Building for the Future with Personal Service, Convenience and Performance



## LETTER TO OUR SHAREHOLDERS

Dear Shareholders:

We are pleased to report to our shareholders the completion of another successful year in 2011 despite economic and regulatory challenges.

At the end of 2010 we predicted and hoped for an improving U.S. economy in 2011. By most measurements the economy gained some strength in 2011 although unemployment still remained too high. Interest rates remained low throughout 2011 and continue to remain low as we enter 2012. Consistent with general industry trends, historic sustained



low interest rates put pressure on the Bank's interest margin in 2011. Additionally, the passage of the Dodd-Frank Bill in 2010 has added and will add additional regulations that create a compliance burden for financial institutions. That compliance burden is predicted to be a contributing factor in the closing, selling, or merging of at least 25% of financial institutions in the next 3 to 5 years. Compliance is an expensive task and a larger burden for financial institutions smaller than LCNB that do not have the staff to dedicate to compliance. Many small communities have only one bank and the loss of those banks will have a negative effect on the success and quality of life for many citizens. Nevertheless, the drivers of our success are our strong corporate values which continue to lead us in this environment.

This Annual Report highlights "Building for the Future with Personal Service, Conve-

nience, and Performance". As you will read within this report, LCNB realizes the importance of excellent customer service and the many ways that customer service is presented. The Board of

Directors, management, and employees strive to provide the best service using the latest technology available in the markets we serve.

Although the low interest rates and resulting lower interest margin were a challenge to earnings, LCNB successfully earned a 1.02% return on average assets and a 10.89% return on average equity. As stated in our end of the year earn-

ings release, we believe that consistency in performance is important. We always strive to take a long-term versus a short-term view. To that end, we are pleased that for over 35 years your Bank has achieved at least a 1% return on average assets and double digit return on average equity. Of greatest importance to you, our shareholder, is the consistent dividend payment that has been the result of that performance. Net income was \$8.1 million, resulting in total basic earnings per share of \$1.21. LCNB's total assets grew by 4.1% or \$31.4 million to \$791.6 million from December 31, 2010 to December 31, 2011. Total net loans grew by \$6.0 million or 1.3% in 2011 with commercial loans growing 7.7%. The continued low interest rate environment allowed consumers to finance or refinance their mortgages. LCNB originated or refinanced \$26 million in 1-4 family mortgages for consumers in 2011. Another \$9.4

### LETTER TO OUR SHAREHOLDERS

Continued

million of 1-4 family mortgages were originated and sold in the secondary market during 2011. Total shareholders' equity on December 31, 2011 was \$78.0 million which was an increase of 10.3% from December 31, 2010. Our capital remains in the "well capitalized" designation.

In the first quarter for 2011 LCNB Corp. sold the insurance subsidiary Dakin Insurance Agency. David Beckett, the President of Dakin Insurance, made the decision to move out of state and LCNB's Board of Directors and management decided to take that opportunity to sell the insurance agency to the Rixey-Berry Insurance Group. That sale was completed in late March 2011 and was recognized as a gain on LCNB Corp.'s financial statements.

Unfortunately, in 2011 the LCNB family was saddened by the sudden deaths of three LCNB employees. In early March, Ed Hale, Vice President of Mortgage Loans, was stricken by a heart attack and died suddenly. Although Ed had only been with LCNB for two years, many of us had known Ed as a local banker for over thirty-six years. In late July, Ben Jackson lost his battle with cancer. Ben had worked at LCNB for over thirtyseven years helping LCNB grow from a \$30 million asset bank to an almost \$800 million asset bank at his death. Ben's dedication and hard work was instrumental in LCNB's growth and success. In late December, Linda Palmer also died suddenly. Linda had worked in our Mason office as a teller for over ten years. Linda was well-liked by her fellow employees and her customers. All three were an important part of the LCNB family and will be missed.

