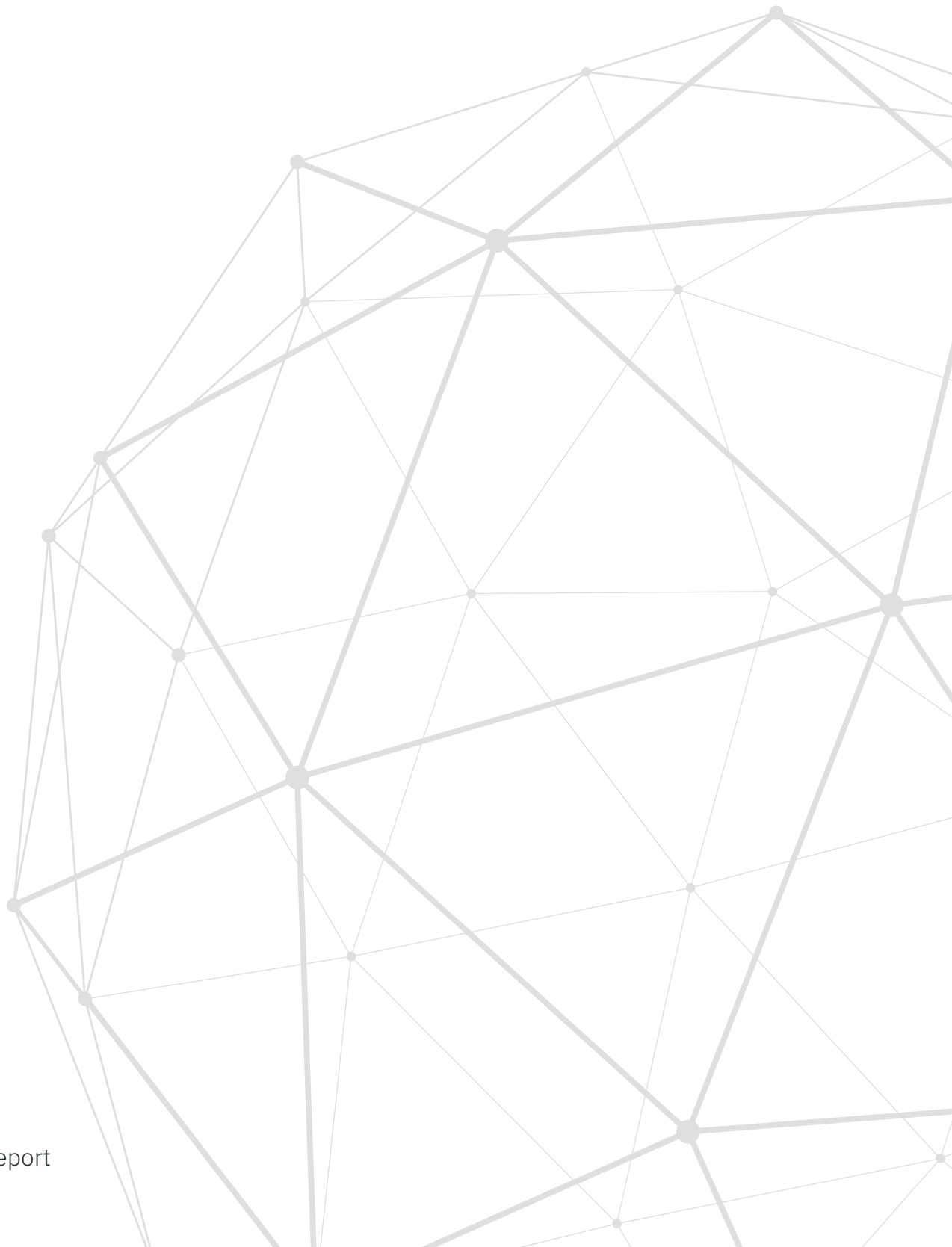




**L3HARRIS**

FAST. FORWARD.



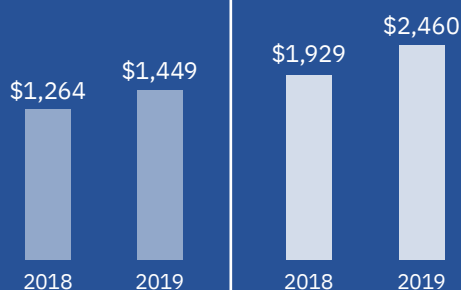
# FINANCIAL HIGHLIGHTS\*

SECOND HALF | FULL YEAR

## NON-GAAP EARNINGS PER SHARE\*

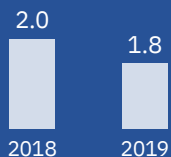


## ADJUSTED FREE CASH FLOW\* (IN MILLIONS)

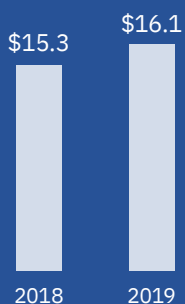


FULL YEAR

## NET DEBT/EBITDA\*



## FUNDED BACKLOG (IN BILLIONS)

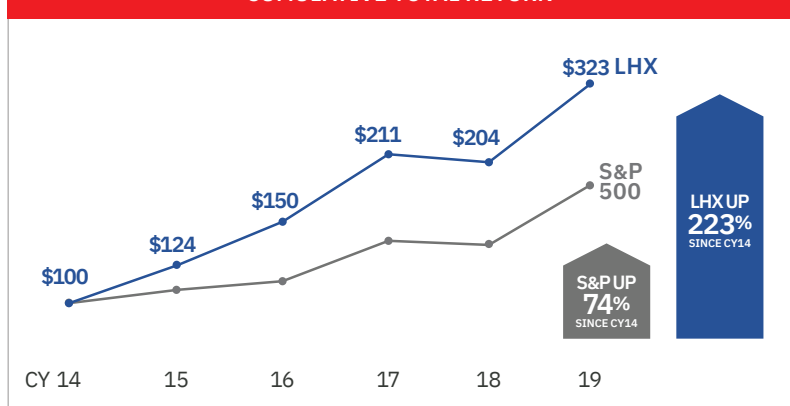


SECOND HALF

FULL YEAR

\$ in millions	SECOND HALF		FULL YEAR	
	2018	2019	2018	2019
Revenue	\$8,392	\$9,240	\$16,404	\$18,074
Non-GAAP EBIT Income*	\$1,266	\$1,601	\$2,456	\$2,995
Non-GAAP EBIT Margin*	15.1%	17.3%	15.0%	16.6%
Capital Returns				
Dividends	\$289	\$347	\$553	\$647
Share Repurchases	\$235	\$1,500	\$644	\$1,500

## CUMULATIVE TOTAL RETURN



## ABOUT L3HARRIS TECHNOLOGIES

L3Harris Technologies is an agile global aerospace and defense technology innovator, delivering end-to-end solutions that meet customers' mission-critical needs. The company provides advanced defense and commercial technologies across air, land, sea, space and cyber domains. L3Harris has approximately \$18 billion in annual revenue and 50,000 employees, with customers in 130 countries.

\*Financial results for calendar 2018 and first half included in calendar 2019 are "combined" results; refer to "Basis of Preparation" on page 5 of this report. Refer to pages 6-7 of this report for reconciliations of non-GAAP financial measures to the most directly comparable GAAP financial measures. GAAP refers to U.S. generally accepted accounting principles.

# LETTER TO SHAREHOLDERS

Chris Kubasik and I knew merging L3 and Harris could be a game changer. We adopted the phrase “Fast. Forward.” to highlight how we operate and our commitment to bringing affordable innovation to our customers – fast.

That approach helped drive the newly combined company’s performance and integration forward even faster than initially anticipated. In six short months, we established a common set of values and executed well against our strategic priorities. This created a solid foundation and strong path forward for the new L3Harris Technologies.

## RESULTS\*

Our strategy and focus helped deliver exceptional results for the company in its first six months of operation. We grew revenue double digits, expanded margins and outperformed on all guidance metrics. Non-GAAP earnings per share grew 27% to \$5.43, with revenue up 10% and margin increasing 220 bps to 17.3%.

For the full year, non-GAAP earnings per share rose 27% to \$10.08, with revenue up 10% and margin expanding 160bps to 16.6%. Adjusted free cash flow was up 28% to \$2.46 billion. We reported solid orders and a book-to-bill of 1.04, with funded backlog increasing 5% over the previous year.

## VALUES

We operate L3Harris as one company with a high-performance culture based on shared values of integrity, respect and excellence. Our 50,000 employees have an unwavering commitment to maintain the highest ethical standards, signing an annual pledge to never compromise our values in order to achieve business objectives. We’re committed to maintaining a workplace built on individual respect, with a community-minded culture that’s inclusive, safe and sustainable. And we strive for excellence, delivering innovation with speed and flawless execution.

## STRATEGIC PRIORITIES

We have made tremendous strides executing our strategic priorities. Our focus on flawless execution delivered \$100 million of gross integration synergies since merger close – higher than initially expected. We’re confident we have a well-defined path to reach our \$500 million gross synergy target by 2021, one year faster than first projected. And we drove operational excellence by embedding common metrics, improvement

goals and our new e3 (Excellence, Everywhere, Every Day) initiative throughout the company.



We also optimized our R&D investments – reducing the number of projects and redeploying our spend from overlapping or discontinued programs to those with the best returns, including funding revenue synergy opportunities. Our emphasis on improving working capital helped generate \$1.4 billion in adjusted free cash flow since the merger, while returning \$1.8 billion to shareholders, including \$1.5 billion in share repurchases.

Finally, we made strides to reshape our portfolio to focus on high-margin, high-growth, technology-differentiated businesses where we can win and generate attractive returns. This is an ongoing effort and we expect to make considerable headway in 2020.

## OUTLOOK

CY19 was an exciting year for our company – a period of true transformation. We’re off to a terrific start as a new company and are well-positioned for continued success in 2020 and beyond. We aligned our businesses and investments with our customers’ key priorities, particularly the U.S. National Defense Strategy, and expanding international market opportunities.

Our go-forward strategy is straightforward – to build on the merger momentum and continue executing our strategic priorities.

The merger and last year’s successes would not have been possible without our supportive Board of Directors, our committed leadership team and our company’s 50,000 hard-working and dedicated employees. We all work together with one shared mission – the success of our stakeholders.

William M. Brown  
Chairman and Chief Executive Officer  
February 28, 2020


*William M. Brown*

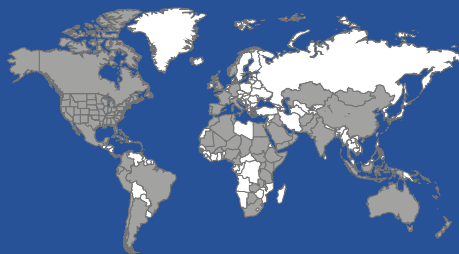
# COMPANY HIGHLIGHTS

**\$18B**  
ANNUAL REVENUE

**~4%**  
INDUSTRY-LEADING  
IRAD INVESTMENT

  
EMPLOYEES  
**50K**

**20K**   
SCIENTISTS  
& ENGINEERS



**CUSTOMERS IN  
130 COUNTRIES**

## INTEGRATED MISSION SYSTEMS

**\$5.4B**

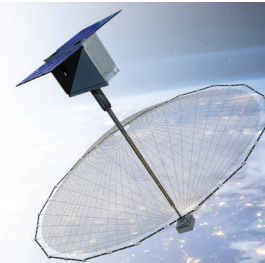


Leading technology integrator to U.S. and international militaries for complex ISR, airborne, maritime and space platforms

**ISR | Maritime | Electro-Optical**

## SPACE AND AIRBORNE SYSTEMS

**\$4.7B**



Mission solutions for space and airborne domains with defense, intelligence and commercial applications

**Space | Intel and Cyber | Avionics |  
Electronic Warfare**

## COMMUNICATION SYSTEMS

**\$4.3B**



Secure ground and airborne communications and network systems for U.S. military, international forces and commercial customers

**Tactical Communications | Broadband  
Communications | Integrated Vision Solutions |  
Public Safety**

## AVIATION SYSTEMS

**\$3.9B**



Commercial and military aviation solutions, systems, networks and pilot training

**Defense Aviation | Commercial Aviation |  
Commercial & Military Training |  
Mission Networks**

# CORPORATE RESPONSIBILITY

## COMPANY VALUES



### INTEGRITY

- > Accountable
- > Ethical
- > Honest

### EXCELLENCE

- > Flawless Execution
- > Customer-Focused
- > Innovative

### RESPECT

- > Safe & Sustainable
- > Community-Minded
- > Inclusive

## ENVIRONMENTAL, SOCIAL AND GOVERNANCE PROGRAM

Following our merger, we stood up an Environmental, Social and Governance (ESG) working group to harmonize programs, and we plan to issue the first ESG report next year. Key program focus areas include:

### SOUND GOVERNANCE & BOARD LEADERSHIP



L3Harris is committed to responsible and effective corporate governance to enhance the creation of sustainable, long-term shareholder value and to be accountable and responsive to our shareholders.

### LIVING OUR VALUES



Our unwavering commitment to the highest ethical standards is a cornerstone of our values and our continued success. We instill it in our employees, who sign an annual pledge to never compromise our values in order to achieve business objectives.

### ENVIRONMENTAL SUSTAINABILITY & COMPLIANCE



The company’s robust environmental, health and safety (EH&S) management system provides the framework for establishing policies and standards, as well as enterprise initiatives to reduce solid waste, water usage and greenhouse gas emissions.

### ENSURING A SAFE WORKPLACE



L3Harris is dedicated to protecting the health and safety of our workers and customers in the global communities where we operate. By leveraging our EH&S management systems, we minimize exposures to hazards to uphold our strong “Take Care, Stay Aware” safety culture.

### BUILDING A HIGH-PERFORMANCE CULTURE



We employ innovators and problem solvers entrusted to deliver mission-critical solutions our customers depend on. We understand and embrace the value of diverse ideas, perspectives, backgrounds and experiences, and we foster a work environment where everyone is treated with respect and has the opportunity to succeed.

### SUPPORTING OUR COMMUNITIES



Community outreach and investment is at the core of the company’s culture. Our companywide LIFT (L3Harris Investing for Tomorrow) initiative provides philanthropic support to communities through strategic investments in programs that align with STEM education, our customers’ missions and the communities where we live and work.

# BOARD OF DIRECTORS



## L3Harris Board of Directors

(Standing L-R) Sallie B. Bailey, Peter W. Chiarelli, Lloyd W. Newton, Thomas A. Dattilo, Lewis Kramer, Lewis Hay III, Roger B. Fradin and Thomas A. Corcoran  
(Seated L-R) Robert B. Millard, William M. Brown, Christopher E. Kubasik and Rita S. Lane

## BOARD OF DIRECTORS

- > William M. Brown  
Chairman and CEO
- > Christopher E. Kubasik  
Vice Chairman, President and COO
- > Sallie B. Bailey <sup>1,3</sup>  
Former EVP and CFO, Louisiana-Pacific
- > Peter W. Chiarelli <sup>1,5</sup>  
General, U.S. Army (Retired)
- > Thomas A. Corcoran <sup>1,3</sup>  
Former President and CEO, Allegheny Teledyne
- > Thomas A. Dattilo <sup>2,4</sup>  
Former Chairman, CEO and President, Cooper Tire & Rubber
- > Roger B. Fradin <sup>3,5</sup>  
Former Vice Chairman, Honeywell
- > Lewis Hay III <sup>2,4</sup>  
Former Chairman and CEO, NextEra Energy
- > Lewis Kramer <sup>1,2</sup>  
Retired Partner, Ernst & Young
- > Rita S. Lane <sup>2,3</sup>  
Former Vice President, Operations, Apple
- > Robert B. Millard <sup>4,5</sup>  
Chairman, MIT Corporation
- > Lloyd W. Newton <sup>4,5</sup>  
General, U.S. Air Force (Retired)

## BOARD COMMITTEES

- 1 Audit Committee
- 2 Compensation Committee
- 3 Finance Committee
- 4 Nominating & Governance Committee
- 5 Technology Committee

## EXECUTIVE OFFICERS

- > William M. Brown  
Chairman and CEO
- > Christopher E. Kubasik  
Vice Chairman, President and COO
- > Jesus "Jay" Malave Jr.  
Senior Vice President and Chief Financial Officer
- > Todd W. Gautier  
President, Aviation Systems
- > James P. Girard  
Vice President and Chief Human Resources Officer
- > Dana A. Mehnert  
President, Communication Systems
- > Scott T. Mikuen  
Senior Vice President, General Counsel and Secretary
- > Sean J. Stackley  
President, Integrated Mission Systems
- > Todd A. Taylor  
Vice President, Principal Accounting Officer
- > Edward J. Zoiss  
President, Space & Airborne Systems

# BASIS OF PREPARATION

To aid with year-over-year comparability following the L3Harris merger, financial results in this transition report for calendar year 2018 and the first half included in calendar 2019 are combined financial results, with “combined” meaning, in the case of prior-year results, L3 and Harris combined results for the applicable prior-year period on the basis described in the paragraphs below, including regarding adjustments for certain items; and in the case of full year 2019 results, including L3 results for the first half of 2019 on the same basis.

Specifically, the combined financial results are unaudited combined L3 and Harris historical financial information, which combines L3 and Harris historical operating results as if the businesses had been operated together prior to the merger on the basis of the combined company’s four segment structure effective following the merger, but excluding the operating results of Harris’ Night Vision business (also excluded for Q3 of calendar year 2019 for comparability) and L3’s divested businesses, allocating Harris’ corporate department expense to the new segment structure and excluding Harris historical deal amortization (primarily related to Exelis) (the “Unaudited Combined Financial Information”). L3Harris current-period adjusted results exclude, and L3Harris intends to continue to exclude in future-period adjusted results, all deal amortization (including L3 historical deal amortization). The Unaudited Combined Financial Information has no impact on L3’s or Harris’ previously reported consolidated balance sheets or statements of income, comprehensive income, cash flows or equity.

For avoidance of doubt, the Unaudited Combined Financial Information also was not intended to be, and was not, prepared on a basis consistent with the unaudited pro forma condensed combined financial information in Exhibit 99.7 to L3Harris’ Current Report on Form 8-K filed July 1, 2019 with the U.S. Securities and Exchange Commission (the “Pro Forma 8-K Filing”), which provides the pro forma financial information required by Item 9.01(b) of Form 8-K, or other pro forma financial information prepared in accordance with Article 11 of Regulation S-X that may be included in L3Harris periodic reports filed with the SEC (collectively with the pro forma information in Exhibit 99.7 to the Pro Forma 8-K Filing, the “Pro Forma Financial Information”). For instance, the Unaudited Combined Financial Information does not give effect to the L3Harris merger under the acquisition method of accounting in accordance with Financial Accounting Standards Board (“FASB”) Accounting Standard Codification Topic 805, Business Combinations (“ASC Topic 805”), with Harris treated as the legal and accounting acquirer, and was not prepared to reflect the merger as if it occurred on the first day of any of the fiscal periods presented. The Unaudited Combined Financial Information has not been adjusted to give effect to pro forma events that are (1) directly

attributable to the merger, (2) factually supportable, or (3) expected to have a continuing impact on the combined results of L3 and Harris. More specifically, other than excluding the operating results of Harris’ Night Vision business and L3’s divested business, allocating Harris’ corporate department expense to the new segment structure and excluding Harris historical deal amortization (primarily related to Exelis), the Unaudited Combined Financial Information does not reflect the types of pro forma adjustments in the Pro Forma Financial Information. Consequently, the Unaudited Combined Financial Information is intentionally different from, but does not supersede, the Pro Forma Financial Information.

In addition, the Unaudited Combined Financial Information does not purport to indicate the results that actually would have been obtained had the L3 and Harris businesses been operated together on the basis of the combined company’s four segment structure during the periods presented, or which may be realized in the future.

Amounts Adjusted for Certain Items - The Unaudited Combined Financial Information includes amounts adjusted for certain items, including revenue, earnings per diluted share from continuing operations, earnings before interest and taxes (“EBIT”) and EBIT margin, and cash flow, in each case as adjusted to exclude merger-related deal and integration costs, amortization of Harris acquisition-related intangibles and certain other items previously reported by L3 or Harris, as applicable, for prior periods. Such amounts should be viewed in addition to, and not in lieu of, revenue, earnings per diluted share from continuing operations, EBIT and EBIT margin, cash flow and other financial measures on an unadjusted basis. Pages 6-7 of this report, quarterly earnings materials and the L3Harris investor relations website provide a reconciliation of adjusted amounts with the most directly comparable unadjusted amount. L3Harris management believes that these adjusted amounts, when considered together with the unadjusted amounts, provide information that is useful to investors in understanding period-over-period operating results separate and apart from items that may, or could, have a disproportionate positive or negative impact on results in any particular period. L3Harris management also believes that these adjusted amounts enhance the ability of investors to analyze trends in L3Harris’ business and to understand L3Harris’ performance. In addition, L3Harris may utilize adjusted amounts as guides in forecasting, budgeting and long-term planning processes and to measure operating performance for some management compensation purposes. Adjusted amounts should be considered in addition to, and not as a substitute for, or superior to, unadjusted amounts.

## RECONCILIATION OF NON-GAAP FINANCIAL MEASURES AND REGULATION G DISCLOSURE

To supplement our condensed, consolidated financial statements presented in accordance with U.S. generally accepted accounting principles (GAAP), we provide additional measures of revenue, income from continuing operations, income from continuing operations per diluted common share, income from continuing operations before income taxes, net cash provided by operating activities, operating income and operating margin, adjusted to include, exclude or deduct certain costs, charges, expenses, losses or other amounts. L3Harris management believes that these non-GAAP financial measures, when considered together with the GAAP financial measures, provide information that is useful to investors in understanding period-over-period operating results separate and apart from items that may, or could, have a disproportionately positive or negative impact on results in any particular period. L3Harris management also believes that these non-GAAP financial measures enhance the ability of investors to analyze L3Harris' business trends and to understand L3Harris' performance. In addition, L3Harris may utilize non-GAAP financial measures as guides in its forecasting, budgeting and long-term planning processes, and to measure operating performance for some management compensation purposes. Any analysis of non-GAAP financial measures should be used only in conjunction with results presented in accordance with GAAP. A reconciliation of these non-GAAP financial measures with the most directly comparable financial measures calculated in accordance with GAAP follows:

NON-GAAP INCOME FROM CONTINUING OPERATIONS PER DILUTED COMMON SHARE	SECOND HALF		FULL YEAR	
	December 28, 2018	January 3, 2020	December 28, 2018	January 3, 2020
<b>DOLLARS IN MILLIONS</b>				
GAAP income from continuing operations per diluted common share	\$ 3.66	\$ 3.68	\$ 7.01	\$ 7.90
Pre-merger L3 income from continuing operations per diluted common share	1.91	-	3.56	1.89
Impact of L3 diluted common shares	(1.68)	-	(3.22)	(1.95)
	3.89	3.68	7.35	7.84
Adjustments:				
Net operating income generated by divested businesses	(0.05)	-	(0.08)	(0.03)
(Gain) loss on sale of businesses	0.03	(1.02)	(0.18)	(1.02)
Gain on sale of asset group	-	(0.05)	-	(0.05)
L3Harris Merger transaction costs, including change-in-control (CIC) charges, and pre-merger L3 transaction costs	0.18	0.68	0.18	0.98
L3Harris Merger integration costs	-	0.84	-	0.97
Charges related to consolidation of facilities	-	0.22	0.03	0.22
Gain on pension curtailment	-	(0.10)	-	(0.10)
Additional cost of sales related to the fair value step-up in inventory sold	-	0.64	-	0.64
Amortization of acquisition-related intangibles	0.22	1.30	0.45	1.52
Non-cash cumulative adjustment to lease expense	-	0.04	-	0.04
Losses and other costs related to debt refinancing	0.09	0.01	0.42	0.02
Charges related to decision to transition and exit a commercial line of business and other items	-	-	0.21	-
Total pre-tax adjustments	0.47	2.56	1.03	3.19
Income taxes on above adjustments	(0.10)	(0.81)	(0.23)	(0.95)
Impact of non-cash adjustment related to tax reform	-	-	(0.23)	-
Total adjustments after-tax	0.37	1.75	0.57	2.24
Non-GAAP income from continuing operations per diluted common share	\$ 4.26	\$ 5.43	\$ 7.92	\$ 10.08
GAAP YOY % increase		1%		13%
Non-GAAP YOY % increase		27%		27%
<b>ADJUSTED FREE CASH FLOW</b>				
<b>DOLLARS IN MILLIONS</b>				
Net cash provided by operating activities	\$ 469	\$ 939	\$ 847	\$ 1,655
Pre-merger L3 net cash provided by operating activities	845	-	1,032	414
Net additions of property, plant and equipment	(67)	(173)	(160)	(267)
Pre-merger L3 net additions of property, plant and equipment	(122)	-	(229)	(98)
Free cash flow	1,125	766	1,490	1,704
Net cash (provided by) used in operating activities from L3 discontinued operations	19	-	10	(19)
Income tax payments attributable to discontinued operations	71	-	80	-
Cash used for L3Harris Merger transaction costs, including CIC payments, and pre-merger L3 transaction costs	49	254	49	323
Cash used for L3Harris Merger integration costs	-	127	-	150
Voluntary contribution to defined pension plans	-	302	300	302
Adjusted free cash flow	\$ 1,264	\$ 1,449	\$ 1,929	\$ 2,460
<b>Funded Backlog</b>			AS OF	
<b>DOLLARS IN BILLIONS</b>			December 28, 2018	January 3, 2020
Funded backlog for L3Harris			\$ 5.7	\$ 16.1
Pre-merger L3 funded backlog			9.6	-
Combined funded backlog			\$ 15.3	\$ 16.1
				5.2%
<b>Revenue</b>				
<b>DOLLARS IN MILLIONS</b>				
Revenue from product sales and services	\$ 3,208	\$ 9,263	\$ 6,431	\$ 12,856
Add pre-merger L3 revenue from product sales and services	5,290	-	10,244	5,331
Less revenue generated by divested businesses	(98)	(23)	(250)	(104)
Intracompany eliminations	(8)	-	(21)	(9)
Combined revenue from product sales and services	\$ 8,392	\$ 9,240	\$ 16,404	\$ 18,074
Combined revenue YOY increase		10.1%		10.2%
<b>Dividends</b>				
<b>DOLLARS IN MILLIONS</b>				
Dividends	\$ 163	\$ 347	\$ 299	\$ 509
Pre-merger L3 dividends	126	-	254	138
Combined dividends	\$ 289	\$ 347	\$ 553	\$ 647
<b>Share Repurchases</b>				
<b>DOLLARS IN MILLIONS</b>				
Share repurchases	\$ 200	\$ 1,500	\$ 322	\$ 1,500
Pre-merger L3 share repurchases	35	-	322	-
Combined share repurchases	\$ 235	\$ 1,500	\$ 644	\$ 1,500



**NET DEBT TO NON-GAAP EBITDA RATIO**

DOLLARS IN MILLIONS	FULL YEAR	
	December 28, 2018	January 3, 2020
Short-term debt	\$ 103	\$ 3
Current portion of long-term debt, net	305	257
Long-term debt, net	3,411	6,694
Total debt	3,819	6,954
Less cash and cash equivalents	(343)	(824)
Net debt	3,476	6,130
Add pre-merger L3 long-term debt	3,321	-
Less pre-merger L3 cash and cash equivalents	(1,066)	-
Combined net debt	\$ 5,731	\$ 6,130
Net income	\$ 847	\$ 1,345
Adjustments:		
Net interest expense	194	204
Income taxes	136	146
Depreciation and amortization	257	571
EBITDA	1,434	2,266
Pre-merger L3 and other adjustments:		
Net income	1,026	437
Discontinued operations, net of income taxes	(205)	2
Net interest expense	127	60
Income taxes	103	87
Depreciation and amortization	241	117
Net operating income generated by divested businesses	(19)	(12)
Gain on sale of businesses	(42)	(229)
Gain on sale of asset group	-	(12)
L3Harris Merger transaction costs, including CIC charges, and pre-merger L3 transaction costs	41	220
L3Harris Merger integration costs	-	219
Charges related to consolidation of facilities	5	48
Gain on pension curtailment	-	(23)
Additional cost of sales related to the fair value step-up in inventory sold	-	142
Non-cash cumulative adjustment to lease expense	-	10
Losses and other costs related to debt refinancing	95	6
Charges related to decision to transition and exit a commercial line of business and other items	47	-
Non-GAAP combined EBITDA	\$ 2,853	\$ 3,338
GAAP net debt to EBITDA ratio	2.4	2.7
Non-GAAP combined net debt to EBITDA ratio	2.0	1.8

**EBIT MARGIN**

DOLLARS IN MILLIONS	SECOND HALF		FULL YEAR	
	December 28, 2018	January 3, 2020	December 28, 2018	January 3, 2020
Net income	\$ 438	\$ 834	\$ 847	\$ 1,345
Adjustments:				
Pre-merger L3 net income	439	-	1,026	437
Discontinued operations, net of income taxes	4	1	(205)	2
Net interest expense	158	123	321	270
Income taxes	118	73	239	233
Net operating income generated by divested businesses	(9)	-	(19)	(12)
(Gain) loss on sale of businesses	6	(229)	(42)	(229)
Gain on sale of asset group	-	(12)	-	(12)
L3Harris Merger transaction costs, including CIC charges, and pre-merger L3 transaction costs	41	153	41	220
L3Harris Merger integration costs	-	189	-	219
Charges related to consolidation of facilities	-	48	5	48
Gain on pension curtailment	-	(23)	-	(23)
Additional cost of sales related to the fair value step-up in inventory sold	-	142	-	142
Amortization of acquisition-related intangibles	50	289	101	339
Non-cash cumulative adjustment to lease expense	-	10	-	10
Losses and other costs related to debt refinancing	21	3	95	6
Charges related to decision to transition and exit a commercial line of business and other items	-	-	47	-
Total adjustments	\$ 828	\$ 767	\$ 1,609	\$ 1,650
Adjusted EBIT (A)	1,266	1,601	2,456	2,995
Combined revenue from product sales and services (B)	\$ 8,392	\$ 9,240	\$ 16,404	\$ 18,074
Adjusted EBIT margin percentage (A) / (B)	15.1%	17.3%	15.0%	16.6%
Adjusted EBIT YOY increase		2.2%		1.6%

UNITED STATES  
**SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549  
**FORM 10-KT**

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended \_\_\_\_\_  
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from June 29, 2019 to January 3, 2020

Commission File Number 1-3863



**L3HARRIS TECHNOLOGIES, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**34-0276860**

(I.R.S. Employer Identification No.)

**1025 West NASA Boulevard**

**Melbourne, Florida**

(Address of principal executive offices)

**32919**

(Zip Code)

**Registrant's telephone number, including area code: (321) 727-9100**

**Securities registered pursuant to Section 12(b) of the Act:**

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$1.00 per share	LHX	New York Stock Exchange

**Securities Registered Pursuant to Section 12(g) of the Act:** None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Non-accelerated filer

Accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of the voting common equity held by non-affiliates of the registrant at June 28, 2019 was \$22,330,592,127 (based on the quoted closing sale price per share of the stock on the New York Stock Exchange). For purposes of this calculation, the registrant has assumed that its directors and executive officers as of June 28, 2019 are affiliates.

The number of shares outstanding of the registrant's common stock as of February 28, 2020 was 216,896,195.

**Documents Incorporated by Reference:**

Portions of the registrant's definitive Proxy Statement for the 2020 Annual Meeting of Shareholders scheduled to be held on April 24, 2020, which will be filed with the Securities and Exchange Commission within 120 days after the end of the registrant's Fiscal Transition Period, are incorporated by reference into Part III of this Transition Report on Form 10-KT to the extent described therein.

**L3HARRIS TECHNOLOGIES, INC.**

**TRANSITION REPORT ON FORM 10-KT FOR THE FISCAL TRANSITION PERIOD ENDED JANUARY 3, 2020**

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**Exhibits**

This Transition Report on Form 10-KT contains trademarks, service marks and registered marks of L3Harris Technologies, Inc. and its subsidiaries. All other trademarks are the property of their respective owners.

## Cautionary Statement Regarding Forward-Looking Statements

This Transition Report on Form 10-KT (this “Report”), including “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations,” contains forward-looking statements that involve risks and uncertainties, as well as assumptions that may not materialize or prove correct, which could cause our results to differ materially from those expressed in or implied by such forward-looking statements. All statements other than statements of historical fact are statements that could be deemed forward-looking statements, including, but not limited to, statements concerning: our plans, strategies and objectives for future operations; new products, systems, technologies, services or developments; future economic conditions, performance or outlook; future political conditions; the outcome of contingencies; the potential level of share repurchases, dividends or pension contributions; potential acquisitions or divestitures; the integration of Harris Corporation (“Harris”) and L3 Technologies, Inc. (“L3”) and of our acquisitions; the value of contract awards and programs; expected annualized revenue; expected cash flows or capital expenditures; our beliefs or expectations; activities, events or developments that we intend, expect, project, believe or anticipate will or may occur in the future; and assumptions underlying any of the foregoing. Forward-looking statements may be identified by their use of forward-looking terminology, such as “believes,” “expects,” “may,” “could,” “should,” “would,” “will,” “intends,” “plans,” “estimates,” “anticipates,” “projects” and similar words or expressions. You should not place undue reliance on these forward-looking statements, which reflect our management’s opinions only as of the date of filing of this Report and are not guarantees of future performance or actual results. Factors that might cause our results to differ materially from those expressed in or implied by these forward-looking statements, from our current expectations or projections or from our historical results include, but are not limited to, those discussed in “Item 1A. Risk Factors” of this Report. All forward-looking statements are qualified by, and should be read in conjunction with, those risk factors. Forward-looking statements are made in reliance on the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), and are made as of the date of filing of this Report, and we disclaim any intention or obligation, other than imposed by law, to update or revise any forward-looking statements, whether as a result of new information, future events or developments or otherwise, after the date of filing of this Report or, in the case of any document incorporated by reference, the date of that document.

Amounts contained in this Report may not always add to totals due to rounding.

### L3Harris Merger

As described in more detail in *Note 1: Significant Accounting Policies* under “Principles of Consolidation” and *Note 5: Business Combination* in the Notes to Consolidated Financial Statements in this Report (the “Notes”), on October 12, 2018, Harris entered into an Agreement and Plan of Merger (the “Merger Agreement”) with L3 and Leopard Merger Sub Inc., a newly formed, direct wholly owned subsidiary of Harris (“Merger Sub”), pursuant to which Harris and L3 agreed to combine their respective businesses in an all-stock merger, at the closing of which Merger Sub would merge with and into L3, with L3 continuing as the surviving corporation and a direct wholly owned subsidiary of Harris (the “L3Harris Merger”). The closing of the L3Harris Merger occurred on June 29, 2019 (“Closing Date”), after the end of Harris’ fiscal 2019 on June 28, 2019.

## PART I

### ITEM 1. BUSINESS.

#### L3HARRIS

##### General

We were incorporated in Delaware in 1926 as the successor to three companies founded in the 1890s. Our principal executive offices are located at 1025 West NASA Boulevard, Melbourne, Florida 32919, and our telephone number is (321) 727-9100. Our common stock is now traded under the ticker symbol “LHX” on the New York Stock Exchange (“NYSE”), and unless the context otherwise requires, the terms “we,” “our,” “us,” “Company” and “L3Harris” as used in this Report mean the combined company L3Harris Technologies, Inc. and its subsidiaries, when referring to periods after the end of fiscal 2019 (after the L3Harris Merger) and mean Harris and its subsidiaries when referring to periods prior to the end of fiscal 2019 (prior to the L3Harris Merger).

L3Harris Technologies, Inc. is an agile global aerospace and defense technology innovator, delivering end-to-end solutions that meet customers’ mission-critical needs. We provide advanced defense and commercial technologies across air, land, sea, space and cyber domains. We support government and commercial customers in 130 countries, with our largest customers being various departments and agencies of the U.S. Government and their prime contractors. Our products, systems and services have defense and civil government applications, as well as commercial applications. As of January 3, 2020, we had approximately 50,000 employees, including approximately 20,000 engineers and scientists.

We structure our operations primarily around the products, systems and services we sell and the markets we serve. We implemented a new organizational structure effective at the beginning of the Fiscal Transition Period (as defined below), which resulted in changes to our operating segments, which are also our reportable segments and are referred to as our business segments:

- Integrated Mission Systems, including multi-mission intelligence, surveillance and reconnaissance (“ISR”) and communication systems; integrated electrical and electronic systems for maritime platforms; and advanced electro-optical and infrared (“EO/IR”) solutions;
- Space and Airborne Systems, including space payloads, sensors and full-mission solutions; classified intelligence and cyber defense; avionics; and electronic warfare;
- Communication Systems, including tactical communications; broadband communications; integrated vision solutions; and public safety; and
- Aviation Systems, including defense aviation products; security, detection and other commercial aviation products; commercial and military pilot training; and mission networks for air traffic management (“ATM”).

The historical results, discussion and presentation of our business segments as set forth in this Report reflect the impact of these changes to our segment reporting for all periods presented in order to present segment information on a comparable basis. There is no impact on our previously reported consolidated statements of income, balance sheets, statements of cash flows or statements of equity resulting from these changes.

### **L3Harris Merger**

As noted above and described in more detail in *Note 1: Significant Accounting Policies* under “Principles of Consolidation” and *Note 5: Business Combination* in the Notes, we completed the L3Harris Merger on June 29, 2019, the day after Harris’ fiscal 2019 ended and the first day of our Fiscal Transition Period (as defined below). L3 was a prime contractor in ISR systems, aircraft sustainment (including modifications and fleet management of special mission aircraft), simulation and training, night vision and image intensification equipment, and security and detection systems. L3 also was a leading provider of a broad range of communication, electro-optical solutions, and electronic and sensor systems used on military, homeland security and commercial platforms. L3 customers included the U.S. Department of Defense (“DoD”) and its prime contractors, the U.S. Intelligence Community, the U.S. Department of Homeland Security (“DHS”), foreign governments and domestic and foreign commercial customers.

### **Change in Fiscal Year**

Through fiscal 2019, our fiscal years ended on the Friday nearest June 30. Commencing June 29, 2019, our fiscal year ends on the Friday nearest December 31, and the period that commenced on June 29, 2019 was a fiscal transition period that ended on January 3, 2020 (“Fiscal Transition Period”).

### **Subsequent Events**

As described in more detail in *Note 28: Subsequent Events* in the Notes, on February 4, 2020, we entered into a definitive agreement under which we will sell Security & Detection Systems and MacDonald Humfrey Automation solutions (“airport security and automation business”) to Leidos, Inc. for \$1 billion in cash, subject to customary purchase price adjustments as set forth in the definitive agreement. The sale transaction is conditioned on customary closing conditions, including receipt of regulatory approvals. We expect the sale transaction to close in mid-2020; however, there can be no assurances that the conditions will be satisfied (or waived, if applicable) or that closing will occur in mid-2020 or at all. We intend to use the proceeds from the sale of the airport security and automation businesses to repurchase shares of our common stock. The airport security and automation business provides solutions used by the aviation and transportation industries, regulatory and customs authorities, government and law enforcement agencies and commercial and other high-security facilities. The decision to divest the airport security and automation business represented a significant milestone in our strategic priority to reshape our portfolio and focus our resources on core technologies following the L3Harris Merger. Because the expected disposal of the airport security and automation business did not meet the held for sale criteria as of January 3, 2020, the assets and liabilities of the airport security and automation business were not classified as held for sale in our Consolidated Balance Sheet at January 3, 2020.

### **Divestitures**

The following paragraphs summarize recent divestitures. For additional information related to divestitures, some of which were reported as discontinued operations, see *Note 3: Divestitures, Asset Sales and Discontinued Operations* in the Notes. Our historical financial results for all periods presented in this Report have been restated to account for businesses reported as discontinued operations in this Report. Except for disclosures related to our cash flows, or unless otherwise specified, disclosures in this Report relate solely to our continuing operations.

*Divestiture of the Harris Night Vision Business.* On September 13, 2019, we completed the sale of the Harris Night Vision business to Elbit Systems of America, LLC, a subsidiary of Elbit Systems Ltd., for \$350 million (net cash proceeds of \$343 million after selling costs and estimated purchase price adjustments), subject to final customary purchase price adjustments as set forth in the definitive agreement. The Harris Night Vision business was not included in any of the business segments in our new

organizational structure and the operating results of the Harris Night Vision business through the date of the divestiture are discussed and presented as part of “Other non-reportable business segments” in this Report.

*Divestiture of Government IT Services Business.* On April 28, 2017, we completed the divestiture to an affiliate of Veritas Capital Management, L.L.C. of our government information technology (“IT”) services business (“IT Services”), which primarily provided IT and engineering managed services to U.S. Government customers, for net cash proceeds of \$646 million, after transaction expenses and purchase price adjustments in respect of net cash and working capital as set forth in the definitive sale agreement. The decision to divest IT Services was part of our strategy to simplify our operating model to focus on technology-differentiated, high-margin businesses. IT Services is reported as discontinued operations in this Report.

*Divestiture of Harris CapRock Communications Commercial Business.* On January 1, 2017, we completed the divestiture to SpeedCast International Ltd. of our Harris CapRock Communications commercial business (“CapRock”), which provided wireless, terrestrial and satellite communications services to energy and maritime customers, for net cash proceeds of \$368 million, after transaction expenses and purchase price adjustments in respect of net cash and working capital as set forth in the definitive sale agreement. The decision to divest CapRock was part of our strategy to simplify our operating model to focus on technology-differentiated, high-margin businesses. CapRock is reported as discontinued operations in this Report.

### **Description of Business by Segment**

Our four business segments provide a wide-range of products and services to various customers and are described below. Financial information with respect to our business segments, including revenue, operating income and total assets, and with respect to our operations outside the United States, is contained in *Note 25: Business Segments* in the Notes and is incorporated herein by reference, and for additional information with respect to our business segments, see “Discussion of Business Segment Results of Operations” in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” of this Report. For a discussion of certain risks affecting our business segments, including risks relating to our U.S. Government contracts and subcontracts, see “Item 1. Business - Principal Customers: Government Contracts,” “Item 1A. Risk Factors” and “Item 3. Legal Proceedings” of this Report.

### ***Integrated Mission Systems***

Integrated Mission Systems segment revenue of \$2,774 million for the two quarters ended January 3, 2020, represented 30 percent of our total revenue. With a diverse portfolio of more than 300 programs, this segment is comprised of three business sectors: ISR, Maritime and Electro Optical, the principal products and services of which are described below. This segment principally consists of operating businesses acquired in the L3Harris Merger.

*ISR:* We develop and maintain multi-mission ISR and communication systems, including fleet management support services, sensor development, modifications and periodic depot maintenance for ISR and airborne missions. Significant customers include DoD and classified customers within the U.S. Government, U.K. Ministry of Defence, Royal Australian Air Force and other select foreign military services.

*Maritime:* We are a manufacturer and integrator of maritime integrated command, control, communications, computers and cyber ISR (“C5ISR”) systems for maritime platforms, specializing in signals intelligence and multi-intelligence platforms; unmanned surface and undersea autonomous solutions; power and ship control systems and other electronic and electrical products and systems. Significant customers include the U.S. Navy (“USN”), the U.S. Coast Guard, U.S. Army, allied navies, other military customers and commercial ship owners.

*Electro Optical:* We design and manufacture advanced EO/IR sensors and surveillance and targeting systems and provide modernization and life extension maintenance upgrade and support services for military aircraft. Significant customers include the National Aeronautics Space Administration, DoD, USN, U.S. Air Force (“USAF”), select foreign militaries and commercial space companies.

Additional information regarding the composition of Integrated Mission Systems revenue for the two quarters ended January 3, 2020 is as follows:

- 75 percent was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors;
- 69 percent was derived from contracts under which we are the prime contractor;
- 17 percent was derived from products and services for which the end consumer is located outside the U.S.; and
- 8 percent and 44 percent was derived from this segment’s largest and ten largest programs, respectively.

### ***Space and Airborne Systems***

Space and Airborne Systems segment revenue of \$2,360 million for the two quarters ended January 3, 2020, represented 25 percent of our total revenue. With a diverse portfolio of more than 300 programs, this segment is comprised of four business sectors: Space, Intel & Cyber, Avionics and Electronic Warfare, the principal products and services of which are described below. This segment consists of a mix of operating businesses acquired in the L3Harris Merger and legacy Harris operating businesses,

including nearly all of the operating businesses of our pre-merger Space and Intelligence Systems and Electronic Systems segments, except: the mission networks ATM operating business noted below in the description of Aviation Systems.

*Space:* We provide intelligence, space protection, geospatial, complete Earth observation, universe exploration, positioning, navigation and timing (“PNT”) and environmental solutions for national security, defense, civil and commercial customers, using advanced sensors, antennas and payloads, as well as ground processing and information analytics. Many of these solutions include reliable resilient and innovative capabilities. We are a global provider of PNT products, systems and solutions. Our navigation payload technology is an integral component of U.S. Global Positioning System (“GPS”) satellites and supports GPS availability, accuracy and integrity. We also provide space antenna systems and precision space structures. We are an experienced space reflector manufacturer and specialize in large, high-accuracy reflectors, which can range from unfurlable and fixed-mesh reflector antennas to solid spot beam antennas. Some of the more significant programs in this sector include:

- System Engineering and Sustainment Integrator (“SENSOR”), a program to maintain and modernize radar installations and provide engineering support and sustainment for ground-based systems for the USAF;
- Geostationary Operational Environmental Satellite - Series R (“GOES-R”), a program to design, develop and build systems to measure, understand and monitor weather and environmental trends for the U.S. National Oceanic and Atmospheric Administration; and
- GPS III, a program to modernize the GPS satellite system for the USAF.

*Intel & Cyber:* We provide situational awareness optical networks and advanced wireless solutions for classified intelligence and cyber defense. Although classified programs are generally not discussed in this Report, the operating results relating to classified programs are included in our Consolidated Financial Statements in this Report. We believe that the business risks associated with our classified programs do not differ materially from the business risks associated with our other U.S. Government programs.

*Avionics:* We provide avionic sensors, hardened electronics, release systems, data links and antennas supporting fixed wing and rotary platforms. Significant customers include military aircraft manufacturers, DoD customers within the U.S. Government and select foreign military services. For the F-35 Lightning II Joint Strike Fighter (“F-35”) and F/A-18E/F Super Hornet (“F/A-18”) aircraft, we provide high-performance, advanced avionics such as high-speed fiber optic networking and switching, image processing, digital map software and other electronic components, including Multifunction Advanced Data Link communication subsystems primarily intended for stealth platform air-to-air communications.

*Electronic Warfare:* We provide multi-spectral situational awareness, threat warning and countermeasures capabilities for electronic warfare solutions for airborne and maritime platforms. Significant customers include military aircraft manufacturers, DoD customers within the U.S. Government and select foreign military services. Examples of our electronic warfare technology include:

- Our advanced integrated defense electronic warfare systems (“AIDEWS”) that provide integrated and podded self-protection and jamming;
- Our integrated defensive electronic countermeasures (“IDECM”) system for the F/A-18;
- Our counter-radio controlled improvised explosive device technology that protects ground forces in asymmetrical combat environments; and
- Our land-based surveillance radar that provides three-dimensional radar capability for airborne defensive surveillance for the USN.

Additional information regarding the composition of Space and Airborne Systems revenue for the two quarters ended January 3, 2020 is as follows:

- 88 percent was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors;
- 57 percent was derived from contracts under which we are the prime contractor;
- 14 percent was derived from products and services for which the end consumer is located outside the U.S.; and
- 5 percent and 35 percent was derived from this segment’s largest and ten largest programs, respectively.

For a discussion of certain risks affecting this segment, including risks relating to our U.S. Government contracts and subcontracts, see “Item 1. Business - Principal Customers; Government Contracts,” “Item 1A. Risk Factors” and “Item 3. Legal Proceedings” of this Report.

### ***Communication Systems***

Communication Systems segment revenue of \$2,151 million for the two quarters ended January 3, 2020, represented 23 percent of our total revenue. This segment is comprised of four business sectors: Tactical Communications, Broadband Communications, Integrated Vision Solutions and Public Safety, the principal products and services of which are described below. This segment consists of a mix of operating businesses acquired in the L3Harris Merger and operating businesses from our pre-merger Communication Systems segment.

*Tactical Communications:* We provide tactical radio communications, SATCOM terminals and battlefield management networks for U.S. and international defense customers. Some of our more significant tactical radio products include:

- Our 2-channel handheld radio, the AN/PRC-163, for the U.S. Special Operations Command (“SOCOM”) Special Operations Forces Tactical Communications (“STC”) program and the U.S. Army 2-Channel Leader Radio program;
- Our multi-channel manpack radio, the AN/PRC-158;
- Our wideband high frequency (“HF”) manpack radios, the AN/PRC-160; and
- Our multiband manpack radio, the AN/PRC-117G, for which we have been providing Mobile User Objective System (“MUOS”) waveform software upgrades to enable connectivity to DoD’s next-generation MUOS satellite system.

We operate in this market principally on a “commercial” market-driven business model. We believe our business model, which drives speed and innovation, coupled with the scale provided by our international presence, will continue to make us competitive in the global market.

*Broadband Communications:* We develop, design, manufacture and integrate broadband secured mobile networked communication equipment, including airborne, space and surface data link terminals, ground stations and transportable tactical SATCOM systems used on manned aircraft, unmanned aerial vehicles (“UAVs”) and naval ships. Significant customers include U.S. defense and intelligence agencies.

*Integrated Visions Solutions:* We provide a full suite of helmet and weapon mounted integrated night vision systems for U.S. and international customers.

*Public Safety:* We provide radios, systems applications and equipment for critical public safety and professional communications.

- We design, build, supply and maintain wireless communications systems, including digital trunked, statewide, multi-agency systems for public safety communications and large, wide-area and multi-state land mobile radio (“LMR”) and radio frequency (“RF”) systems for some of the largest utility companies in the U.S.
- We offer a full range of single-band LMR terminals, as well as multiband radios that include a handheld radio and a full-spectrum mobile radio for vehicles.

Additional information regarding the composition of Communication Systems revenue for the two quarters ended January 3, 2020 is as follows:

- 69 percent was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors;
- 65 percent was derived from contracts under which we are the prime contractor; and
- 29 percent was derived from products and services for which the end consumer is located outside the U.S.

### ***Aviation Systems***

Aviation Systems segment revenue of \$2,038 million for the two quarters ended January 3, 2020, represented 22 percent of our total revenue. This segment is comprised of four business sectors: Defense Aviation Products, Commercial Aviation Products, Commercial and Military Training and Mission Networks, the principal products and services of which are described below. This segment principally consists of operating businesses acquired in the L3Harris Merger, but includes the mission networks ATM operating business from Harris’ former Electronic Systems segment.

*Defense Aviation Products:* We provide precision engagement sensors and systems, small UAVs, antennas and arrays, RF amplifiers and microwave electronic devices. In addition, this business sector provides combat vehicle engines, transmissions and GPS receivers for guided projectiles and precision munitions as well as navigation for fire control systems. Significant customers include U.S. defense and foreign military agencies.

*Commercial Aviation Products:* We provide airport security and detection solutions, including offerings such as airport security screening solutions and threat and contraband detection and body scanning systems. In addition, we provide automation and integration services for airports, automotive manufacturing and other industries. We also provide airborne avionics products, such as traffic collision avoidance and flight recorders. Significant customers include the U.S. Transportation Security Administration, domestic and international airports and port operators, the U.S. Customs and Border Control agency and international equivalents, commercial airplane manufacturers, commercial airlines and automotive manufacturers.

On February 4, 2020, as part of our ongoing process to reshape our business portfolio to focus on technology-differentiated, high-margin businesses, we entered into a definitive agreement to sell the airport security and automation business within our Commercial Aviation Products business sector to Leidos, Inc. for \$1 billion in cash. See *Note 28: Subsequent Events* in the Notes for additional information.

*Commercial and Military Training:* We provide commercial and military pilot training and flight and maintenance simulation solutions to commercial airlines, aircraft manufacturers, DoD and foreign military agencies.

*Mission Networks:* We provide mission-critical infrastructure communications and networking solutions for ATM for the U.S. Federal Aviation Administration (“FAA”) and international airspace national service providers. We are the prime contractor



and system architect for the FAA Telecommunications Infrastructure (“FTI”) program and several major FAA Next Generation Air Transportation System (“NextGen”) programs to transform and upgrade the National Airspace System (“NAS”), including the Automatic Dependent Surveillance-Broadcast (“ADS-B”) program.

Additional information regarding the composition of Aviation Systems revenue for the two quarters ended January 3, 2020 is as follows:

- 59 percent was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors;
- 61 percent was derived from contracts under which we are the prime contractor; and
- 26 percent was derived from products and services for which the end consumer is located outside the U.S.

### **International Business**

Revenue from products and services where the end consumer is located outside the U.S., including foreign military sales through the U.S. Government, was \$2.0 billion (21 percent of our revenue) in the two quarters ended January 3, 2020. Revenue from products and services where the end consumer is located outside the U.S., including foreign military sales through the U.S. Government, was \$1.5 billion (22 percent of our revenue), \$1.4 billion (23 percent of our revenue) and \$1.5 billion (25 percent of our revenue) in fiscal 2019, 2018 and 2017, respectively. Direct export sales are primarily denominated in U.S. Dollars, whereas sales from foreign subsidiaries are generally denominated in the local currency of the subsidiary. Financial information regarding our domestic and international operations, including long-lived assets, is contained in *Note 25: Business Segments* in the Notes and is incorporated herein by reference.

The majority of our international marketing activities are conducted through subsidiaries that operate in the EMEA (Europe, Middle East and Africa) and APAC (Asia-Pacific) regions and Canada. We also have established international marketing organizations and several regional sales offices. For further information regarding our international subsidiaries, see Exhibit 21 of this Report.

International revenue for the two quarters ended January 3, 2020 came from a large number of countries, and no single foreign country accounted for more than 5 percent of our total revenue. Some of our exports are paid for by letters of credit, with the balance carried on an open account. Advance payments, progress payments or other similar payments received prior to or upon shipment often cover most of the related costs incurred. Significant foreign government contracts generally require us to provide performance guarantees. In order to remain competitive in international markets, we also sometimes enter into offset agreements or recourse or vendor financing arrangements to facilitate sales to certain customers.

We utilize indirect sales channels, including dealers, distributors and sales representatives, in the marketing and sale of some lines of products and equipment, both domestically and internationally. These independent representatives may buy for resale or, in some cases, solicit orders from commercial or government customers for direct sales by us. Prices to the ultimate customer in many instances may be recommended or established by the independent representative and may be above or below our list prices. Our dealers and distributors generally receive a discount from our list prices and may mark up those prices in setting the final sales prices paid by the customer.

The particular economic, social and political conditions for business conducted outside the U.S. differ from those encountered by businesses in the U.S. We believe that the overall business risk for our international business as a whole is somewhat greater than that faced by our domestic businesses as a whole. A description of the types of risks to which we are subject in our international business is contained in “Item 1A. Risk Factors” of this Report. In our opinion, these risks are partially mitigated by the diversification of our international business and the protection provided by letters of credit and advance payments, progress payments and other similar payments.

### **Competition**

We operate in highly competitive markets that are sensitive to technological advances. Some of our competitors in each of our markets are larger than we are and can maintain higher levels of expenditures for research and development. In each of our markets, we concentrate on the opportunities that we believe are compatible with our resources, overall technological capabilities and objectives. Principal competitive factors in these markets are product quality and reliability; technological capabilities, including reliable, resilient and innovative cyber capabilities; service; past performance; ability to develop and implement complex, integrated solutions; ability to meet delivery schedules; the effectiveness of third-party sales channels in international markets; and cost-effectiveness. We frequently “partner” or are involved in subcontracting and teaming relationships with companies that are, from time to time, competitors on other programs. Our principal competitors include BAE Systems, Boeing, General Dynamics, Lockheed Martin, Northrop Grumman, Raytheon, Thales and United Technologies.

### **Principal Customers; Government Contracts**

The percentage of our revenue that was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors, was approximately 73 percent in the two quarters ended January 3, 2020, and was approximately 77 percent, 75 percent and 74 percent in fiscal 2019, 2018 and 2017,

respectively. No other customer accounted for more than 5 percent of our revenue in the two quarters ended January 3, 2020. Additional information regarding customers for each of our segments is provided under “Item 1. Business — Description of Business by Segment” of this Report. Our U.S. Government sales are predominantly derived from contracts with departments and agencies of, and prime contractors to, the U.S. Government. Most of the sales in our Space and Airborne Systems and Integrated Mission Systems segments are made directly or indirectly to the U.S. Government under contracts or subcontracts containing standard government contract clauses providing for redetermination of profits, if applicable, and for termination for the convenience of the U.S. Government or for default based on performance.

Our U.S. Government contracts and subcontracts include both cost-reimbursable and fixed-price contracts. Government-wide Acquisition Contracts (“GWACs”) and multi-vendor indefinite duration-indefinite quantity (“IDIQ”) contracts, which can include task orders for each contract type, require us to compete both for the initial contract and then for individual task or delivery orders under such contracts.

Our U.S. Government cost-reimbursable contracts provide for the reimbursement of allowable costs plus payment of a fee and fall into three basic types: (i) cost-plus fixed-fee contracts, which provide for payment of a fixed fee irrespective of the final cost of performance; (ii) cost-plus incentive-fee contracts, which provide for payment of a fee that may increase or decrease, within specified limits, based on actual results compared with contractual targets relating to factors such as cost, performance and delivery schedule; and (iii) cost-plus award-fee contracts, which provide for payment of an award fee determined at the customer’s discretion based on our performance against pre-established performance criteria. Under our U.S. Government cost-reimbursable contracts, we are reimbursed periodically for allowable costs and are paid a portion of the fee based on contract progress. Some overhead costs have been made partially or wholly unallowable for reimbursement by statute or regulation. Examples include certain merger and acquisition costs, lobbying costs, charitable contributions, interest expense and certain litigation defense costs.

Our U.S. Government fixed-price contracts are either firm fixed-price contracts or fixed-price incentive contracts. Under our U.S. Government firm fixed-price contracts, we agree to perform a specific scope of work or sell a specific product for a fixed price and, as a result, benefit from cost savings and carry the burden of cost overruns. Under our U.S. Government fixed-price incentive contracts, we share with the U.S. Government both savings accrued for performance at less than target cost as well as costs incurred in excess of target cost up to a negotiated ceiling price, which is higher than the target cost, but carry the entire burden of costs exceeding the negotiated ceiling price. Accordingly, under such incentive contracts, profit may also be adjusted up or down depending on whether specified performance objectives are met. Under our U.S. Government firm fixed-price and fixed-price incentive contracts, we generally receive from the U.S. Government either milestone payments totaling 100 percent of the contract price or monthly progress payments in amounts equaling 80 percent of costs incurred under the contract. The remaining amounts, including profits or incentive fees, are billed upon delivery and final acceptance of end items and deliverables under the contract. Our production contracts are mainly fixed-price contracts, and development contracts are generally cost-reimbursable contracts.

As stated above, U.S. Government contracts are terminable for the convenience of the U.S. Government, as well as for default based on performance. Companies supplying goods and services to the U.S. Government are dependent on Congressional appropriations and administrative allotment of funds and may be affected by changes in U.S. Government policies resulting from various military, political, economic and international developments. Long-term U.S. Government contracts and related orders are subject to cancellation if appropriations for subsequent performance periods become unavailable. Under contracts terminable for the convenience of the U.S. Government, a contractor is entitled to receive payments for its allowable costs and, in general, the proportionate share of fees or earnings for the work done. Contracts that are terminable for default generally provide that the U.S. Government pays only for the work it has accepted and may require the contractor to pay for the incremental cost of re-procurement and may hold the contractor liable for damages. In many cases, there is also uncertainty relating to the complexity of designs, necessity for design improvements and difficulty in forecasting costs and schedules when bidding on developmental and highly sophisticated technical work. Under many U.S. Government contracts, we are required to maintain facility and personnel security clearances complying with DoD and other Federal agency requirements.

In addition, the U.S. Government recently has increased its focus on procurement process improvement initiatives and has implemented certain changes in its procurement practices. These developments may change the way U.S. Government contracts are solicited, negotiated and managed, which may affect whether and how we pursue opportunities to provide our products and services to the U.S. Government, including the terms and conditions under which we do so, which may have an adverse impact to our business, financial condition, results of operations and cash flows. For example, contracts awarded under the DoD’s Other Transaction Authority for research and prototypes generally require cost-sharing and may not follow, or may follow only in part, standard U.S. Government contracting practices and terms, such as the Federal Acquisition Regulation (“FAR”) and Cost Accounting Standards.

For further discussion of risks relating to U.S. Government contracts, see “Item 1A. Risk Factors” and “Item 3. Legal Proceedings” of this Report.

## **Backlog**

Company-wide total backlog was \$20.6 billion at January 3, 2020, of which \$16.2 billion was funded backlog, compared with \$8.3 billion at June 28, 2019, of which \$5.8 billion was funded backlog. We acquired \$11.7 billion of total backlog in the L3Harris Merger, of which \$10.3 billion was funded backlog. We expect to recognize approximately 60 percent of the revenue associated with Company-wide total backlog within the next twelve months and the substantial majority of the revenue associated with Company-wide total backlog within the next three years. However, we can give no assurance of such fulfillment or that our backlog will become revenue in any particular period, if at all. Backlog is subject to delivery delays and program cancellations, which are beyond our control.

We define funded backlog as unfilled firm orders for products and services for which funding has been authorized and, in the case of U.S. Government customers, appropriated. The level of order activity related to U.S. Government programs can be affected by the timing of U.S. Government funding authorizations and project evaluation cycles. Year-over-year comparisons could, at times, be impacted by these factors, among others. The determination of the unfunded portion of total backlog involves substantial estimating, particularly with respect to customer requirements contracts and development and production contracts of a cost-reimbursable or incentive nature.

Backlog information for each of our business segments is contained in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” of this Report and is incorporated herein by reference.

See *Note 24: Backlog* in the Notes for additional information regarding Company-wide total backlog.

## **Research and Development**

Company-sponsored research and development (“R&D”) costs, which include R&D for commercial products and services and independent R&D related to government products and services, were approximately \$329 million in the two quarters ended January 3, 2020. R&D costs were approximately \$331 million, \$311 million and \$310 million in fiscal 2019, 2018 and 2017, respectively. A portion of our independent R&D costs are allocated among contracts and programs in process under U.S. Government contractual arrangements. Company-sponsored R&D costs not otherwise allocable are charged to expense when incurred. Company-sponsored research is directed to the development of new products and services and to building technological capability in various markets.

Customer-sponsored R&D costs are incurred pursuant to contractual arrangements, principally U.S. Government-sponsored contracts requiring us to provide a product or service meeting certain defined performance or other specifications (such as designs). This research helps strengthen and broaden our technical capabilities. Customer-sponsored research costs are accounted for principally by the cost-to-cost percentage-of-completion method and included in our revenue and cost of product sales and services.

## **Patents and Other Intellectual Property**

We consider our patents and other intellectual property, in the aggregate, to constitute an important asset. We own a large portfolio of patents, trade secrets, know-how, confidential information, trademarks, copyrights and other intellectual property, including reliable, resilient and innovative cyber capabilities, and we routinely apply for new patents, trademarks and copyrights. We also license intellectual property to and from third parties. As of January 3, 2020, we held approximately 2,460 U.S. patents and 2,070 foreign patents, and had approximately 280 U.S. patent applications pending and 280 foreign patent applications pending. Unpatented research, development and engineering skills also make an important contribution to our business. Although our intellectual property rights in the aggregate are important to our business and the operations of our business segments, we do not consider our business or any business segment to be materially dependent on any single patent, license or other intellectual property right, or any group of related patents, licenses or other intellectual property rights. We are engaged in a proactive patent licensing program and have entered into a number of licenses and cross-license agreements, some of which generate royalty income. Although existing license agreements have generated income in past years and may do so in the future, there can be no assurances we will enter into additional income-producing license agreements. From time to time, we engage in litigation to protect our patents and other intellectual property. Any of our patents, trade secrets, trademarks, copyrights and other proprietary rights could be challenged, invalidated or circumvented, or may not provide competitive advantages. For further discussion of risks relating to intellectual property, see “Item 1A. Risk Factors” of this Report. With regard to certain patents, the U.S. Government has an irrevocable, non-exclusive, royalty-free license, pursuant to which the U.S. Government may use or authorize others to use the inventions covered by such patents. Pursuant to similar arrangements, the U.S. Government may consent to our use of inventions covered by patents owned by other persons. Numerous trademarks used on or in connection with our products are also considered to be a valuable asset.

## **Environmental and Other Regulations**

Our facilities and operations are subject to numerous domestic and international laws and regulations designed to protect the environment, particularly with regard to waste and emissions. The applicable environmental laws and regulations are common within the industries and markets in which we operate and serve. We believe that we have complied with these requirements and that such compliance has not had a material adverse effect on our financial condition, results of operations or cash flows. We have

installed waste treatment facilities and pollution control equipment to satisfy legal requirements and to achieve our waste minimization and prevention goals. A portion of our environmental expenditures relates to businesses or operations we no longer own, but for which we have retained certain environmental liabilities. We did not spend material amounts on environmental-related capital projects in the two quarters ended January 3, 2020 or fiscal 2019, 2018 or 2017. Based on currently available information, we do not expect capital expenditures in fiscal 2020 or over the next several years to protect the environment and to comply with current environmental laws and regulations, as well as to comply with current and pending climate control legislation, regulation, treaties and accords, to be material or to have a material impact on our competitive position or financial condition, but we can give no assurance that such expenditures will not exceed current expectations, and such expenditures may increase in future years. If future treaties, laws and regulations contain more stringent requirements than presently anticipated, actual expenditures may be higher than our present estimates of those expenditures.

Additional information regarding environmental and regulatory matters is set forth in “Item 3. Legal Proceedings” of this Report and in *Note 1: Significant Accounting Policies* and *Note 26: Legal Proceedings and Contingencies* in the Notes.

