



'Experience matters' is the belief that underpins everything we do.

Our attention to details reflects this belief. From the big, macro concepts and developments to the small, micro moments and thoughtful, sustainable touches, we embrace details which make an impact.

On 1 February 2018, Frasers Centrepoint Limited became Frasers Property Limited, transitioning to a multi-national brand that reflects our strong legacy, global nature and diverse property holdings. We pay great heed to both big and small details, ensuring that thoughtfulness, care and respect for our people and our stakeholders are exemplified throughout our business.

This year's annual report highlights some of the key elements that matter to us, and to the people in our properties. Whether it is a feature of an asset or a nuance of an engagement, we captured details and moments that illustrate our commitment to building meaningful experiences.

Our cover features Central Park Sydney, an integrated development that embodies the future of sustainable urban living. One Central Park, one of its residential components, won the 'Best Tall Building Worldwide' in 2014 for its visible use of green design. A defining feature of Central Park Sydney is its cantilevered heliostat. More than an iconic design element, the heliostat's motorised mirrors serve as a light source by reflecting light to the gardens and atrium below. At night, the cantilever is transformed into an LED light display titled 'Sea Mirror', creating illuminating encounters through the work of French artist Yann Kersale.

As a multi-national business of scale and diversity, we are equipped with the right insights and expertise in our commitment to deliver sustainable value to all our stakeholders.

At Frasers Property, we are excited for our bright future and our continued growth potential, rooted in a foundation that embodies experiences that matter.

# **Experience** matters.

We believe our customers' experience matters.

When we focus on our customers' needs, we gain valuable insights which guide our products and services. We create memorable and enriching experiences for our customers.

We believe our experience matters.

Our legacy is valuable and inspires our future successes. As a multi-national business of scale and diversity, we can bring the right expertise to create value for our customers. We celebrate the diversity of our people and the expertise they bring, and we commit ourselves to enabling their professional and personal development.

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All figures in this Annual Report are in Singapore currency unless otherwise specified

# **Corporate Narrative**

At Frasers Property Limited, the integrated portfolio and services we provide across the property value chain are unified by our commitment to deliver enriching and memorable experiences for our customers and stakeholders. We have businesses in Singapore, Australia, Europe, China and Southeast Asia, and our well-established hospitality footprint spans more than 80 cities across Asia Pacific, Europe, Middle East and Africa.

Our multi-national businesses operate across five asset classes and have a proven legacy of shaping successful residential, hospitality, retail, commercial and business parks, and logistics and industrial properties, with total assets of \$32.4 billion as at 30 September 2018. We are a sponsor of four vehicles listed on the Singapore Exchange Securities Trading Limited, comprising three REITs focused on retail, commercial and business parks, and logistics and industrial properties, and one stapled trust focused on hospitality properties.

Driven by our belief that experience matters, we deliver quality property products and services that meet the ever-evolving needs of businesses and communities. Across all our businesses, an unwavering respect for people, partnerships and collaboration has been the foundation for how we conduct ourselves. We strive to ensure that our products and services are guided by insights into the needs of our customers and create environments that our customers can thrive in.

Our legacy of strong leadership, expertise and integrity, commitment to progress, and belief that experience matters at every moment, are key to our continued success.

# **FPL Group** Strategy

#### Sustainable earnings growth

Achieve sustainable earnings growth through investment properties, development project pipeline and fee income

#### **Balanced** portfolio

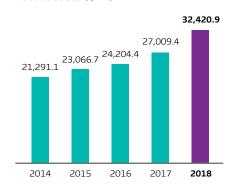
Grow asset portfolio in a balanced manner across geographies and property segments

#### **Optimise** capital productivity

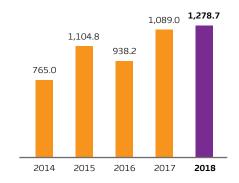
Optimise capital productivity through REIT platforms and active asset management initiatives



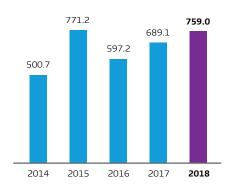
#### Total assets (\$'m)



#### Profit before interest and taxation (\$'m)



#### Attributable profit (\$'m)



# Our **Businesses**



#### **Singapore**

Frasers Property's business in Singapore comprises Frasers Property Singapore (FPS), and two REITs listed on the Singapore Exchange Securities Trading Limited (SGX-ST) – Frasers Centrepoint Trust (FCT) and Frasers Commercial Trust (FCOT).

FPS builds, owns, develops and/or manages residential, retail, and office and business properties in Singapore. Over the years, FPS has developed over 21,000 quality homes and currently oversees a portfolio of 121 shopping malls, the majority of which are strategically located in various established residential townships, and 10 office and business properties.

FCT's property portfolio comprises six suburban malls in Singapore, managed by FPS, with a combined appraised value of \$2.7 billion<sup>2</sup>. FCT also holds a 31.2%<sup>2</sup> stake in Hektar Real Estate Investment Trust, a retail-focused REIT listed in Malaysia.

FCOT invests primarily in quality income-producing commercial properties and has a portfolio of six quality commercial buildings. Two properties are located in Singapore and managed by FPS, three properties are located in Australia, and one property is located in the United Kingdom (UK). FCOT's portfolio has a combined appraised value of approximately \$2.1 billion<sup>2</sup>.

#### Australia

Frasers Property's business in Australia comprises Frasers Property Australia (FPA) and Frasers Logistics & Industrial Trust (FLT).

FPA is one of Australia's major diversified property groups, with activities covering the development of residential land, housing and apartments, the development of and investment in income-producing commercial and industrial properties, and property management. FPA has offices in Sydney, Melbourne, Brisbane and Perth. In addition, we maintain residential sales offices in Hong Kong, Shanghai and Singapore.

FLT, listed on the SGX-ST, has a portfolio concentrated in major logistics and industrial markets in Australia, Germany and the Netherlands. With a total gross lettable area of approximately 2.0 million sq m across 83 logistics and industrial properties<sup>3</sup>, FLT's portfolio is worth approximately A\$3.0 billion<sup>2</sup> (approximately \$2.9 billion).

managed by FPS As at 30 September 2018

Includes Mandeveld 12, Meppel, the Netherlands, which was acquired on 31 October 2018





#### Hospitality

Frasers Property's hospitality business comprises Frasers Hospitality (FH) and Frasers Hospitality Trust (FHT).

FH has interest in and/or manages award-winning serviced residences, hotel residences, and lifestyle boutique hotels in over 80 cities across Asia, Australia, Europe, the Middle East and Africa.

The stable of brands were developed to meet the evolving lifestyle needs of today's discerning travellers; the gold-standard Fraser Suites, Fraser Place and Fraser Residence for extended stays; Modena by Fraser, a mid-scale serviced residence that places simplicity, and holistic wellness at the heart of modern living; and Capri by Fraser, an upscale, design-led hotel residence, with a focus on social living. In addition, Frasers Hospitality manages a portfolio of 34 upper upscale boutique hotels in key cities in the UK, operating under the Malmaison and Hotel du Vin brands.

Including those in the pipeline, FH's global portfolio stands at over 24,000 units in more than 150 properties across more than 80 cities.

FHT is the first global hotel and serviced residence trust to be listed on the SGX-ST. FHT has 15 quality properties strategically located across key cities in Asia, Australia, the UK, and Germany.

#### **Europe and rest of Asia**

#### **Continental Europe**

Frasers Property's business in Continental Europe comprises Frasers Property Europe (FPE), which owns, develops and manages a well-diversified and robust logistics and light industrial property portfolio in Germany, the Netherlands and Austria. FPE's focus is on reputable tenants in major submarkets of the active geographies of the business, and on adding value through actively managing properties that are critical to the core activities of tenants. With offices in Amsterdam, Cologne and Munich, FPE has an ideal reach for the current activities and regional markets of the business.

#### **United Kingdom**

Frasers Property's business in the UK comprises Frasers Property UK (FPUK). Over the years, FPUK has successfully developed over 1,100 homes. It continues its residential development activities and has a commercial property development in the pipeline. The Group has, in the last year, strengthened FPUK's platform capabilities and built a substantial and well-diversified investment portfolio of business parks valued at \$1.7 billion<sup>1</sup>.

Frasers Property's business in China comprises Frasers Property China (FPC) which develops residential, commercial, logistics and business park properties. FPC has built 10,300 homes to date with three projects under development in Suzhou, Shanghai and Chengdu.

#### Thailand

In Thailand, Frasers Property's business comprises an 89.5%<sup>2</sup> deemed stake in TICON Industrial Connection Public Company Limited (TICON) and a 39.9% stake in Golden Land Property Development Public Company Limited (Golden Land). Both companies are listed on the Stock Exchange of Thailand. TICON is one of the largest logistics and industrial real estate developers in Thailand. It owns and manages factories and warehouses for lease in 16 industrial estates and 24 logistics locations throughout the country. Golden Land's portfolio comprises residential and commercial property development, as well as property management and property advisory services. Frasers Property is also the development manager of One Bangkok, and has a 19.8% stake in this upcoming project, the largest integrated precinct in Thailand.

#### **Vietnam**

Frasers Property's business in Vietnam comprises Frasers Property Vietnam (FPV), which is developing Q2 Thao Dien, a residential-cum-commercial project on a 1-hectare prime site in District 2 of Ho Chi Minh City. FPV also has a 75%-interest in Me Linh Point, a 21-storey retail/office building in District 1, Ho Chi Minh City.

- As at 30 Setember 2018
- FPL holds approximately 41.0% through its wholly owned subsidiary, Frasers Property Holdings Thailand Co., Ltd., and 48.5% through Frasers Assets Co., Ltd., a 49:51 joint venture with TCC Assets Co., Ltd.

# **Our Global Presence**

### \$34.3 billion assets under management<sup>1</sup> across 5 asset classes



### Residential

Australia China Malaysia Singapore Thailand United Kingdom Vietnam

#### Commercial

Australia China Malaysia Singapore Thailand United Kingdom Vietnam

### Logistics/ **Industrial**

Australia Austria China Germany Thailand Netherlands

### **Business Park**

United Kingdom

### **Hospitality** Australia

Bahrain Cambodia<sup>3</sup> China France Germany Hungary India Indonesia Japan Kuwait³ Malaysia Morocco<sup>3</sup> Myanmar<sup>3</sup> Nigeria Oman Philippines Qatar Saudi Arabia Singapore South Korea Spain Switzerland Thailand Turkey

**United Kingdom** Germany **Netherlands Austria** France ( Switzerland Hungary Spain Turkey Morocco<sup>3</sup> Saudi Arabia Kuwait<sup>3</sup> Bahrain 🛑 Qatar • UAE Oman ( Nigeria

- Comprises the full asset value of property assets in which the Group has an interest, including assets held by its REITs, stapled trust, joint ventures and associates, and acquisitions pending completion Including both owned and managed properties; and units pending opening

UAE

United Kingdom Vietnam

Property pending opening





# Our **Milestones**

#### 1988

Centrepoint Properties Limited (CPL) was listed on the Main Board of the Singapore Exchange Securities Trading Limited (SGX-ST)

#### 1990

CPL became a subsidiary of Fraser and Neave, Limited (F&NL)

#### 1992

Northpoint Shopping Centre, Singapore's pioneer suburban retail mall in Yishun; Bridgepoint, a retail mall in Sydney; and Alexandra Point, CPL's first office project, were launched

#### 1993

The Anchorage, CPL's first residential project, was redeveloped from F&N Singapore's old brewery and soft drink plants

#### 1996

CPL's first overseas office project, Me Linh Point, a commercial and retail centre in Ho Chi Minh City was developed

#### 1997

Alexandra Technopark, CPL's first business space project was developed and launched

#### 1998

CPL's first two hospitality projects, Fraser Suites and Fraser Place in Singapore, were launched

#### 2000

Pavilions on the Bay in Australia and Annandale House in the United Kingdom (UK), CPL's first overseas residential projects, were developed

#### 2001

Jingan Four Seasons in Shanghai was CPL's first residential project launched in China

#### 2002

- CPL launched serviced residences in the UK, South Korea and the Philippines
- CPL was delisted from SGX-ST and became a wholly owned subsidiary of F&NL

#### 2006

- CPL was rebranded Frasers Centrepoint Limited (FCL)
- FCL launched its first REIT, Frasers Centrepoint Trust, which is listed on the Main Board of SGX-ST

#### 2008

FCL acquired a stake in Allco Commercial REIT (Allco) and the entire stake of Allco's manager, and rebranded the REIT Frasers Commercial Trust (FCOT). FCOT is listed on the Main Board of SGX-ST

#### 2013

· FCL became a member of the TCC Group

#### 2014

- FCL was listed by way of introduction on the Main Board of SGX-ST
- Frasers Hospitality Trust was listed on the Main Board of SGX-ST. It is the first global hotel and serviced residence stapled group to be listed on the SGX-ST
- FCL wholly acquired Australand, an Australian property company

#### 2015

- FCL acquired leading boutique lifestyle hotel brands Malmaison and Hotel du Vin in the UK
- Australand was rebranded as Frasers Property Australia

#### 2016

- Frasers Logistics & Industrial Trust was listed on the Main Board of SGX-ST
- FCL acquired a 35.6% stake in Golden Land Property Development Public Company Limited (Golden Land) which is listed on the Stock Exchange of Thailand
- FCL entered into a conditional agreement to acquire a 70% stake in a joint venture with local partners to develop a residential-cum-commercial project in District 2, Ho Chi Minh City, Vietnam. The acquisition was completed in 2017

#### 2017

- FCL acquired a 99.5% stake in Geneba Properties N.V. (Geneba) which was listed in the Netherlands
- FCL acquired an additional 4.3% stake in Golden Land and a 41.0% stake in TICON Industrial Connection Public Company Limited (TICON) in Thailand. FCL entered into a joint venture with TCC Assets (Thailand) Co., Ltd to develop One Bangkok, the largest private sector property development initiative undertaken in Thailand



#### 2018

#### FCL was rebranded to Frasers Property Limited



#### **Enhanced logistics and industrial platform**

- Completed part of Alpha Industrial acquisition comprising its platform and 12 of 22 assets
- Completed buy-out of remaining 0.55% minority stake in Geneba Properties and delisted Geneba
- Rebranded Geneba and Alpha Industrial to Frasers Property Europe
- Increased deemed interest in TICON  $^{\rm 1}$  from approximately 41.0% to 89.5%

#### Portfolio expanded to include business parks in the UK

 Completed the acquisition of five wholly owned business parks in the UK and one via a 50:50 joint venture with FCOT

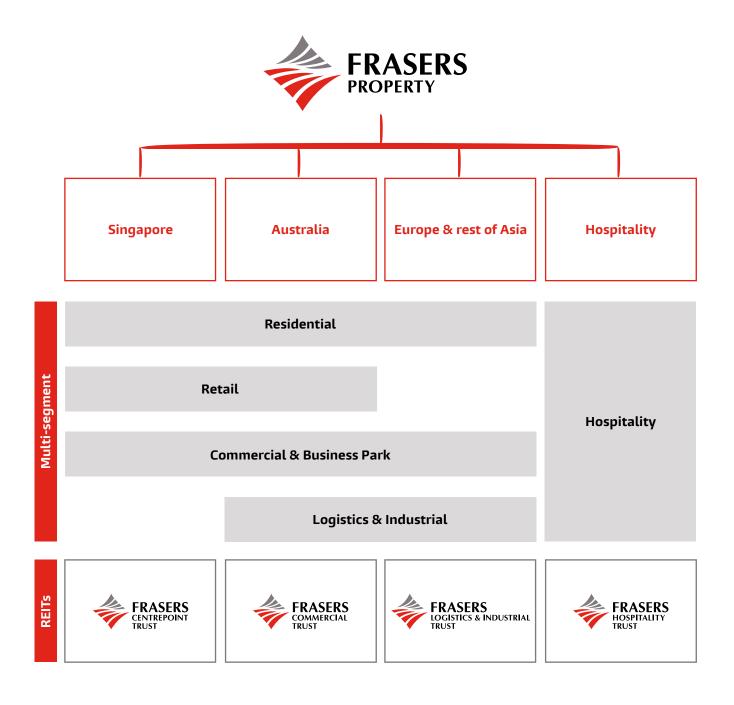
### Investments in the co-working sector

- Joint investment of US\$176.9 million (\$241.6 million) with GIC and JustCo to develop an Asian co-working platform
- TICON and JustCo formed a 51:49 joint venture to develop a co-working business in Thailand



FPL holds approximately 41.0% through its wholly owned subsidiary, Frasers Property Holdings Thailand Co., Ltd., and 48.5% through Frasers Assets Co., Ltd., a 49:51 joint venture with TCC Assets Co., Ltd.

# Group **Structure**



# **Financial Highlights**

	2014 <sup>1</sup>	2015	2016	2017	2018
Revenue (\$'m)	2,203.0	3,561.6	3,439.6	4,026.6	4,311.6
Profit before interest, fair value change on investment properties, taxation and exceptional items (\$'m)	765.0	1,104.8	938.2	1,089.0	1,278.7
Profit before taxation (\$'m)					
Before fair value change on investment properties and exceptional items	721.2	955.4	796.0	968.0	998.6
After fair value change on investment properties and exceptional items	807.3	1,196.5	960.3	1,248.0	1,476.9
Attributable profit (\$'m)					
Before fair value change and exceptional items	469.8	543.8	479.9	488.2	507.2
After fair value change and exceptional items	500.7	771.2	597.2	689.1	759.0
Earnings per share (cents) <sup>2</sup>					
Attributable profit before fair value change on investment properties and exceptional items	19.1	17.2	14.3	14.6	14.7
Attributable profit after fair value change on investment properties and exceptional items	20.4	25.0	18.4	21.5	23.4
Dividend per share					
Ordinary shares (cents)	8.6	8.6	8.6	8.6	8.6
Net asset value (share capital & reserves) (\$'m)	6,414.3	6,509.5	6,661.1	7,154.7	7,362.1
Net asset value per share (\$)	2.22³	2.25	2.30	2.46	2.53
Return on average shareholders' equity (%)					
Attributable profit before fair value change on investment properties and exceptional items	7.5	7.7	6.3	6.1	5.9

Notes

Certain accounting policies or accounting standards had changed in the financial years ended 30 September 2015
Financial information for 2014 has been restated to take into account the retrospective adjustments relating to FRS 110 and FRS 111
Based on weighted average number of ordinary shares in issue. In 2014, 2015, 2016, 2017 and 2018, weighted average number of shares was 2,457,316,000, 2,893,873,000, 2,898,893,000, 2,904,157,000 and 2,910,558,000, respectively
Calculated based on 2,889,813,000 shares in issue as at listing date of 9 January 2014

# **Board of Directors**

AS AT 30 SEPTEMBER 2018



Charoen Sirivadhanabhakdi, 74 Non-Executive and Non-Independent Chairman

Date of appointment as a director: 25 Oct 2013 Length of service as director: 4 years 11 months (as at 30 September 2018)

#### Board committees served on

Board Executive Committee (Chairman)

#### Academic & professional qualifications

- Honorary Doctoral Degree in Marketing, Rajamangala University of Technology Isan,
- · Honorary Doctoral Degree in Buddhism (Social Work) from Mahachulalongkornrajavidyalaya, Thailand
- · Honorary Doctorate Degree in Business Administration, Sasin Graduate Institute of Business Administration of Chulalongkorn University, Thailand
- Honorary Doctoral Degree in Hospitality Industry and Tourism, Christian University of Thailand, Thailand
- · Honorary Doctoral Degree in Sciences and Food Technology, Rajamangala University of Technology Lanna, Thailand
- · Honorary Doctoral Degree in International Business Administration, University of the Thai Chamber of Commerce, Thailand
- · Honorary Doctoral Degree in Management, Rajamangala University of Technology Suvarnabhumi, Thailand
- Honorary Doctor of Philosophy in Business Administration, Mae Fah Luang University, Thailand
- Honorary Doctoral Degree in Business Administration, Eastern Asia University, Thailand
- Honorary Doctoral Degree in Management, Huachiew Chalermprakiet University, Thailand
- Honorary Doctoral Degree in Industrial Technology, Chandrakasem Rajabhat University, Thailand
- Honorary Doctoral Degree in Agricultural Business Administration, Maejo Institute of Agricultural Technology, Thailand

#### Present directorships in other companies (as at 30 September 2018)

**Listed companies** 

- Berli Jucker Public Company Limited (Chairman)
- Fraser and Neave, Limited (Chairman)
- · Thai Beverage Public Company Limited (Chairman)

#### Listed REITs/Trusts Nil

- · Asset World Corp Public Company Limited
- · Bangyikhan Distillery Group of Companies (Chairman)
- Beer Thai (1991) Public Company Limited (Chairman)
- Cristalla Co., Ltd. (Chairman)
- International Beverage Holdings Limited (Chairman)
- North Park Golf and Sports Club Co., Ltd. (Chairman)
- Plantheon Co., Ltd. (Chairman)
- Siriwana Co., Ltd. (Chairman)
- Southeast Group Co., Ltd. (Chairman)
- TCC Assets (Thailand) Company Limited
- TCC Asset World Corporation Limited (Chairman)
- TCC Corporation Limited (Chairman)
- TCC Land Co., Ltd. (Chairman)
- Thai Group Holdings Public Company Limited (Chairman)
- · TCC Group of Companies

#### **Major appointments** (other than directorships)

#### Past directorships in listed companies held over the preceding 3 years (from 01 October 2015 to 30 September 2018)

Big C Supercenter Public Company Limited (It was delisted from Stock Exchange of Thailand on 28 September 2017)

#### Past major appointments

Nil

#### Others

- Darjah Kebesaran Panglima Setia Mahkota (P.S.M.) which carries the title 'Tan Sri' from
- Royal Order of Sahametrei, Grand Officer of the Most Noble Order of the Rajamitrabhorn of Cambodia



Khunying Wanna Sirivadhanabhakdi, 75 Non-Executive and Non-Independent Vice Chairman

Date of appointment as a director: 07 Jan 2014 Length of service as director: 4 years 8 months (as at 30 September 2018)

## Board committees served on

#### Academic & professional qualifications

- Honorary Doctoral Degree in Buddhism (Social Work), Mahachulalongkornrajavidyalaya,
- Honorary Doctoral Degree (Management), Mahidol University, Thailand
- · Honorary Doctorate of Philosophy (Business Management), University of Phayao, Thailand
- Honorary Doctoral Degree from the Faculty of Business Administration and Information Technology, Rajamangala University of Technology Tawan-ok, Thailand
- Honorary Doctor of Philosophy in Social Sciences, Mae Fah Luang University, Thailand
- Honorary Doctoral Degree in Business Administration, Chiang Mai University, Thailand
- Honorary Doctoral Degree in Agricultural Business Administration, Maejo Institute of Agricultural Technology, Thailand
- Honorary Doctoral Degree in Bio-technology, Ramkhamhaeng University, Thailand

#### Present directorships in other companies (as at 30 September 2018)

**Listed companies** 

- Berli Jucker Public Company Limited (Vice Chairman)
- · Fraser and Neave, Limited (Vice Chairman)
- · Thai Beverage Public Company Limited (Vice Chairman)

Listed REITs/Trusts Nil

#### Others

- Asset World Corp Public Company Limited (Vice Chairman)
- Beer Thip Brewery (1991) Co., Ltd. (Chairman)
- Cristalla Co., Ltd (Vice Chairman)
- International Beverage **Holdings Limited** (Vice Chairman)
- North Park Golf and Sports Club Co., Ltd. (Vice Chairman)
- Plantheon Co., Ltd. (Vice Chairman)
- Sangsom Co., Ltd (Chairman)
- Siriwana Co., Ltd. (Vice Chairman)
- Southeast Group Co., Ltd. (Vice Chairman)
- TCC Assets (Thailand) Company Limited
- TCC Asset World Corporation Limited
- TCC Corporation Limited (Vice Chairman)
- TCC Land Co., Ltd. (Vice Chairman)
- Thai Group Holdings Public Company Limited (Vice Chairman)
- TCC Group of Companies

## **Major appointments** (other than directorships)

#### Past directorships in listed companies held over the preceding 3 years (from 01 October 2015 to 30 September 2018)

Big C Supercenter Public Company Limited (It was delisted from Stock Exchange of Thailand on 28 September 2017)

## Past major appointments

#### Others

Royal Order of Cambodia, Grand Cross of the Most Nobel Order of the Rajamitrabhorn (First Class) in Diplomacy



Panote Sirivadhanabhakdi, 40 **Group Chief Executive Officer Executive and Non-Independent Director** 

Date of appointment as a director: 08 Mar 2013 Length of service as director: 5 years 6 months (as at 30 Sep 2018)

#### Board committees served on

- **Board Executive Committee**
- Risk Management Committee

#### Academic & professional qualifications

- Master of Science in Analysis, Design and Management of Information Systems, London School of Economics and Political Science, UK
- Bachelor of Science in Manufacturing Engineering, Boston University, USA
- Certificate in Industrial Engineering and Economics, Massachusetts University, USA

#### Present directorships in other companies (as at 30 Sep 2018)

**Listed companies** 

- · TICON Industrial Connection **Public Company Limited**
- Golden Land Property Development Public Company Limited (Vice Chairman)
- Thai Beverage Public Company Limited
- Univentures Public Company Limited

#### **Listed REITs/Trusts**

- · Frasers Hospitality Asset Management Pte Ltd, Manager of Frasers Hospitality Real Estate Investment Trust
- Frasers Hospitality Trust Management Pte Ltd, Manager of Frasers Hospitality Business Trust

 Frasers Logistics & Industrial Asset Management Pte Ltd, Manager of Frasers Logistics & Industrial Trust

#### Others

- Beer Thip Brewery (1991) Co., Ltd.
- Blairmhor Distillers Limited
- Blairmhor Limited
- InterBev (Singapore) Limited
- International Beverage Holdings (China) Limited
- International Beverage **Holdings Limited**
- International Beverage Holdings (UK) Limited
- Sura Bangyikhan Group of Companies

#### Major appointments (other than directorships)

- Singapore Management University (Director/Board of Trustees)
- Real Estate Developers' Association of Singapore (REDAS) (Management Committee)

#### Past directorships in listed companies held over the preceding 3 years from 01 Oct 2015 to 30 Sep 2018)

Berli Jucker Public Company Limited

#### Past major appointments

Chief Executive Officer of Univentures Public Company Limited

#### Others

### **Board of Directors**

AS AT 30 SEPTEMBER 2018



Charles Mak Ming Ying, 66 Non-Executive and Lead Independent Director



#### Board committees served on

Length of service as director:

Date of appointment as a

director: 25 Oct 2013

4 years 11 months

(as at 30 Sep 2018)

- Audit Committee (Chairman)
- Board Executive Committee (Vice Chairman)
- Remuneration Committee
- Nominating Committee
- Risk Management Committee

#### Academic & professional qualifications

- Master of Business Administration, PACE University, USA
- Bachelor of Business Administration, PACE University, USA

#### Present directorships in other companies (as at 30 Sep 2018)

**Listed companies** 

· Fraser and Neave, Limited

Listed REITs/Trusts Nil

Others Nil

#### **Major appointments** (other than directorships)

- · Senior Advisor to Morgan Stanley Asia's Investment Banking Division
- Pace University, USA (Board of Trustees)

# Past major appointments

30 Sep 2018)

- Morgan Stanley Asia Pacific (Vice-Chairman)
- Morgan Stanley International Wealth Management (President)
- Chairman and Director of Bank Morgan Stanley AG
- Director in Morgan Stanley Asia Limited and a member of Morgan Stanley's Asia Pacific Executive Committee, the Morgan Stanley Wealth Management Committee and the International Operating Committee
- Managing Director and Head of Morgan Stanley Asia Pacific Private Wealth Management
- **Executive Director and** Senior Investment Adviser of Morgan Stanley's Private Wealth Management Group

### Others

Nil



Chan Heng Wing, 71 Non-Executive and Independent Director

Date of appointment as a director: 25 Oct 2013 Length of service as director: 4 years 11 months (as at 30 Sep 2018)

#### Board committees served on

- Nominating Committee
- Risk Management Committee
- Remuneration Committee

#### Academic & professional qualifications

- Master of Science, Columbia Graduate School of Journalism, USA
- Master of Arts, University of Singapore
- Bachelor of Arts (Honours), University of Singapore

#### Present directorships in other companies (as at 30 Sep 2018)

**Listed companies** 

- Banyan Tree Holdings Ltd.
- Fraser and Neave, Limited

#### Listed REITs/Trusts

· EC World Asset Management Pte Ltd

#### Others

- Fusang Family Office Ltd (HK)
- **Fusang Investment Office** Ltd (HK)
- One Bangkok Holdings Co., Ltd.
- Precious Quay Pte. Ltd.
- Precious Treasures Pte. Ltd.

#### Major appointments (other than directorships)

- Ministry of Foreign Affairs: Non-resident Ambassador to
- Milken Institute Asia Center (Senior Advisor)

Past directorships in listed companies held over the preceding 3 years (from 01 Oct 2015 to 30 Sep 2018) Nil

#### Past major appointments

- · Managing Director, International Relations, Temasek Holdings
- Singapore's Consul General to Hong Kong and Shanghai
- Singapore's Ambassador to Thailand
- Press Secretary to Prime Minister Goh Chok Tong
- Director of the Media Division, Ministry of Communications and Information
- Chief Representative of Temasek International in China

#### Others

Nil



Philip Eng Heng Nee, 72 Non-Executive and Independent Director



#### Board committees served on

- · Remuneration Committee (Chairman)
- Audit Committee

#### Academic & professional qualifications:

- Bachelor of Commerce in Accountancy, University of New South Wales, Australia
- · Associate Member, Institute of Chartered Accountants in Australia
- Chartered Accountant (Singapore)

#### Present directorships in other companies (as at 30 Sep 2018)

**Listed companies** 

- · Ezra Holdings Limited
- · PT Adira Dinamika Multi Finance Tbk (Commissioner)

#### Listed REITs/Trusts

- Frasers Centrepoint Asset Management Ltd, Manager of Frasers Centrepoint Trust
- Hektar Asset Management Sdn Bhd, Manager of Hektar Real Estate Investment Trust

- · ALPS Pte. Ltd. (fka Agency for Healthcare Supply Chain Pte. Ltd.)
- · Frasers Hospitality International Pte. Ltd.
- · Frasers Property Australia Pty Limited
- Heliconia Capital Management Pte. Ltd.
- Transmex Systems International Pte. Ltd.
- · Vanda 1 Investments Pte. Ltd.

#### **Major appointments** (other than directorships)

Ministry of Foreign Affairs: Singapore's Non-Resident High Commissioner to Canada

#### Past directorships in listed companies held over the preceding 3 years from 01 Oct 2015 to 30 Sep 2018)

- MDR Limited (Chairman)
- The Hour Glass Limited

#### Past major appointments

· Group Managing Director, Jardine Cycle and Carriage Group

### Others

Nil



Tan Pheng Hock, 61 Non-Executive and Independent Director

Date of appointment as a director: 20 Mar 2017 Length of service as director: 1 year 6 months (as at 30 Sep 2018)

## Board committees served on

#### Academic & professional qualifications

- Master of Science (Management), Stanford University, USA
- Bachelor of Science, Marine Engineering (First Class Honours), University of Surrey, UK

#### Present directorships in other companies (as at 30 Sep 2018)

**Listed companies** Nil

#### Listed REITs/Trusts Nil

#### Others

- Design Education Review Committee (Chairman)
- · Learning Gateway Ltd (Chairman)1
- · Lifelong Learning **Endowment Fund Advisory** Council (Chairman)1
- National Neuroscience Institute (NNI) Fund Committee, SingHealth Fund (member)
- SkillsFuture Singapore Agency (Chairman)1
- The Civil Aviation Authority of Singapore (Board member)

#### **Major appointments** (other than directorships)

- Advisor of Temasek International<sup>1</sup>
- Advisor of Accuracy Singapore<sup>2</sup>

Past directorships in listed companies held over the preceding 3 years (from 01 Oct 2015 to 30 Sep 2018)

#### Past major appointments

- President & CEO of ST Engineering
- Group President of ST Engineering
- Group's President of Corporate Affairs, ST Engineering
- President of Singapore Technologies Automotive Ltd, now known as ST Kinetics

### Others

- Outstanding CEO of the Year at the Singapore Business Awards 2014
- Asia Business Leader of the Year at the 12th CNBC Asia Business Leaders Award 2013
- **Esteemed Honorary** Fellowship by the Asean Federation of Engineering Organisations (AFEO)
- The Best CEO (market cap of \$1 billion and above), Singapore Corporate Awards 2012
- CNBC Asia Talent Management Award, 2009
- The first Asian Chief Executive to receive the Walter L. Hurd Foundation World Executive Medal by Asia Pacific Quality Organisation
- Stepped down with effect from
- 30 September 2018 Appointed Advisor of Accuracy Singapore with effect from 1 October 2018

### **Board of Directors**

AS AT 30 SEPTEMBER 2018



Wee Joo Yeow, 71 Non-Executive and Independent Director

Date of appointment as a director: 10 Mar 2014 Length of service as director: 4 years 6 months (as at 30 Sep 2018)

#### Board committees served on

- **Board Executive Committee**
- · Audit Committee

#### Academic & professional qualifications

- · Master of Business Administration, New York University, USA
- Bachelor of Business Administration (BBA Honours), University of Singapore

#### Present directorships in other companies (as at 30 Sep 2018)

**Listed companies** 

- **PACC Offshore Services** Holdings Ltd
- Oversea-Chinese Banking Corporation Limited
- Great Eastern Holdings Limited

#### Listed REITs/Trusts

• Mapletree Industrial Trust Management Ltd, Manager of Mapletree Industrial Trust

Others Nil

**Major appointments** (other than directorships) Nil

Past directorships in listed companies held over the preceding 3 years (from 01 Oct 2015 to 30 Sep 2018)

#### Past major appointments

Managing Director and Head of Corporate Banking Singapore, United Overseas Bank Limited

#### Others

Nil



#### Weerawong Chittmittrapap, 60 Non-Executive and Independent Director

Date of appointment as a director: 25 Oct 2013 Length of service as director: 4 years 11 months (as at 30 Sep 2018)

#### Board committees served on

- Nominating Committee (Chairman)
- Risk Management Committee

#### Academic & professional qualifications

- Thai Barrister-at-Law and the first Thai lawver admitted to the New York State Bar
- Master of Law, University of Pennsylvania, USA
- Bachelor of Law, Chulalongkorn University, Thailand

#### Present directorships in other companies (as at 30 Sep 2018)

**Listed companies** 

- Berli Jucker Public Company Limited
- SCB Life Assurance Public Company Limited
- Siam Commercial Bank **Public Company Limited**
- Bangkok Dusit Medical Services Public Company Limited
- **Asset World Corporation Public Company Limited**

#### Listed REITs/Trusts Nil

Big C Supercenter Public Company Limited

#### Major appointments (other than directorships)

- King Prajadhipok's Institute (Special Lecturer)
- Chulalongkorn University (Special Lecturer)
- Thammasat University (Special Lecturer)

#### Past directorships in listed companies held over the preceding 3 years (from 01 Oct 2015 to 30 Sep 2018)

Thai Airways International Public Company Limited

#### Past major appointments

• Weerawong, Chinnavat & Peangpanor Limited (Chairman)

### Others

Nil



Chotiphat Bijananda, 54 Non-Executive and Non-Independent Director



#### Board committees served on

 Risk Management Committee (Chairman)

(as at 30 Sep 2018)

- · Board Executive Committee (Vice Chairman)
- · Nominating Committee

#### Academic & professional qualifications:

- Master of Business Administration, Finance, University of Missouri, USA
- Bachelor of Laws, Thammasat University, Thailand

#### Present directorships in other companies (as at 30 Sep 2018)

**Listed companies** 

- Fraser and Neave, Limited
- · Golden Land Property Development Public Company Limited
- · Sermsuk Public Company Limited
- TICON Industrial Connection **Public Company Limited**

**Listed REITs/Trusts** Nil

#### Others

- · Frasers Property Australia Pty Limited
- · Southeast Group Co., Ltd. (President)
- Southeast Insurance Public Co., Ltd. (Chairman)
- Southeast Life Insurance Public Co., Ltd. (Chairman)
- Southeast Capital Co., Ltd. (Chairman)
- TCC Assets Limited
- Big C Services Co., Ltd.

#### **Major appointments** (other than directorships) Nil

Past directorships in listed companies held over the preceding 3 years (from 01 Oct 2015 to 30 Sep 2018) Nil

Past major appointments

Others Nil



Sithichai Chaikriangkrai, 64 Non-Executive and Non-Independent Director

Date of appointment as a director: 07 Aug 2013 Length of service as director: 5 years 1 month (as at 30 Sep 2018)

#### Board committees served on

- **Board Executive Committee**
- Audit Committee
- Risk Management Committee

#### Academic & professional qualifications

- Bachelor of Accountancy (First Class Honours), Thammasat University, Thailand
- Diploma in Computer . Management, Chulalongkorn University, Thailand
- Certificate of the Mini MBA Leadership Management, Kasetsart University, Thailand

#### Present directorships in other companies (as at 30 Sep 2018)

**Listed companies** 

- Berli Jucker Public Company Limited
- Fraser and Neave, Limited
- Golden Land Property Development Public Company Limited
- Oishi Group Public Company Limited
- Siam Food Products Public Company Limited
- Sermsuk Public Company Limited
- Thai Beverage Public Company Limited
- Univentures Public Company Limited

**Listed REITs/Trusts** Nil

#### Others

- Asset World Corp PCL
- Big C Retail Holding Company Limited
- Eastern Seaboard Industrial Estate (Rayong) Company Limited
- Petform (Thailand) Co., Ltd.
- TCC Assets (Thailand) Company Limited
- Thai Beverage Can Co., Ltd.
- Univentures REIT Management Co., Ltd.

#### **Major appointments** (other than directorships)

Thai Beverage Public Company Limited (Chief Financial Officer)

Past directorships in listed companies held over the preceding 3 years (from 01 Oct 2015 to 30 Sep 2018)

Past major appointments

#### Others

Nil

# Group Management

AS AT 30 SEPTEMBER 2018



Panote Sirivadhanabhakdi, 40 **Group Chief Executive Officer** Frasers Property Limited

Panote is responsible for developing and driving the Group's growth strategies and delivering sustainable returns for the business. He provides leadership to all of Frasers Property's business units and helms the development and management of the Group's businesses. As a member of FPL's Board of Directors since 8 March 2013, he also serves on the Board Executive Committee and Risk Management Committee.

Prior to his current appointment on 1 October 2016, Panote had assumed various senior leadership positions within the TCC Group.

He is a member of the Board of Trustees of the Singapore Management University and the Management Committee of the Real Estate Developers' Association of Singapore (REDAS).

Panote holds a Master of Science from the School of Management at the London School of Economics and Political Science in the United Kingdom, and a Bachelor of Science in Manufacturing Engineering from Boston University in the USA.



Chia Khong Shoong, 47 Group Chief Corporate Officer Frasers Property Limited

As Group Chief Corporate Officer, Khong Shoong looks after Group Corporate Secretariat and Legal, Group Business Process Design and Technology Solutions, Sustainability and Corporate Administration. He oversees the development and formulation of Group strategies to streamline business processes, drive synergies and improve profitability. He also assists Frasers Property's Group Chief Executive Officer in overseeing the evaluation, execution and implementation of groupwide projects and strategy initiatives as well as the development of the Group's international businesses.

Khong Shoong was previously the Group Chief Financial Officer of FPL and its Chief Executive Officer for Australia, New Zealand and the United Kingdom. Prior to joining the Group on 2 March 2009, he held positions as Director, Investment Banking and Global Banking at The Hongkong & Shanghai Banking Corporation Ltd and Vice President, Global Investment Banking, Citigroup / Salomon Smith Barney / Schroders.

Khong Shoong holds a Master of Philosophy (Management Studies) from Cambridge University, United Kingdom and a Bachelor of Commerce (Accounting and Finance) from the University of Western Australia, Australia.



Loo Choo Leong, 50 Group Chief Financial Officer Frasers Property Limited

Choo Leong is responsible for all aspects of the Group's Finance functions. He has direct oversight of the Finance, Accounting, Treasury, Taxation, Risk Management and Investor Relations functions.

He joined Frasers Property on 1 March 2017 and was appointed Group Chief Financial Officer on 1 December 2017.

Before he joined FPL, Choo Leong held various positions including Chief Financial Officer of Pacific Radiance Limited and Group Head of Global Shared Services and Head of Regional Finance Office of the Sime Darby Group.

Choo Leong graduated with a Master of Business Administration (Distinction) from University of Strathclyde, United Kingdom. He is a Fellow of the Association of Chartered Certified Accountants, United Kingdom, a member of the Institute of Singapore Chartered Accountants, a member of the Singapore Institute of Directors and a member of the Malaysian Institute of Accountants.

## **Group Management**

AS AT 30 SEPTEMBER 2018



Uten Lohachitpitaks, 45 Group Chief Investment Officer Frasers Property Limited

Uten is responsible for the Group's investment, capital markets transactions, managing and monitoring the Group's portfolio of assets, devising strategies for acquisitions/divestments and liaising with investment partners. He also provides leadership for the Indochina markets, namely Thailand and Vietnam.

Prior to joining the Group on 1 October 2013, positions Uten held included Managing Director, Strategic Advisory at DBS Bank Ltd, Director, Investment Banking Division, United Overseas Bank (Thai) Public Company Limited and Vice President, Corporate & Investment Banking Group, DBS Bank Ltd.

Uten graduated with a Master of Business Administration and Bachelor of Business Administration from Assumption University, Thailand.



Sebastian Tan, 55 Group Chief Human Resources Officer Frasers Property Limited

Sebastian has global responsibilities for all aspects of the Group's Human Resources. He has direct oversight of the Group's Strategic Talent Management, Rewards and Leadership Development.

Before joining FPL on 17 August 2015, Sebastian held several appointments including Group Chief Human Resources Officer at Surbana Corporation, Advisory Director and Managing Director, Human Resources at Temasek Holdings and Director, Human Resources at American Express International.

Sebastian is currently Programme Director, Graduate Human Resources Certification Programme and a member of the Adjunct Faculty, Lee Kong Chian School of Business at Singapore Management University.

Sebastian holds a Master of Business Administration (Human Resources) and Bachelor of Science (Human Resources) from Northern Illinois University, USA



Zheng Wanshi, 37 Chief Strategy and Planning Officer Frasers Property Limited

Wanshi is responsible for the development and integration of FPL's strategy at the Group and business unit levels, and its execution across the global business, working in collaboration with the senior leadership team. In her role, Wanshi also oversees the Capital Allocation, Planning, Research, and Strategic Communications and Branding functions.

Prior to joining the Group on 8 February 2018, Wanshi held positions including Head of Investment Management at CapitaLand Limited, Director (Multi-asset Class Research) at Mount Kellett Capital (Hong Kong) Limited, and Vice President (Distressed Products Group/ Strategic Investment Group) at Deutsche Bank AG.

Wanshi holds a double degree from the University of Pennsylvania, USA where she graduated summa cum laude from the Wharton School with a Bachelor of Science in Economics and a Concentration in Finance, and from the College of Arts and Sciences with a Bachelor of Arts in Economics.



Christopher Tang Kok Kai, 57 Chief Executive Officer Frasers Property Singapore

Chris is responsible for Frasers Property Singapore. He oversees the Group's residential, retail and commercial business in Singapore as well as Frasers Centrepoint Trust and Frasers Commercial Trust.

Since Chris joined Frasers Property in 1 April 2001, he has held several appointments including Chief Executive Officer, Commercial and Greater China, Chief Executive Officer, Frasers Centrepoint Asset Management Ltd and General Manager, Strategic Planning and Asset Management.

Chris serves on the Board of Governors of Republic Polytechnic.

Chris graduated with a Master of Business Administration and a Bachelor of Science from National University of Singapore.

## **Group Management**

AS AT 30 SEPTEMBER 2018



Rodney Vaughan Fehring, 59 Chief Executive Officer Frasers Property Australia

Rod is responsible for Frasers Property Australia. He oversees the Group's residential, commercial, industrial and retail business in Australia as well as Frasers Logistics & Industrial Trust. He has 35 years of experience in the property development industry, primarily involved in large-scale urban development and urban renewal schemes.

Rod joined the Group on 22 March 2010. He was Executive General Manager, Residential at Australand before it was acquired by Frasers Property in 2014. He was subsequently appointed CEO of the Australian business. Prior to joining Frasers Property Australia, Rod held a number of positions including Managing Director and CEO of Lend Lease Primelife Ltd, CEO of Delfin Lend Lease Ltd, Executive General Manager (Vic) of Delfin Group Ltd, Chief Operating Officer of Urban Land Corporation, Victoria and General Manager (Property) of Australian Defence Industries Ltd.

He is Chairman of the Green Building Council of Australia and a member of Property Male Champions of Change which was established by the Property Council of Australia.

Rod holds a Bachelor of Applied Science and a Graduate Diploma in Sports Administration from La Trobe University, Australia, a Graduate Diploma in Urban & Regional Planning from RMIT University, Australia. He also graduated from the Advanced Management Program by The Wharton School, University of Pennsylvania, USA.



Choe Peng Sum, 58 Chief Executive Officer Frasers Hospitality

Peng Sum is responsible for Frasers Hospitality. He oversees the Group's business from investment and business development, to global expansion of its chain of gold-standard serviced residences and hotels worldwide, as well as Fraser Hospitality Trust.

Since his first appointment on 1 April 1996, Peng Sum has held several positions within the Group's hospitality business including Chief Operating Officer and General Manager of Hospitality. His hospitality experience includes positions as Resident Manager, Portman Shangri-La Hotel, Shanghai and Executive Assistant Manager, Shangri-La Hotel, Singapore.

Peng Sum was appointed by the Ministry of Education as Chairman of the Board of Directors of Crest Secondary. In addition, he serves as a Governing Council member of the Singapore Quality Awards, Spring Singapore. He is a member of the Boards of Governors of Anglo-Chinese School and SAFRA, and also a member of the SPC Complaints Panel (Laypersons), Singapore Pharmacy Council.

Peng Sum graduated with a Bachelor of Science with Distinction and was a member of Phi Kappa Phi at Cornell University, New York, USA. He was on the President's Honor Roll at Washington State University, USA and graduated from the Executive Development Programme at the International College of Hospitality Administration, BRIG, Switzerland.

# Corporate Information

#### **Board of Directors**

#### Mr Charoen Sirivadhanabhakdi

Non-Executive and Non-Independent Chairman

#### Khunying Wanna Sirivadhanabhakdi

Non-Executive and Non-Independent Vice Chairman

#### Mr Panote Sirivadhanabhakdi

**Group Chief Executive Officer** Executive and Non-Independent Director

#### Mr Charles Mak Ming Ying

Non-Executive and Lead Independent Director

#### Mr Chan Heng Wing

Non-Executive and Independent Director

#### Mr Philip Eng Heng Nee

Non-Executive and Independent Director

### Mr Tan Pheng Hock

Non-Executive and Independent Director

#### Mr Wee Joo Yeow

Non-Executive and Independent Director

#### Mr Weerawong Chittmittrapap

Non-Executive and Independent Director

#### Mr Chotiphat Bijananda

Non-Executive and Non-Independent Director

#### Mr Sithichai Chaikriangkrai

Non-Executive and Non-Independent Director

#### **Board Executive Committee**

Mr Charoen Sirivadhanabhakdi (Chairman)

Mr Charles Mak Ming Ying

(Vice Chairman)

Mr Chotiphat Bijananda

(Vice Chairman)

Mr Wee Joo Yeow Mr Panote Sirivadhanabhakdi

Mr Sithichai Chaikriangkrai

#### **Risk Management Committee**

Mr Chotiphat Bijananda (Chairman) Mr Charles Mak Ming Ying Mr Chan Heng Wing Mr Weerawong Chittmittrapap Mr Panote Sirivadhanabhakdi Mr Sithichai Chaikriangkrai

#### **Audit Committee**

Mr Charles Mak Ming Ying (Chairman)

Mr Philip Eng Heng Nee Mr Wee Joo Yeow Mr Sithichai Chaikriangkrai

#### **Nominating Committee**

Mr Weerawong Chittmittrapap (Chairman)

Mr Charles Mak Ming Ying Mr Chan Heng Wing Mr Chotiphat Bijananda

#### **Remuneration Committee**

Mr Philip Eng Heng Nee (Chairman) Mr Charles Mak Ming Ying Mr Chan Heng Wing

#### **Group Management**

#### Mr Panote Sirivadhanabhakdi

**Group Chief Executive Officer** 

#### Mr Chia Khong Shoong

**Group Chief Corporate Officer** 

#### Mr Loo Choo Leong

Group Chief Financial Officer

#### Mr Uten Lohachitpitaks

Group Chief Investment Officer

#### Mr Sebastian Tan

**Group Chief Human Resources** Officer

#### Ms Zheng Wanshi

Chief Strategy and Planning Officer

#### Mr Christopher Tang Kok Kai

Chief Executive Officer, Frasers **Property Singapore** 

#### Mr Rodney Vaughan Fehring

Chief Executive Officer, Frasers Property Australia

### Mr Choe Peng Sum

Chief Executive Officer, Frasers Hospitality

#### **Company Secretary**

**Ms Catherine Yeo** 

#### **Registered Office**

438 Alexandra Road #21-00 Alexandra Point Singapore 119958 Tel: (65) 6276 4882 Fax: (65) 6276 6328 frasersproperty.com

#### **Share Registrar**

Tricor Barbinder Share **Registration Services** 80 Robinson Road #02-00 Singapore 068898 Tel: (65) 6236 3333 Fax: (65) 6236 3405

#### **Auditors**

KPMG LLP Partner-in-charge: Mr Ronald Tay Ser Teck (Appointed on 29 January 2016)

### **Principal Bankers**

Australia and New Zealand Banking **Group Limited** Bangkok Bank Public Company Limited Bank of China Limited DBS Bank Ltd. Malayan Banking Berhad Mizuho Bank, Limited Oversea-Chinese Banking Corporation Limited Standard Chartered Bank Sumitomo Mitsui Banking Corporation United Overseas Bank Limited

# Chairman's **Statement**

Revenue and attributable profit before fair value change and exceptional items were \$4.312 million and \$507 million respectively. On the back of FPL's sound financial performance, the Board has proposed a final dividend of 6.2 cents per share. Including FPL's interim dividend of 2.4 cents per share, total dividend for FY18 is 8.6 cents per share.



FY18 **Total Dividend** 

With the support of our shareholders, the Group adopted a new name, Frasers Property Limited (FPL), in February 2018. This marked a significant milestone for the Group, as we consolidated the Group's multi-national businesses under a single powerful brand, Frasers Property, and employees came together as one, with one shared belief and one common set of values. Much has been said about the uncertainties we face today, but I firmly believe that with a collaborative and progressive mindset, the Group can continue to deliver long-term and sustainable value to shareholders.

#### Reinforcing the Group's resilience

FPL is well placed to manage real estate risks as a result of the steps taken to diversify geographically and across asset classes. To ensure that FPL remains in a position to optimise the benefits of a balanced portfolio, it is critical for the Group to maintain solid platforms in the selected geographies and asset classes. Having sound platforms in place will allow the Group to scale up quickly at the appropriate time to capture opportunities, while remaining steady when faced with headwinds.

#### Harnessing the collective strength of the Group

Over the course of the year, the Group has leveraged our strong network of platforms to good effect. Following the completion of acquisitions in Europe and further investments in Thailand, we now have an enhanced logistics and industrial platform, complemented by a capital recycling platform in the form of Frasers Logistics & Industrial Trust (FLT). The Group also scaled up our platform in the United Kingdom including investing in a business park together with Frasers Commercial Trust (FCOT). The integrated value chain that we have in place enables both FPL and the Group's REITs to grow together. It is imperative that FPL continues to pursue opportunities to create, enhance and unlock asset value, with the ultimate aim of strengthening the Group's entire network of platforms and optimising shareholder value over the long term.

#### Balancing risks to deliver attractive risk-adjusted total returns

FPL's leadership team has made great strides in enhancing the resilience of the Group's portfolio. The larger base of recurring income will help to provide stability to the Group's earnings, but it will not fully insulate the Group against the effects of lumpy development earnings recognition and property cycles. Having said that, it is important to recognise that development capabilities is a prized value creation skill-set in real estate, especially mixed-use development expertise, and this is not a skill-set that is easily replicated. FPL's leadership must continue to carefully calibrate the Group's exposure to development properties versus investment properties, and dynamically allocate capital to achieve attractive risk-adjusted total returns for shareholders.

### Delivering commendable results

I am pleased that the Group delivered a commendable set of full-year results in FY18. Revenue and attributable profit before fair value change and exceptional items were \$4,312 million and \$507 million respectively. On the back of FPL's sound financial performance, the Board has proposed a final dividend of 6.2 cents per share. Including FPL's interim dividend of 2.4 cents per share, total dividend for FY18 is 8.6 cents per share.



### Chairman's Statement

#### Sharpening the Group's focus on people

The Group's business is all about people. We are in the business of providing spaces for people to make their homes in and work in, and where businesses and communities can thrive. The Group needs talented people to provide real estate solutions that meet customers' needs. Hence, I am glad that employees across the Group share the same belief that experience matters, both the customer's experience, and our experience.

#### Collaboration is vital to the Group

The Group was able to successfully execute on our strategies because we leveraged our experience, and that was made possible by a high degree of collaboration across the Group. Adopting a collaborative approach towards the Group's business partners and the broader real estate ecosystem is equally important. Over the years, the Group has been involved in numerous joint ventures for development projects. In FY18, the Group embarked on our first investment in the co-working sector. As FPL leadership considers the possibilities and challenges thrown up by today's fast-changing, digital and uncertain world, collaboration will no doubt continue to play a big part in our path ahead.

Delivering real estate solutions that matter to customers FPL has the privilege of being able to make a difference to our customers' everyday life through our real estate solutions. Many of the Group's developments have been contributing positively to communities and this is an area we remain focused on. The Group will draw upon our significant experience in place-making to push limits and set new standards for sustainable living and community building, even as we actively explore new ways to deliver real estate solutions to meet our customers' needs.

#### Sustainability is a natural approach to business

Sustainability has always been a key focus area for FPL because that is how we approach business. We are building a business that can endure and sustain over the long term. The Group has been making consistent progress in maintaining a high standard of corporate governance and raising the bar in sustainable practices in our business operations, and FPL's progress is reported in this year's Sustainability Report. This year's Sustainability Report, as with every year prior, was prepared in accordance to international standards and is an important part of the Group's efforts to share our sustainability approach with stakeholders.

Over the course of the year, the Group received accolades for our commitment towards building a sustainable business. FPL was recognised for our outstanding efforts in adhering to exemplary corporate governance practices and disclosure standards, as well as best practices in investor relations in the 2018 Singapore Corporate Awards. The Group's business in Australia and FLT also did very well in several significant global rankings in the 2018 Global Real Estate Sustainability Benchmark (GRESB) assessment.

#### **Acknowledgements**

FPL will not be where it is today without the support of our many stakeholders. To my esteemed colleagues on the Board, thank you for the wise counsel and valuable quidance. I extend my sincere appreciation too, to our customers, business partners, bankers, financial advisers and shareholders, for their unwavering support of FPL. On behalf of the Board, I would also like to thank the Boards of FCT, FCOT, FHT, and FLT, for their stewardship of our listed REITs. Last but not least, I would like to express my deep appreciation to our employees for their dedication and hard work.

#### Charoen Sirivadhanabhakdi

Chairman



# In Conversation with the **Group CEO**

Proactive asset and capital management remain key focus areas. We will maintain our efforts at enhancing operating performance of the Group's investment properties through asset value creation and enhancement.



FY18 Group's **Attributable Profits** 

## How was FPL's financial performance in FY18?

We delivered another set of solid financial results despite continued macroeconomic uncertainties and headwinds in the residential development sectors in Australia and Singapore.

The Group's attributable profits grew 10% year-on-year to \$759 million, supported by revenue and profit before interest and taxation (PBIT) growth of 7% and 17%, respectively. Maiden contributions from the Group's logistics and industrial properties in Continental Europe and business parks in the United Kingdom (UK) helped anchor operating results and provided stability, while development income from completed projects added to our performance.

On the balance sheet front, we maintained a sound financial position in FY18. As at 30 September 2018, the Group's net debt-to-equity ratio stood at 84.4%. This is a gearing level that the business can support, in view of our strong recurring income base and unrecognised presold revenue from contracted sales of residential units amounting to \$2.2 billion as at 30 September 2018. This provides us with residential development earnings visibility over the next two to three years.

Around 65% of FPL's PBIT in FY18 was from recurring income sources. Residential development in Australia and Singapore is challenging, with uncertain macro environment and government measures affecting buyer sentiment, while land prices remain elevated. Will the Group further reduce exposure to development activities moving forward?

The property sector moves in cycles, and development income is inherently lumpy in nature. Coupled with today's uncertain environment, it is critical for us to continue enhancing the resilience of the Group's portfolio.

Over the past few years, we have consistently sought to increase the Group's recurring income sources, which include income from investment properties, fee income from asset, property and project management for the Group's REITs as well as income from our hospitality business.

Our efforts have helped to promote stability and provide better visibility of the Group's earnings and cash flows, and more importantly, reshape the Group's portfolio. What we have today is a more resilient portfolio, with over 80% of the Group's total property assets in recurring income property classes. The enhanced resilience to our business portfolio will enable us to better manage inherent risks in the real estate sector and achieve our objective of delivering long term and sustainable value to shareholders.

Nevertheless, our development capabilities remain important to the Group, especially for integrated, mixed-use projects. There are also organic growth opportunities embedded within our investment properties portfolio, including about 130,000 sq m of developable land within our UK business parks portfolio. Our development capabilities allow us to unlock value at the appropriate time. In addition, we continue to be well positioned to capture development opportunities at the right point of the cycle.

Going forward, we will continue to calibrate our exposure to development projects and investment properties depending on macro and real estate market fundamentals. We are ultimately targeting attractive risk-adjusted total returns across cycles for shareholders through our real estate products and services.



### In Conversation with the Group CEO

The Group made several acquisitions in the logistics and industrial space this past year. What is the thinking behind those acquisitions, and specifically, why logistics and industrial?

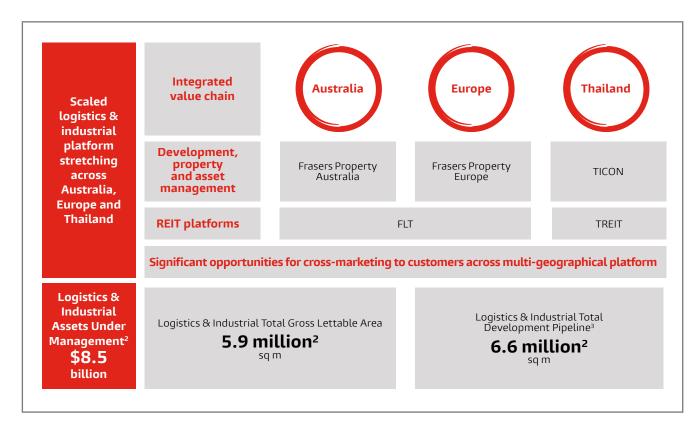
Logistics and industrial is a sector that lends itself very well to having a multi-city footprint, because our clients are mostly multi-nationals. We have a strong logistics and industrial platform in Australia, so it was natural for us to extend it to markets that offer long term growth potential for the sector.

Our plan to extend the logistics and industrial platform to familiar markets began with the acquisition of a circa 41.0% stake in TICON Industrial Connection Public Company Limited (TICON) in FY17. Thailand is a market we know well and have a natural competitive advantage. TICON, with its strong local management team and established business, strengthens our platform and opens up access to the logistics and industrial sector in the AEC1 region. Following the tender offer for TICON that closed in May 2018, the Group now has close to 89.5% deemed interest in TICON.

In FY17, we further extended our platform to Germany and the Netherlands via the acquisition of Geneba Properties N.V. (Geneba). Europe is a market that the Group is familiar with through our hospitality business. Germany and the Netherlands are AAA-rated countries where we see structural supply shortage of logistics and industrial properties. Geneba has a strong, local management team and established business, coupled with asset management capabilities for third-party owners. We further acquired Alpha Industrial in FY18, which added development capabilities to our Europe platform. Geneba and Alpha Industrial have since been successfully integrated together as Frasers Property Europe.

Today, we have an established logistics and industrial footprint of 5.9 million sq m amounting to \$8.5 billion of assets under management, with a development pipeline that can potentially double our current portfolio.

More importantly, these acquisitions are all part of our larger focus on building scalable, business platforms across asset classes and geographies. By platform, we mean strong management teams with local expertise and local networks, because to us, people are the foundation of our business.



**ASEAN Economic Community** 

Comprises 100% of the logistics and industrial assets in Australia, Europe and Thailand, in which the Group has an interest, including assets held by its REITs, joint ventures, associates and assets pending completion of acquisitions

Including land bank

In FY18, Frasers Logistics & Industrial Trust (FLT) acquired 21 logistics and industrial properties in Germany and the Netherlands from FPL. Since FPL's listing, there have been acquisitions of the Group's assets by the REITs. What do you see as the key role of the Group's REITs?

The Group's four REITs, Frasers Centrepoint Trust, Frasers Commercial Trust, Frasers Hospitality Trust and FLT, are consolidated into FPL, and play an important role in the Group's capital management strategy.

At the same time, the REITs benefit from having FPL as a sponsor, as they can access FPL's pipeline for potential acquisitions, even as they are able to acquire assets from third parties.

We constantly review FPL's portfolio to assess if there are stable and mature assets that are better held through the Group's REITs than through FPL's own balance sheet. This not only supports the growth of these REITs but also enables us to recycle FPL's capital into new investments while earning management fee income for the Group.

More importantly, assets that are acquired by the REITs remain within the Group's network of managed assets, while FPL continues to benefit from owning the assets through stakes in the REITs.

Overall, I am happy that the Group's REITs have been able to leverage the support of FPL to grow, thereby enabling FPL to grow as the REITs grow. This creates a virtuous cycle of growth and value creation for the entire Group.

#### **Growing together**

**Frasers Property Limited** 

- Recycle capital
- Benefit from continued ownership of quality investment properties
- Maintain portfolio network
- Stronger REITs are better positioned to continue contributing to the Group

#### **REITs**

- Access to, and visibility over, potential acquisition pipeline from FPL to grow portfolio
- Assets continue to be managed by experienced team within the Group

### **Frasers Centrepoint** Trust

12 consecutive years of DPU growth since listing

#### **Frasers Commercial** Trust

**Expanded investment** mandate to Europe acquired Farnborough **Business Park in the UK** via a 50:50 JV with FPL

### **Frasers Hospitality** Trust

Grew portfolio by acquiring third-party assets with FPL's support

#### Frasers Logistics & **Industrial Trust**

Grew portfolio from 51 assets at listing to 83 assets within two years by acquiring right of first refusal assets from FPL



### In Conversation with the Group CEO

As at the end of FY18, FPL has \$34.3 billion of assets under management across five asset classes in Singapore, Australia, Continental Europe, the UK, China, Thailand and Vietnam. How do you manage the **Group's diverse businesses?** 

The world is a lot more connected today, and economic and political uncertainties in one market often have ripple effects across the globe. Real estate is a sector that is sensitive to the macro environment, health of local economies, and consumer sentiment, which makes it a cyclical industry by nature. We have been taking steps to diversify geographically within Asia Pacific and Europe, and increase our investments in recurring income asset classes to help us balance the risks across cycles.

We believe that having meaningful scale, focus and platform are critical success factors for real estate, and will give us a sustained competitive advantage. Hence, our focus has been on building scalable platforms that will enable us to harness the strength of the Group and our external partnerships to deliver greater network effect. Our expansion in the UK and Continental Europe are clear demonstrations of how we can leverage the expertise of our core markets, Singapore and Australia, to scale up our business.

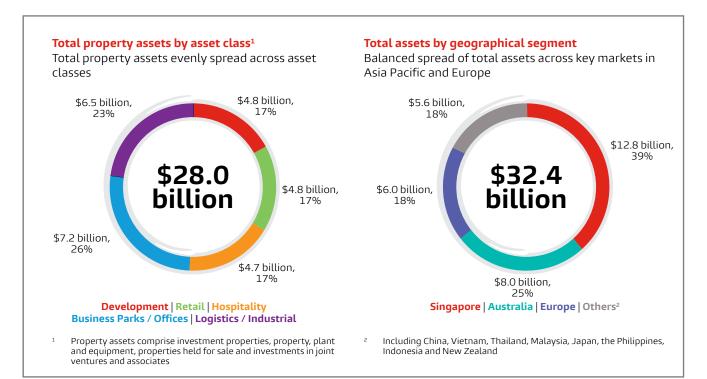
Our network of geographic-focused and asset classfocused platforms is one of our greatest strengths. One of our top priorities is to ensure that the bonds within our network remain strong, which is why we pay so much attention to our organisational backbone. We are in the

best position to leverage our network when all 4,635 employees across the Group share a common belief and are guided by a common set of values.

Last year, FPL embarked on a branding initiative to bring its people and businesses closer together under a single corporate culture, across its multinational and diverse platform. It has been a year since the Group has come together under one name - Frasers Property, and a unifying brand idea - experience matters. Has the branding initiative achieved the desired outcomes?

Absolutely. Our network is stronger now than ever before. Unifying the Group's collective brand equity across our multi-national business reflects and reinforces the Group's stature as a multi-segment, multi-national business. By embracing and leveraging the Group's scale and diversity, we are better positioned than ever to grow value and capture opportunities. It makes sense for our customers, for our people, and for the Group.

'Experience matters' is an articulation and expression of what we believe in and who we are as an organisation. Celebrating this common belief and our common values of collaboration, respect, progressive and real, fostered closer bonds among our people. Together, we strengthened our focus on our customers' experience, our people's experience, and the experience we bring as one multi-national property group to create value for our customers.



#### Many industries are being disrupted by digital-age business models, from financial services to transport, and even property. How is FPL facing this new challenge?

No business is immune to disruptions, and we choose to embrace disruption and view it as an opportunity to better engage our customers and meet their needs.

In May 2018, we announced that we are jointly investing with GIC into JustCo to develop a co-working platform across Asia. The co-working sector is a prime example of how physical space goes beyond brick and mortar, and is aligned to our belief that real estate is a service offering as well. The combination of thoughtful design, curated service offerings and smart-office technology can transform office buildings into inspiring, collaborative workspaces that enhance our workplace communities.

Our businesses in Australia and Singapore have also been rolling out digital initiatives to connect better with customers. In Australia, customers now have on-demand access to property information, maintenance requests and rewards via myProsperity App, an initiative that was fully conceptualised and designed in-house. This application has also enabled our Australian business to be ranked among Australian Financial Review's 100 Most Innovative Companies in Australia and New Zealand in 2018. The digital gamification efforts by our Singapore business was also recognised by the International Council of Shopping Centres when Frasers Galactic Passport received the Gold award for Emerging Digital Technology.

In addition to launching digital initiatives for customers, we are sharpening our focus on place-making, an area where we have significant experience. In Australia, we are pleased that Central Park in Sydney continues to win multiple awards ranging from design to heritage conservation to sustainability. As one of Australia's greenest urban villages, Central Park contributes positively to the community's everyday life. In Singapore, Northpoint City is the first mall with a community club within the development. With its community-focused offerings, Northpoint City has been a key venue for community interaction and activities in northern Singapore since it opened.





## In Conversation with the Group CEO

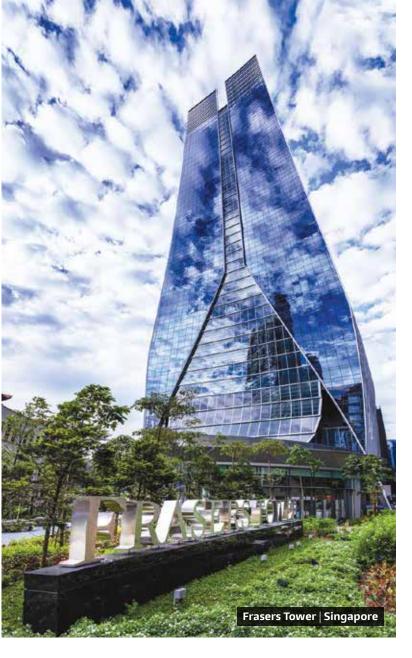


Our latest place-making project, One Bangkok, will be Thailand's largest integrated precinct that will comprise five Grade A office towers built to LEED¹ and WELL² standards, five luxury and lifestyle hotels, three ultraluxury residential towers and a comprehensive array of retail offerings within differentiated retail precincts. One Bangkok will also be the first district in Thailand to be built entirely around sustainability principles and aims to achieve LEED for Neighbourhood Development Platinum standards. One Bangkok will draw upon our extensive capabilities and knowledge across the property sectors, as we aim to push limits and set new standards for sustainable living and community building.

To equip our people to fully capitalise on the possibilities available in the digital age, we have introduced technology-use in new ways within the company to enhance work efficiency and internal communications. Moreover, as part of our continuous learning programme, we are providing regular opportunities for our people to interact with start-ups and tech firms.

Leadership in Energy and Environmental Design (LEED) is a rating system devised by the United States Green Building Council (USGBC) to evaluate the environmental performance of a building and encourage market transformation towards sustainable design WELL Building Standard is the premier standard for buildings, interior spaces and communities seeking to implement, validate and measure features that

support and advance human health and wellness, devised by buildings from the International WELL Building Institute based in Washington D.C.



Sustainability is a key focus area for FPL, with our Sustainability Report being published annually. What does sustainability mean to the Group?

To us, sustainability is a natural approach to business. A business model that is designed to deliver returns through cycles, a high standard of corporate governance and transparency, as well as sustainable practices within the Group's business operations, are all hallmarks of an enduring, sustainable business. Our Sustainability Report is an important avenue for us to communicate the Group's commitment to sustainability in a structured manner to our stakeholders.

Over the course of the year, we are honoured to have received recognition in a number of awards that exemplify the Group's commitment towards corporate governance and transparency. At the 2018 Singapore Corporate Awards, for the second year running, FPL was a winner for Best Investor Relations in the category for listed companies with market capitalisation of \$1 billion and above. Our efforts in promoting environmental sustainability and corporate social responsibility were also recognised. Frasers Property Singapore received

the Building & Construction Authority (BCA) Green Mark Champion Award, which is given to developers who achieve a substantial number of Green Mark buildings at Gold level or higher. In the Global Real Estate Sustainability Benchmark (GRESB) 2018 assessment, Frasers Property Australia secured several significant global rankings while FLT ranked first among global peers in its category.

In addition, sustainability has been a key driver of innovation for the Group. At Central Park in Sydney, for example, we implemented a precinct-wide energy infrastructure from the development stage of the project, which was an unprecedented initiative in Australia. Harnessing the energy infrastructure within Central Park resulted in the launch of Real Utilities, the Group's embedded energy network business in Australia. Real Utilities now offers carbon neutral energy to residents at several projects developed by the Group's business in Australia, and at rates that are lower than the three biggest energy retailers in the respective areas.

### What will be the Group's focus in FY19?

Proactive asset and capital management remain key focus areas. We will maintain our efforts at enhancing operating performance of the Group's investment properties through asset value creation and enhancement. Concurrently, we will continue our regular review of the Group's investment properties portfolio to identify opportunities to unlock value and recycle capital to optimise shareholder value.

More importantly, the foundation of our business is our people. We will continue to place emphasis on strengthening our diversified group platform in the year ahead. One of our priorities is to strengthen group-level resources to enhance strategic planning and capital allocation across the Group's multi-national and multisegment business. There will also be a greater focus on people and leadership development, as we look to further harness the experience and diversity of the talent within the Group.

We are operating in a VUCA environment, that is, an environment of volatility, uncertainty, complexity and ambiguity. In today's digital and VUCA environment, it is more important than ever that FPL remains as nimble and adaptable as possible. Against the backdrop of such volatilities, the strategies we have put in place, the resilient portfolio we now have, and our employee's shared belief in 'experience matters', have put us in good stead to continue delivering long term and sustainable value for our shareholders.



# **Singapore**

The Frasers Property Singapore (FPS) team has continued to deliver steady progress over the year in review, strengthening our recurring income base and replenishing our land bank.

FY18 Revenue for **Singapore Business** billion





The Frasers Property Singapore (FPS) team has continued to deliver steady progress over the year in review, strengthening our recurring income base and replenishing our land bank. Our colleagues in Residential, Retail & Commercial, as well as the two Singapore Exchange Securities Trading Limited (SGX-ST)listed REITs Frasers Centrepoint Trust (FCT) and Frasers Commercial Trust (FCOT), successfully achieved steadfast results and key milestones over the course of the year.

We achieved a revenue of \$1.4 billion with a profit before interest and taxation (PBIT) of \$481.0 million, representing a year-on-year increase of 58.0% and 17.8%, respectively. With an asset base of \$11.91 billion, Singapore remains a key market for Frasers Property, making up 37% of the Group's asset base and 38% of the Group's profit in FY18.

Comprises the full asset value of property assets in which FPS has an interest, including assetsheld by Frasers Centrepoint Trust, Frasers Commercial Trust and investments in joint ventures and associates



### Residential

Our Residential Properties turned in a strong performance in FY18. Revenue doubled to \$879.0 million, while PBIT more than doubled to \$147.0 million. We completed Parc Life Executive Condominium (EC) during the year, which provided a lump-sum profit recognition. There was also progressive profit contribution from Seaside Residences and North Park Residences, which obtained its Temporary Occupation Permit (TOP) on 31 October 2018.

Both North Park Residences and Parc Life EC are fully sold. We also achieved a healthy sales level at Seaside Residences with 84.1% sold. As at 30 September 2018, we have approximately \$0.4 billion of unrecognised presold residential development revenue.

Work has commenced on our Jiak Kim development, a Government Land Sale tender site that we won in December 2017. Located along the Singapore River, this project

is envisioned to be an exclusive development with approximately 455 residential units to be built on this iconic site. The development is expected to be launched in the first half of 2019.

With the additional cooling measures introduced by the Singapore government in July, the private residential market has slowed down with prices rising marginally and sales volume easing1.

Singapore - Residential projects completed or under development

Project	Effective interest as at 30 Sep 18 (%)	No. of units	% Sold as at 30 Sep 18	% Completion as at 30 Sep 18	Ave selling price as at 30 Sep 18 (\$ psm)	Est. saleable area ('000 sq m)	Land cost (\$ psm)	Target completion date
Parc Life EC	80.0	628	97.8 <sup>2</sup>	100.0	8,571	62.1	3,444	Completed
North Park Residences	100.0	920	100.0	89.6	14,212	68.6	6,458	4Q2018 <sup>3</sup>
Seaside Residences	40.0	843	84.1	36.5	18,587	67.6	9,236	2H2020

### Singapore - Residential land bank

	Effective interest as at		Est. Saleable			
	30 Sep 18	Est. total no.	Area	Land cost		Est. launch
Site	· (%)	of units	('000 sq m)	(\$ psm)	Tenure	ready date
Jiak Kim	100.0	455 <sup>4</sup>	~46.54	18,6495	Leasehold	1H2019

- URA, 26 October 2018, "Release of 3rd Quarter 2018 real estate statistics"
- 100% including options signed as at 31 October 2018
- TOP obtained on 31 October 2018
- Based on planning permit obtained, subject to changes Based on permissible GFA





The Urban Redevelopment Authority (URA) private residential property price index for 3Q2018 rose 0.5%, compared to 3.4% growth in the preceding quarter. New private residential property units sold by developers (excluding ECs) for nine months ended in September dropped to 6,959 units, about 65.0% of 2017's full-year volume<sup>1</sup>. Analysts expect sales volume for new private residential homes to stabilise at about 8,000 to 10,000 units in 2018.

Despite the additional cooling measures, newly launched projects were still relatively well received. We expect housing demand to remain healthy and stable, supported by homeowners who sold their properties through collective sales and are looking for replacement homes, as well as from first-time buyers or upgraders purchasing for owner-occupation.

URA, 26 October 2018, "Release of 3rd Quarter 2018 real estate statistics"

### Singapore

### **Retail & Commercial**

This financial year, we strengthened our recurring income base with the completion of Northpoint City South Wing and prime Grade A Central Business District (CBD) office development, Frasers Tower. Revenue from the Retail & Commercial Division, including FCT and FCOT, increased 9.0% year-on-year to \$462.3 million, while PBIT grew 2.8% year-on-year to \$288.51 million.

We were proud to open the South Wing of Northpoint City to Yishun residents in December 2017. The community-centric development featuring two retail wings – North Wing and South Wing, is the largest retail mall in the North with combined net lettable area (NLA) of more than 47,000 sq m. With diverse lifestyle and food and beverage (F&B) offerings, Northpoint City has attracted close to 4 million shoppers per month since the opening of the

South Wing. Integrated with the 920-unit North Park Residences and featuring a town plaza, Northpoint City also provides seamless connectivity to public transport amenities.

Our portfolio of suburban retail malls continues to be stable and trades well. The portfolio achieved an occupancy rate of about 94.0% as at 30 September 2018 and positive rental reversion of 3.6%. While the tight labour market conditions and the impact from e-commerce continues to challenge retailers, the overall retail market appears to be showing signs of bottoming out. Rentals from prime retail space continue to increase in 3Q2018, the third increase over three consecutive quarters<sup>2</sup>. Sentiments amongst retailers are improving, with new international tenants entering the market and committing to retail spaces.

Frasers Tower was completed during the year in review and received its TOP in May 2018. Designed as a green and sustainable workplace, Frasers Tower is equipped with energy-efficient features and comes with smart building features. The development is Building & Construction Authority (BCA) Green Mark Platinum certified. It also raised Southeast Asia's first syndicated secured green loan of \$1.2 billion in September 2018. Situated at the gateway to the CBD, this iconic project has attracted strong leasing interest and is now more than 90% leased. Designed to foster interaction between businesses and communities, Frasers Tower features four community zones for tenants to connect and collaborate, to relax amidst the lush greenery environment, whilst enjoying a wide variety of F&B options.

- Excluding share of fair value gain from joint ventures and associates
- CBRE Research, 302018



The transformation of Alexandra Technopark (ATP) into a vibrant and engaging business campus is near completion. The \$45.0 million asset enhancement initiative (AEI) comes complete with a new amenity hub and new features such as futsal courts, end-of-trip facilities, exercise areas and meeting facilities amongst others. The new features received good reviews from tenants, analysts and other stakeholders, and ATP has seen improved leasing interest since its transformation.

According to CBRE1, the office space market continues to improve with stronger leasing activity in 3Q2018. As the supply in Grade A office space reduces, the interest in Grade B office space is expected to increase. The Singapore office market looks largely positive, underpinned by demand from diverse trade sectors. Office rents are projected to grow, albeit at a slower pace and we expect our office portfolio to benefit from an improving market environment.

CBRE Research, 3Q2018





### **Singapore**

### Singapore - Retail & Commercial properties

	Effective interest as at	Book value as at	Net lettable		
	30 Sep 18	30 Sep 18	area	Occup	ancy
Properties	(%)	(\$'m)	(′000 sq m)	FY18 (%)	FY17 (%)
Singapore – REIT (Frasers Centrepoint Trust)					
Anchorpoint	41.9	110.0	6.6	88.8	96.2
Bedok Point	41.9	94.0	7.7	79.2	85.2
Causeway Point	41.9	1,218.0	38.7	98.4	99.5
Northpoint City North Wing <sup>1</sup>	41.9	809.0	21.3	96.5	81.6
YewTee Point	41.9	186.0	6.8	94.3	95.7
Changi City Point	41.9	332.0	19.1	93.8	88.5
Singapore – Non-REIT retail asset					
Robertson Walk	100.0	136.0	8.9	80.7	85.6
The Centrepoint	100.0	561.0	32.9	92.3	88.6
Valley Point (Retail)	100.0	57.0	4.0	89.2	89.6
Waterway Point	33.3	1,220.0	34.5	99.7	99.9
Northpoint City South Wing	100.0	1,122.0	27.0	87.5	NA <sup>7</sup>
Total Retail		5,845.0	207.5		
		-,-			
Singapore – REIT (Frasers Commercial Trust)					
Alexandra Technopark	25.2	558.0 <sup>2</sup>	96.2	70.26	76.28
China Square Central	25.2	582.4	28.05	94.44,5	$79.8^{9,10}$
Australia and the United Kingdom – REIT (Frasers Co	ommercial Trus	t)			
Australia, Canberra - Caroline Chisholm Centre	25.2	249.6	40.2	100.0	100.0
Australia, Perth - Central Park <sup>3</sup>	12.6	288.2	66.1	70.0	88.911
Australia, Melbourne - 357 Collins Street	25.2	299.1	31.9	95.0	100.0
United Kingdom, Farnborough Business Park <sup>4</sup>	12.6	156.2	51.2	98.1	NA <sup>12</sup>
Singapore – Non-REIT office/business park asset					
Alexandra Point	100.0	278.0	18.6	99.2	95.8
Valley Point Office Tower	100.0	289.0	17.0	59.3	79.4
51 Cuppage Road	100.0	416.0	25.3	89.3	86.5
Frasers Tower	100.0	1,730.0	63.7	85.8 <sup>6</sup>	NA <sup>7</sup>
Total Commercial	100.0	4,846.5	438.2	23.0	
- Country Country Club		1,010.3	13012		
Total Retail & Commercial Properties		10,691.5	645.7		

- The net lettable area for all properties is based on 100% effective interest Includes Yishun 10 Retail Podium Book value as reported by FCOT. The Group adjusted the book value to reflect its freehold interest in the property

FCOT has 50% effective interest in the property
The book value disclosed represents FCOT's 50% interest in the property (where its interest is accounted for as a joint venture)
Excluding 18 Cross Street retail podium (NLA 5,900 sq m) which is currently closed for asset enhancement works

Committed occupancy as at 30 September 2018

- Under development in FY17
- Committed occupancy after adjusting for 17.1% which was not renewed by Hewlett-Packard Enterprise Singapore Pte Ltd upon lease expiration on 30 September 2017 and 30 November 2017 (refer to the announcement dated 22 September 2017 for details). Actual occupancy as at 30 September 2017 was 90.8%. A further 3.6% was not renewed by Hewlett-Packard Singapore Pte Ltd upon lease expiration on 30 November 2017 (refer to the announcement dated 3 November 2017 for details)
- Occupancy of retail units affected by planned vacancies arising from Hotel and Commercial projects. Refer to FCOT's Circular to Unitholders dated 3 June 2015 for details
- Committed occupancy as at 30 September 2017
- Adjusted for the space committed by an entity of Rio Tinto Limited on a new 12-year lease commencing in FY18, among others. Actual occupancy as at 30 September 2017 was 69.6%. Includes 11.8% of space to be relinquished by an entity of Rio Tinto Limited in FY18 as part of its shift into new premises in Central Park under the new lease
- New asset

### **REITs performance**

Frasers Centrepoint Trust
FCT delivered another set of excellent results for FY18 with new highs attained for distribution per unit (DPU) and net asset value (NAV) per unit. This is also the twelfth consecutive year of DPU growth since FCT's inception. DPU for FY18 was 12.02 cents, up 1.0% year-on-year and NAV was up 3.0% to \$2.08 per unit.

Gross revenue for FY18 grew 6.5% year-on-year to \$193.3 million and net property income (NPI) for the year was up 5.9% at \$137.2 million. Northpoint City North Wing¹ led the growth as revenue and NPI grew 24.2% and 31.8% year-on-year, respectively, from higher average rental and improved occupancy following the completion of the AEI in FY17. The other two larger malls, Causeway Point and Changi City Point, also achieved higher revenue for the year, with 2.3% and 5.0% year-on-year growth, respectively.

FCT's property portfolio achieved positive average rental reversion of 3.2% during the year. Average portfolio occupancy improved to 94.7% as at 30 September 2018 from 92.0% a year ago.

Frasers Commercial Trust
FY18 was an eventful and fruitful
year overall as we carried out several
important initiatives to continue
strengthening and reshaping the
portfolio for long-term growth.

Distributable income totalling \$82.7 million was declared in FY18, which was 5.2% above the amount in FY17. This translated to DPU of 9.60 cents, which was marginally below the 9.82 cents per unit in FY17 due to the higher unit base in FY18<sup>2</sup>.

FY18 gross revenue of \$133.3 million and NPI of \$89.3 million was 14.8% lower and 21.6% lower than last year respectively. This was mainly due to lower occupancy rates for Alexandra Technopark and Central Park, AEI works at China Square Central, the divestment of 55 Market Street on 31 August 2018 as well as the effects of the weaker average Australian dollar compared with FY17. FCOT will continue to carry out proactive leasing and asset management measures to normalise and improve the performances of the properties.

The foregoing FY18 gross revenue and NPI figures are before contributions from a 50.0% interest in Farnborough Business Park located in the United Kingdom (UK), which was acquired on 29 January 2018. The investment is held as a joint venture at FCOT level and generated attributable gross revenue and NPI of \$9.8 million<sup>3</sup> and \$7.0 million<sup>3</sup>, respectively, in FY18.

On 31 August 2018, FCOT completed the divestment of 55 Market Street to an unrelated third party for a consideration of \$216.8 million, which implied an attractive exit yield of 1.6%<sup>4</sup> and was almost three times the purchase price of \$72.5 million in 2006.

- <sup>1</sup> Includes Yishun 10 retail podium
- Inclusive of 67,567,000 new units issued pursuant to the private placement which was completed on 1 February 2018 to part-finance the acquisition of 50.0% interest in Farnborough Business Park. Refer to FCOT's announcement dated 1 February 2018 for details
   Amounts included reimbursements of lease incentives, rent guarantees for certain unlet units and other commercial arrangements performed by the
- 3 Amounts included reimbursements of lease incentives, rent guarantees for certain unlet units and other commercial arrangements performed by the vendor, in accordance with the terms of the acquisition (refer to announcement dated 14 December 2017 for details)
- Based on the annualised NPI of 55 Market Street for 3QFY18



### Singapore

### **Digital initiatives**

Improving shoppers' experience, making shopping more convenient and interesting are key to increased sales for retailers. As a retail mall operator and owner, we value the engagement between our shoppers and our tenants and the ongoing relationships we have fostered over the years.

In the past year, we introduced Makan Master, an F&B concierge service within the Frasers Experience app that is exclusive to our tenants and customers. We also enhanced our customer engagement through digital gamification efforts such as Frasers Tribal Quest and the Frasers Galactic Passport.

We are continuing our rollout of initiatives under our 'Go-digital Programme', which develops digital assets that enhance our customers' experience and support tenants on their digital journeys.

### **Industry recognition**

FPS's commitment to quality, customer experience, and sustainability continue to be recognised by industry peers.

FPS received the BCA Green Mark Champion Award for corporate social responsibility and outstanding achievement in environmental sustainability. This award is given to developers who achieve a substantial number of Green Mark buildings at Gold level or higher.

Rivertrees Residences won the Residential (High Rise) award in the FIABCI Singapore Property Awards 2018.

At the EdgeProp Singapore Excellence Awards 2018, we also won the Top Developer Award. Under the Residential category, Rivertrees Residences secured Top Development, Landscape and Design Excellence Awards for completed developments, while Seaside Residences received awards



for Top Development, Design and Sustainability for uncompleted developments.

At the Asia Pacific Best of the Breeds REITs Awards, FCT won the Platinum Award for the Best Retail REIT (Singapore) in August 2018. The award recognises companies and managers with the highest standards and performance in the Asia Pacific REITs sector, based on attributes including financial performance, market performance, corporate governance, quality of portfolio and the REIT manager, as well as risk management policies.

Our gamification initiatives have also gathered affirmation from the industry. Frasers Tribal Quest won Retail Event of the Year from the Singapore Retailers Association and Frasers Galactic Passport won the Gold award for Emerging Digital Technology from the International Council of Shopping Centres.

### **Going forward**

The growth forecast for Singapore's GDP in 2018 by the Ministry of Trade & Industry is between 3.0% and 3.5%. Despite the challenges in the global economy, the stable fundamentals of Singapore, as well as Singapore's status as a gateway city, will continue to attract foreign investment to Singapore. We will continue to strengthen our recurring income base through our retail and commercial properties. The addition of Northpoint City's South Wing and Frasers Tower in 2018 are the results of our efforts to enhance the quality of our recurring returns. We will continue to leverage our strong presence in the resilient suburban retail malls, and our office assets are set to benefit from the stronger leasing activities seen in the second half of 2018. For our residential development, we will maintain our prudent and disciplined approach in the sourcing and evaluation of sites for land bank.



# **Australia**

Highlights in FY18 included the successful launch of three major mixed-use projects, the ongoing good performance of our commercial and industrial business and the continued growth of our industrial REIT - Frasers Logistics & Industrial Trust (FLT).

FV18 **Revenue for Australia Business** 1.6 billion



**PBIT** 



It is my privilege to lead Frasers Property Australia (FPA), a diversified property group with a presence in all major markets in Australia, operating across the residential, industrial, commercial and retail sectors. In FY18, FPA achieved PBIT of \$358.4 million on the back of \$1.6 billion of revenue. This was a high point for FPA in terms of earnings, corresponding to a peak in the residential market which will continue to flow through into FY19 as secured contracts settle.

Highlights in FY18 included the successful launch of three major mixed-use projects, the ongoing good performance of our commercial and industrial business and the continued growth of our industrial REIT - FLT.

As at 30 September 2018, we have 15,300 residential development units in our secured pipeline, a strong commercial, industrial and retail development pipeline, and a \$4.5 billion investment property portfolio. With this forward workload, we will be able to continue to invest in the enhancement of sustainable and connected communities and boost the Australian economy by improving the efficiency of supply chains servicing Australia's major population centres.

Importantly, our focus on enhancing our operating culture is also paying dividends; notably, the introduction of an 'all roles flex' policy, allowing flexible work arrangements for both men and women, has underpinned staff retention in a highly competitive market for talent. Our investment in customer-centred innovation has now involved over 350 staff and prompted our inclusion on the Australian Financial Review's Most Innovative Companies List. Through these initiatives and others, we are putting our values into action.

### Residential

Evidence of easing demand in the residential property market has emerged, with property prices decreasing from the peak in Sydney and Melbourne. In both cities, demand has weakened, with the market prioritising well-located developments with strong amenity offerings and good transport connections. The relative affordability of property in Brisbane may increase demand in FY19 while the Perth market remains subdued and continues to be our most challenging market. Tighter bank lending policies and higher taxes on foreign purchasers will continue to constrain investor demand.

The Residential division released over 1,800 units for sale in FY18 and sold 1,622 units. The division completed and settled 3,040 units and, at 30 September 2018, reported \$1.5 billion in unrecognised presold revenue. Visibility of future earnings remains well above average moving into FY19, with 2,415 secured contracts underpinning FY19 earnings. During FY19, a further 2,200 units will be released for sale subject to market conditions.

FY18 was notable for new project commencements, following lengthy planning and approval periods.

Over 5,000 registrations of interest were received for Ed.Square, a mixeduse transit-oriented community in Sydney's southwestern growth suburb of Edmondson Park. The project, which was launched successfully in May 2018, has already achieved 218 sales of apartments and terraced homes.

Burwood Brickworks, in Melbourne's middle ring eastern suburbs, was launched to an appreciative market in May 2018, offering terrace housing and apartments. Burwood Brickworks is another large scale mixed-use community, with more than 700 residential units and a 12,700-sq-m super-neighbourhood retail centre also now under construction. Since May, we have secured 187 sales.

In Melbourne's west, Mambourin's promise of a 'five-minute community' where residents can easily walk, cycle or bus to shops, services and train station, was well received. When the first land lots were released for sale in June 2018, subsequent releases had to be brought forward to meet demand.

FPA's ability to deliver large scale mixed-use developments is a key strategic advantage in terms of providing a more connected offering of amenities and a range of affordable housing products to our customers.

This capability, which has a pedigree within Frasers Property, is enabling new opportunities to be secured on commercial terms that enable the staged development of unique places while limiting capital exposure.

At Central Park in Sydney, FY18 saw the completion of 313 apartments within DUO, the leasing of 5,500 sq m of commercial space to the University of Technology, and the sale and delivery of a 297-room Four Points by Sheraton. In Victoria, residential communities Sunbury Fields and Avondale Heights achieved complete sell-out in FY18.

In January 2018, we acquired 5.3 hectares (ha) in Carina, Queensland, with the capacity to deliver 185 residential units with an estimated gross development value (GDV) of \$108 million.

At the close of FY18, the Residential division has a secured development pipeline of 15,300 units, representing a GDV of \$8.1 billion.



