

NOTICE OF ANNUAL MEETING, PROXY STATEMENT AND ANNUAL REPORT



## TABLE OF CONTENTS

LETTER TO OUR STOCKHOLDERS	2	2014 ANNUAL REPORT	44
NOTICE OF ANNUAL MEETING		PART I	
OF STOCKHOLDERS	4	Item 1. Business	45
PROXY STATEMENT	5	Item 1A. Risk Factors	48
	J	Item 1B. Unresolved Staff Comments	50
Questions and Answers About the Proxy Materials and the Annual Meeting	5	Item 2. Properties	50
Proposal Number One – Election of Directors	10	Item 3. Legal Proceedings	50
Information About the Board	10	Item 4. Mine Safety Disclosures	50
Nominees for Director	11	PART II	
Director Compensation	13	Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer	
Executive Officers of the Company	14	Purchases of Equity Securities	51
Security Ownership of Management	15	Stock Performance Graph	52
Corporate Governance	16	Item 6. Selected Financial Data	53
Audit Committee	20	Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations	54
Executive Compensation Committee	20	Item 7A. Quantitative and Qualitative Disclosures About Market Risk	61
Nominating and Corporate Governance Committee	21	Item 8. Financial Statements and Supplementary Data	61
Principal Stockholders of the Company	22	Item 9. Changes in and Disagreements with Accountants	
Report of the Executive Compensation Committee	23	on Accounting and Financial Disclosure	61
Compensation Discussion and Analysis	24	Item 9A. Controls and Procedures Item 9B. Other Information	62 62
Process of Setting Compensation	25	item 9B. Other information	02
2014 Compensation	28	PART III	
Summary Compensation	32	Item 10. Directors, Executive Officers and Corporate Governance	62
Grants of Plan-Based Awards	33	Item 11. Executive Compensation	63
Outstanding Equity Awards at Calendar Year-end	34	Item 12. Security Ownership of Certain Beneficial	
Options Exercised and Restricted Share Units Vested	37	Owners and Management and Related Stockholder Matters	63
Nonqualified Deferred Compensation	38	Item 13. Certain Relationships and Related Transactions, and Director Independence	63
Potential Post-Employment Benefits	38	Item 14. Principal Accounting Fees and Services	63
Report of the Audit Committee	39		03
Proposal Number Two – Ratification of Independent		PART IV	
Registered Public Accounting Firm	40	Item 15. Exhibits, Financial Statement Schedules	63
Proposal Number Three – Stockholder Proposal Regarding Greenhouse Gas Reduction Targets	41	Signatures Exhibit Index	64 65
		Index to Consolidated Financial Information	66
		index to Consolidated I maneiar information	00
		CORPORATE INFORMATION	
		Directors	84
		Officers	84
		Stockholder Information	84
		Revenue by Industry	85

## TO THE STOCKHOLDERS OF J.B. HUNT TRANSPORT SERVICES, INC.

In 2014, we delivered another exceptional year at J.B. Hunt, continuing our trend of year-over-year improvements. Though winter weather created unpredictable hardships early in the year and the driver shortage produced unprecedented challenges across the industry, we persevered. Through deliberate adjustments during changing conditions, we were able to handle record-setting load and stop volumes in Intermodal (JBI), Dedicated Contract Services (DCS), and Integrated Capacity Solutions (ICS), while Truckload (JBT) made meaningful progress toward recovery.

As it is every year, our success in 2014 is the result of the remarkable efforts put forward by every one of our employees, the J.B. Hunt Team. Their execution of the business is the driving force behind the company's continued prosperity. Furthermore, key customer partnerships drive us toward innovation and inspire us to search for new ways to grow our services as a company.

## 2014 Financial Results

With a 10% increase in topline performance, our total consolidated operating revenue exceeded \$6 billion in 2014. Operating income improved to more than \$630 million, and earnings per share rose to \$3.16. We generated over \$926 million in EBITDA, invested a net \$660 million in capital equipment and assets, and returned more than \$218 million to our stockholders in the form of dividends and the repurchase of our common stock. Our debt levels at the end of 2014 were approximately \$934 million, which is well within our targeted ratios.

As noted, our net capital expenditures for 2014 approximated \$660 million, as compared to \$443 million in 2013. The increase in capital expenditures resulted primarily from the purchase of additional containers and chassis for JBI, as well as the purchase of additional and replacement tractors and trailers across all asset business segments. As of December 31, 2014, our tractor and truck fleet consisted of 12,085 units, total trailer fleet count was 27,731, and the container fleet at year-end was 73,298. In addition, we engaged more than 1,350 independent contractors, operating their own tractors while utilizing our trailing equipment. It is our belief that operating with newer revenue equipment improves customer service, attracts higher-quality drivers, and lowers equipment-operating expense.

## Intermodal (JBI)

2014 was a challenging year for rail service. Despite these difficulties, JBI achieved a 7% increase in overall load volume and increased revenues to \$3.7 billion in 2014 while maintaining acceptable margins. Throughout the year, we dealt with severe weather and lingering overall network congestion. Service recovery remained stalled for extended periods as railroads coped with higher volumes in several commodities along with growth in intermodal. This ultimately resulted in a reduction in box turns and increased cost in the drayage system. With improvements to rail infrastructure, power systems, crews and scheduling, we anticipate rail service will stabilize and improve steadily throughout 2015.

## Dedicated Contract Services (DCS)

DCS revenue increased 13% to \$1.4 billion in 2014. The year presented headwinds across many geographical regions, from winter weather to driver shortages. We also experienced some specific contract challenges involving several larger accounts. These issues contributed to the segment's shortfall in delivering the margins we had expected. Progress made during 2014 in key areas, including driver recruiting and retention, pricing and other contract enhancements, position us to deliver improved performance for both our customers and our owners going forward.

## **Integrated Capacity Solutions (ICS)**

ICS continues to grow, with revenues increasing 34% to \$718 million. ICS opened six new field branches in 2014, expanding our reach for customers and partner carriers. The segment grew headcount by 16%, extending our investment to meet the needs of our customers. Our strategy is to target new customers and develop expanding revenue streams to strengthen ICS and simultaneously generate growth for our other segments.

## Truck (JBT)

Under new management in 2014 and operating with a reduced fleet, our legacy truckload division is returning to a more sustainable business model. In the first phase of our financial recovery plan, JBT increased operating income to \$24 million in 2014, primarily driven by increased rates per loaded mile, lower personnel costs, a smaller trailer fleet, and gains on equipment sales. We remain committed to providing a relevant, asset-based truckload model, rounding out our single-source service offerings and providing a "best fit" solution for our customers.

## Strategic Initiatives

### Infrastructure:

We continually evaluate all real estate properties to ensure optimal customer service, driver support, equipment positioning, fueling, and maintenance. In 2014, we opened new operating centers in Alliance, Texas, and Edgerton, Kansas. We will open another operating center in San Bernardino, California, during 2015. These facilities are particularly strategic for Intermodal. Offices on the Lowell campus have expanded into newly leased space, and plans are underway to begin construction on a new office tower adjacent to our current headquarters. During 2014, we closed or sold facilities in Mississippi and Georgia, as they are no longer supported by the business. We will continue to evaluate property requirements for all business segments.

## Cultural Development:

We continue to grow and develop our more than 20,000 employees, both at corporate and in the field, and have launched several initiatives to bolster companywide engagement and improve employee lifestyle. This year we created our first Employee Resource Group (ERG) known as G.R.O.W. (Growing and Retaining Outstanding Women), and committed to hiring more than 10,000 U.S. military veterans by the year 2020. The functionality in Workday HR increases our ability to identify and manage opportunities in our talent development programs, enabling better preparation for future growth. Our partnership with the University of Arkansas to expand employee development programs created sales-force training modules on how to improve efficiency and provide greater value to our customers. During 2014, we launched the J.B. Hunt Experience, a long-term cultural enhancement initiative to build an even better working environment and service culture.

## Technology:

We see expanding potential in our technology strategies, including mobile, cloud-based systems, purchased services and software, and internal development of proprietary operating systems. A breakthrough system for us in 2014 was J.B. Hunt 360. This Web-based, mobile-friendly service allows customers to obtain rate quotes, book loads, trace load progress, and pay using credit cards. We believe there is a growing market for self-service platforms, and J.B. Hunt 360 moves us closer to these customers. We completed preparation needed to begin implementing MercuryGate to support load management in ICS. We are in the midst of a mainframe modernization project, creating a fully Web-enabled, intuitive internal system as part of our long-term roadmap.

## Customer Development and Expansion:

Customer retention and growth have long been a key focus at J.B. Hunt, involving extensive cross-selling. A customer utilization scorecard is now in full use, guiding an objective ranking system that reveals the quality of each customer's business across all JBHT segments. Characteristics examined in customer rankings include growth trends, buying behaviors, automation, equipment efficiencies, and other important terms and conditions. This information will soon be available to our customers on J.B. Hunt 360 with the goal of maintaining and growing our existing accounts while also adding new clients and generating revenue across a broader base.

A key theme for us moving into 2015 and beyond is to "Think Big." Inspired by a recent look back on our over 50-year history, "Think Big." is an expression of our ongoing commitment to seek out new and different ways to serve our growing customer base. Freight demand has potential to continue improving given positive economic forecasts. We also see a clear shift in customer buying trends toward online purchasing. As we contemplate the effects of an improving U.S. economy, we are working toward building a **bigger**, **stronger**, **and better** business model.

We again thank our employees for their extraordinary diligence and dedication to exceptional service. We thank our customers for their continued patronage and trust. In addition, we thank our stockholders for their investment and ongoing confidence.

John N. Roberts, III President & Chief Executive Officer Kirk Thompson Chairman of the Board



## J.B. HUNT TRANSPORT SERVICES, INC.

615 J.B. Hunt Corporate Drive Lowell, Arkansas 72745 479-820-0000 Internet Site: www.jbhunt.com

## NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

To Be Held April 23, 2015

The Annual Meeting of Stockholders of J.B. Hunt Transport Services, Inc. (the "Company") will be held April 23, 2015, at 10 a.m. (CDT) at the Company's headquarters, located at 615 J.B. Hunt Corporate Drive in Lowell, Arkansas, for the following purposes:

- (1) To elect Directors for a term of one (1) year
- (2) To ratify the appointment of Ernst & Young LLP as the Company's independent registered public accounting firm for the 2015 calendar year
- (3) To consider a stockholder proposal regarding greenhouse gas reduction targets
- (4) To transact such other business as may properly come before the Annual Meeting or any adjournments thereof

Only stockholders of record on February 17, 2015, will be entitled to vote at the meeting or any adjournments thereof. The stock transfer books will not be closed.

The 2014 Annual Report to Stockholders is included in this publication.

By Order of the Board of Directors

DAVID G. MEE
Corporate Secretary

Lowell, Arkansas March 13, 2015



## YOUR VOTE IS IMPORTANT PLEASE EXECUTE YOUR PROXY WITHOUT DELAY

## J.B. HUNT TRANSPORT SERVICES, INC.

615 J.B. Hunt Corporate Drive Lowell, Arkansas 72745 479-820-0000 Internet Site: www.jbhunt.com

## PROXY STATEMENT

This Proxy Statement is furnished in connection with the solicitation of proxies by J.B. Hunt Transport Services, Inc. (the "Company"), on behalf of its Board of Directors (the "Board"), for the 2015 Annual Meeting of Stockholders (the "Annual Meeting"). The Proxy Statement and the related proxy card are being distributed on or about March 13, 2015.

# IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE STOCKHOLDERS MEETING TO BE HELD APRIL 23, 2015

This Proxy Statement and our 2014 Annual Report to Stockholders, which includes our Annual Report on Form 10-K, are available at www.jbhunt.com.

## QUESTIONS AND ANSWERS ABOUT THE PROXY MATERIALS AND THE ANNUAL MEETING

## When And Where Is The Annual Meeting?

Date: Thursday, April 23, 2015
Time: 10 a.m. Central Daylight Time
Location: I.B. Hunt Transport Services, Inc.

Corporate Offices First-Floor Auditorium 615 J.B. Hunt Corporate Drive Lowell, Arkansas 72745

## What Matters Will Be Voted Upon At The Annual Meeting?

At the Annual Meeting, you will be asked to:

- Consider and vote upon a proposal to elect nominees Douglas G. Duncan, Francesca M. Edwardson, Wayne Garrison, Sharilyn S. Gasaway, Gary C. George, Bryan Hunt, Coleman H. Peterson, John N. Roberts, III, James L. Robo, Kirk Thompson, and John A. White as directors to hold office for a term of one year, expiring at the close of the Annual Meeting of Stockholders in 2016.
- Consider and vote upon a proposal to ratify the appointment of Ernst & Young LLP ("E&Y") as the Company's independent registered
  public accounting firm for the 2015 calendar year.
- Consider and vote upon a stockholder proposal to adopt quantitative companywide goals for reducing greenhouse gas emissions and to report on the Company's plans to achieve these goals by September 2015.
- Transact such other business as may properly come before the Annual Meeting or any adjournments thereof.

#### What Constitutes A Quorum?

The presence, either in person or by proxy, of the holders of at least a majority of our issued and outstanding shares of common stock entitled to vote is required to constitute a quorum for the transaction of business at the Annual Meeting. Abstentions and broker non-votes, which are described in more detail below, are counted as shares present at the Annual Meeting for purposes of determining whether a quorum exists.

#### Who Is Entitled To Vote?

Only stockholders of record of the Company's common stock at the close of business on Tuesday, February 17, 2015, which is the "record date," are entitled to notice of, and to vote at, the Annual Meeting. Shares that may be voted include shares that are held:

- (1) directly by the stockholder of record, and
- (2) beneficially through a broker, bank or other nominee.

Each share of our common stock will be entitled to one vote on all matters submitted for a vote at the Annual Meeting.

As of the record date, there were 116,515,423 shares of our common stock issued and outstanding and entitled to be voted at the Annual Meeting.

## What Is The Difference Between Holding Shares As A "Registered Owner" And A "Beneficial Owner"?

Most of the Company's stockholders hold their shares through a broker, bank or other nominee rather than directly in their own name. As summarized below, there are some distinctions between registered shares and those owned beneficially:

- Registered Owners If your shares are registered directly in your name with our transfer agent, Computershare Trust Company N.A., you are, with respect to those shares, the stockholder of record. As the stockholder of record, you have the right to grant your voting proxy directly to the Company or to vote in person at the Annual Meeting.
- Beneficial Owners If your shares are held in a brokerage account, bank or by another nominee, you are, with respect to those shares, the "beneficial owner" of shares held in "street name." As the beneficial owner, you have the right to direct your broker, bank or other nominee on how to vote or to vote in person at the Annual Meeting. However, since you are not a stockholder of record, you may not vote these shares in person at the Annual Meeting unless you obtain a "legal proxy" from your broker, bank or other nominee (who is the stockholder of record) giving you the right to vote the shares.

## What Stockholder Approval Is Necessary For Approval Of The Proposals?

• Election of Directors

Each director shall be elected by a vote of the majority of votes cast with respect to that director. This means that a director must receive "for" votes from more than 50% of the number of shares voted with respect to that director. However, if the number of nominees is greater than the number of directors to be elected, the directors will be elected by the vote of a plurality of the shares represented in person or by proxy at any stockholder meeting.

• Ratification of the appointment of E&Y as the Company's independent registered public accounting firm

Ratification of the Audit Committee's appointment of E&Y as the Company's independent registered public accounting firm requires the affirmative vote of a majority of the votes cast at the Annual Meeting. For purposes of this vote, a failure to vote, a vote to abstain or withholding your vote (or direction to your broker to do so) is not counted as a vote cast and, therefore, will have no effect on the outcome of this vote.

Stockholder ratification is not required for the appointment of the Company's independent registered public accounting firm. However, we are submitting the proposal to solicit the opinion of our stockholders.

Vote on a stockholder proposal to adopt quantitative companywide goals for reducing greenhouse gas emissions and to report on the Company's
plans to achieve these goals by September 2015.

Approval of this resolution requires the affirmative vote of a majority of the votes cast at the Annual Meeting. For purposes of this vote, a failure to vote, a vote to abstain or withholding your vote (or direction to your broker to do so) is not counted as a vote cast and, therefore, will have no effect on the outcome of this vote.

As of the record date, directors and executive officers of the Company beneficially owned an aggregate 5,214,766 shares of common stock representing 4.5% of our common stock issued and outstanding and, therefore, 4.5% of the voting power entitled to vote at the Annual Meeting. The Company believes that its directors and executive officers currently intend to vote their shares as follows:

- FOR the election of directors for one (1) year
- FOR ratification of the appointment of E&Y as the Company's independent registered public accounting firm for the 2015 calendar year
- AGAINST the stockholder proposal to adopt quantitative companywide goals for reducing greenhouse gas emissions and to report on the Company's plans to achieve these goals by September 2015

## May I Vote My Shares In Person At The Annual Meeting?

If you are the registered owner of shares of the Company's common stock on the record date, you have the right to vote your shares in person at the Annual Meeting.

If you are the beneficial owner of shares of the Company's common stock on the record date, you may vote these shares in person at the Annual Meeting if you request and obtain a legal proxy from your broker, bank or other nominee (the stockholder of record) giving you the right to vote the shares at the Annual Meeting, complete such legal proxy and present it to the Company at the Annual Meeting.

Even if you plan to attend the Annual Meeting, we recommend that you submit your proxy card or voting instructions so that your vote will be counted if you later decide not to attend the Annual Meeting.

## How Can I Vote My Shares Without Attending The Annual Meeting?

If you are a registered owner, you may instruct the named proxy holders on how to vote your shares by completing, signing, dating and returning the enclosed proxy card in the postage-paid envelope provided with this Proxy Statement, or by using the Internet voting site or the toll-free telephone number listed on the proxy card. Specific instructions for using the Internet and telephone voting systems are provided on the proxy card. The Internet and telephone voting systems will be available until 11:59 p.m. Central Daylight Time on Wednesday, April 22, 2015 (the day before the Annual Meeting).

If you are the beneficial owner of shares held in "street name," you should instruct your broker, bank or other nominee on how to vote your shares. Your broker, bank or other nominee has enclosed with this Proxy Statement a voting instruction card for you to use in directing your nominee on how to vote your shares. The instructions from your nominee will indicate whether Internet or telephone voting is available and, if so, will provide details regarding how to use those systems.

## If My Shares Are Held In "Street Name," Will My Broker, Bank Or Other Nominee Vote My Shares For Me?

If you hold shares in street name through a broker, bank or other nominee, your broker, bank or nominee may not be permitted to exercise voting discretion with respect to some of the matters to be acted upon at the Annual Meeting. Under current stock exchange rules, brokers who do not have instructions from their customers may not use their discretion in voting their customers' shares on certain specific matters that are not considered to be "routine" matters, including the election of directors, executive compensation and other significant matters. The proposals in this Proxy Statement regarding the election of directors and greenhouse gas reduction targets are not considered to be routine matters. **Therefore, without your specific instructions, your shares will not be voted on these matters and will not be counted in determining the number of shares necessary for approval.** Shares represented by such "broker non-votes," however, will be counted in determining whether there is a quorum. You should follow the directions provided by your nominee regarding instructions on how to vote your shares.

Ratification of the appointment of E&Y as the Company's independent registered public accounting firm is considered a routine matter and, therefore, if beneficial owners fail to give voting instructions, brokers, banks and other nominees will have the discretionary authority to vote shares of our common stock with respect to this proposal.

## What Is A Broker Non-Vote?

Generally, a "broker non-vote" occurs when a broker, bank or other nominee that holds shares in "street name" for a customer is precluded from exercising voting discretion on a particular proposal because:

- (1) the beneficial owner has not instructed the nominee on how to vote, and
- (2) the nominee lacks discretionary voting power to vote such issues.

Under NASDAQ rules, a nominee does not have discretionary voting power with respect to the approval of "nonroutine" matters absent specific voting instructions from the beneficial owners of such shares.

#### How Will My Proxy Be Voted?

Shares represented by a properly executed proxy (in paper form, by Internet or by telephone) that is received in a timely manner, and not subsequently revoked, will be voted at the Annual Meeting or any adjournment or postponement thereof in the manner directed on the proxy. Kirk Thompson and John N. Roberts, III are named as proxies in the proxy form and have been designated by the Board as the directors' proxies to represent you and vote your shares at the Annual Meeting. All shares represented by a properly executed proxy on which no choice is specified will be voted:

- (1) FOR the election of the nominees for director named in this Proxy Statement,
- (2) FOR ratification of the appointment of E&Y as the Company's independent registered public accounting firm for the 2015 calendar year,
- (3) AGAINST the stockholder proposal to adopt quantitative companywide goals for reducing greenhouse gas emissions and to report on the Company's plans to achieve these goals by September 2015, and
- (4) in accordance with the proxy holders' best judgment as to any other business that properly comes before the Annual Meeting.

This Proxy Statement is considered to be voting instructions for the trustees of the J.B. Hunt Transport Services, Inc. Employee Retirement Plan for our common stock allocated to individual accounts under this plan. If account information is the same, participants in the plan (who are

stockholders of record) will receive a single proxy representing all of their shares. If a plan participant does not submit a proxy to us, the trustees of the plan in which shares are allocated to his or her individual account will vote such shares in the same proportion as the total shares in such plan for which directions have been received.

## May I Revoke My Proxy And Change My Vote?

Yes. You may revoke your proxy and change your vote at any time prior to the vote at the Annual Meeting.

If you are the registered owner, you may revoke your proxy and change your vote by:

- (1) submitting a new proxy bearing a later date (which automatically revokes the earlier proxy),
- (2) giving notice of your changed vote to us in writing mailed to the attention of David G. Mee, Corporate Secretary, at our executive offices, or
- (3) attending the Annual Meeting and giving oral notice of your intention to vote in person.

You should be aware that simply attending the Annual Meeting will not in and of itself constitute a revocation of your proxy.

## Who Will Pay The Costs Of Soliciting Proxies?

Proxies will be solicited initially by mail. Further solicitation may be made in person or by telephone, electronic mail or facsimile. The Company will bear the expense of preparing, printing and mailing this Proxy Statement and accompanying materials to our stockholders. Upon request, the Company will reimburse brokers, banks and other nominees for reasonable expenses incurred in forwarding copies of the proxy materials relating to the Annual Meeting to the beneficial owners of our common stock.

In 2014, the Company retained Broadridge, an independent proxy solicitation firm, to assist in soliciting proxies from stockholders. Broadridge received a fee of approximately \$48,000 as compensation for its services and was reimbursed for its out-of-pocket expenses. The fee amount was not contingent on the number of stockholder votes cast in favor of any proposal, and Broadridge is prohibited from making any recommendation to our stockholders to either accept or reject any proposal or otherwise express an opinion concerning a proposal. Proxy solicitation fees in 2015 are expected to be comparable to those paid in 2014.

#### What Other Business Will Be Presented At The Annual Meeting?

As of the date of this Proxy Statement, the Board knows of no other business that may properly be, or is likely to be, brought before the Annual Meeting. If any other matters should arise at the Annual Meeting, the persons named as proxy holders, Kirk Thompson and John N. Roberts, III, will have the discretion to vote your shares on any additional matters properly presented for a vote at the meeting. If, for any unforeseen reason, any of the director nominees are not available to serve as a director, the named proxy holders will vote your proxy for such other director candidate or candidates as may be nominated by the Board.

## What Is The Deadline For Stockholder Proposals For The 2016 Annual Meeting?

In order for a stockholder proposal to be eligible to be included in the Company's Proxy Statement and proxy card for the 2016 Annual Meeting of Stockholders, the proposal:

- (1) must be received by the Company at its executive offices, 615 J.B. Hunt Corporate Drive, Lowell, Arkansas 72745, Attention: Corporate Secretary, on or before November 13, 2015, and
- (2) must concern a matter that may be properly considered and acted upon at the Annual Meeting in accordance with applicable laws, regulations and the Company's Bylaws and policies, and must otherwise comply with Rule 14a-8 of the Securities Exchange Act of 1934, as amended (the "Exchange Act").

## Where Can I Find The Voting Results Of The Annual Meeting?

The Company will publish final voting results of the Annual Meeting on a Form 8-K within four days after the annual stockholders meeting on April 23, 2015.

## What Should I Do If I Receive More Than One Set Of Voting Materials?

You may receive more than one set of voting materials, including multiple copies of this Proxy Statement and multiple proxies or voting instruction cards. For example, if you hold your shares in more than one brokerage account, you may receive a separate voting instruction card for each brokerage account. If you are a registered owner and your shares are registered in more than one name, you will receive more than one proxy card. Please vote each proxy and instruction card that you receive.

## What Is Householding?

In an effort to reduce printing costs and postage fees, the Company has adopted a practice approved by the Securities and Exchange Commission (the "SEC") called "householding." Under this practice, certain stockholders who have the same address and last name will receive only one copy of this Proxy Statement and the Company's Annual Report, unless one or more of these stockholders notifies the Company that he or she wishes to continue receiving individual copies. Stockholders who participate in householding will continue to receive separate proxy cards.

If you share an address with another stockholder and received only one copy of this Proxy Statement and the Company's Annual Report and would like to request a separate copy of these materials, or if you do not wish to participate in householding in the future, please:

- (1) mail such request to J.B. Hunt Transport Services, Inc., Attention: Corporate Secretary, 615 J.B. Hunt Corporate Drive, Lowell, Arkansas 72745, or
- (2) call the Corporate Secretary toll-free at 800-643-3622.

Similarly, you may also contact the Company if you received multiple copies of the Company's proxy materials and would prefer to receive a single copy in the future.

## What Do I Need To Do Now?

First, read this Proxy Statement carefully. Then, if you are a registered owner, you should, as soon as possible, submit your proxy by executing and returning the proxy card or by voting electronically via the Internet or by telephone. If you are the beneficial owner of shares held in "street name," then you should follow the voting instructions of your broker, bank or other nominee. Your shares will be voted in accordance with the directions you specify. If you submit an executed proxy card to the Company, but fail to specify voting directions, your shares will be voted:

- (1) **FOR** the election of the director nominees,
- (2) FOR ratification of the appointment of E&Y as the Company's independent registered public accounting firm for the 2015 calendar year, and
- (3) **AGAINST** the Stockholder proposal to adopt quantitative companywide goals for reducing greenhouse gas emissions and to report on the Company's plans to achieve these goals by September 2015.

## Who Can Help Answer My Questions?

If you have questions concerning a proposal or the Annual Meeting, if you would like additional copies of this Proxy Statement, or if you need directions to or special assistance at the Annual Meeting, please call the Corporate Secretary toll-free at 800-643-3622. In addition, information regarding the Annual Meeting is available via the Internet at our website, www.jbhunt.com.

## YOU SHOULD CAREFULLY READ THIS PROXY STATEMENT IN ITS ENTIRETY

The summary information provided above in the question-and-answer format is for your convenience only and is merely a brief description of material information contained in this Proxy Statement.

## YOUR VOTE IS IMPORTANT

IF YOU ARE A REGISTERED OWNER, YOU MAY VOTE BY INTERNET, TELEPHONE, OR BY COMPLETING, SIGNING AND DATING
THE ENCLOSED PROXY CARD AND RETURNING IT TO US
IN THE ACCOMPANYING ENVELOPE AS PROMPTLY AS POSSIBLE

IF YOU ARE A BENEFICIAL OWNER, PLEASE FOLLOW THE VOTING INSTRUCTIONS OF YOUR BROKER, BANK OR OTHER NOMINEE AS PROVIDED WITH THIS PROXY STATEMENT AS PROMPTLY AS POSSIBLE

## PROPOSALS TO BE VOTED AT THE ANNUAL MEETING

## PROPOSAL NUMBER ONE ELECTION OF DIRECTORS

Our Board nominates Douglas G. Duncan, Francesca M. Edwardson, Wayne Garrison, Sharilyn S. Gasaway, Gary C. George, Bryan Hunt, Coleman H. Peterson, John N. Roberts, III, James L. Robo, Kirk Thompson, and John A. White as directors to hold office for a term of one year, expiring at the close of the 2016 Annual Meeting of Stockholders or until their successors are elected and qualified or until their earlier resignation or removal. The Board believes that these incumbent directors standing for re-election are well-qualified and experienced to direct and manage the Company's operations and business affairs and will represent the interests of the stockholders as a whole. Biographical information on each of these nominees is set forth below in "Nominees for Director."

If any director nominee becomes unavailable for election, which is not anticipated, the named proxies will vote for the election of such other person as the Board may nominate, unless the Board resolves to reduce the number of directors to serve on the Board and thereby reduce the number of directors to be elected at the Annual Meeting.

# THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE $\frac{FOR}{EACH OF THE DIRECTOR NOMINEES LISTED HEREIN}$

## INFORMATION ABOUT THE BOARD

The Board's directors hold office for a term of one year.

## OTHER INFORMATION YOU NEED TO MAKE AN INFORMED DECISION

## DIRECTORS AND EXECUTIVE OFFICERS OF THE COMPANY

Number of Directors and Term of Directors and Executive Officers

The Company's Bylaws provide that the number of directors shall not be less than three or more than 12, with the exact number to be fixed by the Board. Directors serve a term of one year from their election date to the Annual Meeting of Stockholders.

Directors are elected by a majority of votes cast with respect to each director, provided that the number of nominees does not exceed the number of directors to be elected.

The stockholders of the Company elect at the Company's Annual Meeting successors for directors whose terms have expired. The Board elects members to fill new membership positions and vacancies in unexpired terms on the Board. No director will be eligible to stand for re-election or be elected to a vacancy once he or she has reached 72 years of age. However, our Board of Directors has granted a waiver of this mandatory retirement age to John A. White until the Company's 2016 Annual Meeting of Stockholders. Executive officers are elected by the Board and hold office until their successors are elected and qualified or until their earlier death, retirement, resignation or removal.

## NOMINEES FOR DIRECTOR

#### **TERMS EXPIRE 2016**



## Douglas G. Duncan

Mr. Duncan, 64, was elected to the Board in 2010. He is a member of the Audit Committee and the Nominating and Corporate Governance Committee. In February 2010, he retired as President and Chief Executive Officer of FedEx Freight Corporation, a wholly owned subsidiary of FedEx Corporation. FedEx Freight Corporation is a leading provider of regional and national less-than-truckload (LTL) freight services. Mr. Duncan was the founding chief executive officer of FedEx Freight. He also served on the Strategic Management Committee of FedEx Corporation. Before the formation of FedEx Freight, he served for two years as President and Chief Executive Officer of Viking Freight. With 30 years of transportation experience, Mr. Duncan has held management positions in operations, sales and marketing with Caliber System and Roadway Express. He served on the Executive Committee of the American Trucking Associations and as Chairman of the American Transportation Research Institute. A graduate of Christopher Newport University, Mr. Duncan served on the university's Board of Visitors. He currently serves on the Board of Directors of Brambles LTD and Benchmark Electronics, Inc.



## Francesca M. Edwardson

Ms. Edwardson, 57, was elected to the Board in 2011. She serves on the Company's Executive Compensation Committee and the Nominating and Corporate Governance Committee. She is the Chief Executive Officer of the American Red Cross of Chicago and Northern Illinois, a business unit of the American Red Cross. She previously served as Senior Vice President and General Counsel for UAL Corporation, a predecessor company to United Continental Holdings, Inc. She has also been a partner in the law firm of Mayer Brown and the Executive Director of the Illinois Securities Department. Ms. Edwardson is a graduate of Loyola University in Chicago, Illinois, with degrees in economics and law, and serves on the Boards of Trustees for Rush University Medical Center and the Lincoln Park Zoo.



#### Wayne Garrison

Mr. Garrison, 62, was elected to the Board in 1981. He served as Chairman of the Board of the Company from 1995 to December 31, 2010, and continues to serve as a member of the Board of Directors. Joining the Company in 1976 as Plant Manager, Mr. Garrison has also served as Vice President of Finance in 1978, Executive Vice President of Finance in 1979, President in 1982, Chief Executive Officer in 1987 and Vice Chairman of the Board from January 1986 until May 1991.



