### Section 1: 10-K (10-K)

**V** 

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549 Form 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

			or						
	☐ TRANSITION REPORT PUI	RSU	For the fiscal year ended December 31, 2019 Commission File No. 001-36408		TIES EXCHANGE ACT OF 1934				
	I		<b>ACWEST BANCOR</b>	P					
		(	Exact name of registrant as specified in its charter)						
	Delaware				33-0885320				
	(State of Incorporation)			(I.R.S. Employer Identification No.)					
	(2	Addi	9701 Wilshire Blvd., Suite 700 Beverly Hills, CA 90212 ess of Principal Executive Offices, Including Zip Coa	le)					
		(Re	(310) 887-8500 gistrant's Telephone Number, Including Area Code)						
		Secu	rities registered pursuant to Section 12(b) of the Ad	ct:					
	Common Stock, par value \$0.01 per shar	re	PACW	7	The Nasdaq Stock Market, LLC				
	(Title of Each Class)		(Trading Symbol)	(Na	ume of Exchange on Which Registered)				
reced 0 day \$ 232	ing 12 months (or for such shorter period that the s. ☑ Yes ☐ No Indicate by check mark whether the registrant has su 405 of this chapter) during the preceding 12 months (Indicate by check mark whether the registrant is a lar	d to as fi reg bmi (or f	file reports pursuant to Section 13 or Section 15(d) led all reports required to be filed by Section 13 istrant was required to file such reports), and (2 tted electronically every Interactive Data File required such shorter period that the registrant was requirecelerated filer, an accelerated filer, a non-accelera	of th or 150) has ired to red to ted fil	e Act.  Yes  No  (d) of the Securities Exchange Act of 1934 during the been subject to such filing requirements for the passon of be submitted pursuant to Rule 405 of Regulation S-				
7]	Large accelerated filer		Accelerated filer		Non-accelerated filer				
	Smaller reporting company		Emerging growth company						
	If an emerging growth company, indicate by check n financial accounting standards provided pursuant to S			trans	ition period for complying with any new or revised				
	Indicate by check mark whether the registrant is a she	ell co	empany (as defined in Rule 12b-2 of the Act). $\Box$	Yes	☑ No				
	<u>*</u>				, computed by reference to the average high and low villion. Registrant does not have any nonvoting common				
•	As of February 14, 2020, there were 116,859,317 share	res o	of registrant's common stock outstanding, excluding	1,574	1,793 shares of unvested restricted stock.				

#### DOCUMENTS INCORPORATED BY REFERENCE

The information required by Items 10, 11, 12, 13 and 14 of Part III of this Annual Report on Form 10-K will be found in the Company's definitive proxy statement for its 2020 Annual Meeting of Stockholders, to be filed pursuant to Regulation 14A under the Securities Exchange Act of 1934, as amended, and such information is incorporated herein by this reference.

#### PACWEST BANCORP 2019 ANNUAL REPORT ON FORM 10-K TABLE OF CONTENTS

#### PART I

	Forward-Looking Information	<u>3</u>
	Available Information	<u>4</u>
	Glossary of Acronyms, Abbreviations, and Terms	<u>5</u>
Item 1.	Business	<u>6</u>
Item 1A.	Risk Factors	<u>26</u>
Item 1B.	Unresolved Staff Comments	<u>38</u>
Item 2.	Properties	<u>38</u>
Item 3.	Legal Proceedings	<u>38</u>
Item 4.	Mine Safety Disclosure	<u>38</u>
	PART II	
ITEM 5.	Market For Registrant's Common Equity, Related Shareholder Matters and Issuer Purchases of Equity Securities	<u>39</u>
ITEM 6.	Selected Financial Data	<u>42</u>
ITEM 7.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>44</u>
ITEM 7A.	Quantitative and Qualitative Disclosures About Market Risk	<u>86</u>
ITEM 8.	Financial Statements and Supplementary Data	<u>90</u>
ITEM 9.	Changes in and Disagreements with Accountants on Accounting and Financial Disclosure	<u>167</u>
ITEM 9A.	Controls and Procedures	<u>167</u>
ITEM 9B.	Other Information	<u>167</u>
	PART III	
ITEM 10.	Directors, Executive Officers and Corporate Governance	<u>168</u>
ITEM 11.	Executive Compensation	<u>168</u>
ITEM 12.	Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	<u>168</u>
ITEM 13.	Certain Relationships and Related Transactions, and Director Independence	<u>168</u>
ITEM 14.	Principal Accountant Fees and Services	<u>168</u>
	PART IV	
ITEM 15.	Exhibits and Financial Statement Schedules	<u>169</u>
ITEM 16.	Form 10-K Summary	<u>170</u>
SIGNATUR	res	171

#### PART I

#### **Forward-Looking Information**

This Form 10-K contains certain "forward-looking statements" about the Company and its subsidiaries within the meaning of the Private Securities Litigation Reform Act of 1995, including certain plans, strategies, goals, and projections and including statements about our expectations regarding our operating expenses, profitability, allowance for loan and lease losses, net interest margin, net interest income, deposit growth, loan and lease portfolio growth and production, acquisitions, maintaining capital adequacy, liquidity, goodwill, and interest rate risk management. All statements contained in this Form 10-K that are not clearly historical in nature are forward-looking, and the words "anticipate," "assume," "intend," "believe," "forecast," "expect," "estimate," "plan," "continue," "will," "should," "look forward" and similar expressions are generally intended to identify forward-looking statements. You should not place undue reliance on these statements as they involve risks, uncertainties and contingencies, many of which are beyond our control, which may cause actual results, performance, or achievements to differ materially from those expressed in them. Actual results could differ materially from those anticipated in such forward-looking statements as a result of risks and uncertainties more fully described under "Item 1A. Risk Factors." Factors that might cause such differences include, but are not limited to:

- our ability to compete effectively against other financial service providers in our markets including attracting and retaining qualified employees;
- the effect of the current interest rate environment or impact of changes in interest rates or levels of market activity, especially on the fair value of our loan and investment portfolios;
- economic deterioration or a recession that may affect the ability of borrowers to make contractual payments on loans and may affect the value of real property or other property held as collateral for such loans;
- changes in credit quality and the effect of credit quality and the new CECL accounting standard on our provision for credit losses and allowance for loan and lease losses;
- our ability to attract and retain deposits and other sources of funding or liquidity;
- · the need to retain capital for strategic or regulatory reasons;
- compression of the net interest margin due to changes in the interest rate environment, forward yield curves, loan products offered, spreads on newly originated loans and leases, and/or changes in our asset or liability mix;
- failure to adequately manage the transition from LIBOR as a reference rate;
- reduced demand for our services due to strategic or regulatory reasons or reduced demand for our products due to legislative changes such as new rent control laws;
- our ability to successfully execute on initiatives relating to enhancements of our technology infrastructure, including client-facing systems and applications;
- our ability to complete future acquisitions and to successfully integrate such acquired entities or achieve expected benefits, synergies and/or
  operating efficiencies within expected time frames or at all;
- legislative or regulatory requirements or changes, including an increase to capital requirements, and increased political and regulatory uncertainty;
- Severe weather, natural disasters, acts of war or terrorism, public health issues, or other adverse external events could harm our business;
- the impact on our reputation and business from our interactions with business partners, counterparties, service providers and other third parties;
- · higher than anticipated increases in operating expenses;
- lower than expected dividends paid from the Bank to the holding company;
- the amount and exact timing of any common stock repurchases will depend upon market conditions and other factors;

- a deterioration in the overall macroeconomic conditions or the state of the banking industry that could warrant further analysis of the carrying value of goodwill and could result in an adjustment to its carrying value resulting in a non-cash charge;
- the effectiveness of our risk management framework and quantitative models;
- the costs and effects of failure, interruption or breach of security of our systems or the systems of our contracted vendors;
- the costs and effects of legal, compliance, and regulatory actions, changes and developments, including the impact of adverse judgments or settlements in litigation, the initiation and resolution of regulatory or other governmental inquiries or investigations, and/or the results of regulatory examinations or reviews;
- changes made to tax laws or regulations affecting our business, including the disallowance of tax benefits by tax authorities and/or changes in tax filing jurisdictions or entity classifications; and
- our success at managing risks involved in the foregoing items and all other risk factors described in our audited consolidated financial statements, and other risk factors described in this Form 10-K and other documents filed or furnished by PacWest with the SEC.

All forward-looking statements included in this Form 10-K are based on information available at the time the statement is made. We are under no obligation to (and expressly disclaim any such obligation to) update or alter our forward-looking statements, whether as a result of new information, future events or otherwise except as required by law.

#### **Available Information**

We maintain a website for the Bank at <a href="http://www.pacwest.com">http://www.pacwest.com</a>. Via the "Investor Relations" link at the Bank's website, our Annual Report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to such reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, are available, free of charge, as soon as reasonably practicable after such forms are electronically filed with, or furnished to, the SEC. The SEC maintains an Internet website at <a href="http://www.sec.gov">http://www.sec.gov</a> that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC. You may obtain copies of the Company's filings on the SEC website. These documents may also be obtained in print upon request by our stockholders to our Investor Relations Department.

We have adopted a written Code of Business Conduct and Ethics that applies to all directors, officers and employees, including our principal executive officer and senior financial officers, in accordance with Section 406 of the Sarbanes-Oxley Act of 2002 and the rules of the SEC promulgated thereunder and it is available via the "Investor Relations" link at the Bank's website in the section titled "Corporate Governance." Any changes in, or waivers from, the provisions of this code of ethics that the SEC requires us to disclose are posted on our website in such section. In the Corporate Governance section of our website, we have also posted the charters for our Audit Committee, Compensation, Nominating and Governance Committee, Asset/Liability Management Committee, and Risk Committee, as well as our Corporate Governance Guidelines. In addition, information concerning purchases and sales of our equity securities by our executive officers and directors is posted on our website.

Documents available on the website are available in print to any stockholder who requests them in writing to our Investor Relations Department at PacWest Bancorp, 9701 Wilshire Blvd., Suite 700, Beverly Hills, CA 90212, Attention: Investor Relations, or via e-mail to investor-relations@pacwestbancorp.com.

All website addresses given in this document are for information only and are not intended to be an active link or to incorporate any website information into this document.

#### Glossary of Acronyms, Abbreviations, and Terms

The acronyms, abbreviations, and terms listed below are used in various sections of this Form 10-K, including "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Item 8. Financial Statements and Supplementary Data."

AFX	American Financial Exchange	FSOC	Financial Stability Oversight Council
ALLL	Allowance for Loan and Lease Losses	IPO	Initial Public Offering
ALM	Asset Liability Management	IRR	Interest Rate Risk
ASC	Accounting Standards Codification	LIBOR	London Inter-bank Offering Rate
ASU	Accounting Standards Update	LIHTC	Low Income Housing Tax Credit
ATM	Automated Teller Machine	MBS	Mortgage-Backed Securities
Basel III	A comprehensive capital framework and rules for U.S. banking organizations approved by the FRB and the FDIC in 2013	MVE	Market Value of Equity
BHCA	Bank Holding Company Act of 1956, as amended	NII	Net Interest Income
BOLI	Bank Owned Life Insurance	NIM	Net Interest Margin
Brexit	Britain Exit (from the European Union)	NSF	Non-Sufficient Funds
CDI	Core Deposit Intangible Assets	Non-PCI	Non-Purchased Credit Impaired
CECL	Current Expected Credit Loss	OCC	Office of the Comptroller of the Currency
CET1	Common Equity Tier 1	OFAC	U.S Treasury Department of Office of Foreign Assets Control
CFPB	Consumer Financial Protection Bureau	OREO	Other Real Estate Owned
CMOs	Collateralized Mortgage Obligations	PATRIOT Act	Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001
СРІ	Consumer Price Index	PCI	Purchased Credit Impaired
CRA	Community Reinvestment Act	PD/LGD	Probability of Default/Loss Given Default
CRI	Customer Relationship Intangible Assets	PRSUs	Performance-Based Restricted Stock Units
CUB	CU Bancorp (a company acquired on October 20, 2017)	PWAM	Pacific Western Asset Management Inc.
CU Bank	California United Bank (a wholly-owned subsidiary of CUB)	ROU	Right-of-use
DBO	California Department of Business Oversight	SBA	Small Business Administration
DGCL	Delaware General Corporation Law	SEC	Securities and Exchange Commission
Dodd-Frank Act	Dodd-Frank Wall Street Reform and Consumer Protection Act	SNCs	Shared National Credits
DTAs	Deferred Tax Assets	SOFR	Secured Overnight Financing Rate
Efficiency Ratio	Noninterest expense (less intangible asset amortization, net foreclosed assets income/expense, and acquisition, integration and reorganization costs) divided by net revenues (the sum of tax equivalent net interest income plus noninterest income, less gain/loss on sale of securities and gain/loss on sales of assets other than loans and leases)	Tax Equivalent Net Interest Income	Net interest income reflecting adjustments related to tax-exempt interest on certain loans and investment securities
FASB	Financial Accounting Standards Board	Tax Equivalent NIM	NIM reflecting adjustments related to tax-exempt interest on certain loans and investment securities
FDIA	Federal Deposit Insurance Act	TCJA	Tax Cuts and Jobs Act
FDIC	Federal Deposit Insurance Corporation	TDRs	Troubled Debt Restructurings
FDICIA	Federal Deposit Insurance Corporation Improvement Act	TRSAs	Time-Based Restricted Stock Awards
FHLB	Federal Home Loan Bank of San Francisco	TruPS	Trust Preferred Securities
FRB	Board of Governors of the Federal Reserve System	U.S. GAAP	U.S. Generally Accepted Accounting Principles
FRBSF	Federal Reserve Bank of San Francisco	VIE	Variable Interest Entity

#### **ITEM 1. BUSINESS**

#### General

PacWest Bancorp, a Delaware corporation, is a bank holding company registered under the BHCA with our corporate headquarters located in Beverly Hills, California. Our principal business is to serve as the holding company for our wholly-owned subsidiary, Pacific Western Bank. References to "Pacific Western" or the "Bank" refer to Pacific Western Bank together with its wholly-owned subsidiaries. References to "we," "us," or the "Company" refer to PacWest Bancorp together with its subsidiaries on a consolidated basis. When we refer to "PacWest" or to the "holding company," we are referring to PacWest Bancorp, the parent company, on a stand-alone basis.

The Bank is focused on relationship-based business banking to small, middle-market, and venture-backed businesses nationwide. The Bank offers a broad range of loan and lease and deposit products and services through 74 full-service branches located in California, one branch located in Durham, North Carolina, one branch located in Denver, Colorado, and numerous loan production offices across the country through its Community Banking, National Lending and Venture Banking groups. Community Banking provides real estate loans, commercial loans, and comprehensive deposit and treasury management services to small and medium-sized businesses conducted primarily through our California-based branch offices and Denver, Colorado branch office. National Lending provides asset-based, equipment, and real estate loans and treasury management services to established middle-market businesses on a national basis. Venture Banking offers loans and a comprehensive suite of financial services focused on entrepreneurial and venture-backed businesses and their venture capital and private equity investors, with offices located in key innovation hubs across the United States. In addition, we provide investment advisory and asset management services to select clients through Pacific Western Asset Management Inc., a wholly-owned subsidiary of the Bank and a SEC-registered investment adviser.

PacWest Bancorp was established in October 1999 and has achieved strong market positions by developing and maintaining extensive local relationships in the communities we serve. By leveraging our business model, service-driven focus, and presence in attractive markets, as well as maintaining a highly efficient operating model and robust approach to risk management, we have achieved significant and profitable growth, both organically and through disciplined acquisitions. We have successfully completed 29 acquisitions since 2000 which have contributed to our growth and expanded our market presence throughout the United States.

As of December 31, 2019, the Company had total assets of \$26.8 billion, total loans and leases, net of deferred fees, of \$18.8 billion, total deposits of \$19.2 billion, and stockholders' equity of \$5.0 billion.

#### **Our Business Strategy**

We believe that stable, long-term growth and profitability are the result of building strong customer relationships while maintaining disciplined credit underwriting standards. We continue to focus on originating high-quality loans and leases and growing our low-cost deposit base through our relationship-based business lending. These principles enable us to maintain operational efficiency, increase profitability, increase core deposits, and grow loans and leases in a sound manner.

Our loan and lease portfolio consists primarily of real estate mortgage loans, real estate construction and land loans, and commercial loans and leases. We pursue attractive growth opportunities to expand and enter new markets aligned with our business model and strategic plans. Additionally, we focus on cultivating strong relationships with private equity and venture capital firms nationwide, many of which are also our clients and/or may invest in our clients.

Our reputation, expertise, and relationship-based business banking model enable us to deepen our relationships with our customers. We leverage our relationships with existing customers by providing access to an array of our products and services, including attracting deposits from and offering cash management solutions to our loan and lease customers. We competitively price our deposit products to meet the needs of our customers with a view to maximizing our share of each customer's financial services business and prudently managing our cost of funds.

Focusing on operational efficiency is critical to our profitability and future growth. We carefully manage our cost structure and continuously refine and implement internal processes and systems to create further efficiencies to enhance our earnings.

Our management team has extensive expertise and a successful track record in evaluating, executing and integrating attractive, franchise-enhancing acquisitions. We have successfully completed 29 acquisitions since 2000, including the CUB acquisition on October 20, 2017. We will continue to consider acquisitions that are consistent with our business strategy and financial model as opportunities arise.

#### **Depository Products and Services**

Deposits are our primary source of funds to support our interest-earning assets and provide a source of stable low-cost funds and deposit-related fee income. We offer traditional deposit products to businesses and other customers with a variety of rates and terms, including demand, money market, and time deposits. We also provide international banking services, multi-state deposit services, and asset management services. The Bank's deposits are insured by the FDIC up to statutory limits.

Our branch network allows us to gather deposits, expand our brand presence and service our customers' banking and cash management needs. In addition, as banking customers now expect on-line and mobile banking tools for conducting basic banking functions, we are able to serve our customers through a wide range of non-branch channels, including on-line, mobile, remote deposit, and telephone banking platforms, all of which allows us to expand our service area to attract new depositors without a commensurate increase in branch locations or branch traffic.

At December 31, 2019, we had ATMs at 59 of our branches located in California and one ATM at our branch in Denver, Colorado. We are a member of the MoneyPass network that enables our customers to withdraw cash surcharge-free and service charge-free at over 25,000 ATM locations across the country. We provide access to customer accounts via a 24 hour seven-day-a-week, toll-free, automated telephone customer service and secure on-line banking services.

At December 31, 2019, our total deposits consisted of \$16.2 billion in core deposits, \$2.5 billion in time deposits, and \$496.4 million in non-core non-maturity deposits. Core deposits represented 84% of total deposits at December 31, 2019, and were comprised of \$7.2 billion in noninterest-bearing deposits, \$4.7 billion in money market accounts, \$3.8 billion in interest-bearing checking accounts, and \$499.6 million in savings accounts. Our deposit base is also diversified by client type. As of December 31, 2019, no individual depositor represented more than 1.2% of our total deposits, and our top ten depositors represented 7.5% of our total deposits.

We face strong competition in gathering deposits from nationwide, regional, and community banks, credit unions, money market funds, brokerage firms and other non-bank financial services companies that target the same customers as we do. We actively compete for deposits and emphasize solicitation of noninterest-bearing deposits. We seek to provide a higher level of personal service than our larger competitors, many of whom have more assets, capital and resources than we do and who may be able to conduct more intensive and broader based promotional efforts to reach potential customers. Our cost of funds fluctuates with market interest rates and may be affected by higher rates being offered by other financial institutions. In certain interest rate environments, additional significant competition for deposits may be expected to arise from corporate and government debt securities and money market mutual funds. Competition for deposits is also affected by the ease with which customers can transfer deposits from one institution to another.

#### **Client Investment Funds**

In addition to deposit products, we also offer select clients non-depository cash investment options through PWAM, our registered investment adviser subsidiary, and third-party money market sweep products. PWAM provides customized investment advisory and asset management solutions. At December 31, 2019, total off-balance sheet client investment funds were \$1.5 billion, of which \$1.2 billion was managed by PWAM. At December 31, 2018, total off-balance sheet client investment funds were \$1.9 billion, of which \$1.5 billion was managed by PWAM.

#### **Lending Activities**

At December 31, 2019 and 2018, total loans and leases held for investment, net of deferred fees, were \$18.8 billion and \$18.0 billion. Our lending activities include real estate mortgage loans, real estate construction and land loans, commercial loans and leases, and a small amount of consumer loans. Our commercial real estate loans and real estate construction loans are secured by a variety of property types. Our commercial loans and leases portfolio is diverse and includes various asset-secured loans, equipment-secured loans and leases, venture capital loans to support venture capital firms' operations and the operations of entrepreneurial and venture-backed companies, secured business loans originated through our Community Banking group, and loans to security alarm monitoring companies. In October 2019, we decided to cease originating new security monitoring loans and healthcare real estate loans in our National Lending group. New technology is disrupting the security alarm business, causing increased customer acquisition costs and customer attrition, and thereby adversely impacting business models and valuations. We discontinued originations of healthcare real estate loans in our National Lending group upon the departure of the manager of this lending team. See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Recent Events - Ceased Originating Certain Loans" for additional information regarding ceased originations of our security monitoring and healthcare real estate loans.

We price loans to preserve our interest spread and maintain our net interest margin. Loan interest rates may be floating, fixed, or a combination thereof ("hybrid") throughout the loan term. The rates on hybrid loans typically are fixed until a "reset" date when the rates then become floating. While we do not actively solicit direct consumer loans, we hold consumer loans, consisting primarily of purchased private student loans originated and serviced by third-party lenders. We also have an additional exposure to consumer loans as many of our lender finance & timeshare loans are secured by the receivables owed to our borrowers by individual consumers.

Some of our loans are participations in larger loans, and these participations may be considered a SNC. A SNC is any loan or commitment to extend credit aggregating \$100 million or more at origination (\$20 million or more prior to January 1, 2018), committed under a formal lending arrangement, and shared by three or more unaffiliated supervised institutions. The SNC program is governed by an inter-agency agreement among the FRB, the FDIC, and the OCC. These agencies review a selection of SNCs periodically, with such review conducted at the lead or agent bank, and deliver a credit risk rating to the participants holding the loans. At December 31, 2019 and 2018, we had SNC loans held for investment to 28 borrowers that totaled \$755 million and to 30 borrowers that totaled \$840 million. At December 31, 2019 and 2018, SNC loans held for investment comprised 4.0% and 4.7% of total loans and leases held for investment, net of deferred fees.

#### Real Estate Mortgage Loans and Real Estate Construction and Land Loans

Our real estate lending activities focus primarily on loans to professional developers and real estate investors for the acquisition, construction, refinancing, renovation, and on-going operation of commercial real estate. We also provide commercial real estate loans to borrowers operating businesses at these sites (owner occupied commercial real estate loans), including loans to municipalities, schools and school districts, and non-profit borrowers as part of our tax-exempt lending business line.

Our real estate secured loans include the following specific lending products:

• Commercial real estate mortgage. Our commercial real estate mortgage loans generally are collateralized by first deeds of trust on specific commercial properties. The most prevalent types of properties securing our commercial real estate loans are office properties, hotels, industrial properties, and retail properties. The properties are typically located in central business districts across the United States with a significant concentration of collateral properties located in California within our branch footprint. Our commercial real estate loans typically either have interest and principal payments due on an amortization schedule ranging from 25 to 30 years with a lump sum balloon payment due in one to ten years or may have an initial interest-only period followed by an amortization schedule with a lump sum balloon payment due in one to ten years. We also provide commercial real estate secured loans under the SBA's 7(a) Program and 504 Program. Compliant SBA 7(a) loans have an SBA guaranty for 75% of the principal balance. SBA 504 loans are first deed of trust mortgage loans on owner occupied commercial real estate which are 50% loan-to-value at origination where a second deed of trust is also provided by a non-profit certified development company. The SBA 7(a) and 504 mortgage loans repay on a twenty-five year amortization schedule.

- Income producing and other residential real estate mortgage. Our income producing and other residential real estate mortgage loans generally are collateralized by first deeds of trust on multi-family and other for-rent, non-owner occupied residential properties. The most prevalent types of properties securing our income producing and other residential real estate loans are multi-family, condominium, pooled single-family rental properties, and individual single-family properties. We also purchase multi-family secured real estate mortgage loans from other banks due primarily to the favorable credit risk profile of multi-family loans. When we purchase multi-family loans from other banks, we re-underwrite the loans at time of purchase. Multi-family loans either repay on a 30-year amortization schedule or may have an initial interest-only period (up to two years) and then repay on a 30-year amortization schedule. We do not typically originate owner-occupied single-family mortgage loans but we do have a small portfolio of owner-occupied single-family mortgage loans stemming primarily from banks that we acquired.
- Real estate construction and land. Our real estate construction and land loans generally are collateralized by first deeds of trust on specific residential and commercial properties. The most prevalent types of properties securing our construction and land loans are multi-family, hotel properties, and residential condominium properties. Construction loans typically finance from 40% to 70% of the cost to construct residential and commercial properties. The terms are generally one to three years with short-term, performance-based extension options. A very small component of this portfolio are single-family construction loans to qualifying home builders within our branch footprint.

Our real estate portfolio is subject to certain risks including, but not limited to, the following:

- · increased competition in pricing and loan structure;
- the economic conditions of the United States and in the markets where we lend;
- · decreased demand or decreased values as a result of legislative changes such as new rent control laws;
- · interest rate increases;
- decreased real estate values in the markets where we lend;
- the borrower's inability to repay our loan due to decreased cash flow or operating losses;
- the borrower's inability to refinance or payoff our loan upon maturity;
- · loss of our loan principal stemming from a collateral foreclosure; and
- various environmental risks, including natural disasters.

In addition to the points above, real estate construction loans are also subject to project-specific risks including, but not limited to, the following:

- construction costs being more than anticipated;
- · construction taking longer than anticipated;
- failure by developers and contractors to meet project specifications or timelines;
- · disagreement between contractors, subcontractors and developers;
- · demand for completed projects being less than anticipated; and
- buyers of the completed projects not being able to secure permanent financing.

Real estate mortgage loans include loans secured by healthcare properties, primarily skilled nursing facilities. In addition to the points above, for a healthcare real estate loan, we evaluate facility clinical compliance and quality of care, assess the loan-to-value using per bed limitations based on market information, and analyze the payor mix and state and federal revenue sources. In October 2019, we ceased the origination of healthcare real estate loans in our National Lending group and expect real estate mortgage loans secured by healthcare properties to be a smaller portion of our real estate mortgage loans in the future.

Many of the risks outlined above result from market conditions and are not controllable by us. When considering the markets in which to pursue real estate loans, we consider the market conditions, our current loan portfolio concentrations by property type and by market, and our past experiences with the borrower, within the specific market, and with the property type.

When underwriting real estate loans, we seek to mitigate risk by using the following framework:

- · requiring borrowers to invest and maintain a meaningful cash equity interest in the properties securing our loans;
- reviewing each loan request and renewal individually;
- using a credit committee approval process for the approval of each loan request (or aggregated credit exposures) over a certain dollar amount;
- adhering to written loan acceptance standards, including among other factors, maximum loan to acquisition or construction cost ratios, maximum loan to as-is or stabilized value ratios, and minimum operating cash flow requirements;
- · considering market rental and occupancy rates relative to our underwritten or projected rental and occupancy rates;
- · considering the experience of our borrowers and our borrowers' abilities to operate and manage the properties securing our loans;
- · evaluating the supply of comparable real estate and new supply under construction in the collateral's market area;
- obtaining independent third-party appraisals that are reviewed by our appraisal department;
- · obtaining environmental risk assessments; and
- obtaining seismic studies where appropriate.

With respect to real estate construction loans, in addition to the foregoing, we attempt to mitigate project-specific risks by:

- considering the experience of our borrowers and our borrowers' abilities to manage the properties during construction and into the stabilization periods;
- obtaining project completion guaranties from our borrowers;
- · including covenants in our construction loan agreements that require the borrowers to fund costs that exceed the initial construction budgets;
- implementing a controlled disbursement process for loan proceeds in accordance with an agreed upon schedule, which usually results in the borrowers' equity being invested before loan advances commence and which ensures the costs to complete the projects are in balance with our remaining unfunded loan commitments;
- · conducting project site visits and using construction consultants who review the progress of the project; and
- · monitoring the construction costs compared to the budgeted costs and the remaining costs to complete.

SBA 7(a) and 504 program loans are subject to the risks outlined above and the risk that an SBA 7(a) guaranty may be invalid if specific SBA procedures are not followed. We seek to mitigate this risk by maintaining and adhering to additional policies specific to SBA loans which align with SBA requirements.

#### Commercial Loans and Leases

Our commercial loans and leases portfolio is diverse and includes various asset-secured loans, equipment-secured loans and leases, venture capital loans to support venture capital firms' operations and the operations of entrepreneurial and venture-backed companies, secured business loans originated through our Community Banking group, and loans to security alarm monitoring companies.

Our commercial loans and leases include the following specific lending products:

- Lender finance & timeshare. These are loans to companies used to purchase finance receivables or extend finance receivables to the underlying obligors and are secured primarily by the finance receivables owed to our borrowers. The borrowers include lenders to small businesses, consumer lenders, and timeshare operators. The primary sources of repayment are the operating incomes of the borrowers and the collection of the finance receivables securing the loans. The loans are typically revolving lines of credit with terms of one to three years with contractual borrowing availability as a percentage of eligible collateral.
- Equipment finance. These are loans and leases used to purchase equipment essential to the operations of our borrower or lessee and are secured by the specific equipment financed. The primary source of repayment is the operating income of the borrower or lessee. The loan and lease terms are two to ten years and generally amortize to either a full repayment or residual balance or investment that is expected to be collected through a sale of the equipment to the lessee or a third party.
- Other asset-based. These are loans used for working capital and are secured by trade accounts receivable and/or inventories. The primary sources of repayment are the operating incomes of the borrowers, the collection of the receivables securing the loans, and/or the sale of the inventories securing the loans. The loans are typically revolving lines of credit with terms of one to three years with contractual borrowing availability as a percentage of eligible collateral.
- **Premium finance**. These are loans used to finance annual life insurance premiums and are fully secured by the corresponding cash surrender value of life insurance contracts and other liquid collateral with one year terms that, generally, renew annually. The primary sources of repayment are the cash flow of the borrowers and guarantors, repayment from our loans being refinanced by other lenders, or the application of cash surrender value proceeds to the loans.
- Venture capital. These are loans directly to venture capital firms or loans to venture-backed companies. Equity fund loans are the loans made directly to venture capital firms, private equity funds, venture capital funds, and venture capital management companies to provide a bridge to the receipt of capital calls and to support the borrowers' working capital needs, such as the cost of raising a new venture fund or leasehold improvements for new office space. The primary sources of repayment are receipt of capital calls, proceeds from sales of portfolio company investments, and management fees. The loan terms are generally one to four years, and the loans are typically secured by a first position lien on the assets of the business, an assignment of capital call rights and/or an assignment of management fees. Loans to venture-backed companies support the borrowers' operations, including operating losses, working capital requirements, and fixed asset acquisitions. The borrowers are at various stages in their development (early, expansion, or late), and are, generally, reporting operating losses. The primary sources of repayment are future additional venture capital equity investments or the sale of the company or its assets. The loan terms are generally one to four years, and the loans are typically secured by a first priority, secured blanket lien on all corporate assets and/or a lien on intellectual property.
- Secured business. These are secured business loans originated through the Community Banking group. The primary source of repayment is the cash flow of the borrowers. The loans can be up to five years and are secured by a specific asset or assets of the borrower.

- Security monitoring. These are loans to security monitoring companies used to support the operations of companies that provide business and residential security systems and the accompanying alarm monitoring services. Loans to security monitoring companies are secured primarily by the monitoring contracts between the borrowers and their customers. The primary sources of repayment are the operating incomes of the borrowers, proceeds from the sales of security monitoring contracts to other monitoring companies, and proceeds from the sale of the borrowers themselves. The loans are typically revolving lines of credit with terms of one to three years with contractual borrowing availability as a ratio of the total recurring monthly billing amount from eligible monitoring contracts (collateral). Loans to security monitoring borrowers are usually considered leveraged loans. According to regulatory guidance, leveraged loans are typically loans where the proceeds are used for buyouts or acquisitions and where the resulting total debt levels are four or more times the annual adjusted earnings of the borrower. In October 2019, we decided to no longer originate new security monitoring loans. New technology is disrupting the security alarm business, causing increased customer acquisition costs and customer attrition and, thereby, adversely impacting business models and valuations.
- Other lending. Loans aggregated into the category of "Other lending" are various commercial loan types including Community Banking group business loans secured by a blanket lien on the borrowers' businesses, loans to homeowner associations, loans to municipalities and non-profit borrowers, and SBA 7(a) loans for small business expansion. The primary sources of repayments for the Community Banking group business loans, non-profit borrowers, and SBA 7(a) business expansion loans are the operations of the borrowers. The primary sources of repayment for loans to municipalities are tax collections from their tax jurisdictions.
- Cash flow. Until December 2017, we actively originated cash flow loans to finance business acquisitions and recapitalizations to various types of borrowers, with greater emphasis on borrowers operating in the healthcare and technology industries. In December 2017, we exited most cash flow lending business lines, and agreed to sell \$1.5 billion of cash flow loans (of which \$481.1 million were held for sale at December 31, 2017 and were subsequently sold in the first quarter of 2018). At December 31, 2019, our remaining cash flow loans totaled \$38.1 million.

Our portfolio of commercial loans and leases is subject to certain risks including, but not limited to, the following:

- the economic conditions of the United States;
- interest rate increases;
- deterioration of the value of the underlying collateral;
- · increased competition in pricing and loan structure;
- the deterioration of a borrower's or guarantor's financial capabilities; and
- various environmental risks, including natural disasters, which can negatively affect a borrower's business.

When underwriting commercial loans and leases, we seek to mitigate risk by using the following framework:

- considering the prospects for the borrower's industry and competition;
- considering our past experience with the borrower and with the collateral type;
- considering our current loan and lease portfolio concentration by loan type and collateral type;
- reviewing each loan request and renewal individually;
- using our credit committee approval process for the approval of each loan request (or aggregate credit exposure) over a certain dollar amount;
- · adhering to written loan underwriting policies and procedures including, among other factors, loan structures and covenants.

We actively manage real estate and commercial loans and seek to mitigate credit risk on most loans by using the following framework.

- monitoring the economic conditions in the regions or areas in which our borrowers are operating;
- measuring operating performance of our borrower or collateral and comparing it to our underwriting expectations;
- assessing compliance with financial and operating covenants as set forth in our loan agreements and considering the effects of incidences of noncompliance and taking corrective actions;
- assigning a credit risk rating to each loan and ensuring the accuracy of our credit risk ratings by using an independent credit review function to assess the appropriateness of the credit risk ratings assigned to loans;
- conducting loan portfolio review meetings where senior management and members of credit administration discuss the credit status and related action plans on loans with unfavorable credit risk ratings; and
- subjecting loan modifications and loan renewal requests to underwriting and assessment standards similar to the underwriting and assessment standards applied before closing the loans.

#### Consumer Loans

Consumer loans are primarily purchased private student loans originated and serviced by third-parties and not guaranteed by any program of the U.S. Government. These loans refinanced the outstanding student loan debt of borrowers who met certain underwriting criteria, with terms that fully amortize the debt over terms ranging from five to twenty years. Consumer loans may also include personal loans, auto loans, home equity lines of credit, revolving lines of credit, and other loans typically made by banks to individual borrowers.

Our consumer loan portfolio is subject to certain risks, including, but not limited to, the following:

- the economic conditions of the United States and the levels of unemployment;
- the amount of credit offered to consumers in the market;
- interest rate increases;
- consumer bankruptcy laws which allow consumers to discharge certain debts (excluding student loans);
- compliance with consumer lending regulations;
- additional regulations and oversight by the CFPB; and
- the ability of the sub-servicers of the Bank's student loans to service the loans in accordance with the terms of the loan purchase agreements.

We seek to mitigate the exposure to such risks through the direct approval of all internally originated consumer loans by reviewing each new loan request and each renewal individually and adhering to written credit policies. Each purchased pool of loans must meet thresholds we have established for weighted average credit scores, weighted average borrower annual income, and weighted average borrower monthly free cash flow. For all purchased student loans, we monitor the performance of the originator and the enforcement of our rights under the loan purchase agreement.

#### **Loan Concentrations**

The following table presents the composition of our loans and leases held for investment, net of deferred fees, by loan portfolio segment and class as of the dates indicated:

		December 31,								
		2019			2018			2017		
			% of			% of			% of	
		Balance	Total		Balance	Total		Balance	Total	
Real estate mortgage:										
Commercial	\$	4,202,687	22%	\$	4,824,298	27%	\$	5,385,740	32%	
Income producing and other residential		3,770,060	20%		3,093,843	17%		2,466,894	14%	
Total real estate mortgage		7,972,747	42%		7,918,141	44%		7,852,634	46%	
Real estate construction and land:										
Commercial		1,082,368	6%		912,583	5%		769,075	5%	
Residential		1,655,434	9%		1,321,073	8%		822,154	5%	
Total real estate construction and land		2,737,802	15%		2,233,656	13%		1,591,229	10%	
Total real estate		10,710,549	57%		10,151,797	57%		9,443,863	56%	
Commercial:										
Asset-based		3,748,407	20%		3,305,421	18%		2,924,950	17%	
Venture capital		2,179,422	12%		2,038,748	11%		2,122,735	13%	
Other commercial (1)		1,767,667	9%		2,060,426	12%		2,071,394	12%	
Total commercial		7,695,496	41%		7,404,595	41%		7,119,079	42%	
Consumer		440,827	2%		401,321	2%		409,801	2%	
Total loans and leases held for	- <del>-</del>									
investment, net of deferred fees	\$	18,846,872	100%	\$	17,957,713	100%	\$	16,972,743	100%	

<sup>(1)</sup> At December 31, 2019, the remaining balances of cash flow loans held for investment totaled \$38.1 million. At December 31, 2018 and 2017, the balances of these loans totaled \$114.1 million and \$278.9 million. Such cash flow loans are included in the "Other commercial" loan portfolio class in the table.

The real estate mortgage loan portfolio is diversified among various property types. At December 31, 2019, the three largest property types securing real estate mortgage loans were multi-family properties, office properties, and industrial properties, which comprised 45%, 16%, and 11% of our real estate mortgage loans, respectively. At December 31, 2018, the three largest property types securing real estate mortgage loans were multi-family properties, office properties, and industrial properties, which comprised 36%, 16%, and 13% of our real estate mortgage loans, respectively.

At December 31, 2019 and 2018, 12% and 13% of the total real estate mortgage loans were owner occupied (where our borrowers were operating businesses on the premises that collateralize our loans).

The real estate construction and land loan portfolio is diversified among various property types. At December 31, 2019, the three largest property types for real estate construction and land loans were multi-family properties, hotel properties, and residential condominium properties, which comprised 43%, 14%, and 9% of our real estate construction and land loans, respectively. At December 31, 2018, the three largest property types for real estate construction and land loans were multi-family properties, hotel properties, and residential condominium properties, which comprised 32%, 14%, and 13% of our real estate construction and land loans, respectively.

At December 31, 2019, commitments secured by real estate construction and land projects totaled \$6.0 billion with related outstanding loan balances of \$2.7 billion. At December 31, 2018, commitments secured by real estate construction and land projects totaled \$4.9 billion with related outstanding loan balances of \$2.2 billion. At December 31, 2019, commitments related to construction and land projects in California totaled \$3.4 billion or 57% of total real estate construction and land commitments, and commitments related to construction and land projects in New York City totaled \$664 million or 11% of total real estate construction and land commitments.

At December 31, 2019, there were ten individual real estate construction and land commitments greater than or equal to \$100 million with the largest commitment being \$150 million. At December 31, 2019, these ten individual commitments totaled \$1.2 billion and had an aggregate outstanding balance of \$451 million. The projects financed by these commitments were a hotel, three mixed use properties, and six multi-family projects. For these ten commitments, the average commitment to budgeted projected cost ratio was 52.4%.

At December 31, 2019, we had 11 individual loan commitments greater than or equal to \$150 million that ranged in size from \$150 million to \$300 million and totaled \$2.1 billion and had an aggregate outstanding balance of \$720 million. Seven of these commitments totaling \$1.4 billion were equity fund loans, three of these commitments totaling \$500 million were lender finance & timeshare loans, and one of these commitments totaling \$150 million was a commercial construction loan.

At December 31, 2018, we had seven individual loan commitments equal to or greater than \$150 million that ranged in size from \$150 million to \$155 million and totaled \$1.1 billion and had an aggregate outstanding balance of \$463 million. Two of these commitments totaling \$305 million were equity fund loans, three of these commitments totaling \$450 million were lender finance & timeshare loans, and two of these commitments totaling \$300 million were commercial construction loans.

#### **Financing**

We depend on deposits and external financing sources to fund our operations. We employ a variety of financing arrangements, including term debt, subordinated debt, and equity. As a member of the FHLB, the Bank had secured financing capacity with the FHLB as of December 31, 2019 of \$4.2 billion, collateralized by a blanket lien on \$5.9 billion of qualifying loans. The Bank also had secured financing capacity with the FRBSF of \$2.0 billion as of December 31, 2019 collateralized by liens on \$2.7 billion of qualifying loans.

#### **Information Technology Systems**

We devote significant financial and management resources to maintain stable, reliable, efficient, secure and scalable information technology systems. Where possible, we utilize third-party software systems that are hosted and supported by nationally recognized vendors. We work with our third-party vendors to monitor and maximize the efficiency of our use of their applications. We use integrated systems to originate and process loans and deposit accounts, which reduces processing time, automates numerous internal controls, improves customer experiences and reduces costs. Most customer records are maintained digitally. We also provide on-line, mobile, and telephone banking services to further improve the overall client experience.

We use an enterprise data warehouse system in order to aggregate, analyze, and report key metrics associated with our customers and products. Data is collected across multiple systems so that standard and ad hoc reports are available to assist with managing our business.

We maintain an information technology strategic plan. This plan outlines how specific solutions support our overall goals, analyzes infrastructure for capacity planning, details migration plans to replace aging hardware and software, provides baseline projections for allocating information technology staff, discusses information security trends and measures, considers future technologies, and provides details on information technology initiatives over the next several years.

Protecting our systems to ensure the safety of customer information is critical to our business. We use multiple layers of protection to control access, detect unusual activity and reduce risk. We regularly conduct a variety of audits and vulnerability and penetration tests on our platforms, systems and applications and maintain comprehensive incident response plans to minimize potential risks, including cyber-attacks. To protect our business operations against disasters, we have a backup off-site core processing system and comprehensive recovery plans.

#### Risk Oversight and Management

We believe risk management is another core competency of our business. We have a comprehensive risk management process that measures, monitors, evaluates, and manages the risks we assume in conducting our activities. Our oversight of this risk management process is conducted by the Company's Board of Directors (the "Board") and its standing committees. The committees each report to the Board and the Board has overall oversight responsibility for risk management.

Our risk framework is structured to guide decisions regarding the appropriate balance between risk and return considerations in our business. Our risk framework is based upon our business strategy, risk appetite, and financial plans approved by our Board. Our risk framework is supported by an enterprise risk management program. Our enterprise risk management program integrates all risk efforts under one common framework. This framework includes risk policies, procedures, measured and reported limits and targets, and reporting. Our Board approves our risk appetite statement, which sets forth the amount and type of risks we are willing to accept in pursuit of achieving our strategic, business, and financial objectives. Our risk appetite statement provides the context for our risk management tools, including, among others, risk policies, delegated authorities, limits, portfolio composition, underwriting standards, and operational processes.

#### Competition

The banking business is highly competitive. We compete nationwide with other commercial banks and financial services institutions for loans and leases, deposits, and employees. Some of these competitors are larger in total assets and capitalization, with more offices over a wider geographic area and offer a broader range of financial services than our operations. Our most direct competition for loans comes from larger regional and national banks, diversified finance companies, venture debt funds, and community banks that target the same customers as we do. In recent years, competition has increased from institutions not subject to the same regulatory restrictions as domestic banks and bank holding companies. Those competitors include non-bank specialty lenders, insurance companies, private investment funds, investment banks, financial technology companies, and other financial and non-financial institutions.

Competition is based on a number of factors, including interest rates charged on loans and leases and paid on deposits, underwriting standards, loan covenants, required guarantees, the scope and type of banking and financial services offered, convenience of our branch locations, customer service, technological changes, and regulatory constraints. Many of our competitors are large companies that have substantial capital, technological, and marketing resources. Some of our competitors have substantial market positions and have access to a lower cost of capital or a less expensive source of funds. Because of economies of scale, our larger, nationwide competitors may offer loan pricing that is more attractive than what we are willing to offer.

Economic factors, along with legislative and technological changes, will have an ongoing impact on the competitive environment within the financial services industry. We work to anticipate and adapt to dynamic competitive conditions whether it is by developing and marketing innovative products and services, adopting or developing new technologies that differentiate our products and services, cross marketing, or providing highly personalized banking services. We strive to distinguish ourselves from other banks and financial services providers in our marketplace by providing an extremely high level of service to enhance customer loyalty and to attract and retain business.

We differentiate ourselves in the marketplace through the quality of service we provide to borrowers while maintaining competitive interest rates, loan fees and other loan terms. We emphasize personalized relationship banking services and the efficient decision-making of our lending business units. We compete effectively based on our in-depth knowledge of our borrowers' industries and their business needs based upon information received from our borrowers' key decision-makers, analysis by our experienced professionals, and interaction between these two groups; our breadth of loan product offerings and flexible and creative approach to structuring products that meet our borrowers' business and timing needs; and our dedication to superior client service. However, we can provide no assurance as to the effectiveness of these efforts on our future business or results of operations, as to our continued ability to anticipate and adapt to changing conditions, and as to sufficiently improving our services and banking products in order to successfully compete in the marketplace.

#### **Employees**

As of January 31, 2020, we had 1,835 full time equivalent employees. None of the Company's employees are represented by collective bargaining agreements.

#### **Financial and Statistical Disclosure**

Certain of our statistical information is presented within "Item 6. Selected Financial Data," "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations," and "Item 7A. Quantitative and Qualitative Disclosure About Market Risk." This information should be read in conjunction with the consolidated financial statements contained in "Item 8. Financial Statements and Supplementary Data."

#### **Supervision and Regulation**

#### General

The Company and Bank are subject to extensive regulation under federal and state banking laws that establish a comprehensive framework for our operations. Such regulation is intended to, among other things, protect the interests of customers, including depositors, and the federal deposit insurance fund, as well as to minimize risk to the banking system as a whole. These regulations are not, however, generally charged with protecting the interests of our stockholders or other creditors. Described below are elements of selected laws and regulations applicable to our Company or the Bank. The descriptions are not intended to be complete and are qualified in their entirety by reference to the full text of the statutes and regulations described. Changes in applicable law or regulations, particularly in the current U.S. political environment, and in their application by regulatory agencies, cannot be predicted, and they may have a material effect on the business, operations, and results of the Company or the Bank.

#### Bank Holding Company Regulation

As a bank holding company, PacWest is registered with and subject to supervision, regulation, and examination by the FRB under the BHCA, and we are required to file with the FRB periodic reports of our operations and additional information regarding the Company and its subsidiaries as the FRB may require.

The Dodd-Frank Act, which codified the FRB's long-standing "source-of-strength" doctrine, requires the Company to act as a source of financial strength to the Bank including committing resources to support the Bank even at times when the Company may not be in a financial position to do so. Similarly, under the cross-guarantee provisions of the FDIA, the FDIC can hold any FDIC-insured depository institution liable for any loss suffered or anticipated by the FDIC in connection with (i) the default of a commonly controlled FDIC-insured depository institution or (ii) any assistance provided by the FDIC to such a commonly controlled institution.

Pursuant to the BHCA, we are required to obtain the prior approval of the FRB before we acquire all or substantially all of the assets of any bank or the ownership or control of voting shares of any bank if, after giving effect to such acquisition, we would own or control, directly or indirectly, more than 5 percent of such bank. Pursuant to the Bank Merger Act, the prior approval of the FDIC is required for the Bank to merge with another bank or purchase all or substantially all of the assets or assume any of the deposits of another FDIC-insured depository institution. In reviewing certain merger or acquisition transactions, the federal regulators will consider the assessment of the competitive effect and public benefits of the transactions, the capital position and managerial resources of the combined organization, the risks to the stability of the U.S. banking or financial system, our performance record under the CRA, our compliance with fair housing and other consumer protection laws, and the effectiveness of all organizations involved in combating money laundering activities.

Under the BHCA, we may not engage in any business other than managing or controlling banks or furnishing services to our subsidiaries and such other activities that the FRB deems to be so closely related to banking as "to be a proper incident thereto." We are also prohibited, with certain exceptions, from acquiring direct or indirect ownership or control of more than 5 percent of the voting shares of any company unless the company is engaged in banking activities or the FRB determines that the activity is so closely related to banking as to be a proper incident to banking. The FRB's approval must be obtained before the shares of any such company can be acquired.

The federal regulatory agencies also have general authority to prohibit a banking subsidiary or bank holding company from engaging in an unsafe or unsound banking practice. Depending upon the circumstances, the agencies could take the position that paying a dividend would constitute an unsafe or unsound banking practice. Further, as discussed below under "-Capital Requirements," we are required to maintain minimum ratios of Common Equity Tier 1 capital, and total capital to total risk-weighted assets, and a minimum ratio of Tier 1 capital to total adjusted quarterly average assets as defined in such regulations. The level of our capital ratios may affect our ability to pay dividends or repurchase our shares. See "Item 5. Market for Registrant's Common Equity and Related Shareholder Matters - Dividends" and Note 21. Dividend Availability and Regulatory Matters of the Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data."

#### The Dodd-Frank Act

The Dodd-Frank Act, which was enacted in July 2010, significantly restructured the financial regulatory landscape in the United States, including the creation of a new systemic risk oversight body, the FSOC. The FSOC oversees and coordinates the efforts of the primary U.S. financial regulatory agencies (including the FRB, SEC, the Commodity Futures Trading Commission and the FDIC) in establishing regulations to address financial stability concerns. The Dodd-Frank Act and the FRB's implementing regulations impose increasingly stringent regulatory requirements on financial institutions as their size and scope of activities increases.

In May 2018, the Economic Growth, Regulatory Relief, and Consumer Protection Act ("EGRRCPA") was enacted. While the EGRRCPA reduced the impact of the Dodd-Frank Act on bank holding companies of our size, including in respect to stress testing, the Dodd-Frank Act nonetheless subjected us to additional significant regulatory requirements. In addition, as a result of the Dodd-Frank Act and our having in excess of \$10 billion in total consolidated assets, the Company and the Bank are subject to the examination and supervision of the CFPB.

#### Transactions with Affiliates

Transactions between the Bank and its affiliates are regulated under federal banking law. Subject to certain exceptions set forth in the Federal Reserve Act, a bank may enter into "covered transactions" with its affiliates if the aggregate amount of the covered transactions to any single affiliate does not exceed 10 percent of the Bank's capital stock and surplus or 20 percent of the Bank's capital stock and surplus for covered transaction with all affiliates. Covered transactions include, among other things, extension of credit, the investment in securities, the purchase of assets, the acceptance of collateral or the issuance of a guaranty. The Dodd-Frank Act significantly expanded the coverage and scope of the limitations on affiliate transactions within a banking organization.

#### **Dividends and Share Repurchases**

The ability of the Company to pay dividends on or to repurchase its common stock, and the ability of the Bank to pay dividends to the Company, may be restricted due to several factors including: (a) the DGCL (in the case of the Company) and applicable California law (in the case of the Bank), (b) covenants contained in our subordinated debentures and borrowing agreements, and (c) the regulatory authority of the FRB, the DBO and the FDIC.

Our ability to pay dividends to our stockholders or to repurchase shares of our common stock is subject to the restrictions set forth in the DGCL. The DGCL provides that a corporation, unless otherwise restricted by its certificate of incorporation, may declare and pay dividends (or repurchase shares) out of its surplus or, if there is no surplus, out of net profits for the fiscal year in which the dividend is declared and/or for the preceding fiscal year, as long as the amount of capital of the corporation is not less than the aggregate amount of the capital represented by the issued and outstanding stock of all classes having a preference upon the distribution of assets. Surplus is defined as the excess of a corporation's net assets (i.e., its total assets minus its total liabilities) over the capital associated with issuances of its common stock. Moreover, the DGCL permits a board of directors to reduce its capital and transfer such amount to its surplus. In determining the amount of surplus of a Delaware corporation, the assets of the corporation, including stock of subsidiaries owned by the corporation, must be valued at their fair market value as determined by the board of directors, regardless of their historical book value.

Our ability to pay cash dividends to our stockholders or to repurchase shares of our common stock may be limited by certain covenants contained in the indentures governing trust preferred securities issued by us or entities that we have acquired, and the debentures underlying the trust preferred securities. Generally the indentures provide that if an Event of Default (as defined in the indentures) has occurred and is continuing, or if we are in default with respect to any obligations under our guarantee agreement which covers payments of the obligations on the trust preferred securities, or if we give notice of any intention to defer payments of interest on the debentures underlying the trust preferred securities, then we may not, among other restrictions, declare or pay any dividends with respect to our common stock or repurchase shares of our common stock.

In addition, notification to the FRB is required prior to our declaring and paying a cash dividend to our stockholders during any period in which our quarterly and/or cumulative twelve-month net earnings are insufficient to fund the dividend amount, among other requirements. Under such circumstances, we may not pay a dividend should the FRB object until such time as we receive approval from the FRB or no longer need to provide notice under applicable regulations. In addition, prior approval of the FRB may be required in certain circumstances prior to our repurchasing shares of our common stock.

In connection with the decision regarding dividends and share repurchase programs, our Board will take into account general business conditions, our financial results, projected cash flows, capital requirements, contractual, legal and regulatory restrictions on the payment of dividends by the Bank to the Company and such other factors as deemed relevant. We can provide no assurance that we will continue to declare dividends on a quarterly basis or otherwise or to repurchase shares of our common stock. The declaration of dividends by the Company is subject to the discretion of our Board.

PacWest's primary source of liquidity is the receipt of cash dividends from the Bank. Various statutes and regulations limit the availability of cash dividends from the Bank. Dividends paid by the Bank are regulated by the DBO and FDIC under their general supervisory authority as it relates to a bank's capital requirements. The Bank may declare a dividend without the approval of the DBO and FDIC as long as the total dividends declared in a calendar year do not exceed either the retained earnings or the total of net earnings for three previous fiscal years less any dividend paid during such period. The Bank's net earnings during the previous three fiscal years exceeded dividends paid by the Bank during that same period by \$34.8 million. Since the Bank had a retained deficit of \$490.6 million at December 31, 2019, for the foreseeable future, any further cash dividends from the Bank to the Company will continue to require DBO and FDIC approval.

See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Liquidity - Holding Company Liquidity" and Note 21. Dividend Availability and Regulatory Matters of the Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data" for a discussion of other factors affecting the availability of dividends and limitations on the ability to declare dividends.

#### Capital Requirements

We are subject to the comprehensive capital framework for U.S. banking organizations known as Basel III. Basel III, among other things, (i) implemented increased capital levels for the Company and the Bank, (ii) introduced a new capital measure called CET1 and related regulatory capital ratio of CET1 to risk-weighted assets, (iii) specified that Tier 1 capital consists of CET1 and "Additional Tier 1 capital" instruments meeting certain revised requirements, (iv) mandated that most deductions/adjustments to regulatory capital measures be made to CET1 and not to the other components of capital, and (v) expanded the scope of the deductions from and adjustments to capital as compared to existing regulations. Under Basel III, for most banking organizations the most common form of Additional Tier 1 capital is non-cumulative perpetual preferred stock and the most common form of Tier 2 capital is subordinated notes and a portion of the allowance for loan and lease losses, in each case, subject to Basel III specific requirements.

Pursuant to Basel III, the minimum capital ratios are as follows:

- 4.5% CET1 to risk-weighted assets;
- 6.0% Tier 1 capital (that is, CET1 plus Additional Tier 1 capital) to risk-weighted assets;
- 8.0% Total capital (that is, Tier 1 capital plus Tier 2 capital) to risk-weighted assets; and
- 4% Tier 1 capital to average consolidated assets as reported on regulatory financial statements (known as the "leverage ratio").

Basel III also introduced a new "capital conservation buffer", composed entirely of CET1, on top of the minimum risk-weighted asset ratios. The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of CET1 to risk-weighted assets, Tier 1 to risk-weighted assets or total capital to risk-weighted assets above the minimum but below the capital conservation buffer will face constraints on dividends, equity repurchases and compensation based on the amount of the shortfall and the institution's "eligible retained income" (that is, four quarter trailing net income, net of distributions and tax effects not reflected in net income). As of January 1, 2019, the capital conservation buffer is fully phased-in and the Company and the Bank are required to maintain an additional capital conservation buffer of 2.5% of CET1, effectively resulting in minimum ratios of (i) CET1 to risk-weighted assets of at least 7%, (ii) Tier 1 capital to risk-weighted assets of at least 8.5%, and (iii) total capital to risk-weighted assets of at least 10.5%.

Basel III provides for a number of deductions from and adjustments to CET1. These include, for example, the requirement that deferred tax assets arising from temporary differences that could not be realized through net operating loss carrybacks and significant investments in non-consolidated financial entities be deducted from CET1 to the extent that any one such category exceeds 10% of CET1 or all such items, in the aggregate, exceed 15% of CET1.

Basel III provides a standardized approach for risk weightings that, depending on the nature of the assets, generally range from 0% for U.S. government and agency securities, to 1,250% for certain trading securitization exposures, resulting in higher risk weights for a variety of asset classes than previous regulations.

The Company has outstanding subordinated debentures issued to trusts, which, in turn, issued trust preferred securities. The carrying amount of subordinated debentures totaled \$458.2 million at December 31, 2019. Under Basel III, none of the Company's trust preferred securities were included in Tier 1 capital, however \$444.5 million of such trust preferred securities were included in Tier 2 capital at December 31, 2019. We believe that, as of December 31, 2019, the Company and the Bank met all capital adequacy requirements under Basel III. See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations - Regulatory Matters - *Capital*" for further information on regulatory capital requirements, capital ratios, and deferred tax asset limits as of December 31, 2019 for the Company and the Bank.

