

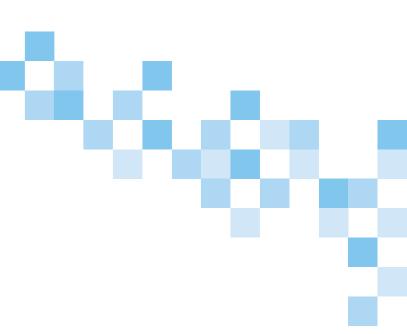


INTERNATIONAL GENERAL INSURANCE HOLDINGS LIMITED



INTERNATIONAL GENERAL INSURANCE HOLDINGS LIMITED





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# **ABOUT US**

# WE ARE A LEADING INTERNATIONAL SPECIALIST COMMERCIAL INSURER AND REINSURER, UNDERWRITING A DIVERSIFIED PORTFOLIO OF SPECIALTY LINES.

Established in 2001, we are an entrepreneurial business with a worldwide portfolio. Registered in the Dubai International Financial Centre with operations in Bermuda, London, Amman, Kuala Lumpur and Casablanca, we are renowned for delivering outstanding levels of service to our clients and brokers.

# **BUSINESS SECTORS**

#### ENERGY

Energy Upstream Energy Downstream

#### **MARINE & AVIATION**

Ports & Terminals Marine Liability General Aviation

### PROFESSIONAL & FINANCIAL LIABILITIES

Financial Institutions Professional Indemnity Directors' & Officers' Casualty

#### REINSURANCE

Treaty Reinsurance

# PROPERTY

Property Forestry Construction & Engineering Political Violence

# **OFFICE LOCATIONS**

#### 1 BERMUDA

44 Church Street Hamilton HM 12 Bermuda

# 2 CASABLANCA

6

32-42, Bd Abdelmoumen Residence Walili 25 4th Floor P.O. Box 20000 Casablanca Morocco

# 3 LONDON

15-18 Lime Street London EC3M 7AN England

### 4 AMMAN

74 Abdel Hamid Sharaf St. P.O. Box 941428 Amman 11194 Jordan

#### **5 DUBAI**

Office 606, Level 6, Tower 1 Al Fattan Currency House, Dubai International Financial Centre, P.O. Box 506646, Dubai United Arab Emirates

# 6 LABUAN

Level 1, LOT 7, Block F Saguking Commercial Building Jalan Patau – Patau 87000 Labuan Malaysia

# **KUALA LUMPUR**

Marketing Office 29th Floor, Menara TA One Jalan P Ramlee 50250 Kuala Lumpur Malaysia





INTERNATIONAL GENERAL INSURANCE HOLDINGS LIMITED ANNUAL REPORT & ACCOUNTS 2016

# **BOARD OF DIRECTORS**

#### MOHAMMAD ABU GHAZALEH

Chairman (Chairman and CEO, Fresh Del Monte Produce Inc. – Miami)

#### **WASEF JABSHEH**

CEO & Vice Chairman

## **KHALIFA AL MULHEM**

Director (Chairman, National Polypropylene Company Limited – Saudi Arabia)

# DAVID KING

Director (Non-executive Director of the Board of Directors of Forex Capital Markets Limited)

#### **SOUMITRA BISWAS**

Director

#### HANI JABSHEH

Director (Co-founder Albawaba.com)

#### **ABDULAZIZ AL BALUSHI**

Director (Group CEO of Oman International Development and Investment Company SAOG 'OMINVEST') The Board of Directors is pleased to announce the achievement of a good result for the year 2016 despite the continued competitive trading environment and downward pressure on rates. IGI's underwriting teams maintained their focus on quality business and bottom line profit throughout these challenging times enabling us to produce a 10.3% Return on Capital. Our diversified geographic footprint and expertise in specialty lines, together with our long-standing broker-client relationships, mean that we are well placed to weather these market conditions.

Gross written premiums of US\$231.4 million were down from US\$242.3 million in 2015. The net profits for 2016 amounted to US\$32.1 million compared to US\$35.0 million for 2015. We achieved an 87% combined ratio.

Overall, the Group reported a rise in total assets of 7.55% to US\$818.5 million and saw growth in shareholders' equity of 9.25% to US\$311.20 million. Investments rose from US\$468.7 million in 2015 to US\$493.0 million, while net investment income was up marginally from US\$12.5 million in 2015 to US\$12.8 million. In 2016, IGI continued to invest in broadening the scope of its underwriting capabilities by expanding its business lines to include Directors' and Officers' business. Casualty operations were enhanced by the addition of General Liability and Legal Expenses. We have also added Renewable Energy as we see this as a future growth area within the Energy portfolio.

Last year we rebranded IGI to give it a fresh image. We are however still the same company with the same values of transparency and integrity with a commitment to deliver excellence to our clients and brokers. The Group's next step is to raise awareness of IGI as a provider of specialist insurance through leadership, knowledge and expertise.

Our office in Casablanca, which opened in 2015, has given us access to the emerging markets within the region. IGI has been working closely with the local market by offering a wide range of our product lines. We firmly believe that our commitment to developing the region will produce long-term profitable growth. Our Dubai office continues to grow due to our expanded local underwriting capabilities, the introduction of new lines of business and increased profile.

IGI's underwriting teams maintained their focus on quality business and bottom line profit throughout these challenging times enabling us to produce a 10.3% Return on Capital.

# LETTER FROM THE BOARD

IGI's culture is continually evolving as the business develops. However, it is firmly based on honesty and an entrepreneurial spirit. The Group continues to invest heavily in providing our underwriters and support services with a combination of analytical pricing, modelling and technological support systems required in today's marketplace.

During 2016, IGI supported a number of both charitable and research organisations, whose works we recognise as contributing in vital fields such as cancer. We at IGI are also proud to support and promote various local and international cultural initiatives, and sporting activities.

In July 2016, Standard & Poor's and A.M. Best reaffirmed IGI's financial strength ratings of 'A-' Stable Outlook.

The Board of Directors would like to thank all our staff for their dedication and tremendous performance, as well as our clients for their continued support which has helped IGI complete another successful year. As we look ahead, we view future prospects with optimism. There is still plenty to be achieved in IGI's evolution, and we are committed to working with our brokers and clients to enter the next phase of growth in a manner consistent with our philosophy of prudent underwriting and continued profitability.

# FINANCIAL HIGHLIGHTS





# STABLE OUTLOOK RATINGS



NAL GENERAL INSURANCE HOLDINGS LIMITED ANNUAL REPORT & ACCOUNTS 2016

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# **FINANCIAL STATEMENTS & ACCOUNTS**

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF INTERNATIONAL GENERAL INSURANCE HOLDINGS LTD.

### **OPINION**

We have audited the consolidated financial statements of International General Insurance Holdings Ltd ('the Company') and its subsidiaries (together 'the Group'), which comprise the consolidated statement of financial position as at December 31, 2016, and the consolidated statements of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements. including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Group as at December 31, 2016, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

## **BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards, are further described in the Auditor's Responsibilities for the Audit of the consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in United Arab Emirates, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **RESPONSIBILITIES OF** MANAGEMENT AND THOSE **CHARGED WITH GOVERNANCE** FOR THE CONSOLIDATED **FINANCIAL STATEMENTS**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

#### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED **FINANCIAL STATEMENTS**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected

to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements. whether due to fraud or error. design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and. based on the audit evidence obtained. whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify



our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### For Ernst and Young James Potter Partner

9 March 2017 Dubai, United Arab Emirates



Ernst and Young Dubai P.O. Box 9267 Al Saqr Business Tower, 28th floor Sheikh Zayed Road Dubai, United Arab Emirates Tel:+971 (4) 3324000 dubai@ae.ey.com ey.com/mena



# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2016

	Notes	2016 USD	2015 USD
ASSETS			
Premises and equipment	3	14,079,841	3,115,641
Intangible assets	4	931,557	394,084
Investment in associates	5	11,628,581	11,798,851
Investment properties	6	30,110,179	28,611,765
Investments	7	235,134,534	185,690,854
Deferred policy acquisition costs	8	28,286,248	29,272,180
Insurance receivables	9	88,084,048	93,669,229
Other assets	10	8,917,037	10,038,983
Deferred tax assets	23	1,032,988	32,660
Reinsurance share of unearned premiums	11	32,138,490	33,795,778
Reinsurance share of outstanding claims	12	143,065,708	113,198,969
Deferred XOL premium		8,878,968	8,818,540
Cash and bank balances	13	216,168,331	242,597,315
TOTAL ASSETS		818,456,510	761,034,849

The attached notes 1 to 26 form part of these consolidated financial statements.

	Netes	2016	2015
	Notes	USD	USD
EQUITY AND LIABILITIES			
EQUITY			
Issued share capital	14	143,375,678	143,375,678
Additional paid in capital	15	2,773,000	2,773,000
Foreign currency translation reserve		(362,735)	(261,317
Cumulative changes in fair value		10,994,423	2,284,377
Retained earnings		154,424,965	136,693,569
TOTAL EQUITY		311,205,331	284,865,307
LIABILITIES			
Gross outstanding claims	12	335,171,294	300,667,598
Gross unearned premiums	11	133,670,895	143,563,534
Other liabilities	17	5,084,049	5,339,612
Insurance payables	18	25,032,842	17,756,875
Unearned commissions	19	8,292,099	8,841,923
TOTAL LIABILITIES		507,251,179	476,169,542
TOTAL EQUITY AND LIABILITIES		818,456,510	761,034,849

The consolidated financial statements were authorised for issue in accordance with a resolution of the Board of Directors on 9 of March 2017.





