Thorney Opportunities Ltd ABN 41 080 167 264

Appendix 4E and 2017 Annual Report

APPENDIX 4E (Listing Rule 4.3A)

Preliminary final report for the year ended 30 June 2017

RESULTS FOR ANNOUNCEMENT TO THE MARKET

(All comparisons to year ended $\frac{1}{20}$ $\frac{1}{1000}$ $\frac{1}{200}$

| 30 June 2016) | \$′000s | Up/Down | Movement |
|---------------------------------------|---------|---------|----------|
| | | | |
| Revenue from ordinary activities | 35,650 | Up | 59% |
| Profit (loss) before tax for the year | 27,890 | Up | 77% |
| Profit (loss) after tax for the year | 20,189 | Up | 21% |

| | | Franked | Tax rate |
|---------------------------------|------------|------------|----------|
| | Amount per | amount per | for |
| | share | share | franking |
| Dividend information | (cents) | (cents) | credit |
| 2017 Final dividend per share | 0.65 | 0.65 | 27.5% |
| 2017 Interim dividend per share | 0.60 | 0.60 | 30.0% |

| 2017 Final dividend dates | |
|-----------------------------|-------------------|
| Ex-dividend date | 13 September 2017 |
| Record date | 14 September 2017 |
| DRP Election date | 15 September 2017 |
| Final dividend payment date | 4 October 2017 |

A Dividend Reinvestment Plan (DRP) will operate in respect of the 2017 Final dividend and no discount will be applied. The last date for receipt of election notices to participate in the DRP is Thursday 15 September 2017.

| | 30 June 2017 | 30 June 2016 | Movement |
|--------------------------------------------|--------------|--------------|----------|
| Net tangible assets after tax per ordinary | 71.6 cents | 60.8 cents | Up 18% |
| share | | | |

This information should be read in conjunction with the 2017 Annual Report of Thorney Opportunities Ltd and any public announcements made in the period by Thorney Opportunities Ltd in accordance with the continuous disclosure requirements of the Corporations Act 2001 and Listing Rules.

This report is based on the financial statements of Thorney Opportunities Ltd which have been audited by Ernst and Young.

Company particulars

Thorney Opportunities Ltd is a disclosing entity under the Corporations Act 2001 and currently considered an investment entity pursuant to ASX Listing Rules. The Company is primarily an investor in listed equities on the Australian securities market.

| ASX Code: | ТОР |
|---------------------------|--------------------------------------------------------------------------|
| Security: | Thorney Opportunities Ltd fully paid ordinary shares |
| Directors: | Alex Waislitz, Chairman |
| | Ashok Jacob |
| | Henry Lanzer AM |
| | Dr Gary Weiss |
| Secretary: | Craig Smith |
| Country of incorporation: | Australia |
| Registered office: | Level 39, 55 Collins Street |
| | Melbourne Vic 3000 |
| Contact details: | Level 39, 55 Collins Street |
| | Melbourne Vic 3000 |
| | T: + 613 9921 7116 |
| | F: + 613 9921 7100 |
| | E: craig.smith@thorney.com.au |
| | W: <u>www.thorneyopportunities.com.au</u> |
| Investment Manager: | Thorney Management Services Pty Ltd |
| | Level 39, 55 Collins Street |
| | Melbourne Vic 3000 |
| | AFSL: 444369 |
| Auditor: | Ernst & Young, Melbourne |
| | 8 Exhibition Street |
| | Melbourne Vic 3000 |
| Share Registry: | Boardroom Pty Limited |
| | Level 12, 225 George Street |
| | Sydney NSW 2000 |
| | T: + 612 9290 9600 |
| | F: + 612 9279 0664 |
| | W: www.boardroomlimited.com.au |
| | For all shareholder related enquiries please contact the share registry. |
| | |
| Annual | When Friday 24 November 2017 at 11:00 am Melbourne time! |

| Annual | When: | Friday 24 November 2017 at 11:00 am Melbourne time ¹ |
|----------|--------|-----------------------------------------------------------------|
| General | Where: | Arnold Bloch Leibler |
| Meeting: | | Level 21, 333 Collins Street |
| | | Melbourne Vic 3000 |

¹ The proposed date, time and place of the 2017 AGM is subject to change. The Company will advise shareholders of any changes as soon as practicable.

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Chairman's letter continued

Dear fellow shareholder,

I am delighted to report that for the year ended 30 June 2017, Thorney Opportunities Ltd (TOP) has delivered a net profit before tax of \$27,890,175, an increase of 77% over 2016.

The TOP net tangible assets after tax (NTA) per share as at 30 June 2017 closed at 71.6 cents per share representing an increase of 17.8% over the twelve month period. TOP's gross operating performance for the twelve month period was an outstanding 34.6% (2016: 26.2%), a result which maintains our position amongst the top echelon of funds management performances in the country. Since year end, TOP's NTA has continued to strengthen, being 73.4 cents per share as at 31 July 2017.

These results were achieved in an equity markets and political environment which continues to challenge the stock-picking ability and management skills of all financial markets fund managers.

I confirm my commitment to shareholders to provide consistent distributions and in that regard, the Board has declared a 2017 final dividend of 0.65 cents per share, fully franked, up 0.05 cents per share from the 2016 final dividend. This dividend has a record date of 14 September 2017 and will be paid to registered shareholders on 4 October 2017. This takes total dividends paid to shareholders during the twelve month period ended 30 June 2017 to 1.2 cents per share.

The Board will be maintaining the dividend reinvestment plan (DRP) for shareholders, details of which will be sent shortly. There will be no discount on the pricing for the DRP as the TOP share price continues to trade below the NTA.

Since the recapitalisation of TOP in November 2013, I have regularly communicated with you in relation to the investment activities of TOP as well as the operating and financial performance of the investee companies. I intend to continue this approach to shareholder communications following completion of this current statutory Chairman's financial reporting period. All Updates can be found on TOP's website, http://thorneyopportunities.com.au/chairmans-updates/.

Overall I have been delighted with the performance of the TOP investment portfolio over the period. TOP will continue to closely monitor the activities of all the investment portfolio positions as well as seek out new and compelling investments.

On behalf of my fellow board members and investment team, I want to thank you for your continued support and interest in TOP and I look forward to a successful year ahead.

Alex Waislitz Chairman

21 August 2017

Directors' report

The directors present their report, together with the financial statements of Thorney Opportunities Ltd (TOP or Company), for the year ended 30 June 2017 and the auditor's report thereon. The financial statements have been reviewed and approved by directors on the recommendation of the Audit and Risk Committee.

1. Directors

The directors of TOP in office during the financial year and at the date of this report are as follows:

<u>Name:</u> Alex Waislitz Henry Lanzer Ashok Jacob Dr Gary Weiss Period of Directorship: Director since 21 November 2013 Director since 21 November 2013 Director since 21 November 2013 Director since 21 November 2013

Information on directors

Alex Waislitz BEc, LLB, Non-executive Chairman

Alex Waislitz was appointed Chairman of the Company on 21 November 2013. Mr Waislitz is the founder and Chairman of the private Thorney Investment Group, one of Australia's most successful private investment groups. He has extensive business and capital markets experience and has been a member of several public company boards.

Mr Waislitz is the current Vice President of the Collingwood Football Club Limited where he has been a director since 1998.

He served on the boards of Zoos Victoria Foundation Board and the Victorian State Government Zoological Parks and Gardens between 2010 and 2012. He joined the International Advisory Board of Maccabi World Union in 2012 and is a former member of the International Advisory Board for the MBA program at Ben Gurion University School of Management.

Mr Waislitz has established registered charities; the Waislitz Foundation and the Waislitz Family Foundation. These charities focus on community projects, education, health, indigenous programs and the arts.

Mr Waislitz is a graduate of Monash University in Law and Commerce and a Graduate of the Harvard Business School OPM Program.

Henry D. Lanzer AM B.Com., LLB (Melb), Non-executive Director

Henry Lanzer AM was appointed a director of the Company on 21 November 2013. Mr. Lanzer is Managing Partner of Arnold Bloch Leibler - a leading Australian commercial law firm - and has over 30 years' experience in providing legal and strategic advice to some of Australia's leading companies.

He is Chairman of the Audit and Risk Committee for Thorney Opportunities Ltd.

Mr Lanzer is also a director of Premier Investments Limited, a director of Just Group Limited and a director of the TarraWarra Museum of Art. He is a Life Governor of the Mount Scopus College Council. In June 2016 Mr Lanzer was appointed as a Member of the Order of Australia.

1. Directors continued

Information on directors continued

Ashok Jacob BSc, MBA, Non-executive Director

Ashok Jacob was appointed a director of the Company on 21 November 2013. Mr Jacob is the current Chairman and Chief Investment Officer of Ellerston Capital Limited.

Mr Jacob is a current director of MRF Limited, is a member of the Visy Australia Advisory Board and has been the Chair of the Australia-India Council since April 2015.

Mr Jacob's previous directorships include Crown Ltd, Publishing and Broadcasting Ltd, Consolidated Press Holdings Limited, Challenger Financial Group Ltd, Fleetwood Holdings Ltd, Ecorp Ltd, CPH Investment Group Ltd, Folkestone Ltd and SnackFoods Ltd.

He holds a Master of Business Administration from the Wharton School, University of Pennsylvania and a Bachelor of Science from the University of Bangalore.

Dr Gary Weiss LLB(Hons), LLM (with dist.), J.S.D., Non-executive Director, Lead independent Director

Dr Gary Weiss was appointed a director of the Company on 21 November 2013. Dr Weiss has considerable expertise in financial services businesses and extensive international business experience.

He holds several directorships including as director of Ariadne Australia Limited (since November 1989) and as Chairman of Ridley Corporation Limited and Estia Health Limited.

Other current directorships include Premier Investments Limited, The Straits Trading Company Limited, Pro-Pac Packaging Limited and Tag Pacific Limited.

Dr Weiss' previous directorships include Guinness Peat Group plc, Westfield Group, Coats plc (Chairman), ClearView Wealth Limited (Chairman), Mercantile Investment Company Limited, Tower Australia Limited, Australian Wealth Management Limited, Tyndall Australia Limited (Deputy Chairman), Joe White Maltings Limited (Chairman), CIC Limited, Whitlam Turnbull & Co Limited and Industrial Equity Limited.

2. Company Secretary

Craig Smith B.Bus (Acct), GIA(Cert), Secretary

Craig Smith CPA, ACIS was appointed secretary of the Company on 21 November 2013.

Mr Smith has been the Company Secretary and Chief Financial Officer of the private Thorney Investment Group since 2008. Prior to joining Thorney, Mr Smith held CFO / Company Secretarial roles with ASX listed companies Baxter Group Limited and Tolhurst Noall Limited.