# Australia

Australia – Residential projects completed or under development

Australia Residential projects completed of		•		A. ( )			
	Effective interest			Ave. selling			
	as at			price	Est.		_
	30 Sep	Est. total no.	% Sold	as at 30 Sep 18	saleable area	Total GDV	Target completion
Site <sup>1</sup>	(%)	of units <sup>2</sup>	30 Sep 18	(\$'m)	('000 sq m)	(\$'m)	date
Cockburn Central (Cockburn Living,					·		
Kingston Stage 4) - H/MD, WA	100.0	60	95.0	0.5	5.6	28.1	Completed
Cockburn Central (Cockburn Living, Vicinity Stage 1) - H/MD, WA	100.0	96	88.5	0.4	7.9	38.7	Completed
Cockburn Central (Cockburn Living, Kingston Stage 3) - H/MD, WA	100.0	38	97.4	0.4	3.3	16.9	Completed
Cockburn Central (Cockburn Living, Kingston Retail) - H/MD, WA	100.0	8	75.0	0.5	0.7	4.3	Completed
Hamilton (Hamilton Reach, Newport) - H/MD, QLD	100.0	35	94.3	1.2	4.4	43.6	Completed
Hamilton (Hamilton Reach, Atria North) - H/MD, QLD	100.0	82	95.1	0.6	6.9	51.5	Completed
Wolli Creek (Discovery Point) - Retail, NSW	100.0	16	93.8	0.9	2.5	15.2	Completed
East Perth (Queens Riverside, QIII) - HD, WA	100.0	267	95.5	0.7	22.1	190.0	Completed
East Perth (Queens Riverside, QII) - HD, WA	100.0	107	75.7	0.6	8.5	64.4	Completed
East Perth (Queens Riverside, Lily) - HD, WA	100.0	125	31.2	0.6	10.7	80.1	Completed
Parkville (Parkside Parkville, Flourish) - HD, VIC	50.0	81	98.8	0.5	5.2	41.8	Completed
Coorparoo (Coorparoo Square, Central Tower) - HD, QLD	50.0	96	100.0	0.5	8.6	49.0	Completed
Coorparoo (Coorparoo Square, North Tower) - HD, QLD	50.0	155	98.7	0.6	14.0	85.8	Completed
Coorparoo (Coorparoo Square, South Tower) - HD, QLD	50.0	115	93.9	0.5	10.0	63.0	Completed
Botany (Tailor's Walk, Building D) - H/MD, NSW	PDA	173	97.7	0.9	14.6	153.6	Completed
North Ryde (Centrale, Stage 2) - HD, NSW	50.0	187	98.4	0.8	14.9	148.8	Completed
Ryde (Putney Hill Stage 2, Peak) - H/MD, NSW	100.0	174	94.8	1.0	15.0	172.3	Completed
Botany (Tailor's Walk, Building B) - H/MD, NSW	PDA	185	75.7	0.9	14.1	161.4	Completed
Wolli Creek (Discovery Point, Marq) - HD, NSW	100.0	231	100.0	0.8	16.9	182.9	Completed
Chippendale (Central Park, Duo) - HD, NSW	50.0	313	98.7	1.1	20.7	355.9	Completed
Parkville (Parkside Parkville, Prosper) - HD, VIC	50.0	172	97.1	0.5	10.8	91.1	Completed
Hamilton (Hamilton Reach, Riverlight East) - H/MD, VIC	100.0	155	66.5	0.6	11.0	90.8	Completed
Hamilton (Hamilton Reach, Riverlight North) - H/MD, VIC	100.0	85	40.0	0.6	6.0	48.7	Completed
Kangaroo Point (Yungaba House/Other) - HD, QLD	100.0	14	78.6	2.9	4.2	41.1	Completed
Sunbury (Sunbury Fields) - L <sup>3</sup> , VIC	PDA	391	100.0	0.2	NA	96.9	1Q FY19
Warriewood - L <sup>3</sup> , NSW	100.0	1	100.0	8.4	NA	8.4	1Q FY19
Park Ridge (The Rise) - L³, QLD	100.0	379	99.7	0.2	NA	66.9	1Q FY19
Greenvale (Greenvale Gardens) - L <sup>3</sup> , VIC	100.0	626	99.2	0.3	NA	165.1	1Q FY19
Chippendale (Central Park, Wonderland) - HD, NSW	100.0	295	96.3	1.1	19.6	329.8	1Q FY19
Chippendale (Central Park, Hotel) - HD, NSW	100.0	1	100.0	3.7	0.4	3.7	1Q FY19
Wolli Creek (Discovery Point, Icon) - HD, NSW	100.0	234	96.2	0.8	18.7	192.0	1Q FY19
Avondale Heights (Avondale) - H, VIC	PDA	135	100.0	0.7	NA	92.4	2Q FY19
Chippendale (Central Park) - Retail, NSW	100.0	6	33.3	1.3	1.7	7.7	4Q FY19
Ryde (Putney Hill Stage 2, Absolute) - H/MD, NSW	100.0	22	95.5	2.8	15.0	60.8	4Q FY19

Australia – Residential projects completed or under development (cont'd)

		Est. total no.		Ave. selling price as at 30 Sep 18	Est. saleable area		Target completion
Site <sup>1</sup>	(%)	of units <sup>2</sup>	30 Sep 18	(\$'m)	('000 sq m)	(\$'m)	date
Carlton (Found) - H/MD, VIC	65.0	69	81.2	0.6	4.7	42.0	4Q FY19
Shell Cove (Aqua) - HD, NSW	100.0	53	84.9	1.0	5.1	50.9	1Q FY20
Westmeadows (Valley Park) - H/MD, VIC	PDA	210	90.0	0.5	NA	95.5	2Q FY20
Edmondson Park (Ed.Square, Hampton Corner) - HD, NSW	100.0	104	67.3	0.7	15.4	69.6	10 FY20
Hope Island (Cova) – H/MD, QLD	100.0	531	81.4	0.4	NA	215.2	20 FY20
Parkville (Parkside Parkville, Embrace) -							Ì
HD, VIC	50.0	125	37.6	0.6	8.7	72.5	2Q FY20
Point Cook (Life, Point Cook) - L <sup>3</sup> , VIC	50.0	546	85.5	0.4	NA	209.0	4Q FY20
Lidcombe (The Gallery) - H/MD, NSW	100.0	240	85.4	0.7	NA	165.4	4Q FY20
Carlton (Encompass) - H/MD, VIC	65.0	115	6.1	0.6	7.5	68.9	4Q FY20
Burwood East (Burwood Brickworks, West Garden Apt) - HD, VIC	100.0	79	92.4	0.5	4.6	40.0	4Q FY20
Burwood East (Burwood Brickworks, South Garden Apt) - HD, VIC	100.0	58	96.6	0.5	3.2	28.1	4Q FY20
Edmondson Park (Ed.Square, Belmont Apartments) - HD, NSW	100.0	99	69.7	0.6	8.8	55.2	4Q FY20
Edmondson Park (Ed.Square, The Lincoln) - HD, NSW	100.0	50	68.0	0.6	4.6	28.8	4Q FY20
Edmondson Park (Ed.Square, The Easton Apartments) - HD, NSW	100.0	69	27.5	0.6	6.0	39.3	4Q FY20
Burwood East (Burwood Brickworks, East Garden Apt) - HD, VIC	100.0	60	73.3	0.5	3.8	31.3	4Q FY21
Burwood East (Burwood Brickworks, Plaza Garden Apt) - HD, VIC	100.0	71	1.4	0.6	4.7	40.8	3Q FY22
Blacktown (Fairwater) - H/MD, NSW	100.0	810	63.7	0.8	NA	612.1	3Q FY22
Baldivis (Baldivis Grove) - L <sup>3</sup> , WA	100.0	368	24.7	0.2	NA	70.1	4Q FY23
Bahrs Scrub (Brookhaven) - L3, QLD	100.0	1,628	19.5	0.2	NA	349.6	2024
Clyde North (Berwick Waters) - L <sup>3</sup> , VIC	PDA	2,106	53.2	0.4	NA	740.6	2024
Burwood East (Burwood Brickworks) -	100.0	250	0.1	1.1	N.1.0	205.5	2025
H/MD, VIC	100.0	259	8.1	1.1	NA	295.5	2025
Shell Cove (The Waterfront) - L <sup>3</sup> , NSW	PDA 100.0	3,062	72.2	0.4		1,238.3	2025
Edmondson Park (Ed.Square) - H/MD, NSW	100.0	789	1.8 15.3	0.8	NA NA	602.3 363.0	2026
Wyndham Vale (Mambourin) – L³, VIC		1,182					
Baldivis (Baldivis Parks) - L <sup>3</sup> , WA	50.0	1,031	25.1	0.2	NA	185.7	2027
North Coogee (Port Coogee) - L3, WA	100.0	628	9.4	0.8	NA	513.8 416.6	2028
Wallan (Wallara Waters) - L3, VIC	50.0 100.0	1,947 625	31.1	0.2	NA NA	102.8	2030
Mandurah (Frasers Landing) - L³, WA	100.0	025	28.0	0.2	IVA	102.8	2037

Profit is recognised on completion basis except for Land which is on unconditional exchange. All references to units include apartments, houses and land L – Land, H/MD – Housing / medium density, HD – High density
Includes 100% of joint arrangements (Joint operation – JO and Joint venture – JV) and project development agreements (PDAs)
There are a number of land lots; profit is recognised when land lots are sold. Target completion date is the target date for the sale of the last land lot

# Australia







### Australia - Residential land bank

Site <sup>1</sup>	Effective interest as at 30 Sep 18 (%)	Est. total no. of units²	Est. total saleable area (′000 sq m)	Total GDV (\$'m)
Macquarie Park - HD, NSW	PDA	2,371	169.7	2,096.2
Deebing Heights - L, QLD	100.0	927	NA	182.0
Edmondson Park (Ed.Square) - HD, NSW	100.0	699	62.9	465.4
Cockburn Central (Cockburn Living) - H/MD, WA	100.0	346	34.4	152.3
Parkville (Parkside Parkville) - H/MD, VIC	50.0	292	20.6	143.1
Hamilton (Hamilton Reach) - H/MD, QLD	100.0	283	27.3	278.2
Carina - H/MD, QLD	100.0	185	NA	108.1
Burwood East (Burwood Brickworks) - HD, VIC	100.0	174	11.4	86.0
Greenwood - H/MD, WA	PDA	108	NA	46.6
Ryde (Putney Hill Stage 2) - H/MD, NSW	100.0	1	NA	2.7
Wolli Creek (Discovery Point) - HD, NSW	100.0	1	4.3	28.0

### Note:

- re: All references to units include apartments, houses and land lots NA relates to land projects L Land, H/MD Housing / medium density, HD High density Includes 100% of joint arrangements (Joint operation JO and Joint venture JV) and PDAs

### Australia

### **Investment property**

FPA owns a property portfolio comprising two retail properties, and 25 properties - largely commercial and industrial properties on Australia's eastern seaboard - valued at approximately \$1.6 billion<sup>1</sup>. In addition, our Investment Property division provides property management services to assets owned by FLT and FCOT.

Collectively, our portfolio of 91 properties under management is valued at \$4.8 billion. This portfolio is performing exceptionally well in supportive market conditions. At 30 September 2018, the portfolio enjoyed a 98.5% occupancy rate with a strong tenant profile and a weighted average lease expiry (WALE) of 5.8 years. Performance on all metrics has improved on FY17 results, for which the team is to be congratulated.

In FY18, 39,800 sq m of new leases and lease renewals were executed.

AEI works to maximise value and occupancy levels remain a focus for the Investment Property team.

An A\$30 million (\$29.6 million) investment at 2 Southbank Boulevard in Melbourne - repositioning the asset and enhancing the ground floor plane, end-of-trip amenity and several office floors - came to fruition in July 2018, with Microsoft subsequently secured as a tenant across three levels for a further five years. Almost all of the floor space vacated by PwC has now been fully leased to a mix of new and incumbent tenants with a corresponding uplift in the asset valuation reflecting its premium standing in the Melbourne office market.

Our 2018 Global Real Estate Sustainability Benchmark (GRESB) results were again exceptional, marking six years of year-onyear improvement. Our non-REIT Investment Property portfolio was ranked third in the Global Diversified Office Industrial category for nonlisted funds. Our consolidated portfolio of properties under management ranked second in the Asia Pacific Diversified Office Industrial category and fourth in Diversified Office Industrial, globally.



Includes \$0.1 billion retail investment properties

Australia - Commercial & Industrial completed properties

		Effective interest as at 30 Sep 18	Book value as at 30 Sep 18	Net Lettable area	Occupa	ancy
Property Address	State	(%)	(\$'m)	(′000 sq m)	FY18 (%)	FY17 <sup>3</sup> (%)
Industrial						
10 Butu Wargun Drive, Greystanes	NSW	100.0	46.8	25.7	100.0	100.0
2 Wonderland Drive, Eastern Creek	NSW	100.0	44.7	29.0	100.0	100.0
227 Walters Road, Arndell Park	NSW	100.0	31.1	17.7	100.0	100.0
18 Muir Street, Chullora	NSW	100.0	50.4	91.7	100.0	100.0
4 Burilda Close, Wetherill Park⁴	NSW	100.0	24.0	18.8	100.0	100.0
3 Burilda Close, Wetherill Park	NSW	$NA^1$	$NA^1$	$NA^1$	$NA^1$	100.0
Lot 3, Burilda Close, Wetherill Park⁴	NSW	100.0	30.8	26.1	100.0	NA²
22 Hanson Place, Eastern Creek <sup>4</sup>	NSW	100.0	43.3	26.6	100.0	NA²
15 Muir Road, Chullora⁴	NSW	100.0	74.6	22.1	100.0	NA <sup>2</sup>
44 Cambridge Street, Rocklea	QLD	100.0	15.2	10.9	100.0	100.0
Lot 101 Wayne Goss Drive, Berrinba	QLD	100.0	22.5	15.4	32.3	32.5
Lot 102 Wayne Goss Drive, Berrinba	QLD	$NA^1$	$NA^1$	$NA^1$	$NA^1$	100.0
64 West Park Drive, Derrimut	VIC	100.0	21.7	20.3	100.0	100.0
57 Efficient Drive, Truganina	VIC	100.0	22.2	22.8	100.0	100.0
8 Hudson Court, Keysborough	VIC	100.0	34.3	25.8	100.0	100.0
24 Archer Road, Truganina <sup>4</sup>	VIC	100.0	33.1	31.1	100.0	$NA^2$
33 & 15 Archer Road, Truganina <sup>4</sup>	VIC	100.0	26.5	14.9	100.0	$NA^2$
58-76 Naxos Way & 68 Atlantic Drive, Keysborough <sup>4</sup>	VIC	100.0	36.0	28.8	100.0	$NA^2$
11-27 Doriemus Drive, Truganina <sup>4</sup>	VIC	100.0	34.9	36.7	100.0	NA <sup>2</sup>
Office						
20 Lee Street, Henry Deane Building, Sydney	NSW	100.0	103.7	9.1	100.0	100.0
26-30 Lee Street, Gateway Building, Sydney	NSW	100.0	149.7	12.6	100.0	100.0
1B Homebush Bay Drive, Rhodes	NSW	100.0	69.1	12.8	72.5	100.0
1F Homebush Bay Drive, Rhodes	NSW	100.0	115.6	17.6	94.5	97.2
1D Homebush Bay Drive, Rhodes	NSW	100.0	130.4	17.2	100.0	100.0
1E Homebush Bay Drive, Rhodes	NSW	100.0	13.2	1.3	100.0	100.0
2 Southbank Boulevard, Southbank	VIC	50.0	287.2	54.9	94.7	58.3
Freshwater Place, Public Car Park, Southbank	VIC	100.0	15.3	11.8	100.0	100.0
Total Commercial & Industrial completed propertie	es		1,476.3	601.7		

Asset was sold to FLT
 New asset
 Occupancy based on gross rent
 Held for sale

### Australia

### **Commercial & Industrial**

Our Commercial & Industrial (C&I) division enjoyed another year of high achievement, receiving considerable acclaim for the division's commitment to sustainability in its development practices and products.

The C&I division completed Australia's first 6 Star Green Star industrial park - the Horsley Drive Business Park in western Sydney – and achieved 6 Star Green Star certifications for the CEVA supersite and Astra Pools facilities in Melbourne and the O-I Glass facility in Brisbane, and 5 Star Green Star certification for the Mazda facility in Melbourne.

The division delivered 12 facilities in FY18, comprising two facilities sold externally to third parties with a GDV of \$56 million, and seven facilities retained on balance sheet with an investment value of \$359 million. In addition, three facilities with a GDV of \$97 million were sold to FLT. These transactions continue to add scale to FLT on accretive terms.

Notable deals for the division included paper giant Visy Australia signing a 20-year lease for a new A\$49 million (\$48.4 million) 43,720-sq-m purpose-built cardboard manufacturing and distribution centre, within our West Park

Industrial Estate in Melbourne's west. Our in-house construction division is delivering the facility in two stages, completing in December 2018.

In June 2018, CEVA Logistics leased their fifth facility within our West Park Industrial Estate in Melbourne's west, taking their total occupancy in the estate to 181,026 sq m (330,000 sq m of land). This is the latest transaction in our decade-long relationship with CEVA, for whom we are a valued business partner.

Acquisitions remain a focus of attention as we actively seek to replenish our land bank in a highly competitive market. In FY18 we secured approximately 68 ha across five industrial sites in NSW, Victoria and Queensland, including 50,000 sq m at Truganina in Melbourne, over 10 ha at Horsley Park in Sydney and 3.5 ha at Eastern Creek in Sydney adjoining our existing Eastern Creek Industrial Park. The acquisition of 23 ha in Melbourne's Braeside was converted rapidly into earnings, with an initial tranche of 17 industrial lots subdivided and sold by October 2018.

In total, 30 ha of land was traded through FY18 and the C&I division's national land bank now totals 68 ha, excluding sites subject to conditional acquisition.

The committed forward workload for the C&I division as at September 2018 is 138,500 sq m. 12 facilities are scheduled for delivery in the 15 months from October 2018. Four projects (two C&I and two retail) with a GDV of approximately \$171 million are to be sold externally to third parties. Eight facilities with an investment value on delivery of approximately \$193 million are to be retained on balance sheet.

Overall the C&I division continues to develop and lease new floorspace at a rate approximately 20% above its 10-year average, reflecting supportive market conditions and underlying leasing demand largely driven by population growth in Australia's major population centres.

We note that in the Australian commercial office market, vacancy rates remain below long-term averages - at 3.6% in both Sydney CBD and Melbourne CBD, as at August 2018.

In the industrial market, vacancy rates remain low – at 1.2% in Sydney and 3.4% in Melbourne as at June 2018. Major infrastructure works have supported both tenant and investor demand for prime assets across Sydney, Melbourne and Brisbane, making this an attractive asset class and a natural focus for our operations.



Australia - Commercial & Industrial development projects

Site	Effective interest as at 30 Sep 18 (%)	Est. total saleable area (′000 sq m)	Revenue to go (%)	Total GDV (\$'m)	Target completion date
Development for internal pipeline					
Braeside (Lot Q), VIC	100.0	14.2	60	19.3	1Q FY19
Truganina (Visy Expansion), VIC	100.0	4.8	100	5.4	1Q FY19
Eastern Creek (FDM), NSW	100.0	16.7	50	31.5	2Q FY19
Keysborough (Spec 7), VIC	100.0	20.7	100	28.6	2Q FY19
Yatala (Rewards Distribution), QLD	100.0	13.5	60	21.9	2Q FY19
Eastern Creek (Lot 61 Spec), NSW	100.0	16.0	100	30.2	3Q FY19
Truganina (Maker Place), VIC	100.0	30.9	100	36.6	3Q FY19
Berrinba (Pinnacle), QLD	100.0	16.3	100	19.6	4Q FY19
Yatala (Schutz Australia) <sup>1</sup> , QLD	100.0	7.1	13	12.1	1Q FY19
Gillman (Tyremax & Spec)¹, SA	50.0	8.7	32	13.6	1Q FY19

### Australia - Land bank

Site	Effective interest as at 30 Sep 18 (%)	Est. total saleable area (′000 sq m)	Total GDV (\$'m)
Industrial			
Braeside, VIC	100.0	180.8	95.2
Truganina, VIC	100.0	118.3	69.1
Yatala, QLD	100.0	117.1	83.5
Berrinba, QLD	100.0	112.8	82.5
Eastern Creek, NSW	100.0	43.7	39.2
Richlands, QLD	100.0	22.2	19.9
Eastern Creek, NSW	50.0	15.1	10.3
Keysborough, VIC	100.0	10.9	3.7
Office			
Mulgrave, VIC	50.0	45.3	235.9
Macquarie Park, NSW	50.0	15.6	435.8

Note
 Profit on sold sites is recognised on percentage of completion basis
 Sold site

### Australia

### **Frasers Logistics & Industrial** Trust (FLT)

FLT, our specialised logistics and industrial REIT listed on the SGX-ST, delivered A\$118.3 million (\$120.5 million) of distributable income for FY18, representing an increase of 16.6% from the preceding 12-month period. This translated into a DPU of 7.19 cents for its unitholders, up 2.6% from the comparative period a year ago.

The year in review saw FLT's portfolio value growing to approximately A\$3.0 billion (approximately \$2.9 billion), from A\$1.9 billion (\$2.0 billion) as at the end of FY17, underpinned by its transformational expansion into the attractive German and Dutch logistics and industrial markets through the acquisition of 21 properties in May 2018.

During the year, the REIT also rejuvenated its portfolio by divesting two non-core properties in Australia, with capital redeployed towards the acquisition of two high-quality, modern industrial facilities that are strategically located within key industrial estates in Sydney and Brisbane

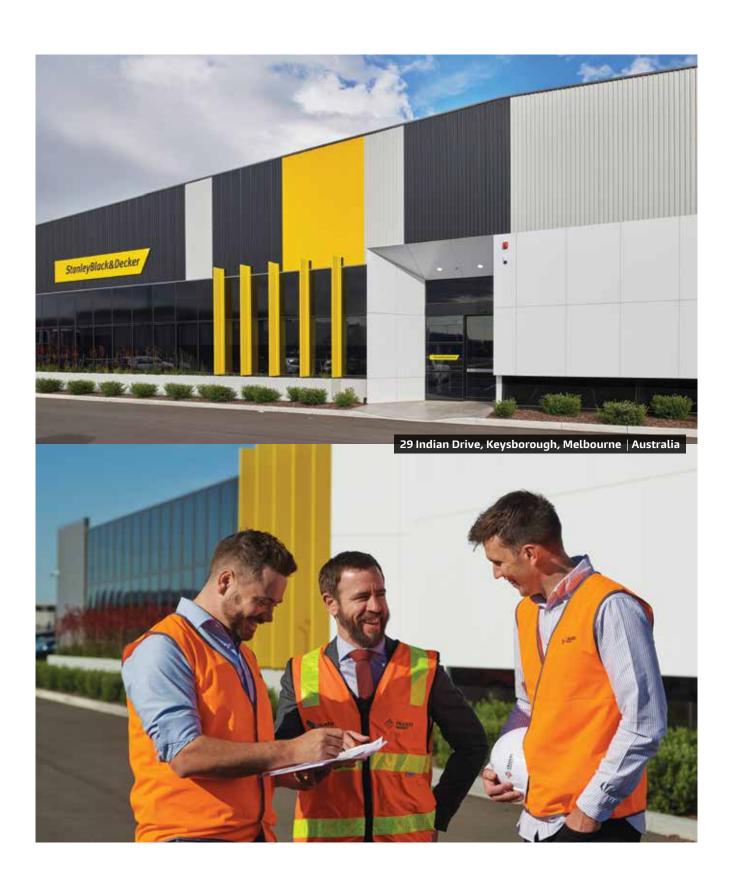
Operationally, the REIT's management team completed 296,953 sq m of leasing, representing 15.3% of total portfolio gross lettable area (GLA) during the year, reducing near-term lease expiries for the FY19 to just 2.5% (by gross rental income).

As at 30 September 2018, the FLT portfolio's defensive attributes include a long WALE of 6.9 years, a nearfull occupancy rate (by gross rental income) of 99.6% as well as average annual rental increments of 3.1% for its Australian portfolio and CPI-linked/

fixed increments for approximately 89% of the leases for its properties in Germany and the Netherlands.

From a sustainability viewpoint, FLT was awarded First Place (Industrial) in the GRESB 2018 Assessment. The prestigious accolade recognises real estate and infrastructure companies, funds and assets that have demonstrated outstanding leadership in sustainability. FLT achieved an overall score of 91%, ranking it first among global participants in the industrial sector, and the REIT was also recognised as the leader among global industrial participants under the 'Health & Wellbeing' category, with a score of 98%.





# **Business Review** Australia

Australia - FLT Industrial portfolio

		Effective interest as at	Book value as at	Net Lettable		
		30 Sep 18	30 Sep 18	area	Occup	
Property	State	(%)	(A\$'m)	('000 sq m)	FY18 <sup>2</sup> (%)	FY17 <sup>1</sup> (%)
8 Stanton Road	NSW	20.7	18.9	10.7	100.0	100.0
Lot 1, 2 Burilda Close	NSW	20.7	25.1	14.3	100.0	100.0
4-8 Kangaroo Avenue	NSW	20.7	80.8	40.5	100.0	100.0
17 Kangaroo Avenue	NSW	20.7	44.8	23.1	100.0	100.0
21 Kangaroo Avenue	NSW	20.7	72.5	41.4	100.0	100.0
7 Eucalyptus Place	NSW	20.7	30.8	16.1	100.0	100.0
6 Reconciliation Rise	NSW	20.7	38.5	19.2	100.0	100.0
8-8A Reconciliation Rise	NSW	20.7	43.0	22.5	100.0	100.0
3 Burilda Close	NSW	20.7	32.3	20.1	100.0	NA³
Lot 104 & 105 Springhill Road	NSW	20.7	26.3	90.7	100.0	100.0
8 Distribution Place	NSW	20.7	26.4	12.3	100.0	100.0
10 Stanton Road	NSW	20.7	13.5	7.1	100.0	100.0
99 Station Road	NSW	20.7	20.5	10.8	100.0	100.0
1 Burilda Close	NSW	20.7	66.0	18.9	100.0	100.0
11 Gibbon Road	NSW	20.7	44.0	16.6	100.0	62.6
55-59 Boundary Road	QLD	20.7	16.6	13.2	100.0	100.0
57-71 Platinum Street	QLD	20.7	38.0	20.5	100.0	100.0
166 Pearson Road	QLD	20.7	35.9	23.2	100.0	100.0
51 Stradbroke Street	QLD	20.7	24.4	14.9	100.0	100.0
30 Flint Street	QLD	20.7	25.5	15.1	100.0	100.0
143 Pearson Road	QLD	20.7	39.5	30.6	100.0	100.0
286 Queensport Road	QLD	20.7	38.3	21.5	100.0	100.0
350 Earnshaw Road	QLD	20.7	55.5	30.8	100.0	100.0
99 Sandstone Place	QLD	20.7	245.0	54.2	100.0	100.0
103-131 Wayne Goss Drive	QLD	20.7	31.5	19.5	100.0	NA³
99 Shettleston Street	QLD	20.7	22.8	15.2	100.0	100.0
10 Siltstone Place	QLD	20.7	13.5	9.8	100.0	100.0
5 Butler Boulevard	SA	20.7	8.9	8.2	100.0	100.0
20-22 Butler Boulevard	SA	20.7	11.0	11.2	100.0	100.0
18-20 Butler Boulevard	SA	20.7	7.4	7.0	100.0	100.0
18-34 Aylesbury Drive	VIC	20.7	26.8	21.5	100.0	100.0
610-638 Heatherton Road	VIC	20.7	18.0	8.4	100.0	100.0
21-33 South Park Drive	VIC	20.7	25.5	22.1	100.0	100.0
29 Indian Drive	VIC	20.7	32.4	21.9	100.0	NA <sup>4</sup>
17 Hudson Court	VIC	20.7	32.3	21.3	100.0	NA <sup>5</sup>
89-103 South Park Drive	VIC	20.7	13.9	10.4	100.0	100.0
43 Efficient Drive	VIC	20.7	25.7	23.1	100.0	100.0
16-32 South Park Drive	VIC	20.7	13.5	12.7	100.0	100.0
22-26 Bam Wine Court	VIC	20.7	23.5	17.6	100.0	100.0
63-79 South Park Drive	VIC	20.7	15.3	14.0	100.0	100.0
98-126 South Park Drive	VIC	20.7	36.0	28.1	100.0	100.0
1-13 and 15-27 Sunline Drive	VIC	20.7	30.0	26.2	100.0	100.0

Australia - FLT Industrial portfolio (cont'd)

		Effective interest as at 30 Sep 18	Book value as at 30 Sep 18	Net Lettable area	Occu	oancy
Property	State	(%)	(A\$'m)	('000 sq m)	FY18 <sup>2</sup> (%)	FY17 <sup>1</sup> (%)
468 Boundary Road	VIC	20.7	25.0	24.7	100.0	100.0
2-22 Efficient Drive	VIC	20.7	46.3	38.3	100.0	100.0
49-75 Pacific Drive	VIC	20.7	31.0	25.1	100.0	100.0
17 Pacific Drive & 170-172 Atlantic Drive	VIC	20.7	36.3	30.0	100.0	100.0
78 & 88 Atlantic Drive	VIC	20.7	17.1	13.5	100.0	100.0
150-168 Atlantic Drive	VIC	20.7	36.5	27.3	100.0	100.0
77 Atlantic Drive	VIC	20.7	20.0	15.1	100.0	100.0
111 Indian Drive	VIC	20.7	35.3	21.7	100.0	100.0
1 Doriemus Drive	VIC	20.7	88.5	74.5	100.0	100.0
211A Wellington Road	VIC	20.7	40.2	7.2	100.0	100.0
2-46 Douglas Street	VIC	20.7	22.6	21.8	100.0	100.0
25-29 Jets Court	VIC	20.7	11.0	15.5	100.0	100.0
17-23 Jets Court	VIC	20.7	7.7	9.9	100.0	100.0
28-32 Sky Road East	VIC	20.7	9.5	12.1	100.0	100.0
38-52 Sky Road East	VIC	20.7	27.8	46.2	100.0	100.0
96-106 Link Road	VIC	20.7	26.3	18.6	100.0	100.0
115-121 South Centre Road	VIC	20.7	5.1	3.1	100.0	100.0
42 Sunline Drive	VIC	20.7	17.3	14.6	100.0	100.0
60 Paltridge Road	WA	20.7	15.6	20.1	64.5	64.5
Total Australia portfolio			2,009.2	1,325.8		



As at 30 September 2017 As at 30 September 2018 Acquired by FLT on 5 September 2018 Achieved practical completion on 17 November 2017 Achieved practical completion on 4 May 2018

# **Australia**

Europe - FLT Industrial portfolio

		Effective interest as at	Book value as at	Net Lettable		
		30 Sep 18	30 Sep 18	area	Occup	ancy
Property	State	(%)	(€ ′m)	(′000 sq m)	FY18 <sup>2</sup> (%)	FY17 <sup>1</sup> (%)
Elbestraße 1-3	Dusseldorf-Cologne	19.6	14.4	16.8	100.0	NA³
Saalhoffer Straße 211	Dusseldorf-Cologne	19.6	28.5	32.0	100.0	NA³
Gustav-Stresemann-Weg 1	Dusseldorf-Cologne	19.6	14.7	13.0	100.0	NA³
Keffelker Straße 66	Dusseldorf-Cologne	19.6	10.2	13.4	100.0	NA³
Am Krainhop 10	Hamburg-Bremen	19.6	17.3	20.7	100.0	$NA^3$
Am Autobahnkreuz 14	Hamburg-Bremen	19.6	18.9	11.5	100.0	NA³
Am Exer 9	Leipzig-Chemnitz	19.6	13.4	11.5	100.0	NA³
Johann-Esche-Straße 2	Leipzig-Chemnitz	19.6	16.8	18.1	100.0	NA³
Industriepark 1	Munich-Nuremberg	19.6	15.8	14.2	100.0	NA³
Jubatus-Allee 3	Munich-Nuremberg	19.6	7.7	9.4	100.0	NA³
Koperstraße 10	Munich-Nuremberg	19.5	43.5	43.9	100.0	NA³
Oberes Feld 2	Munich-Nuremberg	19.6	68.8	72.6	100.0	NA³
Otto-Hahn Straße	Stuttgart-Mannheim	19.5	50.0	43.8	100.0	$NA^3$
Eiselauer Weg 2	Stuttgart-Mannheim	19.6	42.0	24.5	100.0	NA <sup>3</sup>
Industriepark 309	Stuttgart-Mannheim	19.6	47.7	55.0	100.0	$NA^3$
Ambros-Nehren-Strasse 1	Stuttgart-Mannheim	19.5	13.6	12.3	100.0	NA <sup>3</sup>
Murrer Strasse 1	Stuttgart-Mannheim	19.6	33.6	21.1	100.0	$NA^3$
Belle van Zuylenstraat 5	Tilburg-Venlo	20.7	14.9	18.1	100.0	NA <sup>3</sup>
Heierhoevenweg 17	Tilburg-Venlo	20.7	26.2	32.6	100.0	$NA^3$
Brede Steeg 1	Utrecht-Zeewolde	20.7	66.1	84.8	100.0	$NA^3$
Handelsweg 26	Utrecht-Zeewolde	20.7	39.8	51.7	100.0	$NA^3$
Total Europe portfolio (€'m)			603.7	621.0		
Total Australia & Europe portf	olio (A\$ 'm)		2,979.14			



As at 30 September 2017 As at 30 September 2018 The properties were acquired by FLT on 25 May 2018 Based on an exchange rate of €1.00:A\$1.60599



### Retail

FPA's Retail division focuses on nondiscretionary retail incorporating food and entertainment uses, to create bespoke 'super-neighbourhood' shopping centres tailored to the local catchment in undersupplied markets. This model is most effective in a mixed-use development context, in which we can craft the residential and retail components of the precinct holistically for the greatest community and commercial benefit. Other uses can also be incorporated to further enhance amenity and diversify services on offer.

At Burwood Brickworks, a mixeduse community in Melbourne's eastern suburbs, our Retail division is aiming to create the world's most sustainable retail centre, becoming the first shopping centre in the world to achieve Living Building Challenge certification. Leasing for the centre began in FY18 and included an Expression of Interest campaign for operators of the centre's visionary rooftop urban farm. After a protracted planning and approval process - not unexpected given the scale of our ambition for this site construction commenced in June 2018, with completion scheduled for late 2019.

In another mixed-use collaboration with FPA's Residential division, the

Ed.Square town centre in western Sydney is a super-neighbourhood centre incorporating an 'Eat Street', fresh food marketplace, cinema, childcare centre, waterplay area, 24-hour gym, tavern and healthcare facilities. Retail leasing has commenced, with anchor tenant Coles secured, and the town centre is due to open in mid to late 2020. Construction is now well underway.

In Melbourne, design development is underway for another town centre-style retail precinct at Mambourin. Pending approval, the town centre will include 25,000 sq m in retail floorspace with a full-line supermarket, 30-40 specialty stores and an entertainment precinct with cinema.

In August 2018 we broke ground on Eastern Creek Quarter in western Sydney, a 50,000-sq-m retail precinct comprising neighbourhood retail and bulky goods, for which we secured development rights in FY17.

As we reached the end of FY18, the Retail development pipeline has a GDV of \$0.7 billion. The retail portfolio now totals 137,256 sq m of GFA. The Coorparoo Square (Brisbane) and Central Park (Sydney) centres are fully operational. A further three centres are under construction with two further stages at Eastern Creek currently in the leasing market. Visibility of the portfolio is well established with excellent positioning in the market based on the super-neighbourhood retail concept.

### Australia - Retail completed properties

Site	Effective interest as at 30 Sep 18 (%)	Book value as at 30 Sep 18 (\$'m)	Net lettable area ('000 sq m)	Occupancy FY18 (%)	Occupancy FY17 (%)
Central Park JV1 (Retail), 28 Broadway, Chippendale, NSW <sup>2</sup>	50.0	127.1	13.8	96.8	96.0
Central Park JV2 (Retail), 38 Broadway, Chippendale, NSW <sup>2</sup>	50.0	9.4	1.1	75.7	NA¹
Coorparoo Square (Retail), 296 Old Cleveland Rd, Coorparoo, QLD	100.0	45.8	6.8	91.2	$NA^1$
Total Retail completed properties		182.3	21.7		

- New asset

# **Business Review** Australia



### Australia - Retail development projects

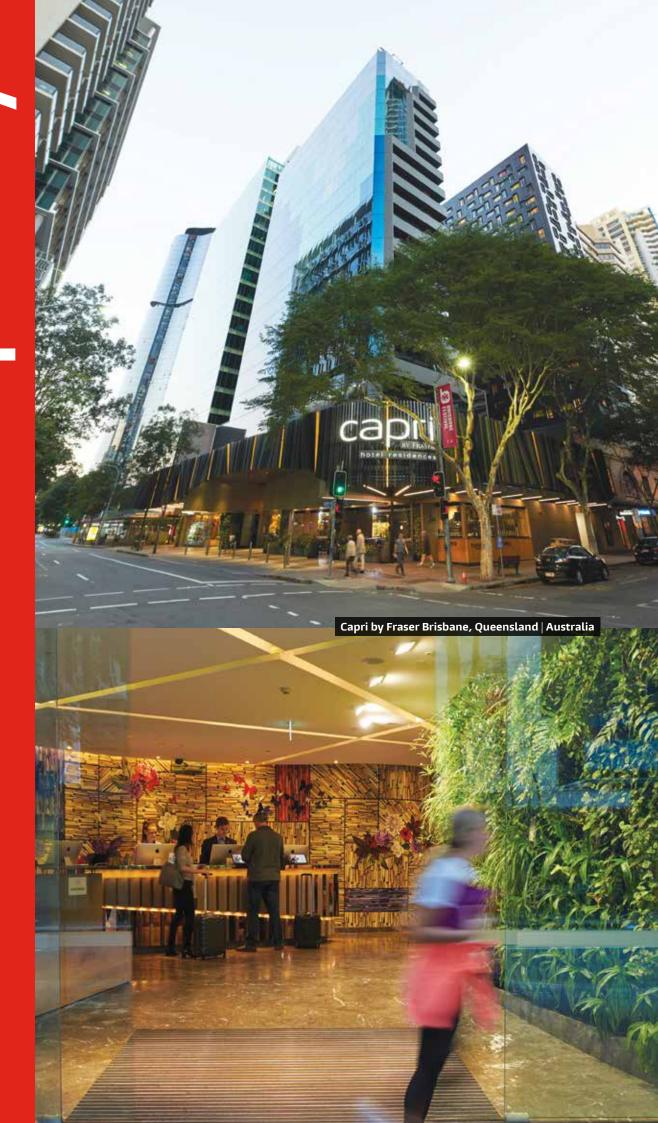
Site	Effective interest as at 30 Sep 18 (%)	Est. total saleable area (′000 sq m)	Revenue to go (%)	Total GDV (\$'m)	Target completion date
Development for third-party sale					
Shell Cove (SCA), NSW	100.0	4.6	13	28.8	1Q FY19
Burwood East (Burwood Brickworks), VIC	100.0	13.0	100	116.2	1Q FY20

### Australia - Retail land bank

Site	Effective Interest as at 30 Sep 18 (%)	Est. total saleable area ('000 sq m)	Total GDV (\$'m)
Horsley Park (WSPT), NSW	PDA <sup>1</sup>	151.4	163.0
Wyndham Vale, VIC	100.0	41.5	115.1
Edmondson Park, NSW	100.0	25.4	211.2

<sup>&</sup>lt;sup>1</sup> PDA: Project development agreement

# Hospitality



# Hospitality

We launched our Innovation unit, which is a test-bed for our teams, our vendors and suppliers, to harness the possibilities offered by technology to meet our customers' evolving needs and enhance our staff's productivity.

FY18 **Revenue for Hospitality Business** 



**PBIT** 



Frasers Hospitality (FH) is an integrated serviced residence and hotel-owner operator with presence in Europe, the Middle East, Asia, Australia and Africa. Our business portfolio comprises serviced residences, hotel residences and third party-managed hotels held by Frasers Hospitality Trust (FHT) as well as non-REIT hospitality assets. The brands were conceived with the lifestyle needs of the business and leisure traveller in mind, catering to business travellers both on extended and shorter stays.

In the year under review, FH's total revenue and PBIT were \$802.2 million and \$130.8 million respectively, down 0.6% and 15.2% year-on-year. The steeper decline in PBIT was largely attributable to the absence of \$13.5 million cross-currency swap gains recorded in FY17, and continued challenges in the F&B division of the Malmaison Hotel du Vin (MHDV) portfolio, as consumers' spending on F&B remain weak in the UK even as MHDV delivered a steady performance in the rooms division.

### Europe, the Middle East and Africa (EMEA)

MHDV, our acquisition in 2015 – a collection of 34 properties located in secondary cities and university towns across the UK, continued to see a decline in the F&B division. The decline was primarily due to intense 'high street' F&B competition over the years, which has witnessed the cessation or downsizing of a number of competitors in the casual dining sector, coupled with the continuing uncertainty around the macroeconomic environment that has affected consumer sentiments and spending patterns. In view of the ongoing challenges in the F&B sector, which have a more pronounced impact on Hotel du Vin (HdV), we made an impairment amounting to S\$156.3 million relating to goodwill and brand valuation recognised on the acquisition of MHDV in FY18.

While MHDV's operating performance has been impacted by the F&B division, the rooms division has been resilient, partially mitigating the decline in profitability in the F&B division. In fact, our serviced residences and hotels

in the UK, notably in London, have been enjoying high occupancies and average daily rate (ADR), buoyed by an increased uptake by corporate travellers.

To foster greater synergy between the teams as we implement strategies to reinvigorate MHDV and further strengthen our brands in the UK, we recently consolidated and streamlined the management teams in FHUK and MHDV. The team is now better able to tap into and share resources and knowledge and offer seamless service for all our brands in the region.

In Continental Europe, we are pleased that our properties in Germany -Capri by Fraser, Berlin and Capri by Fraser, Frankfurt, have been experiencing growth in revenue per available room (RevPAR), driven by an increase in both corporate travellers and tourist arrivals, attracted by the prime locations and the brand's vivacity. We are optimistic about Germany as both the leisure and the business travel sectors continue to do well in key cities, and this bodes well for the upcoming opening of Fraser Suites Hamburg in February 2019.

We are ever mindful of the potential implications of ongoing Brexit negotiations and the surrounding economic uncertainty on our operations in the UK and Continental Europe. Hence, we are focused on delivering operating efficiencies and maintaining discipline over controllable costs to ensure that our business in Europe remains healthy.

Meanwhile, in the Middle East, where we now have seven properties, we opened Fraser Suites Muscat and our first property in the Kingdom of Saudi Arabia, Fraser Suites Riyadh, a luxurious development with an extensive range of facilities.





### Hospitality

### **North Asia**

Launching a property in Tokyo was always part of our growth plan in key gateway cities. Thus, when the opportunity came up to acquire a site in the prime Ginza district of Tokyo, we worked tirelessly to ensure the efficacy of the project, and we succeeded in our bid for the plot of land on which we would build our first Capri by Fraser in Japan. To top it off, world-renowned Japanese architect, Mr Kengo Kuma, was appointed as architect for the 199unit hotel residence. Capri by Fraser, Ginza is scheduled to open in 2021. This marks FH's second property in Tokyo, with Fraser Suites Akasaka slated to open in the first quarter of 2020, ahead of the Tokyo Olympics.

In China, we opened our third property in Shenzhen. The 211unit Fraser Suites Shenzhen is strategically located in downtown Shenzhen. Designed for the discerning business traveller, Fraser Suites Shenzhen offers luxury one, two and three-bedroom apartments, topped by a roof-top bar and

infinity pool overlooking the city of Shenzhen. Sophisticated and timeless in its design, Fraser Suites Dalian is situated across from the Davos Centre. It was opened officially in May by the Ambassador of Singapore to China, His Excellency Mr Stanley Loh, and is adjoined to the largest shopping complex in Dalian.

### **Asia Pacific excluding North Asia**

In Singapore, the hospitality sector has benefitted from a reprieve in new inventory coming on board. With supply pressure tapering off, we expect operating performance to improve on the back of demand fuelled by a consistent growth in tourist arrivals. Continued focus will now be placed on securing long-stay business. In May 2019, we will open our second Capri by Fraser in Singapore, the 304-unit Capri by Fraser, China Square. Part of the Group's redevelopment of the China Square precinct in prime CBD, the opening of Capri by Fraser, China Square will also mark the launch of our new social living concept. In response to the way

millennials interact, our new social living concept will be epitomised by convivial communal spaces with more focus on experiences and local integration. We are also excited that the 115-unit Fraser Residence Orchard, our second Fraser Residence along Singapore's most prestigious shopping belt, Orchard Road, will open in February 2019.

Over in Australia, overall occupancy picked up at Capri by Fraser Brisbane, on the back of a significant increase in corporate travel. Meanwhile, Fraser Suites Sydney, with its refurbished meeting rooms, continued to maintain its overall ADR. Even though corporate travel also picked up substantially at Fraser Place Melbourne and Fraser Suites Perth, the increase did not mitigate the prevalent oversupply of rooms in these cities. We remain cautiously optimistic about the market in Brisbane, which is underpinned by improved business sentiments. However, we expect performance in Perth and Melbourne to remain soft as new supply of hotel rooms enter the markets.







### Hospitality

### **New management contracts**

Our business development teams across EMEA and the Asia Pacific signed another 10 properties over the course of FY18 through new management contracts and master leases. Six of the new properties are located in cities where FH already has a presence - namely Istanbul in Turkey, Dubai in the United Arab Emirates, Jakarta in Indonesia, Edinburgh in the UK, Hanoi in Vietnam and Chengdu in China. Adding to these are two management contracts that were concluded in the new cities of Taghazout Bay, Morocco, and Buriram, Thailand.

While our clusters continue to deliver on operational efficiency, our business development teams will take a more focused approach to geographical expansion to build relevant scale, much like the clusters formed in the UK and Singapore.

### **Awards and accolades**

In total, over the period under review, we received more than 50 awards, ranging from peer and industry recognition, to consumer awards. I am grateful to our teams who go beyond what is expected to provide memorable experiences to our quests. The awards are testament to the consistent focus they have on anticipating and meeting our guests' evolving needs.

Some of the key awards won were Travel Trade Gazette's Best Service Operator - Asia Pacific for the sixth consecutive year, and for the fourth consecutive year, the World Travel Awards Best Serviced Apartment Brand. In addition, we clinched the Best Serviced Apartment for Fraser Suites Le Claridge for the third time.



### **Going forward**

To meet evolving customers' needs, FH is working towards revamping the serviced residence offerings in cities where there will be more demand for long stay. Modena by Fraser, which will be reinforced as our mid-scale long-stay brand, will be deployed alongside other serviced residences brands within FH's portfolio. In addition, we will be implementing strategies to keep us relevant across all our properties. To mitigate the dominance of online travel agencies, we will focus on marketing our loyalty programme, Fraser World. We will also be developing a new website to provide our guests with a more seamless interface across the entire customer journey.

In June this year, we launched our Innovation unit, which is a testbed for our teams, our vendors and suppliers, to harness the possibilities offered by technology to meet our customers' evolving needs and enhance our staff's productivity so that they can deliver an evenbetter hospitality experience to our customers. As a result of our Innovation Unit's efforts, we launched paperless check-in at Fraser Suites Sydney in September 2018. Other initiatives we are still testing range from sustainable products to the use of robots, as well as the introduction of back-of-the-house technology to support and streamline work flows. We look forward to rolling out more initiatives across our properties in time to come.

### Serviced residences: properties in operation

### **Owned properties**

	Effective interest as at	Book value as at		Ossu	22251	Avera	aa daily rata
	30 Sep 18	30 Sep 18	No. of	Occu	pancy	Avera	ge daily rate
Property	(%)	(′m)	rooms	FY18 (%)	FY17 (%)	FY18	FY17
Australia							
Fraser Suites Perth	100.0	A\$111.0	236	89.1	88.4	A\$252.9	A\$266.9
Fraser Place Melbourne	100.0	A\$31.0	112	90.6	87.5	A\$145.3	A\$153.9
Capri by Fraser, Brisbane	100.0	A\$87.0	239	82.7	82.6	A\$182.6	A\$199.3
China							
Fraser Suites CBD, Beijing	100.0	RMB1,230.0	357	92.4	85.7	RM849.3	RM818.1
Fraser Suites Dalian	100.0	RMB533.0	259	53.4	$NA^1$	RM556.4	NA¹
Indonesia							
Fraser Residence Sudirman, Jakarta	100.0	US\$32.8	108	87.8	85.9	US\$111.3	US\$121.9
UK							
Fraser Suites Kensington, London	100.0	£111.0	70	84.3	81.6	£252.9	£257.5
The Philippines							
Fraser Place Manila	100.0	PHP1,694.4	89	70.6	68.2	PHP6,096.4	PHP6,349.3
Spain							
Capri by Fraser, Barcelona	100.0	€ 20.8	97	85.6	87.9	€129.8	€138.1
Singapore							
Capri by Fraser, Changi City	100.0	\$209.0	313	86.4	85.4	\$242.1	\$241.3
Fraser Place Robertson Walk,	100.0	¢2100	164	06.2	02.0	#200 Z	¢221.7
Singapore	100.0	\$218.0	164	86.2	83.9	\$298.2	\$331.7
Germany							
Capri by Fraser, Frankfurt	100.0	€ 36.6	153	78.5	73.0	€144.4	€143.6
Capri by Fraser, Berlin	100.0	€ 35.1	143	82.2	83.9	€105.1	€92.4
Total no. of rooms owned			2,340				

<sup>&</sup>lt;sup>1</sup> Under development in FY17





# **Business Review** Hospitality

### Managed properties

Country		No. of	Occupa	
· · · · · · · · · · · · · · · · · · ·	Property	rooms	FY18 (%)	FY17 (%)
Bahrain	Fraser Suites Bahrain	90	71.6	69.3
	Fraser Suites Diplomatic Area Bahrain	114	66.1	61.3
China	Fraser Place Shekou	232	91.2	93.9
	Fraser Residence, Shanghai	324	87.7	88.3
	Fraser Suites, Shanghai	187	86.4	86.7
	Fraser Suites, Nanjing	210	87.6	85.5
	Modena by Fraser Shanghai Putuo	348	80.1	84.0
	Fraser Suites Chengdu	360	76.9	73.3
	Fraser Suites Guangzhou	332	77.3	82.1
	Modena by Fraser Wuxi New District	120	86.3	85.2
	Modena by Fraser Wuhan	172	83.2	75.4
	Fraser Place Tianjin	192	91.8	89.3
	Fraser Place Binhai Tianjin	224	25.6	7.1
	Modena by Fraser Changsha	353	52.5	36.8
	Capri by Fraser Shenzhen	184	60.1	29.2
	Fraser Suites Shenzhen	211	75.5	0.0
France	Fraser Suites Harmonie, Paris	134	77.8	68.4
	Fraser Suites Le Claridge, Paris	114	81.7	76.7
Hungary	Fraser Residence Budapest	51	92.0	94.4
Indonesia	Fraser Residence Menteng Jakarta	128	87.7	87.0
	Fraser Place Setiabudi	151	82.7	71.7
India	Fraser Suites New Delhi	92	74.7	67.5
Japan	Fraser Residence Nankai Osaka	114	84.7	80.4
UK	Fraser Residence Prince of Wales Terrace	18	81.6	78.7
	Fraser Residence Bishopgate	26	87.1	89.2
	Fraser Residence Blackfriars	12	92.8	89.0
	Fraser Residence Monument	14	92.3	89.2
	Fraser Residence City	22	90.5	89.6
Malaysia	Fraser Place Kuala Lumpur	289	68.9	63.7
<b>,</b>	Capri by Fraser, Kuala Lumpur	240	81.9	76.7
	Fraser Residence Kuala Lumpur	337	62.2	64.2
Nigeria	Fraser Suites Abuja	126	47.5	34.0
Oman	Fraser Suites Muscat	119	26.7	0.0
Qatar	Fraser Suites Doha	138	66.0	61.8
Quion.	Fraser Suites West Bay Doha	396	93.7	72.6
Saudi Arabia	Fraser Suites Riyadh	95	59.3	0.0
Singapore	Fraser Residence Singapore	72	24.9	59.4
South Korea	Fraser Place Central, Seoul	271	78.3	84.1
Journalea	Fraser Place Nandaemum	252	78.0	78.2
Switzerland	Fraser Suites Geneva	67	81.2	78.5
Thailand	Fraser Suites, Sukhumvit, Bangkok	163	83.9	70.9
Thatana	Modena by Fraser, Bangkok	239	65.8	47.0
	North Park Place	105	30.6	23.3
Turkey	Fraser Place Anthill Istanbul	116	76.0	73.3
rarkey	Fraser Place Antasya Istanbul	80	81.4	90.0
	Fraser Suites Dubai	268	67.9	69.4
The IIAF	raser suites bubal		07.5	03.4
The UAE	Fracer Suites Hanoi	100	$\circ \cap$	Q/I ∩
Vietnam	Fraser Suites, Hanoi Capri by Fraser, Ho Chi Minh City	185 175	90.0 75.4	94.0 73.4





### **Properties under development**

	Property	Effective interest as at 30 Sep 18 (%)	Estimated no. of rooms	Book value as at 30 Sep 18 ('m)	Target opening date
Germany	Fraser Suites Hamburg	100.0	154	€62.8 <sup>1</sup>	Mar 19
Singapore	Capri by Fraser, China Square	100.0	304	\$241.8 <sup>1</sup>	Jun 19
Japan	Capri by Fraser, Ginza	100.0	199	JPY13,786.7 <sup>1</sup>	2021

<sup>&</sup>lt;sup>1</sup> Total book value of the project as at 30 Sep 18

# **Business Review** Hospitality

### **MHDV Group of Hotels**

	Effective interest	Book value					
	as at	as at	No. of	Occur	aanev.	Average	a daily rato
Property	30 Sep 18 (%)	30 Sep 18 ('m)	No. of rooms	Occup FY18 (%)	FY17 (%)	FY18	daily rate FY17
The UK	(10)	(11)	1001115	23 (70)		20	
Malmaison Aberdeen	Master						
	leased	£0.2	79	71.4	70.4	£95.9	£97.1
Malmaison Belfast	100.0	£7.5	64	89.7	91.3	£103.9	£104.4
Malmaison Birmingham	Master	62.0	100	00.0	00.4	61000	6067
Malaraia a Divida	leased	£2.0	192	89.0	88.4	£100.0	£96.7
Malmaison Dundee	Master leased	£0.6	91	78.7	80.3	£78.9	£72.1
Malmaison Edinburgh	100.0	£15.7	100	86.3	84.4	£104.4	£102.1
Malmaison Glasgow	100.0	£11.3	72	83.5	82.6	£100.7	£89.8
Malmaison Leeds	100.0	£14.4	100	85.0	81.3	£92.3	£92.6
Malmaison Liverpool	100.0	£13.6	130	84.4	79.7	£91.7	£89.3
Malmaison London (Formerly	Master						
known as London Charterhouse)	leased	£2.7	97	88.0	86.8	£168.5	£173.5
Malmaison Manchester	Master leased	£1.9	167	86.6	88.1	£108.0	£102.4
Malmaison Newcastle	Master leased	£0.9	122	87.7	88.1	£98.2	£93.9
Malmaison Oxford	Master						
	leased	£1.0	95	90.3	89.9	£178.6	£170.7
Malmaison Reading	100.0	£13.4	75	82.4	77.4	£111.0	£108.6
Malmaison Brighton	Master leased	£4.5	73	84.6	72.5	£114.3	£107.6
Malmaison Cheltenham	100.0	£12.0	61	77.0	77.0	£112.0	£115.1
Hotel du Vin Birmingham	100.0	£9.9	66	84.6	86.3	£109.8	£107.0
Hotel du Vin Brighton	100.0	£18.3	49	85.6	86.1	£139.9	£145.7
Hotel du Vin Bristol	100.0	£12.3	40	86.5	88.1	£127.9	£133.4
Hotel du Vin Cambridge	100.0	£15.0	41	80.6	86.7	£165.0	£172.5
Hotel du Vin Cheltenham	100.0	£8.8	49	82.0	86.0	£114.7	£114.6
Hotel du Vin Edinburgh	100.0	£12.0	47	87.9	87.3	£141.6	£139.5
Hotel du Vin Glasgow	100.0	£11.4	49	81.0	83.1	£135.4	£128.8
Hotel du Vin Harrogate	100.0	£7.5	48	81.8	84.0	£107.2	£109.5
Hotel du Vin Henley	100.0	£9.3	43	80.2	83.3	£134.6	£130.8
Hotel du Vin Newcastle	100.0	£4.6	42	80.0	80.8	£95.9	£93.3
Hotel du Vin Poole	100.0	£4.0	38	80.5	81.6	£114.4	£117.1
Hotel du Vin St Andrews	100.0	£6.3	40	76.4	79.4	£152.2	£148.7
Hotel du Vin Tunbridge Wells	100.0	£8.9	34	79.4	77.9	£121.5	£125.2
Hotel du Vin Wimbledon Hotel du Vin Winchester	100.0 100.0	£17.8 £7.9	48 24	84.8 84.8	84.9 84.5	£141.7 £136.7	£137.2
Hotel du Vin York	100.0	£7.9 £10.0	44	84.8	84.5	£136.7 £104.6	£136.8 £107.1
Hotel du Vin AVG Bristol	100.0	£10.0	79	70.0	59.1	£95.8	£95.1
Hotel du Vin Exeter	100.0	£10.7	59	84.9	83.8	£105.9	£107.8
Hotel du Vin Stratford Upon Avon	100.0	£9.3	46	89.2	NA <sup>1</sup>	£89.2	NA <sup>1</sup>
Total no. of rooms owned and lea			2,404	32.2			

<sup>&</sup>lt;sup>1</sup> New property which commenced operation during the financial year



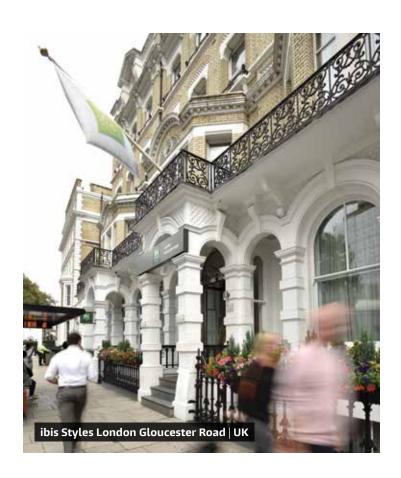
### **Business Review**

### Hospitality

### **Frasers Hospitality Trust**

For FY18, FHT reported gross revenue and net property income of \$155.9 million and \$117.0 million respectively, 1.8% and 2.6% lower than a year ago. The declines were attributed to the weaker performance from the portfolios in Australia, Malaysia and the UK. FHT's income available for distribution was 4.4% lower year-onyear at \$89.4 million, due to increased borrowings and higher finance costs incurred with the refinancing of term loans with longer tenure notes. Consequently, distribution per stapled security was 4.7613 cents, 5.6% lower year-on-year.

As at 30 September 2018, FHT's portfolio of 15 quality assets have a combined appraised value of \$2.40 billion, down marginally from \$2.44 billion a year ago. The 1.6% decline was mainly attributed to the weakening of most foreign currencies against the SGD, except for JPY and MYR. In local currency terms, the valuations of FHT's Australia, UK, Japan and Germany portfolios were higher year-on-year.



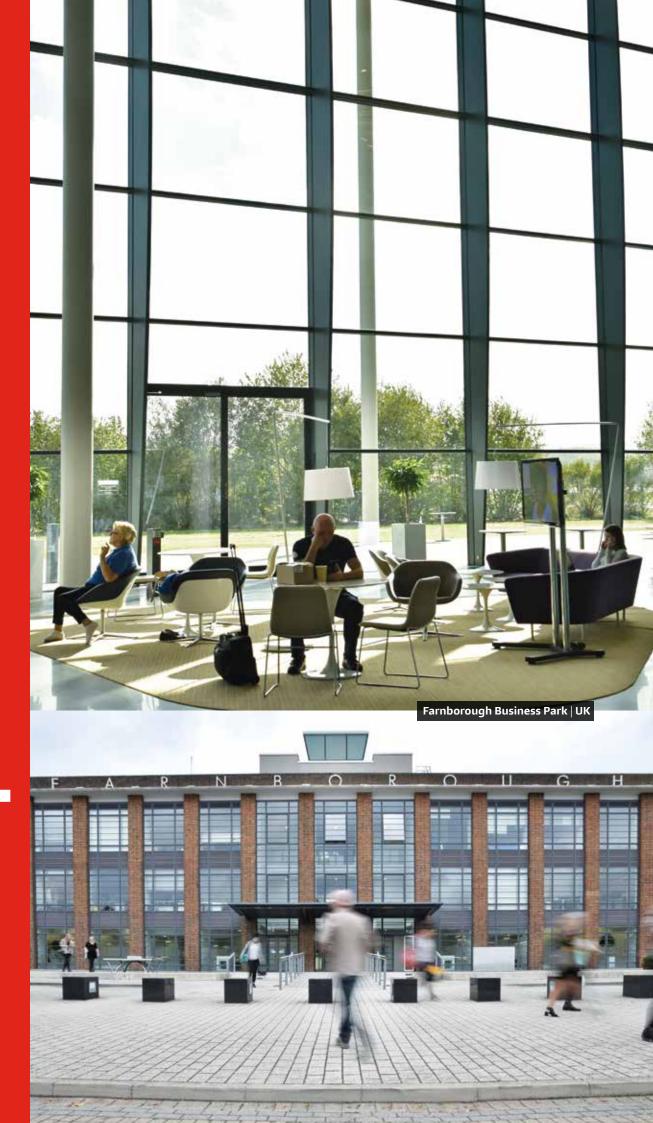
### **Held through Frasers Hospitality Trust**

Country	Property	Effective interest as at 30 Sep 18 (%)	Book value as at 30 Sep 18 ('m)	No. of rooms
Singapore	InterContinental Singapore¹	23.6	\$527.0	406
	Fraser Suites Singapore <sup>2</sup>	23.6	\$305.0	255
Kuala Lumpur	The Westin Kuala Lumpur¹	23.6	RM420.0	443
Kobe	ANA Crowne Plaza Kobe¹	23.6	¥16,100.0	593
Sydney	Fraser Suites Sydney <sup>2</sup>	23.6	A\$128.5	201
	Novotel Sydney Darling Square <sup>1</sup>	23.6	A\$115.5	230
	Sofitel Sydney Wentworth <sup>1</sup>	23.6	A\$307.9	436
Melbourne	Novotel Melbourne on Collins <sup>1</sup>	23.6	A\$251.5	380
Glasgow	Fraser Suites Glasgow <sup>2</sup>	23.6	£10.9	98
Edinburgh	Fraser Suites Edinburgh <sup>2</sup>	23.6	£14.7	75
London	Fraser Suites Queens Gate London <sup>2</sup>	23.6	£59.7	105
	ibis Styles London Gloucester Road¹	23.6	£18.8	85
	Park International London <sup>1</sup>	23.6	£43.3	171
	Fraser Place Canary Wharf London <sup>2</sup>	23.6	£41.9	108
Germany	Maritim Dresden	23.6	€ 65.7	328
	Total no. of rooms owned & managed			3,914
	Total no. of rooms under Frasers Hospitality Group			16,920

As the Group consolidates FHT and the operating entities, these properties are reclassified as property, plant and equipment and are stated at cost less accumulated depreciation and any impairment

Book value as reported by FHT. The Group adjusted the book value to reflect its freehold valuation in the property

# Europe and rest of Asia



### **Europe and** rest of Asia

Our Europe and rest of Asia business comprises Frasers Property's investments in Continental Europe, the UK, China, Thailand and Vietnam.

> FY18 **Revenue for Europe and** rest of Asia 575.8



### **Continental Europe**

In Continental Europe, Frasers Property Europe (FPE) owns, develops and manages logistics and light industrial properties in Germany, the Netherlands and Austria.

Following the acquisition of an 86.6% stake in Geneba Properties N.V. (Geneba) in July 2017, we completed the buy-out of the remaining stake in May 2018. Geneba was subsequently delisted and renamed FPE.

### Asset growth plan

In FY18, FPE embarked on an asset growth plan through multiple property acquisitions in line with our investment strategy. FPE's investment strategy targets well-located modern logistics and light industrial assets in Germany, the Netherlands and Austria.

Over the course of the year, FPE completed acquisitions of assets with a total market value of €628.0 million (\$996.3 million), which are located in some of Germany's key logistics markets. These include a portfolio of four newly built cross dock facilities, each with a 15-year lease term to reputable German 'last-mile' logistics provider Hermes; three built-to-suit logistics properties that are leased respectively to BMW, a direct service partner of Porsche AG, and Dutch dairy company Friesland Campina; and a logistics and light industrial portfolio comprising four properties that offer value creation potential and several properties leased on a long-term basis to reputable tenants like Dachser and Kentner.

In addition, FPE successfully acquired the property development and asset management platform of Alpha Industrial Holding SA (Alpha Industrial) via the acquisition of 100% of the shares of Alpha Industrial GmbH & Co. KG. and together with this, the Alpha Industrial property portfolio. Of the 22 logistics and light industrial assets that are part of the Alpha Industrial property portfolio, FPE completed the acquisition of 12 properties over the course of the financial year. 11 properties are located in Germany and one in Austria with a total combined built-area of about 300,000 sq m. Part of the portfolio has been developed by Alpha Industrial recently, while several other properties have enhancement and redevelopment potential in the short and medium term. The acquisition of the remaining assets in the Alpha Industrial portfolio are expected to be completed by the end of 2018.





### **Business Review**

### **Europe and rest of Asia**

### Integrated value chain

The acquisition of the operational development and asset management business of Alpha Industrial significantly enhances FPE's portfolio and our capabilities to service industrial and logistics tenants in core Europe. FPE's development strategy is focused on the creation of modern logistics and light industrial properties, predominantly in Germany, the Netherlands and Austria. The long-standing experience and strong track record of the Alpha Industrial platform in developing logistics properties will enable FPE to create new assets organically to complement our existing, high quality portfolio. Our position as an asset creator and manager is now considerably strengthened, and makes us well placed to service third-party mandates.

In line with the Group's strategy to grow together with our REITs by recycling capital from stabilised investment properties to our REITs and optimising capital productivity, FPE successfully sold 21 properties to FLT for €597 million (\$945 million) in May 2018. FPE will continue to be the asset and property manager of FLT's properties in Europe.

### **Looking ahead**

Even though yields for industrial assets have decreased over the last financial year, we believe we are in a stable and sound market environment. We expect ongoing demand for core logistics and light industrial assets, particularly as demand for logistics and light industrial properties in core European markets is primarily from renowned industrial groups as well as a broad range of highly qualified small and medium-sized enterprises. Furthermore, industrial assets continue to offer a positive yield spread compared to other types of real estate assets, and hence remains an attractive asset class for investment, underpinned by strong tail winds, solid demand and





supply parameters and good market fundamentals.

That said, we are well prepared for the upcoming tasks, particularly in simultaneously pursuing attractive investment and development opportunities. We will focus on further integrating the Alpha Industrial business into the FPE platform, optimising processes, systems and governance structures with an increased focus on human capital. The Alpha Industrial business fully complements our current business, and expands our in-house capabilities to cover acquisitions of stabilised investment properties, asset enhancement of current properties, as well as development of brown- and greenfield projects. Our full range of capabilities will give us a sustained competitive edge in Europe.

### Europe - Industrial portfolio

		Effective interest as at 30 Sep 18	Book value as at 30 Sep 18	Net lettable area	Occupa	ancy
Property Address	Location	(%)	(\$ 'm)	('000 sq m)	FY18 (%)	FY17(%)
Germany						
Mellinghofer Straße 55	Mülheim	94.9	114.0	125.5	95.3	92.9
Buchäckerring 18	Bad Rappenau	100.0	56.8	51.9	100.0	100.0
Genfer Allee 6	Mainz	100.0	77.9	53.5	100.0	100.0
Gewerbegebiet Etzin 1	Berlin (Ketzin an der Havel)	100.0	60.1	57.3	100.0	NA¹
Hermesstraße	Augsburg	100.0	52.5	48.6	100.0	$NA^1$
Werner-von-Siemens-Straße 35	Saarwellingen	100.0	8.3	6.4	100.0	100.0
Werner-von-Siemens-Straße 44	Saarwellingen	100.0	13.8	9.3	100.0	100.0
Thomas-Dachser-Straße 3	Überherrn	100.0	26.1	21.8	100.0	100.0
Am Bühlfeld 2-8	Herbrechtingen	100.0	49.2	44.5	100.0	100.0
Bietigheimer Straße 50-52	Tamm	94.0	96.5	39.2	100.0	100.0
Rheindeichstraße 155	Duisburg	94.0	79.2	46.6	100.0	100.0
An den Dieken 92	Ratingen	94.0	72.5	43.1	100.0	100.0
Im Birkengrund 5-7	Obertshausen	94.0	34.1	17.0	100.0	100.0
Walter-Gropius Strasse 19	Bergheim	94.0	28.1	19.4	100.0	$NA^1$
Moselstraße 70	Hanau	94.0	5.1	5.0	98.0	84.5
An der Trift 75	Dreieich	94.0	25.2	19.9	100.0	100.0
Hutwiesenstraße 13	Magstadt	94.0	14.1	21.5	100.0	100.0
Oskar-Von-Miller-Straße 2	Kirchheim	100.0	52.6	30.2	100.0	100.0
Leverkuser Straße 65	Remscheid	100.0	19.6	29.4	77.9	77.9
Austria						
Schemmerlstraße 72	Vienna	94.0	38.7	44.1	100.0	100.0
Netherlands						
Benthemplein 10	Rotterdam	100.0	33.6	7.6	100.0	100.0
Energieweg 12	Rotterdam	100.0	17.8	3.1	100.0	100.0
Mandeveld 12	Meppel	100.0	38.3	31.6	100.0	100.0
Total			1,014.1	776.5		

### Europe - development projects

Developments  Germany	Location	Effective interest as at 30 Sep 18 (%)	Net lettable area (′000 sq m)	Target completion date
Im Birkengrund	Oberthausen	94.0	6.2	Q2 19
Rheindeichstraße 155	Duisburg	94.0	33.8	Q4 19
Total			40.0	

<sup>&</sup>lt;sup>1</sup> New asset

### **Business Review**

### **Europe and rest of Asia**

### **United Kingdom**

Frasers Property UK (FPUK) has a substantial portfolio of investment and development assets providing residential, office, industrial and business park space.

Over the last financial year, we have grown our asset and people platform in the UK, adding capabilities and experience to complement our portfolio and establishing a strong platform for the future. The team seeks to maximise the value of our assets through proactive asset management and responding to the needs of our customers.

### **Residential projects**

The nine residential buildings completed so far at Riverside Quarter, London comprise over 500 apartments. Building works on the final phase, Nine Eastfields, remain on plan and on budget, with delivery expected in 1Q2020. This final striking signature building will comprise a total of 172 apartments (54% shared ownership) over 14 floors, ground floor commercial space, residents' lap pool and gym. When completed, it will finish Riverside Quarter's section of the Thames riverside walk. During the financial year, we sold all available ground floor commercial space at Riverside Quarter, with an array of architectural practices, legal firms, a publishing firm, a wine trader, and an art gallery forming a 'creative village'.

Camberwell on the Green in southeast London, comprising 92 apartments, was completed in March 2017. In FY18, we sold a further 19 residential units. The apartments and ground floor commercial space are at the centre of this urban regeneration hotspot.

The London new homes market continues to be slow, particularly super prime, impacted by recent tax changes and the continuing Brexit uncertainty hovering uncomfortably



over the market. However, we continue to make steady progress with sales, with our products, Riverside Quarter and Camberwell on the Green, being well placed in the market.

At Central House, Whitechapel, in the eastern part of the City of London, we have refined the proposal to meet the demands of the market and the local planning authority. The proposed

scheme has now been submitted for planning permission to deliver 15,165 sq m of commercial space. This exciting development retains the character of the existing building while modernising and adding new space. With its contemporary interior features that can accommodate co-working set-ups, the development has been designed to attract tech-tenants and their employees.

### **Investment properties**

In January 2018, we acquired Farnborough Business Park, a market-leading estate with 51,164 sq m lettable area for £175 million (\$315 million) via a 50:50 joint venture with FCOT. In August 2018, we completed the conditional sale and purchase agreement to acquire Maxis, a modern business park with lettable area of 18,494 sq m in Bracknell, for £67.7 million (\$121 million). Maxis is 100% let with a weighted average lease term to break (WALTB) of 4.6 years.

The acquisition of these two assets further enhances the Group's overseas presence and recurring income in the UK. The UK business parks portfolio now comprises six regionally significant assets; five

of which are located within the south east of England and one in Glasgow, Scotland. The total lettable area of the investment portfolio now comprises 531,797 sq m. The properties are home to more than 500 companies, and have an occupancy rate of 89% and a WALTB of 4.6 years.

We have made good progress unlocking value in our assets over the course of the year. Among the significant projects was the refurbishment of Maplewood in the Chineham Business Park, Basingstoke to deliver a 7,900-sq-m modern office building. We have also seen strong leasing performance across our portfolio with 72 new lettings and 26 lease renewals completed during the financial year.

### **Looking ahead**

We expect that Brexit uncertainty will continue to weigh on the UK's economic growth, although the impact will depend on the final Brexit outcome. This uncertainty, and affordability issues, are impacting the residential market with discretionary super prime pricing being discounted, and significant slowing of nondiscretionary local market sales.

The commercial sector, on the other hand, continues to see low overall vacancy rates as supply is generally constrained. Across our portfolio, our diversified tenant base, healthy WALTB and quality of our assets make us well placed to weather the economic uncertainty, and indeed we continue to experience a healthy level of inquiries for space across our portfolio.



### **UK - Business Parks**

		Effective interest at as at 30 Sep 18	Book value as at 30 Sep 18	Net lettable area	Occupa	ıncy
Property	Location	(%)	(\$ 'm)	(′000 sq m)	FY18 (%)	FY17 (%)
Farnborough Business Park	Farnborough	50.0	312.3	51.2	98.1	NA <sup>1</sup>
Winnersh Triangle	Reading	100.0	642.9	135.8	89.5	$NA^1$
Chineham Park	Basingstoke	100.0	258.8	75.1	78.2	$NA^1$
Watchmoor Park	Camberly	100.0	77.9	23.6	80.9	$NA^1$
Hillington Park	Glasgow	100.0	238.6	208.1	90.0	$NA^1$
Maxis Park	Bracknell	100.0	120.3	18.5	100.0	$NA^1$
Total			1,650.8	512.3		

New asset

### **Business Review**

### **Europe and rest of Asia**



### **UK - Residential projects**

Projects	Effective interest as at 30 Sep 18 (%)	No. of units <sup>1</sup>	% Sold as at 30 Sep 18	Ave. selling price as at 30 Sep 18 (£ psm)	Est. saleable area ('000 sq m)	Land cost (£ psm)	Target completion date
London							
Five Riverside Quarter	100.0	149	89.0	7,870	12,500	1,618	Completed
Seven Riverside Quarter	100.0	87	66.0	6,695	8,400	1,292	Completed
Camberwell on the Green	100.0	101	72.0	7,086	9,300	548	Completed

### UK - Land bank

Site	Effective interest as at 30 Sep 18 (%)	Est. total no. of units¹	Est. saleable area ('000 sq m)	Land cost (£ psm)
London				
Nine Riverside Quarter	100.0	172	18,600	73
Central House (Commercial development)	100.0	NA	15,165	211

Includes affordable units

### China

In China, Frasers Property China (FPC) has built 10,300 homes to date, with three projects under development in Suzhou, Shanghai and Chengdu. During the financial year, we achieved strong sales at our three projects, largely due to effective marketing efforts and timely launches.

A total of 1,427 residential units, 97 office units, 42 retail units and eight retail warehouse units were sold across our three projects. As at the close of FY18, FPC has unrecognised presold revenue of \$300 million.

Baitang One in Suzhou saw strong sales of 537 units with the handover of Phase 3B taking place in March 2018. Sales for Phases 3C2-1 and 3B-2 commenced in June 2018,

while construction work for the last development phase continues with the structure topped out as at 30 September 2018. Meanwhile, in Chengdu Logistics Hub, eight office units in Phase 2 were sold while 89 office units and eight retail warehouse units in Phase 4 were sold in a challenging Chengdu office market faced with oversupply. Over in Shanghai, the Gemdale MegaCity residential development achieved sales of 890 residential units and 42 retail units. Phase 4F was completed and handed over in September 2018.

With favourable sales achieved over the past few years, we have 680 residential units and 179 industrial office units remaining in our land bank in China as at 30 September 2018. The residential market continues to be challenging with the central government's strong determination to regulate the property market and curb rising home prices.

### Looking ahead

On a positive note, underlying fundamentals in China remain resilient. Rising urbanisation, growing incomes and population growth, continue to be favourable for the property sector. With the government's campaign of deleveraging in the past year, liquidity pressure on local real estate developers is building up. Amidst the tight financing environment, we continue to explore opportunities in China.



# Business Review Europe and rest of Asia

China - Development projects

Projects	Effective interest as at 30 Sep 18 (%)	No. of units	% Sold as at 30 Sep 18	% Completion as at 30 Sep 18	Ave. selling price as at 30 Sep 18 (RMB psm)	Est. saleable area (′000 sq m)	Land cost¹ (RMB psm)	Target completion date
Suzhou								
Baitang One (P1B)	100.0	542	100.0	100.0	13,621	65	2,541	Completed
Baitang One (P2A)	100.0	538	100.0	100.0	12,134	78	2,558	Completed
Baitang One (P2B)	100.0	360	99.7	100.0	15,653	73	2,554	Completed
Baitang One (P3A)	100.0	706	100.0	100.0	14,117	78	2,548	Completed
Baitang One (P3C1)	100.0	706	100.0	100.0	19,754	79	2,548	Completed
Baitang One (P3B)	100.0	380	80.0	100.0	35,495	58	2,562	Completed
Baitang One (P3C2)	100.0	380	75.0	49.1	34,871	50	2,559	4QFY19
<b>Chengdu</b> Chengdu Logistics Hub (P2) <sup>2</sup>	80.0	163	89.0	100.0	8,567	61	280	Completed
Chengdu Logistics Hub (P4) <sup>2</sup> Shanghai	80.0	358	48.0	100.0	7,158	164	338	Completed
Gemdale MegaCity (P2A) <sup>3</sup>	45.2	1,065	99.9	100.0	17,001	136	1,441	Completed
Gemdale MegaCity (P2A-retail)³	45.2	22	54.5	100.0	20,246	4	1,441	Completed
Gemdale MegaCity (P2B) <sup>3</sup>	45.2	1,134	100.0	100.0	19,262	110	1,553	Completed
Gemdale MegaCity (P3C) <sup>3</sup>	45.2	1,446	100.0	100.0	23,257	126	1,414	Completed
Gemdale MegaCity (P3C-retail) <sup>3</sup>	45.2	71	31.0	100.0	45,123	8	1,415	Completed
Gemdale MegaCity (P3B) <sup>3</sup>	45.2	575	100.0	100.0	26,572	52	1,414	Completed
Gemdale MegaCity (P3B-retail) <sup>3</sup>	45.2	21	95.2	100.0	56,583	1	1,415	Completed
Gemdale MegaCity (P3A) <sup>3</sup>	45.2	278	100.0	100.0	37,493	23	1,414	Completed
Gemdale MegaCity (P4F) <sup>3</sup>	45.2	616	99.5	100.0	45,702	73	1,918	Completed
Gemdale MegaCity (P4D) <sup>3</sup>	45.2	804	93.3	66.0	41,057	82	1,920	4QFY19

Land cost includes land use tax Held for sale Gemdale MegaCity was accounted for as an associate

### China – Industrial portfolio

	Effective interest as at 30 Sep 18	Book value as at 30 Sep 18	Lettable area	Occup	ancy
Property	(%)	(\$'m)	(sq m)	FY18(%)	FY17(%)
Chengdu Logistics Hub Phase 1 ambient warehouse <sup>2</sup>	80.0	40.2	47,145	100.0	100.0

### China – Land bank

Site	Effective interest as at 30 Sep 18 (%)	Est. no. of units	Est. total saleable area ('000 sq m)	Land cost¹ (RMB psm)
Shanghai				
Gemdale Megacity (P5-6) <sup>3</sup>	45.2	680	74.0	2,227
Total Residential		680	74.0	
Chengdu				
Chengdu Logistics Hub (P2A) <sup>2</sup>	80.0	179	91.0	303
Total Commercial		179	91.0	
Total Land bank		859	165.0	



Land cost includes land use tax Held for sale Gemdale MegaCity was accounted for as an associate

### **Business Review**

### **Europe and rest of Asia**

### **Thailand**

In Thailand, the Group holds an 89.5% deemed stake in TICON Industrial Connection Public Company Limited (TICON) and a 39.9% stake in Golden Land Property Development Public Company Limited (Golden Land). Both companies are listed on the Stock Exchange of Thailand (SET).

TICON is one of the largest logistics and industrial real estate developers in Thailand. TICON owns and manages factories and warehouses for lease in 16 industrial estates and 24 logistics locations throughout the country. The total lettable space in our portfolio amounts to over 2.7 million sq m. To take advantage of digital disruptions in the industrial property space, TICON established a 51:49 joint venture with STT Global Data Centres in April 2018 to develop and operate data centres in Thailand, with the aim of becoming the leading provider of smart industrial platforms in Thailand. The data centre business will be an additional growth engine for TICON's existing industrial property business. In July 2018, TICON also formed a 51:49 joint venture with JustCo (Thailand 2) Pte. Ltd. to provide co-working services in Thailand. The joint venture has since opened and committed approximately 14,600 sq m of co-working space at AIA Sathorn, Capital Tower and Samyan Mitrtown.

In addition, TICON is the manager and sponsor of Ticon Freehold and Leasehold Real Estate Investment Trust (TREIT), the largest industrial REIT listed on the SET with THB 34.0 billion (\$1.4 billion) of assets under management. TICON has a 23.4% stake in TREIT. In August 2018, TREIT shareholders approved the acquisition of 58 factories and warehouses for a total transaction value of THB 3.6 billion (\$149.8 million) from TICON, of which THB 1.7 billion (\$70.5 million) was completed in August 2018. The remaining acquisitions are targeted for completion before end-December 2018.



From 1 January 2018, TICON's financial year end was changed to 30 September. For the nine-month period ended 30 September 2018, TICON posted revenue of THB 3.8 billion (\$158.9 million) and net profit of THB 667.7 million (\$27.8 millon). With its strong balance sheet and net gearing of 0.34x, TICON is well positioned to tap the growing demand for logistics and industrial assets in the region.

Golden Land is one of Thailand's leading real estate developers engaged in landed residential and integrated mixed-use commercial property development. Golden Land also holds a 22.6% stake in Golden Ventures Leasehold Real Estate Investment Trust, which is an office REIT listed on the SET with a total lettable space of approximately 100,000 sq m, and assets under management of approximately THB 10.1 billion (\$424.8 million).

For the 12-month period ended 30 September 2018, Golden Land reported revenue and net profit after tax of THB 15.8 billion (\$657.4 million) and THB 2.1 billion (\$87.4 million) respectively. Golden Land achieved strong sales in 2018 from new projects launched during 2018 and ongoing projects. The revenue was also contributed by the higher occupancy rate achieved for the FYI Center office building.

In addition, the Group owns a 19.8% stake in One Bangkok, a mixed-use development project. Located in central Bangkok at the intersection of Wireless Road, Rama IV Road and Sathorn Road, the project is envisaged to include a retail component, office towers, residences, hotels and serviced apartments with an expected total gross floor area of approximately 1.83 million sq m. Land excavation and foundation work have commenced at One Bangkok following the groundbreaking ceremony on 8 March 2018. The Group serves as Development Manager for the entire project.

### Looking ahead

Our investments in Thailand are in line with the Group's strategy to grow income in our existing markets and recurring sources. Thailand is one of the markets that the Group is familiar and believes the growth prospects. Looking forward, the Eastern Economic Corridor presents many opportunities as it is a strategy gateway for the establishment of a world class economic zone. The opportunities includes the development of infrastructures, businesses, industrial clusters, innovation hubs, tourism and new cities



### Vietnam

Vietnam is a market that we are familiar with, having been in the market for over 20 years. Our first investment in Vietnam, Me Linh Point, a 21-storey retail/office building in District 1, Ho Chi Minh City (HCMC), continued to maintain 100% occupancy as at the end of FY18.

In FY17, we acquired a 70% stake in G Homes House Development Joint Stock Company to develop a mixed-use project. Our entry strategy into the development business was focused on creating market awareness and branding through the acquisition of prime development land in highly sought-after residential enclaves to showcase our experience as an internationally reputable developer.

We achieved a significant milestone on this journey in FY18, when we successfully completed our first residential show suite and officially launched Q2 Thao Dien in 1Q 2018. A residential-cum-commercial development on a 1-ha prime site in the popular District 2 of HCMC, the launch of Q2 Thao Dien was well received by the market. As at 30

September 2018, we have achieved sales of 84% of the 315 launched units. The successful launch and high take-up rate of our maiden mixed-use development won Frasers Property Vietnam (FPV) industry recognition.

Riding on the momentum, FPV entered into two conditional agreements in 2018 to acquire and develop prime mixed-use projects in District 2 and Thu Duc District in HCMC. The projects are expected to yield a combined GFA of 260,223 sq m and will comprise approximately 1,500 to 1,800 residential and commercial units and serviced apartments.

With the successful launch of our development business, we have expanded our scope of business in

Vietnam beyond office leasing and management. To support FPV's expansion, we have been focusing on further enhancing the team with strong local talent to execute and deliver the development projects.

### Looking ahead

We expect Vietnam's growth momentum to continue. The country's gross domestic product has been on an uptrend since 2012. With its lower cost-base, economic development will continue to be driven by the manufacturing sector and strong foreign direct investment. We will leverage our business platform in Vietnam and harness the strength of the Group to continue executing our growth strategy in Vietnam.

### Vietnam - Office portfolio

	Effective interest as at 30 Sep 18	Book value as at 30 Sep 18	Lettable area	Occup	ancy
Property	(%)	(\$ 'm)	(sq m)	FY18(%)	FY17(%)
Ho Chi Minh City					
Me Linh Point	75.0	62.6	17,468	100.0	100.0

### Vietnam - Development projects

Projects	Effective interest as at 30 Sep 18 (%)	No. of units	% Sold as at 30 Sep 18	% Completion as at 30 Sep 18	30 Sep 18	saleable	Target completion date
Ho Chi Minh City							
Q2 Thao Dien	70.0	315	84.0	5.0	=	31	1QFY21

### Investor Relations

### Overview

Frasers Proprerty Limited's (FPL's) investor relations (IR) team is focused on proactively engaging the financial community and the media to generate awareness and understanding of FPL's business model, competitive strengths, growth strategy, and investment merits; as well as garner feedback for consideration.

The senior management and IR team regularly engage these stakeholders through multiple platforms. These include one-on-one meetings, results calls and briefings, post-results luncheons, non-deal roadshows (NDRs), and conferences. During the financial year, the team attended NDRs and conferences in Kuala Lumpur, Bangkok, Hong Kong, Tokyo, Seoul, Sydney and Melbourne.

### Proactive and regular engagement

As part of our ongoing regular updates on our business, we announce our financial performance on SGXNet every quarter, along with a press release and presentation. We host quarterly conference calls, during which members of our senior management team present highlights of our financial results and answer questions posed by analysts and institutional investors. We host inperson briefings of our half-year and full-year results, which are attended by analysts, institutional investors and the media. A concurrent dial-in facility is offered for those who wish to attend the briefing, but are unable to do so in person.

All the materials related to FPL's quarterly announcements of our financial performance, as well as webcasts of the FY18 half-year and full-year results presentations, are publicly available via FPL's corporate website (frasersproperty.com). The website was revamped in February 2018 to better serve as a resource centre from which the public can access information about FPL.

In addition to the aforementioned resources, the website contains fact sheets about FPL, soft copies of our annual reports since listing, and provides more insights into our businesses and properties.

Over the course of the financial year, FPL participated in 149 meetings with analysts and institutional investors to facilitate understanding of our developments and growth plans.

### Committed to best practices in investor relations and corporate

This year, FPL won the Silver award for Best Investor Relations, in the category for listed companies with market capitalisation of \$1 billion and above, at the Singapore Corporate Awards. The award marks the second consecutive year that FPL has been recognised for its proactive engagement across multiple platforms, as well as setting of new benchmarks in corporate transparency and investor relations.

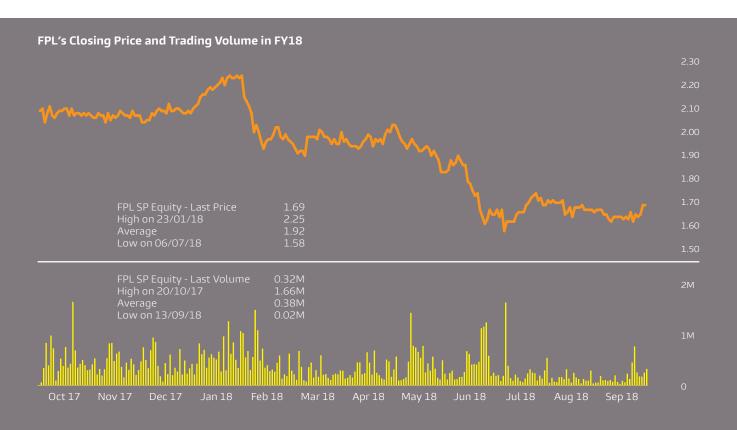
In addition, FPL was recognised at the IR Magazine Awards – South East Asia 2018 in the Best Financial Reporting category as well as the Best Investor Event category for our Frasers Day 2018 event, held in Bangkok. Frasers Day is the Group's signature platform that brings the listed REITs within the Group and targeted investors together at one event, which allows us to share about our business from both the Group and individual listed REIT perspectives.

We will continue to strive towards further improvements in corporate governance and investor relations.

For enquiries on FPL, please contact:

### Ms Gerry Wong

Head, Investor Relations & Corporate Communications Tel: (65) 6276 4882 Email: ir@frasersproperty.com



### **Brokerages covering FPL (As of 30 September 2018)**

- Bank of America-Merrill Lynch
- CGS-CIMB Research
- CLSA
- Credit Suisse

- DBS Bank
- JP Morgan
- Macquarie Securities Group

### **FY18 Investor Relations Calendar**

2017			2018		
November	10	Full year FY17 results briefing	January	29	AGM
	15	Morgan Stanley Sixteenth Annual Asia Pacific Summit	February	9	1QFY18 Earnings Call
20-22	20-22	Investor meetings in Hong Kong	•		,
		3 3	April	4	Investor meetings in Seoul
			·	5-6	Investor meetings in Tokyo
			May	10	1HFY18 results briefing
				14	dbAccess Asia Conference
				22-23	Investor meetings in Australia
			June	6-8	Investor meetings in Hong Kong
				19	Frasers Day Bangkok
			August	10	9MFY18 Earnings Call
			_	17	Investor meetings in Kuala Lumpur

### **Treasury Highlights**

The Group manages our financial structure prudently to ensure that we will be able to access adequate financing and capital at favourable terms. Our multi-national businesses which operate across five asset classes residential, hospitality, retail, commercial and business parks, logistics and industrial properties, together with the asset management of the three REITs listed on the SGX-ST, Frasers Centrepoint Trust (FCT), Frasers Commercial Trust (FCOT) and Frasers Logistics & Industrial Trust (FLT), as well as the stapled trust, listed on the SGX-ST, Frasers Hospitality Trust (FHT) generate cash flows for the Group. Management monitors the Group's cash flow position and projections, debt maturity profile, funding cost, interest rate and foreign exchange exposures and overall liquidity position on a continuous basis. To ensure that we have adequate overall liquidity to finance our operations and investment requirements, we maintain available banking facilities with a number of banks globally.

We tap the debt capital markets through Multicurrency Medium Term Notes (MTN) programmes. In FY18, Frasers Property Treasury raised \$30 million via a re-tap of existing \$250 million 4.25% fixed rate notes due 2026; \$42 million via a re-tap of existing \$308 million 3.95% perpetual securities and raised \$300 million 4.38% perpetual securities. In addition, our sponsored REITs as well as our stapled trust raised the following: \$60 million five-year bonds (FCOT), \$70 million seven-year bonds (FCT), \$120 million seven-year bonds (FHT). We tapped the bond market in Thailand with the issuance of THB11 billion debentures with tenors ranging from three years to 10 years. We raised a \$1.2 billion five-year syndicated green loan mainly used for refinancing of existing loans relating to the development of Frasers Tower. This is the first green loan in Southeast Asia under the Green Loan Principles1.

In FY18, we improved our capital position (net-worth increased by 12% to \$14,628 million). The capital position was improved with the issuance of perpetual securities by Frasers Property Treasury and retained earnings for the year. Net group borrowings had increased from \$9.2 billion to \$12.3 billion mainly due to the acquisition of business parks in the United Kingdom, industrial and logistics properties in Continental Europe, land for hospitality development in Japan and land for residential development at Jiak Kim Street in Singapore.

### Source of funding

Besides cash flow from our businesses, we rely on the debt capital markets, equity capital markets and syndicated and bilateral banking facilities for our funding. As at 30 September 2018, the Group had about \$2.5 billion in unutilised banking facilities that may be used to meet our funding requirements.

We maintain active relationships with a strong network of banking partners globally. Our principal bankers include Australia and New Zealand Banking Group Limited, Bangkok Bank Public Company Limited, Bank of China Limited, DBS Bank Ltd., Malayan Banking Berhad, Mizuho Bank, Limited, Oversea-Chinese Banking Corporation Limited, Standard Chartered Bank, Sumitomo Mitsui Banking Corporation and United Overseas Bank Limited.

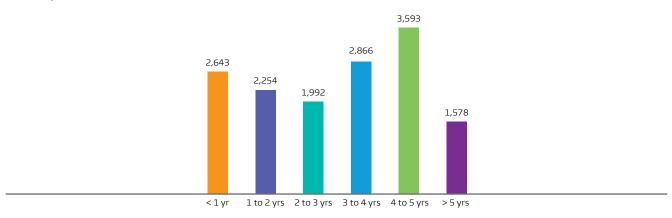
We continue to adopt the philosophy of engaging the banks as our core business partners and receive very strong support from our relationship banks across all segments of the Group's businesses. All the Group's banking relationships are maintained by Group Treasury in Singapore.

### **Debt capital markets**

We have various MTN programmes in place to tap the debt capital market. Frasers Property Treasury Pte Ltd has a \$3 billion MTN (issued: \$2,053 million) and \$5 billion EMTN (issued: \$1,150 million) programmes. Our Thai subsidiaries, Frasers Property Holdings (Thailand) Co. Ltd. has a THB25 billion (issued: THB11 billion) debenture programme and TICON Industrial Connection Public Company Limited had established a THB25 billion (issued THB14.22 billion) debenture programme. Our sponsored REITs, FCT, FCOT and FLT, as well as our stapled trust FHT, each have their respective MTN programmes: FCT: \$1 billion MTN (issued: \$370 million) and \$3 billion EMTN (issued: nil); FCOT: \$1 billion MTN (issued: \$390 million); FLT: \$1 billion EMTN (issued: nil) and FHT: \$1 billion EMTN (issued: \$340 million).

The Green Loan Principles were launched by Loan Market Association and Asia Pacific Loan Market Association in March 2018. The Green Loan Principles set out a clear framework to promote integrity in the development of the green loan market and define the characteristics of a green loan

### Maturity Profile \$'m



### Interest rate profile and derivatives

We manage our interest cost by maintaining a prudent mix of fixed and floating rate borrowings. On a portfolio basis, 78% of the Group's borrowings are in fixed rates (including floating rate borrowings that have been fixed with interest rate swaps). The average tenor of the loans is 3.3 years as at 30 September 2018 (FY17: 3.1 years). The floating rate loan portfolio allows us to repay debt quickly from divestments of assets and sales of development property.

In managing the interest rate profile, we take into account the interest rate outlook, expected cash flow generated from our business operations, holding period of long-term investments and any acquisition and divestment plans.

We make use of interest rate derivatives for the purpose of hedging interest rate risks and managing our portfolio of fixed and floating rate borrowings. We do not engage in trading of interest rate derivatives. Our total interest rate derivatives and the mark-to-market values as at 30 September 2018 are disclosed in the financial statements in Note 21.

### Gearing and interest cover

We aim to keep our net gearing to equity ratio between 80% and 100% in the medium term. As at 30 September 2018, this ratio was 84.4%. Net interest expense for the year amounted to \$280 million, which excludes \$79 million that was capitalised as cost of development properties held for sale and \$33 million that was capitalised as cost of investment properties under construction. The net interest<sup>2</sup> cover<sup>3</sup> was at five times.

### Foreign exchange risks and derivatives

We have exposure to foreign exchange risks arising from normal development and investment activities. Where exposures are certain, it is the Group's policy to hedge these risks as they arise. We use foreign currency forward contracts and certain currency derivatives to manage these foreign exchange risks. In order to have a natural hedge, where possible, we will fund foreign currency assets with debt in the same currency.

We do not engage in trading of foreign exchange and foreign exchange derivatives.

We use foreign exchange contracts and derivatives solely for hedging actual underlying foreign exchange requirements in accordance with hedging limits set by the Audit Committee and FPL's Board of Directors under the Group's Treasury Policy. These policies are reviewed regularly by the Audit Committee and Executive Committee to ensure that our policies and guidelines are in line with our foreign exchange risk management objectives.

Our foreign exchange contracts and derivatives and the mark-to-market values as at 30 September 2018 are disclosed in the financial statements in Note 21.

Net interest in the profit statement excluding mark to market adjustments on interest rate derivatives and capitalised interest

Net interest cover: Profit before interest, fair value change, taxation and exceptional items / net interest expense

# N Ç C **U** 3 S





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- Materiality Assessment
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### **Sustainability Report**

## About Report

This is our fourth consolidated Sustainability Report that summarises the sustainability practices and performance of Frasers Property Limited (the Group) for the period of 1 October 2017 to 30 September 2018 (FY18).

This report has been prepared in accordance with the sustainability reporting requirements of the SGX-ST Listing Manual (Rules 711A and 711B), as well as the Global Reporting Initiative (GRI) Standards: Core option. We have also included consideration of the GRI G4 Construction and Real Estate Sector Disclosures in preparation of this report.

### Report scope

We have included activities and performance of our key business units1 and our listed trusts<sup>2</sup> in this report. This covers our significant locations of operations which are Singapore, Australia, China and the United Kingdom (UK).

Data disclosed covers the above scope, unless otherwise stated, for assets that we own and/or manage, over which we have operational control. As we have influence over our Singapore and Australia development sites, we have included health and safety data of our principal contractors' employees working at these sites.

We seek to continuously improve our sustainability performance and your feedback is vital to us. Please write to:



### Dr Pang Chin Hong,

Vice President, Group Sustainability & Chairman, FPL Sustainability Working Committee Frasers Property Limited Email: sustainability@frasersproperty.com

Frasers Centrepoint Trust (FCT), Frasers Commercial Trust (FCOT), Frasers Logistics & Industrial Trust (FLT) and Frasers Hospitality Trust (FHT)

Frasers Property Singapore, Frasers Hospitality, Frasers Property Australia, Frasers Property China, Frasers Centrepoint Asset Management Ltd, Frasers Commercial Asset Management Ltd, Frasers Hospitality Asset Management Pte. Ltd, Frasers Logistics & Industrial Asset Management Pte Ltd.

### **Sustainability Report**

### **Board** Statement

At Frasers Property, we believe our business goes beyond the integrated portfolio and services we provide across the property value chain; it is also about building communities. As a multi-national business operating across five asset classes - residential, retail, commercial and business parks, logistics and industrial properties, and hospitality - we are committed to meeting the changing needs of individuals, businesses and communities by bringing the right expertise and value to the table.

Our unifying idea, 'experience matters', is at the core of everything we do. Our customers' experience matters and our experience matters. Our values of being collaborative, respectful, progressive and real are the building blocks of our culture. They unify us and drive our actions as we live out 'experience matters'.

And in line with our unifying idea and values, sustainability is a key consideration in every aspect of our business. We safeguard the well-being of our people by celebrating their diversity and supporting their professional and personal development.

Strategic considerations and actions for sustainability also comprehensively elevate the resilience of our portfolio and business. By focusing on our customers' needs, we gain valuable insights that guide our products and services, helping us create sustainable value for our stakeholders. To ensure our offering remains relevant, we developed a Sustainability Framework in FY18, which sets out our sustainability priorities as a Group till 2030.

We are supported by the Sustainability Steering Committee (SSC) and Sustainability Working Committee (SWC) as we integrate sustainability into the way we do business. The SSC and SWC comprise top and senior management of various business functions, including our listed REITs. We work together to determine, manage and communicate sustainability risks and opportunities relevant to our business. We also jointly oversee the implementation of the Sustainability Framework going forward.

We look forward to sharing our progress with you.