# CONSOLIDATED STATEMENT OF INCOME

For the year ended 31 December 2016

	Notes	2016 USD	2015 USD
Gross written premiums	11	231,427,789	242,335,316
Change in unearned premiums		9,892,639	(3,967,918)
GROSS EARNED PREMIUMS	11	241,320,428	238,367,398
Reinsurers' share of insurance premiums	11	(82,759,821)	(88,751,753)
Reinsurers' share of change in unearned premiums		(1,657,288)	6,146,407
REINSURERS' SHARE OF GROSS EARNED PREMIUMS	11	(84,417,109)	(82,605,346)
NET PREMIUMS EARNED		156,903,319	155,762,052
Claims	12	(129,113,544)	(134,073,135)
Reinsurers' share of claims	12	57,657,321	64,728,361
Commissions earned	19	15,583,880	13,365,517
Policy acquisition costs	8	(50,339,568)	(47,073,428)
NET UNDERWRITING RESULT		50,691,408	52,709,367
Net investment income	20	12,760,339	12,536,686
Net share of profit (loss) from associates	5	84,694	711,517
General and administrative expenses		(31,007,651)	(28,275,467)
Other income		14,292	54,970
Loss on exchange	21	(1,410,707)	(1,932,391)
PROFIT BEFORE TAX		31,132,375	35,804,682
Tax expense	23	936,588	(780,269)
PROFIT FOR THE YEAR		32,068,963	35,024,413

The attached notes 1 to 26 form part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME

For the year ended 31 December 2016

Notes	2016 USD	2015 USD
PROFIT FOR THE YEAR	32,068,963	35,024,413
OTHER COMPREHENSIVE INCOME TO BE RECLASSIFIED TO PROFIT OR LOSS IN SUBSEQUENT PERIODS:		
Fair value changes	8,710,046	(16,616,164)
Currency translation differences	(101,418)	(24,182)
OTHER COMPREHENSIVE INCOME FOR THE YEAR	8,608,628	(16,640,346)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	40,677,591	18,384,067



# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2016

	Notes	2016 USD	2015 USE
OPERATING ACTIVITIES			
Profit before tax		31,132,375	35,804,682
ADJUSTMENTS FOR:			
Depreciation and amortization	3,4	582,816	737,593
Gain on sale of available-for-sale investments	20	(2,692,435)	(4,116,587
Provision for doubtful debts	9	-	-
Impairment (reversal of impairment) of investments	20	250,000	(32,377
Gain on sale of premises and equipment		(13,304)	(54,970
Fair value gain on investment property	20	(1,458,395)	
Loss on revaluation of held for trading investments	20	245,991	296,49
Dividends and interest income	20	(9,616,437)	(9,080,791
Net Share of (profit) loss from associates	5	(84,694)	(711,517
Net foreign exchange differences		1,410,707	1,932,39
CASH FROM OPERATIONS BEFORE WORKING CAPITAL CHANGES		19,756,624	24,774,91
WORKING CAPITAL ADJUSTMENTS			
Reinsurance share of unearned premiums		1,657,288	(6,146,407
Reinsurance share of outstanding claims		(29,866,739)	(32,126,033
Deferred XOL premium		(60,428)	1,947,24
Gross outstanding claims		34,503,696	24,200,14
Gross unearned premiums		(9,892,639)	3,967,91
Deferred policy acquisition costs		985,932	(1,772,048
Insurance receivables		5,585,181	1,680,77
Other assets		956,788	901,27
Unearned commission		(549,824)	1,145,50
Insurance payables		7,275,967	(2,589,070
Other liabilities		(255,563)	440,21
NET CASH FLOWS FROM OPERATING ACTIVITIES BEFORE TAX		30,096,283	16,424,42
NCOME TAX PAID	23	-	(421,498
NET CASH FLOWS FROM OPERATING ACTIVITIES AFTER TAX		30,096,283	16,002,930

**INVESTING ACTIVITIES** Purchase of premises and equipment Proceeds from sale of premises and equipment Purchase of intangible assets Purchase of available-for-sale investments Purchase of held to maturity investments Proceeds from maturity of held to maturity investments Purchase of investment property Dividends from associated companies Proceeds from sale of available-for-sale investments Proceeds from redemption of trading securities Dividends and interest income NET CASH FLOWS (USED IN) FROM INVESTING ACTIVITIES **FINANCING ACTIVITIES** Dividends paid Proceeds from sale of treasury shares Net cash flows (used in) from financing activities NET CHANGE IN CASH AND CASH EQUIVALENTS Net foreign exchange differences Cash and cash equivalents at the beginning of the year CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR

The attached notes 1 to 26 form part of these consolidated financial statements.

	2016 USD	Notes
(413,72	(11,465,562)	3
<b>4</b> 60,02	13,304	
(174,50	(618,927)	4
(52,892,05	(75,984,676)	
- (3,000,00	-	
- 118,64	-	
9	(40,019)	6
4	254,964	5
<b>5</b> 40,269,28	37,434,405	
<b>1</b> 70,6 <sup>2</sup>	13,081	
<b>7</b> 9,080,79	9,616,437	20
(6,880,91	(40,776,993)	
(11,470,05	(14,337,567)	16
- 14,773,00	-	15
3,302,94	(14,337,567)	
12,424,96	(25,018,277)	
(1,932,39	(1,410,707)	
	242,597,315	40
<b>1</b> 242,597,37	216,168,331	13

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# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

For the year ended 31 December 2016

-	-	-	-	-	(11,470,052)	(11,470,052)
	2,773,000	12,000,000	-	-	-	14,773,000
-	-	-	(24,182)	(16,616,164)	35,024,413	18,384,067
-	-	-	(24,182)	(16,616,164)	-	(16,640,346)
-	-	-	-	-	35,024,413	35,024,413
143,375,678	-	(12,000,000)	(237,135)	18,900,541	113,139,208	263,178,292
143,375,678	2,773,000	-	(362,735)	10,994,423	154,424,965	311,205,331
-	-	-	-	-	(14,337,567)	(14,337,567)
-	-	-	(101,418)	8,710,046	32,068,963	40,677,591
-	-	-	(101,418)	8,710,046	-	8,608,628
-	-	-	-	-	32,068,963	32,068,963
143,375,678	2,773,000	-	(261,317)	2,284,377	136,693,569	284,865,307
USD	USD			USD	USD	USD
				~		Total
Issued	Additional	_	Foreign	Cumulative		
	share capital USD 143,375,678 	share capital USD     paid in capital USD       143,375,678     2,773,000       -     -       -     -       -     -       -     -       -     -       143,375,678     2,773,000       143,375,678     2,773,000       143,375,678     -       -     -       -     -       -     -       -     -       -     -       -     -       -     -       -     -       -     -       2,773,000     -	share capital USD     paid in capital USD     Treasury shares USD       143,375,678     2,773,000     -       -     -     -       -     -     -       -     -     -       -     -     -       143,375,678     2,773,000     -       143,375,678     2,773,000     -       143,375,678     2,773,000     -       143,375,678     2,773,000     -       143,375,678     2,773,000     -	share capital USD     paid in capital USD     Treasury shares USD     currency translation reserve USD       143,375,678     2,773,000     –     (261,317)       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       -     -     -     -       143,375,678     2,773,000     -     (362,735)       143,375,678     2,773,000     -     -       143,375,678     -     (12,000,000)     (237,135)       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       143,375,678     -     -     -     -       -     -     -     -     -     -  -	share capital USD     paid in capital USD     Treasury shares USD     currency translation reserve USD     currency value translation reserve USD       143,375,678     2,773,000     –     (261,317)     2,284,377       –     –     –     –     –       –     –     –     –     –       –     –     –     –     –       –     –     –     –     –       –     –     –     (101,418)     8,710,046       –     –     –     –     –       143,375,678     2,773,000     –     (362,735)     10,994,423       143,375,678     2,773,000     –     (362,735)     10,994,423       143,375,678     –     (12,000,000)     (237,135)     18,900,541       –     –     –     –     –     –       –     –     –     –     –     –       143,375,678     –     (12,000,000)     (24,182)     (16,616,164)       –     –     –     –	share capital USD     paid in capital USD     Treasury shares USD     currency translation reserve USD     change in fair value USD     Retained earnings USD       143,375,678     2,773,000     -     [261,317]     2,284,377     136,693,569       -     -     -     -     32,068,963       -     -     (101,418)     8,710,046     -       -     -     (101,418)     8,710,046     32,068,963       -     -     -     (101,418)     8,710,046     -       -     -     -     (101,418)     8,710,046     32,068,963       -     -     -     -     -     (14,337,567)       143,375,678     2,773,000     -     (362,735)     10,994,423     154,424,965       143,375,678     -     (12,000,000)     (237,135)     18,900,541     113,139,208       -     -     -     -     -     35,024,413       -     -     -     (24,182)     (16,616,164)     -       -     -     -     -     -     <

The attached notes 1 to 26 form part of these consolidated financial statements.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

At 31 December 2016

# **1. ACTIVITIES**

International General Insurance Holdings Ltd ('the Company') is incorporated as a company limited by shares under the Companies Law, DIFC Law No. 2 of 2009 on 7 May 2006 and is engaged in the business of insurance and re-insurance. The Company's registered office is at unit 1, Gate Village 01, P. O. Box 506646, Dubai International Financial Centre.

The Company and its subsidiaries (together 'the Group') operate in the United Arab Emirates, Bermuda, United Kingdom, Jordan, Morocco, Malaysia and Cayman Island.

## 2. BASIS OF PREPARATION

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB) and applicable requirements of UAE laws.

The consolidated financial statements have been presented in United States Dollars 'USD' which is the Group's functional currency.

The consolidated financial statements are prepared under the historical cost convention modified to include the measurement at fair value of financial assets available-for-sale, financial assets held for trading and investment properties.

#### **BASIS OF CONSOLIDATION**

The financial statements of the subsidiaries are prepared for the same reporting year as the Group, using consistent accounting policies.

The consolidated financial statements comprise the financial statements of International General Insurance Holdings Ltd. and its subsidiaries as at 31 December. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

#### At 31 December 2016

A change in the ownership interest of a subsidiary, without a change of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary;
- Derecognises the carrying amount of any non-controlling interest;
- Derecognises the cumulative translation differences, recorded in equity, if any;
- Recognises the fair value of the consideration received;
- Recognises the fair value of any investment retained;
- Recognises any surplus or deficit in profit or loss; and
- Reclassifies the parent's share of components previously recognised in other comprehensive income to profit or loss or retained earnings, as appropriate.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

All intra-group balances, transactions, income and expenses, and profits and losses, including dividends resulting from intra-group transactions, are eliminated in full.

The Group has the following subsidiaries:

	Country of		Owner	ship
	incorporation	Activity	2016	2015
International General Insurance Underwriting	Jordan	Underwriting agency	100%	100%
North Star Underwriting Limited	United Kingdom	Underwriting agency	100%	100%
International General Insurance Co. Ltd.	Bermuda	Reinsurance and insurance	100%	100%
The following entities are wholly owned by the subsidiary International General Insurance Co. Ltd. Bermuda				
International General Insurance Company Ltd. Labuan Branch	Malaysia	Reinsurance and insurance	100%	100%
International General Insurance Company (UK) Limited	United Kingdom	Reinsurance and insurance	100%	100%
International General Insurance Company Dubai Limited	United Arab Emirates	Insurance intermediation and insurance management	100%	100%
Specialty Malls Investment Co.	Jordan	Real estate properties development and lease	100%	100%
IGI Services Limited *	Cayman Island	Owning and chartering aircraft	100%	-

\* During the year 2016, the Group has established a new subsidiary 'IGI services limited' in Cayman Islands with a principal business of owning and chartering aircraft.

