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1. Company details

| Name of entity: | Mobilicom Limited |
|-------------------|-------------------------------------|
| ABN: | 26 617 155 978 |
| Reporting period: | For the year ended 31 December 2020 |
| Previous period: | For the year ended 31 December 2019 |
| | |

2. Results for announcement to the market

| | | | φ |
|---|------|----------|-------------|
| Revenues from ordinary activities | down | 39.8% to | 2,066,478 |
| Loss from ordinary activities after tax attributable to the owners of Mobilicom Limited | down | 23.6% to | (2,781,899) |
| Loss for the year attributable to the owners of Mobilicom Limited | down | 23.6% to | (2,781,899) |

Dividends

There were no dividends paid, recommended or declared during the current financial period.

Comments

The loss for the consolidated entity after providing for income tax amounted to \$2,781,899 (31 December 2019: \$3,641,406).

Revenues

Total income 2020 decreased to \$3,031,448 (27.2%) from the corresponding period (31 December 2019: \$4,164,528).

FY20 customer revenue decreased by 39.8%, to \$2,066,478, due to the impact of the COVID-19 pandemic. The Company expects that the sales delayed, will be executed during 2021.

The backlog of orders is \$1.5m which will be delivered during 2021.

Government R&D grants increased by 32.3%, to \$964,970, compared to FY19. Some R&D grants are expected to continue into year 2022, improving Mobilicom's cash position.

Expenses

The financial year saw lower expenditure as a result of COVID-19 and closures in Israel.

Total expenses decreased by 29.3%, to \$4,733,188, compared to FY19, largely due to cost cuts initiated in response to COVID-19.

Statement of financial position

The Company ended the 2020 year with a cash balance of \$2,464,655 (31 December 2019: \$4,710,261), expected to cover operating expenses for over 12 months based on the recent net cash expenditure. The Company also maintains a backlog of \$1.5m of orders set for future delivery, further strengthening Mobilicom's financial position.

Refer to the detailed review of operations preceding this report for further information on the consolidated entity's activities.

3. Net tangible assets



| | Reporting period Cents | Previous period Cents |
|---|------------------------------|-----------------------------|
| Net tangible assets per ordinary security | 0.80 | 1.72 |
| | | |

4. Control gained over entities

Not applicable.

5. Loss of control over entities

Not applicable.

6. Dividends

Current period There were no dividends paid, recommended or declared during the current financial period.

Previous period There were no dividends paid, recommended or declared during the previous financial period.

7. Dividend reinvestment plans

Not applicable.

8. Details of associates and joint venture entities

Not applicable.

9. Foreign entities

Details of origin of accounting standards used in compiling the report:

Not applicable.

10. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements have been audited and an unmodified opinion has been issued.

Mobilicom Limited Appendix 4E Preliminary final report

11. Attachments

Details of attachments (if any):

The Annual Report of Mobilicom Limited for the year ended 31 December 2020 is attached.

12. Signed

mus 112 Signed

Oren Elkayam Chairman and Managing Director Date: 26 February 2021



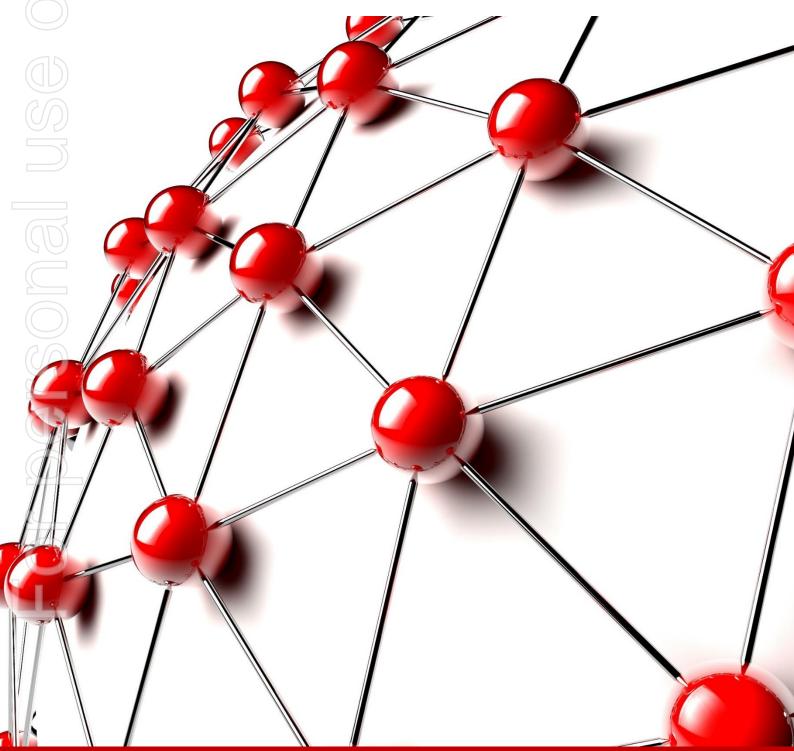




Mobilicom Limited

ABN 26 617 155 978

Annual Report - 31 December 2020

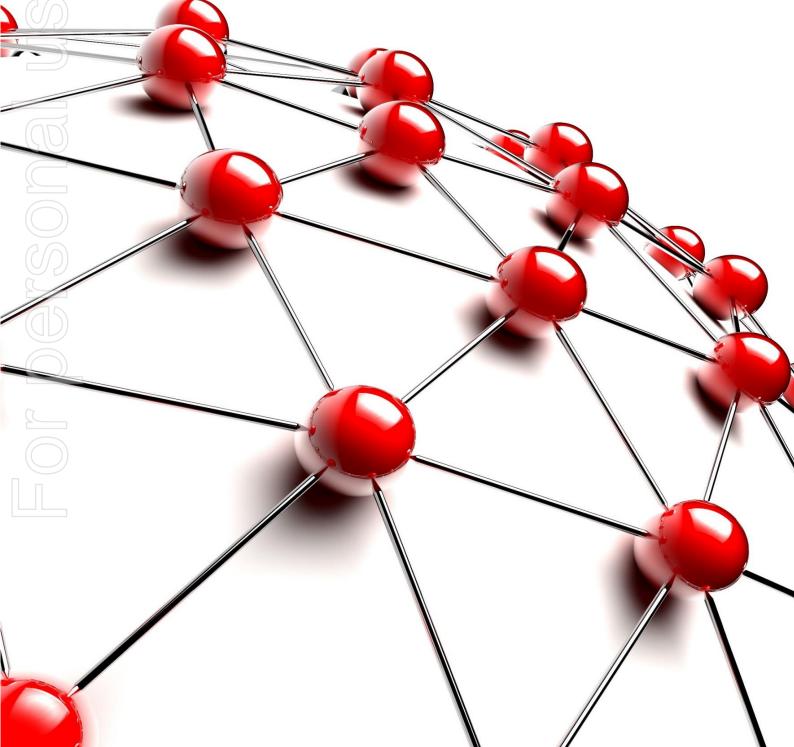


Annual Report – 31 December 2020

Mobilicom Limited Contents 31 December 2020



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Mobilicom Limited Corporate directory 31 December 2020



| Directors | Oren Elkayam (Chairman and Managing Director) Yossi Segal (Executive Director) Campbell McComb (Non-executive Director) |
|--------------------------------|---|
| | Jonathan Brett (Non-executive Director) Theo Psaros (Non-executive Director) |
| Company secretary | Mark Licciardo |
| Registered office | C/- Mertons Corporate Services Pty Ltd Level 7 330 Collins Street Melbourne, VIC 3000 Ph: 03 8692 9000 |
| Share register | Boardroom Pty Limited Level 12, 225 George Street Sydney, NSW, 2000 Ph: 1300 737 760 (within Australia) Ph: +61 2 9290 9600 |
| Auditor | BDO Audit Pty Ltd Collins Square, Tower 4 Level 18, 727 Collins Street Melbourne, Victoria, 3008 |
| Stock exchange listing | Mobilicom Limited shares are listed on the Australian Securities Exchange (ASX code: MOB) |
| Website | https://mobilicom-ltd.com.au |
| Corporate Governance Statement | https://mobilicom-ltd.com.au/charters/ |
| | |

Websit Corpor



1. Financial Highlights

Financial Results:

Total income during 2020 decreased by 27.2%, to \$3.3M, compared to FY19.

FY20 customer revenue decreased by 39.8%, to \$2.1M, due to the impact of the COVID-19 pandemic. The Company expects that the sales delayed, will be executed during 2021.

The backlog of orders is \$1.5m which will be delivered during 2021.

Government R&D grants increased by 32.3%, to \$965K, compared to FY19. Some R&D grants are expected to continue into year 2022, improving Mobilicom's cash position.

Total expenses decreased by 29.3%, to \$4.7M, compared to FY19, largely due to cost cuts initiated in response to COVID-19.

Mobilicom's net loss decreased by 23.6%, to \$2.8M, compared to FY19.

The Company ended the 2020 year with a cash balance of \$2.5M, expected to cover operating expenses for over 12 months based on the recent net cash expenditure. The Company also maintains a backlog of \$1.5m of orders set for future delivery, further strengthening Mobilicom's financial position.

Subsequent events:

Mobilicom completed \$1.1M delivery of Ground Controller Station solution as part of existing \$2.3M contract

Mobilicom's SkyHopper Pro solution chosen by FLIR Systems (S&P 500 company) for integration into unmanned vehicles First purchase order for newly released Combo Solution by tier one solution provider Israel Aerospace Industries New customer win – SmartShooter chose Mobilicom as Mobile Terminal Provider for its systems with first purchase order of \$150K

Operational Highlights

Launch of SkyHopper Combo device and ControllT secured server solution completed.

S&P 500 company FLIR Systems selected SkyHopper PRO solution for new drones

- First delivery to Australia

- Mobilicom joined AI 5G consortium, with 18 months budget of \$846,000.
- US Patent Office grants patent for Mobilicom's "scalable mobile-ad-hoc networks"
- Mobilicom signed agreement with Cristal Video Wireless

Mobilicom won repeat business from customers including US UAV manufacturer Swift Engineering and a US ground robotics company.

About Mobilicom

Mobilicom Limited (ASX: MOB) designs, develops and delivers holistic communications solutions for mission critical and remote mobile private networks without the need for any infrastructure. Mobilicom's products and technologies are based on an innovative approach that merges 4G and Mobile MESH technologies.

Mobilicom has a large solution portfolio with deployments worldwide. It is comprised of two business entities:

Mobilicom – Government & Enterprise sector

Mobilicom offers holistic solutions and equipment that cater to mission-critical communication, with applications in Unmanned Platforms; Disaster Relief & Public Safety; and Offshore & Remote Areas.

SkyHopper – Commercial & Industrial sector

SkyHopper is a global provider of holistic end-to-end hardware & software solutions as well as integration and support services for commercial and industrial drones and robotics manufacturers.



Operational Review

During the year, Mobilicom achieved a number of significant milestones. These included:

Launch of first of its kind SkyHopper Combo Solution

Mobilicom released the SkyHopper Combo device and ControliT secured server solution, a broadband communication datalink device that provides connectivity and operation of drones, robotics and other autonomous platforms. This enables operation of these platforms in any environment with or without network infrastructure.

The SkyHopper Combo device is highly secured solution that works in tandem with Mobilicom's secure cloud-based ControliT software, and enables device configuration, network management, fleet management, tracking, operation logs and statistics.

The Company launched beta site installations with four international customers in December, including Airbus and an Israel Aerospace Industries (IAI) subsidiary for use in their facilities, by integrating Combo into aerial platforms and operating it during flights and missions in private and public network environments.

Mobilicom has already received its first order for this solution from IAI and has received significant interest from potential customers after successful field-testing on board drone and robotics platforms.

S&P 500 company FLIR Systems selects SkyHopper PRO solution for new drones

In November the Company announced it delivered its first order to US company FLIR Systems, a world leader in thermal imaging infrared cameras. FLIR placed the initial order with Mobilicom for its SkyHopper PRO devices, after completing extensive tests of its data link solution over several months.

NASDAQ-listed FLIR is the global leader in the design, manufacture and marketing of thermal imaging infrared cameras. FLIR is moving into the unmanned vehicles market through its acquisition of Endeavor Robotics, a leading manufacturer in unmanned ground vehicles (UGV) for the global military, public safety and critical infrastructure markets and combat-proven robots.

Major contract grows to \$2.3 million

Mobilicom announced a contract worth more than \$2 million from a leading global drone supplier in December 2019. Subsequent to this, Mobilicom completed the development stage of a new ground controller station (GCS) in July, and delivered two series of prototype units for inspection/review, and completed the integration with the customer's drones and fixed wing UAV (unmanned aerial vehicle) systems. The customer selected Mobilicom as its vendor of choice to supply commercial GCS which it intends to offer with all of its drones and sUAV platforms projects worldwide.

Mobilicom delivered the first commercial batch despite the significant supply chain challenges of COVID-19.

Post year-end, Mobilicom announced it had completed its second delivery of more than 150 units of the GCS, with a total value of \$350,000. The contract with this customer expanded to be worth more than \$2.3 million, with \$1.1 million worth of products delivered by Mobilicom to date.

The customer has revenues of more than \$3.6bn and is an international high technology company engaged in a wide range of defense, homeland security and commercial programs throughout the world. It is one of the largest suppliers of drones, sUAV and robotics outside of the US.

