

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549  
FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2018

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_ to \_\_\_\_.

**RETAIL OPPORTUNITY INVESTMENTS CORP.**  
*(Exact name of registrant as specified in its charter)*  
Commission file number: 001-33749

**RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP**  
*(Exact name of registrant as specified in its charter)*  
Commission file number: 333-189057-01

Maryland (Retail Opportunity Investments Corp.)  
Delaware (Retail Opportunity Investments Partnership, LP)  
(State or other jurisdiction of  
incorporation or organization)

26-0500600 (Retail Opportunity Investments Corp.)  
94-2969738 (Retail Opportunity Investments Partnership, LP)  
(I.R.S. Employer  
Identification No.)

11250 El Camino Real, Suite 200  
San Diego, California  
(Address of principal executive  
offices)

92130  
(Zip code)

Registrant's telephone number, including area code:  
(858) 677-0900

Securities Registered Pursuant to Section 12(b) of the Act:

Title of Each Class	Name of Exchange on Which Registered
Common Stock, \$0.0001 par value per share	The NASDAQ Stock Market LLC

Securities Registered Pursuant to Section 12(g) of the Act:

Retail Opportunity Investments Corp.	None
Retail Opportunity Investments Partnership, LP	None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Retail Opportunity Investments Corp.	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Retail Opportunity Investments Partnership, LP	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Retail Opportunity Investments Corp.	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>
Retail Opportunity Investments Partnership, LP	Yes <input type="checkbox"/> No <input checked="" type="checkbox"/>

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Retail Opportunity Investments Corp.	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Retail Opportunity Investments Partnership, LP	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>

Indicate by check mark whether the registrant has submitted electronically, if any, every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Retail Opportunity Investments Corp.	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Retail Opportunity Investments Partnership, LP	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company” and “emerging growth company” in Rule 12b-2 of the Exchange Act. (Check one):

Retail Opportunity Investments Corp.

Large accelerated filer       Accelerated filer       Non-accelerated filer       Smaller reporting company   
Emerging growth company       If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Retail Opportunity Investments Partnership, LP

Large accelerated filer       Accelerated filer       Non-accelerated filer       Smaller reporting company   
Emerging growth company       If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a Shell Company (as defined in rule 12b-2 of the Exchange Act).

Retail Opportunity Investments Corp.      Yes  No   
Retail Opportunity Investments Partnership, LP      Yes  No

The aggregate market value of the common equity held by non-affiliates of Retail Opportunity Investments Corp. as of June 30, 2018, the last business day of its most recently completed second fiscal quarter, was \$2.1 billion (based on the closing sale price of \$19.16 per share of Retail Opportunity Investments Corp. common stock on that date as reported on the NASDAQ Global Select Market).

There is no public trading market for the operating partnership units of Retail Opportunity Investments Partnership, LP. As a result the aggregate market value of common equity securities held by non-affiliates of this registrant cannot be determined.

Indicate the number of shares outstanding of each of the issuer’s classes of common stock as of the latest practicable date: 113,996,474 shares of common stock, par value \$0.0001 per share, of Retail Opportunity Investments Corp. outstanding as of February 15, 2019.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of Retail Opportunity Investments Corp.’s definitive proxy statement for its 2019 Annual Meeting, to be filed within 120 days after its fiscal year, are incorporated by reference into Part III of this Annual Report on Form 10-K.

## EXPLANATORY PARAGRAPH

This report combines the annual reports on Form 10-K for the year ended December 31, 2018 of Retail Opportunity Investments Corp., a Maryland corporation (“ROIC”), and Retail Opportunity Investments Partnership, LP, a Delaware limited partnership (the “Operating Partnership”) of which Retail Opportunity Investments Corp. is the parent company and through its wholly owned subsidiary, acts as general partner. Unless otherwise indicated or unless the context requires otherwise, all references in this report to “the Company,” “we,” “us,” “our,” or “our company” refer to ROIC together with its consolidated subsidiaries, including Retail Opportunity Investments Partnership, LP. Unless otherwise indicated or unless the context requires otherwise, all references in this report to the Operating Partnership refer to Retail Opportunity Investments Partnership, LP together with its consolidated subsidiaries.

ROIC operates as a real estate investment trust and as of December 31, 2018, ROIC owned an approximate 90.8% partnership interest in the Operating Partnership. Retail Opportunity Investments GP, LLC, ROIC’s wholly-owned subsidiary, is the sole general partner of the Operating Partnership. Through this subsidiary, ROIC has full and complete authority and control over the Operating Partnership’s business.

The Company believes that combining the annual reports on Form 10-K of ROIC and the Operating Partnership into a single report will result in the following benefits:

- facilitate a better understanding by the investors of ROIC and the Operating Partnership by enabling them to view the business as a whole in the same manner as management views and operates the business;
- remove duplicative disclosures and provide a more straightforward presentation in light of the fact that a substantial portion of the disclosure applies to both ROIC and the Operating Partnership; and
- create time and cost efficiencies through the preparation of one combined report instead of two separate reports.

Management operates ROIC and the Operating Partnership as one enterprise. The management of ROIC and the Operating Partnership are the same.

There are few differences between ROIC and the Operating Partnership, which are reflected in the disclosures in this report. The Company believes it is important to understand the differences between ROIC and the Operating Partnership in the context of how these entities operate as an interrelated consolidated company. ROIC is a real estate investment trust, whose only material assets are its direct or indirect partnership interests in the Operating Partnership and membership interest in Retail Opportunity Investments GP, LLC, which is the sole general partner of the Operating Partnership. As a result, ROIC does not conduct business itself, other than acting as the parent company and through Retail Opportunity Investments Partnership GP, LLC as the sole general partner of the Operating Partnership. The Operating Partnership holds substantially all the assets of the Company and directly or indirectly holds the ownership interests in the Company’s real estate ventures. The Company conducts its business through the Operating Partnership, which is structured as a partnership with no publicly traded equity. Except for net proceeds from equity issuances by ROIC, which are contributed to the Operating Partnership, the Operating Partnership generates the capital required by the Company’s business through the Operating Partnership’s operations, by the Operating Partnership’s incurrence of indebtedness (directly and through subsidiaries) or through the issuance of operating partnership units (“OP Units”) of the Operating Partnership.

Non-controlling interests is the primary difference between the Consolidated Financial Statements for ROIC and the Operating Partnership. The OP Units in the Operating Partnership that are not owned by ROIC are accounted for as partners’ capital in the Operating Partnership’s financial statements and as non-controlling interests in ROIC’s financial statements. Accordingly, this report presents the Consolidated Financial Statements for ROIC and the Operating Partnership separately, as required, as well as Earnings Per Share / Earnings Per Unit and Capital of the Partnership.

This report also includes separate Management’s Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources, Item 9A. Controls and Procedures sections and separate Chief Executive Officer and Chief Financial Officer certifications for each of ROIC and the Operating Partnership as reflected in Exhibits 31 and 32.

RETAIL OPPORTUNITY INVESTMENTS CORP.

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## Statements Regarding Forward-Looking Information

*When used in this discussion and elsewhere in this Annual Report on Form 10-K, the words “believes,” “anticipates,” “projects,” “should,” “estimates,” “expects,” and similar expressions are intended to identify forward-looking statements with the meaning of that term in Section 27A of the Securities Act of 1933, as amended (the “Securities Act”), and in Section 21F of the Securities and Exchange Act of 1934, as amended (the “Exchange Act”). Actual results may differ materially due to uncertainties including:*

- the Company’s ability to identify and acquire retail real estate that meet its investment standards in its markets;
- the level of rental revenue the Company achieves from its assets;
- the market value of the Company’s assets and the supply of, and demand for, the retail real estate in which it invests;
- the state of the U.S. economy generally, or in specific geographic regions;
- the impact of economic conditions on the Company’s business;
- the conditions in the local markets in which the Company operates and its concentration in those markets, as well as changes in national economic and market conditions;
- consumer spending and confidence trends;
- the Company’s ability to enter into new leases or to renew leases with existing tenants at the properties it owns or acquires at favorable rates;
- the Company’s ability to anticipate changes in consumer buying practices and the space needs of tenants;
- the competitive landscape impacting the properties the Company owns or acquires and their tenants;
- the Company’s relationships with its tenants and their financial condition and liquidity;
- ROIC’s ability to continue to qualify as a real estate investment trust for U.S. federal income tax (a “REIT”);
- the Company’s use of debt as part of its financing strategy and its ability to make payments or to comply with any covenants under its senior unsecured notes, its unsecured credit facilities or other debt facilities it currently has or subsequently obtains;
- the Company’s level of operating expenses, including amounts it is required to pay to its management team;
- changes in interest rates that could impact the market price of ROIC’s common stock and the cost of the Company’s borrowings; and
- legislative and regulatory changes (including changes to laws governing the taxation of REITs).

Forward-looking statements are based on estimates as of the date of this Annual Report on Form 10-K. The Company disclaims any obligation to publicly release the results of any revisions to these forward-looking statements reflecting new estimates, events or circumstances after the date of this Annual Report on Form 10-K.

The risks included here are not exhaustive. Other sections of this Annual Report on Form 10-K may include additional factors that could adversely affect the Company’s business and financial performance. Moreover, the Company operates in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors, nor can it assess the impact of all such risk factors on the Company’s business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.

## PART I

*In this Annual Report on Form 10-K, unless otherwise indicated or the context requires otherwise, all references to “the Company,” “we,” “us,” “our,” or “our company” refer to ROIC together with its consolidated subsidiaries, including the Operating Partnership.*

### Item 1. Business

#### Overview

Retail Opportunity Investments Corp., a Maryland corporation (“ROIC”) commenced operations in October 2009 as a fully integrated, self-managed REIT, and as of December 31, 2018, ROIC owned an approximate 90.8% partnership interest and other limited partners owned the remaining 9.2% partnership interest in the Operating Partnership. The Company specializes in the acquisition, ownership and management of necessity-based community and neighborhood shopping centers on the west coast of the United States, anchored by supermarkets and drugstores. The Company is organized in a traditional umbrella partnership real estate investment trust (“UpREIT”) format pursuant to which Retail Opportunity Investments GP, LLC, its wholly-owned subsidiary, serves as the sole general partner of, and ROIC conducts substantially all of its business through, its operating partnership, Retail Opportunity Investments Partnership, LP, a Delaware limited partnership (the “Operating Partnership”), together with its subsidiaries. As of December 31, 2018, the Company’s portfolio consisted of 92 properties (91 retail and one office) totaling approximately 10.5 million square feet of gross leasable area (“GLA”).

ROIC’s only material assets are its direct or indirect partnership interests in the Operating Partnership and membership interest in Retail Opportunity Investments GP, LLC, which is the sole general partner of the Operating Partnership. As a result, ROIC does not conduct business itself, other than acting as the parent company and through this subsidiary, acts as the sole general partner of the Operating Partnership. The Operating Partnership holds substantially all the assets of the Company and directly or indirectly holds the ownership interests in the Company’s real estate ventures. The Operating Partnership conducts the operations of the Company’s business and is structured as a partnership with no publicly traded equity. Except for net proceeds from equity issuances by ROIC, which are contributed to the Operating Partnership, the Operating Partnership generates the capital required by the Company’s business through the Operating Partnership’s operations, by the Operating Partnership’s incurrence of indebtedness (directly and through subsidiaries) or through the issuance of operating partnership units (“OP Units”) of the Operating Partnership.

#### Investment Strategy

The Company seeks to acquire shopping centers located in densely populated, supply-constrained metropolitan markets on the west coast of the United States, which exhibit income and population growth and high barriers to entry. The Company’s senior management team has operated in the Company’s markets for over 25 years and has established an extensive network of relationships in these markets with key institutional and private property owners, brokers and financial institutions and other real estate operators. The Company’s in-depth local and regional market knowledge and expertise provides a distinct competitive advantage in identifying and accessing attractive acquisition opportunities, including properties that are not widely marketed.

The Company seeks to acquire high quality necessity-based community and neighborhood shopping centers anchored by national and regional supermarkets and drugstores that are well-leased, with stable cash flows. Additionally, the Company acquires shopping centers which it believes are candidates for attractive near-term re-tenanting or present other value-enhancement opportunities.

Upon acquiring a shopping center, the Company normally commences leasing initiatives aimed at enhancing long-term value through re-leasing below market space and improving the tenant mix. The Company focuses on leasing to retailers that provide necessity-based, non-discretionary goods and services, catering to the basic and daily needs of the surrounding community. The Company believes necessity-based retailers draw consistent, regular traffic to its shopping centers, which results in stronger sales for its tenants and a more consistent revenue base. Additionally, the Company seeks to maintain a strong and diverse tenant base with a balance of large, long-term leases to major national and regional retailers, including supermarkets, drugstores and discount stores, with small, shorter-term leases to a broad mix of national, regional and local retailers. The Company believes the long-term anchor tenants provide a reliable, stable base of rental revenue, while the shorter-term leases afford the Company the opportunity to drive rental growth, as well as the ongoing flexibility to adapt to evolving consumer trends.

The Company believes that the current market environment continues to present opportunities for it to further build its portfolio and add additional necessity-based community and neighborhood shopping centers that meet its investment profile. The Company’s long-term objective is to prudently build and maintain a diverse portfolio of necessity-based community and

neighborhood shopping centers aimed at providing stockholders with sustainable, long-term growth and value through all economic cycles.

In implementing its investment strategy and selecting an asset for acquisition, the Company analyzes the fundamental qualities of the asset, the inherent strengths and weaknesses of its market, sub-market drivers and trends, and potential risks and risk mitigants facing the property. The Company believes that its acquisition process and operational expertise provide it with the capability to identify and properly underwrite investment opportunities.

The Company's aim is to seek to provide diversification of assets, tenant exposures, lease terms and locations in its portfolio. In order to capitalize on the changing sets of investment opportunities that may be present in the various points of an economic cycle, the Company may expand or refocus its investment strategy. The Company's investment strategy may be amended from time to time, if approved by its board of directors. The Company is not required to seek stockholder approval when amending its investment strategy.

## **Transactions During 2018**

### **Investing Activity**

#### ***Property Asset Acquisitions***

On February 23, 2018, the Company acquired the property known as Stadium Center located in Tacoma, Washington, within the Seattle metropolitan area, for an adjusted purchase price of approximately \$19.3 million. Stadium Center is approximately 49,000 square feet and is anchored by Thriftway Supermarket. The property was acquired with borrowings under the credit facility and restricted cash that was previously held by a qualified intermediary for the acquisition of a replacement property in a tax-free exchange under Section 1031 of the Code.

On May 18, 2018, the Company acquired the property known as King City Plaza located in King City, Oregon, within the Portland metropolitan area, for an adjusted purchase price of approximately \$15.7 million. King City Plaza is approximately 63,000 square feet and is anchored by Grocery Outlet Supermarket. The property was acquired with borrowings under the credit facility.

#### ***Property Dispositions***

On September 27, 2018, the Company sold Round Hill Square, a non-core shopping center located in Zephyr Cove, Nevada. The sales price of \$28.0 million, less costs to sell, resulted in net proceeds of approximately \$26.9 million. The Company recorded a gain on sale of real estate of approximately \$5.9 million during the year ended December 31, 2018 related to this property disposition.

### **Financing Activities**

The Company employs prudent amounts of leverage and uses debt as a means of providing funds for the acquisition of its properties and the diversification of its portfolio. The Company seeks to primarily utilize unsecured debt in order to maintain liquidity and flexibility in its capital structure.

#### ***Term Loan and Credit Facility***

On September 29, 2015, the Company entered into a term loan agreement under which the lenders agreed to provide a \$300.0 million unsecured term loan facility. Effective September 8, 2017, the Company entered into a First Amended and Restated Term Loan Agreement (the "Term Loan Agreement") pursuant to which the maturity date of the term loan was extended from January 31, 2019 to September 8, 2022, without further options for extension. The Term Loan Agreement also provides that the Company may from time to time request increased aggregate commitments of \$200.0 million under certain conditions set forth in the Term Loan Agreement, including the consent of the lenders for the additional commitments. Borrowings under the Term Loan Agreement accrue interest on the outstanding principal amount at a rate equal to an applicable rate based on the credit rating level of the Company, plus, as applicable, (i) a LIBOR rate determined by reference to the cost of funds for U.S. dollar deposits for the relevant period (the "Eurodollar Rate"), or (ii) a base rate determined by reference to the highest of (a) the federal funds rate plus 0.50%, (b) the rate of interest announced by the Administrative Agent as its "prime rate," and (c) the Eurodollar Rate plus 1.10%.

The Operating Partnership has an unsecured revolving credit facility with several banks. Effective September 8, 2017, the Company entered into a Second Amended and Restated Credit Agreement (the "Credit Facility Agreement") pursuant to which the borrowing capacity was increased from \$500.0 million to \$600.0 million. The maturity date of the credit facility was extended from January 31, 2019 to September 8, 2021, with two six-month extension options, which may be exercised by the Operating Partnership upon

satisfaction of certain conditions including the payment of extension fees. Additionally, the credit facility contains an accordion feature, which allows the Operating Partnership to increase the borrowing capacity up to an aggregate of \$1.2 billion, subject to lender consents and other conditions. Borrowings under the credit facility accrue interest on the outstanding principal amount at a rate equal to an applicable rate based on the credit rating level of the Company, plus, as applicable, (i) the Eurodollar Rate, or (ii) a base rate determined by reference to the highest of (a) the federal funds rate plus 0.50%, (b) the rate of interest announced by KeyBank, National Association as its “prime rate,” and (c) the Eurodollar Rate plus 1.00%. Additionally, the Operating Partnership is obligated to pay a facility fee at a rate based on the credit rating level of the Company, currently 0.20%, and a fronting fee at a rate of 0.125% per year with respect to each letter of credit issued under the credit facility. The Company has investment grade credit ratings from Moody’s Investors Service (Baa2) and Standard & Poor’s Ratings Services (BBB-).

Both the term loan and credit facility contain customary representations, financial and other covenants. The Operating Partnership’s ability to borrow under the term loan and credit facility are subject to its compliance with financial covenants and other restrictions on an ongoing basis. The Operating Partnership was in compliance with such covenants at December 31, 2018.

As of December 31, 2018, \$300.0 million and \$156.0 million were outstanding under the term loan and credit facility, respectively. The average interest rates on the term loan and the credit facility during the year ended December 31, 2018 were 3.1% and 3.0%, respectively. The Company had no available borrowings under the term loan at December 31, 2018. The Company had \$444.0 million available to borrow under the credit facility at December 31, 2018.

#### ***Mortgage Notes Payable***

On February 1, 2018, the Company repaid in full the Santa Teresa Village mortgage note related to Santa Teresa Village for a total of approximately \$10.1 million, without penalty, in accordance with the prepayment provisions of the note. Further, on September 28, 2018, the Company repaid in full the Magnolia Shopping Center mortgage note related to Magnolia Shopping Center for a total of approximately \$8.8 million, without penalty, in accordance with the repayment provisions of the note.

#### ***ATM Equity Offering***

On May 1, 2018, ROIC entered into five separate Sales Agreements (the “Sales Agreements”) with each of Capital One Securities, Inc., Jefferies LLC, KeyBanc Capital Markets Inc., Raymond James & Associates, Inc., and Robert W. Baird & Co. Incorporated (each individually, an “Agent” and collectively, the “Agents”) pursuant to which ROIC may sell, from time to time, shares of ROIC’s common stock, par value \$0.0001 per share, having an aggregate offering price of up to \$250.0 million through the Agents either as agents or principals. In addition, on April 30, 2018, the Company terminated sales agreements with Jefferies, KeyBanc and Raymond James, dated as of September 19, 2014 and with Baird, dated as of May 23, 2016 (the “Prior Sales Agreements”), which the Company entered into in connection with its prior “at the market” offering.

During the year ended December 31, 2018, ROIC sold a total of 1,251,376 shares under the Sales Agreements, which resulted in gross proceeds of approximately \$24.2 million and commissions of approximately \$242,000 paid to the Agents. During the year ended December 31, 2018, ROIC sold a total of 75,314 shares of common stock under the Prior Sales Agreements, which resulted in gross proceeds of approximately \$1.5 million and commissions of approximately \$19,000 paid to the Agents. During the year ended December 31, 2017, ROIC sold a total of 34,001 shares under the Prior Sales Agreements, which resulted in gross proceeds of approximately \$681,000 and commissions of approximately \$9,000 paid to the Agents.

The Company plans to finance future acquisitions through a combination of operating cashflow, borrowings under the credit facility, the assumption of existing mortgage debt, the issuance of equity securities including OP Units, equity and debt offerings, and the potential sale of existing assets.

#### **Business Segments**

The Company’s primary business is the ownership, management, and redevelopment of retail real estate properties. The Company reviews operating and financial information for each property on an individual basis and therefore, each property represents an individual operating segment. The Company evaluates financial performance using property operating income, defined as operating revenues (base rent and recoveries from tenants), less property and related expenses (property operating expenses and property taxes). The Company has aggregated the properties into one reportable segment as the properties share similar long-term economic characteristics and have other similarities including the fact that they are operated using consistent business strategies, are typically located in major metropolitan areas, and have similar tenant mixes.



## **Regulation**

The following discussion describes certain material U.S. federal laws and regulations that may affect the Company's operations and those of its tenants. However, the discussion does not address state laws and regulations, except as otherwise indicated. These state laws and regulations, like the U.S. federal laws and regulations, could affect the Company's operations and those of its tenants.

Generally, real estate properties are subject to various laws, ordinances and regulations. Changes in any of these laws or regulations, such as the Comprehensive Environmental Response and Compensation, and Liability Act of 1980, as amended, increase the potential liability for environmental conditions or circumstances existing or created by tenants or others on the properties. In addition, laws affecting development, construction, operation, upkeep, safety and taxation requirements may result in significant unanticipated expenditures, loss of real estate property sites or other impairments, which would adversely affect its cash flows from operating activities.

Under the Americans with Disabilities Act of 1990 (the "Americans with Disabilities Act") all places of public accommodation are required to meet certain U.S. federal requirements related to access and use by disabled persons. A number of additional U.S. federal, state and local laws also exist that may require modifications to properties, or restrict certain further renovations thereof, with respect to access thereto by disabled persons. Noncompliance with the Americans with Disabilities Act could result in the imposition of fines or an award of damages to private litigants and also could result in an order to correct any non-complying feature and in substantial capital expenditures. To the extent the Company's properties are not in compliance, the Company may incur additional costs to comply with the Americans with Disabilities Act.

Property management activities are often subject to state real estate brokerage laws and regulations as determined by the particular real estate commission for each state.

## **Environmental Matters**

Pursuant to U.S. federal, state and local environmental laws and regulations, a current or previous owner or operator of real property may be required to investigate, remove and/or remediate a release of hazardous substances or other regulated materials at or emanating from such property. Further, under certain circumstances, such owners or operators of real property may be held liable for property damage, personal injury and/or natural resource damage resulting from or arising in connection with such releases. Certain of these laws have been interpreted to be joint and several unless the harm is divisible and there is a reasonable basis for allocation of responsibility. The failure to properly remediate the property may also adversely affect the owner's ability to lease, sell or rent the property or to borrow funds using the property as collateral.

In connection with the ownership, operation and management of the Company's current properties and any properties that it may acquire and/or manage in the future, the Company could be legally responsible for environmental liabilities or costs relating to a release of hazardous substances or other regulated materials at or emanating from such property. In order to assess the potential for such liability, the Company conducts an environmental assessment of each property prior to acquisition and manages its properties in accordance with environmental laws while it owns or operates them. All of its leases contain a comprehensive environmental provision that requires tenants to conduct all activities in compliance with environmental laws and to indemnify the owner for any harm caused by the failure to do so. In addition, the Company has engaged qualified, reputable and adequately insured environmental consulting firms to perform environmental site assessments of its properties and is not aware of any environmental issues that are expected to materially impact the financial condition of the Company.

## **Competition**

The Company believes that competition for the acquisition, operation and development of retail properties is highly fragmented. The Company competes with numerous owners, operators and developers for acquisitions and development of retail properties, including institutional investors, other REITs and other owner-operators of necessity-based community and neighborhood shopping centers, primarily anchored by supermarkets and drugstores, some of which own or may in the future own properties similar to the Company's in the same markets in which its properties are located. The Company also faces competition in leasing available space to prospective tenants at its properties. The actual competition for tenants varies depending upon the characteristics of each local market (including current economic conditions) in which the Company owns and manages property. The Company believes that the principal competitive factors in attracting tenants in its market areas are location, demographics, price, the presence of anchor stores and the appearance of properties.

Many of the Company's competitors are substantially larger and have considerably greater financial, marketing and other resources than the Company. Other entities may raise significant amounts of capital, and may have investment objectives that overlap with those of the Company, which may create additional competition for opportunities to acquire assets. In the future, competition

from these entities may reduce the number of suitable investment opportunities offered to the Company or increase the bargaining power of property owners seeking to sell. Further, as a result of their greater resources, such entities may have more flexibility than the Company does in their ability to offer rental concessions to attract tenants. If the Company's competitors offer space at rental rates below current market rates, or below the rental rates the Company currently charges its tenants, the Company may lose potential tenants and it may be pressured to reduce its rental rates below those it currently charges in order to retain tenants when its tenants' leases expire.

## **Employees**

As of December 31, 2018, the Company had 71 employees, including three executive officers, one of whom is also a member of its board of directors and 19 maintenance employees at the shopping centers.

## **Available Information**

The Company files its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and all amendments to those reports with the Securities and Exchange Commission (the "SEC"). The SEC maintains a website ([www.sec.gov](http://www.sec.gov)) that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC. The Company's website is [www.roireit.net](http://www.roireit.net). The Company's reports on Forms 10-K, 10-Q and 8-K, and all amendments to those reports are available free of charge on its Website as soon as reasonably practicable after the reports and amendments are electronically filed with or furnished to the SEC. The contents of the Company's website are not incorporated by reference herein.

## **Item 1A. Risk Factors**

### **Risks Related to the Company's Business and Operations**

#### *There are risks relating to investments in real estate.*

Real property investments are subject to varying degrees of risk. Real estate values are affected by a number of factors, including: changes in the general economic climate, local conditions (such as an oversupply of space or a reduction in demand for real estate in an area), the quality and philosophy of management, competition from other available space, the ability of the owner to provide adequate maintenance and insurance and to control variable operating costs, adverse weather conditions, natural disasters, terrorist activities and other factors in the areas in which the properties are located. Shopping centers, in particular, may be affected by changing perceptions of retailers or shoppers regarding the safety, convenience and attractiveness of the shopping center, increasing consumer purchases through online retail websites and catalogs, the ongoing consolidation in the retail sector and by the overall climate for the retail industry generally. Real estate values are also affected by such factors as government regulations, interest rate levels, the availability of financing and potential liability under, and changes in, environmental, zoning, tax and other laws. A significant portion of the Company's income is derived from rental income from real property. The Company's income, cash flow, results of operations, financial condition, liquidity and ability to service its debt obligations could be materially and adversely affected if a significant number of its tenants were unable to meet their obligations, or if it were unable to lease on economically favorable terms a significant amount of space in its properties. In the event of default by a tenant, the Company may experience delays in enforcing, and incur substantial costs to enforce, its rights as a landlord. In addition, certain significant expenditures associated with each equity investment (such as mortgage payments, real estate taxes and maintenance costs) are generally not reduced when circumstances cause a reduction in income from the investment.

#### *The Company operates in a highly competitive market and competition may limit its ability to acquire desirable assets and to attract and retain tenants.*

The Company operates in a highly competitive market. The Company's profitability depends, in large part, on its ability to acquire its assets at favorable prices and on trends impacting the retail industry in general, national, regional and local economic conditions, financial condition and operating results of current and prospective tenants and customers, availability and cost of capital, construction and renovation costs, taxes, governmental regulations, legislation and population trends. Many of the Company's competitors are substantially larger and have considerably greater financial, marketing and other resources than it does. Other entities may raise significant amounts of capital, and may have investment objectives that overlap with the Company's. In addition, the properties that the Company acquires may face competition from similar properties in the same market, as well as from e-commerce websites. The presence of competitive alternatives affects the Company's ability to lease space and the level of rents it can obtain. New construction, renovations and expansions at competing sites could also negatively affect the Company's properties.

***The Company may change any of its strategies, policies or procedures without stockholder consent, which could materially and adversely affect its business.***

The Company may change any of its strategies, policies or procedures with respect to acquisitions, asset allocation, growth, operations, indebtedness, financing strategy and distributions, including those related to maintaining its REIT qualification, at any time without the consent of its stockholders, which could result in making acquisitions that are different from, and possibly riskier than, the types of acquisitions described in this Annual Report on Form 10-K. A change in the Company's strategy may increase its exposure to real estate market fluctuations, financing risk, default risk and interest rate risk. Furthermore, a change in the Company's asset allocation could result in the Company making acquisitions in asset categories different from those described in this Annual Report on Form 10-K. These changes could materially and adversely affect the Company's income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders.

***The Company's directors are subject to potential conflicts of interest.***

The Company's executive officers and directors may face conflicts of interest. Except for Messrs. Tanz, Haines and Schoebel, none of the Company's executive officers or directors are required to commit substantially all of their business time to the Company. Also, in the course of their other business activities, the Company's directors may become aware of investment and business opportunities that may be appropriate for presentation to the Company as well as the other entities with which they are affiliated. They may have conflicts of interest in determining to which entity a particular business opportunity should be presented.

As a result of multiple business affiliations, the Company's non-management directors may have legal obligations relating to presenting opportunities to acquire one or more properties, portfolios or real estate-related debt investments to other entities. The Company's non-management directors (including the Company's non-executive Chairman) may present such opportunities to the other entities to which they owe pre-existing fiduciary duties before presenting such opportunities to the Company. In addition, conflicts of interest may arise when the Company's board of directors evaluates a particular opportunity.

***Capital markets and economic conditions can materially affect the Company's financial condition, its results of operations and the value of its assets.***

There are many factors that can affect the value of the Company's assets, including the state of the capital markets and economy. Although there has been improvement in the credit and real estate markets, any reduction in available financing may materially and adversely affect the Company's ability to achieve its financial objectives. Concern about the stability of the markets generally may limit the Company's ability and the ability of its tenants to timely refinance maturing liabilities and access the capital markets to meet liquidity needs. Although the Company will factor in these conditions in acquiring its assets, its long term success depends in part on general economic conditions and the stability and dependability of the financing market for retail real estate. If the national economy or the local economies in which the Company operates were to experience uncertainty, or if general economic conditions were to worsen, the Company's income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders could be materially and adversely affected.

***Bankruptcy or insolvency of tenants may decrease the Company's revenues and available cash.***

In the case of many retail properties, the bankruptcy or insolvency of a major tenant could cause the Company to suffer lower revenues and operational difficulties, and could allow other tenants to exercise so-called "kick-out" clauses in their leases and terminate their lease or reduce their rents prior to the normal expiration of their lease terms. As a result, the bankruptcy or insolvency of major tenants could materially and adversely affect the Company's income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders.

***Inflation or deflation may materially and adversely affect the Company's income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and distributions to its stockholders.***

Increased inflation could have a pronounced negative impact on the Company's property operating expenses and general and administrative expenses, as these costs could increase at a rate higher than the Company's rents. Inflation could also have an adverse effect on consumer spending which could impact the Company's tenants' sales and, in turn, the Company's percentage rents, where applicable, and the willingness and ability of tenants to enter into or renew leases and/or honor their obligations under existing leases. Conversely, deflation could lead to downward pressure on rents and other sources of income.

***Compliance or failure to comply with safety regulations and requirements could result in substantial costs.***

The Company's properties are subject to various federal, state and local regulatory requirements, such as state and local fire and life safety requirements. If the Company fails to comply with these requirements, it could incur fines or private damage awards. The Company does not know whether compliance with the requirements will require significant unanticipated expenditures that could affect its income, cash flow, results of operations, financial condition, liquidity, prospects and ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders.

***The Company expects to acquire additional properties and this may create risks.***

The Company expects to acquire additional properties consistent with its investment strategies. The Company may not, however, succeed in consummating desired acquisitions on time, within budget or at all. In addition, the Company may face competition in pursuing acquisition opportunities, which could result in increased acquisition costs. When the Company does pursue a project or acquisition, it may not succeed in leasing newly acquired properties at rents sufficient to cover its costs of acquisition. Difficulties in integrating acquisitions may prove costly or time-consuming and could result in poorer than anticipated performance. The Company may also abandon acquisition opportunities that it has begun pursuing and consequently fail to recover expenses already incurred. Furthermore, acquisitions of new properties will expose the Company to the liabilities of those properties, including, for example, liabilities for clean-up of disclosed or undisclosed environmental contamination, claims by persons in respect of events transpiring or conditions existing before the Company's acquisition and claims for indemnification by general partners, directors, officers and others indemnified by the former owners of properties.

***In the event we seek to redevelop existing properties, these projects could be subject to delays or other risks and might not yield the returns we anticipate, which would harm our financial condition and operating results.***

We may selectively engage in redevelopment projects at certain of our properties. To the extent we enter into redevelopment projects, they will be subject to a number of risks that could negatively affect our return on investment, financial condition, results of operations and our ability to make distributions to stockholders, including, among others:

- higher than anticipated construction costs, including labor and material costs;
- delayed ability or inability to reach projected occupancy, rental rates, profitability, and investment return;
- timing delays due to weather, labor disruptions, zoning or other regulatory approvals, tenant decision delays, delays in anchor approvals of redevelopment plans, where required, acts of God (such as fires, significant storms, earthquakes or floods) and other factors outside our control, which might make a project less profitable or unprofitable, or delay profitability; and
- expenditure of money and time on projects that might be significantly delayed before stabilization.

If a project is unsuccessful, either because it is not meeting our expectations when operational or was not completed according to the project planning, we could lose our investment in the project or have to incur an impairment charge relating to the asset or development which could then adversely impact our financial condition and operating results.

***Factors affecting the general retail environment could adversely affect the financial condition of the Company's retail tenants and the willingness of retailers to lease space in its shopping centers, and in turn, materially and adversely affect the Company.***

The Company's properties are focused on the retail real estate market. This means that the performance of the Company's properties will be impacted by general retail market conditions, including the level of consumer spending and consumer confidence, the threat of terrorism and increasing competition from online retail websites and catalog companies. In addition, the retail business is highly competitive and our tenants may fail to differentiate their shopping experiences, create an attractive value proposition or execute their business strategies. Furthermore, we believe that the increase in digital and mobile technology usage has increased the speed of the transition from shopping at physical locations to web-based purchases and that our tenants may be negatively affected by these changing consumer spending habits. These conditions could adversely affect the financial condition of the Company's retail tenants and the willingness and ability of retailers to lease space, or renew existing leases, in the Company's shopping centers and to honor their obligations under existing leases, and in turn, materially and adversely affect the Company.

***The Company's growth depends on external sources of capital, which may not be available in the future.***

In order to maintain its qualification as a REIT, the Company is required under the Code to annually distribute at least 90% of its REIT taxable income, determined without regard to the dividends paid deduction and excluding any net capital gain. After the Company invests its cash on hand, it expects to depend primarily on the credit facility and other external financing (including debt

and equity financings) to fund the growth of its business. The Company's access to debt or equity financing depends on the willingness of third parties to lend or make equity investments and on conditions in the capital markets generally. As a result of changing economic conditions, the Company may be limited in its ability to obtain additional financing or to refinance existing debt maturities on favorable terms or at all and there can be no assurances as to when financing conditions will improve.

***The Company does not have a formal policy limiting the amount of debt it may incur and its board of directors may change its leverage policy without stockholder consent, which could result in a different risk profile.***

Although the Company's charter and bylaws do not limit the amount of indebtedness the Company can incur, the Company's policy is to employ prudent amounts of leverage and use debt as a means of providing additional funds for the acquisition of its assets and the diversification of its portfolio. The amount of leverage the Company will deploy for particular investments will depend upon its management team's assessment of a variety of factors, which may include the anticipated liquidity and price volatility of the assets in its portfolio, the potential for losses, the availability and cost of financing the assets, the Company's opinion of the creditworthiness of its financing counterparties, the health of the U.S. economy and commercial mortgage markets, the Company's outlook for the level, slope and volatility of interest rates, the credit quality of the tenants occupying space at the Company's properties, and the need for the Company to comply with financial covenants contained in the Company's credit agreements. The Company's board of directors may change its leverage policies at any time without the consent of its stockholders, which could result in an investment portfolio with a different risk profile.

