# ANNUAL REPORT 2002





## Mid Penn Bancorp, Inc. Shareholder Letter

Dear Shareholder:

The year 2002 was another challenging year in terms of the economy, interest rates, corporate governance issues, a sputtering stock market and global unrest. In spite of all these challenges, I am pleased to present a very favorable 2002 financial report for Mid Penn Bancorp, Inc.

Net income for the year 2002 totaled \$4,495,000, an increase of 6.3% over the net income of \$4,230,000 for the year 2001. Earnings per share for 2002 were \$1.48 compared to \$1.39 for the year 2001. Primary contributors to increased profits were higher net interest income resulting from an increase in earning assets and improved noninterest income, particularly service charges on deposits. Your Bank continues to manage costs and overhead resulting in an efficiency ratio of 54% which is very strong when compared to peer banks.

Total assets of \$363,284,000 increased by 9.9% over the prior year. A significant contributor to growth in assets was growth in the loan portfolio, which ended the year at \$223,203,000, an increase of \$18,102,000, or 8.8%. We also experienced growth in the investment portfolio, particularly interest-bearing balances with financial institutions.

Our asset growth was primarily funded by growth in deposits. Total deposits at year end were \$274,703,000 compared to \$254,105,000 the prior year, an increase of 8.1%. The primary deposit growth category was money market accounts where growth has been fueled by an uncertain economy, poor performance in the stock market and uncertainty about interest rates.

Your Bank remains very strongly capitalized with stockholder equity of \$35,204,000 at year end, an increase of \$3,488,000, or 11%. The increase in equity is due to strong earnings and appreciation in the bank's investment portfolio. Return on average equity (ROE) was 13.60% in 2002 compared to 13.68% the prior year. The decline in ROE was primarily attributable to the growth in average equity, which increased at a faster pace than earnings. Return on average assets (ROA) of 1.32% for 2002 increased from 1.31% the prior year.

Mid Penn Bancorp, Inc. (AMEX - MBP) share price as of December 31, 2002, was \$22.00 compared to \$18.20 as of December 31, 2001, and \$15.00 as of December 31, 2000.

The appreciation in your stock price of \$3.80 or 20.9% in 2002, combined with an annual dividend of \$.80 per share provided a very favorable return in 2002, considering the S&P 500 declined by 22.1% during this same period. Now that dividends are again a consideration in the market, our dividend yield of 3.64% as of December 31, 2002, provides a very favorable return.

I would like to recognize Warren Miller, who will be retiring from our Board of Directors in April 2003. Warren began his career in banking in August of 1951 as an employee of Tower City National Bank and joined Mid Penn Bank in January of 1985, when Tower City National Bank joined Mid Penn Bank. Warren has been a dedicated employee and Board member who has made a substantial contribution to our organization.

I remain optimistic about our future growth and opportunities. Mergers and changes in the banking community continue to create opportunities for community banks like your Bank that provide local service, local decision making and support for the communities they serve.

Thank you for your support and confidence. Please contact me at (717) 692-2133 or e-mail me at adakey@midpennbank.com if you have any questions, suggestions or concerns.

Sincerely,

Alan W. Dakey President and CEO

Clan W. Dalbey

# Mid Penn Bancorp, Inc. Financial Highlights

## AS OF AND FOR YEARS ENDED DECEMBER 31, 2002 AND 2001

(Dollars in thousands, except per share data.)					Percent
	<u>20</u>	002	<u>2001</u>		<b>Change</b>
Total Assets	\$ 363,	284	330,635	,	+ 9.9
Total Deposits	274,	703	254,105	5	+ 8.1
Net Loans	218,	302	199,980	)	+9.2
Total Investments and Interest Bearing Balances	124,	346	108,390	)	+14.7
Stockholders' Equity	35,	204	31,716	- )	+11.0
Net Income	4,	4,495 4,230			+ 6.3
Earnings Per Share	1	.48	1.39		+ 6.5
Cash Dividend Per Share Based on Weighted					
Average Number of Shares Outstanding		.80			0
Book Value Per Share	11	.59	10.44		+11.0
Mid Penn Bancorp, Inc.					
Stockholders' Information					
		<u>102</u>	200	<u>)1</u>	
	<u>High</u>	Low	<u>High</u>	<u>Low</u>	<u>Quarter</u>
Market Value Per Share\$	19.00	18.01	16.55	14.88	1st
	18.55	17.75	19.04	16.50	2nd
	19.00	17.75	19.25	17.75	3rd
	23.70	18.50	18.65	18.05	4th

Market Value Information: The market share information was provided by the American Stock Exchange, New York, NY. Mid Penn Bancorp, Inc. common stock trades on the American Stock Exchange under the symbol: MBP.

Transfer Agent: Wells Fargo Shareholder Services, P.O. Box 64854, St. Paul, MN 55164-0854. Phone: 1-800-468-9716.

Number of Stockholders: At December 31, 2002, there were 968 stockholders.

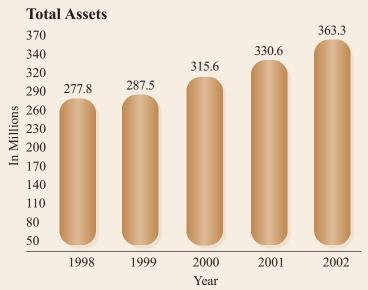
<u>Dividends</u>: A dividend of \$.20 per share was paid during each quarter of 2002 and 2001. Mid Penn Bancorp, Inc. plans to continue a quarterly dividend payable in February, May, August and November.

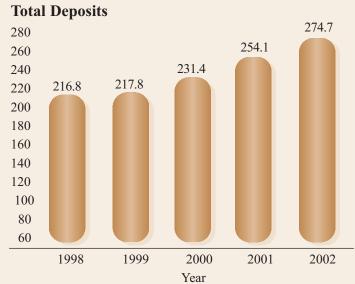
<u>Dividend Reinvestment and Stock Purchases</u>: Stockholders of Mid Penn Bancorp, Inc. may acquire additional shares of common stock by reinvesting their cash dividends under the Dividend Reinvestment Plan without paying a brokerage fee. Voluntary cash contributions may also be made under the Plan. For additional information about the Plan, contact the Transfer Agent.

<u>Form 10-K</u>: A Copy of Mid Penn Bancorp, Inc.'s Annual Report on Form 10-K, as filed with the Securities and Exchange Commission, will be provided to stockholders without charge upon written request to: Secretary, Mid Penn Bancorp, Inc., 349 Union Street, Millersburg, PA 17061.

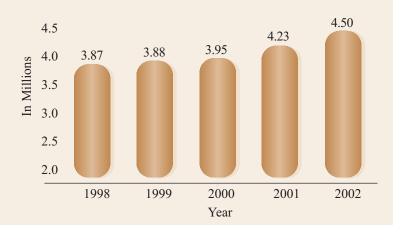
Annual Meeting: The Annual Meeting of the Stockholders of Mid Penn Bancorp, Inc. will be held at 10:00 a.m. on Tuesday, April 22, 2003, at 349 Union Street, Millersburg, Pennsylvania.

# Mid Penn Bancorp, Inc. Graphs (unaudited)

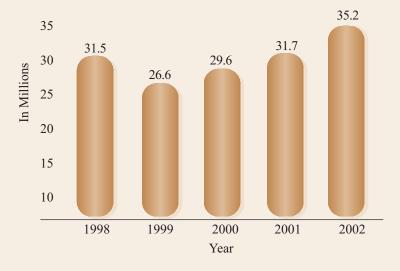




## **Net Income**



# **Total Stockholders' Equity**





# **PARENTE** RANDOLPH

The Power of Ideas

The Board of Directors and Stockholders Mid Penn Bancorp, Inc. Millersburg, Pennsylvania:

We have audited the accompanying consolidated balance sheet of Mid Penn Bancorp, Inc. and subsidiaries (collectively, "Corporation") as of December 31, 2002 and 2001, and the related consolidated statements of income, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2002. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Mid Penn Bancorp, Inc. and subsidiaries as of December 31, 2002 and 2001, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2002, in conformity with accounting principles generally accepted in the United States of America.

PARENTE RANDOLPH, PC

Savente Sando

Williamsport, Pennsylvania January 16, 2003

# Mid Penn Bancorp, Inc. Consolidated Balance Sheet

## **DECEMBER 31, 2002 AND 2001**

(Dollars in thousands, except share data)		<u>2002</u>	<u>2001</u>
ASSETS			
Cash and due from banks	\$	8,095	9,028
Interest-bearing balances with other financial institutions	_	65,487	53,042
Available-for-sale investment securities		58,859	55,348
Loans		223,203	205,101
Less:		223,203	203,101
Unearned income		(1,850)	(2,265)
Allowance for loan losses		(3,051)	(2,856)
Net loans		218,302	199,980
Bank premises and equipment, net		3,317	3,395
Foreclosed assets held for sale		781	1,693
Accrued interest receivable		2,007	2,091
Deferred income taxes		456	1,037
Cash surrender value of life insurance		4,743	4,504
		1,237	517
Other assets	\$		
Total Assets	Ф	363,284	330,635
LIABILITIES AND STOCKHOLDERS' EQUITY Deposits:			
Noninterest-bearing demand	\$	28,011	29,226
Interest-bearing demand		33,645	30,795
Money market		40,515	27,734
Savings		26,705	26,398
Time		145,827	139,952
Total Deposits		274,703	254,105
Short-term borrowings		18,156	9,610
Accrued interest payable		1,187	1,292
Other liabilities		1,651	1,344
Long-term debt		32,383	32,568
Total Liabilities		328,080	298,919
Stockholders' Equity:			
Common stock, par value \$1 per share; authorized			
10,000,000 shares; 3,056,501 shares			
issued		3,057	3,057
Additional paid-in capital		20,368	20,368
Retained earnings		10,944	8,880
Accumulated other comprehensive income (loss)		1,357	(56)
Treasury stock at cost (18,622 and 19,065 shares in 2002		1,557	(50)
and 2001, respectively)		(522)	(533)
Stockholders' Equity, Net		35,204	31,716
Total Liabilities and Stockholders' Equity	\$	363,284	330,635
1. 7			

# Mid Penn Bancorp, Inc. Consolidated Statement of Income

# FOR YEARS ENDED DECEMBER 31, 2002, 2001 AND 2000

(Dollars in thousands, except share data)		<u>2002</u>	<u>2001</u>	<u>2000</u>
INTEREST INCOME	Ф	15.062	16.240	15.760
Interest and fees on loans	\$	15,863	16,340	15,769
Interest on interest-bearing balances  Interest and dividends on investment securities:		2,703	3,092	2,306
		659	1 240	2 204
U.S. Treasury and government agencies			1,349	2,284
State and political subdivision obligations, tax-exempt		2,001	1,806	1,475
Other securities		79	193	219
Interest on federal funds sold and securities purchased		47	0.4	0
under agreement to resell		47	84	22.053
Total interest income		21,352	22,864_	22,053
INTEREST EXPENSE				
Interest on deposits		7,807	9,192	8,958
Interest on short-term borrowings		50	441	879
Interest on long-term debt		2,069	2,102	1,618
Total Interest Expense		9,926	11,735	11,455
•				
Net Interest Income		11,426	11,129	10,598
PROVISION FOR LOAN LOSSES		425	500	325
Net Interest Income After Provision for Loan Losses		11,001	10,629	10,273
NONINTEREST INCOME				
Trust department income		188	158	203
Service charges on deposits		1,053	921	590
Investment securities gains (losses), net		60	(14)	(4)
Gain on sale of loans		51	16	31
Income on cash surrender value of life insurance		239	216	198
Other income		431	548_	538
Total Noninterest Income		2,022	1,845_	1,556
NONINTEREST EXPENSE				
Salaries and employee benefits		3,978	4,012	3,790
Occupancy expense, net		384	392	364
Equipment expense		514	461	481
Pennsylvania bank shares tax expense		259	262	271
FDIC insurance premium		46	44	45
Marketing and advertising		115	127	144
Loss on mortgage loan sales		79	125	19
Other real estate expense		294	43	11
Other expenses		1,589	1,560	1,531
Total Noninterest Expense		7,258	7,026	6,656
Total Nominerest Expense				
INCOME BEFORE PROVISION FOR INCOME TAXES		5,765	5,448	5,173
Provision for income taxes		1,270_	1,218	1,225
Net Income	\$	4,495	4,230	3,948
Earnings Per Share	\$	1.48	1.39	1.30
Weighted Average Number of Shares Outstanding		3,036,508	3,038,859	3,036,007

## Mid Penn Bancorp, Inc. Consolidated Statement of Changes in Stockholders' Equity

## FOR YEARS ENDED DECEMBER 31, 2002, 2001 AND 2000

(Dollars in thousands, except share data)

				Accumulated		
		Additional		Other		
	Common	Paid-in			Treasury	
	Stock	<u>Capital</u>	<u>Earnings</u>	Income (Loss)	Stock	<u>Total</u>
Balance, December 31, 1999 \$	3,057	20,368	5,557	(1,861)	(556)	26,565
Comprehensive income:						
Net income	0	0	3,948	0	0	3,948
Change in net unrealized gain (loss) on securities						
available for sale, net of reclassification						
adjustment and tax effects	0	0	0	1,517	0	1,517
Total comprehensive income						5,465_
Cash dividends (\$ .80 per share, historical)	0	0	(2,427)	0	0	(2,427)
Sale of treasury stock (939 shares)	0	0	0	0	23	23
Balance, December 31, 2000	3,057	20,368	7,078	(344)	(533)	29,626
Comprehensive income:						
Net income	0	0	4,230	0	0	4,230
Change in net unrealized gain (loss) on securities						
available for sale, net of reclassification						
adjustment and tax effects	0	0	0	288	0	288_
Total comprehensive income						4,518
Cash dividends (\$ .80 per share, historical)	0	0	(2,428)	0	0	(2,428)
Sale of treasury stock (8 shares)	0	0	0	0	0	0
Balance, December 31, 2001	3,057	20,368	8,880	(56)	(533)	31,716
Comprehensive income:						
Net income	0	0	4,495	0	0	4,495
Change in net unrealized gain (loss) on securities						
available for sale, net of reclassification						
adjustment and tax effects	0	0	0	1,413	0	1,413
Total comprehensive income						5,908
Cash dividends (\$ .80 per share, historical)	0	0	(2,431)	0	0	(2,431)
Sale of treasury stock (443 shares)	0	0	0	0	11	11
Balance, December 31, 2002 \$	3,057	20,368	10,944	1,357	_(522)_	35,204