Mobilicom signs agreement with Cristal Video Wireless

In October, Mobilicom announced it had signed a sales and cooperation agreement with Shenzhen-based Cristal Video Wireless (CVW), targeting expansion into China.

CVW is a leading global provider of wireless video transmission and products, committed to bringing leading-edge, reliable wireless video transmission solutions a variety of industries.

Under the agreement, Mobilicom and CVW will cooperate to drive sales of Mobilicom's suite of product and solutions in the Chinese market. The two companies will also integrate their complementary technology solutions to address market and customer needs.

Mobilicom completed the first shipment of products for customer trials.

Mobilicom and CVW will also work towards the optimisation of the production process.



Space Florida USA drone research project

In June, Mobilicom announced it would partner with drone company Censys Technologies in a research project to improve beyond line-of-sight drone operations and drone safety. The R&D project first year budget is \$770,000.

The joint Mobilicom and Censys project was one of four winners from 15 proposals for Space Florida's 2020 innovative research and development programs. This two-year project is funded by Space Florida and the Israel Authority with a proposed solution to target civilian drone and UAS operations in three areas: delivery, inspection security and law enforcement.

Mobilicom to join AI 5G consortium

Mobilicom was selected to join the WIN (Wireless Intelligent Networks) Consortium to execute a project beginning March year 2020. The total value of the consortium project is more than \$4 million and will be funded by the Israel Innovation Authority, with year 2020 budget of \$550,000.

This project focusses on the development of wireless AI to enable the improvement and optimization of 5G cellular technology. Once development is complete, Mobilicom will use this technology in its own next-generation autonomous systems.

Awarding of US patent

The US Patent Office granted a patent for Mobilicom's "scalable mobile-ad-hoc networks" that covers and protects Mobilicom's intellectual property and knowledge assets for its Collaborative Mobile Mesh, Dynamic Mobile Mesh routing and Non-GPS synchronized Mesh Systems.

The patent covers 18 patent claims for advanced algorithms and innovation concepts, and granted strengthens Mobilicom's patent portfolio and knowledge base.

First delivery to Australia

An Australian developer of drones and robotics placed its first order for communication and controller products that are to be integrated in its drones and robotics used by the Australian government in homeland security and defense

Business wins

The SkyHopper business achieved seven new customer wins in USA, UK, Denmark, France, & Japan in addition to repeat customer orders from the USA, Swiss, Japan, Australia, Denmark, France and Israel.

The Mobilicom business achieved seven new customer wins in Singapore, China and Israel in addition to repeat customer orders from the USA, Australia, Japan and Israel.

COVID-19

The company implemented a program in mid-March 2020 to address impacts of the worldwide COVID-19 pandemic on the business, which saw some staff take unpaid leave or released while others accepted salary reduction. The founders cut their compensation by 35%, and employees' by up to 20%. All services from subcontractors and service providers were reviewed to minimize monthly burn rate. These cost saving measures were designed to preserve the Company's cash position, and enable it to manage through the COVID-19 pandemic, while management built a new business program for 2020 focusing on delivering outstanding orders, and immediate business opportunities, in geographical markets with easy access and faster recovery from COVID-19.

CORPORATE

Appointment of Chief Operations Officer

Ofer Laufer was appointed Chief Operations Officer (COO) to further enhance the penetration in the drone and robotics markets. Mr Laufer is a results orientated, driven executive with 25 years' experience in rapidly growing enterprises with proven ability to transfer products from development to mass production and sales. Formerly at Friendly Robotics, as COO and OEM Manager, Mr Laufer scaled up the Company's production of its Robomow robotic lawn mowers and grew production and sales by 40 per cent over a 16-month period.



ESOP Allocation

In December, the Company issued 12,650,000 options to eligible employees. The options were issued to employees at no cost and will be exercisable at 8 cents and expiring 5 years from the date of issue.

The options will vest at a rate of 25% or 33.3% per annum, depending on the employees' commencement date, on each anniversary of the issue date. The terms and conditions of the ESOP apply to the issue of options.

The issue of the options to employees under the company ESOP has been implemented in order to fairly compensate employees who accepted significant salary reductions due to the impact of the COVID-19 pandemic on the cash flow of Mobilicom and for staff retention as the demand in Israel for experienced engineers is very high.

Subject to shareholder approval, the Company also proposes to issue 13,500,000 options to Directors of the Company (or the Company's subsidiary) at no cost, exercisable at 8 cents and expiring 5 years from the date of issue. These options will vest at a rate of 33.3% per annum on each anniversary of the issue date. The Company will advise the milestones and conditions that are to be met at the upcoming Annual General Meeting where approval will be sought from shareholders.



The directors present their report, together with the financial statements, on the consolidated entity (referred to hereafter as the 'consolidated entity') consisting of Mobilicom Limited (referred to hereafter as the 'Company', 'Mobilicom Australia' or 'parent entity') and the entities it controlled at the end of, or during, the year ended 31 December 2020.

Directors

The following persons were directors of Mobilicom Limited during the whole of the financial year and up to the date of this report, unless otherwise stated:

Oren Elkayam (Chairman and Managing Director) Yossi Segal (Executive Director) Campbell McComb (Non-executive Director) Jonathan Brett (Non-executive Director) Theo Psaros (Non-executive Director) - appointed 20 January 2021 Mark Licciardo (Non-executive Director) - resigned 1 July 2020

Principal activities

The consolidated entity's principal activities are to further commercialise solutions for mission critical and remote mobile private communications networks without the need to rely upon or utilise existing infrastructure and end-to-end hardware & software solutions as well as integration and support services for commercial and industrial drones and robotics manufacturers. The Company's product portfolio is fully designed and developed in-house and relies on extensive know how and experience gained by developing mission- critical-communication systems worldwide.

Dividends

There were no dividends paid, recommended or declared during the current or previous financial year.

Review of operations

The loss for the consolidated entity after providing for income tax amounted to \$2,781,899 (31 December 2019: \$3,641,406).

Revenues

Total income 2020 decreased to \$3,031,448 (27.2%) from the corresponding period (31 December 2019: \$4,164,528).

EY20 customer revenue decreased by 39.8%, to \$2,066,478, due to the impact of the COVID-19 pandemic. The Company expects that the sales delayed, will be executed during 2021.

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Statement of financial position

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Refer to the detailed review of operations preceding this report for further information on the consolidated entity's activities.



Coronavirus (COVID-19) pandemic

Overall financial impact on business

Since the beginning of March, Israel has been in lockdown, impacting the Company's supply chain and halting the travel of key sales staff to various existing and proposed projects around the globe. In addition, without an approved government budget, the Country is being run in caretaker mode, making it difficult for the various ministries to award new contracts.

Business continuity

Due to a combination of the above, the Company has implementing numerous cuts and cost saving measures designed to preserve its cash position. These are being enacted to enable the Company to manage through the current crisis and emerge in a solid position thereafter.

Since mid-March management has spent significant time and effort reviewing alternative options and moved to make a number of employment positions redundant, while moving a significant number of staff to unpaid leave. Those that remain on payroll, including management, have taken a 50% salary reduction for the lockdown period, and ongoing 10%-35% salary reduction going forward. In addition to cost cutting, a strong focus has been on collecting outstanding invoices and fulfilling all purchase orders that are able to be completed in the short term.

The Company continues to progress existing R&D grants and won two new international R&D grants which helps strengthen its financial stability and counter the impacts of COVID-19. R&D resources are being focused on new solutions that will enable the Company to grow its revenues, especially from recurring & licensing model, and gain market leadership.

The ongoing progress with fulfillment of the \$2M contract announced in December 2019 and grew to \$2.3M, is a key for the Company's revenue stream going forward, during 2020 The Company delivered the first commercial batch despite the significant supply chain challenges of COVID-19. Inventory levels remain strong across the off-the-shelf MCU and SkyHopper brands, enabling the Company to promptly fulfil new deals from customers.

Well-being of employees

The Company is committed to keeping its employees and families safe and ensuring ongoing health and wellbeing during this trying timeit has implemented COVID safe plans in locations where employees are required to come to work and provided additional supplies of face masks, gloves, antibacterial wipes and hand sanitiser in our workplace.

Funding structure

The Board continues to review the Company's funding requirements and regularly during this pandemic as circumstances change daily.

Significant changes in the state of affairs

On 30 December 2020 the Company issued 12,650,000 options to eligible employees. The options were issued to employees at no cost and are exercisable at 8 cents and expiring 5 years from the date of issue. The options will vest at a rate of 25% or 33.3% per annum, depending on the employees' commencement date, on each anniversary of the issue date. The terms and conditions of the Employee Share Option Plan apply to the issue of options.

There were no other significant changes in the state of affairs of the consolidated entity during the financial year.

Matters subsequent to the end of the financial year

No matter or circumstance has arisen since 31 December 2020 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.

Likely developments and expected results of operations

Information on likely developments in the operations of the consolidated entity and the expected results of operations have not been included in this report because the directors believe it would be likely to result in unreasonable prejudice to the consolidated entity.



Environmental regulation

The consolidated entity is not subject to any significant environmental regulation under Australian Commonwealth or State law.

Information on directors

Name: Title: Qualifications: Experience and expertise:

Other current directorships: Former directorships (last 3 years): Special responsibilities: Interests in shares:

Interests in options:

Name: Title: Qualifications: Experience and expertise:

Other current directorships: Former directorships (last 3 years): Special responsibilities: Interests in shares:

interests in snares.

Interests in options:

Mr Oren Elkavam Chairman and Managing Director B.Sc, MBA Mr Elkayam (CEO and Co-Founder of Mobilicom Israel) has worked at both business development and CEO levels with leading companies in the wireless communications space (including as VP Business Development at Runcom Ltd and CEO of Sortech Ltd). Mr Elkayam has initiated and negotiated contracts with top global carrier companies such as Alcatel-Lucent, Nortel, Mitsubishi and Motorola. He has also led a number of investment rounds with US venture capital funds. He has been a voting member on both the Institute of Electrical and Electronic Engineers (IEEE) and WiMAX international committees, and served as an officer in the Israeli Air Force in an elite research and development unit. No other current directorships of listed companies No other directorships of listed companies No special responsibilities 170,000 Fully paid ordinary shares held in the name of Elkayam 101 Ltd – Director. 925,000 Fully paid ordinary shares held in the name of Oren Elkayam. 36,404,774 Fully paid ordinary shares held in the name of IBI Trust Management which acts as custodian/bare trustee of the shares. 462,500 Options to acquire fully paid ordinary shares exercisable at \$0.20, vesting 6 months from the issue date, and expiring 5 years from the issue date. 462,500 Options to acquire fully paid ordinary shares exercisable at \$0.20, vesting 12 months from the issue date, and expiring 5 years from the issue date. Mr Yossi Segal Executive Director B.Sc, M.Sc, MBA Mr Segal (Vice President of R&D and Co-Founder of Mobilicom Israel) was the former CTO and a founding member of Runcom Ltd. Mr Segal is a worldwide expert in OFDM/A and has written essential patents for OFDM/A technology, being the first to implement OFDM/A in a working product. He has also previously led the design and development groups of three mobile integrated circuits (IC chip) and eight wireless broadband systems which are currently in operation and sold worldwide. Mr Segal has taken a leading role in several international wireless standards (IEEE and ETSI) as a committee voting member, and served in the Israeli Army as an officer in an elite electronic warfare research and development unit. No other current directorships of listed companies No other directorships of listed companies No special responsibilities 925,000 ordinary fully paid shares 30,167,158 Fully paid ordinary shares held in the name of IBI Trust Management which acts as custodian/bare trustee of the shares 462,500 Options to acquire fully paid ordinary shares exercisable at \$0.20, vesting 6 months from the issue date, and expiring 5 years from the issue date.

462,500 Options to acquire fully paid ordinary shares exercisable at \$0.20, vesting 12 months from the issue date, and expiring 5 years from the issue date.