## Sharilyn S. Gasaway

Mrs. Gasaway, 46, was elected to the Board in 2009. She is a member of the Audit Committee and the Nominating and Corporate Governance Committee. She served as Executive Vice President and Chief Financial Officer of Alltel Corp., the Little Rock, Arkansas-based Fortune 500 wireless carrier, from 2006 to 2009. She was part of the executive team that spearheaded publicly traded Alltel's transition through the largest private equity buyout in the telecom sector and was an integral part of the successful combination of Alltel and Verizon. She also served as Alltel's Corporate Controller and Principal Accounting Officer from 2002 to 2006. Joining Alltel in 1999, she served as Director of General Accounting, Controller, and Vice President of Accounting and Finance. Prior to joining Alltel, she worked for eight years at Arthur Andersen LLC. Mrs. Gasaway has a degree in accounting from Louisiana Tech University and is a Certified Public Accountant. She currently serves on the Board of Directors, chairs the Audit Committee and serves on the Governance, Compensation and Business Development Committee of Genesis Energy, LP. She also serves on the Board of Directors and the Audit, Investment, and Nominating and Corporate Governance Committees of Waddell & Reed Financial, Inc., as well as on the Louisiana Tech University College of Business Advisory Board and the Board of Directors of Arkansas Children's Hospital.



## Gary C. George

Mr. George, 64, was elected to the Board in 2006. He is Chairman of the Nominating and Corporate Governance Committee and a member of the Executive Compensation Committee. Mr. George is Chairman of George's, Inc., a private, fully integrated poultry company in northwest Arkansas. He is a graduate of the University of Arkansas with a degree in business administration. He served on the Board of Trustees for the University of Arkansas from 1995 through 2005 and was Chairman of the Board of Trustees in 2005. He also serves as Chairman of the Board of Legacy National Bank in Springdale, Ark.



## Bryan Hunt

Mr. Hunt, 56, was elected to the Board in 1991. He is the Managing Member of Hunt Auto Group, a private company with operations in motor vehicle sales and service in Arkansas and Missouri; Best Buy Here Pay Here of Arkansas, a private company with used-car operations in Arkansas, Missouri and Oklahoma; Progressive Car Finance, a private company that provides subprime financing for automobile dealers; and 71B Auto Auction and I-135 Auto Auction, both private companies engaged in the auction of automobiles, trucks, boats and other motor vehicles to dealers and the general public in Arkansas and Kansas. A graduate of the University of Arkansas, he has a degree in marketing and transportation. He is the son of cofounders J.B. and Johnelle Hunt.



#### Coleman H. Peterson

Mr. Peterson, 66, was elected to the Board in 2004. He is Chairman of the Executive Compensation Committee and a member of the Nominating and Corporate Governance Committee. Mr. Peterson is the President and CEO of Hollis Enterprises LLC, a human resources consulting firm founded in 2004. He is retired from Wal-Mart Stores, Inc. as Executive Vice President of its People Division. During his tenure, Mr. Peterson was responsible for recruitment, retention and development of the world's largest corporate work force. Prior to his experience with Wal-Mart, Mr. Peterson spent 16 years with Venture Stores, with his last position being Senior Vice President of Human Resources. He holds bachelor's and master's degrees from Loyola University of Chicago. Mr. Peterson serves on the Board of Directors, chairs the Compensation Committee, and serves on the Nominating and Corporate Governance Committee of Build-A-Bear Workshop. He also serves on the Board of Directors, chairs the Compensation Committee, and serves on the Nominating and Corporate Governance Committee of Cracker Barrel Old Country Store, Inc. Locally, he served as Chairman of the Board of Trustees for Northwest Arkansas Community College until December 31, 2010. Mr. Peterson served as a member of the Board of Directors and chaired the Compensation Committee of The ServiceMaster Company. He also sat on the Executive Committee of the NAACP and served as Treasurer for the NAACP's Special Contribution Fund.



## John N. Roberts, III

Mr. Roberts, 50, was elected to the Board in 2010, and was elected to serve as the Company's President and Chief Executive Officer effective January 1, 2011. A graduate of the University of Arkansas, he served as Executive Vice President and President of Dedicated Contract Services from 1997 to December 31, 2010. Joining the Company in 1989, he began his career as a Management Trainee and subsequently served as an EDI Services Coordinator, Regional Marketing Manager for the Intermodal and Truckload business units, Business Development Executive for DCS and Vice President of Marketing Strategy for the Company. In 2014, Mr. Roberts was elected as a Class B Director to the Federal Reserve Bank of St. Louis.



## James L. Robo

Mr. Robo, 52, was elected to the Board in 2002. He is Lead Independent Director, Chairman of the Audit Committee and a member of the Nominating and Corporate Governance Committee. Mr. Robo is Chairman and Chief Executive Officer of NextEra Energy, Inc. He served as President and Chief Operating Officer of NextEra Energy until June 2012, as President of NextEra Energy Resources until December 2006 and as Vice President of Corporate Development and Strategy until July 2002. NextEra Energy is a leading clean energy company whose two main subsidiaries are Florida Power & Light Company and NextEra Energy Resources, LLC. Prior to joining NextEra Energy in 2002, Mr. Robo spent 10 years at General Electric Company. He served as President and Chief Executive Officer of GE Mexico from 1997 until 1999 and as President and Chief Executive Officer of the GE Capital TIP/Modular Space division from 1999 until February 2002. From 1984 through 1992, Mr. Robo worked for Mercer Management Consulting. He received a BA summa cum laude from Harvard College and an MBA from Harvard Business School, where he was a Baker Scholar.



## Kirk Thompson

Mr. Thompson, 61, was elected to the Board in 1985. He was elected Chairman of the Board in 2010, assuming that office on January 1, 2011. He served as President and Chief Executive Officer from 1987 to December 31, 2010. A graduate of the University of Arkansas and a Certified Public Accountant, Mr. Thompson joined the Company in 1973. He served as Vice President of Finance from 1979 until 1984, Executive Vice President and Chief Financial Officer until 1985, and President and Chief Operating Officer from 1986 until 1987, when he was elected President and Chief Executive Officer. In 2014, Mr. Thompson joined the Board of Directors of Rand Logistics, Inc., a leading provider of bulk freight shipping services in marine vessels throughout the Great Lakes region.



## John A. White

Dr. White, 75, was elected to the Board in 1998. He is a member of the Audit Committee, the Executive Compensation Committee, and the Nominating and Corporate Governance Committee. Dr. White is Chancellor Emeritus and Distinguished Professor of the University of Arkansas. Previous to this appointment, he served as Chancellor of the University of Arkansas, a position he held for 11 years, beginning July 1, 1997. A graduate of the University of Arkansas (BSIE), Virginia Tech (MSIE) and The Ohio State University (Ph.D.), he also holds honorary doctorates from the Katholieke Universiteit of Leuven in Belgium and from George Washington University. Dr. White is a member of the National Academy of Engineering. He has served on the Boards of Directors and the Audit Committees of Eastman Chemical, Logility, Motorola (Motorola Solutions), and Russell Corporation.

## DIRECTOR COMPENSATION

The Company pays only nonemployee directors for their services as directors. Directors who are also officers or employees of the Company are not eligible to receive any of the compensation described below.

In calendar year 2014, compensation for nonemployee directors serving on the Board, was as follows:

- an annual retainer of \$140,000 paid in Company stock, cash or any combination thereof
- an annual retainer of \$15,000, paid in cash, to the Audit Committee Chairman
- an annual retainer of \$10,000, paid in cash, to the Executive Compensation Committee Chairman
- an annual retainer of \$5,000, paid in cash, to the Nominating and Corporate Governance Committee Chairman
- \$4,500 for each Board meeting attended
- \$2,500 for each Audit Committee meeting attended
- \$2,000 for each Executive Compensation Committee meeting attended
- \$1,500 for each Nominating and Corporate Governance Committee meeting attended
- reimbursement of expenses to attend Board and Committee meetings

At the Executive Compensation Committee's (the "Committee") meeting on October 28, 2014, the Committee reviewed a summary of various compensation packages awarded to directors of the Company's peer group compiled by Meridian Compensation Partners, LLC. The Committee determined that the Board's compensation would be changed to the following, effective January 1, 2015.

- an annual retainer of \$155,000 paid in Company stock, cash or any combination thereof
- an annual retainer of \$20,000, paid in cash, to the Audit Committee Chairman
- an annual retainer of \$13,500, paid in cash, to the Executive Compensation Committee Chairman
- an annual retainer of \$7,500, paid in cash, to the Nominating and Corporate Governance Committee Chairman
- \$4,500 for each Board meeting attended
- \$2,500 for each Audit Committee meeting attended
- \$2,000 for each Executive Compensation Committee meeting attended
- \$1,500 for each Nominating and Corporate Governance Committee meeting attended
- reimbursement of expenses to attend Board and Committee meetings

## Nonemployee Board of Director Compensation Paid in Calendar Year 2014

			Change in Pension				
					Value and		
	Fees	Fees			Nonqualified		
	Paid	Paid	Restricted Share	Non-Equity	Deferred	All Other	
	in Cash	in Stock	or Stock Option	Incentive Plan	Compensation	Compensation	
Board Member	(\$)	(\$)	Awards (\$)	Compensation (\$)	Earnings (\$)	(\$)(1)	Total (\$)
Douglas G. Duncan	182,500	-	_	_	_	3,439	185,939
Francesca M. Edwardson	32,500	140,000	_	_	_	4,508	177,008
Wayne Garrison	158,000	_	_	_	_	_	158,000
Sharilyn S. Gasaway	77,500	105,000	_	_	_	_	182,500
Gary C. George	37,500	140,000	_	_	_	_	177,500
Bryan Hunt	18,000	140,000	_	_	_	_	158,000
Coleman H. Peterson	42,500	140,000	_	_	_	4,648	187,148
James L. Robo	57,500	140,000	_	_	_	6,400	203,900
John A. White	50,000	140,000	_	_	_	_	190,000

<sup>(1)</sup> Reimbursement of expenses to attend Board and Committee meetings

Each nonemployee member of the Board had the choice of receiving his or her annual retainer of \$140,000 in Company stock, cash or any combination thereof. Those directors choosing to receive their full retainer in Company stock received 1,773 shares based on the \$78.98 closing market price on July 22, 2014. Sharilyn S. Gasaway elected to receive a portion of her retainer in stock, totaling 1,329 shares, based on the closing market price shown above. Douglas G. Duncan and Wayne Garrison elected to receive their annual retainer in cash.

To more closely align his or her interests with those of the stockholders, each Board member is required to own three times his/her estimated annual compensation in Company stock within five years of his/her initial stockholder election to the Board. All Board members are in compliance with this requirement.

Nonemployee members of the Board did not participate in either a company-sponsored pension or deferred compensation plan in calendar year 2014.

## **EXECUTIVE OFFICERS OF THE COMPANY**

**Craig Harper**, 57, joined the Company in 1992 as Vice President of Marketing and currently serves as Executive Vice President. Prior to joining the Company, he worked for Rineco Chemical Industries as its Chief Executive Officer.

Nicholas Hobbs, 52, joined the Company in 1984 as a Management Trainee and currently serves as Executive Vice President and President of Dedicated Contract Services.

John Kuhlow, 44, joined the Company in 2006 as Assistant Corporate Controller. He currently serves as Senior Vice President Finance, Controller and Chief Accounting Officer. Prior to joining the Company, he was a Senior Audit Manager for KPMG LLP. Mr. Kuhlow is a Certified Public Accountant.

Terrence D. Matthews, 56, joined the Company in 1986 as a National Accounts Manager and currently serves as Executive Vice President and President of Intermodal. Prior to joining the Company, he worked as a National Accounts Manager for North American Van Lines.

David G. Mee, 54, joined the Company in 1992 as Vice President Tax and currently serves as Executive Vice President of Finance and Administration and Chief Financial Officer. He also serves as the Company's Corporate Secretary. Prior to joining the Company, he was a Senior Tax Manager for KPMG LLP. Mr. Mee is a Certified Public Accountant.

Kay Lewis, 51, joined the Company in 1988 as a Program Analyst of Finance and currently serves as Executive Vice President and Chief Information Officer. Prior to joining the Company, she worked at EDS as a Systems Engineer Manager.

Shelley Simpson, 43, joined the Company in 1994 as a Management Trainee and currently serves as Executive Vice President, Chief Marketing Officer, and President of Integrated Capacity Solutions and Truckload.

## SECURITY OWNERSHIP OF MANAGEMENT

The following table sets forth the beneficial ownership of the Company's common stock as of February 17, 2015, by each of its current directors (including all nominees for director), the Named Executive Officers (the "NEOs"), and all other executive officers and directors as a group. Unless otherwise indicated in the footnotes below, "beneficially owned" means the sole or shared power to vote or direct the voting of a security or the sole or shared power to dispose or direct the disposition of a security.

Owner	Number of Shares Beneficially Owned Directly (1)	Number of Shares Beneficially Owned Indirectly (2)	Percent of Class (%) (3)
Douglas G. Duncan	8,500	2,600	*
Francesca M. Edwardson	10,167	_	*
Wayne Garrison	2,520,705	_	2.2
Sharilyn S. Gasaway	15,839	275	*
Gary C. George	41,483	1,454,310 (4)	1.3
Bryan Hunt	70,242	_	*
Terrence D. Matthews	62,998	44,327	*
David G. Mee	112,907	_	*
Coleman H. Peterson	29,948	_	*
John N. Roberts, III	269,790	70,000 (5)	*
James L. Robo	70,420	_	*
Shelley Simpson	59,509	38,545	*
Kirk Thompson	80,242	_	*
John A. White	44,549	-	*
All executive officers and directors as a group (18)	3,604,541	1,610,225	4.5

<sup>\*</sup>Less than 1 percent

- (1) Includes shares owned by the director or executive officer that are:
  - (a) held in a 401(k) or deferred compensation account
  - (b) held in trusts for the benefit of an immediate family member whereby the director or executive officer is the trustee but does not have any beneficial ownership
  - (c) options that are currently exercisable or will become exercisable within 60 days from February 17, 2015
  - (d) pledged shares as shown below:

Bryan Hunt	66,797
David G. Mee	80,530
John N. Roberts, III	191,208
Kirk Thompson	70,000
All other executive officers and directors as a group	8,500

- (2) Indirect beneficial ownership includes shares owned by the director or executive officer:
  - (a) as beneficiary or trustee of a personal trust
  - (b) by a spouse or as trustee or beneficiary of a spouse's trust
  - (c) held in trusts for the benefit of an immediate family member whereby the director or executive officer's spouse is the trustee but does not have any beneficial ownership
  - (d) in a spouse's retirement account
- (3) Calculated on the basis of 116,515,423 shares of common stock outstanding of the Company on February 17, 2015.
- (4) The reporting person disclaims beneficial ownership of these shares, which are held in limited partnerships or trusts. This report shall not be deemed an admission that the reporting person is the beneficial owner of such securities for the purposes of Section 16 or for any other purposes. Includes 38,400 shares currently pledged by the reporting person.
- (5) The reporting person disclaims beneficial ownership of these shares, which are held in an irrevocable trust for the benefit of immediate family members and managed by a third-party trustee. This report shall not be deemed an admission that the reporting person is the beneficial owner of such securities for the purposes of Section 16 or for any other purposes.

## **CORPORATE GOVERNANCE**

We believe that good corporate governance helps to ensure that the Company is managed for the long-term benefit of our stockholders. We continually review and consider our corporate governance policies and practices, the SEC's corporate governance rules and regulations, and the corporate governance listing standards of NASDAQ, the stock exchange on which our common stock is traded.

You can access and print the Charters of our Audit Committee, Executive Compensation Committee ("Compensation Committee"), and Nominating and Corporate Governance Committee ("Corporate Governance Committee"), as well as our Corporate Governance Guidelines, Corporate Code of Ethical and Professional Standards for Directors, Officers and Employees, Whistleblower Policy, and other Company policies and procedures required by applicable law, regulation or NASDAQ corporate governance listing standards on the "Corporate Governance" page of the "Investors" section of our website at www.jbhunt.com. Additionally, you can request copies of any of these documents by writing to our Corporate Secretary at the following address:

J.B. Hunt Transport Services, Inc. Attention: Corporate Secretary 615 J.B. Hunt Corporate Drive Lowell, Arkansas 72745

## Director Independence

The Board is composed of a majority of directors who satisfy the criteria for independence under the NASDAQ corporate governance listing standards. In determining independence, each year the Board affirmatively determines, among other items, whether the directors have no material relationship with the Company or any of its subsidiaries pursuant to the NASDAQ corporate governance listing standards. When assessing the "materiality" of a director's relationship with the Company, if any, the Board considers all relevant facts and circumstances, not merely from the director's standpoint, but from that of the persons or organizations with which the director has an affiliation and the frequency or regularity of the services, whether the services are being carried out at arm's length in the ordinary course of business, and whether the services are being provided substantially on the same terms to the Company as those prevailing at the time from unrelated parties for comparable transactions. Material relationships can include commercial, banking, industrial, consulting, legal, accounting, charitable and familial relationships. The Board also considers any other relationship that could interfere with the exercise of independence or judgment in carrying out the duties of a director.

Applying these independence standards, the Board has determined that Douglas G. Duncan, Francesca M. Edwardson, Sharilyn S. Gasaway, Gary C. George, Coleman H. Peterson, James L. Robo and John A. White are all independent directors. After due consideration, the Board has determined that none of these nonemployee directors has a material relationship with the Company or any of its subsidiaries (either directly or indirectly as a partner, stockholder or officer of any organization that has a relationship with the Company or any of its subsidiaries) and that they all meet the criteria for independence under the NASDAQ corporate governance listing standards.

#### Risk Management and Oversight

As previously described in their biographies, current members of our Board represent diverse backgrounds of business and academic experience. The Board, as a whole, performs the risk oversight of the Company and does not assign the task or responsibility to any one member or a committee. Therefore, the Board believes that the members each possess unique yet complementary experiences and backgrounds that create diverse points of view, opinions, personalities and management styles that allow for the proper risk management and oversight of the Company.

## Lead Director

The Board has established the position of Lead Director, to which James L. Robo was appointed. The Lead Director directs the executive sessions of independent directors at the Board meetings at which the Chairman is not present and has authority to call meetings of independent directors. The Lead Director facilitates communication between the Chairman and CEO and the independent directors, as appropriate, and performs such other functions as the Board directs.

## **Independent Director Meetings**

Independent directors generally meet in executive session as part of each regularly scheduled Board meeting, with discussion led by the Lead Director.

#### Director Recommendations by Stockholders

In addition to recommendations from Board members, management or professional search firms, the Corporate Governance Committee will consider director candidates properly submitted by stockholders who individually or as a group have beneficially owned at least 2% of the outstanding shares of the Company's common stock for at least one year from the date the recommendation is submitted. Stockholders must submit director candidate recommendations in writing by Certified Mail to the Company's Corporate Secretary not less than 120 days prior to the first anniversary of the date of the Proxy Statement relating to the Company's previous Annual Meeting. Accordingly, for the 2016 Annual Meeting of Stockholders, director candidates must be submitted to the Company's Corporate Secretary by November 13, 2015. Director candidates submitted by stockholders must contain at least the following information:

- the name and address of the recommending stockholder,
- the number of shares of the Company's common stock beneficially owned by the recommending stockholder and the dates such shares were purchased,
- the name, age, business address and residence of the candidate,
- the principal occupation or employment of the candidate for the past five years,
- a description of the candidate's qualifications to serve as a director, including financial expertise and why the candidate does or does not
  qualify as "independent" under the NASDAQ corporate governance listing standards,
- the number of shares of the Company's common stock beneficially owned by the candidate, if any, and
- a description of the arrangements or understandings between the recommending stockholder and the candidate, if any, or any other person pursuant to which the recommending stockholder is making the recommendation.

In addition, the recommending stockholder and the candidate must submit, with the recommendation, a signed statement agreeing and acknowledging that:

- the candidate consents to being a director candidate and, if nominated and elected, he or she will serve as a director representing all of the Company's stockholders in accordance with applicable laws and the Company's Articles of Incorporation and Bylaws,
- the candidate, if elected, will comply with the Company's Corporate Governance Guidelines and any other applicable rule, regulation, policy or standard of conduct applicable to the Board and its individual members,
- the recommending stockholder will maintain beneficial ownership of at least 2% of the Company's issued and outstanding common stock through the date of the Annual Meeting for which the candidate is being recommended for nomination and that, upon the candidate's nomination and election to the Board, the recommending stockholder intends to maintain such ownership throughout the candidate's term as director, and
- the recommending stockholder and the candidate will promptly provide any additional information requested by the Corporate Governance Committee and/or the Board to assist in the consideration of the candidate, including a completed and signed Questionnaire for Directors and Officers on the Company's standard form and an interview with the Corporate Governance Committee or its representative.

For a complete list of the information that must be included in director recommendations submitted by stockholders, please see the "Director Recommendations by Stockholders Policy" on the "Corporate Governance" page of the "Investors" section of our website at www.jbhunt.com. The Corporate Governance Committee will consider all director candidates submitted through its established processes and will evaluate each of them, including incumbents, based on the same criteria. However, the Corporate Governance Committee may prefer incumbent directors and director candidates whom they know personally or who have relevant industry experience and in-depth knowledge of the Company's business and operations.

The policies and procedures as set forth above are intended to provide flexible guidelines for the effective functioning of the Company's director nomination process. The Board intends to review these policies and procedures periodically and anticipates that modifications may be necessary from time to time as the Company's needs and circumstances change.

## **Board Composition and Director Qualifications**

The Corporate Governance Committee periodically assesses the appropriate size and composition of the Board and whether any vacancies on the Board are expected. In the event that vacancies are anticipated or otherwise arise, the Corporate Governance Committee will review and assess potential director candidates. The Corporate Governance Committee utilizes various methods for identifying and evaluating candidates for director. Candidates may come to the attention of the Corporate Governance Committee through recommendations of Board members, management, stockholders or professional search firms. Generally, director candidates should, at a minimum:

- possess relevant business and financial expertise and experience, including a basic understanding of fundamental financial statements,
- have exemplary character and integrity and be willing to work constructively with others,
- have sufficient time to devote to Board meetings and consultation on Board matters, and
- be free from conflicts of interest that violate applicable law or interfere with director performance.

In addition, the Corporate Governance Committee seeks director candidates who possess the following qualities and skills:

- the capacity and desire to represent the interests of the Company's stockholders as a whole,
- occupational experience and perspective that, together with other directors, enhances the quality of the Board,
- leadership experience and sound business judgment,
- accomplishments in their respective field, with superior credentials and recognition,
- knowledge of the critical aspects of the Company's business and operations, and
- the ability to contribute to the mix of skills, core competencies and qualifications of the Board through expertise in one or more of the following areas:
  - accounting and finance
  - mergers and acquisitions
  - investment management
  - -law
  - academia
  - strategic planning
  - investor relations
  - executive leadership development
  - executive compensation
  - service as a senior officer of, or a trusted adviser to senior management of, a publicly held company.

The independent members of the Board each possess the general skills, experience, attributes and qualifications that make them a proper fit for the Company's Board as described above. Specific strengths and qualities possessed by each member that makes him or her eligible to serve on the Company's Board include:

Douglas G. Duncan – 30 years of experience in the transportation industry

Francesca M. Edwardson – business experience in the transportation industry, law, human resources, and corporate governance

Sharilyn S. Gasaway – accounting, finance, mergers and acquisitions, and regulatory experience

Gary C. George – business experience related to managing a diversified business located in northwest Arkansas

Coleman H. Peterson – human resource experience with a large international workforce, corporate governance, and retail experience

James L. Robo - financial expertise, leadership experience, and business experience related to equipment and the transportation industry

John A. White – business and academic experience related to general business practices and extensive service on the boards of other publicly traded companies

Messrs. Garrison, Hunt, Roberts and Thompson, as nonindependent directors, have extensive work experience and history with the Company from its origins, which the Board believes are critical to its composition.

#### **Board Diversity**

As indicated by the criteria above, the Board prefers a mix of background and experience among its members. Furthermore, the Board is diverse both in gender and ethnic representation, with more than 25% of our current members reflecting demographic minorities. The Board does not follow any ratio or formula to determine the appropriate mix. Rather, it uses its judgment to identify nominees whose backgrounds, attributes and experiences, taken as a whole, will contribute to the high standards of Board service to the Company. The effectiveness of this approach is evidenced by the directors' participation in insightful and robust yet mutually respectful deliberation that occurs at Board and Committee meetings.

## **Board Leadership Structure**

The Company split the titles, roles and responsibilities of the Chairman of the Board and Chief Executive Officer in 1985. The Company and the Board believe that, while the duties may be performed by the same person without consequence to either Company operations or stockholders' interest, separation of duties allows the Chairman to focus more on active participation by the Board and oversight of management, while the Chief Executive Officer is better able to focus on day-to-day operations of the Company.

#### Communications With The Board

Stockholders and other interested parties may communicate with the Board, Board Committees, the independent or the nonmanagement directors, each as a group or any director individually by submitting their communications in writing to the attention of the Company's Corporate Secretary. All communications must identify the recipient and author, state whether the author is a stockholder of the Company and be forwarded to the following address via Certified Mail:

J.B. Hunt Transport Services, Inc. Attention: Corporate Secretary 615 J.B. Hunt Corporate Drive Lowell, Arkansas 72745

The directors of the Company have instructed the Corporate Secretary not to forward to the intended recipient any communications that are reasonably determined in good faith by the Corporate Secretary to relate to improper or irrelevant topics or that are substantially incomplete.

## **Board Meetings**

The Board held four scheduled meetings during the 2014 calendar year. All directors attended all of the Board meetings and committee meetings on which each served during 2014, with the exception of one member not attending one scheduled committee meeting. All members of the Board attended the 2014 Annual Meeting of Stockholders. The Company has adopted a Director Attendance Policy to stress the importance of attendance, director preparedness, and active and effective participation at Board and Board Committee meetings.

### **Board Committees**

Standing committees of the Board include the Audit, Executive Compensation, and Nominating and Corporate Governance committees. Committee members are elected annually by the Board and serve until their successors are elected and qualified or until their earlier death, retirement, resignation or removal.

The following table summarizes the membership of the Board and each of its committees and the number of times each met during calendar year 2014:

			Corporate
Director	Audit	Compensation	Governance
Douglas G. Duncan	X		X
Francesca M. Edwardson		X	X
Sharilyn S. Gasaway	X		X
Gary C. George		X	Chair
Coleman H. Peterson		Chair	X
James L. Robo	Chair		X
John A. White	X	X	X
Number of Meetings in 2014	8	5	4

On January 29, 2015, the Corporate Governance Committee recommended, and the Board approved, the same committee assignments as 2014 for the 2015 calendar year.

## **AUDIT COMMITTEE**

Under the terms of its charter, the Audit Committee represents and assists the Board in fulfilling its oversight responsibility relating to the integrity of the Company's financial statements and the financial reporting process, the systems of internal accounting and financial controls, the internal audit function, the annual independent audit of the Company's financial statements, the Company's compliance with legal and regulatory requirements, the independent auditor's qualifications and independence, the performance of the Company's internal audit function and the performance of its independent auditors.

In fulfilling its duties, the Audit Committee, among other things, shall:

- appoint, terminate, retain, compensate and oversee the work of the independent registered public accounting firm,
- preapprove all services provided by the independent registered public accounting firm,
- oversee the performance of the Company's internal audit function,
- · review the qualifications, performance and independence of the independent registered public accounting firm,
- review external and internal audit reports and management's responses thereto,
- monitor the integrity of the financial reporting process, system of internal accounting controls, and financial statements and reports of the Company,
- oversee the Company's compliance with legal and regulatory requirements,
- review the Company's annual and quarterly financial statements, including disclosures made in "Management's Discussion and Analysis of Financial Condition and Results of Operations" set forth in periodic reports filed with the SEC,
- discuss with management earnings news releases,
- meet with management, the internal auditors, the independent auditors and the Board,
- provide the Board with information and materials as it deems necessary to make the Board aware of significant financial accounting and internal control matters of the Company,
- oversee the receipt, investigation, resolution and retention of all complaints of a financial nature submitted under the Company's Whistleblower Policy, and
- otherwise comply with its responsibilities and duties as set forth in the Company's Audit Committee Charter.

The Board has determined that each member of the Audit Committee satisfies the independence and other requirements for audit committee membership of the NASDAQ corporate governance listing standards and SEC requirements. The Board has also determined that all members of the Audit Committee have the attributes of an audit committee financial expert as defined by the SEC. The Board determined that these members acquired such attributes through their experience in preparing, auditing, analyzing or evaluating financial statements, or actively supervising one or more persons engaged in such activities, and their experience of overseeing or assessing the performance of companies and public accountants with respect to preparation, auditing or evaluation of financial statements. In 2014, the Audit Committee met eight times. All members attended each of the Audit Committee meetings, with the exception of one member not attending a scheduled committee meeting in July 2014. For additional information concerning the Audit Committee, see "Report of the Audit Committee" set forth below.

## **EXECUTIVE COMPENSATION COMMITTEE**

The Executive Compensation Committee (the "Compensation Committee") shall:

- determine and approve base salary compensation of the Company's senior executive officers,
- determine and approve annual equity-based awards for the Company's "insiders" as defined in Section 16 of the Securities Exchange Act of 1934, with the exception of the Chairman of the Board and the Chief Executive Officer,
- evaluate and recommend to the independent members of the Board for their approval base salary and annual equity-based awards for the Chairman of the Board and the Chief Executive Officer,
- review and approve the annual performance goals and objectives of the Company's senior executive officers, including the Chief Executive
  Officer,
- establish and certify the achievement of performance goals,
- oversee the Company's incentive compensation and equity-based compensation plans,
- assess the adequacy and competitiveness of the Company's executive and director compensation programs,
- review and discuss with management the Compensation Discussion and Analysis ("CD&A") and recommend whether such analysis should be included in the Proxy Statement filed with the SEC,
- produce an Annual Report on executive compensation for inclusion in the Company's Proxy Statement,
- review and approve any employment agreements, severance agreements or arrangements, retirement arrangements, change in control agreements/provisions, and any special or supplemental benefits for each officer of the Company,
- approve, disapprove, modify or amend any non-equity compensation plans designed and intended to provide compensation primarily for
  officers.
- make recommendations to the Board regarding adoption of equity-based compensation plans,
- administer, modify or amend equity-based compensation plans,
- review the Company's plan for succession of management,
- monitor the diversity of the Company's workforce, and
- otherwise comply with its responsibilities and duties as set forth in the Company's Compensation Committee Charter.

None of the individuals serving on the Compensation Committee has ever been an officer or employee of the Company. The Board has determined that all members of the Compensation Committee satisfy the independence requirements of the NASDAQ corporate governance listing standards. All members of the Compensation Committee qualify as "nonemployee directors" for purposes of Rule 16b-3 of the Exchange Act and as "outside directors" for purposes of Section 162(m) of the Internal Revenue Code, as amended.

The Compensation Committee met five times in 2014. All members attended each of the Compensation Committee meetings.

## NOMINATING AND CORPORATE GOVERNANCE COMMITTEE

The Nominating and Corporate Governance Committee (the "Corporate Governance Committee") shall:

- annually review the Company's Corporate Governance Guidelines,
- assist the Board in identifying, screening and recruiting qualified individuals to become Board members,
- propose nominations for Board membership and committee membership,
- assess the composition of the Board and its committees,
- oversee the performance of the Board and committees thereof, and
- otherwise comply with its responsibilities and duties as set forth in the Company's Corporate Governance Committee Charter.

The Board has determined that all members of the Corporate Governance Committee satisfy the independence requirements of the NASDAQ corporate governance listing standards. The Corporate Governance Committee met four times during 2014. All members attended each of the Corporate Governance Committee meetings.

## Code of Business Conduct and Ethics

The Board has adopted a Corporate Code of Ethical and Professional Standards for Directors, Officers and Employees (the "Code of Ethics") that applies to all of the Company's directors, officers and employees. The purpose and role of this Code of Ethics is to focus our directors, officers and employees on areas of ethical risk, provide guidance to help them recognize and deal with ethical issues, provide mechanisms to report unethical or unlawful conduct, and help enhance and formalize our culture of integrity, honesty and accountability. As required by applicable law, the Company will post on the "Corporate Governance" page of the "Investors" section of its website at www.jbhunt.com any amendments or waivers of any provision of this Code of Ethics made for the benefit of executive officers or directors of the Company.