***The Company could be adversely affected if it or any of its subsidiaries are required to register as an investment company under the Investment Company Act of 1940 as amended (the "1940 Act").***

The Company conducts its operations so that neither it, nor the Operating Partnership nor any of the Company's other subsidiaries, is required to register as investment companies under the 1940 Act. If the Company, the Operating Partnership or the Company's other subsidiaries are required to register as an investment company but fail to do so, the unregistered entity would be prohibited from engaging in certain business, and criminal and civil actions could be brought against such entity. In addition, the contracts of such entity would be unenforceable unless a court required enforcement, and a court could appoint a receiver to take control of the entity and liquidate its business.

***Real estate investments' value and income fluctuate due to conditions in the general economy and the real estate business, which may materially and adversely affect the Company's ability to service its debt and expenses.***

The value of real estate fluctuates depending on conditions in the general and local economy and the real estate business. These conditions may also limit the Company's revenues and available cash. The rents the Company receives and the occupancy levels at its properties may decline as a result of adverse changes in conditions in the general economy and the real estate business. If rental revenues and/or occupancy levels decline, the Company generally would expect to have less cash available to pay indebtedness and for distribution to its stockholders. In addition, some of the Company's major expenses, including mortgage payments, real estate taxes and maintenance costs, generally do not decline when the related rents decline.

***The lack of liquidity of the Company's assets could materially and adversely affect the Company's income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders, and could materially and adversely affect the Company's ability to value and sell its assets.***

Real estate investments are relatively difficult to buy and sell quickly. As a result, the Company expects many of its investments will be illiquid and if it is required to liquidate all or a portion of its portfolio quickly, it may realize significantly less than the value at which it had previously recorded its investments.

***The Company depends on leasing space to tenants on economically favorable terms and collecting rent from tenants, some of whom may not be able to pay.***

The Company's financial results depend significantly on leasing space in its properties to tenants on economically favorable terms. In addition, as a substantial majority of the Company's revenue comes from renting real property, the Company's income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders could be materially and adversely affected if a significant number of its tenants cannot pay their rent or if the Company is not able to maintain occupancy levels on favorable terms. If a tenant does not pay its rent, the Company may not be able to enforce its rights as landlord without delays and may incur substantial legal costs.

***Some of the Company's properties depend on anchor stores or major tenants to attract shoppers and could be materially and adversely affected by the loss of or a store closure by one or more of these tenants.***

The Company's shopping centers are primarily anchored by national and regional supermarkets and drug stores. The value of the retail properties the Company acquires could be materially and adversely affected if these tenants fail to comply with their contractual obligations, seek concessions in order to continue operations or cease their operations. Adverse economic conditions may result in the closure of existing stores by tenants which may result in increased vacancies at the Company's properties. Any periods of significant vacancies for the Company's properties could materially and adversely impact the Company's income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders.

***Loss of revenues from major tenants could reduce the Company's income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders.***

The Company derives significant revenues from anchor tenants such as Albertson's/Safeway Supermarkets, Kroger Supermarkets and Rite Aid Pharmacy. As of December 31, 2018, these tenants are the Company's three largest tenants and accounted for 5.6%, 3.5% and 1.6%, respectively, of its annualized base rent on a pro-rata basis. The Company's income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders could be materially and adversely affected by the loss of revenues in the event a major tenant becomes bankrupt or insolvent, experiences a downturn in its business, materially defaults on its leases, does not renew its leases as they expire, or renews at lower rental rates.

***The Company's inability to receive reimbursements of Common Area Maintenance ("CAM") costs from tenants could adversely affect the Company's cash flow.***

CAM costs typically include allocable energy costs, repairs, maintenance and capital improvements to common areas, janitorial services, administrative, property and liability insurance costs and security costs. The Company may acquire properties with leases with variable CAM provisions that adjust to reflect inflationary increases or leases with a fixed CAM payment methodology which fixes its tenants' CAM contributions. With respect to both variable and fixed payment methodologies, the amount of reimbursements for CAM costs that the Company is entitled to receive from its tenants pursuant to the terms of the respective lease agreements may be less than the actual CAM costs at the Company's properties. The Company's inability to recover or pass on CAM costs to its tenants, whether due to the terms of the Company's leases or vacancies at the Company's properties could adversely affect the Company's cash flow.

***The Company may incur costs to comply with environmental laws.***

The Company's operations and properties are subject to various federal, state and local laws and regulations concerning the protection of the environment, including air and water quality, hazardous or toxic substances and health and safety. Under some environmental laws, a current or previous owner or operator of real estate may be required to investigate and clean up hazardous or toxic substances released at a property. The owner or operator may also be held liable to a governmental entity or to third parties for property damage or personal injuries and for investigation and clean-up costs incurred by those parties because of the contamination. These laws often impose liability without regard to whether the owner or operator knew of the release of the substances or caused the release. The presence of contamination or the failure to remediate contamination may impair the Company's ability to sell or lease real estate or to borrow using the real estate as collateral. Other laws and regulations govern indoor and outdoor air quality including those that can require the abatement or removal of asbestos-containing materials in the event of damage, demolition, renovation or remodeling and also govern emissions of and exposure to asbestos fibers in the air. The maintenance and removal of lead paint and certain electrical equipment containing polychlorinated biphenyls ("PCBs") and underground storage tanks are also regulated by federal and state laws. The Company is also subject to risks associated with human exposure to chemical or biological contaminants such as molds, pollens, viruses and bacteria which, above certain levels, can be alleged to be connected to allergic or other health effects and symptoms in susceptible individuals. The Company could incur fines for environmental compliance and be held liable for the costs of remedial action with respect to the foregoing regulated substances or tanks or related claims arising out of environmental contamination or human exposure to contamination at or from its properties. Identification of compliance concerns or undiscovered areas of contamination, changes in the extent or known scope of contamination, discovery of additional sites, human exposure to the contamination or changes in cleanup or compliance requirements could result in significant costs to the Company. Moreover, compliance with new laws or regulations such as those related to climate change, including compliance with "green" building codes, or more stringent laws or regulations or stricter interpretations of existing laws may require material expenditures by the Company.

***The Company faces risks associated with security breaches through cyber attacks, cyber intrusions or otherwise, as well as other significant disruptions of its information technology (“IT”) networks and related systems.***

The Company faces risks associated with security breaches, whether through cyber attacks or cyber intrusions over the Internet, malware, computer viruses, attachments to e-mails, persons inside the Company or persons with access to systems inside the Company, and other significant disruptions of the Company’s IT networks and related systems. The risk of a security breach or disruption, particularly through cyber attack or cyber intrusion, including by computer hackers, foreign governments and cyber terrorists, has generally increased as the number, intensity and sophistication of attempted attacks and intrusions from around the world have increased. The Company’s IT networks and related systems are essential to the operation of its business and its ability to perform day-to-day operations (including managing its building systems). There can be no assurance that the Company’s efforts to maintain the security and integrity of these types of IT networks and related systems will be effective or that attempted security breaches or disruptions would not be successful or damaging. A security breach or other significant disruption involving the Company’s IT networks and related systems could materially and adversely impact the Company’s income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders.

***Our business and operations would suffer in the event of system failures.***

Despite system redundancy, the implementation of security measures and the existence of a disaster recovery plan for our internal information technology systems, our systems are vulnerable to damage from any number of sources, including computer viruses, unauthorized access, energy blackouts, natural disasters, terrorism, war and telecommunication failures. Any system failure or accident that causes interruptions in our operations could result in a material disruption to our business. We may also incur additional costs to remedy damages caused by such disruptions.

***A prolonged economic slowdown, a lengthy or severe recession or declining real estate values could impair the Company’s assets and have a material and adverse effect on its income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders.***

The Company believes the risks associated with its business will be more severe during periods of economic slowdown or recession if these periods are accompanied by declining real estate values. Declines in real estate values, among other factors, could result in a determination that the Company’s assets have been impaired. If the Company determines that an impairment has occurred, the Company would be required to make an adjustment to the net carrying value of the asset which could have an adverse effect on its results of operations in the period in which the impairment charge is recorded. Although the Company will take current economic conditions into account in acquiring its assets, the Company’s long term success, and the value of its assets, depends in part on general economic conditions and other factors beyond the Company’s control. If the national economy or the local economies in which the Company operates experience uncertainty, or if general economic conditions were to worsen, the value of the Company’s properties could decline, and the Company’s income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders, could be materially and adversely affected.

***Loss of key personnel could harm the Company’s operations.***

The Company is dependent on the efforts of certain key personnel of its senior management team. While the Company has employment contracts with each of Messrs. Tanz, Haines and Schoebel, the loss of the services of any of these individuals could harm the Company’s operations and have a material and adverse effect on its income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders.

***Under their employment agreements, certain members of the Company’s senior management team will have certain rights to terminate their employment and receive severance in connection with a change in control of the Company.***

The Company’s employment agreements with each of Messrs. Tanz, Haines and Schoebel, which provide that, upon termination of his employment (i) by the applicable officer within 12 months following the occurrence of a change in control (as defined in the employment agreement), (ii) by the Company without cause (as defined in the employment agreement), (iii) by the applicable officer for good reason (as defined in the employment agreement), (iv) by non-renewal of the applicable officer’s employment agreement or (v) by reason of the applicable officer’s death or disability (as defined in the employment agreement), such executive officers would be entitled to certain termination or severance payments made by the Company (which may include a lump sum payment equal to defined percentages of annual salary and prior years’ average bonuses, paid in accordance with the terms and

conditions of the respective agreement). In addition, the vesting of all his outstanding unvested equity-based incentives and awards would accelerate. These provisions make it costly to terminate their employment and could delay or prevent a transaction or a change in control of the Company that might involve a premium paid for shares of its common stock or otherwise be in the best interests of its stockholders.

***Joint venture investments could be materially and adversely affected by the Company's lack of sole decision-making authority or reliance on a joint venture partner's financial condition.***

The Company may enter into joint venture arrangements in the future. Investments in joint ventures involve risks that are not otherwise present with properties which the Company owns entirely. In a joint venture investment, the Company may not have exclusive control or sole decision-making authority over the development, financing, leasing, management and other aspects of these investments. As a result, the joint venture partner might have economic or business interests or goals that are inconsistent with the Company's goals or interests, take action contrary to the Company's interests or otherwise impede the Company's objectives. Joint venture investments involve risks and uncertainties, including the risk of the joint venture partner failing to provide capital and fulfill its obligations, which may result in certain liabilities to the Company for guarantees and other commitments, the risk of conflicts arising between the Company and its partners and the difficulty of managing and resolving such conflicts, and the difficulty of managing or otherwise monitoring such business arrangements. The joint venture partner also might become insolvent or bankrupt, which may result in significant losses to the Company. Further, although the Company may own a controlling interest in a joint venture and may have authority over major decisions such as the sale or refinancing of investment properties, the Company may have fiduciary duties to the joint venture partners or the joint venture itself that may cause, or require, it to take or refrain from taking actions that it would otherwise take if it owned the investment properties outright.

***Uninsured losses or a loss in excess of insured limits could materially and adversely affect the Company.***

The Company carries comprehensive general liability, fire, extended coverage, loss of rent insurance, and environmental liability where applicable on its properties, with policy specifications and insured limits customarily carried for similar properties. There are certain types of losses, such as losses resulting from wars or acts of God that generally are not insured because they are either uninsurable or not economically insurable. Should an uninsured loss or a loss in excess of insured limits occur, the Company could lose capital invested in a property, as well as the anticipated future revenues from a property, while remaining obligated for any mortgage indebtedness, or other financial obligations or liabilities related to the property. Any loss of these types could materially and adversely affect the Company's income, cash flow, results of operations, financial condition, liquidity, prospects and ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders.

***The Company could be materially and adversely affected by poor market conditions where its properties are geographically concentrated.***

The Company's performance depends on the economic conditions in markets in which its properties are concentrated. During the year ended December 31, 2018, the Company's properties in California, Washington and Oregon accounted for 62%, 23% and 15%, respectively, of its consolidated property operating income. The Company's income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders could be materially and adversely affected by this geographic concentration if market conditions, such as an oversupply of space or a reduction in demand for real estate in an area, deteriorate in California, Washington and Oregon. Moreover, due to the geographic concentration of its properties, the Company may be disproportionately affected by general risks such as natural disasters, including major fires, floods and earthquakes, severe or inclement weather, and acts of terrorism should such developments occur in or near the markets in California, Washington and Oregon in which the Company's properties are located.

***Should the Company decide at some point in the future to expand into new markets, it may not be successful, which could materially and adversely affect its business, financial condition, liquidity and results of operations.***

The Company's properties are concentrated in California, Washington and Oregon. If the opportunity arises, the Company may explore acquisitions of properties in new markets inside or outside of these states. Each of the risks applicable to the Company's ability to successfully acquire, integrate and operate properties in its current markets may also apply to its ability to successfully acquire, integrate and operate properties in new markets. In addition to these risks, the Company's management team may not possess the same level of knowledge with respect to market dynamics and conditions of any new market in which the Company may attempt to expand, which could materially and adversely affect its ability to operate in any such markets. The Company may be unable to obtain the desired returns on its investments in these new markets, which could materially and adversely affect the



Company's income, cash flow, results of operations, financial condition, liquidity, prospects and ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders.

### **Risks Related to Financing**

*The Company's term loan, credit facility and unsecured senior notes contain restrictive covenants relating to its operations, which could limit the Company's ability to respond to changing market conditions and its ability to pay dividends and other distributions to its stockholders.*

The Company's term loan, credit facility and unsecured senior notes contain restrictive covenants. These or other limitations, including those that may apply to future Company borrowings, may materially and adversely affect the Company's flexibility and its ability to achieve its operating plans and could result in the Company being limited in the amount of dividends and distributions it would be permitted to pay to its stockholders.

In addition, failure to comply with these covenants could cause a default under the applicable debt instrument, and the Company may then be required to repay such debt with capital from other sources. Under those circumstances, other sources of capital may not be available to the Company, or may be available only on unattractive terms.

*Certain of the Company's mortgage financing arrangements and other indebtedness contain provisions that could limit the Company's operating flexibility.*

The Company's existing mortgage financing contains, and future mortgage financing may in the future contain, customary covenants and provisions that limit the Company's ability to pre-pay such mortgages before their scheduled maturity date or to transfer the underlying asset. Additionally, the Company's ability to satisfy prospective mortgage lenders' insurance requirements may be materially and adversely affected if lenders generally insist upon greater insurance coverage against certain risks than is available to the Company in the marketplace or on commercially reasonable terms. In addition, because a mortgage is secured by a lien on the underlying real property, mortgage defaults subject the Company to the risk of losing the property through foreclosure.

The Company's access to financing may be limited and thus its ability to potentially enhance its returns may be materially and adversely affected.

The Company intends, when appropriate, to employ prudent amounts of leverage and use debt as a means of providing additional funds for the acquisition of its assets and the diversification of its portfolio. As of December 31, 2018, the Company's outstanding principal mortgage indebtedness was approximately \$86.7 million, and the Company may incur significant additional debt to finance future acquisition and development activities. The credit facility consists of a \$600.0 million unsecured revolving credit facility and the Company has a \$300.0 million term loan, of which \$156.0 million and \$300.0 million, respectively, were outstanding as of December 31, 2018.

In addition, the Operating Partnership issued \$250.0 million aggregate principal amount of unsecured senior notes in December 2017 (the "Senior Notes Due 2027"), \$200.0 million aggregate principal amount of unsecured senior notes in September 2016 (the "Senior Notes Due 2026"), \$250.0 million aggregate principal amount of unsecured senior notes in December 2014 (the "Senior Notes Due 2024") and \$250.0 million aggregate principal amount of unsecured senior notes in December 2013 (the "Senior Notes Due 2023" and collectively with the Senior Notes Due 2024, the Senior Notes Due 2026 and the Senior Notes Due 2027, the "unsecured senior notes"), each of which were fully and unconditionally guaranteed by ROIC.

The Company's access to financing will depend upon a number of factors, over which it has little or no control, including:

- general market conditions;
- the market's view of the quality of the Company's assets;
- the market's perception of the Company's growth potential;
- the Company's eligibility to participate in and access capital from programs established by the U.S. government;
- the Company's current and potential future earnings and cash distributions; and
- the market price of the shares of the Company's common stock.

Although the credit markets and real estate have recovered from the great recession, any reduction in available financing may materially and adversely affect the Company's ability to achieve its financial objectives. Concern about the stability of the markets generally could adversely affect one or more private lenders and could cause one or more private lenders to be unwilling or unable to provide the Company with financing or to increase the costs of that financing. In addition, if regulatory capital requirements imposed on the Company's private lenders change, they may be required to limit, or increase the cost of, financing they provide to the Company. In general, this could potentially increase the Company's financing costs and reduce its liquidity or require it to sell assets at an inopportune time or price.

During times when interest rates on mortgage loans are high or financing is otherwise unavailable on a timely basis, the Company may purchase certain properties for cash or equity securities, including OP Units, or a combination thereof. Consequently, depending on market conditions at the relevant time, the Company may have to rely more heavily on additional equity issuances, which may be dilutive to its stockholders, or on less efficient forms of debt financing that require a larger portion of its cash flow from operations, thereby reducing funds available for its operations, future business opportunities, cash distributions to its stockholders and other purposes. The Company cannot assure you that it will have access to such equity or debt capital on favorable terms (including, without limitation, cost and term) at the desired times, or at all, which may cause it to curtail its asset acquisition activities and/or dispose of assets, which could materially and adversely affect its income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders.

***Increases in interest rates could increase the amount of the Company's debt payments and materially and adversely affect its business, financial condition, liquidity and results of operations.***

Interest the Company pays could reduce cash available for distributions. As of December 31, 2018, the Company had approximately \$156.0 million and \$300.0 million outstanding under the Company's \$600.0 million unsecured revolving credit facility and \$300.0 million term loan, respectively, that bear interest at a variable rate. In addition, the Company may incur variable rate debt in the future, including mortgage debt, borrowings under the credit facility or new credit facilities. An increase in interest rates would increase the Company's interest costs, which could adversely affect the Company's cash flow, results of operations, ability to pay principal and interest on debt and pay dividends and other distributions to its stockholders, and reduce the Company's access to capital markets. In addition, if the Company needs to repay existing debt during periods of rising interest rates, it may be required to incur additional indebtedness at higher rates. From time to time, the Company may enter into interest rate swap agreements and other interest rate hedging contracts with the intention of lessening the impact of rising interest rates. However, increased interest rates may increase the risk that the counterparties to such agreements may not be able to fulfill their obligations under these agreements, and there can be no assurance that these arrangements will be effective in reducing the Company's exposure to interest rate changes. These risks could materially and adversely affect the Company's cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders.

***Changes to, or the elimination of, LIBOR may adversely affect our financing costs.***

In July 2017, the U.K. Financial Conduct Authority (the "FCA") announced that it intends to stop persuading or compelling banks to submit the London Interbank Offered Rate ("LIBOR") after 2021. As of December 31, 2018, we had outstanding approximately \$456.0 million of variable rate debt that was indexed LIBOR. It is not possible to predict the further effect of the rules of the FCA, any changes in the methods by which LIBOR is determined, or any other reforms to LIBOR that may be enacted in the United Kingdom, the European Union or elsewhere. Any such developments may cause LIBOR to perform differently than in the past, or cease to exist or may result in, among other things, a sudden or prolonged increase or decrease in LIBOR, a delay in the publication of LIBOR, and changes in the rules or methodologies in LIBOR, which may discourage market participants from continuing to administer or to participate in LIBOR's determination, and, in certain situations, could result in LIBOR no longer being determined and published. If a published LIBOR rate is unavailable after 2021, the interest rates on our debt which is indexed to LIBOR will be determined using various alternative methods, any of which may result in interest obligations which are more than or do not otherwise correlate over time with the payments that would have been made on such debt if LIBOR was available in its current form. Further, the same costs and risks that may lead to the discontinuation or unavailability of LIBOR may make one or more of the alternative methods impossible or impracticable to determine. Any of these proposals or consequences could have a material adverse effect on our financing costs.

***Financing arrangements that the Company may use to finance its assets may require it to provide additional collateral or pay down debt.***

The Company, when appropriate, uses traditional forms of financing including secured debt. In the event the Company utilizes such financing arrangements, they would involve the risk that the market value of its assets which are secured may decline in value, in which case the lender may, in connection with a refinancing, require it to provide additional collateral, provide additional equity, or to repay all or a portion of the funds advanced. The Company may not have the funds available to repay its debt or provide additional equity at that time, which would likely result in defaults unless it is able to raise the funds from alternative sources, which it may not be able to achieve on favorable terms or at all. Providing additional collateral or equity would reduce the Company's liquidity and limit its ability to leverage its assets. If the Company cannot meet these requirements, the lender could accelerate the Company's indebtedness, increase the interest rate on advanced funds and terminate its ability to borrow funds from them, which could materially and adversely affect the Company's income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders. The providers of secured debt may also require the Company to maintain a certain amount of cash or set aside assets sufficient to maintain a specified liquidity position. As a result, the Company may not be able to leverage its assets as fully as it would choose which could reduce its return on assets. There can be no assurance that the Company will be able to utilize such arrangements on favorable terms, or at all.

***A downgrade in the Company's or the Operating Partnership's credit ratings could materially adversely affect the Company's business and financial condition.***

The credit ratings assigned to the Company's obligations or to the debt securities of the Operating Partnership could change based upon, among other things, the Company's and the Operating Partnership's results of operations and financial condition. These ratings are subject to ongoing evaluation by credit rating agencies, and there can be no assurance that any rating will not be changed or withdrawn by a rating agency in the future if, in its judgment, circumstances warrant. Moreover, these credit ratings do not apply to the Company's common stock and are not recommendations to buy, sell or hold any other securities. If any of the credit rating agencies that have rated the obligations of the Company or the debt securities of the Operating Partnership downgrades or lowers its credit ratings, or if any credit rating agency indicates that it has placed any such rating on a so-called "watch list" for a possible downgrading or lowering or otherwise indicates that its outlook for that rating is negative, it could have a material adverse effect on the Company's costs and availability of capital, which could in turn materially and adversely impact the Company's income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay dividends and other distributions to its stockholders.

***Risks Related to the Company's Organization and Structure***

***The Company depends on dividends and distributions from its direct and indirect subsidiaries. The creditors and any preferred equity holders of these subsidiaries are entitled to amounts payable to them by the subsidiaries before the subsidiaries may pay any dividends or distributions to the Company.***

Substantially all of the Company's assets are held through the Operating Partnership, which holds substantially all of the Company's properties and assets through subsidiaries. The Operating Partnership's cash flow is dependent on cash distributions to it by its subsidiaries, and in turn, substantially all of the Company's cash flow is dependent on cash distributions to it by the Operating Partnership. The creditors and any preferred equity holders of the Company's direct and indirect subsidiaries are entitled to payment of that subsidiary's obligations to them, when due and payable, before distributions may be made by that subsidiary to its common equity holders. Thus, the Operating Partnership's ability to make distributions to the Company and therefore the Company's ability to make distributions to its stockholders will depend on its subsidiaries' ability first to satisfy their obligations to creditors and any preferred equity holders and then to make distributions to the Operating Partnership.

In addition, the Company's participation in any distribution of the assets of any of its direct or indirect subsidiaries upon the liquidation, reorganization or insolvency, is only after the claims of the creditors, including the holders of the unsecured senior notes and trade creditors, and preferred equity holders are satisfied.

***Certain provisions of Maryland law may limit the ability of a third party to acquire control of the Company.***

Certain provisions of the Maryland General Corporation Law (the "MGCL") may have the effect of delaying, deferring or preventing a transaction or a change in control of the Company that might involve a premium price for holders of the Company's common stock or otherwise be in their best interests, including:

- “business combination” provisions that, subject to certain limitations, prohibit certain business combinations between the Company and an “interested stockholder” (defined generally as any person who beneficially owns 10% or more of the voting power of the Company’s shares or an affiliate thereof) for five years after the most recent date on which the stockholder becomes an interested stockholder, and thereafter impose special minimum price provisions and special stockholder voting requirements on these combinations; and
- “control share” provisions that provide that “control shares” of the Company (defined as shares which, when aggregated with other shares controlled by the stockholder, entitle the stockholder to exercise one of three increasing ranges of voting power in electing directors) acquired in a “control share acquisition” (defined as the direct or indirect acquisition of ownership or control of “control shares”) have no voting rights except to the extent approved by the Company’s stockholders by the affirmative vote of at least two-thirds of all the votes entitled to be cast on the matter, excluding all interested shares.

However, the provisions of the MGCL relating to business combinations do not apply to business combinations that are approved or exempted by the Company’s board of directors prior to the time that the interested stockholder becomes an interested stockholder. In addition, the Company’s bylaws contain a provision exempting from the control share acquisition statute any and all acquisitions by any person of shares of the Company’s common stock. There can be no assurance that such exemption will not be amended or eliminated at any time in the future.

Additionally, Title 3, Subtitle 8 of the MGCL permits the Company’s board of directors, without stockholder approval and regardless of what is currently provided in the Company’s charter or bylaws, to take certain actions that may have the effect of delaying, deferring or preventing a transaction or a change in control of the Company that might involve a premium to the market price of its common stock or otherwise be in the stockholders’ best interests. These provisions of the MGCL permit the Company, by provision in its charter or bylaws or a resolution of its board of directors and notwithstanding any contrary provision in the charter or bylaws, to adopt:

- a classified board;
- a two-thirds vote requirement for removing a director;
- a requirement that the number of directors be fixed only by vote of the board of directors;
- a requirement that a vacancy on the board be filled only by the remaining directors in office and (if the board is classified) for the remainder of the full term of the class of directors in which the vacancy occurred; and
- a majority requirement for the calling of a stockholder-requested special meeting of stockholders.

***The authorized but unissued shares of preferred stock and the ownership limitations contained in the Company’s Charter may prevent a change in control.***

The Company’s charter authorizes the Company to issue authorized but unissued shares of preferred stock. In addition, the Company’s charter provides that the Company’s board of directors has the power, without stockholder approval, to authorize the Company to issue any authorized but unissued shares of stock, to classify any unissued shares of preferred stock and to reclassify any unissued shares of common stock or previously-classified shares of preferred stock into other classes or series of stock. As a result, the Company’s board of directors may establish a series of shares of preferred stock or use such preferred stock to create a stockholder’s rights plan or so-called “poison pill” that could delay or prevent a transaction or a change in control that might involve a premium price for shares of the Company’s common stock or otherwise be in the best interests of the Company’s stockholders.

In addition, the Company’s charter contains restrictions limiting the ownership and transfer of shares of the Company’s common stock and other outstanding shares of capital stock. The relevant sections of the Company’s charter provide that, subject to certain exceptions, ownership of shares of the Company’s common stock by any person is limited to 9.8% by value or by number of shares, whichever is more restrictive, of the outstanding shares of common stock (the common share ownership limit), and no more than 9.8% by value or number of shares, whichever is more restrictive, of the outstanding capital stock (the aggregate share ownership limit). The common share ownership limit and the aggregate share ownership limit are collectively referred to herein as the “ownership limits.” These provisions will restrict the ability of persons to purchase shares in excess of the relevant ownership limits. The Company’s board of directors has established exemptions from this ownership limit which permit certain institutional investors to hold additional shares of the Company’s common stock. The Company’s board of directors may in the future, in its sole discretion, establish additional exemptions from this ownership limit.

***The Company's failure to qualify as a REIT would subject it to U.S. federal income tax and potentially increased state and local taxes, which would reduce the amount of cash available for distribution to its stockholders.***

The Company intends to operate in a manner that will enable it to continue to qualify as a REIT for U.S. federal income tax purposes. The Company has not requested and does not intend to request a ruling from the U.S. Internal Revenue Service that it will continue to qualify as a REIT. The U.S. federal income tax laws governing REITs are complex. The complexity of these provisions and of the applicable U.S. Treasury Department regulations that have been promulgated under the Code ("Treasury Regulations") is greater in the case of a REIT that holds assets through a partnership, such as the Company, and judicial and administrative interpretations of the U.S. federal income tax laws governing REIT qualification are limited. To qualify as a REIT, the Company must meet, on an ongoing basis, various tests regarding the nature of its assets and its income, the ownership of its outstanding shares, and the amount of its distributions. Moreover, new legislation, court decisions or administrative guidance, in each case possibly with retroactive effect, may make it more difficult or impossible for the Company to qualify as a REIT. Thus, while the Company believes that it has operated and intends to continue to operate so that it will qualify as a REIT, given the highly complex nature of the rules governing REITs, the ongoing importance of factual determinations, and the possibility of future changes in the Company's circumstances, no assurance can be given that it has qualified or will continue to so qualify for any particular year.

If the Company fails to qualify as a REIT in any taxable year, and does not qualify for certain statutory relief provisions, it would be required to pay U.S. federal income tax on its taxable income, and distributions to its stockholders would not be deductible by it in determining its taxable income. In such a case, the Company might need to borrow money or sell assets in order to pay its taxes. The Company's payment of income tax would decrease the amount of its income available for distribution to its stockholders. Furthermore, if the Company fails to maintain its qualification as a REIT, it would no longer be required to distribute substantially all of its net taxable income to its stockholders. In addition, unless the Company were eligible for certain statutory relief provisions, it would not be eligible to re-elect to qualify as a REIT for four taxable years following the year in which it failed to qualify as a REIT.

***Failure to make required distributions would subject the Company to tax, which would reduce the cash available for distribution to its stockholders.***

In order to qualify as a REIT, the Company must distribute to its stockholders each calendar year at least 90% of its REIT taxable income, determined without regard to the deduction for dividends paid and excluding net capital gain. To the extent that the Company satisfies the 90% distribution requirement, but distributes less than 100% of its taxable income, it is subject to U.S. federal corporate income tax on its undistributed income. In addition, the Company will incur a 4% non-deductible excise tax on the amount, if any, by which its distributions in any calendar year are less than a minimum amount specified under U.S. federal income tax laws. The Company intends to distribute its net income to its stockholders in a manner intended to satisfy the REIT 90% distribution requirement and to avoid the 4% non-deductible excise tax.

The Company's taxable income may exceed its net income as determined by the U.S. generally accepted accounting principles ("GAAP") because, for example, realized capital losses will be deducted in determining its GAAP net income, but may not be deductible in computing its taxable income. In addition, the Company may invest in assets that generate taxable income in excess of economic income or in advance of the corresponding cash flow from the assets. For example, the Company may be required to accrue interest income on mortgage loans or other types of debt securities or interests in debt securities before it receives any payments of interest or principal on such assets. Similarly, some of the debt securities that the Company acquires may have been issued with original issue discount. The Company will generally be required to include such original issue discount in income based on a constant yield to maturity method. As a result of the foregoing, the Company may generate less cash flow than taxable income in a particular year. To the extent that the Company generates such non-cash taxable income in a taxable year, it may incur corporate income tax and the 4% non-deductible excise tax on that income if it does not distribute such income to stockholders in that year. In that event, the Company may be required to use cash reserves, incur debt or liquidate assets at rates or times that it regards as unfavorable or make a taxable distribution of its shares in order to satisfy the REIT 90% distribution requirement and to avoid U.S. federal corporate income tax and the 4% non-deductible excise tax in that year.

In order to qualify as a REIT, prior to the end of each taxable year, the Company is required to distribute any earnings and profits of any corporation acquired by the Company in certain tax-deferred transactions to the extent that such earnings accrued at a time when such corporation did not qualify as a REIT. The Company has entered into certain transactions involving the tax-deferred acquisition of target corporations. The Company believes that it did not inherit any earnings and profits of such target corporations attributable to any period that such corporations did not qualify as a REIT. However, no assurance can be provided in this regard, and if the Company were determined to have inherited and retained any such earnings and profits, the Company's qualification as a REIT could be adversely impacted.

***To maintain its REIT qualification, the Company may be forced to borrow funds during unfavorable market conditions.***

In order to qualify as a REIT and avoid the payment of income and excise taxes, the Company may need to borrow funds on a short-term basis, or possibly on a long-term basis, to meet the REIT distribution requirements even if the then prevailing market conditions are not favorable for these borrowings. These borrowing needs could result from, among other things, a difference in timing between the actual receipt of cash and inclusion of income for U.S. federal income tax purposes, the effect of non-deductible capital expenditures, the creation of reserves or required debt amortization payments.

***Even if the Company qualifies as a REIT, it may be required to pay certain taxes.***

Even if the Company qualifies for taxation as a REIT, it may be subject to certain U.S. federal, state and local taxes on its income and assets, including taxes on any undistributed income, taxes on income from some activities conducted as a result of a foreclosure and state or local income, franchise, property and transfer taxes, including mortgage recording taxes. In addition, the Company may hold some of its assets through taxable REIT subsidiary (“TRS”) corporations. Any TRSs or other taxable corporations in which the Company owns an interest will be subject to U.S. federal, state and local corporate taxes. Furthermore, the Company has entered into certain transactions in which the Company has acquired target entities in tax-deferred transactions. To the extent that such entities had outstanding U.S. federal income tax or other tax liabilities, the Company would succeed to such liabilities. Payment of these taxes generally would decrease the cash available for distribution to the Company’s stockholders.

***Dividends payable by REITs generally do not qualify for the reduced tax rates on dividend income from regular corporations, which could materially and adversely affect the value of the Company’s shares.***

The maximum U.S. federal income tax rate for certain qualified dividends payable to U.S. stockholders that are individuals, trusts and estates is 20%. Dividends payable by REITs, however, are generally not eligible for these reduced qualified dividend rates. However, for taxable years beginning after December 31, 2017 and before January 1, 2026, under the recently enacted Tax Cuts and Jobs Act (H.R. 1, the “TCJA”), noncorporate taxpayers may deduct up to 20% of certain qualified business income, including “qualified REIT dividends” (generally, REIT dividends received by a shareholder that are not designated as capital gain dividends or qualified dividend income), subject to certain limitations, resulting in an effective maximum U.S. federal income tax rate of 29.6% on such income. Although the reduced U.S. federal income tax rate applicable to qualified dividends from C corporations does not adversely affect the taxation of REITs or dividends paid by REITs, the more favorable rates applicable to regular corporate dividends, together with the recently reduced corporate tax rate (currently, 21%), could cause investors who are individuals, trusts and estates to perceive investments in REITs to be less attractive than investments in the stocks of non-REIT corporations that pay dividends, which could adversely affect the value of the shares of REITs, including the Company’s common stock.

***Legislative, regulatory or administrative changes could adversely affect the Company.***

The U.S. federal income tax laws and regulations governing REITs and their stockholders, as well as the administrative interpretations of those laws and regulations, are constantly under review and may be changed at any time, possibly with retroactive effect. No assurance can be given as to whether, when, or in what form, the U.S. federal income tax laws applicable to the Company and its stockholders may be enacted. Changes to the U.S. federal income tax laws and interpretations of U.S. federal tax laws could adversely affect an investment in the Company’s common stock.

The recently enacted TCJA, which was signed into law on December 22, 2017, significantly changes U.S. federal income tax laws applicable to businesses and their owners, including REITs and their stockholders, and may lessen the relative competitive advantage of operating as a REIT rather than as a C corporation. For additional discussion, see “Recent U.S. Federal Income Tax Legislation”.

***In certain circumstances, the Company may be liable for certain tax obligations of certain limited partners.***

In certain circumstances, the Company may be liable for certain tax obligations of certain limited partners. The Company has entered into tax protection agreements under which it has agreed to minimize the tax consequences to certain limited partners resulting from the sale or other disposition of certain of the Company’s assets. The obligation to indemnify such limited partners against adverse tax consequences is expected to continue until 2027. The Company may enter into additional tax protection agreements in the future, which could extend the period of time during which the Company may be liable for tax obligations of certain limited partners. During the period of these obligations, the Company’s flexibility to dispose of the related assets will be limited. In addition, the amount of any indemnification obligations may be significant.

