#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 X For the fiscal year ended December 31, 2021 OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 П For the transition period from Commission File No. 001-36094 The Community
Financial Corporation THE COMMUNITY FINANCIAL CORPORATION (Exact Name of Registrant as Specified in Its Charter) Maryland 52-1652138 (State of Other Jurisdiction of Incorporation or Organization) (I.R.S. Employer Identification No.) 3035 Leonardtown Road, Waldorf, MD, 20601 (Address of Principal Executive Offices) (Zip Code) (301) 645-5601 (Registrant's Telephone Number, Including Area Code) Securities registered pursuant to Section 12(b) of the Act: Title of each class Trading Symbol(s) Name of each exchange on which registered Common Stock, par value \$.01 per share The NASDAQ Stock Market, LLC TCFC Securities registered pursuant to Section 12(g) of the Act: None Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  $\Box$  No  $\boxtimes$ Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes 🗆 No 🗵 Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes 🗵 No 🗆 Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🗵 No 🗆 Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. Large Accelerated Filer Accelerated Filer П П Non-Accelerated Filer Smaller Reporting Company X X **Emerging Growth Company** П If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.  $\Box$ Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes  $\square$  No  $\boxtimes$ The aggregate market value of voting stock held by non-affiliates of the registrant was approximately \$178.7 million based on the closing price \$34.50 per share at which the common stock was sold on the last business day of the Company's most recently completed second fiscal quarter. For purposes of this calculation only, the shares held by directors, executive officers and the Company's Employee Stock Ownership Plan of the registrant are deemed to be shares held by affiliates. The number of shares of Registrant's Common Stock outstanding as of February 28, 2022 was 5,689,405. DOCUMENTS INCORPORATED BY REFERENCE Portions of the Proxy Statement for the 2022 Annual Meeting of Stockholders. (Part III)

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#### **FORWARD-LOOKING STATEMENTS**

Certain statements contained in this Report may not be based on historical facts and are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements can generally be identified by the fact that they do not relate strictly to historical or current facts. They often include words like "is optimistic", "believe," "expect," "anticipate," "estimate" and "intend" or future or conditional verbs such as "will," "would," "should," "could" or "may." Statements in this report that are not strictly historical are forward-looking and are based upon current expectations that may differ materially from actual results. These forward-looking statements include, without limitation, those relating to the Company's and Community Bank of the Chesapeake's future growth and management's outlook or expectations for revenue, assets, asset quality, profitability, business prospects, net interest margin, non-interest revenue, allowance for loan losses, the level of credit losses from lending, liquidity levels, capital levels, or other future financial or business performance strategies or expectations, and any statements of the plans and objectives of management for future operations products or services, including the expected benefits from, and/or the execution of integration plans relating to any acquisition we have undertaken or that we undertake in the future; plans and cost savings regarding branch closings or consolidation; projections related to certain financial metrics; expected benefits of programs we introduce, including residential mortgage programs and retail and commercial credit card programs; and any statement of expectation or belief, and any assumptions underlying the foregoing. These forward-looking statements express management's current expectations or forecasts of future events, results and conditions, and by their nature are subject to and involve risks and uncertainties that

Factors that might cause actual results to differ materially from those made in such statements include, but are not limited to: risks, uncertainties and other factors relating to the COVID-19 pandemic (including the length of time that the pandemic continues, the ability of states and local governments to successfully implement the lifting of restrictions on movement and the potential imposition of further restrictions on movement and travel in the future, the effect of the pandemic on the general economy and on the businesses of our borrowers and their ability to make payments on their obligations, the remedial actions and stimulus measures adopted by federal, state and local governments, and the inability of employees to work due to illness, quarantine, or government mandates) the synergies and other expected financial benefits from any acquisition that we have undertaken or may undertake in the future; may or may not be realized within the expected time frames; changes in the Company's or the Bank's strategy, costs or difficulties related to integration matters might be greater than expected availability of and costs associated with obtaining adequate and timely sources of liquidity; the ability to maintain credit quality; general economic trends; changes in interest rates; loss of deposits and loan demand to other financial institutions; substantial changes in financial markets; changes in real estate value and the real estate market; regulatory changes; the impact of government shutdowns or sequestration; the possibility of unforeseen events affecting the industry generally; the uncertainties associated with newly developed or acquired operations; the outcome of pending or threatened litigation, or of matters before regulatory agencies, whether currently existing or commencing in the future; market disruptions and other effects of terrorist activities; and the matters described in "Item 1A Risk Factors" in this Annual Report on Form 10-K for the Year Ended December 31, 2021, and in the Company's other Rep

The Company's forward-looking statements may also be subject to other risks and uncertainties, including those that it may discuss elsewhere in this Report or in its filings with the SEC, accessible on the SEC's Web site at www.sec.gov. The Company undertakes no obligation to update these forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unforeseen events, except as required under the rules and regulations of the SEC.