Several projects that were started in 2010 were completed in 2011. The replacement of

older ATMs with new touch screen models was completed in 2011. The construction of a new full service branch in Monroe, Ohio was started in November, 2010 and it opened in June, 2011. The construction of a new Auto Bank at the Main Office was also completed in 2011. The new Auto Bank includes a drive-up ATM and a drive-up night depository. We also closed our Bridgetown Office during 2011. While that may sound like a negative, it does demonstrate that your Board and Management consistently strive to insure that all our operations are either currently profitable or have strong potential to enhance our bottom line. Work on providing mobile banking using smart phones was also started in late 2011 to roll out in early 2012.

Additional statistical data and information on our financial performance for 2011 is available in the LCNB Corp. Annual Report on Form 10-K. This report is filed annually with the Securities and Exchange Commission. We have enclosed the Form 10-K with the initial mailing of this report to shareholders and it is available upon request or from the shareholder information section on our website, www.LCNB.com or www.lcnbcorp.com.

The Annual Meeting for LCNB Corp. will be Tuesday, April 24<sup>th</sup>, 2012 at 10:00 a.m. at our Main Office located at 2 North Broadway in Lebanon, Ohio. Proxy material is included with this initial mailing. Please review, sign, and return the proxy in the envelope provided. We would be pleased to have you attend our annual meeting in person. Thank you for your continued support.

Stephen P. Wilson Chairman and CEO

Steve P. Foster

### **BOARD OF DIRECTORS**



STEPHEN P. WILSON Chairman of the Board Chief Executive Officer



KATHLEEN PORTER STOLLE Attorney



WILLIAM H. KAUFMAN Attorney



SPENCER S. CROPPER Certified Public Accountant Stolle Properties, Inc.



ANNE E. KREHBIEL Attorney



**GEORGE L. LEASURE**President
Ghent Manufacturing, Inc.



RICK L. BLOSSOM Managing Partner Reality Check, LLC



STEVE P. FOSTER President



STEPHEN P. WILSON Chairman of the Board Chief Executive Officer

KATHLEEN PORTER STOLLE Attorney

GEORGE L. LEASURE President, Ghent Manufacturing, Inc.

WILLIAM H. KAUFMAN Attorney

SPENCER S. CROPPER Certified Public Accountant, Stolle Properties, Inc.

ANNE E. KREHBIEL Attorney

RICK L. BLOSSOM Managing Partner, Reality Check, LLC

STEVE P. FOSTER President

# Building for the Future

# with Personal Service, Convenience and Performance

Every era in banking presents new challenges and opportunities to assure our LCNB National Bank customers that their Bank is a safe and secure place to invest, borrow and grow their money. And, as a community bank, we must also assure our customers that our financial products, technology and delivery channels are the best and most secure available without sacrificing the personal service and convenience upon which they depend. Our final challenge is that the Bank must blend these assurances together to serve our customers and provide the expected results of our shareholders. To some this sounds daunting, but we have a long history of meeting these challenges and turning them into opportunities.

1877

For example, in 1877 our Founders opened the Bank in very trying times with the promise to their customers that they would provide the best in security and safety with easy access to their money. They accomplished this by being open convenient hours, staffing with knowledgeable people and installing a 6,000 lb. safe. Everyone in the Bank was

involved. We like to think of this as state-of-the-art technology in

community banking 135 years ago.

Today, our challenge to meet those same assurances has not changed in scope. Our people are knowledgeable and dedicated. We concentrate our efforts on personal service and offering the best in financial products and services. And although we have a much larger vault today, we also have more secure delivery channels that serve the same purpose. Some things never change. We continue to turn challenges into opportunities.

#### **DEDICATION AND EDUCATION**



The majority of our officers and staff have long careers with the Bank. They all agree that constant internal and external education about products, services and security are a key to their success. Their education and knowledge are challenged everyday with

questions from our customers. These questions range from how a product can help them manage their finances more easily to just solving a problem. Whatever the situation, when we help them find the answers they are looking for we all feel a sense of satisfaction in a job well done. That is the essence of community banking.

#### BRICKS AND MORTAR - 25 OFFICES



LCNB is a community bank. We still hold true to the traditions of local service and personal banking. Despite the explosion of high-tech offerings, our customers still want the ability to walk into their LCNB office and visit with our personnel. It gives them a comfort

level of knowing with whom they are investing their money or have their loan.