Electronic products are subject to governmental environmental regulation in a number of jurisdictions, such as domestic and international requirements requiring end-of-life management and/or restricting materials in products delivered to customers, including the European Union’s Directive 2012/19/EU on Waste Electrical and Electronic Equipment and Directive 2011/65/EU on the Restriction of the use of certain Hazardous Substances in Electrical and Electronic Equipment (“RoHS”), as amended. Other jurisdictions have adopted similar legislation. Such requirements typically are not applicable to most equipment produced by our segments. We believe that we have complied with such rules and regulations, where applicable, with respect to our existing products sold into such jurisdictions. We intend to comply with such rules and regulations with respect to our future products.

Wireless communications, whether radio, satellite or telecommunications, are also subject to governmental regulation. Equipment produced in our Communication Systems and Space and Airborne Systems segments, in particular, is subject to domestic and international requirements to avoid interference among users of radio and television frequencies and to permit interconnection of telecommunications equipment. We are also required to comply with technical operating and licensing requirements that pertain to our wireless licenses and operations. We believe that we have complied with such rules and regulations and licenses with respect to our existing products and services, and we intend to comply with such rules and regulations and licenses with respect to our future products and services. Governmental reallocation of the frequency spectrum could impact our business, financial condition and results of operations.

### **Raw Materials and Supplies**

Because of the diversity of our products and services, as well as the wide geographic dispersion of our facilities, we use numerous sources for the wide array of raw materials, such as electronic components, printed circuit boards, metals and plastics, needed for our operations and for our products. We are dependent on suppliers and subcontractors for a large number of components and subsystems and the ability of our suppliers and subcontractors to adhere to customer or regulatory materials restrictions and to meet performance and quality specifications and delivery schedules. In some instances, we are dependent on one or a few sources, either because of the specialized nature of a particular item or because of local content preference requirements pursuant to which we operate on a given project. Although we have been affected by financial and performance issues of some of our suppliers and subcontractors, we have not been materially adversely affected by the inability to obtain raw materials or products. On occasion, we have experienced component shortages from vendors as a result of natural disasters, or the RoHS environmental regulations in the European Union or similar regulations in other jurisdictions. These events or regulations may cause a spike in demand for certain electronic components, such as lead-free components, resulting in industry-wide supply chain shortages. As of January 3, 2020, these component shortages have not had a material adverse effect on our business. For further discussion of risks relating to subcontractors and suppliers, see “Item 1A. Risk Factors” of this Report.

### **Seasonality**

We do not consider any material portion of our business to be seasonal. Various factors can affect the distribution of our revenue between accounting periods, including the timing of contract awards and the timing and availability of U.S. Government funding, as well as the timing of product deliveries and customer acceptance.

### **Employees**

We had approximately 50,000 employees at January 3, 2020, approximately 86 percent of which were located in the U.S. A significant number of our employees possess a U.S. Government security clearance. We also utilize a number of independent contractors. As of January 3, 2020, approximately 3,000 of our U.S. employees were working under collective bargaining agreements with labor unions and worker representatives. These collective bargaining agreements will be renegotiated at various times over the next three years as they expire. We have historically renegotiated these agreements without significant disruption to operating activities. For certain international subsidiaries, our employees are represented by workers’ councils or statutory labor unions. In general, we believe that our relations with our employees are good.

## Website Access to L3Harris Reports; Available Information

*General.* We maintain an Internet website at <https://www.l3harris.com>. Our annual reports on Form 10-K, this Report, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to such reports, filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act, are available free of charge on our website as soon as reasonably practicable after these reports are electronically filed with or furnished to the U.S. Securities and Exchange Commission (“SEC”). We also will provide the reports in electronic or paper form free of charge upon request to our Secretary at L3Harris Technologies, Inc., 1025 West NASA Boulevard, Melbourne, Florida 32919. We also make available free of charge on our website our annual report to shareholders and proxy statement. Our website and the information posted thereon are not incorporated into this Report or any current or other periodic report that we file with or furnish to the SEC. All reports we file with or furnish to the SEC also are available free of charge via the SEC’s electronic data gathering and retrieval, or EDGAR, system available through the SEC’s website at <https://www.sec.gov>.

Additional information relating to our business, including our business segments, is set forth in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” of this Report.

*Corporate Governance Guidelines and Committee Charters.* We previously adopted Corporate Governance Guidelines, which are available on the Corporate Governance section of our website at <https://www.l3harris.com/corporate-governance>. In addition, the charters of each of the standing committees of our Board of Directors, namely, the Audit Committee, Compensation Committee, Finance Committee and Nominating and Governance Committee, are also available on the Corporate Governance section of our website. A copy of the charters is also available free of charge upon written request to our Secretary at L3Harris Technologies, Inc., 1025 West NASA Boulevard, Melbourne, Florida 32919.

*Certifications.* We have filed with the SEC the certifications required by Section 302 of the Sarbanes-Oxley Act of 2002 as exhibits to this Report. In addition, an annual CEO certification was submitted by our Chief Executive Officer to the NYSE in November 2019 in accordance with the NYSE’s listing standards, which included a certification that he was not aware of any violation by L3Harris of the NYSE’s corporate governance listing standards.

## ITEM 1A. RISK FACTORS.

We have described many of the trends and other factors that we believe could impact our business and future results in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” of this Report. In addition, our business, financial condition, results of operations and cash flows are subject to, and could be materially adversely affected by, various risks and uncertainties, including, without limitation, those set forth below, any one of which could cause our actual results to vary materially from recent results or our anticipated future results.

### ***We depend on U.S. Government customers for a significant portion of our revenue, and the loss of these relationships, a reduction in U.S. Government funding or a change in U.S. Government spending priorities could have an adverse impact on our business, financial condition, results of operations and cash flows.***

We are highly dependent on sales to U.S. Government customers, primarily defense-related programs with the DoD and a broad range of programs with the U.S. Intelligence Community and other U.S. Government departments and agencies. The percentage of our revenue that was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors, was approximately 73 percent in the two quarters ended January 3, 2020 and 77 percent, 75 percent and 74 percent in fiscal 2019, 2018 and 2017, respectively. Therefore, any significant disruption or deterioration of our relationship with the U.S. Government (in particular, the DoD) would significantly reduce our revenue and have an adverse impact on our business, financial condition, results of operations and cash flows.

Our competitors continuously engage in efforts to expand their business relationships with the U.S. Government and will continue these efforts in the future, and the U.S. Government may choose to use other contractors. We expect that a majority of the business that we seek will be awarded through competitive bidding. The U.S. Government has increasingly relied on certain types of contracts that are subject to multiple competitive bidding processes, including multi-vendor IDIQ, GWAC, General Services Administration Schedule and other multi-award contracts, which has resulted in greater competition and increased pricing pressure. We operate in highly competitive markets. Some of our competitors have greater financial resources than we do and may have more extensive or more specialized engineering, manufacturing and marketing capabilities than we do in some areas. We may not be able to continue to win competitively awarded contracts or to obtain task orders under multi-award contracts. Further, the competitive bidding process involves significant cost and managerial time to prepare bids and proposals for contracts that may not be awarded to us or may be split with competitors, as well as the risk that we may fail to accurately estimate the resources and costs required to fulfill any contract awarded to us. The current competitive environment has resulted in an increase of bid protests from unsuccessful bidders, which typically extends the time until work on a contract can begin. Following any contract award, we may experience significant expense or delay, contract modification or contract rescission as a result of our competitors protesting or challenging contracts awarded to us in competitive bidding.

Our U.S. Government programs must compete with programs managed by other government contractors and with other policy imperatives for consideration for limited resources and for uncertain levels of funding during the budget and appropriations process. Budget and appropriations decisions made by the U.S. Government are outside of our control and have long-term consequences for our business. U.S. Government spending priorities and levels remain uncertain and difficult to predict and are affected by numerous factors, including sequestration (automatic, across-the-board U.S. Government budgetary spending cuts) and potential alternative funding arrangements. A change in U.S. Government spending priorities or an increase in non-procurement spending at the expense of our programs, or a reduction in total U.S. Government spending, could have material adverse consequences on our current or future business. Any inability of the U.S. Government to complete its budget process for any government fiscal year and consequently having to operate on funding levels equivalent to its prior fiscal year pursuant to a “continuing resolution” or shut down also could have material adverse consequences on our current or future business. For more information regarding sequestration, see “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations — Business Considerations — Industry-Wide Opportunities, Challenges and Risks” of this Report.

***We depend significantly on U.S. Government contracts, which often are only partially funded, subject to immediate termination, and heavily regulated and audited. The termination or failure to fund, or negative audit findings for, one or more of these contracts could have an adverse impact on our business, financial condition, results of operations and cash flows.***

Over its lifetime, a U.S. Government program may be implemented by the award of many different individual contracts and subcontracts. The funding of U.S. Government programs is subject to Congressional appropriations. In recent years, U.S. Government appropriations have been affected by larger U.S. Government budgetary issues and related legislation. Although multi-year contracts may be authorized and appropriated in connection with major procurements, Congress generally appropriates funds on a government fiscal year basis. Procurement funds are typically made available for obligation over the course of one to three years. Consequently, programs often initially receive only partial funding, and additional funds are obligated only as Congress authorizes further appropriations. We cannot predict the extent to which total funding and/or funding for individual programs will be included, increased or reduced as part of the annual appropriations process ultimately approved by Congress and the President or in separate supplemental appropriations or continuing resolutions, as applicable. The termination of funding for a U.S. Government program would result in a loss of anticipated future revenue attributable to that program, which could have an adverse impact on our operations. In addition, the termination of a program or the failure to commit additional funds to a program that already has been started could result in lost revenue and increase our overall costs of doing business.

Generally, U.S. Government contracts are subject to oversight audits by U.S. Government representatives. Such audits could result in adjustments to our contract costs. Any costs found to be improperly allocated to a specific contract will not be reimbursed, and such costs already reimbursed must be refunded. We have recorded contract revenue based on costs we expect to realize upon final audit. However, we do not know the outcome of any future audits and adjustments, and we may be required to materially reduce our revenue or profits upon completion and final negotiation of audits. Negative audit findings could also result in termination of a contract, forfeiture of profits, suspension of payments, fines or suspension or debarment from U.S. Government contracting or subcontracting for a period of time.

In addition, U.S. Government contracts generally contain provisions permitting termination, in whole or in part, without prior notice at the U.S. Government’s convenience upon payment only for work done and commitments made at the time of termination. For some contracts, we are a subcontractor and not the prime contractor, and in those arrangements, the U.S. Government could terminate the prime contractor for convenience without regard for our performance as a subcontractor. We can give no assurance that one or more of our U.S. Government contracts will not be terminated under those circumstances. Also, we can give no assurance that we would be able to procure new contracts to offset the revenue or backlog lost as a result of any termination of our U.S. Government contracts. Because a significant portion of our revenue is dependent on our performance and payment under our U.S. Government contracts, the loss of one or more large contracts could have a material adverse impact on our business, financial condition, results of operations and cash flows.

Our U.S. Government business also is subject to specific procurement regulations and a variety of socioeconomic and other requirements. These requirements, although customary in U.S. Government contracts, increase our performance and compliance costs. These costs might increase in the future, thereby reducing our margins, which could have an adverse effect on our business, financial condition, results of operations and cash flows. In addition, the U.S. Government has and may continue to implement initiatives focused on efficiencies, affordability and cost growth and other changes to its procurement practices. These initiatives and changes to procurement practices may change the way U.S. Government contracts are solicited, negotiated and managed, which may affect whether and how we pursue opportunities to provide our products and services to the U.S. Government, including the terms and conditions under which we do so, which may have an adverse impact on our business, financial condition, results of operations and cash flows. For example, contracts awarded under the DoD’s Other Transaction Authority for research and prototypes generally require cost-sharing and may not follow, or may follow only in part, standard U.S. Government contracting practices and terms, such as the FAR and Cost Accounting Standards.

Failure to comply with applicable regulations and requirements could lead to fines, penalties, repayments, or compensatory or treble damages, or suspension or debarment from U.S. Government contracting or subcontracting for a period of time. Among the causes for debarment are violations of various laws and regulations, including those related to procurement integrity, export control (including International Traffic in Arms Regulations (“ITAR”)), U.S. Government security, employment practices, protection of the environment, accuracy of records, proper recording of costs and foreign corruption. The termination of a U.S. Government contract or relationship as a result of any of these acts would have an adverse impact on our operations and could have an adverse effect on our standing and eligibility for future U.S. Government contracts.

***The U.S. Government’s budget deficit and the national debt, as well as any inability of the U.S. Government to complete its budget process for any government fiscal year and consequently having to shut down or operate on funding levels equivalent to its prior fiscal year pursuant to a “continuing resolution,” could have an adverse impact on our business, financial condition, results of operations and cash flows.***

Considerable uncertainty exists regarding how future budget and program decisions will unfold, including the defense spending priorities of the U.S. Government, what challenges budget reductions will present for the defense industry and whether annual appropriations bills for all agencies will be enacted for U.S. Government fiscal 2021 and thereafter. The U.S. Government’s budget deficit and the national debt could have an adverse impact on our business, financial condition, results of operations and cash flows in a number of ways, including the following:

- The U.S. Government could reduce or delay its spending on, or reprioritize its spending away from, the government programs in which we participate;
- U.S. Government spending could be impacted by alternate arrangements to sequestration, which increases the uncertainty as to, and the difficulty in predicting, U.S. Government spending priorities and levels; and
- We may experience declines in revenue, profitability and cash flows as a result of reduced or delayed orders or payments or other factors caused by economic difficulties of our customers and prospective customers, including U.S. Federal, state and local governments.

Furthermore, we believe continued budget pressures could have serious negative consequences for the security of the U.S., the defense industrial base and the customers, employees, suppliers, investors and communities that rely on companies in the defense industrial base. Budget and program decisions made in this environment would have long-term implications for L3Harris and the entire defense industry.

***We could be negatively impacted by a security breach, through cyber attack, cyber intrusion, insider threats or otherwise, or other significant disruption of our IT networks and related systems or of those we operate for certain of our customers.***

We face the risk, as does any company, of a security breach, whether through cyber attack, cyber intrusion or insider threat via the Internet, malware, computer viruses, attachments to e-mails, persons inside our organization or with access to systems inside our organization, threats to the physical security of our facilities and employees or other significant disruption of our IT networks and related systems or those of our suppliers or subcontractors. We face an added risk of a security breach or other significant disruption of the IT networks and related systems that we develop, install, operate and maintain for certain of our customers, which may involve managing and protecting information relating to national security and other sensitive government functions or personally identifiable or protected health information. The risk of a security breach or disruption, particularly through cyber attack or cyber intrusion, including by computer hackers, foreign governments and cyber terrorists, is persistent and substantial as the volume, intensity and sophistication of attempted attacks, intrusions and threats from around the world remain elevated and unlikely to diminish. As an advanced technology-based solutions provider, and particularly as a government contractor with access to national security or other sensitive government information, we face a heightened risk of a security breach or disruption from threats to gain unauthorized access to our and our customers’ proprietary or classified information on our IT networks and related systems and to the IT networks and related systems that we operate and maintain for certain of our customers. These types of information and IT networks and related systems are critical to the operation of our business and essential to our ability to perform day-to-day operations, and, in some cases, are critical to the operations of certain of our customers. We make significant efforts to maintain the security and integrity of these types of information and IT networks and related systems and have implemented various measures to manage the risk of a security breach or disruption. Our efforts and measures have not been entirely effective in the case of every cyber security incident, but no incident has had a material negative impact on us to date. Even the most well protected information, networks, systems and facilities remain potentially vulnerable because attempted security breaches, particularly cyber attacks and cyber intrusions, or disruptions will occur in the future, and because the techniques used in such attempts are constantly evolving and generally are not recognized until launched against a target, and in some cases are designed not to be detected and, in fact, may not be detected. In some cases, the resources of foreign governments may be behind such attacks due to the nature of our business and the industries in which we operate. Accordingly, we may be unable to anticipate these techniques or to implement adequate security barriers or other preventative measures. Thus, it is impossible for us to entirely mitigate this risk, and there can be no assurance that future cyber security incidents will not have a material negative impact on us. A security breach or other significant disruption involving these types of information and IT networks and related systems could:

- Disrupt the proper functioning of these networks and systems and, therefore, our operations and/or those of certain of our customers;
- Result in the unauthorized access to, and destruction, loss, theft, misappropriation or release of, proprietary, confidential, sensitive or otherwise valuable information of ours, our customers or our employees, including trade secrets, which could be used to compete against us or for disruptive, destructive or otherwise harmful purposes and outcomes;
- Compromise national security and other sensitive government functions;
- Require significant management attention and resources to remedy the damages that result;
- Result in costs which exceed our insurance coverage and/or indemnification arrangements;
- Subject us to claims for contract breach, damages, credits, penalties or termination; and
- Damage our reputation with our customers (particularly agencies of the U.S. Government) and the general public.

We must also rely on the safeguards put in place by customers, suppliers, vendors, subcontractors or other third parties to minimize the impact of cyber threats, other security threats or business disruptions. These third parties may have varying levels of cybersecurity expertise and safeguards, and their relationships with government contractors, such as L3Harris, may increase the likelihood that they are targeted by the same cyber threats we face. In the event of a breach affecting these third parties, our business and financial results could suffer materially. With respect to our commercial arrangements with these third parties, we have processes designed to require that the third parties and their employees and agents agree to maintain certain standards for the storage, protection and transfer of confidential, personal and proprietary information. However, we remain at risk of a data breach due to the intentional or unintentional non-compliance by a third party's employee or agent, the breakdown of a third party's data protection processes, which may not be as sophisticated as ours, or a cyber attack on a third party's information network and systems.

Any or all of the foregoing could have a negative impact on our business, financial condition, results of operations and cash flows.

***Our ability to successfully manage ongoing business and organizational changes could impact our business results.***

We have recently undergone several significant business and organizational changes, including the L3Harris Merger. In addition, competition to retain or recruit talent can be heightened during a time when we are experiencing significant changes. Effectively managing these business and organizational changes is critical to retaining talent, servicing customers and our business success overall. The failure to effectively manage such changes could adversely impact our business or financial results.

***Our results of operations and cash flows are substantially affected by our mix of fixed-price, cost-plus and time-and-material type contracts. In particular, our fixed-price contracts could subject us to losses in the event of cost overruns or a significant increase in inflation.***

We generate revenue through various fixed-price, cost-plus and time-and-material contracts. For a general description of our U.S. Government contracts and subcontracts, including a discussion of revenue generated thereunder and of cost-reimbursable versus fixed-price contracts, see "Item 1. Business - Principal Customers; Government Contracts" of this Report. For a description of our revenue recognition policies, see "Item 7. Management's Discussion and Analysis of Financial Conditions and Results of Operations - Critical Accounting Policies and Estimates - Revenue Recognition" of this Report.

In the two quarters ended January 3, 2020, approximately 76 percent of our revenue was derived from fixed-price contracts which allow us to benefit from cost savings, but subject us to the risk of potential cost overruns, particularly for firm fixed-price contracts because we assume all of the cost burden. If our initial estimates are incorrect, we can lose money on these contracts. U.S. Government contracts can expose us to potentially large losses because the U.S. Government can hold us responsible for completing a project or, in certain circumstances, paying the entire cost of its replacement by another provider regardless of the size or foreseeability of any cost overruns that occur over the life of the contract. Because many of these contracts involve new technologies and applications and can last for years, unforeseen events, such as technological difficulties, fluctuations in the price of raw materials, a significant increase in inflation in the U.S. or other countries, problems with our suppliers and cost overruns, can result in the contractual price becoming less favorable or even unprofitable to us over time. Furthermore, if we do not meet contract deadlines or specifications, we may need to renegotiate contracts on less favorable terms, be forced to pay penalties or liquidated damages or suffer major losses if the customer exercises its right to terminate. In addition, some of our contracts have provisions relating to cost controls and audit rights, and if we fail to meet the terms specified in those contracts, we may not realize their full benefits. Our results of operations are dependent on our ability to maximize our earnings from our contracts. Cost overruns could have an adverse impact on our financial results. The potential impact of such risk on our financial results would increase if the mix of our contracts and programs shifted toward a greater percentage of fixed-price contracts, particularly firm fixed-price contracts.

In the two quarters ended January 3, 2020, approximately 24 percent of our revenue was derived from cost-plus and time-and-material contracts. Substantially all of our cost-plus contracts and time-and-material contracts are with U.S. Government customers, while sales to foreign government and commercial customers are generally transacted under fixed-price sales



arrangements and are included in our fixed-price contract sales. For a cost-plus contract, we are paid our allowable incurred costs plus a profit, which can be fixed or variable depending on the contract's fee arrangement up to predetermined funding levels established by our customers. On a time-and-material contract, we are paid on the basis of direct labor hours expended at specified fixed-price hourly rates (which include wages, overhead, allowable general and administrative expenses and profit) and materials at cost. Therefore, on cost-plus and time-and-material type contracts, we do not bear the risks of unexpected cost overruns, provided that we do not incur costs that exceed the predetermined funded amounts.

***We use estimates in accounting for many of our programs, and changes in our estimates could adversely affect our future financial results.***

Accounting for our contracts requires judgment relative to assessing risks, including risks associated with customer-directed delays and reductions in scheduled deliveries, unfavorable resolutions of claims and contractual matters, judgments associated with estimating contract revenue and costs and assumptions for schedule and technical issues. Due to the size and nature of many of our contracts, the estimation of total revenue and cost at completion is complicated and subject to many variables. For example, we must make assumptions regarding: (i) the length of time to complete the contract because costs also include expected increases in wages and prices for materials; (ii) whether contracts should be accounted for as having one or more performance obligations based on the goods and services promised to the customer; (iii) incentives or penalties related to performance on contracts in estimating revenue and profit rates, and recording them when there is sufficient information for us to assess anticipated performance; and (iv) estimates of award fees in estimating revenue and profit rates based on actual and anticipated awards. Because of the significance of the judgments and estimation processes involved in accounting for our contracts, materially different amounts could be recorded if we used different assumptions or if the underlying circumstances were to change. Changes in underlying assumptions, circumstances or estimates may adversely affect our future results of operations and financial condition. For additional information regarding our critical accounting policies and estimates applicable to our accounting for our contracts, see "Item 7. Management's Discussion and Analysis of Financial Conditions and Results of Operations - Critical Accounting Policies and Estimates" of this Report.

***We derive a significant portion of our revenue from international operations and are subject to the risks of doing business internationally, including fluctuations in currency exchange rates.***

We are dependent on sales to customers outside the U.S. The percentage of our total revenue represented by revenue from products, systems and services where the end consumer is located outside the U.S., including foreign military sales through the U.S. Government, was 21 percent in the two quarters ended January 3, 2020 and 22 percent, 23 percent and 25 percent in fiscal 2019, 2018 and 2017, respectively. Approximately 40 percent of our international business in the two quarters ended January 3, 2020 was transacted in local currency. Losses resulting from currency rate fluctuations can adversely affect our results. We expect that international revenue will continue to account for a significant portion of our total revenue. Also, a significant portion of our international revenue is from, and a significant portion of our business activity is being conducted with or in, less-developed countries and sometimes countries with unstable governments, or in areas of military conflict or at military installations. Other risks of doing business internationally include:

- Currency exchange controls, fluctuations of currency and currency revaluations;
- The laws, regulations and policies of foreign governments relating to investments and operations, as well as U.S. laws affecting the activities of U.S. companies abroad, including the Foreign Corrupt Practices Act ("FCPA");
- Import and export licensing requirements and regulations, including ITAR, as well as unforeseen changes in export controls and other trade regulations;
- Changes in regulatory requirements, including business or operating license requirements, imposition of tariffs or embargoes;
- Uncertainties and restrictions concerning the availability of funding, credit or guarantees;
- Risk of non-payment or delayed payment by foreign governments;
- Contractual obligations to non-U.S. customers may include specific in-country purchases, investments, manufacturing agreements or financial or other support arrangements or obligations, known as offset obligations, that may extend over several years, may require teaming with local companies and may result in significant penalties if not satisfied;
- The complexity and necessity of using, and disruptions involving our, international dealers, distributors, sales representatives and consultants;
- The difficulties of managing a geographically dispersed organization and culturally diverse workforces, including compliance with local laws and practices;
- Difficulties associated with repatriating cash generated or held abroad in a tax-efficient manner and changes in tax laws;
- Uncertainties as to local laws and enforcement of contract and intellectual property rights and occasional requirements for onerous contract terms;

- Rapid changes in government, economic and political policies, political or civil unrest, acts of terrorism or the threat of international boycotts or U.S. anti-boycott legislation; and
- Increased risk of an incident resulting in damage or destruction to our facilities or products or resulting in injury or loss of life to our employees, subcontractors or other third parties.

***The level of returns on defined benefit plan assets, changes in interest rates and other factors could affect our financial condition, results of operations and cash flows in future periods.***

A substantial portion of our current and retired employee population is covered by defined benefit pension and other postretirement defined benefit plans (collectively, “defined benefit plans”). We may experience significant fluctuations in costs related to defined benefit plans as a result of macro-economic factors, such as interest rates, that are beyond our control. The cost of our defined benefit plans is incurred over long periods of time and involves various factors and uncertainties during those periods that can be volatile and unpredictable, including the rates of return on defined benefit plan assets, discount rates used to calculate liabilities and expenses, mortality of plan participants and trends for future medical costs. We develop our assumptions using relevant plan experience and expectations in conjunction with market-related data. These assumptions and other actuarial assumptions may change significantly due to changes in economic, legislative, and/or demographic experience or circumstances. Our financial condition and results of operations could be materially affected by significant changes in key economic indicators, financial market volatility, future legislation and other governmental regulatory actions.

We will make contributions to fund our defined benefit plans when considered necessary or advantageous to do so. The macro-economic factors discussed above, including the rates of return on defined benefit plan assets and the minimum funding requirements established by government funding or taxing authorities, or established by other agreement, may influence future funding requirements. A significant decline in the fair value of our plan assets, or other adverse changes to our overall defined benefit plans, could require us to make significant funding contributions and affect cash flows in future periods.

U.S. Government Cost Accounting Standards (“CAS”) govern the extent to which postretirement costs and plan contributions are allocable to and recoverable under contracts with the U.S. Government. We expect to continue to seek reimbursement from the U.S. Government for a portion of our postretirement costs and plan contributions; however, pension plan cost recoveries under our U.S. Government contracts may occur in different periods from when those pension costs are recognized for financial statement purposes or when pension funding is made. CAS rules have been revised to partially harmonize the measurement and period of assignment of pension plan costs allocable to U.S. Government contracts and minimum required contributions under the Employee Retirement Income Security Act of 1974, as amended by the Pension Protection Act of 2006. However, there is still a lag between the time when we contribute cash to our plans under pension funding rules and when we recover pension costs under CAS rules. These timing differences could have a material adverse effect on our cash flows.

***We may not be successful in obtaining the necessary export licenses to conduct certain operations abroad, and Congress may prevent proposed sales to certain foreign governments.***

We must first obtain export and other licenses and authorizations from various U.S. Government agencies before we are permitted to sell certain products and technologies outside of the U.S. For example, the U.S. Department of State must notify Congress at least 15 to 60 days, depending on the size and location of the proposed sale, prior to authorizing certain sales of defense equipment and services to foreign governments. During that time, Congress may take action to block the proposed sale. We can give no assurance that we will continue to be successful in obtaining the necessary licenses or authorizations or that Congress will not prevent or delay certain sales. Our ability to obtain these licenses and authorizations timely or at all is subject to risks and uncertainties, including changing U.S. Government policies or laws or delays in Congressional action due to geopolitical and other factors. If we are not successful in obtaining or maintaining the necessary licenses or authorizations in a timely manner, our sales relating to those approvals may be reversed, prevented or delayed, and any significant impairment of our ability to sell products or technologies outside of the U.S. could negatively impact our business, financial condition, results of operations and cash flows.

***Disputes with our subcontractors or the inability of our subcontractors to perform, or our key suppliers to timely deliver our components, parts or services, could cause our products, systems or services to be produced or delivered in an untimely or unsatisfactory manner.***

We engage subcontractors on many of our contracts. We may have disputes with our subcontractors, including regarding the quality and timeliness of work performed by the subcontractor, customer concerns about the subcontract or subcontractor, our failure to extend existing task orders or issue new task orders under a subcontract, our hiring of the personnel of a subcontractor or vice versa or the subcontractor’s failure to comply with applicable law. In addition, there are certain parts, components and services for many of our products, systems and services that we source from other manufacturers or vendors. Some of our suppliers, from time to time, experience financial and operational difficulties, which may impact their ability to supply the materials, components, subsystems and services that we require. Tariffs recently imposed on certain materials and other trade issues may create or exacerbate existing materials shortages and may result in further supplier business closures. Our supply chain could also be disrupted by external events, such as natural disasters or other significant disruptions (including extreme weather

conditions, medical epidemics, acts of terrorism, cyber attacks and labor disputes), governmental actions and legislative or regulatory changes, including product certification or stewardship requirements, sourcing restrictions, product authenticity and climate change or greenhouse gas emission standards, or availability constraints from increased demand from customers. In addition, the ongoing coronavirus outbreak emanating from China at the beginning of 2020 has resulted in increased travel restrictions and extended shutdown of certain businesses in the region. These or any further political or governmental developments or health concerns in China or other countries in which we operate could result in social, economic and labor instability. Any inability to develop alternative sources of supply on a cost-effective and timely basis could materially impair our ability to manufacture and deliver products, systems and services to our customers. We can give no assurances that we will be free from disputes with our subcontractors; material supply constraints or problems; or component, subsystems or services problems in the future. Also, our subcontractors and other suppliers may not be able to acquire or maintain the quality of the materials, components, subsystems and services they supply, which might result in greater product returns, service problems and warranty claims and could harm our business, financial condition, results of operations and cash flows. In addition, in connection with our government contracts, we are required to procure certain materials, components and parts from supply sources approved by the U.S. Government and we rely on our subcontractors and suppliers to comply with applicable laws, regulations and other requirements regarding procurement of counterfeit, unauthorized or otherwise non-compliant parts or materials, including parts or materials they supply to us, and in some circumstances, we rely on their certifications as to their compliance. From time to time, there are components for which there may be only one supplier, which may be unable to meet our needs. Each of these subcontractor and supplier risks could have a material adverse effect on our business, financial condition, results of operations and cash flows.

***Our reputation and ability to do business may be impacted by the improper conduct of our employees, agents or business partners.***

We have implemented compliance controls, training, policies and procedures designed to prevent and detect reckless or criminal acts from being committed by our employees, agents or business partners that would violate the laws of the jurisdictions in which we operate, including laws governing payments to government officials, such as the FCPA, the protection of export controlled or classified information, such as ITAR, false claims, procurement integrity, cost accounting and billing, competition, information security and data privacy and the terms of our contracts. This risk of improper conduct may increase as we continue to grow and expand our operations. We cannot ensure, however, that our controls, training, policies and procedures will prevent or detect all such reckless or criminal acts, and we have been adversely impacted by such acts in the past. If not prevented, such reckless or criminal acts could subject us to civil or criminal investigations, monetary and non-monetary penalties and suspension and debarment by the U.S. Government and could have a material adverse effect on our ability to conduct business, our results of operations and our reputation. In addition, misconduct involving data security lapses resulting in the compromise of personal information or the improper use of our customer's sensitive or classified information could result in remediation costs, regulatory sanctions against us and serious harm to our reputation and could adversely impact our ability to continue to contract with the U.S. Government.

***Our future success will depend on our ability to develop new products, systems, services and technologies that achieve market acceptance in our current and future markets.***

Our businesses are characterized by rapidly changing technologies and evolving industry standards. Accordingly, our performance depends on a number of factors, including our ability to:

- Identify market needs and growth opportunities;
- Identify emerging technological trends in our current and target markets;
- Identify additional uses for our existing technology to address customer needs;
- Develop and maintain competitive products, systems, services and technologies;
- Enhance our offerings by adding innovative hardware, software or other features that differentiate our products, systems, services and technologies from those of our competitors;
- Develop, manufacture and bring to market cost-effective offerings quickly;
- Enhance product designs for export and releasability to international markets; and
- Effectively structure our businesses to reflect the competitive environment, including through the use of joint ventures, collaborative agreements and other forms of alliances.

We believe that, in order to remain competitive in the future, we will need to continue to design, develop, manufacture, assemble, test, market and support new products, systems, services and technologies, which will require the investment of significant financial resources. In the past, we have allocated substantial funds for such investments through customer funded and internal research and development, acquisitions or other teaming arrangements. This practice will continue to be required in the future, but we may not be able to successfully identify new opportunities and may not have the necessary financial resources to develop new products, systems, services and technologies in a timely or cost-effective manner. Furthermore, the need to make these expenditures could divert our attention and resources from other projects, and we cannot be sure that these expenditures ultimately will lead to the timely development of new products, systems, services or technologies. Due to the design complexity

of some of our products, systems, services and technologies, we may experience delays in completing development and introducing new products, systems, services or technologies in the future. Any delays could result in increased costs of development or redirect resources from other projects. In addition, we cannot provide assurances that the markets for our products, systems, services or technologies will develop as we currently anticipate, that we will be successful in newly identified markets as we currently anticipate, or that acquisitions, joint ventures or other teaming arrangements we may enter into to pursue developing new products, systems, services or technologies will be successful. The failure of our products, systems, services or technologies to gain market acceptance could significantly reduce our revenue and harm our business. Furthermore, we cannot be sure that our competitors will not develop competing products, systems, services or technologies that gain market acceptance in advance of our products, systems, services or technologies, or that our competitors will not develop new products, systems, services or technologies that cause our existing products, systems, services or technologies to become non-competitive or obsolete, which could adversely affect our results of operations. The future direction of the domestic and global economies, including its impact on customer demand, also will have a significant impact on our overall performance.

***We participate in markets that are often subject to uncertain economic conditions, which makes it difficult to estimate growth in our markets and, as a result, future income and expenditures.***

We participate in U.S. and international markets that are subject to uncertain economic conditions. In particular, U.S. Government spending priorities and levels remain uncertain and difficult to predict and are affected by numerous factors, including sequestration and potential alternative funding arrangements. In addition, certain of our non-U.S. customers, including in the Middle East and other oil or natural gas-producing countries, could be adversely affected by weakness or volatility in oil or natural gas prices, or negative expectations about future prices or volatility, which could adversely affect demand for tactical communications, electronic systems or other products, systems, services or technologies. As a result, it is difficult to estimate the level of growth in the markets in which we participate. Because all components of our budgeting and forecasting are dependent on estimates of growth in the markets we serve, the uncertainty renders estimates of or guidance relating to future revenue, income and expenditures even more difficult. As a result, we may make significant investments and expenditures but never realize the anticipated benefits.

***We cannot predict the consequences of future geo-political events, but they may adversely affect the markets in which we operate, our ability to insure against risks, our operations or our profitability.***

Ongoing instability and current conflicts in global markets, including in the Middle East and Asia, and the potential for other conflicts and future terrorist activities and other recent geo-political events throughout the world, including new or increased tariffs and potential trade wars and the withdrawal of the United Kingdom from the European Union on January 31, 2020 (commonly referred to as “Brexit”), have created and may continue to create economic and political uncertainties and impacts that could have a material adverse effect on our business, operations and profitability. These matters cause uncertainty in the world’s financial and insurance markets and may significantly increase the political, economic and social instability in the geographic areas in which we operate. If credit in financial markets outside of the U.S. tightened, it could adversely affect the ability of our customers and suppliers to obtain financing and could result in a decrease in or cancellation of orders for our products, systems and services or impact the ability of our customers to make payments. These matters may cause us to incur increased costs or experience difficulty with future borrowings under our commercial paper program or credit facilities or in the debt markets, or otherwise with financing our operating, investing (including any future acquisitions) or financing activities. These matters also may cause our insurance coverages and performance bonds to increase in cost, or in some cases, to be unavailable altogether.

Although the transition period subsequent to Brexit maintains all existing trade agreements, the effects of Brexit will depend on the agreements, if any, the United Kingdom makes to retain access to European markets either during the transition period or more permanently. An exit from the European Union without an agreement in place could result in more significant disruptions to our supply chain, the imposition of increased tariffs and currency devaluation in the United Kingdom and have an adverse impact on our consolidated revenue, earnings and cash flow. For the two quarters ended January 3, 2020, L3Harris generated 2 percent of its net revenues in the United Kingdom.

***Strategic transactions, including mergers, acquisitions and divestitures, involve significant risks and uncertainties that could adversely affect our business, financial condition, results of operations and cash flows.***

Strategic mergers, acquisitions and divestitures we have made in the past and may make in the future present significant risks and uncertainties that could adversely affect our business, financial condition, results of operations and cash flows, which include:

- Difficulty in identifying and evaluating potential mergers and acquisitions, including the risk that our due diligence does not identify or fully assess valuation issues, potential liabilities or other merger or acquisition risks;
- Difficulty and expense in integrating newly merged or acquired businesses and operations, including combining product and service offerings, and in entering into new markets in which we are not experienced, in an efficient and cost-effective manner while maintaining adequate standards, controls and procedures, and the risk that we encounter significant unanticipated costs or other problems associated with integration;

- Difficulty and expense in consolidating and rationalizing IT infrastructure, which may include multiple legacy systems from various mergers and acquisitions and integrating software code;
- Challenges in achieving strategic objectives, cost savings and other benefits expected from mergers and acquisitions;
- Risk that our markets do not evolve as anticipated and that the strategic mergers, acquisitions and divestitures do not prove to be those needed to be successful in those markets;
- Risk that we assume or retain, or that companies we have merged with or acquired have assumed or retained or otherwise become subject to, significant liabilities that exceed the limitations of any applicable indemnification provisions or the financial resources of any indemnifying parties;
- Risk that indemnification related to businesses divested or spun off that we may be required to provide or otherwise bear may be significant and could negatively impact our business;
- Risk that mergers, acquisitions, divestitures, spin offs and other strategic transactions, including the L3Harris Merger, fail to qualify for the intended tax treatment for U.S. Federal income tax purposes, such as a tax-free reorganization in the case of the L3Harris Merger;
- Risk that we are not able to complete strategic divestitures on satisfactory terms and conditions, including non-competition arrangements applicable to certain of our business lines, or within expected timeframes;
- Potential loss of key employees or customers of the businesses merged with or acquired or to be divested; and
- Risk of diverting the attention of senior management from our existing operations.

***The outcome of litigation or arbitration in which we are involved from time to time is unpredictable, and an adverse decision in any such matter could have a material adverse effect on our financial condition, results of operations and cash flows.***

The size, nature and complexity of our business make us susceptible to investigations, claims, disputes, enforcement actions, litigation and other legal proceedings, particularly those involving governments. From time to time, we are defendants in a number of litigation matters and are involved in a number of arbitration matters. These actions may divert financial and management resources that would otherwise be used to benefit our operations. No assurances can be given that the results of these or new matters will be favorable to us. Although we maintain insurance policies, these policies may not be adequate to protect us from all material judgments and expenses related to current or future claims and may not cover the conduct that is the subject of the litigation or arbitration. Desired levels of insurance may not be available in the future at economical prices or at all. In addition, we believe that while we have valid defenses with respect to legal matters pending against us, the results of litigation or arbitration can be difficult to predict, including litigation involving jury trials. Accordingly, our current judgment as to the likelihood of our loss (or our current estimate as to the potential range of loss, if applicable) with respect to any particular litigation or arbitration matter may be wrong. A significant judgment or arbitration award against us arising out of any of our current or future litigation or arbitration matters could have a material adverse effect on our business, financial condition, results of operations, cash flows and future prospects.

***We are subject to government investigations, which could have a material adverse effect on our business, financial condition, results of operations, cash flows and future prospects.***

U.S. Government contractors are subject to extensive legal and regulatory requirements, including ITAR and FCPA, and from time to time agencies of the U.S. Government investigate whether we have been and are operating in accordance with these requirements. We may cooperate with the U.S. Government in those investigations. Under U.S. Government regulations, an indictment of L3Harris by a federal grand jury, or an administrative finding against us as to our present responsibility to be a U.S. Government contractor or subcontractor, could result in us being suspended for a period of time from eligibility for awards of new government contracts or task orders or in a loss of export privileges, which could have a material adverse effect on our results of operations and cash flows. A conviction, or an administrative finding against us that satisfies the requisite level of seriousness, could result in debarment from contracting with the U.S. Government for a specific term, which could have a material adverse effect on our results of operations and cash flows.

***Third parties have claimed in the past and may claim in the future that we are infringing directly or indirectly upon their intellectual property rights, and third parties may infringe upon our intellectual property rights.***

Many of the markets we serve are characterized by vigorous protection and pursuit of intellectual property rights, which often has resulted in protracted and expensive litigation. Our efforts to gain awards of contracts and ensure a competitive position in the market depends in part on our ability to ensure that our intellectual property is protected, that our intellectual property rights are not diluted or subject to misuse, and that we are able to license certain third party intellectual property on reasonable terms. Third parties have claimed in the past and may claim in the future that we are infringing directly or indirectly upon their intellectual property rights, and we may be found to be infringing or to have infringed directly or indirectly upon those intellectual property rights. Claims of intellectual property infringement might also require us to enter into costly royalty or license agreements. There can be no assurance that any of our patents and other intellectual property will not be challenged, invalidated, misappropriated or circumvented by third parties. Moreover, we may not be able to obtain royalty or license agreements on terms acceptable to us, or at all. We also may be subject to significant damages or injunctions against development and sale of certain of

our products, services and solutions. Our success depends in large part on our proprietary technology. We rely on a combination of patents, copyrights, trademarks, trade secrets, know-how, confidentiality provisions and licensing arrangements to establish and protect our intellectual property rights. In addition, the laws concerning intellectual property vary among nations and the protection provided to our intellectual property by the laws and courts of foreign nations may differ from those of the U.S. If we fail to successfully protect and enforce these rights, our competitive position could suffer. Our pending patent and trademark registration applications may not be allowed, or competitors may challenge the validity or scope of our patents or trademark registrations. In addition, our patents may not provide us a significant competitive advantage. We may be required to spend significant resources to monitor and enforce our intellectual property rights. Litigation to determine the scope of intellectual property rights, even if ultimately successful, could be costly and could divert management's attention away from other aspects of our business. We may not be able to detect infringement, and our competitive position may be harmed before we do so. In addition, competitors may design around our technology or develop competing technologies.

***Our commercial aviation products, systems and services business is affected by global demand and economic factors that could negatively impact our financial results.***

The operating results of our commercial aviation products, systems and services business may be adversely affected by downturns in the global demand for air travel which impacts new aircraft production and orders, and global flying hours, which impacts air transport, regional and business aircraft utilization rates and pilot training needs. The aviation industry is highly cyclical, and the level of demand for air travel is correlated to the strength of the U.S. and international economies and is impacted by long-term trends in airline passenger and cargo traffic. The results of our commercial aviation business also depend on other factors, including general economic growth, political stability in both developed and emerging markets, pricing pressures, trends in capital goods markets and changes in original equipment manufacturer production rates.

***We face certain significant risk exposures and potential liabilities that may not be covered adequately by insurance or indemnity.***

We are exposed to liabilities that are unique to the products, systems and services we provide. A significant portion of our business relates to designing, developing and manufacturing advanced defense, technology and communications systems and products. New technologies associated with these systems and products may be untested or unproven. Components of certain defense systems and products we develop are inherently dangerous. Failures of satellites, missile systems, air traffic control systems, electronic warfare systems, space superiority systems, C4ISR systems, homeland security applications and aircraft have the potential to cause loss of life and extensive property damage. Other examples of unforeseen problems that could result, either directly or indirectly, in the loss of life or property or otherwise negatively affect revenue and profitability include loss on launch of spacecraft, premature failure of products that cannot be accessed for repair or replacement, problems with quality and workmanship, country of origin, delivery of subcontractor components or services and unplanned degradation of product performance. In addition, problems and delays in development or delivery as a result of issues with respect to design, technology, licensing and patent rights, labor, learning curve assumptions or materials and components could prevent us from achieving contractual requirements. In many circumstances, we may receive indemnification from the U.S. Government. We generally do not receive indemnification from foreign governments. Although we maintain insurance for certain risks, the amount of our insurance coverage may not be adequate to cover all claims or liabilities, and we may be forced to bear substantial costs from an accident or incident. It also is not possible for us to obtain insurance to protect against all operational risks and liabilities. Substantial claims resulting from an incident in excess of U.S. Government indemnity and our insurance coverage would harm our financial condition, results of operations and cash flows. Other factors that may affect revenue and profits include loss of follow-on work, and, in the case of certain contracts, liquidated damages, penalties and repayment to the customer of contract cost and fee payments we previously received. Moreover, any accident or incident for which we are liable, even if fully insured, could negatively affect our standing with our customers and the public, thereby making it more difficult for us to compete effectively, and could significantly impact the cost and availability of adequate insurance in the future.

***Changes in our effective tax rate may have an adverse effect on our results of operations.***

Our future effective tax rate may be adversely affected by a number of factors including:

- The jurisdictions in which profits are determined to be earned and taxed;
- Adjustments to estimated taxes upon finalization of various tax returns;
- Increases in expenses not fully deductible for tax purposes, including write-offs of acquired in-process R&D and impairment of goodwill or other long-term assets in connection with mergers or acquisitions;
- Changes in available tax credits;
- Changes in share-based compensation expense;
- Changes in the valuation of our deferred tax assets and liabilities;
- Changes in domestic or international tax laws or the interpretation of such tax laws; and
- The resolution of issues arising from tax audits with various tax authorities.

Any significant increase in our future effective tax rates could adversely impact our results of operations for future periods.

***Our level of indebtedness and our ability to make payments on or service our indebtedness and our unfunded defined benefit plans liability may adversely affect our financial and operating activities or our ability to incur additional debt.***

At January 3, 2020, L3Harris had \$6.8 billion in aggregate principal amount of outstanding debt and approximately \$1.8 billion of unfunded defined benefit plans liability. In the future we may increase our borrowings; however, our ability to do so will be subject to limitations imposed on us by our debt agreements. Our ability to make payments on and to refinance our indebtedness as well as any future debt that we may incur, and our ability to make contributions to our unfunded defined benefit plans liability, will depend on our ability to generate cash in the future from operations, financings or asset sales. Our ability to generate cash is subject to general economic, financial, competitive, legislative, regulatory and other factors that are beyond our control. If we are not able to repay or refinance our debt as it becomes due or make contributions to our unfunded defined benefit plans liability, we may be forced to sell assets or take other disadvantageous actions, including reducing financing in the future for working capital, capital expenditures and general corporate purposes; reducing our cash dividend rate and/or share repurchases; or dedicating an unsustainable level of our cash flow from operations to the payment of principal and interest on our indebtedness. In addition, our ability to withstand competitive pressures and to react to changes in the defense technology industry could be impaired. The lenders who hold such debt could also accelerate amounts due, which could potentially trigger a default or acceleration of any of our other debt.

***A downgrade in our credit ratings could materially adversely affect our business.***

The credit ratings assigned to our debt securities could change based on, among other things, our results of operations, financial condition, mergers, acquisitions or dispositions. These ratings are subject to ongoing evaluation by credit rating agencies, and there can be no assurance that any rating will not be changed or withdrawn by a rating agency in the future. Moreover, these credit ratings are not recommendations to buy, sell or hold any of our debt securities. Actual or anticipated changes or downgrades in our credit ratings, including any announcement that our ratings are under review for a downgrade or have been assigned a negative outlook, would likely increase our borrowing costs and affect our ability to incur new indebtedness or refinance our existing indebtedness, which in turn could have a material adverse effect on our financial condition, results of operations and cash flows and the market value of our common stock and outstanding debt securities.

***Unforeseen environmental issues could have a material adverse effect on our business, financial condition, results of operations and cash flows.***

Our operations are subject to various U.S. Federal, state and local, as well as certain foreign, environmental laws and regulations within the countries in which we operate relating to the discharge, storage, treatment, handling, disposal and remediation of certain materials, substances and wastes used in our operations. In addition, we could be affected by future environmental laws or regulations, including, for example, new restrictions on materials used in our operations, or future regulations imposed or claims asserted in response to concerns over climate change, other aspects of the environment or natural resources. Compliance with current and future environmental laws and regulations may require significant operating and capital costs. Environmental laws and regulations may authorize substantial fines and criminal sanctions as well as facility shutdowns to address violations, and may require the installation of costly pollution control equipment or operational changes to limit emissions or discharges. We also incur, and expect to continue to incur, costs to comply with current environmental laws and regulations related to remediation of conditions in the environment. In addition, if violations of environmental laws result in us, or in one or more of our operations, being identified as an excluded party in the U.S. Government's System for Award Management, then we or one or more of our operations would become ineligible to receive certain contracts, subcontracts and other benefits from the Federal government or to perform work under a government contract or subcontract. Generally, such ineligibility would continue until the basis for the listing has been appropriately addressed. Developments such as the adoption of new environmental laws and regulations, stricter enforcement of existing laws and regulations, violations by us of such laws and regulations, discovery of previously unknown or more extensive contamination, litigation involving environmental impacts, our inability to recover costs associated with any such developments under previously priced contracts, or financial insolvency of other responsible parties could have a material adverse effect on our business, financial condition, results of operations and cash flows.

***We have significant operations in locations that could be materially and adversely impacted in the event of a natural disaster or other significant disruption.***

Our corporate headquarters and significant business operations are located in Florida, which is subject to the risk of major hurricanes. Our worldwide operations and operations of our suppliers and customers could be subject to natural disasters or other significant disruptions, including hurricanes, typhoons, tsunamis, floods, earthquakes, fires, water shortages, other extreme weather conditions, medical epidemics, pandemics, acts of terrorism, power shortages and blackouts, telecommunications failures, cyber attacks and other natural and manmade disasters or disruptions. In the event of such a natural disaster or other disruption, we could experience disruptions or interruptions to our operations or the operations of our suppliers, subcontractors, distributors, resellers or customers, including inability of employees to work; destruction of facilities; and/or loss of life, all of which could materially increase our costs and expenses, delay or decrease orders and revenue from our customers and have a material adverse effect on our business, financial condition, results of operations and cash flows. In addition, the ongoing outbreak of the novel COVID-19 strain of coronavirus in early 2020, which emanated from China and has spread to other

countries globally, has resulted in travel restrictions and business shutdowns in certain regions. These or any further political, governmental or other actions to contain the spread or treat the impact of coronavirus, and resulting developments, are highly uncertain and unpredictable and could result in social, economic and labor instability. These uncertainties could have a material adverse effect on the continuity of our business and our financial condition, results of operations and cash flows.

***Changes in future business or other market conditions could cause business investments and/or recorded goodwill or other long-term assets to become impaired, resulting in substantial losses and write-downs that would adversely affect our results of operations.***

From time to time, we acquire a minority or majority interest in a business. These investments are made upon careful analysis and due diligence procedures designed to achieve a desired return or strategic objective. These procedures often involve certain assumptions and judgment in determining acquisition price. After acquisition, such assumptions and judgment may prove to have been inaccurate and unforeseen issues could arise, which could adversely affect the anticipated returns or which are otherwise not recoverable as an adjustment to the purchase price. Even after careful integration efforts, actual operating results may vary significantly from initial estimates. As of January 3, 2020, we had goodwill of \$20.0 billion recorded in our Consolidated Balance Sheet, \$14.6 billion of which was recorded in connection with the L3Harris Merger during the two quarters ended January 3, 2020. We evaluate the recoverability of recorded goodwill annually, as well as when we change reporting units and when events or circumstances indicate there may be an impairment. We test goodwill for impairment at a level within the Company referred to as the reporting unit, which is our business segment level or one level below the business segment. The impairment test is based on several factors requiring judgment. Principally, a decrease in expected reporting unit cash flows or changes in market conditions may indicate potential impairment of recorded goodwill. In addition, following the L3Harris Merger, our reporting units are generally one level below the segment level and two of our segments are comprised of several reporting units. Allocation of goodwill to several reporting units could make it more likely that we will have an impairment charge in the future. Because of the significance of our goodwill and other intangible assets, any future impairment of these assets could have a material adverse effect on our results of operations and financial condition. For additional information on accounting policies we have in place for impairment of goodwill, see our discussion under “Critical Accounting Policies and Estimates” in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” of this Report and *Note 1: Significant Accounting Policies* and *Note 10: Goodwill* in the Notes.

***We must attract and retain key employees, and any failure to do so could seriously harm us.***

Our future success depends to a significant degree upon the continued contributions of our management and our ability to attract and retain highly qualified management and technical personnel, including employees who have U.S. Government security clearances, particularly clearances of top-secret and above. To the extent that the demand for qualified personnel exceeds supply, as has been the case from time to time in recent years, we could experience higher labor, recruiting or training costs in order to attract and retain such employees, or could experience difficulties in performing under our contracts if our needs for such employees were unmet. Failure to attract and retain such personnel would damage our future prospects.

***Some of our workforce is represented by labor unions, so our business could be harmed in the event of a prolonged work stoppage.***

At January 3, 2020, approximately 3,000 of L3Harris’ U.S. employees were unionized, which represents approximately 7 percent of L3Harris’ employee-base. If we encounter difficulties with renegotiations or renewals of collective bargaining arrangements or are unsuccessful in those efforts, we could incur additional costs and experience work stoppages. Union actions at suppliers can also affect us. We cannot predict how stable our union relationships will be or whether we will be able to successfully negotiate successor collective bargaining agreements without impacting our financial condition. In addition, the presence of unions may limit our flexibility in dealing with our workforce. Work stoppages could negatively impact our ability to manufacture products or provide services on a timely basis, which could negatively impact our business, financial condition, results of operations and cash flows.

### **Risks Relating to Integration Following the L3Harris Merger**

***We may fail to realize all of the anticipated benefits of the L3Harris Merger or those benefits may take longer to realize than expected. We may also encounter significant difficulties in integrating the businesses.***

Our ability to realize the anticipated benefits of the L3Harris Merger will depend, to a large extent, on our ability to integrate the businesses. The combination of independent businesses is a complex, costly and time-consuming process. As a result, we will be required to devote significant management attention and resources to integration activities. The integration process may disrupt the businesses and, if implemented ineffectively, could restrict the realization of the full benefits anticipated. The failure to meet the challenges involved in integrating the businesses and to realize the anticipated benefits of the L3Harris Merger could cause an interruption of or a loss of momentum in our activities and could adversely affect our results of operations. In addition, the overall integration may result in material unanticipated problems, expenses, liabilities, competitive responses, loss



of customer relationships, and diversion of management's attention. The difficulties of combining the operations of the companies include, among others:

- the diversion of management's attention to integration matters;
- difficulties in achieving anticipated cost savings, synergies, business opportunities and growth prospects from the combination;
- difficulties in the integration of operations and systems;
- conforming standards, controls, procedures and accounting and other policies, business cultures and compensation structures between the companies;
- difficulties in the assimilation of employees;
- difficulties in managing the expanded operations of a significantly larger and more complex company;
- difficulties in establishing effective uniform controls, systems, procedures and policies for the combined company;
- challenges in keeping existing customers and obtaining new customers;
- challenges in attracting and retaining key personnel; and
- coordinating a geographically dispersed organization.

Many of these factors will be outside of our control and any one of them could result in increased costs, decreases in the amount of expected revenues and diversion of management's time and energy, which could materially impact our business, financial condition and results of operations. In addition, even if our operations are integrated successfully, the full benefits of the L3Harris Merger may not be realized, including the synergies, cost savings or sales or growth opportunities that are expected. These benefits may not be achieved within the anticipated time frame or at all. Further, additional unanticipated costs may be incurred in the integration. All of these factors could cause dilution to our earnings per share, decrease or delay the expected benefits of the L3Harris Merger and negatively impact the price of our stock. As a result, we can give no assurances that the L3Harris Merger will result in the realization of the full benefits anticipated.

***Certain business uncertainties arising from the L3Harris Merger could adversely affect our businesses and operations.***

Uncertainties about the effect of the L3Harris Merger on employees, customers, suppliers, business partners and other persons with whom we have a business relationship may have an adverse effect on us. During times of significant change and uncertainty such as the period following the L3Harris Merger, customers, suppliers, business partners and other persons with whom we have a business relationship may delay or defer business decisions, decide to terminate, modify or renegotiate their relationships with us, or take other actions as a result of the L3Harris Merger that could negatively affect our revenues, earnings and cash flows, as well as the market price of our securities. Our ability to raise additional capital through the debt markets, and the associated borrowing costs, may also be negatively impacted. Any such effects could limit our ability to achieve the anticipated benefits of the L3Harris Merger. These uncertainties about the effect of the L3Harris Merger may also impair our ability to attract, retain and motivate key personnel. Employee retention may be challenging, as certain employees may experience uncertainty about their future roles or may be dissatisfied with their new roles. If key employees depart, our business could be materially harmed. If key employees join a competitor or form a new competitor, existing and potential clients could choose to use the products or services of that competitor instead of our products or services.

***We have incurred and will incur direct and indirect costs as a result of the L3Harris Merger.***

We have incurred substantial expenses in connection with completing the L3Harris Merger and coordinating and integrating the businesses, operations, policies and procedures of the combined companies and expect to continue to incur such expenses. While we have assumed that a certain level of transaction and coordination expenses will be incurred, there are a number of factors beyond our control that could affect the total amount or the timing of these transaction and coordination expenses. Many of the expenses that will be incurred, by their nature, are difficult to estimate accurately. These expenses may exceed the costs historically borne by us. These costs could adversely affect our financial condition and results of operation.

**ITEM 1B. UNRESOLVED STAFF COMMENTS.**

Not applicable.

**ITEM 2. PROPERTIES.**

Our principal executive offices are located at owned facilities in Melbourne, Florida. As of January 3, 2020, we operated approximately 400 locations in the U.S., Canada, Europe, Australia, Asia, the Middle East and South America, consisting of approximately 27 million square feet of manufacturing, administrative, R&D, warehousing, engineering and office space, of which we owned approximately 12 million square feet and leased approximately 15 million square feet. There are no material encumbrances on any of our owned facilities. As of January 3, 2020, we had major operations at the following locations:

**Integrated Mission Systems** — Greenville, Rockwall and Waco, Texas; Burlington and Mirabel, Canada; Camden, New Jersey; Mason, Ohio; Sylmar, California; Tulsa, Oklahoma; Pittsburgh and Philadelphia, Pennsylvania; and Salt Lake City, Utah.

**Space and Airborne Systems** — Palm Bay, Melbourne and Malabar, Florida; Rochester and Amityville, New York; Clifton, New Jersey; Colorado Springs, Colorado; Van Nuys and San Diego, California; Fort Wayne, Indiana; Wilmington, Massachusetts; Alpharetta, Georgia; and Tewkesbury, United Kingdom.

**Communication Systems** — Salt Lake City, Utah; Rochester, New York; Londonderry, New Hampshire; Lynchburg, Virginia; Tempe, Arizona; Farnborough, United Kingdom; Melbourne, Florida; San Diego, California; and Ann Arbor, Michigan.

**Aviation Systems** — Melbourne, Florida; Muskegon and Grand Rapids, Michigan; Torrance, Menlo Park and Anaheim, California; Arlington and Plano, Texas; Cincinnati, Ohio; Hauppauge, New York; Herndon, Virginia; Tewksbury, Massachusetts; Crawley and Luton, United Kingdom; and Phoenix, Arizona.

**Corporate** — Melbourne, Florida.

The following is a summary of the approximate floor space of our offices and facilities in productive use, by segment, at January 3, 2020:

<u>Segment</u>	<u>Approximate Total Sq. Ft. Owned</u>	<u>Approximate Total Sq. Ft. Leased</u>	<u>Approximate Total Sq. Ft.</u>
	(In millions)		
Integrated Mission Systems	2.2	6.7	8.9
Space and Airborne Systems	5.0	2.4	7.4
Communication Systems	1.6	1.6	3.2
Aviation Systems	2.4	4.0	6.4
Corporate	0.4	0.4	0.8
Total	<u>11.6</u>	<u>15.1</u>	<u>26.7</u>

In our opinion, our facilities, whether owned or leased, are suitable and adequate for their intended purposes and have capacities adequate for current and projected needs. We frequently review our anticipated requirements for facilities and will, from time to time, acquire additional facilities, expand existing facilities and dispose of existing facilities or parts thereof, as management deems necessary. For more information about our lease obligations, see *Note 19: Lease Commitments* in the Notes. Our facilities and other properties are generally maintained in good operating condition.

### ITEM 3. LEGAL PROCEEDINGS.

*General.* From time to time, as a normal incident of the nature and kind of businesses in which we are or were engaged, various claims or charges are asserted and litigation or arbitration is commenced by or against us arising from or related to matters, including, but not limited to: product liability; personal injury; patents, trademarks, trade secrets or other intellectual property; labor and employee disputes; commercial or contractual disputes; strategic acquisitions or divestitures; the prior sale or use of former products allegedly containing asbestos or other restricted materials; breach of warranty; or environmental matters. Claimed amounts against us may be substantial, but may not bear any reasonable relationship to the merits of the claim or the extent of any real risk of court or arbitral awards. We record accruals for losses related to those matters against us that we consider to be probable and that can be reasonably estimated. Gain contingencies, if any, are recognized when they are realized and legal costs generally are expensed when incurred. At January 3, 2020, our accrual for the potential resolution of lawsuits, claims or proceedings that we consider probable of being decided unfavorably to us was not material. Although it is not feasible to predict the outcome of these matters with certainty, it is reasonably possible that some lawsuits, claims or proceedings may be disposed of or decided unfavorably to us and in excess of the amounts currently accrued. Based on available information, in the opinion of management, settlements, arbitration awards and final judgments, if any, which are considered probable of being rendered against us in litigation or arbitration in existence at January 3, 2020 are reserved against or would not have a material adverse effect on our financial condition, results of operations or cash flows.

*Tax Audits.* Our tax filings are subject to audit by taxing authorities in jurisdictions where we conduct or conducted business. These audits may result in assessments of additional taxes that are subsequently resolved with the authorities or ultimately through legal proceedings. We believe we have adequately accrued for any ultimate amounts that are likely to result from these audits; however, final assessments, if any, could be different from the amounts recorded in our Consolidated Financial Statements. See *Note 23: Income Taxes* in the Notes for additional information regarding audits and examinations by taxing authorities of our tax filings.

*U.S. Government Business.* We are engaged in supplying goods and services to various departments and agencies of the U.S. Government. We are therefore dependent on Congressional appropriations and administrative allotment of funds and may be affected by changes in U.S. Government policies. U.S. Government development and production contracts typically involve long lead times for design and development, are subject to significant changes in contract scheduling and may be unilaterally modified or canceled by the U.S. Government. Often these contracts call for successful design and production of complex and technologically advanced products or systems. We may participate in supplying goods and services to the U.S. Government as either a prime contractor or as a subcontractor to a prime contractor. Disputes may arise between the prime contractor and the U.S. Government or between the prime contractor and its subcontractors and may result in litigation or arbitration between the contracting parties.

Generally, U.S. Government contracts are subject to procurement laws and regulations, including the FAR, which outline uniform policies and procedures for acquiring goods and services by the U.S. Government, and specific agency acquisition regulations that implement or supplement the FAR, such as the Defense Federal Acquisition Regulation Supplement. As a U.S. Government contractor, our contract costs are audited and reviewed on a continuing basis by the Defense Contract Audit Agency (“DCAA”). The DCAA also reviews the adequacy of, and a U.S. Government contractor’s compliance with, the contractor’s business systems and policies, including the contractor’s property, estimating, compensation and management information systems. In addition to these routine audits, from time to time, we may, either individually or in conjunction with other U.S. Government contractors, be the subject of audits and investigations by other agencies of the U.S. Government. These audits and investigations are conducted to determine if our performance and administration of our U.S. Government contracts are compliant with applicable contractual requirements and procurement and other applicable Federal laws and regulations, including ITAR and FCPA. These investigations may be conducted with or without our knowledge or cooperation. We are unable to predict the outcome of such investigations or to estimate the amounts of resulting claims or other actions that could be instituted against us or our officers or employees. Under present U.S. Government procurement laws and regulations, if indicted or adjudged in violation of procurement or other Federal laws, a contractor, such as us, or one or more of our operating divisions or subdivisions, could be subject to fines, penalties, repayments, or compensatory or treble damages. U.S. Government regulations also provide that certain findings against a contractor may lead to suspension or debarment from eligibility for awards of new U.S. Government contracts for a period of time to be determined by the U.S. Government. Suspension or debarment would have a material adverse effect on us because of our reliance on U.S. Government contracts. In addition, our export privileges could be suspended or revoked, which also would have a material adverse effect on us. For further discussion of risks relating to U.S. Government contracts, see “Item 1A. Risk Factors” of this Report.

*International.* As an international company, we are, from time to time, the subject of investigations relating to our international operations, including under U.S. export control laws (such as ITAR), the FCPA and other similar U.S. and international laws.

In September 2019, we reached an administrative settlement with the Department of State to resolve alleged U.S. export control regulation violations. Under the terms of the settlement we have committed to strengthen our trade compliance program under the supervision of a special compliance officer and will pay a civil penalty of \$13 million over three years (with \$7 million suspended on the condition of use for qualified remedial compliance measures). The settlement did not result in any debarment or limitation on export licensing.

*Environmental Matters.* We are subject to numerous U.S. Federal, state, local and international environmental laws and regulatory requirements and are involved from time to time in investigations or litigation of various potential environmental issues. We or companies we have acquired are responsible, or alleged to be responsible, for environmental investigation and/or remediation of multiple sites. These sites are in various stages of investigation and/or remediation and in some cases our liability is considered de minimis. Notices from the U.S. Environmental Protection Agency (“EPA”) or equivalent state or international environmental agencies allege that a number of sites formerly or currently owned and/or operated by us or companies we have acquired, and other properties or water supplies that may be or have been impacted from those operations, contain disposed or recycled materials or wastes and require environmental investigation and/or remediation. These sites include instances of us being identified as a potentially responsible party under the Comprehensive Environmental Response, Compensation and Liability Act (commonly known as the “Superfund Act”) and/or equivalent state and international laws. For example, in June 2014, the U.S. Department of Justice, Environment and Natural Resources Division, notified several potentially responsible parties, including Exelis Inc., which we acquired on May 29, 2015 (“Exelis”), of potential responsibility for contribution to the environmental investigation and remediation of multiple locations in Alaska. In addition, in March 2016, the EPA notified over 100 potentially responsible parties, including Exelis, of potential liability for the cost of remediation for the lower 8.3-mile stretch of the Lower Passaic River, estimated by the EPA to be \$1.38 billion, but the parties’ respective allocations have not been determined. Although it is not feasible to predict the outcome of environmental claims, based on available information, in the opinion of our management, any payments we may be required to make as a result of environmental claims in existence at January 3, 2020 are reserved against, covered by insurance or would not have a material adverse effect on our financial condition, results of operations or cash flows.