3. Principal activities

Thorney Opportunities Ltd is an investment company listed on the Australian Securities Exchange (ASX: TOP). Its principal activity is making investments in listed securities.

There have been no changes in the nature of these activities during the 2017 financial year.

4. Result

The Group's net profit after tax for the 2017 financial year was \$20,189,353 (2016: \$16,640,718).

Net tangible assets after tax were 71.6 cents per share (2016: 60.8 cents per share). Earnings per share were 11.91 cents per share (2016: 9.85 cents per share).

5. Dividends

On 21 August 2017 the Board declared a fully franked final dividend of 0.65 cents per share (2016: 0.6 cents per share).

The dividend will be paid to shareholders on 4 October 2017. The dividend of approximately \$1,015,951 has not been recorded as a liability in the financial accounts. The dividend will be paid to all shareholders who are duly recorded on the register of members as at 5pm on Wednesday, 14 September 2017.

A fully franked 2016 Final dividend of 0.6 cents per share was paid on 4 October 2016 and a fully franked 2017 Interim dividend of 0.6 cents per share was paid on 6 April 2017.

6. Review of operations

Over the course of the financial year ended 30 June 2017 the Group increased its net profit before tax by 77.0% over the prior corresponding period to \$27,890,175 and net profit after tax increased by 21.3%.

The net tangible assets after tax per share increased 17.8% from 60.8 cents per share to 71.6 cents per share during the period.

Cash and cash equivalents as at 30 June 2017 was \$1,067,310 (2016: \$8,091,960). This decrease in the net cash position reflects the steady deployment of capital into both new investment opportunities and certain existing investment positions.

During 2017 TOP became a substantial shareholder of OneVue Holdings Limited following the anticipated takeover of Diversa Limited by OneVue in September 2016. Also during the year, TOP increased its investment in TPI Enterprises Limited lodging substantial holder notices in August 2016 and June 2017.

7. Financial position

The Group's net tangible assets can be summarised as follows:

| Net tangible asset backing per share | 2017 | 2016 |
|-----------------------------------------|-------------|-------------|
| Net tangible assets (\$) | 121,399,380 | 103,012,577 |
| Shares on issue | 169,661,399 | 169,324,894 |
| Net tangible assets after tax per share | 71.6 cents | 60.8 cents |

8. Prospects

The Group remains committed to maintaining its disciplined approach to investing.

The Board is optimistic that, in this challenging economic environment, opportunities which may be attractive to the Group will continue to emerge over the coming period.

9. Material business risks

The Group's risk management and compliance framework operated effectively throughout the financial year ensuring that the 2 main areas of risk that have been identified (investment risk and operational risk) were appropriately monitored and managed.

With an investment mandate with exposures to small to medium size capitalisation companies, TOP will always bear market risk as it invests its capital in assets that are not risk free.

10. Events subsequent to balance date

There were no events subsequent to balance date.

11. 2017 Remuneration report (Audited)

This report outlines the Key Management Personnel remuneration arrangements of the Company in accordance with the requirements of the Corporations Act 2001 and its Regulations.

For the purposes of the report, Key Management Personnel are defined as those persons and corporate entities having authority and responsibility for planning, directing and controlling activities of the Company.

For Thorney Opportunities Ltd the Key Management Personnel are the Non-executive Directors and the Investment Manager.

(a) Remuneration of Directors

The Non-executive Directors are remunerated by the Company. It is the policy of the Board to remunerate Directors at market rates commensurate with the responsibilities undertaken by Non-executive Directors. The remuneration of the Non-executive Directors is not linked to the performance of the Company.

Non-executive Directors' fees

The Non-executive Directors' base remuneration is reviewed annually. Fees paid to each Director have remained unchanged from the time of their appointment. The amount of base remuneration is not dependent on the satisfaction of a performance condition, or on the performance of the Company, the Company's share price, or dividends paid by the Company.

Non-executive Chairman's fees

For his role as Chairman and director of TOP, the Non-executive Chairman, Alex Waislitz, receives zero directors' fees and zero retirement benefits.

Retirement benefits for Directors

The Company does not provide retirement benefits (other than superannuation) to the Non-executive Directors. The Investment Manager does not provide retirement benefits (other than superannuation) to the Non-executive Chairman.

Other benefits (including termination) and incentives

The Company does not pay other benefits and incentives to the Non-executive Directors. The Company and the Investment Manager do not pay other benefits and incentives to the Non-executive Chairman.

(b) Remuneration of the Investment Manager

The Investment Manager is a corporate entity controlled by Mr Waislitz that has specified authority and responsibility in regard to the management of the Company's investment portfolio and is remunerated by the Company in accordance with the Investment Management Agreement (IMA) between the Company and the Investment Manager.

In respect of the year ended 30 June 2017, the Investment Manager was entitled to:

- a Base Fee of \$1,982,017 (GST exclusive), being a Base Fee equal to 0.75% per half year of the gross asset value of the Company, payable half-yearly in arrears, calculated as at the last business day of the relevant half-year; and
- a Performance Fee of \$5,079,083 (GST exclusive), payable in respect of the year ended 30 June 2017. The fee is the greater of zero and the amount calculated as 20% of the Increase Amount. The Increase Amount is the adjusted Net Asset Value for the current period less the Net Asset Value from the previous period and less a hurdle, equivalent to the value of any Base Fee paid or accrued. Performance fee entitlements are calculated on an annual basis, commencing on 1 July of each financial year. If there is no Increase Amount for a financial year, the shortfall is not carried forward and not deducted from any increase in future financial year(s) for the purposes of calculating future Performance Fees.

Thorney Opportunities Ltd 2017 Annual Report

11. 2017 Remuneration report (Audited) continued

(c) Details of Remuneration

Key Management Personnel (KMP) received the following remuneration amounts:

| 2017 | Short term benefits | | Post-employment benefits | Total |
|---------------------------|---------------------|----|-----------------------------|---------|
| | Fees Other | | Superannuation | |
| | \$ | \$ | \$ | \$ |
| Alex Waislitz | 0 | 0 | 0 | 0 |
| Ashok Jacob | 50,000 | 0 | 4,750 | 54,750 |
| Henry Lanzer ¹ | 54,750 | 0 | 0 | 54,750 |
| Dr Gary Weiss | 50,000 | 0 | 4,750 | 54,750 |
| Total KMP remuneration | 154,750 | 0 | 9,500 | 164,250 |

| 2016 | Short term benefits | | Post-employment benefits | Total |
|---------------------------|---------------------|----|-----------------------------|---------|
| | Fees Other | | Superannuation | |
| | \$ | \$ | \$ | \$ |
| Alex Waislitz | 0 | 0 | 0 | 0 |
| Ashok Jacob | 50,000 | 0 | 4,750 | 54,750 |
| Henry Lanzer ¹ | 54,750 | 0 | 0 | 54,750 |
| Dr Gary Weiss | 50,000 | 0 | 4,750 | 54,750 |
| Total KMP remuneration | 154,750 | 0 | 9,500 | 164,250 |

¹ Mr Lanzer's fees are paid or payable to Arnold Bloch Leibler and exclude GST

There were no short-term cash profit sharing and other bonuses, non-monetary benefits, other postemployment benefits, termination benefits or share based payments to Key Management Personnel for the current or the prior year. Arnold Bloch Leibler is a legal firm of which Henry Lanzer is the managing partner.

(d) Service Arrangements

The following service arrangements have been agreed between the Company and the Non-executive Directors with respect to remuneration and other terms of employment.

Ashok Jacob

- Commenced 21 November 2013
- No term has been set unless the Director is not re-elected by shareholders of the Company
- Base annual fee of \$50,000 plus superannuation

Henry Lanzer

- Commenced 21 November 2013
- No term has been set unless the Director is not re-elected by shareholders of the Company
- Base annual fee of \$54,750 (GST exclusive)

Dr Gary Weiss

- Commenced 21 November 2013
- No term has been set unless the Director is not re-elected by shareholders of the Company
- Base annual fee of \$50,000 plus superannuation

11. 2017 Remuneration report (Audited) continued

(e) Employment agreement

The Non-executive Chairman has an employment agreement with Tiga Trading Pty Ltd, a related body corporate of the Investment Manager, not the Company.

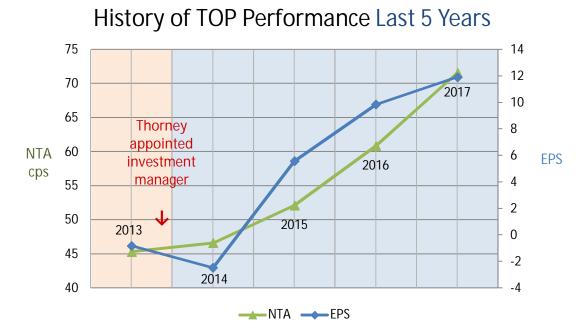
- Commenced as Director on 21 November 2013
- No term of agreement has been set unless the Director is not re-elected by shareholders of the Company
- No base salary or other compensation was received from the Company
- The Director is employed under an employment agreement with Tiga Trading Pty Ltd which will continue indefinitely until terminated

(f) History of TOP performance

The table below summarises TOP's key financial performance indicators over the last five financial years.

| As at 30 June | Earnings before tax | EPS | Share price | NTA (after tax) |
|---------------|---------------------|-------------------|-------------------|-------------------|
| | \$ | (cents per share) | (cents per share) | (cents per share) |
| 2017 | 27,890,175 | 11.91 | 69.5 | 71.6 |
| 2016 | 15,759,953 | 9.85 | 58.0 | 60.8 |
| 2015 | 9,373,547 | 5.57 | 46.5 | 52.1 |
| 2014 | (2,669,210) | (2.47) | 44.5 | 46.6 |
| 2013 | (258,150) | (0.81) | 36.4 | 45.3 |

Earnings are for continuing operations only. The Earnings Per Share (EPS), WWM/TOP share price and Net Tangible Asset Backing Cents Per Share (NTA) have all been adjusted for the 1:7 Share Consolidation that occurred on 2 December 2013.



Thorney Management Services Pty Ltd (Investment Manager) assumed investment management responsibilities from 21 November 2013 pursuant to an Investment Management Agreement approved by shareholders at the 2013 Annual General Meeting.