### **Board of Directors**

Frasers Property Limited

### Sustainability Framework

Our Sustainability Framework sets out our sustainability priorities as a Group through to 2030. The Framework is driven by three pillars, namely Acting Progressively, Consuming Responsibly and Focusing on People. These three pillars form a multi-disciplinary approach that recognises 13 corresponding Environment, Social and Governance (ESG) focus areas. The Sustainability Framework also provides common ground upon which we will direct our efforts to manage and deliver our sustainability priorities across the value chain, while providing individual business units and listed REITs with sufficient flexibility to develop and implement strategies and action plans tailored to their business model, operations and plans. In FY19, key business units and listed REITs will review their practices, policies, performance and targets in relation to the ESG focus areas in the Sustainability Framework which they identify as relevant to them.

### **FRAMEWORK**



**Acting Progressively** 



Consuming Responsibly



**Focusing on People** 

### **FOCUS AREAS**

### Innovation

Fostering an innovation culture that creates value and strengthens our competitive edge

### **Resilient Properties**

Strengthening the resilience and climate adaptive capacity

### **Risk-based Management**

Comprehensive assessment to address environment, health and safety risks

### **Responsible Investment**

Incorporating social, environment and governance criteria in the evaluation process

### **Materials & Supply Chain**

Achieving the sustainable management and efficient use of material along the supply chain

### **Biodiversity**

Enhancing the environment and ecosystem through our developments

### **Energy & Carbon**

Increasing substantially energy efficiency and renewable energy used

### Waste

Reducing substantially waste generation through prevention, reduction, recycling and reuse

### Water

Increasing substantially water efficiency and the recycling and safe reuse of water discharged

### **Community Connectedness**

Considering social value principles for communities

### Health & Well-being

Ensuring healthy and balanced work and community environments

### **Diversity & Inclusion**

Empowering and promoting the social inclusion of all, irrespective of age, sex, disability, race, ethnicity, origin, religion or economic or other status

### **Skills & Leadership**

Developing skills and leadership programmes that support productive activities, creativity and innovation to deliver high-value products and services

### **Sustainability Report**

### The Year at A Glance

### Established

**Frasers Property Group Sustainability Framework** 

which is driven by three pillars:

- Acting Progressively
- Consuming Responsibly
- Focusing on People





Frasers Property raised Singapore's and Southeast Asia's first syndicated green loan worth \$1.2 billion

under the Green Loan Principles

(FPA) was named one of 11 businesses in the world to sign up for the Net **Zero Carbon Buildings** Commitment

Frasers Property Singapore (FPS) won the **BCA Green Mark Champion Award** and Frasers Tower is certified Green Mark Platinum

Frasers Property invested in JustCo to develop a co-working platform in Asia

**Established Frasers Property Learning Academy** 



Frasers Logistics & Industrial Trust (FLT) & FPA led across the board in **GRESB 2018,** with FLT ranking

1st in the Real Estate Industrial



category, and FPA ranking 2nd in the Global Developer category

FPA launched Reconciliation **Action Plan** to design communities that are inclusive of Australia's Aboriginal and Torres Strait Island peoples



Global staff participated in **inaugural Frasers Property Global Eco and** Wellness Challenges

### **Sustainability Report**

# Managing Sustainability

With our belief that experience matters at every moment, we are committed to creating properties and offering services that will generate sustainable value for our business and our stakeholders. We do this by adapting and responding to changing dynamics in the real estate industry as well as sentiments within our communities.

### Sustainability governance

Frasers Property's sustainability agenda is determined by the SSC, which is chaired by our Group Chief Executive Officer, Panote Sirivadhanabhakdi, and includes our Group Chief Corporate Officer, Group Chief Financial Officer, Group Chief Human Resources Officer, Group Chief Investment Officer, Chief Strategy & Planning Officer and the CEOs of all our strategic business units. The SSC meets to review the Group's sustainability priorities and performance. In FY18, the SSC validated the Group's Sustainability Framework, which sets out our corporate sustainability agenda through to 2030.

The SWC is responsible for realising the corporate sustainability agenda. Composed of middle and senior management from key business units and the listed REITs, the SWC implements action plans, monitors progress made and communicates our sustainability performance to our stakeholders. Going forward, the SWC will be reporting on our progress in the implementation of the Sustainability Framework.

### Stakeholder engagement

A diverse mix of stakeholders are involved in our activities across the entire property value chain. We proactively engage our stakeholders to better understand their expectations, address their concerns and enhance our sustainability performance through collaboration.

### Development

- Land acquisition
- Design & planning
- Construction
- Project management

### Investment

- Property acquisition
- Asset management

### Operations

- Leasing
- Property management
- Customer service

### Sales &

### Transaction Property sales

- Capital
- management Divestment of non-core/ mature assets

We communicate and engage our stakeholders through different methods and channels, as shown below.

Key Stakeholders	Key Topics of Concern	Mode of Engagement	Frequency of Engagement and FY18 Highlights
Contractors / consultants / suppliers	• Health and safety	<ul> <li>Safety briefings, exercises and declarations</li> </ul>	<ul> <li>Daily, weekly and monthly safety briefings, exercises and declarations conducted at our development sites</li> </ul>
Customers	<ul><li>Customer satisfaction</li><li>Quality of facilities and services</li><li>Health and safety</li></ul>	<ul> <li>Customer service counters</li> <li>Customer care and rewards programme</li> <li>Surveys and feedback channels</li> </ul>	<ul> <li>In FY18, 500,000         customers engaged         through rewards         programme in Singapore</li> <li>Surveys conducted for         tenants, homebuyers and         guests – results on pg 131</li> </ul>
Employees	<ul> <li>Career development</li> <li>Employee engagement</li> <li>Staff bonding</li> <li>Health and safety</li> <li>Impacts on the environment and society</li> </ul>	<ul> <li>Training programme</li> <li>Surveys and feedback channels</li> <li>Team building activities</li> <li>Environmental and Health &amp; Safety awareness activities</li> </ul>	<ul> <li>In FY18, 248,169 hours of training was completed</li> <li>Annually, 100% of staff received appraisal reviews</li> <li>Staff engaged in annual global Frasers Property Environment and Health &amp; Safety Months</li> </ul>
Investment community	<ul> <li>Financial results</li> <li>Business performance and outlook</li> <li>Corporate governance</li> </ul>	<ul> <li>Results briefings</li> <li>Annual General Meeting</li> <li>Investor conferences</li> <li>ESG surveys</li> </ul>	<ul> <li>Half-yearly briefings</li> <li>Annually for AGM</li> <li>14 investor meetings &amp; conferences held in FY18</li> <li>FPA &amp; FLT's participation in 2018 GRESB Real Estate Assessment</li> <li>FPA's inaugural participation in 2018 GRESB Developer Assessment</li> </ul>
Local community	<ul> <li>Community investment</li> <li>Impact on the environment and society</li> </ul>	<ul> <li>Feedback channels</li> <li>Staff involvement in local communities</li> <li>Community Development initiatives</li> </ul>	<ul> <li>Close to 130 community development initiatives implemented in FY18</li> <li>Over 2,600 man-hours volunteered</li> <li>Over \$1 million contributed to community investment</li> </ul>
Regulators / Non-Governmental Organisations (NGOs)	<ul> <li>Regulatory compliance</li> <li>Corporate governance</li> <li>Industry trends and standards</li> </ul>	<ul> <li>Participation in NGOs</li> <li>Surveys and focus groups</li> </ul>	<ul> <li>Participation in Company of Good by National Volunteer &amp; Philanthropy Centre, Australia Property Industry Foundation, Singapore Security Tripartite Cluster in FY18</li> </ul>

### **Sustainability Report**

### Materiality Assessment

To refresh and validate our first materiality assessment conducted in 2015 guided by GRI Reporting Principles and AA1000 Principles, we engaged our employees, contractors and suppliers, customers and tenants, and investment community in 2018 to gather their feedback on the sustainability issues most important to them.

This year, responses from our stakeholders were mostly in line with our existing material factors. We will continue to review and assess these material factors to ensure relevance to our business activities, stakeholders interests, and the ESG focus areas set out in our Sustainability Framework.

FPL Sustainability Framework Pillars	Material Factors	Materiality to FPL
Acting progressively	Economic performance <sup>1</sup>	Sound economic performance is the cornerstone to sustainability of our business. Our financial success directly impacts our ability to operate and contribute to society.
	Environmental compliance	Compliance with relevant environmental laws and regulations is critical to our development activities.
	Anti-corruption	We must maintain high standards of integrity and accountability to earn the trust of our stakeholders.
	Ethical marketing	We believe buying property is more than just a transaction. We ensure that our communications and marketing practices are responsible to cultivate long-lasting, positive relationships with our customers.
Consuming responsibly	Energy management	Energy consumption in the building sector is one of the largest sources of energy usage around the world. We recognise its importance to building operations and proactively manage our energy consumption.
	Water management	Water is a scarce resource. We strive to conserve water whenever possible to reduce unnecessary usage and wastage.
	Staff retention and development	A progressive leadership team and a dedicated, well-developed workforce empowered to innovate are central to our success.
Focusing on people	Labour / management relations	Our employees are the foundation of our success. We believe that maintaining effective two-way communications with our employees is key to fostering a collaborative and progressive culture.
	Health and safety	We are mindful that our business operations may be vulnerable to health and safety incidents. Ensuring that our employees and contractors, who are at the heart of our operations, have a safe working environment is our top priority.
	Local communities	We have the potential to create significant positive impacts in the communities that we operate in through our properties. We endeavour to run a business that responds to our communities' needs.

Please refer to our annual report for further details.

As a signatory to the United Nations Global Compact (UNGC), we have identified the Sustainable Development Goals (SDGs) relevant to our business operations to support and contribute to the global sustainable development agenda.

For each material factor, the table below shows where significant impacts occur and where we have caused or contributed to the impacts through our business relationships:

	Material Factor Boundaries					
FPL	Suppliers/ Customers/ FPL Contractors tenants		NGOs/ Local Communities	Corresponding Topic-specific GRI Standards	Relevant SDGs	
•				GRI 201: Economic Performance 2016	8 DECENTION AND SOUTH STATE OF THE STATE OF	
•	•			GRI 307: Environmental Compliance 2016	17 PARTHEESIPS FOR THE GALLS	
•	•			GRI 205: Anti-corruption 2016		
•		•		GRI 417: Marketing and Labelling 2016		
•		•		GRI 302: Energy 2016 GRI 305: Emissions 2016	7 APPROAME MO	
•		•		GRI 303: Water 2016	9 MARTIN MANAGEMENT 11 MARTIN AND AND AND AND AND AND AND AND AND AN	
•				GRI 401: Employment 2016 GRI 404: Training and Education 2016	8 RECENT WORK AND THE CONTROL OF THE PROJECTION	
•				GRI 402: Labour/Management Relations 2016	8 DECENTIVOR AND ECONOMIC GROWTH	
•	•	•		GRI 403: Occupational Health and Safety 2016	3 COORDINATES	
•			•	GRI 413: Local Communities 2016	17 PRINCEOUS	



"We are honoured to partner Frasers Property to raise its inaugural \$1.2 billion green loan to refinance the development of Frasers Tower, a Green Mark Platinum Premium Grade A office building in Singapore. In so doing, they have led the way for other companies to adopt green financing options to support their own environmental commitments."

Gerrit Stoelinga, Regional Head, ING Wholesale Banking, Asia Pacific

### **Sustainability Report**

### **Acting Progressively**

We believe a progressive and innovative mindset is vital to business sustainability. We incorporate innovative solutions and sustainability criteria into the way we manage our portfolio to strengthen our resilience and competitive edge as a business.

### **WE SUPPORT**



Since 2016, we have been a signatory to the UNGC, the world's largest corporate sustainability

initiative and we are commited to ten principles across the areas of human rights, labour, environment and anti-corruption.

### Upholding corporate integrity

Good governance serves as an indispensable foundation upon which we can evolve and innovate as a business. We have established corporate policies to ensure we maintain the highest standards of integrity, accountability and governance in our daily operations.

- · Code of Business Conduct
- · Whistle-blowing Policy
- · Anti-bribery Policy
- Policy for Disclosure and Approval of Purchase of Property Projects
- · Competition Act Compliance Manual
- Personal Data Protection Act Policy
- · Environment, Health and Safety Policy

In addition to abiding to our corporate policies, we adopt the following practices to ensure our compliance with laws and regulations in the following areas:



- Adhere to the Code of Corporate Governance 2012
- Conduct due diligence checks in respect of Anti-Money Laundering and Counter Financing of Terrorism for all customers who are interested in purchasing or leasing a property from us



- · Implement ISO 14001 (Environment) and ISO 50001 (Energy) Management Systems across key business units
- Adopt OHSAS 18001 and AS/NZS 4801 Occupational Health & Safety Management System



Adhere to the Singapore Code of Advertising Practice, Urban Redevelopment Authority of Singapore's (URA) Housing Developers Rules and Housing Developers (Show Unit) Rules 2015 for all advertising materials, including unit rendering and show units

To monitor the effectiveness of our risk management, control and governance processes, internal audits are conducted across the Group. Our Group Internal Audit Head reports directly to the Chairman of the Audit Committee to ensure the independence of the internal audits conducted. For further details, please refer to pages 145-171 of the Corporate Governance Report.

#### In FY18, there were:

- No substantiated cases with regards to bribery and corruption
- No substantiated cases following two complaints received through whistleblowing channels
- No incidents of non-compliance with regulations and industry codes concerning marketing communications for which fines were issued
- Three cases of environmental breach by contractors working on our development sites that resulted in one stop-work order, a restrictive manpower hiring order and fines totalling \$372,000 to the contractors
- Two cases of safety breach which resulted in one stop-work order in a development site, and a fine of £132,387 for a hotel in the UK under management

We have since taken extra measures together with our contractors to minimise further incidents.

#### **Affiliation with Industry Bodies**

We believe we can play a role in encouraging and driving sustainability in the real estate sector. Frasers Property therefore actively participates in and engages with various industry bodies.

Industry Body	Representative from Frasers Property
Green Building Council of Australia	Rod Fehring, Chairman of Board
Global Real Estate Sustainability Benchmark (GRESB)	Marine Calmettes, Member of Australia Regional Real Estate Benchmark Committee
Livable Housing Australia	Simone Dyer, Advisory Board Member
Living Future Institute of Australia	Paolo Bevilacqua, Chair of Board
Real Estate Developers' Association of Singapore	Panote Sirivadhanabhakdi, Management Committee
Real Estate Investment Trust Association of Singapore	Low Chee Wah, Vice President Eu Chin Fen, Member of Regulatory Subcommittee
Singapore Green Building Council	Pang Chin Hong, Board Member
Singapore Hotel Association	Eu Chin Fen, Board Member
Singapore Quality Award, Enterprise Singapore	Choe Peng Sum, Governing Council Member
Urban Development Institute of Australia	Cameron Jackson, Vice President and Councillor, NSW Jill Lim, Secretary and Councillor, Victoria Cameron Leggatt, Queensland Member of the Board of Directors

#### **Endorsement and Participation in Sustainability Initiatives**

We endorse and participate in the following external initiatives to align our business with the global sustainability trends, which allows us to proactively identify and implement best business practices.

- A signatory to the United Nations Global Compact (UNGC) and pledged to its 10 principles
- The Global Real Estate Sustainability Benchmark (GRESB)
- Paris Agreement of the United Nations Framework Convention on Climate Change (UNFCCC)
- Tripartite Guidelines on Fair Employment Practices (TAFEP)
- Net Zero Carbon Buildings Commitment of World Green Building Council

## **Sustainability Report Acting Progressively**

#### Innovating the way we do business

We aim to strengthen the resilience and performance of our portfolio and business through innovation thereby enhancing our customers' and tenants' experiences.

#### Investing in collaborative communities

The advent of the sharing economy has changed the way office space is designed, leased, used and operated today. In response to the ever-evolving needs towards office space, Frasers Property has partnered with GIC, Singapore's sovereign wealth fund and JustCo, one of Asia's leading co-working space providers to develop a co-working space network in Southeast Asia. The joint investment of US\$176.9 million (\$241.6 million) will enable JustCo to expand its presence in Asia, as well as enhance technology solutions and service offerings in its co-working space. We believe the combination of thoughtful design, curated service offerings and smartoffice technology, can transform office buildings into inspiring, collaborative workspaces that enhance our workplace communities.





# Financing of sustainable building with green loan In September 2018, we raised Singapore's and Southeast Asia's first syndicated secured



#### Climate adaptation plans

Climate adaptation plans
FPA aims to develop Climate Adaptation
Plans (CAP) across all future developments
to manage climate adaptation and
resilience concerns where appropriate. We
acknowledge the impacts that extreme
weather and climate change may have
on our assets and that addressing climate
change is a responsibility to our key
stakeholders. The CAPs outline the climate
risks likely to impact the developments,
how we have assessed these risks and how allow FPA to build resilience into the assets and communities in which we operate.

#### Committing to net zero carbon buildings



#### Enabling our customers to purchase renewable energy

Real Utilities is an energy company set up by FPA that provides cheaper and greener energy to selected Frasers Property retail and residential developments in Australia through embedded networks. These networks allow tenants to take advantage of energy efficient or renewable energy technology in our buildings. Real Utilities uses a combination of renewable energy sources and carbon offsets and is independently certified carbon neutral under the National Carbon Offset Standard. We also benchmark our gas and electricity rates twice a year against the three biggest energy retailers in the developments' region, keeping prices low for our customers all year round. We have already begun the service at the Tailor's Walk community in Botany in Sydney, where 320 customers have signed up with Real Utilities. We target to extend this service to 7,000 customers in other communities by 2025.





#### **Enhancing experiences through digital solutions**

In FY18, FPS launched the 'Go-digital' Programme with the aim of developing digital solutions that deliver more convenient and better experiences for our customers and tenants. As part of the programme, a new multi-feature app 'Frasers Experience' was introduced. Designed to heighten the consumer experience, this cross-divisional app can be used across all Frasers retail, commercial, and residential properties. The phase one launch of our revamped rewards app includes the exclusive digital F&B concierge service, Makan Master, where customers can reserve a table at partnering F&B outlets across our properties. In phase two of the app, which will be launched in 2019, customers can also enjoy the convenience of pre-ordering their meals through Makan Master. Another feature of the 'Frasers Experience' app is Digital Gift Cards, which were introduced as part of our drive towards realising mobile-first customer experiences at our stores. By scanning the member's QR code, stores were able to accept Frasers Property gift cards as a form of payment, while according reward points to members at the same time.



"Frasers Property has demonstrated strong commitment towards environmental sustainability. In recognition of its long-standing contribution to building a sustainable city, with more than 20 Green Mark-rated developments since 2006, BCA has awarded them the BCA Green Mark Champion award in 2018. We look forward to working together with Frasers Property to push the envelope through more BCA initiatives."

Ang Kian Seng, Group Director, Environmental Sustainability
Building and Construction Authority, Singapore

### **Sustainability Report**

# Consuming Responsibly

As our operations span the property value chain, we are mindful of the resources required to support our business activities. To ensure the sustainability of the environment we operate in, we work to decrease our own environmental footprint. We also engage with our business partners. tenants, and customers to join us in doing so.

#### Conserving energy

We continually look for opportunities to reduce the environmental impact of our operations.

In FY18, we completed LED lighting upgrades for 21% of our Australia portfolio by net lettable area. The total percentage of our properties in Australia with LED lighting is 67%. To date, FPA has installed 5.6MW of solar photovoltaic cells on their building rooftops with another 8.1MW in the pipeline.

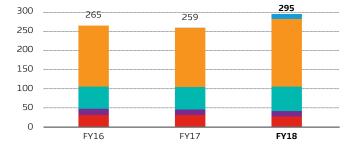
In Singapore, we added green features to Northpoint City South Wing, such as lush greenery, low emissivity double-glazed glass, highly efficient air conditioning and lighting system, and sensors in the stairway which helped the mall achieve the Green Mark GoldPLUS rating.

Our Singapore Office Building Management is certified ISO 14001 (Environmental Management) and ISO 50001 (Energy Management). In FY18, Frasers Hospitality started to implement an EHS Management System conforming to ISO 14001 and ISO 45001 (Occupational Health & Safety) in its Singapore properties.

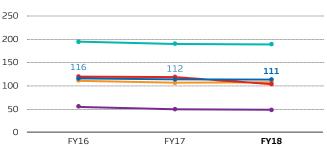
#### FY18 performance

The Group's overall energy intensity reduced to 111 kWh/m<sup>2</sup> in FY18, as compared to last year. In tandem, the Group's carbon footprint (greenhouse gas (GHG) intensity) decreased by 1.2% year-on-year to 63.6kg of CO<sub>2</sub> equivalent (CO<sub>2</sub>e/m<sup>2</sup>).

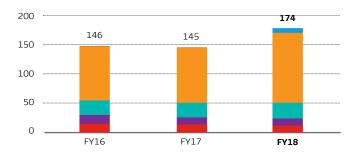
#### **Electricity consumption (GWh)**



#### Energy intensity (kWh/m²)

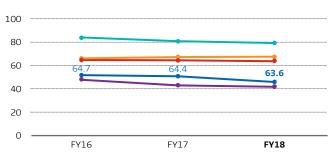


#### GHG emissions ('000 tonnes of CO2e)



Singapore Office | Australia Office | Singapore Retail **Hospitality | UK Business Park** 

#### GHG intensity (kg CO₂e/m²)



Singapore Office | Australia Office | Singapore Retail **Hospitality | Group** 

Refer to Notes, page 139 for energy reporting scope

#### Green portfolio

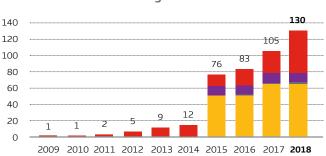
In Singapore, Frasers Property has received a total of 30 Green Mark certifications<sup>1</sup> to date, of which three are Platinum, eight are Gold<sup>PLUS</sup>, 14 are Gold, and five are Certified. Our latest projects, Frasers Tower and Seaside Residences have garnered the Platinum and GoldPLUS awards, respectively.

In Australia, we have the highest rated Industrial Green Star Performance<sup>2</sup> portfolio with 64 Green Star-rated Industrial properties. We have set the requirement for all our new offices, retail and industrial developments to achieve a minimum 5 Star Green Star Design & As Built rating. This year, our industrial property in Yatala achieved the first 6 Star Green Star Design & As Built rating for an industrial facility in Queensland.

#### **Number of Green Mark certifications**



#### **Number of Green Star ratings**



Industrial | Retail | Corporate | Office **Developments (Residential, Commercial & Industrial)** 

# FPS accorded the BCA Green **Mark Champion Award**



#### FLT and FPA recognised by GRESB for sustainability excellence

FLT recognised as Global Leader for Industrial by Global Real Estate Sustainability Benchmark (GRESB) in the 2018 Real Estate Assessment

- Ranked 1st for Industrial, Global (listed) category
- Ranked 1st for Industrial, Australia (indirectly managed) category
- Ranked 1st in the Health and Wellbeing category amongst global industrial participants

FPA recognised as Global Leader for Developer Residential by GRESB in the 2018 Developer Assessment

- Ranked 1st for Developer Residential, Global (non-listed) category
- Ranked 1st for Developer Residential, Asia Pacific category
- Ranked 2nd for Developer, Global category

FPA placed in top 90th percentile by GRESB in the 2018 Real Estate Assessment out of 875 global participants

- Ranked 2nd for Diversified Office Industrial, Asia Pacific category
- Ranked 3rd for Diversified Office Industrial, Global (non listed) category
- Ranked 1st for Health & Wellbeing module out of all 282 global participants



- Green Mark certifications are awarded by the Building and Construction Authority of Singapore (BCA), which evaluate the overall environmental design and performance of buildings in the real estate market. It is categorised in four levels: Green Mark Platinum, Green Mark Gold Puus, Green Mark Gold and Green
- Green Star Performance ratings are awarded by the Green Building Council of Australia (GBCA), which assess properties against nine key performance criteria - management, indoor environment quality, energy, transport, water, materials, land use and ecology, emissions and innovation

# **Sustainability Report** Consuming Responsibly

#### Saving water

We work towards reducing our consumption of the scarce resource and increasing our water efficiency by installing water-saving equipment, participating in water-saving schemes and conducting water efficiency audits for our properties.

Concerted efforts have been made to install water-saving and water-recycling features at many of our properties. They include:

- Certified water-efficient fittings and appliances, including tap-flow restrictors/regulators, low-flush water, and waterless urinal systems
- On-site rainwater storage tanks, where rainwater is collected and used for non-portable applications, such as irrigation, washing, water features and cooling towers
- Efficient irrigation systems, such as under mulch drip irrigation systems and irrigation systems with rain sensors
- Water treatment systems that reduce water refill frequency of cooling towers
- Use of NEWater and air handling unit condensate for non-potable purposes

In recognition of our efforts to install water-efficient fittings in our properties, 89% of our commercial properties in Singapore have achieved the Public Utilities Board Water Efficient Building Certification in FY18.

We have also proactively completed water efficiency audits for three Australian logistics and industrial properties in FY18. A breakdown of water consumption at these properties, recommendations on water efficiency improvement projects and their estimated water- and cost-saving benefits, were presented in the audit reports.

#### **FY18 Performance**

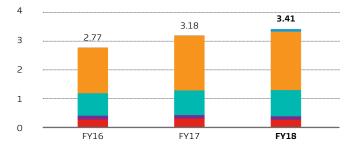
Overall, we note a decrease in water intensity across our asset portfolio by 0.7% year-on-year in FY18. This was mainly due to an improvement of water efficiency in our Singapore Retail portfolio and lower occupancies at Alexandra Techopark in Singapore.

#### Collective efforts from the ground

We are proud that our operational staff also took it upon themselves to contribute towards our watersaving efforts. One such initiative took place at Fraser Place Kuala Lumpur, where our staff repurposed 15 units of old water heater tanks and paint containers to collect rainwater for the cleaning of the property.

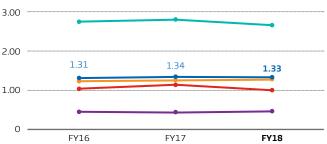


#### Water Consumption (mil m³)



Singapore Office | Australia Office | Singapore Retail Hospitality | UK Business Park

#### Water Intensity (m<sup>3</sup>/m<sup>2</sup>)



Singapore Office | Australia Office | Singapore Retail Hospitality | Group

Refer to Notes, page 139 for water reporting scope

#### Reducing waste

Frasers Property recognises the role that we play as a property owner and manager in reducing our own, our customers' and tenants' waste generation. We encourage waste reduction through infrastructural support and awareness raising. In Singapore's office buildings, educational green talks, guides and posters promoting resource conservation and recycling are

distributed to staff and tenants. Recycling and food waste bins are also conveniently placed at prominent areas to encourage recycling.

In FY18, 20,109 tonnes of waste were generated from 17 commercial properties in Singapore. The waste intensity is 32.1kg/m<sup>2</sup> this year, a 4.8% decrease from last year.

#### Incentivising recycling in malls



#### Reduce, reuse, recycle

In our corporate offices, we encourage our employees to reduce the amount of paper used through default setting of all printers to double-sided printing and discouraging printing. A total of 5,239 reams of A4 paper and equivalent were used in FY18. All paper procured are certified with FSC (Forest Stewardship Certification), PEFC (Programme for the Endorsement of Forest Certification) or SGLS (Singapore Green Label Scheme). We also provide bins at our properties to encourage guests and tenants to recycle their waste.

In addition to reducing waste production in our day-to-day operations, we make a conscious effort to do so at the development stage. At FPA, we have developed an operational waste management plan, and have achieved one of the first NABERS Waste ratings. We have also achieved a recycling rate of 94% across our development business.

#### E-waste recycling in malls and offices

In partnership with StarHub's REcycling Nation's Electronic Waste (RENEW) Programme, we have placed RENEW bins in all our malls and offices to encourage our tenants and visitors to recycle electronic waste (e-waste). The registered collector is notified when the bins are full. Thereafter, the disposed materials are broken down into smaller pieces, where the metals are extracted and melted down for other uses. In FY18, 10,136 kg of e-waste was collected from 15 commercial properties.

# **Sustainability Report Consuming Responsibly**

#### **Designing for the Future**

A building's sustainable design plays a key role not only in reducing the environmental impacts of our buildings but also helps in adapting to the changing climate. We are committed to designing sustainable spaces that are innovative and inspiring.

#### Building a sustainable community -**Burwood Brickworks development**

FPA has set out an ambitious masterplan to transform the former Brickworks site in Melbourne's eastern suburbs into one of Australia's most sustainable communities - including 700 homes and plans for the world's most sustainable shopping centre.

The Burwood Brickworks mixed-use community is being designed to achieve a 6 Star Green Star Community rating, with approximately 500 new trees to be dotted throughout the civic plaza, open spaces, landscaped reserves, neighbourhood parks and pedestrian greenways.

FPA is targeting 6 Star Green Star Design & As Built ratings for Burwood Brickworks Shopping Centre, which will be an Australian retail first, as well as aiming to make it the first retail development in the world to achieve Living Building Challenge certification, which includes targets such as achieving net positive energy and water use and net positive waste outcome.

Tenants of the shopping centre will be able to choose to participate in the embedded energy network at Burwood Brickworks, which will offer best-in-market rates for use of the renewable electricity and thermal energy generated on-site.

Provision has also been made for a 100-sq-m community space to run programmes as well as annual open days to educate the community on the unique sustainability features of the shopping centre.





#### One Bangkok: Sustainable and green design

One Bangkok aims to be the first LEED-Neighbourhood Platinum Development (LEED-ND) development in Thailand with towers built to LEED and WELL Platinum standards, setting a new standard for green and sustainable development for the country. LEED-ND enhances the green certification concept beyond individual buildings and applies to the development of healthy and happy communities in the vicinity. It applies key sustainability design principles in these key areas:

- Energy management 22% energy reduction with district cooling
- Water management on-site 100% recycled water, rain water harvesting
- Safety & security 24/7 monitoring with video analytic and CCTV, Integrated fire, police and ambulance response
- Smart living universal WIFI connectivity, community applications

In March 2018, One Bangkok officially opened a Green Nursery, preserving existing mature trees onsite and nurturing new native trees, which will be part of the green public spaces in the development, forming approximately 50% of the total land area for the project.

#### Fostering connected living - Ed. Square

FPA is currently developing Ed.Square, a mixed-use community that targets to obtain a 6 Star Green Star Community rating upon completion. It will be a connected urban neighborhood comprising homes, a retail precinct and a hotel.

Ed.Square is designed to foster community bonding. Ed's Town Square will provide dining destinations, shopping and entertainment and a market place, where members of the community can meet. The 100% walkable community is equipped with an array of walking tracks, cycle ways and pocket parks for the Ed.Square's residents to interact and effortlessly reach every corner of the community.

Ed. Square is also built to be a green community. A 2.5MW solar photovoltaics (PV) system, as well as geothermal heating and cooling will be installed to address growing urban heat island concerns in the region. An embedded energy network will also be installed to distribute carbon neutral power generated on-site to tenants and residents. The community will also provide 20 car spaces for electric vehicles.





#### Creating a smart and sustainable workplace -**Frasers Tower**

Awarded the BCA Green Mark Platinum, tenants of Frasers Tower enjoy maximum natural light with floorto-ceiling high glass windows, cooler surface thermal comfort and low heat levels within the building.

Some of Frasers Tower's environmentally friendly features include:

- Energy-efficient fittings double-glazed façade, photocell sensors for typical office perimeter lighting and motion sensors for toilet and staircase
- Water-efficient fittings private meters linking to Building Management System for water usage monitoring and leak detection, automatic water efficient irrigation system with rain sensor
- Sustainable materials use Green Cement, Recycled Concrete Aggregates and Washed Copper Slag
- Green transportation options secured bicycle lots with end-of-trip facilities, electric vehicle recharging stations, seamless connectivity to MRT stations

Frasers Tower transforms the user experience by offering spaces for recharging, relaxation and vibrant lifestyle options. Unique to Frasers Tower are four community zones for tenants to connect and collaborate.

Tenants enjoy a progressive and scalable workspace that can accommodate up to 300 people per floor. The open office areas and inter-connecting floors improve communication while allowing flexibility for businesses to bring their unique culture and brand into the building.

# **Sustainability Report Consuming Responsibly**

#### **Raising Awareness**

As a prominent property brand, we recognise our influence towards encouraging environment-friendly behaviours amongst our building users goes beyond the hardware. We have therefore launched various initiatives throughout the year to raise awareness for environmentfriendly habits that we can adopt.

#### Inaugural Frasers Property Global Eco Challenge 2018

Environmental consciousness at Frasers Property goes beyond merely achieving energy and water savings. An incrementally important area of sustainable operations for us is green procurement. What do we purchase and who do we purchase from? Are these products sustainably sourced? Every purchase we make is a chance to vote with our wallet. In March 2018, we held our annual Frasers Property Environment Month themed 'Greening Our Dollars' to encourage all our colleagues to consider the environmental impact of our purchases.



During the month, we launched the inaugural Frasers Property Eco Challenge to encourage all business units and properties to take ownership of creating an environment-friendly culture within their teams. Each property conducted at least one activity related to the theme for the challenge, and outstanding submissions were selected as winning entries after evaluation by senior management.

Fraser Suites New Delhi engaged a local organisation to construct and install bamboo blinds at its restaurant extension, encouraging continuation of the green craft and providing local employment opportunities. Capri by Fraser Barcelona donated a total of 181 old beds to lower income families in the neighbourhood instead of throwing them away. The Frasers Property Singapore's commercial team organised a charity garage sale to encourage shoppers to purchase and reuse pre-loved items and donated the proceeds to a children charity.

# 11

It is important to teach our future generations that one simple gesture can make a big difference. I am very proud and enthusiastic to be part of a company that inspires me every day to be a better employee and better person by promoting different activities not only during the Environment Month but throughout the year.

Alba Torrescasana, Revenue Manager, Capri by Fraser Barcelona





#### Keeping natural spaces clean

For the past 10 years, FPA has been an active participant of Business Clean Up Australia Day. Every year, our staff come together to clean up spaces such as parks and beaches in Sydney, Melbourne, Brisbane and Perth. In FY18, 73 employees contributed a total of 245 hours and collected a total of 75 bags of trash in our clean-up efforts.

#### Educating the public on green buildings

Frasers Property is a supporting partner of the Singapore Green Building Council (SGBC) Climate Action Campaign 2018. As SGBC's first ever public engagement event, the campaign aimed to urge the greater community to be more aware of green buildings and how sustainability can be a concrete climate action. Themed 'Live.Work.Play.Green.', it was organised in support of Singapore's Climate Action Year. For two months, eight public buses advertising the campaign travelled across Singapore, bringing nuggets of information about green building features to the commuters. The public was also offered a chance to win attractive prizes by participating in a short quiz.



#### **Schools Tree Day**

#### Getting our tenants involved

The Singapore commercial building management team collaborates with tenants to adopt environmentfriendly practices where possible. Educational green talks, guides and posters promoting resource conservation and recycling are distributed to staff and tenants. Recycling, e-waste and food waste bins are also conveniently placed at prominent areas to encourage recycling.



"With 75% of all mental illness having its onset before the age of 24, we know we can make the biggest impact by focusing on supporting young people to develop the skills they need to thrive. Our partnership with Frasers Property Australia will allow us to reach children from 90 schools over three years. These children will directly benefit from free access to our mindfulness training programmes, helping them build resilient and healthy minds from a young age. We know by creating more well-rounded and prepared individuals we will be able to create healthier, more harmonious communities."

Dr Addie Wootten, Chief Executive Officer, Smiling Mind

### **Sustainability Report**

# **Focusing on People**

Our business viability relies on our ability to respond to our stakeholders' needs and expectations. We are committed to supporting the development and enhancing the well-being of our employees, tenants, customers and communities through our business activities and community investment initiatives.

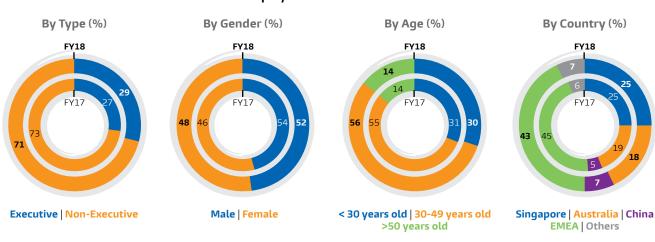
#### **Growing family at Frasers Property**

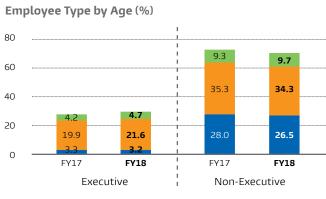
People are at the heart of our business. We celebrate the diversity and expertise our people bring and are committed to enabling their professional and personal growth. We place emphasis on their career development, welfare, health and safety to ensure that we attract and retain people with the right experiences and expertise across the globe.

Frasers Property is committed to adopting fair employment practices and principles to encourage diversity in our workforce. We are a signatory to the Tripartite Guidelines in Fair Employment Practices in Singapore, and a member of the Singapore National Employer Federation. All our employees are also appraised on their performance through an open review process annually.

In FY18, our headcount grew by about 5.4% across the Group, due to our continued expansion in Singapore and overseas markets such as China, the UK, Europe and Thailand. Our hiring rate of 44.2% is higher than the turnover rate (voluntary) of 33.6%. Due to the labour-intensive hotel/serviced apartment industry that we are in, as well as the large number of non-executive staff, the level of movement was significant. The hiring and turnover rates (voluntary) were much lower for our Singapore operations at 22.3% and 16.5% respectively.

#### **Employee Profile (Permanent)**





< 30 years old | 30-49 years old | >50 years old

#### 80 60 32.7 32.8 40 20 37.8 14.6 FY17 FY18 FY17 FY18

Employee Type by Gender (%)

Executive

Male | Female

Non-Executive







#### Celebrating experiences and diversity

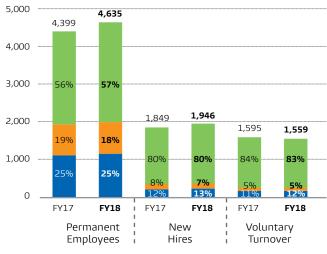
To champion our belief that experience matters, the Frasers Property Experience Ambassadors programme has been designed to help make the scale and diversity of our multi-national business real to our employees. The programme offers employees the opportunity to travel and experience life at another Frasers Property Group office location for a week. Between December 2017 and April 2018, six chosen employees, Experience Ambassadors, travelled to Singapore, Bangkok, Sydney, Melbourne, London and Shanghai and then returned to share their experiences with the rest of the Group.



The Experience Ambassador programme has allowed me to immerse myself in another culture, to share my insights and also learn from the colleagues working in vastly different environments. It truly celebrates the diversity across the Group.

Lynn Tay, Experience Ambassador from Singapore

#### Number of Employees, New Hires & Turnover by Region



## **Sustainability Report Focusing on People**

#### **Cultivating talent**

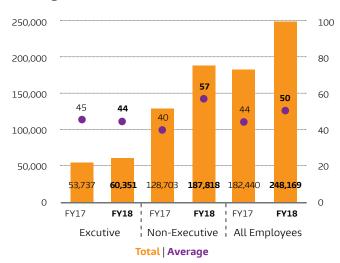
As our success depends on being able to bring the right expertise to the table, we are committed to investing in the growth of our people. In FY18, we dedicated 2.5% of our payroll costs to employee learning and development.

Under the guidance and broad direction set out by Group Human Resources, our global network of in-house Learning & Development (L&D) specialists design a range of training programmes that seek to equip our colleagues with future-ready skills and knowledge. These programmes are tailored to meet the needs of their professional function, seniority, and the cultural context in which they operate.

On-site training programmes are complemented by technology, including video conferencing and e-learning modules hosted on FPL's HR platform, My HR Hub. These are to ensure that training programmes are as inclusive as practicably possible.

In FY18, our employees clocked an average of 50 training hours each globally, compared to 44 hours a year ago. Approximately 24% of total training hours were recorded by executive employees while non-executives accounted for 76%.

#### **Training Hours**



#### New employees

#### **General** and soft skill training

- effective

#### Job-specific training

#### Young **Talents**

- 1.5-year Associate
- Programme

#### Senior Leadership

#### Other L&D initiatives

- SkillsFuture Leave for Singaporean
- Yellow Belt programme

#### Industry updates for our leaders

The Leadership Education Series (LES) is a platform to keep our middle to senior management abreast of the latest industry trends and developments that could have an impact on our business. In FY18, three LES sessions were organised, where leaders from LinkedIn, Carousell and Amazon were invited to discuss a range of contemporary topics. A total of 145 employees attended the sessions.

#### Fostering peer-learning at Frasers Property

The Lunch & Learn series is a peer-learning platform that is open to all employees. Colleagues from various departments and functions are invited to share exciting projects they have worked on, allowing colleagues from across the company to hear about developments in other parts of the business. In FY18, two sessions were organised, with a total of 177 employee attending.

- A case study for land valuation and pricing conducted by our Executive Vice President for Business Development
- Robotic Process Automation pilot project that our four Management Associates have been leading

#### Launching a holistic L&D platform

Launched in 2018, the Frasers Property Learning Academy is a \$1.3 million facility dedicated to L&D.

The Academy's classroom and seminar room are equipped with teleconferencing abilities to connect with overseas employees. Hospitality and retail mock-up rooms have also been installed to conduct specific trainings and test out innovative procedures e.g. new check-in methods.

Coupled with the launch of the Academy, Frasers Property will also establish a holistic L&D roadmap for all employees and organise forward-looking courses such as design thinking and digitalisation trainings in the future.

#### Reaching out to younger colleagues

The Heart to Heart Talk Series is a newly launched platform that is designed for our younger Frasers Property colleagues, where they can have an open dialogue with our senior management in a more relaxed setting. The junior colleagues are encouraged to voice their views, concerns, ideas, and aspirations to our leaders, while getting first-hand perspectives right from the top about our Group's growth strategy. They are also able to meet their peers and expand their network within the Group.

#### INSEAD leadership programme

Over 20 members of our global leadership team gathered for the inaugural Frasers Property Leadership Summit - a rigorous three-day executive education programme developed in collaboration with INSEAD.

Topics ranging from disruptive change, design thinking to the global macro environment were actively debated. The insights that our leaders shared puts the Group in good stead as we ready ourselves for our next lap of growth. More importantly, we believe that every member of our Frasers Property family should adopt a progressive, adaptive mindset.



# Sustainability Report Focusing on People

#### Safeguarding our people

We believe that our employees deserve a safe workplace. We have introduced and adopted workplace safety management systems across key business operations to put in place various policies and procedures, including risk, incident, contractor management procedures and health and safety auditing procedures. These policies and procedures help us control hazards, monitor performance, conduct audits and identify areas for improvement.

Close to 90% of our commercial and retail properties in Singapore are certified with OHSAS 18001 and bizSAFE Star by the Workplace Safety and Health Council (WSHC). More than 80% of our Singapore commercial properties are also certified bizSAFE Partners by the WSHC. Our residential, retail, commercial and industrial units are certified with AS/NZS 4801 (Australia/New Zealand Standard for Occupational Health & Safety).

We are glad that in FY18, our construction sites in Singapore and Australia recorded zero fatalities. In Singapore, the total lost-time injury rate was 1.24 incidents per million man-hours and the severity rate was 38.82 lost-days per million man-hours for contractors' staff working on our sites. In Australia, our construction operations experienced a lost-time injury rate of 3.39 per million man-hours and severity rate of 153.48 per million man-hours, for both our staff and contractors' staff.

For the completed properties that Frasers Property manages, we continue to work on improving our safety processes across various business units and follow up with corrective action where necessary. We closely monitor our performance in these completed buildings. In FY18, we recorded zero fatalities. The table below shows our employee safety performance in the existing buildings of our key locations.



Completed	Corporate	e Office	Singar	oore	Chir		Austr		Hospit	ality
Buildings		FY18		FY18		FY18		FY18		FY18
No. of fatalities	0	0	0	0	0	0	0	0	0	0
No. of lost-time injuries	1	0	1	3	0	0	0	0	27	31
No. of lost-days	65	0	14	15.5	0	0	0	0	616	917.5
Lost-time injury rate	0.2	0.00	0.4	1.23	0.00	0	0.00	0.00	5.67	2.39
Severity rate	14.8	0.00	5.6	6.23	0.00	0	0.00	0.00	129.3	70.61

Lost-time injury rate = No. of Workplace Accidents Reported / No. of Manhours Worked x 1,000,000

Severity rate = No. of Man Days Lost to Workplace Accidents / No. of Manhours Worked x 1,000,000

#### Safety across our value chain in our key operations

#### Design

#### Tender

Require all jobs to have safety standards (i.e. BizSafe OHSAS 18001 standard) and to carry out various safety trainings for their employees in order to qualify for

#### Construction

#### **Pre-operation** for properties under management

Carry out risk assessment for daily facilities to attaining Permit, the and specialised inspect and train procedures.

# Operation for properties under management

#### Championing design for safety

Our Development & Projects (D&P) Team in Singapore champions Design for Safety (DfS) processes in project management. DfS is implemented at the three levels of Planning, Programme and People, where the party creating the risk must address the issue at source. The guideline in DfS helps reduce accidents and fatalities by addressing risks from design development through construction, to usage and maintenance. In FY18, two of our employees have completed DfS courses and are on their way to obtaining the DfS professional certification.

#### Launch of the improving maintainability programme in Singapore

This programme aims to identify safety risks at source and to promote safe execution of construction and maintenance works to building infrastructure. Identified risks are mitigated by adopting engineering control measures such as the erection of working and step platforms and railings. Proper working platforms with handrails have been installed at our properties to eliminate the need for our workers to climb and balance on the pipes while they are cleaning the cooling tower in-fills.

In addition, the management has identified the downlighting installed under the escalators in our properties to be a potential safety risk for maintenance workers. These lights are positioned high above ground and workers risk falling off the escalators to the main atrium when lighting works are required. An alternative solution that has been suggested includes installing track lights at the escalator landings instead, eliminating the need for the workers to work at the escalator steps and reducing any risk of falling from height. Marked improvement in safe work maintenance has been observed at our Singapore Retail & Commercial properties since the programme launch.

## **Sustainability Report** Focusing on People

#### Promoting health and well-being

We offer measures and benefits that help our employees to achieve work-life balance. In Australia and Singapore, employees are given the choice of flexible work arrangement such as working from home. This allows our employees, especially care takers with children or elderly parents, to balance their work and responsibilities at home.

In addition to a range of health and well-being benefits, we work to ensure that our employees enjoy competitive remuneration packages. In FY18, FPS was presented with the Partners of Labour Movement Award, which recognises contributions to the Security Tripartite Cluster in setting out recommendations to implement a more progressive wage model for the security industry.

The Corporate Wellness Committee, together with the Sustainability Working Committee plan various health and wellness related activities throughout the year. Activities are planned annually based on guidance provided by the Health Promotion Board (HPB), as well as results from our annual employee health check-ups and annual employee survey on health knowledge. In FY18, all initiatives planned centred around the theme 'physical and mental wellness'.

For the second year, we partnered with the SGBC to host the Better Places for People workshop for our employees and tenants. The workshop shared on how a building's design impacts the health, well-being and productivity of its occupants, and what we can do to create better environments for building users.

#### **Inaugural Frasers Property Global Wellness** Challenge 2018

At Frasers Property, we see wellness as more than just physical health. Complete wellness is about pursuing a better quality of life in areas including the physical, mental, emotional, social, environmental and even financial well-being. During this year's Frasers Property Health & Safety Month, themed 'Live Well', we seek to enable and empower our employees to take care of themselves and achieve better work-life balance.

More than 4,500 staff and external parties including tenants and quests from over 150 properties participated in various activities during the month.

There were over 190 submissions for the inaugural Global Wellness Challenge where staff initiated their own activities to 'Live Well'. Some of these activities included:

- De-clutter Hour at our Singapore Development & Properties team where staff spent time cleaning up their individual work spaces to create a more conducive and safer workplace for themselves
- Lifequard & Bomb Threat Competition where staff at Frasers Suites Sukhumvit, Bangkok built on their capabilities to better manage quest safety
- Flexible Work Programme for our construction staff at New South Wales, Australia where flexible start and finish times were arranged according to their personal commitments, allowing them more time with their families and ensuring they get the rest they need to work safely on site

#### Building a healthy workplace ecosystem

HPB partners with landlords and developers to establish Healthy Workplace Ecosystems throughout Singapore. Participating landlords and developers provide venues to bring healthier food options, free exercise sessions, educational workshops and health screenings to their employees, tenants and community members. Alexandra Technopark is a participating workplace. In FY18, since the start of the partnership in June, we have successfully organised 45 activity sessions including yoga, zumba, futsal sessions, and lunchtime health talks and cooking classes. These activities were well attended by over 1,200 Frasers Property employees and tenants in the Alexandra Technopark and Alexandra Point premises.



The design approach makes conscious use of passive design as part of a strategy to encourage movement. Fundamental to the design is the belief that the built environment can directly affect our health - making employee wellbeing a top priority.

Reini Otter, Executive General Manager, **C&I & IP, FPA** 

#### Building a healthy workplace

#### **Engaging our staff**

- · Family Day: Our Frasers Property family extends beyond the workplace. We organise an annual Family Day where employees can spend time with their family members in a fun setting. In FY18, 1,630 employees and their families went to the Science Centre Singapore for a day of games and learning with free admission.
- Eat With Your Family Day: In FY18, we introduced regular 'Eat With Your Family Days' to encourage our employees to spend quality time over dinner with their loved ones. Every last Friday of the school semester, employees on regular work schedules are encouraged to leave work early at 5pm.
- Back to School With Dad: In support of our staff's involvement in their child's academic life, Frasers Property partnered with Centre for Fathering on their Back to School with Dad initiative. Fathers are given time off on any one day during the first school week to send their children to school.
- Dinner and Dance: An annual get-together is organised for all Frasers Property employees, allowing them to bond outside of their work functions.
- Frasers Challenge: At Frasers Hospitality, we organise monthly activities such as bowling, badminton, go-karting and karaoke to engage our employees. Approximately 30-50 employees participated in each of our Challenge events in FY18.
- Happy Helper: An employee-led work unit in Golden Land Property Development Public Company Limited (Golden Land), which is listed on the Stock Exchange of Thailand and 39.9%-owned by FPL, has been established to coordinate employee engagement, building activities and social volunteer events.

#### Promoting physical well-being

- National Steps Challenge: Employees are encouraged to clock 10,000 steps a day as part of the challenge by the HPB. In FY18, 229 employees participated in the Challenge.
- Marathon subsidies: In Singapore, we encourage our staff to participate in marathons by providing subsidies for registration fees since 2010. In FY18, 32 employees applied for the subsidies to participate in marathon races.
- Activities across business functions: In our corporate office in Singapore, walk & jog sessions are organised. Our employees at Frasers Hospitality are also allowed to use the gym in our hospitality properties during specified hours.
- Health check-ups: All staff in Singapore are offered a free health screening package. In Australia, where skin cancer is a prevalent risk, employees are offered free skin cancer checks in all four of our state offices. Injections and inoculations are also made available to staff.

# **Sustainability Report Focusing on People**

#### **Connecting communities**

As a property owner, developer and manager, we are presented with precious opportunities to positively influence how a community is designed, built and managed. We aim to understand and address the needs of our communities through engagement as early as during the development stage. We also strive to dedicate spaces and hold activities for community members to come together.

#### Incorporating inclusiveness in community design

#### Creating inclusive malls through a participatory approach

Under the Company of Good Fellowship Programme by the National Volunteer & Philanthropy Centre, Frasers Property has secured a grant to implement a project to develop inclusive mall spaces for persons with disabilities in Singapore. This is an expansion of Project EMMA @ Frasers, a student-led community project that involved the implementation of retrofitted wheelchairs at our malls. The project is in the development stage and plans to involve participation from students from all local tertiary universities and the beneficiaries themselves to cocreate implementable solutions for selected malls.

#### Pioneering trusted meet-up spots

FPS partnered with Carousell, one of the world's largest and fastest growing marketplaces, to pioneer 'Trusted Meet-Up Spots' at 10 of our shopping malls in Singapore, including The Centrepoint, Causeway Point and Robertson Walk. These are designated areas that will be surveilled by security officers and our CCTV network, providing Carousellers with peace of mind as they transact. Under this partnership, our malls will be recommended as preferred meet-up spots when Carousellers select a location for transacting.

#### Enhancing community resilience community development manager programme

There are a total of eight Community Development Managers serving all residential projects across Australia to help enhance community resilience at the property level.

- Establishing community groups, such as Neighbourhood Watch, play groups and Resident Association
- Providing community resources such as Community Users Guide/Welcome Kit, stakeholder engagement plans
- Supporting local economic development by including local business development in community development plans and supplying space for local small businesses
- · Implementing community metrics, including surveys on community events
- Garnering community partnerships for community activities, such as Live Life Get Active fitness camp
- 'Green Shoots installation' a grassroots idea where existing residents welcome and connect with new residents with welcome messages, tips and advice

#### **Building customer confidence**

We now live in the age of experience, where customers are prioritising experience over ownership.

#### Tenants' experience

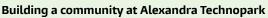
Annual tenant satisfaction surveys are conducted as part of our ongoing efforts to foster partnership with Frasers Property's stakeholders to drive customer experience. In FY18, tenants reflected an improved satisfaction level of 97%.



Satisfied to very satisfied | Neutral to Satisfied

We're glad that Frasers Property Singapore has made the initiative to create a nicer environment and cultivate a more balanced lifestyle for its tenants. The weekly evening exercise sessions and community events have brought more life and vibrancy to the area, which we love.

Angela Low, Senior Marketing Manager, the Food Barn, tenant at Alexandra Technopark, Singapore

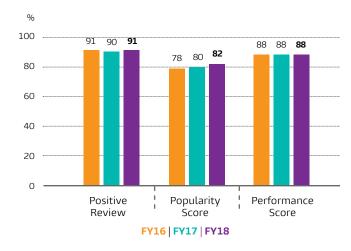


At ATP, the Asset Enhancement Initiative (AEI) had transformed and repositioned the property to a contemporary, vibrant and engaging business campus that offers a green and spacious environment with a multitude of food and beverage, social and wellness amenities. One of the new additions as part of the AEI is an amenity hub which houses an array of food and beverage, social and communal amenities. Various community engagement activities held such as pop-up bars, wine appreciation classes, futsal games, Zumba and lunchtime yoga sessions had injected greater vibrancy at the property and improved tenants' and visitors' experiences at the property.



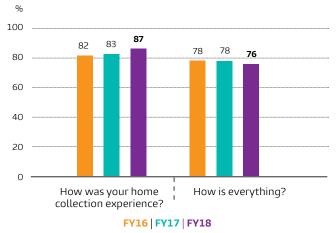


Hospitality guests' experience In FY18, 89,436 quest reviews and ratings were collected. Average ratings of 91%, 82% and 88% for positive reviews, popularity score and performance score were obtained respectively.



Homebuyers' experience

In FY18, average ratings of 87% and 76% for home collection and live-in experience were obtained respectively. This year, we conducted the surveys using a digital platform instead of over the phone, which helped us gather an outstanding 90% response rate.



## **Sustainability Report Focusing on People**

#### **Investing in communities**

In addition to our efforts in designing and building connected communities, we contribute to our communities by making community investments that are centred on the theme of 'wellness'. We believe the mental, physical and social well-being of our community members are fundamental to creating a sustainable community.

In FY18, Frasers Property contributed over \$1 million and 2,600 volunteer hours to various charities and community groups. We have also carried out close to 130 community investment activities throughout the Group globally. Featured community investment activities during the year are highlighted as below:

#### Space sharing

#### Play It Forward at Singapore's largest rope playground

The malls of Frasers Property brought back Play It Forward for a second year, with a new concept to bring everyone together with the set-up of Singapore's largest crochet rope playground. The 10m by 7m vibrant RopeScape was set up at four malls island-wide from 29 May to 1 July 2018. A scaled-down version was set up at three malls. With a \$5 donation for 20 minutes of play time, shoppers let their young ones have fun while chipping in for a greater good. A total of \$32,405.25 was raised and all proceeds raised were donated to the Association for Persons with Special Needs (APSN) Centre for Adults, providing special education and vocational training for people with mild intellectual disabilities. At the end of the event, the ropes were upcycled and transformed into a variety of everyday items from key chains and baskets, to floor rugs and flower pot holders, by members of APSN and a team of dedicated volunteers. These newly crafted products were put up for sale on 1 December 2018 at Waterway Point, where all proceeds went to APSN Centre for Adults as well.



#### Supporting arts training for financially-disadvantaged children in Singapore

FPS also supported the opening of Little Arts Academy's (LAA) new campus at Northpoint City through URA's Community and Sports Facilities Scheme. The LAA was founded in 2008 to provide free training in music, dance, theatre and visual arts for the beneficiaries of The Business Times Budding Artists Fund, which supports arts training for financially-disadvantaged children in Singapore. LAA's campus at Northpoint City features the new Cave Automatic Virtual Environment studio, which is one of the first in the region specifically designed for younger children to experience learning through virtual reality and 3D technology. The new campus is also equipped with Tech + Art modules where students can pick up skills in creative media technologies.



#### Christmas kettling by the Salvation Army

The Centrepoint provided free entrance space for the Salvation Army to raise funds during the Christmas festive period and raised a total of \$21,233.

#### Financial giving

#### **Building healthy minds**

Smiling Mind is a not-for-profit organisation that aims to enhance mental health and wellbeing by bringing the benefits of mindfulness meditation to everyone through its unique app-based programs. Smiling Mind's schoolbased programs are designed to take a pre-emptive approach to building healthy minds from a young age.

FPA has become a signature partner and the firstever national community partner of Smiling Mind, a relationship which will ensure even more school children, teachers, parents and other community members in Australia will have access to their formal, face-to-face training programmes. FPA's donation of A\$700,000 (\$692,885) over three years will enable Smiling Mind to offer the Smiling Mind training programme to teachers of 30 schools near FPA's developments each year. The programme also provides each school with 12 months ongoing support via online resources, plus training for parents and the wider community on mindfulness.



#### Supporting the alma mater

To enhance educational opportunities for children in a remote area and inspire the public to love their neighborhood or hometown, Golden Land has organised the campaign 'GOLD Giving - Back to School' in Thailand. It called for staff to submit essays reminiscing their time at school, and explaining difficulties that their schools are facing currently. Golden Land then selects one needed school and provided assistance in terms of scholarships, educational tools, sport equipment, or funds for renovation. This campaign has been running for three years in a row.

#### Singapore green building week - tree planting event sponsorship

FPS was the official sponsor of the BCA's Tree Planting Event on 24 August which served as a lead-up to the International Green Building Conference 2018. Held at Springleaf Nature Park, over 100 invited guests and staff volunteers came together to plant 50 trees to contribute towards reducing our carbon footprint, accounting for the reduction of almost 300 kg of carbon emissions per year.



#### Procurement of home collection kits from Wise Enterprise

Wise Enterprise Pte Ltd is a Social Enterprise set up to enable the lives of the socially disadvantaged. They create job opportunities for people with physical or medical conditions who find it difficult to secure stable employment. They also work closely with the Management of Muscular Dystrophy Association (Singapore) to identify creative youth among their beneficiaries, who have keen interest in bag designing, to be part of their Product Design Team. Through Wise Enterprise, FPS purchased home collection kits to be distributed to homebuyers of Parc Life and North Park Residences. In FY18, a sum of \$116, 250 have been contributed for the purchases.

### **Sustainability Report Focusing on People**

#### Time sharing

#### Trekking for eye health services

Wild Women on Top organises a regular walking event in Sydney, Melbourne and the Sunshine Coast to raise money for the Fred Hollows Foundation, which supports the delivery of eye health services on the ground in remote areas of Australia and across the world.

Teams of four, with at least 50% women, have between 10 to 18 hours to complete a 30 or 60km challenge along the Australian coastline, getting fit while raising money to transform lives. In FY18, 20 teams of FPA staff joined the challenge and raised a total of A\$81,129 for the Foundation through their participation in the walk as well as corporate donations.

#### **Running for charity**

Every year, the Singapore Exchange Securities Trading Limited (SGX-ST) rallies the financial community and its listed companies to support the needs of underprivileged children and families, persons with disabilities, and the elderly. Frasers Property is a keen supporter of this cause and continued to sponsor and participate in the SGX Bull Charge in 2018, a charity run to raise funds for five adopted beneficiaries, namely the AWWA Ltd., Autism Association (Singapore), Fei Yue Community Services, Shared Services for Charities and Community Chest.



#### Rejuvenating neighbourhoods near our developments

Golden Land is dedicated to improving the life of local communities where it operates. Golden Land would contribute to the improvement of infrastructure (eg. footpath upgrade, landscape rejuvenation) at the surrounding areas of its development projects. Besides, Golden Land has been enhancing the public area by donating art pieces for public display, which the local residents could appreciate.

#### Serving meals to people in need

FPA colleagues helped out The Big Umbrella in Melbourne in November 2017 and February 2018 by distributing surplus food to homeless members of the Melbourne community on the streets via pop-up soup stations. The Big Umbrella is a charity organisation in Australia that commits to addressing issues impacting marginalised people.



#### Providing an educational and fun experience for children

Over the past seven years, the FPS commercial team has been working with the Children's Aid Society to seek out enriching experiences for the beneficiaries residing at Melrose Home, one of the children's home. This year, the team partnered with homegrown ice-cream parlour Scoopz to organise an ice-cream making workshop to teach the children to make their own healthy fruit-based ice-cream



#### **Experience sharing**

#### **2018 SID Directors Conference**

Group CEO, Panote Sirivadhanabhakdi, shared his expertise at the 2018 SID Directors Conference. He was a panelist for the breakout session titled 'ASEAN integration: Is the regional economic community a myth or reality?'.

#### **Forbes Global CEO Conference**

Group CEO, Panote Sirivadhanabhakdi shared his insights at the Forbes Global CEO Conference, which was held in Bangkok on 30 – 31 October. He joined a panel of other distinguished leaders to discuss the topic 'Breaking new ground' - imagining, building and operating the spaces needed in a rebooted world.



#### Inter-Tertiary HR Symposium, Singapore Management **University (SMU) OBHR Society**

Group Chief Human Resources Officer, Sebastian Tan, shared his views on how HR professionals can become future-ready and add value to their organisations with aspiring HR professionals and university graduates.

#### International Green Building Conference (IGBC) 2018

General Manager of Sustainability at FPA, Paolo Bevilacqua, spoke at the IGBC on how sustainability can be framed to drive individuals and businesses to change and the critical success factors to achieving the sustainability vision.

#### Lendlease's International Women's Day

Chief Strategy & Planning Officer, Zheng Wanshi, spoke at Lendlease's International Women's Day event, themed Press for Progress. She shared her thoughts and personal experiences on achieving gender equality in the workplace.



#### **WELL Journey launch**

Anthony Arundell, Director, Sustainability, Smart City, CUP and Estate Management at Frasers Property Holdings Thailand was a panelist at the WELL Journey launch event in Bangkok, Thailand in August. WELL Journey is a series of events organised by the International WELL Building Institute to educate and engage stakeholders to help them achieve WELL, a leading tool for advancing health and well-being in buildings globally. There, he spoke about the importance of human sustainability beyond just the environment.



#### International Finance Corporation-International Capital **Market Association Green Bonds Executive Education** Course

Dr. Pang Chin Hong, Vice President of Group Sustainability, Frasers Property Limited, was a panel speaker at a roundtable discussion on Green Finance in Asia, sharing Frasers Property's experience on its green loan issuance in September 2018.

# Sustainability Report GRI Index

GRI Standards	Disclosure	Disclosure	Section and				
2016	Number	Title	Page Reference / Notes				
<b>Universal Standa</b>							
	Organisatio						
	102-1	Name of the organisation	Frasers Property Limited				
	102-2	Activities, brands, products, and	Corporate Narrative, pg. 3				
		services	Our Business, pg. 4-5				
	100.0		Our Global Presence, pg. 6-7				
	102-3	Location of headquarters	Corporate Information, pg. 23				
	102-4	Location of operations	Our Global Presence, pg. 6-7				
	102-5	Ownership and legal form	Corporate Narrative, pg. 3				
			Our Business, pg. 4-5				
			Our Milestones, pg. 8				
	102.6	NA-aliata as a sad	Group Structure, pg. 10				
	102-6	Markets served	Corporate Narrative, pg. 3				
			Our Business, pg. 4-5				
	102.7	Coalo of the organication	Business Review, pg. 36-87				
	102-7	Scale of the organisation	Corporate Narrative, pg. 3 Our Business, pg. 4-5				
			Financial Highlights, pg. 11				
			Focusing on People – Growing Family at Frasers				
			Property, pg. 122				
	102-8	Information on employees and	Focusing on People – Growing Family at Frasers				
	102 0	other workers	Property, pg. 122				
		other workers	Information on temporary and part-time				
			employees are not available due to inconsistent				
GRI 102:			data collection for our operations across the				
General			globe. We are undergoing a HR system update and				
Disclosures			aim to disclose the information in our next report.				
	102-9	Supply chain	Managing Sustainability – Stakeholder				
		11 /	Engagement, pg. 100				
	102-10	Significant changes to	Our Milestones, pq. 9				
		organisation and its supply chain	About This Report – Report Scope, pg. 95				
	102-11	Precautionary principle or	FPL does not specifically refer to the precautionary				
		approach	approach when managing risk; however, our				
			management approach is risk-based, and				
			underpinned by our internal audit framework.				
	102-12	External initiatives	Acting Progressively – Upholding Corporate				
			Integrity, pg. 106				
	102-13	Membership of associations	Acting Progressively – Upholding Corporate				
	Chuntagu		Integrity, pg. 106				
	Strategy 102-14	Statement from senior decision-	Poard Statement, pg. 06				
	102-14	maker	Board Statement, pg. 96				
	Ethics and Integrity						
	102-16	Values, principles, standards, and	Experience matters, pg. 3				
		norms of behaviour	Acting Progressively – Upholding Corporate				
			Integrity, pg. 106				
	Governance						
	102-18	Governance structure	Corporate Information, pg. 23				
			Managing Sustainability – Sustainability				
			Governance, pg. 100				

GRI Standards 2016	Disclosure Number	Disclosure Title	Section and Page Reference / Notes				
Universal Standa			- age reference / notes -				
	Stakeholder Engagement						
	102-40	List of stakeholder groups	Managing Sustainability – Stakeholder Engagement, pg. 100				
	102-41	Collective bargaining agreements	There are no collective bargaining agreements in place.				
102-42	102-42	Identifying and selecting stakeholders	Managing Sustainability – Stakeholder Engagement, pg. 100				
	102-43	Approach to stakeholder engagement	Managing Sustainability – Stakeholder Engagement, pg. 100				
	102-44	Key topics and concerns raised	Managing Sustainability – Stakeholder Engagement, pg. 100				
	Reporting P						
	102-45	Entities included in the consolidated financial statements	Group Structure, pg. 10 Notes to Financial Statements, pg. 193-308				
	102-46	Defining report content and topic About This Report – Report Scope, pg. 99 Boundaries Materiality Assessment, pg. 102					
GRI 102:	102-47	List of material topics	Materiality Assessment, pg. 102				
GRI 102: General Disclosures	102-48	Restatements of information	Restatements of employees information in pages 122-123 were due to the changes to voluntary turnover basis.				
			Restatements of energy, GHG emissions, and water data in FY16 and FY17, pg. 112-114 were due to a change in computational basis.  Restatements of hospitality guests' surveys in FY16 and FY17 were due to changes in portfolio of assets.				
	102-49	Changes in reporting	None				
	102-50	Reporting period	About This Report, pg. 95				
	102-51	Date of most recent report	December 2017				
	102-52	Reporting cycle	Annual				
	102-53	Contact point for questions regarding the report	About This Report, pg. 95				
	102-54	Claims of reporting in accordance with GRI Standards	About This Report, pg. 95				
	102-55	GRI content index	GRI Index, pg. 136				
	102-56	External assurance	We have not sought external assurance on this data; however we intend to review this stance in the future.				
Management Ap	proach						
GRI 103: Management Approach	103-1	Explanation of the material topic and its boundary	Materiality Assessment, pg. 102				
Topic-specific Sta	ndards						
	Economic Po	erformance					
GRI 103:	103-2	The management approach and its components	- FDL Group Strategy pg 3				
Management Approach	103-3	Evaluation of the management approach	- FPL Group Strategy, pg. 3				
GRI 201: Economic Performance	201-1	Direct economic value generated and distributed	Financial Highlights, pg. 11 Financial Statements, pg. 172-308				

# Sustainability Report GRI Index

GRI Standards	Disclosure	Disclosure	Section and			
2016	Number	Title	Page Reference / Notes			
Topic-specific Sta	ındards					
	Anti-corrup					
GRI 103: Management	103-2	The management approach and its components				
Approach	103-3	Evaluation of the management	Acting Progressively – Upholding Corporate Integrity, pg. 106			
GRI 205: Anti-	205-3	approach Confirmed incidents of corruption	_ integrity, μg. 100			
corruption		and actions taken				
		ital Compliance				
GRI 103: Management	103-2	The management approach and its components				
Approach	103-3	Evaluation of the management approach	- Acting Progressively – Upholding Corporate			
GRI 307:	307-1	Non-compliance with	- Integrity, pg. 106			
Environmental	307-1	environmental laws and				
Compliance		regulations				
	Ethical Marl					
GRI 103:	103-2	The management approach and				
Management	103-3	its components  Evaluation of the management	_			
Approach	103-3	approach	Acting Progressively – Upholding Corporate - Integrity, pg. 106			
GRI 417:	417-3	Incidents of non-compliance	eg.1.cy, pg. 100			
Marketing and Labelling		concerning marketing communications				
Labetting	Energy Man					
	103-2	The management approach and				
GRI 103:	103 2	its components				
Management Approach	103-3	Evaluation of the management approach	-			
GRI 302: Energy	302-1	Energy consumption within the organization	Consuming Responsibly – Conserving Energy, pg. 112			
om soz. Energy	302-3	Energy Intensity	_ pg. ±±2			
GRI 305:	305-2	Energy indirect (Scope 2) GHG				
Emissions	emissions					
	305-4	GHG emissions intensity				
	Water Mana 103-2	The management approach and				
GRI 103: Management		its components	- Consuming Responsibly – Saving Water, pg. 114			
Approach	103-3	Evaluation of the management approach	All water consumed is from purchased utilities.			
GRI 303: Water	303-1	Water withdrawal by source				
	Staff Retent	ion and Development				
GRI 103:	103-2	The management approach and its components	Focusing on People – Growing Family at Frasers Property, pg. 122			
Management	103-3	Evaluation of the management	Focusing on People – Celebrating Experiences and			
Approach	approach		Diversity, pg. 123 Focusing on People – Cultivating Talent, pg. 124			
	401-1	New employee hires and	Focusing on People – Cuttivating Tatent, pg. 124  Focusing on People – Growing Family at Frasers			
		employee turnover	Property, pg. 122			
CDI 401:			Information on the breakdown of new hire and			
GRI 401: Employment			turnover rates by gender and age group are not available due to inconsistent data collection			
Linptoyment			for our operations across the globe. We are			
			undergoing a HR system update, and aim to disclose the information in our next report.			

CDI Cua alla alla	B'arlan ar	Pinto o	Seeding and			
GRI Standards 2016	Disclosure Number	Disclosure Title	Section and Page Reference / Notes			
Topic-specific Sta		Titte	rage Reference / Notes			
	404-1	Average hours of training per year per employee	Focusing on People – Cultivating Talent, pg. 124 We aim to provide more detailed breakdown, eg. by gender, in our next report, as we are currently updating our HR system to collect the data.			
GRI 404: Training and Education	404-2	Programs for upgrading employee skills and transition assistance programs	Focusing on People – Celebrating Experiences and Diversity, pg. 123 Focusing on People – Cultivating Talent, pg. 124			
404-3		Percentage of employees receiving regular performance and career development reviews	Managing Sustainability – Stakeholder Engagement, pg. 100			
		nagement Relations				
GRI 103: Management	103-2	The management approach and its components	Focusing on People – Growing Family at Frasers Property, pg. 122			
Approach	103-3	Evaluation of the management approach	Property, pg. 122			
GRI 402: Labour/ Management Relations	402-1	Minimum notice periods regarding operational changes	This is currently not covered in Group-wide collective agreements. The notice period varies.			
Topic-specific Sta	ındards					
	Health and					
GRI 103: Management Approach	103-2	The management approach and its components  Evaluation of the management approach	Focusing on People – Safeguarding our People, pg. 126			
GRI 403: Occupational	403-1	Workers representation in formal joint management–worker health and safety committees	FPL has a Health and Safety senior management committee.			
Health and Safety	403-2	Types of injury and rates of injury, occupational diseases, lost days, and absenteeism, and number of work-related fatalities	Focusing on People – Safeguarding our People, pg. 126 The breakdown by gender is not available, and we aim to disclose the info in our next report.			
	Local Communities					
GRI 103: Management Approach	103-2	The management approach and its components	- Focusing on People – Connecting Communities,			
	103-3	Evaluation of the management approach	pg. 130			
GRI 413: Local Communities	413-1	Operations with local community engagement, impact assessments, and development programs	Focusing on People – Investing in Communities, pg. 132			

#### Notes:

- Energy and water consumption are reported for landlord area for commercial properties and total area for serviced residences and hotels
- Energy and water consumption are reported for landlord area for commercial properties and total area for serviced residences and hotels Energy and water consumption, and GHG emissions data is inclusive of all completed buildings that we own and/or manage with operational control in FY18 Energy, water and GHG intensities exclude properties that we acquired and/or began managing less than one year ago, and those that were divested within FY18 The GHG emission factors are from Singapore Energy Statistics 2018, Australia National Greenhouse Accounts Factors 2017, Covenant of Mayors for Climate & Energy Default Emission Factors for Local Emission Inventories 2017 for Spain, Hungary, France, Germany, UK Government GHG Reporting 2017 & 2018, Defra Overseas Electricity Guidance 2015 for Turkey, UAE and Qatar, Clean Development Mechanism Designated National Authority for Saudi Arabia 2010, United Nation Framework on Climate Change Second Biennial Report 2017 and Electric Power Statistics Information System 2018 for Republic of Korea, Baseline Emission Factors for Regional Power Grids in China 2015, Study on Grid Connected Baselines in Malaysia 2014, National Grid Emission Factor for National Emission Grid for Luzon-Visayas Grid 2015-2017 for Philippines, Thailand Greenhouse Gas Management Organisation 2017, Central Electricity Authority India CO2 Baseline Database for the Indian Power Sector 2018, Joint Crediting Mechanism Indonesia Secretariat Emission Factor for 2016, Ministry of Natural Resources and Environment Vietnam 2017, Kansai Electric Power Group Report 2018 for Osaka, Switzerland Energy Efficiency Report 2011, Clean Development Mechanism Grid Emission Factor for West African Power Pool 2017 for Nigeria, and International Energy Agency Key World Energy Statistics 2018 for Bahrain. World Energy Statistics 2018 for Bahrain.

# Awards and Accolades

#### Corporate

Singapore Corporate Awards 2018 - Best Investor Relations, listed companies with market capitalisation of S\$1 billion and above category - Silver Frasers Property Limited

PropertyGuru Thailand Property Awards – 2018 Real Estate Personality of the Year (Thailand) Panote Sirivadhanabhakdi

#### **Frasers Property Singapore**

Singapore Retailers Association Awards 2018 – Best Retail Event of the Year: Frasers Tribal Quest by Frasers Property Singapore

# BCA Awards 2018 - Green Mark Champion

Frasers Property Singapore

Partners of Labour Movement Award 2018 by National Trades Union Congress (NTUC)

Frasers Property Singapore

#### Residential

BCA Awards 2017 - Building Information Modelling (BIM) Awards Gold<sup>PLUS</sup>

Northpoint City

FIABCI World Prix D'Excellence Awards 2017 (Residential Mid-Rise Category) – World Silver Winner Waterfront Collection

BCA Awards 2018 - Green Mark Gold<sup>PLUS</sup>

Seaside Residences

#### **Retail & Commercial**

Water Efficient Building 2012 by Public Utilities Board China Square Central

bizSAFE Partner Award 2016 - 2018 by Workplace Safety and Health Council

Robertson Walk

#### bizSAFE Partner Award 2016 - 2018 by Workplace Safety and Health Council

- 51 Cuppage Road
- China Square Central
- Valley Point
- Alexandra Technopark
- Alexandra Point

# Eco Office 2016 – 2019 by Singapore Environment Council

Robertson Walk

#### ISO 14001:2015 (2016 - 2019)

- Robertson Walk
- 51 Cuppage Road
- China Square Central
- Alexandra Technopark
- Alexandra Point
- Valley Point

#### ISO 50001:2011 (2016 - 2019)

- · Robertson Walk
- 51 Cuppage Road
- China Square Central
- Alexandra Technopark
- Alexandra Point
- Valley Point

#### Occupation Health & Safety Management System Standard SS506 Part 1:2009/ BS OHSAS 18001:2007 (2016 - 2019) -Provision of Centre and Associated Facility Management Services

- 51 Cuppage Road
- China Square Central
- Alexandra Technopark
- Alexandra Point
- · Valley Point

#### BCA Awards 2017 – Green Mark Platinum

- Alexandra Point
- · Causeway Point

# BCA Awards 2017 - Green Mark Certification

YewTee Point

# Eco Office 2017 - 2020 by Singapore Environment Council

- 51 Cuppage Road
- Valley Point
- China Square Central
- Alexandra Technopark

#### NEA – 3R Award 2017

Causeway Point

Special Event Award 2017 by Community Chest – Play it Forward – Singapore's Largest Charity Ball Pool - Silver

Frasers Centrepoint Malls

Asia Pacfic Shopping Center Award 2018 for Marketing Excellence by International Council of Shopping Centre ("ICSC") - Emerging Digital Technology (Gold)

Frasers Centrepoint Malls

#### BCA Awards 2018 - Green Mark Platinum

Frasers Tower

# BCA Awards 2018 - Green Mark Gold<sup>PLUS</sup>

- Waterway Point
- Northpoint City

#### BCA Awards 2018 - Green Mark Gold

- Valley Point
- China Square Central
- Alexandra Technopark
- · Northpoint Shopping Centre

#### BCA Awards 2018 - Universal Design Mark Gold<sup>PLUS</sup>

Waterway Point

# bizSAFE Level Star Certification 2018 - 2020 by Workplace Safety and Health Council

- Frasers Centrepoint Property Management Services Pte. Ltd.
- · Robertson Walk
- 51 Cuppage Road
- China Square Central
- Alexandra Technopark
- Alexandra Point
- Anchorpoint
- Bedok Point
- · Causeway Point
- Changi City PointEastpoint Mall
- Northpoint City (North Wing)
- The Centrepoint
- Valley Point
- Waterway Point
- YewTee Point

Occupation Health & Safety Management System Standard SS506 Part 1:2009/ BS OHSAS 18001:2007 (2018 – 2019) – Provision of Centre and Associated Facility Management Services Robertson Walk

Occupation Health & Safety Management System Standard SS506 Part 1:2009/ BS OHSAS 18001:2007 (2018 - 2020) -Provision of Centre and Associated Facility Management Services

- Anchorpoint
- Bedok Point
- Causeway Point
- Changi City Point
- · Eastpoint Mall
- · Northpoint City (North Wing)
- The Centrepoint
- Waterway Point
- YewTee Point

Water Efficient (Basic) Building 2018 by Public Utilities Board

Waterway Point

#### **Frasers Centrepoint Trust**

IR Magazine Awards - South East Asia 2017 - Best in Country -Singapore

Frasers Centrepoint Trust

IR Magazine Awards – South East Asia 2017 - Best in Sector - Real Estate

Frasers Centrepoint Trust

IR Magazine Awards - South East Asia 2017 - Best Overall Investor **Relations Category** 

Frasers Centrepoint Trust

IR Magazine Awards - South East Asia 2017 - Best IR by a Senior **Management Team Category** Frasers Centrepoint Trust

IR Magazine Awards - South East Asia 2017 - Best Investor Relations Officer (Small to Mid-Cap) Category Frasers Centrepoint Trust

The Asia Pacific Best of the Breeds REITs Awards 2018 - Best Retail REIT (Singapore) - Platinum Award Frasers Centrepoint Trust

#### Frasers Property Australia

**Australian Institute of Architects** 2017 National Architecture Awards - Sustainable Architecture: David Oppenheim Award

Central Park Sydney by Tzannes and Cox Richardson and Foster and **Partners** 

Council on Tall Buildings and Urban Habitat (CTBUH) Awards 2017 - 10 Year Award of Excellence Lumiere, Sydney

2017 UDIA QLD Mitchell Brandtman Awards for Excellence - Excellence in Medium-Density Development The Residences at Yungaba House

**AFR Most Innovative Companies** 2018 - #83 Ranking Frasers Property Australia

2018 Australian Institute of **Architects New South Wales** Architecture Awards - Interior Architecture - Commendation Frasers Property Australia Head Office

2018 International Living Future Institute - Living Future Hero

- Paolo Bevilacqua
- Stephen Choi

2018 Property Council New Zealand Rider Levett Bucknall Innovation & Excellence Awards - NATURAL **HABITATS Urban Land Developments** Property Award - Best in Category "Beaches" Coast Papamoa Beach, Tauranga

2018 Property Council of Australia Rider Levett Bucknall Innovation & Excellence Awards - Crown Group Award for Best Residential Development

Newport Hamilton Reach

The Urban Developer Awards 2018 - High-Density Residential -Development of the Year Connor, Central Park

2018 Urban Taskforce Australia **Development Excellence Awards** - Urban Renewal Development -Winner

Kensington Street & Spice Alley, won by Greencliff and Frasers Property Australia

#### Frasers Logistics & Industrial Trust

GRESB - 2017 Real Estate Assessment - Australian Regional Sector Leader for Industrial Frasers Logistics & Industrial Trust

Singapore Corporate Awards 2018 -First-year listed companies category - Best Annual Report Award - Merit Frasers Logistics & Industrial Trust

#### **Frasers Hospitality**

**Best Serviced Residence Operator** 2013 - 2018 by Travel Trade Gazette (TTG)

Frasers Hospitality Pte. Ltd.

World Travel Awards - China's Leading Serviced Apartment Brand 2013 - 2017

Frasers Hospitality Pte. Ltd.

World Travel Awards - Hungary's **Leading Serviced Apartment Brand** 2013 - 2018

Frasers Hospitality Pte. Ltd.

World Travel Awards - World's **Leading Serviced Apartment Brand** 2014 - 2017

Frasers Hospitality Pte. Ltd.

World Travel Awards - England's **Leading Serviced Apartment Brand** 2014 - 2018

Frasers Hospitality Pte. Ltd.

Best Luxury Serviced Residence Brand in China 2015 - 2017 by Business Traveller China

Frasers Hospitality Pte. Ltd.

World Travel Awards - Australasia's **Leading Serviced Apartment Brand** 2016 - 2018

Frasers Hospitality Pte. Ltd.

Indonesia's Leading Serviced Apartment Brand 2016 - 2017 by Indonesia Travel Tourism Industry Frasers Hospitality Pte. Ltd.

World Travel Awards - Indonesia's Leading Serviced Apartment Brand 2017 - 2018

Frasers Hospitality Pte. Ltd.

World Travel Awards - France's Leading Serviced Apartment Brand 2018

Frasers Hospitality Pte. Ltd.

World Travel Awards - Vietnam's **Leading Serviced Apartment Brand** 2018

Frasers Hospitality Pte. Ltd.

World Travel Awards - Australasia's **Leading Serviced Apartments** 2013 - 2018

Fraser Suites Sydney

World Travel Awards - Bahrain's **Leading Serviced Apartments** 2013 - 2017

Fraser Suites Seef, Bahrain

World Travel Awards - Hungary's **Leading Serviced Apartments** 2013 - 2018

Fraser Residence Budapest

Scottish Hotel Awards - Serviced Apartment of the Year 2014, 2018 Fraser Suites Glasgow

Indonesia's Leading Serviced Apartment & Suites 2014 - 2017 by Indonesia Travel Tourism Industry Fraser Residence Menteng, Jakarta

World Travel Awards - England's **Leading Serviced Apartments** 2016 - 2018

Fraser Suites Kensington, London

#### **Awards and Accolades**

#### World Travel Awards - Singapore's **Leading Serviced Apartments** 2016 - 2018

Fraser Suites Singapore

World Travel Awards - World's **Leading Serviced Apartments 2017** Fraser Suites Le Claridge Champs-Élysées

#### World Travel Awards - France's **Leading Serviced Apartments** 2017 - 2018

Fraser Suites Le Claridge Champs-Élysées

#### World Travel Awards - Scotland's **Leading Serviced Apartments** 2017 - 2018

Fraser Suites Edinburgh

Indonesia's Brand New Serviced Apartment of the Year 2017 by Indonesia Travel Tourism Industry Fraser Place Setiabudi, Jakarta

#### Middle East Hospitality Excellence Awards - Best Hotel of the Year (Hotel Apartment) 2017

Fraser Suites Abuja

#### World Luxury Hotel Awards - Luxury **Business Serviced Apartment** 2017 - Global Winner

Fraser Suites Abuja

World Luxury Hotel Awards - Luxury Business Hotel 2017 - Nigeria Winner Fraser Suites Abuja

#### World Luxury Hotel Awards - Luxury Serviced Apartments 2017 - Asia Winner

Fraser Suites Hanoi

#### **Singapore Business Review Business** Ranking Awards - 2nd Largest Serviced Residence 2017

Fraser Suites Singapore

#### **Singapore Business Review Business** Ranking Awards - 12th Largest Serviced Residence 2017

Fraser Place Robertson Walk, Singapore

#### **Singapore Business Review Business** Ranking Awards - 37th Largest Service Residence 2017

Fraser Residence Orchard, Singapore

#### Spring Singapore Business Excellence Awards - Singapore Service Class Award (S-Class) 2017

- Fraser Suites Singapore
- Fraser Place Robertson Walk, Singapore

World Travel Awards - Bahrain's **Leading Serviced Apartments 2018** Fraser Suites Diplomatic Area, Bahrain

World Travel Awards - Germany's Leading Hotel Residences 2018 Capri by Fraser, Berlin, Germany

World Travel Awards - Qatar's Leading Serviced Apartments 2018 Fraser Suites West Bay, Doha

World Travel Awards - Singapore's Leading Hotel Residences 2018 Capri by Fraser, Changi City, Singapore

World Travel Awards - Turkey's **Leading Serviced Apartments 2018** Fraser Place Anthill Istanbul

World Travel Awards - Vietnam's **Leading Serviced Apartment 2018** Fraser Suites Hanoi

**Tourism Accommodation Australia** (NSW) Awards for Excellence -Apartment/Suite Hotel of the Year 2018 - Hall of Fame - Winner Fraser Suites Sydney

Hotel Stars Union 2018 - 4\* Hotel Capri by Fraser, Berlin, Germany

**Liverpool City Region Tourism Awards** 2018 - Liverpool City Region Hotel of the Year 2018

Malmaison Liverpool

City of Liverpool Business Hotel of the Year 2018 by Downtown in Business Liverpool

Malmaison Liverpool

13th China Hotel Starlight Awards -**Best Newly Open Serviced Apartment** of China 2018

Fraser Suites Shenzhen

That's Hospitality Awards - Newly Opened Serviced Apartment of the Year 2018

Fraser Place Binhai, Tianjin

Most Valuable Companies in Hong Kong Awards - Trophy of Excellence 2018

Frasers Hospitality Pte. Ltd.

#### Travellers' Choice 2018 by Trip Advisor

- Fraser Suites Singapore
- Fraser Suites Geneva
- Capri by Fraser, Changi City, Singapore
- Capri by Fraser, Kuala Lumpur, Malaysia

#### **Frasers Hospitality Trust**

#### BCA Awards 2018 - Green Mark **Gold**PLUS

InterContinental Hotel, Singapore

**Tourism Accommodation Australia** NSW Awards for Excellence 2018 Novotel Sydney Darling Square

World Luxury Hotel Awards 2018 -Luxury Historical Hotel and Luxury **Hotel & Conference Centre** Sofitel Sydney Wentworth

3R Awards for Hotels 2018 InterContinental Hotel, Singapore

#### **Frasers Property UK**

Thames Valley Property Awards -Deal of the Year Frasers Property UK

#### **Frasers Property China**

Suzhou Real Estate Branding Influential Project Award 2017 by Suzhou Municipal Government together with Real Estate Developers Association Suzhou Suzhou Baitang One Residences

**Project Recognition Award for** Outstanding Tax Revenue Contribution (>RMB 100mil) by Wuhou District Government, Chengdu

Chengdu Logistics Hub (A-Space)

#### **Thailand**

10th IFLA Asia-Pac Landscape Architecture (LA) Awards 2017 -Award of Excellence One Bangkok

EDGE (Excellence in Design for Greater Efficiencies) Certificate 2017 TPARK Bangplee 4

MIPIM Asia Awards - Best Futura Project 2017 One Bangkok

# **Enterprise-Wide Risk** Management

Enterprise-wide Risk Management (ERM) is an essential part of the business strategy of the Group. We maintain a risk management system to proactively manage risks at the strategic, tactical and operational level to support the achievement of our business objectives and corporate strategies. Through active risk management at all levels, the FPL management (the Management) creates and preserves value for the Group.

The Board of Directors (Board) is responsible for the governance of risks across the Group and ensuring that the Management maintains a sound system of risk management and internal controls to achieve the business objective. It is assisted by the Risk Management Committee (RMC) to oversee the Group's ERM framework, determine the risk appetite and risk strategy, assess the Group's risk profile, material risks, and mitigation plans, as well as to ensure the adequacy and effectiveness of risk management policies and procedures. The RMC comprises members of the Board who meet quarterly to review material risk issues and the mitigating strategies for such risks. All material risks and risk issues are reported to the RMC for review.

The RMC, on behalf of the Board, approves the Group's risk tolerance statements, which set out the nature and extent of the significant risks that the Group is willing to take in achieving our business objectives. The risk tolerance statements are supported by the risk thresholds which have been developed by Management. These thresholds set the risk boundaries in various strategic and operational areas and serve as a guide for Management in their decision making. The risk tolerance status is reviewed and monitored closely by Management. Any risk that has escalated beyond its threshold will be highlighted and addressed and, together with its associated action plan, will be reported to the RMC.

# **Risk management process**

To facilitate a consistent and cohesive approach to ERM, we have developed a risk management framework and process. We adopt a robust risk management framework to maintain a high level of corporate discipline and governance. The risk management process is implemented by Management for the identification and management of risks of the Group. The process consists of risk identification, risk assessment and evaluation, risk treatment, risk monitoring and reporting.

The ERM framework links FPL's risk management process with the Group's strategic/tactical objectives and operations. Risks are identified and assessed, and mitigating measures developed to address and manage those risks. The ERM framework and process are summarised in an ERM policy for employees.

The risk management process is integrated and coordinated across the businesses of the Group. The ERM framework and processes apply to all business units in the Group. The risk ownership lies with the heads of the respective business units who consistently review risks and ensure the control measures are effective. They are responsible for the development, implementation and practice of ERM within the business unit. Emerging risks that have a material impact on the business units are identified, assessed and monitored closely. The risk exposures and potential mitigating measures are tracked in a risk register maintained in a web-based Corporate Risk Scorecard system. Where applicable, Key Risk Indicators are established to provide an early warning signal to monitor risks. Key material risks and their associated mitigating measures are consolidated at the Group level and reported to the RMC quarterly.

The Group proactively manages risks at the operational level. Control self-assessment, which promotes accountability and risk ownership, is implemented for key business processes. We have in place a Comfort Matrix framework, which provides an overview of the mitigating strategies, and assurance processes of key financial, operational, compliance and information technology risks.

An ERM validation is held at Management level annually. At this annual ERM validation, the heads of business units deliberate on key risks and the corresponding mitigating strategies for their business units, providing assurance to the Group Chief Executive Officer and Group Chief Financial Officer that the business units' key risks have been identified and monitored, and that the mitigating measures are effective and adequate. The result of the ERM validation for the financial year ended 30 September 2018 was reported and presented to the RMC and the Board.

We enhance our risk management culture through various risk management activities. Risk awareness briefings are conducted for all levels during staff orientation. Refresher sessions are also organised for existing staff when required. Periodic discussions of risk and risk issues are held at the business unit level where emerging risks are identified and managed.

We seek to improve our risk management processes on an ongoing basis. The Group's risk management system is benchmarked against the market practice. During the financial year, we improved our business continuity management capability by engaging external professional service providers to conduct a business continuity exercise at the Group Corporate level. An improved Business Continuity Management Programme was also rolled out for the Frasers Hospitality business unit where the Crisis Management Plan, which guides the business unit in the event of a business interruption, was enhanced. The business continuity effort is overseen by the Group Business Continuity Management Committee comprising the key heads of departments and business units.

# **Enterprise-Wide Risk Management**

### **Key** risks

The Management has been actively monitoring the key material risks that affect the Group. Some material risks include:

Country risks (economic, political and regulatory risks) With diversified international operations and investments, the Group is exposed to developments in major economies and key financial and property markets. The risk of adverse changes in the global economy can reduce profits, result in revaluation losses, affect the Group's ability to sell residential development stock and exit from operations and investments.

Inconsistent and frequent changes in regulatory policies as well as security threats may also result in higher operating and investment costs, loss in productivity and disruptions to business operations.

We adopt a prudent approach in selecting locations for our investment to mitigate these risks. We put measures in place to monitor the markets closely, such as through maintaining good working relationships and engaging with local authorities, business associations and local contacts, and reviewing expert opinions and market indicators, keeping abreast of economic, political and regulatory changes as well as stepping up the crisis preparedness of FPL's properties. Emphasis is placed on regulatory compliance in the Group's operations.

## Financial risk

The Group has global operations and has exposure to financial risks such as foreign exchange risk, interest rate risk and liquidity risk. The Group uses derivatives, a mix of fixed and floating rate debt with varying tenors as well as other financial instruments to hedge against foreign exchange and interest rate exposure. Policies and processes are in place to facilitate the monitoring and management of these risks.

To manage liquidity risk, we monitor cash flows and maintains sufficient cash or cash equivalents as well as secures funding through multiple sources to ensure that financing, funding and repayment of debt obligation are fulfilled. The Group's financial risk management is discussed in more detail in Treasury Highlights on pages 90 to 91 and the Notes to the Financial Statements on pages 267 to 274.

## Human capital risk

We view our human capital as a key factor for driving growth. As such, talent management, employee engagement, the retention of key personnel and maintenance of a conducive work environment are important to the Group. In view of these considerations, the Human Resources team has developed and implemented effective reward schemes, succession planning, corporate wellness programmes and staff development programmes. Details on the various programmes and initiatives can be found in the Sustainability Report section of the Annual Report on pages 92 to 139.

## Fraud and corruption risk

We do not condone any acts of fraud, corruption or bribery by employees in the course of our business activities. The Group has put in place various policies and quidelines, including a Code of Business Conduct and an Anti-bribery policy to guide the employees on business practices, standards and conduct expected while in their employment with the Group. A Whistle-Blowing Policy has also been put in place to provide a clearly defined process and independent feedback channel for employees to report any suspected improprieties in confidence and in good faith, without fear of reprisal. The Audit Committee reviews and ensures that independent investigations and appropriate follow-up actions are carried out. More details can be found in the Corporate Governance section of the Annual Report on pages 158 to 159.

## Information technology (IT) risk

The Group places a high priority on information availability, IT governance and IT security. We have put in place group-wide IT policies and procedures to address evolving IT security threats, such as hacking, malware, privileged access, phishing, mobile threats and data-loss. Disaster recovery plans and incident management procedures are developed and tested annually. Measures and considerations have also been taken to enable effective privileged access monitoring, patch management, data security, data protection and safeguard against prolonged service unavailability of critical IT systems. Periodic training is also conducted for new and existing employees to raise IT security awareness. External professional services are engaged to conduct independent vulnerability assessment and penetration tests to further strengthen the IT systems.

Environmental, health & safety (EHS) risks

We place importance in managing EHS risks in our

# international operations. We have put in place an EHS policy and EHS management systems in key operation areas to manage the risks. We have achieved OHSAS 18001 (Occupational Health & Safety) and ISO 14001 (Environment) certification for our key operations. The Singapore Retail Mall Management has been certified OHSAS 18001, while the Singapore Office Building Management has achieved the ISO 14001, OHSAS 18001 and ISO 50001 (Energy) certification. In FY18, FH started implementing an EHS management system in accordance to the ISO 14001 and ISO 45001 (updated standard on Occupational Health & Safety) certification in its Singapore properties. Frasers Property Australia's key operations have been certified ISO 14001 and AS/NZS 4801 (Australia and New Zealand Standard for

Occupational Health & Safety). We will continue to extend

the coverage of our EHS management systems to a wider

FPL sets targets in reducing greenhouse gas emission, energy usage and water consumption within our investment portfolio. More details can be found in the Sustainability Report section of the Annual Report on pages 92 to 139.

scope of operations in the future.

Frasers Property Limited ("FPL" or the "Company") is firmly committed to setting and maintaining high standards of corporate governance and corporate transparency, and adheres to sound corporate policies, business practices and system of internal controls. Operating within such a framework allows FPL to safeguard the assets of FPL and its subsidiaries (the "Group") and interests of shareholders of the Company (the "Shareholders") whilst pursuing sustainable growth and enhancement of corporate performance and value for Shareholders.