#### Stress Testing

Though the Company and Bank are no longer required to prepare annual stress tests pursuant to the Dodd-Frank Act, we continue to prepare an annual stress test of our capital, consolidated earnings and losses under adverse economic and market conditions. Our stress test results are considered by the FRB and FDIC in evaluating our capital adequacy and could have a negative impact on our ability to make capital distributions in the form of dividends or share repurchases.

#### Safety and Soundness Standards

As required by the FDIA, guidelines adopted by the federal bank regulatory agencies establish general standards relating to internal controls and information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth and quality, and compensation, fees and benefits. The agencies have adopted regulations and interagency guidelines which set forth the safety and soundness standards used to identify and address problems at insured depository institutions before capital becomes impaired. If an agency determines that a bank fails to satisfy any standard, it may require the bank to submit an acceptable plan to achieve compliance, consistent with deadlines for the submission and review of such safety and soundness compliance plans. If an institution fails to submit an acceptable compliance plan or fails in any material respect to implement an acceptable compliance plan, the agency must issue an order directing action to correct the deficiency and may issue an order directing other actions of the types to which an undercapitalized institution is subject under the FDIA.

#### Deposit Insurance

The Bank is a state-chartered, "non-member" bank regulated by the DBO and the FDIC. The Bank accepts deposits, and those deposits have the benefit of FDIC insurance up to the applicable limits. The applicable limit for FDIC insurance for most types of accounts is \$250,000.

Under the FDIC's risk-based deposit premium assessment system, the assessment rates for an insured depository institution are determined by an assessment rate calculator, which is based on a number of elements that measure the risk each institution poses to the Deposit Insurance Fund. The calculated assessment rate is applied to average consolidated assets less the average tangible equity of the insured depository institution during the assessment period to determine the dollar amount of the quarterly assessment. Under the current system, premiums are assessed quarterly and could increase if, for example, criticized loans and leases and/or other higher risk assets increase or balance sheet liquidity decreases.

During the first quarter of 2016, the FDIC issued a final rule implementing a 4.5 basis points surcharge on the quarterly FDIC insurance assessments of insured depository institutions with more than \$10 billion in total consolidated assets. The Bank became subject to the FDIC surcharge on July 1, 2016. The surcharge continued through September 30, 2018, when the Deposit Insurance Fund reserve ratio reached 1.36% of insured deposits, exceeding the statutorily required minimum reserve ratio of 1.35%. For the year ended December 31, 2019, we incurred \$11.5 million of FDIC assessment expense.

Under the FDIA, the FDIC may terminate deposit insurance upon a finding that the institution has engaged in unsafe and unsound practices, is in an unsafe or unsound condition to continue operations, or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC.

#### **Incentive Compensation**

In 2010, federal banking regulators issued final joint agency guidance on Sound Incentive Compensation Policies. This guidance applies to executive and non-executive incentive plans administered by the Bank. The guidance notes that incentive compensation programs must (i) provide employees incentives that appropriately balance risk and reward, (ii) be compatible with effective controls and risk management and (iii) be supported by strong corporate governance, including oversight by the Board. The FDIC reviews, as part of its regular examination process, the Bank's incentive compensation programs.

In addition, the Dodd-Frank Act requires the federal bank regulatory agencies and the SEC to establish joint regulations or guidelines prohibiting incentive based payment arrangements at specified regulated entities having at least \$1 billion in total assets, such as the Company and the Bank, that encourage inappropriate risks by providing an executive officer, employee, director or principal stockholder with excessive compensation, fees, or benefits that could lead to material financial loss to the entity. In addition, these regulators must establish regulations or guidelines requiring enhanced disclosure of incentive based compensation arrangements to regulators. The agencies proposed initial regulations in April 2011 and proposed revised regulations during the second quarter of 2016 that would establish general qualitative requirements applicable to all covered entities. The general qualitative requirements include (i) prohibiting incentive arrangements that encourage inappropriate risks by providing excessive compensation; (ii) prohibiting incentive arrangements that encourage inappropriate risks that could lead to a material financial loss; (iii) establishing requirements for performance measures to appropriately balance risk and reward; (iv) requiring board of director oversight of incentive arrangements; and (v) mandating appropriate record-keeping.

In August 2015, the SEC adopted final rules implementing the pay ratio provisions of the Dodd-Frank Act by requiring companies to disclose the ratio of the compensation of its chief executive officer to the median compensation of its employees. Under SEC guidance issued in September 2017, companies such as the Company are able to use widely-recognized tests to determine who counts as an employee under the rule, use existing internal records such as payroll and tax information and describe the ratio as an estimate. For a registrant with a fiscal year ending on December 31, such as the Company, the pay ratio was first required as part of its executive compensation disclosure in proxy statements or Form 10-Ks filed in 2018.

#### **Consumer Regulation**

We are subject to a number of federal and state consumer protection laws that extensively govern our relationship with our customers. These laws include the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Lending Act, the Truth in Savings Act, the Electronic Fund Transfer Act, the Expedited Funds Availability Act, the Home Mortgage Disclosure Act, the Fair Housing Act, the Real Estate Settlement Procedures Act, the Fair Debt Collection Practices Act, the Service Members Civil Relief Act and these laws' respective state-law counterparts, as well as state usury laws and laws regarding unfair and deceptive acts and practices. Violations of applicable consumer protection laws can result in significant potential liability from litigation brought by customers, including actual damages, restitution and attorneys' fees. Federal bank regulators, state attorneys general and state and local consumer protection agencies may also seek to enforce consumer protection requirements and obtain these and other remedies, including regulatory sanctions, customer rescission rights, action by the state and local attorneys general in each jurisdiction in which we operate, and civil money penalties. Failure to comply with consumer protection regulations may also result in our failure to obtain any required bank regulatory approval for merger or acquisition transactions we may wish to pursue or our prohibition from engaging in such transactions even if approval is not required.

The CFPB has broad rulemaking, supervisory, and enforcement powers under various federal consumer financial protection laws. The CFPB is also authorized to engage in consumer financial education, track consumer complaints, request data, and promote the availability of financial services to underserved consumers and communities. The Bank is subject to direct oversight and examination by the CFPB. The CFPB has broad supervisory, examination, and enforcement authority over various consumer financial products and services, including the ability to require reimbursements and other payments to customers for alleged legal violations and to impose significant penalties, as well as injunctive relief that prohibits lenders from engaging in allegedly unlawful practices. The CFPB also has the authority to obtain cease and desist orders providing for affirmative relief or monetary penalties. State regulation of financial products and potential enforcement actions could also adversely affect our business, financial condition, or results of operations.

#### USA PATRIOT Act and Anti-Money Laundering

The PATRIOT Act, designed to deny terrorists and others the ability to obtain access to the United States financial system, has significant implications for depository institutions, brokers, dealers and other businesses involved in the transfer of money. The PATRIOT Act, as implemented by various federal regulatory agencies, requires the Company and the Bank to establish and implement policies and procedures with respect to, among other matters, anti-money laundering, compliance, suspicious activity and currency transaction reporting and due diligence on customers and prospective customers. The PATRIOT Act and its underlying regulations permit information sharing for counter-terrorist purposes between federal law enforcement agencies and financial institutions, as well as among financial institutions, subject to certain conditions, and require the FRB, the FDIC and other federal banking agencies to evaluate the effectiveness of an applicant in combating money laundering activities when considering a bank holding company acquisition and/or a bank merger act application.

The U.S. Department of the Treasury's Financial Crimes Enforcement Network ("FinCEN") drafts regulations implementing the PATRIOT ACT and other anti-money laundering and Bank Secrecy Act legislation. In May 2017, a FinCEN rule became effective which requires financial institutions to obtain beneficial ownership information with respect to legal entities with which such institutions conduct business, subject to certain exclusions and exemptions.

We regularly evaluate and continue to enhance our systems and procedures to continue to comply with the PATRIOT Act and other anti-money laundering initiatives. Failure of a financial institution to maintain and implement adequate programs to combat money laundering and terrorist financing, or to comply with all of the relevant laws or regulations, could have serious legal, strategic, and reputational consequences for the institution and result in material fines and sanctions.

#### Office of Foreign Assets Control Regulation

The United States has imposed economic sanctions that affect transactions with designated foreign countries, designated nationals and others. These rules are based on their administration by OFAC. The OFAC-administered sanctions targeting designated countries take many different forms. Generally, however, they contain one or more of the following elements: (i) restrictions on trade with or investment in a sanctioned country, including prohibitions against direct or indirect imports from and exports to a sanctioned country and prohibitions on "U.S. persons" engaging in financial transactions relating to making investments in, or providing investment-related advice or assistance to, a sanctioned country; and (ii) a blocking of assets in which the government or specially designated nationals of the sanctioned country have an interest, by prohibiting transfers of property subject to U.S. jurisdiction (including property in the possession or control of U.S. persons). Blocked assets (e.g., property and bank deposits) cannot be paid out, withdrawn, set off or transferred in any manner without a license from OFAC. Failure to comply with these sanctions could have serious legal, strategic, and reputational consequences, and result in civil money penalties on the Company and the Bank.

#### Community Reinvestment Act ("CRA")

The CRA generally requires the Bank to identify the communities it serves and to make loans and investments, offer products, make donations in, and provide services designed to meet the credit needs of these communities. The CRA also requires the Bank to maintain comprehensive records of its CRA activities to demonstrate how we are meeting the credit needs of our communities. These documents are subject to periodic examination by the FDIC. During these examinations, the FDIC rates such institutions' compliance with CRA as "Outstanding," "Satisfactory," "Needs to Improve" or "Substantial Noncompliance." The CRA requires the FDIC to take into account the record of a bank in meeting the credit needs of all of the communities served, including low-and moderate-income neighborhoods, in determining such rating. Failure of an institution to receive at least a "Satisfactory" rating could inhibit such institution or its holding company from undertaking certain activities, including acquisitions. The Bank received a CRA rating of "Outstanding" as of its most recent examination. In the case of a bank holding company, such as the Company, when applying to acquire a bank, savings association, or a bank holding company, the FRB will assess the CRA record of each depository institution of the applicant bank holding company in considering the application.

In April 2018, the U.S. Department of Treasury issued a memorandum to the federal banking regulators recommending changes to the CRA's regulations to reduce their complexity and associated burden on banks, and in December 2019, the FDIC and the Office of the Comptroller of the Currency proposed for public comment rules to modernize the agencies' regulations under the CRA. We will continue to evaluate the impact of any changes to the CRA regulations.

#### Customer Information Privacy and Cybersecurity

The FRB and other bank regulatory agencies have adopted guidelines for safeguarding confidential, personal, non-public customer information. These guidelines require each financial institution, under the supervision and ongoing oversight of its board of directors or an appropriate committee thereof, to create, implement, and maintain a comprehensive written information security program designed to ensure the security and confidentiality of customer information, protect against any anticipated threats or hazard to the security or integrity of such information, and protect against unauthorized access to or use of such information that could result in substantial harm or inconvenience to any customer. We have adopted a customer information security program to comply with these requirements.

The Gramm-Leach-Bliley Act of 1999 (the "GLBA") requires financial institutions to implement policies and procedures regarding the disclosure of non-public personal information about consumers to non-affiliated third parties. The GLBA requires disclosures to consumers on policies and procedures regarding the disclosure of such non-public personal information and, except as otherwise required by law, prohibit disclosing such information except as provided in the Bank's policies and procedures. We have implemented privacy policies addressing these restrictions that are distributed regularly to all existing and new customers of the Bank.

In March 2015, federal regulators issued two related statements regarding cybersecurity. One statement indicates that financial institutions should design multiple layers of security controls to establish lines of defense and to ensure that their risk management processes also address the risk posed by compromised customer credentials, including security measures to reliably authenticate customers accessing Internet-based services of the financial institution. The other statement indicates that a financial institution's management is expected to maintain sufficient business continuity planning processes to ensure the rapid recovery, resumption and maintenance of the institution's operations after a cyber-attack involving destructive malware. A financial institution is also expected to develop appropriate processes to enable recovery of data and business operations and address rebuilding network capabilities and restoring data if the institution or its critical service providers fall victim to this type of cyber-attack. If we fail to observe the regulatory guidance, we could be subject to various regulatory sanctions, including financial penalties.

State regulators have been increasingly active in implementing privacy and cybersecurity standards and regulations. Recently, several states have adopted regulations requiring certain financial institutions to implement cybersecurity programs and providing detailed requirements with respect to these programs, including data encryption requirements. Many states have also recently implemented or modified their data breach notification and data privacy requirements. In June 2018, the California legislature passed the California Consumer Privacy Act of 2018 (the "California Privacy Act"), which took effect on January 1, 2020. The California Privacy Act, which covers businesses that obtain or access personal information on California resident consumers, grants consumers enhanced privacy rights and control over their personal information and imposes significant requirements on covered companies with respect to consumer data privacy rights. We expect this trend of state-level activity to continue, and are continually monitoring developments in the states in which we operate. For a further discussion of risks related to privacy and cybersecurity, see "Item 1A. Risk Factors" included in this Form 10-K.

#### Regulation of Certain Subsidiaries

PWAM is registered with the SEC under the Investment Advisers Act of 1940, as amended, and is subject to its rules and regulations. Following the completion of various studies on investment advisers and broker-dealers required by the Dodd-Frank Act, the SEC has, among other things, recommended to Congress that it consider various means to enhance the SEC's examination authority over investment advisers, which may have an impact on PWAM that we cannot currently assess.

#### ITEM 1A. RISK FACTORS

In the course of conducting our business operations, we are exposed to a variety of risks, some of which are inherent in the financial services industry and others of which are more specific to our own businesses. The discussion below addresses the most significant factors, of which we are currently aware, that could affect our businesses, results of operations and financial condition. Additional factors that could affect our businesses, results of operations and financial condition are discussed in "Item 1. Business - Forward-Looking Information." However, other factors not discussed below or elsewhere in this Annual Report on Form 10-K could adversely affect our businesses, results of operations and financial condition. Therefore, the risk factors below should not be considered a complete list of potential risks we may face.

Any risk factor described in this Annual Report on Form 10-K or in any of our other SEC filings could by itself, or together with other factors, materially adversely affect our liquidity, cash flows, competitive position, business, reputation, results of operations, capital position or financial condition, including materially increasing our expenses or decreasing our revenues, which could result in material losses.

#### General Economic and Market Conditions Risk

#### Our business is adversely affected by unfavorable economic, market, and political conditions.

The United States economy has been in a ten-year expansion since the Great Recession ended in 2009. This current expansion has been longer than most U.S. expansionary periods in recent history. Going into 2020, while global economic growth has continued and the underlying macroeconomic environment remains largely positive, there continue to be various economic, market and political risks and uncertainties that could materially and adversely affect our financial condition and results of operation.

In the event of an economic recession, our operating results could be adversely affected because we could experience higher loan and lease charge-offs and higher operating costs. Global economic conditions also affect our operating results because global economic conditions directly influence the U.S. economic conditions. Brexit has the potential to impact global economic conditions which may in turn impact U.S. economic conditions, but we would not expect any direct impact as we do not operate in the United Kingdom. Various market conditions also affect our operating results. Real estate market conditions directly affect performance of our loans secured by real estate. Debt markets affect the availability of credit which impacts the rates and terms at which we offer loans and leases. Stock market downturns often signal broader economic deterioration and/or a downward trend in business earnings which may adversely affect businesses' ability to raise capital and/or service their debts.

An economic recession or a downturn in various markets could have one or more of the following adverse effects on our business:

- a decrease in the demand for our loans and leases and other products and services offered by us;
- a decrease in our deposit balances due to overall reductions in the accounts of customers;
- a decrease in the value of collateral securing our loans and leases;
- an increase in the level of nonperforming and classified loans and leases:
- an increase in provisions for credit losses and loan and lease charge-offs;
- · a decrease in net interest income derived from our lending and deposit gathering activities;
- · a decrease in the Company's stock price;
- a decrease in our ability to access the capital markets; or
- an increase in our operating expenses associated with attending to the effects of certain circumstances listed above.

#### Our ability to attract and retain qualified employees is critical to our success.

Our employees are our most important resource, and in many areas of the financial services industry, competition for qualified personnel is intense. We endeavor to attract talented and diverse new employees and retain and motivate our existing employees to assist in executing our growth, acquisition, and business strategies. We also seek to retain proven, experienced senior employees with superior talent, augmented from time to time by external hires, to provide continuity of succession of our executive management team. In addition, the Company's Board oversees succession planning, including review of the succession plans for the Chief Executive Officer and other members of executive management. Losses of or changes in our current executive officers or other key personnel, or the inability to recruit and retain qualified personnel in the future could materially and adversely affect our financial condition and results of operations.

#### Credit Risk

#### Credit Risk is the Risk of Loss Arising from the Inability or Failure of a Borrower or Counterparty To Meet Its Obligation.

#### We may not recover all amounts that are contractually owed to us by our borrowers.

We are dependent on the collection of loan and lease principal, interest, and fees to partially fund our operations. A shortfall in collections and proceeds may impair our ability to fund our operations or to repay our existing debt.

When we loan money, commit to loan money or enter into a letter of credit or other contract with a counterparty, we incur credit risk. The credit quality of our portfolio can have a significant impact on our earnings. We expect to experience charge-offs and delinquencies on our loans and leases in the future. Our clients' actual operating results may be worse than our underwriting indicated when we originated the loans and leases, and in these circumstances, if timely corrective actions are not taken, we could incur substantial impairment or loss of the value on these loans and leases. We may fail to identify problems because our client did not report them in a timely manner or, even if the client did report the problem, we may fail to address it quickly enough or at all. Even if clients provide us with full and accurate disclosure of all material information concerning their businesses, we may misinterpret or incorrectly analyze this information. Mistakes may cause us to make loans and leases that we otherwise would not have made or to fund advances that we otherwise would not have funded, either of which could result in losses on loans and leases, or necessitate that we significantly increase our allowance for loan and lease losses. As a result, we could suffer loan losses and have nonperforming loans and leases, which could have a material adverse effect on our net earnings and results of operations and financial condition, to the extent the losses exceed our allowance for loan and lease losses.

Some of our loans and leases are secured by a lien on specified collateral of the borrower and we may not obtain or properly perfect our liens or the value of the collateral securing any particular loan may not protect us from suffering a partial or complete loss if the loan becomes nonperforming and we proceed to foreclose on or repossess the collateral. In such event, we could suffer loan losses, which could have a material adverse effect on our net earnings, allowance for loan and lease losses, financial condition, and results of operations.

Additionally, loans to venture-backed companies support the borrowers' operations, including operating losses, working capital requirements and fixed asset acquisitions. Venture-backed borrowers are at various stages in their development and are, generally, reporting operating losses. The primary sources of repayment are future additional venture capital equity investments or the sale of the company or its assets. Our venture-backed borrowers' business plans may fail, increasing the likelihood for credit losses related to loans to venture-backed companies.

At December 31, 2019 and 2018, loans to venture-backed companies totaled \$980.2 million, or 5% of total loans and leases, and \$1.2 billion, or 7% of total loans and leases. For the years ended December 31, 2019 and 2018, net charge-offs related to venture-backed borrowers totaled \$1.2 million and \$24.2 million. For these years, net charge-offs related to venture-back borrowers comprised 7% and 55% of total net charge-offs. In accordance with U.S. GAAP, we maintain an allowance for loan and lease losses to provide for loan defaults and non-performance. Our allowance for loan and lease losses allocable to loans to venture-backed borrowers may not be adequate to absorb actual credit losses arising from these loans, and future provisions for credit losses could materially and adversely affect our operating results.

#### Our allowance for credit losses may not be adequate to cover actual losses.

In accordance with U.S. GAAP, we maintain an allowance for loan and lease losses to provide for loan and lease defaults and non-performance and a reserve for unfunded loan commitments, which, when combined, we refer to as the allowance for credit losses. Our allowance for credit losses may not be adequate to absorb actual credit losses, and future provisions for credit losses could materially and adversely affect our operating results. Our allowance for credit losses is based on prior experience and an evaluation of the risks inherent in the current portfolio. The amount of future losses is influenced by changes in economic, operating and other conditions, including changes in interest rates that may be beyond our control, and these losses may exceed current estimates.

Further impacting the sufficiency of our current allowance for credit losses is the implementation of a new accounting standard, "Measurement of Credit Losses on Financial Instruments," commonly referred to as the "Current Expected Credit Losses" standard, or "CECL," which is effective on January 1, 2020. CECL changes the allowance for credit losses methodology from an incurred loss concept to an expected loss concept, which is even more dependent on future economic forecasts, assumptions and models than existing U.S. GAAP and could result in increases and add volatility to our allowance for credit losses and future provisions for loan losses. These forecasts, assumptions and models are inherently uncertain and are based upon management's reasonable judgment in light of information currently available.

Our federal and state regulators, as an integral part of their examination process, review our loans and leases and allowance for credit losses. While we believe our allowance for credit losses is appropriate for the risk identified in our loan and lease portfolio, we cannot provide assurance that we will not further increase the allowance for credit losses, that it will be sufficient to address losses, or that regulators will not require us to increase this allowance. We also cannot be certain that actual results will be consistent with forecasts and assumptions used in our CECL modeling. Any of these occurrences could materially and adversely affect our financial condition and results of operations. See "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" for more information.

Our loans and leases are concentrated by location, collateral value, and borrower type which could exacerbate credit losses if certain markets or industries were to experience economic difficulties or operating issues.

Real estate mortgage loans and real estate construction and land loans comprised 57% of our total loans and leases at December 31, 2019. Of total loans and leases, 35% are secured by real estate collateral located in California, 25% are secured by multi-family properties, and 6% are secured by commercial real estate construction projects.

For real estate mortgage loans, the respective primary and secondary sources of loan repayments are the net operating incomes of the properties and the proceeds from the sales or refinancing of the properties. For real estate construction and land loans, the primary source of loan repayments is the proceeds from the sales or refinancing of the properties following the completion of construction and the stabilization/attainment of sufficient debt service coverage. As such, our commercial real estate borrowers generally are required to refinance the loans with us or another lender or sell the properties to repay our loans.

#### We have a number of large credit relationships and individual commitments.

At December 31, 2019, there were ten individual real estate construction and land commitments greater than or equal to \$100 million with the largest commitment being \$150 million. At December 31, 2019, these ten individual commitments totaled \$1.2 billion and had an aggregate outstanding balance of \$451 million. The projects financed by these commitments were a hotel, three mixed use properties, and six multi-family projects. For these ten commitments, the average commitment to budgeted projected cost ratio was 52.4%.

At December 31, 2019, we had 11 individual loan commitments greater than or equal to \$150 million that ranged in size from \$150 million to \$300 million and totaled \$2.1 billion and had an aggregate outstanding balance of \$720 million. Seven of these commitments totaling \$1.4 billion were equity fund loans, three of these commitments totaling \$500 million were lender finance & timeshare loans, and one of these commitments totaling \$150 million was a commercial construction loan.

A significant loss related to one of our large lending relationships or individual commitments could have a material adverse effect on our financial condition and results of operations.

A slowdown in venture capital investment levels may reduce the market for venture capital investment for our Venture Banking clients, which could adversely affect our business, results of operations, or financial condition.

Part of our strategy is focused on providing banking products and credit to entrepreneurial and venture-backed businesses, including in particular early-and expansion-stage companies that receive financial support from sophisticated investors, including venture capital or private equity firms, and corporate investors. We derive a significant portion of deposits, including large deposits, from these companies and provide them with loans as well as other banking products and services. In many cases, our credit decisions are based on our analysis of the likelihood that our venture capital-backed clients will receive additional rounds of equity capital from investors. If the amount of capital available to such companies decreases, we could suffer loan losses, which could have a material adverse effect on our deposit balances, net earnings, allowance for loan and lease losses, financial condition, and results of operations.

#### Market Risk

Market Risk Is the Risk That Market Conditions May Adversely Impact the Value of Assets or Liabilities or Otherwise Negatively Impact Earnings. Market Risk Is Inherent To the Financial Instruments Associated with Our Operations, Including Loans, Deposits, Securities, Short-term Borrowings, Long-term Debt, and Derivatives.

Our business is subject to interest rate risk, and variations in interest rates may materially and adversely affect our financial performance.

Changes in the interest rate environment may reduce our profits. It is expected that we will continue to realize income from the differential or "spread" between the interest earned on loans, securities and other interest-earning assets, and interest paid on deposits, borrowings and other interest-bearing liabilities. Net interest spreads are affected by the difference between the maturities and repricing characteristics of interest-earning assets and interest-bearing liabilities. Changes in market interest rates generally affect loan volume, loan yields, funding sources and funding costs. Our net interest spread depends on many factors that are partly or completely out of our control, including competition, federal economic monetary and fiscal policies, and general economic conditions.

While an increase in interest rates may increase our loan yield, it may adversely affect the ability of certain borrowers with variable rate loans to pay the contractual interest and principal due to us. Following an increase in interest rates, our ability to maintain a positive net interest spread is dependent on our ability to increase our loan offering rates, replace loans that mature and repay or that prepay before maturity with new originations, minimize increases on our deposit rates, and maintain an acceptable level and composition of funding. We cannot provide assurances that we will be able to increase our loan offering rates and continue to originate loans due to the competitive landscape in which we operate. Additionally, we cannot provide assurances that we can minimize the increases in our deposit rates while maintaining an acceptable level of deposits. Finally, we cannot provide any assurances that we can maintain our current levels of noninterest-bearing deposits as customers may seek higher-yielding products when interest rates increase.

Accordingly, changes in levels of interest rates could materially and adversely affect our net interest spread, net interest margin, cost of deposits, asset quality, loan origination volume, average loan portfolio balance, liquidity, and overall profitability.

#### We May be Adversely Impacted by the Transition from LIBOR as a Reference Rate.

The Financial Conduct Authority has announced that the London Interbank Offered Rate ("LIBOR") will no longer be published after 2021. With LIBOR's expected discontinuance after 2021, there is uncertainty as to what rate or rates may become accepted alternatives to LIBOR, or what the effect of any such changes in views or alternatives may be on the markets for LIBOR-indexed financial instruments. In response, the Alternative Reference Rates Committee ("ARRC") was convened in the U.S. to explore alternative reference rates and supporting processes. The ARRC identified a potential successor rate to LIBOR in the Secured Overnight Financing Rate ("SOFR") and crafted the Paced Transition Plan to facilitate the transition. However, there are conceptual and technical differences between LIBOR and SOFR that remain unresolved at this time.

We have a significant number of loans, some securities and borrowings, such as our TruPS, and one deposit product with attributes that are either directly or indirectly dependent on LIBOR. We have not yet determined the optimal reference rate(s) that we will ultimately use for our financial instruments going forward; however, it appears likely that it will be SOFR. We have organized a multidisciplinary project team to identify operational and contractual best practices, assess our risks, identify the detailed list of all financial instruments impacted, manage the transition, facilitate communication with our customers and counterparties, and monitor the impacts. We have already drafted and begun including fallback language in our loan agreements beginning in August of 2019. The transition from LIBOR could create considerable costs and additional risk. The uncertainty as to the nature and effect of the discontinuance of LIBOR may adversely affect the value of, the return on or the expenses associated with our financial assets and liabilities that are based on or are linked to LIBOR, may require extensive changes to the contracts that govern these LIBOR-based products as well as our systems and processes, and could impact our pricing and interest rate risk models, our loan product structures, our funding costs, our valuation tools and result in increased compliance and operational costs. In addition, the market transition away from LIBOR to an alternative reference rate could prompt inquiries or other actions from regulators in respect of our preparation and readiness for the replacement of LIBOR with an alternative reference rate, and result in disputes, litigation or other actions with counterparties regarding the interpretation and enforceability of certain fallback language in LIBOR-based financial instruments. Furthermore, failure to adequately manage this transition process with our customers could adversely impact our reputation.

Although we are currently unable to assess the ultimate impact of the transition from LIBOR, the failure to adequately manage the transition could have a material adverse effect on our business, financial condition and results of operations.

#### The value of our securities in our investment portfolio may decline in the future.

The fair market value of our investment securities may be adversely affected by general economic and market conditions, including changes in interest rates, credit spreads, and the occurrence of any events adversely affecting the issuer of particular securities in our investments portfolio or any given market segment or industry in which we are invested. We analyze our securities on a quarterly basis to determine if an impairment has occurred. The process for determining whether any portion of the impairment is credit-related usually requires complex, subjective judgments about the future financial performance of the issuer in order to assess the probability of receiving principal and interest payments sufficient to recover our amortized cost of the security. Because of changing economic and market conditions affecting issuers, we may be required to recognize impairments in future periods, which could have a material adverse effect on our business, financial condition, or results of operations.

#### **Liquidity Risk**

#### Liquidity Risk Is the Potential Inability to Meet Our Contractual and Contingent Financial Obligations, On- or Off-Balance Sheet, as They Become Due.

#### We are subject to liquidity risk, which could adversely affect our financial condition and results of operations.

Effective liquidity management is essential for the operation of our business. Although we have implemented strategies to maintain sufficient and diverse sources of funding to accommodate planned, as well as unanticipated, changes in assets, liabilities, and off-balance sheet commitments under various economic conditions, an inability to raise funds through deposits, borrowings, the sale of investment securities and other sources could have a material adverse effect on our liquidity. Our access to funding sources in amounts adequate to finance our activities could be impaired by factors that affect us specifically or the financial services industry in general. Factors that could detrimentally impact our access to liquidity sources include a decrease in the level of our business activity due to a market disruption, a decrease in the borrowing capacity assigned to our pledged assets by our secured creditors, or adverse regulatory action against us. Deterioration in economic conditions and the loss of confidence in financial institutions may increase our cost of funding and limit our access to some of our customary sources of liquidity, including, but not limited to, inter-bank borrowings and borrowings from the FRBSF and FHLB. Our ability to acquire deposits or borrow could also be impaired by factors that are not specific to us, such as a severe disruption of the financial markets or negative views and expectations about the prospects for the financial services industry generally as a result of conditions faced by banking organizations in the domestic and international credit markets.

#### We may be adversely affected by changes in the actual or perceived soundness or condition of other financial institutions.

Our ability to engage in routine funding transactions could be adversely affected by the actions and commercial and financial soundness of other financial institutions. Financial institutions are closely related as a result of credit, trading, investment, liquidity management, clearing, counterparty and other relationships. Loss of public confidence in any one institution, including through default, could lead to liquidity and credit problems, losses, or defaults for other institutions. Even the perceived lack of creditworthiness of, or questions about, a counterparty may lead to market-wide liquidity and credit problems, losses, or defaults by various institutions. This systemic risk may adversely affect financial intermediaries, such as clearing agencies, banks and exchanges we interact with on a daily basis or key funding providers such as the Federal Home Loan Banks, any of which could have a material adverse effect on our access to liquidity or otherwise have a material adverse effect on our business, financial condition, or results of operations.

#### The primary source of the holding company's liquidity from which we pay dividends, among other things, is the receipt of dividends from the Bank.

The holding company, PacWest, is a legal entity separate and distinct from the Bank and our other subsidiaries. The availability of dividends from the Bank is limited by various statutes and regulations. It is possible, depending upon the financial condition of the Bank and other factors, that the FRB, the FDIC and/or the DBO could assert that payment of dividends or other payments is an unsafe or unsound practice. In the event the Bank is unable to pay dividends to the holding company, it is likely that we, in turn, would have to discontinue capital distributions in the form of dividends or share repurchases and may have difficulty meeting our other financial obligations, including payments in respect of any outstanding indebtedness or subordinated debentures. The Bank may declare a dividend without the approval of the DBO and FDIC as long as the total dividends declared in a calendar year do not exceed either the retained earnings or the total of net earnings for the three previous fiscal years less any dividend paid during such period. The Bank's net earnings during the previous three fiscal years exceeded dividends paid by the Bank during that same period by \$34.8 million. Since the Bank had an accumulated deficit of \$490.6 million at December 31, 2019, for the foreseeable future, any cash dividends from the Bank to the holding company will continue to require DBO and FDIC approval. The inability of the Bank to pay dividends to the holding company could have a material adverse effect on our business, including the market price of our common stock.

#### We may reduce or discontinue the payment of dividends on common stock.

Our stockholders are only entitled to receive such dividends as our Board may declare out of funds legally available for such payments. Although we have historically declared cash dividends on our common stock, we are not required to do so and may reduce or eliminate our common stock dividend in the future. Our ability to pay dividends is subject to the restrictions set forth in Delaware law, by the FRB, and by certain covenants contained in our subordinated debentures. Notification to the FRB is also required prior to our declaring and paying a cash dividend during any period in which our quarterly and/or cumulative twelve-month net earnings are insufficient to fund the dividend amount, among other requirements. We may not pay a dividend if the FRB objects or until such time as we receive approval from the FRB or we no longer need to provide notice under applicable regulations. In addition, we may be restricted by applicable law or regulation or actions taken by our regulators, now or in the future, from paying dividends to our stockholders. We cannot provide assurance that we will continue paying dividends on our common stock at current levels or at all.

#### Capital Risk

#### We are subject to capital adequacy standards, and a failure to meet these standards could adversely affect our financial condition.

The Company and the Bank are each subject to capital adequacy and liquidity rules and other regulatory requirements specifying minimum amounts and types of capital that must be maintained. From time to time, the regulators implement changes to these regulatory capital adequacy and liquidity guidelines. If we fail to meet these minimum capital and liquidity guidelines and other regulatory requirements, we may be restricted in the types of activities we may conduct and may be prohibited from taking certain capital actions, such as making TruPS payments or paying executive bonuses or dividends, and repurchasing or redeeming capital securities.

#### We may need to raise additional capital in the future and such capital may not be available when needed or at all.

We are required by federal and state regulators to maintain adequate levels of capital. We may need to raise additional capital in the future to meet regulatory or other internal requirements. As a publicly traded company, a likely source of additional funds is the capital markets, accomplished generally through the issuance of equity, both common and preferred stock, and the issuance of subordinated debentures. Our ability to raise additional capital, if needed, will depend on, among other things, conditions in the capital markets at that time, which are outside of our control, and our financial performance.

We cannot provide any assurance that access to such capital will be available to us on acceptable terms or at all. Any occurrence that may limit our access to the capital markets, such as a decline in the confidence of debt purchasers or counter-parties participating in the capital markets, may materially and adversely affect our capital costs and our ability to raise capital and, in turn, our liquidity. Further, if we need to raise capital in the future, we may have to do so when many other financial institutions are also seeking to raise capital and would then have to compete with those institutions for investors. The inability to raise additional capital on acceptable terms when needed could have a materially adverse effect on our business, financial condition, or results of operations.

#### Regulatory, Compliance and Legal Risk

#### We are subject to extensive regulation, which could materially and adversely affect our business.

The banking industry is extensively regulated and supervised under both federal and state laws and regulations that are intended primarily for the protection of depositors, customers, federal deposit insurance funds and the banking system as a whole, not for the protection of our stockholders and creditors. The Company is subject to regulation and supervision by the FRB, and the Bank is subject to regulation and supervision by the FDIC, DBO and CFPB. The laws and regulations applicable to us govern a variety of matters, including, but not limited to, permissible types, amounts and terms of loans and investments we make, the maximum interest rate that may be charged, consumer disclosures on the products and services we offer, the amount of reserves we must hold against our customers' deposits, the types of deposits we may accept and the rates we may pay on such deposits, the establishment of new branch offices by the Bank, maintenance of adequate capital and liquidity, restrictions on dividends, and stock repurchases. We must obtain approval from our regulators before engaging in certain activities, including certain acquisitions, and there can be no assurance that any regulatory approvals we may require will be obtained, or obtained without conditions, either in a timely manner or at all. Our regulators have the ability to compel us to, or restrict us from, taking certain actions entirely, such as actions that our regulators deem to constitute unsafe or unsound banking practice. While we have policies and procedures designed to prevent violations of the extensive federal and state regulations, any failure to comply with any applicable laws or regulations, or regulatory policies and interpretations of such laws and regulations, could result in regulatory enforcement actions, civil monetary penalties, or damage to our reputation, all of which could have a material adverse effect on our business, financial condition, or results of operation.

Regulations affecting banks and other financial institutions are undergoing continuous review and frequent change. The ultimate effect of such changes cannot be predicted. Because our business is highly regulated, compliance with such regulations and laws may increase our costs and limit our ability to pursue business opportunities. There can be no assurance that laws, rules, and regulations, including any future government stabilization program, will not be proposed or adopted in the future, which could (i) subject us to additional restrictions, (ii) make compliance much more difficult or expensive, (iii) restrict our ability to originate, broker, or sell loans or accept certain deposits, (iv) further limit or restrict the amount of commissions, interest, or other charges earned on loans originated or sold, or (v) otherwise materially and adversely affect our business or prospects for business. While new legislation in 2018 scaled back portions of the Dodd-Frank Act and the current administration in the United States may ultimately roll back or modify certain of the regulations adopted since the financial crisis, any future changes in bank regulation are uncertain and could negatively impact our business.

Though the Company and Bank are no longer required to prepare annual stress tests pursuant to the Dodd-Frank Act, we continue to prepare an annual internal capital stress test under adverse economic and market conditions. Our stress test results are considered by the FRB and FDIC in evaluating our capital adequacy and could have a negative impact on our ability to make capital distributions in the form of dividends or share repurchases.

## The Company and its subsidiaries are subject to changes in federal and state tax laws, interpretation of existing laws and examinations and challenges by taxing authorities.

Our financial performance is impacted by federal and state tax laws. Given the current economic and political environment, and ongoing budgetary pressures, the enactment of new federal or state tax legislation or new interpretations of existing tax laws could occur. The enactment of such legislation, or changes in the interpretation of existing law, including provisions impacting income tax rates, apportionment, consolidation or combination, income, expenses, and credits, may have a material adverse effect on our financial condition, results of operations, and liquidity.

In the normal course of business, we are routinely subjected to examinations and audits from federal, state, and local taxing authorities regarding tax positions taken by us and the determination of the amount of tax due. These examinations may relate to income, franchise, gross receipts, payroll, property, sales and use, or other tax returns. The challenges made by taxing authorities may result in adjustments to the amount of taxes due, and may result in the imposition of penalties and interest. If any such challenges are not resolved in our favor, they could have a material adverse effect on our financial condition, results of operations, and liquidity.

We are subject to claims and litigation which could adversely affect our cash flows, financial condition and results of operations, or cause us significant reputational harm.

We and certain of our directors, officers, and subsidiaries may be involved, from time to time, in reviews, investigations, litigation, and other proceedings pertaining to our business activities. If claims or legal actions, whether founded or unfounded, are not resolved in a favorable manner to us, they may result in significant financial liability. Although we establish accruals for legal matters when and as required by U.S. GAAP and certain expenses and liabilities in connection with such matters may be covered by insurance, the amount of loss ultimately incurred in relation to those matters may be substantially higher than the amounts accrued and/or insured. Substantial legal liability could adversely affect our business, financial condition, results of operations, and reputation.

#### Risk of the Competitive Environment in which We Operate

We face strong competition from financial services companies and other companies that offer banking services, which could materially and adversely affect our business.

The financial services industry has become even more competitive as a result of legislative, regulatory and technological changes and continued banking consolidation, which may increase in connection with current economic, market and political conditions. We face substantial competition in all phases of our operations from a variety of competitors, including national banks, regional banks, community banks and, more recently, financial technology (or "fintech") companies. Many of our competitors offer the same banking services that we offer and our success depends on our ability to adapt our products and services to evolving industry standards. Increased competition in our market may result in reduced new loan and lease production and/or decreased deposit balances or less favorable terms on loans and leases and/or deposit accounts. We also face competition from many other types of financial institutions, including without limitation, non-bank specialty lenders, insurance companies, private investment funds, investment banks, and other financial intermediaries. While there are a limited number of direct competitors in the venture banking market, some of our competitors have long-standing relationships with venture firms and the companies that are funded by such firms. Many of our competitors have significantly greater resources, established customer bases, more locations, and longer operating histories.

Should competition in the financial services industry intensify, our ability to market our products and services may be adversely affected. If we are unable to attract and retain banking customers, we may be unable to grow or maintain the levels of our loans and deposits and our results of operations and financial condition may be adversely affected as a result. Ultimately, we may not be able to compete successfully against current and future competitors.

#### Our ability to maintain, attract and retain customer relationships and investors is highly dependent on our reputation.

Damage to our reputation could undermine the confidence of our current and potential customers and investors in our ability to provide high-quality financial services. Such damage could also impair the confidence of our counterparties and vendors and ultimately affect our ability to effect transactions. Maintenance of our reputation depends not only on our success in maintaining our service-focused culture and controlling and mitigating the various risks described herein, but also on our success in identifying and appropriately addressing issues that may arise in areas such as potential conflicts of interest, antimoney laundering, client personal information and privacy issues, customer and other third-party fraud, record-keeping, technology-related issues including but not limited to cyber fraud, regulatory investigations and any litigation that may arise from the failure or perceived failure to comply with legal and regulatory requirements. Defense of our reputation, trademarks, and other intellectual property, including through litigation, also could result in costs that could have a material adverse effect on our business, financial condition, or results of operations.

#### Risks Related to Risk Management

#### Our acquisitions may subject us to unknown risks.

As an active acquirer having successfully completed 29 acquisitions since 2000, certain events may arise after the date of an acquisition, or we may learn of certain facts, events or circumstances after the closing of an acquisition, that may affect our financial condition or performance or subject us to risk of loss. These events include, but are not limited to: litigation resulting from circumstances occurring at the acquired entity prior to the date of acquisition; loan downgrades and credit loss provisions resulting from deterioration in the credit quality of the acquired loans; personnel changes that cause instability within a department; delays in implementing new policies or procedures or the failure to apply new policies or procedures; and other events relating to the performance of our business. Acquisitions involve inherent uncertainty and we cannot determine all potential events, facts and circumstances that could result in loss or increased costs or give assurances that our due diligence or mitigation efforts will be sufficient to protect against any such loss or increased costs.

Our ability to execute our strategic initiatives successfully will depend on a variety of factors. These factors likely will vary based on the nature of the initiative but may include our success in integrating the operations, services, products, personnel and systems of an acquired company into our business, operating effectively with any partner with whom we elect to do business, retaining key employees, achieving anticipated synergies, meeting expectations and otherwise realizing the undertaking's anticipated benefits. Our ability to address these matters successfully cannot be assured. In addition, our strategic initiatives may divert resources or management's attention from ongoing business operations and may subject us to additional regulatory scrutiny. If we do not successfully execute a strategic undertaking, it could adversely affect our business, financial condition, results of operations, reputation, regulatory relationships and growth prospects. To the extent we issue capital stock in connection with future acquisitions, these transactions may be dilutive to tangible book value and will dilute share ownership.

#### Failure to keep pace with technological change could adversely affect our business.

The financial services industry experiences continuous technological change with frequent introductions of new technology-driven products and services. The effective use of technology increases efficiency and enables financial institutions to better serve customers and to reduce costs. Our future success depends, in part, upon our ability to address the needs of our customers by using technology to provide products and services that will satisfy customer demands, as well as to create additional efficiencies in our operations. Many of our competitors, however, have substantially greater resources to invest in technological improvements or are technology focused start-ups with internally developed cloud-native systems that offer improved user interfaces and experiences. We may not be able to effectively implement new technology-driven products and services or be successful in marketing these products and services to our customers. In addition, we depend on internal and outsourced technology to support all aspects of our business operations. Interruption or failure of these systems creates a risk of business loss as a result of adverse customer experiences and possible diminishing of our reputation, damage claims or civil fines. Failure to successfully keep pace with technological change affecting the financial services industry or to successfully implement core processing strategies could have a material adverse impact on our business and, in turn, our financial condition and results of operations.

A failure, interruption or breach in the security of our systems, or those of contracted vendors, could disrupt our business, result in the disclosure of confidential information, damage our reputation, and create significant financial and legal exposure.

Although we devote significant resources to maintain and regularly update our systems and processes that are designed to protect the security of our computer systems, software, networks and other technology assets, as well as the confidentiality, integrity and availability of information belonging to us and our customers, there is no assurance that all of our security measures will provide absolute security.

Many financial institutions, including the Company, have been subjected to attempts to infiltrate the security of their websites or other systems, some involving sophisticated and targeted attacks intended to obtain unauthorized access to confidential information, destroy data, disrupt or degrade service, sabotage systems or cause other damage, including through the introduction of computer viruses or malware, cyber-attacks and other means. We have been targeted by individuals and groups using phishing campaigns, pretext calling, malicious code and viruses, and have experienced distributed denial-of-service attacks with the objective of disrupting on-line banking services and expect to be subject to such attacks in the future.

Despite efforts to ensure the integrity of our systems, it is possible that we may not be able to anticipate, detect or recognize threats to our systems or to implement effective preventive measures against all security breaches of these types inside or outside our business, especially because the techniques used change frequently or are not recognized until launched, and because cyber-attacks can originate from a wide variety of sources, including individuals or groups who are associated with external service providers or who are or may be involved in organized crime or linked to terrorist organizations or hostile foreign governments. Those parties may also attempt to fraudulently induce employees, customers, third-party service providers or other users of our systems to disclose sensitive information in order to gain access to our data or that of our customers or clients. These risks may increase in the future as our web-based product offerings grow or we expand internal usage of web-based applications.

A successful penetration or circumvention of the security of our systems, including those of our third-party vendors, could cause serious negative consequences, including significant disruption of our operations, misappropriation of confidential information, or damage to computers or systems, and may result in violations of applicable privacy and other laws, financial loss, loss of confidence in our security measures, customer dissatisfaction, increased insurance premiums, significant litigation exposure and harm to our reputation, all of which could have a material adverse effect on our business, financial condition, results of operations, and future prospects.

#### We rely on other companies to provide key components of our business infrastructure.

We rely on certain third parties to provide products and services necessary to maintain day-to-day operations, such as data processing and storage, recording and monitoring transactions, on-line banking interfaces and services, Internet connections, telecommunications, and network access. Even though we have a vendor management program to help us carefully select and monitor the performance of third parties, we do not control their actions. The failure of a third-party to perform in accordance with the contracted arrangements under service level agreements as a result of changes in the third party's organizational structure, financial condition, support for existing products and services, strategic focus, system interruption or breaches, or for any other reason, could be disruptive to our operations, which could have a material adverse effect on our business, financial condition and results of operations. Replacing these third parties could also create significant delays and expense. Accordingly, use of such third parties creates an inherent risk to our business operations.

#### Our controls and procedures may fail or be circumvented.

We regularly review and update our internal controls, disclosure controls and procedures, compliance monitoring activities and corporate governance policies and procedures. Any system of controls, however well-designed and operated, is based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Any failure or circumvention of our controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on our business, results of operations, reputation and financial condition. In addition, if we identify material weaknesses or significant deficiencies in our internal control over financial reporting or are required to restate our financial statements, we could be required to implement expensive and time-consuming remedial measures. We could lose investor confidence in the accuracy and completeness of our financial reports and potentially subject us to litigation. Any material weaknesses or significant deficiencies in our internal control over financial reporting or restatement of our financial statements could have a material adverse effect on our business, results of operations, reputation, and financial condition.

## Severe weather, natural disasters, acts of war or terrorism, public health issues, or other adverse external events could harm the Company's business.

Severe weather, natural disasters, acts of war or terrorism, public health issues, and other adverse external events could have a significant impact on our ability to conduct business. The nature and level of severe weather and/or natural disasters cannot be predicted and may be exacerbated by global climate change. Severe weather and natural disasters could harm our operations through interference with communications, including the interruption or loss of our computer systems, which could prevent or impede us from gathering deposits, originating loans and processing and controlling the flow of business, as well as through the destruction of facilities and our operational, financial and management information systems. California, in which a substantial portion of our business and a substantial portion of our loan collateral is located, is susceptible to severe weather and natural disasters such as earthquakes, floods, droughts and wildfires. Additionally, the United States remains a target for potential acts of war or terrorism. Moreover, a public health issue, such as a major epidemic or pandemic, could adversely affect economic conditions. Severe weather, natural disasters, acts of war or terrorism, public health issues, or other adverse external events could each negatively impact our business operations or the stability of our deposit base, cause significant property damage, adversely impact the values of collateral securing our loans and/or interrupt our borrowers' abilities to conduct their business in a manner to support their debt obligations, which could result in losses and increased provisions for credit losses. There is no assurance that our business continuity and disaster recovery program can adequately mitigate the risks of such business disruptions and interruptions.

# **Risk from Accounting and Other Estimates**

# The Company's consolidated financial statements are based in part on assumptions and estimates which, if incorrect, could cause unexpected losses in the future.

We have made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period to prepare these consolidated financial statements in conformity with U.S. GAAP. Actual results could differ from these estimates. Material estimates subject to change in the near term include, among other items, the allowance for credit losses, particularly in light of adopting the new CECL standard on January 1, 2020; the carrying value of intangible assets; the fair value estimates of certain assets and liabilities; and the realization of deferred tax assets and liabilities. These estimates may be adjusted as more current information becomes available, and any adjustment may be significant.

# There are risks resulting from the extensive use of models in our business.

We rely on quantitative models to measure risks and to estimate certain financial values. Models may be used in such processes as determining the pricing of various products, grading loans and extending credit, measuring interest rate and other market risks, predicting or estimating losses, assessing capital adequacy and calculating regulatory capital levels, as well as to estimate the value of financial instruments and balance sheet items. Poorly designed or implemented models present the risk that our business decisions based on information incorporating model output could be adversely affected due to the inaccuracy of that information. Some of the decisions that our regulators make, including those related to capital distributions, could be affected due to the perception that the quality of the models used to generate the relevant information is insufficient, which could have a negative impact on our ability to make capital distributions in the form of dividends or share repurchases. Our reliance on models continues to increase as rules, guidance and expectations change. The most recent example of this is the additional models that will be used in the determination of our allowance for credit losses under CECL effective January 1, 2020.

# ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

#### **ITEM 2. PROPERTIES**

As of January 31, 2020, we had a total of 152 properties consisting of 76 full-service branch offices and 76 other offices. We own four locations and the remaining properties are leased. Our properties are located throughout the United States, however, approximately 74% are located in California. We lease our principal office, which is located at 9701 Wilshire Blvd., Suite 700, Beverly Hills, CA 90212.

For additional information regarding properties of the Company and Pacific Western, see Note 7. *Premises and Equipment, Net* of the Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data."

# ITEM 3. LEGAL PROCEEDINGS

See Note 13. Commitments and Contingencies of the Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data." That information is incorporated into this item by reference.

#### ITEM 4. MINE SAFETY DISCLOSURE

Not applicable.

# **PART II**

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

#### **Marketplace Designation and Holders**

Our common stock is listed on The Nasdaq Global Select Market and is traded under the symbol "PACW." As of February 14, 2020, and based on the records of our transfer agent, there were approximately 1,724 record holders of our common stock.

#### **Dividends**

For a discussion of dividend restrictions on the Company's common stock, or of dividends from the Company's subsidiaries to the Company, see "Item 1. Business - Supervision and Regulation - *Dividends and Share Repurchases*" and Note 21. *Dividend Availability and Regulatory Matters* of the Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data."

#### Securities Authorized for Issuance Under Equity Compensation Plans

The following table provides information as of December 31, 2019 regarding securities issued and to be issued under our equity compensation plans in effect during fiscal year 2019:

		Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants, and Rights	Weighted Average Exercise Price of Outstanding Options, Warrants, and Rights	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))
Plan Category	Plan Name	(a)	(b)	(c)
Equity compensation plans	PacWest Bancorp			
approved by security	2017 Stock Incentive			
holders	Plan (1)	195,293 <sup>(2)</sup>	\$	2,257,923 (3)
	PacWest Bancorp			
	2003 Stock Incentive			
	Plan (1)	86,349 (4)	_	_
Equity compensation plans				
not approved by security				
holders	None	_	_	_
Total		281,642	\$	2,257,923

<sup>(1)</sup> The PacWest Bancorp 2017 Stock Incentive Plan (the "2017 Incentive Plan") was approved by our stockholders at our May 15, 2017 Annual Meeting of Stockholders, authorizing for issuance 4,000,000 shares. Upon approval of the 2017 Incentive Plan by our stockholders, the PacWest 2003 Stock Incentive Plan (the "2003 Incentive Plan") was frozen and no new awards can be granted under the 2003 Incentive Plan.

<sup>(2)</sup> Amount includes PRSUs granted in 2019 and 2018 that may be issued at the end of their three-year performance period if certain financial metrics are met. The number of units shown represents a target amount and the number of units that will ultimately vest is unknown. Amount does not include 1,307,085 shares of unvested time-based restricted stock outstanding under the 2017 Incentive Plan with a zero exercise price as of December 31, 2019.

<sup>(3)</sup> The 2017 Incentive Plan permits these remaining shares to be issued in the form of options, restricted stock, or stock appreciation rights.

<sup>(4)</sup> Amount represents 86,349 shares that vested and were issued in February 2020 related to PRSUs granted in 2017. Amount does not include 206,112 shares of unvested time-based restricted stock outstanding under the 2003 Incentive Plan with a zero exercise price as of December 31, 2019.

# Recent Sales of Unregistered Securities and Use of Proceeds

None.

# Repurchases of Common Stock

The following table presents stock repurchases we made during the fourth quarter of 2019:

			<b>Total Number of</b>		Maximum Dollar
			Shares Purchased		Value of Shares
	Total		as Part of		That May Yet
	Number of	Average	Publicly		Be Purchased
	Shares	Price Paid	Announced		Under the
<u>Purchase Dates</u>	Purchased (1)	 Per Share	Program (2)		Program (2)
					(In thousands)
October 1 – October 31, 2019	_	\$ _	_	\$	124,707
November 1 – November 30, 2019	27,606	\$ 37.57	_	\$	124,707
December 1 – December 31, 2019		\$ _		\$	124,707
Total	27,606	\$ 37.57		=	

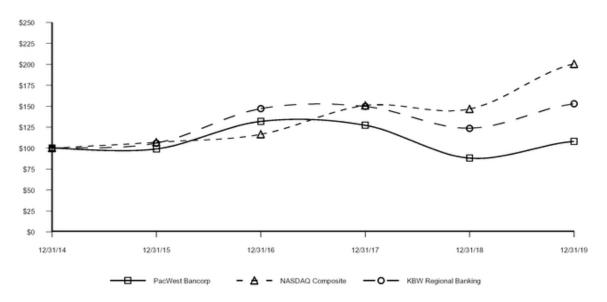
<sup>(1)</sup> Includes shares repurchased pursuant to net settlement by employees in satisfaction of income tax withholding obligations incurred through the vesting of Company stock awards. (2) The Stock Repurchase Program was initially authorized by PacWest's Board of Directors on October 17, 2016. On February 28, 2019, PacWest's Board of Directors authorized a

<sup>(2)</sup> The Stock Repurchase Program was initially authorized by PacWest's Board of Directors on October 17, 2016. On February 28, 2019, PacWest's Board of Directors authorized a Stock Repurchase Program to purchase shares of its common stock for an aggregate purchase price not to exceed \$225 million until February 29, 2020. All shares repurchased under the various Stock Repurchase Programs were retired upon settlement.

# Five-Year Stock Performance Graph

The following chart compares the yearly percentage change in the cumulative stockholder return on our common stock based on the closing price during the five years ended December 31, 2019, with (1) the Total Return Index for U.S. companies traded on The Nasdaq Stock Market (the "NASDAQ Composite Index"), and (2) the Total Return Index for KBW NASDAQ Regional Bank Stocks (the "KBW Regional Banking Index"). This comparison assumes \$100 was invested on December 31, 2014, in our common stock and the comparison groups and assumes the reinvestment of all cash dividends prior to any tax effect and retention of all stock dividends. The Company's total cumulative gain was 7.95% over the five year period ending December 31, 2019 compared to gains of 100.49% and 53.03% for the NASDAQ Composite Index and KBW Regional Banking Index.

# COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\* Among PacWest Bancorp, the NASDAQ Composite Index, and KBW Regional Banking Index



<sup>\* \$100</sup> invested on December 31, 2014 in stock or index, including reinvestment of dividends.

	 Year Ended December 31,											
<u>Index</u>	2014		2015		2016		2017		2018		2019	
PacWest Bancorp	\$ 100.00	\$	99.05	\$	131.84	\$	127.26	\$	88.07	\$	107.95	
NASDAQ Composite Index	100.00		106.96		116.45		150.96		146.67		200.49	
KBW Regional Banking Index	100.00		105.91		147.24		149.82		123.60		153.03	

# ITEM 6. SELECTED FINANCIAL DATA

The following table sets forth certain of our financial and statistical information for each of the years in the five-year period ended December 31, 2019. The selected financial data should be read in conjunction with our "Management's Discussion and Analysis of Financial Condition and Results of Operations," our audited consolidated financial statements as of December 31, 2019 and 2018, and for each of the years in the three-year period ended December 31, 2019 and the related Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data." Our acquisitions may materially affect the comparability of the information reflected in the selected financial data presented in Item 6. Operating results of acquired companies are included from the respective acquisition dates. Further information regarding our acquisitions can be found in Note 3. Acquisitions to our consolidated financial statements.