12. KMP relevant interests

The number of TOP ordinary shares held by KMP in the Company is as follows:

| | Balance 30 June 2015 | Additions/ (Disposals) | Balance 30 June 2016 | Additions/ (Disposals) | Balance 30 June 2017 |
|-------------------------------------|----------------------------|---------------------------|----------------------------|---------------------------|----------------------------|
| Directors | | | | | |
| Alex Waislitz ¹ | 51,749,305 | 814,437 | 52,563,742 | - | 52,563,742 |
| Ashok Jacob | 1,034,934 | - | 1,034,934 | 18,217 | 1,053,151 |
| Henry Lanzer | 100,000 | 1,057 | 101,057 | 1,779 | 102,836 |
| Dr Gary Weiss | 9,971 | - | 9,971 | - | 9,971 |
| Other key management personnel | | | | | |
| Thorney Management Services Pty Ltd | | | | | |
| (TMS) ¹ | 51,749,305 | 814,437 | 52,563,742 | - | 52,563,742 |

¹ Pursuant to the *Corporations Act 2001*, Alex Waislitz and TMS have a deemed relevant interest in the ordinary shares in the Company held by Thorney Holdings Proprietary Limited.

There have been no changes in Directors' relevant interests in shares since the end of the financial year. All Directors have duly notified the Australian Securities Exchange in accordance with the *Corporations Act 2001* of changes in their relevant interests during the year.

13. Board and committee meetings

The number of Board meetings, including meetings of Board Committees, held during the year ended 30 June 2017 and the number of those meetings attended by each Director is set out below:

| | Board Meetings | | Audit & Risk Committee | |
|---------------|------------------------------------------------|--------------------------------|------------------------------------------------|--------------------------------|
| | No. of meetings held while a Director | No. of meetings attended | No. of meetings held while a Director | No. of meetings attended |
| Alex Waislitz | 6 | 6 | 3 | 3 |
| Ashok Jacob | 6 | 5 | - | 2 ¹ |
| Henry Lanzer | 6 | 5 | 3 | 3 |
| Gary Weiss | 6 | 6 | - | 2 ¹ |

¹ Whilst Mr Jacob and Dr Weiss are not formal members of the Audit and Risk Committee they are invited to attend each meeting. Mr Jacob and Dr Weiss attended committee meetings during the year.

14. Environmental regulation

The operations of TOP are not subject to any particular or significant environmental regulations under a Commonwealth, State or Territory law.

15. Indemnification and insurance of officers and auditor

TOP has paid insurance premiums in respect of directors' and officers' liability for current and former directors and officers of the Company.

The insurance policies prohibit disclosure of the nature of the liabilities insured against and the amount of the premiums.

To the extent permitted by law, the Company has agreed to indemnify its auditors, Ernst & Young, as part of the terms of its audit engagement agreement against claims by third parties arising from any non-audit services (for an unspecified amount). No payment has been made to indemnify Ernst & Young during or since the financial year.

16. Auditor's independence declaration

The Auditor's independence declaration, as required under section 307C of the Corporations Act 2001, is set out on page 14.

17. Non-audit services

Details of the amounts paid or payable to Ernst & Young for audit services provided during the year are set out in note 17 to the financial statements on page 38 of this report.

There were no non-audit services performed by the Company's auditor, Ernst & Young, during the 2017 financial year.

This report is made in accordance with a resolution of the Board of Directors.

On behalf of the Board

Alex Waislitz Chairman

Melbourne, 21 August 2017



Ernst & Young 8 Exhibition Street Melbourne VIC 3000 Australia GPO Box 67 Melbourne VIC 3001 Tel: +61 3 9288 8000 Fax: +61 3 8650 7777 ey.com/au

Auditor's Independence Declaration to the Directors of Thorney Opportunities Ltd

As lead auditor for the audit of Thorney Opportunities Ltd for the financial year ended 30 June 2017, I declare to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Thorney Opportunities Ltd and the entity it controlled during the financial year.

Ernst & Young

Kester Brown Partner 21 August 2017

Corporate governance statement

2017 Corporate governance statement

Thorney Opportunities Ltd (Thorney Opportunities, TOP or Company) is committed to developing and maintaining an effective system of corporate governance which is commensurate with the size and nature of the Company, its Board and the scope of its operations.

In the following statements we detail how the Company adheres to the 8 core principles as included in the ASX Corporate Governance Principles and Recommendations and where there is non-adherence we disclose why it is necessary to take a different approach.

Principle 1: Lay solid foundations for management and oversight

The primary role of the Board is to ensure the long-term prosperity of Thorney Opportunities.

The Board is responsible for a broad range of matters and will act in the best interests of the Company to ensure that the business of the Company is properly managed. The Company has no employees and its day-to-day functions and investment activities are managed by Thorney Management Services Pty Ltd (Investment Manager) pursuant to an Investment Management Agreement (IMA) approved by shareholders.

The Board has adopted a <u>Board Charter</u> which stipulates those matters expressly reserved to the Board and which operational activities and what levels of authority have been delegated to the Investment Manager.

The Board may delegate any of these matters to individual Directors, Board Committees or the Investment Manager but any such delegation shall be in accordance with the law and the Company's <u>Constitution</u>.

The Board meets at least quarterly. At these meetings senior managers of the Investment Manager are available to report on the Company's operations.

Before being invited to join the Board and standing for election by shareholders, all non-executive Directors have appropriate background checks. All details of directors' qualifications, skills and experience, other material directorships currently held and any related party disclosures are included in the meeting materials presented to shareholders.

Service arrangements have been agreed between the Company and the Directors with respect to their individual remuneration and other terms of employment. Each Director has entered into an agreement regarding insurance, access to records and disclosure of any trading in TOP securities as required under ASX Listing Rules and the Company's <u>Trading Policy</u>.

The Company Secretary has a direct reporting line to each Director of TOP in regard to all matters to do with the proper functioning of the Board and the Committees.

Diversity

As the Company has no employees the Board has determined that a *Diversity Policy* in compliance with ASX Recommendation 1.5 is not warranted at this time. However, the composition of the Board is periodically reviewed.

The TOP Board undertakes a formal annual performance self-assessment of the Board, the Audit and Risk Committee and the Investment Manager.

An evaluation of Board performance was undertaken during the financial year ended 30 June 2017 with no material changes proposed to the Board processes or individual director contributions.

Principle 1: Lay solid foundations for management and oversight continued

The Independent directors meet at least once a year to review and evaluate the performance of the Investment Manager.

A satisfactory evaluation of the Investment Manager's performance for the financial year ended 30 June 2017 was undertaken by the Independent directors.

The Investment Manager has an established induction process for all its employees with responsibilities under the IMA. As part of this induction process, new senior executives will receive briefings on the business of the Group and the Investment Manager and their policies and procedures. These briefings will focus on the key operational, regulatory, risk and compliance issues that are of relevance to the Group and the Investment Manager.

Principle 2: Structure the board to add value

Nomination and appointment of new Directors

ASX Recommendation 2.1 states that a board should establish a nomination committee and disclose a charter. Given the size and nature of the Group, the Board has determined that a Nomination Committee is not warranted.

The Board considers the issues that would otherwise be considered by a Nominations Committee.

Board skills matrix

The TOP Board must comprise directors with an appropriate range of skills, experience and expertise.

| Board skills and exper | ience: | The Board skills matrix sets out the key skills and experience of the |
|------------------------------|---------------|------------------------------------------------------------------------------------------------------------------------------|
| Executive leadership | All directors | Directors and the extent to which they are represented on the current |
| Financial markets acumen | All directors | Board and its Committees. |
| Governance | All directors | In addition to the skills and experience outlined in this table the Board |
| Public policy and Regulation | All directors | considers that each Director has the appropriate attributes such as honesty and integrity; |
| Shareholder engagement | All directors | an understanding of shareholder value; has sufficient time to undertake the role appropriately; |
| Strategy | All directors | an enquiring mind; and a demonstrated commitment to appropriate standards of governance. |

Background information on Directors in office at the date of this Annual Report is set out in the Directors' Report.

The Company's <u>Constitution</u> provides that there must be a minimum of 3 and a maximum of 10 directors.

Having regard to the size and the nature of its business, the Company has determined that a 4 member board is appropriate and sufficient to enable it to effectively discharge its responsibilities to the Group.

Principle 2: Structure the board to add value continued

Majority of independent directors

The Board currently comprises 2 independent, non-executive directors (Ashok Jacob and Dr Gary Weiss) and 2 non-independent non-executive directors (Alex Waislitz and Henry Lanzer). The Board regularly assesses the independence of each non-executive director.

| Director | Position | Classification | Appointment | Last election |
|---------------|-----------------------|-----------------|------------------|------------------|
| Alex Waislitz | Chairman | Non-independent | 21 November 2013 | 25 November 2014 |
| Henry Lanzer | Director | Non-independent | 21 November 2013 | 24 November 2015 |
| Ashok Jacob | Director | Independent | 21 November 2013 | 25 November 2016 |
| Dr Gary Weiss | Director ¹ | Independent | 21 November 2013 | 25 November 2016 |

Thorney Opportunities notes that the current Board does not comply with ASX Recommendation 2.4 with respect to a majority of independent directors. The Board considers that all Directors of TOP bring significant expertise and investment experience to the Group and that the current structure is appropriate for the Group at this time.

Directors are elected by shareholders and in accordance with the provisions of the <u>Constitution</u>, no director holds office for a period longer than 3 years without standing for re-election by the shareholders.

Chairman and independence

Thorney Opportunities notes that ASX Recommendation 2.5 states that the chair should be independent and, in particular, should not be the same person as the CEO of the entity.

The Board takes the view that it is in the best interests of shareholders that Mr Waislitz be the Chairman of Thorney Opportunities and we make the following observations:

- Mr Waislitz, as the long-term chairman and CEO of the private Thorney Investment Group, has a demonstrated track record of successful investment performance over 2 decades.
- In November 2017, shareholders voted in favour of all Thorney Investment Group proposals, including the appointment of Mr Waislitz as a director, on the expectation he be appointed Chairman of the Company.
- There are well-credentialed independent directors serving on the Board.
- Delegation of certain responsibilities to Board committees.
- The appointment of Dr Gary Weiss as Lead independent director.

The Group has a program for inducting new directors and encourages all its directors to maintain the skills and knowledge required to effectively perform their role.

Each Director may obtain independent professional advice at the expense of the Group on matters arising in the course of their Board duties. The payment for the cost of the advice by the Group is subject to the approval of the Chairman, which will not be unreasonably withheld.

¹ Lead Independent Director

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Principle 3: Act ethically and responsibly

Code of Conduct and Conflicts of Interest

The Group has established a <u>Code of Conduct</u> that provides guidance to Directors and employees of the Investment Manager. Under these principles Directors will:

- conduct business in good faith and in a manner that will maintain confidence in the Group's integrity;
- perform their duties to high standards of honest, ethical and law-abiding behaviour;
- treat others with dignity and respect; and
- not engage in conduct likely to adversely affect the reputation of Thorney Opportunities.

The *Code of Conduct* also sets out details of how conflicts of interest should be avoided. Directors must disclose to the Company any material personal interest they or their associates may have in a matter that relates to the affairs of the Group, and inform the Board, via the Company Secretary, of any changes. Where conflicts of interest arise, the Code sets out appropriate arrangements that must be followed.