**ITEM 4. MINE SAFETY DISCLOSURES.**

Not Applicable.

## INFORMATION ABOUT OUR EXECUTIVE OFFICERS

The name, age, position held with us, and principal occupation and employment during at least the past five years for each of our executive officers as of February 28, 2020, were as follows:

<u>Name and Age</u>	<u>Position Currently Held and Past Business Experience</u>
William M. Brown, 57	..... Chairman and Chief Executive Officer since June 29, 2019. Chairman, President and Chief Executive Officer from April 2014 to June 2019. President and Chief Executive Officer from November 2011 to April 2014. Formerly with United Technologies Corporation (“UTC”), as Senior Vice President, Corporate Strategy and Development from April 2011 to October 2011; as President of UTC’s Fire & Security division from 2006 to 2011; and in U.S. and international roles at UTC’s Carrier Corporation from 2000 to 2006, including President of the Carrier Asia Pacific Operations; and as Director, Corporate Strategy and Business Development from 1997 to 2000. Before joining UTC in 1997, Mr. Brown worked for McKinsey & Company as a senior engagement manager, and prior to that, at Air Products and Chemicals, Inc. as a project engineer.
Todd W. Gautier, 56	..... President, Aviation Systems since June 29, 2019. Served with L3 as Senior Vice President and President of Electronic Systems Segment from March 2017 to June 2019; as President of Precision Engagement and Training Sector from January 2014 to March 2017; as President of Precision Engagement Sector from January 2010 to January 2014; and as Vice President of Business Development and Strategy for the Sensors and Simulation Group from January 2005 to January 2010. Before joining L3 in 2001, Mr. Gautier served in the U.S. Navy for 15 years as a Strike/Fighter Pilot; was Vice President of Navy Operations for BGI, LLC; and worked for United Airlines as a flight crew member.
James P. Girard, 43	..... Vice President and Chief Human Resources Officer since June 29, 2019. Vice President, Human Resources from July 2015 to June 2019. Vice President, Human Resources - Government Communications Systems from May 2014 to June 2015. Before joining L3Harris in May 2014, Mr. Girard worked for UTC, as Vice President, Human Resources at Sikorsky Aircraft from February 2014 to April 2014; as Director, Talent Resources from November 2011 to January 2014; as Vice President, Human Resources at UTC’s Global Fire Products from June 2010 to October 2011; and served in various Human Resources roles from 1995 to 2010.
Christopher E. Kubasik, 58	..... Vice Chairman, President and Chief Operating Officer since June 29, 2019. Served with L3, as Chairman, Chief Executive Officer and President from May 2018 to June 2019; as Chief Executive Officer and President from January 2018 to May 2018; and as President and Chief Operating Officer from October 2015 to December 2017. Before joining L3 in October 2015, Mr. Kubasik worked for Seabury Advisory Group as President and Chief Executive Officer from March 2014 to October 2015; for Ackuity Advisors, Inc., as President and Chief Executive Officer from January 2013 to March 2014; and for Lockheed Martin Corporation, where he held various senior executive and finance roles from 1999 to 2012, including Vice Chairman, President and Chief Operating Officer from 2010 to 2012. Prior to that, he worked for Ernst & Young LLP, including as a partner from 1996 to 1999.
Jesus “Jay” Malave Jr., 51	..... Senior Vice President and Chief Financial Officer since June 29, 2019. Before joining L3Harris, Mr. Malave worked at UTC, as Vice President and Chief Financial Officer of UTC’s Carrier Corporation from April 2018 to June 2019; as Chief Financial Officer of UTC’s Aerospace Systems from January 2015 to April 2018; as Head of Investor Relations from June 2012 to December 2014; as Vice President, Financial Planning and Treasury at Hamilton Sundstrand, with responsibility for planning the integration of Goodrich Corporation from May 2011 to June 2012; as Director of Investor Relations from June 2009 to May 2011; and prior to that, in other roles of increasing responsibility in financial planning and analysis, treasury and accounting.
Dana A. Mehnert, 57	..... President, Communication Systems since September 2018. Senior Vice President, Chief Global Business Development Officer from July 2015 to September 2018. Group President, RF Communications from May 2009 to July 2015. President, RF Communications from July 2006 to May 2009. Mr. Mehnert joined L3Harris in 1984.
Scott T. Mikuen, 58	..... Senior Vice President, General Counsel and Secretary since February 2013. Vice President, General Counsel and Secretary from October 2010 to February 2013. Vice President, Associate General Counsel and Secretary from October 2004 to October 2010. Vice President — Counsel, Corporate and Commercial Operations and Assistant Secretary from November 2000 to October 2004. Mr. Mikuen joined L3Harris in 1996 as Finance Counsel.

- Sean J. Stackley, 62 ..... President, Integrated Mission Systems since June 29, 2019. Served with L3 as Senior Vice President and President of Communications & Networked Systems Segment from September 2018 to June 2019; and as Corporate Vice President, Strategic Advance Programs and Technologies from January 2018 to September 2018. Before joining L3 in January 2018, (Hon.) Mr. Stackley spent four decades in public service, including a 27-year career with the U.S. Navy, where he most recently was Acting Secretary of the Navy from January 2017 to July 2017 and Secretary of the Navy for Research, Development and Acquisition from 2008 to 2017.
- Todd A. Taylor, 47 ..... Vice President, Principal Accounting Officer since May 2015. Vice President from April 2015 to May 2015. Formerly with Molex, Inc., as Vice President, Chief Accounting Officer and Corporate Controller from September 2012 to April 2015; as Director of Finance and Corporate Controller from September 2010 to September 2012; and as Director of Accounting from June 2008 to September 2010; Before joining Molex, Mr. Taylor worked for PricewaterhouseCoopers as Internal Audit Advisory Director from March 2003 to June 2008; for Wells Fargo as Internal Controls Manager from September 1999 to February 2003; and for RSM McGladrey.
- Edward J. Zoiss, 55 ..... President, Space and Airborne Systems since June 29, 2019. President, Electronic Systems from July 2015 to June 2019. Vice President and General Manager, Defense Programs, Government Communications Systems from June 2013 to July 2015. Vice President, C4ISR Electronics, Government Communications Systems from June 2012 to June 2013; Vice President, Advanced Programs and Technology, Government Communications Systems from July 2010 to June 2012. Mr. Zoiss joined L3Harris in 1995.

There is no family relationship between any of our executive officers or directors. There are no arrangements or understandings between any of our executive officers or directors and any other person pursuant to which any of them was appointed or elected as an officer or director, other than arrangements or understandings with our directors or officers acting solely in their capacities as such. All of our executive officers are elected annually and serve at the pleasure of our Board of Directors.

## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.

#### Market Information

Our common stock, par value \$1.00 per share, is listed and traded on the NYSE, under the ticker symbol "LHX." According to the records of our transfer agent, as of February 28, 2020, there were approximately 11,306 holders of record of our common stock.

#### Dividends

We paid cash dividends on our common stock of \$.75 per share each quarterly period of the two quarters ended January 3, 2020, \$.685 per share each quarterly period of fiscal 2019 and \$.57 per share each quarterly period of fiscal 2018. On February 28, 2020, our Board of Directors increased the quarterly cash dividend rate on our common stock from \$.75 per share to \$.85 per share, for an annualized cash dividend rate of \$3.40 per share, which was our nineteenth consecutive annual increase in our quarterly cash dividend rate. Our annualized cash dividend rate was \$3.00 per share in the two quarters ended January 3, 2020 and \$2.74 per share, \$2.28 per share and \$2.12 per share in fiscal 2019, 2018 and 2017, respectively. Quarterly cash dividends are typically paid in March, June, September and December. We currently expect that cash dividends will continue to be paid in the near future, but we can give no assurances concerning payment of future dividends or future dividend increases. The declaration of dividends and the amount thereof will depend on a number of factors, including our financial condition, capital requirements, cash flows, results of operations, future business prospects and other factors our Board of Directors may deem relevant.

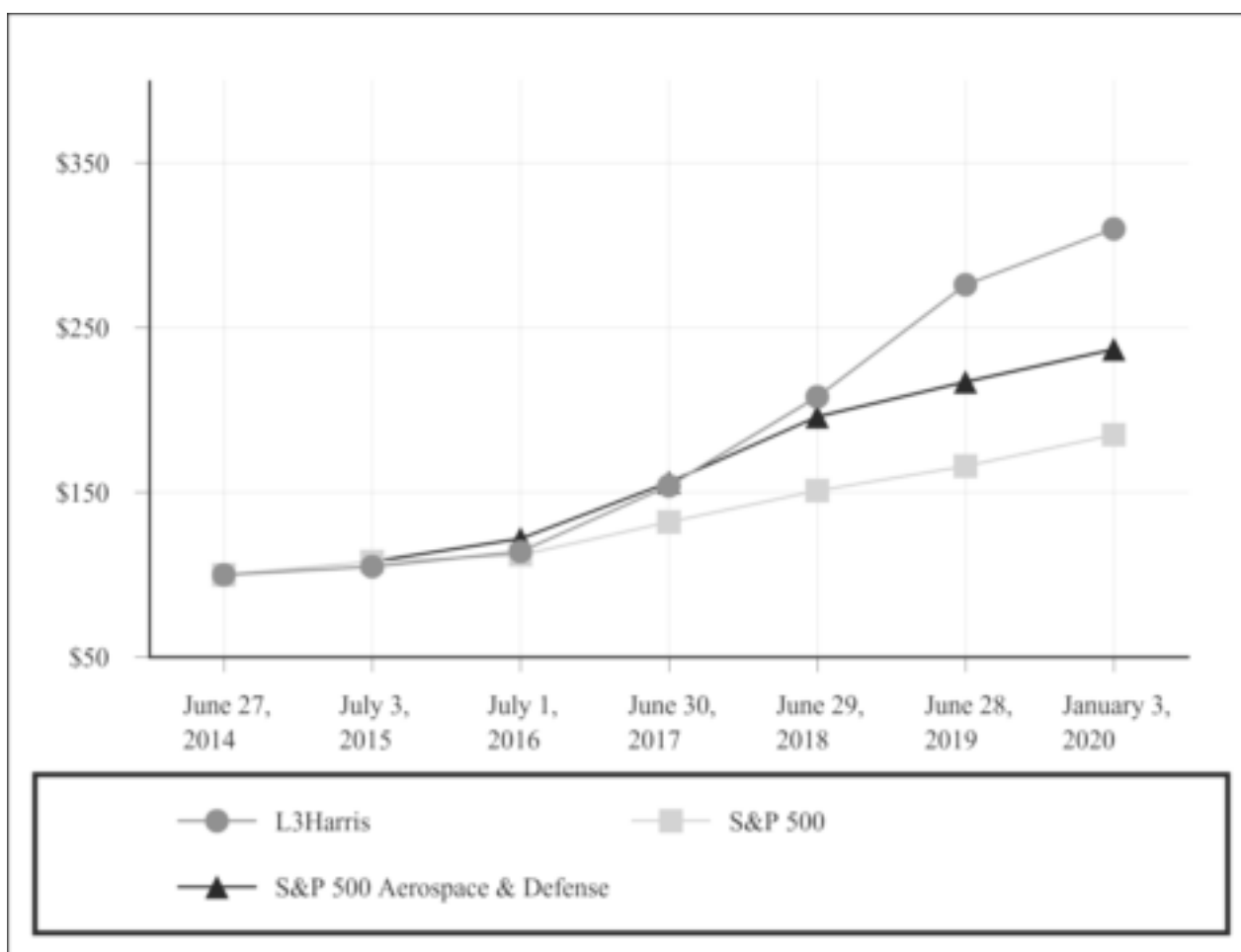
#### L3Harris Stock Performance Graph

*The following performance graph and table do not constitute soliciting material and the performance graph and table should not be deemed filed or incorporated by reference into any other previous or future filings by us under the Securities Act or the Exchange Act, except to the extent that we specifically incorporate the performance graph and table by reference therein.*

The performance graph and table below compare the 5-year and Fiscal Transition Period cumulative total shareholder return of our common stock (the common stock of Harris Corporation prior to the L3Harris Merger and the common stock of L3Harris Technologies, Inc. after the L3Harris Merger) with the comparable cumulative total returns of the Standard & Poor's 500 Composite Stock Index ("S&P 500") and the Standard & Poor's 500 Aerospace & Defense Index ("S&P 500 Aerospace & Defense"). The figures in the performance graph and table below assume an initial investment of \$100 at the close of business on June 27, 2014 in L3Harris common stock, the S&P 500 and the S&P 500 Aerospace & Defense and the reinvestment of all dividends.



**COMPARISON OF FIVE-YEAR (PRIOR TO L3HARRIS MERGER) AND FISCAL TRANSITION PERIOD (AFTER L3HARRIS MERGER) CUMULATIVE TOTAL RETURN AMONG L3HARRIS, S&P 500 AND S&P 500 AEROSPACE & DEFENSE**



<b>L3HARRIS PERIOD END</b>	<b>June 27, 2014</b>	<b>July 3, 2015</b>	<b>July 1, 2016</b>	<b>June 30, 2017</b>	<b>June 29, 2018</b>	<b>June 28, 2019</b>	<b>January 3, 2020</b>
L3Harris Technologies, Inc.	\$ 100	\$ 105	\$ 114	\$ 154	\$ 208	\$ 276	\$ 310
S&P 500	\$ 100	\$ 108	\$ 112	\$ 132	\$ 151	\$ 166	\$ 185
S&P 500 Aerospace & Defense	\$ 100	\$ 108	\$ 122	\$ 156	\$ 196	\$ 217	\$ 237

**Sales of Unregistered Securities**

In connection with the L3Harris Merger, in July 2019, we issued \$501 million in aggregate principal amount of 4.95% Senior Notes due 2021, \$741 million in aggregate principal amount of 3.85% Senior Notes due 2023, \$326 million in aggregate principal amount of 3.95% Senior Notes due 2024, \$535 million in aggregate principal amount of 3.85% Senior Notes due 2026 and \$918 million in aggregate principal amount of 4.40% Senior Notes due 2028 (collectively, the “Debt Exchange Notes”). The Debt Exchange Notes were issued in a private offering exempt from the registration requirements of the Securities Act, to qualified institutional buyers in accordance with Rule 144A under the Securities Act and to persons outside of the U.S. pursuant to Regulation S under the Securities Act. See *Note 14: Debt* in the Notes for additional information regarding our Debt Exchange Notes.

## Issuer Purchases of Equity Securities

During the two quarters ended January 3, 2020, we repurchased 7,356,168 shares of our common stock under our current repurchase program for \$1.5 billion at an average share price of \$203.90, excluding commissions of \$.02 per share. The level of our repurchases depends on a number of factors, including our financial condition, capital requirements, cash flows, results of operations, future business prospects and other factors our Board of Directors and management may deem relevant. The timing, volume and nature of repurchases are subject to market conditions, applicable securities laws and other factors and are at our discretion and may be suspended or discontinued at any time. Shares repurchased by us are cancelled and retired. The following table sets forth information with respect to repurchases by us of our common stock during the fiscal quarter ended January 3, 2020:

Period*	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of publicly announced plans or programs <sup>(1)</sup>	Maximum approximate dollar value of shares that may yet be purchased under the plans or programs <sup>(1)</sup>
Month No. 1 (September 28, 2019-October 25, 2019)				
Repurchase program <sup>(1)</sup>	580,000	\$ 205.39	580,000	\$3,130,775,855
Employee transactions <sup>(2)</sup>	4,373	\$ 206.63	—	—
Month No. 2 (October 26, 2019-November 29, 2019)				
Repurchase program <sup>(1)</sup>	2,535,640	\$ 198.10	2,535,640	\$2,628,454,481
Employee transactions <sup>(2)</sup>	9,312	\$ 202.12	—	—
Month No. 3 (November 30, 2019-January 3, 2020)				
Repurchase program <sup>(1)</sup>	658,028	\$ 195.04	658,028	\$2,500,113,105
Employee transactions <sup>(2)</sup>	19,324	\$ 205.42	—	—
<b>Total</b>	<b>3,806,677</b>		<b>3,773,668</b>	<b>\$2,500,113,105</b>

\* Periods represent our fiscal months.

- (1) On July 1, 2019, we announced that our Board of Directors approved a new \$4 billion share repurchase authorization (our “2019 Repurchase Program”) replacing our prior share repurchase programs and authorizing us to repurchase up to \$4 billion in shares of our common stock through open market purchases, private transactions, transactions structured through investment banking institutions or any combination thereof. As of January 3, 2020, \$2,500,113,105 (as reflected in the table above) was the approximate dollar amount of our common stock that could still be purchased under the 2019 Repurchase Program.
- (2) Represents a combination of (a) shares of our common stock delivered to us in satisfaction of the tax withholding obligation of holders of performance units, restricted units or restricted shares that vested during the quarter and (b) performance units, restricted units or restricted shares returned to us upon retirement or employment termination of employees. Our equity incentive plans provide that the value of shares delivered to us to pay the exercise price of options or to cover tax withholding obligations shall be the closing price of our common stock on the date the relevant transaction occurs.

The information required by this Item with respect to securities authorized for issuance under our equity compensation plans is included in “Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters” of this Report. See *Note 16: Stock Options and Other Share-Based Compensation* in the Notes for a general description of our share-based incentive plans.

## ITEM 6. SELECTED FINANCIAL DATA.

The following table summarizes our selected historical financial information for the two quarters ended January 3, 2020 and each of the prior five fiscal years. Amounts pertaining to our results of operations are presented on a continuing operations basis, which includes divested business not reported as discontinued operations. See *Note 3: Divestitures, Asset Sales and Discontinued Operations* in the Notes for information regarding discontinued operations and divestitures. The selected financial information shown below has been derived from our audited Consolidated Financial Statements, which for data presented for the two quarters ended January 3, 2020 and fiscal 2019, 2018 and 2017, are included elsewhere in this Report. This table should be read in conjunction with our other financial information, including “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” and the Consolidated Financial Statements and accompanying Notes, included elsewhere in this Report.

	Two Quarters Ended		Fiscal Years Ended			
	January 3, 2020 <sup>(2)</sup>	June 28, 2019 <sup>(3)</sup>	June 29, 2018 <sup>(4)</sup>	June 30, 2017 <sup>(5)</sup>	July 1, 2016 <sup>(6)(8)</sup>	July 3, 2015 <sup>(7)(8)</sup>
(In millions, except per share amounts)						
<b>Results of Operations:<sup>(1)</sup></b>						
Revenue from product sales and services	\$ 9,263	\$ 6,801	\$ 6,168	\$ 5,897	\$ 5,992	\$ 3,885
Cost of product sales and services	6,726	4,467	4,066	3,854	3,832	2,304
Interest expense	135	169	170	172	183	130
Income from continuing operations before income taxes	908	1,113	908	889	884	396
Income taxes	73	160	206	261	273	109
Income from continuing operations	835	953	702	628	611	287
Discontinued operations, net of income taxes	(1)	(4)	(3)	(85)	(287)	47
Net income	834	949	699	543	324	334
Noncontrolling interests, net of income taxes	(12)	—	—	—	—	—
Net income attributable to L3Harris Technologies, Inc.	822	949	699	543	324	334
Average shares outstanding (diluted)	223.7	120.5	121.1	124.3	125.0	106.8
<b>Per Share Data (Diluted) Attributable to L3Harris Technologies, Inc. Common Shareholders:</b>						
Income from continuing operations	\$ 3.68	\$ 7.89	\$ 5.78	\$ 5.04	\$ 4.87	\$ 2.67
Income (loss) from discontinued operations, net of income taxes	(0.01)	(0.03)	(0.02)	(0.68)	(2.28)	0.44
Net income	3.67	7.86	5.76	4.36	2.59	3.11
Cash dividends	1.50	2.74	2.28	2.12	2.00	1.88
<b>Financial Position at Fiscal Period-End:</b>						
Net working capital <sup>(9)</sup>	\$ 2,303	\$ 310	\$ 374	\$ 105	\$ 643	\$ 909
Property, plant and equipment	2,117	894	900	904	924	1,031
Long-term debt, net	6,694	2,763	3,408	3,396	4,120	5,053
Total assets	38,336	10,117	9,851	10,112	12,009	13,127
Equity	22,744	3,363	3,278	2,903	3,057	3,402
Book value per share	104.22	28.37	27.71	24.27	24.53	27.51

(1) Includes the operating results of L3 businesses after the L3Harris Merger on June 29, 2019.

(2) Results for the two quarters ended January 3, 2020 included: (i) \$390 million of L3Harris Merger-related transaction and integration expenses and losses; (ii) \$289 million of amortization of acquisition-related intangibles, including \$239 million of amortization of identifiable intangible assets acquired as a result of the L3Harris Merger and \$50 million of amortization of identifiable intangible assets acquired as a result of our acquisition of Exelis; (iii) a \$229 million gain on the sale of the Harris Night Vision business; (iv) \$142 million of additional cost of sales related to the fair value step-up in inventory sold; (v) a \$23 million gain on pension plan curtailment; (vi) a \$12 million gain on the sale of an asset group; (vii) a \$10 million non-cash cumulative adjustment to lease expense; and (viii) \$3 million of losses and other costs related to debt refinancing. The net after-tax impact from these two quarters ended January 3, 2020 items was \$392 million or \$1.75 per diluted common share.

- (3) Results for fiscal 2019 included: (i) \$101 million of amortization of identifiable intangible assets acquired as a result of our acquisition of Exelis and (ii) \$65 million of L3Harris Merger-related transaction and integration costs. The net after-tax impact from these fiscal 2019 items was \$128 million or \$1.06 per diluted common share.
- (4) Results for fiscal 2018 included: (i) \$101 million of amortization of identifiable intangible assets acquired as a result of our acquisition of Exelis; (ii) \$47 million of charges related to our decision to transition and exit a commercial air-to-ground Long Term Evolution (“LTE”) radio communications line of business and other items; (iii) \$27 million of losses and other costs related to debt refinancing; (iv) \$20 million of charges related to non-cash adjustments for deferred compensation and the impact of tax reform; and (v) a \$5 million charge related to consolidation of certain Exelis facilities initiated in fiscal 2017. The net after-tax impact from these fiscal 2018 items was \$145 million or \$1.20 per diluted common share.
- (5) Results for fiscal 2017 included: (i) \$109 million of amortization of identifiable intangible assets acquired as a result of our acquisition of Exelis and (ii) a \$58 million charge for Exelis acquisition-related and other items. The net after-tax impact from these fiscal 2017 items was \$124 million or \$1.00 per diluted common share.
- (6) Results for fiscal 2016 included: (i) \$121 million for integration and other costs associated with our acquisition of Exelis in the fourth quarter of fiscal 2015, including \$11 million for amortization of a step-up in inventory; (ii) \$109 million of amortization of identifiable intangible assets acquired as a result of our acquisition of Exelis; (iii) a net liability reduction of \$101 million for certain post-employment benefit plans; (iii) \$33 million of charges for restructuring and other items; and (iv) a \$10 million net gain on the sale of our aerostructures business. The net after-tax impact from these fiscal 2016 items was \$108 million or \$0.86 per diluted common share.
- (7) Results for fiscal 2015 included results of Exelis following the close of the acquisition on May 29, 2015 and a \$205 million after-tax (\$1.91 per diluted share) charge for transaction, financing, integration, restructuring and other costs, primarily related to our acquisition of Exelis.
- (8) Historical financial information for fiscal 2016 and 2015 has not been updated for our adoption of Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, as amended (“ASC 606”), and ASU 2017-07, *Compensation - Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost* (“ASU 2017-07”) on a retrospective basis, and consequently, the selected financial data for such fiscal years in this Item are not necessarily comparable to fiscal 2019, 2018 and 2017 in this Item.
- (9) Net working capital increased in the two quarters ended January 3, 2020 compared with fiscal 2019 primarily due to net working capital of L3 businesses recognized in connection with the L3Harris Merger on June 29, 2019. Net working capital decreased in fiscal 2017 compared with fiscal 2016 primarily due to a \$172 million increase in current portion of long-term debt and a \$161 million decrease associated with net working capital of discontinued operations.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

### OVERVIEW

The following Management's Discussion and Analysis ("MD&A") is intended to assist in an understanding of our financial condition and results of operations. This MD&A is provided as a supplement to, should be read in conjunction with, and is qualified in its entirety by reference to, our Consolidated Financial Statements and accompanying Notes appearing elsewhere in this Report. Except for the historical information contained herein, the discussions in this MD&A contain forward-looking statements that involve risks and uncertainties. Our future results could differ materially from those discussed herein. Factors that could cause or contribute to such differences include, but are not limited to, those discussed below in this MD&A under "Forward-Looking Statements and Factors that May Affect Future Results."

The following is a list of the sections of this MD&A, together with our perspective on their contents, which we hope will assist in reading these pages:

- **Business Considerations** — a general description of our business; the value drivers of our business; Fiscal Transition Period results of operations and liquidity and capital resources key indicators; and industry-wide opportunities, challenges and risks that are relevant to us in defense, government and commercial markets.
- **Operations Review** — an analysis of our consolidated results of operations and of the results in each of our business segments, to the extent the segment operating results are helpful to an understanding of our business as a whole, for the periods presented in our financial statements.
- **Liquidity, Capital Resources and Financial Strategies** — an analysis of cash flows, funding of pension plans, common stock repurchases, dividends, capital structure and resources, contractual obligations, off-balance sheet arrangements, commercial commitments, financial risk management, impact of foreign exchange and impact of inflation.
- **Critical Accounting Policies and Estimates** — a discussion of accounting policies and estimates that require the most judgment and a discussion of accounting pronouncements that have been issued but not yet implemented by us and their potential impact on our financial condition, results of operations and cash flows.
- **Forward-Looking Statements and Factors that May Affect Future Results** — cautionary information about forward-looking statements and a description of certain risks and uncertainties that could cause our actual results to differ materially from our historical results or our current expectations or projections.

### BUSINESS CONSIDERATIONS

#### General

We generate revenue, income and cash flows by developing, manufacturing or providing, and selling advanced, technology-based solutions that meet government and commercial customers' mission-critical needs. We support government and commercial customers in 130 countries, with our largest customers being various departments and agencies of the U.S. Government and their prime contractors. Our products, systems and services have defense and civil government applications, as well as commercial applications. As of January 3, 2020, we had approximately 50,000 employees, including approximately 20,000 engineers and scientists. We generally sell directly to our customers, and we utilize agents and intermediaries to sell and market some products and services, especially in international markets.

We structure our operations primarily around the products, systems and services we sell and the markets we serve. As discussed in "Item 1: Business" and *Note 25: Business Segments* in the Notes, we implemented a new organizational structure effective on June 29, 2019, and starting with the Fiscal Transition Period, we report the financial results of our continuing operations in the following four reportable segments, which are also referred to as our business segments:

- Integrated Mission Systems, including multi-mission ISR and communication systems; integrated electrical and electronic systems for maritime platforms; and advanced EO/IR solutions;
- Space and Airborne Systems, including space payloads, sensors and full-mission solutions; classified intelligence and cyber defense; avionics; and electronic warfare;
- Communication Systems, including tactical communications; broadband communications; integrated vision solutions; and public safety; and
- Aviation Systems, including defense aviation products; security, detection and other commercial aviation products; commercial and military pilot training; and mission networks for ATM.

The historical results, discussion and presentation of our business segments as set forth in this MD&A reflect the impact of these changes for all periods presented in order to present segment information on a comparable basis. There is no impact on our

previously reported consolidated statements of income, balance sheets, statements of cash flows or statements of equity resulting from these changes.

See *Note 25: Business Segments* in the Notes for further information regarding our business segments, including how we define segment operating income or loss.

As discussed in further detail in *Note 5: Business Combination* and *Note 4: Restructuring and Other Exit Costs* in the Notes, in the two quarters ended January 3, 2020, we recorded \$532 million of charges at our corporate headquarters in connection with the L3Harris Merger, consisting of restructuring, integration, transaction and other costs as follows:

- \$142 million of additional cost of sales related to the fair value step-up in inventory sold;
- \$117 million of costs for workforce reductions, including severance and other employee-related exit costs;
- \$83 million of transaction costs, recognized as incurred;
- \$72 million of integration costs, recognized as incurred;
- \$70 million of equity award acceleration charges, recognized upon the change in control; and
- \$48 million of impairment and other losses related to operating lease right-of-use assets.

All of the costs above were recorded in the “Engineering, selling and administrative expenses” line item in our Consolidated Statement of Income, except for the \$142 million of additional cost of sales related to the fair value step-up in inventory sold, which is included in the “Cost of product sales and services” line item in our Consolidated Statement of Income.

As described in more detail in *Note 3: Divestitures, Asset Sales and Discontinued Operations* in the Notes, we completed the divestitures of the Harris Night Vision business during the two quarters ended January 3, 2020 and CapRock and IT Services in fiscal 2017. Through fiscal 2019, the Harris Night Vision business was reported as part of our former Communication Systems segment. As a result of the then-pending divestiture, the Harris Night Vision business was not included in any of our new business segments and, consequently, the operating results of the business are included in “Other non-reportable business segments” in this Report. CapRock and IT Services are reported as discontinued operations in this Report. Our historical financial results have been restated for all periods presented in this Report to account for businesses reported as discontinued operations in this Report. Except for disclosures related to our cash flows, or unless otherwise specified, disclosures in this Report relate solely to our continuing operations.

As described in more detail in *Note 1: Significant Accounting Policies* in the Notes, effective June 29, 2019, we changed our fiscal year end to the Friday nearest December 31, and the period that commenced on June 29, 2019 was a fiscal transition period that ended on January 3, 2020 (the “Fiscal Transition Period”). References herein to the two quarters ended December 28, 2018 represent the unaudited prior year results for the comparative period ended December 28, 2018.

## **Value Drivers of Our Business**

In recent years, we have successfully integrated Exelis, reshaped our portfolio of businesses to focus on high-growth, high-margin, technology-differentiated businesses, combined with L3 in a transformative merger of equals and have made investments in technology and innovation that have led to several new product launches and strategic program awards. Execution of this multi-year strategy set the stage for financial results during the Fiscal Transition Period that have exceeded the targets we set at the beginning of the period.

The Fiscal Transition Period has been transformative. Our dedicated integration team executed its plan for a successful day one transition to the new L3Harris following the closing of the L3Harris Merger on June 29, 2019. We successfully implemented a new organizational structure, accelerated growth across all four business segments and expanded margins through our focus on operational excellence. We refinanced debt and made voluntary contributions to our U.S. qualified defined benefit pension plans, expanding our future financial flexibility. We plan to build on our strong Fiscal Transition Period performance, and together with a well-funded U.S. Government budget and a continued focus on operational excellence and innovation, we believe we are well positioned to achieve our strategic priorities for fiscal 2020 and thereafter, which include the following:

- Executing seamless integration of L3 and Harris, including achieving at least \$500 million in gross cost synergies from the L3Harris Merger by the end of 2021;
- Driving flawless execution and margin expansion through our e<sup>3</sup> (excellence everywhere every day) operational excellence program;
- Growing revenue through investments in differentiated technology and innovation;
- Reshaping our portfolio to focus on high margin, high growth businesses; and
- Maximizing cash flow with shareholder friendly capital deployment.

We are focused on successfully completing the integration of the two companies to maximize the benefits of the transformative merger. Our integration efforts focus on driving greater cost and operational efficiencies and capturing opportunities to drive revenue growth, while maintaining our deep customer relationships, commercializing our technology and driving operational excellence.

Our operational excellence program, e<sup>3</sup> (excellence everywhere every day), is grounded in our deep commitment to excellence, innovation, customer satisfaction and continuous improvement in everything we do. Prior to the L3Harris Merger, we made substantial progress in laying the foundation of our future enterprise-wide digital strategy by standardizing our IT systems, reducing our number of enterprise resource planning platforms and simplifying our operating environment to drive productivity through growth in shared services and automation of core processes. We are working toward eliminating many of our data centers and making the remainder cloud-enabled. We also are continuing to focus on cost savings in our supply chain through “value engineering” and “should-cost” analysis, as well as improving supplier performance and reducing sole-sourced components on legacy solutions. We will continue these efforts as we integrate the two companies.

Innovation is at the core of our success, and R&D investment represents the foundation for innovation. We are fundamentally reshaping how we design and develop new products to get more out of our R&D investment. We also use standardized processes and common metrics to track progress, gauge success and drive disciplined execution, as well as core technology centers to more fully leverage R&D investment across our Company. We are expanding implementation of “DevOps” to streamline software development, which has grown to be a significant portion of our engineering work today and is expected to increase over time.

Our commitment to excellence and innovation carries through to the L3Harris Merger integration process. Our goal is to maximize the benefits of this transformative merger, creating significantly greater scale and bringing together two engineering-driven companies and workforces with similar cultures that value technology leadership. Together, the two companies’ complementary technologies and capabilities strengthen core franchises and provide new opportunities for innovation to solve our customers’ most complex challenges. We are combining top talent and technology from each company in a market-focused reorganization that will align with our strategic growth platforms and will help improve our competitive position, increase operational efficiency, and capture synergies, while we continue to bring innovative and affordable solutions to our customers. As our integration efforts focus on driving greater cost and operational efficiencies and revenue growth through synergies, we intend to maintain our focus on continuing to execute against our strategic priorities and other objectives - including satisfying our customers, driving operational excellence, improving cash flow and optimizing capital deployment. The L3Harris Merger also provides a unique opportunity for portfolio shaping actions, and we will continue to evaluate what businesses are strategic and what businesses are better served under a different owner. See *Note 28: Subsequent Events* in the Notes for additional information.

During the Fiscal Transition Period, we returned to our shareholders \$337 million through dividends and \$1,500 million through share repurchases and we used \$109 million for net repayments of borrowings. In fiscal 2020, we believe accelerating revenue growth across our business segments and margin expansion will improve our operating cash flow, which we expect to use for increased dividends, share repurchases and investments in technology and innovation.

### **Key Indicators**

We believe our value drivers, when implemented, will improve our financial results, including: revenue; income from continuing operations and income from continuing operations per diluted common share; income from continuing operations as a percentage of revenue; net cash provided by operating activities; return on invested capital; return on average equity; consolidated total indebtedness to total capital ratio; and net unfunded defined benefit plans liability. The measure of our success is reflected in our results of operations and liquidity and capital resources key indicators as discussed below.

Because the L3Harris Merger occurred on June 29, 2019, the two quarters ended January 3, 2020 reflect the results of the combined company, while the two quarters ended December 28, 2018 reflect the results of only Harris operating businesses. Due to the significance of the L3 operating businesses included in the combined company results following the L3Harris Merger, the reported results for the two quarters ended January 3, 2020 and December 28, 2018 generally are not comparable. Therefore, to assist with a discussion of the January 3, 2020 and December 28, 2018 consolidated results of operations on a more comparable basis, certain supplemental unaudited pro forma combined income statement information prepared in accordance with the requirements of Article 11 of Regulation S-X (referred to in this MD&A as “pro forma”) also is provided (see “Supplemental Unaudited Pro Forma Condensed Combined Income Statement Information” below in this MD&A).

***Fiscal Transition Period Results of Operations Key Indicators:*** Revenue, income from continuing operations, income from continuing operations per diluted common share and income from continuing operations as a percentage of revenue represent key measurements of our value drivers:

#### **Consolidated — as reported**

- Revenue increased 189 percent to \$9.3 billion in the two quarters ended January 3, 2020 from \$3.2 billion in the two quarters ended December 28, 2018;
- Income from continuing operations attributable to L3Harris common shareholders increased 87 percent to \$823 million in the two quarters ended January 3, 2020 from \$441 million in the two quarters ended December 28, 2018;

- Income from continuing operations attributable to L3Harris common shareholders as a percentage of revenue decreased to 9 percent in the two quarters ended January 3, 2020 from 14 percent in the two quarters ended December 28, 2018; and
- Income from continuing operations per diluted common share attributable to L3Harris common shareholders increased 1 percent to \$3.68 in the two quarters ended January 3, 2020 from \$3.66 in the two quarters ended December 28, 2018, reflecting the increase in income from continuing operations as noted above, partially offset by higher diluted common shares outstanding due to additional shares issued in connection with the L3Harris Merger during the two quarters ended January 3, 2020.

#### **Consolidated — pro forma**

- Revenue increased 10 percent to \$9.3 billion in the two quarters ended January 3, 2020 from \$8.4 billion in the two quarters ended December 28, 2018;
- Income from continuing operations attributable to L3Harris common shareholders increased 10 percent to \$823 million in the two quarters ended January 3, 2020 from \$748 million in the two quarters ended December 28, 2018;
- Income from continuing operations attributable to L3Harris common shareholders as a percentage of revenue in the two quarters ended January 3, 2020 was comparable with the two quarters ended December 28, 2018 at 9 percent; and
- Income from continuing operations per diluted common share attributable to L3Harris common shareholders increased 13 percent to \$3.68 in the two quarters ended January 3, 2020 from \$3.27 in the two quarters ended December 28, 2018, reflecting both the increase in income from continuing operations as noted above and fewer diluted common shares outstanding due to repurchases of shares of common stock under our repurchase program during the two quarters ended January 3, 2020.

Refer to MD&A heading “Operations Review” below in this Report for more information.

***Fiscal Transition Period Liquidity and Capital Resources Key Indicators:*** Net cash provided by operating activities, return on invested capital, return on average equity, our consolidated total indebtedness to total capital ratio and our net unfunded defined benefit plans liability also represent key measurements of our value drivers:

- Net cash provided by operating activities increased to \$939 million in the two quarters ended January 3, 2020 from \$469 million in the two quarters ended December 28, 2018;
- Return on invested capital (defined as after-tax operating income from continuing operations divided by the two-point average of invested capital at the beginning and end of the period, where invested capital equals equity plus debt, less cash and cash equivalents) decreased to 4 percent in the two quarters ended January 3, 2020 from 6 percent in the two quarters ended December 28, 2018;
- Return on average equity (defined as income from continuing operations divided by the two-point average of equity at the beginning and end of the fiscal period) decreased to 6 percent in the two quarters ended January 3, 2020 from 13 percent in the two quarters ended December 28, 2018;
- Our consolidated total indebtedness to total capital ratio at January 3, 2020 was 24 percent, compared with our 65 percent covenant limitation under our senior unsecured revolving credit facility; and
- Our net unfunded defined benefit pension plan liability increased \$577 million in the two quarters ended January 3, 2020 to \$1.7 billion at January 3, 2020 compared with \$1.2 billion at June 28, 2019, primarily due to the addition of L3’s pension plans assumed in connection with the L3Harris Merger.

Refer to MD&A heading “Liquidity, Capital Resources and Financial Strategies” below in this Report for more information on net cash provided by (used in) operating, investing and financing activities.

#### **Industry-Wide Opportunities, Challenges and Risks**

***Department of Defense and Other U.S. Federal Markets:*** Our largest customers are various departments and agencies of the U.S. Government — the percentage of our revenue that was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors, was approximately 73 percent in the two quarters ended January 3, 2020 and approximately 77 percent, 75 percent and 74 percent in fiscal 2019, 2018 and 2017, respectively.

On February 9, 2018, President Trump signed into law the Bipartisan Budget Act of 2018 (“BBA 2018”), a two-year budget agreement aimed to provide stability to the U.S. Government budget process for the government fiscal year (“GFY”) 2018 and GFY 2019 (U.S. Government fiscal years begin October 1 and end September 30). While the BBA 2018 raised the spending caps for GFY 2018 and GFY 2019 previously constrained by the Budget Control Act of 2011 (“BCA”) and temporarily suspended the statutory debt ceiling through March 1, 2019, it did not modify the BCA’s spending caps or sequestration mechanisms beyond GFY 2019.



On September 28, 2018, President Trump signed a final conference agreement on the GFY 2019 Defense Appropriations Bill into law, providing \$716 billion for defense, including \$647 billion in defense base funding and \$69 billion for overseas contingency operations (“OCO”). Our major programs were fully funded and continue to remain priorities for U.S. Government customers.

On August 2, 2019, President Trump signed into law the Bipartisan Budget Act of 2019 (“BBA 2019”), a two-year budget agreement for GFY 2020 and GFY 2021 that increased defense funding spending caps to \$738 billion (\$667 billion in defense base funding and \$71 billion for OCO funding) for GFY 2020 and \$741 billion (\$672 billion in defense base funding and \$69 billion for OCO funding) for GFY 2021, representing an increase of 3% from GFY 2019 funding levels. The BBA 2019 also temporarily suspended the statutory debt ceiling through July 31, 2021. The BBA 2019 builds on sustained funding increases Congress provided in GFY 2019, GFY 2018 and GFY 2017. On December 20, 2019, President Trump signed into law the Consolidated Appropriations Act of 2020, which provides full-year funding through September 30, 2020 for the U.S. Government. The Consolidated Appropriations Act of 2020 provides \$623 billion in base DoD funding and \$71 billion in OCO funding, as well as \$2 billion in emergency funding. Although we anticipate debate will continue within the U.S. Government over defense spending for future years (which may have a significant impact on defense spending broadly and on our specific programs), our programs have been well supported in recent years.

**Government Oversight and Risk:** As a U.S. Government contractor, we are subject to U.S. Government oversight. The U.S. Government may investigate our business practices and audit our compliance with applicable rules and regulations. Depending on the results of those investigations and audits, the U.S. Government could make claims against us. Under U.S. Government procurement regulations and practices, an indictment or conviction of a government contractor could result in that contractor being fined and/or suspended from being able to bid on, or from being awarded, new U.S. Government contracts for a period of time determined by the U.S. Government. Similar government oversight exists in most other countries where we conduct business.

For a discussion of risks relating to U.S. Government contracts and subcontracts, see “Item 1. Business — Principal Customers; Government Contracts” and “Item 1A. Risk Factors” of this Report. We are also subject to other risks associated with U.S. Government business, including technological uncertainties, dependence on annual appropriations and allotment of funds, extensive regulations and other risks, which are discussed in “Item 1A. Risk Factors” and “Item 3. Legal Proceedings” of this Report.

**State and Local:** We also provide products to state and local government agencies that are committed to protecting our homeland and public safety. The public safety market was highly competitive and dependent on state and local government budgets during the two quarters ended January 3, 2020. Future market opportunities include upgrading aging analog infrastructure to new digital standards, as well as opportunities associated with next-generation LTE solutions for high data-rate applications.

**International:** We believe there is continuing international demand from military and government customers for tactical radios, public safety communications, electronic warfare equipment, ATM, electronic attack and release systems and ISR. We believe we can leverage our domain expertise and proven technology provided in the U.S. to further expand our international business.

We believe that our experience, technologies and capabilities are well aligned with the demand and requirements of the markets noted above in this Report. However, we remain subject to the spending levels, pace and priorities of the U.S. Government as well as international governments and commercial customers, and to general economic conditions that could adversely affect us, our customers and our suppliers. We also remain subject to other risks associated with these markets, including technological uncertainties, adoption of our new products and other risks that are discussed below in this Report under “Forward-Looking Statements and Factors that May Affect Future Results” and in “Item 1A. Risk Factors” of this Report.

## OPERATIONS REVIEW

### Consolidated Results of Operations

	Two Quarters Ended				
	January 3, 2020	December 28, 2018	Percent Increase/ (Decrease)	December 28, 2018	Percent Increase/ (Decrease)
	As Reported			Pro Forma	
(Dollars in millions, except per share amounts)					
Revenue:					
Integrated Mission Systems	\$ 2,774	\$ 23	*	\$ 2,517	10%
Space and Airborne Systems	2,360	1,741	36%	2,039	16%
Communication Systems	2,151	1,018	111%	1,949	10%
Aviation Systems	2,038	342	*	1,970	3%
Other non-reportable business segments	23	86	(73)%	12	92%
Corporate eliminations	(83)	(2)	*	(83)	—%
Total revenue	9,263	3,208	189%	8,404	10%
Total cost of product sales and services	(6,726)	(2,105)	220%	(5,939)	13%
<i>% of total revenue</i>	<i>73%</i>	<i>66%</i>		<i>71%</i>	
Gross margin	2,537	1,103	130%	2,465	3%
<i>% of total revenue</i>	<i>27%</i>	<i>34%</i>		<i>29%</i>	
Engineering, selling and administrative expenses	(1,927)	(583)	231%	(1,598)	21%
<i>% of total revenue</i>	<i>21%</i>	<i>18%</i>		<i>19%</i>	
Gain (loss) on sales of businesses	229	—	*	(6)	*
Non-operating income	192	94	104%	122	57%
Net interest expense	(123)	(86)	43%	(143)	(14)%
Income from continuing operations before income taxes	908	528	72%	840	8%
Income taxes	(73)	(87)	(16)%	(80)	(9)%
<i>Effective tax rate</i>	<i>8%</i>	<i>16%</i>		<i>10%</i>	
Income from continuing operations	835	441	89%	760	10%
Noncontrolling interests, net of income taxes	(12)	—	*	(12)	—%
Income from continuing operations attributable to L3Harris common shareholders	\$ 823	\$ 441	87%	\$ 748	10%
<i>% of total revenue</i>	<i>9%</i>	<i>14%</i>		<i>9%</i>	
Income from continuing operations per diluted common share attributable to L3Harris common shareholders	\$ 3.68	\$ 3.66	1%	\$ 3.27	13%

\* Not meaningful

	Fiscal Years Ended				
	June 28, 2019	June 29, 2018	Percent Increase/ (Decrease)	June 30, 2017	Percent Increase/ (Decrease)
<b>As Reported</b>					
(Dollars in millions, except per share amounts)					
<b>Revenue:</b>					
Integrated Mission Systems	\$ 48	\$ 45	7%	\$ 38	18%
Space and Airborne Systems	3,715	3,304	12%	3,156	5%
Communication Systems	2,208	2,015	10%	1,891	7%
Aviation Systems	672	668	1%	697	(4)%
Other non-reportable business segments	165	148	11%	121	22%
Corporate eliminations	(7)	(12)	(42)%	(6)	100%
Total revenue	6,801	6,168	10%	5,897	5%
Total cost of product sales and services	(4,467)	(4,066)	10%	(3,854)	6%
<i>% of total revenue</i>	<i>66%</i>	<i>66%</i>		<i>65%</i>	
Gross margin	2,334	2,102	11%	2,043	3%
<i>% of total revenue</i>	<i>34%</i>	<i>34%</i>		<i>35%</i>	
Engineering, selling and administrative expenses	(1,242)	(1,182)	5%	(1,150)	3%
<i>% of total revenue</i>	<i>18%</i>	<i>19%</i>		<i>20%</i>	
Non-operating income	188	156	21%	166	(6)%
Net interest expense	(167)	(168)	(1)%	(170)	(1)%
Income from continuing operations before income taxes	1,113	908	23%	889	2%
Income taxes	(160)	(206)	(22)%	(261)	(21)%
<i>Effective tax rate</i>	<i>14%</i>	<i>23%</i>		<i>29%</i>	
Income from continuing operations	953	702	36%	628	12%
Noncontrolling interests, net of income taxes	—	—	—%	—	—%
Income from continuing operations attributable to L3Harris common shareholders	\$ 953	\$ 702	36%	\$ 628	12%
<i>% of total revenue</i>	<i>14%</i>	<i>11%</i>		<i>11%</i>	
Income from continuing operations per diluted common share attributable to L3Harris common shareholders	\$ 7.89	\$ 5.78	37%	\$ 5.04	15%

## As Reported

### Revenue

*Two quarters ended January 3, 2020 Compared With Two quarters ended December 28, 2018:* The increase in revenue in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 was primarily due to the inclusion of \$5.7 billion of revenue (net of intercompany sales eliminations) from L3 operations in operating results for the two quarters ended January 3, 2020 and organic revenue growth in all four segments.

*Fiscal 2019 Compared With Fiscal 2018:* The increase in revenue in fiscal 2019 compared with fiscal 2018 was primarily due to higher DoD tactical radio sales in our Communication Systems segment, reflecting a ramp in DoD modernization programs, higher Avionics and Electronic Warfare revenue from long-term avionics platforms, including the F-35, F/A-18 and F-16, and higher revenue from classified programs in our Space and Airborne Systems segment.

*Fiscal 2018 Compared With Fiscal 2017:* The increase in revenue in fiscal 2018 compared with fiscal 2017 was primarily due to higher DoD tactical radio sales in our Communication Systems segment, reflecting readiness and modernization demand from the U.S. Army and USAF, and higher Avionics and Electronic Warfare revenue from long-term avionics platforms, including the F-35, F/A-18 and F-16, and higher revenue from C4ISR (including wireless solutions).

See the “Discussion of Business Segment Results of Operations” discussion below in this MD&A for further information.

## **Gross Margin**

*Two quarters ended January 3, 2020 Compared With Two quarters ended December 28, 2018:* Gross margin increased in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 primarily due to the inclusion of L3 operations in operating results for the two quarters ended January 3, 2020. The decrease in gross margin as a percentage of revenue (“gross margin percentage”) for the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 was primarily due to a mix of program revenue and product sales with relatively lower gross margin, \$142 million of additional cost of sales related to the fair value step-up in inventory sold and \$42 million of amortization of identifiable intangible assets acquired as a result of the L3Harris Merger in the two quarters ended January 3, 2020.

*Fiscal 2019 Compared With Fiscal 2018:* Gross margin increased in fiscal 2019 compared with fiscal 2018 primarily due to higher revenue and productivity savings, partially offset by higher employment costs. Gross margin percentage in fiscal 2019 was comparable with fiscal 2018.

*Fiscal 2018 Compared With Fiscal 2017:* Gross margin increased in fiscal 2018 compared with fiscal 2017 primarily due to higher revenue, partially offset by a 1 percentage point decrease in gross margin percentage. The decrease in gross margin percentage in fiscal 2018 compared with fiscal 2017 reflected a less favorable mix of program revenue and product sales and an unfavorable impact from the ADS-B program, including a favorable contract settlement in the second quarter of fiscal 2017 and the program transition from build-out to sustainment, partially offset by productivity savings and incremental pension income.

See the “Discussion of Business Segment Results of Operations” discussion below in this MD&A for further information.

## **Engineering, Selling and Administrative Expenses**

*Two quarters ended January 3, 2020 Compared With Two quarters ended December 28, 2018:* The increase in engineering, selling and administrative (“ESA”) expenses and ESA expenses as a percentage of revenue (“ESA percentage”) in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 was primarily due to the inclusion of L3 operations in operating results, as well as \$390 million of charges for integration, restructuring and other costs associated with the L3Harris Merger and \$197 million of amortization of identifiable intangible assets acquired as a result of the L3Harris Merger in the two quarters ended January 3, 2020. ESA expenses for the two quarters ended January 3, 2020 also included a \$12 million gain on sale of a product line, offset by a \$10 million non-cash cumulative adjustment to lease expense.

Overall Company-sponsored R&D costs were \$329 million in the two quarters ended January 3, 2020 compared with \$144 million in the two quarters ended December 28, 2018.

*Fiscal 2019 Compared With Fiscal 2018:* The increase in ESA expenses in fiscal 2019 compared with fiscal 2018 was primarily due to \$65 million of L3Harris Merger-related transaction and integration costs and increased investments in R&D and bids and proposals, partially offset by the absence in fiscal 2019 of \$47 million of charges related to our decision to transition and exit a commercial air-to-ground LTE radio communications line of business and other items and a \$12 million non-cash adjustment for deferred compensation, which were incurred in fiscal 2018. The decrease in ESA percentage in fiscal 2019 compared with fiscal 2018 was primarily due to management of expenses on higher revenue.

Overall Company-sponsored R&D costs were \$331 million in fiscal 2019 compared with \$311 million in fiscal 2018.

*Fiscal 2018 Compared With Fiscal 2017:* The increase in ESA expenses in fiscal 2018 compared with fiscal 2017 was primarily due to \$47 million of charges related to our decision to transition and exit a commercial air-to-ground LTE radio communications line of business and other items, higher employment and distribution costs and a \$12 million non-cash adjustment for deferred compensation, partially offset by a \$53 million reduction in Exelis acquisition-related and other charges in fiscal 2018 compared with fiscal 2017. The decrease in ESA percentage in fiscal 2018 compared with fiscal 2017 was primarily due to cost containment.

Overall Company-sponsored R&D costs were \$311 million in fiscal 2018 compared with \$310 million in fiscal 2017.

See the “Discussion of Business Segment Results of Operations” discussion below in this MD&A for further information.

## **Gain (loss) on Sale of Businesses**

The increase in gain (loss) on sale of businesses for the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 was due to a \$229 million pre-tax gain on the sale of the Harris Night Vision business, which was completed on September 13, 2019.

See *Note 3: Divestitures, Asset Sales and Discontinued Operations* in the Notes for further information.

## **Non-Operating Income**

*Two quarters ended January 3, 2020 Compared With Two quarters ended December 28, 2018:* The increase in non-operating income in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 was

primarily due to an increase in the non-service cost components of pension and other postretirement benefit plan income, including a \$23 million gain on pension plan curtailment, reflecting the inclusion in pension and other postretirement benefit plan income of benefit plans assumed in connection with the L3Harris Merger.

*Fiscal 2019 Compared With Fiscal 2018:* The increase in non-operating income in fiscal 2019 compared with fiscal 2018 was primarily due to \$27 million of losses and other costs related to debt refinancing in the fourth quarter of fiscal 2018.

*Fiscal 2018 Compared With Fiscal 2017:* The decrease in non-operating income in fiscal 2018 compared with fiscal 2017 was primarily due to \$27 million of losses and other costs related to debt refinancing in the fourth quarter of fiscal 2018, partially offset by a \$20 million increase in pension and postretirement benefit income.

See *Note 21: Non-Operating Income* in the Notes for further information.

### **Net Interest Expense**

*Two quarters ended January 3, 2020 Compared With Two quarters ended December 28, 2018:* Our net interest expense increased in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 primarily due to higher average debt levels as a result of the assumption of \$3.5 billion of debt in connection with the L3Harris Merger. See *Note 14: Debt* in the Notes for further information.

*Fiscal 2019 Compared With Fiscal 2018:* Our net interest expense decreased in fiscal 2019 compared with fiscal 2018 primarily due to lower average debt levels as a result of \$281 million of net repayment of borrowings, which included our repayment at maturity of the entire outstanding \$300 million aggregate principal amount of our Floating Rate Notes due February 27, 2019. See *Note 14: Debt* in the Notes for further information.

*Fiscal 2018 Compared With Fiscal 2017:* Our net interest expense decreased in fiscal 2018 compared with fiscal 2017 primarily due to lower average debt levels as a result of \$271 million of net repayment of borrowings, which included our repayment at maturity of the entire outstanding \$500 million aggregate principal amount of our 1.999% Notes due April 27, 2018.

### **Income Taxes**

*Two quarters ended January 3, 2020 Compared With Two quarters ended December 28, 2018:* In the two quarters ended January 3, 2020, our effective tax rate (income taxes as a percentage of income from continuing operations before income taxes) benefited from the favorable impact of:

- Excess tax benefits related to equity-based compensation;
- The ability to utilize capital loss carryforwards with a full valuation allowance against capital gains generated from the Harris Night Vision business divestiture; and
- The release of reserves for uncertain tax positions due to statute of limitations expirations.

In the two quarters ended December 28, 2018, our effective tax rate benefited from the net favorable impact of:

- A reduction in the deferred tax liability maintained on the basis differences related to the unremitted foreign earnings;
- The favorable impact of excess tax benefits related to equity-based compensation; and
- An increase in the R&D credit; partially offset by
- An unfavorable impact of the differences in U.S. generally accepted accounting principles (“GAAP”) and tax accounting related to investments.

*Fiscal 2019 Compared With Fiscal 2018:* In fiscal 2019, our effective tax rate benefited from the net favorable impact of:

- Legislative changes from the Tax Cuts and Jobs Act which became applicable to Harris during fiscal 2019, such as: (i) a reduction in our U.S. statutory corporate income tax rate from the blended rate of 28.1% in fiscal 2018 to a flat 21% rate in fiscal 2019; (ii) the recent clarification that foreign military sales qualify for the foreign derived intangible income deduction; (iii) tax planning to allow for the utilization of foreign tax credits that were previously valued; and (iv) the loss of the U.S. domestic manufacturing deduction;
- The favorable impact of excess tax benefits related to equity-based compensation; and
- Additional research credits claimed on our prior year tax returns.

In fiscal 2018, our effective tax rate benefited from the net favorable impact of:

- The enactment of a lower U.S. statutory corporate income tax rate in fiscal 2018;
- Additional research credits claimed on our fiscal 2017 tax return compared with our recorded estimates at the end of fiscal 2017; and
- The favorable impact of releasing provisions for uncertain tax positions.

*Fiscal 2018 Compared With Fiscal 2017:* The major discrete items from which our fiscal 2018 effective tax rate benefited are those noted for fiscal 2018 in the preceding discussion under “Income Taxes.” In fiscal 2017, our effective tax rate benefited from:

- The favorable impact of excess tax benefits related to equity-based compensation;
- Several differences between U.S. GAAP and tax accounting related to investments; and
- Additional deductions and additional research credits claimed on our fiscal 2016 tax return compared with our recorded estimates at the end of fiscal 2016.

See *Note 23: Income Taxes* in the Notes for further information.

### ***Income From Continuing Operations***

*Two quarters ended January 3, 2020 Compared With Two quarters ended December 28, 2018:* The increase in income from continuing operations in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 was primarily due to the combined effects of the reasons noted above in this “As Reported” discussion regarding the two quarters ended January 3, 2020 and two quarters ended December 28, 2018.

*Fiscal 2019 Compared With Fiscal 2018:* The increase in income from continuing operations in fiscal 2019 compared with fiscal 2018 was primarily due to the combined effects of the reasons noted above in this “As Reported” discussion regarding fiscal 2019 and 2018.

*Fiscal 2018 Compared With Fiscal 2017:* The increase in income from continuing operations in fiscal 2018 compared with fiscal 2017 was primarily due to the combined effects of the reasons noted above in this “As Reported” discussion regarding fiscal 2018 and 2017.

### ***Income From Continuing Operations Per Diluted Common Share Attributable to L3Harris Common Shareholders***

*Two quarters ended January 3, 2020 Compared With Two quarters ended December 28, 2018:* The increase in income from continuing operations per diluted common share attributable to L3Harris common shareholders in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 was primarily due to higher income from continuing operations, as discussed above, partially offset by the increase in our diluted weighted average common shares outstanding as a result of approximately 104 million shares issued in connection with the L3Harris Merger.

*Fiscal 2019 Compared With Fiscal 2018:* The increase in income from continuing operations per diluted common share in fiscal 2019 compared with fiscal 2018 was due to the increase in income from continuing operations in fiscal 2019 compared with fiscal 2018 and the decrease in average common shares outstanding from shares of our common stock repurchased under our repurchase program during fiscal 2019, partially offset by shares issued under our stock incentive and defined contribution plans and the incremental dilutive impact of share-based awards during fiscal 2019 compared with fiscal 2018.

*Fiscal 2018 Compared With Fiscal 2017:* The increase in income from continuing operations per diluted common share in fiscal 2018 compared with fiscal 2017 was due to the increase in income from continuing operations in fiscal 2018 compared with fiscal 2017 and the decrease in diluted weighted average common shares outstanding from shares of our common stock repurchased under our repurchase program during fiscal 2018, partially offset by shares issued under our stock incentive and defined contribution plans and the incremental dilutive impact of share-based awards during fiscal 2018 compared with fiscal 2017.

See the “Common Stock Repurchases” discussion below in this MD&A for further information.

## **Pro Forma**

### ***Revenue***

The increase in revenue for the two quarters ended January 3, 2020 compared with pro forma revenue for the two quarters ended December 28, 2018 was primarily due to \$321 million higher revenue in our Space and Airborne Systems segment, from a ramp in modernization of the F-35 platform in Mission Avionics, increased production of electronic warfare systems for F/A-18 and B-52 aircraft in Electronic Warfare and growth in ground-based adjacencies and exquisite systems in classified areas; \$257 million higher revenue in our Integrated Mission Systems segment, driven by growth in all three businesses: ISR, Electro Optical and Maritime; \$202 million higher revenue in our Communication Systems segment, from a ramp in DoD modernization programs in Tactical Communications and Integrated Vision Solutions as well as increased demand with state and federal customers in Public Safety and Professional Communications; and higher revenue in our Aviation Systems segment, reflecting organic growth from precision engagement sensors and systems, partially offset by the prior period competitive loss of the USAF C-17 training contract.

### ***Gross Margin***

The increase in gross margin and decrease in gross margin percentage for the two quarters ended January 3, 2020 compared with pro forma gross margin and gross margin percentage for the two quarters ended December 28, 2018 were primarily due to higher volume and strong operational performance, partially offset by \$142 million of additional cost of sales related to the fair value step-up in inventory sold in the two quarters ended January 3, 2020.

### ***Engineering, Selling and Administrative Expenses***

The increases in ESA expenses and ESA percentage for the two quarters ended January 3, 2020 compared with pro forma ESA expenses and ESA percentage for the two quarters ended December 28, 2018 were primarily due to \$390 million of charges for integration, restructuring and other costs associated with the L3Harris Merger in the two quarters ended January 3, 2020, partially offset by integration savings.

### ***Gain (loss) on Sale of Businesses***

The increase in gain (loss) on sale of businesses for the two quarters ended January 3, 2020 compared with pro forma gain (loss) on sale of businesses for the two quarters ended December 28, 2018 was due to a \$229 million pre-tax gain on the sale of the Harris Night Vision business, which was completed on September 13, 2019.

See *Note 3: Divestitures, Asset Sales and Discontinued Operations* in the Notes for further information.

### ***Non-Operating Income***

The increase in non-operating income for the two quarters ended January 3, 2020 compared with pro forma non-operating income for the two quarters ended December 28, 2018 was primarily due to an increase in the non-service cost components of pension and other postretirement benefit plan income, including a \$23 million gain on pension plan curtailment, in the two quarters ended January 3, 2020 and a \$21 million debt extinguishment loss recognized by L3 in the two quarters ended December 28, 2018.

### ***Net Interest Expense***

The decrease in net interest expense for the two quarters ended January 3, 2020 compared with pro forma net interest expense for the two quarters ended December 28, 2018 was primarily due to lower average debt levels as a result of the repayment at maturity of the entire outstanding \$300 million aggregate principal amount of our Floating Rate Notes due February 27, 2019. See *Note 14: Debt* in the Notes for further information.

### ***Income Taxes***

In the two quarters ended January 3, 2020, our effective tax rate benefited from the favorable impact of:

- Excess tax benefits related to equity-based compensation;
- The ability to utilize capital loss carryforwards with a full valuation allowance against capital gains generated from the Harris Night Vision business divestiture; and
- The release of reserves for uncertain tax positions due to statute of limitations expirations.

See “Supplemental Unaudited Pro Forma Condensed Combined Income Statement Information” below in this MD&A for information regarding our pro forma effective tax rate for the two quarters ended December 28, 2018.

### ***Income From Continuing Operations***

The increase in income from continuing operations for the two quarters ended January 3, 2020 compared with pro forma income from continuing operations for the two quarters ended December 28, 2018 was primarily due to the combined effects of the reasons noted above in this “Pro Forma” discussion regarding the two quarters ended January 3, 2020 and two quarters ended December 28, 2018.

### ***Income From Continuing Operations Per Diluted Common Share Attributable to L3Harris Common Shareholders***

The increase in income from continuing operations per diluted common share attributable to L3Harris common shareholders for the two quarters ended January 3, 2020 compared with pro forma income from continuing operations per diluted common share attributable to L3Harris common shareholders for the two quarters ended December 28, 2018 was primarily due to higher income from continuing operations, as discussed above, and the decrease in our diluted weighted average common shares outstanding from shares of our common stock repurchased under our repurchase program during the two quarters ended January 3, 2020.

See the “Common Stock Repurchases” discussion below in this MD&A for further information.

## Supplemental Unaudited Pro Forma Condensed Combined Income Statement Information

The following supplemental unaudited pro forma condensed combined income statement information prepared in accordance with the requirements of Article 11 of Regulation S-X provides further information supporting the preparation of the supplemental unaudited pro forma condensed combined financial information for the two quarters ended December 28, 2018 provided above in the “Consolidated Results of Operations” discussion in this MD&A and has been prepared to give effect to the L3Harris Merger under the acquisition method of accounting. It combines the historical results of operations of Harris and L3 and reflects the L3Harris Merger as if it closed on June 30, 2018, the first day of Harris’ fiscal 2019, and gives effect to pro forma events that are (a) directly attributable to the L3Harris Merger, (b) factually supportable and (c) expected to have a continuing impact on our results of operations. The adjustments include adjustments to reflect the sale of the Harris Night Vision business, which is directly attributable to the L3Harris Merger, but do not include any adjustments for the use of proceeds from such sale, because the use is not directly attributable to the L3Harris Merger. The pro forma condensed combined income statement information is provided for informational and supplemental purposes only, and does not purport to indicate what L3Harris’ results of operations would have been, or L3Harris’ future results of operations, had the L3Harris Merger actually occurred on June 30, 2018. The supplemental unaudited pro forma condensed combined income statement information should be read in conjunction with other sections of this MD&A, our Consolidated Financial Statements and the Notes appearing elsewhere in this Report.