				At or Fo	r the	Year Ended Dec	embe	er 31,		
		2019		2018		2017		2016		2015
				(In thousands, ex	xcept <sub>I</sub>	per share amounts	and j	percentages)		
Results of Operations:										
Interest income	\$	1,219,893	\$	1,161,670	\$	1,052,516	\$	1,015,912	\$	883,938
Interest expense		(205,264)		(120,756)		(72,945)		(54,621)		(60,592)
Net interest income		1,014,629		1,040,914		979,571		961,291		823,346
Provision for credit losses		(22,000)		(45,000)		(57,752)		(65,729)		(45,481)
Net interest income after provision for credit losses		992,629		995,914		921,819		895,562		777,865
Gain (loss) on sale of securities		25,445		8,176		(541)		9,485		3,744
FDIC loss sharing expense, net		_		_		_		(8,917)		(18,246)
Other noninterest income		117,117		140,459		129,114		111,907		98,812
Total noninterest income		142,562		148,635		128,573		112,475		84,310
Foreclosed assets income (expense), net		3,555		751		(1,702)		(1,881)		668
Acquisition, integration and reorganization costs		(349)		(1,770)		(19,735)		(200)		(21,247)
Other noninterest expense		(505,457)		(510,213)		(474,224)		(448,020)		(361,460)
Total noninterest expense		(502,251)		(511,232)		(495,661)		(450,101)		(382,039)
Earnings before income taxes		632,940		633,317		554,731		557,936		480,136
Income tax expense		(164,304)		(167,978)		(196,913)		(205,770)		(180,517)
Net earnings	\$	468,636	\$	465,339	\$	357,818	\$	352,166	\$	299,619
Per Common Share Data:	ф	2.00	Ф	2.72	¢.	2.01	e.	2.00	ф	2.70
Basic and diluted earnings per share (EPS)	\$	3.90	\$	3.72	\$	2.91	\$	2.90	\$	2.79
Cash dividends declared per share	\$	2.40	\$	2.30	\$	2.00	\$	2.00	\$	2.00
Book value per share (1)(2)	\$	41.36	\$	39.17	\$	38.65	\$	36.93	\$	36.22
Tangible book value per share (1)(2)	\$	19.77	\$	18.02	\$	18.24	\$	18.71	\$	17.86
Shares outstanding at year-end (2)		119,782		123,190		128,783		121,284		121,414
Average shares outstanding for basic and diluted EPS		118,966		123,640		121,613		120,239		106,327

<sup>(1)</sup>For information regarding this calculation, see "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations -Non-GAAP Measurements." (2)Includes 1,513,197 shares, 1,344,656 shares, 1,436,120 shares, 1,476,132 shares, and 1,211,951 shares of unvested restricted stock outstanding at December 31, 2019, 2018, 2017, 2016, and 2015.

At or For the Year Ended December 31,

					1 the	Tear Ended Dec	embe			
		2019		2018		2017		2016		2015
				(In thousands, ex	ccept p	per share amounts	and [	percentages)		
Balance Sheet Data:										
Total assets	\$	26,770,806	\$	25,731,354	\$	24,994,876	\$	21,869,767	\$	21,288,490
Cash and cash equivalents		637,624		385,767		398,437		419,670		396,486
Investment securities		3,838,111		4,041,534		3,795,221		3,245,700		3,579,147
Loans and leases held for investment (3)		18,846,872		17,957,713		16,914,707		15,347,530		14,289,209
Goodwill		2,548,670		2,548,670		2,548,670		2,173,949		2,176,291
Core deposit and customer relationship intangibles		38,394		57,120		79,626		36,366		53,220
Deposits		19,233,036		18,870,501		18,865,536		15,870,611		15,666,182
Borrowings		1,759,008		1,371,114		467,342		905,812		621,914
Subordinated debentures		458,209		453,846		462,437		440,744		436,000
Stockholders' equity		4,954,697		4,825,588		4,977,598		4,479,055		4,397,691
Performance Ratios:										
Return on average assets		1.80%		1.91%		1.58%		1.66%		1.70%
Return on average equity		9.63%		9.68%		7.71%		7.85%		7.99%
Return on average tangible equity (1)		20.66%		21.22%		15.15%		15.52%		15.76%
Net interest margin		4.54%		5.05%		5.10%		5.40%		5.60%
Yield on average loans and leases		6.00%		6.22%		5.97%		6.32%		6.51%
Cost of average total deposits		0.77%		0.44%		0.27%		0.20%		0.32%
Efficiency ratio		42.7%		41.0%		40.8%		39.8%		38.5%
Equity to assets ratio (1)		18.5%		18.8%		19.9%		20.5%		20.7%
Tangible common equity ratio (1)		9.8%		9.6%		10.5%		11.5%		11.4%
Average equity to average assets ratio		18.6%		19.8%		20.5%		21.2%		21.3%
Dividend payout ratio		61.7%		61.9%		69.1%		69.1%		71.8%
27 Macina payout funo		01.770		01.570		07.170		07.170		71.070
Capital Ratios (consolidated):										
Tier 1 leverage ratio		9.74%		10.13%		10.66%		11.91%		11.67%
Tier 1 capital ratio		9.78%		10.01%		10.91%		12.31%		12.60%
Total capital ratio		12.41%		12.72%		13.75%		15.56%		15.65%
Allowance for Credit Losses Data (3):										
Allowance for credit losses	\$	174,646	\$	169,333	\$	161,647	\$	161,278	\$	122,268
Allowance for credit losses to loans and leases		0.93%		0.94%		0.96%		1.05%		0.86%
Allowance for credit losses to nonaccrual loans and leases		189.1%		213.5%		103.8%		94.5%		94.8%
Net charge-offs to average loans and leases		0.09%		0.26%		0.40%		0.15%		0.06%
Nonperforming Assets Data (4):										
Nonaccrual loans and leases	\$	92,353	\$	79,333	\$	157,545	\$	173,527	\$	133,615
Accruing loan past due 90 days or more	Ψ	72,333	Ψ	17,333	Ψ	137,343	Ψ	173,327	Ψ	700
Foreclosed assets, net		440		5,299		1,329		12,976		22,120
	\$	92,793	\$	84,632	•		•		\$	
Total nonperforming assets	φ	72,173	φ	04,032	\$	158,874	\$	186,503	Ψ	156,435
Nonaccrual loans and leases to loans and leases		0.49%		0.44%		0.93%		1.12%		0.92%
Nonperforming assets to loans and leases and										
foreclosed assets		0.49%		0.47%		0.94%		1.21%		1.08%

<sup>(3)</sup>Amounts and ratios related to 2019 and 2018 are for total loans and leases held for investment, net of deferred fees. Amounts and ratios related to 2017 and prior years are for Non-PCI loans and leases held for investment, net of deferred fees.

<sup>(4)</sup>Amounts and ratios are for total loans and leases held for investment, net of deferred fees.

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Overview

PacWest Bancorp, a Delaware corporation, is a bank holding company registered under the BHCA, with our corporate headquarters located in Beverly Hills, California. Our principal business is to serve as the holding company for our wholly-owned subsidiary, Pacific Western Bank. References to "Pacific Western" or the "Bank" refer to Pacific Western Bank together with its wholly-owned subsidiaries. References to "we," "us," or the "Company" refer to PacWest Bancorp together with its subsidiaries on a consolidated basis. When we refer to "PacWest" or to the "holding company," we are referring to PacWest Bancorp, the parent company, on a stand-alone basis.

The Bank is focused on relationship-based business banking to small, middle-market, and venture-backed businesses nationwide. The Bank offers a broad range of loan and lease and deposit products and services through 74 full-service branches located in California, one branch located in Durham, North Carolina, one branch located in Denver, Colorado, and numerous loan production offices across the country through its Community Banking, National Lending and Venture Banking groups. Community Banking provides real estate loans, commercial loans, and comprehensive deposit and treasury management services to small and medium-sized businesses conducted primarily through our California-based branch offices and Denver, Colorado branch office. National Lending provides asset-based, equipment, and real estate loans and treasury management services to established middle-market businesses on a national basis. Venture Banking offers loans and a comprehensive suite of financial services focused on entrepreneurial and venture-backed businesses and their venture capital and private equity investors, with offices located in key innovation hubs across the United States. In addition, we provide investment advisory and asset management services to select clients through Pacific Western Asset Management Inc., a wholly-owned subsidiary of the Bank and an SEC-registered investment adviser.

Beginning in 2017, we focused on our credit de-risking strategy and reduced our exposures in certain lending portfolios while emphasizing growth in loan portfolios with favorable credit performance. These efforts included:

- Exiting the healthcare, technology, and general cash flow lending businesses by selling \$1.5 billion of cash flow loans at year-end 2017 and reducing the cash flow loan portfolio from approximately \$2.4 billion at the end of 2016 to approximately \$38 million as of December 31, 2019.
- Reducing our exposure to healthcare real estate from approximately \$955 million at the end of 2016 to approximately \$334 million as of December 31, 2019.
- Shifting our Venture Banking strategy to emphasize growth in equity fund loans which, as a percentage of our Venture Banking loan portfolio, increased from 16% as of the end of 2016 to 55% as of December 31, 2019.
- Ceasing the origination of security monitoring loans and healthcare real estate loans in our National Lending group effective October 2019.

Execution of our de-risking strategy resulted in lower loan yields as reductions in certain loan portfolios were replaced with loans with lower credit risk, such as multi-family and equity fund loans, thereby placing pressure on our net interest margin. However, these efforts have resulted in an improved credit risk profile as evidenced by the following:

- Classified loans and leases were reduced to 0.93% of loans and leases as of December 31, 2019 from 2.67% at December 31, 2016.
- Nonaccrual loans and leases were reduced to 0.49% of loans and leases as of December 31, 2019 from 1.11% at December 31, 2016.
- The provision for credit losses as a percentage of average loans and leases was reduced to 0.12% for the year ended December 31, 2019 from 0.42% in 2016 (excluding PCI provision and average loans).

At December 31, 2019, we had total assets of \$26.8 billion, including \$18.8 billion of total loans and leases, net of deferred fees, and \$3.8 billion of securities available-for-sale, compared to \$25.7 billion of total assets, including \$18.0 billion of total loans and leases, net of deferred fees, and \$4.0 billion of securities available-for-sale at December 31, 2018. The \$1.0 billion increase in total assets during 2019 was due primarily to increases of \$889.2 million in loans and leases, \$251.9 million in cash and cash equivalents, and \$96.4 million in other assets, offset partially by a \$212.2 million decrease in securities available-for-sale. The net loan growth by loan portfolio class was primarily from income producing and other residential real estate loans, commercial asset-based loans, and residential real estate construction loans, offset partially by a net decrease in commercial real estate mortgage loans. The increase in other assets was due mainly to an operating lease ROU asset recorded in connection with the adoption of ASU 2016-02, "Leases (Topic 842)," on January 1, 2019.

At December 31, 2019, we had total liabilities of \$21.8 billion, including total deposits of \$19.2 billion and borrowings of \$1.8 billion, compared to \$20.9 billion of total liabilities, including \$18.9 billion of total deposits and \$1.4 billion of borrowings at December 31, 2018. The \$910.3 million increase in total liabilities during 2019 was due mainly to increases of \$543.7 million in time deposits, \$387.9 million in borrowings, primarily short-term FHLB advances, and \$155.6 million in accrued interest payable and other liabilities, offset partially by decreases of \$159.4 million in core deposits and \$21.8 million in non-core non-maturity deposits. The increase in accrued interest payable and other liabilities was due mainly to operating lease liabilities recorded in connection with the adoption of ASU 2016-02. The decrease in core deposits was due primarily to a shift in our deposit mix as customers moved funds from noninterest-bearing accounts into other interest-bearing alternatives as market rates increased in the first half of 2019 and were replaced with non-core wholesale deposits. At December 31, 2019, core deposits totaled \$16.2 billion, or 84% of total deposits, including \$7.2 billion of noninterest-bearing demand deposits, or 38% of total deposits.

At December 31, 2019, we had total stockholders' equity of \$4.95 billion compared to \$4.83 billion at December 31, 2018. The \$129.1 million increase in stockholders' equity during 2019 was due mainly to \$468.6 million in net earnings and an \$84.7 million increase in accumulated other comprehensive income, offset partially by \$154.5 million of common stock repurchased under the Stock Repurchase Program and \$289.0 million of cash dividends paid. Consolidated capital ratios remained strong with Tier 1 capital and total capital ratios of 9.78% and 12.41% at December 31, 2019.

#### **Recent Events**

#### Stock Repurchase Programs

On February 12, 2020, PacWest's Board of Directors authorized a new Stock Repurchase Program to purchase shares of its common stock for an aggregate purchase price not to exceed \$200 million until February 28, 2021, effective upon the maturity of the current Stock Repurchase Program on February 29, 2020. After the authorization of the new Stock Repurchase Program, the amount that could be used to repurchase shares will be \$200 million as of March 1, 2020.

# Ceased Originating Certain Loans

In October 2019, we decided to no longer originate new security monitoring loans and healthcare real estate loans in our National Lending group. New technology is disrupting the security alarm business, causing increased customer acquisition costs and customer attrition, and thereby adversely impacting business models and valuations. As of December 31, 2019, the security monitoring loan portfolio was comprised of 37 loans with a \$619 million outstanding balance, \$145 million in unfunded commitments, a weighted average maturity of 26 months, and a weighted average coupon of 5.90%. As of December 31, 2019, the National Lending healthcare real estate portfolio was comprised of 25 loans with a \$263 million outstanding balance, \$9 million in unfunded commitments, a weighted average maturity of 34 months, and a weighted average coupon of 5.52%.

# Colorado Market Expansion

We have established executive offices and expanded our loan production capabilities to include Community Banking in the Denver, Colorado area. In the fourth quarter of 2019, we opened a full-service branch office in Denver, Colorado.

#### **Key Performance Indicators**

Among other factors, our operating results generally depend on the following key performance indicators:

## The Level of Net Interest Income

Net interest income is the excess of interest earned on our interest-earning assets over the interest paid on our interest-bearing liabilities. Net interest margin is net interest income (annualized if related to a quarterly period) expressed as a percentage of average interest-earning assets. Tax equivalent net interest income is net interest income increased by an adjustment for tax-exempt interest on certain loans and investment securities based on a 21% federal statutory tax rate for 2019 and 2018, and a 35% federal statutory tax rate for prior periods. Tax equivalent net interest margin is calculated as tax equivalent net interest income divided by average interest-earning assets.

Net interest income is affected by changes in both interest rates and the volume of average interest-earning assets and interest-bearing liabilities. Our primary interest-earning assets are loans and investment securities, and our primary interest-bearing liabilities are deposits. Contributing to our high net interest margin is our high yield on loans and leases and competitive cost of deposits. While our deposit balances will fluctuate depending on deposit holders' perceptions of alternative yields available in the market, we seek to minimize the impact of these variances by attracting a high percentage of noninterest-bearing deposits.

#### Loan and Lease Growth

We actively seek new lending opportunities under an array of lending products. Our lending activities include real estate mortgage loans, real estate construction and land loans, commercial loans and leases, and a small amount of consumer lending. Our commercial real estate loans and real estate construction loans are secured by a range of property types. Our commercial loans and leases portfolio is diverse and generally includes various asset-secured loans, equipment-secured loans and leases, venture capital loans to support venture capital firms' operations and the operations of entrepreneurial and venture-backed companies during the various phases of their early life cycles, and secured business loans. Our loan origination process emphasizes credit quality. To augment our internal loan production, we have historically purchased multi-family loans from other banks and private student loans from third-party lenders. These loan purchases help us manage the concentrations in our portfolio as they diversify the geographic, interest-rate risk, credit risk, and product composition of our loan portfolio. Achieving net loan growth is subject to many factors, including maintaining strict credit standards, competition from other lenders, and borrowers that opt to prepay loans.

### The Magnitude of Credit Losses

We emphasize credit quality in originating and monitoring our loans and leases, and we measure our success by the levels of our classified loans and leases, nonaccrual loans and leases, and net charge-offs. We maintain an allowance for credit losses on loans and leases, which is the sum of the allowance for loan and lease losses and the reserve for unfunded loan commitments. Provisions for credit losses are charged to operations as and when needed for both on and off-balance sheet credit exposures. Loans and leases which are deemed uncollectable are charged off and deducted from the allowance for loan and lease losses. Recoveries on loans and leases previously charged off are added to the allowance for loan and lease losses. The provision for credit losses on the loan and lease portfolio is based on our allowance methodology which considers various credit performance measures such as historical and current net charge-offs, the levels and trends of classified loans and leases, the likelihood of loans defaulting based on the historical degree that similar loans defaulted and the resulting loss severity for these defaulted loans, and the overall level of outstanding loans and leases. For originated and acquired non-impaired loans, a provision for credit losses may be recorded to reflect credit deterioration after the origination date or after the acquisition date, respectively.

We regularly review our loans and leases to determine whether there has been any deterioration in credit quality resulting from borrower operations or changes in collateral value or other factors which may affect collectability of our loans and leases. Changes in economic conditions, such as the rate of economic growth, the unemployment rate, rate of inflation, increases in the general level of interest rates, declines in real estate values, changes in commodity prices, and adverse conditions in borrowers' businesses, could negatively impact our borrowers and cause us to adversely classify loans and leases. An increase in classified loans and leases generally results in increased provisions for credit losses and an increased allowance for credit losses. Any deterioration in the commercial real estate market may lead to increased provisions for credit losses because our loans are concentrated in commercial real estate loans.

### The Level of Noninterest Expense

Our noninterest expense includes fixed and controllable overhead, the largest components of which are compensation and occupancy expense. It also includes costs that tend to vary based on the volume of activity, such as loan and lease production and the number and complexity of foreclosed assets. We measure success in controlling both fixed and variable costs through monitoring of the efficiency ratio, which is calculated by dividing noninterest expense (less intangible asset amortization, foreclosed assets expense (income), net, and acquisition, integration and reorganization costs) by net revenues (the sum of tax equivalent net interest income plus noninterest income, less gain (loss) on sale of securities and gain (loss) on sales of assets other than loans and leases).

The following table presents the calculation of our efficiency ratio for the years indicated:

		Year E	nded December 31,	
Efficiency Ratio	 2019		2018	2017
		(Doll	ars in thousands)	
Noninterest expense	\$ 502,251	\$	511,232	\$ 495,661
Less: Intangible asset amortization	18,726		22,506	14,240
Foreclosed assets (income) expense, net	(3,555)		(751)	1,702
Acquisition, integration and reorganization costs	 349		1,770	 19,735
Noninterest expense used for efficiency ratio	\$ 486,731	\$	487,707	\$ 459,984
Net interest income (tax equivalent)	\$ 1,022,090	\$	1,048,915	\$ 999,362
Noninterest income	142,562		148,635	128,573
Net revenues	1,164,652		1,197,550	1,127,935
Less: Gain (loss) on sale of securities	25,445		8,176	(541)
Net revenues used for efficiency ratio	\$ 1,139,207	\$	1,189,374	\$ 1,128,476
Efficiency ratio	42.7%		41.0%	40.8%

#### **Critical Accounting Policies and Estimates**

The following discussion and analysis of financial condition and results of operations are based upon our consolidated financial statements and the notes thereto, which have been prepared in accordance with U.S. GAAP. The preparation of the consolidated financial statements requires us to make a number of estimates and assumptions that affect the reported amounts and disclosures in the consolidated financial statements. On an ongoing basis, we evaluate our estimates and assumptions based upon historical experience and various other factors and circumstances. We believe that our estimates and assumptions are reasonable; however, actual results may ultimately differ significantly from these estimates and assumptions, which could have a material adverse effect on the carrying value of assets and liabilities at the balance sheet dates and on our results of operations for the reporting periods.

Our significant accounting policies and practices are described in Note 1. Nature of Operations and Summary of Significant Accounting Policies of the Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data." We have identified two policies and estimates as being critical because they require management to make particularly difficult, subjective, and/or complex judgments about matters that are inherently uncertain and because of the likelihood that materially different amounts would be reported under different conditions or using different assumptions. These policies relate to the allowance for credit losses on loans and leases held for investment and the realization of deferred income tax assets and liabilities.

# Allowance for Credit Losses on Loans and Leases Held for Investment

The allowance for credit losses on loans and leases held for investment is the combination of the allowance for loan and lease losses and the reserve for unfunded loan commitments. The allowance for loan and lease losses is reported as a reduction of outstanding loan and lease balances and the reserve for unfunded loan commitments is included within "Accrued interest payable and other liabilities" on the consolidated balance sheets. For loans and leases acquired and measured at fair value and deemed non-impaired on the acquisition date, our allowance methodology measures deterioration in credit quality or other inherent risks related to these acquired assets that may occur after the acquisition date.

The allowance for credit losses is maintained at a level deemed appropriate by management to adequately provide for known and inherent risks in the loan and lease portfolio and other extensions of credit at the balance sheet date. The allowance is based upon our review of the credit quality of the loan and lease portfolio, which includes loan and lease payment trends, borrowers' compliance with loan agreements, borrowers' current and budgeted financial performance, collateral valuation trends, and current economic factors and external conditions that may affect our borrowers' ability to make payments to us in accordance with contractual terms. Loans and leases that are deemed to be uncollectable are charged off and deducted from the allowance. The provision for loan and lease losses and recoveries on loans and leases previously charged off are added to the allowance.

The allowance for loan and lease losses has a general reserve component for unimpaired loans and leases and a specific reserve component for impaired loans and leases.

A loan or lease is considered impaired when it is probable that we will be unable to collect all amounts due according to the original contractual terms of the agreement. We assess our loans and leases for impairment on an ongoing basis using certain criteria such as payment performance, borrower reported financial results and budgets, and other external factors when appropriate. We measure impairment of a loan or lease based upon the fair value of the underlying collateral if the loan or lease is collateral-dependent or the present value of cash flows, discounted at the effective interest rate, if the loan or lease is not collateral-dependent. To the extent a loan or lease balance exceeds the estimated collectable value, a specific reserve or charge-off is recorded depending upon either the certainty of the estimate of loss or the fair value of the loan's collateral if the loan is collateral-dependent. Impaired loans and leases with outstanding balances less than or equal to \$250,000 may not be individually assessed for impairment but would be assessed with reserves based on the average loss severity on historical impaired loans with similar risk characteristics.

Our allowance methodology for the general reserve component includes both quantitative and qualitative loss factors which are applied to our population of unimpaired loans and leases to estimate our general reserves. The quantitative loss factors determination is based on a probability of default/loss given default ("PD/LGD") methodology which considers the likelihood of loans defaulting based on the historical degree that similar loans defaulted and the degree of credit losses based on the historical average degree of loss experienced for these similar loans and leases pooled both by loan or lease type and credit risk rating; loans with more adverse credit risk ratings have higher quantitative loss factors. The qualitative loss factors consider, among other things, current economic trends and forecasts, current collateral values and performance trends, credit performance trends, and the loan portfolio's current composition.

The qualitative criteria we consider when establishing the loss factors include the following:

- current economic trends and forecasts:
- current collateral values, performance trends, and overall outlook in the markets where we lend;
- legal and regulatory matters that could impact our borrowers' ability to repay loans and leases;
- loan and lease portfolio composition and any loan concentrations;
- current lending policies and the effects of any new policies or policy amendments;
- · loan and lease production volume and mix;
- loan and lease portfolio credit performance trends;
- · results of independent credit reviews; and
- changes in management related to credit administration functions.

We estimate the reserve for unfunded loan commitments using the same loss factors as used for the allowance for loan and lease losses. The reserve for unfunded loan commitments is computed using expected future usage of the unfunded commitments based on historical usage of unfunded commitments for the various loan types.

The allowance for credit losses is directly correlated to the credit risk ratings of our loans. To ensure the accuracy of our credit risk ratings, an independent credit review function assesses the appropriateness of the credit risk ratings assigned to loans on a regular basis. The credit risk ratings assigned to every loan and lease are either "pass," "special mention," "substandard," or "doubtful" and defined as follows:

- Pass: Loans and leases rated as "pass" are not adversely classified and collection and repayment in full are expected.
- Special Mention: Loans and leases rated as "special mention" have a potential weakness that requires management's attention. If not addressed, these potential weaknesses may result in further deterioration in the borrower's ability to repay the loan or lease.
- Substandard: Loans and leases rated as "substandard" have a well-defined weakness or weaknesses that jeopardize the collection of the debt. They are characterized by the possibility that we will sustain some loss if the weaknesses are not corrected.
- Doubtful: Loans and leases rated as "doubtful" have all the weaknesses of those rated as "substandard," with the additional trait that the weaknesses make collection or repayment in full highly questionable and improbable.

In addition, we may refer to the loans and leases with assigned credit risk ratings of "substandard" and "doubtful" together as "classified" loans and leases. For further information on classified loans and leases, see Note 5. *Loans and Leases* of the Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data."

In addition to our internal risk rating process, our federal and state banking regulators, as an integral part of their examination process, periodically review the Company's loan risk rating classifications. Our regulators may require the Company to recognize rating downgrades based on their judgments related to information available to them at the time of their examinations. Risk rating downgrades generally result in increases in the provisions for credit losses and the allowance for credit losses.

Management believes the allowance for credit losses is appropriate for the known and inherent risks in our loan and lease portfolio and the credit risk ratings and inherent loss rates currently assigned are appropriate. It is possible that others, given the same information, may at any point in time reach different conclusions that could result in a significant impact to the Company's financial statements. In addition, current credit risk ratings are subject to change as we continue to monitor our loans and leases. To the extent we experience, for example, increased levels of borrower loan defaults, borrowers' noncompliance with our loan agreements, adverse changes in collateral values, or changes in economic and business conditions that adversely affect our borrowers, our classified loans and leases may increase. Higher levels of classified loans and leases generally result in increased provisions for credit losses and an increased allowance for credit losses. Although we have established an allowance for credit losses that we consider appropriate, there can be no assurance that the established allowance will be sufficient to absorb future losses.

Our federal and state banking regulators, as an integral part of their examination process, periodically review the Company's allowance for credit losses. Our regulators may require the Company to recognize additions to the allowance based on their judgments related to information available to them at the time of their examinations.

#### Deferred Tax Assets and Liabilities

Our deferred tax assets and liabilities arise from differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and net operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. We determine whether a deferred tax asset is realizable based on facts and circumstances, including our current and projected future tax position, the historical level of our taxable income, and estimates of our future taxable income. In most cases, the realization of deferred tax assets is based on our future profitability. If we were to experience either reduced profitability or operating losses in a future period, the realization of our deferred tax assets may no longer be considered more likely than not and, accordingly, we could be required to record a valuation allowance on our deferred tax assets by charging earnings.

# **Non-GAAP Measurements**

We use certain non-GAAP financial measures to provide meaningful supplemental information regarding the Company's operational performance and to enhance investors' overall understanding of such financial performance. The methodology for determining these non-GAAP measures may differ among companies. We use the following non-GAAP measures in this Form 10-K:

• Return on average tangible equity, tangible common equity ratio, and tangible book value per share: Given that the use of these measures is prevalent among banking regulators, investors and analysts, we disclose them in addition to the related GAAP measures of return on average equity, equity to assets ratio, and book value per share, respectively. The reconciliations of these non-GAAP measurements to the GAAP measurements are presented in the following tables for and as of the periods presented.

	Year Ended December 31,											
Return on Average Tangible Equity		2019		2018		2017						
			(Do	lars in thousands)								
Net earnings	\$	468,636	\$	465,339	\$	357,818						
Average stockholders' equity	\$	4,864,332	\$	4,809,667	\$	4,641,495						
Less: Average intangible assets		2,596,389		2,616,820		2,279,010						
Average tangible common equity	\$	2,267,943	\$	2,192,847	\$	2,362,485						
Return on average equity (1)		9.63%		9.68%		7.71%						
Return on average tangible equity (2)		20.66%		21.22%		15.15%						

<sup>(1)</sup> Net earnings divided by average stockholders' equity.

<sup>(2)</sup> Net earnings divided by average tangible common equity.

December 31,													
	2019		2018		2017								
	(Dolla	rs in thou	isands, except per sha	re data)									
\$	4,954,697	\$	4,825,588	\$	4,977,598								
	2,587,064		2,605,790		2,628,296								
\$	2,367,633	\$	2,219,798	\$	2,349,302								
\$	26,770,806	\$	25,731,354	\$	24,994,876								
	2,587,064		2,605,790		2,628,296								
\$	24,183,742	\$	23,125,564	\$	22,366,580								
					_								
	18.51%		18.75%		19.91%								
	9.79%		9.60%		10.50%								
\$	41.36	\$	39.17	\$	38.65								
\$	19.77	\$	18.02	\$	18.24								
	119,781,605		123,189,833		128,782,878								
	\$ \$ \$	\$ 4,954,697 2,587,064 \$ 2,367,633 \$ 26,770,806 2,587,064 \$ 24,183,742 18.51% 9.79% \$ 41.36 \$ 19.77	2019   (Dollars in that   (Pollars   (Dollars   (Doll	2019         2018           (Dollars in thousands, except per shares)         \$ 4,954,697         \$ 4,825,588           2,587,064         2,605,790           \$ 2,367,633         \$ 2,219,798           \$ 26,770,806         \$ 25,731,354           2,587,064         2,605,790           \$ 24,183,742         \$ 23,125,564           18.51%         18.75%           9.79%         9.60%           \$ 41.36         \$ 39.17           \$ 19.77         \$ 18.02	2019       (Dollars in thousands, except per share data)       \$ 4,954,697 \$ 4,825,588 \$       2,587,064 2,605,790       \$ 2,367,633 \$ 2,219,798 \$       \$ 26,770,806 \$ 25,731,354 \$       2,587,064 2,605,790       \$ 24,183,742 \$ 23,125,564 \$       18.51% 18.75% 9.79% 9.60%       \$ 41.36 \$ 39.17 \$       \$ 19.77 \$ 18.02 \$								

<sup>(1)</sup> Tangible common equity divided by tangible assets.

<sup>(2)</sup> Tangible common equity divided by shares outstanding.

#### **Results of Operations**

## Acquisitions Impact Earnings Performance

The comparability of financial information is affected by our acquisitions. We completed the acquisition of CUB on October 20, 2017, thereby impacting the comparability of the three years presented. This acquisition was accounted for using the acquisition method of accounting and, accordingly, CUB's operating results have been included in the consolidated financial statements from its acquisition date.

#### Earnings Performance

2019 Compared to 2018

Net earnings for the year ended December 31, 2019 were \$468.6 million, or \$3.90 per diluted share, compared to net earnings for the year ended December 31, 2018 of \$465.3 million, or \$3.72 per diluted share. The \$3.3 million increase in net earnings was due to a lower provision for credit losses of \$23.0 million, lower noninterest expense of \$9.0 million, and lower income tax expense of \$3.7 million, offset partially by lower net interest income of \$26.3 million and lower noninterest income of \$6.1 million.

The provision for credit losses decreased due mainly to lower specific provisions for impaired loans during 2019 and lower provisions related to the reserve for unfunded loan commitments during 2019 due to updates on utilization factors which estimate the percentage of available credit that will be utilized by our borrowers.

Noninterest expense declined due principally to lower other expense of \$8.8 million. Other expense decreased due mostly to \$2.1 million of lower amortization of non-competition agreements, \$2.0 million in lower franchise tax expense, a \$1.7 million reversal of previously accrued merger costs, \$1.3 million in lower employee related expenses, and \$1.1 million in lower operating and other losses.

Net interest income decreased due to interest expense growth of \$84.5 million exceeding interest income growth of \$58.2 million. Interest expense increased due to the cost of deposits increasing to 0.77% in 2019 compared to 0.44% in 2018 due mainly to higher rates paid on deposits in conjunction with increased market rates. Interest income increased due primarily to a higher average balance of loans and leases, partially offset by a lower yield on loans and leases due to lower discount accretion and from de-risking initiatives which have resulted in lower yields on newly originated loans compared to the yields on loans that have matured and paid off.

Noninterest income declined due mostly to lower other income of \$13.7 million, lower dividends and gains on equity investments of \$4.4 million, a lower gain on sale of loans of \$3.6 million, and lower other commissions and fees of \$1.9 million, offset partially by a higher gain on sale of securities of \$17.3 million. Other income declined due primarily to lower gains on early lease terminations, lower legal settlements with former borrowers, and lower BOLI income. Dividends and gains on equity investments declined due primarily to lower gains on the sale of equity investments and lower dividends received in 2019 as compared to 2018 as a significant portion of our equity investments were sold in the second quarter of 2018. Gain on sale of loans declined due to a net gain of \$1.1 million on sales of \$101.5 million of loans in 2019 compared to a net gain of \$4.7 million on sales of \$641.9 million of loans during 2018. Other commissions and fees decreased due primarily to lower loan prepayment penalty fees offset partially by higher foreign exchange fees, unused commitment fees and customer success fees. Gain on sale of securities increased due mainly to a net gain of \$25.4 million on sales of \$1.6 billion of securities in 2019 compared to a net gain of \$8.2 million on sales of \$563.6 million in 2018.

#### 2018 Compared to 2017

Net earnings for the year ended December 31, 2018 were \$465.3 million, or \$3.72 per diluted share, compared to net earnings for the year ended December 31, 2017 of \$357.8 million, or \$2.91 per diluted share. The \$107.5 million increase in net earnings was due to higher net interest income of \$61.3 million, lower income tax expense of \$28.9 million, a lower provision for credit losses of \$12.8 million, and higher noninterest income of \$20.1 million, offset partially by higher noninterest expense of \$15.6 million. Net interest income increased due mainly to higher balances of average loans and leases and average investment securities and a higher yield on average loans and leases, offset partially by a lower yield on average investment securities and higher interest expense. Income tax expense decreased due primarily to the TCJA which reduced our effective tax rate to 26.5% for the year ended December 31, 2018 from 35.5% for 2017. The provision for credit losses declined due mainly to lower specific provisions for impaired loans during 2018, higher recoveries of charged-off loans during 2018, and lower amounts of loans rated special mention and classified at December 31, 2018 compared to December 31, 2017. Noninterest income increased due mostly to a higher gain on sale of securities of \$8.7 million, higher warrant income of \$4.9 million, higher other commissions and fees of \$4.1 million, and higher other income of \$3.7 million. Noninterest expense increased due mainly to higher compensation expense of \$16.0 million, higher intangible asset amortization of \$8.3 million, higher other professional services expense of \$4.6 million, and higher occupancy expense of \$4.4 million, offset partially by lower acquisition, integration and reorganization costs of \$18.0 million. The increases in these expense categories were due primarily to twelve months of CUB incremental operating expenses in 2018 compared to only 72 days of expense in 2017.

## Net Interest Income

The following table summarizes the distribution of average assets, liabilities, and stockholders' equity, as well as interest income and yields earned on average interest-earning assets and interest expense and rates paid on average interest-bearing liabilities, presented on a tax equivalent basis, for the years indicated:

					Year E	nded	December 3	31,					
		2019				20	018				2	017	
		Interest	Yields			]	Interest	Yields				Interest	Yields
	Average	Income/	and		Average	]	Income/	and		Average		Income/	and
	Balance	Expense	Rates		Balance	1	Expense	Rates		Balance	1	Expense	Rates
					(Dolla	ırs in	thousands)		_			_	
ASSETS:													
Loans and leases (1)(2)(3)	\$ 18,330,137	\$ 1,099,118	6.00%	\$	16,863,673	\$ 1	,048,984	6.22%	\$	15,954,026	\$	953,200	5.97%
Investment securities (2)(4)	3,844,328	121,757	3.17%		3,809,383		118,605	3.11%		3,504,808		117,564	3.35%
Deposits in financial institutions	322,366	6,479	2.01%		116,282		2,082	1.79%		137,228		1,543	1.12%
Total interest-earning assets (2)	22,496,831	1,227,354	5.46%		20,789,338	_1	,169,671	5.63%		19,596,062		1,072,307	5.47%
Other assets	3,608,777				3,516,020					3,038,673			
Total assets	\$ 26,105,608			\$	24,305,358				\$	22,634,735			
		•									,		
LIABILITIES AND													
STOCKHOLDERS' EQUITY:													
Interest checking	\$ 3,406,218	41,938	1.23%	\$	2,445,094		20,049	0.82%	\$	1,928,249		8,715	0.45%
Money market	5,139,623	56,382	1.10%		5,107,888		39,194	0.77%		5,027,453		22,924	0.46%
Savings	525,809	891	0.17%		641,720		1,009	0.16%		707,301		1,162	0.16%
Time	2,641,135	49,249	1.86%		1,856,126		19,888	1.07%		2,247,168		12,893	0.57%
Total interest-bearing deposits	11,712,785	148,460	1.27%		10,050,828		80,140	0.80%		9,910,171		45,694	0.46%
Borrowings	1,180,164	26,961	2.28%		570,216		11,985	2.10%		388,896		3,638	0.94%
Subordinated debentures	 455,537	29,843	6.55%		454,702		28,631	6.30%		447,684		23,613	5.27%
Total interest-bearing liabilities	13,348,486	205,264	1.54%		11,075,746		120,756	1.09%		10,746,751		72,945	0.68%
Noninterest-bearing demand													
deposits	7,537,172				8,211,475					7,076,445			
Other liabilities	355,618			_	208,470				_	170,044			
Total liabilities	21,241,276				19,495,691					17,993,240			
Stockholders' equity	 4,864,332			_	4,809,667					4,641,495			
Total liabilities and													
stockholders' equity	\$ 26,105,608			\$	24,305,358				\$	22,634,735			
Net interest income (2)		\$ 1,022,090				\$ 1	,048,915				\$	999,362	
Net interest rate spread (2)			3.92%					4.54%					4.79%
Net interest margin (2)			4.54%					5.05%					5.10%
Total deposits (5)	\$ 19,249,957	\$ 148,460	0.77%	\$	18,262,303	\$	80,140	0.44%	\$	16,986,616	\$	45,694	0.27%

<sup>(1)</sup> Includes nonaccrual loans and leases and loan fees. Starting with the third quarter of 2017, includes tax-equivalent adjustments related to tax-exempt interest on loans.

<sup>(2)</sup> Tax equivalent.

<sup>(3)</sup> Includes discount accretion on acquired loans of \$12.1 million, \$29.3 million, and \$26.1 million for 2019, 2018, and 2017, respectively.

<sup>(4)</sup> Includes tax-equivalent adjustments of \$6.2 million, \$7.0 million, and \$19.4 million for 2019, 2018, and 2017, respectively, related to tax-exempt interest on investment securities. The federal statutory rate utilized was 21% for 2019 and 2018 and 35% for 2017.

<sup>(5)</sup> Total deposits is the sum of interest-bearing deposits and noninterest-bearing demand deposits. The cost of total deposits is calculated as annualized interest expense on total deposits divided by average total deposits.

Net interest income is affected by changes in both interest rates and the amounts of average interest-earning assets and interest-bearing liabilities. The changes in the yields earned on average interest-earning assets and rates paid on average interest-bearing liabilities are referred to as changes in "rate." The changes in the amounts of average interest-earning assets and interest-bearing liabilities are referred to as changes in "volume." The change in interest income/expense attributable to rate reflects the change in rate multiplied by the prior year's volume. The change in interest income/expense attributable to volume reflects the change in volume multiplied by the prior year's rate. The change in interest income/expense not attributable specifically to either rate or volume is allocated ratably between the two categories.

The following table presents changes in interest income (tax equivalent) and interest expense and related changes in rate and volume for the years indicated:

		2	ompared to 20		2018 Compared to 2017							
		Total		Increase	(Dec	rease)		Total		rease)		
	]	Increase		Du	ie to		I	ncrease	Due to			
	(I	(Decrease)		Rate		Volume	(Decrease)			Rate		Volume
						(In tho	usands)					
Interest Income:												
Loans and leases (1)	\$	50,134	\$	(38,762)	\$	88,896	\$	95,784	\$	55,647	\$	40,137
Investment securities (2)		3,152		2,058		1,094		1,041		9,815		(8,774)
Deposits in financial institutions		4,397		284		4,113		539		(264)		803
Total interest income (2)		57,683		(36,420)		94,103		97,364		65,198		32,166
Interest Expense:												
Interest checking deposits		21,889		12,272		9,617		11,334		2,807		8,527
Money market deposits		17,188		16,943		245		16,270		373		15,897
Savings deposits		(118)		74		(192)		(153)		(105)		(48)
Time deposits		29,361		18,686		10,675		6,995		(2,569)		9,564
Total interest-bearing deposits		68,320		47,975		20,345		34,446		506		33,940
Borrowings		14,976		1,125		13,851		8,347		2,272		6,075
Subordinated debentures		1,212		1,159		53		5,018		375		4,643
Total interest expense		84,508		50,259		34,249		47,811		3,153		44,658
Net interest income (2)	\$	(26,825)	\$	(86,679)	\$	59,854	\$	49,553	\$	62,045	\$	(12,492)

<sup>(1)</sup> Starting with the third quarter of 2017, includes tax-equivalent adjustments related to tax-exempt interest on loans.

# 2019 Compared to 2018

Net interest income decreased by \$26.3 million to \$1.01 billion for the year ended December 31, 2019 compared to \$1.04 billion for the year ended December 31, 2018 due to interest expense growth exceeding interest income growth. Interest expense increased by \$84.5 million due mainly to a higher cost and balance of average interest-bearing deposits, a lower balance of average noninterest-bearing deposits, and a higher balance and cost of average borrowings. Interest income increased by \$58.2 million due primarily to a higher balance of average loans and leases, offset partially by a lower rate on average loans and leases. The tax equivalent yield on average loans and leases was 6.00% for the year ended December 31, 2019 compared to 6.22% for 2018. The decrease in the yield on average loans and leases was due in part to lower discount accretion on acquired loans (seven basis points for 2019 compared to 17 basis points for 2018). The decrease in the average loan and lease yield was also influenced by the credit de-risking initiatives taken over the last couple of years which has seen the replacement of higher yielding loans, such as cash flow, with lower yielding multi-family and equity fund loans. These factors were partially offset by upward repricing of variable-rate loans attributable to four quarter-point increases in the fed funds target rate during 2018 and in effect through the first half of 2019, only recently mitigated by three quarter-point cuts to the fed funds target rate during the second half of 2019.

<sup>(2)</sup> Tax equivalent.

The tax equivalent NIM for the year ended December 31, 2019 was 4.54% compared to 5.05% for the year ended December 31, 2018. The decrease in the tax equivalent NIM was due mostly to higher deposit and borrowing costs, as well as the decrease in the yield on average loans and leases as described above. Total discount accretion on acquired loans contributed six basis points to the NIM for 2019 compared to 14 basis points for 2018.

The cost of average total deposits increased to 0.77% for the year ended December 31, 2019 from 0.44% for 2018 due mainly to higher rates paid on deposits in conjunction with increased market rates, along with a shift in our deposit mix resulting from increases in average interest-bearing deposits and a decrease in average noninterest-bearing demand deposits.

#### 2018 Compared to 2017

Net interest income increased by \$61.3 million to \$1.04 billion for the year ended December 31, 2018 compared to \$979.6 million for the year ended December 31, 2017 due mainly to higher balances of average loans and leases and average investment securities and a higher yield on average loans and leases, offset partially by a lower yield on average investment securities and higher interest expense. The yield on average loans and leases was 6.22% for the year ended December 31, 2018 compared to 5.97% for 2017. The increase in the yield on average loans and leases was due mainly to repricing of variable-rate loans attributable to higher short-term market interest rates.

The tax equivalent NIM for the year ended December 31, 2018 was 5.05% compared to 5.10% for the year ended December 31, 2017. The decrease in the tax equivalent NIM was due mostly to a higher cost of average interest-bearing liabilities, a lower yield on average investment securities, and a decrease of six basis points resulting from a smaller tax equivalent adjustment due to the lower statutory federal tax rate, offset partially by the increase in the yield on average loans and leases as described above. The taxable equivalent adjustment for tax-exempt interest income on investment securities contributed three basis points to the tax equivalent NIM for the year ended December 31, 2018 and 10 basis points for 2017.

The cost of average total deposits increased to 0.44% for the year ended December 31, 2018 from 0.27% for 2017 due mainly to higher rates paid on deposits in conjunction with increased market interest rates.

#### **Provision for Credit Losses**

The following table sets forth the details of the provision for credit losses on loans and leases held for investment and information regarding credit quality metrics for the years indicated:

	Year Ended December 31,											
				Increase				Increase				
		2019		(Decrease)		2018		(Decrease)		2017		
					(Dol	lars in thousands)						
Provision For Credit Losses:												
Addition to allowance for loan and lease losses	\$	23,000	\$	(13,774)	\$	36,774	\$	(14,192)	\$	50,966		
(Reduction in) addition to reserve for unfunded												
loan commitments		(1,000)		(9,226)		8,226		1,440		6,786		
Total provision for credit losses	\$	22,000	\$	(23,000)	\$	45,000	\$	(12,752)	\$	57,752		
Credit Quality Metrics (1):												
Net charge-offs on loans and leases held for												
investment (2)	\$	16,687	\$	(27,071)	\$	43,758	\$	(19,199)	\$	62,957		
Net charge-offs to average loans and leases		0.09%				0.26%				0.40%		
At year-end:												
Allowance for credit losses	\$	174,646	\$	5,313	\$	169,333	\$	7,686	\$	161,647		
Allowance for credit losses to loans and leases												
held for investment		0.93%				0.94%				0.96%		
Allowance for credit losses to nonaccrual loans												
and leases held for investment		189.1%				213.5%				103.8%		
Nonaccrual loans and leases held for investment	\$	92,353	\$	13,020	\$	79,333	\$	(76,451)	\$	155,784		
Performing TDRs held for investment		12,257		(5,444)		17,701		(39,137)		56,838		
Total impaired loans and leases	\$	104,610	\$	7,576	\$	97,034	\$	(115,588)	\$	212,622		
Classified loans and leases held for investment	\$	175,912	\$	(61,198)	\$	237,110	\$	(41,295)	\$	278,405		

<sup>(1)</sup> Amounts and ratios related to 2019 and 2018 are for total loans and leases held for investment, net of deferred fees. Amounts and ratios related to 2017 are for Non-PCI loans and leases held for investment, net of deferred fees.

Provisions for credit losses are charged to earnings for both on and off-balance sheet credit exposures. The provision for credit losses on our loans and leases held for investment is based on our allowance methodology and is an expense that, in our judgment, is required to maintain an adequate allowance for credit losses.

The allowance for loan and lease losses has a general reserve component for loans and leases with no credit impairment and a specific reserve component for impaired loans and leases. Our allowance methodology for the general reserve component includes both quantitative and qualitative loss factors that are applied against the population of unimpaired loans and leases. The quantitative loss factors consider the likelihood of loans defaulting based on the historical degree that similar loans defaulted and the degree of credit losses based on the historical average degree of loss experienced for these similar loans and leases pooled both by loan or lease type and credit risk rating; loans with more adverse credit risk ratings have higher quantitative loss factors. The qualitative loss factors consider, among other things, current economic trends and forecasts, current collateral values and performance trends, credit performance trends, and the loan portfolio's current composition.

<sup>(2)</sup> See "- Balance Sheet Analysis - Allowance for Credit Losses on Loans and Leases Held for Investment" for detail of charge-offs and recoveries by loan portfolio segment, class, and subclass for the periods presented.

The provision for credit losses decreased by \$23.0 million to \$22.0 million for the year ended December 31, 2019 compared to \$45.0 million for the year ended December 31, 2018 due mainly to lower specific provisions for impaired loans during 2019 and lower provisions related to the reserve for unfunded loan commitments during 2019 due to updates on utilization factors which estimate the percentage of available credit that will be utilized by our borrowers.

The provision for credit losses declined by \$12.8 million to \$45.0 million for the year ended December 31, 2018 compared to \$57.8 million for the year ended December 31, 2017 due mostly to lower specific provisions for impaired loans during 2018, higher recoveries of charged off loans during 2018, and lower amounts of loans rated special mention and classified at December 31, 2018 compared to December 31, 2017. Loans rated special mention and classified have a higher general reserve amount than loans rated pass.

Certain circumstances may lead to increased provisions for credit losses in the future including the adoption of CECL on January 1, 2020. Examples of such circumstances are an increased amount of classified and/or impaired loans and leases, net loan and lease and unfunded commitment growth, and changes in economic conditions and forecasts. Changes in economic conditions and forecasts include the rate of economic growth, the unemployment rate, the rate of inflation, changes in the general level of interest rates, changes in real estate values, and adverse conditions in borrowers' businesses. For information regarding the allowance for credit losses on loans and leases held for investment, see "- Critical Accounting Policies and Estimates - Allowance for Credit Losses on Loans and Leases Held for Investment," Note 1 (i). Nature of Operations and Summary of Significant Accounting Policies, and Note 5. Loans and Leases of the Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data."

#### Noninterest Income

The following table summarizes noninterest income by category for the years indicated:

	Year Ended December 31,													
				Increase				Increase						
Noninterest Income		2019		(Decrease)		2018		(Decrease)		2017				
						(In thousands)								
Other commissions and fees	\$	43,623	\$	(1,920)	\$	45,543	\$	4,121	\$	41,422				
Leased equipment income		38,727		846		37,881		181		37,700				
Service charges on deposit accounts		14,637		(1,872)		16,509		1,202		15,307				
Gain on sale of loans and leases		1,114		(3,561)		4,675		(1,522)		6,197				
Gain (loss) on sale of securities		25,445		17,269		8,176		8,717		(541)				
Other income:														
Dividends and (losses) gains on equity investments		(567)		(4,374)		3,807		(1,312)		5,119				
Warrant income		8,669		1,191		7,478		4,946		2,532				
Other		10,914		(13,652)		24,566		3,729		20,837				
Total noninterest income	\$	142,562	\$	(6,073)	\$	148,635	\$	20,062	\$	128,573				

#### 2019 Compared to 2018

Noninterest income declined by \$6.1 million to \$142.6 million for the year ended December 31, 2019 compared to \$148.6 million for the year ended December 31, 2018 due mostly to decreases in other income of \$13.7 million, dividends and gains on equity investments of \$4.4 million, gain on sale of loans and leases of \$3.6 million, and other commissions and fees of \$1.9 million, offset partially by an increase in gain on sale of securities of \$17.3 million. Other income declined due primarily to lower gains on early lease terminations, lower legal settlements with former borrowers, and lower BOLI income. Dividends and gains on equity investments decreased due primarily to lower gains on the sale of equity investments and lower dividends received in 2019 as compared to 2018 as a significant portion of our equity investments were sold in the second quarter of 2018. Gain on sale of loans and leases declined due to a net gain of \$1.1 million on sales of \$101.5 million of loans and leases during 2019 compared to a net gain of \$4.7 million on sales of \$641.9 million of loans and leases during 2018. The loans and leases sold during 2018 included the sale of a large nonaccrual loan for a \$2.4 million gain and the settlement of our December 31, 2017 loans held for sale of \$481.1 million for a \$1.3 million gain. Other commissions and fees decreased due primarily to lower loan prepayment penalty fees of \$4.2 million, offset partially by higher foreign exchange fees of \$0.8 million, higher unused commitment fees of \$0.8 million, and higher customer success fees of \$0.5 million. Gain on sale of securities increased due mainly to a net gain of \$25.4 million on sales of \$1.6 billion of securities during the year ended December 31, 2019 compared to a net gain of \$8.2 million on sales of \$563.6 million of securities during 2018. The higher gain on sale of securities in 2019 is due primarily to the repositioning of a portion of our securities portfolio in the second quarter of 2019 to shorten the duration of the portfolio, to enhanc

## 2018 Compared to 2017

Noninterest income increased by \$20.1 million to \$148.6 million for the year ended December 31, 2018 compared to \$128.6 million for the year ended December 31, 2017 due primarily to increases in gain on sale of securities of \$8.7 million, warrant income of \$4.9 million, other commissions and fees of \$4.1 million, and other income of \$3.7 million. Gain on sale of securities increased due to a net gain of \$8.2 million on sales of \$563.6 million of securities during the year ended December 31, 2018 compared to a net loss of \$0.5 million on sale of \$759.8 million of securities during 2017. The securities sold in 2018 included \$299.9 million that were sold for a gain of \$6.3 million in the first quarter of 2018 principally for reinvestment in higher quality liquid assets, yield, and credit risk purposes. Warrant income increased due mainly to a \$3.1 million gain on a warrant in a company that completed an IPO. Other commissions and fees increased due mostly to higher foreign exchange fees of \$3.1 million and higher credit card fee income of \$1.5 million. Other income increased due primarily to higher gains on early lease terminations and higher BOLI income, offset partially by lower legal settlements with former borrowers.

#### Noninterest Expense

The following table summarizes noninterest expense by category for the years indicated:

	Year Ended December 31,											
				Increase				Increase				
Noninterest Expense		2019	(Decrease)			2018		(Decrease)		2017		
						(In thousands)						
Compensation	\$	285,862	\$	3,294	\$	282,568	\$	16,001	\$	266,567		
Occupancy		57,407		4,184		53,223		4,360		48,863		
Data processing		27,556		331		27,225		650		26,575		
Leased equipment depreciation		24,016		2,645		21,371		604		20,767		
Intangible asset amortization		18,726		(3,780)		22,506		8,266		14,240		
Other professional services		17,803		(4,149)		21,952		4,599		17,353		
Insurance and assessments		16,404		(4,301)		20,705		972		19,733		
Customer related expense		13,839		3,486		10,353		2,056		8,297		
Loan expense		12,931		2,362		10,569		(3,263)		13,832		
Acquisition, integration and reorganization costs		349		(1,421)		1,770		(17,965)		19,735		
Foreclosed assets (income) expense, net		(3,555)		(2,804)		(751)		(2,453)		1,702		
Other		30,913		(8,828)		39,741		1,744		37,997		
Total noninterest expense	\$	502,251	\$	(8,981)	\$	511,232	\$	15,571	\$	495,661		

#### 2019 Compared to 2018

Noninterest expense decreased by \$9.0 million to \$502.3 million for the year ended December 31, 2019 compared to \$511.2 million for the year ended December 31, 2018 due primarily to a decline in other expense of \$8.8 million. Other expense decreased due mostly to \$2.1 million of lower amortization of noncompetition agreements, \$2.0 million in lower franchise tax expense, a \$1.7 million reversal of previously accrued merger costs, \$1.3 million in lower employee related expenses, and \$1.1 million in lower operating and other losses. There were also noteworthy year-over-year fluctuations in compensation expense, occupancy expense, other professional services expense, insurance and assessments expense, customer related expense and foreclosed assets (income) expense, net. Compensation expense increased primarily due to higher bonus expense due to achievement of performance metrics in excess of targets.

Occupancy expense increased mainly due to an increased number of office locations. Other professional services expense decreased mainly as a result of lower legal and consulting expense. Insurance and assessments expense decreased primarily due to the 4.5 basis point FDIC surcharge ending in the third quarter of 2018. Customer related expense increased due to an increase in the number of deposit customers on analysis and a higher utilization of analysis credits by customers to pay third-party expenses. Foreclosed assets (income) expense, net, increased mainly due to higher gains on the sale of foreclosed assets.

# 2018 Compared to 2017

Noninterest expense increased by \$15.6 million to \$511.2 million for the year ended December 31, 2018 compared to \$495.7 million for the year ended December 31, 2017 due primarily to increases in compensation expense of \$16.0 million, intangible asset amortization of \$8.3 million, other professional services expense of \$4.6 million, and occupancy expense of \$4.4 million, offset partially by a decrease in acquisition, integration and reorganization costs of \$18.0 million. Compensation expense increased due mainly to higher salary expense of \$11.9 million, higher stock compensation expense of \$4.2 million, and higher bonus expense of \$3.6 million, offset partially by lower severance and retention expense of \$4.1 million. Intangible asset amortization increased due mostly to the intangible assets added from the CUB acquisition in October 2017. Other professional services expense increased due primarily to higher consulting and legal expense. Occupancy expense increased due primarily to inclusion of the CUB operations for a full year in 2018. The acquisition, integration and reorganization costs for the year ended December 31, 2018 related to the terminated El Dorado Savings Bank merger agreement, while the costs for 2017 related to the CUB acquisition.

#### **Income Taxes**

The effective tax rates were 26.0%, 26.5% and 35.5% for the years ended December 31, 2019, 2018, and 2017. The decrease in the effective tax rate for the year ended December 31, 2019 was due primarily to \$9.1 million of benefits related to changes in state apportionment, net of the federal tax effect. The Company's 2019 blended statutory tax rate for federal and state was 27.9%.

The decrease in the effective tax rate for the year ended December 31, 2018 was due to the enactment of the TCJA, which reduced the federal statutory corporate tax rate to 21% effective January 1, 2018 from 35% in prior periods. The Company remeasured its federal deferred tax assets and liabilities as a result of the TCJA in its financial statements as of December 31, 2017.

For further information on income taxes, see Note 15. *Income Taxes* of the Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data."

# Fourth Quarter Results

The following table sets forth our unaudited quarterly results and certain performance metrics for the periods indicated:

	 Three Mon	ths Ended	
	December 31,	Sep	tember 30,
	 2019	-	2019
	(Dollars in thousands,	except per	share data)
Earnings Summary:			
Interest income	\$ 293,593	\$	307,208
Interest expense	 (46,974)		(54,972)
Net interest income	246,619		252,236
Provision for credit losses	 (3,000)		(7,000)
Net interest income after provision for credit losses	 243,619		245,236
Gain on sale of securities	184		908
Other noninterest income	 26,992		32,521
Total noninterest income	 27,176		33,429
Foreclosed assets income (expense), net	3,446		(8)
Acquisition, integration and reorganization costs	269		_
Other noninterest expense	 (127,443)	_	(126,801)
Total noninterest expense	 (123,728)		(126,809)
Earnings before income taxes	147,067		151,856
Income tax expense	 29,186		41,830
Net earnings	\$ 117,881	\$	110,026
Performance Measures:			
Diluted earnings per share	\$ 0.98	\$	0.92
Annualized return on:			
Average assets	1.77%		1.65%
Average tangible equity (1)(2)	19.98%		19.01%
Net interest margin (tax equivalent)	4.33%		4.46%
Yield on average loans and leases (tax equivalent)	5.67%		5.91%
Cost of average total deposits	0.71%		0.83%
Efficiency ratio	44.8%		42.3%

<sup>(1)</sup> Calculation reduces average equity by average intangible assets.

# Fourth Quarter of 2019 Compared to Third Quarter of 2019

Net earnings were \$117.9 million, or \$0.98 per diluted share, for the fourth quarter of 2019 compared to \$110.0 million, or \$0.92 per diluted share, for the third quarter of 2019. The quarter-over-quarter increase in net earnings of \$7.9 million was due to decreases in income tax expense of \$12.6 million, provision for credit losses of \$4.0 million, and noninterest expense of \$3.1 million, offset partially by declines in noninterest income of \$6.3 million and net interest income of \$5.6 million.

Income tax expense decreased due primarily to \$9.1 million of benefits related to changes in state apportionment, net of the federal tax effect.

<sup>(2)</sup> See "Non-GAAP Measurements."