A copy of the <u>Code of Conduct</u> is available on the Company's website.

Principle 4: Safeguard integrity in corporate reporting

Audit Committee

Thorney Opportunities has established an Audit and Risk Committee and adopted an <u>Audit and Risk Committee</u> <u>Charter</u>. Henry Lanzer (Committee Chairman) and Alex Waislitz have been formally appointed to the Committee and all Directors are invited and encouraged to attend each meeting. The Company notes that its Committee composition and Charter do not conform to ASX Recommendation 4.1, however the Board believes that given the size and nature of the Company and the Board, the committee structure is sufficiently appropriate to independently verify and safeguard the integrity of the financial reporting.

A table of attendance at committee meetings by Directors is included in the directors' report.

Assurance

Thorney Opportunities does not employ its own CEO or CFO. However for the purposes of section 295A of the Corporations Act and ASX Recommendation 4.2, the Chairman and Company Secretary provide the required assurances and declarations each half-year.

The Thorney Opportunities Board has received assurance from the Chairman and Company Secretary that, in their opinion:

- the financial records of the Group have been properly maintained;
- the financial statements comply with the appropriate accounting standards and give a true and fair view of the financial position and performance of the Group; and
- the opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.

External Auditor

The Audit and Risk Committee Charter includes information on the procedures for selection and appointment of the external auditor of Thorney Opportunities and for the rotation of the external audit engagement partner. In 2013 shareholders appointed Ernst & Young as the Company's auditor and this marks Year 4 under the partner rotation policy.

TOP ensures that the external auditor attends the AGM and is available to answer questions relevant to the audit from shareholders.

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Principle 5: Make timely and balanced disclosure

Thorney Opportunities has adopted a <u>Disclosure Policy</u> which has procedures designed to ensure compliance with ASX Listing Rule and Corporations Act disclosure requirements and to ensure accountability of Directors and senior management of the Investment Manager for that compliance.

The policy, which is available on the Company's website, has procedures designed to ensure that material information is communicated to the Chairman and Company Secretary and for the assessment of information for the disclosure of material information to the market.

The Board acknowledges the importance of promoting timely and balanced disclosure of all material matters concerning Thorney Opportunities and believes it is fully compliant with Principle 5 and its recommendations.

Principle 6: Respect the rights of shareholders

Thorney Opportunities has a <u>Communications Policy</u> which seeks to promote effective communication with our shareholders. The Company communicates in several ways including via its Annual Report and Half-yearly accounts, monthly net tangible asset backing announcements, regular shareholder updates from the Chairman and other ASX announcements regarding material investments and other developments.

Thorney Opportunities Ltd maintains a website at: <u>www.thorneyopportunities.com.au</u>.

Annual General Meeting

TOP's AGM will be held on Friday 24 November 2017 at 11:00 am Melbourne time in the boardroom of Arnold Bloch Leibler, Level 21, 333 Collins Street Melbourne.

The Chairman of the meeting will ensure that shareholders are given the opportunity to participate at the AGM.

TOP encourages shareholders to contact the Share Registry and opt in to receive and send all communications to and from the Company electronically.

Principle 7: Recognise and manage risk

The Board, through the Audit and Risk Committee, is responsible for setting policies for oversight of risk and identification and management of material business risks. Thorney Opportunities has an approved <u>Audit and</u> <u>Risk Committee Charter</u> (see Principle 4 above) and in conjunction with the Investment Manager has adopted a <u>Risk Management Policy</u>.

The Investment Manager has implemented a risk management and compliance framework which enables the identification of risks, the execution of appropriate responses, the monitoring of risks and the controls applied to mitigate risks.

The main areas of risk that have been identified are market risk and operational risk. As a listed investment company Thorney Opportunities will always bear market risk as it invests its capital in assets that are not risk free. Operational risks can include legal, regulatory, disaster recovery, systems, process and human resource risks. Our risk management framework has been designed to monitor, review and continually improve risk management throughout the Group.

For the year ended 30 June 2017 the Audit and Risk Committee reviewed TOP's risk management framework and the Board was satisfied that it continues to be sound.

Principle 7: Recognise and manage risk continued

The Board believes that commensurate with the size and nature of the business that an internal audit function is not warranted at this time. TOP utilises highly effective internal control processes and systems, developed over 2 decades by the Investment Manager to manage the multifaceted investment activities of the private Thorney Group. The Investment Manager employs staff and consultants who are responsible for evaluating and continually improving the effectiveness of the risk management and internal control systems. These systems are subject to an annual external audit.

The Group does have a material exposure to the Australian stock market. A large fall or correction to the overall market is likely to adversely affect the TOP NTA. The Investment Manager seeks to reduce this risk through careful stock selection, diversification and management of the relative weightings of individual securities.

Principle 8: Remunerate fairly and responsibly

Remuneration Committee

ASX Recommendation 8.1 states that a board should establish a remuneration committee. Given the size and nature of the Group and the fact the Group does not employ executives, the Board has determined that a Remuneration Committee is not warranted, nor does it have a *Remuneration Policy* to disclose.

Non-executive Directors

Non-executive Directors are remunerated by a fixed director's fee including superannuation or as a fixed consulting fee plus GST, as permitted by the Company's Constitution.

The maximum remuneration of Non-executive Directors is determined by Shareholders at a General Meeting in accordance with the <u>Constitution</u>, the Corporations Act and the ASX Listing Rules, as applicable. At present the maximum aggregate remuneration of Non-executive Directors is \$400,000 per annum. The apportionment of non-executive Director Remuneration within that maximum will be made by the Board having regard to the inputs and value to the Group of the respective contributions by each Non-executive Director. The Board may award additional remuneration to Non-executive Directors called upon to perform extra duties or services on behalf of the Group.

Non-executive Chairman

The Non-executive Chairman is employed by the private Thorney Investment Group and does not receive any salary, benefits or incentives for his role as a Director of TOP.

The amount of remuneration for all directors, including all monetary and non-monetary components, are detailed in the directors' report under 2017 Remuneration Report (audited).

Investment Manager

The Investment Manager has specified authority and responsibility in regard to management of the Thorney Opportunities investment portfolio. The Investment Manager is entitled to a base fee and a performance fee in accordance with the IMA.

Persons involved in investment management are employees of the private Thorney Investment Group and are not remunerated by the Group.

Further details on the fees paid to the Investment Manager are included in the financial statements.

Consolidated statement of comprehensive income

For the year ended 30 June 2017

| | | 2017 | 2016 |
|--------------------------------------------------|------|---------------|---------------|
| | Note | \$ | \$ |
| Income | | | |
| Net changes in fair value of trading investments | 3 | 31,890,512 | 18,536,018 |
| Interest received | 3 | 1,371,262 | 1,558,814 |
| Dividend income | 3 | 2,387,170 | 2,143,801 |
| Other income | 3 | 1,036 | 212,185 |
| Total investment income | 3 | 35,649,980 | 22,450,818 |
| Expenses | | | |
| Management fees | | (2,031,567) | (1,721,396) |
| Performance fees | | (5,206,060) | (4,243,177) |
| Directors' fees | | (169,725) | (169,725) |
| Finance costs | | (37,245) | (210,915) |
| Fund administration and operational costs | | (108,322) | (109,032) |
| Legal and professional fees | | (161,322) | (183,411) |
| Other administrative expenses | | (45,564) | (53,209) |
| Total expenses | | (7,759,805) | (6,690,865) |
| Profit before income tax | | 27,890,175 | 15,759,953 |
| Income tax (expense)/benefit | 4 | (7,700,822) | 880,765 |
| Total comprehensive profit for the year | | 20,189,353 | 16,640,718 |
| | | | |
| | | 2017 cents | 2016 cents |
| Basic and diluted earnings per share | 15 | 11.91 | 9.85 |

The Consolidated statement of comprehensive income should be read in conjunction with the notes to the financial statements.

Consolidates statement of financial position

As at 30 June 2017

| | | 2017 | 2016 |
|----------------------------------|------|-------------|-------------|
| | Note | \$ | \$ |
| ASSETS | | | |
| Current assets | | | |
| Cash and short-term deposits | 6 | 1,067,310 | 8,091,960 |
| Financial assets | 8 | 128,793,223 | 93,324,033 |
| Receivables | 9 | 620,412 | 125,039 |
| Prepayments | | 10,491 | 10,017 |
| Total current assets | | 130,491,436 | 101,551,049 |
| Non-current assets | | | |
| Financial assets | 8 | 4,253,600 | 13,521,492 |
| Deferred tax assets | 4 | - | 880,765 |
| Total non-current assets | | 4,253,600 | 14,402,257 |
| TOTAL ASSETS | | 134,745,036 | 115,953,306 |
| | | | |
| LIABILITIES | | | |
| Current liabilities | | | |
| Payables | 10 | 6,515,599 | 5,285,671 |
| Borrowings | 11 | - | 7,413,726 |
| Derivative financial instruments | 12 | 10,000 | 241,332 |
| Total current liabilities | | 6,525,599 | 12,940,729 |
| Non-current liabilities | | | |
| Deferred tax liabilities | 4 | 6,820,057 | - |
| Total non-current liabilities | | 6,820,057 | - |
| TOTAL LIABILITIES | | 13,345,656 | 12,940,729 |
| NET ASSETS | | 121,399,380 | 103,012,577 |
| | | | |
| EQUITY | | | |
| Issued capital | 13 | 81,623,698 | 81,393,308 |
| Reserve | 14 | 39,775,682 | 21,619,269 |
| TOTAL EQUITY | | 121,399,380 | 103,012,577 |

The Consolidated statement of financial position should be read in conjunction with the notes to the financial statements.

Conslidated statement of changes in equity

For the year ended 30 June 2017

| | lssued capital \$ | Reserves \$ | Accumulated losses \$ | Total equity \$ |
|-----------------------------------------|-------------------------|-----------------|-----------------------------|-----------------------|
| Balance at 1 July 2016 | پ 81,393,308 | پ 21,619,269 | Ψ - | پ 103,012,577 |
| | | | | |
| Profit for the year | - | - | 20,189,353 | 20,189,353 |
| Total comprehensive income for the year | - | - | 20,189,353 | 20,189,353 |
| Transfer to Profits reserve | - | 20,189,353 | (20,189,353) | |
| Transactions with shareholders: | | | | |
| Dividends paid | - | (2,032,940) | - | (2,032,940) |
| Shares issued via DRP | 230,390 | - | - | 230,390 |
| Cost of shares issued | - | - | - | - |
| Total transactions with shareholders | 230,390 | (2,032,940) | - | (1,802,550) |
| Balance as at 30 June 2017 | 81,623,698 | 39,775,682 | - | 121,399,380 |

For the year ended 30 June 2016

| | lssued capital \$ | Reserves \$ | Accumulated losses \$ | Total equity \$ |
|----------------------------------------------------------|-------------------------|----------------|-----------------------------|-----------------------|
| Balance at 1 July 2015 | 80,975,125 | 11,551,886 | (4,800,903) | 87,726,108 |
| Profit for the year | - | - | 16,640,718 | 16,640,718 |
| Total comprehensive income for the year | - | - | 16,640,718 | 16,640,718 |
| Transfer to Profits reserve | - | 11,839,815 | (11,839,815) | - |
| <u>Transactions with shareholders:</u> Dividends paid | - | (1,772,432) | - | (1,772,432) |
| Shares issued via DRP | 420,003 | | | 420,003 |
| Cost of shares issued | (1,820) | - | - | (1,820) |
| Total transactions with shareholders | 418,183 | (1,772,432) | - | (1,354,249) |
| Balance as at 30 June 2016 | 81,393,308 | 21,619,269 | - | 103,012,577 |

The Consolidated statement of changes in equity should be read in conjunction with the notes to the financial statements.