Listed on 9 January 2014 on Singapore Exchange Securities Trading Limited (the "SGX-ST"), the Company adheres closely to the principles, guidelines and recommendations under the Code of Corporate Governance 2012 (the "Code").

#### Α. **BOARD MATTERS**

## Principle 1: The Board's Conduct of Affairs

The board of directors of the Company (the "Board") is entrusted with oversight of the business performance and affairs of FPL, and is responsible for the Group's overall entrepreneurial leadership, strategic direction, risk appetite, performance objectives and long-term success. The Board is also responsible for aligning the interests of the Board and the management of the Company (the "Management") with that of Shareholders as well as setting good principles of ethics and values.

The Board also (a) reviews annual budgets, financial plans, major acquisitions and divestments, funding and investment proposals, (b) monitors the financial performance of the Group and Management's performance, (c) oversees processes for evaluating the adequacy of internal controls, risk management, financial reporting and compliance, (d) assumes responsibility for corporate governance, (e) considers sustainability issues such as environmental and social factors as part of its strategy formulation, and (f) ensures compliance by the Group with relevant laws and regulations.

## **Delegation of Authority on certain Board Matters**

In order for the Board to efficiently provide strategic oversight of FPL, it delegates specific areas of responsibility to five board committees (each a "Board Committee", and together, the "Board Committees") namely, the Board Executive Committee ("**EXCO**"), the Audit Committee ("**AC**"), the Nominating Committee ("**NC**"), the Remuneration Committee ("**RC**") and the Risk Management Committee ("RMC"). Each Board Committee is governed by clear terms of reference (the "Terms of Reference") which have been approved by the Board. Minutes of all Board Committee meetings are circulated to the Board so that directors of the Company (the "Directors") are aware of and kept updated as to the proceedings and matters discussed during such meetings.

The Company adopts a framework of delegated authorisations in its Manual of Authority ("MOA"). The MOA defines the procedures and levels of authorisation required for specified transactions. It also sets out approval limits for operating and capital expenditure as well as acquisitions and disposals of assets and investments. The MOA also contains a schedule of matters specifically reserved for approval by the Board. These include approval of annual budgets, financial plans, business strategies and material transactions, such as major acquisitions, divestments, funding and investment proposals. The MOA authorises the EXCO to approve certain transactions up to specified limits, beyond which the approval of the Board needs to be obtained. Below the Board and EXCO levels, there are appropriate delegation of authority and approval sub-limits at Management level, to facilitate operational efficiency.

Aligned with the Company's strategy to develop growth and build scalable platforms in core businesses and geographical markets, the Board has also put in place an internal approval matrix with established authority limits delegated to sub committees formed at various levels of Management, to facilitate the execution of adopted business strategies and operating plans subject to specified authority limits.

To address and manage possible conflicts of interest that may arise between Directors' interests and those of the Group, the Company has put in place appropriate procedures including (i) requiring Directors to declare any conflict of interest on a transaction or proposed transaction with the Group as soon as practicable after the relevant facts have come to their knowledge; and (ii) requiring such Directors to refrain from participating in meetings or discussions (or relevant segments thereof), in addition to abstaining from voting, on any matter in which they are so interested or conflicted. For purchases of property in FPL property projects, there is also a policy which sets out the process and procedure for disclosing, reporting and obtaining of relevant approvals for property purchases made by any Director, the Chief Executive Officer ("CEO") or any other interested persons (as defined in the Listing Manual of the SGX-ST (the "Listing Manual") and employees of the Group.

## **Meetings of the Board and Board Committees**

The Board and its various Board Committees meet regularly, and also as required by business needs or if their members deem it necessary or appropriate to do so. For the financial year ended 30 September 2018 ("FY18"), the Board met six times. During Board meetings, the Directors actively participate, discuss, deliberate and appraise matters requiring their attention and decision.

The Directors are also given direct access to the Management team of the Group's business divisions¹ through presentations at Board and Board Committee meetings. Where required or requested by Board members, site visits and meetings with personnel from the Group's business divisions are also arranged for Directors to have an intimate understanding of the key business operations of each division and to promote active engagement with Management. The Company's Constitution provides for Board members who are unable to attend physical meetings to participate through telephone conference, video conference or any other forms of electronic or instantaneous communication facilities.

The number of Board meetings and Board Committee meetings held in FY18 and the attendance of Directors at these meetings are as follows:

	Board	Board EXCO	Audit Committee	Risk Management Committee	Remuneration Committee	Nominating Committee
Meetings held for FY18	6	3	5	4	3	1
Mr Charoen Sirivadhanabhakdi	5	3	_	_	_	_
Khunying Wanna Sirivadhanabhakdi	5	_	-	-	-	-
Mr Charles Mak Ming Ying	6	3	5	4	3	1
Mr Chan Heng Wing	6	_	-	3	3	1
Mr Philip Eng Heng Nee	6	_	5		3	-
Mr Tan Pheng Hock	6	_	_	_	_	_
Mr Wee Joo Yeow	5	3	5	-	-	-
Mr Weerawong Chittmittrapap	5	_		4	_	1
Mr Chotiphat Bijananda	5	3	_	4	_	1
Mr Panote Sirivadhanabhakdi	6	3	-	2	-	-
Mr Sithichai Chaikriangkrai	6	3	5	4	_	-

Upon appointment, each new Director is issued a formal letter of appointment setting out his or her duties and obligations, including his or her responsibilities as fiduciaries, and where appropriate, how to deal with possible conflicts of interest that may arise. A comprehensive orientation programme is also conducted to familiarise new appointees with the business activities, strategic direction, policies and corporate governance practices of the Group, as well as their statutory and other duties and responsibilities as directors. This programme allows new Directors to get acquainted with Management, and fosters better rapport and facilitates communication with Management.

The Directors are kept continually and regularly updated on the Group's businesses and the regulatory and industryspecific environments in which the entities of the Group operate. Updates on relevant legal, regulatory and technical developments may be in writing or disseminated by way of presentations and/or handouts. The Board is also regularly updated on the latest key changes to any applicable legislation and changes to the listing rules of the SGX-ST (the "Listing Rules") as well as developments in financial reporting standards, by way of briefings held by the Company's lawyers and auditors. To ensure the Directors can fulfil their obligations and to continually improve the performance of the Board, all Directors are encouraged to undergo continual professional development during the term of their appointment. In addition, the Directors are also encouraged to be members of the Singapore Institute of Directors ("SID") and for them to receive updates and training from SID to stay abreast of relevant developments in financial, legal and regulatory requirements, and the business trends. During FY18, the Board was updated on the changes to the Code of Corporate Governance and the Listing Rules.

The Group's business divisions are the Singapore Strategic Business Unit ("SBU"), the Australia SBU, the Hospitality SBU and the International division covering

# **Principle 2: Board Composition and Guidance**

As of 30 September 2018, the Board comprised 10 non-executive Directors and one executive Director, being Mr Panote Sirivadhanabhakdi, who is the Group Chief Executive Officer (the "Group CEO") of the Company. No alternate directors have been appointed on the Board for FY18. The current composition of the Board provides an appropriate balance and mix of skills, experience and knowledge relevant to the Group, and is well-diversified in terms of age group, gender and nationality. The Directors of the Company are:

Mr Charoen Sirivadhanabhakdi (Chairman)(1) Khunying Wanna Sirivadhanabhakdi (Vice-Chairman)(1) Mr Charles Mak Ming Ying Mr Chan Heng Wing<sup>(1)</sup> Mr Philip Eng Heng Nee Mr Tan Pheng Hock(1) Mr Wee Joo Yeow Mr Weerawong Chittmittrapap<sup>(1)</sup> Mr Chotiphat Bijananda Mr Panote Sirivadhanabhakdi Mr Sithichai Chaikriangkrai

#### Note

Mr Charoen Sirivadhanabhakdi, Khunying Wanna Sirivadhanabhakdi, Mr Chan Heng Wing, Mr Tan Pheng Hock and Mr Weerawong Chittmittrapap were reappointed to the Board at the annual general meeting held on 29 January 2018.

The current Board comprises six independent directors (the "Independent Directors"), namely, Mr Charles Mak Ming Ying, Mr Chan Heng Wing, Mr Philip Eng Heng Nee, Mr Tan Pheng Hock, Mr Wee Joo Yeow and Mr Weerawong Chittmittrapap. Based on declarations of independence made by each of these Independent Directors, none of them has any relationship with the Company, its related corporations<sup>(1)</sup>, the Group's 10% Shareholders<sup>(2)</sup> or the Company's officers that could interfere, or reasonably be perceived to interfere, with the exercise of each of their independent business judgment with a view to the best interests of the Company. These six Independent Directors help to uphold good corporate governance at the Board level and their presence facilitates the exercise of objective independent judgement on corporate affairs. Their participation and input also ensure that key issues and strategies are critically reviewed, constructively challenged, fully discussed and thoroughly examined, taking into account the long-term interests of FPL and its Shareholders. As of 30 September 2018, none of the Independent Directors have been on the Board for more than nine years.

- The Code defines "related corporations" as having the same meaning under the Companies Act, Chapter 50 i.e. a corporation that is the company's holding company, subsidiary or fellow subsidiary.
- The Code defines a ten percent (10%) shareholder as a person who has an interest or interests in one or more voting shares in the company and the total votes attached to that share, or those shares, is not less than ten percent (10%) of the total votes attached to all the voting shares in the company.

The NC is of the view that the current size and composition of the Board is appropriate for the scope and nature of the Group's operations, and facilitates effective decision-making. In line with the Code, taking into account the requirements of the Group's businesses and the need to avoid undue disruption from changes to the composition of the Board and the Board Committees, the NC is of the view that the current size of the Board is not so large as to be unwieldy, or as would interfere with efficient decision-making. No individual or group dominates the Board's decision-making process.

The Directors are provided with accurate, complete and timely information and have direct and unrestricted access to Management. This gives the Board and the Board Committees sufficient time to critically evaluate and consider issues relevant to the Company and its businesses and operations, and also allows the Directors to effectively carry out their duties and discharge their oversight function.

As of 1 October 2016, Mr Panote Sirivadhanabhakdi was appointed as the Group CEO. Mr Panote Sirivadhanabhakdi is the son of the Chairman of the Board. In connection with the aforesaid, the Company notes that it is in compliance with the Code, as its Independent Directors constitute more than half of the members of the Board.

## **Board Executive Committee**

The current Board Executive Committee (or EXCO) is made up of the following members:

Mr Charoen Sirivadhanabhakdi Chairman Mr Charles Mak Ming Ying Vice-Chairman Mr Chotiphat Bijananda Vice-Chairman Mr Wee Joo Yeow Member Mr Panote Sirivadhanabhakdi Member Mr Sithichai Chaikriangkrai Member

The EXCO formulates the Group's strategic development initiatives, provides direction for new investments and material financial and non-financial matters to ensure that the Group achieves its desired performance objectives and enhances long-term shareholder value, and oversees the Company's and the Group's conduct of business and corporate governance structure. It assists the Board in enhancing its business strategies and contributes towards the strengthening of core competencies of the Group.

The EXCO is also empowered to take all possible measures to protect the interests of the Group, review and approve major transactions subject to any specified limits, review and approve corporate values, corporate strategy and corporate objectives, review and approve policies for financial and human resource management, and review both the financial and non-financial performance of the Company and the Group. The EXCO reviews and provides recommendations on matters requiring Board approval, such as country or business strategic matters, business plans, the annual budget, capital structure, investments and divestments. The powers delegated to the EXCO facilitates the decision-making process and allows for quicker response time.

The activities and responsibilities of other Board Committees are described in the following sections of this report.

The Board views diversity at the Board level as an essential element for driving value in decision-making and proactively seeks as part of its diversity policy, to maintain an appropriate balance of expertise, skills and attributes among the Directors. This is reflected in the diversity of backgrounds and competencies of the Directors, whose competencies range from banking, finance, accounting and legal to relevant industry knowledge, entrepreneurial and management experience, and familiarity with regulatory requirements and risk management. This is beneficial to the Company and Management as decisions by, and discussions with, the Board would be enriched by the broad range of views and perspectives and the breadth of experience of the Directors. The NC is of the view that there is an appropriate balance of expertise and skills amongst the Directors as they collectively bring with them a broad range of complementary competencies and experience.

## **Principle 3: Chairman and Chief Executive Officer**

As of 1 October 2016, Mr Panote Sirivadhanabhakdi was appointed as the Group CEO. Mr Panote Sirivadhanabhakdi is the son of the Chairman of the Board. None of the CEOs of the Group's business divisions and the Group CEO are related to each other, and neither is there any other business relationship between or among them.

The Chairman leads the Board and ensures its effectiveness by, among other things, steering effective, productive and comprehensive discussions amongst Board members and the Management team on strategic, business and other key issues pertinent to the business and operations of the Group. In addition, the Chairman promotes a culture of openness and debate at Board meetings and ensures, with the support of the company secretary of FPL (the "Company Secretary"), that Directors are provided with clear, complete and timely information in order to make sound, informed decisions.

The Chairman encourages active and effective engagement, participation by and contribution from all Directors, and facilitates constructive relations among and between them and Management. With the full support of the Board, the Company Secretary and Management, the Chairman facilitates and encourages the Company in its bid to promote, attain and maintain the highest standards of corporate governance and transparency. The Chairman also ensures that there is overall effective communication to and with Shareholders on the performance of the Group. In turn, the CEOs of the Group's business divisions are responsible for executing the Group's strategies and policies, and are accountable to the Board for the conduct and performance of the respective business operations under their charge.

# **Lead Independent Director**

Mr Charles Mak Ming Ying, who has been an Independent Director of the Company since 25 October 2013, was appointed as lead Independent Director (the "Lead Independent Director") on 8 May 2015. The Lead Independent Director is available to Shareholders if they have concerns for which contact through the normal channels of the Chairman, the Group CEO and the group chief financial officer of the Company (the "Group CFO") is not available.

The Lead Independent Director represents the Independent Directors in responding to Shareholders' questions that are directed to the Independent Directors as a group, and has the authority to call for meetings of the Independent Directors, where necessary and appropriate, and to provide feedback to the Chairman after such meetings.

## **Principle 4: Board Membership**

## **Nominating Committee**

The Nominating Committee (or NC) is made up of the following Directors:

Mr Weerawong Chittmittrapap Chairman Mr Charles Mak Ming Ying Member Mr Chan Heng Wing Member Mr Chotiphat Bijananda Member

A majority of the members of this Board Committee, including the Chairman, are independent non-executive Directors. The Lead Independent Director, Mr Charles Mak Ming Ying, is a member of the NC.

The NC is guided by written Terms of Reference approved by the Board which set out the duties and responsibilities of the NC. The NC's responsibilities include reviewing the structure, size and composition of the Board, identifying the balance of skills, knowledge and experience required for the Board to discharge its responsibilities effectively, and reviews nominations for appointments to the Board of the Company and its subsidiaries.

The NC assesses the independence of each Director, the performance of the Board as a whole, and the contribution of each Director to the effectiveness of the Board. The NC is also required to determine whether Directors who hold multiple board representations are able to and have been devoting sufficient time to discharge their responsibilities adequately.

The NC determines annually whether a Director with other listed company board representations and/or other principal commitments is able to and has been adequately carrying out his duties as a director of the Company. The Code recommends that the Board should fix the maximum number of board representations on other listed companies that their directors may hold and that this should be disclosed in the Company's annual report. Details of such other directorships and other principal commitments of each Director may be found on pages 12 to 17. In determining whether each Director is able to devote sufficient time and attention to discharge his or her duties, the NC has taken cognizance of recommendations under the Code, but is of the view that its assessment should not be restricted to the number of board representations of each Director - and their respective principal commitments - per se. The attendance and contributions by the Directors to and during meetings of the Board and relevant Board Committees and the personal capabilities of the Directors are holistically assessed and taken into account by the NC. The NC has determined that the Directors have devoted sufficient time and attention to the affairs of the Company and have adequately discharged their duties.

The NC takes the lead in identifying, evaluating and selecting suitable candidates for new directorships. In its search and selection process, the NC considers factors such as the ability of the prospective candidate to contribute to discussions, deliberations and activities of the Board and Board Committees. It also reviews the composition of the Board, including the mix of expertise, skills and attributes of the Directors, so as to identify needed and/or desired competencies to supplement the Board's existing attributes. Where it deems necessary or appropriate, the NC may tap on its network of contacts and/or engage external professional headhunters to assist with identifying and shortlisting candidates.

The NC also reviews all nominations for appointments and re-appointments to the Board and to the Board Committees, and submits its recommendations for approval by the Board taking into account an appropriate mix of core competencies for the Board to fulfill its roles and responsibilities.

The Company's Constitution provides that at least one-third of its Directors shall retire from office and are subject to re-election at every annual general meeting of the Company ("AGM"). All Directors are required to retire from office at least once every three years. The NC will assess and evaluate whether Directors retiring at each AGM are properly qualified for reappointment by virtue of their skills, experience and contributions. Newly-appointed Directors during the year must also submit themselves for retirement and re-election at the next AGM immediately following their appointment. The Shareholders approve the appointment or re-appointment of Board members at the AGM.

The NC assesses the independence of each Director annually and as and when circumstances require based on the definitions and quidelines of independence set out in the Code and provides its view to the Board for the Board's consideration. A Director is considered independent if he has no relationship with the Group or its officers that could interfere, or be reasonably perceived to interfere, with the exercise of his independent business judgement, in the best interests of the Company. The Board takes into account the existence of relationships or circumstances, including those identified by the Code, that are relevant in its determination as to whether a Director is independent.

During the year, the NC reviewed the appointments of Mr Philip Eng Heng Nee as the chairman of the board of directors of Frasers Hospitality International Pte Ltd ("FHI") and non-executive chairman of the approval committee of the Hospitality SBU, and was satisfied that such appointments did not affect his continued ability to exercise strong objective judgment and be independent in the expression of his views and in his participation in the deliberation and decision making of the Board and the Board Committees of which he is a member. FHI is a wholly-owned subsidiary of the Company within the Hospitality SBU. The aforesaid appointments commenced on 16 July 2018.

For FY18, the NC has performed a review of the independence of the Directors as at 30 September 2018 and following its assessment, has determined the status of each Director as follows:

Mr Charoen Sirivadhanabhakdi(1) Non-Independent Khunying Wanna Sirivadhanabhakdi<sup>(1)</sup> Non-Independent Mr Charles Mak Ming Ying Independent Mr Chan Heng Wing Independent Mr Philip Eng Heng Nee Independent Mr Tan Pheng Hock Independent Mr Wee Joo Yeow Independent Mr Weerawong Chittmittrapap Independent Mr Chotiphat Bijananda<sup>(2)</sup> Non-Independent Mr Panote Sirivadhanabhakdi(3) Non-Independent Mr Sithichai Chaikriangkrai<sup>(4)</sup> Non-Independent

# Notes:

- Each of Mr Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi are directly or indirectly interested in not less than ten percent (10%) of the total voting shares in the Company through their interests in TCC Assets Limited ("TCCA") and Thai Beverage Public Company Limited ("ThaiBev"). TCCA has a direct interest of 58.93% in the Company and ThaiBev, through its indirect wholly-owned subsidiary InterBev Investment Limited, holds 28.33% interest in the Company. Mr Charoen Sirivadhanabhakdi is married to Khunying Wanna Sirivadhanabhakdi
- Mr Chotiphat Bijananda is the son-in-law of Mr Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi and a director of TCCA.
- Mr Panote Sirivadhanabhakdi being a son of Mr Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi is an immediate family member of a ten percent (10%) shareholder of the Company.
- Mr Sithichai Chaikriangkrai is a director, the senior executive vice-president and the chief financial officer of ThaiBev.

## **Key Information regarding Directors**

Key information on the Directors is set out on pages 12 to 17.

## **Principle 5: Board Performance**

The effectiveness of the Board as a whole, the Board Committees and the contribution by each Director to the effectiveness of the Board is assessed annually.

The Board has implemented a formal process for assessing the effectiveness of the Board and its Board Committees and the contribution by each individual Director to the effectiveness of the Board. For FY18, an independent external consultant was appointed to facilitate the process of conducting a Board evaluation survey. The survey is designed to provide an evaluation of current effectiveness of the Board and to support the Chairman and the Board in proactively considering what can enhance the readiness of the Board to address emerging strategic priorities for the Company. As part of the survey, questionnaires were sent by the external consultant to the Directors to obtain feedback, and interviews were conducted to clarify the responses where required.

The areas covered in the questionnaires included: (1) Board performance in shaping and adapting the Company's strategy; (2) Board oversight on the Company's performance and risk and crisis management; (3) Board composition and structure; (4) Board culture and dynamics, including the Board's partnership with Management; (5) Board's role in respect of succession planning for the Board and Management; and (6) the effectiveness of the Board Committees.

Based on the NC's review, the Board and the various Board Committees operate effectively and each Director is contributing to the overall effectiveness of the Board.

## **Principle 6: Access to Information**

The Company recognises the importance of providing the Board with accurate and relevant information on a timely basis. Management provides the Board with detailed Board papers specifying relevant information and commercial rationale for each proposal for which Board approval is sought. Such information includes relevant financial forecasts, risk analyses and assessments, mitigation strategies, feasibility studies and key commercial issues for the Board's attention and consideration. Reports on major operational matters, business development activities, financial performance, potential investment opportunities and budgets are circulated to the Board periodically.

A calendar of activities is scheduled for the Board a year in advance, with Board papers and agenda items dispatched to Directors about a week before scheduled meetings as far as possible. This is to give Directors sufficient time to review and consider the matters being tabled and/or discussed so that discussions can be more meaningful and productive. Senior Management from the Company's business divisions attend meetings of the Board and the Board Committees in order to provide input and insight into matters being discussed, and to respond to any gueries that the Directors may have. The Board also has separate and independent access to the Company's Management and the Company Secretary.

The Company Secretary is responsible for, among other things, ensuring that Board procedures, the Company's Constitution and relevant rules and regulations, including disclosure requirements under the Securities and Futures Act, Chapter 289, Companies Act, Chapter 50 and the Listing Rules are complied with. The Company Secretary attends all Board meetings and provides advice and guidance on corporate governance practices and processes.

The Company Secretary also facilitates and acts as a channel of communication for the smooth flow of information to and within the Board and its various Board Committees, as well as between and with senior Management. Additionally, the Company Secretary solicits and consolidates Directors' feedback and evaluation from time to time and facilitates orientation programmes for new Directors and assists with their professional development as required. The Company Secretary is the Company's primary channel of communication with SGX-ST. The appointment and removal of the Company Secretary is subject to the approval of the Board.

Where it is necessary for the efficacious discharge of their duties, the Directors may seek and obtain independent professional advice at the Company's expense.

#### В. **REMUNERATION MATTERS**

## **Principle 7: Procedures for Developing Remuneration Policies**

## **Remuneration Committee**

As at 30 September 2018, the Remuneration Committee (or RC) is made up of non-executive Directors, all of whom, including the Chairman, are Independent Directors. It comprises the following members:

Mr Philip Eng Heng Nee Chairman Mr Charles Mak Ming Ying Member Mr Chan Heng Wing Member

The RC's main responsibility is to assist the Board in establishing a formal and transparent process for developing policies on executive remuneration and development. The RC reviews the remuneration framework for the non-executive Directors, the Group CEO, key management executives (such as the CEOs of the SBUs of the Company) (the "Key Management Executives") and other management personnel of the Company. The RC also reviews and makes recommendations on the specific packages and service terms for Group CEO and Key Management Executives for endorsement by the Board.

## **Remuneration Framework**

The RC reviews for endorsement by the Board, the remuneration framework which covers all aspects of remuneration including salaries, allowances, performance bonuses, grant of share awards and incentives for the Group CEO and the Key Management Executives of the Company and fees for the non-executive Directors. When conducting such reviews, the RC takes into account the performance of the Company and individuals, where applicable. The RC also reviews the level and mix of remuneration and benefits policies and practices (where appropriate) of the Company.

No Director is involved in deciding his/her remuneration. Non-executive Directors do not receive options, share-based incentives or bonuses. Mr Panote Sirivadhanabhakdi, the Group CEO and an executive Director, does not receive any fee for serving on the Board and Board Committees. As he is also an associate of a substantial shareholder, he does not participate in the Group's share-based Restricted Share Plan ("RSP") and Performance Share Plan ("PSP"). The Group CEO's long term incentive is based on similar performance targets, performance periods and achievement factors of the RSP and the PSP. Non-independent Directors will also abstain from any decisions relating to the Group CEO's remuneration.

The RC aligns the Group CEO's leadership, through appropriate remuneration and benefit policies, with the Company's strategic objectives and key challenges. Performance targets are also set for the Group CEO and his performance is evaluated yearly.

In the process of reviewing the remuneration framework, the RC also takes into consideration the Group's compensation philosophy and principles.

# **Compensation Philosophy**

The Group seeks to incentivise and reward consistent and sustained performance through market competitive, internally equitable, performance-orientated and shareholder-aligned compensation programmes. This compensation philosophy serves as the foundation for the Group's remuneration framework, and guides the Group's remuneration framework and strategies. In addition, the Group's compensation philosophy seeks to align the aspirations and interests of its employees with the interests of the Group and its Shareholders, resulting in the sharing of rewards for both employees and Shareholders on a sustained basis.

The Group's comprehensive human capital strategy serves to attract, motivate and retain employees. The Group aims to connect employees' desire to develop and fulfil their aspirations with the growth opportunities afforded by the Group's ambitious vision and corporate initiatives.

## **Compensation Principles**

All compensation programme design, determination and administration are guided by the following principles:

#### (a) **Pay-for-Performance**

The Group's Pay-for-Performance principle encourages excellence, in a manner consistent with the Group's core values. The Group takes a total compensation approach, which recognises the value and responsibility of each role, and differentiates and rewards performance through its incentive plans.

#### (b) **Shareholder Returns**

Performance measures for incentives are established to drive initiatives and activities that are aligned with both short-term value creation and long-term shareholder wealth creation, thus ensuring a focus on delivering superior shareholder returns.

#### (c) **Sustainable Performance**

The Group believes sustained success depends on the balanced pursuit and consistent achievement of short and long-term goals. Hence, variable incentives incorporate a significant pay-at-risk element to align employees with sustainable performance for the Group.

#### (d) **Market Competitiveness**

The Group aims to be market competitive by benchmarking its compensation levels with relevant comparators accordingly.

However, the Group embraces a holistic view of employee engagement that extends beyond monetary rewards. Recognising each individual as unique, the Group seeks to motivate and develop employees through all the levers available to the Group through its comprehensive human capital platform, including learning and development and career advancement through vertical, lateral and diagonal moves within the Group.

The RC may from time to time, and where necessary or required, engage external consultants in framing the remuneration policy and determining the level and mix of remuneration for Directors and Management. Among other things, this helps the Company to stay competitive in its remuneration packages. During FY18, Korn Ferry Hay Group was appointed as the Company's remuneration consultant. The Company does not have any relationship with the remuneration consultant which would affect its independence and objectivity.

# Principle 8: Level and Mix of Remuneration

The Company's remuneration framework comprises fixed and variable components, which include short-term and long-term incentives. The Company links executive remuneration to Company and individual performance. Company performance is measured based on pre-set financial and non-financial indicators. Individual performance is measured via employee's annual appraisal based on indicators such as core values, competencies and key result areas. The potential of the employee is also taken into consideration.

# **Fixed Component**

The fixed component in the Company's remuneration framework is structured to reward employees for their role performed, and is benchmarked against relevant industry market data.

It comprises base salary, fixed allowances and any statutory contribution.

## **Variable Component**

The variable component in the Company's remuneration framework is structured to incentivise sustained performance in both the short and long term. The variable incentives are measured based on quantitative and qualitative targets, and overall performance will be determined at the end of the year and approved by the RC.

#### 1. **Short Term Incentive Plans**

The short term incentive plans ("STI Plans") aim to incentivise excellence in performance in the short term.

All Key Management Executives are assessed using a balanced scorecard with pre-agreed financial and non-financial Key Performance Indicators ("KPIs"). The financial KPIs consist of Group and, where applicable, SBU targets. Each financial KPI has 3 levels of targets, namely threshold, target and stretch. Non-financial KPIs may include measures on People, Corporate Governance or specified projects. These targets are established prior to each financial year.

At the end of the financial year, the achievements are measured against the pre-agreed targets and the final short term incentives of each Key Management Executive are determined.

The RC recommends the final short term incentives that are awarded to the Group CEO and Key Management Executives for the Board's endorsement, taking into consideration any other relevant circumstances.

#### 2. **Long Term Incentive Plans**

The RC administers the Company's long term incentive plans ("LTI Plans"), namely, the RSP and the PSP<sup>(1)</sup>.

The RSP and the PSP were approved by the Board and adopted on 25 October 2013.

Through the LTI Plans, the Company seeks to foster a greater ownership culture within the Group by aligning more directly the interests of Group CEO, Key Management Executives and senior executives with the interest of the Shareholders, and for such employees to participate and share in the Group's growth and success.

The RSP is available to a broader base of senior executives compared to the PSP. Its objectives are to increase the Company's flexibility and effectiveness in its continuing efforts to attract, motivate and retain talented senior executives and to reward these executives for the future performance of the Company. The PSP applies to senior Management in key positions who shoulder the responsibility of the Company's future performance and who are able to drive the growth of the Company through superior performance. They serve as further motivation to the participants in striving for excellence and delivering long-term shareholder value.

Under the RSP and the PSP, the Company grants share-based awards ("Base Awards") with pre-determined performance targets being set over the relevant performance period. The performance period for the RSP and the PSP are two years and three years respectively. For the RSP, the pre-set targets are Attributable Profit Before Fair Value Adjustment and Exceptional Items and Return on Capital Employed. For the PSP, the pre-set targets are Return on Invested Capital, Total Shareholders' Return Relative to FTSE ST Real Estate Index and Absolute Shareholders' Return as a multiple of Cost of Equity.

The RSP and PSP awards represent the right to receive fully paid shares in the Company ("Shares"), their equivalent cash value or a combination thereof, free of charge, provided certain prescribed performance conditions are met. The final number of Shares to be released ("Final Awards") will depend on the achievement of the pre-determined targets at the end of the performance period. If such targets are exceeded, more Shares than the Base Awards can be delivered, subject to a maximum multiplier of the Base Awards.

The maximum number of Shares which can be released, when aggregated with the number of new Shares issued pursuant to the vesting of awards under the RSP and the PSP will not exceed ten percent (10%) in aggregate of the issued share capital of the Company over the life of the RSP and the PSP of ten years respectively.

The RC has absolute discretion to decide on the Final Awards, taking into consideration of any other relevant circumstances.

## Remuneration Policy in Respect of Executive Directors and Other Key Management Executives

The Company advocates a performance-based remuneration system that is highly flexible and responsive to the market, which also takes into account the Company's performance and that of its employees. In designing the compensation structure, the RC seeks to ensure that the level and mix of remuneration is competitive, relevant and appropriate in finding a balance between current versus long-term compensation and between cash versus equity incentive compensation. Executives who have a greater ability to influence Group outcomes have a greater proportion of overall reward at risk. The RC exercises broad discretion and independent judgement in ensuring that the amount and mix of compensation are aligned with the interests of the Shareholders and promote the long-term success of the Company.

## **Performance Indicators for Key Management Executives**

As set out above, the Company's variable remuneration comprises short-term and long-term incentives, taking into account both individual and Company's performance. In determining the short term incentives, both Group and SBU's financial and non-financial performance as per the balanced scorecard are taken into consideration. This is to ensure employee remuneration is linked to performance.

In relation to long term incentives, the Company has implemented the RSP and the PSP as set out above. The release of long term incentive awards to the Key Management Executives are conditional upon performance targets being met. The performance targets of Attributable Profit Before Fair Value Adjustment and Exceptional Items and Return on Capital Employed (in the case of the RSP) and Return on Invested Capital, Total Shareholders' Return Relative to FTSE ST Real Estate Index and Absolute Shareholders' Return as a multiple of Cost of Equity (in the case of the PSP) align the interests of the Key Management Executives with the long-term growth and performance of the Company. For FY18, the majority of pre-determined target performance levels for the RSP and the PSP grants were met.

Currently, the Company does not have claw-back provisions which allow it to reclaim incentive components of remuneration from its Key Management Executives in exceptional circumstances of misstatement of financial results or misconduct resulting in financial loss.

# **Principle 9: Disclosure on Remuneration**

# **Remuneration of Directors and Top Key Management Executives**

Information on the remuneration of Directors of the Company and Key Management Executives of the Group for FY18 are set out below.

	Remuneration
Directors of the Company	<u> </u>
Mr Charoen Sirivadhanabhakdi	_(1)
Khunying Wanna Sirivadhanabhakdi	_(1)
Mr Charles Mak Ming Ying	312,500
Mr Chan Heng Wing	184,500
Mr Philip Eng Heng Nee	205,500(2)
Mr Tan Pheng Hock	109,000
Mr Wee Joo Yeow	179,500
Mr Weerawong Chittmittrapap	176,000
Mr Chotiphat Bijananda	211,500
Mr Panote Sirivadhanabhakdi	_(3)
Mr Sithichai Chaikriangkrai	205,500

- (1) Mr Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi waived payment of Directors' fees due to them.
- Excludes \$98,750, A\$81,000 and \$25,161 being payment of directors' fees from FPL's subsidiaries, Frasers Centrepoint Asset Management Ltd, Frasers Property Australia Pty Ltd and FHI, respectively.
- Mr Panote Sirivadhanabhakdi, the Group CEO, who is an executive Director, is not paid director's fees.

Remuneration of Group		<b>6</b> 1	_	Allowances	Long Term	
CEO for Year Ended	Remuneration	Salary	Bonus	& Benefits	Incentives <sup>(1)</sup>	Total
30 September 2018	(\$)	%	%	%	%	<u></u>
Mr Panote Sirivadhanabhakdi	3,593,897	27	31	15	27(2)	100
Remuneration of Key Manage Executives for Year Ended	ement	Salary	Bonus	Allowances & Benefits	Long Term Incentives <sup>(1)</sup>	Total
30 September 2018		%	%	%	<u></u> %	<u></u>
Between \$3,250,001 and \$3,! Mr Rodney Fehring Between \$1,250,001 to \$1,50 Mr Chia Khong Shoong		36 41	40 25	3	21	100
		41	25 27	5 3	29	
Mr Uten Lohachitpitaks Mr Christopher Tang Kok Kai		41	27	5	27	100 100
<b>Between \$900,001 to \$1,150</b> , Mr Choe Peng Sum	,000	50	14	6	30	100
Mr Loo Choo Leong		50	27	4	19	100
Aggregate Total Remuneration Key Management Executive						\$9,690,731

There are no existing or proposed service agreements entered into or to be entered into by the Company or any of its subsidiaries with Directors, the Group CEO or other Key Management Executives which provide for compensation in the form of stock options, or pension, retirement or other similar benefits, or other benefits, upon termination of employment.

The Company has not disclosed exact details of the remuneration of each Key Management Executive due to the highly competitive human resource environment and the confidential nature of staff remuneration matters.

As at 30 September 2018, save for Mr Panote Sirivadhanabhakdi, the Group CEO, there are no employees within the Group who is an immediate family member of a Director or the Group CEO, and whose remuneration exceeds \$50,000 during the year. Mr Panote Sirivadhanabhakdi is an immediate family member of the Chairman of the Board.

## **Directors' Fees**

The remuneration of non-executive Directors takes into account their level of contribution and their respective responsibilities, being their attendance at Board meetings and Board Committee meetings. No Director decides his own fees. The Company engages consultants to review Directors' fees by benchmarking such fees against the amounts paid by listed industry peers. Each non-executive Director's remuneration comprises a basic fee and attendance fees for attending Board and Board Committee meetings. In addition, non-executive Directors who perform additional services in Board Committees are paid an additional fee for such services. The Chairman of each Board Committee is also paid a higher fee compared with the members of the respective Board Committees in view of the greater responsibility carried by that office.

<sup>(1)</sup> The value of long term incentives was calculated based on the closing share price of \$2.10 on 22 December 2017.

The long term incentives for Mr Panote Sirivadhanabhakdi will be paid in the form of cash based on similar performance targets, performance periods, vesting periods and achievement factors to the RSP and the PSP.

Following a directors' fee benchmarking exercise for the non-executive Directors of the Company carried out with the assistance of an external consultant, Korn Ferry Hay Group, the following fee structure was presented to and reviewed by the RC, and endorsed by the Board for FY18:

	Basic Fee (\$)	Attendance Fee (for physical attendance in Singapore or home country of Director) (\$)	Attendance Fee (for physical attendance outside Singapore (excluding home country of Director)) (\$)	Attendance Fee (for attendance via tele / video conference) (\$)
Board				
- Chairman	200,000	3,000	4,500 per trip	1,000
<ul> <li>Lead Independent Director</li> </ul>	120,000	1,500	4,500 per trip	1,000
- Member	100,000	1,500	4,500 per trip	1,000
Audit Committee and EXCO				
– Chairman	60,000	3,000	4,500 per trip	1,000
– Member	30,000	1,500	4,500 per trip	1,000
Remuneration Committee				
– Chairman	50,000	3,000	4,500 per trip	1,000
– Member	25,000	1,500	4,500 per trip	1,000
Nominating Committee and Risk M	lanagement Com	mittee		
– Chairman	40,000	3,000	4,500 per trip	1,000
– Member	20,000	1,500	4,500 per trip	1,000

Shareholders' approval was obtained at the AGM of the Company on 29 January 2018, for the payment of the Directors' fees for FY18 of up to \$2 million. Shareholders' approval will be sought at the 55th AGM on 29 January 2019 for the approval of Directors' fees proposed for the financial year ending 30 September 2019, up to \$2 million.

#### C. **ACCOUNTABILITY AND AUDIT**

# **Principle 10: Accountability**

The Board is responsible for providing a balanced and understandable assessment of the Company's and the Group's performance, position and prospects, including interim and other price sensitive public reports, and reports to regulators (if required).

The Company prepares its financial statements in accordance with the Singapore Financial Reporting Standards prescribed by the Accounting Standards Council. The Board provides Shareholders with quarterly and annual financial reports, and releases its quarterly and full year financial results, other price sensitive information and material corporate developments through announcements to the SGX-ST and, where appropriate, press releases, the Company's website and media and analysts' briefings. In communicating and disseminating its results, the Company aims to present a balanced and clear assessment of the Group's performance, position and prospects.

In order to enable the Board to obtain a timely and informed assessment of the Company's position, Management furnishes accounts to it on a quarterly basis, with monthly management accounts to be provided as the Board may request from time to time. Such reports keep the Board members informed of the Company's and the Group's performance, position and prospects.

## **Principle 11: Risk Management and Internal Controls**

The Board is responsible for governing risks and ensuring that Management maintains a sound system of risk management and internal controls. The Company maintains a sound system of risk management and internal controls with a view to safeguarding its assets and Shareholders' interests.

The AC, with the assistance of internal and external auditors, reviews and reports to the Board on the adequacy and effectiveness of the Company's system of controls, including financial, operational, compliance and information technology controls, established by Management. In assessing the effectiveness of internal controls, the AC ensures primarily that key objectives are met, material assets are properly safeguarded, fraud or errors in the accounting records are prevented or detected, accounting records are accurate and complete, and reliable financial information is prepared in compliance with applicable internal policies, laws and regulations.

The importance and emphasis placed by the Group on internal controls is underpinned by the fact that the key performance indicators for Management's performance consider the findings of the internal auditors and the number of unresolved and/or outstanding issues raised in the process.

## **Risk Management Committee**

The Board, through the RMC, reviews the adequacy and effectiveness of the Group's risk management framework and systems to ensure that robust risk management and mitigating controls are in place.

The RMC oversees the risk management framework and policies of the Group. It is responsible for, among other things, reviewing the Group's risk management strategy, policies, enterprise-wide risk management framework, processes and procedures for identifying, measuring, reporting and mitigating key risks in the Group's businesses and operations. In this regard, key risks and the associated mitigating controls are reported to the Board. Together with the AC, the RMC helps to ensure that Management maintains a sound system of risk management and internal controls to safeguard the interests of Shareholders and the assets of the Group. Through quidance to and discussions with Management, the RMC assists the Board in its determination of the nature and extent of significant risks which the Board is willing to take in achieving the Group's strategic objectives. The meetings of the RMC are attended by the senior Management of the Group. The meetings serve as a forum to review and discuss material risks and exposures of the Group's businesses and strategies to mitigate risks.

The RMC comprises the following members:

Mr Chotiphat Bijananda Chairman Mr Charles Mak Ming Ying Member Mr Chan Heng Wing Member Mr Weerawong Chittmittrapap Member Mr Panote Sirivadhanabhakdi Member Mr Sithichai Chaikriangkrai Member

As of 30 September 2018, five out of the six members of the RMC are non-executive Directors, and the RMC comprises three Independent Directors.

## Risk Management, Risk Tolerance and Internal Controls

Assisted by the RMC, the Board determines the risk appetite, assesses the Group's risk profile, material risks, and mitigation plan, and provides valuable advice to Management in formulating the risk management framework, policies and guidelines, and oversees Management in the implementation of the risk management and internal control systems.

The Company has adopted an enterprise-wide risk management framework ("ERM Framework") to enhance its risk management capabilities. The Board is assisted by the RMC to oversee the Group's ERM Framework. Key risks, mitigating measures and management actions are continually identified, reviewed and monitored as part of the ERM Framework. Where applicable, financial and operational key risk indicators are put in place to track key risk exposures. Apart from the ERM Framework, key business risks are thoroughly assessed by Management and each significant transaction is comprehensively analysed so that Management understands the risks involved before it is embarked upon. An outline of the Group's ERM Framework is set out on pages 143 to 144.

Periodic updates are provided to the RMC on the Group's risk profile. These updates include assessments of the Group's key risks by major business units, highlights of emerging risks, the implementation status of the risk mitigation plan and changes in plans undertaken by Management to manage key risks, as well as reports on risk tolerance status.

The Group's risk tolerance statements have been developed by Management, and approved by the RMC on behalf of the Board. The risk tolerance statements set out the nature and extent of the significant risks that the Group is willing to take in achieving its strategic objectives. The accompanying risk tolerance thresholds, which set the risk boundaries in various strategic and operational areas, are reviewed and monitored closely by Management, and reported to the RMC.

To assist the Board in ascertaining the adequacy and effectiveness of the Group's internal controls, Management has in place a control self-assessment exercise and maps out key operational risks with the existing assurance processes in a comfort matrix every year. Management carries out control self-assessment in key areas of their respective businesses and operations to self- evaluate their internal controls status. Using a comfort matrix of key risks, the material financial, operational, compliance and information technology risks of the Company are documented by the business and operational units and presented against strategies, policies, people, processes, systems, mechanisms and reporting processes that have been put in place.

The heads of business units are required to provide the Company with written assurances as to the adequacy and effectiveness of their system of internal controls and risk management. Assurances are also sought from the Company's internal auditors based on their independent assessments.

The Board has received assurance from the Group CEO and the Group CFO of the Company that as at 30 September 2018, (a) the financial records of the Group have been properly maintained and the financial statements for FY18 give a true and fair view of the Group's operations and finances; (b) the system of internal controls in place for the Group is adequate and effective as at 30 September 2018 to address financial, operational, compliance and information technology risks which the Group considers relevant and material to its operations; and (c) the risk management system in place for the Group is adequate and effective as at 30 September 2018 to address risks which the Group considers relevant and material to its operations.

Based on the internal controls established and maintained by the Group, work performed by internal and external auditors, reviews performed by Management and various Board Committees and assurance from the Group CEO and the Group CFO, the Board, with the concurrence of the AC, is of the opinion that the Group's internal controls were adequate and effective as at 30 September 2018 to address financial, operational, compliance and information technology risks, which the Group considers relevant and material to its operations.

Based on the risk management framework established and assurance from the Group CEO and the Group CFO, the Board is of the view that the Group's risk management system was adequate and effective as at 30 September 2018 to address risks which the Group considers relevant and material to its operations.

The Board notes that the system of internal controls and risk management provides reasonable, but not absolute, assurance that the Group will not be adversely affected by any event that could be reasonably foreseen as it works to achieve its business objectives. In this regard, the Board also notes that no system of internal controls and risk management can provide absolute assurance against the occurrence of material errors, poor judgment in decision making, human error, losses, fraud or other irregularities.

## **Principle 12: Audit Committee**

## **Audit Committee**

The AC, on behalf of the Board, undertakes the monitoring and review of the system of internal controls. Its main responsibilities are to assist the Board in the discharge of its oversight responsibilities in the areas of internal controls, financial and accounting practices, operational and compliance controls. Significant findings are reported to the Board.

The AC is guided by written Terms of Reference endorsed by the Board and which set out its duties and responsibilities. It is duly authorised to investigate any matter within such Terms of Reference, and has full access to and the co-operation of Management, as well as the full discretion to invite any Director or executive officer to attend its meetings. Under the Terms of Reference of the AC, a former partner or director of the Company's existing auditing firm or auditing corporation shall not act as a member of the AC (a) within a period of 12 months commencing on the date of his ceasing to be a partner of the auditing firm or director of the auditing corporation; and in any case (b) for so long as he has any financial interest in the auditing firm or auditing corporation.

The AC comprises the following members:

Mr Charles Mak Ming Ying Chairman Mr Philip Eng Heng Nee Member Mr Wee Joo Yeow Member Mr Sithichai Chaikriangkrai Member

The AC is made up of non-executive Directors, the majority of whom, including the Chairman, are Independent Directors. The members of the AC are appropriately qualified and have recent and/or relevant accounting and related financial management expertise or experience. Their collective wealth of experience and expertise enables them to discharge their responsibilities competently.

During the year, the key activities of the AC included the following:

- reviewing the quarterly and full-year financial results and related SGX-ST announcements, including the independent auditors' report, significant financial reporting issues and assessments, to safeguard the integrity in financial reporting, and to ensure compliance with the requirements of the Singapore Financial Reporting Standards;
- recommending, for the approval of the Board, the quarterly and annual financial results and related SGX-ST announcements;
- reviewing and evaluating with internal and external auditors, the adequacy and effectiveness of internal control systems, including financial, operational, information technology and compliance controls;
- reviewing and approving the internal and external audit plans to ensure the adequacy of the audit scope;
- reviewing with internal and external auditors, the audit reports and their recommendations, and monitoring the timely and proper implementation of any required corrective or improvement measures;
- reviewing the adequacy and effectiveness of the Group's internal audit function, including the adequacy of internal audit resources and its appropriate standing within the Group; and
- reviewing whistle-blowing investigations within the Group and ensuring appropriate follow-up actions, if required.

The AC also meets with internal and external auditors without the presence of Management at least once a year to obtain feedback on the competency and adequacy of the finance function and to ascertain if there are any material weaknesses or control deficiencies in the Group's financial reporting and operational systems. In addition, periodic updates on changes in accounting standards and treatment are prepared by external auditors and circulated to members of the AC so that they are kept abreast of such changes and its corresponding impact on the financial statements, if any.

In the review of the financial statements for FY18, the AC discussed the following key audit matters identified by the external auditors with Management:

Key audit matter	Review by the AC					
Valuation of development properties for sale	The AC considered the methodology applied to the valuation of development properties held for sale, focusing on development projects in markets faced with challenging conditions or, with slower than expected sales. Where appropriate, the AC had inquired of Management on its basis and its strategy to sell the unsold units.					
	The AC has also considered the findings of the external auditors on Management's assessment of the net realisable value of these development projects.					
	The AC was satisfied with the approach and assessment adopted by Management in arriving at the net realisable value of the development projects as at 30 September 2018.					
Valuation of investment properties	The AC considered the methodologies and key assumptions applied by the valuers in arriving at the valuation of investment properties.					
	The AC reviewed the outputs from the year-end valuation process of the Group's investment properties and discussed the details of the valuation with Management, focusing on significant changes in fair value measurements and key drivers of the changes.					
	The AC considered the findings of the external auditors, including their assessment of the appropriateness of valuation methodologies and the underlying key assumptions applied in the valuation of investment properties.					
	The AC was satisfied with the valuation process, the methodologies used and the valuation for investment properties as adopted as at 30 September 2018.					
Recoverability of intangible assets	The AC considered the methodologies and key assumptions applied by Management for its annual impairment tests of the Group's intangible assets.					
	The AC also considered the external auditors' findings on Management's estimates of the recoverable amounts supporting the intangible assets, the methodologies applied and key assumptions used. Where applicable, the AC was briefed on the sensitivity of the key assumptions on the available headroom.					
	The AC was satisfied with the methodologies and key assumptions used in supporting Management's assessment of the carrying value of the intangible assets as at 30 September 2018.					
Significant business acquisitions	The AC considered Management's use of independent valuation specialists to assist Management in arriving at its purchase price allocation ("PPA") assessments. The PPA assessments involved the use of valuation methodologies and certain assumptions to derive the fair value estimates of identified assets and liabilities and the resulting goodwill, if any.					
	The AC also considered the findings of the external auditors on the PPA assessments performed by Management.					
	The AC was satisfied that the PPA exercise was conducted appropriately and the					

appropriate.

methodologies used and the amounts adopted in the financial statements were

## **External Auditors**

The AC makes recommendations to the Board for approval by Shareholders, the appointment and re-appointment and removal of the Company's external auditors. The external auditors hold office until their removal or resignation. The AC assesses the external auditors based on factors such as the performance and quality of its audit and the independence of the auditors, and recommends its appointment to the Board. In the AGM held on 29 January 2018, KPMG LLP was reappointed by Shareholders as the external auditors of the Company for FY18. Pursuant to the requirements of the SGX-ST, an audit partner may only be in charge of a maximum of five consecutive annual audits and may then return after two years. KPMG LLP has met this requirement, and the current KPMG LLP audit partner for the Group has been appointed since the AGM held on 29 January 2016.

None of the members of the AC were previous partners or directors of the Company's auditors KPMG LLP and none of the members of the AC hold any financial interest in the Company's external auditors, KPMG LLP.

During the year, the AC conducted a review of the scope and results of audit by the external auditors and its cost effectiveness, as well as the independence and objectivity of the auditors. It also reviewed all non-audit services provided by the external auditors, and the aggregate amount of audit fees paid to them. For details of fees payable to the external auditors in respect of audit and non-audit services for FY18, please refer to Note 4 of the Notes to the Financial Statements on page 215. The AC is satisfied that neither their independence nor their objectivity is put at risk, and that they are still able to meet the audit requirements and statutory obligations of the Company. It is also satisfied with the aggregate amount of audit fees paid to the external auditors.

The Company has complied with Rule 712 of the Listing Rules which requires, amongst others, that a suitable auditing firm should be appointed by the Company having regard to these factors. The Company has also complied with Rule 715 of the Listing Rules which requires that the same auditing firm of the Company based in Singapore audits its Singaporeincorporated subsidiaries and significant associated companies, and that a suitable auditing firm be engaged for its significant foreign-incorporated subsidiaries and associated companies.

# Whistle-Blowing Policy

The Company has in place a whistle-blowing policy (the "Whistle-Blowing Policy"). The Whistle-Blowing Policy provides an independent feedback channel through which matters of concern about possible improprieties in matters of financial reporting, suspected fraud and corruption or other matters may be raised by employees and any other persons in confidence and in good faith, without fear of reprisal. The improprieties that are reportable under the Whistle-Blowing Policy include:

- (a) financial or professional misconduct;
- improper conduct, dishonest or unethical behaviour, or violence at the workplace; (b)
- (C) any irregularity or non-compliance with laws/regulations, and/or internal controls;
- (d) conflicts of interest;
- (e) health/safety of any individual; and
- (f) any other improprieties or matters that may adversely affect Shareholders' interest in, and assets of, the Company and its reputation.

The Whistle-Blowing Policy is covered during staff training and periodic communication. All whistle-blowing complaints which are raised are independently investigated and appropriate actions taken by an independent investigation committee as appropriate, and the outcome of each investigation is reported to the AC. The AC reviews and ensures that independent investigations and any appropriate follow-up actions are carried out.

## Principle 13: Internal Audit

The Group's internal audit ("IA") department ("FPL Group IA") is responsible for conducting objective and independent assessments on the adequacy and effectiveness of the Group's system of internal controls, risk management and governance practices. The Head of the FPL Group IA reports directly to the Chairman of the AC and administratively, to the Group CEO.

In performing IA services, FPL Group IA has adopted and complies with the Standards for the Professional Practice of Internal Auditing set by The Institute of Internal Auditors, Inc. FPL Group IA comprises 20 professional staff. The Head of FPL Group IA and the Singapore-based FPL Group IA staff are members of The Institute of Internal Auditors, Singapore. To ensure that the internal audit activities are effectively performed, FPL Group IA recruits and employs suitably qualified staff with the requisite skills and experience. Such staff are given relevant training and development opportunities to update their technical knowledge and auditing skills. All staff members of FPL Group IA also receive relevant technical training and attend seminars organised by The Institute of Internal Auditors, Singapore and other professional bodies.

FPL Group IA operates within the framework of a set of terms of reference as contained in the Internal Audit Charter approved by the AC. The AC is responsible for the hiring, removal, evaluation and compensation of the head of the IA function. The IA function adopts a risk-based audit methodology to develop its audit plans, and its activities are aligned to key risks of the Group. The results of the risk assessments determine the level of focus and the review intervals for the various activities audited.

FPL Group IA conducts its audit reviews based on internal audit plans approved by the AC. FPL Group IA has unfettered access to all the Group companies' documents, records, properties and personnel, including access to the AC members. All audit reports detailing audit findings and recommendations are provided to Management who would respond with the actions to be taken.

Each quarter, FPL Group IA would submit reports to the AC on the status of the audit plans and on audit findings and actions taken by Management on such findings. Key findings are highlighted at AC meetings for discussion. The AC monitors the timely and proper implementation of the required follow-up measures undertaken by Management.

The AC is satisfied that FPL Group IA has adequate resources and appropriate standing within the Group to perform its functions effectively.

Quality assurance reviews on the Group's IA function are periodically carried out by qualified professionals from an external organisation. The last review was performed in January 2018.

#### **SHAREHOLDER RIGHTS AND RESPONSIBILITIES** D.

# **Principle 14: Shareholder Rights**

The Company believes in treating all Shareholders fairly and equitably. It is committed to keeping all Shareholders and other stakeholders and analysts in Singapore and beyond, informed of its corporate activities, including changes (if any) in the Company or its businesses which are likely to materially affect the price or value of its shares, in a timely and consistent manner.

Shareholders of the Company are given the opportunity to participate effectively and vote at general meetings of the Company, where relevant rules and procedures governing such meetings (for instance, how to vote) are clearly communicated.

# **Principle 15: Communication with Shareholders**

The Company prides itself on its high standards of disclosure and corporate transparency. At the Singapore Corporate Awards held on 18 July 2018, FPL was presented a silver award for Best Investor Relations in the category for listed companies with market capitalisation of S\$1 billion and above. FPL aims to provide fair, relevant, comprehensive and timely information regarding the Group's performance and progress to Shareholders and the investment community to enable them to make informed investment decisions. The Group's dedicated Investor Relations ("IR") team is tasked with, and focuses on, facilitating communications between the Company and its Shareholders, as well as with the investment community.

The IR team communicates regularly with Shareholders, as well as with the investment community, through timely disclosures of material and other pertinent information to the SGX-ST, and quarterly results briefings and conference calls. The IR team also conducts roadshows (together with senior Management), and participates in investor seminars and conferences to keep the market and investors apprised of the Group's corporate developments and financial performance. During the year, the IR team, together with senior Management, engaged with Singapore and foreign investors at conferences, briefings and calls, non-deal roadshows as well as one-on-one and group meetings. The aim of such engagements is to provide Shareholders and investors with prompt disclosure of relevant information, to enable them to have a better understanding of the Company's businesses and performance. The Company makes available all its briefing materials to analysts and the media, webcasts of its half-year and full-year results briefings, its financial information, its annual reports, and all announcements to the SGX-ST on its website at frasersproperty.com, with contact details of the IR team for investors to channel their comments and queries.

Further details on IR's activities and responsibilities during the year can be found in the Investor Relations section of the Annual Report on page 88.

As previously disclosed in the Introductory Document issued by the Company on 28 October 2013 in connection with its listing on the SGX-ST, the Company intends to recommend dividends of up to 75% of its net profit after tax after considering factors such as its level of cash and reserves, results of operations, business prospects, capital requirements and surplus, general financial condition, contractual restrictions, the absence of any circumstances which might reduce the amount of reserves available to pay dividends and other factors relevant to the Board (including the expected financial performance of the Company).

# **Principle 16: Conduct of Shareholder Meetings**

An electronic copy of the Annual Report has been uploaded on the Company's website. Shareholders can access the Annual Report (printed copies are available upon request) at <a href="https://investor.frasersproperty.com/publications.html">https://investor.frasersproperty.com/publications.html</a>.

The Board supports and encourages active shareholder participation at AGMs as it believes that general meetings serve as an opportune forum for Shareholders to meet the Board and senior Management, and to interact with them.

The Company's Constitution allows (a) each Shareholder who is not a relevant intermediary (as defined in the Companies Act, Chapter 50) the right to appoint up to two proxies and (b) each Shareholder who is a relevant intermediary to appoint more than two proxies to attend and vote on their behalf in Shareholders' meetings. At general meetings, the Company sets out separate resolutions on each substantially separate issue and Shareholders are given the opportunity to raise questions and clarify any issues that they may have relating to the resolutions sought to be passed. Board members and senior Management are present at each Shareholders' meeting to respond to any questions from Shareholders. The Company's external auditors are also present to address queries about the conduct of audit and the preparation and content of the auditors' report.

For greater transparency, the Company has implemented electronic poll voting at AGMs. This entails Shareholders being invited to vote on each of the resolutions by poll, using an electronic voting system (instead of voting by hands), thereby allowing all Shareholders present or represented at the meeting to vote on a one share, one vote basis. The voting results of all votes cast for, or against, each resolution is then screened at the meeting and announced to the SGX-ST after the meeting. The Company will continue to use the electronic poll voting system at the forthcoming AGM. As the authentication of shareholder identity and other related security and integrity issues still remain a concern, the Company has decided for the time being, not to implement absentia voting methods such as voting via mail, e-mail or fax. The minutes of Shareholders' meetings which capture the matters approved by Shareholders, voting results and key comments or queries from Shareholders together with responses from the Board and Management are prepared by the Company. These minutes are available to Shareholders upon request specifically made.

# Listing Rule 1207 sub-Rule (19) on Dealings in Securities

The Company has established a procedure for dealings in the securities of the Company, which sets out the implications of insider trading and guidance on such dealings, including the prohibition on dealings with the Company's securities on short-term considerations. In compliance with Listing Rule 1207(19) of the Listing Manual on best practices on dealing in securities, the Group issues quarterly reminders to its Directors, officers and employees on the restrictions in dealings in listed securities of the Group during the period commencing (i) two weeks prior to the announcement of financial results of each of the first three quarters of the financial year, and (ii) one month before the announcement of full year results, and ending on the date of such announcements. Directors, officers and employees are also reminded not to trade in listed securities of the Group at any time while in possession of unpublished price sensitive information and to refrain from dealing in the Group's securities on short-term considerations. Directors and CEOs are also required to report their dealings in the Company's securities within two business days.

# **GUIDELINES FOR DISCLOSURE**

Guideline	Que	stions	How	has the Company complied?
General	(a)	Has the Company compiled with all the principles and guidelines of the Code? If not, please state the specific deviations and the alternative corporate governance practices adopted by the Company in lieu of the recommendations in the Code.	(a)	Frasers Property Limited ("FPL" or the "Company") has complied in all material respects with the principles and guidelines set out in the Code.
	(b)	In what respect do these alternative corporate governance practices achieve the objectives of the principles and conform to the guidelines in the Code?	(b)	See above.
<b>Board Respons</b>	ibility			
Guideline 1.5		t are the types of material transactions th require approval from the Board?	whice reservants of the servants of the servan	Company has a Manual of Authority ("MOA") th contains a schedule of matters specifically rived to the Board for approval. In addition to ters such as annual budgets, financial plans and ness strategies, Board approval is required for erial transactions, such as major acquisitions, stments, funding and investment proposals. The authorises the Board Executive Committee to rove certain transactions up to specified limits and which the approval of the Board needs to btained.
Members of th	e Boar	d		
Guideline 2.6	(a)	What is the Board's policy with regard to diversity in identifying director nominees?	(a)	The Board proactively seeks to maintain an appropriate balance of expertise, skills and attributes among Directors. This is reflected in the diversity of backgrounds and competencies of its Directors.
	(b)	Please state whether the current composition of the Board provides diversity each of the following – skills, experience, gender and knowledge of the Company, and elaborate with numerical data where appropriate.	(b)	The current competencies of the Board range from banking, finance and accounting to relevant industry knowledge including management experience and familiarity with regulatory requirements and risk management. Please refer to pages 12 to 17 (Write-up on Directors) and pages 147 to 148 of this Annual Report.
	(c)	What steps has the Board taken to achieve the balance and diversity necessary to maximize its effectiveness?	(c)	The Board has delegated the Nominating Committee (the " <b>NC</b> ") to annually review the size and composition of the Board with a view to maintaining an appropriate balance of expertise, skills and attributes taking into account the needs of the FPL and its subsidiaries (the " <b>Group</b> "). Please also refer to Guideline 4.6 below on the process for

Board succession planning. Please refer to pages 149 to 150 of this Annual Report.

Guideline	Ques	stions	How	has the Company complied?
Guideline 4.6	Please describe the board nomination process for the Company in the last financial year for (i) selecting and appointing new directors and (ii) re-electing incumbent directors		(i)	The NC takes the lead in identifying, evaluating and selecting suitable candidates, factoring in the ability of the prospective candidate to contribute to the Board, as well as taking into account the existing mix of expertise, skills and attributes of the Directors to identify needed and/or desired competencies.
			(ii)	The NC will assess whether Directors are properly qualified for re-appointment by virtue of their skills, experience and contributions. Please also refer to pages 149 to 150 of this Annual Report.
Guideline 1.6	(a)	Are new directors given formal training? If not, please explain why	(a)	Yes. Please also refer to page 146 of this Annual Report.
	(b)	What are the types of information and training provided to (i) new directors and (ii) existing directors to keep them up-to-date?	(b)	(i) New Directors are given a letter of appointment setting out, among other things, a Director's duties and obligations including their responsibilities as fiduciaries and, how to deal with conflicts of interest that may arise. A comprehensive orientation programme is also conducted to familiarise new appointees with the business activities, strategic directions, policies and corporate governance practices of the Group. Please also refer to page 146 of this Annual Report.
			(b)	(ii) Directors are regularly updated on the Group's businesses and the regulatory and industry-specific environments in which the entities of the Group operate. Updates on good corporate governance relevant legal, regulatory and technical developments may be in writing or disseminated by way of briefings, presentations and/or handouts. Directors are also encouraged to be members of the Singapore Institute of Directors ("SID") and to receive journal updates and training from SID in order to stay abreast of relevant developments in financial, legal and regulatory requirements. Please also refer to page 146 of this Annual Report.

Guideline	Ques	stions	How	has the Company complied?
Guideline 4.4	(a)	What is the maximum number of listed company board representations that the Company has prescribed for its directors? What are the reasons for this number?	(a)	The Company has not prescribed a maximum number of listed company board representations that a Director may hold. Please also refer to page 149 of this Annual Report.
	(b)	If a maximum number has not been determined, what are the reasons?	(b)	The NC is tasked with determining whether each Director is able to adequately devote sufficient time to discharging their responsibilities to the Company. The NC has taken cognizance of the recommendations of the Code requirement but is of the view that its assessment of a Director's ability to devote sufficient time to the discharge of his or her duties should not entail a restriction on the number of other board commitments or their other principal commitments. Please also refer to page 149 of this Annual Report.
	(c)	What are the specific considerations in deciding on the capacity of directors?	(c)	The contributions by Directors to and during meetings of the Board and relevant Board Committees as well as their attendance at such meetings are holistically assessed and taken into account by the NC. Please also refer to pages 149 to 150 of this Annual Report.
<b>Board Evaluati</b>	ion			
Guideline 5.1	(a)	What was the process upon which the Board reached the conclusion on its performance for the financial year?	(a)	The Board has implemented a formal process for assessing the effectiveness of the Board and its Board committees. For FY18, an independent external consultant was appointed to facilitate the process of conducting a Board evaluation survey. Please refer to page 151 of this Annual Report.
	(b)	Has the Board met its performance objectives?	(b)	Based on the NC's review, the Board and the various Board Committees operate effectively and each Director is contributing to the overall effectiveness of the Board.

Guideline	Questions	How has the Company complied?		
Independence	of Directors			
Guideline 2.1	Does the Company comply with the guideline on the proportion of independent directors on the Board? If not, please state the reasons for the deviation and the remedial action taken by the Company	was appointed as the Group CEO. Mr Panote Sirivadhanabhakdi is an immediate family member		
Guideline 2.3	(a) Is there any director who is deemed to be independent by the Board notwithstanding the existence of a relationship as stated in the Code that would otherwise deem him not to be independent? If so, please identify the director and specify the nature of such relationship.	this Annual Report.		
	(b) What are the Board's reasons fo considering him independent? Please provide a detailed explanation.	1 1		
Guideline 2.4	Has any independent director served on the Board for more than nine years from the date of his first appointment? If so, please identify the director and set out the Board's reason for considering him independent.			
Disclosure on I	Remuneration			
Guideline 9.2	Has the Company disclosed each director's and the CEO's remuneration as well as a breakdown (in percentage or dolla terms) into base/fixed salary, variable of performance related income/bonuses benefits –in-kind, stock options granted share-based incentives and awards, and other long-term incentives? If not, what are the reasons for not disclosing so?	Annual Report.		
Guideline 9.3	(a) Has the Company disclosed each key management personnel's remuneration, in bands of \$\$250,000 or in more detail, as well as a breakdown (in percentage or dolla terms) into base/fixed salary variable or performance-related income/bonuses, benefits in kind stock options granted, share-based incentives and awards, and othe long-term incentives? If not, wha are the reasons for not disclosing so	Report.		

Guideline	Questions	How has the Company complied?		
	(b) Please disclose the aggregate remuneration paid to the top key management personnel (who are not directors or the CEO).	(b) The Company has disclosed the aggregate remuneration paid to the top key management personnel. Please refer to page 156 of this Annual Report.		
Guideline 9.4	Is there any employee who is an immediate family member of a director or the CEO, and whose remuneration exceeds \$\$50,000 during the year? If so, please identify the employee and specify the relationship with the relevant director or the CEO.	As at 30 September 2018, save for Mr Pano Sirivadhanabhakdi, the Group CEO, there are employees within the Group who is an immedia family member of a Director or Group CEO, as whose remuneration exceeds S\$50,000 during t year. Mr Panote Sirivadhanabhakdi is an immedia family member of the Chairman of the Board.		
Guideline 9.6	(a) Please describe how the remuneration received by executive directors and key management personnel has been determined by the performance criteria.	(a) Please refer to page 155 of this Annual Report.		
	(b) What were the performance conditions used to determine their entitlement under the short-term and long-term incentive schemes?	(b) Please refer to pages 153 to 155 of this Annual Report.		
	(c) Were all of these performance conditions met? If not, what were the reasons?	(c) Please refer to page 155 of this Annual Report.		
Risk Managem	ent and Internal Controls			
Guideline 6.1	What types of information does the Company provide to independent directors to enable them to understand its business, the business and financial environment as well as the risks faced by the Company? How frequently is the information provided?	The Management provides the Board with detailed Board papers specifying relevant information and commercial rationale for each proposal for which Board approval is sought. Such information includes relevant financial forecasts, risk analyses and assessments, mitigation strategies, feasibility		

and assessments, mitigation strategies, feasibility studies and key commercial issues for the Board's attention and consideration. Reports on major operational matters, business development activities, financial performance, potential investment opportunities and budgets are circulated to the Board periodically. A calendar of activities is scheduled for the Board a year in advance, with Board papers and agenda items dispatched to the Directors about a week before scheduled meetings as far as possible. This is to give Directors sufficient time to review and consider the matters being tabled and/or discussed so that discussions can be more meaningful and productive. Please refer to page 151 of this Annual Report.

Guideline Guideline 13.1	Questions	How has the Company complied?	
	Does the Company have an internal audit function? If not, please explain why	Yes. Please refer to page 163 of this Annual Repor	
Guideline 11.3	(a) In relation to the major risks faced by the Company, including financial, operational, compliance, information technology and sustainability, please state the bases for the Board's view on the adequacy and effectiveness of the Company's internal controls and risk management systems.	Please refer to page 159 of this Annual Report.	
	(b) In respect of the past 12 months, has the Board received assurance from the CEO and the CFO as well as the internal auditor that: (i) the financial records have been properly maintained and the financial statements give true and fair view of the Company's operations and finances; and (ii) the Company's risk management and internal control systems are effective? If not, how does the Board assure itself of points (i) and (ii) above?	The Board has received assurance from the Group CEO and the Group CFO of the Company that as at 30 September 2018, (a) the financial records of the Group have been properly maintained and the financial statements for the year ended 30 September 2018 give a true and fair view of the Group's operations and finances; (b) the system of internal controls in place for the Group is adequate and effective as at 30 September 2018 to address financial, operational, compliance and information technology risks which the Group considers relevant and material to its operations; and (c) the risk management system in place for the Group is adequate and effective as at 30 September 2018 to address risks which the Group considers relevant and material to its operations.	
		Based on the internal controls established and maintained by the Group, work performed by internal and external auditors, reviews performed by the Management and various Board Committees and assurance from the Group CEO and the Group CFO, the Board, with the concurrence of the AC, is of the opinion that the Group's internal controls were adequate and effective as at 30 Septembe 2018 to address financial, operational, compliance and information technology risks, which the Group considers relevant and material to its operations.	
		Based on the risk management framewor established and assurance from the Group CEO and the Group CFO, the Board is of the view that the Group's risk management system was adequate and effective as at 30 September 2018 to address risk which the Group considers relevant and material to the operations. Please also refer to page 159 of this	

its operations. Please also refer to page 159 of this

Annual Report.

Guideline	Ques	tions	How	has the Company complied?
Guideline 12.6	(a)	Please provide a breakdown of the fees paid in total to the external auditors for audit and non-audit services for the financial year.	(a)	Please refer to Note 4 of the Notes to the Financial Statements on page 215 of this Annual Report.
	(b)	If the external auditors have supplied a substantial volume of non-audit services to the Company, please state the bases for the Audit Committee's view on the independence of the external auditors.	(b)	During the year, the Audit Committee (the "AC") conducted a review of the scope and results of audit by the external auditors and its cost effectiveness, as well as the independence and objectivity of the auditors. It also reviewed all non-audit services provided by the external auditors, and the aggregate amount of audit fees paid to them. For details of fees payable to the external auditors in respect of audit and non-audit services for the year ended 30 September 2018, please refer to Note 4 of the Notes to the Financial Statements on page 215. The AC is satisfied that neither their independence nor their objectivity is put at risk, and that they are still able to meet the audit requirements and statutory obligations of the Company. It is also satisfied with the aggregate amount of audit fees paid to the external auditors.
Guideline 15.4	(a)	Does the Company regularly communicate with shareholders and attend to their questions? How often does the Company meet with institutional and retail investors?	(a)	The Company, through its Investor Relations (the "IR") team communicates regularly with shareholders and the investment community, with timely disclosures of material and other pertinent information, through regular dialogues and announcements to SGX-ST. Please refer to pages 163 to 164 of this Annual Report.
	(b)	Is this done by a dedicated investor relations team (or equivalent)? If not, who performs this role?	(b)	Yes. Please refer to pages 163 to 164 of this Annual Report.
	(c)	How does the Company keep shareholders informed of corporate developments, apart from SGXNET announcements and the annual report?	(c)	The IR team together with senior management participates in investor seminars, conferences, one-on-one and group meetings. Please refer to pages 163 to 164 of this Annual Report.
Guideline 15.5		e Company is not paying any dividends ne financial year, please explain why.	Not a	applicable.

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The Directors have pleasure in presenting their statement together with the audited financial statements of Frasers Property Limited (formerly known as Frasers Centrepoint Limited) (the "Company") and its subsidiaries (the "Group") for the financial year ended 30 September 2018.

# 1. OPINION OF THE DIRECTORS

In the opinion of the Directors,

- (i) the consolidated financial statements of the Group set out in pages 184 to 308 are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 30 September 2018 and of the financial performance, changes in equity and cash flows of the Group and changes in equity of the Company for the year ended 30 September 2018; and
- (ii) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of the statement, authorised these financial statements for issue.

## 2. DIRECTORS

The Directors of the Company in office at the date of this statement are:

Mr Charoen Sirivadhanabhakdi (Chairman)
Khunying Wanna Sirivadhanabhakdi (Vice Chairman)
Mr Panote Sirivadhanabhakdi
Mr Charles Mak Ming Ying
Mr Chan Heng Wing
Mr Philip Eng Heng Nee
Mr Tan Pheng Hock

Mr Wee Joo Yeow

Mr Weerawong Chittmittrapap

Mr Chotiphat Bijananda

Mr Sithichai Chaikriangkrai

# 3. ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES AND DEBENTURES

Neither at the end of, nor at any time during, the financial year was the Company a party to any arrangement whose object was to enable the Directors of the Company to acquire benefits by means of an acquisition of shares in, or debentures of, the Company or any other body corporate, other than as disclosed in this statement.

#### **DIRECTORS' INTERESTS IN SHARES AND DEBENTURES** 4.

(a) The following Directors who held office at the end of the financial year had, according to the register of Directors' shareholdings, required to be kept under Section 164 of the Companies Act of Singapore (Chapter 50), an interest in the shares in or debentures of the Company and its related corporations (other than wholly-owned subsidiaries) as stated below:

	Direct Interest		Deemed Interest		
	As at	As at	As at	As at	
Name of Director	1 Oct 2017	30 Sep 2018	1 Oct 2017	30 Sep 2018	
Charoen Sirivadhanabhakdi					
- Frasers Property Limited					
(formerly known as Frasers Centrepoint					
Limited)					
<ul> <li>Ordinary Shares</li> </ul>	-	-	2,541,007,768 (1)	2,541,007,768 <sup>(1)</sup>	
- Frasers Property Treasury Pte. Ltd.					
(formerly known as FCL Treasury Pte. Ltd.)					
• \$\$600,000,000 4.88% Subordinated			C#350,000,000 (2)	5#350 000 000 (?)	
Perpetual Securities (Series 3) • S\$700,000,000 5.00% Subordinated	_	_	S\$250,000,000 <sup>(2)</sup>	S\$250,000,000 <sup>(2)</sup>	
Perpetual Securities (Series 5)	_	_	S\$300,000,000 <sup>(3)</sup>	S\$300,000,000 <sup>(3)</sup>	
- Fraser and Neave, Limited			3\$300,000,000 ***	3\$300,000,000	
Ordinary Shares	_	_	1,270,503,884 (4)	1,270,503,884 (4)	
- Fraser & Neave Holdings Bhd			, -,,	, .,,	
<ul> <li>Ordinary Shares</li> </ul>	_	_	203,470,910(5)	203,470,910 (5)	
- TCC Assets Limited					
<ul> <li>Ordinary Shares</li> </ul>	25,000	25,000	-	-	
Khunying Wanna Sirivadhanabhakdi					
- Frasers Property Limited					
(formerly known as Frasers Centrepoint					
Limited)					
Ordinary Shares	_	_	2,541,007,768(1)	2,541,007,768 <sup>(1)</sup>	
– Frasers Property Treasury Pte. Ltd.					
(formerly known as FCL Treasury Pte. Ltd.)					
<ul> <li>S\$600,000,000 4.88% Subordinated</li> </ul>					
Perpetual Securities (Series 3)	_	-	S\$250,000,000 <sup>(2)</sup>	S\$250,000,000 <sup>(2)</sup>	
• S\$700,000,000 5.00% Subordinated			C#200 000 000 (2)		
Perpetual Securities (Series 5)	_	-	S\$300,000,000 <sup>(3)</sup>	S\$300,000,000 <sup>(3)</sup>	
<ul> <li>Fraser and Neave, Limited</li> <li>Ordinary Shares</li> </ul>		_	1,270,503,884(4)	1,270,503,884(4)	
- Fraser & Neave Holdings Bhd			1,270,303,004	1,270,303,884	
Ordinary Shares	_	_	203,470,910(5)	203,470,910 (5)	
- TCC Assets Limited				• •	
<ul> <li>Ordinary Shares</li> </ul>	25,000	25,000	-	-	

As of 30 September 2018, Charoen Sirivadhanabhakdi and his spouse, Khunying Wanna Sirivadhanabhakdi are deemed to be interested in an aggregate of 2,541,007,768 shares in the Company.

Each of Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi owns 50% of the issued and paid-up share capital of TCC Assets Limited ("TCCA"), and is therefore deemed to be interested in all of the 1,716,160,124 shares in the Company in which TCCA has an interest.

Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi also jointly hold a 51% direct interest in Siriwana Company Limited, which in turn holds an aggregate of approximately 45.27% interest in Thai Beverage Public Company Limited ("ThaiBev").

Further, Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi also jointly hold a 100% direct interest in MM Group Limited ("MM Group"). MM Group holds a 100% direct interest in each of Maxtop Management Corp. ("Maxtop"), Risen Mark Enterprise Ltd. ("RM") and Golden Capital (Singapore) Limited ("GC"). Maxtop holds a 17.23% direct interest in ThaiBev; RM holds a 3.32% direct interest in ThaiBev; and GC holds a 0.06% direct interest in ThaiBev.

ThaiBev holds a 100% direct interest in International Beverage Holdings Limited, which in turn holds a 100% direct interest in InterBev Investment Limited ("IBIL"). Each of Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi is therefore deemed to be interested in all of the 824,847,644 shares in the Company in which IBIL has an interest.

#### DIRECTORS' INTERESTS IN SHARES AND DEBENTURES (CONT'D) 4

- As at 30 September 2018, TCC Prosperity Limited ("TCCP") holds an aggregate of \$\$250 million perpetual securities issued by Frasers Property Treasury Pte. Ltd. (formerly known as FCL Treasury Pte. Ltd.) ("FPTPL") on 24 September 2014. Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi own all the shares in TCCP in equal shares, and therefore are deemed to be interested in the perpetual securities in which TCCP has an interest
- As at 30 September 2018, TCCP holds an aggregate of \$\$300 million perpetual securities issued by FPTPL on 9 March 2015. Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi own all the shares in TCCP in equal shares, and therefore are deemed to be interested in the perpetual securities in which TCCP has an interest.
- As at 30 September 2018:
  - TCCA holds 858,080,062 shares in Fraser and Neave, Limited ("F&N"); and IBIL holds 412,423,822 shares in F&N.

Each of Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi is therefore deemed to be interested in all of the shares in F&N in which TCCA and IBIL have an interest.

- As at 30 September 2018, F&N holds 203,470,910 shares in Fraser & Neave Holdings Bhd. Therefore, each of Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi has a deemed interest in all of the shares in Fraser & Neave Holdings Bhd in which F&N has an interest.
- There was no change in any of the abovementioned interests in the Company between the end of the financial year (b) and 21 October 2018, other than as disclosed in this statement.
- By virtue of Section 4 of the Singapore Securities and Futures Act, Chapter 289, each of Charoen Sirivadhanabhakdi (c) and Khunying Wanna Sirivadhanabhakdi is deemed to have interests in the shares of the subsidiaries held by the Company and in the shares of the subsidiaries held by F&N.
- Except as disclosed in this statement, no director who held office at the end of the financial year had any interest in (d) shares in, or debentures of, the Company, or its related corporations, either at the beginning of the financial year, or date of appointment if later, or at the end of the financial year.

#### **SHARE OPTIONS AND SHARE PLANS** 5.

#### (a) **Share Options**

The Company does not have any share option scheme or plans in place, or such scheme of plans that entitled holders to participate, by virtue of the scheme or plans, in any share issue of any other corporation.

#### Share Plans **(b)**

On 25 October 2013, F&N, which was then the sole shareholder of the Company, approved the adoption of the FPL Restricted Share Plan ("RSP") and FPL Performance Share Plan ("PSP", and together with the RSP, the "Share Plans").

The RSP and PSP are administered by the Remuneration Committee which, as at the date of this statement, comprise the following three non-executive directors who do not participate in the Share Plans:

Mr Philip Eng Heng Nee (Chairman) Mr Charles Mak Ming Ying Mr Chan Heng Wing

#### 5. SHARE OPTIONS AND SHARE PLANS (CONT'D)

#### (c) Share Grants under RSP and PSP

Under the RSP and PSP, the Company grants awards to eligible participants annually, referred to herein as "RSP Awards" and "PSP Awards", respectively. The grant ("Base Award") represents the right to receive fully paid shares, their equivalent cash value or combinations thereof, free of charge, provided that certain prescribed performance conditions are met. The Remuneration Committee that administers this scheme has absolute discretion in the granting of awards under the RSP and PSP. The vesting of the RSP Base Award and the PSP Base Award are conditional on the achievement of pre-determined targets set for a two-year performance period and a three-year performance period, respectively. An achievement factor will be determined based on the level of achievement of the pre-determined targets at the end of the respective performance period. The achievement factor will be applied to the relevant Base Award to determine the final number of shares to vest under the RSP Awards and PSP Awards (as the case may be, the "Final Award"). The achievement factor ranges from 0% to 150% for RSP and from 0% to 200% for PSP.

At the end of the performance period and after the achievement factor is determined, 50% of the RSP Final Awards will be released upon vesting and the balance will be released in equal number of shares over the subsequent two years upon the fulfilment of service requirements. All PSP Final Awards will be released to the participants at the end of the three-year performance period upon vesting. Pre-determined targets are set by the Remuneration Committee at their absolute discretion for the performance conditions to be met over the performance period. For the RSP, the targets set are the achievement of Attributable Profit Before Fair Value Adjustment and Exceptional Items (APBFE) and Return on Capital Employed (ROCE). For the PSP, the pre-set targets are based on Return on Invested Capital (ROIC), Total Shareholders' Return Relative to FTSE ST Real Estate Index and Absolute Shareholders' Return as a multiple of Cost of Equity.

No awards have been granted to controlling shareholders or their associates, or parent group directors and employees under the RSP and PSP.

No awards have been granted to directors of the Company.

#### 5. SHARE OPTIONS AND SHARE PLANS (CONT'D)

#### (c) Share Grants under RSP and PSP (cont'd)

No employee other than Mr Lim Ee Seng, the former Group Chief Executive Officer who retired on 30 September 2017, and Mr Rod Fehring, Chief Executive Officer of Frasers Property Australia, have each received 5% or more of the total number of shares available/delivered for the financial year ended 30 September 2018, pursuant to grants under the RSP and PSP. Details of conditional awards available to Mr Lim and Mr Fehring under the RSP and PSP are as follows:

			Additional Awards / (Awards		
		Balance as at	Reduced)		
		01.10.2017 or Grant	due to Achievement		Balance as
LIM EE SENG	Grant Date	Date if later	Factor	Vested	at 30.9.2018
RSP Awards					
- Year 1	03.10.2014	178,125	_	(178,125)	_
- Year 2	19.08.2015	362,100	_	(181,050)	181,050
- Year 3	22.12.2015	684,171	253,129	(468,650)	468,650
	Sub-Total	1,224,396	253,129	(827,825)	649,700
PSP Awards					
- Year 2	19.08.2015	258,659	28,441	(287,100)	_
- Year 3	22.12.2015	293,216	-	-	293,216
	Sub-Total	551,875	28,441	(287,100)	293,216
	Total	1,776,271	281,570	(1,114,925)	924,916

ROD FEHRING	Grant Date	Balance as at 01.10.2017 or Grant Date if later	Additional Awards / (Awards Reduced) due to Achievement Factor	Vested	Balance as at 30.9.2018
RSP Awards					
- Year 2	19.08.2015	90,650	-	(45,325)	45,325
- Year 3	22.12.2015	534,000	(90,800)	(221,600)	221,600
- Year 4	21.12.2016	606,500	-	-	606,500
- Year 5	22.12.2017	497,700	-	_	497,700
	Total	1,728,850	(90,800)	(266,925)	1,371,125

## 6. AUDIT COMMITTEE

The Audit Committee carried out its functions in accordance with Section 201B(5) of the Companies Act of Singapore (Chapter 50), which include, *inter alia*, the following:

- (i) reviewed the quarterly and full-year financial statements of the Company and of the Group for the financial year and the independent auditors' report for the full-year prior to approval by the Board;
- (ii) reviewed the internal and external audit plans to ensure the adequacy of the audit scope;
- (iii) reviewed the adequacy and effectiveness of the Group and the Company's internal controls, including financial, operational and compliance controls and risk management;
- (iv) reviewed with internal and external auditors, the respective audit reports and their recommendations, and monitoring the timely and proper implementation of any required corrective or improvement measures;
- (v) reviewed the adequacy and effectiveness of the Group's internal audit function, including the adequacy of internal audit resources and its appropriate standing within the Group;
- (vi) met with the external and internal auditors, in each case without the presence of the Company's management to review various audit matters as well as the assistance given by the Company's management to the external and internal auditors;
- (vii) reviewed the cost effectiveness, the independence and the objectivity of external auditors, including the nature and extent of non-audit services provided by the external auditors;
- (viii) recommended to the Board the appointment, re-appointment and removal of the external auditors, and reviewed and approved the remuneration and terms of engagement of the external auditors; and
- (ix) reviewed interested person transactions in accordance with the requirements of the Singapore Exchange Securities Trading Limited's Listing Manual.

Further details regarding the Audit Committee are disclosed in the Corporate Governance Report.

Having reviewed the non-audit services provided by the external auditors to the Group, the Audit Committee is satisfied that the nature and extent of such services would not affect the independence of external auditors, and has recommended to the Board of Directors the re-appointment of KPMG LLP as auditors of the Company at the forthcoming Annual General Meeting.

## 7. AUDITORS

The auditors, KPMG LLP, have expressed their willingness to accept re-appointment as auditors.

On behalf of the Board

Charles Mak Ming Ying Director Panote Sirivadhanabhakdi Director and Group Chief Executive Officer

Singapore

26 November 2018

MEMBERS OF THE COMPANY FRASERS PROPERTY LIMITED (FORMERLY KNOWN AS FRASERS CENTREPOINT LIMITED)

### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

### **Opinion**

We have audited the accompanying consolidated financial statements of Frasers Property Limited (formerly known as Frasers Centrepoint Limited) (the "Company") and its subsidiaries (the "Group"), which comprise the consolidated balance sheet of the Group and balance sheet of the Company as at 30 September 2018, the consolidated profit statement, consolidated statement of comprehensive income, consolidated statement of changes in equity, and consolidated cash flows statement of the Group, and statement of changes in equity of the Company for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, as set out on pages 184 to 308.

In our opinion, the accompanying consolidated financial statements of the Group and the balance sheet and statement of changes in equity of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the "Act") and the Singapore Financial Reporting Standards ("FRSs") to give a true and fair view of the financial position of the Group and the Company as at 30 September 2018 and the financial performance, changes in equity and cash flows of the Group and the changes in equity of the Company for the year ended on that date.

# Basis for opinion

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the 'Auditors' responsibilities for the audit of the financial statements' section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities ("ACRA Code"), together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### Valuation of investment properties

(Refer to Note 11 to the financial statements)

### Risk:

The Group owns a portfolio of investment properties (including investment properties under construction) comprising serviced residences, commercial and industrial properties that are leased to third parties under operating leases, located mainly in Australia, Germany, the Netherlands, Singapore, Thailand and the United Kingdom. Investment properties represent the largest category of assets on the balance sheet, at \$20.64 billion (2017: \$15.82 billion) as at 30 September 2018.

These investment properties are stated at their fair values based on independent external valuations except for certain overseas properties whereby valuations are performed internally. In addition, investment properties under construction are stated at their fair values as determined by valuers which involves estimating the fair value of the completed investment property and then deducting from that amount the estimated costs to complete the construction and a reasonable profit margin on the construction and development.

The valuation process involves significant judgement in determining the appropriate valuation methodology to be used, and in estimating the underlying assumptions to be applied. The valuations are sensitive to key assumptions applied in deriving future cash flows, the capitalisation rates, discount rates and terminal yield rates; where a change in the assumptions can have a significant impact to the valuation.

MEMBERS OF THE COMPANY FRASERS PROPERTY LIMITED (FORMERLY KNOWN AS FRASERS CENTREPOINT LIMITED)

# Our response:

We evaluated the qualifications and competence of the valuers and held discussions with the valuers to understand their valuation methods and assumptions and basis used, where appropriate.

We considered the valuation methodologies used against those applied by valuers for similar property types. We tested the integrity of inputs of the projected cash flows used in the valuation to supporting leases and other documents. We evaluated the appropriateness of the discount, capitalisation and terminal yield rates used in the valuation by comparing them against historical rates and available industry data, taking into consideration comparability and market factors. Where the rates were outside the expected range, we undertook further procedures to understand the effect of additional factors and, when necessary, held further discussions with the valuers. In addition, for investment properties under construction, we evaluated the estimated cost to complete by comparing the cost incurred to date to management budgets and, where the works were contracted to third parties, agreed to the contracts. We have also tested significant items of the cost components to source documents to ascertain the existence and accuracy of those cost components.

# **Our findings:**

We found the valuers to be objective and competent. The valuers are members of generally-recognised professional bodies for valuers. The valuation methodologies used are in line with generally accepted market practices and the key assumptions used are within the range of market data. For investment properties under construction, the estimated cost to complete were found to be supported.

### Recoverability of intangible assets

(Refer to Note 16 to the financial statements)

### Risk:

The Group has goodwill and other intangible assets comprising mainly brands and favorable leases and others with an aggregate carrying value of \$700.58 million (2017: \$763.14 million) as at 30 September 2018. These assets are impaired when their individual carrying value or the carrying value of the cash generating unit ("CGU") of which the goodwill or intangible asset is allocated to, exceeds their recoverable amount. The recoverable amount is the higher of their fair value less costs of disposal and its value in use. Estimating the recoverable amount involves significant judgement in determining an appropriate model and the underlying assumptions to be applied; coupled with the inherent estimation uncertainties that arise when estimating and discounting future cash flows. The recoverable amount is sensitive to inputs and assumptions underlying the models used. Some of the key inputs and assumptions relate to expectations of future cash flows, growth rates used for extrapolation purposes and discount rates.

### Our response:

We evaluated the Group's methodology and identification of CGU and assessed indicators of impairment for intangible assets where appropriate.

For goodwill, intangible assets with infinite useful life and intangible assets with indicators of impairment, we evaluated the cash flows used in the model against the understanding we obtained about the business through our audit and assess if these cash flows were reasonable. We challenged the appropriateness of key assumptions used by the Group in its impairment testing comprising the discount rate and growth rate by comparing these to externally available market data for reasonableness. We also assessed whether or not the assumptions showed any evidence of management bias with a particular focus on the risk that the forecasted cash flows may not support the carrying value of the intangible assets.

# **Our findings:**

The methodology and model used by the Group is supported by generally accepted market practices and we found that reasonable assumptions and resulting estimates were made in the determination of recoverable amounts.

MEMBERS OF THE COMPANY FRASERS PROPERTY LIMITED (FORMERLY KNOWN AS FRASERS CENTREPOINT LIMITED)

# Valuation of development properties held for sale

(Refer to Note 20 to the financial statements)

### Risk:

The Group has significant residential, industrial and commercial properties held for sale located primarily in Australia, China, Singapore and United Kingdom. These properties have a carrying value of \$4.16 billion (2017: \$3.45 billion) as at 30 September 2018 and are stated at the lower of their cost and their net realisable values. In arriving at estimates of net realisable values, the Group considered comparable properties and the recent selling prices less the estimated costs of completion and the estimated costs necessary to make the sale. The determination of the estimated net realisable value of these properties is critically dependent upon the Group's expectations of future selling prices.

# Our response:

We compared the Group's forecast selling prices to recently transacted prices and prices of comparable properties located in the same vicinity as the development or completed project. We focused our work on projects with slowerthan-expected sales or with low or negative margins. For projects with units which are expected to sell below costs, we checked the computations of the foreseeable losses.

## **Our findings:**

In estimating future selling price for the purpose of management's assessment, the Group takes into account macroeconomic and real estate price trend information and planned capital management considerations. Management has applied its knowledge of the business in its regular review of these estimates. We found that reasonable estimates were made in the determination of net realisable values and allowance for foreseeable losses.

# Accounting for business acquisitions

(Refer to Note 37 to the financial statements)

# Risk:

The Group makes acquisitions as part of its business strategy. For the financial year ended 30 September 2018, the significant acquisitions were the acquisition of TICON Industrial Connection Public Company Limited ("TICON") for an aggregate consideration of \$177.18 million and the acquisition of Alpha Industrial GmbH & Co. KG. and Alpha Industrial Management GmbH (the "Alpha Acquisition") for an aggregate consideration of \$45.29 million.

Such transactions can be complex and judgement is involved in determining whether each transaction is a business combination or an acquisition of an asset, with different accounting treatment applicable. In accounting for a business combination, judgements are applied and there exist inherent uncertainty in estimating the fair value of the identified assets and liabilities that make up the acquisition; and allocating the overall purchase price to those identified assets and liabilities, with any excess or shortfall being recognised as goodwill on the balance sheet or a bargain purchase in the profit statement respectively (the "Purchase Price Allocation"). In relation to the acquisitions, independent professional firms were engaged to assist the Group in arriving at its purchase price allocation assessments.

# Our response:

We have assessed the accounting of the acquisitions by examining legal and contractual documents to determine whether these acquisitions are business combinations or the acquisition of assets.

We read the purchase price allocation reports and assessed the allocation of the purchase price to significant identified assets and liabilities acquired. We compared the methodologies and key assumptions used in deriving the significant allocated values to generally accepted market practices and market data.

# **Our findings:**

The judgements applied by the Group in determining whether the significant acquisitions are business combinations or acquisitions of assets were balanced. The methods and assumptions used in estimating the fair values of significant identified assets and liabilities and the resulting allocation in the purchase price were appropriate.

MEMBERS OF THE COMPANY FRASERS PROPERTY LIMITED (FORMERLY KNOWN AS FRASERS CENTREPOINT LIMITED)

### Other information

Management is responsible for the other information. The other information comprises: Corporate Narrative, FPL Group Strategy, Our Businesses, Our Global Presence, Our Milestones, Group Structure, Financial Highlights, Board of Directors, Group Management, Corporate Information, Chairman's Statement, In Conversation with the Group CEO, Business Review, Investor Relations, Treasury Highlights, Sustainability Report, Awards and Accolades, Enterprise-wide Risk Management, Corporate Governance Report, Directors' Statement, Particulars of Group Properties, Interested Person Transactions and FPL Fact Sheet but does not include the financial statements and our auditors' report thereon, which we obtained prior to the date of this auditors' report, and Shareholding Statistics (the "Reports"), which is expected to be made available to us after that date.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the other information made available to us after the date of this report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the directors of the Company and take appropriate actions in accordance with SSAs.

# Responsibilities of management and directors for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and FRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

# Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a quarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.

MEMBERS OF THE COMPANY FRASERS PROPERTY LIMITED (FORMERLY KNOWN AS FRASERS CENTREPOINT LIMITED)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditors' report is Ronald Tay Ser Teck.