Name: Title: Qualifications: Experience and expertise:

Other current directorships: Former directorships (last 3 years): Special responsibilities: Interests in shares:



Interests in options:

Name: Title: Qualifications:

Experience and expertise:

Other current directorships: Former directorships (last 3 years):

Special responsibilities: Interests in shares:

Interests in rights:

Name: Title: Qualifications:

Experience and expertise:

Other current directorships:

Former directorships (last 3 years): No Interests in shares: Nil



Mr Campbell McComb Non-executive Director BEc, GAICD, FINSIA Mr McComb has over 20 years' experience in funds management and investment banking and has overseen the development of numerous businesses. He has significant investment experience across equity securities, venture capital and private equity. Mr McComb is currently the Managing Director of Auctus (ASX: AVC), a listed Alternative Investment Management business. Auctus Investment Group Limited DirectMoney Ltd No special responsibilities 1,430,000 Fully paid ordinary shares held in the name of CM2 Investments Pty Ltd (McComb Super Fund A/C) – Director. 800,000 Fully paid ordinary shares held in the name of Camac Investments Pty Ltd -Director and Shareholder. 915,120 Fully paid ordinary shares held in the name of Auctus Investment Group Ltd -Director and Shareholder. 1,000,000 unlisted options to acquire fully paid ordinary shares exercisable at \$0.15 and expiring 27 June 2021. Mr Jonathan Brett Non-executive Director BCom (Legal), BAcc, MCom (Financial Management), Dip Datametrics (Computer Science) and is a CA(SA) Mr Brett is a highly strategic and commercial senior director with a strong track record of driving transformational business performance and profitability across multiple geographies. He was also Managing Director and CEO of Techway Limited which pioneered internet banking in Australia. He is currently Executive Chairman of Stridecorp Equity Partners, an AFSL licensed fund manager specialising in private equity. Corporate Travel Management Limited Vocus Group Ltd, The Pas Group Limited, Godfreys Group Limited and Indoor Skydive Australia Limited Chairman of the Remuneration and Nomination Committee 1,250,000 Fully paid ordinary shares held in the name of Dalesam Pty Ltd (Jon Brett Super Fund A/C) - Director 250,000 Fully paid ordinary shares held in the name of Dalesam Pty Ltd (The Dalesam Trust) - Director 1,000,000 unlisted options to acquire fully paid ordinary shares exercisable at \$0.15 and expiring 27 June 2021. Mr Theo Psaros Non-executive Director (appointed 20 January 2021) Graduate of the AICD, a Chartered Accountant and holds a Bachelor of Financial Administration Brisbane-based Mr Psaros is a highly credentialed company director and senior executive with more than 35 years of diverse global and local commercial experience in a number of business sectors and industries within publicly companies, private companies, government departments and similar environments. Mr Psaros has led numerous domestic and international corporate transactions, with strong networks spanning China, North America, India and other geographies. He also has a strong focus on governance and risk management as well as cultural improvement, teamwork, mentoring and stakeholder management. Director of boutique corporate advisory firm Pecunia Advisory and Executive Chairman of ASX listed Metallica Minerals Limited (ASX: MLM). None



| Experience and expertise:Mr Licciardo is the founder and Managing Director of Mertons Corporate Services. A former company secretary of Top 50 ASX listed companies, Transurban Group and Australian Foundation Investment Company Limited, his expertise includes working with boards of directors in the areas of corporate governance, administration and company secretarial. Mr Licciardo is also the former Chairman of the Academy of Design Australia Limited, the Governance Institute of Australia Victoria division and Melbourne Fringe Festival. Mr Licciardo is also a director of a number of public and private companies.Other current directorships: Former directorships (last 3 years): Special responsibilities:Frontier Digital Ventures Limited No special responsibilitiesN/A Interests in shares: N/AN/A |
|---|
|---|

'Other current directorships' quoted above are current directorships for listed entities only and excludes directorships of all other types of entities, unless otherwise stated.

'Former directorships (last 3 years)' quoted above are directorships held in the last 3 years for listed entities only and excludes directorships of all other types of entities, unless otherwise stated.

Company secretary

Mark Licciardo (Appointed 6 March 2020)

Mr Licciardo B Bus(Acc), GradDip CSP, FGIA, FCIS, FAICD, he is the founder and Managing Director of Mertons Corporate Services. A former company secretary of Top 50 ASX listed companies, Transurban Group and Australian Foundation Investment Company Limited, his expertise includes working with boards of directors in the areas of corporate governance, administration and company secretarial. Mr Licciardo is also the former Chairman of the Academy of Design Australia Limited, the Governance Institute of Australia Victoria division and Melbourne Fringe Festival. Mr Licciardo is also a director of a number of public and private companies.

Kate Goland (resigned 6 March 2020)

Kate Goland CPA, GIA (Cert) Mertons Corporate Services, is an experienced accounting and company secretarial professional. She has demonstrated expertise in supporting clients in meeting their corporate obligations and ASIC compliance requirements. She joined Mertons from BDO where she assisted clients within the company secretarial division. Kate is a current Company Secretary of various public and private companies and has held the role of Company Secretary for a not for profit organisation. She has a strong understanding of corporate compliance matters.

Meetings of directors

The number of meetings of the company's Board of Directors ('the Board') held during the year ended 31 December 2020, and the number of meetings attended by each director were:

| | Full Bo | bard | Remuneration Committee | and Nomination Committee |
|-----------------|----------|------|---------------------------|--------------------------------|
| | Attended | Held | Attended | Held |
| Mr O Elkayam | 9 | g |) – | - |
| Mr Y Segal | 9 | g |) – | - |
| Mr C McComb | 8 | g |) – | - |
| Mr M Licciardo* | 5 | 5 | ; <u> </u> | - |
| Mr J Brett | 9 | g |) – | - |

Held: represents the number of meetings held during the time the director held office.

* Resigned 1 July 2020



Remuneration report (audited)

The remuneration report details the key management personnel remuneration arrangements for the consolidated entity, in accordance with the requirements of the Corporations Act 2001 and its Regulations.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the entity, directly or indirectly, including all directors.

The remuneration report is set out under the following main headings:

- Principles used to determine the nature and amount of remuneration
- Details of remuneration
- Service agreements
- Share-based compensation
- Additional information
 - Additional disclosures relating to key management personnel

Principles used to determine the nature and amount of remuneration

The objective of the consolidated entity's executive reward framework is to ensure reward for performance is competitive and appropriate for the results delivered. The framework aligns executive reward with the achievement of strategic objectives and the creation of value for shareholders, and it is considered to conform to the market best practice for the delivery of reward. The Board of Directors ('the Board') ensures that executive reward satisfies the following key criteria for good reward governance practices:

- competitiveness and reasonableness
- acceptability to shareholders
- performance linkage / alignment of executive compensation
- transparency

The Board is responsible for determining and reviewing remuneration arrangements for its directors and executives. The performance of the consolidated entity depends on the quality of its directors and executives. The remuneration philosophy is to attract, motivate and retain high performance and high quality personnel.

The reward framework is designed to align executive reward to shareholders' interests. The Board have considered that it should seek to enhance shareholders' interests by:

- having economic profit as a core component of plan design
- Focusing on sustained growth in shareholder wealth, consisting of dividends and growth in share price, and delivering constant or increasing return on assets as well as focusing the executive on key non-financial drivers of value
- attracting and retaining high calibre executives

Additionally, the reward framework should seek to enhance executives' interests by:

- rewarding capability and experience
- reflecting competitive reward for contribution to growth in shareholder wealth
- providing a clear structure for earning rewards

In accordance with best practice corporate governance, the structure of non-executive director and executive director remuneration is separate.

Non-executive directors remuneration

Fees and payments to non-executive directors reflect the demands and responsibilities of their role. Non-executive directors' fees and payments are reviewed annually by the Board. The Board may, from time to time, receive advice from independent remuneration consultants to ensure non-executive directors' fees and payments are appropriate and in line with the market.

ASX listing rules require the aggregate non-executive directors' remuneration be determined periodically by a general meeting. The most recent determination was at the Annual General Meeting held in February 2017, where the shareholders approved a maximum annual aggregate remuneration of \$250,000.

Executive remuneration

The consolidated entity aims to reward executives based on their position and responsibility, with a level and mix of remuneration which has both fixed and variable components.



The executive remuneration and reward framework has four components:

- base pay and non-monetary benefits
- short-term performance incentives
- share-based payments
- other remuneration such as superannuation and long service leave

The combination of these comprises the executive's total remuneration.

Fixed remuneration, consisting of base salary, superannuation and non-monetary benefits, are reviewed annually by the Board based on individual and business unit performance, the overall performance of the consolidated entity and comparable market remunerations.

Executives may receive their fixed remuneration in the form of cash or other fringe benefits (for example motor vehicle benefits) where it does not create any additional costs to the consolidated entity and provides additional value to the executive.

The short-term incentives ('STI') program is designed to align the targets of the business units with the performance hurdles of executives. STI payments are granted to executives based on specific annual targets and key performance indicators ('KPI's') being achieved. KPI's include profit contribution, customer satisfaction, leadership contribution and product management.

The long-term incentives ('LTI') include long service leave and share-based payments. Shares may be awarded to executives over a period of three years based on long-term incentive measures. These include increase in shareholders value relative to the entire market and the increase compared to the consolidated entity's direct competitors.

Details of remuneration

Amounts of remuneration

Details of the remuneration of key management personnel of the consolidated entity are set out in the following tables.

The key management personnel of the consolidated entity consisted of the following directors of Mobilicom Limited:

- Oren Elkayam (Chairman and Managing Director)
- Yossi Segal (Executive Director)
- Campbell McComb (Non-executive Director)
- Mark Licciardo (Non-executive Director)

Jon Brett (Non-executive Director)

| | Shc | ort-term bene | efits | Post- employment benefits | Long-term benefits | Share- based payments | |
|--------------------------|-------------------------------|---------------------|------------------------|---------------------------------|--------------------------------|-----------------------------|-------------|
| 2020 | Cash salary and fees \$ | Cash bonus \$ | Non- monetary \$ | Super- annuation \$ | Long service leave \$ | Equity- settled \$ | Total \$ |
| Non-Executive Directors: | | | | | | | |
| Mr C McComb* | 40,000 | - | - | - | - | 21,054 | 61,054 |
| Mr M Licciardo** | 19,998 | - | - | - | - | 21,054 | 41,052 |
| Mr J Brett*** | 40,000 | - | - | - | - | 21,054 | 61,054 |
| Executive Directors: | | | | | | | |
| Mr O Elkayam**** | 289,706 | - | 15,945 | 88,425 | - | - | 394,076 |
| Mr Y Segal**** | 289,706 | - | 15,945 | 88,425 | - | - | 394,076 |
| - | 679,410 | - | 31,890 | 176,850 | - | 63,162 | 951,312 |
| | | | | | | | |



- * Mr McComb received his remuneration through Camac Investments Pty Ltd (an entity associated with him).
- Mr Licciardo received his remuneration through Mertons Corporate Services Pty Ltd (an entity associated with him).
- *** As at the date of this report, \$60,000 was owing to Mr Brett.
 - **** During the financial year the Executive Directors agreed to reduce their salaries by 35% during the COVID-19 pandemic.

| | Sho | rt-term bene | ofits | Post- employment benefits | Long-term benefits | Share- based payments | |
|--------------------------|-------------------------------|---------------------|------------------------|---------------------------------|--------------------------------|-----------------------------|-------------|
| 2019 | Cash salary and fees \$ | Cash bonus \$ | Non- monetary \$ | Super- annuation \$ | Long service leave \$ | Equity- settled \$ | Total \$ |
| Non-Executive Directors: | | | | | | | |
| Mr C McComb* | 40,000 | - | - | - | - | 29,476 | 69,476 |
| Mr M Licciardo** | 39,997 | - | - | - | - | 29,476 | 69,473 |
| Mr J Brett*** | 20,000 | - | - | - | - | 49,476 | 69,476 |
| Executive Directors: | | | | | | | |
| Mr O Elkayam | 390,156 | 111,278 | 15,995 | 119,702 | - | - | 637,131 |
| Mr Y Segal | 390,156 | 111,278 | 15,995 | 119,702 | - | | 637,131 |
| | 880,309 | 222,556 | 31,990 | 239,404 | - | 108,428 | 1,482,687 |

Mr McComb received his remuneration through Camac Investments Pty Ltd (an entity associated with him).

Mr Licciardo received his remuneration through Mertons Corporate Services Pty Ltd (an entity associated with him).

During the financial year, a bonus was awarded to Messers Elkayam and Segal following completion of the capital raising.

The proportion of remuneration linked to performance and the fixed proportion are as follows:

| | Fixed remu | Ineration | At risk | : - STI | At risk | - LTI |
|--------------------------|------------|-----------|---------|---------|---------|-------|
| Name | 2020 | 2019 | 2020 | 2019 | 2020 | 2019 |
| Non-Executive Directors: | | | | | | |
| Mr C McComb | 66% | 58% | - | - | 34% | 42% |
| Mr M Licciardo | 48% | 58% | - | - | 52% | 42% |
| Mr J Brett | 66% | 58% | - | - | 34% | 42% |
| Executive Directors: | | | | | | |
| Mr O Elkayam | 100% | 83% | - | 17% | - | - |
| Mr Y Segal | 100% | 83% | - | 17% | - | - |
| | | | | | | |

Service agreements

Remuneration and other terms of employment for key management personnel are formalised in service agreements. Details of these agreements are as follows:

| Name: | Oren Elkayam |
|----------------------|---|
| Title: | Chairman and Managing Director |
| Agreement commenced: | 28 February 2017 |
| Details: | \$250,000 USD per annum. |
| | Mr Elkayam's employment with Mobilicom Israel may be terminated upon 60 days' written notice, or immediately by Mobilicom Israel for cause which include a breach of trust or fiduciary duty (for example, theft), conviction of a criminal offense and negligence causing harm to Mobilicom's business or reputation. If terminated for any reason other than for cause, Mr Elkayam will be entitled to a paid salary, together with other benefits detailed in the employment agreements, for a period of 6 months following termination. |



Name: Title: Agreement commenced: Details: Yossi Segal Executive Director 28 February 2017 \$250,000 USD per annum. Mr Segal's employment with Mobilicom Israel may be terminated upon 60 days' written notice, or immediately by Mobilicom Israel for cause which include a breach of trust or fiduciary duty (for example, theft), conviction of a criminal offense and negligence causing harm to Mobilicom Israel's business or reputation. If terminated for any reason other than for cause, Mr Segal will be entitled to a paid salary, together with other benefits detailed in the employment agreements, for a period of 6 months following

Key management personnel have no entitlement to termination payments in the event of removal for misconduct.

termination.