## Mid Penn Bancorp, Inc. Consolidated Statement of Cash Flows

# FOR YEARS ENDED DECEMBER 31, 2002, 2001 AND 2000 (Dollars in thousands)

(Donars in thousands)	,	2002	<u>2001</u>	<u>2000</u>
Operating Activities:	Ф	4.405	4.220	2.040
Net income	\$	4,495	4,230	3,948
provided by operating activities:		125	500	225
Provision for loan losses		425	500	325
Depreciation		340	336	369
Increase in cash surrender value of life insurance		(239)	(216)	(198)
Investment securities (gains) losses, net		(60)	14	4
Loss (gain) on sale of foreclosed assets		54	(16)	(40)
Gain on sale of loans		(51)	(16)	(31)
Deferred income taxes		(147)	(116)	(176)
Change in accrued interest receivable		84	411	(382)
Change in other assets		(712)	(86)	(77)
Change in accrued interest payable		(105)	(254)	344
Change in other liabilities		307	319_	126
Net Cash Provided By Operating Activities Investing Activities:		4,391	5,106	4,212
Net increase in interest-bearing balances	(1	2,445)	(10,666)	(7,806)
Proceeds from the maturity of investment securities		8,163	23,455	4,042
Proceeds from the sale of investment securities		3,176	11,284	3,515
Purchases of investment securities		2,657)	(15,780)	(15,047)
Proceeds from sale of loans	(1	983	1,128	3,622
Net increase in loans	(1	9,969)	(21,884)	(15,558)
Net purchases of bank premises and equipment	(1	(262)	(21,864) $(150)$	(643)
Proceeds from the sale of foreclosed assets		1,311	81	68
Capitalized additions - foreclosed assets		(163)	0	0
Net Cash Used In Investing Activities	(3	1,863)	$\frac{0}{(12,532)}$	$\frac{0}{(27,807)}$
Financing Activities:	_(-	<del>-,</del>	(,)	(=1,001)
Net increase in deposits	2.	0,598	22,697	13,568
Net increase (decrease) in short-term borrowings		8,546	(13,128)	(1,898)
Cash dividends paid		2,431)	(2,428)	(2,427)
Long-term debt repayment	(	(185)	(1,673)	(2,159)
Sale of treasury stock		11	(1,075)	23
Long-term borrowings		0	5,000	15,000
Net Cash Provided By Financing Activities	2	6,539	10,468	22,107
Net Cash Hovided by Financing Activities		0,339	_10,408_	_22,107
Net (decrease) increase in cash and due from banks		(933)	3,042	(1,488)
Cash and due from banks at January 1		9,028	5,986	7,474
Cash and due from banks at December 31	\$	8,095	9,028	5,986
Supplemental Disclosures of Cash Flow Information:				
Interest paid	\$ 1	0,031	11,989	11,111
Income taxes paid	\$	1,427	1,250	1,355
Supplemental Noncash Disclosures:				
Loan charge-offs	\$	302	489	74
Transfers to foreclosed assets held for sale		290	1,688	35

## Notes to Consolidated Financial Statements for 2002 Report

#### (1) Basis of Presentation

The accompanying consolidated financial statements include the accounts of Mid Penn Bancorp, Inc. and its wholly-owned subsidiaries Mid Penn Bank ("Bank"), Mid Penn Investment Corporation and Mid Penn Insurance Services, LLC, (collectively, "MPB"). All significant intercompany balances and transactions have been eliminated in consolidation.

### (2) Nature of Business

The Bank engages in a full-service commercial banking and trust business, making available to the community a wide range of financial services, including, but not limited to, installment loans, mortgage and home equity loans, secured and unsecured commercial and consumer loans, lines of credit, construction financing, farm loans, community development loans, loans to non-profit entities and local government loans and various types of time and demand deposits, including but not limited to, checking accounts, savings accounts, clubs, money market deposit accounts, certificates of deposit and IRAs. In addition, the Bank provides a full range of trust services through its Trust Department. Deposits are insured by the Federal Deposit Insurance Corporation (FDIC) to the extent provided by law.

The financial services are provided to individuals, partnerships, non-profit organizations and corporations through its eleven offices located in the northern portion of Dauphin County, Swatara Township in the lower portion of Dauphin County, the southern portion of Northumberland County, the western portion of Schuylkill County and Hampden Township in Cumberland County.

Mid Penn Investment Corporation is engaged in investing activities.

Mid Penn Insurance Services, LLC provides a range of personal and investment insurance products.

### (3) Summary of Significant Accounting Policies

The accounting and reporting policies of MPB conform with accounting principles generally accepted in the United States of America and to general practice within the financial industry. The following is a description of the more significant accounting policies.

## (a) Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses and the valuation of real estate acquired through, or in lieu of, foreclosure in settlement of debt.

While management uses available information to recognize losses on loans and foreclosed assets, future additions to the allowances may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowances for loan losses and foreclosed assets. Such agencies may require the Bank to recognize changes to the allowances based on their judgments about information available to them at the time of their examination. Because of these factors, it is reasonably possible that the allowance for loan losses may change materially in the near term.

## (b) Investment Securities

Investments are accounted for as follows:

<u>Available-for-Sale Securities</u> - includes debt and equity securities. Such securities are reported at fair value, with unrealized holding gains and losses excluded from earnings and reported, net of deferred income taxes, as a component of other accumulated income (loss) within stockholders' equity.

## (c) Loans

Interest on loans is recognized on a method which approximates a level yield basis over the life of the loans. The accrual of interest on loans, including impaired loans, is discontinued when principal or interest has consistently been in default for a period of 90 days or more, or because of a deterioration in the financial condition of the borrower, payment in full of principal or interest is not expected. Interest income is subsequently recognized only to the extent cash payments are received. The placement of a loan on the nonaccrual basis for revenue recognition does not necessarily imply a

#### Notes to Consolidated Financial Statements (cont'd)

potential charge-off of loan principal. Loan origination fees and certain direct origination costs are capitalized and recognized as an adjustment of the yield of the related loan.

#### (d) Allowance for Loan Losses

The Bank's methodology for determining the allowance for loan losses establishes both a specific and a general component. The specific portion of the allowance represents the results of analysis of individual "watch list" loans (commercial, residential and consumer loans) as well as pools of consumer loans within the portfolio. The individual commercial loans are risk rated with specific attention to estimated loss exposure. Historical loan loss rates are applied to "problem" consumer credits, adjusted to reflect current conditions.

Specific regular reviews of credits exceeding \$500,000 are performed to monitor the major portfolio risk. The Bank analyzes all commercial loans in excess of \$10,000 that are rated as watch list credits. Potential credit problems are monitored to determine whether specific loans are impaired, with impairment normally measured by reference to borrowers' collateral values and cash flows.

The general portion of the allowance for loan losses represents the results of measuring potential losses inherent in the portfolio that are not identified in the specific allowance analysis. This general portion is analyzed by assessing changes in the Bank's underwriting criteria, growth and/or changes in the mix of loans originated, industry concentrations and evaluations, lending management changes, comparisons of certain factors to peer group banks and changes in economic conditions.

Management believes the allowance for loan losses is adequate. Identification of specific losses is an ongoing process using available information. Specifically, quarterly management meetings to review "problem" loans are utilized to determine a plan for collection and, if necessary, a recommendation to the Board for loss. Future additions to the loan loss reserve via loan loss provisions will be made based on identified changes in the above factors coupled with loss experience.

Various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses. These agencies may require the Bank to recognize changes to the allowance based on their judgment about information available to them at the time of their examinations. In addition, the Bank's auditors also review the Bank's methodology utilized in determining the adequacy of the loan loss reserve.

## (e) Bank Premises and Equipment

Bank premises and equipment are stated at cost less accumulated depreciation. Depreciation is provided on the straight-line basis. Maintenance and repairs are charged to expense when incurred. Gains and losses on dispositions are reflected in current operations.

#### (f) Foreclosed Assets Held for Sale

Foreclosed assets held for sale consist of real estate acquired through, or in lieu of, foreclosure in settlement of debt and are recorded at fair value at the date of transfer. Any valuation adjustments required at the date of transfer are charged to the allowance for loan losses. Subsequent to acquisition, foreclosed assets are carried at the lower of cost or fair value less costs of disposal, based upon periodic evaluations that consider changes in market conditions and development and disposition costs. Operating results from assets acquired in satisfaction of debt, including rental income less operating costs and gains or losses on the sale of or the periodic evaluation of foreclosed assets, are recorded in noninterest expense.

#### (g) Income Taxes

Certain items of income and expense are recognized in different accounting periods for financial reporting purposes than for income tax purposes. Deferred income tax assets and liabilities are provided in recognition of these timing differences at currently enacted income tax rates. As changes in tax laws or rates are enacted, deferred income tax assets and liabilities are adjusted through the provision for income taxes.

## (h) Marketing and Advertising Costs

Marketing and advertising costs are expensed as incurred and were \$115,000 in 2002, \$127,000 in 2001 and \$144,000 in 2000.

### Notes to Consolidated Financial Statements (cont'd)

#### (i) Benefit Plans

A funded contributory profit-sharing plan is maintained for substantially all employees. The cost of the Bank's profit-sharing plan is charged to current operating expenses and is funded annually. In addition to providing a profit-sharing plan, the Bank provides under certain circumstances, postretirement health care and group life insurance coverage. Substantially all of the Bank's employees may become eligible for those benefits if they continue working for the Bank until retirement age. The Bank currently does not offer postemployment benefits.

The Bank also has a defined benefit retirement bonus plan for qualified members of the Board of Directors who either voluntarily retire from service or attain mandatory retirement age (age 70). The benefit is based on years of service of board membership.

### (j) Trust Assets and Income

Assets held by the Bank in a fiduciary or agency capacity for customers of the Trust Department are not included in the consolidated financial statements since such items are not assets of the Bank. Trust income is recognized on the cash basis which is not materially different than if it were reported on the accrual basis.

## (k) Earnings Per Share

Earnings per share is computed by dividing net income by the weighted average number of common shares outstanding during each of the years presented giving retroactive effect to stock dividends and stock splits. MPB's basic and diluted earnings per share are the same since there are no potentially dilutive securities outstanding.

## (1) Statement of Cash Flows

For purposes of cash flows, MPB considers cash and due from banks to be cash equivalents.

#### (m) Reclassifications

Certain prior year amounts have been reclassified to conform to the current year's classifications.

#### (4) Comprehensive Income

The components of other comprehensive income (loss) and related tax effects are as follows:

(Dollars in thousands)	Years Ended December 31,		
	<u>2002</u>	<u>2001</u>	<u>2000</u>
Unrealized holding gains on available-for-sale securities\$	2,193	422	2,296
Less reclassification adjustment for (gains) losses realized in income	(60)	14	4
Net unrealized gains	2,133	436	2,300
Income tax expense	(720)	(148)	(783)
Net\$	1,413	288	1,517

## (5) Restrictions on Cash and Due from Bank Accounts

The Bank is required to maintain reserve balances with the Federal Reserve Bank of Philadelphia. The amount of those required reserve balances were \$500,000 at December 31, 2002 and \$2,554,000 at December 31, 2001.

## (6) <u>Investment Securities</u>

At December 31, 2002 and 2001, amortized cost, fair value, and unrealized gains and losses on investment securities are as follows:

(Dollars in Thousands) December 31, 2002	Amortized Cost	Unrealized <u>Gains</u>	Unrealized Losses	Fair <u>Value</u>
Available-for-sale securities:				
U.S. Treasury and U.S.				
government agencies	\$ 9,538	291	0	9,829
Mortgage-backed U.S.				
government agencies	5,512	134	9	5,637
State and political				
subdivision obligations	39,388	1,647	14	41,021
Restricted equity securities	2,372_	0_	0_	2,372
	\$ 56,810	2,072	23	58,859

### Notes to Consolidated Financial Statements (cont'd)

(Dollars in Thousands)		Amortized	Unrealized	Unrealized	Fair
December 31, 2001		Cost	<u>Gains</u>	<u>Losses</u>	<u>Value</u>
Available-for-sale securities:					
U.S. Treasury and U.S.					
government agencies	\$	9,028	102	96	9,034
Mortgage-backed U.S.					
government agencies		4,674	59	0	4,733
State and political					
subdivision obligations		39,760	439	588	39,611
Restricted equity securities		1,970_	0	0	1,970
	\$	55,432	600	684	55,348
	Ψ	=======================================			

Estimated fair values of debt securities are based on quoted market prices, where applicable. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments, adjusted for differences between the quoted instruments and the instruments being valued.

Restricted equity securities consist of stock in the Federal Home Loan Bank of Pittsburgh and Atlantic Central Bankers Bank and do not have a readily determinable fair value for purposes of SFAS No. 115, because their ownership is restricted and they lack a market. Therefore, these securities are classified as restricted investment securities, carried at cost, and evaluated for impairment.

Investment securities having a fair value of \$26,909,000 at December 31, 2002 and \$31,381,000 at December 31, 2001, were pledged to secure public deposits and other borrowings.

Net gains (losses) from such sales of investment securities, as determined on the basis of specific identification of the adjusted cost of each security sold, amounted to \$60,000 in 2002, (\$14,000) in 2001 and (\$4,000) in 2000. The proceeds from sales of investment securities were \$3,176,000 in 2002, \$11,284,000 in 2001 and \$3,515,000 in 2000.

