# HYSAN:

## **MISSION**

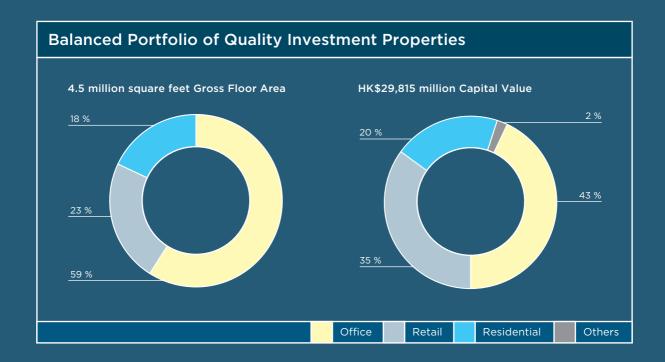
To build, own and manage quality buildings, and being the occupiers' partner of choice in the provision of real estate accommodation and services, thereby delivering attractive and sustainable returns to shareholders.

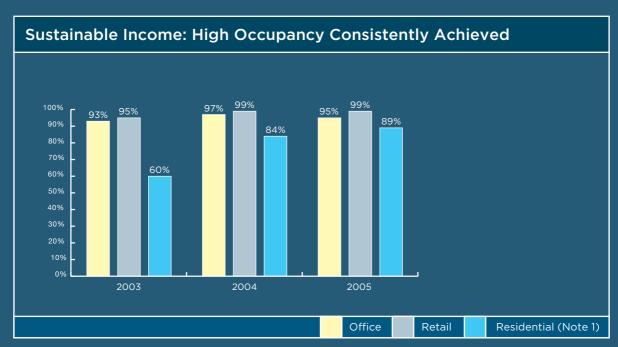
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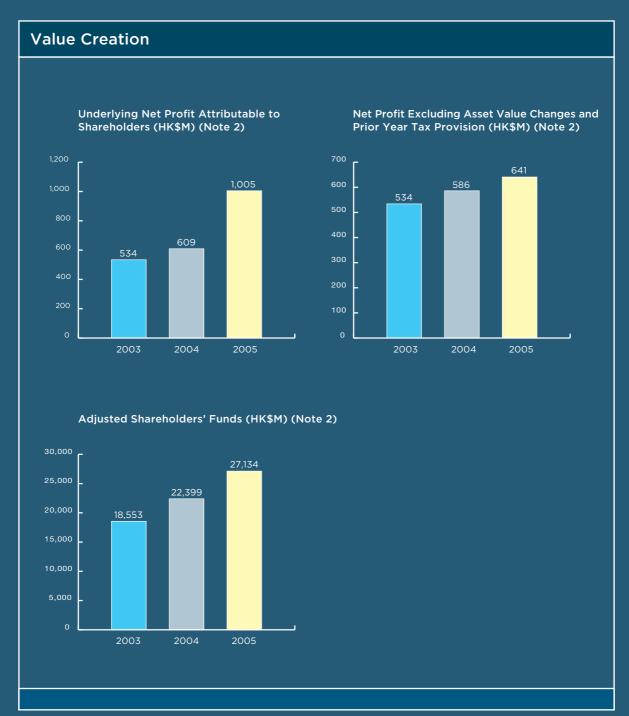
SHAREHOLDER INFORMATION

## **HYSAN TODAY**





Note 1: Repositioned Bamboo Grove residential project relaunched in 2003



Note 2: Detailed explanation of these indicators is set out on page 5.

## **2005 IN REVIEW**

- Group turnover up 8.3%
- Office rental reversions turned positive
- Strengthened balance sheet positioned for growth
- Full-year dividends up 12.5%

KEY FINANCIAL DATA	2005	2004¹ (restated)	Change %
Consolidated income statement (HK\$ million)  Turnover  Finance costs  Net profit attributable to shareholders  Underlying net profit attributable to shareholders <sup>2</sup> Net profit excluding asset value changes <sup>4</sup> and  prior year tax provision	1,250	1,154	8.3
	214	162	(32.1)
	4,121	609	576.7 <sup>5</sup>
	1,005	609	65.0
	641	586	9.4
Consolidated balance sheet (HK\$ million)  Total assets  Shareholders' funds  Adjusted shareholders' funds <sup>3</sup>	33,991	30,147	12.8
	24,667	20,566	19.9 <sup>5</sup>
	27,134	22,399	21.1
Consolidated cash flow statement (HK\$ million)  Net cash from operating activities  Net cash from investing activities  Net cash used in financing activities  Net increase in cash and cash equivalents	841	744	13.0
	2,394	62	3,761.3
	(1,855)	(799)	(132.2)
	1,380	7	19,614.3
Per share data  Earnings  Earnings per share - basic (HK cents)  Earnings per share - diluted (HK cents)  Underlying earnings per share - basic² (HK cents)  Underlying earnings per share - diluted² (HK cents)  Shareholders' returns  Dividend per share (HK cents)  Shareholders' return per share (HK\$) (Note 1)  Total shareholders' return per share (HK\$) (Note 2)  Assets value  Net assets value per share (HK\$)  Adjusted net assets value per share³ (HK\$)  Net debt per share (HK\$)	391.87 391.62 95.60 95.54 45.00 3.30 4.88 23.42 25.76 2.75	58.16 58.14 58.16 58.14 40.00 4.75 3.95 19.59 21.33 5.32	573.8 <sup>5</sup> 573.6 <sup>5</sup> 64.4 64.3  12.5 (30.5) 23.5  19.6 <sup>5</sup> 20.8 48.3
Number of shares in issue at year end (million)	1,053	1,050	0.3
Weighted average number of shares (million)	1,052	1,046	0.6
Highest share price (HK\$)	20.50	16.70	22.8
Lowest share price (HK\$)	14.40	10.40	38.5
Closing price at year end (HK\$)	19.20	16.35	17.4
Investments in listed securities Total return (dividends received plus capital value growth)	31.6%	10.1%	212.9
Financials  Average finance costs  Net gearing  Net interest coverage (times)  Floating rate debt (% on total debt)  Average debt maturity  Bank facilities: capital market issuance	3.60%	2.54%	(41.7)
	6.4%	20.8%	69.2
	4.6x	5.5x	(16.4)
	49.8%	49.3%	1.0
	5.2 years	5.5 years	(5.5)
	47%:53%	62%:38%	N/A

KEY OPERATING DATA	2005	2004¹ (restated)	Change %
Investment property value (HK\$ million) (Note 3)	29,815	27,917	6.8
- office	12,767	12,395	3.0
- retail	10,392	9,566	8.6
- residential	6,060	5,360	13.1
- others	596	596	-
Occupancy at year end			
- office	95%	97%	(2.1)
- retail	99%	99%	-
- residential	89%	84%	6.0
Property expenses (HK\$ million)	237	259	8.5
Property expenses as a percentage of turnover	19%	22%	13.6

Note (1): Shareholders' return per share represents growth in share price plus dividend per share

Note (2): Total shareholders' return per share represents the growth in adjusted net assets value per share plus dividend per share

Note (3): The year-on-year change is 16% (Office: 16%, Retail: 20%) if the fair value of Entertainment Building is excluded from the 2004 figure.

The 2005 financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards (HKFRSs) applicable to accounting periods commencing on or after 1 January 2005. The Group has adopted the fair value model for reporting investment properties, accordingly they are recorded at their fair values, as determined by an independent professional valuer. Fair value changes on investment properties and related deferred tax are recognised through profit and loss. In addition, certain owner-occupied properties have been reclassified from investment properties to property, plant and equipment. Revaluation changes on owner-occupied properties and related deferred tax arising thereon are taken to equity. On the basis that there is no capital gains tax in Hong Kong, no tax liability will be crystallised even on disposal of those properties at the value included in the financial statements. In light of the above, management has presented other indicators for assessing the performance of the Group: (i) "Underlying net profit attributable to shareholders" and "Underlying earnings per share", effectively arrived at by adjusting for the unrealised fair value changes on investment properties and the related deferred tax on the net profit figure. On the same basis, cumulative deferred tax provided on the fair value gains on investment and owner-occupied properties are added back to the shareholders' funds when computing "Adjusted shareholders' funds" and "Adjusted net assets value per share", (ii) "Net profit excluding asset value changes and prior year tax provision" is arrived at after further adjusting "Underlying net profit attributable to shareholders" for aggregate of realised gain/loss on disposal of investment properties and investment in securities, impairment and reversals and prior year tax provision. For detailed analysis of the impact of adoption of new accounting policies, see notes 2 and 3 to the financial statements.

- 1. Restated on reclassification of certain owner-occupied properties (corporate office and training centre) from investment properties to leasehold land and buildings and recognition of deferred tax in respect of cumulative fair value gains of investment and owner-occupied properties, upon adoption of HKFRSs. In addition, the land element of owner-occupied properties is stated at amortised cost (rather than at fair value before adoption of HKFRSs). These changes in accounting treatment have been applied retrospectively.
- 2. The 2005 figure was adjusted for HK\$2,934 million unrealised fair value gains on the investment property portfolio net of deferred tax and minority interests, and HK\$182 million on unrealised fair value gains included in associates.
- 3. Adjusted for HK\$2,467 million (2004: HK\$1,833 million) being the cumulative deferred tax provided on the fair value gains on the investment and owner-occupied properties attributable to shareholders at 31 December 2005. Besides, the land element of owner-occupied properties was restated at cost less accumulated amortisation, and the accumulated fair value gain of HK94 million at 2004 year end was reversed.
- 4. Asset value changes included realised gain or loss on disposal of investment properties and investment in securities, impairment and reversals, and unrealised fair value changes on investment properties net of deferred tax and minority interests (see "Operations Review Impact of New Reporting and Accounting Standards" on pages 22-23).
- 5. The year-on-year change is not strictly comparable following the adoption of HKFRSs (see "Operations Review Impact of New Reporting and Accounting Standards" on pages 22-23).





## **BEING A RESPONSIBLE BUSINESS**



Peter T.C. Lee

#### **OVERVIEW**

The Hong Kong economy continued to improve during 2005 under broadly favourable global economic conditions. Investment properties generally performed well across the commercial and residential sectors, notwithstanding the impact of higher interest rates on market sentiment. Office sector rentals recorded the strongest growth as recovery gathered further momentum, particularly during the second half of the year. In comparison to the sharp recovery that began in late 2003, the retail and residential sectors recorded a slower yet stable growth rate.

#### **PERFORMANCE**

The Group's 2005 turnover increased by 8.3%, reflecting improved performance by our repositioned retail and residential properties. Office turnover was broadly the same as last year, and office rental reversions turned positive during the second half of the year. Finance charges were higher due to increased market interest rates.

New applicable accounting standards were adopted for the first full year beginning 2005. Underlying net profit, excluding the impact of revaluation of investment properties, was HK\$1,005 million (2004 restated: HK\$609 million), up 65.0%. Underlying earnings per share for the period correspondingly rose to HK95.6 cents (up 64.4%).

Net profit excluding asset value changes and prior year tax provision was HK\$641 million, up 9.4% from the corresponding figure in 2004 (2004 restated: HK\$586 million).

The external valuation of the Group's investment property portfolio (excluding Entertainment Building) increased to HK\$29,815 million, up 16.1%. Adjusted shareholders' funds rose by 21.1% to HK\$27,134 million.

The Board recommends the payment of a final dividend of HK35.0 cents per share (2004: HK30.0 cents). Together with the interim dividend of HK10.0 cents per share (2004: HK10.0 cents), there is an aggregate distribution of HK45.0 cents per share, representing a year-on-year increase of 12.5%. Subject to shareholder approval, the final dividend will be payable in cash with a scrip dividend alternative.

#### **RESPONSIBLE BUSINESS**

For every company, the journey to success is unique and there is no single way to achieve it. We believe that success is more than just the measure of achieved financial results. One should also consider how these results were accomplished. Central to this is a company's culture and management principles, which guide the way it operates and interacts with various stakeholders. Sustainable results can only be achieved if a company consistently applies such principles in the face of a broad range of opportunities and risks.

Hysan's guiding principle is to act as a responsible business that places great emphasis on accountability, professionalism, and ethical practices. For our shareholders, this means creating shareholder value by putting in place a clear business strategy and taking steps to implement it. For our customers, it means providing high-quality products and services in a competitive way, building partnerships and trust. For our employees, it means treating everyone with respect and helping individuals to realise their full potential and contribution. We are equally committed to the community in which we operate and we regularly contribute to programmes and initiatives for its benefit.

#### **DIRECTORS AND STAFF**

I would like to take this opportunity to express my sincere thanks to Mr. David M. Turnbull, who resigned as Independent non-Executive Director in December, for his contribution to the Group. I also thank all staff members for their dedication and good work during the year.

#### **OUTLOOK**

The Hong Kong economy is expected to maintain steady growth in 2006. Within our portfolio, we expect the office, retail and residential sectors to continue their respective rental growth. In the absence of unforeseen external factors, the overall outlook for this year remains positive.

Peter T.C. Lee

Chairman

Hong Kong, 7 March 2006

#### **Strategic Objectives and Achievements**

## **CREATING SHAREHOLDER VALUE**



Michael T.H. Lee Managing Director

#### **OUR GUIDING PRINCIPLES**

Creating shareholder value is one of Hysan's guiding principles as a responsible and dynamic company. We believe that the key to this is not only putting in place a clear business strategy but also implementing it with precision, commitment and passion.

#### **COMPETITIVE ADVANTAGES**

Hysan's business strategy is built on exploiting our competitive advantages. Central to this is a balanced portfolio of high quality assets in Causeway Bay, which is a prime commercial district in Hong Kong. The Group has an established asset enhancement programme with a track record of adding value through selective renovation, refurbishment, repositioning and redevelopment. Assets are actively managed, optimising rental and occupancy at various stages of the investment property cycle. These advantages are complemented by a strong balance sheet which is the result of strict financial discipline. Strong emphasis is placed on good corporate governance, stressing accountability and transparency to our shareholders and to the investment community.

#### **FOCUS IN 2005**

During the fiscal year 2005/06 a number of key operational initiatives were undertaken. These included the disposal of Entertainment Building, a non-core asset in Central. Reflecting our commitment to asset enhancement, a decision was made to redevelop Hennessy Centre into Causeway Bay's new landmark, while the re-tenanting of Lee Theatre

Plaza continued apace. In terms of active asset management, good results were obtained across the three leasing sectors, thereby optimising rental income, while office rental reversions also turned positive. Hysan's commitment to good corporate governance continued to win widespread industry recognition. By acknowledging the significance of reinforcing a culture based on principles and systems, significant progress was made in achieving greater alignment of standards and procedures across the Group. This included strengthening our internal controls and risk management.

#### WHAT TO DO MORE

Looking ahead, Hysan intends to continue reshaping its portfolio through initiatives that include the commencement of the Hennessy Centre redevelopment. Synergistic investment opportunities will be proactively identified and exploited. At the same time, the Group will strengthen its commitment to maintaining the highest standards of corporate governance. To attain these goals with maximum success, Hysan is determined to further invest in and develop our human capital.

Good progress has been made, but there is more to be done. The future is full of excitement for the Group, our shareholders as well as the employees that make up our team.

Michael T.H. Lee

Managing Director

Hong Kong, 7 March 2006

## PROVIDING QUALITY PRODUCTS AND SERVICES



#### **OUR GUIDING PRINCIPLES**

Our aim is to make Hysan the preferred landlord by providing the best environment for all our tenants to do their business.

To ensure the provision of quality space and facilities, the Group has in place an asset enhancement programme that continually improves the standard of its offerings through selective physical improvements, renovation, repositioning and redevelopment. We endeavour to continually improve our service performance by carefully determining what customers want and being consistent and creative in meeting their needs.

#### **FOCUS IN 2005**

In January 2006, as part of our ongoing asset enhancement programme, the Group announced that it will spend some HK\$1.2 billion to redevelop Hennessy Centre. The redevelopment project, with more than 700,000 square feet of retail and office space, is destined to become the landmark in Causeway Bay. The project, to commence in late 2006 until the end of 2009, aims at further rejuvenating the surrounding areas and the entire Causeway Bay district to reinforce its position as a shoppers' paradise and prime commercial district in Hong Kong.

On the services side, there is an ongoing quest for service excellence, and measuring tenants' satisfaction levels is a major first step for ongoing service improvements. The Satisfaction Management System (SMS) was developed in collaboration with The University of Hong Kong in 2004 with this service improvement objective in mind. The system, which was the proud winner of the 2005 Best Practice Award in Customer Relationship Management, included a main survey of all tenants every three years. This was conducted in May 2004 in the form of one-on-one interviews.

A telephone opinion poll of a smaller group of tenants was also conducted in May 2005 to track satisfaction level. Findings indicated that over 97% of the surveyed tenants were satisfied with the overall property management services rendered by Hysan, however certain areas in customer service and facilities provision have been identified as needing improvement.

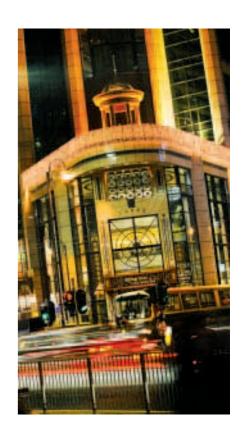
Providing the best environment for our tenants also meant that we stay alert of current affairs and risks and prepared ourselves to cope with situations which might affect our business and that of our tenants'.

In preparing for the possible onslaught of Avian Flu, Hysan devised a comprehensive contingency plan which detailed the procedures the Group would take in different scenarios. Recognising the need to work closely with our tenants, suppliers and other stakeholders, a communications programme is in place as an important component of our contingency planning.

#### WHAT TO DO MORE

In 2006, we shall continue to strive for operational excellence by proactively managing and leasing our properties. We shall review individual buildings performance and enhance asset value by physical improvements and other initiatives as opportune. On the services side, ongoing upgrades of service standards will be achieved through regular staff training, and tenant survey and associated improvement efforts.

Strategically, we recognise that competition with other landlords has to be met not only in terms of enhancing our products, but also in the context of competing districts and localities. We are working to develop initiatives to further strengthen the identity of our hub.



## RESPECTING AND DEVELOPING OUR PEOPLE



#### **OUR GUIDING PRINCIPLES**

Hysan has a culture of being a caring employer, offering an environment showing respect for people. In recent years, we have strengthened the pay-for-performance approach and an increasing emphasis is placed on people development.

#### **FOCUS IN 2005**

The role of the Human Resources team is to act as the business partner of Hysan managers in implementing our people strategy. Considerable efforts are devoted to engaging our line managers and staff. Focus groups and meetings were held to obtain feedback on key Group systems, including performance management. Enhancement steps were made as a result, including refining the appraisal rating system within the established framework.

Communications, and cross-team communications in particular, was identified as an improvement area in a recent employee survey. After careful deliberation by senior management, the goal of open communications was defined and communicated to our staff as a target principle whereby the Group keeps staff abreast of key business developments and their underlying rationale; also obtaining staff feedback and ideas so as to build buy-in where appropriate. This approach has been carefully distinguished from seeking consensus, since we recognise that good, timely, but unpopular decisions must be made from time to time.

The involvement of different departments in cross-team projects has been effective in fostering a stronger team spirit. Communications workshops

and meetings were introduced for lines and supporting departments to provide two-way feedback. These efforts have not only fostered a stronger team spirit, they have also helped to identify effective ways to enhance business processes. These tools were positively received by lines and supporting departments alike and plans are in hand to roll out the same across the Group.

During the year, we launched an employee concern programme ("Idea Express") offering our staff the opportunity to write to the Managing Director via letter or email to ask any questions or to express any views or thoughts. This also encourages the giving of suggestions to improve Group operations and practices by offering awards.

On the training side, we recognise that we may not have the critical mass to run line-specific training programmes. Instead, we have developed and refined guidelines on tuition and external training reimbursement to support the drive for functional excellence.

#### WHAT TO DO MORE

Organisational alignment will be a main focus in the coming year, as the Group grows in terms of the range of activities undertaken and the intake of staff from a diverse background and functions. The Human Resources function will support top management in reinforcing our core values of responsible business behaviour, being accountable, professional and having high ethical standards. In general, we shall reinforce a culture based on principles and systems which is crucial to the Group's pursuit of further growth. We recognise that people development involves more than a full schedule of training activities. Plans are in place to offer development opportunities across various functions by employing a multi-tasking approach.

## GIVING BACK TO THE COMMUNITY



#### **OUR GUIDING PRINCIPLES**

Hysan is committed to being a socially responsible company, going beyond fulfilling regulatory and compliance requirements. We invest in the community, the environment, and generally towards developing positive stakeholders relations.

#### **FOCUS IN 2005**

Founded in Causeway Bay some 80 years ago, Hysan has grown with the district to become its largest commercial landlord today. We have further strengthened our community initiatives during 2005.

In April 2005, we co-organised with the Wan Chai District Council, the first "Hong Kong Good Things Causeway Bay Carnival", the aim of which was to highlight the district's uniqueness and dynamism to portray Hong Kong's artistic and cultural diversity. Organised free-of-charge for members of the public, the one-day Carnival featured book and gift stalls, a poster exhibition and music performances as well as workshops and seminars. A charity element was added to the Carnival whereby part of the proceeds from the sale of gift items specially designed by famous local artists for the event were donated to Po Leung Kuk, a neighbourhood charitable organisation.

As a responsible business, Hysan also supported not-for-profit organisations through sponsorships and donations, and funds were devoted to support philanthrophic, environmental and youth programmes. In-kind sponsorship was also provided to charitable organisations through the Hysan Charity Booth programme for charitable events.

In recognition of its efforts as a responsible corporate citizen, Hysan was presented with the Caring Company logo by the Hong Kong Council of Social Service for the third consecutive year.

On the environmental front, Hysan was awarded 13 Gold Wastewi\$e Logos by the Environmental Protection Department for the second consecutive year for its outstanding achievements in waste reduction and recycling in all of the properties the Group owns and manages. During the year, we continued our energy savings programme and also adopted environmentally-friendly construction methods in our maintenance programmes. The Group also signed the Clean Air Charter organised by the Hong Kong General Chamber of Commerce by pledging to implement measures to help reduce air pollution.

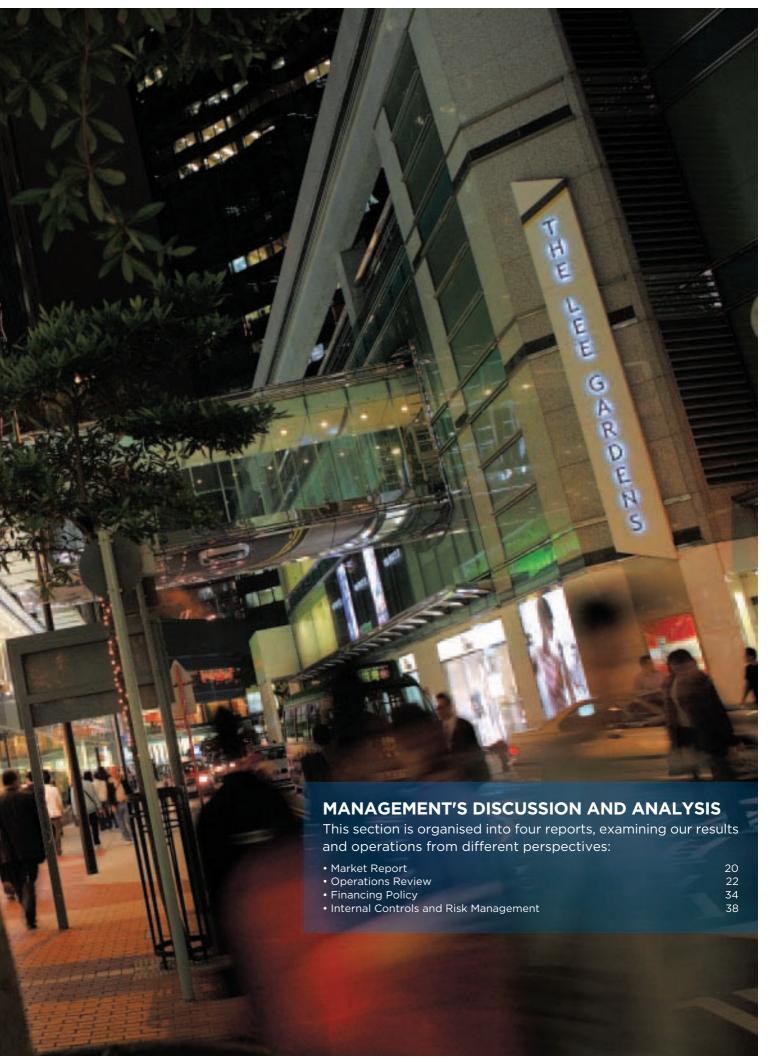
#### WHAT TO DO MORE

Given our solid and deep relationship with the Causeway Bay district, community programmes will continue to be the main focus in the coming year. We are reviewing our social responsibility programme and intend to make contributions in ways beyond donation and in-kind sponsorships. These include partnering with non-government organisations (NGOs), offering our skills and expertise to support their further growth.









### MARKET REPORT

This market report is prepared based on extracts from "Jones Lang LaSalle 2005 Hong Kong Property Market Review" published in February 2006. It intends to give general background rather than Group-specific information. For the Group's performance – see "Operations Review" section (page 22).

#### **OVERALL**

Driven by flourishing external trade and the sustained recovery in domestic consumption, the Hong Kong economy expanded strongly in 2005 with GDP increased by 7.3% during the first three quarters of 2005, after growing by 8.2% in 2004. Improving employment prospects and higher salaries have boosted consumer confidence and supported a 3.9% year-on-year growth in private consumption expenditure over the same period. Total exports rose by 11.4% in 2005. The robust economic performance sparked strong demand across all key property sectors. However, the pace of growth in rents and capital values moderated for most property types due to a higher base of comparison from the previous year. Grade A offices saw the largest rental growth among all sectors on the back of strong demand and tight supply.



Source: Census and Statistics Department

#### **OFFICE**

The robust economy fuelled demand for grade A office space in 2005. Net absorption amounted to about 2.2 million sq ft net as tenants from financial, professional services and consumer products sectors sought quality space for expansion, upgrading and relocation. On the other side of the equation, new supply was limited. AIG Tower (336,618 sq ft net) in Central was the only new supply for the year. With demand outstripping new supply, grade A office vacancy rates fell to 6.2% in Central and 6.0% in the overall market, the lowest level in five years. Soaring rents in prime areas prompted some prospective tenants to relocate to decentralised markets such as Hong Kong East, particularly towards the end of the year.

	2005	2004
Grade A Office Completion (*)	336,618	2,407,569
Central Grade A Office Vacancy Rate (#)	6.2%	6.9%
Wanchai/ Causeway Bay Grade A Office Vacancy Rate	4.5%	7.7%
Overall Grade A Office Vacancy Rate (#)	6.0%	8.3%
Change in Overall Grade A Office Rents	+75.3%	+45.3%
Change in Wanchai/ Causeway Bay Grade A Office Rents	+58.2%	+43.3%

(\*) sq. ft. net (#) year-end figures Source: Jones Lang LaSalle

#### **RETAIL**

Recovering consumer confidence on the back of an improving job market and the sustained development of the tourism market bolstered the retail sector in 2005. The Hong Kong Disneyland opened but the benefit to the retail market appeared more moderate than originally anticipated. Keen demand for retail space, particularly by fashion and jewellery retailers, continued to drive rents up. Rents in prime shopping centres increased by 13.3% in 2005 after rising by 30.4% in 2004.

	2005	2004
Retail Sales by Value (*)	+6.8%	+10.8%
Visitor Arrivals	+7.1%	+40.4%
Change in High Street Shop Rents	+15.9%	+48.6%
Change in Prime Centre Rents	+13.3%	+30.4%

(\*) 2004 full year, 2005 for January - November only Source: Jones Lang LaSalle, Census and Statistics Department and Hong Kong Tourism Board

#### **LUXURY RESIDENTIAL**

The luxury residential sales market registered milder growth in 2005 due to a higher base of comparison from the previous year, combined with cautious market sentiment amid continuous interest rate hikes.

In the leasing market, larger housing budgets and the growth of expatriate headcount continued to bring in new demand. Quality leasing stock was further squeezed as some corporate landlords have strata-titled sold previously single-owned developments. Luxury rents increased by 16.4% during the year.

	2005	2004
Changes in Luxury Residential Rents	+16.4%	+20.2%

Source: Jones Lang LaSalle

Note: This market report is prepared based on extracts from "Jones Lang LaSalle 2005 Hong Kong Property Market Review" (the "Review").

As the proper context and the conditions of such use cannot be ascertained, and the use of the extracts here and the audience was not contemplated by Jones Lang LaSalle when producing the Review, no reliance must be placed upon any aspect of the information extracted without first seeking professional advice that it is accurate and applies to your circumstances. Accordingly, no representation is made nor responsibility accepted by Jones Lang LaSalle for the accuracy or applicability of the whole or any part whatsoever for any purpose.

### **MANAGEMENT'S DISCUSSION AND ANALYSIS**

## **OPERATIONS REVIEW**

#### **IMPACT OF NEW REPORTING AND ACCOUNTING STANDARDS**

Net Prof Categories	Net Profit - which indicator? Categories				Change HK\$M %
1	INCOME AND COST ITEMS	Turnover Property expenses Administrative expenses Finance costs Other operating income Fair value changes on financial instruments Share of results of associates and release of negative goodwill Taxation - current year Minority interests Net profit excluding asset value changes and prior year tax provision Prior year tax provision	1,250 (237) (103) (214) 38 (25) 59 (85) (42) <b>641</b> (103) 538	1,154 (259) (96) (162) 27 - 41 (85) (34) <b>586</b> (55) 531	55 9.4%
2	ASSET VALUE CHANGES	Impairment reversal on investments in unlisted securities Gain on disposal of investments in listed securities Realised fair value gain on disposal of properties	- - 467 467	63 15 - 78	
1 + 2 = <b>3</b>	INDICATOR	Underlying Net Profit	1,005	609	396 65.0%
4	ASSET VALUE CHANGES	Unrealised fair value changes on investment properties net of deferred tax - For the Group - Attributable to Minority Interests - Included in Associates	3,091 (157) 182 3,116		
3 + 4 = <b>5</b>	INDICATOR	Net Profit per financial statements	4,121	609	3,512 576.7%

#### Shareholders' Funds - which indicator?

	INDICATOR	Adjusted Shareholders' Funds	27,134	22,399	4,735	21.1%
6		Group's share of cumulative deferred tax on properties revaluation	(2,467)	(1,833)		
	INDICATOR	Shareholders' Funds per financial statements	24,667	20,566	4,101	19.9%

#### WHAT CHANGES DID NEW ACCOUNTING STANDARDS BRING?

- Unchanged:
  - Business and Operations
  - Cash Flow
- Significant Changes:
  - Financial Reporting

#### WHY MANAGEMENT GAVE ADDITIONAL INDICATORS?

The new accounting standards, applicable to accounting periods commencing on or after 1 January 2005, intend to present the fair value of assets on the balance sheet with movements of the asset value between balance sheet dates either recognised in the profit and loss or equity accounted for. The principle of inclusion of assets at fair value extends to cover derivatives and embedded options. Such a move away from historical cost accounting has introduced a higher volatility on earnings, due principally to additional recognition of asset value changes between balance sheet dates.

The increased fluctuations in earnings, however, may pose limitations on the use of unadjusted earning figures, financial ratios, trends and comparison against prior period(s). The effects are particularly significant for companies whose principal activity is to derive income from the holding of assets, such as the Group's.

Further sources of earning volatility are attributable to derivatives contracts, particularly when these contracts carry a high degree of hedging effectiveness. The recognition of their fair value changes, sensitive to prevailing market conditions and pricing effectiveness, may well be timing differences between accounting periods, and between the hedged and hedging items. As such, these fair value changes are not adjusted in calculating the underlying net profit attributable to shareholders and the adjusted shareholders' funds.

The principle of deferred tax is also introduced where fair value and tax value differ for the balance sheet items, resulting in deferred tax provision having to be made against the difference at the prevailing tax rate. As there is no capital gains tax on disposal of our properties, the additional deferred tax provision made on the fair value gains on these properties reduces the net realisable assets value of our Group.

Given the comparison limitations, we have provided additional indicators when assessing the Group's performance. The components that make up these indicators are explained in graphical form on page 22. To assess the performance of the Group whose principal activity is to derive rental income from the investment properties, management is of the view that a net profit figure, excluding principally disposal gains from and impairment of assets, should be presented. Accordingly, net profit, excluding asset value changes and prior year tax provision, was HK\$641 million, up 9.4% from last year (2004 restated: HK\$586 million).

#### **OUR BUSINESS**

Hysan is principally engaged, together with its subsidiaries and joint ventures, in investment, development and management of quality properties. As at 31 December 2005, Hysan's investment property interests totalled some 4.5 million gross square feet of high-quality office, retail and residential space in Hong Kong.

#### **2005 PERFORMANCE**

The Group's turnover increased by HK\$96 million (8.3%) over the 2004 level. Net profit increased by HK\$3,512 million (5.8 times), to HK\$4,121 million (2004 restated: HK\$609 million), reflecting the impact of fair value changes on investment properties taken through the income statement as required under HKFRSs. Underlying net profit, excluding unrealised revaluation changes on investment properties and related items, increased to HK\$1,005 million in 2005 (2004 restated: HK\$609 million), an increase of HK\$396 million (65.0%) compared with last year.

Net profit, excluding asset value changes and prior year tax provision, was HK\$641 million, 9.4% up from last year (2004 restated: HK\$586 million).

The adoption of the new accounting standards effective 1 January 2005 has also led to additional costs or cessation of amortisation credit arising from:

- Loss on fair value changes on financial instruments
- Time value of the share options granted to employees
- Depreciation and amortisation on owner-occupied properties
- Cessation of amortisation of negative goodwill

The aggregate charge to the income statement in 2005 was HK\$30 million (2004: HK\$1 million).

#### **PERFORMANCE INDICATORS**

Whilst many factors contributed to the results of the Group's businesses, some of the key drivers for assessment of our performance included those set out below. Performance is measured by these and other financial indicators as further analysed below.

#### Operations:

- Occupancy rate
- · Rental income growth
- Property expenses and as a percentage of turnover

#### Investments in Listed Securities:

- Total return
  - dividends received
  - capital value growth

#### Financials:

- · Average finance costs
- Net gearing
- Net interest coverage
- Fixed/floating debt ratio
- · Average debt maturity
- · Ratio of bank facilities and capital market issuance
  - diversity of funding sources

CONDENSED CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER						
	2005 HK\$ million	2004 HK\$ million (restated)	Change HK\$ million	Change %		
Turnover	1,250	1,154	96	8.3		
Property expenses	(237)	(259)	22	8.5		
Gain on disposal of investments in securities	-	15	(15)	(100.0)		
Other operating income	38	27	11	40.7		
Reversal of impairment loss on investments in securities	-	63	(63)	(100.0)		
Administrative expenses	(103)	(96)	(7)	(7.3)		
Fair value changes on investment properties	4,226	-	4,226	N/A		
Fair value changes on financial instruments	(25)	-	(25)	N/A		
Associates - share of results and release of						
negative goodwill	241	41	200	487.8		
Finance costs	(214)	(162)	(52)	(32.1)		
Taxation						
- current	(178)	(105)	(73)	(69.5)		
- deferred	(678)	(35)	(643)	(1,837.1)		
Minority interests	(199)	(34)	(165)	(485.3)		
Net profit for the year	4,121	609	3,512	576.7		
Net profit excluding asset value changes and						
prior year tax provision	641	586	55_	9.4		
Underlying net profit	1,005	609	396	65.0		
	1,000	000		30.0		

#### **Turnover**

Turnover comprised principally rental income derived from our investment property portfolio in Hong Kong.

Turnover increased by 8.3 % to HK\$1,250 million (2004: HK\$1,154 million). Retail and residential sectors recorded further growth, while rental reversions in the office sector turned from negative to positive in the second half of 2005 which brought a similar level of turnover as in 2004.

#### Key Indicators

The rental income and occupancy levels by sector are set out as follows:

	Occu	oancy	Rental Income			
	2005	2004	2005 HK\$ M	2004 HK\$ M	Change HK\$ M	%
Office Retail Residential Others	95% 99% 89% N/A	97% 99% 84% N/A	501 503 209 37	501 446 170 37	- 57 39 -	- 13 23 -
			1,250	1,154	96	8

#### Office Sector

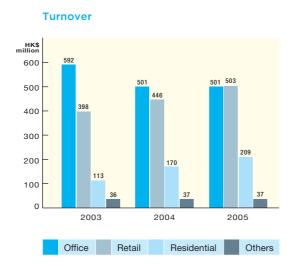
Our office sector began 2005 with negative rental reversion. Market condition continued to improve with growth in demand brought about by businesses expanding and upgrading. In light of this, our leasing strategy focused on the optimisation of rental; hence an emphasis on rental levels achievable over higher occupancy. The Group was successful in concluding new leases and renewals with substantial growth in rental rates during the second half of 2005. The combined effect of these factors resulted in broadly the same level of rental income in 2005 and the rental rates increases will be translated into a full year contribution in 2006. As at 31 December 2005, the portfolio had an occupancy rate of 95% (2004: 97%).