## Corporate Governance Guidelines

The Board has adopted Corporate Governance Guidelines to assist it in exercising its responsibilities to the Company and its stockholders. These guidelines address, among other items, director responsibilities, Board Committees and nonemployee director compensation.

## Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Exchange Act requires each director, officer and any individual beneficially owning more than 10% of the Company's common stock to file with the SEC reports of security ownership and reports on subsequent changes in ownership. These reports are generally due within two business days of the transaction giving rise to the reporting obligation.

To the Company's knowledge, based solely on a review of the copies of such reports furnished to the Company and written representations that no other reports were required, all Section 16(a) filings were made in a timely manner, with the exception of one officer, John Kuhlow, who had one late filing to report an acquisition of shares upon the vesting of restricted stock units and a corresponding disposition of shares to pay the resulting withholding tax obligation.

## Certain Relationships and Related Transactions

The Corporate Governance Committee is charged with the responsibility of reviewing and preapproving all related-party transactions (as defined in SEC regulations) and periodically reassessing any related-party transaction entered into by the Company in accordance with the Company's Code of Ethics.

Bryan Hunt is the son of Johnelle Hunt, a principal stockholder of the Company. There are no other family relationships among the foregoing directors.

Two sons-in-law of Kirk Thompson, Chairman of the Board of the Company, were employed by the Company in calendar year 2014. The first earned \$370,155, and the second earned \$140,531 in 2014 compensation. Shelley Simpson's husband and brother-in-law were employed by the Company in calendar year 2014. Her husband earned \$608,772 and her brother-in-law earned less than \$120,000 in 2014 compensation.

In the ordinary course of business, the Company has entered into contractual service agreements with two customers considered related parties. The first agreement is with George's, Inc. and consists of a fleet of tractors and specialty trailers delivering feed and live poultry to and from processing plants located in Cassville, Missouri. Gary C. George is Chairman of George's, Inc. The second agreement is with Mountain Valley Spring Water and consists of a fleet of tractors delivering bottled water and supplies from Hot Springs, Arkansas, to distribution centers throughout the continental United States. During the first quarter of 2014, Kirk Thompson was a member of the Board of Directors of Mountain Valley Spring Water, and Johnelle Hunt was the majority stockholder of this private company. In March 2014, Mrs. Hunt divested all ownership of Mountain Valley Spring Water and Mr. Thompson resigned from its board. None of the aforementioned individuals were involved in the establishment of these service agreements, nor did they solicit the Company's services on behalf of George's, Inc. or Mountain Valley Spring Water. Total revenue

earned in calendar year 2014 under these service agreements was \$2.6 million for George's, Inc, and \$2.3 million for Mountain Valley Spring Water. Services provided under both of these contracts are and will be carried out at arm's length in the ordinary course of business and are being provided substantially on the same terms as those of unrelated parties for comparable transactions.

In August 2010, the Company made a gift of \$5,000,000 to Arkansas Children's Hospital. The gift is payable in equal increments over a 10-year period beginning in calendar year 2011. Sharilyn S. Gasaway is currently a member of the Board of Directors of Arkansas Children's Hospital. However, at the time of the gift, Mrs. Gasaway was not associated with this organization, nor was she instrumental in the Company's decision to support the medical facility.

In December 2008, the Company made a gift of \$250,000 to Northwest Arkansas Community College. The gift is payable in equal increments over a 10-year period beginning in calendar year 2009. At the time of the gift, Coleman H. Peterson served as Chairman of the Board of Trustees of this organization. Mr. Peterson did not solicit the contribution on behalf of the organization, nor was he instrumental in the Company's decision to support the local junior college.

## Compensation Committee Interlocks and Insider Participation

During the 2014 calendar year, none of the Company's executive officers served on the Board of Directors or Compensation Committees of any entity whose directors or officers served on the Company's Board or Compensation Committee. No current or past executive officers or employees of the Company served on the Compensation Committee.

## PRINCIPAL STOCKHOLDERS OF THE COMPANY

The following table sets forth all persons known to be the beneficial owner of more than 5% of the Company's common stock as of December 31, 2014. Unless otherwise indicated in the footnotes below, "beneficially owned" means the sole or shared power to vote or direct the voting of a security or the sole or shared power to dispose or direct the disposition of a security.

	Number	Percent of
Name and Address	of Shares	Class
Johnelle Hunt	19,353,565	16.6%
3333 Pinnacle Hills Parkway		
Rogers, AR 72756		
FMR LLC 82 Devonshire Street Boston, MA 02109	15,156,783	12.9%
T. Rowe Price Associates, Inc. 100 East Pratt Street Baltimore, MD 21202	14,725,720	12.5%
BlackRock, Inc. 40 East 52nd Street New York, NY 10022	9,441,522	8.1%

Information relating to Johnelle Hunt is based on the stockholder's Form 4, filed with the SEC on December 5, 2014. Information pertaining to the ownership of FMR LLC and T. Rowe Price Associates, Inc. (Price Associates) is based on the organization's Schedule 13G filed with the SEC on February 13, 2015. Information pertaining to the ownership of BlackRock, Inc. is based on the organization's Schedule 13G filed with the SEC on January 23, 2015. The shares reported for Price Associates are owned by various individual and institutional investors which Price Associates serves as an investment adviser with power to direct investments and/or sole power to vote the securities. For purposes of the reporting requirements of the Securities Exchange Act of 1934, Price Associates is deemed to be the beneficial owner of these securities; however, Price Associates expressly disclaims that it is, in fact, the beneficial owner of these shares.

## REPORT OF THE EXECUTIVE COMPENSATION COMMITTEE

The Executive Compensation Committee (the "Compensation Committee") is composed of Coleman H. Peterson, Chairman, Francesca M. Edwardson, Gary C. George and John A. White, none of whom is an officer or employee of the Company and all of whom have been determined by the Board of Directors of the Company (the "Board") to be independent. Additionally, all members of the Compensation Committee qualify as "nonemployee directors" for purposes of Rule 16b-3 of the Exchange Act and as "outside directors" for purposes of Section 162(m) of the Internal Revenue Code, as amended (the "Code").

The Compensation Committee operates under a written charter adopted by the Board, a copy of which is available on the "Corporate Governance" page of the "Investors" section of the Company's website at www.jbhunt.com. In carrying out its responsibilities, the Compensation Committee, among other things:

- evaluates and recommends to the independent Board members, for their approval, the annual salaries and bonuses of the Chairman of the Board and the Chief Executive Officer,
- reviews and approves annual corporate goals and objectives of the Chairman of the Board and the Chief Executive Officer and other Section 16 reporting officers,
- recommends for approval to the independent Board members equity-based compensation awards under the Company's Management Incentive Plan (the "MIP"), as amended and restated, for the Chairman of the Board and the Chief Executive Officer,
- reviews and approves equity-based compensation awards under the Company's MIP, as amended and restated, for the Section 16 reporting officers
- establishes and certifies the achievement of performance goals under the Company's incentive and performance-based compensation plans,
- reviews and approves compensation recommendations for the Company's directors,
- reviews other Company executive compensation programs, and
- reviews and approves the Compensation Committee report to the stockholders and the Compensation Discussion and Analysis (the "CD&A") report included in the Proxy.

The Chairman of the Board recommends to the Compensation Committee the form and amount of compensation to be paid to the Chief Executive Officer. The Chief Executive Officer provides recommendations to the Compensation Committee regarding the form and amount of compensation to be paid to executive officers who report directly to him. Additionally, the Chairman of the Board, the Chief Executive Officer and the Chief Financial Officer regularly attend Compensation Committee meetings, except for executive sessions. Upon request, management has provided to the Compensation Committee historical and prospective breakdowns of primary compensation components for each executive officer, as well as tally sheets, wealth accumulation analyses and internal pay equity analyses as described in more detail below.

At our 2014 Annual Meeting, the stockholders approved, on an advisory basis, the compensation of the named executive officers (99.5% of votes cast). Previously, at our 2011 Annual Meeting, the stockholders voted for approval of a frequency of holding advisory votes every three years with respect to named executive officer compensation (51% of votes cast). The Compensation Committee believes this level of stockholder support reflects a strong endorsement of the Company's compensation policies and decisions. The Compensation Committee has considered the results of the last advisory vote on executive compensation in determining the Company's compensation policies and decisions for 2015, and has determined that these policies and decisions are appropriate and in the best interests of the Company and its stockholders at this time.

In 2014, the Compensation Committee engaged Meridian Compensation Partners, LLC ("Meridian") to review the Company's executive compensation policies and practices. Meridian was also directed to determine a comparable peer group for executive compensation purposes and to report considerations regarding changes in compensation levels for the NEOs to bring them into the 50th percentile of total direct compensation of the peer group. Meridian is retained by, and reports to, the Compensation Committee to provide compensation analyses and consultation at the Committee's request. Meridian was paid approximately \$66,000 for the consulting engagement and provides no other services to the Company.

The Compensation Committee met five times in 2014 to discuss, among other items, the salaries, bonuses and other compensation of the senior executive officers and other key employees of the Company, including the Chairman of the Board and the Chief Executive Officer. The Compensation Committee did not act by unanimous consent at any time in 2014.

Historically, the Compensation Committee meets each February to finalize discussion regarding the Company's performance goals for the previous and current year with respect to performance-based compensation to be paid to executive officers and to approve its letter for the Proxy Statement. These goals are approved within 90 days of the beginning of the year, pursuant to the Code. During the third quarter of each year, the Compensation Committee generally discusses any new compensation issues, the base compensation, bonus and MIP award analyses, and the engagement of the compensation consultant for annual executive and director compensation surveys. The Compensation Committee also meets during the fourth quarter to:

- review and discuss information provided by the compensation consultant and the recommendations made by the Chairman of the Board and the Chief Executive Officer,
- review the performance of the Company and the individual officers,
- review the extent to which the Company's performance goals were attained and approve short-term cash bonus and long-term incentive awards, and
- determine executives' base salaries for the following year.

Management also advises the full Board, including the Compensation Committee members, throughout the year of any new issues and developments regarding executive compensation.

The Compensation Committee has reviewed and discussed the following CD&A with management, and based upon such review and discussions, the Compensation Committee recommended to the Board that the CD&A be included in the Company's Proxy Statement.

J.B. Hunt Transport Services, Inc.
2014 Executive Compensation Committee
Coleman H. Peterson, Chairman
Francesca M. Edwardson
Gary C. George
John A. White

## COMPENSATION DISCUSSION AND ANALYSIS

## Introduction

The Compensation Discussion and Analysis provides information regarding the compensation paid to our President and Chief Executive Officer, Chief Financial Officer and certain other executive officers who were the most highly compensated in calendar year 2014. These individuals, referred to collectively as "named executive officers" or NEOs, are identified below:

- John N. Roberts, III President and Chief Executive Officer
- David G. Mee Executive Vice President, Finance/Administration, Chief Financial Officer and Corporate Secretary
- Kirk Thompson Chairman of the Board
- Terrence D. Matthews Executive Vice President and President of Intermodal
- Shelley Simpson Executive Vice President, Chief Marketing Officer and President of Integrated Capacity Solutions and Truckload

### Compensation Philosophy and Principles

The Compensation Committee acknowledges that the transportation industry is highly competitive and that experienced professionals have career mobility. The Company believes that it competes for executive talent with a large number of companies, some of which have significantly larger market capitalizations and others of which are privately owned. Retention of key talent remains critical to our success. The Company's need to focus on retention is compounded by its size and geographic location. The Company's compensation program is structured to attract, retain and develop executive talent with the ability to assume a broad span of responsibilities and successfully lead complex business units to market-leading positions in the industry. The Compensation Committee believes that the ability to attract, retain and provide appropriate incentives for professional personnel, including the senior executive officers and other key employees of the Company, is essential to maintaining the Company's leading competitive position, thereby providing for the long-term success of the Company. The Compensation Committee's goal is to maintain compensation programs that are competitive within the transportation industry. Each year, the Compensation Committee reviews the executive compensation program with respect to external competitiveness and linkage between executive compensation and creation of stockholder value and determines what changes, if any, are appropriate.

The overall compensation philosophy of the Compensation Committee and management is guided by the following principles:

- Compensation levels should be sufficiently competitive to attract and retain key talent. The Company aims to attract, motivate and retain high-performance talent to achieve and maintain a leading position in its industry. Our total compensation package should be strongly competitive with other transportation companies.
- Compensation should relate directly to performance and responsibility. Total compensation should be tied to and vary with performance and
  responsibility, both at the Company and individual level, in achieving financial, operational and strategic objectives. Differentiated pay for
  high-performing individuals should be proportional to their contributions to the Company's success.
- Short-term incentive compensation should constitute a significant portion of total executive compensation. A large portion of total compensation should be tied to performance, and therefore at risk, as position and responsibility increase. Individuals with greater roles and the ability to directly impact strategic direction and long-term results should bear a greater proportion of the risk.
- Long-term incentive compensation, the Company's Management Incentive Plan (the "MIP"), should be closely aligned with stockholders' interests. Awards of long-term compensation encourage executive officers to focus on the Company's long-range growth and development and incent them to manage from the perspective of stockholders with a meaningful stake in the Company, as well as to focus on long-term career orientation. Participants in the MIP are required to own Company stock. The requirements are discussed in this CD&A under the caption "Stock Ownership Guidelines."

The Company's executive compensation program is designed to reward the achievement of initiatives regarding growth, productivity and people, including:

- setting, implementing and communicating strategies, goals and objectives to ensure that the Company grows revenue and earnings at rates that are comparable to or greater than those of our peers and that create value for our stockholders,
- motivating and exhibiting leadership that aligns the interests of our employees with those of our stockholders,
- developing a grasp of the competitive environment and taking steps to position the Company for growth and as a competitive force in the industry,
- constantly renewing the Company's business model and seeking strategic opportunities that benefit the Company and its stockholders, and
- implementing a discipline of compliance and focusing on the highest standards of professional conduct.

## PROCESS OF SETTING COMPENSATION

## Benchmarking Against a Peer Group

The Compensation Committee engaged Meridian to perform a competitive market assessment for the NEOs to evaluate base salary, target annual incentives, target total cash compensation, long-term incentives and total direct compensation.

The assessment involved the use of a peer group, as noted below, consisting of 16 transportation and logistics companies in the national marketplace. This peer group was updated in 2014 to more closely align the Company's peer group with peers suggested by Institutional Shareholder Services. These companies represent both business competition and the most relevant labor market for our executives.

Amerco CH Robinson Worldwide, Inc. Expeditors Int'l of Washington, Inc. Kansas City Southern

Old Dominion Freight Line, Inc.

UTI Worldwide, Inc.

ArcBest Corporation Avis Budget Group, Inc.
CON-Way, Inc. CSX Corporation
Hertz Global Holdings, Inc. Hub Group, Inc.
Landstar System, Inc. Norfolk Southern Corpo

Landstar System, Inc.

Ryder System, Inc.

Norfolk Southern Corporation
Swift Transportation Company

The Compensation Committee utilized a different peer group of 11 companies for the Executive Chairman/Non-CEO position. This peer group was also updated in 2014, primarily due to changes in the leadership structure among peers of the Company. These companies are similar to the Company in size, revenue or market capitalization, and have a comparable chairman role.

Barnes & Noble, Inc. Bed Bath & Beyond, Inc. Cablevision Systems Corporation

Constellation Brands, Inc. D.R. Horton, Inc. GameStop Corp. Host Hotels & Resorts, Inc. Hyatt Hotels Corp. Jarden Corporation

O'Reilly Automotive, Inc. Old Dominion Freight Line, Inc.

The Compensation Committee has decided that the appropriate comparative total compensation target should be at the 50th percentile of the respective peer groups.

## Compensation Analysis Tools

In addition to the competitive compensation survey information for each officer that was compiled, the Compensation Committee also reviewed a three-year history of executive compensation tally sheets. The Compensation Committee anticipates that pertinent compensation information will continue to be developed and enhanced to allow the Committee to perform the most relevant analyses practicable.

Our objective for total executive compensation is to provide compensation in the 50th percentile of the respective peer groups. We believe that a sizeable portion of overall compensation should be at risk and tied to stockholder value. Our bonuses are tied to earnings per share ("EPS"); as EPS increases, so do executive bonuses. Long-term incentives are used as tools to reward executives for current and future performance, to encourage an executive to remain with the Company and to align the executive's interests with those of our stockholders. As part of our long-term incentive strategy, executives are expected to maintain stock ownership values as a multiple of their base salaries. Long-term incentives for NEOs are performance-based. While certain components of compensation are directly tied to the Company's reported financial performance, sufficient accounting and operational controls are in place and tested effectively to ensure that the Company's compensation practices and policies, including those for nonexecutives, are not reasonably likely to have a material adverse effect on the Company.

Our Company has a 401(k) plan that assists participants in providing for retirement. The Company contributes to each NEO's account per year based on the NEO's voluntary contribution amount. The equity buildup in unvested equity-based awards and stock owned currently is critical to each executive's ability to adequately provide for his or her retirement. As previously mentioned and explained in detail later, we have a Company stock ownership policy for our executives, but we do not have a "hold until retirement" restriction. We do not believe that such a restriction is prudent for the employee or necessary to protect our Company.

## Tally Sheets

A compensation tally sheet for each NEO was prepared and reviewed by the Compensation Committee in 2014. These tally sheets detail a three-year history of dollar amounts for components of the NEO's total compensation, including current salary and estimated cash bonus, equity-based awards, change in control severance payments, if any, personal benefits, if any, and other perquisites.

## Long-Term Compensation Analyses and Policies

With respect to long-term, equity-based awards, the Company maintains the MIP. The MIP was originally adopted and approved by the Board on March 17, 1989, and an amended and restated MIP was subsequently approved by the stockholders on May 11, 1995. The MIP has been amended and restated since the time of its adoption, and all amendments requiring approval of the stockholders have been approved, with the last approval occurring at our Annual Meeting of Stockholders held in 2012. Currently, there are 44 million shares of common stock authorized for issuance under the MIP, of which approximately 8.0 million shares are available for future options and other awards.

Performance-based restricted share units, time-vested restricted share units and stock options of the Company are granted under the MIP in an effort to link future compensation to the long-term financial success of the Company. These equity-based awards are granted to executive officers, including the NEOs, and other key employees (approximately 370 individuals) and are intended to attract and retain employees, to provide incentives to enhance job performance, and to enable those persons to participate in the long-term success and growth of the Company through an equity interest in the Company.

The Compensation Committee typically grants time-vested restricted share units under the MIP to non-NEO employees of the Company, while granting performance-based restricted share units to the NEOs of the Company. The future vesting of performance-based awards is contingent on the Company's attainment of predetermined performance metrics established by the Compensation Committee. The Compensation Committee believes that restricted share units, both time-vested and performance-based, are currently more effective than stock options in achieving the Company's compensation objectives, as these grants are subject to less market volatility and are less dilutive to stockholders. Employees realize immediate value as restricted share units vest, with such value increasing as the Company's stock performance increases. Cash dividends are not paid and there are no voting rights on unvested restricted share units.

The Company does not have a formal policy, but has an established practice described below, with respect to the granting of any form of equity compensation. The Company does not have a policy or practice of either timing equity-based compensation grants to current or new executive officers, or timing the release of material, nonpublic information to affect the value of executive compensation. Recommendations for all Section 16 filers, except for the Chairman of the Board and the Chief Executive Officer, are presented to the Compensation Committee by the Chief Executive Officer. The Chairman of the Board recommends to the Compensation Committee the award for the Chief Executive Officer. The Compensation Committee approves or adjusts the award using the above tools for all Section 16 filers, except for the Chairman of the Board and the Chief Executive Officer. The awards for the Chairman of the Board and Chief Executive Officer are recommended by the Compensation Committee and submitted for final approval to the Company's independent Board members. This process occurs in late October or early November of each year to coincide with our third-quarter Board meeting. We consider this our annual award date. The Compensation Committee does not expect to delegate approval authority to grant awards to management or any subcommittee at this time or in the near future. The grant date is typically set by the Compensation Committee. Historically, annual awards of equity compensation have been granted to all awardees, including the NEOs, in October. In 2014, 352,120 grants were made on October 28, and 136,945 grants were made on October 29, the date of the third-quarter Board meeting. Grants have been made in months other than the annual award date on a very limited basis. The limited exceptions to this grant-date practice have included, for example, the hiring of a key employee or the promotion of an employee to an executive office.

The Compensation Committee anticipates that it will continue adhering to these general grant dates for the foreseeable future for administrative ease and consistency. Awards are made in the fourth quarter because the Compensation Committee has a good view as to the Company's financial performance and the executive's individual performance for the current year and has the most recently available competitive market data.

Pursuant to the provisions of the MIP, all stock options are granted with an exercise price equal to 100% of the fair market value of the Company's common stock on the grant date. Stock options are generally exercisable over five to 10 years from the grant date. The exercise price of stock options may be satisfied with payment of cash or previously owned Company stock or through a cashless simultaneous exercise and sale. In response to emerging changes in the area of accounting for equity-based compensation and to position ourselves competitively with our peers, the Compensation Committee began granting restricted share units in lieu of stock options under the MIP in 2005. The Compensation Committee anticipates granting restricted share units in lieu of stock options for the foreseeable future, but in the event stock options are granted, such stock options will be granted under the terms discussed above. Similar to stock options, the total number of restricted share units that may be awarded to an individual is within the discretion of the Compensation Committee but also limited by the MIP and is generally based on the Company's performance and the individual's current level of compensation, individual performance, potential for promotion and marketability outside the Company. The number of restricted share units or stock options previously granted to an individual may be, but is not always, a consideration in determining the amount of awards granted to that individual in the future. Generally, restricted share units vest over three to 10 years.

As stated above, the Company does not have a policy or practice of timing the grant of equity-based awards and the release of material, nonpublic information in a manner that would affect compensation for new or current executive officers, nor has it deliberately or knowingly done so. In the event that material, nonpublic information becomes known to the Compensation Committee, the Company or its employees at a time when such information could affect or otherwise impact the imminent grant of equity-based compensation, management and the Compensation Committee will take the existence of such information under advisement and determine whether to delay the grant of such equity-based compensation to a later date to avoid the appearance of any impropriety.

## Deductibility of Compensation and Other Regulatory Considerations

The Code places a limit of \$1 million on the amount of compensation the Company may deduct for federal income tax purposes in any one year with respect to the Company's Chief Executive Officer and the next three most highly compensated executive officers whose compensation is required to be disclosed in the Company's annual Proxy Statement, other than the Chief Financial Officer (the "Covered Employees"). There is an exception to this \$1 million limitation for performance-based compensation that meets certain requirements. In reviewing the effectiveness of the Company's compensation program, the Compensation Committee considers the anticipated tax treatment to the Company and to its executives of various payments and benefits. Additionally, the deductibility of certain compensation payments depends upon the timing of an executive's vesting or exercise of previously granted awards, as well as interpretations and changes in the tax laws and other factors beyond the Compensation Committee's control. For these and other reasons, including the need to maintain flexibility in compensating executive officers in a manner designed to promote varying corporate goals, the Compensation Committee will not necessarily, nor in all circumstances, limit executive compensation to that which is deductible under the Code. The Company has not adopted a policy requiring all compensation to be deductible.

The MIP contains specific language and requirements regarding performance-based awards granted to a Covered Employee intended to be "qualified performance-based compensation" as defined by the Code. These awards shall be based on the attainment of one or more objective performance goals established in writing by the Committee. Performance goals must be based on one or more criteria approved by the MIP (e.g., revenue, operating income, return on assets) and be based on an objective formula or standard. Prior to any vesting of an award, the Committee must certify in writing that all of the necessary performance goals have been met. Material terms of the performance goals must be disclosed to and reapproved by the stockholders every five years. In October 2014, 106,945 grants of "qualified performance-based compensation" restricted share units were made to Covered Employees and vest, under the provisions of the MIP, upon the Company's attainment of predetermined performance metrics established and approved by the Compensation Committee.

The Compensation Committee will continue to consider various alternatives to preserving the deductibility of compensation payments and benefits to the extent reasonably practicable and to the extent consistent with its other compensation objectives. Base salary, bonuses or the vesting of non-performance-based restricted share units do not qualify as performance-based compensation under the Code. In 2014, the following NEO compensation paid was not deductible by the Company:

John N. Roberts, III	\$ 3,126,544
Kirk Thompson	4,972,814
Terrence D. Matthews	222,526

## **Derivative Trading**

It is the Company's policy that officers and directors not engage in any put or call transactions on Company stock. Such transactions create a significant enticement for abusive trading and, in many instances, give the unwelcome appearance of the officer or director betting against the Company. There is no Company policy, other than required by law, that would prohibit the Company's executive officers from entering into a forward-sale or forward-purchase contract.

## **Stock Ownership Guidelines**

To motivate the Company's officers and senior management to emulate its stockholders, the Company expects its management to own Company stock at levels described in the table shown below.

Stock ownership is defined as stock owned:

- directly or indirectly, and/or
- through the Company's 401(k) Employee Retirement Plan.

	Ownership Multiple
Position	of Base Salary
Chief Executive Officer	6 times
Executive Vice Presidents	3.5 times
Senior Vice Presidents	2.75 times
Vice Presidents	2.5 times

Ovenoushin Multiple

The Compensation Committee has determined that as of the annual award dates, October 28 and October 29, 2014, all of the Company's officers and members of senior management covered by these guidelines had met their ownership goals.

#### Stock Retention Policy

Other than indicated above, the Company does not have any other stock retention policy.

## Recovery of Awards

The Company does not have a policy, other than required by law, requiring replacement of awards or payments as a result of an officer's illegal transactions or restatements. However, the Compensation Committee has formally adopted and explicitly communicated the "clawback" provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act with regard to annual cash bonus awards paid to the Company's executive officers. Since becoming a public company in 1983, the Company has had no illegal actions by its officers or restatements of financial information.

#### Summary

The Company intends to continue its practice of compensating its executives through programs that emphasize performance. To that end, executive compensation is tied directly to the performance of the Company and is structured to ensure that, due to the nature of the business and the degree of competitiveness for executive talent, there is an appropriate balance between:

- base salary and incentive compensation,
- short-term and long-term compensation, and
- cash and noncash compensation.

Each is determined and measured by:

- competitive compensation data,
- financial, operational and strategic goals,
- long-term and short-term performance of the Company compared with its peer group, and
- individual contribution to the success of the Company.

## 2014 COMPENSATION

#### **Elements of Compensation**

The Company's primary compensation components are summarized below. Generally, the Company's compensation program consists of an annual base salary, a short-term cash incentive award, and an annual long-term, equity-based award. Primary benefits for executives include participation in the Company's 401(k) plan, health, dental and vision plans, and various insurance plans, including disability and life insurance, all of which are available to all employees on a nondiscriminatory basis. The Company provides limited perquisites to executive officers and other key employees as described in more detail on page 31 under the section titled "Other Perquisites."

Total direct compensation for executive officers, including the NEOs, consists of one or more of the following components:

- base salary.
- annual performance-based incentive cash bonus awards,
- long-term incentive/equity-based compensation,
- health and welfare benefits, and
- other benefits.

The Compensation Committee, with recommendations from management, works to create what it believes is the best mix of these components in delivering total direct compensation. In determining annual compensation, the Compensation Committee reviews all elements of compensation separately and in the aggregate. These compensation components are comparable to those of the Company's competitors and peer group.

In its review of executive compensation, and, in particular, in determining the amount and form of incentive awards discussed below, the Compensation Committee generally considers several factors. Among these factors are:

- market information with respect to cash and long-term compensation for its peer group,
- amounts paid to the executive officer in prior years as salary,
- annual bonus and other compensation,
- the officer's responsibilities and performance during the calendar year, and
- the Company's overall performance during prior calendar years and its future objectives and challenges.

At transportation companies, generally the largest elements of compensation are paid in the form of annual short-term incentives and long-term compensation. Compensation mix and industry profitability vary as the industry faces many risk factors, such as the economy and fuel prices.

Cash compensation for our NEOs varies as the EPS of the Company changes, due to the nature of our bonus plan described below. Grants of performance-based restricted share units or stock options are made annually. Performance-based restricted share units and stock options are based on each employee's level of responsibility and are generally computed as a multiple of base salary.

It has been the policy of the Company to put a significant portion of the executive's compensation at risk. This is accomplished by our cash bonus plan, which is directly tied to EPS, and the issuance of performance-based restricted share units. Equity-based awards from the MIP may also vary in vesting from three to 10 years. These awards are subject to forfeiture if the employee leaves the Company. Furthermore, the future vesting of performance-based equity awards is contingent on the Company's attainment of predetermined performance metrics established by the Committee. The Committee and management believe that the proportion of compensation at risk should rise as the employee's level of responsibility increases.

The Compensation Committee has retained Meridian as its compensation consultant. Meridian reports directly to the Compensation Committee and has no other engagements with the Company. In 2014, Meridian prepared a study providing information and an independent analysis of the Company's executive compensation program and practices. The results of this study included observations about the Company's target 2014 executive compensation.

The Compensation Committee does not rely solely on predetermined formulas or a limited set of criteria when it evaluates the individual performances of the NEOs. The Compensation Committee considers actual results against deliverables and also bases its compensation decisions for the NEOs on:

- leadership,
- the execution of business plans,
- strategic results,
- operating results,
- growth in EPS,
- size and complexity of the business,
- experience,
- strengthening of competitive position,
- analysis of competitive compensation practices, and
- assessment of the Company's performance.

Where possible, the above criteria were compared with the peer group selected as well as the Chief Executive Officer's input for his direct reports and the Chairman of the Board's input for the Chief Executive Officer.

## Base Salary

The Compensation Committee believes that competitive levels of cash compensation, together with equity-based and other incentive programs, are necessary for motivating and retaining the Company's executives. Salaries provide executives with a base level of monthly income and help achieve the objectives outlined above by attracting and retaining strong talent. Base salaries are evaluated annually for all executive officers, including the Chairman of the Board and the Chief Executive Officer. Generally, base salaries are not directly related to specific measures of corporate performance, but are determined by the relevance of experience, the scope and complexity of the position, current job responsibilities, retention and relative salaries of the peer group members. The Compensation Committee may elect not to increase an executive officer's annual salary, and has so elected in prior years. However, if warranted, the Compensation Committee may increase base salary where an executive officer takes on added responsibilities or is promoted.

#### Annual Bonus Award

As previously mentioned, the Company has had in place for several years a bonus plan that is tied to EPS. At its fall meeting when management presents its budget for the following year, the Compensation Committee establishes a matrix of EPS results with bonus payout levels. These forecasted earnings results are based on customer freight trends, strategies for growth and controlling costs, and corporate strategies to maximize stockholder return. Once presented to the Board, the EPS budget and bonus plan matrix remain fixed, though management continually reforecasts expectations based on actual results and on changing facts and assumptions. Changes in uncontrollable factors such as general economic conditions, railroad or port authority service issues, or rapidly fluctuating fuel costs can have a significant impact on the Company's actual EPS. Therefore, as the Company performs against the original budget, the executive's bonus performs against the pre-established matrix.

The bonus plan is based on annual EPS; however, quarterly EPS targets are established. If the Company meets a quarterly EPS target, the executive is eligible to receive a "progress payment" equal to approximately 12.5% of his or her projected annual bonus payout. The annual bonus earned is reduced by the progress payments received during the year. We consider a single quarterly progress payment, computed at approximately 12.5% of the executive's lowest possible annual bonus amount, to be the threshold bonus amounts described below. The Company's bonus plan has no reimbursement or "clawback" feature if a progress payment is made in a plan year where an annual bonus is not earned. However, the Compensation Committee has formally adopted and explicitly communicated the "clawback" provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act with regard to annual cash bonus awards paid to the Company's executive officers.

For 2014, the established matrix consisted of EPS ranging from \$2.85 to \$4.05, translating to annual bonus payout percentages ranging from 5% to 170% of an executive's base salary. The 2014 quarterly and annual bonus payout targets compared with actual reported EPS and actual payout percentages were as follows:

		Bonus Payout % of Salary				
Period	Minimum	Target	Reported EPS	Minimum	Target	Actual
1Q 14	0.56	0.66	0.58	0.6	3.8	1.1
2Q 14	0.71	0.83	0.79	0.6	3.8	2.9
3Q 14	0.77	0.89	0.87	0.6	3.8	3.1
Annual	2.85	3.30	3.16	5.0	30.0	23.0

Actual earned bonus amounts by quarter for each NEO:

	, .				Total
	1Q 14	2Q 14	3Q 14	4Q 14	Annual
John N. Roberts, III	\$7,706	\$19,694	\$21,406	\$108,744	\$157,550
David G. Mee	4,888	12,492	13,578	68,977	99,935
Kirk Thompson (1)	_	_	_	_	_
Terrence D. Matthews	4,950	12,650	13,750	69,850	101,200
Shelley Simpson	3,938	10,063	10,938	55,561	80,500

(1) Currently, the position of Chairman of the Board is not eligible to participate in the Company's EPS bonus plan.