## **KPMG LLP**

Public Accountants and Chartered Accountants

# Singapore

26 November 2018

# **Consolidated Profit Statement**

FOR THE YEAR ENDED 30 SEPTEMBER 2018

			Group
	Note	2018 \$′000	2017 \$'000
REVENUE	3	4,311,609	4,026,638
Cost of sales	4a	(2,891,564)	(2,842,908)
GROSS PROFIT		1,420,045	1,183,730
Other income/(losses)	4b	(4,331)	8,871
Administrative expenses	4c	(378,001)	(288,785)
TRADING PROFIT	4	1,037,713	903,816
Share of results of joint ventures and associates, net of tax	14	240,959	185,229
PROFIT BEFORE INTEREST, FAIR VALUE CHANGE,			
TAXATION AND EXCEPTIONAL ITEMS		1,278,672	1,089,045
Interest income	5	36,205	32,495
Interest expense	6	(316,325)	(153,519)
NET INTEREST EXPENSE		(280,120)	(121,024)
PROFIT BEFORE FAIR VALUE CHANGE, TAXATION AND			
EXCEPTIONAL ITEMS		998,552	968,021
Fair value change on investment properties	11	636,891	294,976
PROFIT BEFORE TAXATION AND EXCEPTIONAL ITEMS		1,635,443	1,262,997
Exceptional items	7	(158,523)	(14,974)
PROFIT BEFORE TAXATION		1,476,920	1,248,023
Taxation	8	(281,637)	(215,732)
PROFIT FOR THE YEAR		1,195,283	1,032,291
ATTRIBUTABLE PROFIT:			
<ul> <li>before fair value change and exceptional items</li> </ul>		507,219	488,245
- fair value change		387,779	215,275
– exceptional items		(136,036)	(14,397)
'		758,962	689,123
Non-controlling interests		436,321	343,168
PROFIT FOR THE YEAR		1,195,283	1,032,291
EARNINGS PER SHARE	9		
Basic earnings per share		23.4¢	21.5¢
Diluted earnings per share		23.2¢	21.3¢

# **Consolidated Statement of** Comprehensive Income FOR THE YEAR ENDED 30 SEPTEMBER 2018

	Group	
	2018 \$′000	2017 \$'000
PROFIT FOR THE YEAR	1,195,283	1,032,291
OTHER COMPREHENSIVE INCOME		
Items that may be reclassified subsequently to profit statement:		
Net fair value change of cash flow hedges	27,102	38,499
Foreign currency translation	(400,051)	116,270
Share of other comprehensive income of joint ventures and associates	1,372	(1,685)
Other comprehensive income for the year, net of tax	(371,577)	153,084
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	823,706	1,185,375
ATTRIBUTABLE TO:	442,992	729,514
<ul><li>shareholders of the Company</li><li>holders of perpetual securities</li></ul>	82,670	68,730
- non-controlling interests (Note 13a)	298,044	387,131
non controlling interests (Note 15a)	250,044	307,131
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	823,706	1,185,375

# **Balance Sheets**

AS AT 30 SEPTEMBER 2018

		Gro	oup	Company	
		30 September	30 September	30 September	30 September
	Nicto	2018	2017	2018	2017
	Note	\$′000	\$′000	\$′000	\$'000
NON-CURRENT ASSETS					
Investment properties	11	20,644,479	15,817,282	1,600	1,500
Property, plant and equipment	12	2,116,054	2,240,724	· -	1
Investments in:					
– Subsidiaries	13	_	-	1,183,048	1,799,896
<ul> <li>Joint ventures</li> </ul>	14	222,729	265,561	500	500
– Associates	14	969,824	1,166,096	-	_
Financial assets	15	8,475	2,162	2,148	2,148
Intangible assets	16	700,578	763,140	-	_
Prepayments	17	5,793	3,963	2 012 270	2 175 075
Other receivables	18	385,824	238,692	3,812,370	3,175,075
Deferred tax assets	19	60,803	34,842	9 500	- 72
Derivative financial instruments	21	29,830 25,144,389	4,279 20,536,741	8,509 5,008,175	73 4,979,193
		23,144,363	20,330,741	3,000,173	4,7/7,173
CURRENT ASSETS					
Inventory		4,752	5,491	_	_
Properties held for sale	20	4,156,966	3,452,219	-	_
Prepaid land and development costs	17	353	76,038	-	_
Other prepayments	17	54,660	50,217	721	153
Trade and other receivables	18	463,901	478,582	402,292	219,583
Derivative financial instruments	21	10,727	604	1,431	90
Bank deposits	22	448,743	272,205	-	-
Cash and cash equivalents	22	2,136,448	2,137,275	8,514	45,432
		7,276,550	6,472,631	412,958	265,258
TOTAL ASSETS		32,420,939	27,009,372	5,421,133	5,244,451
CURRENT LIABILITIES					
Trade and other payables	23	1,929,873	1,611,206	342,688	205,498
Derivative financial instruments	21	12,194	15,051	6,938	2,090
Provision for taxation		201,756	159,656	11,830	11,405
Loans and borrowings	24	2,642,943	1,571,718	· -	_
_		4,786,766	3,357,631	361,456	218,993
NIET CURRENT ACCETC		2 400 704	2.115.000	F1 F03	46.265
NET CURRENT ASSETS		2,489,784	3,115,000	51,502	46,265 5,025,458
		27,634,173	23,651,741	5,059,677	5,025,456
NON-CURRENT LIABILITIES					
Other payables	23	154,553	130,910	8,754	985
Derivative financial instruments	21	35,943	87,703	7,384	36,726
Deferred tax liabilities	19	532,396	327,803	_	· –
Loans and borrowings	24	12,283,207	10,056,126	-	_
_		13,006,099	10,602,542	16,138	37,711
NET ASSETS		14,628,074	13,049,199	5,043,539	4,987,747
CUARE CARITAL AND RECEDUES					
SHARE CAPITAL AND RESERVES	2.5	1 704 700	1 77 4 77 1	1 704 733	1 77 4 77 1
Share capital	25	1,784,732	1,774,771	1,784,732	1,774,771
Retained earnings	26	6,015,778	5,590,746	3,056,544	3,014,352
Other reserves	26	(438,459)	(210,839) 7,154,678	202,263	198,624
Equity attributable to Owners of the Company NON-CONTROLLING INTERESTS		7,362,051	7,134,678	5,043,539	4,987,747
- PERPETUAL SECURITIES	28	2,037,819	1,698,093	_	
- FENFEI UNE SECUNITIES	20	9,399,870	8,852,771	5,043,539	4,987,747
NON-CONTROLLING INTERESTS - OTHERS		5,228,204	4,196,428	J,U43,339 -	T, 707, 747
TOTAL EQUITY		14,628,074	13,049,199	5,043,539	4,987,747
		1-7,020,07-7	10,0 T),177	J,U-1J,JJJ	1,201,171

# **Statements of** Changes in Equity FOR THE YEAR ENDED 30 SEPTEMBER 2018

	Share Capital (Note 25) \$′000	Retained Earnings \$′000	Other Reserves (Note 26) \$'000	Equity Attributable to Owners of the Company \$'000	Non- Controlling Interests - Perpetual Securities (Note 28) \$'000	Total \$'000	Non- Controlling Interests - Others \$'000	Total Equity \$'000
Group 2018								
Opening balance at 1 October 2017	1,774,771	5,590,746	(210,839)	7,154,678	1,698,093	8,852,771	4,196,428	13,049,199
Profit for the year	-	679,691	-	679,691	82,670	762,361	432,922	1,195,283
Other comprehensive income Net fair value change of cash flow hedges Foreign currency translation Share of other comprehensive income		<u>-</u> -	24,811 (262,882)	24,811 (262,882)		24,811 (262,882)	2,291 (137,169)	27,102 (400,051)
of joint ventures and associates	_	_	1,372	1,372	_	1,372	_	1,372
Other comprehensive					_		(124.070)	
income for the year Total comprehensive	_		(236,699)	(236,699)		(236,699)	(134,878)	(371,577)
income for the year		679,691	(236,699)	442,992	82,670	525,662	298,044	823,706
Contributions by and distributions to owners								
Ordinary shares issued (Note 25) Employee share-based	9,961	-	(9,961)	-	-	-	-	-
expense	-	_	13,185	13,185	-	13,185	_	13,185
Dividend paid (Note 29) Dividend proposed (Note 29)	_	(70,305) (180,545)	(180,130) 180,545	(250,435)	_	(250,435)	(270,218)	(520,653)
Transfer to other reserves	_	(10,280)	10,280	_	_	_	_	-
Total contributions by and distributions to owners	9,961	(261,130)	13,919	(237,250)	_	(237,250)	(270,218)	(507,468)
Changes in ownership interests in subsidiaries								
Units issued to non-controlling interests Acquisitions of	-	-	-	-	-	-	489,522	489,522
subsidiaries with non-controlling interests Change in interests in	_	-	-	-	-	-	679,397	679,397
subsidiaries without change in control	_	7,963	(4,840)	3,123	_	3,123	(159,592)	(156,469)
Issuance costs incurred by subsidiaries	_	(1,492)	_	(1,492)	_	(1,492)	(5,377)	(6,869)
Total changes in ownership interests in subsidiaries	_	6,471	(4,840)	1,631	_	1,631	1,003,950	1,005,581
Total transactions with owners in their capacity as owners	9,961	(254,659)	9,079	(235,619)	_	(235,619)	733,732	498,113
Contributions by and distributions to perpetual securities holders								
Issue of perpetual securities, net of costs	-	-	-	_	339,726	339,726	-	339,726
Distributions to perpetual securities holders	_	-	_	_	(82,670)	(82,670)	-	(82,670)
Total contributions by and distributions to perpetual securities holders	_	_		_	257,056	257,056	_	257,056
Closing balance at 30 September 2018	1,784,732	6,015,778	(438,459)	7,362,051	2,037,819	9,399,870	5,228,204	14,628,074

# **Statements of** Changes in Equity FOR THE YEAR ENDED 30 SEPTEMBER 2018 (CONT'D)

	Share Capital (Note 25) \$'000	Retained Earnings \$′000	Other Reserves (Note 26) \$'000	Equity Attributable to Owners of the Company, Total \$'000	Non- Controlling Interests - Perpetual Securities (Note 28) \$'000	Total \$′000	Non- Controlling Interests - Others \$'000	Total Equity \$'000
Group 2017								
Opening balance at 1 October 2016	1,766,800	5,222,073	(327,733)	6,661,140	1,391,783	8,052,923	3,790,561	11,843,484
Profit for the year	-	623,836	-	623,836	68,730	692,566	339,725	1,032,291
Other comprehensive income Net fair value change of cash flow hedges Foreign currency translation Share of other comprehensive income	_ _	- -	28,337 79,026	28,337 79,026	- -	28,337 79,026	10,162 37,244	38,499 116,270
of joint ventures and associates	_	-	(1,685)	(1,685)	-	(1,685)	-	(1,685)
Other comprehensive income for the year	_	_	105,678	105,678	-	105,678	47,406	153,084
Total comprehensive income for the year		623,836	105,678	729,514	68,730	798,244	387,131	1,185,375
Contributions by and distributions to owners Ordinary shares issued								
(Note 25) Employee share-based	7,971	-	(7,971)	-	-	-	-	-
expense Dividend paid (Note 29) Dividend proposed (Note 29)	- - -	- (70,058) (180,130)	7,865 (179,800) 180,130	7,865 (249,858) -	-	7,865 (249,858) -	(294,942)	7,865 (544,800) -
Transfer to other reserves	_	(12,248)	12,248					_
Total contributions by and distributions to owners	7,971	(262,436)	12,472	(241,993)	_	(241,993)	(294,942)	(536,935)
Changes in ownership interests in subsidiaries Units issued to								
non-controlling interests Acquisitions of subsidiaries with	_	-	-	-	-	-	301,650	301,650
non-controlling interests Change in interests in subsidiaries without	-	-	-	-	-	-	97,798	97,798
change in control	-	8,099	(1,256)	6,843	-	6,843	(82,873)	(76,030)
Issuance costs incurred by subsidiaries	_	(826)		(826)	_	(826)	(2,897)	(3,723)
Total changes in ownership interests in subsidiaries Total transactions with	_	7,273	(1,256)	6,017	-	6,017	313,678	319,695
owners in their capacity as owners	7,971	(255,163)	11,216	(235,976)	_	(235,976)	18,736	(217,240)
Contributions by and distributions to perpetual securities holders								
Issue of perpetual securities, net of costs Distributions to perpetual	-	-	-	-	306,310	306,310	-	306,310
securities holders  Total contributions by and	_	_	_	_	(68,730)	(68,730)	_	(68,730)
distributions to perpetual securities holders	_	_	_	_	237,580	237,580	_	237,580
Closing balance at 30 September 2017	1,774,771	5,590,746	(210,839)	7,154,678	1,698,093	8,852,771	4,196,428	13,049,199

# **Statements of** Changes in Equity FOR THE YEAR ENDED 30 SEPTEMBER 2018 (CONT'D)

	Share Capital (Note 25) \$'000	Retained Earnings \$′000	Other Reserves (Note 26) \$'000	Share-based Compensation Reserve \$'000	Dividend Reserve \$'000	Total Equity \$'000
Company 2018						
Opening balance at 1 October 2017	1,774,771	3,014,352	198,624	18,494	180,130	4,987,747
Profit for the year		293,042	-	_	_	293,042
Total comprehensive income for the year  Contributions by and		293,042	-	-	-	293,042
distributions to owners Ordinary shares issued (Note 25) Employee share-based	9,961	_	(9,961)	(9,961)	-	-
expense Dividend paid (Note 29) Dividend proposed		- (70,305)	13,185 (180,130)	13,185 -	(180,130)	13,185 (250,435)
(Note 29)  Total contributions by and distributions		(180,545)	180,545		180,545	- (227.256)
to owners Closing balance	9,961	(250,850)	3,639	3,224	415	(237,250)
at 30 September 2018	1,784,732	3,056,544	202,263	21,718	180,545	5,043,539

# **Statements of** Changes in Equity FOR THE YEAR ENDED 30 SEPTEMBER 2018 (CONT'D)

	Share Capital (Note 25) \$'000	Retained Earnings \$′000	Other Reserves (Note 26) \$'000	Hedging Reserve \$'000	Share-based Compensation Reserve \$'000	Dividend Reserve \$'000	Total Equity \$′000
Company 2017							
Opening balance at 1 October 2016	1,766,800	3,033,213	202,100	3,700	18,600	179,800	5,002,113
Profit for the year	_	231,327	_	_	-	_	231,327
Other comprehensive income							
Net fair value change of cash flow hedges	_	_	(3,700)	(3,700)	_	_	(3,700)
Total comprehensive income for the year		231,327	(3,700)	(3,700)	_	-	227,627
Contributions by and distributions to owners							
Ordinary shares issued (Note 25) Employee share-based	7,971	-	(7,971)	-	(7,971)	-	-
expense	_	_	7,865	-	7,865	-	7,865
Dividend paid (Note 29) Dividend proposed	_	(70,058)	(179,800)	_	_	(179,800)	(249,858)
(Note 29)	_	(180,130)	180,130	_	_	180,130	_
Total contributions by and distributions							
to owners	7,971	(250,188)	224	_	(106)	330	(241,993)
Closing balance							
at 30 September 2017	1,774,771	3,014,352	198,624	_	18,494	180,130	4,987,747

# Consolidated **Cash Flow Statement**

FOR THE YEAR ENDED 30 SEPTEMBER 2018

			Group
	Note	2018 \$'000	2017 \$'000
CASH FLOW FROM OPERATING ACTIVITIES			
Profit after taxation		1,195,283	1,032,291
Adjustments for:			
Depreciation of property, plant and equipment	12	55,766	56,908
Fair value change on investment properties	11	(636,891)	(294,976)
Share of results of joint ventures and associates, net of tax	14	(240,959)	(185,229)
Amortisation of intangible assets	16	2,961	1,630
Impairment of intangible assets		156,323	-
(Gain)/loss on disposal of property, plant and equipment	4b	(83)	544
Write-back of allowance for doubtful trade receivables	4a	(97)	(531)
Bad debts written off		34	44
Write-down to net realisable value of properties held for sale	4a	30,685	_
Employee share-based expense	4c	18,880	17,297
Gain on acquisitions of subsidiaries	7	(17,947)	_
Gain on acquisitions of associates	7	-	(6,575)
Loss on disposal of an associate		20,383	_
Net fair value change on derivative financial instruments	4b	(36,787)	(659)
Interest income	5	(36,205)	(32,495)
Interest expense	6	316,325	153,519
Tax expense	8	281,637	215,732
Exchange difference		(113,133)	16,110
Operating profit before working capital changes		996,175	973,610
Change in trade and other receivables		(107,219)	41,911
Change in trade and other payables		287,702	(350,466)
Change in properties held for sale		(531,440)	447,140
Change in inventory		739	233
Cash generated from operations		645,957	1,112,428
Income taxes paid		(153,383)	(167,867)
Net cash generated from operating activities		492,574	944,561
CASH FLOW FROM INVESTING ACTIVITIES			
Acquisition of/development expenditure on investment properties		(1,334,735)	(830,325)
Purchase of property, plant and equipment	12	(83,742)	(52,350)
Proceeds from disposal of investment properties	11	476,512	(32/330)
Proceeds from disposal of property, plant and equipment		774	2,373
Net investments in/loans to joint ventures and associates		(55,745)	(543,466)
Repayments of loans from joint ventures and associates		39,000	127,403
Dividends from joint ventures and associates		197,312	160,074
Settlement of hedging instruments		(34,697)	19,989
Purchase of financial assets		(6,302)	10,000
Purchase of intangible assets		(5,696)	(11,083)
Interest received		31,576	46,010
Acquisitions of subsidiaries, net of cash acquired		(893,907)	(736,358)
Acquisition of non-controlling interests		(156,899)	(75,188)
(Placement)/uplift of structured deposits		(183,345)	164,135
Net cash used in investing activities		(2,009,894)	(1,728,786)
case as a manufacture accurates		(=,000,00-4)	(1,1 20,1 00)

# **Consolidated Cash Flow Statement**

FOR THE YEAR ENDED 30 SEPTEMBER 2018 (CONT'D)

		1	Group
	Note	2018	2017
	Note	\$′000	\$'000
CASH FLOW FROM FINANCING ACTIVITIES			
Contributions from non-controlling interests of subsidiaries			
without change in control		489,522	301,650
Dividends paid to non-controlling interests		(270,218)	(294,053)
Dividends paid to shareholders		(250,435)	(249,858)
Proceeds from bank borrowings		4,034,230	2,471,068
Repayment of bank borrowings		(2,898,574)	(2,100,491)
(Repayment)/proceeds from issue of bonds, net of costs		523,240	966,644
Proceeds from issue of perpetual securities, net of costs		339,726	306,310
Distributions to perpetual securities holders		(82,670)	(68,730)
Interest paid		(309,185)	(150,317)
Issuance costs		(6,869)	(3,723)
Repayment of amounts due to non-controlling interests		(9,214)	_
Proceeds from issue of shares by a subsidiary to non-controlling interests		_	1,159
Net cash generated from financing activities		1,559,553	1,179,659
Net change in cash and cash equivalents		42,233	395,434
Cash and cash equivalents at beginning of year		2,135,745	1,728,197
Effects of exchange rate on opening cash		(44,759)	12,114
Cash and cash equivalents at end of year		2,133,219	2,135,745
cash and cash equivalents at end of year		2,133,213	2,133,7 43
Cash and cash equivalents at end of year:			
Fixed deposits, current		878,567	804,074
Cash and bank balances		1,257,881	1,333,201
	22	2,136,448	2,137,275
Bank overdraft, unsecured	24	(3,229)	(1,530)
Cash and cash equivalents at end of year		2,133,219	2,135,745
Analysis of Acquisitions of Subsidiaries			
Net assets acquired:			
Investment properties		3,714,936	990,979
Property, plant and equipment		5,384	247,380
Investments in joint ventures and associates		261,330	_
Intangible assets		68,735	433
Properties held for sale		1,723	25,322
Inventories		-	45
Non-current assets		11	_
Trade and other receivables		49,114	12,957
Trade and other payables		(85,887)	(38,139)
Provision for taxation		(683)	_
Loans and borrowings		(1,801,401)	(434,923)
Deferred tax liabilities (net)		(108,954)	(16,098)
Cash and cash equivalents		373,627	24,315
Fair value of net assets		2,477,935	812,271
Less: Non-controlling interests		(679,397)	(97,798)
Less: Amount previously accounted for as an associate		(587,961)	_
Less: Deposits paid		-	(24,691)
Add: Acquisition-related costs capitalised		-	14,130
Gain on acquisitions of subsidiaries		(17,947)	-
Loss on disposal of an associate		20,383	-
Goodwill on acquisition of subsidiaries		54,521	56,761
Consideration paid in cash		1,267,534	760,673
Cash and cash equivalents of subsidiaries acquired		(373,627)	(24,315)
Cash flow on acquisition, net of cash and cash equivalents acquired	37	893,907	736,358

FOR THE YEAR ENDED 30 SEPTEMBER 2018

These notes form an integral part of the financial statements.

The financial statements for the financial year ended 30 September 2018 were authorised for issue in accordance with a resolution of the Directors on 26 November 2018.

#### 1. CORPORATE INFORMATION

Frasers Property Limited (formerly known as Frasers Centrepoint Limited) (the "Company") is a limited liability company incorporated and domiciled in Singapore. On 9 January 2014, the Company commenced trading on the Main Board of the Singapore Exchange Securities Trading Limited ("SGX-ST"). TCC Assets Limited, incorporated in the British Virgin Islands, is the immediate and ultimate holding company.

The registered office and principal place of business of the Company is located at 438 Alexandra Road, #21-00 Alexandra Point, Singapore 119958.

The principal activity of the Company is investment holding.

The principal activities of the significant subsidiaries, joint arrangements and associates are set out in Note 40.

#### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** 2.

#### 2.1 **Basis of Preparation**

The complete set of consolidated financial statements of the Company and its subsidiaries (collectively, the "Group") and the Group's interest in equity-accounted investees as at and for the year ended 30 September 2018 are prepared in accordance with Singapore Financial Reporting Standards ("FRS").

The consolidated financial statements of the Group and the balance sheet and statement of changes in equity of the Company are prepared on the historical cost basis except as disclosed in the accounting policies below.

The financial statements are presented in Singapore Dollars ("\$" or "S\$"). All financial information presented in Singapore Dollars has been rounded to the nearest thousand, unless otherwise stated.

The Group and the Company have applied the same accounting policies and methods of computation in the preparation of the financial statements for the current financial year and are consistent with those used in the previous financial year.

#### 2.2 Changes in accounting policies

#### (a) Revised standards

The Group has applied the following amendments for the first time for the annual period beginning on 1 October 2017:

- Disclosure Initiative (Amendments to FRS 7);
- Recognition of Deferred Tax Assets for Unrealised Losses (Amendments to FRS 12); and
- Clarification of the scope of FRS 112 (Improvements to FRSs 2016).

Other than the amendments to FRS 7, the adoption of these amendments did not have any impact on the current or prior period and is not likely to affect future periods.

#### **(b)** Disclosure Initiative (Amendment to FRS 7)

From 1 October 2017, as a result of the amendments to FRS 7, the Group has provided additional disclosure in relation to the changes in liabilities arising from financial activities for the year ended 30 September 2018. Comparative information has not been presented (see Note 24).

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

#### 2.3 **Significant Accounting Judgements and Estimates**

The preparation of the Group's consolidated financial statements in conformity with FRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses and the disclosure of contingent liabilities at the reporting date. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgements about carrying values of assets and liabilities and which are not readily apparent from other sources.

Estimates and underlying assumptions are revised on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods, if the revision affects both current and future periods.

#### (a) **Key Sources of Estimation Uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### (i) Revenue Recognition and Estimation of Total Development Costs

For Singapore property development projects under progressive payment scheme, the Group recognises revenue and cost of sales from development properties held for sale based on the percentage of completion method. The stage of completion is measured in accordance with the accounting policy stated in Note 2.19. Estimates are required in determining the total estimated development costs which will affect the stage of completion. In making these assumptions, the Group relies on references to information such as current offers and/or recent contracts with contractors and suppliers, estimation of construction and material costs based on historical experience, and the work of professional surveyors and architects. Revenue from development properties held for sale is disclosed in Note 3.

## Valuation of Completed Investment Properties

The Group's completed investment properties are stated at their fair values, which are determined annually. The fair values are based on independent professional valuations conducted annually, except for certain overseas properties whereby valuations are performed internally every year and at least once every two years; independent professional valuations are obtained for cross-checking purposes. The fair value of completed investment properties is determined using a combination of the market comparison method, discounted cash flow method and capitalisation method. These estimated market values may differ from the prices at which the Group's completed investment properties could be sold at a particular time, since actual selling prices are negotiated between willing buyers and sellers. Also, certain estimates require an assessment of factors not within the directors' control, such as overall market conditions. As a result, actual results of operations and realisation of these completed investment properties could differ from the estimates set forth in these financial statements, and the difference could be significant. The carrying amount of completed investment properties is disclosed in Note 11.

The Group's valuation policies and procedures are disclosed in Notes 11 and 32.

#### (iii) Valuation of Investment Properties under Construction ("IPUC")

IPUC are measured at fair value if they can be reliably determined. If fair values cannot be reliably determined, then IPUC are recorded at cost. The fair values of IPUC are determined using a combination of market comparison method, discounted cash flow method, capitalisation method and residual land value method which considers the significant risks which are relevant to the development process, including but not limited to construction and letting risks.

The Group's valuation policies and procedures are disclosed in Notes 11 and 32.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.3 Significant Accounting Judgements and Estimates (cont'd)

#### (a) Key Sources of Estimation Uncertainty (cont'd)

#### (iv) Net Realisable Value of Properties Held for Sale

Properties held for sale are carried at lower of cost and net realisable value.

A write-down to net realisable value is made for properties held for sale when the net realisable value has fallen below cost. In arriving at estimates of net realisable values, management considers factors such as current market conditions, recent selling prices of the development properties and comparable development properties less the estimated costs of completion and the estimated costs necessary to make the sale.

The carrying amounts of properties held for sale are disclosed in Note 20.

#### (v) Impairment of Intangible Assets

Impairment exists when the carrying value of an asset or CGU exceeds its recoverable amount, which is the higher of its fair value less costs of disposal and its value in use. The fair value less costs of disposal calculation is based on available data from binding sales transactions, conducted at arm's length, for similar assets or observable market prices less incremental costs for disposing of the asset. The value in use calculation is based on a discounted cash flow ("DCF") model. The cash flows are derived from the budget for the next five to ten years and do not include restructuring activities that the Group is not yet committed to or significant future investments that will enhance the asset's performance of the CGU being tested. The recoverable amount is sensitive to the discount rate used for the DCF model as well as the expected future cash inflows and the growth rate used for extrapolation purposes. These estimates are most relevant to goodwill and brands recognised by the Group. The key assumptions used to determine the recoverable amount for the different CGUs are disclosed and further explained in Note 16.

The valuations of the goodwill arising from business combinations and brands are disclosed in Notes 16 and 37.

#### (vi) **Income Taxes**

The Group has exposure to income taxes in numerous jurisdictions. Significant assumptions are required in determining the group-wide provision for income taxes. The ultimate tax determination of taxability of income and deductibility of expenses from certain transactions are uncertain during the ordinary course of business. The tax computations of newly created tax consolidated groups arising from business combinations would also be subject to uncertainty and formal assessment by tax authorities. The Group recognises the liabilities for expected tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recognised, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made. The carrying amounts of provision for taxation, deferred tax assets and liabilities are as disclosed in the Group's balance sheet.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

#### 2.3 Significant Accounting Judgements and Estimates (cont'd)

#### Key Sources of Estimation Uncertainty (cont'd) (a)

#### **Land Appreciation Tax** (vii)

Under the Provisional Regulations on Land Appreciation Tax ("LAT") implemented upon the issuance of the Provisional Regulations of the People's Republic of China on 27 January 1995, all gains arising from the transfer of real estate property in China effective from 1 January 1994 are subject to LAT at progressive rates ranging from 30% to 60% on the appreciation of land value, being the proceeds of sales of properties less deductible expenditure including amortisation of land use rights, borrowing costs and all property development expenditure.

The subsidiaries of the Group engaging in property development business in China are subject to land appreciation tax. However, the implementation of this tax varies amongst China cities and the Group has not finalised its land appreciation tax returns with various tax authorities. Accordingly, significant judgement is required in determining the amount of land appreciation and related taxes. The ultimate tax determination is uncertain during the ordinary course of business. The Group recognises these liabilities based on management's best estimates. When the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the provisions for land appreciation tax and consequently, corporate income tax in the period in which such determination is made.

#### **(b)** Critical Judgements made in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the following judgements, apart from those involving estimations, which have significant effects on the amounts recognised in the consolidated financial statements:

#### (i) Operating Lease Commitments – Group as Lessor

The Group has entered into commercial property leases on its investment property portfolio. The Group has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties which are leased out on operating leases.

#### (ii) **Classification of Property**

In determining whether a property is classified as investment property or property, plant and equipment, the Group determines the business model and how much space is allocated to ancillary services. The Group further analyses whether the quantum of other income derived from ancillary services rendered is significant as compared to total revenue and other qualitative factors such as the accommodation and amenities offerings.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

#### 2.3 Significant Accounting Judgements and Estimates (cont'd)

#### Critical Judgements made in Applying Accounting Policies (cont'd) **(b)**

#### (iii) **Business Combinations**

The Group acquires subsidiaries that own real estate. At the time of acquisition, the Group considers whether each acquisition represents the acquisition of a business or the acquisition of an asset. The Group accounts for an acquisition as a business combination where an integrated set of activities is acquired in addition to the property. More specifically, consideration is made of the extent to which significant processes are acquired and, in particular, the extent of services provided by the subsidiary (e.g. maintenance, cleaning, security, bookkeeping, hotel services). For example, the Group assessed the acquisitions of the subsidiaries as disclosed in Note 37(a) as purchases of businesses because of the strategic management function and associated processes purchased along with the investment and development properties.

When the acquisition of a subsidiary does not represent a business, it is accounted for as an acquisition of a group of assets and liabilities. The cost of the acquisition is allocated to the assets and liabilities acquired based upon their relative fair values, and no goodwill or deferred tax is recognised.

#### **Basis of Consolidation and Business Combinations** 2.4

#### **Basis of Consolidation** (a)

The financial year of the Company and all its subsidiaries ends on 30 September unless otherwise stated. The consolidated financial statements incorporate the financial statements of the Company and all its subsidiaries made up to 30 September. The financial statements of subsidiaries are prepared using consistent accounting policies. Adjustments are made to any dissimilar material accounting policies to conform to the Group's significant accounting policies. A list of the Group's significant subsidiaries is disclosed in Note 40.

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries as at the reporting date.

All intra-group balances, income and expenses and unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Losses within a subsidiary are attributed to the non-controlling interest ("NCI") even if that results in a deficit balance.

#### **(b) Business Combinations**

Business combinations are accounted for by applying the acquisition method. Identifiable assets acquired, liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Acquisition-related costs, other than those associated with the issue of debt or equity securities, incurred in connection with a business combination are recognised as expenses in the periods in which the costs are incurred and the services are received.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### Basis of Consolidation and Business Combinations (cont'd) 2.4

#### **Business Combinations (cont'd) (b)**

Any contingent consideration payable is recognised at fair value at the acquisition date and included in the consideration transferred. Subsequent changes to the fair value of the contingent consideration is recognised in the profit statement. If the contingent consideration is classified as equity, it is not remeasured until it is finally settled within equity.

In business combinations achieved in stages, previously held equity interests in the acquiree are remeasured to fair value at the acquisition date and any corresponding gain or loss is recognised in the profit statement.

The Group elects for each individual business combination, whether NCI in the acquiree (if any), that are present ownership interests and entitle their holders to a proportionate share of net assets in the event of liquidation, is recognised on the acquisition date at fair value, or at the NCI's proportionate share of the acquiree's identifiable net assets. Other components of NCI are measured on their acquisition date at fair value, unless another measurement basis is required by another FRS.

Any excess of the sum of the fair value of the consideration transferred in the business combination, the amount of NCI in the acquiree (if any), and the fair value of the Group's previously held equity interest in the acquiree (if any), over the net fair value of the acquiree's identifiable assets and liabilities is recorded as goodwill. The accounting policy for goodwill is disclosed in Note 2.10(a). When the excess is negative, a bargain purchase is recognised in the profit statement on the acquisition date.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in the profit statement.

When share-based payment awards (replacement awards) are exchanged for awards held by the acquiree's employees (acquiree's awards) and relate to past services, then all or a portion of the amount of the acquirer's replacement awards is included in measuring the consideration transferred in the business combination. This determination is based on the market-based value of the replacement awards compared with the market-based value of the acquiree's awards and the extent to which the replacement awards relate to past and/or future service.

# Transactions with NCI

NCI represent the equity in subsidiaries not attributable, directly or indirectly, to owners of the Company and are presented separately in the consolidated profit statement and consolidated statement of comprehensive income, and within equity in the consolidated balance sheet, separately from the equity attributable to owners of the Company. Changes in the Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. In such circumstances, the carrying amounts of the controlling and non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the NCI is adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributable to owners of the Company.

# Loss of Control

Upon the loss of control, the Group derecognises the assets and liabilities of the subsidiary, any NCI and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in profit statement. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently, it is accounted for as an equityaccounted investee or as an available-for-sale financial asset depending on the level of influence retained.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.4 Basis of Consolidation and Business Combinations (cont'd)

#### **Property Acquisitions and Business Combinations** (c)

Where property is acquired, via corporate acquisitions or otherwise, management considers the substance of the assets and activities of the acquired entity in determining whether the acquisition represents the acquisition of a business. The basis of the judgement is set out in Note 2.3(b)(iii).

Where such acquisitions are not judged to be an acquisition of a business, they are not treated as business combinations. In such cases, the acquirer shall identify and recognise the individual identifiable asset acquired and liabilities assumed. The cost to acquire the corporate entity is allocated between the identifiable assets and liabilities of the entity based on their relative fair values at the acquisition date. Such a transaction or event does not give rise to goodwill.

#### (d) Acquisitions from entities under common control

Business combinations arising from transfers of interests in entities that are under the control of the shareholder that controls the Group are accounted for as if the acquisition had occurred at the beginning of the earliest comparative year presented or, if later, at the date that common control was acquired are recognised at the carrying amounts recognised previously in the Group controlling shareholder's consolidated financial statements. The components of equity of the acquired entities are added to the same components within Group equity and any gain/loss arising is recognised directly in equity.

#### **Investments in Subsidiaries** 2.5

A subsidiary is an investee that is controlled by the Group. The Group controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

In the Company's separate financial statements, investments in subsidiaries are carried at cost less impairment losses.

#### 2.6 **Joint Arrangements and Associates**

A joint arrangement is a contractual arrangement whereby two or more parties have joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

A joint arrangement is classified either as joint operation or joint venture, based on the rights and obligations of the parties to the arrangement.

To the extent the joint arrangement provides the Group with rights to the assets and obligations for the liabilities relating to the arrangement, the arrangement is a joint operation. To the extent the joint arrangement provides the Group with rights to the net assets of the arrangement, the arrangement is a joint venture.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

#### 2.6 Joint Arrangements and Associates (cont'd)

#### **Joint Operations** (a)

The Group recognises in relation to its interest in a joint operation, its:

- assets, including its share of any assets held jointly;
- liabilities, including its share of any liabilities incurred jointly;
- revenue from the sale of its share of the output arising from the joint operation;
- share of the revenue from the sale of the output by the joint operation; and
- expenses, including its share of any expenses incurred jointly.

The Group accounts for the assets, liabilities, revenues and expenses relating to its interests in a joint operation in accordance with the accounting policies applicable to the particular assets, liabilities, revenues and expenses.

#### **(b)** Joint Ventures and Associates

An associate is an entity over which the Group has significant influence over the financial and operating policy decisions of the investee but does not have control or joint control of those policies. Significant influence is presumed to exist when the Group holds 20% or more of the voting power of another entity.

The Group accounts for its investments in associates and joint ventures using the equity method from the date on which it becomes an associate or joint venture.

On acquisition of the investment, any excess of the cost of the investment over the Group's share of the net fair value of the investee's identifiable assets and liabilities is accounted as goodwill and is included in the carrying amount of the investment. Any excess of the Group's share of the net fair value of the investee's identifiable assets and liabilities over the cost of the investment is included as income in the determination of the entity's share of the associate's or joint venture's profit or loss in the period in which the investment is acquired.

Under the equity method, the investments in associates or joint ventures are carried on the balance sheet at cost plus post-acquisition changes in the Group's share of net assets of the associates or joint ventures. The profit statement reflects the share of results of the operations of the associates or joint ventures. Distributions received from associates or joint ventures reduce the carrying amount of the investment. Where there has been a change recognised in other comprehensive income ("OCI") by the associates or joint ventures, the Group recognises its share of such changes in OCI. Unrealised gains and losses resulting from transactions between the Group and associates or joint ventures are eliminated to the extent of the interest in the associates or joint ventures.

When the Group's share of losses in an associate or joint venture equals or exceeds its interest in the associate or joint venture, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate or joint venture.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investments in associates or joint ventures. The Group determines at the end of each reporting period whether there is any objective evidence that the investment in the associate or joint venture is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate or joint venture and its carrying value and recognises the amount in the profit statement.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.6 Joint Arrangements and Associates (cont'd)

#### Joint Ventures and Associates (cont'd) **(b)**

Goodwill that forms part of the carrying amount of an investment in an associate or a joint venture is not recognised separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in an associate or a joint venture is tested for impairment as a single asset when there is objective evidence that the investment in an associate or a joint venture may be impaired.

The financial statements of joint ventures and associates are prepared at the same reporting date as the Group. Where the accounting period of the joint ventures and associates is not co-terminous with that of the Group, the share of results is arrived at from the last audited financial statements available and unaudited management financial statements to the end of the accounting period. Where necessary, adjustments are made to bring the accounting policies in line with those of the Group.

In the Company's separate financial statements, interests in joint ventures and associates are carried at cost less impairment losses.

#### **Investment Properties** 2.7

#### (a) **Completed Investment Properties**

Completed investment properties are held either to earn rental income or for capital appreciation or both, rather than for use in the production or supply of goods or services, or for administrative purposes, or for sale in the ordinary course of business and are treated as non-current assets.

Completed investment properties are measured at cost on initial recognition. Costs include expenditure that is directly attributable to the acquisition of investment properties. Subsequent to recognition, completed investment properties are measured at fair value and gains or losses arising from changes in the fair value of completed investment properties are included in the profit statement in the year in which they arise.

Completed investment properties are derecognised when either they have been disposed of or when the completed investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of a completed investment property are recognised in the profit statement in the year of retirement or disposal. When an investment property that was previously classified as property, plant and equipment is sold, any related amount included in the revaluation reserve is transferred to retained earnings.

Transfers are made to or from completed investment properties only when there is a change in use. For a transfer from completed investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. For a transfer from owner-occupied property to completed investment property, the property is accounted for in accordance with the accounting policy for property, plant and equipment up to the date of change in use.

#### **(b) Investment Properties under Construction**

IPUC are initially stated at cost, which includes cost of land and construction, related overhead expenditure and financing charges incurred during the period of construction and up to the completion of construction.

IPUC are subsequently measured at fair value annually and on completion, with changes in fair values being recognised in the profit statement when fair value can be measured reliably.

When completed, IPUC are transferred to completed investment properties.

IPUC for which fair value cannot be determined reliably is measured at cost less impairment.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

#### 2.8 **Properties Held for Sale**

#### Development Properties Held for Sale (a)

Development properties held for sale are properties acquired or being constructed for sale in the ordinary course of business, rather than being held for the Group's own use, rental or capital appreciation.

Development properties held for sale are held as inventories and are measured at the lower of cost and net realisable value.

The costs of development properties held for sale include:

- freehold and leasehold rights for land;
- amounts paid to contractors for construction; and
- borrowing costs, planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, construction overheads and other related costs.

Non-refundable commissions paid to sales or marketing agents on the sale of real estate units are expensed when incurred.

Net realisable value of development properties held for sale is the estimated selling price in the ordinary course of business, based on market prices at the end of the reporting period and discounted for the time value of money if material, less the estimated costs of completion and the estimated costs necessary to make the sale.

Development properties held for sale are stated at cost plus attributable profits less progress billings if their revenue is recognised based on percentage of completion method (see accounting policy for revenue recognition disclosed in Note 2.19).

Where revenue is recognised upon completion, development properties held for sale are stated at cost and payments received from purchasers prior to completion are included in "trade and other payables" as "progress billings received in advance".

Progress billings not yet paid by customers are included within "trade and other receivables".

The costs of development properties recognised in the profit statement on disposal are determined with reference to the specific costs incurred on the property sold.

When completed, development properties held for sale are transferred to completed properties held for sale.

#### **(b)** Completed Properties Held for Sale

Completed properties held for sale are stated at the lower of cost and net realisable value. Costs include cost of land and construction, related overhead expenditure, and financing charges and other related costs incurred during the period of development.

A write-down to net realisable value is made when it is anticipated that the net realisable value has fallen below cost.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

#### 2.9 **Property, Plant and Equipment**

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment. The cost of an asset comprises its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use and estimate of the costs of dismantling and removing the items and restoring the site on which they are located when the Group has an obligation to remove the asset or restore the site. Expenditure for additions, improvements and renewals are capitalised and expenditure for maintenance and repair are charged to the profit statement. Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment. When assets are sold or retired, their cost and accumulated depreciation are removed from the financial statements and any gain or loss resulting from their disposal is included in the profit statement.

Property, plant and equipment except freehold lands, leasehold lands of more than 100 years and assets under construction, are depreciated on the straight line method so as to write-off the cost of the assets over their estimated useful lives. No depreciation is provided on freehold lands, leasehold lands of more than 100 years and assets under construction. The estimated useful lives of the Group's property, plant and equipment are as follows:

Leasehold lands (less than 100 years) Buildings Equipment, furniture and fittings Others1

Lease term 50 years 2 to 10 years 5 to 10 years

Others include motor vehicles.

Depreciation is recognised from the date that the property, plant and equipment are installed and are ready for use, or in respect of internally constructed assets, from the date that the asset is completed and ready for use.

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

The estimated useful lives, depreciation method and residual values are reviewed periodically to ensure that the method and period of depreciation are consistent with the expected pattern of economic benefits from items of property, plant and equipment.

Assets under construction are stated at cost and are not depreciated. Expenditure relating to assets under construction (including borrowing costs) are capitalised when incurred. Depreciation will commence when the development is completed.

## Reclassification to Investment Property

When the use of a property changes from owner-occupied to investment property, the property is remeasured to fair value and reclassified accordingly. Any gain arising on remeasurement is recognised in the profit statement to the extent that it reverses a previous impairment loss on the specific property, with any remaining gain recognised in OCI and presented in the revaluation reserve in equity. Any loss is recognised immediately in the profit statement. When the property is sold, the related amount in the revaluation reserve is transferred to retained earnings.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

### 2.10 Intangible Assets

Intangible assets acquired separately are measured initially at cost. The cost of intangible assets acquired in a business combination is their fair value as at the date of acquisition. Following initial acquisition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. Internally generated intangible assets, excluding capitalised development costs, are not capitalised and expenditure is reflected in the profit statement in the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite useful lives are amortised over the estimated useful lives and assessed for impairment whenever there is an indication that the intangible assets may be impaired. The amortisation period and the amortisation method are reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite useful lives is recognised in the profit statement in the expense category consistent with the function of the intangible asset.

Intangible assets with indefinite useful lives or not yet available for use are tested for impairment annually, or more frequently if the events and circumstances indicate that the carrying value may be impaired either individually or at the CGU level. Such intangible assets are not amortised. The useful life of an intangible asset with an indefinite useful life is reviewed annually to determine whether the useful life assessment continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the profit statement when the asset is derecognised.

#### Goodwill (a)

Goodwill acquired in a business combination is initially measured at cost. Following initial recognition, goodwill is measured at cost less accumulated impairment losses.

Goodwill is reviewed for impairment, at least annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

#### **(b) Brands**

The brands were acquired in business combinations. The useful lives of the brands are estimated to be indefinite because based on the current market share of the brands, management believes there is no foreseeable limit to the period over which the brands are expected to generate net cash inflows for the Group.

#### (c) Favourable Leases

Favourable leases acquired in a business combination are initially measured at cost and are amortised on a straight line basis over the lease term of 35 to 70 years.

#### (d) Software

Software are initially capitalised at cost, which includes the purchase prices (net of any discounts and rebates) and other directly attributable costs of preparing the asset for its intended use.

Subsequent to initial recognition, software are amortised to the profit statement on a straight line basis over their estimated useful lives of 3 to 10 years.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

#### **Non-Derivative Financial Assets** 2.11

#### Initial Recognition and Measurement (a)

Non-derivative financial assets within the scope of FRS 39 are classified as either non-derivative financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, or availablefor-sale financial assets, as appropriate. Non-derivative financial assets are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instrument.

When non-derivative financial assets are recognised initially, they are measured at fair value, plus, in the case of non-derivative financial assets not at fair value through profit or loss, directly attributable transaction costs. The Group determines the classification of its non-derivative financial assets at initial recognition.

#### **(b)** Subsequent Measurement

The subsequent measurement of non-derivative financial assets depends on their classification as follows:

#### (i) Loans and Receivables

Non-derivative financial assets with fixed or determinable payment that are not quoted in an active market are classified as loans and receivables. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less impairment. Gains and losses are recognised in the profit statement when the loans and receivables are derecognised or impaired, and through the amortisation process.

#### (ii) Available-for-Sale Financial Assets

Available-for-sale financial assets are those that are not classified in any of the other categories. After initial recognition, available-for-sale financial assets are measured at fair value, with any resultant gain or loss recognised in OCI, except that impairment losses, foreign exchange gains and losses on debt instruments and interest calculated using the effective interest method are recognised in the profit statement. The cumulative gain or loss previously recognised in OCI is reclassified from equity to the profit statement as a reclassification adjustment when the financial asset is derecognised.

Investments in equity instruments whose fair value cannot be reliably measured are measured at cost less impairment loss.

#### (c) Derecognition

A non-derivative financial asset is derecognised when the contractual rights to receive cash flows from the asset have expired, or it transfers the rights to receive the contractual cash flows on the non-derivative financial asset in a transaction in which substantially all the risks and rewards of ownership of the nonderivative financial asset are transferred, or it neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control over the transferred asset. Any interest in transferred non-derivative financial assets that is created or retained by the Group is recognised as a separate asset or liability.

On derecognition of a non-derivative financial asset in its entirety, the difference between the carrying amount and the sum of the consideration received (including any new asset obtained less any new liability assumed) and any cumulative gain or loss that has been recognised in OCI is recognised in the profit statement.

Non-derivative financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

### 2.12 Cash and Cash Equivalents

Cash on hand and in banks and fixed deposits which are held to maturity are classified and accounted for as loans and receivables under FRS 39. The accounting policy is stated in Note 2.11.

### 2.13 Non-Derivative Financial Liabilities

#### Initial Recognition and Measurement (a)

Non-derivative financial liabilities within the scope of FRS 39 are classified as other financial liabilities. The non-derivative financial liabilities are recognised when, and only when, the Group becomes a party to the contractual provisions of the financial instrument.

Non-derivative financial liabilities are recognised initially at fair value plus directly attributable transaction costs.

#### **(b)** Subsequent Measurement

Subsequent to initial recognition, non-derivative financial liabilities are measured at amortised cost using the effective interest method.

#### (c) Derecognition

A non-derivative financial liability is derecognised when the obligation under the liability is discharged or cancelled or has expired.

Where an existing non-derivative financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the profit statement.

Non-derivative financial assets and liabilities are offset and the net amount presented in the balance sheet when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

### 2.14 Derivative Financial Instruments

The Group uses derivative financial instruments to hedge against risks associated with foreign currency and interest rate fluctuations. Embedded derivatives are separated from the host contract and accounted for separately if the economic characteristics and risks of the host contract and the embedded derivative are not closely related, a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative, and the combined instrument is not measured at fair value through the profit statement.

Foreign exchange forward contracts are used to hedge its risks associated primarily with foreign currency fluctuations. Interest rate swaps are used to hedge its risks associated with interest rate fluctuations. Cross currency interest rate swaps and cross currency swaps are also used to hedge its risks associated with foreign currency and interest rate fluctuations. It is the Group's policy not to trade in derivative financial instruments.

Derivatives are initially recognised at fair value; any attributable transaction costs are recognised in the profit statement on the date a derivative contract is entered into. Subsequent to initial recognition, derivatives are measured at their fair value. The changes in fair value of any derivative instruments that do not qualify for hedge accounting are recognised immediately in the profit statement.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

### 2.14 Derivative Financial Instruments (cont'd)

The Group applies hedge accounting for certain hedging relationships which qualify for hedge accounting. For the purpose of hedge accounting, these hedges are classified as cash flow hedges. On initial designation of the derivative as the hedging instrument, the Group formally documents the relationship between the hedging instrument and the hedged item, including the risk management objectives and strategy in undertaking the hedge transaction and the hedged risk, together with the methods that will be used to assess the effectiveness of the hedging relationship. The Group makes an assessment, both at the inception of the hedge relationship as well as on an ongoing basis, of whether the hedging instruments are expected to be 'highly effective' in offsetting the changes in the fair value or cash flows of the respective hedged items attributable to the hedged risk, and whether the actual results of each hedge are within a range of 80% to 125%.

# Cash Flow Hedges

For cash flow hedges, the effective portion of the gain or loss on the hedging instrument is recognised directly in OCI in hedging reserve, while any ineffective portion is recognised immediately in the profit statement. Amounts recognised in OCI are transferred to the profit statement when the hedged transaction affects the profit statement, such as when the hedged financial income or financial expense is recognised or when a forecast sale occurs.

Where the hedged item is a non-financial asset or non-financial liability, the amounts accumulated in equity is retained in OCI and reclassified to the profit statement in the same period or periods during which the non-financial item affects the profit statement.

If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated or exercised, or the designation is revoked, then hedge accounting is discontinued prospectively. If the forecast transaction is no longer expected to occur, amounts previously recognised in shareholders' equity are transferred to the profit statement.

## Hedge of Net Investment in a Foreign Operation

The Group applies hedge accounting to foreign currency differences arising between the functional currency of the foreign operation and the parent's functional currency, regardless of whether the net investment is held directly or through an intermediate parent.

In the entities' financial statements, foreign currency differences arising from the re-translation of a financial liability designated as a hedge of a net investment in a foreign operation are recognised in the profit statement. On consolidation, such differences are recognised in OCI and presented in the foreign currency translation reserve in the shareholders' equity, to the extent that the hedge is effective. To the extent that the hedge is ineffective, such differences are recognised in the profit statement. When the hedged net investment is disposed, the cumulative amount in OCI is transferred to the profit statement.

### 2.15 Provisions

Provisions are recognised when there is a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. Where the effect of time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.16 Impairment

#### Impairment of Non-Financial Assets (a)

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, the Group makes an estimate of the asset's recoverable amount.

An impairment loss is recognised if the carrying amount of an asset or its related CGU exceeds its recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs. Subject to an operating segment ceiling test, for the purposes of goodwill impairment testing, CGUs to which goodwill has been allocated are aggregated so that the level at which impairment testing is performed reflects the lowest level at which goodwill is monitored for internal reporting purposes. Goodwill acquired in a business combination is allocated to groups of CGUs that are expected to benefit from the synergies of the combination.

Impairment losses of continuing operations are recognised in the profit statement, except for assets that are previously revalued where the revaluation was taken to OCI. In this case, the impairment is also recognised in OCI up to the amount of any previous revaluation. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the CGU (group of CGUs) and then to reduce the carrying amounts of the other assets in the CGU (group of CGUs) on a pro rata basis.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Reversal of an impairment loss is recognised in the profit statement unless the asset is measured at revalued amount, in which case the reversal is treated as a revaluation increase. After such a reversal, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

The Group does not reverse in a subsequent period, any impairment loss recognised for goodwill.

#### **(b)** Impairment of Financial Assets

The Group assesses at each reporting date whether there is any objective evidence that a financial asset or group of financial assets is impaired.

## Financial Assets Carried at Amortised Cost

For financial assets carried at amortised cost, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognised are not included in a collective assessment of impairment.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

#### 2.16 Impairment (cont'd)

#### Impairment of Financial Assets (cont'd) **(b)**

#### (i) Financial Assets Carried at Amortised Cost (cont'd)

In assessing collective impairment, the Group uses historical trends of the probability of default, the timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or less than that suggested by historical trends.

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flow discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The amount of the loss is recognised in the profit statement.

When the asset becomes uncollectible, the carrying amount of impaired financial asset is reduced directly or if an amount was charged to the allowance account, the amounts charged to the allowance account are written off against the carrying value of the financial asset.

To determine whether there is objective evidence that an impairment loss on financial assets has been incurred, the Group considers factors such as the probability of insolvency or significant financial difficulties of the debtor and default or significant delay in payments.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. Any subsequent reversal of an impairment loss is recognised in the profit statement, to the extent that the carrying value of the asset does not exceed its amortised cost at the reversal date.

#### (ii) Available-for-Sale Financial Assets

In the case of equity investments classified as available-for-sale, objective evidence of impairment include (i) significant financial difficulty of the issuer or obligor, (ii) information about significant changes with an adverse effect that have taken place in the technological, market, economic or legal environment in which the issuer operates, and indicates that the cost of the investment in equity instrument may not be recovered; and (iii) a significant or prolonged decline in the fair value of the investment below its costs. 'Significant' is to be evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost.

If an available-for-sale financial asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortisation) and its current fair value, less any impairment loss previously recognised in the profit statement, is transferred from equity to the profit statement. Reversals in respect of equity instruments classified as available-for-sale are not recognised in the profit statement. Increase in the fair value after impairment are recognised directly in OCI. Reversals of impairment losses on debt instruments are reversed through the profit statement, if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognised in the profit statement.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### 2.17 Income Taxes

Tax expense comprises current and deferred tax. Current tax and deferred tax is recognised in the profit statement except to the extent that it relates to a business combination, or items recognised directly in equity or in OCI.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries, associates and joint arrangements to the extent that the Group is able to control the timing of the reversal of the temporary difference and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

The measurement of deferred taxes reflects the tax consequences that would follow the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. For investment property that is measured at fair value, the presumption that the carrying amount of the investment property will be recovered through sale has not been rebutted. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

# 2.18 Borrowing Costs

Borrowing costs are capitalised as part of the cost of a qualifying asset if they are directly attributable to the acquisition, construction or production of that asset. Capitalisation of borrowing costs commences when the activities to prepare the asset for its intended use or sale are in progress and the expenditure and borrowing costs are incurred. Borrowing costs are capitalised until the assets are substantially completed for their intended use or sale. All other borrowing costs are expensed in the period they occur using the effective interest method. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

### 2.19 Revenue Recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is made. Revenue is measured at the fair value of consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty. The following specific recognition criteria must also be met before revenue is recognised:

#### Properties Held for Sale (a)

# Sale of Completed Properties

Revenue from completed properties is recognised when the risks and rewards of ownership have been transferred to the purchaser either through the transfer of legal title or equitable interest in the properties, which is normally on unconditional exchange of contracts. For conditional exchanges, sales are recognised only when all the significant conditions are satisfied.

#### (ii) Sale of Properties under Development

The Group recognises revenue on properties under development when the significant risks and rewards of ownership have been transferred to the purchasers. For residential development projects under progressive payment scheme in Singapore, whereby the legal terms in the sales contracts result in continuous transfer of work-in-progress to the purchasers, revenue is recognised based on the percentage of completion method. Under the percentage of completion method, profit is brought into the profit statement only in respect of finalised sales contracts and to the extent that such profit relates to the progress of construction work. The progress of construction work is measured by the proportion of the construction and related costs incurred to date to the estimated total construction and related costs for each project.

For executive condominium projects in Singapore, residential development projects under deferred payment scheme in Singapore and overseas development projects, revenue will be recognised upon the transfer of significant risks and rewards of ownership, which generally coincides with the time the development units are delivered to the purchasers.

#### **(b)** Rental Income

Rental and related income from completed investment properties are recognised on a straight line basis over the lease term commencing on the date from which the lessee is entitled to exercise its right to use the leased asset.

#### Hotel Income (c)

Revenue from hotel operations is recognised on an accrual basis, upon rendering of the relevant services.

#### (d) Dividends

Dividend income is recognised when the Group's right to receive the payment is established.

#### (e) Interest Income

Interest income is recognised using the effective interest method.

#### **(f)** Management Fees

Management fee is recognised on an accrual basis.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D) 2.

#### 2.20 **Foreign Currencies**

#### **Functional Currency** (a)

Items included in the financial statements of each entity in the Group are measured using the currency that best reflects the economic substance of the underlying events and circumstances relevant to the entity (the "functional currency"). The consolidated financial statements and financial statements of the Company are presented in Singapore Dollars, the functional currency of the Company.

#### **(b)** Foreign Currency Transactions

Transactions in foreign currencies are measured in the respective functional currencies of the Company and its subsidiaries at rates of exchange approximating those ruling at transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the rates ruling at the reporting date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortised cost in foreign currency translated at the exchange rate at the end of the year. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rates ruling at the initial transaction dates. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured.

Foreign currency differences arising on the settlement of monetary items or on translating monetary items at the reporting date are recognised in the profit statement except for:

- (i) available-for-sale equity instruments (except impairment in which case foreign currency differences that have been recognised in OCI are reclassified to the profit statement);
- (ii) a financial liability designated as a hedge of the net investment in a foreign operation to the extent that the hedge is effective; and
- (iii) qualifying cash flow hedges to the extent the hedges are effective.

#### (c) Foreign Currency Translation

The results and financial position of foreign operations are translated into Singapore Dollars using the following procedures:

- assets and liabilities are translated at the closing rate ruling at that reporting date; and
- income and expenses are translated at average exchange rates for the year, which approximates the exchange rates at the dates of the transactions.

All resulting exchange differences are taken directly to OCI and accumulated in the foreign currency translation reserve in equity.

However, if the foreign operation is a non-wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the NCI. When a foreign operation is disposed such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to the profit statement as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to NCI. When the Group disposes of only part of its investment in an associate or joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to the profit statement as part of the gain or loss on disposal.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely to occur in the foreseeable future, foreign exchange gains and losses arising from such a monetary item that are considered to form part of a net investment in a foreign operation are recognised in OCI and are accumulated in the foreign currency translation reserve in equity.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

# 2.21 Employee Benefits

### (a) Defined Contribution Plan

As required by law, the Group makes contributions to state pension schemes in accordance with local regulatory requirements. The pension contributions are recognised as compensation expense in the same period as the employment that gives rise to the contribution.

## (b) Employee Leave Entitlement

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for leave as a result of services rendered by employees up to the reporting date.

# (c) Equity Plans

For equity-settled share-based payment transactions, the fair value of the services received is recognised as an expense with a corresponding increase in equity over the vesting period during which the employees become unconditionally entitled to the equity instrument. The fair value of the services received is determined by reference to the fair value of the equity instrument granted at the grant date. At each reporting date, the number of equity instruments that are expected to be vested are estimated. The impact of the revision of the original estimates is recognised as an expense and as a corresponding adjustment to equity over the remaining vesting period, unless the revision to the original estimates is due to market conditions. No adjustment is made if the revision or actual outcome differs from the original estimates due to market conditions.

For cash-settled share-based payment transactions, the fair value of the goods or services received is recognised as an expense with a corresponding increase in liability. The fair value of the services received is determined by reference to the fair value of the liability. Until the liability is settled, the fair value of the liability is remeasured at each reporting date and at the date of settlement, with any changes in fair value recognised for the period.

The proceeds received from the exercise of the equity instruments, net of any directly attributable transaction costs, are credited to share capital when the equity instruments are exercised.

### 2.22 Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date: whether fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset, even if that right is not explicitly specified in an arrangement.

# (a) As Lessee

Finance leases which transfer to the Group substantially all the risks and rewards incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Any initial direct costs are also added to the amount capitalised. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged to the profit statement. Contingent rents, if any, are charged as expenses in the periods in which they are incurred.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Operating lease payments are recognised as an expense in the profit statement on a straight line basis over the lease term. The aggregate benefit of incentives provided by the lessor is recognised as a reduction of rental expense over the lease term on a straight line basis.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

## 2.22 Leases (cont'd)

### (b) As Lessor

Leases where the Group retains substantially all the risks and rewards of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same bases as rental income. The accounting policy for rental income is stated in Note 2.19. Contingent rents are recognised as revenue in the period in which they are earned.

# 2.23 Exceptional Items

Exceptional items are one-off items of income and expense of such size, nature or incidence that their disclosure is relevant to explain the performance of the Group and the Company for the year arising from non-recurring and non-operating transactions.

# 2.24 Share Capital, Perpetual Securities and Issuance Expenses

Proceeds from issuance of ordinary shares are recognised as share capital in equity and incidental costs directly attributable to the issuance of such shares are deducted against share capital. Proceeds from issuance of perpetual securities are recognised in equity and incidental costs directly attributable to the issuance of perpetual securities are deducted against the proceeds from the issue.

# 2.25 Contingencies

A contingent liability is:

- a possible obligation that arises from past events and whose existence will be confirmed only by the
  occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the
  Group and the Company; or
- a present obligation that arises from past events but is not recognised because it is not probable that an
  outflow of resources embodying economic benefits will be required to settle the obligation or the amount
  of obligation cannot be measured with sufficient reliability.

Contingent liabilities are not recognised on the balance sheet of the Group and the Company, except for contingent liabilities assumed in a business combination that are present obligations and which the fair values can be reliably determined.

# 3. REVENUE

		Group		
	2018	2017		
	\$′000	\$′000		
Properties held for sale:				
- recognised on completed contract method	2,112,851	2,085,301		
<ul> <li>recognised on percentage of completion method</li> </ul>	359,896	382,040		
	2,472,747	2,467,341		
Rent and related income	1,208,296	904,378		
Hotel income	575,481	597,377		
Fee income and others	55,085	57,542		
	4,311,609	4,026,638		

FOR THE YEAR ENDED 30 SEPTEMBER 2018

### 4. **TRADING PROFIT**

Trading profit includes the following:

				Group
		Note	2018 \$′000	2017 \$'000
(a)	Cost of Sales includes:			
	Cost of properties held for sale Write-down to net realisable value of properties held for sale Operating costs of investment properties that generated rental income Operating costs of hotels	20	(1,958,732) (30,685) (401,603) (306,680)	(1,974,479) - (331,342) (307,271)
	Depreciation of property, plant and equipment Staff costs Defined contribution plans	12	(45,586) (255,544) (17,633)	(45,981) (254,666) (15,979)
	Allowance for doubtful trade receivables Write-back of allowance for doubtful trade receivables	18 18	(1,962) 2,059	(2,111) 2,642
( <b>b</b> )	Other Income/(Losses) includes:			
	Net fair value change on derivative financial instruments Foreign exchange (loss)/gain Gain/(loss) on disposal of property, plant and equipment Others	-	36,787 (44,527) 83 3,326 (4,331)	659 4,815 (544) 3,941 8,871
(c)	Administrative Expenses includes:			
	Depreciation of property, plant and equipment Amortisation of intangible assets Audit fees paid to:	12 16	(10,180) (2,961)	(10,927) (1,630)
	<ul> <li>Auditors of the Company</li> <li>Other auditors</li> <li>Non-audit fees paid to:</li> </ul>		(1,531) (3,801)	(1,234) (2,729)
	<ul> <li>Auditors of the Company</li> <li>Other auditors</li> <li>Directors of the Company:</li> </ul>		(742) (1,575)	(1,083) (792)
	<ul> <li>Fee</li> <li>Remuneration of members of Board Committees</li> <li>Key executive officers:</li> </ul>		(1,072) (718)	(858) (672)
	<ul> <li>Remuneration</li> <li>Provident fund contribution</li> <li>Employee share-based expense</li> <li>Staff costs</li> <li>Defined contribution plans</li> <li>Employee share-based expense</li> </ul>		(9,743) (105) (3,068) (190,167) (12,073) (15,812)	(8,633) (96) (2,447) (145,492) (9,063) (14,850)

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### 5. INTEREST INCOME

	Group		
	2018	2017	
	\$′000	\$′000	
Interest income from loans and receivables:			
– Related companies	7,475	7,846	
<ul> <li>Fixed deposits and bank balances</li> </ul>	27,503	18,894	
·	34,978	26,740	
Interest rate swaps:			
- Unrealised	1,227	1,983	
- Realised	_	3,772	
	36,205	32,495	

### INTEREST EXPENSE 6.

	G	iroup
	2018	2017
	\$′000	\$′000
Interest expense:  - Loans and borrowings  - Related parties	(313,438) (403)	(152,877)
	(313,841)	(152,877)
Interest rate swaps:  – Unrealised	(2,184)	(96)
- Realised	(300)	(546)
	(316,325)	(153,519)

## 7. EXCEPTIONAL ITEMS

Write-back of/(transaction costs) on acquisition of subsidiaries  Non-capitalisable expenses in relation to the acquisitions of properties Gain on acquisitions of associates Gain on acquisitions of subsidiaries (Note 37)  Loss on disposal of an associate (Note 14(a))  Impairment of intangible assets  236 (20,801)  (748)  6,575  617,947  - Loss on disposal of an associate (Note 14(a)) (156,323)  - (156,323) (14,974)		G	roup
Write-back of/(transaction costs) on acquisition of subsidiaries  Non-capitalisable expenses in relation to the acquisitions of properties  Gain on acquisitions of associates  Gain on acquisitions of subsidiaries (Note 37)  Loss on disposal of an associate (Note 14(a))  Impairment of intangible assets  (20,801)  (748)  6,575  (17,947  (20,383)  — (156,323)		2018	2017
Non-capitalisable expenses in relation to the acquisitions of properties  Gain on acquisitions of associates  Gain on acquisitions of subsidiaries (Note 37)  Loss on disposal of an associate (Note 14(a))  Impairment of intangible assets  (156,323)  (748)  6,575  6,575  (20,383)  -		\$′000	\$′000
Gain on acquisitions of associates  Gain on acquisitions of subsidiaries (Note 37)  Loss on disposal of an associate (Note 14(a))  Impairment of intangible assets  - 6,575  17,947  - (20,383)  - (156,323)	Write-back of/(transaction costs) on acquisition of subsidiaries	236	(20,801)
Gain on acquisitions of subsidiaries (Note 37)  Loss on disposal of an associate (Note 14(a))  Impairment of intangible assets  17,947  -  (20,383)  -  (156,323)	Non-capitalisable expenses in relation to the acquisitions of properties	-	(748)
Loss on disposal of an associate (Note 14(a)) (20,383) – Impairment of intangible assets (156,323) –	Gain on acquisitions of associates	-	6,575
Impairment of intangible assets (156,323) –	Gain on acquisitions of subsidiaries (Note 37)	17,947	_
•	Loss on disposal of an associate (Note 14(a))	(20,383)	_
<b>(158,523)</b> (14,974)	Impairment of intangible assets	(156,323)	_
		(158,523)	(14,974)

FOR THE YEAR ENDED 30 SEPTEMBER 2018

### 8. **TAXATION**

### (a) Components of Income Tax Expense

The components of income tax expense for the years ended 30 September are:

					Group	
					2018	2017
					\$′000	\$′000
Paced on profit for the v	oar:					
Based on profit for the y  – Current taxation	ear.				(239,619)	(122,252)
<ul> <li>Withholding tax</li> </ul>					(12,488)	(22,103)
<ul> <li>Deferred taxation</li> </ul>					(33,006)	(80,637)
Dererred caracion				-	(285,113)	(224,992)
				-	-	-
(Under)/over provision in	n prior years:					
<ul> <li>Current taxation</li> </ul>					3,170	65,704
<ul> <li>Deferred taxation</li> </ul>				_	306	(56,444)
				_	3,476	9,260
				-	(281,637)	(215,732)
Tax Recognised in OCI						
rax necognisea in oci						
		2018			2017	
	Before	Тах	Net	Before	Tax	Net
	tax	expense	of tax	tax	expense	of tax
	\$′000	\$′000	\$′000	\$′000	\$′000	\$′000
Group						
огоир						
Net fair value change						
of cash flow hedges	27,102	_	27,102	38,499	_	38,499
Foreign currency						
translation	(400,051)	_	(400,051)	116,270	_	116,270
Share of other						
comprehensive						
income of						
joint ventures and						
associates	1,372	_	1,372	(1,685)	_	(1,685)
	(371,577)	_	(371,577)	153,084	_	153,084

FOR THE YEAR ENDED 30 SEPTEMBER 2018

### TAXATION (CONT'D) 8.

### (c) Reconciliation between Tax Expense and Accounting Profit

	Group	
	2018	2017
	\$'000	\$'000
Profit before taxation	1,476,920	1,248,023
Less: Share of results of joint ventures and associates, net of tax	(240,959)	(185,229)
Profit before share of results of joint ventures and associates and taxation	1,235,961	1,062,794

A reconciliation of the statutory tax rate to the Group's effective tax rate applicable to profit before taxation and share of results of joint ventures and associates, net of tax for the years ended 30 September are as follows:

	Group	
	2018	2017
	%	%
Singapore statutory rate	17.0	17.0
Effect of different tax rates of other countries	5.5	5.8
Income not subject to tax	(4.6)	(5.0)
Expenses not deductible for tax purposes	3.2	2.8
Losses not allowed to be set off against future taxable profits	2.2	1.8
Utilisation of previously unrecognised tax losses	(0.2)	(0.9)
Overprovision in prior years	(0.3)	(0.7)
Tax benefits on current losses not recognised	1.2	0.4
Tax effect of fair value change on investment properties	(1.1)	(2.0)
Withholding tax	1.0	2.1
Tax effect of distributions to perpetual securities holders	(1.1)	(1.0)
Effective tax rate	22.8	20.3

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 9. **EARNINGS PER SHARE**

Earnings per share is computed by dividing the Group's attributable profit (after adjusting for distributions to perpetual securities holders of \$79,271,000 (2017: \$65,287,000), net of distributions of \$3,399,000 (2017: \$3,443,000) to perpetual securities holders borne by non-controlling interests) by the weighted average number of ordinary shares in issue during the financial year. In respect of diluted earnings per share, the denominator is adjusted for the effects of dilutive potential ordinary shares, which comprise share awards granted to employees. The following table reflects the profit and share data used in the computation of basic and diluted earnings per share for the years ended 30 September:

		Group
	2018 \$′000	2017 \$'000
Attributable profit to shareholders of the Company		
after adjusting for distributions to perpetual securities holders:		
- before fair value change and exceptional items	427,948	422,958
<ul> <li>after fair value change and exceptional items</li> </ul>	679,691	623,836
	No.	of Shares
	′000	′000
Weighted average number of ordinary shares in issue	2,910,558	2,904,157
Effects of dilution - share plans	25,936	26,053
Weighted average number of ordinary shares for		-,
diluted earnings per share computation	2,936,494	2,930,210
Earnings Per Share ("EPS")  (a) Basic earnings per share:  – before fair value change and exceptional items	14.70¢	14.56¢
<ul> <li>after fair value change and exceptional items</li> </ul>	23.35¢	21.48¢
(b) On a fully diluted basis:		
before fair value change and exceptional items	14.57¢	14.43¢
<ul> <li>after fair value change and exceptional items</li> </ul>	23.15¢	21.29¢

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 10. **SEGMENT INFORMATION**

Management determines the business segments based on the reports reviewed and used by the Group CEO (the chief operating decision maker) for strategic decision making and resources allocation.

The Group's reportable operating segments comprise the following strategic business units ("SBU"):

- (i) Singapore SBU, which encompasses the development, ownership, management and operation of residential, retail and commercial properties held by Frasers Centrepoint Trust ("FCT"), Frasers Commercial Trust ("FCOT") and non-REIT entities in Singapore.
- (ii) Australia SBU, which encompasses the development, ownership, management and operation of residential, retail, commercial and industrial properties held by non-REIT entities in Australia and New Zealand and logistics properties held by Frasers Logistics and Industrial Trust ("FLT") in Australia and continental Europe.
- Hospitality SBU, which encompasses the Group's hospitality operations and the ownership/management and (iii) operation of hotels and serviced apartments held by Frasers Hospitality Trust ("FHT") and non-REIT entities.
- (iv) Europe and rest of Asia, which comprises development activities and/or ownership and management of investment properties in China, the United Kingdom and continental Europe, Vietnam and Thailand.

The SBUs are organised based on their products and services. The Group CEO reviews internal management reports of each SBU at least quarterly.

Geographically, management reviews the performance of the businesses in Singapore, Australia, Europe, China and Others. Geographical segment revenue is based on the geographical location of the customers. Geographical segment assets are based on the geographical location of the assets.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit before interest, fair value change, taxation and exceptional items ("PBIT"), as included in the internal management reports that are reviewed by the Group CEO. Segment PBIT is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries. Group financing (including finance costs) and income taxes are managed on a group basis and are not allocated to operating segments. Segment assets and liabilities are presented net of inter-segment balances. Inter-segment pricing is determined on arm's length basis.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

## 10. SEGMENT INFORMATION (CONT'D)

## Year ended 30 September 2018

The following table presents financial information regarding business segments:

	Singapore	Australia	Hospitality	Europe and	Corporate	
Business Segment	SBU	SBU	SBU	rest of Asia	and Others	Group
	\$′000	\$′000	\$′000	\$′000	\$′000	\$′000
Revenue	1,357,217	1,575,915	802,168	575,762	547	4,311,609
Subsidiaries Joint ventures and associates	429,265 51,722	317,011 41,367	130,567 193	218,356 147,677	(57,486) -	1,037,713 240,959
PBIT	480,987	358,378	130,760	366,033	(57,486)	1,278,672
Interest income						36,205
Interest expense						(316,325)
Profit before fair value						
change, taxation and exceptional items						998,552
Fair value change on						990,332
investment properties	272,599	246,366	24,251	93,575	100	636,891
Profit before taxation and		,	,	22,212		
exceptional items						1,635,443
Exceptional items	-	(6,220)	(156,706)	4,403	-	(158,523)
Profit before taxation						1,476,920
Taxation						(281,637)
Profit for the year						1,195,283
Non-current assets	9,796,526	4,613,463	4,858,236	4,603,256	19,552	23,891,033
Current assets	1,581,196	2,212,878	88,003	762,881	46,401	4,691,359
Investments in joint ventures						
and associates	262,861	11,178	103	918,411	-	1,192,553
Tax assets						60,803
Bank deposits						448,743
Cash and cash equivalents  Total assets						2,136,448 32,420,939
lotat assets						32,420,939
Liabilities	413,841	307,339	230,306	1,077,420	103,657	2,132,563
Loans and borrowings						14,926,150
Tax liabilities						734,152
Total liabilities						17,792,865
Other segment information						
Additions/transfer between						
BUs of non-current assets	323,777	97,889	372,797	4,349,364	3,590	5,147,417
Additions to intangible assets	38	66	3,512	125,522	981	130,119
Depreciation	185	6,879	45,722	1,051	1,929	55,766
Amortisation	464	15	1,380	404	698	2,961
Write-down to net realisable						
value of properties held for sale		20 60E				20 60E
Heta for sate		30,685		<u>_</u>		30,685
Attributable profit before						
fair value change and						
exceptional items <sup>(1)</sup>	154,967	107,980	(2,428)		71,692	507,219
Fair value change	175,686	130,199	9,940	71,854	100	387,779
Exceptional items	-	(1,460)	(138,979)			(136,036)
Attributable profit	330,653	236,719	(131,467)	251,265	71,792	758,962

FOR THE YEAR ENDED 30 SEPTEMBER 2018

### 10. **SEGMENT INFORMATION (CONT'D)**

## Year ended 30 September 2018 (cont'd)

The following table presents financial information regarding geographical segments:

Geographical Segment	Singapore \$'000	Australia \$'000	Europe <sup>(2)</sup> \$'000	China \$'000	Others <sup>(3)</sup> \$'000	Group \$'000
Revenue PBIT	1,431,393 394,822	1,773,767 413,591	608,846 176,214	308,535 154,368	189,068 139,677	4,311,609 1,278,672
Non-current assets Current assets Investments in joint ventures	10,441,533 1,647,800	5,379,048 2,217,884	5,296,434 413,620	368,428 321,063	2,405,590 90,992	23,891,033 4,691,359
and associates Tax assets Bank deposits Cash and cash equivalents	262,241	11,178	-	193,267	725,867	1,192,553 60,803 448,743 2,136,448
Total assets					-	32,420,939
Liabilities Loans and borrowings Tax liabilities <b>Total liabilities</b>	556,915	312,986	226,745	922,772	113,145 - -	2,132,563 14,926,150 734,152 17,792,865
Other segment information Additions/transfer between BUs of						
non-current assets Additions to	324,782	137,318	2,767,425	106,748	1,811,144	5,147,417
intangible assets Depreciation Amortisation Write-down to net realisable value of properties	3,248 26,626 1,253	318 10,937 110	123,760 16,220 1,281	218 51 115	2,575 1,932 202	130,119 55,766 2,961
held for sale	-	30,685	(157.770)	-	(537)	30,685
Exceptional items	_	(218)	(157,778)	_	(527)	(158,523)

The attributable profit disclosed includes inter-segment interest income and expense, in order to reflect the cost of financing of the Group's internal funds between segments.

<sup>(2)</sup> Europe – United Kingdom and continental Europe.

Others – Japan, Thailand, New Zealand, Vietnam, the Philippines, Indonesia and Malaysia.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

### 10. **SEGMENT INFORMATION (CONT'D)**

## Year ended 30 September 2017

The following table presents financial information regarding business segments:

Business Segment	Singapore SBU \$'000	Australia SBU \$'000	Hospitality SBU \$'000	Europe and rest of Asia \$'000	Corporate and Others \$'000	Group \$′000
Revenue	859,233	1,642,273	807,322	717,092	718	4,026,638
Subsidiaries Joint ventures and associates PBIT Interest income Interest expense Profit before fair value	348,820 59,409 408,229	288,302 1,839 290,141	154,077 165 154,242	150,292 123,816 274,108	(37,675) - (37,675)	903,816 185,229 1,089,045 32,495 (153,519)
change, taxation and exceptional items Fair value change on investment properties Profit before taxation and	173,002	92,553	29,459	62	(100)	968,021 294,976
exceptional items Exceptional items Profit before taxation Taxation Profit for the year	-	-	(748)	(14,226)	-	1,262,997 (14,974) 1,248,023 (215,732) 1,032,291
Non-current assets Current assets Investments in joint ventures	9,394,907 1,078,659	3,708,828 2,200,582	4,718,950 143,578	1,231,928 596,336	15,629 43,996	19,070,242 4,063,151
and associates Tax assets Bank deposits Cash and cash equivalents Total assets	267,460	54,205	62	1,109,930	-	1,431,657 34,842 272,205 2,137,275 27,009,372
Liabilities Loans and borrowings Tax liabilities <b>Total liabilities</b>	609,071	465,863	206,072	428,420	135,444	1,844,870 11,627,844 487,459 13,960,173
Other segment information Additions/transfer between BUs of non-current assets Additions to intangible assets Depreciation Amortisation Attributable profit before	437,742 3,608 154 46	273,987 120 8,023 -	436,657 421 46,480 854	5,676 58,057 47 40	(9,877) 6,071 2,227 690	1,144,185 68,277 56,931 1,630
fair value change and exceptional items <sup>(1)</sup> Fair value change Exceptional items Attributable profit	126,117 112,832 - 238,949	95,399 57,960 - 153,359	14,889 18,669 (172) 33,386	175,720 25,914 (14,225) 187,409	76,120 (100) - 76,020	488,245 215,275 (14,397) 689,123

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### **SEGMENT INFORMATION (CONT'D)** 10.

## Year ended 30 September 2017 (cont'd)

The following table presents financial information regarding geographical segments:

Geographical Segment	Singapore \$′000	Australia \$'000	Europe <sup>(2)</sup> \$'000	China \$'000	Others <sup>(3)</sup> \$'000	Group \$'000
Revenue PBIT	936,694 360,293	1,844,888 375,926	697,549 104,872	366,311 158,861	181,196 89,093	4,026,638 1,089,045
Non-current assets Current assets Investments in joint ventures	9,943,954 1,129,002	5,517,693 2,203,878	2,839,717 223,512	265,381 453,563	503,497 53,196	19,070,242 4,063,151
and associates Tax assets Bank deposits Cash and cash equivalents Total assets	267,091	54,205	-	217,117	893,244	1,431,657 34,842 272,205 2,137,275 27,009,372
Liabilities Loans and borrowings Tax liabilities <b>Total liabilities</b>	749,212	503,725	163,086	373,692	55,155 - -	1,844,870 11,627,844 487,459 13,960,173
<b>Other segment information</b> Additions/transfer between BUs of						
non-current assets Additions to intangible assets	452,371 9,869	552,740 120	131,904 57,439	3,030 849	4,140	1,144,185 68,277
Depreciation	3,850	38,216	14,523	42	300	56,931
Amortisation	737		893	_	-	1,630
Exceptional items	(601)	(147)	(20,801)	_	6,575	(14,974)

The attributable profit disclosed includes inter-segment interest income and expense, in order to reflect the cost of financing of the Group's internal funds between segments.

<sup>(2)</sup> Europe – United Kingdom and continental Europe.

<sup>(3)</sup> Others – Japan, Thailand, New Zealand, Vietnam, the Philippines, Indonesia and Malaysia.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

## 11. INVESTMENT PROPERTIES

	Completed Investment Properties \$'000	Investment Properties Under Construction \$'000	Total Investment Properties \$'000
Group			
Balance Sheet			
At 1 October 2016	10,986,224	2,507,795	13,494,019
Currency re-alignment	94,252	2,722	96,974
Reclassification from properties held for sale		107,954	107,954
Transfer upon completion	1,285,774	(1,285,774)	-
Additions	265,659	566,721	832,380
Fair value change	331,805	(36,829)	294,976
Acquisitions of subsidiaries	984,526	6,453	990,979
At 30 September 2017 and 1 October 2017	13,948,240	1,869,042	15,817,282
Currency re-alignment	(336,526)	(7,995)	(344,521)
Reclassification to properties held for sale	(13,357)	(113,227)	(126,584)
Reclassification from property, plant and equipment (Note 12)	88,676	_	88,676
Transfer upon completion	1,818,848	(1,818,848)	· –
Additions	1,062,309	272,426	1,334,735
Disposals	(476,512)	-	(476,512)
Fair value change	483,012	153,455	636,467
Finalisation of PPA (Note 37)	3,518	-	3,518
Acquisitions of subsidiaries (Note 37)	3,667,761	43,657	3,711,418
At 30 September 2018	20,245,969	398,510	20,644,479
		2018	2017
		\$′000	\$'000
Profit Statement			
Rental income from completed investment properties:			000 545
- Minimum lease payments		1,193,177	890,567
<ul> <li>Contingent rent based on tenants' turnover</li> </ul>		15,119	13,811
		1,208,296	904,378
			Completed Investment Properties \$'000
Company Balance Sheet At 1 October 2016 Fair value change			1,600 (100)
At 30 September 2017 and 1 October 2017			1,500
Fair value change			100
At 30 September 2018			1,600
•			-

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 11. **INVESTMENT PROPERTIES (CONT'D)**

### (a) Completed Investment Properties

Completed investment properties comprise serviced residences, retail, commercial and industrial properties that are leased mainly to third parties under operating leases (Note 35).

Completed investment properties are stated at fair value which has been determined based on valuations performed by valuers at the reporting date.

Investment properties amounting to approximately \$4,739,590,000 (2017: \$3,226,318,000) have been mortgaged to certain financial institutions as securities for credit facilities.

### **(b) Investment Properties under Construction**

IPUC are valued annually by valuers by estimating the fair values of the completed investment properties and then deducting from those amounts the estimated costs to complete the construction and a reasonable profit margin on construction and development. The estimated cost to complete is determined based on the construction cost per square metre in the pertinent area.

IPUC amounting to approximately Nil (2017: \$1,416,000,000) have been mortgaged to certain financial institutions as securities for credit facilities.

During the year, net interest expense of \$32,733,000 (2017: \$97,405,000) arising from borrowings obtained specifically for the projects was capitalised as cost of IPUC. The borrowing costs of loans used to finance the projects have been capitalised at interest rates of 2.0% to 4.0% (2017: between 2.0% and 4.5%) per annum.

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## 12. PROPERTY, PLANT AND EQUIPMENT

	Freehold Lands \$'000	Leasehold Lands \$'000	Buildings \$'000	Assets under Construction \$'000	Equipment, Furniture and Fittings \$'000	Others \$′000	Total \$′000
Group							
Cost							
At 1 October 2016	332,253	373,233	1,201,136	23,192	168,041	1,262	2,099,117
Currency re-alignment	(4,544)	1,881	23,358	679	(16,377)	(16)	4,981
Acquisition of							
subsidiaries	83,901	_	171,215	_	6,394	-	261,510
Additions	_	_	14,400	31,025	6,779	146	52,350
Disposals/write-offs	_	_	(17)	_	(12,826)	-	(12,843)
Reclassification	_	_	244	-	(244)	-	_
Transfer upon completion	_	_	7,182	(7,374)	192	_	_
completion			7,102	(7,57 1)	1,72		
At 30 September 2017							
and 1 October 2017	411,610	375,114	1,417,518	47,522	151,959	1,392	2,405,115
Currency re-alignment	(10,426)	(2,313)	(52,026)	(823)	(7,114)	(33)	(72,735)
Acquisition of							
subsidiaries	1,282	-	2,546	_	8,701	1,475	14,004
Additions	526	_	33,709	3,426	45,791	290	83,742
Disposals/write-offs	_	_	(84)	_	(4,035)	(669)	(4,788)
Reclassification	_	_	-	(9,886)	9,886	-	-
Reclassification to							
investment properties	(14,866)		(75,289)		(5,777)		(95,932)
At 30 September 2018	388,126	372,801	1,326,374	40,239	199,411	2,455	2,329,406
Accumulated							
Depreciation							
At 1 October 2017	_	9,982	49,386	_	66,443	1,024	126,835
Currency re-alignment	_	36	(17)	_	(9,452)	(16)	(9,449)
Charge for the year 2017	_	4,597	27,570	_	24,719	45	56,931
Disposals/write-offs	_	- 1,557	(2)	_	(9,924)	-	(9,926)
Reclassification	_	_	5	_	(5)	_	-
						-	
At 30 September 2017							
and 1 October 2017	_	14,615	76,942	_	71,781	1,053	164,391
Currency re-alignment	_	(73)	(3,245)	_	(727)	(27)	(4,072)
Acquisition of							
subsidiaries	_	_	537	_	7,091	992	8,620
Charge for the year 2018	-	4,597	27,673	-	23,335	161	55,766
Disposals/write-offs Reclassification to	-	-	(13)	_	(3,430)	(654)	(4,097)
			(4 = 17)		(2 720)		(7.256)
investment properties At 30 September 2018		19,139	(4,517) 97,377		(2,739) 95,311	1,525	(7,256) 213,352
Vr 20 zehreilingi 5010		17,137	21,311		JJ,J11	1,323	213,332
Net Book Value							
At 30 September 2018	388,126	353,662	1,228,997	40,239	104,100	930	2,116,054
At 30 September 2017	411,610	360,499	1,340,576	47,522	80,178	339	2,240,724

FOR THE YEAR ENDED 30 SEPTEMBER 2018

### PROPERTY, PLANT AND EQUIPMENT (CONT'D) 12.

	Equipment, Furniture and Fittings \$′000
Company	
<b>Cost</b> At 1 October 2016, 30 September 2017, 1 October 2017 and 30 September 2018	1_
Accumulated Depreciation At 1 October 2016 Charge for the year 2017	_* 
At 30 September 2017 and 1 October 2017 Charge for the year 2018 At 30 September 2018	* 1 1
Net Book Value At 30 September 2018 At 30 September 2017	<u> </u>

The depreciation charge for the year is included in the financial statements as follows:

		Group		mpany
	2018	<b>2018</b> 2017		2017
	\$'000	\$'000	\$'000	\$'000
Charged to profit statement (Note 4)	55,766	56,908	1	_*
Capitalised in properties held for sale	-	23	-	_
	55,766	56,931	1	_*

Included in property, plant and equipment are certain hotel properties of the Group with carrying amount of \$146,294,000 (2017: \$262,762,000) which are pledged to certain financial institutions to secure credit facilities.

Denotes amounts less than \$1,000.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 13. **INVESTMENTS IN AND BALANCES WITH SUBSIDIARIES**

		Co	mpany
		2018	2017
· <u></u>	Note	\$′000	\$′000
Investments in subsidiaries			
		1 274 041	1 000 306
Shares, at cost		1,274,841	1,880,386
Less: Allowance for impairment		(91,793)	(80,490)
		1,183,048	1,799,896
Balances with subsidiaries			
Amounts due from subsidiaries:			
- Interest-free		3,006,675	1,433,489
- Interest-bearing		1,204,663	1,958,699
terest searing	18	4,211,338	3,392,188
			<u> </u>
Amounts due to subsidiaries:			
- Interest-free		(341,077)	(195,638)
	23	(341,077)	(195,638)
Net balances with subsidiaries		3,870,261	3,196,550
Amounts due from subsidiaries:		200.000	217112
- Current		398,968	217,113
– Non-current	10	3,812,370	3,175,075
	18	4,211,338	3,392,188
Amounts due to subsidiaries:			
- Current		(332,323)	(194,653)
- Non-current		(8,754)	(985)
Won current	23	(341,077)	(195,638)
	25	(3.2,0.7)	(1)3/030)
Net balances with subsidiaries		3,870,261	3,196,550
		-,,	_,,

Amounts due from subsidiaries are non-trade related, unsecured and payable in cash. In respect of interest-bearing amounts, interest of between 0.2% to 4.0% (2017: 0.2% to 4.0%) per annum was charged.

Amounts due to subsidiaries are non-trade related, interest-free, unsecured and payable in cash.

Balances with subsidiaries which are payable on demand have been classified as current, while balances with no fixed terms of repayment and not expected to be repaid within the next 12 months have been classified as noncurrent. The non-current loans due from subsidiaries form part of the Company's net investments in subsidiaries where settlements are neither planned nor likely to occur in the foreseeable future.

Details of significant subsidiaries are included in Note 40.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 13. **INVESTMENTS IN AND BALANCES WITH SUBSIDIARIES (CONT'D)**

## Interest in Subsidiaries with Material NCI

The following subsidiaries have NCI that are material to the Group:

Name	Principal Place of Business/ Country of Incorporation	Ownership Interest held by NCI 2018 2017		
		2010	2017	
Frasers Centrepoint Trust	Singapore	58.1%	58.3%	
Frasers Commercial Trust	Singapore	74.8%	73.2%	
Frasers Hospitality Trust	Singapore	76.4%	77.4%	
Frasers Logistics & Industrial Trust	Singapore	79.3%	80.1%	
TICON	Thailand	35.3%	_	

The Group assessed that it controls FCT, FCOT, FHT and FLT, although the Group owns less than half of the ownership interest and voting power of FCT, FCOT, FHT and FLT. The activities of FCT, FCOT, FHT and FLT are managed by the Group's wholly-owned subsidiaries, namely, Frasers Centrepoint Asset Management Ltd. ("FCAM"), Frasers Commercial Asset Management Ltd. ("FCOAM") (formerly known as Frasers Centrepoint Asset Management (Commercial) Ltd.), Frasers Hospitality Asset Management Pte. Ltd. ("FHAM") and Frasers Logistics & Industrial Asset Management Pte. Ltd. ("FLIAM"), respectively (collectively, the "REIT Managers"). The REIT Managers have decision-making authority over FCT, FCOT, FHT and FLT, subject to oversight by the trustees of the respective REITs. The Group's overall exposure to variable returns, both from the REIT Managers' remuneration and their interests in the REITs, is significant and any decisions made by the REIT Managers affect the Group's overall exposure.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

### **INVESTMENTS IN AND BALANCES WITH SUBSIDIARIES (CONT'D)** 13.

## Interest in Subsidiaries with Material NCI (cont'd)

For the subsidiaries with material NCI, financial information are before inter-company eliminations.

						Other	
						Subsidiaries	
						with	
						Individually	
						Immaterial	
	FCT	FCOT	FHT	FLT	TICON	NCI	Total
	\$′000	\$′000	\$′000	\$′000	\$′000	\$′000	\$′000
2018							
Revenue	193,347	133,306	155,878	199,309	41,434		
Profit for the year	166,820	141,718	63,508	159,433	104,435		
Total comprehensive	100,010	_ 12,7 _ 0	03,300	2337.33	20 1, 133		
income	168,416	107,932	35,439	81,960	102,866		
meome	100,410	107,332	33,433	01,500	102,000		
Attributable to NCI							
<ul> <li>Profit for the year<sup>(2)</sup></li> </ul>	96,872	106,005	48,507	126,446	36,845	18,247	432,922
<ul> <li>Total comprehensive</li> </ul>		-	-	-	-	-	
income	97,799	80,733	27,068	65,002	36,291	(8,849)	298,044
	,	,	,			,.	,
Current assets	24,924	36,689	88,937	114,228	302,649		
Non-current assets	2,815,448	2.136.391	2.131.118	2,942,989	2.041.836		
Current liabilities	(279,508)			(258,576)		)	
Non-current liabilities	(627,108)	(677,559)	(486,065)	(900,853)	(713,061)	)	
Net assets				1,897,788		=	
	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_,,	_,	_,,	_,,		
Net assets attributable to							
NCI	1,121,282	1,070,282	943,708	1,502,076	545,431	45,425	5,228,204
Cash flows from/(used in):							
	27.024	04.013	112 700	122 200	04.455		
- operating activities	37,934	84,012	112,798	122,390	84,455		
- investing activities	(4,733)	-	-	-	-		
- financing activities <sup>(1)</sup>	(29,856)	(115,363)	(87,056)	407,399	(128,507)	_	
Net increase in cash and	2 245	(42.602)	(1.104)	45.422	66 133		
cash equivalents	3,345	(42,682)	(1,184)	45,423	66,133	-	
(1) Includes dividends paid to NCI	6F 100	60.365	70,331	72 501			
(1) Includes dividends paid to NCI	65,180	60,365	/0,331	73,591	<del>-</del>		_

Net of distributions to perpetual securities holders borne by non-controlling interests amounting to \$3,399,000 (2017: \$3,443,000).

FOR THE YEAR ENDED 30 SEPTEMBER 2018

### INVESTMENTS IN AND BALANCES WITH SUBSIDIARIES (CONT'D) **13**.

Interest in Subsidiaries with Material NCI (cont'd)

					Other Subsidiaries with Individually Immaterial	
	FCT	FCOT	FHT	FLT	NCI	Total
	\$′000	\$′000	\$′000	\$′000	\$′000	\$′000
2017						
Revenue	181,595	156,551	158,724	173,301		
Profit for the year	193,904	111,444	71,037	103,902		
Total comprehensive income	192,488	125,396	81,458	138,106		
Attributable to NCI:						
<ul> <li>Profit for the year<sup>(2)</sup></li> </ul>	113,085	81,566	54,954	83,246	6,874	339,725
<ul> <li>Total comprehensive income</li> </ul>	112,259	91,777	63,016	110,651	9,428	387,131
Current assets	17,804	87,665	93,381	66,233		
Non-current assets			2,159,948	,		
Current liabilities	(202,016)					
Non-current liabilities	(676,646)	(645,042)	(738,895)	(630,499)		
Net assets	1,872,203	1,289,349	1,356,090	1,422,582	_	
Net assets attributable to NCI	1,088,376	943,696	993,521	1,132,691	38,144	4,196,428
Cash flows from/(used in):						
<ul> <li>operating activities</li> </ul>	122,202	96,823	113,412	112,797		
<ul> <li>investing activities</li> </ul>	(68,204)	(5,438)	(247,260)	(26,926)		
<ul> <li>financing activities<sup>(1)</sup></li> </ul>	(59,159)	(88,356)	151,994	(87,056)		
Net increase in cash and					_	
cash equivalents	(5,161)	3,029	18,146	(1,185)	-	
(1) Includes dividends paid to NCI	63,114	57,592	69,318	86,829		

Net of distributions to perpetual securities holders borne by non-controlling interests amounting to \$3,443,000.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

### 13. **INVESTMENTS IN AND BALANCES WITH SUBSIDIARIES (CONT'D)**

## Interest in Subsidiaries with Material NCI (cont'd)

(i) **FCT** 

Payment of Management Fees/Base Fee Component of Management Fees by Way of Units in FCT

The Group, through its subsidiary, FCAM as the manager of FCT, received the following units in FCT in payment of 40% to 70% of its management fees for the year from 1 October 2017 to 30 September 2018:

Relevant Period	Date Received	No. of Units Received	Issued Price \$	Value of Units Received \$	Aggregate of Units held by FCAM	Aggregate of Units held by the Group
1 July 2017 to 30 September 2017	27 October 2017	2,813,931	2.1289	5,990,578	37,632,216	387,303,216
1 October 2017 to 31 December 2017	25 January 2018	473,587	2.2091	1,046,201	38,105,803	387,776,803
1 January 2018 to 31 March 2018	27 April 2018	372,764	2.1930	817,471	38,478,567	388,149,567
1 April 2018 to 30 June 2018	26 July 2018	283,352	2.1901	620,569 8,474,819	38,761,919	388,432,919

The payment of such management fees in the form of units is provided for in the trust deed constituting FCT dated 5 June 2006, as amended. The issued price is the volume weighted average price of the units traded on the SGX-ST for the last ten business days of the relevant period.

With the above payments of management fees by way of units in FCT, the Group and FCAM hold an aggregate of 388,432,919 units and 38,761,919 units in FCT, representing 41.9% and 4.2% of the total issued units in FCT, respectively.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### **INVESTMENTS IN AND BALANCES WITH SUBSIDIARIES (CONT'D)** 13.

### Interest in Subsidiaries with Material NCI (cont'd)

#### (ii) **FCOT**

Payment of Management Fees by Way of Units in FCOT

The Group, through its subsidiary, FCOAM as the manager of FCOT, received the following units in FCOT in payment of 18% to 100% of its management fees for the year from 1 October 2017 to 30 September 2018:

Relevant Period	Date Received	No. of Units Received	Issued Price \$	Value of Units Received \$	Aggregate of Units held by FCOAM	Aggregate of Units held by the Group
1 July 2017 to 30 September 2017	24 October 2017	451,535	1.3770	621,764	91,897,375	216,382,354
1 October 2017 to 31 December 2017	25 January 2018	1,792,391	1.4446	2,589,288	93,689,766	218,174,745
1 January 2018 to 31 March 2018	25 April 2018	1,884,606	1.4192	2,674,633	95,574,372	220,059,351
1 April 2018 to 30 June 2018	30 July 2018	2,045,185	1.3676	2,796,995	97,619,557	222,104,536

The payment of such management fees in the form of units is provided for in the trust deed constituting FCOT dated 12 September 2005, as amended. The issued price is the volume weighted average price of the units traded on the SGX-ST for the last ten business days of the relevant period.