Noninterest expense declined by \$3.1 million to \$123.7 million for the fourth quarter of 2019 compared to \$126.8 million for the third quarter of 2019 attributable primarily to a \$3.5 million increase in foreclosed assets income and \$2.7 million decrease in other expense, offset partially by a \$3.2 million increase in compensation expense. Foreclosed assets income increased due to a \$3.3 million gain on the sale of a repossessed asset. Other expense decreased due primarily to a \$1.7 million reversal of previously accrued merger costs and a \$1.1 million credit adjustment to franchise tax expense for refunds related to state apportionment changes. Compensation expense increased due mainly to higher bonus expense of \$2.9 million.

Noninterest income decreased by \$6.3 million to \$27.2 million for the fourth quarter of 2019 compared to \$33.4 million for the third quarter of 2019 due mainly to a \$2.7 million decrease in warrant income, a \$1.7 million decrease in other income, a \$0.8 million decrease in dividends and gain on equity investments, a \$0.7 million decrease in gain on sale of loans and leases, and a \$0.7 million decrease in gain on sale of securities, offset partially by a \$1.0 million increase in leased equipment income. The decrease in warrant income was due to lower gains resulting from exercised warrants. The decrease in other income was due mainly to lower gains from lease terminations. The decreases in gain on sale of loans and leases and gain on sale of securities were attributable to a lower level of sales activity in the fourth quarter of 2019 as compared to the third quarter of 2019. The increase in leased equipment income was due primarily to a higher average balance of leased equipment in the fourth quarter compared to the third quarter.

Net interest income declined by \$5.6 million to \$246.6 million for the fourth quarter of 2019 compared to \$252.2 million for the third quarter of 2019 due primarily to a lower yield on average loans and leases and a lower balance of average loans and leases. The tax equivalent yield on average loans and leases was 5.67% for the fourth quarter of 2019 compared to 5.91% for the third quarter of 2019. The decrease in the yield on average loans and leases was due principally to the repricing of variable-rate loans causing lower coupon interest in addition to lower loan fee income in the fourth quarter compared to the third quarter, offset partially by higher loan prepayment fees. The prepayment fees added seven basis points to the fourth quarter yield on average loans and leases and five basis points to the third quarter yield on average loans and leases.

The tax equivalent NIM was 4.33% for the fourth quarter of 2019 compared to 4.46% for the third quarter of 2019. The decrease in the NIM was due mainly to the repricing of variable-rate loans causing lower coupon interest and lower loan fee income, offset partially by the lower cost of average interest-bearing liabilities.

The cost of average total deposits decreased to 0.71% for the fourth quarter of 2019 from 0.83% for the third quarter of 2019 due mainly to a lower cost of average interest-bearing deposits, offset partially by a lower average balance of noninterest-bearing deposits. Our cost of average total deposits has declined from a 2019 peak of 86 basis points in the month of July to a 2019 low of 66 basis points in the month of December. The lower cost of average interest-bearing deposits reflected actions taken to reduce deposit rates in light of the fed funds target rate cuts during the second half of 2019.

# **Balance Sheet Analysis**

# Securities Available-for-Sale

Our securities available-for sale portfolio consists primarily of U.S. government agency and government-sponsored enterprise ("agency") obligations and obligations of states and political subdivisions ("municipal securities").

The following table presents the composition and durations of our securities available-for-sale as of the dates indicated:

					De	ecember 31,				
			2019			2018			2017	
		Fair	% of	Duration	 Fair	% of	Duration	 Fair	% of	Duration
Security Type		Value	Total	(in years)	Value	Total	(in years)	Value	Total	(in years)
				-	(Dolla	rs in thousands	:)			
Agency residential CMOs	\$	1,136,397	30%	3.7	\$ 632,850	16%	4.3	\$ 275,709	7%	6.8
Agency commercial MBS		1,108,224	29%	4.4	1,112,704	28%	4.9	1,163,969	31%	5.4
Municipal securities		735,159	19%	7.6	1,312,194	33%	7.3	1,680,068	45%	7.3
Agency residential MBS		305,198	8%	3.3	281,088	7%	3.7	246,274	7%	3.0
Asset-backed securities		214,783	6%	1.1	81,385	2%	2.4	88,710	2%	3.0
Collateralized loan obligations	s	123,756	3%	0.2	_	%	_	7,015	%	0.3
Private label residential CMO	s	99,483	3%	3.2	101,205	2%	4.2	125,987	3%	5.1
SBA securities		48,258	1%	4.0	67,047	2%	3.5	160,334	4%	2.0
Corporate debt securities		20,748	1%	11.3	17,553	%	11.0	19,295	1%	11.8
U.S. Treasury securities		5,181	%	3.2	403,405	10%	3.0	_	%	_
Equity investments (1)		_	%	_	_	%	_	7,070	%	_
Total securities available-										
for-sale	\$	3,797,187	100%	4.4	\$ 4,009,431	100%	5.2	\$ 3,774,431	100%	6.0

<sup>(1)</sup> In connection with our adoption of ASU 2016-01 and ASU 2018-03 on January 1, 2018, we reclassified \$7.1 million of equity investments from securities available-for-sale to other assets in the first quarter of 2018. The reclassification was applied prospectively without prior period amounts being restated.

The following table presents the geographic composition of the majority of our municipal securities portfolio as of the date indicated:

	 December 31, 2019						
	Fair	% of					
Municipal Securities by State	Value	Total					
	 (Dollars in thou	sands)					
California	\$ 231,386	32%					
Washington	114,809	16%					
New York	52,228	7%					
Texas	40,672	6%					
Utah	37,717	5%					
Oregon	30,585	4%					
Florida	29,806	4%					
Illinois	24,943	3%					
District of Columbia	17,669	2%					
Ohio	17,476	2%					
Total of ten largest states	 597,291	81%					
All other states	137,868	19%					
Total municipal securities	\$ 735,159	100%					

The following table presents a summary of contractual rates and contractual maturities of our securities available-for-sale as of the date indicated:

	Wit	ue thin Year		Due After One Year Through Five Years			Due After Five Years Through Ten Years				Due After Ten Years					Tota	l	
December 31, 2019	Fair Value	R	ate <sup>(1)</sup>		Fair Value	R	Rate <sup>(1)</sup>		Fair Value	Ra	ate <sup>(1)</sup>		Fair Value	Ra	nte <sup>(1)</sup>		Fair Value	Rate <sup>(1)</sup>
									(Dollars in	thous	sands)							
Agency residential CMOs	\$ _		%	\$	_		%	\$	116,479		3.40%	\$	1,019,918	2	2.96%	\$	1,136,397	3.00%
Agency commercial MBS	1,693		2.96%		202,084		2.88%		780,510		2.78%		123,937		3.22%		1,108,224	2.85%
Municipal securities	6,191		4.52%		14,068		4.36%		56,935		2.05%		657,965	:	3.58%		735,159	3.49%
Agency residential MBS	11		4.65%		6,010		4.01%		20,502		3.78%		278,675	:	3.95%		305,198	3.94%
Asset-backed securities	_		%		50,798		3.44%		14,651		2.62%		149,334	:	3.02%		214,783	3.09%
Collateralized loan obligations	_		%		_		%		10,890		3.71%		112,866		3.23%		123,756	3.28%
Private label residential CMOs	2		5.07%		353		3.59%		_		%		99,128	:	3.59%		99,483	3.59%
SBA securities	_		%		4,565		3.66%		13,087		2.80%		30,606		2.91%		48,258	2.95%
Corporate debt securities	_		%		_		%		_		%		20,748	4	1.88%		20,748	4.88%
U.S. Treasury securities	_		_		5,181		2.65%		_		%		_		<u></u> %		5,181	2.65%
Total securities																		
available-for-sale	\$ 7,897		4.18%	\$	283,059		3.09%	\$	1,013,054		2.84%	\$	2,493,177	:	3.30%	\$	3,797,187	3.17%

<sup>(1)</sup> Rates presented are weighted average rates. Rates on tax-exempt securities are contractual rates and are not presented on a tax-equivalent basis.

# Loans and Leases Held for Investment

The following table presents the composition of our total loans and leases held for investment, net of deferred fees, by loan portfolio segment, class, and subclass as of the dates indicated:

	December 31,											
		2019		2018		2017		2016		2015		
					(1	In thousands)						
Real estate mortgage:												
Healthcare real estate	\$	334,070	\$	451,776	\$	843,653	\$	955,477	\$	1,230,787		
Hospitality		625,798		575,516		695,043		689,158		656,750		
SBA program		556,889		559,113		551,606		454,196		473,960		
Other commercial real estate		2,685,930		3,237,893		3,295,438		2,297,865		2,284,036		
Total commercial real estate mortgage		4,202,687		4,824,298		5,385,740		4,396,696		4,645,533		
Income producing residential		3,665,790		2,971,213		2,245,058		1,169,267		1,035,164		
Other residential real estate		104,270		122,630		221,836		144,769		176,045		
Total income producing and other residential												
real estate mortgage		3,770,060		3,093,843		2,466,894		1,314,036		1,211,209		
Total real estate mortgage		7,972,747		7,918,141		7,852,634		5,710,732		5,856,742		
Real estate construction and land:												
Commercial		1,082,368		912,583		769,075		581,246		345,991		
Residential		1,655,434		1,321,073		822,154		384,001		184,382		
Total real estate construction and land (1)		2,737,802		2,233,656		1,591,229		965,247		530,373		
Total real estate		10,710,549		10,151,797		9,443,863		6,675,979		6,387,115		
Commercial:										,		
Lender finance & timeshare		2,118,767		1,780,731		1,609,937		1,666,855		1,587,577		
Equipment finance		852,278		734,331		656,995		691,967		890,349		
Premium finance		467,469		356,354		232,664		161,835		108,738		
Other asset-based		309,893		434,005		425,354		428,284		498,671		
Total asset-based		3,748,407		3,305,421		2,924,950		2,948,941		3,085,335		
Equity fund loans		1,199,268		797,500		471,163		325,047		228,863		
Early stage		212,509		225,566		443,370		448,458		347,298		
Expansion stage		693,459		908,047		953,199		920,006		600,541		
Late stage		74,186		107,635		255,003		294,389		281,311		
Total venture capital		2,179,422		2,038,748		2,122,735		1,987,900		1,458,013		
Security monitoring		619,260		643,369		573,066		428,759		438,113		
Secured business loans		583,300		788,012		743,824		354,822		352,679		
Other lending		527,049		514,947		475,584		310,896		300,383		
Cash flow		38,058		114,098		278,920		2,373,235		2,335,469		
Total other commercial		1,767,667		2,060,426		2,071,394		3,467,712		3,426,644		
Total commercial		7,695,496		7,404,595		7,119,079		8,404,553		7,969,992		
Consumer		440,827		401,321		409,801		375,422		121,147		
Total loans and leases held for investment,												
net of deferred fees	\$	18,846,872	\$	17,957,713	\$	16,972,743	\$	15,455,954	\$	14,478,254		

<sup>(1)</sup> Includes \$173.4 million, \$168.9 million, \$180.1 million, \$152.9 million, and \$75.2 million at December 31, 2019, 2018, 2017, 2016, and 2015 of land acquisition and development loans.

Our loan portfolio segments of real estate mortgage loans, real estate construction and land loans, and commercial loans comprised 42%, 15%, and 41% of our total loans and leases held for investment at December 31, 2019, respectively, compared to 44%, 13%, and 41% at December 31, 2018, respectively.

The changes during 2019 in the portfolio classes comprising these portfolio segments reflected the following:

- Commercial real estate mortgage loans decreased by 13% to \$4.2 billion or 22% of total loans and leases held for investment at December 31, 2019 from \$4.8 billion or 27% at December 31, 2018. The lower balance and composition ratio was attributable primarily to the balance of other commercial real estate loans declining to \$2.7 billion at December 31, 2019 from \$3.2 billion at December 31, 2018. This decline occurred because loan prepayments exceeded the amount of newly originated loans. Also contributing to the lower balance and composition ratio was the balance of healthcare real estate loans declining to \$334.1 million at December 31, 2019 from \$451.8 million at December 31, 2018. This decline in new healthcare real estate lending resulted from having fewer loan opportunities meeting our credit standards and then ceasing the origination of healthcare real estate loans in our National Lending group in October 2019.
- Income producing and other residential real estate mortgage loans increased by 22% to \$3.8 billion or 20% of total loans and leases held for investment at December 31, 2019 from \$3.1 billion or 17% at December 31, 2018. The higher balance and composition ratio was attributable to our continued emphasis on originating and purchasing multi-family secured real estate mortgage loans during 2019 due primarily to the favorable credit risk profile of those loans. We purchased \$549 million of multi-family loans in 2019 compared to \$473 million in 2018.
- Commercial real estate construction and land loans increased by 19% to \$1.1 billion or 6% of total loans and leases held for investment at December 31, 2019 from \$912.6 million or 5% at December 31, 2018. The higher balance and comparable composition ratio was attributable to our continued origination of these types of loans and increases in balances on existing loans as disbursements occur during construction.
- Residential real estate construction and land loans increased by 25% to \$1.7 billion or 9% of total loans and leases held for investment at December 31, 2019 from \$1.3 billion or 8% at December 31, 2018. The higher balance and composition ratio was attributable to our continued emphasis on originating multi-family secured real estate construction loans in markets with strong demand for new multi-family housing and increases in balances on existing loans as disbursements occur during construction.
- Asset-based loans and leases increased by 13% to \$3.7 billion or 20% of total loans and leases held for investment at December 31, 2019 from \$3.3 billion or 18% at December 31, 2018. The higher balance and composition ratio was due primarily to net loan growth in lender finance & timeshare loans and premium finance loans attributable to continued emphasis on originations for these loan types because of their favorable historical credit performance. Lender finance & timeshare loans increased to \$2.1 billion at December 31, 2019 from \$1.8 billion at December 31, 2018, and premium finance loans increased to \$467.5 million at December 31, 2019 from \$356.4 million at December 31, 2018.
- Venture capital loans increased by 7% to \$2.2 billion or 12% of total loans and leases held for investment at December 31, 2019 from \$2.0 billion or 11% at December 31, 2018. The higher balance and composition ratio was attributable primarily to higher equity fund loans, offset partially by lower expansion stage, early stage, and late stage loans to venture-backed companies. Equity fund loans increased to \$1.2 billion at December 31, 2019 from \$797.5 million at December 31, 2018. The increase in equity fund loans was due to continued emphasis on originations because of favorable historical credit performance. Expansion stage loans, early stage loans, and late stage loans decreased collectively to \$980.2 million at December 31, 2019 from \$1.2 billion at December 31, 2018.
- Other commercial loans decreased by 14% to \$1.8 billion or 9% of total loans and leases held for investment at December 31, 2019 from \$2.1 billion or 12% at December 31, 2018. The lower balance was attributable primarily to lower secured business loans, which decreased to \$583.3 million at December 31, 2019 from \$788.0 million at December 31, 2018, and to the declining balance of the cash flow loans, which decreased to \$38.1 million at December 31, 2019 from \$114.1 million at December 31, 2018.

The following table presents the geographic composition of our real estate loans held for investment, net of deferred fees, by the top ten states and all other states combined (in the order presented for the current year-end) as of the dates indicated:

	December 31,											
		2019		201	8							
			% of		% of							
Real Estate Loans by State		Balance	Total	Balance	Total							
			(Dollars in	thousands)								
California	\$	6,510,094	61%	\$ 5,798,045	57%							
New York		711,301	7%	855,644	8%							
Florida		598,561	6%	547,054	5%							
Washington		324,588	3%	253,545	3%							
Oregon		288,764	3%	227,067	2%							
Texas		260,513	2%	378,834	4%							
District of Columbia		166,641	2%	81,174	1%							
Arizona		162,317	1%	235,425	2%							
New Jersey		159,791	1%	179,045	2%							
Virginia		150,646	1%	206,920	2%							
Total of 10 largest states		9,333,216	87%	8,762,753	86%							
All other states		1,377,333	13%	1,389,044	14%							
Total real estate loans held for investment, net of deferred fees	\$	10,710,549	100%	\$ 10,151,797	100%							

At December 31, 2019 and 2018, 61% and 57% of our real estate loans were collateralized by property located in California because our full-service branches and our community banking activities are primarily located in California.

The following table presents a roll forward of loans and leases held for investment, net of deferred fees, for the years indicated:

Roll Forward of Loans and Leases Held for Investment,	 Year Ended December 31,										
Net of Deferred Fees (1)	 2019		2018		2017						
		(Dol	lars in thousands)								
Balance, beginning of year	\$ 17,957,713	\$	16,972,743	\$	15,455,954						
Additions:											
Production	4,863,288		4,888,614		4,685,763						
Disbursements	 5,092,219		4,104,335		3,204,272						
Total production and disbursements	 9,955,507		8,992,949		7,890,035						
Reductions:											
Payoffs	(4,669,530)		(4,289,297)		(3,801,592)						
Paydowns	(4,262,977)		(3,480,997)		(2,769,309)						
Total payoffs and paydowns	(8,932,507)		(7,770,294)		(6,570,901)						
Sales	(76,335)		(161,729)		(1,316,259)						
Transfers to foreclosed assets	(120)		(16,914)		(580)						
Charge-offs	(32,262)		(59,042)		(80,296)						
Transfers to loans held for sale	(25,124)		_		(481,100)						
Total reductions	(9,066,348)		(8,007,979)		(8,449,136)						
Loans acquired through CUB acquisition	_		_		2,075,890						
Net increase	889,159		984,970		1,516,789						
Balance, end of year	\$ 18,846,872	\$	17,957,713	\$	16,972,743						
Weighted average rate on production (2)	5.06%		5.23%		4.98%						

<sup>(1)</sup> Includes direct financing leases but excludes equipment leased to others under operating leases.

# Loan and Lease Interest Rate Sensitivity

The following table presents contractual maturity information for loans and leases held for investment, net of deferred fees, as of the date indicated:

				Due After			
	Due			One Year		Due	
	Within			Through		After	
<b>December 31, 2019</b>		One Year		Five Years		Five Years	 Total
				(In tho	usand	s)	
Real estate mortgage	\$	1,009,147	\$	2,139,286	\$	4,824,314	\$ 7,972,747
Real estate construction and land		1,159,167		1,416,937		161,698	2,737,802
Commercial		2,639,470		4,057,286		998,740	7,695,496
Consumer		16,344		75,783		348,700	 440,827
Total loans and leases held for investment, net of deferred fees	\$	4,824,128	\$	7,689,292	\$	6,333,452	\$ 18,846,872

<sup>(2)</sup> The weighted average rate on production presents contractual rates on a tax equivalent basis and does not include amortized fees. Amortized fees added approximately 22 basis points to loan yields in 2019, 31 basis points to loan yields in 2018, and 30 basis points to loan yields in 2017.

At December 31, 2019, we had \$4.8 billion of loans and leases held for investment due to mature over the next twelve months. For any of these loans and leases held for investment, in the event that we provide a concession through a refinance or modification that we would not ordinarily consider in order to protect as much of our investment as possible, such loans may be considered TDRs even though the loans have performed in accordance with their contractual terms. The circumstances regarding any modifications and a borrower's specific situation, such as its ability to obtain financing from another source at similar market terms, are evaluated on an individual basis to determine if a contractual loan renewal or loan extension constitutes a TDR. Higher levels of TDRs may result in increases in classified loans and credit loss provisions.

The following table presents the interest rate profile of loans and leases held for investment, net of deferred fees, due after one year as of the date indicated:

		Due After One Year								
		Fixed		Variable						
<u>December 31, 2019</u>		Rate		Rate		Total				
				(In thousands)						
Real estate mortgage	\$	875,856	\$	6,087,744	\$	6,963,600				
Real estate construction and land		274,608		1,304,027		1,578,635				
Commercial		1,574,448		3,481,578		5,056,026				
Consumer		382,467		42,016		424,483				
Total loans and leases held for investment, net of deferred fees	\$	3,107,379	\$	10,915,365	\$	14,022,744				

For information regarding our variable-rate loans subject to interest rate floors, see "Item 7A. Quantitative and Qualitative Disclosures About Market Risk."

### Allowance for Credit Losses on Loans and Leases Held for Investment

For a discussion of our policy and methodology on the allowance for credit losses on loans and leases held for investment, see "- Critical Accounting Policies and Estimates - Allowance for Credit Losses on Loans and Leases Held for Investment." For further information on the allowance for loan and lease losses on loans and leases held for investment, see Note 1(i). Nature of Operations and Summary of Significant Accounting Policies, and Note 5. Loans and Leases of the Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data."

The following table presents information regarding the allowance for credit losses on loans and leases held for investment as of the dates indicated:

	December 31,												
Allowance for Credit Losses Data (1)		2019		2018		2017		2016		2015			
					(Dolla	urs in thousands)							
Allowance for loan and lease losses	\$	138,785	\$	132,472	\$	133,012	\$	143,755	\$	105,534			
Reserve for unfunded loan commitments		35,861		36,861		28,635		17,523		16,734			
Total allowance for credit losses	\$	174,646	\$	169,333	\$	161,647	\$	161,278	\$	122,268			
Allowance for credit losses to loans and leases													
held for investment		0.93%		0.94%		0.96%		1.05%		0.86%			
Allowance for credit losses to nonaccrual loans and leases													
held for investment		189.1%		213.5%		103.8%		94.5%		94.8%			

<sup>(1)</sup> Amounts and ratios related to 2019 and 2018 are for total loans and leases. Amounts and ratios related to 2017 and prior years are for Non-PCI loans and leases.

The following table presents the changes in our allowance for credit losses on loans and leases held for investment for the years indicated:

Year Ended December 31,

	Teal Ended December 31,												
Allowance for Credit Losses Roll Forward (1)		2019		2018		2017		2016		2015			
					(Dolla	rs in thousands)							
Balance, beginning of year (2)	\$	169,333	\$	168,091	\$	161,278	\$	122,268	\$	76,767			
Provision for credit losses:													
Addition to allowance for loan and lease losses		23,000		36,774		52,214		60,211		42,604			
(Reduction in) addition to reserve for unfunded loan													
commitments		(1,000)		8,226		6,786		789		5,677			
Total provision for credit losses		22,000		45,000		59,000		61,000		48,281			
Loans and leases charged off:													
Real estate mortgage		(997)		(8,190)		(2,410)		(2,059)		(2,489)			
Real estate construction and land		_		_		_		_		_			
Commercial		(30,426)		(50,481)		(70,709)		(32,210)		(13,354)			
Consumer		(839)		(371)		(1,023)		(823)		(156)			
Total loans and leases charged off		(32,262)		(59,042)		(74,142)		(35,092)		(15,999)			
Recoveries on loans charged off:	•												
Real estate mortgage		983		2,350		1,209		4,519		3,582			
Real estate construction and land		_		195		429		673		1,082			
Commercial		14,397		12,566		9,415		7,794		3,399			
Consumer		195		173		132		116		410			
Total recoveries on loans charged off		15,575		15,284		11,185		13,102		8,473			
Net charge-offs		(16,687)		(43,758)		(62,957)		(21,990)		(7,526)			
Fair value of acquired reserve for unfunded loan													
commitments		_				4,326				4,746			
Balance, end of year	\$	174,646	\$	169,333	\$	161,647	\$	161,278	\$	122,268			
Net charge-offs to average loans and leases		0.09%		0.26%		0.40%		0.15%		0.06%			

<sup>(1)</sup> Amounts and ratios related to 2019 and 2018 are for total loans and leases. Amounts and ratios related to 2017 and prior years are for Non-PCI loans and leases.

<sup>2)</sup> The allowance for loan losses related to PCI loans of \$6.4 million as of December 31, 2017 is reflected in the beginning balance for 2018.

The following table presents charge-offs by loan portfolio segment, class, and subclass for the periods indicated:

Year Ended December 31, 2018 Allowance for Credit Losses Charge-offs (1) 2019 2017 2016 2015 (In thousands) Real estate mortgage: \$ \$ Healthcare real estate \$ Hospitality 692 163 615 897 2,679 1,237 227 1,436 SBA program 9 281 Other commercial real estate 5,305 65 885 7,984 1,994 1,275 2.332 Total commercial real estate mortgage 906 145 231 30 Income producing residential 91 416 127 Other residential real estate 61 553 Total income producing and other residential 91 206 784 157 real estate mortgage 416 Total real estate mortgage 997 8,190 2,410 2,059 2,489 Real estate construction and land: Commercial Residential Total real estate construction and land Commercial: 904 Lender finance & timeshare 8 202 Equipment finance 2,934 19 24,911 8.088 Other asset-based 11,950 1,033 400 Premium finance 31 Total asset-based 11,981 3,975 621 25,815 8,088 Equity fund loans 15,070 927 Early stage 2,161 20,317 Expansion stage 7,208 17,907 17,014 2,262 Late stage 2,970 32,977 40,301 3,189 Total venture capital 9,369 Security monitoring 1.707 Secured business loans 1,426 1,984 948 684 2,260 Other lending 2,784 1,606 1,301 1,674 339 Cash flow 9,939 2,667 3,159 27,538 848 29,787 Total other commercial 9,076 13,529 3,206 5.266 Total commercial 30,426 50,481 70,709 32,210 13,354 1,023 156 Consumer 839 371 823 \$ 32,262 59,042 74,142 35,092 15,999 Total charge-offs

Real estate mortgage gross charge-offs declined to \$1.0 million for the year ended December 31, 2019 from \$8.2 million for the year ended December 31, 2018. The 2018 amount included a \$4.3 million gross charge-off related to a single loan secured by a traditional mall that was foreclosed upon and sold during 2018.

Asset-based gross charge-offs increased to \$12.0 million for the year ended December 31, 2019 from \$4.0 million for the year ended December 31, 2018. The 2019 amount included an \$11.8 million gross charge-off related to a single loan.

<sup>(1)</sup> Charge-offs related to 2019 and 2018 are for total loans and leases. Charge-offs related to 2017 and prior years are for Non-PCI loans and leases.

Venture capital gross charge-offs declined to \$9.4 million for the year ended December 31, 2019 from \$33.0 million for the year ended December 31, 2018. The 2019 lower venture capital gross charge-off experience is attributable to improvements made in venture capital loan underwriting and credit administration and our de-risking strategy, which emphasizes originations of equity fund loans (which had no gross charge-offs in 2019 and 2018).

Other commercial gross charge-offs declined to \$9.1 million for the year ended December 31, 2019 from \$13.5 million for the year ended December 31, 2018. The 2019 lower other commercial gross charge-off experience is attributable to our de-risking strategy under which we discontinued cash flow lending. Cash flow gross charge-offs declined to \$3.2 million for the year ended December 31, 2019 from \$9.9 million for the year ended December 31, 2018.

The following table presents recoveries by portfolio segment, class, and subclass for the periods indicated:

		•			ear End	led December	31,				
Allowance for Credit Losses Recoveries (1)		2019		2018		2017		2016		2015	
Post order and description					(In	thousands)					
Real estate mortgage:  Healthcare real estate	\$		\$		\$		\$	_	\$		
	\$	_	ý.	_	\$	_	Э	12	Þ	269	
Hospitality		382		452		413					
SBA program  Other commercial real estate		162		452 477		567		181 3,836		198	
		544		929		980		4,029		2,712 3,179	
Total commercial real estate mortgage		276						115			
Income producing residential				1,208						103	
Other residential real estate		163		213		229		375		300	
Total income producing and other residential		420		1 421		220		490		403	
real estate mortgage		439		1,421		229					
Total real estate mortgage		983		2,350		1,209		4,519		3,582	
Real estate construction and land:				<i>C</i> 1		00		201		20	
Commercial		_		61		90		381		29	
Residential  Total real estate construction and land		<del>_</del>		134		339 429		292 673		1,053	
		<del>-</del>		195		429		0/3		1,082	
Commercial:		_									
Lender finance & timeshare		6		23				_			
Equipment finance		11		90		3,377		1,854		77	
Other asset-based		1,416		255		_		_		1	
Premium finance		1 122	_					1.054		7.0	
Total asset-based		1,433		368		3,377		1,854		78	
Equity fund loans				_		-		_		_	
Early stage		5,811		2,664		3,827		_		<del>-</del>	
Expansion stage		2,340		6,131		503		91		_	
Late stage		0.151				4 220		91			
Total venture capital		8,151		8,795		4,330		91		_	
Security monitoring		181		_		_		_		-	
Secured business loans		2,877		895		934		801		2,946	
Other lending		760		1,620		774		2,522		375	
Cash flow		995		888		1.760		2,526		2.224	
Total other commercial		4,813		3,403		1,708		5,849		3,321	
Total commercial		14,397		12,566		9,415		7,794		3,399	
Consumer	<u> </u>	195	_	173		132	_	116		410	
Total recoveries	\$	15,575	\$	15,284	\$	11,185	\$	13,102	\$	8,473	

<sup>(1)</sup> Recoveries related to 2019 and 2018 are for total loans and leases. Recoveries related to 2017 and prior years are for Non-PCI loans and leases.

The following table presents the allowance for loan and lease losses on loans and leases held for investment by loan portfolio segment as of the dates indicated:

			A	llowance for Loar	ı an	d Lease Losses by	Por	tfolio Segment (1)	
		al Estate		Real Estate Construction		a		G	m . 1
	M	ortgage		and Land	<u></u>	Commercial ollars in thousands)	_	Consumer	 Total
December 31, 2019					(D	ouars in inousunus)			
Allowance for loan and lease losses	\$	44,575	\$	30,544	\$	61,528	\$	2,138	\$ 138,785
% of loans to total loans		42%		15%		41%		2%	100%
December 31, 2018									
Allowance for loan and lease losses	\$	46,021	\$	28,209	\$	56,360	\$	1,882	\$ 132,472
% of loans to total loans		44%		13%		41%		2%	100%
<b>December 31, 2017</b>									
Allowance for loan and lease losses	\$	34,981	\$	13,055	\$	82,726	\$	2,250	\$ 133,012
% of loans to total loans		46%		10%		42%		2%	100%
<b>December 31, 2016</b>									
Allowance for loan and lease losses	\$	37,765	\$	10,045	\$	93,853	\$	2,092	\$ 143,755
% of loans to total loans		37%		6%		55%		2%	100%
December 31, 2015									
Allowance for loan losses	\$	36,654	\$	7,137	\$	61,082	\$	661	\$ 105,534
% of loans to total loans		40%		4%		55%		1%	100%

<sup>(1)</sup> Amounts and ratios related to 2019 and 2018 are for total loans and leases. Amounts and ratios related to 2017 and prior years are for Non-PCI loans and leases.

The allowance for loan and lease losses attributable to real estate mortgage loans was \$44.6 million and \$46.0 million at December 31, 2019 and 2018. As ratios to real estate mortgage loans at those dates, these percentages were 0.56% and 0.58%, and were comparable.

The allowance for loan and lease losses attributable to real estate construction and land loans was \$30.5 million and \$28.2 million at December 31, 2019 and 2018. As ratios to real estate construction and land loans at those dates, these percentages were 1.12% and 1.26%. Although the amount of the allowance increased year over year as well as the loan balance, the ratio of the allowance to loans decreased, which was attributable to a lower probability of default given the favorable credit performance of the loans during 2019.

The allowance for loan and lease losses attributable to commercial loans and leases was \$61.5 million and \$56.4 million at December 31, 2019 and 2018. As ratios to commercial loans and leases at those dates, these percentages were 0.80% and 0.76%. The increase in the ratio at December 31, 2019 was due primarily to a greater degree of impaired commercial loans and leases with specific reserves at December 31, 2019 than at December 31, 2018.

#### Deposits

The following table presents a summary of our average deposit amounts and average rates paid during the years indicated:

Year Ended December 31, 2019 2018 2017 Weighted Weighted Weighted Average Average Average Average Average Average Balance Rate Balance Rate Balance Rate **Deposit Composition** (Dollars in thousands) Interest checking 3,406,218 1.23% 2,445,094 0.82% 1,928,249 0.45% Money market 5,139,623 1.10% 5,107,888 0.77% 5,027,453 0.46% Savings 525,809 0.17% 641,720 707,301 0.16% 0.16%Time 2,641,135 1,856,126 2,247,168 0.57% 1.86% 1.07% Total interest-bearing deposits 11,712,785 1.27% 10.050.828 0.80% 9,910,171 0.46% Noninterest-bearing demand 7,537,172 8,211,475 7,076,445 19,249,957 18,262,303 16,986,616 0.77% 0.44% Total deposits 0.27%

The following table presents the balance of each major category of deposits as of the dates indicated:

				December	31,					
	2019			2018			2017			
		% of			% of			% of		
<b>Deposit Composition</b>	 Balance	Total		Balance	Total		Balance	Total		
	(Dollars in thousands)									
Noninterest-bearing demand	\$ 7,243,298	38%	\$	7,888,915	42%	\$	8,508,044	45%		
Interest checking	3,753,978	19%		2,842,463	15%		2,226,885	12%		
Money market	4,690,420	24%		5,043,871	27%		4,511,730	24%		
Savings	499,591	3%		571,422	3%		690,353	4%		
Total core deposits	16,187,287	84%		16,346,671	87%		15,937,012	85%		
Non-core non-maturity deposits	496,407	3%		518,192	3%		863,202	4%		
Total non-maturity deposits	16,683,694	87%		16,864,863	90%		16,800,214	89%		
Time deposits \$250,000 and under	2,065,733	11%		1,593,453	8%		1,709,980	9%		
Time deposits over \$250,000	483,609	2%		412,185	2%		355,342	2%		
Total time deposits	 2,549,342	13%		2,005,638	10%		2,065,322	11%		
Total deposits	\$ 19,233,036	100%	\$	18,870,501	100%	\$	18,865,536	100%		

During 2019, total deposits increased by \$362.5 million to \$19.2 billion at December 31, 2019, due to an increase in time deposits of \$543.7 million, offset partially by decreases of \$159.4 million in core deposits and \$21.8 million in non-core non-maturity deposits. The decrease in core deposits was due primarily to customers shifting deposits into interest-bearing accounts as market rates increased during the first half of the year resulting in decreases of \$645.6 million in noninterest-bearing demand deposits, \$353.5 million in money market deposits, and \$71.8 million in savings deposits, offset partially by an increase of \$911.5 million in interest checking deposits. At December 31, 2019, core deposits totaled \$16.2 billion, or 84% of total deposits, including \$7.2 billion of noninterest-bearing demand deposits, or 38% of total deposits. Our deposit base is also diversified by client type. As of December 31, 2019, no individual depositor represented more than 1.2% of our total deposits, and our top ten depositors represented 7.5% of our total deposits.

The following table summarizes the maturities of time deposits as of the date indicated:

	 \$250,000	Over	
<u>December 31, 2019</u>	 and Under	\$250,000	Total
		(In thousands)	
Maturities:			
Due in three months or less	\$ 991,908	\$ 151,858	\$ 1,143,766
Due in over three months through six months	608,857	150,093	758,950
Due in over six months through twelve months	 368,597	159,343	 527,940
Total due within twelve months	1,969,362	461,294	2,430,656
Due in over 12 months through 24 months	81,070	20,610	101,680
Due in over 24 months	15,301	1,705	17,006
Total	\$ 2,065,733	\$ 483,609	\$ 2,549,342

#### Client Investment Funds

In addition to deposit products, we also offer select clients non-depository cash investment options through PWAM, our registered investment adviser subsidiary, and third-party money market sweep products. PWAM provides customized investment advisory and asset management solutions. At December 31, 2019, total off-balance sheet client investment funds were \$1.5 billion of which \$1.2 billion was managed by PWAM. At December 31, 2018, total off-balance sheet client investment funds were \$1.9 billion, of which \$1.5 billion was managed by PWAM.

#### **Borrowings and Subordinated Debentures**

The Bank has various available lines of credit. These include the ability to borrow funds from time to time on a long-term, short-term, or overnight basis from the FHLB, the FRBSF, or other financial institutions. The maximum amount that the Bank could borrow under its secured credit line with the FHLB at December 31, 2019 was \$4.2 billion, of which \$2.9 billion was available on that date. The maximum amount that the Bank could borrow under its secured credit line with the FRBSF at December 31, 2019 was \$2.0 billion, all of which was available on that date. The FHLB and FRBSF secured credit lines are collateralized by liens on \$5.9 billion and \$2.7 billion of qualifying loans, respectively. In addition to its secured lines of credit, the Bank also maintains unsecured lines of credit for the borrowing of overnight funds, subject to availability, of \$141.0 million with the FHLB and \$180.0 million in the aggregate with several correspondent banks. As of December 31, 2019, there was a \$141.0 million balance outstanding related to the FHLB unsecured line of credit. The Bank is a member of the AFX, through which it may either borrow or lend funds on an overnight or short-term basis with a group of pre-approved commercial banks. The availability of funds changes daily. As of December 31, 2019, the Bank had borrowed \$300.0 million through the AFX.

The following table presents information on our borrowings as of the dates indicated:

				December	31,			
	2019			2018		2017		
		Weighted			Weighted		Weighted	
		Average			Average		Average	
<b>Borrowings</b>	 Balance	Rate		Balance	Rate	Balance	Rate	
				(Dollars in tho	usands)			
FHLB secured short-term advances	\$ 1,318,000	1.66%	\$	1,040,000	2.56%	\$ 332,000	1.41%	
FHLB unsecured overnight advance	141,000	1.56%		141,000	2.53%	135,000	1.34%	
AFX short-term borrowings	300,000	1.61%		190,000	2.56%	_	—%	
Non-recourse debt	8	7.50%		114	7.50%	342	6.87%	
Total borrowings	\$ 1,759,008	1.64%	\$	1,371,114	2.56%	\$ 467,342	1.39%	
Averages for the year:						_		
Total borrowings	\$ 1,180,164	2.28%	\$	570,216	2.10%	\$ 388,896	0.94%	

The subordinated debentures are variable-rate and based on 3-month LIBOR plus a margin, except for one which is based on 3-month EURIBOR plus a margin. The margins on the 3-month LIBOR debentures range from 1.55% to 3.10%, while the margin on the 3-month EURIBOR debenture is 2.05%. The subordinated debentures are all long-term, with maturities ranging from September 2033 to July 2037.

The following table presents summary information on our subordinated debentures as of the dates indicated:

				December	31,			
		2019		2018		2017		
			Weighted Average		Weighted Average		Weighted Average	
Subordinated Debentures		Balance	Rate	Balance	Rate	Balance	Rate	
				 (Dollars in thou	usands)			
Gross subordinated debentures:								
With no unamortized discount	\$	135,055	4.33%	\$ 135,055	5.08%	\$ 120,622	4.03%	
With unamortized discount		405,635	3.72%	406,289	4.33%	434,524	3.25%	
Total gross subordinated debentures		540,690	3.87%	541,344	4.51%	555,146	3.42%	
Unamortized discount		(82,481)		(87,498)		(92,709)		
Net subordinated debentures	\$	458,209		\$ 453,846		\$ 462,437		
Averages for the year:	-							
Net subordinated debentures	\$	455 537	6.55%	\$ 454 702	6 30%	\$ 447 684	5 27%	

## **Credit Quality**

#### Nonperforming Assets, Performing TDRs, and Classified Loans and Leases

The following table presents information on our nonperforming assets, performing TDRs, and classified loans and leases as of the dates indicated:

			1	December 31,		 
	2019	2018		2017	2016	2015
			(Dol	lars in thousands)		
Nonaccrual loans and leases held for investment (1)	\$ 92,353	\$ 79,333	\$	157,545	\$ 173,527	\$ 133,615
Accruing loan contractually past due 90 days or more	_	_		_	_	700
Foreclosed assets, net	440	5,299		1,329	12,976	22,120
Total nonperforming assets	\$ 92,793	\$ 84,632	\$	158,874	\$ 186,503	\$ 156,435
Performing TDRs held for investment (2)	\$ 12,257	\$ 17,701	\$	56,838	\$ 64,952	\$ 40,182
Classified loans and leases held for investment (2)	\$ 175,912	\$ 237,110	\$	278,405	\$ 409,645	\$ 391,754
Nonaccrual loans and leases held for investment to						
loans and leases held for investment (1)	0.49%	0.44%		0.93%	1.12%	0.92%
Nonperforming assets to loans and leases						
held for investment and foreclosed assets, net (1)	0.49%	0.47%		0.94%	1.21%	1.08%
Classified loans and leases held for investment to						
loans and leases held for investment (2)	0.93%	1.32%		1.65%	2.67%	2.74%

<sup>(1)</sup> Amounts and ratios are for total loans and leases held for investment, net of deferred fees.

#### Nonaccrual Loans and Leases Held for Investment

During 2019, nonaccrual loans and leases held for investment increased by \$13.0 million to \$92.4 million at December 31, 2019 due mainly to \$79.9 million in nonaccrual additions, offset partially by \$26.9 million in charge-offs and \$39.9 million in principal payments and other reductions. As of December 31, 2019, the Company's three largest loan relationships on nonaccrual status had an aggregate carrying value of \$50.3 million and represented 54% of total nonaccrual loans and leases.

<sup>(2)</sup> Amounts and ratio related to 2019 and 2018 are for total loans and leases held for investment, net of deferred fees. Amounts related to 2017 and prior years are for Non-PCI loans and leases held for investment, net of deferred fees.

The following table presents our nonaccrual loans and leases held for investment and accruing loans and leases past due between 30 and 89 days by loan portfolio segment and class as of the dates indicated:

		Nonaccrual L	oans	and Leases			Accru	ing a	nd
	 December 3	31, 2019		December 3	31, 2018		30 - 89 Da	ys Pa	st Due
		% of			% of	De	cember 31,	D	ecember 31,
		Loan			Loan		2019		2018
	 Balance	Category		Balance	Category		Balance		Balance
				(Dollars in t	thousands)				
Real estate mortgage:									
Commercial	\$ 18,346	0.4%	\$	15,321	0.3%	\$	1,735	\$	3,276
Income producing and other residential	 2,478	0.1%		2,524	0.1%		2,094		1,557
Total real estate mortgage	 20,824	0.3%		17,845	0.2%		3,829		4,833
Real estate construction and land:									
Commercial	364	%		442	%		_		_
Residential	_	%		_	%		1,429		1,527
Total real estate construction and land	 364	%		442	%		1,429		1,527
Commercial:	 								
Asset-based	30,162	0.8%		32,324	1.0%		19		47
Venture capital	12,916	0.6%		20,299	1.0%		_		1,028
Other commercial	27,594	1.6%		7,380	0.4%		2,258		2,467
Total commercial	70,672	0.9%		60,003	0.8%		2,277		3,542
Consumer	493	0.1%		1,043	0.3%		1,006		581
Total held for investment	\$ 92,353	0.5%	\$	79,333	0.4%	\$	8,541	\$	10,483

#### Foreclosed Assets

The following table presents foreclosed assets (primarily OREO) by property type as of the dates indicated:

	December 31,								
Property Type	2019		2018		2	2017			
			(In thousands)						
Commercial real estate	\$	221	\$ 2	2,004	\$	64			
Construction and land development		219		219		219			
Multi-family		_	1	1,059		_			
Single-family residence			_	953		1,019			
Total OREO, net		440	4	1,235		1,302			
Other foreclosed assets			1	1,064		27			
Total foreclosed assets	\$	440	\$ 5	5,299	\$	1,329			

During 2019, foreclosed assets decreased by \$4.9 million to \$0.4 million at December 31, 2019 due mainly to sales of \$4.9 million.

#### Performing TDRs Held for Investment

The following table presents our performing TDRs held for investment by loan portfolio segment as of the dates indicated:

		_	 Decembe	r 31,					
	2019	1	2018	1	2017	2017			
		Number		Number			Numbe		
		of		of			of		
Performing TDRs (1)	 Balance	Loans	 Balance	Loans		Balance	Loans		
			(Dollars in the	ousands)					
Real estate mortgage	\$ 10,165	22	\$ 11,484	27	\$	47,560			
Real estate construction and land	1,470	1	5,420	2		5,690			
Commercial	550	12	692	6		3,488			
Consumer	72	2	105	3		100			
Total performing TDRs held for investment	\$ 12,257	37	\$ 17,701	38	\$	56,838			

<sup>(1)</sup> Amounts related to 2019 and 2018 are for total loans and leases held for investment, net of deferred fees. Amounts related to 2017 are for Non-PCI loans and leases held for investment, net of deferred fees.

During 2019, performing TDRs held for investment decreased by \$5.4 million to \$12.3 million at December 31, 2019 due primarily to transfers of performing TDRs to nonaccrual status of \$0.5 million and principal payments and other reductions of \$5.7 million, offset partially by additions of \$0.5 million and transfers from nonaccrual status to performing TDRs of \$0.3 million. The majority of the number of performing TDRs were on accrual status prior to the restructurings and have remained on accrual status after the restructurings due to the borrowers making payments before and after the restructurings.

#### Classified and Special Mention Loans and Leases Held for Investment

The following table presents the credit risk ratings of our loans and leases held for investment, net of deferred fees, as of the dates indicated:

	December 31,									
Loan and Lease Credit Risk Ratings (1)	2019 2018					2017				
			(Dol	llars in thousands)		_				
Pass	\$	18,348,004	\$	17,459,205	\$	16,334,134				
Special mention		322,956		261,398		302,168				
Classified		175,912		237,110		278,405				
Total loans and leases held for investment, net of deferred fees	\$	18,846,872	\$	17,957,713	\$	16,914,707				

<sup>(1)</sup> Amounts related to 2019 and 2018 are for total loans and leases held for investment, net of deferred fees. Amounts related to 2017 are for Non-PCI loans and leases held for investment, net of deferred fees.

Classified and special mention loans and leases fluctuate from period to period as a result of loan repayments and downgrades or upgrades from our ongoing active portfolio management.

During 2019, special mention loans and leases increased by \$61.6 million to \$323.0 million at December 31, 2019. This increase was due primarily to security monitoring special mention loans increasing to \$163.1 million from \$28.9 million, offset partially by other commercial real estate special mention loans decreasing to \$7.2 million from \$32.8 million.

During 2019, classified loans and leases decreased by \$61.2 million to \$175.9 million at December 31, 2019. This decline was due mainly to other commercial real estate classified loans decreasing to \$15.5 million from \$44.5 million and security monitoring classified loans decreasing to \$34.7 million from \$54.6 million.

#### **Regulatory Matters**

#### Capital

Bank regulatory agencies measure capital adequacy through standardized risk-based capital guidelines that compare different levels of capital (as defined by such guidelines) to risk-weighted assets and off-balance sheet obligations. At December 31, 2019, banks considered to be "well capitalized" must maintain a minimum Tier 1 leverage ratio of 5.00%, a minimum common equity Tier 1 risk-based capital ratio of 6.50%, a minimum Tier 1 risk-based capital ratio of 8.00%, and a minimum total risk-based capital ratio of 10.00%. Regulatory capital requirements limit the amount of deferred tax assets that may be included when determining the amount of regulatory capital. Deferred tax asset amounts in excess of the calculated limit are disallowed from regulatory capital. At December 31, 2019, such disallowed amounts were \$195,000 for the Company and none for the Bank. No assurance can be given that the regulatory capital deferred tax asset limitation will not increase in the future or that the Company or Bank will not have increased deferred tax assets that are disallowed.

Basel III currently requires all banking organizations to maintain a 2.50% capital conservation buffer above the minimum risk-based capital requirements to avoid certain limitations on capital distributions, stock repurchases and discretionary bonus payments to executive officers. The capital conservation buffer is exclusively comprised of common equity tier 1 capital, and it applies to each of the three risk-based capital ratios but not to the leverage ratio. Effective January 1, 2019, the common equity tier 1, tier 1, and total capital ratio minimums inclusive of the capital conservation buffer were 7.00%, 8.50%, and 10.50%. At December 31, 2019, the Company and Bank were in compliance with the capital conservation buffer requirement.

The following tables present a comparison of our actual capital ratios to the minimum required ratios and well capitalized ratios as of the dates indicated:

		Minimum Required					
			Plus Capital				
		For Capital	Conservation	For Well			
		Adequacy	Buffer	Capitalized			
	Actual	Purposes	Phase-In (1)	Requirement			
December 31, 2019							
PacWest Bancorp Consolidated							
Tier 1 capital (to average assets)	9.74%	4.00%	4.00%	N/A			
CET1 capital (to risk weighted assets)	9.78%	4.50%	7.00%	N/A			
Tier 1 capital (to risk weighted assets)	9.78%	6.00%	8.50%	N/A			
Total capital (to risk weighted assets)	12.41%	8.00%	10.50%	N/A			
Pacific Western Bank							
Tier 1 capital (to average assets)	10.95%	4.00%	4.00%	5.00%			
CET1 capital (to risk weighted assets)	11.00%	4.50%	7.00%	6.50%			
Tier 1 capital (to risk weighted assets)	11.00%	6.00%	8.50%	8.00%			
Total capital (to risk weighted assets)	11.74%	8.00%	10.50%	10.00%			

		Minimum Required						
			Plus Capital					
		For Capital	Conservation	For Well	Conservation			
		Adequacy	Buffer	Capitalized	<b>Buffer Fully</b>			
	Actual	Purposes	Phase-In (1)	Requirement	Phased-In			
December 31, 2018								
PacWest Bancorp Consolidated								
Tier 1 capital (to average assets)	10.13%	4.00%	4.000%	N/A	4.00%			
CET1 capital (to risk weighted assets)	10.01%	4.50%	6.375%	N/A	7.00%			
Tier 1 capital (to risk weighted assets)	10.01%	6.00%	7.875%	N/A	8.50%			
Total capital (to risk weighted assets)	12.72%	8.00%	9.875%	N/A	10.50%			
Pacific Western Bank								
Tier 1 capital (to average assets)	10.80%	4.00%	4.000%	5.00%	4.00%			
CET1 capital (to risk weighted assets)	10.68%	4.50%	6.375%	6.50%	7.00%			
Tier 1 capital (to risk weighted assets)	10.68%	6.00%	7.875%	8.00%	8.50%			
Total capital (to risk weighted assets)	11.44%	8.00%	9.875%	10.00%	10.50%			

<sup>(1)</sup> Ratios for December 31, 2019 reflect the minimum required plus the fully phased-in capital conservation buffer of 2.50%; ratios for December 31, 2018 reflect the minimum required plus capital conservation buffer phase-in for 2018 of 1.875%.

#### Subordinated Debentures

We issued or assumed through mergers subordinated debentures to trusts that were established by us or entities we acquired, which, in turn, issued trust preferred securities. The carrying value of subordinated debentures totaled \$458.2 million at December 31, 2019. At December 31, 2019, none of the trust preferred securities were included in the Company's Tier I capital under the phase-out limitations of Basel III, and \$444.5 million were included in Tier II capital. For a more detailed discussion of our subordinated debentures, see "Item 1: Business - Supervision and Regulation - *Capital Requirements*."

#### Dividends on Common Stock and Interest on Subordinated Debentures

As a bank holding company, PacWest is required to notify the FRB prior to declaring and paying a dividend to stockholders during any period in which quarterly and/or cumulative twelve-month net earnings are insufficient to fund the dividend amount, among other requirements. Interest payments made by us on subordinated debentures are considered dividend payments under FRB regulations.

# Liquidity

#### Liquidity Management

The goals of our liquidity management are to ensure the ability of the Company to meet its financial commitments when contractually due and to respond to other demands for funds such as the ability to meet the cash flow requirements of customers who may be either depositors wanting to withdraw funds or borrowers who have unfunded commitments. We have an Executive Management Asset/Liability Management Committee ("Executive ALM Committee") that is comprised of members of senior management and is responsible for managing commitments to meet the needs of customers while achieving our financial objectives. Our Executive ALM Committee meets regularly to review funding capacities, current and forecasted loan demand, and investment opportunities.

We manage our liquidity by maintaining pools of liquid assets on-balance sheet, consisting of cash and due from banks, interest-earning deposits in other financial institutions, and unpledged securities available-for-sale, which we refer to as our primary liquidity. We also maintain available borrowing capacity under secured credit lines with the FHLB and the FRBSF, which we refer to as our secondary liquidity.

As a member of the FHLB, the Bank had secured borrowing capacity with the FHLB of \$4.2 billion at December 31, 2019, of which \$2.9 billion was available on that date. The FHLB secured credit line was collateralized by a blanket lien on \$5.9 billion of qualifying loans. The Bank also had secured borrowing capacity with the FRBSF of \$2.0 billion at December 31, 2019, all of which was available on that date. The FRBSF secured credit line was collateralized by liens on \$2.7 billion of qualifying loans.

In addition to its secured lines of credit, the Bank also maintains unsecured lines of credit for the purpose of borrowing overnight funds, subject to availability, of \$141.0 million with the FHLB and \$180.0 million in the aggregate with several correspondent banks. As of December 31, 2019, there was a \$141.0 million balance outstanding related to the FHLB unsecured line of credit. The Bank is a member of the AFX, through which it may either borrow or lend funds on an overnight or short-term basis with a group of pre-approved commercial banks. The availability of funds changes daily. As of December 31, 2019, the Bank had borrowed \$300.0 million through the AFX.

The following tables provide a summary of the Bank's primary and secondary liquidity levels as of the dates indicated:

		December 31,								
Primary Liquidity - On-Balance Sheet		2019	2018			2017				
			(Dol	lars in thousands)						
Cash and due from banks	\$	172,585	\$	175,830	\$	233,215				
Interest-earning deposits in financial institutions		465,039		209,937		165,222				
Securities available-for-sale		3,797,187		4,009,431		3,774,431				
Less: pledged securities		(486,200)		(458,143)		(449,187)				
Total primary liquidity	\$	3,948,611	\$	3,937,055	\$	3,723,681				
		-								
Ratio of primary liquidity to total deposits		20.5%		20.9%		19.7%				
Secondary Liquidity - Off-Balance Sheet				December 31,						
Available Secured Borrowing Capacity		2019		2018		2017				
				(In thousands)						
Total secured borrowing capacity with the FHLB	\$	4,229,788	\$	3,746,970	\$	3,789,949				
Less: secured advances outstanding		(1,318,000)		(1,040,000)		(332,000)				
Available secured borrowing capacity with the FHLB		2,911,788		2,706,970		3,457,949				
Available secured borrowing capacity with the FRBSF		1,988,028		2,003,269		1,766,188				
Total secondary liquidity	\$	4,899,816	\$	4,710,239	\$	5,224,137				

During 2019, the Company's primary liquidity increased by \$11.6 million to \$3.9 billion at December 31, 2019 due primarily to a \$255.1 million increase in interest-earning deposits in financial institutions, offset partially by a \$212.2 million decrease in securities available-for-sale and a \$28.1 million increase in pledged securities. During 2019, the Company's secondary liquidity increased by \$189.6 million to \$4.9 billion at December 31, 2019 due mainly to a \$482.8 million increase in the borrowing capacity on the secured credit line with the FHLB, offset partially by a \$278.0 million increase in advances outstanding on that secured credit line and a \$15.2 million decrease in the borrowing capacity on the secured credit line with the FRBSF. The increase in the borrowing capacity with the FHLB was due primarily to an increase in loan collateral pledged for the facility.

In addition to our primary liquidity, we generate liquidity from cash flows from our loan and securities portfolios and our large base of core customer deposits, defined as noninterest-bearing demand, interest checking, savings, and non-brokered money market accounts. At December 31, 2019, core deposits totaled \$16.2 billion and represented 84% of the Company's total deposits. Core deposits are normally less volatile, often with customer relationships tied to other products offered by the Bank promoting long-standing relationships and stable funding sources. See "- Balance Sheet Analysis - *Deposits*" for additional information and detail of our core deposits.

Our deposit balances may decrease if interest rates increase significantly or if customers withdraw funds from the Bank. In order to address the Bank's liquidity risk as deposit balances may fluctuate, the Bank maintains adequate levels of available liquidity on and off the balance sheet.

We use brokered deposits, the availability of which is uncertain and subject to competitive market forces and regulation, for liquidity management purposes. At December 31, 2019, brokered deposits totaled \$1.7 billion, consisting primarily of \$1.2 billion of brokered time deposits and \$496.4 million of non-maturity brokered accounts. At December 31, 2018, brokered deposits totaled \$1.3 billion, consisting mainly of \$729.4 million of brokered time deposits and \$518.2 million of non-maturity brokered accounts.

Our liquidity policy includes guidelines for On-Balance Sheet Liquidity (a measurement of primary liquidity to total deposits plus borrowings), Liquidity Buffer Coverage Ratio (the ratio of cash and unpledged securities to the estimated 30 day cash outflow in a defined stress scenario), Liquidity Stress Test Survival Horizon (the number of days that the Bank's liquidity buffer plus available secured borrowing capacity is sufficient to offset cumulative cash outflow in a defined stress scenario), Loan to Funding Ratio (measurement of gross loans net of fees divided by deposits plus borrowings), Wholesale Funding Ratio (measurement of wholesale funding divided by interest-earning assets), and other guidelines developed for measuring and maintaining liquidity. As of December 31, 2019, we were in compliance with all of our established liquidity guidelines.

#### Holding Company Liquidity

PacWest acts a source of financial strength for the Bank which can also include being a source of liquidity. The primary sources of liquidity for the holding company include dividends from the Bank, intercompany tax payments from the Bank, and PacWest's ability to raise capital, issue subordinated debt, and secure outside borrowings. Our ability to obtain funds for the payment of dividends to our stockholders, the repurchase of shares of common stock, and other cash requirements is largely dependent upon the Bank's earnings. The Bank is subject to restrictions under certain federal and state laws and regulations that limit its ability to transfer funds to the holding company through intercompany loans, advances, or cash dividends.

Dividends paid by California state-chartered banks are regulated by the FDIC and the DBO under their general supervisory authority as it relates to a bank's capital requirements. The Bank may declare a dividend without the approval of the DBO and FDIC as long as the total dividends declared in a calendar year do not exceed either the retained earnings or the total of net earnings for the three previous fiscal years less any dividends paid during such period. The Bank's net earnings during the previous three fiscal years exceeded dividends paid by the Bank during that same period by \$34.8 million. During the year ended December 31, 2019, PacWest received \$336.0 million in dividends from the Bank. Since the Bank had an accumulated deficit of \$490.6 million at December 31, 2019, for the foreseeable future, any dividends from the Bank to the holding company will continue to require DBO and FDIC approval.

At December 31, 2019, PacWest had \$114.0 million in cash and cash equivalents, of which substantially all is on deposit at the Bank. We believe this amount of cash, along with anticipated future dividends from the Bank, will be sufficient to fund the holding company's cash flow needs over the next 12 months, including any stock repurchases pursuant to the Company's Stock Repurchase Program, which terminates on February 28, 2021. See "- Recent Events - Stock Repurchase Program" for additional information.

