

CHAIRMAN’S REPORT
FOR THE YEAR ENDED 30 JUNE 2018



Nathan Andrew Mitchell
Executive Chairman

Dear Shareholders

The 2018 financial year saw unprecedented growth for Mitchell Services Limited with significant increases across all key metrics including operating rig numbers, shift numbers, revenue and EBITDA.

This growth was fuelled by a variety of different factors including:

- an increased demand for near mine, production related drilling services across our existing client base amid improvements to general market conditions within the resources sector
- the award of multi rig contracts with new Tier 1 clients, most notably the seven rig Olympic Dam project in South Australia with BHP, and
- the significant growth within our underground energy division following the acquisition of Radco Drilling.

Despite the growth in the number of operating rigs, I am pleased to inform shareholders that continued improvements and initiatives across our safety and risk management systems have resulted in both the frequency and severity of injuries reducing across the business.

Having experienced several industry cycles previously, current indicators would suggest that we are in the early stages of the growth phase within the mining services cycle. Of our \$72.7 million revenue in 2018, 92% was brownfield related predominantly on long life Tier 1 mine sites.

We are seeing an increase in demand for brownfield drilling services and the early signs of increased demand for greenfield drilling services.

I have written previously about the significant leverage within this organisation as utilisation, productivity, pricing and contract terms begin to improve. Increases in utilisation (from 35% FY17 to 57% FY18), productivity and pricing resulted in an 80% increase in revenue year on year and an increase in FY18 EBITDA to 279% of FY17 EBITDA.

Recognising that we are in the early stages of this cycle and that the organisation has idle rig capacity to meet growing demand, we are well positioned to take advantage of further anticipated improvements in general market conditions. Looking at the year ahead, the business anticipates material increases in revenues, EBITDA and NPAT in FY19. The Board’s near term focus is to utilise anticipated surplus cash to reduce debt and is also considering capital management options such as a share buyback or a dividend.

I mentioned earlier that I have experienced several industry cycles. One noticeable characteristic of the current cycle is that the growth appears to be measured, deliberate and steady. This may be a function of past lessons learned by the resources industry or the geopolitical uncertainty facing global markets affecting expectations for longer term commodities demand. Whatever the reason, steady and measured growth will serve Mitchell Services and its shareholders well. The recent downturn saw numerous competitors exit the market (forced or voluntarily) and the barriers to entry for new competitors remain high.

Measured growth in early stages of the cycle will create favourable conditions to take advantage of growth opportunities. Price expectations are realistic, making attractive returns possible in an improving market, and this was certainly the case with the recent acquisition of Radco Drilling at a price representing approximately 2 times EBITDA. I am pleased to inform shareholders that the Radco Drilling business is performing safely and in line with expectations. Radco Drilling is a specialist in the market of underground coal drilling and gas drainage which is linked to production and required by long life underground coking coal mines. The acquisition (which is anticipated to be materially EPS accretive into the foreseeable future) has further strengthened our diversity across different drilling types and commodities, making Mitchell Services one of the most diverse drilling companies in Australia.

‘making Mitchell Services one of the most diverse drilling companies in Australia’

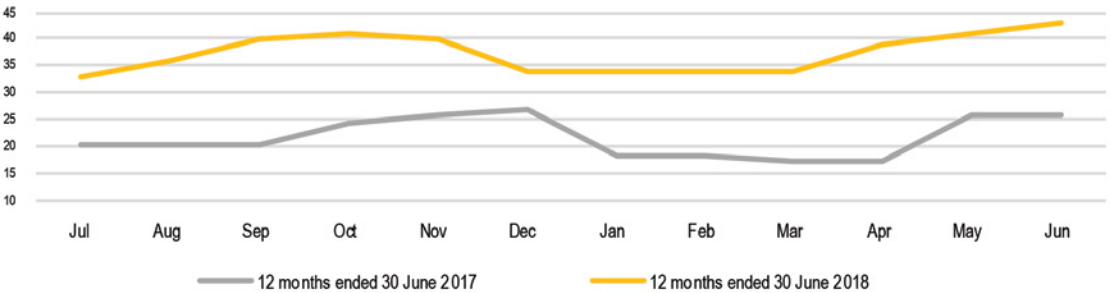
In closing I would once again like to thank all shareholders for your continued patience and support. Thank you to all those shareholders who

DIRECTORS' REPORT CONTINUED
FOR THE YEAR ENDED 30 JUNE 2018

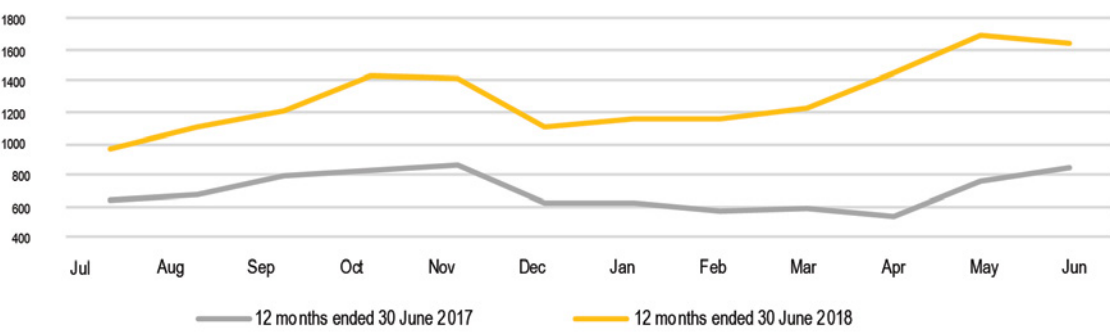
REVIEW OF OPERATIONS

Rig utilisation and productivity increased significantly in 2018 compared to 2017 as general market conditions continued to improve. These improvements have led to a material increase in rig utilisation and number of shifts as the below charts demonstrate.