#### Retail Sector

The general retail leasing sector performed well during the year supported by strong local consumer confidence and increased tourist arrivals. This was despite the negative impact on consumer sentiment brought about by rising interest rates, particularly felt during the second half of the year. The Group's retail properties remained virtually fully let as at 31 December 2005 and recorded a 13% increase in rental income.

#### Residential Sector

Demand for luxury residential properties was strong, as a result of increased expatriate arrivals and a generally higher housing budget. Rental income from our residential sector increased by 23% year-on-year. This was mainly due to higher occupancy (2005: 89%; 2004: 84%) and increased rental levels achieved for our Bamboo Grove apartments.



#### **Property Expenses**

Property expenses are the costs of providing property services directly associated with the daily operations of our investment properties, such being mainly utility costs, building operations, front-line operating staff costs, repairs and maintenance costs.

Management has been active in reviewing property expenses to provide quality property management services in a cost effective manner. The decrease in property expenses was mainly due to lower repair and maintenance costs with better contract prices obtained and higher overall occupancy. These savings offset rise in utilities costs and other cost inflation, resulting in an overall decrease in property expenses.

#### Key Indicators

	2005	2004
Property expenses (HK\$ M) Percentage on turnover	237 19%	259 22%

#### **Other Operating Income**

Other operating income mainly comprised dividend and interest income.

The increase of 40.7% to HK\$38 million in 2005 (2004: HK\$27 million) was mainly due to higher dividend income from the Group's listed securities investment.

#### **Administrative Expenses**

Administrative expenses increased by HK\$7 million (7.3%) over the 2004 level, principally due to increased managerial staff costs.

The Group has been reviewing its resources in order to ensure it has the right skills to manage and grow the Group's businesses. As a result, the Group has identified and implemented a human resources upskilling exercise.

#### Fair Value Changes on Investment Properties

The Group has elected the fair value model for investment properties under the Hong Kong Accounting Standard ("HKAS") 40. As at 31 December 2005, the investment properties (excluding the divested Entertainment Building) of the Group were revalued at HK\$29,815 million, by an independent professional valuer, being 16.1% higher than the corresponding value for last year.

	Fair Value HK\$ M
As at 31 December 2004 (restated) - Entertainment Building - Others	2,230 25,687
	27,917
Reclassification and addition	399
Revaluation surplus - realised	467
- unrealised	3,759
Disposals - Entertainment Building	(2,686)
- Others	(41)
As at 31 December 2005	29,815 *

<sup>\*</sup> Excluded the divested Entertainment Building whilst the Group's turnover of HK\$1,250 million included rental income from Entertainment Building up to the date of disposal. This should be taken into consideration when assessing the yield, rental on assets or similar performance measurements.

#### Fair Value Changes on Financial Instruments

The Group enters into hedging arrangements from time to time to hedge volatilities and pricing risks of its treasury assets and liabilities. Negative fair value changes of HK\$25 million recognised in the income statement mainly represent the aggregate of the marked-to-market fair value movements of these financial instruments.

#### **Share of Results of Associates**

The Group has associate-level interests in the following overseas joint venture development projects:

Development Property	Sector	Total Gross Floor Area (million sq.ft.)	Group Percentage Ownership (%)	Status					
Shanghai, PRC									
The Grand Gateway	Phase I: Retail and Residential	1.4	23.7	Completed and leased (retail: 100%; residential: 96%)					
	Phase II: Office Residential	0.7 0.6		Completed and leased (100%) Construction works in progress					
Singapore									
Amaryllis Ville	Residential	0.4	25.0	Over 80% sold and about 88% of the unsold units leased					

The Shanghai Grand Gateway development continued to deliver a good performance. The Group's share of results (before fair value changes) recorded a 15% increase year-on-year. Leasing activities for Phase I and the completed Phase II office development achieved high occupancy. The construction of the Phase II luxury residential and service apartments development is underway with completion expected in 2006. Under HKAS 40, properties at Shanghai Grand Gateway have been revalued at market value by an independent professional valuer. The Group's share of the increase in valuation, less the corresponding deferred tax thereon, amounted to HK\$182 million.

With the Singapore residential property market showing some improvements, the Singapore Amaryllis Ville project made a small positive contribution in 2005. This principally reflected rental income derived from leasing of 88% of the remaining unsold units.

#### **Finance Costs**

During 2005, market short-term interest rate for Hong Kong dollar borrowings rose by 3.9% as the Hong Kong Interbank Offer Rate increased sharply over the period. The Group's finance costs increased substantially by HK\$52 million (32.1%) as compared to last year. The Group's average finance costs rose to 3.60% in 2005 (2004: 2.54%).

Whilst part of the sales proceeds from Entertainment Building (completed on 30 December 2005) was used to repay certain bank loans before the year end, the remaining balance of the proceeds was placed in bank deposits, and will be applied to further reduce the Group's debt level to lower the finance costs, against a background of rising interest rates.

Further discussions on financial management, including financing policy and financial risk management are set out in the "Financing Policy" section.

#### **Taxation**

There was a sharp increase in tax provision to HK\$856 million in 2005 (2004: HK\$140 million) principally due to the HK\$668 million deferred tax provision relating to revaluation gains on investment properties.

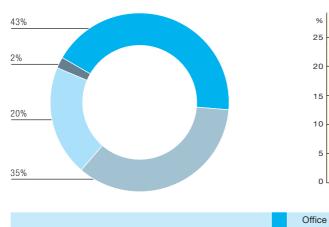
The Group's tax position was reviewed, and an additional provision relating to prior year assessments of HK\$103 million was made out of prudence.

CONDENSED CONSOLIDATED BALANCE SHEET AT 31 DECEMBER					
	2005 HK\$ million	2004 HK\$ million (restated)	Change HK\$ million	Change %	
Investment properties	29,815	27,917	1,898	6.8	
Available-for-sale investments - listed	1,170	915	255	27.9	
Available-for-sale investments - unlisted	86	103	(17)	(16.5)	
Interests in associates	1,147	855	292	34.2	
Cash and bank balances	1,402	22	1,380	6,272.7	
Other assets	371	335	36	10.7	
Total assets	33,991	30,147	3,844	12.8	
Debt borrowings	(4,301)	(5,603)	1,302	23.2	
Taxation					
- current	(198)	(131)	(67)	(51.1)	
- deferred	(2,879)	(2,201)	(678)	(30.8)	
Other liabilities	(960)	(815)	(145)	(17.8)	
Total assets less liabilities	25,653	21,397	4,256	19.9	
Shareholders' funds	24,667	20,566	4,101	19.9	
Minority interests	986	831	155	18.7	
	25,653	21,397	4,256	19.9	
Adjusted shareholders' funds	27,134	22,399	4,735	21.1	

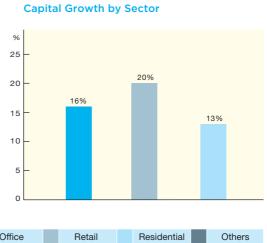
#### **Investment Properties**

The investment properties (excluding Entertainment Building which was disposed of on 30 December 2005) were HK\$29,815 million, up by 6.8% (HK\$ 1,898 million) from HK\$27,917 million in 2004.

Breakdowns of the Group's investment properties value by sector as at year-end 2005 and the capital growth by sector over last year's value (excluding Entertainment Building in both cases), are as follows:



**Capital Value by Sector** 



Under HKAS 40, realised fair value gain on disposal of investment properties is calculated by reference to the opening fair value rather than historical cost. Profit recognised by the Group in respect of the disposal of Entertainment Building is set out as follows:

	Net Profit	Note			
	HK\$ M				
Fair value gain during:					
1/1/2005 - 30/6/2005	208	(1)			
1/1/2005 - 31/12/2005	456	(2)			

Note (1): excluded from 2005 interim underlying net profit (unrealised as at 30 June 2005) Note (2): included in 2005 final underlying net profit (realised as at 31 December 2005)

#### **Available-for-Sale Investments**

Available-for-sale investments comprised principally securities listed in Hong Kong.

The Hong Kong stock market generally performed well in 2005. Total return from our listed securities portfolio including both dividend income and capital value growth, was 31.6%. Total fair value of our listed securities portfolio as at year-end 2005 was HK\$1,170 million.

#### Interests in Associates

Interests in associates increased by HK\$292 million (34.2%) over last year. This represented the Group's share of results of the Shanghai Grand Gateway and Singapore Amaryllis Ville projects, and accelerated negative goodwill recognition following the adoption of HKFRSs.

#### **Cash and Bank Balances**

The sharp increase in cash and bank balances to HK\$1,402 million in 2005 (2004: HK\$22 million) resulted from depositing a portion of the proceeds from the sale of Entertainment Building at year-end. The cash will be utilised for further debt repayment.

#### **Debt Borrowings**

The fair value of the Group's gross debt stood at HK\$4,301 million at year-end 2005, down by HK\$1,302 million (23.2%) as compared to the corresponding figure in 2004. This reflects the Group's debt reduction utilising recurring cash flow from operations and the application of sales proceeds of Entertainment Building.

#### **Taxation**

Provision for current taxation and deferred taxation increased to HK\$3,077 million in 2005 (2004 restated: HK\$2,332 million). The net increase was made up of HK\$85 million charge for the year, HK\$668 million related to additional deferred tax associated with investment properties revaluation gains, reduced by tax payments of HK\$111 million. In addition, a HK\$103 million tax provision for prior year assessments was made out of prudence.

#### Shareholders' Funds

Shareholders' funds increased by 19.9% from HK\$20,566 million in 2004 (restated) to HK\$24,667 million in 2005, driven by results for the year and revaluation gains associated with investment properties and listed securities portfolios. Adjusted shareholders' funds rose from HK\$22,399 million in 2004 to HK\$27,134 million in 2005.

#### Minority Interests

The increase of HK\$155 million in minority interests was attributable to increased profit contribution as well as a revaluation surplus from Lee Gardens Two.

#### **Contingent Liabilities**

The Group has provided guarantees for banking facilities granted to associates and investee companies. As of 31 December 2005, the Group's share of guarantees amounted to about S\$31 million.

The Group has also underwritten to the associates on cash calls to finance their respective working capital requirements. Based on currently available information, management does not anticipate any major call for cash contributions in the foreseeable future.

#### **Critical Accounting Estimates**

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The most significant estimate relates to the valuation of the Group's property investments. For details, please refer to note 5 to the financial statements.

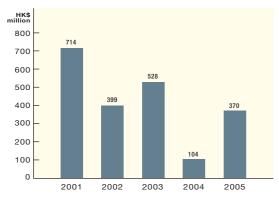
#### **Capital Expenditure and Management**

The Group is committed to enhancing the asset value of its investment properties portfolio through selective re-tenanting, refurbishment, repositioning and redevelopment.

The Group also has in place a portfolio-wide whole-life cycle maintenance programme as part of its ongoing strategy to proactively review and implement maintenance activities.

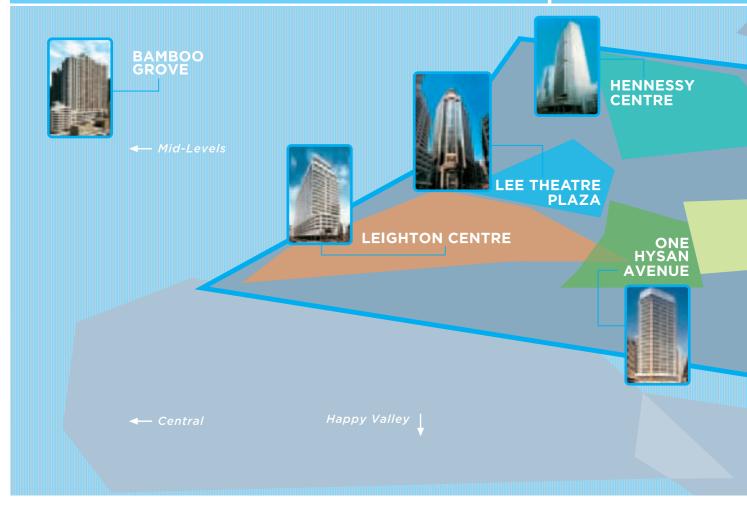
Total cash outlay of capital expenditure (excluding purchase of plant and equipment) during the review year was HK\$370 million. The following graph illustrates capital expenditure patterns during the past five years:

#### **Capital Expenditure**



The Group has an internal control system for scrutinising capital expenditure. Detailed analysis of expected risks and returns is submitted to division heads, Executive Directors or the Board for consideration and approval, depending on strategic importance, cost/benefit and the size of the projects. The criteria for assessment of financial feasibility are generally on net present value, pay back period and internal rate of return from projected cash flow.

At year end, the Group had HK\$3.6 billion undrawn committed bank facilities. These facilities, together with the Medium Term Note Programme, available-for-sale investments and positive cash flows from local and overseas operations, provide adequate funding to cover the Group's expected refinancing and capital expenditure needs over the next few years, including the redevelopment of the Hennessy Centre project, announced in January 2006. The redevelopment will commence in the fourth quarter of 2006 with expected completion by the end of 2009.



#### **INVESTMENT PROPERTIES PORTFOLIO**

#### **Bamboo Grove**

#### 74-86 Kennedy Road, Mid-Levels

A luxury residential complex in the Mid-Levels, Bamboo Grove underwent major refurbishment in 2002 to enhance both the value and quality of the complex. The complex commands panoramic views of the harbour and the greenery of the Peak, and is well served by a multitude of public transport. In addition to superb property management services and full club-house and sports facilities, tenants also enjoy personalised Resident Services that help ensure a comfortable and problem-free stay.

Total Gross Floor Area:691,546 sq.ft.Number of Units:345Parking Spaces:436Year Completed/Renovated:1985/2002

#### **Leighton Centre**

#### 77 Leighton Road, Causeway Bay

This office and retail complex enjoys close proximity to all forms of public transport. Its central location in the Causeway Bay area makes it a much sought-after location for many professional practices. Upgrading works on building facilities were completed in 2004.

Total Gross Floor Area:435,008 sq.ft.Number of Floors:28Parking Spaces:332Year Completed/Renovated:1977/2004

#### Lee Theatre Plaza

#### 99 Percival Street, Causeway Bay

Like its predecessor, Lee Theatre, the Lee Theatre Plaza is a Hong Kong landmark, being one of the city's popular shopping and dining complexes, housing many of the world's most famous lifestyle brands and restaurants. The building provides access to various kinds of transport and the MTR Causeway Bay station.

Total Gross Floor Area: 317,160 sq.ft.

Number of Floors: 26

Year Completed/Renovated: 1994

#### **Hennessy Centre**

#### 500 Hennessy Road, Causeway Bay

Located on a busy thoroughfare, Hennessy Centre is an office and retail complex. It is conveniently served by a multitude of public transport including the MTR access at Jardine's Bazaar, and bus and tram stops at its doorstep. Home to a popular Japanese department store, a supermarket and three levels of Chinese restaurants in the retail portion of the building, Hennessy Centre is a popular destination for shopping and dining.

Total Gross Floor Area: 719,642 sq.ft.

Number of Floors: 45

Number of Floors: 45 Parking Spaces: 263

Year Completed/Renovated: 1981/upgrading works on building facade were

on building facade wer carried out in 2004

#### One Hysan Avenue

#### 1 Hysan Avenue, Causeway Bay

Located at the junction of three busy streets in the heart of Causeway Bay, this office and retail complex enjoys a prime location with a diversity of retail facilities in the surrounding area. The building underwent refurbishment of its external facade in 2002.

Total Gross Floor Area: 169,019 sq.ft.

Number of Floors: 26

Year Completed/Renovated: 1976/2002

#### The Lee Gardens

#### 33 Hysan Avenue, Causeway Bay

The Lee Gardens is the Group's flagship property comprising an office tower, Manulife Plaza, and a high-end shopping centre. The development, close to the MTR Causeway Bay station, enjoys spectacular views of the Harbour and Happy Valley and is home to many international corporations, luxury fashion brands and renowned restaurants.

Total Gross Floor Area: 902,797 sq.ft. Number of Floors: 53 Parking Spaces: 200 Year Completed/Renovated: 1997

#### Lee Gardens Two

#### 28 Yun Ping Road, Causeway Bay

Lee Gardens Two is an office and retail complex. The retail podium underwent a comprehensive refurbishment in 2003 and re-launched as Lee Gardens Two. The complex is conveniently linked to the neighbouring The Lee Gardens and is home to many international corporations, luxury fashion brands, renowned restaurants and a children's concept floor.

Total Gross Floor Area: 626,996 sq.ft. Number of Floors: 34

Parking Spaces: 176

Year Completed/Renovated: 1992/renovation of retail

podium in 2003

#### Sunning Plaza

#### 10 Hysan Avenue, Causeway Bay

Designed by the renowned architect I.M. Pei, Sunning Plaza greets tenants and visitors with a spacious entrance and lift lobby. Among its retail tenants are popular food and beverage outlets, which have established the Plaza as a hub for relaxation and social recreation.

279,717 sq.ft. Total Gross Floor Area:

Number of Floors:

Parking Spaces: 150 (jointly owned with

Sunning Court)

Year Completed/Renovated:

#### **Sunning Court**

#### 8 Hoi Ping Road, Causeway Bay

The 19-level Sunning Court is a unique residential tower in the dynamic Causeway Bay area. Located in a pleasant environment with tree-lined streets, and within easy reach of all forms of relaxation and entertainment in the surrounding district, the building provides maximum comfort for its tenants. The building underwent refurbishment of its external facade in 2003.

Total Gross Floor Area: 97,516 sq.ft.

Number of Units:

Parking Spaces: 150 (jointly owned with

Sunning Plaza)

Year Completed/Renovated: 1982/2003

#### **AIA Plaza**

#### 18 Hysan Avenue, Causeway Bay

AIA Plaza is a 25-level office and retail complex at the corner of Hysan Avenue. The building boasts a bright and spacious lobby, and houses restaurants, specialty cafes and banking services.

Total Gross Floor Area: 139,119 sq.ft. Number of Floors: 25 Year Completed/Renovated: 1989

#### 111 Leighton Road

#### 111 Leighton Road, Causeway Bay

Located in a pleasant and quieter area in the heart of Causeway Bay, 111 Leighton Road is an ideal office location for professional and designer firms. The retail shops include a European kitchen concept store and fashion stores.

Total Gross Floor Area: 79,905 sq.ft. Number of Floors: 24 Year Completed/Renovated: 1988/2004

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

### **FINANCING POLICY**

#### **OUR OBJECTIVES**

We adhere to a policy of financial prudence. Our objectives are to:

- · maintain a strong balance sheet by actively managing debt level and cash flow
- · secure diversified funding sources from both banks and capital markets
- minimise refinancing and liquidity risks by attaining healthy debt repayment capacity, maturity profile, and availability of banking facilities with minimum collateral on debt
- manage the exposures arising from adverse market movements in interest rates and foreign exchange through appropriate hedging strategies
- monitor counterparty risks by imposing proper counterparty limits and reduce financial investment risks by holding quality marketable securities

PERFORMANCE INDICATORS	2005	2004	Movements
Average finance costs	3.60%	2.54%	Interest rate hikes (the Fed fund target rate increased by 2% in 2005)
Bank facilities : capital market issuance	47%:53%	62%:38%	Application of sale proceeds from Entertainment Building to repay bank loans
Average debt maturity	5.2 years	5.5 years	The target is to repay the debts with shorter maturity in 2006
<ul> <li>Floating rate debt         (% on total debt)</li> </ul>	49.8%	49.3%	No significant movement
Net interest coverage (Note 1)	4.6 times	5.5 times	Higher interest expense amidst interest rate hikes
Net gearing (Note 2)	6.4%	20.8%	Application of proceeds from the sale of the Entertainment Building and cash generated from operations to pay down debts while revaluation gain on investment properties and securities also uplifted shareholders' funds
<ul><li>Credit ratings</li><li>Moody's</li></ul>	Baa1	Baa1	Investment grade rating unchanged
- Standard and Poor's	BBB	BBB	Investment grade rating unchanged

Note (1): Gross profit less administrative expenses before depreciation, divided by net interest expenses

Note (2): Gross debt less cash and cash equivalents and marketable securities at year-end market value, divided by adjusted shareholders' funds

The Treasury policy manual lays down the acceptable range of operational parameters and gives guidance on the above areas in order to achieve the objective of financial prudence.

Treasury has an overall objective of optimising borrowing costs: that is, to minimise the finance costs subject to the constraints of the operational parameters. The cost of financing was 3.6% for 2005.

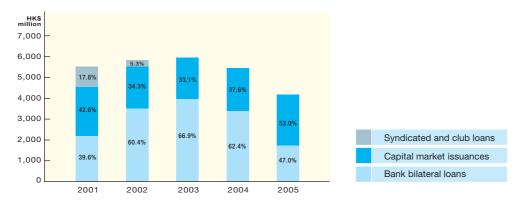
#### **FINANCING**

As at 31 December 2005, the total outstanding borrowings of the Group amounted to HK\$4.4 billion, a decrease of 22% from HK\$5.6 billion in 2004. All the outstanding borrowings are on unsecured and on a committed basis. The substantial fall in the debt level was mainly due to the repayment of certain bank loans after receiving the proceeds from the sale of Entertainment Building. The remaining balance of the proceeds was placed in bank deposits, the majority of which would be utilised for further repayment of debts upon their maturity.

The Group always takes a prudent approach in managing its loan portfolio. On the individual loan level, the Group strives to lower the borrowing margin as far as possible; but on the portfolio level, the more important objectives are to ensure sufficient available facilities, diversify the funding sources and to maintain a suitable average tenor relative to the overall duration of the use of the funds. In view of these objectives, the Group issued 15-year zero coupon notes from the Medium Term Note Programme in February 2005. The exceptionally long tenor and the zero-percent coupon rate signified the increased depth of the market for Hong Kong Dollar papers and the creditability of the Group as an issuer of long tenor, which further allowed the Group to make advancement in its liability management.

The Group has also established long-term relationships with a number of local and overseas banks. At present, 14 local and overseas banks have provided bilateral banking facilities to the Group and such bank borrowings accounted for about 47% of the Group's total borrowings while the remaining 53% outstanding debts were sourced from the capital market.

#### Sources of Financing at Year-end

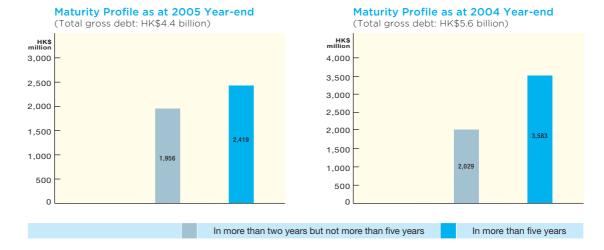


#### **Liquidity and Cash Balance**

The Group understands the importance of liquidity to the sustainability of the Group and thus places great emphasis on liquidity management. The Group's major sources of liquidity are from the strong recurring cash flows of the business and the committed banking facilities. Further liquidity reserve is maintained in the form of highly liquid securities listed on the Hong Kong Stock Exchange. As at 31 December 2005, the market value of these securities amounted to HK\$1.2 billion. As at year-end, the Group had HK\$1.4 billion in bank deposits from the sale proceeds of Entertainment Building received on 30 December 2005. This amount will be applied to repay bank loans. Furthermore, the total undrawn committed facilities of HK\$3.6 billion as at 31 December 2005, essentially allows the Group to obtain the same level of liquidity as holding the equivalent amount of cash.

Other measures taken against liquidity risk due to the lack of funds for repayment of maturing debts include maintaining an evenly spread maturity profile and reducing the concentration of debts maturing in the near term.

As at 31 December 2005, 55.3% of the outstanding debts would only be due after five years. Furthermore, there would not be any outstanding debt maturing within the next two years. The average maturity of the debt portfolio was about 5.2 years. Therefore, there will be no refinancing pressure in the next few years.



Total debt at the end of 2005 was HK\$4.4 billion, HK\$1.2 billion below the level in 2004. The source and application drivers leading to the lower debt are analysed below:

CONDENSED CONSOLIDATED CASH FLOW STATEMENT					
	2005 HK\$ million	2004 HK\$ million (restated)	Change HK\$ million		
Operating Activities					
Cash generated from operations	952	808	144		
Tax paid	(111)	(64)	(47)		
	841	744	97		
Investing Activities					
Disposals less additions in investment properties	2,351	(104)	2,455		
Interest and dividends received, proceeds from	33	53	(20)		
disposal of securities					
Net receipts from overseas projects	17	117	(100)		
Others	(7)	(4)	(3)		
	2,394	62	2,332		
Financing Activities					
Dividends paid	(407)	(347)	(60)		
Finance costs	(200)	(161)	(39)		
Net decrease in borrowings	(1,248)	(311)	(937)		
Others	0	20	(20)		
	(1,855)	(799)	(1,056)		
Net increase in cash balances	1,380	7	1,373		

Cash generated from operations was HK\$952 million, an increase of HK\$144 million reflecting the strong business performance, of which HK\$111 million were used to pay tax due during the year.

Net cash generated from investing activities sharply increased from HK\$62 million to HK\$2,394 million comprising mainly a net HK\$2,351 million from disposals less additions in investment properties, the major disposal in 2005 being Entertainment Building.

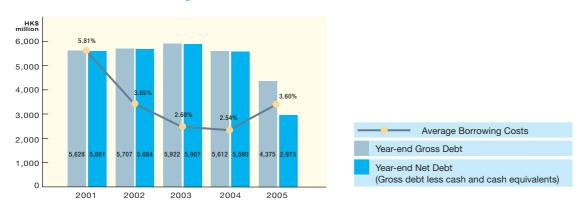
Net cash used in financing activities in 2005 primarily resulted from interest payment and repayment of debt borrowings of HK\$1,448 million and the payment of dividends of HK\$407 million.

# **Interest Rate Exposure**

Interest expenses account for a significant proportion of the Group's total expenses. Therefore, the Group monitors its interest rate exposures closely. Depending on our medium-term projections of interest rates, an appropriate hedging strategy would be adopted to manage the exposure.

The Group's cost of financing in 2005 was 3.6%. Throughout 2004 to 2005, the pace and extent of the rise in Hong Kong Interbank Offer Rate were relatively predictable, resembling the trajectory of the US Federal Fund Rates at a 25 basis points increase after each Federal Open Market Committee meeting. Technically, increasing the proportion of fixed rate debt earlier in the cycle means lowering finance costs, but in practice the highly predictable rate hikes were also priced in the forward market after the second half of 2004, leaving little benefit and adding potential downside risk should the pace and extent become slower than expectation. For this reason, the Group has maintained the level of fixed rate contracts at around 50% of our total debt level, largely established in 2003 and 2004 before the market forward rates factored fully in the rate increase.

#### **Debt Levels and Borrowing Costs**



# Foreign Exchange Exposure

The Group aims to have minimal mismatches in currency and does not speculate in currency movements. With the exception of the US\$200 million 10-year notes, which have been hedged by appropriate hedging instruments, all of the Group's other borrowings were denominated in Hong Kong dollars. Other foreign exchange exposure relates to the investments in overseas projects in Singapore and Shanghai. These foreign exchange exposures amounted to the equivalent of HK\$1,176 million or 3.5% of the total assets.

#### **Use of Derivatives**

The Group uses derivatives extensively to manage the interest rate and foreign exchange exposures. To avoid the Group being exposed to losses arising from the use of derivatives, the potential impact of their use is evaluated thoroughly before executing the transactions. The Group's policy also prohibits the use of derivatives for purposes other than hedging.

Before entering into any hedging transaction, the Group will ensure that the counterparty possesses strong investment grade ratings so that the transaction will not expose the Group to undue credit risk. As part of our risk management, a limit on maximum risk-adjusted credit exposure is assigned to each counterparty. The level of the limit is basically in line with the credit quality of the counterparty.

# INTERNAL CONTROLS AND RISK MANAGEMENT

#### **COMMITMENT AND OBJECTIVES**

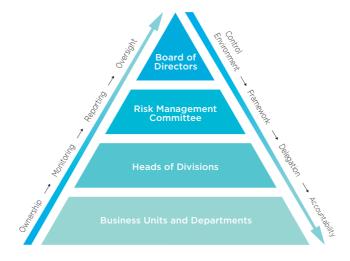
The Group is committed to establishing and maintaining sound and effective internal controls. Adopting the definition used by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in the U.S. in 1992, "internal control" is a process effected by an entity's board of directors, management and other personnel designed to provide reasonable assurance regarding the achievement of objectives. It is important to recognise that the intention is to manage rather than eliminate risks; and to provide a reasonable but not absolute assurance.

The Group has in place an internal control system, designed in light of the nature of our business, as well as our organisation structure and management philosophy. Key components of our internal control systems are analysed below adopting the COSO framework, namely, control environment; risk assessment; control activities; information and communications; and monitoring.

#### **ROLES AND RESPONSIBILITIES**

The Board has the overall responsibility to ensure that sound and effective internal controls are maintained. A continuous process has been put in place for identifying, evaluating and managing all significant risks the Group faces:

- 1. Establishment and communication of a commitment to maintaining high standards of corporate governance, emphasising accountability, professionalism and ethical practices. These set the control environment in which internal control activities are built.
- 2. Management is charged with the responsibility to design and implement an internal controls system within an established framework. A Risk Management Committee ("RMC") has been formed. Chaired by Managing Director, RMC comprises Chief Financial Officer and other division heads of the Group. RMC is accountable for:
  - reinforcing the control environment; assessing risks; implementing the required control activities; and ensuring information and communication flows;
  - exercising proper monitoring; and generally ensuring the overall effectiveness and efficiency of controls at both inter and intra divisional levels.
- 3. Managing Director and Chief Financial Officer report to the Audit Committee and the Board at least annually on corporate objectives; assessment of all material controls encompassing financial, operational and compliance controls; risk assessment on principal risks facing the Group, scope of external reviews and findings (where applicable); all failure incidents, evaluated with root cause analysis and recommended remedial actions, distinguishing isolated incidents from systemic weaknesses that require procedural changes or enhancements to prevent recurrence.
- 4. Report on audit findings and related controls issues to the Audit Committee.



#### **OUR BUSINESS MODEL AND INTERNAL CONTROLS SYSTEM**

The Board has reviewed and is satisfied as to the effectiveness of the Group's internal controls system regarding its core property leasing and management activities.

As a property investor, our core leasing and property management operations and business processes are relatively simple and well-established. A stable core property portfolio is held for generating steady rental income, as opposed to active property trading or development. Our investment property business is capital intensive rather than people intensive, with controls vested in the hands of a small management team. In this light, key control activities have traditionally been built on top-level reviews; segregation of duties and physical controls.

However, management recognises that enhancement of these control activities are necessary to support future growth of the Group. During the year, the forms and contents of management reporting are enhanced. An enterprise-wide process to review, update and document corporate policies in phases is well underway. The aim is to move towards more systematic controls allowing appropriate delegation of routine transactions and at the same time, minimising policy exceptions and overrides only where comprehensive risk evaluation and justification are documented. A more systematic use of performance indicators is introduced, so as to assist management in analysing business performance and implementing corrective actions.

# **CONTROL ENVIRONMENT**

The Group is committed to maintaining high standards of corporate governance. We have implemented a Code of Ethics applicable to all staff, emphasising the principles of respect for people, ethics and business integrity and generally meeting our responsibilities towards our stakeholders.

#### **RISK ASSESSMENT AND CONTROL ACTIVITIES**

The Group has established limits of authorities. Starting from the top, there is a list of matters reserved for full Board approval. In carrying out key functions, management staff are assigned levels of authority and accountability commensurate with their positions and duties. Segregation of duties is enforced in critical functions, including involvement of the Finance Division in appropriate cases, to ensure sufficient levels of checks and balances.

The Group's risk assessment process is a five-step process:

- I. Corporate goals and objectives (financial as well as non-financial) set the context for our risk management process.
- 2. Key business processes of our core property leasing and management activities are analysed in turn, to identify potential risks that may impede the achievements of these objectives.
- 3. Impact of the identified risk events are then assessed, in terms of their potential impact on achieving our corporate goals; and these risk events are then prioritised based on such impact analysis.
- 4. Control activities are assessed on their effectiveness, applying professional knowledge and judgment, taking into account a number of factors such as size, complexity and nature of the functions; past control weaknesses or failures; changes in the operating environment and organisation structure; and level of overrides and exceptions.
- 5. The risks are re-assessed after control activities are taken into consideration to ensure residual risks are acceptable.

Selected key risks that are considered by management to have significant potential impact on the Group's core business activities are set out below.

Key Risks	Description and Areas of Impact	Key Control Activities
Market Risk	Failing to achieve market rental rate and occupancy	<ul> <li>Internal research to monitor market trends</li> <li>Benchmarking Group rentals and occupancy achieved against market index and peer group performance based on published information</li> <li>Management review process includes monthly profitability review meeting between business units and Finance Division; monitoring of budget variances; general use of performance indicators to monitor group performance</li> </ul>
Operational Risk	<ul> <li>Inadequate controls on costs and expenditures</li> <li>Procurement not achieving value for money</li> <li>Failing to attract and retain quality staff</li> </ul>	<ul> <li>Budgetary controls on costs and investigation of material variances</li> <li>Policies and procedures on major cost items to control unnecessary or inappropriate spending</li> <li>Segregation of duties in areas of payment, approval and transaction recording</li> <li>Established procedures in the Procurement Manual</li> <li>Tenders or competitive quotes for major items</li> <li>Established performance management system; regular compensation review and participating in peer group salary surveys to ensure market competitiveness</li> <li>In-house training for general management skills; external training for functional expertise</li> <li>Survey on employee satisfaction with follow-up actions</li> </ul>
	Business interruption due to disaster or incidents with long-term devastating impacts	<ul> <li>External professional insurance advisor to advise the Group on major insurance issues</li> <li>Appropriate insurance cover in place to mitigate property damage and business interruption</li> <li>Contingency plans and/or disaster recovery plans for reasonably foreseeable events; subject to regular review and update</li> </ul>
Financial Risk	<ul> <li>Failing to produce accurate financial accounts on a timely basis</li> <li>Liquidity and interest rate mismanaged</li> </ul>	<ul> <li>Qualified accountants in key positions of the Finance Division to ensure high level of competence and quality</li> <li>Annual audit by external auditors</li> <li>Management of liquidity and interest rate centralised in Treasury Department</li> <li>Financial Risk Management Policy and annual funding plan reviewed and approved by the Board</li> </ul>
	<ul> <li>Insufficient return on capital and assets</li> <li>Payment not properly controlled</li> </ul>	<ul> <li>In-house research to benchmark against industry and peer group based on published information</li> <li>Acquisition of assets or new projects requires detailed appraisal based on business and financial justifications and is subject to established approval limits and authorities, including the requirement for board approval where appropriate</li> <li>All payments are centrally handled by the Finance Division and the cheques are safekept in secure places</li> </ul>
		<ul> <li>Daily bank reconciliation is prepared and reviewed</li> <li>Year-end bank confirmation by external auditors</li> </ul>
Compliance Risk	Violating or breaching listing rules, related laws and regulations	Legal and Secretarial Department responsible for Group compliance with Listing Rules; procedures in place to liaise with Finance Division and lines to monitor ongoing compliance particularly regarding potential transactions with persons related to the Company's Directors, management and substantial shareholders     External legal advice is sought if necessary, coordinated by Legal and Secretarial Department
Reputational Risk	Damage to the reputation of the Group	<ul> <li>Group commitment to media and investor friendly behaviour; active engagement with stakeholders</li> <li>Active monitoring of media and analysts' reports</li> <li>Group Communication Policy with clear designation of spokespersons, authorities and responsibilities</li> </ul>

#### INFORMATION AND COMMUNICATIONS

The importance of internal controls and risk management is communicated to staff members in order to foster a control environment and awareness within the Group. Staff policy is set out to ensure that competent personnel in key managerial and supervisory positions possess appropriate knowledge and experience to effectively administer management policies and procedures.

The enterprise resource planning system is the backbone of the Group's management of inter-departmental information and communications. With the financial and operational data running off a single database, information can be shared more easily and in a more timely manner within the Group.

#### **MONITORING**

The Group recognises that the operating environment changes over time, hence potentially affecting the effectiveness of control measures. Risk assessment is, therefore, an ongoing rather than one-off exercise. RMC is charged with the responsibility of assessing the effectiveness of the system and reporting to the Board on a regular basis. Should any significant control failings or weaknesses be found, the Committee will bring them to the Board's notice and propose appropriate corrective actions.

Management is currently of the view that there is no immediate need to set up an internal audit function within the Group in light of the size, nature, and complexity of the Group's business. The situation will be reviewed from time to time.

External consultants have been engaged in the past to review selected areas of the control systems. Management will consider doing so in the future where appropriate, so as to obtain an independent opinion on the effectiveness of the internal controls.