The following is a schedule of the maturity distribution of investment securities at amortized cost and fair value at December 31, 2002 and 2001:

		December	31, 2002	December 31, 2001		
(Dollars in thousands)		Amortized	Fair	Amortized	Fair	
		Cost	<u>Value</u>	<u>Cost</u>	<u>Value</u>	
Due in 1 year or less	\$	3,264	3,280	407	415	
Due after 1 year but within 5 years		9,802	10,269	8,201	8,384	
Due after 5 years but within 10 years		9,978	10,453	9,727	9,833	
Due after 10 years	_	25,882	26,848	30,453	30,013	
		48,926	50,850	48,788	48,645	
Mortgage-backed securities		5,512	5,637	4,674	4,733	
Restricted equity securities	_	2,372	2,372	1,970	1,970	
	\$	56,810	58,859	55,432	_55,348	

#### (7) Loans

A summary of loans at December 31, 2002 and 2001 is as follows:

#### (Dollars in thousands)

	<u>2002</u>	<u>2001</u>
Commercial real estate, construction and land development	\$ 146,325	130,913
Commercial, industrial and agricultural	22,398	23,107
Real estate - residential	41,502	38,349
Consumer	_12,978	12,732
	\$ 223,203	205,101

Net unamortized loan fees of \$443,000 in 2002 and \$398,000 in 2001 were deducted from loans.

#### Notes to Consolidated Financial Statements (cont'd)

Loans to Bank executive officers, directors, and corporations in which such executive officers and directors have beneficial interests as stockholders, executive officers, or directors aggregated approximately \$1,935,000 at December 31, 2002 and \$1,580,000 at December 31, 2001. New loans extended were \$177,000 in 2002 and \$497,000 in 2001. Net draws on these loans exceeded repayments by \$178,000 in 2002 and \$335,000 in 2001. These loans were made on substantially the same basis, including interest rates and collateral as those prevailing for comparable transactions with other borrowers at the same time.

## (8) Allowance for Loan Losses

Changes in the allowance for loan losses for the years 2002, 2001, and 2000 are summarized as follows:

#### (Dollars in thousands)

<u>2002</u>	<u>2001</u>	<u>2000</u>
\$ 2,856	2,815	2,505
425	500	325
(302)	(489)	(74)
72	30	59
\$ 3,051	<u>2,856</u>	2,815
\$ \$	\$ 2,856 425 (302) 72	425 500 (302) (489) 72 30

The recorded investment in loans that are considered impaired amounted to \$1,077,000 and \$1,686,000 (all in nonaccrual) on December 31, 2002 and December 31, 2001, respectively. By definition, impairment of a loan is considered when, based on current information and events, it is probable that all amounts due will not be collected according to the contractual terms of the loan agreement. The allowance for loan losses related to loans classified as impaired amounted to approximately \$425,000 at December 31, 2002 and \$125,000 at December 31, 2001. Impaired loans of approximately \$743,000 at December 31, 2001 have no related allowance. The average balances of these loans amounted to approximately \$1,361,000, \$1,293,000 and \$752,000 for the years 2002, 2001 and 2000, respectively. The Bank recognizes interest income on impaired loans on a cash basis. The following is a summary of cash receipts on these loans and how they were applied in 2002, 2001 and 2000.

#### (Dollars in thousands)

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Cash receipts applied to reduce principal balance	\$ 122	238	520
Cash receipts recognized as interest income	1	31	36
Total cash receipts	\$ 123	269	556

Loans which were past due 90 days or more for which interest continued to be accrued amounted to approximately \$350,000 at December 31, 2002 and \$828,000 at December 31, 2001. The Bank has no commitments to loan additional funds to borrowers with impaired or nonaccrual loans.

## (9) Bank Premises and Equipment

At December 31, 2002 and 2001, bank premises and equipment are as follows:

(Dollars in thousands)	<u>2002</u>	<u>2001</u>
Land	\$ 838	822
Buildings	3,976	3,938
Furniture and fixtures	3,716	3,517
	8,530	8,277
Less accumulated depreciation	5,213	4,882
	\$ 3,317	3,395

Depreciation expense was \$340,000 in 2002, \$336,000 in 2001 and \$369,000 in 2000.

## (10) Deposits

At December 31, 2002 and 2001, time deposits in denominations of \$100,000 or more amounted to \$24,831,000 and \$24,341,000 respectively. Interest expense on such certificates of deposit amounted to approximately \$1,112,000, \$1,454,000 and \$1,211,000 for the years ended December 31, 2002, 2001 and 2000, respectively. Time deposits at December 31, 2002, mature as follows: (in thousands) 2003, \$62,026; 2004, \$32,484; 2005, \$25,288; 2006, \$6,106; 2007, \$3,537; thereafter, \$16,386. Deposits and other funds from related parties held by MPB at December 31, 2002 and 2001 amounted to approximately \$5,807,000 and \$4,307,000, respectively.

#### Notes to Consolidated Financial Statements (cont'd)

### (11) Short-term Borrowings

Short-term borrowings as of December 31, 2002 and 2001 consisted of:

(Dollars in thousands)	<u>2002</u>	<u>2001</u>
Federal funds purchased	\$ 14,200	5,800
Repurchase agreements	2,550	2,666
Treasury, tax and loan note	1,058	196
Due to broker	348	948
	\$ 18,156	9,610

Federal funds purchased represent overnight funds. Securities sold under repurchase agreements generally mature between one day and one year. Treasury, tax and loan notes are open-ended interest bearing notes payable to the U.S. Treasury upon call. All tax deposits accepted by the Bank are placed in the Treasury note option account. The due to broker balance represents previous day balances transferred from deposit accounts under a sweep account agreement. The Bank also has unused lines of credit with several banks amounting to \$1 million dollars at December 31, 2002.

## (12) Long-term Debt

The Bank is a member of the Federal Home Loan Bank of Pittsburgh (FHLB) and through its membership, the Bank can access a number of credit products which are utilized to provide various forms of liquidity. As of December 31, 2002, the Bank had long-term debt in the amount of \$32,383,000 outstanding to the FHLB consisting of a \$5,000,000 3 year fixed rate advance at 5.20% which will mature on March 12, 2004; a \$5,000,000 bullet loan at 6.55% which will mature on November 24, 2003; a \$283,000 10 year amortizing advance at 7.30% which will mature April 5, 2004; a \$5,000,000 7 year fixed rate advance at 6.21% convertible at FHLB's option to a LIBOR adjustable rate after 3 years which will mature November 30, 2006; a \$5,000,000 10 year fixed rate advance at 6.42% convertible at FHLB's option to a LIBOR adjustable rate after 5 years which matures December 3, 2009; a \$1,000,000 10 year fixed rate advance with an interest rate of 7.24% which matures December 17, 2009; a \$5,000,000 10 year fixed rate advance with an interest rate of 7.24% which matures December 17, 2009; a \$5,000,000 10 year fixed rate advance at 6.71% convertible at FHLB's option to a LIBOR adjustable rate after 2 years which is due January 14, 2010; a \$5,000,000 10 year fixed rate advance at 6.71% convertible at FHLB's option to a LIBOR adjustable rate after 3 years which is due February 22, 2010; and a \$100,000 amortizing loan at a rate of 6.71% which matures February 22, 2027. The aggregate amounts of maturities of long-term debt subsequent to December 31, 2002 are \$5,199,000 (2003), \$5,088,000 (2004), \$2,000 (2005), \$5,002,000 (2006), \$17,092,000 thereafter.

Most of the Bank's investments and mortgage loans are pledged to secure FHLB borrowings.

## (13) Benefit Plans

#### (a) <u>Profit-Sharing</u>

The Bank has a funded contributory profit-sharing plan covering substantially all employees. The Bank's contribution to the plan was \$353,000 for 2002, \$362,000 for 2001 and \$361,000 for 2000.

## (b) Health Insurance

For full-time employees who retire after at least 20 years of service, the Bank will pay premiums for major medical insurance (as provided to active employees) for a period ending on the earlier of the date the participant obtains other employment where major medical coverage is available or the date of the participant's death; however, payment of medical premiums by the Bank will cease after five years. If the retiree becomes eligible for Medicare within the five year period beginning on his/her retirement date, the Bank may pay, at its discretion, premiums for 65 Special coverage or a similar supplemental coverage. After the five year period has expired, all Bank-paid benefits cease; however, the retiree may continue coverage through the Bank at his/her own expense.

## (c) Life Insurance

For full-time employees who retire after at least 20 years of service, the Bank will provide term life insurance. The amount of coverage prior to age 65 will be three times the participant's annual salary at retirement or \$50,000, whichever is less. After age 65, the life insurance coverage amount will decrease by 10% per year, subject to a minimum amount of \$2,000.

## Notes to Consolidated Financial Statements (cont'd)

The following tables provide a reconciliation of the changes in the plans' health and life insurance benefit obligations and fair value of plan assets for the years ended December 31, 2002 and 2001 and a statement of the funded status at December 31, 2002 and 2001:

(Dollars in thousands)		<u>2002</u>		<u>2001</u>		
Change in benefit obligations:	Φ.	255		2.5.4		
Benefit obligations, January 1	\$	377		354		
Service cost		24		20		
Interest cost.		28		24		
Actuarial loss (gain)		45		(3)		
Benefit payments		(24)		(18)		
Benefit obligations, December 31	\$ =	450				
Change in fair value of plan assets:						
Fair value of plan assets, January 1	\$	0		0		
Employer contributions	Ψ	24		18		
Benefit payments		(24)		(18)		
Fair value of plan assets, December 31		0		0		
Tun value of plan assets, December 31	=					
		Decem	nber 3	31,		
		<u>2002</u>		<u>2001</u>		
Funded status:						
Excess of the benefit obligation over the value of plan assets	\$	(450)		(377)		
Unrecognized transition obligation		147		162		
Unrecognized gain		(101)		(150)		
Net amount recognized	\$_	(404)		(365)		
Amount recognized in the consolidated balance sheet at December 31, 20	02 a	nd 2001 is	as fol	llows:		
(Dollars in thousands)		2002		2001		
Accrued benefit liability	\$	(404)		(365)		
11001000 00110110 11001110j	Ψ=	(101)				
The components of net periodic postretirement benefit cost for 2002, 200	1 an	d 2000 are	as fol	llows:		
(Dollars in thousands)						
		<u>2002</u>		<u>2001</u>		<u>2000</u>
Service cost	\$	24		20		18
Interest cost		28		24		22
Amortization of transition obligation		15		15		15
Amortization of net gain		(4)		(7)		(8)
Net periodic postretirement benefit cost		63		52		47
* *	=				-	

Assumed health care cost trend rates have a significant effect on the amounts reported for the postretirement medical benefits plan. A one-percentage-point change in assumed health care cost trend rates would have the following effect:

(Dollars in thousands)	One-Percentage Point		
		<u>Increase</u>	<u>Decrease</u>
Effect on total of service and interest cost components	\$	7	6
Effect on postretirement benefit obligation	\$	50	42

Assumptions used in the measurement of MPB's benefit obligations at December 31, 2002 and 2001 are as follows:

Weighted-average	assumptions:
Discount anto	

Discount rate	6.75%
Rate of compensation increase	5.00%

For measurement purposes, no change in the per capita cost of covered health care benefits was assumed for 2003. The rate was assumed to be 6 percent for 2003 and remain at that level thereafter.

## (d) Retirement Plan

The Bank has an unfunded defined benefit retirement plan for directors with benefits based on years of service. The adoption of this plan generated unrecognized prior service cost of \$274,000 which is being amortized based on the expected future years of service of active directors.

The following tables provide a reconciliation of the changes in the plan's benefit obligations and fair value of plan assets for the years ended December 31, 2002 and 2001 and a statement of the funded status at December 31, 2002 and 2001:

(Dollars in thousands)	December 31,			
		2002	<u>2001</u>	
Change in benefit obligations:				
Benefit obligations, January 1	\$	502	455	
Service cost		23	21	
Interest cost		35	32	
Actuarial (gain) loss		(1)	3	
Change in assumptions		13	0	
Benefit payments		(9)	(9)	
Benefit obligations, December 31	\$	563	502	
Change in fair value of plan assets:	¢.	0	0	
Fair value of plan assets, January 1	\$	0 9	0	
Employer contributions		9	9	
Benefit payments	Ф	(9)	(9)	
Fair value of plan assets, December 31	\$			
Funded status:				
Excess of the benefit obligation over the value of plan assets	\$	(563)	(502)	
Unrecognized prior-service cost		79	104	
Unrecognized loss (gain)		1	(11)	
Net amount recognized	\$	(483)	(409)	
Amounts recognized in the consolidated balance sheet at December 31	, 2002	2 and 2001 a	re as follows:	
(Dollars in thousands)		2002	2001	
Accrued benefit liability	\$	(489)	(426)	
Intangible asset	,	6	17	
Net amount recognized.	\$	(483)	(409)	
The components of net periodic pension cost for 2002, 2001 and 2000	are as	follows:		
(Dollars in thousands)		2002	2001	2000
Service cost	\$	23	21	20
Interest cost	,	35	32	28
Amortization of prior-service cost		26	26	26
Net periodic pension cost	\$	84	79	74
T T T T T T T T T T T T T T T T T T T	-			

Assumptions used in the measurement of MPB's benefit obligations at December 31, 2002 and 2001 are as follows:

Weighted-average	assumptions:
Discount moto	

Discount rate	6.75%
Change in consumer price index	4 00%

The Bank is the owner and beneficiary of insurance policies on the lives of the executive officers and directors which informally fund certain benefit obligations. The aggregate cash surrender value of these policies was approximately \$1,670,000 and \$1,585,000 at December 31, 2002 and 2001, respectively.