### Unaudited Pro Forma Condensed Combined Statement of Income For the Two Quarters Ended December 28, 2018

	Historical Harris	Historical L3	Pro Forma Adjustments	Note References	Pro Forma Combined
(In millions, except per share amounts)					
Revenue from product sales and services	\$ 3,208	\$ 5,290	\$ (8)	a	\$ 8,404
			(86)	b	
Cost of product sales and services	(2,105)	(3,887)	8	a	(5,939)
			60	b	
			(15)	c	
Engineering, selling and administrative expenses	(583)	(821)	18	d	(1,598)
			13	b	
			(197)	c	
			(4)	e	
			4	f	
			(28)	j	
Loss on sales of businesses	—	—	(6)	j	(6)
Loss on sale of Crestview Aerospace and TCS businesses	—	(6)	6	j	—
Merger, acquisition and divestiture related expenses	—	(28)	28	j	—
Non-operating income	94	—	32	g	122
			(4)	j	
Interest and other income, net	—	23	(23)	j	—
Debt retirement charges	—	(21)	21	j	—
Interest income	1	—	6	j	7
Interest expense	(87)	(79)	1	h	(150)
			15	i	
Income from continuing operations before income taxes	528	471	(159)		840
Income taxes	(87)	(31)	38	k	(80)
Income from continuing operations	441	440	(121)		760
Income from continuing operations attributable to noncontrolling interests	—	(12)	—		(12)
Income from continuing operations attributable to common shareholders	\$ 441	\$ 428	\$ (121)		\$ 748
Income from continuing operations per basic common share attributable to common shareholders	\$ 3.74				\$ 3.37
Income from continuing operations per diluted common share attributable to common shareholders	\$ 3.66				\$ 3.33
Basic weighted average common shares outstanding	117.8		104.1	l	221.9
Diluted weighted average common shares outstanding	120.3		104.6	l	224.9



Notes:

- a. Reflects the elimination of intercompany balances and transactions between L3 and Harris.
- b. Reflects the sale of the Harris Night Vision business.
- c. Reflects the net increase in amortization expense related to the fair value of acquired finite-lived identifiable intangible assets and the elimination of historical amortization expense recognized by L3 for the two quarters ended December 28, 2018. Assumptions and details are as follows:

	Weighted Average Amortization Period	Fair Value	Two Quarters Ended December 28, 2018
	(In years)	(In millions)	
<b>Identifiable Intangible Assets Acquired:</b>			
Customer relationships (Government)	15	\$ 4,677	\$ 175
Customer relationships (Commercial)	15	643	14
Trade names — Divisions	9	123	8
Adjustment to engineering, selling and administrative expenses			197
Developed technology	7	562	42
Less: L3 historical amortization			(27)
Adjustment to cost of product sales and services			15
Total net adjustment to amortization expense			<u>\$ 212</u>

- d. Represents the elimination of \$18 million of transaction costs, of which \$9 million were included in merger, acquisition and divestiture related expenses in L3's historical statement of operations for the two quarters ended December 28, 2018 and \$9 million were included in engineering, selling and administrative expenses in Harris' historical Condensed Consolidated Statement of Income for the two quarters ended December 28, 2018.
- e. In connection with the L3Harris Merger, on October 12, 2018, each company entered into a letter of agreement with its chief executive officer, to outline the terms of each such person's role and compensation arrangements following the merger. Amounts shown reflect the increase in compensation expense as a result of these modified arrangements.
- f. Reflects the impact of change-in-control payments under certain post-retirement and share-based and deferred compensation arrangements.
- g. Reflects the elimination of amortization of net actuarial losses from accumulated comprehensive loss related to L3's postretirement benefit plans as part of purchase accounting.
- h. Reflects the elimination of amortization of deferred debt issuance costs as part of purchase accounting.
- i. Reflects amortization of the increase to L3's long-term debt based on a \$172 million fair value adjustment.
- j. Certain amounts from L3's historical statement of operations data were reclassified to conform their presentation to that of Harris. These reclassifications include:
  1. Merger, acquisition and divestiture related expenses of \$28 million for the two quarters ended December 28, 2018 were reclassified to engineering, selling and administrative expenses.
  2. Loss on sale of the Crestview Aerospace and TCS businesses of \$6 million for the two quarters ended December 28, 2018 was reclassified to loss on sales of businesses.
  3. Interest and other income, net of \$23 million, of which \$6 million was reclassified to interest income and \$17 million was reclassified to non-operating income for the two quarters ended December 28, 2018.
  4. Debt retirement charges of \$21 million for the two quarters ended December 28, 2018 was reclassified to non-operating income
- k. Represents the income tax impact of the pro forma adjustments, using the blended worldwide tax rates for L3, in the case of pro forma adjustments to L3's historical results, and the federal and state statutory tax rates for Harris, in the case of pro forma adjustments to Harris' historical results. As a result, the combined statutory tax rate used to tax-effect the pro forma adjustments was approximately 10 percent for the two quarters ended December 28, 2018. This tax rate does not represent the combined company's effective tax rate, which will include other tax charges and benefits, and does not take into account any historical or possible future tax events that may impact the combined company following the consummation of the L3Harris Merger.

1. Increase in common stock due to shares of L3Harris common stock issued for L3 common stock, L3 restricted stock units and L3 performance stock units. Diluted shares also include the dilutive impact of L3Harris stock options issued for L3 stock options calculated using the treasury stock method.

## Discussion of Business Segment Results of Operations

### Integrated Mission Systems Segment

	Two Quarters Ended			Fiscal Years Ended				
	January 3, 2020	December 28, 2018	Percent Increase/(Decrease)	June 28, 2019	June 29, 2018	Percent Increase/(Decrease)	June 30, 2017	Percent Increase/(Decrease)
(Dollars in millions)								
Revenue	\$ 2,774	\$ 23	*	\$ 48	\$ 45	7%	\$ 38	18%
Operating income	\$ 377	\$ 3	*	\$ 9	\$ 7	29%	\$ 7	—%
<i>% of revenue</i>	14%	13%		19%	16%		18%	

\* Not meaningful

*Two quarters ended January 3, 2020 Compared With Two quarters ended December 28, 2018:* The increases in segment revenue, operating income and operating income as a percentage of revenue (“operating margin percentage”) in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 were primarily due to the inclusion of L3 operations in segment operating results as a result of the L3Harris Merger during the two quarters ended January 3, 2020. Because the Integrated Mission Systems segment is almost entirely comprised of L3 businesses, comparison to prior year segment operating metrics is not meaningful. In the two quarters ended January 3, 2020, segment revenue also benefited from \$213 million of revenue growth in ISR and growth in Electro Optical. The funded backlog for this segment was approximately \$5.3 billion at January 3, 2020 compared with \$5.4 billion at the beginning of the Fiscal Transition Period (including backlog acquired on June 29, 2019 in connection with the L3Harris Merger). Segment revenue, operating income and operating margin percentage were comparable and not material in fiscal 2019, 2018 and 2017.

The percentage of this segment’s revenue that was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors, was approximately 75 percent in the two quarters ended January 3, 2020.

### Space and Airborne Systems Segment

	Two Quarters Ended			Fiscal Years Ended				
	January 3, 2020	December 28, 2018	Percent Increase/(Decrease)	June 28, 2019	June 29, 2018	Percent Increase/(Decrease)	June 30, 2017	Percent Increase/(Decrease)
(Dollars in millions)								
Revenue	\$ 2,360	\$ 1,741	36%	\$ 3,715	\$ 3,304	12%	\$ 3,156	5%
Operating income	\$ 442	\$ 328	35%	\$ 697	\$ 628	11%	\$ 559	12%
<i>% of revenue</i>	19%	19%		19%	19%		18%	

*Two quarters ended January 3, 2020 Compared With Two quarters ended December 28, 2018:* The increases in segment revenue and operating income in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 were primarily due to the inclusion of L3 operations in segment operating results as a result of the L3Harris Merger during the two quarters ended January 3, 2020, as well as higher revenue in Mission Avionics from growth on long-term platforms, \$54 million higher revenue from growth in ground-based adjacencies and exquisite systems in classified areas and \$58 million of higher revenue in Electronic Warfare from increased production of electronic warfare systems for F/A-18 and B-52 aircraft. Segment operating margin percentage in the two quarters ended January 3, 2020 was comparable with the two quarters ended December 28, 2018. The funded backlog for this segment was approximately \$3.9 billion at January 3, 2020 compared with \$4.3 billion at the beginning of the Fiscal Transition Period (including backlog acquired on June 29, 2019 in connection with the L3Harris Merger).

The percentage of this segment’s revenue that was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors, was approximately 88 percent in the two quarters ended January 3, 2020 compared with 89 percent in the two quarters ended December 28, 2018.

*Fiscal 2019 Compared With Fiscal 2018:* The increase in revenue in fiscal 2019 compared with fiscal 2018 was primarily due to higher Mission Avionics and Electronic Warfare revenue from long-term avionics platforms, including the F-35, F/A-18,

F-16, CV-22 and B-52, and higher revenue from classified programs, driven by exquisite systems, small satellites and next generation technology, partially offset by lower revenue from environmental programs.

Segment operating income increased in fiscal 2019 and operating margin percentage was comparable with fiscal 2018, reflecting higher volume and strong program execution, offset by higher investments and employment costs.

The percentage of this segment's revenue that was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors, was approximately 91 percent in fiscal 2019 compared with 90 percent in fiscal 2018.

*Fiscal 2018 Compared With Fiscal 2017:* The increase in revenue in fiscal 2018 compared with fiscal 2017 was primarily due to higher Mission Avionics and Electronic Warfare revenue from long-term avionics platforms, including the F-35, F/A-18 and F-16, higher revenue from classified programs, primarily driven by space superiority programs, and higher revenue from commercial customers, partially offset by lower civil revenue reflecting the impact of lower revenue from environmental programs.

Segment operating income and operating margin percentage increased in fiscal 2018 compared with fiscal 2017, reflecting higher volume, a more favorable mix of program revenue, incremental pension income, and productivity savings, partially offset by increased R&D investments, higher employment costs and the timing of other expense accruals.

The percentage of this segment's revenue that was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors, was approximately 90 percent in fiscal 2018 compared with 89 percent in fiscal 2017.

## Communication Systems Segment

	Two Quarters Ended			Fiscal Years Ended				
	January 3, 2020	December 28, 2018	Percent Increase/(Decrease)	June 28, 2019	June 29, 2018	Percent Increase/(Decrease)	June 30, 2017	Percent Increase/(Decrease)
(Dollars in millions)								
Revenue	\$ 2,151	\$ 1,018	111%	\$ 2,208	\$ 2,015	10%	\$ 1,891	7%
Operating income	\$ 493	\$ 294	68%	\$ 637	\$ 561	14%	\$ 522	7%
% of revenue	23%	29%		29%	28%		28%	

*Two quarters ended January 3, 2020 Compared With Two quarters ended December 28, 2018:* The increases in segment revenue and operating income in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 were primarily due to the inclusion of L3 operations in segment operating results as a result of the L3Harris Merger during the two quarters ended January 3, 2020, as well as \$112 million of higher revenue in Tactical Communications from a ramp in DoD modernization programs, \$46 million of higher revenue in Public Safety, reflecting increased demand from state and federal customers, and \$38 million of higher revenue in Integrated Vision Solutions. The funded backlog for this segment was approximately \$3.7 billion at January 3, 2020 compared with \$3.2 billion at the beginning of the Fiscal Transition Period (including backlog acquired on June 29, 2019 in connection with the L3Harris Merger).

The decrease in segment operating margin percentage in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 was primarily due to a mix of program revenue and product sales with relatively lower operating margin percentage, partially offset by strong operational performance and integration savings.

The percentage of this segment's revenue that was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors, was approximately 69 percent in the two quarters ended January 3, 2020 compared with 54 percent in the two quarters ended December 28, 2018.

*Fiscal 2019 Compared With Fiscal 2018:* The increase in revenue in fiscal 2019 compared with fiscal 2018 was primarily due to higher revenue in Tactical Communications, driven by DoD Tactical from a ramp in DoD modernization programs, and higher revenue in Public Safety and Professional Communications from state and federal agencies.

Segment operating income and operating margin percentage increased in fiscal 2019 compared with fiscal 2018, reflecting higher volume and productivity savings, partially offset by increased investments in R&D and bids and proposals.

The percentage of this segment's revenue that was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors, was approximately 53 percent in fiscal 2019 compared with 49 percent in fiscal 2018.

*Fiscal 2018 Compared With Fiscal 2017:* The increase in revenue in fiscal 2018 compared with fiscal 2017 was primarily due to higher DoD tactical radio sales, reflecting readiness and modernization demand from the U.S. Army and USAF.

Segment operating income increased in fiscal 2018 and operating margin percentage was comparable with fiscal 2017, reflecting higher volume and productivity savings, partially offset by a less favorable mix of program revenue and product sales and higher employment costs.

The percentage of this segment's revenue that was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors, was approximately 49 percent in fiscal 2018 compared with 46 percent in fiscal 2017.

## Aviation Systems Segment

	Two Quarters Ended			Fiscal Years Ended				
	January 3, 2020	December 28, 2018	Percent Increase/ (Decrease)	June 28, 2019	June 29, 2018	Percent Increase/ (Decrease)	June 30, 2017	Percent Increase/ (Decrease)
(Dollars in millions)								
Revenue	\$ 2,038	\$ 342	496%	\$ 672	\$ 668	1%	\$ 697	(4%)
Operating income	\$ 289	\$ 40	623%	\$ 76	\$ 54	41%	\$ 131	(59%)
<i>% of revenue</i>	<i>14%</i>	<i>12%</i>		<i>11%</i>	<i>8%</i>		<i>19%</i>	

*Two quarters ended January 3, 2020 Compared With Two quarters ended December 28, 2018:* The increases in segment revenue, operating income and operating margin percentage in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 were primarily due to the inclusion of L3 operations in segment operating results as a result of the L3Harris Merger during the two quarters ended January 3, 2020. Because the Aviation Systems segment is primarily comprised of L3 businesses, comparison to certain prior year segment operating metrics is not meaningful. In the two quarters ended January 3, 2020, segment revenue also reflected growth from precision engagement sensors and systems and \$24 million of higher revenue in Mission Networks, partially offset by a \$50 million revenue impact from the prior period competitive loss of the C-17 training contract. The funded backlog for this segment was approximately \$3.4 billion at January 3, 2020 compared with \$3.1 billion at the beginning of the Fiscal Transition Period (including backlog acquired on June 29, 2019 in connection with the L3Harris Merger).

The percentage of this segment's revenue that was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors, was approximately 59 percent in the two quarters ended January 3, 2020.

*Fiscal 2019 Compared With Fiscal 2018:* The slight increase in revenue in fiscal 2019 compared with fiscal 2018 was primarily due to higher Mission Networks revenue. The increase in segment operating income and operating margin percentage in fiscal 2019 compared with fiscal 2018 was primarily due improved operational performance and cost containment.

The percentage of this segment's revenue that was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors, was approximately 86 percent in fiscal 2019 compared with 87 percent in fiscal 2018.

*Fiscal 2018 Compared With Fiscal 2017:* The slight decrease in revenue in fiscal 2018 compared with fiscal 2017 was primarily due to lower Mission Networks revenue. The decrease in segment operating income and operating margin percentage in fiscal 2018 compared with fiscal 2017 was primarily due to a \$36 million unfavorable impact from the ADS-B program, including a favorable contract settlement in the second quarter of fiscal 2017 and the program transition from build-out to sustainment.

The percentage of this segment's revenue that was derived from sales to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors, was approximately 87 percent in fiscal 2018 compared with 89 percent in fiscal 2017.

## LIQUIDITY, CAPITAL RESOURCES AND FINANCIAL STRATEGIES

### Cash Flows

	Two Quarters Ended		Fiscal Years Ended		
	January 3, 2020	December 28, 2018	June 28, 2019	June 29, 2018	June 30, 2017
	(Dollars in millions)				
Net cash provided by operating activities	\$ 939	\$ 469	\$ 1,185	\$ 751	\$ 569
Net cash provided by (used in) investing activities	1,320	(67)	(159)	(141)	870
Net cash used in financing activities	(1,971)	(342)	(781)	(805)	(1,438)
Effect of exchange rate changes on cash and cash equivalents	6	(5)	(3)	(1)	(4)
Net increase (decrease) in cash and cash equivalents	294	55	242	(196)	(3)
Cash and cash equivalents, beginning of period	530	288	288	484	487
Cash and cash equivalents, end of period	\$ 824	\$ 343	\$ 530	\$ 288	\$ 484

#### *Cash and cash equivalents*

The \$294 million net increase in cash and cash equivalents during the two quarters ended January 3, 2020 was primarily due to:

- \$1,130 million of net cash acquired in the L3Harris Merger;
- \$939 million of net cash provided by operating activities;
- \$343 million of net proceeds from sale of business; and
- \$109 million of proceeds from exercises of employee stock options; partially offset by
- \$1,500 million used to repurchase shares of our common stock;
- \$337 million used to pay cash dividends;
- \$173 million used for net additions of property, plant and equipment;
- \$109 million used for net repayments of borrowings, including \$400 million in proceeds from the issuance of our 2.900% notes due December 15, 2029, \$400 million used for our optional redemption of our 2.7% Notes due April 27, 2020 and \$100 million used for repayment of short-term debt;
- \$86 million used for tax withholding payments associated with vested share-based awards; and
- \$38 million used in other financing activities.

The \$242 million net increase in cash and cash equivalents during fiscal 2019 was primarily due to:

- \$1,185 million of net cash provided by operating activities; and
- \$50 million of proceeds from exercises of employee stock options; partially offset by
- \$325 million used to pay cash dividends;
- \$281 million used for net repayments of borrowings, including repayment at maturity of the entire outstanding \$300 million aggregate principal amount of our Floating Rate Notes due February 27, 2019;
- \$200 million used to repurchase shares of our common stock;
- \$161 million used for net additions of property, plant and equipment; and
- \$24 million used for tax withholding payments associated with vested share-based awards.

Refer to the *Liquidity, Capital Resources and Financial Strategies* section of Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the fiscal year ended June 28, 2019 (our "Fiscal 2019 Form 10-K") for discussion of the changes in cash and cash equivalents during fiscal 2018.

We ended the Fiscal Transition Period with cash and cash equivalents of \$824 million, and we have a senior unsecured \$2 billion revolving credit facility that expires in June 2024 (all of which was available to us as of January 3, 2020). Additionally, we had \$6.7 billion of net long-term debt outstanding at January 3, 2020, the majority of which we incurred in connection with our the L3Harris Merger in the Fiscal Transition Period and the acquisition of Exelis in the fourth quarter of fiscal 2015. For further information regarding our long-term debt, see *Note 14: Debt* in the Notes. Our \$824 million of cash and cash equivalents at January 3, 2020 included \$437 million held by our foreign subsidiaries, a significant portion of which can be repatriated to the U.S. with minimal tax cost.

Given our current cash position, outlook for funds generated from operations, credit ratings, available credit facility, cash needs and debt structure, we have not experienced to date, and do not expect to experience, any material issues with liquidity, although we can give no assurances concerning our future liquidity, particularly in light of our current level of debt, U.S. Government budget uncertainties and the state of global commerce and financial uncertainty.

We also currently believe that existing cash, funds generated from operations, our credit facility and access to the public and private debt and equity markets will be sufficient to provide for our anticipated working capital requirements, capital expenditures, dividend payments, repurchases under our share repurchase program and repayments of our debt securities at maturity for the next twelve months and reasonably foreseeable future thereafter. Our total capital expenditures for fiscal 2020 are expected to be approximately \$400 million. We anticipate tax payments for fiscal 2020 to be approximately equal to or marginally less than our tax expense for the same period, subject to adjustment for certain timing differences. For additional information regarding our income taxes, see *Note 23: Income Taxes* in the Notes. Other than those cash outlays noted in the “Contractual Obligations” discussion below in this MD&A (including repayment at maturity of the entire \$250 million of our Floating Rate Notes due April 30, 2020), capital expenditures, dividend payments, repurchases under our share repurchase program, L3Harris Merger-related transaction and integration costs and cash payments to counterparties upon termination of yield-based treasury lock agreements (see *Note 20: Derivative Instruments and Hedging Activities* in the Notes for additional information regarding derivative instruments), we do not anticipate any significant cash outlays in fiscal 2020.

There can be no assurance, however, that our business will continue to generate cash flows at current levels or that the cost or availability of future borrowings, if any, under our commercial paper program or our credit facility or in the debt markets will not be impacted by any potential future credit and capital markets disruptions. If we are unable to maintain cash balances or generate sufficient cash flow from operations to service our obligations, we may be required to sell assets, reduce capital expenditures, reduce or eliminate strategic acquisitions, reduce or terminate our share repurchases, reduce or eliminate dividends, refinance all or a portion of our existing debt or obtain additional financing. Our ability to make principal payments or pay interest on or refinance our indebtedness depends on our future performance and financial results, which, to a certain extent, are subject to general conditions in or affecting the defense, government and other markets we serve and to general economic, political, financial, competitive, legislative and regulatory factors beyond our control.

**Net cash provided by operating activities:** The \$470 million increase in net cash provided by operating activities in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 was primarily due to the impact of higher income, including a \$229 million pre-tax gain on sale of business, \$182 million decrease in net cash used to fund working capital and \$157 million more in share-based compensation, partially offset by \$328 million more in qualified pension contributions, including a \$302 million voluntary contribution, in the two quarters ended January 3, 2020.

The \$434 million increase in net cash provided by operating activities in fiscal 2019 compared with fiscal 2018 was primarily due to the impact of higher income in fiscal 2019 and a \$300 million voluntary contribution to our U.S. qualified pension plans in fiscal 2018, partially offset by higher cash paid for income taxes.

Refer to the *Liquidity, Capital Resources and Financial Strategies* section of Management’s Discussion and Analysis of Financial Condition and Results of Operations in our Fiscal 2019 Form 10-K for discussion of the changes in net cash provided by operating changes during fiscal 2018.

Cash flow from operations was positive in all of our business segments in the two quarters ended January 3, 2020 and fiscal 2019, 2018 and 2017.

**Net cash provided by (used in) investing activities:** The \$1.4 billion increase in net cash provided by investing activities in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 was primarily due to \$1.1 billion of net cash acquired in the L3Harris Merger and \$343 million of net proceeds from the sale of the Harris Night Vision business, partially offset by a \$106 million increase in cash used for additions of property, plant and equipment.

The \$18 million increase in net cash used in investing activities in fiscal 2019 compared with fiscal 2018 was primarily due to a \$25 million increase in cash used for additions of property, plant and equipment.

Refer to the *Liquidity, Capital Resources and Financial Strategies* section of Management’s Discussion and Analysis of Financial Condition and Results of Operations in our Fiscal 2019 Form 10-K for discussion of the changes in net cash used in investing activities from fiscal 2017 to fiscal 2018.

**Net cash used in financing activities:** The \$1.6 billion increase in net cash used in financing activities in the two quarters ended January 3, 2020 compared with the two quarters ended December 28, 2018 was primarily due to a \$1.3 billion increase in cash used to repurchase our common stock, a \$174 million increase in cash used to pay dividends, a \$132 million increase in net cash used for net repayments of borrowings and a \$66 million increase in cash used for tax withholding payments associated with vested share-based awards, partially offset by a \$91 million increase in proceeds from exercises of employee stock options.

The \$24 million decrease in net cash used in financing activities in fiscal 2019 compared with fiscal 2018 was primarily due to a \$72 million decrease in cash used to repurchase our common stock, partially offset by a \$53 million increase in cash used to pay dividends.

Refer to the *Liquidity, Capital Resources and Financial Strategies* section of Management's Discussion and Analysis of Financial Condition and Results of Operations in our Fiscal 2019 Form 10-K for discussion of the changes in net cash used in financing activities from fiscal 2017 to fiscal 2018.

### **Funding of Pension Plans**

Funding requirements under applicable laws and regulations are a major consideration in making contributions to our U.S. pension plans. Although we have significant discretion in making voluntary contributions, the Employee Retirement Income Security Act of 1974, as amended by the Pension Protection Act of 2006 and further amended by the Worker, Retiree, and Employer Recovery Act of 2008, the Moving Ahead for Progress in the 21st Century Act ("MAP-21") and applicable Internal Revenue Code regulations mandate minimum funding thresholds. Failure to satisfy the minimum funding thresholds could result in restrictions on our ability to amend the plan or make benefit payments. With respect to our U.S. qualified pension plans, we intend to contribute annually not less than the required minimum funding thresholds.

The Highway and Transportation Funding Act of 2014 and the Bipartisan Budget Act of 2015 further extended the interest rate stabilization provision of MAP-21 until 2020. We made voluntary contributions to our U.S. qualified defined benefit pension plans of \$302 million in the two quarters ended January 3, 2020 and \$300 million and \$400 million in fiscal 2018 and 2017, respectively. As a result, we currently do not anticipate making any contributions to our U.S. qualified defined benefit pension plans and we anticipate making only minor contributions to our non-U.S. pension plans during fiscal 2020.

Future required contributions primarily will depend on the actual annual return on assets and the discount rate used to measure the benefit obligation at the end of each year. Depending on these factors, and the resulting funded status of our pension plans, the level of future statutory minimum contributions could be material. We had unfunded defined benefit pension plan obligations of approximately \$1.7 billion as of January 3, 2020 compared with approximately \$1.2 billion as of June 28, 2019. This 42 percent increase in unfunded defined benefit pension plan obligations was primarily due to the inclusion of L3's defined benefit pension plans assumed in the L3Harris Merger. See *Note 15: Pension and Other Postretirement Benefits* in the Notes for further information regarding our defined benefit plans.

### **Common Stock Repurchases**

During the two quarters ended January 3, 2020, we used \$1.5 billion to repurchase 7,356,168 shares of our common stock under our 2019 Repurchase Program at an average price per share of \$203.92, including commissions of \$.02 per share. During the two quarters ended December 28, 2018 (our first two quarters of fiscal 2019), we repurchased 1,219,750 shares of our common stock under our prior repurchase program for \$200 million at an average price per share of \$163.99, including commissions of \$.02 per share. We did not repurchase any shares of our common stock under our prior repurchase program during the third and fourth quarters of fiscal 2019. In the two quarters ended January 3, 2020, \$86 million in shares of our common stock were delivered to us or withheld by us to satisfy withholding taxes on employee share-based awards. In fiscal 2019, \$24 million in shares of our common stock were delivered to us or withheld by us to satisfy withholding taxes on employee share-based awards. Shares repurchased by us are cancelled and retired.

On July 1, 2019, we announced that our Board of Directors approved the 2019 Repurchase Program, a \$4 billion share repurchase authorization that does not have a stated expiration date. The 2019 Repurchase Program replaced our prior share repurchase program, which had a remaining unused authorization of approximately \$501 million, as well as L3's prior share repurchase program. At January 3, 2020, we had a remaining, unused authorization of approximately \$2.5 billion under our 2019 Repurchase Program. Repurchases under the 2019 Repurchase Program may be made through open-market transactions, private transactions, transactions structured through investment banking institutions or any combination thereof. The level of our repurchases depends on a number of factors, including our financial condition, capital requirements, cash flows, results of operations, future business prospects and other factors our Board and management may deem relevant. The timing, volume and nature of repurchases are subject to market conditions, applicable securities laws and other factors and are at our discretion and may be suspended or discontinued at any time. Additional information regarding our 2019 Repurchase Program is set forth above under "Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities" of this Report.

### **Dividends**

On February 28, 2020, our Board of Directors increased the quarterly cash dividend rate on our common stock from \$.75 per share to \$.85 per share, for an annualized cash dividend rate of \$3.40 per share, which was our nineteenth consecutive annual increase in our quarterly cash dividend rate. Our annualized cash dividend rate was \$3.00 per share in the two quarters ended January 3, 2020 and \$2.74 per share, \$2.28 per share and \$2.12 per share in fiscal 2019, 2018 and 2017, respectively. Quarterly cash dividends are typically paid in March, June, September and December. We currently expect that cash dividends will continue to be paid in the near future, but we can give no assurances concerning payment of future dividends or future dividend increases. The declaration of dividends and the amount thereof will depend on a number of factors, including our financial condition, capital requirements, cash flows, results of operations, future business prospects and other factors our Board of Directors may deem

relevant. Additional information concerning our dividends is set forth above under “Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities” of this Report.

### Capital Structure and Resources

**2019 Credit Agreement:** As discussed in *Note 13: Credit Arrangements* in the Notes, on June 28, 2019, we established a new \$2 billion, 5-year senior unsecured revolving credit facility (the “2019 Credit Facility”) by entering into a Revolving Credit Agreement (the “2019 Credit Agreement”) with a syndicate of lenders. The 2019 Credit Facility replaced our prior \$1 billion, 5-year senior unsecured revolving credit facility (the “2018 Credit Facility”). The description of the 2019 Credit Facility and the 2019 Credit Agreement set forth in *Note 13: Credit Arrangements* in the Notes is incorporated herein by reference.

We were in compliance with the covenants in the 2019 Credit Agreement at January 3, 2020, including the covenant requiring that we not permit our ratio of consolidated total indebtedness to total capital, each as defined in the 2019 Credit Agreement, to be greater than 0.65 to 1.00. At January 3, 2020, we had no borrowings outstanding under the 2019 Credit Arrangement.

**Exchange Offer:** In connection with the L3Harris Merger, on May 30, 2019, we commenced offers to eligible holders to exchange any and all outstanding 4.950% Senior Notes due 2021, 3.850% Senior Notes due 2023, 3.950% Senior Notes due 2024, 3.850% Senior Notes due 2026 and 4.400% Senior Notes due 2028 issued by L3 for up to \$3.35 billion aggregate principal amount of new notes issued by L3Harris and cash. On July 2, 2019, we settled the debt exchange offer. See *Note 14: Debt* in the Notes for additional information.

**Short-Term Debt:** Our short-term debt at January 3, 2020, June 28, 2019 and June 29, 2018 was \$3 million, \$103 million and \$78 million, respectively, consisting of commercial paper and local borrowing by international subsidiaries for working capital needs. Our commercial paper program was supported by the 2019 Credit Facility at January 3, 2020 and June 28, 2019 and the 2018 Credit Facility at June 29, 2018. See *Note 13: Credit Arrangements* in the Notes for additional information regarding credit arrangements.

**Long-Term Variable-Rate Debt:** The description of our long-term variable-rate debt set forth in *Note 14: Debt* in the Notes is incorporated herein by reference. As discussed in *Note 14: Debt* in the Notes, during the third quarter of fiscal 2019, we repaid at maturity the entire outstanding \$300 million aggregate principal amount of our Floating Rate Notes due February 27, 2019 that had been issued in the third quarter of fiscal 2018. During the second quarter of fiscal 2018, we completed the issuance and sale of \$250 million in aggregate principal amount of Floating Rate Notes due April 30, 2020 and used the net proceeds, together with cash on hand, to repay in full the \$253 million in remaining outstanding indebtedness under the 5-year tranche of our \$1.3 billion senior unsecured term loan facility pursuant to our Term Loan Agreement, dated as of March 16, 2015. We repaid the entire \$305 million in remaining outstanding indebtedness under our variable-rate term loans during fiscal 2018.

**Long-Term Fixed-Rate Debt:** The description of our long-term fixed-rate debt set forth in *Note 14: Debt* in the Notes is incorporated herein by reference. As discussed in *Note 14: Debt* in the Notes, on November 27, 2019, in order to fund our optional redemption of our 2.7% Notes due April 27, 2020 (the “2.7% 2020 Notes”), we completed the issuance and sale of \$400 million in aggregate principal amount of 2.900% Notes due December 15, 2029. On December 16, 2019, we completed our optional redemption of the entire outstanding \$400 million aggregate principal amount of the 2.7% 2020 Notes at a “make-whole” redemption price of \$403 million, as set forth in the 2.7% 2020 Notes. The 2.7% 2020 Notes were terminated and cancelled. On June 4, 2018, in order to fund our optional redemption of the 2018 Redeemed Notes described below, we completed the issuance and sale of \$850 million in aggregate principal amount of 4.400% Notes due June 15, 2028. On June 22, 2018, we completed our optional redemption of the entire outstanding \$400 million aggregate principal amount of our 4.4% Notes due December 15, 2020 (the “4.4% 2020 Notes”) and \$400 million aggregate principal amount of our 5.55% Notes due October 1, 2021 (the “5.55% 2021 Notes”) and collectively with the 4.4% 2020 Notes, the “2018 Redeemed Notes”) at a “make-whole” redemption price as set forth in the 4.4% 2020 Notes and the 5.55% 2021 Notes, respectively. The combined “make-whole” redemption price for the 2018 Redeemed Notes was \$844 million. The 2018 Redeemed Notes were terminated and cancelled. During the fourth quarter of fiscal 2018, we also repaid at maturity the entire outstanding \$500 million aggregate principal amount of our 1.999% Notes due April 27, 2018.

During fiscal 2017, we repaid at maturity the entire outstanding \$250 million aggregate principal amount of our 4.25% Notes due October 1, 2016.

**Other Agreements:** We have a receivable sales agreement (“RSA”) with a third-party financial institution that permits us to sell, on a non-recourse basis, up to \$100 million of outstanding receivables at any given time. From time to time, we have sold certain customer receivables under the RSA, which we continue to service and collect on behalf of the third-party financial institution and which we account for as sales of receivables with sale proceeds included in net cash from operating activities. The impact to net cash from operating activities from these transactions was not material in the two quarters ended January 3, 2020 or fiscal 2019, 2018 or 2017.



## Contractual Obligations

At January 3, 2020, we had contractual cash obligations to repay debt, to purchase goods and services and to make payments under operating leases. Payments due under these long-term obligations are as follows:

	Payment Due by Period				
	Total	Less than 1 Year	Years 1 - 3	Years 3 - 5	More than 5 Years
	(In millions)				
Long-term debt	\$ 6,825	\$ 257	\$ 662	\$ 1,156	\$ 4,750
Purchase obligations <sup>(1)</sup>	3,395	2,818	528	40	9
Operating lease commitments	1,058	162	257	189	450
Interest on long-term debt	2,603	273	496	441	1,393
Minimum pension contributions <sup>(2)</sup>	5	5	—	—	—
Total <sup>(3)</sup>	<u>\$ 13,886</u>	<u>\$ 3,515</u>	<u>\$ 1,943</u>	<u>\$ 1,826</u>	<u>\$ 6,602</u>

- (1) The purchase obligations of \$3.4 billion included \$568 million of purchase obligations related to cost-plus type contracts where our costs are fully reimbursable.
- (2) Amount includes fiscal 2020 minimum contributions to non-U.S. pension plans. Contributions beyond fiscal 2020 have not been determined. During the two quarters ended January 3, 2020, we contributed \$328 million to our qualified pension plans, including voluntary contributions of \$302 million to our U.S. qualified defined benefit pension plans. During fiscal 2018 and 2017, we also made voluntary contributions of \$700 million to our U.S. qualified defined benefit pension plans. As a result, we currently do not anticipate making any contributions to our U.S. qualified defined benefit pension plans and only minor contributions to non-U.S. pension plans during fiscal 2020.
- (3) The above table does not include unrecognized tax benefits of \$438 million.

## Off-Balance Sheet Arrangements

In accordance with the definition under SEC rules, any of the following qualify as off-balance sheet arrangements:

- Any obligation under certain guarantee contracts;
- A retained or contingent interest in assets transferred to an unconsolidated entity or similar arrangement that serves as credit, liquidity or market risk support to that entity for such assets;
- Any obligation, including a contingent obligation, under certain derivative instruments; and
- Any obligation, including a contingent obligation, arising out of a variable interest in an unconsolidated entity that is held by, and material to, the registrant, where such entity provides financing, liquidity, market risk or credit risk support to the registrant, or engages in leasing, hedging or R&D services with the registrant.

As of January 3, 2020, we were not participating in any material transactions that generated relationships with unconsolidated entities or financial partnerships, including variable interest entities, and we did not have any material retained or contingent interest in assets as defined above. As of January 3, 2020, we did not have material financial guarantees or other contractual commitments that are reasonably likely to adversely affect our financial condition, results of operations or cash flows, and we were not a party to any related party transactions that materially affect our financial condition, results of operations or cash flows.

We have, from time to time, divested certain of our businesses and assets. In connection with these divestitures, we often provide representations, warranties and/or indemnities to cover various risks and unknown liabilities, such as environmental liabilities and tax liabilities. We cannot estimate the potential liability from such representations, warranties and indemnities because they relate to unknown conditions. We do not believe, however, that the liabilities relating to these representations, warranties and indemnities will have a material adverse effect on our financial condition, results of operations or cash flows.

Due to our downsizing of certain operations pursuant to acquisitions, divestitures, restructuring plans or otherwise, certain properties leased by us have been sublet to third parties. If any of these third parties vacates any of these premises, we would be legally obligated under master lease arrangements. We believe that the financial risk of default by such sublessees is individually and in the aggregate not material to our financial condition, results of operations or cash flows.

## Commercial Commitments

We have entered into commercial commitments in the normal course of business including surety bonds, standby letter of credit agreements and other arrangements with financial institutions and customers primarily relating to the guarantee of future performance on certain contracts to provide products and services to customers or to obtain insurance policies with our insurance carriers. At January 3, 2020, we had commercial commitments on outstanding surety bonds, standby letters of credit and other arrangements, as follows:

	Expiration of Commitments				
	Total	Less than 1 Year	Year 2	Year 3	After 3 years
	(In millions)				
Surety bonds used for:					
Performance	\$ 539	\$ 395	\$ 16	\$ 10	\$ 118
Standby letters of credit used for:					
Down payments	271	155	65	40	11
Performance	345	171	55	47	72
Warranty	77	59	17	—	1
	693	385	137	87	84
Total commitments	\$ 1,232	\$ 780	\$ 153	\$ 97	\$ 202

The surety bonds and standby letters of credit used for performance are primarily related to Public Safety and Professional Communications. As is customary in bidding for and completing network infrastructure projects for public safety systems, contractors are required to procure surety bonds and/or standby letters of credit for bids, performance, warranty and other purposes (collectively, “Performance Bonds”). Such Performance Bonds normally have maturities of up to three years and are standard in the industry as a way to provide customers a mechanism to seek redress if a contractor does not satisfy performance requirements under a contract. Typically, a customer is permitted to draw on a Performance Bond if we do not fulfill all terms of a project contract. In such an event, we would be obligated to reimburse the financial institution that issued the Performance Bond for the amounts paid. It has been rare for our Public Safety and Professional Communications business to have a Performance Bond drawn upon. In addition, pursuant to the terms under which we procure Performance Bonds, if our credit ratings are lowered to below “investment grade,” we may be required to provide collateral to support a portion of the outstanding amount of Performance Bonds. Such a downgrade could increase the cost of the issuance of Performance Bonds and could make it more difficult to procure Performance Bonds, which would adversely impact our ability to compete for contract awards. Such collateral requirements could also result in less liquidity for other operational needs or corporate purposes. In addition, any future disruptions, uncertainty or volatility in financial and insurance markets could also adversely affect our ability to obtain Performance Bonds and may result in higher funding costs.

## Financial Risk Management

In the normal course of business, we are exposed to risks associated with foreign currency exchange rates and changes in interest rates. We employ established policies and procedures governing the use of financial instruments to manage our exposure to such risks.

**Foreign Exchange and Currency:** Our U.S. and foreign businesses enter into contracts with customers, subcontractors or vendors that are denominated in currencies other than functional currencies of such businesses. We use foreign currency forward contracts and options to hedge both balance sheet and off-balance sheet future foreign currency commitments. Factors that could impact the effectiveness of our hedging programs for foreign currency include accuracy of sales estimates, volatility of currency markets and the cost and availability of hedging instruments. A 10 percent change in currency exchange rates for our foreign currency derivatives held at January 3, 2020 would not have had a material impact on the fair value of such instruments or our results of operations or cash flows. This quantification of exposure to the market risk associated with foreign currency financial instruments does not take into account the offsetting impact of changes in the fair value of our foreign denominated assets, liabilities and firm commitments. See *Note 20: Derivative Instruments and Hedging Activities* in the Notes for additional information.

**Interest Rates:** As of January 3, 2020, we had long-term fixed-rate debt obligations. The fair value of these obligations is impacted by changes in interest rates; however, a 10 percent change in interest rates for our long-term fixed-rate debt obligations at January 3, 2020 would not have had a material impact on the fair value of these obligations. There is no interest-rate risk associated with long-term fixed-rate debt obligations on our results of operations and cash flows unless existing obligations are refinanced upon maturity at then-current interest rates, because the interest rates are fixed until maturity, and because our long-term fixed-rate debt is not puttable to us (i.e., not required to be redeemed by us prior to maturity). We can give no assurances,

however, that interest rates will not change significantly or have a material effect on the fair value of our long-term fixed-rate debt obligations over the next twelve months. See *Note 14: Debt* in the Notes for information regarding the maturities of our long-term fixed-rate debt obligations.

We use derivative instruments from time to time to manage our exposure to interest rate risk associated with our anticipated issuance of new long-term fixed-rate notes to repay at maturity our existing long-term fixed-rate debt obligations. If the derivative instrument is designated as a cash flow hedge, gains and losses from changes in the fair value of such instrument are deferred and included as a component of accumulated other comprehensive loss and reclassified to interest expense in the period in which the hedged transaction affects earnings. See *Note 20: Derivative Instruments and Hedging Activities* in the Notes for additional information.

At January 3, 2020, we had two outstanding treasury lock agreements, with a notional amount of \$650 million, to hedge our exposure to fluctuations in the benchmark interest rate (10-year U.S. Treasury rate) associated with our anticipated issuance of long-term fixed-rate notes to redeem or repay at maturity the entire \$650 million outstanding principal amount of the 4.95% Notes due February 15, 2021 (“4.95% 2021 Notes”). We designated these treasury locks as cash flow hedges against fluctuations in interest payments on the 4.95% 2021 Notes due to changes in the benchmark interest rate prior to issuance, which we expect to occur before the date of maturity of the 4.95% 2021 Notes. An unrealized after-tax loss of \$16 million associated with these treasury locks was deferred in accumulated other comprehensive loss at January 3, 2020. A 10 percent change in the 10-year U.S. Treasury rate at September 27, 2019 would not have had a material impact on the fair value of these treasury lock agreements or our results of operations or cash flows. See *Note 20: Derivative Instruments and Hedging Activities* in the Notes for additional information.

As of January 3, 2020, we also had long-term variable-rate debt obligations of \$250 million of Floating Rate Notes due April 30, 2020. These debt obligations bear interest that is variable based on certain short-term indices, thus exposing us to interest-rate risk; however, a 10 percent change in interest rates for these debt obligations at January 3, 2020 would not have had a material impact on our results of operations or cash flows. See *Note 14: Debt* in the Notes for further information.

We have also used short-term variable-rate debt borrowings, primarily under our commercial paper program, which are subject to interest rate risk. We utilize our commercial paper program to satisfy short-term cash requirements, including bridge financing for strategic acquisitions until longer-term financing arrangements are put in place, temporarily funding repurchases under our share repurchase programs and temporarily funding redemption of long-term debt. The interest rate risk associated with such debt on our results of operations and cash flows is not material due to its temporary nature.

### **Impact of Foreign Exchange**

Approximately 40 percent of our international business was transacted in local currency environments in the two quarters ended January 3, 2020 compared with 18 percent in fiscal 2019 and 22 percent in fiscal 2018. The impact of translating the assets and liabilities of these operations to U.S. Dollars is included as a component of shareholders’ equity. As of January 3, 2020, the cumulative foreign currency translation adjustment included in shareholders’ equity was a \$81 million loss compared with a \$106 million loss at June 28, 2019 and \$99 million loss at June 29, 2018. We utilize foreign currency hedging instruments to minimize the currency risk of international transactions. Gains and losses resulting from currency rate fluctuations did not have a material effect on our results in the two quarters ended January 3, 2020 or fiscal 2019, 2018 or 2017.

### **Impact of Inflation**

To the extent feasible, we have consistently followed the practice of adjusting our prices to reflect the impact of inflation on salaries and fringe benefits for employees and the cost of purchased materials and services. Inflation and changing prices did not materially adversely impact our gross margin, revenue or operating income in the two quarters ended January 3, 2020 or fiscal 2019, 2018 or 2017.

## **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The following is not intended to be a comprehensive list of our accounting policies or estimates. Our significant accounting policies are more fully described in *Note 1: Significant Accounting Policies* in the Notes. In preparing our financial statements and accounting for the underlying transactions and balances, we apply our accounting policies and estimates as disclosed in the Notes. We consider the policies and estimates discussed below as critical to an understanding of our financial statements because their application places the most significant demands on our judgment, with financial reporting results dependent on estimates about the effect of matters that are inherently uncertain and may change in subsequent periods. Specific risks for these critical accounting estimates are described in the following paragraphs. The impact and any associated risks related to these estimates on our business operations are discussed throughout this MD&A where such estimates affect our reported and expected financial results. Senior management has discussed the development and selection of the critical accounting policies and estimates and the related disclosure included herein with the Audit Committee of our Board of Directors. Preparation of this Report requires us to make estimates and assumptions that affect the reported amount of assets, liabilities, revenue, expenses and backlog as well as disclosure of contingent assets and liabilities. Actual results may differ from those estimates.

Besides estimates that meet the “critical” accounting estimate criteria, we make many other accounting estimates in preparing our financial statements and related disclosures. All estimates, whether or not deemed “critical,” affect reported amounts of assets, liabilities, revenue and expenses as well as disclosures of contingent assets and liabilities. Estimates are based on experience and other information available prior to the issuance of the financial statements. Materially different results can occur as circumstances change and additional information becomes known, including for estimates that we do not deem “critical.”

## Revenue Recognition

A significant portion of our business is derived from development and production contracts. Revenue and profit related to development and production contracts are generally recognized over time, typically using the percentage of completion (“POC”) cost-to-cost method of revenue recognition, whereby we measure our progress toward completion of performance obligations based on the ratio of costs incurred to date to estimated total costs at completion under the contract. Because costs incurred represent work performed, we believe this method best depicts the transfer of control to the customer. Under the POC cost-to-cost method of revenue recognition, a single estimated profit margin is used to recognize profit for each performance obligation over its period of performance. Recognition of profit on a contract requires estimates of the total cost at completion and transaction price as well as measurement of progress towards completion. Due to the long-term nature of many of our contracts, developing the estimated total cost at completion and total transaction price often requires judgment. Factors that must be considered in estimating the cost of the work to be completed include: the nature and complexity of the work to be performed, subcontractor performance and the risk and impact of delayed performance. Factors that must be considered in estimating the total transaction price include contractual cost or performance incentives (such as incentive fees, award fees and penalties) and other forms of variable consideration as well as our historical experience and expectation for performance on the contract. These variable amounts generally are awarded upon achievement of certain negotiated performance metrics, program milestones or cost targets and can be based upon customer discretion. We include such estimated amounts in the transaction price to the extent it is probable that a significant reversal of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is resolved.

At the outset of each contract, we gauge its complexity and perceived risks and establish an estimated total cost at completion in line with these expectations. After establishing the estimated total cost at completion, we follow a standard Estimate at Completion (“EAC”) process in which we review the progress and performance on our ongoing contracts at least quarterly and, in many cases, more frequently. If we successfully retire risks associated with the technical, schedule and cost aspects of a contract, we may lower our estimated total cost at completion commensurate with the retirement of these risks. Conversely, if we are not successful in retiring these risks, we may increase our estimated total cost at completion. Additionally, as the contract progresses, our estimates of total transaction price may increase or decrease if, for example, we receive award fees that are higher or lower than expected. When adjustments in estimated total costs at completion or in estimated total transaction price are determined, the related impact on operating income is recognized using the cumulative catch-up method, which recognizes in the current period the cumulative effect of such adjustments for all prior periods. Any anticipated losses on these contracts are fully recognized in the period in which the losses become evident.

EAC adjustments had the following impacts to operating income for the periods presented:

	Two Quarters Ended	Fiscal Years Ended		
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions)			
Favorable adjustments	\$ 303	\$ 138	\$ 127	\$ 117
Unfavorable adjustments	(166)	(121)	(146)	(118)
Net operating income adjustments	<u>\$ 137</u>	<u>\$ 17</u>	<u>\$ (19)</u>	<u>\$ (1)</u>

There were no individual impacts to operating income due to EAC adjustments in the two quarters ended January 3, 2020 or in fiscal 2019, 2018 or 2017 that were material to our results of operations on a consolidated or segment basis for such periods.

We recognize revenue from numerous contracts with multiple performance obligations. For these contracts, we allocate the transaction price to each performance obligation based on the relative standalone selling price of the good or service underlying each performance obligation. The standalone selling price represents the amount for which we would sell the good or service to a customer on a standalone basis (i.e., not sold as bundled sale with any other products or services). The allocation of transaction price among separate performance obligations may impact the timing of revenue recognition but will not change the total revenue recognized on the contract.

A substantial majority of our revenue is derived from contracts with the U.S. Government, including foreign military sales contracts. These contracts are subject to the FAR and the prices of our contract deliverables are typically based on our estimated or actual costs plus a reasonable profit margin. As a result, the standalone selling prices of the goods and services in these

contracts are typically equal to the selling prices stated in the contract, thereby eliminating the need to allocate (or reallocate) the transaction price to the multiple performance obligations. In our non-U.S. Government contracts, when standalone selling prices are not directly observable, we also generally use the expected cost plus a margin approach to determine standalone selling price. In determining the appropriate margin under the cost plus margin approach, we consider historical margins on similar products sold to similar customers or within similar geographies where objective evidence is available. We may also consider our cost structure and profit objectives, the nature of the proposal, the effects of customization of pricing, our practices used to establish pricing of bundled products, the expected technological life of the product, margins earned on similar contracts with different customers and other factors to determine the appropriate margin.

### Postretirement Benefit Plans

Certain of our current and former employees participate in defined benefit pension and other postretirement defined benefit plans (collectively, referred to as “defined benefit plans”) in the United States, Canada, United Kingdom and Germany, which are sponsored by L3Harris. The determination of projected benefit obligations and the recognition of expenses related to defined benefit pension plans are dependent on various assumptions. These major assumptions primarily relate to discount rates, long-term expected rates of return on plan assets, rate of future compensation increases, mortality, termination and other factors (some of which are disclosed in *Note 15: Pension and Other Postretirement Benefits* in the Notes). Actual results that differ from our assumptions are accumulated and generally amortized for each plan to the extent required over the estimated future life expectancy or, if applicable, the future working lifetime of the plan’s active participants.

As part of our accounting for the L3Harris Merger, we completed a valuation and re-measurement of all L3 pension and other postretirement benefit (“OPEB”) plans as of the June 29, 2019 closing date of the L3Harris Merger and we recorded a \$233 million increase to L3’s pension and OPEB liability as of June 29, 2019 based on the results of this valuation. The total L3 pension and OPEB liability assumed by L3Harris was \$1.4 billion at June 29, 2019. The discount rate assumption used was a yield curve rather than a single interest rate. For the pension plans, the average June 29, 2019 discount rate used was 3.54 percent for U.S. plans and 2.95 percent for Canadian plans. For OPEB plans, the average June 29, 2019 discount rate used was 3.31 percent for U.S. plans and 2.92 percent for Canadian plans. The long-term expected rate of return on plan assets for the Fiscal Transition Period was 7.75 percent for the majority of our postretirement benefit plans.

### Significant Assumptions

We develop assumptions using relevant experience, in conjunction with market-related data for each plan. Assumptions are reviewed annually with third party consultants and adjusted as appropriate. The table included below provides the weighted average assumptions used to estimate projected benefit obligations and net periodic benefit cost as they pertain to our defined benefit pension plans.

Obligation assumptions as of:	January 3, 2020	June 28, 2019	June 29, 2018
Discount rate	3.14%	3.35%	4.05%
Rate of future compensation increase	2.80%	2.76%	2.76%
Cost assumptions for fiscal periods ended:	January 3, 2020	June 28, 2019	June 29, 2018
Discount rate to determine service cost	3.11%	3.89%	3.48%
Discount rate to determine interest cost	2.94%	3.75%	3.28%
Expected return on plan assets	7.68%	7.66%	7.66%
Rate of future compensation increase	2.97%	2.76%	2.76%

Key assumptions for the U.S. Salaried Retirement Plan (“U.S. SRP”) (our largest defined benefit plan, with approximately 54% of the total projected benefit obligation as of January 3, 2020) included a discount rate for obligation assumptions of 3.10% and expected return on plan assets of 7.75% for the two quarters ended January 3, 2020, which is being maintained at 7.75% for fiscal 2020. Effective December 31, 2016, accruals under the U.S. SRP benefit formula were frozen for all employees and replaced with a 1% cash balance benefit formula for certain employees who were not highly compensated on December 31, 2016.

### Expected Return on Plan Assets

Substantially all of our plan assets are managed on a commingled basis in a master investment trust. We determine our expected return on plan assets by evaluating both historical returns and estimates of future returns. Specifically, we consider the plan’s actual historical annual return on assets over the past 15, 20 and 25 years and historical broad market returns over long-term time frames based on our strategic allocation, which is detailed in *Note 15: Pension and Other Postretirement Benefits* in the Notes. Future returns are based on independent estimates of long-term asset class returns. Based on this approach, the long-term annual rate of return on assets was estimated at 7.68% for the two quarters ended January 3, 2020 and fiscal 2020.

### **Discount Rate**

The discount rate is used to calculate the present value of expected future benefit payments at the measurement date. A decrease in the discount rate increases the present value of benefit obligations and generally decreases pension expense. The discount rate assumption is based on current investment yields of high-quality fixed income investments during the retirement benefits maturity period. The pension discount rate is determined by considering an interest rate yield curve comprising AAA/AA bonds, with maturities between zero and thirty years, developed by the plan's actuaries. Annual benefit payments are then discounted to present value using this yield curve to develop a single discount rate matching the plan's characteristics.

### **Sensitivity Analysis**

#### **Pension Expense**

A 25 basis point change in the long-term expected rate of return on plan assets and discount rate would have the following effect on the combined U.S. defined benefit pension plans' pension expense for the next twelve months:

	Increase/(Decrease) in Pension Expense	
	25 Basis Point Increase	25 Basis Point Decrease
	(In millions)	
Long-term rate of return on assets used to determine net periodic benefit cost	\$ (19.4)	\$ 19.5
Discount rate used to determine net periodic benefit cost	\$ 7.4	\$ (7.7)

#### **Projected Benefit Obligation**

Funded status is derived by subtracting the respective year-end values of the projected benefit obligations ("PBO") from the fair value of plan assets. The sensitivity of the PBO to changes in the discount rate varies depending on the magnitude and direction of the change in the discount rate. We estimate that a decrease of 25 basis points in the discount rate of the combined U.S. defined benefit pension plans would increase the PBO by approximately \$288.7 million and an increase of 25 basis points would decrease the PBO by approximately \$274.7 million.

#### **Fair Value of Plan Assets**

The plan assets of our defined benefit plans comprise a broad range of investments, including domestic and international equity securities, fixed income investments, interests in private equity and hedge funds and cash and cash equivalents.

A portion of our defined benefit plans asset portfolio is comprised of investments in private equity and hedge funds. The private equity and hedge fund investments are generally measured using the valuation of the underlying investments or at net asset value. However, in certain instances, the values reported by the asset managers were not current at the measurement date. Consequently, we have estimated adjustments to the last reported value where necessary to measure the assets at fair value at the measurement date. These adjustments consider information received from the asset managers, as well as general market information. Asset values for other positions were generally measured using market observable prices. See *Note 15: Pension and Other Postretirement Benefits* in the Notes for further information.

### **Goodwill**

Goodwill in our Consolidated Balance Sheet as of January 3, 2020 and June 28, 2019 was \$20.0 billion and \$5.3 billion, respectively. Goodwill is not amortized. We perform annual (or under certain circumstances, more frequent) impairment tests of our goodwill. We identify potential impairment by comparing the fair value of each of our reporting units with its carrying amount, including goodwill, which is adjusted for allocations of Corporate assets and liabilities as appropriate. If the fair value of a reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not impaired. If the carrying amount of a reporting unit exceeds its fair value, an impairment loss is recognized in an amount equal to that excess.

#### **L3Harris Merger Goodwill Allocation**

As discussed in more detail in *Note 25: Business Segments* in the Notes, after the completion of the L3Harris Merger, we adjusted our segment reporting to reflect our new organizational structure effective June 29, 2019. Because our accounting for the L3Harris Merger is still preliminary, we assigned goodwill acquired on a provisional basis. Immediately before and after our goodwill assignments, we completed an assessment of any potential goodwill impairment under our former and new segment reporting structure and determined that no impairment existed. See *Note 5: Business Combination* and *Note 10: Goodwill* in the Notes for additional information.

#### **Harris Night Vision Goodwill Allocation**

As described in more detail in *Note 3: Divestitures, Asset Sales and Discontinued Operations* in the Notes, we entered into a definitive agreement to sell the Harris Night Vision business on April 4, 2019 and completed the sale on September 13, 2019. Because the then pending divestiture of the Harris Night Vision business represented the disposal of a portion of a reporting unit within our former Communication System segment, we assigned \$30 million of goodwill to the Harris Night Vision business

disposal group on a relative fair value basis during the fourth quarter of fiscal 2019, when the held for sale criteria were met. The fair value of the Harris Night Vision business disposal group was determined based on the negotiated selling price, and the fair value of the retained businesses (which comprised the remaining portion of the reporting unit) was determined based on a combination of market-based valuation techniques, utilizing quoted market prices and comparable publicly reported transactions, and projected discounted cash flows. These fair value determinations are categorized as Level 3 in the fair value hierarchy due to their use of internal projections and unobservable measurement inputs. In conjunction with the relative fair value allocation, we tested goodwill assigned to the disposal group and goodwill assigned to the retained businesses for impairment, and we concluded that goodwill and other assets related to the Harris Night Vision business were not impaired as of June 28, 2019.

#### ***IT Services Goodwill Allocation and Impairment***

As described in more detail in *Note 3: Divestitures, Asset Sales and Discontinued Operations* in the Notes, we entered into a definitive agreement to sell IT Services on January 26, 2017 and completed the sale on April 28, 2017. Because the then-pending divestiture of IT Services represented the disposal of a portion of a reporting unit within our former Critical Networks segment, we assigned \$487 million of goodwill to the IT Services disposal group on a relative fair value basis during the third quarter of fiscal 2017, when the held for sale criteria were met. The fair value of the IT Services disposal group was determined based on the negotiated selling price, and the fair value of the retained businesses (which comprised the remaining portion of the reporting unit) was determined based on a combination of market-based valuation techniques, utilizing quoted market prices and comparable publicly reported transactions, and projected discounted cash flows. These fair value determinations are categorized as Level 3 in the fair value hierarchy due to their use of internal projections and unobservable measurement inputs. In conjunction with the relative fair value allocation, we tested goodwill assigned to the disposal group and goodwill assigned to the retained businesses for impairment. As a result, we concluded, in connection with the preparation of our financial statements for the third quarter of fiscal 2017, that goodwill and other assets related to IT Services were impaired as of March 31, 2017, and we recorded a non-cash impairment charge of \$240 million in discontinued operations, \$228 million of which related to goodwill. The goodwill impairment charge was non-deductible for tax purposes.

#### ***Fiscal 2017, 2018 and 2019 and Fiscal Transition Period Impairment Tests***

We perform an annual impairment test of our goodwill as of the first day of our fourth fiscal quarter of each year, and more frequently if we believe indicators of impairment exist. Following our fiscal year end change, we made a corresponding change to our annual impairment assessment date and will continue to perform annual impairment test on the first day of our fourth quarter, which for the Fiscal Transition Period was September 28, 2019 (the first day of the last quarter of the Fiscal Transition Period).

We test goodwill for impairment at a level within the Company referred to as the reporting unit, which is our business segment level or one level below the business segment. Some of our segments are comprised of several reporting units. Allocation of goodwill to several reporting units could make it more likely that we will have an impairment charge in the future. An impairment charge to one of our reporting units could have a material impact on our financial condition and results of operations.

The process of evaluating the potential impairment of goodwill is highly subjective and requires significant judgment. To test goodwill for impairment, we may perform both qualitative and quantitative assessments. If we elect to perform a qualitative assessment for a certain reporting unit, we evaluate events and circumstances impacting the reporting unit to determine the probability that goodwill is impaired. If we determine it is more-likely-than-not that the fair value of the reporting unit is less than its carrying amount, we perform a quantitative assessment.

Our qualitative assessment of the recoverability of goodwill, whether performed annually or based on specific events or circumstances, considers various macroeconomic, industry-specific and company-specific factors. These factors include: (i) deterioration in the general economy; (ii) deterioration in the environment in which the company operates; (iii) increase in raw materials, labor or other costs; (iv) negative or declining cash flows; (v) changes in management, changes in strategy, or significant litigation; (vi) change in the composition or carrying amount of net assets or an expectation of disposing all or a portion of the reporting unit; or (vii) a sustained decrease in share price.

If we perform a quantitative assessment for a certain reporting unit, we calculate the fair value of that reporting unit and compare the fair value to the reporting unit's net book value. We estimate fair values of our reporting units based on projected cash flows, and sales and/or earnings multiples applied to the latest twelve months' sales and earnings of our reporting units. Projected cash flows are based on our best estimate of future sales, operating costs and balance sheet metrics reflecting our view of the financial and market conditions of the underlying business; and the resulting cash flows are discounted using an appropriate discount rate that reflects the risk in the forecasted cash flows. The sales and earnings multiples applied to the sales and earnings of our reporting units are based on current multiples of sales and earnings for similar businesses, and based on sales and earnings multiples paid for recent acquisitions of similar businesses made in the marketplace. We then assess whether any implied control premium, based on a comparison of fair value based purely on our stock price and outstanding shares with fair value determined by using all of the above-described models, is reasonable.

We tested goodwill for impairment as of September 28, 2019 and the estimated fair value for each of our reporting units exceeded its carrying amount.

### **Accounting for Business Combinations**

We follow the acquisition method of accounting to record identifiable assets acquired, liabilities assumed and noncontrolling interests in the acquiree recognized in connection with acquired businesses at their estimated fair value as of the date of acquisition.

Intangible assets from business combinations are recognized at their estimated fair values as of the date of acquisition and generally consist of customer relationships, trade names, developed technology and in-process R&D (“IPR&D”). Determination of the estimated fair value of intangible assets requires judgment. The fair value of customer contractual relationships is determined based on estimates and judgments regarding future after-tax earnings and cash flows arising from follow-on sales on contract renewals expected from customer contractual relationships over their estimated lives, including the probability of expected future contract renewals and sales, less a contributory asset charge, all of which is discounted to present value. The fair value of trade name intangible assets is determined utilizing the relief from royalty method. Under this form of the income approach, a royalty rate based on observed market royalties is applied to projected revenue supporting the trade name and discounted to present value using an appropriate discount rate. Intangible assets deemed to have indefinite lives are not amortized, but are subject to annual impairment testing. Finite-lived intangible assets are amortized to expense over their useful lives, generally ranging from three to twenty years. The preliminary estimated fair value of identifiable intangible assets acquired in connection with the L3Harris Merger was approximately \$7.9 billion.

We assess the recoverability of finite-lived intangible assets whenever events or changes in circumstances indicate the carrying amount of the assets may not be recoverable. We evaluate the recoverability of such assets based on the expectations of undiscounted cash flows of the assets. If the sum of expected future undiscounted cash flows were less than the carrying amount of the asset, a loss would be recognized for the difference between the fair value and the carrying amount. See *Note 5: Business Combination* and *Note 11: Intangible Assets* for additional information.

### **Income Taxes**

We record the estimated future tax effects of temporary differences between the tax basis of assets and liabilities and amounts reported in our Consolidated Balance Sheet, as well as operating loss and tax credit carryforwards. We follow very specific and detailed guidelines in each tax jurisdiction regarding the recoverability of any tax assets recorded on the balance sheet and provide necessary valuation allowances as required. Future realization of deferred tax assets ultimately depends on the existence of sufficient taxable income of the appropriate character (for example, ordinary income or capital gain) within the carryback or carryforward periods available under the tax law. We regularly review our deferred tax assets for recoverability based on historical taxable income, projected future taxable income, the expected timing of the reversals of existing temporary differences and tax planning strategies. We have not made any material changes in the methodologies used to determine our tax valuation allowances during the two quarters ended January 3, 2020 or the previous three fiscal years.

Our Consolidated Balance Sheet as of January 3, 2020 included deferred tax assets of \$102 million and deferred tax liabilities of \$1.48 billion. This compares with deferred tax assets of \$173 million and deferred tax liabilities of \$12 million as of June 28, 2019 and deferred tax assets of \$119 million and deferred tax liabilities of \$79 million as of June 29, 2018. For all jurisdictions for which we have net deferred tax assets, we expect that our existing levels of pre-tax earnings are sufficient to generate the amount of future taxable income needed to realize these tax assets. Our valuation allowance related to deferred income taxes, which is reflected in our Consolidated Balance Sheet, was \$185 million as of January 3, 2020 compared with \$159 million as of June 28, 2019 and \$181 million as of June 29, 2018. Although we make reasonable efforts to ensure the accuracy of our deferred tax assets, if we continue to operate at a loss in certain jurisdictions or are unable to generate sufficient future taxable income, or if there is a material change in the actual effective tax rates or time period within which the underlying temporary differences become taxable or deductible, or if the potential impact of tax planning strategies changes, we could be required to increase the valuation allowance against all or a significant portion of our deferred tax assets resulting in a substantial increase in our effective tax rate and a material adverse impact on our operating results.

The evaluation of tax positions taken in a filed tax return, or planned to be taken in a future tax return or claim, involves inherent uncertainty and requires the use of judgment. We evaluate our income tax positions and record tax benefits for all years subject to examination based on our assessment of the facts and circumstances as of the reporting date. For tax positions where it is more likely than not that a tax benefit will be realized, we record the largest amount of tax benefit with a greater than 50 percent probability of being realized upon ultimate settlement with the applicable taxing authority, assuming the taxing authority has full knowledge of all relevant information. For income tax positions where it is not more likely than not that a tax benefit will be realized, we do not recognize a tax benefit in our Consolidated Financial Statements.

As of January 3, 2020, we had \$438 million of unrecognized tax benefits, of which \$313 million would favorably impact our future tax rates in the event that the tax benefits are eventually recognized. As of June 28, 2019, we had \$204 million of unrecognized tax benefits, of which \$162 million would favorably impact our future tax rates in the event that the tax benefits are



eventually recognized. As of June 29, 2018, we had \$102 million of unrecognized tax benefits, of which \$92 million would favorably impact our future tax rates in the event that the tax benefits are eventually recognized.

It is reasonably possible that there could be a significant decrease or increase to our unrecognized tax benefits during the course of the next twelve months as ongoing tax examinations continue, other tax examinations commence or various statutes of limitations expire. However, an estimate of the range of possible changes cannot be made for remaining unrecognized tax benefits because of the significant number of jurisdictions in which we do business and the number of open tax periods. See *Note 23: Income Taxes* for additional information.