## Long-Term, Equity-Based Award

Each executive is eligible to receive a long-term incentive award of performance-based restricted share units. Performance-based restricted share units are intended to help achieve the objectives of the compensation program, including the retention of high-performing and experienced talent, a career orientation and strong alignment with stockholders' interests. The performance-based restricted share units are awarded and settled from shares reserved for issuance under the MIP. The Compensation Committee approves or adjusts the award based on the above criteria for all Section 16 filers who are employees of the Company. The awards for the Company's Chairman of the Board and Chief Executive Officer are presented for final approval to the Company's independent Board members. The Compensation Committee believes that performance-based restricted share units must be sufficient in size to provide a strong, long-term performance and retention incentive for executives and to increase their vested interest in the Company. Performance-based restricted share units are used as long-term incentives because they are less dilutive to shares outstanding and to profits. Performance-based restricted share units generally vest from three to 10 years.

In administering the MIP and awarding long-term incentive awards, we are sensitive to the potential for dilution of future EPS. The MIP is a broad-based equity compensation program. We focus the program on employees who will have the greatest impact on strategic direction and long-term results of the Company by virtue of their senior roles and responsibilities. A total of 554,725 performance-based and time-vested restricted share units were granted in 2014. Approximately 19% of the total share units granted were performance-based restricted share units to the NEOs, and approximately 27% of the total share units granted were to the executive officer group as a whole. As described above, MIP participants who hold the title of director and above have an ownership requirement in Company stock.

In determining the number of performance-based restricted share unit grants for each NEO, the Compensation Committee reviewed peer market data provided by Meridian and a detailed analysis of each NEO's vested and unvested stock holdings. In considering unvested stock holdings, the Committee reviewed a forecast of the timing of potential future restricted stock unit vesting for each NEO over the next 10 years.

The Compensation Committee subjectively considered the following objectives (without any particular weighting) when determining the form and amount of performance-based restricted share units granted to NEOs in 2014:

- align NEOs' long-term interests with those of the Company's stockholders,
- strengthen retention hooks for NEOs over the long term,
- ensure competitiveness of NEOs' total compensation opportunity through an emphasis on performance-based long-term stock compensation,
- reinforce share holdings of NEOs,
- align NEOs' compensation with the Company's long-term leadership succession planning initiatives, and
- bolster the continuity of the entire management team through an upcoming period of critical strategic goals and milestones for the Company.

For 2014, the Compensation Committee and/or independent directors approved the following performance-based restricted share unit grants to the NEOs:

John N. Roberts, III	45,472
David G. Mee	15,000
Kirk Thompson	21,473
Terrence D. Matthews	10,000
Shelley Simpson	15,000

The 2014 NEO awards shown above are performance-based restricted share units. These grants vest from three to five years annually, beginning July 15, 2015, upon the Company's attainment of predetermined operating metrics established and approved by the Compensation Committee, and are deemed "qualified performance-based compensation" awards under Section 162(m) of the Code. The Compensation Committee acknowledges that the separate components of total direct compensation are not always in the 50th percentile of their respective peer groups, as determined earlier, but it believes that its mix of current and long-term compensation is more appropriate to align the NEO's compensation with the stockholders' interests in both the near and longer term.

The Committee also reviewed its compensation strategy in general and specific components of total direct compensation and determined that none of the Company's compensation programs, individually or as a whole, would create risks that are reasonably likely to have a material adverse effect on the Company. The Committee presented its review and conclusion to the entire Board.

## **Deferred Compensation**

The Company administers a Deferred Compensation Plan for certain of its officers. The employee participant may elect on an annual basis to defer part of his or her salary and/or bonus. This plan assists key employees in planning for retirement. The Company contributes nothing to the plan, and participants are not permitted to defer shares of Company stock.

## Health and Welfare Benefits

The Company provides benefits such as medical, vision, life insurance, long-term disability coverage, and 401(k) plan opportunities to all eligible employees, including the NEOs. The Company provides up to \$750,000 in life insurance coverage and up to \$10,000 per month in long-term disability coverage. The value of these benefits is not required to be included in the Summary Compensation Table since they are available to all employees on a nondiscriminatory basis. The Company matches certain employee contributions to the 401(k) plan. The Company provides no postretirement medical or supplemental retirement benefits to its employees.

The Company also provides vacation, sick leave and other paid holidays to employees, including the NEOs, that are comparable to those provided at other transportation companies. The Company's commitment to provide employee benefits is due to our recognition that the health and well-being of our employees contributes directly to a productive and successful work life that produces better results for the Company and for its employees.

#### Personal Benefits

The Company provides certain perquisites to management employees, including the NEOs, as summarized below.

#### Company Aircraft

The Company actively participates in shared ownership of aircraft services with NetJets and CitationAir. With the approval of the Chief Executive Officer, the NEOs and other management employees use Company aircraft services for business purposes. Personal use of Company aircraft services is provided to executive officers on a very limited basis and to other management employees in the event of emergency or other urgent situations.

## Company Vehicles

The Company does not provide Company-owned cars to executives.

#### Other Perquisites

The Company provides executive officers a taxable allowance of up to \$10,000 a year for financial counseling services, which may include legal, financial, estate and/or tax planning, and tax return preparation. This benefit is based on actual cost to the Company. The Company also provides country club memberships to certain of its executive officers. These memberships are valued based on the actual costs of the membership, including dues, regardless of whether use was personal or business. The Company believes that these clubs provide a quiet venue for negotiations and entertainment of clients, bankers, investment bankers, stockholders, etc.

## Severance Agreements

The Company does not have employment contracts or predetermined personal severance agreements with any of its executives. However, according to the terms of the awards granted under the previously mentioned MIP, all outstanding non-incentive-based options and restricted share units immediately vest upon a "change in control."

Generally, a "change in control" is deemed to occur when more than 30% of the outstanding shares of common stock of the Company change ownership in a transaction that is a merger, reorganization or consolidation, when the persons who constitute the Company's incumbent board of directors cease to constitute a majority of the board, or when the stockholders approve a transaction that is a merger, reorganization or consolidation where more than 50% of the outstanding shares change ownership or a complete liquidation or dissolution of the Company or the sale or disposition of all or substantially all of the assets of the Company.

## **SUMMARY COMPENSATION**

The following table summarizes the total compensation earned by or paid to the Chief Executive Officer, Chief Financial Officer and the next three most highly compensated executive officers of the Company who served in such capacities as of December 31, 2014, for services rendered to the Company. These five officers are referred to as the NEOs in this Proxy Statement.

					Non-Equity			
Name and			Share	Option	Incentive Plan	Deferred	All Other	
Principal		Salary	Units	Awards	Compensation	Compensation	Compensation	
Position	Year	(\$) (1)	(\$) (2)	(\$) (2)	(\$) (1)	(\$)	(\$)	Total (\$)
John N. Roberts, III	2014	695,000	3,465,876	_	157,550	_	28,044	4,346,470
President	2013	642,692	3,244,500	_	146,050	_	25,001	4,058,243
and CEO	2012	601,954	2,505,420	_	267,750	_	14,742	3,389,866
David G. Mee	2014	437,845	1,143,300	_	99,935	_	17,654	1,698,734
EVP, Finance	2013	401,077	2,152,800	_	90,850	_	18,061	2,662,788
& Administration and CFO	2012	369,615	691,575	-	164,250	_	17,300	1,242,740
Kirk Thompson	2014	450,000	1,636,672	_	_	_	5,003	2,091,675
Chairman of	2013	492,308	1,658,300	_	_	_	9,453	2,160,061
the Board	2012	542,308	2,115,688	_	247,500	_	10,352	2,915,848
Terrence D. Matthews	2014	442,589	762,200	_	101,200	_	19,438	1,325,427
EVP and	2013	408,436	3,229,200	_	92,000	_	26,315	3,755,951
President of Intermodal	2012	379,931	691,575	_	167,625	_	32,028	1,271,159
Shelley Simpson EVP, CMO and President of ICS & Truckload	2014	371,635	1,143,300	-	80,500	-	24,391	1,619,826

<sup>(1)</sup> Non-equity incentive plan compensation (paid as a bonus) and salary amounts shown above are reported as gross earnings. Totals may include amounts transferred into the deferred compensation plan and/or into the Company's 401(k) plan. All non-equity awards are reported in the year in which they are earned. Effective January 1, 2013, the position of Chairman of the Board is not eligible to participate in the Company's non-equity incentive plan.

## Components of All Other Compensation for Calendar Year 2014

	Perquisites and Other Personal Benefits	Company Contributions to 401(k) Plan	Total
Name	(\$)	(\$)	(\$)
John N. Roberts, III	16,961	11,083	28,044
David G. Mee	9,612	8,042	17,654
Kirk Thompson	2,355	2,648	5,003
Terrence D. Matthews	10,598	8,840	19,438
Shelley Simpson	15,625	8,766	24,391

<sup>(2)</sup> Amounts reflect grant date fair value of each individual's specific award, which will be earned over the vesting period (3 to 8 years) and the achievement of future performance metrics established by the Compensation Committee at the time of grant. No stock options were granted during 2014, 2013 or 2012.

Total

				Totai		
		Legal and				
	Personal Use	Accounting	Club	and Other		
	of Company Plane	Fees	Dues	Personal		
Name	(\$) (1)	(\$)	(\$)	Benefits (\$)		
John N. Roberts, III	_	7,610	9,351	16,961		
David G. Mee	_	_	9,612	9,612		
Kirk Thompson	_	2,355	_	2,355		
Terrence D. Matthews	_	2,197	8,401	10,598		
Shelley Simpson	_	7,725	7,900	15,625		

(1) The value of personal aircraft usage reported above is based on the Company's actual invoiced amount from NetJets or CitationAir for the variable costs incurred on each trip. Since the Company's aircraft is used primarily for business travel, this methodology excludes fixed costs that do not change based on usage, such as depreciation and management fees. On certain occasions, an executive's spouse or other family member may accompany the executive on a flight when such person is invited to attend the event for appropriate business purposes. No additional direct operating cost is incurred in such situations under the foregoing methodology; however, the value of personal use of Company aircraft is imputed for federal income tax purposes as income to the NEO. Mr. Mee and Mr. Matthews had such imputed income in 2014. This value is calculated pursuant to Internal Revenue Service guidelines using Standard Industry Fare Level rates, which are determined by the U.S. Department of Transportation, and included in the NEO's base salary in the Summary Compensation Table shown on page 32 of this Proxy Statement.

## Grants of Plan-Based Awards

The following table reflects estimated possible payouts under equity and non-equity incentive plans to the NEOs during 2014. The Company's equity-based and non-equity incentive-based awards are granted to the NEOs based upon pre-established performance goals set annually by the Compensation Committee with a performance period equal to the calendar year for which the performance goals are set.

The MIP is an annual plan consisting of equity-based awards only. The number of performance-based restricted share units awarded is measured based on the executive's level of responsibility and other matters described on page 30 under "Long-Term, Equity-Based Award." Dividends are not paid on awards of performance-based or time-vested restricted share units.

NEOs are eligible to earn cash bonuses under the non-equity incentive award plan based on the Company's EPS for the calendar year. Please refer to page 29 under "Annual Bonus Award" for further detail.

		Estimate Unc	ed Possible ler Non-Ec entive Awa	quity	Estimate Under	ed Possible Equity In Plan Awar	centive	Stock Awards: Number of Shares of Stock	Option Awards: Number of Securities Underlying	Exercise or Base Price of Option	Grant Date Fair Value of Stock and Option
NI	Grant	Threshold	Target	Maximum	Threshold	Target	Maximum	or Units	Options	Awards	Awards
Name John. N.	Date	(\$)	(\$)	(\$) (1)	(#)	(#) (2)	(#)	(#)	(#)	(\$/Sh)	(\$) (3)
Roberts, III	10/29/2014	4,281	205,500	1,164,500	9,094	45,472	45,472	_	-	_	76.22
David G. Mee	10/29/2014	2,716	130,350	738,650	3,000	15,000	15,000	_	_	_	76.22
Kirk Thompson (4	1) 10/29/2014	_	-	_	4,294	21,473	21,473	-	_	-	76.22
Terrence D. Matthews	10/29/2014	2,750	132,000	748,000	3,333	10,000	10,000	_	_	_	76.22
Shelley Simpson	10/29/2014	2,188	105,000	595,000	3,000	15,000	15,000	_	_	_	76.22

<sup>(1)</sup> This column reflects the maximum non-equity incentive award each NEO was eligible to receive for 2014 under the percentage assigned to each NEO for the cash bonus pool. The actual awards earned are reported in the Summary Compensation Table shown on page 32 of this Proxy Statement.

<sup>(2)</sup> This column reflects the number of performance-based restricted share units that were granted to the NEOs in 2014.

<sup>(3)</sup> The fair value of the awards was based on a 3.73% discount from the Company's closing stock price of \$78.86 on October 28, 2014, or \$79.17 on October 29, 2014. The discount represents the present value of expected dividends to be paid on the Company's common stock, using the current dividend rate and the risk-free interest rate, over the vesting period. The Company believes that this discount is appropriate to value the performance-based restricted share units, as the units do not collect or accrue dividends until the awards vest and are settled with Company stock.

<sup>(4)</sup> Currently, the position of Chairman of the Board is not eligible to participate in the Company's EPS bonus plan.

## Outstanding Equity Awards at Calendar Year-end

As of December 31, 2014, there were no outstanding stock options held by the NEOs. The following table sets forth information concerning restricted share units held by the NEOs as of December 31, 2014.

Name	Number of Shares or Units of Stock That Have Not Vested (#) (1)	Market Value of Shares or Units of Stock That Have Not Vested (\$) (2)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested (#) (1)	Equity Incentive Plan Awards: Market Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$) (2)
John N. Roberts, III	5,100	429,675		
	990 15 000	83,408		
	15,000	1,263,750	60,000 27,000 36,000	5,055,000 2,274,750 3,033,000
D .10.14	2.222	250 225	45,472	3,831,016
David G. Mee	3,300 990 17,000 20,000 7,000	278,025 83,408 1,432,250 1,685,000 589,750		
	.,	,	6,000	505,500
			6,250	526,563
			8,000	674,000
			20,000	1,685,000
Kirk Thompson	17,500 20,000 23,000 12,000	1,474,375 1,685,000 1,937,750 1,011,000	15,000 24,000 22,800	1,263,750 2,022,000 1,920,900
			18,400	1,550,200
			21,473	1,809,100
Terrence D. Matthews	4,200 990 17,000 3,600	353,850 83,408 1,432,250 303,300		
			21,000 6,250 8,000 35,000 10,000	1,769,250 526,563 674,000 2,948,750 842,500
Shelley Simpson	1,800 2,400 3,400 21,000 6,250 8,000	151,650 202,200 286,450 1,769,250 526,563 674,000	10,000	3 12,230
	20,000	1,685,000	15.000	1 2/2 752
			15,000	1,263,750

(1) Restricted share units are time-vested or performance-based awards. Effective vesting dates, pending achievement of required performance goals set for performance-based awards, are noted below.

Time-Based Awards

	Shares Vesting	Vesting Date	Shares Vesting	Vesting Date
John N. Roberts, III	5,100	7/15/15	15,000	7/15/15
	990	7/15/15		
David G. Mee	3,300	7/15/15	10,000	7/15/15
	990	7/15/15	10,000	7/15/16
	17,000	7/15/15	7,000	7/15/15
Kirk Thompson	17,500	7/15/15	23,000	7/15/15
	10,000	7/15/15	12,000	7/15/15
	10,000	7/15/16		
Terrence D. Matthews	4,200	7/15/15	17,000	7/15/15
	990	7/15/15	3,600	7/15/15
Shelley Simpson	1,800	7/15/15	3,000	7/15/21
	1,200	7/15/15	3,125	7/15/15
	1,200	7/15/16	3,125	7/15/16
	3,400	7/15/15	2,000	7/15/15
	3,000	7/15/15	2,000	7/15/16
	3,000	7/15/16	2,000	7/15/17
	3,000	7/15/17	2,000	7/15/18
	3,000	7/15/18	6,666	7/15/21
	3,000	7/15/19	6,667	7/15/22
	3,000	7/15/20	6,667	7/15/23

### Performance-Based Awards

	Shares Vesting	Vesting Date	Shares Vesting	Vesting Date
John N. Roberts, III	15,000	7/15/15	9,000	7/15/16
	15,000	7/15/16	9,000	7/15/17
	15,000	7/15/17	9,000	7/15/18
	15,000	7/15/18	9,094	7/15/15
	9,000	7/15/15	9,094	7/15/16
	9,000	7/15/16	9,094	7/15/17
	9,000	7/15/17	9,095	7/15/18
	9,000	7/15/15	9,095	7/15/19
David G. Mee	3,000	7/15/15	10,000	7/15/20
	3,000	7/15/16	10,000	7/15/21
	3,125	7/15/15	3,000	7/15/15
	3,125	7/15/16	3,000	7/15/16
	2,000	7/15/15	3,000	7/15/17
	2,000	7/15/16	3,000	7/15/18
	2,000	7/15/17	3,000	7/15/19
	2,000	7/15/18		
Kirk Thompson	12,000	7/15/15	4,600	7/15/17
	12,000	7/15/16	4,600	7/15/18
	7,600	7/15/15	4,294	7/15/15
	7,600	7/15/16	4,294	7/15/16
	7,600	7/15/17	4,295	7/15/17
	4,600	7/15/15	4,295	7/15/18
	4,600	7/15/16	4,295	7/15/19
Terrence D. Matthews	3,000	7/15/15	2,000	7/15/15
	3,000	7/15/16	2,000	7/15/16
	3,000	7/15/17	2,000	7/15/17
	3,000	7/15/18	2,000	7/15/18
	3,000	7/15/19	17,500	7/15/16
	3,000	7/15/20	17,500	7/15/17
	3,000	7/15/21	3,333	7/15/15
	3,125	7/15/15	3,333	7/15/16
	3,125	7/15/16	3,334	7/15/17
Shelley Simpson	3,000	7/15/15	3,000	7/15/18
	3,000	7/15/16	3,000	7/15/19
	3,000	7/15/17		

<sup>(2)</sup> Values are based on the last closing market price of \$84.25 on December 31, 2014.

#### Options Exercised and Restricted Share Units Vested

	Option A	wards	Restricted Sh	are Units
Name	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$) (1) (2)	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting (\$) (1) (2)
John N. Roberts, III	16,000	906,752	4,250	326,995
Joint IV. Roberts, III	10,000	700,132	2,010	154,649
			17,000	1,307,980
			5,000	384,700
			15,000	1,154,100
			15,000	1,154,100
			9,000	692,460
			9,000	692,460
Total	16,000	906,752	76,260	5,867,444
David G. Mee	10,667	610,225	2,750	211,585
Savia C. Mee	10,001	010,223	2,010	154,649
			10,000	769,400
			7,000	538,580
			3,000	230,820
			3,125	240,438
			2,000	153,880
Total	10,667	610,225	29,885	2,299,352
Kirk Thompson	40,000	2,274,750	8,750	673,225
CHR THOMPSON	10,000	2,211,130	5,000	384,700
			30,000	2,308,200
			16,640	1,280,282
			12,000	923,280
			12,000	923,280
			7,600	584,744
			4,600	353,924
Total	40,000	2,274,750	96,590	7,431,635
Terrence D. Matthews	20,000	1,139,300	3,500	269,290
refrence B. Matthews	20,000	1,137,300	2,010	154,649
			3,200	246,208
			3,600	276,984
			3,000	230,820
			3,125	240,438
			2,000	153,880
Total	20,000	1,139,300	20,435	1,572,269
Shelley Simpson	2,000	113,280	1,500	115,410
,	_,	,	1,200	92,328
			8,500	653,990
			3,400	261,596
			3,400	261,596
			3,000	230,820
			3,125	240,438
			2,000	153,880
Total	2,000	113,280	26,125	2,010,058
10111	2,000	113,200	20,123	2,010,030

<sup>(1)</sup> Value realized on the acquired shares shown above is gross earnings. Values are earned over multiple years. Election to exercise an option or the receipt of vested shares in calendar year 2014 should not be interpreted to mean that all value was earned in the year the option was exercised or shares received. Each executive exercised and purchased or retained a portion of the available vested shares as shown below:

John N. Roberts, III	40,147
David G. Mee	15,134
Kirk Thompson	60,750
Terrence D. Matthews	11,777
Shelley Simbson	13,491

<sup>(2)</sup> Values are calculated by subtracting the exercise price from the fair market value of the underlying common stock on the date of exercise or vesting.

#### Components of Nonqualified Deferred Compensation for Calendar Year 2014

We have a nonqualified deferred compensation plan that allows eligible employees to defer a portion of their compensation. Participants can elect to defer up to a maximum of 50% of their base salary as well as up to 85% of their bonus for the year. The compensation deferred under this plan is credited with earnings or losses of investments elected by plan participants. Each participant is fully vested in all deferred compensation and earnings; however, these amounts are subject to general creditor claims until actually distributed to the employee. A participant may elect to receive deferred amounts in one payment or in quarterly installments payable over a period of two to 25 years upon reaching the age of 55, having 15 years of service, or becoming disabled. Our total liability under this plan was \$13,515,042 as of December 31, 2014, and \$12,650,590 as of December 31, 2013. These amounts are included in other long-term liabilities in our Consolidated Balance Sheets. Participant withholdings are held by a trustee and invested as directed by participants. These investments are included in "other assets" in our Consolidated Balance Sheets and totaled \$13,515,042 as of December 31, 2014, and \$12,650,590 as of December 31, 2013.

	Executive Contributions in 2014	Registrant Contributions in 2014	Aggregate Earnings in 2014	Aggregate Withdrawals and Distributions	Aggregate Balance at 2014
Name	(\$) (1)	(\$)	(\$)	(\$)	(\$)(1)
John N. Roberts, III	_	_	_	_	_
David G. Mee	_	_	_	_	_
Kirk Thompson	45,000	_	77,690	_	1,041,552
Terrence D. Matthews	219,077	_	54,657	_	2,904,103
Shelley Simpson	_	_	_	_	_

<sup>(1)</sup> Amounts of executive contributions are included as part of the NEO's salary in the Summary Compensation Table detailed above. Total executive contributions for the three-year period ending December 31, 2014, were \$92,308 for Mr. Thompson and \$627,072 for Mr. Matthews.

#### Potential Post-Employment Benefits

The Company does not have employment contracts or predetermined personal severance agreements with any of its executives. However, according to the terms of the awards granted under the previously mentioned MIP, all outstanding options and restricted share units would immediately vest upon a "change in control."

Generally, a "change in control" is deemed to occur when more than 30% of the outstanding shares of common stock of the Company change ownership in a transaction that is a merger, reorganization or consolidation, when the persons who constitute the Company's incumbent board of directors cease to constitute a majority of the board, or when the stockholders approve a transaction that is a merger, reorganization or consolidation where more than 50% of the outstanding shares change ownership or a complete liquidation or dissolution of the Company or the sale or disposition of all or substantially all of the assets of the Company.

Potential benefits of the NEOs due to a "change in control" are shown below. The amounts represent the immediate vesting of all outstanding options and restricted share units and are valued using the last closing market price of \$84.25 on December 31, 2014.

John N. Roberts, III	\$ 15,970,599
David G. Mee	8,723,246
Kirk Thompson	13,410,325
Terrence D. Matthews	8,933,871
Shelley Simpson	6,558,863

#### REPORT OF THE AUDIT COMMITTEE

The Audit Committee

The Audit Committee is composed of James L. Robo, Chairman, Douglas G. Duncan, Sharilyn S. Gasaway, and John A. White. Each served as a member of the Audit Committee during calendar year 2014. The Company's Board has determined that all members of the Audit Committee satisfy the independence and other requirements for audit committee membership pursuant to the NASDAQ corporate governance listing standards and has also determined that Messrs. Robo, Duncan, and White and Mrs. Gasaway each has the attributes of an audit committee financial expert as defined by SEC requirements.

The Audit Committee operates under a written charter adopted by the Board. A copy of the Audit Committee Charter is available on the "Corporate Governance" page of the "Investors" section of the Company's website at www.jbhunt.com. In carrying out its responsibilities, the Audit Committee, among other things:

- monitors the integrity of the financial reporting process, systems of internal accounting controls, and financial statements and reports of the Company,
- appoints, retains, compensates and oversees the Company's independent auditors, including reviewing the qualifications, performance and independence of the independent auditors,
- reviews and preapproves all audit, attest and review services and permitted nonaudit services,
- oversees the performance of the Company's internal audit function, and
- oversees the Company's compliance with legal and regulatory requirements.

In 2014, the Audit Committee met eight times. The Audit Committee schedules its meetings with a view to ensure that it devotes appropriate attention to all of its responsibilities and duties. The Audit Committee's meetings include, whenever appropriate, executive sessions with the Company's independent auditors and the Company's internal auditors, in each case outside the presence of the Company's management.

In performing its oversight role, the Audit Committee reviewed the audited consolidated financial statements for the 2014 calendar year and met and held discussions with management, the Company's internal auditors and E&Y, the Company's independent registered public accounting firm, to discuss those financial statements and the audit related thereto. Management has represented to the Audit Committee that the Company's consolidated financial statements were prepared in accordance with generally accepted accounting principles.

The Audit Committee discussed with the independent auditors matters required to be discussed by Auditing Standard No. 16 of the Public Company Accounting Oversight Board, as may be modified, supplemented or amended, which includes, among other items, matters related to the conduct of the audit of the Company's consolidated financial statements. The independent auditors also provided the Audit Committee with written disclosures and the letter required by Rule 3526 of the Public Company Accounting Oversight Board, as may be modified, supplemented or amended, which relates to the auditors' independence from the Company and its related entities, and the Audit Committee discussed with the independent auditors their independence.

Based on the Audit Committee's discussions with management, the internal auditors and the independent auditors as described above, and upon its review of the representation of management and the independent auditors and the reports of the independent auditors, the Audit Committee recommended to the Board that the Company's audited consolidated financial statements be included in the Company's Annual Report on Form 10-K for the calendar year ended December 31, 2014, as filed with the SEC.

J.B. Hunt Transport Services, Inc. 2014 Audit Committee Members James L. Robo, Chairman Douglas G. Duncan Sharilyn S. Gasaway John A. White

# PROPOSAL NUMBER TWO RATIFICATION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Audit Committee has selected E&Y as the Company's independent registered public accounting firm to examine the consolidated financial statements of the Company for the 2015 calendar year. The Board seeks an indication from our stockholders of their approval or disapproval of the Audit Committee's selection of E&Y as the Company's independent registered public accounting firm for the 2015 calendar year.

E&Y has been our independent auditor since 2005. No relationships exist other than the usual relationships between auditor and client. Representatives of E&Y are expected to be present at the Annual Meeting to respond to appropriate questions and will have the opportunity to make a statement if they desire to do so. If our stockholders do not ratify the appointment of E&Y at the Annual Meeting, the Audit Committee will consider such event in its selection of the Company's independent registered public accounting firm for the 2015 calendar year. Additionally, even if the appointment is ratified, the Audit Committee, at its discretion, may direct the appointment of a different independent registered public accounting firm at any time during the 2015 calendar year if it determines that such a change would be in the best interests of the Company and its stockholders.

# THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR

# RATIFICATION OF THE APPOINTMENT OF ERNST & YOUNG LLP AS THE COMPANY'S INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FOR THE 2015 CALENDAR YEAR

#### AUDIT AND NONAUDIT FEES

The Audit Committee preapproves the audit and nonaudit services to be rendered to the Company, as well as the fees associated with such services. Generally, management will submit to the Audit Committee a detailed list of services that it recommends the Audit Committee engage the independent auditors to provide for the calendar year. The Audit Committee preapproves certain audit and nonaudit services and establishes a dollar limit on the amount of fees the Company will pay for each category of services. The Audit Committee is informed from time to time regarding the nonaudit services actually provided pursuant to the preapproval process. During the year, the Audit Committee periodically reviews the types of services and dollar amounts approved and adjusts such amounts, as it deems appropriate. Unless a service to be provided by the independent auditors has received general preapproval, it will require specific preapproval by the Audit Committee. The Audit Committee also periodically reviews all nonaudit services to ensure that such services do not impair the independence of the Company's independent registered public accounting firm. The Audit Committee approved all services provided by E&Y for the 2014, 2013, and 2012 calendar years. These services included the audit of the Company's annual financial statements, audit of the Company's internal control over financial reporting, review of the Company's quarterly financial statements, audit of the Company's employee benefit plan, due diligence, consent for and review of registration statements filed by the Company with the SEC, and tax consultation services. See "Report of Audit Committee" set forth earlier for a discussion of auditor independence.

The following table shows the fees billed by E&Y for audit and other services provided to the Company for the 2014, 2013, and 2012 calendar years, respectively:

	2014 (\$)	2013 (\$)	2012 (\$)
Audit fees (1)	1,035,000	975,000	973,170
Audit-related fees (2)	288,275	32,000	25,000
Tax fees (3)	10,677	48,766	226,619
All other fees	_	_	_

- (1) Audit fees consisted of the audit of the Company's annual financial statements, including the audit of the effectiveness of internal control over financial reporting, the review of the Company's quarterly reports on Form 10-Q, and consent for and review of registration statements filed by the Company with the SFC.
- (2) Audit-related fees consisted of due diligence and an audit of the Employee Benefit Plan.
- (3) Tax fees consisted principally of federal and state income tax consulting.

The Audit Committee has considered whether the nonaudit services provided by E&Y, including the services rendered in connection with income tax consultation, were compatible with maintaining E&Y's independence and has determined that the nature and substance of the limited nonaudit services did not impair the status of E&Y as the Company's independent registered public accounting firm. E&Y did not bill the Company for any other services during calendar years 2014, 2013, and 2012.

#### Policy on Audit Committee Preapproval of Audit and Permissible Nonaudit Services of Independent Auditor

The Audit Committee has the responsibility of appointing, setting compensation for and overseeing the work of the independent auditor and has established a policy to preapprove all audit and permissible nonaudit services provided by the independent auditor.

Prior to the engagement of the independent auditor for next year's audit, management will submit to the Audit Committee for approval an aggregate of services expected to be rendered during that year for each of four categories of services:

- Audit services include audit work performed related to the financial statements, as well as work that generally only the independent auditor can reasonably be expected to provide, including comfort letters, statutory audits, attestation services, and consultation regarding financial accounting and/or reporting standards.
- Audit-related services are for assurance and related services that are traditionally performed by the independent auditor, including due
  diligence related to mergers and acquisitions, employee benefit plan audits, and special procedures required to meet certain regulatory
  requirements.
- Tax services include all services performed by the independent auditor's tax personnel except those services specifically related to the audit of the financial statements, including fees in the areas of tax compliance, tax planning and tax advice.
- Other services are those not captured in the other categories. The Company generally doesn't request such services from the independent auditor.

Prior to the engagement, the Audit Committee preapproves these services by category of service. The fees are budgeted and the Audit Committee requires the independent auditor and management to report actual fees versus the budget periodically throughout the year by category of service. During the year, circumstances may arise when it may become necessary to engage the independent auditor for additional services not contemplated in the original preapproval. In those instances, the Audit Committee requires specific preapproval before engaging the independent auditor.

The Audit Committee may delegate preapproval authority to one or more of its members. The member(s) to whom such authority is delegated must report, for informational purposes only, the preapproval decisions to the Audit Committee at its next scheduled meeting.