#### **CHANGES IN ACCOUNTING POLICIES**

The following new and revised IFRSs have been applied in the current period in these consolidated financial statements. Their adoption had no significant impact on the amounts reported in these consolidated financial statements but may affect the accounting for future transactions or arrangements.

The nature and the impact of each new standard and amendment are described below:

# Equity Method in Separate Financial Statements (Amendments to IAS 27 and IFRS 1)

In August 2014, the IASB amended IAS 27 Separate Financial Statements which restore the option for entities, in the separate financial statements, to account for investments in subsidiaries, associates and joint ventures using the equity method as described in IAS 28 Investments in Associates and Joint Ventures. A consequential amendment was also made to IFRS 1 First-time Adoption of International Financial Reporting Standards. The amendment to IFRS 1 allows a first-time adopter accounting for investments in the separate financial statements using the equity method, to apply the IFRS 1 exemption for past business combinations to the acquisition of the investment.

## IAS 1 Presentation of Financial Statements – Amendments to IAS 1

The amendments to IAS 1 include narrow-focus improvements related to :

- Materiality
- Disaggregation and subtotals
- Notes structure
- Disclosure of accounting policies
- Presentation of items of other comprehensive income (OCI) arising from equity accounted investments

#### Investment entities (Amendments to IFRS 10 and IAS 28)

The amendments address the issues arising in practice in the application of the investment entities consolidation exception and clarify that:

- The exemption from presenting consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity, when the investment entity measures all of its subsidiaries at fair value.
- Subsidiary that is not an investment entity itself and provides support services to the investment entity is consolidated. All other subsidiaries of an investment entity are measured at fair value.
- Application of the equity method by a non-investment entity that has an interest in an associate or joint venture that is an investment entity. The amendments to IAS 28 Investments in Associates and Joint Ventures allow the investor, when applying the equity method, to retain the fair value measurement applied by the investment entity associate or joint venture to its interests in subsidiaries.

## Amendments to IAS 16 and IAS 38: Clarification of Acceptable Methods of Depreciation and Amortisation

The amendments clarify the principle in IAS 16 and IAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortise intangible assets.

#### Amendments to IFRS 11 Joint Arrangements: Accounting for Acquisitions of Interests

The amendments to IFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business, must apply the relevant IFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to IFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation.

The implementation of the new amendments did not have impact on the Group's financial position or performance and became effective for annual periods which started from 1 January 2016.

## STANDARDS ISSUED BUT NOT YET EFFECTIVE

#### **IFRS 9 Financial Instruments**

During July 2014, the IASB issued IFRS 9 'Financial Instruments' with all the three phases. IFRS 9 sets out the requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. IFRS 9 replaces IAS 39 'Financial Instruments: Recognition and Measurement'. IFRS 9 as issued in July 2014 will be implemented at the mandatory date on 1 January 2018, which will have an impact on the recognition and measurement of financial assets.

#### IFRS 16 Leases

During January 2016, the IASB issued IFRS 16 'Leases' which sets out the principles for the recognition, measurement, presentation and disclosure of leases.

IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17. Accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

IFRS 16 introduced a single lessee accounting model and requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee is required to recognise a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments.

The new standard will be effective for annual periods beginning on or after 1 January 2019. Early application is permitted.

#### IFRS 15 Revenue from Contracts with Customers

IFRS 15 specifies the accounting treatment for all revenue arising from contracts with customers. It applies to all entities that enter into contracts to provide goods or services to their customers, unless the contracts are in the scope of other IFRSs, such as IAS 17 Leases. IFRS 15 supersedes IAS 11 Construction Contracts, IAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfers of Assets from Customers; and SIC-31 Revenue — Barter Transactions Involving Advertising Services. The standard is effective for annual periods beginning on or after 1 January 2018, and early adoption is permitted.

#### IAS 7 Disclosure Initiative – Amendments to IAS 7

The amendments to IAS 7 Statement of Cash Flows are part of the IASB's Disclosure Initiative and require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes. On initial application of the amendment, entities are not required to provide comparative information for preceding periods. The amendments will be effective for annual periods beginning on or after 1 January 2017, with early application permitted. The application of amendments will result in adding limited amount of disclosure information.

#### IFRS 2 Classification and Measurement of Share-based Payment Transactions — Amendments to IFRS 2

The IASB issued amendments to IFRS 2 Share-based Payment that address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

Entities may apply the amendments prospectively and are effective for annual periods beginning on or after 1 January 2018, with early application permitted.

### Amendments to IFRS 4 Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts

In September 2016, the IASB issued amendments to IFRS 4 to address issues arising from the different effective dates of IFRS 9 and the upcoming new insurance contracts standard (IFRS 17). The amendments introduce two alternative options for entities issuing contracts within the scope of IFRS 4, a temporary exemption from implementing IFRS 9 to annual periods beginning before 1 January 2021 at latest and an overlay approach that allows an entity applying IFRS 9 to reclassify between profit or loss and other comprehensive income an amount that results in the profit or loss at the end of the reporting period for the designated financial assets being the same as if an entity had applied IAS 39 to these designated financial assets.

### Transfers of Investment Property (Amendments to IAS 40)

The amendments clarify when an entity should transfer property, including property under construction or development into, or out of investment property. The amendments state that a change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. A mere change in management's intentions for the use of a property does not provide evidence of a change in use.

Entities should apply the amendments prospectively and effective for annual periods beginning on or after 1 January 2018. Early application of the amendments is permitted and must be disclosed.

## IFRIC Interpretation 22 Foreign Currency Transactions and Advance Consideration

The interpretation clarifies that in determining the spot exchange rate to use on initial recognition of the related asset, expense or income (or part of it) on the derecognition of a non-monetary asset or non-monetary liability relating to advance consideration, the date of the transaction is the date on which an entity initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. Entities may apply the amendments on a fully retrospective or prospective basis. The new interpretation will be effective for annual periods beginning on or after 1 January 2018. Early application of interpretation is permitted and must be disclosed.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Revenue recognition

#### Gross written premiums

Gross written premiums comprise the total premiums receivable for the whole period of cover provided by contracts entered into during the accounting period. They are recognised on the date on which the policy commences. Premiums include any adjustments arising in the accounting period for premiums receivable in respect of business written in prior accounting periods. Rebates that form part of the premium rate, such as no-claim rebates, are deducted from the gross premium; others are recognised as an expense. Premiums also include estimates for pipeline premiums, representing amounts due on business written but not yet notified. The Group generally estimates the pipeline premium based on management's judgement and prior experience.

Unearned premiums are those proportions of premiums written in a year that relate to periods of risk after the reporting date. Unearned premiums are calculated on a pro rata basis. The proportion attributable to subsequent periods is deferred as a provision for unearned premiums.

#### **Reinsurance premiums**

Gross general reinsurance premiums written comprise the total premiums payable for the whole cover provided by contracts entered into the period and are recognised on the date on which the policy incepts.

Premiums include any adjustments arising in the accounting period in respect of reinsurance contracts incepting in prior accounting periods.

Unearned reinsurance premiums are those proportions of premiums written in a year that relate to periods of risk after the reporting date. Unearned reinsurance premiums are deferred over the term of the underlying direct insurance policies for risks-attaching contracts and over the term of the reinsurance contract for losses occurring contracts.

#### **Commission income**

Insurance and investment contract policyholders are charged for policy administration services, investment management services, surrenders and other contract fees. These fees are recognised as revenue over the period in which the related services are performed. If the fees are for services provided in future periods, then they are deferred and recognised over those future periods.

#### Claims

Claims, comprising amounts payable to contract holders and third parties and related loss adjustment expenses, net of salvage and other recoveries, are charged to income as incurred. Claims comprise the estimated amounts payable, in respect of claims reported to the Group and those not reported at the consolidated statement of financial position date.

The Group generally estimates its claims based on appointed loss adjusters or leading underwriters' recommendations. In addition a provision based on management's judgement and the Group's prior experience is maintained for the cost of settling claims incurred but not reported at the consolidated statement of financial position date.

#### Policy acquisition costs

Policy acquisition costs represent commissions paid to intermediaries and other direct costs incurred in relation to the acquisition and renewal of insurance contracts which are deferred and expensed over the terms of the insurance contracts to which they relate as premiums are earned.

#### Liability adequacy test

At each statement of financial position date the Group assesses whether its recognised insurance liabilities are adequate using current estimates of future cash flows under its insurance contracts. If that assessment shows that the carrying amount of its unearned premiums (less related deferred policy acquisition costs) is inadequate in the light of estimated future cash flows, the entire deficiency is immediately recognised in income and an unexpired risk provision created.

The Group does not discount its liability for unpaid claims as substantially all claims are expected be paid within one year of the statement of financial position date.

#### Reinsurance

The Group cedes insurance risk in the normal course of business for all of its businesses. Reinsurance assets represent balances due from reinsurance companies. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision or settled claims associated with the reinsurer's policies and are in accordance with the related reinsurance contract.

Reinsurance assets are reviewed for impairment at each reporting date, or more frequently, when an indication of impairment arises during the reporting year. Impairment occurs when there is objective evidence as a result of an event that occurred after initial recognition of the reinsurance asset that the Group may not receive all outstanding amounts due under the terms of the contract and the event has a reliably measurable impact on the amounts that the Group will receive from the reinsurer. The impairment loss is recorded in the consolidated statement of income.

Gains or losses on buying reinsurance are recognised in the consolidated statement of income immediately at the date of purchase and are not amortised.

Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders.

The Group also assumes reinsurance risk in the normal course of business for life insurance and non-life insurance contracts where applicable. Premiums and claims on assumed reinsurance are recognised as revenue or expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the related reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets or liabilities are derecognised when the contractual rights are extinguished or expire or when the contract is transferred to another party.