Consolidated statement of cash flows

For the year ended 30 June 2017

| | 2017 | 2016 |
|----------------------------------------------------------|--------------|--------------|
| | \$ | \$ |
| Cash flows from operating activities: | | |
| Interest received | 1,371,262 | 1,624,922 |
| Dividends received | 2,387,170 | 2,143,801 |
| Proceeds from sale of trading investments | 25,920,669 | 8,792,696 |
| Payments for trading investments | (19,964,806) | (35,902,522) |
| Payments to suppliers and employees | (6,592,831) | (4,516,202) |
| Finance costs paid | (37,245) | (210,915) |
| Other | 124,828 | 88,393 |
| Net cash (used in)/provided by operating activities 6(a) | 3,209,047 | (27,979,827) |
| | | |
| Cash flows from investing activities: | | |
| Payments for long-term investments | (1,000,192) | (3,000,513) |
| Net cash (used in)/provided by investing activity | (1,000,192) | (3,000,513) |
| | | |
| Cash flows from financing activities: | | |
| Net (repayments of) proceeds from borrowings | (7,413,726) | 6,561,018 |
| Payment for transaction costs | - | (1,819) |
| Dividends paid (net of DRP) | (1,819,779) | (1,279,922) |
| Net cash provided by/(used in) financing activities | (9,233,505) | 5,279,277 |
| | | |
| Net (decrease)/increase in cash held | (7,024,650) | (25,701,063) |
| Cash at the beginning of the year | 8,091,960 | 33,793,023 |
| Cash at the end of the year6 | 1,067,310 | 8,091,960 |

The Consolidated statement of cash flows should be read in conjunction with the notes to the financial statements.

1. Corporate information

The consolidated financial statements of Thorney Opportunities Ltd and its subsidiary (collectively, the Group) for the year ended 30 June 2017 were authorised for issue in accordance with a resolution of the directors on 21 August 2017. Thorney Opportunities Ltd (TOP, the Group or the parent) is a Group limited by shares, incorporated and domiciled in Australia. The nature of the operations and principal activities of the Group are described in the director's report.

The Group's investment activities are managed by Thorney Management Services Pty Ltd (Investment Manager) pursuant to an Investment Management Agreement approved by shareholders.

2.1 Summary of accounting policies

(a) Basis of preparation

The financial statements are general purpose financial statements that have been prepared in accordance with the requirements of the Corporations Act 2001, Australian Accounting Standards and other authoritative pronouncements of the Accounting Standards Board. The financial statements are presented in Australian Dollars and the Group is a for-profit entity for the purpose of preparing financial statements.

The annual report has also been prepared on a historical cost basis, except for financial assets and financial liabilities held at fair value through profit or loss, that have been measured at fair value.

Statement of compliance

The financial statements have been prepared in accordance with the Australian Accounting Standards as issued by the Australian Accounting Standards Board and International Financial Reporting Standards as issued by the International Accounting Standards Board.

Changes in Accounting Standards

The Group has adopted a number of new and amended Australian Accounting Standards and AASB interpretations for the reporting period, including the following list:

- AASB 2013-9 Amendments to Australian Accounting Standards Conceptual Framework, Materiality and Financial Instruments (Part C, including incorporating Chapter 6 Hedge Accounting into AASB 9 Financial Instruments)
- AASB 2016-3 Amendments to Australian Accounting Standards arising from the Withdrawal of AASB 1031 Materiality
- AASB 2015-8 Limits the application of the existing versions of AASB9 (AASB 9 (December 2009) and AASB 9 (December 2010)) from 1 February 2016 and applies to annual reporting periods beginning on after 1 January 2016

The adoption of these new and amended standards did not have an impact in the reporting of the Group.

Standards issued that might have an impact but not yet effective

Standards issued that might have an impact but are not yet effective up to the date of issuance of the Group's financial statements are listed below. The Group intends to adopt applicable standards when they become effective. The Group has not yet completed an impact assessment on these standards.

Consolidated statement of cash flows

For the year ended 30 June 2017

2.1 Summary of accounting policies continued

(a) Basis of preparation continued

Financial Instruments — Amendments to AASB 9

AASB 9 (December 2015) is a new standard which replaces AASB 139. This new version supersedes AASB 9 issued in December 2009 (as amended) and AASB 9 (issued in December 2010) and includes a model for classification and measurement, a single, forward-looking 'expected loss' impairment model and a substantially-reformed approach to hedge accounting. The Group early adopted the standard issued in December 2009 (as amended) and does not intend to apply the subsequent amendments until effective date 1 January 2018.

Classification and measurement

AASB 9 includes requirements for a simpler approach for classification and measurement of financial assets compared with the requirements of AASB 139. There are also some changes made in relation to financial liabilities. The main changes are:

Financial assets

Allows an irrevocable election on initial recognition to present gains and losses on investments in equity instruments that are not held for trading in other comprehensive income. Dividends in respect of these investments that are a return on investment can be recognised in profit or loss and there is no impairment or recycling on disposal of the instrument.

Financial assets can be designated and measured at fair value through profit or loss at initial recognition if doing so eliminates or significantly reduces a measurement or recognition inconsistency that would arise from measuring assets or liabilities, or recognising the gains and losses on them, on different bases.

Financial liabilities

Changes introduced by AASB 9 in respect of financial liabilities are limited to the measurement of liabilities designated at fair value through profit or loss (FVPL) using the fair value option.

Amendments to Australian Accounting Standards – Disclosure Initiative: Amendments to AASB 101

The Standard makes amendments to AASB 101 *Presentation of Financial Statements* arising from the IASB's Disclosure Initiative project. The amendments are designed to further encourage companies to apply professional judgment in determining what information to disclose in the financial statements. For example, the amendments make clear that materiality applies to the whole of financial statements and that the inclusion of immaterial information can inhibit the usefulness of financial disclosures. The amendments also clarify that companies should use professional judgment in determining where and in what order information is presented in the financial disclosures.

Amendments to Australian Accounting Standards – Recognition of Deferred Tax Assets for Unrealised Losses [AASB 112]

This Standard amends AASB 112 *Income Taxes* (July 2004) and AASB 112 *Income Taxes* (August 2016) to clarify the requirements on recognition of deferred tax assets for unrealised losses on debt instruments measured at fair value.

Amendments to Australian Accounting Standards – Disclosure Initiative: Amendments to AASB 107 This Standard amends AASB 107 *Statement of Cash Flows* (August 2016) to require entities preparing financial statements in accordance with Tier 1 reporting requirements to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes.

2.1 Summary of accounting policies continued

(b) Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Group and entities (including structured entities) controlled by the Group and its subsidiaries. Control is achieved when the Group:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvement with the investee; and
- has the ability to use its power to affect its returns.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Group and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Group and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

2.2 Accounting judgements and estimates

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the amounts recognised in the financial statements. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in the future.

The significant accounting policies have been consistently applied in the current financial year and the comparative period, unless otherwise stated. Where necessary, comparative information has been re-presented to be consistent with current period disclosures.

Fair value of financial instruments

When the fair values of financial assets and financial liabilities recorded in the statement of financial position cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

2.3 Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below.

a) Financial instruments

(i) Classification

The Group classifies its financial assets and financial liabilities into the categories below in accordance with AASB 9.

2.3 Summary of significant accounting policies continued

Financial assets and liabilities at fair value through profit or loss

The Group has two discrete portfolios of securities, the long-term portfolio and the trading portfolio.

The long-term portfolio relates to holdings of securities which the Directors intend to retain on a long term basis. The long-term portfolio is recognised as a non-current asset in the statement of financial position.

The trading portfolio comprises securities acquired principally for the purpose of generating a profit from shortterm fluctuation in price. The trading portfolio is recognised as a current asset in the statement of financial position. All derivatives are classified as held for trading.

Other financial liabilities

This category includes all financial liabilities, other than those classified as at fair value through profit or loss. Other financial liabilities are measured at their nominal amounts. Amounts are generally settled within 30 days of being recognised as other financial liabilities. Given the short-term nature of other financial liabilities, the nominal amount approximates fair value.

2.3 Summary of significant accounting policies continued

a) Financial instruments continued

(ii) Recognition

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

Purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the marketplace are recognised on the trade date, i.e. the date that the Group commits to purchase or sell the asset.

(iii) De-recognition

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- i. The rights to receive cash flows from the asset have expired; or
- ii. The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and
- iii. Either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

The Group derecognises a financial liability when the obligation under the liability is discharged, cancelled or expires.

(iv) Initial measurement

Both the long-term and trading portfolios are classified at initial recognition as financial assets at fair value through profit or loss. All transaction costs for such instruments are recognised directly in profit or loss.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value presented in the statement of profit or loss.

Dividend income earned on investments held at fair value through profit or loss is recognised in the statement of comprehensive income.

Loans and receivables and financial liabilities (other than those classified as at fair value through profit or loss) are measured initially at their fair value plus any directly attributable incremental costs of acquisition or issue.

For financial assets and liabilities where the fair value at initial recognition does not equal the transaction price, the Group recognises the difference in the statement of comprehensive income, unless specified otherwise.