You are cautioned not to place undue reliance on the forward-looking statements contained in this document in that actual results could differ materially from those indicated in such forward-looking statements, due to a variety of factors. Any forward-looking statement speaks only as of the date of this Report, and we undertake no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date of this Report.

#### PART I

#### Item 1. Business

#### Business

Community Bank of the Chesapeake (the "Bank") is headquartered in Southern Maryland with 11 branches located in Maryland and Virginia. The Bank is a wholly-owned subsidiary of The Community Financial Corporation (the "Company"). The Company provides a variety of financial services to individuals and businesses through its offices in Southern Maryland and Fredericksburg, Virginia. Its primary deposit products are demand, savings and time deposits, and its primary lending products are commercial and residential mortgage loans, commercial loans, construction and land development loans, home equity and second mortgages and commercial equipment loans.

The Company is a bank holding company organized in 1989 under the laws of the State of Maryland. It owns all the outstanding shares of capital stock of the Bank, a Maryland-chartered commercial bank. The Bank was organized in 1950 as Tri-County Building and Loan Association of Waldorf, a mutual savings and loan association, and in 1986 converted to a federal stock savings bank and adopted the name Tri-County Federal Savings Bank. In 1997, the Bank converted to a Maryland-chartered commercial bank and adopted the name Community Bank of Tri-County. Effective October 18, 2013, Community Bank changed its name to become Community Bank of the Chesapeake. The Company engages in no significant activity other than holding the stock of the Bank and operating the business of the Bank. Accordingly, the information set forth in this 10-K, including financial statements and related data, relates primarily to the Bank and its subsidiaries.

The Company's income is primarily earned from interest received on our loans and investments. Our primary source of funds for making these loans and investments is our deposits. One of the key measures of our success is our net interest income, or the difference between the income on our interest-earning assets, such as loans and investments, and the expense on our interest-bearing liabilities, such as deposits and borrowings. Another key measure is the spread between the yield we earn on these interest-earning assets and the rate we pay on our interest-bearing liabilities, which is called our net interest spread. In addition to earning interest on our loans and investments, we earn income through fees and other charges.

Our customer focus is to serve small and medium sized commercial businesses as well as local municipal agencies and not-for-profits. Relationship teams provide customers with specific banker contacts and a support team to address product and service demands. The Bank believes that its ability to offer fast, flexible, local decision-making will continue to attract significant new business relationships. Our structure provides a consistent and superior level of professional service and excelling at customer service is a critical part of our culture.

We also serve our customers through our website: www.cbtc.com. In addition to providing our customers with 24-hour access to their accounts, and information regarding our products and services, hours of service, and locations, the website provides information about the Company for the investment community. Our filings with the SEC (including our annual report on Form 10-K; our quarterly reports on Form 10-Q; and our current reports on Form 8-K), and all amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, are available without charge, and are posted to the Investor Relations portion of our website. The website also provides information regarding our Board of Directors and management team, as well as Board Committee charters and our corporate governance policies. The content of our website is not incorporated by reference into this Annual Report.

The Bank is engaged in the commercial and retail banking business as authorized by the banking statutes of the States of Maryland and Virginia and applicable federal regulations, including the acceptance of deposits, and the origination of loans. The Bank's deposits are insured up to applicable limits by the Deposit Insurance Fund administered by the Federal Deposit Insurance Corporation ("FDIC"), the Bank's primary regulator.

# **Market Area**

The Bank considers its principal lending and deposit market area to consist of the tri-county area in Southern Maryland and the greater Fredericksburg area in Virginia. As a result of the Bank's expansion into the greater Fredericksburg market in 2013, Stafford and Spotsylvania Counties have become part of the Bank's principal lending and deposit market area. Our market area is one of the fastest growing regions in the country and is home to a mix of federal facilities and industrial and high-tech businesses. The Bank's primary market areas boast a strong median household income, low unemployment and projected population growth better than national averages. Based on information from the U.S. Bureau of Labor Statistics, unemployment rates in the Company's footprint have historically remained well below the national average.

The presence of several major federal facilities located within the Bank's footprint and in adjoining counties contribute to economic activity. Major federal facilities include the Patuxent River Naval Air Station in St. Mary's County, the Indian Head Division, Naval Surface Warfare Center in Charles County and the Naval Surface Warfare—Naval Support Facility in King

George County. In addition, there are several major federal facilities located in adjoining markets including Andrews Air Force Base and Defense Intelligence Agency & Defense Intelligence Analysis Center in Prince Georges County, Maryland and the U.S. Marine Base Quantico, Drug Enforcement Administration Quantico facility and Federal Bureau of Investigation Quantico facility in Prince William County, Virginia. These facilities directly employ thousands of local employees and serve as an important contributor to the region's overall economic health. The economic health of the region, while stabilized by the influence of the federal government, is not solely dependent on this sector.