Reinsurance contracts that do not transfer significant insurance risk are accounted for directly through the statement of financial position. These are deposit assets or financial liabilities that are recognised based on the consideration paid or received less any explicit identified premiums or fees to be retained by the reinsured.

Investment income on these contracts is accounted for using the effective interest rate method when accrued.

#### Interest income

Interest income included in investment income is recognised as the interest accrues using the effective interest method, under which the rate used exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

#### Dividend income

Dividend revenue included in investment income is recognised when right to receive the payment is established.

#### Premises and equipment

Premises and equipment are stated at cost less accumulated depreciation and any impairment in value. Depreciation is calculated on a straight-line basis over the estimated useful lives using the following are the estimated useful lives:

	Years
Office buildings	20
Office furniture	5
Computers	3
Equipment	4
Leasehold improvement	5
Vehicles	5

An item of property, plant and equipment and any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated income statement when the asset is derecognised.

The assets' residual values, useful lives and method of depreciation are reviewed and adjusted if appropriate at each financial year end. Impairment reviews take place when events or changes in circumstances indicate that the carrying value may not be recoverable. Impairment losses are recognised in the consolidated statement of income as an expense.

#### Intangible assets

Intangible assets acquired through business combinations are recorded at their fair value on that date. Other intangible assets are measured on initial recognition at cost.

Intangible assets with finite lives are amortised over the useful economic lives, while intangible assets with indefinite useful lives are assessed for impairment at each reporting date or when there is an indication that the intangible asset may be impaired.

Internally generated intangible assets are not capitalised and are expensed in the consolidated statement of income.

Indications of impairment of intangible assets are reviewed and their useful economic lives are reassessed at each reporting date. Adjustments are reflected in the current and subsequent periods.

Intangible assets include computer software and software licenses. These intangible assets are amortised on a straight line basis over their estimated economic useful lives of five years.

#### Impairment and uncollectibility of financial assets

An assessment is made at each consolidated statement of financial position date to determine whether there is objective evidence that a specific financial asset may be impaired. If such evidence exists, any impairment loss is recognised in the consolidated statement of income.

Impairment is determined as follows:

- a) For assets carried at fair value, impairment is the difference between cost and fair value;
- b) For assets carried at cost, impairment is the difference between cost and the present value of future cash flows discounted at the current market rate of return for a similar financial asset; and
- c) For assets carried at amortised cost, impairment is based on estimated cash flows discounted at the original effective interest rates.

The group treats financial assets available-for-sale as impaired when there has been a significant or prolonged decline in the fair value below cost or where other objective evidence of impairment exists.

The determination of what is "significant" or "prolonged" requires considerable judgement. In addition, the Group evaluates other factors, including normal volatility in share prices for quoted equities and the future cash flows and discount factors for unquoted equities.

Impairment is recognised in the income statement. If, in a subsequent period, the amount of the impairment loss decreases, the carrying value of the asset is increased to its recoverable amount. The amount of the reversal is recognised in the income statement except for equity instruments classified as available for sale investments for which the reversal is recognized in the statement of other comprehensive income.

#### Derecognition of financial instruments

The derecognition of a financial instrument takes place when the Group no longer controls the contractual rights that comprise the financial instrument, which is normally the case when the instrument is sold, or all the cash flows attributable to the instrument are passed through to an independent third party.

#### Investment in associates

The Group's investment in its associates is accounted for using the equity method of accounting. An associate is an entity in which the Group has significant influence and which is neither a subsidiary nor a joint venture.

Under the equity method, the investment in the associate is carried in the consolidated statement of financial position at cost plus post-acquisition changes in the Group's share of net assets of the associate. Goodwill relating to an associate is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment.

The consolidated statement of income reflects the share of the results of operations of the associate. Where there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes and discloses this, when applicable, in the consolidated statement of changes in equity. Profits or losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

The share of profit of the associate is shown on the face of the consolidated statement of income. This is profit attributable to equity holders of the associate and, therefore, is profit after tax and non-controlling interests in the subsidiaries of the associates.

The financial statements of the associate are prepared for the same reporting period as the Group. Where necessary, adjustments are made to bring its accounting policies in line with the Group's.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in associates. The Group determines at each reporting date, whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount in the 'share of profit of an associate' in the consolidated income statement.

Upon loss of significant influence over the associate, the Group measures and recognises any remaining investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the remaining investment and proceeds from disposal is recognised in profit or loss.

#### Investment properties

Investment properties are measured initially at cost, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met; and excludes the costs of day-to-day servicing of an investment property. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment properties are included in the consolidated statement of income in the period in which they arise.

Investment properties are derecognised when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal.

The difference between the net disposal proceeds and the carrying amount of the asset is recognised in the consolidated statement of income in the period of derecognition.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

#### Financial assets

Financial assets within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, held-to-maturity investments or available-for-sale financial assets. The Group determines the classification of its financial assets at initial recognition. All financial assets are recognised initially at fair value plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the marketplace (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

The subsequent measurement of financial assets depends on their classification as follows:

#### Insurance receivables

Insurance companies and intermediaries receivables are recognised when due and measured on initial recognition at the fair value of the consideration received or receivable. Subsequent to initial recognition, insurance receivables are measured at amortised cost, using the effective interest rate method. The carrying value of insurance receivables is reviewed for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable, with the impairment loss recorded in the consolidated income statement.

#### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Financial assets at fair value through profit and loss are carried in the consolidated statement of financial position at fair value with changes in fair value recognised in the consolidated statement of income. The Group has not designated any financial assets upon initial recognition as at fair value through consolidated income statement.

#### Held-to-maturity investments

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held-to-maturity when the Group has the positive intention and ability to hold it to maturity. After initial measurement held-to-maturity investments are measured at amortised cost using the effective interest rate method, less impairment. Impairment losses are recognised in the consolidated statement of income.

#### Available-for-sale financial investments

Available-for-sale financial investments include equity and debt securities. Equity investments classified as available-for-sale are those, which are neither classified as held for trading nor designated at fair value through profit or loss. Debt securities in this category are those which are intended to be held for an indefinite period of time and which may be sold in response to needs for liquidity or in response to changes in the market conditions. After initial measurement, available-for-sale financial investments are subsequently measured at fair value with unrealised gains or losses recognised as other comprehensive income in the available-for-sale reserve until the investment is derecognised, at which time the cumulative gain or loss is recognised in other operating income, or determined to be impaired, at which time the cumulative loss is recognised in the consolidated statement of income and removed from the available-for-sale reserve.

#### Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash in hand, bank balances, and short-term deposits with an original maturity of three months or less.

#### Provisions

Provisions are recognised when the Group has an obligation (legal or constructive) as a result of a past event, and the costs to settle the obligation are both probable and able to be reliably measured.

#### Cash settled - Share based payment plan

A phantom share option plan linked to the value of an ordinary share of the Group as approved by the Board of directors has been declared during 2011. The scheme is applicable to senior executives with more than 12 months' service. The amount of bonus is determined by reference to the increase in the book value of shares covered by the option. No shares are actually issued or transferred to the option holder on the exercise of the option.

The options vest equally over a span of five years from the grant date. The bonus due amounts to the excess of book value on vesting date over grant date plus an additional 20% on the value of the excess.

#### Treasury shares

Own equity instruments that are reacquired (treasury shares) are recognised at cost and deducted from equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognised in share premium.

#### Offsetting

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously. Income and expense is not offset in the consolidated statement of income unless required or permitted by any accounting standard or interpretation.

#### Foreign currencies

The Group's consolidated financial statements are presented in United States Dollars, which is also the functional currency of the Group. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

#### **Transactions and balances**

Transactions in foreign currencies are initially recorded by the Group entities at their respective functional currency rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency spot rate of exchange ruling at the reporting date. All differences are taken to the consolidated statement of income. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

#### Group companies

The assets and liabilities of foreign operations are translated into United States Dollars at the rate of exchange prevailing at the reporting date and their statements of income are translated at exchange rates prevailing at the date of the transactions. The exchange differences arising on the translation are recognised in consolidated statement of comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the consolidated statement of income.

#### Taxation

#### Current income tax

Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date in the countries where the group operates and generates taxable income.

## **Deferred tax**

Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credit and unused tax losses can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

#### Leasing

The Group has no finance lease arrangements.

The determination of whether an arrangement is a lease, or contains a lease, is based on the substance of the arrangement at the inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset, even if that right is not explicitly specified in an arrangement.

#### Group as a lessee

Finance leases that transfer to the Group substantially all of the risks and benefits incidental to ownership of the leased item, are capitalised at the commencement of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised in finance cost in the consolidated income statement.

Leased assets are depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

Leases that do not transfer to the Group substantially all the risks and benefits incidental to ownership of the leased items are operating leases. Operating lease payments are recognised as an expense in the income statement on a straight line basis over the lease term. Contingent rentals are recognised as an expense in the period in which they are incurred.

#### Group as a lessor

Leases in which the Group does not transfer substantially all of the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same bases as rental income. Rental income from operating leases is recognised on a straight-line basis over the term of lease.

#### Fair values

The fair value of financial instruments that are actively traded in organised financial markets is determined by reference to quoted market bid prices for assets and offer prices for liabilities, at the close of business on the consolidated statement of financial position date. If quoted market prices are not available, reference is also be made to broker or dealer price quotations.

For financial instruments where there is not an active market, the fair value is determined by using valuation techniques. Such techniques include using recent arm's length transactions, reference to the current market value of another instrument which is substantially the same and/or discounted cash flow analysis. For discounted cash flow techniques, estimated future cash flows are based on management's best estimates and the discount rate used is a market related rate for a similar instrument.

If the fair value cannot be measured reliably, these financial instruments are measured at cost, being the fair value of the consideration paid for the acquisition of the investment or the amount received on issuing the financial liability. All transaction costs directly attributable to the acquisition are also included in the cost of the investment.

#### Judgements

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effect in the amounts recognised in the financial statements:

#### Operating lease commitments-group as lessor

The Group has entered into commercial property leases on its premises and equipment. The Group, as a lessor, has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of its property and so accounts for them as operating leases.

#### **Going concern**

The Group's management has made an assessment of the Group's ability to continue as a going concern and is satisfied that the Group has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Group's ability to continue as a going concern. Therefore, the financial statements continue to be prepared on the going concern basis.

**Classification of investments** 

Management decides on acquisition of an investment whether it should be classified as held for trading or available for sale or held to maturity.

The group classifies investments as trading if they are acquired primarily for the purpose of making a short-term profit by the dealers.