2.3 Summary of significant accounting policies continued

a) Financial instruments continued

(v) Subsequent measurement

After initial measurement, the Group remeasures financial instruments which are classified as at fair value through profit or loss at fair value (see Note 7). Subsequent changes in the fair value of those financial instruments are recorded in 'Change in fair value of financial assets and liabilities at fair value through profit or loss'. Interest earned is recorded in 'Interest revenue' according to the terms of the contract. Dividend revenue is recorded in 'Dividend revenue'.

b) Fair value measurement

The Group measures financial assets and liabilities at fair value through profit or loss, such as equity securities and debt instruments, at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

2.3 Summary of significant accounting policies continued

c) Functional and presentation currency

The Group's functional and presentation currency is the Australian Dollar, which is the currency of the primary economic environment in which it operates. The Group's performance is evaluated and its liquidity is managed in Australian Dollars. Therefore, the Australian Dollar is considered as the currency that most faithfully represents the economic effects of the underlying transactions, events and conditions.

d) Interest revenue and expense

Interest earned on financial assets classified as 'at fair value through the profit or loss' is recorded in 'Interest revenue' according to the terms of the contract.

e) Dividend revenue

Dividend revenue is recognised when the Group's right to receive the payment is established. Dividend revenue is presented gross of any non-recoverable withholding taxes, which are disclosed separately as tax expense in the Statement of profit and loss.

f) Fees, commissions and other expenses

Except where included in the effective interest calculation (for financial instruments carried at amortised cost), fees and commissions are recognised on an accrual basis. Legal and audit fees are included within 'Legal and professional fees', and are recorded on an accrual basis.

g) Cash, and cash equivalents

Cash and cash equivalents in the Statement of financial position comprise cash on hand, demand deposits, short term deposits in banks with original maturities of three months or less and short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

For the purpose of the Statement of cash flows, cash and cash equivalents consist of cash and cash equivalents as defined above, net of outstanding bank overdrafts.

h) Taxes

Current income tax

Current income tax assets and liabilities for the current period are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date where the Group operates and generates taxable income.

Current income tax relating to items recognised directly in equity is recognised in equity and not in the statement of profit or loss. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

2.3 Summary of significant accounting policies continued

h) Taxes continued

Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

Standards issued that might have an impact but not yet effective

Standards issued that might have an impact but are not yet effective up to the date of issuance of the Group's financial statements are listed below. The Group intends to adopt applicable standards when they become effective. The Group has not yet completed an impact assessment on these standards.

- i. When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- ii. In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint arrangements, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

i) Due to and due from brokers

Amounts due to brokers (refer to Note 10) are payables for securities purchased (in a regular way transaction) that have been contracted for but not yet delivered on the reporting date. *Refer to the accounting policy for 'other financial liabilities' for recognition and measurement of these amounts.*

Amounts due from brokers include margin accounts and receivables for securities sold (in a regular way transaction) that have been contracted for but not yet delivered on the reporting date. *Refer to accounting policy for 'loans and receivables' for recognition and measurement of these amounts.*

j) Goods and services tax (GST)

Revenue, expenses and assets are recognised net of the amount of GST except:

- i. When the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- ii. Receivables and payables are stated with the amount of GST included.

Reduced input tax credits (RITC) recoverable by the Group from the ATO are recognised as a receivable in the Statement of financial position.

Cash flows are included in the Statement of cash flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority is classified as part of operating cash flows.

3. Total investment income

The major components of investment income in the Statement of comprehensive income are:

| | 2017 | 2016 |
|-------------------------|------------|------------|
| | \$ | \$ |
| Realised gains | 1,521,968 | 2,755,291 |
| Unrealised gains | 30,368,544 | 15,780,727 |
| Interest income | 1,371,262 | 1,558,814 |
| Dividend income | 2,387,170 | 2,143,801 |
| Underwriting fees | - | 200,659 |
| Other income | 1,036 | 11,526 |
| Total investment income | 35,649,980 | 22,450,818 |

4. Income tax

The income tax expense attributable to the year differs from the prima facie amount payable on the profit before tax. The difference is reconciled as follows:

| | 2017 | 2016 |
|------------------------------------------------------------------|--------------|--------------|
| | \$ | \$ |
| Current tax | | |
| Current income tax charge / (benefit) | 421,671 | (3,076,169) |
| Deferred tax | | |
| Origination and reversal of temporary differences | 7,279,151 | 2,195,404 |
| Income tax expense recognised in the Statement of profit or loss | 7,700,822 | (880,765) |
| | | |
| Profit before income tax expense | 27,890,175 | 15,759,953 |
| Prima facie tax expense on profit from ordinary activities | | |
| before income tax expense at 30% (2016: 30%) | (8,367,053) | (4,727,986) |
| Deferred income tax expense | | |
| Imputation credits converted to losses | 951,757 | 850,073 |
| Imputation credits on dividends received | (285,526) | (136,742) |
| - Tax losses not previously recognised | - | 5,013,700 |
| Income tax (expense)/benefit recognised in the | | |
| Statement of profit or loss | (7,700,822) | 880,765 |
| | | |
| Deferred tax | | |
| Trading stock | (17,744,106) | (10,682,589) |
| Long term financial assets | (75,869) | - |
| Business establishment costs | 143,807 | 290,466 |
| Other | 15,330 | 10,437 |
| Losses available for offsetting against future taxable income | 10,840,781 | 11,262,451 |
| Net deferred tax (liabilities)/assets | (6,820,057) | 880,765 |

At 30 June 2017, the Group has estimated unused gross capital tax losses of \$30,714,116 (2016: \$30,714,116) and gross revenue tax losses of \$36,135,936 (2016: \$37,541,505) that are available to offset against future taxable capital and revenue profits, subject to continuing to meet relevant statutory tests.

5. Dividends

| | 2017 | 2016 |
|--------------------------------------------------------------------------|-----------|-----------|
| | \$ | \$ |
| (a) Final Dividend FY 2017 not recognised at year end | | |
| Since the end of the year, the Directors have declared a 0.65 cents | | |
| per share fully franked dividend which has not been recognised as a | | |
| liability at the end of the financial year (2016: 0.60 cents per share). | 1,102,799 | 1,015,951 |
| (b) Dividend franking account | | |
| Balance at 1 July | 580,523 | 490,064 |
| Franking credits received on dividends from investments | 951,756 | 850,073 |
| Franked dividends paid during the period | (871,260) | (759,614) |
| Balance at 30 June | 661,019 | 580,523 |
| Subsequent to reporting period, the franking account will reduce by | | |
| the dividend proposed above | 418,303 | 435,408 |
| | 242,716 | 145,115 |

The Company's ability to pay franked dividends is fully dependent upon the receipt of franked dividends from investments as while the Company continues to utilise its available tax losses, it will not pay tax.

6. Cash and short-term deposits

| | 2017 | 2016 |
|------------------------------------|-----------|-----------|
| | \$ | \$ |
| Cash at bank | 1,067,310 | 8,091,960 |
| Total cash and short-term deposits | 1,067,310 | 8,091,960 |

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short-term deposits are made for varying periods of between 1 day and 90 days, depending on the immediate cash requirements of the Group, and earn interest at the respective short-term deposit rates. The carrying value of Cash and short-term deposits approximates Fair Value.

a) Reconciliation of net profit/(loss) after tax to net cash provided by operating activities:

| | 2017 | 2016 |
|-----------------------------------------------------|--------------|--------------|
| | \$ | \$ |
| Profit/(loss) for the year | 20,189,353 | 16,640,718 |
| | | |
| Adjustments for non-cash items: | | |
| Unrealised component of change in fair value of | | |
| investments | (30,368,544) | (15,780,727) |
| Changes in Assets & Liabilities: | | |
| (Increase) in receivables | (495,373) | (57,684) |
| Decrease/(increase) in financial assets | 5,317,434 | (30,015,685) |
| Decrease/(increase) in deferred tax assets | 880,765 | (880,765) |
| (Increase)/decrease in other assets | (474) | 7,253 |
| Increase in creditors & accrued expenses | 1,130,681 | 1,956,495 |
| (Decrease)/increase in other financial liabilities | (264,852) | 150,568 |
| Increase in deferred tax liabilities | 6,820,057 | - |
| Net cash provided by/(used in) operating activities | 3,209,047 | (27,979,827) |

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7. Fair value measurement

To reflect the source of valuation inputs used when determining the fair value of its financial assets and financial liabilities, the Group uses the fair value hierarchy prescribed in AASB 13:

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities. The fair value of these investments is based on the last sale price for the security as quoted on the relevant exchange;
- Level 2: valuation techniques using market observable inputs, either directly or indirectly. The fair value of assets and liabilities with short-term maturities are valued at the amount at which the asset or liability could be exchanged in a current transaction between willing parties; and
- Level 3: valuation techniques using non-market observable data with the fair value for investments based on inputs determined by Directors' valuation.

The fair value measurement hierarchy of the Group's financial assets and financial liabilities is as follows:

| 2017 | 2016 |
|-------------|-------------------------------------------------------------------------------------------------------------------|
| \$ | \$ |
| | |
| 117,567,767 | 92,244,033 |
| 630,903 | 135,056 |
| 15,479,056 | 14,601,492 |
| 133,677,726 | 106,980,581 |
| 129,424,126 | 93,459,089 |
| 4,253,600 | 13,521,492 |
| | |
| 10,000 | 241,332 |
| 6,515,599 | 12,699,397 |
| - | - |
| 6,525,599 | 12,940,729 |
| | \$ 117,567,767 630,903 15,479,056 133,677,726 129,424,126 4,253,600 10,000 6,515,599 - |

¹ Given the short maturities, the fair value of the assets and liabilities are recognised at the face value on the invoice. ² Long-term financial assets are valued using a discounted cash flow model.

³ Listed options are valued using a Black-Scholes option pricing model (due to lack of trading activity during the period). ⁴ Borrowings are valued using bank valuation.

For assets and liabilities that are recognised at fair value on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. Reconciliation of recurring fair value measurements categorised within Level 3 is as follows:

| | Financial | Listed | |
|-----------------------------------------------------------------|------------|-----------|------------|
| Financial assets: Level 3 | assets | options | Total |
| Balance at 1 July 2016 | 13,521,492 | 1,080,000 | 14,601,492 |
| Unrealised gain recognised in Statement of comprehensive income | 7,372 | (130,000) | (122,628) |
| Transfers from Level 1 | - | - | - |
| Purchases of long-term financial assets | 1,000,192 | - | 1,000,192 |
| Balance at 30 June 2017 | 14,529,056 | 950,000 | 15,479,056 |
| | | | |
| Balance at 1 July 2015 | 10,277,672 | - | 10,277,672 |
| Unrealised gain recognised in Statement of comprehensive income | 243,307 | 80,000 | 323,307 |
| Transfers to Level 1 (and current financial assets) | - | 1,000,000 | 1,000,000 |
| Purchases of long-term financial assets | 3,000,513 | - | 3,000,513 |
| Balance at 30 June 2016 | 13,521,492 | 1,080,000 | 14,601,492 |

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8. Financial assets

| | 2017 | 2016 |
|-------------------------------------------------------|-------------|-------------|
| | \$ | \$ |
| Financial assets at fair value through profit or loss | | |
| Listed equities and listed options ¹ | 118,517,767 | 93,324,033 |
| Short-term financial assets ² | 10,275,456 | - |
| Long-term financial assets ² | 4,253,600 | 13,521,492 |
| Total financial assets | 133,046,823 | 106,845,525 |
| | | |
| Total current | 128,793,223 | 93,324,033 |
| Total non-current | 4,253,600 | 13,521,492 |

¹ Measured at fair value using quoted market prices which are deemed a Level 1 input under the Fair Value hierarchy as prescribed in AASB 13 and disclosed in note 2.3 (b). During FY16, options previously deemed to be Level 1 were transferred to Level 3 due to lack of trading activity. The Black-Scholes option pricing model was used to value the options, with key inputs to the model including the exercise price (\$1.296), the stock price at 30 June 2017 (\$1.28) and volatility. There were no other transfers between levels.