## (e) Deferred Compensation Plans

The Bank has an executive deferred compensation plan which allows an executive officer to defer bonus compensation for a specified period in order to provide future retirement income. At December 31, 2002 and 2001, the Bank has accrued a liability of approximately \$56,000 and \$33,000, respectively, for this plan.

The Bank also has a directors' deferred compensation plan which allows directors to defer receipt of monthly fees for a specified period in order to provide future retirement income. At December 31, 2002 and 2001, the Bank has accrued a liability of approximately \$117,000 and \$92,000, respectively, for this plan.

The Bank is the owner and beneficiary of insurance policies on the lives of the participating executive officer and directors which informally fund the benefit obligations. The aggregate cash surrender value of these policies was approximately \$1,362,000 and \$1,296,000 at December 31, 2002 and 2001, respectively.

## (f) Salary Continuation Agreement

The Bank maintains a Salary Continuation Agreement (Agreement) for an executive officer. The Agreement provides the executive officer with a fixed annual benefit. The benefit is payable beginning at age 65 for a period of 15 years. If the executive officer terminates employment before the normal retirement date for reasons other than death, the annual benefit payable will be based on the vesting schedule as defined in the Agreement. Upon death or a change in control of the Bank, the executive officer or his beneficiary is entitled to the full fixed annual benefit. At December 31, 2002 and 2001, the Bank has accrued a liability of approximately \$100,000 and \$72,000, respectively, for the Agreement. The expense related to the Agreement was \$28,000 for 2002, \$26,000 for 2001 and \$24,000 for 2000.

The Bank is the owner and beneficiary of an insurance policy on the life of the participating executive officer which informally funds the benefit obligation. The aggregate cash surrender value of this policy was approximately \$802,000 and \$760,000 at December 31, 2002 and 2001, respectively.

### (g) Employee Stock Ownership Plan

The Bank has an Employee Stock Ownership Plan (ESOP) covering substantially all employees. Contributions to the ESOP are made at the discretion of the Board of Directors. Total expense related to the Bank's contribution to the ESOP for 2002, 2001 and 2000 was \$118,000, \$121,000 and \$118,000, respectively. The ESOP held 21,496 and 15,889 shares of MPB stock as of December 31, 2002 and December 31, 2001, respectively, all of which were allocated to plan participants. Shares held by the ESOP are considered outstanding for purposes of calculating earnings per share. Dividends paid on shares held by the ESOP are charged to retained earnings.

## (h) Other

At December 31, 2002 and 2001, the Bank had a Split Dollar Life Insurance arrangement with two executives for which the aggregate cash surrender value is approximately \$909,000 and \$863,000, respectively.

## (14) Federal Income Taxes

The following temporary differences gave rise to the deferred tax asset at December 31, 2002 and 2001:

(Dollars in thousands)	<u>2002</u>	<u>2001</u>
Deferred tax assets:		
Allowance for loan losses	\$ 883	817
Benefit plans	390	328
Nonaccrual interest	75	42
Other items	63	61
Unrealized losses on securities	-	29
Total	\$ 1,411	1,277

### Notes to Consolidated Financial Statements (cont'd)

(Dollars in thousands)		<u>2002</u>	<u>2001</u>	
Deferred tax liabilities:				
Depreciation	\$	(93)	(90)	
Loan fees		(132)	(128)	
Bond accretion		(31)	(22)	
Unrealized gain on securities		(699)		
Total	\$	(955)	(240)_	
Deferred tax asset, net	\$	456	_1,037_	
The provision for income taxes consists of the following:				
(Dollars in thousands)		<u>2002</u>	<u>2001</u>	<u>2000</u>
Current provision	\$	1,417	1,334	1,401
Deferred provision		(147)_	(116)_	(176)_
Provision for income taxes	\$	1,270	1,218	1,225
A reconciliation of income tax at the statutory rate to MPB's effective	rate is a	s follows:		
(Dollars in thousands)		<u>2002</u>	<u>2001</u>	<u>2000</u>
Provision at the expected statutory rate	\$	1,960	1,852	1,759
Effect of tax-exempt income		(824)	(753)	(633)
Nondeductible interest		73	83	69
Other items		61_	36_	30_
Provision for income taxes	\$	1,270	1,218	1,225

## (15) Regulatory Matters

The Bank is subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. The regulations require the Bank to meet specific capital adequacy guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Bank's capital classification is also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of Tier I capital (as defined in the regulations) to total average assets (as defined), and minimum ratios of Tier I and total capital (as defined) to risk-weighted assets (as defined). To be considered adequately capitalized (as defined) under the regulatory framework for prompt corrective action, the Bank must maintain minimum Tier I leverage, Tier I risk-based and total risk-based ratios as set forth in the table. The Bank's actual capital amounts and ratios are also presented in the table.

(Dollars in thousands)					To Be Well	Capitalized
As of December 31, 2002:	Capital Adequacy			Under Prompt Corrective		
	Act	tual	Rec	luired	Action P	rovisions:
	<u>Amour</u>	<u>nt Ratio</u>	<u>Amou</u>	nt Ratio	Amou	nt Ratio
Tier I Capital (to Average Assets)	\$ 25,235	7.4%	13,712	4.0%	17,140	5.0%
Tier I Capital (to Risk Weighted Assets)	25,235	10.4%	9,754	4.0%	14,630	6.0%
Total Capital (to Risk Weighted Assets)	28,283	11.6%	19,507	8.0%	24,384	10.0%
As of December 31, 2001:						
Tier I Capital (to Average Assets)	\$ 23,246	7.4%	12,650	4.0%	15,812	5.0%
Tier I Capital (to Risk Weighted Assets)	23,246	10.4%	8,971	4.0%	13,457	6.0%
Total Capital (to Risk Weighted Assets)	26,050	11.6%	17,942	8.0%	22,428	10.0%

As of December 31, 2002, the Bank's capital ratios are well in excess of the minimum and well-capitalized guide lines and MPB's capital ratios are in excess of the Bank's capital ratios.

### Notes to Consolidated Financial Statements (cont'd)

## (16) Concentration of Risk and Off-Balance Sheet Risk

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and financial standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheet.

The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies but may include accounts receivable, inventory, property, plant, and equipment, and income-producing commercial properties. The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and financial standby letters of credit written is represented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for direct, funded loans.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

Financial standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The term of these financial standby letters of credit is generally one year or less.

As of December 31, 2002, commitments to extend credit amounted to \$42,261,000 and financial standby letters of credit amounted to \$4,579,000.

Significant concentration of credit risk may occur when obligations of the same parties engaged in similar activities occur and accumulate in significant amounts.

In analyzing the Bank's exposure to significant concentration of credit risk, management set a parameter of 10% or more of the Bank's total net loans outstanding as the threshold in determining whether the obligations of the same or affiliated parties would be classified as significant concentration of credit risk. Concentrations by industry, product line, type of collateral, etc., are also considered. U.S. Treasury securities, obligations of U.S. government agencies and corporations, and any assets collateralized by the same were excluded.

As of December 31, 2002, commercial real estate financing was the only similar activity that met the requirements to be classified as a significant concentration of credit risk. However, there is a geographical concentration in that most of the Bank's business activity is with customers located in Central Pennsylvania, specifically within the Bank's trading area made up of Dauphin County, lower Northumberland County, western Schuylkill County and Hampden Township in Cumberland County.

The Bank's highest concentrations of credit are in the areas of commercial real estate office financings and mobile home park land. Outstanding credit to these sectors amounted to \$23,985,000 or 11.0% and \$17,368,000 or 7.9% of net loans outstanding as of December 31, 2002.

## (17) Commitments and Contingencies

## Capital Purchases

The Bank has committed to the purchase of equipment in the amount of approximately \$755,000. Deposits of approximately \$443,000, which are included in other assets in the consolidated balance sheet, have been made at December 31, 2002. The balance of approximately \$312,000 is expected to be funded through operating cash flows.

#### Litigation

MPB is subject to lawsuits and claims arising out of its business. In the opinion of management, after consultation with legal counsel, the ultimate disposition of these matters is not expected to have a material adverse effect on the consolidated financial condition of MPB.

## (18) Parent Company Statements

The condensed balance sheet, statement of income and statement of cash flows for Mid Penn Bancorp, Inc., parent only, are presented below:

CONDENSED	BALANCE	SHEET
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December 31, 2002 and 2001 (Dollars in thousands)

(Dollars in thousands)				
		<u>2002</u>	<u>2001</u>	
ASSETS	Ф	277	252	
Cash	\$	277	253	
Investment in Subsidiaries	\$	34,927 35,204	31,463 31,716	
Total Assets	Ф	33,204		
LIABILITIES AND STOCKHOLDERS' EQUITY				
Stockholders' Equity		35,726	32,249	
Less Treasury Stock		(522)	(533)	
Total Liabilities and Equity	\$	35,204	31,716	
CONDENSED STATEMENT OF INCOME				
For Years Ended December 31, 2002, 2001 and 2000				
(Dollars in thousands)		<u>2002</u>	<u>2001</u>	<u>2000</u>
Dividends from Subsidiaries	\$	2,496	1,544	2,795
Other Income from Subsidiaries		27	25	30
Undistributed Earnings of Subsidiaries		2,051	2,733	1,212
Other Expenses	Ф	(79)	(72)	(89)
Net Income	\$	4,495		3,948
CONDENSED STATEMENT OF CASH FLOWS				
For Years Ended December 31, 2002, 2001 and 2002				
(Dollars in thousands)				
		2002	<u>2001</u>	2000
CASH FLOWS FROM OPERATING ACTIVITIES				
Net Income	\$	4,495	4,230	3,948
Undistributed Earnings of Subsidiaries		(2,051)	(2,733)	(1,212)
Net Cash Provided By Operating Activities			1,497	2,736
CASH FLOWS USED BY INVESTING ACTIVITIES				
Funds used to capitalize Mid Penn Insurance		0	(15)	0
CASH FLOWS FROM FINANCING ACTIVITIES				
Dividends Paid		(2,431)	(2,428)	(2,427)
Sale of Treasury Stock		11	0	23
Net Cash Used By Financing Activities		(2,420)	(2,428)	(2,404)
Net Increase (Decrease) in Cash		24	(946)	332
Cash at Beginning of Period		253	1,199	867
Cash at End of Period	\$	277_	253_	1,199

## (19) Fair Value of Financial Instruments

SFAS No. 107, "Disclosures about Fair Value of Financial Instruments," requires disclosures of fair value information about financial instruments, whether or not recognized in the consolidated balance sheet, for which it is practical to estimate that value. In cases where quoted market values are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets, and in many cases, could not be realized in immediate settlement of the instrument. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of MPB.

## Notes to Consolidated Financial Statements (cont'd)

The following methodologies and assumptions were used to estimate the fair value of MPB's financial instruments:

#### Cash and due from banks:

The carrying value of cash and due from banks is considered to be a reasonable estimate of fair value.

## Interest-bearing balances with other financial institutions:

The estimate of fair value was determined by comparing the present value of quoted interest rates on like deposits with the weighted average yield and weighted average maturity of the balances.

#### Investment securities:

As indicated in Note 6, estimated fair values of investment securities are based on quoted market prices, where applicable. If quoted market prices are not available, fair values are based on quoted market prices for comparable instruments, adjusted for differences between the quoted instruments and the instruments being valued.

#### Loans:

The loan portfolio was segregated into pools of loans with similar economic characteristics and was further segregated into fixed rate and variable rate and each pool was treated as a single loan with the estimated fair value based on the discounted value of expected future cash flows. Fair value of loans with significant collectibility concerns (that is, problem loans and potential problem loans) was determined on an individual basis using an internal rating system and appraised values of each loan. Assumptions regarding problem loans are judgmentally determined using specific borrower information.

#### Deposits:

The fair value for demand deposits (e.g., interest and noninterest checking, savings and money market deposit accounts) are by definition, equal to the amount payable on demand at the reporting date (i.e. their carrying amounts). Fair value for fixed-rate certificates of deposit was estimated using a discounted cash flow calculation by combining all fixed-rate certificates into a pool with a weighted average yield and a weighted average maturity for the pool and comparing the pool with interest rates currently being offered on a similar maturity.

## Short-term borrowings:

Because of time to maturity, the estimated fair value of short-term borrowings approximates the book value.

## Long-term debt:

The estimated fair values of long-term debt was determined using discounted cash flow analysis, based on borrowing rates for similar types of borrowing arrangements.

#### Accrued interest:

The carrying amounts of accrued interest approximates their fair values.

#### Off-balance sheet financial instruments:

There are no unearned fees outstanding on off-balance sheet financial instruments and the fair values are determined to be equal to the carrying values.

The following table summarizes the book value and fair value of financial instruments at December 31, 2002 and 2001.

	Decem	ber 31, 2002	Decembe	er 31, 2001
(Dollars in thousands)	Bool	k Fair	Book	Fair
Financial assets:	<u>Valu</u>	<u>e Value</u>	<u>Value</u>	<u>Value</u>
Cash and due from banks	\$ 8,09	5 8,095	9,028	9,028
Interest-bearing balances	65,48	7 65,487	53,042	53,042
Investment securities	58,85	9 58,859	55,348	55,348
Net loans	218,30	2 234,783	199,980	211,170

	Decem	ber 31, 2002	December 31, 2001		
(Dollars in thousands)	Book	. Fair	Book	Fair	
Financial liabilities:	<u>Value</u>	<u>Value</u>	<u>Value</u>	<u>Value</u>	
Deposits	\$ 274,703	3 280,514	254,105	258,305	
Short-term borrowings	18,150	6 18,156	9,610	9,610	
Long-term debt	32,38	3 35,724	32,568	34,673	
Off-balance sheet financial instruments:					
Commitments to extend credit	\$ 42,26	1 42,261	37,674	37,674	
Financial standby letters of credit	4,579	9 4,579	4,009	4,009	

## (20) Common Stock:

MPB has reserved 50,000 of authorized, but unissued shares of its common stock for issuance under a Stock Bonus Plan (the "Plan"). Shares issued under the Plan are at the discretion of the board of directors.