Financial assets are classified as held to maturity if the Group has the positive intention and ability to hold up till maturity.

All other investments are classified as financial assets available-for-sale.

#### Estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the consolidated statement of financial position date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

#### Valuation of outstanding claims, whether reported or not

Considerable judgement by management is required in the estimation of amounts due to contract holders arising from claims made under insurance contracts. Such estimates are necessarily based on assumptions about several factors involving varying, and possibly significant, degrees of judgement and uncertainty and actual results may differ from management's estimates resulting in future changes in estimated liabilities.

In particular, estimates have to be made both for the expected ultimate cost of claims reported at the consolidated statement of financial position date and for the expected ultimate cost of claims incurred but not yet reported (IBNR) at the consolidated statement of financial position date. The primary technique adopted by management in estimating the cost of notified and IBNR claims, is that of using past claim settlement trends to predict future claims settlement trends.

Claims requiring court or arbitration decisions are estimated individually. Independent loss adjustors normally estimate property claims. Management reviews its provisions for claims incurred, and claims incurred but not reported, on a quarterly basis.

#### Investment properties

Investment properties are stated at fair value which is determined based on valuations performed by professional independent valuers.

#### Impairment losses on available for sale investments

The Group treats available-for-sale equity investments as impaired when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is 'significant' or 'prolonged' requires considerable judgement. Where fair values are not available, the recoverable amount of such investment is estimated to test for impairment. In addition, the Group evaluates other factors, including normal volatility in share price for quoted equities and the future cash flows and discount factors for unquoted equities.

#### Impairment losses on held-to-maturity investments

The Group reviews its individually significant held-to-maturity investments at each statement of financial position date to assess whether an impairment loss should be recorded in the consolidated statement of income. In particular, management judgement is required in the estimation of the amount and timing of future cash flows when determining the impairment loss. These estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance.

#### Impairment losses on receivables

Receivables that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment. This assessment of impairment requires judgement. In making this judgement, the Company evaluates credit risk characteristics that consider past-due status being indicative of the inability to pay all amounts due as per contractual terms.

## **3. PREMISES AND EQUIPMENT**

	Office building USD	Office furniture USD	Computers USD	Equipment USD	Leasehold improve- ments USD	Vehicles USD	Work in progress* USD	Total USD
COST								
At 1 January 2016	2,656,651	1,365,278	1,061,492	270,669	1,123,884	986,354	71,245	7,535,573
Additions	5,293	52,937	162,924	1,436	3,240	-	11,239,732	11,465,562
Written off and disposals	-	-	-	-	-	(41,273)	-	(41,273)
Transfers	-	21,027	-	-	50,218	-	(71,245)	-
At 31 December 2016	2,661,944	1,439,242	1,224,416	272,105	1,177,342	945,081	11,239,732	18,959,862
DEPRECIATION								
At 1 January 2016	547,346	1,081,054	928,740	242,136	1,079,205	541,451	-	4,419,932
Deprecation for the year	87,842	92,547	110,857	25,102	60,188	124,826	-	501,362
Written off and disposals	-	-	-	-	-	(41,273)	-	(41,273)
At 31 December 2016	635,188	1,173,601	1,039,597	267,238	1,139,393	625,004	-	4,880,021
NET CARRYING AMOUNT								
At 31 December 2016	2,026,756	265,641	184,819	4,867	37,949	320,077	11,239,732	14,079,841
COST								
At 1 January 2015	2,656,651	1,295,686	966,922	258,791	1,123,884	969,358	-	7,271,292
Additions	_	69,592	124,199	11,878	-	136,806	71,245	413,720
Written off and disposals	_	-	(29,629)	_	-	(119,810)	-	(149,439)
At 31 December 2015	2,656,651	1,365,278	1,061,492	270,669	1,123,884	986,354	71,245	7,535,573
DEPRECIATION								
At 1 January 2015	444,366	973,648	782,746	216,714	1,028,091	495,582	-	3,941,147
Deprecation for the year	102,980	107,406	175,623	25,422	51,114	160,621	-	623,166
Written off and disposals	-	-	(29,629)	_	-	(114,752)	-	(144,381)
At 31 December 2015	547,346	1,081,054	928,740	242,136	1,079,205	541,451	-	4,419,932
NET CARRYING AMOUNT	· · · · · · · · · · · · · · · · · · ·							
At 31 December 2015	2,109,305	284,224	132,752	28,533	44,679	444,903	71,245	3,115,641

The depreciation charge for the year of USD 501,362 (2015: USD 623,166) has been included in general and administrative expenses.

Fully depreciated premises and equipment still in use amounted to USD 2,953,453 as at 31 December 2016 (2015: 2,385,688).

\* Work in progress balance includes total amount of USD 11,196,851 towards purchase of an aircraft during current year. The aircraft is registered in name of newly incorporated company IGI Services Limited registered in Cayman Islands being a wholly owned subsidiary of International General Insurance Co Ltd. The aircraft was not ready for use as it was under the pre-commissioning testing process as at the date of the consolidated financial statements.

### **4. INTANGIBLE ASSETS**

	Computer softwar	Computer software / licences			
Cost	2016 USD	2015 USD			
Opening balance	1,364,631	1,190,130			
Additions	618,927	174,501			
Closing balance	1,983,558	1,364,631			
AMORTISATION					
Opening balance	970,547	856,120			
Amortisation for the year	81,454	114,427			
Closing balance	1,052,001	970,547			
NET BOOK VALUE	931,557	394,084			

# **5. INVESTMENT IN ASSOCIATES**

The Group has a 33% equity ownership interest in companies registered in Lebanon as shown below:

		Ownership			
	Country of incorporation	2016	2015		
STAR ROCK SAL LEBANON	Lebanon	33%	33%		
SINA SAL LEBANON	Lebanon	33%	33%		
SILVER ROCK SAL LEBANON	Lebanon	33%	33%		
GOLDEN ROCK SAL LEBANON	Lebanon	33%	33%		

Movement on investment in associates is as follows:

### Opening balance

Net Share of profit/(loss) of results of associates

Dividends received

2015 USD	2016 USD	
11,087,334	11,798,851	
711,517	84,694	
-	(254,964)	
11,798,851	11,628,581	
11,798,851	11,628,581	

The following table includes summarised information of the Group's investments in associates:

	2016 USD	2015 USD
SHARE OF ASSOCIATES' STATEMENT OF FINANCIAL POSITION		
Current assets	533,580	382,762
Non-current assets	16,930,449	16,939,753
Current liabilities	(5,835,448)	(5,523,664)
NET ASSETS	11,628,581	11,798,851
SHARE OF ASSOCIATES' REVENUES AND RESULTS		
Revenues	538,767	503,200
PROFIT/(LOSS)	84,694	711,517

Investment properties of the associates are stated at fair value, which has been determined based on valuations performed by professional independent valuers who are specialists in valuing these types of investment properties. The fair value represents the amount, which the assets could be exchanged between a knowledgeable, willing seller in an arm's length transaction at the date of valuation. All the investment properties generated rental income during the current period and the prior years.

#### **6. INVESTMENT PROPERTIES**

The following table includes summarised information of the Group's investment properties:

2016	Commercial building USD	Land* USD	Total USD	
Opening balance	20,149,915	8,461,850	28,611,765	
Additions	40,019	-	40,019	
Fair value adjustments (note 20)	-	1,458,395	1,458,395	
CLOSING BALANCE	20,189,934	9,920,245	30,110,179	
2015	Commercial building USD	Land* USD	Total USD	
Opening balance	20,149,915	8,461,850	28,611,765	
Additions	-	_	-	
CLOSING BALANCE	20,149,915	8,461,850	28,611,765	

\* Land amounting to USD 9,920,245 as at 31 December 2016 (2015: USD 8,461,850) is registered in the name of the Directors of the Group. The Group has obtained an irrevocable proxy over this investment property.

As at 31 December 2016 and 2015, the fair values of the properties are based on valuations performed by an accredited independent valuer who is a specialist in valuing these types of investment properties. A valuation model in accordance with that recommended by the International Valuation Standards Committee has been applied.



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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

At 31 December 2016

# 7. INVESTMENTS

	2016 USD	2015 USD
HELD TO MATURITY		
Unquoted bonds*	6,987,287	7,237,287
HELD FOR TRADING		
Quoted funds	179,465	438,538
AVAILABLE-FOR-SALE		
Quoted bonds and debt securities with fixed interest rate	173,177,246	127,409,149
Quoted equities	42,311,449	38,207,066
Quoted funds and alternative investments	6,542,440	6,462,166
Unquoted equities	5,936,647	5,936,648
	227,967,782	178,015,029
	235,134,534	185,690,854

\* Maturity of these bonds as at 31 December 2016 are as follows:

Maturity	Carrying amount	Effective interest rate
6 December 2016**	987,287	10%
27 October 2017	3,000,000	2%
19 April 2018	3,000,000	6%
	6,987,287	

\*\* These bonds are denominated in JOD (USD pegged currency) issued by 'Specialized Investment Compound Co.', a local company based in Jordan with maturity date of 22nd February 2016. Said company is currently under liquidation, due to which 85% of original bond holdings with nominal value of USD 1,237,287 has not been paid on the maturity date.

Bonds are backed up by a collateral of 105% of its nominal value. However, the Group management has provided USD 250,000 for potential impairment against said investment.

Provision for impairment on investments (charged to)/reversed in the consolidated statement of income during the year amounted to USD 250,000 (2015: USD 32,377).

# 8. DEFERRED POLICY ACQUISITION COSTS

	2016 USD	2015 USD
Opening balance	29,272,180	27,500,132
Acquisition costs	49,353,636	48,845,476
Charged to consolidated income statement	(50,339,568)	(47,073,428)
	28,286,248	29,272,180
9. INSURANCE RECEIVABLES		
	2016 USD	2015 USD
Receivables from insurance companies and intermediaries	90,948,398	96,533,579
Less: Provision for doubtful debts	(2,864,350)	(2,864,350)
	88,084,048	93,669,229
The movement in the provision of doubtful debts is as follows:	88,084,048	93,669,22
	2016 USD	2015 USD
Opening balance	2,864,350	2,864,350
Provision for the year	-	_
	2,864,350	2,864,350

Out of the above amounts, only USD 448,862 (2015: USD 210,386) are due for more than twelve months of the statement of financial position date (Note 24). It is not the practice of the Group to hold collaterals as security, therefore the receivable are unsecured.