**The Company cannot assure you of its ability to pay distributions in the future.**

The Company intends to pay quarterly distributions and to make distributions to its stockholders in an amount such that it distributes all or substantially all of its REIT taxable income in each year, subject to certain adjustments. The Company's ability to pay distributions may be materially and adversely affected by a number of factors, including the risk factors described in this Annual Report on Form 10-K. All distributions will be made, subject to Maryland law (or Delaware law, in the case of distributions by the Operating Partnership), at the discretion of the Company's board of directors and will depend on the Company's earnings, its financial condition, any debt covenants, maintenance of its REIT qualification and other factors as its board of directors may deem relevant from time to time. The Company believes that a change in any one of the following factors could materially and adversely affect its income, cash flow, results of operations, financial condition, liquidity, the ability to service its debt obligations, the market price of its common stock and its ability to pay distributions to its stockholders:

- the profitability of the assets acquired;
- the Company's ability to make profitable acquisitions;
- unforeseen expenses that reduce the Company's cash flow;
- defaults in the Company's asset portfolio or decreases in the value of its portfolio; and
- the fact that anticipated operating expense levels may not prove accurate, as actual results may vary from estimates.

The Company cannot assure you that it will achieve results that will allow it to make a specified level of cash distributions or year-to-year increases in cash distributions in the future. In addition, some of the Company's distributions may include a return of capital.

**Item 1B. Unresolved Staff Comments**

None.

**Item 2. Properties**

The Company maintains its executive office at 11250 El Camino Real, Suite 200, San Diego, CA 92130.

As of December 31, 2018, the Company's portfolio consisted of 92 properties (91 retail and one office) totaling approximately 10.5 million square feet of gross leasable area. As of December 31, 2018, the Company's retail portfolio was approximately 96.9% leased. During the year ended December 31, 2018, the Company leased or renewed a total of approximately 1.5 million square feet in its portfolio. The Company has committed approximately \$20.9 million, or \$47.29 per square foot, in tenant improvements, including building and site improvements, for new leases that occurred during the year ended December 31, 2018. The Company has committed approximately \$1.1 million, or \$2.39 per square foot, in leasing commissions, for the new leases that occurred during the year ended December 31, 2018. Additionally, the Company has committed approximately \$958,000, or \$0.88 per square foot, in tenant improvements for renewed leases that occurred during the year ended December 31, 2018. Leasing commission commitments for renewed leases were not material for the year ended December 31, 2018.

The following table provides information regarding the Company's retail properties as of December 31, 2018.

Property	Year Completed/ Renovated	Year Acquired	Gross Leasable Sq. Feet	Number of Tenants	% Leased	Principal Tenants
<b>Southern California</b>						
<i>Los Angeles metro area</i>						
Paramount Plaza	1966/2010	2009	95,062	14	98.0%	Grocery Outlet Supermarket, 99¢ Only Stores, Rite Aid Pharmacy
Claremont Promenade	1982/2011	2010	92,297	26	98.8%	Super King Supermarket
Gateway Village	2003/2005	2010	96,959	28	96.9%	Sprouts Market
Seabridge Marketplace	2006	2012	98,348	22	97.4%	Safeway (Vons) Supermarket
Glendora Shopping Center	1992/2012	2012	106,535	19	94.8%	Albertson's Supermarket
Redondo Beach Plaza	1993/2004	2012	110,509	16	100.0%	Safeway (Vons) Supermarket, Petco

Diamond Bar Town Center	1981	2013	100,342	21	95.5%	Walmart Neighborhood Market, Crunch Fitness
Diamond Hills Plaza	1973/2008	2013	139,505	37	97.4%	H-Mart Supermarket, Rite Aid Pharmacy
Plaza de la Canada	1968/2010	2013	101,031	13	100.0%	Gelson's Supermarket, TJ Maxx, Rite Aid Pharmacy
Fallbrook Shopping Center	1966/1986/ 2003/2015	2014	755,299	47	99.2%	Sprouts Market, Trader Joe's, Kroger (Ralph's) Supermarket <sup>(1)</sup> , TJ Maxx
Moorpark Town Center	1984/2014	2014	133,547	23	95.5%	Kroger (Ralph's) Supermarket, CVS Pharmacy
Ontario Plaza	1997-1999	2015	150,149	26	99.1%	El Super Supermarket, Rite Aid Pharmacy
Park Oaks Shopping Center	1959/2005	2015	110,092	25	89.8%	Safeway (Vons) Supermarket, Dollar Tree
Warner Plaza	1973-1974/ 2016-2017	2015	110,918	67	98.6%	Sprouts Market, Kroger (Ralph's) Supermarket <sup>(1)</sup> , Rite Aid Pharmacy <sup>(1)</sup>
Magnolia Shopping Center	1962/1972/ 1987/2016	2016	116,360	23	88.2%	Kroger (Ralph's) Supermarket
Casitas Plaza Shopping Center	1972/1982	2016	105,098	27	97.4%	Albertson's Supermarket, CVS Pharmacy
Bouquet Center	1985	2016	148,903	26	94.1%	Safeway (Vons) Supermarket, CVS Pharmacy, Ross Dress For Less
North Ranch Shopping Center	1977-1990	2016	146,625	31	88.1%	Kroger (Ralph's) Supermarket, Trader Joe's, Rite Aid Pharmacy, Petco
The Knolls	2000/2016	2016	52,021	7	100.0%	Trader Joe's, Pet Food Express
The Terraces	1958/1970/ 1989	2017	172,922	28	94.5%	Trader Joe's, Marshall's, LA Fitness
<b>Orange County metro area</b>						
Santa Ana Downtown Plaza	1987/2010	2010	105,536	27	95.0%	Kroger (Food 4 Less) Supermarket, Marshall's
Sycamore Creek	2008	2010	74,198	18	100.0%	Safeway (Vons) Supermarket, CVS Pharmacy <sup>(1)</sup>
Desert Springs Marketplace	1993-94 / 2013	2011	113,718	19	96.3%	Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
Cypress Center West	1970/1978 / 2014	2012	107,246	33	100.0%	Kroger (Ralph's) Supermarket, Rite Aid Pharmacy
Harbor Place Center	1994	2012	119,821	9	97.4%	AA Supermarket, Ross Dress For Less
5 Points Plaza	1961-62 / 2012 / 2015	2013	160,536	35	95.0%	Trader Joe's, Pier 1
Peninsula Marketplace	2000	2013	95,416	15	100.0%	Kroger (Ralph's) Supermarket, Planet Fitness
Mission Foothill Marketplace	1996	2014	110,678	10	15.9%	
Fullerton Crossroads	1977/1997/ 2010-2011	2017	219,785	24	98.2%	Kroger (Ralph's) Supermarket, Kohl's, Jo-Ann Fabrics and Crafts
The Village at Nellie Gail Ranch	1897 / 2014- 2015	2017	88,486	24	99.4%	Smart & Final Extra Supermarket
<b>San Diego metro area</b>						
Marketplace Del Rio	1990/ 2004	2011	177,203	43	89.1%	Stater Brothers Supermarket, Walgreens
Renaissance Towne Centre	1991/2011	2011	52,998	30	98.5%	CVS Pharmacy
Euclid Plaza	1982/2012	2012	77,044	8	95.4%	Vallarta Supermarket, Walgreens
Bay Plaza	1986/2013	2012	73,324	29	100.0%	Seafood City Supermarket
Bernardo Heights Plaza	1983/2006	2013	37,729	4	96.3%	Sprouts Market
Hawthorne Crossings	1993/1999	2013	141,288	18	100.0%	Mitsuwa Supermarket, Ross Dress For Less, Staples
Creekside Plaza	1993/2005	2014	128,852	24	97.1%	Stater Brothers Supermarket, AMC Theatres
<b>Northern California</b>						
<b>San Francisco metro area</b>						
Pleasant Hill Marketplace	1980	2010	69,715	3	100.0%	Total Wine and More, Buy Buy Baby, Bassett Furniture
Pinole Vista Shopping Center	1981/2012	2011/2018	223,369	28	98.7%	SaveMart (Lucky) Supermarket, Planet Fitness, Kmart
Country Club Gate Center	1974/2012	2011	109,331	32	98.7%	SaveMart (Lucky) Supermarket, Rite Aid Pharmacy
Marlin Cove Shopping Center	1972/2001	2012	73,943	26	100.0%	99 Ranch Market
The Village at Novato	2006	2012	20,081	4	100.0%	Trader Joe's, Pharmaca Pharmacy



Santa Teresa Village	1974-79 / 2013	2012	124,306	36	98.9%	Grocery Outlet Supermarket, Dollar Tree
Granada Shopping Center	1962/1994	2013	69,325	15	100.0%	SaveMart (Lucky) Supermarket
Country Club Village	1995	2013	111,093	24	100.0%	Walmart Neighborhood Market, CVS Pharmacy
North Park Plaza	1997	2014	76,697	15	100.0%	H-Mart Supermarket
Winston Manor	1977/1988/ 2011/2015	2015	49,852	14	100.0%	Grocery Outlet Supermarket
Jackson Square	1972/1997	2015	114,220	16	100.0%	Safeway Supermarket, CVS Pharmacy, 24 Hour Fitness
Gateway Centre	1996	2015	112,553	25	98.9%	SaveMart (Lucky) Supermarket, Walgreens
Iron Horse Plaza	1998-1999	2015	61,860	10	98.1%	Lunardi's Market
Monterey Center	2007	2016	25,798	7	87.3%	Trader Joe's, Pharmaca Pharmacy
Santa Rosa Southside Shopping Center	1983-1984	2017	88,535	11	100.0%	REI, Cost Plus World Market
Monta Loma Plaza	1973/ 2009-2010	2017	48,078	11	100.0%	Safeway Supermarket
<b>Sacramento metro area</b>						
Norwood Shopping Center	1993/1999	2010	85,693	16	92.1%	Viva Supermarket, Rite Aid Pharmacy, Citi Trends
Mills Shopping Center	1959/1996	2011	235,314	30	87.0%	Viva Supermarket, Ross Dress For Less (dd's Discounts), Dollar Tree
Morada Ranch	2006	2011	101,842	19	97.5%	Raleys Supermarket
Green Valley Station	2006/2007	2012	52,245	17	82.3%	CVS Pharmacy
<b>Pacific Northwest</b>						
<b>Seattle Metropolitan</b>						
Meridian Valley Plaza	1978/2011	2010	51,597	16	100.0%	Kroger (QFC) Supermarket
The Market at Lake Stevens	2000	2010	74,130	9	100.0%	Albertson's (Haggen) Supermarket
Canyon Park Shopping Center	1980/2012	2011	123,592	24	100.0%	PCC Community Markets, Rite Aid Pharmacy, Petco
Hawks Prairie Shopping Center	1988/2012	2011	157,529	24	100.0%	Safeway Supermarket, Dollar Tree, Big Lots
The Kress Building	1924/2005	2011	74,616	8	100.0%	IGA Supermarket, TJMaxx
Gateway Shopping Center	2007	2012	104,298	18	90.4%	WinCo Foods <sup>(1)</sup> , Rite Aid Pharmacy, Ross Dress For Less
Aurora Square	1980/1987	2012/2014	108,558	15	98.2%	Central Supermarket, Marshall's, Pier 1 Imports
Canyon Crossing	2008-2009	2013	120,398	28	100.0%	Safeway Supermarket
Crossroads Shopping Center	1962/2004/ 2015	2010/2013	463,813	96	100.0%	Kroger (QFC) Supermarket, Bed Bath & Beyond, Dick's Sporting Goods
Bellevue Marketplace	1971/1982/ 2017	2015	113,758	20	100.0%	Asian Family Market
Four Corner Square	1983/2015	2015	119,560	30	100.0%	Grocery Outlet Supermarket, Walgreens, Johnsons Home & Garden
Bridle Trails Shopping Center	1980/1984/ 1987	2016	108,377	31	100.0%	Grocery Outlet Supermarket, Bartell Drugs, Dollar Tree
PCC Community Markets Plaza	1981/2007	2017	34,459	1	100.0%	PCC Community Markets
Highland Hill Shopping Center	1956/1989/ 2006	2017	163,926	20	100.0%	Safeway Supermarket, LA Fitness, Dollar Tree, Petco
North Lynnwood Shopping Center	1963/1965/ 2003	2017	63,606	9	95.8%	Kroger (QFC) Supermarket
Stadium Center	1926/2016	2018	48,888	7	100.0%	Thriftway Supermarket
<b>Portland metro area</b>						
Vancouver Market Center	1996/2012	2010	118,385	19	98.8%	Skyzone
Happy Valley Town Center	2007	2010	138,662	37	100.0%	New Seasons Supermarket
Wilsonville Old Town Square	2011	2010/2012	49,937	19	100.0%	Kroger (Fred Meyer) Supermarket <sup>(1)</sup>
Cascade Summit Town Square	2000	2010	94,934	31	100.0%	Safeway Supermarket
Heritage Market Center	2000	2010	107,468	17	97.3%	Safeway Supermarket, Dollar Tree
Division Crossing	1992	2010	103,561	20	100.0%	Rite Aid Pharmacy, Ross Dress For Less, Ace Hardware

Halsey Crossing	1992	2010	99,428	19	100.0%	24 Hour Fitness, Dollar Tree
Hillsboro Market Center	2001-2002	2011	156,021	23	100.0%	Albertson's Supermarket, Dollar Tree, Ace Hardware
Robinwood Shopping Center	1980/2012	2013	70,831	16	100.0%	Walmart Neighborhood Market
Tigard Marketplace	1988/2005	2014	136,889	18	99.3%	H-Mart Supermarket, Bi-Mart Pharmacy
Wilsonville Town Center	1991/1996	2014	167,829	41	100.0%	Safeway Supermarket, Rite Aid Pharmacy, Dollar Tree
Tigard Promenade	1996	2015	88,043	16	100.0%	Safeway Supermarket
Sunnyside Village Square	1996-1997	2015	92,278	15	100.0%	Grocery Outlet Supermarket, 24 Hour Fitness, Ace Hardware
Johnson Creek Center	2003/2009	2015	108,588	15	100.0%	Trader Joe's, Walgreens, Sportsman's Warehouse
Rose City Center	1993/2012	2016	60,680	3	100.0%	Safeway Supermarket
Division Center	1986-1987/ 2013-2014	2017	121,904	23	100.0%	Grocery Outlet Supermarket, Rite Aid Pharmacy, Petco
Riverstone Marketplace	2002-2004	2017	95,774	23	98.5%	Kroger (QFC) Supermarket
King City Plaza	1970/1980/ 1990	2018	62,676	20	100.0%	Grocery Outlet Supermarket
<b>Total Properties</b>			<u>10,485,223</u>	<u>1,986</u>	<u>96.9%</u>	

(1) Retailer is not a tenant of the Company.

As illustrated by the following tables, the Company's shopping centers are substantially diversified by both tenant mix and by the staggering of its major tenant lease expirations. For the year ended December 31, 2018, no single tenant comprised more than 5.6% of the total annual base rent of the Company's portfolio.

The following table sets forth a summary schedule of the Company's ten largest tenants by percent of total annual base rent, as of December 31, 2018.

Tenant	Number of Leases	% of Total Annual Base Rent <sup>(1)</sup>
Albertson's / Safeway Supermarkets	19	5.6%
Kroger Supermarkets	12	3.5%
Rite Aid Pharmacy	14	1.6%
JP Morgan Chase	22	1.5%
Marshall's / TJMaxx	6	1.3%
SaveMart Supermarkets	4	1.3%
Sprouts Markets	4	1.3%
Ross Dress For Less / dd's Discounts	7	1.2%
Trader Joe's	8	1.2%
H-Mart Supermarkets	3	1.1%
	<u>99</u>	<u>19.6%</u>

(1) Annual base rent is equal to the annualized cash rent for all leases in place as of December 31, 2018 (including initial cash rent for new leases).

The following table sets forth a summary schedule of the annual lease expirations for leases in place across the Company's total retail portfolio at December 31, 2018 (Annual Base Rent in thousands).

Year of Expiration	Number of Leases Expiring <sup>(1)</sup>	Leased Square Footage	Annual Base Rent <sup>(2)</sup>	Annual Base Rent %
2019	238	697,859	\$ 14,747	7.0%
2020	288	1,095,037	22,686	10.7%
2021	317	1,064,462	23,755	11.2%
2022	299	1,188,809	26,611	12.6%
2023	296	1,472,780	32,617	15.4%
2024	168	1,035,679	20,591	9.8%
2025	72	578,480	10,937	5.2%
2026	75	591,794	11,408	5.4%
2027	67	407,670	8,963	4.3%
2028	77	689,795	15,452	7.3%
Thereafter	89	1,327,542	23,417	11.1%
<b>Total</b>	<b>1,986</b>	<b>10,149,907</b>	<b>\$ 211,184</b>	<b>100%</b>

(1) Assumes no tenants exercise renewal options or cancellation options.

(2) Annual base rent is equal to the annualized cash rent for all leases in place as of December 31, 2018 (including initial cash rent for new leases).

The following table sets forth a summary schedule of the annual lease expirations for leases in place with the Company's retail anchor tenants at December 31, 2018 (Annual Base Rent in thousands). Anchor tenants are tenants with leases occupying at least 15,000 square feet or more.

Year of Expiration	Number of Leases Expiring <sup>(1)</sup>	Leased Square Footage	Annual Base Rent <sup>(2)</sup>	Annual Base Rent %
2019	7	286,462	\$ 2,811	1.3%
2020	15	491,570	5,768	2.7%
2021	14	425,104	5,107	2.4%
2022	18	530,799	7,043	3.3%
2023	26	836,758	13,312	6.3%
2024	16	580,199	8,731	4.2%
2025	11	367,230	5,301	2.5%
2026	11	389,933	5,302	2.5%
2027	8	212,350	3,336	1.6%
2028	14	493,876	8,634	4.1%
Thereafter	25	1,023,248	15,315	7.3%
<b>Total</b>	<b>165</b>	<b>5,637,529</b>	<b>\$ 80,660</b>	<b>38.2%</b>

(1) Assumes no tenants exercise renewal or cancellation options.

(2) Annual base rent is equal to the annualized cash rent for all leases in place as of December 31, 2018 (including initial cash rent for new leases).

### Item 3. Legal Proceedings

In the normal course of business, from time to time, the Company is involved in routine legal actions incidental to its business of the ownership and operations of its properties. In management's opinion, the liabilities, if any, that ultimately may result from

such legal actions are not expected to have a material adverse effect on the consolidated financial position, results of operations or liquidity of the Company.

**Item 4. Mine Safety Disclosures**

Not applicable.

**PART II**

**Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

**ROIC Market Information**

ROIC's common stock trades on the NASDAQ Global Select Market ("NASDAQ") under the symbol "ROIC".

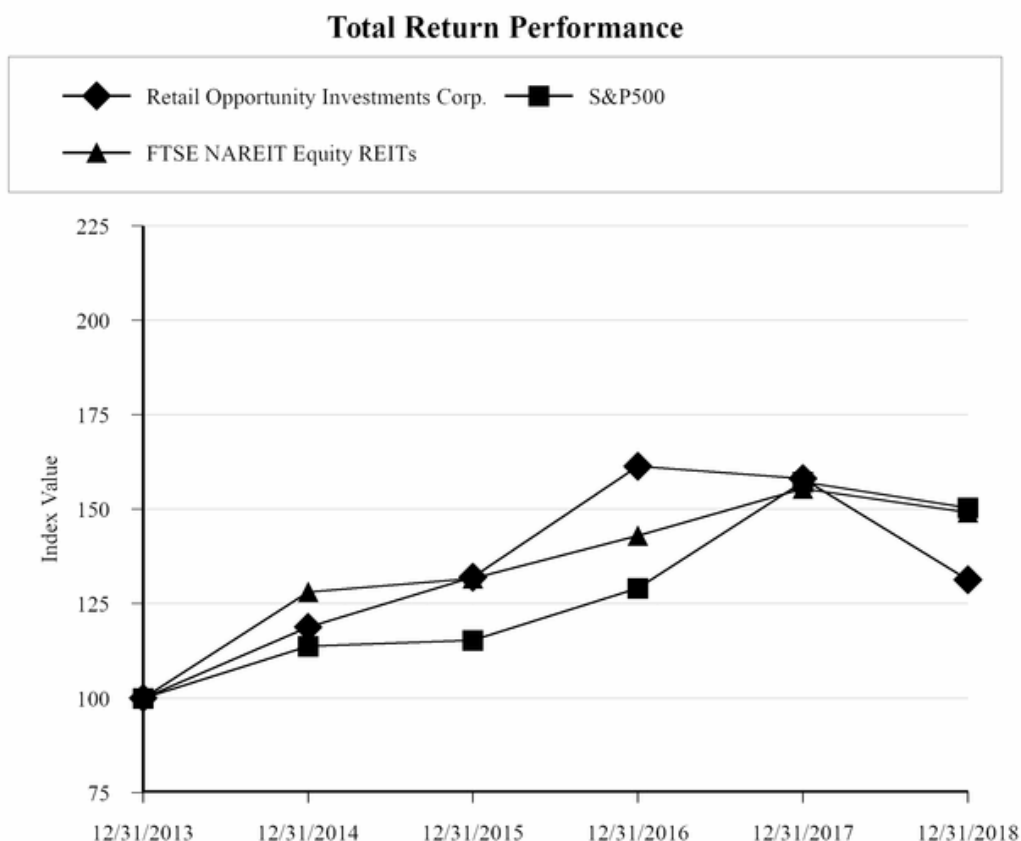
**Holders**

As of February 15, 2019, ROIC had 61 registered holders. Such information was obtained through the registrar and transfer agent.

**Operating Partnership**

As of December 31, 2018, the Operating Partnership had 51 registered holders, including Retail Opportunity Investments GP, LLC.

## Stockholder Return Performance



The above graph compares the cumulative total return on the Company's common stock with that of the Standard and Poor's 500 Stock Index ("S&P 500") and the National Association of Real Estate Investment Trusts Equity Index ("FTSE NAREIT Equity REITs") from December 31, 2013 through December 31, 2018. The stock price performance graph assumes that an investor invested \$100 in each of ROIC and the indices, and the reinvestment of any dividends. The comparisons in the graph are provided in accordance with the SEC disclosure requirements and are not intended to forecast or be indicative of the future performance of ROIC's shares of common stock.

Index	Period Ending					
	12/31/2013	12/31/2014	12/31/2015	12/31/2016	12/31/2017	12/31/2018
Retail Opportunity Investments Corp.	\$ 100.00	\$ 118.83	\$ 131.98	\$ 161.32	\$ 158.13	\$ 131.34
S&P500	\$ 100.00	\$ 113.69	\$ 115.26	\$ 129.05	\$ 157.22	\$ 150.33
FTSE NAREIT Equity REITs	\$ 100.00	\$ 128.03	\$ 131.65	\$ 143.01	\$ 155.41	\$ 149.12

Except to the extent that the Company specifically incorporates this information by reference, the foregoing Stockholder Return Performance information shall not be deemed incorporated by reference by any general statement incorporating by reference this Annual Report on Form 10-K into any filing under the Securities Act or under the Exchange Act. This information shall not otherwise be deemed filed under such Acts.

### Securities Authorized For Issuance Under Equity Compensation Plans

During 2009, ROIC adopted the 2009 Equity Incentive Plan. Following stockholder approval at the 2018 Annual Meeting, on April 25, 2018, ROIC adopted the Amended and Restated 2009 Equity Incentive Plan (the "Equity Incentive Plan"). For a description of the 2009 Equity Incentive Plan and the Equity Incentive Plan, see Note 8 to the consolidated financial statements in this Annual Report on Form 10-K.

The following table presents certain information about the Company's equity compensation plan as of December 31, 2018:

<b>Plan Category</b>	<b>Number of securities to be issued upon exercise of outstanding options, warrants and rights</b>	<b>Weighted-average exercise price of outstanding options, warrants and rights</b>	<b>Number of securities remaining available for future issuance under equity compensation plan (excluding securities reflected in the first column of this table)</b>
Equity compensation plan approved by stockholders	254,500	\$ 10.75	4,207,442
Equity compensation plan not approved by stockholders	—	—	—
<b>Total</b>	<b>254,500</b>	<b>\$ 10.75</b>	<b>4,207,442</b>

**Item 6. Selected Financial Data**

The following tables set forth selected financial and operating information on a historical basis for ROIC and the Operating Partnership, and should be read in conjunction with Item 7, "Management's Discussion and Analysis of Financial Conditions and Results of Operations" and the Company's financial statements, including the notes, included elsewhere herein.

**RETAIL OPPORTUNITY INVESTMENTS CORP.**  
**CONSOLIDATED HISTORICAL FINANCIAL INFORMATION**  
(in thousands, except share data)

Retail Opportunity Investments Corp.	Year Ended December 31,				
	2018	2017	2016	2015	2014
<b>Statement of Operations Data:</b>					
Total revenues	\$ 295,798	\$ 273,260	\$ 237,189	\$ 192,699	\$ 155,864
Operating expenses	192,434	179,595	160,018	133,364	112,090
Gain on sale of real estate	5,890	—	—	—	4,869
Operating income	109,254	93,665	77,171	59,335	48,643
Interest expense and other finance expenses	62,113	50,977	40,741	34,243	27,593
Net income	47,141	42,688	36,430	25,092	21,050
Net Income Attributable to Retail Opportunity Investments Corp.	42,736	38,477	32,754	23,864	20,301
Weighted average shares outstanding – Basic:	112,645,490	109,400,123	104,072,222	95,651,780	83,411,230
Weighted average shares outstanding – Diluted:	124,558,893	121,743,831	116,039,940	100,017,781	87,453,409
<b>Income per share – Basic and Diluted</b>					
Net Income Attributable to Retail Opportunity Investments Corp.	\$ 0.38	\$ 0.35	\$ 0.31	\$ 0.25	\$ 0.24
Dividends per common share	\$ 0.78	\$ 0.75	\$ 0.72	\$ 0.68	\$ 0.64
<b>Balance Sheet Data:</b>					
Real Estate Investments, net	\$ 2,831,265	\$ 2,849,282	\$ 2,493,997	\$ 2,162,306	\$ 1,697,725
Cash and cash equivalents	6,076	11,553	13,125	8,844	10,773
Total assets	3,003,071	3,039,198	2,662,969	2,301,448	1,861,028
Total liabilities	1,694,643	1,709,557	1,347,404	1,136,432	898,246
Non-controlling interests – redeemable OP Units	—	—	—	33,674	—
Total equity	1,308,428	1,329,641	1,315,565	1,131,342	962,782

**RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP**  
**CONSOLIDATED HISTORICAL FINANCIAL INFORMATION**  
(in thousands, except share data)

**Year Ended December 31,**

<b>Retail Opportunity Investments Partnership, LP</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Statement of Operations Data:</b>					
Total revenues	\$ 295,798	\$ 273,260	\$ 237,189	\$ 192,699	\$ 155,864
Operating expenses	192,434	179,595	160,018	133,364	112,090
Gain on sale of real estate	5,890	—	—	—	4,869
Operating income	109,254	93,665	77,171	59,335	48,643
Interest expense and other finance expenses	62,113	50,977	40,741	34,243	27,593
Net Income Attributable to Retail Opportunity Investments Partnership, LP	47,141	42,688	36,430	25,092	21,050
Weighted average units outstanding – Basic:	124,271,802	121,460,958	115,819,731	99,738,504	86,573,888
Weighted average units outstanding – Diluted:	124,558,893	121,743,831	116,039,940	100,017,781	87,453,409
Income per unit – Basic and Diluted					
Net Income Attributable to Retail Opportunity Investments Partnership, LP	\$ 0.38	\$ 0.35	\$ 0.31	\$ 0.25	\$ 0.24
Distributions per unit	\$ 0.78	\$ 0.75	\$ 0.72	\$ 0.68	\$ 0.64
<b>Balance Sheet Data:</b>					
Real Estate Investments, net	\$ 2,831,265	\$ 2,849,282	\$ 2,493,997	\$ 2,162,306	\$ 1,697,725
Cash and cash equivalents	6,076	11,553	13,125	8,844	10,773
Total assets	3,003,071	3,039,198	2,662,969	2,301,448	1,861,028
Total liabilities	1,694,643	1,709,557	1,347,404	1,136,432	898,246
Redeemable limited partners	—	—	—	33,674	—
Total capital	1,308,428	1,329,641	1,315,565	1,131,342	962,782

**Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

*The following discussion should be read in conjunction with the Retail Opportunity Investments Corp. Consolidated Financial Statements and Notes thereto appearing elsewhere in this Annual Report on Form 10-K. The Company makes statements in this section that are forward-looking statements within the meaning of the federal securities laws. For a complete discussion of forward-looking statements, see the section in this Annual Report on Form 10-K entitled “Statements Regarding Forward-Looking Information.” Certain risk factors may cause actual results, performance or achievements to differ materially from those expressed or implied by the following discussion. For a discussion of such risk factors, see the section in this Annual Report on Form 10-K entitled “Risk Factors.”*

**Overview**

The Company is organized in an UpREIT format pursuant to which Retail Opportunity Investments GP, LLC, its wholly-owned subsidiary, serves as the general partner of, and ROIC conducts substantially all of its business through, its Operating Partnership, Retail Opportunity Investments Partnership, LP, a Delaware limited partnership, together with its subsidiaries.

ROIC commenced operations in October 2009 as a fully integrated and self-managed REIT, and as of December 31, 2018, ROIC owned an approximate 90.8% partnership interest and other limited partners owned the remaining 9.2% partnership interest in the Operating Partnership. ROIC specializes in the acquisition, ownership and management of necessity-based community and neighborhood shopping centers on the west coast of the United States, anchored by supermarkets and drugstores.

As of December 31, 2018, the Company’s portfolio consisted of 92 properties (91 retail and one office) totaling approximately 10.5 million square feet of GLA. As of December 31, 2018, the Company’s retail portfolio was approximately 96.9% leased.



During the year ended December 31, 2018, the Company leased and renewed approximately 441,000 and 1.1 million square feet, respectively, in its portfolio.

The table below provides a reconciliation of beginning of year vacant space to end of year vacant space for its retail portfolio as of December 31, 2018.

	<b>Vacant Space Square Footage</b>
Vacant space at December 31, 2017	303,098
Square footage vacated	196,264
Vacant space in sold properties	(3,668)
Square footage leased	(219,043)
Vacant space at December 31, 2018	276,651

The Company has committed approximately \$20.9 million, or \$47.29 per square foot, in tenant improvements, including building and site improvements, for new leases that occurred during the year ended December 31, 2018. The Company has committed approximately \$1.1 million, or \$2.39 per square foot, in leasing commissions for the new leases that occurred during the year ended December 31, 2018. Additionally, the Company has committed approximately \$958,000, or \$0.88 per square foot, in tenant improvements for renewed leases that occurred during the year ended December 31, 2018. Leasing commission commitments for renewed leases were not material for the year ended December 31, 2018.

### **Results of Operations**

At December 31, 2018, the Company had 92 properties (91 retail and one office), all of which are consolidated in the accompanying financial statements. The Company believes, because of the location of the properties in densely populated areas, the nature of its investments provides for relatively stable revenue flows even during difficult economic times. The Company has a strong capital structure with manageable debt as of December 31, 2018. The Company expects to continue to actively explore acquisition opportunities consistent with its business strategy.

Property operating income is a non-GAAP financial measure of performance. The Company defines property operating income as operating revenues (base rent, recoveries from tenants and other income), less property and related expenses (property operating expenses and property taxes). Property operating income excludes general and administrative expenses, mortgage interest income, depreciation and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions and dispositions, equity in earnings from unconsolidated joint ventures, extraordinary items, and amortization of tenant improvements and leasing commissions. Other REITs may use different methodologies for calculating property operating income, and accordingly, the Company's property operating income may not be comparable to other REITs.

Property operating income is used by management to evaluate and compare the operating performance of the Company's properties, to determine trends in earnings and to compute the fair value of the Company's properties as this measure is not affected by the cost of our funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to our ownership of our properties. The Company believes the exclusion of these items from net income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the Company's properties as well as trends in occupancy rates, rental rates and operating costs.

Property operating income is a measure of the operating performance of the Company's properties but does not measure the Company's performance as a whole. Property operating income is therefore not a substitute for net income or operating income as computed in accordance with GAAP.

### ***Results of Operations for the year ended December 31, 2018 compared to the year ended December 31, 2017.***

#### ***Property Operating Income***

The table below provides a reconciliation of consolidated operating income in accordance with GAAP to consolidated property operating income for the years ended December 31, 2018 and 2017 (in thousands).

	Year Ended December 31,	
	2018	2017
Operating income per GAAP	\$ 109,254	\$ 93,665
Plus: Depreciation and amortization	100,838	96,256
General and administrative expenses	14,918	14,103
Acquisition transaction costs	—	4
Other expenses	478	418
Less: Gain on sale of real estate	(5,890)	—
Property operating income	<u>\$ 219,598</u>	<u>\$ 204,446</u>

The following comparison for the year ended December 31, 2018 compared to the year ended December 31, 2017, makes reference to the effect of the same-center properties. Same-center properties, which totaled 78 of the Company's 92 properties as of December 31, 2018, represent all operating properties owned by the Company during the entirety of both periods presented and consolidated into the Company's financial statements during such periods, except for one shopping center that is currently under contract to be sold and is slated for new multi-family development and is no longer being managed as a retail asset and the Company's corporate office headquarters.

The table below provides a reconciliation of consolidated operating income in accordance with GAAP to property operating income for the year ended December 31, 2018 related to the 78 same-center properties owned by the Company during the entirety of both the years ended December 31, 2018 and 2017 and consolidated into the Company's financial statements during such periods (in thousands).

	Year Ended December 31, 2018		
	Same-Center	Non Same-Center	Total
Operating income per GAAP	\$ 101,121	\$ 8,133	\$ 109,254
Plus: Depreciation and amortization	86,317	14,521	100,838
General and administrative expenses <sup>(1)</sup>	—	14,918	14,918
Other expenses <sup>(1)</sup>	—	478	478
Less: Gain on sale of real estate	—	(5,890)	(5,890)
Property operating income	<u>\$ 187,438</u>	<u>\$ 32,160</u>	<u>\$ 219,598</u>

(1) For illustration purposes, general and administrative expenses and other expenses are included in non same-center because the Company does not allocate these types of expenses between same-center and non same-center properties.

The table below provides a reconciliation of consolidated operating income in accordance with GAAP to property operating income for the year ended December 31, 2017 related to the 78 same-center properties owned by the Company during the entirety of both the years ended December 31, 2018 and 2017 and consolidated into the Company's financial statements during such periods (in thousands).

	<b>Year Ended December 31, 2017</b>		
	<b>Same-Center</b>	<b>Non Same-Center</b>	<b>Total</b>
Operating income (loss) per GAAP	\$ 101,072	\$ (7,407)	\$ 93,665
Plus: Depreciation and amortization	87,978	8,278	96,256
General and administrative expenses <sup>(1)</sup>	—	14,103	14,103
Acquisition transaction costs	—	4	4
Other expenses <sup>(1)</sup>	—	418	418
Property operating income	<u>\$ 189,050</u>	<u>\$ 15,396</u>	<u>\$ 204,446</u>

(1) For illustration purposes, general and administrative expenses and other expenses are included in non same-center because the Company does not allocate these types of expenses between same-center and non same-center properties.

During the year ended December 31, 2018, the Company generated property operating income of approximately \$219.6 million compared to property operating income of \$204.4 million generated during the year ended December 31, 2017. Property operating income increased by approximately \$15.2 million during the year ended December 31, 2018 primarily as a result of an increase in the number of properties owned by the Company in 2018 compared to 2017 as well as \$2.2 million of lease settlement income received in connection with a property that is currently under contract to be sold and is slated for new multi-family development. As of December 31, 2018, the Company owned 92 properties as compared to 91 properties at December 31, 2017. The properties acquired during 2018 and 2017 increased property operating income in the year ended December 31, 2018 by approximately \$16.8 million compared to the year ended December 31, 2017. The property operating income for the 78 same-center properties decreased approximately \$1.6 million primarily due to a \$2.7 million accelerated recognition of a below-market lease intangible liability resulting from a lease termination during the year ended December 31, 2017, offset by an increase in rental revenue during the year ended December 31, 2018.

#### ***Depreciation and amortization***

The Company incurred depreciation and amortization expenses during the year ended December 31, 2018 of approximately \$100.8 million compared to \$96.3 million incurred during the year ended December 31, 2017. Depreciation and amortization expenses were higher in 2018 as a result of an increase in the number of properties owned by the Company in 2018 compared to 2017.

#### ***General and administrative expenses***

The Company incurred general and administrative expenses during the year ended December 31, 2018 of approximately \$14.9 million compared to \$14.1 million incurred during the year ended December 31, 2017. General and administrative expenses increased approximately \$815,000 primarily as a result of an increase in compensation-related expenses.