Under MPB's amended and restated dividend reinvestment plan, (DRIP), two hundred thousand shares of MPB's authorized but unissued common stock are reserved for issuance. The DRIP also allows for voluntary cash payments within specified limits, for the purchase of additional shares.

## (21) Summary of Quarterly Consolidated Financial Data (Unaudited):

The following table presents summarized quarterly financial data for 2002, 2001 and 2000.

(Dollars in Thousands, Except Per Share Data)		2002 Quar	ter Ended	
	Mar. 31	<u>June 30</u>	Sept. 30	Dec. 31
Interest Income	\$ 5,420	5,274	5,379	5,279
Interest Expense	2,511	2,483	2,550	2,382
Net Interest Income	2,909	2,791	2,829	2,897
Provision for Loan Losses	100	100	100	125
Net Interest Income After Provision for Loan Losses	2,809	2,691	2,729	2,772
Other Income	462	454	498	497
Securities Gains	5	0	55	0
Gain on Sale of Loans	0	0	0	51
Other Expenses	1,843	1,910	1,807	1,698
Income Before Income Tax Provision	1,433	1,235	1,475	1,622
Income Tax Provision	327_	259	330	354
Net Income	1,106_	976	1,145	1,268
Earnings Per Share	\$ .36	.32	.38	.42
		2001 Quar	ter Ended	
	Mar. 31	<u>June 30</u>	Sept. 30	Dec. 31
Interest Income	\$ 5,783	5,840	5,671	5,570
Interest Expense	3,147	3,021	2,885	2,682
Net Interest Income	2,636	2,819	2,786	2,888
Provision for Loan Losses	75	75	100	250
Net Interest Income After Provision for Loan Losses	2,561	2,744	2,686	2,638
Other Income	449	444	475	491
Securities Gains (Losses)	(11)	(7)	4	0
Other Expenses	1,737	1,852	1,798	1,639
Income Before Income Tax Provision	1,262	1,329	1,367	1,490
Income Tax Provision	291	312	303	312
Net Income	971	1,017	1,064	1,178
Earnings Per Share	\$ 0.32	0.33	0.35	0.39

## Notes to Consolidated Financial Statements (cont'd)

(Dollars in Thousands, Except Per Share Data)		2000 Quar	ter Ended	
	Mar. 31	June 30	Sept. 30	Dec. 31
Interest Income	\$ 5,230	5,407	5,564	5,852
Interest Expense	2,652	2,743	2,930	3,130
Net Interest Income	2,578	2,664	2,634	2,722
Provision for Loan Losses	75	100	75	75
Net Interest Income After Provision for Loan Losses	2,503	2,564	2,559	2,647
Other Income	414	401	374	371
Securities Losses	0	(4)	0	0
Other Expenses	1,653_	1,684_	1,706	1,613
Income Before Income Tax Provision	1,264	1,277	1,227	1,405
Income Tax Provision	316_	308_	280_	321_
Net Income	948	969	947	1,084_
Earnings Per Share	\$ 0.31	0.32	0.31	0.36

### (22) Recent Accounting Pronouncements:

In June 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 143, "Accounting for Asset Retirement Obligations." It is effective for financial statements issued for fiscal years beginning after June 15, 2002. Earlier application is encouraged. The adoption of this SFAS on January 1, 2003 is not expected to have an impact on MPB's earnings, financial condition or equity.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." The provisions of this SFAS are effective for financial statements issued for fiscal years beginning after December 15, 2001, interim periods within those fiscal years, with earlier application encouraged. The provisions of this SFAS generally are to be applied prospectively. The adoption of this SFAS on January 1, 2002 did not have an impact on MPB's earnings, financial condition or equity.

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections." The provisions of this SFAS related to the rescission of SFAS No. 4 are to be applied in fiscal years beginning after May 15, 2002. Early application of the provisions of this SFAS related to SFAS No. 13 shall be effective for transactions occurring after May 15, 2002. All other provisions of the SFAS shall be effective for financial statements issued on or after May 15, 2002. Early application of the SFAS is encouraged. The adoption of the effective portions of the SFAS did not have an impact on MPB's earnings, financial condition or equity. The adoption of the remaining portions of this SFAS is not expected to have an impact on MPB's earnings, financial condition or equity.

In June 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." The provisions of this SFAS are effective for exit or disposal activities that are initiated after December 31, 2002, with early application encouraged. MPB does not expect the adoption of this Statement to have an impact on its earnings, financial condition or equity.

On October 1, 2002, the FASB issued SFAS No. 147, "Acquisitions of Certain Financial Institutions," effective for all business combinations initiated after October 1, 2002. This Statement addresses the financial accounting and reporting for the acquisition of all or part of a financial institution, except for a transaction between two or more mutual enterprises. Under this SFAS, acquisition of all or part of a financial institution that meets the definition of a business combination shall be accounted for by the purchase method in accordance with SFAS No. 141, "Business Combinations," and SFAS No. 142, "Goodwill and Other Intangible Assets." This SFAS also provides guidance on the accounting for the impairment or disposal of acquired long-term customer-relationship intangible assets (such as depositor- and borrower-relationship intangible assets and credit cardholder intangible assets), including those acquired in transactions between two or more mutual enterprises. The adoption of this SFAS did not have an impact on MPB's earnings, financial condition or equity.

In November 2002, the FASB issued Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of the Indebtedness of Others." This Interpretation clarifies the requirements for a guarantor's accounting for and disclosures of certain guarantees issued and outstanding. This Interpretation requires a guarantor to recognize a liability for the fair value of the obligation it assumes under that guarantee. The initial recognition and initial measurement provisions of the Interpretation are applied on a prospective basis to guarantees issued or modified after December 31, 2002. The Interpretation's disclosure requirements were implemented during the year ended December 31, 2002. The adoption of the recognition and measurement provisions of this Interpretation are not expected to have a significant impact on MPB's earnings, financial condition or equity.

Mid Penn Bancorp, Inc. Management's Discussion and Analysis of Financial Condition and Results of Operations

The purpose of this discussion is to further detail the financial condition and results of operations of Mid Penn Bancorp, Inc. (MPB). MPB is not aware of any known trends, events, uncertainties or of any current recommendations by the regulatory authorities which, if they were to be implemented, would have a material effect on MPB's liquidity, capital resources or operations. This discussion should be read along with the consolidated financial statements also appearing in this report.

#### **Financial Summary**

The consolidated earnings of MPB are derived primarily from the operations of its wholly-owned subsidiary, Mid Penn Bank.

MPB earned net income of \$4,495,000 for the year 2002, compared to \$4,230,000 in 2001, which was an increase of \$265,000 or 6.3%. This represents net income in 2002 of \$1.48 per share compared to \$1.39 per share in 2001 and \$1.30 per share in 2000.

Total assets of MPB continued to grow in 2002, reaching the level of \$363,284,000, an increase of \$32,649,000 or 9.9% over \$330,635,000 at year end 2001. The majority of growth came from increases in commercial real estate loans, and an increase in our portfolio of investment certificates of deposit. These increases were funded primarily through retained earnings of the Bank as well as short-term borrowings.

MPB continued to achieve an excellent return on average shareholders' equity, (ROE), a widely recognized performance indicator in the financial industry. The ROE was 13.60% in 2002, 13.68% in 2001 and 14.64% in 2000. Return on average assets (ROA), another performance indicator, was 1.32% in 2002, 1.31% in 2001 and 1.34% in 2000.

Tier one capital (to risk weighted assets) of \$25,235,000 or 10.4% and total capital (to risk weighted assets) of \$28,283,000 or 11.6% at December 31, 2002, are well above the December 31, 2002 requirement, which is 4% for tier one capital and 8% for total capital. Tier one capital consists primarily of stockholders' equity. Total capital includes qualifying subordinated debt, if any, and the allowance for loan losses, within permitted limits. Risk-weighted assets are determined by assigning various levels of risk to different categories of assets and off-balance sheet activities.

## **Net Interest Income**

Net interest income, MPB's primary source of revenue, represents the difference between interest income and interest expense. Net interest income is affected by changes in interest rates and changes in average balances (volume) in the various interest-sensitive assets and liabilities.

During 2002 net interest income increased \$297,000 or 2.7% as compared to an increase of \$531,000 or 5.0% in 2001. The average balances, effective interest differential and interest yields for the years ended December 31, 2002, 2001 and 2000 and the components of net interest rate growth, are presented in Table 1. A comparative presentation of the changes in net interest income for 2002 compared to 2001, and 2001 compared to 2000, is given in Table 2. This analysis indicates the changes in interest income and interest expense caused by the volume and rate components of interest earning assets and interest bearing liabilities.

## Mid Penn Bancorp, Inc. Management's Discussion and Analysis (cont'd)

The yield on earning assets decreased to 7.00% in 2002 from 7.93% in 2001. The yield on earning assets for 2000 was 8.33%. The change in the yield on earning assets was due primarily to the repricing of commercial loans in a very competitive rate environment and changes in the "prime rate." The average "prime rate" for 2002 was 4.67% as compared to 6.91% for 2001 and 9.23% for 2000.

Interest expense decreased by \$1,809,000 or 15.4% in 2002 as compared to an increase of \$280,000 or 2.44% in 2001. In order to maintain the spread between interest earning assets and interest bearing liabilities, management was forced to aggressively decrease the expense on deposits.

Primarily resulting from the fluctuations in interest rates, the net interest margin, on a tax equivalent basis, in 2002 was 3.91% compared to 4.04% in 2001 and 4.25% in 2000. Management continues to closely monitor the net interest margin.

TABLE 1: AVERAGE BALANCES, EFFECTIVE INTEREST DIFFERENTIAL AND INTEREST YIELDS

INCOME AND RATES ON A TAXABLE EQUIVALENT BASIS FOR YEAR ENDED DECEMBER 31, 2002

(Dollars in thousands)		Average Balance	Interest Income/Expense	Average Rates Earned/Paid
ASSETS:			<del></del>	
Interest Bearing Balances Investment Securities:	\$	57,454	2,703	4.70%
Taxable		14,460	738	5.10%
Tax-Exempt		39,937	3,032	7.59%
Total Investment Securities		54,397	,	
Federal Funds Sold		2,786	47	1.69%
Loans, Net		207,028	_15,983_	7.72%
Total Earning Assets		321,665	22,503	7.00%
Cash and Due from Banks		6,350		
Other Assets		13,745		
Total Assets	\$	341,760		
LIABILITIES & STOCKHOLDERS' EQUI Interest Bearing Deposits:	TY:			
NOW	\$	32,480	168	0.52%
Money Market		36,390	801	2.20%
Savings		26,662	355	1.33%
Time		144,353	6,483	4.49%
Short-term Borrowings		4,821	50	1.04%
Long-term Debt		32,469	2,069	6.37%
Total Interest Bearing Liabilities		277,175	9,926	3.58%
Demand Deposits		28,069		
Other Liabilities		3,475		
Stockholders' Equity		33,041		
Total Liabilities and				
Stockholders' Equity	\$	341,760		
Net Interest Income	\$		12,577	
Net Yield on Interest Earning Assets:			<u> </u>	
Total Yield on Earning Assets				7.00%
Rate on Supporting Liabilities				3.09%
Net Interest Margin				3.91%
=				

## TABLE 1: AVERAGE BALANCES, EFFECTIVE INTEREST DIFFERENTIAL AND INTEREST YIELDS (cont'd)

# INCOME AND RATES ON A TAXABLE EQUIVALENT BASIS FOR YEAR ENDED DECEMBER 31, 2001

(Dollars in thousands)

		Average Balance	Interest Income/Expense	Average Rates Earned/Paid
ASSETS:			•	
Interest Bearing Balances Investment Securities:	\$	49,013	3,092	6.31%
Taxable		23,706	1,542	6.50%
Tax-Exempt		35,929	2,736	7.62%
Total Investment Securities		59,635		
Federal Funds Sold		2,435	84	3.45%
Loans, Net		190,558	_16,460_	8.64%
Total Earning Assets		301,641	_23,914_	7.93%
Cash and Due from Banks		6,044		
Other Assets		12,263		
Total Assets	\$	319,948		
LIABILITIES & STOCKHOLDERS' EQU Interest Bearing Deposits:	ITY:			
NOW	\$	29,427	246	0.84%
Money Market		23,342	739	3.17%
Savings		25,661	456	1.78%
Time		139,928	7,751	5.54%
Short-term Borrowings		9,822	441	4.49%
Long-term Debt		32,704	2,102_	6.43%
Total Interest Bearing Liabilities		260,884	_11,735_	4.50%
Demand Deposits		25,709		
Other Liabilities		2,431		
Stockholders' Equity		30,924		
Total Liabilities and				
Stockholders' Equity	\$	319,948		
Net Interest Income	\$		12,179	
Net Yield on Interest Earning Assets:				
Total Yield on Earning Assets				7.93%
Rate on Supporting Liabilities				3.89%
Net Interest Margin				4.04%

## TABLE 1: AVERAGE BALANCES, EFFECTIVE INTEREST DIFFERENTIAL AND INTEREST YIELDS (cont'd)

INCOME AND RATES ON A TAXABLE EQUIVALENT BASIS FOR YEAR ENDED DECEMBER 31, 2000

(Dollars in thousands)

		Average Balance	Interest <u>Income/Expense</u>	Average Rates Earned/Paid
ASSETS:			<u> </u>	
Interest Bearing Balances	\$	36,234	2,306	6.36%
Investment Securities:				
Taxable		39,224	2,503	6.38%
Tax-Exempt		29,251	2,235	7.64%
Total Investment Securities		68,475		
Federal Funds Sold		7	0	6.00%
Loans, Net		175,802	16,310	9.28%
Total Earning Assets		280,518	23,354	8.33%
Cash and Due from Banks		5,212		
Other Assets		9,015		
Total Assets	\$	294,745		
LIABILITIES & STOCKHOLDERS' EQUI Interest Bearing Deposits: NOW	ITY:	28,518 18,568	391 659	1.37% 3.55%
Savings		25,744	570	2.21%
Time		130,342	7,338	5.63%
Short-term Borrowings		14,362	879	6.12%
Long-term Debt		24,378	1,618	6.64%
Total Interest Bearing Liabilities		241,912	11,455	4.74%
Demand Deposits		23,511		
Other Liabilities		2,358		
Stockholders' Equity		26,964		
Total Liabilities and				
Stockholders' Equity	\$	294,745		
Net Interest Income Net Yield on Interest Earning Assets:	\$		11,899	
Total Yield on Earning Assets				8.33%
Rate on Supporting Liabilities				4.08%
Net Interest Margin				4.25%

Interest and average rates are presented on a fully taxable equivalent basis, using an effective tax rate of 34%. For purposes of calculating loan yields, average loan balances include nonaccrual loans.