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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)

# At 31 December 2016

# **10. OTHER ASSETS**

	2016 USD	2015 USD
Accrued interest income	1,610,151	1,975,726
Advances for Investment	1,976,935	4,388,892
Prepaid expenses	921,644	967,014
Refundable deposits	293,921	101,310
Employees receivables	14,776	713,262
Funds held in trust account with reinsurance company	437,212	1,120,955
Investment proceeds receivable	2,980,568	-
Income tax receivables	399,952	479,961
Trade receivable*	114,286	71,047
Others	167,592	220,816
	8,917,037	10,038,983

\* This amount represents the balances due from the Specialty Malls' customers against rental income. There are no impaired trade receivables and management believes that the trade receivables will be recovered in full. The ageing of the trade receivables is less than 180 days.

# **11. UNEARNED PREMIUMS**

		2016		2015					
	Gross USD	Reinsurers' share USD	Net USD						
Opening balance	143,563,534	(33,795,778)	109,767,756	139,595,616	(27,649,371)	111,946,245			
Premiums written	231,427,789	(82,759,821)	148,667,968	242,335,316	(88,751,753)	153,583,563			
Premiums earned	(241,320,428)	84,417,109	(156,903,319)	(238,367,398)	82,605,346	(155,762,052)			
	133,670,895	(32,138,490)	101,532,405	143,563,534	(33,795,778)	109,767,756			

# **12. OUTSTANDING CLAIMS**

**MOVEMENT IN OUTSTANDING CLAIMS** 

		2016		2015				
		<b>Reinsurers'</b>		Reinsurers'				
	Gross USD	share USD	Net USD	Gross USD	share USD	Net USD		
At the beginning of the year								
Reported claims	205,125,387	(93,820,351)	111,305,036	171,474,760	(49,580,245)	121,894,515		
Claims incurred but not reported	95,542,211	(19,378,618)	76,163,593	104,992,691	(31,492,691)	73,500,000		
	300,667,598	(113,198,969)	187,468,629	276,467,451	(81,072,936)	195,394,515		
Claims paid	(94,609,848)	27,790,582	(66,819,266)	(109,872,988)	(32,602,328)	(77,270,660)		
Provided during the year related to current accident year	175,094,042	(76,323,343)	98,770,699	174,601,046	(81,708,257)	92,892,789		
Provided during the year related to previous accident years	(45,980,498)	18,666,022	(27,314,476)	(40,527,911)	(16,979,896)	(23,548,015)		
At the end of the year	335,171,294	(143,065,708)	192,105,586	300,667,598	(113,198,969)	187,468,629		
At the end of the year								
Reported claims	244,216,392	(122,735,801)	121,480,591	205,125,387	(93,820,351)	111,305,036		
Claims incurred but not reported	90,954,902	(20,329,907)	70,624,995	95,542,211	(19,378,618)	76,163,593		
	335,171,294	(143,065,708)	192,105,586	300,667,598	(113,198,969)	187,468,629		







# **CLAIMS DEVELOPMENT**

The following tables show the estimate of cumulative incurred claims, including both reported claims and claims incurred but not reported for each successive accident year at each statement of financial position date, together with cumulative payments to date.

	2004 USD	2005 USD	2006 USD	2007 USD	2008 USD	2009 USD	2010 USD	2011 USD	2012 USD	2013 USD	2014 USD	2015 USD	2016 USD	Total USD
At end of accident year	1,488,772	25,362,416	25,254,263	37,939,544	114,560,922	94,375,639	122,323,418	128,498,162	133,595,104	159,549,092	152,384,186	174,601,048	175,094,043	
One year later	8,005,487	44,520,499	35,110,485	54,041,148	125,149,178	75,295,485	108,522,816	106,566,918	119,424,721	155,958,329	114,972,073	160,100,164	-	
Two years later	7,714,673	47,504,859	40,894,923	53,379,611	119,412,667	67,118,529	105,943,110	100,764,212	108,558,479	148,160,641	101,352,163	-	-	
Three years later	7,573,398	47,354,940	39,641,082	53,971,648	121,676,478	68,496,704	100,572,066	110,286,014	110,046,062	142,309,348	-	-	-	
Four years later	7,961,530	46,820,976	37,331,379	53,468,989	119,839,220	68,217,208	99,513,334	114,464,267	103,996,492	-	-	-	-	
Five years later	7,862,214	46,391,258	37,665,596	53,393,860	113,090,591	67,908,658	101,599,381	110,266,232	-	-	-	-	-	
Six years later	7,763,419	47,224,929	36,800,576	50,534,739	112,125,348	67,807,370	100,198,544	-	-	-	-	-	-	
Seven years later	7,778,981	46,211,206	35,600,935	49,718,456	110,400,053	67,613,678	-	-	-	-	-	-	-	
Eight years later	7,842,871	46,232,192	35,318,464	49,552,802	110,588,511	_	-	-	-	-	-	-	-	
Nine years later	7,729,592	46,224,784	34,796,272	49,374,891	-	_	-	-	-	-	-	-	-	
Ten years later	7,731,054	45,737,657	34,609,372	-	-	-	-	-	-	-	-	-	-	
Eleven years later	7,659,919	45,608,779	-	_	_	-	-	-	-	_	-	_	-	
Twelve years later	7,691,568	-	-	-	-	-	-	-	-	-	-	-	-	
Current estimate of cumulative claims incurred	7,691,568	45,608,779	34,609,372	49,374,891	110,588,511	67,613,678	100,198,544	110,266,232	103,996,492	142,309,348	101,352,163	160,100,166	175,094,042	1,208,803,786
Cumulative payments to date	7,668,195	45,601,381	33,722,969	49,201,441	108,529,972	65,966,836	97,840,636	91,510,923	89,699,524	121,574,464	68,753,231	73,151,464	20,411,456	873,632,492



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## **13. CASH AND BANK BALANCES**

	2016 USD	2015 USD
Cash and bank balances	76,636,467	93,247,110
Time deposits – short term	139,531,864	149,350,205
	216,168,331	242,597,315

The time deposits, which are denominated in US Dollars and US Dollars pegged currencies, are made for varying periods between one month to one year depending on the immediate cash requirements of the Group.

All deposits earned an average variable interest rate of 2.08% (2015: 2.41%).

# **14. ISSUED SHARE CAPITAL**

	Authorised, issue	ed and fully paid
	2016 USD	2015 USD
Shares of USD 1 each	143,375,678	143,375,678

# **15. TREASURY SHARES**

The General Shareholders meeting approved in it's extraordinary meeting held on 22 April 2015 to sell 7,900,000 of treasury shares in accordance with the DIFC laws and regulations at price of USD 1.87 per share to the existing shareholders. The foregoing sale transaction amounting to USD 14,773,000 has eliminated treasury shares recorded at an amount of USD 12,000,000 and resulted in an additional paid in capital of USD 2,773,000 within the group equity.

# **16. DIVIDENDS PAID**

At a meeting held on 17th March 2016, the Board of Directors resolved to pay dividends amounting to USD 7,168,783 (2015: USD 5,735,026) related to the year ended 31 December 2015. Further, the Board of Directors also resolved on 25th August 2016 to pay interim dividends amounting to USD 7,168,784 related to the current year (2015: USD 5,735,026).

# **17. OTHER LIABILITIES**

	2016 USD	2015 USD
Accounts payable	1,128,945	1,252,926
Accrued expenses	3,955,104	4,086,686
	5,084,049	5,339,612

#### **18. INSURANCE PAYABLES**

Dovoblac due to incurance	companies and intermediaries
Favables que lo insulance	companies and intermediaries
. ajastee aae te mearanee	

Reinsurers – amounts due in respect of ceded premium

# **19. UNEARNED COMMISSIONS**

The movement in unearned commissions in the consolidated statement of financial position is as follows:

	2016 USD	2015 USD
As at 1 January	8,841,923	7,696,420
Commissions received	15,034,056	14,511,020
Commissions earned	(15,583,880)	(13,365,517)
As at 31 December	8,292,099	8,841,923

## **20. NET INVESTMENT INCOME**

	2016 USD	2015 USD
Interest	7,991,878	7,506,548
Dividends	1,624,559	1,574,243
Gain on sale of available-for-sale investments	2,692,435	4,116,587
Fair value gain on Investment property (note 6)	1,458,395	_
Fair value changes of held for trading investments	(245,991)	(296,491)
Impairment Charge on held to maturity investments (note 7)	(250,000)	_
Impairment reversal of available-for-sale investments (note 7)	-	32,377
Investments' custodian fees and other investments expenses	(1,505,941)	(1,376,740)
Income from real estate	995,004	980,162
	12,760,339	12,536,686

2016 USD	2015 USD
2,372,596	2,311,344
22,660,246	15,445,531
25,032,842	17,756,875

### **21. COMMITMENTS AND CONTINGENCIES**

As of the date of the financial statements, the Group is contingently liable for the following:

- Letters of Guarantee amounting to USD 23,022 (31 December 2015: USD 7,062) to the order of the Jordanian Ministry of Trade and Industry with margin of USD 2,302 (31 December 2015: USD 706).
- Letters of Credit amounting to USD 5,213,988 to the order of reinsurance companies for collateralizing insurance contract liabilities in accordance with the reinsurance arrangements (31 December 2015: USD 9,643,313).
- Letter of Guarantee amounting to USD 297,914 to the order of Friends Provident Life Assurance limited for collateralizing rent payment obligation in one of the Group entity's office premises (31 December 2015: USD 357,420).
- One of the Group's entities has committed to contribute an amount of USD 1,250,000 to the University of California, San Francisco Foundation to support cancer research projects in five instalments over the next five years. The entity has paid USD 500,000 during the years 2015 and 2016 and the entity is still committed to pay the remaining instalments amounted to USD 750,000 during the years 2017, 2018, and 2019.

#### LITIGATIONS

During the year 2015, one of the Group's entities has filed a lawsuit with Customs Court of First Instance to object a fine imposed on the Company by the Jordanian Customs Department amounting to USD 577,238, relating to equipment imported during the construction phase of the commercial building owned by the Company. According to the Group's lawyer and management, no material liability will arise as a result of these lawsuits. The Company has also issued a letter of guarantee to Jordanian Customs Authority amounting to USD 172,619 in respect of this case.