#### **Impact of Recently Issued Accounting Pronouncements**

Accounting pronouncements that have recently been issued but have not yet been implemented by us are described in *Note 2: Accounting Changes or Recent Accounting Pronouncements* in the Notes, which describes the potential impact that these pronouncements are expected to have on our financial condition, results of operations and cash flows.

#### **FORWARD-LOOKING STATEMENTS AND FACTORS THAT MAY AFFECT FUTURE RESULTS**

The following are some of the factors we believe could cause our actual results to differ materially from our historical results or our current expectations or projections. Other factors besides those listed here also could adversely affect us. See “Item 1A. Risk Factors” of this Report for more information regarding factors that might cause our results to differ materially from those expressed in or implied by the forward-looking statements contained in this Report.

- We depend on U.S. Government customers for a significant portion of our revenue, and the loss of these relationships, a reduction in U.S. Government funding or a change in U.S. Government spending priorities could have an adverse impact on our business, financial condition, results of operations and cash flows.
- We depend significantly on U.S. Government contracts, which often are only partially funded, subject to immediate termination, and heavily regulated and audited. The termination or failure to fund, or negative audit findings for, one or more of these contracts could have an adverse impact on our business, financial condition, results of operations and cash flows.
- The U.S. Government’s budget deficit and the national debt, as well as any inability of the U.S. Government to complete its budget process for any government fiscal year and consequently having to shut down or operate on funding levels equivalent to its prior fiscal year pursuant to a “continuing resolution,” could have an adverse impact on our business, financial condition, results of operations and cash flows.
- We could be negatively impacted by a security breach, through cyber attack, cyber intrusion, insider threats or otherwise, or other significant disruption of our IT networks and related systems or of those we operate for certain of our customers.
- Our ability to successfully manage ongoing business and organizational changes could impact our business results.
- Our results of operations and cash flows are substantially affected by our mix of fixed-price, cost-plus and time-and-material type contracts. In particular, our fixed-price contracts could subject us to losses in the event of cost overruns or a significant increase in inflation.
- We use estimates in accounting for many of our programs, and changes in our estimates could adversely affect our future financial results.
- We derive a significant portion of our revenue from international operations and are subject to the risks of doing business internationally, including fluctuations in currency exchange rates.
- The level of returns on defined benefit plan assets, changes in interest rates and other factors could affect our financial condition, results of operations and cash flows in future periods.
- We may not be successful in obtaining the necessary export licenses to conduct certain operations abroad, and Congress may prevent proposed sales to certain foreign governments.
- Disputes with our subcontractors or the inability of our subcontractors to perform, or our key suppliers to timely deliver our components, parts or services, could cause our products, systems or services to be produced or delivered in an untimely or unsatisfactory manner.
- Our reputation and ability to do business may be impacted by the improper conduct of our employees, agents or business partners.
- Our future success will depend on our ability to develop new products, systems, services and technologies that achieve market acceptance in our current and future markets.
- We participate in markets that are often subject to uncertain economic conditions, which makes it difficult to estimate growth in our markets and, as a result, future income and expenditures.
- We cannot predict the consequences of future geo-political events, but they may adversely affect the markets in which we operate, our ability to insure against risks, our operations or our profitability.
- Strategic transactions, including mergers, acquisitions and divestitures, involve significant risks and uncertainties that could adversely affect our business, financial condition, results of operations and cash flows.

- The outcome of litigation or arbitration in which we are involved from time to time is unpredictable, and an adverse decision in any such matter could have a material adverse effect on our financial condition, results of operations and cash flows.
- We are subject to government investigations, which could have a material adverse effect on our business, financial condition, results of operations, cash flows and future prospects.
- Third parties have claimed in the past and may claim in the future that we are infringing directly or indirectly upon their intellectual property rights, and third parties may infringe upon our intellectual property rights.
- Our commercial aviation products, systems and services business is affected by global demand and economic factors that could negatively impact our financial results.
- We face certain significant risk exposures and potential liabilities that may not be covered adequately by insurance or indemnity.
- Changes in our effective tax rate may have an adverse effect on our results of operations.
- Our level of indebtedness and our ability to make payments on or service our indebtedness and our unfunded defined benefit plans liability may adversely affect our financial and operating activities or our ability to incur additional debt.
- A downgrade in our credit ratings could materially adversely affect our business.
- Unforeseen environmental issues could have a material adverse effect on our business, financial condition, results of operations and cash flows.
- We have significant operations in locations that could be materially and adversely impacted in the event of a natural disaster or other significant disruption.
- Changes in future business or other market conditions could cause business investments and/or recorded goodwill or other long-term assets to become impaired, resulting in substantial losses and write-downs that would adversely affect our results of operations.
- We must attract and retain key employees, and any failure to do so could seriously harm us.
- Some of our workforce is represented by labor unions, so our business could be harmed in the event of a prolonged work stoppage.
- We may fail to realize all of the anticipated benefits of the L3Harris Merger or those benefits may take longer to realize than expected. We may also encounter significant difficulties in integrating the businesses.
- Certain business uncertainties arising from the L3Harris Merger could adversely affect our businesses and operations.
- We have incurred and will incur direct and indirect costs as a result of the L3Harris Merger.

## **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

In the normal course of business, we are exposed to the risks associated with foreign currency exchange rates and changes in interest rates. We employ established policies and procedures governing the use of financial instruments to manage our exposure to such risks. For a discussion of such policies and procedures and the related risks, see “Financial Risk Management” in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” of this Report, which is incorporated by reference into this Item 7A.

In addition, we are exposed to market return fluctuations on our defined benefit plans. A material adverse decline in the value of these assets and/or the discount rate for projected benefit obligations would result in a decrease in the funded status of the defined benefit plans, an increase in net periodic benefit cost and an increase in required funding. To protect against declines in the discount rate (i.e., interest rates), we will continue to monitor the performance of these assets and market conditions as we evaluate the amount of future contributions. For further information, see *Note 15: Pension and Other Postretirement Benefits* in the Notes, which information is incorporated by reference into this Item 7A.

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.**

**INDEX TO FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

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## **MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

The management of L3Harris Technologies, Inc. (the "Company") is responsible for establishing and maintaining adequate internal control over financial reporting as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended. The Company's internal control over financial reporting is designed to provide reasonable assurance, based on an appropriate cost-benefit analysis, regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles. The Company's internal control over financial reporting includes those policies and procedures that: (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management, with the participation of our Chief Executive Officer and Chief Financial Officer, assessed the effectiveness of the Company's internal control over financial reporting as of January 3, 2020. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control-Integrated Framework* (2013 framework). Based on management's assessment and those criteria, management concluded that the Company maintained effective internal control over financial reporting as of January 3, 2020.

Management excluded from its assessment of the effectiveness of the Company's internal control over financial reporting the internal controls of L3 Technologies, Inc. ("L3"), which the Company merged with on June 29, 2019, and whose financial statements represent 15 percent of the Company's total assets, excluding the preliminary value of goodwill and other intangible assets, as of January 3, 2020, and 61 percent of the Company's total revenue for the two quarters then ended. Management will include the internal controls of L3 in its assessment of the effectiveness of the Company's internal control over financial reporting as of the end of fiscal 2020.

The Company's independent registered public accounting firm, Ernst & Young LLP, has issued a report on the effectiveness of the Company's internal control over financial reporting. This report appears on page 69 of this Transition Report on Form 10-KT.

## **Report of Independent Registered Public Accounting Firm**

To the Shareholders and the Board of Directors of L3Harris Technologies, Inc.

### **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of L3Harris Technologies, Inc. (the Company) as of January 3, 2020, June 28, 2019 and June 29, 2018, the related consolidated statements of income, comprehensive income, cash flows and equity for the two quarters ended January 3, 2020 and for each of the three years in the period ended June 28, 2019, and the related notes (collectively referred to as the “consolidated financial statements”). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company at January 3, 2020, June 28, 2019 and June 29, 2018, and the results of its operations and its cash flows for the two quarters ended January 3, 2020 and each of the three years in the period ended June 28, 2019, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of January 3, 2020, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework), and our report dated March 3, 2020 expressed an unqualified opinion thereon.

### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

### **Critical Audit Matters**

The critical audit matters communicated below are matters arising from the current period audit of the financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing separate opinions on the critical audit matters or on the accounts or disclosures to which they relate.

***Cost estimation for revenue recognition on development and production contracts***

*Description of the Matter*

As described in Note 1 of the consolidated financial statements, the Company recognized revenue for certain of its development and production contracts over time, typically using a percentage of completion cost-to-cost method, which required estimates of the total cost to be incurred for each contract at completion. At the outset of the contract, the Company establishes an estimated total cost to complete, taking into consideration the complexity and perceived risks associated with the technical, schedule and cost aspects of the contract. After establishing the estimated total cost to complete, the Company reviews the progress and performance on its ongoing development and production contracts at least quarterly and updates the estimated total cost to complete as needed. Such estimates are subject to change during the performance of the contract and significant changes in estimates could have a material effect on the Company's results of operations.

Auditing the cost estimation for development and production contracts involved subjective auditor judgment because the Company's development of the estimated total cost at completion required estimates of the cost of the work to be completed based on the Company's assumptions around achieving the technical, schedule and cost aspects of its development and production contracts. In determining the estimates of the cost of the work to be completed, the Company considered the nature and complexity of the work to be performed, subcontractor performance and the risk and impact of delayed performance. Estimates of total cost at completion were also affected by management's assessment of the current status of the contract and expectation for performance on the contract, as well as historical experience.

*How We Addressed the Matter in Our Audit*

We obtained an understanding, evaluated the design and tested the operating effectiveness of certain internal controls over the Company's accounting for cost estimation for development and production contracts. For example, we tested certain controls over management's review of the estimate at completion analyses and the significant assumptions underlying the estimated total costs to complete. We also tested certain of management's controls to validate that the data used in the estimate at completion analyses was complete and accurate.

To test the cost estimation for development and production contracts, our audit procedures included, among others, obtaining an understanding of the contract, meeting with program management to confirm our understanding of the risks associated with the arrangement and the current contract performance, review of customer correspondence and contractual milestones, and comparing cost estimates to historical cost experience with similar contracts, when applicable. Additionally, we obtained an understanding of the Company's past performance of estimating total costs to complete by reviewing changes in the cost estimates from previous periods and reviewing the overall accuracy of management's cost to completion estimations through lookback analyses.

### ***Valuation of acquired intangible assets***

#### *Description of the Matter*

As described in Note 5 to the consolidated financial statements, the Company completed its merger with L3 Technologies, Inc. (L3) on June 29, 2019 for net consideration of \$18.7 billion. The merger was accounted for using the acquisition method of accounting, and the Company was treated as the accounting acquirer. The Company's accounting for the acquisition included determining the fair value of the intangible assets acquired of \$7.9 billion, which primarily included customer relationships and tradenames.

Auditing the Company's accounting for the acquired intangible assets involved subjective auditor judgment due to the significant estimation required in management's determination of the fair value of intangible assets. The Company used a discounted cash flow valuation method to measure the customer relationship intangible assets and a relief from royalty valuation method to measure the tradename intangible assets. The significant estimation was due to the sensitivity of the respective fair values to the underlying significant assumptions, which included discount rates, royalty rates, and certain assumptions that formed the basis of the forecasted revenues. These significant assumptions relate to the future performance of L3, are forward-looking, and could be affected by future economic and market conditions.

#### *How We Addressed the Matter in Our Audit*

We obtained an understanding, evaluated the design and tested the operating effectiveness of controls over the Company's process for accounting for the acquired intangible assets. For example, we tested controls over management's review of the valuation of acquired intangible assets, including the review of the valuation models and the significant assumptions used in the valuations. We also tested management's controls to validate that the data used in the valuation models was complete and accurate.

To test the fair value of these acquired intangible assets, our audit procedures included, among others, evaluating the Company's use of valuation methodologies, evaluating the prospective financial information and testing the completeness and accuracy of underlying data. For example, we involved our valuation specialists to assist in evaluating the valuation methods used by the Company and testing the significant assumptions used to value the acquired intangible assets. We compared the significant assumptions to current industry, market and economic trends, historical results of L3 and other relevant factors. We also performed sensitivity analyses of the significant assumptions to evaluate the change in the fair value of the acquired intangible assets resulting from changes in such assumptions.

/s/ Ernst & Young LLP

We have served as the Company's auditor since at least 1932, but we are unable to determine the specific year.

Orlando, Florida  
March 3, 2020

## Report of Independent Registered Public Accounting Firm

To the Shareholders and the Board of Directors of L3Harris Technologies, Inc.

### Opinion on Internal Control over Financial Reporting

We have audited L3Harris Technologies, Inc.'s internal control over financial reporting as of January 3, 2020, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). In our opinion, L3Harris Technologies, Inc. (the Company) maintained, in all material respects, effective internal control over financial reporting as of January 3, 2020, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheets of the Company as of January 3, 2020, June 28, 2019 and June 29, 2018, the related consolidated statements of income, comprehensive income, cash flows and equity for the two quarters ended January 3, 2020 and for each of the three years in the period ended June 28, 2019, and the related notes and our report dated March 3, 2020 expressed an unqualified opinion thereon.

As indicated in the accompanying Management's Report on Internal Control Over Financial Reporting, management's assessment of and conclusion on the effectiveness of internal control over financial reporting did not include the internal controls of L3 Technologies, Inc., which is included in the 2019 consolidated financial statements of the Company as of January 3, 2020 and constituted 15% of L3Harris Technologies' total assets, excluding the preliminary value of goodwill and other intangible assets as of January 3, 2020, and 61% of L3Harris Technologies' total revenue for the two quarters then ended. Our audit of internal control over financial reporting of the Company also did not include an evaluation of the internal control over financial reporting of L3 Technologies, Inc.

### Basis for Opinion

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulation of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects.

Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### Definition and Limitation of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transaction and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorization of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Ernst & Young LLP

Orlando, Florida  
March 3, 2020



## CONSOLIDATED STATEMENT OF INCOME

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
(In millions, except per share amounts)				
<b>Revenue from product sales and services</b>				
Revenue from product sales	\$ 6,908	\$ 5,638	\$ 5,038	\$ 4,667
Revenue from services	2,355	1,163	1,130	1,230
	<u>9,263</u>	<u>6,801</u>	<u>6,168</u>	<u>5,897</u>
<b>Cost of product sales and services</b>				
Cost of product sales	(4,996)	(3,615)	(3,239)	(3,058)
Cost of services	(1,730)	(852)	(827)	(796)
	<u>(6,726)</u>	<u>(4,467)</u>	<u>(4,066)</u>	<u>(3,854)</u>
Engineering, selling and administrative expenses	(1,927)	(1,242)	(1,182)	(1,150)
Gain on sale of business	229	—	—	—
Non-operating income	192	188	156	166
Interest income	12	2	2	2
Interest expense	(135)	(169)	(170)	(172)
Income from continuing operations before income taxes	<u>908</u>	<u>1,113</u>	<u>908</u>	<u>889</u>
Income taxes	(73)	(160)	(206)	(261)
Income from continuing operations	<u>835</u>	<u>953</u>	<u>702</u>	<u>628</u>
Discontinued operations, net of income taxes	(1)	(4)	(3)	(85)
Net income	<u>834</u>	<u>949</u>	<u>699</u>	<u>543</u>
Noncontrolling interests, net of income taxes	(12)	—	—	—
Net income attributable to L3Harris Technologies, Inc.	<u>\$ 822</u>	<u>\$ 949</u>	<u>\$ 699</u>	<u>\$ 543</u>
<b>Amount attributable to L3Harris Technologies, Inc. common shareholders</b>				
Income from continuing operations	\$ 823	\$ 953	\$ 702	\$ 628
Discontinued operations, net of income taxes	(1)	(4)	(3)	(85)
Net income	<u>\$ 822</u>	<u>\$ 949</u>	<u>\$ 699</u>	<u>\$ 543</u>
<b>Net income per common share attributable to L3Harris Technologies, Inc. common shareholders</b>				
Basic				
Continuing operations	\$ 3.72	\$ 8.06	\$ 5.90	\$ 5.11
Discontinued operations	—	(0.03)	(0.02)	(0.69)
	<u>\$ 3.72</u>	<u>\$ 8.03</u>	<u>\$ 5.88</u>	<u>\$ 4.42</u>
Diluted				
Continuing operations	\$ 3.68	\$ 7.89	\$ 5.78	\$ 5.04
Discontinued operations	(0.01)	(0.03)	(0.02)	(0.68)
	<u>\$ 3.67</u>	<u>\$ 7.86</u>	<u>\$ 5.76</u>	<u>\$ 4.36</u>

See accompanying Notes to Consolidated Financial Statements.

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

	Two Quarters Ended	Fiscal Years Ended		
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions)			
Net income	\$ 834	\$ 949	\$ 699	\$ 543
Other comprehensive income (loss):				
Foreign currency translation gain (loss), net of income taxes	25	(7)	15	(34)
Net unrealized gain (loss) on hedging derivatives, net of income taxes	(17)	(18)	1	1
Net unrecognized gain (loss) on postretirement obligations, net of income taxes	178	(480)	93	200
Other comprehensive income (loss), net of income taxes	186	(505)	109	167
Total comprehensive income	1,020	444	808	710
Comprehensive income attributable to noncontrolling interests	(12)	—	—	—
Total comprehensive income attributable to L3Harris Technologies, Inc.	\$ 1,008	\$ 444	\$ 808	\$ 710

See accompanying Notes to Consolidated Financial Statements.

## CONSOLIDATED BALANCE SHEET

	January 3, 2020	June 28, 2019	June 29, 2018
(In millions, except shares)			
<b>Assets</b>			
<i>Current Assets</i>			
Cash and cash equivalents	\$ 824	\$ 530	\$ 288
Receivables	1,216	457	466
Contract assets	2,459	807	782
Inventories	1,219	360	411
Income taxes receivable	202	191	174
Other current assets	392	100	103
Assets of disposal group held for sale	—	133	—
Total current assets	6,312	2,578	2,224
<i>Non-current Assets</i>			
Property, plant and equipment	2,117	894	900
Operating lease right-of-use assets	837	—	—
Goodwill	20,001	5,340	5,372
Other intangible assets	8,458	870	989
Deferred income taxes	102	173	119
Other non-current assets	509	262	247
Total non-current assets	32,024	7,539	7,627
	<u>\$ 38,336</u>	<u>\$ 10,117</u>	<u>\$ 9,851</u>
<b>Liabilities and Equity</b>			
<i>Current Liabilities</i>			
Short-term debt	\$ 3	\$ 103	\$ 78
Accounts payable	1,261	525	622
Contract liabilities	1,214	496	372
Compensation and benefits	460	161	142
Other accrued items	790	283	317
Income taxes payable	24	8	15
Current portion of long-term debt, net	257	656	304
Liabilities of disposal group held for sale	—	36	—
Total current liabilities	4,009	2,268	1,850
<i>Non-current Liabilities</i>			
Defined benefit plans	1,819	1,174	714
Operating lease liabilities	781	—	—
Long-term debt, net	6,694	2,763	3,408
Deferred income taxes	1,481	12	79
Other long-term liabilities	808	537	522
Total non-current liabilities	11,583	4,486	4,723
<i>Equity</i>			
Shareholders' Equity:			
Preferred stock, without par value; 1,000,000 shares authorized; none issued	—	—	—
Common stock, \$1.00 par value; 500,000,000 shares authorized; issued and outstanding 218,226,614, 118,552,599 and 118,280,120 shares at January 3, 2020, June 28, 2019 and June 29, 2018, respectively	218	119	118
Other capital	20,694	1,778	1,714
Retained earnings	2,183	2,173	1,648
Accumulated other comprehensive loss	(508)	(707)	(202)
Total shareholders' equity	22,587	3,363	3,278
Noncontrolling interests	157	—	—
Total equity	22,744	3,363	3,278
	<u>\$ 38,336</u>	<u>\$ 10,117</u>	<u>\$ 9,851</u>

See accompanying Notes to Consolidated Financial Statements.

## CONSOLIDATED STATEMENT OF CASH FLOWS

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions)			
<b>Operating Activities</b>				
Net income	\$ 834	\$ 949	\$ 699	\$ 543
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization	442	258	259	311
Share-based compensation	227	141	82	42
Qualified pension plan contributions	(328)	(1)	(301)	(589)
Pension and other postretirement benefit plan income	(129)	(150)	(144)	(105)
Gain on pension plan curtailment	(23)	—	—	—
Impairment of goodwill and other assets	46	—	—	240
(Gain) loss on sale of businesses, net	(229)	—	—	14
Gain on sale of asset group	(12)	—	—	—
Loss on extinguishment of debt	2	—	24	—
Deferred income taxes	—	44	320	86
(Increase) decrease in:				
Accounts receivable	74	(9)	(101)	24
Contract assets	15	(25)	(76)	156
Inventories	158	(1)	(19)	(32)
Increase (decrease) in:				
Accounts payable	(148)	(84)	82	18
Contract liabilities	—	124	81	(31)
Compensation and benefits	(28)	19	2	(37)
Other accrued items	(128)	(78)	(38)	(76)
Income taxes	47	(23)	(117)	26
Other	119	21	(2)	(21)
Net cash provided by operating activities	939	1,185	751	569
<b>Investing Activities</b>				
Net cash acquired in L3Harris Merger	1,130	—	—	—
Net additions of property, plant and equipment	(173)	(161)	(136)	(119)
Proceeds from sales of businesses, net	343	—	—	1,014
Adjustment to proceeds from sale of business	—	—	(2)	(25)
Proceeds from sale of asset group	20	—	—	—
Other investing activities	—	2	(3)	—
Net cash provided by (used in) investing activities	1,320	(159)	(141)	870
<b>Financing Activities</b>				
Net proceeds from borrowings	396	27	1,387	85
Repayments of borrowings	(505)	(308)	(1,658)	(584)
Proceeds from exercises of employee stock options	109	50	34	54
Repurchases of common stock	(1,500)	(200)	(272)	(710)
Cash dividends	(337)	(325)	(272)	(262)
Distributions to noncontrolling interests	(10)	—	—	—
Tax withholding payments associated with vested share-based awards	(86)	(24)	(17)	(21)
Other financing activities	(38)	(1)	(7)	—
Net cash used in financing activities	(1,971)	(781)	(805)	(1,438)
Effect of exchange rate changes on cash and cash equivalents	6	(3)	(1)	(4)
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>294</b>	<b>242</b>	<b>(196)</b>	<b>(3)</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>530</b>	<b>288</b>	<b>484</b>	<b>487</b>
<b>Cash and cash equivalents, end of period</b>	<b>\$ 824</b>	<b>\$ 530</b>	<b>\$ 288</b>	<b>\$ 484</b>

See accompanying Notes to Consolidated Financial Statements.

## CONSOLIDATED STATEMENT OF EQUITY

	Common Stock	Other Capital	Retained Earnings	Accumulated Other Comprehensive Income	Noncontrolling Interests	Total Equity
(In millions, except per share amounts)						
<b>Balance at July 1, 2016 — As Reported</b>	<b>\$ 125</b>	<b>\$ 2,096</b>	<b>\$ 1,330</b>	<b>\$ (495)</b>	<b>\$ 1</b>	<b>\$ 3,057</b>
Cumulative effect of adopting ASC 606	—	—	(15)	—	—	(15)
Net income	—	—	543	—	—	543
Other comprehensive income	—	—	—	167	—	167
Net accumulated foreign currency loss reclassified to earnings	—	—	—	52	—	52
Shares issued under stock incentive plans	1	53	—	—	—	54
Share-based compensation expense	—	40	—	—	—	40
Repurchases and retirement of common stock	(6)	(410)	(278)	—	—	(694)
Forward contract component of accelerated share repurchase	—	(38)	—	—	—	(38)
Cash dividends (\$2.12 per share)	—	—	(262)	—	—	(262)
Other activity related to noncontrolling interests	—	—	—	—	(1)	(1)
<b>Balance at June 30, 2017</b>	<b>120</b>	<b>1,741</b>	<b>1,318</b>	<b>(276)</b>	<b>—</b>	<b>2,903</b>
Reclassifications due to adoption of accounting standards updates	—	—	35	(35)	—	—
Net income	—	—	699	—	—	699
Other comprehensive income	—	—	—	109	—	109
Shares issued under stock incentive plans	—	33	—	—	—	33
Shares issued under defined contribution plans	—	31	—	—	—	31
Share-based compensation expense	—	49	—	—	—	49
Repurchases and retirement of common stock	(2)	(178)	(132)	—	—	(312)
Forward contract component of accelerated share repurchase	—	38	—	—	—	38
Cash dividends (\$2.28 per share)	—	—	(272)	—	—	(272)
<b>Balance at June 29, 2018</b>	<b>118</b>	<b>1,714</b>	<b>1,648</b>	<b>(202)</b>	<b>—</b>	<b>3,278</b>
Net income	—	—	949	—	—	949
Other comprehensive income	—	—	—	(505)	—	(505)
Shares issued under stock incentive plans	1	49	—	—	—	50
Shares issued under defined contribution plans	1	82	—	—	—	83
Share-based compensation expense	—	57	—	—	—	57
Repurchases and retirement of common stock	(1)	(124)	(99)	—	—	(224)
Cash dividends (\$2.74 per share)	—	—	(325)	—	—	(325)
<b>Balance at June 28, 2019</b>	<b>119</b>	<b>1,778</b>	<b>2,173</b>	<b>(707)</b>	<b>—</b>	<b>3,363</b>
Net income	—	—	822	—	12	834
Other comprehensive income	—	—	—	186	—	186
Shares issued for L3Harris Merger	104	19,696	—	—	—	19,800
Equity issuance costs	—	(2)	—	—	—	(2)
Net loss from postretirement obligations and hedging derivatives reclassified to earnings	—	—	—	13	—	13
Shares issued under stock incentive plans	2	107	—	—	—	109
Shares issued under defined contribution plans	—	101	—	—	—	101
Share-based compensation expense	—	122	—	—	—	122
Repurchases and retirement of common stock	(7)	(1,104)	(475)	—	—	(1,586)
Cash dividends (\$1.50 per share)	—	—	(337)	—	—	(337)
Distributions to noncontrolling interests	—	—	—	—	(10)	(10)
Fair value of noncontrolling interest recognized in purchase accounting	—	—	—	—	155	155
Other	—	(4)	—	—	—	(4)
<b>Balance at January 3, 2020</b>	<b>\$ 218</b>	<b>\$ 20,694</b>	<b>\$ 2,183</b>	<b>\$ (508)</b>	<b>\$ 157</b>	<b>\$ 22,744</b>

See accompanying Notes to Consolidated Financial Statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1: SIGNIFICANT ACCOUNTING POLICIES

**Organization** — L3Harris Technologies, Inc., together with its subsidiaries, is an agile global aerospace and defense technology innovator, delivering end-to-end solutions that meet customers' mission-critical needs. We provide advanced defense and commercial technologies across air, land, sea, space and cyber domains. We support government and commercial customers in 130 countries, with our largest customers being various departments and agencies of the U.S. Government and their prime contractors. Our products, systems and services have defense and civil government applications, as well as commercial applications. As of January 3, 2020, we had approximately 50,000 employees, including approximately 20,000 engineers and scientists.

**Principles of Consolidation** — Our Consolidated Financial Statements include the accounts of L3Harris Technologies, Inc. and its consolidated subsidiaries. As used in these Notes to Consolidated Financial Statements (these "Notes"), the terms "L3Harris," "Company," "we," "our" and "us" refer to L3Harris Technologies, Inc. and its consolidated subsidiaries. Intracompany transactions and accounts have been eliminated.

On October 12, 2018, Harris Corporation, a Delaware corporation ("Harris"), entered into an Agreement and Plan of Merger (the "Merger Agreement") with L3 Technologies, Inc., a Delaware corporation ("L3"), and Leopard Merger Sub Inc., a Delaware corporation and a newly formed, direct wholly owned subsidiary of Harris ("Merger Sub"), pursuant to which Harris and L3 agreed to combine their respective businesses in an all-stock merger, at the closing of which Merger Sub would merge with and into L3, with L3 continuing as the surviving corporation and a direct wholly-owned subsidiary of Harris (the "L3Harris Merger").

The closing of the L3Harris Merger occurred on June 29, 2019 ("Closing Date"), after the end of Harris' fiscal 2019 on June 28, 2019. Upon completion of the L3Harris Merger, Harris was renamed "L3Harris Technologies, Inc.," and each share of L3 common stock converted into the right to receive 1.30 shares ("Exchange Ratio") of L3Harris common stock. Shares of L3Harris common stock, which previously traded under ticker symbol "HRS" on the New York Stock Exchange ("NYSE") prior to completion of the L3Harris Merger, are traded under ticker symbol "LHX" following completion of the L3Harris Merger. L3Harris was owned on a fully diluted basis approximately 54 percent by Harris shareholders and 46 percent by L3 shareholders immediately following the completion of the L3Harris Merger.

We are accounting for the L3Harris Merger under the acquisition method of accounting. Under the acquisition method of accounting, we are required to measure identifiable assets acquired, liabilities assumed and any noncontrolling interests in the acquiree at their fair values as of the Closing Date. The excess of the consideration transferred over those fair values is recorded as goodwill. See *Note 5: Business Combination* in these Notes for additional information related to the L3Harris Merger.

We implemented a new organizational structure effective on June 29, 2019, which resulted in changes to our operating segments, which are also reportable segments and referred to as our business segments. The historical results, discussion and presentation of our business segments as set forth in the accompanying Consolidated Financial Statements and these Notes reflect the impact of these changes for all periods presented in order to present segment information on a comparable basis. There is no impact on our previously reported consolidated statements of income, balance sheets, statements of cash flows or statements of equity resulting from these changes.

On September 13, 2019, we completed the sale of the Harris Night Vision business to Elbit Systems of America, LLC, a subsidiary of Elbit Systems Ltd., for \$350 million (net cash proceeds of \$343 million after selling costs and estimated purchase price adjustments), subject to final customary purchase price adjustments as set forth in the definitive agreement. The Harris Night Vision business was not included in any of the business segments in our new organizational structure and the operating results of the Harris Night Vision business through the date of the divestiture are discussed and presented as part of "Other non-reportable business segments" in this Report. See *Note 3: Divestitures, Asset Sales and Discontinued Operations* in these Notes for more information regarding the divestiture of the Harris Night Vision business.

Amounts contained in this Report may not always add to totals due to rounding.

**Fiscal Year** — This Transition Report on Form 10-KT covers the transition period from June 29, 2019 through January 3, 2020 ("Fiscal Transition Period"). Through fiscal 2019, our fiscal year ended on the Friday nearest June 30. Commencing with the Fiscal Transition Period, our fiscal year ends on the Friday nearest December 31. Our Fiscal Transition Period included 27 weeks and each of our fiscal years ended June 28, 2019, June 29, 2018 and June 30, 2017 included 52 weeks. Prior year financial information comparable to the Fiscal Transition Period for the two quarters ended December 28, 2018 represent the unaudited prior two quarters period results for the comparative period ended December 28, 2018, which included 26 weeks. See *Note 27: Transition Period Comparative Data (Unaudited)* in these Notes for additional information.

**Use of Estimates** — The preparation of financial statements in accordance with U.S. Generally Accepted Accounting Principles ("GAAP") requires us to make estimates and assumptions that affect the amounts reported in the accompanying Consolidated Financial Statements and these Notes and related disclosures. These estimates and assumptions are based on

experience and other information available prior to issuance of the accompanying Consolidated Financial Statements and these Notes. Materially different results can occur as circumstances change and additional information becomes known.

**Cash and Cash Equivalents** — Cash equivalents are temporary cash investments with a maturity of three or fewer months when purchased. These investments include accrued interest and are carried at the lower of cost or market.

**Fair Value of Financial Instruments** — The carrying amounts reflected in our Consolidated Balance Sheet for cash and cash equivalents, accounts receivable, non-current receivables, notes receivable, accounts payable, short-term debt and long-term variable-rate debt approximate their fair values. Fair values for long-term fixed-rate debt are primarily based on quoted market prices for those or similar instruments. See *Note 14: Debt* in these Notes for additional information regarding fair values for our long-term fixed-rate debt. A discussion of fair values for our derivative financial instruments is included under the caption “Financial Instruments and Risk Management” in this *Note 1: Significant Accounting Policies*.

**Fair Value Measurements** — Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in the principal market (or most advantageous market, in the absence of a principal market) for the asset or liability in an orderly transaction between market participants at the measurement date. Entities are required to maximize the use of observable inputs and minimize the use of unobservable inputs in measuring fair value, and to utilize a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. The three levels of inputs used to measure fair value are as follows:

- Level 1 — Quoted prices in active markets for identical assets or liabilities.
- Level 2 — Observable inputs other than quoted prices included within Level 1, including quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; and inputs other than quoted prices that are observable or are derived principally from, or corroborated by, observable market data by correlation or other means.
- Level 3 — Unobservable inputs that are supported by little or no market activity, are significant to the fair value of the assets or liabilities, and reflect our own assumptions about the assumptions market participants would use in pricing the asset or liability developed using the best information available in the circumstances.

In certain instances, fair value is estimated using quoted market prices obtained from external pricing services. In obtaining such data from the pricing service, we have evaluated the methodologies used to develop the estimate of fair value in order to assess whether such valuations are representative of fair value, including net asset value (“NAV”). Additionally, in certain circumstances, the NAV reported by an asset manager may be adjusted when sufficient evidence indicates NAV is not representative of fair value.

**Accounts Receivable** — We record receivables at net realizable value and they generally do not bear interest. This value includes an allowance for estimated uncollectible accounts to reflect any loss anticipated on the accounts receivable balances which is charged to the provision for doubtful accounts. We calculate this allowance based on our history of write-offs, level of past due accounts and economic status of the customers. We consider a receivable delinquent if it is unpaid after the term of the related invoice has expired. Write-offs are recorded at the time a customer receivable is deemed uncollectible. See *Note 6: Receivables* in these Notes for additional information regarding accounts receivable.

**Contract Assets and Liabilities** — The timing of revenue recognition, customer billings and cash collections results in accounts receivable, contract assets and contract liabilities at the end of each reporting period. Contract assets include unbilled amounts typically resulting from revenue recognized exceeding amounts billed to customers for contracts utilizing the percentage of completion (“POC”) cost-to-cost revenue recognition method. We bill customers as work progresses in accordance with agreed-upon contractual terms, either at periodic intervals, upon achievement of contractual milestones or upon deliveries and, in certain arrangements, the customer may withhold payment of a small portion of the contract price until contract completion. Contract liabilities include advance payments and billings in excess of revenue recognized, including deferred revenue. Contract assets and liabilities are reported on a contract-by-contract basis at the end of each reporting period. The non-current portion of contract liabilities is included within the “Other long-term liabilities” line item in our Consolidated Balance Sheet.

Contract assets related to amounts withheld by customers until contract completion are not considered a significant financing component of our contracts because the intent is to protect the customers from our failure to satisfactorily complete our performance obligations. Payments received from customers in advance of revenue recognition are not considered a significant financing component of our contracts because they are utilized to pay for contract costs within a one-year period or are requested by us to ensure the customers meet their payment obligations. See *Note 7: Contract Assets and Contract Liabilities* in these Notes for additional information.

**Inventories** — Inventories are valued at the lower of cost (determined by average and first-in, first-out methods) or net realizable value. We regularly review inventory quantities on hand and record a provision for excess and obsolete inventory primarily based on our estimated forecast of product demand, anticipated end of product life and production requirements. See *Note 8: Inventories* in these Notes for additional information regarding inventories.

**Costs to Obtain or Fulfill a Contract** — Costs to obtain a contract are incremental direct costs incurred to obtain a contract with a customer, including sales commissions and dealer fees, and are capitalized if material. Costs to fulfill a contract include costs directly related to a contract or specific anticipated contract (for example, mobilization, set-up and certain design costs) that generate or enhance our ability to satisfy our performance obligations under these contracts. These costs are capitalized to the extent they are expected to be recovered from the associated contract. Capitalized costs to obtain or fulfill a contract are amortized to expense over the expected period of benefit for contracts with terms greater than one year on a systematic basis that is consistent with the pattern of transfer of the associated goods and services to the customer. As a practical expedient, capitalized costs to obtain or fulfill a contract with a term of one year or less are expensed as incurred. As of January 3, 2020, “Other current assets” and “Other non-current assets” in our Consolidated Balance Sheet included \$14 million and \$48 million, respectively, of capitalized costs to obtain or fulfill a contract. Capitalized costs to obtain or fulfill a contract were not material as of June 28, 2019.

**Property, Plant and Equipment** — Property, plant and equipment are carried on the basis of cost and include software capitalized for internal use. Depreciation of buildings, machinery and equipment is computed by the straight-line and accelerated methods. The estimated useful lives of buildings, including leasehold improvements, generally range between 2 and 45 years. The estimated useful lives of machinery and equipment generally range between 2 and 10 years. Amortization of internal-use software begins when the software is put into service and is based on the expected useful life of the software. The useful lives over which we amortize internal-use software generally range between 3 and 10 years. See *Note 9: Property, Plant and Equipment* in these Notes for additional information regarding property, plant and equipment.

**Goodwill** — We follow the acquisition method of accounting to record the assets and liabilities of acquired businesses at their estimated fair value at the date of acquisition. We initially record goodwill for the amount the consideration transferred exceeds the acquisition-date fair value of net identifiable assets acquired.

We test goodwill for impairment at a level within the Company referred to as the reporting unit, which is our business segment level or one level below the business segment. We test our goodwill for impairment annually, or under certain circumstances, more frequently, such as when events or circumstances indicate there may be impairment. Such events or circumstances may include a significant deterioration in overall economic conditions, changes in the business climate of our industry, a decline in our market capitalization, operating performance indicators, competition, reorganizations of our business or the disposal of all or a portion of a reporting unit.

We perform an annual impairment review of our goodwill as of the first day of our fourth fiscal quarter of each year, and more frequently if we believe indicators of impairment exist. Following our fiscal year end change, we made a corresponding change to our annual impairment assessment date and will continue to perform annual impairment review on the first day of our fourth quarter, which for the Fiscal Transition Period was September 28, 2019 (the first day of the last quarter of the Fiscal Transition Period).

To test goodwill for impairment, we may perform both qualitative and quantitative assessments. If we elect to perform a qualitative assessment for a certain reporting unit, we evaluate events and circumstances impacting the reporting unit to determine the probability that goodwill is impaired. If we determine it is more-likely-than-not that the fair value of the reporting unit is less than its carrying amount, we measure any loss from an impairment by comparing the fair value of each reporting unit to its carrying amount, including goodwill. If the carrying amount of a reporting unit exceeds its fair value, goodwill is considered impaired, and an impairment loss is recognized in an amount equal to that excess. See *Note 3: Divestitures, Asset Sales and Discontinued Operations*, *Note 5: Business Combination* and *Note 10: Goodwill* in these Notes for additional information regarding goodwill.

**Long-Lived Assets, Including Intangible Assets** — Long-lived assets, including finite-lived intangible assets, are amortized to expense over their useful lives either according to the underlying economic benefit as reflected by future net cash inflows or on a straight-line basis depending on the nature of the asset. We assess the recoverability of the carrying value of our long-lived assets, including finite-lived intangible assets, whenever events or changes in circumstances indicate the carrying amount of the assets may not be recoverable. We evaluate the recoverability of such assets based on the expectations of undiscounted cash flows from such assets. If the sum of the expected future undiscounted cash flows were less than the carrying amount of the asset, a loss would be recognized for the difference between the fair value and the carrying amount. Indefinite-lived intangible assets are not amortized, but are tested annually for impairment. This testing compares the fair value of the asset to its carrying amount, and, when appropriate, the carrying amount of these assets is reduced to its fair value. See *Note 9: Property, Plant and Equipment* and *Note 11: Intangible Assets* in these Notes for additional information regarding long-lived assets and intangible assets.

**Other Assets and Liabilities** — No assets within the “Other current assets” or “Other non-current assets” line items in our Consolidated Balance Sheet exceeded 5 percent of our total current assets or total assets, respectively, at January 3, 2020, June 28, 2019 or June 29, 2018. No accrued liabilities or expenses within the “Other accrued items” or “Other long-term liabilities” line



items in our Consolidated Balance Sheet exceeded 5 percent of our total current liabilities or total liabilities, respectively, at January 3, 2020, June 28, 2019 or June 29, 2018.

**Income Taxes** — We follow the liability method of accounting for income taxes. We record the estimated future tax effects of temporary differences between the tax basis of assets and liabilities and amounts reported in our Consolidated Balance Sheet, as well as operating loss and tax credit carryforwards. We follow very specific and detailed guidelines in each tax jurisdiction regarding the recoverability of any tax assets recorded on the balance sheet and provide necessary valuation allowances as required. We regularly review our deferred tax assets for recoverability based on historical taxable income, projected future taxable income, the expected timing of the reversals of existing temporary differences and tax planning strategies. See *Note 23: Income Taxes* in these Notes for additional information regarding income taxes.

**Standard Warranties** — We record estimated standard warranty costs in the period in which the related products are delivered. Factors that affect the estimated cost for warranties include the terms of the contract, the type and complexity of the delivered product, number of installed units, historical experience and management’s assumptions regarding anticipated rates of warranty claims and cost per claim. Our standard warranties start from the shipment, delivery or customer acceptance date and continue as follows:

Segment	Average Warranty Period
Integrated Mission Systems	One to three years
Space and Airborne Systems	One to three years
Communication Systems	One to five years
Aviation Systems	One to two years

Because our products are manufactured, in many cases, to customer specifications and their acceptance is based on meeting those specifications, we historically have experienced minimal warranty costs. Factors that affect our warranty liability include the number of installed units, historical experience, anticipated delays in delivery of products to end customers, in-country support for international sales and our assumptions regarding anticipated rates of warranty claims and cost per claim. We assess the adequacy of our recorded warranty liabilities every quarter and make adjustments to the liability as necessary. See *Note 12: Accrued Warranties* in these Notes for additional information regarding warranties.

**Foreign Currency Translation** — The functional currency for most international subsidiaries is the local currency. Assets and liabilities are translated at current rates of exchange and income and expense items are translated at the weighted average exchange rate for the year. The resulting translation adjustments are recorded as a separate component of shareholders’ equity.

**Stock Options and Other Share-Based Compensation** — We measure compensation cost for all share-based payments (including employee stock options) at fair value and recognize cost over the vesting period, with forfeitures recognized as they occur. It is our practice to issue shares when options are exercised. See *Note 16: Stock Options and Other Share-Based Compensation* in these Notes for additional information regarding share-based compensation.

**Restructuring and Other Exit Costs** — We record restructuring and other exit costs at their fair value when incurred. In cases where employees are required to render service until they are terminated in order to receive the termination benefits and will be retained beyond the minimum retention period, we record the expense ratably over the future service period. These costs are included as a component of the “Cost of product sales and services” and “Engineering, selling and administrative expenses” line items in our Consolidated Statement of Income. See *Note 4: Restructuring and Other Exit Costs* in these Notes for additional information regarding restructuring and other exit costs.

**Revenue Recognition** — We account for a contract when it has approval and commitment from all parties, the rights and payment terms of the parties can be identified, the contract has commercial substance and the collectibility of the consideration, or transaction price, is probable. Our contracts are often subsequently modified to include changes in specifications, requirements or price that may create new or change existing enforceable rights and obligations. We do not account for contract modifications (including unexercised options) or follow-on contracts until they meet the requirements noted above to account for a contract.

At the inception of each contract, we evaluate the promised goods and services to determine whether the contract should be accounted for as having one or more performance obligations. A performance obligation is a promise to transfer a distinct good or service to a customer and represents the unit of accounting for revenue recognition. A substantial majority of our revenue is derived from long-term development and production contracts involving the design, development, manufacture or modification of aerospace and defense products and related services according to the customers’ specifications. Due to the highly interdependent and interrelated nature of the underlying goods and services and the significant service of integration that we provide, which often result in the delivery of multiple units, we account for these contracts as one performance obligation. For contracts that include both development/production and follow-on support services (for example, operations and maintenance), we generally consider the follow-on services distinct in the context of the contract and account for them as separate performance obligations. Additionally, a significant amount of our revenue is derived from contracts to provide multiple distinct goods to a customer where

the goods can readily be sold to other customers based on their commercial nature and, accordingly, these goods are accounted for as separate performance obligations. Shipping and handling costs incurred after control of a product has transferred to the customer (for example, in free on board shipping arrangements) are treated as fulfillment costs and, therefore, are not accounted for as separate performance obligations. Also, we record taxes collected from customers and remitted to governmental authorities on a net basis in that they are excluded from revenue.

As discussed above, our contracts are often subsequently modified to include changes in specifications, requirements or price. Depending on the nature of the modification, we consider whether to account for the modification as an adjustment to the existing contract or as a separate contract. Often, the deliverables in our contract modifications are not distinct from the existing contract due to the significant integration and interrelated tasks provided in the context of the contract. Therefore, such modifications are accounted for as if they were part of the existing contract, and we may be required to recognize a cumulative catch-up adjustment to revenue at the date of the contract modification.

We determine the transaction price for each contract based on our best estimate of the consideration we expect to receive, which includes assumptions regarding variable consideration, such as award and incentive fees. These variable amounts are generally awarded upon achievement of certain negotiated performance metrics, program milestones or cost targets and can be based upon customer discretion. We include such estimated amounts in the transaction price to the extent it is probable that a significant reversal of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is resolved. We estimate variable consideration primarily using the most likely amount method.

For contracts with multiple performance obligations, we allocate the transaction price to each performance obligation based on the relative standalone selling price of the good or service underlying each performance obligation. The standalone selling price represents the amount for which we would sell the good or service to a customer on a standalone basis (i.e., not sold as a bundle with any other products or services). Our contracts with the U.S. Government, including foreign military sales contracts, are subject to the Federal Acquisition Regulations (“FAR”) and the prices of our contract deliverables are typically based on our estimated or actual costs plus a reasonable profit margin. As a result, the standalone selling prices of the goods and services in these contracts are typically equal to the selling prices stated in the contract, thereby, eliminating the need to allocate (or reallocate) the transaction price to the multiple performance obligations. In our non-U.S. Government contracts, we also generally use the expected cost plus a reasonable profit margin approach to determine standalone selling price. In addition, we determine standalone selling price for certain contracts that are commercial in nature based on observable selling prices.

We recognize revenue for each performance obligation when (or as) the performance obligation is satisfied by transferring control of the promised goods or services underlying the performance obligation to the customer. The transfer of control can occur over time or at a point in time.

*Point in Time Revenue Recognition:* Our performance obligations are satisfied at a point in time unless they meet at least one of the following criteria, in which case they are satisfied over time:

- The customer simultaneously receives and consumes the benefits provided by our performance as we perform;
- Our performance creates or enhances an asset (for example, work in process) that the customer controls as the asset is created or enhanced; or
- Our performance does not create an asset with an alternative use to us, and we have an enforceable right to payment for performance completed to date.

As noted above, a significant amount of our revenue is derived from contracts to provide multiple distinct goods to a customer that are commercial in nature and can readily be sold to other customers. These performance obligations do not meet any of the three criteria listed above to recognize revenue over time; therefore, we recognize revenue at a point in time, generally when the goods are received and accepted by the customer.

*Over Time Revenue Recognition:* For U.S. Government development and production contracts, there is a continuous transfer of control of the asset to the customer as it is being produced based on FAR clauses in the contract that provide the customer with lien rights to work in process and allow the customer to unilaterally terminate the contract for convenience, pay us for costs incurred plus a reasonable profit and take control of any work in process. This also typically applies to our contracts with prime contractors for U.S. Government development and production contracts, when the above-described FAR clauses are flowed down to us by the prime contractors.

Our non-U.S. Government development and production contracts, including international direct commercial contracts and U.S. contracts with state and local agencies, utilities and commercial and transportation organizations, often do not include the FAR clauses described above. However, over time revenue recognition is typically supported either through our performance creating or enhancing an asset that the customer controls as it is created or enhanced or based on other contractual provisions or relevant laws that provide us with an enforceable right to payment for our work performed to date plus a reasonable profit if our customer were permitted to and did terminate the contract for reasons other than our failure to perform as promised.

Revenue for our development and production contracts is recognized over time, typically using the POC cost-to-cost method, whereby we measure our progress towards completion of the performance obligation based on the ratio of costs incurred to date to estimated costs at completion under the contract. Because costs incurred represent work performed, we believe this method best depicts transfer of control of the asset to the customer.

For performance obligations to provide services that are satisfied over time, we recognize revenue either on a straight-line basis, the POC cost-to-cost method, or based on the right-to-invoice method (i.e., based on our right to bill the customer), depending on which method best depicts transfer of control to the customer.

*Contract Estimates:* Under the POC cost-to-cost method of revenue recognition, a single estimated profit margin is used to recognize profit for each performance obligation over its period of performance. Recognition of profit on a contract requires estimates of the total cost at completion and transaction price and the measurement of progress towards completion. Due to the long-term nature of many of our contracts, developing the estimated total cost at completion and total transaction price often requires judgment. Factors that must be considered in estimating the cost of the work to be completed include the nature and complexity of the work to be performed, subcontractor performance and the risk and impact of delayed performance. Factors that must be considered in estimating the total transaction price include contractual cost or performance incentives (such as incentive fees, award fees and penalties) and other forms of variable consideration as well as our historical experience and our expectation for performance on the contract. At the outset of each contract, we gauge its complexity and perceived risks and establish an estimated total cost at completion in line with these expectations. After establishing the estimated total cost at completion, we follow a standard Estimate at Completion (“EAC”) process in which we review the progress and performance on our ongoing contracts at least quarterly and, in many cases, more frequently. If we successfully retire risks associated with the technical, schedule and cost aspects of a contract, we may lower our estimated total cost at completion commensurate with the retirement of these risks. Conversely, if we are not successful in retiring these risks, we may increase our estimated total cost at completion. Additionally, as the contract progresses, our estimates of total transaction price may increase or decrease if, for example, we receive award fees that are higher or lower than expected. When adjustments in estimated total costs at completion or in estimated total transaction price are determined, the related impact on operating income is recognized using the cumulative catch-up method, which recognizes in the current period the cumulative effect of such adjustments for all prior periods. Any anticipated losses on these contracts are fully recognized in the period in which the losses become evident.

Net EAC adjustments had the following impact to earnings for the periods presented:

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions, except per share amounts)			
Net EAC adjustments, before income taxes	\$ 137	\$ 17	\$ (19)	\$ (1)
Net EAC adjustments, net of income taxes	\$ 103	\$ 13	\$ (13)	\$ (1)
Net EAC adjustments, net of income taxes, per diluted share	\$ 0.46	\$ 0.10	\$ (0.11)	\$ (0.01)

Revenue recognized from performance obligations satisfied in prior periods was \$98 million for the two quarters ended January 3, 2020. Revenue recognized from performance obligations satisfied in prior periods was \$59 million, \$43 million and \$45 million for fiscal 2019, 2018 and 2017, respectively.

*Bill-and-Hold Arrangements:* For certain of our contracts, the finished product may temporarily be stored at our location under a bill-and-hold arrangement. Revenue is recognized on bill-and-hold arrangements at the point in time when the customer obtains control of the product and all of the following criteria have been met: the arrangement is substantive (for example, the customer has requested the arrangement); the product is identified separately as belonging to the customer; the product is ready for physical transfer to the customer; and we do not have the ability to use the product or direct it to another customer. In determining when the customer obtains control of the product, we consider certain indicators, including whether we have a present right to payment from the customer, whether title and/or significant risks and rewards of ownership have transferred to the customer and whether customer acceptance has been received (in the case of arrangements with customer acceptance provisions).

*Backlog:* Backlog, which is the equivalent of our remaining performance obligations, represents the future revenue we expect to recognize as we perform on our current contracts. Backlog comprises both funded backlog (i.e., firm orders for which funding is authorized and appropriated) and unfunded backlog. Backlog excludes unexercised contract options and potential orders under ordering-type contracts, such as indefinite delivery, indefinite quantity (“IDIQ”) contracts.

**Retirement and Post-Employment Benefits** — Defined benefit plans that we sponsor are accounted for as defined benefit pension and other postretirement defined benefit plans (collectively referred to as “defined benefit plans”). Accordingly, the funded or unfunded position of each defined benefit plan is recorded in our Consolidated Balance Sheet. Actuarial gains and losses and prior service costs or credits that have not yet been recognized through income are recorded in the “Accumulated other comprehensive loss” line item within equity in our Consolidated Balance Sheet, net of taxes, until they are amortized as a component of net periodic benefit cost. The determination of benefit obligations and the recognition of expenses related to defined benefit plans are dependent on various assumptions. The major assumptions primarily relate to discount rates, long-term expected rates of return on plan assets, the rate of future compensation increases, mortality, termination, and health care cost trend rates. We develop each assumption using relevant Company experience in conjunction with market-related data. Actuarial assumptions are reviewed annually with third-party consultants and adjusted as appropriate. For the recognition of net periodic benefit cost, the calculation of the long-term expected return on plan assets is generally derived using a market-related value of plan assets based on yearly average asset values at the measurement date over the last five years, to be phased in over five years. Actual results that differ from our assumptions are accumulated and generally amortized for each plan to the extent required over the estimated future life expectancy or, if applicable, the future working lifetime of the plan’s active participants. The fair value of plan assets is determined based on market prices or estimated fair value at the measurement date. The measurement date for valuing defined benefit plan assets and obligations is the end of the month closest to our fiscal year end.

We record the service cost component of net periodic benefit income in the “Cost of product sales and services” and “Engineering, selling and administrative expenses” line items in our Consolidated Statement of Income. The non-service cost components of net periodic benefit income are included in the “Non-operating income” line item in our Consolidated Statement of Income.

See *Note 15: Pension and Other Postretirement Benefits* in these Notes for additional information regarding our defined benefit plans.

We also provide retirement benefits to many of our U.S.-based employees through defined contribution retirement plans, including 401(k) plans and certain non-qualified deferred compensation plans. The defined contribution retirement plans have matching and savings elements. Company contributions to the retirement plans are based on employees’ savings with no other funding requirements. We may make additional contributions to the retirement plans at our discretion. Retirement and postretirement benefits also include unfunded limited healthcare plans for U.S.-based retirees and employees on long-term disability. We estimate benefits for these plans using actuarial valuations that are based in part on certain key assumptions we make, including the discount rate, the expected long-term rate of return on plan assets, the rate of future compensation increases, healthcare cost trend rates and employee turnover and mortality, each appropriately based on the nature of the plans. We accrue the cost of these benefits during an employee’s active service life, except in the case of our healthcare plans for disabled employees, the costs of which we accrue when the disabling event occurs.

**Environmental Expenditures** — We capitalize environmental expenditures that increase the life or efficiency of property or that reduce or prevent environmental contamination. We accrue environmental expenses resulting from existing conditions that relate to past or current operations. Our accruals for environmental expenses are recorded on a site-by-site basis when it is probable a liability has been incurred and the amount of the liability can be reasonably estimated, based on current law and existing technologies available to us. Our accruals for environmental expenses represent the best estimates related to the investigation and remediation of environmental media such as water, soil, soil vapor, air and structures, as well as related legal fees, and are reviewed periodically, at least annually at the year-end balance sheet date, and updated for progress of investigation and remediation efforts and changes in facts and legal circumstances. If the timing and amount of future cash payments for environmental liabilities are fixed or reliably determinable, we generally discount such cash flows in estimating our accrual.

As of January 3, 2020, we were named, and continue to be named, as a potentially responsible party at 84 sites where future liabilities could exist. These sites included 8 sites owned by us, 66 sites associated with our former and current locations or operations and 10 hazardous waste treatment, storage or disposal facility sites not owned by us that contain hazardous substances allegedly attributable to us from past operations.

Based on an assessment of relevant factors, we estimated that our liability under applicable environmental statutes and regulations for identified sites was approximately \$115 million. The current portion of our estimated environmental liability is included in the “Other accrued items” line item and the non-current portion is included in the “Other long-term liabilities” line item in our Consolidated Balance Sheet.

The relevant factors we considered in estimating our potential liabilities under applicable environmental statutes and regulations included some or all of the following as to each site: incomplete information regarding particular sites and other potentially responsible parties; uncertainty regarding the extent of investigation or remediation; our share, if any, of liability for such conditions; the selection of alternative remedial approaches; changes in environmental standards and regulatory requirements; potential insurance proceeds; cost-sharing agreements with other parties and potential indemnification from successor and predecessor owners of these sites. We do not believe that any uncertainties regarding these relevant factors will

materially affect our potential liability under applicable environmental statutes and regulations. We believe the total amount accrued is appropriate based on existing facts and circumstances, although we note the total amount accrued may increase or decrease in future years.

**Financial Guarantees and Commercial Commitments** — Financial guarantees are contingent commitments issued to guarantee the performance of a customer to a third party in borrowing arrangements, such as commercial paper issuances, bond financings and similar transactions. As of January 3, 2020, we did not have material financial guarantees and there were no such contingent commitments accrued for in our Consolidated Balance Sheet.

We have entered into commercial commitments in the normal course of business including surety bonds, standby letter of credit agreements and other arrangements with financial institutions and customers primarily relating to the guarantee of future performance on certain contracts to provide products and services to customers and to obtain insurance policies with our insurance carriers.

**Financial Instruments and Risk Management** — In the normal course of business, we are exposed to global market risks, including the effect of changes in foreign currency exchange rates. We use derivative instruments to manage our exposure to such risks and formally document all relationships between hedging instruments and hedged items, as well as the risk-management objective and strategy for undertaking hedge transactions. We may also enter into derivative instruments that are not designated as hedges and do not qualify for hedge accounting. We recognize all derivatives in our Consolidated Balance Sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair value of the derivative are either offset against the change in fair value of assets, liabilities or firm commitments through earnings or recognized in other comprehensive income until the hedged item is recognized in earnings. We do not hold or issue derivatives for speculative trading purposes. See *Note 20: Derivative Instruments and Hedging Activities* in these Notes for additional information regarding our use of derivative instruments.

**Income From Continuing Operations Per Share** — For all periods presented in our Consolidated Financial Statements and these Notes, income from continuing operations per share is computed using the two-class method. The two-class method of computing income from continuing operations per share is an earnings allocation formula that determines income from continuing operations per share for common stock and any participating securities according to dividends paid and participation rights in undistributed earnings. Historically, our restricted stock awards and restricted stock unit awards generally have met the definition of participating securities and were included in the computations of income from continuing operations per basic and diluted common share. However, restricted stock awards and restricted stock unit awards granted during the two quarters ended January 3, 2020 did not meet the definition of participating securities. Under the two-class method, income from continuing operations per common share is computed by dividing the sum of earnings distributed to common shareholders and undistributed earnings allocated to common shareholders by the weighted-average number of common shares outstanding for the period. Income from continuing operations per diluted common share is computed using the more dilutive of the two-class method or the treasury stock method. In applying the two-class method, undistributed earnings are allocated to both common shares and participating securities based on the weighted-average shares outstanding during the period. See *Note 17: Income From Continuing Operations Per Share* in these Notes for additional information.

**Business Segments** — We evaluate each business segment's performance based on its operating income or loss, which we define as profit or loss from operations before income taxes, including pension income and excluding interest income and expense, royalties and related intellectual property expenses, equity method investment income or loss and gains or losses from securities and other investments. Intersegment sales are generally transferred at cost to the buying segment, and the sourcing segment recognizes a profit that is eliminated. The "Corporate eliminations" line item in *Note 25: Business Segments* in these Notes represents the elimination of intersegment sales. Corporate expenses are primarily allocated to our business segments using an allocation methodology prescribed by U.S. Government regulations for government contractors. The "Unallocated corporate expenses and corporate eliminations" line item in *Note 25: Business Segments* in these Notes represents the portion of corporate expenses not allocated to our business segments and elimination of intersegment profits. The "Pension adjustment" line item in *Note 25: Business Segments* in these Notes represents the reconciliation of the non-service components of net periodic pension and postretirement benefit costs, which are a component of segment operating income but are included in the "Non-operating income" line item in our Consolidated Statement of Income. The non-service components of net periodic pension and postretirement benefit costs include interest cost, expected return on plan assets, amortization of net actuarial gain or loss and effect of curtailments or settlements.

## **NOTE 2: ACCOUNTING CHANGES OR RECENT ACCOUNTING PRONOUNCEMENTS**

### **Adoption of New Accounting Standards**

#### ***Leases***

Effective June 29, 2019, we adopted Accounting Standards Update ("ASU") 2016-02, *Leases* (Topic 842), as amended ("ASC 842") using the optional transition method. We initially applied ASC 842 for leases existing as of June 29, 2019 and

recognized \$270 million of right-of-use (“ROU”) assets and \$289 million of lease liabilities in our Consolidated Balance Sheet. See *Note 5: Business Combination* in these Notes for ROU assets and lease liabilities assumed as part of the L3Harris Merger.

In accordance with ASC 842, we recognized ROU assets and lease liabilities in our balance sheet for operating and finance leases under which we are the lessee, except for equipment leases and, as permitted by a practical expedient under ASC 842, leases with a term of 12 months or less. Equipment leases were not material at January 3, 2020 and June 29, 2019. We also elected the package of practical expedients permitted under ASC 842 and did not reassess lease classification for existing or expired leases, whether expired or existing contracts contain a lease under the new definition of a lease or whether previously capitalized initial direct costs would qualify for capitalization under ASC 842.

Operating lease assets are classified as operating ROU assets, operating lease liabilities for obligations due within 12 months are classified as other accrued items and operating lease liabilities for obligations due longer than 12 months are classified as other long-term liabilities. Finance lease assets are classified as property, plant and equipment. Finance lease liabilities are classified as other accrued items or other long-term debt, net depending on when the obligation is due.

ROU assets and lease liabilities are recognized based on the present value of future lease payments. Lease payments primarily include base rent. We have some lease payments that are based on an index and changes to the index are treated as variable lease payments and recognized in the period in which the obligation for those payments is incurred. Our lease payments also include non-lease components such as real estate taxes and common-area maintenance costs. We elected the practical expedient to account for lease and non-lease components as a single component. In certain of our leases, the non-lease components are variable and are therefore excluded from lease payments to determine the ROU asset. The present value of future lease payments is determined using our incremental borrowing rate at lease commencement over the expected lease term. We use our incremental borrowing rate because our leases do not provide an implicit lease rate. The expected lease term represents the number of years we expect to lease the property, including options to extend or terminate the lease when it is reasonably certain that we will exercise the option.

Operating lease expense is recognized as an operating cost on a straight-line basis over the expected lease term in our Consolidated Statement of Income. For finance leases, the ROU asset is amortized on a straight-line basis over the lease term, and interest on the lease liability is recognized in interest expense. The amortization of ROU assets for our finance leases and interest expense were not material for the two quarters ended January 3, 2020.

We are a lessor for certain arrangements for flight simulators. These leases meet the criteria for operating lease classification. Lease income associated with these leases was not material for the two quarters ended January 3, 2020.

The adoption of ASC 842 did not have a material effect on our results of operations or cash flows.

### ***Derivatives and Hedging***

Effective June 29, 2019, we adopted ASU 2017-12, *Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities*. The amendments in this update are intended to better align companies’ risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedge relationships and the presentation of hedge results. The amendments in this update require companies to present the earnings effect of the hedging instrument in the same income statement line in which the earnings effect of the hedged item is reported. Prior to the adoption of this update, GAAP provided hedge accounting for only the portion of the hedge deemed to be highly effective and required companies to separately reflect the amount by which the hedging instrument did not offset the hedged item, which is referred to as the ineffective amount. The amendments in this update include, among other items, removal of the requirement that companies separately measure and recognize in earnings the ineffective amount for highly effective hedges. Adoption of this standard did not have a material effect on our financial condition, results of operations or cash flows.

### ***NOTE 3: DIVESTITURES, ASSET SALES AND DISCONTINUED OPERATIONS***

#### **Divestitures**

*Harris Night Vision.* On September 13, 2019, we completed the sale of the Harris Night Vision business, a global supplier of high-performance, vision-enhancing products for U.S. and allied military and security forces and commercial customers, for \$350 million (net cash proceeds of \$343 million after selling costs and estimated purchase price adjustments), subject to final customary purchase price adjustments pursuant to a definitive agreement we entered into on April 4, 2019 as part of the regulatory process in connection with the L3Harris Merger and recognized a pre-tax gain of \$229 million.

Through fiscal 2019, the Harris Night Vision business was reported as part of our former Communication Systems segment. As a result of the then-pending divestiture, the Harris Night Vision business was not included in any of our new business segments and, consequently, the operating results of the business are included in “Other non-reportable business segments” for the two quarters ended January 3, 2020 and fiscal 2019, 2018 and 2017 in this Report.

Income before income taxes for the Harris Night Vision business was not material for the two quarters ended January 3, 2020 and was \$27 million, \$20 million and \$9 million for fiscal 2019, 2018 and 2017, respectively.

The carrying amounts of the major classes of assets and liabilities of the Harris Night Vision business classified as held for sale at June 28, 2019 are summarized below:

	<u>June 28, 2019</u>
	<u>(In millions)</u>
Receivables	\$ 18
Inventories	52
Property, plant and equipment	29
Goodwill	30
Other intangible assets	4
Assets of disposal group held for sale	<u>\$ 133</u>
Accounts payable	\$ 13
Contract liabilities	1
Compensation and benefits	3
Other accrued items	3
Defined benefit plans	16
Liabilities of disposal group held for sale	<u>\$ 36</u>

#### **Asset Sales**

*Stormscope.* On August 30, 2019, we completed the sale of the Stormscope product line for \$20 million in cash and recorded a pre-tax gain of \$12 million in the “Engineering, selling and administrative expenses” line item of our Consolidated Statement of Income for the two quarters ended January 3, 2020.

#### **Discontinued Operations**

We completed two significant divestitures during fiscal 2017, the divestiture of our government information technology (“IT”) services business (“IT Services”) and the divestiture of our Harris CapRock Communications commercial business (“CapRock”), which are described in more detail below. These divestitures individually and collectively represented a strategic shift away from non-core markets (for example, energy, maritime and government IT services). The decision to divest these businesses was part of our strategy to simplify our operating model to focus on technology-differentiated, high-margin businesses, and had a major effect on our operations and financial results.

As a result, IT Services and CapRock are reported as discontinued operations in the accompanying Consolidated Financial Statements and these Notes. Except for disclosures related to our cash flows, or unless otherwise specified, disclosures in the accompanying Consolidated Financial Statements and these Notes relate solely to our continuing operations.