Share-based compensation

Issue of shares

There were no shares issued to directors and other key management personnel as part of compensation during the year ended 31 December 2020.

Options

The terms and conditions of each grant of options over ordinary shares affecting remuneration of directors and other key management personnel in this financial year or future reporting years are as follows:

| Grant date | Vesting date and exercisable date | Expiry date | Fair value per option Exercise price at grant date |
|------------|-----------------------------------|-------------|--|
| 30/05/2019 | 30/05/2020 | 25/06/2025 | \$0.150 \$0.0505 |

Options granted carry no dividend or voting rights.

Additional information

The earnings of the consolidated entity for the four years to 31 December 2020 are summarised below:

| | 2020 | 2019 | 2018 | 2017 |
|---|-------------|-------------|-------------|-------------|
| | \$ | \$ | \$ | \$ |
| Sales revenue | 2,066,478 | 3,435,361 | 2,640,006 | 1,519,719 |
| Profit/(Loss) after income tax | (2,781,899) | (3,641,406) | (3,176,686) | (6,089,936) |
| | 2020 | 2019 | 2018 | 2017* |
| Share price at start of financial year (cents) | 0.13 | 0.09 | 0.10 | 0.20 |
| Share price at financial year end (cents) | 0.08 | 0.13 | 0.09 | 0.10 |
| Basic earnings/(loss) per share (cents per share) | (1.08) | (1.49) | (1.46) | (4.12) |
| Diluted earnings/(loss) per share (cents per share) | (1.08) | (1.49) | (1.46) | (4.12) |

* The Company's listed on ASX on 2 May 2017.



Additional disclosures relating to key management personnel

Shareholding

The number of shares in the Company held during the financial year by each director and other members of key management personnel of the consolidated entity, including their personally related parties, is set out below:

| | Balance at the start of the year | Received as part of remuneration | Additions | Disposals/ other | Balance at the end of the year |
|------------------|--|--|-----------|---------------------|--------------------------------------|
| Ordinary shares* | | | | | |
| Mr O Elkayam | 37,499,774 | - | - | - | 37,499,774 |
| Mr Y Segal | 31,092,158 | - | - | - | 31,092,158 |
| Mr C McComb | 2,230,000 | - | - | 915,120 | 3,145,120 |
| Mr M Licciardo** | 100,000 | - | - | (100,000) | - |
| Mr J Brett | 1,500,000 | - | - | - | 1,500,000 |
| | 72,421,932 | - | - | 815,120 | 73,237,052 |

The above disclosures are in relation to the listed entity Resigned as a Director on 1 July 2020.

Option holding

The number of options over ordinary shares in the Company held during the financial year by each director and other members of key management personnel of the consolidated entity, including their personally related parties, is set out below:

| (D) | Balance at the start of | Granted as | Granted as part of the Advisor and | Expired/ forfeited/ | Balance at the end of |
|-------------------------------|-------------------------|--------------|--|------------------------|-----------------------|
| | the year | remuneration | Director offer | other | the year |
| Options over ordinary shares* | • | | | | |
| Mr O Elkayam | 925,000 | - | - | - | 925,000 |
| Mr Y Segal | 925,000 | - | - | - | 925,000 |
| Mr C McComb | 3,500,000 | - | - | (2,500,000) | 1,000,000 |
| Mr M Licciardo | 1,000,000 | - | - | (1,000,000) | - |
| Mr J Brett | 1,000,000 | - | - | - | 1,000,000 |
| | 7,350,000 | - | - | (3,500,000) | 3,850,000 |

The above disclosures are in relation to the listed entity.

Resigned as a Director on 1 July 2020.

Other transactions with key management personnel and their related parties

A total of \$51,678 was paid to Mertons Corporate Services Pty Ltd (an entity related to Mr Licciardo) for provision of corporate secretarial services.

A total of \$9,500 was paid to Camac Investments Pty Ltd (an entity related to Mr McComb) for provision of consulting services.

Payables to key management personnel and their related parties

As at 31 December 2020, the Company had corporate secretarial service fees payable to Mertons Corporate Services Pty Ltd (an entity related to Mr Licciardo) of \$9,128.

As at 31 December 2020, the Company has director fees payable to Camac Investments Pty Ltd (an entity related to Mr McComb) of \$3,667.

This concludes the remuneration report, which has been audited.



Shares under option

Unissued ordinary shares of Mobilicom Limited under option at the date of this report are as follows:

| Grant date | Expiry date | Exercise price | Number under option |
|------------|-------------|-------------------|------------------------|
| | | P | |
| 27/04/2017 | 27/04/2022 | \$0.20 | 1,850,000 |
| 27/04/2017 | 21/09/2021 | \$0.05 | 921,136 |
| 27/04/2017 | 20/10/2026 | \$0.12 | 614,090 |
| 27/04/2017 | 05/11/2025 | \$0.12 | 1,113,036 |
| 17/04/2018 | 16/04/2023 | \$0.15 | 2,900,000 |
| 30/05/2018 | 29/05/2024 | \$0.15 | 400,000 |
| 25/06/2019 | 25/06/2025 | \$0.15 | 3,000,000 |
| 05/08/2019 | 05/08/2022 | \$0.15 | 1,500,000 |
| 30/12/2020 | 29/12/2025 | \$0.08 | 12,650,000 |
| | | | |
| | | | 24,948,262 |
| | | | |

No person entitled to exercise the options had or has any right by virtue of the option to participate in any share issue of the Company or of any other body corporate.

Shares issued on the exercise of options

There were no ordinary shares of Mobilicom Limited issued on the exercise of options during the year ended 31 December 2020 and up to the date of this report.

Indemnity and insurance of officers

The Company has indemnified the directors and executives of the Company for costs incurred, in their capacity as a director or executive, for which they may be held personally liable, except where there is a lack of good faith.

During the financial year, the Company paid a premium in respect of a contract to insure the directors and executives of the Company against a liability to the extent permitted by the Corporations Act 2001. The contract of insurance prohibits disclosure of the nature of the liability and the amount of the premium.

Indemnity and insurance of auditor

The Company has not, during or since the end of the financial year, indemnified or agreed to indemnify the auditor of the Company or any related entity against a liability incurred by the auditor.

During the financial year, the Company has not paid a premium in respect of a contract to insure the auditor of the Company or any related entity.

Proceedings on behalf of the Company

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

Non-audit services

Details of the amounts paid or payable to the auditor for non-audit services provided during the financial year by the auditor are outlined in note 26 to the financial statements.

The directors are satisfied that the provision of non-audit services during the financial year, by the auditor (or by another person or firm on the auditor's behalf), is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.



The directors are of the opinion that the services as disclosed in note 26 to the financial statements do not compromise the external auditor's independence requirements of the Corporations Act 2001 for the following reasons:

- all non-audit services have been reviewed and approved to ensure that they do not impact the integrity and objectivity of the auditor; and
- none of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants issued by the Accounting Professional and Ethical Standards Board, including reviewing or auditing the auditor's own work, acting in a management or decision-making capacity for the company, acting as advocate for the company or jointly sharing economic risks and rewards.

Officers of the Company who are former directors of BDO Audit Pty Ltd

There are no officers of the Company who are former directors of BDO Audit Pty Ltd.

Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

Auditor

BDO Audit Pty Ltd continues in office in accordance with section 327 of the Corporations Act 2001.

This report is made in accordance with a resolution of directors, pursuant to section 298(2)(a) of the Corporations Act 2001.

On behalf of the directors

Oren Elkayam Chairman and Managing Director 26 February 2021 Tel Aviv



Collins Square, Tower Four Level 18, 727 Collins Street Melbourne VIC 3008 GPO Box 5099 Melbourne VIC 3001 Australia

DECLARATION OF INDEPENDENCE BY TIM FAIRCLOUGH TO THE DIRECTORS OF MOBILICOM LIMITED

As lead auditor of Mobilicom Limited for the year ended 31 December 2020, I declare that, to the best of my knowledge and belief, there have been:

- 1. No contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- 2. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Mobilicom Limited and the entities it controlled during the period.

BDO Audit Pty Ltd

in Fairdaugh

Tim Fairclough Director

Melbourne, 26 February 2021

Mobilicom Limited Consolidated statement of profit or loss and other comprehensive income For the year ended 31 December 2020



| | Note | Consoli 2020 \$ | dated 2019 \$ |
|---|-------------|---|--|
| Revenue | 5 | 2,066,478 | 3,435,361 |
| Cost of sales | 6 | (725,394) | (1,013,941) |
| Government grants Interest received Foreign exchange gains | | 964,970 10,539 - | 729,167 37,325 157,827 |
| Expenses Selling and marketing expenses Research and development General and administration expenses Share based payments Finance costs Foreign exchange losses | 7 8 9 | (1,112,895) (2,418,322) (1,201,971) (173,134) (12,238) (179,932) | (1,605,060) (3,409,315) (1,678,966) (246,823) (46,981) |
| Loss before income tax expense | | (2,781,899) | (3,641,406) |
| Income tax expense | 10 | - | |
| Loss after income tax expense for the year attributable to the owners of Mobilicom Limited Other comprehensive income | | (2,781,899) | (3,641,406) |
| Items that will not be reclassified subsequently to profit or loss Re-measurement of defined benefit plans | | 6,450 | (124,861) |
| Items that may be reclassified subsequently to profit or loss Foreign currency translation | | 175,836 | (138,664) |
| Other comprehensive income for the year, net of tax | | 182,286 | (263,525) |
| Total comprehensive income for the year attributable to the owners of Mobilicom Limited | : | (2,599,613) | (3,904,931) |
| | | Cents | Cents |
| Basic earnings per share Diluted earnings per share | 34 34 | (1.08) (1.08) | (1.49) (1.49) |

Mobilicom Limited Consolidated statement of financial position As at 31 December 2020



| | Note | Consol 2020 \$ | lidated 2019 \$ |
|---|------|----------------------|-----------------------|
| Assets | | | |
| Current assets | | | |
| Cash and cash equivalents | 11 | 2,464,655 | 4,710,261 |
| Trade and other receivables | 12 | 385,156 | 1,273,118 |
| Inventories | 13 | 803,004 | 525,047 |
| Total current assets | | 3,652,815 | 6,508,426 |
| Non-current assets | | | |
| Property, plant and equipment | 14 | 143,483 | 180,008 |
| Right-of-use assets | 15 | 770,448 | 946,342 |
| Total non-current assets | | 913,931 | 1,126,350 |
| Total assets | | 4,566,746 | 7,634,776 |
| | | | |
| Liabilities | | | |
| Current liabilities | | | |
| Trade and other payables | 16 | 1,019,194 | 1,431,742 |
| Lease liabilities | 17 | 271,284 | 218,754 |
| Total current liabilities | | 1,290,478 | 1,650,496 |
| Non-current liabilities | | | |
| Lease liabilities | 18 | 547,115 | 727,253 |
| Employee benefits | 10 | 703,113 | 661,331 |
| Governmental liabilities on grants received | 20 | 6,754 | 149,931 |
| Total non-current liabilities | 20 | 1,256,982 | 1,538,515 |
| Total liabilities | | 2,547,460 | 3,189,011 |
| | | 2,047,400 | 3,103,011 |
| Net assets | | 2,019,286 | 4,445,765 |
| | | | |
| Equity | | | |
| Issued capital | 21 | 22,884,795 | 22,884,795 |
| Reserves | 22 | 770,277 | 859,975 |
| Accumulated losses | | (21,635,786) | (19,299,005) |
| C Total equity | | 2,019,286 | 4,445,765 |
| | | | |

The above consolidated statement of financial position should be read in conjunction with the accompanying notes

Mobilicom Limited Consolidated statement of changes in equity For the year ended 31 December 2020

Total comprehensive income for

Transactions with owners in their capacity as owners: Share-based payments (note

Balance at 31 December 2020

the year

35)

Expiry of options

Lapse of options

| | Issued | Share based payments | Foreign currency translation | Re- measurement | Accumulated | |
|---|----------------|----------------------|------------------------------------|--------------------|--------------|----------------------|
| Consolidated | capital \$ | reserve \$ | reserves \$ | reserves \$ | losses \$ | Total equity \$ |
| Balance at 1 January 2019 | 19,075,915 | 1,072,030 | 160,988 | (356,341) | (15,657,599) | 4,294,993 |
| Loss after income tax expense for the year | - | - | - | - | (3,641,406) | (3,641,406) |
| Other comprehensive income for the year, net of tax | - | | (138,664) | (124,861) | | (263,525) |
| Total comprehensive income for the year | - | - | (138,664) | (124,861) | (3,641,406) | (3,904,931) |
| Transactions with owners in their capacity as owners: Contributions of equity, net of transaction costs (note 21) Share-based payments (note 35) | 3,808,880 - | - 246,823 | - | - | - | 3,808,880 246,823 |
| Balance at 31 December 2019 | 22,884,795 | 1,318,853 | 22,324 | (481,202) | (19,299,005) | 4,445,765 |
| ID | Issued | Share based payments | Foreign currency translation | Re- measurement | Accumulated | |
| Consolidated | capital \$ | reserve \$ | reserves \$ | reserves \$ | losses \$ | Total equity \$ |
| Balance at 1 January 2020 | 22,884,795 | 1,318,853 | 22,324 | (481,202) | (19,299,005) | 4,445,765 |
| Loss after income tax expense for the year Other comprehensive income | - | - | - | - | (2,781,899) | (2,781,899) |
| for the year, net of tax | | | 175,836 | 6,450 | - | 182,286 |