#### **WAY FORWARD**

We shall continue to enhance our control activities in qualitative as well as quantitative terms. Specific initiatives will include:

- (i) Progress further the phased enterprise-wide process to review and update corporate policies;
- (ii) Re-define, and streamline where appropriate, our management reporting system in order to facilitate the wider use of "management by exceptions" approach. Key performance indicators will also be reviewed and used more extensively in reporting;
- (iii) Engage external consultants to review the internal controls, policies and procedures and the risk assessment process;
- (iv) Enhance further transparency and internal communications of policies and procedures by a range of tools including on-line accessibility.

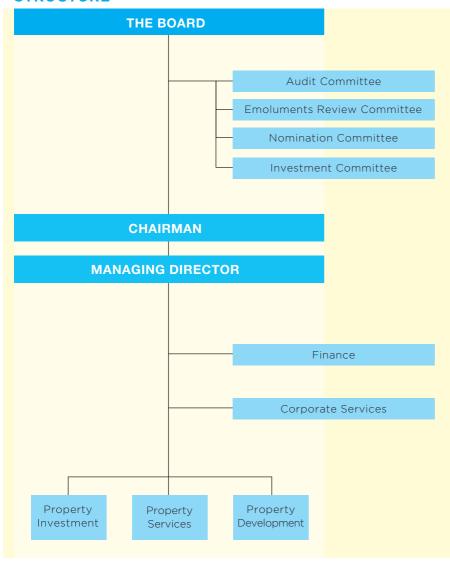




# **CORPORATE GOVERNANCE**

# BOARD OF DIRECTORS AND SENIOR MANAGEMENT

#### **STRUCTURE**



#### **CHAIRMAN**

Peter Ting Chang LEE (I, chairing N)

# INDEPENDENT NON-EXECUTIVE DEPUTY CHAIRMAN

Sir David AKERS-JONES (N, chairing A,E)
G.B.M., K.B.E., C.M.G., J.P.

#### MANAGING DIRECTOR

Michael Tze Hau LEE (1)

# INDEPENDENT NON-EXECUTIVE DIRECTORS

Per JORGENSEN (A) Dr. Geoffrey Meou-tsen YEH (E,N) S.B.S., M.B.E., J.P., D.C.S., M.Sc., F.C.I.O.B., F.Inst. D.

#### **NON-EXECUTIVE DIRECTORS**

Fa-kuang HU (E)
G.B.S., C.B.E., J.P.
Hans Michael JEBSEN (I)
B.B.S.
Anthony Hsien Pin LEE (chairing I)
Chien LEE (A)
Dr. Deanna Ruth Tak Yung RUDGARD

## **EXECUTIVE DIRECTOR**

Pauline Wah Ling YU WONG

#### **COMPANY SECRETARY**

Wendy Wen Yee YUNG

- (A) Audit Committee
- (E) Emoluments Review Committee
- (N) Nomination Committee
- (I) Investment Committee

#### **BOARD OF DIRECTORS**



Peter Ting Chang LEE J.P. Chairman (I, chairing N)

Peter T.C. Lee joined the Board in 1988, became Managing Director in 1999, and Chairman in 2001. Mr. Lee is a non-executive director of Cathay Pacific Airways Limited, Hang Seng Bank Limited, SCMP Group Limited, Maersk (China) Shipping Company Limited, and a director of a number of other companies. He is also vice president of the Real Estate Developers Association of Hong Kong. He is a member of the founding Lee family and a director of Lee Hysan Estate Company, Limited, a substantial shareholder of the Company. Mr. Lee holds a Bachelor of Science Degree in Civil Engineering from the University of Manchester and is also qualified as a Solicitor of the Supreme Court of England and Wales. He is aged 52.



**Sir David AKERS-JONES**G.B.M., K.B.E., C.M.G., J.P.
Independent non-executive Deputy Chairman (*N, chairing A, E*)

Sir David is Chairman of GAM Hong Kong Limited, Deputy Chairman of CNT Group Limited and a non-executive director of various other companies. He is also a chairman and member of various voluntary organisations. He received his Master of Arts Degree at Oxford University. He was formerly the Chief Secretary of Hong Kong. He was appointed a Director in 1989 and became the Deputy Chairman in 2001. He is aged 78.



Michael Tze Hau LEE Managing Director (1)

Michael T.H. Lee joined the Board in 1990, became Chief Operating Officer in 2002, and Managing Director in 2003. Mr. Lee is a member of the Main Board Listing Committee of The Stock Exchange of Hong Kong Limited, a non-executive director of Tai Ping Carpets International Limited, and a member of the Executive Committee of Hong Kong Housing Society. He is President of Hong Kong Society for the Protection of Children and Vice Chairman of Helping Hand. He is a member of the founding Lee family and a director of Lee Hysan Estate Company, Limited, a substantial shareholder of the Company. Mr. Lee received his Bachelor of Arts Degree from Bowdoin College and Master of Business Administration Degree from Boston University. He is aged 44.



Fa-kuang HU G.B.S., C.B.E., J.P. Non-executive Director (E)

Mr. Hu is Senior Advisor of Mitsubishi Electric Hong Kong Group Limited (formerly "Ryoden (Holdings) Limited"). He is also an independent non-executive director of i-CABLE Communications Limited. Mr. Hu holds a Bachelor of Science Degree from Shanghai Jiao Tong University; appointed a non-executive Director in 1979 and is aged 82.



Hans Michael JEBSEN B.B.S. Non-executive Director (1)

Mr. Jebsen is Chairman of Jebsen and Company Limited as well as a director of other Jebsen Group companies worldwide. He is also an independent non-executive director of The Wharf (Holdings) Limited. He was appointed a non-executive Director in 1994 and is aged 49.



Per JORGENSEN
Independent non-executive Director (A)

Mr. Jorgensen is a director of A.P. Moller-Maersk A/S, Denmark and a number of A.P. Moller-Maersk companies in Asia, Africa and Europe. He was appointed a non-executive Director in 1981 and as Independent non-executive Director in 2000. He is aged 70.



Anthony Hsien Pin LEE
Non-executive Director (chairing I)

Mr. Lee is a director and substantial shareholder of the Australian-listed Beyond International Limited, principally engaged in television programme production and international sales of television programmes and feature films. He is also a director of Australian-listed Mariner Financial Limited, a Sydney based financial services group. He received a Bachelor of Arts Degree from Princeton University and a Master of Business Administration Degree from The Chinese University of Hong Kong. Mr. Lee is a member of the founding Lee family and a director of Lee Hysan Estate Company, Limited, a substantial shareholder of the Company. He was appointed a non-executive Director in 1994 and is aged 48.



Chien LEE
Non-executive Director (A)

Mr. Lee is a private investor and a director of a number of companies including Swire Pacific Limited and Television Broadcasts Limited of which he is a non-executive director. He is a member of the founding Lee family and a director of Lee Hysan Estate Company, Limited, a substantial shareholder of the Company. Mr. Lee received a Bachelor of Science Degree in Mathematical Science, a Master of Science Degree in Operations Research and a Master of Business Administration Degree from Stanford University. Mr. Lee was appointed a non-executive Director in 1988 and is aged 52.



**Dr. Deanna Ruth Tak Yung RUDGARD** Non-executive Director

Dr. Rudgard received a Master of Arts Degree, Bachelor of Medicine and of Surgery Degree from Oxford University. She is a member of the founding Lee family and a director of Lee Hysan Estate Company, Limited, a substantial shareholder of the Company. She was appointed a non-executive Director in 1993 and is aged 66.



Pauline Wah Ling YU WONG

Executive Director

Responsible for the Group's strategic projects including current overseas projects. Having obtained a Bachelor of Arts Degree from The University of Hong Kong, she qualified as a Fellow Member of the Chartered Institute of Housing. She joined the Company in 1981 and has over 30 years of experience in the property field. She was appointed a Director in 1991, and assumed her current capacity in 2005. She is aged 57.



**Dr. Geoffrey Meou-tsen YEH**S.B.S., M.B.E., J.P., D.C.S., M.Sc., F.C.I.O.B.,
F.Inst.D.
Independent non-executive Director (*E*, *N*)

Dr. Yeh is former Chairman of Hsin Chong Construction Group Ltd. He is currently an independent non-executive director of China Travel International Investment Hong Kong Limited. He holds a Bachelor of Science Degree from University of Illinois and a Master of Science Degree from Harvard University. Dr. Yeh was appointed a non-executive Director in 1979 and as Independent non-executive Director in 2001. He is aged 74.

# **BOARD OF DIRECTORS AND SENIOR MANAGEMENT**



From left: Connie L.L. Choi, Wendy W.Y. Yung, Ricky T.F. Tsang, Mingo S.M. Kwan, Michael T.H. Lee, Peter T.C. Lee, Pauline W.L. Yu Wong, Christina C.C. Ma, Alex C.W. Lui, Lora W.S. Luke, John C.K. Ho

#### **SENIOR MANAGEMENT**

Mingo Sze-ming KWAN Asset Management Director

Mr. Kwan is responsible for the Group's investment properties activities in Hong Kong including leasing and property services. He holds a Bachelor of Arts Degree from The University of Hong Kong, and a Master of Arts Degree in Marketing Management from Macquarie University in Australia. He is a Fellow Member of the Chartered Institute of Housing (UK) and Hong Kong Institute of Housing. Mr. Kwan has valuable experience in asset management spanning leasing, management, and asset enhancement. Prior to joining the Group in August 2005, Mr. Kwan worked with a Hong Kong publiclylisted public transport company for more than 20 years, latterly as Chief Estate Manager heading up its investment property and management activities. He is aged 53.

#### Christina Ching Chi MA Deputy Director, Development

Ms. Ma is responsible for the Group's Development Division comprising Project, Urban Design & Architectural Services and Valuation and Development departments. She is a Registered Architect and an Authorised Person (Architect). She holds an Architectural Diploma Degree from Architectural Association, London, UK and a Bachelor of Science Degree in Architectural Studies and Structural Engineering from the University of Aston in Birmingham, UK. Before ioining the Group in 2005, she has held senior management positions in a major property development company in Hong Kong and has over 20 years of experience in project and development. She is aged 47.

#### Ricky Tin For TSANG Chief Financial Officer

Mr. Tsang is responsible for the Group's finance. He holds a Master Degree in Engineering from Oxford University, and is qualified as a Chartered Accountant with the Institute of Chartered Accountants in England and Wales and is a fellow member of Hong Kong Institute of Certified Public Accountants, Mr. Tsang is also a member of the Association of Corporate Treasurers in the United Kingdom. Prior to joining the Group in 2004, he had held senior business and finance positions with leading financial institutions in Hong Kong and the United Kingdom. He has extensive experience in management and finance including risk management, treasury and financial control. He is aged 44.

## Wendy Wen Yee YUNG

Company Secretary

Ms. Yung is responsible for the Group's corporate services including legal and secretarial, human resources and administration, and corporate communications. She holds a Master of Arts Degree from Oxford University and is a solicitor of the High Court of the HKSAR. Prior to joining the Group in 1999, she was a partner of an international law firm in Hong Kong. She is aged 44.

#### Alex Chun Wan LUI Senior Advisor, Urban Design and Architectural Services

Mr. Lui is responsible for the Group's urban design and architectural services. He is a Registered Architect and an Authorised Person (Architect), and a member of the Town Planning Board. He holds a Master Degree in City Planning from the Massachusetts Institute of Technology and a Bachelor of Architecture Degree from The University of Hong Kong. Before joining the Group in 2002, he was Professor in Architecture of the Chinese University of Hong Kong and has practised architecture and urban design for almost 30 years in Hong Kong, Singapore and USA. He is aged 62.

#### Lora Wing Sze LUKE

General Manager, Commercial Leasing

Ms. Luke is responsible for the Group's office and retail leasing and marketing activities. She holds a Master of Business Administration Degree from University of Reading in Real Estate and Construction, and is a member of the Chartered Institute of Housing (UK). Ms. Luke has over 20 years of property management and commercial leasing experience. Prior to joining the Group in 2000, she was senior leasing manager of a major listed property investment company. She is aged 45.

# John Che Kong HO Group Financial Controller

*Group Financial Controller* Mr. Ho is responsible for the

Mr. Ho is responsible for the Group's financial and reporting affairs. He holds a Master of Business Administration Degree from the Chinese University of Hong Kong, and is a fellow of the Association of Chartered Certified Accountants and the Hong Kong Institute of Certified Public Accountants and Chartered Management Accountant of The Chartered Institute of Management Accountants. Prior to joining the Group in 2005, he held financial controller positions with leading construction companies and had over 10 years of auditing experience with an international accounting firm. He is aged 38.

#### Connie Lai Ling CHOI Head of Corporate Finance

Ms. Choi heads the Group's Corporate Finance Department, Finance Division. She holds a Master of Business Administration Degree from the University of Warwick and is an associate member of the Association of Chartered Certified Accountants and the Hong Kong Institute of Certified Public Accountants. Before joining the Group in 2005, she has served senior management positions in an international investment bank as well as with an international accounting firm. She is aged 37.

# **CORPORATE GOVERNANCE REPORT**

#### **OUR COMMITMENT AND APPROACH**

The Board and management of the Company are committed to maintaining high standards of corporate governance. Underlying this commitment is the Company's belief that good corporate governance is a reflection of the integrity, transparency and high ethical standards of a responsible business. The Board has adopted a Statement of Corporate Governance Policy (available on website: www.hysan.com.hk), which gives guidance on how corporate governance principles are applied to the Company. In addition to complying with applicable statutory requirements, we aim to continually review and enhance our corporate governance practices in the light of local and international best practices.

We are honoured to have received various recognitions from professional and industry bodies during 2005, such as the Best Corporate Governance Disclosure Awards – Platinum Award, organised by the Hong Kong Institute of Certified Public Accountants; Best Annual Reports Awards – Joint Winner for Achievement in Corporate Governance Disclosure, organised by the Hong Kong Management Association. The Company was also the third highest rated Hong Kong company in the international FTSE ISS Corporate Governance Index.

The Company has complied throughout the review year with the Code on Corporate Governance Practices (the "New Corporate Governance Code") set out in the Rules (the "Listing Rules") Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Stock Exchange"), except that its Emoluments Review Committee (established since 1987) has the responsibility of determining executive Director compensation.

The Company has introduced corporate governance best practices in certain key areas above and beyond the Stock Exchange's requirements. These are more particularly set out in this report and they include:

- 1. introducing a formal process for board evaluation;
- 2. establishing the office of an Independent non-executive Deputy Chairman acting as a "senior" Independent non-executive Director:
- 3. enhancing shareholder communications generally, by constructive use of Annual General Meetings ("AGMs") and sponsoring a programme to ensure effective direction of the Company's corporate communications to ultimate shareholders;
- 4. emphasising business ethics and integrity; and
- 5. providing enhanced disclosure of shareholdings information.

## **FOCUS IN 2005 AND WAY FORWARD**

As key corporate governance systems and processes are in place, our focus in 2005 was to effectively deploy these tools to facilitate non-executive Directors to make a contribution in the Group's strategy formulation process. There has been greater emphasis on discussions of strategic business issues rather than updates on operational matters. Board processes, including the Board evaluation process, arrangements for Board meetings, and the quality and supply of information to Directors were reviewed and enhanced in this light.

We also enhanced our internal controls and risk management systems, crucial to support the further growth of the Group.

We believe that central to good corporate governance is our commitment to operating as a responsible business. Engendering an appropriate culture across the Group is therefore of vital importance. For 2006, one of our key focuses is to communicate this guiding principle to all our staff, beyond those in management positions. A company-wide communication programme is being implemented. The choice of theme of the 2005 Annual Report reflects this commitment. Further programmes will be rolled out, including the use of speeches, presentations, and a range of internal channels.

#### **DISCLOSURE OF OUR PRACTICES**

We aim to provide greater transparency of our corporate governance practices beyond the requirements of the Stock Exchange's corporate governance report. To us, maintaining high standards of corporate governance practices is more than a mechanical compliance exercise. We have therefore set out in this report our guiding principles and rationale as well as detailed procedures for implementation. Our corporate governance practices are set out in the following separate reports:

- Corporate Governance Report;
- Audit Committee Report (page 80);
- Directors' Remuneration and Interests Report (page 73); and
- Report on Internal Control and Risk Management (page 38).

#### NEW CORPORATE GOVERNANCE CODE: STATEMENT OF COMPLIANCE

#### A. Directors

#### A1. The Board

#### Code Principle

The board should assume responsibility for leadership and control of the issuer; and be responsible for directing and supervising the issuer's affairs.

#### How Hysan Applied the Code Principle

To Hysan, our Board mission is central to any discussions of directors and board practices. Hysan recognises that non-executive directors have two important roles. Firstly, strategic planning and, secondly, monitoring. This is set out in Hysan's Corporate Governance Guidelines: Mission of the Board of Directors:

"The Board of Directors represents the shareholders' interest in maintaining and growing a successful business including optimising consistent long-term financial returns. The Board is accountable for determining that the Company and its subsidiaries are managed in such a way as to achieve this objective. The Board's responsibility is, firstly, to formulate strategy and, secondly, to monitor and control operating and financial performance in pursuit of Group strategic objectives."

#### Procedures - Code Provisions and Recommended Best Practice

#### Where Hysan Exceeded Code Provisions and Recommended Best Practice

Hysan's practices are more stringent than Code provisions in various areas, including notice of Board meetings and keeping of meeting records.

During 2005, certain new arrangements were made to facilitate non-executive Directors to make a contribution regarding their strategic planning role, including holding a separate Board meeting to discuss Group business direction, and enhancement of Board process generally.

Code Provisions	Alignment?	What exactly did Hysan do?
At least four board meetings a year.		<ul> <li>The Board met five times during 2005 and conducted the following principal activities:         <ul> <li>Approval of annual operating plan and budget; management results and performance updates against annual operating plan and budget, together with business reports and presentations from senior management.</li> <li>Approval of interim/final results, announcement, and interim/annual report; determining dividends; matters to be considered at annual general meeting.</li> <li>Group strategic business direction in light of macro environment; Group core business performance and benchmarking; management recommendations and steps to be taken.</li> </ul> </li> <li>An additional Board meeting was held in September 2005 to discuss Group strategic business direction and management recommendations.</li> <li>Board process: the forms, contents and delivery of management reports at Board meetings were fine-tuned to facilitate Board focus and discussions on strategic matters rather than factual reporting.</li> </ul>

Code Provisions	Alignment?	What exactly did Hysan do?
		Details of Directors' attendance records in 2005:
		Attendance (%)
		Executive Directors  Peter T.C. Lee 100  Michael T.H. Lee 100  Pauline W.L. Yu Wong 100
		Independent non-executive Directors  Sir David Akers-Jones 100 Per Jorgensen 80 Dr. Geoffrey M.T. Yeh 80 David Muir Turnbull 67 (appointed on 11.05.2005 and resigned on 12.12.2005)
		Non-executive Directors Fa-kuang Hu 40 Hans Michael Jebsen 80 Anthony H.P. Lee 100 Chien Lee 100 Dr. Deanna R.T.Y. Rudgard 60 (40 by alternate)
<ul> <li>All directors be given an opportunity to include matters in the agenda for regular board meetings.</li> </ul>		<ul> <li>The Company generally gives notice of, and draft agenda for, regular Board meetings at least 21 days in advance.</li> <li>Non-executive Directors are invited to include additional matters in the agenda for the same to be finalised at least 14 days before the meeting date.</li> </ul>
<ul> <li>Notice of at least 14 days be given of a regular board meeting.</li> </ul>		
<ul> <li>Access to advice and services of the company secretary.</li> </ul>	<b>/</b>	<ul> <li>The Company Secretary is responsible for ensuring that Board procedures are complied with and advises the Board on corporate governance and compliance matters.</li> </ul>
<ul> <li>Minutes of meetings kept by company secretary and open for inspection.</li> </ul>		<ul> <li>The Company Secretary is responsible for taking minutes of Board and Board Committee meetings, which would be sent to Directors within a reasonable time (generally within 14 days) after</li> </ul>
Draft and final minutes sent to all Directors for comments within a reasonable time.		each meeting and generally be made available for inspection by Directors/ committee members.
<ul> <li>Agreed procedure for Directors to seek independent professional advice at the company's expense.</li> </ul>	<b>/</b>	<ul> <li>Hysan's corporate governance guidelines provide for Directors taking independent professional advice at the Company's expense.</li> </ul>
If a substantial shareholder/ director has a conflict of interest in a material matter, a board meeting should be held. Such director must abstain from voting and not be counted	<b>/</b>	<ul> <li>There is a prescribed list of matters reserved for full Board decision which includes transactions with connected persons. For this category, full Board meetings will be held instead of by way of circulation.</li> <li>The Company's articles provide for voting and quorum requirements conforming with Code Provisions.</li> </ul>
Recommended Best Practice		
<ul> <li>Insurance cover in respect of legal action against directors.</li> </ul>	<b>/</b>	There is in place a Directors' & Officers' Liabilities Insurance cover.
Board committees should adopt broadly the same principles and procedures.	<b>/</b>	Board committees adopt broadly the same principles and procedures as stated above. (See Section B1 - "The Level and Make-up of Remuneration and Disclosure"; and C3 - "Audit Committee").

#### A2. Chairman and Chief Executive Officer

#### Code Principle

Clear division of responsibilities – separate offices of chairman and chief executive officer to ensure a balance of power and authority.

#### How Hysan Applied the Code Principle

Hysan generally supports the principles of (i) splitting the roles of Chairman and Managing Director; and (ii) board independence. This is provided in Hysan Corporate Governance Guidelines: Principle 4 – Chairman and Managing Director:

- "a) The roles of Chairman and Managing Director are currently separate.
- b) The Board supports the principle of Board independence and continually reviews the implementation of this principle. Currently, a "senior" Independent non-executive Director has been identified and acts as the Independent Deputy Chairman of the Board. The "senior" non-executive Director may also assume such responsibilities as might be designated by the Board."

#### Procedures - Code Provisions and Recommended Best Practice

#### Where Hysan Exceeded Code Provisions and Recommended Best Practice

- Establishment of the office of a "senior" Independent non-executive Director Sir David Akers-Jones acts as the Independent non-executive Deputy Chairman of the Board, who also chairs two of Hysan's corporate governance-related committees, namely the Audit Committee and the Emoluments Review Committee. The presence of an Independent non-executive Deputy Chairman is designed to ensure the Board functions effectively and independent of management where appropriate.
- Introduction of a formal Board evaluation process in 2005.
- Active role played by the Chairman in driving corporate governance developments in the Company.

Code Provisions	Alignment?	What exactly did Hysan do?
<ul> <li>Roles of chairman and chief executive officer should be separate; clearly established and set out in writing.</li> </ul>	<b>/</b>	Peter T.C. Lee serves as the Chairman and Michael T.H. Lee serves as the Managing Director. The Chairman focuses on Group strategic and Board issues. The Managing Director has overall chief executive responsibility for Group operations and development generally.
<ul> <li>The Chairman should ensure all directors be briefed on issues arising at the board meeting.</li> </ul>		<ul> <li>The Chairman has a clear responsibility to provide the whole Board with all the information that is relevant to the discharge of the Board's responsibilities.</li> </ul>
<ul> <li>The Chairman should ensure directors to receive adequate information.</li> </ul>		<ul> <li>The Company aims to continually improve on the quality and timeliness of the dissemination of information to Directors. (See Section A6 - "Supply of and Access to Information" for further details)</li> </ul>
Recommended Best Practice		
Various recommended roles for Chairman including:	<b>/</b>	
Drawing up and approving board agenda.		The Chairman plays a key role in driving corporate governance development in the Company. The focus in 2005 was to enhance Board process to facilitate
<ul> <li>Ensuring establishment of good corporate governance practices and procedures.</li> </ul>		non-executive Directors to make a contribution regarding their strategic planning role.

Recommended Best Practice	Alignment?	What exactly did Hysan do?
<ul> <li>Encourage directors to make a full and active contribution to board affairs.</li> </ul>		Hysan has in place a formal process of Board evaluation since 2005. The process takes the form of meetings between the Chairman and non-executive Directors without management presence, to be held at
At least annually hold meetings with non-executive directors without executive directors being present.		least once a year. The most recent meeting was held in March 2006.  The Board regards such meetings as a forum whereby a broad range of strategic and performance matters
Facilitate the effective contribution of non-executive relations between executive and non-executive directors.		may be openly discussed. The Board evaluation process will be further reviewed and refined over the current year.

#### A3. Board Composition

#### Code Principle

The board should have a balance of skills and experience appropriate to the requirements of the business of the issuer, which also consists of a balanced composition of executive and non-executive directors (including independent non-executive directors) so that independent judgment can effectively be exercised.

#### How Hysan Applied the Code Principle

#### Diversity

Hysan's Board members bring an appropriate diverse set of experience, competencies, skills and judgment to the Board. From our experience, diversity of background and experience leads to more effective Board deliberations.

## Skill/experience

#### Executive Directors

- Top management (overall strategic direction and daily operations of Hysan) Peter T.C. Lee (Chairman) and Michael T. H. Lee (Managing Director)
- Business line Pauline W. L. Yu Wong (Executive Director)

# Independent non-executive Directors

- Civil service Sir David Akers-Jones (Independent non-executive Deputy Chairman)
- Multi-national corporations/global exposure Per Jorgensen
- Related business (construction) Dr. Geoffrey M.T. Yeh
- Conglomerate/global exposure David M. Turnbull (resigned on 12 December 2005)

#### **Non-executive Directors**

- Related business (real estate and investment) F.K. Hu
- Trading companies/global exposure Hans Michael Jebsen
- Finance and investment Chien Lee and Anthony H.P. Lee
- Professional Dr. Deanna R.T.Y. Rudgard

# Independence

Hysan supports the principle of Board independence. This is stated in our Corporate Governance Guidelines: Principle 6 – What constitutes independence for outside directors:

"The Board believes that independence is a matter of judgment and conscience but that, in order to be independent, non-executive Directors should be free from any business or other relationship that might interfere with the exercise of their independent judgment. Directors considered to be independent will be identified in the Annual Report and other communications with shareholders."

Code Provisions	Alignment?	What exactly did Hysan do?
Identify the independent non-executive directors in all corporate communications.	<b>/</b>	<ul> <li>Composition of the Board, by category of Directors, including names of Chairman, executive Directors, Independent non-executive Directors and non-executive Directors is disclosed in all corporate communications.</li> </ul>
Recommended Best Practice		
Independent non-executive directors should represent at least one-third of the board.	<b>/</b>	<ul> <li>Hysan Board comprised four Independent non-executive Directors representing one-third of the full Board for most of 2005. The Board is actively considering its composition following the resignation of Mr. David M. Turnbull as Independent non- executive Director on 12 December 2005.</li> </ul>
<ul> <li>Maintain on the website an updated list of its directors identifying their role, function and (where applicable) independence.</li> </ul>	<b>/</b>	Biographies of Directors, including clear designation of their roles and responsibilities, are maintained on the Company's website: www.hysan.com.hk

# A4. Appointments, Re-election and Removal

#### Code Principle

Formal, considered and transparent procedures should be established for the appointment of new directors. Significant emphasis should also be placed on issue of succession planning.

#### How Hysan Applied the Code Principle

It is set out in Hysan Corporate Governance Guidelines: Principle 2 – Appointment Procedures:

"The Board as a whole is responsible for the procedure of agreeing to the appointment of its own members and for nominating them for election by the shareholders on first appointment and thereafter at regular intervals by rotation."

In March 2005, the Board established a Nomination Committee which is chaired by Peter T.C. Lee, Chairman of the Board, and its other members are Sir David Akers-Jones, Independent non-executive Deputy Chairman, and Dr. Geoffrey M.T. Yeh, Independent non-executive Director. The Committee has the responsibility to nominate for Board approval candidates to fill Board vacancies as and when they arise and to evaluate the balance of skills, knowledge and experience of the Board. The full terms of reference are available on the Company's website: www.hysan.com.hk.

# Procedures - Code Provisions and Recommended Best Practice

Code Provisions	Alignment?	What exactly did Hysan do?
<ul> <li>Non-executive directors should be appointed for a specific term, subject to re-election.</li> </ul>	<b>/</b>	<ul> <li>Non-executive Directors are appointed for a term of three years. Approved by shareholders at 2005 AGM, the Company's Articles of Association was amended so that every Director shall be subject to retirement by rotation at least once every three years.</li> </ul>
<ul> <li>All directors appointed to fill a casual vacancy should be subject to election at the first and subsequent general meeting.</li> </ul>		<ul> <li>Under the Company's Articles of Association, new Directors are required to submit themselves for re- election at the first Annual General Meeting ("AGM") following their appointment.</li> </ul>
Every director should be subject to rotation at least once every three years.		

Recommended Best Practice	Alignment?	What exactly did Hysan do?
Election of an independent non-executive director serving more than nine years - explanatory statement to provide information on his independence.		Hysan supports the principle of Board independence. As set down in its Corporate Governance Guidelines, an independent Director should be "free from any business or other relationship that might interfere with the exercise of their independent judgment". Sir David Akers-Jones, Independent non-executive Deputy Chairman, has served the Board for more than 9 years, having been appointed in 1989. Sir David will stand for reelection at 2006 AGM. The Board considers that Sir David remains independent, notwithstanding the length of his tenure. Sir David demonstrates his willingness to exercise independent judgment and provides objective challenges to management. There is no evidence that length of tenure is having an adverse impact on his independence.
<ul> <li>The issuer should establish a nomination committee, comprising a majority of independent non-executive directors.</li> </ul>	<b>V</b>	<ul> <li>In March 2005, the Board established a Nomination Committee comprising a majority of Independent non-executive Directors. It met once in March 2005, with 100% attendance.</li> </ul>

# **A5.** Responsibilities of Directors

# Code Principle

All directors (including non-executive directors) are required to keep abreast of their responsibilities as a director of an issuer and of the conduct, business activities and development of that issuer.

#### How Hysan Applied the Code Principle

The roles of Hysan's Directors are stated in Hysan's Corporate Governance Guidelines – The Mission of the Board of Directors.

# Procedures - Code Provisions and Recommended Best Practice

Code Provisions	Alignment?	What exactly did Hysan do?
Every newly appointed director should receive a comprehensive, formal induction to ensure that he has a proper understanding of the business; his responsibilities under the Listing Rules, applicable regulatory requirements, business and governance policies of the issuer.		<ul> <li>On appointment, new Directors will be given a comprehensive orientation package, including introduction to Group activities (covering organisation structure; key business activities and performance update; key financial issues), induction into their responsibilities and duties as directors of a listed company, and other regulatory requirements.</li> <li>Non-executive Directors are regularly provided with comprehensive reports on the management's strategic plans, updates on lines of business, financial objectives, plans and actions.</li> <li>The Company Secretary is responsible for keeping all Directors updated on Listing Rules and other statutory requirements.</li> </ul>
<ul> <li>Functions of non-executive directors include:</li> <li>bring an independent judgment to the board meeting</li> <li>take the lead where potential conflicts of interests arise</li> <li>serve on committees if invited</li> <li>scrutinise the issuer's performance.</li> </ul>		During 2005, new arrangements were made to facilitate non-executive Directors making a contribution regarding their strategic planning role. (see Section A1 - "The Board")
Directors should ensure that they can give sufficient time and attention to the affairs of the issuer.	<b>V</b>	There is satisfactory attendance for Board and Board Committee meetings in 2005. (For attendance details, see Sections A1 - "The Board"; B2 - "The Level and Make-up of Remuneration and Disclosure"; and C3 - "Audit Committee")

Code Provisions	Alignment?	What exactly did Hysan do?
Directors must comply with their obligations under the Model Code set out in Appendix 10.	<b>~</b>	The Company has adopted the Model Code set out in Appendix 10 to the Listing Rules regarding Directors' dealings in securities. Throughout the year, Directors complied with the required standards of the Model Code. The Company has extended the application of the Model Code to "Restricted Employees" of the Company in its "Code for Securities Dealings by Restricted Employees".
Recommended Best Practice		
Directors should participate in a programme of continuous professional development.	<b>/</b>	Hysan supports the principle of continuing professional development for Directors.     Presentations and seminars on relevant areas are organised from time to time. Past seminars include a seminar on new Listing Rules with emphasis on Directors' responsibilities and interests.
Directors should disclose at the time of his appointment (and at subsequent times) all offices held in other organisations and other significant commitments.	<b>/</b>	Directors disclose their other directorships to the Company twice a year.
<ul> <li>Directors should ensure regular attendance and active participation at board, board committee and general meetings.</li> </ul>	<b>/</b>	<ul> <li>In 2005, 100% of executive Directors, 100% of Independent non-executive Directors and a majority of non-executive Directors attended the AGM.</li> </ul>
<ul> <li>Non-executive directors should make a positive contribution to the development of the issuer's strategy and policies through independent, constructive and informed comments.</li> </ul>	<b>/</b>	Details on roles and functioning of non-executive Directors as set out above.

# A6. Supply of and Access to Information

#### Code Principle

Directors should be provided in a timely manner with appropriate information so as to enable them to make an informed decision and to discharge their duties and responsibilities.

#### How Hysan Applied the Code Principle

An important element of the Hysan corporate programme is the continuous improvement in the quality and timeliness of the dissemination of information to our Directors.

This principle is clearly stated in Hysan's Corporate Governance Guidelines:

- Principle 10 Board access to senior management "Senior management are from time to time brought into formal and informal contact with the Board at Board meetings and other events."
- Principle 12 Availability of Information

"The Chairman has a clear responsibility to provide the whole Board with all the information that is relevant to the discharge of the Board's responsibilities. The Board therefore expects to receive timely advice on all material information about the Company, its subsidiaries, its activities, performance and its projects, particularly including any significant variances from a planned course of action."

#### Where Hysan Exceeded Code Provisions and Recommended Best Practice

Hysan aims to continually improve on the quality and timeliness of the dissemination of information to Directors, in addition to complying with Code minimum requirements.

At least quarterly, Hysan Directors are provided with comprehensive reports on the management's strategic plans and budgets, updates on business plans and actions, financial objectives.

Business unit heads are invited to attend meetings to update Directors on their lines of business.

During 2005, as a result of feedback obtained from non-executive Directors, the forms of management reports were streamlined, with more emphasis on benchmarking and peer group comparison. The delivery of such reports were also finetuned, facilitating more discussion and questioning rather than factual reporting.

Code Provisions	Alignment?	What exactly did Hysan do?
<ul> <li>Board papers should be sent to all directors at least three days before the date of board/ committee meeting.</li> </ul>	<b>✓</b>	Board papers are sent to all Directors at least five days before the date of Board/Committee meeting.
<ul> <li>Each director should have separate and independent access to senior management.</li> </ul>	<b>/</b>	<ul> <li>Senior management are from time to time brought into formal and informal contact with the Board at Board meetings and other events.</li> </ul>
<ul> <li>Directors are entitled to have access to board papers; steps must be taken to respond director queries properly and fully.</li> </ul>	<b>/</b>	Board papers and minutes are made available for inspection by Directors and Committee Members.

# **B.** Remuneration of Directors and Senior Management

# B1. The Level and Make-up of Remuneration and Disclosure

#### Code Principle

A formal and transparent procedure should be established for setting policy on executive director remuneration and for fixing the remuneration packages for all directors. No director should be involved in deciding his own remuneration.

#### How Hysan Applied the Code Principle

This is clearly stated in Hysan's Corporate Governance Guidelines: Principle 8 - Board Compensation Review:

"The pay and benefits for executive Directors, including the Chairman, are determined by the Emoluments Review Committee. For non-executive Directors, their fees and remuneration are determined by the general meeting. The remuneration of executive Directors and non-executive Directors will be the subject of continual monitoring of comparable companies. The assistance of independent external advisers will be sought from time to time."

The Company set up an Emoluments Review Committee in 1987 to review executive Director compensation. The Committee is chaired by Sir David Akers-Jones, Independent non-executive Deputy Chairman, with a majority of Independent non-executive Directors. Its current members are F.K. Hu, non-executive Director and Dr. Geoffrey M.T. Yeh, Independent non-executive Director. Full terms of reference are available on the Company website: www.hysan.com.hk.

Management makes recommendations to the Committee on Hysan's framework for, and cost of, executive Director remuneration and the Committee then reviews these recommendations. No Director or any of his associates is involved in deciding his own remuneration. The Committee generally meets at least once every year. There was 100% attendance for the last meeting.

#### Where Hysan Exceeded Code Provisions and Recommended Best Practice

Hysan has published a separate "Directors' Remuneration and Interests Report" since 2003 (See page 73).