The major components of discontinued operations in our Consolidated Statement of Income included the following:

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions)			
Revenue from product sales and services	\$ —	\$ —	\$ —	\$ 1,039
Cost of product sales and services	—	—	—	(885)
Engineering, selling and administrative expenses	—	—	—	(91)
Impairment of goodwill and other assets	—	—	—	(240)
Non-operating loss, net <sup>(1)</sup>	(1)	(5)	(8)	(7)
Loss before income taxes	(1)	(5)	(8)	(184)
Loss on sale of discontinued operations, net <sup>(2)</sup>	—	—	—	(11)
Income tax benefit	—	1	5	110
Discontinued operations, net of income taxes	\$ (1)	\$ (4)	\$ (3)	\$ (85)

(1) “Non-operating loss, net” included a loss of \$2 million in fiscal 2017 related to our former broadcast communications business (“Broadcast Communications”), which was divested in fiscal 2013.

(2) “Loss on sale of discontinued operations, net” in fiscal 2017 included a \$3 million decrease to the loss on the sale of Broadcast Communications.

Depreciation and amortization, capital expenditures and significant non-cash items of discontinued operations included the following:

	Fiscal Year Ended
	June 30, 2017
	(In millions)
Depreciation and amortization	\$ 39
Capital expenditures	4
Significant non-cash items:	
Impairment of goodwill and other assets	(240)
Loss on sale of discontinued operations, net	(11)

#### IT Services

On April 28, 2017, we completed the divestiture to an affiliate of Veritas Capital Fund Management, L.L.C. of IT Services, which primarily provided IT and engineering managed services to U.S. Government customers, for net cash proceeds of \$646 million, and recognized a pre-tax loss of \$28 million (an after-tax gain of \$55 million after certain tax benefits related to the transaction or \$.44 per diluted share) on the sale after transaction expenses. The decision to divest IT Services was part of our strategy to simplify our operating model to focus on technology-differentiated, high-margin businesses.

Because the then-pending divestiture of IT Services represented the disposal of a portion of a reporting unit, we assigned \$487 million of goodwill to the IT Services disposal group on a relative fair value basis during the third quarter of fiscal 2017, when the held for sale criteria were met. The fair value of the IT Services disposal group was determined based on the negotiated selling price, and the fair value of the retained businesses (which comprised the remaining portion of the reporting unit) was determined based on a combination of market-based valuation techniques, utilizing quoted market prices and comparable publicly reported transactions, and projected discounted cash flows. These fair value determinations are categorized as Level 3 in the fair value hierarchy due to their use of internal projections and unobservable measurement inputs. See *Note 1: Significant Accounting Policies* for additional information regarding the fair value hierarchy.

In conjunction with the allocation, we tested goodwill assigned to the disposal group and goodwill allocated to the retained businesses for impairment. As a result, we concluded that goodwill and other assets related to IT Services were impaired as of March 31, 2017, and we recorded a non-cash impairment charge of \$240 million in discontinued operations, \$228 million of which related to goodwill. The goodwill impairment charge was non-deductible for tax purposes.



The following table presents the key financial results of IT Services included in “Discontinued operations, net of income taxes” in our Consolidated Statement of Income:

	Fiscal Years Ended		
	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions)		
Revenue from product sales and services	\$ —	\$ —	\$ 895
Cost of product sales and services	—	—	(777)
Engineering, selling and administrative expenses	—	—	(68)
Impairment of goodwill and other assets	—	—	(240)
Non-operating loss	(1)	(4)	(9)
Loss before income taxes	(1)	(4)	(199)
Loss on sale of discontinued operations, net	—	—	(28)
Income tax benefit	—	5	69
Discontinued operations, net of income taxes	<u>\$ (1)</u>	<u>\$ 1</u>	<u>\$ (158)</u>

#### CapRock

On January 1, 2017, we completed the divestiture to SpeedCast International Ltd. of CapRock, which provided wireless, terrestrial and satellite communications services to energy and maritime customers, for net cash proceeds of \$368 million, and recognized a pre-tax gain of \$14 million (\$61 million after certain tax benefits related to the transaction, including reversal of valuation allowances on capital losses and net operating losses, or \$.49 per diluted share) on the sale after transaction expenses and purchase adjustments in respect of net cash and net working capital as set forth in the definitive sales agreement entered into on November 1, 2016.

The following table presents the key financial results of CapRock included in “Discontinued operations, net of income taxes” included in our Consolidated Statement of Income:

	Two Quarters Ended	Fiscal Years Ended		
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions)			
Revenue from product sales and services	\$ —	\$ —	\$ —	\$ 144
Cost of product sales and services	—	—	—	(108)
Engineering, selling and administrative expenses	—	—	—	(23)
Non-operating income (loss)	(1)	(3)	(4)	4
Income (loss) before income taxes	(1)	(3)	(4)	17
Gain on sale of discontinued operations	—	—	—	14
Income tax benefit	—	1	—	41
Discontinued operations, net of income taxes	<u>\$ (1)</u>	<u>\$ (2)</u>	<u>\$ (4)</u>	<u>\$ 72</u>

#### NOTE 4: RESTRUCTURING AND OTHER EXIT COSTS

We record charges for restructuring and other exit activities related to sales or terminations of product lines, closures or relocations of business activities, changes in management structure, and fundamental reorganizations that affect the nature and focus of operations. Such charges include termination benefits, contract termination costs and costs to consolidate facilities or relocate employees. We record termination benefits and contract termination costs at their fair value when incurred. In cases where employees are required to render service until they are terminated in order to receive the termination benefits and will be retained beyond the minimum retention period, we record the expense ratably over the future service period. These charges are included as a component of the “Engineering, selling and administrative expenses” line item in our Consolidated Statement of Income.

#### L3Harris Merger-Related Restructuring Costs

During the two quarters ended January 3, 2020, we recorded \$117 million of restructuring costs for workforce reductions (including severance and other employee-related exit costs) in connection with the L3Harris Merger. At January 3, 2020, we had

liabilities of \$58 million associated with these restructuring activities, of which we expect substantially all will be paid in the next twelve months.

During the quarter ended January 3, 2020, we finalized our plan to close L3's former headquarters offices located at 600 Third Avenue in New York City. On December 3, 2019, we entered into an amended lease agreement with the landlord, which reduced the number of leased floors from six to five effective October 1, 2020 through the expiration of the lease on October 31, 2031. We plan to fully exit the remaining floors during 2020 and sublease the space over the remaining lease term. During the quarter ended January 3, 2020, we recorded a \$2 million lease modification and a \$46 million impairment charge for ROU and other assets in connection with the termination of the lease.

#### Previous Restructuring and other Exit Costs

In fiscal 2018 and 2017, we recorded \$5 million and \$58 million, respectively, for integration and other costs in connection with our acquisition of Exelis Inc., which we acquired in fiscal 2015 ("Exelis"). We had liabilities of \$16 million and \$27 million as of the end of fiscal 2019 and 2018, respectively, associated with these integration activities and previous restructuring actions. The majority of the remaining liabilities as of January 3, 2020 represent lease obligations associated with exited facilities with remaining terms of four years or less.

In fiscal 2018, we also recorded \$45 million of charges in connection with our decision to transition and exit a commercial line of business that had been developing an air-to-ground radio access network for the business aviation market based on the Long Term Evolution ("LTE") standard operating in the unlicensed spectrum. We had a liability of \$18 million at June 29, 2018 associated with this exit activity, which was paid on July 2, 2018.

Our liabilities for restructuring and other exit costs are included in the "Other accrued items" and "Other long-term liabilities" line items in our Consolidated Balance Sheet. Changes to our restructuring and other exit costs liabilities during the two quarters ended January 3, 2020 and fiscal 2019 and 2018 were as follows:

	Employee severance-related costs	Facilities consolidation and other exit costs <sup>(1)</sup>	Total
	(In millions)		
Balance at June 30, 2017	\$ 12	\$ 31	\$ 43
Additional provisions	1	50	51
Payments	(9)	(38)	(47)
Other	(2)	—	(2)
Balance at June 29, 2018	2	43	45
Payments	(2)	(27)	(29)
Balance at June 28, 2019	—	16	16
Additional provisions	117	—	117
Payments	(62)	(1)	(63)
Other	3	(8)	(5)
Balance at January 3, 2020	<u>\$ 58</u>	<u>\$ 7</u>	<u>\$ 65</u>

(1) Excludes our operating lease liability related to L3's former headquarter offices.

#### NOTE 5: BUSINESS COMBINATION

On October 12, 2018, Harris entered into the Merger Agreement with L3 and Merger Sub, pursuant to which Harris and L3 agreed to combine their respective businesses in an all-stock merger, at the closing of which Merger Sub would merge with and into L3, with L3 continuing as the surviving corporation and a direct wholly-owned subsidiary of Harris.

The closing of the L3Harris Merger occurred on June 29, 2019, the first day of our Fiscal Transition Period. Upon completion of the L3Harris Merger, Harris was renamed "L3Harris Technologies, Inc." and each share of L3 common stock converted into the right to receive 1.30 shares of L3Harris common stock. L3Harris was owned on a fully diluted basis approximately 54 percent by Harris shareholders and 46 percent by L3 shareholders immediately following the completion of the L3Harris Merger.

L3 was a prime contractor in intelligence, surveillance and reconnaissance ("ISR") systems, aircraft sustainment (including modifications and fleet management of special mission aircraft), simulation and training, night vision and image intensification equipment, and security and detection systems. L3 also was a leading provider of a broad range of communication, electronic and

sensor systems used on military, homeland security and commercial platforms. L3 employed approximately 31,000 employees and its customers included the U.S. Department of Defense and its prime contractors, the U.S. Intelligence Community, the U.S. Department of Homeland Security, foreign governments and domestic and foreign commercial customers. L3 generated calendar 2018 revenue of approximately \$10 billion.

Following the completion of the L3Harris Merger, we issued 104 million shares of L3Harris common stock to L3 shareholders. The trading price of L3Harris common stock was \$189.13 per share as of the Closing Date. In addition to shares of our common stock issued to L3 shareholders, replacement L3Harris share-based awards were issued for certain outstanding L3 share-based awards.

We are accounting for the L3Harris Merger under the acquisition method of accounting. Under the acquisition method of accounting, we are required to measure identifiable assets acquired, liabilities assumed and any noncontrolling interests in the acquiree at their fair values as of the Closing Date. Due to the timing of the L3Harris Merger relative to its size and complexity, certain aspects of our accounting for the L3Harris Merger remain preliminary, including the acquisition-date fair value of identifiable assets acquired and certain liabilities assumed. Amounts recorded associated with these assets and liabilities are based on preliminary calculations and our estimates and assumptions are subject to change as we obtain additional information during the measurement period (up to one year from the Closing Date). As of January 3, 2020, we have completed our determination of the fair value of consideration transferred as well as defined benefit plan liabilities and long-term debt assumed.

Our calculation of consideration transferred is as follows:

(In millions, except exchange ratio and per share amounts)	June 29, 2019
Outstanding shares of L3 common stock as of June 28, 2019	79.63
L3 restricted stock unit awards settled in shares of L3Harris common stock	0.41
L3 performance unit awards settled in shares of L3Harris common stock	0.04
	<u>80.08</u>
Exchange Ratio	1.30
Shares of L3Harris common stock issued for L3 outstanding common stock	104.10
Price per share of L3Harris common stock as of June 28, 2019	\$ 189.13
Fair value of L3Harris common stock issued for L3 outstanding common stock	\$ 19,689
Fair value of replacement RSUs attributable to merger consideration	10
Fair value of L3Harris stock options issued for L3 outstanding stock options	101
Withholding tax liability incurred for converted L3 share-based awards	45
Fair value of replacement award consideration	<u>156</u>
Fair value of total consideration	19,845
Less cash acquired	(1,195)
Total net consideration transferred	<u>\$ 18,650</u>

Our preliminary measurement of assets acquired, liabilities assumed and noncontrolling interests as of the Closing Date and measurement period adjustments during the two quarters ended January 3, 2020, are as follows:

	Preliminary Fair Value	Measurement Period Adjustments	Adjusted Fair Value
(In millions)			
Receivables	\$ 849	\$ (15)	\$ 834
Contract assets	1,708	(41)	1,667
Inventories	1,056	(37)	1,019
Other current assets	517	(20)	497
Property, plant and equipment	1,176	39	1,215
Operating lease right-of-use assets	704	—	704
Goodwill	15,423	(774)	14,649
Other intangible assets	6,768	1,109	7,877
Other non-current assets	327	(6)	321
Total assets acquired	<u>\$ 28,528</u>	<u>\$ 255</u>	<u>\$ 28,783</u>
Accounts payable	\$ 898	\$ (14)	\$ 884
Contract liabilities	722	(4)	718
Other current liabilities	772	60	832
Operating lease liabilities	715	—	715
Defined benefit plans	1,411	—	1,411
Long-term debt, net	3,548	—	3,548
Other long-term liabilities	1,661	209	1,870
Total liabilities assumed	<u>9,727</u>	<u>251</u>	<u>9,978</u>
Net assets acquired	18,801	4	18,805
Noncontrolling interests	(151)	(4)	(155)
Total net consideration transferred	<u>\$ 18,650</u>	<u>\$ —</u>	<u>\$ 18,650</u>

The goodwill resulting from the L3Harris Merger was primarily associated with L3's market presence and leading positions, growth opportunities in the markets in which L3 businesses operate, experienced work force and established operating infrastructures. Most of the goodwill related to the L3Harris Merger is nondeductible for tax purposes.

See *Note 10: Goodwill* in these Notes for more information regarding the preliminary allocation of goodwill by business segment.

The following table provides further detail of the fair value and weighted-average amortization period of identified intangible assets acquired by major intangible asset class:

	Weighted Average Amortization Period	Total
	(In years)	(In millions)
Identifiable intangible assets acquired:		
Customer relationships (Government)	15	\$ 4,677
Customer relationships (Commercial)	15	643
Trade names — Divisions	9	123
Developed technology	7	562
Total identifiable intangible assets subject to amortization	14	6,005
Trade names — Corporate	indefinite	1,803
In-process research and development	n/a	69
Total identifiable intangible assets		<u>\$ 7,877</u>

### Merger-Related Charges

During the two quarters ended January 3, 2020, we recorded \$532 million of L3Harris Merger-related charges, consisting of restructuring, integration, transaction and other costs as follows:

- \$142 million of additional cost of sales related to the fair value step-up in inventory sold;
- \$117 million of costs for workforce reductions, including severance and other employee-related exit costs;
- \$83 million of transaction costs, recognized as incurred;
- \$72 million of integration costs, recognized as incurred;
- \$70 million of equity award acceleration charges, recognized upon change in control; and
- \$48 million of facility consolidation costs.

See *Note 4: Restructuring and Other Exit Costs* in these Notes for additional information regarding severance and facility consolidation costs.

Because the L3Harris Merger benefited the entire Company as opposed to any individual business segment, the above costs were not allocated to any business segment. All of the costs above were recorded in the “Engineering, selling and administrative expenses” line item in our Consolidated Statement of Income, except for the \$142 million of additional cost of sales related to the fair value step-up in inventory sold, which is included in the “Cost of product sales and services” line item in our Consolidated Statement of Income.

### Pro Forma Results

The following summary, prepared on a pro forma basis, presents our unaudited consolidated results of operations for the comparable period ended December 28, 2018 as if the L3Harris Merger had been completed on June 29, 2018, the beginning of the comparable period ended December 28, 2018, after including any post-merger adjustments directly attributable to the L3Harris Merger, such as the sale of the Harris Night Vision business, and after including the impact of adjustments such as amortization of intangible assets as well as the related income tax effects. This pro forma presentation does not include any impact of transaction synergies. The pro forma results are not necessarily indicative of our results of operations that actually would have been obtained had the L3Harris Merger been completed on the assumed date or for the period presented, or which may be realized in the future.

	<b>Two Quarters Ended</b>	
	<b>December 28, 2018</b>	
	<b>(In millions)</b>	
Revenue from product sales and services — as reported	\$	3,208
Revenue from product sales and services — pro forma	\$	8,404
Income from continuing operations — as reported	\$	441
Income from continuing operations — pro forma	\$	760

For the two quarters ended January 3, 2020, our Consolidated Statement of Income includes the results of L3 operating businesses from the Closing Date, with total revenue of approximately \$5.7 billion (net of intercompany sales between L3 operating businesses) and income from continuing operations before income taxes of approximately \$0.4 billion (including \$142 million of additional cost of sales related to the fair value step-up in inventory sold and \$108 million of restructuring charges for workforce reductions associated with the L3Harris Merger).

### NOTE 6: RECEIVABLES

Receivables are summarized below:

	<b>January 3, 2020</b>	<b>June 28, 2019</b>	<b>June 29, 2018</b>
	<b>(In millions)</b>		
Accounts receivable	\$ 1,228	\$ 459	\$ 468
Less allowances for collection losses	(12)	(2)	(2)
	<u>\$ 1,216</u>	<u>\$ 457</u>	<u>\$ 466</u>

We have a receivables sale agreement (“RSA”) with a third-party financial institution that permits us to sell, on a nonrecourse basis, up to \$100 million of outstanding receivables at any given time. From time to time, we have sold certain customer receivables under the RSA, which we continue to service and collect on behalf of the third-party financial institution. Receivables sold pursuant to the RSA meet the requirements for sales accounting under Accounting Standards Codification 860, *Transfers and Servicing*, and accordingly, are derecognized from our Consolidated Balance Sheet at the time of

sale. Outstanding accounts receivable sold pursuant to the RSA were not material at January 3, 2020, June 28, 2019 or June 29, 2018.

**NOTE 7: CONTRACT ASSETS AND CONTRACT LIABILITIES**

Contract assets include unbilled amounts typically resulting from revenue recognized exceeding amounts billed to customers for contracts utilizing the POC cost-to-cost revenue recognition method. We bill customers as work progresses in accordance with agreed-upon contractual terms, either at periodic intervals, upon achievement of contractual milestones or upon deliveries and, in certain arrangements, the customer may withhold payment of a small portion of the contract price until contract completion. Contract liabilities include advance payments and billings in excess of revenue recognized, including deferred revenue associated with extended product warranties. Contract assets and liabilities are reported on a contract-by-contract basis at the end of each reporting period. The increase in contract assets and contract liabilities in the two quarters ended January 3, 2020 was primarily due to contract assets and liabilities acquired in connection with the L3Harris Merger. Changes in contract asset and contract liability balances in the two quarters ended January 3, 2020 were not materially impacted by any factors other than those described above.

Contract assets and contract liabilities are summarized below:

	<u>January 3, 2020</u>	<u>June 28, 2019</u>	<u>June 29, 2018</u>
	(In millions)		
Contract assets	\$ 2,459	\$ 807	\$ 782
Contract liabilities, current	(1,214)	(496)	(372)
Contract liabilities, noncurrent <sup>(1)</sup>	(87)	(42)	(35)
Net contract assets	<u>\$ 1,158</u>	<u>\$ 269</u>	<u>\$ 375</u>

(1) The non-current portion of contract liabilities is included as a component of the “Other long-term liabilities” line item in our Consolidated Balance Sheet.

The components of contract assets are summarized below:

	<u>January 3, 2020</u>	<u>June 28, 2019</u>	<u>June 29, 2018</u>
	(In millions)		
Unbilled contract receivables, gross	\$ 3,690	\$ 916	\$ 881
Progress payments	(1,231)	(109)	(99)
	<u>\$ 2,459</u>	<u>\$ 807</u>	<u>\$ 782</u>

Impairment losses related to our contract assets were not material during the two quarters ended January 3, 2020 or fiscal 2019, 2018 or 2017. In the two quarters ended January 3, 2020, we recognized \$776 million of revenue related to contract liabilities that were outstanding at the end of fiscal 2019. In fiscal 2019, 2018 and 2017, we recognized \$287 million, \$204 million and \$221 million, respectively, of revenue related to contract liabilities that were outstanding at the end of the respective prior fiscal year.

**NOTE 8: INVENTORIES**

Inventories are summarized below:

	<u>January 3, 2020</u>	<u>June 28, 2019</u>	<u>June 29, 2018</u>
	(In millions)		
Finished products	\$ 216	\$ 77	\$ 91
Work in process	386	90	121
Raw materials and supplies	617	193	199
	<u>\$ 1,219</u>	<u>\$ 360</u>	<u>\$ 411</u>

**NOTE 9: PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment are summarized below:

	January 3, 2020	June 28, 2019	June 29, 2018
	(In millions)		
Land	\$ 90	\$ 40	\$ 43
Software capitalized for internal use	287	187	171
Buildings	1,073	631	620
Machinery and equipment	2,194	1,429	1,349
	<u>3,644</u>	<u>2,287</u>	<u>2,183</u>
Less accumulated depreciation and amortization	(1,527)	(1,393)	(1,283)
	<u>\$ 2,117</u>	<u>\$ 894</u>	<u>\$ 900</u>

Depreciation and amortization expense related to property, plant and equipment was \$157 million in the two quarters ended January 3, 2020. Depreciation and amortization expense related to property, plant and equipment was \$138 million, \$143 million and \$147 million in fiscal 2019, 2018 and 2017, respectively.

**NOTE 10: GOODWILL**

As discussed in *Note 25: Business Segments* in these Notes, after the completion of the L3Harris Merger, we adjusted our segment reporting to reflect our new organizational structure effective June 29, 2019. Because our accounting for the L3Harris Merger is still preliminary, we assigned goodwill acquired on a provisional basis. Immediately before and after our goodwill assignments, we completed an assessment of any potential goodwill impairment under our former and new segment reporting structure and determined that no impairment existed.

The assignment of goodwill by business segment, and changes in the carrying amount of goodwill for the two quarters ended January 3, 2020, and fiscal 2019 and 2018 were as follows:

	Integrated Mission Systems	Space and Airborne Systems	Communication Systems	Aviation Systems	Other non- reportable business segments	Total
	(In millions)					
Balance at June 30, 2017	\$ 64	\$ 3,733	\$ 927	\$ 612	\$ 30	\$ 5,366
Currency translation adjustments	—	6	—	—	—	6
Balance at June 29, 2018	64	3,739	927	612	30	5,372
Currency translation adjustments	—	(2)	—	—	—	(2)
Decrease from reclassification to assets of disposal group held for sale <sup>(1)</sup>	—	—	—	—	(30)	(30)
Balance at June 28, 2019	64	3,737	927	612	—	5,340
Goodwill acquired	5,704	1,390	3,316	4,239	—	14,649
Currency translation adjustments	1	4	—	7	—	12
Balance at January 3, 2020	<u>\$ 5,768</u>	<u>\$ 5,131</u>	<u>\$ 4,243</u>	<u>\$ 4,859</u>	<u>\$ —</u>	<u>\$ 20,001</u>

(1) In the fourth quarter of fiscal 2019, in connection with our then-pending divestiture of the Harris Night Vision business, which was reported as part of our former Communication Systems segment, we assigned \$30 million of goodwill to the Harris Night Vision business on a relative fair value basis, because the divestiture of the Harris Night Vision business represented the disposal of a portion of a reporting unit. The Harris Night Vision business' assets, including assigned goodwill, are presented as "Assets of disposal group held for sale" in our Consolidated Balance Sheet as of June 28, 2019. We completed the sale of the Harris Night Vision business on September 13, 2019. As a result, the goodwill assigned to the Harris Night Vision business was not allocated to any of our new business segments, and, consequently, it is included in "Other non-reportable business segments" in the table above. See *Note 3: Divestitures, Asset Sales and Discontinued Operations* in these Notes for additional information regarding the sale of the Harris Night Vision business.

**NOTE 11: INTANGIBLE ASSETS**

The most significant identifiable intangible asset that is separately recognized for our business combinations is customer relationships. Our customer relationships are established through written customer contracts (revenue arrangements). The fair value for customer relationships is determined, as of the date of acquisition, based on estimates and judgments regarding expectations for the estimated future after-tax earnings and cash flows arising from the follow-on sales expected from the customer relationships over the estimated lives, including the probability of expected future contract renewals and sales, less a contributory assets charge, all of which is discounted to present value. We assess the recoverability of the carrying value of our finite-lived intangible assets whenever events or changes in circumstances indicate the carrying amount of the assets may not be recoverable. We assess the recoverability of the carrying value of indefinite-lived intangible assets annually, or under certain circumstances more frequently, such as when events and circumstances indicate there may be an impairment.

Intangible assets are summarized below:

	<b>January 3, 2020</b>		
	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Net</b>
	<b>(In millions)</b>		
Customer relationships	\$ 6,518	\$ 653	\$ 5,865
Developed technologies	768	183	585
Trade names	165	35	130
Other	10	4	6
Total intangible assets subject to amortization	7,461	875	6,586
IPR&D	69	—	69
L3 trade name	1,803	—	1,803
Total intangible assets	<u>\$ 9,333</u>	<u>\$ 875</u>	<u>\$ 8,458</u>
	<b>June 28, 2019</b>		
	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Net</b>
	<b>(In millions)</b>		
Customer relationships	\$ 1,203	\$ 419	\$ 784
Developed technologies	206	136	70
Trade names	42	26	16
Other	2	2	—
Total intangible assets	<u>\$ 1,453</u>	<u>\$ 583</u>	<u>\$ 870</u>
	<b>June 29, 2018</b>		
	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Net</b>
	<b>(In millions)</b>		
Customer relationships	\$ 1,206	\$ 327	\$ 879
Developed technologies	208	119	89
Trade names	43	22	21
Other	2	2	—
Total intangible assets	<u>\$ 1,459</u>	<u>\$ 470</u>	<u>\$ 989</u>

Amortization expense related to intangible assets was \$290 million for the two quarters ended January 3, 2020 and primarily related to the L3Harris Merger and our acquisition of Exelis. Amortization expense related to intangible assets was \$115 million, \$117 million and \$126 million in fiscal 2019, 2018 and 2017, respectively, and primarily related to our acquisition of Exelis.



Future estimated amortization expense for intangible assets is as follows:

	(In millions)
2020	\$ 711
2021	632
2022	617
2023	596
2024	568
Thereafter	3,462
<b>Total</b>	<b>\$ 6,586</b>

**NOTE 12: ACCRUED WARRANTIES**

Our liability for standard product warranties is included as a component of the “Other accrued items” and “Other long-term liabilities” line items in our Consolidated Balance Sheet. Changes in our liability for standard product warranties during the two quarters ended January 3, 2020, and fiscal 2019 and 2018, were as follows:

	January 3, 2020	June 28, 2019	June 29, 2018
	(In millions)		
Balance at the beginning of the period	\$ 25	\$ 24	\$ 26
Acquisitions during the period	83	—	—
Accruals for product warranties issued during the period	23	16	13
Settlements made during the period	(23)	(11)	(14)
Other, including adjustments for divestitures and foreign currency translation	4	(4)	(1)
Balance at the end of the period	<u>\$ 112</u>	<u>\$ 25</u>	<u>\$ 24</u>

**NOTE 13: CREDIT ARRANGEMENTS**

On June 28, 2019, we established a new \$2 billion, 5-year senior unsecured revolving credit facility (the “2019 Credit Facility”) by entering into a Revolving Credit Agreement (the “2019 Credit Agreement”) with a syndicate of lenders. The 2019 Credit Facility replaced our prior \$1 billion, 5-year senior unsecured revolving credit facility established under the Revolving Credit Agreement, dated as of June 26, 2018 (the “2018 Credit Agreement”). No loans or letters of credit under the 2018 Credit Agreement were outstanding at the time of, or were repaid in connection with, such termination, and we incurred no early termination penalties as a result of such termination.

The 2019 Credit Agreement provides for the extension of credit to us in the form of revolving loans, including swingline loans and letters of credit, at any time and from time to time during the term of the 2019 Credit Agreement, in an aggregate principal amount at any time outstanding not to exceed \$2 billion for both revolving loans and letters of credit, with a sub-limit of \$140 million for swingline loans and a sub-limit of \$350 million for letters of credit. Borrowings under the 2019 Credit Agreement may be denominated in U.S. Dollars, Euros, Sterling and any other currency acceptable to the administrative agent and the lenders, with a foreign currency sub-limit of \$400 million. The 2019 Credit Agreement includes a provision pursuant to which, from time to time, we may request that the lenders in their discretion increase the maximum amount of commitments under the 2019 Credit Agreement by an amount not to exceed \$1 billion. Only consenting lenders (including new lenders reasonably acceptable to the administrative agent) will participate in any increase. In no event will the maximum amount of credit extensions available under the 2019 Credit Agreement exceed \$3 billion. The proceeds of loans or letters of credit borrowings under the 2019 Credit Agreement are restricted from being used for hostile acquisitions (as defined in the 2019 Credit Agreement) or for any purpose in contravention of applicable laws. We are not otherwise restricted under the 2019 Credit Agreement from using the proceeds of loans or letters of credit borrowings under the 2019 Credit Agreement for working capital and other general corporate purposes or from using the 2019 Credit Facility to refinance existing debt and to repay maturing commercial paper issued by us from time to time. Subject to certain conditions stated in the 2019 Credit Agreement (including the absence of any default and the accuracy of certain representations and warranties), we may borrow, prepay and re-borrow amounts under the 2019 Credit Agreement at any time during the term of the 2019 Credit Agreement.

The 2019 Credit Agreement provides that we may designate wholly-owned subsidiaries organized in the United States, Canada or the United Kingdom (or such other jurisdictions as all lenders shall approve) as borrowers under the 2019 Credit Agreement. The obligations of any such subsidiary borrower shall be guaranteed by us.

The 2019 Credit Agreement provides that we may from time to time designate certain of our subsidiaries as unrestricted subsidiaries, which means certain of the representations and covenants in the 2019 Credit Agreement do not apply in respect of such subsidiaries.

At our election, borrowings under the 2019 Credit Agreement denominated in U.S. Dollars will bear interest either at (i) the eurocurrency rate for the applicable interest period plus an applicable margin, or (ii) the base rate plus an applicable margin. The eurocurrency rate for an interest period is the rate per annum equal to (a) the London interbank offered rate (“LIBOR”) for such interest period, divided by (b) a percentage equal to 1.00 minus the daily average eurocurrency reserve rate for such interest period. The applicable interest rate margin over the eurocurrency rate is initially equal to 1.375%, but may increase (to a maximum amount of 1.875%) or decrease (to a minimum amount of 1.125%) based on changes in the ratings of our senior unsecured long-term debt securities (“Senior Debt Ratings”). The base rate for any day is a rate per annum equal to the greatest of (i) the prime lending rate published in the Wall Street Journal, (ii) the Federal Reserve Bank of New York (“NYFRB”) Rate (“NYFRB Rate”) plus 0.500% (the NYFRB Rate is the greater of (a) the federal funds rate and (b) the overnight bank funding rate published by the NYFRB), and (iii) the eurocurrency rate for a one month interest period (as defined in the 2019 Credit Agreement) plus 1.000%. The applicable interest rate margin over the base rate is initially equal to 0.375%, but may increase (to a maximum amount of 0.875%) or decrease (to a minimum amount of 0.125%) based on changes in our Senior Debt Ratings.

Borrowings under the 2019 Credit Agreement denominated in a currency other than U.S. Dollars will bear interest at the eurocurrency rate for the applicable interest period plus an applicable margin, as described above, plus, in some cases, additional costs. Letter of credit fees are also determined based on our Senior Debt Ratings.

In addition to interest payable on the principal amount of indebtedness outstanding from time to time under the 2019 Credit Agreement and letter of credit fees, we are required to pay a quarterly unused commitment fee, which shall accrue at an applicable rate per annum multiplied by the actual daily amount of the lenders’ aggregate unused commitments under the 2019 Credit Agreement. The applicable rate per annum for the unused commitment fee is initially equal to 0.200%, but may increase (to a maximum amount of 0.300%) or decrease (to a minimum amount of 0.125%) based on changes in our Senior Debt Ratings.

The 2019 Credit Agreement contains certain representations and warranties for the benefit of the administrative agent and the lenders, including but not limited to representations relating to: due incorporation and good standing; due authorization of the 2019 Credit Agreement documentation; absence of any requirement for governmental or third party authorization for the due execution, delivery and performance of the 2019 Credit Agreement documentation; enforceability of the 2019 Credit Agreement documentation; accuracy of financial statements; no material adverse effect since June 29, 2018; absence of material undisclosed litigation as of June 28, 2019; compliance with the Employee Retirement Income Security Act of 1974 (“ERISA”) and environmental, anti-money laundering, sanctions, anti-corruption and certain other laws; payment of taxes; and solvency.

The 2019 Credit Agreement contains certain affirmative covenants, including but not limited to covenants relating to: reporting obligations; maintenance of corporate existence and good standing; compliance with laws; maintenance of properties and insurance; payment of taxes; compliance with ERISA and environmental, anti-money laundering, sanctions, export controls, anti-corruption and certain other laws; maintenance of accurate books and records; and visitation and inspection by the administrative agent and the lenders. The 2019 Credit Agreement also contains certain negative covenants, including covenants: limiting certain liens on assets; limiting certain mergers, consolidations or sales of assets; limiting certain sale and leaseback transactions; limiting certain vendor financing investments; limiting certain investments in unrestricted subsidiaries; and limiting certain hedging arrangements. The 2019 Credit Agreement also requires that we not permit our ratio of consolidated total indebtedness (excluding defined benefit plan liabilities) to total capital, each as defined in the 2019 Credit Agreement, to be greater than 0.65:1.00. We were in compliance with the covenants in the 2019 Credit Agreement at January 3, 2020.

The 2019 Credit Agreement contains certain events of default, including: failure to make payments under the 2019 Credit Agreement; failure to perform or observe terms, covenants or agreements contained in the 2019 Credit Agreement; material inaccuracy of any representation or warranty under the 2019 Credit Agreement; payment default by us or certain of our subsidiaries under other indebtedness with a principal amount in excess of \$200 million or acceleration of or ability to accelerate such other indebtedness; occurrence of one or more final judgments or orders for the payment by us or certain of our subsidiaries of money in excess of \$200 million that remain unsatisfied; incurrence by us or certain of our subsidiaries of certain ERISA liability in excess of \$200 million; any bankruptcy or insolvency of L3Harris or any material subsidiary; invalidity of 2019 Credit Agreement documentation; or a change of control (as defined in the 2019 Credit Agreement) of L3Harris. If an event of default occurs, then the lenders may, among other things, terminate their commitments and declare all outstanding borrowings to be immediately due and payable together with accrued interest and fees.

All principal amounts borrowed or outstanding under the 2019 Credit Agreement are due on June 28, 2024, unless (i) the commitments are terminated earlier either at our request or if certain events of default described in the 2019 Credit Agreement occur or (ii) the maturity date is extended pursuant to provisions allowing us, from time to time after June 28, 2020, but at least 45 days prior to the scheduled maturity date then in effect, to request that the scheduled maturity date then in effect be extended by one calendar year (with no more than one such extension permitted in any calendar year and no more than two such extensions

during the term of the 2019 Credit Agreement), subject to approval by lenders holding a majority of the commitments under the 2019 Credit Agreement and satisfaction of certain conditions stated in the 2019 Credit Agreement (including the absence of any default and the accuracy of certain representations and warranties); provided, however, that all revolving loans of those lenders declining to participate in the requested extension and whose commitments under the 2019 Credit Agreement have not been replaced pursuant to customary replacement rights in our favor shall remain due and payable in full, and all commitments under the 2019 Credit Agreement of such declining lenders shall terminate, on the maturity date in effect prior to the requested extension. At January 3, 2020, we had no borrowings outstanding under the 2019 Credit Facility.

#### **NOTE 14: DEBT**

##### **Long-Term Debt**

Long-term debt is summarized below:

	<u>January 3, 2020</u>	<u>June 28, 2019</u>	<u>June 29, 2018</u>
	(In millions)		
<b>Variable-rate debt:</b>			
Floating rate notes, due February 27, 2019	\$ —	\$ —	\$ 300
Floating rate notes, due April 30, 2020	250	250	250
<b>Total variable-rate debt</b>	<b>250</b>	<b>250</b>	<b>550</b>
<b>Fixed-rate debt:</b>			
2.7% notes, due April 27, 2020	—	400	400
4.95% notes, due February 15, 2021	650	—	—
3.85% notes, due June 15, 2023	800	—	—
3.95% notes, due May 28, 2024	350	—	—
3.832% notes, due April 27, 2025	600	600	600
7.0% debentures, due January 15, 2026	100	100	100
3.85% notes, due December 15, 2026	550	—	—
6.35% debentures, due February 1, 2028	26	26	26
4.40% notes, due June 15, 2028	1,850	850	850
2.900% notes, due December 15, 2029	400	—	—
4.854% notes, due April 27, 2035	400	400	400
6.15% notes, due December 15, 2040	300	300	300
5.054% notes, due April 27, 2045	500	500	500
Other	49	17	14
<b>Total fixed-rate debt</b>	<b>6,575</b>	<b>3,193</b>	<b>3,190</b>
<b>Total debt</b>	<b>6,825</b>	<b>3,443</b>	<b>3,740</b>
Plus: unamortized bond premium	154	—	—
Less: unamortized discounts and issuance costs	(28)	(24)	(28)
<b>Total debt, net</b>	<b>6,951</b>	<b>3,419</b>	<b>3,712</b>
Less: current portion of long-term debt, net	(257)	(656)	(304)
<b>Total long-term debt, net</b>	<b>\$ 6,694</b>	<b>\$ 2,763</b>	<b>\$ 3,408</b>

The potential maturities of long-term debt, including the current portion, for the five years following the end of the Fiscal Transition Period and, in total, thereafter are: \$257 million in fiscal 2020; \$657 million in fiscal 2021; \$5 million in fiscal 2022; \$804 million in fiscal 2023; \$352 million in fiscal 2024; and \$4,750 million thereafter.

As part of our purchase accounting for the L3Harris Merger, the L3 Notes (defined below) were recorded at fair value (\$3.52 billion on a combined basis, representing a premium of \$171 million). This premium will be amortized to interest expense over the lives of the related New L3Harris Notes (defined below) and such amortization is reflected as a reduction of interest expense in our Consolidated Statement of Income.

**Debt Exchange.** In connection with the L3Harris Merger, on July 2, 2019, we settled our previously announced debt exchange offers in which eligible holders of L3 senior notes (“L3 Notes”) could exchange such outstanding notes for (1) up to \$3.35 billion aggregate principal amount of new notes issued by L3Harris (“New L3Harris Notes”) and (2) one dollar in cash for each \$1,000 of principal amount. Each series of the New L3Harris Notes issued has an interest rate and maturity date that is identical to the L3 Notes.

	Aggregate Principal Amount of L3 Notes (prior to debt exchange)	Aggregate Principal Amount of New L3Harris Notes Issued	Aggregate Principal Amount of Remaining L3 Notes
(In millions)			
4.95% notes due February 15, 2021 (“4.95% 2021 Notes”)	\$ 650	\$ 501	\$ 149
3.85% notes due June 15, 2023 (“3.85% 2023 Notes”)	800	741	59
3.95% notes due May 28, 2024 (“3.95% 2024 Notes”)	350	326	24
3.85% notes due December 15, 2026 (“3.85% 2026 Notes”)	550	535	15
4.40% notes due June 15, 2028 (“4.40% 2028 Notes”)	1,000	918	82
Total	<u>\$ 3,350</u>	<u>\$ 3,021</u>	<u>\$ 329</u>

Interest on the New L3Harris Notes is payable semi-annually in arrears on February 15 and August 15, commencing on August 15, 2019, in the case of the 4.95% 2021 Notes; on June 15 and December 15, commencing on December 15, 2019, in the case of the 3.85% 2023 Notes, 3.85% 2026 Notes and 4.40% 2028 Notes; and on May 28 and November 28, commencing on November 28, 2019, in the case of the 3.95% 2024 Notes. The New L3Harris Notes are unsecured senior obligations and rank equally in right of payment with all other L3Harris senior unsecured debt.

The New L3Harris Notes are redeemable in whole or in part at any time or in part from time to time, at our option, until three months prior to the maturity date, in the case of the 4.95% 2021 Notes, 3.95% 2024 Notes, 3.85% 2026 Notes and 4.40% 2028 Notes, and until one month prior to the maturity date, in the case of the 3.85% 2023 Notes, at a redemption price equal to the greater of 100 percent of the principal amount of the notes to be redeemed or the sum of the present values of the principal amount and the remaining scheduled payments of interest on the notes to be redeemed, discounted from the scheduled payment dates to the date of redemption at the “treasury rate” as defined in the note, plus 20 basis points, in the case of the 3.85% 2023 Notes and 3.95% 2024 Notes, or 25 basis points, in the case of the 4.95% 2021 Notes, 3.85% 2026 Notes and 4.40% 2028 Notes, plus, in each case, accrued and unpaid interest due at the date of redemption.

In connection with the issuance of the New L3Harris Notes, we entered into a registration rights agreement, dated July 2, 2019, with BofA Securities, Inc. and Morgan Stanley & Co. LLC, pursuant to which we agreed to use commercially reasonable efforts to complete one or more registered exchange offers for the New L3Harris Notes within 365 days after July 2, 2019. If a registered exchange offer is not consummated within the allotted time, we are required to pay special additional interest, in an amount equal to 0.25% per annum of the principal amount of the New L3Harris Notes, for the first 90 days following the day of default. Thereafter, the amount of special additional interest increases another 0.25% per year, up to a maximum of 0.50% per year, until the default is cured.

Following the settlement of the exchange offers, there was approximately \$329 million of existing L3 Senior Notes outstanding, which remain the senior unsecured obligations of L3.

#### **Long-Term Debt Repaid in the Two Quarters Ended January 3, 2020**

On December 16, 2019, we completed our optional redemption of the entire outstanding \$400 million aggregate principal amount of our 2.7% Notes due April 27, 2020 (the “2.7% 2020 Notes”) at a “make-whole” redemption price as set forth in the 2.7% 2020 Notes. The “make-whole” redemption price for the 2.7% 2020 Notes was \$403 million, and after adjusting for the carrying value of our unamortized issuance costs, we recorded a \$2 million loss on the extinguishment of the 2.7% 2020 Notes in the two quarters ended January 3, 2020, which is included as a component of the “Non-operating income” line item in our Consolidated Statement of Income.

#### **Long-Term Debt Issued in the Two Quarters Ended January 3, 2020**

*Fixed-rate Debt:* On November 27, 2019, in order to fund our optional redemption of the 2.7% 2020 Notes as described above under “Long-Term Debt Repaid in the Two Quarters Ended January 3, 2020,” we completed the issuance of \$400 million in aggregate principal amount of 2.900% notes due December 15, 2029 (the “2.900% 2029 Notes”). Interest on the 2.900% 2029 Notes is payable semi-annually in arrears on June 15 and December 15 of each year, commencing on June 15, 2020. At any time prior to September 15, 2029, we may redeem the 2.900% 2029 Notes, in whole or in part, at our option, at a “make-whole” redemption price equal to the greater of 100 percent of the principal amount of the 2.900% 2029 Notes or the sum of the present

values of the remaining scheduled payments of the principal plus accrued interest (other than interest accruing to the date of redemption) on the notes being redeemed, discounted to the redemption date on a semi-annual basis at the “Treasury Rate”, as defined in the 2.900% 2029 Notes, plus 20 basis points. We will pay accrued interest on the principal amount of notes being redeemed to, but not including, the redemption date. At any time on or after September 15, 2029, we may redeem the 2.900% 2029 Notes, in whole or in part, at our option, at a redemption price equal to 100 percent of the principal amount of the notes being redeemed, plus accrued interest on the principal amount of the notes being redeemed to, but not including, the redemption date. In addition, upon change of control combined with a below-investment-grade rating event, we may be required to make an offer to repurchase the 2.900% 2029 Notes at a price equal to 101 percent of the aggregate principal amount of the notes being repurchased, plus accrued interest on the notes being repurchased to, but not including, the date of repurchase. We incurred \$3 million of debt issuance costs related to the issuance of the 2.900% 2029 Notes, which are being amortized using the effective interest rate method over the life of the 2.900% 2029 Notes, and such amortization is included as a component of the “Interest expense” line item in our Consolidated Statement of Income.

### **Long-Term Debt Repaid in Fiscal 2019**

During the third quarter of fiscal 2019, we repaid at maturity the entire outstanding \$300 million aggregate principal amount of our Floating Rate Notes due February 27, 2019.

### **Long-Term Debt Repaid in Fiscal 2018**

On June 22, 2018, we completed our optional redemption of the entire outstanding \$400 million aggregate principal amount of our 4.4% notes due December 15, 2020 (the “4.4% 2020 Notes”) and \$400 million aggregate principal amount of our 5.55% notes due October 1, 2021 (the “2021 Notes” and collectively with the 4.4% 2020 Notes, the “2018 Redeemed Notes”) at a “make-whole” redemption price as set forth in the 2018 Redeemed Notes. The combined “make-whole” redemption price for the 2018 Redeemed Notes was \$844 million, and after adjusting for the carrying value of our bond premium, discounts and issuance costs, we recorded a combined \$22 million loss on the extinguishment of the 2018 Redeemed Notes in the fourth quarter of fiscal 2018, which is included as a component of the “Non-operating income (loss)” line item in our Consolidated Statement of Income.

During the fourth quarter of fiscal 2018, we also repaid at maturity the entire outstanding \$500 million aggregate principal amount of the 1.999% notes due April 27, 2018.

During the second quarter of fiscal 2018, we repaid in full the \$253 million in remaining outstanding indebtedness under the 5-year tranche of our \$1.3 billion senior unsecured term loan facility pursuant to our Term Loan Agreement, dated as of March 16, 2015, and recognized a \$1 million extinguishment loss, which is included as a component of the “Non-operating income (loss)” line item in our Consolidated Statement of Income, as a result of associated unamortized debt issuance costs. During the fourth quarter of fiscal 2018, we also repaid in full the \$36 million in remaining indebtedness under the 3-year tranche (for a total of \$305 million in term loan indebtedness repaid during fiscal 2018), and as a result, our \$1.3 billion senior unsecured term loan facility pursuant to our Term Loan Agreement, dated as of March 16, 2015, was terminated.

### **Long-Term Debt Issued in Fiscal 2018**

*Variable-rate Debt:* On November 6, 2017, we completed the issuance and sale of \$250 million in aggregate principal amount of Floating Rate Notes due April 30, 2020 (“Floating Rate Notes 2020”). We incurred \$2 million of debt issuance costs related to the issuance of the Floating Rate Notes 2020, which are being amortized using the effective interest rate method over the life of the notes, and such amortization is included as a component of the “Interest expense” line item in our Consolidated Statement of Income. The Floating Rate Notes 2020 bear interest at a floating rate, reset quarterly, equal to three-month LIBOR plus 0.48% per year. Interest is payable quarterly in arrears on January 30, April 30, July 30 and October 30 of each year, commencing January 30, 2018. The Floating Rate Notes 2020 are not redeemable at our option prior to maturity. Upon a change of control combined with a below-investment-grade rating event, we may be required to make an offer to repurchase the notes at a price equal to 101 percent of the aggregate principal amount of the notes being repurchased, plus accrued interest on the notes being repurchased to, but not including, the date of repurchase. We used the net proceeds, together with cash on hand, to repay in full the \$253 million in remaining outstanding indebtedness under the 5-year tranche of our \$1.3 billion senior unsecured term loan facility as described above under “Long-Term Debt Repaid in Fiscal 2018”.

*Fixed-rate Debt:* On June 4, 2018, in order to fund our optional redemption of the 2018 Redeemed Notes as described above under “Long-Term Debt Repaid in Fiscal 2018,” we completed the issuance of \$850 million in aggregate principal amount of 4.400% notes due June 15, 2028 (the “New 2028 Notes”). Interest on the New 2028 Notes is payable semi-annually in arrears on June 15 and December 15 of each year, commencing on December 15, 2018. At any time prior to March 15, 2028, we may redeem the New 2028 Notes, in whole or in part, at our option, at a “make-whole” redemption price equal to the greater of 100 percent of the principal amount of the New 2028 Notes or the sum of the present values of the remaining scheduled payments of the principal and interest (other than interest accruing to the date of redemption) on the notes being redeemed, discounted to the redemption date on a semi-annual basis at the “Treasury Rate”, as defined in the New 2028 Notes, plus 25 basis points. We will pay accrued interest on the principal amount of notes being redeemed to, but not including, the redemption date. At any time on or

after March 15, 2028, we may redeem the New 2028 Notes, in whole or in part, at our option, at a redemption price equal to 100 percent of the principal amount of the notes being redeemed, plus accrued interest on the principal amount of the notes being redeemed to, but not including, the redemption date. In addition, upon change of control combined with a below-investment-grade rating event, we may be required to make an offer to repurchase the New 2028 Notes at a price equal to 101 percent of the aggregate principal amount of the notes being repurchased, plus accrued interest on the notes being repurchased to, but not including, the date of repurchase. We incurred \$8 million of debt issuance costs related to the issuance of the New 2028 Notes, which are being amortized using the effective interest rate method over the life of the New 2028 Notes, and such amortization is included as a component of the “Interest expense” line item in our Consolidated Statement of Income.

### Long-Term Debt Issued Prior to Fiscal 2018 that Remained Outstanding at January 3, 2020

On April 27, 2015, in connection with the then-pending acquisition of Exelis, to fund a portion of the cash consideration and other amounts payable under the terms of the merger agreement and to redeem certain of our existing notes, we issued long-term fixed-rate debt securities in the aggregate amount of \$2.4 billion. The principal amounts, interest rates and maturity dates of these securities that remained outstanding at January 3, 2020 were as follows:

- \$600 million in aggregate principal amount of 3.832% notes due April 27, 2025 (the “2025 Notes”),
- \$400 million in aggregate principal amount of 4.854% notes due April 27, 2035 (the “2035 Notes”), and
- \$500 million in aggregate principal amount of 5.054% notes due April 27, 2045 (the “2045 Notes” and collectively with the 2025 Notes and 2035 Notes, the “Exelis Notes”).

Interest on each series of the Exelis Notes is payable semi-annually in arrears on April 27 and October 27 of each year, commencing October 27, 2015. The Exelis Notes are redeemable at our option up to one month prior to the scheduled maturity date at a price equal to the greater of 100 percent of the principal amount of the notes being redeemed or the sum of the present values of the remaining scheduled payments, plus accrued interest, discounted to the redemption date on a semi-annual basis (assuming a 360-day year consisting of twelve 30-day months) at the Treasury Rate, as defined, plus (i) 30 basis points in the case of the 2025 Notes, (ii) 35 basis points in the case of the 2035 Notes, and (iii) 40 basis points in the case of the 2045 Notes. In addition, upon a change of control combined with a below-investment-grade rating event, we may be required to make an offer to repurchase the Exelis Notes at a price equal to 101 percent of the aggregate principal amount of the notes being repurchased, plus accrued interest on the notes being repurchased to, excluding the date of repurchase.

On December 3, 2010, we completed the issuance of \$300 million in aggregate principal amount of 6.15% notes due December 15, 2040 (the “2040 Notes”). The 2040 Notes are redeemable at our option at a price equal to the greater of 100 percent of the principal amount of the notes being redeemed or the sum of the present values of the remaining scheduled payments, plus accrued interest, discounted to the redemption date on a semi-annual basis (assuming a 360-day year consisting of twelve 30-day months) at the Treasury Rate, as defined, plus 35 basis points. In addition, upon a change of control combined with a below-investment-grade rating event, we may be required to make an offer to repurchase the notes at a price equal to 101 percent of the aggregate principal amount of the notes being repurchased, plus accrued interest on the notes being repurchased to, but not including, the date of repurchase.

In January 1996, we completed the issuance of \$100 million in aggregate principal amount of 7.0% debentures due January 15, 2026. The debentures are not redeemable prior to maturity.

In February 1998, we completed the issuance of \$150 million in aggregate principal amount of 6.35% debentures due February 1, 2028. On December 5, 2007, we repurchased and retired \$25 million in aggregate principal amount of the debentures. On February 1, 2008, we redeemed \$99 million in aggregate principal amount of the debentures pursuant to the procedures for redemption at the option of the holders of the debentures. We may redeem the remaining \$26 million in aggregate principal amount of the debentures in whole, or in part, at any time at a pre-determined redemption price.

The following table presents the carrying amounts and estimated fair values of our long-term debt:

	January 3, 2020		June 28, 2019		June 29, 2018	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	(In millions)					
Long-term debt (including current portion) <sup>(1)</sup>	\$ 6,951	\$ 7,536	\$ 3,419	\$ 3,802	\$ 3,712	\$ 3,848

(1) The fair value was estimated using a market approach based on quoted market prices for our debt traded in the secondary market. If our long-term debt in our balance sheet were measured at fair value, it would be categorized in Level 2 of the fair value hierarchy.

### Short-Term Debt

Our short-term debt at January 3, 2020, June 28, 2019 and June 29, 2018 was \$3 million, \$103 million (including \$100 million outstanding under our commercial paper program) and \$78 million (including \$75 million outstanding under our

commercial paper program), respectively. Interest expense incurred on our short-term debt was not material in the two quarters ended January 3, 2020 or fiscal 2019, 2018 or 2017.

### Interest Paid

Total interest paid was \$144 million in the two quarters ended January 3, 2020. Total interest paid was \$170 million, \$175 million and \$168 million in fiscal 2019, 2018 and 2017, respectively.

### NOTE 15: PENSION AND OTHER POSTRETIREMENT BENEFITS

#### Defined Contribution Plan

As of January 3, 2020, we sponsor numerous defined contribution savings plans, which allow our eligible employees to contribute a portion of their pre-tax and/or after-tax income in accordance with specified guidelines. The plans include several match contribution formulas which requires us to match a percentage of the employee contributions up to certain limits, generally totaling between 2.0% to 6.0% of employee eligible pay. Matching contributions charged to expense were \$105 million for the two quarters ended January 3, 2020. Matching contributions charged to expense were \$85 million, \$83 million and \$80 million for fiscal 2019, 2018 and 2017, respectively, including both continuing and discontinued operations.

#### Deferred Compensation Plan

We also sponsor a supplemental executive retirement plan, which is a nonqualified deferred compensation arrangement for highly compensated employees (within the meaning of section 201(2) of ERISA). The plan obligations are funded by investments held in a Rabbi Trust.

The following table provides the fair value of our deferred compensation plan investments and liabilities by category and by fair value hierarchy level:

	January 3, 2020		June 28, 2019		June 29, 2018	
	Total	Level 1	Total	Level 1	Total	Level 1
(In millions)						
<b>Assets</b>						
Deferred compensation plan assets: <sup>(1)</sup>						
Equity and fixed income securities <sup>(2)</sup>	\$ 58	\$ 58	\$ 99	\$ 99	\$ 109	\$ 109
Investments measured at NAV:						
Corporate-owned life insurance	29		28		27	
Total fair value of deferred compensation plan assets	<u>\$ 87</u>		<u>\$ 127</u>		<u>\$ 136</u>	
<b>Liabilities</b>						
Deferred compensation plan liabilities: <sup>(3)</sup>						
Equity securities and mutual funds	\$ 2	\$ 2	\$ 25	\$ 25	\$ 38	\$ 38
Investments measured at NAV:						
Common/collective trusts and guaranteed investment contracts	69		132		111	
Total fair value of deferred compensation plan liabilities	<u>\$ 71</u>		<u>\$ 157</u>		<u>\$ 149</u>	

(1) Represents diversified assets held in a “rabbi trust” associated with our non-qualified deferred compensation plans, which we include in the “Other current assets” and “Other non-current assets” line items in our Consolidated Balance Sheet, and which are measured at fair value.

(2) We have reclassified certain prior-year amounts to conform with current period classifications. Reclassifications include certain equity and fixed income funds that were previously included under “Investments Measured at NAV” and are now reflected in “Equity and fixed income securities” under “Level 1.”

(3) Primarily represents obligations to pay benefits under certain non-qualified deferred compensation plans, which we include in the “Compensation and benefits” and “Other long-term liabilities” line items in our Consolidated Balance Sheet. Under these plans, participants designate investment options (including stock and fixed-income funds), which serve as the basis for measurement of the notional value of their accounts.

#### Defined Benefit Plans

We sponsor numerous defined benefit pension plans for eligible employees. Benefits for most participants under the terms of these plans are based on the employee’s years of service and compensation. We fund these plans as required by statutory regulations and through voluntary contributions. Some of our employees also participate in other postretirement defined benefit plans such as health care and life insurance plans.

The U.S. Salaried Retirement Plan (“U.S. SRP”) is our largest defined benefit pension plan, with assets valued at \$4.5 billion and a projected benefit obligation of \$5.6 billion as of January 3, 2020. Effective December 31, 2016, accruals under the U.S. SRP benefit formula were frozen for all employees and replaced with a 1% cash balance benefit formula for certain employees who were not highly compensated on December 31, 2016.

### Balance Sheet Information

Amounts recognized in our Consolidated Balance Sheet for defined benefit pension plans and other postretirement defined benefit plans (collectively, “defined benefit plans”) reflect the funded status of our plans. The following table provides a summary of the funded status of our defined benefit plans and the presentation of such balances within our Consolidated Balance Sheet:

	January 3, 2020		June 28, 2019		June 29, 2018	
	Pension	Other Benefits	Pension	Other Benefits	Pension	Other Benefits
(In millions)						
Fair value of plan assets	\$ 8,618	\$ 274	\$ 4,958	\$ 201	\$ 5,098	\$ 207
Projected benefit obligation	(10,268)	(369)	(6,123)	(221)	(5,774)	(233)
Funded status	<u>\$ (1,650)</u>	<u>\$ (95)</u>	<u>\$ (1,165)</u>	<u>\$ (20)</u>	<u>\$ (676)</u>	<u>\$ (26)</u>
<i>Consolidated Balance Sheet line item amounts:</i>						
Other non-current assets	\$ 91	\$ 1	\$ 12	\$ —	\$ 15	\$ —
Compensation and benefits	(10)	(8)	(7)	—	(2)	(1)
Liabilities of disposal group held for sale	—	—	(16)	—	—	—
Defined benefit plans	(1,731)	(88)	(1,154)	(20)	(689)	(25)

A portion of our projected benefit obligation includes amounts that have not yet been recognized as expense (or reductions of expense) in our results of operations. Such amounts are recorded within accumulated other comprehensive loss until they are amortized as a component of net periodic benefit cost. The following table provides a summary of pre-tax amounts recorded within accumulated other comprehensive loss:

	January 3, 2020		June 28, 2019		June 29, 2018	
	Pension	Other Benefits	Pension	Other Benefits	Pension	Other Benefits
(In millions)						
Net actuarial loss (gain)	\$ 819	\$ (34)	\$ 781	\$ (36)	\$ 156	\$ (46)
Net prior service cost (credit)	(282)	(1)	6	(1)	4	(1)
	<u>\$ 537</u>	<u>\$ (35)</u>	<u>\$ 787</u>	<u>\$ (37)</u>	<u>\$ 160</u>	<u>\$ (47)</u>



The following table provides a roll-forward of the projected benefit obligations for our defined benefit plans:

	January 3, 2020		June 28, 2019		June 29, 2018	
	Pension	Other Benefits	Pension	Other Benefits	Pension	Other Benefits
(In millions)						
<b>Change in benefit obligation</b>						
Benefit obligation at beginning of fiscal year	\$ 6,123	\$ 221	\$ 5,774	\$ 233	\$ 6,140	\$ 265
Benefit obligation assumed in L3Harris Merger	4,474	156	—	—	—	—
Service cost	42	1	36	—	39	1
Interest cost	149	5	209	8	195	7
Actuarial loss (gain)	301	7	514	(1)	(169)	(22)
Amendments	(292)	—	3	—	2	—
Benefits paid	(342)	(21)	(381)	(19)	(402)	(18)
Settlements	(5)	—	—	—	—	—
Expenses paid	(43)	—	(30)	—	(35)	—
Curtailments	(35)	—	1	—	—	—
Foreign currency exchange rate changes	3	—	(3)	—	4	—
Plan participants' contributions	1	—	—	—	—	—
Divestiture	(108)	—	—	—	—	—
Benefit obligation at end of fiscal year	<u>\$ 10,268</u>	<u>\$ 369</u>	<u>\$ 6,123</u>	<u>\$ 221</u>	<u>\$ 5,774</u>	<u>\$ 233</u>

The following table provides a roll-forward of the assets and the ending funded status of our defined benefit plans:

	January 3, 2020		June 28, 2019		June 29, 2018	
	Pension	Other Benefits	Pension	Other Benefits	Pension	Other Benefits
(In millions)						
<b>Change in plan assets</b>						
Plan assets at beginning of fiscal year	\$ 4,958	\$ 201	\$ 5,098	\$ 207	\$ 4,921	\$ 212
Plan assets acquired in L3Harris Merger	3,183	68	—	—	—	—
Actual return on plan assets	548	18	271	11	307	14
Employer contributions	406	8	3	2	303	(1)
Benefits paid	(342)	(21)	(381)	(19)	(402)	(18)
Settlements	(5)	—	—	—	—	—
Expenses paid	(43)	—	(30)	—	(35)	—
Foreign currency exchange rate changes	4	—	(3)	—	4	—
Plan participants' contributions	1	—	—	—	—	—
Divestiture	(92)	—	—	—	—	—
Plan assets at end of fiscal year	<u>\$ 8,618</u>	<u>\$ 274</u>	<u>\$ 4,958</u>	<u>\$ 201</u>	<u>\$ 5,098</u>	<u>\$ 207</u>
Funded status at end of fiscal year	<u>\$ (1,650)</u>	<u>\$ (95)</u>	<u>\$ (1,165)</u>	<u>\$ (20)</u>	<u>\$ (676)</u>	<u>\$ (26)</u>

The accumulated benefit obligation for all defined benefit pension plans was \$10.2 billion at January 3, 2020. The following table provides information for defined benefit pension plans with an accumulated benefit obligation in excess of plan assets:

	January 3, 2020	June 28, 2019	June 29, 2018
	(In millions)		
Projected benefit obligation	\$ 9,670	\$ 6,041	\$ 5,694
Accumulated benefit obligation	9,656	6,041	5,694
Fair value of plan assets	7,931	4,864	5,004

### Income Statement Information

The following table provides the components of net periodic benefit income and other amounts recognized in other comprehensive income for the two quarters ended January 3, 2020 and fiscal 2019, 2018 and 2017 as they pertain to our defined benefit plans:

	Pension			
	Two Quarters Ended	Fiscal Years Ended		
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions)			
<b>Net periodic benefit income</b>				
Service cost	\$ 42	\$ 36	\$ 39	\$ 58
Interest cost	149	209	195	184
Expected return on plan assets	(314)	(382)	(369)	(340)
Amortization of net actuarial loss (gain)	1	—	—	1
Amortization of prior service credit	(5)	—	—	—
Effect of curtailments or settlements <sup>(1)</sup>	(18)	1	—	—
Net periodic benefit income	<u>\$ (145)</u>	<u>\$ (136)</u>	<u>\$ (135)</u>	<u>\$ (97)</u>
<b>Other changes in plan assets and benefit obligations recognized in other comprehensive loss</b>				
Net actuarial loss (gain)	\$ 55	\$ 625	\$ (106)	\$ (284)
Prior service (credit) cost	(292)	3	2	—
Amortization of net actuarial gain (loss)	(5)	—	—	(1)
Amortization of prior service credit (cost)	5	(1)	—	—
Recognized net loss due to divestiture	(13)	—	—	—
Total change recognized in other comprehensive loss	<u>(250)</u>	<u>627</u>	<u>(104)</u>	<u>(285)</u>
Total impact from net periodic benefit cost and changes in other comprehensive loss	<u>\$ (395)</u>	<u>\$ 491</u>	<u>\$ (239)</u>	<u>\$ (382)</u>

- (1) Effective January 1, 2020, for certain acquired L3 U.S. defined benefit pension plans, benefit accruals were frozen and replaced with a 1% cash balance benefit formula for certain employees who were not considered highly compensated on December 31, 2018. During the two quarters ended January 3, 2020, we recognized a \$23 million curtailment gain as a result of this change, and a \$5 million settlement loss resulting from the payout of the liabilities of a non-qualified benefit plan due to the change in control provisions.

**Other Benefits**

	Other Benefits			
	Two Quarters Ended	Fiscal Years Ended		
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions)			
<b>Net periodic benefit income</b>				
Service cost	\$ 1	\$ —	\$ 1	\$ 1
Interest cost	5	8	7	8
Expected return on plan assets	(10)	(16)	(16)	(17)
Amortization of net actuarial loss (gain)	(3)	(6)	(1)	—
Net periodic benefit income	<u>\$ (7)</u>	<u>\$ (14)</u>	<u>\$ (9)</u>	<u>\$ (8)</u>
<b>Other changes in plan assets and benefit obligations recognized in other comprehensive loss</b>				
Net actuarial loss (gain)	\$ (1)	\$ 4	\$ (20)	\$ (38)
Amortization of net actuarial gain (loss)	3	6	1	—
Total change recognized in other comprehensive loss	2	10	(19)	(38)
Total impact from net periodic benefit cost and changes in other comprehensive loss	<u>\$ (5)</u>	<u>\$ (4)</u>	<u>\$ (28)</u>	<u>\$ (46)</u>

The following table provides estimated amounts for net actuarial gain and prior service cost to be amortized from accumulated other comprehensive loss into net periodic benefit income during the next twelve months for plans in existence as of January 3, 2020.

	Pension	Other Benefits	Total
	(In millions)		
Net actuarial (gain) loss	\$ 10	\$ (3)	\$ 7
Prior service cost	(28)	—	(28)
	<u>\$ (18)</u>	<u>\$ (3)</u>	<u>\$ (21)</u>

**Defined Benefit Plan Assumptions**

The determination of the assumptions related to defined benefit plans are based on the provisions of the applicable accounting pronouncements, review of various market data and discussions with our actuaries. We develop each assumption using relevant Company experience in conjunction with market-related data. Assumptions are reviewed annually and adjusted as appropriate.