Operating Rig Count

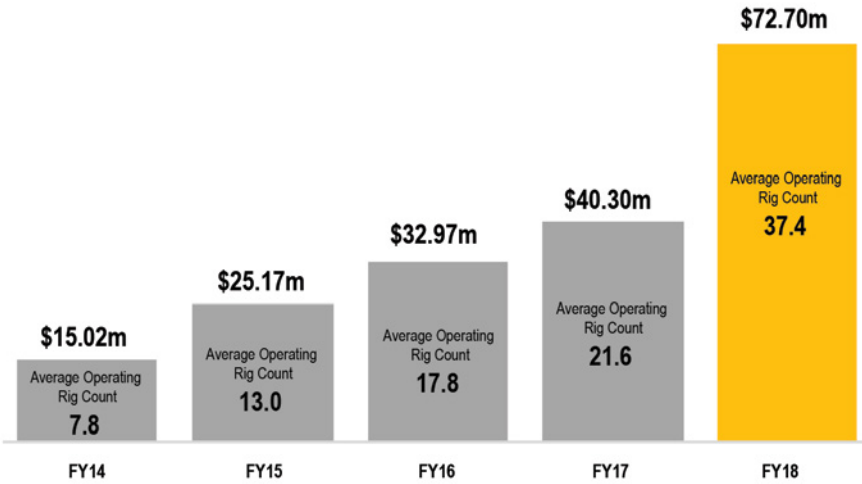


Number of Shifts



The continual increase in both operating rig count and number of shifts has driven a significant increase in revenue, with a 380% increase since 2014.

Annual Average Operating Rig Count vs Revenue



DIRECTORS' REPORT CONTINUED
FOR THE YEAR ENDED 30 JUNE 2018

DIVIDENDS

There were no dividends paid in respect of the year ended 30 June 2018.

SHARES UNDER OPTION

Details of unissued shares or interests under option as at the date of this report are:

Grant Date	Expiry Date	Exercise Price	Number under Option
23 May 2016	7 years after vesting	\$0.03950	16,362,395
4 August 2017	7 years after vesting	\$0.05390	11,353,565
14 June 2018	7 years after vesting	\$0.07035	13,337,370
			41,053,330

Options per the above table were granted under the Company's Executive Share and Option Plan (ESOP).

Further details with regards to the ESOP are provided as part of the Remuneration Report on pages 14 to 18.

During the year ended 30 June 2018, there were no shares in Mitchell Services Limited issued on the exercise of options exercised.

INDEMNIFICATION OF OFFICERS AND AUDITORS

During the financial year, the Company has given an indemnity or entered into an agreement to indemnify, or paid or agreed to pay insurance premiums as follows:

The Company has paid premiums to insure each of the Directors and Company Officers against liabilities for costs and expenses incurred by them in defending legal proceedings arising from their conduct while acting in the capacity of Director or Officer of the Company other than conduct involving a wilful breach of duty in relation to the Company. The total premiums paid in this regard amounted to \$98,505.

The Company has not otherwise, during or since the end of the financial year, except to the extent permitted by law, indemnified or agreed to indemnify an officer or auditor of the Company against a liability incurred as such an Officer or auditor.

DIRECTORS' MEETINGS

The following table sets out the number of Directors' meetings (including meetings of Committees of Directors) held during the financial year and the number of meetings attended by each Director (while they were a Director or Committee Member). During the financial year, 17 Board meetings, 2 Remuneration and Nomination Committee meetings and 3 Audit and Risk Committee meetings were held.

Directors	Board of Directors		Remuneration and Nomination Committee		Audit and Risk Committee	
	Entitled to Attend	Attended	Entitled to Attend	Attended	Entitled to Attend	Attended
N.A. Mitchell	17	17	-	-	-	-
P.R Miller						

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2018

	Note	2018 \$	2017 \$
ASSETS			
Current assets			
Cash and cash equivalents	3(a)	1,863,738	816,511
Trade and other receivables	4	17,608,675	7,120,015
Other financial assets	5	68,251	46,740
Other assets	6	1,154,077	823,162
Inventories	7	2,274,563	1,293,200
Intangibles	8	1,989,629	-
Assets held for sale	12	2,560,050	-
Total current assets		27,518,983	10,099,628
Non-current assets			
Other financial assets	5	15,278	11,652
Property, plant and equipment	13	30,740,385	26,932,379
Investment property	12	-	2,975,000
Other assets	6	18,000	18,000
Total non-current assets		30,773,663	29,937,031
Total assets		58,292,646	40,036,659
LIABILITIES			
Current liabilities			
Bank overdraft	3(b)	-	535,000
Trade and other payables	9	13,163,681	8,035,875
Other financial liabilities	10	6,071,669	2,326,838
Current tax liability	15	1,164,958	-
Provisions	11	2,724,543	1,241,178
Total current liabilities		23,124,851	12,138,891
Non-current liabilities			
Other financial liabilities	10	13,877,025	13,071,624
Provisions	11	256,306	181,175
Total non-current liabilities		14,133,331	13,252,799
Total liabilities		37,258,182	25,391,690
Net assets		21,034,464	14,644,969
EQUITY			