Code Provisions	Alignment?	What exactly did Hysan do?
Issuers should establish a remuneration committee with specific written terms of reference (containing the minimum prescribed duties, including responsibility to review remuneration of directors and senior management) which information should be made available on request or on the website.	Deviation explained	<ul> <li>Hysan set up an Emoluments Review Committee in 1987 to review executive Director compensation. Full terms of reference are available on the Company's website: www.hysan.com.hk.</li> <li>In the light of the current organisation structure and the relatively simple nature of Hysan's business activities, the Board regards the current arrangements for Emoluments Review Committee to determine executive Director compensation as appropriate.</li> </ul>
<ul> <li>The committee should consult the chairman and/or chief executive officer regarding proposed remuneration of other executive directors and have access to professional advice where necessary.</li> </ul>	<b>✓</b>	<ul> <li>The Committee carries out an annual review of executive Director compensation packages. See "Directors' Remuneration and Interests Report" for further details on process and findings.</li> </ul>
<ul> <li>The remuneration committee should be provided with sufficient resources to discharge its duties.</li> </ul>	<b>/</b>	<ul> <li>Independent professional advice will be sought to supplement internal resources where appropriate.</li> </ul>
Recommended Best Practice		
<ul> <li>A significant proportion of executive directors' remuneration should be linked to corporate and individual performance.</li> </ul>	<b>✓</b>	Details of remuneration of executive Directors are disclosed on an individual basis. A performance-based element is built into top management compensation.

# C. Accountability and Audit

# C1. Financial Reporting

# Code Principle

The board should present a balanced, clear and comprehensible assessment of the company's performance, position and prospects.

#### How Hysan Applied the Code Principle

The Board aims to present a comprehensive, balanced and understandable assessment of the Group position and prospects in all shareholder communications, including annual and interim reports, announcements and circulars.

#### Where Hysan Exceeded Code Provisions and Recommended Best Practice

The 2005 Annual Report provides enhanced disclosure by way of:

- general discussion on Hysan's guiding principle to act as a responsible business, and how this guides its interaction
  with various stakeholder groups, namely shareholders, customer, employees and the community (page 8);
- a full Management's Discussion and Analysis Section (page 20) covering:
  - Market Report extracted from publication issued by an independent valuer;
  - Operations Review with enhanced analysis and disclosure; including impact of adoption of new accounting standards; key performance drivers on operational and financial matter, comparatives and movements of key cost and revenue drivers for income statement, balance sheet and cash flow;
  - Report on Internal Controls and Risk Management;
  - Report on Financing Policy;
- enhanced corporate governance reports.

Code Provisions	Alignment?	What exactly did Hysan do?
<ul> <li>Management to provide explanation and information to enable board to make informed assessment of relevant matters.</li> </ul>	<b>~</b>	<ul> <li>Directors are regularly provided with comprehensive reports on the management's strategic plans, updates on lines of business, financial objectives, plans and actions.</li> </ul>
<ul> <li>Acknowledgement of director responsibility for preparing the accounts; a statement by the auditors regarding reporting responsibilities in auditors' report.</li> </ul>	<b>/</b>	<ul> <li>A Statement of Directors' Responsibilities for the Financial Statements is set out in this Annual Report (page 82).</li> <li>The Auditors' Report states auditors' reporting responsibilities.</li> </ul>
Board responsibility to present a balanced, clear and understandable assessment in annual/ interim reports, price-sensitive announcements; other financial disclosures/ reports under the Listing Rules and statutory requirements.	<b>~</b>	The Board aims to present a comprehensive, balanced and understandable assessment of the Group position and prospects in all shareholder communications.

#### C2. Internal Controls

#### Code Principle

The board should maintain a sound and effective internal controls system to safeguard the shareholders' investment and the issuer's assets.

# How Hysan Applied the Code Principle

The Group is committed to implementing effective risk management policies and internal control procedures to identify and manage the risks that the Group may be exposed to, thereby providing reasonable assurance regarding the achievement of corporate objectives.

#### Procedures - Code Provisions and Recommended Best Practice

# Where Hysan Exceeded Code Provisions and Recommended Best Practice

• Hysan publishes a separate "Internal Controls and Risk Management" report describing our internal controls system and Board review process (page 38).

Code Provisions	Alignment?	What exactly did Hysan do?
The directors should at least annually conduct a review of the effectiveness of the system of internal controls; covering all material controls including financial, operational and compliance controls and risk management functions.		<ul> <li>The Board has overall responsibility for the system of internal controls and for reviewing its effectiveness.</li> <li>Management is charged with the responsibility to design and implement an appropriate internal control system. A Risk Management Committee, chaired by the Managing Director and comprising of Chief Financial Officer and other division heads of the Company, has been set up. Managing Director and Chief Financial Officer report to the Audit Committee and full Board on key findings regarding internal controls at least on an annual basis.</li> <li>The Board is generally satisfied as to the adequacy of the Company's internal controls regarding its core property leasing and management activities. Steps are in place to enhance Group internal controls to support further growth of the Company.</li> </ul>
Recommended Best Practice		
<ul> <li>The board's annual review should consider various prescribed areas.</li> <li>Disclosure in annual report to provide meaningful information.</li> </ul>	<b>✓</b>	<ul> <li>Details of internal controls structure, review and way forward are set out in "Internal Controls and Risk Management" section in the Annual Report.</li> </ul>
<ul> <li>Review the need for an internal audit function on an annual basis.</li> </ul>	<b>V</b>	Management currently takes the view that there is no immediate need to set up an Internal Audit function in light of the size, nature and complexity of the Group's business. The need for an internal audit function will be reviewed from time to time.

#### C3. Audit Committee

#### Code Principle

The audit committee should have clear terms of reference, including arrangements for considering how it applies the financial reporting and internal controls principles. The committee should maintain an appropriate relationship with the company's auditors.

#### How Hysan Applied the Code Principle

Hysan's Audit Committee is chaired by Sir David Akers-Jones, Independent non-executive Deputy Chairman and has a majority of Independent non-executive Directors. Its other members are Per Jorgensen, Independent non-executive Director and Chien Lee, non-executive Director. All members have experience in reviewing or analysing audited financial statements of public companies or major organisations. Full terms of reference are available on the Company's website: www.hysan.com.hk. The Audit Committee meets not less than twice a year. Meetings are also attended by invitation by the Managing Director and Chief Financial Officer. The Committee held two meetings in 2005 with 100% attendance.

Hysan believes that crucial to the effective functioning of an audit committee is a clear appreciation of the separate roles of management, the external auditors and Audit Committee members.

Hysan management is responsible for selecting company accounting policies and the preparation of the financial statements. The external auditors are responsible for auditing and attesting to the Company's financial statements and evaluating the Group's system of internal controls. The Audit Committee, as the delegate of the full Board, is responsible for overseeing the entire process.

#### Where Hysan Exceeded Code Provisions and Recommended Best Practices

Hysan has published a separate Audit Committee Report since 2002.

Disclosure in 2005 Audit Committee Report (page 80) was enhanced, setting out in detail the roles of the Committee including its relationship with management and the external auditors, work performed during the review year, report procedures, and steps agreed to enhance interaction with external auditors.

Code Provisions	Alignment?	What exactly did Hysan do?
Minutes be kept by a duly appointed secretary; and should be sent to all committee members within a reasonable time.	<b>V</b>	Draft minutes prepared by the Company Secretary are sent to members within 14 days of each meeting.
<ul> <li>A former partner of the existing auditors should not sit on the audit committee.</li> </ul>	<b>V</b>	<ul> <li>None of the three Audit Committee members are former partners of the external auditors.</li> </ul>
<ul> <li>The terms of reference of audit committee (containing the minimum prescribed duties) be made available on request and on the website.</li> </ul>	<b>/</b>	Full terms of reference are available on website: www.hysan.com.hk.
Disclosure - statement from the audit committee explaining its recommendation on the appointment, resignation or dismissal of external auditors; express disclosure where the board disagrees with the committee's view.	<b>✓</b>	Audit Committee recommended to the Board (which in turn endorsed the view) that, subject to shareholders' approval at the forthcoming AGM, Deloitte Touche Tohmatsu be re-appointed as the external auditors for 2006. Factors considered include the presence of a lead audit partner rotation system, and the level of fees paid to external auditors for non-audit or review activities (2005: HK\$227,390 for tax services provided; 2004: HK\$228,300).
The audit committee should be provided with sufficient resources to discharge its duties.	<b>V</b>	<ul> <li>There is an agreed procedure for Audit Committee members to take independent professional advice at the Company's expense.</li> </ul>
Recommended Best Practice		
Terms of reference include:  "whistle-blowing" procedures by which employees of the issuer may, in confidence, raise concerns about possible improprieties.  oversee the issuer's relation with the external auditor.		<ul> <li>"Whistling-blowing" procedures are included in Hysan's "Code of Ethics". (See section headed "Business Integrity" below)</li> <li>The Audit Committee oversees the relationship of management with the external auditors including the provision of non-audit services.</li> </ul>

# D. Delegation by the Board

#### **D1.** Management Functions

## Code Principle

An issuer should have a formal schedule of matters reserved to the board for its decision. The board should give clear directions to management as to the matters that must be approved by the board before decisions are made on behalf of the issuer.

#### How Hysan Applied the Code Principle

This is clearly stated in the Hysan's Corporate Governance Guidelines: Principle 14 – Board Authorities, Delegations and Discretions:

"The Board has determined those matters that are to be retained for full Board sanction and those matters that are to be delegated to the executive management of the business. All Board Committees have clear written terms of reference. Board Committees report regularly to the full Board on their work and findings."

The Board and management fully appreciate their respective roles and are supportive of the development of a healthy corporate governance culture.

The Board's role is not to manage the business, which responsibility remains vested with management. Board responsibility is to test and question management, and to monitor progress.

Code Provisions	Alignment?	What exactly did Hysan do?
Board must give clear directions as to the powers of management, including circumstances where management should obtain prior approval from the board.      Formalise the functions reserved to the board and those delegated to management; and review arrangements on periodic basis.	<b>✓</b>	There is a defined schedule of matters reserved for full Board decision, including:  Long-term objectives and strategies; Extension of group activities into new business areas; Annual budgets; Preliminary announcements of interim and final results; Dividend; Material banking facilities; Material acquisitions and disposals; Connected transactions; Annual internal controls assessment; and Appointments to the Board following recommendations by the Nomination Committee.  Where applicable, the "materiality" thresholds were based on Listing Rules requirements but set at lower levels.
Recommended Best Practice		
<ul> <li>Issuers should have formal letters of appointment for directors setting out the key terms and conditions relative to their appointment.</li> </ul>	<b>/</b>	<ul> <li>A formal appointment letter, setting out the key terms and conditions relative to their appointment, will be prepared for each newly appointed Director.</li> </ul>

# **D2. Board Committees**

# Code Principle

Board committees should be formed with specific written terms of reference that deal clearly with the committees' authority and duties.

#### How Hysan Applied the Code Principle

Hysan currently has four Board Committees, including three corporate governance-related committees (being the Audit, Emoluments Review, Nomination Committees) and the Investment Committee. All Board Committees have clear written terms of reference. Board Committees report regularly to the Board on their work and findings.

#### Procedures - Code Provisions and Recommended Best Practice

#### Where Hysan Exceeded Code Provisions and Recommended Best Practice

Hysan publishes separate reports on work performed during the review year by the corporate governance-related committees, as follows:

- Audit Committee Report (page 80); and
- Directors' Remuneration and Interests Report (page 73).

Code Provisions	Alignment?	What exactly did Hysan do?
Clear terms of reference to enable proper discharge of committees functions.	<b>/</b>	<ul> <li>The Board has established four Board Committees with specific terms of reference, namely, Audit Committee, Emoluments Review Committee, Nomination Committee and Investment Committee.</li> </ul>
The terms of reference should require committees to report their decisions to the board.	<b>V</b>	<ul> <li>Board Committees present their respective reports to the Board after each meeting, which reports address their work and findings.</li> </ul>

#### E. Communication with Shareholders

#### E1. Effective Communication

#### Code Principle

The board should endeavour to maintain an on-going dialogue with shareholders and in particular, use annual general meetings or other general meetings to communicate with shareholders and encourage their participation.

#### How Hysan Applied the Code Principle

Hysan is committed to maintaining a policy of open and timely disclosure of relevant information on its attributes to shareholders and other stakeholders, subject to applicable legal requirements.

- The Board welcomes moves towards a more constructive use of AGMs and treats them as one of the principal avenues to enter into a dialogue with shareholders based on mutual understanding of objectives. Since 2004, we have introduced a "business review" session in addition to the statutory part of the meeting. A shareholders' visit session was built into the 2005 AGM programme.
- There is currently no requirement in Hong Kong providing for mandatory forwarding of shareholder communication materials by nominee companies to ultimate shareholders. Since 2005, we initiated and funded a programme inviting major nominee companies to pro-actively forward communication materials to shareholders at our expense. We are in discussions with other nominee companies with a view to expanding the programme.

#### Procedures - Code Provisions and Recommended Best Practice

## Where Hysan Exceeded Code Provisions and Recommended Best Practice

Hysan exceeded Code procedures in conducting the statutory business of the 2005 AGM in the following ways:

- Despatch of Annual Report and financial statements and related papers to shareholders at least 35 days prior to AGM, as compared with statutory requirement of 21 days;
- Preparation of a comprehensive yet user-friendly AGM circular containing:
  - detailed report on voting procedures (including procedures for demanding a poll) presented in a user-friendly "frequently-asked-questions-and-answers" format;
  - comprehensive information on each resolution to be proposed;
  - biographies and interests of Directors standing for re-election inserted for ease of reference;
- Chairman demanded poll on all resolutions proposed;
- In addition to enhancing processes for the statutory part of the meeting, we introduced a "general business overview" session led by the Chairman and Managing Director in our 2005 AGM. Topics covered include Year 2004 business environment; governance and social responsibilities; 2004 achievements; business activities review and 2005 outlook. The arrangements were positively received by shareholders. An hour-long shareholders' visit was organised immediately preceding the 2005 AGM, aiming to enhance shareholder understanding of Hysan's core investment properties business.

Code Provisions	Alignment?	What exactly did Hysan do?
<ul> <li>A separate resolution be proposed by the chairman for each substantially separate issue.</li> </ul>	<b>/</b>	<ul> <li>Separate resolutions are proposed at the meeting on each substantially separate issue, including the election of individual Directors.</li> </ul>
The chairman of the board should attend the general meeting and arrange for the chairmen of the audit, remuneration and nomination committees to be present.	<b>✓</b>	<ul> <li>In 2005, there was 100% attendance of all executive Directors, Independent non-executive Directors, and Chairman of Audit and Emoluments Review Committees.</li> </ul>

# E2. Voting by Poll

#### Code Principle

The issuer should regularly inform shareholders of the procedures for voting by poll and ensure compliance with the requirements about voting by poll contained in the Listing Rules and the constitutional documents of the issuer.

#### How Hysan Applied the Code Principle

Hysan supports the principle of voting by poll and has adopted poll voting procedures for all resolutions in 2005 AGM.

#### Procedures - Code Provisions and Recommended Best Practice

# Where Hysan Exceeded Code Provisions and Recommended Best Practice

Hysan has adopted poll voting procedures for all resolutions in the 2005 AGM.

Code Provisions	Alignment?	What exactly did Hysan do?
Disclosure in general meeting circulars of procedures and rights of shareholders to demand a poll.		<ul> <li>Procedures for demanding a poll were set out in a user-friendly "frequently asked-questions-and- answers" format in the circular accompanying the AGM Notice. These procedures were also explained during the AGM proceedings.</li> </ul>
Ensure that votes cast are properly counted and recorded.		<ul> <li>A representative of external auditors was appointed as scrutineer.</li> </ul>
Chairman of meeting should adequately explain the poll procedures at commencement . of meeting.		<ul> <li>Poll results were published in major Hong Kong newspapers on the business day following the meeting and posted on the websites of the Stock Exchange and the Company.</li> </ul>

#### ADDITIONAL CORPORATE GOVERNANCE AREAS

#### **Business Integrity**

Maintaining the highest professional and ethical standards is central to Hysan's core operating philosophy. In 2005, the Group formally adopted a Code of Ethics addressing guiding principles governing conduct of Directors and employees, which includes promotion of fair and open competition, and appropriate "whistle-blowing" procedures. Details of the Code are available on our website: www.hysan.com.hk.

The Group recognises that the engendering of an appropriate corporate culture complemented by an internal communication strategy is crucial to the effectiveness of enforcing such Code. An internal communication programme is being rolled out. This includes the set-up of an employee concern programme ("Ideas Express") offering our staff the opportunity to write to the Managing Director via letter or email to express any views or thoughts including reporting possible breaches of Company policy without fear or intimidation. A range of internal communications channels including speeches, briefings, presentations and publications will also be used.

# Communications with the Investment Community

Hysan is committed to maintaining a continuing open dialogue with institutional investors and analysts in order to raise understanding and awareness of the Group's strategy, operations, management and plans and to realise a fair valuation for the Company's shares. Under the programme in 2005, Managing Director and Chief Financial Officer participated in regular one-on-one meetings in Hong Kong and a roadshow in Singapore.

Group strategy and performance are communicated to financial markets principally through annual and interim reports, news releases, presentations. The Company's website has undergone continual development in 2005, allowing access to more extensive information on Group corporate objectives and structure; operations; assets; all media/ regulatory communications, and public presentations. Frequently-asked-questions are posted on the website and the Company responds to direct requests for information as well as providing answers to specific queries.

#### **Shareholdings Information**

As at 31 December 2005:

Authorised share capital: HK\$7,250,000,000, comprising 1,450,000,000 ordinary shares of HK\$5.00 each.

Issued and fully paid-up capital: HK\$5,266,304,205 comprising 1,053,260,841 ordinary shares of HK\$5.00 each.

Class of shares: one class of ordinary shares of HK\$5.00 each with equal voting rights.

## **TOP 10 LARGEST SHAREHOLDERS**

(as at 31 December 2005, as per register of members of the Company)

No.	Name of Shareholder	Number of shares held	% of the issued share capital*
1.	HKSCC Nominees Limited	428,206,972	40.65
2.	Lee Hysan Estate Company Limited*	270,118,724	25.65
3.	HSBC Nominees (Hong Kong) Limited	87,029,160	8.26
4.	Kenwin Assets Limited*	43,902,720	4.17
5.	Overton Holdings Limited*	43,902,720	4.17
6.	Atlas Corporate Management Limited*	39,809,001	3.78
7.	Hang Seng (Nominee) Limited	23,187,014	2.20
8.	Clipperton Company Limited*	17,019,739	1.62
9.	Shanghai Commercial Bank (Nominees) Limited	12,543,244	1.19
10.	Besticom Investment Limited*	8,834,176	0.84
Total		974,553,470	92.53

#### **LOCATION OF SHAREHOLDERS**

(as at 31 December 2005, as per register of members of the Company)

Location of Shareholders	Number of shares held	% of the issued share capital*
Hong Kong United States and Canada United Kingdom Singapore Others	1,043,704,554 5,122,312 4,284,815 63,238 85,922	99.08 0.49 0.41 0.01 0.01
Total	1,053,260,841	100.00

#### **TYPES OF SHAREHOLDERS**

Type of Shareholders	Number of shares held	% of the issued share capital*
Lee Hysan Company Limited, Lee Hysan Estate Company, Limited and their subsidiaries	429,046,912	40.74
Other corporate shareholders Individual shareholders	568,877,219 55,336,710	54.01 5.25
Total	1,053,260,841	100

Note: \* The percentages have been compiled based on the total number of shares of the Company in issue as at 31 December 2005 (i.e.1,053,260,841 ordinary shares).

<sup>\*</sup> denotes entities whose interests are attributable to the substantial shareholder: Lee Hysan Estate Company, Limited (see "Substantial Shareholders' and Other Persons' Interests in Shares" section in Directors' Report).

# **DIRECTORS' REPORT**

The Directors submit their report together with the audited financial statements for the year ended 31 December 2005, which were approved by the Board of Directors on 7 March 2006.

#### PRINCIPAL ACTIVITIES

The principal activities of the Group continued throughout 2005 to be property investment, management and development. Details of the Group's associates and principal subsidiaries at 31 December 2005 are set out in notes 19 and 43 respectively to the financial statements.

An analysis of Group's turnover is set out in note 7 to the financial statements. As the Group's turnover is derived principally from rental income and wholly in Hong Kong, no segment financial analysis is provided. A detailed review of the development of the business of the Group during the year, and likely future developments, is set out in Chairman's Statement and Management's Discussion and Analysis of the Annual Report.

#### **RESULTS AND APPROPRIATIONS**

The results of the Group for the year ended 31 December 2005 are set out in the consolidated income statement on page 84.

An interim dividend of HK10 cents per share amounting to HK\$105,223,977 was paid to shareholders during the year.

The Board of Directors recommends the payment of a final dividend of HK35 cents per share with a scrip alternative to the shareholders on the register of members on 9 May 2006, absorbing HK\$368,641,294. The ordinary dividends proposed and paid in respect of the full year 2005 will absorb HK\$473,865,271, the balance of the profit will be retained.

#### **RESERVES**

Movements during the year in the reserves of the Group and the Company are set out in the consolidated statement of changes in equity on pages 88-89 and note 35 to the financial statements respectively.

#### **INVESTMENT PROPERTIES**

All of the Group's investment properties were revalued by an independent professional valuer at 31 December 2005. The revaluation resulted in a surplus as compared to carrying amount of HK\$4,226,005,332 and is recognised in the consolidated income statement. During the year, the Group has disposed of one of its investment properties, Entertainment Building, which sale was completed on 30 December 2005. Financial analysis of the sale is set out in the Management's Discussion and Analysis of the Annual Report.

Details of movements during the year in the investment properties of the Group and the Company are set out in note 17 to the financial statements.

Details of the major investment properties of the Group at 31 December 2005 are set out in the section under "Schedule of Principal Properties" of the Annual Report.

#### PROPERTY, PLANT AND EQUIPMENT

Details of movements during the year in the property, plant and equipment of the Group and the Company are set out in note 15 to the financial statements.

# **SHARE CAPITAL**

During the year, the Company issued a total of 3,297,182 ordinary shares. Details of movements in the share capital of the Company are set out in note 34 to the financial statements.

#### **CORPORATE GOVERNANCE**

The Company is committed to maintaining a high standard of corporate governance and has complied throughout the year with the Code on Corporate Governance Practice (the "Code") as set out in Appendix 14 of the Rules Governing the Listing of Securities (the "Listing Rules") on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

Further information on the Company's corporate governance practices is set out in the following separate reports:

(a) "Corporate Governance Report" (page 49) – it gives detailed information on the Code; the Company's compliance with the same, and adoption of local and international best practices;

#### **CORPORATE GOVERNANCE** continued

- (b) "Directors' Remuneration and Interests Report" (page 73) it gives detailed information of Directors' remuneration and interests (including information on Director's compensation, service contracts, Directors' interests in shares; contracts and competing business);
- (c) "Audit Committee Report" (page 80) it sets out terms of reference, work performed and findings of the Audit Committee for the review year;
- (d) "Report on Internal Controls and Risk Management" (page 38) it sets out the Company's framework on internal controls and risks assessment including methodology, control activities, work done during the year and further steps to be done.

#### THE BOARD

The Board currently comprises Peter T.C. Lee, Chairman, Michael T.H. Lee, Managing Director and Pauline W.L. Yu Wong, Executive Director and eight other non-executive Directors. Sir David Akers-Jones acts as the Independent non-executive Deputy Chairman, also chairing the corporate governance committees, namely the Audit Committee and Emoluments Review Committee. The biographies of the Directors as at the date of this Report appear on pages 45 and 46.

David Muir Turnbull was appointed as an Independent non-executive Director on 11 May 2005 and resigned on 12 December 2005.

Under the Company's current Articles of Association, one-third (or such other number as may be required under applicable legislation) of the Directors, and where the applicable number is not an integral number, to be rounded upwards, who have been longest in office shall retire from office by rotation. In this light, Peter T. C. Lee, Chien Lee, Sir David Akers-Jones and Hans Michael Jebsen will retire and, being eligible, offer themselves for re-election at the forthcoming AGM.

During the year, Raymond Liang-ming Hu, Li Kam Wing, Charles Gary Wellins and V-nee Yeh served as alternate Directors.

The Company has received from each Independent non-executive Director an annual confirmation of his independence pursuant to Rule 3.13 of the Listing Rules and the Company considered all of them to be independent.

#### **DIRECTORS' INTERESTS IN SHARES**

Details of Directors' interests in shares of the Company are set out in Directors' Remuneration and Interests Report on page 77.

#### SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS IN SHARES

As at 31 December 2005, the interests or short positions of Substantial Shareholders and Other Persons of the Company, in the shares of the Company as recorded in the register required to be kept under section 336 of the Securities and Futures Ordinance ("SFO"), or as otherwise notified to the Company, were as follows:

0/2 of the

#### Aggregate long positions in shares and underlying shares of the Company

Name	Capacity	No. of shares held	issued share capital*
Lee Hysan Estate Company, Limited	Interests of controlled corporations	429,046,912 (Note 1)	40.74
Lee Hysan Company Limited	Interests of controlled corporations	429,046,912 (Note 1)	40.74
J.P. Morgan Chase & Co.	(Note 2)	72,418,583	6.88

<sup>\*</sup> The percentages have been compiled based on the total number of shares of the Company in issue as at 31 December 2005 (i.e. 1,053,260,841 ordinary shares).

# ${\bf SUBSTANTIAL\ SHAREHOLDERS'\ AND\ OTHER\ PERSONS'\ INTERESTS\ IN\ SHARES}\ continued$

- (1) These interests represent the same block of shares. Lee Hysan Estate Company, Limited is a wholly-owned subsidiary of Lee Hysan Company Limited.
- (2) As notified by J.P. Morgan Chase & Co., these shares were held in their respective capacities as beneficial owner (holding 73,000 shares), investment manager (holding 51,674,704 shares) and custodian (holding 20,670,879 shares).

Apart from the above, no other interest or short position in the shares or underlying shares of the Company were recorded in the register required to be kept under section 336 of the SFO as at 31 December 2005.

#### **RELATED PARTY TRANSACTIONS**

The Group entered into certain transactions with parties regarded as "Related Parties" under applicable accounting principles. These mainly relate to contracts entered into by the Group in the ordinary course of business, which contracts were negotiated on normal commercial terms and on an arm's length basis. Further details are set out in note 41 to the financial statements.

Some of these transactions also constitute "Continuing Connected Transactions" under the Listing Rules, as identified below.

# **CONTINUING CONNECTED TRANSACTIONS**

Certain transactions entered into by the Group constituted continuing connected transactions (the "Transactions") under the Listing Rules. Details of the Transactions are set out as follows:

# I. Lease granted by the Group

#### (a) Lee Gardens Two, 28 Yun Ping Road, Hong Kong ("Lee Gardens Two")

The following lease arrangements were entered into by Barrowgate Limited (property owner of Lee Gardens Two) with the following connected persons (also substantial shareholders of Barrowgate Limited). Particulars are set out below:

Connected person		Date of agreement	Terms	Premises	Annual consideration
(i)	Jebsen and Company Limited (10% equity interest in Barrowgate Limited)	10 September 2003	4 years commencing from 1 September 2003	Office units at 28th to 31st Floors	14,053,410
	Zanongao zimouj	Various carpark agreements	On monthly basis with various commencement dates	3 carparking spaces	
		19 April 2005	3 months commencing from 1 May 2005	1 carparking space	
		19 April 2005	On monthly basis commencing from 1 May 2005	1 carparking space	
(ii)	Hang Seng Bank Limited (24.64 % equity interest in Barrowgate Limited)	3 September 2004	2 years and 16 days commencing from 15 September 2004	Shop units at Ground Floor and Basemer	

#### **CONTINUING CONNECTED TRANSACTIONS** continued

# (b) Bamboo Grove, 74-86 Kennedy Road, Hong Kong ("Bamboo Grove")

Certain leases were entered into by Kwong Wan Realty Limited, a wholly-owned subsidiary of the Company and property owner of Bamboo Grove, with Lee Hysan Estate Company, Limited, a substantial shareholder of the Company (holding 40.74% interest) ("Lee Hysan Estate") and Atlas Corporate Management Limited, a wholly-owned subsidiary of Lee Hysan Estate. Details of the leases are set out below:

Connected person		Date of agreement	Terms	Premises c	Annual consideration
(i)	Lee Hysan Estate Company, Limited	12 January 2004	2 years commencing from 16 January 2004	An apartment and 2 carparking spaces	1,289,880
(ii)	Lee Hysan Estate Company, Limited	9 November 2005	2 years commencing from 1 November 2005	An apartment and 1 carparking space	2,644,800
(iii)	Atlas Corporate Management Limited	14 December 2005 (Formal tenancy agreement executed on 5 January 2006)	2 years commencing from 16 January 2006	An apartment and 2 carparking spaces	1,778,280

# (c) One Hysan Avenue, Causeway Bay, Hong Kong

The following lease arrangement was entered into by OHA Property Company Limited, a wholly-owned subsidiary of the Company and property owner of One Hysan Avenue, with Atlas Corporate Management Limited. Details of the lease are set out below:

Connected person	Date of agreement	Terms	Premises	Annual consideration
Atlas Corporate Management Limited	9 November 2005	3 years commencing from 1 November 2005	Whole of 21st Floor	1,357,632

# (d) Lee Gardens Two, 28 Yun Ping Road, Hong Kong

The following lease arrangements were entered into by Barrowgate Limited with Chickeeduck Retail (Hong Kong) Limited and MF Jebsen International Limited, each of which was a connected person by virtue of the interest of an associate of a non-executive Director:

Connected person		Date of agreement	Terms	Premises	Annual consideration
(i)	Chickeeduck Retail (Hong Kong) Limited	18 December 2003	3 years commencing from 7 November 2003	Shop units on the 2nd Floor	1,248,157
(ii)	MF Jebsen International Limited	23 April 2004 and a Supplemental Deed of 12 July 2004	4 years commencing from 1 February 2004 and 3 years and 7 month commencing from 1 July 2004	Office units at 24th and 25th Floors as	6,376,938
		1 May 2003	On monthly basis commencing from 1 May 2003	1 carparking space	

#### **CONTINUING CONNECTED TRANSACTIONS** continued

# II. Leasing and property management services with a non-wholly-owned subsidiary at Lee Gardens Two

The following management agreements were entered into by Hysan Leasing Company Limited and Hysan Property Management Limited, both being wholly-owned subsidiaries of the Company, with Barrowgate Limited for the provision of services to Lee Gardens Two, including (i) leasing, marketing and lease administration services; and (ii) property management services:

Connected person	Date of agreement	Terms	Premises	Consideration HK\$ (Note)
Barrowgate Limited	25 February 2004 and a Supplemental Appointment Letter of 19 July 2004	3 years commencing from 1 April 2004	Whole premise of Lee Gardens Two	5,931,145 (i) and 2,308,715 (ii)

Note: These represent the actual considerations for the year ended 31 December 2005, calculated on the basis of the fee schedules as prescribed therein.

All the Transactions were entered in the ordinary and usual course of business of the respective companies after due negotiations on an arm's length basis with reference to the prevailing market conditions.

Announcements were published on 20 July 2004, 6 September 2004, 20 July 2005, 10 November 2005 and 15 December 2005 respectively regarding the relevant Transactions (other than that referred to in section I (d)(i)) in accordance with the Listing Rules. The Stock Exchange has granted a waiver for the Transactions referred to in section I (d) (ii) and section II above by virtue of Rule 14A.42 from strict compliance with the requirements of Rules 14A.45 to 14A.47 of the Listing Rules on condition that details of the Transactions be included in the Company's subsequent published annual report for financial years in which the Transactions are subsisting.

Pursuant to Rule 14A.38 of the Listing Rules, the Board of Directors engaged the auditors of the Company to perform certain agreed upon procedures in respect of the Transactions of the Group to assist the Directors to evaluate whether the Transactions:

- 1. have received the approval from the Board of Directors;
- 2. were in accordance with the pricing policies of the Company where the Transactions involve provision of goods and services by the Company;
- 3. have been entered into in accordance with the agreement governing such Transactions; and
- 4. have not exceeded the cap stated in the relevant announcements.

The auditors have reported their factual findings on these procedures to the Board of Directors that the samples the auditors selected for the Transactions were in agreement in respect of items 1, 3 & 4 above and that according to the samples the auditors selected, in respect of item 2, the rent charged to the connected persons were either the same or fall within or slightly above the range of rental offered to independent third parties. All Independent non-executive Directors of the Company have reviewed the Transactions and the report of the auditors and confirmed that the respective contracts and terms of the Transactions are:

- 1. in the ordinary and usual course of business of the Company;
- 2. on normal commercial terms; and
- 3. in accordance with the relevant agreement governing them on terms that are fair and reasonable and in the commercial interests of the Group as a whole.

#### INTEREST IN CONTRACTS OF SIGNIFICANCE

The lease arrangement between Barrowgate Limited, a non-wholly-owned subsidiary, and Jebsen and Company Limited also constitutes a contract of significance due to the annual consideration of the lease having a percentage ratio of 1.1% from the calculation of the revenue test (the percentage ratio for assets ratio and consideration ratio are 0.04% and 0.07% respectively). Details of the transaction are set out under section I(a) (i) of Continuing Connected Transactions.

#### MAJOR CUSTOMERS AND SUPPLIERS

The aggregate turnover attributable to the Group's five largest customers was less than 30% of total turnover.

Details of the Group's transactions with its major suppliers during the year are set out below:

Percentage of the Group's total purchases

The largest supplier 18% Five largest suppliers in aggregate 33%

### PURCHASES, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the year, neither the Company nor its subsidiaries had purchased, sold or redeemed any of the Company's listed securities.

#### **PUBLIC FLOAT**

Based on the information that is publicly available to the Company and within the knowledge of the Directors, the Company has maintained the prescribed amount of public float during the year and up to the date of this report as required under the Listing Rules.

#### **DONATIONS**

During the year, the Group made donations HK\$1,593,696 for charitable and other purposes.

### **AUDITORS**

A resolution for the re-appointment of Messrs. Deloitte Touche Tohmatsu as auditors of the Company is to be proposed at the forthcoming AGM.

By order of the Board **Peter T.C. Lee**Chairman

Hong Kong, 7 March 2006

# **DIRECTORS' REMUNERATION AND INTERESTS REPORT**

#### **DIRECTOR COMPENSATION**

#### **Executive Director Emoluments**

The Board first established the Emoluments Review Committee in 1987 to review and determine the remuneration of executive Directors.

The Committee is chaired by Sir David Akers-Jones, Independent non-executive Deputy Chairman, and has a majority of Independent non-executive Directors. Its other members are F.K. Hu and Dr. Geoffrey M.T. Yeh (Independent non-executive Director).

Management makes recommendations to the Committee on the Company's framework for, and cost of, executive Director remuneration and the Committee then reviews these recommendations. On matters other than those concerning him, the Chairman or Managing Director may be invited to Committee meetings. No Director is involved in deciding his own remuneration.

The Group's remuneration policy seeks to provide a fair market remuneration in a form and value to attract, retain and motivate high quality staff and at the same time to reflect the importance of aligning awards with shareholder interests. Remuneration packages are set at levels to ensure comparability and competitiveness with Hong Kong-based companies competing within a similar talent pool, with particular emphasis on the property industry. Independent professional advice will be sought to supplement internal resources where appropriate.

Following a review completed in November 2003 by the Committee, the Company has developed a policy that involves top management (the Chairman and Managing Director) having a remuneration package consisting of several remuneration components. The fixed part of the package is a combination of basic salary and benefits. The proportion of performance-based compensation has been increased under this new structure. In addition, there are arrangements for a long-term incentive plan. The new levels of remuneration, taking effect as from December 2003, reflected comparator market information and advice from independent consultants (Watson Wyatt Hong Kong Limited). Such salary levels would be reviewed by the Committee on an annual basis.

The Committee met in March 2005 to review the 2005 fixed basic salary of the Chairman and Managing Director and their 2004 performance-based annual bonus. Details are set out in note 8 to the financial statements. The most recent meeting of the Committee was held in March 2006 to review executive Director compensation packages. There was 100% attendance without any executive Director presence.

Details of Directors' (including individual executive Directors) emoluments and options are set out in notes 8 and 42 respectively to the financial statements.

### **Non-executive Director Emoluments**

The Directors' fees are subject to shareholder approval at general meeting. The non-executive Directors (including the Independent non-executive Directors) received fees totalling HK\$839,382 and the Independent non-executive Deputy Chairman received a total annual fee of HK\$157,500 for 2005 (Please refer to note 8 to the financial statements).

Taking into consideration the level of responsibility, experience and abilities required of the Directors, and fees offered for similar positions in comparable companies, new levels of Directors' fees were reviewed and approved at the AGM held on 10 May 2005. The new fees came into effect on 1 July 2005, and are as follows:

	HK\$ per annum
Board of Directors Chairman Deputy Chairman Director	140,000 120,000 100,000
Audit Committee Chairman Member	60,000 30,000
Other Committees Chairman Member	30,000 20,000

The non-executive Directors received no other compensation from the Group except for the fees disclosed above.

None of the non-executive Directors receive any pension benefits from the Company, nor do they participate in any bonus or incentive schemes.