#### ***Gain on sale of real estate***

On September 27, 2018, the Company sold Round Hill Square, a non-core shopping center located in Zephyr Cove, Nevada. The sales price of \$28.0 million, less costs to sell, resulted in net proceeds of approximately \$26.9 million. The Company recorded a gain on sale of real estate of approximately \$5.9 million for the year ended December 31, 2018. There were no property sales in the year ended December 31, 2017.

#### ***Interest expense and other finance expenses***

During the year ended December 31, 2018, the Company incurred approximately \$62.1 million of interest expense compared to approximately \$51.0 million during the year ended December 31, 2017. Interest expense increased approximately \$11.1 million primarily due to the incremental increase in interest expense recognized on the Senior Notes Due 2027 issued in December 2017 and increased interest rates payable on the credit facility.

**Results of Operations for the year ended December 31, 2017 compared to the year ended December 31, 2016.**

**Property Operating Income**

The table below provides a reconciliation of consolidated operating income in accordance with GAAP to consolidated property operating income for the years ended December 31, 2017 and 2016 (in thousands).

	<b>Year Ended December 31,</b>	
	<b>2017</b>	<b>2016</b>
Operating income per GAAP	\$ 93,665	\$ 77,171
Plus: Depreciation and amortization	96,256	88,359
General and administrative expenses	14,103	13,120
Acquisition transaction costs	4	824
Other expenses	418	456
Property operating income	<u>\$ 204,446</u>	<u>\$ 179,930</u>

The following comparison for the year ended December 31, 2017 compared to the year ended December 31, 2016, makes reference to the effect of the same-center properties. Same-center properties, which totaled 71 of the Company's 91 properties as of December 31, 2017, represent all operating properties owned by the Company during the entirety of both periods presented and consolidated into the Company's financial statements during such periods.

The table below provides a reconciliation of consolidated operating income in accordance with GAAP to property operating income for the year ended December 31, 2017 related to the 71 same-center properties owned by the Company during the entirety of both the years ended December 31, 2017 and 2016 and consolidated into the Company's financial statements during such periods (in thousands).

	<b>Year Ended December 31, 2017</b>		
	<b>Same-Center</b>	<b>Non Same-Center</b>	<b>Total</b>
Operating income per GAAP	\$ 92,114	\$ 1,551	\$ 93,665
Plus: Depreciation and amortization	76,147	20,109	96,256
General and administrative expenses <sup>(1)</sup>	—	14,103	14,103
Acquisition transaction costs	—	4	4
Other expenses <sup>(1)</sup>	—	418	418
Property operating income	<u>\$ 168,261</u>	<u>\$ 36,185</u>	<u>\$ 204,446</u>

(1) For illustration purposes, general and administrative expenses and other expenses are included in non same-center because the Company does not allocate these types of expenses between same-center and non same-center properties.

The table below provides a reconciliation of consolidated operating income in accordance with GAAP to property operating income for the year ended December 31, 2016 related to the 71 same-center properties owned by the Company during the entirety of both the years ended December 31, 2017 and 2016 and consolidated into the Company's financial statements during such periods (in thousands).

	<b>Year Ended December 31, 2016</b>		
	<b>Same-Center</b>	<b>Non Same-Center</b>	<b>Total</b>
Operating income per GAAP	\$ 85,378	\$ (8,207)	\$ 77,171
Plus: Depreciation and amortization	79,909	8,450	88,359
General and administrative expenses <sup>(1)</sup>	—	13,120	13,120
Acquisition transaction costs	201	623	824
Other expenses <sup>(1)</sup>	—	456	456
Property operating income	<u>\$ 165,488</u>	<u>\$ 14,442</u>	<u>\$ 179,930</u>

(1) For illustration purposes, general and administrative expenses and other expenses are included in non same-center because the Company does not allocate these types of expenses between same-center and non same-center properties.

During the year ended December 31, 2017, the Company generated property operating income of approximately \$204.4 million compared to property operating income of \$179.9 million generated during the year ended December 31, 2016. Property operating income increased by \$24.5 million during the year ended December 31, 2017 primarily as a result of an increase in the number of properties owned by the Company in 2017 compared to 2016 and an increase in same-center properties' operating income. As of December 31, 2017, the Company owned 91 properties as compared to 81 properties at December 31, 2016. The properties acquired during 2017 and 2016 increased property operating income in 2017 by approximately \$21.7 million. The 71 same-center properties increased property operating income by approximately \$2.8 million. This increase is primarily due to an increase in base rents.

#### ***Depreciation and amortization***

The Company incurred depreciation and amortization expenses during the year ended December 31, 2017 of approximately \$96.3 million compared to \$88.4 million incurred during the year ended December 31, 2016. Depreciation and amortization expenses were higher in 2017 as a result of an increase in the number of properties owned by the Company in 2017 compared to 2016.

#### ***General and administrative expenses***

The Company incurred general and administrative expenses during the year ended December 31, 2017 of approximately \$14.1 million compared to \$13.1 million incurred during the year ended December 31, 2016. General and administrative expenses increased approximately \$983,000 primarily as a result of an increase in compensation-related expenses.

#### ***Acquisition transaction costs***

The Company incurred property acquisition costs during the year ended December 31, 2017 of approximately \$4,000 compared to \$824,000 incurred during the year ended December 31, 2016. Acquisition costs decreased approximately \$820,000 as a result of the Company's prospective adoption of Accounting Standards Update No. 2017-1, "Business Combinations: Clarifying the Definition of a Business" on October 1, 2016. The standard issued by the FASB redefined the definition of a business, whereby an acquisition in which substantially all of the fair value of the assets acquired are concentrated in a single identifiable asset is accounted for as an asset acquisition. As a result, transaction costs related to such an acquisition are capitalized. During the year ended December 31, 2017 and the three months ended December 31, 2016, the Company concluded that its acquisitions did not meet the definition of a business and accounted for such acquisitions as asset acquisitions and capitalized all transactions costs related to completed and in-process acquisitions.

#### ***Interest expense and other finance expenses***

During the year ended December 31, 2017, the Company incurred approximately \$51.0 million of interest expense compared to approximately \$40.7 million during the year ended December 31, 2016. Interest expense increased approximately \$10.2 million primarily due to a higher debt level as a result of acquisitions and interest incurred related to the Senior Notes Due 2026 issued in September 2016 and the Senior Notes Due 2027 issued in December 2017.

## Funds From Operations

Funds from operations (“FFO”), is a widely-recognized non-GAAP financial measure for REITs that the Company believes when considered with financial statements presented in accordance with GAAP, provides additional and useful means to assess its financial performance. FFO is frequently used by securities analysts, investors and other interested parties to evaluate the performance of REITs, most of which present FFO along with net income as calculated in accordance with GAAP.

The Company computes FFO in accordance with the “White Paper” on FFO published by the National Association of Real Estate Investment Trusts (“NAREIT”), which defines FFO as net income attributable to common stockholders (determined in accordance with GAAP) excluding gains or losses from debt restructuring, sales of depreciable property, and impairments, plus real estate related depreciation and amortization, and after adjustments for partnerships and unconsolidated joint ventures.

However, FFO:

- does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); and
- should not be considered an alternative to net income as an indication of our performance.

FFO as defined by the Company may not be comparable to similarly titled items reported by other REITs due to possible differences in the application of the NAREIT definition used by such REITs.

As previously discussed, effective October 1, 2016, the Company prospectively adopted ASU No. 2017-1. Accordingly, during the years ended December 31, 2018 and 2017 and the three months ended December 31, 2016, the Company concluded that its acquisitions did not meet the definition of a business and accounted for such acquisitions as asset acquisitions and capitalized all transaction costs related to completed and in-process acquisitions. Acquisition costs that are expensed will reduce our FFO. For the years ended December 31, 2017 and 2016, the Company expensed \$4,000 and \$824,000, respectively, relating to real estate acquisitions. The Company did not expense any acquisition costs during the year ended December 31, 2018.

The table below provides a reconciliation of net income applicable to stockholders in accordance with GAAP to FFO for the years ended December 31, 2018, 2017 and 2016 (in thousands).

	Year Ended December 31,		
	2018	2017	2016
Net income attributable to ROIC	\$ 42,736	\$ 38,477	\$ 32,754
Plus: Depreciation and amortization	100,838	96,256	88,359
Less: Gain on sale of real estate	(5,890)	—	—
Funds from operations – basic	137,684	134,733	121,113
Net income attributable to non-controlling interests	4,405	4,211	3,676
Funds from operations – diluted	\$ 142,089	\$ 138,944	\$ 124,789

## Cash Net Operating Income (“NOI”)

Cash NOI is a non-GAAP financial measure of the Company’s performance. The most directly comparable GAAP financial measure is operating income. The Company defines cash NOI as operating revenues (base rent and recoveries from tenants), less property and related expenses (property operating expenses and property taxes), adjusted for non-cash revenue and operating expense items such as straight-line rent and amortization of lease intangibles, debt-related expenses, and other adjustments. Cash NOI also excludes general and administrative expenses, depreciation and amortization, acquisition transaction costs, other expense, interest expense, gains and losses from property acquisitions and dispositions, extraordinary items, tenant improvements and leasing commissions. Other REITs may use different methodologies for calculating cash NOI, and accordingly, the Company’s cash NOI may not be comparable to other REITs.

Cash NOI is used by management internally to evaluate and compare the operating performance of the Company’s properties. The Company believes cash NOI provides useful information to investors regarding the Company’s financial condition and results of operations because it reflects only those cash income and expense items that are incurred at the property level, and when compared across periods, can be used to determine trends in earnings of the Company’s properties as this measure is not affected

by non-cash revenue and expense recognition items, the cost of the Company's funding, the impact of depreciation and amortization expenses, gains or losses from the acquisition and sale of operating real estate assets, general and administrative expenses or other gains and losses that relate to the Company's ownership of properties. The Company believes the exclusion of these items from operating income is useful because the resulting measure captures the actual revenue generated and actual expenses incurred in operating the Company's properties as well as trends in occupancy rates, rental rates and operating costs.

Cash NOI is a measure of the operating performance of the Company's properties but does not measure the Company's performance as a whole and is therefore not a substitute for net income or operating income as computed in accordance with GAAP.

#### Same-Center Cash NOI

The table below provides a reconciliation of same-center cash NOI to consolidated operating income in accordance with GAAP for the years ended December 31, 2018 and 2017. The table makes reference to the effect of the same-center properties. Same-center properties, which totaled 78 of the Company's 92 properties as of December 31, 2018, represent all operating properties owned by the Company during the entirety of both periods presented and consolidated into the Company's financial statements during such periods, except for one shopping center that is currently under contract to be sold and is slated for new multi-family development and is no longer being managed as a retail asset and the Company's corporate office headquarters (in thousands).

	<b>Year Ended December 31,</b>	
	<b>2018</b>	<b>2017</b>
GAAP operating income	\$ 109,254	\$ 93,665
Depreciation and amortization	100,838	96,256
General and administrative expenses	14,918	14,103
Acquisition transaction costs	—	4
Other expense	478	418
Gain on sale of real estate	(5,890)	—
Property revenues and other expenses <sup>(1)</sup>	(18,907)	(22,492)
Total Company cash NOI	200,691	181,954
Non same-center cash NOI	(28,163)	(13,642)
Same-center cash NOI	\$ 172,528	\$ 168,312

(1) Includes straight-line rents, amortization of above-market and below-market lease intangibles, anchor lease termination fees, net of contractual amounts, and expense and recovery adjustments related to prior periods.

During the year ended December 31, 2018, the Company generated same-center cash NOI of approximately \$172.5 million compared to same-center cash NOI of approximately \$168.3 million generated during the year ended December 31, 2017, representing a 2.5% increase. This increase is primarily due to an increase in base rents and recoveries.

The table below provides a reconciliation of same-center cash NOI to consolidated operating income in accordance with GAAP for the years ended December 31, 2017 and 2016. The table makes reference to the effect of the same-center properties. Same-center properties, which totaled 71 of the Company's 91 properties as of December 31, 2017, represent all operating properties owned by the Company during the entirety of both periods presented and consolidated into the Company's financial statements during such periods (in thousands).

	Year Ended December 31,	
	2017	2016
GAAP operating income	\$ 93,665	\$ 77,171
Depreciation and amortization	96,256	88,359
General and administrative expenses	14,103	13,120
Acquisition transaction costs	4	824
Other expense	418	456
Property revenues and other expenses <sup>(1)</sup>	(22,404)	(17,636)
Total Company cash NOI	182,042	162,294
Non same-center cash NOI	(27,337)	(12,171)
Same-center cash NOI	\$ 154,705	\$ 150,123

(1) Includes straight-line rents, amortization of above-market and below-market lease intangibles, anchor lease termination fees, net of contractual amounts, and expense and recovery adjustments related to prior periods.

During the year ended December 31, 2017, the Company generated same-center cash NOI of approximately \$154.7 million compared to same-center cash NOI of approximately \$150.1 million generated during the year ended December 31, 2016, representing a 3.1% increase. This increase is primarily due to an increase in base rents, recoveries and other income.

### Critical Accounting Estimates

Critical accounting estimates are those that are both important to the presentation of the Company's financial condition and results of operations and require management's most difficult, complex or subjective judgments. Set forth below is a summary of the accounting estimates that management believes are critical to the preparation of the consolidated financial statements. This summary should be read in conjunction with the more complete discussion of the Company's accounting policies included in Note 1 to the Company's consolidated financial statements.

### Revenue Recognition

The Company records base rents on a straight-line basis over the term of each lease. The excess of rents recognized over amounts contractually due pursuant to the underlying leases is included in tenant and other receivables on the accompanying consolidated balance sheets. Most leases contain provisions that require tenants to reimburse a pro-rata share of real estate taxes and certain common area expenses. Adjustments are also made throughout the year to tenant and other receivables and the related cost recovery income based upon the Company's best estimate of the final amounts to be billed and collected. In addition, the Company also provides an allowance for future credit losses in connection with the deferred straight-line rent receivable.

### Allowance for Doubtful Accounts

The allowance for doubtful accounts is established based on a quarterly analysis of the risk of loss on specific accounts. The analysis places particular emphasis on past-due accounts and considers information such as the nature and age of the receivables, the payment history of the tenants or other debtors, the financial condition of the tenants and any guarantors and management's assessment of their ability to meet their lease obligations, the basis for any disputes and the status of related negotiations, among other things. Management's estimates of the required allowance is subject to revision as these factors change and is sensitive to the effects of economic and market conditions on tenants, particularly those at retail properties. Estimates are used to establish reimbursements from tenants for common area maintenance, real estate tax and insurance costs. The Company analyzes the balance of its estimated accounts receivable for real estate taxes, common area maintenance and insurance for each of its properties by comparing actual recoveries versus actual expenses and any actual write-offs. Based on its analysis, the Company may record an additional amount in its allowance for doubtful accounts related to these items. In addition, the Company also provides an allowance for future credit losses in connection with the deferred straight-line rent receivable.

### Real Estate Investments

Land, buildings, property improvements, furniture/fixtures and tenant improvements are recorded at cost. Expenditures for maintenance and repairs are charged to operations as incurred. Renovations and/or replacements, which improve or extend the life of the asset, are capitalized and depreciated over their estimated useful lives.



The Company recognizes the acquisition of real estate properties, including acquired tangible (consisting of land, buildings and improvements), and acquired intangible assets and liabilities (consisting of above-market and below-market leases and acquired in-place leases) at their fair value (for acquisitions meeting the definition of a business) and relative fair value (for acquisitions not meeting the definition of a business). Acquired lease intangible assets include above-market leases and acquired in-place leases, and acquired lease intangible liabilities represent below-market leases, in the accompanying consolidated balance sheets. The fair value of the tangible assets of an acquired property is determined by valuing the property as if it were vacant, which value is then allocated to land, buildings and improvements based on management's determination of the relative fair values of these assets. In valuing an acquired property's intangibles, factors considered by management include an estimate of carrying costs during the expected lease-up periods, and estimates of lost rental revenue during the expected lease-up periods based on its evaluation of current market demand. Management also estimates costs to execute similar leases, including leasing commissions, tenant improvements, legal and other related costs.

The value of in-place leases is measured by the excess of (i) the purchase price paid for a property after adjusting existing in-place leases to market rental rates, over (ii) the estimated fair value of the property as if vacant. Above-market and below-market lease values are recorded based on the present value (using a discount rate which reflects the risks associated with the leases acquired) of the difference between the contractual amounts to be received and management's estimate of market lease rates, measured over the terms of the respective leases that management deemed appropriate at the time of acquisition. Such valuations include a consideration of the non-cancellable terms of the respective leases as well as any applicable renewal periods. The fair values associated with below-market rental renewal options are determined based on the Company's experience and the relevant facts and circumstances that existed at the time of the acquisitions. The value of the above-market and below-market leases associated with the original lease term is amortized to rental income, over the terms of the respective leases. The value of in-place leases are amortized to expense over the remaining non-cancellable terms of the respective leases. If a lease were to be terminated prior to its stated expiration, all unamortized amounts relating to that lease would be recognized in operations at that time.

The Company is required to make subjective assessments as to the useful life of its properties for purposes of determining the amount of depreciation. These assessments have a direct impact on its net income.

Properties are depreciated using the straight-line method over the estimated useful lives of the assets. The estimated useful lives are as follows:

Buildings	39-40 years
Property Improvements	10-20 years
Furniture/Fixtures	3-10 years
Tenant Improvements	Shorter of lease term or their useful life

#### **Asset Impairment**

The Company reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of the asset to aggregate future net cash flows (undiscounted and without interest) expected to be generated by the asset. If such assets are considered impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceed the fair value.

#### **REIT Qualification Requirements**

The Company elected to be taxed as a REIT under the Code, and believes that it has been organized and has operated in a manner that will allow it to continue to qualify for taxation as a REIT under the Code.

The Company is subject to a number of operational and organizational requirements to qualify and then maintain qualification as a REIT. If the Company does not qualify as a REIT, its income would become subject to U.S. federal, state and local income taxes at regular corporate rates that would be substantial and the Company may not be permitted to re-elect to qualify as a REIT for four taxable years following the year that it failed to qualify as a REIT. The Company's results of operations, liquidity and amounts distributable to stockholders would be significantly reduced.

## Recent U.S. Federal Income Tax Legislation

On December 22, 2017, Congress enacted H.R. 1, also known as the Tax Cuts and Jobs Act of 2017 (“TCJA”). The TCJA made major changes to the Internal Revenue Code, including the reduction of the tax rates applicable to individuals and subchapter C corporations, a reduction or elimination of certain deductions (including new limitations on the deductibility of interest expense), permitting immediate expensing of capital expenditures and significant changes in the taxation of earnings from non-U.S. sources. The effect of the significant changes made by the TCJA is highly uncertain, and additional administrative guidance is still required in order to fully evaluate the effect of many provisions. Technical corrections or other amendments to the new rules, and additional administrative guidance interpreting these new rules, may be forthcoming at any time but may also be significantly delayed. While we do not currently expect this reform to have a significant impact to the Company's consolidated financial statements, stockholders are urged to consult with their tax advisors regarding the effects of the TCJA or other legislative, regulatory or administrative developments on an investment in the Company's common stock.

## Liquidity and Capital Resources of the Company

In this “Liquidity and Capital Resources of the Company” section and in the “Liquidity and Capital Resources of the Operating Partnership” section, the term “the Company” refers to Retail Opportunity Investments Corp. on an unconsolidated basis, excluding the Operating Partnership.

The Company's business is operated primarily through the Operating Partnership, of which the Company is the parent company, and which it consolidates for financial reporting purposes. Because the Company operates on a consolidated basis with the Operating Partnership, the section entitled “Liquidity and Capital Resources of the Operating Partnership” should be read in conjunction with this section to understand the liquidity and capital resources of the Company on a consolidated basis and how the Company is operated as a whole.

The Company issues public equity from time to time, but does not otherwise generate any capital itself or conduct any business itself, other than incurring certain expenses in operating as a public company. The Company itself does not hold any indebtedness other than guarantees of indebtedness of the Operating Partnership, and its only material assets are its ownership of direct or indirect partnership interests in the Operating Partnership and membership interest in Retail Opportunity Investments GP, LLC, the sole general partner of the Operating Partnership. Therefore, the consolidated assets and liabilities and the consolidated revenues and expenses of the Company and the Operating Partnership are the same on their respective financial statements. However, all debt is held directly or indirectly by the Operating Partnership. The Company's principal funding requirement is the payment of dividends on its common stock. The Company's principal source of funding for its dividend payments is distributions it receives from the Operating Partnership.

As the parent company of the Operating Partnership, the Company, indirectly, has the full, exclusive and complete responsibility for the Operating Partnership's day-to-day management and control. The Company causes the Operating Partnership to distribute such portion of its available cash as the Company may in its discretion determine, in the manner provided in the Operating Partnership's partnership agreement.

The Company is a well-known seasoned issuer with an effective shelf registration statement filed in May 2016 that allows the Company to register unspecified various classes of debt and equity securities. As circumstances warrant, the Company may issue equity from time to time on an opportunistic basis, dependent upon market conditions and available pricing. Any proceeds from such equity issuances would be contributed to the Operating Partnership. The Operating Partnership may use the proceeds to acquire additional properties, pay down debt, and for general working capital purposes.

Liquidity is a measure of the Company's ability to meet potential cash requirements, including ongoing commitments to repay borrowings, fund and maintain its assets and operations, make distributions to its stockholders and meet other general business needs. The liquidity of the Company is dependent on the Operating Partnership's ability to make sufficient distributions to the Company. The primary cash requirement of the Company is its payment of dividends to its stockholders.

During the year ended December 31, 2018, the Company's primary sources of cash were distributions from the Operating Partnership and proceeds from the issuance of common stock. As of December 31, 2018, the Company has determined that it has adequate working capital to meet its dividend funding obligations for the next twelve months.

On May 1, 2018, ROIC entered into five separate Sales Agreements (the “Sales Agreements”) with each of Capital One Securities, Inc., Jefferies LLC, KeyBanc Capital Markets Inc., Raymond James & Associates, Inc., and Robert W. Baird & Co. Incorporated (each individually, an “Agent” and collectively, the “Agents”) pursuant to which ROIC may sell, from time to time, shares of ROIC's common stock, par value \$0.0001 per share, having an aggregate offering price of up to \$250.0 million through the Agents

either as agents or principals. In addition, on April 30, 2018, the Company terminated sales agreements with Jefferies, KeyBanc and Raymond James, dated as of September 19, 2014 and with Baird, dated as of May 23, 2016 (the “Prior Sales Agreements”), which the Company entered into in connection with its prior “at the market” offering.

During the year ended December 31, 2018, ROIC sold a total of 1,251,376 shares under the Sales Agreements, which resulted in gross proceeds of approximately \$24.2 million and commissions of approximately \$242,000 paid to the Agents. During the year ended December 31, 2018, ROIC sold a total of 75,314 shares of common stock under the Prior Sales Agreements, which resulted in gross proceeds of approximately \$1.5 million and commissions of approximately \$19,000 paid to the Agents. During the year ended December 31, 2017, ROIC sold a total of 34,001 shares under the Prior Sales Agreements, which resulted in gross proceeds of approximately \$681,000 and commissions of approximately \$9,000 paid to the Agents.

For the year ended December 31, 2018, dividends paid to stockholders totaled approximately \$88.5 million. Additionally, for the year ended December 31, 2018, the Operating Partnership made distributions of approximately \$9.1 million to the non-controlling interest OP Unitholders. On a consolidated basis, cash flows from operations for the same period totaled approximately \$130.9 million. For the year ended December 31, 2017, dividends paid to stockholders totaled approximately \$82.9 million. Additionally, for the year ended December 31, 2017, the Operating Partnership made distributions of approximately \$8.7 million to the non-controlling interest OP Unitholders. On a consolidated basis, cash flows from operations for the same period totaled approximately \$128.9 million.

Potential future sources of capital include equity issuances and distributions from the Operating Partnership.

### **Liquidity and Capital Resources of the Operating Partnership**

In this “Liquidity and Capital Resources of the Operating Partnership” section, the terms the “Operating Partnership,” “we”, “our” and “us” refer to the Operating Partnership together with its consolidated subsidiaries or the Operating Partnership and the Company together with their respective consolidated subsidiaries, as the context requires.

During the year ended December 31, 2018, the Operating Partnership’s primary sources of cash were (i) cash flow from operations, (ii) proceeds from bank borrowings under the credit facility, and (iii) cash contributed by ROIC from the issuance of common stock. As of December 31, 2018, the Operating Partnership has determined that it has adequate working capital to meet its debt obligations and operating expenses for the next twelve months.

On September 29, 2015, the Company entered into a term loan agreement under which the lenders agreed to provide a \$300.0 million unsecured term loan facility. Effective September 8, 2017, the Company entered into a First Amended and Restated Term Loan Agreement (the “Term Loan Agreement”) pursuant to which the maturity date of the term loan was extended from January 31, 2019 to September 8, 2022, without further options for extension. The Term Loan Agreement also provides that the Company may from time to time request increased aggregate commitments of \$200.0 million under certain conditions set forth in the Term Loan Agreement, including the consent of the lenders for the additional commitments. Borrowings under the Term Loan Agreement accrue interest on the outstanding principal amount at a rate equal to an applicable rate based on the credit rating level of the Company, plus, as applicable, (i) a LIBOR rate determined by reference to the cost of funds for U.S. dollar deposits for the relevant period (the “Eurodollar Rate”), or (ii) a base rate determined by reference to the highest of (a) the federal funds rate plus 0.50%, (b) the rate of interest announced by the Administrative Agent as its “prime rate,” and (c) the Eurodollar Rate plus 1.10%.

The Operating Partnership has an unsecured revolving credit facility with several banks. Effective September 8, 2017, the Company entered into a Second Amended and Restated Credit Agreement (the “Credit Facility Agreement”) pursuant to which the borrowing capacity was increased from \$500.0 million to \$600.0 million. The maturity date of the credit facility was extended from January 31, 2019 to September 8, 2021, with two six-month extension options, which may be exercised by the Operating Partnership upon satisfaction of certain conditions including the payment of extension fees. Additionally, the credit facility contains an accordion feature, which allows the Operating Partnership to increase the borrowing capacity up to an aggregate of \$1.2 billion, subject to lender consents and other conditions. Borrowings under the credit facility accrue interest on the outstanding principal amount at a rate equal to an applicable rate based on the credit rating level of the Company, plus, as applicable, (i) the Eurodollar Rate, or (ii) a base rate determined by reference to the highest of (a) the federal funds rate plus 0.50%, (b) the rate of interest announced by KeyBank, National Association as its “prime rate,” and (c) the Eurodollar Rate plus 1.00%. Additionally, the Operating Partnership is obligated to pay a facility fee at a rate based on the credit rating level of the Company, currently 0.20%, and a fronting fee at a rate of 0.125% per year with respect to each letter of credit issued under the credit facility.

Both the term loan and credit facility contain customary representations, financial and other covenants. The Operating Partnership’s ability to borrow under the credit facility and term loan is subject to its compliance with financial covenants and other restrictions on an ongoing basis. The Operating Partnership was in compliance with such covenants at December 31, 2018.

As of December 31, 2018, \$300.0 million and \$156.0 million were outstanding under the term loan and credit facility, respectively. The average interest rates on the term loan and the credit facility during the year ended December 31, 2018 were 3.1% and 3.0%, respectively. The Company had no available borrowings under the term loan at December 31, 2018. The Company had \$444.0 million available to borrow under the credit facility at December 31, 2018.

Further, the Operating Partnership issued \$250.0 million aggregate principal amount of unsecured senior notes in December 2017, \$200.0 million aggregate principal amount of unsecured senior notes in September 2016, \$250.0 million aggregate principal amount of unsecured senior notes in December 2014 and \$250.0 million aggregate principal amount of unsecured senior notes in December 2013, each of which were fully and unconditionally guaranteed by ROIC.

While the Operating Partnership generally intends to hold its assets as long term investments, certain of its investments may be sold in order to manage the Operating Partnership's interest rate risk and liquidity needs, meet other operating objectives and adapt to market conditions. The timing and impact of future sales of its investments, if any, cannot be predicted with any certainty.

### **Cash Flows**

The following table summarizes, for the periods indicated, selected items in our consolidated statements of cash flows (in thousands):

	<b>Year Ended December 31,</b>		
	<b>2018</b>	<b>2017</b>	<b>2016</b>
Net Cash Provided by (Used in):			
Operating activities	\$ 130,918	\$ 128,938	\$ 114,615
Investing activities	\$ (56,055)	\$ (317,963)	\$ (325,125)
Financing activities	\$ (84,379)	\$ 192,740	\$ 214,689

### **Net Cash Flows from:**

#### **Operating Activities**

##### *Increase in cash flows provided by operating activities from 2017 to 2018:*

Net cash flows provided by operating activities amounted to \$130.9 million during the year ended December 31, 2018, compared to \$128.9 million during the year ended December 31, 2017. During the year ended December 31, 2018, cash flows provided by operating activities increased by approximately \$2.0 million primarily due to an increase in property operating income of approximately \$15.2 million, offset by an increase in interest expense of approximately \$11.1 million due to interest incurred related to the Senior Notes Due 2027 issued in December 2017 and increased interest rates payable on the credit facility and term loan and the timing of collections and payments of working capital accounts.

##### *Increase in cash flows provided by operating activities from 2016 to 2017:*

Net cash flows provided by operating activities amounted to \$128.9 million during the year ended December 31, 2017, compared to \$114.6 million during the year ended December 31, 2016. During the year ended December 31, 2017, cash flows provided by operating activities increased by approximately \$14.3 million primarily due to an increase in property operating income of approximately \$24.5 million, offset by an increase in interest expense of approximately \$10.2 million due to higher borrowing amounts in 2017 as compared to 2016.

#### **Investing Activities**

##### *Decrease in cash flows used in investing activities from 2017 to 2018:*

Net cash flows used by investing activities amounted to \$56.1 million during the year ended December 31, 2018, compared to \$318.0 million during the year ended December 31, 2017. During the year ended December 31, 2018, cash flows used in investing activities decreased approximately \$261.9 million, primarily due to the decrease in investments in real estate of approximately \$219.2 million, an increase in proceeds from the sale of real estate of approximately \$26.9 million and a decrease in improvements to properties of approximately \$14.9 million.

*Decrease in cash flows used in investing activities from 2016 to 2017:*

Net cash flows used by investing activities amounted to \$318.0 million during the year ended December 31, 2017, compared to \$325.1 million during the year ended December 31, 2016. During the year ended December 31, 2017, cash flows used in investing activities decreased approximately \$7.2 million, primarily due to the decrease in investments in real estate of approximately \$21.5 million, offset by an increase in improvements to properties of approximately \$13.3 million.

**Financing Activities**

*Decrease in cash flows provided by financing activities from 2017 to 2018:*

Net cash flows used in financing activities amounted to \$84.4 million during the year ended December 31, 2018, compared to net cash flows provided by financing activities of \$192.7 million during the year ended December 31, 2017. This decrease of approximately \$277.1 million for the year ended December 31, 2018 is primarily due to proceeds received during the year ended December 31, 2017 of \$250.0 million related to the issuance of the Senior Notes Due 2027, the net decrease in proceeds from draws on the credit facility of \$33.0 million, the increase in repayments on mortgages of approximately \$10.8 million and the increase in dividend and distribution payments of approximately \$5.9 million. These decreases were offset by the increase in proceeds from the sale of common stock of approximately \$21.2 million.

*Decrease in cash flows provided by financing activities from 2016 to 2017:*

Net cash flows provided by financing activities amounted to \$192.7 million during the year ended December 31, 2017, compared to \$214.7 million during the year ended December 31, 2016. During the year ended December 31, 2017, cash flows provided by financing activities decreased approximately \$21.9 million, primarily due to a decrease of \$180.4 million in proceeds from the sale of common stock, and an increase in dividends paid to common shareholders of approximately \$7.2 million, offset by an increase of \$50.0 million in proceeds received from the issuance of senior notes, a decrease of approximately \$83.0 million in net payments on the credit facility, and a \$38.7 million decrease in cash redemption of OP Units.

**Contractual Obligations**

The following table presents the Company's operating lease obligations and the principal and interest amounts of the Company's long-term debt maturing each year, including amortization of principal based on debt outstanding, at December 31, 2018 (in thousands):

	2019	2020	2021	2022	2023	Thereafter	Total
<b>Contractual obligations:</b>							
Mortgage Notes Payable Principal <sup>(1)</sup>	\$ 551	\$ 577	\$ 717	\$ 24,132	\$ 686	\$ 60,045	\$ 86,708
Mortgage Notes Payable Interest	3,796	3,774	3,737	3,170	2,482	2,618	19,577
Term loan <sup>(2)</sup>	—	—	—	300,000	—	—	300,000
Credit facility <sup>(3)</sup>	—	—	156,000	—	—	—	156,000
Senior Notes Due 2027 <sup>(4)</sup>	10,475	10,475	10,475	10,475	10,475	291,900	344,275
Senior Notes Due 2026 <sup>(4)</sup>	7,900	7,900	7,900	7,900	7,900	223,700	263,200
Senior Notes Due 2024 <sup>(4)</sup>	10,000	10,000	10,000	10,000	10,000	260,000	310,000
Senior Notes Due 2023 <sup>(4)</sup>	12,500	12,500	12,500	12,500	262,500	—	312,500
Operating lease obligations	1,280	1,287	1,283	1,304	1,330	33,939	40,423
<b>Total</b>	<b>\$ 46,502</b>	<b>\$ 46,513</b>	<b>\$ 202,612</b>	<b>\$ 369,481</b>	<b>\$ 295,373</b>	<b>\$ 872,202</b>	<b>\$ 1,832,683</b>

(1) Does not include unamortized mortgage premium of approximately \$2.1 million as of December 31, 2018.

(2) For the purpose of the above table, the Company has assumed that borrowings under the term loan accrue interest at the interest rate on the term loan as of December 31, 2018 which was 3.6%. Borrowings under the term loan accrue interest at a rate equal to an applicable rate based on the credit rating level of the Company, plus, as applicable (i) the Eurodollar Rate,

or (ii) a base rate determined by reference to the highest of (a) the federal funds rate plus 0.50%, (b) the rate of interest announced by the Administrative Agent as its “prime rate,” and (c) the Eurodollar Rate plus 1.10%.

- (3) For the purpose of the above table, the Company has assumed that borrowings under the credit facility accrue interest at the interest rate on the credit facility as of December 31, 2018 which was 3.5%. Borrowings under the credit facility accrue interest at a rate equal to an applicable rate based on the credit rating level of the Company, plus, as applicable (i) the Eurodollar Rate, or (ii) a base rate determined by reference to the highest of (a) the federal funds rate plus 0.50%, (b) the rate of interest announced by KeyBank, National Association as its “prime rate,” and (c) the Eurodollar Rate plus 1.00%.
- (4) Represents payments of interest only in years 2019 through 2022 and payments of both principal and interest thereafter.

The Company has committed approximately \$21.8 million and \$1.1 million in tenant improvements (including building and site improvements) and leasing commissions, respectively, for the new leases and renewals that occurred during the year ended December 31, 2018. As of December 31, 2018, the Company did not have any capital lease obligations.

The Company has entered into several lease agreements with an officer of the Company. Pursuant to the lease agreements, the Company is provided the use of storage space.

#### **Off-Balance Sheet Arrangements**

As of December 31, 2018, the Company does not have any off-balance sheet arrangements.

#### **Real Estate Taxes**

The Company’s leases generally require the tenants to be responsible for a pro-rata portion of the real estate taxes.

#### **Inflation**

The Company’s long-term leases contain provisions to mitigate the adverse impact of inflation on its operating results. Such provisions include clauses entitling the Company to receive (a) scheduled base rent increases and (b) percentage rents based upon tenants’ gross sales which generally increase as prices rise. In addition, many of the Company’s non-anchor leases are for terms of less than ten years, which permits the Company to seek increases in rents upon renewal at then-current market rates if rents provided in the expiring leases are below then-existing market rates. Most of the Company’s leases require tenants to pay a share of operating expenses, including common area maintenance, real estate taxes, insurance and utilities, thereby reducing the Company’s exposure to increases in costs and operating expenses resulting from inflation.