Our 25 offices continue to be one of our most important delivery channels. During this past year, we opened a new office in Monroe and built a new Auto Bank to replace our 35-year old structure. Both of these offices provide a greater presence for the Bank in important markets we serve.

#### OUR ATM NETWORK, BANKLINE, IMAGING, AND IT DEPARTMENT



When we first installed our ATMs, it became obvious that additional delivery channels would be carried through phone lines. From that moment, we began to build for the future. Our Information Technology (IT) Department was created and they were given the ongoing

task to find safe and secure solutions to the many new technologies being offered. Around this same time, the Bank introduced BankLine, our automated telephone banking service. This allowed our customers to perform some of their banking functions with a touchtone phone. We also invested in imaging scan-

ners for our checking and business customers. This provided a



quick search and secure mechanism for someone seeking records. Today, these services are nothing like their predecessors. The evolution of each through software upgrades, satellites and the Internet has made them extremely vital to our customers in managing their finances. Our IT Department grew in its acquired knowledge and personnel so that we can keep these delivery channels running securely to serve our customers anywhere in the world.



## ONLINE BANKING, ONLINE LOAN APPLICATIONS AND CALL CENTER



Providing Internet access for all of our products and services in a safe, secure and dependable manner has always been a high priority and a challenge. At the same time, new services were being offered and developed. We knew our customers wanted the option to use

the new available technology like Online Banking and Online Loan Applications. However, customers did not want to sacrifice their personal interaction with their Bank. Leading the effort to promote the benefits of both was the management team, but the day-to-day solution-providers were our Information Technology Department and the Call Center. Our Call Center staff

personally answers every phone call, answers questions, solves problems, transfers customers to correct departments, and provides the personal touch that helps define our personal banking style.



#### MOBILE BANKING



Mobile Banking, our newest delivery channel, allows our customers to access their accounts on their smart phone and perform many of the same transactions currently performed on their computers or in-person at one of our offices. This service has grown in

popularity because of the change in our customers' lifestyles and work schedules. When we combine our mobile banking with personal service – this gives us an edge in the competitive banking world and one in which we are most proud.

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# LCNB OFFICERS

Stephen P. Wilson 37 Chairman & CEO 40 William E. Childers 13 Assistant VP Steve P. Foster 35 President 38 Karen M. Cramer 24 Assistant VP Bernard H. Wright, Jr. 34 Sr. Executive VP 37 Lisa E. Emmel 6 Assistant VP Matthew P. Layer 29 Executive VP 20 Patricia S. Hogan 21 Assistant VP Leroy F. McKay 16 Executive VP 29 Sherry L. Jackson 17 Assistant VP Leroy F. McKay 16 Executive VP 26 Kimberly J. Johnson 31 Assistant VP Eric J. Meilstrup 24 Executive VP 27 Annie S. Joseph 6 Assistant VP Kenneth R. Layer 29 Senior VP 29 Steven C. Lautenslager 22 Assistant VP Timothy J. Sheridan 22 Senior VP 35 Michael Lavatori 9 Assistant VP Timothy J. Sheridan 22 Senior VP 35 Michael Lavatori 9 Assistant VP Stephen P. Anglin 11 Vice President 33 Roger P. Mersch 6 Assistant VP Stephen P. Anglin 11 Vice President 25 Patricia D. Mitchell 33 Assistant VP Peter G. Berminger 7 Vice President 29 Judith Neiheisel 5 Assistant VP Stanley Castleman 6 Vice President 23 John L. Torbeck 2 Assistant VP Kelly Haworth 3 Vice President 23 John E. Torbeck 2 Assistant VP Kimberli R. Layer 22 Vice President 40 Melissa M. Cordes 11 Branch Officer Dan H. Nielsen 4 Vice President 29 Christina L. Harris 16 Branch Officer Dan H. Nielsen 4 Vice President 29 Christina L. Harris 16 Branch Officer Bradley A. Ruppert 4 Vice President 31 Lisa A. Gibson 9 Assistant VP Robertal R. Assistant VP Robertal R. Assistant VP Robertal R. Assistant VP Robertal R. Layer 29 Vice President 31 Lisa A. Gibson 9 Assistant Cashier Robecca H. Roess 3 VP/Trust Officer 13 Lisa A. Gibson 9 Assistant Cashier Robecca H. Roess 14 Vice President 35 Karen A. Day 17 Assistant Cashier Robecca H. Roess 14 Vice President 37 Karen A. Day 17 Assistant Cashier Robecca H. Roess 15 Vice President 38 Mary Lynn Johnson 25 Assistant Cashier Robecca H. Roess 16 Assistant Cashier Robertal R. Sears 20 Vice President 31 Terry J. Howard 22 Branch Officer Deborah G. Stevens 10 Vice President 31 Terry J. Howard 22 Branch Officer Deborah G. Stevens 10 Vice President 31 Farricia Q. Partch 8 Branch Officer De	Name	Years with LCNB	Title :	Years of Related Experience	Name	Years with LCNB	Title	Yea Re Exper
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### FINANCIAL HIGHLIGHTS