#### **Long-term Incentives: Share Option Schemes**

The Company has granted options under two executive share option schemes. The purpose of both schemes was to strengthen the link between individual staff and shareholder interests. The power of grant to executive Directors is vested in the Emoluments Review Committee and endorsed by all Independent non-executive Directors as required under the Listing Rules. As approved by the Board, either the Chairman or the Managing Director may make grants to management staff below executive Director level.

Key terms of the share option schemes of the Company are summarised as follows:

#### The 1995 Share Option Scheme ("the 1995 Scheme")

The 1995 scheme was approved by shareholders on 28 April 1995 and had a term of 10 years. It expired on 28 April 2005. All outstanding options granted under the 1995 Scheme will continue to be valid and exercisable in accordance with the provisions of the 1995 Scheme.

As at 31 December 2005, shares issuable under options granted under the 1995 scheme was 1,885,000, representing less than 0.18% of the issued share capital of the Company.

The maximum entitlement of each participant is substantially below the limit set out under the scheme rules (being 25% of the maximum number of shares in respect of which options may at any time be granted under the 1995 Scheme). The exercise price was initially fixed at 80% of the average of the closing prices of the shares on the Stock Exchange for the 20 trading days immediately preceding the date of grant or the nominal value of a share whichever is the greater. The exercise price for options granted after 1 September 2001 was amended to comply with amendments to the Listing Rules. Consideration to be paid on each grant of option is HK\$1.00, with full payment for exercise price to be made on exercise of the relevant option.

Grants made prior to 8 March 2005 are subject to a five-year vesting period and a bar on the exercise of options within the first two years of their issue.

# The 2005 Share Option Scheme ("the 2005 Scheme")

The Company adopted a new share option scheme (the "2005 Scheme" and together with the 1995 Scheme are referred to as "the Schemes") at the AGM held on 10 May 2005, which has a term of 10 years and will expire on 9 May 2015.

The maximum number of shares in respect of which options may be granted under the 2005 Scheme and any other share option scheme of the Company shall not exceed such number of shares as required under the Listing Rules, currently being 10% of the shares in issue (being 104,996,365 shares) as at 10 May 2005, the date of the AGM approving the 2005 Scheme. Under the Listing Rules, a listed issuer may seek approval by its shareholders in general meetings for "refreshing" the 10% limit under the scheme. The limit on the number of shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the 2005 Scheme and any other share option scheme of the Company must not exceed 30% of the shares in issue from time to time (or such number of shares as required under the Listing Rules). No options may be granted if such grant will result in this 30% limit being exceeded.

The maximum entitlement of each participant under the 2005 Scheme must not during any 12-month period exceed such number of shares as required under the Listing Rules (which is 1% of the total shares in issue as at the date of shareholders' approval). The exercise price shall be at least the highest of (i) the closing price of the shares as stated in the Stock Exchange's daily quotations sheet on the date of grant; (ii) the average of the closing prices of the shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of grant; and (iii) the nominal value of the shares. Consideration to be paid on each grant of option is HK\$1.00, with full payment for exercise price to be made on exercise of the relevant option.

### **Grant and Vesting Structures**

With effect from 8 March 2005, the Board has approved a new grant and vesting structure. Grants will be made on a periodic basis. Vesting period is three years in equal proportion. Size of grant will be determined by reference to base salary multiple and job grades. A clear performance criterion will be a key driver. The Board will review the grant and vesting structures from time to time.

#### **Grant Movements during the Year**

During the year, a total of 1,179,000 shares options were granted under the Schemes.

As at 31 December 2005, an aggregate of 2,389,000 shares are issuable under options granted under the Schemes, representing approximately 0.23% of the issued share capital of the Company.

As at the date of this Report, 100, 157, 365 shares are issuable under the Schemes, regarding options granted which remain unexercised and options to be granted under the 2005 Scheme, representing 9.5% of the issued share capital.

Details of options granted and outstanding under the Schemes during the year are as follows:

	Changes during the year								
Name	Balance as at 1.1.2005	Date of grant	Cancelled/ lapsed	Granted	Exercised	Balance as at 31.12.2005	Exercise price HK\$	Exercisable period	
Executive Directors									
Peter T.C. Lee (Note 1)	1,350,000	7.1.1999	Nil	Nil	Nil	1,350,000	9.22	7.1.2001 – 6.1.2009	
Michael T.H. Lee (Note 2)	Nil	10.5.2005	Nil	240,000	Nil	240,000	16.60 (Note 4)	10.5.2005 – 9.5.2015	
Eligible Employees (Note 3)	Nil	30.3.2005	140,000 (Note 8)	675,000	Nil	535,000	15.85 (Note 5)	30.3.2005 – 29.3.2015	
	Nil	9.8.2005	Nil	144,000	Nil	144,000	18.79 (Note 6)	9.8.2005 – 8.8.2015	
	Nil	12.10.2005	Nil	120,000	Nil	120,000	18.21 (Note 7)	12.10.2005 – 11.10.2015	
	1,350,000		140,000	1,179,000		2,389,000			

Notes:

- 1. Options granted to Peter T.C. Lee were under the 1995 Scheme with a holding period of 2 years and a vesting period of 5 years.
- 2. Options granted to Michael T. H. Lee were under the 2005 Scheme with a vesting period of 3 years in equal proportions.
- 3. Eligible Employees are working under employment contracts that are regarded as "continuous contracts" for the purposes of the Employment Ordinance. The options granted under the Schemes have vesting periods of 3 years in equal proportions.
- 4. The closing price of the shares of the Company immediately before the date of grant (as of 9 May 2005) was HK\$16.40.
- 5. The closing price of the shares of the Company immediately before the date of grant (as of 29 March 2005) was HK\$15.35.
- 6. The closing price of the shares of the Company immediately before the date of grant (as of 8 August 2005) was HK\$18.55.
- 7. The closing price of the shares of the Company immediately before the date of grant (as of 10 October 2005) was HK\$17.90.
- 8. The options for 140,000 shares lapsed during the year upon the resignation of certain Eligible Employees.

Apart from the above, the Company had not granted any share option under the Schemes to any other persons as required to be disclosed under Rule 17.07 of the Listing Rules.

Particulars of the Company's share option schemes are set out in note 42 to the financial statements.

## Value of share options

Pursuant to Rule 17.08 of the Listing Rules, the value of the share options granted during the year is as follows to be expensed through the Group's income statement over the three-year vesting period of the options.

The Company has used the Black-Scholes option pricing model (the "Model") to value the share options granted during the year. The Model is one of the commonly used models to estimate the fair value of an option. The value of an option varies with different variables of certain subjective assumptions. Any change in the variables so adopted may materially affect the estimation of the fair value of an option.

Details of the fair values of share options determined at the date of grant using the Model with significant variables and assumptions are as follows:

	Date of grant						
	30.3.2005	10.5.2005	9.8.2005	12.10.2005			
Closing share price at the date of grant	HK\$15.55	HK\$16.60	HK\$18.75	HK\$18.00			
Risk free rate (Note 1)	4.428%	3.817%	4.186%	4.293%			
Expected life of option (Note 2)	10 years	10 years	10 years	10 years			
Expected volatility (Note 3)	31.50%	29.81%	25.56%	25.68%			
Expected dividend per annum (Note 4)	HK\$0.39	HK\$0.39	HK\$0.39	HK\$0.39			
Estimated fair values of options granted	HK\$3,659,000	HK\$1,286,000	HK\$847,000	HK\$668,000			

Notes:

- 1. Risk free rate: being the approximate yields of 10-year Exchange Fund Notes traded on the date of grant, matching the expected life of each option.
- 2 Expected life of option: being the period of 10 years commencing on the date of grant, adjusted based on management's best estimates for the effects of non-transferability, exercise restriction and behavioural consideration.
- 3. Expected volatility: being the approximate historical volatility of closing prices of the share of the Company in the past one year immediately before the date of grant.
- 4. Expected dividend per annum: being the approximate average annual cash dividend for the past five financial years.

#### **SERVICE CONTRACTS**

No Director proposed for re-election at the forthcoming AGM has a service contract with the Company or any of its subsidiaries that is not determinable by the Group within one year without payment of compensation (other than statutory compensation).

#### **DIRECTORS' INTERESTS IN SHARES**

As at 31 December 2005, the interests of the Directors and Alternate Director in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) as recorded in the register required to be kept under section 352 of the SFO; or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code"), are set out below:

# Aggregate long positions in shares and underlying shares of the Company

#### No. of shares held

Name	Personal interests	Family interests	Corporate interests	Other interests	Total	% of the issued share capital*
Peter Ting Chang Lee	2,000,000	-	4,083,823 (Note 1)	-	6,083,823	0.578
Michael Tze Hau Lee	1,023,233	-	_	-	1,023,233	0.097
Fa-kuang Hu	-	-	255,012 (Note 2)	-	255,012	0.024
Hans Michael Jebsen	60,000	_	2,432,914 (Note 1)	-	2,492,914	0.237
Per Jorgensen	6,726	-	-	-	6,726	0.001
Chien Lee	850,000	_	4,083,823 (Note 1)	3,150,000 (Note 3)	8,083,823	0.768
Deanna Ruth Tak Yung Rudgard	1,871,600	_	-	-	1,871,600	0.178
Pauline Wah Ling Yu Wong	274,000	-	_	-	274,000	0.026
Geoffrey Meou-tsen Yeh	255,472	-	-	-	255,472	0.024
V-nee Yeh (alternate to Geoffrey Meou-tsen Yeh)	43,259	-	84,575 (Note 1)	-	127,834	0.012

<sup>\*</sup> This percentage has been compiled based on the total number of shares of the Company in issue as at 31 December 2005 (i.e. 1,053,260,841 ordinary shares)

0/ - 4 + 1- -

#### **DIRECTORS' INTERESTS IN SHARES** continued

Certain executive Directors of the Company have been granted share options under the Company's Share Option Schemes (details are set out under "Long-term incentives: Share Option Schemes" above). These constitute interests in underlying shares of equity derivatives of the Company under the SFO.

#### Notes:

- (1) Such shares were held through corporations in which the respective Directors were members entitled to exercise one-third or more of the voting power at general meetings. Corporate interests of Peter Ting Chang Lee and Chien Lee relate to the same corporation.
- (2) Such shares were held by a company which was wholly-owned by Fa-kuang Hu and he was deemed to have beneficial interests in all these shares.
- (3) Such shares were held through a discretionary trust of which Chien Lee was one of the beneficiaries.

#### Aggregate long positions in shares of associated corporations

Listed below are certain Directors' interests in the shares of Barrowgate Limited ("Barrowgate"), a 65.36% subsidiary of the Company, and Parallel Asia Engineering Company Limited ("PAECL"), a 25% associate of the Company.

Name	No. of shares held	% of the issued share capital
Hans Michael Jebsen	1,000 (Note 4)	10 (Note 4)
Fa-kuang Hu	5,000 (Note 5)	50 (Note 5)
Raymond Liang-ming Hu (alternate to Fa-kuang Hu)	5,000 (Note 5)	50 (Note 5)

### Notes:

- (4) Jebsen and Company Limited ("Jebsen and Company") has a 10% interest in the issued share capital in Barrowgate through a wholly-owned subsidiary. Hans Michael Jebsen is deemed to be interested in Barrowgate by being the controlling shareholder and Chairman of Jebsen and Company.
- (5) Ryoden Development Limited ("Ryoden Development") has a 50% interest in the issued share capital in PAECL through a wholly-owned subsidiary. Fa-kuang Hu and Raymond Liang-ming Hu are deemed to be interested in PAECL by virtue of their interests as beneficiaries of a discretionary trust which has an indirect controlling interest in Ryoden Development.

Apart from the above, no other interest or short position in the shares, underlying shares or debentures of the Company or any associated corporations as at 31 December 2005 were recorded in the register required to be kept under section 352 of the SFO; or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

#### Compliance of the Model Code

All Directors had confirmed, following specific enquiry by the Company, that they complied with the required standards set out in the Model Code as set out in Appendix 10 to the Listing Rules throughout the review year.

#### **DIRECTORS' INTERESTS IN CONTRACTS**

During the review year, certain Directors are parties to contracts with the Group. These contracts constitute Related Party Transactions, Connected Transactions or Contracts of Significance under applicable accounting or regulatory rules (details are disclosed in the Directors' Report).

#### **DIRECTORS' INTERESTS IN COMPETING BUSINESS**

The Group is engaged principally in the property investment, development and management of high quality investment properties in Hong Kong. The following Directors (excluding Independent non-executive Directors) are considered to have interests in other activities ("Deemed Competing Business") that compete or are likely to compete with the said core business of the Group, all within the meaning of the Listing Rules.

For the reasons stated below, and coupled with the diligence of the Group's Independent non-executive Directors and the Audit Committee, the Group is capable of carrying on its business independent of and on an arm's length from the Deemed Competing Business.

- (i) Peter T. C. Lee, Anthony H. P. Lee, Chien Lee, Michael T. H. Lee and Dr. Deanna R. T. Y. Rudgard are members of the founding Lee family whose range of general investment activities include property investments in Hong Kong and overseas. In light of the size and dominance of the portfolio of the Group, such disclosed Deemed Competing Business is considered immaterial.
- (ii) F. K. Hu (and his alternate, Raymond L. M. Hu) are directors and have an indirect substantial interest in Designcase Limited and its subsidiaries, which are engaged in investment holding, property investment and development, property agency and management, project management in both the People's Republic of China and Hong Kong.
- (iii) Hans Michael Jebsen (and his alternate, Li Kam Wing) hold the offices of directors in each of Jebsen and Company Limited and Jebsen China Services Limited (the "Companies") and some of their subsidiaries, of which their business activities include, inter alia, investment holding and property investment in both the People's Republic of China and Hong Kong. Mr. Jebsen is also a substantial shareholder of the Companies.
  - Mr. Jebsen is a non-executive director of The Wharf (Holdings) Limited whose business includes, inter alia, property investment, development and management in both the People's Republic of China and Hong Kong.
- (iv) Chien Lee is an independent non-executive director of Swire Pacific Limited whose business includes, inter alia, property investment and trading in Hong Kong, People's Republic of China and USA.

The Company's management team is separate and independent from that of the companies identified in (ii), (iii) and (iv) above. In addition, save and except Peter T.C. Lee and Michael T.H. Lee, the relevant Directors have non-executive roles and are not involved in the Company's day-to-day operations and management.

By order of the Board Wendy W.Y. Yung Company Secretary

Hong Kong, 7 March 2006

# **AUDIT COMMITTEE REPORT**

The Audit Committee has three members. It is chaired by the Independent non-executive Deputy Chairman, Sir David Akers-Jones. Under its terms of reference, the Committee oversees the Group's financial reporting process; it also reviews the Group's internal controls and risk management system, its relationship with external auditors. The Committee presents a report to the Board on its findings after each Committee meeting.

The Committee held two meetings during 2005, on 7 March and 8 August. A meeting was also held on 6 March 2006 to consider the financial statements for the year ended 31 December 2005. All members attended the above meetings. Significant matters relating to financial statements and activities of the Group for the year ended 31 December 2005, as reviewed and discussed in the relevant meetings, include the followings:

#### **Financial Reporting**

In the process of financial reporting, management is responsible for the preparation of Group financial statements including the selection of suitable accounting policies. External auditors are responsible for auditing and attesting to Group financial statements and evaluating the Group's system of internal controls in such regard. The Committee oversees the respective work of management and external auditors to endorse the processes and safeguards employed by them.

- August 2005
- The Committee reviewed and recommended to the Board of Directors for approval the unaudited financial statements for the first six months of 2005, prior to public announcement and filing. The Committee received reports from and met with external auditors to discuss the scope of their review and findings. In the light of the adoption of a number of new Hong Kong financial reporting standards applicable to accounting periods on or after 1 January 2005, the Committee had discussions with management and external auditors on the impact of adopting these standards; and significant judgments affecting the Group's financial statements. The Committee also highlighted the significance of implementing an appropriate communication programme to ensure the Company's stakeholders understand the implications of such changes.
- March 2006
- The Committee reviewed and discussed with management and external auditors the 2005 consolidated financial statements included in the 2005 Annual Report, prior to public announcement and filing. The Committee received reports from and met with the external auditors to discuss the general scope of their audit work and findings, including their assessment of Group's internal controls in this light. The Committee had discussions with management with regard to the adoption of a number of new Hong Kong financial reporting standards for the first accounting year ended 31 December 2005; and significant judgments affecting the Group's financial statements. Based on these review and discussions, and the report of the external auditors, the Audit Committee recommended to the Board of Directors approval of the consolidated financial statements for the year ended 31 December 2005, with the Auditors' Report thereon.

# **Review of Internal Controls and Risk Management Systems**

- March 2006
- The Committee reviewed the Group's internal controls and risks management processes regarding its core property and leasing activities and is satisfied as to their effectiveness.

# **Relationship with external auditors**

• March 2006

The Committee reviewed and considered the terms of engagement of the external auditors including assessing their independence and objectivity. Factors considered include the arrangement for lead audit partner rotation, and the provision of non-audit services by the auditors. The Committee recommended to the Board that the shareholders be asked to re-appoint Deloitte Touche Tohmatsu as the Group's external auditors for 2006.

The Committee had also considered and communicated with external auditors further steps to enhance the interaction of Committee members and external auditors during various stages of the audit cycle including the engagement of auditors, audit planning, access to Audit Committee throughout the audit cycle, review and consideration of audit findings.

MEMBERS OF THE AUDIT COMMITTEE

David AKERS-JONES (Chairman)
Per JORGENSEN
Chien LEE

Hong Kong, 7 March 2006

# DIRECTORS' RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS

The Companies Ordinance requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the Group as at the end of the financial year and of their respective profit or loss for the year then ended. In preparing the financial statements, the Directors are required to:

- (a) select suitable accounting policies and apply them on a consistent basis, making judgments and estimates that are prudent, fair and reasonable;
- (b) state the reasons for any significant departure from accounting standards; and
- (c) prepare the financial statements on the going concern basis, unless it is not appropriate to presume that the Company and the Group will continue in business for the foreseeable future.

The Directors are responsible for keeping proper accounting records, for safeguarding the assets of the Company and of the Group and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Deloitte.

# 德勤

# TO THE SHAREHOLDERS OF HYSAN DEVELOPMENT COMPANY LIMITED 希慎興業有限公司

(Incorporated in Hong Kong with limited liability)

We have audited the financial statements of Hysan Development Company Limited (the "Company") and its subsidiaries (the "Group") from pages 84 to 136 which have been prepared in accordance with accounting principles generally accepted in Hong Kong.

# Respective responsibilities of directors and auditors

The Companies Ordinance requires the directors to prepare financial statements which give a true and fair view. In preparing financial statements which give a true and fair view it is fundamental that appropriate accounting policies are selected and applied consistently.

It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion solely to you, as a body, in accordance with section 141 of the Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

#### **Basis of opinion**

We conducted our audit in accordance with Statements of Auditing Standards issued by the Hong Kong Institute of Certified Public Accountants. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstance of the Company and the Group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the financial statements are free from material misstatement. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements. We believe that our audit provides a reasonable basis for our opinion.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the Company and the Group as at 31 December 2005 and of the profit and cash flows of the Group for the year then ended and have been properly prepared in accordance with the Companies Ordinance.

# **Deloitte Touche Tohmatsu**

Certified Public Accountants

Hong Kong 7 March 2006

# **CONSOLIDATED INCOME STATEMENT**

For the year ended 31 December 2005

	NOTES	2005 HK\$'000	2004 HK\$'000 (restated)
Turnover Property expenses	7	1,249,796 (237,351)	1,154,486 (259,321)
Gross profit Reversal of impairment loss on investments in securities Gain on disposal of investments in securities Other operating income Release of negative goodwill arising on acquisition of additional		1,012,445 - - 38,327	895,165 63,000 14,619 26,983
interest in a subsidiary Administrative expenses Finance costs Fair value changes on investment properties Fair value changes on financial instruments	10	(102,889) (214,585) 4,226,005 (24,777)	(95,938) (161,650) –
Share of results of associates Release of negative goodwill arising on acquisition of an associate	19	241,358	38,482 2,124
Profit before taxation Taxation	11	5,175,884 (856,583)	782,845 (140,164)
Profit for the year	12	4,319,301	642,681
Attributable to: Equity holders of the parent Minority interests		4,120,555 198,746 4,319,301	608,642 34,039 642,681
Dividends	13	473,865	419,862
Earnings per share Basic	14	391.87 cents	58.16 cents
Diluted		391.62 cents	58.14 cents

# **CONSOLIDATED BALANCE SHEET**

At 31 December 2005

	NOTES	2005 HK\$'000	2004 HK\$'000 (restated)
Non-current assets Property, plant and equipment Prepaid lease payments Investment properties Interests in associates Available-for-sale investments Investments in securities Derivative financial instruments Negative goodwill Staff housing loans, secured Other receivables, prepayments and deposits	15 16 17 19 20 20 21 22 23 24	69,477 123,096 29,815,430 504,645 1,256,100 - 32,004 - 1,825 27,724	82,067 123,259 27,916,790 855,486 - 1,018,017 - (956) 2,247 56,497
		31,830,301	30,053,407
Current assets  Amount due from an associate Derivative financial instruments Staff housing loans, secured – due within one year Other receivables, prepayments and deposits Accounts receivable Interest receivable Time deposits Cash and bank balances	19 21 23 24 24	642,596 14,195 422 53,579 4,726 43,546 1,401,230 284	- 245 28,658 12,846 30,102 16,866 5,058
Current liabilities  Derivative financial instruments Accounts payable and accruals Interest payable Rental deposits from tenants Deferred income Advances from investees Taxation payable Unclaimed dividends	21 25 27	2,160,578 64,057 137,559 78,671 121,604 - 54,068 198,139 1,128	93,775 - 115,121 66,328 104,990 685 - 131,262 1,126
		655,226	419,512
Net current assets (liabilities)		1,505,352	(325,737)
Total assets less current liabilities		33,335,653	29,727,670

At 31 December 2005

	NOTES	2005 HK\$'000	2004 HK\$'000 (restated)
Non-current liabilities			
Derivative financial instruments	21	39,802	_
Advances from investees	27	· -	54,068
Amounts due to minority shareholders	28	327,256	327,256
Long term bank loans - due after one year	29	2,056,500	3,502,100
Floating rate notes	30	548,213	547,739
Fixed rate notes	31	1,499,591	1,552,979
Zero coupon notes	32	196,219	_
Rental deposits from tenants		135,009	141,096
Deferred income			4,171
Deferred taxation	33	2,879,451	2,200,943
		7,682,041	8,330,352
NET ASSETS		25,653,612	21,397,318
Capital and reserves			
Share capital	34	5,266,304	5,249,818
Reserves		19,400,992	15,316,630
		04.007.000	00 500 440
Equity attributable to equity holders of the parent Minority interests		24,667,296 986,316	20,566,448 830,870
		25,653,612	21,397,318

The financial statements on pages 84 to 136 were approved and authorised for issue by the Board of Directors on 7 March 2006 and are signed on its behalf by:

Peter T.C. Lee
DIRECTOR

David Akers-Jones

DIRECTOR

# **BALANCE SHEET**

At 31 December 2005

	NOTES	2005 HK\$'000	2004 HK\$'000 (restated)
Non-current assets Property, plant and equipment Investment properties Investments in subsidiaries Interests in associates Available-for-sale investments Investments in securities Staff housing loans, secured Other receivables, prepayments and deposits	15 17 18 19 20 20 23 24	9,466 4,061,000 5 3 2,031 - 1,825 7,860	9,025 3,510,000 9,241,442 3 - 2,031 2,247 759
		4,082,190	12,765,507
Current assets Staff housing loans, secured – due within one year Other receivables, prepayments and deposits Accounts receivable Interest receivable Amounts due from subsidiaries Time deposits Cash and bank balances	23 24 24 26	422 3,876 783 261 7,949,195 1,189,010 178	245 4,492 3,251 - - 754 3,937
		9,143,725	12,679
Current liabilities  Accounts payable and accruals Rental deposits from tenants Amounts due to subsidiaries Taxation payable Unclaimed dividends	25 26	23,253 15,162 21,280 83,220 1,128	27,960 11,316 - 137 1,126
		144,043	40,539
Net current assets (liabilities)		8,999,682	(27,860)
Total assets less current liabilities		13,081,872	12,737,647
Non-current liabilities Amounts due to subsidiaries Rental deposits from tenants Deferred taxation	26 33	5,969 490,077	30,980 10,734 392,353
		496,046	434,067
NET ASSETS		12,585,826	12,303,580
Capital and reserves Share capital Reserves	34 35	5,266,304 7,319,522	5,249,818 7,053,762
		12,585,826	12,303,580

The financial statements on pages 84 to 136 were approved and authorised for issue by the Board of Directors on 7 March 2006 and are signed on its behalf by:

Peter T.C. Lee
DIRECTOR

David Akers-Jones

DIRECTOR

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2005

	Attributable to equity holders of the parent							
	Share capital HK\$'000	Share premium HK\$'000	Employee share-based compensation reserve HK\$'000	Investment property revaluation reserve HK\$'000	Investment revaluation reserve HK\$000	Asset revaluation reserve	Hedging reserve HK\$'000	
At 1 January 2004  – as originally stated  – effect of changes in accounting	5,217,857	1,333,828	-	6,740,946	487,613	9,897	-	
policies (note 3)				(1,365,938)	-	(5,836)		
- as restated	5,217,857	1,333,828		5,375,008	487,613	4,061		
Unrealised gain on investments in securities Surplus on revaluation of investment	-	-	_	-	65,125	-	-	
properties Surplus on revaluation of buildings for	-	-	-	3,651,224	-	-	-	
own use Surplus on revaluation of investment properties shared by minority	-	-	_	-	-	8,092	_	
shareholders Share of reserve of an associate	-	-	- -	(223,499) 57,354	- -	- -	- -	
Deferred taxation arising on revaluation of properties Exchange differences on translation	-	-	-	(507,135)	-	(1,416)	-	
of an overseas associate		-		_		_		
Net income (expense) recognised directly in equity  Realisation on disposal of investment	-	-	-	2,977,944	65,125	6,676	-	
in other securities Profit for the year		-	- -	- -	(11,957)	- -	- -	
Total recognised income and expense for the year		-	_	2,977,944	53,168	6,676	_	
Issue of shares pursuant to scrip dividend scheme Premium on issue of shares pursuant to	25,961	-	-	-	-	-	-	
scrip dividend scheme Exercise of share options	6,000	38,121		- -	- -	- -	- -	
Premium on issue of shares on exercise of share options Share issue expenses	_ _	8,376 (47)	- -	- -	- -	- -	- -	
Final dividend for 2003 distributed Dividend for 2004 declared Interim dividend for 2004 distributed	- - -	- - -	- - -	- - -	- - -	- - -	- - -	
At 31 December 2004	5,249,818	1,380,278	_	8,352,952	540,781	10,737	_	
Effect of changes in accounting policies (note 3)			-	(8,352,952)			(32,720)	
At 1 January 2005, as restated	5,249,818	1,380,278	-	-	540,781	10,737	(32,720)	
Fair value changes on available-for-sale investments Surplus on revaluation of buildings for	-	-	-	-	255,473	-	-	
own use Share of reserve of an associate Exchange differences on translation of	_ _	-	- -	- -	- -	1,256 -	- -	
an overseas associate	-	-	-	_	_	_	_	
Net gain on cash flow hedges Deferred taxation arising on revaluation of properties	_	-	-	-	_	(220)	67,652 –	
Net income recognised directly in equity		_	_	_	255,473	1,036	67,652	
Release of revaluation surplus on disposal of land and buildings Profit for the year	_	_	_	-	-	(10,508)	- -	
Total recognised income and expenses for the year		_		_	255,473	(9,472)	67,652	
Issue of shares pursuant to scrip dividend scheme	16,486	_	_	_	_	_	_	
Premium on issue of shares pursuant to scrip dividend scheme Share issue expenses	_	40,186 (40)	_	_	_	-	_	
Recognition of equity-settled share based		(40)	0.131					
payments Final dividend for 2004 distributed	-	-	2,171 –	-	-	_	 	
Dividend for 2005 declared Interim dividend for 2005 distributed			=	_ _		-		
At 31 December 2005	5,266,304	1,420,424	2,171	_	796,254	1,265	34,932	

The retained profits of the Group include retained profits of HK\$201,774,000 (2004: accumulated losses of HK\$39,584,000) attributable to associates of the Group.

Attributable to equity holders of the parent Capital Capital Translation redemption Dividend Minority General Retained profits HK\$'000 Total interests Total reserve reserve reserve reserve reserve HK\$'000 HK\$'000 HK\$'000 18,616,409 502,235 (3,008)154,995 100,000 276,547 3,795,499 753,855 19,370,264 (17,237) (1,389,011 (111,622 (1,500,633) 502,235 (3,008)154,995 276,547 642,233 17,869,631 100,000 3,778,262 17,227,398 65,125 65,125 3,651,224 3,651,224 8,092 8,092 (223,499) 223,499 57,354 57,354 (547,663) (508,551)(39,112)(4,371) (4,371) (4,371) (4,371)3,045,374 184,387 3,229,761 (11.957) (11.957) 608,642 34,039 608,642 642,681 (4,371) 608,642 3,642,059 218,426 3,860,485 25,961 25,961 38,121 6,000 38,121 6,000 8,376 8,376 (47) (276,547) (47 (276,547) 419,782 (276,547 (419,862) (104,793) (104,793 (29,789)(134,582 502,235 154,995 100,000 3,967,042 21,397,318 (7,379)314,989 20,566,448 830,870 (502,235) 8,902,705 14,798 14,798 (7,379) 154,995 314,989 20,581,246 21,412,116 100,000 12,869,747 830,870 255,473 255,473 1,256 1,256 212 212 212 2,532 2,532 2,532 67,652 67,652 (220)(220)2,744 326,905 326,905 10,508 4,120,555 4,120,555 198,746 4.319.301 2,744 4,646,206 4,131,063 4,447,460 198,746 16,486 16,486 40,186 40,186 (40)(40)2,171 2,171 (314,989) (314,989) (314,989) 473,865 (105,224 (473,865) (148,524) (105,224)(43,300)

(4,635)

154,995

100,000

368,641

16,526,945

24,667,296

986,316

25,653,612

# **CONSOLIDATED CASH FLOW STATEMENT**

For the year ended 31 December 2005

	NOTE	2005 HK\$'000	2004 HK\$'000 (restated)
OPERATING ACTIVITIES			
Profit before taxation		5,175,884	782,845
Adjustments for:		04.4.505	404.050
Finance costs Share of results of associates		214,585 (241,358)	161,650 (38,482)
Release of negative goodwill arising on acquisition of an		(241,000)	(00,402)
associate		-	(2,124)
Reversal of impairment loss on investments in securities		_	(63,000)
Interest income		(2,914)	(1,229)
Dividend income		(33,714)	(24,947)
Depreciation		5,787	5,578
Amortisation of prepaid lease payments  Gain on disposal of investments in securities		163	163 (14,619)
Share-based payment expenses		2,171	(14,019)
Loss on disposal of property, plant and equipment		9	40
Release of negative goodwill arising on acquisition of			
additional interest in a subsidiary		-	(60)
Reversal of revaluation deficit on building for own use			
previously recognised in income statement		(65)	(50)
Fair value changes on investment properties  Fair value changes on financial instruments		(4,226,005) 24,777	_
Tali value changes on ililancia instruments		24,111	
Operating cash flows before movements in working capital		919,320	805,765
Decrease (increase) in accounts receivable, other			
receivables, prepayments and deposits		15,746	(36,777)
Decrease in staff housing loans, secured		245	12,883
Increase in rental deposits from tenants, accounts payable and accruals		16,563	26,628
and accidate		10,500	
Cash generated from operations		951,874	808,499
Hong Kong Profits Tax paid		(111,418)	(64,098)
NET CASH FROM OPERATING ACTIVITIES		840,456	744,401
INVESTING ACTIVITIES			
Interest received		2,228	543
Dividends received from available-for-sale investments/		, i	
investments in securities		30,564	24,947
Dividends received from associates		(0.044)	1,563
Additions to property, plant and equipment		(6,811)	(3,563)
Additions to investment properties  Proceeds on disposal of investment properties		(370,387) 41,569	(104,527)
Proceeds on disposal of investments in securities		-1,000	26,512
Repayment from associates		_	86,216
Repayment from investees		17,390	27,146
Increase in advance from investees		-	3,579
Disposal of subsidiaries	36	2,679,567	
NET CASH FROM INVESTING ACTIVITIES		2,394,120	62,416

	2005 HK\$'000	2004 HK\$'000 (restated)
FINANCING ACTIVITIES		
Net proceeds on exercise of share option	_	14,376
Share issue expenses	(40)	(47)
Interest paid	(188,181)	(147,270)
Bank charges	(10,079)	(11,312)
Medium Term Note Programme expenses	(972)	(976)
Other finance costs	(890)	-
Dividends paid	(363,539)	(317,357)
Dividends paid to minority shareholders of subsidiaries	(43,300)	(29,789)
New unsecured bank loans	10,000	1,549,100
Repayment of unsecured bank loans	(1,455,600)	(2,009,423)
Issue of floating rate notes	-	550,000
Floating rate notes issue expenses	-	(2,370)
Repayment of floating rate notes	- -	(400,000)
Net proceeds from issue of zero coupon notes	197,615	
Advance from minority shareholders		5,542
NET CASH USED IN FINANCING ACTIVITIES	(1,854,986)	(799,526)
NET INCREASE IN CASH AND CASH EQUIVALENTS	1,379,590	7,291
CASH AND CASH EQUIVALENTS AT 1 JANUARY	21,924	14,633
CASH AND CASH EQUIVALENTS AT 31 DECEMBER	1,401,514	21,924
ANALYSIS OF THE DALANCES OF CASH AND CASH FORWALTHE		
ANALYSIS OF THE BALANCES OF CASH AND CASH EQUIVALENTS Time deposits	1,401,230	16,866
Cash and bank balances	1,401,230	5,058
Casii aliu palin palalices		0,000
	1,401,514	21,924

# **NOTES TO THE FINANCIAL STATEMENTS**

For the year ended 31 December 2005

#### 1. GENERAL

The Company is a public listed company incorporated in Hong Kong and its shares are listed on The Stock Exchange of Hong Kong Limited. The address of the registered office and principal place of business of the Company are disclosed on inside back cover of the Annual Report.

The financial statements are presented in Hong Kong dollars, which is the same as the functional currency of the Company.

The principal activities of the Company and its subsidiaries (the "Group") are property investment, management and development.

# 2. APPLICATION OF HONG KONG FINANCIAL REPORTING STANDARDS/CHANGES IN ACCOUNTING POLICIES

In the current year, the Group has applied, for the first time, a number of new Hong Kong Financial Reporting Standards ("HKFRSs"), Hong Kong Accounting Standards ("HKASs") and Interpretations (hereinafter collectively referred to as "new HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") that are effective for accounting periods beginning on or after 1 January 2005. The application of the new HKFRSs has resulted in a change in the presentation of the consolidated income statement, consolidated balance sheet and consolidated statement of changes in equity. In particular, the presentation of minority interests and share of tax of associates have been changed. The changes in presentation have been applied retrospectively. The adoption of the new HKFRSs has resulted in changes to the Group's accounting policies in the following areas that have an effect on how the results for the current and/or prior accounting years are prepared and presented:

#### **Business combinations**

In the current year, the Group has applied HKFRS 3 "Business Combinations" which is effective for business combinations for which the agreement date is on or after 1 January 2005. The principal effects of the application of HKFRS 3 to the Group are summarised below:

# Goodwill

In previous years, goodwill arising on acquisitions prior to 1 January 2001 was held in reserves. The Group has applied the relevant transitional provisions in HKFRS 3. Goodwill previously recognised in capital reserve of HK\$13,908,000 has been transferred to the Group's retained profits on 1 January 2005. Comparative figures for 2004 have not been restated (see note 3 for the financial impact).

# Excess of the Group's interest in the net fair value of acquiree's identifiable assets, liabilities and contingent liabilities over cost (previously known as "negative goodwill")

In accordance with HKFRS 3, any excess of the Group's interest in the net fair value of acquiree's identifiable assets, liabilities and contingent liabilities over the cost of acquisition ("discount on acquisition") is recognised immediately in profit or loss in the period in which the acquisition takes place. In previous periods, negative goodwill arising on acquisitions prior to 1 January 2001 was held in reserves, and negative goodwill arising on acquisitions after 1 January 2001 was presented as a deduction from assets and released to income based on an analysis of the circumstances from which the balance resulted. In accordance with the relevant transitional provisions in HKFRS 3, the Group derecognised all negative goodwill on 1 January 2005 (of which negative goodwill of HK\$516,143,000 was previously recorded in capital reserve and of HK\$956,000 was previously presented as a deduction from assets and of HK\$47,653,000 was previously included in interests in associates), with a corresponding increase to retained profits (see note 3 for the financial impact).