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes

173,134

(424,416)

1,046,869

_

22,884,795

(20,702)

175,836

198,160

6,450

(474,752)

(2,781,899)

424,416

(21,635,786)

20,702

(2,599,613)

173,134

2,019,286



Mobilicom Limited Consolidated statement of cash flows For the year ended 31 December 2020



| | Note | Consoli 2020 | dated 2019 |
|---|------|--------------------------|------------------------|
| | | \$ | \$ |
| | | | |
| Cash flows from operating activities | | 0 4 40 400 | 0.040.000 |
| Receipts from customers (inclusive of GST) | | 3,149,498 | 3,042,000 |
| Interest received Payments to suppliers and employees (inclusive of GST) | | 10,539 (6,344,000) | 37,325 (7,429,289) |
| Government grants received | | (0,344,000) 1,063,792 | (7,429,269) 729,167 |
| Government grants received | | 1,003,732 | 123,101 |
| Net cash used in operating activities | 33 | (2,120,171) | (3,620,797) |
| | 00 | (2,120,111) | (0,020,101) |
| | | | |
| Cash flows from investing activities | | | |
| Payments for property, plant and equipment | | | (176,804) |
| | | | |
| Net cash used in investing activities | | - | (176,804) |
| | | | |
| | | | |
| Cash flows from financing activities | 04 | | 4 000 000 |
| Proceeds from issue of shares Share issue transaction costs | 21 | - | 4,006,000 |
| Repayment of lease liabilities | | - (125,435) | (217,120) (259,425) |
| Repayment of lease liabilities | | (125,455) | (259,425) |
| Net cash from/(used in) financing activities | | (125,435) | 3,529,455 |
| | | (120,100) | 0,020,100 |
| | | | |
| Net decrease in cash and cash equivalents | | (2,245,606) | (268,146) |
| Cash and cash equivalents at the beginning of the financial year | | 4,710,261 | 4,959,245 |
| Effects of exchange rate changes on cash and cash equivalents | | - | 19,162 |
| | | | |
| Cash and cash equivalents at the end of the financial year | 11 | 2,464,655 | 4,710,261 |
| | | | |



Note 1. General information

The financial statements cover Mobilicom Limited as a Group consisting of Mobilicom Limited and the entities it controlled at the end of, or during, the year. The financial statements are presented in Australian dollars, which is Mobilicom Limited's functional and presentation currency.

The functional currency of Mobilicom Limited's subsidiary, Mobilicom Ltd ("Mobilicom Israel"), is Israeli New Shekels.

Mobilicom Limited is a listed public company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business are:

Registered office

Principal place of business

C/- Mertons Corporate Services Pty Ltd Level 7, 330 Collins Street Melbourne, Victoria, 3000 Australia Level 7, 90 Collins Street Melbourne, Victoria, 3000 Australia

A description of the nature of the consolidated entity's operations and its principal activities are included in the directors' report, which is not part of the financial statements.

The financial statements were authorised for issue, in accordance with a resolution of directors, on 26 February 2021. The directors have the power to amend and reissue the financial statements.

Note 2. Significant accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out either in the respective notes or below. These policies have been consistently applied to all the years presented, unless otherwise stated.

New or amended Accounting Standards and Interpretations adopted

The consolidated entity has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

The consolidated entity has not yet assessed the impact of these new or amended Accounting Standards and Interpretations.

Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001, as appropriate for for-profit oriented entities. These financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

Historical cost convention

The financial statements have been prepared under the historical cost convention, except for, where applicable, the revaluation of financial assets and liabilities at fair value through profit or loss and other comprehensive income.

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the consolidated entity's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 3.



Note 2. Significant accounting policies (continued)

Going concern

The consolidated entity incurred a net loss after tax for the year ended 31 December 2020 of \$2,781,898 and had net cash outflows from operating of \$2,120,171. The consolidated entity's ability to continue as a going concern is dependent upon them achieving its forecasts. The financial statements have been prepared on the basis that the consolidated entity is a going concern, which contemplates the continuity of normal business activity, realisation of assets and settlements of liabilities in the normal course of business for the following reasons:

As at 31 December 2020 the consolidated entity had cash and cash equivalents of \$2,464,656, total assets of \$4,566,747 and net assets of \$2,019,287.

The company has recently been awarded significant customer contracts which will be implemented subsequent to 31 December 2020 which will increase revenues during FY21.

The Company believes that a significant portion of its large business funnel that includes millions of Dollars in both Israel and the world, will successfully translate into revenues in FY21.

The government grants won by the Company are from 3 different projects. The total budget of the projects is over \$1.9 million before additional extensions, and they expected to continue into FY22, improving The Company's cash position.

Successful COVID 19 strategy enabled the Company to reduce net cash outflow from operating activities by \$1.7M, a decrease of 45% in FY20 compared to prior period, despite increase in manufacturing costs. This was in preparation for delivery of certain large project during 2021 to meet the backlog of orders of \$1.5M

The Directors have prepared budgets which demonstrates that, based on the above factors the consolidated entity has sufficient funds available to meet its commitments for at least twelve months from the date of signing of this report.

The Board are confident of raising further capital through equity raising when deemed necessary.

Parent entity information

In accordance with the Corporations Act 2001, these financial statements present the results of the consolidated entity only. Supplementary information about the parent entity is disclosed in note 30.

Principles of consolidation

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Mobilicom Limited ('Company' or 'parent entity') as at 31 December 2020 and the results of all subsidiaries for the year then ended. Mobilicom Limited and its subsidiaries together are referred to in these financial statements as the 'consolidated entity'.

Subsidiaries are all those entities over which the consolidated entity has control. The consolidated entity controls an entity when the consolidated entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the consolidated entity. They are de-consolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between entities in the consolidated entity are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the consolidated entity.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. A change in ownership interest, without the loss of control, is accounted for as an equity transaction, where the difference between the consideration transferred and the book value of the share of the non-controlling interest acquired is recognised directly in equity attributable to the parent.

Where the consolidated entity loses control over a subsidiary, it derecognises the assets including goodwill, liabilities and non-controlling interest in the subsidiary together with any cumulative translation differences recognised in equity. The consolidated entity recognises the fair value of the consideration received and the fair value of any investment retained together with any gain or loss in profit or loss.

Foreign currency translation

The financial statements are presented in Australian dollars, which is Mobilicom Limited's presentation currency.



Note 2. Significant accounting policies (continued)

Foreign currency transactions

Foreign currency transactions are translated into Australian dollars using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at financial year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Foreign operations

The assets and liabilities of foreign operations are translated into Australian dollars using the exchange rates at the reporting date. The revenues and expenses of foreign operations are translated into Australian dollars using the average exchange rates, which approximate the rates at the dates of the transactions, for the period. All resulting foreign exchange differences are recognised in other comprehensive income through the foreign currency reserve in equity.

The foreign currency reserve is recognised in profit or loss when the foreign operation or net investment is disposed of.

Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in the consolidated entity's normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current.

Research and development

Expenditure during the research phase of a project is recognised as an expense when incurred.

Development costs are capitalised only when technical feasibility studies identify that the project will develop an intangible asset that will be completed and available for use or sale, that there are adequate technical, financial and other resources to complete the development, that it will deliver future economic benefits and these benefits can be measured reliably.

Impairment of financial assets

The consolidated entity assesses at the end of each reporting period whether there is any objective evidence of impairment of financial assets carried at amortized cost.

Impairment of non-financial assets

Non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs of disposal and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.



Note 2. Significant accounting policies (continued)

Defined benefit plans

The Company operates a defined benefit plan in respect of severance pay pursuant to the Severance Pay Law. According to the Law, employees are entitled to severance pay upon dismissal retirement and several other events prescribed by that Law. The liability for termination of employee-employer relationship is measured using the projected unit credit method.

The actuarial assumptions include rates of employee turnover and future salary increases based on the estimated timing of payment. The amounts are presented based on discounted expected future cash flows using a discount rate determined by reference to yields on corporate bonds with a term that matches the estimated term of the benefit plan. In respect of its severance pay obligation to certain of its employees, the Company makes current deposits in pension funds and insurance companies ("plan assets").

Plan assets comprise assets held by a Long-term employee benefits fund or qualifying insurance policies. Plan assets are not available to the Company's own creditors and cannot be returned directly to the Company. The liability for employee benefits presented in the statement of financial position presents the present value of the defined benefit obligation less the fair value of the plan assets.

Remeasurements, comprising of actuarial gains and losses, the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognized immediately in the statement of financial position with a corresponding debit or credit to retained earnings through OCI in the period in which they occur. Remeasurements are not reclassified to profit or loss in subsequent periods. Past service costs are recognised in profit or loss.

Goods and Services Tax ('GST') and other similar taxes

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the tax authority. In this case it is recognised as part of the cost of the acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST receivable from, or payable to, the tax authority is included in other receivables or other payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the tax authority, are presented as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the tax authority.

New Accounting Standards and Interpretations adopted

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the consolidated entity for the annual reporting period ended 31 December 2020. The consolidated entity has not yet assessed the impact of these new or amended Accounting Standards and Interpretations.

Note 3. Critical accounting judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities (refer to the respective notes) within the next financial year are discussed below.



Note 3. Critical accounting judgements, estimates and assumptions (continued)

Share-based payments

The consolidated entity has a share based remuneration scheme for employees. The fair value of share options is estimated by using the Black-Scholes option pricing model, on the date of grant based on certain assumptions. Those assumptions are described in the share based payments note and include, among others, the dividend growth rate, expected share price volatility and expected life of the options. The fair value of the equity settled options granted is charged to statement of comprehensive income over the vesting period of each tranche and the credit is taken to equity, based on the consolidated entity's estimate of shares that will eventually vest.

Note 4. Operating segments

An operating segment is a component of an entity that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same entity), whose operating results are regularly reviewed by the entity's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance and for which discrete financial information is available. This includes start-up operations which are yet to earn revenues. Management will also consider other factors in determining operating segments such as the existence of a line manager and the level of segment information presented to the board of directors. During the year the Company only operated in one segment, which is to further commercialise solutions for mission critical and remote mobile private communications networks without the need to reply upon or utilise existing infrastructure.

Note 5. Revenue

| | Conso | lidated |
|---------------|------------|------------|
| | 2020 \$ | 2019 \$ |
| Sale of goods | 2,066,478 | 3,435,361 |

Revenue from contracts with customers

Revenue is recognised at an amount that reflects the consideration to which the consolidated entity is expected to be entitled in exchange for transferring goods or services to a customer. For each contract with a customer, the consolidated entity: identifies the contract with a customer; identifies the performance obligations in the contract; determines the transaction price which takes into account estimates of variable consideration and the time value of money; allocates the transaction price to the separate performance obligations on the basis of the relative stand-alone selling price of each distinct good or service to be delivered; and recognises revenue when or as each performance obligation is satisfied in a manner that depicts the transfer to the customer of the goods or services promised.

Interest

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

Government Grant income

The Company receives government grant income from the Israeli Innovation Authority (formerly the Office of the Chief Scientist) (Innovation Authority). Grant revenue is accounted for during the period in which it is received.



Note 6. Cost of sales

| Consolidated | |
|--------------|---|
| 2020 \$ | 2019 \$ |
| 230,722 | 310,609 |
| 414,778 | 652,495 |
| 17,282 | 22,933 |
| 36,382 | 4,936 |
| 26,230 | 22,968 |
| 725,394 | 1,013,941 |
| | 2020 \$ 230,722 414,778 17,282 36,382 26,230 |

Note 7. Selling and marketing expenses

| | Consoli | dated |
|-------------------------------|------------|------------|
| | 2020 \$ | 2019 \$ |
| Salaries and benefits | 843,691 | 1,035,234 |
| Marketing services | 69,783 | 287,156 |
| Travel expenses | 13,463 | 103,137 |
| Depreciation | 92,097 | 68,905 |
| Occupancy and office expenses | 25,772 | 35,967 |
| Other | 68,089 | 74,661 |
| | 1,112,895 | 1,605,060 |

Note 8. Research and development

| | Consoli | dated |
|-----------------------------------|----------------------|---------------------|
| | 2020 \$ | 2019 \$ |
| Salaries and benefits | 1,604,187 | 2,380,688 |
| Materials Royalties to the OCS | 129,834 (155,896) | 125,550 (13,290) |
| Subcontractors Depreciation | 571,730 140,720 | 629,667 133,510 |
| Other | 127,747 | 153,190 |
| | | 3,409,315 |



Note 9. General and administration expenses

| | Consolidated | |
|-------------------------------|--------------|------------|
| | 2020 \$ | 2019 \$ |
| Salaries and benefits | 475,134 | 927,441 |
| Professional fees | 474,214 | 379,047 |
| Insurance | 138,746 | 76,239 |
| Travel expenses | 2,338 | 47,384 |
| Depreciation | 26,229 | 22,968 |
| Occupancy and office expenses | 15,574 | 34,924 |
| Other | 69,735 | 190,963 |
| | 1,201,971 | 1,678,966 |

Note 10. Income tax expense

| | Consolidated | |
|--|--------------|-------------|
| | 2020 \$ | 2019 \$ |
| Numerical reconciliation of income tax expense and tax at the statutory rate | | |
| Loss before income tax expense | (2,781,899) | (3,641,406) |
| Tax at the statutory tax rate of 27.5% | (765,022) | (1,001,387) |
| Tax effect amounts which are not deductible/(taxable) in calculating taxable income: | | |
| Share-based payments | 43,978 | - |
| Other temporary differences not recognised | 721,044 | 1,001,387 |
| Income tax expense | | - |

Deferred tax assets relating to temporary differences and unused tax losses are recognised only to the extent that is it probable that future taxable profits will be available against which the benefits of the deferred tax asset can be utilised

Note 11. Current assets - cash and cash equivalents

| | Consoli | Consolidated | |
|---------------------------------|------------|------------------------|--|
| | 2020 \$ | 2019 \$ | |
| Cash at bank Cash on deposit | 2,464,655 | 2,249,937 2,460,324 | |
| | 2,464,655 | 4,710,261 | |

Accounting policy for cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Restricted cash is considered by Mobilicom to be deposits with banks which are used mainly as a security for guarantees provided against customer payments in advance.