Loan fees of \$550,000, \$387,000 and \$203,000 are included with interest income in Table 1 for the years 2002, 2001 and 2000, respectively.

TABLE 2: VOLUME ANALYSIS OF CHANGES IN NET INTEREST INCOME

(Dollars in thousands)							
	2002 Cc	ompared to 2	2001	2001 Compared to 2000			
Incre	ease (Decre	ease) Due to	Change In:	Increase (Deci	Increase (Decrease) Due to Chang		
	<b>X</b> 7.1	Data	NL	X7.1	D - 4 -	NT. 4	
Taxable Equivalent Basis	<u>Volume</u>	<u>Rate</u>	<u>Net</u>	<u>Volume</u>	<u>Rate</u>	<u>Net</u>	
INTEREST INCOME:	522	(022)	(200)	012	(27)	706	
Interest Bearing Balances	5 533	(922)	(389)	813	(27)	786	
Investment Securities:	(601)	(202)	(004)	(000)	20	(0.61)	
Taxable	(601)	(203)	(804)	(990)	29	(961)	
Tax-Exempt	305	(9)	296	510	(9)	501	
Total Investment Securities	(296)	(212)	(508)	(480)	20	(460)	
		(40)	(2.5)		( )		
Federal Funds Sold	12	(49)	(37)	146	(62)	84	
Loans, Net	1,423	(1,900)	(477)	1,369_	(1,219)	150	
Total Interest Income	1,672	(3,083)	_(1,411)		(1,288)	560	
INTEREST EXPENSE:							
Interest Bearing Deposits:							
NOW	256	(334)	(78)	12	(157)	(145)	
Money Market	414	(352)	62	169	(89)	80	
Savings	18	(119)	(101)	(2)	(112)	(114)	
Time	245	(1,513)	(1,268)	540	(127)	413	
Total Interest Bearing Deposits	933	(2,318)	(1,385)	719	(485)	234	
Short-term Borrowings	(225)	(166)	(391)	(278)	(160)	(438)	
Long-term Debt	(15)	(18)	(33)	553	(69)	484	
Total Interest Expense	693	(2,502)	(1,809)	994	$\overline{(714)}$	280	
•							
NET INTEREST INCOME \$	979	(581)	398	854	(574)	280	

The effect of changing volume and rate has been allocated entirely to the rate column. Tax-exempt income is shown on a tax equivalent basis assuming a federal income tax rate of 34%.

#### **Provision for Loan Losses**

The provision for loan losses charged to operating expense represents the amount deemed appropriate by management to maintain an adequate allowance for possible loan losses. Due to the cyclical nature of the economy coupled with the Bank's substantial involvement in commercial loans and the record number of nationwide consumer bankruptcies, management thought it prudent to make a \$425,000 allocation in 2002 as well as a provision of \$500,000 in 2001 and \$325,000 in 2000. The allowance for loan losses as a percentage of average total loans was 1.45% at December 31, 2002, compared to 1.48% at December 31, 2001 and 1.58% at December 31, 2000, which continues to be higher than that of peer financial institutions due to MPB's higher level of loans to finance commercial real estate. A summary of charge-offs and recoveries of loans is presented in Table 3.

TABLE 3: ANALYSIS OF THE ALLOWANCE FOR LOAN LOSSES

<b>/T</b>	\ <sub>-</sub> 1	1	:	thousands	`
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	Years ended December 31,							
	2002	2001	2000	1999	<u>1998</u>			
Balance, beginning of year	\$ 2,856	2,815	2,505	2,313	2,281			
Loans charged-off:								
Commercial real estate, construction								
and land development	41	249	1	0	40			
Commercial, industrial and agricultural	113	118	12	146	200			
Real estate-residential	0	0	0	0	40			
Consumer	148	122	61	78	37			
Total loans charged off	302	489	74	224	317			
Recoveries on loans previously								
charged-off:								
Commercial real estate, construction								
and land development	17	0	28	55	10			
Commercial, industrial and agricultural	0	1	5	1	56			
Real estate-residential	0	0	0	0	0			
Consumer	55	29	26	35	29			
Total recoveries	72	30	59	91	95			
Net charge-offs	230	459	15	133	222			
Provision for loan losses	425	500	325	325	254			
Balance, end of year	\$ 3,051	2,856	2,815	2,505	2,313			
Ratio of net charge-offs during the year								
to average loans outstanding during the								
year, net of unearned discount				8				
Allowance for loan losses as a percentage								
of average total loans	1.45%	1.48	1.58	1.58	1.47			

## **Noninterest Income**

During 2002, MPB earned \$2,022,000 in noninterest income, compared to \$1,845,000 earned in 2001, and \$1,556,000 earned in 2000.

Service charges on deposit accounts amounted to \$1,053,000 for 2002, an increase of \$132,000 or 14.33% over \$921,000 for 2001, which showed an increase of \$331,000 over 2000. The majority of this increase resulted from the increasing revenues from NSF charges. In 2001, MPB initiated a program which allows approved customers to overdraw their checking accounts and have the checks paid, up to an approved limit not to exceed \$300. This program, coupled with a more restrictive policy on fee waivers, and an increase in demand accounts, has contributed to this substantial increase in fee income with a very controllable level of associated loss.

MPB owns cash surrender value life insurance policies that provide funding for director retirement and salary continuation plans. The income on these policies amounted to \$239,000 during the year 2002.

Trust department income for 2002 was \$188,000, a \$30,000 or 19.0% increase from the \$158,000 in 2001, which was \$45,000 or 22.2% decrease from the \$203,000 earned in 2000. The Trust Department adopted a new fee schedule during 2000, which has resulted in increased trust fees earned. Trust Department income fluctuates from year to year, due to the number of estates being settled during the year.

MPB also earned \$64,000 in 2002 and \$75,000 in 2001 in fees from Invest, the third-party provider of investments whose services the Bank has contracted. Other income amounted to \$431,000 in 2002, \$612,000 in 2001 and \$496,000 in 2000, net of gains on other real estate.

## **Noninterest Expense**

A summary of the major components of noninterest expense for the years ended December 31, 2002, 2001 and 2000 is reflected in Table 4. Noninterest expense increased to \$7,258,000 in 2002 from \$7,026,000 in 2001 and \$6,656,000 in 2000. The major component of noninterest expense is salaries and employee benefits. The number of full-time equivalent employees increased from 109 to 110 during 2002. Increases in the 2002 workforce also included the addition of two experienced commercial loan officers. A major increase in noninterest expense was the increase in expenses associated with maintaining other real estate and moving these parcels toward sale. Most of the 2002 increase dealt with one commercial parcel, over \$1 million in value, that was completed for sale and sold during the year.

#### **TABLE 4: NONINTEREST EXPENSE**

(Dollars in thousands)

		Years ended Decem	ber 31,
	<u>2002</u>	<u>2001</u>	<u>2000</u>
Salaries and employee benefits	\$ 3,978	4,012	3,790
Occupancy, net	384	392	364
Equipment	514	461	481
Postage and supplies	278	280	291
FDIC insurance premium	46	44	45
Marketing and advertising	115	127	144
Other real estate, net	294	43	11
Pennsylvania bank shares tax	259	262	271
Professional services	160	213	104
Telephone	78	78	72
Loss on mortgage sales	79	125	19
Other	1,073	989	1,064
Total Noninterest Expense	\$ 7,258	7,026	6,656

#### **Investments**

MPB's investment portfolio is utilized to improve earnings through investments of funds in higher-yielding assets, while maintaining asset quality, which provide the necessary balance sheet liquidity for MPB.

MPB's entire portfolio of investment securities is considered available for sale. As such, the investments are recorded at fair value. Our investments: US Treasury, Agency and Municipal securities are given a market price relative to investments of the same type with similar maturity dates. As the interest rate environment of these securities changes, our existing securities are valued differently in comparison. This difference in value, or unrealized gain, amounted to \$1,357,000, net of tax, as of the end of the year.

At December 31, 2002, SFAS No. 115 resulted in an increase of shareholders' equity of \$1,357,000 (unrealized gain on securities of \$2,049,000 less estimated income tax expense of \$692,000). As of December 31, 2001, SFAS No. 115 resulted in a decrease in shareholders' equity of \$56,000 (unrealized loss on securities of \$84,000, less estimated income tax benefit of \$28,000), compared to a decrease in stockholders' equity of \$344,000 (unrealized loss on securities of \$522,000, less estimated income tax benefit of \$178,000) as of December 31, 2000.

MPB does not have any significant concentrations of investment securities.

Table 5 provides a history of the amortized cost of investment securities at December 31, for each of the past three years. The unrealized gains and losses on investment securities are outlined in Note 6 to the Consolidated Financial Statements.

TABLE 5: AMORTIZED COST OF INVESTMENT SECURITIES

(Dollars in thousands)		December 31,	
	<u>2002</u>	<u>2001</u>	<u>2000</u>
U. S. Treasury and U.S. government agencies	\$ 9,538	9,028	34,750
Mortgage backed U.S. government agencies	5,512	4,674	2,402
State and political subdivision obligations	39,388	39,760	33,972
Restricted equity securities	2,372_	1,970_	3,281_
Total	\$_56,810_	_55,432_	_74,405

#### Loans

At December 31, 2002, net loans totaled \$218,302,000, an \$18,584,000 or 9.2% increase from December 31, 2001. During 2002, MPB experienced a net increase in commercial real estate and commercial/industrial loans of approximately \$14,703,000, the majority of which was generated in the greater Harrisburg region.

The current environment in lending is extremely competitive with financial institutions aggressively pursuing potential borrowers. At December 31, 2002, loans, net of unearned income, represented 64.4% of earning assets as compared to 64.6% on December 31, 2001 and 62.7% on December 31, 2000.

The Bank's loan portfolio is diversified among individuals, farmers, and small and medium-sized businesses generally located within the Bank's trading area of Dauphin County, lower Northumberland County, western Schuylkill County and eastern Cumberland County. Commercial real estate, construction and land development loans are collateralized mainly by mortgages on the income-producing real estate or land involved. Commercial, industrial and agricultural loans are made to business entities and may be secured by business assets, including commercial real estate, or may be unsecured. Residential real estate loans are secured by liens on the residential property. Consumer loans include installment, lines of credit and home equity loans.

A distribution of the Bank's loan portfolio according to major loan classification is shown in Table 6.

**TABLE 6: LOAN PORTFOLIO** 

(Dollars in thousands)		Decei	mber 31,		
	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
Commercial real estate, construction					
and land development	\$ 146,325	130,913	110,947	105,328	88,263
Commercial, industrial and agricultural	22,398	23,107	26,274	20,118	20,401
Real estate-residential	41,502	38,349	35,610	32,586	30,325
Consumer	12,978	12,732	14,110	16,780	16,034
Lease financing	0	0	0	0	1
Total Loans	223,203	205,101	186,941	174,812	155,024
Unearned income	(1,850)	(2,265)	(2,730)	(2,518)	(2,031)
Loans net of unearned discount	221,353	202,836	184,211	172,294	152,993
Allowance for loan losses	_(3,051)	(2,856)	_(2,815)	(2,505)	_(2,313)
Net Loans	\$ 218,302	199,980	181,396	169,789	150,680

## **Allowance for Loan Losses**

The allowance for loan losses is maintained at a level believed adequate by Management to absorb potential loan losses in the loan portfolio. MPB has a loan review department that is charged with establishing a "watch list" of potential unsound loans, identifying unsound credit practices and suggesting corrective actions. A quarterly review and reporting process is in place for monitoring those loans that are on the "watch list." Each credit on the "watch list" is evaluated to estimate potential losses. In addition, estimates for each category of credit are provided based on Management's judgment which considers past experience, current economic conditions and other factors. For installment and real estate mortgages, specific allocations are based on past loss experience adjusted for recent portfolio growth and economic trends. The total of reserves resulting from this analysis are "specific" reserves. The amounts not specifically provided for individual classes of loans are considered "general." This amount is determined and based on judgments regarding economic conditions, trends and other factors.

## Mid Penn Bancorp, Inc. Management's Discussion and Analysis (cont'd)

The allocation of the allowance for loan losses among the major classifications is shown in Table 7 as of December 31 of each of the past five years. The allowance for loan losses at December 31, 2002, was \$3,051,000 or 1.38% of total loans less unearned discount as compared to \$2,856,000 or 1.41% at December 31, 2001, and \$2,815,000 or 1.53% at December 31, 2000.