### **Share-based payments**

In the current year, the Group has applied HKFRS 2 "Share-based Payment" which requires an expense to be recognised where the Group buys goods or obtains services in exchange for shares or rights over shares ("equity-settled transactions"), or in exchange for other assets equivalent in value to a given number of shares or rights over shares ("cash-settled transactions"). The principal impact of HKFRS 2 on the Group is in relation to the expensing of the fair value of share options granted to directors and employees of the Company, determined at the date of grant of the share options, over the vesting period. Prior to the application of HKFRS 2, the Group did not recognise the financial effect of these share options until they were exercised. The Group has applied HKFRS 2 to share options granted on or after 1 January 2005 and recognised the share option expenses of HK\$2,171,000 in relation to share options granted by the Company for the year, with a corresponding adjustment recognised in the Group's employee share-based compensation reserve. Prior to the application of HKFRS 2, all share options of the Group were granted before 7 November 2002 and the Group did not have share options granted after 7 November 2002 and had not vested on 1 January 2005. Accordingly, no prior period adjustment has been required.

# 2. APPLICATION OF HONG KONG FINANCIAL REPORTING STANDARDS/CHANGES IN ACCOUNTING POLICIES continued

#### **Financial instruments**

In the current year, the Group has applied HKAS 32 "Financial Instruments: Disclosure and Presentation" and HKAS 39 "Financial Instruments: Recognition and Measurement". HKAS 32 requires retrospective application. HKAS 39, which is effective for annual periods beginning on or after 1 January 2005, generally does not permit the recognition, derecognition or measurement of financial assets and liabilities on a retrospective basis. The principal effects resulting from the implementation of HKAS 39 are summarised below:

#### Classification and measurement of financial assets and financial liabilities

The Group has applied the relevant transitional provisions in HKAS 39 with respect to the classification and measurement of financial assets and financial liabilities that are within the scope of HKAS 39.

# Debt or equity securities previously accounted for under the alternative treatment of Statement of Standard Accounting Practice ("SSAP") 24

By 31 December 2004, the Group classified and measured its debt and equity securities in accordance with the alternative treatment of SSAP 24. Under SSAP 24, investments in debt or equity securities are classified as "trading securities", "non-trading securities" or "held-to-maturity investments" as appropriate. Both "trading securities" and "non-trading securities" are measured at fair value. Unrealised gains or losses of "trading securities" are reported in profit or loss for the period in which gains or losses arise. Unrealised gains or losses of "non-trading securities" are reported in equity until the securities are sold or determined to be impaired, at which time the cumulative gain or loss previously recognised in equity is included in the profit or loss for that period. From 1 January 2005 onwards, the Group has classified and measured its debt and equity securities in accordance with HKAS 39. Under HKAS 39, financial assets are classified as "financial assets at fair value through profit or loss", "available-for-sale financial assets", "loans and receivables", or "held-to-maturity financial assets". "Financial assets at fair value through profit or loss and "available-for-sale financial assets" are carried at fair value, with changes in fair values recognised in profit or loss and equity respectively. Available-for-sale equity investments that do not have quoted market prices in an active market and whose fair value cannot be reliably measured and derivatives that are linked to and must be settled by delivery of such unquoted equity instruments are measured at cost less impairment after initial recognition. "Loans and receivables" and "held-to-maturity financial assets" are measured at amortised cost using the effective interest method after initial recognition.

All investments in securities of the Group and the Company as at 31 December 2004 amounting to HK\$1,018,017,000 and HK\$2,031,000 respectively have been reclassified to available-for-sale investments in accordance with HKAS 39 on 1 January 2005. The adoption of HKAS 39 with respect to the classification and measurement of debt or equity securities has had no material financial impact to the Group and the Company, and accordingly no adjustment is required as at 1 January 2005.

# Financial assets and financial liabilities other than debt and equity securities

From 1 January 2005 onwards, the Group has classified and measured its financial assets and financial liabilities other than debt and equity securities (which were previously outside the scope of SSAP 24) in accordance with the requirements of HKAS 39. As mentioned above, financial assets under HKAS 39 are classified as "financial assets at fair value through profit or loss", "available-for-sale financial assets", "loans and receivables" or "held-to-maturity financial assets". Financial liabilities are generally classified as "financial liabilities at fair value through profit or loss" or "other financial liabilities". Financial liabilities at fair value through profit or loss are measured at fair value, with changes in fair value being recognised in profit or loss directly. Other financial liabilities are carried at amortised cost using the effective interest method after initial recognition.

### Derivatives and hedging

By 31 December 2004, the Group's derivative financial instruments, mainly comprised interest rate and currency swaps and forward foreign exchange contracts, were used to manage the Group's exposure to interest rate and foreign exchange rate fluctuation. The derivatives were previously not recorded on balance sheet. Interest flows arising from the derivatives were previously accounted for on an accrual basis. Transactions hedged by forward exchange contracts were recorded at the forward rate specified in the contracts.

# 2. APPLICATION OF HONG KONG FINANCIAL REPORTING STANDARDS/CHANGES IN ACCOUNTING POLICIES continued

# Financial instruments continued

# Derivatives and hedging continued

From 1 January 2005 onwards, all derivatives that are within the scope of HKAS 39 are required to be carried at fair value at each balance sheet date regardless of whether they are deemed as held for trading or designated as effective hedging instruments. Under HKAS 39, derivatives (including embedded derivatives separately accounted for from the non-derivative host contracts) are deemed as held-for-trading financial assets or financial liabilities, unless they qualify and are designated as effective hedging instruments. The corresponding adjustments on changes in fair values would depend on whether the derivatives are designated as effective hedging instruments, and if so, the nature of the item being hedged. For derivatives that are deemed as held for trading, changes in fair values of such derivatives are recognised in profit or loss for the period in which they arise.

There are three types of hedge relationships under HKAS 39, including fair value hedges, cash flow hedges and net investment hedges. The Group designates certain derivatives as hedging instruments to hedge against its exposure of changes in fair value of certain assets and liabilities. For fair value hedges, changes in the fair value of the hedged items attributable to the relevant hedged risks and of the hedging instruments are recognised in profit or loss in the period in which fair value changes arise. For cash flow hedges, changes in the fair value of the effective portion of hedging instruments are recognised initially in equity and 'recycled' into the income statement when the hedged items affect profit or loss. Changes in the fair value of the ineffective portion of hedging instruments are recognised directly in profit or loss. For net investment hedges, changes in the fair value of the effective portion of hedging instruments are recognised initially in equity. Changes in the fair value of the ineffective portion of hedging instruments are recognised directly in profit or loss. On disposal of the foreign operation, the gain or loss on the hedging instrument remaining in equity will be transferred to profit or loss for the period in which the disposal takes place.

The Group has applied the relevant transitional provisions in HKAS 39. For derivatives that do not meet the requirements of hedge accounting in accordance with HKAS 39, the Group has, from 1 January 2005 onwards, deemed such derivatives as held for trading. For cash flow hedges that meet the requirements of hedge accounting set out in HKAS 39, the Group has, from 1 January 2005 onwards, applied hedge accounting in accordance with the transitional provision in HKAS 39 to account for such hedges (see note 3 for the financial impact). For fair value hedges, the Group has completed the necessary documentation for designation of the hedge relationship on 1 January 2005 and applied fair value hedge accounting on a prospective basis.

#### Derecognition

HKAS 39 provides more rigorous criteria for the derecognition of financial assets than the criteria applied in previous periods. Under HKAS 39, a financial asset is derecognised, when and only when, either the contractual rights to the asset's cash flows expire, or the asset is transferred and the transfer qualifies for derecognition in accordance with HKAS 39. The decision as to whether a transfer qualifies for derecognition is made by applying a combination of risks and rewards and control tests. The Group has applied the relevant transitional provisions and applied the revised accounting policy prospectively in relation to transfer of financial assets from 1 January 2005 onwards. This change has had no material effect on the results for the current period.

## Owner-occupied leasehold interest in land

In previous years, owner-occupied leasehold land and buildings were included in property, plant and equipment and measured using the revaluation model. In the current year, the Group has applied HKAS 17 "Leases". Under HKAS 17, the land and buildings elements of a lease of land and buildings are considered separately for the purposes of lease classification. To the extent that the allocation of the lease payments between the land and buildings elements can be made reliably, the leasehold interests in land are reclassified to prepaid lease payments under operating leases (except for property interest under operating leases previously accounted for as investment property under the fair value model which is transferred to owner-occupied property), which are carried at cost and amortised over the lease term on a straight-line basis. The surplus on revaluation in respect of the land interests accounted for as property, plant and equipment previously recognised in the asset revaluation reserve was adjusted retrospectively. Comparative figures for 2004 have been restated (see note 3 for the financial impact).

# 2. APPLICATION OF HONG KONG FINANCIAL REPORTING STANDARDS/CHANGES IN ACCOUNTING POLICIES continued

#### Investment properties

In the current year, the Group and the Company have, for the first time, applied HKAS 40 "Investment Property". The Group and the Company have elected to use the fair value model to account for its investment properties which requires gains or losses arising from changes in the fair value of investment properties to be recognised directly in profit or loss for the year in which they arise. In previous years, investment properties under the predecessor standard (SSAP 13) were measured at open market values, with revaluation surplus or deficits credited or charged to investment property revaluation reserve unless the balance on this reserve was insufficient to cover a revaluation decrease, in which case the excess of the revaluation decrease over the balance on the investment property revaluation reserve was charged to the income statement. Where a decrease had previously been charged to the income statement and a revaluation surplus subsequently arose, that increase was credited to the income statement to the extent of the decrease previously charged. The Group and the Company have applied the relevant transitional provisions in HKAS 40 and elected to apply HKAS 40 from 1 January 2005 onwards. The amount held in the investment property revaluation reserve at 1 January 2005 has been transferred to the Group's and the Company's retained profits (see note 3 for the financial impact).

The adoption of HKAS 40 has resulted in a change of classification of certain properties which were previously classified as investment properties according to SSAP 13. In previous period, property with 15% or less by area or value that was occupied by the Company or another company in the group should normally be regarded as an investment property in its entirety even though part of it is not held for investment purposes. According to HKAS 40, if a portion of the properties could be sold separately (or leased out separately under a finance lease), an entity accounts for the portion separately. If the portion could not be sold separately, the property is investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. In the current year, the Group applied HKAS 40 and has reclassified certain such owner-occupied properties that could be sold separately (or leased out separately under a finance lease) from investment properties to property, plant and equipment retrospectively. Comparative figures for 2004 have been restated (see note 3 for the financial impact).

### Deferred taxes related to investment properties

In previous years, deferred tax consequences in respect of revalued investment properties were assessed on the basis of the tax consequence that would follow from recovery of the carrying amount of the properties through sale in accordance with the predecessor interpretation (SSAP – Interpretation 20). In the current year, the Group and the Company have applied HK(SIC) Interpretation 21 ("HK(SIC) INT – 21") "Income Taxes – Recovery of Revalued Non-Depreciable Assets" which removes the presumption that the carrying amount of investment properties is to be recovered through sale. Therefore, the deferred tax consequences of the investment properties are now assessed on the basis that reflect the tax consequences that would follow from the manner in which the Group and the Company expect to recover the property at each balance sheet date. In the absence of any specific transitional provisions in HK(SIC) INT – 21, this change in accounting policy has been applied retrospectively. Comparative figures for 2004 have been restated (see note 3 for the financial impact).

The application of HK(SIC) INT-21 has also resulted in recognition of deferred taxation in respect of the revalued investment properties held by an associate of the Group. The increase in the Group's share of results of associates arising from fair value changes of investment properties net of related deferred taxation amounted to HK\$181,523,000 for the current year (see note 3 for financial impact). This change has had no material effect on the results for prior periods and accordingly no prior period adjustment is required.

# 3. SUMMARY OF THE EFFECTS OF THE CHANGES IN ACCOUNTING POLICIES

The effects of the changes in the accounting policies described above on the results for the current and prior years are as follows:

	2005 HK\$'000	2004 HK\$'000
Gains arising from fair value changes of investment properties	4,226,005	_
Less: Gains arising from fair value changes of disposed investment properties	(467,019)	_
Net revaluation deficits in respect of disposed investment properties previously recognised in investment property revaluation reserve and transferred to retained profits on	(101,010)	
1 January 2005	1,388,462	_
Losses arising from fair value changes on financial instruments	5,147,448 (24,777)	- -
Increase in depreciation arising from reclassification from investment properties to property, plant and equipment  Decrease in deferred taxation arising from reclassification from	(926)	(918)
investment properties to property, plant and equipment	162	161
Increase in deferred taxation in relation to fair value gains of investment properties  Gains arising from fair value changes of investment properties	(668,351)	-
net of related deferred taxation from an associate	181,523	_
Decrease in release of negative goodwill  Expenses in relation to share options granted to the directors	(2,184)	_
and employees	(2,171)	_
Increase (decrease) in profit for the year	4,630,724	(757)
Attributable to:		
Equity holders of the parent Minority interests	4,473,850 156,874	(757)
	4,630,724	(757)

	2005 HK\$'000	2004 HK\$'000
Increase in fair value changes on investment properties Decrease in fair value changes on financial instruments (Increase) decrease in deferred taxation Increase in administrative expenses Decrease in release of negative goodwill Increase in share of results of associate	5,147,448 (24,777) (668,189) (3,097) (2,184) 181,523	- 161 (918) - -
	4,630,724	(757)

# 3. SUMMARY OF THE EFFECTS OF THE CHANGES IN ACCOUNTING POLICIES continued

#### THE GROUP

The cumulative effects of the application of the new HKFRSs on 31 December 2004 and 1 January 2005 are summarised below:

	As at 31.12.2004 HK\$'000 (originally stated)	Adjustments HK\$'000 (Note)	As at 31.12.2004 HK\$'000 (restated)	Adjustments HK\$'000	As at 1.1.2005 HK\$'000 (restated)
Property, plant and equipment Prepaid lease payments Investment properties Interests in associates Derivative financial assets Derivative financial liabilities Negative goodwill Deferred taxation Other assets/liabilities	68,975 - 28,147,190 855,486 - (956) (218,091) (5,378,385)	(1,982,852)	82,067 123,259 27,916,790 855,486 - (956) (2,200,943) (5,378,385)	_	82,067 123,259 27,916,790 903,139 38,443 (72,254) – (2,200,943) (5,378,385)
Net assets	23,474,219	(2,076,901)	21,397,318	14,798	21,412,116
Share capital Retained profits Capital reserve Hedging reserves Investment property revaluation reserve Asset revaluation reserve Other reserves Minority interests	5,249,818 3,984,917 502,235 – 10,251,625 20,356 2,483,664	(17,875) - - (1,898,673) (9,619) - -	5,249,818 3,967,042 502,235 - 8,352,952 10,737 2,483,664	8,902,705 (502,235) (32,720) (8,352,952) - - 830,870	5,249,818 12,869,747 - (32,720) - 10,737 2,483,664 830,870
Total equity Minority interests	22,492,615 981,604	(1,926,167) (150,734)	20,566,448 830,870	845,668 (830,870)	21,412,116
	23,474,219	(2,076,901)	21,397,318	14,798	21,412,116

Note: The amounts represent adjustments to comparative figures for 2004 arising from (i) reclassification of certain investment properties of the Group to property, plant and equipment as a result of application of HKAS 40; (ii) recognition of deferred taxation in respect of revalued investment properties in accordance with HK(SIC) INT – 21 and (iii) reclassification of leasehold interests in land to prepaid lease payments under operating leases according to HKAS 17. These changes of accounting policies have been applied retrospectively.

The financial effects of the application of the new HKFRSs to the Group's equity on 1 January 2004 are summarised below:

	As originally stated HK\$'000	Adjustments HK\$'000	As restated
Share capital	5,217,857	_	5,217,857
Retained profits	3,795,499	(17,237)	3,778,262
Investment property revaluation reserve	6,740,946	(1,365,938)	5,375,008
Asset revaluation reserve	9,897	(5,836)	4,061
Other reserves	2,852,210	_	2,852,210
Minority interests	753,855	(111,622)	642,233
Total equity	19,370,264	(1,500,633)	17,869,631

# 3. SUMMARY OF THE EFFECTS OF THE CHANGES IN ACCOUNTING POLICIES continued

#### THE COMPANY

The cumulative effects of the application of the new HKFRSs on 31 December 2004 and 1 January 2005 are summarised below:

	As at 31.12.2004 HK\$'000 (originally stated)	Adjustment HK\$'000 (Note)	As at 31.12.2004 HK\$'000 (restated)	Adjustment HK\$'000	As at 1.1.2005 HK\$'000 (restated)
Non-current assets Current assets Current liabilities Deferred taxation Other non-current liabilities	12,765,507 12,679 (40,539) (9,069) (41,714)	- - - (383,284)	12,765,507 12,679 (40,539) (392,353) (41,714)	- - - -	12,765,507 12,679 (40,539) (392,353) (41,714)
Net assets	12,686,864	(383,284)	12,303,580	-	12,303,580
Share capital Retained profits Investment property revaluation reserve Other reserves	5,249,818 3,296,591 2,190,193 1,950,262	- - (383,284) -	5,249,818 3,296,591 1,806,909 1,950,262	- 1,806,909 (1,806,909) -	5,249,818 5,103,500 - 1,950,262
Total equity	12,686,864	(383,284)	12,303,580	-	12,303,580

Note: The amount represents adjustment to comparative figure for 2004 arising from recognition of deferred taxation in respect of revalued investment properties in accordance with HK(SIC) INT – 21. This change of accounting policy has been applied retrospectively.

The financial effects of the application of the new HKFRSs to the Company's equity on 1 January 2004 are summarised below:

	As originally stated HK\$'000	Adjustment HK\$'000	As restated HK\$'000
Share capital Retained profits Investment property revaluation reserve Other reserves	5,217,857 3,533,725 1,723,577 	- - (301,626) -	5,217,857 3,533,725 1,421,951 1,865,370
Total equity	12,340,529	(301,626)	12,038,903

The Group has not early applied the new standards, interpretations and amendments that have been issued but are not yet effective as at 31 December 2005.

The Group has commenced considering the potential impact of these standards, interpretations and amendments, and determined that except for the following amendment, the management anticipates the application of these new standards, interpretations and amendments will have no material impact on the Group's financial statements. HKAS 39 and HKFRS 4 (Amendments) requires financial guarantee contract which is within the scope of HKAS 39 to be measured at fair value on initial recognition. The management determined that it is not yet in a position to reasonably ascertain how the following amendment may affect the financial position and its presentation in the Group's financial statements.

HKAS 39 & HKFRS 4 (Amendments) : Financial guarantee contracts<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> Effective for annual periods beginning on or after 1 January 2006.

#### 4. SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared on the historical cost basis except for certain properties and financial instruments, which are measured at revalued amounts or fair values, as explained in the accounting policies set out below.

The financial statements have been prepared in accordance with HKFRSs issued by the HKICPA. In addition, the financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and by the Companies Ordinance.

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company and its subsidiaries.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by other members of the Group.

All intra-group transactions, balances, income and expenses are eliminated on consolidation.

Minority interests in the net assets of consolidated subsidiaries are presented separately from the Group's equity therein. Minority interests in the net assets consist of the amount of those interests at the date of the original business combination and the minority's share of changes in equity since the date of the combination. Losses applicable to the minority in excess of the minority's interest in the subsidiary's equity are allocated against the interests of the Group except to the extent that the minority has a binding obligation and is able to make an additional investment to cover the losses.

### Goodwill

Goodwill arising on an acquisition of a subsidiary or an associate for which the agreement date is before 1 January 2005 represents the excess of the cost of acquisition over the Group's interest in the fair value of the identifiable assets and liabilities of the relevant subsidiary or associate at the date of acquisition.

As explained in note 2 above, all goodwill previously recognised in reserves has been transferred to the Group's retained profits on 1 January 2005.

# Excess of an acquirer's interest in the net fair value of an acquiree's identifiable assets, liabilities and contingent liabilities over cost ("discount on acquisitions")

A discount on acquisition arising on an acquisition of a subsidiary or an associate for which an agreement date is on or after 1 January 2005 represents the excess of the net fair value of an acquiree's identifiable assets, liabilities and contingent liabilities over the cost of the business combination. Discount on acquisition is recognised immediately in profit or loss. A discount on acquisition arising on an acquisition of an associate is included as income in the determination of the investor's share of results of the associate in the period in which the investment is acquired.

Negative goodwill arising on acquisitions before 1 January 2005 is presented as deduction from assets and will be released to income based on an analysis of the circumstances from which the balance resulted.

To the extent that the negative goodwill is attributable to losses or expenses anticipated at the date of acquisition, it is released to income in the period in which those losses or expenses arise. The remaining negative goodwill is recognised as income on a straight-line basis over the remaining average useful life of the identifiable acquired depreciable assets. To the extent that such negative goodwill exceeds the aggregate fair value of the acquired identifiable non-monetary assets, it is recognised in income immediately.

As explained in note 2 above, all negative goodwill as at 1 January 2005 has been derecognised with a corresponding adjustment to the Group's retained profits.

#### 4. SIGNIFICANT ACCOUNTING POLICIES continued

#### Investments in subsidiaries

Investments in subsidiaries are included in the Company's balance sheet at cost less any identified impairment loss. The results of subsidiaries are accounted for by the Company on the basis of dividends received and receivable during the year.

#### Investments in associates

The results, assets and liabilities of associates are incorporated in these financial statements using the equity method of accounting. Under the equity method, investments in associates are carried in the consolidated balance sheet at cost as adjusted for post-acquisition changes in the Group's share of the profit or loss and of changes in equity of the associate, less any identified impairment loss. When the Group's share of losses of an associate equals or exceeds its interest in that associate (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate), the Group discontinues recognising its share of further losses. An additional share of losses is provided for and a liability is recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of that associate.

Where a group entity transacts with an associate of the Group, profits and losses are eliminated to the extent of the Group's interest in the relevant associate.

#### Property, plant and equipment

Property, plant and equipment are stated at cost/deemed cost or fair value less subsequent accumulated depreciation and accumulated impairment losses.

For property interest held under operating lease classified as an investment property under fair value model which is then transferred to owner-occupied property, the property interest is stated at a deemed cost equal to its fair value at the date of change in use.

Buildings held for use in the production or supply of goods or services, or for administrative purposes, are stated in the balance sheet at their revalued amount, being the fair value at the date of revaluation less any subsequent accumulated depreciation and any subsequent accumulated impairment losses. Revaluations are performed with sufficient regularity such that the carrying amount does not differ materially from that which would be determined using fair values at the balance sheet date.

Any revaluation increase arising on revaluation of buildings is credited to the asset revaluation reserve, except to the extent that it reverses a revaluation decrease of the same asset previously recognised as an expense, in which case the increase is credited to the income statement to the extent of the decrease previously charged. A decrease in net carrying amount arising on revaluation of an asset is dealt with as an expense to the extent that it exceeds the balance, if any, on the asset revaluation reserve relating to a previous revaluation of that asset. On the subsequent sale or retirement of a revalued asset, the attributable revaluation surplus is transferred to retained profits.

Depreciation is provided to write off the cost or fair value of items of property, plant and equipment over their estimated useful lives and after taking into account of their estimated residual value, using the straight-line method.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the income statement in the year in which the item is derecognised.

#### **Investment properties**

On initial recognition, investment properties are measured at cost, including any directly attributable expenditure. Subsequent to initial recognition, investment properties are measured using the fair value model. Gains or losses arising from changes in the fair value of investment property are included in profit or loss for the period in which they arise.

#### 4. SIGNIFICANT ACCOUNTING POLICIES continued

#### Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the leasee. All other leases are classified as operating leases.

#### The Group as lessor

Rental income from operating leases is recognised in the income statement on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised as an expense on a straight-line basis over the lease term.

#### The Group as lessee

Rentals payable under operating leases, including the leasehold interests in land, are charged to profit or loss on a straight-line basis over the term of the relevant lease. Benefits received and receivable as an incentive to enter into an operating lease are recognised as a reduction of rental expense over the lease term on a straight-line basis.

#### Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the functional currency of that entity (foreign currencies) are recorded in its functional currency (i.e. the currency of the primary economic environment in which the entity operates) at the rates of exchanges prevailing on the dates of the transactions. At each balance sheet date, monetary items denominated in foreign currencies are retranslated at the rates prevailing on the balance sheet date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on the translation of monetary items, are recognised in profit or loss in the period in which they arise, except for exchange differences arising on a monetary item that forms part of the Group's net investment in a foreign operation, in which case, such exchange differences are recognised in equity in the consolidated financials statements. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in profit or loss for the period except for differences arising on the retranslation of non-monetary items in respect of which gains and losses are recognised directly in equity, in which cases, the exchange differences are also recognised directly in equity.

For the purposes of presenting the consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated into the presentation currency of the Company (i.e. Hong Kong dollars) at the rate of exchange prevailing at the balance sheet date, and their income and expenses are translated at the average exchange rates for the year, unless exchange rates fluctuate significantly during the period, in which case, the exchange rates prevailing at the dates of transactions are used. Exchange differences arising, if any, are recognised as a separate component of equity (the translation reserve). Such exchange differences are recognised in profit or loss in the period in which the foreign operation is disposed of.

#### Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible.

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax base used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries and associates, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

#### 4. SIGNIFICANT ACCOUNTING POLICIES continued

#### **Taxation** continued

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realised. Deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

#### Impairment (other than goodwill)

At each balance sheet date, the Group reviews the carrying amounts of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately, unless the relevant asset is carried at a revalued amount under another Standard, in which case the impairment loss is treated as a revaluation decrease under that Standard.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, such that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised as income immediately, unless the relevant asset is carried at revalued amount under another Standard, in which case the reversal of the impairment loss is treated as a revaluation decrease under that other Standard.

#### **Retirement benefit costs**

Payments to the Mandatory Provident Fund Scheme are charged as an expense as they fall due.

### Revenue recognition

Rental income is recognised on a straight-line basis over the relevant lease term.

Income from property sales is recognised on the execution of a binding sales agreement.

Management fee income and security service income are recognised when services are rendered.

Dividend income from investments is recognised when the shareholders' right to receive dividend has been established.

Interest income from a financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

### **Financial instruments**

Financial assets and financial liabilities are recognised on the balance sheet when a group entity becomes a party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

## **Financial assets**

The Group's financial assets are classified into one of the three categories, including financial assets at fair value through profit or loss, loans and receivables and available-for-sale financial assets. All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace. The accounting policies adopted in respect of each category of financial assets are set out below.

#### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss comprise derivative financial instruments that are not designated and effective hedging instruments. At each balance sheet date subsequent to initial recognition, financial assets at fair value through profit or loss are measured at fair value, with changes in fair value recognised directly in profit or loss in the period in which they arise.

#### 4. SIGNIFICANT ACCOUNTING POLICIES continued

#### Financial assets continued

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. At each balance sheet date subsequent to initial recognition, loans and receivables including accounts receivable, time deposits, staff housing loans and other receivables are carried at amortised cost using the effective interest method, less any identified impairment losses. An impairment loss is recognised in profit or loss when there is objective evidence that the asset is impaired, and is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the original effective interest rate. Impairment losses are reversed in subsequent periods when an increase in the asset's recoverable amount can be related objectively to an event occurring after the impairment was recognised, subject to a restriction that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated as such or not classified as any of the other categories (set out above). At each balance sheet date subsequent to initial recognition, available-for-sale financial assets are measured at fair value. Changes in fair value are recognised in equity, until the financial asset is disposed of or is determined to be impaired, at which time, the cumulative gain or loss previously recognised in equity is removed from equity and recognised in profit or loss. Any impairment losses on available-for-sale financial assets are recognised in profit or loss. Impairment losses on available-for-sale equity investments will not be reversed in subsequent periods.

For available-for-sale equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured, they are measured at cost less any identified impairment losses at each balance sheet date subsequent to initial recognition. An impairment loss is recognised in profit or loss when there is objective evidence that the asset is impaired. The amount of the impairment loss is measured as the difference between the carrying amount of the asset and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment losses will not be reversed in subsequent periods.

# Financial liabilities and equity

Financial liabilities and equity instruments issued by a group entity are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities. The Group's financial liabilities are generally classified into financial liabilities at fair value through profit or loss and other financial liabilities. The accounting policies adopted in respect of financial liabilities and equity instruments are set out below.

### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss has two sub-categories, including financial liabilities held for trading and those designated at fair value through profit or loss on initial recognition. At each balance sheet date subsequent to initial recognition, financial liabilities at fair value through profit or loss are measured at fair value, with changes in fair value recognised directly in profit or loss in the period in which they arise.

#### Other financial liabilities

Other financial liabilities including bank and other borrowings, floating rate notes, fixed rate notes and zero coupon notes are subsequently measured at amortised cost, using the effective interest rate method.

### Equity instruments

Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

#### 4. SIGNIFICANT ACCOUNTING POLICIES continued

#### Derivative financial instruments and hedging

The Group uses derivative financial instruments (primarily interest rate swaps and currency swaps) to hedge its exposure against interest rate and foreign exchange rate fluctuation. Such derivatives are measured at fair value regardless of whether they are designated as effective hedging instruments.

There are three types of hedge relationships under HKAS 39, including fair value hedges, cash flow hedges and net investment hedges. Hedges are classified as fair value hedges when hedges are made to hedge against exposure to changes in fair value of a recognised asset or liability or an unrecognised firm commitment. Alternatively, hedges are classified as cash flow hedges when hedges are made to hedge against exposure to variability in cash flows that are attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction. The Group only has fair value hedges and cash flow hedges and the accounting policies are set out below:

#### Fair value hedges

For fair value hedges that qualify for hedge accounting, gains or losses arising from changes in fair values of hedging instruments are recognised immediately in profit or loss. At the same time, gains or losses on the hedged item attributable to the hedged risk are adjusted to the carrying amount of the hedged item and are recognised in profit or loss.

#### Cash flow hedges

For cash flow hedges that qualify for hedge accounting, the effective portion of the gains or losses arising from the changes in fair value of hedging instruments is initially recognised in equity and "recycled" into the income statement when the hedged item affects profit or loss. The ineffective portion is recognised immediately in profit or loss.

For the hedge of a forecast transaction that subsequently results in the recognition of a financial asset or a financial liability, the associated gains or losses that were previously recognised directly in equity are reclassified into profit or loss in the same period in which the asset acquired or the liability assumed affects profit or loss.

### Derivatives that do not qualify for hedge accounting

Derivatives that do not qualify for hedge accounting are deemed as financial assets held for trading or financial liabilities held for trading. Changes in fair values of such derivatives are recognised directly in profit or loss.

#### Derecognition

Financial assets are derecognised when the rights to receive cash flows from the assets expire or, the financial assets are transferred and the Group has transferred substantially all the risks and rewards of ownership of the financial assets. On derecognition of a financial asset, the difference between the asset's carrying amount and the sum of the consideration received and the cumulative gain or loss that had been recognised directly in equity is recognised in profit or loss.

For financial liabilities, they are removed from the Group's balance sheet when, and only when, they are extinguished (i.e. when the obligation specified in the relevant contract is discharged, cancelled or expires). The difference between the carrying amount of the financial liability derecognised and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

### **Embedded derivatives**

Derivatives embedded in non-derivative host contracts are separated from the relevant host contracts and deemed as held-for-trading when the economic characteristics and risks of the embedded derivatives are not closely related to those of the host contracts, and the combined contracts are not measured at fair value through profit or loss. In all other circumstances, derivatives embedded are not separated and are accounted for together with the host contracts in accordance with appropriate standards. Where the Group needs to separate an embedded derivative but is unable to measure the embedded derivative, the entire combined contracts are treated as held-for-trading.

#### 4. SIGNIFICANT ACCOUNTING POLICIES continued

#### **Provisions**

Provisions are recognised when the Group has a present obligation as a result of a past event, and it is probable that the Group will be required to settle that obligation. Provisions are measured at the directors' best estimate of the expenditure required to settle the obligation at the balance sheet date, and are discounted to present value where the effect is material.

#### **Equity share-based payment transactions**

The fair value of services received determined by reference to the fair value of share options granted at the grant date is expensed on a straight-line basis over the vesting period, with a corresponding increase in equity (Employee share-based compensation reserve).

At the time when the share options are exercised, the amount previously recognised in employee share-based compensation reserve will be transferred to share premium. When the share options are still not exercised at the expiry date, the amount previously recognised in employee share-based compensation reserve will be transferred to retained profits.

#### 5. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the process of applying the Group's accounting policies, which are described in note 4 above, management has made various estimates and judgments (other than those involving estimates) based on past experience, expectations of the future and other information. The key source of estimation uncertainty and the critical accounting judgments that can significantly affect the amounts recognised in the financial statements are set out below.

#### Estimate of fair value of investment properties

As described in note 17, the investment properties were revalued at the balance sheet date on market value existing use basis by independent professional valuers. Such valuations were based on certain assumptions, which are subject to uncertainty and might materially differ from the actual results. In making the judgement, the Group considers information from current prices in an active market for similar properties and uses assumptions that are mainly based on market conditions existing at each balance sheet date.

#### Fair values of financial instruments

Financial instruments such as interest rate, foreign exchange and equity derivative instruments are carried at the balance sheet at fair value. The best evidence of fair value is quoted prices in an active market, where quoted prices are not available for a particular financial instrument, the Group uses the market values determined by independent financial institutions or internal or external valuation models to estimate the fair value. The use of methodologies, models and assumptions in pricing and valuing these financial assets and liabilities is subjective and requires varying degrees of judgment by management, which may result in significantly different fair values and results. All significant financial valuation models are strictly controlled and regularly recalibrated and vetted.

#### 6. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's major financial instruments include cash and bank balances, time deposits, accounts receivable, equity investments, amounts due from associates, other receivables, borrowings, amounts due to minority shareholders and derivative financial instruments. The Company's major financial instruments include cash and bank balances, time deposits and accounts receivable. Details of these financial instruments are disclosed in respective notes. The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below. The management manages and monitors these exposures to ensure appropriate measures are implemented on a timely and effective manner.

#### **Market Risk**

#### (i) Currency risk

The Group aims to minimize its currency risk and does not speculate in currency movements. The majority of the Group's and the Company's assets by value and all rental income are in Hong Kong, and denominated in Hong Kong dollars. At year-end 2005, all of the Group's debts were in Hong Kong dollars with the exception of the US\$200 million 10-year fixed-rate notes. The Group has entered into appropriate foreign exchange forward contracts to hedge against the potential currency risk (see note 21).

#### (ii) Interest rate risk

The Group manages its interest rate exposure based on interest rate level and outlook as well as potential impact on the Group's financial position arising from volatility. Interest rate swap is the hedging instrument most commonly used by the Group to manage the interest rate exposure (see note 21 for details). At year-end 2005, about 50% of the Group's gross debts were effectively on a floating rate basis. The ratio could change with changes to the interest rate trend going forward.

The Group's policy is to maintain the proportion of borrowings in fixed rates and floating rates within an appropriate range. Accordingly, the Group entered into interest rate swaps to hedge the interest rate risk of these Group's floating borrowings including bank loans and floating rate notes (see note 21).

#### (iii) Other price risk

Part of the Group's available-for-sale investments are listed securities and thus measured at fair value at each balance sheet date. Therefore, the Group is exposed to equity price risk and the management will monitor the price movements and take appropriate actions when it is required.

#### Credit risk

The Group's and the Company's credit risks are primarily attributable to time deposits, rent receivable from tenants and counter-party financial obligations in derivative financial instrument. The Group's maximum exposure to credit risk in the event of the counter-party failure to perform their obligations as at 31 December 2005 in relation to each class of recognised financial assets is the carrying amount of those assets as stated in the consolidated balance sheet.

The Group's and the Company's time deposits are deposited with banks of high credit quality in Hong Kong and the Group has exposure limit to any single financial institution.

For rent receivable from tenants, credit checks are part of the normal leasing process and stringent monitoring procedures are in place to deal with overdue debts. In addition, the Group reviews the recoverable amount of each individual trade debt at each balance sheet date to ensure that adequate impairment losses are made for irrecoverable amounts.

To mitigate counter-party risk, the Group enters into derivative contracts only with sound financial institutions with strong investment-grade credit ratings, limits exposure to each, and monitors each's rating regularly.

The Group and the Company have no significant concentration of credit risk, with exposure spread over a number of counterparties and customers.

## 7. TURNOVER

	2005 HK\$'000	2004 HK\$'000
Turnover comprises:		
Gross rental income from properties  Management fee and security service income	1,249,392 404	1,153,911 575
	1,249,796	1,154,486

As the Group's turnover is derived principally from rental income and wholly in Hong Kong, no segment financial analysis is provided.