### PROPOSAL NUMBER THREE STOCKHOLDER PROPOSAL REGARDING GREENHOUSE GAS (GHG) REDUCTION TARGETS

In accordance with SEC rules, we have set forth below a stockholder proposal, along with the supporting statement of the stockholder proponents, for which we and the Board accept no responsibility. The Calvert Social Index Fund and Calvert VP S&P MidCap 400 Index Portfolio, 4550 Montgomery Avenue, Bethesda, Maryland 20814, are the proponents of the following stockholder proposal and have advised us that each holds shares of the Company's common stock with a market value in excess of \$2,000 and they intend to present the following proposal for a vote at the Annual Meeting.

RESOLVED: Stockholders request that J.B. Hunt adopt quantitative companywide goals for reducing GHG emissions from operations and products and report on its plans to achieve these goals by September 2015.

#### Supporting Statement

In 2014, the Intergovernmental Panel on Climate Change (IPCC), the world's leading scientific authority on climate change, released its fifth assessment report concluding that human-caused "warming of the climate system is unequivocal," with many of the impacts of warming already "unprecedented over decades to millennia."

In 2012, the U.S. experienced 11 extreme weather events resulting in an estimated \$110 billion in total damages and 377 fatalities. Drought in the U.S. Midwest in 2012 affected 80 percent of agricultural land, particularly corn and soybean production, costing approximately \$30 billion.

PWC states that to mitigate climate change, the G20 needs to reduce its carbon intensity 6 percent per year and the global economy needs to decarbonize 6 percent per dollar GDP.

Analysis by McKinsey & Co., Deloitte Consulting, and Point380 found that U.S. companies could reduce emissions 3 percent annually between now and 2020 and realize savings up to \$780 billion.

Further analysis by Calvert, Ceres, WWF, and David Gardiner and Associates demonstrated that 53 Fortune 100 companies in 2012 alone reported that they are conservatively saving \$1.1 billion annually by decreasing their GHG emissions.

In Climate Action and Profitability: CDP S&P 500 Climate Change Report 2014, industry leaders in the S&P 500 that are actively managing and planning for climate change report:

- An about 18 percent higher return-on-equity than peers and 67 percent higher return-on-equity than companies that do not disclose on climate change.
- A 50 percent lower earnings volatility over past decade than low-ranking peers.
- A 21 percent stronger dividend growth than low-ranking peers.

Over 600 businesses, including General Motors, Microsoft, and Nike, signed the Climate Declaration that states, "Tackling climate change is one of America's greatest economic opportunities of the 21st century."

The economic, business and societal impacts of climate change are of paramount importance to investors. 767 institutional investors with \$92 trillion in assets under management have supported CDP's request to over 6,000 companies for disclosure of carbon emissions, reduction goals and climate change strategies to address these risks.

We recommend J.B. Hunt take into consideration the IPCC analysis and identified emission reduction targets as it sets its own scientific-based goal. We also recommend that the company consider renewable energy procurement as a strategy to achieve its emission reduction goals.

#### Board of Directors Statement in Opposition to the Stockholder Proposal

The Company recognizes that reducing GHG emissions in our business is of significant importance to our stockholders, our customers, the communities we serve, the global environment and ultimately the future success of our Company. Increasingly, our customers are making environmental responsibility a priority in their business decision-making, and the same is true for the Company. We strive to offer transportation solutions that help the Company and our customers reduce both costs and carbon emissions while meeting or exceeding our customers' operational needs. As such, environmental considerations like those identified in the above proposal are built into the Company's core modeling as it relates to our mission to provide customized freight movement, revenue equipment, labor and systems services tailored to meet the customer's specific requirements.

The Company has stood at the forefront of environmentally friendly transportation services and has undertaken a variety of green initiatives throughout the business. The following are several ways the Company has worked to be an industry leader in reducing the environmental impact of our business:

- The Company's Intermodal segment, which accounted for approximately 60% of our total revenue in 2014, owns and operates the world's
  largest fleet of 53-foot stackable containers, through which freight that would ordinarily be transported by truck can be carried largely by
  rail. During 2014, the Company moved approximately 1.7 million intermodal loads, effectively preventing nearly 2.4 million tons of carbon
  dioxide equivalent from entering the atmosphere.
- The Company already engineers and designs customer solutions with an emphasis on energy efficiency, including following a five (5) step customer solution that (1) measures baseline energy use/carbon emissions, (2) minimizes total miles traveled, (3) maximizes payload, (4) optimizes mode of transport, and (5) selects the most efficient carriers.
- The Company deploys sophisticated optimization-based planning tools to minimize daily energy consumption when transporting customer shipments.
- In each of past three years, as well as 2008 and 2009, the Company has received a SmartWay<sup>SM</sup> Excellence Award in recognition of our dedication to energy efficiency and decreased overall carbon dioxide emissions. The SmartWay Program is a public-private initiative between the U.S. Environmental Protection Agency ("EPA"), the freight transportation industry, and other federal and state agencies which seeks to reduce transportation-related emissions by improving supply-chain efficiency. The Company has been a partner in the SmartWay Program since the program's inception in 2004.
- Since 2008, the Company has offered our customers a proprietary CLEAN Transport<sup>TM</sup> carbon calculator that allows customers to measure
  and track their carbon footprints and identify opportunities for intermodal conversion to reduce emissions.
- The Company regularly participates in industry working groups focused on reducing GHG emissions and improving environmental impacts, including the Sustainability Consortium, the Sustainability Accounting Standards Board, the Global Logistics Emissions Council and the Environmental Defense Fund.
- The Company also regularly works with government agencies, including the U.S. Department of Energy and the EPA, as those agencies engage in a process that will determine the applicable rules, regulations and guidelines that govern the transportation industry.
- The Company has a strong record of ensuring that its revenue equipment complies with required emission standards. For instance, as an
  integral component of the Company's operations, the Company undergoes ongoing evaluation to monitor the efficacy of new technologies
  to reduce energy use and carbon emissions.

Based on these current and continued initiatives to reduce the Company's impact on the environment, the Board of Directors believes that adopting this proposal would be duplicative of the Company's existing efforts. Even before receiving this proposal, the Company was and is committed to being an industry leader in lessening its environmental impact and reducing GHG emissions.

The Board of Directors does not think it is prudent to make specific commitments or to be informally regulated by individual stockholders on specific issues, particularly with respect to fuel efficiency given the inherent significance of fuel costs and equipment utilization and replacement

costs to the management of a large transportation company. Instead, we believe that the interests of our stockholders will be best served by us continuing to build a profitable business while continuing our current environmental initiatives and efforts, many of which are governed by federal, state and local regulatory requirements, without introducing stockholder requirements to publicly disclose our strategic goals and plans.

We believe the above proposal could undermine the Company's ability to compete in the transportation marketplace, reducing our profitability and harming the financial interests of our stockholders. The proposal's requests would in essence commit the Company to publicly disclosing our strategies and solutions for reducing GHG emissions. Publicly disclosing specific GHG reduction goals and reporting on the Company's plans to achieve those goals, as required by this proposal, would give the Company's competitors insight into management's strategic business plans and operational goals and, ultimately, could impair the Company's ability to achieve GHG emission reductions.

To ensure that the Company can best pursue the common goal of reducing GHG emissions while maintaining our competitive advantages and profitability for our stockholders, the Board of Directors recommends that you vote against this proposal.

# THE BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE <u>AGAINST</u> PROPOSAL NUMBER THREE

# STOCKHOLDERS WHO DO NOT EXPECT TO ATTEND THE MEETING ARE URGED TO VOTE BY TELEPHONE, MAIL OR INTERNET

#### IF YOU VOTE BY TELEPHONE OR THE INTERNET, DO NOT RETURN YOUR PROXY CARD

By Order of the Board of Directors

DAVID G. MEE Corporate Secretary

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2014

Commission file number 0-11757

### J.B. HUNT TRANSPORT SERVICES, INC.

(Exact name of registrant as specified in its charter)

### Arkansas

(State or other jurisdiction of incorporation or organization)

71-0335111 (I.R.S. Employer Identification No.)

# 615 J.B. Hunt Corporate Drive Lowell, Arkansas

(Address of principal executive offices)

72745-0130

(ZIP Code)

Registrant's telephone number, including area code: 479-820-0000

Securities registered pursuant to Section 12(b) of the Act: None

Securities registered pursuant to Section 12(g) of the Act: Common Stock, \$0.01 Par Value

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YesX No
Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes No _X
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes _X_ No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  YesX No
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [ ]
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.
Large accelerated filerX_
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes NoX
The aggregate market value of 91,621,042 shares of the registrant's \$0.01 par value common stock held by non-affiliates as of June 30, 2014, was \$6.8 billion (based upon \$73.78 per share).
As of February 17, 2015, the number of outstanding shares of the registrant's common stock was 116,515,423.

#### DOCUMENTS INCORPORATED BY REFERENCE

Certain portions of the Notice and Proxy Statement for the Annual Meeting of Stockholders, to be held April 23, 2015, are incorporated by reference in Part III of this Form 10-K.

#### FORWARD-LOOKING STATEMENTS

This report, including documents which are incorporated by reference and other documents which we file periodically with the Securities and Exchange Commission (SEC), contains statements that may be considered to be "forward-looking statements." Such statements relate to our predictions concerning future events or operations and are within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are inherently uncertain, subject to risks, and should be viewed with caution. These statements are based on our belief or interpretation of information currently available. Stockholders and prospective investors are cautioned that actual results and future events may differ materially from these forward-looking statements as a result of many factors. Some of the factors and events that are not within our control and that could have a material impact on future operating results include: general economic and business conditions, competition and competitive rate fluctuations, cost and availability of diesel fuel, ability to attract and retain qualified drivers and delivery personnel, a loss of one or more major customers, interference with or termination of our relationships with certain railroads, insurance costs and availability, claims expense, retention of key employees, terrorist attacks or actions, acts of war, adverse weather conditions, disruption or failure of information systems, new or different environmental or other laws and regulations, increased costs for new revenue equipment or decreases in the value of used equipment, and the ability of revenue equipment manufacturers to perform in accordance with agreements for guaranteed equipment trade-in values.

You should understand that many important factors, in addition to those listed above, could impact us financially. Our operating results may fluctuate as a result of these and other risk factors or events as described in our filings with the SEC. Some important factors that could cause our actual results to differ from estimates or projections contained in the forward-looking statements are described under "Risk Factors" in Item 1A. We assume no obligation to update any forward-looking statement to the extent we become aware that it will not be achieved for any reason.

#### **PART I**

#### **ITEM 1. BUSINESS**

#### **OVERVIEW**

We are one of the largest surface transportation, delivery, and logistics companies in North America. J.B. Hunt Transport Services, Inc. is a publicly held holding company that, together with our wholly owned subsidiaries, provides safe and reliable transportation and delivery services to a diverse group of customers and consumers throughout the continental United States, Canada, and Mexico. Unless otherwise indicated by the context, "we," "us," "our," and "JBHT" refer to J.B. Hunt Transport Services, Inc. and its consolidated subsidiaries. We were incorporated in Arkansas on August 10, 1961, and have been a publicly held company since our initial public offering in 1983. Our service offerings include transportation of full-truckload containerized freight, which we directly transport utilizing our company-controlled revenue equipment and company drivers or independent contractors. We have arrangements with most of the major North American rail carriers to transport freight in containers or trailers. We also provide customized freight movement, revenue equipment, labor, systems, and delivery services that are tailored to meet individual customers' requirements and typically involve long-term contracts. These arrangements are generally referred to as dedicated services and may include multiple pickups and drops, local and home deliveries, freight handling, specialized equipment, and freight network design. Our local and home delivery services typically are provided through a network of cross-dock service centers throughout the continental United States. Utilizing a network of thousands of reliable third-party carriers, we also provide comprehensive transportation and logistics services. In addition to full-load, dry-van operations, these unrelated outside carriers also provide flatbed, refrigerated, less-than-truckload (LTL), and other specialized equipment, drivers, and services. Our customers' business activities are extremely diverse, and our customer base includes a large number of Fortune 500 companies.

We believe our ability to offer multiple services, utilizing our four business segments and a full complement of logistics services through third parties, represents a competitive advantage. These segments include Intermodal (JBI), Dedicated Contract Services® (DCS), Integrated Capacity Solutions (ICS), and Truck (JBT). Our business is somewhat seasonal, with slightly higher freight volumes typically experienced during August through early November. Our DCS segment is subject to somewhat less seasonal variation than our other segments. For the calendar year ended December 31, 2014, our consolidated revenue totaled \$6.2 billion, after the elimination of intersegment business. Of this total, 60% was generated by our JBI business segment, 22% by DCS, 12% by ICS, and 6% by JBT. For the year ended December 31, 2013, JBI represented 62%, DCS 22%, ICS 9%, and JBT 7% of our consolidated revenue. For the year ended December 31, 2012, JBI represented 61%, DCS 21%, ICS 9%, and JBT 9% of our consolidated revenue.

Additional general information about us is available at www.jbhunt.com. We make a number of reports and other information available free of charge on our website, including our annual report on Form 10-K, our proxy statement, and our earnings releases. Our website also contains corporate governance guidelines, our code of ethics, our whistleblower policy, Board committee charters, and other corporate policies. The information on our website is not, and shall not be deemed to be a part of this annual report on Form 10-K or incorporated into any other filings we make with the SEC.

#### **OUR MISSION AND STRATEGY**

We forge long-term partnerships with key customers that include supply-chain management as an integral part of their strategies. Working in concert, we strive to drive out excess cost, add value and function as an extension of their enterprises. Our strategy is based on utilizing an integrated, multimodal approach to provide capacity-oriented solutions centered on delivering customer value and industry-leading service. We believe our unique operating strategy can add value to customers and increase our profits and returns to stockholders.

We continually analyze where we believe additional capital should be invested and management's resources should be focused to provide added benefits to our customers. These actions should, in turn, yield increasing returns to our stockholders.

Increasingly, our customers are seeking energy-efficient transportation solutions to reduce both cost and greenhouse-gas emissions. Our intermodal service addresses both demands. Further, we are customizing dedicated solutions aimed at minimizing transportation-related carbon emissions. Efforts to improve fleet fuel efficiency are ongoing, and we are an Environmental Protection Agency (EPA) SmartWay $^{SM}$  Transport Partner.

As always, we continue to ingrain safety into our corporate culture and strive to conduct all of our operations as safely as possible.

#### **OPERATING SEGMENTS**

Segment information is also included in Note 11 to our Consolidated Financial Statements.

#### JBI Segment

The transportation service offerings of our JBI segment utilize arrangements with most major North American rail carriers to provide intermodal freight solutions for our customers throughout the continental United States, Canada, and Mexico. Our JBI segment began operations in 1989, forming a unique partnership with what is now the BNSF Railway Company; this was a watershed event in the industry and the first agreement that linked major rail and truckload carriers in a joint service environment. JBI draws on the intermodal services of rail carriers for the underlying linehaul movement of its equipment between rail ramps. The origin and destination pickup and delivery services ("drayage") are handled by our company-owned tractors for the majority of our intermodal loads, while third-party dray carriers are used where economical. By performing our own drayage services, we are able to provide a cost-competitive, seamless coordination of the combined rail and dray movements for our customers.

JBI operates 73,298 pieces of company-owned trailing equipment systemwide. The fleet primarily consists of 53-foot, high-cube containers and is designed to take advantage of intermodal double-stack economics and superior ride quality. We own and maintain our own chassis fleet, consisting of 65,455 units. The containers and chassis are uniquely designed so that they may only be paired together, which we feel creates an operational competitive advantage. JBI also manages a fleet of 3,916 company-owned tractors, 761 independent contractor trucks, and 4,756 company drivers. At December 31, 2014, the total JBI employee count was 5,340. Revenue for the JBI segment in 2014 was \$3.7 billion.

#### DCS Segment

DCS focuses on private fleet conversion and creation in replenishment, specialized equipment, and final-mile delivery services. We specialize in the design, development, and execution of supply-chain solutions that support a variety of transportation networks. Our final-mile delivery services are supported with a network of approximately 89 cross-dock locations nationwide, with 98% of the continental U.S. population living within 150 miles of a cross-dock location. Contracts with our customers are long-term, ranging from three to ten years, with the average being approximately five years. Pricing of our contracts typically involves cost-plus arrangements, with our fixed costs being recovered regardless of equipment utilization, but is customized based on invested capital and duration.

At December 31, 2014, this segment operated 6,425 company-owned trucks, 448 customer-owned trucks, and 7 independent contractor trucks. DCS also operates 13,852 owned pieces of trailing equipment and 6,664 customer-owned trailers. The DCS segment employed 9,466 people, including 7,833 drivers, at December 31, 2014. DCS revenue for 2014 was \$1.4 billion.

#### ICS Segment

ICS provides traditional freight brokerage and transportation logistics solutions to customers through relationships with thousands of third-party carriers and integration with our owned equipment. By leveraging the J.B. Hunt brand, systems, and network, we provide a broader service offering to customers by providing flatbed, refrigerated, expedited, and LTL, as well as a variety of dry-van and intermodal solutions. ICS provides single-source logistics management for customers desiring to outsource their transportation functions and utilize our proven supply-chain technology and design expertise to improve efficiency. ICS operates 29 remote sales offices or branches, as well as on-site logistics personnel working in direct contact with customers.

At December 31, 2014, the ICS segment employed 582 people, with a carrier base of approximately 39,100. ICS revenue for 2014 was \$718 million.

#### JBT Segment

The service offering in this segment is full-load, dry-van freight, utilizing tractors operating over roads and highways. We typically pick up freight at the dock or specified location of the shipper and transport the load directly to the location of the consignee. We use our company-owned tractors and employee drivers or independent contractors who agree to transport freight in our trailers.

At December 31, 2014, the JBT segment operated 1,296 company-owned tractors and employed 1,604 people, 1,378 of whom were drivers. At December 31, 2014, we had 590 independent contractors operating in the JBT segment. JBT revenue for 2014 was \$386 million.

#### Marketing and Operations

We transport, or arrange for the transportation of, a wide range of freight, including general merchandise, specialty consumer items, appliances, forest and paper products, food and beverages, building materials, soaps and cosmetics, automotive parts, agricultural products, electronics, and chemicals. Our customers' business activities are extremely diverse, and our customer base includes a large number of Fortune 500 companies. We provide a broad range of transportation services to shippers seeking to use a variety of transportation options to optimize their supply-chain logistics needs.

We generally market all of our service offerings through a nationwide sales and marketing network. We use a specific sales force in DCS due to the length, complexity, and specialization of the sales cycle. In addition, ICS utilizes its own local branch salespeople. In accordance with our typical arrangements, we bill the customer for all services, and we, in turn, pay all third parties for their portion of transportation services provided.

#### People

We believe that one of the factors differentiating us from our competitors is our service-oriented people. As of December 31, 2014, we had 20,158 employees, which consisted of 13,967 company drivers, 5,059 office personnel, and 1,132 maintenance technicians. We also had arrangements with approximately 1,358 independent contractors to transport freight in our trailing equipment. None of our employees are represented by unions or covered by collective bargaining agreements.

#### Revenue Equipment

Our JBI segment utilizes uniquely designed high-cube containers and chassis, which can only be paired with each other and can be separated to allow the containers to be double-stacked on rail cars. The composition of our DCS trailing fleet varies with specific customer requirements and may include dry-vans, flatbeds, temperature-controlled, curtain-side vans, straight trucks, and dump trailers. We primarily utilize third-party carriers' tractor and trailing equipment for our ICS segment. Our JBT segment operates primarily with 53-foot dry-van trailers.

As of December 31, 2014, our company-owned tractor and truck fleet consisted of 11,637 units. In addition, we had 1,358 independent contractors who operate their own tractors but transport freight in our trailing equipment. We operate with standardized tractors in as many fleets as possible, particularly in our JBI and JBT fleets. Due to our customers' preferences and the actual business application, our DCS fleet is extremely diversified. We believe operating with relatively newer revenue equipment provides better customer service, attracts quality drivers, and lowers maintenance expense. At December 31, 2014, the average age of our combined tractor fleet was 2.3 years, while our containers averaged 5.2 years of age and our trailers averaged 9.5 years. We perform routine servicing and preventive maintenance on our equipment at our regional terminal facilities.

#### Competition and the Industry

The freight transportation markets in which we operate are frequently referred to as highly fragmented and competitive. Our JBI segment competes with other intermodal marketing companies; other full-load carriers that utilize railroads for a portion of the transportation service; and, to a certain extent, some railroads directly. The diversified nature of the services provided by our DCS segment attracts competition from customers' private fleets, other private fleet outsourcing companies, equipment leasing companies, local and regional delivery service providers, and some truckload carriers. Our ICS segment utilizes the fragmented nature of the truck industry and competes with other non-asset-based logistics companies and freight brokers, as well as full-load carriers. The full-load freight competition of our JBT segment includes thousands of carriers, many of which are very small. While we compete with a number of smaller carriers on a regional basis, only a limited number of companies represent competition in all markets across the country.

We compete with other transportation service companies primarily in terms of price, on-time pickup and delivery service, availability and type of equipment capacity, and availability of carriers for logistics services.

#### Regulation

Our operations as a for-hire motor carrier are subject to regulation by the U.S. Department of Transportation (DOT) and the Federal Motor Carrier Safety Administration (FMCSA), and certain business is also subject to state rules and regulations. The DOT periodically conducts reviews and audits to ensure our compliance with federal safety requirements, and we report certain accident and other information to the DOT. Our operations into and out of Canada and Mexico are subject to regulation by those countries.

In 2011, the FMCSA amended the hours-of-service (HOS) safety requirements for commercial truck drivers. The remaining provisions of the amended HOS rules became effective July 1, 2013, and we experienced some negative impact on our productivity as a result. However, in December 2014, as a result of the Consolidated and Further Continuing Appropriations Act of 2015, the FMCSA was required to rescind the 34-hour restart provision of the amended HOS rules to the pre-July 1, 2013, requirements. Furthermore, the FMCSA was required to conduct a field study measuring the safety benefit of the amended HOS rules before and after this rule change. This rule rescission is considered temporary pending the outcome of the study. We continue to evaluate and adjust the various segments of our operations toward the ultimate impact of these changes in HOS safety requirements.

In 2011, the FMCSA published a Notice of Proposed Rulemaking to require currently logging drivers to complete their logs using an Electronic Logging Device (ELD). The final rule regarding this proposal is expected to be published in the third quarter of 2015. Since the issuance of this proposal, we have successfully implemented a plan to replace any legacy on-board recording equipment within our fleets. At December 31, 2014, we had replaced approximately 90% of this equipment. We do not anticipate a negative impact on our operations or productivity.

In 2013, the FMCSA, in conjunction with the National Highway Traffic Safety Administration, submitted a Notice of Proposed Rulemaking to require the installation of speed-limiting devices on heavy trucks. The final rule regarding this proposal is expected to be published in the third quarter of 2015. We believe this rule will have minimal implementation cost, as all of our heavy trucks subject to this rule already have these devices installed. We do not anticipate a negative impact on our operations or productivity.

We continue to monitor the actions of the FMCSA and other regulatory agencies and evaluate all proposed rules to determine their impact on our operations.

#### ITEM 1A. RISK FACTORS

In addition to the forward-looking statements outlined previously in this Form 10-K and other comments regarding risks and uncertainties, the following risk factors should be carefully considered when evaluating our business. Our business, financial condition or financial results could be materially and adversely affected by any of these risks.

Our business is subject to general economic and business factors, any of which could have a material adverse effect on our results of operations. Economic trends and the tightening of credit in financial markets could adversely affect our ability, and the ability of our customers and suppliers, to obtain financing for operations and capital expenditures.

Our business is dependent upon a number of factors that may have a material adverse effect on the results of our operations, many of which are beyond our control. These factors include interference with or termination of our relationships with certain railroads; disruptions to U.S. port-of-call activity; significant increases or rapid fluctuations in fuel prices, fuel taxes, interest rates, insurance premiums, self-insurance levels, excess capacity in the intermodal or trucking industries, or license and registration fees; terrorist attacks or actions; acts of war; adverse weather conditions; disruption or failure of information technology systems; increased costs for new revenue equipment or decreases in the value of used equipment; increased tariffs assessed on or disruptions in the procurement of imported revenue equipment; and difficulty in attracting and retaining qualified drivers, independent contractors, and third-party carriers.

We are also affected by recessionary economic cycles and downturns in customers' business cycles, particularly in market segments and industries such as retail and manufacturing, where we have a significant concentration of customers. Economic conditions represent a greater potential for loss, and we may be required to increase our reserve for bad debt losses. In addition, our results of operations may be affected by seasonal factors. Customers tend to reduce shipments after the winter holiday season, and our operating expenses tend to be higher in the winter months, primarily due to colder weather, which causes higher fuel consumption from increased idle time and higher maintenance costs.

#### We depend on third parties in the operation of our business.

Our JBI business segment utilizes railroads in the performance of its transportation services. The majority of these services are provided pursuant to contractual relationships with the railroads. While we have agreements with a number of Class I railroads, the majority of our business travels on the Burlington Northern Santa Fe and the Norfolk Southern railways. A material change in the relationship with or the inability to utilize one or more of these railroads or the overall service levels provided by these railroads could have a material adverse effect on our business and operating results. In addition, a portion of the freight we deliver is imported to the United States through ports of call that are subject to labor union contracts. Work stoppages or other disruptions at any of these ports could have a material adverse effect on our business.

We also utilize independent contractors and third-party carriers to complete our services. These third parties are subject to similar regulation requirements, which may have a more significant impact on their operations, causing them to exit the transportation industry. Aside from when these third parties may use our trailing equipment to fulfill loads, we do not own the revenue equipment or control the drivers delivering these loads. The inability to obtain reliable third-party carriers and independent contractors could have a material adverse effect on our operating results and business growth.

#### Rapid changes in fuel costs could impact our periodic financial results.

Fuel costs can be very volatile. We have a fuel surcharge revenue program in place with the majority of our customers, which has historically enabled us to recover the majority of higher fuel costs. Most of these programs automatically adjust weekly depending on the cost of fuel. However, there can be timing differences between a change in our fuel cost and the timing of the fuel surcharges billed to our customers. In addition, we incur additional costs when fuel price increases cannot be fully recovered due to our engines being idled during cold or warm weather and empty or out-of-route miles that cannot be billed to customers. Rapid increases in fuel costs or shortages of fuel could have a material adverse effect on our operations or future profitability. As of December 31, 2014, we had no derivative financial instruments to reduce our exposure to fuel-price fluctuations.

#### Insurance and claims expenses could significantly reduce our earnings.

Our future insurance and claims expenses might exceed historical levels, which could reduce our earnings. If the number or severity of claims for which we are self-insured increases, our operating results could be adversely affected. We have policies in place for 2015 with substantially the same terms as our 2014 policies for personal injury, property damage, workers' compensation, and cargo loss or damage. We purchase insurance coverage for the amounts above which we are self-insured. If these expenses increase and we are unable to offset the increase with higher freight rates, our earnings could be materially and adversely affected.

## We derive a significant portion of our revenue from a few major customers, the loss of one or more of which could have a material adverse effect on our business.

For the calendar year ended December 31, 2014, our top 10 customers, based on revenue, accounted for approximately 28% of our revenue. Our JBI, ICS, and JBT segments typically do not have long-term contracts with their customers. While our DCS segment business may involve a long-term written contract, those contracts may contain cancellation clauses, and there is no assurance that our current customers will continue to utilize our services or continue at the same levels. A reduction in or termination of our services by one or more of our major customers could have a material adverse effect on our business and operating results.

## We operate in a regulated industry, and increased direct and indirect costs of compliance with, or liability for violation of, existing or future regulations could have a material adverse effect on our business.

The DOT and various state agencies exercise broad powers over our business, generally governing matters including authorization to engage in motor carrier service, equipment operation, safety, and financial reporting. We are audited periodically by the DOT to ensure that we are in compliance with various safety, hours-of-service, and other rules and regulations. If we were found to be out of compliance, the DOT could restrict or otherwise impact our operations.

#### Difficulty in attracting and retaining drivers and delivery personnel could affect our profitability and ability to grow.

If we are unable to attract and retain the necessary quality and number of employees, we could be required to significantly increase our employee compensation package, let revenue equipment sit idle, dispose of the equipment altogether, or rely more on higher-cost third-party carriers, which could adversely affect our growth and profitability. In addition, our growth could be limited by an inability to attract third-party carriers upon whom we rely to provide transportation services.

### We rely significantly on our information technology systems, a disruption, failure or security breach of which could have a material adverse effect on our business.

We rely on information technology throughout all areas of our business to initiate, track, and complete customer orders; process financial and nonfinancial data; compile results of operations for internal and external reporting; and achieve operating efficiencies and growth. Our information technology systems may be susceptible to various interruptions, including equipment or network failures, failed upgrades or replacement of software, user error, power outages, natural disasters, cyber-attacks, terrorist attacks, computer viruses, hackers, or other security breaches. We have mitigated our exposure to these risks through the establishment and maintenance of technology security programs and disaster recovery plans, but these mitigating activities may not be sufficient. A significant disruption, failure or security breach in our information technology systems could have a material adverse effect on our business, which could include operational disruptions, loss of confidential information, external reporting delays or errors, legal claims, or damage to our business reputation.

## We operate in a competitive and highly fragmented industry. Numerous factors could impair our ability to maintain our current profitability and to compete with other carriers and private fleets.

We compete with many other transportation service providers of varying sizes and, to a lesser extent, with LTL carriers and railroads, some of which have more equipment and greater capital resources than we do. Additionally, some of our competitors periodically reduce their freight rates to gain business, especially during times of reduced growth rates in the economy, which may limit our ability to maintain or increase freight rates or to maintain our profit margins.

In an effort to reduce the number of carriers it uses, a customer often selects so-called "core carriers" as approved transportation service providers, and in some instances, we may not be selected. Many customers periodically accept bids from multiple carriers for their shipping needs, and this process may depress freight rates or result in the loss of some business to competitors. Also, certain customers that operate private fleets to transport their own freight could decide to expand their operations, thereby reducing their need for our services.

### Extreme or unusual weather conditions can disrupt our operations, impact freight volumes, and increase our costs, all of which could have a material adverse effect on our business results.

Certain weather conditions such as ice and snow can disrupt our operations. Increases in the cost of our operations, such as towing and other maintenance activities, frequently occur during the winter months. Natural disasters such as hurricanes and flooding can also impact freight volumes and increase our costs.

#### Our operations are subject to various environmental laws and regulations, the violation of which could result in substantial fines or penalties.

We are subject to various environmental laws and regulations dealing with the handling of hazardous materials, underground fuel storage tanks, and discharge and retention of storm water. We operate in industrial areas, where truck terminals and other industrial activities are located and where groundwater or other forms of environmental contamination have occurred. Our operations involve the risks of fuel spillage or seepage, environmental damage, and hazardous waste disposal, among others. We also maintain bulk fuel storage and fuel islands at several of our facilities. If a spill or other accident involving hazardous substances occurs, or if we are found to be in violation of applicable laws or regulations, it could have a material adverse effect on our business and operating results. If we should fail to comply with applicable environmental regulations, we could be subject to substantial fines or penalties and to civil and criminal liability.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

#### ITEM 2. PROPERTIES

Our corporate headquarters are in Lowell, Arkansas. We occupy a number of buildings in Lowell that we utilize for administrative support, customer service, freight dispatch, data processing and warehousing, and data backup and disaster recovery. We also own or lease approximately 41 other significant facilities across the United States where we perform maintenance on our equipment, provide bulk fuel, and employ personnel to support operations. These facilities vary in size from 1 to 35 acres. Each of our business segments utilizes these facilities for various services, including bulk fueling, maintenance, and driver support activities. In addition, we have approximately 89 leased facilities in our DCS cross-dock and delivery system network and 29 leased or owned remote sales offices or branches in our ICS segment. Excluded from the following table are leases for small offices and parking yards throughout the country that support our customers' business needs.

A summary of our principal facilities in locations throughout the U.S. follows:

		Maintenance Shop/	
		Cross-dock Facility	Office Space
Type	Acreage	(square feet)	(square feet)
Maintenance and support facilities	472	795,000	212,000
Cross-dock and delivery system facilities	_	1,348,000	120,000
Corporate headquarters, Lowell, Arkansas	130	_	262,000
Offices and data center, Lowell, Arkansas	8	_	40,000
Branch sales offices	_	_	50,000

#### ITEM 3. LEGAL PROCEEDINGS

We are involved in certain claims and pending litigation arising from the normal conduct of business. Based on present knowledge of the facts and, in certain cases, opinions of outside counsel, we believe the resolution of claims and pending litigation will not have a material adverse effect on our financial condition, results of operations, or liquidity.