The following tables provide the weighted-average assumptions used to determine projected benefit obligations and net periodic benefit cost, as they pertain to our defined benefit pension plans in existence as of January 3, 2020:

Obligation assumptions as of:	January 3, 2020	June 28, 2019	June 29, 2018	
Discount rate	3.14%	3.35%	4.05%	
Rate of future compensation increase	2.80%	2.76%	2.76%	
<b>Cost assumptions for fiscal periods ended:</b>				
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
Discount rate to determine service cost	3.11%	3.89%	3.48%	3.80%
Discount rate to determine interest cost	2.94%	3.75%	3.28%	2.94%
Expected return on plan assets	7.68%	7.66%	7.66%	7.65%
Rate of future compensation increase	2.97%	2.76%	2.76%	2.75%

Key assumptions for the U.S. SRP (our largest defined benefit pension plan with approximately 54% of the total projected benefit obligation) included a discount rate for obligation assumptions of 3.10% and expected return on plan assets of 7.75% for the two quarters ended January 3, 2020, which is being maintained at 7.75% for fiscal 2020.

The following table provides the weighted-average assumptions used to determine projected benefit obligations and net periodic benefit cost, as they pertain to our other postretirement defined benefit plans in existence as of January 3, 2020:

Obligation assumptions as of:	January 3, 2020	June 28, 2019	June 29, 2018	
Discount rate	2.97%	3.21%	3.99%	
Rate of future compensation increase	N/A	N/A	N/A	
Cost assumptions for fiscal periods ended:				
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
Discount rate to determine service cost	3.47%	4.14%	3.62%	3.52%
Discount rate to determine interest cost	2.74%	3.62%	3.04%	2.60%
Rate of future compensation increase	N/A	N/A	N/A	N/A

The expected long-term rate of return on plan assets reflects the expected returns for each major asset class in which the plans invest, the weight of each asset class in the strategic allocation, the correlations among asset classes and their expected volatilities. Our expected rate of return on plan assets is estimated by evaluating both historical returns and estimates of future returns. Specifically, the determination of the expected long-term rate of return takes into consideration: (1) the plan's actual historical annual return on assets over the past 15-, 20- and 25-year time periods, (2) historical broad market returns over long-term timeframes weighted by the plan's strategic allocation, and (3) independent estimates of future long-term asset class returns, weighted by the plan's strategic allocation. Based on this approach, the long-term annual rate of return on assets is estimated at 7.75% for fiscal 2020 for the U.S. defined benefit pension plans. The weighted average long-term annual rate of return on assets for all defined benefit pension plans is estimated at 7.68% for fiscal 2020. In the two quarters ended January 3, 2020, we adopted updated mortality tables, which resulted in a decrease in the defined benefit plans' projected benefit obligation as of January 3, 2020 and estimated net periodic benefit cost beginning with fiscal 2020.

The assumed composite rate of future increases in the per capita healthcare costs (the healthcare trend rate) was 6.80% for fiscal 2020, decreasing ratably to 4.70% by fiscal 2030. Increasing or decreasing the healthcare cost trend rates by one percent per year would not have a material effect on the benefit obligation or the aggregate annual service and interest cost components. To the extent that actual experience differs from these assumptions, the effect will be accumulated and generally amortized for each plan to the extent required over the estimated future life expectancy or, if applicable, the future working lifetime of the plan's active participants.

### Investment Policy

The investment strategy for managing defined benefit plan assets is to seek an optimal rate of return relative to an appropriate level of risk. We manage substantially all defined benefit plan assets on a commingled basis in a master investment trust. In making these asset allocation decisions, we take into account recent and expected returns and volatility of returns for each asset class, the expected correlation of returns among the different investments, as well as anticipated funding and cash flows. To enhance returns and mitigate risk, we diversify our investments by strategy, asset class, geography and sector and engage a large number of managers to gain broad exposure to the markets.

The following table provides the current strategic target asset allocation ranges by asset category:

	Target Asset Allocation		
Equity investments	40%	—	60%
Fixed income investments	20%	—	40%
Hedge funds	0%	—	30%
Cash and cash equivalents	0%	—	10%

## Fair Value of Plan Assets

The following is a description of the valuation techniques and inputs used to measure fair value for major categories of investments as reflected in the table that follows such description:

- Domestic and international equities, which include common and preferred shares, domestic listed and foreign listed equity securities, open-ended and closed-ended mutual funds, real estate investment trusts and exchange traded funds, are generally valued at the closing price reported on the major market exchanges on which the individual securities are traded at the measurement date. Because these assets are traded predominantly on liquid, widely traded public exchanges, equity securities are categorized as Level 1 assets.
- Private equity funds, which include buy-out, mezzanine, venture capital, distressed asset and secondary funds, are typically limited partnership investment structures. Private equity funds are valued using a market approach based on NAV calculated by the funds and are not publicly available. Private equity funds generally have liquidity restrictions that extend for ten or more years. At January 3, 2020, June 28, 2019 and June 29, 2018, our defined benefit plans had future unfunded commitments totaling \$325 million, \$355 million and \$246 million, respectively, related to private equity fund investments.
- Hedge funds, which include equity long/short, event-driven, fixed-income arbitrage and global macro strategies, are typically limited partnership investment structures. Limited partnership interests in hedge funds are valued using a market approach based on NAV calculated by the funds and are not publicly available. Hedge funds generally permit redemption on a quarterly or more frequent basis with 90 or fewer days-notice. At each of January 3, 2020, June 28, 2019 and June 29, 2018, our defined benefit plans had no future unfunded commitments related to hedge fund investments.
- Fixed income investments, which include U.S. Government securities, investment and non-investment grade corporate bonds and securitized bonds are generally valued using pricing models that use verifiable, observable market data such as interest rates, benchmark yield curves and credit spreads, bids provided by brokers or dealers, or quoted prices of securities with similar characteristics. Fixed income investments are generally categorized as Level 2 assets. Fixed income funds valued at the closing price reported on the major market exchanges on which the individual fund is traded are categorized as Level 1 assets.
- Other is comprised of guaranteed insurance contracts valued at book value, which approximates fair value, calculated using the prior-year balance adjusted for investment returns and changes in cash flows and corporate owned life insurance policies valued at the accumulated benefit.
- Cash and cash equivalents are primarily comprised of short-term money market funds valued at cost, which approximates fair value, or valued at quoted market prices of identical instruments. Cash and currency are categorized as Level 1 assets; cash equivalents, such as money market funds or short-term commingled funds, are categorized as Level 2 assets.
- Certain investments that are valued using the NAV per share (or its equivalent) as a practical expedient are not categorized in the fair value hierarchy and are included in the table to permit reconciliation of the fair value hierarchy to the aggregate postretirement benefit plan assets.

The following tables provide the fair value of plan assets held by our defined benefit plans by asset category and by fair value hierarchy level:

Asset Category	January 3, 2020			
	Total	Level 1	Level 2	Level 3
	(In millions)			
Equities:				
Domestic equities	\$ 2,968	\$ 2,968	\$ —	\$ —
International equities	1,217	1,217	—	—
Real Estate Investment Trusts	211	211	—	—
Fixed income:				
Corporate bonds	1,176	—	1,159	17
Government securities	489	—	489	—
Securitized Assets	131	—	131	—
Fixed Income Funds	101	101	—	—
Other	2	—	—	2
Cash and cash equivalents	691	17	674	—
Total	6,986	\$ 4,514	\$ 2,453	\$ 19
Investments Measured at NAV				
Equity funds	933			
Fixed income funds	323			
Hedge funds	342			
Private equity funds	302			
Other	1			
Total Investments Measured at NAV	1,901			
Receivables, net	5			
Total fair value of plan assets	\$ 8,892			

Asset Category	June 28, 2019			
	Total	Level 1	Level 2	Level 3
	(In millions)			
Equities:				
Domestic equities	\$ 1,173	\$ 1,173	\$ —	\$ —
International equities	896	896	—	—
Fixed income:				
Corporate bonds	923	—	906	17
Government securities	332	—	332	—
Other	2	—	—	2
Cash and cash equivalents	59	12	47	—
Total	3,385	\$ 2,081	\$ 1,285	\$ 19
Investments Measured at NAV				
Equity funds	703			
Fixed income funds	362			
Hedge funds	331			
Private equity funds	294			
Total Investments Measured at NAV	1,690			
Receivables, net	84			
Total fair value of plan assets	\$ 5,159			

June 29, 2018

Asset Category	June 29, 2018			
	Total	Level 1	Level 2	Level 3
(In millions)				
Equities:				
Domestic equities	\$ 1,221	\$ 1,189	\$ 32	\$ —
International equities	903	899	4	—
Fixed income:				
Corporate bonds	811	—	800	11
Government securities	335	—	335	—
Other	2	—	—	2
Cash and cash equivalents	209	6	203	—
Total	3,481	\$ 2,094	\$ 1,374	\$ 13
Investments Measured at NAV				
Equity funds	714			
Fixed income funds	318			
Hedge funds	395			
Private equity funds	401			
Total Investments Measured at NAV	1,828			
Payables, net	(4)			
Total fair value of plan assets	\$ 5,305			

### Contributions

Funding requirements under Internal Revenue Service (“IRS”) rules are a major consideration in making contributions to our postretirement benefit plans. With respect to U.S. qualified pension plans, we intend to contribute annually not less than the required minimum funding thresholds.

The Highway and Transportation Funding Act of 2014 and the Bipartisan Budget Act of 2015 (“BBA 2015”) further extended the interest rate stabilization provision of MAP-21 until 2020. We made voluntary contributions to our U.S. qualified defined benefit pension plans of \$302 million in the two quarters ended January 3, 2020 and \$300 million and \$400 million in fiscal 2018 and 2017, respectively. As a result, we currently do not anticipate making any contributions to our U.S. qualified defined benefit pension plans and only minor contributions to our non-U.S. pension plans in fiscal 2020.

### Estimated Future Benefit Payments

The following table provides the projected timing of payments for benefits earned to date and benefits expected to be earned for future service by current active employees under our defined benefit plans in existence as of January 3, 2020.

Fiscal Years:	Pension	Other Benefits <sup>(1)</sup>	Total
	(In millions)		
2020	\$ 572	\$ 32	\$ 604
2021	576	31	607
2022	583	30	613
2023	584	29	613
2024	581	27	608
2025 — 2028	2,896	117	3,013

(1) Projected payments for Other Benefits reflect net payments from the Company, which include subsidies that reduce the gross payments by less than 10 percent.

## Multi-employer Benefit Plans

Certain of our businesses acquired in connection with the L3Harris Merger participate in multi-employer defined benefit pension plans. We make cash contributions to these plans under the terms of collective-bargaining agreements that cover union employees based on a fixed rate per hour of service worked by the covered employees. The risks of participating in these multi-employer plans are different from single-employer plans in the following aspects: (1) assets contributed to the multi-employer plan by one employer may be used to provide benefits to employees of other participating employers, (2) if a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers and (3) if we choose to stop participating in some of our multi-employer plans, we may be required to pay those plans an amount based on the underfunded status of the plan, referred to as a withdrawal liability. Cash contributed and expenses recorded for our multi-employer plans were not material in the two quarters ended January 3, 2020.

See *Note 5: Business Combination* in these Notes for information regarding postretirement benefit plan liabilities assumed in connection with the L3Harris Merger.

## NOTE 16: STOCK OPTIONS AND OTHER SHARE-BASED COMPENSATION

At January 3, 2020, we had options or other share-based compensation outstanding under two Harris shareholder-approved employee stock incentive plans (“SIPs”), the Harris Corporation 2005 Equity Incentive Plan (As Amended and Restated Effective August 27, 2010) and the Harris Corporation 2015 Equity Incentive Plan (the “2015 EIP”), as well as under employee stock incentive plans of L3 assumed by L3Harris (collectively, “L3Harris SIPs”). We believe that share-based awards more closely align the interests of participants with those of shareholders.

Harris equity awards granted prior to October 12, 2018, in accordance with the terms and conditions that were applicable to such awards prior to the L3Harris Merger, generally automatically vested upon closing of the L3Harris Merger and settled in L3Harris Common Stock, except stock options which automatically vested and remained outstanding. Harris equity awards granted on or after October 12, 2018 did not automatically vest upon closing of the L3Harris Merger, and instead remained outstanding as an award with respect to L3Harris common stock in accordance with the terms that were applicable to such award prior to the L3Harris Merger.

L3’s equity awards granted prior to October 12, 2018, in accordance with the terms and conditions that were applicable to such awards prior to the L3Harris Merger, generally automatically vested upon closing of the L3Harris Merger and settled in L3Harris common stock (except stock options automatically converted into stock options with respect to L3Harris common stock and remained outstanding), in each case, after giving effect to the Exchange Ratio and appropriate adjustments to reflect the consummation of the L3Harris Merger and the terms and conditions applicable to such awards prior to the L3Harris Merger. Any L3 restricted stock unit or L3 restricted stock award granted on or after October 12, 2018 was converted into a corresponding award with respect to L3Harris common stock, with the number of shares underlying such award adjusted based on the Exchange Ratio, and remained outstanding in accordance with the terms that were applicable to such award prior to the L3Harris Merger. Pursuant to the Merger Agreement, L3Harris assumed the converted L3 equity awards.

## Summary of Share-Based Compensation Expense

The following table summarizes the amounts and classification of share-based compensation expense:

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions)			
Total expense	\$ 125	\$ 58	\$ 51	\$ 42
Included in:				
Cost of product sales and services	\$ 5	\$ 12	\$ 8	\$ 3
Engineering, selling and administrative expenses	120	46	43	39
Income from continuing operations	125	58	51	42
Tax effect on share-based compensation expense	(31)	(14)	(16)	(16)
Total share-based compensation expense after-tax	\$ 94	\$ 44	\$ 35	\$ 26

Compensation cost related to share-based compensation arrangements that was capitalized as part of inventory or fixed assets for the two quarters ended January 3, 2020 or fiscal 2019, 2018 or 2017 was not material.

As of January 3, 2020, a total of 22,071,494 shares of common stock remained available under our 2015 EIP for future issuance (excluding shares to be issued in respect of outstanding options and other share-based awards, and with each full-value award (e.g., restricted stock and restricted stock unit awards and performance share and performances share unit awards) counting as 4.6 shares against the total remaining for future issuance). During the two quarters ended January 3, 2020, we issued an



aggregate of 2,425,153 shares of common stock under the terms of our L3Harris SIPs, which is net of shares withheld for tax purposes.

### Stock Options

The following information relates to stock options, including performance stock options, that have been granted under shareholder-approved L3Harris SIPs. Option exercise prices are equal to or greater than the fair market value of our common stock on the date the options are granted, using the closing stock price of our common stock. Options may be exercised for a period of ten years after the date of grant, and options, other than performance stock options, generally become exercisable in installments, which are typically 33.3 percent one year from the grant date, 33.3 percent two years from the grant date and 33.3 percent three years from the grant date. In certain instances, vesting and exercisability are also subject to performance criteria.

The fair value as of the grant date of each option award was determined using the Black-Scholes-Merton option-pricing model which uses assumptions noted in the following table. Expected volatility over the expected term of the options is based on implied volatility from traded options on our common stock and the historical volatility of our stock price. The expected term of the options is based on historical observations of our common stock, considering average years to exercise for all options exercised and average years to cancellation for all options canceled, as well as average years remaining for vested outstanding options, which is calculated based on the weighted-average of these three inputs. The risk-free interest rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

A summary of the significant assumptions used in determining the fair value of stock option grants under our L3Harris SIPs is as follows:

	Two Quarters Ended	Fiscal Years Ended		
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
Expected dividends	1.70%	1.61%	1.80%	2.36%
Expected volatility	22.18%	19.87%	19.30%	21.78%
Risk-free interest rates	1.68%	2.72%	1.80%	1.23%
Expected term (years)	5.65	5.03	5.00	5.03

A summary of stock option activity under our L3 Harris SIPs as of January 3, 2020 and changes during the two quarters ended January 3, 2020 is as follows:

	Shares	Weighted Average Exercise Price Per Share	Weighted Average Remaining Contractual Term (In years)	Aggregate Intrinsic Value (In millions)
Stock options outstanding June 28, 2019	4,195,201	\$ 80.86		
Granted	738,956	\$ 204.85		
Exercised	(1,654,558)	\$ 79.35		
Other — L3Harris Merger <sup>(1)</sup>	1,266,379	\$ 112.83		
Stock options outstanding January 3, 2020	<u>4,545,978</u>	\$ 110.48	6.26	\$ 454.57
Stock options exercisable January 3, 2020	<u>3,807,022</u>	\$ 92.16	5.61	\$ 450.42

(1) Represents L3 stock options converted to L3Harris stock options in accordance with the Merger Agreement.

The weighted-average grant-date fair value was \$38.61 per share for options granted during the two quarters ended January 3, 2020 and \$30.05 per share, \$18.60 per share and \$13.82 per share for options granted during fiscal 2019, 2018, and 2017, respectively. The total intrinsic value of options exercised during the two quarters ended January 3, 2020 was \$212 million at the time of exercise. The total intrinsic value of options exercised during fiscal 2019, 2018 and 2017 was \$75 million, \$39 million and \$47 million, respectively, at the time of exercise.

A summary of the status of our nonvested stock options at January 3, 2020 and changes during the two quarters ended January 3, 2020 is as follows:

	Shares	Weighted-Average Grant-Date Fair Value Per Share
Nonvested stock options June 28, 2019	856,753	\$ 20.28
Granted	738,956	\$ 38.61
Vested	(856,753)	\$ 20.28
Nonvested stock options January 3, 2020	<u>738,956</u>	<u>\$ 38.61</u>

As of January 3, 2020, there was \$24 million of total unrecognized compensation expense related to nonvested stock options granted under our L3Harris SIPs. This expense is expected to be recognized over a weighted-average period of 2.49 years. The total fair value of stock options that vested during the two quarters ended January 3, 2020 was approximately \$17 million. The total fair value of stock options that vested during fiscal 2019, 2018 and 2017 was \$14 million, \$18 million and \$17 million, respectively.

### Restricted Stock and Restricted Stock Unit Awards

The following information relates to awards of restricted stock and restricted stock units that have been granted to employees and non-employee directors under our L3Harris SIPs. These awards are not transferable until vested and the restrictions generally lapse upon the achievement of continued employment [or board membership] over a specified time period.

The fair value as of the grant date of these awards was based on the closing price of our common stock on the grant date and is amortized to compensation expense over the vesting period. At January 3, 2020, there were 34,869 shares of restricted stock and 500,898 restricted stock units outstanding which were payable in shares.

A summary of the status of these awards at January 3, 2020 and changes during the two quarters ended January 3, 2020 is as follows:

	Shares or Units	Weighted-Average Grant Price Per Share or Unit
Restricted stock and restricted stock units outstanding at June 28, 2019	365,998	\$ 134.06
Granted	260,167	\$ 204.62
Vested	(503,069)	\$ 149.39
Forfeited	(16,916)	\$ 193.20
Other — L3Harris Merger <sup>(1)</sup>	429,587	\$ 189.13
Restricted stock and restricted stock units outstanding at January 3, 2020	<u>535,767</u>	<u>\$ 196.22</u>

(1) Represents L3 share-based awards converted to L3Harris restricted stock units in accordance with the Merger Agreement.

As of January 3, 2020, there was \$74 million of total unrecognized compensation expense related to these awards under our L3Harris SIPs. This expense is expected to be recognized over a weighted-average period of 2.11 years. The weighted-average grant date price per share or per unit was \$204.62 for awards granted during the two quarters ended January 3, 2020 and \$160.05, \$141.46 and \$94.60 for awards granted during fiscal 2019, 2018 and 2017, respectively. The total fair value of these awards was approximately \$75 million for awards that vested during the two quarters ended January 3, 2020 and \$16 million, \$11 million and \$14 million for awards that vested during fiscal 2019, 2018 and 2017, respectively.

### Performance Share Unit Awards

The following information relates to awards of performance share units that have been granted to employees under our L3Harris SIPs. Generally, these awards are subject to performance criteria, such as meeting predetermined operating income or earnings per share and return on invested capital targets for a 3-year performance period. These awards also generally vest at the expiration of the same 3-year period. The final determination of the number of shares to be issued in respect of an award is made by our Board of Directors or a committee of our Board of Directors.

The fair value as of the grant date of these awards was based on the closing price of our common stock on the grant date and is amortized to compensation expense over the vesting period if achievement of the performance measures is considered probable. At January 3, 2020, there were 55,020 performance share units outstanding which were payable in shares.

A summary of the status of these awards at January 3, 2020 and changes during the two quarters ended January 3, 2020 is as follows:

	Shares or Units	Weighted-Average Grant Price Per Share or Unit
Performance share units outstanding at June 28, 2019	509,749	\$ 126.73
Granted	55,020	\$ 204.85
Performance based adjustment <sup>(1)</sup>	326,656	\$ 129.84
Vested	(836,405)	\$ 127.94
Performance share units outstanding at January 3, 2020	<u>55,020</u>	<u>\$ 204.85</u>

(1) Represents adjustments for performance conditions that impact the number of shares that vest. All awards with such criteria automatically vested upon the closing of the L3Harris Merger.

As of January 3, 2020, there was \$9 million of total unrecognized compensation expense related to these awards under our L3Harris SIPs. This expense is expected to be recognized over a weighted-average period of 2.41 years. The weighted-average grant date price per unit was \$204.85 for awards granted during the two quarters ended January 3, 2020 and \$155.12, \$123.13 and \$84.40 for awards granted during fiscal 2019, 2018 and 2017, respectively. The total fair value of these awards was approximately \$107 million for awards that vested during the two quarters ended January 3, 2020 and \$21 million, \$12 million and \$21 million for awards that vested during fiscal 2019, 2018 and 2017, respectively.

#### **NOTE 17: INCOME FROM CONTINUING OPERATIONS PER SHARE**

The computations of income from continuing operations per common share attributable to L3Harris common shareholders are as follows:

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
(In millions, except per share amounts)				
Income from continuing operations	\$ 823	\$ 953	\$ 702	\$ 628
Adjustments for participating securities outstanding	—	(2)	(2)	(1)
Income from continuing operations used in per basic and diluted common share calculations (A)	<u>\$ 823</u>	<u>\$ 951</u>	<u>\$ 700</u>	<u>\$ 627</u>
Basic weighted average common shares outstanding (B)	221.2	118.0	118.6	122.6
Impact of dilutive share-based awards	2.5	2.5	2.5	1.7
Diluted weighted average common shares outstanding (C)	<u>223.7</u>	<u>120.5</u>	<u>121.1</u>	<u>124.3</u>
Income from continuing operations per basic common share (A)/(B)	\$ 3.72	\$ 8.06	\$ 5.90	\$ 5.11
Income from continuing operations per diluted common share (A)/(C)	\$ 3.68	\$ 7.89	\$ 5.78	\$ 5.04

Potential dilutive common shares primarily consist of employee stock options and restricted and performance unit awards. Income from continuing operations per diluted common share excludes the antidilutive impact of 604,969 weighted average share-based awards outstanding for the two quarters ended January 3, 2020 and 271,892, 48,590 and 421,507 weighted average share-based awards outstanding for fiscal 2019, 2018 and 2017, respectively.

#### **NOTE 18: RESEARCH AND DEVELOPMENT**

Company-sponsored research and development (“R&D”) costs are expensed as incurred and are included in the “Engineering, selling and administrative expenses” line item in our Consolidated Statement of Income. These costs were \$329 million in the two quarters ended January 3, 2020. Company-sponsored R&D costs were \$331 million, \$311 million and \$310 million in fiscal 2019, 2018 and 2017, respectively. Customer-sponsored R&D costs are incurred pursuant to contractual arrangements, principally U.S. Government-sponsored contracts requiring us to provide a product or service meeting certain defined performance or other specifications (such as designs), and are accounted for principally by the POC cost-to-cost revenue recognition method. Customer-sponsored R&D is included in our revenue and cost of product sales and services.

**NOTE 19: LEASE COMMITMENTS**

As discussed in *Note 2: Accounting Changes or Recent Accounting Pronouncements*, we adopted ASC 842 effective June 29, 2019. Our operating and finance leases at January 3, 2020 were for real estate such as office space, warehouses, manufacturing, research and development facilities, tower space and land, and for equipment. Finance leases were not material at January 3, 2020 and are not included in the disclosures below.

Operating lease cost was \$88 million for the two quarters ended January 3, 2020. Other lease expenses, including short-term and equipment lease cost, variable lease cost and sublease income, were not material for the two quarters ended January 3, 2020.

Supplemental operating lease balance sheet information at January 3, 2020 is as follows:

	(In millions)
Operating lease right-of-use assets	\$ 837
Other accrued items	129
Operating lease liabilities	781
Total operating lease liabilities	<u>\$ 910</u>

Other supplemental lease information for the two quarters ended January 3, 2020 is as follows:

	(In millions, except lease term and discount rate)
Cash paid for amounts included in the measurement of operating lease liabilities	\$ 91
Right-of-use assets obtained in exchange for new operating lease liabilities	17
Weighted average remaining lease term — operating leases (in years)	9.4
Weighted average discount rate — operating leases	3.1%

Future lease payments under non-cancelable operating leases at January 3, 2020 were as follows:

	(In millions)
Fiscal Years	
2020	\$ 162
2021	134
2022	123
2023	103
2024	86
Thereafter	450
Total future lease payments required	<u>1,058</u>
Less: imputed interest	148
Total	<u>\$ 910</u>

These commitments do not contain any material rent escalations, rent holidays, contingent rent, rent concessions, leasehold improvement incentives or unusual provisions or conditions. We do not consider any individual lease material to our operations. At January 3, 2020, we had \$280 million of additional operating lease commitments for real estate leases that have not yet commenced. These leases will commence in 2021 with lease terms of 15 to 25 years.

As discussed in *Note 2: Accounting Changes or Recent Accounting Pronouncements* in these Notes, we adopted ASC 842 using the optional transition method and, consequently, we are presenting prior period amounts and disclosures under ASC 840. Future minimum lease payments for operating leases under ASC 840 at June 28, 2019 were as follows:

	(In millions)
June 29, 2019 to July 3, 2020	\$ 68
July 4, 2020 to July 2, 2021	62
July 3, 2021 to July 1, 2022	47
July 2, 2022 to June 30, 2023	40
July 1, 2023 to June 28, 2024	32
Thereafter	64
Total minimum lease payments required	<u>\$ 313</u>

Rent expense was \$73 million, \$61 million and \$65 million for fiscal 2019, 2018 and 2017, respectively.

#### **NOTE 20: DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES**

In the normal course of business, we are exposed to global market risks, including the effect of changes in foreign currency exchange rates and changes in interest rates. We use derivative instruments to manage our exposure to such risks and formally document all relationships between hedging instruments and hedged items, as well as the risk-management objective and strategy for undertaking hedge transactions. We also may enter into derivative instruments that are not designated as hedges and do not qualify for hedge accounting. We recognize all derivatives in our Consolidated Balance Sheet at fair value. We do not hold or issue derivatives for speculative trading purposes.

##### **Exchange Rate Risk — Fair Value Hedges**

To manage the exposure in our balance sheet to risks from changes in foreign currency exchange rates, we implement fair value hedges. More specifically, we have used foreign currency forward contracts and options to hedge certain balance sheet items, including foreign currency denominated accounts receivable and inventory. Changes in the value of the derivatives and the related hedged items are reflected in earnings, in the “Cost of product sales and services” line item in our Consolidated Statement of Income.

At January 3, 2020, we had no outstanding foreign currency forward contracts to hedge balance sheet items. The net gains or losses on foreign currency forward contracts designated as fair value hedges were not material in the two quarters ended January 3, 2020 or fiscal 2019, 2018 or 2017. In addition, no amounts were recognized in earnings in the two quarters ended January 3, 2020 or fiscal 2019, 2018 or 2017 related to hedged firm commitments that no longer qualify as fair value hedges.

##### **Exchange Rate Risk — Cash Flow Hedges**

To manage our exposure to currency risk and market fluctuation risk associated with anticipated cash flows that are probable of occurring in the future, we implement cash flow hedges. More specifically, we use foreign currency forward contracts and options to hedge off-balance sheet future foreign currency commitments, including purchase commitments to suppliers, future committed sales to customers and intersegment transactions. These derivatives are used to hedge currency exposures from cash flows anticipated across our business segments. We also hedge U.S. Dollar payments to suppliers to maintain our anticipated profit margins in our international operations. These derivatives have only nominal intrinsic value at the time of purchase and have a high degree of correlation to the anticipated cash flows they are designated to hedge. Hedge effectiveness is determined by the correlation of the anticipated cash flows from the hedging instruments and the anticipated cash flows from the future foreign currency commitments through the maturity dates of the derivatives used to hedge these cash flows. These financial instruments are marked-to-market using forward prices and fair value quotes with the offset to other comprehensive income and are categorized in Level 2 of the fair value hierarchy. Gains and losses in accumulated other comprehensive income are reclassified to earnings when the related hedged item is recognized in earnings. The cash flow impact of our derivatives is included in the same category in our Consolidated Statement of Cash Flows as the cash flows of the related hedged items. Notional amounts are used to measure the volume of foreign currency forward contracts and do not represent exposure to foreign currency losses. At January 3, 2020, we had open foreign currency forward contracts with an aggregate notional amount of \$511 million denominated in the Euro, British Pound, Australian Dollar, Canadian Dollar and United Arab Emirates Dirham to hedge certain forecasted transactions.

At January 3, 2020, our foreign currency forward contracts had maturities through 2023.

The table below presents the fair values of our derivatives designated as foreign currency hedging instruments in our Consolidated Balance Sheet at January 3, 2020. As of the end of fiscal 2019, 2018 and 2017, the fair values of our derivatives designated as foreign currency hedging instruments were not material.

	January 3, 2020
	(In millions)
<b>Derivatives designated as hedging instruments:</b>	
Foreign currency forward contracts	
Other current assets	\$ 8
Other non-current assets	2
Other accrued items	6
Other long-term liabilities	2

During the two quarters ended January 3, 2020, we recognized a net unrealized gain of \$3 million before income taxes in other comprehensive income from foreign currency derivatives designated as cash flow hedges. During fiscal 2019, 2018 and 2017, the net unrealized gain or loss recognized in other comprehensive income from foreign currency derivatives designated as cash flow hedges was not material.

During the two quarters ended January 3, 2020 and fiscal 2019, 2018 and 2017, the net gain or loss reclassified from “Accumulated other comprehensive loss” into earnings from foreign currency derivatives designated as cash flow hedges was not material. Gains and losses from foreign currency derivatives designated as cash flow hedges are included in the line item in our Consolidated Statement of Income associated with the hedged transaction, with the exception of the losses resulting from discontinued cash flow hedges, which are included in the “Engineering, selling and administrative expenses” line item in our Consolidated Statement of Income.

At January 3, 2020, the estimated amount of existing gains to be reclassified into earnings within the next twelve months was \$2 million before income taxes.

#### **Interest-Rate Risk — Cash Flow Hedges**

At January 3, 2020, we had two treasury lock agreements (“treasury locks”) with third-party financial institution counterparties with a combined notional amount of \$650 million that were classified as cash flow hedges, which were assumed in connection with the L3Harris Merger.

These treasury locks were initiated in January 2019 to hedge against fluctuations in interest payments due to changes in the benchmark interest rate (10-year U.S. Treasury rate) associated with the anticipated issuance of long-term fixed-rate notes (“New Notes”) to redeem or repay at maturity the entire \$650 million outstanding principal amount of our 4.95% 2021 Notes.

We designated these treasury locks as cash flow hedges against fluctuations in interest payments on the New Notes due to changes in the benchmark interest rate prior to issuance, which we expected to occur before the date of maturity of the 4.95% 2021 Notes. If the benchmark interest rate increases during the period of the agreement, the treasury locks position becomes an asset and we receive a cash payment from the counterparty when we terminate the treasury locks upon issuance of the New Notes. Conversely, if the benchmark interest rate decreases, the treasury locks position becomes a liability and we make a cash payment to the counterparty when we terminate the treasury locks upon issuance of the New Notes. The fair value of the treasury locks is measured using a pricing model that utilizes observable market data such as the benchmark interest rate.

At January 3, 2020, the combined fair value of these treasury locks was a liability of \$56 million, which was categorized in Level 2 of the fair value hierarchy and recorded in the “Other long-term liabilities” line item in our Consolidated Balance Sheet. The unrealized after-tax loss associated with these treasury locks included in the “Accumulated other comprehensive loss” line item in our Consolidated Balance Sheet was \$16 million at January 3, 2020. We recognized a \$35 million liability for these treasury locks as part of our purchase accounting for the L3Harris Merger.

On November 27, 2019, in order to fund our optional redemption of the 2.7% 2020 Notes as described in *Note 14: Debt* in these Notes, we completed the issuance of \$400 million in aggregate principal amount of the 2.900% 2029 Notes. In January 2019, we initiated a treasury lock to hedge against fluctuations in interest payments due to changes in the benchmark interest rate (10-year U.S. Treasury rate) associated with the anticipated issuance of debt to redeem or repay the 2.7% 2020 Notes. This treasury lock was terminated as planned in connection with our issuance of the 2.900% 2029 notes during the quarter ended January 3, 2020, and because interest rates decreased during the period of the treasury lock, we made a cash payment to our counterparty and recorded an after-tax loss of \$24 million in the “Accumulated other comprehensive loss” line item of our Consolidated Balance Sheet. The accumulated other comprehensive loss balance will be amortized to interest expense over the life of the 2.900% 2029 Notes. We classified the cash outflow from the termination of this treasury lock as cash used in financing

activities in our Consolidated Statement of Cash Flows. At June 28, 2019, the fair value of this treasury lock was a liability of \$26 million, which was categorized in Level 2 of the fair value hierarchy and recorded in the “Other accrued items” line item in our Consolidated Balance Sheet with a corresponding unrealized after-tax loss of \$20 million included in the “Accumulated other comprehensive loss” line item in our Consolidated Balance Sheet.

The net gains or losses from cash flow hedges recognized in earnings were not material for the two quarters ended January 3, 2020 or fiscal 2019, 2018 or 2017. We had no open treasury locks at the end of fiscal 2018 or 2017.

### Credit Risk

We are exposed to the risk of credit losses from non-performance by counterparties to the financial instruments discussed above, but we do not expect any of the counterparties to fail to meet their obligations. To manage credit risks, we select counterparties based on credit ratings, limit our exposure to any single counterparty under defined guidelines and monitor the market position with each counterparty.

### NOTE 21: NON-OPERATING INCOME

The components of non-operating income were as follows:

	Two Quarters Ended	Fiscal Years Ended		
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions)			
Pension adjustment <sup>(1)</sup>	\$ 172	\$ 186	\$ 184	\$ 164
Gain on pension plan curtailment	23	—	—	—
Loss on extinguishment of debt <sup>(2)</sup>	(2)	—	(24)	—
Adjustment to gain on sale of business	—	—	—	2
Other	(1)	2	(4)	—
	<u>\$ 192</u>	<u>\$ 188</u>	<u>\$ 156</u>	<u>\$ 166</u>

(1) The non-service components of net periodic pension and postretirement benefit costs include interest cost, expected return on plan assets, amortization of net actuarial gain or loss and effect of curtailments or settlements.

(2) Losses associated with our optional redemption of the entire outstanding \$400 million principal amount of our 2.7% 2020 Notes in the two quarters ended January 3, 2020 and our optional redemption of the entire outstanding \$800 million aggregate principal amount of our 2018 Redeemed Notes, the repayment in full of \$253 million in remaining outstanding indebtedness under the 5-year tranche of our \$1.3 billion senior unsecured term loan facility and the termination of our 2015 Credit Agreement in fiscal 2018. See *Note 14: Debt* for additional information.

**NOTE 22: ACCUMULATED OTHER COMPREHENSIVE LOSS ("AOCI")**

The components of AOCI are summarized below:

	Foreign currency translation	Net unrealized (losses) gains on hedging derivatives	Unrecognized postretirement obligations	Total AOCI
	(In millions)			
<b>Balance at June 30, 2017</b>	\$ (113)	\$ (17)	\$ (146)	\$ (276)
Other comprehensive income	13	1	122	136
Income taxes	2	—	(29)	(27)
Other comprehensive income, net of tax	15	1	93	109
Reclassifications to retained earnings due to adoption of accounting standards update	(1)	(4)	(30)	(35)
<b>Balance at June 29, 2018</b>	<b>(99)</b>	<b>(20)</b>	<b>(83)</b>	<b>(202)</b>
Other comprehensive loss	(7)	(24)	(638)	(669)
Income taxes	—	6	158	164
Other comprehensive loss, net of tax	(7)	(18)	(480)	(505)
<b>Balance at June 28, 2019</b>	<b>(106)</b>	<b>(38)</b>	<b>(563)</b>	<b>(707)</b>
Other comprehensive income (loss)	25	(23)	231	233
Income taxes	—	6	(53)	(47)
Other comprehensive income (loss), net of tax	25	(17)	178	186
Amounts reclassified to earnings from AOCI <sup>(1)</sup>	—	—	18	18
Income taxes	—	—	(5)	(5)
Amounts reclassified to earnings from AOCI, net of tax	—	—	13	13
<b>Balance at January 3, 2020</b>	<b>\$ (81)</b>	<b>\$ (55)</b>	<b>\$ (372)</b>	<b>\$ (508)</b>

(1) Amounts reclassified to earnings from AOCI are included in the gain on sale of business and non-operating income line items in our Consolidated Statement of Income.

**NOTE 23: INCOME TAXES**

**Income Tax Provision**

The provisions for current and deferred income taxes are summarized as follows:

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions)			
<b>Current:</b>				
United States	\$ 11	\$ 105	\$ (141)	\$ 117
International	37	9	12	9
State and local	16	8	(11)	6
	64	122	(140)	132
<b>Deferred:</b>				
United States	33	15	324	121
International	(15)	(3)	(3)	1
State and local	(9)	26	25	7
	9	38	346	129
	<b>\$ 73</b>	<b>\$ 160</b>	<b>\$ 206</b>	<b>\$ 261</b>



The total income tax provision is summarized as follows:

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions)			
Continuing operations	\$ 73	\$ 160	\$ 206	\$ 261
Discontinued operations	—	(1)	(5)	(110)
Total income tax provision	\$ 73	\$ 159	\$ 201	\$ 151

A reconciliation of the U.S. statutory income tax rate to our effective income tax rate follows:

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
U.S. statutory income tax rate	21.0%	21.0%	28.1%	35.0%
State taxes	1.4	2.4	1.9	1.0
International income	0.9	(0.5)	(0.5)	(1.3)
Research and development tax credit	(4.7)	(4.5)	(2.9)	(2.0)
Foreign derived intangibles income deduction	(0.8)	(1.3)	—	—
Change in valuation allowance	(4.8)	(1.8)	0.2	(0.2)
U.S. production activity benefit	—	—	(0.9)	(0.5)
Equity-based compensation <sup>(1)</sup>	(5.4)	(2.1)	(1.8)	(2.6)
Settlement of tax audits	—	—	(2.2)	—
U.S. tax reform	—	—	0.4	—
Other items	0.4	1.2	0.4	(0.1)
Effective income tax rate	8.0%	14.4%	22.7%	29.3%

(1) Includes non-deductible equity-based compensation and excess tax benefits from equity-based compensation

As of January 3, 2020, we estimate our outside basis difference in foreign subsidiaries that are considered indefinitely reinvested to be approximately \$4 billion. The outside basis difference is comprised predominantly of purchase accounting adjustments and to a lesser extent, undistributed earnings and other equity adjustments. In the event of a disposition of the foreign subsidiaries or a distribution, we may be subject to incremental U.S. income taxes, subject to an adjustment for foreign tax credits, and withholding taxes or income taxes payable to the foreign jurisdictions. As of January 3, 2020, the determination of the amount of unrecognized deferred tax liability related to the outside basis difference is not practicable.

### Tax Law Changes

On December 22, 2017, the Tax Cuts and Jobs Act of 2017 (the “Tax Act”) was signed into U.S. law. Among other provisions, the Tax Act reduced the U.S. statutory corporate income tax rate from a maximum 35 percent to a flat 21 percent, effective January 1, 2018. Based on our fiscal year end, our blended U.S. statutory corporate income tax rate for fiscal 2018 was 28.1 percent. This drop in the tax rate resulted in a one-time benefit of \$26 million (\$.21 per diluted share) at the date of enactment. Additionally, we recognized expense of \$8 million in fiscal 2018 to revalue our existing net deferred income tax balances.

During the second quarter of fiscal 2019, we completed our accounting for the income tax impact of enactment of the Tax Act and there were no material changes from the estimates reported in our Current Report on Form 8-K filed with the SEC on December 13, 2018.

The implementation of a modified territorial tax system under the Tax Act subjects us to tax on our Global Intangible Low-Taxed Income (“GILTI”) starting with fiscal 2019. The Financial Accounting Standards Board has permitted companies to make an accounting policy decision to either (1) treat taxes due on future GILTI inclusions in U.S. taxable income as a current-period expense when incurred (“period cost method”) or (2) factor such amounts into the measurement of its deferred taxes (“deferred method”). We have elected to use the period cost method.

## Deferred Income Tax Assets (Liabilities)

The components of deferred income tax assets (liabilities) were as follows:

	<u>January 3, 2020</u>	<u>June 28, 2019</u>	<u>June 29, 2018</u>
	(In millions)		
Deferred tax assets:			
Accruals	\$ 240	\$ 152	\$ 178
Tax loss and credit carryforwards	177	92	119
Share-based compensation	27	28	26
Capital loss carryforwards	44	95	101
Pension and other post-employment benefits	431	305	188
Operating lease obligation	213	—	—
Other	238	75	64
Valuation allowance <sup>(1)</sup>	(185)	(159)	(181)
Deferred tax assets, net	<u>1,185</u>	<u>588</u>	<u>495</u>
Deferred tax liabilities:			
Property, plant and equipment	(159)	(71)	(65)
Unbilled receivables	(51)	(65)	(86)
Acquired intangibles	(2,037)	(260)	(268)
Operating lease right-of-use asset	(196)	—	—
Other	(121)	(31)	(36)
Deferred tax liabilities	<u>(2,564)</u>	<u>(427)</u>	<u>(455)</u>
Net deferred tax assets (liabilities)	<u>\$ (1,379)</u>	<u>\$ 161</u>	<u>\$ 40</u>

(1) The valuation allowance has been established to offset certain domestic and foreign deferred tax assets due to uncertainty regarding our ability to realize them in the future.

Net deferred tax assets (liabilities) were classified as follows in our Consolidated Balance Sheet:

	<u>January 3, 2020</u>	<u>June 28, 2019</u>	<u>June 29, 2018</u>
	(In millions)		
Non-current deferred income tax assets	\$ 102	\$ 173	\$ 119
Non-current deferred income tax liabilities	(1,481)	(12)	(79)
	<u>\$ (1,379)</u>	<u>\$ 161</u>	<u>\$ 40</u>

Tax loss and credit carryforwards at January 3, 2020 have expiration dates ranging from less than one year and no expiration in certain instances. The tax-effected amounts of federal, international, and state and local operating loss carryforwards at January 3, 2020 were \$8 million, \$46 million and \$28 million, respectively. The tax-effected amounts of federal and state and local capital loss carryforwards at January 3, 2020 were \$24 million and \$21 million, respectively. The amounts of federal, international, and state and local credit carryforwards at January 3, 2020 were \$6 million, \$14 million and \$78 million, respectively.

Income from continuing operations before income taxes of international subsidiaries was \$96 million in the two quarters ended January 3, 2020. Income from continuing operations before income taxes of international subsidiaries was \$37 million, \$43 million and \$42 million in fiscal 2019, 2018 and 2017, respectively. We received \$8 million in income tax refunds, net of income taxes paid, in the two quarters ended January 3, 2020; paid \$137 million in income tax, net of refunds received, in fiscal 2019; received \$8 million in income tax refunds, net of income taxes paid, in fiscal 2018; and paid \$51 million, net of refunds received, in fiscal 2017.

## Tax Uncertainties

A reconciliation of the beginning and ending amounts of unrecognized tax benefits is as follows:

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions)			
Balance at beginning of period	\$ 204	\$ 102	\$ 90	\$ 63
Additions based on tax positions taken during current period	35	31	17	52
Additions based on tax positions taken during prior periods	—	80	23	—
Additions for tax positions related to acquired entities	226	—	—	—
Decreases based on tax positions taken during prior periods	(7)	(9)	(28)	(25)
Decreases from lapse in statutes of limitations	(20)	—	—	—
Balance at end of period	<u>\$ 438</u>	<u>\$ 204</u>	<u>\$ 102</u>	<u>\$ 90</u>

As of January 3, 2020, we had \$438 million of unrecognized tax benefits, of which \$313 million would favorably impact our future tax rates in the event that the tax benefits are eventually recognized. As of June 28, 2019, we had \$204 million of unrecognized tax benefits, of which \$162 million would favorably impact our future tax rates in the event that the tax benefits are eventually recognized. As of June 29, 2018, we had \$102 million of unrecognized tax benefits, of which \$92 million would favorably impact our future tax rates in the event that the tax benefits are eventually recognized.

We recognize accrued interest and penalties related to unrecognized tax benefits as part of our income tax expense. We had accrued \$31 million for the potential payment of interest and penalties as of January 3, 2020 (and this amount was not included in the \$438 million of unrecognized tax benefits balance at January 3, 2020 shown above). We had accrued \$3 million for the potential payment of interest and penalties as of June 28, 2019 (and this amount was not included in the \$204 million of unrecognized tax benefits balance at June 28, 2019 shown above). We had accrued \$4 million for the potential payment of interest and penalties as of June 29, 2018 (and this amount was not included in the \$102 million of unrecognized tax benefits balance at June 29, 2018 shown above).

We file numerous separate and consolidated income tax returns reporting our financial results and, where appropriate, those of our subsidiaries and affiliates, in the U.S. Federal jurisdiction and various state, local and foreign jurisdictions. Pursuant to the Compliance Assurance Process, the IRS is examining the Harris federal tax returns for fiscal 2017 and 2018 and refund claims related to fiscal 2010 through 2016. In addition, legacy L3's federal tax returns for calendar years 2017 and 2018 and refund claims related to calendar years 2015 and 2016 are currently under IRS examination.

The Canadian Revenue Agency is currently examining our returns for fiscal 2014 through fiscal 2016, and we are still negotiating the provincial portions of a Canadian assessment relating to fiscal 2000 through fiscal 2006. We are currently under examination or contesting proposed adjustments by various state and international tax authorities for fiscal years ranging from 2010 through 2018. It is reasonably possible that there could be a significant decrease or increase to our unrecognized tax benefit balance during the course of the next twelve months as these examinations continue, other tax examinations commence or various statutes of limitations expire. An estimate of the range of possible changes cannot be made for remaining unrecognized tax benefits because of the significant number of jurisdictions in which we do business and the number of open tax periods.

### **NOTE 24: BACKLOG**

Backlog, which is the equivalent of our remaining performance obligations, represents the future revenue we expect to recognize as we perform on our current contracts. Backlog comprises both funded backlog (i.e., firm orders for which funding is authorized and appropriated) and unfunded backlog. Backlog excludes unexercised contract options and potential orders under ordering-type contracts, such as IDIQ contracts.

At January 3, 2020, our ending backlog was \$20.6 billion. We expect to recognize approximately 60 percent of the revenue associated with this backlog within the next twelve months and the substantial majority of the revenue associated with this backlog within the next three years. At June 28, 2019, our ending backlog was \$8.3 billion, at which time we expected to recognize approximately half of the revenue associated with this backlog within the next twelve months and the substantial majority of the revenue associated with this backlog within the next three years.

## NOTE 25: BUSINESS SEGMENTS

During the two quarters ended January 3, 2020, we adjusted our segment reporting to reflect our new organizational structure announced July 1, 2019. We structure our operations primarily around the products and services we sell and the markets we serve, and effective June 29, 2019, we report the financial results of our operations in the following four operating segments, which are also our reportable segments and are referred to as our business segments:

- Integrated Mission Systems, including multi-mission ISR and communication systems; integrated electrical and electronic systems for maritime platforms; and advanced electro-optical and infrared solutions;
- Space and Airborne Systems, including space payloads, sensors and full-mission solutions; classified intelligence and cyber defense; avionics; and electronic warfare;
- Communication Systems, including tactical communications; broadband communications; integrated vision solutions; and public safety; and
- Aviation Systems, including defense aviation products; security, detection and other commercial aviation products; commercial and military pilot training; and mission networks for air traffic management.

The historical results, discussion and presentation of our business segments as set forth in our Consolidated Financial Statements and these Notes reflect the impact of these adjustments to our segment reporting for all periods presented in order to present the segment information on a comparable basis. There is no impact on our previously reported consolidated statements of income, balance sheets, statements of cash flows or statements of equity resulting from these adjustments.

Segment revenue, segment operating income and a reconciliation of segment operating income to total income from continuing operations before income taxes are as follows:

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
	(In millions)			
<b>Revenue</b>				
Integrated Mission Systems	\$ 2,774	\$ 48	\$ 45	\$ 38
Space and Airborne Systems	2,360	3,715	3,304	3,156
Communication Systems	2,151	2,208	2,015	1,891
Aviation Systems	2,038	672	668	697
Other non-reportable business segments <sup>(1)</sup>	23	165	148	121
Corporate eliminations	(83)	(7)	(12)	(6)
	<u>\$ 9,263</u>	<u>\$ 6,801</u>	<u>\$ 6,168</u>	<u>\$ 5,897</u>
<b>Income from Continuing Operations before Income Taxes</b>				
<i>Segment Operating Income:</i>				
Integrated Mission Systems	\$ 377	\$ 9	\$ 7	\$ 7
Space and Airborne Systems	442	697	628	559
Communication Systems	493	637	561	522
Aviation Systems	289	76	54	131
Other business activities and non-reportable business segments <sup>(1)</sup>	—	27	20	9
Unallocated corporate expenses and corporate eliminations <sup>(2)</sup>	(140)	(2)	(65)	(62)
L3Harris Merger-related transaction and integration expenses and losses	(390)	(65)	—	—
Amortization of acquisition-related intangibles <sup>(3)</sup>	(289)	(101)	(101)	(109)
Gain on sale of business	229	—	—	—
Pension adjustment	(172)	(186)	(184)	(164)
Non-operating income	192	188	156	166
Net interest expense	(123)	(167)	(168)	(170)
Total	<u>\$ 908</u>	<u>\$ 1,113</u>	<u>\$ 908</u>	<u>\$ 889</u>

(1) Includes the operating results of the Harris Night Vision business prior to the date of divestiture on September 13, 2019. See Note 3: Divestitures, Asset Sales and Discontinued Operations in these Notes for more information.

- (2) Includes: (i) \$142 million of additional cost of sales related to the fair value step-up in inventory sold (see *Note 5: Business Combination* in these Notes for more information), a \$12 million gain on the sale of an asset group and a \$10 million non-cash cumulative adjustment to lease expense for the two quarters ended January 3, 2020; (ii) \$47 million of charges related to our decision to transition and exit a commercial air-to-ground LTE radio communications line of business and other items, a \$12 million non-cash adjustment for deferred compensation and \$5 million of Exelis acquisition-related and other charges in fiscal 2018; and (iii) \$58 million of Exelis acquisition-related and other charges in fiscal 2017.
- (3) Includes \$239 million of amortization of identifiable intangible assets acquired as a result of the L3Harris Merger for the two quarters ended January 3, 2020 and \$50 million, \$101 million, \$101 million and \$109 million of amortization of identifiable intangible assets acquired as a result of our acquisition of Exelis for the two quarters ended January 3, 2020 and fiscal 2019, 2018 and 2017, respectively. Because the L3Harris Merger and the acquisition of Exelis benefited the entire Company as opposed to any individual segment, the amortization of identifiable intangible assets acquired was not allocated to any segment.

### Disaggregation of Revenue

*Integrated Mission Systems:* Integrated Mission Systems revenue is primarily derived from U.S. Government development and production contracts and is generally recognized over time using the POC cost-to-cost revenue recognition method. We disaggregate Integrated Mission Systems revenue by customer relationship, contract type and geographical region. We believe these categories best depict how the nature, amount, timing and uncertainty of Integrated Mission Systems revenue and cash flows are affected by economic factors:

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
(In millions)				
<b>Revenue By Customer Relationship</b>				
Prime contractor	\$ 1,904	\$ 25	\$ 20	\$ 24
Subcontractor	870	23	25	14
	<u>\$ 2,774</u>	<u>\$ 48</u>	<u>\$ 45</u>	<u>\$ 38</u>
<b>Revenue By Contract Type</b>				
Fixed-price <sup>(1)</sup>	\$ 2,138	\$ 48	\$ 45	\$ 37
Cost-reimbursable	636	—	—	1
	<u>\$ 2,774</u>	<u>\$ 48</u>	<u>\$ 45</u>	<u>\$ 38</u>
<b>Revenue By Geographical Region</b>				
United States	\$ 2,300	\$ 30	\$ 39	\$ 27
International	474	18	6	11
	<u>\$ 2,774</u>	<u>\$ 48</u>	<u>\$ 45</u>	<u>\$ 38</u>

(1) Includes revenue derived from time-and-materials contracts.

*Space and Airborne Systems:* Space and Airborne Systems revenue is primarily derived from U.S. Government development and production contracts and is generally recognized over time using the POC cost-to-cost revenue recognition method. We disaggregate Space and Airborne Systems revenue by customer relationship, contract type and geographical region. We believe these categories best depict how the nature, amount, timing and uncertainty of Space and Airborne Systems revenue and cash flows are affected by economic factors:

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
(In millions)				
<b>Revenue By Customer Relationship</b>				
Prime contractor	\$ 1,337	\$ 2,246	\$ 2,159	\$ 2,067
Subcontractor	1,023	1,469	1,145	1,089
	<u>\$ 2,360</u>	<u>\$ 3,715</u>	<u>\$ 3,304</u>	<u>\$ 3,156</u>
<b>Revenue By Contract Type</b>				
Fixed-price <sup>(1)</sup>	\$ 1,367	\$ 2,097	\$ 1,634	\$ 1,390
Cost-reimbursable	993	1,618	1,670	1,766
	<u>\$ 2,360</u>	<u>\$ 3,715</u>	<u>\$ 3,304</u>	<u>\$ 3,156</u>
<b>Revenue By Geographical Region</b>				
United States	\$ 2,037	\$ 3,255	\$ 2,937	\$ 2,782
International	323	460	367	374
	<u>\$ 2,360</u>	<u>\$ 3,715</u>	<u>\$ 3,304</u>	<u>\$ 3,156</u>

(1) Includes revenue derived from time-and-materials contracts.

*Communication Systems:* Communication Systems revenue is primarily derived from fixed-price contracts and is generally recognized at the point in time when products are received and accepted by the customer for standard products offered to multiple customers and over time for customer-specific products, systems and services. We disaggregate Communication Systems revenue by customer relationship, contract type and geographical region. We believe these categories best depict how the nature, amount, timing and uncertainty of Communication Systems revenue and cash flows are affected by economic factors:

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
(In millions)				
<b>Revenue By Customer Relationship<sup>(1)</sup></b>				
Prime contractor	\$ 1,406			
Subcontractor	745			
	<u>\$ 2,151</u>			
<b>Revenue By Contract Type<sup>(1)</sup></b>				
Fixed-price <sup>(2)</sup>	\$ 1,849			
Cost-reimbursable	302			
	<u>\$ 2,151</u>			
<b>Revenue By Geographical Region</b>				
United States	\$ 1,518	\$ 1,281	\$ 1,031	\$ 880
International	633	927	984	1,011
	<u>\$ 2,151</u>	<u>\$ 2,208</u>	<u>\$ 2,015</u>	<u>\$ 1,891</u>

(1) Prior to the L3Harris Merger, Communication Systems did not recognize significant revenue for customer-specific products and systems, and currently, such customer arrangements primarily exist at operating businesses acquired in connection with the L3Harris Merger. The "Revenue by Customer Relationship" and "Revenue by Contract Type" disaggregation categories were added beginning in the Fiscal Transition Period to best depict how the nature, amount, timing and uncertainty of revenue and cash flows from these types of customer arrangements are affected by economic factors.

(2) Includes revenue derived from time-and-materials contracts.

*Aviation Systems:* Aviation Systems revenue is primarily derived from fixed-price contracts and is generally recognized at the point in time when products are received and accepted by the customer for standard products offered to multiple customers and over time for customer-specific products, systems and services. We disaggregate Aviation Systems revenue by customer relationship, contract type and geographical region. We believe these categories best depict how the nature, amount, timing and uncertainty of Aviation Systems revenue and cash flows are affected by economic factors:

	Two Quarters Ended	Fiscal Years Ended		
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
(In millions)				
<b>Revenue By Customer Relationship</b>				
Prime contractor	\$ 1,246	\$ 654	\$ 656	\$ 697
Subcontractor	792	18	12	—
	<u>\$ 2,038</u>	<u>\$ 672</u>	<u>\$ 668</u>	<u>\$ 697</u>
<b>Revenue By Contract Type</b>				
Fixed-price <sup>(1)</sup>	\$ 1,688	\$ 587	\$ 582	\$ 636
Cost-reimbursable	350	85	86	61
	<u>\$ 2,038</u>	<u>\$ 672</u>	<u>\$ 668</u>	<u>\$ 697</u>
<b>Revenue By Geographical Region</b>				
United States	\$ 1,514	\$ 644	\$ 627	\$ 647
International	524	28	41	50
	<u>\$ 2,038</u>	<u>\$ 672</u>	<u>\$ 668</u>	<u>\$ 697</u>

(1) Includes revenue derived from time-and-materials contracts.

Total assets by business segment is as follows:

	January 3, 2020	June 28, 2019	June 29, 2018
(In millions)			
<b>Total Assets</b>			
Integrated Mission Systems	\$ 7,896	\$ 87	\$ 90
Space and Airborne Systems	6,829	5,027	4,953
Communication Systems	5,930	1,683	1,724
Aviation Systems	7,569	1,036	1,046
Corporate <sup>(1)</sup>	10,112	2,284	2,038
	<u>\$ 38,336</u>	<u>\$ 10,117</u>	<u>\$ 9,851</u>

(1) Identifiable intangible assets acquired in connection with the L3Harris Merger in the two quarters ended January 3, 2020 and our acquisition of Exelis in fiscal 2015 were recorded as Corporate assets because they benefited the entire Company as opposed to any individual segment. Identifiable intangible asset balances recorded as Corporate assets were approximately \$8.5 billion, \$869 million and \$974 million at January 3, 2020, June 28, 2019 and June 29, 2018, respectively. Corporate assets also consisted of cash, income taxes receivable, deferred income taxes, deferred compensation plan investments, buildings and equipment, as well as any assets of discontinued operations and divestitures. See Note 3: *Divestitures, Asset Sales and Discontinued Operations* for additional information.

Other selected financial information by business segment and geographical area is summarized below:

	Two Quarters Ended		Fiscal Years Ended	
	January 3, 2020	June 28, 2019	June 29, 2018	June 30, 2017
(In millions)				
<b>Capital Expenditures</b>				
Integrated Mission Systems	\$ 29	\$ 1	\$ 1	\$ —
Space and Airborne Systems	36	48	49	49
Communication Systems	22	29	25	16
Aviation Systems	64	54	37	22
Other non-reportable business segments <sup>(1)</sup>	—	6	4	1
Corporate	22	23	20	27
Discontinued operations	—	—	—	4
	<u>\$ 173</u>	<u>\$ 161</u>	<u>\$ 136</u>	<u>\$ 119</u>
<b>Depreciation and Amortization</b>				
Integrated Mission Systems	\$ 37	\$ 2	\$ 2	\$ 2
Space and Airborne Systems	31	50	54	55
Communication Systems	32	49	54	60
Aviation Systems	53	29	22	5
Other non-reportable business segments <sup>(1)</sup>	—	3	5	8
Corporate	289	125	122	142
Discontinued operations	—	—	—	39
	<u>\$ 442</u>	<u>\$ 258</u>	<u>\$ 259</u>	<u>\$ 311</u>
<b>Geographical Information for Continuing Operations</b>				
U.S. operations:				
Revenue	\$ 8,485	\$ 6,530	\$ 5,854	\$ 5,637
Long-lived assets	\$ 1,865	\$ 866	\$ 892	\$ 896
International operations:				
Revenue	\$ 778	\$ 271	\$ 314	\$ 260
Long-lived assets	\$ 252	\$ 28	\$ 8	\$ 8

(1) Includes capital expenditures and depreciation and amortization of the Harris Night Vision business prior to the date of divestiture on September 13, 2019. See Note 3: *Divestitures, Asset Sales and Discontinued Operations* in these Notes for more information.

In addition to depreciation and amortization expense related to property, plant and equipment, “Depreciation and Amortization” in the table above also includes \$285 million of amortization related to intangible assets, debt premium, debt discount, debt issuance costs and other items for the two quarters ended January 3, 2020. “Depreciation and Amortization” in the table above also includes amortization related to intangible assets, debt premium, debt discount and debt issuance costs of \$120 million, \$116 million and \$125 million in fiscal 2019, 2018 and 2017, respectively.

Our products and systems are produced principally in the U.S. with international revenue derived primarily from exports. No revenue earned from any individual foreign country exceeded 5 percent of our total revenue during the two quarters ended January 3, 2020 or fiscal 2019, 2018 or 2017.

Sales made to U.S. Government customers, including foreign military sales funded through the U.S. Government, whether directly or through prime contractors, by all segments as a percentage of total revenue were 73 percent in the two quarters ended January 3, 2020 and 77 percent, 75 percent and 74 percent in fiscal 2019, 2018 and 2017, respectively. Revenue from services in the two quarters ended January 3, 2020 was approximately 32 percent, 16 percent, 15 percent and 39 percent of total revenue in our Integrated Mission Systems, Space and Airborne Systems, Communication Systems and Aviation Systems segments, respectively.

Revenue from products and services where the end consumer is located outside the U.S., including foreign military sales through the U.S. Government, was \$2.0 billion (21 percent of our revenue) in the two quarters ended January 3, 2020. Revenue from products and services where the end consumer is located outside the U.S., including foreign military sales through the U.S. Government, was \$1.5 billion (22 percent of our revenue), \$1.4 billion (23 percent of our revenue) and \$1.5 billion (25 percent of



our revenue) in fiscal 2019, 2018 and 2017, respectively. Export revenue and revenue from international operations in the two quarters ended January 3, 2020 was principally from the EMEA (Europe, Middle East and Africa) and APAC (Asia-Pacific) regions and Canada.

#### **NOTE 26: LEGAL PROCEEDINGS AND CONTINGENCIES**

From time to time, as a normal incident of the nature and kind of businesses in which we are or were engaged, various claims or charges are asserted and litigation or arbitration is commenced by or against us arising from or related to matters, including but not limited to: product liability; personal injury; patents, trademarks, trade secrets or other intellectual property; labor and employee disputes; commercial or contractual disputes; strategic acquisitions or divestitures; the prior sale or use of former products allegedly containing asbestos or other restricted materials; breach of warranty; or environmental matters. Claimed amounts against us may be substantial, but may not bear any reasonable relationship to the merits of the claim or the extent of any real risk of court or arbitral awards. We record accruals for losses related to those matters against us that we consider to be probable and that can be reasonably estimated. Gain contingencies, if any, are recognized when they are realized and legal costs generally are expensed when incurred. At January 3, 2020, our accrual for the potential resolution of lawsuits, claims or proceedings that we consider probable of being decided unfavorably to us was not material. Although it is not feasible to predict the outcome of these matters with certainty, it is reasonably possible that some lawsuits, claims or proceedings may be disposed of or decided unfavorably to us and in excess of the amounts currently accrued. Based on available information, in the opinion of management, settlements, arbitration awards and final judgments, if any, which are considered probable of being rendered against us in litigation or arbitration in existence at January 3, 2020 are reserved against or would not have a material adverse effect on our financial condition, results of operations or cash flows.

#### **Tax Audits**

Our tax filings are subject to audit by taxing authorities in jurisdictions where we conduct or conducted business. These audits may result in assessments of additional taxes that are subsequently resolved with the authorities or ultimately through legal proceedings. We believe we have adequately accrued for any ultimate amounts that are likely to result from these audits; however, final assessments, if any, could be different from the amounts recorded in our Consolidated Financial Statements. Additional information regarding audits and examinations by taxing authorities of our tax filings is set forth in *Note 23: Income Taxes*.

#### **International**

As an international company, we are, from time to time, the subject of investigations relating to our international operations, including under U.S. export control laws (such as ITAR), the FCPA and other similar U.S. and international laws.

In September 2019, we reached an administrative settlement with the Department of State to resolve alleged U.S. export control regulation violations. Under the terms of the settlement we have committed to strengthen our trade compliance program under the supervision of a special compliance officer and will pay a civil penalty of \$13 million over three years (with \$7 million suspended on the condition of use for qualified remedial compliance measures). The settlement did not result in any debarment or limitation on export licensing.

#### **Environmental Matters**

We are subject to numerous U.S. Federal, state, local and international environmental laws and regulatory requirements and are involved from time to time in investigations or litigation of various potential environmental issues. We or companies we have acquired are responsible, or alleged to be responsible, for environmental investigation and/or remediation of multiple sites. These sites are in various stages of investigation and/or remediation and in some cases our liability is considered de minimis. Notices from the U.S. Environmental Protection Agency (“EPA”) or equivalent state or international environmental agencies allege that a number of sites formerly or currently owned and/or operated by us or companies we have acquired, and other properties or water supplies that may be or have been impacted from those operations, contain disposed or recycled materials or wastes and require environmental investigation and/or remediation. These sites include instances of us being identified as a potentially responsible party under the Comprehensive Environmental Response, Compensation and Liability Act (commonly known as the “Superfund Act”) and/or equivalent state and international laws. For example, in June 2014, the Department of Justice, Environment and Natural Resources Division, notified several potentially responsible parties, including Exelis, of potential responsibility for contribution to the environmental investigation and remediation of multiple locations in Alaska. In addition, in March 2016, the EPA notified over 100 potentially responsible parties, including Exelis, of potential liability for the cost of remediation for the 8.3-mile stretch of the Lower Passaic River, estimated by the EPA to be \$1.38 billion, but the parties’ respective allocations have not been determined. Although it is not feasible to predict the outcome of environmental claims, based on available information, in the opinion of our management, any payments we may be required to make as a result of environmental claims in existence at January 3, 2020 are reserved against, covered by insurance or would not have a material adverse effect on our financial condition, results of operations or cash flows.