#### **Contractual Obligations**

The following table summarizes the known contractual obligations of the Company as of the date indicated:

			Due After		Due After			
	Due		One Year		Three Years		Due	
	Within		Through		Through		After	
<u>December 31, 2019</u>	 One Year	Three Years		Five Years		Five Years		 Total
					(In thousands)			
Time deposits (1)	\$ 2,430,656	\$	114,947	\$	3,341	\$	398	\$ 2,549,342
Short-term borrowings	1,759,000		_		_		_	1,759,000
Long-term debt obligations (1)	8		_		_		540,690	540,698
Contractual interest (2)	14,530		2,070		117		17	16,734
Operating lease obligations	33,221		56,123		37,278		33,575	160,197
Other contractual obligations	83,320		55,586		9,937		24,020	172,863
Total	\$ 4,320,735	\$	228,726	\$	50,673	\$	598,700	\$ 5,198,834

<sup>(1)</sup> Excludes purchase accounting fair value adjustments.

Operating lease obligations, time deposits, and debt obligations are discussed in Note 7. *Premises and Equipment, Net, Note 11. Deposits*, and Note 12. *Borrowings and Subordinated Debentures* of the Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data." The other contractual obligations relate to our minimum liability associated with our data and item processing contract with a third-party provider, commitments to contribute capital to investments in low income housing project partnerships and private equity funds, and commitments under deferred compensation arrangements.

We believe that we will be able to meet our contractual obligations as they come due through the maintenance of adequate liquidity levels. We expect to maintain adequate liquidity levels through profitability, loan and lease payoffs, securities repayments and maturities, and continued deposit gathering activities. We also have in place various borrowing mechanisms for both short-term and long-term liquidity needs.

#### **Off-Balance Sheet Arrangements**

Our obligations also include off-balance sheet arrangements consisting of loan commitments, of which only a portion is expected to be funded, and standby letters of credit. At December 31, 2019, our loan commitments and standby letters of credit were \$8.2 billion and \$355.5 million. The loan commitments, a portion of which will eventually result in funded loans, increase our profitability through net interest income when drawn and unused commitment fees prior to being drawn. We manage our overall liquidity taking into consideration funded and unfunded commitments as a percentage of our liquidity sources. Our liquidity sources, as described in "- Liquidity Management," have been and are expected to be sufficient to meet the cash requirements of our lending activities. For further information on loan commitments, see Note 13. Commitments and Contingencies of the Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data."

### Recent Accounting Pronouncements

See Note 1. Nature of Operations and Summary of Significant Accounting Policies of the Notes to Consolidated Financial Statements contained in "Item 8. Financial Statements and Supplementary Data" for information on recent accounting pronouncements and their expected impact, if any, on our consolidated financial statements.

<sup>(2)</sup> Excludes interest on subordinated debentures as these instruments are floating rate.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### Market Risk - Foreign Currency Exchange

We enter into foreign exchange contracts with our clients and counter-party banks primarily for the purpose of offsetting or hedging clients' foreign currency exposures arising out of commercial transactions, and we enter into cross currency swaps and foreign exchange forward contracts to hedge exposures to loans and debt instruments denominated in foreign currencies. We have experienced and will continue to experience fluctuations in our net earnings as a result of transaction gains or losses related to revaluing certain asset and liability balances that are denominated in currencies other than the U.S. Dollar, and the derivative instruments that hedge those exposures. As of December 31, 2019, the U.S. Dollar notional amounts of loans receivable and subordinated debentures payable denominated in foreign currencies were \$60.6 million and \$28.9 million, and the U.S. Dollar notional amounts of derivatives outstanding to hedge these foreign currency exposures were \$62.0 million and \$29.2 million. We recognized foreign currency translation net gains of \$0.2 million, \$0.3 million, and \$0.3 million for the years ended December 31, 2019, 2018, and 2017, respectively.

#### Asset/Liability Management and Interest Rate Sensitivity

#### Interest Rate Risk

We measure our IRR position on a monthly basis using two methods: (i) NII simulation analysis; and (ii) MVE modeling. The Executive ALM Committee and the Board Asset/Liability Management Committee review the results of these analyses quarterly. If hypothetical changes to interest rates cause changes to our simulated net present value of equity and/or net interest income outside our pre-established limits, we may adjust our asset and liability mix in an effort to bring our interest rate risk exposure within our established limits.

We evaluated the results of our NII simulation model and MVE model prepared as of December 31, 2019, the results of which are presented below. Our NII simulation and MVE model indicate that our balance sheet is asset-sensitive. An asset-sensitive profile would suggest that a sudden sustained increase in rates would result in an increase in our estimated NII and MVE, while a liability-sensitive profile would suggest that these amounts would decrease.

#### **Net Interest Income Simulation**

We used a NII simulation model to measure the estimated changes in NII that would result over the next 12 months from immediate and sustained changes in interest rates as of December 31, 2019. This model is an interest rate risk management tool and the results are not necessarily an indication of our future net interest income. This model has inherent limitations and these results are based on a given set of rate changes and assumptions at one point in time. We have assumed no growth or changes in the product mix of either our total interest-sensitive assets or liabilities over the next 12 months, therefore the results reflect an interest rate shock to a static balance sheet.

This analysis calculates the difference between NII forecasted using both increasing and decreasing interest rate scenarios using the forward yield curve at December 31, 2019. In order to arrive at the base case, we extend our balance sheet at December 31, 2019 one year and reprice any assets and liabilities that would contractually reprice or mature during that period using the products' pricing as of December 31, 2019. Based on such repricing, we calculate an estimated tax equivalent NII and NIM for each rate scenario.

The NII simulation model is dependent upon numerous assumptions. For example, the majority of our loans are variable rate, which are assumed to reprice in accordance with their contractual terms. Some loans and investment securities include the opportunity of prepayment (imbedded options) and the simulation model uses prepayment assumptions to estimate these prepayments and reinvest these proceeds at current simulated yields. Our interest-bearing deposits reprice at our discretion and are assumed to reprice at a rate less than the change in market rates. The 12 month NII simulation model as of December 31, 2019 assumes interest-bearing deposits reprice at 34% of the change in market rates (this is commonly referred to as the "deposit beta"). The effects of certain balance sheet attributes, such as fixed-rate loans, variable-rate loans that have reached their floors, and the volume of noninterest-bearing deposits as a percentage of earning assets, impact our assumptions and consequently the results of our NII simulation model. Changes that could vary significantly from our assumptions include loan and deposit growth or contraction, loan and deposit pricing, changes in the mix of our earning assets or funding sources, and future asset/liability management decisions, all of which may have significant effects on our net interest income.

The following table presents forecasted net interest income and net interest margin for the next 12 months using the static balance sheet and forward yield curve as the base scenario, with immediate and sustained parallel upward movements in interest rates of 100, 200 and 300 basis points and sustained parallel downward movements in interest rates of 25, 50 and 100 basis points as of the date indicated:

	Fo	orecasted		Forecasted	Forecasted
	Ne	Net Interest Percenta		Net Interest	Net Interest
	]	Income	Change	Margin	Margin Change
December 31, 2019	(Tax	Equivalent)	From Base	(Tax Equivalent)	From Base
			(Dollars in	millions)	
Interest Rate Scenario:					
Up 300 basis points	\$	1,119.6	16.4%	4.83%	0.68%
Up 200 basis points	\$	1,063.6	10.6%	4.58%	0.43%
Up 100 basis points	\$	1,007.3	4.7%	4.34%	0.19%
BASE CASE	\$	961.8	_	4.15%	_
Down 25 basis points	\$	955.1	(0.7)%	4.12%	(0.03)%
Down 50 basis points	\$	948.5	(1.4)%	4.09%	(0.06)%
Down 100 basis points	\$	931.3	(3.2)%	4.01%	(0.14)%

During 2019, total base case year 1 tax equivalent NII decreased by \$86.9 million to \$961.8 million at December 31, 2019 compared to \$1.05 billion at December 31, 2018. This decrease was attributable to a lower loan portfolio yield and an increase in the mix of interest-bearing deposits to noninterest-bearing deposits, offset partially by higher loan volume and a decrease in the cost of funds.

In addition to parallel interest rate shock scenarios, we also model various alternative rate vectors that are viewed as more likely to occur in a typical monetary policy tightening cycle. The most favorable alternate rate vector that we model is the "Bear Flattener" scenario, when short-term rates increase faster than long-term rates, and the least favorable alternate rate vector that we model is the "Ramped Sharp Decrease," a 200 basis point decrease over a 24 month period with semiannual rate adjustments. In the "Bear Flattener" scenario, Year 1 tax equivalent NII increases by 7.0%, and in the "Ramped Sharp Decrease" scenario, Year 1 tax equivalent NII decreases by 1.3%.

At December 31, 2019, we had \$18.9 billion of total loans that included \$11.3 billion with variable interest rate terms (excluding hybrid loans discussed below). Of the variable interest rate loans, \$7.6 billion, or 68%, contained interest rate floor provisions, which included \$3.0 billion of "in-the-money" loans, meaning the loan coupon will not adjust down if there are future decreases to the index interest rate. The cumulative amount of loans with "in-the-money" floors for assumed additional market rate decreases are as follows:

December 31, 2019						
	<b>Total Amount of</b>					
	Loans With					
Basis Points of	"In-the-Money"					
Rate Decreases	Loan Floors					
(Dollars in	n millions)					
50 bps	\$4,472					
100 bps	\$6,206					
150 bps	\$7,398					
200 bps	\$7,607					
250 bps	\$7,610					

At December 31, 2019, we also had \$4.0 billion of variable-rate hybrid loans that do not immediately reprice because the loans contain an initial fixed rate period before they become variable. The cumulative amounts of hybrid loans that would switch from being fixed-rate to variable-rate because the initial fixed-rate term would expire were approximately \$647 million, \$1.0 billion, and \$1.5 billion in the next one, two, and three years.

LIBOR is expected to be phased out after 2021, and, as such, the Company is assessing the impacts of this transition and exploring alternatives to use in place of LIBOR. The business processes impacted relate primarily to our variable-rate loans and our subordinated debentures, both of which are indexed to LIBOR. For further information see Item 1A. Risk Factors.

#### Market Value of Equity

We measure the impact of market interest rate changes on the net present value of estimated cash flows from our assets, liabilities, and off-balance sheet items, defined as the market value of equity, using our MVE model. This simulation model assesses the changes in the market value of our interest-sensitive financial instruments that would occur in response to an instantaneous and sustained increase or decrease in market interest rates of 100, 200, and 300 basis points. This analysis assigns significant value to our noninterest-bearing deposit balances. The projections include various assumptions regarding cash flows and interest rates and are by their nature forward-looking and inherently uncertain.

The MVE model is an interest rate risk management tool and the results are not necessarily an indication of our actual future results. Actual results may vary significantly from the results suggested by the market value of equity table. Loan prepayments and deposit attrition, changes in the mix of our earning assets or funding sources, and future asset/liability management decisions, among others, may vary significantly from our assumptions. The base case is determined by applying various current market discount rates to the estimated cash flows from the different types of assets, liabilities, and off-balance sheet items existing at December 31, 2019.

The following table shows the projected change in the market value of equity for the rate scenarios presented as of the date indicated:

						Ratio of
	P	rojected	Dollar	Percentage	Percentage	Projected
	Mai	ket Value	Change	Change	of Total	Market Value
<b>December 31, 2019</b>		f Equity	 From Base	From Base	Assets	to Book Value
				(Dollars in millions)		
Interest Rate Scenario:						
Up 300 basis points	\$	7,964.5	\$ 600.6	8.2%	29.8%	160.7%
Up 200 basis points	\$	7,799.0	\$ 435.0	5.9%	29.1%	157.4%
Up 100 basis points	\$	7,615.3	\$ 251.4	3.4%	28.4%	153.7%
BASE CASE	\$	7,363.9	\$ _	_	27.5%	148.6%
Down 100 basis points	\$	7,063.6	\$ (300.4)	(4.1)%	26.4%	142.6%
Down 200 basis points	\$	6,590.1	\$ (773.9)	(10.5)%	24.6%	133.0%
Down 300 basis points	\$	6,120.8	\$ (1,243.2)	(16.9)%	22.9%	123.5%

During 2019, total base case projected market value of equity increased by \$1.9 billion to \$7.4 billion at December 31, 2019 compared to \$5.5 billion at December 31, 2018. The overall MVE sensitivity reflects a more asset-sensitive profile. The increase in asset sensitivity of MVE is due to revised deposit attrition and pricing models implemented during 2019, which reflect longer deposit account average life and lower deposit pricing betas than the models used previously. The \$1.9 billion increase in base case projected MVE was due primarily to: (1) a \$1.2 billion increase in the mark-to-market adjustment for loans and leases due to decreased credit spreads used for loan valuation and price appreciation from the decreases in market interest rates, (2) a \$580 million decrease in the mark-to-market adjustment for total deposits due to the longer average life and lower pricing beta assumed in the new deposit models, and (3) a \$129 million increase in the book value of stockholders' equity due mainly to \$469 million in net earnings and an \$85 million increase in accumulated other comprehensive income, offset partially by \$155 million of common stock repurchased under the Stock Repurchase Program and \$289 million of cash dividends paid.

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

# Contents

Management's Report on Internal Control Over Financial Reporting	<u>91</u>
Report of Independent Registered Public Accounting Firm	<u>92</u>
Consolidated Balance Sheets as of December 31, 2019 and 2018	<u>95</u>
Consolidated Statements of Earnings for the Years Ended December 31, 2019, 2018, and 2017	<u>96</u>
Consolidated Statements of Comprehensive Income for the Years Ended December 31, 2019, 2018, and 2017	<u>97</u>
Consolidated Statements of Changes in Stockholders' Equity for the Years Ended December 31, 2019, 2018, and 2017	<u>98</u>
Consolidated Statements of Cash Flows for the Years Ended December 31, 2019, 2018, and 2017	99
Notes to Consolidated Financial Statements	<u>101</u>

#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of PacWest Bancorp, including its consolidated subsidiaries, is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control system was designed to provide reasonable assurance to the Company's management and Board of Directors regarding the preparation and fair presentation of published financial statements in accordance with U.S. generally accepted accounting principles. All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Management maintains a comprehensive system of controls intended to ensure that transactions are executed in accordance with management's authorization, assets are safeguarded, and financial records are reliable. Management also takes steps to see that information and communication flows are effective and to monitor performance, including performance of internal control procedures.

As of December 31, 2019, PacWest Bancorp management assessed the effectiveness of the Company's internal control over financial reporting based on the framework established in *Internal Control-Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management has determined that the Company's internal control over financial reporting as of December 31, 2019, is effective.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements should they occur. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the control procedures may deteriorate.

KPMG LLP, the independent registered public accounting firm that audited the Company's consolidated financial statements included in this Annual Report on Form 10-K, has issued a report on the effectiveness of the Company's internal control over financial reporting as of December 31, 2019. The report, which expresses an unqualified opinion on the effectiveness of the Company's internal control over financial reporting as of December 31, 2019, is included in this Item under the heading "Report of Independent Registered Public Accounting Firm."

#### Report of Independent Registered Public Accounting Firm

To the Stockholders and Board of Directors PacWest Bancorp:

Opinions on the Consolidated Financial Statements and Internal Control Over Financial Reporting

We have audited the accompanying consolidated balance sheets of PacWest Bancorp and subsidiaries (the Company) as of December 31, 2019 and 2018, the related consolidated statements of earnings, comprehensive income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2019, and the related notes (collectively, the consolidated financial statements). We also have audited the Company's internal control over financial reporting as of December 31, 2019, based on criteria established in *Internal Control - Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2019 and 2018, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2019, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2019, based on criteria established in *Internal Control - Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

#### Basis for Opinions

The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's consolidated financial statements and an opinion on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the consolidated financial statements included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

#### Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Critical Audit Matter

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the consolidated financial statements and (2) involved our especially challenging, subjective, or complex judgment. The communication of a critical audit matter does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

Assessment of the allowance for loan and lease losses related to loans collectively evaluated for impairment

As discussed in Note 1 and Note 5 to the consolidated financial statements, the Company's allowance for loan and lease losses related to loans and leases collectively evaluated for impairment (general reserve) is calculated and updated on a quarterly basis. The Company's general reserve includes both quantitative and qualitative loss factors. At December 31, 2019, the Company's general reserve was \$132.6 million. The Company's methodology for estimating the quantitative loss factors includes a probability of default (PD) and loss given default (LGD) which are applied based on loan type and credit-risk ratings for loans collectively evaluated for impairment. The Company's general reserve methodology also includes a qualitative component.

We identified the assessment of the general reserve as a critical audit matter because the significant measurement uncertainty required complex auditor judgment and industry knowledge and experience. In addition, auditor judgment was required to evaluate the sufficiency of audit evidence obtained. The assessment of the general reserve encompassed the evaluation of the methodologies, inputs, and assumptions used to estimate the general reserve. This included assessing the PD/LGD methodology; the key inputs and assumptions, including segmentation, look-back period, loss emergence period, the credit risk ratings (non-consumer loan portfolio segments); and the qualitative loss factors.

The primary procedures we performed to address this critical audit matter included the following. We tested certain internal controls over the development and approval of the general reserve methodology, the determination of key inputs and assumptions used to calculate the general reserve, and the analysis of the Company's allowance for loan and lease losses results, trends and ratios. We tested the Company's process to develop the general reserve. Specifically, we tested the sources of data, factors, and assumptions that the Company used by considering whether they are relevant and reliable, and whether additional factors and alternative assumptions should be used. We tested, with the assistance of credit risk professionals with specialized skills and industry knowledge and experience, the following:

- the general reserve methodology's ability to produce an estimate in compliance with U.S. generally accepted accounting principles,
- the determination of the loan segmentation, look-back period, and loss emergence period, by comparing these inputs and assumptions to the Company's historical loss information, internal policies and procedures, external metrics, and portfolio risk characteristics,
- the credit risk ratings across the non-consumer loan portfolio segments for a selection of loans based on knowledge of the Company's credit policies and industry expertise, and
- the evaluation of the methodology used to develop the resulting qualitative loss factors and the effect of those factors on the ALLL compared with both internal and external credit factors and consistency with credit trends.

We evaluated the collective results of the procedures performed to assess the sufficiency of the audit evidence obtained related to the Company's allowance for loan and lease losses.

/s/ KPMG LLP

We have served as the auditor for the Company or its predecessors since 1982.

Irvine, California February 27, 2020

# CONSOLIDATED BALANCE SHEETS

		December 31,		
		2019		2018
	(Da	ollars in thousands, ex	cept par v	value amounts)
ASSETS:				
Cash and due from banks	\$	172,585	\$	175,830
Interest-earning deposits in financial institutions		465,039		209,937
Total cash and cash equivalents		637,624		385,767
Securities available-for-sale, at fair value		3,797,187		4,009,431
Federal Home Loan Bank stock, at cost		40,924		32,103
Total investment securities		3,838,111		4,041,534
Gross loans and leases held for investment		18,910,740		18,026,365
Deferred fees, net		(63,868)		(68,652
Allowance for loan and lease losses		(138,785)		(132,472
Total loans and leases held for investment, net		18,708,087		17,825,241
Equipment leased to others under operating leases		324,084		292,677
Premises and equipment, net		38,585		34,661
Foreclosed assets, net		440		5,299
Goodwill		2,548,670		2,548,670
Core deposit and customer relationship intangibles, net		38,394		57,120
Other assets		636,811		540,385
Total assets	\$	26,770,806	\$	25,731,354
IABILITIES:				
Noninterest-bearing deposits	\$	7,243,298	\$	7,888,915
Interest-bearing deposits		11,989,738		10,981,586
Total deposits		19,233,036		18,870,501
Borrowings		1,759,008		1,371,114
Subordinated debentures		458,209		453,846
Accrued interest payable and other liabilities		365,856		210,305
Total liabilities		21,816,109		20,905,766
ommitments and contingencies				
ommunents and contangencies				
TOOVIOLDEDS FOLITY				
Professor at calc (\$0.01 per value) 5 000 000 shares outborized, none issued and outstanding)				
Preferred stock (\$0.01 par value; 5,000,000 shares authorized; none issued and outstanding)  Common stock (\$0.01 par value, 200,000,000 shares authorized at December 31, 2019 and 2018;				
121,890,008 and 125,079,705 shares issued, respectively, includes 1,513,197 and 1,344,656		1.210		1.051
shares of unvested restricted stock, respectively)		1,219		1,251
Additional paid-in capital		3,306,006		3,722,723
Retained earnings		1,652,248		1,182,674
Treasury stock, at cost (2,108,403 and 1,889,872 shares at December 31, 2019 and 2018)		(83,434)		(74,985
Accumulated other comprehensive income (loss), net		78,658		(6,075
Total stockholders' equity	<u> </u>	4,954,697		4,825,588
Total liabilities and stockholders' equity	\$	26,770,806	\$	25,731,354

# CONSOLIDATED STATEMENTS OF EARNINGS

	Year Ended December 31,					
	 2019			2018 2017		
	 (Dollars	in thousan	ds, except per share			
Interest income:						
Loans and leases	\$ 1,097,845	\$	1,047,969	\$	952,771	
Investment securities	115,569		111,619		98,202	
Deposits in financial institutions	 6,479		2,082		1,543	
Total interest income	1,219,893		1,161,670		1,052,516	
Interest expense:						
Deposits	148,460		80,140		45,694	
Borrowings	26,961		11,985		3,638	
Subordinated debentures	 29,843		28,631		23,613	
Total interest expense	205,264		120,756		72,945	
Net interest income	1,014,629		1,040,914		979,571	
Provision for credit losses	22,000		45,000		57,752	
Net interest income after provision for credit losses	 992,629		995,914		921,819	
Noninterest income:						
Other commissions and fees	43,623		45,543		41,422	
Leased equipment income	38,727		37,881		37,700	
Service charges on deposit accounts	14,637		16,509		15,307	
Gain on sale of loans and leases	1,114		4,675		6,197	
Gain (loss) on sale of securities	25,445		8,176		(541)	
Other income	19,016		35,851		28,488	
Total noninterest income	142,562	_	148,635		128,573	
Noninterest expense:						
Compensation	285,862		282,568		266,567	
Occupancy	57,407		53,223		48,863	
Data processing	27,556		27,225		26,575	
Leased equipment depreciation	24,016		21,371		20,767	
Intangible asset amortization	18,726		22,506		14,240	
Other professional services	17,803		21,952		17,353	
Insurance and assessments	16,404		20,705		19,733	
Customer related expense	13,839		10,353		8,297	
Loan expense	12,931		10,569		13,832	
Acquisition, integration and reorganization costs	349		1,770		19,735	
Foreclosed assets (income) expense, net	(3,555)		(751)		1,702	
Other expense	30,913		39,741		37,997	
Total noninterest expense	502,251		511,232		495,661	
Earnings before income taxes	 632,940		633,317		554,731	
Income tax expense	164,304		167,978		196,913	
Net earnings	\$ 468,636	\$	465,339	\$	357,818	
Earnings per share:	2.00	Ф	2.5-	Φ.	2.0:	
Basic	\$ 3.90	\$	3.72	\$	2.91	
Diluted	\$ 3.90	\$	3.72	\$	2.91	

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Year Ended December 31,						
		2019		2018		2017	
				(In thousands)			
Net earnings	\$	468,636	\$	465,339	\$	357,818	
Other comprehensive income (loss), net of tax:							
Unrealized net holding gains (losses) on securities available-for-sale							
arising during the year		143,019		(52,559)		42,190	
Income tax (expense) benefit related to net unrealized holding gains							
(losses) arising during the year		(40,058)		15,015		(17,481)	
Unrealized net holding gains (losses) on securities available-for-sale,							
net of tax		102,961		(37,544)		24,709	
Reclassification adjustment for net (gains) losses included in net earnings (1)		(25,445)		(8,176)		541	
Income tax expense (benefit) related to reclassification adjustment		7,217		2,338		(61)	
Reclassification adjustment for net (gains) losses included in							
net earnings, net of tax		(18,228)		(5,838)		480	
Other comprehensive income (loss), net of tax		84,733		(43,382)		25,189	
Comprehensive income	\$	553,369	\$	421,957	\$	383,007	

<sup>(1)</sup> Entire amount recognized in "Gain (loss) on sale of securities" on the Consolidated Statements of Earnings.

# PACWEST BANCORP AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

		Common Sto	ock			Accumulated	
			Additional	-		Other	
		Par	Paid-in	Retained	Treasury	Comprehensive	
	Shares	Value	Capital	Earnings	Stock	Income (Loss)	Total
				(Dollars in thous	sands)		
Balance, December 31, 2016	121,283,669	\$ 1,228	\$ 4,162,132	\$ 366,073	\$ (56,360)	\$ 5,982	\$ 4,479,055
Cumulative effect of change in							
accounting principle (1)	_	_	711	(420)	_	_	291
Net earnings	_	_	_	357,818	_	_	357,818
Other comprehensive income	_	_	_	_	_	25,189	25,189
Issuance of common stock for							
acquisition of CU Bancorp	9,298,451	93	446,140	_	_	_	446,233
Restricted stock awarded and							
earned stock compensation,							
net of shares forfeited	470,855	5	25,563	_	_	_	25,568
Restricted stock surrendered	(188,870)				(9,476)		(9,476)
Common stock repurchased under							
Stock Repurchase Program	(2,081,227)	(21)	(99,656)	_	_	_	(99,677)
Cash dividends paid:							
Common stock, \$2.00/share	_	_	(247,403)	_	_	_	(247,403)
Balance, December 31, 2017	128,782,878	1,305	4,287,487	723,471	(65,836)	31,171	4,977,598
Cumulative effect of changes in							
accounting principles (2)	_	_	_	(6,136)	_	6,136	_
Net earnings	_	_	_	465,339	_	_	465,339
Other comprehensive loss	_	_	_	_	_	(43,382)	(43,382)
Restricted stock awarded and							
earned stock compensation,							
net of shares forfeited	437,831	4	29,764	_	_	_	29,768
Restricted stock surrendered	(181,642)	_	_	_	(9,149)	_	(9,149)
Common stock repurchased under							
Stock Repurchase Program	(5,849,234)	(58)	(306,335)	_	_	_	(306,393)
Cash dividends paid:							
Common stock, \$2.30/share	_	_	(288,193)	_	_	_	(288,193)
Balance, December 31, 2018	123,189,833	1,251	3,722,723	1,182,674	(74,985)	(6,075)	4,825,588
Cumulative effect of change in							
accounting principle (3)	_	_	_	938	_	_	938
Net earnings	_	_	_	468,636	_	_	468,636
Other comprehensive income	_	_	_	_	_	84,733	84,733
Restricted stock awarded and							
earned stock compensation,							
net of shares forfeited	798,248	8	26,807	_	_	_	26,815
Restricted stock surrendered	(218,531)	_	_	_	(8,449)	_	(8,449)
Common stock repurchased under							
Stock Repurchase Program	(3,987,945)	(40)	(154,476)	_	_	_	(154,516)
Cash dividends paid:							
Common stock, \$2.40/share			(289,048)				(289,048)
Balance, December 31, 2019	119,781,605	\$ 1,219	\$ 3,306,006	\$ 1,652,248	\$ (83,434)	\$ 78,658	\$ 4,954,697

<sup>(1)</sup> Impact due to adoption on January 1, 2017 of ASU 2016-09, "Improvements to Employee Share-Based Payment Accounting."

<sup>(2)</sup> Impact due to adoption on January 1, 2018 of ASU 2016-01, "Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities" and ASU 2018-02, "Income Statement - Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income."

<sup>(3)</sup> Impact due to adoption on January 1, 2019 of ASU 2016-02, "Leases (Topic 842)," and the related amendments.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

		Year Ended December 31,					
		2019		2018		2017	
			(In	thousands)			
Cash flows from operating activities:							
Net earnings	\$	468,636	\$	465,339	\$	357,818	
Adjustments to reconcile net earnings to net cash provided by operating activities:							
Depreciation and amortization		39,115		35,168		32,029	
Amortization of net premiums on securities available-for-sale		13,962		23,938		41,450	
Amortization of intangible assets		18,726		22,506		14,240	
Amortization of operating lease ROU assets		29,393		_		_	
Provision for credit losses		22,000		45,000		57,752	
Gain on sale of foreclosed assets, net		(3,689)		(609)		(871)	
Provision for losses on foreclosed assets		78		74		2,138	
Gain on sale of loans and leases, net		(1,114)		(4,675)		(6,197)	
Loss (gain) on sale of premises and equipment		599		(20)		(386)	
(Gain) loss on sale of securities, net		(25,445)		(8,176)		541	
Gain on BOLI death benefits		_		(1,338)		(1,050)	
Unrealized gain on derivatives and foreign currencies, net		(228)		(325)		(429)	
Earned stock compensation		26,815		29,768		25,568	
Decrease (increase) in deferred income taxes, net		14,714		(136)		76,860	
Decrease (increase) in other assets		15,547		25,117		(118,477)	
(Decrease) increase in accrued interest payable and other liabilities		(36,449)		(23,604)		2,982	
Net cash provided by operating activities		582,660		608,027		483,968	
Cash flows from investing activities:							
Cash acquired in acquisitions, net of cash consideration paid		_		_		160,318	
Net increase in loans and leases		(1,005,478)		(1,209,986)		(1,303,752)	
Proceeds from sales of loans and leases		102,573		646,587		1,322,456	
Proceeds from maturities and paydowns of securities available-for-sale		325,863		290,177		435,925	
Proceeds from sales of securities available-for-sale		1,584,860		571,800		759,300	
Purchases of securities available-for-sale		(1,569,421)		(1,180,545)		(1,298,105)	
Net (purchases) redemptions of Federal Home Loan Bank stock		(8,821)		(11,313)		12,982	
Proceeds from sales of foreclosed assets		8,590		13,479		12,345	
Purchases of premises and equipment, net		(15,104)		(12,385)		(7,919)	
Proceeds from sales of premises and equipment		73		57		10,309	
Proceeds from BOLI death benefits		555		3,546		2,478	
Net increase in equipment leased to others under operating leases		(54,996)		(28,610)		(73,596)	
Net cash (used in) provided by investing activities		(631,306)	_ <del></del>	(917,193)		32,741	
Net cash (used in) provided by investing activities		(031,300)		(717,173)		32,741	
Cash flows from financing activities:							
Net (decrease) increase in noninterest-bearing deposits		(643,530)		(615,263)		343,663	
Net increase (decrease) in interest-bearing deposits		1,008,152		624,094		(63,700)	
Net increase (decrease) in borrowings		387,894		903,772		(461,349)	
Net decrease in subordinated debentures		_		(12,372)		_	
Common stock repurchased and restricted stock surrendered		(162,965)		(315,542)		(109,153)	
Cash dividends paid, net		(289,048)		(288,193)		(247,403)	
Net cash provided by (used in) financing activities		300,503		296,496		(537,942)	
Net increase (decrease) in cash and cash equivalents		251,857		(12,670)		(21,233)	
Cash and cash equivalents, beginning of year		385,767		398,437		419,670	
Cash and cash equivalents, end of year	\$	637,624	\$	385,767	\$	398,437	
- · · · · · · · · · · · · · · · · · · ·	-						

# PACWEST BANCORP AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

	-	Year Ended December 31,							
		2019		2018		2017			
		(In thousands)							
Supplemental disclosures of cash flow information:									
Cash paid for interest	\$	200,463	\$	119,042	\$	69,477			
Cash paid for income taxes		123,533		98,575		208,066			
Loans transferred to foreclosed assets		120		16,914		580			
Transfers from loans held for investment to loans held for sale		25,124		_		481,100			
Common stock issued in acquisitions		_		_		446,233			

#### PACWEST BANCORP AND SUBSIDIARIES Notes to Consolidated Financial Statements

#### NOTE 1. NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

PacWest Bancorp, a Delaware corporation, is a bank holding company registered under the BHCA, with our corporate headquarters located in Beverly Hills, California. Our principal business is to serve as the holding company for our wholly-owned subsidiary, Pacific Western Bank. References to "Pacific Western" or the "Bank" refer to Pacific Western Bank together with its wholly-owned subsidiaries. References to "we," "us," or the "Company" refer to PacWest Bancorp together with its subsidiaries on a consolidated basis. When we refer to "PacWest" or to the "holding company," we are referring to PacWest Bancorp, the parent company, on a stand-alone basis.

The Bank is focused on relationship-based business banking to small, middle-market, and venture-backed businesses nationwide. The Bank offers a broad range of loan and lease and deposit products and services through 74 full-service branches located in California, one branch located in Durham, North Carolina, one branch located in Denver, Colorado, and numerous loan production offices across the country through its Community Banking, National Lending and Venture Banking groups. Community Banking provides real estate loans, commercial loans, and comprehensive deposit and treasury management services to small and medium-sized businesses conducted primarily through our California-based branch offices and Denver, Colorado branch office. National Lending provides asset-based, equipment, and real estate loans and treasury management services to established middle-market businesses on a national basis. Venture Banking offers loans and a comprehensive suite of financial services focused on entrepreneurial and venture-backed businesses and their venture capital and private equity investors, with offices located in key innovation hubs across the United States. In addition, we provide investment advisory and asset management services to select clients through Pacific Western Asset Management Inc., a wholly-owned subsidiary of the Bank and an SEC-registered investment adviser.

We generate our revenue primarily from interest received on loans and leases and, to a lesser extent, from interest received on investment securities, and fees received in connection with deposit services, extending credit and other services offered, including treasury management and investment management services. Our major operating expenses are the interest paid by the Bank on deposits and borrowings, compensation, occupancy, and general operating expenses.

#### (a) Accounting Standards Adopted in 2019

Effective January 1, 2019, the Company adopted ASU 2016-02, "Leases (Topic 842)," and the related amendments to this new standard issued in 2018. ASU 2016-02 supersedes ASC Topic 840, "Leases," and is intended to increase transparency and comparability among organizations by requiring the recognition of right-of-use ("ROU") assets and lease liabilities by lessees for those leases classified as operating leases. Under the standard, disclosures are required to meet the objective of enabling users of the financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases.

The Company adopted the new standard using the optional transition method under ASU 2018-11, "Leases (Topic 842): Targeted Improvements," and recognized a cumulative effect adjustment to increase retained earnings by \$938,000, net of taxes, without restating prior periods and applying the requirements of the new standard prospectively. The Company has elected the following practical expedients: (1) to not separate lease and non-lease components for facilities leases; (2) to not reassess whether any expired or existing contracts are or contain leases and to maintain existing lease classifications; (3) to not record short-term leases (initial term less than 12 months) on the balance sheet; and (4) to present sales tax on a net basis for those transactions in which the Company is the lessor.

The standard had a more significant impact on our consolidated balance sheet than our consolidated statement of earnings. The most significant impact was the recognition of ROU assets and lease liabilities for operating leases, while the accounting for leases as a lessor remained substantially unchanged. The ROU asset is included within "Other assets," while the ROU liability is included within "Accrued interest payable and other liabilities." See Note 9. Other Assets and Note 10. Leases for further details.

# PACWEST BANCORP AND SUBSIDIARIES Notes to Consolidated Financial Statements

Effective January 1, 2019, the Company early-adopted and removed or modified disclosures as permitted by ASU 2018-13, "Fair Value Measurement (Topic 820): Disclosure Framework - Changes to Disclosure Requirements for Fair Value Measurements," but deferred adoption of the additional disclosures until the effective date of January 1, 2020 as permitted in the transition guidance in ASU 2018-13.

Effective January 1, 2019, the Company early-adopted ASU 2018-15, "Intangibles - Goodwill and Other - Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That is a Service Contract (a consensus of the FASB Emerging Issues Task Force)," which aligns the requirements for capitalizing implementation costs in a cloud computing arrangement service contract with the requirements for capitalizing implementation costs incurred for an internal-use software license. The new guidance also prescribes the balance sheet, income statement, and cash flow classification of the capitalized implementation costs and related amortization expense, and requires additional quantitative and qualitative disclosures. The Company opted to apply ASU 2018-15 prospectively. The primary effect of the provisions is to capitalize eligible implementation costs during the application development phase and to amortize those costs over the life of the agreement. There was no impact to our consolidated financial statements from the adoption of this new standard.

#### (b) Basis of Presentation

The accounting and reporting policies of the Company are in accordance with U.S. generally accepted accounting principles, which we may refer to as U.S. GAAP. In the opinion of management, all significant intercompany accounts and transactions have been eliminated and adjustments, consisting solely of normal recurring accruals and considered necessary for the fair presentation of financial statements have been included.

#### (c) Use of Estimates

We have made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period to prepare these consolidated financial statements in conformity with U.S. GAAP. Actual results could differ from those estimates. Material estimates subject to change in the near term include, among other items, the allowance for credit losses (the combination of the allowance for loan and lease losses and the reserve for unfunded loan commitments), the carrying value of intangible assets, the realization of deferred tax assets, and the fair value estimates of assets acquired and liabilities assumed in acquisitions. These estimates may be adjusted as more current information becomes available, and any adjustment may be significant.

As described in Note 3. Acquisitions below, we completed the CUB acquisition on October 20, 2017. The acquired assets and liabilities in this acquisition were measured at their estimated fair values. Management made significant estimates and exercised significant judgment in estimating such fair values and accounting for the acquired assets and assumed liabilities in this transaction.

#### (d) Reclassifications

Certain prior period amounts have been reclassified to conform to the current period's presentation format. On the consolidated balance sheets, the "Other assets" category includes "Deferred tax assets," which was previously reported as a separate category. On the consolidated statements of earnings, a new line is presented for "Customer related expense," as that category exceeded the disclosure materiality threshold in 2019, which previously had been included as part of "Other expense." Prior to January 1, 2018, our credit quality disclosures were only for Non-PCI loans and leases. As our gross PCI loan portfolio reduced to less than 0.4% of total loans and leases as of the end of 2017, beginning in 2018 the credit quality disclosures reflect our entire loan and lease portfolio. Accordingly, for the credit quality tables in Note 5. *Loans and Leases*, amounts related to 2019 and 2018 are for total loans and leases, while amounts related to 2017 are for Non-PCI loans and leases.

#### PACWEST BANCORP AND SUBSIDIARIES Notes to Consolidated Financial Statements

#### (e) Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, cash and cash equivalents consist of: (1) cash and due from banks, and (2) interest-earning deposits in financial institutions represent mostly cash held at the FRBSF, the majority of which is immediately available.

#### (f) Investment Securities

We determine the classification of securities at the time of purchase. If we have the intent and the ability at the time of purchase to hold securities until maturity, they are classified as held-to-maturity and stated at amortized cost. We do not classify any securities as held-to-maturity. Securities to be held for indefinite periods of time, but not necessarily to be held-to-maturity or on a long-term basis, are classified as available-for-sale and carried at estimated fair value, with unrealized gains or losses reported as a separate component of stockholders' equity in accumulated other comprehensive income, net of applicable income taxes. Securities available-for-sale include securities that management intends to use as part of its asset/liability management strategy and that may be sold in response to changes in interest rates, prepayment risk, and other related factors. Securities are individually evaluated for appropriate classification when acquired. As a result, similar types of securities may be classified differently depending on factors existing at the time of purchase.

The carrying values of all securities are adjusted for amortization of premiums and accretion of discounts using the interest method. Premiums on callable securities are amortized to the earliest call date. Realized gains or losses on the sale of securities, if any, are determined using the amortized cost of the specific securities sold. Such gains or losses are included in "Gain (loss) on sale of securities" on the consolidated statements of earnings. Declines in the fair value of debt securities classified as available-for-sale are reviewed to determine whether the impairment is other-than-temporary. This review considers a number of factors, including the severity of the decline in fair value, current market conditions, historical performance of the security, risk ratings, and the length of time the security has been in an unrealized loss position. If we do not expect to recover the entire amortized cost basis of the security, then an other-than-temporary impairment is considered to have occurred. The cost basis of the security is written down to its estimated fair value and the amount of the write-down is recognized through a charge to earnings.

Investments in FHLB stock are carried at cost and evaluated regularly for impairment. FHLB stock is expected to be redeemed at par and is a required investment based on measurements of the Bank's assets and/or borrowing levels.

Our accounting policy for investment securities applied to both debt and equity securities in prior periods. Effective January 1, 2018, upon the adoption of ASU 2016-01, "Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities, and ASU 2018-03, "Technical Corrections and Improvements to Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities," our accounting policy for investment securities applies only to debt securities. Our accounting policy for equity investments is described below.

#### (g) Equity Investments

Investments in common or preferred stock that are not publicly traded and certain investments in limited partnerships are considered equity investments that do not have a readily determinable fair value. If we have the ability to significantly influence the operating and financial policies of the investee, the investment is accounted for pursuant to the equity method of accounting. This is generally presumed to exist when we own between 20% and 50% of a corporation, or when we own greater than 5% of a limited partnership or similarly structured entity. Our equity investment carrying values are included in other assets and our share of earnings and losses in equity method investees is included in "Noninterest income - other" on the consolidated statements of earnings. Prior to January 1, 2018 and the adoption of ASU 2016-01, if we did not have significant influence over the investee, the cost method was used to account for the equity interest.

# PACWEST BANCORP AND SUBSIDIARIES Notes to Consolidated Financial Statements

Effective January 1, 2018 with the adoption of ASU 2016-01, our accounting treatment for equity investments differs for those with and without readily determinable fair values. Equity investments with readily determinable fair values are recorded at fair value with changes in fair value recorded in "Noninterest income - other." For equity investments without readily determinable fair values we have elected the "measurement alternative," and therefore carry these investments at cost, less impairment (if any), plus or minus changes in observable prices. On a quarterly basis, we review our equity investments without readily determinable fair values for impairment. We consider a number of qualitative factors such as whether there is a significant deterioration in earnings performance, credit rating, asset quality, or business prospects of the investee in determining if impairment exists. If the investment is considered impaired, an impairment loss equal to the amount by which the carrying value exceeds its fair value is recorded through a charge to earnings. The impairment loss may be reversed in a subsequent period if there are observable transactions for the identical or similar investment of the same issuer at a higher amount than the carrying amount that was established when the impairment was recognized. Impairment as well as upward or downward adjustments resulting from observable price changes in orderly transactions for identical or similar investments are included in "Noninterest income - other."

Realized gains or losses resulting from the sale of equity investments are calculated using the specific identification method and are included in "Noninterest income - other."

#### (h) Loans and Leases

*Originated loans.* Loans are originated by the Company with the intent to hold them for investment and are stated at the principal amount outstanding, net of unearned income. Unearned income includes deferred unamortized nonrefundable loan fees and direct loan origination costs. Net deferred fees or costs are recognized as an adjustment to interest income over the contractual life of the loans primarily using the effective interest method or taken into income when the related loans are paid off or sold. The amortization of loan fees or costs is discontinued when a loan is placed on nonaccrual status. Interest income is recorded on an accrual basis in accordance with the terms of the respective loan.

**Purchased loans.** Purchased loans are stated at the principal amount outstanding, net of unearned discounts or unamortized premiums. All loans acquired in our acquisitions are initially measured and recorded at their fair value on the acquisition date. A component of the initial fair value measurement is an estimate of the credit losses over the life of the purchased loans. Purchased loans are also evaluated for impairment as of the acquisition date and are accounted for as "acquired non-impaired" or "purchased credit impaired" loans.

Acquired non-impaired loans. Acquired non-impaired loans are those loans for which there was no evidence of credit deterioration at their acquisition date and it was probable that we would be able to collect all contractually required payments. Acquired non-impaired loans, together with originated loans, are referred to as Non-PCI loans. Purchase discounts or premiums on acquired non-impaired loans are recognized as an adjustment to interest income over the contractual life of such loans using the effective interest method or taken into income when the related loans are paid off or sold.

Purchased credit impaired loans. Purchased credit impaired loans are referred to as PCI loans and are accounted for in accordance with ASC Subtopic 310-30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality." A purchased loan is deemed to be credit impaired when there is evidence of credit deterioration since its origination and it is probable at the acquisition date that collection of all contractually required payments is unlikely. We apply PCI loan accounting when we acquire loans deemed to be impaired, and as a general policy election when we acquire a portfolio of loans in a distressed bank acquisition. As our gross PCI loan portfolio represented less than 0.4% of total loans as of the end of 2017, beginning in 2018 the PCI loans were accounted for as Non-PCI loans as the balance continued to decline and no purchases of credit impaired loans have occurred.

#### PACWEST BANCORP AND SUBSIDIARIES Notes to Consolidated Financial Statements

Leases to customers. We provide equipment financing to our customers primarily with direct financing and operating leases. For direct financing leases, lease receivables are recorded on the balance sheet but the leased property is not, although we generally retain legal title to the leased property until the end of each lease. Direct financing leases are stated at the net amount of minimum lease payments receivable, plus any unguaranteed residual value, less the amount of unearned income and net acquisition discount at the reporting date. Direct lease origination costs are amortized using the effective interest method over the life of the leases. Leases acquired in an acquisition are initially measured and recorded at their fair value on the acquisition date. Purchase discount or premium on acquired leases is recognized as an adjustment to interest income over the contractual life of the leases using the effective interest method or taken into income when the related leases are paid off. Direct financing leases are subject to our accounting for allowance for loans and leases.

We provide equipment financing through operating leases where we facilitate the purchase of equipment leased to customers. The equipment is shown on our consolidated balance sheets as "Equipment leased to others under operating leases" and is depreciated to its estimated residual value at the end of the lease term, shown as "Leased equipment depreciation" in the consolidated statements of earnings, according to our fixed asset accounting policy. We receive periodic rental income payments under the leases, which are recorded as "Noninterest income" in the consolidated statements of earnings.

Loans and leases held for sale. As part of our management of the loans and leases held in our portfolio, on occasion we will transfer loans from held for investment to held for sale. Upon transfer, any associated allowance for loan and lease loss is charged off and the carrying value of the loan is adjusted to the lower of cost or estimated fair value. The unamortized balance of net deferred fees and costs associated with loans held for sale is not accreted or amortized to interest income until the related loans are sold. Gains or losses on the sale of these loans are recorded as "Noninterest income" in the consolidated statements of earnings.

Delinquent or past due loans and leases. Loans and leases are considered delinquent when principal or interest payments are past due 30 days or more. Delinquent loans may remain on accrual status between 30 days and 89 days past due.

Nonaccrual loans and leases. When we discontinue the accrual of interest on a loan or lease it is designated as nonaccrual. We discontinue the accrual of interest on a loan or lease generally when a borrower's principal or interest payments or a lessee's payments are past due 90 days or when, in the opinion of management, there is a reasonable doubt as to collectability in the normal course of business. Loans with interest or principal payments past due 90 days or leases with payments past due 90 days may be accruing if the loans or leases are concluded to be well-secured and in the process of collection; however, these loans or leases are still reported as nonperforming. When loans or leases are placed on nonaccrual status, all interest previously accrued but not collected is reversed against current period interest income. Interest on nonaccrual loans or leases is subsequently recognized only to the extent that cash is received and the loan principal balance or lease balance is deemed collectable. Loans or leases are restored to accrual status when the loans or leases become both well-secured and are in the process of collection.

Impaired loans and leases. A loan or lease is considered impaired when it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan or lease agreement. Impaired loans and leases include loans and leases on nonaccrual status and performing troubled debt restructured loans. Income from impaired loans is recognized on an accrual basis unless the loan is on nonaccrual status. Income from loans on nonaccrual status is recognized to the extent cash is received and when the loan's principal balance is deemed collectable. We measure impairment of a loan or lease by using the estimated fair value of the collateral, less estimated costs to sell and other applicable costs, if the loan or lease is collateral-dependent and the present value of the expected future cash flows discounted at the loan's or lease's effective interest rate if the loan or lease is not collateral-dependent. The impairment amount on a collateral-dependent loan or lease is charged-off, and the impairment amount on a loan that is not collateral-dependent is generally recorded as a specific reserve within our allowance for loan and lease losses.

Troubled debt restructurings. A loan is classified as a troubled debt restructuring when we grant a concession to a borrower experiencing financial difficulties that we otherwise would not consider under our normal lending policies. These concessions may include a reduction of the interest rate, principal or accrued interest, extension of the maturity date or other actions intended to minimize potential losses. All modifications of criticized loans are evaluated to determine whether such modifications are troubled debt restructurings as outlined under ASC Subtopic 310-40, "Troubled Debt Restructurings by Creditors." Loans restructured with an interest rate equal to or greater than that of a new loan with comparable market risk at the time the loan is modified may be excluded from certain restructured loan disclosures in years subsequent to the restructuring if the loans are in compliance with their modified terms.

A loan that has been placed on nonaccrual status that is subsequently restructured will usually remain on nonaccrual status until the borrower is able to demonstrate repayment performance in compliance with the restructured terms for a sustained period of time, typically for six months. A restructured loan may return to accrual status sooner based on other significant events or circumstances. A loan that has not been placed on nonaccrual status may be restructured and such loan may remain on accrual status after such restructuring. In these circumstances, the borrower has made payments before and after the restructuring. Generally, this restructuring involves maturity extensions, a reduction in the loan interest rate and/or a change to interest-only payments for a period of time. The restructured loan is considered impaired despite the accrual status and a specific reserve is calculated based on the present value of expected cash flows discounted at the loan's original effective interest rate or based on the fair value of the collateral if the loan is collateral-dependent.

#### (i) Allowance for Credit Losses on Loans and Leases Held for Investment

The allowance for credit losses on loans and leases held for investment is the combination of the allowance for loan and lease losses and the reserve for unfunded loan commitments. The allowance for loan and lease losses is reported as a reduction of outstanding loan and lease balances and the reserve for unfunded loan commitments is included within "Accrued interest payable and other liabilities" on the consolidated balance sheets. For loans and leases acquired and measured at fair value and deemed non-impaired on the acquisition date, our allowance methodology measures deterioration in credit quality or other inherent risks related to these acquired assets that may occur after the acquisition date.

The allowance for credit losses is maintained at a level deemed appropriate by management to adequately provide for known and inherent risks in the loan and lease portfolio and other extensions of credit at the balance sheet date. The allowance is based upon our review of the credit quality of the loan and lease portfolio, which includes payment trends, borrowers' compliance with loan agreements, borrowers' current and budgeted financial performance, collateral valuation trends, and current economic factors and external conditions that may affect our borrowers' ability to make payments to us in accordance with contractual terms. Loans and leases that are deemed to be uncollectable are charged off and deducted from the allowance. The provision for loan and lease losses and recoveries on loans and leases previously charged off are added to the allowance.

The allowance for loan and lease losses has a general reserve component for unimpaired loans and leases and a specific reserve component for impaired loans and leases.

A loan or lease is considered impaired when it is probable that we will be unable to collect all amounts due according to the original contractual terms of the agreement. We assess our loans and leases for impairment on an ongoing basis using certain criteria such as payment performance, borrower reported financial results and budgets, and other external factors when appropriate. We measure impairment of a loan or lease based upon the fair value of the underlying collateral if the loan or lease is collateral-dependent or the present value of cash flows, discounted at the effective interest rate, if the loan or lease is not collateral-dependent. To the extent a loan or lease balance exceeds the estimated collectable value, a specific reserve or charge-off is recorded depending upon either the certainty of the estimate of loss or the fair value of the loan's collateral if the loan is collateral-dependent. Impaired loans and leases with outstanding balances less than or equal to \$250,000 may not be individually assessed for impairment but would be assessed with reserves based on the average loss severity on historical impaired loans with similar risk characteristics.

Our allowance methodology for the general reserve component includes both quantitative and qualitative loss factors which are applied to our population of unimpaired loans and leases to estimate our general reserves. The quantitative loss factors determination is based on a probability of default/loss given default ("PD/LGD") methodology which considers the likelihood of loans defaulting based on the historical degree that similar loans defaulted and the degree of credit losses based on the historical average degree of loss experienced for these similar loans and leases pooled both by loan or lease type and credit risk rating; loans with more adverse credit risk ratings have higher quantitative loss factors. The qualitative loss factors consider, among other things, current economic trends and forecasts, current collateral values and performance trends, credit performance trends, and the loan portfolio's current composition.

The quantitative estimation of the allowance for credit losses at December 31, 2019 considered actual historical loan and lease charge-off experience over a 44-quarter look-back period starting with the first quarter of 2009. This look-back period is inclusive of the average timeframe over which charge-offs typically occur following loan or lease origination and allows for the capture of sufficient loss observations that are relevant to the current portfolio. When estimating the general reserve component for the various pools of similar loan types, the loss factors applied to the loan pools consider the current credit risk ratings, giving greater weight to loans with more adverse credit risk ratings. We recognize that the determination of the allowance for credit losses is sensitive to the assigned credit risk ratings and inherent loss rates at any given point in time.

The qualitative criteria we consider when establishing the loss factors include the following:

- current economic trends and forecasts;
- current collateral values, performance trends, and overall outlook in the markets where we lend;
- legal and regulatory matters that could impact our borrowers' ability to repay loans and leases;
- loan and lease portfolio composition and any loan concentrations;
- current lending policies and the effects of any new policies or policy amendments;
- loan and lease production volume and mix;
- loan and lease portfolio credit performance trends;
- · results of independent credit reviews; and
- changes in management related to credit administration functions.

We estimate the reserve for unfunded loan commitments using the same loss factors as used for the allowance for loan and lease losses. The reserve for unfunded loan commitments is computed using expected future usage of the unfunded commitments based on historical usage of unfunded commitments for the various loan types.

The allowance for credit losses is directly correlated to the credit risk ratings of our loans. To ensure the accuracy of our credit risk ratings, an independent credit review function assesses the appropriateness of the credit risk ratings assigned to loans on a regular basis. The credit risk ratings assigned to every loan and lease are either "pass," "special mention," "substandard," or "doubtful" and defined as follows:

- Pass: Loans and leases rated as "pass" are not adversely classified and collection and repayment in full are expected.
- Special Mention: Loans and leases rated as "special mention" have a potential weakness that requires management's attention. If not addressed, these potential weaknesses may result in further deterioration in the borrower's ability to repay the loan or lease.
- Substandard: Loans and leases rated as "substandard" have a well-defined weakness or weaknesses that jeopardize the collection of the debt. They are characterized by the possibility that we will sustain some loss if the weaknesses are not corrected.
- Doubtful: Loans and leases rated as "doubtful" have all the weaknesses of those rated as "substandard," with the additional trait that the weaknesses make collection or repayment in full highly questionable and improbable.

In addition, we may refer to the loans and leases with assigned credit risk ratings of "substandard" and "doubtful" together as "classified" loans and leases. For further information on classified loans and leases, see Note 5. Loans and Leases.

Management believes the allowance for credit losses is appropriate for the known and inherent risks in our loan and lease portfolio and the credit risk ratings and inherent loss rates currently assigned are appropriate. It is possible that others, given the same information, may at any point in time reach different conclusions that could result in a significant impact to the Company's financial statements. In addition, current credit risk ratings are subject to change as we continue to monitor our loans and leases. To the extent we experience, for example, increased levels of borrower loan defaults, borrowers' noncompliance with our loan agreements, adverse changes in collateral values, or negative changes in economic and business conditions that adversely affect our borrowers, our classified loans and leases may increase. Higher levels of classified loans and leases generally result in increased provisions for credit losses and an increased allowance for credit losses. Although we have established an allowance for credit losses that we consider appropriate, there can be no assurance that the established allowance will be sufficient to absorb future losses.

#### (j) Land, Premises and Equipment

Premises and equipment are stated at cost less accumulated depreciation and amortization. Land is not depreciated. Depreciation and amortization is charged to "Noninterest expense" in the consolidated statements of earnings using the straight-line method over the estimated useful lives of the assets. The estimated useful lives of furniture, fixtures and equipment range from 3 to 7 years and for buildings up to 30 years. Leasehold improvements are amortized over their estimated useful lives, or the life of the lease, whichever is shorter.

#### (k) Foreclosed Assets

Foreclosed assets include OREO and repossessed non-real estate assets. Foreclosed assets are initially recorded at the estimated fair value of the property, based on current independent appraisals obtained at the time of acquisition, less estimated costs to sell, including senior obligations such as delinquent property taxes. The excess of the recorded loan balance over the estimated fair value of the property at the time of acquisition less estimated costs to sell is charged to the allowance for loan and lease losses. Any subsequent write-downs are charged to "Noninterest expense" in the consolidated statements of earnings and recognized through a foreclosed assets valuation allowance. Subsequent increases in the fair value of the asset less selling costs reduce the foreclosed assets valuation allowance, but not below zero, and are credited to "Noninterest expense." Gains and losses on the sale of foreclosed assets and operating expenses of such assets are included in "Noninterest expense."

### (l) Income Taxes

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in earnings in the period that includes the enactment date. Any interest or penalties assessed by the taxing authorities is classified in the financial statements as income tax expense. Deferred tax assets and liabilities of the same jurisdiction, net of valuation allowances, are grouped together and reported net on the consolidated balance sheets.

On a periodic basis, the Company evaluates its deferred tax assets to assess whether they are expected to be realized in the future. This determination is based on currently available facts and circumstances, including our current and projected future tax positions, the historical level of our taxable income, and estimates of our future taxable income. In most cases, the realization of deferred tax assets is based on our future profitability. To the extent our deferred tax assets are not considered more likely than not to be realized, we are required to record a valuation allowance on our deferred tax assets by charging earnings. The Company also evaluates existing valuation allowances periodically to determine if sufficient evidence exists to support an increase or reduction in the allowance.

#### (m) Goodwill and Other Intangible Assets

Goodwill and other intangible assets arise from the acquisition method of accounting for business combinations. Goodwill and other intangible assets generated from business combinations and deemed to have indefinite lives are not subject to amortization and instead are tested for impairment at least annually unless certain events occur or circumstances change. Goodwill represents the excess of the purchase price over the fair value of the net assets and other identifiable intangible assets acquired. We test for goodwill impairment annually or earlier if events or changes in circumstances indicate goodwill might possibly be impaired. Impairment exists when the carrying value of the goodwill exceeds its implied fair value. An impairment loss would be recognized in an amount equal to that excess as a charge to "Noninterest expense" in the consolidated statements of earnings.