We are a defendant in certain class-action lawsuits in which the plaintiffs are current and former California-based drivers who allege claims for unpaid wages, failure to provide meal and rest periods, and other items. During the first half of 2014, the Court in the lead class-action granted Judgment in our favor with regard to all claims. The plaintiffs have appealed the case to the Ninth Circuit Court of Appeals and we are currently awaiting the appointment of a panel of judges. The overlapping claims in the remaining two actions have been stayed pending a decision in the lead class-action case. We cannot reasonably estimate at this time the possible loss or range of loss, if any, that may arise from these lawsuits.

#### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

#### **PART II**

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our common stock is traded in the over-the-counter market under the symbol "JBHT." At December 31, 2014, we were authorized to issue up to 1 billion shares of our common stock, and 167.1 million shares were issued. We had 116.6 million and 117.2 million shares outstanding as of December 31, 2014 and 2013, respectively. The high and low sales prices of our common stock as reported by the National Association of Securities Dealers Automated Quotations National Market system (NASDAQ) and the quarterly dividends paid per share on our common shares were:

2014	Dividends Paid	High	Low
First Quarter	\$ 0.20	\$ 79.89	\$ 69.33
Second Quarter	0.20	78.07	71.45
Third Quarter	0.20	79.79	71.73
Fourth Quarter	0.20	85.54	71.00
2013	Dividends Paid	High	Low

2013	Dividends Paid	High	Low
First Quarter	\$ -	\$ 75.73	\$ 60.05
Second Quarter	0.15	77.20	67.97
Third Quarter	0.15	78.39	71.26
Fourth Quarter	0.15	78.65	70.60

On February 17, 2015, the high and low sales prices for our common stock as reported by NASDAQ were \$83.52 and \$82.71, respectively, and we had 1,056 stockholders of record.

#### DIVIDEND POLICY

Our dividend policy is subject to review and revision by the Board of Directors, and payments are dependent upon our financial condition, liquidity, earnings, capital requirements, and any other factors the Board of Directors may deem relevant. In 2012, we pulled forward and paid our previously planned first quarter 2013 dividend in the fourth quarter of 2012. Accordingly, we did not declare or pay a quarterly dividend in the first quarter of 2013. On January 29, 2015, we announced an increase in our quarterly cash dividend from \$0.20 to \$0.21 per share, which will be paid February 26, 2015, to stockholders of record on February 12, 2015. We currently intend to continue paying cash dividends on a quarterly basis. However, no assurance can be given that future dividends will be paid.

#### PURCHASES OF EQUITY SECURITIES

The following table summarizes purchases of our common stock during the three months ended December 31, 2014:

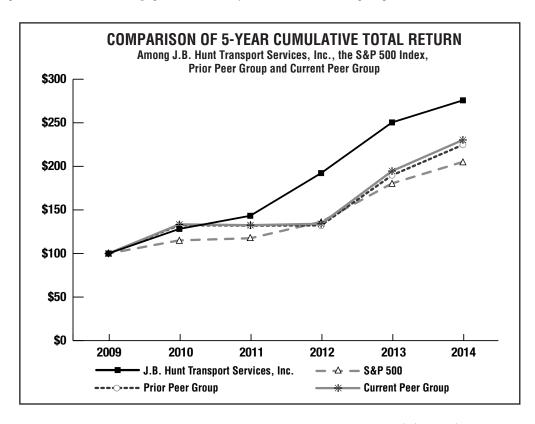
			Maximum Dollar
		Total Number	Amount of Shares
		of Shares	That May Yet
Number of	Average Price Paid	Purchased as	Be Purchased
Common Shares	Per Common Share	Part of a Publicly	Under the Plan
Purchased	Purchased	Announced Plan (1)	(in millions)
_	\$ -	_	\$ 263
500,438	79.93(2)	500,438	223
500,438 114,903	79.93(2) 87.03(2)	500,438 114,903	· ·
	Common Shares	Common Shares Per Common Share Purchased Purchased	Number of Average Price Paid Purchased as Common Shares Per Common Share Part of a Publicly Purchased Purchased Announced Plan (1)

<sup>(1)</sup> On October 27, 2011, our Board of Directors authorized the purchase of up to \$500 million of our common stock.

<sup>(2)</sup> Number of common shares and average price paid per common share reflect the effective total purchases upon completion of our \$50 million accelerated repurchase program, which commenced in November 2014. Terms of the program included a deferment of 114,903 shares until program completion in December 2014.

#### STOCK PERFORMANCE GRAPH

The following graph compares the cumulative 5-year total return of stockholders of our common stock with the cumulative total returns of the S&P 500 index and two customized peer groups. The peer group labeled "Prior Peer Group" consists of 16 companies: ArcBest Corp., Avis Budget Group Inc., C.H. Robinson Worldwide Inc., Con-Way Inc., CSX Corp., Expeditors International Of Washington Inc., Hertz Global Holdings Inc., Hub Group Inc., Kansas City Southern, Landstar System Inc., Norfolk Southern Corp., Old Dominion Freight Line Inc., Ryder System Inc., Swift Transportation Co., UTI Worldwide Inc., and Werner Enterprises Inc. The peer group labeled "Current Peer Group" consists of 16 companies: Amerco, ArcBest Corp., Avis Budget Group Inc., C.H. Robinson Worldwide Inc., Con-Way Inc., CSX Corp., Expeditors International Of Washington Inc., Hertz Global Holdings Inc., Hub Group Inc., Kansas City Southern, Landstar System Inc., Norfolk Southern Corp., Old Dominion Freight Line Inc., Ryder System Inc., Swift Transportation Co., and UTI Worldwide Inc. The graph assumes the value of the investment in our common stock, in the index, and in each of the peer groups (including reinvestment of dividends) was \$100 on December 31, 2009, and tracks it through December 31, 2014. The stock price performance included in this graph is not necessarily indicative of future stock price performance.



		Years Ended December 31,					
	2009	2010	2011	2012	2013	2014	
J.B. Hunt Transport Services, Inc.	\$ 100.00	\$ 128.22	\$ 143.28	\$ 192.26	\$ 250.42	\$ 275.77	
S&P 500	100.00	115.06	117.49	136.30	180.44	205.14	
Prior Peer Group	100.00	132.52	131.99	132.26	189.76	224.71	
Current Peer Group	100.00	133.45	132.52	134.09	194.62	230.34	

#### SECURITIES AUTHORIZED FOR ISSUANCE UNDER EQUITY COMPENSATION PLANS

	Number of Securities To Be Issued	Weighted Average	Number of Securities Remaining Available for Future
	Upon Exercise of	Exercise Price of	Issuance Under Equity
	Outstanding Options,	Outstanding Options,	Compensation Plans (Excluding
Plan Category(1)	Warrants and Rights	Warrants and Rights	Securities Reflected in Column (A))
	(A)	(B)	(C)
Equity compensation plans approved by security holders	2,472,793	\$ 20.40(2)	8,036,101

<sup>(1)</sup> We have no equity compensation plans that are not approved by security holders.

<sup>(2)</sup> Upon vesting, restricted share units are settled with shares of our common stock on a one-for-one basis. Accordingly, the restricted share units have been excluded for purposes of computing the weighted-average exercise price.

### ITEM 6. SELECTED FINANCIAL DATA

(Dollars in millions, except per share amounts)

Total debt as a percentage of total capital

Earnings data for the years ended December 31,	2014	2013	2012	2011	2010
Operating revenues	\$ 6,165	\$ 5,585	\$ 5,055	\$ 4,527	\$ 3,793
Operating income	632	577	530	444	348
Net earnings	375	342	310	257	200
Basic earnings per share	3.20	2.92	2.64	2.16	1.60
Diluted earnings per share	3.16	2.87	2.59	2.11	1.56
Cash dividends per share	0.80	0.45	0.71	0.52	0.48
Operating expenses as a percentage of operating revenues:					
Rents and purchased transportation	50.0%	50.2%	49.2%	46.9%	45.1%
Salaries, wages and employee benefits	20.9	20.4	20.5	22.1	24.0
Fuel and fuel taxes	7.4	8.2	9.2	10.2	9.1
Depreciation and amortization	4.8	4.5	4.5	4.7	5.2
Operating supplies and expenses	3.5	3.6	3.5	3.6	4.0
Insurance and claims	1.3	1.0	1.1	1.0	1.3
General and administrative expenses, net of asset dispositions	0.8	0.8	0.6	0.7	1.0
Operating taxes and licenses	0.7	0.7	0.6	0.6	0.7
Communication and utilities	0.4	0.3	0.3	0.4	0.4
Total operating expenses	89.8	89.7	89.5	90.2	90.8
Operating income	10.2	10.3	10.5	9.8	9.2
Net interest expense	0.4	0.4	0.5	0.6	0.8
Earnings before income taxes	9.8	9.9	10.0	9.2	8.4
Income taxes	3.7	3.8	3.9	3.5	3.1
Net earnings	6.1%	6.1%	6.1%	5.7%	5.3%
Balance sheet data as of December 31,	2014	2013	2012	2011	2010
Working capital ratio	1.14	0.95	1.10	1.17	0.91
Total assets (millions)	\$ 3,397	\$ 2,819	\$ 2,465	\$ 2,267	\$ 1,962
Stockholders' equity (millions)	\$ 1,205	\$ 1,012	\$ 792	\$ 568	\$ 573
Current portion of long-term debt (millions)	\$ 250	\$ 250	\$ 100	\$ 50	\$ 200
Total debt (millions)	\$ 934	\$ 708	\$ 685	\$ 749	\$ 654
Total debt to equity	0.78	0.70	0.87	1.32	1.14
T. 111	4.40/	410/	1.00/	<b>55</b> 0/	<b>520</b> /

44%

41%

46%

57%

53%

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our results of operations and financial condition should be read in conjunction with our financial statements and related notes in Item 8. This discussion contains forward-looking statements. Please see "Forward-looking Statements" and "Risk Factors" for a discussion of items, uncertainties, assumptions and risks associated with these statements.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of our financial statements in accordance with U.S. generally accepted accounting principles requires us to make estimates and assumptions that impact the amounts reported in our Consolidated Financial Statements and accompanying notes. Therefore, the reported amounts of assets, liabilities, revenues, expenses and associated disclosures of contingent liabilities are affected by these estimates. We evaluate these estimates on an ongoing basis, utilizing historical experience, consultation with third parties and other methods considered reasonable in the particular circumstances. Nevertheless, actual results may differ significantly from our estimates. Any effects on our business, financial position or results of operations resulting from revisions to these estimates are recognized in the accounting period in which the facts that give rise to the revision become known. We consider our critical accounting policies and estimates to be those that require us to make more significant judgments and estimates when we prepare our financial statements and include the following:

#### Workers' Compensation and Accident Costs

We purchase insurance coverage for a portion of expenses related to employee injuries, vehicular collisions, accidents, and cargo damage. Certain insurance arrangements include a level of self-insurance (deductible) coverage applicable to each claim. We have umbrella policies to limit our exposure to catastrophic claim costs. We are substantially self-insured for loss of and damage to our owned and leased revenue equipment.

The amounts of self-insurance change from time to time based on measurement dates, policy expiration dates, and claim type. We have policies in place for 2015 with substantially the same terms as our 2014 policies for personal injury, property damage, workers' compensation, and cargo loss or damage.

Our claims accrual policy for all self-insured claims is to recognize a liability at the time of the incident based on our analysis of the nature and severity of the claims and analyses provided by third-party claims administrators, as well as legal, economic, and regulatory factors. Our safety and claims personnel work directly with representatives from the insurance companies to continually update the estimated cost of each claim. The ultimate cost of a claim develops over time as additional information regarding the nature, timing, and extent of damages claimed becomes available. Accordingly, we use an actuarial method to develop current claim information to derive an estimate of our ultimate claim liability. This process involves the use of loss-development factors based on our historical claims experience and includes a contractual premium adjustment factor, if applicable. In doing so, the recorded liability considers future claims growth and, if applicable, conversion to fully insured status and provides a reserve for incurred-but-not-reported claims. We do not discount our estimated losses. At December 31, 2014, we had an accrual of approximately \$88 million for estimated claims. In addition, we are required to pay certain advanced deposits and monthly premiums. At December 31, 2014, we had an aggregate prepaid insurance asset of approximately \$68 million, which represented prefunded premiums and deposits.

#### Revenue Equipment

We operate a significant number of tractors, trucks, containers, chassis, and trailers in connection with our business. This equipment may be purchased or acquired under lease agreements. In addition, we may rent revenue equipment from various third parties under short-term rental arrangements. Purchased revenue equipment is depreciated on the straight-line method over the estimated useful life to an estimated salvage or trade-in value. We periodically review the useful lives and salvage values of our revenue equipment and evaluate our long-lived assets for impairment. We have not identified any impairment to our assets at December 31, 2014.

We have agreements with our primary tractor suppliers for residual or trade-in values for certain new equipment. We have utilized these trade-in values, as well as other operational information such as anticipated annual miles, in accounting for depreciation expense. If our suppliers were unable to perform under the terms of our agreements for trade-in values, it could have a material adverse effect on our financial results.

#### Revenue Recognition

We recognize revenue based on the relative transit time of the freight transported and as other services are provided. Accordingly, a portion of the total revenue that will be billed to the customer once a load is delivered is recognized in each reporting period based on the percentage of the freight pickup and delivery service that has been completed at the end of the reporting period.

We record revenues on the gross basis at amounts charged to our customers because we are the primary obligor, we are a principal in the transaction, we invoice our customers and retain all credit risks, and we maintain discretion over pricing. Additionally, we are responsible for the selection of third-party transportation providers.

Our trade accounts receivable includes amounts due from customers that have been reduced by an allowance for uncollectible accounts and revenue adjustments. The allowance for uncollectible accounts and revenue adjustments is based on historical experience, as well as any known trends or uncertainties related to customer billing and account collectability. The adequacy of our allowance is reviewed quarterly.

#### Income Taxes

We account for income taxes under the liability method. Our deferred tax assets and liabilities represent items that will result in a tax deduction or taxable income in future years for which we have already recorded the related tax expense or benefit in our statement of earnings. Deferred tax accounts arise as a result of timing differences between when items are recognized in our Consolidated Financial Statements and when they are recognized in our tax returns. We assess the likelihood that deferred tax assets will be recovered from future taxable income or the reversal of temporary timing differences. To the extent we believe recovery does not meet the more-likely-than-not threshold, a valuation allowance is established. To the extent we establish a valuation allowance, we include an expense as part of our income tax provision.

Significant judgment is required in determining and assessing the impact of complex tax laws and certain tax-related contingencies on our provision for income taxes. As part of our calculation of the provision for income taxes, we assess whether the benefits of our tax positions are at least more likely than not of being sustained upon audit based on the technical merits of the tax position. For tax positions that are not more likely than not of being sustained upon audit, we accrue the largest amount of the benefit that is not more likely than not of being sustained in our Consolidated Financial Statements. Such accruals require us to make estimates and judgments, whereby actual results could vary materially from these estimates. Further, a number of years may elapse before a particular matter for which we have established an accrual is audited and resolved. See Note 7, Income Taxes, in our Consolidated Financial Statements for a discussion of our current tax contingencies.

#### RESULTS OF OPERATIONS

The following table sets forth items in our Consolidated Statements of Earnings as a percentage of operating revenues and the percentage increase or decrease of those items as compared with the prior year.

	Percentage of			Percentage Change		
	Оре	erating Revenu	es	Betwee	en Years	
	2014	2013	2012	2014 vs. 2013	2013 vs. 2012	
Operating revenues	100.0%	100.0%	100.0%	10.4%	10.5%	
Operating expenses:						
Rents and purchased transportation	50.0	50.2	49.2	10.0	12.9	
Salaries, wages and employee benefits	20.9	20.4	20.5	13.4	9.7	
Fuel and fuel taxes	7.4	8.2	9.2	(0.4)	(2.1)	
Depreciation and amortization	4.8	4.5	4.5	16.2	10.6	
Operating supplies and expenses	3.5	3.6	3.5	7.8	13.5	
Insurance and claims	1.3	1.0	1.1	47.0	2.5	
General and administrative expenses,						
net of asset dispositions	0.8	0.8	0.6	11.3	67.0	
Operating taxes and licenses	0.7	0.7	0.6	20.1	9.7	
Communication and utilities	0.4	0.3	0.3	8.7	9.7	
Total operating expenses	89.8	89.7	89.5	10.5	10.7	
Operating income	10.2	10.3	10.5	9.5	8.8	
Net interest expense	0.4	0.4	0.5	16.4	(9.5)	
Earnings before income taxes	9.8	9.9	10.0	9.2	9.7	
Income taxes	3.7	3.8	3.9	8.8	8.7	
Net earnings	6.1%	6.1%	6.1%	9.5%	10.3%	

#### 2014 COMPARED WITH 2013

#### Consolidated Operating Revenues

Our total consolidated operating revenues were \$6.2 billion in 2014, a 10.4% increase over 2013, primarily due to increased load volume and rate increases. Fuel surcharge (FSC) revenues remained flat at \$1.1 billion in 2014 when compared to 2013, due to decreases in the price of fuel during the second half of 2014. If FSC revenues were excluded from both years, our 2014 revenue increased 12.3% over 2013.

#### Consolidated Operating Expenses

Our 2014 consolidated operating expenses increased 10.5% from 2013, compared to the 10.4% increase in revenue year over year, resulting in a 2014 operating ratio of 89.8% compared to 89.7% in 2013. Rents and purchased transportation costs increased 10.0% in 2014, primarily due to the increase in load volume that increased services from third-party rail and truck carriers within our JBI, DCS and ICS segments. Salaries, wages and employee benefit costs increased 13.4% in 2014 from 2013. This increase was primarily related to increases in driver pay and office personnel compensation due to an increase in the number of employees and a tighter supply of qualified drivers. In addition, workers' compensation claims expense increased due to increases in both incident volume and severity, as well as increased insurance premium costs.

Fuel and fuel taxes expense decreased 0.4% in 2014 compared with 2013, due to decreases in the price of fuel and improved fuel efficiency during 2014, partially offset by increased road miles. We have fuel surcharge programs in place with the majority of our customers. These programs typically involve a specified computation based on the change in national, regional or local fuel prices. While these programs may address fuel cost changes as frequently as weekly, most also reflect a specified miles-per-gallon factor and require a certain minimum change in fuel costs to trigger

a change in fuel surcharge revenue. As a result, some of these programs have a time lag between when fuel costs change and when this change is reflected in revenues. Due to these programs, this lag negatively impacts operating income in times of rapidly increasing fuel costs and positively impacts operating income when fuel costs decrease rapidly.

It is not meaningful to compare the amount of fuel surcharge revenue or the change in fuel surcharge revenue between reporting periods to fuel and fuel taxes expense, or the change of fuel expense between periods, as a significant portion of fuel cost is included in our payments to railroads, dray carriers and other third parties. These payments are classified as purchased transportation expense.

Depreciation and amortization expense increased 16.2% in 2014, primarily due to additions to our JBI segment tractor, container and chassis fleets to support additional business demand, equipment purchased related to new DCS long-term customer contracts, and new replacement tractors and trailers in JBT. Operating supplies and expenses increased 7.8%, driven primarily by increased general maintenance costs resulting from growth in equipment fleets and increased toll activity. Insurance and claims expense increased 47.0% for 2014, primarily due to higher incident volume and increased accident severity. General and administrative expenses increased 11.3%, due primarily to an increase in driver advertising, higher building and facility rental expenses, and increased professional fees, partially offset by an increase in net gains from asset sales and disposals. Net gains from the disposal of assets were \$6 million in 2014, compared with \$5 million in 2013.

Net interest expense for 2014 increased by 16.4% compared with 2013, primarily due to increased average debt levels.

Our effective income tax rate was 38.01% in 2014 and 38.15% in 2013. The decrease in 2014 was primarily related to a decrease in the provision for uncertain tax positions taken in prior years.

#### Segments

Total

We operated four business segments during calendar year 2014. The operation of each of these businesses is described in our Notes to Consolidated Financial Statements. The following tables summarize financial and operating data by segment:

Operating Revenue by Segment

Years Ended December 31, (in millions)

577

530

632

	2014	2013	2012
JBI	\$ 3,687	\$ 3,456	\$ 3,071
DCS	1,394	1,231	1,080
ICS	718	537	456
JBT	386	391	484
Total segment revenues	6,185	5,615	5,091
Intersegment eliminations	(20)	(30)	(36)
Total	\$ 6,165	\$ 5,585	\$ 5,055
Operating Income by Segment			
Operating Income by Segment	Year	s Ended Decembe	er 31,
Operating Income by Segment	Year	s Ended Decembe (in millions)	er 31,
Operating Income by Segment	Year 2014		er 31,
Operating Income by Segment  JBI		(in millions)	
	2014	(in millions) 2013	2012
JBI	2014 \$ 461	(in millions) 2013 \$ 447	2012 \$ 375

#### Operating Data by Segment

	Years Ended December 31,				1,
	201		2013		2012
JBI					
Loads	1,700,37	4	1,593,511	1	1,415,663
Average length of haul (miles)	1,65	6	1,694		1,702
Revenue per load	\$ 2,16	9 \$	2,169	\$	2,169
Average tractors during the period(1)	4,50	2	3,916		3,417
Tractors (end of period)					
Company-owned	3,91	6	3,448		3,124
Independent contractor	76	1	646		472
Total tractors	4,67	7	4,094		3,596
Trailing equipment (end of period)	73,29	8	65,979		58,962
Average effective trailing equipment usage	68,68	3	60,612		54,302
DCS					
Loads	2,101,70	7	1,835,872	1	1,522,740
Average length of haul (miles)	17	7	190		201
Revenue per truck per week(2)	\$ 4,09	8 \$	4,109	\$	4,164
Average trucks during the period(3)	6,64	1	5,865		5,057
Trucks (end of period)					
Company-owned	6,42	.5	5,805		4,844
Independent contractor		7	10		15
Customer-owned (Dedicated-operated)	44	8	592		394
Total trucks	6,88	10	6,407		5,253
Trailing equipment (end of period)	20,51	6	19,062		13,448
Average effective trailing equipment usage	20,92	7	19,229		13,932
ICS					
Loads	453,41		388,987		326,574
Revenue per load	\$ 1,58	4 \$	1,380	\$	1,397
Gross profit margin	13	.0%	11.8%		13.0%
Employee count (end of period)	58	2	503		453
Approximate number of third-party carriers (end of period)	39,10	0	34,600		32,300
JBT					
Loads	370,55	5	386,875		449,366
Average length of haul (miles)	41	1	431		467
Loaded miles (000)	151,72		165,543		207,677
Total miles (000)	179,03	6	194,046		242,311
Average nonpaid empty miles per load	71		73.3		75.7
Revenue per tractor per week(2)	\$ 4,06		3,828	\$	3,891
Average tractors during the period(1)	1,86	8	2,007		2,435
Tractors (end of period)					
Company-owned	1,29		1,200		1,192
Independent contractor	59		657		901
Total tractors	1,88		1,857		2,093
Trailing equipment (end of period)	7,21		6,828		8,954
Average effective trailing equipment usage	5,89	1	6,877		7,985

<sup>(1)</sup> Includes company-owned and independent contractor tractors

<sup>(2)</sup> Using weighted workdays

<sup>(3)</sup> Includes company-owned, independent contractor, and customer-owned trucks

#### JBI Segment

JBI segment experienced an environment of challenging rail service and limited dray fleet capacity throughout 2014. JBI segment revenue increased 6.7% to \$3.69 billion in 2014, from \$3.46 billion in 2013, primarily due to a 6.7% increase in overall load volume, with both our eastern and transcontinental networks reporting increased volumes. Excluding fuel surcharge, revenues increased 8.0% in 2014 over the prior year. The combination of traffic mix, customer rate increases, and FSC revenue resulted in revenue per load remaining unchanged compared to a year ago. Average length of haul decreased 2.3% in 2014 when compared to 2013.

Operating income in our JBI segment increased to \$461 million in 2014, from \$447 million in 2013. This increase was primarily due to increased revenue, partially offset by slow train speeds and reductions in dray fleet capacity throughout 2014, which negatively impacted the network fluidity, resulting in a reduction in box turns and dray power utilization. In addition, JBI experienced higher driver procurement and retention expenses, increased rail and dray purchased transportation costs, higher insurance and claims costs, and increased equipment costs during 2014 when compared to 2013.

#### DCS Segment

DCS segment revenue increased 13.2% to \$1.39 billion in 2014, from \$1.23 billion in 2013. Revenue, excluding fuel surcharges, increased 14.1% in 2014 compared to 2013, primarily attributable to large existing accounts becoming fully implemented in the current year, new customer contracts, and rate increases established in the latter half of 2014. DCS ended 2014 with a net additional 473 revenue-producing trucks when compared to 2013. Productivity for 2014, defined as revenue per truck per week, was virtually flat when compared to 2013, due to the large number of customer accounts affected by severe winter weather conditions during the first quarter of 2014 and continued driver shortages throughout the current year.

Operating income increased to \$117 million in 2014, compared with \$110 million in 2013. The increase in operating income was primarily due to increased revenue, partially offset by higher driver recruiting and retention costs, increased insurance and workers' compensation costs, higher purchased transportation costs, increased equipment and maintenance expenses, and fewer gains on the sale of equipment compared to 2013.

#### **ICS Segment**

ICS segment revenue grew 33.8% to \$718 million in 2014, from \$537 million in 2013. This increase in revenue was primarily due to a 16.6% increase in load volume and a 14.8% increase in revenue per load in 2014 when compared to 2013. Both transactional and contractual business experienced increased load volumes. Contractual business was approximately 63% of the total load volume but only 55% of the total revenue in the 2014, compared to 64% of the total load volume and 61% of the total revenue in 2013.

Operating income increased to \$30 million in 2014, compared to \$16 million in 2013. ICS gross profit margin increased to 13.0% for 2014 from 11.8% for 2013, primarily due to customer rate increases in contractual business and maintaining margin discipline in transactional business. ICS incurred increased personnel and branch network expansion costs during 2014 resulting from the continued expansion of the segment's branch location network.

#### **IBT** Segment

JBT segment revenue decreased 1.4% to \$386 million in 2014, from \$391 million in 2013, primarily due to operating a reduced fleet size for the majority of 2014, partially offset by increased pricing. Excluding fuel surcharges, revenue for 2014 increased 0.9% compared to 2013.

JBT segment had operating income of \$24 million in 2014 compared with \$4 million in 2013. This increase in operating income was primarily due to increased rate per loaded mile, lower personnel costs, a smaller trailer fleet and gains on equipment sales, offset by increased driver hiring costs, increases in driver and independent contractor costs per mile, higher maintenance and equipment costs per unit, and increased insurance and safety costs.

#### 2013 COMPARED WITH 2012

#### Consolidated Operating Revenues

Our total consolidated operating revenues were \$5.6 billion in 2013, a 10.5% increase over 2012, primarily due to increased load volume. Fuel surcharge (FSC) revenues increased to \$1.1 billion in 2013, compared with \$997 million in 2012, due to overall increased load volumes. If FSC revenues were excluded from both years, our 2013 revenue increased 11.6% over 2012.

#### **Consolidated Operating Expenses**

Our 2013 consolidated operating expenses increased 10.7% from 2012, compared to the 10.5% increase in revenue year over year. This combination resulted in our 2013 operating ratio of 89.7% compared to 89.5% in 2012. Rents and purchased transportation costs increased 12.9% in 2013, primarily due to the increase in load volume that increased services from third-party rail and truck carriers. In addition, our JBI segment increased the use of outsourced dray carriers resulting from a challenging driver market, while our ICS segment incurred higher rates paid to third-party carriers in 2013, due to a tighter third-party carrier environment. The total cost of salaries, wages and employee benefits increased 9.7% in 2013 from 2012. This increase was primarily related to increases in driver and other labor pay due to increased business demand, a tighter supply of qualified drivers, and new long-term customer contracts, partially offset by lower overall office personnel compensation and a reduction in driver pay within our JBT segment due to fleet reduction.

Fuel and fuel taxes expense decreased 2.1% in 2013 compared with 2012, due to decreases in the price of fuel. Depreciation and amortization expense increased 10.6% in 2013, primarily due to additions to our JBI segment tractor, container, and chassis fleets to support additional business demand, as well as additional equipment purchased related to new DCS long-term customer contracts. These increases were partially offset by the reduction in the JBT tractor fleet. Operating supplies and expenses increased 13.5%, driven primarily by increased general maintenance costs resulting from growth in equipment fleets and a higher cost per unit, increased toll activity and implementation related costs incurred for new DCS long-term customers in 2013. Insurance and claims expense increased 2.5% for 2013, primarily due to an increase in incident volume, offset by a reduction in accident severity. The 67.0% increase in general and administrative expenses was primarily the result of a decrease in net gains from asset sales, higher building and facility rental expense related to new DCS long-term customer contracts, and increased bad debt expense due to two customer bankruptcies. Net gains from the disposal of assets were \$5 million in 2013, compared with \$17 million in 2012.

Net interest expense for 2013 decreased by 9.5% compared with 2012, due to both reduced average debt levels and lower interest rates.

Our effective income tax rate was 38.15% in 2013 and 38.50% in 2012. The decrease in 2013 was primarily related to the realization of a deferred tax benefit on the sale of property during the second quarter of 2013.

#### JBI Segment

JBI segment revenue increased 12.5% to \$3.46 billion in 2013, from \$3.07 billion in 2012, primarily due to a 12.6% increase in load volume. Excluding fuel surcharge, revenues increased 13.4% in 2013 over the prior year. Revenue per load was unchanged in 2013 when compared to 2012, and average length of haul remained virtually flat.

Operating income in our JBI segment increased to \$447 million in 2013, from \$375 million in 2012, primarily due to volume growth, improved container utilization and lower office personnel compensation costs, partially offset by increased outsourced drayage and rail purchased transportation costs and by higher driver procurement and retention expenses.

#### DCS Segment

DCS segment revenue increased 14.1% to \$1.23 billion in 2013, from \$1.08 billion in 2012. Revenue, excluding fuel surcharges, increased 16.2% in 2013 compared to 2012, primarily from new long-term contracts related to the conversion of customers' private fleets. DCS ended 2013 with a net additional 1,154 revenue-producing trucks when compared to 2012.

Operating income decreased to \$110 million in 2013, compared with \$116 million in 2012. The decrease in operating income was primarily due to higher driver and other personnel pay, increased equipment and maintenance costs, increased purchased transportation expenses, lower gains on equipment sales, increased insurance and claims costs, and increased bad debt expense. In addition, DCS incurred significant implementation costs for new long-term customers during 2013. These implementation costs include, but are not limited to, driver and management hiring and relocation costs, personnel travel costs, equipment repositioning costs, technology design and integration, and telecommunication and operational system infrastructure.

#### **ICS Segment**

ICS segment revenue grew 17.6% to \$537 million in 2013, from \$456 million in 2012. This increase in revenue was primarily due to a 19.1% increase in load volume in 2013 when compared to 2012, partially offset by a slight reduction in revenue per load. Both transactional and contractual business experienced increased load volumes.

Operating income remained flat at \$16 million in 2013 when compared to 2012. ICS gross profit margin declined to 11.8% for 2013 from 13.0% for 2012, due to higher purchased transportation costs resulting from a tightening third-party carrier environment. Cost increases for additional headcount and branch network expansion also offset increases in revenues.

#### JBT Segment

JBT segment revenue decreased 19.2% to \$391 million in 2013, from \$484 million in 2012, primarily due to lower equipment utilization, shorter length of haul, and an 11.3% reduction in tractors year-over-year, primarily from a reduction in independent contractor capacity. Excluding fuel surcharges, revenue for 2013 decreased 19.5% compared to 2012.

JBT segment had operating income of \$4 million in 2013 compared with \$23 million in 2012. This decrease in operating income was primarily due to lower revenue, increased driver and independent contractor pay, higher maintenance and equipment cost per unit, and fewer gains on equipment sales, partially offset by reductions in office personnel.