**NOTE 27: TRANSITION PERIOD COMPARATIVE DATA (UNAUDITED)**

The following table presents certain comparative financial information for the two quarters ended January 3, 2020 and two quarters ended December 28, 2018:

	Two Quarters Ended	
	January 3, 2020	December 28, 2018
	(In millions, except per share amounts)	
Revenue from product sales and services	\$ 9,263	\$ 3,208
Cost of product sales and services	(6,726)	(2,105)
Engineering, selling and administrative expenses	(1,927)	(583)
Gain on sale of business	229	—
Non-operating income	192	94
Interest income	12	1
Interest expense	(135)	(87)
Income from continuing operations before income taxes	908	528
Income taxes	(73)	(87)
Income from continuing operations	835	441
Discontinued operations, net of income taxes	(1)	(3)
Net income	834	438
Noncontrolling interests, net of income taxes	(12)	—
Net income attributable to L3Harris Technologies, Inc.	\$ 822	\$ 438
<b>Net income per common share attributable to L3Harris Technologies, Inc. common shareholders</b>		
<b>Basic</b>		
Continuing operations	\$ 3.72	\$ 3.74
Discontinued operations	—	(0.03)
	\$ 3.72	\$ 3.71
<b>Diluted</b>		
Continuing operations	\$ 3.68	\$ 3.66
Discontinued operations	(0.01)	(0.02)
	\$ 3.67	\$ 3.64
Basic weighted average common shares outstanding	221.2	117.8
Diluted weighted average common shares outstanding	223.7	120.3

**NOTE 28: SUBSEQUENT EVENTS**

On February 4, 2020, we entered into a definitive agreement under which we will sell Security & Detection Systems and MacDonald Humfrey Automation solutions (“airport security and automation business”) to Leidos, Inc. for \$1 billion in cash, subject to customary purchase price adjustments as set forth in the definitive agreement. The sale transaction is conditioned on customary closing conditions, including receipt of regulatory approvals. We expect the sale transaction to close in mid-2020; however, there can be no assurances that the conditions will be satisfied (or waived, if applicable) or that closing will occur in mid-2020 or at all. We intend to use the proceeds from the sale of the airport security and automation business to repurchase shares of our common stock. The airport security and automation business provides solutions used by the aviation and transportation industries, regulatory and customs authorities, government and law enforcement agencies and commercial and other high-security facilities. The decision to divest the airport security and automation business represented a significant milestone in our strategic priority to reshape our portfolio and focus our resources on core technologies following the L3Harris Merger. The airport security and automation business had approximately \$500 million in annual revenue. Because the expected disposal did not meet the held for sale criteria as of January 3, 2020, the assets and liabilities of the airport security and automation business were not classified as held for sale in our Consolidated Balance Sheet at January 3, 2020. We do not expect the divestiture of the airport security and automation business will have a significant impact on our financial condition, results of operations or cash flows.

**SUPPLEMENTARY FINANCIAL INFORMATION**

**QUARTERLY FINANCIAL DATA (UNAUDITED)**

Selected quarterly financial data is summarized below:

	Quarter Ended		Total Fiscal Transition Period
	9/27/2019	1/3/2020	
<b>Two Quarters Ended January 3, 2020<sup>(1)(2)</sup></b>			
	(In millions, except per share amounts)		
Revenue	\$ 4,431	\$ 4,832	\$ 9,263
Gross profit	1,189	1,348	2,537
Income from continuing operations before income taxes	440	468	908
Income from continuing operations	435	400	835
Discontinued operations, net of income taxes	—	(1)	(1)
Net income	435	399	834
Per common share data:			
Basic			
Income from continuing operations	1.93	1.79	3.72
Net income	1.93	1.79	3.72
Diluted			
Income from continuing operations	1.90	1.77	3.68
Net income	1.90	1.77	3.67
Cash dividends	0.75	0.75	1.50
Stock prices — High	217.31	212.43	
Low	176.16	190.55	

	Quarter Ended				Total Year
	9/28/2018	12/28/2018	3/29/2019	6/28/2019	
<b>Fiscal Year Ended June 28, 2019<sup>(3)</sup></b>					
	(In millions, except per share amounts)				
Revenue	\$ 1,542	\$ 1,666	\$ 1,728	\$ 1,865	\$ 6,801
Gross profit	532	571	589	642	2,334
Income from continuing operations before income taxes	257	271	283	302	1,113
Income from continuing operations	216	225	243	269	953
Discontinued operations, net of income taxes	(3)	—	—	(1)	(4)
Net income	213	225	243	268	949
Per common share data:					
Basic					
Income from continuing operations	1.82	1.91	2.06	2.26	8.06
Net income	1.81	1.91	2.06	2.26	8.03
Diluted					
Income from continuing operations	1.78	1.88	2.02	2.21	7.89
Net income	1.77	1.87	2.02	2.20	7.86
Cash dividends	0.685	0.685	0.685	0.685	2.740
Stock prices — High	169.98	175.50	167.09	200.77	
Low	142.95	123.24	129.46	159.29	

- (1) Includes the operating results of L3 businesses after the L3Harris Merger on June 29, 2019. See *Note 5: Business Combination* in the Notes for more information.
- (2) Results for the two quarters ended January 3, 2020 included: (i) \$390 million of L3Harris Merger-related transaction and integration costs; (ii) \$289 million of acquisition-related intangibles, including \$239 million of amortization of identifiable intangible assets acquired as a result of the L3Harris Merger (see *Note 5: Business Combination* in the Notes for more information) and \$50 million of amortization of identifiable intangible assets acquired as a result of our acquisition of Exelis; (iii) a \$229 million gain on the sale of the Harris Night Vision business; (iv) \$142 million of additional cost of sales related to the fair value step-up in inventory sold; (v) a \$23 million gain on pension plan curtailment; (vi) a \$12 million gain on the sale of an asset group (see *Note 3: Divestitures, Asset Sales and Discontinued Operations* in the Notes for more information); (vii) a \$10 million non-cash cumulative adjustment to lease expense; and (viii) \$3 million of losses and other costs related to debt refinancing. The net after-tax impact from these two quarters ended January 3, 2020 items was \$392 million or \$1.75 per diluted common share.
- (3) Results for fiscal 2019 included: (i) \$101 million of amortization of identifiable intangible assets acquired as a result of our acquisition of Exelis and (ii) \$65 million of L3Harris Merger-related transaction and integration costs. The net after-tax impact from these fiscal 2019 items was \$128 million or \$1.06 per diluted common share.

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.**

Not applicable.

**ITEM 9A. CONTROLS AND PROCEDURES.**

(a) *Evaluation of Disclosure Controls and Procedures:* We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms. Our disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can provide only reasonable assurance of achieving their control objectives, and management necessarily is required to use its judgment in evaluating the cost-benefit relationship of possible controls and procedures. As required by Rule 13a-15 under the Exchange Act, as of January 3, 2020, we carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures. This evaluation was carried out under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer. Based on this work and other evaluation procedures, our management, including our Chief Executive Officer and our Chief Financial Officer, has concluded that as of January 3, 2020 our disclosure controls and procedures were effective.

(b) *Changes in Internal Control:* We periodically review our internal control over financial reporting as part of our efforts to ensure compliance with the requirements of Section 404 of the Sarbanes-Oxley Act of 2002. In addition, we routinely review our system of internal control over financial reporting to identify potential changes to our processes and systems that may improve controls and increase efficiency, while ensuring that we maintain an effective internal control environment. Changes may include such activities as implementing new, more efficient systems, consolidating the activities of business units, migrating certain processes to our shared services organizations, formalizing policies and procedures, improving segregation of duties and increasing monitoring controls. In addition, when we acquire new businesses, we incorporate our controls and procedures into the acquired business as part of our integration activities. During the two quarters ended January 3, 2020, we completed our multi-year, phased implementation of a new core enterprise resource planning (“ERP”) system in certain business units, which reduced the number of ERP systems across the Company and enhanced our system of internal control over financial reporting. The implementation of the new core ERP system in each affected business unit involved changes to related processes that are part of our system of internal control over financial reporting and required testing for effectiveness. As part of our integration with L3, we are in the process of incorporating our controls and procedures with respect to L3’s operations, and we will include internal controls with respect to L3’s operations in our assessment of the effectiveness of our internal control over financial reporting as of the end of fiscal 2020. Other than the system and related process changes described above as well as changes related to incorporating our controls and procedures with respect to L3’s operations, there have been no changes in our internal control over financial reporting that occurred during the two quarters ended January 3, 2020 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

(c) *Evaluation of Internal Control over Financial Reporting:* Our management is responsible for establishing and maintaining adequate internal control over financial reporting. Our management, with the participation of our Chief Executive Officer and our Chief Financial Officer, assessed the effectiveness of our internal control over financial reporting as of January 3, 2020. In making this assessment, our management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control-Integrated Framework* (2013 framework). Our management excluded from its assessment of the effectiveness of the our internal control over financial reporting the internal controls of L3, which we merged with on June 29, 2019, and whose financial statements represent 15 percent of our total assets, excluding the preliminary value of goodwill and other intangible assets, as of January 3, 2020, and 61 percent of our total revenue for the two quarters then ended. Our management will include the internal controls of L3 in its assessment of the effectiveness of our internal control over financial reporting as of the end of fiscal 2020. Based on our management’s assessment and those criteria, our management concluded that our internal control over financial reporting was effective as of January 3, 2020. “Management’s Report on Internal Control Over Financial Reporting” is included within “Item 8. Financial Statements and Supplementary Data” of this Report. The effectiveness of our internal control over financial reporting was audited by Ernst & Young LLP, our independent registered public accounting firm, whose unqualified report is included within “Item 8. Financial Statements and Supplementary Data” of this Report.

**ITEM 9B. OTHER INFORMATION.**

Not applicable.

## PART III

### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

(a) *Identification of Directors:* The information required by this Item with respect to our directors is incorporated herein by reference to the discussion under the headings *Proposal 1: Election of Directors* and *Nominees for Election* in our Proxy Statement for our 2020 Annual Meeting of Shareholders scheduled to be held on April 24, 2020 (our “2020 Proxy Statement”), which is expected to be filed within 120 days after the end of our Fiscal Transition Period.

(b) *Identification of Executive Officers:* Certain information regarding our executive officers is included in Part I of this Report under the heading “Information about our Executive Officers” in accordance with General Instruction G(3) of Form 10-KT.

(c) *Audit Committee Information; Financial Expert:* The information required by this Item with respect to the Audit Committee of our Board of Directors and “audit committee financial experts” is incorporated herein by reference to the discussions under the headings *Nominees for Election* and *Board Committees, Audit Committee* in our 2020 Proxy Statement, which is expected to be filed within 120 days after the end of our Fiscal Transition Period.

(d) *Delinquent Section 16(a) Reports:* Information related to compliance with Section 16(a) of the Exchange Act is incorporated herein by reference to the discussion under the heading *Delinquent Section 16(a) Reports* in our 2020 Proxy Statement, which is expected to be filed within 120 days after the end of our Fiscal Transition Period.

(e) *Code of Ethics:* All of our directors and employees, including our Chief Executive Officer, Chief Financial Officer, Principal Accounting Officer and other senior accounting and financial officers, are required to abide by our Code of Conduct. Our Code of Conduct is posted on our website at <https://www.l3harris.com/content/code-of-conduct> and is also available free of charge by written request to our Director of Ethics and Compliance, L3Harris Technologies, Inc., 1025 West NASA Boulevard, Melbourne, Florida 32919. We intend to disclose on the Code of Conduct section of our website at <https://www.l3harris.com/content/code-of-conduct> any amendment to, or waiver from, our Code of Conduct that is required to be disclosed to shareholders, within four business days following such amendment or waiver. The information required by this Item with respect to codes of ethics is incorporated herein by reference to the discussion under the heading *Code of Conduct* in our 2020 Proxy Statement, which is expected to be filed within 120 days after the end of our Fiscal Transition Period.

(f) *Policy for Nominees:* The information required under Item 407(c)(3) of Regulation S-K is incorporated herein by reference to the discussion concerning procedures by which shareholders may recommend nominees to our Board of Directors, submit nominees for inclusion in our proxy materials pursuant to our “proxy access” provision of our By-Laws or directly propose nominees for consideration pursuant to our By-Laws but not pursuant to the proxy access provision contained under the heading *Director Nomination Process* in our 2020 Proxy Statement, which is expected to be filed within 120 days after the end of our Fiscal Transition Period. No material changes to those procedures have occurred since the disclosure regarding those procedures in our Proxy Statement for our 2019 Annual Meeting of Shareholders.

Additional information concerning requirements and procedures for shareholders directly nominating directors is contained under the heading *Shareholder Nominations and Proposals* in our 2020 Proxy Statement, which is expected to be filed within 120 days after the end of our Fiscal Transition Period.

### ITEM 11. EXECUTIVE COMPENSATION.

The information required by this Item with respect to compensation of our directors and executive officers is incorporated herein by reference to the discussions under the headings *Director Compensation and Benefits, Compensation Discussion and Analysis* and *Compensation Committee Report* in our 2020 Proxy Statement, which is expected to be filed within 120 days after the end of our Fiscal Transition Period.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.**

The following table provides information as of January 3, 2020 about our common stock that may be issued, whether upon the exercise of options, warrants and rights or otherwise, under our existing equity compensation plans.

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)(2)	Weighted-average exercise price of outstanding options, warrants and rights (b)(2)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c)
Equity compensation plans approved by shareholders <sup>(1)</sup>	5,101,896	\$110.48	22,071,494
Equity compensation plans not approved by shareholders	—	—	—
<b>Total</b>	<b>5,101,896</b>	<b>\$110.48</b>	<b>22,071,494</b>

- (1) Consists of the Harris Corporation 2005 Equity Incentive Plan (As Amended and Restated Effective August 27, 2010) (the “2005 EIP”) and the Harris Corporation 2015 Equity Incentive Plan (the “2015 EIP”), as well as employee stock incentive plans of L3 assumed by L3Harris (collectively with the 2005 EIP and the 2015 EIP, the “L3Harris SIPs”). No additional awards may be granted under the 2005 EIP.
- (2) Under the L3Harris SIPs, in addition to options, we have granted share-based compensation awards in the form of performance shares, shares of restricted stock, performance share units, restricted stock units, shares of immediately vested common stock and other similar types of share-based awards. As of January 3, 2020, there were awards outstanding under those plans with respect to 590,787 shares, consisting of (i) awards of 34,869 shares of restricted stock, for which all 34,869 shares were issued and outstanding; and (ii) awards of 555,918 performance share units and restricted stock units, for which all 555,918 were payable in shares but for which no shares were yet issued and outstanding. The 5,101,896 shares to be issued upon exercise of outstanding options, warrants and rights as listed in column (a) consisted of shares to be issued in respect of the exercise of 4,545,978 outstanding options and in respect of awards of 555,918 performance share units and restricted stock units payable in shares. Because there is no exercise price associated with awards of shares of restricted stock, performance share units or restricted stock units, all of which are granted to employees at no cost, such awards are not included in the weighted-average exercise price calculation in column (b).

See *Note 16: Stock Options and Other Share-Based Compensation* in the Notes for a general description of our share-based incentive plans.

The other information required by this Item with respect to security ownership of certain of our beneficial owners and management is incorporated herein by reference to the discussions under the headings *Principal Shareholders* and *Shares Owned By Directors, Nominees and Executive Officers* in our 2020 Proxy Statement, which is expected to be filed within 120 days after the end of our Fiscal Transition Period.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.**

The information required by this Item is incorporated herein by reference to the discussions under the headings *Director Independence Standards* and *Related Person Transaction Policy* in our 2020 Proxy Statement, which is expected to be filed within 120 days after the end of our Fiscal Transition Period.

**ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES.**

The information required by this Item is incorporated herein by reference to the discussion under the heading *Proposal 3: Ratification of Appointment of Independent Registered Public Accounting Firm* in our 2020 Proxy Statement, which is expected to be filed within 120 days after the end of our Fiscal Transition Period.

## PART IV

### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES.

The following documents are filed as a part of this Report:

	<u>Page</u>
<b>(1) List of Financial Statements Filed as Part of this Report:</b>	
The following financial statements and reports of L3Harris Technologies, Inc. and its consolidated subsidiaries are included in Item 8 of this Report at the page numbers referenced below:	
Management’s Report on Internal Control Over Financial Reporting.....	65
Report of Independent Registered Public Accounting Firm on the Consolidated Financial Statements.....	66
Report of Independent Registered Public Accounting Firm on the Effectiveness of Internal Control Over Financial Reporting .....	69
Consolidated Statement of Income — Two Quarters ended January 3, 2020 and Fiscal Years ended June 28, 2019; June 29, 2018; June 30, 2017 .....	70
Consolidated Statement of Comprehensive Income — Two Quarters ended January 3, 2020 and Fiscal Years ended June 28, 2019; June 29, 2018; June 30, 2017.....	71
Consolidated Balance Sheet — January 3, 2020; June 28, 2019; June 29, 2018 .....	72
Consolidated Statement of Cash Flows — Two Quarters ended January 3, 2020 and Fiscal Years ended June 28, 2019; June 29, 2018; June 30, 2017 .....	73
Consolidated Statement of Equity — Two Quarters ended January 3, 2020 and Fiscal Years ended June 28, 2019; June 29, 2018; June 30, 2017.....	74
Notes to Consolidated Financial Statements.....	75

**(2) Financial Statement Schedules:**

All schedules are omitted because they are not applicable, the amounts are not significant or the required information is shown in the Consolidated Financial Statements or the Notes thereto.

**(3) Exhibits:**

The following exhibits are filed herewith or are incorporated herein by reference to exhibits previously filed with the SEC:

\*\*\*(2)(a) Agreement and Plan of Merger, dated as of October 12, 2018, by and among Harris Corporation, L3 Technologies, Inc. and Leopard Merger Sub, Inc., incorporated herein by reference to Exhibit 2.1 to Harris Corporation’s Current Report on Form 8-K filed with the SEC on October 16, 2018. (Commission File Number 1-3863)

(2)(b) First Amendment to Agreement and Plan of Merger, dated as of June 28, 2019, among L3 Technologies, Inc., Harris Corporation and Leopard Merger Sub Inc., incorporated herein by reference to Exhibit 2.2 to L3Harris Technologies, Inc.’s Current Report on Form 8-K filed with the SEC on July 1, 2019. (Commission File Number 1-3863)

(3)(a) Restated Certificate of Incorporation of L3Harris Technologies, Inc. (1995), as amended, incorporated herein by reference to Exhibit 3.1 to L3Harris Technologies, Inc.’s Current Report on Form 8-K filed with the SEC on July 1, 2019. (Commission File Number 1-3863)

(3)(b) Amended and Restated By-Laws of L3Harris Technologies, Inc., incorporated herein by reference to Exhibit 3.2 to L3Harris Technologies, Inc.’s Current Report on Form 8-K filed with the SEC on July 1, 2019. (Commission File Number 1-3863)

(4)(b) Specimen Stock Certificate for L3Harris Technologies, Inc.’s common stock, incorporated herein by reference to Exhibit 4 to L3Harris Technologies, Inc.’s Current Report on Form 8-K filed with the SEC on July 1, 2019. (Commission File Number 1-3863)

(4)(c)(i) Indenture, dated as of May 1, 1996, between Harris Corporation and The Bank of New York, as Trustee, relating to unlimited amounts of debt securities which may be issued from time to time by Harris Corporation when and as authorized by Harris Corporation’s Board of Directors or a Committee of the Board, incorporated herein by reference to Exhibit 4 to Harris Corporation’s Registration Statement on Form S-3, Registration Statement No. 333-03111, filed with the SEC on May 3, 1996.

(ii) Instrument of Resignation from Trustee and Appointment and Acceptance of Successor Trustee, dated as of November 1, 2002 (effective November 15, 2002), among Harris Corporation, JP Morgan Chase Bank, as Resigning Trustee, and The Bank of New York, as Successor Trustee, incorporated herein by reference to Exhibit 99.4 to Harris



Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended September 27, 2002. (Commission File Number 1-3863)

(iii) Supplemental Indenture, dated June 2, 2015, among Harris Corporation, Exelis Inc. and The Bank of New York Mellon (as successor to Chemical Bank), to the Indenture, dated as of May 1, 1996 between Harris Corporation and The Bank of New York (as successor to Chemical Bank), incorporated herein by reference to Exhibit 4.2 to Harris Corporation's Current Report on Form 8-K filed with the SEC on June 2, 2015. (Commission File Number 1-3863)

\*\* (4)(d)(i) Indenture, dated as of October 1, 1990, between Harris Corporation and U.S. Bank National Association (as successor to National City Bank), as Trustee, relating to unlimited amounts of debt securities which may be issued from time to time by Harris Corporation when and as authorized by Harris Corporation's Board of Directors or a Committee of the Board, incorporated herein by reference to Exhibit 4 to Harris Corporation's Registration Statement on Form S-3, Registration Statement No. 33-35315, filed with the SEC on June 8, 1990.

(ii) Supplemental Indenture, dated June 2, 2015, among Harris Corporation, Exelis Inc. and U.S. Bank National Association (as successor to National City Bank), to the Indenture dated as of October 1, 1990 between Harris Corporation and U.S. National Association (as successor to National City Bank), incorporated herein by reference to Exhibit 4.1 to Harris Corporation's Current Report on Form 8-K filed with the SEC on June 2, 2015. (Commission File Number 1-3863)

(4)(e)(i) Indenture, dated as of September 3, 2003, between Harris Corporation and The Bank of New York Mellon Trust Company, N.A., as successor to The Bank of New York, as Trustee, relating to unlimited amounts of debt securities which may be issued from time to time by Harris Corporation when and as authorized by Harris Corporation's Board of Directors or a Committee of the Board, incorporated herein by reference to Exhibit 4(b) to Harris Corporation's Registration Statement on Form S-3, Registration Statement No. 333-108486, filed with the SEC on September 3, 2003.

(ii) Instrument of Resignation of Trustee, Appointment and Acceptance of Successor Trustee, dated as of June 2, 2009, among Harris Corporation, The Bank of New York Mellon (formerly known as The Bank of New York) and The Bank of New York Mellon Trust Company, N.A., as to Indenture dated as of September 3, 2003, incorporated herein by reference to Exhibit 4(m) to Harris Corporation's Registration Statement on Form S-3, Registration Statement No. 333-159688, filed with the SEC on June 3, 2009.

(iii) Supplemental Indenture, dated June 2, 2015, among Harris Corporation, Exelis Inc. and The Bank of New York Mellon Trust Company, N.A. (as successor to The Bank of New York), to the Indenture dated as of September 3, 2003 between Harris Corporation and The Bank of New York Mellon Trust Company, N.A. (as successor to The Bank of New York), incorporated herein by reference to Exhibit 4.3 to Harris Corporation's Current Report on Form 8-K filed with the SEC on June 2, 2015. (Commission File Number 1-3863)

(4)(f)(i) Subordinated Indenture, dated as of September 3, 2003, between Harris Corporation and The Bank of New York Mellon Trust Company, N.A., as successor to The Bank of New York, as Trustee, relating to unlimited amounts of debt securities which may be issued from time to time by Harris Corporation when and as authorized by the Harris Corporation's Board of Directors or a Committee of the Board, incorporated herein by reference to Exhibit 4(c) to the Harris Corporation's Registration Statement on Form S-3, Registration Statement No. 333-108486, filed with the SEC on September 3, 2003.

(ii) Instrument of Resignation of Trustee, Appointment and Acceptance of Successor Trustee, dated as of June 2, 2009, among Harris Corporation, The Bank of New York Mellon (formerly known as The Bank of New York) and The Bank of New York Mellon Trust Company, N.A., as to Subordinated Indenture dated as of September 3, 2003, incorporated herein by reference to Exhibit 4(n) to Harris Corporation's Registration Statement on Form S-3, Registration Statement No. 333-159688, filed with the SEC on June 3, 2009.

(4)(g) Form of Floating Rate Global Note due April 2020, incorporated herein by reference to Exhibit 4.1 to Harris Corporation's Current Report on Form 8-K filed with the SEC on November 9, 2017. (Commission File Number 1-3863)

(4)(h) Form of 3.832% Global Note due 2025, incorporated herein by reference to Exhibit 4.3 to Harris Corporation's Current Report on Form 8-K filed with the SEC on April 27, 2015. (Commission File Number 1-3863)

(4)(i) Form of 4.400% Global Note due 2028, incorporated herein by reference to Exhibit 4.1 to Harris Corporation's Current Report on Form 8-K filed with the SEC on June 4, 2018. (Commission File Number 1-3863)

(4)(j) Form of 2.900% Global Note due 2029, incorporated herein by reference to Exhibit 4.1 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on November 27, 2019. (Commission File Number 1-3863)

(4)(k) Form of 4.854% Global Note due 2035, incorporated herein by reference to Exhibit 4.4 to Harris Corporation's Current Report on Form 8-K filed with the SEC on April 27, 2015. (Commission File Number 1-3863)

- (4)(l) Form of 6.15% Note due 2040, incorporated herein by reference to Exhibit 4.2 to Harris Corporation's Current Report on Form 8-K filed with the SEC on December 3, 2010. (Commission File Number 1-3863)
- (4)(m) Form of 5.054% Global Note due 2045, incorporated herein by reference to Exhibit 4.5 to Harris Corporation's Current Report on Form 8-K filed with the SEC on April 27, 2015. (Commission File Number 1-3863)
- (4)(n) Registration Rights Agreement, dated as of July 2, 2019, by and among L3Harris Technologies, Inc. (f/k/a Harris Corporation), BofA Securities, Inc. and Morgan Stanley & Co. LLC, incorporated herein by reference to Exhibit 4.1 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 3, 2019. (Commission File Number 1-3863)
- (4)(o) Form of New L3Harris 4.950% 2021 Rule 144A Note, incorporated herein by reference to Exhibit 4.2 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 3, 2019. (Commission File Number 1-3863)
- (4)(p) Form of New L3Harris 4.950% 2021 Regulation S Note, incorporated herein by reference to Exhibit 4.3 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 3, 2019. (Commission File Number 1-3863)
- (4)(q) Form of New L3Harris 3.850% 2023 Rule 144A Note, incorporated herein by reference to Exhibit 4.4 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 3, 2019. (Commission File Number 1-3863)
- (4)(r) Form of New L3Harris 3.850% 2023 Regulation S Note, incorporated herein by reference to Exhibit 4.5 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 3, 2019. (Commission File Number 1-3863)
- (4)(s) Form of New L3Harris 3.950% 2024 Rule 144A Note, incorporated herein by reference to Exhibit 4.6 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 3, 2019. (Commission File Number 1-3863)
- (4)(t) Form of New L3Harris 3.950% 2024 Regulation S Note, incorporated herein by reference to Exhibit 4.7 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 3, 2019. (Commission File Number 1-3863)
- (4)(u) Form of New L3Harris 3.850% 2026 Rule 144A Note, incorporated herein by reference to Exhibit 4.8 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 3, 2019. (Commission File Number 1-3863)
- (4)(v) Form of New L3Harris 3.850% 2026 Regulation S Note, incorporated herein by reference to Exhibit 4.9 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 3, 2019. (Commission File Number 1-3863)
- (4)(w) Form of New L3Harris 4.400% 2028 Rule 144A Note, incorporated herein by reference to Exhibit 4.10 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 3, 2019. (Commission File Number 1-3863)
- (4)(x) Form of New L3Harris 4.400% 2028 Regulation S Note, incorporated herein by reference to Exhibit 4.11 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 3, 2019. (Commission File Number 1-3863)
- (4)(y) Pursuant to Regulation S-K, Item 601(b)(4)(iii)(A), L3Harris Technologies, Inc. by this filing agrees, upon request, to furnish to the SEC a copy of other instruments defining the rights of holders of long-term debt of L3Harris Technologies, Inc. or L3 Technologies, Inc.
- (4)(z) Description of L3Harris Technologies, Inc.'s Securities, incorporated by reference to Exhibit (4)(z) to L3Harris Technologies, Inc.'s Annual Report on Form 10-K for the fiscal year ended June 28, 2019. (Commission File Number 1-3863)
- \*(10)(a) Form of Director and Officer Indemnification Agreement, for use on or after June 29, 2019, incorporated herein by reference to Exhibit 10.5 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 1, 2019. (Commission File Number 1-3863)
- \*(10)(b) Form of Executive Change in Control Severance Agreement, effective as of, and for use after, April 22, 2010, incorporated herein by reference to Exhibit 10(o) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended October 1, 2010. (Commission File Number 1-3863)
- \*(10)(c) Annual Incentive Plan, incorporated herein by reference to Exhibit 10.2 to Harris Corporation's Current Report on Form 8-K filed with the SEC on October 28, 2015. (Commission File Number 1-3863)

\*(10)(d)(i) 2005 Equity Incentive Plan, incorporated herein by reference to Exhibit 10.1 to Harris Corporation's Current Report on Form 8-K filed with the SEC on November 3, 2005. (Commission File Number 1-3863)

(ii) Amendment No. 1 to 2005 Equity Incentive Plan, effective January 1, 2009, incorporated herein by reference to Exhibit 10(d) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended January 2, 2009. (Commission File Number 1-3863)

(iii) Form of Stock Option Award Agreement Terms and Conditions (as of July 4, 2009) for grants under the 2005 Equity Incentive Plan, incorporated herein by reference to Exhibit 10.1 to Harris Corporation's Current Report on Form 8-K filed with the SEC on September 3, 2009. (Commission File Number 1-3863)

\*(10)(e)(i) 2005 Equity Incentive Plan (As Amended and Restated Effective August 27, 2010), incorporated herein by reference to Exhibit 10.4 to Harris Corporation's Current Report on Form 8-K filed with the SEC on September 2, 2010. (Commission File Number 1-3863)

(ii) Form of Stock Option Award Agreement Terms and Conditions (as of July 3, 2010) for grants under the 2005 Equity Incentive Plan (As Amended and Restated Effective August 27, 2010), incorporated herein by reference to Exhibit 10(c) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended October 1, 2010. (Commission File Number 1-3863)

(iii) Form of Stock Option Award Agreement Terms and Conditions (as of August 26, 2011) for grants under the 2005 Equity Incentive Plan (As Amended and Restated Effective August 27, 2010), incorporated herein by reference to Exhibit 10.1 to Harris Corporation's Current Report on Form 8-K filed with the SEC on August 31, 2011. (Commission File Number 1-3863)

(iv) Form of Stock Option Award Agreement Terms and Conditions (as of June 29, 2013) for grants under the 2005 Equity Incentive Plan (As Amended and Restated Effective August 27, 2010), incorporated herein by reference to Exhibit 10(a) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended September 27, 2013. (Commission File Number 1-3863)

(v) Form of Performance Stock Option Award Agreement Terms and Conditions (as of May 27, 2015) for grants under the 2005 Equity Incentive Plan (As Amended and Restated Effective August 27, 2010), incorporated herein by reference to Exhibit 10(e)(xi) to Harris Corporation's Annual Report on Form 10-K for the fiscal year ended July 3, 2015. (Commission File Number 1-3863)

\*(10)(f)(i) 2015 Equity Incentive Plan, incorporated herein by reference to Exhibit 10.1 to Harris Corporation's Current Report on Form 8-K filed with the SEC on October 28, 2015. (Commission File Number 1-3863)

(ii) 2015 Equity Incentive Plan Stock Option Award Agreement Terms and Conditions (as of October 23, 2015), incorporated herein by reference to Exhibit 10(f) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended January 1, 2016. (Commission File Number 1-3863)

(iii) Performance Unit Award Agreement Terms and Conditions (August 1, 2019 CEO-COO Award), incorporated herein by reference to Exhibit 10.3 to L3Harris Technologies, Inc.'s Quarterly Report on Form 10-Q for the fiscal quarter ended September 27, 2019. (Commission File Number 1-3863)

(iv) Performance Unit Award Agreement Terms and Conditions (August 1, 2019 Momentum Award), incorporated herein by reference to Exhibit 10.4 to L3Harris Technologies, Inc.'s Quarterly Report on Form 10-Q for the fiscal quarter ended September 27, 2019. (Commission File Number 1-3863)

(v) Performance Stock Option Award Agreement Terms and Conditions (August 1, 2019 CEO-COO Award), incorporated herein by reference to Exhibit 10.5 to L3Harris Technologies, Inc.'s Quarterly Report on Form 10-Q for the fiscal quarter ended September 27, 2019. (Commission File Number 1-3863)

(vi) Performance Stock Option Award Agreement Terms and Conditions (August 1, 2019 Momentum Award), incorporated herein by reference to Exhibit 10.6 to L3Harris Technologies, Inc.'s Quarterly Report on Form 10-Q for the fiscal quarter ended September 27, 2019. (Commission File Number 1-3863)

(vii) Performance Stock Option Award Agreement Terms and Conditions (August 1, 2019 Integration Award), incorporated herein by reference to Exhibit 10.7 to L3Harris Technologies, Inc.'s Quarterly Report on Form 10-Q for the fiscal quarter ended September 27, 2019. (Commission File Number 1-3863)

(viii) Restricted Unit Award Agreement Terms and Conditions (August 1, 2019 Integration/Retention/Fiscal Transition Period Award), incorporated herein by reference to Exhibit 10.8 to L3Harris Technologies, Inc.'s Quarterly Report on Form 10-Q for the fiscal quarter ended September 27, 2019. (Commission File Number 1-3863)

(ix) Restricted Unit Award Agreement Terms and Conditions (New Hire/Other Award as of August 1, 2019), incorporated herein by reference to Exhibit 10.9 to L3Harris Technologies, Inc.'s Quarterly Report on Form 10-Q for the fiscal quarter ended September 27, 2019. (Commission File Number 1-3863)

(x) Non-Employee Director Share Unit Agreement Terms and Conditions (as of June 29, 2019).

\*10(g) L3Harris Retirement Savings Plan (Amended and Restated Effective January 1, 2020).

\*(10)(h) L3Harris Excess Retirement Savings Plan, as amended and restated effective January 1, 2020.

\*(10)(i)(i) Harris Corporation 2005 Directors' Deferred Compensation Plan (as Amended and Restated Effective January 1, 2009), incorporated herein by reference to Exhibit 10(h) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended January 2, 2009. (Commission File Number 1-3863)

(ii) Amendment Number One to the Harris Corporation 2005 Directors' Deferred Compensation Plan (As Amended and Restated Effective January 1, 2009), dated October 27, 2010 and effective as of August 28, 2010, incorporated herein by reference to Exhibit 10(m) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended October 1, 2010. (Commission File Number 1-3863)

(iii) Amendment Number Two to the Harris Corporation 2005 Directors' Deferred Compensation Plan (As Amended and Restated Effective January 1, 2009), dated December 4, 2015, incorporated herein by reference to Exhibit 10(h) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended January 1, 2016. (Commission File Number 1-3863)

\*(10)(j) L3Harris Technologies, Inc. 2019 Non-Employee Director Deferred Compensation Plan.

\*(10)(k)(i) Amended and Restated Master Trust Agreement and Declaration of Trust, made as of December 2, 2003, by and between Harris Corporation and The Northern Trust Company, incorporated herein by reference to Exhibit 10(c) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended January 2, 2004. (Commission File Number 1-3863)

(ii) Amendment to the Harris Corporation Master Trust, dated May 21, 2009, incorporated herein by reference to Exhibit 10(m)(ii) to Harris Corporation's Annual Report on Form 10-K for the fiscal year ended July 3, 2009. (Commission File Number 1-3863)

(iii) Amendment to the Harris Corporation Master Trust, dated December 8, 2009 and effective December 31, 2009, incorporated herein by reference to Exhibit 4(e)(iii) to Harris Corporation's Registration Statement on Form S-8, Registration Statement No. 333-163647, filed with the SEC on December 10, 2009.

(iv) Amendment to the Harris Corporation Master Trust, dated and effective May 3, 2010, incorporated herein by reference to Exhibit 4(e)(iv) to Harris Corporation's Registration Statement on Form S-8, Registration Statement No. 333-222821, filed with the SEC on February 1, 2018.

\*(10)(l)(i) Master Rabbi Trust Agreement, amended and restated as of December 2, 2003, by and between Harris Corporation and The Northern Trust Company, incorporated herein by reference to Exhibit 10(d) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended January 2, 2004. (Commission File Number 1-3863)

(ii) First Amendment to the Harris Corporation Master Rabbi Trust Agreement, dated September 24, 2004, incorporated herein by reference to Exhibit 10(b) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended October 1, 2004. (Commission File Number 1-3863)

(iii) Second Amendment to the Harris Corporation Master Rabbi Trust Agreement, dated as of December 8, 2004, incorporated herein by reference to Exhibit 10.5 to Harris Corporation's Current Report on Form 8-K filed with the SEC on December 8, 2004. (Commission File Number 1-3863)

(iv) Third Amendment to the Harris Corporation Master Rabbi Trust Agreement, dated January 15, 2009 and effective January 1, 2009, incorporated herein by reference to Exhibit 10(i) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended January 2, 2009. (Commission File Number 1-3863)

(v) Fourth Amendment to the Harris Corporation Master Rabbi Trust Agreement, dated October 27, 2010 and effective as of August 28, 2010, incorporated herein by reference to Exhibit 10(n) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended October 1, 2010. (Commission File Number 1-3863)

(vi) Fifth Amendment to the Harris Corporation Master Rabbi Trust Agreement, dated and effective as of February 28, 2019, incorporated herein by reference to Exhibit 10 to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended March 29, 2019. (Commission File Number 1-3863)

(10)(m) Commercial Paper Issuing and Paying Agent Agreement, dated as of March 30, 2005, between Citibank, N.A. and Harris Corporation, incorporated herein by reference to Exhibit 99.2 to Harris Corporation's Current Report on Form 8-K filed with the SEC on April 5, 2005. (Commission File Number 1-3863)

(10)(n) Commercial Paper Dealer Agreement, dated as of June 12, 2007, between Citigroup Global Markets Inc. and Harris Corporation, incorporated herein by reference to Exhibit 10.1 to Harris Corporation's Current Report on Form 8-K filed with the SEC on June 18, 2007. (Commission File Number 1-3863)

(10)(o) Commercial Paper Dealer Agreement, dated June 13, 2007, between Banc of America Securities LLC and Harris Corporation, incorporated herein by reference to Exhibit 10.2 to Harris Corporation's Current Report on Form 8-K filed with the SEC on June 18, 2007. (Commission File Number 1-3863)

(10)(p) Commercial Paper Dealer Agreement, dated as of June 14, 2007, between SunTrust Capital Markets, Inc. and Harris Corporation, incorporated herein by reference to Exhibit 10.3 to Harris Corporation's Current Report on Form 8-K filed with the SEC on June 18, 2007. (Commission File Number 1-3863)

\*(10)(q)(i) Employment Agreement, dated October 8, 2011 and effective November 1, 2011, by and between Harris Corporation and William M. Brown, incorporated herein by reference to Exhibit 10.1 to Harris Corporation's Current Report on Form 8-K filed with the SEC on October 11, 2011. (Commission File Number 1-3863)

(ii) Employment Agreement Amendment, dated October 12, 2018, by and between Harris Corporation and William M. Brown, incorporated herein by reference to Exhibit 10.1 to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended December 28, 2018. (Commission File Number 1-3863)

\*(10)(r) Letter Agreement with Christopher E. Kubasik, dated as of November 5, 2018, incorporated herein by reference to Exhibit 10.4 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 1, 2019. (Commission File Number 1-3863)

\*(10)(s) Offer Letter Agreement with Jesus Malave Jr., dated as of June 6, 2019, incorporated herein by reference to Exhibit 10.3 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 1, 2019. (Commission File Number 1-3863)

\*(10)(t) Offer Letter Agreement, dated March 6, 2015, between Harris Corporation and Todd Taylor, incorporated herein by reference to Exhibit 10(e) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended April 3, 2015. (Commission File Number 1-3863)

\*(10)(u) Summary of Annual Compensation of Non-Employee Directors of L3Harris Technologies, Inc., effective as of June 29, 2019, incorporated herein by reference to Exhibit 10.2 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 1, 2019. (Commission File Number 1-3863)

\*\*\*\*(10)(v) Revolving Credit Agreement, dated June 28, 2019, among Harris Corporation and certain of its Subsidiaries from time to time, as the Borrowers, the Lenders from time to time party thereto, JPMorgan Chase Bank, N.A., as Administrative Agent, L/C Issuer and Swingline Lender, Citibank, N.A., Bank of America, N.A., Morgan Stanley MUFG Loan Partners, LLC and Wells Fargo Bank, National Association, as Co-Syndication Agents and JPMorgan Chase Bank, N.A., Citibank, N.A., Bank of America Securities, Inc., Morgan Stanley MUFG Loan Partners, LLC and Wells Fargo Securities, LLC, as Joint Lead Arrangers and Joint Bookrunners, incorporated herein by reference to Exhibit 10.1 to L3Harris Technologies, Inc.'s Current Report on Form 8-K filed with the SEC on July 1, 2019. (Commission File Number 1-3863)

\*(10)(w)(i) Exelis Excess Pension Plan IA (formerly known as the ITT Excess Pension Plan IA and the ITT Industries Excess Pension Plan IA), as amended and restated as of October 31, 2011, incorporated herein by reference to Exhibit 10.18 of Exelis Inc.'s Quarterly Report on Form 10-Q filed with the SEC on August 2, 2013. (Commission File No. 1-35228)

(ii) Amendment to the Exelis Excess Pension Plan IA (as Amended and Restated as of October 31, 2011), dated December 16, 2016, incorporated herein by reference to Exhibit 10(e) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended December 30, 2016. (Commission File No. 1-3863)

\*(10)(x)(i) Exelis Excess Pension Plan IB (formerly known as the ITT Excess Pension Plan IB and the ITT Industries Excess Pension Plan IB), as amended and restated as of October 31, 2011, incorporated herein by reference to Exhibit 10.19 of Exelis Inc.'s Quarterly Report on Form 10-Q filed with the SEC on August 2, 2013. (Commission File No. 1-35228)

(ii) Amendment to the Exelis Excess Pension Plan IB (as Amended and Restated as of October 31, 2011), dated December 16, 2016, incorporated herein by reference to Exhibit 10(g) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended December 30, 2016. (Commission File No. 1-3863)

\*(10)(y)(i) Exelis Excess Pension Plan IIA (formerly known as the ITT Excess Pension Plan IIA, the ITT Excess Pension Plan II, and the ITT Industries Excess Pension Plan II), as amended and restated as of October 31, 2011, incorporated herein by reference to Exhibit 10.20 of Exelis Inc.'s Quarterly Report on Form 10-Q filed with the SEC on August 2, 2013. (Commission File No. 1-35228)

(ii) Amendment to Exelis Excess Pension Plan IIA (as Amended and Restated as of October 31, 2011), dated December 16, 2016, incorporated herein by reference to Exhibit 10(f) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended December 30, 2016. (Commission File No. 1-3863)

\*(10)(z)(i) Exelis Excess Pension Plan IIB (formerly known as the ITT Excess Pension Plan IIB), as amended and restated as of October 31, 2011, incorporated herein by reference to Exhibit 10.21 to Exelis Inc.'s Quarterly Report on Form 10-Q filed with the SEC on August 2, 2013. (Commission File No. 1-35228)

\*(10)(aa) Amendment to the Exelis Pension Plan IIB (as Amended and Restated as of October 31, 2011), dated December 16, 2016, incorporated herein by reference to Exhibit 10(h) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended December 30, 2016. (Commission File No. 1-3863)

\*(10)(bb) Amendment to the Exelis Excess Pension Plans (as amended and restated as of October 31, 2011), dated April 28, 2017, incorporated herein by reference to Exhibit 10(pp) to Harris Corporation's Annual Report on Form 10-K for the fiscal year ended June 30, 2017. (Commission File No. 1-3863)

\*(10)(cc) Amendment to the Exelis Excess Pension Plans (as amended and restated as of October 31, 2011), dated March 28, 2018, incorporated herein by reference to Exhibit 10(c) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended March 30, 2018. (Commission File No. 1-3863)

\*(10)(dd) Amendment to the EDO Corporation Employees Pension Plan, dated December 21, 2017, incorporated herein by reference to Exhibit 10(b) to Harris Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended December 29, 2017. (Commission File No. 1-3863)

(21) Subsidiaries of the Registrant.

(23) Consent of Ernst & Young LLP, Independent Registered Public Accounting Firm.

(24) Power of Attorney.

(31.1) Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer.

(31.2) Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer.

(32.1) Section 1350 Certification of Chief Executive Officer.

(32.2) Section 1350 Certification of Chief Financial Officer.

(101) The financial information from L3Harris Technologies, Inc.'s Transition Report on Form 10-KT for the transition period from June 29, 2019 to January 3, 2020 formatted in Inline XBRL (Extensible Business Reporting Language) includes: (i) the Consolidated Balance Sheet, (ii) the Consolidated Statement of Operations, (iii) the Consolidated Statement of Comprehensive Loss, (iv) the Consolidated Statement of Changes in Stockholders Equity, (v) the Consolidated Statement of Cash Flows, and (vi) the Notes to the Consolidated Financial Statements.

(104) Cover Page Interactive Data File formatted in Inline XBRL and contained in Exhibit 101.

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\* Management contract or compensatory plan or arrangement.

\*\* Paper filing.

\*\*\* Schedules have been omitted pursuant to Item 601(a)(5) of Regulation S-K. L3Harris Technologies, Inc. hereby undertakes to furnish supplementally copies of any of the omitted schedules upon request by the SEC.

## **ITEM 16. FORM 10-KT SUMMARY.**

None.

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**L3HARRIS TECHNOLOGIES, INC.**

(Registrant)

Date: March 3, 2020

By:

/s/ WILLIAM M. BROWN

\_\_\_\_\_  
William M. Brown

Chairman and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
/s/ WILLIAM M. BROWN _____ William M. Brown	Chairman and Chief Executive Officer (Principal Executive Officer)	March 3, 2020
/s/ CHRISTOPHER E. KUBASIK _____ Christopher E. Kubasik	Vice Chairman, President and Chief Operating Officer	March 3, 2020
/s/ JESUS MALAVE JR. _____ Jesus Malave Jr.	Senior Vice President and Chief Financial Officer (Principal Financial Officer)	March 3, 2020
/s/ TODD A. TAYLOR _____ Todd A. Taylor	Vice President, Principal Accounting Officer (Principal Accounting Officer)	March 3, 2020
/s/ SALLIE B. BAILEY* _____ Sallie B. Bailey	Director	March 3, 2020
/s/ PETER W. CHIARELLI* _____ Peter W. Chiarelli	Director	March 3, 2020
/s/ THOMAS A. CORCORAN* _____ Thomas A. Corcoran	Director	March 3, 2020
/s/ THOMAS A. DATTILO* _____ Thomas A. Dattilo	Director	March 3, 2020
/s/ ROGER B. FRADIN* _____ Roger B. Fradin	Director	March 3, 2020
/s/ LEWIS HAY III* _____ Lewis Hay III	Director	March 3, 2020
/s/ LEWIS KRAMER* _____ Lewis Kramer	Director	March 3, 2020
/s/ RITA S. LANE* _____ Rita S. Lane	Director	March 3, 2020
/s/ ROBERT B. MILLARD* _____ Robert B. Millard	Director	March 3, 2020
/s/ LLOYD W. NEWTON* _____ Lloyd W. Newton	Director	March 3, 2020

\*By: /s/ SCOTT T. MIKUEN  
\_\_\_\_\_  
Scott T. Mikuen  
Attorney-in-Fact  
pursuant to a power of attorney

**L3HARRIS TECHNOLOGIES INC.  
SUBSIDIARIES AS OF MARCH 3, 2020**

(100% direct or indirect ownership by L3Harris Technologies, Inc., unless otherwise noted)

<u>Name of Subsidiary</u>	<u>State or Other Jurisdiction of Incorporation</u>
1231670 Ontario Inc.	Canada
AeroElite Limited	United Kingdom
Aerosim Academy, Inc.	Florida
Aerosim Bangkok Company Limited	Thailand
Aerosim Technologies, Inc.	Minnesota
Aerosim Thai Company Limited	Thailand
Airline Placement Limited	United Kingdom
Airline Recruitment Limited	United Kingdom
Applied Defense Solutions, Inc.	Delaware
Applied Kilovolts Limited	United Kingdom
Asian Aviation Training Centre Ltd.	Thailand
ASV Global, L.L.C.	Louisiana
Autonomous Surface Vehicles Limited	United Kingdom
Autonomous Surface Vehicles, LLC	Louisiana
Aviation Communication & Surveillance Systems, LLC	Delaware
Aydin Yazilim ve Elektronik Sanayi A.S.	Turkey
Azimuth Security Pty Ltd	Australia
Azimuth Security Trust	Australia
Azimuth Security, LLC	Florida
Beijing MAPPS-SERI Technology Company Ltd.	China
C.K. Industrial Engineers Limited	United Kingdom
Calzoni S.r.l.	Italy
Combat Advanced Propulsion, LLC	Delaware
CR MSA LLC	Delaware
CTC Aviation Group Limited	United Kingdom
CTC Aviation Holdings Limited	United Kingdom
CTC Aviation International Limited	United Kingdom
CTC Aviation Services Limited	United Kingdom
CTC Aviation Training (UK) Limited.	United Kingdom
Defence Investments Limited	United Kingdom
DMRAC-Aviation Corporation - SGPS, Unipessoal LDA	Portugal
EAA – Escola de Aviação Aerocondor, S.A.	Portugal
Eagle Technology, LLC	Delaware
EDO (UK) Ltd.	United Kingdom
EDO MBM Technology Ltd.	United Kingdom
EDO Western Corporation	Utah
Electrodynamics, Inc.	Arizona
EMC S.r.l.	Italy
ESSCO Collins Limited	Ireland
Exelis Arctic Services	Delaware
Exelis Australia Holdings Pty Ltd	Australia
Exelis Australia Pty Ltd	Australia
Exelis Holdings, Inc.	Delaware
Exmac Automation Limited	United Kingdom
FAST Holdings Limited	United Kingdom



<u>Name of Subsidiary</u>	<u>State or Other Jurisdiction of Incorporation</u>
FAST Training Services Limited	United Kingdom
Felec Services, Inc.	Delaware
Flight Data Services Limited	United Kingdom
Flight Training Acquisitions LLC	Delaware
ForceX, Inc	Tennessee
G Air Advanced Training, Lda	Portugal
G Air II Maintenance, Lda	Portugal
G4U – Gestão de Activos Aeronáuticos, Sociedade, Lda	Portugal
Hamilton BioVentures, L.P.	Delaware
Harris Asia Pacific Sdn. Bhd.	Malaysia
Harris Atlas Systems LLC*	UAE
Harris C4i Pty Ltd	Australia
Harris Canada Systems, Inc.	Canada
Harris Cayman Ltd.	Cayman Islands
Harris Communications (Australia) Pty. Ltd.	Australia
Harris Communications (Spain), S. L.	Spain
Harris Communications FZCO	UAE
Harris Communications GmbH	Germany
Harris Communications Limited	Hong Kong
Harris Communications Malaysia Sdn. Bhd.	Malaysia
Harris Communications MH Spain, S. L.	Spain
Harris Communications Pakistan (Private) Limited	Pakistan
Harris Communications Systems India Private Limited	India
Harris Comunicações e Participações do Brasil Ltda.	Brazil
Harris Defence Ltd.	United Kingdom
Harris Denmark ApS	Denmark
Harris Denmark Holding ApS	Denmark
Harris Geospatial Solutions B.V.	Netherlands
Harris Geospatial Solutions France SARL	France
Harris Geospatial Solutions GmbH	Germany
Harris Geospatial Solutions Italia SRL	Italy
Harris Geospatial Solutions KK	Japan
Harris Geospatial Solutions UK Limited	United Kingdom
Harris Geospatial Solutions, Inc.*	Colorado
Harris Global Communications, Inc.	New York
Harris Holdco LLC	Delaware
Harris International Chile Limitada	Chile
Harris International Holdings, LLC	Delaware
Harris International Saudi Communications	Saudi Arabia
Harris International Venezuela, C.A.	Venezuela
Harris International, Inc.	Delaware
Harris Luxembourg Sarl	Luxembourg
Harris NV	Belgium
Harris Orthogon GmbH	Germany
Harris Pension Management Limited	United Kingdom
Harris Solid-State (Malaysia) Sdn. Bhd.	Malaysia
Harris Systems Limited	United Kingdom
Honeywell TCAS Inc.	Delaware
Interstate Electronics Corporation	California
Jariet Technologies, Inc.	Delaware
L-3 Afghanistan, LLC	Delaware

<u>Name of Subsidiary</u>	<u>State or Other Jurisdiction of Incorporation</u>
L3 Applied Technologies, Inc.	Delaware
L3 Australia Group Pty Ltd	Australia
L3 Aviation Products, Inc.	Delaware
L-3 Brasil Importação, Exportação e Comércio Ltda.	Brazil
L-3 Centaur, LLC	Delaware
L3 Cincinnati Electronics Corporation	Ohio
L3 Commercial Training Solutions Limited	United Kingdom
L-3 Communications AIS GP Corporation	Delaware
L-3 Communications ASA Limited	United Kingdom
L-3 Communications Australia Pty Ltd	Australia
L-3 Communications Flight Capital LLC	Delaware
L-3 Communications Holding GmbH	Germany
L-3 Communications Hong Kong Limited	Hong Kong
L-3 Communications India Private Limited	India
L-3 Communications Integrated Systems L.P.	Delaware
L-3 Communications Investments Inc.	Delaware
L-3 Communications Korea Co., Ltd.	Korea
L-3 Communications Limited	United Kingdom
L-3 Communications Link Simulation and Training UK (Overseas) Limited	United Kingdom
L-3 Communications Singapore Pte. Ltd.	Singapore
L-3 Communications U.K. Ltd.	United Kingdom
L3 CTS Airline Academy (NZ) Limited	New Zealand
L3 CTS Airline and Academy Training Limited	United Kingdom
L-3 Domestic Holdings, Inc.	Delaware
L3 Doss Aviation, Inc.	Texas
L3 Electron Devices, Inc.	Delaware
L3 ESSCO, Inc.	Delaware
L3 Foreign Holdings, Inc.	Delaware
L3 Fuzing and Ordnance Systems, Inc.	Delaware
L-3 Global Holding UK Ltd.	United Kingdom
L3 International Australia Pty Ltd	Australia
L-3 International UK Ltd	United Kingdom
L3 Investments UK Holdings Ltd	United Kingdom
L3 Investments, LLC	Delaware
L3 Kenya LTD	Kenya
L3 Kigre, Inc.	Ohio
L3 Latitude, LLC	Arizona
L3 Magnet-Motor GmbH	Germany
L3 MAPPS INC.	Canada
L3 MAPPS Limited	United Kingdom
L3 MAPPS Sdn. Bhd.	Malaysia
L3 Micro Pty Limited	Australia
L3 Oceania Pty Limited	Australia
L3 Open Water Power, Inc.	Delaware
L-3 Saudi Arabia LLC	Saudi Arabia
L3 Security and Detection Systems, Inc.	Delaware
L-3 Security Equipment Trading (Beijing) Co., Ltd.	China
L-3 Societá Srl.	Italy
L3 Technologies Australia Group Pty Ltd	Australia
L3 Technologies Canada Group Inc.	Canada
L3 Technologies Canada Inc.	Canada
L3 Technologies Investments Limited	Cyprus

<u>Name of Subsidiary</u>	<u>State or Other Jurisdiction of Incorporation</u>
L3 Technologies MAS Inc.	Canada
L3 Technologies UK Group Ltd	United Kingdom
L3 Technologies, Inc.	Delaware
L-3 Technology & Services UK Ltd	United Kingdom
L3 Unidyne, Inc.	Delaware
L3 Unmanned Systems, Inc.	Texas
L3 Westwood Corporation	Nevada
Linchpin Labs Inc.	Canada
Linchpin Labs Inc.	Delaware
Linchpin Labs Limited	United Kingdom
Linchpin Labs Limited	New Zealand
Linchpin Labs Pty Limited	Australia
L-Tres Comunicaciones Costa Rica, S.A.	Costa Rica
MacDonald Humfrey (Automation) India Private Limited*	India
MacDonald Humfrey (Automation) Limited	United Kingdom
MacDonald Humfrey (Automation) SEA PTE. Ltd.	Singapore
MacDonald Humfrey Automation Middle East Control Systems LLC*	UAE
Manatee Investment, LLC	Delaware
Manu Kai, LLC*	Hawaii
Melbourne Leasing, LLC	Florida
Mustang Technology Group, L.P.	Texas
Narda Safety Test Solutions GmbH	Germany
Narda Safety Test Solutions S.r.l.	Italy
NexGen Communications, LLC	Virginia
Peak Nano Optics, LLC	Delaware
Power Paragon, Inc.	Delaware
Riptide Autonomous Solutions LLC	Delaware
S.C. Harris Assured Communications SRL	Romania
SARL Assured Communications	Algeria
Sovcan Star Satellite Communications Inc.	Canada
SPD Electrical Systems, Inc.	Delaware
Sunshine General Services, LLC	Iraq
TRL Electronics Limited	United Kingdom
TRL Technology Limited	United Kingdom
Wescam Inc.	Canada
Wescam USA, Inc.	Florida

\* Subsidiary of L3Harris Technologies, Inc. less than 100% directly or indirectly owned by L3Harris Technologies, Inc.

**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We consent to the incorporation by reference in the following Registration Statements:

Form S-3	No. 333-233827	L3Harris Technologies, Inc. Debt and Equity Securities
Form S-4/A	No. 333-228829	Harris Corporation Shares of Common Stock
Form S-8	No. 333-232482	L3 Technologies, Inc. Amended and Restated 2008 Long Term Performance Plan; L3 Technologies, Inc. Master Savings Plan; and Aviation Communications & Surveillance Systems 401(k) Plan
Form S-8	No. 333-222821	Harris Corporation Retirement Plan
Form S-8	No. 333-192735	Harris Corporation Retirement Plan
Form S-8	No. 333-163647	Harris Corporation Retirement Plan
Form S-8	No. 333-75114	Harris Corporation Retirement Plan
Form S-8	No. 333-130124	Harris Corporation 2005 Equity Incentive Plan
Form S-8	No. 333-207774	Harris Corporation 2015 Equity Incentive Plan

of our reports dated March 3, 2020, with respect to the consolidated financial statements of L3Harris Technologies, Inc. and the effectiveness of internal control over financial reporting of L3Harris Technologies, Inc. included in this Transition Report (Form 10-KT) of L3Harris Technologies, Inc. for the transition period from June 29, 2019 to January 3, 2020.

/s/ Ernst & Young LLP

Orlando, Florida  
March 3, 2020

## POWER OF ATTORNEY

KNOW TO ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints SCOTT T. MIKUEN and ROBERT A. JOHNSON JR., each and individually, as his or her true and lawful attorneys-in-fact and agents, with full power of substitution and resubstitution, for and in the name, place and stead of the undersigned, for him or her in any and all capacities, to sign the Transition Report on Form 10-KT of L3Harris Technologies, Inc., a Delaware corporation, with respect to the fiscal transition period ended January 3, 2020, and to sign any and all amendments to such Transition Report on Form 10-KT and to file the same, with all exhibits thereto and all other documents in connection therewith, with the Securities and Exchange Commission, granting unto each of such attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary in connection with such matters and hereby ratifying and confirming all that each such attorneys-in-fact or agents or their substitutes, may do or cause to be done by virtue hereof. This Power of Attorney may be signed in counterparts.

Date: March 3, 2020.

/s/ WILLIAM M. BROWN

William M. Brown  
Chairman and Chief Executive Officer

/s/ THOMAS A. DATTILO

Thomas A. Dattilo  
Director

/s/ CHRISTOPHER E. KUBASIK

Christopher E. Kubasik  
Vice Chairman, President and Chief Operating Officer

/s/ ROGER B. FRADIN

Roger B. Fradin  
Director

/s/ JESUS MALAVE JR.

Jesus Malave Jr.  
Senior Vice President and Chief Financial Officer

/s/ LEWIS HAY III

Lewis Hay III  
Director

/s/ TODD A. TAYLOR

Todd A. Taylor  
Vice President, Principal Accounting Officer

/s/ LEWIS KRAMER

Lewis Kramer  
Director

/s/ SALLIE B. BAILEY

Sallie B. Bailey  
Director

/s/ RITA S. LANE

Rita S. Lane  
Director

/s/ PETER W. CHIARELLI

Peter W. Chiarelli  
Director

/s/ ROBERT B. MILLARD

Robert B. Millard  
Director

/s/ THOMAS A. CORCORAN

Thomas A. Corcoran  
Director

/s/ LLOYD W. NEWTON

Lloyd W. Newton  
Director

**CERTIFICATION**

I, William M. Brown, Chairman and Chief Executive Officer of L3Harris Technologies, Inc., certify that:

1. I have reviewed this Transition Report on Form 10-KT for the fiscal transition period ended January 3, 2020 of L3Harris Technologies, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 3, 2020

/s/ William M. Brown

Name: William M. Brown

Title: Chairman and Chief Executive Officer

**CERTIFICATION**

I, Jesus Malave Jr., Senior Vice President and Chief Financial Officer of L3Harris Technologies, Inc., certify that:

1. I have reviewed this Transition Report on Form 10-KT for the fiscal transition period ended January 3, 2020 of L3Harris Technologies, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 3, 2020

/s/ Jesus Malave Jr.

---

Name: Jesus Malave Jr.

Title: Senior Vice President and Chief Financial Officer

**Certification**  
**Pursuant to Section 1350 of Chapter 63 of Title 18 of the**  
**United States Code as Adopted Pursuant to Section 906**  
**of the Sarbanes-Oxley Act of 2002**

In connection with the filing of the Transition Report on Form 10-KT of L3Harris Technologies, Inc. (“L3Harris”) for the fiscal transition period ended January 3, 2020, as filed with the Securities and Exchange Commission on the date hereof (the “Report”), the undersigned, William M. Brown, Chairman and Chief Executive Officer of L3Harris, hereby certifies, pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of L3Harris as of the dates and for the periods expressed in the Report.

Date: March 3, 2020

/s/ William M. Brown

---

Name: William M. Brown

Title: Chairman and Chief Executive Officer



**Certification**  
**Pursuant to Section 1350 of Chapter 63 of Title 18 of the**  
**United States Code as Adopted Pursuant to Section 906**  
**of the Sarbanes-Oxley Act of 2002**

In connection with the filing of the Transition Report on Form 10-KT of L3Harris Technologies, Inc. (“L3Harris”) for the fiscal transition period ended January 3, 2020, as filed with the Securities and Exchange Commission on the date hereof (the “Report”), the undersigned, Jesus Malave Jr., Senior Vice President and Chief Financial Officer of L3Harris, hereby certifies, pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of L3Harris as of the dates and for the periods expressed in the Report.

Date: March 3, 2020

/s/ Jesus Malave Jr.

---

Name: Jesus Malave Jr.  
Title: Senior Vice President and Chief Financial Officer

# INFORMATION FOR SHAREHOLDERS

## CORPORATE HEADQUARTERS

L3Harris Technologies  
1025 West NASA Boulevard  
Melbourne, FL 32919-0001  
1-321-727-9100  
[L3Harris.com](http://L3Harris.com)

**L3HARRIS**  
TECHNOLOGIES

## STOCK EXCHANGE

**NYSE:LHX**

L3Harris stock is listed and traded on the  
New York Stock Exchange. Ticker Symbol: LHX

## TRANSFER AGENT AND REGISTRAR

Computershare  
462 South 4th Street, Suite 1600  
Louisville, KY 40202  
1-888-261-6777 | Outside the U.S., please dial 1-201-680-6578  
[www.computershare.com/investor](http://www.computershare.com/investor)

## SHAREHOLDER SERVICES

Computershare maintains the records for our registered shareholders and can assist you with a variety of shareholder-related services at no charge. The Computershare automated telephone voice response system, at 1-888-261-6777, is available 24 hours a day, 7 days a week, to conduct a wide variety of secure transactions.

Electronic access to your financial statements and shareholder communications is available 24 hours a day, 7 days a week, via Computershare's website, [computershare.com/investor](http://computershare.com/investor). Visit this website to view and print Investment Plan Statements, Investor Activity Reports, 1099 tax documents, notification of ACH transmissions, transaction activities, annual meeting materials and other selected correspondence.

*You also can send mail to Computershare at:*

Computershare  
P.O. Box 505000  
Louisville, KY 40233-5000  
(U.S. mail only)

Computershare  
462 South 4th Street, Suite 1600  
Louisville, KY 40202  
(Overnight delivery only)

## ANNUAL MEETING

The annual meeting of shareholders will be held April 24, 2020 at The Grand America Hotel in Salt Lake City, Utah starting at 7:30 a.m. MT.

## INDEPENDENT ACCOUNTANTS

Ernst & Young LLP | Orlando, Florida

## TELL US WHAT YOU THINK!

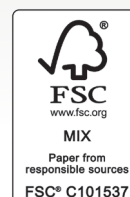
Share your Transition Report feedback:  
[annualreport@L3Harris.com](mailto:annualreport@L3Harris.com)

## FORWARD-LOOKING STATEMENTS

This report, including the letter to shareholders, contains forward-looking statements that are based on the views of management regarding future events at the time of publication of this report. These forward-looking statements, which include, but are not limited to: our plans, strategies and objectives for future operations; new products, services or developments; future economic conditions; outlook; the value of contract and program awards; the effect of the merger on our business; our growth potential; and the potential of the industries and markets we serve, are subject to known and unknown risks, uncertainties and other factors that may cause our actual results to be materially different from those expressed in or implied by each forward-looking statement. These risks, uncertainties and other factors are discussed in our Form 10-KT for the fiscal transition period ended January 3, 2020.

## ANNUAL CERTIFICATIONS

The most recent certifications by our Chief Executive Officer and Chief Financial Officer pursuant to sections 302 and 906 of the Sarbanes-Oxley Act of 2002 were filed as exhibits to our Form 10-KT for the fiscal transition period ended January 3, 2020. Our most recent annual CEO certification regarding L3Harris compliance with corporate governance listing standards was submitted to the New York Stock Exchange in November 2019.



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**L3HARRIS**

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**L3HARRIS TECHNOLOGIES**

1025 West NASA Boulevard  
Melbourne, Florida 32919-0001

U.S.: 1-800-442-7747

International: 1-321-727-9100

[L3Harris.com](http://L3Harris.com)