## 8. DIRECTORS' REMUNERATION

	2005 HK\$'000	2004 HK\$'000
Directors' fees	1,135	661
Other emoluments: Basic salaries, housing, other allowances and benefits in kind Bonus Share-based payments (note 42) Retirement benefits scheme contributions Contractual compensation for loss of office Forfeited contributions	10,423 2,499 524 233	11,323 3,083 - 232 1,508 (2,483)
	14,814	14,324

Remuneration paid or payable to each of the twelve (2004: twelve) Directors were as follows:

For the year ended 31 December 2005

		1	or the year ended	3 i December 200	0	
		Basic salaries, housing,			Retirement benefits	
	Directors' fees HK\$'000 (Note)	allowances and benefits in kind HK\$'000	Bonus HK\$'000	Share-based payments HK\$'000	scheme contributions HK\$'000	Total HK\$'000
Executive Directors Peter T.C. Lee (Note a)	136	4,146	1,200	_	12	5,494
Michael T.H. Lee (Note b) Pauline W.L. Yu Wong	85 75	3,538 2,739	1,020 279	524 -	12 209	5,179 3,302
Non-executive Directors						
Fa-kuang Hu	85	-	_	-	-	85
Hans Michael Jebsen	85	_	_	_	-	85
Anthony Hsien Pin Lee	90	-	-	-	-	90
Chien Lee	100	-	-	-	-	100
Dr. Deanna Ruth Tak Yung Rudgard	75	-	-	-	-	75
Independent non-executive Directors						
Sir David Akers-Jones	157	_	_	_	-	157
Per Jorgensen	100	_	_	_	_	100
Dr. Geoffrey Meou-tsen Yeh	95	-	_	-	-	95
David Muir Turnbull#	52	_	_	_	-	52
	1,135	10,423	2,499	524	233	14,814

<sup>&</sup>lt;sup>#</sup> David Muir Turnbull appointed as Independent non-executive Director on 11 May 2005 and resigned on 12 December 2005.

## **8. DIRECTORS' REMUNERATION** continued

	For the v	/ear	ended	31	December	2004
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			For the year	ar ended 31 Dece	ember 2004		
		Basic			Contractual		
		salaries,		(	compensation		
		housing,		Retirement	for loss		
		allowances		benefits	of office		
	Directors'	and benefits		scheme	paid by the	Forfeited	
	fees	in kind	Bonus	contributions	Company	contributions	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	(Note)						
Executive Directors							
Peter T.C. Lee (Note a)	82	4,146	1,372	12	_	_	5,612
Michael T.H. Lee (Note b)	50	3,538	1,212	12	_	_	4,812
Pauline W.L. Yu Wong	50	2,596	249	207	_	_	3,102
Michael C.K. Moy *	4	1,043	250	1	1,508	(2,483)	323
Non-executive Directors							
Fa-kuang Hu	50	_	-	-	_	_	50
Hans Michael Jebsen	50	_	_	_	_	_	50
Anthony Hsien Pin Lee	50	_	-	_	_	_	50
Chien Lee	70	_	_	_	_	_	70
Dr. Deanna Ruth Tak Yung Rudgard	50	-	_	_	-	-	50
Independent non-executive Directors							
Sir David Akers-Jones	85	_	-	-	_	_	85
Per Jorgensen	70	_	_	_	-	_	70
Dr. Geoffrey Meou-tsen Yeh	50	-	_	-	-	-	50
	661	11,323	3,083	232	1,508	(2,483)	14,324

<sup>\*</sup> Michael C.K. Moy resigned as Director of the Company on 28 January 2004.

Notes:

Directors' fees breakdown of each of the Directors are set out below:

	Board HK\$'000	Audit Committee HK\$'000	Emoluments Review Committee HK\$'000	Investment Committee HK\$'000	Nomination Committee HK\$'000	Total 2005 HK\$'000	Total 2004 HK\$'000
Executive Directors							
Peter T.C. Lee	111	_	_	10	15	136	82
Michael T.H. Lee	75	_	_	10	-	85	50
Pauline W.L. Yu Wong	75	_	_	-	_	75	50
Michael C.K. Moy	-	_	_	_	_	-	4
Wildhad O.K. Woy						_	4
Non-executive Directors							
Fa-kuang Hu	75	_	10	_	-	85	50
Hans Michael Jebsen	75	_	_	10	_	85	50
Anthony Hsien Pin Lee	75	_	_	15	_	90	50
Chien Lee	75	25	_	_	-	100	70
Dr. Deanna Ruth Tak Yung Rudgard	75	_	_	-	-	75	50
Independent non-executive							
Directors							
Sir David Akers-Jones	92	40	15	_	10	157	85
Per Jorgensen	75	25	_	_	_	100	70
Dr. Geoffrey Meou-tsen Yeh	75	_	10	-	10	95	50
David Muir Turnbull	52	_	_	-	_	52	_
	930	90	35	45	35	1,135	661
						,	

#### 8. DIRECTORS' REMUNERATION continued

Notes: continued

(a) Year 2004: Following a review of his compensation by the Emoluments Review Committee in November 2003, his fixed base package is HK\$4,146,000 as from December 2003. The portion of his total remuneration which is performance-based has also been increased following the review. The stated bonus figure includes bonus paid for 2003, and 2004 target bonus figure pending finalisation by Emoluments Review Committee after year-end in March 2005.

Year 2005: The Emoluments Review Committee reviewed his 2005 fixed base salary in March 2005. In the light of the recent salary review completed in November 2003, management did not receive any salary increment. Accordingly, his fixed base package remains HK\$4,146,000 during the year. The stated bonus figure includes adjustment for 2004 bonus accrued in 2004 accounts (following finalisation of bonus by the Emoluments Review Committee in March 2005), and 2005 target bonus figures pending finalisation by the Emoluments Review Committee after year-end in March 2006.

(b) Year 2004: Following a review of his compensation by the Emoluments Review Committee in November 2003, his fixed base package is HK\$3,538,000 as from December 2003. The portion of his total remuneration which is performance-based has also been increased following the review. The stated bonus figure includes bonus paid for 2003, and 2004 target bonus figure pending finalisation by the Emoluments Review Committee after year-end in March 2005.

Year 2005: The Emoluments Review Committee reviewed his 2005 fixed base salary in March 2005. In the light of the recent salary review completed in November 2003, management did not receive any salary increment. Accordingly, his fixed base package remains HK\$3,538,000 during the year. The stated bonus figure includes adjustment for 2004 bonus accrued in 2004 accounts (following finalisation of bonus by the Emoluments Review Committee in March 2005), and 2005 target bonus figure pending finalisation by the Emoluments Review Committee after year-end in March 2006.

#### 9. EMPLOYEES' EMOLUMENTS

The five highest paid individuals included three (2004: four) Directors, details of whose remuneration are set out in note 8 above. The remuneration of the remaining two individuals (2004: one individual) is detailed as follows:

	2005 HK\$'000	2004 HK\$'000
Basic salaries, housing, other allowances and benefits in kind Bonus Retirement benefits scheme contributions Incentive payment on joining	4,762 726 24 –	2,000 500 10 488
	5,512	2,998
Their emoluments were within the following bands:		
	2005 No. of employees	2004 No. of employees
HK\$2,000,001 to HK\$2,500,000 HK\$2,500,001 to HK\$3,000,000 HK\$3,000,001 to HK\$3,500,000	1 - 1	- 1 -
	2	1

## **10. FINANCE COSTS**

	2005 HK\$'000	2004 HK\$'000
Interest on		
- bank loans, overdraft and other loans:	00.400	00.400
wholly repayable within five years not repayable within five years	63,429 34,129	22,409 13,530
- floating rate notes	15,988	7,527
- fixed rate notes	108,720	108,263
	222,266	151,729
Net interest (received) paid on derivative financial instruments (Note):	,_	,
- due within five years	(924)	38,699
- due after five years	(32,562)	(45,387)
	(33,486)	(6,688)
Amortisation of discount on zero coupon notes	9,401	-
Bank charges	10,079	11,312
Medium Term Note Programme expenses	972	976
Hedging expenses	2,349	2,356
Others	3,004	1,965
	214,585	161,650

Note: Fair value changes excluded accrued interest in derivative financial instruments for the year.

## 11. TAXATION

	2005 HK\$'000	2004 HK\$'000 (restated)
Hong Kong Profits Tax for the year Underprovision in prior years Prior years provision	75,270 25 103,000	49,737 66 55,000
	178,295	104,803
Deferred tax (note 33):  - changes in fair value of investment properties  - changes in fair value of disposed leasehold properties  - other temporary differences	668,351 (4,903) 14,840	- - 35,361
	678,288	35,361
	856,583	140,164

Hong Kong Profits Tax is calculated at 17.5% of the estimated assessable profit for both years.

#### 11. TAXATION continued

The charge for the year can be reconciled to the profit before taxation per the consolidated income statement as follows:

	2005 HK\$'000	2004 HK\$'000 (restated)
Profit before taxation	5,175,884	782,845
Tax at the domestic income tax rate of 17.5%  Tax effect of expenses not deductible for tax purposes  Tax effect of utilisation of tax losses not previously recognised  Tax effect of income not taxable for tax purposes  Tax effect of tax loss not provided  Tax effect of deferred tax assets not recognised  Tax effect of share of results of associates  Tax effect of initial recognition exception  Underprovision in prior years  Prior years provision  Others	905,779 19,721 (29,002) (103,487) 195 10,436 (42,237) (8,364) 25 103,000 517	136,997 1,866 (23,214) (20,058) 322 - (6,734) (4,186) 66 55,000 105
Tax expense for the year	856,583	140,164

In addition to the amount charged to the income statement, deferred tax relating to the revaluation of the Group's leasehold buildings has been charged directly to equity (see note 33).

At the date of issue of the financial statements, the Group has disputes with the Hong Kong Inland Revenue Department regarding additional tax assessments for prior years (total tax claimed: HK\$193 million).

Taking into consideration the latest development in Hong Kong tax law and relevant precedents, a decision has been made by the Directors to make an additional tax provision of HK\$103 million in respect of the disputes in the financial statements for the year ended 31 December 2005. However, it remains the Directors' view that there still have ample grounds to contest the assessments based on tax principles as well as facts and the Group will continue to pursue the objection against the additional assessments vigorously.

## 12. PROFIT FOR THE YEAR

	2005 HK\$'000	2004 HK\$'000 (restated)
Profit for the year has been arrived at after charging (crediting):		
Staff costs Retirement benefits scheme contributions (note 37) Forfeited contributions (note 37)	131,354 5,301 (3,789)	129,470 5,068 (6,606)
Amortisation of prepaid lease payments  Depreciation for property, plant and equipment  Reversal of revaluation deficit on building for own use previously	132,866 163 5,787	127,932 163 5,578
recognised in income statement  Auditors' remuneration	(65) 1,740	(50) 1,629
Gross rental income from investment properties  Less: Direct operating expenses that generated rental income  Direct operating expenses that did not generate rental income	(1,249,392) 233,575 3,776	(1,153,911) 250,895 8,426
Dividends from	(1,012,041)	(894,590)
<ul><li>listed investments</li><li>unlisted investments</li></ul>	(33,714)	(20,275) (4,672)
Interest income Share of tax of an associate (included in share of results of	(33,714) (2,914)	(24,947) (1,229)
associates) Loss on disposal of property, plant and equipment	107,646 9	19,495 40
DIVIDENDS		
	2005 HK\$'000	2004 HK\$'000
Ordinary shares:		
Interim dividend, paid – HK10 cents per share (2004: HK10 cents) Final dividend, proposed – HK35 cents per share (2004: HK30 cents)	105,224 368,641	104,793 314,989
Additional prior year's dividend paid on exercise of share options subsequent to 31 December 2003		80
	473,865	419,862

The 2005 final dividend of HK35 cents (2004: HK30 cents) per share has been proposed by the Directors and is subject to approval by the shareholders in general meeting. The proposed final dividend for 2005 will be payable in cash with a scrip dividend alternative.

13.

## 13. **DIVIDENDS** continued

During the year, scrip dividend alternatives were offered to shareholders in respect of the 2004 final and 2005 interim dividends. These alternatives were accepted by the shareholders as follows:

	2005 Interim HK\$'000	2004 Final HK\$'000
Dividends: Cash Share alternative (note 34)	85,630 19,594	277,911 37,078
	105,224	314,989

#### 14. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the ordinary equity holders of the parent is based on the following data:

	2005 HK\$'000	2004 HK\$'000 (restated)
Earnings for the purposes of basic and diluted earnings per share (profit for the year attributable to equity holders of the parent)	4,120,555	608,642
	2005 '000	2004
Weighted average number of ordinary shares for the purposes of basic earnings per share	1,051,502	1,046,427
Effect of dilutive potential ordinary shares: Share options	682	503
Weighted average number of ordinary shares for the purposes of diluted earnings per share	1,052,184	1,046,930

The computation of diluted earnings per share does not assume the exercise of certain of the Company's outstanding share options as the exercise prices are higher than the average market price per share.

#### 14. EARNINGS PER SHARE continued

For the purpose of assessing the underlying performance of the Group, the management is of the view that the profit for the year should be adjusted for unrealised fair value changes on investment properties and related deferred taxation in arriving at "Underlying net profit attributable to equity holders of the parent". The difference between the underlying net profit attributable to equity holders of the parent and profit attributable to equity holders of the parent as shown in the consolidated income statement for the year is reconciled as follows:

	2005 HK\$'000	2005 HK\$'000	Earnings per share (Basic) HK cents
Profit attributable to equity holders of the parent as shown in the consolidated income statement		4,120,555	391.87
Gains arising from fair value changes of investment properties  Less: Gains arising from fair value changes of	(4,226,005)		(401.90)
disposed investment properties	467,019		44.41
Increase in deferred taxation in relation to fair	(3,758,986)		
value gains of investment properties  Gain arising from fair value changes of investment properties net of related deferred taxation	668,351		63.56
attributable to minority interests	156,874	(2,933,761)	14.92
Gain arising from fair value changes of investment properties net of related deferred taxation			
from an associate		(181,523)	(17.26)
Underlying net profit attributable to equity holders		1 005 271	95.60
of the parent		1,005,271	95.60

The "underlying net profit attributable to equity holders of the parent" excludes total net revaluation deficits in respect of investment properties disposed of during the year amounting to HK\$1,388,462,000 (previously recognised in investment property revaluation reserve), which was transferred to retained profits on 1 January 2005 in accordance with HKAS 40.

	2004 HK\$'000 (restated)	Earnings per share (Basic) HK cents
Profit and underlying net profit attributable to equity holders of the parent as shown in the consolidated income statement	608,642	58.16

# 15. PROPERTY, PLANT AND EQUIPMENT

	Buildings in Hong Kong under Iong lease HK\$'000	Furniture, fixtures and equipment HK\$'000	Computers HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
THE GROUP					
COST OR VALUATION  At 1 January 2004  - as originally stated  - effect on adoption of HKAS 17  - effect on adoption of HKAS 40	44,500 (18,457) 36,720	43,696 - -	15,056 - -	1,131 - -	104,383 (18,457) 36,720
<ul><li>as restated</li><li>Additions</li><li>Disposals</li><li>Surplus on revaluation</li></ul>	62,763 - - 6,829	43,696 1,212 (11) -	15,056 2,351 (45) -	1,131 - - -	122,646 3,563 (56) 6,829
At 1 January 2005 Additions Disposals Reclassified to investment	69,592 - -	44,897 4,288 (147)	17,362 2,523 (4)	1,131 - -	132,982 6,811 (151)
properties (note 17) Reclassified from investment properties (note 17) Surplus on revaluation Disposal of subsidiaries	(30,500) 15,600 344 –	- - - (70)	- - - (28)	- - -	(30,500) 15,600 344 (98)
At 31 December 2005	55,036	48,968	19,853	1,131	124,988
Comprising: At cost At valuation 2005	- 55,036	48,968 -	19,853 –	1,131 -	69,952 55,036
	55,036	48,968	19,853	1,131	124,988
ACCUMULATED DEPRECIATION At 1 January 2004 Provided for the year Eliminated on disposals Adjustment on revaluation	1,313 - (1,313)	39,141 1,613 (7)	6,394 2,652 (9)	1,131 - - -	46,666 5,578 (16) (1,313)
At 1 January 2005 Provided for the year Eliminated on disposals Adjustment on revaluation Disposal of subsidiaries	977 - (977) -	40,747 1,921 (140) - (53)	9,037 2,889 (2) – (19)	1,131 - - - -	50,915 5,787 (142) (977) (72)
At 31 December 2005	_	42,475	11,905	1,131	55,511
NET BOOK VALUES At 31 December 2005	55,036	6,493	7,948		69,477
At 31 December 2004 (restated)	69,592	4,150	8,325	_	82,067

#### 15. PROPERTY, PLANT AND EQUIPMENT continued

	Furniture, fixtures and equipment HK\$'000	Computers HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
THE COMPANY				
COST At 1 January 2004 Additions Disposals	20,911 48 (1)	14,423 2,295 (31)	1,131 - -	36,465 2,343 (32)
At 1 January 2005 Additions Disposals	20,958 1,425 (111)	16,687 2,439 -	1,131 - -	38,776 3,864 (111)
At 31 December 2005	22,272	19,126	1,131	42,529
ACCUMULATED DEPRECIATION At 1 January 2004 Provided for the year Eliminated on disposals	19,371 533 (1)	6,202 2,521 (6)	1,131 - -	26,704 3,054 (7)
At 1 January 2005 Provided for the year Eliminated on disposals	19,903 669 (111)	8,717 2,754 -	1,131 - -	29,751 3,423 (111)
At 31 December 2005	20,461	11,471	1,131	33,063
NET BOOK VALUES At 31 December 2005	1,811	7,655		9,466
At 31 December 2004	1,055	7,970	_	9,025

The above items of property, plant and equipment are depreciated on a straight-line basis at the following rate per annum:

Buildings	Over the shorter of the term of the lease, or 40 years
Furniture, fixtures and equipment	20%
Computers	20%
Motor vehicles	25%

The buildings of the Group were revalued at 31 December 2005 by Knight Frank Hong Kong Limited, an independent professional valuer, on market value basis. The surplus arising on revaluation of HK\$1,256,000 and HK\$65,000 (2004: HK\$8,092,000 and HK\$50,000) has been credited to asset revaluation reserve and income statement respectively.

If buildings of the Group had not been revalued, they would have been included in these financial statements at cost less accumulated depreciation at HK\$53,350,000 (2004: HK\$42,897,000).

Furniture, fixtures and equipment of the Group include assets carried at cost of HK\$17,758,000 (2004: HK\$16,033,000) and accumulated depreciation of HK\$15,470,000 (2004: HK\$14,875,000) in respect of assets held for leasing out under operating leases. Depreciation charges in respect of those assets for the year amounted to HK\$600,000 (2004: HK\$439,000).

There is no property, plant and equipment of the Company held for renting out under operating leases for the year or at the balance sheet date.

#### 16. PREPAID LEASE PAYMENTS

The Group's prepaid lease payments represent leasehold land in Hong Kong held under long lease.

The leasehold land is amortised on a straight-line basis over the remaining term of the lease.

#### 17. INVESTMENT PROPERTIES

	THE G 2005 HK\$'000	GROUP 2004 HK\$'000 (restated)	THE CO 2005 HK\$'000	MPANY 2004 HK\$'000
FAIR VALUE At 1 January, as originally stated Effect on adoption of HKAS 40	28,147,190 (230,400)	24,366,780 (204,800)	3,510,000 -	3,030,000
As restated Additions Adjustment resulted from cost variation Disposals Reclassified from buildings (note 15) Reclassified to buildings (note 15) Fair value changes	27,916,790 385,662 (761) (2,727,166) 30,500 (15,600) 4,226,005	24,161,980 104,527 (941) - - - 3,651,224	3,510,000 220 - - - - - 550,780	3,030,000 13,384 - - - - 466,616
At 31 December	29,815,430	27,916,790	4,061,000	3,510,000

The carrying value of investment properties shown above comprises:

	THE GROUP		THE COMPANY	
	2005 HK\$'000	2004 HK\$'000 (restated)	2005 HK\$'000	2004 HK\$'000
Leasehold land in Hong Kong:  - Medium term lease  - Long lease	5,500,000 24,315,430	4,850,000 23,066,790	- 4,061,000	- 3,510,000
	29,815,430	27,916,790	4,061,000	3,510,000

The fair value of the Group's investment properties at 31 December 2005 have been arrived at on the basis of a valuation carried out on that date by Knight Frank Hong Kong Limited, an independent qualified professional valuer not connected with the Group. Knight Frank Hong Kong Limited has appropriate qualifications and recent experiences in the valuation of similar properties in the relevant locations. The valuation, which conforms to Hong Kong Institute of Surveyors Valuation Standards on Properties, was arrived at by reference to comparable market transactions and rental yield for similar properties.

All of the Group's property interests held under operating leases to earn rentals or for capital appreciation purposes are measured using the fair value model and are classified and accounted for as investment properties.

#### 18. INVESTMENTS IN SUBSIDIARIES

| THE COMPANY | 2005 | 2004 | 1009 | 2005 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 | 1009 |

Details of the principal subsidiaries held by the Company at 31 December 2005 are set out in note 43.

#### 19. INTERESTS IN ASSOCIATES

	THE G	ROUP	THE CO	MPANY
	2005 HK\$'000	2004 HK\$'000	2005 HK\$'000	2004 HK\$'000
Unlisted cost of investment in associates Share of post-acquisition profits net	2,629	2,629	3	3
of dividend received  Negative goodwill of associates (Note)	342,243 -	98,141 (47,653)	- -	-
Amounts due therefrom (non-current)	344,872 171,131	53,117 817,400	3 -	3 -
Less: Impairment loss	516,003 (11,358)	870,517 (15,031)	3 -	3 –
Amounts shown under non-current assets	504,645	855,486	3	3
Amounts due therefrom (current)	642,596	_		
	1,147,241	855,486		

The amounts due from associates are unsecured, interest free and are not repayable within one year, except for the amount due from an associate amounting to HK\$642,596,000 which is repayable on demand. In 2004, the amount due from that associate was not repayable within one year.

The aggregate attributable share of results of the associates is based on the unaudited management accounts for the year ended 31 December 2005.

The Group's share of post-acquisition losses of an associate exceeds the carrying amount of its equity investment in that associate, since the Group has obligation to meet its funding requirements.

## 19. INTERESTS IN ASSOCIATES continued

Details of the Group's associates at 31 December 2005 are as follows:

Name of associate	Form of business structure	Place of incorporation/ registration and operation	Class of share held/ registered capital	Percentage of issued capital/ registered capital held	Principal activity
Parallel Asia Engineering Company Limited	Private limited company	Hong Kong	Share	25	Investment holding
Wingrove Investment Pte Ltd.	Private company limited by shares	Singapore	Share	25*	Property development and leasing
Country Link Enterprises Limited ("Country Link")	Private limited company	Hong Kong	Share	26.3*	Investment holding
Shanghai Kong Hui Property Development Co., Ltd.	Sino-Foreign equity joint venture	The People's Republic of China	US\$165,000,000#	23.7*	Property development and leasing
Shanghai Grand Gateway Plaza Property Management Co., Ltd.	Sino-Foreign equity joint venture	The People's Republic of China	US\$140,000#	23.7*	Property management

<sup>\*</sup> Indirectly held

Note: Negative goodwill with carrying amount of HK\$47,653,000 as at 31 December 2004 (1 January 2004: HK\$49,777,000) arose on the acquisition of Country Link and was presented as a deduction from the cost of investments in associates. In prior years, negative goodwill was released to income on a straight-line basis of 20 years, representing the remaining average useful life of the assets acquired. All negative goodwill was derecognised on 1 January 2005 upon the application of HKFRS 3 (see note 2).

The summarised financial information in respect of the Group's associates is set out below:

	2005 HK\$'000	2004 HK\$'000
Total assets Total liabilities	6,531,050 (4,777,200)	5,520,243 (4,772,011)
Net assets	1,753,850	748,232
Group's share of net assets of associates	344,872	53,117
Turnover	523,376	743,587
Profit for the year	828,116	348,761
Group's share of result of associates for the year	241,358	38,482

<sup>\*</sup> Registered capital

## 20. AVAILABLE-FOR-SALE INVESTMENTS/INVESTMENTS IN SECURITIES

· · · · · · · · · · · · · · · · · · ·	THE GI	ROUP
	2005 HK\$'000	2004 HK\$'000 (Note)
Listed investments:  - Equity securities listed in Hong Kong	1,170,295	914,822
Unlisted investments:  - Club debentures  Less: Impairment loss	2,831 (800)	2,831 (800)
	2,031	2,031
<ul><li>Unlisted shares</li><li>Less: Impairment loss</li></ul>	117,385 (60,333)	131,855 (60,333)
Amounts due therefrom	57,052 26,722	71,522 29,642
	83,774	101,164
	85,805	103,195
Total	1,256,100	1,018,017
Carrying amount analysed for reporting purposes as:		
Non-current	1,256,100	1,018,017
	THE CO 2005 HK\$'000	MPANY 2004 HK\$'000 (Note)
Unlisted investments:  - Club debentures  Less: Impairment loss	2,831 (800)	2,831 (800)
	2,031	2,031
Carrying amount analysed for reporting purpose as:		
Non-current	2,031	2,031

Note: Upon the application of HKAS 39 on 1 January 2005, the Group's investments in securities as at 31 December 2004 were reclassified to available-for-sale investments (see note 2).

At the balance sheet date, all available-for-sale investments are stated at fair value except for those unlisted equity securities. Fair values of those listed equity investments have been determined by reference to quoted market prices at the balance sheet date. Fair values of the club debentures have been determined by reference to the recent transaction prices of similar club debentures.

The unlisted equity investments represent investments in unlisted equity securities issued by private entities incorporated in Singapore. They are measured at cost less impairment at each balance sheet date because the range of reasonable fair value estimates is so significant that the management is of the opinion that their fair values cannot be measured reliably.

#### 21. DERIVATIVE FINANCIAL INSTRUMENTS

The Group's net fair values of derivatives financial instruments at 31 December 2005 were as follows:

	Th	HE GROUP
	2005 Assets HK\$'000	2005 Liabilities HK\$'000
	HK\$ 000	ПКФ 000
Current		
Interest rate swaps		
Cash flow hedges	13,411	_
Not designated as hedges  Foreign exchange derivative instruments	136	_
Cash flow hedges	571	_
Not designated as hedges	77	_
Equity derivatives		
Not designated as hedges		(64,057)
	14,195	(64,057)
Non-current		
Interest rate swaps		
Cash flow hedges	18,522	_
Fair value hedges	-	(10,812)
Not designated as hedges	718	-
Foreign exchange derivative instruments  Cash flow hedges	2,395	
Fair value hedges	10,369	(4,796)
Not designated as hedges	-	(24,194)
	32,004	(39,802)
Total	46,199	(103,859)
	40,100	(.55,666)

#### Interest rate swaps

The aggregate notional amount of the outstanding interest rate swaps as at 31 December 2005 was HK\$2,423,492,000. Those instruments comprise fixed-to-floating interest rate swaps, floating-to-fixed interest rate swaps and average HIBOR swaps. The floating-to-fixed interest rate swaps were designated to hedge the interest rate risk of the floating borrowings including bank loans and the floating rate notes. The fixed-to-floating interest rate swap was entered into to hedge the fair value risk of the zero coupon notes. The average HIBOR swaps do not qualify for hedge accounting.

At 31 December 2005, fair value gains of HK\$31,965,000 from the interest rate swaps under cash flow hedges have been deferred in equity and are expected to be released to the income statement at various dates during the lives of the swaps when the hedged forecast transactions occur.

#### 21. DERIVATIVE FINANCIAL INSTRUMENTS continued

#### Interest rate swaps continued

The maturity periods of interest rate swaps at notional amount at 31 December 2005 were as follows:

	THE GROUP 2005 HK\$'000
Within one year Between one and five years Beyond five years	970,000 1,248,983 204,509
	2,423,492

At 31 December 2005, the floating-to-fixed interest rate swaps locked in the interest rates ranging from 2.11% to 2.85%. The average HIBOR swaps swapped the HIBOR into average HIBOR with the effective rates for the year ranging from 0.3% to 4.1%. The fixed-to-floating swap converted a fixed rate of 5.19% to HIBOR plus 0.69%. The counterparty of the swap has the right to early terminate it on 7 February 2015 at zero cost; otherwise, the swap will expire on 7 February 2020.

The above derivatives are measured at fair value, as calculated by the present value of the estimated future cash flow at each balance sheet date or as determined by independent financial institutions.

#### Foreign exchange hedging instruments

The aggregate notional amount of the outstanding foreign exchange hedging instruments at 31 December 2005 was HK\$1,711,097,000. Those instruments comprise forward foreign exchange contracts, cross currency swaps and net basis swaps. The forward foreign exchange contracts are mainly designated to hedge the foreign exchange rate risk of part of the coupon payments arising from the US\$200 million notes while the cross currency swaps are used to hedge the foreign exchange rate risk from both the principal repayment at the maturity date and the coupons of the notes. The net basis swaps were not designated as hedging instruments for hedge accounting.

At 31 December 2005, fair value gains of HK\$2,966,000 from the forward foreign exchange contracts under cash flow hedges have been deferred in equity and are expected to be released to the income statement at various dates when the coupon payments of the US\$200 million occur.

The maturity periods of the foreign exchange hedging instruments at notional amount at 31 December 2005 were as follows:

	THE GROUP 2005 HK\$'000
Within one year Between one and five years Beyond five years	48,722 102,398 1,559,977
	1,711,097

The above derivatives are measured at fair value, as calculated by the foreign exchange rates and the present value of the estimated future cash flow at each balance sheet date.

#### Equity derivatives

The aggregate notional amount of the outstanding equity derivatives at 31 December 2005 was HK\$196,300,000. The existing equity derivatives were not designated as hedging instrument according to HKAS 39.

The above derivatives are measured at fair value, as determined by an independent financial institution.

#### 22. NEGATIVE GOODWILL

	THE GROUP HK\$'000
GROSS AMOUNT At 1 January 2004 and 31 December 2004	1,195
RELEASED TO INCOME At 1 January 2004 Released for the year	(179) (60)
At 31 December 2004 Derecognised upon the application of HKFRS 3 (note 2)	956 (956)
At 1 January 2005	

As explained in note 2, all negative goodwill arising on acquisitions prior to 1 January 2005 was derecognised as a result of the application of HKFRS 3.

## 23. STAFF HOUSING LOANS, SECURED

	THE GROUP AND	THE GROUP AND THE COMPANY		
	2005	2004		
	HK\$'000	HK\$'000		
Staff housing loans, secured Less: Amounts due within one year shown under current assets	2,247 (422)	2,492 (245)		
	1,825	2,247		

The secured advances arise in connection with an established Staff Housing Loan scheme granted to the employees who meet the qualifying criteria. The advances bear a fixed interest rate of 4% (2004: 4%) per annum.

The fair value of the Group's and the Company's staff housing loans at 31 December 2005 approximates to the corresponding carrying amounts.

## 24. ACCOUNTS RECEIVABLE, OTHER RECEIVABLES AND DEPOSITS

Accounts receivable are mainly in respect of rents which are normally payable in advance. Rents in arrears of the Group and the Company as at 31 December 2005 and 2004 were aged less than 90 days.

The fair value of the Group's and the Company's accounts receivable, other receivables and deposits at 31 December 2005 was approximate to the corresponding carrying amounts.

## 25. ACCOUNTS PAYABLE AND ACCRUALS

All of the accounts payable and accruals of the Group as at 31 December 2005 and 2004 were aged less than 90 days.

The fair value of the Group's and the Company's accounts payable and accruals at 31 December 2005 approximates to the corresponding carrying amounts.

## 26. AMOUNTS DUE FROM/TO SUBSIDIARIES

The amounts are unsecured and are repayable on demand. In 2004, the amounts were not repayable within one year.

### 27. ADVANCES FROM INVESTEES

The advances are unsecured, interest-free and are repayable within one year. In 2004, the amounts were not repayable within one year.

THE COOLID

#### 28. AMOUNTS DUE TO MINORITY SHAREHOLDERS

The amounts are unsecured, interest-free and are not repayable within one year.

#### 29. LONG TERM BANK LOANS

	TH	E GROUP
	2005	2004
	HK\$'000	HK\$'000
Bank loans, unsecured	2,056,500	3,502,100
The bank loans are repayable as follows:  More than two years, but not exceeding five years  More than five years	1,406,500 650,000	1,479,300 2,022,800
Amounts due after one year shown under non-current liabilities	2,056,500	3,502,100

All the above bank loans are variable-rate borrowings with effective interest rates (which are also equal to contracted interest rates) ranging from 4.53% to 4.74% denominated in Hong Kong Dollars. Interest is normally refixed at every one to six months.

At 31 December 2005, the interest rate risk of certain bank loans was hedged by interest rate swaps (floating-to-fixed interest rate swaps) (see note 21).

The fair values of the Group's bank loans were approximate to the corresponding carrying amounts.

### **30. FLOATING RATE NOTES**

	IHE	GROUP
	2005	2004
	HK\$'000	HK\$'000
Floating rate notes	548,213	547,739

Hysan (MTN) Limited, a wholly-owned subsidiary of the Company, issued HK\$550 million five-year floating rate notes in 2004. The notes are guaranteed as to principal and interest by the Company, bear effective interest rates (which are equal to contracted interest rates) ranging from 0.3% to 0.38% over the 3-month HIBOR and are repayable in full in 2009.

The Group has entered into an interest rate swap to hedge against the interest rate risk of certain floating rate notes (see note 21).

The fair values of the Group's floating rate notes were approximate to the carrying amounts at the balance sheet date.

#### 31. FIXED RATE NOTES

 THE GROUP

 2005
 2004

 HK\$'000
 HK\$'000

 Fixed rate notes
 1,553,967
 1,552,979

 Less: Change in fair value (Note)
 (54,376)

 1,499,591
 1,552,979

Hysan (MTN) Limited, a wholly-owned subsidiary of the Company, issued US\$200 million 10-year fixed rate notes in February 2002. The notes are guaranteed as to principal and interest by the Company, bear an effective interest rate (which is equal to contracted interest rate) of 7% per annum and are repayable in full in February 2012.

The Group has entered into forward foreign exchange contracts to hedge against the foreign exchange rate risk of the coupon payments of the notes and the contracts are accounted for as cash flow hedges (see note 21).

The Group has also entered into cross currency swaps to hedge against the interest rate and foreign exchange rate risk in relation to the principal repayment and coupon payments of US\$135 million of the fixed rate notes under fair value hedge (see note 21).

The fair value of the fixed rate notes as at 31 December 2005 was HK\$1.681.918.000.

Note: The HK\$54,376,000 represented gains in fair value attributable to the hedged interest rate and foreign exchange rate risk of the US\$135 million fixed rate notes that were designated as the hedged instrument of fair value hedge.

## **32. ZERO COUPON NOTES**

	THE GROUP		
	2005 HK\$'000	2004 HK\$'000	
Zero coupon notes Less: Change in fair value (Note)	207,114 (10,895)	- -	
	196,219	_	

Hysan (MTN) Limited, a wholly-owned subsidiary of the Company, issued 15-year zero coupon notes of nominal amount of HK\$430 million at an issue price of around 46.37% in February 2005. The notes are guaranteed as to the zero coupon note by the Company, bear an effective yield (which is equal to contracted yield) at the rate of 5.19% per annum and are repayable at par in February 2020. Hysan (MTN) Limited has the option to redeem the notes on 7 February 2015 at a price of about 77.4% of the nominal amount.

The Group has entered into interest rate swap to hedge against the interest rate risk of the zero coupon notes under fair value hedges (see note 21).

The fair value of the zero coupon notes was approximate to the carrying amount at the balance sheet date.

Note: The HK\$10,895,000 represented gains in fair value attributable to the hedged interest rate risk of the zero coupon notes under fair value hedge.

#### 33. DEFERRED TAXATION

The following are the major deferred tax liabilities (assets) recognised by the Group and the Company and movements thereon during the year:

	Accelerated tax depreciation HK\$'000	Revaluation of properties HK\$'000	Deferred payments HK\$'000	Retirement benefits scheme contributions HK\$'000	Tax losses HK\$'000	Total HK\$'000
THE GROUP At 1 January 2004, as originally stated Effect of changes in accounting policies	184,167	6,852 1,439,337	152	(10)	) (10,761) (577)	180,400
As restated Charge (credit) to income for	182,926	1,446,189	152	(10)	(11,338)	1,617,919
the year (note 11) Charge to equity for the year	39,787	547,663	(152) —	9	(4,283)	35,361 547,663
At 1 January 2005, as restated Charge to income for the year	222,713	1,993,852	-	(1)	(15,621)	2,200,943
(note 11) Charge to equity for the year	1,236	663,448 220	- -	1 -	13,603 -	678,288 220
At 31 December 2005	223,949	2,657,520		_	(2,018)	2,879,451
At 31 December 2005	223,949	Accel	tax	evaluation of properties HK\$'000	Retirement benefits scheme contributions HK\$'000	2,879,451 Total HK\$'000
THE COMPANY At 1 January 2004, as originally s Effect of change in accounting po	tated	Accel	tax ciation p	of properties o	Retirement benefits scheme contributions	Total
THE COMPANY At 1 January 2004, as originally s	tated	Accel	tax ciation p <\$'000	of properties of HK\$'000	Retirement benefits scheme contributions HK\$'000	Total HK\$'000 7,579
THE COMPANY At 1 January 2004, as originally s Effect of change in accounting po As restated Charge to income for the year	tated	Accel	tax eciation p (\$'000 7,582 - 7,582	of properties HK\$'000 - 301,626 301,626	Retirement benefits scheme contributions HK\$'000	Total HK\$'000 7,579 301,626 309,205 1,490

At 31 December 2005, the Group has unused tax losses of HK\$556 million (2004: HK\$1,144 million) available for offset against future profits. A deferred tax asset has been recognised in respect of HK\$12 million (2004: HK\$86 million) of such losses. No deferred tax asset has been recognised in respect of the remaining estimated tax losses of HK\$544 million (2004: HK\$1,058 million) as the utilisation of these estimated tax losses is uncertain. These estimated tax losses may be carried forward indefinitely.