Note 12. Current assets - trade and other receivables

| | Consol | Consolidated | |
|-------------------|------------|--------------|--|
| | 2020 \$ | 2019 \$ | |
| Trade receivables | 259,999 | 1,131,500 | |
| Other receivables | 125,157 | 141,618 | |
| | 385,156 | 1,273,118 | |

Accounting policy for trade and other receivables

Trade receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any allowance for expected credit losses. Trade receivables are generally due for settlement within 30 days.

The consolidated entity has applied the simplified approach to measuring expected credit losses, which uses a lifetime expected loss allowance. To measure the expected credit losses, trade receivables have been grouped based on days overdue.

Other receivables are recognised at amortised cost, less any allowance for expected credit losses.

No allowance for expected credit losses or overdue balances are accounted for in the financial statements.

Note 13. Current assets - inventories

| | Consol | Consolidated | |
|--------------------------|------------|--------------|--|
| | 2020 \$ | 2019 \$ | |
| Finished goods - at cost | 803,004 | 525,047 | |
| | | | |

Accounting policy for inventories

Inventories are recognised at the lower of cost and net realisable value.

Note 14. Non-current assets - property, plant and equipment

| | Consolidated | |
|--|--------------|------------|
| | 2020 \$ | 2019 \$ |
| Computer equipment - at cost | 223,473 | 223,070 |
| Less: Accumulated depreciation | (211,332) | (194,996) |
| | 12,141 | 28,074 |
| Office furniture & equipment - at cost | 129,095 | 129,095 |
| Less: Accumulated depreciation | (22,522) | (11,421) |
| | 106,573 | 117,674 |
| Machinery & equipment - at cost | 82,889 | 81,681 |
| Less: Accumulated depreciation | (58,120) | (47,421) |
| | 24,769 | 34,260 |
| | 143,483 | 180,008 |



Note 14. Non-current assets - property, plant and equipment (continued)

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

| Consolidated | Computer equipment \$ | Office furniture & equipment \$ | Machinery & equipment \$ | Total \$ |
|-----------------------------|-----------------------------|--|--------------------------------|-------------|
| Balance at 1 January 2019 | 11,727 | 6,065 | 21,319 | 39,111 |
| Additions | 30,701 | 119,972 | 26,131 | 176,804 |
| Depreciation expense | (8,168) | (8,363) | (19,376) | (35,907) |
| Balance at 31 December 2019 | 34,260 | 117,674 | 28,074 | 180,008 |
| Additions | 403 | - | 1,208 | 1,611 |
| Depreciation expense | (22,522) | (11,101) | (4,513) | (38,136) |
| Balance at 31 December 2020 | 12,141 | 106,573 | 24,769 | 143,483 |

Accounting policy for property, plant and equipment

Plant and equipment is stated at historical cost less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Depreciation is calculated on a straight-line basis to write off the net cost of each item of property, plant and equipment (excluding land) over their expected useful lives as follows:

| Computer equipment | 3 years |
|--------------------------------|-------------|
| Machinery and equipment | 6-7 years |
| Office furniture and equipment | 10-14 years |

The residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

An item of property, plant and equipment is derecognised upon disposal or when there is no future economic benefit to the consolidated entity. Gains and losses between the carrying amount and the disposal proceeds are taken to profit or loss.

Note 15. Non-current assets - right-of-use assets

| | Consolic | Consolidated | |
|--|-------------------|--------------|--|
| | 2020 \$ | 2019 \$ | |
| Land and buildings - right-of-use Motor vehicles - right-of-use | 697,234 73,214 | 946,342 - | |
| | 770,448 | 946,342 | |

Additions to the right-of-use assets during the financial year were \$87,557.

During the 2020 financial year the consolidated entity leased new cars for the Israeli company under agreement for 3 years.

The consolidated entity leases land and buildings for its offices in Israel under agreements for 5 years and in some cases, options to extend. On renewal, the terms of the leases are renegotiated.



Note 15. Non-current assets - right-of-use assets (continued)

Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

| Consolidated | Land and Buildings \$ | Motor Vehicle \$ | Total \$ |
|---|-----------------------------|-------------------------|--------------------------------|
| Balance at 1 January 2019 Upon initial adoption of AASB16 Leases Depreciation expense | 1,158,786 (212,444) | - | - 1,158,786 (212,444) |
| Balance at 31 December 2019 Additions Depreciation expense | 946,342 - (249,108) | - 87,557 (14,343) | 946,342 87,557 (263,451) |
| Balance at 31 December 2020 | 697,234 | 73,214 | 770,448 |

Accounting policy for right-of-use assets

A right-of-use asset is recognised at the commencement date of a lease. The right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset.

Right-of-use assets are depreciated on a straight-line basis over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter. Where the consolidated entity expects to obtain ownership of the leased asset at the end of the lease term, the depreciation is over its estimated useful life. Right-of use assets are subject to impairment or adjusted for any remeasurement of lease liabilities.

The consolidated entity has elected not to recognise a right-of-use asset and corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Lease payments on these assets are expensed to profit or loss as incurred.

Note 16. Current liabilities - trade and other payables

| | Consolio | Consolidated | | |
|----------------|------------|--------------|--|--|
| | 2020 \$ | 2019 \$ | | |
| Trade payables | 251,678 | 580,301 | | |
| Other payables | 767,516 | 851,441 | | |
| | 1,019,194 | 1,431,742 | | |

Refer to note 24 for further information on financial instruments.

Amounts noted above in other payables include amounts payable to Directors for wages payable.

Accounting policy for trade and other payables

These amounts represent liabilities for goods and services provided to the consolidated entity prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.



Note 17. Current liabilities - lease liabilities

| Consolic | Consolidated | |
|------------|--------------|--|
| 2020 \$ | 2019 \$ | |
| 271,284 | 218,754 | |
| | 2020 \$ | |

Refer to note 24 for further information on financial instruments.

Note 18. Non-current liabilities - lease liabilities

| | Consoli | dated |
|-----------------|------------|------------|
| | 2020 \$ | 2019 \$ |
| Lease liability | 547,115 | 727,253 |

Refer to note 24 for further information on financial instruments.

Accounting policy for lease liabilities

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the consolidated entity's incremental borrowing rate. Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties. The variable lease payments that do not depend on an index or a rate are expensed in the period in which they are incurred.

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following: future lease payments arising from a change in an index or a rate used; residual guarantee; lease term; certainty of a purchase option and termination penalties. When a lease liability is remeasured, an adjustment is made to the corresponding right-of use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

Note 19. Non-current liabilities - employee benefits

| | Consolidated | |
|-------------------|--------------|------------|
| | 2020 \$ | 2019 \$ |
| Employee benefits | 703,113 | 661,331 |

The company's liabilities for severance pay retirement and pension pursuant to Israeli law and employment agreements are recognized by full - in part by managers' insurance policies, for which the company makes monthly payments and accrued amounts in severance pay funds and the rest by the liabilities which are included in the financial statements.

The amounts funded displayed above include amounts deposited in severance pay funds with the addition of accrued income. According to the Severance Pay Law, the aforementioned amounts may not be withdrawn or mortgaged as long as the employer's obligations have not been fulfilled in compliance with Israeli law.



Note 19. Non-current liabilities - employee benefits (continued)

Statement of financial position amounts

The amounts recognised in the statement of financial position are determined as follows:

| | Consolio | |
|--|----------------------|----------------------|
| | 2020 \$ | 2019 \$ |
| Descent value of the defined herefit obligation | | 014 000 |
| Present value of the defined benefit obligation Fair value of defined benefit plan assets | 869,550 (166,437) | 811,629 (150,297) |
| | | (100,201) |
| Net liability in the statement of financial position | 703,113 | 661,331 |
| Movement in plan assets: | | |
| | Consolio | dated |
| | 2020 | 2019 |
| | \$ | \$ |
| Balance at the beginning of the year | 150,297 | 119,483 |
| Interest income | 2,945 | 4,845 |
| Contributions | 21,030 | 20,626 |
| Re measurements gain/(loss) | | |
| Return on plan assets (excluding interest) | 2,945 | 5,562 |
| Foreign exchanges differences | (10,780) | (219) |
| Balance at the end of the year | 166,437 | 150,297 |
| Datalice at the end of the year | 100,437 | 130,237 |
| Reconciliations | | |
| | Consoli | datad |
| | 2020 | 2019 |
| | \$ | \$ |
| Reconciliation of the present value of the defined benefit obligation | | |
| Balance at the beginning of the year | 811,629 | 596,281 |

| 811,629 | 596,281 |
|----------|------------------------------------|
| 15,568 | 23,817 |
| 62,695 | 54,131 |
| (3,505) | 130,423 |
| - | 55 |
| (16,837) | 6,922 |
| 869,550 | 811,629 |
| | 62,695 (3,505) - (16,837) |

Note 20. Non-current liabilities - Governmental liabilities on grants received

| | Consolidated | | |
|---|--------------|------------|--|
| | 2020 \$ | 2019 \$ | |
| Governmental liabilities on grants received | 6,754 | 149,931 | |

Accounting policy for Government liabilities on grants received

The Company measured the value of its governmental liabilities on grants received, each period, based on discounted cash flows derived from Company's future anticipated revenues.



22.884.795

Note 20. Non-current liabilities - Governmental liabilities on grants received (continued)

The Company participates in programs sponsored by the Israeli Innovation Authority- Office of Chief Scientist ("OCS"), for the support of research and development projects. Several programs are subjected to royalties, while others are not (the company is committed to pay royalties for the R&D programs, while the research programs does not required repayment). In exchange for the Chief Scientist's participation in the programs, the Company is required to pay royalties to the Chief Scientist at a rate between 3% and 3.5% of sales of developed products linked to U.S dollars, until repayment of 100% of the amount of grants received, plus annual interest at the LIBOR rate. The company is required to pay royalties, to the OCS, of sales to end customers of products developed with funds provided by the Chief Scientist, if and when such sales are recognized. The obligation to pay these royalties is contingent on actual sales of the products. Changes in the liability are recognized in research and development expenses. The exceptions of the Company to pay the grants are based on its estimation at the end of the each year.

Note 21. Equity - issued capital

| | 2020 Shares | Consol 2019 Shares | idated 2020 \$ | 2019 \$ |
|---------------------------------------|----------------|--------------------------|----------------------|------------|
| Ordinary shares - fully paid | 257,936,715 | 257,936,715 | 22,884,795 | 22,884,795 |
| Movements in ordinary share capital | | | | |
| Details Date | | Shares | Issue price | \$ |
| Balance 1 Janua | y 2019 | 217,626,715 | | 19,075,915 |
| Issue of shares to Directors 26 April | | 250,000 | \$0.08 | 20,000 |
| Placement 26 April | 2019 | 26,975,000 | \$0.10 | 2,697,500 |
| Placement 29 April | 2019 | 12,085,000 | \$0.10 | 1,208,500 |
| Placement 27 June | 2019 | 1,000,000 | - | 100,000 |
| Capital raising costs | | | - | (217,120) |
| Balance 31 Dece | mber 2019 | 257,936,715 | | 22,884,795 |

Balance

Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

31 December 2020

257.936.715

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

Capital risk management

The consolidated entity's objectives when managing capital is to safeguard its ability to continue as a going concern, so that it can provide returns for shareholders and benefits for other stakeholders and to maintain an optimum capital structure to reduce the cost of capital.

Capital is regarded as total equity, as recognised in the statement of financial position, plus net debt. Net debt is calculated as total borrowings less cash and cash equivalents.

In order to maintain or adjust the capital structure, the consolidated entity may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.



Note 21. Equity - issued capital (continued)

The consolidated entity would look to raise capital when an opportunity to invest in a business or company was seen as value adding relative to the current Company's share price at the time of the investment. The consolidated entity is not actively pursuing additional investments in the short term as it continues to integrate and grow its existing businesses in order to maximise synergies.

The consolidated entity is subject to certain financing arrangements covenants and meeting these is given priority in all capital risk management decisions. There have been no events of default on the financing arrangements during the financial year.