#### **Leverage Policies**

The Company employs prudent amounts of leverage and uses debt as a means of providing additional funds for the acquisition of its properties and the diversification of its portfolio. The Company seeks to primarily utilize unsecured debt in order to maintain liquidity and flexibility in its capital structure.

On September 29, 2015, the Company entered into a term loan agreement under which the lenders agreed to provide a \$300.0 million unsecured term loan facility. Effective September 8, 2017, the Company entered into a First Amended and Restated Term Loan Agreement (the “Term Loan Agreement”) pursuant to which the maturity date of the term loan was extended from January 31, 2019 to September 8, 2022, without further options for extension. The Term Loan Agreement also provides that the Company may from time to time request increased aggregate commitments of \$200.0 million under certain conditions set forth in the Term Loan Agreement, including the consent of the lenders for the additional commitments. The Operating Partnership has an unsecured revolving credit facility with several banks. Effective September 8, 2017, the Company entered into a Second Amended and Restated Credit Agreement (the “Credit Facility Agreement”) pursuant to which the borrowing capacity was increased from \$500.0 million to \$600.0 million. The maturity date of the credit facility was extended from January 31, 2019 to September 8, 2021, with two six-month extension options, which may be exercised by the Operating Partnership upon satisfaction of certain conditions including the payment of extension fees. Additionally, the credit facility contains an accordion feature, which allows the Operating Partnership to increase the borrowing capacity up to an aggregate of \$1.2 billion, subject to lender consents and other conditions.

Further, the Operating Partnership issued \$250.0 million aggregate principal amount of unsecured senior notes in December 2017, \$200.0 million aggregate principal amount of unsecured senior notes in September 2016, \$250.0 million aggregate principal amount of unsecured senior notes in December 2014 and \$250.0 million aggregate principal amount of unsecured senior notes in December 2013, all of which were fully and unconditionally guaranteed by ROIC.

The Company may borrow on a non-recourse basis at the corporate level or Operating Partnership level. Non-recourse indebtedness means the indebtedness of the borrower or its subsidiaries is secured only by specific assets without recourse to other assets of the borrower or any of its subsidiaries. Even with non-recourse indebtedness, however, a borrower or its subsidiaries will likely be required to guarantee against certain breaches of representations and warranties such as those relating to the absence of fraud, misappropriation, misapplication of funds, environmental conditions and material misrepresentations. Because non-recourse financing generally restricts the lender's claim on the assets of the borrower, the lender generally may only proceed against the asset securing the debt. This may protect the Company's other assets.

The Company plans to evaluate each investment opportunity and determine the appropriate leverage on a case-by-case basis and also on a Company-wide basis. The Company may seek to refinance indebtedness, such as when a decline in interest rates makes it beneficial to prepay an existing mortgage, when an existing mortgage matures or if an attractive investment becomes available and the proceeds from the refinancing can be used to purchase the investment.

The Company plans to finance future acquisitions through a combination of operating cashflow, borrowings under the credit facility, the assumption of existing mortgage debt, the issuance of OP Units, equity and debt offerings, and the potential sale of existing assets. In addition, the Company may acquire retail properties indirectly through joint ventures with third parties as a means of increasing the funds available for the acquisition of properties.

#### **Distributions**

The Operating Partnership and ROIC intend to make regular quarterly distributions to holders of their OP Units and common stock, respectively. The Operating Partnership pays distributions to ROIC directly as a holder of units of the Operating Partnership, and indirectly to ROIC through distributions to Retail Opportunity Investments GP, LLC, a wholly owned subsidiary of ROIC. U.S. federal income tax law generally requires that a REIT distribute annually at least 90% of its REIT taxable income, without regard to the deduction for dividends paid and excluding net capital gains, and that it pay U.S. federal income tax at regular corporate rates to the extent that it annually distributes less than 100% of its net taxable income. ROIC intends to pay regular quarterly dividends to its stockholders in an amount not less than its net taxable income, if and to the extent authorized by its board of directors. If ROIC's cash available for distribution is less than its net taxable income, ROIC could be required to sell assets or borrow funds to make cash distributions or the Company may make a portion of the required distribution in the form of a taxable stock distribution or distribution of debt securities.

#### **Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

The Company's primary market risk exposure is to changes in interest rates related to its debt. There is inherent rollover risk for borrowings as they mature and are renewed at current market rates. The extent of this risk is not quantifiable or predictable because of the variability of future interest rates and the Company's future financing requirements.

As of December 31, 2018, the Company had \$456.0 million of variable rate debt outstanding. The Company has primarily used fixed-rate debt and forward starting interest rate swaps to manage its interest rate risk. See the discussion under Note 11, "Derivative and Hedging Activities," to the accompanying consolidated financial statements for certain quantitative details related to the interest rate swaps.

The Company entered into interest rate swaps in order to economically hedge against the risk of rising interest rates that would affect the Company's interest expense related to its future anticipated debt issuances as part of its overall borrowing program. The sensitivity analysis table presented below shows the estimated instantaneous parallel shift in the yield curve up and down by 50 and 100 basis points, respectively, on the clean market value of its interest rate derivatives as of December 31, 2018, exclusive of non-performance risk (in thousands).

Swap Notional	Less 100 basis points	Less 50 basis points	December 31, 2018 Value	Increase 50 basis points	Increase 100 basis points
\$50,000	\$ 67	\$ 67	\$ 67	\$ 67	\$ 67
\$50,000	\$ 71	\$ 71	\$ 71	\$ 71	\$ 71
\$100,000	\$ (1,010)	\$ 715	\$ 2,404	\$ 4,060	\$ 5,683
\$100,000	\$ (1,010)	\$ 715	\$ 2,404	\$ 4,060	\$ 5,683
\$50,000	\$ (2,026)	\$ (1,149)	\$ (291)	\$ 551	\$ 1,376
\$50,000	\$ (2,032)	\$ (1,155)	\$ (297)	\$ 545	\$ 1,370

See Note 11 of the accompanying consolidated financial statements for a discussion on how the Company values derivative financial instruments. The Company calculates the value of its interest rate swaps based upon the present value of the future cash flows expected to be paid and received on each leg of the swap. The cash flows on the fixed leg of the swap are agreed to at inception and the cash flows on the floating leg of a swap change over time as interest rates change. To estimate the floating cash flows at each valuation date, the Company utilizes a forward curve which is constructed using LIBOR fixings, Eurodollar futures, and swap rates, which are observable in the market. Both the fixed and floating legs' cash flows are discounted at market discount factors. For purposes of adjusting its derivative valuations, the Company incorporates the nonperformance risk for both itself and its counterparties to these contracts based upon management's estimates of credit spreads, credit default swap spreads (if available) or IHS Markit ratings in order to derive a curve that considers the term structure of credit.

As a corporation that has elected to qualify as a REIT for U.S. federal income tax purposes, commencing with its taxable year ended December 31, 2010, ROIC's future income, cash flows and fair values relevant to financial instruments are dependent upon prevailing market interest rates. Market risk refers to the risk of loss from adverse changes in market prices and interest rates. The Company will be exposed to interest rate changes primarily as a result of long-term debt used to acquire properties. The Company's interest rate risk management objectives will be to limit the impact of interest rate changes on earnings and cash flows and to lower overall borrowing costs. To achieve these objectives, the Company expects to borrow primarily at fixed rates or variable rates with the lowest margins available and, in some cases, with the ability to convert variable rates to fixed rates. In addition, the Company can use derivative financial instruments to manage interest rate risk. The Company will not use derivatives for trading or speculative purposes and will only enter into contracts with major financial institutions based on their credit rating and other factors. Currently, the Company uses interest rate swaps to manage its interest rate risk. See Note 11 of the accompanying consolidated financial statements.



**Item 8. Financial Statements and Supplementary Data**

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All other schedules for which provision is made in the applicable accounting regulation of the Securities and Exchange Commission are not required under the related instructions or are inapplicable and therefore have been omitted.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders of

Retail Opportunity Investments Corp.

### **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of Retail Opportunity Investments Corp. (the “Company”) as of December 31, 2018 and 2017, the related consolidated statements of operations and comprehensive income, equity, and cash flows for each of the three years in the period ended December 31, 2018 and the related notes and financial statement schedule listed in the Index at Item 8 (collectively referred to as the “consolidated financial statements”). In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company at December 31, 2018 and 2017, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2018, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company’s internal control over financial reporting as of December 31, 2018, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 Framework) and our report dated February 20, 2019 expressed an unqualified opinion thereon.

### **Basis for Opinion**

These financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on the Company’s financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ Ernst & Young LLP

We have served as the Company’s auditor since 2010

San Diego, California

February 20, 2019

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders of  
Retail Opportunity Investments Corp.

### **Opinion on Internal Control over Financial Reporting**

We have audited Retail Opportunity Investments Corp.'s (the "Company") internal control over financial reporting as of December 31, 2018, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 Framework) (the COSO criteria). In our opinion, Retail Opportunity Investments Corp. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2018, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheets of Retail Opportunity Investments Corp. as of December 31, 2018 and 2017, and the related consolidated statements of operations and comprehensive income, equity, and cash flows for each of the three years in the period ended December 31, 2018 and the related notes and financial statement schedule listed in the index at Item 8 and our report dated February 20, 2019 expressed an unqualified opinion thereon.

### **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting (Retail Opportunity Investments Corp). Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects.

Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### **Definition and Limitations of Internal Control Over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Ernst & Young LLP  
San Diego, California  
February 20, 2019

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Partners of Retail Opportunity Investments Partnership, LP

### **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of Retail Opportunity Investments Partnership, LP (the “Operating Partnership”) as of December 31, 2018 and 2017, the related consolidated statements of operations and comprehensive income, Partners’ capital, and cash flows for each of the three years in the period ended December 31, 2018 and the related notes and financial statement schedule listed in the Index at Item 8 (collectively referred to as the “consolidated financial statements”). In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Operating Partnership at December 31, 2018 and 2017, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2018, in conformity with U.S. generally accepted accounting principles.

### **Basis for Opinion**

These financial statements are the responsibility of the Operating Partnership’s management. Our responsibility is to express an opinion on the Operating Partnership’s financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Operating Partnership in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB. The Operating Partnership is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Operating Partnership’s internal control over financial reporting. Accordingly, we express no such opinion.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ Ernst & Young LLP

We have served as the Operating Partnership’s auditor since 2013

San Diego, California

February 20, 2019

**RETAIL OPPORTUNITY INVESTMENTS CORP.**  
**Consolidated Balance Sheets**  
(In thousands, except share data)

	<b>December 31,</b>	
	<b>2018</b>	<b>2017</b>
<b>ASSETS</b>		
Real Estate Investments:		
Land	\$ 894,240	\$ 878,797
Building and improvements	2,266,232	2,230,600
	<u>3,160,472</u>	<u>3,109,397</u>
Less: accumulated depreciation	329,207	260,115
Real Estate Investments, net	2,831,265	2,849,282
Cash and cash equivalents	6,076	11,553
Restricted cash	1,373	5,412
Tenant and other receivables, net	46,832	43,257
Deposits	—	500
Acquired lease intangible assets, net	72,109	82,778
Prepaid expenses	4,194	2,853
Deferred charges, net	33,857	37,167
Other	7,365	6,396
<b>Total assets</b>	<u>\$ 3,003,071</u>	<u>\$ 3,039,198</u>
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities:</b>		
Term loan	\$ 299,076	\$ 298,816
Credit facility	153,689	140,329
Senior Notes	941,449	940,086
Mortgage notes payable	88,511	107,915
Acquired lease intangible liabilities, net	166,146	178,984
Accounts payable and accrued expenses	15,488	18,638
Tenants' security deposits	7,065	6,771
Other liabilities	23,219	18,018
<b>Total liabilities</b>	<u>1,694,643</u>	<u>1,709,557</u>
Commitments and contingencies		
<b>Equity:</b>		
Preferred stock, \$0.0001 par value 50,000,000 shares authorized; none issued and outstanding	—	—
Common stock, \$0.0001 par value, 500,000,000 shares authorized; 113,992,837 and 112,347,451 shares issued and outstanding at December 31, 2018 and December 31, 2017, respectively	11	11
Additional paid-in capital	1,441,080	1,412,590
Dividends in excess of earnings	(256,438)	(210,490)
Accumulated other comprehensive income	3,561	1,856
Total Retail Opportunity Investments Corp. stockholders' equity	1,188,214	1,203,967
Non-controlling interests	120,214	125,674
<b>Total equity</b>	<u>1,308,428</u>	<u>1,329,641</u>
<b>Total liabilities and equity</b>	<u>\$ 3,003,071</u>	<u>\$ 3,039,198</u>

See accompanying notes to consolidated financial statements.

**RETAIL OPPORTUNITY INVESTMENTS CORP.**  
**Consolidated Statements of Operations and Comprehensive Income**  
(In thousands, except per share data)

	Year Ended December 31,		
	2018	2017	2016
<b>Revenues</b>			
Base rents	\$ 223,797	\$ 210,564	\$ 183,330
Recoveries from tenants	65,804	58,818	51,454
Other income	6,197	3,878	2,405
<b>Total revenues</b>	<b>295,798</b>	<b>273,260</b>	<b>237,189</b>
<b>Operating expenses</b>			
Property operating	43,851	39,151	32,201
Property taxes	32,349	29,663	25,058
Depreciation and amortization	100,838	96,256	88,359
General and administrative expenses	14,918	14,103	13,120
Acquisition transaction costs	—	4	824
Other expense	478	418	456
<b>Total operating expenses</b>	<b>192,434</b>	<b>179,595</b>	<b>160,018</b>
Gain on sale of real estate	5,890	—	—
<b>Operating income</b>	<b>109,254</b>	<b>93,665</b>	<b>77,171</b>
Non-operating expenses			
Interest expense and other finance expenses	(62,113)	(50,977)	(40,741)
Net income	47,141	42,688	36,430
Net income attributable to non-controlling interests	(4,405)	(4,211)	(3,676)
<b>Net Income Attributable to Retail Opportunity Investments Corp.</b>	<b>\$ 42,736</b>	<b>\$ 38,477</b>	<b>\$ 32,754</b>
<b>Earnings per share – basic and diluted</b>	<b>\$ 0.38</b>	<b>\$ 0.35</b>	<b>\$ 0.31</b>
<b>Dividends per common share</b>	<b>\$ 0.78</b>	<b>\$ 0.75</b>	<b>\$ 0.72</b>
<b>Comprehensive income:</b>			
Net income	\$ 47,141	\$ 42,688	\$ 36,430
Other comprehensive income:			
Unrealized swap derivative gain arising during the period	1,648	3,665	541
Reclassification adjustment for amortization of interest expense included in net income	57	1,920	2,473
Other comprehensive income	1,705	5,585	3,014
Comprehensive income	48,846	48,273	39,444
Comprehensive income attributable to non-controlling interests	(4,405)	(4,211)	(3,676)
<b>Comprehensive income attributable to Retail Opportunity Investments Corp.</b>	<b>\$ 44,441</b>	<b>\$ 44,062</b>	<b>\$ 35,768</b>

See accompanying notes to consolidated financial statements.

**RETAIL OPPORTUNITY INVESTMENTS CORP.**  
**Consolidated Statements of Equity**  
(In thousands, except share data)

	Common Stock		Additional paid-in capital	Accumulated dividends in excess of earnings	Accumulated other comprehensive (loss) income	Non- controlling interests	Equity
	Shares	Amount					
<b>Balance at December 31, 2015</b>	<b>99,531,034</b>	<b>\$ 10</b>	<b>\$ 1,166,395</b>	<b>\$ (122,991)</b>	<b>\$ (6,743)</b>	<b>\$ 94,671</b>	<b>\$ 1,131,342</b>
Shares issued under the 2009 Equity Incentive Plan	341,306	—	—	—	—	—	—
Shares withheld for employee taxes	(76,262)	—	(1,368)	—	—	—	(1,368)
Cancellation of restricted stock	(7,332)	—	—	—	—	—	—
Stock based compensation expense	—	—	4,916	—	—	—	4,916
Issuance of OP Units to non-controlling interests	—	—	—	—	—	48,175	48,175
Redemption of OP Units	755,762	—	15,990	—	—	(15,990)	—
Cash redemption for non-controlling interests	—	—	—	—	—	(7,182)	(7,182)
Adjustment to non-controlling interests ownership in Operating Partnership	—	—	(5,627)	—	—	5,627	—
Proceeds from the issuance of common stock	8,757,254	1	184,880	—	—	—	184,881
Registration expenditures	—	—	(7,276)	—	—	—	(7,276)
Cash dividends (\$0.72 per share)	—	—	—	(75,537)	—	(8,363)	(83,900)
Dividends payable to officers	—	—	—	(177)	—	—	(177)
Net income attributable to Retail Opportunity Investments Corp.	—	—	—	32,754	—	—	32,754
Net income attributable to non-controlling interests	—	—	—	—	—	3,676	3,676
Other comprehensive income	—	—	—	—	3,014	—	3,014
<b>Total</b>	<b>109,301,762</b>	<b>11</b>	<b>1,357,910</b>	<b>(165,951)</b>	<b>(3,729)</b>	<b>120,614</b>	<b>1,308,855</b>
Proceeds from repayment of promissory note receivable secured by equity	—	—	—	—	—	6,710	6,710
<b>Balance at December 31, 2016</b>	<b>109,301,762</b>	<b>11</b>	<b>1,357,910</b>	<b>(165,951)</b>	<b>(3,729)</b>	<b>127,324</b>	<b>1,315,565</b>
Shares issued under the 2009 Equity Incentive Plan	353,261	—	44	—	—	—	44
Shares withheld for employee taxes	(74,331)	—	(1,571)	—	—	—	(1,571)
Cancellation of restricted stock	(1,999)	—	—	—	—	—	—
Stock based compensation expense	—	—	6,190	—	—	—	6,190
Issuance of OP Units to non-controlling interests	—	—	—	—	—	49,599	49,599
Redemption / Exchange of OP Units	2,555,933	—	50,155	—	—	(50,155)	—
Cash redemption for non-controlling interests	—	—	—	—	—	(150)	(150)
Adjustment to non-controlling interests ownership in Operating Partnership	—	—	(3,574)	—	—	3,574	—
Proceeds from the issuance of common stock	212,825	—	4,481	—	—	—	4,481
Registration expenditures	—	—	(1,045)	—	—	—	(1,045)
Cash dividends (\$0.75 per share)	—	—	—	(82,781)	—	(8,729)	(91,510)
Dividends payable to officers	—	—	—	(235)	—	—	(235)
Net income attributable to Retail Opportunity Investments Corp.	—	—	—	38,477	—	—	38,477
Net income attributable to non-controlling interests	—	—	—	—	—	4,211	4,211
Other comprehensive income	—	—	—	—	5,585	—	5,585
<b>Balance at December 31, 2017</b>	<b>112,347,451</b>	<b>11</b>	<b>1,412,590</b>	<b>(210,490)</b>	<b>1,856</b>	<b>125,674</b>	<b>1,329,641</b>
Shares issued under the 2009 Equity Incentive Plan	397,861	—	269	—	—	—	269
Shares withheld for employee taxes	(70,168)	—	(1,400)	—	—	—	(1,400)
Cancellation of restricted stock	(8,997)	—	—	—	—	—	—
Stock based compensation expense	—	—	7,392	—	—	—	7,392
Cash redemption for non-controlling interests	—	—	—	—	—	(3,713)	(3,713)
Adjustment to non-controlling interests ownership in Operating Partnership	—	—	(2,904)	—	—	2,904	—
Proceeds from the issuance of common stock	1,326,690	—	25,703	—	—	—	25,703
Registration expenditures	—	—	(570)	—	—	—	(570)
Cash dividends (\$0.78 per share)	—	—	—	(88,417)	—	(9,056)	(97,473)
Dividends payable to officers	—	—	—	(267)	—	—	(267)
Net income attributable to Retail Opportunity Investments Corp.	—	—	—	42,736	—	—	42,736

Net income attributable to non-controlling interests	—	—	—	—	—	4,405	4,405
Other comprehensive income	—	—	—	—	1,705	—	1,705
<b>Balance at December 31, 2018</b>	<u>113,992,837</u>	<u>\$ 11</u>	<u>\$ 1,441,080</u>	<u>\$ (256,438)</u>	<u>\$ 3,561</u>	<u>\$ 120,214</u>	<u>\$ 1,308,428</u>

See accompanying notes to consolidated financial statements.



**RETAIL OPPORTUNITY INVESTMENTS CORP.**  
**Consolidated Statements of Cash Flows**  
(In thousands)

	Year Ended December 31,		
	2018	2017	2016
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net income	\$ 47,141	\$ 42,688	\$ 36,430
Adjustments to reconcile net income to cash provided by operating activities:			
Depreciation and amortization	100,838	96,256	88,359
Amortization of deferred financing costs and mortgage premiums, net	1,899	2,026	2,088
Straight-line rent adjustment	(5,380)	(6,176)	(4,560)
Amortization of above and below market rent	(13,965)	(17,078)	(13,847)
Amortization relating to stock based compensation	7,392	6,190	4,916
Provisions for tenant credit losses	1,729	1,191	1,805
Other noncash interest expense	1,674	2,139	2,139
Gain on sale of real estate	(5,890)	—	—
Change in operating assets and liabilities:			
Tenant and other receivables	(57)	(2,452)	(4,412)
Prepaid expenses	(1,344)	464	(1,363)
Accounts payable and accrued expenses	(1,622)	456	4,417
Other assets and liabilities, net	(1,497)	3,234	(1,357)
<b>Net cash provided by operating activities</b>	<b>130,918</b>	<b>128,938</b>	<b>114,615</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Investments in real estate	(44,195)	(263,366)	(284,867)
Proceeds from sale of real estate	26,880	—	—
Improvements to properties	(39,240)	(54,097)	(40,758)
Deposits on real estate acquisitions, net	500	(500)	500
<b>Net cash used in investing activities</b>	<b>(56,055)</b>	<b>(317,963)</b>	<b>(325,125)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Principal repayments on mortgages	(19,612)	(8,848)	(7,816)
Proceeds from draws on credit facility	177,000	327,500	332,500
Payments on credit facility	(164,500)	(282,000)	(370,000)
Proceeds from issuance of Senior Notes	—	250,000	200,000
Proceeds on repayment of promissory note receivable	—	—	6,710
Redemption of OP Units	(3,713)	(150)	(38,820)
Distributions to OP Unitholders	(9,056)	(8,729)	(8,363)
Deferred financing and other costs	—	(3,845)	(266)
Proceeds from the sale of common stock	25,703	4,481	184,881
Registration expenditures	(570)	(1,225)	(7,097)
Dividends paid to common shareholders	(88,500)	(82,917)	(75,672)
Common shares issued under the 2009 Equity Incentive Plan	269	44	—
Shares withheld for employee taxes	(1,400)	(1,571)	(1,368)
<b>Net cash (used in) provided by financing activities</b>	<b>(84,379)</b>	<b>192,740</b>	<b>214,689</b>
<b>Net (decrease) increase in cash, cash equivalents and restricted cash</b>	<b>(9,516)</b>	<b>3,715</b>	<b>4,179</b>
<b>Cash, cash equivalents and restricted cash at beginning of period</b>	<b>16,965</b>	<b>13,250</b>	<b>9,071</b>
<b>Cash, cash equivalents and restricted cash at end of period</b>	<b>\$ 7,449</b>	<b>\$ 16,965</b>	<b>\$ 13,250</b>

The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the consolidated balance sheets that sum to the total of the same amounts shown in the consolidated statement of cash flows:

	Year Ended December 31,		
	2018	2017	2016
Cash and cash equivalents	\$ 6,076	\$ 11,553	\$ 13,125
Restricted cash	1,373	5,412	125
<b>Total cash, cash equivalents and restricted cash shown in Statements of Cash Flows</b>	<b>\$ 7,449</b>	<b>\$ 16,965</b>	<b>\$ 13,250</b>

See accompanying notes to consolidated financial statements.



**RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP**  
**Consolidated Balance Sheets**  
(In thousands)

	<b>December 31,</b>	
	<b>2018</b>	<b>2017</b>
<b>ASSETS</b>		
Real Estate Investments:		
Land	\$ 894,240	\$ 878,797
Building and improvements	2,266,232	2,230,600
	<u>3,160,472</u>	<u>3,109,397</u>
Less: accumulated depreciation	329,207	260,115
Real Estate Investments, net	2,831,265	2,849,282
Cash and cash equivalents	6,076	11,553
Restricted cash	1,373	5,412
Tenant and other receivables, net	46,832	43,257
Deposits	—	500
Acquired lease intangible assets, net	72,109	82,778
Prepaid expenses	4,194	2,853
Deferred charges, net	33,857	37,167
Other	7,365	6,396
<b>Total assets</b>	<u>\$ 3,003,071</u>	<u>\$ 3,039,198</u>
<b>LIABILITIES AND CAPITAL</b>		
<b>Liabilities:</b>		
Term loan	\$ 299,076	\$ 298,816
Credit facility	153,689	140,329
Senior Notes	941,449	940,086
Mortgage notes payable	88,511	107,915
Acquired lease intangible liabilities, net	166,146	178,984
Accounts payable and accrued expenses	15,488	18,638
Tenants' security deposits	7,065	6,771
Other liabilities	23,219	18,018
<b>Total liabilities</b>	<u>1,694,643</u>	<u>1,709,557</u>
Commitments and contingencies		
<b>Capital:</b>		
Partners' capital, unlimited partnership units authorized:		
ROIC capital	1,184,653	1,202,111
Limited partners' capital	120,214	125,674
Accumulated other comprehensive income	3,561	1,856
<b>Total capital</b>	<u>1,308,428</u>	<u>1,329,641</u>
<b>Total liabilities and capital</b>	<u>\$ 3,003,071</u>	<u>\$ 3,039,198</u>

See accompanying notes to consolidated financial statements.

**RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP**  
**Consolidated Statements of Operations and Comprehensive Income**  
(In thousands)

	Year Ended December 31,		
	2018	2017	2016
<b>Revenues</b>			
Base rents	\$ 223,797	\$ 210,564	\$ 183,330
Recoveries from tenants	65,804	58,818	51,454
Other income	6,197	3,878	2,405
<b>Total revenues</b>	<b>295,798</b>	<b>273,260</b>	<b>237,189</b>
<b>Operating expenses</b>			
Property operating	43,851	39,151	32,201
Property taxes	32,349	29,663	25,058
Depreciation and amortization	100,838	96,256	88,359
General and administrative expenses	14,918	14,103	13,120
Acquisition transaction costs	—	4	824
Other expense	478	418	456
<b>Total operating expenses</b>	<b>192,434</b>	<b>179,595</b>	<b>160,018</b>
Gain on sale of real estate	5,890	—	—
<b>Operating income</b>	<b>109,254</b>	<b>93,665</b>	<b>77,171</b>
<b>Non-operating expenses</b>			
Interest expense and other finance expenses	(62,113)	(50,977)	(40,741)
<b>Net Income Attributable to Retail Opportunity Investments Partnership, LP</b>	<b>\$ 47,141</b>	<b>\$ 42,688</b>	<b>\$ 36,430</b>
<b>Earnings per unit - basic and diluted</b>	<b>\$ 0.38</b>	<b>\$ 0.35</b>	<b>\$ 0.31</b>
<b>Distributions per unit</b>	<b>\$ 0.78</b>	<b>\$ 0.75</b>	<b>\$ 0.72</b>
<b>Comprehensive income:</b>			
Net income attributable to Retail Opportunity Investments Partnership, LP	\$ 47,141	\$ 42,688	\$ 36,430
<b>Other comprehensive income:</b>			
Unrealized swap derivative gain arising during the period	1,648	3,665	541
Reclassification adjustment for amortization of interest expense included in net income	57	1,920	2,473
Other comprehensive income	1,705	5,585	3,014
<b>Comprehensive income attributable to Retail Opportunity Investments Partnership, LP</b>	<b>\$ 48,846</b>	<b>\$ 48,273</b>	<b>\$ 39,444</b>

See accompanying notes to consolidated financial statements.

**RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP**  
**Consolidated Statements of Partners' Capital**  
(In thousands, except unit data)

	Limited Partner's Capital (1)		ROIC Capital (2)		Accumulated other comprehensive (loss) income	Capital
	Units	Amount	Units	Amount		
<b>Balance at December 31, 2015</b>	<b>12,195,603</b>	<b>\$ 94,671</b>	<b>99,531,034</b>	<b>\$ 1,043,414</b>	<b>\$ (6,743)</b>	<b>\$ 1,131,342</b>
OP Units issued under the 2009 Equity Incentive Plan	—	—	341,306	—	—	—
OP Units withheld for employee taxes	—	—	(76,262)	(1,368)	—	(1,368)
Cancellation of OP Units	—	—	(7,332)	—	—	—
Stock based compensation expense	—	—	—	4,916	—	4,916
Issuance of OP Units in connection with acquisitions	2,434,833	48,175	—	—	—	48,175
Equity redemption of OP Units	(755,762)	(15,990)	755,762	15,990	—	—
Cash redemption of OP Units	(2,206,613)	(7,182)	—	—	—	(7,182)
Adjustment to non-controlling interests ownership in Operating Partnership	—	5,627	—	(5,627)	—	—
Issuance of OP Units in connection with sale of common stock	—	—	8,757,254	184,881	—	184,881
Registration expenditures	—	—	—	(7,276)	—	(7,276)
Cash distributions (\$0.72 per unit)	—	(8,363)	—	(75,537)	—	(83,900)
Distributions payable to officers	—	—	—	(177)	—	(177)
Net income attributable to Retail Opportunity Investments Partnership, LP	—	3,676	—	32,754	—	36,430
Other comprehensive income	—	—	—	—	3,014	3,014
<b>Total</b>	<b>11,668,061</b>	<b>120,614</b>	<b>109,301,762</b>	<b>1,191,970</b>	<b>(3,729)</b>	<b>1,308,855</b>
Proceeds from repayment of promissory note receivable secured by capital	—	6,710	—	—	—	6,710
<b>Balance at December 31, 2016</b>	<b>11,668,061</b>	<b>127,324</b>	<b>109,301,762</b>	<b>1,191,970</b>	<b>(3,729)</b>	<b>1,315,565</b>
OP units issued under the 2009 Equity Incentive Plan	—	—	353,261	44	—	44
OP Units withheld for employee taxes	—	—	(74,331)	(1,571)	—	(1,571)
Cancellation of OP Units	—	—	(1,999)	—	—	—
Stock based compensation expense	—	—	—	6,190	—	6,190
Issuance of OP Units in connection with acquisitions	2,573,927	49,599	—	—	—	49,599
Equity redemption of OP Units	(2,555,933)	(50,155)	2,555,933	50,155	—	—
Cash redemption of OP Units	(7,064)	(150)	—	—	—	(150)
Adjustment to non-controlling interests ownership in Operating Partnership	—	3,574	—	(3,574)	—	—
Issuance of OP Units in connection with sale of common stock	—	—	212,825	4,481	—	4,481
Registration expenditures	—	—	—	(1,045)	—	(1,045)
Cash distributions (\$0.75 per unit)	—	(8,729)	—	(82,781)	—	(91,510)
Distributions payable to officers	—	—	—	(235)	—	(235)
Net income attributable to Retail Opportunity Investments Partnership, LP	—	4,211	—	38,477	—	42,688
Other comprehensive income	—	—	—	—	5,585	5,585
<b>Balance at December 31, 2017</b>	<b>11,678,991</b>	<b>125,674</b>	<b>112,347,451</b>	<b>1,202,111</b>	<b>1,856</b>	<b>1,329,641</b>
OP units issued under the 2009 Equity Incentive Plan	—	—	397,861	269	—	269
OP Units withheld for employee taxes	—	—	(70,168)	(1,400)	—	(1,400)
Cancellation of OP Units	—	—	(8,997)	—	—	—
Stock based compensation expense	—	—	—	7,392	—	7,392
Cash redemption of OP Units	(201,950)	(3,713)	—	—	—	(3,713)
Adjustment to non-controlling interests ownership in Operating Partnership	—	2,904	—	(2,904)	—	—
Issuance of OP Units in connection with sale of common stock	—	—	1,326,690	25,703	—	25,703
Registration expenditures	—	—	—	(570)	—	(570)
Cash distributions (\$0.78 per unit)	—	(9,056)	—	(88,417)	—	(97,473)
Distributions payable to officers	—	—	—	(267)	—	(267)
Net income attributable to Retail Opportunity Investments Partnership, LP	—	4,405	—	42,736	—	47,141
Other comprehensive income	—	—	—	—	1,705	1,705

<b>Balance at December 31, 2018</b>	<u>11,477,041</u>	<u>\$ 120,214</u>	<u>113,992,837</u>	<u>\$ 1,184,653</u>	<u>\$ 3,561</u>	<u>\$ 1,308,428</u>
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- (1) Consists of limited partnership interests held by third parties.
- (2) Consists of general and limited partnership interests held by ROIC.

See accompanying notes to consolidated financial statements.

**RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP**  
**Consolidated Statements of Cash Flows**  
(In thousands)

	Year Ended December 31,		
	2018	2017	2016
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net income	\$ 47,141	\$ 42,688	\$ 36,430
Adjustments to reconcile net income to cash provided by operating activities:			
Depreciation and amortization	100,838	96,256	88,359
Amortization of deferred financing costs and mortgage premiums, net	1,899	2,026	2,088
Straight-line rent adjustment	(5,380)	(6,176)	(4,560)
Amortization of above and below market rent	(13,965)	(17,078)	(13,847)
Amortization relating to stock based compensation	7,392	6,190	4,916
Provisions for tenant credit losses	1,729	1,191	1,805
Other noncash interest expense	1,674	2,139	2,139
Gain on sale of real estate	(5,890)	—	—
Change in operating assets and liabilities:			
Tenant and other receivables	(57)	(2,452)	(4,412)
Prepaid expenses	(1,344)	464	(1,363)
Accounts payable and accrued expenses	(1,622)	456	4,417
Other assets and liabilities, net	(1,497)	3,234	(1,357)
<b>Net cash provided by operating activities</b>	<b>130,918</b>	<b>128,938</b>	<b>114,615</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Investments in real estate	(44,195)	(263,366)	(284,867)
Proceeds from sale of real estate	26,880	—	—
Improvements to properties	(39,240)	(54,097)	(40,758)
Deposits on real estate acquisitions, net	500	(500)	500
<b>Net cash used in investing activities</b>	<b>(56,055)</b>	<b>(317,963)</b>	<b>(325,125)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Principal repayments on mortgages	(19,612)	(8,848)	(7,816)
Proceeds from draws on credit facility	177,000	327,500	332,500
Payments on credit facility	(164,500)	(282,000)	(370,000)
Proceeds from issuance of Senior Notes	—	250,000	200,000
Proceeds on repayment of promissory note receivable	—	—	6,710
Redemption of OP Units	(3,713)	(150)	(38,820)
Deferred financing and other costs	—	(3,845)	(266)
Proceeds from the issuance of OP Units in connection with issuance of common stock	25,703	4,481	184,881
Registration expenditures	(570)	(1,225)	(7,097)
Distributions to OP Unitholders	(97,556)	(91,646)	(84,035)
Issuance of OP Units under the 2009 Equity Incentive Plan	269	44	—
OP Units withheld for employee taxes	(1,400)	(1,571)	(1,368)
<b>Net cash (used in) provided by financing activities</b>	<b>(84,379)</b>	<b>192,740</b>	<b>214,689</b>
<b>Net (decrease) increase in cash, cash equivalents and restricted cash</b>	<b>(9,516)</b>	<b>3,715</b>	<b>4,179</b>
<b>Cash, cash equivalents and restricted cash at beginning of period</b>	<b>16,965</b>	<b>13,250</b>	<b>9,071</b>
<b>Cash, cash equivalents and restricted cash at end of period</b>	<b>\$ 7,449</b>	<b>\$ 16,965</b>	<b>\$ 13,250</b>

The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the consolidated balance sheets that sum to the total of the same amounts shown in the consolidated statement of cash flows:

	Year Ended December 31,		
	2018	2017	2016
Cash and cash equivalents	\$ 6,076	\$ 11,553	\$ 13,125
Restricted cash	1,373	5,412	125
<b>Total cash, cash equivalents and restricted cash shown in Statements of Cash Flows</b>	<b>\$ 7,449</b>	<b>\$ 16,965</b>	<b>\$ 13,250</b>

See accompanying notes to consolidated financial statements.





## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1. Organization, Basis of Presentation and Summary of Significant Accounting Policies

#### Business

Retail Opportunity Investments Corp., a Maryland corporation (“ROIC”), is a fully integrated and self-managed real estate investment trust (“REIT”). ROIC specializes in the acquisition, ownership and management of necessity-based community and neighborhood shopping centers on the west coast of the United States anchored by supermarkets and drugstores.

ROIC is organized in a traditional umbrella partnership real estate investment trust (“UpREIT”) format pursuant to which Retail Opportunity Investments GP, LLC, its wholly-owned subsidiary, serves as the general partner of, and ROIC conducts substantially all of its business through, its operating partnership subsidiary, Retail Opportunity Investments Partnership, LP, a Delaware limited partnership (the “Operating Partnership”), together with its subsidiaries. Unless otherwise indicated or unless the context requires otherwise, all references to the “Company”, “we,” “us,” “our,” or “our company” refer to ROIC together with its consolidated subsidiaries, including the Operating Partnership.

With the approval of its stockholders, ROIC reincorporated as a Maryland corporation on June 2, 2011. ROIC began operations as a Delaware corporation, known as NRDC Acquisition Corp., which was incorporated on July 10, 2007, for the purpose of acquiring assets or operating businesses through a merger, capital stock exchange, stock purchase, asset acquisition or other similar business combination with one or more assets or control of one or more operating businesses. On October 20, 2009, ROIC’s stockholders and warrant holders approved each of the proposals presented at the special meetings of stockholders and warrant holders, respectively, in connection with the transactions contemplated by the Framework Agreement (the “Framework Agreement”) ROIC entered into on August 7, 2009 with NRDC Capital Management, LLC, which, among other things, set forth the steps to be taken by ROIC to continue its business as a corporation that has elected to qualify as a REIT for U.S. federal income tax purposes.

ROIC’s only material asset is its ownership of direct or indirect partnership interests in the Operating Partnership and membership interest in Retail Opportunity Investments GP, LLC, which is the sole general partner of the Operating Partnership. As a result, ROIC does not conduct business itself, other than acting as the parent company and issuing equity from time to time. The Operating Partnership holds substantially all the assets of the Company and directly or indirectly holds the ownership interests in the Company’s real estate ventures. The Operating Partnership conducts the operations of the Company’s business and is structured as a partnership with no publicly traded equity. Except for net proceeds from equity issuances by ROIC, which are contributed to the Operating Partnership, the Operating Partnership generates the capital required by the Company’s business through the Operating Partnership’s operations, by the Operating Partnership’s incurrence of indebtedness (directly and through subsidiaries) or through the issuance of operating partnership units (“OP Units”) of the Operating Partnership.

#### Recent Accounting Pronouncements

In November 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standard Update (“ASU”) No. 2016-18, Restricted Cash. ASU No. 2016-18 requires companies to include restricted cash and restricted cash equivalents with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. Additionally, ASU No. 2016-18 requires a disclosure of a reconciliation between the statement of financial position and the statement of cash flows when the balance sheet includes more than one line item for cash, cash equivalents, restricted cash, and restricted cash equivalents. ASU No. 2016-18 is effective for reporting periods beginning after December 15, 2017, with early adoption permitted, and will be applied retrospectively to all periods presented. The Company adopted ASU No. 2016-18 effective January 1, 2018. The adoption of ASU No. 2016-18 impacted the presentation of cash flows with inclusion of restricted cash flows for each of the presented periods.

In January 2017, the FASB issued ASU No. 2017-1, “Business Combinations: Clarifying the Definition of a Business.” The pronouncement changes the definition of a business to assist entities with evaluating when a set of transferred assets and activities is a business. The pronouncement requires an entity to evaluate if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or a group of similar identifiable assets; if so, the set of transferred assets and activities is not a business. The pronouncement is effective for fiscal years, and for interim periods within those fiscal years, beginning after December 15, 2018, with early adoption permitted. The Company adopted the provisions of ASU No. 2017-1 effective October 1, 2016. For the period from October 1, 2016 through December 31, 2018, for the Company’s acquisitions it was concluded substantially all of the fair value of the assets acquired with each property acquisition was concentrated in a single identifiable asset and did not meet the definition of a business under ASU No. 2017-1. Acquisition transaction costs associated with these property acquisitions were capitalized to real estate investments.

In February 2016, the FASB issued ASU No. 2016-2, "Leases." ASU No. 2016-2 is expected to result in the recognition of a right-to-use asset and related liability to account for future obligations under ground lease agreements for which the Company is the lessee. In addition, this ASU will require that lessees and lessors capitalize, as initial direct costs, only those costs that are incurred due to the execution of a lease. Allocated payroll costs and other costs that are incurred regardless of whether the lease is obtained will no longer be capitalized as initial direct costs and instead will be expensed as incurred.

As a lessor, under current accounting standards, the Company recognizes rental revenue from its operating leases on a straight-line basis over the respective lease terms. The Company commences recognition of rental revenue at the date the property is ready for its intended use and the tenant takes possession of or controls the physical use of the property. Under current accounting standards, tenant recoveries related to payments of real estate taxes, insurance, utilities, repairs and maintenance, common area expenses, and other operating expenses are considered lease components. The Company recognizes these tenant recoveries as revenue when services are rendered in an amount equal to the related operating expenses incurred that are recoverable under the terms of the applicable lease.

Under ASU No. 2016-2, each lease agreement will be evaluated to identify the lease components and nonlease components at lease inception. The total consideration in the lease agreement will be allocated to the lease and nonlease components based on their relative standalone selling prices. Lessors will continue to recognize the lease revenue component using an approach that is substantially equivalent to existing guidance for operating leases (straight-line basis). In July 2018, the FASB issued an amendment to ASU No. 2016-2 that allows lessors to elect, as a practical expedient, not to allocate the total consideration to lease and nonlease components based on their relative standalone selling prices. This practical expedient allows lessors to elect a combined single lease component presentation if (i) the timing and pattern of the revenue recognition of the combined single lease component is the same, and (ii) the related lease component and, the combined single lease component would be classified as an operating lease.

The pronouncement is effective for fiscal years, and for interim periods within those fiscal years, beginning after December 15, 2018, with early adoption permitted. The Company plans to adopt the provisions of ASU No. 2016-2 effective January 1, 2019 using the modified retrospective approach and expects to elect certain practical expedients permitted under the transition guidance. The Company currently estimates total assets and liabilities will increase approximately \$18.0 million upon adoption. Further upon adoption, payroll-related costs that are incurred regardless of whether the lease is obtained will no longer be capitalized as initial direct costs and instead will be expensed as incurred. These costs amounted to approximately \$1.3 million during the year ended December 31, 2018.

In May 2014, the FASB issued ASU No. 2014-9, "Revenue from Contracts with Customers." The pronouncement was issued to clarify the principles for recognizing revenue and to develop a common revenue standard and disclosure requirements for U.S. GAAP and International Financial Reporting Standards. The pronouncement is effective for reporting periods beginning after December 15, 2017. The Company adopted the provisions of ASU No. 2014-9 effective January 1, 2018 using the modified retrospective approach. The Company evaluated the revenue recognition for all contracts within this scope under existing accounting standards and under ASU No. 2014-9 and confirmed that there were no differences in the amounts recognized or the pattern of recognition. Therefore, the adoption of ASU No. 2014-9 did not result in an adjustment to the Company's retained earnings on January 1, 2018.

#### **Principles of Consolidation**

The accompanying consolidated financial statements are prepared on the accrual basis in accordance with GAAP. In the opinion of management, the consolidated financial statements include all adjustments necessary, which are of a normal and recurring nature, for the fair presentation of the Company's financial position and the results of operations and cash flows for the periods presented.

The consolidated financial statements include the accounts of the Company and those of its subsidiaries, which are wholly-owned or controlled by the Company. Entities which the Company does not control through its voting interest and entities which are variable interest entities ("VIEs"), but where it is not the primary beneficiary, are accounted for under the equity method. All significant intercompany balances and transactions have been eliminated.

The Company follows the FASB guidance for determining whether an entity is a VIE and requires the performance of a qualitative rather than a quantitative analysis to determine the primary beneficiary of a VIE. Under this guidance, an entity would be required to consolidate a VIE if it has (i) the power to direct the activities that most significantly impact the entity's economic performance and (ii) the obligation to absorb losses of the VIE or the right to receive benefits from the VIE that could be significant to the VIE. Effective January 1, 2016, the Company adopted the provisions of ASU No. 2015-2, and as a result, concluded that the Operating

Partnership is a VIE. The Company has concluded that because they have both the power and the rights to control the Operating Partnership, they are the primary beneficiary and are required to continue to consolidate the Operating Partnership.

A non-controlling interest in a consolidated subsidiary is defined as the portion of the equity (net assets) in a subsidiary not attributable, directly or indirectly, to a parent. Non-controlling interests are required to be presented as a separate component of equity in the consolidated balance sheet and modifies the presentation of net income by requiring earnings and other comprehensive income to be attributed to controlling and non-controlling interests.

#### **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the disclosure of contingent assets and liabilities, the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the periods covered by the financial statements. The most significant assumptions and estimates relate to the purchase price allocations, depreciable lives, revenue recognition and the collectability of tenant receivables, other receivables, notes receivables, the valuation of performance-based restricted stock, and derivatives. Actual results could differ from these estimates.

#### **Federal Income Taxes**

The Company has elected to qualify as a REIT under Sections 856-860 of the Internal Revenue Code (the "Code"). Under those sections, a REIT that, among other things, distributes at least 90% of its REIT taxable income (determined without regard to the dividends paid deduction and excluding net capital gains) and meets certain other qualifications prescribed by the Code, will not be taxed on that portion of its taxable income that is distributed.

Although it may qualify as a REIT for U.S. federal income tax purposes, the Company is subject to state income or franchise taxes in certain states in which some of its properties are located. In addition, taxable income from non-REIT activities managed through the Company's taxable REIT subsidiary ("TRS"), if any, is fully subject to U.S. federal, state and local income taxes. For all periods from inception through September 26, 2013 the Operating Partnership had been an entity disregarded from its sole owner, ROIC, for U.S. federal income tax purposes and as such had not been subject to U.S. federal income taxes. Effective September 27, 2013, the Operating Partnership issued OP Units in connection with the acquisitions of two shopping centers. Accordingly, the Operating Partnership ceased being a disregarded entity and instead is being treated as a partnership for U.S. federal income tax purposes.

The Company follows the FASB guidance that defines a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The FASB also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. The Company records interest and penalties relating to unrecognized tax benefits, if any, as interest expense. As of December 31, 2018, the statute of limitations for tax years 2015 through and including 2017 remain open for examination by the Internal Revenue Service ("IRS") and state taxing authorities.

ROIC intends to make regular quarterly distributions to holders of its common stock. U.S. federal income tax law generally requires that a REIT distribute annually at least 90% of its REIT taxable income, without regard to the deduction for dividends paid and excluding net capital gains, and that it pay U.S. federal income tax at regular corporate rates to the extent that it annually distributes less than 100% of its net taxable income. ROIC intends to pay regular quarterly dividends to stockholders in an amount not less than its net taxable income, if and to the extent authorized by its board of directors. Before ROIC pays any dividend, whether for U.S. federal income tax purposes or otherwise, it must first meet both its operating requirements and its debt service on debt. If ROIC's cash available for distribution is less than its net taxable income, it could be required to sell assets or borrow funds to make cash distributions or it may make a portion of the required distribution in the form of a taxable stock distribution or distribution of debt securities.

#### **Real Estate Investments**

All costs related to the improvement or replacement of real estate properties are capitalized. Additions, renovations and improvements that enhance and/or extend the useful life of a property are also capitalized. Expenditures for ordinary maintenance, repairs and improvements that do not materially prolong the normal useful life of an asset are charged to operations as incurred. During the years ended December 31, 2018 and 2017, capitalized costs related to the improvements or replacement of real estate properties were approximately \$40.3 million and \$54.5 million, respectively.

The Company expenses transaction costs associated with business combinations and unsuccessful property asset acquisitions in the period incurred and capitalizes transaction costs associated with successful property asset acquisitions. In conjunction with the Company's pursuit and acquisition of real estate investments, the Company expensed acquisition transaction costs during the years ended December 31, 2017 and 2016 of approximately \$4,000 and \$824,000, respectively. The Company did not expense any acquisition transaction costs during the year ended December 31, 2018.

The Company evaluates each acquisition of real estate to determine if the acquired property meets the definition of a business and needs to be accounted for as a business combination. Under ASU No. 2017-1, the Company first determines whether substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets. If this threshold is met, the acquired property does not meet the definition of a business and is accounted for as an asset acquisition. The Company expects that acquisitions of real estate properties will not meet the revised definition of a business because substantially all of the fair value is concentrated in a single identifiable asset or group of similar identifiable assets (i.e., land, buildings, and related intangible assets).

The Company recognizes the acquisition of real estate properties, including acquired tangible (consisting of land, buildings and improvements), and acquired intangible assets and liabilities (consisting of above-market and below-market leases and acquired in-place leases) at their fair value (for acquisitions meeting the definition of a business) and relative fair value (acquisitions not meeting the definition of a business). The relative fair values used to allocate the cost of an asset acquisition are determined using the same methodologies and assumptions the Company utilizes to determine fair value in a business combination.

Acquired lease intangible assets include above-market leases and acquired in-place leases, and acquired lease intangible liabilities represent below-market leases, in the accompanying consolidated balance sheets. The fair value of the tangible assets of an acquired property is determined by valuing the property as if it were vacant, which value is then allocated to land, buildings and improvements based on management's determination of the relative fair values of these assets. In valuing an acquired property's intangibles, factors considered by management include an estimate of carrying costs during the expected lease-up periods, and estimates of lost rental revenue during the expected lease-up periods based on management's evaluation of current market demand. Management also estimates costs to execute similar leases, including leasing commissions, tenant improvements, legal and other related costs. Leasing commissions, legal and other related costs ("lease origination costs") are classified as deferred charges in the accompanying consolidated balance sheets.

The value of in-place leases is measured by the excess of (i) the purchase price paid for a property after adjusting existing in-place leases to market rental rates, over (ii) the estimated fair value of the property as if vacant. Above-market and below-market lease values are recorded based on the present value (using a discount rate which reflects the risks associated with the leases acquired) of the difference between the contractual amounts to be received and management's estimate of market lease rates, measured over the terms of the respective leases that management deemed appropriate at the time of acquisition. Such valuations include a consideration of the non-cancellable terms of the respective leases as well as any applicable renewal periods. The fair values associated with below-market rental renewal options are determined based on the Company's experience and the relevant facts and circumstances that existed at the time of the acquisitions. The value of the above-market and below-market leases is amortized to rental income, over the terms of the respective leases including option periods, if applicable. The value of in-place leases are amortized to expense over the remaining non-cancellable terms of the respective leases. If a lease were to be terminated prior to its stated expiration, all unamortized amounts relating to that lease would be recognized in operations at that time.

#### **Asset Impairment**

The Company reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of the asset to aggregate future net cash flows (undiscounted and without interest) expected to be generated by the asset. If such assets are considered impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceed the fair value. Management does not believe that the value of any of the Company's real estate investments was impaired at December 31, 2018 or December 31, 2017.

#### **Cash and Cash Equivalents**

The Company considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents. Cash and cash equivalents are maintained at financial institutions and, at times, balances may exceed the federally insured limit by the Federal Deposit Insurance Corporation. The Company has not experienced any losses related to these balances.

### **Restricted Cash**

The terms of the Company's mortgage loans payable may require the Company to deposit certain replacement and other reserves with its lenders. Such "restricted cash" is generally available only for property-level requirements for which the reserves have been established and is not available to fund other property level or Company level obligations.

### **Revenue Recognition**

Management has determined that all of the Company's leases with its various tenants are operating leases. Rental income is generally recognized based on the terms of leases entered into with tenants. In those instances in which the Company funds tenant improvements and the improvements are deemed to be owned by the Company, revenue recognition will commence when the improvements are substantially completed and possession or control of the space is turned over to the tenant. When the Company determines that the tenant allowances are lease incentives, the Company commences revenue recognition and lease incentive amortization when possession or control of the space is turned over to the tenant for tenant work to begin. Minimum rental income from leases with scheduled rent increases is recognized on a straight-line basis over the lease term. Percentage rent is recognized when a specific tenant's sales breakpoint is achieved. Property operating expense recoveries from tenants of common area maintenance, real estate taxes and other recoverable costs are recognized in the period the related expenses are incurred. Lease incentives are amortized as a reduction of rental revenue over the respective tenant lease terms.

Termination fees (included in other income) are fees that the Company has agreed to accept in consideration for permitting certain tenants to terminate their lease prior to the contractual expiration date. The Company recognizes termination fees when the following conditions are met: (a) the termination agreement is executed; (b) the termination fee is determinable; (c) all landlord services pursuant to the terminated lease have been rendered; and (d) collectability of the termination fee is assured. Interest income is recognized as it is earned. Gains or losses on disposition of properties are recorded when the criteria for recognizing such gains or losses under GAAP have been met.

The Company must make estimates as to the collectability of its accounts receivable related to base rent, straight-line rent, expense reimbursements and other revenues. Management analyzes accounts receivable by considering tenant creditworthiness, current economic trends, and changes in tenants' payment patterns when evaluating the adequacy of the allowance for doubtful accounts receivable. The Company also provides an allowance for future credit losses of the deferred straight-line rents receivable. The provision for doubtful accounts at December 31, 2018 and December 31, 2017 was approximately \$6.9 million and \$6.4 million, respectively.

### **Depreciation and Amortization**

The Company uses the straight-line method for depreciation and amortization. Buildings are depreciated over the estimated useful lives which the Company estimates to be 39-40 years. Property improvements are depreciated over the estimated useful lives that range from 10 to 20 years. Furniture and fixtures are depreciated over the estimated useful lives that range from 3 to 10 years. Tenant improvements are amortized over the shorter of the life of the related leases or their useful life.

### **Deferred Leasing and Financing Costs**

Costs incurred in obtaining tenant leases (principally leasing commissions and acquired lease origination costs) are amortized ratably over the life of the tenant leases. Costs incurred in obtaining long-term financing are amortized ratably over the related debt agreement. The amortization of deferred leasing and financing costs is included in Depreciation and amortization and Interest expense and other finance expenses, respectively, in the Consolidated Statements of Operations.

The unamortized balances of deferred leasing costs included in deferred charges in the Consolidated Balance Sheets as of December 31, 2018 that will be charged to future operations are as follows (in thousands):

	<b>Lease Origination Costs</b>	
2019	\$	7,041
2020		5,802
2021		4,867
2022		4,029
2023		3,098
Thereafter		9,020
	<b>\$</b>	<b>33,857</b>

#### **Internal Capitalized Leasing Costs**

Through December 31, 2018, the Company capitalized a portion of payroll-related costs related to its leasing personnel associated with new leases and lease renewals. These costs are amortized over the life of the respective leases. During the years ended December 31, 2018, 2017 and 2016, the Company capitalized approximately \$1.3 million, \$1.2 million and \$1.2 million, respectively, of such payroll-related costs. Beginning January 1, 2019, in accordance with the adoption of ASU No. 2016-2, the Company will begin expensing these costs as incurred.

#### **Concentration of Credit Risk**

Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash and cash equivalents and tenant receivables. The Company places its cash and cash equivalents in excess of insured amounts with high quality financial institutions. The Company performs ongoing credit evaluations of its tenants and requires tenants to provide security deposits.

#### **Earnings Per Share**

Basic earnings per share ("EPS") excludes the impact of dilutive shares and is computed by dividing net income by the weighted average number of shares of common stock outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue shares of common stock were exercised or converted into shares of common stock and then shared in the earnings of the Company.

For the years ended December 31, 2018, 2017 and 2016, basic EPS was determined by dividing net income allocable to common stockholders for the applicable period by the weighted average number of shares of common stock outstanding during such period. Net income during the applicable period is also allocated to the time-based unvested restricted stock as these grants are entitled to receive dividends and are therefore considered a participating security. Time-based unvested restricted stock is not allocated net losses and/or any excess of dividends declared over net income; such amounts are allocated entirely to the common stockholders other than the holders of time-based unvested restricted stock. The performance-based restricted stock grants awarded under the 2009 Equity Incentive Plan described in Note 8 are excluded from the basic EPS calculation, as these units are not participating securities until they vest.

The following table sets forth the reconciliation between basic and diluted EPS for ROIC (in thousands, except share data):

	Year Ended December 31,		
	2018	2017	2016
Numerator:			
Net income	\$ 47,141	\$ 42,688	\$ 36,430
Less income attributable to non-controlling interests	(4,405)	(4,211)	(3,676)
Less earnings allocated to unvested shares	(401)	(319)	(270)
Net income available for common stockholders, basic	<u>\$ 42,335</u>	<u>\$ 38,158</u>	<u>\$ 32,484</u>
Numerator:			
Net income	\$ 47,141	\$ 42,688	\$ 36,430
Less earnings allocated to unvested shares	(401)	(319)	(270)
Net income available for common stockholders, diluted	<u>\$ 46,740</u>	<u>\$ 42,369</u>	<u>\$ 36,160</u>
Denominator:			
Denominator for basic EPS – weighted average common equivalent shares	112,645,490	109,400,123	104,072,222
OP units	11,626,312	12,060,835	11,747,509
Restricted stock awards – performance-based	183,683	153,807	86,996
Stock options	103,408	129,066	133,213
Denominator for diluted EPS – weighted average common equivalent shares	<u>124,558,893</u>	<u>121,743,831</u>	<u>116,039,940</u>

### Earnings Per Unit

The following table sets forth the reconciliation between basic and diluted earnings per unit for the Operating Partnership (in thousands, except unit data):

	Year Ended December 31,		
	2018	2017	2016
Numerator:			
Net income	\$ 47,141	\$ 42,688	\$ 36,430
Less earnings allocated to unvested shares	(401)	(319)	(270)
Net income available to unitholders, basic and diluted	<u>\$ 46,740</u>	<u>\$ 42,369</u>	<u>\$ 36,160</u>
Denominator:			
Denominator for basic earnings per unit – weighted average common equivalent units	124,271,802	121,460,958	115,819,731
Restricted stock awards – performance-based	183,683	153,807	86,996
Stock options	103,408	129,066	133,213
Denominator for diluted earnings per unit – weighted average common equivalent units	<u>124,558,893</u>	<u>121,743,831</u>	<u>116,039,940</u>

### Stock-Based Compensation

The Company has a stock-based employee compensation plan, which is more fully described in Note 8.

The Company accounts for its stock-based compensation plan based on the FASB guidance which requires that compensation expense be recognized based on the fair value of the stock awards less estimated forfeitures. Restricted stock grants vest based upon the completion of a service period (“time based grants”) and/or the Company meeting certain established market specific financial performance criteria (“performance based grants”). Time based grants are valued according to the market price for the Company’s common stock at the date of grant. For performance based grants, a Monte Carlo valuation model is used, taking into account the underlying contingency risks associated with the performance criteria. It is the Company’s policy to grant options with an exercise price equal to the quoted closing market price of stock on the grant date. Awards of stock options and time based grants of stock are expensed as compensation on a straight-line basis over the vesting period. Awards of performance-based grants

are expensed as compensation under the accelerated attribution method and are recognized in income regardless of the results of the performance criteria.

### Derivatives

The Company records all derivatives on the balance sheets at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative, whether the Company has elected to designate a derivative in a hedging relationship and apply hedge accounting and whether the hedging relationship has satisfied the criteria necessary to apply hedge accounting. Derivatives designated and qualifying as a hedge of the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives designated and qualifying as a hedge of the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges. Hedge accounting generally provides for the matching of the timing of gain or loss recognition on the hedging instrument with the recognition of the changes in the fair value of the hedged asset or liability that are attributable to the hedged forecasted transactions in a cash flow hedge. When the Company terminates a derivative for which cash flow hedging was being applied, the balance which was recorded in Other Comprehensive Income is amortized to interest expense over the remaining contractual term of the derivative as long as the hedged forecasted transactions continue to be probable of occurring. The Company includes cash payments made to terminate interest rate derivatives as an operating activity on the statement of cash flows, given the nature of the underlying cash flows that the derivative was hedging.

### Segment Reporting

The Company's primary business is the ownership, management, and redevelopment of retail real estate properties. The Company reviews operating and financial information for each property on an individual basis and therefore, each property represents an individual operating segment. The Company evaluates financial performance using property operating income, defined as operating revenues (base rent and recoveries from tenants), less property and related expenses (property operating expenses and property taxes). The Company has aggregated the properties into one reportable segment as the properties share similar long-term economic characteristics and have other similarities including the fact that they are operated using consistent business strategies, are typically located in major metropolitan areas, and have similar tenant mixes.

### Consolidated Statements of Cash Flows - Supplemental Disclosures

The following tables provides supplemental disclosures related to the Consolidated Statements of Cash Flows (in thousands):

	Year Ended December 31,		
	2018	2017	2016
<b>Supplemental disclosure of cash activities:</b>			
Cash paid on gross receipts and income for federal and state purposes	\$ 291	\$ 253	\$ 206
Interest paid	\$ 60,494	\$ 46,271	\$ 34,275
<b>Other non-cash investing and financing activities:</b>			
Issuance of OP Units in connection with acquisitions	\$ —	\$ 49,599	\$ 46,140
Fair value of assumed mortgages upon acquisition	\$ —	\$ 46,801	\$ 17,618
Intangible lease liabilities	\$ 1,680	\$ 48,684	\$ 32,615
Interest rate swap asset	\$ 610	\$ 3,446	\$ 875
Interest rate swap liabilities	\$ 580	\$ —	\$ —
Accrued real estate improvement costs	\$ (1,367)	\$ 383	\$ 601
Redemption / exchange of OP Units	\$ —	\$ 50,155	\$ 15,990

### Reclassifications

Certain reclassifications have been made to the prior period consolidated financial statements and notes to conform to the current year presentation.



## 2. Real Estate Investments

The following real estate investment transactions occurred during the years ended December 31, 2018 and 2017.

### Property Asset Acquisitions in 2018

The Company evaluated each of the following acquisitions and determined that substantially all of the fair value related to each acquisition was concentrated in a single identifiable asset. In each of these acquisitions, the Company allocated the total consideration for each acquisition to the individual assets and liabilities acquired on a relative fair value basis. All transaction costs incurred in these acquisitions were capitalized.

On February 23, 2018, the Company acquired the property known as Stadium Center located in Tacoma, Washington, within the Seattle metropolitan area, for an adjusted purchase price of approximately \$19.3 million. Stadium Center is approximately 49,000 square feet and is anchored by Thriftway Supermarket. The property was acquired with borrowings under the credit facility and restricted cash that was previously held by a qualified intermediary for the acquisition of a replacement property in a tax-free exchange under Section 1031 of the Code.

On May 18, 2018, the Company acquired the property known as King City Plaza located in King City, Oregon, within the Portland metropolitan area, for an adjusted purchase price of approximately \$15.7 million. King City Plaza is approximately 63,000 square feet and is anchored by Grocery Outlet Supermarket. The property was acquired with borrowings under the credit facility.

### Property Asset Acquisitions in 2017

During the year ended December 31, 2017, the Company acquired ten properties throughout the west coast with a total of approximately 1.1 million square feet for a net adjusted purchase price of approximately \$313.0 million. The Company evaluated each of the following acquisitions and determined that substantially all of the fair value related to each acquisition was concentrated in a single identifiable asset. In each of these acquisitions, the Company allocated the total consideration for each acquisition to the individual assets and liabilities acquired on a relative fair value basis.

Any reference to square footage or occupancy is unaudited and outside the scope of our independent registered public accounting firm's audit of the Company's financial statements in accordance with the standards of the United States Public Company Accounting Oversight Board.

The financial information set forth below summarizes the Company's purchase price allocation for the properties acquired during the years ended December 31, 2018 and 2017 (in thousands).

	<u>December 31, 2018</u>	<u>December 31, 2017</u>
<b>Assets</b>		
Land	\$ 7,666	\$ 123,203
Building and improvements	35,629	251,277
Acquired lease intangible asset	1,763	24,766
Deferred charges	818	9,196
Assets acquired	<u>\$ 45,876</u>	<u>\$ 408,442</u>
<b>Liabilities</b>		
Mortgage notes assumed	\$ —	\$ 46,801
Acquired lease intangible liability	1,680	48,684
Liabilities assumed	<u>\$ 1,680</u>	<u>\$ 95,485</u>

The following table summarizes the operating results included in the Company's historical consolidated statement of operations for the year ended December 31, 2018 for the properties acquired during the year ended December 31, 2018 (in thousands).

	<b>Year Ended December 31, 2018</b>	
<b>Statement of operations:</b>		
Revenues	\$	2,343
Net income attributable to Retail Opportunity Investments Corp.	\$	753

The following table summarizes the operating results included in the Company's historical consolidated statement of operations for the year ended December 31, 2017 for the properties acquired during the year ended December 31, 2017 (in thousands).

	<b>Year Ended December 31, 2017</b>	
<b>Statement of operations:</b>		
Revenues	\$	13,500
Net income attributable to Retail Opportunity Investments Corp.	\$	2,948

### Property Dispositions

On September 27, 2018, the Company sold Round Hill Square, a non-core shopping center located in Zephyr Cove, Nevada. The sales price of \$28.0 million, less costs to sell, resulted in net proceeds of approximately \$26.9 million. The Company recorded a gain on sale of real estate of approximately \$5.9 million during the year ended December 31, 2018 related to this property disposition.

### 3. Acquired Lease Intangibles

Intangible assets and liabilities as of December 31, 2018 and 2017 consisted of the following (in thousands):

	<b>December 31, 2018</b>		<b>December 31, 2017</b>	
<b>Assets:</b>				
In-place leases	\$	92,354	\$	99,924
Accumulated amortization		(36,835)		(36,971)
Above-market leases		30,093		33,176
Accumulated amortization		(13,503)		(13,351)
Acquired lease intangible assets, net	\$	<u>72,109</u>	\$	<u>82,778</u>
<b>Liabilities:</b>				
Below-market leases	\$	217,212	\$	222,929
Accumulated amortization		(51,066)		(43,945)
Acquired lease intangible liabilities, net	\$	<u>166,146</u>	\$	<u>178,984</u>

For the years ended December 31, 2018, 2017 and 2016, the net amortization of acquired lease intangible assets and acquired lease intangible liabilities for above and below market leases was \$14.0 million, \$17.1 million and \$13.8 million, respectively, which amounts are included in base rents in the accompanying consolidated statements of operations and comprehensive income. For the years ended December 31, 2018, 2017 and 2016, the net amortization of in-place leases was \$11.4 million, \$14.4 million and \$15.6 million, respectively, which amounts are included in depreciation and amortization in the accompanying consolidated statements of operations and comprehensive income.

The scheduled future amortization of acquired lease intangible assets as of December 31, 2018 is as follows (in thousands):

<b>Year Ending December 31:</b>	
2019	\$ 10,573
2020	8,566
2021	6,898
2022	5,705
2023	5,092
Thereafter	35,275
<b>Total future amortization of acquired lease intangible assets</b>	<b>\$ 72,109</b>

The scheduled future amortization of acquired lease intangible liabilities as of December 31, 2018 is as follows (in thousands):

<b>Year Ending December 31:</b>	
2019	\$ 14,675
2020	13,347
2021	12,075
2022	11,005
2023	9,999
Thereafter	105,045
<b>Total future amortization of acquired lease intangible liabilities</b>	<b>\$ 166,146</b>

#### **4. Tenant Leases**

Space in the Company's shopping centers is leased to various tenants under operating leases that usually grant tenants renewal options and generally provide for additional rents based on certain operating expenses as well as tenants' sales volume.

Future minimum rents to be received under non-cancellable leases as of December 31, 2018 are summarized as follows (in thousands):

<b>Year Ending December 31:</b>	
2019	\$ 198,998
2020	181,234
2021	160,082
2022	134,368
2023	105,657
Thereafter	429,172
<b>Total minimum lease payments</b>	<b>\$ 1,209,511</b>

#### **5. Mortgage Notes Payable, Credit Facilities and Senior Notes**

ROIC does not hold any indebtedness. All debt is held directly or indirectly by the Operating Partnership; however, ROIC has guaranteed the Operating Partnership's term loan, unsecured revolving credit facility, carve-out guarantees on property-level debt, the Senior Notes Due 2027, the Senior Notes Due 2026, the Senior Notes Due 2024 and the Senior Notes Due 2023.

##### **Mortgage Notes Payable**

On February 1, 2018, the Company repaid in full the Santa Teresa Village mortgage note related to Santa Teresa Village for a total of approximately \$10.1 million, without penalty, in accordance with the prepayment provisions of the note. On September 28, 2018, the Company repaid in full the Magnolia Shopping Center mortgage note related to Magnolia Shopping Center for a total of approximately \$8.8 million, without penalty, in accordance with the repayment provisions of the note.

The mortgage notes payable collateralized by respective properties and assignment of leases at December 31, 2018 and December 31, 2017, respectively, were as follows (in thousands, except interest rates):

Property	Maturity Date	Interest Rate	December 31, 2018	December 31, 2017
Santa Teresa Village	February 2018	6.200%	\$ —	\$ 10,138
Magnolia Shopping Center	October 2018	5.500%	—	8,951
Casitas Plaza Shopping Center	June 2022	5.320%	7,158	7,307
Riverstone Marketplace	July 2022	4.960%	18,050	18,424
Fullerton Crossroads	April 2024	4.728%	26,000	26,000
Diamond Hills Plaza	October 2025	3.550%	35,500	35,500
			\$ 86,708	\$ 106,320
Mortgage premiums			2,074	1,921
Net unamortized deferred financing costs			(271)	(326)
Total mortgage notes payable			\$ 88,511	\$ 107,915

The combined aggregate principal maturities of mortgage notes payable during the next five years and thereafter are as follows (in thousands):

	Principal Repayments	Scheduled Amortization	Mortgage Premium	Total
2019	\$ —	\$ 551	\$ 481	\$ 1,032
2020	—	577	481	1,058
2021	—	717	481	1,198
2022	23,129	1,003	344	24,476
2023	—	686	216	902
Thereafter	58,787	1,258	71	60,116
Total	\$ 81,916	\$ 4,792	\$ 2,074	\$ 88,782

#### Term Loan and Credit Facility

The carrying values of the Company's unsecured term loan (the "term loan") were as follows (in thousands):

	December 31, 2018	December 31, 2017
Term loan	\$ 300,000	\$ 300,000
Net unamortized deferred financing costs	(924)	(1,184)
Term loan	\$ 299,076	\$ 298,816

On September 29, 2015, the Company entered into an unsecured term loan agreement under which the lenders agreed to provide a \$300.0 million unsecured term loan facility. Effective September 8, 2017, the Company entered into a First Amended and Restated Term Loan Agreement (the "Term Loan Agreement") pursuant to which the maturity date of the term loan was extended from January 31, 2019 to September 8, 2022, without further options for extension. The Term Loan Agreement also provides that the Company may from time to time request increased aggregate commitments of \$200.0 million under certain conditions set forth in the Term Loan Agreement, including the consent of the lenders for the additional commitments. Borrowings under the Term Loan Agreement accrue interest on the outstanding principal amount at a rate equal to an applicable rate based on the credit rating level of the Company, plus, as applicable, (i) a LIBOR rate determined by reference to the cost of funds for U.S. dollar deposits for the relevant period (the "Eurodollar Rate"), or (ii) a base rate determined by reference to the highest of (a) the federal funds rate plus 0.50%, (b) the rate of interest announced by the Administrative Agent as its "prime rate," and (c) the Eurodollar Rate plus 1.10%.