	(Dollars in thousands, except per share data)				
For the Years Ended December 31,	2011	2010	2009	2008	2007
Income Statement					
Net interest income	\$ 25,706	25,697	24,838	20,977	18,203
Net income from continuing operations	7,322	9,133	7,687	6,427	5,737
Income from discontinued operations, net of tax	793	240	79	176	217
Net income	8,115	9,373	7,766	6,603	5,954
Net income available to common shareholders	8,115	9,373	6,658	6,603	5,954
Dividends declared per common share <sup>(1)</sup>	0.64	0.64	0.64	0.64	0.62
Basic earnings per common share <sup>(1)</sup> :					
Continuing operations	1.09	1.37	0.99	0.96	0.90
Discontinued operations	0.12	0.03	0.01	0.03	0.04
Diluted earnings per common share <sup>(1)</sup> :					
Continuing operations	1.08	1.36	0.98	0.96	0.90
Discontinued operations	0.12	0.03	0.01	0.03	0.04
Balance Sheet					
Loans, net	\$458,331	452,350	457,418	451,343	444,419
Earning assets	736,119	706,226	678,055	599,825	550,733
Total assets	791,570	760,134	734,409	649,731	604,058
Total deposits	663,562	638,539	624,179	577,622	535,929
Short-term borrowings	21,596	21,691	14,265	2,206	1,459
Long-term debt	21,373	23,120	24,960	5,000	5,000
Total shareholders' equity	77,960	70,707	65,615	58,116	56,528
Per common share:					
Book value at year end <sup>(1)</sup>	11.63	10.57	9.81	8.69	8.45
Performance Ratios					
Return on average assets	1.02%	1.22%	1.07%	1.03%	1.08%
Return on average shareholders' equity	10.89%	13.36%	10.43%	11.35%	11.41%

 $<sup>^{(1)}</sup>$ All per share data for 2007 has been adjusted to reflect a 100% stock dividend accounted for as a stock split.

### CONDENSED CONSOLIDATED BALANCE SHEETS

At December 31, (Dollars in thousands)		
ACCETEC	2011	2010
ASSETS: Cash and due from banks	\$ 12,449	10.817
Interest-bearing demand deposits.	7,086	10,817
Total cash and cash equivalents	19,535	10,999
Investment securities:	254.006	225 002
Available-for-sale, at fair value	254,006	235,882
Held-to-maturity, at cost	10,734 940	12,141 939
Federal Reserve Bank stock, at cost	2,091	2,091
, ,	458,331	452,350
Loans, net	17,346	16,017
Goodwill	5,915	5,915
Bank owned life insurance	14,837	14,242
Other assets.	7,835	9,558
		- ,
TOTAL ASSETS	\$791,570	760,134
LIABILITIES:		
Deposits:		
Noninterest-bearing	\$106,793	98,994
Interest-bearing	556,769	539,545
Total deposits	663,562	638,539
Short-term borrowings	21,596	21,691
Long-term debt	21,373	23,120
Accrued interest and other liabilities	7,079	6,077
TOTAL LIABILITIES	713,610	689,427
SHAREHOLDERS' EQUITY:		
Preferred shares - no par value, authorized 1,000,000 shares, none outstanding	_	_
Common shares - no par value, authorized 12,000,000 shares, issued 7,460,494 and 7,445,514		
shares at December 31, 2011 and 2010, respectively	26,753	26,515
Retained earnings	57,877	54,045
Treasury shares at cost, 755,771 shares at December 31, 2011 and 2010	(11,698)	(11,698)
Accumulated other comprehensive income, net of taxes	5,028	1,845
TOTAL SHAREHOLDERS' EQUITY	77,960	70,707
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$791,570	760,134