Intangible assets with estimable useful lives are amortized over such useful lives to their estimated residual values. CDI and CRI are recognized apart from goodwill at the time of acquisition based on market valuations. In preparing such valuations, variables considered included deposit servicing costs, attrition rates, and market discount rates. CDI assets are amortized to expense over their useful lives, which we have estimated to range from 7 to 10 years. CRI assets are amortized to expense over their useful lives, which we have estimated to range from 4 to 7 years. The amortization expense represents the estimated decline in the value of the underlying deposits or customer relationships acquired. Both CDI and CRI are reviewed for impairment quarterly or earlier if events or changes in circumstances indicate that their carrying values may not be recoverable. If the recoverable amount of either CDI or CRI is determined to be less than its carrying value, we would then measure the amount of impairment based on an estimate of the intangible asset's fair value at that time. If the fair value is below the carrying value, then the intangible asset is reduced to such fair value; an impairment loss for such amount would be recognized as a charge to "Noninterest expense" in the consolidated statements of earnings.

### (n) Operating Leases

As of December 31, 2019, the Company only had operating leases related to our leased facilities. The Company determines if an arrangement is a lease at inception by assessing whether there is an identified asset and whether the contract conveys the right to control the use of the identified asset for a period of time in exchange for consideration. Operating leases with a term of more than one year are included in operating lease right-of-use ("ROU") assets and operating lease liabilities on the Company's consolidated balance sheets. The Company made a policy election to apply the short-term lease exemption to any operating leases with an original term of less than 12 months, therefore no ROU asset or lease liability is recorded for these operating leases. The Company has agreements with lease and non-lease components, which are accounted for as a single lease component. ROU assets represent the Company's right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized on the lease commencement date based on the present value of lease payments over the lease term. The Company uses the incremental borrowing rate commensurate with the lease term based on the information available at the lease commencement date in determining the present value of lease payments. ROU assets initially equal the lease liability, adjusted for any prepaid lease payments and initial direct costs incurred less any lease incentives received.

Certain of the Company's lease agreements include rental payments that adjust periodically based on changes in the CPI. We initially measure the present value of the lease payments using the index at the lease commencement date. Subsequent increases in the CPI are treated as variable lease payments and recognized in the period in which the obligation for those payments is incurred. The ROU assets and lease liabilities are not re-measured as a result of changes in the CPI. The Company's lease terms may include options to extend or terminate the lease. These options to extend or terminate are assessed on a lease-by-lease basis, and the ROU assets and lease liabilities are adjusted when it is reasonably certain that an option will be exercised. Rent expense for lease payments is recognized on a straight-line basis over the lease term and is included in "Occupancy expense" on the Company's consolidated statements of earnings.

The Company uses the long-lived assets impairment guidance under ASC Topic 360-10-35, "*Property, Plant and Equipment*," to determine whether an ROU asset is impaired, and if impaired, the amount of loss to recognize. Long-lived assets are tested for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. These could include vacating the leased space, obsolescence, or physical damage to a facility. Under ASC Topic 842, "*Leases*," if an impairment loss is recognized for a ROU asset, the adjusted carrying amount of the ROU asset would be its new accounting basis. The remaining ROU asset (after the impairment write-down) is amortized on a straight-line basis over the remaining lease term.

#### (o) Stock-Based Compensation

The Company issues stock-based compensation instruments consisting of TRSAs and PRSUs. Compensation expense related to TRSAs is based on the fair value of the underlying stock on the award date and is recognized over the vesting period using the straight-line method. Forfeitures of stock-based awards are recognized when they occur. Compensation expense related to PRSUs is based on the fair value of the underlying stock on the award date and is amortized over the vesting period using the straight-line method unless it is determined that: (1) attainment of the financial metrics is less than probable, in which case a portion of the amortization is suspended, or (2) attainment of the financial metrics is improbable, in which case a portion of the previously recognized amortization is reversed and also suspended. If it is determined that attainment of a financial measure higher than target is probable, the amortization will increase up to 150% or 200% of the target amortization amount. Annual PRSU expense may vary during the three-year performance period based upon changes in management's estimate of the number of shares that may ultimately vest. In the case where the performance target for the PRSU's is based on a market condition (such as total shareholder return), the amortization is neither reversed nor suspended if it is subsequently determined that the attainment of the performance target is less than probable or improbable and the employee continues to meet the service requirement of the award.

Unvested TRSAs participate with common stock in any dividends declared and paid. Dividends are paid on unvested TRSAs and are charged to equity and the related tax impact is recorded to income tax expense. Dividends paid on forfeited TRSAs are charged to compensation expense. Unvested PRSUs participate with common stock in any dividends declared, but are only paid on the shares which ultimately vest, if any, at the end of the three-year performance period. At the time of vesting, the vested shares are entitled to receive cumulative dividends declared and paid during the three-year performance period. Such dividends are accrued during the three-year performance period at the estimated level of shares to be received by the award holder.

#### (p) Derivative Instruments

Our derivative contracts primarily manage the foreign currency risk associated with certain assets and liabilities. As of December 31, 2019, all of our derivatives were held for risk management purposes and none were designated as accounting hedges. The objective is to manage the uncertainty of future foreign exchange rate fluctuations. These derivatives provide for a fixed exchange rate which has the effect of reducing or eliminating changes to anticipated cash flows to be received on assets and liabilities denominated in foreign currencies as the result of changes to exchange rates. Our derivatives are carried at fair value and recorded in other assets or other liabilities, as appropriate. The changes in fair value of our derivatives and the related interest are recognized in "Noninterest income - other" in the consolidated statements of earnings. At December 31, 2019, our derivative contracts had a notional value of \$91.1 million.

Derivative instruments expose us to credit risk in the event of nonperformance by counterparties. This risk exposure consists primarily of the termination value of agreements where we are in a favorable position. We manage the credit risk associated with various derivative agreements through counterparty credit review and monitoring procedures.

#### (q) Comprehensive Income

Comprehensive income consists of net earnings and net unrealized gains (losses) on debt securities available-for-sale, net, and is presented in the consolidated statements of comprehensive income.

### (r) Earnings Per Share

In accordance with ASC Topic 260, "Earnings Per Share," all outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends are considered participating securities and are included in the two-class method of determining basic and diluted earnings per share. All of our unvested restricted stock participates with our common stockholders in dividends. Accordingly, earnings allocated to unvested restricted stock are deducted from net earnings to determine that amount of earnings available to common stockholders. In the two-class method, the amount of our earnings available to common stockholders is divided by the weighted average shares outstanding, excluding any unvested restricted stock, for both the basic and diluted earnings per share.

#### (s) Business Combinations

Business combinations are accounted for under the acquisition method of accounting in accordance with ASC Topic 805, "Business Combinations." Under the acquisition method, the acquiring entity in a business combination recognizes 100 percent of the acquired assets and assumed liabilities, regardless of the percentage owned, at their estimated fair values as of the date of acquisition. Any excess of the purchase price over the fair value of net assets and other identifiable intangible assets acquired is recorded as goodwill. To the extent the fair value of net assets acquired, including other identifiable assets, exceeds the purchase price, a bargain purchase gain is recognized. Assets acquired and liabilities assumed from contingencies must also be recognized at fair value, if the fair value can be determined during the measurement period. Results of operations of an acquired business are included in the statement of earnings from the date of acquisition. Acquisition-related costs, including conversion and restructuring charges, are expensed as incurred.

#### (t) Business Segments

We regularly assess our strategic plans, operations and reporting structures to identify our reportable segments. Changes to our reportable segments are expected to be infrequent. As of December 31, 2019 and since December 31, 2015, we operated as one reportable segment. The factors considered in making this determination include the nature of products and offered services, geographic regions in which we operate, the applicable regulatory environment, and the discrete financial information reviewed by our key decision makers. Through our network of banking offices nationwide, our entire operations provide relationship-based banking products, services and solutions for small to mid-sized companies, entrepreneurial and venture-backed businesses, venture capital and private equity investors, real estate investors, professionals and other individuals. Our products and services include commercial real estate, multi-family, commercial business, construction and land, consumer and government-guaranteed small business loans, business and personal deposit products, and treasury cash management services.

Effective

January 1, 2020

#### (u) Recently Issued Accounting Standards

Standard
ASU 2016-13,
"Measurement of Credit
Losses on Financial
Instruments,"
ASU 2018-19, "Codification
Improvements to Topic 326,
Financial Instruments -
Credit Losses,"
ASU 2019-05, "Financial
Instruments - Credit Losses
(Topic 326): Targeted
Transition Relief," and
ASU 2019-11, "Codification
Improvements to Topic 326,
Financial Instruments -
Credit Losses"

Description This Update changes the accounting and recognition of credit losses and impairment of financial assets recorded at amortized cost. Under the CECL model, the standard requires immediate recognition of estimated credit losses expected to occur over the remaining life of the asset. The forward-looking concept of CECL requires loss estimates for the remaining estimated life of the financial assets using historical experience, current conditions and reasonable and supportable forecasts. The Update modifies the other-than-temporary impairment (OTTI) model for AFS debt securities to require an allowance for credit impairment instead of a direct write-down, which allows for reversal of credit improvements in future periods. In addition, the Update eliminates the existing guidance for PCI loans, but requires an allowance for purchased financial assets with credit deterioration.

Receivables arising from operating leases are not within the scope of CECL. The Update must be applied using the modified retrospective method with a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption. A prospective transition approach is required for available-for-sale debt securities for which an OTTI had been recognized before the adoption date. Early adoption is permitted.

**Effect on the Financial Statements** or Other Significant Matters Date

The Company established a multidisciplinary project team in 2016 to work on the implementation of CECL. During this implementation project, we developed a detailed implementation plan, selected a new software solution, reached accounting decisions on various matters, developed econometric models for our reasonable and supportable ("R&S") forecast period, selected key assumptions used in the economic regression models of Real GDP, unemployment rates, CRE Price Index and BBB spreads, developed a prepayment model and framework based on our historical prepayment experience, completed the validation of new models, redesigned our qualitative framework, and conducted five preliminary calculations during 2019. Key decisions made in our planned approach under CECL include the use of a probability of default/loss given default methodology, the use of a single scenario based on the Moody's consensus forecast for our economic forecast over the R&S period, an R&S forecast period of four quarters, a post R&S reversion period of two quarters using a straight-line approach, and a historical loss period of at least 40 quarters among other decisions. As part of performing our preliminary calculations, we performed sensitivity analyses and other steps to assess modeling assumptions and results, while also updating our disclosures, internal controls, policies, and procedures. We adopted this new standard on January 1, 2020 and, using our December 31, 2019 loan and lease balances and other information, calculated the day one impact and transition adjustment to be an increase in our allowance for credit losses of approximately \$7.3 million, or 4.2%. The day one impact is a decrease to retained earnings of \$5.3 million, net of tax, or a decrease of approximately two basis points to our capital ratios. The impact reflects our loan composition, which is primarily a short-duration commercial portfolio. The calculation of the allowance for credit losses under CECL is sensitive and highly dependent on loan composition, model methodologies, the macroeconomic conditions, economic forecasts, model assumptions, and other decisions and judgments made by management. We expect the provisions for credit losses to be susceptible to more volatility post-adoption due to these same factors and influenced by the volume of new loan originations, loan payoffs, and the seasoning of the loan portfolio.

		Effective	Effect on the Financial Statements
Standard	Description	Date	or Other Significant Matters
ASU 2019-04, "Codification Improvements to Topic 326, Financial Instruments - Credit Losses, Topic 815, Derivatives and Hedging, and Topic 825, Financial Instruments"	This Update made clarifications and amendments to five topics: (i) Topic A: Codification Improvements Resulting from the June and November 2018 Credit Losses Transition Resource Group ("TRG") Meetings, (ii) Topic B: Codification Improvements to ASU 2016-13, (iii) Topic C: Codification Improvements to ASU 2017-12, "Derivatives and Hedging (Topic 815)" and Other Hedging Items, (iv) Topic D: Codification Improvements to ASU 2016-01, "Financial Instruments - Overall (Subtopic 825-10)," and (v) Topic E: Codification Improvements Resulting from the November 2018 Credit Losses TRG Meeting. In addition to conforming amendments that correct for errors and oversights, the Update in Topics A, B, and E, which impacts CECL implementation, amends or clarifies guidance for accrued interest; transfers between classifications or categories of loans and debt securities; recoveries; effect of prepayments in determining the effective interest rate; estimated costs to sell when foreclosure is probable; vintage disclosure presentation related to line-of-credit arrangements converted to term loans; contractual extensions or renewals; and others. Transition requirements for the amendments are the same as ASU 2016-13 for the Update in Topics A, B, and E. The Update in Topic C may be applied retrospectively as of the date of initial adoption of ASU 2017-12 or prospectively. The Update in Topic D must be applied on a modified retrospective method with a cumulative-effect adjustment to retained earnings as of the beginning of the year of adoption and early adoption is permitted.	January 1, 2020; except for Topic C - January 1, 2019	Impacts from the adoption of Topics A, B, and E within this Update have been considered in the Company's overall CECL implementation and we adopted concurrent with the adoption of ASU 2016-13. The adoption of Topic D within this Update did not have a material impact on the Company's consolidated financial position or results of operations upon adoption on January 1, 2020. Topic C within this Update is not applicable to us and therefore had no impact on the Company's consolidated financial position or results of operations.

		Effective	Effect on the Financial Statements
Standard	Description	Date	or Other Significant Matters
ASU 2017-04, "Intangibles - Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment"	ind Other  Simplifying Goodwill  by eliminating the second step of the analysis under which the implied fair value of goodwill is determined as if the reporting unit were being acquired in a		The Company adopted this standard on January 1, 2020 and it did not have a material impact on the Company's consolidated financial position or results of operations.
		Effective	Effect on the Financial Statements
Standard	Description	Date	or Other Significant Matters
ASU 2018-13, "Fair Value Measurement (Topic 820): Disclosure Framework - Changes to Disclosure Requirements for Fair Value Measurements"	This Update modified the disclosure requirements in ASC Topic 820 to add disclosures regarding changes in unrealized gains and losses, the range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements and the narrative description of measurement uncertainty. Certain disclosure requirements in ASC Topic 820 are also removed or modified. Certain disclosures in ASU 2018-13 would need to be applied on a retrospective basis and others on a prospective basis and early adoption is permitted.	January 1, 2020	The Company has early adopted those provisions of the standard that permitted the removal or modification of certain disclosures effective January 1, 2019 but deferred adoption of the additional new disclosures until January 1, 2020. The adoption of this guidance will modify disclosures in 2020 but will not have an impact on the Company's consolidated financial position or results of operations.

ASU 2019-12, "Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes"	"Income This Update does the following, among other things (1) requires that an entity reflect the effect of an enacted change in tax laws or rates in the annual		The Company has not yet determined the impact of this standard on its consolidated financial position and results of operations.
Standard	Description	Effective Date	Effect on the Financial Statements or Other Significant Matters
ASU 2020-1 "Investments - Equity Securities (Topic 321), Investments - Equity Method and Joint Ventures (Topic 323), and Derivatives and Hedging (Topic 815): "Clarifying the Interactions Between Topic 321, Topic 323, and Topic 815"	This Update clarifies, among other things, that a company should consider observable transactions that require it to either apply or discontinue the equity method of accounting for purposes of the measurement alternative under ASC Topic 321 immediately before applying, or on discontinuing, the equity method of accounting under ASC Topic 323. Under the ASC Topic 321 measurement alternative, equity investments without readily determinable fair values are measured at cost, less any impairment, plus or minus changes resulting from observable price changes in orderly transactions for an identical or similar investment of the same issuer.	January 1, 2021	The Company has not yet determined the impact of this standard on its consolidated financial position and results of operations.

		Effective	Effect on the Financial Statements
Standard	Description	Date	or Other Significant Matters
ASU 2020-02 "Financial	This Update adds an SEC paragraph to ASC	January 1, 2020	The Company adopted this standard on January 1,
Instruments - Credit Losses	Subtopic 326-20, "Financial Instruments - Credit		2020 and it did not have a material impact on the
(Topic 326) and Leases	Losses - Measured at Amortized Cost," pursuant to		Company's consolidated financial position or results
(Topic 842): "Amendments	the issuance of SEC Staff Accounting Bulletin		of operations.
to SEC Paragraphs	("SAB") No. 119. The topic of SAB 119 is		
Pursuant to Staff	"Accounting for Loan Losses by Registrants		
Accounting Bulletin No.	Engaged in Lending Activities Subject to FASB		
119 and Update to SEC	ASC Topic 326." This Update also adds a note to an		
Section on Effective Date	SEC paragraph in ASC Subtopic 842-10, "Leases -		
Related to Accounting	Overall." The note relates to effective date		
Standards Update No.	information related to certain public business entities		
2016-02, Leases (Topic	for ASU 2016-02, "Leases (Topic 842)."		
842)"			

### NOTE 2. RESTRICTED CASH BALANCES

The Company is required to maintain reserve balances with the FRBSF. Such reserve requirements are based on a percentage of deposit liabilities and may be satisfied by cash on hand. The average reserves required to be held at the FRBSF for the years ended December 31, 2019 and 2018 were \$131.0 million and \$77.0 million. As of December 31, 2019 and 2018, we pledged cash collateral for our derivative contracts of \$3.2 million and \$2.6 million.

### NOTE 3. ACQUISITIONS

The following assets acquired and liabilities assumed of CUB are presented at estimated fair value as of the acquisition date:

	Oc	tober 20, 2017
		n thousands)
sets Acquired:		
Cash and due from banks	\$	51,857
Interest-earning deposits in financial institutions		332,799
Total cash and cash equivalents		384,656
Securities available-for-sale		446,980
FHLB stock		11,902
Loans and leases		2,075,890
Premises and equipment		2,981
Goodwill		374,721
Core deposit and customer relationship intangibles		57,500
Other assets		103,498
Total assets acquired	\$	3,458,128
		4 540 205
abilities Assumed:		
Noninterest-bearing deposits	\$	1,510,285 1,209,597
Interest-bearing deposits		2,719,882
Total deposits  Borrowings		2,719,882
Subordinated debentures		12,372
Accrued interest payable and other liabilities		32,424
	\$	2,787,557
Total liabilities assumed	<u>·</u>	
Total consideration paid	<u>\$</u>	670,571
Summary of consideration:		
Cash paid	\$	224,338
PacWest common stock issued		446,233
Total	\$	670,571

### CUB Acquisition

We acquired CUB on October 20, 2017. As part of the acquisition, CU Bank, a wholly-owned subsidiary of CUB, was merged with and into PacWest's wholly-owned banking subsidiary, Pacific Western Bank.

We completed the acquisition to, among other things, enhance our Southern California community bank franchise by adding a \$2.1 billion loan portfolio and \$2.7 billion of core deposits. The CUB acquisition has been accounted for under the acquisition method of accounting. We acquired \$3.5 billion of assets and assumed \$2.8 billion of liabilities upon closing of the acquisition. The assets and liabilities, both tangible and intangible, were recorded at their estimated fair values as of the acquisition date. We made significant estimates and exercised significant judgment in estimating fair values and accounting for such acquired assets and liabilities. The application of the acquisition method of accounting resulted in goodwill of \$374.7 million. All of the recognized goodwill is non-deductible for tax purposes.

#### NOTE 4. INVESTMENT SECURITIES

#### Securities Available-for-Sale

The following table presents amortized cost, gross unrealized gains and losses, and fair values of securities available-for-sale as of the dates indicated:

				Decen	nber 31,							
		2	019		2018							
		Gross	Gross			Gross	Gross					
	Amortized	Unrealized	Unrealized	Fair	Amortized	Unrealized	Unrealized	Fair				
Security Type	Cost	Gains	Losses	Value	Cost	Gains	Losses	Value				
				(In tho	ousands)							
Agency residential CMOs	\$ 1,112,573	\$ 24,403	\$ (579)	\$ 1,136,397	\$ 634,774	\$ 3,448	\$ (5,372)	\$ 632,850				
Agency commercial MBS	1,083,182	25,579	(537)	1,108,224	1,133,846	383	(21,525)	1,112,704				
Municipal securities	691,647	43,851	(339)	735,159	1,298,514	21,000	(7,320)	1,312,194				
Agency residential MBS	294,606	10,593	(1)	305,198	281,486	1,902	(2,300)	281,088				
Asset-backed securities	216,133	320	(1,670)	214,783	81,762	104	(481)	81,385				
Collateralized loan obligations	124,134	25	(403)	123,756	_	_	_	_				
Private label residential CMOs	96,066	3,430	(13)	99,483	101,313	1,985	(2,093)	101,205				
SBA securities	47,765	506	(13)	48,258	68,158	_	(1,111)	67,047				
Corporate debt securities	17,000	3,748	_	20,748	17,000	553	_	17,553				
U.S. Treasury securities	4,985	196	_	5,181	401,056	2,437	(88)	403,405				
Total	\$ 3,688,091	\$ 112,651	\$ (3,555)	\$ 3,797,187	\$ 4,017,909	\$ 31,812	\$ (40,290)	\$ 4,009,431				

See Note 14. Fair Value Measurements for information on fair value measurements and methodology.

As of December 31, 2019, securities available-for-sale with a fair value of \$486.2 million were pledged as collateral for borrowings, public deposits and other purposes as required by various statutes and agreements.

### Realized Gains and Losses on Securities Available-for-Sale

The following table presents the amortized cost of securities sold with related gross realized gains, gross realized losses, and net realized gains (losses) for the years indicated:

	Year Ended December 31,									
Sales of Securities Available-for-Sale	2019 2018					2017				
				(In thousands)						
Amortized cost of securities sold (1)	\$	1,559,415	\$	563,625	\$	759,841				
						<del></del>				
Gross realized gains	\$	29,584	\$	9,225	\$	3,295				
Gross realized losses		(4,139)		(1,049)		(3,836)				
Net realized gains (losses)	\$	25,445	\$	8,176	\$	(541)				

<sup>(1)</sup> The securities sold in 2017 included \$404.5 million of the \$447.0 million of securities obtained in the CUB acquisition that were sold for no gain or loss as they were marked to fair value at the time of acquisition.

### Unrealized Losses on Securities Available-for-Sale

The following tables present the gross unrealized losses and fair values of securities available-for-sale that were in unrealized loss positions, for which other-than-temporary impairments have not been recognized in earnings, as of the dates indicated:

				Decembe	er 31	, 2019			
	 Less Than	12 I	Months	 12 Montl	hs or	More	Te		
			Gross			Gross			Gross
	Fair		Unrealized	Fair		Unrealized	Fair		Unrealized
Security Type	 Value		Losses	 Value		Losses	Value		Losses
				(In tho	usan	ds)			
Agency residential CMOs	\$ 180,071	\$	(572)	\$ 1,456	\$	(7)	\$ 181,527	\$	(579)
Agency commercial MBS	214,862		(537)	_		_	214,862		(537)
Municipal securities	38,667		(339)	_		_	38,667		(339)
Agency residential MBS	_		_	186		(1)	186		(1)
Asset-backed securities	165,575		(1,670)	_		_	165,575		(1,670)
Collateralized loan obligations	102,469		(403)	_		_	102,469		(403)
Private label residential CMOs	9,872		(11)	114		(2)	9,986		(13)
SBA securities	4,565		(13)				4,565		(13)
Total	\$ 716,081	\$	(3,545)	\$ 1,756	\$	(10)	\$ 717,837	\$	(3,555)

					Decembe	er 31, 2	2018				
	Less Than	Months		12 Montl	hs or N	<b>Aore</b>		Т	otal	otal .	
			Gross				Gross				Gross
	Fair		Unrealized		Fair	U	nrealized		Fair		Unrealized
Security Type	 Value		Losses	Value		Losses		Losses Value			Losses
					(In tho	usands	:)				
Agency residential CMOs	\$ 69,859	\$	(326)	\$	164,097	\$	(5,046)	\$	233,956	\$	(5,372)
Agency commercial MBS	40,641		(341)		1,020,684		(21,184)		1,061,325		(21,525)
Municipal securities	52,386		(238)		284,915		(7,082)		337,301		(7,320)
Agency residential MBS	60,164		(169)		85,245		(2,131)		145,409		(2,300)
Asset-backed securities	11,548		(38)		35,859		(443)		47,407		(481)
Private label residential CMOs	32,170		(831)		49,237		(1,262)		81,407		(2,093)
SBA securities	249		(1)		66,798		(1,110)		67,047		(1,111)
U.S. Treasury securities	49,729		(88)		_		_		49,729		(88)
Total	\$ 316,746	\$	(2,032)	\$	1,706,835	\$	(38,258)	\$	2,023,581	\$	(40,290)

We reviewed the securities that were in an unrealized loss position at December 31, 2019 and 2018, and concluded their unrealized losses were a result of the level of market interest rates relative to the types of securities and pricing changes caused by shifting supply and demand dynamics and not a result of downgraded credit ratings or other indicators of deterioration of the underlying issuers' ability to repay. Accordingly, we determined the securities were temporarily impaired and we did not recognize such impairment in the consolidated statements of earnings. Although we periodically sell securities for portfolio management purposes, we do not foresee having to sell any temporarily impaired securities strictly for liquidity needs and believe that it is more likely than not we would not be required to sell any temporarily impaired securities before recovery of their amortized cost.

### Contractual Maturities of Securities Available-for-Sale

The following table presents the contractual maturities of our available-for-sale securities portfolio based on amortized cost and carrying value as of the date indicated.

		9		
	I	Amortized		Fair
<u>Maturity</u>			Value	
		(In the	ousands)	
Due in one year or less	\$	7,870	\$	7,897
Due after one year through five years		278,393		283,059
Due after five years through ten years		988,421		1,013,054
Due after ten years		2,413,407		2,493,177
Total securities available-for-sale	\$	3,688,091	\$	3,797,187

Mortgage-backed securities have contractual maturity dates that reflect the scheduled amortization terms of underlying loan collateral. Actual principal collections on mortgage-backed securities usually occur more rapidly than the scheduled amortization terms because of prepayments made by obligors of the underlying loan collateral.

#### FHLB Stock

In connection with outstanding FHLB advances, the Bank owned FHLB stock carried at cost of \$40.9 million and \$32.1 million at December 31, 2019 and 2018. At December 31, 2019 and 2018, the Bank was required to own FHLB stock equal to a percentage of outstanding FHLB advances. During the year ended December 31, 2019, FHLB stock increased by \$8.8 million due to \$159.0 million in purchases, offset partially by \$150.1 million in redemptions. We evaluated the carrying value of our FHLB stock investment at December 31, 2019 and determined that it was not impaired. Our evaluation considered the long-term nature of the investment, the current financial and liquidity position of the FHLB, repurchase activity of excess stock by the FHLB at its carrying value, the return on the investment from recurring dividends, and our intent and ability to hold this investment for a period of time sufficient to recover our recorded investment.

### **Interest Income on Investment Securities**

The following table presents the composition of our interest income on investment securities for the years indicated:

	 Year Ended December 31,									
	2019		2018		2017					
			(In thousands)		_					
Taxable interest	\$ 85,968	\$	68,504	\$	52,981					
Non-taxable interest	27,955		41,376		43,355					
Dividend income	 1,646		1,739		1,866					
Total interest income on investment securities	\$ 115,569	\$	111,619	\$	98,202					

### NOTE 5. LOANS AND LEASES

### Loans and Leases Held for Investment

The following table summarizes the composition of our loans and leases held for investment as of the dates indicated:

	Decemb	December 31,					
	2019		2018				
	(In thou	sands)					
Real estate mortgage	\$ 7,982,383	\$	7,933,859				
Real estate construction and land	2,773,209		2,262,710				
Commercial	7,714,358		7,428,500				
Consumer	 440,790		401,296				
Total gross loans and leases held for investment	18,910,740		18,026,365				
Deferred fees, net	 (63,868)		(68,652)				
Total loans and leases held for investment, net of deferred fees	18,846,872		17,957,713				
Allowance for loan and lease losses	 (138,785)		(132,472)				
Total loans and leases held for investment, net	\$ 18,708,087	\$	17,825,241				

The following tables present an aging analysis of our loans and leases held for investment, net of deferred fees, by loan portfolio segment and class as of the dates indicated:

					Г	ecember 31, 2019				
	3	30 - 89		90 or More		Tr. 4.1				
		Days		Days		Total		G		m . 1
	P	ast Due	_	Past Due	_	Past Due	Current			Total
Real estate mortgage:						(In thousands)				
Commercial	\$	2,448	\$	5,919	\$	8,367	\$	4,194,320	\$	4,202,687
Income producing and other residential	Ψ	2,105	Ψ	802	Ψ	2,907	Ψ	3,767,153	Ψ	3,770,060
Total real estate mortgage		4,553	_	6,721	_	11,274		7,961,473		7,972,747
Real estate construction and land:						_				
Commercial		_		_		_		1,082,368		1,082,368
Residential		1,429		_		1,429		1,654,005		1,655,434
Total real estate construction and land		1,429		_		1,429		2,736,373		2,737,802
Commercial:										
Asset-based		19		_		19		3,748,388		3,748,407
Venture capital		_		_		_		2,179,422		2,179,422
Other commercial		2,781		4,164		6,945		1,760,722		1,767,667
Total commercial		2,800		4,164		6,964		7,688,532		7,695,496
Consumer		1,006		200		1,206		439,621		440,827
Total	\$	9,788	\$	11,085	\$	20,873	\$	18,825,999	\$	18,846,872

December 31, 2018 30 - 89 90 or More Total Days Days Past Due Past Due Past Due Current Total (In thousands) Real estate mortgage: 3,487 7,541 11,028 4,824,298 Commercial \$ 4,813,270 1,557 476 2,033 3,091,810 3,093,843 Income producing and other residential 5,044 8,017 7,905,080 7,918,141 Total real estate mortgage 13,061 Real estate construction and land: Commercial 442 442 912,141 912,583 Residential 1,319,546 1,321,073 1,527 1,527 442 Total real estate construction and land 1,527 1,969 2,231,687 2,233,656 Commercial: Asset-based 47 646 693 3,304,728 3,305,421 Venture capital 4,705 4,705 2,034,043 2,038,748 1,285 5,181 6,466 2,053,960 2,060,426 Other commercial 7,404,595 Total commercial 9,933 1,931 11,864 7,392,731 914 Consumer 581 333 400,407 401,321 17,085 10,723 27,808 17,929,905 17,957,713 Total

The following table presents our nonaccrual and performing loans and leases held for investment, net of deferred fees, by loan portfolio segment and class as of the dates indicated:

					Decen	ıber 31	,		
				2019				2018	
	No	naccrual	I	Performing	Total	N	onaccrual	Performing	 Total
					(In tho	usands	)		
Real estate mortgage:									
Commercial	\$	18,346	\$	4,184,341	\$ 4,202,687	\$	15,321	\$ 4,808,977	\$ 4,824,298
Income producing and other residential		2,478		3,767,582	3,770,060		2,524	3,091,319	3,093,843
Total real estate mortgage		20,824		7,951,923	7,972,747		17,845	7,900,296	7,918,141
Real estate construction and land:									•
Commercial		364		1,082,004	1,082,368		442	912,141	912,583
Residential		_		1,655,434	1,655,434		_	1,321,073	1,321,073
Total real estate construction and land		364		2,737,438	2,737,802		442	2,233,214	2,233,656
Commercial:									
Asset-based		30,162		3,718,245	3,748,407		32,324	3,273,097	3,305,421
Venture capital		12,916		2,166,506	2,179,422		20,299	2,018,449	2,038,748
Other commercial		27,594		1,740,073	1,767,667		7,380	2,053,046	2,060,426
Total commercial	_	70,672		7,624,824	7,695,496		60,003	7,344,592	7,404,595
Consumer		493		440,334	440,827		1,043	400,278	401,321
Total	\$	92,353	\$	18,754,519	\$ 18,846,872	\$	79,333	\$ 17,878,380	\$ 17,957,713

It is our policy to discontinue accruing interest when principal or interest payments are past due 90 days or more unless the loan is both well secured and in the process of collection or when, in the opinion of management, there is a reasonable doubt as to the collectability of a loan or lease in the normal course of business. Interest income on nonaccrual loans is recognized only to the extent cash is received and the principal balance of the loan is deemed collectable. The amount of interest income that would have been recorded on nonaccrual loans and leases at December 31, 2019 and 2018 had such loans and leases been current in accordance with their original terms was \$8.1 million and \$9.3 million for 2019 and 2018.

At December 31, 2019, nonaccrual loans and leases included \$11.1 million of loans and leases 90 or more days past due, \$1.2 million of loans 30 to 89 days past due and \$80.0 million of current loans that were placed on nonaccrual status based on management's judgment regarding their collectability. At December 31, 2018, nonaccrual loans and leases included \$10.7 million of loans and leases 90 or more days past due, \$6.6 million of loans 30 to 89 days past due and \$62.0 million of current loans that were placed on nonaccrual status based on management's judgment regarding their collectability.

As of December 31, 2019, our three largest loan relationships on nonaccrual status had an aggregate carrying value of \$50.3 million and represented 54% of total nonaccrual loans and leases.

The following tables present the credit risk rating categories for loans and leases held for investment by loan portfolio segment and class as of the dates indicated. Classified loans and leases are those with a credit risk rating of either substandard or doubtful.

			Decembe	er 31, 2	2019	 
	 Classified	Sp	ecial Mention		Pass	Total
			(In the	usands	;)	
Real estate mortgage:						
Commercial	\$ 33,535	\$	30,070	\$	4,139,082	\$ 4,202,687
Income producing and other residential	 8,600		1,711		3,759,749	3,770,060
Total real estate mortgage	 42,135		31,781		7,898,831	7,972,747
Real estate construction and land:						
Commercial	364		_		1,082,004	1,082,368
Residential	 _		1,429		1,654,005	1,655,434
Total real estate construction and land	 364		1,429		2,736,009	2,737,802
Commercial:						
Asset-based	32,223		38,936		3,677,248	3,748,407
Venture capital	35,316		74,813		2,069,293	2,179,422
Other commercial	65,261		174,785		1,527,621	1,767,667
Total commercial	 132,800		288,534		7,274,162	7,695,496
Consumer	613		1,212		439,002	440,827
Total	\$ 175,912	\$	322,956	\$	18,348,004	\$ 18,846,872

December 31, 2018

	Classified	Special Mention	Pass			Total
		(In tho	usai	nds)		
Real estate mortgage:						
Commercial	\$ 57,734	\$ 74,785	\$	4,691,779	\$	4,824,298
Income producing and other residential	10,521	968		3,082,354		3,093,843
Total real estate mortgage	68,255	75,753		7,774,133		7,918,141
Real estate construction and land:						
Commercial	442	7,041		905,100		912,583
Residential	_	1,527		1,319,546		1,321,073
Total real estate construction and land	442	8,568		2,224,646		2,233,656
Commercial:						
Asset-based	45,957	48,338		3,211,126		3,305,421
Venture capital	28,731	77,588		1,932,429		2,038,748
Other commercial	92,526	50,136		1,917,764		2,060,426
Total commercial	167,214	176,062		7,061,319		7,404,595
Consumer	1,199	1,015		399,107		401,321
Total	\$ 237,110	\$ 261,398	\$	17,459,205	\$	17,957,713

Nonaccrual loans and leases and performing TDRs are considered impaired for reporting purposes. TDRs are a result of rate reductions, term extensions, fee concessions and debt forgiveness or a combination thereof. At December 31, 2019 and 2018, we had unfunded commitments related to TDRs of \$1.2 million and \$1.3 million.

The following table presents the composition of our impaired loans and leases held for investment, net of deferred fees, by loan portfolio segment as of the dates indicated:

			Dec	ember 31, 2019	)				Dece	ember 31, 2018	
						Total					Total
	No	onaccrual				Impaired	No	naccrual			Impaired
		Loans				Loans		Loans			Loans
		and	1	Performing		and		and	I	Performing	and
		Leases		TDRs		Leases		Leases		TDRs	Leases
				_		(In tho	usands)				
Real estate mortgage	\$	20,824	\$	10,165	\$	30,989	\$	17,845	\$	11,484	\$ 29,329
Real estate construction and land		364		1,470		1,834		442		5,420	5,862
Commercial		70,672		550		71,222		60,003		692	60,695
Consumer		493		72		565		1,043		105	1,148
Total	\$	92,353	\$	12,257	\$	104,610	\$	79,333	\$	17,701	\$ 97,034

The following tables present information regarding our impaired loans and leases held for investment, net of deferred fees, by loan portfolio segment and class as of and for the years indicated:

				Decer	nber 3	1,		
			2019				2018	
			Unpaid				Unpaid	
	I	Recorded	Principal	Related		Recorded	Principal	Related
Impaired Loans and Leases	Ir	vestment	Balance	Allowance	I	nvestment	Balance	Allowance
				 (In the	ousands	s)		
With An Allowance Recorded:								
Real estate mortgage:								
Commercial	\$	479	\$ 479	\$ 71	\$	1,736	\$ 1,648	\$ 170
Income producing and other residential		2,002	2,005	160		2,569	2,563	247
Commercial:								
Venture capital		7,811	9,106	2,581		11,621	13,255	3,141
Other commercial		14,805	15,191	3,385		473	482	473
With No Related Allowance Recorded:								
Real estate mortgage:								
Commercial	\$	21,264	\$ 36,247	\$ _	\$	17,783	\$ 32,035	\$ _
Income producing and other residential		7,244	9,442	_		7,241	9,425	_
Real estate construction and land:								
Commercial		1,834	1,887	_		5,862	5,870	_
Commercial:								
Asset-based		30,162	52,139	_		32,324	38,100	_
Venture capital		5,270	44,468	_		8,678	41,335	_
Other commercial		13,174	32,242	_		7,599	25,740	_
Consumer		565	728	_		1,148	1,470	_
Total Loans and Leases With and								
Without an Allowance Recorded:								
Real estate mortgage	\$	30,989	\$ 48,173	\$ 231	\$	29,329	\$ 45,671	\$ 417
Real estate construction and land		1,834	1,887	_		5,862	5,870	_
Commercial		71,222	153,146	5,966		60,695	118,912	3,614
Consumer		565	728			1,148	1,470	_
Total	\$	104,610	\$ 203,934	\$ 6,197	\$	97,034	\$ 171,923	\$ 4,031

Year Ended December 31,

Impaired Loans and Leases         Average Balance (in)         Income Recognized (in)         Average Recognized (in)         Average Recognized (in)         Income Productions           With An Allowance Recorded:           Teal estate mortgages:           Commercial         \$ 479         \$ 31         \$ 1,736         \$ 72         \$ 1 1,736         \$ 72         \$ 1 1,736         \$ 1 2,72         \$ 1 1,736         \$ 1 2,72         \$ 1 1,736         \$ 1 2,72         \$ 1 1,736         \$ 1 2,72         \$ 1 1,736         \$ 1 2,72         \$ 1 1,736         \$ 1 2,72         \$ 1 1,736         \$ 1 2,72         \$ 1 1,736         \$ 1 2,72         \$ 1 1,736         \$ 1 2,72         \$ 1 1,736         \$ 1 2,72         \$ 1 1,736         \$ 1 2,72         \$ 1 1,736         \$ 1 2,72         \$ 1 1,736         \$ 1 2,72         \$ 1 2	Weighted Average Balance (1)	Interest Income Recognized	
Impaired Loans and Leases         Balance (b)         Recognized         Balance (c)         Recognized         Recognized         Recognized         Recognized         Recognized         Real state mortgage:         Use of the part of the	_		
(In thousands)           With An Allowance Recorded:           Real estate mortgage:         Tommercial         \$ 479         \$ 31         \$ 1,736         \$ 72         \$ \$ 10,000         \$ 50 <th colsp<="" th=""><th>Balance (1)</th><th>Recognized</th></th>	<th>Balance (1)</th> <th>Recognized</th>	Balance (1)	Recognized
With An Allowance Recorded:         Real estate mortgage:       Commercial       \$ 479       \$ 31       \$ 1,736       \$ 72       \$ Income producing and other residential       2,001       58       2,199       75       75         Commercial:         Venture capital       7,008       —       9,449       —       —       Other commercial       3,710       —       35       — <t< th=""><th></th><th colspan="2">Recognized</th></t<>		Recognized	
Real estate mortgage:         Commercial       \$ 479  \$ 31  \$ 1,736  \$ 72  \$         Income producing and other residential       2,001  \$ 58  \$ 2,199  \$ 75         Commercial:         Venture capital       7,008			
Commercial         \$ 479         \$ 31         \$ 1,736         \$ 72         \$ Income producing and other residential         2,001         58         2,199         75           Commercial:           Venture capital         7,008         —         9,449         —           Other commercial         3,710         —         35         —           Consumer         —         —         —         —           With No Related Allowance Recorded:           Real estate mortgage:           Commercial         \$ 16,252         \$ 230         \$ 15,714         \$ 236         \$           Income producing and other residential         6,898         217         7,191         181           Real estate construction and land:           Commercial         1,834         118         5,460         383           Commercial:           Asset-based         28,829         —         32,324         —           Venture capital         4,735         —         689         —           Other commercial         7,303         75         6,286         98           Con			
Income producing and other residential   2,001   58   2,199   75			
Commercial:         Venture capital       7,008       —       9,449       —         Other commercial       3,710       —       35       —         Consumer       —       —       —       —         With No Related Allowance Recorded:         Real estate mortgage:         Commercial       \$ 16,252       \$ 230       \$ 15,714       \$ 236       \$         Income producing and other residential       6,898       217       7,191       181         Real estate construction and land:         Commercial         Asset-based       28,829       —       32,324       —         Venture capital       4,735       —       689       —         Other commercial       7,303       75       6,286       98         Consumer       413       5       844       7	15,538	\$ 881	
Venture capital         7,008         —         9,449         —           Other commercial         3,710         —         35         —           Consumer         —         —         —         —         —           With No Related Allowance Recorded:           Real estate mortgage:           Commercial         \$ 16,252         \$ 230         \$ 15,714         \$ 236         \$           Income producing and other residential         6,898         217         7,191         181           Real estate construction and land:           Commercial         1,834         118         5,460         383           Commercial:           Asset-based         28,829         —         32,324         —           Venture capital         4,735         —         689         —           Other commercial         7,303         75         6,286         98           Consumer         413         5         844         7	2,787	55	
Other commercial         3,710         —         35         —           Consumer         —			
Consumer         —<	10,228	_	
With No Related Allowance Recorded:         Real estate mortgage:         Commercial       \$ 16,252       \$ 230       \$ 15,714       \$ 236       \$         Income producing and other residential       6,898       217       7,191       181         Real estate construction and land:         Commercial       1,834       118       5,460       383         Commercial:         Asset-based       28,829       —       32,324       —         Venture capital       4,735       —       689       —         Other commercial       7,303       75       6,286       98         Consumer       413       5       844       7         Total Loans and Leases With and	20,329	60	
Real estate mortgage:         Commercial       \$ 16,252       \$ 230       \$ 15,714       \$ 236       \$         Income producing and other residential       6,898       217       7,191       181         Real estate construction and land:         Commercial         Commercial:         Asset-based       28,829       —       32,324       —         Venture capital       4,735       —       689       —         Other commercial       7,303       75       6,286       98         Consumer       413       5       844       7         Total Loans and Leases With and	100	8	
Commercial       \$ 16,252       \$ 230       \$ 15,714       \$ 236       \$ Income producing and other residential       6,898       217       7,191       181         Real estate construction and land:         Commercial       1,834       118       5,460       383         Commercial:         Asset-based       28,829       —       32,324       —         Venture capital       4,735       —       689       —         Other commercial       7,303       75       6,286       98         Consumer       413       5       844       7         Total Loans and Leases With and			
Income producing and other residential       6,898       217       7,191       181         Real estate construction and land:       Commercial         Commercial       1,834       118       5,460       383         Commercial:         Asset-based       28,829       —       32,324       —         Venture capital       4,735       —       689       —         Other commercial       7,303       75       6,286       98         Consumer       413       5       844       7         Total Loans and Leases With and			
Real estate construction and land:         Commercial       1,834       118       5,460       383         Commercial:         Asset-based       28,829       —       32,324       —         Venture capital       4,735       —       689       —         Other commercial       7,303       75       6,286       98         Consumer       413       5       844       7    Total Loans and Leases With and	89,554	\$ 2,648	
Commercial     1,834     118     5,460     383       Commercial:       Asset-based     28,829     —     32,324     —       Venture capital     4,735     —     689     —       Other commercial     7,303     75     6,286     98       Consumer     413     5     844     7       Total Loans and Leases With and	3,842	59	
Commercial:       Asset-based     28,829     —     32,324     —       Venture capital     4,735     —     689     —       Other commercial     7,303     75     6,286     98       Consumer     413     5     844     7       Total Loans and Leases With and			
Asset-based       28,829       —       32,324       —         Venture capital       4,735       —       689       —         Other commercial       7,303       75       6,286       98         Consumer       413       5       844       7         Total Loans and Leases With and	5,690	306	
Venture capital         4,735         —         689         —           Other commercial         7,303         75         6,286         98           Consumer         413         5         844         7           Total Loans and Leases With and			
Other commercial         7,303         75         6,286         98           Consumer         413         5         844         7           Total Loans and Leases With and	31,388		
Consumer 413 5 844 7 Total Loans and Leases With and	2,860	_	
Total Loans and Leases With and	3,404	84	
	20	_	
Without an Allowance Recorded:			
Real estate mortgage \$ 25,630 \$ 536 \$ 26,840 \$ 564 \$	111,721	\$ 3,643	
Real estate construction and land 1,834 118 5,460 383	5,690	306	
Commercial 51,585 75 48,783 98	68,209	144	
Consumer 413 5 844 7	120	8	
Total \$ 79,462 \$ 734 \$ 81,927 \$ 1,052 \$	185,740	\$ 4,101	

<sup>(1)</sup> For loans and leases reported as impaired at December 31, 2019, 2018, and 2017, amounts were calculated based on the period of time such loans and leases were impaired during the reported period.

<sup>(2)</sup> Excludes PCI loans. See Note 1(h). Nature of Operations and Summary of Significant Accounting Policies.

The following table presents our troubled debt restructurings of loans held for investment and defaulted troubled debt restructurings of loans held for investment by loan portfolio segment and class for the years indicated:

		Trou	Troubled Debt Restructurings That Subsequently Defaulted(1)					
	Number of Loans	Pre-Modification Outstanding Recorded Investment			Post-Modification Outstanding Recorded Investment Pollars In thousands)	Number of Loans		Recorded Investment <sup>(1)</sup>
Year Ended December 31, 2019								
Real estate mortgage:								
Commercial	3	\$	121	\$	_	_	\$	_
Income producing and other residential	9		1,591		1,591	1		254
Commercial:								
Asset-based	5		3,082		3,082	_		_
Venture capital	14		19,017		19,155	_		_
Other commercial	20		3,835		3,835	4		154
Total	51	\$	27,646	\$	27,663	5	\$	408
Year Ended December 31, 2018								
Real estate mortgage:								
Commercial	10	\$	17,181	\$	2,604	_	\$	_
Income producing and other residential	10		3,262		2,203	_		_
Commercial:								
Asset-based (2)	4		28,947		33,947	_		_
Venture capital	14		37,416		36,919	_		_
Other commercial	19		14,399		14,027	_		_
Consumer	3		673		673	_		_
Total	60	\$	101,878	\$	90,373		\$	_
Year Ended December 31, 2017				_				
Real estate mortgage:								
Commercial	5	\$	2,527	\$	2,463	_	\$	_
Income producing and other residential	8		1,328		489	_		_
Real estate construction and land:								
Residential	1		362		_	_		_
Commercial:								
Asset-based	5		4,219		4,219	_		_
Venture capital	11		29,733		29,733	_		_
Other commercial	19		31,471		22,236	1		1
Consumer	1		97		97	_		_
Total	50	\$	69,737	\$	59,237	1	\$	1

<sup>(1)</sup> The population of defaulted TDRs for the period indicated includes only those loans restructured during the preceding 12-month period. For example, for the year ended December 31, 2019, the population of defaulted TDRs includes only those loans restructured after December 31, 2018. The table excludes defaulted TDRs in those classes for which the recorded investment was zero at the end of the period.

<sup>(2)</sup> One commercial asset-based loan with a pre-modification balance of \$27.3 million and a post-modification balance of \$32.3 million was previously restructured in December 2017.

#### Leases Receivable

We provide equipment financing to our customers primarily with operating and direct financing leases. For direct financing leases, lease receivables are recorded on the balance sheet but the leased equipment is not, although we generally retain legal title to the leased equipment until the end of each lease. Direct financing leases are stated at the net amount of minimum lease payments receivable, plus any unguaranteed residual value, less the amount of unearned income and net acquisition discount at the reporting date. Direct lease origination costs are amortized using the effective interest method over the life of the leases. Direct financing leases are subject to our accounting for allowance for loan and lease losses. See Note 10. *Leases* for information regarding operating leases where we are the lessor.

The following table provides the components of leases receivable income for the period indicated:

	Year Ended	
	December 31, 20	
	(In thousands)	
Component of leases receivable income:		
Interest income on net investments in leases	\$	11,061

The following table presents the components of leases receivable as of the date indicated:

	Decer	nber 31, 2019
	(In	thousands)
Net investment in sales type and direct financing leases:		
Lease payments receivable	\$	147,729
Unguaranteed residual assets		20,806
Deferred fees and other		655
Aggregate net investment in leases	\$	169,190

The following table presents maturities of leases receivable as of the date indicated:

	Decei	nber 31, 2019
	(In	thousands)
Year Ending December 31,		
2020	\$	66,113
2021		51,735
2022		20,562
2023		12,491
2024		8,856
2025 and thereafter		1,015
Total undiscounted cash flows		160,772
Less: Unearned income		(13,043)
Present value of lease payments	\$	147,729

### Allowance for Loan and Lease Losses

The following tables present a summary of the activity in the allowance for loan and lease losses on loans and leases held for investment by loan portfolio segment for the years indicated:

		Yea	r End	ed December 31	, 2019		
	eal Estate Mortgage	Real Estate Construction and Land	(	Commercial	(	Consumer	Total
	 0 0		(1	In thousands)			
Allowance for Loan and lease losses:							
Balance, beginning of year	\$ 46,021	\$ 28,209	\$	56,360	\$	1,882	\$ 132,472
Charge-offs	(997)	_		(30,426)		(839)	(32,262)
Recoveries	983	_		14,397		195	15,575
Net charge-offs	 (14)	_		(16,029)		(644)	 (16,687)
(Negative provision) provision	(1,432)	2,335		21,197		900	23,000
Balance, end of year	\$ 44,575	\$ 30,544	\$	61,528	\$	2,138	\$ 138,785
Ending Allowance by							
Impairment Methodology:							
Individually evaluated for impairment	\$ 231	\$ 	\$	5,966	\$	_	\$ 6,197
Collectively evaluated for impairment	\$ 44,344	\$ 30,544	\$	55,562	\$	2,138	\$ 132,588
Ending Loans and Leases by							
Impairment Methodology:							
Individually evaluated for impairment	\$ 28,038	\$ 1,834	\$	69,674	\$	_	\$ 99,546
Collectively evaluated for impairment	 7,944,709	2,735,968		7,625,822		440,827	18,747,326
Ending balance	\$ 7,972,747	\$ 2,737,802	\$	7,695,496	\$	440,827	\$ 18,846,872

Year Ended December 31, 2018

			1 64	LEHU	ieu December 31,	, 201	<u> </u>	
	]	Real Estate	Real Estate Construction					
		Mortgage	and Land		Commercial	_	Consumer	Total
				(	In thousands)			
Allowance for Loan and lease losses:								
Balance, beginning of year (1)	\$	40,051	\$ 13,055	\$	84,022	\$	2,328	\$ 139,456
Charge-offs		(8,190)	_		(50,481)		(371)	(59,042)
Recoveries		2,350	 195		12,566		173	15,284
Net (charge-offs) recoveries		(5,840)	195		(37,915)		(198)	(43,758)
Provision (negative provision)		11,810	 14,959		10,253		(248)	36,774
Balance, end of year	\$	46,021	\$ 28,209	\$	56,360	\$	1,882	\$ 132,472
Ending Allowance by								
Impairment Methodology:								
Individually evaluated for impairment	\$	417	\$ _	\$	3,614	\$	_	\$ 4,031
Collectively evaluated for impairment	\$	45,604	\$ 28,209	\$	52,746	\$	1,882	\$ 128,441
·								
Ending Loans and Leases by								
Impairment Methodology:								
Individually evaluated for impairment	\$	26,473	\$ 5,862	\$	59,288	\$	444	\$ 92,067
Collectively evaluated for impairment		7,891,668	2,227,794		7,345,307		400,877	17,865,646
Ending balance	\$	7,918,141	\$ 2,233,656	\$	7,404,595	\$	401,321	\$ 17,957,713

<sup>(1)</sup> The allowance for loan losses related to PCI loans of \$6.4 million as of December 31, 2017 is reflected in the beginning balance of the allowance for loan and lease losses for the year ended December 31, 2018.

### Allowance for Credit Losses

The allowance for credit losses is the combination of the allowance for loan and lease losses and the reserve for unfunded loan commitments. The reserve for unfunded loan commitments is included within "Accrued interest payable and other liabilities" on the consolidated balance sheets.

The following tables present a summary of the activity in the allowance for loan and lease losses and reserve for unfunded loan commitments for the years indicated:

	 Year Ended December 31, 2019					
	Allowance for		Reserve for		Total	
	Loan and		Unfunded Loan		Allowance for	
	 Lease Losses		Commitments		Credit Losses	
			(In thousands)			
Balance, beginning of year	\$ 132,472	\$	36,861	\$	169,333	
Charge-offs	(32,262)		_		(32,262)	
Recoveries	 15,575				15,575	
Net charge-offs	(16,687)		_		(16,687)	
Provision (negative provision)	 23,000		(1,000)		22,000	
Balance, end of year	\$ 138,785	\$	35,861	\$	174,646	

Year Ended December 31, 2018 Allowance for Reserve for **Total Unfunded Loan** Loan and Allowance for **Credit Losses** Lease Losses Commitments (In thousands) Balance, beginning of year (1) 139,456 28,635 168,091 Charge-offs (59,042) (59,042) Recoveries 15,284 15,284 Net charge-offs (43,758)(43,758) Provision 36,774 8,226 45,000 132,472 36,861 169,333 Balance, end of year

### NOTE 6. FORECLOSED ASSETS

The following table summarizes foreclosed assets as of the dates indicated:

		December 31,					
Property Type	2019			2018			
		(In tho	usands)				
Commercial real estate	\$	221	\$	2,004			
Construction and land development		219		219			
Multi-family		_		1,059			
Single-family residence				953			
Total other real estate owned, net		440		4,235			
Other foreclosed assets				1,064			
Total foreclosed assets, net	\$	440	\$	5,299			

The following table presents the changes in foreclosed assets, net of the valuation allowance, for the years indicated:

	Year	Ended December 31,			
Foreclosed Assets		2019		2018	2017
				(In thousands)	_
Balance, beginning of year	\$	5,299	\$	1,329	\$ 12,976
Transfers to foreclosed assets from loans		120		16,914	580
Other additions		_		_	1,385
Provision for losses		(78)		(74)	(2,138)
Reductions related to sales		(4,901)		(12,870)	(11,474)
Balance, end of year	\$	440	\$	5,299	\$ 1,329

<sup>(1)</sup> The allowance for loan losses related to PCI loans of \$6.4 million as of December 31, 2017 is reflected in the beginning balance of the allowance for loan and lease losses for the year ended December 31, 2018.

The following table presents the changes in the foreclosed assets valuation allowance for the years indicated:

	Year Ended December 31,								
Foreclosed Assets Valuation Allowance	2019			2018		2017			
				(In thousands)					
Balance, beginning of year	\$	88	\$	14	\$	12,696			
Provision for losses		78		74		2,138			
Reductions related to sales		(79)		_		(14,820)			
Balance, end of year	\$	87	\$	88	\$	14			

#### NOTE 7. PREMISES AND EQUIPMENT, NET

The following table presents the components of premises and equipment as of the dates indicated:

	December 31,				
	20	19		2018	
		(In the	ousands)		
Land	\$	1,243	\$	1,243	
Buildings		8,399		8,309	
Furniture, fixtures and equipment		47,581		45,204	
Leasehold improvements		55,335		50,214	
Premises and equipment, gross		112,558		104,970	
Less: accumulated depreciation and amortization		(73,973)		(70,309)	
Premises and equipment, net	\$	38,585	\$	34,661	

Depreciation and amortization expense was \$10.5 million, \$9.4 million, and \$7.6 million for the years ended December 31, 2019, 2018, and 2017.

### NOTE 8. GOODWILL AND OTHER INTANGIBLE ASSETS

The carrying amount of our goodwill of \$2.5 billion was unchanged for the last three years. We perform our annual goodwill impairment testing in the fourth quarter. We evaluated the carrying value of our goodwill and determined that it was not impaired.

Our other intangible assets with definite lives are CDI and CRI. CDI and CRI are amortized over their respective estimated useful lives and reviewed for impairment at least quarterly. The amortization expense represents the estimated decline in the value of the underlying deposits or customer relationships acquired. The estimated aggregate amortization expense related to our current intangible assets for each of the next five years is \$14.7 million for 2020, \$10.8 million for 2021, \$7.4 million for 2022, \$3.8 million for 2023 and \$1.7 million for 2024.

The following table presents the changes in CDI and CRI and the related accumulated amortization for the years indicated:

	 Year Ended December 31,					
	2019	2018		2017		
		(In thousands)				
Gross Amount of CDI and CRI:						
Balance, beginning of year	\$ 119,497	\$ 119,497	\$	64,187		
Addition from the CUB acquisition	_	_		57,500		
Fully amortized portion	(1,924)			(2,190)		
Balance, end of year	117,573	119,497		119,497		
Accumulated Amortization:						
Balance, beginning of year	(62,377)	(39,871)	)	(27,821)		
Amortization	(18,726)	(22,506)	)	(14,240)		
Fully amortized portion	 1,924			2,190		
Balance, end of year	 (79,179)	(62,377)		(39,871)		
Net CDI and CRI, end of year	\$ 38,394	\$ 57,120	\$	79,626		

### NOTE 9. OTHER ASSETS

The following table presents the detail of our other assets as of the dates indicated:

		Decen	ıber 31,	
Other Assets	2019			2018
		(In tho	usands)	
Cash surrender value of BOLI	\$	199,029	\$	194,897
Operating lease ROU assets, net		129,301		_
Interest receivable		81,479		88,754
LIHTC investments		75,149		59,507
CRA investments (1)		65,152		59,062
Taxes receivable		31,591		39,096
Prepaid expenses		17,099		18,006
Equity investments without readily determinable fair values		14,890		14,758
Equity warrants		3,434		4,793
Equity investments with readily determinable fair values		2,998		4,891
Deferred tax asset, net		_		17,489
Other receivables/assets		16,689		39,132
Total other assets	\$	636,811	\$	540,385

<sup>(1)</sup> Includes equity investments without readily determinable fair values of \$17.8 million and \$12.5 million at December 31, 2019 and 2018.