Payment of Acquisition Fee by Way of Units in FCOT

On 2 February 2018, the Group, through FCOAM, received 1,038,661 units in FCOT at a price of \$1.5125 per unit, in payment of acquisition fee of \$1,570,957 in respect of the acquisition of 50% of the total issued shares of HEREF Farnborough Limited.

Payment of Divestment Fee by Way of Units in FCOT

On 7 September 2018, the Group, through FCOAM, received 771,200 units in FCOT at a price of \$1.4056 per unit, in payment of divestment fee of \$1,083,999 in respect of the sale of property at 55 Market Street, Singapore.

With the above payments of management fees, acquisition fee and divestment fee by way of units in FCOT, the Group and FCOAM hold an aggregate of 223,914,397 units and 99,429,418 units in FCOT, representing 25.2% and 11.2% of the total issued units in FCOT, respectively.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 13. INVESTMENTS IN AND BALANCES WITH SUBSIDIARIES (CONT'D)

### Interest in Subsidiaries with Material NCI (cont'd)

(iii) <u>FHT</u>

Payment of Management Fees by Way of Stapled Securities in FHT

The Group, through its subsidiaries, FHAM, FHT Australia Management Pty Ltd, Frasers Hospitality Trust Management Pte. Ltd., Frasers Hospitality Pte. Ltd. and Frasers Hospitality UK Ltd. as the managers of FHT (the "FHT managers"), received stapled securities in FHT in payment of 100% of their management fees for the year from 1 October 2017 to 30 September 2018.

On 5 May 2016, nomination agreements were signed between the FHT managers and Frasers Property Hospitality Trust Holdings Pte. Ltd. ("FPHTH") (formerly known as FCL Investments Pte. Ltd.) where the FHT managers may nominate FPHTH to receive such FHT stapled securities issued to them pursuant to payment of management fees, in exchange for a cash consideration ("Nomination Agreements").

FPHTH was nominated to receive all stapled securities in place of the FHT managers during the year:

Relevant Period	Date Received	No. of Units Received	Issued Price \$	Value of Units Received \$	Aggregate of Stapled Securities held by the FHT managers	Aggregate of Stapled Securities held	Aggregate of Stapled Securities held by the Group
1 April 2017 to 30 September 2017	1 November 2017	15,613,336	0.7269 to 0.7426	11,528,041	31,723,226	401,731,599	433,454,825
1 October 2017 to 31 March 2018	30 April 2018	7,977,704	0.7756 to 0.7854	6,227,263	31,723,226	409,709,303	441,432,529

The payment of such management fees in the form of stapled securities is provided for in the trust deed constituting FHT dated 12 June 2014. The issued price is the volume weighted average price of the units traded on the SGX-ST for the last ten business days of the relevant period.

With the above payments of management fees by way of stapled securities in FHT, the Group, FPHTH and the FHT managers hold an aggregate of 441,432,529 stapled securities, 409,709,303 stapled securities and 31,723,226 stapled securities in FHT, representing 23.6%, 21.9% and 1.7% of the total issued stapled securities in FHT, respectively.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### **INVESTMENTS IN AND BALANCES WITH SUBSIDIARIES (CONT'D)** 13.

### Interest in Subsidiaries with Material NCI (cont'd)

#### (iv) **FLT**

Payment of Management Fees by Way of Units in FLT

The Group, through its subsidiaries, Frasers Logistics & Industrial Asset Management Pte. Ltd. ("FLIAM") and FLT Australia Management Pty Ltd ("FAMPL"), as the managers of FLT ("FLT managers"), received units in FLT in payment of 29% to 100% of their management fees.

On 24 October 2016 and 7 November 2016, nomination agreements were signed by Frasers Property Industrial Trust Holdings Pte. Ltd. ("FPITH") (formerly known as FCL Investments (Industrial) Pte. Ltd.) with FLIAM and FAMPL, respectively, where the FLT managers may nominate FPITH to receive such units in FLT issued to them pursuant to payment of management fees, in exchange for a cash consideration.

FPITH was nominated to receive all such units in place of the FLT managers during the year:

Relevant Period	Date Received	No. of Units Received	Issued Price \$	Value of Units Received \$	Aggregate of Units held by FPITH <sup>(1)</sup>	Aggregate of Units held by the Group
1 July 2017 to 30 September 2017	7 November 2017	7,651,217	1.0833	8,288,563	307,759,696	308,133,679
1 October 2017 to 31 December 2017	31 January 2018	1,200,074	1.1342	1,361,124	308,959,770	309,333,753
1 January 2018 to 31 March 2018	14 May 2018	896,893	1.0886	976,358	309,856,663	310,230,646
1 April 2018 to 30 June 2018	14 August 2018	2,301,791	1.0390	2,391,561	312,158,454 -	312,532,437

<sup>(1)</sup> Aggregate of units has taken into account 292,155,000 units held under a trust, Australand Property Limited ("APL"), a wholly-owned subsidiary of the Group. These units were fully transferred to FPITH on 18 April 2018.

The payment of such management fees in the form of units is provided for in the trust deed constituting FLT dated 30 November 2015. The issued price is the volume weighted average price of the units traded on the SGX-ST for the last ten business days of the relevant period.

Payment of Acquisition Fees by Way of Units in FLT

On 7 December 2017, the Group, through FLIAM, received an aggregate of 308,730 units in FLT at a price of \$1.1027 and \$1.1006 per unit, in payment of acquisition fees of \$340,132 in respect of the acquisition by FLT of the Beaulieu Facility and the Stanley Black & Decker Facility, respectively.

On 14 August 2018, the Group, through FLIAM, received an aggregate of 4,729,514 units in FLT at a price of \$1.0464 and \$0.9870 per unit, in payment of acquisition fees of \$4,676,546 in respect of the acquisition by FLT of the CH2 Facility and 21 properties across Germany and the Netherlands, respectively.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 13. INVESTMENTS IN AND BALANCES WITH SUBSIDIARIES (CONT'D)

## Interest in Subsidiaries with Material NCI (cont'd)

#### FLT (cont'd) (iv)

## Private Placement

On 21 May 2018, FLT issued 333,199,000 new units at an issue price of \$0.987 per unit. The Group, through its subsidiary, FPITH, fully subscribed for its respective allotted units of 68,004,000, representing 20.4% of the total number of units issued, amounting to \$67,119,900.

## Preferential Offering

On 5 June 2018, FLT issued 152,153,437 new units at an issue price of \$0.967 per unit. The Group, through its subsidiaries, FPITH and FLIAM, fully subscribed for their respective allotted units of 31,053,937 in aggregate, representing 20.4% of the total number of units issued, amounting to \$30,029,200.

With the above payments of management fees, acquisition fees, private placement and preferential offering by way of units in FLT, the Group, FPITH and FLIAM hold an aggregate of 416,628,618 units, 411,148,120 units, and 5,480,498 units in FLT, representing 20.7%, 20.4% and 0.3% of the total issued units in FLT, respectively.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 14. INVESTMENTS IN AND BALANCES WITH JOINT VENTURES AND ASSOCIATES

			Group	Com	pany
		2018	2017	2018	2017
	Note	\$′000	\$′000	\$′000	\$′000
Investments in joint ventures					
Investments in joint ventures Investments, at cost		43,457	84,106	500	500
Share of post-acquisition reserves		43,437 179,272	181,455	500	300
share or post-acquisition reserves		222,729	265,561	500	500
		222,123	203,301	300	300
Investments in associates					
Investments, at cost		872,075	997,665	-	_
Share of post-acquisition reserves		97,749	168,431	-	_
		969,824	1,166,096	-	_
Total investments in joint ventures and associates		1,192,553	1,431,657	500	500
rotat investments injoint ventares and associates		1,172,333	1,131,037	300	300
Balances with joint ventures					
Loans to joint ventures:	18				
<ul><li>Non-current</li></ul>		291,363	171,426	-	_
– Current		7,866	162,987	-	_
Amounts due from joint ventures	18	8,864	15,689	139	138
Loans from joint ventures:	23				
<ul> <li>Non-current</li> </ul>		(9,210)	-	-	_
– Current		(16,004)	(54,000)	-	_
Amounts due to joint ventures	23	(7,138)	(5)	_	
		275,741	296,097	139	138
Balances with associates					
Loan to an associate:	18				
- Non-current	10	14,532	14,368	_	
Amounts due from associates	18	2,532	14,300	_	_
Loan from an associate:	23	2,332	_	-	_
- Current	23	(450,024)	(91,865)	_	_
Amount due to an associate	23	(116)	()1,003)	_	_
, and are due to an abboliate	25	(433,076)	(77,497)	_	_
		(433,070)	(11,121)		

Excluding a loan to a joint venture of \$1,300,000 (2017: Nil) which is interest-free, loans to joint ventures bear interest at 2.4% to 4.7% (2017: 1.8% to 4.4%) per annum, are unsecured, payable in cash and have no fixed repayment terms.

Non-current loan from a joint venture bears interest at 0.5% per annum, is unsecured and repayable in cash by 31 March 2022.

Current loans from joint ventures are interest-free, unsecured and repayable in cash within the next 12 months.

Amounts due from joint ventures are interest-free, unsecured and repayable in cash on demand.

Amounts due to joint ventures are interest-free, unsecured and repayable in cash on demand.

Loan to an associate is interest-free, unsecured, repayable in cash and has no fixed repayment terms.

Loan from an associate bears interest at 4.4% (2017: 4.4%) per annum, is unsecured and repayable in cash within the next 12 months.

Amounts due from associates are interest-free, unsecured and repayable in cash on demand.

Amount due to an associate is interest-free, unsecured and repayable in cash on demand.

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#### INVESTMENTS IN AND BALANCES WITH JOINT VENTURES AND ASSOCIATES (CONT'D) 14.

### (a) Incorporation of a Joint Venture and Step-up Acquisition of an Associate to a Subsidiary

On 9 January 2018, Frasers Property Holdings (Thailand) Co., Ltd. ("FPHT"), an indirect wholly-owned subsidiary of FPL, entered into a joint venture agreement with TCC Assets (Thailand) Co., Ltd. ("TCCAT"), an interested party, to incorporate a new joint venture, Frasers Assets Co., Ltd. ("Frasers Assets") in Thailand. FPHT and TCCAT each have an effective shareholding interest of 49.0% and 51.0%, respectively. Frasers Assets is incorporated for general investment holding purposes.

On 2 April 2018, Frasers Assets completed the acquisition of all the 478,699,619 ordinary shares in TICON Industrial Connection Public Company Limited ("TICON") held by Rojana Industrial Park Public Company Limited, representing 26.1% of the share capital of TICON. The consideration was approximately \$\$0.75 (THB 17.90) per share or an aggregate consideration of S\$361,600,000 (THB 8,568,723,000). Pursuant to the acquisition and in addition to the Group's existing direct interest in 751,004,000 ordinary shares of TICON held by FPHT, representing 40.95% of the share capital of TICON, the Group's effective interest in TICON increased to 53.74% and TICON was consolidated as a subsidiary. TICON's significant associate includes TICON Freehold and Leasehold Real Estate Investment Trust ("TREIT"). The excess of the carrying amount of TICON as an associate over the fair value is recognised as a loss on disposal of an associate of \$\$20,383,000 (THB 489,745,000) under "Exceptional Items" in the Group's profit statement (Note 7).

The completion of the acquisition triggered a mandatory tender offer for the remaining ordinary shares of TICON by Frasers Assets at \$\$0.75 (THB 17.90) per share. Pursuant to the tender offer, a total of 411,153,659 shares in TICON, representing 22.42% of the share capital of TICON were tendered. The aggregate consideration was approximately \$\$310,577,000 (THB 7,359,650,000). Pursuant to this tender offer, the Group's effective interest in TICON increased to 64.72%. Please refer to Note 37(a)(ii) for more details.

### **(b)** Incorporation and Acquisition of Associates

On 3 April 2018, FPHT and TCCAT undertook the following activities (together, the "One Bangkok Restructuring") to facilitate the development, design and construction of a leasehold site in central Bangkok into an integrated mixed-use development (the "Project"):

- FPHT entered into a joint venture agreement with its associate, One Bangkok Holdings Co., Ltd. ("OBH") to establish an investment holding company, One Bangkok Ventures Co., Ltd. ("OBV") in Thailand. FPHT and OBH each have a shareholding interest of 19.9% and 80.1% in OBV upon its establishment, respectively. OBV is incorporated for the purposes of investing in One Bangkok Co., Ltd. ("OB") (formerly known as Kasemsubvadhana Co., Ltd.), a Thai-incorporated limited liability company and subsidiary of TCCAT, by subscribing for 682,500,000 ordinary shares issued by OB, representing 45.5% of the total share capital of OB upon the completion of the One Bangkok Restructuring.
- (ii) FPHT invested directly in OB by subscribing for 52,500,000 ordinary shares issued by OB, representing 3.5% of the total share capital of OB upon the completion of the One Bangkok Restructuring.

The One Bangkok Restructuring enables OB, the lessee of the Project leasehold site, to serve as the master developer of the Project. Upon the completion of the One Bangkok Restructuring, TCCAT and FPHT will have an effective economic interest of 80.2% and 19.8% in OB, respectively.

The Group has engaged an independent firm to perform a fair valuation of the identifiable assets and liabilities of OB. Based on the provisional valuation, no fair value adjustment was required.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### INVESTMENTS IN AND BALANCES WITH JOINT VENTURES AND ASSOCIATES (CONT'D) 14.

### (c) Acquisition of Additional Interest in an Associate

TICON International Pte. Ltd., an indirect subsidiary of FPL, made purchases of 38,858,000 additional units in TREIT at average prices ranging from approximately S\$0.47 to S\$0.48 (THB 11.11 to THB 11.30) per unit, increasing TICON International's interest in TREIT from 21.93% to 23.43%. The total aggregate consideration for the additional shares was approximately S\$18,448,000 (THB 437,166,000).

As at 30 September 2018, 12,836,000 investment units of TREIT with a carrying amount of S\$5,821,000 (THB 137,941,000) and market value of S\$6,392,000 (THB 151,467,000), were pledged as collateral for trust receipt, letters of credit, letters of quarantee and short-term loans facilities.

### (d) Incorporation of a Joint Venture

On 6 July 2018, TICON entered into a joint venture agreement with JustCo (Thailand 2) Pte. Ltd. ("JustCo Thailand 2"), to establish a new joint venture, JustCo (Thailand) Co., Ltd. in Thailand. TICON and JustCo Thailand 2 each have an effective shareholding interest of 51.0% and 49.0%, respectively. JustCo (Thailand) Co., Ltd. is incorporated to invest and engage in the business of co-working office and other complementary business in Thailand.

### Material Joint Ventures and Associates

Except for Golden Land Property Development Public Company Limited ("Gold"), TICON, Supreme Asia Investments Limited and its subsidiary ("SAI group") and TREIT, the Group's joint ventures and associates are individually immaterial.

The market value of the Group's interest in Gold and TREIT as at 30 September 2018 is \$\$411,039,000 (2017: S\$355,770,000) and S\$303,585,000 (2017: Nil), respectively.

No disclosure of fair value is made for material joint ventures as they are not quoted on any market.

The following table analyses, in aggregate, the carrying amount and share of profit and OCI of the joint ventures.

	Group	
	2018	2017
	\$′000	\$′000
Group's interest in net assets at beginning of the year	265,561	240,213
Group's share of:		
– Profit after taxation	85,954	57,508
- OCI	1,954	(968)
Total comprehensive income	87,908	56,540
Currency re-alignment	(3,072)	5,925
Additions during the year	6,288	10,152
Acquisition of subsidiaries (Note 37(a)(ii))	9,090	_
Return of capital during the year	(42,969)	(1,926)
Dividends received during the year	(91,204)	(45,343)
Reclassification to investment in associate	(8,873)	
Carrying amount of interest at end of the year	222,729	265,561

FOR THE YEAR ENDED 30 SEPTEMBER 2018

### INVESTMENTS IN AND BALANCES WITH JOINT VENTURES AND ASSOCIATES (CONT'D) 14.

The following table summarises the financial information of each of the Group's material associates based on their consolidated financial information prepared in accordance with FRS, modified for fair value adjustments on acquisition and differences in the Group's accounting policies. The table also analyses, in aggregate, the carrying amount and share of profit and OCI of the remaining individually immaterial associates.

2018  Revenue  Profit after taxation OCI Total comprehensive income	654,792 122,374 -	61,973 26,864	682,019	54,691		
Profit after taxation OCI Total comprehensive	122,374	26,864	682,019	54 691		
OCI Total comprehensive				5.,051		
	400	(1,422)	145,481 -	107,541 -		
	122,374	25,442	145,481	107,541		
Attributable to:						
<ul><li>NCI</li><li>Investee's</li></ul>	(398)	166	5,350	-		
shareholders	122,772	25,276	140,131	107,541		
Current assets Non-current assets	1,061,531 914,274	-	1,685,615 100,473	57,611 1,437,300		
Current liabilities	(331,923)	-	(1,360,539)	71,182		
Non-current liabilities Net assets	(716,442) 927,440		425,549	269,420 1,835,513		
	J21,440		723,373	1,033,313		
Attributable to:  - NCI  - Investee's	(8,729)	-	16,226	-		
shareholders	936,169		409,323	1,835,513		
Group's interest in net assets at beginning of the year	322,575	561,365	217,118	_	65,038	1,166,096
•	322,373	301,303	217,110	_	65,036	1,100,090
Group's share of:  - Profit after taxation  - OCI	48,986 -	10,933 (582)	65,970 -	25,107 -	4,009 -	155,005 (582)
Total comprehensive income	48,986	10,351	65,970	25,107	4,009	154,423
Currency re-alignment	11,753	19,415	(8,035)	4,319	1,302	28,754
Additions during the year Acquisition of subsidiaries	-	-	-	18,448	35,059	53,507
(Note 37(a)(ii)) Dividends received	-	-	-	236,554	15,686	252,240
during the year Reclassification from	(9,782)	(3,170)	(81,785)	(7,953)	(3,418)	(106,108)
investment in joint venture Carrying amount of interest in an associate	-	-	-	-	8,873	8,873
acquired as a subsidiary (Note 37(a)(ii))	_	(587,961)	_	_	_	(587,961)
Carrying amount of interest end of the year	373,532	-	193,268	276,475	126,549	969,824

FOR THE YEAR ENDED 30 SEPTEMBER 2018

## 14. INVESTMENTS IN AND BALANCES WITH JOINT VENTURES AND ASSOCIATES (CONT'D)

	Gold \$'000	TICON \$'000	SAI group \$′000	Immaterial Associates \$'000	Total \$'000
2017					
Revenue	491,063	58,418	485,750		
Profit after taxation OCI	112,339 -	33,524 (1,789)	153,735 -		
Total comprehensive income	112,339	31,735	153,735		
Attributable to:					
- NCI	(361)	74	6,774		
<ul> <li>Investee's shareholders</li> </ul>	112,700	31,661	146,961		
Current assets	680,531	145,664	1,201,972		
Non-current assets	835,478	1,987,928	166,615		
Current liabilities	(123,136)	(196,227)	(890,175)		
Non-current liabilities	(592,465)	(565,445)	470 412		
Net assets	800,408	1,371,920	478,412		
Attributable to:					
- NCI	(8,049)	1,065	18,320		
<ul> <li>Investee's shareholders</li> </ul>	808,457	1,370,855	460,092		
Group's interest in net assets at beginning of the year	244,358	-	248,394	60,048	552,800
Group's share of:					
<ul><li>Profit after taxation</li><li>OCI</li></ul>	44,742 -	13,403 (717)	65,749 -	3,827 -	127,721 (717)
Total comprehensive income	44,742	12,686	65,749	3,827	127,004
Currency re-alignment	11,330	126	2,434	(1,442)	12,448
Additions during the year	25,129	550,094	(00.450)	6,777	582,000
Dividends received during the year	(8,701)	(2,399)	(99,459)	(4,172)	(114,731)
Goodwill	5,717	858		<del>_</del> _	6,575
Carrying amount of					
interest at end of the year	322,575	561,365	217,118	65,038	1,166,096

## 15. FINANCIAL ASSETS

	Group		Company	
	2018 \$′000	2017 \$'000	2018 \$'000	2017 \$'000
Available-for-sale financial assets: <u>Unquoted</u>				
Equity investments, at cost	9,630	3,303	3,303	3,303
Allowance for impairment	(1,155)	(1,155)	(1,155)	(1,155)
	8,475	2,148	2,148	2,148
Quoted Equity investments	-	14	-	_
Total available-for-sale financial assets	8,475	2,162	2,148	2,148

The unquoted equity investments are measured at cost less impairment losses as there are no active markets for these investments (Note 32(e)).

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## 16. INTANGIBLE ASSETS

	Goodwill \$'000	Brands \$′000	Favourable Leases \$'000	Management Contracts \$'000	Software and Others \$′000	Total \$'000
At Cost						
At 1 October 2016	510,887	133,388	38,136	_	5,085	687,496
Currency re-alignment Additions Acquisition of	9,803 -	3,898 -	1,114 -	<del>-</del>	11,083	14,815 11,083
subsidiaries (Note 37)	56,761		-	_	433	57,194
At 30 September 2017						
and 1 October 2017	577,451	137,286	39,250	_	16,601	770,588
Currency re-alignment	(29,925)	(1,484)	(858)	_	(31)	(32,298)
Additions Finalisation of PPA	-	-	-	-	5,696	5,696
(Note 37) Acquisition of	10,917	_	-	-	-	10,917
subsidiaries (Note 37)	43,604	_	_	68,069	1,833	113,506
At 30 September 2018	602,047	135,802	38,392	68,069	24,099	868,409
Accumulated Amortisation At 1 October 2016 Currency re-alignment Amortisation (Note 4(c))	- - -	- - -	1,104 57 854	- - -	4,656 1 776	5,760 58 1,630
At 30 September 2017						
and 1 October 2017	_	_	2,015	_	5,433	7,448
Currency re-alignment	_	_	(57)	_	(11)	(68)
Amortisation (Note 4(c)) Acquisition of	-	-	872	-	2,089	2,961
subsidiaries (Note 37)	_	_	_	_	1,167	1,167
At 30 September 2018	-	-	2,830	_	8,678	11,508
Impairment losses Impairment for the						
, year 2018 (Note 7)	52,048	104,275	_	_	_	156,323
At 30 September 2018	52,048	104,275	-	-	-	156,323
Net Book Value At 30 September 2018	549,999	31,527	35,562	68,069	15,421	700,578
At 30 September 2017	577,451	137,286	37,235	-	11,168	763,140
p /=-	- ,	- ,	- ,		, , , , , ,	, -

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### **INTANGIBLE ASSETS (CONT'D)** 16.

#### (a) Goodwill

The Group's goodwill is denominated in the respective functional currencies of the acquired subsidiaries and is subject to currency fluctuations.

The carrying value was assessed for impairment based on CGUs during the financial year.

	2018 \$′000	2017 \$'000
Carrying value of capitalised goodwill in the following business segments:		
<ul><li>Australia SBU</li><li>Singapore SBU</li><li>Hospitality SBU</li><li>Europe and rest of Asia</li></ul>	376,743 62,601 - 110,655 549,999	405,653 62,601 52,436 56,761 577,451

### (i) Australia SBU

The Group recorded the goodwill upon the acquisition of Frasers Property AHL Limited ("FPA") (formerly known as Frasers Property Limited). For the purposes of impairment assessment, the carrying amount of goodwill is allocated to the total assets of the commercial and industrial and the residential divisions.

The recoverable amount of the CGU of FPA is estimated based on value in use calculations using a projection of earnings before interest and taxation and changes in capital requirements over a five-year period. The pre-tax discount applied to the projections is 7.9% and the terminal growth rate used beyond the five-year period is 2%. Management believes the assumptions applied are appropriate and sustainable considering current and anticipated business conditions.

The recoverable amount yields sufficient head room at the reporting date which indicates no impairment required.

As at 30 September 2018, the carrying value of goodwill is Australian Dollar ("A\$") A\$381,396,000 (2017: A\$381,396,000).

### (ii) Singapore SBU

The Group recorded the goodwill upon the acquisition of FCOT and FCOAM. For the purposes of impairment testing, the goodwill is allocated to FCOAM which holds the management contracts for FCOT.

The recoverable amount has been determined based on value in use calculations using a projection of the net management fee income covering a 10-year period. The pre-tax discount rate applied to the projections is 10% (2017: 10%) and the forecast growth rate used beyond the 10-year period is 2% (2017: 2%). Based on the recoverable amount, no impairment is necessary.

As at 30 September 2018, the carrying value of goodwill is \$\$62,601,000 (2017: \$\$62,601,000).

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### **INTANGIBLE ASSETS (CONT'D)** 16.

#### (a) Goodwill (cont'd)

#### (iii) **Hospitality SBU**

The Group recorded the goodwill upon the acquisition of MHDV Holdings (UK) Limited ("MHDV"). For the purposes of impairment assessment, the carrying amount of goodwill is allocated to the net assets of the Malmaison hotels and Hotel du Vin hotels as a single CGU.

The recoverable amount is determined by discounting the projected cash flows over seven years to be generated from continuing use. Cash flows beyond these periods are extrapolated using the estimated terminal growth rates of 2.0% (2017: 2.0% to 2.5%) which are within management's expectation of the long term average growth rates of the industry and cities in which MHDV operates. The projected cash flows are discounted at the rate of 8.2% (2017: 7.5%).

The goodwill is fully impaired and an impairment loss of \$52,048,000 (2017: Nil) is included within "Exceptional Items" in the Group's profit statement.

As at 30 September 2018, the carrying value of goodwill is Nil (2017: GBP 28,800,000).

### (iv)Europe and rest of Asia

Geneba Properties N.V. ("Geneba") Acquisition (Note 37(a)(i))

Based on the finalised PPA, goodwill on the acquisition of Geneba was determined at \$\$67,051,000 (EUR 42,266,000).

Alpha Acquisition (Note 37(a)(iii))

Goodwill on the acquisition of Alpha is provisionally determined at \$\$43,604,000 (EUR 27,486,000) (Note 37).

The goodwill arising from the Geneba and Alpha Acquisitions are aggregated as a single CGU as the CGU is managed by the same asset management team. The recoverable amount is estimated based on value in use calculations using a projection of the net management fee income over a 10-year period. The pre-tax discount rate applied to the projections is 5.4% and the terminal growth rate used beyond the 10-year period is 1.8%. Based on the recoverable amount, no impairment is necessary.

### **(b) Brands**

Brands relate to the "Malmaison" and "Hotel du Vin" brand names that the Group acquired. As the brands are determined to have indefinite useful lives, no amortisation has been charged for the year.

The methodology and key assumptions used in the estimation of the recoverable amounts of Malmaison and Hotel du Vin CGUs are as follows:

	Ma	lmaison CGU	Hotel du Vin CGU	
	<b>2018</b>	2017	<b>2018</b>	2017
	%	%	%	%
Discount rate	8.2	7.5	8.2	7.5
Terminal value growth rate	2.0	2.0 to 2.5	2.0	2.0

Impairment losses of \$60,687,000 (2017: Nil) on the Hotel du Vin CGU brand and \$43,588,000 (2017: Nil) on the Malmaison CGU brand are included within "Exceptional Items" in the Group's profit statement.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### **INTANGIBLE ASSETS (CONT'D)** 16.

### (c) Favourable Leases

Favourable leases relate to certain Malmaison hotels. Amortisation of \$872,000 (2017: \$854,000) was charged to the profit statement.

The methodology and key assumptions used in the estimation of the recoverable amount of the Malmaison CGU are set out in Note 16(b).

### (d) **Management Contracts**

Management contracts relate to fair values of management contracts held by certain acquired subsidiaries prior to the acquisitions of the subsidiaries by the Group.

Management contracts of \$\$68,069,000 (THB 1,613,000,000) are assessed to have indefinite useful lives and not amortised. Management is of the view that these contracts have indefinite useful lives as contracts are automatically renewed every five years and are expected to continue into perpetuity.

The recoverable amount of the management contracts has been determined based on value in use calculations using a projection of the net management fee income covering a five-year period. The discount rate applied to the projections is 11%. Based on the recoverable amount, no impairment is necessary.

#### **17**. **PREPAYMENTS**

Group		Company	
2018	2017	2018	2017
\$′000	\$′000	\$′000	\$′000
5,793	3,963	-	-
353	76,038	_	_
54,660	50,217	721	153
55,013	126,255	721	153
60,806	130,218	721	153
	2018 \$'000 5,793 353 54,660 55,013	2018       2017         \$'000       \$'000         5,793       3,963         353       76,038         54,660       50,217         55,013       126,255	2018       2017       2018         \$'000       \$'000       \$'000         5,793       3,963       -         353       76,038       -         54,660       50,217       721         55,013       126,255       721

As at 30 September 2017, prepaid land and development costs related to tender deposits and related costs paid in respect of tender of Changjiang Road, Dalian, China for the development of serviced residences.

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## 18. TRADE AND OTHER RECEIVABLES

			Group	Company		
		2018	2017	2018	2017	
	Note	\$′000	\$'000	\$′000	\$′000	
Other week salar (see as assument)						
Other receivables (non-current) Amounts due from subsidiaries	13			3,812,370	3,175,075	
	14	201 262	171 426	3,812,370	3,1/3,0/3	
Loans to joint ventures Loan to an associate	14 14	291,363	171,426	_	_	
Receivables from joint	14	14,532	14,368	-	-	
,		FO 722	40 402			
development agreements Finance lease receivables		59,732	48,483	_	_	
		11,946	4 41 5	_	_	
Sundry debtors		8,251	4,415		2 175 075	
		385,824	238,692	3,812,370	3,175,075	
Trade receivables (current)						
Trade receivables		68,268	87,191	_	_	
Sales proceeds and progress		-				
billing receivables		88,751	50,012	_	_	
3		157,019	137,203	_	_	
Other receivables (current)		-				
Tax recoverable		124,546	17,068	2,085	1,128	
Accrued interest income		6,202	1,573	_	_	
Staff loans and advances		399	483	_	_	
Other deposits		39,102	36,578	_	_	
Receivables from joint		-				
development agreements		8,107	26,943	_	_	
Recoverable development costs		19,290	19,153	_	_	
Amounts due from subsidiaries	13	_	_	398,968	217,113	
Amounts due from related companies		8,692	1,782	1,091	1,092	
Amounts due from associates	14	2,532	_	-	_	
Loans to joint ventures	14	7,866	162,987	_	_	
Amounts due from joint ventures	14	8,864	15,689	139	138	
Loan to a non-controlling interest		21,208	7,450	_	_	
Sundry debtors		60,074	51,673	9	112	
,		306,882	341,379	402,292	219,583	
Total trade and other receivables (current)		462.001	470 502	402.202	210 502	
rotat trade and other receivables (current)		463,901	478,582	402,292	219,583	
Total trade and other receivables						
(current and non-current)		849,725	717,274	4,214,662	3,394,658	

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### TRADE AND OTHER RECEIVABLES (CONT'D) 18.

### Trade Receivables

Trade receivables comprise mainly rental receivables, are non-interest bearing and are recognised at their original invoiced amounts which represent their fair values on initial recognition.

## Sales Proceeds and Progress Billing Receivables

Sales proceeds receivables relate to the balance of sales proceeds from completed properties held for sale which will be received upon issue of notice of vacant possession, certificate of statutory completion, expiry of defect liability period and/or title subdivision.

Progress billing receivables relate to the outstanding balance of progress billings which are due after the purchasers receive the notices to make payments.

## Receivables from Joint Development Agreements

The timing of expected receipts of cash flows associated with current and non-current receivables from joint development agreements are based on cash flow forecasts carried out in conjunction with detailed reviews of the project feasibility studies.

## Amounts due from Related Companies

Amounts due from related companies are non-trade related, interest-free, unsecured and repayable in cash on demand.

## Loan to a Non-Controlling Interest

The loan to a non-controlling interest is non-trade related, bears interest at a fixed rate of 6% (2017: 6%) per annum, unsecured and is due in cash within the next 12 months.

### Credit Risk by Strategic Business Units (a)

There is no concentration of credit risk with respect to the trade receivables of the Group as they consist of a large number of customers that are geographically dispersed. The Group does not have any significant credit risk exposure to a single customer or group of customers. The Group generally holds collateral in the form of bank deposits, bank quarantees or mortgages over assets until completion.

The credit risk associated with receivables from joint ventures is monitored through management's review of project feasibilities and the Group's ongoing involvement in the operations of these entities.

The maximum exposure to credit risk for trade receivables and sales proceeds receivable at the reporting date by strategic business units is as follows:

	G	Group		pany
	2018	2017	2018	2017
	\$′000	\$'000	\$′000	\$′000
Singapore SBU	92,575	51,966	-	-
Australia SBU	14,869	38,455	-	_
Hospitality SBU	31,284	31,756	-	_
Europe and rest of Asia	14,606	1,553	-	_
Corporate and Others	3,685	13,473	-	_
	157,019	137,203	-	-

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 18. TRADE AND OTHER RECEIVABLES (CONT'D)

### Trade Receivables that are Past Due but Not Impaired **(b)**

The Group had trade receivables amounting to \$28,111,000 (2017: \$29,093,000) that are past due at reporting date but not impaired. These receivables are unsecured and the aging analysis at the reporting date is as follows:

	G	Group		
	2018	2017		
	\$′000	\$'000		
Trade receivables past due: 1 to 30 days	12,350	15,735		
31 to 60 days	3,906	4,671		
61 to 90 days	1,445	1,204		
More than 90 days	10,410	7,483		
·	28,111	29,093		

### (c) Trade Receivables that are Impaired

The Group's trade receivables that are impaired at the reporting date and the movements of the allowance account used to record the impairment are as follows:

	Group				
	Collectively Impaired		Individually Impaired		
	2018	2017	2018	2017	
	\$′000	\$'000	\$′000	\$′000	
Trade receivables - nominal amounts	4,813	5,703	3,711	3,395	
Allowance for impairment	(2,190)	(2,503)	(3,711)	(3,395)	
	2,623	3,200	_		
Movements in allowance account: At 1 October Currency re-alignment Allowance for the year (Note 4(a))	2,503 (152) 206	2,096 48 370	3,395 (38) 1,756	4,326 (36) 1,741	
Write-back of allowance (Note 4(a))	(367)	(11)	(1,692)	(2,631)	
Written off	-	-	(531)	(5)	
Acquisitions of subsidiaries	-	-	821	_	
At 30 September	2,190	2,503	3,711	3,395	

Trade and other receivables that are individually determined to be impaired at the reporting date relate to debtors that are in significant financial difficulties and have defaulted on payments. These receivables are not secured by any collateral or credit enhancements.

Based on the Group's historical experience in the collection of receivables, management believes that no additional credit risk beyond that provided for is inherent in the Group's trade and other receivables.

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#### 19. **DEFERRED TAX ASSETS AND LIABILITIES**

The deferred tax assets and liabilities prior to offsetting of balances within the same jurisdiction are as follows:

	Group				
	(Charged)/credited to				
	Balance Sheet		Profit Statement		
	2018	2017	2018	2017	
	\$′000	\$′000	\$′000	\$′000	
<u>Deferred tax assets</u>					
Fair value adjustments	13,738	7,967	(5,898)	2,523	
Provisions and accruals	89,967	93,015	19,841	27,867	
Employee benefits	14,335	7,300	(15)	1,207	
Unabsorbed losses and capital allowances	76,443	106,901	125	5,415	
Others	12,122	2,501	(26)	4	
Gross deferred tax assets	206,605	217,684	14,027	37,016	
Deferred tax liabilities					
Fair value adjustments	(424,760)	(277,769)	(25,379)	(88,071)	
Provisions and accruals	(157,444)	(153,638)	(6,379)	(35,412)	
Differences in depreciation	(73,868)	(42,056)	(12,885)	(24,562)	
Others	(22,126)	(37,182)	(2,084)	(26,052)	
Gross deferred tax liabilities	(678,198)	(510,645)	(46,727)	(174,097)	

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred taxes relate to the same tax jurisdiction. The amounts, determined after appropriate offsetting, are shown on the balance sheet.

	Group		
	2018	2017	
	\$'000	\$'000	
Deferred tax assets	60,803	34,842	
Deferred tax liabilities	(532,396)	(327,803)	
	(471,593)	(292,961)	

As at 30 September 2018, certain subsidiaries have unutilised tax losses of approximately \$229,756,000 (2017: \$173,337,000) and unabsorbed capital allowances of \$70,980,000 (2017: \$192,251,000) available for set off against future taxable profits. Deferred tax assets of \$63,767,000 (2017: \$73,061,000) in respect of these losses and capital allowances have not been recognised due to uncertainty of their recoverability. The utilisation of tax losses and capital allowances is subject to the agreement of the respective tax authorities and compliance with certain provisions of the tax legislations of the respective jurisdictions in which the Group operates. Tax losses amounting to \$60,624,000 (2017: \$10,746,000) can be carried forward up to a certain prescribed period, while the remaining tax losses have no expiry dates.

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#### 20. **PROPERTIES HELD FOR SALE**

Development properties held for sale         2018 (900)         2010 (900		Group	
Development properties held for sale           Properties in the course of development, at cost         4,128,783         3,325,886           Write-down to net realisable value         (86,167)         (87,227)           Development profit         148,276         81,267           Progress payments received and receivable         4,190,892         3,319,926           Progress payments received and receivable         (586,884)         (409,181)           Completed properties held for sale         617,915         592,334           Write-down to net realisable value         (64,957)         (50,860)           Write-down to net realisable value         (64,957)         (50,860)           Write-down to net realisable value         552,958         541,474           Total properties held for sale         2018         2017           Movements in write-down to net realisable value are as follows:         2018         2017           Movements in write-down to net realisable value are as follows:         8         2018           Development properties held for sale         87,227         (94,165)           Currency re-alignment         5,598         (1,937)           Charge for the year (Note 4(a))         (13,337)         -           Utilised during the year         (86,167)         (87,227)		2018	2017
Properties in the course of development, at cost         4,128,783         3,325,886           Write-down to net realisable value         (86,167)         (87,27)           Development profit         148,276         81,267           4,190,892         3,319,926           Progress payments received and receivable         (56,884)         (409,181)           Completed properties held for sale         617,915         592,334           Completed units, at cost         617,915         592,334           Write-down to net realisable value         (64,957)         (50,860)           Write-down to net realisable value are as follows:         2018         2017           Movements in write-down to net realisable value are as follows:         2018         2018           Powelopment properties held for sale         87,227         (94,165)           At 1 October         (87,227)         (94,165)           Currency re-alignment         5,598         (1,937)           Charge for the year (Note 4(a))         (13,337)         -           Williac during the year         (86,167)         (87,227)           At 30 September         (86,167)         (87,227)           Completed properties held for sale         (86,167)         (87,227)           At 30 September         (80,616)		\$′000	\$′000
Properties in the course of development, at cost         4,128,783         3,325,886           Write-down to net realisable value         (86,167)         (87,27)           Development profit         148,276         81,267           4,190,892         3,319,926           Progress payments received and receivable         (\$68,884)         (409,181)           Rompleted properties held for sale         617,915         592,334           Completed units, at cost         664,957)         (50,860)           Write-down to net realisable value         (64,957)         (50,860)           Write-down to net realisable value are as follows:         2018         2017           Movements in write-down to net realisable value are as follows:         2018         2017           Povelopment properties held for sale         87,227         (94,165)           At 1 October         (87,227)         (94,165)           Currency re-alignment         5,598         (1,937)           Charge for the year (Note 4(a))         (13,337)         -           Williac during the year         (86,167)         (87,227)           At 30 September         (86,167)         (87,227)           Completed properties held for sale         (86,167)         (87,227)           At 10 October         (50,860	- 1		
Write-down to net realisable value         (86,167)         (87,227)           Povelopment profit         148,276         8,238,659           Progress payments received and receivable         4,190,892         3,319,926           Progress payments received and receivable         (586,884)         (409,181)           Completed properties held for sale         617,915         592,334           Write-down to net realisable value         (64,957)         (50,860)           Write-down to net realisable value         552,958         541,474           Total properties held for sale         2018         2017           Movements in write-down to net realisable value are as follows:         2018         2017           Povelopment properties held for sale         87,227         (94,165)           At 1 October         (87,227)         (94,165)           Currency re-alignment         (87,227)         (94,165)           Charge for the year (Note 4(a))         (13,337)            Utilised during the year         (86,167)         (87,227)           At 30 September         (86,167)         (87,227)           Completed properties held for sale         (86,167)         (87,227)           At 10 Cctober         (80,6167)         (87,227)           At 10 Cctober <td></td> <td>4 4 2 2 7 2 2</td> <td>2 225 006</td>		4 4 2 2 7 2 2	2 225 006
Development profit         4,042,616 (148,276 (148,276) (148,276) (148,276) (148,276) (149,0892) (159,080) (1586,884) (1409,181) (1586,884) (1409,181) (1586,884) (1409,181) (1586,884) (1409,181) (1586,884) (1409,181) (1586,884) (1409,181) (1586,086) (159,0860) (164,957) (150,860) (164,957) (150,860) (164,957) (150,860) (164,957) (150,860) (1			
Development profit         148,276         81,267           4,190,892         3,319,926           4,586,884         (40,9181)           3,604,008         2,910,745           Completed properties held for sale         617,915         592,334           Write-down to net realisable value         (64,957)         (50,860)           Movements in write-down to net realisable value are as follows:         552,958         541,474           Movements in write-down to net realisable value are as follows:         2018         2017           Povelopment properties held for sale         2018         2017           At 1 October         (87,227)         (94,165)           Currency re-alignment         (87,227)         (94,165)           Charge for the year (Note 4(a))         (13,337)         -           At 30 September         8,799         8,875           At 1 October         (86,167)         (87,227)           Completed properties held for sale         1,3337         -           At 1 October         (80,6167)         (87,227)           At 30 September         (50,860)         (50,927)           Completed properties held for sale         (50,860)         (50,927)           Charge for the year (Note 4(a))         (17,348)         - </td <td>Write-down to net realisable value</td> <td></td> <td></td>	Write-down to net realisable value		
Progress payments received and receivable         4,190,892 (586,884)         3,319,926 (490,181)           Completed properties held for sale         3,604,008         2,910,745           Completed units, at cost Write-down to net realisable value         617,915         592,334           Write-down to net realisable value         (64,957)         (50,860)           Total properties held for sale         4,156,966         3,452,219           Movements in write-down to net realisable value are as follows:         2018         2017           Powelopment properties held for sale         2018         2017           At 1 October         (87,227)         (94,165)           Currency re-alignment         5,598         (1,937)           Charge for the year (Note 4(a))         (13,337)         -           Utilised during the year         8,799         8,875           At 30 September         (86,167)         (87,227)           Completed properties held for sale			
Progress payments received and receivable         1586,884         (409,181)           Completed properties held for sale         617,915         592,334           Write-down to net realisable value         64,957         (50,860)           Total properties held for sale         552,958         541,474           Movements in write-down to net realisable value are as follows:         2018         2017           Movements in write-down to net realisable value are as follows:         2018         2017           Powelopment properties held for sale         8,700         \$100           At 1 October         (87,227)         (94,165)           Currency re-alignment         5,598         (1,937)           Charge for the year (Note 4(a))         (13,337)         -           Utilised during the year         8,799         8,875           At 30 September         (86,167)         (87,227)           Completed properties held for sale         8         (90,227)           Completed properties held for sale         8         (90,227)           Completed properties held for sale         (17,348)         -           Charge for the year (Note 4(a))         (17,348)         -           Utilised during the year         (80,027)         (80,027)         (80,027)	Development profit		,
3,604,008         2,910,745           Completed units, at cost         617,915         592,334           Write-down to net realisable value         664,957         (50,860)           552,958         541,474           Total properties held for sale         552,958         541,474           Movements in write-down to net realisable value are as follows:         2018         2017           2018         2017         \$000         \$000           Development properties held for sale           At 1 October         87,227         (94,165)           Currency re-alignment         5,598         (1,937)           Charge for the year (Note 4(a))         (13,337)         -           Utilised during the year         88,799         8,875           At 30 September         (86,167)         (87,227)           Completed properties held for sale           At 1 October         (50,860)         (50,927)           Currency re-alignment         (50,860)         (50,927)           Currency re-alignment         (50,860)         (50,927)           Currency re-alignment         (50,860)         (50,927)           Currency re-alignment         (50,860)         (50,927)           Charge for the year (Note 4(a			
Completed properties held for sale           Completed units, at cost         617,915         592,334           Write-down to net realisable value         552,958         541,474           Total properties held for sale         4,156,966         3,452,219           Movements in write-down to net realisable value are as follows:         2018         2017           Powelopment properties held for sale         2018         2017           At 1 October         (87,227)         (94,165)           Currency re-alignment         5,598         (1,937)           Charge for the year (Note 4(a))         (13,337)         -           Utilised during the year         8,799         8,879           At 30 September         (86,167)         (87,227)           Completed properties held for sale         2           At 1 October         (50,860)         (50,927)           Completed properties held for sale         4         (50,860)         (50,927)           Currency re-alignment         (50,860)         (50,927)           Currency re-alignment         (2,771)         (371)           Charge for the year (Note 4(a))         (17,348)         -           Utilised during the year         480         438	Progress payments received and receivable		
Completed units, at cost Write-down to net realisable value         617,915 (50,860)           Write-down to net realisable value         552,958 (54),474           Total properties held for sale         \$552,958 (54),474           Movements in write-down to net realisable value are as follows:         \$\$\$\$\$\$\$ \$\$\$\$ \$\$\$\$ \$\$\$\$\$ \$\$\$\$\$\$ \$\$\$\$\$\$\$\$		3,604,008	2,910,745
Write-down to net realisable value         (64,957)         (50,860)           Total properties held for sale         4,156,966         3,452,219           Movements in write-down to net realisable value are as follows:		44-44-	
Total properties held for sale         552,958 (541,474 (4,156,966 (3,452,219)))           Movements in write-down to net realisable value are as follows:         Coroup (301 (300) (300) (300) (300)           Development properties held for sale         87,000 (94,165) (300) (303)		•	,
Development properties held for sale         Group           At 1 October         (87,227)           Charge for the year (Note 4(a))         (87,227)           At 1 October         (13,337)           Charge for the year (Note 4(a))         (13,337)           At 30 September         (86,167)         (87,227)           Completed properties held for sale         (13,337)         -           At 30 September         (86,167)         (87,227)           Completed properties held for sale         (86,167)         (87,227)           Currency re-alignment         (50,860)         (50,927)           Currency re-alignment         2,771         (371)           Charge for the year (Note 4(a))         (17,348)         -           Utilised during the year         480         438	Write-down to net realisable value		
Movements in write-down to net realisable value are as follows:           Group           2018         2017           \$'000         \$'000           Development properties held for sale           At 1 October         (87,227)         (94,165)           Currency re-alignment         5,598         (1,937)           Charge for the year (Note 4(a))         (13,337)         -           Utilised during the year         8,799         8,875           At 30 September         (86,167)         (87,227)           Completed properties held for sale           At 1 October         (50,860)         (50,927)           Currency re-alignment         2,771         (371)           Charge for the year (Note 4(a))         (17,348)         -           Utilised during the year         480         438	- · · · · · · · · · · · · · · · · · · ·		
Development properties held for sale         (87,227)         (94,165)           At 1 October         (87,227)         (94,165)           Currency re-alignment         5,598         (1,937)           Charge for the year (Note 4(a))         (13,337)         -           Utilised during the year         8,799         8,875           At 30 September         (86,167)         (87,227)           Completed properties held for sale           At 1 October         (50,860)         (50,927)           Currency re-alignment         2,771         (371)           Charge for the year (Note 4(a))         (17,348)         -           Utilised during the year         480         438	Total properties held for sale	4,156,966	3,452,219
Development properties held for sale         (87,227)         (94,165)           At 1 October         (87,227)         (94,165)           Currency re-alignment         5,598         (1,937)           Charge for the year (Note 4(a))         (13,337)         -           Utilised during the year         8,799         8,875           At 30 September         (86,167)         (87,227)           Completed properties held for sale           At 1 October         (50,860)         (50,927)           Currency re-alignment         2,771         (371)           Charge for the year (Note 4(a))         (17,348)         -           Utilised during the year         480         438	Management of the description of the last of the second College		
Development properties held for sale         (87,227)         (94,165)           At 1 October         (87,227)         (94,165)           Currency re-alignment         5,598         (1,937)           Charge for the year (Note 4(a))         (13,337)         -           Utilised during the year         8,799         8,875           At 30 September         (86,167)         (87,227)           Completed properties held for sale         (50,860)         (50,927)           Currency re-alignment         2,771         (371)           Charge for the year (Note 4(a))         (17,348)         -           Utilised during the year         480         438	Movements in write-down to net realisable value are as follows:		
Development properties held for sale         \$'000         \$'000           At 1 October         (87,227)         (94,165)           Currency re-alignment         5,598         (1,937)           Charge for the year (Note 4(a))         (13,337)         -           Utilised during the year         8,799         8,875           At 30 September         (86,167)         (87,227)           Completed properties held for sale         (50,860)         (50,927)           Currency re-alignment         2,771         (371)           Charge for the year (Note 4(a))         (17,348)         -           Utilised during the year         480         438			
Development properties held for sale         At 1 October       (87,227)       (94,165)         Currency re-alignment       5,598       (1,937)         Charge for the year (Note 4(a))       (13,337)       -         Utilised during the year       8,799       8,875         At 30 September       (86,167)       (87,227)         Completed properties held for sale       (50,860)       (50,927)         Currency re-alignment       2,771       (371)         Charge for the year (Note 4(a))       (17,348)       -         Utilised during the year       480       438			
At 1 October       (87,227)       (94,165)         Currency re-alignment       5,598       (1,937)         Charge for the year (Note 4(a))       (13,337)       -         Utilised during the year       8,799       8,875         At 30 September       (86,167)       (87,227)         Completed properties held for sale         At 1 October       (50,860)       (50,927)         Currency re-alignment       2,771       (371)         Charge for the year (Note 4(a))       (17,348)       -         Utilised during the year       480       438		\$′000	\$'000
At 1 October       (87,227)       (94,165)         Currency re-alignment       5,598       (1,937)         Charge for the year (Note 4(a))       (13,337)       -         Utilised during the year       8,799       8,875         At 30 September       (86,167)       (87,227)         Completed properties held for sale         At 1 October       (50,860)       (50,927)         Currency re-alignment       2,771       (371)         Charge for the year (Note 4(a))       (17,348)       -         Utilised during the year       480       438	- 1		
Currency re-alignment       5,598 (1,937)         Charge for the year (Note 4(a))       (13,337) -         Utilised during the year       8,799 8,875         At 30 September       (86,167) (87,227)         Completed properties held for sale         At 1 October       (50,860) (50,927)         Currency re-alignment       2,771 (371)         Charge for the year (Note 4(a))       (17,348) -         Utilised during the year       480 438		(07.007)	(04165)
Charge for the year (Note 4(a))       (13,337)       -         Utilised during the year       8,799       8,875         At 30 September       (86,167)       (87,227)         Completed properties held for sale         At 1 October       (50,860)       (50,927)         Currency re-alignment       2,771       (371)         Charge for the year (Note 4(a))       (17,348)       -         Utilised during the year       480       438		•	,
Utilised during the year       8,799       8,875         At 30 September       (86,167)       (87,227)         Completed properties held for sale         At 1 October       (50,860)       (50,927)         Currency re-alignment       2,771       (371)         Charge for the year (Note 4(a))       (17,348)       -         Utilised during the year       480       438		•	(1,937)
At 30 September       (86,167)       (87,227)         Completed properties held for sale       (50,860)       (50,927)         At 1 October       (50,860)       (50,927)         Currency re-alignment       2,771       (371)         Charge for the year (Note 4(a))       (17,348)       -         Utilised during the year       480       438			
Completed properties held for sale         At 1 October       (50,860)       (50,927)         Currency re-alignment       2,771       (371)         Charge for the year (Note 4(a))       (17,348)       -         Utilised during the year       480       438			
At 1 October       (50,860)       (50,927)         Currency re-alignment       2,771       (371)         Charge for the year (Note 4(a))       (17,348)       -         Utilised during the year       480       438	At 30 September	(86,167)	(87,227)
At 1 October       (50,860)       (50,927)         Currency re-alignment       2,771       (371)         Charge for the year (Note 4(a))       (17,348)       -         Utilised during the year       480       438			
Currency re-alignment       2,771       (371)         Charge for the year (Note 4(a))       (17,348)       -         Utilised during the year       480       438		(== ===)	(=0.00=)
Charge for the year (Note 4(a))  Utilised during the year  (17,348)  480  438		•	,
Utilised during the year 480 438		•	(3/1)
		•	-
At 30 September (50,860)			
	At 30 September	(64,957)	(50,860)

(a) During the year, net interest expense of \$79,206,000 (2017: \$32,981,000) arising from borrowings obtained specifically for the projects was capitalised as cost of development properties held for sale.

The borrowing costs of loans used to finance the projects have been capitalised at interest rates of between 2.1% and 4.4% (2017: 2.0% and 4.4%) per annum.

(b) The following table provides information about agreements that are in progress at the reporting date where revenue is recognised on a percentage of completion basis:

		aroup
	2018	2017
	\$'000	\$'000
Aggregate costs incurred and recognised to date	1,195,932	823,348
Less: Progress billings	(586,884)	(409,181)
-	609,048	414,167
33 3	1,195,932 (586,884)	823,3 (409,1

- Included in development properties held for sale are projects of approximately \$852,036,000 (C) (2017: \$1,254,144,000) which are expected to be completed within the next twelve months.
- Certain subsidiaries have granted fixed and floating charges over their properties held for sale totalling (d) \$1,499,174,000 (2017: \$1,006,636,000) to financial institutions as securities for credit facilities.

Group

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 21. **DERIVATIVE FINANCIAL INSTRUMENTS**

	G	Group		npany
	2018	2017	2018	2017
	\$′000	\$'000	\$′000	\$′000
Assets				
Cross currency swaps/cross currency				
interest rate swaps	27,964	1,006	8,626	73
Interest rate swaps	7,517	3,273	1,314	_
Foreign currency forward contracts	5,076	604	_	90
3	40,557	4,883	9,940	163
Comprise:				
- Current	10,727	604	1,431	90
- Non-current	29,830	4,279	8,509	73
Non current	40,557	4,883	9,940	163
	10,001	.,	2,2 - 2	
Liabilities				
Cross currency swaps/cross currency				
interest rate swaps	18,262	39,708	5,711	19,867
Interest rate swaps	26,673	54,401	7,692	16,859
Foreign currency forward contracts	3,202	8,645	919	2,090
,	48,137	102,754	14,322	38,816
Comprise:				
– Current	12,194	15,051	6,938	2,090
<ul><li>Non-current</li></ul>	35,943	87,703	7,384	36,726
	48,137	102,754	14,322	38,816

#### (a) Cross Currency Swaps/Cross Currency Interest Rate Swaps

The Group enters into cross currency swaps and cross currency interest rate swaps to hedge its exposure to interest rate risks associated with movements in interest rates which impact the borrowing costs of the Group and also to hedge exposure to exchange rate risks on foreign currency borrowings.

The Group and the Company have cross currency swap and cross currency interest rate swap arrangements in place for the following amounts:

		Group		mpany	
	2018	2017	2018	2017	
	\$′000	\$′000	\$′000	\$'000	
Notional amounts		100.000	274 704		
Within one year	532,806	100,000	376,786	-	
Between one to three years	750,583	799,990	108,533	526,730	
After three years	737,291	591,310	-	33,765	
·	2,020,680	1,491,300	485,319	560,495	

Cross currency swaps with a carrying amount of \$1,524,000 (2017: \$6,376,000) were designated as hedge instruments for net investment hedges to hedge foreign exchange risks arising from the Group's net investments. There was no ineffectiveness recognised from these hedges.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 21. **DERIVATIVE FINANCIAL INSTRUMENTS (CONT'D)**

#### **(b)** Interest Rate Swaps

Interest rate swaps are used by the Group to hedge exposure to interest rate risks associated with movements in interest rates on the borrowings of the Group.

The Group and the Company have interest rate swap arrangements in place for the following amounts:

		Group		mpany
	2018	2017	2018	2017
	\$′000	\$′000	\$′000	\$′000
Notional amounts				
Within one year	1,595,474	647,083	650,000	_
Between one to three years	2,198,235	3,680,193	521,180	1,229,140
After three years	3,633,555	596,760	645,755	130,000
•	7,427,264	4,924,036	1,816,935	1,359,140

As at 30 September 2018, the fixed interest rates of the outstanding interest rate swaps ranged between 0.3% to 3.5% (2017: 0.4% to 3.5%) per annum.

Interest rate swaps with a carrying amount of \$15,645,000 (2017: \$50,133,000) were designated as hedge instruments for cash flow hedges to hedge interest rate risks arising from variable rate borrowings. There was no ineffectiveness recognised from these hedges.

#### (c) Foreign Currency Forward Contracts

Foreign currency forward contracts are used by the Group to hedge exposure to exchange rate risks on foreign currency receivables and payables, cash and cash equivalents and borrowings. The carrying amounts of the foreign currency forward contracts are accounted for at fair value through the profit statement.

The Group and the Company have foreign currency forward contract arrangements in place for the following amounts:

	G	Group		mpany
	2018	2017	2018	2017
	\$′000	\$′000	\$′000	\$′000
<b>Notional amounts</b> Within one year	1,074,101 1,074,101	546,393 546,393	146,271 146,271	175,584 175,584

A foreign currency forward contract with a carrying amount of \$906,000 (2017: \$1,300,000) was designated as hedge instrument for net investment hedge to hedge foreign exchange risk arising from the Group's net investment. There was no ineffectiveness recognised from this hedge.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

### 22. BANK DEPOSITS AND CASH AND CASH EQUIVALENTS

		Group	Com	npany
	2018 \$'000	2017 \$'000	2018 \$′000	2017 \$'000
Bank deposits Structured deposits	448,743	272,205		
Cash and cash equivalents	440,743	272,203		
Fixed deposits	789,574	782,074	_	_
Cash in banks and in hand	1,242,847	1,307,656	8,514	45,432
Amounts held under "Project Account Rules – 1997 Ed":				
– Fixed deposits	88,993	22,000	-	-
– Cash in banks	15,034	25,545	-	_
	104,027	47,545	-	_
Total cash and cash equivalents	2,136,448	2,137,275	8,514	45,432
Total bank deposits and cash and cash equivalents	2,585,191	2,409,480	8,514	45,432

(a) Bank deposits comprise the following Chinese Renminbi ("RMB") structured deposits:

	\$′000	RMB'000
Group 2018		
Principal protected deposits <sup>(1)</sup> Linked to United States Dollar (US\$) LIBOR		
– Within one year	448,743	2,257,260
Total structured deposits	448,743	2,257,260
2017		
Principal protected deposits <sup>(1)</sup> Linked to US\$ LIBOR		
– Within one year	170,255	835,000
Linked to US\$/S\$		
– Within one year	101,950	500,000
Total structured deposits	272,205	1,335,000

<sup>(1)</sup> Principal protected at maturity.

As at 30 September 2018, the interest rates of the RMB structured deposits ranged between 3.3% to 4.1% (2017: 3.8% to 4.1%) per annum.

- (b) Cash in banks earns interest at floating rates based on daily bank deposit rates. The tenure of short-term deposits vary between one day and three months depending on the immediate cash requirements of the Group, and earn interest at the respective short-term deposit rates.
- (c) The withdrawals from amounts held under "Project Account Rules 1997 Ed" are restricted to payments for development expenditure incurred on properties developed for sale.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### BANK DEPOSITS AND CASH AND CASH EQUIVALENTS (CONT'D) 22.

(d) For the purpose of the consolidated cash flow statement, cash and cash equivalents comprise the following at the reporting date:

			Group
		2018	2017
	Note	\$′000	\$′000
Fixed deposits and cash in banks and in hand		2,136,448	2,137,275
Bank overdrafts	24	(3,229)	(1,530)
Cash and cash equivalents in the consolidated			
cash flow statement		2,133,219	2,135,745

### TRADE AND OTHER PAYABLES

			Group	Co	mpany
		2018	2017	2018	2017
	Note	\$′000	\$′000	\$′000	\$′000
Trade payables		480,154	490,378	1,120	1,083
ac payables		100,25	1507570	1,110	1,003
Other payables (current)					
Amounts due to non-controlling interests		967	10,181	-	-
Interest payable		55,639	48,499	-	-
Accrued operating expenses and sundry					
creditors		572,154	474,185	9,245	9,756
Land vendor liabilities		47,699	234,317	-	-
Rental deposits		40,104	38,472	-	-
Deposits		13,426	19,122	<u>-</u>	_
Amounts due to subsidiaries	13	_	_	332,323	194,653
Amounts due to related companies		8,824	721	-	6
Loan from an associate	14	450,024	91,865	-	_
Amount due to an associate	14	116	_	-	-
Loans from joint ventures	14	16,004	54,000	-	-
Amounts due to joint ventures	14	7,138	5	-	_
Progress billings received in advance		237,624	149,461	-	_
		1,449,719	1,120,828	341,568	204,415
Total trade and other payables (current)		1,929,873	1,611,206	342,688	205,498
Other payables (non-current)					
Sundry creditors		28,954	30,289		_
Land vendor liabilities		3,384	2,955	_	_
Rental deposits		93,819	57,639	_	_
Amounts due to subsidiaries	13	-	-	8,754	985
Amounts due to non-controlling interests		19,186	40,027	-	_
Loan from a joint venture	14	9,210	10,027	_	_
25an nom a joine ventare		154,553	130,910	8,754	985
Total trade and other payables (current					
and non-current)		2,084,426	1,742,116	351,442	206,483

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#### 23. TRADE AND OTHER PAYABLES (CONT'D)

### Trade Payables

Trade payables are non-interest bearing and are generally settled on 30 to 60 days term.

### Amounts due to Non-Controlling Interests

Current amounts due to non-controlling interests are interest-free, non-trade in nature, unsecured and repayable in cash on demand.

Included in non-current amounts due to non-controlling interests are \$14,447,000 (2017: \$35,289,000) which bear interest at a range between 2.1% and 2.6% (2017: 1.9% and 2.1%), are non-trade in nature, unsecured and with no fixed term of repayment.

### **Sundry Creditors**

Included in non-current sundry creditors are unfavourable leases of \$10,864,000 (2017: \$11,491,000) relating to lease liabilities for effects of unfavourable leases recognised on the acquisition of MHDV and are amortised over the lease terms of the hotel properties.

### Amounts due to Related Companies

Amounts due to related companies are interest-free, non-trade related, unsecured and repayable in cash on demand.

### **Land Vendor Liabilities**

When a subsidiary enters into unconditional contracts with land vendors to purchase properties for future development that contain deferred payment terms, these liabilities are disclosed at their present value.

The amounts owing to land vendors of \$51,083,000 (2017: \$210,256,000) are secured over the properties until the balances of the purchase monies have been paid or settlements of the acquisition have occurred.

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#### 24. **LOANS AND BORROWINGS**

	Ave	jhted rage ctive				
	Intere	Interest Rate Group		Con	npany	
	2018	2017	2018	2017	2018	2017
	%	%	\$′000	\$′000	\$′000	\$′000
Repayable within one year: Unsecured						
Bank loans	2.3	2.5	1,225,430	531,889	-	_
Medium Term Notes	2.8	2.5	120,000	60,000	_	_
Debentures	3.6	-	67,520	_	_	_
Other bonds	1.2	-	28,412	_	_	_
Bank overdrafts	-	-	3,229	1,530	-	-
Secured						
Bank loans	2.7	2.5	1,166,994	978,299	_	_
Other bonds	4.9	-	31,358	_	_	_
			2,642,943	1,571,718	-	_
Repayable after one year:						
Unsecured						
Bank loans	2.4	2.3	5,493,028	5,370,243	-	_
Medium Term Notes	3.4	3.4	2,186,562	2,086,620	-	_
Debentures Other hands	3.3	- 2 F	1,013,503	- 	-	_
Other bonds	3.7	3.5	498,635	526,572	-	_
Secured						
Bank loans	2.5	2.1	3,091,479	2,042,181	-	_
Other bonds	-	4.9		30,510		_
			12,283,207	10,056,126	-	_
Total loans and borrowings			14,926,150	11,627,844	_	_

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- (a) The secured bank loans and other bonds are secured by certain subsidiaries by way of fixed and floating charges over certain assets and mortgages on freehold and leasehold land under development as disclosed in Notes 11, 12 and 20.
- Maturity of non-current loans and borrowings is as follows: (b)

	Group		Com	pany
	<b>2018</b> 2017		2018	2017
	\$'000	\$'000	\$'000	\$'000
Between 1 and 2 years	2,253,560	2,764,181	-	_
Between 3 and 5 years	8,451,812	6,319,105	-	_
After 5 years	1,577,835	972,840	-	_
At 30 September	12,283,207	10,056,126	-	_

- As at 30 September 2018, the Group and the Company had interest rate swaps in place, which have the (C) economic effect of converting borrowings from variable rates to fixed rates. The fair values and the terms of these interest rate swaps are discussed in Notes 21 and 32.
- (d) FPT has a S\$3,000,000,000 Multicurrency Medium Term Note Programme and a S\$5,000,000,000 Multicurrency Debt Issuance Programme, which are unconditionally and irrevocably guaranteed by the Company.

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### 24. LOANS AND BORROWINGS (CONT'D)

- (e) The Group, through its subsidiary, FCT, established a S\$1,000,000,000 Multicurrency Medium Term Note and a S\$3,000,000,000 Multicurrency Debt Issuance Programme.
- (f) The Group, through its subsidiary, FCOT, established a S\$1,000,000,000 Multicurrency Medium Term Note Programme.
- (g) The Group, through its subsidiary, FHT, established a S\$1,000,000,000 Multicurrency Debt Issuance Programme.
- (h) The Group, through its subsidiary, FLT, established a S\$1,000,000,000 Multicurrency Debt Issuance Programme.
- (i) The Group, through its subsidiary, FPHT, established a THB 25 billion debenture programme. The Company has unconditionally and irrevocably quaranteed the debentures issued under the programme.
- (j) The Group, through its subsidiary, TICON, had established a THB 25 billion debenture programme. All debentures are unsubordinated and unsecured.
- (k) Included in other bonds are:

### Unsecured

- (i) Retail bonds of S\$498,635,000 (2017: S\$498,261,000) issued by FPT. The bonds mature 7 years from 22 May 2015, are unsecured and are unconditionally and irrevocably guaranteed by the Company.
- (ii) Bonds of S\$28,412,000 (JPY 2.35 billion) (2017: S\$28,311,000 (JPY 2.35 billion)) issued by FHT. The Japanese Yen denominated bonds mature five years from 14 July 2014 and are unsecured.

### Secured

(iii) Senior bonds of \$\$31,358,000 (MYR 94,968,000) (2017: \$\$30,510,000 (MYR 94,927,000)) issued by FHT. The Malaysian Ringgit denominated bonds mature five years from 14 July 2014 and are secured by the Westin Kuala Lumpur.

Reconciliation of movements of liabilities to cash flows arising from financing activities, is as follows:

					No	n-cash Chang	es	
		At				Foreign		At
		1 October	Financing	Acquisitions	Interest	Exchange		30 September
	Note	2017 \$'000	Cash Flows \$'000	of Subsidiaries \$'000	Expense \$'000	Movement \$'000	Others \$'000	2018 \$'000
Group								
Loans and borrowings	24	11,627,844	1,658,896	1,801,401	_	(163,690)	1,699	14,926,150
Interest payable Amounts due to non-controlling	23	48,499	(309,185)	-	316,325	-	-	55,639
interests	23	10,181	(9,214)	_	_	_		967

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#### SHARE CAPITAL 25.

	Group and Company						
	20	018	2017				
	No. of Shares	\$'000	No. of Shares	\$'000			
Issued and fully paid: Ordinary Shares At 1 October Issued during the year: - pursuant to the vesting of shares	2,905,324,694	1,774,771	2,899,996,444	1,766,800			
awarded under the share plans	6,701,925	9,961	5,328,250	7,971			
At 30 September	2,912,026,619	1,784,732	2,905,324,694	1,774,771			

The holders of ordinary shares are entitled to receive dividends as and when declared by the Company. All shares carry one vote per share without restriction.

The ordinary shares have no par value.

#### 26. **OTHER RESERVES**

	G	iroup	Company	
	2018	2017	2018	2017
	\$′000	\$'000	\$'000	\$′000
Hedging reserve	(21,191)	(48,005)	-	_
Foreign currency translation reserve	(662,792)	(394,294)	-	_
Share-based compensation reserve	21,718	18,494	21,718	18,494
Dividend reserve	180,545	180,130	180,545	180,130
Other reserves	43,261	32,836	-	_
	(438,459)	(210,839)	202,263	198,624

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#### 26. OTHER RESERVES (CONT'D)

The movement of other reserves is as follows:

	Hedging Reserve \$'000	Foreign Currency Translation Reserve \$'000	Share-based Compensation Reserve \$'000	Dividend Reserve \$'000	Other Reserves \$′000	Total \$′000
Group 2018						
Opening balance at 1 October 2017	(48,005)	(394,294)	18,494	180,130	32,836	(210,839)
Other comprehensive income						
Net fair value change of cash flow hedges Foreign currency translation Share of other comprehensive income	24,811 -	- (262,882)	-	-	-	24,811 (262,882)
of joint ventures and associates	1,954	(727)	_	_	145	1,372
Other comprehensive income for the year	26,765	(263,609)			145	(236,699)
Contributions by and distributions to owners						
Ordinary shares issued (Note 25) Employee share-based	-	-	(9,961)	-	-	(9,961)
expense	_	_	13,185	-	-	13,185
Dividend paid (Note 29) Dividend proposed (Note 29)	-	-	-	(180,130) 180,545	-	(180,130) 180,545
Transfer from retained				100,545		100,545
earnings	_	-	-		10,280	10,280
Total contributions by and distributions to owners	_	_	3,224	415	10,280	13,919
Changes in ownership interests in subsidiaries Change in interests in						
subsidiaries without						
change in control	49	(4,889)	_	_	-	(4,840)
Total change in ownership interests in subsidiaries	49	(4,889)	-		_	(4,840)
Closing balance at 30 September 2018	(21,191)	(662,792)	21,718	180,545	43,261	(438,459)

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### 26. OTHER RESERVES (CONT'D)

	Hedging Reserve \$'000	Foreign Currency Translation Reserve \$'000	Share-based Compensation Reserve \$'000	Dividend Reserve \$'000	Other Reserves \$′000	Total \$′000
Group 2017						
Opening balance at 1 October 2016	(75,374)	(471,347)	18,600	179,800	20,588	(327,733)
Other comprehensive income						
Net fair value change of cash flow hedges Foreign currency translation Share of other comprehensive income	28,337 -	- 79,026	-	-	-	28,337 79,026
of joint ventures and associates	(968)	(717)	_	_	_	(1,685)
Other comprehensive income for the year	27,369	78,309	_	-	-	105,678
Contributions by and distributions to owners						
Ordinary shares issued (Note 25) Employee share-based	-	-	(7,971)	-	-	(7,971)
expense	-	-	7,865	_	_	7,865
Dividend paid (Note 29) Dividend proposed (Note 29) Transfer from retained	-	-	-	(179,800) 180,130	-	(179,800) 180,130
earnings		_		_	12,248	12,248
Total contributions by and distributions to owners	_	_	(106)	330	12,248	12,472
Changes in ownership interests in subsidiaries						
Change in interests in subsidiaries without change in control	_	(1,256)		_	_	(1,256)
Total change in ownership interests in subsidiaries	_	(1,256)		-	-	(1,256)
Closing balance at 30 September 2017	(48,005)	(394,294)	18,494	180,130	32,836	(210,839)

### (a) Hedging Reserve

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of hedging instruments related to hedged transactions that have not yet occurred.

### (b) Foreign Currency Translation Reserve

The foreign currency translation reserve represents exchange differences arising from the translation of the financial statements of foreign operations whose functional currencies are different from that of the Group's presentation currency. It is also used to record the effect of hedging net investment in foreign operations and translating foreign currency loans which form part of the Group's net investment in foreign operations.

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#### OTHER RESERVES (CONT'D) 26.

#### (c) Share-based Compensation Reserve

The share-based compensation reserve comprises the cumulative value of employee services received for the issue of the shares under the share plans of the Company (Note 27).

#### (d) Dividend Reserve

Dividend reserve relates to proposed final dividend of 6.2 cents (2017: 6.2 cents) per share (Note 29).

#### (e) Other Reserves

Included in other reserves are statutory reserves which relate to appropriation of funds from the net profit of subsidiaries and associates in China and Thailand, respectively, in accordance with the local laws.

#### **EQUITY PLANS** 27.

#### FPL Restricted Share Plan ("RSP") (a)

The RSP is a share-based incentive plan for senior executives and key senior management, which was approved by shareholders of the Company at an Extraordinary General Meeting held on 25 October 2013.

Information regarding the RSP are as follows:

- (i) Depending on the achievement of pre-determined targets over a two-year period, the final number of RSP awards could range between 0% to 150% of the initial grant of the RSP awards.
- 50% of the final RSP awards will vest at the end of the two-year performance period. The balance (ii) will vest equally over the subsequent two years with fulfilment of service requirements.

The expense recognised in the profit statement for awards granted under the RSP during the financial year is \$17,411,000 (2017: \$16,587,000).

The estimated fair value of each RSP award granted during the year ranges from \$1.80 to \$1.94 (2017: \$1.26 to \$1.40). The fair value is determined using Monte Carlo Valuation Model, which involves projection of future outcomes using statistical distributions of key random variables including share price and volatility of returns. The inputs to the model used are as follows:

	2018	2017
Dividend yield (%)	3.69	5.18
Expected volatility (%)	14.87	16.96
Risk-free interest rate (%)	1.56 to 1.79	1.76 to 2.26
Expected life (years)	2.02 to 4.03	2.03 to 4.03
Share price at date of grant (\$)	2.09	1.55

Cash-settled awards of shares are measured at their current fair values at the balance sheet date.

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#### **EQUITY PLANS (CONT'D)** 27.

#### **(b)** FPL Performance Share Plan ("PSP")

The PSP is a share-based incentive plan for senior executives and key senior management, which was approved by shareholders of the Company at an Extraordinary General Meeting held on 25 October 2013.

Information regarding the PSP are as follows:

- Depending on the achievement of pre-determined targets over a three-year period, the final number of PSP awards could range between 0% to 200% of the initial grant of the PSP awards.
- (ii) 100% of the final PSP awards will vest at the end of the three-year performance period.

The expense recognised in the profit statement for awards granted under the PSP during the financial year is \$200,000 (2017: \$228,000).

The estimated fair value of each PSP award granted during the year is \$1.01 (2017: \$1.01). The fair value is determined using Monte Carlo Valuation Model, which involves projection of future outcomes using statistical distributions of key random variables including share price and volatility of returns. The inputs to the model used are as follows:

	2018	2017
Dividend yield (%)	3.69	5.18
Expected volatility (%)	14.87	16.96
Cost of equity (%)	6.70	6.40
Risk-free interest rate (%)	1.69	2.03
Expected life (years)	3.03	3.03
Share price at date of grant (\$)	2.09	1.55

### RSP and PSP Awards Granted

The fifth grant of RSP and PSP awards ("Year 5") was made on 22 December 2017. The details of the awards granted under the RSP and PSP in aggregate as at 30 September 2018 are as follows:

RSP Awards	Grant Date	Balance at 1 October 2017 or Grant Date if Later	Cancelled	Achievement Factor	Vested		nce as at 30 Sept Equity-settled	
Year 1	3 October 2014	1,195,225	(4,950)	_	(1,190,275)	_	_	_
Year 2	19 August 2015	3,489,875	(73,050)	_	(1,726,025)	1,690,800	1,318,550	372,250
Year 3	22 December 2015	9,089,771	(253,650)	1,700,229	(5,349,500)	5,186,850	4,014,250	1,172,600
Year 4	21 December 2016	11,065,760	(631,695)	_	_	10,434,065	7,266,165	3,167,900
Year 5	22 December 2017	7,893,100	(303,676)	_	_	7,589,424	5,045,124	2,544,300
		32,733,731	(1,267,021)	1,700,229	(8,265,800)	24,901,139	17,644,089	7,257,050

The Company decides that share awards granted to employees working in foreign locations will be settled in cash instead of shares. As such, 329,150 share awards were classified as cash-settled awards during the year and the fair value was re-measured at the balance sheet date, using a valuation method which involves using the market share price at balance sheet date and adjusting for projection of future outcomes. The incremental fair value recognised was \$75,000.

PSP Awards	Grant Date	Balance at 1 October 2017 or Grant Date if Later	Cancelled	Achievement Factor	Vested		nce as at 30 Sept Equity-settled	
Year 2	19 August 2015	469,059	_	25,141	(494,200)	-	_	-
Year 3	22 December 2015	523,616	_	-	_	523,616	523,616	_
Year 4	21 December 2016	219,540	_	-	-	219,540	219,540	-
Year 5	22 December 2017	292,000	_	-	_	292,000	292,000	
		1,504,215	_	25,141	(494,200)	1,035,156	1,035,156	_

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#### 27. **EQUITY PLANS (CONT'D)**

The details of the awards granted under the RSP and PSP in aggregate as at 30 September 2017 are as follows:

RSP Awards	Grant Date	Balance at 1 October 2016 or Grant Date if Later	Cancelled	Achievement Factor	Vested		nce as at 30 Sep Equity-settled	
Replacement								
FPL Awards*	3 October 2014	1,003,500	_	_	(1,003,500)	_	-	_
Year 1	3 October 2014	2,390,450	-	-	(1,195,225)	1,195,225	1,189,650	5,575
Year 2	19 August 2015	6,955,138	(112,575)	222,762	(3,575,450)	3,489,875	2,780,400	709,475
Year 3	22 December 2015	9,399,771	(310,000)	_	_	9,089,771	6,350,771	2,739,000
Year 4	21 December 2016	11,368,660	(302,900)	-	_	11,065,760	8,070,860	2,994,900
		31,117,519	(725,475)	222,762	(5,774,175)	24,840,631	18,391,681	6,448,950

The Replacement FPL Awards were granted to replace the 1,844,401 Outstanding F&N Awards.

PSP Awards	Grant Date	Balance as at 1 October 2016 or Grant Date if Later	Cancelled	Achievement Factor	Vested		nce as at 30 Sep Equity-settled	
Year 1	3 October 2014	667,839	_	(341,339)	(326,500)	-	_	_
Year 2	19 August 2015	469,059	_	-	-	469,059	469,059	=
Year 3	22 December 2015	523,616	_	-	_	523,616	523,616	-
Year 4	21 December 2016	219,540	_	_	_	219,540	219,540	_
		1,880,054	-	(341,339)	(326,500)	1,212,215	1,212,215	_

#### (c) Restricted Unit Plans ("RUP") and Restricted Stapled Security Plan ("RSSP") of Subsidiaries

The RUPs for FCAM, FCOAM and FLIAM, and RSSP for FHAM, are unit-based incentive plans for senior executives and key senior management of the respective subsidiaries. These RUPs and RSSP are approved by the respective board of directors of the subsidiaries on 8 December 2017.

Information regarding the RUPs and RSSP are as follows:

- Depending on the achievement of pre-determined targets over a two-year period, the final number of RUPs and RSSP awards could range between 0% to 150% of the initial grant of the RUPs and RSSP awards.
- 50% of the final RUPs and RSSP awards will vest at the end of the two-year performance period and the balance will vest equally over the subsequent two years with the fulfilment of service

The expense recognised in the profit statement for awards granted under the RUPs and RSSP during the financial year is \$674,000 (2017: Nil).

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### 28. PERPETUAL SECURITIES

The Group's perpetual securities comprise perpetual securities issued by its subsidiaries, FPT and FHT (the "Issuers").

	Issue Date	Principal Amount
Issued under FPT's S\$3,000,000,000 Medium Term Note Programme: - 4.88% subordinated perpetual securities - 5.00% subordinated perpetual securities	24 September 2014 9 March 2015	\$600,000,000 \$700,000,000
Issued under FHT's S\$1,000,000,000 Multicurrency Debt Issuance Programme: - 4.45% subordinated perpetual securities	12 May 2016	\$100,000,000
Issued under FPT's S\$5,000,000,000 Multicurrency Debt Issuance Programme:		
<ul><li>- 3.95% subordinated perpetual securities</li><li>- 4.38% subordinated perpetual securities</li></ul>	21 September 2017 3 October 2017 17 January 2018	\$308,000,000 \$42,000,000 \$300,000,000

The Group, through its wholly-owned subsidiary, FPT, issued \$42,000,000 and \$300,000,000 in aggregate principal amount of perpetual securities on 3 October 2017 and 17 January 2018, respectively. Issuance costs of \$2,274,000 were recognised in equity as a deduction from proceeds.

Distributions are payable semi-annually in arrears. The rates of distribution are subject to revision in accordance with the terms and conditions of the securities. Subject to such conditions, the Issuers may elect to defer making distributions on the perpetual securities, and is not subject to any limits as to the number of times a distribution can be deferred.

As the perpetual securities have no fixed maturity date and the payment of distributions is at the discretion of the Issuers, the Issuers are considered to have no contractual obligations to repay the principal or to pay any distributions, and the perpetual securities do not meet the definition for classification as a financial liability under FRS 32 *Financial Instruments: Disclosure and Presentation*. The whole instrument is presented within equity, and distributions are treated as dividends.

The perpetual securities constitute direct, unconditional, subordinated and unsecured obligations of the Issuers and shall at all times rank *pari passu*, without any preference or priority among themselves, and *pari passu* with any Parity Obligations (as defined in the Conditions) of the Issuers. The securities may be redeemed at the option of the Issuers on any distribution payment date as specified in the Conditions and otherwise upon the occurrence of certain redemption events as specified in the Conditions.

### 29. DIVIDENDS

	Со	mpany
	2018	2017
	\$′000	\$′000
Dividends on Ordinary Shares: Interim paid		
2.4 cents (2017: 2.4 cents) per share, tax exempt	70,305	70,058
Final proposed		
6.2 cents (2017: 6.2 cents) per share, tax exempt	180,545	180,130
	250,850	250,188

The final dividends are proposed by the Directors after the reporting date and subject to the approval of shareholders at the next annual general meeting of the Company.

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### 30. SIGNIFICANT RELATED PARTY TRANSACTIONS

For the purposes of these financial statements, parties are considered to be related to the Group if the Group has the direct and indirect ability to control the party, jointly control or exercise significant influence over the party in making financial and operating decisions, or vice versa, or where the Group and the party are subject to common control or significant influence. Related parties may be individuals or other entities.

The Group considers the Directors of the Company, and Key Executive Officers comprising the Group CEO, key management officers of the corporate office and CEOs of the strategic business units, to be key management personnel in accordance with FRS 24 *Related Party Disclosures*.

### Sale and Purchase of Goods and Services

In addition to those related party information disclosed elsewhere in the financial statements, the following significant transactions between the Group and related parties took place during the period at terms agreed between the parties:

	Group	
	2018	2017
	\$′000	\$'000
Rental and service charge income  - received from related companies  - paid to related companies	(2,870) 225	(2,076) -
Hotel and other income - received from related companies	(319)	(616)
Management fees - received from joint ventures - paid to a related party	(16,066) 240	(13,481) 240
Dividend income - received from related companies	(12,778)	(11,007)
Purchases – paid to related companies	981	536
Interest (income)/expense - received from related parties - paid to related parties	(7,475) 403	(7,846) 631
Marketing fees - received from joint ventures - paid to a related company	(10,223) 13	(17,113)
Accounting and secretarial fees - received from joint ventures	(407)	(630)

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#### 31. FINANCIAL RISK MANAGEMENT

The Group and the Company are exposed to financial risks arising from its operations and the use of financial instruments. The key financial risks include credit risk, liquidity risk, interest rate risk and foreign currency risk.

The Group has risk management policies and quidelines governing all investments, which set out its overall business strategies, its tolerance for risk and its general risk management philosophy and has established processes to monitor and control hedging transactions in a timely and accurate manner. All investment opportunities are reviewed regularly by the Executive Committee of the Board to ensure that the Group's policy guidelines are adhered to.

#### (a) Credit Risk

Credit risk is the risk of loss that may arise on outstanding financial instruments should a counterparty default on its obligations.

As at the reporting date, the Group's and the Company's maximum exposure to credit risk in the event that the counterparties fail to perform their obligations is represented by the carrying amount of each class of financial assets recognised in the balance sheets, including derivatives with positive fair values.

As at 30 September 2018, 100% (2017: 100%) of the Company's receivables are due from subsidiaries. There is no significant credit risk as these companies are of good credit standing.

The Group has guidelines governing the monitoring of credit risk. Contractual deposits are collected and scheduled progress payments are received from the buyers of development properties held for sale when due. Titles to development properties held for sale are only transferred upon full settlement. Rental deposits are collected from tenants and debts are monitored regularly to minimise risk of non-payment.

Cash and fixed deposits are placed with reputable financial institutions. Information regarding financial assets that are either past due or impaired and the aging analysis of trade receivables is disclosed in Note 18.

With respect to derivative financial instruments, credit risk arises from the potential failure of counterparties to meet their obligations under the contract or arrangement. The Group's maximum credit risk exposure for cross currency interest rate swaps, cross currency swaps, foreign currency swap contracts and interest rate swaps are limited to the fair value adjustments of these contracts. It is the Group's and the Company's policy to enter into financial instruments with a diversity of credit worthy counterparties. The Group and the Company do not expect to incur material credit losses on their financial assets or other financial instruments.

#### **(b) Liquidity Risk**

Liquidity risk is the risk that the Group and Company will encounter difficulty in meeting financial obligations due to shortage of funds. The Group adopts a prudent approach to managing its liquidity risk. The Group always maintains sufficient cash and has available funding through a diverse source of uncommitted credit facilities from various banks and a related company. Surplus cash from subsidiaries are transferred to the Company in accordance with its group policy for management of liquidity of the companies in the Group.

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### 31. FINANCIAL RISK MANAGEMENT (CONT'D)

### (b) Liquidity Risk (cont'd)

The following are the expected contractual undiscounted cash flows of financial liabilities and derivative financial instruments, including interest payments and excluding the impact of netting agreements:

		Contractual Cash Flows					
	Carrying		1 year	1 to 5	Over 5		
	amount	Total	or less	years	years		
	\$′000	\$′000	\$′000	\$′000	\$′000		
Group							
2018							
Financial liabilities,							
at amortised cost							
Loans and borrowings	(14,926,150)	(16,519,535)	(3,034,931)	(11,792,709)	(1,691,895		
Trade and other payables#	(1,835,534)	(1,846,987)	(1,703,220)	(119,460)	(24,307		
	(16,761,684)	(18,366,522)	(4,738,151)	(11,912,169)	(1,716,202		
Derivative financial assets/ (liabilities), at fair value							
Interest rate swaps (net-settled)	(10.156)	(10 500)	(35 500)	F 713	220		
Forward foreign exchange	(19,156)	(19,568)	(25,508)	5,712	228		
contracts (gross-settled)	1,874						
– outflow	,-	(1,076,952)	(1,076,952)	_	_		
– inflow		1,078,763	1,078,763	_	_		
Cross currency swaps/							
cross currency interest							
rate swaps (gross-settled)	9,702						
- outflow		(2,147,723)	(559,500)	(1,446,038)	(142,185		
– inflow		2,155,488	569,410	1,460,509	125,569		
iiiitovv	(7,580)	(9,992)	(13,787)	20,183	(16,388		
	(16,769,264)	(18,376,514)	(4,751,938)	(11,891,986)	(1,732,590		
2017							
Financial liabilities,							
at amortised cost	(4.4.50=0.44)	(4.0. = 2.0. = 4.0)	(4.050.000)	(0 === == 1)	(4.400.400		
Loans and borrowings	(11,627,844)	(12,738,710)	(1,858,088)	(9,752,514)	(1,128,108		
Trade and other payables#	(1,583,256)	(1,587,994)	(1,465,778)	(104,576)	(17,640		
	(13,211,100)	(14,326,704)	(3,323,866)	(9,857,090)	(1,145,748		
Derivative financial assets/							
(liabilities), at fair value							
Interest rate swaps							
(net-settled)	(51,128)	(51,874)	(34,896)	(16,978)	-		
Forward foreign exchange	( )						
contracts (gross-settled)	(8,041)	(= 4.5.54.5)	(= 4 5 5 4 = )				
– outflow		(546,615)	(546,615)	-	-		
- inflow		538,673	538,673	_	_		
Cross currency swaps	(20.702)						
(gross-settled)	(38,702)	(1 507 563)	(120.650)	(1 476 004)			
<ul><li>outflow</li><li>inflow</li></ul>		(1,597,563)	(120,659)	(1,476,904)	-		
- 11111(1)///		1,558,762	128,555	1,430,207			
IIIItovv	(07 071)	(00 (17)	(ろり ひりつ)	(60 675)			
IIIICOV	(97,871) (13,308,971)	(98,617) (14,425,321)	(34,942)	(63,675) (9,920,765)	(1,145,748		

<sup>\*</sup> Exclude progress billings received in advance and provisions.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### FINANCIAL RISK MANAGEMENT (CONT'D) 31.

#### **(b)** Liquidity Risk (cont'd)

The table below indicates the periods in which the cash flows associated with the cash flow hedges are expected to occur:

				G	roup
				2018	2017
				\$′000	\$′000
1 year or less				(20,654)	(37,707)
1 to 5 years				746	(27,454)
i to 5 years			_	(19,908)	(65,161)
			Contractua	al Cash Flows	
	Carrying	-	1 year	1 to 5	Over 5
	amount	Total	or less	years	years
	\$′000	\$′000	\$′000	\$′000	\$′000
Company 2018					
Financial liabilities,					
at amortised cost	(4.0.055)	(4.0.0.5=)	(4.0.0.55)		
Trade and other payables	(10,365)	(10,365)	(10,365)	(0.754)	_
Amounts due to subsidiaries	(341,077)	(341,077)	(332,323)	(8,754)	
Recognised liabilities	(351,442)	(351,442)	(342,688)	(8,754)	
Corporate guarantees _	_	(15,758,900)	(15,758,900)		
-	(351,442)	(16,110,342)	(16,101,588)	(8,754)	
Derivative financial assets/ (liabilities), at fair value Interest rate swaps					
(net-settled) Forward foreign exchange	(6,378)	(6,422)	(5,513)	(909)	-
contracts (gross-settled)	(919)				
- outflow		(146,240)	(146,240)	-	_
- inflow		145,431	145,431	_	_
Cross currency swaps		,	,		
(gross-settled)	2,915				
- outflow	2,213	(484,170)	(382,200)	(101,970)	_
- inflow		487,080	381,026	106,054	_
-	(4,382)	(4,321)	(7,496)	3,175	
-	(355,824)	(16,114,663)	(16,109,084)	(5,579)	
_	(333,024)	(±0,±±4,003)	(10,103,064)	(5,573)	

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 31. FINANCIAL RISK MANAGEMENT (CONT'D)

#### **(b)** Liquidity Risk (cont'd)

		Contractual Cash Flows						
	Carrying		1 year	1 to 5	Over 5			
	amount \$'000	Total \$'000	or less \$'000	years \$'000	years \$'000			
Company 2017								
Financial liabilities,								
at amortised cost								
Trade and other payables	(10,845)	(10,845)	(10,845)	_	_			
Amounts due to subsidiaries	(195,638)	(195,638)	(194,653)	(985)	_			
Recognised liabilities	(206,483)	(206,483)	(205,498)	(985)	_			
Corporate guarantees	_	(12,923,534)	(12,923,534)	_	_			
	(206,483)	(13,130,017)	(13,129,032)	(985)	-			
Derivative financial assets/ (liabilities), at fair value Interest rate swaps (net-settled)	(16,859)	(17.026)	(10.030)	(6,996)	_			
Forward foreign exchange	,	(17,020)	(10,030)	(0,550)				
contracts (gross-settled) – outflow – inflow	(2,000)	(175,687) 173,634	(175,687) 173,634	-	-			
Cross currency swaps (gross-settled)	(19,794)							
- outflow		(587,334)	(2,588)	(584,746)	_			
– inflow		567,740	10,909	556,831	_			
-	(38,653)	(38,673)	(3,762)	(34,911)	_			
	(245,136)	(13,168,690)	(13,132,794)	(35,896)	_			

The maturity analyses show the contractual undiscounted cash flows of the Group's and the Company's financial liabilities on the basis of their earliest possible contractual maturity. The cash inflows/(outflows) disclosed relate to those instruments held for risk management purposes and which are usually not closed out prior to contractual maturity. The disclosure shows net cash flow amounts for derivatives that are net cash-settled and gross cash inflow and outflow amounts for derivatives that have simultaneous gross cash settlement e.g. forward exchange contracts. Net-settled derivative financial assets are included in the maturity analyses as they are held to hedge the cash flow variability of the Group's floating rate loans.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 31. FINANCIAL RISK MANAGEMENT (CONT'D)

#### Interest Rate Risk (c)

Interest rate risk is the risk that the fair value or future cash flows of the Group's and the Company's financial instruments will fluctuate because of changes in market interest rates. The Group's and the Company's exposure to interest rate risk is in respect of debt obligations and deposits with related companies and financial institutions.

The Group manages its interest rate exposure by maintaining a mix of fixed and floating rate debts with varying tenors. To manage this mix in a cost-efficient manner, the Group uses hedging instruments such as interest rate swaps and cross currency interest rate swaps to minimise its exposure to interest rate volatility.

### Sensitivity Analysis for Interest Rate Risk

A change of 100 basis points in interest rates at the reporting date would have increased (decreased) equity and profit before tax by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

	Profit	before tax	Equity		
	100 bp	100 bp	100 bp	100 bp	
	Increase	Decrease	Increase	Decrease	
	\$′000	\$′000	\$′000	\$′000	
Group 2018					
Variable rate instruments not hedged Interest rate swaps/cross currency	(32,434)	32,434	-	-	
interest rate swaps	16,749	(13,144)	168,825	(136,441)	
Cash flow sensitivity (net)	(15,685)	19,290	168,825	(136,441)	
2017					
Variable rate instruments not hedged	(37,920)	37,920	_	_	
Interest rate swaps/cross currency					
interest rate swaps	15,317	(15,376)	89,678	(93,638)	
Cash flow sensitivity (net)	(22,603)	22,544	89,678	(93,638)	

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 31. FINANCIAL RISK MANAGEMENT (CONT'D)

#### Foreign Currency Risk (d)

The purpose of the Group's and the Company's foreign currency hedging activities is to protect against the volatility associated with future cash flow arising from investments in and loans granted to foreign subsidiaries. The Group and the Company primarily utilise foreign currency forward contracts and cross currency swaps to hedge foreign currency denominated investments and loans to foreign subsidiaries. Under this programme, increases or decreases in the Company's foreign currency denominated investments and loans are partially offset by gains and losses on the hedging instruments. The Company does not use foreign currency forward contracts or other hedging instruments for trading purposes.

In addition to transactional exposures, the Group is also exposed to foreign exchange movements on its net investment in foreign subsidiaries. The Group uses foreign currency borrowings as a natural hedge against the activities of the foreign subsidiaries.