² Measured at fair value using a discounted cash flow model, calculated with inputs deemed to be Level 3 under the Fair Value hierarchy as prescribed in AASB 13 and disclosed in note 2.3 (b). This model involves the projection of a series of cash flows on an unlisted interest bearing security and is reviewed each month by the Manager when calculating the TOP NTA. Key inputs to the discounted cash flow model include the principal value of unlisted interest bearing securities, the applicable coupon rate (9% - 11.5%) and a discount rate of 7.72% (2016: 7.82% - 8.32%).

9. Receivables

| | 2017 | 2016 |
|-------------------|---------|---------|
| | \$ | \$ |
| Sundry debtor | 618,688 | 123,792 |
| GST | 1,724 | 1,247 |
| Total receivables | 620,412 | 125,039 |

Outstanding settlements include amounts due from brokers for settlement of securities sold and are settled within 2 days of the transaction. The carrying value of Receivables approximates Fair Value.

10. Payables (current)

| | 2017 | 2016 |
|-------------------------------|-----------|-----------|
| | \$ | \$ |
| Management fee payable | 1,035,852 | 889,924 |
| Performance fee payable | 5,206,060 | 4,243,177 |
| Sundry creditors and accruals | 273,687 | 152,570 |
| Total payables | 6,515,599 | 5,285,671 |

Payables are non-interest bearing and unsecured. Outstanding settlements include amounts due to brokers for settlement of security purchases and are settled within 2 days of the transaction. Sundry creditors are generally paid in accordance with the terms negotiated with each individual creditor. The Management Fee and Performance Fee are paid within 60 days of receiving an invoice from the Investment Manager.

The carrying value of Payables approximates Fair Value.

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11. Borrowings

| | 2017 | 2016 |
|------------------|------|-----------|
| | \$ | \$ |
| Prime broker | - | 7,413,726 |
| Total borrowings | - | 7,413,726 |

The Company has a Prime Broker Agreement with UBS AG, Australia Branch to provide services including borrowing and lending of securities, settlement of third party transactions and cash loans. The agreement allows UBS to take a custodial charge over assets lodged with UBS as security for payments and performance obligations of the Company under the Prime Brokerage Agreement. Interest accrues daily on all cash advances at a rate equivalent to a benchmark rate of interest plus an agreed margin. Amounts drawn are repayable on demand.

The carrying amount of the borrowing has been measured at fair value through profit or loss which is deemed to be a Level 2 input under the Fair Value hierarchy as prescribed in AASB 13 and disclosed in note 2.3 (b).

12. Derivative financial instruments

| | 2017 \$ | 2016 \$ |
|----------------------------------------------------|------------|------------|
| Exchange traded options at fair value ¹ | 10,000 | 241,332 |
| Total derivative financial instruments | 10,000 | 241,332 |

¹ Measured at fair value using quoted market prices which are deemed a Level 1 input under the Fair Value hierarchy as prescribed in AASB 13 and disclosed in note 2.3 (b).

13. Issued capital

| | 2017 | 2016 | 2017 | 2016 |
|-------------------------------------|-------------|-------------|------------|------------|
| | Number of | Number of | | |
| | shares | shares | \$ | \$ |
| (a) Ordinary shares | | | | |
| Balance at 1 July | 169,324,894 | 168,436,720 | 81,393,308 | 80,975,125 |
| Ordinary shares issued: | | | | |
| Dividend Reinvestment Plan | 336,505 | 888,174 | 230,390 | 420,003 |
| Costs of share issue | - | - | - | (1,820) |
| Total ordinary shares | 169,661,399 | 169,324,894 | 81,623,698 | 81,393,308 |
| | | | | |
| Total issued and authorised capital | 169,661,399 | 169,324,894 | 81,623,698 | 81,393,308 |

(b) Terms and conditions:

(i) Ordinary shares

Ordinary shares entitle the holder to receive dividends as declared and the proceeds on winding up the Company in proportion to the number of and amounts paid up on shares held. Ordinary shares entitle their holder to one vote, either in person, or by proxy, at a meeting of the Company.

14. Reserve

| | 2017 \$ | 2016 \$ |
|----------------------------------------------------------------------------------------------------------------|-----------------------------------------|-----------------------------------------|
| Profits reserve | 39,775,682 | 21,619,269 |
| <u>Movement in profits reserve:</u> Balance at 1 July Transfers from retained earnings Dividends paid | 21,619,269 20,189,353 (2,032,940) | 11,551,886 11,839,815 (1,772,432) |
| Balance at 30 June | 39,775,682 | 21,619,269 |

The profits reserve details an amount preserved for future dividend payments.

15. Earnings per share

| | 2017 | 2016 |
|------------------------------------------------------------------------|-------------|-------------|
| Basic and diluted earnings per share (cents) | 11.91 | 9.85 |
| | | |
| Earnings used in calculating basic and diluted earnings per share (\$) | 20,189,353 | 16,640,718 |
| | | |
| | 2017 | 2016 |
| | Number | Number |
| | of Shares | of shares |
| Weighted average number of ordinary shares used in calculating | | |
| basic and diluted earnings per share | 169,492,088 | 168,979,606 |

16. Financial reporting by segments

The Company is managed as a whole and is considered to have a single operating segment. There is no further division of the Company or internal segment reporting used by the Directors when making strategic, investment or resource allocation decisions.

The Company's assets are located entirely in Australia or are listed on the Australian Securities Exchange.

17. Auditor's remuneration

| | 2017 \$ | 2016 \$ |
|---------------------------------------|------------|------------|
| Remuneration of the auditor for: | | |
| Audit and review of financial reports | 61,600 | 66,131 |

18. Financial risk management

The Group's objective in managing risk is the creation and protection of shareholder value. Risk is inherent in the Group's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. The process of risk management is critical to the Group's continuing profitability. The Group is exposed to credit risk, liquidity risk and market risk (which includes interest rate risk and equity price risk) arising from the financial instruments it holds.

Credit risk

Credit risk is the risk that the counterparty to a financial instrument will cause a financial loss for the Group by failing to discharge an obligation.

The Group is exposed to the risk of credit-related losses that can occur as a result of a counterparty or issuer being unable or unwilling to honour its contractual obligations. These credit exposures exist within financing relationships, derivatives and other transactions.

The Group has a maximum counterparty exposure to Money3 Corporation Limited through its investment in two different series of bonds of \$14 million. The respective bond issuer for each series of bonds has put in place security over Money3's assets to provide protection against the risk of default or insolvency by Money3, providing priority over unsecured creditors. The Investment Manager monitors the counterparty in order to assess its ability to meet its interest and principal obligations.

It is the Group's policy to enter into financial instruments with reputable counterparties. The Investment Manager closely monitors the creditworthiness of the Group's counterparties (e.g. brokers, custodian, banks etc.) by reviewing their credit ratings, financial statements and press releases on a regular basis.

Liquidity risk

Liquidity risk is defined as the risk that the Group will encounter difficulty in meeting obligations associated with financial liabilities. Liquidity risk arises because of the possibility that the Group could be required to pay its liabilities earlier than expected.

The Group invests primarily in marketable securities and other financial instruments, which under normal market conditions are readily convertible to cash. In addition, the Group has no borrowings and has a daily policy to monitor and maintain sufficient cash and cash equivalents to meet normal operating requirements.

Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates and equity prices. As the Group is a listed investment company with a flexible investment mandate, the Group will always be subject to market risks as the prices of its investment fluctuates with the market.

The Group's listed equity securities are susceptible to market price risk arising from uncertainties about future values of the investments. The Group manages the equity price risk through adherence to its investment policy and objectives.

At the reporting date, the exposure to listed equity securities at fair value was \$118,517,767 (2016: \$93,324,033). A decrease of 10% in share value of securities held could have an impact of approximately \$11,851,777 (2016: \$9,332,403) on the income or equity attributable to the Group, depending on whether the decline is significant or prolonged. An increase in 10% in share value of securities held would have a similar favourable impact on income and equity.

18. Financial risk management continued

Interest risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows. The Group is not materially exposed to interest rate risk as the majority of its cash is in short-term deposits with fixed interest rates. The Group's exposure to interest rate relates primarily to cash at bank and borrowings with Prime Broker. Interest rate sensitivities have not been performed as the Group's exposure to interest rate risk is not significant.

19. Related party transactions

The following table provides the total amount of transactions which have been entered into with related parties during the year ended 30 June 2017:

| Services from and reimbursements to related parties ¹ | 2017 \$ | 2016 \$ |
|------------------------------------------------------------------|------------|------------|
| Entities with significant influence over the Group: | | |
| Thorney Management Services Pty Ltd | 7,061,100 | 5,819,096 |
| TIGA Trading Pty Ltd | 52,000 | 52,000 |
| Arnold Bloch Leibler | 56,842 | 54,750 |

¹ All related party transaction amounts are shown exclusive of GST

The Company has entered into an investment management agreement with Thorney Management Services Pty Ltd (TMS) for a period of 10 years and expiring 21 November 2023.

Under this agreement TMS is entitled to a base fee and a performance fee. For the year ending 30 June 2017 a base fee of \$1,982,017 (2016: \$1,679,411) and a performance fee of \$5,079,083 (2016: \$4,139,685) was paid or payable to TMS. The Company must pay TMS within 60 days of receiving an invoice.

TIGA Trading Pty Ltd, a related entity of TMS, employs personnel to provide company secretarial and financial accounts preparation services to Thorney Opportunities Ltd. These services are provided on commercial terms and total \$52,000 for the 2017 financial year (2016: \$52,000).

TMS, TIGA Trading Pty Ltd, Thorney Holdings Pty Ltd and Thorney Investment Group Australia Pty Ltd are related bodies corporate controlled by Alex Waislitz by virtue of 608(1) of the *Corporations Act (2001)*.

During the year, the Company engaged Arnold Bloch Leibler, a legal firm of which Henry Lanzer is the managing partner, to provide legal advice totalling \$2,092 (2016: \$nil).

In accordance with the terms of Mr Lanzer's appointment, a payment of \$54,750 was paid or payable to Arnold Bloch Leibler as remuneration for his role as a Director of the Company (2016: \$54,750).