The carrying values of the Company's unsecured revolving credit facility were as follows (in thousands):

	December 31, 2018	December 31, 2017
Credit facility	\$ 156,000	\$ 143,500
Net unamortized deferred financing costs	(2,311)	(3,171)
Credit facility	<u>\$ 153,689</u>	<u>\$ 140,329</u>

The Operating Partnership has an unsecured revolving credit facility with several banks. Effective September 8, 2017, the Company entered into a Second Amended and Restated Credit Agreement (the "Credit Facility Agreement") pursuant to which the borrowing capacity under the credit facility was increased from \$500.0 million to \$600.0 million. The maturity date of the credit facility was extended from January 31, 2019 to September 8, 2021, with two six-month extension options, which may be exercised by the Operating Partnership upon satisfaction of certain conditions including the payment of extension fees. Additionally, the credit facility contains an accordion feature, which allows the Operating Partnership to increase the borrowing capacity under the credit facility up to an aggregate of \$1.2 billion, subject to lender consents and other conditions. Borrowings under the credit facility accrue interest on the outstanding principal amount at a rate equal to an applicable rate based on the credit rating level of the Company, plus, as applicable, (i) the Eurodollar Rate, or (ii) a base rate determined by reference to the highest of (a) the federal funds rate plus 0.50%, (b) the rate of interest announced by KeyBank, National Association as its "prime rate," and (c) the Eurodollar Rate plus 1.00%. Additionally, the Operating Partnership is obligated to pay a facility fee at a rate based on the credit rating level of the Company, currently 0.20%, and a fronting fee at a rate of 0.125% per year with respect to each letter of credit issued under the credit facility. The Company has investment grade credit ratings from Moody's Investors Service (Baa2) and Standard & Poor's Ratings Services (BBB-).

Both the term loan and credit facility contain customary representations, financial and other covenants. The Operating Partnership's ability to borrow under the term loan and credit facility are subject to its compliance with financial covenants and other restrictions on an ongoing basis. The Operating Partnership was in compliance with such covenants at December 31, 2018.

As of December 31, 2018, \$300.0 million and \$156.0 million were outstanding under the term loan and credit facility, respectively. The average interest rates on the term loan and the credit facility during the year ended December 31, 2018 were 3.1% and 3.0%, respectively. The Company had no available borrowings under the term loan at December 31, 2018. The Company had \$444.0 million available to borrow under the credit facility at December 31, 2018.

#### Senior Notes Due 2027

The carrying value of the Company's unsecured Senior Notes Due 2027 is as follows (in thousands):

	December 31, 2018	December 31, 2017
Principal amount	\$ 250,000	\$ 250,000
Net unamortized deferred financing costs	(1,123)	(1,249)
Senior Notes Due 2027	<u>\$ 248,877</u>	<u>\$ 248,751</u>

On November 10, 2017, the Operating Partnership entered into a Note Purchase Agreement which provided for the issuance of \$250.0 million principal amount of 4.19% Senior Notes Due 2027 (the "Senior Notes Due 2027") in a private placement effective December 15, 2017. The Senior Notes Due 2027 pay interest on June 15 and December 15 of each year, commencing on June 15, 2018, and mature on December 15, 2027, unless prepaid earlier by the Operating Partnership. The Operating Partnership's performance of the obligations under the Note Purchase Agreement, including the payment of any outstanding indebtedness thereunder, are guaranteed, jointly and severally, by ROIC. The net proceeds were used to reduce borrowings under the credit facility.

### Senior Notes Due 2026

The carrying value of the Company's unsecured Senior Notes Due 2026 is as follows (in thousands):

	December 31, 2018	December 31, 2017
Principal amount	\$ 200,000	\$ 200,000
Net unamortized deferred financing costs	(219)	(248)
Senior Notes Due 2026	<u>\$ 199,781</u>	<u>\$ 199,752</u>

On July 26, 2016, the Operating Partnership entered into a Note Purchase Agreement, as amended, which provided for the issuance of \$200.0 million principal amount of 3.95% Senior Notes Due 2026 (the "Senior Notes Due 2026") in a private placement effective September 22, 2016. The Senior Notes Due 2026 pay interest on March 22 and September 22 of each year, commencing on March 22, 2017, and mature on September 22, 2026, unless prepaid earlier by the Operating Partnership. The Operating Partnership's performance of the obligations under the Note Purchase Agreement, including the payment of any outstanding indebtedness thereunder, are guaranteed, jointly and severally, by ROIC. The net proceeds were used to reduce borrowings under the credit facility.

### Senior Notes Due 2024

The carrying value of the Company's unsecured Senior Notes Due 2024 is as follows (in thousands):

	December 31, 2018	December 31, 2017
Principal amount	\$ 250,000	\$ 250,000
Unamortized debt discount	(2,252)	(2,578)
Net unamortized deferred financing costs	(1,314)	(1,535)
Senior Notes Due 2024	<u>\$ 246,434</u>	<u>\$ 245,887</u>

On December 3, 2014, the Operating Partnership completed a registered underwritten public offering of \$250.0 million aggregate principal amount of 4.000% Senior Notes due 2024 (the "Senior Notes Due 2024"), fully and unconditionally guaranteed by ROIC. The Senior Notes Due 2024 pay interest semi-annually on June 15 and December 15, commencing on June 15, 2015, and mature on December 15, 2024, unless redeemed earlier by the Operating Partnership. The Senior Notes Due 2024 are the Operating Partnership's senior unsecured obligations that rank equally in right of payment with the Operating Partnership's other unsecured indebtedness, and effectively junior to (i) all of the indebtedness and other liabilities, whether secured or unsecured, and any preferred equity of the Operating Partnership's subsidiaries, and (ii) all of the Operating Partnership's indebtedness that is secured by its assets, to the extent of the value of the collateral securing such indebtedness outstanding. ROIC fully and unconditionally guaranteed the Operating Partnership's obligations under the Senior Notes Due 2024 on a senior unsecured basis, including the due and punctual payment of principal of, and premium, if any, and interest on, the notes, whether at stated maturity, upon acceleration, notice of redemption or otherwise. The guarantee is a senior unsecured obligation of ROIC and ranks equally in right of payment with all other senior unsecured indebtedness of ROIC. ROIC's guarantee of the Senior Notes Due 2024 is effectively subordinated in right of payment to all liabilities, whether secured or unsecured, and any preferred equity of its subsidiaries (including the Operating Partnership and any entity ROIC accounts for under the equity method of accounting).

### Senior Notes Due 2023

The carrying value of the Company's unsecured Senior Notes Due 2023 is as follows (in thousands):

	December 31, 2018	December 31, 2017
Principal amount	\$ 250,000	\$ 250,000
Unamortized debt discount	(2,339)	(2,737)
Net unamortized deferred financing costs	(1,304)	(1,567)
Senior Notes Due 2023	<u>\$ 246,357</u>	<u>\$ 245,696</u>

On December 9, 2013, the Operating Partnership completed a registered underwritten public offering of \$250.0 million aggregate principal amount of 5.000% Senior Notes due 2023 (the "Senior Notes Due 2023"), fully and unconditionally guaranteed by ROIC.

The Senior Notes Due 2023 pay interest semi-annually on June 15 and December 15, commencing on June 15, 2014, and mature on December 15, 2023, unless redeemed earlier by the Operating Partnership. The Senior Notes Due 2023 are the Operating Partnership's senior unsecured obligations that rank equally in right of payment with the Operating Partnership's other unsecured indebtedness, and effectively junior to (i) all of the indebtedness and other liabilities, whether secured or unsecured, and any preferred equity of the Operating Partnership's subsidiaries, and (ii) all of the Operating Partnership's indebtedness that is secured by its assets, to the extent of the value of the collateral securing such indebtedness outstanding. ROIC fully and unconditionally guaranteed the Operating Partnership's obligations under the Senior Notes Due 2023 on a senior unsecured basis, including the due and punctual payment of principal of, and premium, if any, and interest on, the notes, whether at stated maturity, upon acceleration, notice of redemption or otherwise. The guarantee is a senior unsecured obligation of ROIC and will rank equally in right of payment with all other senior unsecured indebtedness of ROIC. ROIC's guarantee of the Senior Notes Due 2023 is effectively subordinated in right of payment to all liabilities, whether secured or unsecured, and any preferred equity of its subsidiaries (including the Operating Partnership and any entity ROIC accounts for under the equity method of accounting).

The combined aggregate principal maturities of the Company's unsecured senior notes payable during the next five years and thereafter are as follows (in thousands):

	<b>Principal Repayments</b>
2019	\$ —
2020	—
2021	—
2022	—
2023	250,000
Thereafter	700,000
<b>Total</b>	<b>\$ 950,000</b>

#### **Deferred Financing Costs**

The unamortized balances of deferred financing costs associated with the Company's term loan, unsecured revolving credit facility, Senior Notes Due 2027, Senior Notes Due 2026, Senior Notes Due 2024, Senior Notes Due 2023, and mortgage notes payable included as a direct reduction from the carrying amount of the related debt instrument in the Consolidated Balance Sheets as of December 31, 2018 that will be charged to future operations during the next five years and thereafter are as follows (in thousands):

	<b>Financing Costs</b>
2019	\$ 1,791
2020	1,791
2021	1,522
2022	848
2023	663
Thereafter	851
	<b>\$ 7,466</b>

#### **6. Preferred Stock of ROIC**

The Company is authorized to issue 50,000,000 shares of preferred stock with such designations, voting and other rights and preferences as may be determined from time to time by the board of directors. As of December 31, 2018 and 2017, there were no shares of preferred stock outstanding.

#### **7. Common Stock of ROIC**

##### **Equity Issuance**

In connection with the acquisitions of two properties during the year ended December 31, 2017, a portion of the consideration for the properties was funded through the issuance of 2,405,430 OP Units. On December 12, 2017, the Company issued 2,584,254 shares of common stock, at a price per share of \$21.25, in exchange for the 2,405,430 OP Units previously issued and the rights

to approximately \$3.8 million of cash to be used to acquire a third property to be identified by the Company. The proceeds of approximately \$3.8 million were classified in Restricted Cash in the consolidated balance sheet as of December 31, 2017, as the proceeds were being held with an exchange accommodator under Section 1031 of the Code, and were used to purchase replacement assets during the year ended December 31, 2018. The shares of common stock of the Company were issued in a private placement in reliance on Section 4(a)(2) of the Securities Act of 1933, as amended, and the rules and regulations promulgated thereunder.

On July 12, 2016, ROIC issued 6,555,000 shares of common stock in a registered public offering, including shares issued upon the exercise in full of the underwriters' option to purchase additional shares, resulting in net proceeds of approximately \$133.0 million, after deducting the underwriters' discounts and commissions and offering expenses. The net proceeds were used to reduce borrowings under the Operating Partnership's revolving credit facility.

#### **ATM**

On May 1, 2018, ROIC entered into five separate Sales Agreements (the "Sales Agreements") with each of Capital One Securities, Inc., Jefferies LLC, KeyBanc Capital Markets Inc., Raymond James & Associates, Inc., and Robert W. Baird & Co. Incorporated (each individually, an "Agent" and collectively, the "Agents") pursuant to which ROIC may sell, from time to time, shares of ROIC's common stock, par value \$0.0001 per share, having an aggregate offering price of up to \$250.0 million through the Agents either as agents or principals. In addition, on April 30, 2018, the Company terminated sales agreements with Jefferies, KeyBanc and Raymond James, dated as of September 19, 2014 and with Baird, dated as of May 23, 2016 (the "Prior Sales Agreements"), which the Company entered into in connection with its prior "at the market" offering.

During the year ended December 31, 2018, ROIC sold a total of 1,251,376 shares under the Sales Agreements, which resulted in gross proceeds of approximately \$24.2 million and commissions of approximately \$242,000 paid to the Agents. During the year ended December 31, 2018, ROIC sold a total of 75,314 shares of common stock under the Prior Sales Agreements, which resulted in gross proceeds of approximately \$1.5 million and commissions of approximately \$19,000 paid to the Agents. During the year ended December 31, 2017, ROIC sold a total of 34,001 shares under the Prior Sales Agreements, which resulted in gross proceeds of approximately \$681,000 and commissions of approximately \$9,000 paid to the Agents.

#### **Stock Repurchase Program**

On July 31, 2013, ROIC's board of directors authorized a stock repurchase program to repurchase up to a maximum of \$50.0 million of the Company's common stock. Through the year ended December 31, 2018, the Company has not repurchased any shares of common stock under this program.

#### **8. Stock Compensation and Other Benefit Plans for ROIC**

ROIC follows the FASB guidance related to stock compensation which establishes financial accounting and reporting standards for stock-based employee compensation plans, including all arrangements by which employees receive shares of stock or other equity instruments of the employer, or the employer incurs liabilities to employees in amounts based on the price of the employer's stock. The guidance also defines a fair value-based method of accounting for an employee stock option or similar equity instrument.

In 2009, the Company adopted the 2009 Equity Incentive Plan. The 2009 Equity Incentive Plan provided for grants of restricted common stock and stock option awards up to an aggregate of 7.5% of the issued and outstanding shares of ROIC's common stock at the time of the award, subject to a ceiling of 4,000,000 shares. The Company's Annual Meeting of Stockholders was held on April 25, 2018 at which time the stockholders of the Company approved the Company's Amended and Restated 2009 Equity Incentive Plan (the "Equity Incentive Plan"). The types of awards that may be granted under the Equity Incentive Plan include stock options, restricted shares, share appreciation rights, phantom shares, dividend equivalent rights and other equity-based awards. The Equity Incentive Plan has a fungible unit system that counts the number of shares of the Company's common stock used in the issuance of full-value awards, such as restricted shares, differently than the number of shares of common stock used in the issuance of stock options. A total of 22,500,000 Fungible Units (as defined in the Equity Incentive Plan) are reserved for grant under the Equity Incentive Plan and the Fungible Unit-to-full-value award conversion ratio is 6.25 to 1.0. The Equity Incentive Plan will expire on April 25, 2028. Any available shares that had not been granted under the 2009 Equity Incentive Plan were rolled over and made available for issuance under the Equity Incentive Plan.

#### **Restricted Stock**

During the year ended December 31, 2018, ROIC awarded 514,972 shares of restricted common stock under the 2009 Equity Incentive Plan, of which 180,200 shares are performance-based grants and the remainder of the shares are time based grants. The performance-based grants vest based on pre-defined market-specific performance criteria with a vesting date on January 1, 2021.



A summary of the status of the Company's non-vested restricted stock awards as of December 31, 2018, and changes during the year ended December 31, 2018 are presented below:

	Shares	Weighted Average Grant Date Fair Value
Non-vested as of December 31, 2017	781,467	\$ 18.14
Granted	514,972	\$ 15.85
Vested	(274,608)	\$ 18.46
Forfeited	(18,996)	\$ 17.75
Non-vested as of December 31, 2018	<u>1,002,835</u>	<u>\$ 16.88</u>

As of December 31, 2018, there remained a total of approximately \$7.5 million of unrecognized restricted stock compensation related to outstanding non-vested restricted stock grants awarded under the 2009 Equity Incentive Plan. Restricted stock compensation is expected to be expensed over a remaining weighted average period of 1.7 years (irrespective of achievement of the performance conditions). The total fair value of restricted stock that vested during the years ended December 31, 2018, 2017 and 2016 was \$5.5 million, \$6.3 million and \$5.6 million, respectively.

#### Stock Based Compensation Expense

For the years ended December 31, 2018, 2017 and 2016, the amounts charged to expense for all stock based compensation totaled approximately \$7.4 million, \$6.2 million and \$4.9 million, respectively.

#### Profit Sharing and Savings Plan

During 2011, the Company established a profit sharing and savings plan (the "401K Plan"), which permits eligible employees to defer a portion of their compensation in accordance with the Code. Under the 401K Plan, the Company made matching contributions on behalf of eligible employees. The Company made contributions to the 401K Plan of approximately \$86,000, \$70,000 and \$76,000 for the years ended December 31, 2018, 2017 and 2016, respectively.

#### 9. Capital of the Operating Partnership

As of December 31, 2018, the Operating Partnership had 125,469,878 OP Units outstanding. ROIC owned an approximate 90.8% interest in the Operating Partnership at December 31, 2018, or 113,992,837 OP Units. The remaining 11,477,041 OP Units are owned by other limited partners. A share of ROIC's common stock and the OP Units have essentially the same economic characteristics as they share equally in the total net income or loss and distributions of the Operating Partnership.

As of December 31, 2018, subject to certain exceptions, holders are able to redeem their OP Units, at the option of ROIC, for cash or for unregistered shares of ROIC common stock on a one-for-one basis. If cash is paid in the redemption, the redemption price is equal to the average closing price on the NASDAQ Stock Market for shares of ROIC's common stock over the ten consecutive trading days immediately preceding the date a redemption notice is received by ROIC.

During the year ended December 31, 2018, ROIC received notices of redemption for a total of 201,950 OP Units. ROIC elected to redeem the 201,950 OP Units in cash, and accordingly, a total of of ROIC common stock on a one-for-one basis, and accordingly, a total of approximately \$3.7 million was paid during the year ended December 31, 2018 to the holders of the respective OP Units.

The redemption value of the OP Units owned by the limited partners as of December 31, 2018, not including ROIC, had such units been redeemed at December 31, 2018, was approximately \$187.9 million, calculated based on the average closing price on the NASDAQ Stock Market of ROIC common stock for the ten consecutive trading days immediately preceding December 31, 2018, which amounted to \$16.37 per share.

Retail Opportunity Investments GP, LLC, ROIC's wholly-owned subsidiary, is the sole general partner of the Operating Partnership, and as the parent company, ROIC has the full and complete authority over the Operating Partnership's day-to-day management and control. As the sole general partner of the Operating Partnership, ROIC effectively controls the ability to issue common stock of ROIC upon redemption of any OP Units. The redemption provisions that permit ROIC to settle the redemption of OP Units in either cash or common stock, in the sole discretion of ROIC, are further evaluated in accordance with applicable accounting guidance to determine whether temporary or permanent equity classification on the balance sheet is appropriate. The Company

evaluated this guidance, including the ability, in its sole discretion, to settle in unregistered shares of common stock, and determined that the OP Units meet the requirements to qualify for presentation as permanent equity.

## **10. Fair Value of Financial Instruments**

The Company follows the FASB guidance that defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. The guidance applies to reported balances that are required or permitted to be measured at fair value under existing accounting pronouncements; accordingly, the standard does not require any new fair value measurements of reported balances.

The guidance emphasizes that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, the guidance establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

The following disclosures of estimated fair value were determined by management, using available market information and appropriate valuation methodologies as discussed in Note 1. Considerable judgment is necessary to interpret market data and develop estimated fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts realizable upon disposition of the financial instruments. The use of different market assumptions or estimation methodologies may have a material effect on the estimated fair value amounts.

The carrying values of cash and cash equivalents, restricted cash, tenant and other receivables, deposits, prepaid expenses, other assets, accounts payable and accrued expenses are reasonable estimates of their fair values because of the short-term nature of these instruments. The carrying values of the term loan and revolving credit facility are deemed to be at fair value since the outstanding debt is directly tied to monthly LIBOR contracts. The fair value of the outstanding Senior Notes Due 2027 and Senior Notes Due 2026 at December 31, 2018 was approximately \$223.7 million and \$178.4 million, respectively, calculated using significant inputs which are not observable in the market, or Level 3. The fair value of the outstanding Senior Notes Due 2024 and Senior Notes Due 2023 at December 31, 2018 was approximately \$236.9 million and \$249.3 million, respectively, based on inputs not quoted on active markets, but corroborated by market data, or Level 2. Assumed mortgage notes payable were recorded at their fair value at the time they were assumed. The Company's outstanding mortgage notes payable were estimated to have a fair value of approximately \$86.3 million with an interest rate range of 4.2% to 4.4% and a weighted average interest rate of 4.3% as of December 31, 2018. These fair value measurements fall within Level 3 of the fair value hierarchy.

## **11. Derivative and Hedging Activities**

The Company's objectives in using interest rate derivatives is to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, the Company uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

The following is a summary of the terms of the Company's current interest rate swaps as of December 31, 2018 (in thousands):

Swap Counterparty	Notional Amount	Effective Date	Maturity Date
<b>Interest Rate Swap Agreements:</b>			
Bank of Montreal	\$ 50,000	1/29/2016	1/31/2019
Regions Bank	\$ 50,000	2/29/2016	1/31/2019
Bank of Montreal	\$ 100,000	12/29/2017	8/31/2022
U.S. Bank	\$ 100,000	12/29/2017	8/31/2022
<b>Forward Starting Interest Rate Swap Agreements:</b>			
Regions Bank	\$ 50,000	1/31/2019	8/31/2022
Royal Bank of Canada	\$ 50,000	1/31/2019	8/31/2022

The changes in the fair value of derivatives that are designated as cash flow hedges are recorded in accumulated other comprehensive income ("AOCI") and will be subsequently reclassified into earnings during the period in which the hedged forecasted transaction affects earnings.

The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of the derivative. This analysis reflects the contractual terms of the derivative, including the period to maturity, and uses observable market-based inputs, including interest rate curves, and implied volatilities. The fair value of interest rate swaps is determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves.

The Company incorporated credit valuation adjustments to appropriately reflect both its own non-performance risk and the respective counterparties non-performance risk in the fair value measurements. In adjusting the fair value of its derivative contract for the effect of non-performance risk, the Company considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by the Company and its counterparties. However, as of December 31, 2018, the Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative position and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives. As a result, the Company has determined that its derivative valuation in its entirety is classified in Level 2 of the fair value hierarchy.

The table below presents the Company's assets and liabilities measured at fair value on a recurring basis, aggregated by the level in the fair value hierarchy within which those measurements fall (in thousands).

	<b>Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>	<b>Total</b>
<b>December 31, 2018:</b>				
Assets				
Derivative financial instruments	\$ —	\$ 4,931	\$ —	\$ 4,931
Liabilities				
Derivative financial instruments	\$ —	\$ (580)	\$ —	\$ (580)
<b>December 31, 2017</b>				
Assets				
Derivative financial instruments	\$ —	\$ 4,321	\$ —	\$ 4,321

Amounts paid, or received, to cash settle interest rate derivatives prior to their maturity date are recorded in AOCI at the cash settlement amount, and will be reclassified to interest expense as interest expense is recognized on the hedged debt. During the next twelve months, the Company estimates that \$1.2 million will be reclassified as an increase to interest expense related to the Company's four outstanding swap arrangements and its previously cash-settled swap arrangements.

The table below presents the fair value of the Company's derivative financial instruments as well as their classification on the balance sheet as of December 31, 2018 and 2017, respectively (in thousands):

<b>Derivatives designed as hedging instruments</b>	<b>Balance sheet location</b>	<b>December 31, 2018 Fair Value</b>	<b>December 31, 2017 Fair Value</b>
Interest rate products	Other assets	\$ 4,931	\$ 4,321
Interest rate products	Other liabilities	\$ (580)	\$ —

#### **Derivatives in Cash Flow Hedging Relationships**

The table below details the location in the financial statements of the gain or loss recognized on interest rate derivatives designated as cash flow hedges for the years ended December 31, 2018, 2017, and 2016, respectively (in thousands). Amounts reclassified from other comprehensive income ("OCI") due to ineffectiveness are recognized as interest expense.

	<b>Year Ended December 31,</b>		
	<b>2018</b>	<b>2017</b>	<b>2016</b>
Amount of gain recognized in OCI on derivatives	\$ 1,648	\$ 3,665	\$ 541
Amount of loss reclassified from AOCI into interest	\$ 57	\$ 1,920	\$ 2,473

#### **12. Commitments and Contingencies**

In the normal course of business, from time to time, the Company is involved in legal actions relating to the ownership and operations of its properties. In management's opinion, the liabilities, if any, that ultimately may result from such legal actions are not expected to have a material adverse effect on the consolidated financial position, results of operations or liquidity of the Company.

The Company has signed several ground leases for certain properties. For financial reporting purposes, rent expense is recognized on a straight-line basis over the term of the lease. Accordingly, rent expense recognized in excess of rent paid is reflected as a

liability in the accompanying consolidated balance sheets. Rent expense, for both ground leases and corporate office storage space, was approximately \$2.0 million, \$1.5 million, and \$831,000 for the years ended December 31, 2018, 2017, and 2016, respectively.

The following table represents the Company's future minimum annual lease payments under operating leases as of December 31, 2018 (in thousands):

	<b>Operating Leases</b>
2019	\$ 1,280
2020	1,287
2021	1,283
2022	1,304
2023	1,330
Thereafter	33,939
<b>Total minimum lease payments</b>	<b>\$ 40,423</b>

### **Tax Protection Agreements**

In connection with certain acquisitions from September 2013 through March 2017, the Company entered into Tax Protection Agreements with certain limited partners of the Operating Partnership. The Tax Protection Agreements require the Company, subject to certain exceptions, to indemnify the respective sellers receiving OP Units against certain tax liabilities incurred by them, as calculated pursuant to the respective Tax Protection Agreements, for a period of 12 years (with respect to Tax Protection Agreements entered into in September 2013), or 10 years (with respect to Tax Protection Agreements entered into from December 2014 through March 2017) from the date of the Tax Protection Agreements. If the Company were to trigger the tax protection provisions under these agreements, the Company would be required to pay damages in the amount of the taxes owed by these limited partners (plus additional damages in the amount of the taxes incurred as a result of such payment).

### **13. Related Party Transactions**

The Company has entered into several lease agreements with an officer of the Company, whereby pursuant to the lease agreements, the Company is provided the use of storage space. For the years ended December 31, 2018, 2017, and 2016, the Company incurred approximately \$74,000, \$52,000 and \$46,000, respectively, of expenses relating to the agreements which were included in general and administrative expenses in the accompanying consolidated statements of operations and other comprehensive income.

### **14. Quarterly Results of Operations (Unaudited)**

The unaudited quarterly results of operations for the years ended December 31, 2018 and 2017 for ROIC are as follows (in thousands, except share data):

	<b>Year Ended December 31, 2018</b>			
	<b>March 31</b>	<b>June 30</b>	<b>September 30</b>	<b>December 31</b>
Total revenues	\$ 74,395	\$ 72,341	\$ 73,904	\$ 75,158
Net income	\$ 11,824	\$ 8,102	\$ 15,647	\$ 11,568
Net income attributable to ROIC	\$ 10,702	\$ 7,339	\$ 14,194	\$ 10,501
Basic and diluted income per share	\$ 0.09	\$ 0.06	\$ 0.12	\$ 0.09

	<b>Year Ended December 31, 2017</b>			
	<b>March 31</b>	<b>June 30</b>	<b>September 30</b>	<b>December 31</b>
Total revenues	\$ 65,900	\$ 66,640	\$ 67,966	\$ 72,754
Net income	\$ 11,251	\$ 9,197	\$ 10,127	\$ 12,113
Net income attributable to ROIC	\$ 10,170	\$ 8,309	\$ 9,149	\$ 10,849
Basic and diluted income per share	\$ 0.09	\$ 0.08	\$ 0.08	\$ 0.10

The unaudited quarterly results of operations for the years ended December 31, 2018 and 2017 for the Operating Partnership are as follows (in thousands, except unit data):

	<b>Year Ended December 31, 2018</b>			
	<b>March 31</b>	<b>June 30</b>	<b>September 30</b>	<b>December 31</b>
Total revenues	\$ 74,395	\$ 72,341	\$ 73,904	\$ 75,158
Net income attributable to the Operating Partnership	\$ 11,824	\$ 8,102	\$ 15,647	\$ 11,568
Basic and diluted income per unit	\$ 0.09	\$ 0.06	\$ 0.12	\$ 0.09

	<b>Year Ended December 31, 2017</b>			
	<b>March 31</b>	<b>June 30</b>	<b>September 30</b>	<b>December 31</b>
Total revenues	\$ 65,900	\$ 66,640	\$ 67,966	\$ 72,754
Net income attributable to the Operating Partnership	\$ 11,251	\$ 9,197	\$ 10,127	\$ 12,113
Basic and diluted income per unit	\$ 0.09	\$ 0.08	\$ 0.08	\$ 0.10

#### **15. Subsequent Events**

On February 15, 2019, the Company sold Vancouver Market Center, a non-core shopping center located in Vancouver, Washington for a sales price of \$17.0 million.

On February 19, 2019, the Company's board of directors declared a cash dividend on its common stock of \$0.1970 per share, payable on March 28, 2019 to holders of record on March 14, 2019.

**SCHEDULE III – REAL ESTATE AND ACCUMULATED DEPRECIATION**  
**December 31, 2018**  
(in thousands)

Description and Location	Encumbrances	Initial Cost to Company		Cost Capitalized Subsequent to Acquisition		Amount at Which Carried at Close of Period			Accumulated Depreciation <sup>(b)</sup> <sub>(1)</sub>	Date of Acquisition
		Land	Building & Improvements	Land	Building & Improvements	Land	Building & Improvements	Total <sup>(a)</sup>		
Paramount Plaza, CA	\$ —	\$ 6,347	\$ 10,274	\$ 447	\$ 2,227	\$ 6,794	\$ 12,501	\$ 19,295	\$ 3,571	12/22/2009
Santa Ana Downtown Plaza, CA	—	7,895	9,890	—	3,856	7,895	13,746	21,641	3,281	1/26/2010
Meridian Valley Plaza, WA	—	1,881	4,795	—	1,724	1,881	6,519	8,400	1,696	2/1/2010
The Market at Lake Stevens, WA	—	3,087	12,397	—	408	3,087	12,805	15,892	3,394	3/16/2010
Norwood Shopping Center, CA	—	3,031	11,534	122	1,253	3,153	12,787	15,940	3,419	4/5/2010
Pleasant Hill Marketplace, CA	—	6,359	6,927	—	1,590	6,359	8,517	14,876	2,396	4/8/2010
Vancouver Market Center, WA	—	4,080	6,912	—	3,981	4,080	10,893	14,973	2,356	6/17/2010
Happy Valley Town Center, OR	—	11,678	27,011	—	2,564	11,678	29,575	41,253	7,539	7/14/2010
Cascade Summit Town Square, OR	—	8,853	7,732	—	421	8,853	8,153	17,006	2,595	8/20/2010
Heritage Market Center, WA	—	6,595	17,399	—	771	6,595	18,170	24,765	4,442	9/23/2010
Claremont Promenade, CA	—	5,975	1,019	183	4,402	6,158	5,421	11,579	2,383	9/23/2010
Sycamore Creek, CA	—	3,747	11,584	—	582	3,747	12,166	15,913	3,572	9/30/2010
Gateway Village, CA	—	5,917	27,298	—	989	5,917	28,287	34,204	6,624	12/16/2010
Division Crossing, OR	—	3,706	8,327	—	5,700	3,706	14,027	17,733	3,980	12/22/2010
Halsey Crossing, OR <sup>(2)</sup>	—	—	7,773	—	7,690	—	15,463	15,463	2,914	12/22/2010
Marketplace Del Rio, CA	—	13,420	22,251	9	2,462	13,429	24,713	38,142	6,357	1/3/2011
Pinole Vista Shopping Center, CA	—	12,894	35,689	—	4,247	12,894	39,936	52,830	6,424	1/6/2011 / 8/27/2018
Desert Springs Marketplace, CA	—	8,517	18,761	443	6,568	8,960	25,329	34,289	5,693	2/17/2011
Mills Shopping Center, CA	—	4,084	16,833	—	11,693	4,084	28,526	32,610	8,137	2/17/2011
Morada Ranch, CA	—	2,504	19,547	—	791	2,504	20,338	22,842	4,717	5/20/2011
Renaissance Towne Centre, CA	—	8,640	13,848	—	1,667	8,640	15,515	24,155	2,987	8/3/2011
Country Club Gate Center, CA	—	6,487	17,341	—	1,208	6,487	18,549	25,036	4,403	7/8/2011
Canyon Park Shopping Center, WA	—	9,352	15,916	—	8,757	9,352	24,673	34,025	5,284	7/29/2011
Hawks Prairie Shopping Center, WA	—	5,334	20,694	—	2,224	5,334	22,918	28,252	4,657	9/8/2011
The Kress Building, WA	—	5,693	20,866	—	4,825	5,693	25,691	31,384	6,179	9/30/2011
Hillsboro Market Center, OR <sup>(2)</sup>	—	—	17,553	—	3,493	—	21,046	21,046	4,295	11/23/2011
Gateway Shopping Center, WA <sup>(2)</sup>	—	6,242	23,462	—	8	6,242	23,470	29,712	4,582	2/16/2012
Euclid Plaza, CA	—	7,407	7,753	—	2,905	7,407	10,658	18,065	2,954	3/28/2012
Green Valley Station, CA	—	1,685	8,999	—	591	1,685	9,590	11,275	2,292	4/2/2012
Aurora Square, WA	—	10,325	13,336	—	1,906	10,325	15,242	25,567	2,220	5/3/2012 / 5/22/2014
Marlin Cove Shopping Center, CA	—	8,815	6,797	—	2,084	8,815	8,881	17,696	2,212	5/4/2012

Seabridge Marketplace, CA	—	5,098	17,164	—	3,482	5,098	20,646	25,744	3,798	5/31/2012
The Village at Novato, CA	—	5,329	4,412	—	1,550	5,329	5,962	11,291	1,044	7/24/2012
Glendora Shopping Center, CA	—	5,847	8,758	—	211	5,847	8,969	14,816	2,062	8/1/2012
Wilsonville Old Town Square, OR	—	4,181	15,394	—	509	4,181	15,903	20,084	3,122	8/1/2012
Bay Plaza, CA	—	5,454	14,857	—	1,096	5,454	15,953	21,407	3,161	10/5/2012
Santa Teresa Village, CA	—	14,965	17,162	—	5,539	14,965	22,701	37,666	4,819	11/8/2012
Cypress Center West, CA	—	15,480	11,819	121	2,065	15,601	13,884	29,485	3,129	12/7/2012
Redondo Beach Plaza, CA	—	16,242	13,625	55	217	16,297	13,842	30,139	2,659	12/28/2012
Harbor Place Center, CA	—	16,506	10,527	—	289	16,506	10,816	27,322	1,932	12/28/2012
Diamond Bar Town Center, CA	—	9,540	16,795	—	3,542	9,540	20,337	29,877	4,662	2/1/2013
Bernardo Heights Plaza, CA	—	3,192	8,940	—	727	3,192	9,667	12,859	1,869	2/6/2013
Canyon Crossing, WA	—	7,941	24,659	—	2,946	7,941	27,605	35,546	5,808	4/15/2013
Diamond Hills Plaza, CA	35,500	15,458	29,353	—	357	15,458	29,710	45,168	5,310	4/22/2013
Granada Shopping Center, CA	—	3,673	13,459	—	491	3,673	13,950	17,623	2,536	6/27/2013
Hawthorne Crossings, CA	—	10,383	29,277	—	127	10,383	29,404	39,787	4,805	6/27/2013
Robinwood Shopping Center, OR	—	3,997	11,317	18	1,064	4,015	12,381	16,396	2,278	8/23/2013
5 Points Plaza, CA	—	17,920	36,965	—	4,082	17,920	41,047	58,967	6,358	9/27/2013
Crossroads Shopping Center, WA	—	68,366	67,756	—	17,984	68,366	85,740	154,106	14,039	9/27/2013
Peninsula Marketplace, CA	—	14,730	19,214	—	1,958	14,730	21,172	35,902	3,572	11/1/2013
Country Club Village, CA	—	9,986	26,579	—	2,017	9,986	28,596	38,582	5,188	11/26/2013
Plaza de la Canada, CA <sup>(2)</sup>	—	10,351	24,819	—	519	10,351	25,338	35,689	3,777	12/13/2013
Tigard Marketplace, OR	—	13,587	9,603	—	565	13,587	10,168	23,755	2,128	2/18/2014
Creekside Plaza, CA	—	14,807	29,476	—	1,351	14,807	30,827	45,634	4,980	2/28/2014
North Park Plaza, CA	—	13,593	17,733	—	832	13,593	18,565	32,158	2,473	4/30/2014
Fallbrook Shopping Center, CA <sup>(2)</sup>	—	21,232	186,197	83	9,286	21,315	195,483	216,798	26,910	6/13/2014
Moorpark Town Center, CA	—	7,063	19,694	—	1,562	7,063	21,256	28,319	3,569	12/4/2014
Mission Foothill Marketplace, CA	—	11,415	17,783	—	107	11,415	17,890	29,305	1,334	12/4/2014
Wilsonville Town Center, OR	—	10,334	27,101	—	622	10,334	27,723	38,057	3,666	12/11/2014
Park Oaks Shopping Center, CA	—	8,527	38,064	—	629	8,527	38,693	47,220	4,803	1/6/2016
Ontario Plaza, CA	—	9,825	26,635	—	1,499	9,825	28,134	37,959	3,707	1/6/2015
Winston Manor, CA	—	10,018	9,762	—	1,854	10,018	11,616	21,634	1,626	1/7/2015
Jackson Square, CA	—	6,886	24,558	—	921	6,886	25,479	32,365	2,796	7/1/2015
Tigard Promenade, OR	—	9,844	10,843	—	101	9,844	10,944	20,788	1,173	7/28/2015
Sunnyside Village Square, OR	—	4,428	13,324	—	3,412	4,428	16,736	21,164	1,996	7/28/2015
Gateway Centre, CA	—	16,275	28,308	—	3,720	16,275	32,028	48,303	3,169	9/1/2015
Johnson Creek Center, OR	—	9,009	22,534	—	1,243	9,009	23,777	32,786	2,510	11/9/2015
Iron Horse Plaza, CA	—	8,187	39,654	—	1,571	8,187	41,225	49,412	3,400	12/4/2015
Bellevue Marketplace, WA	—	10,488	39,119	—	8,385	10,488	47,504	57,992	3,972	12/10/2015
Four Corner Square, WA	—	9,926	31,415	—	350	9,926	31,765	41,691	3,123	12/21/2015
Warner Plaza, CA	—	16,104	60,188	—	8,834	16,104	69,022	85,126	6,067	12/31/2015



Magnolia Shopping Center, CA	—	12,501	27,040	—	1,866	12,501	28,906	41,407	2,545	3/10/2016
Casitas Plaza Shopping Center, CA	7,158	10,734	22,040	—	961	10,734	23,001	33,735	1,825	3/10/2016
Bouquet Center, CA	—	10,040	48,362	—	479	10,040	48,841	58,881	3,891	4/28/2016
North Ranch Shopping Center, CA	—	31,522	95,916	—	1,061	31,522	96,977	128,499	6,884	6/1/2016
Monterey Center, CA <sup>(2)</sup>	—	1,073	10,609	—	(36)	1,073	10,573	11,646	753	7/14/2016
Rose City Center, OR <sup>(2)</sup>	—	3,637	10,301	—	(78)	3,637	10,223	13,860	690	9/15/2016
The Knolls, CA	—	9,726	18,299	—	20	9,726	18,319	28,045	1,265	10/3/2016
Bridle Trails Shopping Center, WA	—	11,534	20,700	—	3,633	11,534	24,333	35,867	1,551	10/17/2016
Torrey Hills Corporate Center, CA	—	5,579	3,915	—	2,435	5,579	6,350	11,929	662	12/6/2016
PCC Community Markets Plaza, WA	—	1,856	6,914	—	7	1,856	6,921	8,777	432	1/25/2017
The Terraces, CA	—	18,378	37,103	—	505	18,378	37,608	55,986	2,046	3/17/2017
Santa Rosa Southside Shopping Center, CA	—	5,595	24,453	—	1,477	5,595	25,930	31,525	1,308	3/24/2017
Division Center, OR	—	6,917	26,098	—	1,421	6,917	27,519	34,436	1,433	4/5/2017
Highland Hill Shopping Center, WA	—	10,511	37,825	23	397	10,534	38,222	48,756	2,018	5/9/2017
Monta Loma Plaza, CA	—	18,226	11,113	—	57	18,226	11,170	29,396	426	9/19/2017
Fullerton Crossroads, CA	26,000	28,512	45,419	—	234	28,512	45,653	74,165	1,776	10/11/2017
Riverstone Marketplace, WA	18,050	5,113	27,594	—	117	5,113	27,711	32,824	1,046	10/11/2017
North Lynnwood Shopping Center, WA	—	4,955	10,335	—	117	4,955	10,452	15,407	401	10/19/2017
The Village at Nellie Gail Ranch, CA	—	22,730	22,578	—	953	22,730	23,531	46,261	764	11/30/2017
Stadium Center, WA	—	1,699	17,229	—	79	1,699	17,308	19,007	391	2/23/2018
King City Plaza, OR	—	5,161	10,072	—	49	5,161	10,121	15,282	215	5/18/2018
	<u>\$ 86,708</u>	<u>\$892,736</u>	<u>\$ 2,059,275</u>	<u>\$ 1,504</u>	<u>\$ 206,957</u>	<u>\$894,240</u>	<u>\$ 2,266,232</u>	<u>\$3,160,472</u>	<u>\$ 329,207</u>	

(a) RECONCILIATION OF REAL ESTATE – OWNED SUBJECT TO OPERATING LEASES (in thousands)

	Year Ended December 31,		
	2018	2017	2016
<b>Balance at beginning of period:</b>	\$ 3,109,397	\$ 2,687,018	\$ 2,296,617
Property improvements during the year	40,300	54,481	41,359
Properties acquired during the year	43,387	374,004	354,035
Properties sold during the year	(24,427)	—	—
Assets written off during the year	(8,185)	(6,106)	(4,993)
<b>Balance at end of period:</b>	<u>\$ 3,160,472</u>	<u>\$ 3,109,397</u>	<u>\$ 2,687,018</u>

(b) RECONCILIATION OF ACCUMULATED DEPRECIATION (in thousands)

	Year Ended December 31,		
	2018	2017	2016
<b>Balance at beginning of period:</b>	\$ 260,115	\$ 193,021	\$ 134,311
Depreciation expenses	81,107	72,725	63,872
Properties sold during the year	(3,551)	—	—
Property assets fully depreciated and written off	(8,464)	(5,631)	(5,162)
<b>Balance at end of period:</b>	<b>\$ 329,207</b>	<b>\$ 260,115</b>	<b>\$ 193,021</b>

(1) Depreciation and investments in building and improvements reflected in the consolidated statement of operations is calculated over the estimated useful life of the assets as follows:

Building: 39-40 years

Property Improvements: 10-20 years

(2) Property, or a portion thereof, is subject to a ground lease.