Accounting policy for issued capital Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Note 22. Equity - reserves

| | Consoli | Consolidated | | |
|---|-----------------------------------|----------------------------------|--|--|
| | 2020 \$ | 2019 \$ | | |
| Foreign currency reserve Share-based payments reserve Re-measurements reserve | 198,160 1,046,869 (474,752) | 22,324 1,318,853 (481,202) | | |
| | 770,277 | 859,975 | | |

Foreign currency reserve

The reserve is used to recognise exchange differences arising from the translation of the financial statements of foreign operations to Australian dollars.

Share-based payments reserve

The reserve is used to recognise the value of equity benefits provided to employees and directors as part of their remuneration, and other parties as part of their compensation for services.

Re-measurements reserves

The reserve is used for remeasurements comprising actuarial gains and losses on the net defined benefit liability.



Note 22. Equity - reserves (continued)

Movements in reserves

Movements in each class of reserve during the current and previous financial year are set out below:

| Consolidated | Re- measurement reserve \$ | Share based payments \$ | Foreign currency reserve \$ | Total \$ |
|---|-------------------------------------|-------------------------|--------------------------------------|--------------|
| Balance at 1 January 2019 | (356,341) | 1,072,030 | 160,988 | 876,677 |
| Foreign currency translation | - | - | (138,664) | (138,664) |
| Share based payments | - | 246,823 | - | 246,823 |
| Re-measurement of defined benefit plans | (124,861) | - | - | (124,861) |
| Balance at 31 December 2019 | (481,202) | 1,318,853 | 22,324 | 859,975 |
| Foreign currency translation | - | - | 173,836 | 180,286 |
| Share based payments | - | 173,134 | - | 173,134 |
| Lapse of options | - | (20,702) | - | (20,702) |
| Expiry of options | - | (424,416) | - | (424,416) |
| Re-measurement of defined benefit plans | 6,450 | - | - | <u>6,450</u> |
| Balance at 31 December 2020 | (474,752) | 1,046,869 | 198,160 | 770,277 |

Note 23. Equity - dividends

There were no dividends paid, recommended or declared during the current or previous financial year.

Note 24. Financial instruments

Financial risk management objectives

The consolidated entity's activities expose it to a variety of financial risks: market risk (including foreign currency risk, price risk and interest rate risk), credit risk and liquidity risk. The consolidated entity's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the consolidated entity. The consolidated entity uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate, foreign exchange and other price risks, ageing analysis for credit risk and beta analysis in respect of investment portfolios to determine market risk.

Risk management is carried out by senior finance executives ('finance') under policies approved by the Board of Directors ('the Board'). These policies include identification and analysis of the risk exposure of the consolidated entity and appropriate procedures, controls and risk limits. Finance identifies, evaluates and hedges financial risks within the consolidated entity's operating units. Finance reports to the Board on a monthly basis.

Market risk

Foreign currency risk

The consolidated entity undertakes certain transactions denominated in foreign currency and is exposed to foreign currency risk through foreign exchange rate fluctuations.

Foreign exchange risk arises from future commercial transactions and recognised financial assets and financial liabilities denominated in a currency that is not the entity's functional currency. The risk is measured using sensitivity analysis and cash flow forecasting.



Note 24. Financial instruments (continued)

The carrying amount of the consolidated entity's foreign currency denominated financial assets and financial liabilities at the reporting date were as follows (holdings are shown in AUD equivalents):

| | Assets | | Liabilities | |
|--------------------|-----------|-----------|-------------|--------|
| Consolidated | 2020 | 2019 | 2020 | 2019 |
| | \$ | \$ | \$ | \$ |
| US dollars | 443,223 | 224,800 | 6,237 | 25,000 |
| Euros | 1,319 | 7,000 | 64 | 16,500 |
| Israeli New Shekel | 1,913,156 | 1,967,500 | - | - |
| | 2,357,698 | 2,199,300 | 6,301 | 41,500 |

Foreign exchange risk arises from future commercial transactions and recognised financial assets and financial liabilities denominated in a currency that is not the entity's functional currency. The risk is measured using sensitivity analysis.

Price risk

Price risk is the risk that future cashflows derived from financial instruments will be changed as a result of a market price movement, other than foreign currency rates and interest rates. The consolidated entity is not exposed to any significant price risk.

Interest rate risk

The consolidated entity's exposure to the risk of changes in market interest rates relates primarily to the consolidated entity's cash deposits with floating interest rates. These financial assets with variable rates expose the consolidated entity to interest rate risk.

Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the consolidated entity. The consolidated entity has a strict code of credit, including obtaining agency credit information, confirming references and setting appropriate credit limits. The consolidated entity obtains guarantees where appropriate to mitigate credit risk. The maximum exposure to credit risk at the reporting date to recognised financial assets is the carrying amount, net of any provisions for impairment of those assets, as disclosed in the statement of financial position and notes to the financial statements. The consolidated entity does not hold any collateral.

The consolidated entity has adopted a lifetime expected loss allowance in estimating expected credit losses to trade receivables through the use of a provisions matrix using fixed rates of credit loss provisioning. These provisions are considered representative across all customers of the consolidated entity based on recent sales experience, historical collection rates and forward-looking information that is available.

Generally, trade receivables are written off when there is no reasonable expectation of recovery. Indicators of this include the failure of a debtor to engage in a repayment plan, no active enforcement activity and a failure to make contractual payments for a period greater than 1 year.

Liquidity risk

Vigilant liquidity risk management requires the consolidated entity to maintain sufficient liquid assets (mainly cash and cash equivalents) and available borrowing facilities to be able to pay debts as and when they become due and payable.

The consolidated entity manages liquidity risk by maintaining adequate cash reserves and available borrowing facilities by continuously monitoring actual and forecast cash flows and matching the maturity profiles of financial assets and liabilities.

Remaining contractual maturities

The following tables detail the consolidated entity's remaining contractual maturity for its financial instrument liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the financial liabilities are required to be paid. The tables include both interest and principal cash flows disclosed as remaining contractual maturities and therefore these totals may differ from their carrying amount in the statement of financial position.



Note 24. Financial instruments (continued)

| Consolidated - 2020 | Weighted average interest rate % | 1 year or less \$ | Between 1 and 2 years \$ | Between 2 and 5 years \$ | Over 5 years \$ | Remaining contractual maturities \$ |
|---|---|----------------------|--------------------------------|--------------------------------|--------------------|--|
| Non-derivatives Non-interest bearing Trade payables | - | 251,678 | - | - | - | 251,678 |
| Other payables | - | 767,516 | - | - | - | 767,516 |
| Government liabilities | - | 6,754 | - | - | | 6,754 |
| Total non-derivatives | | 1,025,948 | | = | | 1,025,948 |
| Consolidated - 2019 | Weighted average interest rate % | 1 year or less \$ | Between 1 and 2 years \$ | Between 2 and 5 years \$ | Over 5 years \$ | Remaining contractual maturities \$ |
| Non-derivatives | | | | | | |
| Trade payables | - | 580,301 | - | - | - | 580,301 |
| Other payables | - | 851,441 | - | - | - | 851,441 |
| Government liabilities | - | 149,931 | - | | | 149,931 |
| Total non-derivatives | | 1,581,673 | - | - | - | 1,581,673 |

The cash flows in the maturity analysis above are not expected to occur significantly earlier than contractually disclosed above.

Fair value of financial instruments

Unless otherwise stated, the carrying amounts of financial instruments reflect their fair value.

Note 25. Key management personnel disclosures

Directors

The following persons were directors of Mobilicom Limited during the financial year:

Mr Oren Elkayam (Chairman and Managing Director)

Mr Yossi Segal (Executive Director)

- Mr Campbell McComb (Non-executive director)
- Mr Jon Brett (Non-executive director)
- Mr Mark Licciardo (resigned 1 July 2020)

Compensation

The aggregate compensation made to directors and other members of key management personnel of the consolidated entity is set out below:

| | Consoli | Consolidated | |
|------------------------------|------------|--------------|--|
| | 2020 \$ | 2019 \$ | |
| Short-term employee benefits | 711,300 | 1,134,855 | |
| Post-employment benefits | 176,850 | 239,404 | |
| Share-based payments | 63,162 | 108,428 | |
| | 951,312 | 1,482,687 | |



Note 26. Remuneration of auditors

During the financial year the following fees were paid or payable for services provided by BDO Audit Pty Ltd, the auditor of the company, and its network firms:

| | Consoli 2020 \$ | dated 2019 \$ |
|--|-------------------------|-------------------------|
| Audit services - BDO Audit Pty Ltd Audit or review of the financial statements | 48,000 | 53,000 |
| Other services - BDO Audit Pty Ltd Preparation of tax return and other tax consulting | 4,500 | 12,200 |
| Audit services - BDO Israel Audit or review of the financial statements | <u>52,500</u> 52,438 | <u>65,200</u> 52,650 |
| Other services - BDO Israel Other | 1,873 | 6,100 |
| | 54,311 | 58,750 |

Note 27. Contingent liabilities

The Company participates in programs sponsored by the Chief Scientist ("OCS"), for the support of research and development projects. Several programs are subjected to royalties, while others are not (the company is committed to pay royalties for the R&D programs, while the research programs do not required repayment).

In exchange for the Chief Scientist's participation in the programs, the Company is required to pay royalties to the Chief Scientist at a rate between 3% and 3.5% of sales of developed products linked to U.S dollars, until repayment of 100% of the amount of grants received, plus annual interest at the LIBOR rate. The company is required to pay royalties, to the OCS, of sales to end customers of products developed with funds provided by the Chief Scientist, if and when such sales are recognised.

The obligation to pay these royalties is contingent on actual sales of the products. Changes in the liability are recognised in research and development expenses. The exceptions of the Company to pay the grants are based on its estimation at the end of the each year.

Note 28. Commitments

There were no commitments for the current or previous financial year.

Note 29. Related party transactions

Parent entity Mobilicom Limited is the parent entity.

Subsidiaries

Interests in subsidiaries are set out in note 31.

Key management personnel

Disclosures relating to key management personnel are set out in note 25 and the remuneration report included in the directors' report.



Note 29. Related party transactions (continued)

Transactions with related parties

The following transactions occurred with related parties:

| | Consolio | dated |
|---|------------------|------------------|
| | 2020 \$ | 2019 \$ |
| Payment for other expenses: Corporate secretarial fees paid to Mertons Corporate Services Pty Ltd (an entity related to Mark Licciardo) Consulting fees paid to Camac Investments Pty Ltd (an entity related to Campbell McComb) | 51,678 9,500 | 57,977 38,400 |
| Receivable from and payable to related parties The following balances are outstanding at the reporting date in relation to transactions with relation | ited parties: | |
| | Consolio 2020 | dated 2019 |

| | \$ | \$ |
|--|--------|-------|
| Current payables: Payables to related parties | 12,795 | 8,230 |

Terms and conditions

All transactions were made on normal commercial terms and conditions and at market rates.

Note 30. Parent entity information

Set out below is the supplementary information about the parent entity.

Statement of profit or loss and other comprehensive income

| Parent | |
|-------------------------|---|
| 2020 2019 | |
| ¢ \$ | |
| (2,115,510)(6,124,320) | |
| (2,115,510) (6,124,320) | |
| | 2020 2019 \$ \$ (2,115,510) (6,124,320) |

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Note 30. Parent entity information (continued)

Statement of financial position

| | Parent | | | |
|------------------------------|--------------|--------------|--|--|
| | 2020 | 2019 | | |
| | \$ | \$ | | |
| Total current assets | 661,384 | 2,589,430 | | |
| Total assets | 661,384 | 2,589,430 | | |
| Total current liabilities | 121,049 | 84,699 | | |
| Total liabilities | 121,049 | 84,699 | | |
| Equity | | | | |
| Issued capital | 16,921,147 | 16,921,147 | | |
| Share-based payments reserve | 633,773 | 907,074 | | |
| Accumulated losses | (17,014,585) | (15,323,490) | | |
| Total equity | 540,335 | 2,504,731 | | |

Guarantees entered into by the parent entity in relation to the debts of its subsidiaries

The parent entity had no guarantees in relation to the debts of its subsidiaries as at 31 December 2020.

Contingent liabilities

The parent entity had no contingent liabilities as at 31 December 2020.

Capital commitments - Property, plant and equipment

The parent entity had no capital commitments for property, plant and equipment as at 31 December 2020.

Significant accounting policies

The accounting policies of the parent entity are consistent with those of the consolidated entity, as disclosed in note 2, except for the following:

- Investments in subsidiaries are accounted for at cost, less any impairment, in the parent entity.
- 💌 🕟 Investments in associates are accounted for at cost, less any impairment, in the parent entity.
- Dividends received from subsidiaries are recognised as other income by the parent entity and its receipt may be an indicator of an impairment of the investment.

Note 31. Interests in subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiary in accordance with the accounting policy described in note 2:

| | | Ownership interest | | |
|------------------------------------|---|--------------------|-----------|--|
| Name | Principal place of business / Country of incorporation | 2020 % | 2019 % | |
| Mobilicom Ltd ("Mobilicom Israel") | Israel | 100.00% | 100.00% | |

Note 32. Events after the reporting period

No matter or circumstance has arisen since 31 December 2020 that has significantly affected, or may significantly affect the consolidated entity's operations, the results of those operations, or the consolidated entity's state of affairs in future financial years.