Since the end of the previous financial year, no Director has received or become entitled to receive a benefit (other than those detailed above) by reason of a contract made by the Company or a related Company with the Director or with a firm of which he is a member or with a Company in which he has substantial financial interest.

19. Related party transactions continued

Key Management Personnel received the following remuneration amounts:

| | 2017 | 2016 |
|--------------------------|---------|---------|
| | \$ | \$ |
| Short-term benefits | 154,750 | 154,750 |
| Post-employment benefits | 9,500 | 9,500 |
| Total remuneration | 164,250 | 164,250 |

20. Contingent liabilities

Other than as described in Note 5, the Group has no contingent liabilities as at 30 June 2017.

21. Events subsequent to balance date

There were no events subsequent to balance date.

22. Parent entity information

The parent entity information is materially consistent with the consolidated financial information as the Company's subsidiary has not commenced trading.

23. Group information

The parent entity of the Group is Thorney Opportunities Ltd and the subsidiary is detailed in the following table:

| Name of entity | Country of | Owne | rship |
|---------------------------|---------------|------|-------|
| | incorporation | 2017 | 2016 |
| Parent entity | | | |
| Thorney Opportunities Ltd | Australia | | |
| Subsidiary | | | |
| 87 Truca Pty Ltd | Australia | 100% | 0% |

24. List of investments

| | Market value |
|---------------------------------------------|--------------|
| | as at |
| | 30 June 2017 |
| | \$ |
| Service Stream Limited | 31,908,330 |
| AMA Group Limited | 21,392,699 |
| Money3 Corporation Limited (equity, option) | 14,306,837 |
| Fairfax Media Limited | 13,501,776 |
| Austin Engineering Limited | 10,543,383 |
| TPI Enterprises Limited | 9,338,242 |
| OneVue Holdings Limited | 8,649,568 |
| iSelect Limited | 6,056,522 |
| Other listed investments | 2,820,410 |
| Total listed investments | 118,517,767 |

Directors' declaration

In accordance with a resolution of directors of Thorney Opportunities Ltd, I state that:

- 1. In the opinion of the Directors:
- (a) the financial statements and notes of Thorney Opportunities Ltd for the financial year ended 30 June 2017 are in accordance with the *Corporations Act 2001*, including:
 - (i) giving a true and fair view of the consolidated entity's financial position as at 30 June 2017 and of its performance for the year ended on that date;
 - (ii) complying with Accounting Standards and the *Corporations Regulations 2001*;
- (b) the financial statements and notes also comply with International Financial Reporting Standards as disclosed in Note 2.1; and
- (c) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- 2. This declaration has been made after receiving the declarations required to be made to the Directors in accordance with section 295A of the *Corporations Act 2001* for the financial year ended 30 June 2017.

On behalf of the Board,

Alex Waislitz Chairman

Melbourne, 21 August 2017



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Independent Auditor's Report

To the Members of Thorney Opportunities Ltd

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Thorney Opportunities Ltd (the Company) and its subsidiary (collectively the Group), which comprises the consolidated statement of financial position as at 30 June 2017, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the Directors' Declaration.

In our opinion the accompanying financial report of the Group is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the consolidated financial position of the Group as at 30 June 2017 and of its financial performance for the year ended on that date; and
- (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES110 *Code of Ethics for Professional* Accountants (the Code) that are relevant to our audit of the financial report in Australia; and we have fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial report of the current year. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, but we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying Financial Report.



Fair value measurement and existence of investments and related disclosures

Why significant

The Group invests in listed and unlisted financial assets which are carried at fair value on the statement of financial position.

The investment portfolio at year end was comprised of \$118.5m in quoted equity investments, and \$14.5m in unlisted bonds.

The valuation and existence of the investment portfolio is a key audit matter because it represents the principal element of the Group's net asset value.

The valuation of unlisted investments is a key audit matter because the valuation models for these investments use discount rates which can be subjective in nature and involve various assumptions, such as the investee risk premium.. The use of different valuation techniques and assumptions could produce significantly different estimates of fair value.

Refer to Note 7, footnote 3 to the financial report for disclosure.

How this matter was addressed in the audit

In obtaining sufficient audit evidence as to the existence and valuation of listed and unlisted investments and the related disclosures, we:

- Agreed the prices for all quoted equity investments to third party sources, and the number of shares held at year end to custodian statements.
- Obtained and evaluated an assurance report from an audit firm that describes the effectiveness of the operational processes and controls of the Group's asset custodian.
- Assessed the application of the valuation methodology applied to unlisted investments.
- Assessed the key inputs and assumptions adopted in the valuation models for unlisted investments including discount rates, coupon rates and cashflows.
- Benchmarked key assumptions for the discount rates used by the Group to external market data, where we involved our valuation specialists.
- Assessed the adequacy of the disclosures included in Note 7 *Financial Assets*.

Recognition and recoverability of deferred tax assets

Why significant

The Group has gross capital tax losses and revenue tax losses that are available to offset against future taxable capital and revenue profits. Of the gross revenue losses, \$10.8m has been recognised as deferred tax assets as at 30 June 2017 and has been netted against the deferred tax liabilities of \$17.6m to record net deferred tax liabilities of \$6.8m as at 30 June 2017.

The Group has a further \$9.2m of capital tax losses available to offset against future profits which have not been recognised as deferred tax assets in the financial report.

How this matter was addressed in the audit

In obtaining sufficient audit evidence on the recognition of deferred tax assets and the related disclosures, we:

- Evaluated the Group's assumptions and estimates in relation to the likelihood of generating sufficient future taxable profits such that deferred tax assets could be recognised.
- Involved our audit tax specialists to assess the assumptions used to determine the tax positions and corroborated the assumptions used with supporting evidence such as relevant tax legislation, tax memorandums and advice prepared by the Group's tax experts and correspondence with the tax authorities.
- Assessed the independence and competence of the Group's tax experts.



Why significant

The Group recognises these deferred tax assets to the extent that it is probable that future taxable profits will allow the deferred tax assets to be recovered. The probability of recovery is impacted by uncertainties regarding the likely timing and level of future taxable profits, together with tax planning strategies and the expiration date of losses.

Refer to Note 4 of the financial report.

How this matter was addressed in the audit

 Assessed the adequacy of the disclosures included in Note 4 Income Tax.

Information Other than the Financial Report and Auditor's Report Thereon

The Directors are responsible for the other information. The other information comprises the information in the Group's Annual Report for the year ended 30 June 2017, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based upon the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Directors' Responsibilities for the Financial Report

The Directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.



As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
 detecting a material misstatement resulting from fraud is higher than for one resulting from error,
 as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
 of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- Conclude on the appropriateness of the Directors' use of the going concern basis of accounting in the preparation of the financial report. We also conclude, based on the audit evidence obtained, whether a material uncertainty exists related to events and conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the disclosures in the financial report about the material uncertainty or, if such disclosures are inadequate, to modify the opinion on the financial report. However, future events or conditions may cause an entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated to the Directors, we determine those matters that were of most significance in the audit of the financial report of the current year and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 9 to 11 of the Directors' Report for the year ended 30 June 2017.



In our opinion, the Remuneration Report of Thorney Opportunities Ltd for the year ended 30 June 2017, complies with section 300A of the *Corporations Act 2001*.

Responsibilities

The Directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

our

Ernst & Young

Kester Brown Partner

Melbourne 21 August 2017

Shareholder information

As at 21 August 2017

Voting rights

All ordinary shares carry one vote per share without restriction.

Distribution of shareholders

| | Ordinary |
|--------------------------------------------------------------|--------------|
| Category | shareholders |
| 1 – 1,000 shares | 293 |
| 1001 – 5,000 shares | 474 |
| 5001 – 10,000 shares | 262 |
| 10,001 – 100,000 shares | 953 |
| 100,001 or more shares | 180 |
| Total number of holders | 2,162 |
| Number of shareholders holding less than a marketable parcel | 212 |

20 largest shareholders of ordinary shares

| | Number | % of |
|--------------------------------------------------------------------------------------------|------------|---------|
| | of | issued |
| Name | shares | capital |
| THORNEY HOLDINGS PROPRIETARY LIMITED | 45,957,538 | 27.088 |
| RUBI HOLDINGS PTY LTD <john a="" c="" f="" rubino="" s=""></john> | 12,038,498 | 7.096 |
| TIGA TRADING PTY LTD | 6,541,921 | 3.856 |
| RUBI HOLDINGS PTY LTD <john a="" c="" fund="" rubino="" super=""></john> | 4,749,392 | 2.799 |
| WASHINGTON H SOUL PATTINSON AND COMPANY LIMITED | 4,080,000 | 2.405 |
| ELPHINSTONE HOLDINGS PTY LTD | 3,000,000 | 1.768 |
| LANGBURGH PTY LTD <marc a="" besen="" c="" family="" tr=""></marc> | 2,500,000 | 1.474 |
| FRANK COSTA SUPERANNUATION PTY LTD <shirley a="" c="" costa="" fund="" super=""></shirley> | 2,000,000 | 1.179 |
| MRS NOLA ISABEL CRIDDLE <criddle a="" c="" fund="" investment=""></criddle> | 1,559,316 | 0.919 |
| JAIN FAMILY SUPER PTY LTD <jain a="" c="" family="" fund="" super=""></jain> | 1,363,798 | 0.804 |
| TAMIT NOMINEES PTY LTD <the a="" c="" family="" itescu=""></the> | 1,328,120 | 0.783 |
| PICTON COVE PTY LTD | 1,228,998 | 0.724 |
| NCOBF PTY LTD <n &="" a="" c="" fam="" found="" o'brien=""></n> | 1,200,000 | 0.707 |
| HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED | 1,093,551 | 0.645 |
| AUSTIN SUPERANNUATION PTY LTD < THE BRIAN AUSTIN S/F A/C> | 1,080,082 | 0.637 |
| BLACKCAT HOLDINGS PTY LTD | 1,055,000 | 0.622 |
| NOLA CRIDDLE FOUNDATION PTY LTD < NOLA CRIDDLE FOUNDATION A/C> | 1,000,000 | 0.589 |
| FIFTY SECOND CELEBRATION PTY LTD < MCBAIN FAMILY A/C> | 837,522 | 0.494 |
| OBFT PTY LTD <o'brien a="" c="" families=""></o'brien> | 829,356 | 0.489 |
| BERNE NO 132 NOMINEES PTY LTD <w 1253672="" a="" c=""></w> | 762,408 | 0.449 |

Substantial shareholders

| | Number | Voting |
|--------------------------|------------|--------|
| | of | Power |
| Name | shares | % |
| Thorney Holdings Pty Ltd | 52,563,742 | 30.982 |
| Rubi Holdings Pty Ltd | 16,787,890 | 9.895 |

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