#### 22. RELATED PARTY TRANSACTIONS

Related parties represent major shareholders, associates, directors and key management personnel of the Group and entities controlled, jointly controlled or significantly influenced by such parties, pricing policies and terms of these transactions are approved by the Group's management.

Compensation of key management personnel of the Group, consisting of salaries and benefits was USD 8,588,074 (2015: USD 7,543,196). Out of the total amount of key management personnel compensation, an amount of USD 518,779 (2015: USD 624,091) represents long term benefits. These long term benefits represent a phantom share option plan linked to the value of an ordinary share of the Group as approved by the Board of directors during 2011. The scheme is applicable to senior executives responsible for the management, growth and protection of business of the Group. The amount of bonus is determined by reference to the increase in the book value of shares covered by the option. No shares are actually issued or transferred to the option holder on the exercise of the option. The options vest equally over a span of five years from the grant date. The bonus due amounts to the excess of book value of shares on vesting date over grant date as determined in the latest audited financial statements as of 31 of December of the year prior to vesting and grant date respectively plus an additional 20% on the value of the excess.

Moreover, the Group rented a boat for business promotion from a company owned by a major shareholder, the total expense charged to the general and administrative expenses was USD 476,836 (2015: USD 468,074).



#### 23. DEFFERRED TAX ASSETS

Following is the movement on the deferred tax assets:

Opening balance

Amortisation of deferred tax assets

Deferred tax assets for the year

ENDING BALANCE

The income tax expense appearing in the consolidated statement of income represents the following:

Income tax (benefit) expense for IGI UK

Income tax expense for NorthStar

Income tax expense for IGI Underwriting

TAX (BENEFIT) EXPENSE FOR THE YEAR

#### 24. RISK MANAGEMENT

The risks faced by the Group and the way these risks are mitigated by management are summarised below.

### **INSURANCE RISK**

Insurance risk includes the risks of inappropriate underwriting, ineffective management of underwriting, inadequate controls over exposure management in relation to catastrophic events and insufficient reserves for losses including claims incurred but not reported.

To manage this risk, the Group's underwriting function is conducted in accordance with a number of technical analytical protocols which include defined underwriting authorities, guidelines by class of business, rate monitoring and underwriting peer reviews.

The risk is further protected by reinsurance programes which respond to various arrays of loss probabilities.

The Group has in place effective exposure management systems. Aggregate exposure is modelled and tested against different stress scenarios to ensure adherence to the Group's overall risk appetite and alignment with reinsurance programmes and underwriting strategies.

Loss reserve estimates are inherently uncertain. Reserves for unpaid losses are the largest single component of the liabilities of the Group. Actual losses that differ from the provisions, or revisions in the estimates, can have a material impact on future earnings and the statement of financial position. The Group has an in house experienced actuarial function reviewing and monitoring the reserving policy and its implementation at guarterly intervals. They work closely with the underwriting and claims team to ensure an understanding of the Group's exposure and loss experience.

In addition, the Group receives external independent analysis of its reserve requirements on a quarterly basis.

into contracts with other parties for reinsurance purposes. Such reinsurance arrangements provide for greater diversification of business, allow management to control exposure to potential losses arising from large risks, and provide additional capacity for growth. A significant portion of the reinsurance is affected under treaty, facultative and excess-of-loss reinsurance contracts.

2015 USD	2016 USD	
400,784	32,660	
(400,784)	-	
32,660	1,000,328	
32,660	1,032,988	

2016 USD	2015 USD
(1,000,328)	358,771
63,740	-
-	421,498
(936,588)	780,269

- In order to minimize financial exposure arising from large claims, the Group, in the normal course of business, enters

# **GEOGRAPHICAL CONCENTRATION OF RISKS**

The Group's insurance risk based on geographical concentration of risk is illustrated in the table below:

2016	Gross written premiums USD	Concentration Percentage %
Europe	43,012,038	19%
Middle / Far East & Africa	94,494,156	41%
North America	1,769,742	1%
Rest of the World	92,151,853	40%
	231,427,789	

2015	Gross written premiums USD	Concentration Percentage %
Europe	48,470,556	20%
Middle / Far East & Africa	97,566,153	40%
North America	2,868,076	1%
Rest of the World	93,430,531	39%
	242,335,316	

#### LINE OF BUSINESS CONCENTRATION OF RISK

The Group's insurance risk based on line of business concentration is illustrated in the table below:

2016	Gross written premiums USD	Concentration Percentage %
Energy	77,742,981	34%
Property	39,419,057	1 <b>7</b> %
Engineering	14,992,250	6%
Marine	2,636,281	1%
Reinsurance	12,638,374	5%
Financial	11,352,020	5%
Casualty	20,746,679	9%
Aviation	17,088,108	7%
Ports & Terminals	17,519,232	8%
Political Violence	16,083,045	7%
Forestry	1,209,762	1%
	231,427,789	

2015	Gross written premiums USD	Concentration Percentage %
Energy	98,155,913	41%
Property	38,356,561	16%
Engineering	11,371,937	5%
Marine	3,615,092	1%
Reinsurance	11,582,425	5%
Financial	13,057,030	5%
Casualty	18,614,017	8%
Aviation	10,413,862	4%
Ports & Terminals	18,686,087	8%
Political Violence	16,853,718	7%
Forestry	1,628,674	-%
	242,335,316	



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### SENSITIVITIES

The analysis below shows the estimated impact on gross and net insurance contracts' claims liabilities and on profit before tax, of an ultimate development on net claims liabilities of 5% greater than from that reported in the statement of financial position. The impact on gross claims liabilities assumes that recovered rates remain constant.

	%	Impact on gross insurance contract claims liabilities USD	Impact on net insurance contract claims liabilities USD	Impact on profit USD
2016	+ 5	16,758,565	9,605,279	9,605,279
2015	+ 5	15,033,380	9,373,431	9,373,431

#### **FINANCIAL RISK**

The Group's principal financial instruments are financial assets available-for-sale, financial assets held for trading, financial assets held to maturity, receivables arising from insurance, investment in associates, investment properties and reinsurance contracts, and cash and cash equivalents.

The Group does not enter into derivative transactions.

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, credit risk, market price risk and liquidity risk. The board reviews and agrees policies for managing each of these risks and they are summarised below.

### **INTEREST RATE RISK**

Interest rate risk arises from the possibility that changes in interest rates will affect future profitability or the fair values of financial instruments. The Group is exposed to interest rate risk on certain of its investments and cash and cash equivalents. The Group limits interest rate risk by monitoring changes in interest rates in the currencies in which its cash and interest bearing investments and borrowings are denominated.

# Details of maturities of the major classes of financial assets are as follows:

2016	Less than 1 year USD	1 to 5 years USD	More than 5 years USD	Non-interest bearing items USD	Total USD	Effective Interest Rate on interest bearing assets (%)
Investments held for trading	-	-	-	179,465	179,465	-
Available-for-sale investments	24,824,295	130,087,251	16,920,910	56,135,326	227,967,782	2.76
Held to maturity investments	3,987,287	3,000,000	-	-	6,987,287	3.34
Cash and bank balances	216,168,331	-	-	-	216,168,331	1.39
	244,979,913	133,087,251	16,920,910	56,314,791	451,302,865	
2015						
Investments held for trading	_	_	-	438,538	438,538	_
Available-for-sale investments	30,870,153	89,432,979	7,106,017	50,605,880	178,015,029	3.10
Held to maturity investments	1,237,287	6,000,000	-	_	7,237,287	4.21
Cash and bank balances	242,597,315	-	-	-	242,597,315	1.34
	274,704,755	95,432,979	7,106,017	51,044,418	428,288,169	

There is no significant difference between contractual repricing or maturity dates.

The following table demonstrates the sensitivity of income statement to reasonably possible changes in interest rates, with all other variables held constant.

The sensitivity of the income statement is the effect of the assumed changes in interest rates on the Group's profit for the year, based on the floating rate financial assets and financial liabilities held at 31 December.

2016		
2015		
2010		



Effect on profit for the year USD	Increase/ decrease in basis points
799,241	+ 25
(1,598,482)	- 50
709,992	+ 25
(1,419,983)	- 50

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#### **FOREIGN CURRENCY RISK**

Foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

Management believes that there is minimal risk of significant losses due to exchange rate fluctuations since predominantly 67% of the business transactions are in US Dollars and consequently the Group does not hedge its foreign currency exposure.

## **CREDIT RISK**

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

The Group is exposed to credit risk primarily from unpaid insurance receivables and fixed income instruments.

The Group has in place credit appraisal policies and procedures for inward business and receivables from insurance transactions are monitored on an ongoing basis to restrict the Group's exposure to doubtful debts.

The Group has in place security standards applicable to all reinsurance purchases and monitors the financial status of all reinsurance debtors at regular intervals.

The Group's portfolio of fixed income investment is managed by the investments committee in accordance with the investment policy established by the board of directors which has various credit standards for investment in fixed income securities.

Reinsurance and fixed income investments are monitored for the occurrence of a downgrade or other changes that might cause them to fall below the Group's security standards. If this occurs, management takes appropriate action to mitigate any loss to the Group.

The Group's bank balances are maintained with a range of international and local banks in accordance with limits set by the board of directors.

There are no significant concentrations of credit risk within the Group. The table below provides information regarding the credit risk exposure of the Group by classifying assets according to the Group's credit rating of counterparties:

	Neithe	r past due nor imp	aired		
2016	Investment grade USD	Non investment grade (satisfactory) USD	Non investment grade (unsatisfactory) USD	Past due but not impaired USD	Total USD
Available for sale investments - bonds and debt securities	169,800,542	3,376,704	-	-	173,177,246
Held to maturity investments - bonds and debt securities	3,000,000	3,000,000	-	987,287	6,987,287
Insurance receivables	-	74,426,953	-	13,657,095	88,084,048
Reinsurance share of unearned premiums	-	32,138,490	-	-	32,138,490
Reinsurance share of outstanding claims	137,758,910	5,306,798	-	-	143,065,708
Deferred XOL premium	-	8,878,968	-	-	8,878,968
Cash and bank balances	166,293,369	49,874,962	-	-	216,168,331
	476,852,821	177,002,875	-	14,644,382	668,500,078
2015					
Available for sale investments - bonds and debt securities	124,135,012	3,274,137	-	_	127,409,149
Held to maturity investments - bonds and debt securities	3,000,000	4,237,287	-	-	7,237,287
Insurance receivables	-	80,494,311	-	13,174,918	93,669,229
Reinsurance share of unearned premiums	-	33,795,778	-	-	33,795,778
Reinsurance share of outstanding claims	103,026,416	10,172,553	-	-	113,198,969
Deferred XOL premium	-	8,818,540	-	_	8,818,540
Cash and bank balances	206,616,292	35,981,023	_	_	242,597,315



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The following table provides an ageing analysis of receivables arising from insurance and reinsurance contracts past due but not impaired:

		Past due but not impaired					
	Neither past due nor impaired USD	Up to 90 days USD	91 to 180 days USD	181 to 270 days USD	271 to 360 days USD	Over 360 days USD	Total USD
31 DECEMBER 2016	74,426,953	8,210,369	2,758,224	1,036,459	1,203,181	448,862	88,084,048
31 December 2015	80,494,310	5,949,494	4,352,545	1,646,499	1,015,995	210,386	93,669,229

For assets to be classified as 'past due and impaired' contractual payments are in arrears for more than 360 days and an impairment adjustment is recorded in the consolidated statement of income for this or when collectability of the amount is otherwise assessed as being doubtful. When the credit exposure is adequately secured, arrears more than 360 days might still be classified as 'past due but not impaired', with no impairment adjustment recorded.