#### LIQUIDITY AND CAPITAL RESOURCES

Net cash provided by operating activities was \$647 million in 2014 and \$574 million in 2013. This increase in 2014 was primarily due to increased earnings and the timing of general working capital activities, offset by an increase in cash paid for income taxes during the current year. The increase in taxes paid in 2014 was due to the effect of timing differences caused by the expiration of federal tax bonus depreciation in December 2013. In December 2014, federal tax bonus depreciation was enacted for 2014, but this law change occurred after all estimated tax payments had been made for the current year.

Net cash used in investing activities totaled \$660 million in 2014, compared with \$443 million in 2013. The increase resulted primarily from an increase in equipment purchases in 2014, partially offset by an increase in proceeds from the sale of equipment during the same period.

Net cash provided by financing activities was \$13 million in 2014, compared to net cash used of \$132 million in 2013. This change resulted primarily from the proceeds from long-term debt issuances in 2014, partially offset by long-term debt repayments and an increase in dividends paid and treasury stock purchased.

Our dividend policy is subject to review and revision by the Board of Directors, and payments are dependent upon our financial condition, liquidity, earnings, capital requirements, and other factors the Board of Directors may deem relevant. We paid a \$0.14 per share quarterly dividend in 2012, a \$0.15 per share quarterly dividend in 2013, with the first quarter dividend being pulled forward and paid in fourth quarter 2012, and a \$0.20 per share quarterly dividend in 2014. On January 29, 2015, we announced an increase in our quarterly cash dividend from \$0.20 to \$0.21 per share, which will be paid February 26, 2015, to stockholders of record on February 12, 2015. We currently intend to continue paying cash dividends on a quarterly basis. However, no assurance can be given that future dividends will be paid.

#### Liquidity

Our need for capital has typically resulted from the acquisition of containers, chassis, trucks, tractors, and trailers required to support our growth and the replacement of older equipment. We are frequently able to accelerate or postpone a portion of equipment replacements depending on market conditions. We obtain capital through cash generated from operations, revolving lines of credit, and long-term debt issuances. We have also periodically utilized capital and operating leases for revenue equipment.

At December 31, 2014, we were authorized to borrow up to \$500 million under a senior revolving line of credit, which is supported by a credit agreement with a group of banks and expires in August 2016. This senior credit facility allows us to request an increase in the total commitment by up to \$250 million and to request a one-year extension of the maturity date. The applicable interest rate under this agreement is based on the Prime Rate, the Federal Funds Rate, or LIBOR, depending upon the specific type of borrowing, plus an applicable margin based on our credit rating and other fees. At December 31, 2014, we had \$183 million outstanding at an average interest rate of 1.12% under this agreement.

Our senior notes consist of three separate issuances. The first issuance is \$250 million of 3.375% senior notes, which mature in September 2015, with interest payments due semiannually in March and September of each year. The second and third issuances are \$250 million of 2.40% senior notes due March 2019 and \$250 million of 3.85% senior notes due March 2024, respectively, both of which were issued in March 2014. Interest payments under both notes are due semiannually in March and September of each year, beginning September 2014. We may redeem for cash some or all of the notes based on a redemption price set forth in the note indenture. We currently have an interest rate swap agreement which effectively converts our \$250 million of 2.40% fixed-rate senior notes due March 2019 to a variable rate. The applicable interest rate under this agreement is based on LIBOR plus an established margin, resulting in an interest rate of 1.09% at December 31, 2014.

Our financing arrangements require us to maintain certain covenants and financial ratios. We were in compliance with all covenants and financial ratios at December 31, 2014. For all debt facilities maturing in 2015, it is our intent to pay the entire outstanding balances in full, on or before the maturity dates, using our existing senior revolving line of credit or other sources of long-term financing.

We believe our liquid assets, cash generated from operations, and various financing arrangements will provide sufficient funds for our operating and capital requirements for the foreseeable future.

We are currently committed to spend approximately \$555 million, net of proceeds from sales or trade-ins during 2015, which is primarily related to the acquisition of containers, chassis, and tractors.

#### **Off-Balance Sheet Arrangements**

Our only off-balance sheet arrangements are related to operating leases. As of December 31, 2014, we had approximately \$27.0 million of obligations, primarily related to facility leases.

#### Contractual Obligations and Commitments

The following table summarizes our expected obligations and commitments (in millions) as of December 31, 2014:

					2020 and
	Total	2015	2016-2017	2018-2019	thereafter
Operating leases	\$ 27.0	\$ 10.5	\$ 13.6	\$ 2.9	\$ -
Long-term debt obligations	933.0	250.0	183.0	250.0	250.0
Interest payments on debt (1)	110.3	20.7	26.0	22.6	41.0
Commitments to acquire revenue equipment and facilities	554.9	554.9	_	_	_
Total	\$ 1,625.2	\$ 836.1	\$ 222.6	\$ 275.5	\$ 291.0

(1) Interest payments on debt are based on the debt balance and applicable rate at December 31, 2014.

We had standby letters of credit outstanding of approximately \$4.4 million at December 31, 2014, that expire at various dates in fiscal year 2015, which are related to certain operating agreements and our self-insured retention levels for casualty and workers' compensation claims. We plan to renew these letters of credit in accordance with our third-party agreements. The table above excludes \$35.1 million of liabilities related to uncertain tax positions, including interest and penalties, as we are unable to reasonably estimate the ultimate timing of settlement. See Note 7, Income Taxes, in the Notes to Consolidated Financial Statements for further discussion.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest rate risk can be quantified by measuring the financial impact of a near-term adverse increase in short-term interest rates on variable-rate debt outstanding. Our total long-term debt consists of both fixed and variable interest rate facilities. Our senior notes have fixed interest rates ranging from 2.40% to 3.85%. These fixed-rate facilities reduce the impact of changes to market interest rates on future interest expense. Our senior revolving line of credit has variable interest rates, which are based on the Prime Rate, the Federal Funds Rate, or LIBOR, depending upon the specific type of borrowing, plus any applicable margins. We currently have an interest rate swap agreement which effectively converts our \$250 million of 2.40% fixed-rate senior notes due March 2019 to a variable rate. The applicable interest rate under this agreement is based on LIBOR plus an established margin. Our earnings would be affected by changes in these short-term variable interest rates. At our current level of borrowing, a one-percentage-point increase in our applicable rate would reduce annual pretax earnings by \$4.3 million.

Although we conduct business in foreign countries, international operations are not material to our consolidated financial position, results of operations, or cash flows. Additionally, foreign currency transaction gains and losses were not material to our results of operations for the year ended December 31, 2014. Accordingly, we are not currently subject to material foreign currency exchange rate risks from the effects that exchange rate movements of foreign currencies would have on our future costs or on future cash flows we would receive from our foreign investment. To date, we have not entered into any foreign currency forward exchange contracts or other derivative financial instruments to hedge the effects of adverse fluctuations in foreign currency exchange rates.

The price and availability of diesel fuel are subject to fluctuations due to changes in the level of global oil production, seasonality, weather, and other market factors. Historically, we have been able to recover a majority of fuel-price increases from our customers in the form of fuel surcharges. We cannot predict the extent to which volatile fluctuations in fuel prices will continue in the future or the extent to which fuel surcharges could be collected to offset fuel-price increases. As of December 31, 2014, we had no derivative financial instruments to reduce our exposure to fuel-price fluctuations.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Our Consolidated Financial Statements, Notes to Consolidated Financial Statements, and reports thereon of our independent registered public accounting firm as specified by this Item are presented following Item 15 of this report and include:

Reports of Independent Registered Public Accounting Firm

Consolidated Balance Sheets as of December 31, 2014 and 2013

Consolidated Statements of Earnings for years ended December 31, 2014, 2013, and 2012

Consolidated Statements of Stockholders' Equity for years ended December 31, 2014, 2013, and 2012

Consolidated Statements of Cash Flows for years ended December 31, 2014, 2013, and 2012

Notes to Consolidated Financial Statements

# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

#### ITEM 9A. CONTROLS AND PROCEDURES

#### Disclosure Controls and Procedures

We maintain controls and procedures designed to ensure that we are able to collect the information we are required to disclose in the reports we file with the SEC, and to process, summarize, and disclose this information within the time periods specified in the SEC rules. Based on an evaluation of our disclosure controls and procedures as of the end of the period covered by this report, conducted by our management and with the participation of our Chief Executive Officer and Chief Financial Officer, the Chief Executive Officer and Chief Financial Officer believe these controls and procedures are effective to ensure that we are able to collect, process, and disclose the information we are required to disclose in our reports filed with the SEC within the required time periods.

The certifications of our Chief Executive Officer and Chief Financial Officer required under Section 302 of the Sarbanes-Oxley Act have been filed as Exhibits 31.1 and 31.2 to this report.

#### Management's Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining effective internal control over financial reporting as defined in Rules 13a-15(f) under the Securities Exchange Act of 1934. Our internal control over financial reporting is designed to provide reasonable assurance to our management and Board of Directors regarding the preparation and fair presentation of published financial statements.

Because of its inherent limitation, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Management assessed the effectiveness of our internal control over financial reporting as of December 31, 2014. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control – Integrated Framework* (2013 Framework). Based on our assessment, we believe that as of December 31, 2014, our internal control over financial reporting is effective based on those criteria.

The effectiveness of internal control over financial reporting as of December 31, 2014, has been audited by Ernst & Young LLP, an independent registered public accounting firm that also audited our Consolidated Financial Statements. Ernst & Young LLP's report on internal control over financial reporting is included herein.

#### Changes in Internal Control Over Financial Reporting

There has been no change in our internal control over financial reporting during the fourth quarter ended December 31, 2014, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### ITEM 9B. OTHER INFORMATION

None.

#### **PART III**

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

#### Directors

The schedule of directors is hereby incorporated by reference from the Notice and Proxy Statement for Annual Meeting of Stockholders to be held April 23, 2015.

#### **Executive Officers**

The schedule of executive officers is hereby incorporated by reference from the Notice and Proxy Statement for Annual Meeting of Stockholders to be held April 23, 2015.

#### Code of Ethics

We have adopted a code of ethics that applies to our principal executive officer, principal financial and accounting officer, and all other officers, employees, and directors. Our code of ethics is available on our Internet website at www.jbhunt.com. If we make substantive amendments to this code of ethics or grant any waiver, including any implicit waiver, we will disclose the nature of such amendment or waiver on our website or in a report on Form 8-K within four days of such amendment or waiver.

#### Corporate Governance

In complying with the rules and regulations required by the Sarbanes-Oxley Act of 2002, NASDAQ, Public Company Accounting Oversight Board (PCAOB), and others, we have attempted to do so in a manner that clearly meets legal requirements but does not create a bureaucracy of forms, checklists, and other inefficient or expensive procedures. We have adopted a code of conduct, code of ethics, whistleblower policy, and charters for all of our Board of Director Committees and other formal policies and procedures. Most of these items are available on our website, www.jbhunt.com. If we make significant amendments to our code of ethics or whistleblower policy, or grant any waivers to these items, we will disclose such amendments or waivers on our website or in a report on Form 8-K within four days of such action.

#### **Audit Committee**

The information required by Regulation S-K, Item 407(d) is hereby incorporated by reference from the Notice and Proxy Statement for Annual Meeting of Stockholders to be held April 23, 2015.

#### ITEM 11. EXECUTIVE COMPENSATION

The information required for Item 11 is hereby incorporated by reference from the Notice and Proxy Statement for Annual Meeting of Stockholders to be held April 23, 2015.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required for Item 12 is hereby incorporated by reference from the Notice and Proxy Statement for Annual Meeting of Stockholders to be held April 23, 2015.

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required for Item 13 is hereby incorporated by reference from the Notice and Proxy Statement for Annual Meeting of Stockholders to be held April 23, 2015.

#### ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

The information required for Item 14 is hereby incorporated by reference from the Notice and Proxy Statement for Annual Meeting of Stockholders to be held April 23, 2015.

#### **PART IV**

#### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

(A) Financial Statements, Financial Statement Schedules and Exhibits:

#### (1) Financial Statements

The financial statements included in Item 8 above are filed as part of this annual report.

#### (2) Financial Statement Schedules

Schedule II – Valuation and Qualifying Accounts (in millions)

Allowance for Doubtful Accounts	Balance at	Charged to	Write-Offs,	Balance at
and Revenue Adjustments	Beginning of	Expense / Against	Net of	End of
for the years Ended:	Year	Revenue	Recoveries	Year
December 31, 2012	\$ 6.7	\$ 11.4	\$ (11.5)	\$ 6.6
December 31, 2013	6.6	14.0	(12.5)	8.1
December 31, 2014	8.1	19.0	(17.6)	9.5

All other schedules have been omitted either because they are not applicable or because the required information is included in our Consolidated Financial Statements or the notes thereto.

#### (3) Exhibits

The response to this portion of Item 15 is submitted as a separate section of this report on Form 10-K ("Exhibit Index").

#### **SIGNATURES**

Pursuant to the requirements of Sections 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized, in the City of Lowell, Arkansas, on the 24th day of February, 2015.

J.B. Hunt TRANSPORT SERVICES, INC. (Registrant)

By: /s/ John N. Roberts, III

John N. Roberts, III

President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on the 24th day of February, 2015, on behalf of the registrant and in the capacities indicated.

/s/ John N. Roberts, III John N. Roberts, III	President and Chief Executive Officer, Member of the Board of Directors (Principal Executive Officer)
/s/ David G. Mee David G. Mee	Executive Vice President, Finance and Administration, Chief Financial Officer and Corporate Secretary (Principal Financial Officer)
/s/ John Kuhlow John Kuhlow	Senior Vice President Finance, Controller, Chief Accounting Officer
/s/ Kirk Thompson Kirk Thompson	Chairman of the Board of Directors
/s/ James L. Robo James L. Robo	Member of the Board of Directors (Lead Director)
/s/ Douglas G. Duncan Douglas G. Duncan	Member of the Board of Directors
/s/ Francesca M. Edwardson Francesca M. Edwardson	Member of the Board of Directors
/s/ Wayne Garrison Wayne Garrison	Member of the Board of Directors
/s/ Sharilyn S. Gasaway Sharilyn S. Gasaway	Member of the Board of Directors
/s/ Gary C. George Gary C. George	Member of the Board of Directors
/s/ J. Bryan Hunt, Jr.  J. Bryan Hunt, Jr.	Member of the Board of Directors
/s/ Coleman H. Peterson Coleman H. Peterson	Member of the Board of Directors
/s/ John A. White John A. White	Member of the Board of Directors

#### **EXHIBIT INDEX**

#### Exhibit

#### Number Description

- 3.1 Amended and Restated Articles of Incorporation of J.B. Hunt Transport Services, Inc. dated May 19, 1988 (incorporated by reference from Exhibit 3.1 of the Company's quarterly report on Form 10-Q for the period ended March 31, 2005, filed April 29, 2005)
- 3.2 Restated Bylaws of J.B. Hunt Transport Services, Inc. dated February 27, 2008 (incorporated by reference from Exhibit 3(ii) of the Company's quarterly report on Form 10-Q for the period ended March 31, 2008, filed April 30, 2008)
- 3.3 Amendment No. 1 to the Restated Bylaws of J.B Hunt Transport Services, Inc. dated February 4, 2010 (incorporated by reference from Exhibit 3.0 of the Company's current report on Form 8-K, filed February 10, 2010)
- 10.1 Amended and Restated Employee Retirement Plan (incorporated by reference from Exhibit 99 of the Company's registration statement on Form S-8, filed December 30, 1994)
- 10.2 Second Amended and Restated Management Incentive Plan (incorporated by reference from Exhibit 10.1 of the Company's quarterly report on Form 10-Q for the period ended June 30, 2012, filed July 31, 2012)
- 10.3 Summary of Compensation Arrangements with Named Executive Officers
- 10.4 Credit Agreement (incorporated by reference from Exhibit 10.1 of the Company's current report on Form 8-K, filed August 18, 2011)
- 10.5 Amendment No. 1 And Waiver To Credit Agreement (incorporated by reference from Exhibit 10.1 of the Company's current report on Form 8-K, filed February 27, 2014)
- 10.6 Indenture (incorporated by reference from Exhibit 4.1 of the Company's registration statement on Form S-3ASR, filed September 14, 2010)
- 10.7 First Supplemental Indenture (incorporated by reference from Exhibit 4.2 of the Company's current report on Form 8-K, filed September 21, 2010)
- 10.8 Second Supplemental Indenture (incorporated by reference from Exhibit 4.2 of the Company's current report on Form 8-K, filed March 6, 2014)
- 10.9 Third Supplemental Indenture (incorporated by reference from Exhibit 4.4 of the Company's current report on Form 8-K, filed March 6, 2014)
- 21 Subsidiaries of J.B. Hunt Transport Services, Inc.
- 23.1 Consent of Ernst & Young LLP
- 31.1 Rule 13a-14(a)/15d-14(a) Certification
- 31.2 Rule 13a-14(a)/15d-14(a) Certification
  - 32 Section 1350 Certification
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema Document
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

### **INDEX TO CONSOLIDATED FINANCIAL INFORMATION**

	<u>PAGE</u>
Management's Report on Internal Control Over Financial Reporting	67
Report of Independent Registered Public Accounting Firm on Consolidated Financial Statements	68
Report of Independent Registered Public Accounting Firm on Internal Control Over Financial Reporting	69
Consolidated Balance Sheets as of December 31, 2014 and 2013	70
Consolidated Statements of Earnings for years ended December 31, 2014, 2013 and 2012	71
Consolidated Statements of Stockholders' Equity for years ended December 31, 2014, 2013 and 2012	72
Consolidated Statements of Cash Flows for years ended December 31, 2014, 2013 and 2012	73
Notes to Consolidated Financial Statements	74

# MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

We are responsible for the preparation, integrity, and fair presentation of our Consolidated Financial Statements and related information appearing in this report. We take these responsibilities very seriously and are committed to maintaining controls and procedures that are designed to ensure that we collect the information we are required to disclose in our reports to the SEC and to process, summarize, and disclose this information within the time periods specified by the SEC.

Based on an evaluation of our disclosure controls and procedures as of the end of the period covered by this report, conducted by our management and with the participation of our Chief Executive Officer and Chief Financial Officer, we believe our controls and procedures are effective to ensure that we are able to collect, process, and disclose the information we are required to disclose in our reports filed with the SEC within the required time periods.

We are responsible for establishing and maintaining effective internal control over financial reporting as defined in Rules 13a-15(f) under the Securities Exchange Act of 1934. Our internal control over financial reporting is designed to provide reasonable assurance to our management and Board of Directors regarding the preparation and fair presentation of published financial statements. Because of its inherent limitation, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation. We assessed the effectiveness of our internal control over financial reporting as of December 31, 2014. In making this assessment, we used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control – Integrated Framework* (2013 Framework). Based on our assessment, we believe that as of December 31, 2014, our internal control over financial reporting is effective based on those criteria.

The effectiveness of internal control over financial reporting as of December 31, 2014, has been audited by Ernst & Young LLP, an independent registered public accounting firm that also audited our Consolidated Financial Statements. Ernst & Young LLP's report on internal control over financial reporting is included herein.

/s/ John N. Roberts, III

John N. Roberts, III

President and Chief Executive Officer
(Principal Executive Officer)

/s/ David G. Mee

David G. Mee Executive Vice President, Finance and Administration, Chief Financial Officer (Principal Financial Officer)

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders of J.B. Hunt Transport Services, Inc.

We have audited the accompanying consolidated balance sheets of J.B. Hunt Transport Services, Inc. and subsidiaries as of December 31, 2014 and 2013, and the related consolidated statements of earnings, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2014. Our audits also included the financial statement schedule listed in the Index at Item 15(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of J.B. Hunt Transport Services, Inc. and subsidiaries at December 31, 2014 and 2013, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2014, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), J.B. Hunt Transport Services, Inc. and subsidiaries' internal control over financial reporting as of December 31, 2014, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework), and our report dated February 24, 2015 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Rogers, Arkansas February 24, 2015

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders of J.B. Hunt Transport Services, Inc.

We have audited J.B. Hunt Transport Services, Inc. and subsidiaries' internal control over financial reporting as of December 31, 2014, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). J.B. Hunt Transport Services, Inc. and subsidiaries' management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, J.B. Hunt Transport Services, Inc. and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2014, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of J.B. Hunt Transport Services, Inc. and subsidiaries as of December 31, 2014 and 2013, and the related consolidated statements of earnings, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2014 of J.B. Hunt Transport Services, Inc. and subsidiaries, and our report dated February 24, 2015 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Rogers, Arkansas February 24, 2015

### J.B. HUNT TRANSPORT SERVICES, INC. AND SUBSIDIARIES

### **CONSOLIDATED BALANCE SHEETS**

December 31	, 2014 and 2013
(in thousands.	except share data)

Assets	2014	2013
Current assets:		
Cash and cash equivalents	\$ 5,961	\$ 5,831
Trade accounts receivable, net	653,795	568,519
Inventories	27,740	26,248
Prepaid licenses and permits	22,886	21,602
Prepaid insurance	55,660	42,588
Deferred income taxes	18,631	_
Other current assets	95,457	15,415
Total current assets	880,130	680,203
Property and equipment, at cost:		
Revenue and service equipment	3,336,529	2,904,289
Land	38,978	37,829
Structures and improvements	153,704	144,439
Furniture and office equipment	190,546	173,257
Total property and equipment	3,719,757	3,259,814
Less accumulated depreciation	1,237,225	1,147,610
Net property and equipment	2,482,532	2,112,204
Other assets	34,455	26,997
Total assets	\$ 3,397,117	\$ 2,819,404
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Liabilities and Stockholders' Equity		
Current liabilities:	Φ 252.222	ф. 252.222
Current portion of long-term debt	\$ 250,000	\$ 250,000
Trade accounts payable	325,838	305,465
Claims accruals	96,719	68,221
Accrued payroll	80,547	72,063
Other accrued expenses	17,966	14,062
Deferred income taxes		2,485
Total current liabilities	771,070	712,296
Long-term debt	683,539	458,417
Other long-term liabilities	59,561	58,274
Deferred income taxes	678,424	577,965
Total liabilities	2,192,594	1,806,952
Commitments and contingencies (Note 10)		
Stockholders' equity:		
Preferred stock, \$100 par value. 10 million shares authorized; none outstanding	_	_
Common stock, \$.01 par value. 1 billion shares authorized;		
(167,099,432 shares issued at December 31, 2014 and 2013, of which 116,575,163 shares		
and 117,241,438 shares were outstanding at December 31, 2014 and 2013, respectively)	1,671	1,671
Additional paid-in capital	247,641	226,595
Retained earnings	2,555,972	2,274,784
Treasury stock, at cost (50,524,269 shares at December 31, 2014,	, ,	
and 49,857,994 shares at December 31, 2013)	(1,600,761)	(1,490,598)
Total stockholders' equity	1,204,523	1,012,452

See Notes to Consolidated Financial Statements.

# J.B. HUNT TRANSPORT SERVICES, INC. AND SUBSIDIARIES

# **CONSOLIDATED STATEMENTS OF EARNINGS**

Years Ended December 31, 2014, 2013 and 2012

(in thousands, except per share amounts)

		2014	2013	2012
Operating revenues, excluding fuel surcharge revenues	\$	5,082,827	\$ 4,527,238	\$ 4,058,165
Fuel surcharge revenues		1,082,614	1,057,333	996,815
Total operating revenues	_	6,165,441	5,584,571	5,054,980
Operating expenses:				
Rents and purchased transportation		3,085,276	2,805,568	2,485,635
Salaries, wages and employee benefits		1,290,404	1,138,213	1,037,526
Fuel and fuel taxes		453,919	455,926	465,874
Depreciation and amortization		294,496	253,380	229,166
Operating supplies and expenses		218,539	202,700	178,610
Insurance and claims		81,062	55,158	53,832
General and administrative expenses, net of asset dispositions		50,596	45,469	27,231
Operating taxes and licenses		38,796	32,307	29,461
Communication and utilities		20,811	19,142	17,445
Total operating expenses	_	5,533,899	5,007,863	4,524,780
Operating income		631,542	576,708	530,200
Interest income		87	69	1
Interest expense		27,028	23,209	25,560
Earnings before income taxes		604,601	553,568	504,641
Income taxes		229,809	211,186	194,287
Net earnings	\$	374,792	\$ 342,382	\$ 310,354
Weighted average basic shares outstanding	_	117,000	117,449	117,572
Basic earnings per share	\$	3.20	\$ 2.92	\$ 2.64
Weighted average diluted shares outstanding	_	118,445	119,404	120,022
Diluted earnings per share	\$	3.16	\$ 2.87	\$ 2.59
Dividends declared per common share	\$	0.80	\$ 0.45	\$ 0.71

See Notes to Consolidated Financial Statements.

# J.B. HUNT TRANSPORT SERVICES, INC. AND SUBSIDIARIES

# **CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**

Years Ended December 31, 2014, 2013 and 2012

(in thousands, except per share amounts)

	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Stockholders' Equity
Balances at December 31, 2011	\$ 1,671	\$ 192,470	\$ 1,758,290	\$ (1,384,888)	\$ 567,543
Comprehensive income:  Net earnings	_	_	310,354	_	310,354
Cash dividend declared and paid (\$0.71 per share) Tax benefit of stock options exercised	<u> </u>	20,090	(83,431)	- - (52,222)	(83,431) 20,090
Purchase of treasury shares Stock compensation Stock option exercises and restricted	-	29,715	<del>-</del>	(50,000)	(50,000) 29,715
share issuances, net of stock repurchased for payroll taxes		(35,202)	_	32,791	(2,411)
Balances at December 31, 2012	\$ 1,671	\$ 207,073	\$ 1,985,213	\$ (1,402,097)	\$ 791,860
Comprehensive income: Net earnings Cash dividend declared and paid (\$0.45 per share)	- -	- -	342,382 (52,811)	-	342,382 (52,811)
Tax benefit of stock options exercised Purchase of treasury shares	- -	21,950 -	_ _	21,950 (114,723)	(114,723)
Stock compensation Stock option exercises and restricted share issuances, net of stock	-	32,354	_	-	32,354
repurchased for payroll taxes		(34,782)	_	26,222	(8,560)
Balances at December 31, 2013 Comprehensive income:	\$ 1,671	\$ 226,595	\$ 2,274,784	\$ (1,490,598)	\$ 1,012,452
Net earnings Cash dividend declared and paid (\$0.80 per share)		_ _	374,792 (93,604)		374,792 (93,604)
Tax benefit of stock options exercised Purchase of treasury shares		16,645 -		(125,000)	16,645 (125,000)
Stock compensation Stock option exercises and restricted share issuances, net of stock	_	35,333	_	_	35,333
repurchased for payroll taxes		(30,932)		14,837	(16,095)
Balances at December 31, 2014	\$ 1,671	\$ 247,641	\$ 2,555,972	\$ (1,600,761)	\$ 1,204,523

See Notes to Consolidated Financial Statements.

# J.B. HUNT TRANSPORT SERVICES, INC. AND SUBSIDIARIES

# **CONSOLIDATED STATEMENTS OF CASH FLOWS**

Years Ended December 31, 2014, 2013 and 2012 (in thousands)

	2014	2013	2012
Cash flows from operating activities:			
Net earnings	\$ 374,792	\$ 342,382	\$ 310,354
Adjustments to reconcile net earnings to			
net cash provided by operating activities:			
Depreciation and amortization	294,496	253,380	229,166
Share-based compensation	35,333	32,354	29,715
Gain on sale of revenue equipment and other	(6,342)	(5,334)	(16,845)
Provision for deferred income taxes	79,343	48,076	20,795
Changes in operating assets and liabilities:			
Trade accounts receivable	(85,276)	(102,508)	(54,532)
Income taxes receivable or payable	(72,291)	(5,381)	11,868
Other assets	(29,793)	(23,254)	(4,826)
Trade accounts payable	15,284	11,530	15,097
Claims accruals	28,498	20,779	5,078
Accrued payroll and other accrued expenses	12,735	2,327	2,174
Net cash provided by operating activities	646,779	574,351	548,044
Cash flows from investing activities:			
Additions to property and equipment	(808,569)	(493,431)	(439,494)
Proceeds from sale of equipment	148,859	50,927	69,815
Change in other assets	29	(37)	85
Net cash used in investing activities	(659,681)	(442,541)	(369,594)
Cash flows from financing activities:			
Proceeds from issuances of long-term debt	499,642	_	_
Payments on long-term debt	(250,000)	(100,000)	(50,000)
Proceeds from revolving lines of credit and other	2,092,193	1,933,753	1,605,674
Payments on revolving lines of credit and other	(2,110,749)	(1,811,177)	(1,618,233)
Purchase of treasury stock	(125,000)	(114,723)	(50,000)
Stock option exercises and other	7,324	9,403	11,240
Stock repurchased for payroll taxes	(23,419)	(17,963)	(13,651)
Tax benefit of stock options exercised	16,645	21,950	20,090
Dividends paid	(93,604)	(52,811)	(83,431)
Net cash provided by/(used in) financing activities	13,032	(131,568)	(178,311)
Net increase in cash and cash equivalents	130	242	139
Cash and cash equivalents at beginning of year	5,831	5,589	5,450
Cash and cash equivalents at end of year	\$ 5,961	\$ 5,831	\$ 5,589
Supplemental disclosure of cash flow information:			
Cash paid during the year for:			
Interest	\$26,685	\$ 24,722	\$ 27,070
Income taxes	\$ 192,955	\$ 141,968	\$ 132,096

See Notes to Consolidated Financial Statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Business

J.B. Hunt Transport Services, Inc. is one of the largest surface transportation and delivery service companies in North America. We operate four distinct, but complementary, business segments and provide a wide range of general and specifically tailored freight and logistics services to our customers. We generate revenues from the actual movement of freight from shippers to consignees, customized labor and delivery services, and serving as a logistics provider by offering or arranging for others to provide the transportation service. Unless otherwise indicated by the context, "we," "us," "our" and "JBHT" refer to J.B. Hunt Transport Services, Inc. and its consolidated subsidiaries.

## 2. Summary of Significant Accounting Policies

## Basis of Consolidation

Our Consolidated Financial Statements include all of our wholly owned subsidiaries. Intercompany balances and transactions have been eliminated in consolidation. J.B. Hunt Transport Services, Inc. is a parent-level holding company with no significant assets or operations. J.B. Hunt Transport, Inc. is a wholly owned subsidiary of J.B. Hunt Transport Services, Inc. and is the primary operating subsidiary. All other subsidiaries of J.B. Hunt Transport Services, Inc. are minor.

## Use of Estimates

The Consolidated Financial Statements contained in this report have been prepared in conformity with accounting principles generally accepted in the United States of America. The preparation of these statements requires us to make estimates and assumptions that directly affect the amounts reported in such statements and accompanying notes. We evaluate these estimates on an ongoing basis utilizing historical experience, consulting with experts and using other methods we consider reasonable in the particular circumstances. Nevertheless, our actual results may differ significantly from our estimates.

We believe certain accounting policies and estimates are of more significance in our financial statement preparation process than others. We believe the most critical accounting policies and estimates include the economic useful lives and salvage values of our assets, provisions for uncollectible accounts receivable, estimates of exposures under our insurance and claims policies, and estimates for taxes. To the extent that actual, final outcomes are different from our estimates, or that additional facts and circumstances cause us to revise our estimates, our earnings during that accounting period will be affected.

## Cash and Cash Equivalents

Cash in excess of current operating requirements is invested in short-term, highly liquid investments. We consider all highly liquid investments purchased with original maturities of three months or less to be cash equivalents.

## Accounts Receivable and Allowance

Our trade accounts receivable includes accounts receivable reduced by an allowance for uncollectible accounts and revenue adjustments. Receivables are recorded at amounts billed to customers when loads are delivered or services are performed. The allowance for uncollectible accounts and revenue adjustments is based on historical experience, as well as any known trends or uncertainties related to customer billing and account collectability. The adequacy of our allowance is reviewed quarterly. Balances are charged against the allowance when it is determined the receivable will not be recovered. The allowance for uncollectible accounts and revenue adjustments was \$9.5 million and \$8.1 million at December 31, 2014 and 2013, respectively.

#### Inventory

Our inventories consist primarily of revenue equipment parts, tires, supplies, and fuel and are valued using the lower of average cost or market.