TABLE 7: ALLOCATION OF THE ALLOWANCE FOR LOAN LOSSES

(Dollars in thousands)						Decemb	er 31,				
		20	<u> </u>	2	<u>2001</u>	<u>20</u>	000	1	999	<u>19</u>	98
			Percent		Percent		Percent		Percent		Percent
	4	<u>Amount</u>	of Loans	Amoun	t of Loans	Amount	of Loans	<b>Amount</b>	of Loans	<u>Amount</u>	of Loans
Commercial real estate,											
construction and land											
development	\$	1,898	65.6%	1,584	63.8%	1,318	59.3%	927	60.3%	861	56.8%
Commercial, industrial and											
agricultural		922	10.0%	987	11.3%	1,008	14.1%	782	11.5%	693	13.5%
Real estate-residential		56	18.6%	73	18.7%	209	19.0%	198	18.6%	219	19.4%
Consumer		147	5.8%	166	6.2%	93	7.6%	114	9.6%	127	10.3%
General		28		46		187		484		413	
Total loans	\$	3,051	100%	2,856	100%	2,815	100%	2,505	100%	2,313	100.0%

## **Nonperforming Assets**

Nonperforming assets, other than consumer loans and 1-4 family residential mortgages, include impaired and nonaccrual loans, loans past due 90 days or more, restructured loans and other real estate (including residential property). Nonaccrual loans are loans on which we no longer recognize daily interest income. A loan is generally classified as nonaccrual when principal or interest has consistently been in default for a period of 90 days or more, or because of a deterioration in the financial condition of the borrower, payment in full of principal or interest is not expected. Loans past due 90 days or more and still accruing interest are loans that are generally well-secured and in the process of collection or repayment. Restructured loans are those loans whose terms have been modified to lower interest or principal payments because of borrower financial difficulties. Foreclosed assets held for sale include those assets that have been acquired through foreclosure for debts previously contracted, in settlement of debt.

Consumer loans are generally recommended for charge-off when they become 150 days delinquent. All 1-4 family residential mortgages 90 days or more past due are reviewed quarterly by Management, and collection decisions are made in light of the analysis of each individual loan. The amount of consumer and residential mortgage loans past due 90 days or more at year-end was \$350,000, \$87,000 and \$222,000 in 2002, 2001, and 2000, respectively.

A presentation of nonperforming assets as of December 31, for each of the past five years is given in Table 8. Nonperforming assets at December 31, 2002, totaled \$2,753,000 or 0.76% of total assets compared to \$4,744,000 or 1.44% of total assets in 2001, and \$2,312,000 or 0.73% of total assets in 2000. The foreclosed assets held for sale at December 31, 2002, consist of two pieces of commercial real estate and residential building lots that MPB has available for sale.

**TABLE 8: NONPERFORMING ASSETS** 

(Dollars in thousands)		Decei	mber 31,		
	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
Nonaccrual loans	\$ 1,164	1,686	1,116	890	376
Past due 90 days or more	808	828	504	386	844
Restructured loans	0	537_	622	878	1,497_
Total nonperforming loans	1,972	3,051	2,242	2,154	2,717
Foreclosed assets held for sale	781	_1,693_	70_	63_	347
Total nonperforming assets	\$ 2,753	4,744	2,312	2,217	3,064
Percent of loans outstanding	1.23%	2.31%	1.24%	1.27%	2.00%
Percent of total assets	0.76%	1.44%	0.73%	0.77%	1.10%

There are no loans classified for regulatory purposes that have not been included in Table 8. There are no trends or uncertainties which Management expects will materially impact future operating results, liquidity or capital resources, or no other material credits about which Management is aware of any information which causes Management to have serious doubts as to the ability of such borrowers to comply with loan repayment terms.

## **Deposits and Other Funding Sources**

MPB's primary source of funds is its deposits. Deposits at December 31, 2002, increased by \$20,598,000 or 8.1% over December 31, 2001, which also increased by \$22,697,000 or 9.8% from December 31, 2000. Average balances and average interest rates applicable to the major classifications of deposits for the years ended December 31, 2002, 2001, and 2000 are presented in Table 9.

Average short-term borrowings for 2002 were \$4,821,000 as compared to \$9,822,000 in 2001. These borrowings included customer repurchase agreements, treasury tax and loan option borrowings and federal funds purchased.

TABLE 9: DEPOSITS BY MAJOR CLASSIFICATION

(Dollars in thousands)			Years ended I	December 31	Ι,	
	<u>20</u>	02	<u>200</u>	<u> </u>	<u>20</u>	<u>00</u>
	Average	Average	Average	Average	Average	Average
	<b>Balance</b>	<u>Rate</u>	<b>Balance</b>	Rate	<b>Balance</b>	<u>Rate</u>
Noninterest-bearing demand deposits\$	28,069	0.00%	25,709	0.00%	23,511	0.00%
Interest-bearing demand deposits	32,480	0.52%	29,427	0.84%	28,518	1.37%
Money market	36,390	2.20%	23,342	3.17%	18,568	3.55%
Savings	26,662	1.33%	25,661	1.78%	25,744	2.21%
Time	144,353	4.49%	139,928	5.54%	130,342	5.63%
Total \$	267,954	2.91%	244,067	3.77%	226,683	3.95%

### **Capital Resources**

Stockholders' equity, or capital, is evaluated in relation to total assets and the risk associated with those assets. The greater the capital resources, the more likely a corporation is to meet its cash obligations and absorb unforeseen losses. Too much capital, however, indicates that not enough of the company's earnings have been paid to stockholders and the buildup makes it difficult for a company to offer a competitive return on the stockholders' capital going forward. For these reasons capital adequacy has been, and will continue to be, of paramount importance.

In 2002, capital was increased by \$3,488,000 or 11.0%. In 2001, capital was increased by \$2,090,000 or 7.05%. In 2000, capital was increased by \$3,061,000 or 11.52%. Capital growth is achieved by retaining more in earnings than we pay out to our stockholders.

MPB's normal dividend payout allows for quarterly cash returns to its stockholders and provides earnings retention at a level sufficient to finance future growth. The dividend payout ratio, which represents the percentage of annual net income returned to the stockholders in the form of cash dividends, was 54% for 2002 compared to 58% for 2001 and 62% for 2000.

## Mid Penn Bancorp, Inc. Management's Discussion and Analysis (cont'd)

At December 31, 2002, 18,622 shares of MPB's common stock have been purchased back by MPB, held as treasury stock, and are available for issuance under the dividend reinvestment plan or the stock bonus plan. The treasury stock may also be used for the employee stock ownership plan.

#### **Federal Income Taxes**

Federal income tax expense for 2002 was \$1,270,000 compared to \$1,218,000 and \$1,225,000 in 2001 and 2000, respectively. The effective tax rate was 22% for 2002 and 2001, and 24% for 2000.

#### Liquidity

MPB's asset-liability management policy addresses the management of MPB's liquidity position and its ability to raise sufficient funds to meet deposit withdrawals, fund loan growth and meet other operational needs. MPB utilizes its investment portfolio as a source of liquidity, along with deposit growth and increases in repurchase agreements and other short-term borrowings. (See Deposits and Other Funding Sources which appears earlier in this discussion.) Liquidity from investments is provided primarily through investments and interest bearing balances with maturities of one year or less. Funds are available to MPB through loans from the Federal Home Loan Bank and established federal funds (overnight) lines of credit. MPB's major source of funds is its core deposit base as well as its capital resources.

The major sources of cash in 2002 came from operations and the influx of deposit dollars during the year. Demand and savings balances posted a net increase of \$14,723,000 and time deposits increased by a net amount of \$5,875,000 as bank customers returned to the safety of bank deposits during this time of uncertainty in the equity markets.

The Bank used this cash to fund loans which increased by a net \$18,322,000 during the year, as well as investing in short-term interest-bearing (certificate of deposit) balances in other banks. These jumbo certificates offer a competitive rate of return with no credit risk and little interest-rate risk due to their short terms.

The major sources of cash in 2001 came from operations and the net decrease of \$18,537,000 in investment securities. Net deposits increased by \$22,697,000 contributing another major source of cash. The major area of deposit increase was in a high-balance money market account known as the Prime Investment account, while certificate of deposit balances decreased during the year in the face of a very competitive price environment.

The 2001 sources of cash were used primarily to fund loan growth and to pay down short-term borrowings. Net loan funding used \$18,584,000 of cash. While loan growth was very sluggish during the first half of 2001, MPB experienced substantial loan growth with the portfolio growing more than 10% by the end of 2001. The majority of the loan growth was in loans to fund commercial real estate in the Greater Harrisburg area.

### Market Risk - Asset-Liability Management and Interest Rate Sensitivity

Interest rate sensitivity is a function of the repricing characteristics of MPB's portfolio of assets and liabilities. Each asset and liability reprices either at maturity or during the life of the instrument. Interest rate sensitivity is measured as the difference between the volume of assets and liabilities that are subject to repricing in a future period of time. These differences are known as interest sensitivity gaps.

MPB manages the interest rate sensitivity of its assets and liabilities. The principal purpose of asset-liability management is to maximize net interest income while avoiding significant fluctuations in the net interest margin and maintaining adequate liquidity. Net interest income is increased by increasing the net interest margin and by increasing earning assets.

MPB utilizes asset-liability management models to measure the impact of interest rate movements on its interest rate sensitivity position. The traditional maturity gap analysis is also reviewed regularly by MPB's management. MPB does not attempt to achieve an exact match between interest sensitive assets and liabilities because it believes that a controlled amount of interest rate risk is desirable.

The maturity distribution and weighted average yields of investments is presented in Table 10. The maturity distribution and repricing characteristics of MPB's loan portfolio is shown in Table 11. Table 12 provides expected maturity information about MPB's financial instruments that are sensitive to changes in interest rates. Except for the effects of prepayments on mortgage related assets, the table presents principal cash flows and related average interest rates on interest earning assets by

contractual maturity. Residential loans are assumed to have annual payment rates between 12% and 18% of the portfolio. Loan and mortgage backed securities balances are not adjusted for unearned discounts, premiums, and deferred loan fees. MPB assumes that 75% of savings and NOW accounts are core deposits and are, therefore, expected to roll-off after 5 years. Transaction accounts, excluding money market accounts, are assumed to roll-off after five years. Money market accounts are assumed to be variable accounts and are reported as maturing within the first twelve months. No roll-off is applied to certificates of deposit. Fixed maturity deposits reprice at maturity. The maturity distribution of time deposits of \$100,000 or more is shown in Table 13.

TABLE 10: INVESTMENT MATURITY AND YIELD

(Dollars in thousands)		Dec	ember 31, 2002		
		After One	After Five		
	One Year	Year thru	Years thru	After Ten	
	and Less	Five Years	Ten Years	<u>Years</u>	<u>Total</u>
U.S. Treasury and U.S.government agencies	\$ 2,994	6,544	0	0	9,538
State and political subdivision obligations	270	3,258	9,978	25,882	39,388
Mortgage-backed U.S. government agencies	61	1,808	2,105	1,538	5,512
Equity securities	0	0	0	2,372	2,372
Total S	3,325	11,610	12,083	29,792	_56,810
		After One	After Five		
O	ne Year	Year thru	Years thru	After Ten	
<u>ar</u>	nd Less	Five Years	Ten Years	<u>Years</u>	<u>Total</u>
Weighted Average Yields					
U.S. Treasury and U.S. government agencies	1.91%	3.92	0	0	3.29
State and political subdivision obligations	7.39	7.38	7.18	7.07	7.13
Mortgage-backed U.S. government					
agencies	6.10	6.09	5.92	3.93	5.42
Equity securities	0	0	0	3.23	3.23
Total	2.43%	5.23	6.96	6.60	6.16

## TABLE 11: LOAN MATURITY AND INTEREST SENSITIVITY

(Dollars in thousands)		December	31, 2002	
		After One		
	One Year	Year thru	After Five	
	and Less	Five Years	<u>Years</u>	<u>Total</u>
Commercial, real estate, construction				
and land development	\$ 48,755	90,305	7,265	146,325
Commercial, industrial and				
agricultural	12,960	8,281	1,157	22,398
Real estate-residential mortgages	13,165	19,112	9,225	41,502
Consumer	3,169	7,462	497	11,128
Total Loans	\$ 78,049	125,160	18,144	221,353
Rate Sensitivity				
Predetermined rate	\$ 9,104	36,589	17,660	63,353
Floating or adjustable rate	68,945	88,571	484	158,000
Total	\$ 78,049	125,160	18,144	221,353

TABLE 12: INTEREST RATE SENSITIVITY GAP

(Dollars in thousands) (As of December 31, 2002)					ted Maturited December	•		
	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	Thereafter	<u>Total</u>	Fair Value
Assets:								
Interest bearing balances	\$ 55,189	8,615	1,287	297	99	0	65,487	65,487
Average interest rate		4.19	7.21	6.68	5.05	-	3.82	
Debt securities		1,007	5,368	3,976	1,261	39,500	54,437	56,486
Average interest rate	2.43	6.95	4.57	5.26	5.57	6.91	6.27	
Adjustable rate loans	68,945	33,371	22,966	14,242	17,992	484	158,000	158,000
Average interest rate		7.82	7.40	7.84	6.94	7.76	6.64	
Fixed rate loans	9,104	7,710	9,988	8,949	9,942	17,660	63,353	79,834
Average interest rate	7.72	8.37	8.32	6.38	7.11	7.72	7.64	
Total	\$136,563	50,703	39,609	27,464	29,294	57,644	341,277	359,807
Interest liabilities:								
Variable rate savings and								
transaction accounts	\$ 55,602	0	0	0	0	73,274	128,876	128,876
Average interest rate	1.44	-	-	-	-	.39	.84	
Certificates of deposit and IRAs	62,026	32,484	25,288	6,106	16,386	2,853	145,143	151,638
Average interest rate		4.08	4.51	4.78	4.53	4.73	4.13	
Short term borrowings	18,156	0	0	0	0	0	18,156	18,156
Average interest rate	1.40	-	-	_	_	_	1.40	
Long term fixed rate borrowings	5,197	5,086	0	5,000	0	17,100	32,383	34,673
Average interest rate	6.61	5.24	-	6.21	_	6.55	6.30	
Total	\$140,981	37,570	25,288	11,106	16,386	93,227	324,558	333,343
Rate sensitive gap:								
Periodic gap	\$ (4 418)	13,133	14,321	16,358	12,908	(35,583)		
Cumulative gap		8,715	23,036	39,394	52,302	16,719		
Cumulative gap as a percentage	Ψ(1,110)	0,715	23,030	57,57	52,502	10,715		
of total assets	-1.2%	+2.4%	+6.3%	+10.8%	+14.4%	+4.6%		
(Dallans in the coords)				E	4 a d Matauria			
(Dollars in thousands)					ted Maturit	•		
(As of December 31, 2001)	2002	2002			ed Decembe	-	TD 4 1	E ' 17.1
Assets:	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>Thereafter</u>	<u>Total</u>	<u>Fair Value</u>
Interest bearing balances	\$ 35.642	13,935	1,980	1,188	297	0	53,042	53,042
Average interest rate		5.93	6.63	7.47	6.68	-	5.67	33,042
Debt securities		3,204	1,055	2,984	3,114	42,585	53,463	53,377
Average interest rate		5.75	6.93	5.74	6.69	6.91	6.77	33,377
Adjustable rate loans	52,655	11,238	40,103	13,448	22,692	1,015	141,151	1/1 151
Average interest rate		9.09	7.87	7.75	8.04	8.08	7.39	141,151
Fixed rate loans		7,825	9,213	9,375	7,695	18,625	61,685	72,875
Average interest rate	8.09	8.99	8.76	8.98	8.53	8.29	8.49	14,013
ē	\$ 97,770	36,202	52,351	26,995	33,798	62,225	309,341	320,445
10141	$\varphi Ji, IIU$	_50,202	52,551	20,993	33,170		207,271	320,773