The following table provides an ageing analysis of trade receivables arising from Specialty Malls' customers past due but not impaired:

		Past due but not ir	npaired	
	Neither past due nor impaired USD	Up to 90 days USD	91 to 180 days USD	Total USD
31 DECEMBER 2016	-	114,286	-	114,286
31 December 2015	_	71,047	-	71,047

For assets to be classified as 'past due and impaired' contractual payments are in arrears for more than 360 days and an impairment adjustment is recorded in the consolidated statement of income for this. When the credit exposure is adequately secured, arrears more than 360 days might still be classified as 'past due but not impaired', with no impairment adjustment recorded.

# MARKET PRICE RISK

Market price risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual security, or its issuer, or factors affecting all securities traded in the market.

The Group's equity price risk exposure relates to financial assets whose values will fluctuate as a result of changes in market prices.

The following table demonstrates the sensitivity of the profit for the period and the cumulative changes in fair value to reasonably possible changes in equity prices, with all other variables held constant. The effect of decreases in equity prices is expected to be equal and opposite to the effect of the increases shown.

2016	Change in equity price USD	Effect on profit for the year USD	Effect on equity USD
New York Stock Exchange	+5%	-	291,285
Amman Stock Exchange	+5%	-	50,197
Saudi Stock Exchange	+5%	-	627,363
Qatar Stock Exchange	+5%	-	332,106
Kuwait Stock Exchange	+5%	8,973	79,361
Abu Dhabi security exchange	+5%	-	390,197
NASDAQ Dubai	+5%	-	73,998
Other quoted	+5%	-	598,187

2015	Change in equity price USD	Effect on profit for the year USD	Effect on equity USD
New York Stock Exchange	+5%	-	803,586
Amman Stock Exchange	+5%	-	52,475
Saudi Stock Exchange	+5%	_	304,056
Qatar Stock Exchange	+5%	-	287,111
Kuwait Stock Exchange	+5%	-	90,073
Abu Dhabi security exchange	+5%	-	310,857
NASDAQ Dubai	+5%	-	89,839
Other quoted	+5%	21,927	295,464

The Group also has unquoted investment carried at fair value determined based on valuation techniques as per level 2 and 3 of fair value hierarchy.

The Group limits market risk by maintaining a diversified portfolio and by monitoring of developments in equity markets.







#### LIQUIDITY RISK

Liquidity risk is the risk that the Group will not be able to meet its commitments associated with insurance contracts and financial liabilities as they fall due.

The Group continually monitors its cash and investments to ensure that the Group meets its liquidity requirements. The Group's asset allocation is designed to enable insurance liabilities to be met with current assets.

All liabilities are non-interest bearing liabilities.

The table below summarises the maturity profile of the company's financial liabilities at 31 December based on contractual undiscounted payments:

2016	Less than one year USD	More than one year USD	Total USD
Gross outstanding claims	234,619,906	100,551,388	335,171,294
Gross unearned premiums	93,569,627	40,101,268	133,670,895
Other liabilities	4,454,674	629,375	5,084,049
Insurance payable	25,032,842	-	25,032,842
Unearned commissions	5,804,469	2,487,630	8,292,099
TOTAL LIABILITIES	363,481,518	143,769,661	507,251,179
2015			
Gross outstanding claims	210,467,319	90,200,279	300,667,598
Gross unearned premiums	100,494,474	43,069,060	143,563,534
Other liabilities	4,844,046	495,566	5,339,612
Insurance payable	17,756,875	-	17,756,875
Unearned commissions	6,189,346	2,652,577	8,841,923
TOTAL LIABILITIES	339,752,060	136,417,482	476,169,542



#### MATURITY ANALYSIS OF ASSETS AND LIABILITIES

The table below shows analysis of assets and liabilities analysed according to when they are expected to be recovered or settled:

		More than one year	No term	Total
31 December 2016	USD	USD	USD	USD
ASSETS				
Premises and equipment	-	14,079,841	-	14,079,841
Intangible assets	-	931,557	-	931,557
Investment in associated companies	-	-	11,628,581	11,628,581
Investment property	-	-	30,110,179	30,110,179
Investments	28,811,582	150,008,161	56,314,791	235,134,534
Deferred policy acquisition costs	19,800,374	8,485,874	-	28,286,248
Insurance receivables	87,635,185	448,863	-	88,084,048
Deferred tax assets	-	1,032,988	-	1,032,988
Other assets	8,917,037	-	-	8,917,037
Reinsurance share of unearned premiums	22,496,942	9,641,548	-	32,138,490
Reinsurance share of outstanding claims	100,145,996	42,919,712	-	143,065,708
Deferred XOL premium	8,878,968	-	-	8,878,968
Cash and short-term deposits	216,168,331	-	-	216,168,331
TOTAL ASSETS	492,854,415	227,548,544	98,053,551	818,456,510
EQUITY AND LIABILITIES				
EQUITY				
Share capital	-	-	143,375,678	143,375,678
Contributed capital	-	-	2,773,000	2,773,000
Foreign currency translation reserve	-	-	(362,735)	(362,735)
Cumulative changes in fair value	-	-	10,994,423	10,994,423
Retained earnings	-	-	154,424,965	154,424,965
TOTAL EQUITY	-	-	311,205,331	311,205,331
LIABILITIES				
Gross outstanding claims	234,619,906	100,551,388	-	335,171,294
Gross unearned premiums	93,569,626	40,101,269	-	133,670,895
Other liabilities	4,454,674	629,375	-	5,084,049
Insurance payable	25,032,842	-	-	25,032,842
Unearned commissions	5,804,469	2,487,630	-	8,292,099
TOTAL LIABILITIES	363,481,517	143,769,662	-	507,251,179
TOTAL EQUITY AND LIABILITIES	363,481,517	143,769,662	311,205,331	818,456,510





31 December 2015	Less than one year USD	More than one year USD	No term USD	Total USD
ASSETS				
Premises and equipment	_	3,115,641	_	3,115,641
Intangible assets	-	394,084	_	394,084
Investment in associates	-	_	11,798,851	11,798,851
Investments	32,107,440	102,538,996	51,044,418	185,690,854
Investment properties	-	-	28,611,765	28,611,765
Deferred policy acquisition costs	20,490,526	8,781,654	-	29,272,180
Insurance receivables	93,458,845	210,384	-	93,669,229
Other assets	10,038,983	-	-	10,038,983
Deferred tax assets	32,660	-	-	32,660
Reinsurance share of unearned premiums	23,657,045	10,138,733	-	33,795,778
Reinsurance share of outstanding claims	79,239,278	33,959,691	-	113,198,969
Deferred XOL premium	8,818,540	-	-	8,818,540
Cash and bank balances	242,597,315	-	-	242,597,315
TOTAL ASSETS	510,440,632	159,139,183	91,455,034	761,034,849
EQUITY AND LIABILITIES				
EQUITY				
Issued share capital	-	-	143,375,678	143,375,678
Additional paid in capital	-	-	2,773,000	2,773,000
Foreign currency translation reserve	-	-	(261,317)	(261,317)
Cumulative changes in fair value	-	-	2,284,377	2,284,377
Retained earnings	-	_	136,693,569	136,693,569
TOTAL EQUITY	-	-	284,865,307	284,865,307
LIABILITIES				
Gross outstanding claims	210,467,319	90,200,279	-	300,667,598
Gross unearned premiums	100,494,474	43,069,060	-	143,563,534
Other liabilities	4,844,046	495,566	-	5,339,612
Insurance payable	17,756,875	-	-	17,756,875
Unearned commissions	6,189,346	2,652,577	-	8,841,923
TOTAL LIABILITIES	339,752,060	136,417,482	-	476,169,542
TOTAL EQUITY AND LIABILITIES	339,752,060	136,417,482	284,865,307	761,034,849

## **CAPITAL MANAGEMENT**

The Group manages its capital by 'Enterprise Risk Management' techniques, using a dynamic financial analysis model. The Asset Liability match is reviewed and monitored on regular basis to maintain a strong credit rating and healthy capital adequacy ratios to support its business objectives and maximise shareholders' value.

Adjustments to capital levels are made in light of changes in market conditions and risk characteristics of the Group's activities.

# FAIR VALUE

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation techniques:

Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities;

Level 2: Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and

Level 3: Techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

31 December 2016	Level 1 USD	Level 2 USD	Level 3 USD	Total USD
Held for trading	179,465	-	-	179,465
Available-for-sale	222,031,135	4,900,486	1,036,161	227,967,782
Investment properties	-	30,110,179	-	30,110,179
	222,210,600	35,010,665	1,036,161	258,257,426
31 December 2015	Level 1 USD	Level 2 USD	Level 3 USD	Total USD
Held for trading	438,538	-	_	438,538
Available-for-sale	172,078,381	4,900,487	1,036,161	178,015,029
Investment properties	-	28,611,765	-	28,611,765
	172,516,919	33,512,252	1,036,161	207,065,332

## **25. SUBSEQUENT EVENTS**

There have been no material events between 31 December 2016 and the date of this report which are required to be disclosed.

# **26. COMPARATIVE FIGURES**

Some of 2015 balances were reclassified to correspond with those of 2016 presentation. The reclassification has no effect on the profit for the year and equity.

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