The Group's exposure to foreign currencies as at 30 September 2018 and 30 September 2017, after taking into account foreign currency forward contracts and cross currency swaps, is as follows:

	Singapore Dollar \$'000	Australian Dollar \$′000	Sterling Pound \$'000	United States Dollar \$'000
Group 2018				
<b>Financial Assets</b> Trade and other receivables Cash and cash equivalents	1,511	16	21	21,338
	22,770	28,431	6,044	14,994
Financial Liabilities Trade and other payables Loans and borrowings Net statement of financial position exposure	(6,285)	(327)	(4,602)	(6,092)
	(117,551)	(68,346)	(84,956)	(1,195,897)
	(99,555)	(40,226)	(83,493)	(1,165,657)
Less: Foreign currency forward contracts/ cross currency swaps Net currency exposure	117,548	68,346	85,112	1,195,897
	17,993	28,120	1,619	30,240
2017				
<b>Financial Assets</b> Trade and other receivables Cash and cash equivalents	4,159	-	-	15,784
	37,845	31,534	1,570	6,778
Financial Liabilities Trade and other payables Loans and borrowings Net statement of financial position exposure	(38,249)	(23)	(104)	(8,731)
	(226,569)	-	-	(969,210)
	(222,814)	31,511	1,466	(955,379)
Less: Foreign currency forward contracts/ cross currency swaps Net currency exposure	226,568 3,754	31,511	_ 1,466	970,523 15,144

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 31. FINANCIAL RISK MANAGEMENT (CONT'D)

#### (d) Foreign Currency Risk (cont'd)

The Group has the following outstanding foreign currency forward contracts and cross currency swaps to hedge future receipts of distribution, net of anticipated payments in foreign currencies:

		Group	
	2018	2017	
	\$′000	\$'000	
<b>Notional amounts</b> Singapore Dollar	5,993	10,743	
Australian Dollar	100,871	225,980	
Sterling Pound	240,062	190,498	
Euro	48,463	34,487	
Japanese Yen	121,353	-	
Others	1,545	1,504	
	518,287	463,212	

The Company's exposure to foreign currencies as at 30 September 2018 and 30 September 2017, after taking into account foreign currency forward contracts, is as follows:

	Australian Dollar \$′000	
Company 2018		
Financial Assets		
Trade and other receivables	46,495	16,120
Cash and cash equivalents	7,368	8
Currency exposure	53,863	16,128
2017		
Financial Assets		
Trade and other receivables	50,389	9,586
Cash and cash equivalents	2,416	2,829
Currency exposure	52,805	12,415

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#### 31. FINANCIAL RISK MANAGEMENT (CONT'D)

#### (d) Foreign Currency Risk (cont'd)

Sensitivity Analysis for Foreign Currency Risk

The following table demonstrates the sensitivity analysis of the Group's exposure to foreign currency risk on its financial assets and liabilities as at the end of the financial year by a reasonably possible change in the S\$, A\$, GBP and US\$ against the respective functional currencies of the Group entities, with all other variables held constant:

		Group		Comp	oany
		Profit before	-	Profit before	-
		Taxation	Equity	Taxation	Equity
		\$'000	\$'000	\$'000	\$'000
30 Septembe	er 2018				
S\$	<ul><li>Strengthened 1%</li><li>Weakened 1%</li></ul>	180 (180)	-	-	-
A\$	<ul><li>Strengthened 1%</li><li>Weakened 1%</li></ul>	281 (281)	1,034 (1,034)	539 (539)	- -
GBP	<ul><li>Strengthened 1%</li><li>Weakened 1%</li></ul>	16 (16)	2,480 (2,480)	-	- -
US\$	<ul><li>Strengthened 1%</li><li>Weakened 1%</li></ul>	302 (302)	-	161 (161)	-
30 Septembe	er 2017				
S\$	<ul><li>Strengthened 1%</li><li>Weakened 1%</li></ul>	38 (38)	- -	-	- -
A\$	<ul><li>Strengthened 1%</li><li>Weakened 1%</li></ul>	315 (315)	1,125 (1,122)	528 (528)	- -
GBP	<ul><li>Strengthened 1%</li><li>Weakened 1%</li></ul>	15 (15)	1,961 (1,957)	- -	- -
US\$	<ul><li>Strengthened 1%</li><li>Weakened 1%</li></ul>	151 (151)	- -	124 (124)	- -

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### 32. FAIR VALUE OF ASSETS AND LIABILITIES

### (a) Fair Value Hierarchy

The Group categorises fair value measurements using a fair value hierarchy that is dependent on the valuation inputs used as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- Level 3: Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Fair value measurements that use inputs of different hierarchy levels are categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

### (b) Classifications and Fair Values

The following tables show the carrying amounts and fair values of financial assets and liabilities, including their levels in the fair value hierarchy. They do not include fair value information for short term trade and other receivables, cash and cash equivalents, trade and other payables and short-term bank borrowings as their carrying amounts are reasonable approximation of fair values:

	Fair Value					Carrying Amount
	_	Level 1	Level 2	Level 3	Total	Total
	Note	\$′000	\$′000	\$′000	\$′000	\$′000
Group 2018						
Assets and Liabilities measured at Fair Value: Financial Assets Derivative financial assets: - Cross currency swaps/						
cross currency interest rate swaps	21	_	27,964	_	27,964	27,964
<ul> <li>Interest rate swaps</li> </ul>	21	_	7,517	_	7,517	7,517
– Foreign currency						
forward contracts	21	_	5,076	_	5,076	5,076
Non-Financial Assets						
Investment properties	11 _		_	20,644,479	20,644,479	20,644,479
	_		40,557	20,644,479	20,685,036	20,685,036
Financial Liabilities  Derivative financial liabilities:  - Cross currency swaps/ cross currency						
interest rate swaps	21	_	18,262	_	18,262	18,262
<ul> <li>Interest rate swaps</li> </ul>	21	-	26,673	-	26,673	26,673
<ul> <li>Foreign currency forward contracts</li> </ul>	21		2 202		2 202	2 202
rorward contracts	21 _		3,202 48,137		3,202 48,137	3,202 48,137
Liabilities not carried at Fair Value but for which Fair Value are disclosed:	-		70,137		70,137	70,137
Financial Liabilities						
Bank borrowings (non-current)	24	3,281,274	8,998,070	_	12,279,344	12,283,207

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 32. FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)

### (b) Classifications and Fair Values (cont'd)

		Fair Value				
	Note	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000	Amount Total \$'000
Group 2017						
Assets and Liabilities measured at Fair Value:						
Financial Assets Available-for-sale						
financial assets: - Quoted investments Derivative financial assets: - Cross currency swaps/	15	14	-	-	14	14
cross currency interest rate swaps	21	_	1,006	_	1,006	1,006
<ul><li>Interest rate swaps</li><li>Foreign currency</li></ul>	21	-	3,273	_	3,273	3,273
forward contracts	21	-	604	-	604	604
Non-Financial Assets						
Investment properties	11	_ 14	- 4,883	15,817,282 15,817,282	15,817,282 15,822,179	15,817,282 15,822,179
Financial Liabilities Derivative financial liabilities: - Cross currency swaps/ cross currency						
interest rate śwaps	21	-	39,708	-	39,708	39,708
<ul><li>Interest rate swaps</li><li>Foreign currency</li></ul>	21	_	54,401	_	54,401	54,401
forward contracts	21		8,645 102,754		8,645 102,754	8,645 102,754
Liabilities not carried at Fair Value but for which Fair Value are disclosed: Financial Liabilities Bank borrowings			2027, 3		102,. 3	232,731
(non-current)	24	2,365,960	7,741,652		10,107,612	10,056,126

FOR THE YEAR ENDED 30 SEPTEMBER 2018

### 32. FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)

### (b) Classifications and Fair Values (cont'd)

		Fair Value				Carrying Amount
	_	Level 1	Level 2	Level 3	Total	Total
	Note	\$′000	\$′000	\$′000	\$′000	\$′000
Company 2018						
Assets and Liabilities measured at Fair Value:						
Financial Assets						
Derivative financial assets: - Cross currency swaps	21		9 636		8,626	9 676
<ul><li>Interest rate swaps</li></ul>	21	_	8,626 1,314	_	1,314	8,626 1,314
- Interest rate swaps	21	_	1,314	_	1,514	1,314
Non-Financial Asset						
Investment property	11 _	_	_	1,600	1,600	1,600
	_	-	9,940	1,600	11,540	11,540
Financial Linkilities						
<b>Financial Liabilities</b> Derivative financial liabilities:						
- Cross currency swaps	21	_	5,711	_	5,711	5,711
<ul><li>Interest rate swaps</li></ul>	21	_	7,692	_	7,692	7,692
- Foreign currency			7,000		7,002	7,002
forward contracts	21	-	919	-	919	919
	_	-	14,322	_	14,322	14,322
2017						
Assets and Liabilities measured at Fair Value: Financial Assets						
Derivative financial assets:						
<ul><li>Cross currency swaps</li><li>Foreign currency</li></ul>	21	-	73	-	73	73
forward contracts	21	_	90	_	90	90
Non-Financial Asset						
Investment property	11	_	_	1,500	1,500	1,500
investment property		_	163	1,500	1,663	1,663
Financial Liabilities						
Derivative financial liabilities:						
<ul> <li>Cross currency swaps</li> </ul>	21	-	19,867	_	19,867	19,867
<ul><li>Interest rate swaps</li><li>Foreign currency</li></ul>	21	-	16,859	-	16,859	16,859
forward contracts	21 _	-	2,090		2,090	2,090
	_		38,816		38,816	38,816

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#### FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D) 32.

#### (c) Determination of Fair Value

The following valuation methods and assumptions are used to estimate the fair values of the following significant classes of assets and liabilities:

#### (i) **Derivatives**

Foreign currency forward contracts, cross currency interest rate swaps, cross currency swaps and interest rate swaps are valued using valuation techniques with market observable inputs. The most frequently applied valuation techniques include forward pricing and swap models, using present valuation calculations. The models incorporate various inputs including the foreign exchange spot and forward rates, interest rate and forward rate curves.

#### (ii) Non-Derivative Financial Liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted using the market rate of interest at the reporting date.

#### (iii) Other Financial Assets and Liabilities

The fair value of quoted securities is their quoted bid price at the reporting date. The carrying amounts of financial assets and liabilities with a maturity of less than one year (including trade and other receivables, cash and cash equivalents and trade and other payables) are assumed to approximate their fair values because of the short period to maturity. All other financial assets and liabilities are discounted to determine their fair values.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market-related rate for a similar instrument in the balance sheet.

#### (iv) **Investment Properties**

The Group's investment property portfolio is mostly valued by external and independent valuers at least once every two years. The fair values are based on open market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction wherein the parties had each acted knowledgeably and without compulsion. The valuers have considered valuation techniques including market comparison method, capitalisation method and discounted cash flow method in arriving at the open market value as at the reporting date. In determining the fair value, the valuers have used valuation techniques which involve certain estimates. The key assumptions used to determine the fair value of investment properties include market-corroborated capitalisation rate, terminal yield and discount rate.

IPUC are stated at fair value which has been determined based on valuations performed at reporting date. Valuations are performed by accredited independent valuers with recognised and relevant professional qualification or internal valuers with recent experience in the location and category of the properties being valued. The fair values of IPUC are determined using a combination of capitalisation method, discounted cash flow method and residual land value method, where appropriate.

The valuations are based on open market values on the highest and best use basis.

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#### FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D) 32.

#### (c) Determination of Fair Value (cont'd)

#### (iv) Investment Properties (cont'd)

The market comparison method involves the analysis of comparable sales of similar properties and adjusting the sale prices to that reflective of the investment properties.

The capitalisation method capitalises the estimated net income of the property for perpetuity or the balance term of the lease tenure at a capitalisation rate that is appropriate for the type of use, tenure and reflective of the quality of the investment. Capital adjustments are then made to derive the capital value of the property.

The discounted cash flow method involves the estimation and projection of net cash flows over a period and discounting the stream of net cash flow (including estimated terminal net cash flow) at an estimated required rate of return to arrive at the net present value.

In the residual land value method of valuation, the value of the property in its existing partially completed state of construction taking into account the cost of work done is arrived at by deducting estimated cost to complete and other relevant costs from the gross development value of the proposed development, assuming satisfactory completion.

In relying on the valuation reports, management has exercised its judgement and is satisfied that the valuation methods and estimates are reflective of current market conditions.

#### (d) Level 3 Fair Value Measurements

Information about Significant Unobservable Inputs used in Level 3 Fair Value Measurements (i)

The following table shows the valuation techniques used in measuring significant Level 3 fair values, as well as the significant unobservable inputs used:

Recurring Fair Value Measurements

martin seat and

Description	Fair Value as at 30 September 2018 \$'000	Valuation Techniques	Key Unobservable Inputs	Unobservable Inputs and Fair Value Measurement
Investment Pro	•			
– Singapore	8,598,000 (2017: 6,890,600)	– Capitalisation method	- Capitalisation rate: 3.5% to 5.3% (2017: 3.3% to 5.3%)	The estimated fair value varies inversely against the capitalisation rate
		<ul> <li>Discounted cash flow method</li> </ul>	- Discount rate: 6.5% to 7.8% (2017: 7.0% to 8.0%)	The estimated fair value varies inversely against the discount rate and terminal yield rate
			<ul><li>Terminal yield rate:</li><li>3.8% to 5.3%</li><li>(2017: 3.5% to 5.8%)</li></ul>	,

Inter-relationship **Between Key** 

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#### 32. FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)

#### (d) Level 3 Fair Value Measurements (cont'd)

(i) Information about Significant Unobservable Inputs used in Level 3 Fair Value Measurements (cont'd)

> Inter-relationship Between Key

Recurring Fair Value Measurements (cont'd)

Description	Fair Value as at 30 September 2018 \$'000	Valuation Techniques	Key Unobservable Inputs	Unobservable Inputs and Fair Value Measurement
Investment Pro Singapore SI	•			
– Australia	836,888 (2017: 858,857)	– Capitalisation method	- Capitalisation rate: 5.0% to 7.0% (2017: 5.3% to 7.3%)	The estimated fair value varies inversely against the capitalisation rate
		<ul> <li>Discounted cash flow method</li> </ul>	- Discount rate: 7.0% to 7.5% (2017: 6.8% to 7.7%)	The estimated fair value varies inversely against the discount rate and terminal yield rate
			<ul><li>Terminal yield rate:</li><li>5.3% to 7.3%</li><li>(2017: 5.5% to 7.3%)</li></ul>	,

### **Investment Properties** Hospitality SBU

– Singapore	799,000 (2017: 773,300)	<ul> <li>Capitalisation method</li> </ul>	- Capitalisation rate: 3.3% to 5.2% (2017: 3.3% to 5.3%)	The estimated fair value varies inversely against the capitalisation rate
		<ul> <li>Discounted cash flow method</li> </ul>	- Discount rate: 4.5% to 7.0% (2017: 4.5% to 7.3%)	The estimated fair value varies inversely against the discount rate and terminal yield rate
			- Terminal yield rate: 3.3% to 5.5% (2017: 3.3% to 5.6%)	

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#### **FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)** 32.

#### (d) Level 3 Fair Value Measurements (cont'd)

(i) Information about Significant Unobservable Inputs used in Level 3 Fair Value Measurements (cont'd) Recurring Fair Value Measurements (cont'd)

Description	Fair Value as at 30 September 2018 \$'000	Valuation Techniques	Key Unobservable Inputs	Inter-relationship Between Key Unobservable Inputs and Fair Value Measurement
Investment P Hospitality	roperties SBU (cont'd)			
– Australia	260,227 (2017: 187,619)	– Capitalisation method	- Capitalisation rate: 5.5% to 6.5% (2017: 6.8%)	The estimated fair value varies inversely against the capitalisation rate
		<ul> <li>Discounted cash flow method</li> </ul>	- Discount rate: 7.5% to 8.0% (2017: 8.3% to 8.5%)	The estimated fair value varies inversely against the discount rate and terminal yield rate
			<ul><li>Terminal yield rate:</li><li>5.8% to 6.5%</li><li>(2017: 6.8% to 7.0%)</li></ul>	terminat yieta rate
		<ul> <li>Market comparison method</li> </ul>	<ul> <li>Transacted price of comparable properties<sup>(1)</sup>: \$1,180 psf to \$1,710 psf (2017: \$772 psf to \$1,886 psf)</li> </ul>	
– Europe	695,890 (2017: 706,344)	– Capitalisation method	- Capitalisation rate: 5.0% to 6.5% (2017: 5.8% to 6.3%)	The estimated fair value varies inversely against the capitalisation rate
		<ul> <li>Discounted cash flow method</li> </ul>	- Discount rate: 7.0% to 8.5% (2017: 7.3% to 9.5%)	The estimated fair value varies inversely against the discount rate and
			- Terminal yield rate: 5.0% to 6.5% (2017: 5.3% to 7.5%)	terminal yield rate
		<ul> <li>Market comparison method</li> </ul>	<ul> <li>Transacted price of comparable properties<sup>(1)</sup>: \$1,998 psf to \$3,418 psf (2017: \$2,283 psf to \$3,534 psf)</li> </ul>	

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### **FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)** 32.

#### (d) Level 3 Fair Value Measurements (cont'd)

(i) Information about Significant Unobservable Inputs used in Level 3 Fair Value Measurements (cont'd)

Recurring Fair Value Measurements (cont'd)

Description	Fair Value as at 30 September 2018 \$'000	Valuation Techniques	Key Unobservable Inputs	Inter-relationship Between Key Unobservable Inputs and Fair Value Measurement
Investment I Hospitality	Properties y SBU (cont'd)			
– China	350,484 (2017: 247,732)	<ul> <li>Capitalisation method</li> </ul>	- Capitalisation rate: 2.4% to 2.5% (2017: 2.4%)	The estimated fair value varies inversely against the capitalisation rate
		<ul> <li>Discounted cash flow method</li> </ul>	- Discount rate: 5.4% to 5.5% (2017: 5.4%)	The estimated fair value varies inversely against the discount rate and terminal yield rate
			- Terminal yield rate: 2.4% to 2.5% (2017: 2.4%)	terminat yieta rate
– Others	254,253 (2017: 90,424)	<ul> <li>Discounted cash flow method</li> </ul>	- Capitalisation rate: 7.5% (2017: 8.4%)	The estimated fair value varies inversely against the capitalisation rate
			- Discount rate: 7.4% (2017: 7.5%)	The estimated fair value varies inversely against the discount rate
		– Market comparison method	- Transacted price of comparable properties <sup>(1)</sup> : \$285 psf to \$301 psf (2017: \$205 psf to \$234 psf)	The estimated fair value varies with different adjustment factors used

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### **FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)** 32.

#### (d) Level 3 Fair Value Measurements (cont'd)

(i) Information about Significant Unobservable Inputs used in Level 3 Fair Value Measurements (cont'd) Recurring Fair Value Measurements (cont'd)

Description	Fair Value as at 30 September 2018 \$'000	Valuation Techniques	Key Unobservable Inputs	Inter-relationship Between Key Unobservable Inputs and Fair Value Measurement
Investment Pro under Const Hospitality S	ruction			
– Singapore	241,849 (2017: 192,884)	– Capitalisation method	- Capitalisation rate: 4.7% (2017: 4.8%)	The estimated fair value varies inversely against the capitalisation rate
		- Residual land value method	<ul> <li>Total gross development values: \$301,000,000 (2017: \$297,000,000)</li> <li>Total estimated construction cost to completion: \$33,135,000 (2017: \$72,291,000)</li> </ul>	The estimated fair value would increase with higher gross development value and decrease with higher cost to completion
– Europe	99,626 (2017: 79,563)	– Capitalisation method	– Capitalisation rate: 5.5% (2017: 5.5%)	The estimated fair value varies inversely against the capitalisation rate
		- Discounted cash flow method	- Discount rate: 7.5% (2017: 7.5%)	The estimated fair value varies inversely against the discount rate

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### **FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)** 32.

#### (d) Level 3 Fair Value Measurements (cont'd)

Information about Significant Unobservable Inputs used in Level 3 Fair Value Measurements (cont'd) (i)

Recurring Fair Value Measurements (cont'd)

Description	Fair Value as at 30 September 2018 \$'000	Valuation Techniques	Key Unobservable Inputs	Inter-relationship Between Key Unobservable Inputs and Fair Value Measurement
Investment P Australia S				
– Frasers Property Australia	1,218,945 (2017: 1,189,000)	<ul> <li>Capitalisation method</li> </ul>	- Capitalisation rate: 5.3% to 7.3% (2017: 5.5% to 7.5%)	The estimated fair value varies inversely against the capitalisation rate
		<ul> <li>Discounted cash flow method</li> </ul>	- Discount rate: 6.3% to 8.3% (2017: 7.0% to 8.5%)	The estimated fair value varies inversely against the discount rate
- FLT	2,924,551 (2017: 1,959,776)	– Capitalisation method	- Capitalisation rate: 4.1% to 11.8% (2017: 5.8% to 11.4%)	The estimated fair value varies inversely against the capitalisation rate
		<ul> <li>Discounted cash flow method</li> </ul>	- Discount rate: 6.8% to 9.0% (2017: 7.1% to 9.5%)	The estimated fair value varies inversely against the discount rate and terminal yield rate
			<ul><li>Terminal yield rate:</li><li>5.8% to 26.6%</li><li>(2017: 6.0% to 22.8%)</li></ul>	·

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### **FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D)** 32.

#### (d) Level 3 Fair Value Measurements (cont'd)

Information about Significant Unobservable Inputs used in Level 3 Fair Value Measurements (cont'd) Recurring Fair Value Measurements (cont'd)

Description	Fair Value as at 30 September 2018 \$'000	Valuation Techniques	Key Unobservable Inputs	Inter-relationship Between Key Unobservable Inputs and Fair Value Measurement
Investment P Europe and	roperties l rest of Asia			
– Vietnam	62,627 (2017: 54,969)	<ul> <li>Capitalisation method</li> </ul>	- Capitalisation rate: 9.5% (2017: Nil)	The estimated fair value varies inversely against the capitalisation rate
		<ul> <li>Discounted cash flow method</li> </ul>	- Discount rate: 12.0% (2017: 12.0%)	The estimated fair value varies inversely against the discount rate and terminal yield rate
			<ul><li>Terminal yield rate:</li><li>9.5%</li><li>(2017: 10.0%)</li></ul>	terminat yieta rate
– Europe	2,666,555 (2017: 989,619)	– Capitalisation method	- Capitalisation rate: 4.7% to 15.0% (2017: 5.0% to 12.0%)	The estimated fair value varies inversely against the capitalisation rate
		<ul> <li>Discounted cash flow method</li> </ul>	- Discount rate: 4.0% to 9.0% (2017: 5.0% to 9.0%)	The estimated fair value varies inversely against the discount rate and terminal yield rate
			<ul><li>Terminal yield rate:</li><li>6.3%</li><li>(2017: Nil)</li></ul>	terminat yield rate
– Thailand	1,578,549 (2017: Nil)	– Discounted cash flow method	– Discount rate: 8.0% to 17.0% (2017: Nil)	The estimated fair value varies inversely against the discount rate and
			<ul><li>Terminal yield rate:</li><li>7.0% to 7.5%</li><li>(2017: Nil)</li></ul>	terminal yield rate
		<ul> <li>Market comparison method</li> </ul>	<ul> <li>Transacted price of comparable properties<sup>(1)</sup>: \$2 psf to \$45 psf (2017: Nil)</li> </ul>	The estimated fair value varies with different adjustment factors used

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D) 32.

#### (d) Level 3 Fair Value Measurements (cont'd)

(i) Information about Significant Unobservable Inputs used in Level 3 Fair Value Measurements (cont'd)

Inter-relationship

Recurring Fair Value Measurements (cont'd)

Description	Fair Value as at 30 September 2018 \$'000	Valuation Techniques	Key Unobservable Inputs	Between Key Unobservable Inputs and Fair Value Measurement
Investment P under Cons Europe and	•			
– Thailand	57,035 (2017: Nil)	<ul> <li>Discounted cash flow method</li> </ul>	- Discount rate: 8.0% (2017: Nil)	The estimated fair value varies inversely against the discount rate and terminal yield rate
			<ul><li>Terminal yield rate:</li><li>7.0%</li><li>(2017: Nil)</li></ul>	,
		<ul> <li>Market comparison method</li> </ul>	<ul> <li>Transacted price of comparable properties<sup>(1)</sup>: \$5 psf to \$42 psf (2017: Nil)</li> </ul>	The estimated fair value varies with different adjustment factors used

Adjustments are made for any difference in the location, tenure, size and condition of the specific property.

### Key unobservable inputs correspond to:

- Capitalisation rate corresponds to a rate of return on a property based on the income that the property is expected to generate.
- Discount rate represents the required rate of return, adjusted for a risk premium that reflects the risks relevant to an asset.
- Terminal yield rate reflects an exit capitalisation rate applied to a projected terminal cash flow.

#### Movements in Level 3 Assets Measured at Fair Value (ii)

The movements of financial and non-financial assets, classified under Level 3 and measured at fair value have been disclosed in Note 11.

#### (iii) Valuation Policies and Procedures

The significant non-financial asset of the Group categorised within Level 3 of the fair value hierarchy is investment properties. Generally, the fair values of investment properties are determined at least once every two years by independent professional valuers. Investment properties that are not independently valued are carried at fair value determined by directors' valuation.

Frasers Property Australia's investment properties division includes a valuation team (the "FPA Valuation Team") where each member of this team is professionally qualified and is an accredited property valuer. The FPA Valuation Team performs the underlying valuations that support the directors' valuation.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### FAIR VALUE OF ASSETS AND LIABILITIES (CONT'D) 32.

#### (d) Level 3 Fair Value Measurements (cont'd)

#### Valuation Policies and Procedures (cont'd) (iii)

The independent professional valuers and FPA Valuation Team (the "Valuers") are experts who possess the relevant credentials and knowledge on the subject of property valuation, valuation methodologies and FRS 113 fair value measurement guidance to perform the valuation. For valuations performed by the Valuers, the appropriateness of the valuation methodologies and assumptions adopted are reviewed along with the appropriateness and reliability of the inputs (including those developed internally by the Group) used in the valuations.

In selecting the appropriate valuation models and inputs to be adopted for each valuation that uses significant non-observable inputs, the Valuers are required to recalibrate the valuation models and inputs to actual market transactions (which may include transactions entered into by the Group with third parties as appropriate) that are relevant to the valuation if such information is reasonably available. For valuations that are sensitive to the unobservable inputs used, the Valuers are required, to the extent practicable, to use a minimum of two valuation approaches to allow for cross-checks.

Significant changes in fair value measurements from period to period are evaluated for reasonableness. Key drivers of the changes are identified and assessed for reasonableness against relevant information from independent sources, or internal sources if necessary and appropriate.

In accordance with the Group's reporting policies, the valuation process and the results of the independent valuations and directors' valuation are reviewed at least once a year by the Executive Committee of the Board and the Audit Committee before the results are presented to the Board of Directors for approval.

#### (e) Fair Value of Financial Instruments by Classes that are not Carried at Fair Value and whose Carrying Amounts are not Reasonable Approximation of Fair Value

(i) Other Receivables (Non-Current) and Other Payables (Non-Current)

No disclosure of fair value is made for non-current other receivables and other payables as it is not practicable to determine their fair values with sufficient reliability since the balances have no fixed terms of repayment. The Group and the Company do not anticipate that the carrying amounts recorded at the end of the financial year would be significantly different from the values that would eventually be received or settled.

(ii) Available-for-Sale Financial Assets - Unquoted Equity Investments, at Cost

Unquoted equity investments represent ordinary shares that are not quoted on any market and do not have any comparable industry peer that is listed. Fair value information has not been disclosed for these investments carried at cost less impairment as the Group does not expect the fair value to be significantly different from the carrying amount. The Group does not intend to dispose of these investments in the foreseeable future.

(iii) Rental Deposits Payables (Non-Current)

> No disclosure of fair value is made for rental deposits payables as the Group does not anticipate that the carrying amounts recorded at the end of the financial year would be significantly different from the values that would eventually be received or settled.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

## 33. CLASSIFICATION OF FINANCIAL INSTRUMENTS

Set out below is a comparison by category of carrying amounts of all the Group's and the Company's financial instruments that are carried in the financial statements.

	Loans and Receivables \$'000	Derivatives used for Hedging \$′000	Fair Value through Profit or Loss \$′000	Available- for-Sale \$'000	Liabilities at Amortised Cost \$'000
Group 2018					
Assets					
Financial assets	-	-	-	8,475	-
Trade and other receivables#	725,179	-	-	-	-
Derivative financial instruments Bank deposits and cash and	-	18,860	21,697	-	-
cash equivalents	2,585,191	_	_	_	_
·	3,310,370	18,860	21,697	8,475	-
<b>Liabilities</b> Trade and other payables* Derivative financial instruments Loans and borrowings	- - - -	36,563 - 36,563	- 11,574 - 11,574	- - - -	1,835,534 - 14,926,150 16,761,684
2017					
Assets Financial assets Trade and other receivables* Derivative financial instruments Bank deposits and cash and cash equivalents	- 700,206 - 2,409,480	- - 3,273	- 1,610	2,162 - -	- - -
cas equivateries	3,109,686	3,273	1,610	2,162	_
<b>Liabilities</b> Trade and other payables* Derivative financial instruments Loans and borrowings	- - -	- 74,831 -	- 27,923 -	- - -	1,583,256 - 11,627,844
	_	74,831	27,923	_	13,211,100

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 33. **CLASSIFICATION OF FINANCIAL INSTRUMENTS (CONT'D)**

Company 2018   Section		Loans and Receivables \$'000	Derivatives used for Hedging \$'000	Fair Value through Profit or Loss \$'000	Available- for-Sale \$'000	Liabilities at Amortised Cost \$'000
Financial assets						
Trade and other receivables*       4,212,577       -       -       -       -         Cash and cash equivalents       8,514       -       -       -       -         Derivative financial instruments       -       1,314       8,625       2,148       -         Liabilities       Trade and other payables       -       -       -       -       351,442         Derivative financial instruments       -       -       8,344       5,978       -       -       -         Assets         Financial assets       -       -       -       5,978       - </td <td>Assets</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Assets					
Cash and cash equivalents       8,514       - <t< td=""><td>Financial assets</td><td>-</td><td>-</td><td>-</td><td>2,148</td><td>-</td></t<>	Financial assets	-	-	-	2,148	-
Derivative financial instruments         -         1,314         8,625         -         -           4,221,091         1,314         8,625         2,148         -           Liabilities           Trade and other payables         -         -         -         -         351,442           Derivative financial instruments         -         8,344         5,978         -         -         -           Assets           Financial assets         -         -         -         5,978         -         351,442           Privative financial assets         -         -         -         -         351,442           Assets           Financial assets         -         -         -         -         2,148         -           Trade and other receivables*         3,393,530         -         -         -         -         -         -           Cash and cash equivalents         45,432         -         -         -         -         -         -           Derivative financial instruments         -         -         163         -         -         -           Liabilities           Trade and other pa		4,212,577	-	-	-	-
Liabilities         Trade and other payables       -       -       -       351,442         Derivative financial instruments       -       8,344       5,978       -       -         2017         Assets         Financial assets       -       -       -       2,148       -         Trade and other receivables*       3,393,530       -       -       -       -         Cash and cash equivalents       45,432       -       -       -       -         Derivative financial instruments       -       -       163       -       -         Liabilities         Trade and other payables       -       -       -       -       20,470       -         Derivative financial instruments       -       -       -       -       206,483         Derivative financial instruments       -       -       -       -       206,483         Derivative financial instruments       -       -       -       -       20,470       -       -		8,514	-	-	-	-
Liabilities         Trade and other payables       -       -       -       -       351,442         Derivative financial instruments       -       8,344       5,978       -       -       -         2017         Assets         Financial assets       -       -       -       2,148       -         Trade and other receivables*       3,393,530       -       -       -       -         Cash and cash equivalents       45,432       -       -       -       -       -         Derivative financial instruments       -       -       163       -       -       -         Liabilities         Trade and other payables       -       -       -       -       206,483         Derivative financial instruments       -       -       -       -       206,483         Derivative financial instruments       -       -       -       -       206,483         Derivative financial instruments       -       18,436       20,470       -       -       -       -       -       -       -       -       -       -       -       -       -       -       -       - <td>Derivative financial instruments</td> <td></td> <td></td> <td></td> <td></td> <td>_</td>	Derivative financial instruments					_
Trade and other payables         -         -         -         351,442           Derivative financial instruments         -         8,344         5,978         -         -           -         8,344         5,978         -         -         -           -         8,344         5,978         -		4,221,091	1,314	8,625	2,148	_
Serivative financial instruments						
Trade and other payables   Trade and other pay		-	_		_	351,442
### Assets Financial as	Derivative financial instruments					-
Assets Financial assets 2,148 - Trade and other receivables* 3,393,530 Cash and cash equivalents 45,432 Derivative financial instruments - 163  Liabilities Trade and other payables 206,483 Derivative financial instruments - 18,436 20,470			8,344	5,978		351,442
Financial assets	2017					
Trade and other receivables*       3,393,530       -       -       -       -       -         Cash and cash equivalents       45,432       -       -       -       -       -         Derivative financial instruments       -       -       163       -       -         3,438,962       -       163       2,148       -     Liabilities  Trade and other payables  206,483  Derivative financial instruments  - 18,436  20,470					2.1.0	
Cash and cash equivalents       45,432       -       -       -       -         Derivative financial instruments       -       -       163       -       -         3,438,962       -       163       2,148       -    Liabilities Trade and other payables         -       -       -       -       -       206,483         Derivative financial instruments       -       18,436       20,470       -       -		2 202 520	_	_	2,148	_
Derivative financial instruments         -         -         163         -         -           3,438,962         -         163         2,148         -    Liabilities  Trade and other payables  206,483  Derivative financial instruments  - 18,436  20,470			_	_	_	_
3,438,962     -     163     2,148     -       Liabilities       Trade and other payables     -     -     -     -     206,483       Derivative financial instruments     -     18,436     20,470     -     -		45,432	_	162	_	_
Liabilities Trade and other payables 206,483 Derivative financial instruments - 18,436 20,470	Derivative financial instruments	2 420 062			7140	
Trade and other payables 206,483 Derivative financial instruments - 18,436 20,470		3,430,962	<del>-</del>	103	2,148	<del>-</del>
Trade and other payables 206,483 Derivative financial instruments - 18,436 20,470	Liahilities					
Derivative financial instruments – 18,436 20,470 – –		_	_	_	_	206.483
		_	18,436	20.470	_	
			18,436	20,470	_	206,483

Exclude tax recoverable.

Exclude progress billings received in advance and provisions.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 34. **CAPITAL MANAGEMENT**

The primary objective of the Group's capital management is to ensure that it maintains healthy capital ratios in order to support its business and maximise shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares.

No changes were made in the objectives, policies or processes during the years ended 30 September 2018 and 30 September 2017.

The Group monitors capital using a gearing ratio, which is net debt divided by total equity, as follows:

	Group	
	2018	2017
	\$'000	\$'000
Bank deposits	448,743	272,205
Cash and cash equivalents	2,136,448	2,137,275
Loans and borrowings	(14,926,150)	(11,627,844)
Net borrowings	(12,340,959)	(9,218,364)
Total equity	14,628,074	13,049,199
Net borrowings over total equity ratio	0.84	0.71

Certain entities in the Group are required to comply with certain externally imposed capital requirements in respect of some of their external borrowings, and these have been complied with during the year.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### **COMMITMENTS** 35.

#### (a) Capital Commitments

Capital and development expenditures contracted for as at the end of the reporting period but not recognised in the financial statements are as follows:

	Group	
	2018 \$′000	2017 \$'000
Commitments in respect of contracts placed for: - estimated development costs for properties held for sale	252,511	429,938
<ul><li>capital expenditure costs for investment properties</li><li>share of joint ventures' capital and development expenditure</li></ul>	104,835 68,216	247,605 109,562
<ul><li>equity investments</li><li>others</li></ul>	330,564 5,702	1,499,320 48,128
	761,828	2,334,553

Capital commitments in respect of:

## Equity Investments in 2018

The Company, through the following two indirect wholly-owned subsidiaries, Frasers Property Ventures I Pte. Ltd., and Frasers Property Ventures II Pte. Ltd., entered into agreements to subscribe for equity interest in certain companies.

The aggregate investment amount for the above agreements is up to US\$60,000,000 (approximately S\$82,000,000). As at 30 September 2018, the Company has injected a total of US\$4,622,000 (approximately S\$6,317,000).

FPHT's aggregate capital commitment for the One Bangkok Restructuring is approximately THB 7.1 billion (S\$297.8 million). As at 30 September 2018, FPHT has injected THB 1.1 billion (S\$44.1 million).

### Equity Investments in 2017

On 11 September 2017, Frasers Property International Pte. Ltd., a wholly-owned subsidiary of FPL, entered into four sale and purchase agreements for the acquisition of four business parks located in the United Kingdom by way of acquisition of 100% interest in each of the entities which owns 100% interest in each of the business parks (the "Acquisition"). The aggregate consideration for the Acquisition is approximately GBP 686,000,000 (approximately \$\$1,204,000,000). A deposit of GBP 17,500,000 (approximately \$\$31,395,000) was placed. The Acquisition was completed on 8 November 2017.

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#### 35. **COMMITMENTS (CONT'D)**

#### **(b)** Operating Lease Commitments - as Lessee

Future minimum rental payable under non-cancellable operating leases at the end of the reporting period is as follows:

		Group	Com	pany
	2018	2017	2018	2017
	\$′000	\$'000	\$'000	\$'000
Within 1 year	30,032	28,200	-	_
From 1 year to 5 years	122,336	115,506	-	_
After 5 years	1,100,291	955,095	-	_
	1,252,659	1,098,801	-	_

The Group leases land and buildings from non-related parties under operating leases. These leases have varying terms, escalation clauses and renewal rights. Some leases provide for additional rent payments that are based on changes in a local price index.

Rental expense recognised in the profit statement is as follows:

		Group	
	2018	2017	
	\$′000	\$'000	
Minimum lease payments	36,399	32,482	
Millimum tease payments	36,399	32,4	

#### (c) Operating Lease Commitments – as Lessor

The Group has entered into commercial property leases on its investment properties and certain properties held for sale. These non-cancellable leases have remaining non-cancellable lease terms of between 2 to 8 years. Future minimum rental receivable under non-cancellable operating leases at the end of the reporting period is as follows:

		Group	Com	ipany
	2018	2017	2018	2017
	\$′000	\$′000	\$′000	\$′000
Within 1 year	753,162	550,419	-	_
From 1 year to 5 years	1,867,456	1,263,088	-	_
After 5 years	1,257,390	796,000	-	-
·	3,878,008	2,609,507	-	_

Rental income from investment properties is disclosed in Note 11.

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### **GUARANTEE CONTRACTS** 36.

- (i) As at 30 September 2018, the Company has provided unconditional and irrevocable corporate quarantees for up to \$15,758,900,000 (2017: \$12,923,534,000) for loans and borrowings and perpetual securities issued by certain subsidiaries. As at 30 September 2018, the total amount of utilised borrowing facilities was \$9,272,218,000 (2017: \$7,663,803,000).
- (ii) As at 30 September 2018, the Company has provided bankers' quarantees of \$20,408,000 (2017: \$39,920,000) to unrelated parties in respect of performance contracts on behalf of certain subsidiaries and joint ventures. No liability is expected to arise.
- Certain subsidiaries of the Group have provided bankers' guarantees of A\$69,125,000 (2017: A\$63,651,000) (iii) to unrelated parties in Australia in respect of performance contracts and A\$52,883,000 (2017; A\$62,238,000) of insurance bonds representing undertakings given to unrelated parties by insurance companies on behalf of the subsidiaries. No liability is expected to arise.
- A wholly-owned subsidiary of the Group has provided RMB 149,745,000 (2017: RMB 29,980,000) of (iv) corporate quarantees to banks in China in connection with loans provided by the banks to the subsidiary's property buyers, covering the period from loan contract date to the property delivery date.
- (v) Certain subsidiaries of the Group have provided bankers' guarantees of THB 50,000,000 (2017: THB 54,000,000) to unrelated parties in respect of performance contracts. No liability is expected to arise.

#### **ACQUISITIONS OF SUBSIDIARIES** 37.

The Group acquires subsidiaries that own real estate. At the time of acquisition, the Group considers whether each acquisition represents the acquisition of a business or the acquisition of an asset. The Group accounts for an acquisition as a business combination where an integrated set of activities is acquired in addition to the property, and together, they are capable of being managed to provide returns to the Group. When the acquisition of a subsidiary does not represent a business, it is accounted for as an acquisition of a group of assets and liabilities.

#### **Business Combinations** (a)

The following acquisitions of the Group have been accounted for as business combinations:

On 5 July 2017, Frasers Property Investments (Holland) B.V. ("FPI (Holland)"), a wholly-owned subsidiary of the Group, completed the acquisition of approximately 86.56% of the ordinary shares in the share capital of Geneba, a company incorporated in the Netherlands, for a consideration of S\$499,334,000 (approximately EUR 314,759,000) (the "Geneba Acquisition").

Following the completion of the Geneba Acquisition, FPI (Holland) launched a one-time all-cash offer for all the remaining issued and outstanding depository receipts of Geneba (the "Offer"), at a price of EUR 3.74 per depository receipt, the same price paid by FPI (Holland) for the Geneba Acquisition.

As at 30 September 2017, together with on-market purchases, the Group acquired 99.5% shareholdings in Geneba, was entitled to mandatorily purchase the remaining 0.5% and accrued for the cost of the remaining 0.5% and consolidated Geneba as a wholly-owned subsidiary.

On 2 July 2018, pursuant to the mandatory buy-out procedure undertaken by FPI (Holland), FPI (Holland) received the remaining ordinary shares in the issued share capital of Geneba, increasing the Group's shareholding interest in Geneba from 99.5% to 100%.

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#### **ACQUISITIONS OF SUBSIDIARIES (CONT'D)** 37.

#### (a) Business Combinations (cont'd)

The Group engaged an independent firm to perform Purchase Price Allocation ("PPA") for Geneba. Based on the PPA, the goodwill was provisionally determined at \$\$56,761,000 (approximately EUR 35,385,000) as at 30 September 2017. The PPA was finalised during the current financial year. The effects of the finalisation of the PPA are not material and are set out as follows:

	Provisional fair value previously recognised \$'000	Currency re-alignment \$'000	Adjustments \$′000	As finalised \$′000
Investment properties	984,526	(10,863)	3,518	977,181
Goodwill	56,761	(627)	10,917	67,051
Deferred tax liabilities	(16,098)	178	(12,481)	(28,401)
Non-controlling interests	(88,530)	976	(1,954)	(89,508)

(ii) Following the Group's additional acquisition of ordinary shares in TICON, the Group's effective shareholding in TICON increased from 40.95% to 53.74%, and with effect from 2 April 2018, TICON was consolidated as a subsidiary.

On 4 April 2018, Frasers Assets launched a tender offer for the shares of TICON, at a price of THB 17.90 per share (the "Offer"). The Offer closed on 15 May 2018. Pursuant to the Offer, the Group's effective shareholding in TICON increased from 53.74% to 64.72%.

### **Goodwill arising from acquisition**

The Group has engaged an independent firm to perform PPA for the acquisition of TICON. Based on the PPA, part of the consideration paid for the net assets acquired has been identified and provisionally allocated to investment properties, intangible assets, property, plant and equipment and deferred tax assets. The fair values of identifiable net assets over the consideration paid, amounting to \$\$20,239,000 (approximately THB 486,279,000), has been included in gain on acquisitions of subsidiaries under "Exceptional Items" in the Group's profit statement for the year ended 30 September 2018.

### Impact of the acquisition on the profit statement

From the acquisition date, TICON has contributed revenue of S\$41,434,000 (approximately THB 995,553,000) and profit for the period of \$\$96,111,000 (approximately THB 2,309,305,000) to the Group. If the business combination had taken place at the beginning of the financial year, TICON's contribution to the Group's revenue and profit for the year would have been S\$103,407,000 (approximately THB 2,484,612,000) and S\$122,975,000 (approximately THB 2,954,788,000), respectively.

## Provisional accounting for the acquisition of TICON

The fair value of the net identifiable assets and liabilities as at acquisition date have been determined on a provisional basis as the final results of the PPA have not been received by the date that the financial statements was authorised for issue. Goodwill arising from this acquisition, the carrying amounts of investment properties, intangible assets, property, plant and equipment and deferred tax liabilities will be adjusted accordingly on a retrospective basis when the PPA is finalised.

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#### **37.** ACQUISITIONS OF SUBSIDIARIES (CONT'D)

#### (a) **Business Combinations (cont'd)**

The fair value of the identifiable assets and liabilities of TICON as at the acquisition were:

	Fair value recognised on acquisition \$'000
Investment properties	1,608,087
Properties held for sale	1,723
Property, plant and equipment	5,384
Investment in joint ventures and associates	261,330
Deferred tax assets	11,168
Intangible assets	68,564
Trade and other receivables	36,141
Other assets	11
Cash and cash equivalents	344,554
	2,336,962
Borrowings	(757,140)
Deferred tax liabilities	(107,641)
Trade and other payables	(42,957)
Total identifiable net assets at fair value	1,429,224
Less: Non-controlling interest at fair value	(664,223)
Less: Amount previously accounted for as an associate	(587,961)
Loss on disposal of an associate (Note 14(a))	20,383
Gain on acquisition of a subsidiary	(20,239)
Consideration paid in cash	177,184
Less: Cash and cash equivalents of subsidiary acquired	(344,554)
Cash inflow on acquisition, net of cash and cash equivalents acquired	(167,370)

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#### **ACQUISITIONS OF SUBSIDIARIES (CONT'D)** 37.

#### (a) Business Combinations (cont'd)

On 6 July 2018, Frasers Property Advisory (Europe) B.V., a wholly-owned subsidiary of the Group, (iii) completed the acquisition of the following entities (collectively, the "Alpha entities"), for a consideration of S\$45,291,000 (approximately EUR 28,550,000) (the "Alpha Acquisition").

Subsidiaries	Principal Activity	Country of incorporation	Percentage of issued share capital acquired
Alpha Industrial GmbH & Co. KG.	Management services	Germany	100.0
Alpha Industrial Management GmbH	Management services	Germany	100.0

### Goodwill arising from Alpha Acquisition

The Group has engaged an independent firm to perform the PPA for the Alpha Acquisition. Based on the provisional PPA, the residual excess of consideration paid over the fair values of identifiable net assets have been recorded as goodwill amounting to \$\$43,604,000 (approximately EUR 27,486,000).

### Impact of the acquisition on the profit statement

From the acquisition date, the Alpha entities have contributed revenue of S\$1,132,000 (approximately EUR 708,000) and profit for the period of \$\$329,000 (approximately EUR 206,000) to the Group. If the business combination had taken place at the beginning of the financial year, contribution of the Alpha entities to the Group's revenue and profit for the year would have been \$\$7,960,000 (approximately EUR 4,979,000) and S\$3,902,000 (approximately EUR 2,441,000), respectively.

### Provisional accounting for Alpha Acquisition

The PPA as at acquisition date has been determined on a provisional basis as the final results of the PPA have not been received by the date that the financial statements was authorised for issue. Goodwill arising from this acquisition will be adjusted accordingly on a retrospective basis when the PPA is finalised.

The fair value of the identifiable assets and liabilities of the Alpha entities as at the acquisition were:

Fair value recognised on acquisition \$'000
171
1,259
1,681
3,111
(1,424)
1,687
43,604
45,291
(1,681)
43,610

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#### ACQUISITIONS OF SUBSIDIARIES (CONT'D) **37.**

#### **(b)** Acquisitions of groups of assets and liabilities

The list of significant acquisition of subsidiaries accounted for as an acquisition of a group of assets and liabilities is as follows:

		Percentage of interest
Name of subsidiary	Date acquired	acquired
	0.0	0.1.0
Logipark Moosthenning GmbH	9 October 2017	94.8
H.Jäger Ges. für Projektentwicklung von Immobilien mbH	9 October 2017	94.8
Simblafis GmbH	9 October 2017	100.0
Winnersh Investments S.à.r.l.	8 November 2017	100.0
Winnersh Midco S.à.r.l.	8 November 2017	100.0
Winnersh Holdings S.à.r.l.	8 November 2017	100.0
Aviemore Chineham Park Unit Trust	8 November 2017	100.0
Watchmoor S.à.r.l.	8 November 2017	100.0
Aviemore Hillington Park Unit Trust	8 November 2017	100.0
Logistikpark Freiberg GmbH	29 November 2017	94.8
HEREF Farnborough Limited	29 January 2018	100.0
LocMeppel B.V.	24 May 2018	100.0
BV Maschinen GmbH	6 July 2018	100.0
Al Gewerbepark Tamm GmbH	6 July 2018	94.0
Rheindeich S.à.r.l.	6 July 2018	94.0
Al Gewerbepark Ratingen GmbH	6 July 2018	94.0
Al Gewerbepark Obertshausen GmbH	6 July 2018	94.0
Gewerbepark Bergheim GmbH	6 July 2018	94.0
Al Gewerbepark Hanau GmbH	6 July 2018	94.0
Objektgesellschaft An der Trift GmbH	6 July 2018	94.0
Al Gewerbepark Simmering GmbH	6 July 2018	94.0
Al Gewerbepark Magstadt GmbH	6 July 2018	94.0

The cash flows and net assets of subsidiaries acquired are as follows:

	Fair value recognised on acquisition \$′000
Investment properties	2,103,331
Trade and other receivables	11,714
Cash and cash equivalents	27,392
'	2,142,437
Loans and borrowings	(1,044,261)
Trade and other payables	(42,189)
Total identifiable net assets at fair value	1,055,987
Less: Non-controlling interest at fair value	(13,220)
Goodwill on acquisition of subsidiaries	2,292
Consideration paid in cash	1,045,059
Less: Cash and cash equivalents of subsidiaries acquired	(27,392)
Cash outflow on acquisition, net of cash and cash equivalents acquired	1,017,667

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### 37. ACQUISITIONS OF SUBSIDIARIES (CONT'D)

### (c) Acquisitions of Additional Interest in Subsidiaries

(i) On 2 October 2017, the Company acquired 25% of the issued and paid-up capital of Frasers (UK) Pte. Ltd. ("Frasers (UK)"), a company incorporated in Singapore, from SQ International Pte. Ltd. Following the completion of the acquisition, Frasers (UK) became a wholly-owned subsidiary of the Company.

Subsidiaries	Additional interests	Carrying Value of NCI Acquired \$'000	Consideration Paid \$'000	Difference \$'000
Frasers (UK)	25%	37,517	19,718	17,799

The difference between the consideration paid and the carrying value of the subsidiary acquired is recognised in retained earnings.

(ii) On 26 September 2018, the Group, through its wholly-owned subsidiary, Frasers (Australia) Pte. Ltd., acquired 25% of the issued and paid-up share capital of Frasers Mandurah Pty Limited ("Frasers Mandurah"), a company incorporated in Australia, from Redgold Investment Holdings Pte. Ltd. Following the completion of the acquisition, Frasers Mandurah became a wholly-owned subsidiary of the Group.

Subsidiaries	Additional interests	Carrying Value of NCI Acquired \$'000	Consideration Paid \$	Difference \$′000
Frasers Mandurah	25%	9,719	1	9,719

The difference between the consideration paid around the carrying value of the subsidiary acquired is recognised in retained earnings.

# 38. FULL CONVERGENCE WITH SINGAPORE FINANCIAL REPORTING STANDARDS (INTERNATIONAL) (SFRS(I)) AND ADOPTION OF NEW STANDARDS

## 38.1 Applicable to 2019 Financial Statements

In December 2017, the Accounting Standards Council (ASC) issued the Singapore Financial Reporting Standards (International) (SFRS(I)). SFRS(I) comprises standards and interpretations that are equivalent to International Financial Reporting Standards (IFRS) as issued by International Accounting Standards Board (IASB) that are applicable for annual periods beginning on 1 January 2018. Singapore-incorporated companies that have issued, or are in the process of issuing, equity or debt instruments for trading in a public market in Singapore, will apply SFRS(I) with effect from annual periods beginning on or after 1 January 2018.

The Group's financial statements for the financial year ending 30 September 2019 will be prepared in accordance with the SFRS(I). As a result, this will be the last set of financial statements prepared under the current FRS.

In adopting the new framework, the Group will be required to apply the specific transition requirements in SFRS(I) 1 First-time Adoption of Singapore Financial Reporting Standards (International).

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#### FULL CONVERGENCE WITH SINGAPORE FINANCIAL REPORTING STANDARDS (INTERNATIONAL) (SFRS(I)) AND 38. ADOPTION OF NEW STANDARDS (CONT'D)

### 38.1 Applicable to 2019 Financial Statements (cont'd)

In addition to the adoption of the new framework, the following new SFRS(I)s, amendments to and interpretations of SFRS(I) are effective from the same date.

- SFRS(I) 15 Revenue from Contracts with Customers and Amendments to SFRS(I) 15 Clarifications to SFRS(I) 15;
- SFRS(I) 9 Financial Instruments:
- Classification and Measurement of Share-based Payment Transactions (Amendments to SFRS(I) 2);
- Transfers of Investment Property (Amendments to SFRS(I) 1-40);
- Deletion of short-term exemptions for first-time adopters (Amendments to SFRS(I) 1);
- Measuring an Associate or Joint Venture at Fair Value (Amendments to SFRS(I) 1-28);
- Applying SFRS(I) 9 Financial Instruments with SFRS(I) 4 Insurance Contracts (Amendments to SFRS(I) 4); and
- SFRS(I) 22 Foreign Currency Transactions and Advance Consideration.

The Group does not expect the application of the above standards and interpretations to have a significant impact on the financial statements, except for SFRS(I) 15 and SFRS(I) 9.

#### (a) SFRS(I) 1

When the Group adopts SFRS(I) in the financial year ending 30 September 2019, the Group will apply SFRS(I) 1 with 1 October 2017 as the date of transition for the Group and the Company. SFRS(I) 1 generally requires that the Group applies SFRS(I) on a retrospective basis, as if such accounting policy had always been applied. If there are changes to accounting policies arising from new or amended standards effective in 2019, restatement of comparatives may be required because SFRS(I) 1 requires both the opening balance sheet and comparative information to be prepared using the most current accounting policies. SFRS(I) 1 provides mandatory exceptions and optional exemptions from retrospective application, but these are often different from those specific transition provisions in individual FRSs applied to the FRS financial statements. The Group does not expect the application of the mandatory exceptions and the optional exemptions in SFRS(I) 1 to have any significant impact on the financial statements, except as described below.

#### (i) **Business Combination**

The Group plans to elect the optional exemption in SFRS(I) 1 to not restate any business combinations prior to the date of transition.

#### (ii) Foreign Currency Translation Reserve ("FCTR")

The Group plans to elect the optional exemption in SFRS(I) 1 to reset its cumulative FCTR for all foreign operations to Nil at the date of transition, and reclassify the cumulative deficit in FCTR of \$394,293,000 as at 1 October 2017 determined in accordance with FRS at that date to retained earnings. After the date of transition, any gain or loss on disposal of any foreign operations will exclude translation differences that arose before the date of transition.

#### (iii) **Borrowing Cost**

The Group plans to elect the optional exemption in SFRS(I) 1 to not restate the borrowing cost components that were capitalised under previous Generally Accepted Accounting Principles (GAAP) and that were included in the carrying amount of the assets at that date.

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#### FULL CONVERGENCE WITH SINGAPORE FINANCIAL REPORTING STANDARDS (INTERNATIONAL) (SFRS(I)) AND 38. ADOPTION OF NEW STANDARDS (CONT'D)

### Applicable to 2019 Financial Statements (cont'd)

#### **(b) SFRS(I) 15**

SFRS(I) 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It also introduces new cost guidance which requires certain costs of obtaining and fulfilling contracts to be recognised as separate assets when specified criteria are met.

The Group plans to adopt SFRS(I) 15 in its financial statements for the year ending 30 September 2019, using the retrospective approach. As a result, the Group will apply all of the requirements of SFRS(I) 15 retrospectively, except as described below, and the comparative period presented in the FY18 financial statements will be restated.

The Group plans to use the following practical expedients:

- Practical expedient for comparative disclosure of transaction prices allocated to remaining performance obligations: the Group will not be disclosing the amount of transaction prices allocated to any remaining performance obligations or an explanation of when it expects to recognise the amount as revenue.
- Practical expedient for completed contracts: the Group will not restate completed contracts that began and ended in the same comparative reporting period as well as completed contracts at the beginning of the earliest period presented.

#### (i) Success-based Sales Commissions

The Group pays sales commissions to property sales agents for securing property sales contracts for the Group on a success basis. The Group currently recognises sales commissions as an expense when incurred, but would capitalise such incremental costs as a contract cost asset under SFRS(I) 15 as they are recoverable. These costs are amortised to profit or loss as the Group recognises the related revenue.

#### (ii) **Amortisation of Contract Costs**

The Group currently recognises cost of sales on the sold units in certain of its development projects by applying the percentage of completion method on the relevant projects' total construction costs. On adoption of SFRS(I) 15, the Group will recognise construction costs in profit or loss when incurred to the extent of units sold in a development.

#### (iii) Significant Financing Components arising from Payments from Customers

The Group receives payments from customers for the sale of residential projects. Under certain payment schemes, the time when payments are made by the buyer and the transfer of control of the property to the buyer do not coincide and the difference between the timing of receipt of the payments and the transfer of goods and services is 12 months or more. Accordingly, there may exist a significant financing component arising from payments from buyers. A finance income or finance expenses will be recognised depending on the arrangement.

This standard will be applied retrospectively and prior periods in the Group's FY2019 financial statements will be restated. While the Group is continuing to evaluate the application of this standard, based on FY18 financial information, the estimated effect of the application of SFRS(I) 15 is an increase in revenue of \$7.8 million, an increase in cost of sales of \$31.0 million, an increase in share of results of joint ventures of \$2.3 million and, an increase in taxation of \$6.5 million.

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#### FULL CONVERGENCE WITH SINGAPORE FINANCIAL REPORTING STANDARDS (INTERNATIONAL) (SFRS(I)) AND 38. ADOPTION OF NEW STANDARDS (CONT'D)

### Applicable to 2019 Financial Statements (cont'd)

#### (c) SFRS(I) 9

SFRS(I) 9 contains new requirements for classification and measurement of financial instruments, a new expected credit loss model for calculating impairment of financial assets, and new general hedge accounting requirements.

Changes in accounting policies resulting from the adoption of SFRS(I) 9 will generally be applied by the Group retrospectively, except as described below.

- The Group plans to take advantage of the exemption in SFRS(I) 1 allowing it not to restate comparative information in the FY2019 SFRS(I) financial statements. Differences in the carrying amount of financial assets and financial liabilities resulting from the adoption of SFRS(I) 9 are recognised in accumulated profits and reserves as at 1 October 2018.
- The following assessments have to be made on the basis of facts and circumstances that existed at 1October 2018:
  - The determination of the business model within which a financial asset is held.
  - The determination of whether the contractual terms of a financial asset give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.
  - The designation of an investment in equity instruments that is not held for trading as being financial asset at fair value through other comprehensive income (FVOCI).
  - The designation and revocation of previous designations of certain financial assets and financial liabilities measured at fair value through profit or loss (FVTPL).
- New hedge accounting requirements are applied prospectively. All hedging relationships designated under FRS 39 Financial Instruments: Recognition and Measurement at 30 September 2018 that meet the criteria for hedge accounting under SFRS(I) 9 at 1 October 2018 will be regarded as continuing hedging relationships.

The expected impact on the adoption of SFRS(I) 9 is described below. The information below reflects the Group's expectation of the implications arising from changes in the accounting treatment.

#### (i) Classification and Measurement: Financial Assets

The Group currently has equity investments with a carrying value of \$8,475,000. On adoption of SFRS(I) 9, the equity investments are expected to be reclassified as financial assets subsequently measured at FVOCI.

#### (ii) <u>Impairment</u>

SFRS(I) 9 requires the Group to record expected credit losses on all of its loans and receivables, either on a 12-month or lifetime basis. The Group expects to apply the simplified approach and record lifetime expected losses on all loans and receivables.

The Group does not expect the impairment calculated using the expected credit loss model to have a significant impact on the financial statements.

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#### FULL CONVERGENCE WITH SINGAPORE FINANCIAL REPORTING STANDARDS (INTERNATIONAL) (SFRS(I)) AND 38. ADOPTION OF NEW STANDARDS (CONT'D)

### 38.2 Applicable to Financial Statements for the Year 2020 and Thereafter

The following new SFRS(I)s, amendments to and interpretations of SFRS(I)s are effective for annual periods beginning after 1 October 2018:

## Applicable to 2020 Financial Statements

- SFRS(I) 16 Leases
- SFRS(I) INT23 Uncertainty over Income Tax Treatments
- Long-term Interests in Associates and Joint ventures (Amendments to SFRS(I) 1-28)
- Prepayment Features with Negative Compensation (Amendments to SFRS(I) 9)

## Mandatory Effective Date Deferred

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to SFRS(I) 10 and SFRS(I) 1-28)

The Group is still in the process of assessing the impact of the new standards, amendments to and interpretations of SFRS(I)s on the financial statements. The Group's preliminary assessment of SFRS(I) 16, which is expected to have a more significant impact on the Group is as described below.

### **SFRS(I) 16**

SFRS(I) 16 replaces existing lease accounting guidance. SFRS(I) 16 is effective for annual periods beginning on or after 1 January 2019, with early adoption permitted if SFRS(I) 15 is also applied. SFRS(I) 16 eliminates the lessee's classification of leases as either operating leases or finance leases and introduces a single lessee accounting model. Applying the new model, a lessee is required to recognise right-of-use (ROU) assets and lease liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value.

The Group plans to adopt the standard from the financial year beginning on 1 October 2019 and expects to apply the standard using the modified retrospective approach.

The Group is likely to elect the practical expedient not to reassess whether a contract contains a lease at the date of initial application of 1 October 2019. Accordingly, existing lease contracts that are still effective on 1 October 2019 continue to be accounted for as lease contracts under SFRS(I) 16.

The approximate financial impact of the standard is still unknown due to factors that impact calculation of lease liabilities such as discount rate, expected term of leases, including renewal options and exemptions for short-term leases. The Group will continue to assess its portfolio of leases to calculate the impending impact of transition to the new standard.

#### (i) The Group as Lessee

The Group expects its existing operating lease arrangements to be recognised as ROU assets with corresponding lease liabilities under SFRS(I) 16. Such operating lease commitments amount to approximately \$1,252,659,000 as at 30 September 2018 on an undiscounted basis. Under the new standard, remaining lease payments of the operating leases will be recognised at their present value discounted using an appropriate discount rate. In addition, the nature of expenses related to those leases will now change as SFRS(I) 16 replaces the straight-line operating lease expense with depreciation charge of the ROU assets and interest expense on the lease liabilities.

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#### 38. FULL CONVERGENCE WITH SINGAPORE FINANCIAL REPORTING STANDARDS (INTERNATIONAL) (SFRS(I)) AND ADOPTION OF NEW STANDARDS (CONT'D)

### 38.2 Applicable to Financial Statements for the Year 2020 and Thereafter (cont'd)

### SFRS(I) 16 (cont'd)

(ii) The Group as Lessor

> SFRS(I) 16 substantially carries forward the current existing lessor accounting requirements. Accordingly, the Group continues to classify its leases as operating leases or finance leases, and to account for these two types of leases using the existing operating lease and finance lease accounting models respectively. However, SFRS(I) 16 requires more extensive disclosures to be provided by a lessor.

#### **SUBSEQUENT EVENTS** 39.

On 19 February 2018, FPL announced the entry into by its wholly-owned subsidiaries of sale and purchase agreements (the "Sale and Purchase Agreements") to acquire (a) interests in 22 logistics and light industrial properties/assets (the "Portfolio Acquisition") located in Germany and Austria (the "Properties"), (b) two German management companies located in Cologne, Germany, and (c) a Luxembourg company, BV Maschinen GmbH, which holds the fixtures relating to some of the Properties ((b) and (c) collectively, the "Business Acquisition"). The aggregate consideration payable under the Sale and Purchase Agreements is approximately EUR285.2 million (approximately S\$467.7 million<sup>1</sup>).

Subsequent to the completion of the Business Acquisition and part of the Portfolio Acquisition as announced on 6 July 2018 and 27 September 2018, FPL further announced the completion of the acquisition of interests in six logistics properties in Austria and Germany, which form part of the Portfolio Acquisition, on 17 October 2018 and 2 November 2018, respectively.

- On 31 October 2018, the Company has, through its indirect wholly-owned subsidiary, Frasers Property 2. Investments (Europe) B.V., entered into a share purchase agreement with FLT Europe B.V., an indirect wholly-owned subsidiary of Perpetual (Asia) Limited, in its capacity as the trustee of FLT, and completed the sale of its entire shareholding interest in FPE Investments RE 20 B.V. (the "Target Company") for a consideration of EUR24.8 million (approximately S\$39.0 million<sup>2</sup>). The Target Company is incorporated under the laws of the Netherlands and owns the property at Mandeveld 12 in Meppel, the Netherlands.
- Based on an exchange rate of EUR1: S\$1.6400.
- Based on an exchange rate of EUR1: S\$1.5725.

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## 40. SIGNIFICANT SUBSIDIARIES, JOINT ARRANGEMENTS AND ASSOCIATES

		Principal Activities		ctive rest
			2018 %	2017
	Subsidiaries of the Company			
	Country of Incorporation and Place of Business	: Singapore		
(a)	Frasers Commercial Asset Management Ltd (formerly known as Frasers Centrepoint Asset Management (Commercial) Ltd)	Asset management, fund and property management and related advisory services	100.0	100.0
(a)	Frasers Property Industrial Trust Holdings Pte. Ltd. (formerly known as FCL Investments (Industrial) Pte. Ltd.)	Investment holding	100.0	100.0
(a)	Frasers Property Treasury Pte. Ltd. (formerly known as FCL Treasury Pte. Ltd.)	Financial services	100.0	100.0
(a)	FCL (China) Pte. Ltd.	Investment holding	100.0	100.0
(a)	FCL Amber Pte. Ltd.	Investment holding	100.0	100.0
(a)	FCL Aquamarine Pte. Ltd.	Investment holding	100.0	100.0
(a)	FCL Assets Pte. Ltd.	Investment holding	100.0	100.0
(a)	FCL Emerald (1) Pte. Ltd.	Investment holding	100.0	100.0
(a)	FCL Emerald (2) Pte. Ltd.	Investment holding	100.0	100.0
(a)	FCL Imperial Pte. Ltd.	Investment holding	100.0	100.0
(a)	FCL Tampines Court Pte. Ltd.	Investment holding	100.0	100.0
(a)	FCL Topaz Pte. Ltd.	Investment holding	100.0	100.0
(a)	Fraser Suites Jakarta Pte. Ltd.	Investment holding	100.0	100.0
(a)	Frasers (Australia) Pte. Ltd.	Investment holding	100.0	100.0
(a)	Frasers (NZ) Pte. Ltd.	Investment holding	75.0	75.0
(a)	Frasers (Thailand) Pte. Ltd.	Investment holding	100.0	100.0
(a)	Frasers (UK) Pte. Ltd.	Investment holding	100.0	75.0
(a)	Frasers Amethyst Pte. Ltd.	Investment holding	100.0	100.0
(a)	Frasers Hospitality Asset Management Pte. Ltd.	Investment holding	100.0	100.0

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#### 40. SIGNIFICANT SUBSIDIARIES, JOINT ARRANGEMENTS AND ASSOCIATES (CONT'D)

		Principal Activities	Effect Inte	
			2018 %	2017
	Subsidiaries of the Company (cont'd)			
	Country of Incorporation and Place of Busines	ss: Singapore (cont′d)		
(a)	Frasers Hospitality Changi Investments Pte. Ltd.	Investment holding	100.0	100.0
(a)	Frasers Hospitality Dalian Holding Pte. Ltd.	Investment holding	100.0	100.0
(a)	Frasers Hospitality Holdings (Europe) Pte. Ltd. (formerly known as Frasers Hospitality Holdings Pte. Ltd.)	Investment holding	100.0	100.0
(a)	Frasers Hospitality Holdings Pte. Ltd. (formerly known as FCL (Fraser) Pte. Ltd.)	Investment holding	100.0	100.0
(a)	Frasers Hospitality Investment Holding (Philippines) Pte. Ltd.	Investment holding	100.0	100.0
(a)	Frasers Hospitality Investments China Square Pte. Ltd.	Investment holding	100.0	100.0
(a)	Frasers Hospitality Investments Melbourne Pte. Ltd.	Investment holding	100.0	100.0
(a)	Frasers Hospitality ML Pte. Ltd.	Investment holding	100.0	100.0
(a)	Frasers Land Pte. Ltd.	Investment holding	100.0	100.0
(a)	Frasers Property (Singapore) Pte. Ltd. (formerly known as Frasers Singapore Holdings Pte. Ltd.)	Investment holding	100.0	100.0
(a)	Frasers Property Commercial Trust Holdings Pte. Ltd. (formerly known as FCL Trust Holdings (Commercial) Pte. Ltd.)	Investment holding	100.0	100.0
(a)	Frasers Property Development (China) Pte. Ltd. (formerly known as FCL China Development Pte. Ltd.)	Investment holding	100.0	100.0
(a)	Frasers Property Holdings (Malaysia) Pte. Ltd. (formerly known as FCL Centrepoint Pte. Ltd.)	Investment holding	100.0	100.0

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# 40. SIGNIFICANT SUBSIDIARIES, JOINT ARRANGEMENTS AND ASSOCIATES (CONT'D)

		Principal Activities		ctive erest
		r incipat Activities	2018 %	2017
	Subsidiaries of the Company (cont'd)			75
	Country of Incorporation and Place of Business	:: Singapore (cont'd)		
(a),(b)	Frasers Property Holdings (Vietnam) Pte. Ltd.	Investment holding	100.0	-
(a)	Frasers Property Hospitality Trust Holdings Pte. Ltd. (formerly known as FCL Investments Pte. Ltd.)	Investment holding	100.0	100.0
(a)	Frasers Property International Pte. Ltd.	Investment holding	100.0	100.0
(a)	Frasers Property Retail Asset Management (Malaysia) Pte. Ltd. (formerly known as Frasers Centrepoint Asset Management (Malaysia) Pte. Ltd.)	Investment holding	100.0	100.0
(a)	Frasers Property Retail Trust Holdings Pte. Ltd. (formerly known as FCL Trust Holdings Pte. Ltd.)	Investment holding	100.0	100.0
(a),(b)	Frasers Property Ventures I Pte. Ltd.	Investment holding	100.0	_
(a),(b)	Frasers Property Ventures II Pte. Ltd.	Investment holding	100.0	_
(a)	MLP Co Pte. Ltd.	Investment holding	100.0	100.0
(a)	Opal Star Pte. Ltd.	Investment holding	100.0	100.0
(a)	SAJV Co Pte. Ltd.	Investment holding	100.0	100.0
(a)	Frasers Hospitality Pte. Ltd.	Investment holding and management services	100.0	100.0
(a)	Frasers Logistics & Industrial Asset Management Pte. Ltd.	Management and consultancy services	100.0	100.0
(a)	Frasers Centrepoint Asset Management Ltd.	Management services	100.0	100.0
(a)	Frasers Hospitality International Pte. Ltd. (formerly known as Frasers Hospitality Group Pte. Ltd.)	Management services	100.0	100.0
(a)	Frasers Property Corporate Services Pte. Ltd. (formerly known as FCL Management Services Pte. Ltd.)	Management services	100.0	100.0

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### 40. SIGNIFICANT SUBSIDIARIES, JOINT ARRANGEMENTS AND ASSOCIATES (CONT'D)

		Principal Activities	Inte	ctive erest
			2018 %	2017 
	Subsidiaries of the Company (cont'd)			
	Country of Incorporation and Place of Busines	s: Singapore (cont′d)		
(a)	Frasers Property Alexandra Point Pte. Ltd. (formerly known as FCL Alexandra Point Pte. Ltd.)	Property investment	100.0	100.0
(a)	Frasers Property Centrepoint Pte. Ltd. (formerly known as FCL Property Investments Pte. Ltd.)	Property investment	100.0	100.0
(a)	Frasers Property Cuppage Pte. Ltd. (formerly known as FCL Crystal Pte. Ltd.)	Property investment	100.0	100.0
(a)	Riverside Property Pte. Ltd.	Property investment	100.0	100.0
(a)	Frasers Property Aquamarine Trustee Pte. Ltd. (formerly known as FC Commercial Trustee Pte. Ltd.)	Provision of management services relating to property leasing and property management	100.0	100.0
(a)	Frasers Property Management Services Pte. Ltd. (formerly known as Frasers Centrepoint Property Management Services Pte. Ltd.)	Provision of management services relating to property management	100.0	100.0
(a)	Frasers Property North Gem Trustee Pte. Ltd. (formerly known as FC North Gem Trustee Pte. Ltd.)	Provision of management services relating to property leasing and property management	100.0	100.0
(a)	Frasers Hospitality China Square Trustee Pte. Ltd.	Trustee-manager	100.0	100.0
	Country of Incorporation and Place of Busines	s: Hong Kong		
(a)	Excellent Esteem Limited	Investment holding	100.0	100.0

FOR THE YEAR ENDED 30 SEPTEMBER 2018

#### SIGNIFICANT SUBSIDIARIES, JOINT ARRANGEMENTS AND ASSOCIATES (CONT'D) 40.

		Principal Activities	Effection	
		•	<b>2018</b> %	2017 %
	Subsidiaries of the Group			
	Country of Incorporation and Place of Busines	s: Singapore		
(a)	Frasers Centrepoint Trust	Real estate investment trust	41.9	41.7
(a)	Frasers Commercial Trust	Real estate investment trust	25.2	26.8
(a)	Frasers Hospitality Trust	Stapled trust	23.6	22.6
(a)	Frasers Logistics & Industrial Trust	Real estate investment trust	20.7	19.9
	Associates of the Group			
	Country of Incorporation and Place of Busines	s: British Virgin Islands		
(b)	Supreme Asia Investments Limited	Investment holding	43.3	43.3
	Country of Incorporation and Place of Busines	s: China		
(C)	Shanghai Zhong Jun Property Real Estate Development Co., Ltd.	Property development	45.2	45.2
	Country of Incorporation and Place of Busines	s: Thailand		
(a)	Golden Land Property Development Public Company Limited	Investment holding	39.9	39.9
(a)	TICON Freehold and Leasehold Real Estate Investment Trust	Investing in properties and/ or leasehold rights in properties	23.4	-

## Joint Arrangements of the Group

The joint ventures and joint operations are individually immaterial to the Group.

<sup>(</sup>a) Audited by KPMG in the respective countries.

<sup>(</sup>b) Not required to be audited under laws of the country of incorporation.

<sup>(</sup>c) Audited by other firms.

## **COMPLETED INVESTMENT PROPERTIES**

		Book Value \$'000
Singapore		
Alexandra Point	A 24-storey office building at 438 Alexandra Road. Freehold, lettable area – 18,550 sqm	278,000
51 Cuppage Road	A 10-storey commercial building at 51 Cuppage Road. Leasehold (lease expires year 2095), lettable area – 25,339 sqm	416,000
The Centrepoint	A 7-storey shopping-cum-residential complex with 2 basement floors at The Centrepoint, 176 Orchard Road. Freehold and leasehold (lease expires year 2078), lettable area – 32,899 sqm	561,000
Robertson Walk & Fraser Place Robertson Walk	A 10-storey commercial-cum-serviced apartment complex with a 2-storey basement carpark, a 2-storey retail podium and 164 serviced apartment units at Robertson Walk Shopping Centre and Fraser Place Robertson Walk, 11 Unity Street.  Leasehold (lease expires year 2840)  Lettable area:  Retail – Robertson Walk  Serviced Apartments – Fraser Place Robertson Walk  17,694 sqm  26,575 sqm	354,000
Valley Point	A 20-storey commercial-cum-serviced apartment complex with a 5-storey covered carpark, a 5-storey podium block and a 2-storey retail podium at Valley Point Shopping Centre/Office Tower, 491/B River Valley Road.  Leasehold (lease expires year 2876)  Lettable area:  Retail – Valley Point Shopping Centre  4,025 sqm	346,000
	Office - Valley Point Office Tower 17,024 sqm 21,049 sqm	
Frasers Tower	A 38-storey office development with a 3-storey basement carpark, a 3-storey podium and a roof garden at 182 Cecil Street. Leasehold (lease expires year 2112), lettable area – 63,720 sqm	1,730,000
Northpoint City South Wing	A 4-storey retail mall with a 2-storey basement carpark in a mixed commercial and residential development integrated with bus interchange and community club at 930 Yishun Avenue 2.  Leasehold (lease expires year 2114), lettable area – 26,961 sqm	1,122,000
Capri by Fraser, Changi City	313 units of hotel residences at Changi Business Park Central 1. Leasehold (lease expires year 2069), lettable area –10,583 sqm	209,000
Centrepoint Apartment	An apartment unit at The Centrepoint, 176A Orchard Road. Leasehold (lease expires year 2078), lettable area – 81 sqm	1,600
Australia		
Fraser Place Melbourne	112 serviced apartment units in 2 blocks of high rise buildings at 19 Exploration Lane, Melbourne, Victoria. Freehold, lettable area – 3,516 sqm	30,622
Capri by Fraser, Brisbane	239 units of hotel residences at 80 Albert St, Brisbane, Queensland. Freehold, lettable area – 9,468 sqm	85,939

		Book Value \$'000
Australia (cont'd)		
Frasers Property Australia Group's Completed Investment Properties	A car park comprising 267 public car parking spaces at Freshwater Place, Public Car Park, Southbank, Victoria. Freehold, lettable area – 11,822 sqm	15,262
	A property comprising a warehouse and a single-storey office at 64 West Park Drive, West Park, Derrimut, Victoria. Freehold, lettable area – 20,337 sqm	21,732
	A property comprising a warehouse and distribution facility at 44 Cambridge Street, Rocklea, Queensland. Freehold, lettable area – 10,892 sqm	15,212
	A property comprising common facilities including a café, childcare centre, car wash, gym, pool and common parking areas at Rhodes Corporate Park, 1E Homebush Bay Drive, Rhodes, New South Wales. Freehold, lettable area – 1,343 sqm	13,187
	A property comprising office accommodation at 1F Homebush Bay Drive, Rhodes Corporate Park, Rhodes, New South Wales. Freehold, lettable area – 17,644 sqm	115,573
	An 8-storey office building at 20 Lee Street, Henry Deane Building, Railway Square, Sydney, New South Wales. Leasehold, lettable area – 9,112 sqm	103,719
	A property comprising a warehouse and a 2-storey office component at 227 Walters Road, Arndell Park, New South Wales. Freehold, lettable area – 17,733 sqm	31,116
	A 8-storey building with a terrace area on level 7 at 26-30 Lee Street, Gateway Building, Sydney, New South Wales. Leasehold, lettable area – 12,602 sqm	149,652
	A property comprising an industrial facility with full vehicular access and a single-level office at 10 Reconciliation Rise, Dremulwuy, New South Wales. Freehold, lettable area – 25,705 sqm	46,772
	A 6-level office accommodation and a café at 1B Homebush Bay Drive, Rhodes Corporate Park, Rhodes, New South Wales. Freehold, lettable area – 12,799 sqm	69,146
	A commercial office building with a 5-level office accommodation at 1D Homebush Bay Drive, Rhodes Corporate Park, Rhodes, New South Wales. Freehold, lettable area – 17,238 sqm	130,390
	An office tower with retail, food and amenity at Freshwater Place Office Tower, 2 Southbank Boulevard, Southbank, Victoria. Freehold, lettable area – 54,903 sqm	287,203

		Book Value \$'000
Australia (cont'd)		
Frasers Property Australia Group's Completed Investment Properties	A property comprising a 3-level office and warehouse at 2 Wonderland Drive, Eastern Creek, New South Wales. Freehold, lettable area – 29,047 sqm	44,747
(cont′d)	A property comprising 2 warehouses at 57 Efficient Drive, Truganinga, Victoria. Freehold, lettable area – 22,840 sqm	22,226
	A property comprising of 3 warehouses at 8 Hudson Court, Keysborough, Victoria Freehold, lettable area – 25,762 sqm	34,326
	A property comprising of a warehouse at 18 Muir Street, Chullora, New South Wales Freehold, lettable area – 91,690 sqm	50,378
	A property comprising of 2 warehouses at Lot 101 Wayne Goss Drive, Berrinba, Queensland Freehold, lettable area – 15,441 sqm	22,472
	A shopping centre located in Coorparoo, Queensland Lettable area – 6,802 sqm	45,834
Europe		
Fraser Suites Kensington, London	70 residential apartments at Fraser Suites Kensington, 75 Stanhope Gardens London SW7 5RN, United Kingdom Freehold, lettable area – 6,842 sqm	197,680
Capri by Fraser, Barcelona	97 serviced apartments at Sancho de Avila, 32-34 Barcelona, Spain. Freehold, lettable area – 3,626 sqm	32,997
Capri by Fraser, Frankfurt	153 serviced apartments at 42 Europa-allee, 60327, Frankfurt am Maine, Germany. Freehold, lettable area – 5,688 sqm	58,062
Capri by Fraser, Berlin	143 serviced apartments at Scharrenstraße 22, 10178 Berlin, Germany Freehold, lettable area – 4,103 sqm	55,683
Flat 3 at Queens Gate Gardens	An apartment unit at 39A Queens Gate Gardens, London SW7 5RR, United Kingdom. Freehold, lettable area – 74 sqm	2,012
Winnersh Triangle	A mixed-use park comprising office and industrial accomodation located in Reading, the United Kingdom. Freehold, lettable area – 135,778 sqm	642,905
Chineham Park	A mixed-use park comprising office and industrial accomodation located in Basingstoke, the United Kingdom. Freehold, lettable area – 75,052 sqm	258,774

		Book Value \$'000
Europe (cont'd)		
Watchmoor Park	An office park comprising office accommodation located in Camberly, the United Kingdom. Freehold, lettable area – 23,617 sqm	77,882
Hillington Park	A mixed-use park comprising office and industrial accomodation located in Glasgow, Scotland. Freehold, lettable area – 208,127 sqm	238,567
Maxis Business Park	An office park comprising two 5-storey buildings located in Bracknell, the United Kingdom. Freehold, lettable area – 18,494 sqm	120,262
Farnborough Business Park	A mixed-use park located at Farnborough, Thames Valley, west of London, the United Kingdom. Freehold, lettable area – 51,446 sqm	312,370
Frasers Property Europe Group's Completed	A leisure facility at Rotterdam-Benthemplein 10, Rotterdam, The Netherlands Leasehold, lettable area – 7,586 sqm	33,551
Investment Properties	A leisure facility at Rotterdam-Energieweg, Rotterdam, The Netherlands Leasehold, lettable area – 3,100 sqm	17,770
	A business park at Mülheim-Mellinghofer Strasse 55 (Technopark), Mülheim an der Ruhr, Germany Freehold, lettable area – 122,591 sqm	114,016
	Solar panels at Gottmadingen-Industriepark 309, Gottmadingen, Germany	1,015
	A cross-dock facility located in Bad Rappenau-Buchäckerring 18, Germany Freehold, lettable area – 51,863 sqm	56,775
	A cross-dock facility located in Mainz-Genfer Allee 6, Germany Freehold, lettable area – 53,492 sqm	77,944
	A cross-dock facility located in Ketzin an der Havel, Berlin, Germany Freehold, lettable area – 57,250 sqm	60,090
	A cross-dock facility located in Graben-Hermessrasse, Augsburg, Germany Freehold, lettable area – 48,642 sqm	52,511
	A logistics facility located at Werner von Siemens-strasse 44, Saarland, Germany Freehold, lettable area – 9,298 sqm	13,792
	A logistics facility located at Thomas-Dachser-Strasse 3, Saarland, Germany Freehold, lettable area – 21,765 sqm	26,072
	A logistics facility located at Buhlfeldstraße 2-8, Baden-Württemberg, Germany Freehold, lettable area – 44,501 sqm	49,155

		Book Value \$'000
Europe (cont'd)		
Frasers Property Europe Group's Completed Investment Properties (cont'd)	A logistics facility located at Werner von Siemens-strass, Saarland, Germany Freehold, lettable area – 6,413 sqm	8,302
(COITE d)	A logistics warehouse located in Meppel, The Netherlands Freehold, lettable area – 31,600 sqm	38,281
	A logistics facility located at Kirchheim-Oskar-von-Miller-Strasse 2, Germany Freehold, lettable area – 30,165 sqm	52,615
	A logistics facility located at Remscheid-Leverkuser Str. 65, Germany Freehold, lettable area – 29,418 sqm	19,591
	A logistics facility located at Ratingen-An den Dieken 92, Germany Freehold, lettable area – 43,905 sqm	72,549
	A logistics facility located at Dreieich-An der Trift 75, Germany Freehold, lettable area – 19,937 sqm	25,182
	A logistics facility located at Vienna-Schemmerlstrasse 72, Austria Freehold, lettable area – 44,147 sqm	38,655
	A logistics facility located at Bergheim-Walter-Gropius-Strasse 19, Germany Freehold, lettable area – 19,405 sqm	28,083
	A logistics facility located at Magstadt-Hutwiesenstrasse 13, Germany Freehold, lettable area – 21,498 sqm	14,128
	A logistics facility located at Obertshausen-Im Birkengrund 5-7, Germany Freehold, lettable area – 16,962 sqm	34,247
	A logistics facility located at Tamm-Bietigheimer Straße 50-52, Germany Freehold, lettable area – 39,220 sqm	96,486
	A warehouse facility located at Hanau-Moselstrasse 70, Germany Freehold, lettable area – 4,996 sqm	5,129
	A logistics facility located at Duisburg-Rheindeichstraße 155, Germany Freehold, lettable area – 46,580 sqm	79,220
	Fixtures	639

		Book Value \$'000
Thailand		
Bang Pa-In Industrial Estate	2 industrial factories located in the Bang Pa-in Industrial Estate' on Udom Sorayut Road (Highway No. 308) within Khlong Chik Sub-District, Bang Pa-in District, PhraNakhon Si Ayutthaya Province, Thailand. Freehold, lettable area – 5,250 sqm.	4,216
Amata Nakorn Industrial Estate	19 industrial factories and 3 plots of land located in the Amata Nakorn Industrial Estate on Sukhumvit Road (Highway No. 3) within Phan Thong Sub-District, Phan Thong District, Chon Buri Province, Thailand. Freehold, lettable area Freehold land Freehold land Freehold land 14,850 sqm 118,125 sqm	93,385
Laemchabang Industrial Estate	30 industrial factories located in the Laemchabang Industrial Estate on Sukhumvit Road (Highway No. 3) within Thung Sukhla Sub-District, Si Racha District, Chon Buri Province, Thailand. Leasehold (Expires year 2025, 2027 and 2029) lettable area – 77,005 sqm.	32,359
Hi-Tech Industrial Estate	8 industrial factories and vacant plots of industrial land, located in the Hi-Tech Industrial Estate on Asia Road (Highway No. 32) within Ban Len and Ban Pho Sub-Districts, Bang Pa-in District, Phra Nakhon Si Ayutthaya Province, Thailand.  Freehold, lettable area Freehold land  23,075 sqm 11,700 sqm 34,775 sqm	23,818
Amata City Industrial Estate	13 industrial factories and vacant plots of industrial land, located in the Amata City Industrial Estate on Chachoengsao-Sattahip Road (Highway No. 331) within Map Yang Phon Sub-District, Pluak Daeng District, Rayong Province, Thailand.  Freehold, lettable area Freehold land  29,625 sqm 19,950 sqm 49,575 sqm	33,131
Rojana Industrial Estate (Rayong-Ban Khai)	Vacant land located in the Rojana Industrial Estate Rayong on Ban Khai-Ban Bueng Road (Highway No. 3138) within Nong Bua Sub-District, Ban Khai District, Rayong Province, Thailand. Freehold, total area – 14,736 sqm.	620
Rojana-Ayudhya Industrial Park Zone 1-3	23 industrial factories and vacant plots of industrial land located in the Rojana Industrial Estate on Rojana-Uthai Road (Highway No. 3056) within Ban Chang and Uthai Sub-Districts, Uthai District, Phra Nakhon Si Ayutthaya Province, Thailand.	68,385
	Freehold, lettable area 75,350 sqm Freehold land 20,825 sqm 96,175 sqm	

		Book Value \$'000
Thailand (cont'd)		
Bangpoo Industrial Estate	2 industrial factories located in the Bangpoo Industrial Estate on Sukhumvit Road (Highway No. 3) within Phraek Sa Sub-District, Mueang District, Samut Prakan Province, Thailand. Freehold, lettable area – 4,800 sqm.	5,583
Pinthong Industrial Estate	Vacant land, located in the Pinthong Industrial Estate 5 on Sattahip-Chachoengsao Road (Highway No. 331) within Khao Khansong, Nong Kham and Bowin Sub-Districts, Si Racha District, Chon Buri Province, Thailand. Freehold, lettable area:  Estate 5 464,804 sqm Estate 2 8,725 sqm Estate 3 4,875 sqm 478,404 sqm	41,208
Ladkrabang Industrial Estate	1 industrial factory, located in the Latkrabang Industrial Estate on Chalong Krung Road within Lam Pla Thio Sub-District, Lat Krabang District, Bangkok Metropolis, Thailand. Freehold, lettable area – 1,300 sqm.	1,498
Navanakorn Industrial Promotion Zone	8 industrial factories located in the Nava Nakorn Industrial Estate on Phahon Yothin Road (Highway No. 1) within Khlong Nueng Sub-District, Khlong Luang District, Pathum Thani Province, Thailand.  Freehold, lettable area  Freehold land  20,825 sqm  5,000 sqm  25,825 sqm	17,728
Hemaraj Chonburi Industrial Estate 1	4 industrial factories, located in the Hemaraj Chonburi Industrial Estate on Sattahip-Chachoengsao Road (Highway No. 331) within Bo Win Sub-District, Si Racha District, Chon Buri Province, Thailand. Freehold, lettable area – 15,300 sqm.	15,036
Kabinburi Industrial Zone	7 industrial factories and vacant plots of industrial land located in the Kabinburi Industrial Estate on Kabin Buri-Nakhon Ratchasima Road (Highway No. 304) within Nong Ki Sub-District, Kabin Buri District, Prachin Buri Province, Thailand. Freehold, lettable area – 15,675 sqm.	21,171
Asia Industrial Estate Suvarnabhumi	28 industrial factories and vacant plots of industrial land located in the Asia Industrial Estate Suvarnaphumi on Luang Phaeng Road within Khlong Suan Sub-District, Bang Bo District, Samut Prakan Province, Thailand. Freehold, lettable area – 38,350 sqm.	47,838

		Book Value \$'000
Thailand (cont'd)		
Rojana Industrial Park (Prachinburi)	8 industrial factories and vacant plots of industrial land located in the Rojana Prachin Buri Industrial Park on Chachoengsao-Si Maha Phot Road (Highway No. 304) within Hua Wa Sub-District, Si Maha Phot District, Prachin Buri Province, Thailand Freehold, lettable area – 22,350 sqm.	
Tpark Bangna	21 warehouses and vacant plots of industrial land located in the TPark Bang Na Km.39 Project on Bang Na-Bang Pakong Road (Highway No. 34) within Bang Samak Sub-District, Bang Pakong District, Cha Choeng Sao Province, Thailand.  Freehold, lettable area 50,394 sqm Freehold land 164,445 sqm Freehold land 9,100 sqm Freehold land 5,540 sqm 229,479 sqm	136,492
Tpark Laemchabang	Land located in the TPark Laemchabang 1 Project on Bypass-Laem Chabang Road (Motorway No. 7) within Nong Kham Sub-District, Si Racha District, Chon Buri Province, Thailand. Freehold, total area – 36,102 sqm.	2,152
Tpark Wangnoi 1	7 warehouses located in the TPark Wang Noi 1 Project on Phahon Yothin Road (Highway No. 1) around Km. Station 55+900 within Phayom Sub-District, Wang Noi District, Phra Nakhon Si Ayutthaya Province, Thailand Freehold, lettable area – 47,685 sqm.	41,639
Tpark Wangnoi 3	Vacant land located in the TPark Wang Noi 3 (KTB) Project on Phahon Yothin Road (Highway No. 1) around Km. Station 59+100 within Phayom Sub-District, Wang Noi District, Phra Nakhon Si Ayutthaya Province, Thailand. Freehold, total area – 249,900 sqm.	12,111
Tpark Ladkrabang	Vacant land located in the TPark Lat Krabang Project on Chalongkrung Road within Lam Pla Thio Sub-District, Lat Krabang District, Bangkok Metropolis, Thailand. Freehold, total area – 388,374 sqm.	25,569
Tpark Sriracha	17 warehouses and vacant plots of industrial land, located in the TPark Sriracha (Bangphra) Project on Chon Buri-Pattaya Road (Highway No. 7) within Bang Phra Sub-District, Si Racha District, Chon Buri Province, Thailand. Freehold, lettable area – 55,350 sqm.	
Tpark Eastern Seaboard 2A	9 warehouses and vacant plots of industrial land located in the TPark Eastern Seaboard 2A Project on Chachoengsao-Sattahip Road (Highway No. 331) within Bo Win Sub-District, Si Racha District, Chon Buri Province, Thailand. Freehold, lettable area – 24,363sqm.	17,918

		Book Value \$'000
Thailand (cont'd)		
Tpark Eastern Seaboard 2B	Vacant land located in the TPark Eastern Seaboard 2B Project on Chachoengsao-Sattahip Road (Highway No. 331) within Bo Win Sub-District, Si Racha District, Chon Buri Province, Thailand. Freehold, total area – 26,877 sqm.	12,761
Tpark Eastern Seaboard 1B	12 warehouses located in the TPark Eastern Seaboard 1B Project on Chachoengsao-Sattahip Road (Highway No. 331) within Pluak Daeng Sub-District, Pluak Daeng District, Rayong Province, Thailand. Freehold, total area – 28,968 sqm.	18,387
Tpark Wangnoi 2	18 warehouses and vacant plots of industrial land located in the TPark Wang Noi 2 Project on Phahon Yothin Road (Highway No. 1) around Km. Station 57 within Phayom Sub-District, Wang Noi District, Phra Nakhon Si Ayutthaya Province, Thailand. Freehold, lettable area – 129,353 sqm.	123,203
Tpark Laemchabang 2	29 warehouses and vacant plots of industrial land located in the TPark Laemchabang 2 Project on Bypass-Laem Chabang Road (Motorway No. 7) within Nong Kham Sub-District, Si Racha District, Chon Buri Province, Thailand.  Freehold, lettable area – 76,190 sqm.	92,051
Tpark Eastern Seaboard 1C	Vacant located in the TPark Eastern Seaboard 1C Project on Chachoengsao-Sattahip Road (Highway No. 331) within Bo Win Sub-District, Si Racha District, Chon Buri Province, Thailand. Freehold, total area – 144,856 sqm.	8,406
Tpark Phan Thong 1	10 warehouses located in the TPark Phan Thong 1 Project on Thang Rot Fai Chachoengsao-Sattahip Road within Phan Thong Sub-District, Phan Thong District, Chon Buri Province, Thailand. Freehold, lettable area – 38,391 sqm.	31,156
Tpark Eastern Seaboard 3	8 warehouses and vacant plots of industrial land located in the TPark Eastern Seaboard 3 Project on Chachoengsao-Sattahip Road (Highway No. 331) within Khao Khansong Sub-District, Si Racha District, Chon Buri Province, Thailand. Freehold, lettable area – 15,350 sqm.	35,992
Tpark Bangpakong	Vacant land located in the TPark Bang Pakong Km. 46 Project on Bang Na-Bang Pakong Road (Highway No. 34) within Bang Samak Sub-District, Bang Pakong District, Cha Choeng Sao Province, Thailand. Freehold, total area – 508,356 sqm.	50,948
Tpark Khonkaen	12 warehouses and vacant plots of industrial land located in the TPark Khon Kaen Project on Mittaphap Road (Highway No. 2) within Tha Phra Sub-District, Mueang District, Khon Kaen Province, Thailand.  Freehold, lettable area  Freehold land  21,808 sqm 31,468 sqm	20,796

		Book Value \$'000
Thailand (cont'd)		
Tpark Phan Thong 2	Vacant land located in the TPark Phan Thong 2 Project on Ban Kao-Phan Thong Road (Highway No. 3127) within Phan Thong Sub-District, Phan Thong District, Chon Buri Province, Thailand. Freehold, total area – 74,164 sqm.	8,216
Tpark Phan Thong 3	Vacant land located in the TPark Phan Thong 3 Project on Ban Kao-Phan Thong Road (Highway No. 3127) within Phan Thong Sub-District, Phan Thong District, Chon Buri Province, Thailand. Freehold, total area – 91,632 sqm.	9,668
Amata City (A488) Industrial Estate	11 warehouses located in the TPark Amata City Project on Sattahip-Chachoengsao Road (Highway No. 331) within Map Yang Phon Sub-District, Pluak Daeng District, Rayong Province, Thailand. Freehold, lettable area – 33,832 sqm.	27,966
Tpark Surat Thani	Vacant land located in the TPark Surat Thani Project on Chaiya-Phunphin Road (Highway No. 41) within Nong Sai Sub-District, Phunphin District, Surat Thani Province, Thailand. Freehold, total area – 110,646 sqm.	7,296
Tpark Bangplee 1	Vacant land located in the TPark Bang Phli 1 Project on Bang Na-Bang Pakong Road (Highway No. 34) at around Km. station 22, within Sisa Chorakhe Yai Sub-District, Bang Sao Thong District, Samut Prakan Province, Thailand.  Freehold, total area Freehold land  53,915 sqm 63,563 sqm	53,788
Tpark Bangplee 3	15 warehouses and vacant plots of industrial land located in the 'TPark Bang Phli 3 Project' on Liap Khlong Chonlahan Pichit Road within Bang Pla Sub-District, Bang Phli District, Samut Prakan Province, Thailand.  Freehold, lettable area Freehold land  50,992 sqm 56,700 sqm 107,692 sqm	24,881
Tpark Bangplee 4	5 warehouses and vacant plots of industrial land located in the TPark Bang Phli 4 Project on Liap Khlong Chonlahan Pichit Road at around Km. station 3+600, within Bang Pla Sub-District, Bang Phli District, Samut Prakan Province, Thailand. Freehold, lettable area – 52,680 sqm.	62,642
Tpark Bangplee 5	3 warehouses and vacant plots of industrial land located in the TPark Bang Phli 5 Project on Liap Khlong Chonlahan Pichit Road at around Km. station 19, within Bang Pla Sub-District, Bang Phli District, Samut Prakan Province, Thailand. Freehold, lettable area – 15,048 sqm.	18,707

		Book Value \$'000
Thailand (cont'd)		
Tpark Samut Sakhon	2 warehouses and vacant plots of industrial land located in the TPark Samut Sakhon Project on Rama 2 Road or Thon Buri-Pak Tho Road (Highway No. 35) within Bang Krachao Sub-District, Mueang District, Samut Sakhon Province, Thailand. Freehold, lettable area – 34,421 sqm.	86,784
Tpark Lamphun	9 warehouses and vacant plots of industrial land located in the TPark Lamphun Project on Chiang Mai-Lamphun Road (Highway No. 11) within Umong Sub-District, Mueang District, Lamphun Province, Thailand. Freehold, lettable area – 9,011 sqm.	17,272
Tpark Rojang Prachinburi	8 warehouses and vacant plots of industrial land located in the TPark Rojana Prachin Buri Project on Chachoengsao-Kabin Buri Road (Highway No. 304) within Hua Wa Sub-District, Si Maha Phot District, Prachin Buri Province, Thailand. Freehold, lettable area – 14,616 sqm.	16,880
Tpark Bangplee 2	17 warehouses and vacant plots of industrial land located in the TPark Bang Phli 2 Project on Mueang Mai-Bang Phli Road (Highway No. 1006) within Bang Sao Thong Sub-District, Bang Sao Thong District, Samut Prakan Province, Thailand. Leasehold (Expire year 2039), lettable area – 138,540 sqm.	80,931
Tpark Phanat Nikhom	Vacant land located in the TPark Phanat Nikhom Project on Chachoengsao-Sattahip Road (Highway No. 331) within Nong Prue Sub-District, Phanat Nikhom District, Chon Buri Province, Thailand. Freehold, total area – 261,836 sqm.	7,596
Tpark Bangplee 6	Vacant land located in the 'TPark Bang Phli 6 Project' on Liap Khlong Chonlahan Pichit Road at around Km. station 4+700, within Bang Pla Sub-District, Bang Phli District, Samut Prakan Province, Thailand.  Freehold land, total area:  110,958 sqm 27,200 sqm 138,158 sqm	25,223
Vietnam		
Me Linh Point	A 21-storey retail/office building with 2 basements at Me Linh Point Tower, 2 Ngo Duc Ke Street, District 1, Ho Chi Minh City. Leasehold (lease expires year 2045), lettable area – 17,468 sqm	62,627
China		
Fraser Suites Beijing	A building comprising residential apartments (3rd to 23rd level) and clubhouse (2nd level) at 12 Jin Tong Xi Road, Chaoyang District, Beijing.  Leasehold: Residential (lease expires year 2073)  Clubhouse (lease expires year 2043)  Lettable area – 38,743 sqm	244,524
Fraser Suites Dalian	259 serviced apartment units in the Kardan Europark which is a large-scale comprehensive development comprising of residential units, offices, shopping mall and serviced apartments. The property comprises of levels 5 to 25 of the Europark Apartment section of the development.	105,960

# **Particulars of Group Properties**

AS AT 30 SEPTEMBER 2018

### **COMPLETED INVESTMENT PROPERTIES (CONT'D)**

		Book Value \$'000
Philippines		
Fraser Place Manila	89 serviced apartment units with 116 car park lots in the East Tower of Fraser Place Forbes Tower, Valero Street, Salcedo Village, Makati City, Manila. Freehold, lettable area – 17,046 sqm	42,699
Indonesia		
Fraser Residence Sudirman	108 serviced apartment units in Fraser Tower of Fraser Residence Sudirman Jakarta at Jalan Setiabudi Raya No. 9, Setiabudi District, Jakarta. Freehold, lettable area – 11,324 sqm	44,859
Japan		
Capri by Fraser, Ginza	Carpark land lot located in the Shinbashi district in Tokyo, Japan to be redeveloped into a 14-storey apart-hotel with 199 apartment units. Freehold, lettable area – 851 sqm	166,695
HELD THROUGH FRASERS C	ENTREPOINT TRUST	
Singapore		
Causeway Point	A 7-storey retail mall (including 1 basement level) and a 7-level carpark (B2, B3 and 2nd-6th levels) at 1 Woodlands Square. Leasehold (lease expires year 2094), lettable area – 38,649 sqm	1,218,000
Northpoint City North Wing	A 6-storey retail mall (including 2 basement levels) and a 3-level carpark (B1-B3) at 930 Yishun Avenue 2. Leasehold (lease expires year 2089), lettable area – 20,372 sqm	771,000
Changi City Point	A 3-storey retail mall (including 1 basement level) at 5 Changi Business Park Central 1. Leasehold (lease expires year 2069), lettable area – 19,065 sqm	332,000
Bedok Point	A 5-storey retail mall (including 1 basement level) and 1 basement carpark at 799 New Upper Changi Road. Leasehold (lease expires year 2077), lettable area – 7,684 sqm	94,000
YewTee Point	A 2-storey retail mall (including 1 basement level) and 1 basement carpark at 21 Choa Chu Kang North 6.	186,000

Leasehold (lease expires year 2105), lettable area – 6,844 sqm

Leasehold (lease expires year 2089), lettable area - 967 sqm

restaurant building at 368 and 370 Alexandra Road.