The Company has purchased life insurance policies on certain employees and has also acquired life insurance policies through acquisitions. BOLI is recorded at the amount that can be realized under the insurance contract, which is the cash surrender value. The increase in the cash surrender value each period and the receipt of death benefit proceeds in excess of the cash surrender value are recorded to "Noninterest income - other."

The increase in the ROU assets, net in 2019 was due to the adoption of ASU 2016-02 effective January 1, 2019. See Note 10. Leases for further details.

The Company makes various investments for CRA investment purposes including, but not limited to, CRA-related loan pool investments, CRA-related equity investments, and investments in LIHTC partnerships. The loan pool and other CRA equity investments primarily consist of investments in partnerships which provide affordable housing and participations in loan pools which provide low-cost loans to low and moderate income applicants.

The Company invests as a limited partner in LIHTC partnerships that operate qualified affordable housing projects and generate tax benefits for investors, including federal low income housing tax credits. The partnerships are deemed to be VIEs because they do not have sufficient equity investment at risk and are structured with non-substantive voting rights; however, we are not the primary beneficiary of the VIEs and do not consolidate them. We amortize the investment in proportion to the allocated tax benefits using the proportional amortization method of accounting and record such benefits net of investment amortization in income tax expense.

The Company's equity investments without readily determinable fair values include investments in privately held companies and limited partnerships as well as investments in entities from which we issued trust preferred securities. On January 1, 2018, we adopted ASU 2016-01 and ASU 2018-03 which changed the way we account for equity investments without readily determinable fair values previously accounted for using the cost method. Upon adoption, we elected to measure our equity investments without readily determinable fair values using the measurement alternative. Carrying values of these investments are adjusted to fair value upon observable transactions for identical or similar investments of the same issuer. Beginning January 1, 2018, unrealized and realized gains and losses on equity investments without readily determinable fair values are recorded in "Noninterest income - other."

During the year ended December 31, 2019, we recorded impairment of \$764,000 in the aggregate on eight of our CRA equity investments without readily determinable fair values. On a cumulative basis since January 1, 2018 and through December 31, 2019, we recorded impairments of \$1.0 million and upward adjustments of \$286,000 to our equity investments without readily determinable fair values.

The Company's equity investments with readily determinable fair values include investments in public companies, often from the exercise of warrants, and publicly-traded mutual funds. Beginning January 1, 2018, unrealized and realized gains and losses on equity investments with readily determinable fair values are recorded in "Noninterest income - other."

#### NOTE 10. LEASES

The Company adopted ASU 2016-02, "Leases (Topic 842)," effective January 1, 2019, and applied the guidance to all leases within the scope of ASC Topic 842, "Leases," as of that date. We have adopted the guidance using the optional transition method under ASU 2018-11, "Leases (Topic 842): Targeted Improvements," and recognized a cumulative effect adjustment to increase retained earnings by \$938,000, net of taxes, without restating prior periods and applying the requirements of the new standard prospectively.

We determine if an arrangement is a lease at inception by assessing whether there is an identified asset, and whether the contract conveys the right to control the use of the identified asset for a period of time in exchange for consideration. ASC Topic 842 also requires a lessee to classify a lease as either finance or operating. As of December 31, 2019, we only had operating leases related to our leased facilities, which consisted of 72 full-service branch offices and 75 other offices.

ROU assets represent a lessee's right to use an underlying asset for the lease term and lease liabilities represent a lessee's obligation to make lease payments arising from the lease. On January 1, 2019, ROU assets and operating lease liabilities were initially recognized based on the present value of future minimum lease payments over the remaining lease terms. We used our incremental borrowing rates on January 1, 2019 to determine the present value of future payments. The ROU assets also include any prepaid lease payments and initial direct costs incurred less any lease incentives received. We amortize the operating lease ROU assets and record interest expense on the operating lease liabilities over the lease terms.

Our leases have remaining terms ranging from one to 27 years. Short-term leases (initial term of less than 12 months) are not recorded on the balance sheet and lease expense is recognized on a straight-line basis over the lease term. We have lease agreements with lease and non-lease components, which are accounted for as a single lease component. Most leases include one or more options to renew, with renewal terms that can extend the lease from one to ten years. The exercise of lease renewal options is at our sole discretion. Some of our leases also include termination options. We have determined that we do not meet the reasonably certain threshold to exercise any renewal or termination options, therefore our lease terms do not reflect any optional periods. We rent or sublease certain office space to third parties. Our subleases consist of operating leases for offices that we have fully or partially vacated.

Certain of our lease agreements also include rental payments that adjust periodically based on changes in the CPI. We initially measured our lease payments using the index at the lease commencement date. Subsequent increases in the CPI are treated as variable lease payments and recognized in the period in which the obligation for those payments is incurred. The ROU assets and lease liabilities are not re-measured as a result of changes in the CPI. Our lease agreements do not contain any purchase options, residual value guarantees, or restrictive covenants.

#### Operating Leases as a Lessee

Our lease expense is a component of "Occupancy expense" on our consolidated statements of earnings. The following table presents the components of lease expense for the period indicated:

	Y	ear Ended
	Decei	mber 31, 2019
	(In	thousands)
Operating lease expense:		
Fixed costs	\$	33,891
Variable costs		100
Short-term lease costs		926
Sublease income		(4,202)
Net lease expense	\$	30,715

The following table presents supplemental cash flow information related to leases for the period indicated:

	Y	ear Ended
	Decen	nber 31, 2019
	(In	thousands)
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash flows from operating leases	\$	32,991
ROU assets obtained in exchange for lease obligations:		
Operating leases	\$	175,569

The following table presents supplemental balance sheet and other information related to operating leases as of the date indicated:

	Decen	nber 31, 2019
	(Dollar	s in thousands)
Operating leases:		
Operating lease right-of-use assets, net	\$	129,301
Operating lease liabilities	\$	145,354
Weighted average remaining lease term (in years)		6.1
Weighted average discount rate		2.82%

The following table presents the maturities of operating lease liabilities as of the date indicated:

	Decen	nber 31, 2019	
	(In	thousands)	
Year Ending December 31,			
2020	\$	32,898	
2021		30,657	
2022		24,849	
2023		22,068	
2024		14,885	
2025 and thereafter		34,119	
Total operating lease liabilities		159,476	
Less: Imputed interest		(14,122)	
Present value of operating lease liabilities	\$	145,354	

Prior to the adoption of ASC Topic 842, the Company's operating leases were not recognized on the balance sheet. The following table presents the undiscounted future minimum lease payments under the Company's operating leases as of December 31, 2018:

	Decem	ber 31, 2018
	(In t	housands)
Year Ending December 31,		
2019	\$	32,845
2020		30,267
2021		26,852
2022		20,862
2023		17,745
2024 and thereafter		29,923
Total	\$	158,494

#### Operating Leases as a Lessor

We provide equipment financing to our customers through operating leases where we facilitate the purchase of equipment leased to our customers. The equipment is shown on our consolidated balance sheets as "Equipment leased to others under operating leases" and is depreciated to its estimated residual value at the end of the lease term, shown as "Leased equipment depreciation" in the consolidated statements of earnings, according to our fixed asset accounting policy. We receive periodic rental income payments under the leases, which are recorded as "Noninterest Income" in the consolidated statements of earnings.

The following table presents the rental payments to be received on operating leases as of the date indicated:

	Dece	mber 31, 2019
	(In	thousands)
Year Ending December 31,		
2020	\$	41,296
2021		39,292
2022		32,240
2023		25,522
2024		20,912
2025 and thereafter		37,304
Total undiscounted cash flows	\$	196,566

### NOTE 11. DEPOSITS

The following table presents the components of interest-bearing deposits as of the dates indicated:

	December 31,					
Deposit Composition		2019	2018			
		(In the	usands)			
Interest checking	\$	3,818,002	\$	2,972,357		
Money market		5,122,803		5,432,169		
Savings		499,591		571,422		
Time deposits \$250,000 and under		2,065,733		1,593,453		
Time deposits over \$250,000		483,609		412,185		
Total interest-bearing deposits	\$	11,989,738	\$	10,981,586		

Brokered time deposits totaled \$1.2 billion and \$729.4 million at December 31, 2019 and 2018. Brokered non-maturity deposits totaled \$496.4 million and \$518.2 million at December 31, 2019 and 2018.

The following table summarizes the maturities of time deposits as of the date indicated:

		Time Deposits					
		\$250,000 and Under		Over \$250,000			
December 31, 2019						Total	
		(In thousands)					
Year of Maturity:							
2020	\$	1,969,362	\$	461,294	\$	2,430,656	
2021		81,070		20,610		101,680	
2022		11,813		1,454		13,267	
2023		1,682		_		1,682	
2024		1,408		251		1,659	
2025		398		_		398	
Total	\$	2,065,733	\$	483,609	\$	2,549,342	

### NOTE 12. BORROWINGS AND SUBORDINATED DEBENTURES

#### **Borrowings**

The following table summarizes our borrowings as of the dates indicated:

	December 31,							
		2019			2018	8		
			Weighted			Weighted		
			Average			Average		
Borrowing Type		Balance	Rate	Balance		Rate		
			(Dollars in	thousan	eds)			
Non-recourse debt	\$	8	7.50%	\$	114	7.50%		
FHLB secured advances		1,318,000	1.66%		1,040,000	2.56%		
FHLB unsecured overnight advance		141,000	1.56%		141,000	2.53%		
AFX borrowings		300,000	1.61%		190,000	2.56%		
Total borrowings	\$	1,759,008	1.64%	\$	1,371,114	2.56%		

The non-recourse debt represents the payment stream of certain equipment leases sold to third parties. The debt is secured by the equipment in the leases and all interest rates are fixed. As of December 31, 2019, this debt had a weighted average remaining maturity of 0.2 years.

The Bank has established secured and unsecured lines of credit under which it may borrow funds from time to time on a term or overnight basis from the FHLB, the FRBSF, and other financial institutions.

FHLB Secured Line of Credit. The Bank had secured borrowing capacity with the FHLB of \$4.2 billion as of December 31, 2019, collateralized by a blanket lien on \$5.9 billion of qualifying loans. As of December 31, 2019, the balance outstanding was a \$1.3 billion overnight advance. As of December 31, 2018, the balance outstanding was a \$1.0 billion overnight advance.

FRBSF Secured Line of Credit. The Bank had secured borrowing capacity with the FRBSF of \$2.0 billion as of December 31, 2019, collateralized by liens on \$2.7 billion of qualifying loans. As of December 31, 2019 and 2018, there were no balances outstanding.

FHLB Unsecured Line of Credit. As of December 31, 2019, the Bank had a \$141.0 million unsecured line of credit with the FHLB for the borrowing of overnight funds, of which \$141.0 million was outstanding. As of December 31, 2018, the balance outstanding was \$141.0 million.

Federal Funds Arrangements with Commercial Banks. As of December 31, 2019, the Bank had unsecured lines of credit of \$180.0 million in the aggregate with several correspondent banks for the borrowing of overnight funds, subject to availability of funds. These lines are renewable annually and have no unused commitment fees. As of December 31, 2019 and 2018, there were no balances outstanding. The Bank is a member of the AFX, through which it may either borrow or lend funds on an overnight or short-term basis with a group of pre-approved commercial banks. The availability of funds changes daily. As of December 31, 2019, the balance outstanding was \$300.0 million, which consisted of a \$300.0 million overnight borrowing. As of December 31, 2018, there were \$190.0 million in overnight borrowings outstanding.

### **Subordinated Debentures**

The following table summarizes the terms of each issuance of subordinated debentures outstanding as of the dates indicated:

	December 31,								
		2019		2018		Issue	Maturity	Rate Index	
<u>Series</u>		Balance	Rate	Balance	Balance Rate		Date	(Quarterly Reset)	
			(Dollars in t	housands)					
Trust V	\$	10,310	5.00%	\$ 10,310	5.89%	8/15/2003	9/17/2033	3-month LIBOR + 3.10	
Trust VI		10,310	4.94%	10,310	5.84%	9/3/2003	9/15/2033	3-month LIBOR + 3.05	
Trust CII		5,155	4.85%	5,155	5.74%	9/17/2003	9/17/2033	3-month LIBOR + 2.95	
Trust VII		61,856	4.69%	61,856	5.27%	2/5/2004	4/23/2034	3-month LIBOR + 2.75	
Trust CIII		20,619	3.58%	20,619	4.48%	8/15/2005	9/15/2035	3-month LIBOR + 1.69	
Trust FCCI		16,495	3.49%	16,495	4.39%	1/25/2007	3/15/2037	3-month LIBOR + 1.60	
Trust FCBI		10,310	3.44%	10,310	4.34%	9/30/2005	12/15/2035	3-month LIBOR + 1.55	
Trust CS 2005-1		82,475	3.85%	82,475	4.74%	11/21/2005	12/15/2035	3-month LIBOR + 1.95	
Trust CS 2005-2		128,866	3.89%	128,866	4.47%	12/14/2005	1/30/2036	3-month LIBOR + 1.95	
Trust CS 2006-1		51,545	3.89%	51,545	4.47%	2/22/2006	4/30/2036	3-month LIBOR + 1.95	
Trust CS 2006-2		51,550	3.89%	51,550	4.47%	9/27/2006	10/30/2036	3-month LIBOR + 1.95	
Trust CS 2006-3 (1)		28,902	1.64%	29,556	1.73%	9/29/2006	10/30/2036	3-month EURIBOR + 2.05	
Trust CS 2006-4		16,470	3.89%	16,470	4.47%	12/5/2006	1/30/2037	3-month LIBOR + 1.95	
Trust CS 2006-5		6,650	3.89%	6,650	4.47%	12/19/2006	1/30/2037	3-month LIBOR + 1.95	
Trust CS 2007-2		39,177	3.89%	39,177	4.47%	6/13/2007	7/30/2037	3-month LIBOR + 1.95	
Gross subordinated debentures		540,690	3.87%	541,344	4.51%				
Unamortized discount (2)		(82,481)		(87,498)					
Net subordinated debentures	\$	458,209		\$ 453,846					

<sup>(1)</sup> Denomination is in Euros with a value of €25.8 million.

Interest payments made by the Company on subordinated debentures are considered dividend payments under FRB regulations. Bank holding companies, such as PacWest, are required to notify the FRB prior to declaring and paying a dividend to stockholders during any period in which quarterly and/or cumulative twelve-month net earnings are insufficient to fund the dividend amount, among other requirements.

<sup>(2)</sup> Amount represents the fair value adjustment on trust preferred securities assumed in acquisitions.

#### NOTE 13. COMMITMENTS AND CONTINGENCIES

The following table presents a summary of commitments described below as of the dates indicated:

	 December 31,			
	2019	2018		
	(In thousands)			
Loan commitments to extend credit	\$ 8,183,158	\$	7,528,248	
Standby letters of credit	355,503		364,210	
Commitments to contribute capital to low income housing project partnerships,				
small business investment companies, and CRA-related loan pools	129,213		101,991	
Commitments to contribute capital to private equity funds	50		50	
Total	\$ 8,667,924	\$	7,994,499	

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheets. The contract or notional amounts of those instruments reflect the extent of involvement that the Company has in particular classes of financial instruments.

Commitments to extend credit are contractual agreements to lend to our customers when customers are in compliance with their contractual credit agreements and when customers have contractual availability to borrow under such agreements. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. We provide standby letters of credit in conjunction with some of our lending arrangements and property lease obligations. Most guarantees expire within one year from the date of issuance. If a borrower defaults on its commitments subject to any letter of credit issued under these arrangements, we would be required to meet the borrower's financial obligation but would seek repayment of that financial obligation from the borrower. In some cases, borrowers have pledged cash and investment securities as collateral with us under these arrangements.

In addition, we invest in low income housing project partnerships, which provide income tax credits, in small business investment companies that call for capital contributions up to an amount specified in the partnership agreements, and in CRA-related loan pools. As of December 31, 2019 and 2018, we had commitments to contribute capital to these entities totaling \$129.2 million and \$102.0 million. We also had commitments to contribute up to an additional \$50,000 to private equity funds at December 31, 2019 and 2018.

The following table presents the years in which commitments are expected to be paid for our commitments to contribute capital to low income housing project partnerships, small business investment companies, and CRA-related loan pools as of the date indicated:

	Dece	December 31, 2019		
	(In	thousands)		
Year Ending December 31,				
2020	\$	78,106		
2021		39,997		
2022		4,812		
2023		852		
2024		503		
2025 and thereafter		4,943		
Total	\$	129,213		

#### Legal Matters

In the ordinary course of our business, we are party to various legal actions, which we believe are incidental to the operation of our business. The outcome of such legal actions and the timing of ultimate resolution are inherently difficult to predict. In the opinion of management, based upon information currently available to us, any resulting liability, in addition to amounts already accrued, and taking into consideration insurance which may be applicable, would not have a material adverse effect on the Company's financial statements or operations. The range of any reasonably possible liabilities is also not significant.

#### NOTE 14. FAIR VALUE MEASUREMENTS

ASC Topic 820, "Fair Value Measurement," defines fair value, establishes a framework for measuring fair value including a three-level valuation hierarchy, and expands disclosures about fair value measurements. Fair value is defined as the exchange price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date reflecting assumptions that a market participant would use when pricing an asset or liability. The hierarchy uses three levels of inputs to measure the fair value of assets and liabilities as follows:

- Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2: Observable inputs other than Level 1, including quoted prices for similar assets and liabilities in active markets, quoted prices in less active
  markets, or other observable inputs that can be corroborated by observable market data, either directly or indirectly, for substantially the full term of
  the financial instrument. This category generally includes agency residential CMOs, agency commercial and residential MBS, municipal securities,
  collateralized loan obligations, registered publicly rated private label CMOs, corporate debt securities, SBA securities, and asset-backed
  securitizations.
- Level 3: Inputs to a valuation methodology that are unobservable, supported by little or no market activity, and significant to the fair value measurement. These valuation methodologies generally include pricing models, discounted cash flow models, or a determination of fair value that requires significant management judgment or estimation. This category also includes observable inputs from a pricing service not corroborated by observable market data, and includes our non-rated private label CMOs, non-rated private label asset-backed securities, and equity warrants.

We use fair value to measure certain assets and liabilities on a recurring basis, primarily securities available-for-sale and derivatives. For assets measured at the lower of cost or fair value, the fair value measurement criteria may or may not be met during a reporting period and such measurements are therefore considered "nonrecurring" for purposes of disclosing our fair value measurements. Fair value is used on a nonrecurring basis to adjust carrying values for impaired loans and other real estate owned and also to record impairment on certain assets, such as goodwill, CDI, and other long-lived assets.

The following tables present information on the assets and liabilities measured and recorded at fair value on a recurring basis as of the dates indicated:

# Fair Value Measurements as of December 31, 2019

Measured on a Recurring Basis	Total		Level 1		Level 2		Level 3		
			(In tho	usana	ls)				
Securities available-for-sale:									
Agency residential CMOs	\$ 1,136,397	\$	_	\$	1,136,397	\$	_		
Agency commercial MBS	1,108,224		_		1,108,224		_		
Municipal securities	735,159		_		735,159		_		
Agency residential MBS	305,198		_		305,198		_		
Asset-backed securities	214,783		_		198,348		16,435		
Private label residential CMOs	99,483		_		93,219		6,264		
Collateralized loan obligations	123,756		_		123,756		_		
SBA securities	48,258		_		48,258		_		
Corporate debt securities	20,748		_		20,748		_		
U.S. Treasury securities	 5,181		5,181		_		_		
Total securities available-for-sale	3,797,187		5,181		3,769,307		22,699		
Equity warrants	3,434		_		_		3,434		
Other derivative assets	1,234		_		1,234		_		
Equity investments with readily determinable fair values	 2,998		2,998		_		_		
Total recurring assets	\$ 3,804,853	\$	8,179	\$	3,770,541	\$	26,133		
Derivative liabilities	\$ 755	\$		\$	755	\$			

### Fair Value Measurements as of December 31, 2018

	December 31, 2018											
Measured on a Recurring Basis		Total	Level 1			Level 2		Level 3				
				(In the	usands	)						
Securities available-for-sale:												
Municipal securities	\$	1,312,194	\$	_	\$	1,312,194	\$	_				
Agency commercial MBS		1,112,704		_		1,112,704		_				
Agency residential CMOs		632,850		_		632,850		_				
U.S. Treasury securities		403,405		403,405		_		_				
Agency residential MBS		281,088		_		281,088		_				
Private label residential CMOs		101,205		_		93,917		7,288				
Asset-backed securities		81,385		_		41,440		39,945				
SBA securities		67,047		_		67,047		_				
Corporate debt securities		17,553		_		17,553		_				
Total securities available-for-sale		4,009,431		403,405		3,558,793		47,233				
Equity warrants		4,793		_		_		4,793				
Other derivative assets		3,292		_		3,292		_				
Equity investments with readily determinable fair values		4,891		4,891								
Total recurring assets	\$	4,022,407	\$	408,296	\$	3,562,085	\$	52,026				
Derivative liabilities	\$	142	\$	_	\$	142	\$	_				

During the year ended December 31, 2019, there was a \$113,000 transfer from Level 3 equity warrants to Level 1 equity investments with readily determinable fair values measured on a recurring basis. During the year ended December 31, 2018, there was a \$78,000 transfer from Level 3 equity warrants to Level 1 equity investments with readily determinable fair values measured on a recurring basis.

The following table presents information about the quantitative inputs and assumptions used to determine the fair values provided by our third party pricing service for our Level 3 private label residential CMOs and asset-backed securities available-for-sale measured at fair value on a recurring basis as of the date indicated:

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	December 31, 2019									
	Private Label Re	sidential CMOs	Asset-Backet	d Securities						
		Weighted	Input or	Weighted						
	Range of	Average	Range of	Average						
<u>Unobservable Inputs</u>	Inputs	Input	Inputs	Input						
Voluntary annual prepayment speeds	0.0% - 19.1%	11.3%	15.0%	15.0%						
Annual default rates (1)	0.8% - 35.7%	1.7%	2.0%	2.0%						
Loss severity rates (1)	1.6% - 132.6%	56.1%	60.0%	60.0%						
Discount rates	2.5% - 11.4%	6.6%	3.2% - 3.8%	3.6%						

<sup>(1)</sup> The voluntary annual prepayment speeds, annual default rates, and loss severity rates were the same for all of the asset-backed securities.

The following table presents information about the quantitative inputs and assumptions used in the modified Black-Scholes option pricing model to determine the fair value for our Level 3 equity warrants measured at fair value on a recurring basis as of the date indicated:

	December 31, 2019
	<b>Equity Warrants</b>
	Weighted
	Average
<u>Unobservable Inputs</u>	Input
Volatility	16.6%
Risk-free interest rate	1.6%
Remaining life assumption (in years)	3.2

The following table summarizes activity for our Level 3 private label residential CMOs measured at fair value on a recurring basis for the years indicated:

	Year Ended December 31,									
Level 3 Private Label Residential CMOs	2019			2018		2017				
				(In thousands)						
Balance, beginning of year	\$	7,288	\$	22,874	\$	56,902				
Total included in earnings		432		1,737		2,256				
Total unrealized loss in comprehensive income		(265)		(1,146)		(742)				
Sales		_		(4,880)		(4,732)				
Transfer from Level 2		_		_		574				
Transfers to Level 2		_		_		(21,165)				
Net settlements		(1,191)		(11,297)		(10,219)				
Balance, end of year		6,264	\$	7,288	\$	22,874				

The following table summarizes activity for our Level 3 asset-backed securities measured at fair value on a recurring basis for the years indicated:

	Year Ended December 31,										
Level 3 Asset-Backed Securities		2019				2017					
		_	(In	thousands)							
Balance, beginning of year	\$	39,945	\$	42,109	\$	8,373					
Total included in earnings		(77)		(32)		367					
Total unrealized gain (loss) in comprehensive income		463		495		(937)					
Purchases		_		15,158		42,910					
Net settlements		(23,896)		(17,785)		(8,604)					
Balance, end of year	\$	16,435	\$	39,945	\$	42,109					

The following table summarizes activity for our Level 3 equity warrants measured at fair value on a recurring basis for the years indicated:

	Year Ended December 31,									
Level 3 Equity Warrants	2019			2018		2017				
				(In thousands)						
Balance, beginning of year	\$	4,793	\$	5,161	\$	5,49				
Total included in earnings		8,669		7,478		2,5.				
Exercises and settlements (1)		(10,239)		(8,589)		(3,09				
Issuances		324		821		1,40				
Transfers to Level 1 (equity investments with readily										
determinable fair values)		(113)		(78)		(1,1)				
Balance, end of year	\$	3,434	\$	4,793	\$	5,10				

<sup>(1)</sup> Includes the exercise of warrants that upon exercise become equity securities in public companies. These are often subject to lock-up restrictions that must be met before the equity security can be sold, during which time they are reported as equity investments with readily determinable fair values.

The following tables present assets measured at fair value on a non-recurring basis as of the dates indicated:

#### Fair Value Measurement as of December 31, 2019 Measured on a Non-Recurring Basis Total Level 1 Level 2 Level 3 (In thousands) Impaired loans 28,706 1,083 27,623 OREO 105 105 \$ 1,083 27,728 28,811 \$ \$ Total non-recurring

	Fair Value Measurement as of  December 31, 2018										
Measured on a Non-Recurring Basis	 Total		Level 1	Level 2			Level 3				
			(In tho	usands)							
Impaired loans	\$ 24,432	\$	_	\$	1,800	\$	22,632				
OREO	1,136		_		1,136		_				
Total non-recurring	\$ 25,568	\$		\$	2,936	\$	22,632				

The following table presents losses recognized on assets measured on a nonrecurring basis for the years indicated:

	Year Ended December 31,									
Loss on Assets Measured on a Non-Recurring Basis	2019			2018	2017					
				(In thousands)						
Impaired loans	\$	6,797	\$	9,198	\$	20,422				
Loans held for sale		_		_		957				
OREO		78		74		14				
Total net loss	\$	6,875	\$	9,272	\$	21,393				

The following table presents the valuation methodology and unobservable inputs for Level 3 assets measured at fair value on a nonrecurring basis as of the date indicated:

_		December 31, 2019									
	Valuation Unobservable					Weighted					
Asset	Fair Value		Technique	Inputs	Range	Average					
		(In thousands)									
Impaired loans	\$	18,899	Discounted cash flows	Discount rates	3.75% - 8.77%	7.62%					
Impaired loans		8,724	Third party appraisals	No discounts							
OREO		105	Third party appraisals	Discount (1)	43.00%	43.00%					
Total non-recurring Level 3	\$	27,728									

<sup>(1)</sup> Relates to one OREO property at December 31, 2019.

ASC Topic 825, "Financial Instruments," requires disclosure of the estimated fair value of certain financial instruments and the methods and significant assumptions used to estimate such fair values. Additionally, certain financial instruments and all nonfinancial instruments are excluded from the applicable disclosure requirements.

On January 1, 2018, we adopted ASU 2016-01 and ASU 2018-03 which requires the use of the exit price notion when measuring the fair values of financial instruments for disclosure purposes. Starting in the first quarter of 2018, we updated our methodology used to estimate the fair value for our loan portfolio to conform to the new requirements.

The following tables present carrying amounts and estimated fair values of certain financial instruments as of the dates indicated:

				Dece	mber 31, 2019	)				
	Carrying			Estimated Fair Value						
	Amount	-	Total	Level 1		el 1 Level 2			Level 3	
				(I	n thousands)					
Financial Assets:										
Cash and due from banks	\$ 172,585	\$	172,585	\$	172,585	\$	_	\$	_	
Interest-earning deposits in financial institutions	465,039		465,039		465,039		_		_	
Securities available-for-sale	3,797,187		3,797,187		5,181		3,769,307		22,699	
Investment in FHLB stock	40,924		40,924		_		40,924		_	
Loans and leases held for investment, net	18,708,087		19,055,004		_		1,083		19,053,921	
Equity warrants	3,434		3,434		_		_		3,434	
Other derivative assets	1,234		1,234		_		1,234		_	
Equity investments with readily determinable fair values	2,998		2,998		2,998		_		_	
Financial Liabilities:										
Core deposits	16,187,287		16,187,287		_		16,187,287		_	
Non-core non-maturity deposits	496,407		496,407		_		496,407		_	
Time deposits	2,549,342		2,549,260		_		2,549,260		_	
Borrowings	1,759,008		1,759,008		1,759,000		8		_	
Subordinated debentures	458,209		441,617		_		441,617		_	
Derivative liabilities	755		755		_		755		_	
				Dece	mber 31, 2018	3				
	 Carrying				Estimated	l Fair	r Value			
	Amount		Total		Level 1		Level 2		Level 3	
				(I	n thousands)					
Financial Assets:										
Cash and due from banks	\$ 175,830	\$	175,830	\$	175,830	\$	_	\$	_	
Interest-earning deposits in financial institutions	209,937		209,937		209,937		_		_	
Securities available-for-sale	4,009,431		4,009,431		403,405		3,558,793		47,233	
Investment in FHLB stock	32,103		32,103		_		32,103		_	
Loans and leases held for investment, net	17,825,241		17,013,860		_		1,800		17,012,060	
Equity warrants	4,793		4,793		_		_		4,793	
Other derivative assets	3,292		3,292		_		3,292		_	
Equity investments with readily determinable fair values	4,891		4,891		4,891		_		_	
Financial Liabilities:										
Core deposits	16,346,671		16,346,671		_		16,346,671		_	
Non-core non-maturity deposits	518,192		518,192		_		518,192		_	
Time deposits	2,005,638		2,017,137		_		2,017,137		_	

142

1,371,114

453,846

1,371,114

435,251

142

Borrowings

Subordinated debentures

Derivative liabilities

1,371,000

114

142

435,251

The following is a description of the valuation methodologies used to measure our assets recorded at fair value (under ASC Topic 820, "Fair Value Measurement") and for estimating fair value for financial instruments not recorded at fair value (under ASC Topic 825).

Cash and due from banks. The carrying amount is assumed to be the fair value because of the liquidity of these instruments.

Interest-earning deposits in financial institutions. The carrying amount is assumed to be the fair value given the short-term nature of these deposits.

Securities available-for-sale. Securities available-for-sale are measured and carried at fair value on a recurring basis. Unrealized gains and losses on available-for-sale securities are reported as a component of "Accumulated other comprehensive income" in the consolidated balance sheets. See Note 4. Investment Securities for further information on unrealized gains and losses on securities available-for-sale.

Fair value for securities categorized as Level 1, which are publicly traded securities, are based on readily available quoted prices. In determining the fair value of the securities categorized as Level 2, we obtain a report from a nationally recognized broker-dealer detailing the fair value of each investment security we hold as of each reporting date. The broker-dealer uses observable market information to value our securities, with the primary source being a nationally recognized pricing service. We review the market prices provided by the broker-dealer for our securities for reasonableness based on our understanding of the marketplace and we consider any credit issues related to the securities. As we have not made any adjustments to the market quotes provided to us and they are based on observable market data, they have been categorized as Level 2 within the fair value hierarchy.

Our non-rated private label CMOs and non-rated private label asset-backed securities (collectively, "the Level 3 AFS Securities") were categorized as Level 3 due in part to the inactive market for such securities. There is a wide range of prices quoted for our Level 3 AFS Securities among independent third party pricing services, and this range reflects the significant judgment being exercised over the assumptions and variables that determine the pricing of such securities. We consider this subjectivity relating to our Level 3 AFS Securities to be a significant unobservable input. Had significant changes in default expectations, loss severity factors, or discount rates occurred all together or in isolation, it would have resulted in different fair value measurements at December 31, 2019.

*FHLB stock.* Investments in FHLB stock are recorded at cost and measured for impairment quarterly. Ownership of FHLB stock is restricted to member banks and the securities do not have a readily determinable market value. Purchases and sales of these securities are at par value with the issuer. The fair value of investments in FHLB stock is equal to the carrying amount.

Loans and leases. As loans and leases are not measured at fair value, the following discussion relates to estimating the fair value disclosures under ASC Topic 825. Fair values are estimated for portfolios of loans and leases with similar characteristics. Loans are segregated by type and further segmented into fixed and adjustable rate interest buckets by credit risk categories and by maturity dates. To determine the exit price of a loan or lease, the cash flows are estimated using a model which utilizes credit spreads and illiquidity premiums. The credit spread for a loan is determined by mapping loans' credit risk ratings to an equivalent corporate bond rating. Once the corporate bond rating is assigned, the credit spread is determined using corporate credit curves for corporate bonds that have a similar corporate bond rating and remaining term as the loan being valued. Illiquidity premiums are assigned to individual loans in a similar manner as an illiquidity premium amount is determined for each corporate bond rating. The credit spread above the appropriate rate curve and the illiquidity premium are considered to arrive at the discount rate curve applied to loan cash flows. The Community Bank group originates and purchases a number of similar, homogeneous loans. For this portfolio, management may make adjustments to the discount rate arrived at using the previously described methodology based upon the pricing for recent loan pool purchases and/or rates on recent originations.

Impaired loans and leases. Nonaccrual loans and leases and performing troubled debt restructured loans are considered impaired for reporting purposes and are measured and recorded at fair value on a non-recurring basis. Impaired loans and leases with outstanding balances over \$250,000 are reviewed individually for the amount of impairment, if any. Impaired loans and leases with outstanding balances less than or equal to \$250,000 may not be individually assessed for impairment but are assessed with reserves based on the average loss severity on historical impaired loans with similar risk characteristics.

To the extent a loan is collateral dependent, we measure such impaired loan based on the estimated fair value of the underlying collateral. The fair value of each loan's collateral is generally based on estimated market prices from an independently prepared appraisal, which is then adjusted for the cost related to liquidating such collateral; such valuation inputs result in a nonrecurring fair value measurement that is categorized as a Level 2 measurement. The Level 2 measurement is based on appraisals obtained within the last 12 months and for which a charge-off was recognized or a change in the specific valuation allowance was made during the year ended December 31, 2019.

When adjustments are made to an appraised value to reflect various factors such as the age of the appraisal or known changes in the market or the collateral, such valuation inputs are considered unobservable and the fair value measurement is categorized as a Level 3 measurement. The impaired loans categorized as Level 3 also include unsecured loans and other secured loans whose fair values are based significantly on unobservable inputs such as the strength of a guarantor, including an SBA government guarantee, cash flows discounted at the effective loan rate, and management's judgment.

The impaired loan and lease balances shown above as measured on a non-recurring basis represent those nonaccrual and restructured loans for which impairment was recognized during the year ended December 31, 2019. The amounts shown as net losses include the impairment recognized during the year ended December 31, 2019, for the loan and lease balances shown.

*OREO*. The fair value of OREO is generally based on the lower of estimated market prices from independently prepared current appraisals or negotiated sales prices with potential buyers, less estimated costs to sell; such valuation inputs result in a fair value measurement that is categorized as a Level 2 measurement on a nonrecurring basis. As a matter of policy, appraisals are required annually and may be updated more frequently as circumstances require in the opinion of management. The Level 2 measurement for OREO is based on appraisals obtained within the last 12 months and for which a write-down was recognized during the year ended December 31, 2019.

When a current appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value as a result of known changes in the market or the collateral and there is no observable market price, such valuation inputs result in a fair value measurement that is categorized as a Level 3 measurement. To the extent a negotiated sales price or reduced listing price represents a significant discount to an observable market price, such valuation input would result in a fair value measurement that is also considered a Level 3 measurement. The OREO losses disclosed are write-downs based on either a recent appraisal obtained after foreclosure or an accepted purchase offer by an independent third party received after foreclosure.

*Equity warrants*. Equity warrants with net settlement terms are received in connection with extending loan commitments to certain of our customers. We estimate the fair value of equity warrants using a Black-Scholes option pricing model to approximate fair market value. We typically classify our equity warrant derivatives in Level 3 of the fair value hierarchy.

Equity investments with readily determinable fair values. Our equity investments with readily determinable fair values include investments in public companies and publicly-traded mutual funds. Equity investments with readily determinable fair values are recorded at fair value with changes in fair value recorded in "Noninterest income - other." Fair value measurements related to these investments are typically classified within Level 1 of the fair value hierarchy.

Deposits. Deposits are carried at historical cost. The fair values of deposits with no stated maturity, such as core deposits (defined as noninterest-bearing demand, interest checking, money market, and savings accounts) and non-core non-maturity deposits, are equal to the amount payable on demand as of the balance sheet date and considered Level 2. The fair value of time deposits is based on the discounted value of contractual cash flows and considered Level 2. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities. No value has been separately assigned to the Company's long-term relationships with its deposit customers, such as a core deposit intangible.

**Borrowings.** Borrowings include overnight FHLB advances and other fixed-rate term borrowings. Borrowings are carried at amortized cost. The fair value of overnight FHLB advances is equal to the carrying value and considered Level 1. The fair value of fixed-rate borrowings is calculated by discounting scheduled cash flows through the maturity dates or call dates, if applicable, using estimated market discount rates that reflect current rates offered for borrowings with similar remaining maturities and characteristics and are considered Level 2.

Subordinated debentures. Subordinated debentures are carried at amortized cost. The fair value of subordinated debentures with variable rates is determined using a market discount rate on the expected cash flows and are considered Level 2.

Derivative assets and liabilities. Derivatives are carried at fair value on a recurring basis and primarily relate to forward exchange contracts which we enter into to manage foreign exchange risk. Our derivatives are principally traded in over-the-counter markets where quoted market prices are not readily available. Instead, the fair value of derivatives is estimated using market observable inputs such as foreign exchange forward rates, interest rate yield curves, volatilities and basis spreads. We also consider counter-party credit risk in valuing our derivatives. We typically classify our foreign exchange derivatives in Level 2 of the fair value hierarchy.

Commitments to extend credit. The majority of our commitments to extend credit carry current market interest rates if converted to loans. Because these commitments are generally not assignable by either the borrower or us, they only have value to the borrower and us. The estimated fair value approximates the recorded deferred fee amounts and is excluded from the table above because it is not material.

#### Limitations

Fair value estimates are made at a specific point in time and are based on relevant market information and information about the financial instrument. These estimates do not reflect income taxes or any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a portion of the Company's financial instruments, fair value estimates are based on what management believes to be conservative judgments regarding expected future cash flows, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimated fair values are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates. Since the fair values have been estimated as of December 31, 2019, the amounts that will actually be realized or paid at settlement or maturity of the instruments could be significantly different.

#### NOTE 15. INCOME TAXES

The following table presents the components of income tax expense for the years indicated:

		Year Er	nded December 31,		
	 2019		2018		2017
		(I	n thousands)		
Current Income Tax Expense:					
Federal	\$ 113,807	\$	100,466	\$	74,769
State	 34,575		69,909		38,933
Total current income tax expense	 148,382		170,375		113,702
Deferred Income Tax Expense (Benefit):					
Federal	5,062		4,746		63,463
State	 10,860		(7,143)		19,748
Total deferred income tax expense (benefit)	 15,922		(2,397)		83,211
Total income tax expense	\$ 164,304	\$	167,978	\$	196,913

The following table presents a reconciliation of the recorded income tax expense to the amount of taxes computed by applying the applicable federal statutory income tax rates of 21% for 2019 and 2018 and 35% for 2017 to earnings before income taxes:

	 Year Ended December 31,				
	 2019		2018		2017
			(In thousands)		
Computed expected income tax expense at federal statutory rate	\$ 132,917	\$	132,997	\$	194,156
State tax expense, net of federal tax benefit	43,575		45,945		33,729
Tax-exempt interest benefit	(8,092)		(9,810)		(15,510)
Increase in cash surrender value of life insurance	(1,298)		(1,742)		(1,853)
Low income housing tax credits, net of amortization	(3,217)		(2,025)		(2,054)
Nondeductible employee compensation	4,430		2,552		1,781
Nondeductible acquisition-related expense	_		71		1,608
Nondeductible FDIC premiums	1,302		1,664		
Change in unrecognized tax benefits	941		(169)		1,157
Valuation allowance change	(32,036)		(15,721)		(13,071)
Expired capital loss carryforward	3,136		8,097		_
Federal rate change	_		1,859		(1,156)
State rate and apportionment changes	19,138		3,736		(3,735)
Other, net	 3,508		524		1,861
Recorded income tax expense	\$ 164,304	\$	167,978	\$	196,913

The Company recognized \$20.0 million, \$14.0 million, and \$8.4 million of tax credits and other tax benefits associated with its investments in LIHTC partnerships for the years ended December 31, 2019, 2018, and 2017. The amount of amortization of such investments reported in income tax expense under the proportional amortization method of accounting was \$16.7 million for 2019, \$11.9 million for 2018, and \$6.3 million for 2017.

At December 31, 2019, we had no federal net operating loss carryforwards and approximately \$669.3 million of unused state net operating loss carryforwards available to be applied against future taxable income. A majority of the state net operating loss carryforwards will expire in varying amounts beginning in 2020 through 2039. A portion of the state net operating loss carryforwards generated after December 31, 2017 will carry forward indefinitely due to the state conformity to the federal net operating loss carryforward provisions as modified by the TCJA.

As of December 31, 2019, for federal tax purposes, we had foreign tax credit carryforwards of \$3.4 million. The foreign tax credit carryforwards are available to offset federal taxes on future foreign source income. If not used, these carryforwards will fully expire in 2021.

The following table presents the tax effects of temporary differences that give rise to significant portions of deferred tax assets and deferred tax liabilities as of the dates indicated:

	December 31,			
	2019	2018		
	(In thousands)			
eferred Tax Assets:				
Book allowance for loan losses in excess of tax specific charge-offs	\$ 54,664 \$	58,375		
Interest on nonaccrual loans	4,550	4,389		
Deferred compensation	5,809	6,015		
Premises and equipment, principally due to differences in depreciation	3,478	4,506		
Foreclosed assets valuation allowance	263	263		
State tax benefit	5,721	6,570		
Net operating losses	39,517	68,026		
Capital loss carryforwards	_	4,212		
Accrued liabilities	28,158	35,750		
Unrealized loss from FDIC-assisted acquisitions	1,678	3,559		
Unrealized loss on securities available-for-sale	_	2,435		
Tax mark-to-market	5,052	_		
Equity investments	5,953	4,896		
Goodwill	5,434	10,418		
Tax credits	3,426	5,237		
Lease liability	40,533	_		
Other	 	4,887		
Gross deferred tax assets	204,236	219,538		
Valuation allowance	 (46,371)	(78,407		
Deferred tax assets, net of valuation allowance	157,865	141,131		
eferred Tax Liabilities:				
Core deposit and customer relationship intangibles	9,853	15,159		
Deferred loan fees and costs	5,330	7,275		
Unrealized gain on securities available-for-sale	30,438	_		
FHLB stock	647	658		
Tax mark-to-market	_	1,636		
Subordinated debentures	20,183	23,164		
Operating leases	83,878	75,750		
ROU assets	36,359	_		
Other	 2,830			
Gross deferred tax liabilities	189,518	123,642		
Total net deferred tax (liabilities) assets	\$ (31,653) \$	17,489		

Based upon our taxpaying history and estimates of taxable income over the years in which the items giving rise to the deferred tax assets are deductible, management believes it is more likely than not the Company will realize the benefits of these deferred tax assets.

The Company had net income taxes receivable of \$30.8 million and \$38.9 million at December 31, 2019 and December 31, 2018.

As of December 31, 2019 and 2018, the Company had a valuation allowance of \$46.4 million and \$78.4 million against DTAs. Periodic reviews of the carrying amount of DTAs are made to determine if a valuation allowance is necessary. A valuation allowance is required, based on available evidence, when it is more likely than not that all or a portion of a DTA will not be realized due to the inability to generate sufficient taxable income in the period and/or of the character necessary to utilize the benefit of the DTA. All available evidence, both positive and negative, that may affect the realizability of the DTA is identified and considered in determining the appropriate amount of the valuation allowance. It is more likely than not that these deferred tax assets subject to a valuation allowance will not be realized primarily due to their character and/or the expiration of the carryforward periods.

The net reduction in the total valuation allowance during the year ended December 31, 2019 was \$32.0 million. Of this amount, \$27.3 million consisted principally of adjustments to state net operating loss DTAs. The adjustment to the state operating loss DTAs at December 31, 2019, was a result of changes in state apportionments. The DTAs had been subjected to a full valuation allowance because the Company had previously determined that they were more likely than not to be expired unused. As a result, the change in the tax attributes supporting the \$27.3 million of deferred tax assets had no impact on the Company's effective tax rate for the year ended December 31, 2019. The remaining \$4.7 million reduction in the valuation allowance was primarily due to an increase in the amount of foreign tax credit expected to be utilized prior to expiration and adjustments to capital loss carryforwards.

The following table summarizes the activity related to the Company's unrecognized tax benefits for the years indicated:

	 Year Ended De					
Unrecognized Tax Benefits	2019		2018			
	 (In tho	usands)				
Balance, beginning of year	\$ 9,572	\$	10,209			
Increase based on tax positions related to prior years	1,733		1,278			
Reductions related to settlements	(255)		(684)			
Reductions for tax positions as a result of a lapse of the applicable statute of limitations	(302)		(1,231)			
Balance, end of year	\$ 10,748	\$	9,572			
Unrecognized tax benefits that would have impacted the effective tax rate if recognized	\$ 6,981	\$	5,806			

Due to the potential for the resolution of federal and state examinations and the expiration of various statutes of limitations, it is reasonably possible that our gross unrecognized tax benefits may decrease within the next twelve months by as much as \$4.5 million.

We recognize interest and penalties related to unrecognized tax benefits as a component of income tax expense. For the year ended December 31, 2019, we recognized \$0.7 million in expense for interest expense and penalties. For the year ended December 31, 2018, we recognized \$0.2 million in expense related to these items. For the year ended December 31, 2017, we recognized \$0.2 million in expense for interest expense and penalties. We had \$1.5 million and \$0.8 million accrued for the payment of interest and penalties as of December 31, 2019 and 2018.

We file federal and state income tax returns with the Internal Revenue Service ("IRS") and various state and local jurisdictions and generally remain subject to examinations by these tax jurisdictions for tax years 2015 through 2018. We are currently under examination by certain state jurisdictions for tax years 2012 through 2017.

#### NOTE 16. EARNINGS PER SHARE

The following table presents the computation of basic and diluted net earnings per share for the years indicated:

	Year Ended December 31,						
		2019		2018		2017	
		(Dollar	s in thous	ands, except per shar	e data)		
Basic Earnings Per Share:							
Net earnings	\$	468,636	\$	465,339	\$	357,818	
Less: earnings allocated to unvested restricted stock(1)		(5,182)		(5,119)		(4,184)	
Net earnings allocated to common shares	\$	463,454	\$	460,220	\$	353,634	
Weighted-average basic shares and unvested restricted stock outstanding		120,468		125,100		123,060	
Less: weighted-average unvested restricted stock outstanding		(1,502)		(1,460)		(1,447)	
Weighted-average basic shares outstanding		118,966		123,640		121,613	
Basic earnings per share	\$	3.90	\$	3.72	\$	2.91	
Diluted Earnings Per Share:							
Net earnings allocated to common shares	\$	463,454	\$	460,220	\$	353,634	
Weighted-average diluted shares outstanding		118,966		123,640		121,613	
Diluted earnings per share	\$	3.90	\$	3.72	\$	2.91	

<sup>(1)</sup> Represents cash dividends paid to holders of unvested restricted stock, net of forfeitures, plus undistributed earnings amounts available to holders of unvested restricted stock, if any.

#### NOTE 17. REVENUE FROM CONTRACTS WITH CUSTOMERS

The Company adopted ASC Topic 606, "Revenue from Contracts with Customers," effective as of January 1, 2018, and has applied the guidance to all contracts within the scope of ASC Topic 606 as of that date. Revenue from contracts with customers in the scope of ASC Topic 606 is measured based on the consideration specified in the contract with a customer, and excludes amounts collected on behalf of third parties. The Company recognizes revenue from contracts with customers when it satisfies its performance obligations. The Company's performance obligations are typically satisfied as services are rendered and payment is generally collected at the time services are rendered, or on a monthly, quarterly, or annual basis. The Company had no material unsatisfied performance obligations as of December 31, 2019.

In certain cases, other parties are involved with providing products and services to our customers. If the Company is a principal in the transaction (providing goods or services itself), revenues are reported based on the gross consideration received from the customer and any related expenses are reported gross in noninterest expense. If the Company is an agent in the transaction (arranging for another party to provide goods or services), the Company reports its net fee or commission retained as revenue. Rebates, waivers, and reversals are recorded as a reduction of revenue either when the revenue is recognized by the Company or at the time the rebate, waiver, or reversal is earned by the customer.

The Company has elected the following practical expedients: (1) we do not disclose information about remaining performance obligations that have original expected durations of one year or less; and (2) we do not adjust the consideration from customers for the effects of a significant financing component if at contract inception the period between when the Company transfers the goods or services and when the customer pays for that good or service will be one year or less.

#### Nature of Goods and Services

Substantially all of the Company's revenue, such as interest income on loans, investment securities, and interest-earning deposits in financial institutions, is specifically out-of-scope of ASC Topic 606. For the revenue that is in-scope, the following is a description of principal activities, separated by the timing of revenue recognition, from which the Company generates its revenue from contracts with customers:

- Revenue earned at a point in time. Examples of revenue earned at a point in time are ATM transaction fees, wire transfer fees, NSF fees, and credit and debit card interchange fees. Revenue is generally derived from transactional information accumulated by our systems and is recognized as revenue immediately as the transactions occur or upon providing the service to complete the customer's transaction. The Company is the principal in each of these contracts with the exception of credit and debit card interchange fees, in which case the Company is acting as the agent and records revenue net of expenses paid to the principal.
- Revenue earned over time. The Company earns certain revenue from contracts with customers monthly. Examples of this type of revenue are
  deposit account service fees, investment management fees, merchant referral services, MasterCard marketing incentives, and safe deposit box
  fees. Account service charges, management fees, and referral fees are recognized on a monthly basis while any transaction-based revenue is
  recorded as the activity occurs. Revenue is primarily based on the number and type of transactions and is generally derived from transactional
  information accumulated by our systems. Revenue is recorded in the same period as the related transactions occur or services are rendered to the
  customer.

#### Disaggregation of Revenue

The following table presents interest income and noninterest income, the components of total revenue, as disclosed in the consolidated statements of earnings and the related amounts which are from contracts with customers within the scope of ASC Topic 606. As illustrated here, substantially all of our revenue is specifically excluded from the scope of ASC Topic 606.

Year Ended December 31,								
	20	019		2018				
Total			Revenue from		Total		Revenue from	
	Recorded		Contracts with	Contracts with Recor		Recorded Con		
	Revenue		Customers		Revenue	Customers		
			(In tho	usands)				
\$	1,219,893	\$		\$	1,161,670	\$	<del>-</del>	
	43,623		19,216		45,543		19,080	
	38,727		_		37,881			
	14,637		14,637		16,509		16,509	
	1,114		_		4,675		_	
	25,445		_		8,176		_	
	19,016		1,617		35,851		1,791	
	142,562		35,470		148,635		37,380	
\$	1,362,455	\$	35,470	\$	1,310,305	\$	37,380	
	\$	Total Recorded Revenue  \$ 1,219,893  43,623 38,727 14,637 1,114 25,445 19,016 142,562	Recorded Revenue  \$ 1,219,893 \$  43,623 38,727 14,637 1,114 25,445 19,016 142,562	Total   Revenue from	2019           Total Recorded Recorded Revenue         Contracts with Customers           (In thousands)           \$ 1,219,893         \$ — \$           43,623         19,216           38,727         —           14,637         14,637           1,114         —           25,445         —           19,016         1,617           142,562         35,470	Z019         Z0           Total Recorded Recorded Revenue         Revenue         Contracts with Clustomers         Revenue           (In thousands)           \$ 1,219,893         \$ -         \$ 1,161,670           43,623         19,216         45,543           38,727         -         37,881           14,637         14,637         16,509           1,114         -         4,675           25,445         -         8,176           19,016         1,617         35,851           142,562         35,470         148,635	Total   Revenue from   Total   Recorded   Contracts with   Recorded   Revenue   Total   Revenue   Revenu	

The following table presents revenue from contracts with customers based on the timing of revenue recognition for the period indicated:

		Year Ended December 31,				
		2018				
		(In tho	usands)			
Products and services transferred at a point in time	\$	19,253	\$	18,681		
Products and services transferred over time		16,217		18,699		
Total revenue from contracts with customers	\$	35,470	\$	37,380		

#### **Contract Balances**

The following table provides information about receivables, contract assets and contract liabilities from contracts with customers:

	 December 31,				
	 2019		2018		
	(In tho	usands)			
Receivables, which are included in "Other assets"	\$ 1,094	\$	1,334		
Contract assets, which are included in "Other assets"	\$ _	\$	_		
Contract liabilities, which are included in "Accrued interest payable and other liabilities"	\$ 490	\$	621		

Contract liabilities relate to advance consideration received from customers for which revenue is recognized over the life of the contract. The change in contract liabilities for the year ended December 31, 2019 due to revenue recognized that was included in the contract liability balance at the beginning of the year was \$131,000.

#### NOTE 18. STOCK-BASED COMPENSATION

The Company's 2017 Stock Incentive Plan, or the 2017 Plan, permits stock-based compensation awards to officers, directors, key employees, and consultants. The 2017 Plan authorized grants of stock-based compensation instruments to issue up to 4,000,000 shares of Company common stock. As of December 31, 2019, there were 2,453,216 shares available for grant under the 2017 Plan. Though frozen for new issuances, certain awards issued under the 2003 Stock Incentive Plan remain outstanding, but are due to vest no later than February 2021.

#### Restricted Stock

Restricted stock amortization totaled \$26.2 million, \$29.1 million, and \$24.9 million for the years ended December 31, 2019, 2018, and 2017. Such amounts are included in compensation expense on the accompanying consolidated statements of earnings. The income tax benefit recognized in the consolidated statements of earnings related to this expense was \$6.8 million, \$7.7 million, and \$8.9 million for the years ended December 31, 2019, 2018, and 2017. The amount of unrecognized compensation expense related to all unvested TRSAs and PRSUs as of December 31, 2019 totaled \$51.6 million. Such expense is expected to be recognized over a weighted average period of 1.4 years.

The following table presents a summary of restricted stock transactions during the year ended December 31, 2019:

	TRSA	As	PRSUs		
		Weighted		Weighted	
		Average		Average	
	Number	<b>Grant Date</b>	Number	<b>Grant Date</b>	
	of	Fair Value	of	Fair Value	
Year Ended December 31, 2019	Shares	(Per Share)	Units	(Per Unit)	
Unvested restricted stock, beginning of year	1,344,656	\$47.43	325,741	\$43.34	
Granted	836,326	\$38.66	112,815	\$39.56	
Vested	(471,798)	\$44.12	(106,008)	\$32.01	
Forfeited	(195,987)	\$46.91	(56,162)	\$23.04	
Unvested restricted stock, end of year	1,513,197	\$43.68	276,386	\$50.27	

#### Time-Based Restricted Stock Awards

At December 31, 2019, there were 1,513,197 shares of unvested TRSAs outstanding pursuant to the Company's 2003 and 2017 Stock Incentive Plans (the "Plans"). The TRSAs generally vest over a service period of three to four years from the date of the grant or immediately upon death of an employee. Compensation expense related to TRSAs is based on the fair value of the underlying stock on the award date and is recognized over the vesting period using the straight-line method.

TRSA grants are subject to "double-trigger" vesting in the event of a change in control of the Company, as defined in the Plans, and in the event an employee's employment is terminated within 24 months after the change in control by the Company without Cause or by the employee for Good Reason, as defined in the Plans, such awards will vest.

The weighted average grant date fair value per share of TRSAs granted during 2019, 2018, and 2017 were \$38.66, \$53.69, and \$50.08. The vesting date fair value of TRSAs that vested during 2019, 2018, and 2017 were \$18.1 million, \$25.9 million, and \$24.9 million.

#### Performance-Based Restricted Stock Units

At December 31, 2019, there were 276,386 units of unvested PRSUs that have been granted. The PRSUs will vest only if performance goals with respect to certain financial metrics are met over a three-year performance period. The PRSUs are not considered issued and outstanding until they vest. PRSUs are granted and initially expensed based on a target number. The number of shares that will ultimately vest based on actual performance will range from zero to a maximum of either 150% or 200% of target. Compensation expense related to PRSUs is based on the fair value of the underlying stock on the award date and is amortized over the vesting period using the straight-line method unless it is determined that: (1) attainment of the financial metrics is less than probable, in which case a portion of the amortization is suspended, or (2) attainment of the financial metrics is improbable, in which case a portion of the previously recognized amortization is reversed and also suspended. If it is determined that attainment of a financial measure higher than target is probable, the amortization will increase up to 150% or 200% of the target amortization amount. Annual PRSU expense may vary during the three-year performance period based upon changes in management's estimate of the number of shares that may ultimately vest. In the case where the performance target for the PRSU's is based on a market condition (such as total shareholder return), the amortization is neither reversed nor suspended if it is subsequently determined that the attainment of the performance target is less than probable or improbable and the employee continues to meet the service requirement of the award.

Upon a change in control, each PRSU will (i) be deemed earned at the target level with respect to all open performance periods if the change in control occurs within six months after the grant date, and (ii) be deemed earned at the actual performance level as of the date of the change in control if a change in control occurs more than six months after the grant date, and in both cases, the PRSU will cease to be subject to any further performance conditions, but will be subject to time-based service vesting following the change in control in accordance with the original performance period.