TABLE 12: INTEREST RATE SENSITIVITY GAP (cont'd)

(Dollars in thousands)				Expec	ted Maturit	y		
(As of December 31, 2001)	Year Ended December 31,							
	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<b>Thereafter</b>	<u>Total</u>	Fair Value
Interest liabilities:								
Variable rate savings and								
transaction accounts	\$ 42,012	0	0	0	0	72,141	114,153	114,153
Average interest rate	1.88					0.61	1.08	
Certificates of deposit and IRAs	79,798	26,037	10,852	7,689	5,258	2,977	132,611	136,811
Average interest rate	4.60	5.98	4.75	5.70	4.86	5.35	4.97	
Short term borrowings	8,662	0	0	0	0	0	8,662	8,662
Average interest rate	1.50	-	-	-	=.	-	1.50	
Long term fixed rate borrowings	184	5,197	5,087	0	5,000	17,100	32,568	34,673
Average interest rate	7.30	6.61	5.24		6.21	6.55	6.31	
Total	\$130,656	31,234	15,939	7,689	_10,258	92,218	287,994	294,299
Rate sensitive gap:								
Periodic gap	\$(32,886)	4,968	36,412	19,306	23,540	(29,993)		
Cumulative gap	\$(32,886)	(27,918)	8,494	27,800	51,340	21,347		
Cumulative gap as a percentage								
of total assets	-9.9%	-8.4%	+2.6%	+8.4%	+15.5%	+6.5%		

Duing 2002, Management analyzed interest rate risk using the Profit Star Asset-Liability Management Model. Using the computerized model, Management reviews interest rate risk on a monthly basis. This analysis includes an earnings scenario whereby interest rates are increased by 200 basis points and another whereby they are decreased by 200 basis points. These scenarios indicate that there would not be a significant variance in net interest income at the one-year time frame due to interest rate changes; however, actual results could vary significantly from the calculations prepared by Management. At December 31, 2002, all interest rate risk levels according to our model were within the tolerance guidelines set by Management. The model noted above utilized by Management to create the reports used for Table 12 makes various assumptions and estimates. Actual results could differ significantly from these estimates which would result in significant differences in cash flows. In addition, the table does not take into consideration changes which Management would make to realign its portfolio in the event of a changing rate environment.

TABLE 13: MATURITY OF TIME DEPOSITS \$100,000 OR MORE

(Dollars in thousands)		December 31,	
	<u>2002</u>	<u>2001</u>	<u>2000</u>
Three months or less	\$ 5,757	3,925	5,431
Over three months to twelve months	6,179	12,773	8,534
Over twelve months	12,895	7,643	9,377
Total	\$ 24,831	24,341	23,342

#### **Effects of Inflation**

A bank's asset and liability structure is substantially different from that of an industrial company in that virtually all assets and liabilities of a bank are monetary in nature. Management believes the impact of inflation on its financial results depends principally upon MPB's ability to react to changes in interest rates and, by such reaction, reduce the inflationary impact on performance. Interest rates do not necessarily move in the same direction or at the same magnitude as the prices of other goods and services. As discussed previously, Management seeks to manage the relationship between interest sensitive assets and liabilities in order to protect against wide interest rate fluctuations, including those resulting from inflation.

Information shown elsewhere in this Annual Report will assist in the understanding of how MPB is positioned to react to changing interest rates and inflationary trends. In particular, the summary of net liabilities, the composition of loans, investments and deposits should be considered.

### **Off-Balance Sheet Items**

MPB makes contractual commitments to extend credit and extends lines of credit which are subject to MPB's credit approval and monitoring procedures.

As of December 31, 2002, commitments to extend credit amounted to \$42,261,000 as compared to \$37,674,000 as of December 31, 2001.

MPB also issues financial standby letters of credit to its customers. The risk associated with financial standby letters of credit is essentially the same as the credit risk involved in loan extensions to customers. Financial standby letters of credit increased to \$4,579,000 at December 31, 2002, from \$4,009,000 at December 31, 2001.

## **Comprehensive Income**

Comprehensive Income is a measure of all changes in equity of a corporation, excluding transactions with owners in their capacity as owners (such as proceeds from issuances of stock and dividends). The difference between Net Income and Comprehensive Income is termed "Other Comprehensive Income." For MPB, Other Comprehensive Income consists of unrealized gains and losses on available-for-sale securities, net of deferred income tax. Comprehensive Income should not be construed to be a measure of net income. The effect of Other Comprehensive Income would only be reflected in the income statement if the entire portfolio of available-for-sale securities were sold on the statement date. The amount of unrealized gains or losses reflected in Comprehensive Income may vary widely at statement dates depending on the markets as a whole and how the portfolio of available-for-sale securities is affected by interest rate movements. Other Comprehensive Income for the years ended December 31, 2002, 2001 and 2000 was \$1,413,000, \$288,000 and \$1,517,000, respectively.

#### **Critical Accounting Policies**

The Bank's methodology for determining the allowance for loan losses establishes both a specific and a general component. The specific portion of the allowance represents the results of analysis of individual "watch list" loans (commercial, residential and consumer loans) as well as pools of consumer loans within the portfolio. The individual commercial loans are risk rated with specific attention to estimated loss exposure. Historical loan loss rates are applied to "problem" consumer credits, adjusted to reflect current conditions.

Specific regular reviews of credits exceeding \$500,000 are performed to monitor the major portfolio risk. The Bank analyzes all commercial loans in excess of \$10,000 that are rated as "watch list" credits. Potential credit problems are monitored to determine whether specific loans are impaired, with impairment normally measured by reference to borrowers' collateral values and cash flows.

The general portion of the allowance for loan losses represents the results of measuring potential losses inherent in the portfolio that are not identified in the specific allowance analysis. This general portion is analyzed by assessing changes in the Bank's underwriting criteria, growth and/or changes in the mix of loans originated, industry concentrations and evaluations, lending management changes, comparisons of certain factors to peer group banks, and changes in economic conditions.

## Mid Penn Bancorp, Inc. Summary of Selected Financial Data

(Dollars in thousands, except per share data)

INCOME:       \$ 21,352       22,864       22,053       20,112       20,436         Total Interest Expense       9,926       11,735       11,455       9,674       9,593         Net Interest Income       11,426       11,129       10,598       10,438       10,843         Provision for Possible Loan Losses       425       500       325       325       254         Non-Interest Income       2,022       1,845       1,556       1,689       1,398         Non-Interest Expense       7,258       7,026       6,656       6,665       6,606
Total Interest Expense       9,926       11,735       11,455       9,674       9,593         Net Interest Income       11,426       11,129       10,598       10,438       10,843         Provision for Possible Loan Losses       425       500       325       325       254         Non-Interest Income       2,022       1,845       1,556       1,689       1,398
Net Interest Income       11,426       11,129       10,598       10,438       10,843         Provision for Possible Loan Losses       425       500       325       325       254         Non-Interest Income       2,022       1,845       1,556       1,689       1,398
Provision for Possible Loan Losses       425       500       325       325       254         Non-Interest Income       2,022       1,845       1,556       1,689       1,398
Non-Interest Income
Non-Interest Expense
Income Before Income Taxes
Provision for Income Taxes
Net Income
COMMON STOCK DATA PER SHARE:
Earnings Per Share
Cash Dividends Declared
Stockholders' Equity
AVERAGE SHARES OUTSTANDING 3,036,508 3,038,859 3,036,007 3,037,976 2,892,416
AT YEAR-END:
Investments
Loans, Net of Unearned Discount
Allowance for Loan Losses
Total Assets
Total Deposits
Short-term Borrowings
Long-term Debt
Stockholders' Equity
RATIOS:
Return on Average Assets
Return on Average Stockholders' Equity 13.60 13.68 14.64 14.68 12.81
Cash Dividend Payout Ratio
Allowance for Loan Losses to Loans 1.38 1.41 1.53 1.45 1.51
Altowance for Loan Losses to Loans 1.36 1.41 1.33 1.43 1.31  Average Stockholders' Equity to
Average Assets

Directors and Officers / Mid Penn Bank Senior Management

**DIRECTORS** 

Mid Penn Bancorp, Inc.

Mid Penn Bank

Jere M. Coxon

Executive Vice President

Penn Wood Products, Inc.

Alan W. Dakey

President and CEO

Mid Penn Bank

Earl R. Etzweiler

Owner

Etzweiler & Associates, Attorneys

Gregory M. Kerwin

Senior Partner

Kerwin & Kerwin, Attorneys

Charles F. Lebo

Retired Educator

PA Dept. of Education

Warren A. Miller

Retired Assistant Vice President

Mid Penn Bank

William G. Nelson

President

Hess Trucking Co., Inc.

**Donald E. Sauve** 

Consultant

Don's Food Market, Inc.

Edwin D. Schlegel

Retired Superintendent

Millersburg Area School District

Eugene F. Shaffer

Chairman

Mid Penn Bank

Guy J. Snyder, Jr.

President

Snyder Fuels, Inc.

**DIRECTORS EMERITI** 

Guy F. Bucher

Harvey J. Hummel

Charles R. Phillips

Anna C. Woodside

**EXECUTIVE OFFICERS** 

Mid Penn Bancorp, Inc.

**Eugene F. Shaffer** 

Chairman

Earl R. Etzweiler

Vice Chairman

Alan W. Dakev

President and CEO

Kevin W. Laudenslager

Treasurer

Cindy L. Wetzel

Secretary

SENIOR MANAGEMENT

Mid Penn Bank

Eugene F. Shaffer

Chairman

46 Years Banking Experience

Alan W. Dakey

President and CEO

29 Years Banking Experience

Randall L. Klinger

Senior Vice President

and Senior Credit Officer

29 Years Banking Experience

Allen J. Trawitz

**Executive Vice President** 

34 Years Banking Experience

Kathy I. Bordner

Vice President and Marketing Director

18 Years Banking Experience

Nelson E. Carr

Vice President and Business

Development Officer

42 Years Banking Experience

Roberta A. Hoffman

Vice President, Human Resources Officer and Asst. Secretary

27 Years Banking Experience

Kevin W. Laudenslager

Vice President and Chief Financial

Officer

18 Years Banking Experience

Michael T. Lehmer

Vice President and Senior Trust Officer

12 Years Banking Experience

Steven S. Shuey

Vice President

and Loan Review Officer

29 Years Banking Experience

Linda M. Sitlinger

Vice President and

Sales Manager/Branch Administrator

23 Years Banking Experience

**Dennis E. Spotts** 

Vice President and Operations Officer

30 Years Banking Experience

Cindy L. Wetzel

Vice President and Corporate Secretary

24 Years Banking Experience

Eric S. Williams

Vice President and

Senior Commercial Loan Officer

24 Years Banking Experience

CAPITAL AREA ADVISORY BOARD

Mid Penn Bank

Norman K. A. Hoffer

Norman L. Houser

Theodore W. Mowery

Robert M. Newbury

David J. Remmel

Ronald H. Smith

MINERS-LYKENS ADVISORY

**BOARD** 

Mid Penn Bank

Franklin W. Ruth Jr.

Raymond C. Donley

Harold G. Jury Gregory M. Kerwin

Terrence J. Kerwin

Richard E. Klinger

Donald E. Sauve

Allen J. Trawitz

# Mid Penn Bancorp, Inc. Office Locations

Millersburg 349 Union Street Millersburg, PA 17061 (717) 692-2133

Harrisburg 4098 Derry Street Harrisburg, PA 17111 (717) 558-2144

Elizabethville 2 East Main Street Elizabethville, PA 17023 (717) 362-8147

Carlisle Pike 4622 Carlisle Pike Mechanicsburg, PA 17050 (717) 761-2480

Dalmatia School Road, PO Box 205 Dalmatia, PA 17017 (570) 758-2711

Harrisburg 2615 North Front Street Harrisburg, PA 17110 (717) 233-7380 Tower City 545 East Grand Avenue Tower City, PA 17980 (717) 647-2157

Dauphin 1001 Peters Mountain Road Dauphin, PA 17018 (717) 921-8899

Tremont 7-9 East Main Street Tremont, PA 17981 (570) 695-3358

Halifax
Halifax Shopping Center
3763 Peters Mountain Road
Halifax, PA 17032
(717) 896-8258

Miners-Lykens 550 Main Street Lykens, PA 17048 (717) 453-7185