At 31 December 2005, the Group has deductible temporary differences of HK\$60 million (2004: Nil). No deferred tax asset has been recognised in relation to such deductible temporary differences as it is not probable that taxable profit will be available against which the deductible temporary differences can be utilised.

The Company does not have any unused tax loss as at balance sheet date.

## **34. SHARE CAPITAL**

	Number of shares		Share capital	
	2005	2004		
	'000	'000	HK\$'000	HK\$'000
Ordinary shares of HK\$5 each				
Authorised:				
At 1 January and 31 December	1,450,000	1,450,000	7,250,000	7,250,000
Issued and fully paid:	1 040 064	1 040 570	E 040 010	E 017 0E7
At 1 January Issue of shares pursuant to scrip	1,049,964	1,043,572	5,249,818	5,217,857
dividend scheme	3,297	5,192	16,486	25,961
Exercise of share options	-	1,200	-	6,000
At 31 December	1,053,261	1,049,964	5,266,304	5,249,818

On 10 June 2005 and 30 September 2005 respectively, the Company issued and allotted a total of 2,276,115 shares and 1,021,067 shares of HK\$5 each in the Company at HK\$16.29 and HK\$19.19 to the shareholders who elected to receive shares in the Company in lieu of cash for the 2004 final and 2005 interim dividends pursuant to the scrip dividend scheme announced by the Company on 10 May 2005 and 30 August 2005. These shares rank pari passu in all respects with other shares in issue.

None of the Company's subsidiaries purchased, sold or redeemed any of the Company's listed securities during the year.

## **35. RESERVES OF THE COMPANY**

The distributable reserves of the Company as at 31 December 2005 amounted to HK\$3,111,988,000 (2004: HK\$3,396,591,000), being its retained profits less unrealised fair value changes on investment properties and related deferred taxation, and general reserve at that date.

At 31 December 2005	1,420,424	-	154,995	100,000	368,641	2,171	5,273,291	7,319,522
Profit for the year		-	-	_	-	-	643,656	643,656
Interim dividend for 2005 distributed	_	-	-	-	(105,224)	_	-	(105,224)
Dividend for 2005 declared	_	_	_	_	473,865	_	(473,865)	-
Final dividend for 2004 distributed	_	_	_	_	(314,989)	۷,۱۱۱	_	(314,989)
Recognition of equity-settled share based payments	_					2,171		2,171
Share issue expenses	(40)	_	_	_	-	-	-	(40)
to scrip dividend scheme	40,186	_	-	-	-	-	-	40,186
At 1 January 2005, as restated  Premium on issue of shares pursuant	1,380,278	-	154,995	100,000	314,989	-	5,103,500	7,053,762
policies (note 3)		(1,806,909)	-	-	-	-	1,806,909	-
At 31 December 2004 Effect of changes in accounting	1,380,278	1,806,909	154,995	100,000	314,989	-	3,296,591	7,053,762
Profit for the year		-	-	-	-	-	182,727	182,727
Interim dividend for 2004 distributed	-	-	-	-	(104,793)	-	-	(104,793)
Dividend for 2004 declared	_	_	_	_	419,782	_	(419,861)	(79)
Final dividend for 2003 distributed	_	(01,000)	_	_	(276,547)	_	_	(276,547)
Deferred taxation liability on revaluation of properties		(81,658)						(81,658)
Surplus on revaluation of investment properties	_	466,616	_	_	_	_	_	466,616
Share issue expenses	(47)	_	_	_	_	_	_	(47)
scrip dividend scheme Premium on issue of shares on exercise of share options	38,121 8,376	-	_	_	-	_	_	38,121 8.376
as restated     Premium on issue of shares pursuant to	1,333,828	1,421,951	154,995	100,000	276,547	-	3,533,725	6,821,046
	1,000,000		154.005	100.000	070 547		0 500 705	<u> </u>
At 1 January 2004  - as originally stated  - effect of changes in accounting policies (note 3)	1,333,828	1,723,577 (301,626)	154,995	100,000	276,547	-	3,533,725	7,122,672
				(Note)				
	premium account HK\$'000	revaluation reserve HK\$'000	redemption reserve HK\$'000	General reserve HK\$'000	Dividend reserve HK\$'000	share-based compensation HK\$'000	Retained profits HK\$'000	Total HK\$'000
	Share	Investment property	Capital			Employee		

Note: General reserve was set up from the transfer of retained profits.

Details of reserves movement of the Group for the year are set out in consolidated statement of changes in equity on pages 88-89.

#### **36. DISPOSAL OF SUBSIDIARIES**

The net assets of the wholly-owned subsidiaries at the date of disposal were as follows:

	2005 HK\$'000	2004 HK\$'000
NET ASSETS DISPOSED OF		
Investment properties Property, plant and equipment Other receivables, prepayments and deposits Accounts receivable Accounts payable and accruals Rental deposits from tenants Amounts due to group companies	2,699,341 26 3,839 602 (445) (23,796) (1,149,264)	- - - - -
Total consideration	1,530,303	_
Satisfied by:		
Cash Amounts due to group companies waived	2,679,567 (1,149,264)	_ 
	1,530,303	
Net cash inflow arising on disposal:  Cash consideration received during the year ended  31 December 2005	2,679,567	

During the year, the disposed wholly-owned subsidiaries contributed HK\$455,550,000 and HK\$2,679,567,000 to the Group's profit and cash flows respectively.

#### **37. RETIREMENT BENEFITS PLANS**

With effect from 1 December 2000, the Group set up an enhanced MPF scheme (the "Enhanced MPF Scheme"), a defined contribution scheme, for all qualifying employees. The Enhanced MPF Scheme is registered with the Mandatory Provident Fund Schemes Authority under Section 124(1) of the Mandatory Provident Fund Schemes (General) Regulation.

Pursuant to the rules of the Enhanced MPF Scheme, the Group's contributions to the plan are based on fixed percentages of members' salaries, ranging from 5% of MPF Relevant Income to 15% of basic salary. Members' mandatory contributions are fixed at 5% of MPF Relevant Income, in compliance with MPF legislation.

Total contributions made by the Group during the year amounted to HK\$5,301,000 (2004: HK\$5,068,000). Forfeited contributions for the year amounted to HK\$3,789,000 (2004: HK\$6,606,000) were refunded to the Group.

#### **38. CONTINGENT LIABILITIES**

At the balance sheet date, there were contingent liabilities in respect of the following:

	THE	GROUP	THE COMPANY		
	2005	2004	2005	2004	
	Million	Million	Million	Million	
Corporate guarantee to a third party in respect of the sale of the interest in an associate	RMB3.8	RMB3.8	RMB3.8	RMB3.8	
	HK\$0.3	HK\$0.3	HK\$0.3	HK\$0.3	
Corporate guarantee to subsidiaries  – for issue of floating rate notes  – for issue of fixed rate notes  – for issue of zero coupon notes	- - -	- - -	HK\$550.0 US\$200.0 HK\$430.0	HK\$550.0 US\$200.0	
Undertaking given to a bank in proportion to shareholding regarding facilities granted to a joint venture property project	S\$18.6	S\$18.6	-	-	
Guarantees to banks to provide financing facilities to  – an associate  – subsidiaries	S\$12.0	S\$12.0	S\$12.0	S\$12.0	
	-	-	HK\$2,056.5	HK\$3,502.1	

## **39. CAPITAL COMMITMENTS**

At the balance sheet date, the Group and the Company had capital commitments in respect of the following:

	THE G	ROUP	THE COMPANY		
	2005	2004	2005	2004	
	Million	Million	Million	Million	
Investment properties: Contracted but not provided for	HK\$69.0	HK\$8.4	HK\$33.5	HK\$0.2	

#### **40. LEASE COMMITMENTS**

## The Group and the Company as lessee

At the balance sheet date, the Group and the Company had commitments for future minimum lease payments under non-cancellable operating leases which fall due as follows:

	THE G	ROUP	THE COMPANY		
	<b>2005</b> 2004 <b>2005</b>		2005	2004	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Within one year In the second to fifth year inclusive	-	- -	4,602 1,445	6,949 3,199	
	_	_	6,047	10,148	

Operating lease payments represent rentals payable by the Company to its subsidiaries for its staff quarters and office premises which are negotiated and fixed for two years and three years respectively.

## **40. LEASE COMMITMENTS** continued

## The Group and the Company as lessor

At the balance sheet date, the Group and the Company had contracted with tenants for the following future minimum lease payments:

	THE	GROUP	THE COMPANY		
	2005	2004	2005	2004	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Within one year In the second to fifth year inclusive After five years	735,027	777,801	92,906	95,094	
	874,567	945,539	54,877	75,148	
	66,897	103,095	-	4,704	
	1,676,491	1,826,435	147,783	174,946	

Operating lease payments represent rentals receivable by the Group from its investment properties. Leases are negotiated and rentals are fixed for an average of one to three years.

## 41. RELATED PARTY TRANSACTIONS AND BALANCES

## A. Related party transactions

During the year, the Group has the following transactions with related parties:

		Substantial	shareholder	Direc	otors
	Notes	2005 HK\$'000	2004 HK\$'000	2005 HK\$'000	2004 HK\$'000
Expenses paid to	(a)	_	_	73	34
Gross rental income from	(b)	4,669	4,495	22,705	17,458
Construction cost paid during the year for investment properties	(C)	_	-	10,894	15,783

At the balance sheet date, the Group has the following balances with related parties:

		Substantial	shareholder	Directors		
	Notes	2005 HK\$'000	2004 HK\$'000	2005 HK\$'000	2004 HK\$'000	
Expenses payable to	(a)	_	-	48	-	
Construction cost payable to	(c)	_	_	1,554	2,624	
Amount due to a minority shareholder	(d)	_	_	94,443	94,443	

#### 41. RELATED PARTY TRANSACTIONS AND BALANCES continued

## A. Related party transactions continued

Notes:

- (a) These transactions were provision of goods and services carried out in the normal course of business.
- (b) The Group has, in the ordinary course of its business, entered into lease agreements with related parties to lease premises for varying periods. The leases were entered into in the normal course of business.
- (c) Dr. Geoffrey M.T. Yeh (and his alternate, V-nee Yeh) are substantial shareholders and V-nee Yeh is also Chairman of Hsin Chong Construction Group Ltd. whose wholly-owned subsidiary, Hsin Chong Construction (Asia) Limited ("Hsin Chong Asia"), entered into a main contract with a subsidiary of the Company relating to the renovation project of Lee Gardens Two.
  - The sum represented the sum paid to, or as the case may be, outstanding balances due under the main contract with Hsin Chong Asia. To the best of the Company's knowledge having made due enquiries, substantially the whole of such contracts were sub-contracted by Hsin Chong Asia to other sub-contractors. The contract sum is not the indicative of the amount actually derived by Hsin Chong Asia under the relevant contract, which amount is substantially less than the relevant contract sum.
- (d) The sum represents outstanding loan advanced by Jebsen and Company Limited to a non wholly-owned subsidiary of the Group, Barrowgate Limited, in proportion to its shareholding for general funding purpose. The amount is unsecured, interest free and is not repayable within one year. Hans Michael Jebsen is a director and shareholder of Jebsen and Company Limited.

At the balance sheet date, the Company has the following balances with related parties:

	2005 HK\$'000	2004 HK\$'000
Amounts due from subsidiaries Less: Allowances on amounts due therefrom	8,278,195 (329,000)	9,645,437 (404,000)
	7,949,195	9,241,437
Amounts due to subsidiaries	21,280	30,980

Details of amounts due from subsidiaries and amounts due to subsidiaries are set out in note 18 and 26 to the financial statements.

### B. Compensation of key management personnel

The remuneration of directors and other members of key management of the Group and the Company during the year was as follows:

	2005 HK\$'000	2004 HK\$'000
Salaries and other short-term employee benefits Contractual compensation for loss of office Incentive payment on joining Retirement benefits costs Forfeited contributions	21,125 - - 265 -	19,967 1,508 488 254 (2,483)
	21,390	19,734

The remuneration of directors and key executives is determined by the remuneration committee and managing director respectively having regard to the performance of individuals and market trends.

#### 42. SHARE-BASED PAYMENT TRANSACTIONS

## **Equity-settled share option scheme**

### The 1995 Share Option Scheme ("the 1995 Scheme")

The Company operates an Executive Share Option Scheme which was approved by shareholders on 28 April 1995 and had a term of 10 years. The 1995 Scheme expired on 28 April 2005. All outstanding options granted under the 1995 Scheme will continue to be valid and exercisable in accordance with the provisions of the 1995 Scheme.

The purpose of the 1995 Scheme was to strengthen the links between individual staff and shareholder interests.

Under the 1995 Scheme, options may be granted to employees of the Company or any of its wholly-owned subsidiaries selected by the Board at its discretion to subscribe for ordinary shares of the Company.

The maximum number of shares in respect of which options may be granted under the 1995 Scheme (together with shares issued and issuable under the scheme) is 3% of the issued share capital of the Company (excluding shares issued pursuant to the scheme and any other share scheme) from time to time. The maximum number of shares issued under the scheme and other scheme will not exceed 10% of the issued share capital of the Company from time to time (excluding shares issued pursuant to the scheme and any other share scheme).

The maximum entitlement of each participant under the 1995 Scheme is 25% of the maximum number of shares in respect of which options may at any time be granted under the 1995 Scheme. Under the 1995 Scheme, the exercise price was initially fixed at 80% of the average of the closing prices of the shares on the Stock Exchange for the 20 trading days immediately preceding the date of grant or the nominal value of a share whichever is the greater. The exercise price for options granted after 1 September 2001 was amended to comply with amendments to the Listing Rules. Consideration to be paid on each grant of option is HK\$1.00, with full payment for exercise price to be made on exercise of the relevant option.

Grants made prior to 8 March 2005 are subject to a five-year vesting period and a bar on the exercise of options within the first two years of their issue.

#### The 2005 Share Option Scheme ("the 2005 Scheme")

The Company adopted a new share option scheme (the "2005 Scheme" and together with the 1995 Scheme are referred to as "the Schemes") at the AGM held on 10 May 2005, which has a term of 10 years and will expire on 9 May 2015.

The purpose of the 2005 Scheme is to provide an incentive for employees of the Company and its wholly-owned subsidiaries to work with commitment towards enhancing the value of the Company and its shares for the benefit of its shareholders.

Under the 2005 Scheme, options may be granted to employees of the Company or any wholly-owned subsidiaries (including executive Directors) and such other persons as the Board may consider appropriate from time to time on the basis of their contribution to the development and growth of the Company and the subsidiaries to subscribe for ordinary shares of the Company.

The maximum number of shares in respect of which options may be granted under the 2005 Scheme and any other share option scheme of the Company shall not exceed such number of shares as required under the Listing Rules, which is 10% of the shares in issue (being 104,996,365 shares) as at 10 May 2005, the date of the AGM approving the 2005 Scheme. Under the Listing Rules, a listed issuer may seek approval by its shareholders in general meeting for "refreshing" the 10% limit under the scheme. The limit on the number of shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the 2005 Scheme and any other share option scheme of the Company must not exceed 30% of the shares in issue from time to time (or such number of shares as required under the Listing Rules). No options may be granted if such grant will result in this 30% limit being exceeded.

The maximum entitlement of each participant under the 2005 Scheme must not during any 12-month period exceed such number of shares as required under the Listing Rules (which is 1% of the total shares in issue as at the date of shareholders' approval). The exercise price shall be at least the highest of (i) the closing price of the shares as stated in the Stock Exchange's daily quotations sheet on the date of grant; (ii) the average of the closing prices of the shares as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of grant; and (iii) the nominal value of the shares. Consideration to be paid on each grant of option is HK\$1.00, with full payment for exercise price to be made on exercise of the relevant option.

#### 42. SHARE-BASED PAYMENT TRANSACTIONS continued

## **Equity-settled share option scheme** *continued*

## **Grant and Vesting Structures**

With effect from 8 March 2005, the Board has approved a new grant vesting structure. Grants will be made on a periodic basis. Vesting period is three years in equal proportion. Size of grant will be determined by reference to base salary multiple and job grades. A clear performance criterion will be a key driver. The Board will review the grant and vesting structures from time to time.

The following table discloses movements of the Company's share options held by the Directors and employees during the current year:

	Balance		Chai	nges during th	e year	Balance		
Name	as at 1.1.2005	Date of grant	Cancelled/ lapsed	Granted	Exercised	as at 31.12.2005	Exercise price HK\$	Exercisable period (Note)
Executive Directors Peter T.C. Lee (Note a)	1,350,000	7.1.1999	-	-	-	1,350,000	9.22	7.1.2001 to 6.1.2009
Michael T.H. Lee (Note b)	-	10.5.2005	-	240,000	-	240,000	16.60 (Note d)	10.5.2005 to 9.5.2015
Eligible Employees (Note c)	-	30.3.2005	140,000 (Note h)	675,000	-	535,000	15.85 (Note e)	30.3.2005 to 29.3.2015
	-	9.8.2005	-	144,000	-	144,000	18.79 (Note f)	9.8.2005 to 8.8.2015
		12.10.2005	_	120,000	-	120,000	18.21 (Note g)	12.10.2005 to 11.10.2015
	1,350,000		140,000	1,179,000	-	2,389,000		

## Notes:

- a. Options granted to Peter T.C. Lee were under the 1995 Scheme with a holding period of 2 years and a vesting period of 5 years.
- b. Options granted to Michael T. H. Lee were under the 2005 Scheme with a vesting period of 3 years in equal proportions.
- c. Eligible Employees are working under employment contracts that are regarded as "continuous contracts" for the purposes of the Employment Ordinance. The options granted under the Schemes have vesting periods of 3 years in equal proportions.
- d. The closing price of the shares of the Company immediately before the date of grant (as of 9 May 2005) was HK\$16.40.
- e. The closing price of the shares of the Company immediately before the date of grant (as of 29 March 2005) was HK\$15.35.
- f. The closing price of the shares of the Company immediately before the date of grant (as of 8 August 2005) was HK\$18.55.
- g. The closing price of the shares of the Company immediately before the date of grant (as of 10 October 2005) was HK\$17.90.
- h. The options for 140,000 shares lapsed during the year upon the resignation of certain Eligible Employees.

#### 42. SHARE-BASED PAYMENT TRANSACTIONS continued

The following table discloses movements of the Company's share options held by the Directors in prior year:

	Balance	Data		ges during th	e year	Balance	Evereine	Eversiooble
Name	as at 1.1.2004	Date of grant	Cancelled/ lapsed	Granted	Exercised	as at 31.12.2004	Exercise price HK\$	Exercisable period (Note)
Under the 1995 Scheme								
<b>Executive Directors</b> Peter T.C. Lee	1,350,000	7.1.1999	-	-	-	1,350,000	9.22	7.1.2001 to 6.1.2009
Pauline W.L. Wong	900,000	3.5.1995	-	-	900,000	-	13.46	3.5.1997 to 2.5.2005
Michael C.K. Moy*	1,200,000	23.12.1999	900,000	-	300,000	_	7.54	23.12.2001 to 22.12.2009
	3,450,000		900,000	-	1,200,000	1,350,000		

<sup>\*</sup> Michael C.K. Moy resigned as a director of the Company on 28 January 2004.

Note: All options as at 31 December 2004 are subject to a five-year vesting period and a bar on the exercise of options within the first two years of their issue.

As mentioned in note 2, the Group has, for the first time, applied HKFRS 2 "Share-based Payments" to account for its share options in the current year. In accordance with HKFRS 2, fair value of share options granted to employees determined at the date of grant is expensed over the vesting period, with a corresponding adjustment to the Group's employee share-based compensation reserve. In the current year, the Group recognised the share option expenses of HK\$2,171,000 in relation to share options granted by the Company (HK\$524,000 related to a Director, see note 8), with a corresponding adjustment recognised in the Group's employee share-based compensation reserve.

The Company has used the Black-Scholes option pricing model (the "Model") to value the share options granted during the year. The Model is one of the commonly used models to estimate the fair value of an option. The value of an option varies with different variables of certain subjective assumptions. Any change in the variables so adopted may materially affect the estimation of the fair value of an option.

Details of the fair values of share options determined at the date of grant using the Model with significant variables and assumptions are as follows:

	Date of grant					
	30.3.2005	10.5.2005	9.8.2005	12.10.2005		
Closing share price at the date of grant Exercise price Risk free rate (Note a) Expected life of option (Note b) Expected volatility (Note c) Expected dividend per annum (Note d) Estimated fair values of options granted Closing share price immediately	HK\$15.55 HK\$15.85 4.428% 10 years 31.50% HK\$0.39 HK\$3,659,000	HK\$16.60 HK\$16.60 3.817% 10 years 29.81% HK\$0.39 HK\$1,286,000	HK\$18.75 HK\$18.79 4.186% 10 years 25.56% HK\$0.39 HK\$847,000	HK\$18.00 HK\$18.21 4.293% 10 years 25.68% HK\$0.39 HK\$668,000		
before date of grant	HK\$15.35	HK\$16.40	HK\$18.55	HK\$17.90		

#### Notes:

- Risk free rate: being the approximate yields of 10-year Exchange Fund Notes traded on the date of grant, matching the expected life of each option.
- b. Expected life of option: being the period of 10 years commencing on the date of grant, adjusted based on management's best estimates for the effects of non-transferability, exercise restriction and behavioural consideration.
- c. Expected volatility: being the approximate historical volatility of closing prices of the share of the Company in the past one year immediately before the date of grant.
- d. Expected dividend per annum: being the approximate average annual cash dividend for the past five financial years.

## **43. PRINCIPAL SUBSIDIARIES**

Name of subsidiary	Place of incorporation/ operation	Issued share capital	Proport nominal v issued sha held by the indirectly	alue of re capital	Principal activities
Admore Investments Limited	Hong Kong	HK\$2	_	100%	Investment holding
Golden Capital Investment Limited	Hong Kong	HK\$2	-	100%	Investment holding
HD Treasury Limited HD Treasury Management Limited	Hong Kong Hong Kong	HK\$2 HK\$2	_ _	100% 100%	Treasury operation Treasury operation
Hysan China Holdings Limited	British Virgin Islands	HK\$1	_	100%	Investment holding
Hysan Leasing Company Limited	Hong Kong	HK\$2	_	100%	Leasing administration
Hysan Treasury Limited Hysan (MTN) Limited	Hong Kong British Virgin Islands/ Hong Kong	HK\$2 US\$1	- -	100% 100%	Treasury operation Treasury operation
Hysan Property Management Limited	Hong Kong	HK\$2	-	100%	Property management
Kwong Hup Holding Limited	British Virgin Islands	HK\$1	_	100%	Investment holding
Kwong Wan Realty Limited	Hong Kong	HK\$1,000	_	100%	Property investment
Minsal Limited	Hong Kong	HK\$2	_	100%	Property investment
Mondsee Limited	Hong Kong	HK\$2	_	100%	Property investment
Stangard Limited	Hong Kong	HK\$300,000	_	100%	Provision of security services
Teamfine Enterprises Limited	Hong Kong	HK\$2	_	100%	Investment holding
Tohon Development Limited	Hong Kong	HK\$2	_	100%	Property investment
Bamboo Grove Recreational Services Limited	Hong Kong	HK\$2	100%	-	Resident club management
HD Investment Limited	British Virgin Islands	HK\$1	100%	_	Investment holding
Kochi Investments Limited	British Virgin Islands	HK\$1	100%	_	Capital market investment
Lee Theatre Realty Limited	Hong Kong	HK\$10	100%	_	Property investment
Leighton Property Company Limited	Hong Kong	HK\$2	100%	-	Property investment
Main Rise Development Limited	Hong Kong	HK\$2	100%	_	Investment holding
OHA Property Company Limited	Hong Kong	HK\$2	100%	_	Property investment
Perfect Win Properties Limited	Hong Kong	HK\$2	100%	_	Property investment
Silver Nicety Company Limited	Hong Kong	HK\$20	100%	-	Property investment
Barrowgate Limited	Hong Kong	HK\$10,000	65.36%	-	Property investment

The Directors are of the opinion that a complete list of all subsidiaries and their particulars will be of excessive length and therefore the above table contains only those subsidiaries which materially affected the results or assets of the Group. Other than floating rate notes, fixed rate notes and zero coupon notes issued by Hysan (MTN) Limited as disclosed in notes 30, 31 and 32, none of the subsidiaries had issued any debt securities at the year-end.

# **FIVE-YEAR FINANCIAL SUMMARY**

	2005 HK\$ million	2004 HK\$ million (restated) (Note)	2003 HK\$ million (restated) (Note)	2002 HK\$ million	2001 HK\$ million
CONDENSED CONSOLIDATED INCOME STATEMENT Turnover	1,250	1,154	1,139	1,233	1,355
Property expenses	(237)	(259)	(239)	(236)	(224)
Gross profit	1,013	895	900	997	1,131
Gain on disposal of investments in securities Gain on disposal of an associate	_	15	48	_	- 34
Other operating income Share of results and release of negative	38	27	25	16	18
goodwill of associates Impairment loss arising from interests in	241	41	12	-	(2)
associates Impairment loss reversed on (arising from)	-	-	-	(10)	(5)
investments in securities		63	-	(1)	6
Administrative expenses Finance costs	(103) (214)	(96) (162)	(92) (168)	(86) (220)	(90) (314)
Fair value changes on investment properties	4,226	_	-	-	-
Fair value changes on financial instruments  Taxation	(25) (856)	(140)	(165)	(108)	(115)
Minority interests	(199)	(34)	(26)	(55)	(63)
Net profit for the year	4,121	609	534	533	600
Underlying net profit for the year	1,005	609	534	533	600
Dividends	474	420	381	378	392
Earnings per share	2.00	0.50	0.51	0.50	0.50
– Basic (HK\$)	3.92	0.58	0.51	0.52	0.58
- Diluted (HK\$)	3.92	0.58	0.51	0.52	0.58
Underlying earnings per share (HK\$)	0.96	0.58	0.51	0.52	0.58
PERFORMANCE INDICATORS	0.407	00.007	07.40/	05.007	04 (2)
Net gearing Net interest coverage (times)	6.4% 4.6x	20.8% 5.5x	27.1% 5.2x	25.9% 4.5x	21.4% 3.5x
Net assets value per share (HK\$)	23.42	19.59	16.51	18.34	20.62
Adjusted net assets value per share (HK\$)	25.76	21.33	17.78	N/A	N/A
Net debt per share (HK\$) Year-end share price (HK\$)	2.75 19.20	5.32 16.35	5.66 12.00	5.49 5.80	5.43 7.85
rear-end shale phoe (rift)	19.20	10.55	12.00	0.00	7.00

Definition:

Net gearing:

Net interest coverage:
Net assets value/Adjusted
net assets value per share:
Net debt per share:
Underlying net profit:
Underlying earnings per share:
Adjusted shareholders' funds:

gross debt less cash and cash equivalents and marketable securities at year-end market value divided by adjusted shareholders' funds (for 2001 and 2002: divided by shareholders' funds) gross profit less administrative expenses before depreciation divided by net interest expenses

shareholders' funds/adjusted shareholders' funds divided by number of issued shares at year-end gross debt less cash and cash equivalents divided by number of issued shares at year-end net profit adjusted for unrealised fair value changes on investment properties net of deferred tax underlying net profit divided by weighted average number of shares in issue shareholders' funds adjusted for cumulative deferred tax provided on fair value changes on properties

	2005 HK\$ million	2004 HK\$ million (restated) (Note)	2003 HK\$ million (restated) (Note)	2002 HK\$ million	2001 HK\$ million
CONDENSED CONSOLIDATED BALANCE SHEET Investment properties	29,815	27,917	24,162	24,841	26,639
Available-for-sale investments/ Investments in securities Interests in associates Cash and bank balances Other assets	1,256 1,147 1,402 371	1,018 855 22 335	941 850 15 302	1,484 61 23 146	1,754 61 27 142
Total assets	33,991	30,147	26,270	26,555	28,623
Debt borrowings Taxation Other liabilities	(4,301) (3,077) (960)	(5,603) (2,332) (815)	(5,914) (1,708) (779)	(5,696) (240) (768)	(5,625) (101) (668)
Total assets less liabilities	25,653	21,397	17,869	19,851	22,229
Shareholders' funds Minority interests	24,667 986	20,566 831	17,227 642	18,975 876	21,267 962
	25,653	21,397	17,869	19,851	22,229
Adjusted shareholders' funds	27,134	22,399	18,553	N/A	N/A

Note: The figures for 2003 and 2004 have been restated to reflect the prior year adjustments arising from (i) reclassification of certain investment properties of the Group to property, plant and equipment as a result of application of HKAS 40; (ii) recognition of deferred taxation in respect of revalued investment properties in accordance with HK(SIC) INT – 21; and (iii) reclassification of leasehold interests in land to prepaid lease payments under operating leases according to HKAS 17.

# **REPORT OF THE VALUER**

To the Board of Directors Hysan Development Company Limited

Dear Sirs,

#### Annual revaluation of investment properties as at 31 December 2005

In accordance with your appointment of Knight Frank Hong Kong Limited to value the investment properties in Hong Kong owned by Hysan Development Company Limited and its subsidiaries, we are pleased to advise that the market value of the properties as at 31 December 2005 was in the approximate sum of Hong Kong Dollars Twenty Nine Billion Eight Hundred Fifteen Million Four Hundred and Thirty Thousand Only (i.e. HK\$29,815,430,000).

The properties have been valued individually, on market value basis, by reference to comparable market transactions and on the basis of capitalisation of the net income with due allowance for the reversionary income potential, without allowances for any expenses or taxation which may be incurred in effecting a sale.

Yours faithfully,

KNIGHT FRANK HONG KONG LIMITED

Hong Kong, 23 February 2006

# **SCHEDULE OF PRINCIPAL PROPERTIES**

As at 31 December 2005

## **INVESTMENT PROPERTIES**

Ad	dress	Lot No.	Use	Category of the Lease	Precentage held by the Group
1.	The Lee Gardens 33 Hysan Avenue Causeway Bay Hong Kong	Sec. DD of I.L. 29, Sec. L of I.L. 457, Sec. MM of I.L. 29, the R.P. of Sec. L of I.L. 29, and the R.P. of I.L. 457	Commercial	Long lease	100%
2.	Hennessy Centre 500 Hennessy Road Causeway Bay Hong Kong	Sec. FF of I.L. 29 and the R.P. of Marine Lot 365	Commercial	Long lease	100%
3.	Bamboo Grove 74-86 Kennedy Road Mid-Levels Hong Kong	I.L. 8624	Residential	Long lease	100%
4.	Lee Gardens Two 28 Yun Ping Road Causeway Bay Hong Kong	Sec. G of I.L. 29, Sec. A, O, F and H of I.L. 457, the R.P. of Sec. C, D, E and G of I.L. 457, Subsec. 1 of Sec. C, D, E and G of I.L. 457, Subsec. 2 of Sec. E of I.L. 457 and Subsec. 1, 2, 3 and the R.P. of Sec. C of I.L. 461	Commercial	Long lease	65.36%
5.	Leighton Centre 77 Leighton Road Causeway Bay Hong Kong	Sec. B, C and the R.P. of I.L. 1451	Commercial	Long lease	100%
6.	Lee Theatre Plaza 99 Percival Street Causeway Bay Hong Kong	I.L. 1452, the R.P. of I.L. 472 and 476	Commercial	Long lease	100%
7.	Sunning Plaza 10 Hysan Avenue Causeway Bay Hong Kong	The R.P. of Subsec. 1 of Sec. J of I.L. 29, Subsec. 2 of Sec. J of I.L. 29 and the R.P. of Sec. J of I.L. 29	Commercial	Long lease	100%
8.	Sunning Court 8 Hoi Ping Road Causeway Bay Hong Kong	The R.P. of Subsec. 1 of Sec. J of I.L. 29 and the R.P. of Sec. J of I.L. 29	Residential	Long lease	100%
9.	One Hysan Avenue 1 Hysan Avenue Causeway Bay Hong Kong	The R.P. of Sec. GG of I.L. 29	Commercial	Long lease	100%
10	AIA Plaza 18 Hysan Avenue Causeway Bay Hong Kong	Sec. N of I.L. 457 and Sec. LL of I.L. 29	Commercial	Long lease	100%
11.	111 Leighton Road 111 Leighton Road Causeway Bay Hong Kong	Sec. KK of I.L. 29	Commercial	Long lease	100%

# SHAREHOLDER INFORMATION

#### **FINANCIAL CALENDAR**

Full year results announced
Ex-dividend date for final dividend
Share registers closed
Annual General Meeting
Record date for final dividend
Despatch of scrip dividend circular and election form
Despatch of final dividend warrants/definitive share certificates
2006 interim results to be announced
2006 interim dividend payable
\*subject to change

7 March 2006 2 May 2006 4 to 9 May 2006 9 May 2006 9 May 2006 (on or about) 16 May 2006 (on or about) 9 June 2006 8 August 2006\* 29 September 2006\*

## **DIVIDEND**

The Board recommends the payment of a final dividend of HK35 cents per share. Subject to shareholder approval, the final dividend will be payable in cash with a scrip dividend alternative to shareholders on the register of members as at Tuesday, 9 May 2006. The scrip dividend alternative is conditional upon the granting by the Listing Committee of The Stock Exchange of Hong Kong Limited of the listing of and permission to deal in the new shares to be issued pursuant thereto.

A circular containing details of the scrip dividend and the form of election will be mailed to shareholders on or about Tuesday, 16 May 2006. Shareholders who elect for the scrip dividend, in lieu of the cash dividend, in whole or in part, shall return the form of election to the Company's Registrars on or before Monday, 5 June 2006.

Definitive share certificates in respect of the scrip dividend and cheques (for those shareholders who do not elect for scrip dividend) will be despatched to shareholders on or about Friday, 9 June 2006.

The share register will be closed from Thursday, 4 May 2006 to Tuesday, 9 May 2006, both dates inclusive. In order to qualify for the proposed final dividend, all transfer documents accompanied by the relevant share certificates must be lodged with the Company's Registrars not later than 4:00 p.m. on Wednesday, 3 May 2006.

### **SHARE LISTING**

Hysan's shares are listed on The Stock Exchange of Hong Kong Limited. Its shares are also traded over-the-counter in London and in addition, it has a sponsored American Depositary Receipts (ADR) Programme in the New York market.

## STOCK CODE

The Stock Exchange of Hong Kong Limited: 00014 Bloomberg: 14HK Reuters: 0014.HK

Ticket Symbol for ADR Code: HYSNY CUSIP reference number: 449162304

#### SHAREHOLDER SERVICES

For enquiries about share transfer and registration, please contact the Company's Registrars:

Standard Registrars Limited 26/F., Tesbury Centre, 28 Queen's Road East, Wanchai, Hong Kong Telephone: (852) 2980 1768

Facsimile: (852) 2861 1465

Holders of the Company's ordinary shares should notify the Registrars promptly of any change of their address.

The Annual Report is printed in English and Chinese language and is available on our website at www.hysan.com.hk. Shareholders may at any time choose to receive the Annual Report in printed form in either the English or Chinese language or both or by electronic means. Shareholders who have chosen to receive the Annual Report using electronic means and who for any reason have difficulty in receiving or gaining access to the Annual Report will promptly upon request be sent a printed copy free of charge.

Shareholders may at any time change their choice of the language or means of receipt of the Annual Report by notice in writing to the Company's Registrars at the address above. The Change Request Form may be downloaded from the Company's website at www.hysan.com.hk.

## **INVESTOR RELATIONS**

For enquiries relating to investor relations, please email to investor@hysan.com.hk or write to the Company's registered office at:

Investor Relations

Hysan Development Company Limited 49/F., The Lee Gardens, 33 Hysan Avenue

Hong Kong

Telephone: (852) 2895 5777 Facsimile: (852) 2577 5153

## **OUR WEBSITE**

Press releases and other information of the Group can be found at our Internet website: "www.hysan.com.hk" www.hysan.com.hk