The weighted average grant date fair value per share of PRSUs granted during 2019, 2018, and 2017 was \$39.56, \$57.52 and \$57.80. The vesting date fair value of PRSUs that vested during 2019 was \$5.6 million. There were no PRSUs that vested during 2018 and 2017.

#### NOTE 19. BENEFIT PLANS

#### 401(K) Plans

The Company sponsors a defined contribution plan for the benefit of its employees. Participants are eligible to participate immediately as long as they are scheduled to work a minimum of 1,000 hours and are at least 18 years of age. Eligible participants may contribute up to 60% of their annual compensation, not to exceed the dollar limit imposed by the Internal Revenue Code. Employer contributions are determined annually by the Board of Directors in accordance with plan requirements and applicable tax code. Expense related to 401(k) employer matching contributions was \$4.1 million, \$4.3 million and \$4.0 million for the years ended December 31, 2019, 2018, and 2017.

#### NOTE 20. STOCKHOLDERS' EQUITY

#### Common Stock Repurchased

The Company's common stock repurchased consisted of: (1) restricted stock surrendered as treasury shares and (2) stock purchased under the Company's Stock Repurchase Programs and retired.

#### **Treasury Shares**

As a Delaware corporation, the Company records treasury shares for shares surrendered to the Company resulting from statutory payroll tax obligations arising from the vesting of restricted stock. During the years ended December 31, 2019, 2018, and 2017, the Company purchased 218,531 treasury shares at a weighted average price of \$38.66 per share, 181,642 treasury shares at a weighted average price of \$50.37 per share, and 188,870 treasury shares at a weighted average price of \$50.17 per share.

#### Stock Repurchase Programs

The Stock Repurchase Program was initially authorized by PacWest's Board of Directors on October 17, 2016, pursuant to which the Company could, until December 31, 2017, purchase shares of its common stock for an aggregate purchase price not to exceed \$400 million. On November 15, 2017, PacWest's Board of Directors amended the Stock Repurchase Program to reduce the authorized purchase amount to \$150 million and extend the maturity date to December 31, 2018. On February 14, 2018, PacWest's Board of Directors amended the Stock Repurchase Program to increase the authorized purchase amount to \$350 million and extend the maturity date to February 28, 2019. On February 24, 2019, PacWest's Board of Directors authorized a new Stock Repurchase Program for an aggregate purchase price not to exceed \$225 million until February 29, 2020, effective upon the maturity of the previous Stock Repurchase Program.

The common stock repurchases may be effected through open market purchases or in privately negotiated transactions and may utilize any derivative or similar instrument to effect share repurchase transactions (including, without limitation, accelerated share repurchase contracts, equity forward transactions, equity option transactions, equity swap transactions, cap transactions, collar transactions, floor transactions or other similar transactions or any combination of the foregoing transactions).

The amount and exact timing of any repurchases will depend upon market conditions and other factors. The Stock Repurchase Program may be suspended or discontinued at any time. All shares repurchased under the various Stock Repurchase Programs were retired upon settlement. At December 31, 2019, the remaining amount that could be used to repurchase shares under the then current Stock Repurchase Program was \$124.7 million.

The following table shows the repurchase amounts, shares repurchased, and weighted average price for stock repurchases under the various Stock Repurchase Programs for the years indicated:

	Year Ended December 31,									
Stock Repurchases Under Stock Repurchase Programs		2019		2018		2017				
Dollar amount of repurchases (in thousands)	\$	154,516	\$	306,393	\$	99,677				
Number of shares repurchased		3,987,945		5,849,234		2,081,227				
Weighted average price per share	\$	38.75	\$	52.38	\$	47.89				

#### NOTE 21. DIVIDEND AVAILABILITY AND REGULATORY MATTERS

Holders of Company common stock may receive dividends declared by the Board of Directors out of funds legally available under DGCL and certain federal laws and regulations governing the banking and financial services business. Our ability to pay dividends to our stockholders is subject to the restrictions set forth in DGCL and certain covenants contained in our subordinated debentures and borrowing agreements. Notification to the FRB is also required prior to our declaring and paying dividends during any period in which our quarterly and/or cumulative twelve-month net earnings are insufficient to fund the dividend amount, among other requirements. Should the FRB object to payment of dividends, we would not be able to make the payment until approval is received or we no longer need to provide notice under applicable regulations.

It is possible, depending upon the financial condition of the Bank and other factors, that the FRB, the FDIC, or the DBO, could assert that payment of dividends or other payments is an unsafe or unsound practice. The Bank is subject to restrictions under certain federal and state laws and regulations governing banks which limit its ability to transfer funds to the holding company through intercompany loans, advances or cash dividends. Dividends paid by California state-chartered banks such as Pacific Western are regulated by the DBO and FDIC under their general supervisory authority as it relates to a bank's capital requirements. The Bank may declare a dividend without the approval of the DBO and FDIC as long as the total dividends declared in a calendar year do not exceed either the retained earnings or the total of net earnings for the three previous fiscal years less any dividend paid during such period. The Bank's net earnings during the previous three fiscal years exceeded dividends paid by the Bank during that same period by \$34.8 million. During 2019, PacWest received \$336.0 million in dividends from the Bank. Since the Bank had an accumulated deficit of \$490.6 million at December 31, 2019, for the foreseeable future, dividends from the Bank to PacWest will continue to require DBO and FDIC approval.

PacWest, as a bank holding company, is subject to regulation by the FRB under the BHCA. The FDICIA required that the federal regulatory agencies adopt regulations defining capital tiers for banks: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company's and the Bank's assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios of common equity Tier 1, Tier 1, and total capital to risk-weighted assets ("total capital ratio"), and of Tier I capital to average assets, adjusted for goodwill and other non-qualifying intangible assets and other assets ("leverage ratio"). Common equity Tier 1 capital includes common stockholders' equity less goodwill and certain other deductions (including a portion of servicing assets and the after-tax unrealized net gains and losses on securities available-for-sale). Tier 1 capital includes common equity Tier 1 plus additional Tier 1 capital instruments meeting certain requirements. Total capital includes Tier 1 capital and other items such as subordinated debt and the allowance for credit losses. All three measures are stated as a percentage of risk-weighted assets, which are measured based on their perceived credit risk and include certain off-balance sheet exposures, such as unfunded loan commitments and letters of credit.

Regulatory capital requirements limit the amount of deferred tax assets that may be included when determining the amount of regulatory capital. Deferred tax asset amounts in excess of the calculated limit are disallowed from regulatory capital. At December 31, 2019, such disallowed amounts were \$195,000 for the Company and none for the Bank. No assurance can be given that the regulatory capital deferred tax asset limitation will not increase in the future or that the Company or Bank will not have increased deferred tax assets that are disallowed.

Banks considered to be "adequately capitalized" are required to maintain a minimum total capital ratio of 8.0%, a minimum Tier 1 capital ratio of 6.0%, a minimum common equity Tier 1 capital ratio of 4.5%, and a minimum leverage ratio of 4.0%. Banks considered to be "well capitalized" must maintain a minimum total capital ratio of 10.0%, a minimum Tier 1 capital ratio of 8.0%, a minimum common equity Tier 1 capital ratio of 6.5%, and a minimum leverage ratio of 5.0%. As of December 31, 2019, the most recent notification date to the regulatory agencies, the Company and the Bank are each "well capitalized" under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Company's or any of the Bank's categories.

Management believes, as of December 31, 2019, that the Company and the Bank met all capital adequacy requirements to which we are subject.

Basel III, the comprehensive regulatory capital rules for U.S. banking organizations, requires all banking organizations to maintain a capital conservation buffer above the minimum risk-based capital requirements in order to avoid certain limitations on capital distributions, stock repurchases and discretionary bonus payments to executive officers. The capital conservation buffer is exclusively comprised of common equity tier 1 capital, and it applies to each of the three risk-based capital ratios but not to the leverage ratio. Effective January 1, 2019, the capital conservation buffer increased by 0.625% to its fully phased-in 2.5%, such that the common equity tier 1, tier 1 and total capital ratio minimums inclusive of the capital conservation buffer were 7.0%, 8.5%, and 10.5%. At December 31, 2019, the Company and Bank were in compliance with the capital conservation buffer requirement.

The following tables present actual capital amounts and ratios for the Company and the Bank as of the dates indicated:

				Well Capit	alized	Capital						
				Minimu	ım	Conservation						
	 Actua	ıl		Requiren	Buffer							
	Balance	Ratio		Balance		Balance Ratio		Balance Ratio		Balance Ratio		Phase-In (1)
			(Dolla	urs in thousands)								
<u>December 31, 2019</u>												
Tier I leverage:												
PacWest Bancorp Consolidated	\$ 2,306,966	9.74%	\$	1,184,347	5.00%	4.00%						
Pacific Western Bank	\$ 2,589,473	10.95%	\$	1,182,683	5.00%	4.00%						
Common equity Tier I capital:												
PacWest Bancorp Consolidated	\$ 2,306,966	9.78%	\$	1,532,971	6.50%	7.00%						
Pacific Western Bank	\$ 2,589,473	11.00%	\$	1,530,088	6.50%	7.00%						
Tier I capital:												
PacWest Bancorp Consolidated	\$ 2,306,966	9.78%	\$	1,886,734	8.00%	8.50%						
Pacific Western Bank	\$ 2,589,473	11.00%	\$	1,883,185	8.00%	8.50%						
Total capital:												
PacWest Bancorp Consolidated	\$ 2,926,075	12.41%	\$	2,358,417	10.00%	10.50%						
Pacific Western Bank	\$ 2,764,128	11.74%	\$	2,353,981	10.00%	10.50%						

				Well Capit	alized	Capital		
				Minimu	ım	Conservation		
	Actua	ıl		Requiren	Buffer			
	Balance	Ratio		Balance I		Balance Ratio		Phase-In (1)
			(Dolla	ars in thousands)				
<u>December 31, 2018</u>								
Tier I leverage:								
PacWest Bancorp Consolidated	\$ 2,255,588	10.13%	\$	1,113,341	5.00%	4.000%		
Pacific Western Bank	\$ 2,403,244	10.80%	\$	1,112,356	5.00%	4.000%		
Common equity Tier I capital:								
PacWest Bancorp Consolidated	\$ 2,255,588	10.01%	\$	1,464,131	6.50%	6.375%		
Pacific Western Bank	\$ 2,403,244	10.68%	\$	1,462,083	6.50%	6.375%		
Tier I capital:								
PacWest Bancorp Consolidated	\$ 2,255,588	10.01%	\$	1,802,008	8.00%	7.875%		
Pacific Western Bank	\$ 2,403,244	10.68%	\$	1,799,487	8.00%	7.875%		
Total capital:								
PacWest Bancorp Consolidated	\$ 2,865,152	12.72%	\$	2,252,510	10.00%	9.875%		
Pacific Western Bank	\$ 2,572,586	11.44%	\$	2,249,359	10.00%	9.875%		

<sup>(1)</sup> Ratios for December 31, 2019 reflect the minimum required plus the fully phased-in capital conservation buffer of 2.50%; ratios for December 31, 2018 reflect the minimum required plus capital conservation buffer phase-in for 2018 of 1.875%.

We issued or assumed through mergers subordinated debentures to trusts that were established by us or entities that we previously acquired, which, in turn, issued trust preferred securities. The carrying value of subordinated debentures totaled \$458.2 million at December 31, 2019. At December 31, 2019, none of the trust preferred securities were included in the Company's Tier I capital under the phase-out limitations of Basel III, and \$444.5 million was included in Tier II capital.

Interest payments on subordinated debentures are considered dividend payments under the FRB regulations and subject to the same notification requirements for declaring and paying dividends on common stock.

#### NOTE 22. CONDENSED FINANCIAL INFORMATION OF PARENT COMPANY

The following tables present the parent company only condensed balance sheets and the related condensed statements of earnings and condensed statements of cash flows as of and for the years indicated:

Parent Company Only	December 31,			
Condensed Balance Sheets		2019	2018	
		(In the	usands)	
Assets:				
Cash and cash equivalents	\$	113,961	\$	244,859
Investments in subsidiaries		4,905,033		4,641,649
Other assets		74,479		79,516
Total assets	\$	5,093,473	\$	4,966,024
Liabilities:				
Subordinated debentures	\$	135,055	\$	135,055
Other liabilities		3,721		5,381
Total liabilities		138,776		140,436
Stockholders' equity		4,954,697		4,825,588
Total liabilities and stockholders' equity	\$	5,093,473	\$	4,966,024

Parent Company Only	Year Ended December 31,					
Condensed Statements of Earnings		2019	2018		2017	
			(In thousands)			
Miscellaneous income	\$	9,739	\$ 8,358	\$	3,393	
Dividends from Bank subsidiary		336,000	684,000		265,000	
Total income		345,739	692,358		268,393	
Interest expense		6,637	6,550		5,519	
Operating expenses		9,833	10,068		8,273	
Total expenses		16,470	16,618		13,792	
Earnings before income taxes and equity in undistributed earnings of						
subsidiaries		329,269	675,740		254,601	
Income tax benefit		2,202	7,262		19,957	
Earnings before equity in undistributed earnings of subsidiaries		331,471	683,002		274,558	
Equity in (distributions in excess of) undistributed earnings of subsidiaries		137,165	(217,663)	)	83,260	
Net earnings	\$	468,636	\$ 465,339	\$	357,818	

Parent Company Only		Year Ended December 31,						
<b>Condensed Statements of Cash Flows</b>		2019	2018		2017			
			(In thousands)					
Cash flows from operating activities:								
Net earnings	\$	468,636	\$ 465,339	\$	357,818			
Adjustments to reconcile net earnings to net cash provided by								
operating activities:								
Change in other assets		(35,510)	(36,362)		(34,274			
Change in liabilities		(1,661)	(953)		4,857			
Gain on sale of securities, net		_	_		(15)			
Earned stock compensation		26,815	29,768		25,568			
(Equity in) distributions in excess of undistributed earnings								
of subsidiaries		(137,165)	217,663		(83,260			
Net cash provided by operating activities		321,115	675,455		270,694			
Cash flows from investing activities:								
Proceeds from sales of securities available-for-sale		_	_		426			
Net cash and cash equivalents paid in acquisitions		_	_		(223,818			
Net cash used in investing activities					(223,392			
Cash flows from financing activities:								
Common stock repurchased and restricted stock surrendered		(162,965)	(315,542)		(109,153			
Net decrease in subordinated debentures		(102,703)	(12,372)		(10),155			
Cash dividends paid, net		(289,048)	(288,193)		(247,403)			
Net cash used in financing activities	<u></u>	(452,013)	(616,107)		(356,556			
Net (decrease) increase in cash and cash equivalents		(130,898)	59,348		(309,254			
Cash and cash equivalents, beginning of year		244,859	185,511		494,765			
Cash and cash equivalents, end of year	\$	113,961	\$ 244,859	\$	185,511			
Supplemental disclosure of noncash investing and financing activities:			¢.	¢	446 222			
Common stock issued for acquisitions	\$		\$	\$	446,233			

#### NOTE 23. SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

The following tables set forth our unaudited quarterly results for the periods indicated:

	Three Months Ended						
	December 31, 2019		September 30, 2019		June 30, 2019		March 31, 2019
	 _	(L	ollars in thousands,	exce	pt per share data)		
Interest income	\$ 293,593	\$	307,208	\$	314,533	\$	304,559
Interest expense	 (46,974)		(54,972)		(53,635)		(49,683)
Net interest income	246,619		252,236		260,898		254,876
Provision for credit losses	 (3,000)		(7,000)		(8,000)		(4,000)
Net interest income after provision for credit losses	243,619		245,236		252,898		250,876
Gain on sale of securities	184		908		22,192		2,161
Other noninterest income	 26,992		32,521		28,701		28,903
Total noninterest income	27,176		33,429		50,893		31,064
Foreclosed assets income (expense), net	3,446		(8)		146		(29)
Acquisition, integration and reorganization costs	269		_		_		(618)
Other noninterest expense	(127,443)		(126,801)		(125,573)		(125,640)
Total noninterest expense	(123,728)		(126,809)		(125,427)		(126,287)
Earnings before income taxes	147,067		151,856		178,364		155,653
Income tax expense	(29,186)		(41,830)		(50,239)		(43,049)
Net earnings	\$ 117,881	\$	110,026	\$	128,125	\$	112,604
Basic and diluted earnings per share	\$ 0.98	\$	0.92	\$	1.07	\$	0.92
Cash dividends declared per share	\$ 0.60	\$	0.60	\$	0.60	\$	0.60

		Three Months Ended						
	De	cember 31, 2018	S	eptember 30, 2018		June 30, 2018		March 31, 2018
			(Do	llars in thousands,	excep	t per share data)		
Interest income	\$	302,739	\$	292,642	\$	288,514	\$	277,775
Interest expense		(40,974)		(32,325)		(26,182)		(21,275)
Net interest income		261,765		260,317		262,332		256,500
Provision for credit losses		(12,000)		(11,500)		(17,500)		(4,000)
Net interest income after provision for credit losses		249,765		248,817		244,832		252,500
Gain on sale of securities		786		826		253		6,311
Other noninterest income		32,740		36,086		39,385		32,248
Total noninterest income		33,526		36,912		39,638		38,559
Foreclosed assets income, net		311		257		61		122
Acquisition, integration and reorganization costs		(970)		(800)		_		_
Other noninterest expense		(128,576)		(127,610)		(126,510)		(127,517)
Total noninterest expense		(129,235)		(128,153)		(126,449)		(127,395)
Earnings before income taxes		154,056		157,576		158,021		163,664
Income tax expense		(39,015)		(41,289)		(42,286)		(45,388)
Net earnings	\$	115,041	\$	116,287	\$	115,735	\$	118,276
Basic and diluted earnings per share	\$	0.93	\$	0.94	\$	0.92	\$	0.93
Cash dividends declared per share	\$	0.60	\$	0.60	\$	0.60	\$	0.50

#### NOTE 24. SUBSEQUENT EVENTS

#### Stock Repurchase Programs

On February 12, 2020, PacWest's Board of Directors authorized a new Stock Repurchase Program to purchase shares of its common stock for an aggregate purchase price not to exceed \$200 million until February 28, 2021, effective upon the maturity of the current Stock Repurchase Program on February 29, 2020. After the authorization of the new Stock Repurchase Program, the amount that could be used to repurchase shares will be \$200 million as of March 1, 2020.

#### Common Stock Dividends

On February 3, 2020, the Company announced that the Board of Directors had declared a quarterly cash dividend of \$0.60 per common share. The cash dividend is payable on February 28, 2020 to stockholders of record at the close of business on February 20, 2020.

We have evaluated events that have occurred subsequent to December 31, 2019 and have concluded there are no subsequent events that would require recognition in the accompanying consolidated financial statements.

#### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

#### ITEM 9A. CONTROLS AND PROCEDURES

- (a) Evaluation of disclosure controls and procedures. Our Chief Executive Officer and Chief Financial Officer have evaluated our disclosure controls and procedures as of December 31, 2019 and have concluded that these disclosure controls and procedures are effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. These disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports we file or submit is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.
- (b) Management's Report on Internal Control over Financial Reporting. Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in the Securities Exchange Act of 1934 Rules 13a-15(f). Our management conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation under the framework in Internal Control-Integrated Framework, our management concluded that our internal control over financial reporting was effective as of December 31, 2019. See "Management's Report on Internal Control Over Financial Reporting" set forth in Part II, Item 8 for additional information regarding management's evaluation.
- (c) Report of the Registered Public Accounting Firm. KPMG LLP, an independent registered public accounting firm, has audited the consolidated financial statements included in this Annual Report on Form 10-K and, as part of their audit, has issued their report, included herein, on the effectiveness of our internal control over financial reporting.
- (d) Changes in Internal Control Over Financial Reporting. There were no changes in our internal control over financial reporting that occurred during the fourth quarter of 2019 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### ITEM 9B. OTHER INFORMATION

None.

#### **PART III**

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Information required by this Item regarding the Company's directors and executive officers, and corporate governance, including information with respect to beneficial ownership reporting compliance, will appear in the Proxy Statement we will deliver to our stockholders in connection with our 2020 Annual Meeting of Stockholders. Such information is incorporated herein by reference. Information relating to the registrant's Code of Business Conduct and Ethics that applies to its employees, including its senior financial officers, is included in Part I of this Annual Report on Form 10-K under "Available Information."

#### ITEM 11. EXECUTIVE COMPENSATION

The information required by this Item will appear in the Proxy Statement we will deliver to our stockholders in connection with our 2020 Annual Meeting of Stockholders. Such information is incorporated herein by reference.

#### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required by this Item regarding security ownership of certain beneficial owners and management will appear in the Proxy Statement we will deliver to our stockholders in connection with our 2020 Annual Meeting of Stockholders. Such information is incorporated herein by reference. Information relating to securities authorized for issuance under the Company's equity compensation plans is included in Part II of this Annual Report on Form 10-K under "Item 5. Market for Registrant's Common Equity, Related Shareholder Matters and Issuer Purchases of Equity Securities."

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by this Item will appear in the Proxy Statement we will deliver to our stockholders in connection with our 2020 Annual Meeting of Stockholders. Such information is incorporated herein by reference.

#### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by this Item will appear in the Proxy Statement we will deliver to our stockholders in connection with our 2020 Annual Meeting of Stockholders. Such information is incorporated herein by reference.

#### PART IV

#### ITEM 15, EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

#### (a) 1. Financial Statements

The consolidated financial statements of PacWest Bancorp and its subsidiaries and independent auditors' report are included in Item 8 under Part II of this Form 10-K.

#### 2. Financial Statement Schedules

All financial statement schedules have been omitted, as they are either inapplicable or included in the Notes to Consolidated Financial Statements.

#### 3. Exhibits

The following documents are included or incorporated by reference in this Annual Report on Form 10-K:

- 3.1 Certificate of Incorporation, as amended, of PacWest Bancorp, a Delaware Corporation, dated April 22, 2008 (Exhibit 3.1 to Form 8-K filed on May 14, 2008 and incorporated herein by this reference).
- 3.2 Certificate of Amendment of Certificate of Incorporation of PacWest Bancorp, a Delaware Corporation, dated May 14, 2010 (Exhibit 3.1 to Form 8-K filed on May 14, 2010 and incorporated herein by this reference).
- 3.3 Second Amended and Restated Bylaws of PacWest Bancorp, a Delaware Corporation, dated October 25, 2019 (Exhibit 3.5 to Form 8-K filed on October 29, 2019 and incorporated herein by this reference).
- 4.1 Other long-term borrowing instruments are omitted pursuant to Item 601(b)(4)(iii) of Regulation S-K. The Company undertakes to furnish copies of such instruments to the Commission upon request.
- 4.2 <u>Description of Registered Securities (Filed herewith).</u>
- 10.1\* PacWest Bancorp 2003 Stock Incentive Plan, as amended and restated, dated May 16, 2016 (Exhibit 10.1 to Form 8-K filed on May 18, 2016 and incorporated herein by this reference).
- 10.2\* Form of Stock Award Agreement and Grant Notice pursuant to the Company's 2003 Stock Incentive Plan, as amended and restated (Exhibit 10.2 to Form 10-O filed on November 7, 2016 and incorporated herein by this reference).
- 10.3\* Form of Stock Unit Award Agreement pursuant to the Company's 2003 Stock Incentive Plan, as amended and restated (Exhibit 10.3 to Form 10-Q filed on November 7, 2016 and incorporated herein by this reference).
- 10.4\* PacWest Bancorp 2017 Stock Incentive Plan, dated May 15, 2017 (Exhibit 10.1 to Form S-8 filed on May 15, 2017 and incorporated herein by this reference).
- 10.5\* Form of Stock Unit Award Agreement and Grant Notice pursuant to the Company's 2017 Stock Incentive Plan (Exhibit 10.2 to Form 8-K filed on May 18, 2017 and incorporated herein by this reference).
- 10.6\* Form of Stock Award Agreement and Grant Notice pursuant to the Company's 2017 Stock Incentive Plan (Exhibit 10.3 to Form 8-K filed on May 18, 2017 and incorporated herein by this reference).
- 10.7\* Form of Stock Unit Award Agreement and Grant Notice pursuant to the Company's 2017 Stock Incentive Plan, as amended (Exhibit 10.7 to Form 10-Q filed on August 8, 2019 and incorporated herein by this reference).
- 10.8\* Form of Stock Award Agreement and Grant Notice pursuant to the Company's 2017 Stock Incentive Plan, as amended (Exhibit 10.8 to Form 10-Q filed on August 8, 2019 and incorporated herein by this reference).
- 10.9\* 2018 Executive Incentive Plan, as amended and restated February 14, 2018 (Exhibit 10.1 to Form 8-K filed on February 16, 2018 and incorporated herein by this reference).

- 10.10\* Indemnification Agreement applicable to the directors and executive officers of the Company (Filed herewith).
- 10.11\* PacWest Bancorp Change in Control Severance Plan, dated February 12, 2020 (Exhibit 10.1 to Form 8-K filed on February 14, 2020 and incorporated herein by this reference).
  - 21.1 Subsidiaries of the Registrant (Filed herewith).
  - 23.1 Consent of KPMG LLP (Filed herewith).
  - 24.1 Powers of Attorney (included on signature page).
  - 31.1 Section 302 Certification of Chief Executive Officer (Filed herewith).
  - 31.2 Section 302 Certification of Chief Financial Officer (Filed herewith).
  - 32.1 Section 906 Certification of Chief Executive Officer (Filed herewith).
  - 32.2 Section 906 Certification of Chief Financial Officer (Filed herewith).
  - 101 Interactive data files pursuant to Rule 405 of Regulation S-T: (i) the Consolidated Balance Sheets as of December 31, 2019 and 2018, (ii) the Consolidated Statements of Earnings for the years ended December 31, 2019, 2018, and 2017, (iii) the Consolidated Statements of Comprehensive Income for the years ended December 31, 2019, 2018 and 2017, (iv) the Consolidated Statement of Changes in Stockholders' Equity for the years ended December 31, 2019, 2018 and 2017, (v) the Consolidated Statements of Cash Flows for the years ended December 31, 2019, 2018 and 2017, (v) the Consolidated Statements of Cash Flows for the years ended December 31, 2019, 2018 and 2017, (v) the Notes to Consolidated Financial Statements. (Pursuant to Rule 406T of Regulation S-T, this information is deemed furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.) (Filed herewith).
  - 104 The cover page of PacWest Bancorp's Annual Report on Form 10-K for the year ended December 31, 2019, formatted in Inline XBRL (contained in Exhibit 101).
- \* Management contract or compensatory plan or arrangement.
  - (b) Exhibits

The exhibits listed in Item 15(a)3 are incorporated by reference or attached hereto.

(c) Excluded Financial Statements

Not Applicable

#### ITEM 16. FORM 10-K SUMMARY

None

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

By:

PACWEST BANCORP

/s/ Matthew P. Wagner Matthew P. Wagner (Chief Executive Officer)

Dated: February 27, 2020

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints John M. Eggemeyer, Matthew P. Wagner, Patrick J. Rusnak and Kori L. Ogrosky, and each of them severally, his or her true and lawful attorney-in-fact with power of substitution and resubstitution to sign in his or her name, place and stead, in any and all capacities, to do any and all things and execute any and all instruments that such attorney may deem necessary or advisable under the Securities Exchange Act of 1934 and any rules, regulations and requirements of the U.S. Securities and Exchange Commission in connection with this Annual Report on Form 10-K and any and all amendments hereto, as fully for all intents and purposes as he or she might or could do in person, and hereby ratifies and confirms all said attorneys-in-fact and agents, each acting alone, and his or her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

POWERS OF ATTORNEY

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
/s/ JOHN M. EGGEMEYER John M. Eggemeyer	Chairman of the Board of Directors	February 27, 2020
/s/ MATTHEW P. WAGNER Matthew P. Wagner	Chief Executive Officer and Director (Principal Executive Officer)	February 27, 2020
/s/ PATRICK J. RUSNAK Patrick J. Rusnak	Executive Vice President and Chief Financial Officer (Principal Financial Officer)	February 27, 2020
/s/ BART R. OLSON Bart R. Olson	Executive Vice President and Chief Accounting Officer (Principal Accounting Officer)	February 27, 2020
/s/ TANYA M. ACKER Tanya M. Acker	Director	February 27, 2020
/s/ PAUL R. BURKE Paul R. Burke	Director	February 27, 2020
/s/ CRAIG A. CARLSON Craig A. Carlson	Director	February 27, 2020
/s/ C. WILLIAM HOSLER C. William Hosler	Director	February 27, 2020
/s/ SUSAN E. LESTER Susan E. Lester	Director	February 27, 2020
/s/ ARNOLD W. MESSER Arnold W. Messer	Director	February 27, 2020
/s/ ROGER H. MOLVAR Roger H. Molvar	Director	February 27, 2020
/s/ JAMES J. PIECZYNSKI James J. Pieczynski	Director	February 27, 2020
/s/ DANIEL B. PLATT Daniel B. Platt	Director	February 27, 2020
/s/ ROBERT A. STINE Robert A. Stine	Director	February 27, 2020
/s/ MARK T. YUNG Mark T. Yung	Director	February 27, 2020

172

(Back To Top)

### **Section 2: EX-4.2 (EXHIBIT 4.2)**

#### DESCRIPTION OF REGISTERED SECURITIES

As of December 31, 2019, PacWest Bancorp ("PacWest") had only one class of securities registered under Section 12 of the Securities Exchange Act of 1934, as amended: its common stock, par value \$0.01 per share. The following summary description of the common stock of PacWest does not purport to be complete and is qualified in its entirety by reference to PacWest's Certificate of Incorporation and Second Amended and Restated Bylaws (the "Bylaws"), each of which is incorporated by reference as an exhibit to the Annual Report on Form 10-K of which this Exhibit 4.2 is a part, as well as the Delaware General Corporation Law ("DGCL").

#### General

Pursuant to PacWest's Certificate of Incorporation, PacWest has the authority to issue up to 200 million shares of common stock, par value \$0.01 per share, and an additional 5 million shares of preferred stock, par value \$0.01 per share. Each share of PacWest common stock has the same relative rights, and is identical in all respects, with each other share of PacWest common stock. PacWest common stock is traded on NASDAQ under the symbol "PACW."

#### **Voting Rights**

Holders of PacWest common stock will be entitled to one vote per share on all matters requiring stockholder action, including, but not limited to, the election of directors. Cumulative voting is permitted so long as the name of the candidates for whom such votes would be cast has been placed in nomination prior to voting and at least one stockholder has given notice at the meeting prior to voting of such stockholder's intention to cumulate votes. In an election of directors under cumulative voting, each share of voting stock is entitled to vote the number of votes to which such share would normally be entitled multiplied by the number of directors to be elected. A stockholder may then cast all such votes for a single candidate or may allocate them among as many candidates as the stockholder may choose. Cumulative voting may enable a minority stockholder or group of stockholders to elect at least one representative to the PacWest Board of Directors (the "PacWest Board"). Without cumulative voting, the holders of a majority of the shares present at an annual meeting would have the power to elect all the directors to be elected at that meeting, and no person could be elected without the support of a majority of the stockholders voting. Without cumulative voting, any director or the entire board of directors of a corporation may be removed with or without cause with the approval of a majority of the outstanding shares entitled to vote at an election of directors.

#### **Dividends**

Holders of PacWest common stock may receive dividends when, as and if declared by the PacWest Board out of funds legally available for payment of dividends, subject to any restrictions imposed by Federal regulators and the payment of any preferential amounts to which any class of preferred stock may be entitled. Other restrictions on PacWest's ability to pay dividends are described below under "Restrictions on Dividends."

#### **Liquidation Preference**

Holders of common stock are not entitled to a liquidation preference in respect of their shares. Upon liquidation, dissolution or the winding up of PacWest, holders of PacWest common stock will be entitled to share ratably in all assets remaining after the payment of all liabilities of PacWest and of preferential amounts to which any preferred stock may be entitled.

#### Other Matters

The holders of PacWest common stock have no preemptive or other subscription rights. PacWest common stock is not subject to call or redemption.

#### **Restrictions on Dividends**

PacWest's ability to pay dividends or to repurchase its common stock are restricted by several factors. First, PacWest is incorporated in Delaware and is governed by the DGCL. Delaware law allows a corporation to pay dividends only out of surplus, as determined under Delaware law, or, if there is no surplus, out of net profits for the fiscal year in which the dividend was declared and/or for the preceding fiscal year. Under Delaware law, however, PacWest cannot pay dividends out of net profits if, after PacWest pays the dividend, PacWest's capital would be less than the capital represented by the outstanding stock of all classes having a preference upon the distribution of assets.

Furthermore, notification to the Federal Reserve Bank ("FRB"), is required prior to PacWest's declaring and paying a cash dividend to its stockholders during any period in which its quarterly and/or cumulative twelve-month net earnings are insufficient to fund the dividend amount, among other requirements. Under such circumstances, PacWest may not pay a dividend should the FRB object until such time as PacWest receives approval from the FRB or no longer needs to provide notice under applicable regulations.

#### Restrictions on Ownership of PacWest's Common Stock

Under the Bank Holding Company Act (the "BHC Act"), any person or company is required to obtain the approval of the FRB before acquiring control of PacWest, which, among other things, includes the acquisition of ownership of or control over 25% or more of any class of voting securities of PacWest or the power to exercise a "controlling influence" over PacWest. In the case of an acquirer that is a bank or bank holding company, the BHC Act requires approval of the FRB for the acquisition of ownership or control of any voting securities of PacWest, if the acquisition results in the bank or bank holding company controlling more than 5% of the outstanding shares of any class of PacWest's voting securities. The Change in Bank Control Act prohibits a person, entity, or group of persons or entities acting in concert, from acquiring "control" of a bank holding company such as PacWest unless the FRB has been given prior notice and has not objected to the transaction. Under FRB regulations, the acquisition of 10% or more of a class of voting stock of PacWest would generally be deemed an acquisition of control of PacWest.

#### Anti-Takeover Provisions in the Certificate of Incorporation and Bylaws

Certain provisions of PacWest's Certificate of Incorporation and Bylaws could make it less likely that PacWest's management would be changed or someone would acquire voting control of PacWest without the consent of the PacWest Board. These provisions could delay, deter or prevent tender offers or takeover attempts that stockholders might believe are in their best interests, including tender offers or takeover attempts that could allow stockholders to receive premiums over the market price of their common stock.

#### Preferred Stock

The PacWest Board can at any time, under PacWest's Certificate of Incorporation and without stockholder approval, issue one or more new series of preferred stock. In some cases, the issuance of preferred stock could discourage or make more difficult attempts to take control of PacWest through a merger, tender offer, proxy context or otherwise. Preferred stock with special voting rights or other features issued to persons favoring PacWest's management could stop a takeover by preventing the person trying to take control of PacWest from acquiring enough voting shares necessary to take control.

#### **Nomination Procedures**

Holders of PacWest common stock can nominate candidates for the PacWest Board. A stockholder must follow the advance notice procedures described in the Bylaws. In general, to nominate a person for election to the PacWest Board of directors at a meeting of PacWest's stockholders, a stockholder must submit a written notice of the proposed nomination to PacWest's corporate secretary at least 90 but not more than 120 days before the meeting.

#### Amendment of Bylaws

Under the Bylaws, the PacWest Board can adopt, amend or repeal the Bylaws, subject to limitations under the DGCL. PacWest's stockholders also have the power to amend or repeal the Bylaws.

(Back To Top)

### **Section 3: EX-10.10 (EXHIBIT 10.10)**

Exhibit 10.10

#### INDEMNIFICATION AGREEMENT

	This INDEMNIFICATION AGREEMENT is made this day of	, 20[ ●] (the "Agreement"), by and between PacWest Bancorp (the "Company")
and	("Indemnitee").	

WHEREAS, Indemnitee is a director or officer of the Company serving at the request of the Company as a director or officer of the Company or in another Position (as defined below) at an Affiliated Entity (as defined below);

WHEREAS, in consideration of Indemnitee acting in the Position and assuming the responsibilities attendant to the Position, the Company desires to provide Indemnitee the rights to indemnification and advance payment or reimbursement of expenses described below;

NOW, THEREFORE, in consideration of the premises above and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Company and Indemnitee do hereby covenant and agree as follows:

Section 1. <u>Definitions</u>. For purposes of this Agreement:

- (a) The term "Company" shall include any predecessor of the Company and any constituent corporation (including any constituent of a constituent) absorbed by the Company in a consolidation or merger.
- (b) The term "Expenses" shall include all reasonable fees, costs and expenses, including without limitation, attorney's fees, retainers, court costs, transcript costs, fees of experts, witness fees, travel expenses, duplicating costs, printing and binding costs, telephone charges, postage, delivery service fees, ERISA excise taxes or penalties assessed on Indemnitee with respect to an employee benefit plan, Federal, state, local or foreign taxes imposed as a result of the actual or deemed receipt of any payments under this Agreement, penalties and all other disbursements or expenses of the types customarily incurred in connection with defending, preparing to defend or investigating an actual or threatened action, suit or proceeding (including Indemnitee's counterclaims that directly respond to and negate the affirmative claim made against Indemnitee ("Permitted Counterclaims") in such action, suit or proceeding), whether civil, criminal, administrative or investigative; and
- (c) The term "Position" includes service as a director or officer, or service in a similar capacity, of the Company or any Company advisory board or of any other corporation, limited liability company, public limited company, partnership, joint venture, trust, employee benefit plan, fund or other enterprise as to which the Company beneficially owns, directly or indirectly, at least a majority of the voting power of equity or membership interests, or in the case of employee benefit plans, is sponsored or maintained by the Company or one of the foregoing (any of the foregoing, an "Affiliated Entity").
- Section 2. <u>Indemnification General</u>. Subject to the terms and conditions of this Agreement, the Company shall indemnify Indemnitee to the full extent permitted by Delaware law if Indemnitee is made or threatened to be made a party to, or otherwise involved in, any civil, criminal, administrative or investigative action, suit or proceeding by reason of the fact of Indemnitee's Position.
- Section 3. Expenses. Subject to the terms and conditions of this Agreement, upon receipt by the Company of an undertaking by Indemnitee to repay Expenses if it shall ultimately be determined that Indemnitee is not entitled to be indemnified by the Company, the Company shall promptly pay or reimburse Expenses reasonably incurred by Indemnitee in defending any action, suit or proceeding, whether civil, criminal, administrative or investigative, brought by reason of the fact of Indemnitee's Position (excluding Indemnitee's counterclaims other than Permitted Counterclaims). Indemnitee's obligation to reimburse

the Company shall be unsecured and no interest shall be charged there	eon.	

Section 4. <u>Limitations</u>. The Company shall not indemnify Indemnitee or advance or reimburse Indemnitee's Expenses if the action, suit or proceeding alleges (a) claims under Section 16(b) of the Securities Exchange Act of 1934, as amended, (b) violations of the Company's Code of Business Conduct and Ethics or Insider Trading Policy or (c) violations of Federal or state insider trading laws, unless, in each case, Indemnitee has been successful on the merits, received the Company's written consent to incurring the Expense or settled the case with the written consent of the Company, in which case the Company shall indemnify and reimburse Indemnitee. In addition, the Company shall not indemnify Indemnitee for the amount of any reimbursement of the Company by Indemnitee of any bonus or other incentive-based or equity-based compensation or of any profits realized by Indemnitee from the sale of securities of the Company, as required in each case under the Securities Exchange Act of 1934, as amended (including any such reimbursements that arise from an accounting restatement of the Company pursuant to Section 304 of the Sarbanes-Oxley Act of 2002, or payment to the Company of profits arising from the purchase and sale by Indemnitee of securities within the meaning of Section 306 of the Sarbanes-Oxley Act of 2002). Furthermore, the Company shall not indemnify Indemnitee or advance or reimburse Indemnitee's Expenses if such indemnification or payment would constitute a "prohibited indemnification payment" under the regulations of the Federal Deposit Insurance Corporation (or any successor provisions) or any other applicable laws, rules or regulations.

Section 5. Selection of Counsel. Upon notification of the Company of the commencement of any action, suit or proceeding as to which indemnification will or could be sought under this Agreement, the Company or an Affiliated Entity shall be entitled to assume the defense of such action, suit or proceeding, with counsel approved by Indemnitee, which approval shall not be unreasonably withheld, upon the delivery to Indemnitee of written notice of its election so to do. After delivery of such notice, approval of such counsel by Indemnitee and the retention of such counsel by the Company, the Company will not be liable to Indemnitee under this Agreement for any fees of counsel subsequently incurred by Indemnitee with respect to the same action, suit or proceeding; provided, that (a) Indemnitee shall have the right to employ his or her own counsel in any such action, suit or proceeding at Indemnitee's expense; and (b) if (i) the employment of counsel by Indemnitee has been previously authorized by the Company, (ii) Indemnitee and the Company shall have reasonably concluded that there may be a conflict of interest between the Company or an Affiliated Entity, as applicable, and Indemnitee in the conduct of any such defense or (iii) the Company or an Affiliated Entity shall not within sixty (60) days, in fact, have employed counsel to assume the defense of such action, suit or proceeding, then the Expenses of Indemnitee's counsel shall be at the expense of the Company. In the event separate counsel is retained by an Indemnitee pursuant to this Section 5, the Company shall cooperate with Indemnitee with respect to the defense of the action, suit or proceeding, including making documents, witnesses and other reasonable information related to the defense available to Indemnitee and such separate counsel pursuant to joint-defense agreements or confidentiality agreements, as appropriate. Neither the Company nor any Affiliated Entity shall be entitled to assume the defense of any action, suit or proceeding brought by or on beh

Section 6. Settlement of Claims. The Company shall not be liable to indemnify Indemnitee under this Agreement or otherwise for any amounts paid in settlement of any action, suit or proceeding effected without the Company's written consent. The Company or an Affiliated Entity may settle any action, suit or proceeding on behalf of Indemnitee, but only with the prior written consent of Indemnitee, except that Indemnitee's consent to a settlement shall not be required if the sole relief provided is monetary damages that are paid by the Company and such settlement would not result in (a) the imposition of a consent order, injunction or decree that would restrict the future activity or conduct of Indemnitee, (b) a finding or admission of a violation of law or violation of the rights of any person by Indemnitee, (c) a finding or admission that would have an adverse effect on other claims made or threatened against Indemnitee or (d) any monetary liability of Indemnitee that will not be promptly paid or reimbursed by the Company. Neither the Company nor Indemnitee will unreasonably withhold their consent to any proposed settlement. The Company shall not be liable to indemnify Indemnitee under this Agreement with regard to any judicial award if the Company was not given a reasonable and timely opportunity, at its expense, to participate in the defense of such action; provided, however, that the Company's liability hereunder shall not be excused if participation in the action, suit or proceeding by the Company was barred by this Agreement.

- Section 7. Recovery for Expenses of Enforcement. Indemnitee shall be entitled to be reimbursed for Expenses incurred in any action, suit or proceeding to obtain indemnification or advance payment or reimbursement of Expenses under this Agreement on the same terms and conditions as Indemnitee is entitled to Expenses under Section 3.
- Section 8. Standard of Conduct. No claim for indemnification shall be paid by the Company unless the Company has determined that Indemnitee acted in good faith and in a manner Indemnitee reasonably believed to be in or not opposed to the best interests of the Company and, with respect to any criminal action, suit or proceeding, had no reasonable cause to believe his or her conduct was unlawful. Unless ordered by a court, such determinations shall be made by (a) a majority vote of the Company's directors who are not parties to the action, suit or proceeding for which indemnification is sought, even though less than a quorum, or (b) by a committee of such directors designated by a majority vote of the Company's directors, even though less than a quorum, (c) if there are no such directors, or if such directors so direct, by independent legal counsel in a written opinion or (d) by the Company's stockholders. Indemnitee shall be presumed to have met the relevant standard, and, if the determination is not made by the Company within thirty (30) days of a demand by Indemnitee for indemnification, Indemnitee shall be deemed to have met such standard.
- Section 9. <u>Confidentiality</u>. Except as required by law or as otherwise becomes public, Indemnitee agrees to keep confidential any information that arises in connection with this Agreement, including but not limited to claims for indemnification or the advance payment or reimbursement of Expenses, amounts paid or payable under this Agreement and any communications between the parties hereto.
- Section 10. Nonexclusivity. The rights of Indemnitee under this Agreement shall not be deemed exclusive and shall be in addition to, and not in lieu of, any right of indemnification or advance payment or reimbursement of Expenses Indemnitee may have under the Company's certificate of incorporation or by-laws. This Agreement is entered into pursuant to Section 145(f) of the Delaware General Corporation Law ("*DGCL*") and shall not be constrained or limited to indemnification and advance payment or reimbursement of expenses provided by the DGCL.
- Section 11. <u>Inconsistent Provision</u>. To the extent that any other agreement or undertaking of the Company is inconsistent with the terms of this Agreement, this Agreement shall govern.
- Section 12. <u>No Duplication of Payments</u>. The Company shall not be liable under this Agreement to make any payment to Indemnitee under this Agreement to the extent that Indemnitee has otherwise actually received payment of amounts otherwise payable hereunder.
- Section 13. Insurance. The Company shall, from time to time, make the good faith determination whether or not it is practicable for the Company or an Affiliated Entity to obtain and maintain a policy or policies of insurance with reputable insurance companies providing the officers, directors or employees of the Company and/or Affiliated Entities with coverage for losses from wrongful acts or to ensure the Company's performance of its indemnification obligations under this Agreement. Among other considerations, the Company will weigh the costs of obtaining such insurance coverage against the protection afforded by such coverage. In all policies of liability insurance, Indemnitee shall be named as an insured in such a manner as to provide Indemnitee the same rights and benefits as are accorded to the most favorably insured of the Company's and/or its subsidiaries' directors, if Indemnitee is a director, of the Company's and/or its subsidiaries' officers, if Indemnitee is an officer, or of the Company's and/or its subsidiaries' employees, if Indemnitee is an employee. Notwithstanding the foregoing, the Company shall have no obligation to obtain or maintain such insurance if the Company determines in good faith that such insurance is not reasonably available, if the premium costs for such insurance are disproportionate to the amount of coverage provided, if the coverage provided by such insurance is limited by exclusions so as to provide an insufficient benefit, if Indemnitee is covered by similar insurance maintained by a subsidiary or parent of the Company, or for any similar reason.

- Section 14. <u>Subrogation</u>. In the event of any payment under this Agreement, the Company or any applicable Affiliated Entity shall be subrogated to the extent of such payment to all of the rights of recovery of Indemnitee (under any insurance policy or otherwise), who shall execute all papers required and shall do everything necessary to secure such rights, including the execution of such documents necessary to enable the Company or any applicable Affiliated Entity to effectively bring suit to enforce such rights.
- Section 15. Notice by Indemnitee. Indemnitee shall promptly notify the Company in writing upon the sooner of (a) becoming aware of an action, suit or proceeding where indemnification or the advance payment or reimbursement of Expenses may be sought or (b) being served with any summons, citation, subpoena, complaint, indictment, information or other document relating to any matter which may be subject to indemnification or the advance payment or reimbursement of Expenses covered hereunder. As a condition to indemnification or the advance payment or reimbursement of Expenses, any demand for payment by Indemnitee hereunder shall be in writing and shall provide reasonable accounting for the Expenses to be paid by the Company. The giving of notice required under this Section 15 shall be a condition precedent to Indemnitee's right to be indemnified under this Agreement if the failure to give such notice materially prejudices any right, claim or defense available to the Company or any applicable Affiliated Entity.
- Section 16. <u>Severability</u>. If any provision of this Agreement shall be held to be invalid, inoperative or unenforceable as applied to any particular case or in any particular jurisdiction, for any reason, such circumstances shall not have the effect of rendering the provision in question invalid, inoperative or unenforceable in any other distinguishable case or jurisdiction, or of rendering any other provision or provisions herein contained invalid, inoperative or unenforceable to any extent whatsoever. The invalidity, inoperability or unenforceability of any one or more phrases, sentences, clauses or Sections contained in this Agreement shall not affect any other remaining part of this Agreement.

#### Section 17. Successors and Assigns.

- (a) This Agreement shall be binding upon, and inure to the benefit of, Indemnitee and Indemnitee's estate, heirs, legal representatives and assigns, and upon the Company and its successors and assigns.
- (b) If Indemnitee is deceased and is entitled to indemnification under any provision of this Agreement, the Company shall indemnify Indemnitee's estate and his or her spouse, heirs, administrators and executors against and shall assume all of the Expenses, judgments, penalties and fines actually and reasonably incurred by or for Indemnitee or his or her estate, in connection with the investigation, defense, settlement or appeal of any such action, suit or proceeding; provided, however, that when requested in writing by the spouse of Indemnitee and/or the heirs, executors or administrators of Indemnitee's estate, the Company shall provide appropriate evidence of the agreement set forth herein to indemnify Indemnitee against, and to itself assume, such costs, liabilities and Expenses.
- Section 18. <u>Counterparts</u>. This Agreement may be executed in one or more counterparts, each of which shall for all purposes be deemed to be an original but all of which together shall constitute one and the same Agreement.
- Section 19. <u>Headings</u>. The headings of the paragraphs of this Agreement are inserted for convenience only and shall not be deemed to constitute part of this Agreement or to affect the construction thereof.
- Section 20. <u>Modification and Waiver</u>. No supplement, modification or amendment of this Agreement shall be binding unless executed in writing by both of the parties hereto. No waiver of any of the provisions of this Agreement shall be deemed or shall constitute a waiver of any other provisions hereof (whether or not similar) nor shall such waiver constitute a continuing waiver.

Section 21. Notices. All notices, requests, demands and other communications hereunder shall be in writing and shall be deemed to have been duly given if (i) delivered by hand, on the date delivered, (ii) mailed by certified or registered mail, with postage prepaid, on the third business day after the date on which it is mailed or iii) sent by guaranteed overnight courier service, with postage prepaid, on the business day after the date on which it is sent:

(a)	If to Indemnitee, to:
(b)	If to the Company, to:
	West Bancorp 4 Wisconsin Avenue, Second Floor

Chevy Chase, Maryland 20815 Attention: General Counsel

or to such other address as may have been furnished to Indemnitee by the Company or to the Company by Indemnitee, as the case may be.

Section 22. Governing Law. This Agreement shall be governed by, and construed and enforced in accordance with, the laws of the State of Delaware.

Section 23. <u>Venue</u>. Any action, suit or proceeding regarding indemnification or the advance payment or reimbursement of Expenses arising out of this Agreement or otherwise shall only be brought and heard and shall only be venued in the Delaware Court of Chancery.

#### PACWEST BANCORP

Ву:	
	Name:
	Title:
AGREED TO AND ACCEPTED BY:	
NDEMNITEE	
	-6-

(Back To Top)

### **Section 4: EX-21.1 (EXHIBIT 21.1)**

Exhibit 21.1 Page 1 of 3

#### PACWEST BANCORP LIST OF SUBSIDIARIES

#### **December 31, 2019**

Subsidiaries of PacWest Bancorp:	State:
Pacific Western Bank	California
10700 West Jefferson Avenue SBL LLC	Delaware
10790 Civic Center Drive CRE LLC	Delaware
1127 East Gore Boulevard LLC	Delaware
12148 Sky Lane SBL LLC	Delaware
1238 Green Lane CRE LLC	Delaware
1246 East Turin Avenue CRE LLC	Delaware
1602 East Central Boulevard SBL LLC	Delaware
1602 Medical Parkway SBL LLC	Delaware
2015 East Marshall Avenue SBL LLC	Delaware
2030 Main Street SBL LLC	Delaware
22106 East Country Vista SBL LLC	Delaware
2425 West Fifth Street CRE LLC	Delaware
2723 Zinfandel Drive CRE LLC	Delaware
2921 New Highway 51 SBL LLC	Delaware
3889 Highway 69 North SBL LLC	Delaware
4635 North Black Canyon Highway SBL LLC	Delaware
600 North Arrowhead Avenue CRE LLC	Delaware
7120 West McNichols Avenue SBL LLC	Delaware
749 West Main Street SBL LLC	Delaware

75 North Main Street SBL LLC	Delaware
808 West Bartlett Road SBL LLC	Delaware
8805 South McClintock Drive SBL LLC	Delaware
ALTEC Capital Trust	Delaware
CapitalSource CF LLC	Delaware
CapitalSource Finance LLC	Delaware
CapitalSource Funding LLC	Delaware
CapitalSource International LLC	Delaware
CapitalSource Real Estate Loan LLC, 2006-A	Delaware
CapitalSource TRS LLC	Delaware
CapitalSource Trust Preferred Securities 2005-1	Delaware
CapitalSource Trust Preferred Securities 2005-2	Delaware
CapitalSource Trust Preferred Securities 2006-1	Delaware
CapitalSource Trust Preferred Securities 2006-2	Delaware
CapitalSource Trust Preferred Securities 2006-3	Delaware
CapitalSource Trust Preferred Securities 2006-4	Delaware
CapitalSource Trust Preferred Securities 2006-5	Delaware
CapitalSource Trust Preferred Securities 2007-2	Delaware

#### PACWEST BANCORP LIST OF SUBSIDIARIES

#### December 31, 2019

Cheron Holdings LLC Delaware Chestnut Assets, LLC California CIMC Master Trust Delaware Coastline JX Holdings LLC Delaware Coastline Michigan LLC Michigan Coastline Ohio LLC Ohio Coastline RE Holdings Corp. California Coastline RE Holdings Moorpark Corp. California Coastline RE Holdings NV Corp. Nevada Community (CA) Capital Statutory Trust II Connecticut Community (CA) Capital Statutory Trust III Delaware CRE Assets, LLC California CS CF Equity I LLC Delaware Delaware CS Equity II LLC CS Equity III LLC Delaware CS Equity Investments LLC Delaware CS Linton Oaks Holdings LLC Delaware CS SBA Servicing LLC Delaware CSE Equity Holdings LLC Delaware CSE Mortgage LLC Delaware CSE Owned LLC Delaware Delaware FCB Statutory Trust I First California Capital Trust I Delaware FIRST COMMUNITY BANCORP/CA STATUTORY TRUST VII Delaware First Community/CA Statutory Trust V Connecticut First Community/CA Statutory Trust VI Delaware Hudson Housing Tax Credit Fund LXXXIV LP Delaware Delaware Hudson Kings Canyon LP Hudson Vista del Puente LP Delaware Kings Canyon Affordable Housing, L.P. California Oak Park 3, LP California Palace and Jetty CRE LLC Delaware PWB OPTICAL LLC Delaware R4 OPCA Acquisition LLC Delaware SC Financial California Pacific Western Asset Management Inc. North Carolina Square 1 Ventures, LLC Delaware California Stone Eagle Golf Holdings Corp. Valley Oaks Financial Corporation California

#### PACWEST BANCORP LIST OF SUBSIDIARIES

#### December 31, 2019

Vista del Puente, L.P.	California
Wendy Road Office Development, LLC	California
1080 Roewill Drive CRE LLC	Delaware
102 7th Street SBL LLC	Delaware
102 6th Street SBL LLC	Delaware
1323 Burnet Avenue SBL LLC	Delaware
1335 Darby Street SBL LLC	Delaware
405 Jesus Cruz SBL LLC	Delaware
409 Jesus Avila SBL LLC	Delaware
67400 Ramon Road SBL LLC	Delaware
7537-7547 North Clark Street SBL LLC	Delaware
PWB ECOM DIRECT LLC	Delaware

#### (Back To Top)

### **Section 5: EX-23.1 (EXHIBIT 23.1)**

Exhibit 23.1

#### Consent of Independent Registered Public Accounting Firm

The Board of Directors PacWest Bancorp:

We consent to the incorporation by reference in the registration statement (Nos. 333-107636, 333-138542, 333-162808, 333-181869, 333-195147 and 333-18010) on Form S-8 of PacWest Bancorp of our report dated February 27, 2020, with respect to the consolidated balance sheets of PacWest Bancorp and subsidiaries as of December 31, 2019 and 2018, and the related consolidated statements of earnings, comprehensive income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2019, and the related notes (collectively the "consolidated financial statements"), and the effectiveness of internal control over financial reporting as of December 31, 2019, which report appears in the December 31, 2019 annual report on Form 10-K of PacWest Bancorp.

#### /s/ KPMG LLP

Los Angeles, California February 27, 2020

#### (Back To Top)

### **Section 6: EX-31.1 (EXHIBIT 31.1)**

# Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

#### I, Matthew P. Wagner, certify that:

- 1. I have reviewed this report on Form 10-K for the year ended December 31, 2019 of PacWest Bancorp;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 27, 2020 /s/ Matthew P. Wagner

Matthew P. Wagner *Chief Executive Officer* 

(Back To Top)

**Section 7: EX-31.2 (EXHIBIT 31.2)** 

Exhibit 31.2

Certification
Pursuant to Section 302 of the
Sarbanes-Oxley Act of 2002

#### I, Patrick J. Rusnak, certify that:

1. I have reviewed this report on Form 10-K for the year ended December 31, 2019 of PacWest Bancorp;

- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 27, 2020 /s/ Patrick J. Rusnak

Patrick J. Rusnak

Executive Vice President and Chief Financial Officer

(Back To Top)

### **Section 8: EX-32.1 (EXHIBIT 32.1)**

Exhibit 32.1

Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted
Pursuant to Section 906 of the
Sarbanes-Oxley Act of 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Section 1350), the undersigned officer of PacWest Bancorp (the "Company") hereby certifies that the Company's Annual Report on Form 10-K for the year ended December 31, 2019 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: February 27, 2020 /s/ Matthew P. Wagner

Matthew P. Wagner *Chief Executive Officer* 

The foregoing certification is being furnished solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Section 1350) and is not being filed as part of the Report or as a separate disclosure document.

### **Section 9: EX-32.2 (EXHIBIT 32.2)**

Exhibit 32.2

# Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Section 1350), the undersigned officer of PacWest Bancorp (the "Company") hereby certifies that the Company's Annual Report on Form 10-K for the year ended December 31, 2019 (the "Report") fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and that the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: February 27, 2020 /s/ Patrick J. Rusnak

Patrick J. Rusnak

Executive Vice President and Chief Financial Officer

The foregoing certification is being furnished solely pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Section 1350) and is not being filed as part of the Report or as a separate disclosure document.

(Back To Top)