## Investments in Marketable Equity Securities

Our investments consist of marketable equity securities stated at fair value and are designated as either trading securities or available-forsale securities at the time of purchase based upon the intended holding period. Changes in the fair value of our trading securities are recognized currently in "general and administrative expenses, net of asset dispositions" in our Consolidated Statements of Earnings. Changes in the fair value of our available-for-sale securities are recognized in "accumulated other comprehensive income" on our Consolidated Balance Sheets, unless we determine that an unrealized loss is other-than-temporary. If we determine that an unrealized loss is other-than-temporary, we recognize the loss in earnings. Cost basis is determined using average cost.

At December 31, 2014 and 2013, we had no available-for-sale securities. See Note 8, Employee Benefit Plans, for a discussion of our trading securities.

#### Property and Equipment

Depreciation of property and equipment is calculated on the straight-line method over the estimated useful lives of 4 to 10 years for tractors, 7 to 20 years for trailing equipment, 10 to 40 years for structures and improvements, and 3 to 10 years for furniture and office equipment. Salvage values are typically 10% to 30% of original cost for tractors and trailing equipment and reflect any agreements with tractor suppliers for residual or trade-in values for certain new equipment. We capitalize tires placed in service on new revenue equipment as a part of the equipment cost. Replacement tires and costs for recapping tires are expensed at the time the tires are placed in service. Gains and losses on the sale or other disposition of equipment are recognized at the time of the disposition and are classified in general and administrative expenses, net of asset dispositions.

#### Revenue Recognition

We recognize revenue based on relative transit time in each reporting period and as other services are provided, with expenses recognized as incurred. Accordingly, a portion of the total revenue that will be billed to the customer once a load is delivered is recognized in each reporting period based on the percentage of the freight pickup and delivery service that has been completed at the end of the reporting period.

We record revenues on the gross basis at amounts charged to our customers because we are the primary obligor, we are a principal in the transaction, we invoice our customers and retain all credit risks, and we maintain discretion over pricing. Additionally, we are responsible for selection of third-party transportation providers to the extent used to satisfy customer freight requirements.

#### **Derivative Instruments**

We periodically utilize derivative instruments to manage exposure to changes in interest rates. At inception of a derivative contract, we document relationships between derivative instruments and hedged items, as well as our risk-management objective and strategy for undertaking various derivative transactions, and assess hedge effectiveness. If it is determined that a derivative is not highly effective as a hedge, or if a derivative ceases to be a highly effective hedge, we discontinue hedge accounting prospectively.

## Income Taxes

Income taxes are accounted for under the liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized as income or expense in the period that includes the enactment date. We record valuation allowances for deferred tax assets to the extent we believe these assets are not more likely than not to be realized through the reversal of existing taxable temporary differences, projected future taxable income, or tax-planning strategies. We record a liability for unrecognized tax benefits when the benefits of tax positions taken on a tax return are not more likely than not to be sustained upon audit. Interest and penalties related to uncertain tax positions are classified as interest expense in the Consolidated Financial Statements.

## **Earnings Per Share**

We compute basic earnings per share by dividing net earnings available to common stockholders by the actual weighted average number of common shares outstanding for the reporting period. Diluted earnings per share reflect the potential dilution that could occur if holders of unvested restricted and performance share units or options exercised or converted their holdings into common stock. Outstanding unvested restricted share units and stock options represent the dilutive effects on weighted average shares. A reconciliation of the number of shares used in computing basic and diluted earnings per share is shown below (in thousands):

	Y	ears ended December	31,
	2014	2013	2012
Weighted average shares outstanding – basic	117,000	117,449	117,572
Effect of common stock equivalents	1,445	1,955	2,450
Weighted average shares outstanding – diluted	118,445	119,404	120,022

#### Concentrations of Credit Risk

Financial instruments, which potentially subject us to concentrations of credit risk, include trade receivables. For the years ended December 31, 2014, 2013, and 2012, our top 10 customers, based on revenue, accounted for approximately 28%, 29%, and 30%, respectively, of our total revenue. Our top 10 customers, based on revenue, accounted for approximately 29% and 28% of our total trade accounts receivable at December 31, 2014 and 2013, respectively. We had no individual customers with revenues greater than 10% of total revenues.

## Share-based Compensation

We have share-based compensation plans covering certain employees, including officers and directors. We account for share-based compensation utilizing the fair value recognition provisions of current accounting standards for share-based payments. We currently utilize restricted share units, performance share units, and nonstatutory stock options. Issuances of our stock upon restricted share unit and performance share unit vesting or share option exercise are made from treasury stock. Our restricted share unit and performance share unit awards may include both graded-vesting and cliff-vesting awards and therefore vest in increments during the requisite service period or at the end of the requisite service period, as appropriate for each type of vesting. We recognize compensation expense on a straight-line basis over the requisite service periods within each award.

#### Claims Accruals

We purchase insurance coverage for a portion of expenses related to employee injuries, vehicular collisions, accidents, and cargo damage. We are substantially self-insured for loss of and damage to our owned and leased revenue equipment. Certain insurance arrangements include a level of self-insurance (deductible) coverage applicable to each claim. We have umbrella policies to limit our exposure to catastrophic claim costs.

The amounts of self-insurance change from time to time based on measurement dates, policy expiration dates, and claim type. For 2012 through 2014, we were self-insured for \$500,000 per occurrence for personal injury and property damage. For 2012, we were fully insured for substantially all workers' compensation claims, while for 2013 and 2014, we were self-insured for \$100,000 per workers' compensation claim. We have policies in place for 2015 with substantially the same terms as our 2014 policies for personal injury, workers' compensation, and cargo and property damage.

Our claims accrual policy for all self-insured claims is to recognize a liability at the time of the incident based on our analysis of the nature and severity of the claims and analyses provided by third-party claims administrators, as well as legal, economic, and regulatory factors. Our safety and claims personnel work directly with representatives from the insurance companies to continually update the estimated cost of each claim. The ultimate cost of a claim develops over time as additional information regarding the nature, timing, and extent of damages claimed becomes available. Accordingly, we use an actuarial method to develop current claim information to derive an estimate of our ultimate claim liability. This process involves the use of loss-development factors based on our historical claims experience and includes a contractual premium adjustment factor, if applicable. In doing so, the recorded liability considers future claims growth and, if applicable, conversion to fully insured status and provides an allowance for incurred-but-not-reported claims. We do not discount our estimated losses. At December 31, 2014 and 2013, we had an accrual of approximately \$88 million and \$59 million, respectively, for estimated claims. In addition, we are required to pay certain advanced deposits and monthly premiums. At December 31, 2014 and 2013, we had an aggregate prepaid insurance asset of approximately \$68 million and \$49 million, respectively, which represented prefunded premiums.

## Recent Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board issued Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers, which supersedes virtually all existing revenue recognition guidance. The new standard requires an entity to recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration the entity expects to receive in exchange for those goods or services. This update also requires additional disclosure about the nature, amount, timing, and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. The provisions of ASU 2014-09 are effective for interim and annual periods beginning after December 15, 2016, and we have the option of using either a full retrospective or a modified retrospective approach when adopting this new standard. We are currently evaluating the alternative transition methods and the potential effects of the adoption of this update on our financial statements.

## 3. Financing Arrangements

Outstanding borrowings under our current financing arrangements consist of the following (in millions):

	December 31,		
	2014	2013	
Senior revolving line of credit	\$ 183.0	\$ 208.7	
Senior term loan	_	150.0	
Senior notes, net of unamortized discount	750.5	349.7	
Less current portion of long-term debt	(250.0)	(250.0)	
Total long-term debt	\$ 683.5	\$ 458.4	

Aggregate maturities of long-term debt subsequent to December 31, 2014, are as follows: \$249.9 million in 2015, \$183.0 million in 2016, \$250.9 million in 2019, and \$249.7 million thereafter.

## Senior Revolving Line of Credit

At December 31, 2014, we were authorized to borrow up to \$500 million under a senior revolving line of credit, which is supported by a credit agreement with a group of banks and expires in August 2016. This senior credit facility allows us to request an increase in the total commitment by up to \$250 million and to request a one-year extension of the maturity date. The applicable interest rate under this agreement is based on either the Prime Rate, the Federal Funds Rate or LIBOR, depending upon the specific type of borrowing, plus an applicable margin based on our credit rating and other fees. At December 31, 2014, we had \$183.0 million outstanding at an average interest rate of 1.12% under this agreement.

## Senior Term Loan

Our senior term loan matured in March 2014. The entire outstanding balance was paid in full at maturity.

Senior Notes

In April 2014, we paid in full, with accrued interest and make whole amount, the \$100 million outstanding balance of our 6.08% senior notes, which were scheduled to mature in July 2014. Our remaining senior notes consist of three separate issuances. The first issuance is \$250 million of 3.375% senior notes, which mature in September 2015, with interest payments due semiannually in March and September of each year. The second and third issuances are \$250 million of 2.40% senior notes due March 2019 and \$250 million of 3.85% senior notes due March 2024, respectively, both of which were issued in March 2014 by J.B. Hunt Transport Services, Inc., a parent-level holding company with no significant assets or operations. The notes are guaranteed on a full and unconditional basis by a wholly owned subsidiary. All other subsidiaries of the parent are minor. We registered these offerings and the sale of the notes under the Securities Act of 1933, pursuant to a shelf registration statement filed in February 2014. Interest payments under both notes are due semiannually in March and September of each year, beginning September 2014. All notes are unsecured obligations and rank equally with our existing and future senior unsecured debt. We may redeem for cash some or all of the notes based on a redemption price set forth in the note indenture. See Note 4, Derivative Financial Instruments, for terms of an interest rate swap entered into on the \$250 million of 2.40% senior notes due March 2019.

Our financing arrangements require us to maintain certain covenants and financial ratios. We were in compliance with all covenants and financial ratios at December 31, 2014.

## 4. Derivative Financial Instruments

In March 2014, we entered into a receive fixed-rate and pay variable-rate interest rate swap agreement with a notional amount of \$250 million simultaneously with the issuance of our \$250 million of 2.40% senior notes due March 2019, to effectively convert this fixed rate debt to a variable rate. The applicable interest rate under this agreement is based on LIBOR plus an established margin, resulting in an interest rate of 1.09% at December 31, 2014. The swap expires March 15, 2019, when the related senior notes are due. The fair value of this swap is recorded in other assets in our Consolidated Balance Sheet at December 31, 2014. See Note 9, Fair Value Measurements, for disclosure of fair value. This derivative meets the required criteria to be designated as a fair value hedge, and as the specific terms and notional amount of this derivative instrument match those of the fixed-rate debt being hedged, this derivative instrument is assumed to perfectly hedge the related debt against changes in fair value due to changes in the benchmark interest rate. Accordingly, any change in the fair value of the interest rate swap to be recorded in earnings is offset by a corresponding change in the fair value of the related debt.

## 5. Capital Stock

We have one class of preferred stock and one class of common stock. We had no outstanding shares of preferred stock at December 31, 2014 or 2013. Holders of shares of common stock are entitled to receive dividends when and if declared by the Board of Directors and are entitled to one vote per share on all matters submitted to a vote of the stockholders. At December 31, 2014, we had 2.5 million shares of common stock to be issued upon the exercise or vesting of equity awards and 8.0 million shares reserved for future issuance pursuant to share-based payment plans. During calendar year 2014, we purchased approximately 1,605,000 shares, or \$125.0 million, of our common stock in accordance with plans authorized by our Board. At December 31, 2014, we had \$213.2 million available under an authorized plan to purchase our common stock.

## 6. Share-based Compensation

We maintain a Management Incentive Plan (the "Plan") that provides various share-based financial methods to compensate our key employees with shares of our common stock or common stock equivalents. Under the Plan, as amended, we have, from time to time, utilized restricted share units, performance share units, restricted options, and nonstatutory stock options to compensate our employees and directors. We currently are utilizing restricted and performance share units and nonstatutory stock options.

Our restricted share units have various vesting schedules ranging from 3 to 10 years when awarded. These restricted share units do not contain rights to vote or receive dividends until the vesting date. Unvested restricted share units are forfeited if the employee terminates for any reason other than death, disability, or special circumstances as determined by the Compensation Committee. Restricted share units are valued based on the fair value of the award on the grant date, adjusted for dividend estimates based on grant date dividend rates.

Our performance share units vest based on the passage of time (currently 4 to 10 years) and achievement of performance criteria. Performance share units do not contain rights to vote or receive dividends until the vesting date. Unvested performance share units are forfeited if the employee terminates for any reason other than death or disability. Performance shares are valued based on the fair value of the award on the grant date, adjusted for dividend estimates based on grant date dividend rates.

Our nonstatutory stock options may be granted to key employees for the purchase of our common stock for 100% of the fair market value of the common stock at the grant date as awarded by the Compensation Committee. These options generally vest over a 10-year period and are forfeited immediately if the employee terminates for any reason other than death, disability or retirement after age 55. We did not grant any stock options during the years ended December 31, 2014 and 2013.

An employee is allowed to surrender shares of common stock that the employee has owned for at least six months in full or partial payment of the option price of an option being exercised and/or to satisfy tax withholding obligations incident to the vesting of restricted share units, performance share units, or the exercise of an option.

We account for our restricted share units, performance share units, and stock options in accordance with current accounting standards for share-based payments. These standards require the cost of all share-based payments to employees, including grants of employee stock options, to be recognized in our Consolidated Financial Statements based on the grant date fair value of those awards. This cost is recognized over the period for which an employee is required to provide service in exchange for the award, subject to the attainment of performance metrics established for performance share units. Share-based compensation expense is recorded in salaries, wages, and employee benefits in our Consolidated Statements of Earnings, along with other compensation expenses to employees. The following table summarizes the components of our share-based compensation program expense (in thousands):

	Years ended December 31,				
•	2014		2013		2012
Restricted share units					
Pretax compensation expense \$	27,256	\$	25,606	\$	24,393
Tax benefit	10,360		9,769		9,391
Restricted share units, net of tax \$	16,896	\$	15,837	\$	15,002
Performance share units					
Pretax compensation expense \$	7,882	\$	5,941	\$	4,298
Tax benefit	2,996		2,266		1,655
Performance share awards, net of tax \$	4,886	\$	3,675	\$	2,643
Stock options					
Pretax compensation expense \$	195	\$	807	\$	1,024
Tax benefit	74		308		394
Stock option expense, net of tax	121	\$	499	\$	630

A summary of our restricted share units, performance share units, and nonstatutory stock options is as follows:

		Weighted
	Number of	Average Grant
Restricted Share Units	Shares	Date Fair Value
Unvested at December 31, 2011	3,241,972	\$ 28.92
Granted	400,926	55.37
Vested	(769,087)	28.57
Forfeited	(38,345)	29.32
Unvested at December 31, 2012	2,835,466	\$ 32.75
Granted	522,062	71.50
Vested	(865,147)	31.92
Forfeited	(70,951)	36.67
Unvested at December 31, 2013	2,421,430	\$ 41.49
Granted	447,780	75.61
Vested	(808,914)	37.33
Forfeited	(119,298)	47.81
Unvested at December 31, 2014	1,940,998	\$ 51.74

	Number	Weighted Average Grant
Performance Share Units	of Shares	Date Fair Value
Unvested at December 31, 2011	225,000	\$ 41.66
Granted	120,500	55.57
Vested	(36,000)	41.66
Forfeited		_
Unvested at December 31, 2012	309,500	\$ 47.07
Granted	160,500	71.90
Vested	(61,975)	47.48
Forfeited	_	_
Unvested at December 31, 2013	408,025	\$ 56.78
Granted	106,945	76.22
Vested	(81,075)	53.26
Forfeited	_	_
Unvested at December 31, 2014	433,895	\$ 62.23

	Weighted	Remaining	Aggregate
Number of Shares	Average Exercise	Contractual Term	Intrinsic Value
(in thousands)	Price	(in years)	(in millions)
1,899	\$ 14.65	3.01	\$ 57.8
(863)	12.25	_	36.8
(5)	18.84	_	
1,031	\$ 16.63	2.35	\$ 44.4
(585)	14.77	_	34.0
(6)	19.89	_	
440	\$ 19.08	1.67	\$ 25.6
(341)	18.70	_	19.9
(1)	19.08	_	_
98	\$ 20.40	0.86	\$ 6.3
93	\$ 20.35	0.83	\$ 5.9
	(in thousands)  1,899 (863) (5)  1,031 (585) (6)  440 (341) (1) 98	Number of Shares (in thousands)         Average Exercise           1,899         \$ 14.65           (863)         12.25           (5)         18.84           1,031         \$ 16.63           (585)         14.77           (6)         19.89           440         \$ 19.08           (341)         18.70           (1)         19.08           98         \$ 20.40	Number of Shares (in thousands)         Average Exercise Price         Contractual Term (in years)           1,899         \$ 14.65         3.01           (863)         12.25         -           (5)         18.84         -           1,031         \$ 16.63         2.35           (585)         14.77         -           (6)         19.89         -           440         \$ 19.08         1.67           (341)         18.70         -           (1)         19.08         -           98         \$ 20.40         0.86

At December 31, 2014, we had \$58.2 million and \$16.8 million of total unrecognized compensation expense related to restricted share units and performance share units, respectively, that is expected to be recognized on a straight-line basis over the remaining weighted average vesting period of approximately 3.7 years for restricted share units and 2.7 years for performance share units.

The aggregate intrinsic value of restricted and performance share units vested and options exercised during the years ended December 31, 2014, 2013, and 2012, was \$88.5 million, \$104.5 million, and \$84.3 million, respectively. The aggregate intrinsic value of unvested restricted and performance share units was \$200.1 million at December 31, 2014. The total fair value of shares vested for restricted share, performance share, and stock option plans during the years ended December 31, 2014, 2013, and 2012, was \$37.5 million, \$35.4 million, and \$29.0 million, respectively.

## 7. Income Taxes

Income tax expense attributable to earnings before income taxes consists of (in thousands):

Years ended December 31,			
2014	2013	2012	
\$ 130,761	\$ 144,299	\$ 152,397	
19,705	18,811	21,095	
150,466	163,110	173,492	
72,547	41,811	12,201	
6,796	6,265	8,594	
79,343	48,076	20,795	
\$ 229,809	\$ 211,186	\$ 194,287	
	\$ 130,761	2014     2013       \$ 130,761     \$ 144,299       19,705     18,811       150,466     163,110       72,547     41,811       6,796     6,265       79,343     48,076	

Income tax expense attributable to earnings before income taxes differed from the amounts computed using the statutory federal income tax rate of 35% as follows (in thousands):

		Years ended December 31,			
	2014	2013	2012		
Income tax at federal statutory rate	\$ 211,610	\$ 193,749	\$ 176,624		
State tax, net of federal effect	17,357	13,551	16,191		
Nondeductible meals and entertainment	1,395	1,543	1,568		
Change in effective state tax rate, net of federal benefit	256	3,708	126		
Change in valuation allowance	_	(755)	_		
Other, net	(809)	(610)	(222)		
Total tax expense	\$ 229,809	\$ 211,186	\$ 194,287		

Income taxes receivable was \$79.8 million and \$7.5 million at December 31, 2014 and 2013, respectively. These amounts have been included in other current assets in our Consolidated Balance Sheets. The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at December 31, 2014 and 2013, are presented below (in thousands):

	December 31,		
	2014	2013	
Deferred tax assets:			
Insurance accruals	\$ 30,565	\$ 14,938	
Allowance for doubtful accounts	2,291	2,077	
Compensation accrual	15,260	13,783	
Deferred compensation accrual	25,042	25,398	
Federal benefit of state uncertain tax positions	12,268	12,099	
Capital loss carry-forward	1,443	1,443	
Other	3,954	3,586	
Total gross deferred tax assets	90,823	73,324	
Valuation allowance	(1,994)	(1,994)	
Total deferred tax assets, net of valuation allowance	88,829	71,330	
Deferred tax liabilities:			
Plant and equipment, principally due to differences in depreciation	707,071	615,811	
Prepaid permits and insurance, principally due to expensing for income tax purposes	30,012	24,554	
Other	11,539	11,415	
Total gross deferred tax liabilities	748,622	651,780	
Net deferred tax liability	\$ 659,793	\$ 580,450	

Guidance on accounting for uncertainty in income taxes prescribes recognition and measurement criteria and requires that we assess whether the benefits of our tax positions taken are more likely than not of being sustained under tax audits. We have made adjustments to the balance of unrecognized tax benefits, a component of other long-term liabilities on our Consolidated Balance Sheet, as follows (in millions):

	December 31,				
		2014		2013	2012
Beginning balance	\$	29.7	\$	25.8	\$ 17.4
Additions based on tax positions related to the current year		8.2		7.0	7.1
Additions/(reductions) based on tax positions taken in prior years		0.4		(1.2)	4.2
Reductions due to settlements		(3.7)		(0.1)	_
Reductions due to lapse of applicable statute of limitations		(3.0)		(1.8)	(2.9)
Ending balance	\$	31.6	\$	29.7	\$ 25.8

At December 31, 2014 and 2013, we had a total of \$31.6 million and \$29.7 million, respectively, in gross unrecognized tax benefits. Of these amounts, \$20.5 million and \$19.3 million represent the amount of unrecognized tax benefits that, if recognized, would impact our effective tax rate in 2014 and 2013, respectively. Interest and penalties related to income taxes are classified as interest expense in our Consolidated Financial Statements. The amount of accrued interest and penalties during the years ended December 31, 2014, 2013, and 2012, was \$1.8 million, \$1.9 million, and \$1.1 million, respectively. Future changes to unrecognized tax benefits will be recognized as income tax expense and interest expense, as appropriate. The total amount of accrued interest and penalties for such unrecognized tax benefits at December 31, 2014 and 2013, was \$3.5 million and \$4.2 million, respectively.

Tax years 2011 and forward remain subject to examination by federal tax jurisdictions, while tax years 2004 and forward remain open for state jurisdictions.

## 8. Employee Benefit Plans

We maintain a defined contribution employee retirement plan, which includes a 401(k) option, under which all employees are eligible to participate. We match a specified percentage of employee contributions, subject to certain limitations. For the years ended December 31, 2014, 2013, and 2012, our matching contributions to the plan were \$11.6 million, \$11.4 million, and \$11.1 million, respectively.

We have a nonqualified deferred compensation plan that allows eligible employees to defer a portion of their compensation. The compensation deferred under this plan is credited with earnings or losses on investments elected by plan participants. Each participant is fully vested in all deferred compensation and earnings; however, these amounts are subject to general creditor claims until actually distributed to the employee. A participant may elect to receive deferred amounts in one payment or in quarterly installments payable over a period of 2 to 25 years upon reaching age 55, having 15 years of service, or becoming disabled. Our total liability under this plan was \$13.5 million as of December 31, 2014, and \$12.7 million as of December 31, 2013. These amounts are included in other long-term liabilities in our Consolidated Balance Sheets. Participant withholdings are held by a trustee and invested in equity securities as directed by participants. These investments are classified as trading securities and recorded at fair value. Realized and unrealized gains and losses are recognized currently in earnings. The investments are included in other assets in our Consolidated Balance Sheets and totaled \$13.5 million as of December 31, 2014, and \$12.7 million as of December 31, 2013.

## 9. Fair Value Measurements

Assets and Liabilities Measured at Fair Value on a Recurring Basis

Our assets and liabilities measured at fair value are based on the market approach valuation technique, which considers prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. This valuation method is based on either quoted market prices (Level 1) or inputs, other than the quoted prices in active markets, that are observable either directly or indirectly (Level 2). The following are assets and liabilities measured at fair value on a recurring basis at December 31, 2014 (in millions):

	Asset/(Liability)	
	Balance	Input Level
Trading investments	\$ 13.5	1
Interest rate swap	\$ 1.0	2
Senior notes	\$ (250.9)	2

The estimated fair values at December 31, 2014, of the interest rate swap and related senior notes are based on the net present value of future cash flows using the income method. Trading investments and the interest rate swap are classified in other assets in our Consolidated Balance Sheets and the senior notes are classified in long-term debt in our Consolidated Balance Sheets.

#### Financial Instruments

The carrying amount and estimated fair value at December 31, 2014, using the income method (Level 2), based on their net present value, discounted at our current borrowing rate, of our senior revolving line of credit and remaining senior notes not measured at fair value on a recurring basis, were \$682.6 million and \$704.3 million, respectively.

The carrying amounts of all other instruments at December 31, 2014, approximate their fair value due to the short maturity of these instruments.

## 10. Commitments and Contingencies

As of December 31, 2014, we had approximately \$27.0 million of obligations remaining under operating lease arrangements related primarily to terminal and support facilities. Future minimum lease payments under noncancelable operating leases (with initial or remaining lease terms in excess of one year) as of December 31, 2014, are approximately \$27.0 million, with payment streams as follows (in millions): 2015 - \$10.5; 2016 - \$8.2; 2017 - \$5.4, 2018 - \$2.4, and 2019 - \$0.5.

Total rent expense was \$39.1 million in 2014, \$33.2 million in 2013, and \$27.5 million in 2012. At December 31, 2014, we had outstanding commitments of approximately \$555 million, net of proceeds from sales or trade-ins during 2015, which is primarily related to the acquisition of containers, chassis, and tractors.

During 2014, we issued financial standby letters of credit as a guarantee of our performance under certain operating agreements and self-insurance arrangements. If we default on our commitments under the agreements or other arrangements, we are required to perform under these guarantees. The undiscounted maximum amount of our obligation to make future payments in the event of defaults is approximately \$4.4 million as of December 31, 2014.

We are a defendant in certain class-action lawsuits in which the plaintiffs are current and former California-based drivers who allege claims for unpaid wages, failure to provide meal and rest periods, and other items. During the first half of 2014, the court in the lead class-action granted judgment in our favor with regard to all claims. The plaintiffs have appealed the case to the Ninth Circuit Court of Appeals and we are currently awaiting the appointment of a panel of judges. The overlapping claims in the remaining two actions have been stayed pending a decision in the lead class-action case. We cannot reasonably estimate at this time the possible loss or range of loss, if any, that may arise from these lawsuits.

We are involved in certain other claims and pending litigation arising from the normal conduct of business. Based on present knowledge of the facts and, in certain cases, opinions of outside counsel, we believe the resolution of these claims and pending litigation will not have a material adverse effect on our financial condition, results of operations, or liquidity.

JBI

DCS

Other

Total

**IBT** 

## 11. Segment Information

We have four reportable business segments – Intermodal (JBI), Dedicated Contract Services® (DCS), Integrated Capacity Solutions (ICS), and Truck (JBT) – which are based primarily on the services each segment provides. The JBI segment includes freight that is transported by rail over at least some portion of the movement and also includes certain repositioning truck freight moved by JBI equipment or third-party carriers, when such highway movement is intended to direct JBI equipment back toward intermodal operations. DCS segment business includes company-owned and customer-owned, DCS-operated revenue equipment and employee drivers assigned to a specific customer, traffic lane, or service. DCS operations usually include formal, written longer-term agreements or contracts that govern services performed and applicable rates. ICS provides non-asset and asset-light transportation solutions to customers through relationships with third-party carriers and integration with JBHT-owned equipment. ICS services include flatbed, refrigerated, and LTL, as well as a variety of dry-van and intermodal solutions. JBT business includes full-load, dry-van freight that is typically transported utilizing company-owned or company-controlled revenue equipment. This freight is typically transported over roads and highways and does not move by rail. All transactions between reporting segments are eliminated in consolidation.

Our customers are geographically dispersed across the United States. A summary of certain segment information as of December 31 is presented below (in millions):

	/T	Assets		
	(Excludes intercompany accounts)  December 31,			
	2014	2013	2012	
JBI	\$ 1,733	\$ 1,611	\$ 1,443	
DCS	832	721	586	
ICS	106	78	55	
JBT	289	164	185	
Other (includes corporate)	437	245	196	
Total	\$ 3,397	\$ 2,819	\$ 2,465	
	Revenues			
	2214	Years ended December		
IDI	2014	2013	2012	
JBI	\$ 3,687	\$ 3,456	\$ 3,071	
DCS	1,394	1,231	1,080	
ICS	718 386	537	456 484	
JBT To Lamondon	6,185	391 5,615	484 5,091	
Total segment revenues Intersegment eliminations	(20)	(30)	(36)	
Total	\$ 6,165	\$ 5,585	\$ 5,055	
	· · · · · · · · · · · · · · · · · · ·	Operating Income		
		Years ended December		
	2014	2013	2012	
JBI	\$ 461	\$ 447	\$ 375	
DCS	117	110	116	
ICS	30	16	16	
JBT	24	4	23	
Total	\$632	\$ 577	\$ 530	
	Depreciation and Amortization Expense Years ended December 31,			
	2014		2012	
	2014	2013	2012	

130

117

32

15

294

\$ 116

97

29

11

253

104

79

36

10

229

## 12. Quarterly Financial Information (Unaudited)

Operating results by quarter for the years ended December 31, 2014 and 2013 are as follows (in thousands, except per share data):

	Quarter					
	First	Second	Third	Fourth		
2014:						
Operating revenues	\$_1,406,908	\$ 1,547,867	\$ 1,601,156	\$ 1,609,511		
Operating income	\$ 117,307	\$ 159,230	\$ 172,100	\$ 182,905		
Net earnings	\$68,664	\$ 93,408	\$ 102,414	\$ 110,306		
Basic earnings per share	\$0.59	\$ 0.80	\$ 0.87	\$ 0.94		
Diluted earnings per share	\$0.58	\$ 0.79	\$ 0.87	\$ 0.93		
2013:						
Operating revenues	\$_1,291,587	\$ 1,382,858	\$ 1,435,850	\$ 1,474,276		
Operating income	\$ 125,039	\$ 147,407	\$ 150,729	\$ 153,533		
Net earnings	\$73,349	\$ 87,697	\$ 89,472	\$ 91,864		
Basic earnings per share	\$0.62	\$ 0.75	\$ 0.76	\$ 0.78		
Diluted earnings per share	\$ 0.61	\$ 0.73	\$ 0.75	\$ 0.77		

#### **BOARD OF DIRECTORS**

Kirk Thompson

Chairman of the Board

Douglas G. Duncan

FedEx Freight Corporation (retired)

Francesca M. Edwardson

American Red Cross of Greater Chicago

Wayne Garrison

J.B. Hunt Transport Services, Inc. (retired)

Sharilyn S. Gasaway

Alltel Corp. (retired)

Gary C. George

George's, Inc.

J. Bryan Hunt, Jr.

Hunt Auto Group

Coleman H. Peterson

Hollis Enterprises, LLC

John N. Roberts, III

President and Chief Executive Officer

Iames L. Robo

NextEra Energy, Inc.

Dr. John A. White

Chancellor Emeritus and Distinguished Professor

University of Arkansas

**OFFICERS** 

Kirk Thompson

Chairman of the Board, Director

John N. Roberts, III

President and Chief Executive Officer, Director

David G. Mee

Executive Vice President,

Finance and Administration,

Chief Financial Officer, and Corporate Secretary

Craig Harper

Executive Vice President

Terrence D. Matthews

Executive Vice President

and President, Intermodal

Nicholas Hobbs

Executive Vice President

and President, Dedicated Contract Services

**Kav Lewis** 

Executive Vice President

and Chief Information Officer

**Shelley Simpson** 

Executive Vice President, Chief Marketing Officer, and President, Integrated Capacity Solutions and Truckload

## STOCKHOLDER INFORMATION

Corporate Address J.B. Hunt Transport Services, Inc.

615 J.B. Hunt Corporate Drive Lowell, AR 72745

479-820-0000

Internet Address

www.jbhunt.com

#### Auditors

Ernst & Young LLP Rogers, Arkansas

## Counsel

Mitchell, Williams, Selig, Gates & Woodyard PLLC Little Rock, Arkansas

## Stock Exchange Listing

J.B. Hunt Transport Services, Inc. Class A Common Stock is listed on NASDAQ National Market System

Stock Symbol

**JBHT** 

Stock Transfer Agent and Registrar

Computershare Trust Company, N.A. 211 Quality Circle, Suite 210 College Station, TX 77845 877-498-8861 for Stockholder Inquiries www.computershare.com/investor

## **Annual Meeting**

The Annual Meeting of Stockholders will be held at 10:00 a.m. CDT, on Thursday, April 23, 2015, at the corporate headquarters of J.B. Hunt Transport Services, Inc., Lowell, Arkansas, located on Interstate 540 at the Lowell Exit 78.