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

For the years ended December 31, (Dollars in thousands, except per share data)	2011	2010	2009
INTEREST INCOME:			
Interest and fees on loans	\$ 25,502	27,020	27,538
Interest on investment securities: Taxable	3,843	3,686	4,237
Non-taxable	2,571	3,126	2,921
Other investments	177	199	202
TOTAL INTEREST INCOME.	32,093	34,031	34,898
INTEREST EXPENSE:			
Interest on deposits	5,702	7,613	9,434
Interest on short-term borrowings	28	27	622
Interest on long-term debt	657	694	623
TOTAL INTEREST EXPENSE	6,387	8,334	10,060
NET INTEREST INCOME. PROVISION FOR LOAN LOSSES.	25,706 2,089	25,697 1,680	24,838 1,400
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	23,617	24,017	23,438
NON-INTEREST INCOME:			
Trust income	2,099	1,897	1,916
Service charges and fees on deposit accounts	3,739	3,904	3,931
Net gain on sales of securities	948 596	948 1,389	110 637
Gains from sales of mortgage loans.	177	496	396
Other operating income	205	253	190
TOTAL NON-INTEREST INCOME	7,764	8,887	7,180
NON INTERPORT PURPOR			
NON-INTEREST EXPENSE: Salaries and employee benefits	11,743	11,271	10,534
Equipment expenses	1,038	889	995
Occupancy expense, net	1,761	1,875	1,721
State franchise tax	764	703	610
Marketing	480	448	408
FDIC premiums.  ATM expense	545 553	958 513	1,271 513
Computer maintenance and supplies	565	456	449
Telephone expense	407	414	407
Other real estate owned	350	506	17
Write-off of pension asset	3,643	3,244	722 3,039
TOTAL NON-INTEREST EXPENSE	21,849	21,277	20,686
	-	,	
INCOME BEFORE INCOME TAXES	9,532	11,627	9,932
PROVISION FOR INCOME TAXES	2,210	2,494	2,245
NET INCOME FROM CONTINUING OPERATIONS	7,322	9,133	7,687
INCOME FROM DISCONTINUED OPERATIONS, NET OF TAX	793	240	79
NET INCOME	8,115	9,373	7,766
PREFERRED STOCK DIVIDENDS AND DISCOUNT ACCRETION		_	1,108
NET INCOME AVAILABLE TO COMMON SHAREHOLDERS	\$ 8,115	9,373	6,658
Basic earnings per common share:	ф. 1.33	4.35	2.00
Continuing operations	\$ 1.09	1.37	0.99
Discontinued operations	0.12	0.03	0.01
Continuing operations	1.08	1.36	0.98
Discontinued operations	0.12	0.03	0.01
Weighted average shares outstanding:	( (02 205	( (07 500	( (07 222
Basic	6,692,385 6,751,599	6,687,500 6,736,622	6,687,232 6,701,309
Dilucu	0,131,377	0,130,022	0,701,309

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders LCNB Corp.

We have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of LCNB Corp. and subsidiaries as of December 31, 2011 and 2010, and the related consolidated statements of income, and consolidated statements of comprehensive income, shareholders' equity and cash flows (not included herein), for each of the three years in the period ended December 31, 2011; and in our report dated February 27, 2012, we expressed an unqualified opinion on those consolidated financial statements.

In our opinion, the information set forth in the accompanying condensed consolidated financial statements is fairly stated, in all material respects, in relation to the consolidated financial statements from which it has been derived.

J.D. Cloud & Co. L.L.P.