(3) The aggregate cost for Federal Income Tax Purposes for real estate was approximately \$2.9 billion at December 31, 2018.

## **Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

None

### **Item 9A. Controls and Procedures**

#### **Evaluation of Disclosure Controls and Procedures (Retail Opportunity Investments Corp.)**

ROIC maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in its reports filed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to its management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, ROIC's management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and its management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

ROIC's Chief Executive Officer and Chief Financial Officer, based on their evaluation of ROIC's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) required by paragraph (b) of Rule 13a-15 or Rule 15d-15, have concluded that as of the end of the period covered by this report, ROIC's disclosure controls and procedures were effective to give reasonable assurances to the timely collection, evaluation and disclosure of information relating to ROIC that would potentially be subject to disclosure under the Exchange Act and the rules and regulations promulgated thereunder.

During the year ended December 31, 2018, there was no change in ROIC's internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, ROIC's internal control over financial reporting.

#### **Evaluation of Disclosure Controls and Procedures (Retail Opportunity Investments Partnership, LP)**

The Operating Partnership maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in its reports filed under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to its management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, the Operating Partnership's management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and its management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

The Company's Chief Executive Officer and Chief Financial Officer, based on their evaluation of the Operating Partnership's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) required by paragraph (b) of Rule 13a-15 or Rule 15d-15, have concluded that as of the end of the period covered by this report, the Operating Partnership's disclosure controls and procedures were effective to give reasonable assurances to the timely collection, evaluation and disclosure of information relating to the Operating Partnership that would potentially be subject to disclosure under the Exchange Act and the rules and regulations promulgated thereunder.

During the year ended December 31, 2018, there was no change in the Operating Partnership's internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, the Operating Partnership's internal control over financial reporting.

#### **Management's Report on Internal Control over Financial Reporting (Retail Opportunity Investments Corp.)**

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). Under the supervision and with the participation of ROIC's management, including the Chief Executive Officer and Chief Financial Officer, ROIC conducted an evaluation of the effectiveness of its internal control over financial reporting as of December 31, 2018 based on the framework in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 Framework). Based on that evaluation, Management concluded that its internal control over financial reporting was effective as of December 31, 2018.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

The effectiveness of internal control over financial reporting as of December 31, 2018, has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in its report which appears on page 51 of this Annual Report on Form 10-K.

#### **Management's Report on Internal Control over Financial Reporting (Retail Opportunity Investments Partnership, LP)**

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). Under the supervision and with the participation of the Operating Partnership's management, including the Chief Executive Officer and Chief Financial Officer of ROIC, the Operating Partnership conducted an evaluation of the effectiveness of its internal control over financial reporting as of December 31, 2018 based on the framework in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 Framework). Based on that evaluation, Management concluded that its internal control over financial reporting was effective as of December 31, 2018.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Changes in Internal Control over Financial Reporting**

There was no change in ROIC's or the Operating Partnership's internal control over financial reporting (as such term is defined in Exchange Act Rule 13a-15(f)) that occurred during its most recent quarter that has materially affected, or is reasonably likely to materially affect, its internal control over financial reporting.

#### **Item 9B. Other Information**

None.

### **PART III**

#### **Item 10. Directors, Executive Officers and Corporate Governance**

Information required by this Item is hereby incorporated by reference to the material appearing in the Proxy Statement for the Company's 2019 Annual Meeting of Stockholders to be filed within 120 days after December 31, 2018.

#### **Item 11. Executive Compensation**

Information required by this Item is hereby incorporated by reference to the material appearing in the Proxy Statement for the Company's 2019 Annual Meeting of Stockholders to be filed within 120 days after December 31, 2018.

#### **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

Information required by this Item is hereby incorporated by reference to the material appearing in the Proxy Statement for the Company's 2019 Annual Meeting of Stockholders to be filed within 120 days after December 31, 2018.

#### **Item 13. Certain Relationships and Related Transactions, and Director Independence**

Information required by this Item is hereby incorporated by reference to the material appearing in the Proxy Statement for the Company's 2019 Annual Meeting of Stockholders to be filed within 120 days after December 31, 2018.

#### **Item 14. Principal Accounting Fees and Services**

Information required by this Item is hereby incorporated by reference to the material appearing in the Proxy Statement for the Company's 2019 Annual Meeting of Stockholders to be filed within 120 days after December 31, 2018.

## PART IV

### Item 15. Exhibits and Financial Statement Schedule

(a)(1) and (2) Financial Statements and Schedule

Please refer to the Index to Consolidated Financial Statements included under Part II, Item 8. Financial Statements and Supplementary Data.

#### (a)(3) Exhibits

- [2.1](#) [Articles of Merger, by and between Retail Opportunity Investments Corp., a Delaware corporation, and Retail Opportunity Investments Corp., a Maryland corporation, as survivor, dated as of June 1, 2011](#) <sup>(2)</sup>
- [3.1](#) [Articles of Amendment and Restatement](#) <sup>(2)</sup>
- [3.2](#) [Bylaws](#) <sup>(2)</sup>
- [3.3](#) [Second Amended and Restated Limited Partnership Agreement of Retail Opportunity Investments Partnership, LP, by and among Retail Opportunity Investments GP, LLC as general partner, Retail Opportunity Investments Corp. and the other limited partners thereto, dated as of September 27, 2013](#) <sup>(5)</sup>
- [3.4](#) [Second Amendment to the Second Amended and Restated Limited Partnership Agreement of Retail Opportunity Investments Partnership, LP, dated as of December 4, 2015](#) <sup>(10)</sup>
- [3.5](#) [Third Amendment to the Second Amended and Restated Limited Partnership Agreement of Retail Opportunity Investments Partnership, LP, dated as of December 10, 2015](#) <sup>(10)</sup>
- [3.6](#) [Fourth Amendment to the Second Amended and Restated Limited Partnership Agreement of Retail Opportunity Investments Partnership, LP, dated as of December 31, 2015](#) <sup>(10)</sup>
- [3.7](#) [Fifth Amendment to the Second Amended and Restated Limited Partnership Agreement of Retail Opportunity Investments Partnership, LP, dated as of March 10, 2016](#) <sup>(11)</sup>
- [3.8](#) [Sixth Amendment to the Second Amended and Restated Limited Partnership Agreement of Retail Opportunity Investments Partnership, LP, dated as of March 24, 2017](#) <sup>(15)</sup>
- [3.9](#) [Seventh Amendment to the Second Amended and Restated Limited Partnership Agreement of Retail Opportunity Investments Partnership, LP, dated as of October 11, 2017](#) <sup>(17)</sup>
- [4.1](#) [Specimen Unit Certificate](#) <sup>(1)</sup>
- [4.2](#) [Specimen Common Stock Certificate](#) <sup>(1)</sup>
- [4.3](#) [Indenture, by and among Retail Opportunity Investments Corp., Retail Opportunity Investments Partnership, LP and Wells Fargo Bank, National Association, dated as of December 9, 2013](#) <sup>(6)</sup>
- [4.4](#) [First Supplemental Indenture, by and among Retail Opportunity Investments Partnership, LP, Retail Opportunity Investments Corp. and Wells Fargo Bank, National Association, dated as of December 9, 2013](#) <sup>(6)</sup>
- [4.5](#) [5.000% Senior Notes due 2023 of Retail Opportunity Investments Partnership, LP, guaranteed by Retail Opportunity Investments Corp., dated as of December 9, 2013](#) <sup>(7)</sup>
- [4.6](#) [Second Supplemental Indenture, by and among Retail Opportunity Investments Partnership, LP, Retail Opportunity Investments Corp. and Wells Fargo Bank, National Association \(including Form of 4.000% Senior Notes due 2024 of Retail Opportunity Investments Partnership, LP, guaranteed by Retail Opportunity Investments Corp.\), dated as of December 3, 2014](#) <sup>(8)</sup>
- [10.1](#) [2009 Equity Incentive Plan](#) <sup>(1)</sup>
- [10.2](#) [Amended and Restated 2009 Equity Incentive Plan](#) <sup>(20)</sup>
- [10.3](#) [Form of Restricted Stock Award Agreement under 2009 Equity Incentive Plan and Amended and Restated 2009 Equity Incentive Plan](#) <sup>(1)</sup>
- [10.4](#) [Form of Option Award Agreement under 2009 Equity Incentive Plan and Amended and Restated 2009 Equity Incentive Plan](#) <sup>(1)</sup>

- [10.5](#) [Letter Agreement, by and between Retail Opportunity Investments Corp. and Richard A. Baker, dated as of April 2, 2012](#) <sup>(3)</sup>
- [10.6](#) [Letter Agreement, by and between Retail Opportunity Investments Corp. and Laurie Sneve, dated as of October 24, 2012](#) <sup>(4)</sup>
- [10.7](#) [Tax Protection Agreement, by and among Retail Opportunity Investments Corp., Retail Opportunity Investments Partnership, LP and the protected partners identified therein, dated as of September 27, 2013](#) <sup>(5)</sup>
- [10.8](#) [Tax Protection Agreement, by and among Retail Opportunity Investments Corp., Retail Opportunity Investments Partnership, LP and the protected partners identified therein, dated as of September 27, 2013](#) <sup>(5)</sup>
- [10.9](#) [Registration Rights Agreement, by and among Retail Opportunity Investments Corp. and the holders named therein, dated as of September 27, 2013](#) <sup>(5)</sup>
- [10.10](#) [Registration Rights Agreement, by and among Retail Opportunity Investments Corp. and the holders named therein, dated as of September 27, 2013](#) <sup>(5)</sup>
- [10.11](#) [Tax Protection Agreement, by and among Retail Opportunity Investments Corp., Retail Opportunity Investments Partnership, LP and the protected partners identified therein, dated as of December 11, 2014](#) <sup>(9)</sup>
- [10.12](#) [Registration Rights Agreement, by and among Retail Opportunity Investments Corp. and the holder named therein, dated as of December 11, 2014](#) <sup>(9)</sup>
- [10.13](#) [Tax Protection Agreement, by and among Retail Opportunity Investments Corp., Retail Opportunity Investments Partnership, LP and the protected partners identified therein, dated as of December 4, 2015](#) <sup>(10)</sup>
- [10.14](#) [Registration Rights Agreement, by and among Retail Opportunity Investments Corp. and the holders named therein, dated as of December 4, 2015](#) <sup>(10)</sup>
- [10.15](#) [Tax Protection Agreement, by and among Retail Opportunity Investments Corp., Retail Opportunity Investments Partnership, LP and the protected partners identified therein, dated as of December 10, 2015](#) <sup>(10)</sup>
- [10.16](#) [Registration Rights Agreement, by and among Retail Opportunity Investments Corp. and the holders named therein, dated as of December 10, 2015](#) <sup>(10)</sup>
- [10.17](#) [Tax Protection Agreement, by and among Retail Opportunity Investments Corp., Retail Opportunity Investments Partnership, LP and the protected partner identified therein, dated as of December 31, 2015](#) <sup>(10)</sup>
- [10.18](#) [Registration Rights Agreement, by and among Retail Opportunity Investments Corp. and the holder named therein, dated as of December 31, 2015](#) <sup>(10)</sup>
- [10.19](#) [Tax Protection Agreement, by and among Retail Opportunity Investments Corp., Retail Opportunity Investments Partnership, LP and the protected partner identified therein, dated as of March 10, 2016](#) <sup>(11)</sup>
- [10.20](#) [Registration Rights Agreement, by and among Retail Opportunity Investments Corp. and the holder named therein, dated as of March 10, 2016](#) <sup>(11)</sup>
- [10.21](#) [Amended and Restated Note Purchase Agreement, dated as of September 22, 2016, by and among Retail Opportunity Investments Partnership, LP, Retail Opportunity Investments Corp and the purchasers named therein](#) <sup>(13)</sup>
- [10.22](#) [Employment Agreement, dated as of March 21, 2017, by and between the Company and Stuart A. Tanz](#) <sup>(14)</sup>
- [10.23](#) [Employment Agreement, dated as of March 21, 2017, by and between the Company and Richard K. Schoebel](#) <sup>(14)</sup>
- [10.24](#) [Employment Agreement, dated as of March 21, 2017, by and between the Company and Michael B. Haines](#) <sup>(14)</sup>
- [10.25](#) [Second Amended and Restated Credit Agreement, by and among Retail Opportunity Investments Corp., as the guarantor, and Retail Opportunity Investments Partnership, LP, as the borrower, KeyBank National Association, as Administrative Agent, Swing Line Lender and L/C Issuer, PNC Bank National Association and U.S. Bank National Association, as Co-Syndication Agents and the other lenders party thereto, dated as of September 8, 2017](#) <sup>(16)</sup>
- [10.26](#) [First Amended and Restated Term Loan Agreement, by and among Retail Opportunity Investments Corp., as the Parent Guarantor, Retail Opportunity Investments Partnership, LP, as the Borrower, KeyBank National Association, as Administrative Agent, BMO Capital Markets and Regions Bank, as Co-Syndication Agents, Capital One, National Association, as Documentation Agent, and the other lenders party thereto, dated as of September 8, 2017](#) <sup>(16)</sup>

<a href="#"><u>10.27</u></a>	<a href="#"><u>First Amendment, dated as of September 8, 2017 to the Amended and Restated Note Purchase Agreement, dated as of September 22, 2016, by and among Retail Opportunity Investments Partnership, LP, Retail Opportunity Investments Corp and the purchasers named therein</u></a> <sup>(18)</sup>
<a href="#"><u>10.28</u></a>	<a href="#"><u>Note Purchase Agreement, dated as of November 10, 2017, by and among Retail Opportunity Investments Partnership, LP, Retail Opportunity Investments Corp. and the purchasers named therein</u></a> <sup>(19)</sup>
<a href="#"><u>10.29</u></a>	<a href="#"><u>Sales Agreement, dated May 1, 2018, by and among Retail Opportunity Investments Corp., Retail Opportunity Investments Partnership, LP and Capital One Securities, Inc.</u></a> <sup>(21)</sup>
<a href="#"><u>10.30</u></a>	<a href="#"><u>Sales Agreement, dated May 1, 2018, by and among Retail Opportunity Investments Corp., Retail Opportunity Investments Partnership, LP and Jefferies LLC</u></a> <sup>(21)</sup>
<a href="#"><u>10.31</u></a>	<a href="#"><u>Sales Agreement, dated May 1, 2018, by and among Retail Opportunity Investments Corp., Retail Opportunity Investments Partnership, LP and KeyBanc Capital Markets Inc.</u></a> <sup>(21)</sup>
<a href="#"><u>10.32</u></a>	<a href="#"><u>Sales Agreement, dated May 1, 2018, by and among Retail Opportunity Investments Corp., Retail Opportunity Investments Partnership, LP and Raymond James &amp; Associates, Inc.</u></a> <sup>(21)</sup>
<a href="#"><u>10.33</u></a>	<a href="#"><u>Sales Agreement, dated May 1, 2018, by and among Retail Opportunity Investments Corp., Retail Opportunity Investments Partnership, LP and Robert W. Baird &amp; Co. Incorporated</u></a> <sup>(21)</sup>
<a href="#"><u>21.1*</u></a>	<a href="#"><u>List of Subsidiaries of Retail Opportunity Investments Corp.</u></a>
<a href="#"><u>23.1*</u></a>	<a href="#"><u>Consent of Ernst &amp; Young LLP for Retail Opportunity Investments Corp.</u></a>
<a href="#"><u>23.2*</u></a>	<a href="#"><u>Consent of Ernst &amp; Young LLP for Retail Opportunity Investments Partnership, LP</u></a>
<a href="#"><u>31.1</u></a>	<a href="#"><u>Certification by the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act</u></a>
<a href="#"><u>31.2</u></a>	<a href="#"><u>Certification by the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act</u></a>
<a href="#"><u>32.1</u></a>	<a href="#"><u>Certifications pursuant to Section 1350</u></a>
101 INS	XBRL Instance Document
101 SCH	XBRL Taxonomy Extension Schema
101 CAL	XBRL Taxonomy Extension Calculation Database
101 DEF	Taxonomy Extension Definition Linkbase
101 LAB	XBRL Taxonomy Extension Label Linkbase
101 PRE	XBRL Taxonomy Extension Presentation Linkbase

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- (1) Incorporated by reference to the Company's current report on Form 8-K filed on October 26, 2009
  - (2) Incorporated by reference to the Company's current report on Form 8-K filed on June 3, 2011
  - (3) Incorporated by reference to the Company's current report on Form 8-K filed on April 5, 2012
  - (4) Incorporated by reference to the Company's current report on Form 8-K filed on January 3, 2013
  - (5) Incorporated by reference to the Company's current report on Form 8-K filed on October 2, 2013
  - (6) Incorporated by reference to the Company's current report on Form 8-K filed on December 9, 2013
  - (7) Incorporated by reference to the Company's annual report on Form 10-K for the fiscal year ended December 31, 2013, filed on February 25, 2014
  - (8) Incorporated by reference to the Company's current report on Form 8-K filed on December 3, 2014
  - (9) Incorporated by reference to the Company's annual report on Form 10-K for the fiscal year ended December 31, 2014, filed on February 25, 2015
  - (10) Incorporated by reference to the Company's annual report on Form 10-K for the fiscal year ended December 31, 2015, filed on February 24, 2016
  - (11) Incorporated by reference to the Company's current report on Form 8-K filed on March 16, 2016
  - (12) Incorporated by reference to the Company's current report on Form 8-K filed on May 23, 2016
  - (13) Incorporated by reference to the Company's annual report on Form 10-Q for the fiscal quarter ended September 30, 2016 filed on October 26, 2016

- (14) Incorporated by reference to the Company's current report on Form 8-K filed on March 24, 2017
- (15) Incorporated by reference to the Company's annual report on Form 10-Q for the fiscal quarter ended March 31, 2017 filed on April 27, 2017
- (16) Incorporated by reference to the Company's current report on Form 8-K filed on September 13, 2017
- (17) Incorporated by reference to the Company's current report on Form 8-K filed on October 17, 2017
- (18) Incorporated by reference to the Company's annual report on Form 10-Q for the fiscal quarter ended September 30, 2017 filed on October 25, 2017
- (19) Incorporated by reference to the Company's current report on Form 8-K filed on November 13, 2017
- (20) Incorporated by reference to the Company's current report on Form 8-K filed on May 1, 2018
- (21) Incorporated by reference to the Company's current report on Form 8-K filed on May 2, 2018
- \* Filed herewith
- + Unless otherwise noted, all exhibits have File No. 001-33479

**Item 16. Form 10-K Summary**

None.



**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 20, 2019

RETAIL OPPORTUNITY INVESTMENTS CORP.  
Registrant

By: */s/* Stuart A. Tanz

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Stuart A. Tanz

*President and Chief Executive Officer*

*(Principal Executive Officer)*

**POWER OF ATTORNEY**

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Stuart A. Tanz and Michael B. Haines, and each of them, with full power to act without the other, such person's true and lawful attorneys-in-fact and agents, with full power of substitution and resubstitution, for him or her and in his or her name, place and stead, in any and all capacities, to sign this Form 10-K and any and all amendments thereto, and to file the same, with exhibits and schedule thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing necessary or desirable to be done in and about the premises, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any of them, or their or his or her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Date: February 20, 2019 /s/ Richard A. Baker  
Richard A. Baker  
*Non-Executive Chairman of the Board*

Date: February 20, 2019 /s/ Stuart A. Tanz  
Stuart A. Tanz  
*President, Chief Executive Officer and Director  
(Principal Executive Officer)*

Date: February 20, 2019 /s/ Michael B. Haines  
Michael B. Haines  
*Chief Financial Officer  
(Principal Financial Officer and Principal Accounting Officer)*

Date: February 20, 2019 /s/ Laurie A. Sneve  
Laurie A. Sneve  
*Chief Accounting Officer*

Date: February 20, 2019 /s/ Michael J. Indiveri  
Michael J. Indiveri  
*Director*

Date: February 20, 2019 /s/ Edward H. Meyer  
Edward H. Meyer  
*Director*

Date: February 20, 2019 /s/ Lee S. Neibart  
Lee S. Neibart  
*Director*

Date: February 20, 2019

/s/ Charles J. Persico

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Charles J. Persico

*Director*

Date: February 20, 2019

/s/ Laura H. Pomerantz

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Laura H. Pomerantz

*Director*

Date: February 20, 2019

/s/ Eric S. Zom

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Eric S. Zom

*Director*

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP, by Retail Opportunity Investments GP, LLC, its sole general partner  
Registrant

Date: February 20, 2019

By: /s/ Stuart A. Tanz

Stuart A. Tanz

*President and Chief Executive Officer*

*(Principal Executive Officer)*

**POWER OF ATTORNEY**

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Stuart A. Tanz and Michael B. Haines, and each of them, with full power to act without the other, such person's true and lawful attorneys-in-fact and agents, with full power of substitution and resubstitution, for him or her and in his or her name, place and stead, in any and all capacities, to sign this Form 10-K and any and all amendments thereto, and to file the same, with exhibits and schedule thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing necessary or desirable to be done in and about the premises, as fully to all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or any of them, or their or his or her substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Date: February 20, 2019 /s/ Richard A. Baker  
Richard A. Baker  
*Non-Executive Chairman of the Board*

Date: February 20, 2019 /s/ Stuart A. Tanz  
Stuart A. Tanz  
*President, Chief Executive Officer and Director*  
*(Principal Executive Officer)*

Date: February 20, 2019 /s/ Michael B. Haines  
Michael B. Haines  
*Chief Financial Officer*  
*(Principal Financial Officer and Principal Accounting Officer)*

Date: February 20, 2019 /s/ Laurie A. Sneve  
Laurie A. Sneve  
*Chief Accounting Officer*

Date: February 20, 2019 /s/ Michael J. Indiveri  
Michael J. Indiveri  
*Director*

Date: February 20, 2019 /s/ Edward H. Meyer  
Edward H. Meyer  
*Director*

Date: February 20, 2019 /s/ Lee S. Neibart  
Lee S. Neibart  
*Director*

Date: February 20, 2019

/s/ Charles J. Persico

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Charles J. Persico

*Director*

Date: February 20, 2019

/s/ Laura H. Pomerantz

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Laura H. Pomerantz

*Director*

Date: February 20, 2019

/s/ Eric S. Zom

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Eric S. Zom

*Director*

## LIST OF SUBSIDIARIES OF RETAIL OPPORTUNITY INVESTMENTS CORP.

Company	Jurisdiction of Organization
Retail Opportunity Investments Partnership, LP	Delaware
Retail Opportunity Investments GP, LLC	Delaware
ROIC Paramount Plaza, LLC	Delaware
ROIC Phillips Ranch, LLC	Delaware
ROIC Phillips Ranch, TRS	Delaware
ROIC Santa Ana, LLC	Delaware
ROIC Washington, LLC	Delaware
ROIC Oregon, LLC	Delaware
ROIC California, LLC	Delaware
ROIC Crossroads GP, LLC	Delaware
ROIC Crossroads LP, LLC	Delaware
ROIC Pinole Vista, LLC	Delaware
ROIC Zephyr Cove, LLC	Delaware
ROIC Hillsboro, LLC	Delaware
ROIC Cypress West, LLC	Delaware
ROIC Redondo Beach Plaza, LLC	Delaware
ROIC DBTC, LLC	Delaware
Terranomics Crossroads Associates, LP	Delaware
SARM Five Points Plaza, LLC	Delaware
ROIC Robinwood, LLC	Delaware
ROIC Creekside Plaza, LLC	Delaware
ROIC Park Oaks, LLC	Delaware
ROIC Diamond Hills Plaza, LLC	Delaware
ROIC Warner Plaza, LLC	Delaware
ROIC Four Corner Square, LLC	Delaware
ROIC Casitas Plaza, LLC	Delaware
ROIC Bouquet Center, LLC	Delaware
ROIC Monterey, LLC	Delaware
ROIC IGAP, LLC	Delaware
ROIC TUO, LLC	Delaware
Sunhill Properties, LLC	California
Uhlmann-Burbank, LLC	California
ROIC Riverstone Marketplace, LLC	Delaware
ROIC Fullerton Crossroads, LLC	Delaware

**Consent of Independent Registered Public Accounting Firm**

We consent to the incorporation by reference in the following Registration Statements:

- (1) Registration Statement (Form S-8 No. 333-170692) pertaining to the 2009 Equity Incentive Plan of Retail Opportunity Investments Corp.,
- (2) Post-Effective Amendment No. 1 to Form S-1/MEF on Registration Statement (Form S-3 No. 333-146777), and in the related Prospectus, of Retail Opportunity Investments Corp.,
- (3) Registration Statement (Form S-3 No. 333-198974), and the related Prospectus, of Retail Opportunity Investments Corp.,
- (4) Registration Statement (Form S-3 ASR No. 333-210413), and the related Prospectus, of Retail Opportunity Investments Corp.,
- (5) Registration Statement (Form S-3 ASR No. 333-211521), and the related Prospectus, of Retail Opportunity Investments Corp. and Retail Opportunity Investments Partnership, LP, and
- (6) Registration Statement (Form S-8 No. 333-229053) pertaining to the 2009 Equity Incentive Plan and Amended and Restated 2009 Equity Incentive Plan

of our reports dated February 20, 2019, with respect to the consolidated financial statements and schedule of Retail Opportunity Investments Corp. and the effectiveness of internal control over financial reporting of Retail Opportunity Investments Corp., included in this Annual Report (Form 10-K) for the year ended December 31, 2018.

/s/ Ernst & Young LLP

San Diego, California  
February 20, 2019



**Consent of Independent Registered Public Accounting Firm**

We consent to the incorporation by reference in the following Registration Statement (Form S-3 ASR No. 333-211521-01) of Retail Opportunity Investments Corp. and Retail Opportunity Investments Partnership, LP and in the related Prospectus of our reports dated February 20, 2019, with respect to the consolidated financial statements and schedule of Retail Opportunity Investments Partnership, LP, included in this Annual Report (Form 10-K) for the year ended December 31, 2018.

/s/ Ernst & Young LLP

San Diego, California  
February 20, 2019

**RETAIL OPPORTUNITY INVESTMENTS CORP.**  
CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, Stuart A. Tanz, certify that:

1. I have reviewed this Annual Report on Form 10-K of Retail Opportunity Investments Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 20, 2019

By: /s/ Stuart A. Tanz

Name: Stuart A. Tanz

Title: Chief Executive Officer

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**RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP**  
CERTIFICATION OF CHIEF EXECUTIVE OFFICER

I, Stuart A. Tanz, certify that:

1. I have reviewed this Annual Report on Form 10-K of Retail Opportunity Investments Partnership, LP;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 20, 2019

By: /s/ Stuart A. Tanz

Name: Stuart A. Tanz

Title: Chief Executive Officer

**RETAIL OPPORTUNITY INVESTMENTS CORP.**  
CERTIFICATION OF CHIEF FINANCIAL OFFICER

I, Michael B. Haines, certify that:

1. I have reviewed this Annual Report on Form 10-K of Retail Opportunity Investments Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 20, 2019

By: /s/ Michael B. Haines

Name: Michael B. Haines

Title: Chief Financial Officer

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**RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP**  
**CERTIFICATION OF CHIEF FINANCIAL OFFICER**

I, Michael B. Haines, certify that:

1. I have reviewed this Annual Report on Form 10-K of Retail Opportunity Investments Partnership, LP;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 20, 2019

By: /s/ Michael B. Haines

Name: Michael B. Haines

Title: Chief Financial Officer

**RETAIL OPPORTUNITY INVESTMENTS CORP.**  
**Certification of Chief Executive Officer and Chief Financial Officer**  
**Pursuant to**  
**18 U.S.C. Section 1350**  
**as adopted pursuant to**  
**Section 906 of The Sarbanes-Oxley Act of 2002**

The undersigned, the Chief Executive Officer of Retail Opportunity Investments Corp. (the "Company"), hereby certifies to the best of his knowledge on the date hereof, pursuant to 18 U.S.C. 1350(a), as adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002, that the Annual Report on Form 10-K for the year ended December 31, 2018 (the "Form 10-K"), filed concurrently herewith by the Company, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in the Form 10-K fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: February 20, 2019

By: /s/ Stuart A. Tanz  
Name: Stuart A. Tanz  
Title: Chief Executive Officer

The undersigned, the Chief Financial Officer of Retail Opportunity Investments Corp. (the "Company"), hereby certifies to the best of his knowledge on the date hereof, pursuant to 18 U.S.C. 1350(a), as adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002, that the Annual Report on Form 10-K for the year ended December 31, 2018 (the "Form 10-K"), filed concurrently herewith by the Company, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in the Form 10-K fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: February 20, 2019

By: /s/ Michael B. Haines  
Name: Michael B. Haines  
Title: Chief Financial Officer

Pursuant to the Securities and Exchange Commission release 33-8238 dated June 5, 2003, this certification is being furnished and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended or incorporated by reference in any registration statement of the Company filed under the Securities Act of 1933, as amended.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

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**RETAIL OPPORTUNITY INVESTMENTS PARTNERSHIP, LP**  
**Certification of Chief Executive Officer and Chief Financial Officer**  
**Pursuant to**  
**18 U.S.C. Section 1350**  
**as adopted pursuant to**  
**Section 906 of The Sarbanes-Oxley Act of 2002**

The undersigned, the Chief Executive Officer of Retail Opportunity Investments GP, LLC, the sole general partner of Retail Opportunity Investments Partnership, LP (the "Operating Partnership"), hereby certifies to the best of his knowledge on the date hereof, pursuant to 18 U.S.C. 1350(a), as adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002, that the Annual Report on Form 10-K for the year ended December 31, 2018 (the "Form 10-K"), filed concurrently herewith by the Operating Partnership, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in the Form 10-K fairly presents, in all material respects, the financial condition and results of operations of the Operating Partnership.

Date: February 20, 2019

By: /s/ Stuart A. Tanz  
Name: Stuart A. Tanz  
Title: Chief Executive Officer

The undersigned, the Chief Financial Officer of Retail Opportunity Investments GP, LLC, the sole general partner of Retail Opportunity Investments Partnership, LP (the "Operating Partnership"), hereby certifies to the best of his knowledge on the date hereof, pursuant to 18 U.S.C. 1350(a), as adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002, that the Annual Report on Form 10-K for the year ended December 31, 2018 (the "Form 10-K"), filed concurrently herewith by the Operating Partnership, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in the Form 10-K fairly presents, in all material respects, the financial condition and results of operations of the Operating Partnership.

Date: February 20, 2019

By: /s/ Michael B. Haines  
Name: Michael B. Haines  
Title: Chief Financial Officer

Pursuant to the Securities and Exchange Commission release 33-8238 dated June 5, 2003, this certification is being furnished and shall not be deemed filed by the Operating Partnership for purposes of Section 18 of the Securities Exchange Act of 1934, as amended or incorporated by reference in any registration statement of the Operating Partnership filed under the Securities Act of 1933, as amended.

A signed original of this written statement required by Section 906 has been provided to the Operating Partnership and will be retained by the Operating Partnership and furnished to the Securities and Exchange Commission or its staff upon request.