10 strata-titled retail units at 51 Yishun Central 1.

Freehold, lettable area – 6,595 sqm

A 2-storey retail mall (including 1 basement level) and adjacent 2-storey

110,000

38,000

Anchorpoint

Yishun 10 Retail Podium

## **COMPLETED INVESTMENT PROPERTIES (CONT'D)**

		\$′000
HELD THROUGH FRASERS C	OMMERCIAL TRUST	
Singapore		
China Square Central	A 15-storey office and retail tower with basement carpark and heritage shophouses at 18, 20 & 22 Cross Street, China Square Central. Leasehold (lease expires year 2096), lettable area – 27,977 sqm	582,400
Alexandra Technopark <sup>(1)</sup>	A high-tech business space development comprising 3 buildings of 8, 9 and 3-storeys with basement carpark at 438A, 438B and 438C Alexandra Road. Freehold, lettable area – 96,168 sqm	676,000
Australia		
Central Park	A 47-storey office tower at 152-158 St Georges Terrace, Perth. Freehold, lettable area – 33,054 sqm	288,206
Caroline Chisholm Centre	A 5-storey office complex at Block 4 Section 13, Tuggeranong. Leasehold (lease expires year 2101), lettable area – 40,244 sqm	249,581
357 Collins Street	A 25-storey office and retail building at 357 Collins Street, Melbourne. Freehold, lettable area – 31,923 sqm	299,101
HELD THROUGH FRASERS H	OSPITALITY TRUST	
Singapore		
Fraser Suites Singapore <sup>(1)</sup>	255 serviced apartment units at 491A River Valley Road. Freehold, lettable area – 22,214 sqm	372,000
Australia		
Fraser Suites Sydney <sup>(1)</sup>	201 serviced apartment units at Fraser Suites Sydney, 488 Kent Street, Sydney, New South Wales. Freehold, lettable area – 10,007 sqm	143,666
United Kingdom		
Fraser Place Canary Wharf, London (1)	2 buildings of 108 residential apartments at 80 Boardwalk Place, London. Freehold, lettable area – 4,460 sqm	81,209
Fraser Suites Glasgow <sup>(1)</sup>	A 4-storey building of 98 serviced apartments at 1-19 Albion Street, Glasgow, Scotland. Freehold, lettable area – 4,964 sqm	18,343
Fraser Suites Edinburgh <sup>(1)</sup>	A 8-storey building of 75 residential apartments at 12-26 St Giles Street, Edinburgh, Scotland. Freehold, lettable area – 2,333 sqm	29,029
Fraser Suites Queens Gate, London <sup>(1)</sup>	105 residential apartments at 39B Queens Gate Gardens, London. Freehold, lettable area – 4,188 sqm	116,649
Germany		
Maritim Dresden	328 hotel rooms at Ostra-Ufer 2, Dresden. Freehold, lettable area – 25,916 sqm	104,226

**Book Value** 

# **Particulars of Group Properties**

AS AT 30 SEPTEMBER 2018

## **COMPLETED INVESTMENT PROPERTIES (CONT'D)**

ASERS LOGISTICS & INDUSTRIAL TRUST	
2 adjoining office and warehouse facilities, located at 18-34 Aylesbury Drive, Altona, Victoria. Freehold, lettable area – 21,493 sqm	26,473
A warehouse facility and a free-standing 2-level office, located at 610-638 Heatherton Road, Clayton South, Victoria. Freehold, lettable area – 8,387 sqm	17,780
A large industrial warehouse and an attached 2-level office building, located at 49-75 Pacific Drive, Keysborough, Victoria. Freehold, lettable area – 25,163 sqm	30,622
An industrial facility, a substantial 2-level office and a ground floor café, located at 115-121 South Centre Road, Melbourne Airport, Victoria. Leasehold (lease expires year 2047), lettable area – 3,085 sqm	5,038
A 3-level office attached by a 1st floor walkway to the warehouse, located at 96-106 Link Road, Melbourne Airport, Victoria. Leasehold (lease expires year 2047), lettable area – 18,599 sqm	25,979
2 warehouse and distribution facilities with associated office accommodation, located at 17-23 Jets Court, Melbourne Airport, Victoria. Leasehold (lease expires year 2047), lettable area – 9,869 sqm	7,606
2 adjoining warehouse facilities, each with front office accommodation, located at 25-29 Jets Court, Melbourne Airport, Victoria. Leasehold (lease expires year 2047), lettable area – 15,544 sqm	10,866
A warehouse distribution facility and a 2-level office, located at 28-32 Sky Road East, Melbourne Airport, Victoria. Leasehold (lease expires year 2047), lettable area – 12,086 sqm	9,384
A warehouse and distribution facility with a single-level office, located at 38-52 Sky Road East, Melbourne Airport, Victoria. Leasehold (lease expires year 2047), lettable area – 46,231 sqm	27,411
2 freestanding industrial facilities with a 2-level office attached to a warehouse with car parking for approximately 311 vehicles, located at 2-46 Douglas Street, Port Melbourne, Victoria. Leasehold (lease expires year 2053), lettable area – 21,803 sqm	22,324
A warehouse facility, 2-level office and showroom, located at 21-33 South Park Drive, Dandenong South, Victoria. Freehold, lettable area – 22,106 sqm	24,299
A single-level office and temperature-controlled warehouse, located at 22-26 Bam Wine Court, Dandenong South, Victoria. Freehold, lettable area – 17,606 sqm	23,213
A storage and distribution facility, with associated office area, canopy, hardstand and 69 parking lots, located at 16-32 South Park Drive, Dandenong South, Victoria.  Freehold, lettable area – 12,729 sqm	12,936
	2 adjoining office and warehouse facilities, located at 18-34 Aylesbury Drive, Altona, Victoria. Freehold, lettable area – 21,493 sqm  A warehouse facility and a free-standing 2-level office, located at 610-638 Heatherton Road, Clayton South, Victoria. Freehold, lettable area – 8,387 sqm  A large industrial warehouse and an attached 2-level office building, located at 49-75 Pacific Drive, Keysborough, Victoria. Freehold, lettable area – 25,163 sqm  An industrial facility, a substantial 2-level office and a ground floor café, located at 115-121 South Centre Road, Melbourne Airport, Victoria. Leasehold (lease expires year 2047), lettable area – 3,085 sqm  A 3-level office attached by a 1st floor walkway to the warehouse, located at 96-106 Link Road, Melbourne Airport, Victoria. Leasehold (lease expires year 2047), lettable area – 18,599 sqm  2 warehouse and distribution facilities withassociated office accommodation, located at 17-23 Jets Court, Melbourne Airport, Victoria. Leasehold (lease expires year 2047), lettable area – 9,869 sqm  2 adjoining warehouse facilities, each with front office accommodation, located at 25-29 Jets Court, Melbourne Airport, Victoria. Leasehold (lease expires year 2047), lettable area – 15,544 sqm  A warehouse distribution facility and a 2-level office, located at 28-32 Sky Road East, Melbourne Airport, Victoria. Leasehold (lease expires year 2047), lettable area – 12,086 sqm  A warehouse and distribution facility with a single-level office, located at 38-52 Sky Road East, Melbourne Airport, Victoria. Leasehold (lease expires year 2047), lettable area – 12,086 sqm  A warehouse and distribution facility with a single-level office, located at 24-46 Douglas Street, Port Melbourne, Victoria. Leasehold (lease expires year 2053), lettable area – 21,803 sqm  A warehouse facility, 2-level office and showroom, located at 21-33 South Park Drive, Dandenong South, Victoria. Freehold, lettable area – 22,106 sqm  A single-level office and temperature-controlled warehouse, located at 22-26 Bam Wine

**Book Value** \$'000

### **COMPLETED INVESTMENT PROPERTIES (CONT'D)**

**Book Value** \$'000

### HELD THROUGH FRASERS LOGISTICS & INDUSTRIAL TRUST (CONT'D)

A warehouse facility with 2-level office, located at 63-79 South Park Drive, Dandenong South, Victoria. Freehold, lettable area – 13,963 sqm	15,064
Industrial office and warehouse facility, located at 98-126 South Park Drive, Dandenong South, Victoria. Freehold, lettable area – 28,062 sqm	35,561
A warehouse and attached 2-storey office/display centre, located at 77 Atlantic Drive, Keysborough, Victoria. Freehold, lettable area – 15,095 sqm	19,756
2 warehouse and office facilities under 1 roofline, located at 17 Pacific Drive and 170-172 Atlantic Drive, Keysborough, Victoria. Freehold, lettable area – 30,004 sqm	35,808
2 adjoining distribution facilities with associated mezzanine level office areas, located at 78 & 88 Atlantic Drive, Keysborough, Victoria. Freehold, lettable area – 13,495 sqm	16,891
2 adjoining distribution facilities with associated mezzanine level office areas, located at 150-168 Atlantic Drive, Keysborough, Victoria. Freehold, lettable area – 27,272 sqm	36,055
2 attached warehouses, each with internal office accommodation, located at 1-13 and 15-27 Sunline Drive, Truganina, Victoria. Freehold, lettable area – 26,153 sqm	29,634
A distribution facility and incorporate a single-level office which is attached to a large warehouse, located at 468 Boundary Road, Derrimut, Victoria. Freehold, lettable area – 24,732 sqm	24,695
1 office and warehouse, located at 42 Sunline Drive, Truganina, Victoria. Freehold, lettable area – 14,636 sqm	17,089
3 office and warehouse accommodations, located at 2-22 Efficient Drive, Truganina, Victoria. Freehold, lettable area – 38,335 sqm	45,686
1 office/showroom development and 330 car parking bays, located at 211A Wellington Road, Mulgrave, Victoria. Freehold, lettable area – 7,175 sqm	39,710
Office warehouse, located at 1 Doriemus Drive, Truganina, Victoria. Freehold, lettable area – 74,546 sqm	87,420
1 office/warehouse distribution centre, located at 21 Kangaroo Avenue, Eastern Creek, New South Wales. Freehold, lettable area – 41,401 sqm	71,616

AS AT 30 SEPTEMBER 2018

### **COMPLETED INVESTMENT PROPERTIES (CONT'D)**

**Book Value** \$'000

### HELD THROUGH FRASERS LOGISTICS & INDUSTRIAL TRUST (CONT'D)

2 adjoining office and warehouse, located at 17 Kangaroo Avenue, Eastern Creek, New South Wales. Freehold, lettable area – 23,112 sqm	44,204
Office/warehouse facility, located at 7 Eucalyptus Place, Eastern Creek, New South Wales. Freehold, lettable area – 16,074 sqm	30,375
A warehouse and office, located at 6 Reconciliation Rise, Pemulwuy, New South Wales. Freehold, lettable area – 19,218 sqm	38,030
Industrial distribution facility, located at 8-8A Reconciliation Rise, Pemulwuy, New South Wales. Freehold, lettable area – 22,511 sqm	42,113
A port related automotive vehicle storage and distribution facility, located at Lot 104 & 105 Springhill Road, Port Kembla, New South Wales. Leasehold (lease expires year 2049), lettable area – 90,661 sqm	25,930
2-storey office and warehouse facility, located at 8 Distribution Place, Seven Hills, New South Wales. Freehold, lettable area – 12,319 sqm	26,078
2-level office accommodation, undercover parking and a warehouse, located at 10 Stanton Road, Seven Hills, New South Wales. Freehold, lettable area – 7,065 sqm	13,335
Warehouse and associated offices, located at 99 Station Road, Seven Hills, New South Wales. Freehold, lettable area – 10,772 sqm	20,250
2 adjoining office and warehouse units, located at 11 Gibbon Road, Winston Hills, New South Wales. Freehold, lettable area – 16,625 sqm	43,463
2 separate standalone distribution facilities, located at 4-8 Kangaroo Avenue, Eastern Creek, New South Wales. Freehold, lettable area – 40,543 sqm	79,765
Office/warehouse distribution centre, located at 10 Siltstone Place, Berrinba, Queensland. Leasehold (lease expires year 2115), lettable area – 9,797 sqm	13,335
Warehouse with ancillary office spaces, located at 55-59 Boundary Road, Carole Park, Queensland. Leasehold (lease expires year 2115), lettable area – 13,250 sqm	16,348

AS AT 30 SEPTEMBER 2018

### **COMPLETED INVESTMENT PROPERTIES (CONT'D)**

**Book Value** \$'000

### HELD THROUGH FRASERS LOGISTICS & INDUSTRIAL TRUST (CONT'D)

Warehouse and manufacturing facility, located at 57-71 Platinum Street, Crestmead, Queensland. Leasehold (lease expires year 2115), lettable area – 20,518 sqm	37,536
Warehouse and production facility with associated office accommodation, located at 51 Stradbroke Street, Heathwood, Queensland. Leasehold (lease expires year 2115), lettable area – 14,916 sqm	24,102
Warehouse and office facility, located at 30 Flint Street, Inala, Queensland. Leasehold (lease expires year 2115), lettable area – 15,052 sqm	25,189
Warehouse and manufacturing facility, with a detached 2-level office building, located at 286 Queensport Road, North Murarrie, Queensland. Leasehold (lease expires year 2115), lettable area – 21,531 sqm	37,783
2-level office and warehouse, located at 350 Earnshaw Road, Northgate, Queensland. Leasehold (lease expires year 2115), lettable area – 30,779 sqm	54,823
Warehouse and distribution centre, together with a 2-storey office, located at 99 Sandstone Place, Parkinson, Queensland. Leasehold (lease expires year 2115), lettable area – 54,245 sqm	242,011
Warehouse and distribution facility with a single-level office, located at 99 Shettleston Street, Rocklea, Queensland. Leasehold (lease expires year 2115), lettable area – 15,186 sqm	22,522
4 various-sized industrial units with associated offices, located at 5 Butler Boulevard, Adelaide Airport, South Australia. Leasehold (lease expires year 2097), lettable area – 8,224 sqm	8,708
Office and warehouse facility, located at 20-22 Butler Boulevard, Adelaide Airport, South Australia. Leasehold (lease expires year 2097), lettable area – 11,197 sqm	10,866
Office and warehouse facility, located at 18-20 Butler Boulevard, Adelaide Airport, South Australia. Leasehold (lease expires year 2097), lettable area – 6,991 sqm	7,310
A complex comprising an office warehouse building, located at 60 Paltridge Road, Perth Airport, Western Australia. Leasehold (lease expires year 2033), lettable area – 20,143 sqm	15,410
Office and warehouse facility, located at Lot 143 Pearson Rd, Yatala, Queensland. Leasehold (lease expires year 2115), lettable area – 30,618 sqm	39,018

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### **COMPLETED INVESTMENT PROPERTIES (CONT'D)**

**Book Value** \$'000

### HELD THROUGH FRASERS LOGISTICS & INDUSTRIAL TRUST (CONT'D)

Office/warehouse development, located at 111 Indian Drive, Truganina, Victoria. Freehold, lettable area – 21,660 sqm	34,820
Specialised temperature-controlled warehouse and a 2-level office, located at 1 Burilda Close, Wetherill Park, New South Wales. Leasehold (lease expires year 2106), lettable area – 18,848 sqm	64,076
A standalone high-clearance warehouse, sub-divided into 2 tenancy areas, located at Lot 1, 2 Burilda Close, Wetherill Park, New South Wales. Leasehold (lease expires year 2106), lettable area – 14,333 sqm	24,794
A 2-level office and high clearance warehouse facility, located at 8 Stanton Road, Seven Hills, New South Wales. Freehold, lettable area – 10,708 sqm	18,669
A single-level office and high-clearance warehouse facility, located at 43 Efficient Drive, Truganina, Victoria. Freehold, lettable area – 23,088 sqm	25,386
A single-level office and high-clearance warehouse facility, located at Indian Drive, Keysborough, Victoria. Freehold, lettable area – 21,854 sqm	28,152
A single-level office and high-clearance warehouse facility, located at 89- 103 South Park Drive, Dandenong South, Victoria. Freehold, lettable area – 10,425 sqm	12,654
A single-level office and high-clearance warehouse facility, located at Pearson Road, Yatala, Queensland. Freehold, lettable area – 23,218 sqm	33,092
A two-level office and high clearance temperature controlled warehouse, located at Hudson Court, Keysborough, Victoria. Freehold, lettable area – 21,271 sqm	26,754
A modern industrial office/warehouse building, located at 3 Burilda Close, Wetherill Park, New South Wales. Leasehold (lease expires year 2107), lettable area – 20,078 sqm	31,603
Office and warehouse facility, located at 103-131 Wayne Goss Drive, Berrinba, Queensland. Freehold, lettable area – 19,487 sqm	29,404

AS AT 30 SEPTEMBER 2018

### **COMPLETED INVESTMENT PROPERTIES (CONT'D)**

**Book Value** \$'000 HELD THROUGH FRASERS LOGISTICS & INDUSTRIAL TRUST (CONT'D) Europe A logistics facility at Marl-Elbestraße 1-3, Marl, Germany. 22,892 Freehold, lettable area - 16,831 sqm A light industrial facility at Isenbüttel-Am Krainhop 10, Isenbüttel, Germany. 27,469 Freehold, lettable area - 20,679 sqm A logistics facility at Vaihingen-Otto-Hahn-Straße 10, Vaihingen an der Enz, 79,312 Germany. Freehold, lettable area - 42,006 sqm A logistics facility at Ulm - Eiselauer Weg 2, Ulm, Germany. 66,565 Freehold, lettable area – 24,525 sqm A light industrial facility at Gottmadingen-Industriepark 309, Gottmadingen, 45,966 Germany. Freehold, lettable area – 35,307 sqm A light industrial facility at Gottmadingen-Industriepark 309 (Halle 5-7), 29,650 Gottmadingen, Germany. Freehold, lettable area - 19,700 sqm Solar Panels - Mamming, Germany. 549 A light industrial facility at Mamming-Industriepark 1, Mamming, Germany. 24,453 Freehold, lettable area - 14,193 sqm A logistics facility at Leipzig-Am Exer 9, Leipzig, Germany. 21,289 Freehold, lettable area - 11,537 sqm A logistics facility at Chemnitz-Johann-Esche-Straße 2, Chemnitz, Germany. 26,572 Freehold, lettable area - 18,053 sqm A light industrial facility at Amberg-Jubatus-Allee 3, Amberg/Ebermannsdorf, 12,168 Germany. Freehold, lettable area - 9,389 sqm A logistics facility at s-Heerenberg-Brede Steeg 1, s-Heerenberg, The 104,861 Netherlands. Freehold, lettable area - 84,806 sqm A logistics facility at Nürnberg-Koperstrasse 10, Nürnberg, Germany. 69,072 Freehold, lettable area - 43,851 sqm A logistics facility at Achern-Ambros-Nehren-Strasse 1, Achern, Germany. 21,575 Freehold, lettable area - 12,304 sqm A logistics facility at Rheinberg-Saalhoffer Straße 211, Rheinberg, Germany. 45,141

Freehold, lettable area - 31,957 sqm

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### **COMPLETED INVESTMENT PROPERTIES (CONT'D)**

		Book Value \$'000
HELD THROUGH FRAS	SERS LOGISTICS & INDUSTRIAL TRUST (CONT'D)	
Europe (cont′d)		
	A light industrial facility at Münster-Gustav-Stresemann-Weg 1, Münster, Germany. Freehold, lettable area – 12,960 sqm	23,288
	A light industrial facility at Brilon-Keffelker Straße 66, Brilon, Germany. Freehold, lettable area – 13,352 sqm	16,134
	A light industrial facility at Rastede-Am Autobahnkreuz 14, Rastede, Germany. Freehold, lettable area – 11,491 sqm	29,951
	A logistics facility at Tilburg-Belle van Zuylenstraat 5, Tilburg, The Netherlands. Freehold, lettable area – 18,121 sqm	23,558
	A logistics facility at Zeewolde-Handelsweg 26, Zeewolde, The Netherlands. Freehold, lettable area – 51,703 sqm	63,202
	A logistics facility at Venlo-Heierhoevenweg 17, Venlo, The Netherlands. Freehold, lettable area – 32,642 sqm	41,548
	Solar Panels – Moosthenning, Germany.	355
	A logistics facility at Moosthenning-Oberes Feld 2, Germany. Freehold, lettable area – 51,418 sqm	76,400
	A logistics facility at Moosthenning-Oberes Feld 2, Germany. Freehold, lettable area – 21,140 sqm	32,453
	A logistics facility at Freiberg am Neckar-Murrer Straße 1, Germany. Freehold, lettable area – 21,071 sqm	53,303
TOTAL COMPLETED IN	IVESTMENT PROPERTIES	20,245,969
NVESTMENT PROPER	RITIES UNDER CONSTRUCTION	
		Book Value

304 units of hotel residences at 181 South Bridge Road.

Freehold, lettable area – 5,273 sqm

Leasehold (lease expires year 2096), gross floor area – 16,000 sqm

154 serviced apartment units at Rodingsmarkt 2, Hamburg, Germany.

241,849

99,626

Fraser Suites Hamburg

Capri by Fraser,

Europe

China Square

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### **INVESTMENT PROPERITIES UNDER CONSTRUCTION (CONT'D)**

		Book Value \$'000
Thailand		
Amata Nakorn Industrial Estate	3 industrial factories located in the Amata Nakorn Industrial Estate on Sukhumvit Road (Highway No. 3) within Phan Thong Sub-District, Phan Thong District, Chon Buri Province, Thailand. Freehold, lettable area – 8,925 sqm.	5,330
Hi-Tech Industrial Estate	5 industrial factories, located in the Hi-Tech Industrial Estate on Asia Road (Highway No. 32) within Ban Len and Ban Pho Sub-Districts, Bang Pa-in District, Phra Nakhon Si Ayutthaya Province, Thailand. Freehold, lettable area – 12,200 sqm.	3,076
Amata City Industrial Estate	2 industrial factories, located in the Amata City Industrial Estate on Chachoengsao-Sattahip Road (Highway No. 331) within Map Yang Phon Sub-District, Pluak Daeng District, Rayong Province, Thailand. Freehold, lettable area – 5,600 sqm.	1,388
Rojana Industrial Estate (Rayong-Ban Khai)	1 industrial factory, located in the Rojana Industrial Estate Rayong on Ban Khai-Ban Bueng Road (Highway No. 3138) within Nong Bua Sub-District, Ban Khai District, Rayong Province, Thailand. Freehold, lettable area – 8,128 sqm.	428
Rojana-Ayudhya Industrial Park Zone 1-3	9 industrial factories of industrial land located in the Rojana Industrial Estate on Rojana-Uthai Road (Highway No. 3056) within Ban Chang and Uthai Sub-Districts, Uthai District, Phra Nakhon Si Ayutthaya Province, Thailand. Freehold, lettable area – 19,375 sqm.	9,752
Kabinburi Industrial Zone	2 industrial factories, located in the Kabinburi Industrial Estate on Kabin Buri-Nakhon Ratchasima Road (Highway No. 304) within Nong Ki Sub-District, Kabin Buri District, Prachin Buri Province, Thailand. Freehold, lettable area – 4,800 sqm.	591
Asia Industrial Estate Suvarnabhumi	7 industrial factories, located in the Asia Industrial Estate Suvarnaphumi (AIES) on Luang Phaeng Road within Khlong Suan Sub-District, Bang Bo District, Samut Prakan Province, Thailand. Freehold, lettable area – 15,300 sqm.	10,938
Rojana Industrial Park (Prachinburi)	7 industrial factories, located in the Asia Industrial Estate Suvarnaphumi (AIES) on Luang Phaeng Road within Khlong Suan Sub-District, Bang Bo District, Samut Prakan Province, Thailand. Freehold, lettable area – 4,000 sqm.	820
Tpark Bangplee 6	Vacant land located in the 'TPark Bang Phli 6 Project' on Liap Khlong Chonlahan Pichit Road at around Km. station 4+700, within Bang Pla Sub-District, Bang Phli District, Samut Prakan Province, Thailand. Freehold, total area – 138,654 sqm.	24,712
TOTAL INVESTMENT PROPER	RTIES UNDER CONSTRUCTION	398,510

<sup>(1)</sup> Due to consolidation of the REITs, the carrying values of these properties have been adjusted to reflect FPL Group's freehold interest in the properties.

TOTAL PROPERTIES (CLASSIFIED AS INVESTMENT PROPERTIES)

20,644,479

### PROPERTY, PLANT AND EQUIPMENT

		Book Value \$'000
Australia		
Fraser Suites Perth	236 apartments and suites at 10 Adelaide Terrace, East Perth, Western Australia. Freehold, gross floor area – 27,447 sqm	109,607
United Kingdom		
Malmaison Belfast	A boutique hotel situated at 34-38 Victoria Street, Belfast, BT1 3GH, Northern Ireland. The property provides a 64 bedroom boutique hotel, a 60 cover restaurant, bar, gym and meeting rooms for a total capacity of 40. Freehold, gross floor area – 3,600 sqm	12,787
Malmaison Edinburgh	A boutique hotel situated at 1 Tower Place, Edinburgh, EH6 7BZ, Scotland. The property provides a 100 bedroom boutique hotel, a 53 cover restaurant, bar, gym and meeting rooms for a total capacity of 70. Freehold, gross floor area – 6,340 sqm	25,873
Malmaison Glasgow	A boutique hotel situated at 278 West George Street, Glasgow, G2 4LL, Scotland. The property provides a 72 bedroom boutique hotel, a 106 cover restaurant, 2 bars, gym and meeting rooms for a total capacity of 45. Freehold, gross floor area – 4,408 sqm	18,180
Malmaison Leeds	A boutique hotel situated at 1 Swinegate, Leeds, LS1 4AG, England. The property provides a 100 bedroom boutique hotel, a 96 cover restaurant, bar, gym and meeting rooms for a total capacity of 45. Freehold, gross floor area – 7,920 sqm	24,636
Malmaison Liverpool	A boutique hotel situated at 7 William Jessop Way, Liverpool, L3 1QZ, England. Occupying floors ground to sixth, the boutique hotel provides 130 bedrooms, a 65 cover Brasserie restaurant, 2 private dining rooms (Kitchen & Boudoir with 18 covers), a 70 seat Mal Bar, a small gym and 4 meeting rooms with a maximum capacity of 100.  Leasehold (lease expires year 2146), gross floor area – 8,250 sqm	24,009
Malmaison Reading	A boutique hotel situated at 18-20 Station Road, Reading, RG1 1JX, England. The property provides a 75 bedroom boutique hotel, a 76 cover restaurant, bar, gym and meeting rooms for a total capacity of 25. Leasehold (lease expires year 2894), gross floor area – 1,804 sqm	22,798
Hotel du Vin Birmingham	A boutique hotel situated at Church Street, Birmingham, B3 2NR, England. The property provides a 66 bedroom boutique hotel, a 85 cover restaurant, bar, gym and meeting rooms for a total capacity of 90. Leasehold (lease expires year 2150), gross floor area – 4,510 sqm	17,561
Hotel du Vin Brighton	A boutique hotel situated at Ship Street, Brighton, BN1 1AD, England. The property provides a 49 bedroom boutique hotel, a 80 cover restaurant, bar, and meeting rooms for a total capacity of 110.  Freehold, gross floor area – 5,693 sqm	32,046
Hotel du Vin Bristol	A boutique hotel situated at The Sugar House, Narrow Lewins Mead, Bristol, BS1 2NU, England. The property provides a 40 bedroom boutique hotel, a 80 cover restaurant, bar and 3 meeting rooms for a maximum capacity of 72. Freehold, gross floor area – 3,272 sqm	21,763

		Book Value \$'000
United Kingdom (cont'd)		
Hotel du Vin Cambridge	A boutique hotel situated at 15-19 Trumpington Street, Cambridge, CB2 1QA, England. The property provides a 41 bedroom boutique hotel, a 82 cover restaurant, bar and 2 meeting rooms for a maximum capacity of 24. Leasehold (lease expires year 2105), gross floor area – 4,320 sqm	26,520
Hotel du Vin Cheltenham	A boutique hotel situated at Parabola Road, Cheltenham, Gloucestershire, GL50 3AQ, England. The property provides a 49 bedroom boutique hotel, a 110 cover restaurant, bar and meeting rooms for a total capacity of 40. Freehold, gross floor area – 3,625 sqm	15,664
Hotel du Vin Edinburgh	A boutique hotel situated at 11 Bistro Place, Edinburgh, EH1 1EZ, Scotland. The property provides a 47 bedroom boutique hotel, a 80 cover restaurant, bar and meeting rooms with capacity of 36. Freehold, gross floor area – 4,126 sqm	21,291
Hotel du Vin Glasgow	A boutique hotel situated at Devonshire Gardens, Glasgow, G12 OUX, Scotland. The property provides a 49 bedroom boutique hotel, a 80 cover restaurant, bar, gym and meeting rooms for a maximum capacity of 50. Freehold, gross floor area – 5,280 sqm	19,896
Hotel du Vin Harrogate	A boutique hotel situated at Prospect Place, Harrogate, North Yorkshire, HG1 1LB, England. The property provides a 48 bedroom boutique hotel, a 90 cover restaurant, bar and meeting rooms for a total capacity of 60. Freehold, gross floor area – 7,552 sqm	12,758
Hotel du Vin Henley	A boutique hotel situated at New Street, Henley-on-Thames, Oxfordshire, RG9 2BP, England. The property provides a 43 bedroom boutique hotel, a 80 cover restaurant, bar and meeting rooms for a total capacity of 56. Freehold, gross floor area – 5,260 sqm	16,323
Hotel du Vin Newcastle	A boutique hotel situated at Allan House, City Road, Newcastle-upon-Tyne, NE1 2BE, England. The property provides a 42 bedroom boutique hotel, a 84 cover restaurant, bar and meeting rooms for a maximum capacity of 36. Freehold, gross floor area – 3,491 sqm	8,182
Hotel du Vin Poole	A boutique hotel situated at The Quay, Thames Street, Poole, BH15 1JN, England. The property provides a 38 bedroom boutique hotel, a 85 cover restaurant, bar and meeting rooms for a total capacity of 30. Freehold and leasehold (lease expires year 2078), gross floor area – 2,610 sqm	6,948
Hotel du Vin St Andrews	A boutique hotel situated at 40 The Scores, St Andrews, KY16 9AS, Scotland. The property provides a 40 bedroom boutique hotel, a 56 cover restaurant, bar and meeting rooms for a total capacity of 120. Freehold, gross floor area – 3,974 sqm	11,238
Hotel du Vin Tunbridge Wells	A boutique hotel situated at Crescent Road, Tunbridge Wells, TN1 2LY, England. The property provides a 34 bedroom boutique hotel, a 88 cover restaurant, bar and meeting rooms with a maximum capacity of 80. Freehold, gross floor area – 2,916 sqm	15,770

		Book Value \$'000
United Kingdom (cont'd)		
Hotel du Vin Wimbledon	A boutique hotel situated at Cannizaro House, West Side Common, London, SW19 4 UE, England. The property provides a 48 bedroom boutique hotel, a 60 cover restaurant, bar and meeting rooms for a total capacity of 120. Leasehold (lease expires year 2111), gross floor area – 4,531 sqm	29,962
Hotel du Vin Winchester	A boutique hotel situated at 14 Southgate Street, Winchester, Hampshire, SO23 9EF, England. The property provides a 24 bedroom boutique hotel, a 60 cover restaurant, bar and meeting rooms for a total capacity of 50. Freehold, gross floor area – 2,225 sqm	13,881
Hotel du Vin York	A boutique hotel situated at 89 The Mount, York, YO24 1AX, England. The property provides a 44 bedroom boutique hotel, a 70 cover restaurant, bar and meeting rooms for a total capacity of 30.  Freehold, gross floor area – 4,210 sqm	17,855
Hotel du Vin Stratford upon Avon	A boutique Hotel situated on Rother Street, Stratford upon Avon, Staffordshire, C37 6LU, England. The property provides a 46 bedroom boutique hotel, an 80 cover restaurant, bar and meeting rooms for a total capacity of 48.  Freehold, gross floor area – 3,218 sqm	7,383
Malmaison Cheltenham	A boutique hotel situated on Bayshill Road, Cheltenham, Gloucestershire, GL50 3AS, England. The property provides a 61 bedroom hotel, a 74 cover restaurant, bar and meeting rooms for a total capacity of 38. Freehold, gross floor area – 3,226 sqm	20,280
Hotel du Vin Avon Gorge	A boutique hotel situated on Sion Hill, Clifton, Bristol, BS8 4LD, England. The property provides a 75 bedroom hotel, a 50 cover restaurant, bar and meeting rooms for a total capacity of 80. Freehold, gross floor area – 5,219 sqm	21,276
Hotel du Vin Exeter	A boutique hotel situated on Magdalen Street, Exeter, Devon, EX2 4HY, England. The property provides a 59 bedroom boutique hotel, a 80 cover restaurant, bar and meeting rooms for a total capacity of 24. Freehold, gross floor area – 2,293 sqm	17,968
Hotel du Vin Aberdeen	An unoccupied building to be redeveloped at Clarke Building, Schoolhill, Aberdeen, AB10 1JQ.	7,025

		Book Value \$'000
Thailand		
Tpark Bangna	Sale office and storage located in the TPark Bang Na Km.39 Project on Bang Na-Bang Pakong Road (Highway No. 34) within Bang Samak Sub-District, Bang Pakong District, Cha Choeng Sao Province, Thailand.	1,273
Tpark Bangplee 1	Sale office located in the TPark Bang Phli 1 Project on Bang Na-Bang Pakong Road (Highway No. 34) at around Km. Station 22, within Sisa Chorakhe Yai Sub-District, Bang Sao Thong District, Samut Prakan Province, Thailand.	435
Tpark Eastern Seaboard 3	Sale office located in the TPark Eastern Seaboard 3 Project on Chachoengsao-Sattahip Road (Highway No. 331) within Khao Khansong Sub-District, Si Racha District, Chon Buri Province, Thailand.	566
Tpark Khonkaen	Sale office located in the TPark Khon Kaen Project on Mittaphap Road (Highway No. 2) within Tha Phra Sub-District, Mueang District, Khon Kaen Province, Thailand.	82
Tpark Laemchabang 2	Sale office located in the TPark Laemchabang 2 Project on Bypass-Laem Chabang Road (Motorway No. 7) within Nong Kham Sub-District, Si Racha District, Chon Buri Province, Thailand.	398
Tpark Sriracha	Sale office located in the TPark Sriracha (Bangphra) Project on Chon Buri-Pattaya Road (Highway No. 7) within Bang Phra Sub-District, Si Racha District, Chon Buri Province, Thailand.	383
Tpark Wangnoi 1	Sale office and custom office located in the TPark Wang Noi 1 Project on Phahon Yothin Road (Highway No. 1) around Km. Station 55+900 within Phayom Sub-District, Wang Noi District, Phra Nakhon Si Ayutthaya Province, Thailand.	579
Tpark Eastern Seaboard 2A	Sale office cabinet located in the TPark Eastern Seaboard 2A Project on Chachoengsao-Sattahip Road (Highway No. 331) within Bo Win Sub-District, Si Racha District, Chon Buri Province, Thailand.	13
Tpark Laemchabang	Sale office cabinet located in the TPark Laemchabang 1 Project on Bypass- Laem Chabang Road (Motorway No. 7) within Nong Kham Sub-District, Si Racha District, Chon Buri Province, Thailand.	12
Tpark Samut Sakhon	Sale office cabinet located in the TPark Samut Sakhon Project on Rama 2 Road or Thon Buri-Pak Tho Road (Highway No. 35) within Bang Krachao Sub-District, Mueang District, Samut Sakhon Province, Thailand.	21
Tpark Lamphun	Sale office cabinet located in the TPark Lamphun Project on Chiang Mai-Lamphun Road (Highway No. 11) within Umong Sub-District, Mueang District, Lamphun Province, Thailand.	141
Tpark Bangpakong	Sale office cabinet located in the TPark Bangpakong Km. 46 Project on Bang Na-Bang Pakong Road (Highway No. 34) within Bang Samak Sub-District, Bang Pakong District, Cha Choeng Sao Province, Thailand.	4

AS AT 30 SEPTEMBER 2018

		Book Value \$'000
HELD THROUGH FRASERS H	OSPITALITY TRUST	
Singapore		
InterContinental Singapore <sup>(2)</sup>	406 hotel rooms at 80 Middle Road. Leasehold (lease expires year 2089), gross floor area – 49,987 sqm	483,117
Malaysia		
The Westin Kuala Lumpur <sup>(2)</sup>	443 hotel rooms at 199 Jalan Bukit Bintang, Kuala Lumpur. Freehold, gross floor area – 79,593 sqm	145,787
Japan		
ANA Crown Plaza Kobe <sup>(2)</sup>	593 hotel rooms at 1-Chome, Kitano-Cho, Chuo-Ku, Kobe. Freehold, gross floor area – 136,657 sqm	139,531
Australia		
Novotel Sydney Darling Square <sup>(2)</sup>	230 hotel rooms at Novotel Rockford Darling Harbour, 17 Little Pier Street, Darling Harbour, New South Wales. Leasehold (lease expires year 2098), gross floor area – 12,128 sqm	88,660
Sofitel Sydney Wentworth <sup>(2)</sup>	436 hotel rooms at 61-101 Phillip Street, Sydney, New South Wales. Freehold, gross floor area – 33,589 sqm	181,525
Novotel Melbourne on Collins <sup>(2)</sup>	380 hotel rooms at 270 Collins Street, Melbourne, Victoria. Freehold, gross floor area – 20,860 sqm	235,116
United Kingdom		
Park International London <sup>(2)</sup>	171 hotel rooms at 117-129 Cromwell Road, South Kensington, London. Leasehold (lease expires 2098), Gross floor area – 6,825 sqm	64,450
ibis Styles London Gloucester Road <sup>(2)</sup>	85 hotel rooms at 108, 110 and 112 Cromwell Road, London. Leasehold (lease expires 2098), Gross floor area – 2,512 sqm	29,212
LAND AND BUILDING		1,970,785
OTHERS		145,269
TOTAL PROPERTY, PLANT AN	ND EQUIPMENT	2,116,054

To align to the Group's accounting policy, the property, plant and equipment held under FHT are stated at cost less accumulated depreciation and any impairment.

### **COMPLETED PROPERTIES HELD FOR SALE**

		Effective Interest %
Singapore		
Parc Life	Leasehold land (lease expires year 2113) of approximately 22,190 sqm at Sembawang Crescent (Sembawang Planning Area) for the development of 628 executive condominium units consisting 7 blocks of 16-storey and 4 blocks of 15-storey residential units with e-deck, swimming pool, ancillary facilities and a basement carpark of approximately 62,066 sqm gross floor area for sale.	80.0
Australia		
Lumiere	Freehold land of approximately 3,966 sqm situated at former Regent Theatre, Frontages on George Street, Bathurst & Kent Street, Sydney, New South Wales. The development has a gross floor area of 61,146 sqm and consists of 1 retail podium, 456 residential units, 201 serviced apartments, 3 retail units and 19 commercial suites.	100.0
Central Park	Freehold land of approximately 48,000 sqm situated at Broadway, Sydney, New South Wales for a proposed mixed development of approximately 2,069 residential apartment units of approximately 107,287 sqm of gross floor area for sale and commercial space of approximately 21,715 sqm of gross floor area for sale.	50.0
Putney Hill	Freehold land of approximately 113,500 sqm situated at Putney, Sydney, New South Wales for a proposed development comprising 145 apartments and 16 houses of approximately 15,321 sqm of gross floor area for sale.	100.0
Queens Riverside	Freehold land of approximately 11,895 sqm situated at East Perth for a proposed mixed development comprising approximately 500 private apartment units and 12 commercial space of a total of approximately 41,287 sqm of gross floor area for sale.	100.0
China		
Chengdu Logistics Hub	Leasehold land (lease expires year 2057) of approximately 195,846 sqm situated at Chengdu. Phase 1 of the development has a gross floor area of 161,288 sqm and consists of 136 office units, 27 warehouses and 766 car park lots. Phase 2 has a gross floor area of 154,049 sqm and consists of 149 office units, 14 retail units and 119 car park lots. Phase 4 has a gross floor area of 163,527 sqm and consists of 270 office units, 88 retail units and 368 car park lots.	80.0
Baitang One	Leasehold land (lease expires year 2074) of approximately 314,501 sqm situated at Gongye Yuan District, Nan Shi Jie Dong, Suzhou. Phase 1 of the development has a gross floor area of 132,520 sqm and consists of 968 apartment units. Phase 2 has a gross floor area of 154,049 sqm and consists of 898 apartment units. Phase 3A has a gross floor area of 77,711 sqm and consists of 706 apartment units. Phase 3B has a gross floor area of 57,893 sqm and consists of 380 apartment units. Phase 3C1 has a gross floor area of 78,939 sqm and consists of 706 apartment units.	100.0

AS AT 30 SEPTEMBER 2018

COMPLETED PROPERTIES	HELD FOR SALE (CONT'D)	
		Effective Interest %
United Kingdom		
Wandsworth Riverside Quarter	Freehold land of approximately 20,531 sqm situated at south bank of River Thames, London for a proposed residential and commercial development of 510 residential units and ancillary office and retail space of a total of approximately 32,236 sqm of gross floor area for sale.	100.0
Camberwell Green	Freehold land of approximately 2,310 sqm situated at $1-6$ Camberwell Green and $307-311$ Camberwell New Road SE5, London. The development consists of 92 private apartments, 9 shared ownership units and 8 commercial units.	
DEVELOPMENT PROPERT	IES HELD FOR SALE	
	Estimated Date of Completion	Effective Interest %
Singapore		
North Park Residences	Leasehold land (lease expires year 2114) of 1st Quarter 2019	100.0

	, ,	`
approximately 41,085 sqm at \	Yishun Avenue 2/Yishun	
Central for the development	t of 920 condominium	

units of approximately 77,335 sqm of gross floor area for sale.

Jiak Kim street land parcel Leasehold land (lease expires year 2117) of approximately 13,482 sqm at Lot 1637L Town

Subdivision 21 at Jiak Kim Street for a proposed residential and commercial development.

100.0

Australia

Frasers Landing	A residential development comprising 463 land lots	3rd Quarter 2037	100.0
	to ao.		

A residential development comprising 295 apartments Central Park 4th Quarter 2019 100.0

and 8 non residental lots to go.

Fairwater A residential development comprising 381 apartment, 3rd Quarter 2022 100.0 house and land lots to go.

Lidcombe Village Civil A residential development comprising 35 apartment, 100.0 4th Quarter 2020

MD housing, house and land lots to go.

A residential development comprising 55 apartment 4th Quarter 2019 100.0 Botany

and MD housing lots to go.

		Estimated Date of Completion	Effective Interest %
Australia (cont'd)			
Ivanhoe	A residential development comprising 2,371 apartment and other lots to go.	4th Quarter 2029	100.0
Warriewood	A development comprising 1 superlot to go.	1st Quarter 2019	100.0
Discovery Point Shared Works	A residential development comprising 239 apartment lots to go.	2nd Quarter 2021	100.0
Edmondson Park	A residential development comprising 1,813 apartment, MD housing and other lots to go.	1st Quarter 2026	100.0
Shell Cove	A residential development comprising 53 apartment lots to go.	1st Quarter 2020	100.0
Northshore	A residential development comprising 456 apartment, MD housing, house and land lots to go.	1st Quarter 2023	100.0
Cova – Hope Island	A residential development comprising 149 MD housing, house and land lots to go.	2nd Quarter 2020	100.0
Yungaba	A residential development comprising 4 apartment lots to go.	1st Quarter 2019	100.0
Park Ridge	A residential development comprising 1 land lot to go.	1st Quarter 2019	100.0
Brookhaven	A residential development comprising 1,416 land lots to go.	2nd Quarter 2024	100.0
Deebing Heights	A residential development comprising 927 land lots to go.	2nd Quarter 2026	100.0
Carina	A residential development comprising 185 MD housing and land lots to go.	2nd Quarter 2021	100.0
Carlton	A residential development comprising 184 apartment and MD housing lots to go.	2nd Quarter 2021	65.0
Burwood Brickworks	A residential development comprising 699 MD housing, land and apartment lots to go.	2nd Quarter 2025	100.0
Greenvale	A residential development comprising 14 MD housing and land lots to go.	1st Quarter 2019	100.0
Wyndham Vale	A residential development comprising 1,182 land lots and 2 retail lots to go.	4th Quarter 2026	100.0
Cockburn	A residential development comprising 371 apartment lots to go.	3rd Quarter 2028	100.0

		Estimated Date of Completion	Effective Interest %
Australia (cont'd)			
Port Coogee	A residential development comprising 573 apartment and land lots to go.	1st Quarter 2028	100.0
Baldivis Grove	A residential development comprising 284 land lots to go.	4th Quarter 2023	100.0
Shell Cove	A residential development comprising 1,012 MD housing, house and land lots to go.	2nd Quarter 2025	50.0
Berwick Waters	A residential development comprising 1,026 land lots to go.	3rd Quarter 2024	45.0
Parkville	A residential development comprising 496 apartment lots to go.	3rd Quarter 2023	50.0
Point Cook	A residential development comprising 376 MD housing and land lots to go.	2nd Quarter 2020	50.0
Sunbury Fields	A residential development comprising 56 land lots to go.	1st Quarter 2019	100.0
Wallara Waters	A residential development comprising 1,402 land lots to go.	3rd Quarter 2030	50.0
Avondale Heights	A residential development comprising 54 MD housing lots to go.	2nd Quarter 2019	100.0
Westmeadows	A residential development comprising 65 MD housing and land lots to go.	2nd Quarter 2020	100.0
Baldivis Parks	A residential development comprising 783 MD housing and land lots to go.	3rd Quarter 2027	50.0
Greenwood	A residential development comprising 108 MD housing and land lots to go.	3rd Quarter 2027	100.0
Schutz, Yatala, Queensland	Built form project with estimated gross lettable area of 7,146 sqm.	1st Quarter 2019	100.0
Rewards Distribution, Yatala, Queensland	Built form project with estimated gross lettable area of 13,527 sqm.	2nd Quarter 2019	100.0
Lot Q, Braeside, Victoria	Built form project with estimated gross lettable area of 14,235 sqm.	1st Quarter 2019	100.0
Spec 7, Keysborough – Stage 8, Victoria	Built form project with estimated gross lettable area of 20,703 sqm.	2nd Quarter 2019	100.0

		Estimated Date of Completion	Effective Interest %
Australia (cont'd)			
FDM, Eastern Creek – Stage 5, New South Wales	Built form project with estimated gross lettable area of 16,736 sqm.	2nd Quarter 2019	100.0
Tyremax & Spec, Gillman, South Australia	Built form project with estimated gross lettable area of 8,660 sqm.	1st Quarter 2019	50.0
Pinnacle, Berrinba, Queensland	Built form project with estimated gross lettable area of 16,297 sqm.	4th Quarter 2019	100.0
Maker Place, Truganina, Victoria	Built form project with estimated gross lettable area of 30,885 sqm.	3rd Quarter 2019	100.0
4 Burilda Close, Wetherill Park, New South Wales	Built form project with estimated gross lettable area of 18,770 sqm.	-	100.0
Lot 3 Burilda Close, Wetheril Park, New South Wales	ll Built form project with estimated gross lettable area of 26,055 sqm.	-	100.0
24 Archer Road, Truganina, Victoria	Built form project with estimated gross lettable area of 31,117 sqm.	-	100.0
33 & 15 Archer Road, Truganina, Victoria	Built form project with estimated gross lettable area of 14,871 sqm.	-	100.0
22 Hanson Place, Eastern Creek, New South Wales	Built form project with estimated gross lettable area of 26,550 sqm.	-	100.0
15 Muir Road, Chullora, New South Wales	Built form project with estimated gross lettable area of 22,069 sqm.	-	100.0
11-27 Doriemus Drive, Truganina, Victoria	Built form project with estimated gross lettable area of 36,742 sqm.	-	100.0
58-76 Naxos Way & 68 Atlantic Drive, Keysborough, Victoria	Built form project with estimated gross lettable area of 28,805 sqm.	-	100.0
Eastern Creek – Stage 2, New South Wales	Industrial type of estate with an estimated total saleable area of 8,688 sqm.	1st Quarter 2019	100.0
Eastern Creek – Stage 3, New South Wales	Industrial type of estate with an estimated total saleable area of 7,541 sqm.	1st Quarter 2019	50.0
Macquarie Park, New South Wales	Office type of estate with an estimated total saleable area of 7,810 sqm.	1st Quarter 2020	50.0

		Estimated Date of Completion	Effective Interest %
Australia (cont'd)			
Keysborough – Stage 6, Victoria	Industrial type of estate with an estimated total saleable area of 5,394 sqm.	3rd Quarter 2019	100.0
Keysborough – Stage 8, Victoria	Industrial type of estate with an estimated total saleable area of 5,514 sqm.	4th Quarter 2019	100.0
Truganina – Stage 12, West Park, Victoria	Industrial type of estate with an estimated total saleable area of 62,156 sqm.	4th Quarter 2019	100.0
Truganina – Stage 15, West Park, Victoria	Industrial type of estate with an estimated total saleable area of 56,152 sqm.	4th Quarter 2020	100.0
Inala, Queensland	Industrial type of estate with an estimated total saleable area of 22,222 sqm.	2nd Quarter 2020	100.0
Church Lot, Berrinba, Queensland	Industrial type of estate with an estimated total saleable area of 6,090 sqm.	4th Quarter 2019	100.0
Yatala, Queensland	Industrial type of estate with an estimated total saleable area of 117,103 sqm.	3rd Quarter 2021	100.0
Kellar Street, Berrinba, Queensland	Industrial type of estate with an estimated total saleable area of 44,580 sqm.	4th Quarter 2021	100.0
Mulgrave, Victoria	Office type of estate with an estimated total saleable area of 45,309 sqm.	4th Quarter 2025	50.0
Braeside, Victoria	Industrial type of estate with an estimated total saleable area of 180,829 sqm.	2nd Quarter 2022	100.0
Epping – Stage 1, Victoria	Industrial type of estate with an estimated total saleable area of 230,719 sqm.	2nd Quarter 2021	100.0
Epping – Stage 2, Victoria	Industrial type of estate with an estimated total saleable area of 222,601 sqm.	2nd Quarter 2024	100.0
Eastern Creek Lot 531, New South Wales	Industrial type of estate with an estimated total saleable area of 35,000 sqm.	3rd Quarter 2019	100.0
Berrinba, Queensland	Industrial type of estate with an estimated total saleable area of 62,114 sqm.	3rd Quarter 2021	100.0
Horsley Park, New South Wales	Industrial type of estate with an estimated total saleable area of 100,060 sqm.	4th Quarter 2020	100.0
Burwood Brickworks, Victoria	Retail type of estate with an estimated total saleable area of 12,956 sqm.	1st Quarter 2020	100.0
Western Sydney Parklands Trust, New South Wales	Retail type of estate with an estimated total saleable area of 151,408 sqm.	1st Quarter 2020	100.0
Shell Cove, New South Wales	Retail type of estate with an estimated total saleable area of 4,600 sqm.	1st Quarter 2019	100.0

		Estimated Date of Completion	Effective Interest %
China			
Chengdu Logistics Hub	Leasehold land (lease expires year 2057) of approximately 195,846 sqm situated at Chengdu for a proposed industrial/commercial development of approximately 548,065 sqm gross floor area for sale, which is separated into Phase 1 of 161,288 sqm and Phase 2 to 4 of 386,777 sqm. Phase 1, 2 and 4 of the development were completed. Phase 3 was sold in September 2012. Phase 2A is yet to be developed.	3rd Quarter 2019	80.0
Baitang One	Leasehold land (lease expires year 2074) of approximately 314,501 sqm situated at Gongye Yuan district, Nan Shi Jie Dong, Suzhou for a residential development of a total of approximately 555,285 sqm of gross floor area for sale, which is separated into Phase 1 of 132,520 sqm, Phase 2 of 151,049 sqm and Phase 3 of 273,055 sqm. Phases 1, 2, 3A, 3B and 3C1 of the development were completed. Phase 3C2 is currently under development.	4th Quarter 2019	100.0
United Kingdom			
Wandsworth Riverside Quarter	Freehold land of approximately 20,531 sqm situated at south bank of River Thames, London for a proposed residential and commercial development of 510 residential units and ancillary office and retail space of a total of approximately 32,236 sqm of gross floor area.	1st Quarter 2020	100.0
Baildon project	Freehold land of approximately 5,870 sqm situated at Baildon.	-	100.0
Brown Street project	Freehold land of approximately 3,157 sqm situated at Brown Street, Glasgow.	-	100.0
Central House project	Freehold land of approximately 9,012 sqm situated in Aldgate.	-	100.0
Larchwood	A 7.7 acre greenfield development site situated on the northern edge of Chineham Park with planning permission for 3 warehouses or research and development buildings totalling 11,241 sqm.	-	100.0
Vietnam			
Q2 Thao Dien	Leasehold land of approximately 7,956 sqm located at district 2, Ho Chi Minh city for a residential development of a total of approximately 50,408 sqm of gross floor area for sale, which is separated into high rise of 42,253 sqm for residential apartment (38,566 sqm) and hop house (3,687 sqm) and low rise of 8,155 sqm for landed houses.	2nd Quarter 2021	70.0

# **Interested Person Transactions**

Particulars of interested person transactions ("IPTs") for the period from 1 October 2017 to 30 September 2018 as required under Rule 907 of the SGX Listing Manual are set out below.

Name of interested person	Aggregate value of all IPTs during the financial year under review (excluding transactions less than \$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920) \$'000	Aggregate value of all IPTs conducted during the financial year under review under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000) \$'000
<ul> <li>TCC Group of Companies<sup>(1)</sup></li> <li>Purchase of products and obtaining of services</li> <li>Lease of retail/office/hotel space</li> <li>Interest charged on loans</li> <li>Acquisition/incorporation of interests in a joint venture and associates</li> </ul>	- 1,087 297,876	94,445 524 1,944
<ul> <li>Acquisition of interest in a subsidiary</li> <li>Frasers Hospitality Trust</li> <li>Provision of services</li> </ul> Note:	397,166	120

### MATERIAL CONTRACTS (RULE 1207 (8) OF THE SGX LISTING MANUAL)

There were no material contracts entered into by the Company or any of its subsidiaries involving the interests of any Director or controlling shareholder of the Company during the financial year under review, save as disclosed above and in this Annual Report.

<sup>(1)</sup> This refers to the companies and entities in the TCC Group which are controlled by Mr Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi.

# **Shareholding Statistics**

AS AT 10 DECEMBER 2018

### **DISTRIBUTION OF SHAREHOLDERS BY SIZE OF SHAREHOLDINGS**

Size of Holding	No. of Shareholders	%	No. of Shares	%
1 00	70	0.07	2 200	0.00
1 – 99	78	0.97	2,299	0.00
100 - 1,000	546	6.80	372,497	0.01
1,001 - 10,000	4,990	62.17	24,898,098	0.86
10,001 - 1,000,000	2,388	29.75	133,088,428	4.57
1,000,001 and above	25	0.31	2,753,665,297	94.56
Total	8,027	100.00	2,912,026,619	100.00

### TWENTY LARGEST SHAREHOLDERS (AS SHOWN IN THE REGISTER OF MEMBERS AND DEPOSITORY REGISTER)

No.	Shareholder's Name	No. of Shares Held	%*
1	DBS Nominees Pte Ltd	880,699,313	30.24
2	United Overseas Bank Nominees Pte Ltd	860,567,122	29.55
3	InterBev Investment Limited	824,847,644	28.33
4	Citibank Nominees Singapore Pte Ltd	96,706,930	3.32
5	DBS Vickers Securities (Singapore) Pte Ltd	22,714,610	0.78
6	Raffles Nominees (Pte) Ltd	13,095,182	0.45
7	UOB Kay Hian Pte Ltd	12,314,721	0.42
8	The Hongkong and Shanghai Banking Corporation Limited	8,728,700	0.30
9	Lim Ee Seng	4,788,729	0.16
10	DBSN Services Pte Ltd	4,645,402	0.16
11	Phay Thong Huat Pte Ltd	3,618,000	0.12
12	The Titular Roman Catholic Archbishop of Kuala Lumpur	2,013,440	0.07
13	DB Nominees (Singapore) Pte Ltd	1,997,030	0.07
14	Phillip Securities Pte Ltd	1,959,196	0.07
15	Choo Meileen	1,812,130	0.06
16	OCBC Securities Private Ltd	1,803,480	0.06
17	Chee Swee Cheng & Co Pte Ltd	1,693,220	0.06
18	OCBC Nominees Singapore Pte Ltd	1,595,920	0.05
19	CGS-CIMB Securities (Singapore) Pte Ltd	1,313,205	0.05
20	Maybank Kim Eng Securities Pte. Ltd.	1,281,720	0.04
Total		2,748,195,694	94.37

<sup>\*</sup> Percentage is based on 2,912,026,619 shares as at 10 December 2018. There are no Treasury Shares as at 10 December 2018.

## Shareholding **Statistics**

AS AT 10 DECEMBER 2018

### SUBSTANTIAL SHAREHOLDERS (AS SHOWN IN THE REGISTER OF SUBSTANTIAL SHAREHOLDERS)

	Direct Interest		Deemed Interest	
	No. of Shares	<b>%</b> *	No. of Shares	<b>%</b> *
TCC Assets Limited	1,716,160,124	58.93		
InterBey Investment Limited	824,847,644	28.33		
International Beverage Holdings Limited (1)	, , , , ,		824,847,644	28.33
Thai Beverage Public Company Limited (2)			824,847,644	28.33
Siriwana Company Limited (3)			824,847,644	28.33
MM Group Limited (4)			824,847,644	28.33
Maxtop Management Corp. (4)			824,847,644	28.33
Risen Mark Enterprise Ltd. (4)			824,847,644	28.33
Golden Capital (Singapore) Limited (4)			824,847,644	28.33
Charoen Sirivadhanabhakdi (5)			2,541,007,768	87.26
Khunying Wanna Sirivadhanabhakdi (5)			2,541,007,768	87.26

To the best of the Company's knowledge and based on records of the Company as at 10 December 2018, approximately 12%\* of the issued shares of the Company are held in the hands of the public and this complies with Rule 723 of the Listing Manual.

### Notes:

- Percentage is based on 2,912,026,619 shares as at 10 December 2018. There are no Treasury Shares as at 10 December 2018.
- $International \ Beverage\ Holdings\ Limited\ ("\textbf{IBHL"})\ holds\ a\ 100\%\ direct\ interest\ in\ InterBev\ Investment\ Limited\ ("\textbf{IBIL"})\ and\ is\ therefore\ deemed\ to\ be\ interested\ direct\ interest\ direct\ direct$ in all of the shares of Frasers Property Limited ("FPL") in which IBIL has an interest.
- Thai Beverage Public Company Limited ("**ThaiBev**") holds a 100% direct interest in IBHL, which in turn holds a 100% direct interest in IBIL. ThaiBev is therefore deemed to be interested in all of the shares of FPL in which IBIL has an interest.
- Siriwana Company Limited ("Siriwana") holds an approximate 45.27% direct interest in ThaiBey:
  - ThaiBev holds a 100% direct interest in IBHL; and
  - IBHL holds a 100% direct interest in IBIL

Siriwana is therefore deemed to be interested in all of the shares of FPL in which IBIL has an interest.

- MM Group Limited ("MM Group") holds a 100% direct interest in each of Maxtop Management Corp. ("Maxtop"), Risen Mark Enterprise Ltd. ("RM") and Golden Capital (Singapore) Limited ("GC");
  - Maxtop holds a 17.23% direct interest in ThaiBev;
  - RM holds a 3.32% direct interest in ThaiBev; GC holds a 0.06% direct interest in ThaiBev.

  - ThaiBev holds a 100% direct interest in IBHL; and IBHL holds a 100% direct interest in IBIL.

MM Group is therefore deemed to be interested in all of the shares of FPL in which IBIL has an interest.

Each of Charoen Sirivadhanabhakdi and his spouse, Khunying Wanna Sirivadhanabhakdi, owns 50% of the issued share capital of TCC Assets Limited ("TCCA"), and is therefore deemed to be interested in all of the shares of FPL in which TCCA has an interest.

Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi also jointly hold:

- a 51% direct interest in Siriwana, which in turn holds an approximate 45.27% direct interest in ThaiBev; and a 100% direct interest in MM Group. MM Group holds a 100% direct interest in each of Maxtop, RM and GC. Maxtop holds a 17.23% direct interest in ThaiBev; RM holds a 3.32% direct interest in ThaiBev; and GC holds a 0.06% direct interest in ThaiBev.

ThaiBev holds a 100% direct interest in IBHL, which in turn holds a 100% direct interest in IBIL. Each of Charoen Sirivadhanabhakdi and Khunying Wanna Sirivadhanabhakdi is therefore deemed to be interested in all of the shares of FPL in which IBIL has an interest.

### FRASERS PROPERTY LIMITED

(Incorporated in Singapore) (Company Registration No. 196300440G)

### **NOTICE OF ANNUAL GENERAL MEETING**

Date : **29 January 2019** 

Place : Ballrooms I, II and III, Level 2, InterContinental Singapore, 80 Middle Road, Singapore 188966

NOTICE IS HEREBY GIVEN that the 55th Annual General Meeting of FRASERS PROPERTY LIMITED (the "Company") will be held at Ballrooms I, II and III, Level 2, InterContinental Singapore, 80 Middle Road, Singapore 188966 on Tuesday, 29 January 2019 at 2.00 p.m. for the following purposes:

### **ROUTINE BUSINESS**

- To receive and adopt the Directors' statement and audited financial statements for the year ended (1)30 September 2018 and the auditors' report thereon.
- (2)To approve a final tax-exempt (one-tier) dividend of 6.2 cents per share in respect of the year ended 30 September 2018.
- (3)To pass the following resolutions on the recommendation of the Nominating Committee and endorsement of the Board of Directors in respect of appointment of Directors (see note (a) of the explanatory notes):
  - "That Mr Charles Mak Ming Ying, who will retire by rotation pursuant to article 94 of the Constitution of the Company and who, being eligible, has offered himself for re-election, be and is hereby re-appointed as a Director of the Company."
    - Subject to his re-appointment, Mr Mak, who is considered an independent Director, will be re-appointed as the lead independent Director, the Chairman of the Audit Committee, the Vice-Chairman of the Board Executive Committee, a member of the Nominating Committee, a member of the Remuneration Committee and a member of the Risk Management Committee.
  - (b) "That Mr Philip Eng Heng Nee, who will retire by rotation pursuant to article 94 of the Constitution of the Company and who, being eligible, has offered himself for re-election, be and is hereby re-appointed as a Director of the Company."
    - Subject to his re-appointment, Mr Eng, who is considered an independent Director, will be re-appointed as the Chairman of the Remuneration Committee and a member of the Audit Committee.
  - (c) "That Mr Chotiphat Bijananda, who will retire by rotation pursuant to article 94 of the Constitution of the Company and who, being eligible, has offered himself for re-election, be and is hereby re-appointed as a Director of the Company."
    - Subject to his re-appointment, Mr Bijananda will be re-appointed as the Chairman of the Risk Management Committee, the Vice-Chairman of the Board Executive Committee and a member of the Nominating Committee.
  - (d) "That Mr Panote Sirivadhanabhakdi, who will retire by rotation pursuant to article 94 of the Constitution of the Company and who, being eligible, has offered himself for re-election, be and is hereby re-appointed as a Director of the Company."
    - Subject to his re-appointment, Mr Panote will be re-appointed as a member of the Board Executive Committee and a member of the Risk Management Committee.

- (4)To approve Directors' fees of up to \$\$2,000,000 payable by the Company for the year ending 30 September 2019 (last year: up to S\$2,000,000).
- To re-appoint KPMG LLP as the auditors of the Company and to authorise the Directors to fix their remuneration. (5)

### **SPECIAL BUSINESS**

To consider and, if thought fit, to pass, with or without modifications, the following resolutions, which will be proposed as Ordinary Resolutions:

- "That authority be and is hereby given to the Directors of the Company to: (6)
  - issue shares of the Company ("shares") whether by way of rights, bonus or otherwise; and/or
    - make or grant offers, agreements or options (collectively, "Instruments") that might or would require (ii) shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) warrants, debentures or other instruments convertible into shares,
    - at any time and upon such terms and conditions and for such purposes and to such persons as the Directors may in their absolute discretion deem fit; and
  - (notwithstanding the authority conferred by this Resolution may have ceased to be in force) issue shares in (b) pursuance of any Instrument made or granted by the Directors while this Resolution was in force,

### provided that:

- (1)the aggregate number of shares to be issued pursuant to this Resolution (including shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) does not exceed 50% of the total number of issued shares (excluding treasury shares and subsidiary holdings) (as calculated in accordance with sub-paragraph (2) below), of which the aggregate number of shares to be issued other than on a pro rata basis to shareholders of the Company (including shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) shall not exceed 20% of the total number of issued shares (excluding treasury shares and subsidiary holdings) (as calculated in accordance with sub-paragraph (2) below);
- (2)(subject to such manner of calculation as may be prescribed by the Singapore Exchange Securities Trading Limited (the "SGX-ST")) for the purpose of determining the aggregate number of shares that may be issued under sub-paragraph (1) above, the percentage of issued shares shall be based on the total number of issued shares (excluding treasury shares and subsidiary holdings) at the time this Resolution is passed, after adjusting for:
  - (i) new shares arising from the conversion or exercise of any convertible securities or share options or vesting of share awards which are outstanding or subsisting at the time this Resolution is passed; and
  - (ii) any subsequent bonus issue, consolidation or subdivision of shares,
  - and, in sub-paragraph (1) above and this sub-paragraph (2), "subsidiary holdings" has the meaning given to it in the Listing Manual of the SGX-ST;
- (3)in exercising the authority conferred by this Resolution, the Company shall comply with the provisions of the Listing Manual of the SGX-ST for the time being in force (unless such compliance has been waived by the SGX-ST) and the Constitution for the time being of the Company; and
- (unless revoked or varied by the Company in general meeting) the authority conferred by this Resolution (4)shall continue in force until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is the earlier."

- (7) "That authority be and is hereby given to the Directors of the Company to:
  - (a) grant awards in accordance with the provisions of the FPL Restricted Share Plan (the "Restricted Share Plan") and/or the FPL Performance Share Plan (the "Performance Share Plan"); and
  - (b) allot and issue such number of ordinary shares of the Company as may be required to be delivered pursuant to the vesting of awards under the Restricted Share Plan and/or the Performance Share Plan,

provided that the aggregate number of new ordinary shares allotted and issued and/or to be allotted and issued, when aggregated with existing ordinary shares (including shares held in treasury) delivered and/or to be delivered, pursuant to the Restricted Share Plan and the Performance Share Plan, shall not exceed 10% of the total number of issued ordinary shares of the Company (excluding treasury shares and subsidiary holdings) from time to time, and in this Resolution, "subsidiary holdings" has the meaning given to it in the Listing Manual of the Singapore Exchange Securities Trading Limited."

### (8) "That:

- (a) approval be and is hereby given, for the purposes of Chapter 9 of the Listing Manual ("Chapter 9") of the Singapore Exchange Securities Trading Limited, for the Company, its subsidiaries and associated companies that are considered to be "entities at risk" under Chapter 9, or any of them, to enter into any of the transactions falling within the types of Mandated Transactions described in Appendix 1 to the Letter to Shareholders dated 28 December 2018 (the "Letter"), with any party who is of the class of Mandated Interested Persons described in Appendix 1 to the Letter, provided that such transactions are made on normal commercial terms and in accordance with the review procedures for such Mandated Transactions (the "IPT Mandate");
- (b) the IPT Mandate shall, unless revoked or varied by the Company in general meeting, continue in force until the conclusion of the next Annual General Meeting of the Company; and
- (c) the Directors of the Company and/or any of them be and are hereby authorised to complete and do all such acts and things (including executing all such documents as may be required) as they and/or he may consider expedient or necessary or in the interests of the Company to give effect to the IPT Mandate and/or this Resolution."

### (9) "That:

- (a) for the purposes of Sections 76C and 76E of the Companies Act, Chapter 50 of Singapore (the "Companies Act"), the exercise by the Directors of the Company of all the powers of the Company to purchase or otherwise acquire issued ordinary shares of the Company ("Shares") not exceeding in aggregate the Maximum Percentage (as hereafter defined), at such price or prices as may be determined by the Directors from time to time up to the Maximum Price (as hereafter defined), whether by way of:
  - (i) market purchase(s) on the Singapore Exchange Securities Trading Limited (the "**SGX-ST**") transacted through the trading system of the SGX-ST and/or any other securities exchange on which the Shares may for the time being be listed and quoted ("**Other Exchange**"); and/or
  - (ii) off-market purchase(s) (if effected otherwise than on the SGX-ST or, as the case may be, Other Exchange) in accordance with any equal access scheme(s) as may be determined or formulated by the Directors as they consider fit, which scheme(s) shall satisfy all the conditions prescribed by the Companies Act,

and otherwise in accordance with all other laws and regulations and rules of the SGX-ST or, as the case may be, Other Exchange as may for the time being be applicable, be and is hereby authorised and approved generally and unconditionally (the "Share Purchase Mandate");

- (b) unless varied or revoked by the Company in general meeting, the authority conferred on the Directors of the Company pursuant to the Share Purchase Mandate may be exercised by the Directors at any time and from time to time during the period commencing from the date of the passing of this Resolution and expiring on the earliest of:
  - (i) the date on which the next Annual General Meeting of the Company is held;
  - (ii) the date by which the next Annual General Meeting of the Company is required by law to be held; and
  - the date on which purchases and acquisitions of Shares pursuant to the Share Purchase Mandate are (iii) carried out to the full extent mandated;
- (c) in this Resolution:

"Average Closing Price" means the average of the closing market prices of a Share over the five consecutive market days on which the Shares are transacted on the SGX-ST or, as the case may be, Other Exchange, immediately preceding the date of the market purchase by the Company or, as the case may be, the date of the making of the offer pursuant to the off-market purchase, and deemed to be adjusted, in accordance with the listing rules of the SGX-ST, for any corporate action that occurs after the relevant five-day period;

"date of the making of the offer" means the date on which the Company makes an offer for the purchase or acquisition of Shares from holders of Shares, stating therein the relevant terms of the equal access scheme for effecting the off-market purchase;

"Maximum Percentage" means that number of issued Shares representing 2% of the issued Shares as at the date of the passing of this Resolution (excluding treasury shares and subsidiary holdings (as defined in the Listing Manual of the SGX-ST)); and

"Maximum Price" in relation to a Share to be purchased or acquired, means the purchase price (excluding related brokerage, commission, applicable goods and services tax, stamp duties, clearance fees and other related expenses) which shall not exceed 105% of the Average Closing Price of the Shares; and

(d) the Directors of the Company and/or any of them be and are hereby authorised to complete and do all such acts and things (including executing all such documents as may be required) as they and/or he may consider expedient or necessary or in the interests of the Company to give effect to the transactions contemplated and/or authorised by this Resolution."

By Order of the Board Catherine Yeo Company Secretary

Singapore, 28 December 2018

### Notes:

- A member who is not a relevant intermediary is entitled to appoint not more than two proxies to attend, 1. (a) speak and vote at the Annual General Meeting. Where such member's form of proxy appoints more than one proxy, the proportion of his shareholding concerned to be represented by each proxy shall be specified in the form of proxy.
  - (b) A member who is a relevant intermediary is entitled to appoint more than two proxies to attend, speak and vote at the Annual General Meeting, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member's form of proxy appoints more than two proxies, the number and class of shares in relation to which each proxy has been appointed shall be specified in the form of proxy.

"Relevant intermediary" has the meaning ascribed to it in Section 181 of the Companies Act, Chapter 50 of Singapore.

- 2. A proxy need not be a member of the Company.
- The instrument appointing a proxy or proxies (a form is enclosed) must be deposited at the Share Registration 3. Office of the Company at Tricor Barbinder Share Registration Services (A division of Tricor Singapore Pte. Ltd.), 80 Robinson Road #11-02, Singapore 068898, not less than 72 hours before the time appointed for holding the Annual General Meeting.

### **Explanatory notes:**

- Detailed information on the Directors who are proposed to be re-appointed can be found under "Board of Directors" and "Corporate Governance" in the Company's Annual Report 2018.
- (b) The Ordinary Resolution proposed in item (6) above is to authorise the Directors of the Company from the date of the Annual General Meeting until the next Annual General Meeting to issue shares and/or make or grant instruments that might require shares to be issued, and to issue shares in pursuance of such instruments, up to a limit of 50% of the total number of issued shares of the Company (excluding treasury shares and subsidiary holdings), with a sub-limit of 20% for issues other than on a pro rata basis, calculated as described in the Resolution. As at 11 December 2018 (the "Latest Practicable Date"), the Company had no treasury shares and no subsidiary holdings.
- (c) The Ordinary Resolution proposed in item (7) above is to authorise the Directors of the Company to offer and grant awards and to issue ordinary shares of the Company pursuant to the FPL Restricted Share Plan (the "Restricted Share Plan") and the FPL Performance Share Plan (the "Performance Share Plan") provided that the aggregate number of new ordinary shares allotted and issued and/or to be allotted and issued, when aggregated with existing ordinary shares (including shares held in treasury) delivered and/or to be delivered, pursuant to the Restricted Share Plan and the Performance Share Plan, shall not exceed 10% of the total number of issued ordinary shares of the Company (excluding treasury shares and subsidiary holdings), over the 10-year duration of the Restricted Share Plan and the Performance Share Plan.
- (d) The Ordinary Resolution proposed in item (8) above is to renew the mandate to enable the Company, its subsidiaries and associated companies that are considered to be "entities at risk" under Chapter 9 of the Listing Manual, or any of them, to enter into certain interested person transactions with specified classes of interested persons, as described in Appendix 1 to the Letter to Shareholders dated 28 December 2018 (the "Letter"). Please refer to the Letter for more details.

The Ordinary Resolution proposed in item (9) above is to renew the mandate to allow the Company to purchase or (e) otherwise acquire its issued ordinary shares, on the terms and subject to the conditions set out in the Resolution.

The Company intends to use internal resources or external borrowings or a combination of both to finance the purchase or acquisition of its ordinary shares. The amount of financing required for the Company to purchase or acquire its ordinary shares, and the impact on the Company's financial position cannot be ascertained as at the date of this Notice as these will depend on the number of ordinary shares purchased or acquired, whether the purchase or acquisition is made out of capital or profits, the price at which such ordinary shares were purchased or acquired and whether the ordinary shares purchased or acquired are held in treasury or cancelled.

Purely for illustrative purposes only, the financial effects of an assumed purchase or acquisition of 58,240,532 ordinary shares on the Latest Practicable Date, representing 2% of the issued ordinary shares as at that date, at the maximum price of S\$1.74 for one ordinary share (being the price equivalent to 5% above the average of the closing market prices of the ordinary shares for the five consecutive market days on which the ordinary shares were traded on the Singapore Exchange Securities Trading Limited immediately preceding the Latest Practicable Date), in the case of a market purchase and an off-market purchase respectively, based on the audited financial statements of the Company and its subsidiaries for the financial year ended 30 September 2018 and certain assumptions, are set out in paragraph 3.7 of the Letter.

Please refer to the Letter for more details.

### Personal data privacy:

By submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the Annual General Meeting ("AGM") and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents or service providers) for the purpose of the processing, administration and analysis by the Company (or its agents or service providers) of proxies and representatives appointed for the AGM (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the AGM (including any adjournment thereof), and in order for the Company (or its agents or service providers) to comply with any applicable laws, listing rules, take-over rules, regulations and/or quidelines (collectively, the "Purposes"), (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents or service providers), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents or service providers) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member's breach of warranty.

### FRASERS PROPERTY LIMITED

(Incorporated in Singapore) (Company Registration No. 196300440G)

Signature(s) of Member(s) or Common Seal **IMPORTANT: PLEASE READ NOTES OVERLEAF** 

# Proxy Form Annual General Meeting

### IMPORTANT

- ORIANI
  Relevant intermediaries as defined in Section 181 of the Companies Act, Chapter 50 of Singapore may appoint more than two proxies to attend, speak and vote at the Annual General Meeting.
- For CPF/SRS investors who have used their CPF/SRS monies to buy shares in Frasers Property Limited, this form of proxy is not valid for use and shall be ineffective for all intents and purposes if used or purported to be used by them. CPF/SRS investors should contact their respective Agent Banks/SRS Operators if they have any queries regarding their appointment as proxies.
- By submitting an instrument appointing a proxylies) and/ or representative(s), the member accepts and agrees to the personal data privacy terms set out in the Notice of Annual General Meeting dated 28 December 2018.

I/We_		(Name)		(NRIC/Passport/	Co Reg Number
of					(Address
being a	a member/members of Fra	sers Property Limited (the "	Company"), hereby appoint:		
	Bl	6.1.1	NDIC (December 1 No color)	Proportion of 9	Shareholdings
	Name	Address	NRIC/Passport Number	No. of Shares	%
	(4-1-4				
and/or	(delete as appropriate)				
	Name	Address	NRIC/Passport Number	Proportion of S No. of Shares	Shareholdings %
for me Level 2 proxy/ voting	/us on my/our behalf at th 2, InterContinental Singap proxies to vote for or agair	ne AGM of the Company to b ore, 80 Middle Road Singapo nst the resolutions to be prop	eting (" <b>AGM</b> ") as my/our proxy/ be held at 2.00 p.m. on 29 Janu are 188966, and at any adjourn posed at the AGM as indicated b oting at his/their discretion, as l	ary 2019 at Ball ment thereof. I/V elow. If no specif	rooms I, II and III Ve direct my/our ic direction as to
	RESOLUTIONS RELATING	TO:		No. of Votes	No. of Votes Against*
	ROUTINE BUSINESS				riguinoc
1.	l l				
7		nber 2018 and the auditors'		£	
2.	the year ended 30 Septer		5.2 cents per share in respect o	Г	
3.		tor: Mr Charles Mak Ming Yir	10		
3.	(b) To re-appoint Director: Mr Charles Max Ming Fing  (b) To re-appoint Director: Mr Philip Eng Heng Nee				
	(c) To re-appoint Director: Mr Chotiphat Bijananda				
	(d) To re-appoint Direct	tor: Mr Panote Sirivadhanab			
4.			ole by the Company for the yea	r	
	ending 30 September 20	19 (last year: up to S\$2,000,	000).	_	
5.			ompany and to authorise the	2	
	Directors to fix their remuneration.  SPECIAL BUSINESS				
6.					
7.			ot and issue shares pursuant to		
		Plan and/or the FPL Perform			
8.			interested person transactions		
9.	To approve the proposed	renewal of the share purcha	ase mandate.		
Alte Dated	rnatively, if you wish to exercise yo	i wish to exercise all your votes "For" ur votes both "For" and "Against" the	or "Against" the relevant resolution, plear relevant resolution, please indicate the r	ise tick (<) within the r number of shares in th	elevant box provided e boxes provided.
. Dete	ле миненемен із шаррисавіе.				
			Total Number	of	

Shares Held (Note 1)

### NOTES TO PROXY FORM:

- 1. If the member has shares entered against his name in the Depository Register (maintained by The Central Depository (Pte) Limited), he should insert that number of shares. If the member has shares registered in his name in the Register of Members (maintained by or on behalf of the Company), he should insert that number of shares. If the member has shares entered against his name in the Depository Register and registered in his name in the Register of Members, he should insert the aggregate number of shares. If no number is inserted, this instrument appointing a proxy or proxies will be deemed to relate to all the shares held by the member.
- (a) A member who is not a relevant intermediary is entitled to appoint not more than two proxies to attend, speak and vote at the Annual General Meeting.
  Where such member's form of proxy appoints more than one proxy, the proportion of his shareholding concerned to be represented by each proxy shall be specified in the form of proxy.
  - (b) A member who is a relevant intermediary is entitled to appoint more than two proxies to attend, speak and vote at the Annual General Meeting, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member's form of proxy appoints more than two proxies, the number and class of shares in relation to which each proxy has been appointed shall be specified in the form of proxy.
  - "Relevant intermediary" has the meaning ascribed to it in Section 181 of the Companies Act, Chapter 50 of Singapore.
- 3. A proxy need not be a member of the Company
- 4. The instrument appointing a proxy or proxies must be deposited at the Share Registration Office of the Company at Tricor Barbinder Share Registration Services (A division of Tricor Singapore Pte. Ltd.), 80 Robinson Road #11-02, Singapore 068898, not less than 72 hours before the time appointed for holding the Annual General Meeting.
- 5. Completion and return of the instrument appointing a proxy or proxies shall not preclude a member from attending, speaking and voting at the Annual General Meeting. Any appointment of a proxy or proxies shall be deemed to be revoked if a member attends the Annual General Meeting in person, and in such event, the Company reserves the right to refuse to admit any person or persons appointed under the instrument of proxy, to the Annual General Meeting.
- 6. The instrument appointing a proxy or proxies must be under the hand of the appointor or of his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed either under its common seal or under the hand of its attorney or a duly authorised officer.
- 7. Where an instrument appointing a proxy or proxies is signed on behalf of the appointor by an attorney, the letter or power of attorney or a duly certified copy thereof must (failing previous registration with the Company) be lodged with the instrument of proxy, failing which the instrument may be treated as invalid.
- 8. The Company shall be entitled to reject an instrument appointing a proxy or proxies which is incomplete, improperly completed, illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the instrument appointing a proxy or proxies (including any related attachment). In addition, in the case of a member whose shares are entered in the Depository Register, the Company may reject an instrument appointing a proxy or proxies if the member, being the appointor, is not shown to have shares entered against his name in the Depository Register as at 72 hours before the time appointed for holding the Annual General Meeting, as certified by The Central Depository (Pte) Limited to the Company.

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THE COMPANY SECRETARY
FRASERS PROPERTY LIMITED

c/o Tricor Barbinder Share Registration Services (A division of Tricor Singapore Pte. Ltd.) 80 Robinson Road #11-02 Singapore 068898

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# Fact Sheet



### As at 30 September 2018

### Overview

Frasers Property Limited ("Frasers Property" and together with its subsidiaries, the "Group"), is a multi-national company that owns, develops and manages a diverse, integrated portfolio of properties. Listed on the Main Board of the Singapore Exchange Securities Trading Limited ("SGX-ST") and headquartered in Singapore, the Group has total assets of approximately S\$32 billion as at 30 September 2018.

Frasers Property's assets range from residential, retail, commercial and business parks, to logistics and industrial in Singapore, Australia, Europe, China and Southeast Asia. Its well-established hospitality business owns and/or operates serviced apartments and hotels in over 80 cities across Asia, Australia, Europe, the Middle East and Africa. The Group is unified in its commitment to deliver enriching and memorable experiences to customers and stakeholders, leveraging on its knowledge and capabilities from across markets and property sectors, to deliver value in its multiple asset classes

Frasers Property is also the sponsor of three real estate investment trusts and one stapled trust listed on the SGX-ST. Frasers Centrepoint Trust, Frasers Commercial Trust, and Frasers Logistics & Industrial Trust are focused on retail, commercial, and logistics and industrial properties respectively. Frasers Hospitality Trust (comprising Frasers Hospitality Real Estate Investment Trust and Frasers Hospitality Business Trust) is a stapled trust focused on hospitality properties.

# Frasers Property at a glance

- Among the top residential developers and one of the largest mall owners and / or operators in Singapore
- One of Australia's leading diversified property groups
- Owns and / or operates over 24,000 serviced apartments / hotel rooms (including pending openings) across more than 80 cities
- > S\$4,311.6 million revenue in FY18
- > S\$1,278.7 million PBIT in FY18
- > S\$507.2 million attributable profit before fair value change and exceptional items in FY18

### **Group structure and businesses**

### **Frasers Property Limited**

### Singapore

### Residential

Over 21,000 homes built and one project under development

Has interests in five malls in Singapore

### Commercial

Has interests in four office and business space properties in Singapore

Holds a 41.9% stake in FCT, which owns six suburban malls in Singapore and has a 31.15% stake in Hektar REIT, a retail-focused REIT in Malaysia

Holds a 25.2% stake in FCOT, which owns six office and business space/park assets across Singapore, Australia and the UK

### Fee Income

Asset management and property management fees

Logistics/

Austria

Germany

Business Park United

Kingdom

China

### Australia

Development

A residential pipeline with an estimated gross development value ("GDV") of S\$8.1 billion1

A commercial & industrial ("C&I") and retail pipeline with an estimated GDV of S\$1.1 billion2

### Investment - Non-Reit

S\$1.6 billion<sup>3,4</sup> portfolio of C&I investment properties, with high occupancy rates and strong tenant profile

Holds a 20.7%<sup>5</sup> stake in FLT, which owns 82 quality industrial and logistics assets strategically located in major industrial markets in Australia and Europe

Asset management and property management fees

### Hospitality

Management Business

Owns and / or operates over 24,000 serviced apartments / hotel rooms (including pending openings) across more than 80 cities

Holds a 23.6% stake in FHT, which owns 15 hotel and serviced residence assets in prime locations across Asia, Australia, and Europe

### Fee Income

Asset management and property management fees

### Europe & rest of Asia

Germany and The Netherlands S\$2.0 billion<sup>6,7,8</sup> portfolio of 45 properties8

### **United Kingdom**

S\$2.0 billion<sup>9</sup> of property assets across residential, commercial and business parks

Three projects under development and land bank of 860 units

### Thailand

Stakes in Golden Land Property Development, TICON Industrial Connection and One Bangkok, Thailand's largest integrated development

### Vietnam

Strong growth potential in a rapidly growing economy with stable inflation

### **Global footprint**

### Residential Australia

China Malaysia Singapore Thailand<sup>10</sup> United Kingdom Vietnam

### Australia

Malaysia<sup>11</sup> Singapore Thailand<sup>12</sup> United Kinadom

### Australia Industrial Australia Bahrain

Cambodia\* China France Thailand<sup>12</sup> Germany Netherlands Hungary India Japan Kuwait\*

Hospitality

### Oman Philippines Oatar Saudi Arabia Singapore South Korea

Spain Indonesia Switzerland Thailand Turkey Malaysia United Morocco\* Myanmar Kingdom Nigeria Vietnam

Saudi Arabia

# Thailand

Malaysia

Singapo

- 1
- Assets in development pipeline Excludes unrecognised lots and revenue; Includes commercial area; Includes 100% of joint arrangements (JO and JV) and PDAs Estimated pipeline GDV includes GDV related to commercial and industrial ("C&I") developments for the Group's investment property portfolio, on which there will be no profit recognition; the mix of internal and external C&I developments in the pipeline changes in line with prevailing market conditions.
- conditions Includes properties under development as at 30 September 2018 Based on exchange rate \$\$/A\$ : 0.9878 As at 31 August 2018 Based on exchange rate \$\$/€: 1.5864

- Comprises assets in Germany, the Netherlands in which the Group has an interest, including acquisitions pending completion Includes acquisitions completed as of 30 September 2018
  Based on exchange rate \$\$/E: 1.7809
  Through Frasers Property's 39.9% stake in Golden Land Property
  Development Public Company Limited and 19.8% stake in 'One Bangkok'
- Holdings Co., Ltd ("One Bangkok") Through FCT's stake in Hektar Real Estate Investment Trust, a retail-focused
- REIT in Malaysia Through Frasers Property's 39.9% stake in Golden Land Property Development Public Company Limited, 89.5% stake in TICON Industrial Connection Public Company Limited and 19.8% stake in 'One Bangkok'

### **Competitive strengths**

- Able to participate in and extract value from the entire real estate value chain by tapping on its multi-segment capabilities
- Well-established in the private residential property market in Singapore, as one of the top residential developers
- One of the largest retail mall owners and / or operators in Singapore, offering customised solutions across multiple locations
- Scalable hospitality operator with an international footprint that cannot be easily replicated
- Sound capital structure and balance sheet
- Established REIT platforms for capital recycling through the divestment of mature, stable-yield assets
- Visible income sources from pre-sold residential projects, supported by recurring rental and property/asset management income
- Strong reputation and proven track record across all property segments, with an expertise in developing complex, mixed-use developments
- Backed by the TCC Group, one of the largest conglomerates in Thailand with businesses across F&B, property and financials

### **Growth strategies**

Achieve sustainable growth and deliver long-term shareholder value					
Sustainable Earnings Growth	Balanced Portfolio	Optimise Capital Productivity			
Achieve sustainable earnings growth through significant development project pipeline, investment properties and fee income  • Pre-sold revenue of \$\$2.2 billion across Singapore, China and Australia provides earnings visibility over the next two to three years	Grow asset portfolio in a balanced manner across geographies and property segments  - ~80% of the Group's total property assets are recurring income assets  - ~65% of the Group's operating PBIT <sup>13,14</sup> are from recurring income sources  - ~60% of the Group's total assets are outside of Singapore  - ~70% of the Group's PBIT <sup>13</sup> are generated from markets outside of Singapore	Optimise capital productivity through REIT platforms and active asset management initiatives			

### Unrecognised presold residential revenue

	Singapore	Australia	China
Unrecognised Revenue	S\$0.4 billion <sup>15</sup>	S\$1.5 billion <sup>4, 16</sup>	S\$0.3 billion <sup>17</sup>

### Financial highlights

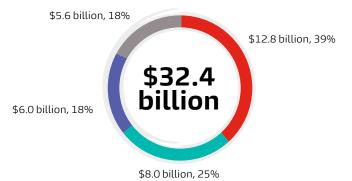
Selected Financials (S\$ million)	FY18	FY17
Revenue	4,311.6	4,026.6
PBIT	1,278.7	1,089.0
Attributable Profit before Fair Value Change and Exceptional Items ("APBFE")	507.2	488.2
Fair Value Change	387.8	215.3
Exceptional Items	(136.0)	(14.4)
Attributable Profit	759.0	689.1

PBIT by Business Segments (S\$ million)	FY18	FY17
Singapore	481.0	408.2
Australia	358.4	290.2
Hospitality	130.8	154.2
Europe & rest of Asia	366.0	274.1
Corporate and Others	(57.5)	(37.7)
Total	1,278.7	1,089.0

### **Key ratios**

	As at 30 Sep 18	As at 30 Sep 17
Net Asset Value per Share <sup>18</sup>	S\$2.53	S\$2.46
Return on Equity <sup>19</sup>	5.9%	6.1%
	FY18	FY17
Earnings Per Share <sup>20</sup>	14.7 cents	14.6 cents
Net Interest Cover <sup>21</sup>	5X	9X

### Total asset breakdown by geographical segment as at 30 September 2018



Singapore | Australia | Europe | Others<sup>22</sup>

- 13 14 15
- Unless otherwise stated, all figures in this document are as at 30 September 2018, the end of Frasers Property Limited's latest reported financial quarter Profit before interest, fair value change, taxation, and exceptional items Excluding corporate expenses Includes FPL's share of Jy Projects; With the adoption of FRS 111, about \$\$0.3 b of the unrecognised revenue relating to JVs will not be consolidated; Nevertheless, impact on profit before interest & tax is not expected to be significant Includes Frasers Property's effective interest of joint arrangements (JO and JV) and PDAs
- 16
- Includes Frasers Property's share of Gemdale Megacity. Gemdale Megacity is accounted for as an associate and about \$50.3 billion of the unrecognised revenue is not consolidated. Nevertheless, impact on profit before interest & tax is not expected to be significant
  Presented based on the number of ordinary shares on issue as at the end of the year APBFE (after distributions to perpetual securities holders) over Average Shareholders'
- Fund
  Calculated by dividing the Group's APBFE (after distributions to perpetual securities
- Noting the studies and support and the studies and studies and studies when the studies holders over weighted average number of ordinary shares on issue. Net interest excluding mark to market adjustments on interest rate derivatives and capitalised interest. Including China, Vietnam, Thailand, Malaysia, Japan, Philippines, Indonesia and New Zealand.

### FRASERS PROPERTY LIMITED

Company Registration Number: 196300440G

438 Alexandra Road #21-00 Alexandra Point Singapore 119958

Phone: +65 6276 4882 Fax: +65 6276 6328

frasersproperty.com



# SERS PROPERTY LIMITED

INUAL REPORT 2018