Note 33. Reconciliation of loss after income tax to net cash used in operating activities

| | Consoli 2020 \$ | dated 2019 \$ |
|--|---|--|
| Loss after income tax expense for the year | (2,781,899) | (3,641,406) |
| Adjustments for: Depreciation and amortisation Share-based payments Foreign exchange differences Lease interest | 285,276 173,134 179,932 12,238 | 248,351 266,823 (157,827) 46,981 |
| Change in operating assets and liabilities: Decrease/(increase) in trade and other receivables Increase in inventories Decrease/(increase) in prepayments Increase/(decrease) in trade and other payables Increase in employee benefits Increase in Government liabilities | 797,104 (277,957) 5,943 (412,547) 41,783 (143,178) | (727,477) (87,564) (55,830) 445,230 59,671 (17,749) |
| Net cash used in operating activities | (2,120,171) | (3,620,797) |

Note 34. Earnings per share

| | Consol 2020 \$ | idated 2019 \$ |
|---|----------------------|----------------------|
| Loss after income tax attributable to the owners of Mobilicom Limited | (2,781,899) | (3,641,406) |
| | Number | Number |
| Weighted average number of ordinary shares used in calculating basic earnings per share | 257,936,715 | 244,856,674 |
| Weighted average number of ordinary shares used in calculating diluted earnings per share | 257,936,715 | 244,856,674 |
| | Cents | Cents |
| Basic earnings per share Diluted earnings per share | (1.08) (1.08) | (1.49) (1.49) |

The rights to options held by option holders have not been included in the weighted average number of ordinary shares for the purposes of calculating diluted EPS as they do not meet the requirements for inclusion in AASB 133 "Earnings per Share". The rights to options are non-dilutive as the consolidated entity is loss generating.

Accounting policy for earnings per share

Basic earnings per share

Basic earnings per share is calculated by dividing the profit attributable to the owners of Mobilicom Limited, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the financial year.

Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.



Note 35. Share-based payments

Set out below is a summary of options granted and on issue at the end of the year.

| 2020 | | | Balance at | | | Expired/ | Balance at |
|------------|-------------|-------------------|-----------------------|------------|-----------|---------------------|---------------------|
| Grant date | Expiry date | Exercise price | the start of the year | Granted | Exercised | forfeited/ other | the end of the year |
| 27/04/2017 | 27/04/2020 | \$0.20 | 3,400,000 | - | - | (3,400,000) | - |
| 27/04/2017 | 27/04/2022 | \$0.20 | 1,850,000 | - | - | - | 1,850,000 |
| 10/03/2010 | 20/03/2020 | \$0.05 | 460,568 | - | - | (460,568) | - |
| 21/09/2011 | 21/09/2021 | \$0.05 | 2,379,568 | - | - | (1,458,462) | 921,136 |
| 05/11/2015 | 25/11/2025 | \$0.12 | 307,044 | - | - | (307,044) | - |
| 20/10/2016 | 20/10/2026 | \$0.12 | 614,090 | - | - | - | 614,090 |
| 05/11/2015 | 05/11/2025 | \$0.12 | 1,151,417 | - | - | (38,381) | 1,113,036 |
| 17/04/2018 | 16/04/2023 | \$0.15 | 5,200,000 | - | - | (2,300,000) | 2,900,000 |
| 30/05/2018 | 29/05/2024 | \$0.15 | 400,000 | - | - | - | 400,000 |
| 20/09/2018 | 19/09/2023 | \$0.15 | 600,000 | - | - | (600,000) | - |
| 21/05/2019 | 21/05/2024 | \$0.15 | 300,000 | - | - | (300,000) | - |
| 30/05/2019 | 25/06/2025 | \$0.15 | 3,000,000 | - | - | - | 3,000,000 |
| 05/08/2019 | 05/08/2022 | \$0.15 | 1,500,000 | - | - | - | 1,500,000 |
| 29/12/2020 | 29/12/2025 | \$0.08 | | 12,650,000 | | | 12,650,000 |
| | | | 21,162,697 | 12,650,000 | - | (8,864,455) | 24,948,242 |
| | | | | | | | |

During the year, the company granted 12,650,000 unlisted options to employees of the Company. The options were issued with the following vesting periods:

6,450,000 options vesting after 3 years; and

6,200,000 options vesting after 4 years.

For the options granted during the current financial year, the valuation model inputs used to determine the fair value at the grant date, are as follows:

| Grant date | Expiry date | Share price at grant date | Exercise price | Expected volatility | Dividend yield | Risk-free interest rate | Fair value at grant date |
|------------|-------------|---------------------------|-------------------|---------------------|-------------------|----------------------------|--------------------------|
| 29/12/2020 | 29/12/2025 | \$0.083 | \$0.080 | 77.81% | - | 0.21% | \$0.0460 |
| 29/12/2020 | 29/12/2025 | \$0.083 | \$0.080 | 77.81% | | 0.10% | \$0.0450 |

Accounting policy for share-based payments

Equity-settled and cash-settled share-based compensation benefits are provided to employees.

Equity-settled transactions are awards of shares, or options over shares, that are provided to employees in exchange for the rendering of services. Cash-settled transactions are awards of cash for the exchange of services, where the amount of cash is determined by reference to the share price.

The cost of equity-settled transactions are measured at fair value on grant date. Fair value is independently determined using the Black-Scholes option pricing model that takes into account the exercise price, the term of the option, the impact of dilution, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk free interest rate for the term of the option, together with non-vesting conditions that do not determine whether the consolidated entity receives the services that entitle the employees to receive payment. No account is taken of any other vesting conditions.

The cost of equity-settled transactions are recognised as an expense with a corresponding increase in equity over the vesting period. The cumulative charge to profit or loss is calculated based on the grant date fair value of the award, the best estimate of the number of awards that are likely to vest and the expired portion of the vesting period. The amount recognised in profit or loss for the period is the cumulative amount calculated at each reporting date less amounts already recognised in previous periods.



Note 35. Share-based payments (continued)

The cost of cash-settled transactions is initially, and at each reporting date until vested, determined by applying either the Black-Scholes option pricing model, taking into consideration the terms and conditions on which the award was granted. The cumulative charge to profit or loss until settlement of the liability is calculated as follows:

- during the vesting period, the liability at each reporting date is the fair value of the award at that date multiplied by the expired portion of the vesting period.
- from the end of the vesting period until settlement of the award, the liability is the full fair value of the liability at the reporting date.

All changes in the liability are recognised in profit or loss. The ultimate cost of cash-settled transactions is the cash paid to settle the liability.

Market conditions are taken into consideration in determining fair value. Therefore any awards subject to market conditions are considered to vest irrespective of whether or not that market condition has been met, provided all other conditions are satisfied.

If equity-settled awards are modified, as a minimum an expense is recognised as if the modification has not been made. An additional expense is recognised, over the remaining vesting period, for any modification that increases the total fair value of the share-based compensation benefit as at the date of modification.

If the non-vesting condition is within the control of the consolidated entity or employee, the failure to satisfy the condition is treated as a cancellation. If the condition is not within the control of the consolidated entity or employee and is not satisfied during the vesting period, any remaining expense for the award is recognised over the remaining vesting period, unless the award is forfeited.

If equity-settled awards are cancelled, it is treated as if it has vested on the date of cancellation, and any remaining expense is recognised immediately. If a new replacement award is substituted for the cancelled award, the cancelled and new award is treated as if they were a modification.

Mobilicom Limited Directors' declaration 31 December 2020



In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, the Australian Accounting Standards, the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes comply with International Financial Reporting Standards as issued by the International Accounting Standards Board as described in note 2 to the financial statements;
- the attached financial statements and notes give a true and fair view of the consolidated entity's financial position as at 31 December 2020 and of its performance for the financial year ended on that date; and
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- The directors have been given the declarations required by section 295A of the Corporations Act 2001.

Signed in accordance with a resolution of directors made pursuant to section 295(5)(a) of the Corporations Act 2001.

On behalf of the directors

ALAMM

Oren Elkayam Chairman and Managing Director

26 February 2021 Tel Aviv



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To the members of Mobilicom Limited

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Mobilicom Limited (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 31 December 2020, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies and the directors' declaration.

In our opinion the accompanying financial report of the Group, is in accordance with the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Group's financial position as at 31 December 2020 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards and the Corporations Regulations 2001.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



Key audit matter

Significant Overseas Operations

The Group's structure comprises significant overseas operations. The existence of such operations heightens the importance of engaging with the component auditor to mitigate the risk associated with delivering an audit in a location and regulatory environment other than Australia.

How the matter was addressed in our audit

Our procedures included but were not limited to:

- Gaining an understanding of the Group, its components and the environment it operates in to identify the risks of material misstatement to the Group's financial report; and
- Engaging component auditors in Israel.

As part of this matter we evaluated:

- Their understanding of the ethical requirements and their professional competence to ensure they were competent and independent;
- The business activities of the component that were significant to the Group audit through regular teleconferences throughout the audit process;
- The susceptibility of the component's financial information to material misstatement from fraud and error; and
- Review of the component auditor's working papers and deliverables, in particular the areas that were key to the Group audit.

Other information

The directors are responsible for the other information. The other information comprises the information in the Group's annual report for the year ended 31 December 2020, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.



Auditor's responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<u>http://www.auasb.gov.au/Home.aspx</u>) at:

http://www.auasb.gov.au/auditors_responsibilities/ar1.pdf

This description forms part of our auditor's report.

Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 12 to 16 of the directors' report for the year ended 31 December 2020.

In our opinion, the Remuneration Report of Mobilicom Limited, for the year ended 31 December 2020, complies with section 300A of the *Corporations Act 2001*.

Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

BDO Audit Pty Ltd

BDO tim Fairdaugh

Tim Fairclough Director

Melbourne, 26 February 2021



The shareholder information set out below was applicable as at 8 February 2021.

Distribution of equitable securities

Analysis of number of equitable security holders by size of holding:

| Ordinary Number of holders | shares % of total shares issued | • | • |
|----------------------------------|--|---|---|
| 15 | 0.01 | - | - |
| | | - | - |
| 318 | 4.70 | - | - |
| 155 | 94.78 | 20 | 100.00 |
| 670 | 100.00 | 20 | 100.00 |
| 95 | 15.14 | - | - |
| | Number of holders 15 50 132 318 155 670 | Number of holdersshares issued150.01500.081320.433184.7015594.78670100.00 | Number of holders % of total shares issued Number of holders 15 0.01 - 50 0.08 - 132 0.43 - 318 4.70 - 155 94.78 20 |

Equity security holders

Twenty largest quoted equity security holders

The names of the twenty largest security holders of quoted equity securities are listed below:

| | Ordinary shares % of total | |
|--|-------------------------------|------------------|
| | Number held | shares issued |
| | | |
| IBI TRUST MANAGEMENT (OREN ELKAYAM A/C) | 36,404,774 | 14.11 |
| IBI TRUST MANAGEMENT (YOSSI SEGAL A/C) | 30,167,158 | |
| ZELWER SUPERANNUATION PTY LTD (ZELWER SUPER BENEFIT FND A/C) | 14,602,282 | 5.66 |
| BI TRUST MANAGEMENT (SHALOM ELKAYAM A/C) | 12,051,511 | 4.67 |
| BLTRUST MANAGEMENT (ASHER SEGAL A/C) | 10,132,481 | 3.93 |
| IBI TRUST MANAGEMENT (LUIZA SEGAL A/C) | 9,632,481 | 3.73 |
| (HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED | 5,553,529 | 2.15 |
| NABE PTY LTD (THE GLASS A/C) | 5,000,000 | 1.94 |
| NATIONAL NOMINEES LIMITED | 4,823,941 | 1.87 |
| UBUTRUST MANAGEMENT (SHMUEL WASSERMAN A/C) | 4,354,395 | 1.69 |
| GEOFF SHAW HOSPITALITY MANAGEMENT PTY LIMITED | 4,255,066 | 1.65 |
| HERSHMAN HOLDINGS LLC | 4,074,370 | 1.58 |
| MCR19 HOLDINGS LLC | 3,917,645 | 1.52 |
| MR ALAN HIRMES | 3,894,864 | 1.51 |
| UBS NOMINEES PTY LTD | 3,750,000 | 1.45 |
| HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED - A/C 2 | 3,475,000 | 1.35 |
| STEVEN & MALI SHWARTZ LLC | 2,530,587 | 0.98 |
| BNP PARIBAS NOMINEES PTY LTD (IB AU NOMS RETAILCLIENT DRP) | 2,496,213 | 0.97 |
| MRS NARELLE FAY | 2,467,775 | 0.96 |
| MR JOHN PLUMMER | 2,127,515 | 0.82 |
| | 165,711,587 | 64.24 |

Mobilicom Limited Shareholder information 31 December 2020

Unquoted equity securities



| | Number on issue | Number of holders |
|-------------------------------------|--------------------|----------------------|
| Options over ordinary shares issued | 24,948,262 | 20 |

Substantial holders

Substantial holders in the Company are set out below:

| | Ordinary shares % of total shares | |
|--|---|--------|
| | Number held | issued |
| IBI TRUST MANAGEMENT (OREN ELKAYAM A/C) | 36,404,774 | 14.11 |
| IBI TRUST MANAGEMENT (YOSSI SEGAL A/C) | 30,167,158 | 11.70 |
| ZELWER SUPERANNUATION PTY LTD (ZELWER SUPER BENEFIT FND A/C) | 14,602,282 | 5.66 |

Voting rights

The voting rights attached to ordinary shares are set out below:

Ordinary shares

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.