### Competition

The Bank faces strong competition for deposits and loans primarily from other banks and credit unions located in its market area. There are more than 20 FDIC-insured depository institutions as well as several large credit unions operating in the Bank's footprint including several large regional and national banks. The Bank also faces significant competition for deposits from mutual funds, brokerage firms, online Banks, and other financial service companies. The Bank competes for loans by providing competitive rates, flexible terms and personal service, including customer access to senior decision makers. It competes for deposits by offering depositors a variety of account types, convenient office locations and competitive rates. Other services offered include tax deferred retirement programs, brokerage services through an affiliation with Community Wealth Advisors, cash management services and safe deposit boxes. The Bank has used personal solicitation of lending and deposit employees, advertising, social media and community outreach to increase its market share of deposits, loans and other services in its market area. It provides ongoing training for its staff to provide high-quality service.

# **Economy**

Economic conditions, competition, and the monetary and fiscal policies of the Federal government significantly affect most financial institutions, including the Bank. Lending and deposit activities and fee income generation are influenced by levels of business spending and investment, consumer income, consumer spending and savings, and competition among financial institutions, as well as customer preferences, interest rate conditions and prevailing market rates on competing products in our market areas.

The local economy strengthened and expanded in 2019 and in early 2020. Economic improvement had resulted in many positive economic trends such as low unemployment, high consumer confidence, increased housing development and stable housing prices. Beginning in the second quarter of 2020, and for the balance of that year, the COVID-19 pandemic created uncertainty around sustainable employment, the effects of a remote workplace, the impact of government stimulus, wage growth and the strength of the dollar. Financial markets have reacted with increased volatility caused by heightened uncertainty. In 2021, commercial activity and GDP growth have been and continue to be constrained. The Company's results of operations and financial condition have been impacted by the COVID-19 pandemic and the impact of the pandemic could adversely affect the Company's future performance.

In response to the likely effects on the economy of the pandemic, the Federal Open Market Committee reduced the federal funds rate from a target range of 1.50% to 1.75% to a target range of 0% to 0.25% during 2020. The sharp decline in interest rates in 2020 not only reduced interest income on floating-rate commercial loans and liquid interest-earning assets, but also reduced competitive pressures and depositor expectations concerning deposit interest rates. In 2021, due to interest-earning asset rates and repricing declining at a faster rate than interest-bearing liabilities and an increase in the average balance of lower yielding investments, the Company's net interest margin decreased from 3.36% for the year ended December 31, 2020 to 3.34% for the year ended December 31, 2021.

Prior to the COVID-19 pandemic and currently, the region's unemployment rate has remained below the national average. The presence of federal government agencies, as well as significant government facilities, and the related private sector support for these entities, has led to lower unemployment compared to the nation as a whole. These facilities directly employ thousands of local employees and serve as an important player in the region's overall economic health. In addition, the Bank's proximity to Washington DC, Annapolis, Northern Virginia and Prince George County has provided the Bank with additional loan and deposit opportunities. These opportunities have positively impacted the Bank's organic growth.

The impact of government shutdowns or sequestration is more acutely felt in the Bank's footprint than in the rest of the United States. In addition to the temporary economic impact to government employees, the Bank's business customers, which include government contractors that directly support the federal government and small businesses that indirectly support the government and its employees, can be impacted with permanent losses of revenue. A prolonged shutdown or a lack of confidence in the federal government's ability to fund its operations could have an impact to spending and investments in the Company's footprint.

Overall, management is encouraged by the strength of our local economy.

#### **Lending Activities**

#### General

The Bank offers a variety of commercial and consumer loans. The Bank's lending activities include commercial real estate loans, loans secured by residential rental property, construction loans, land acquisition and development loans, equipment financing, commercial and consumer loans. Most of the Bank's customers are residents of or businesses located in the Bank's market area. The Bank's primary targets for commercial loans consist of small and medium-sized businesses as well as not-for-profits in Southern Maryland, the Annapolis and Prince George's County areas of Maryland and the greater Fredericksburg area of Virginia. The Bank's target customers for consumer loans are people who live or work in these areas. For a description of the risk characteristics of the Bank's loan portfolio segments refer to Note 3 of the Consolidated Financial Statements.

#### Commercial Real Estate ("CRE") and Other Non-Residential Real Estate Loans

The permanent financing of commercial and other improved real estate projects, including office, medical and professional buildings, retail locations, churches, and other special purpose buildings, is the largest component of the Bank's loan portfolio. The CRE portfolio includes commercial construction that converts after the completion of construction to permanent financing.

Commercial real estate loans are secured by real property and the leases or businesses that produce income for the real property. The Bank generally limits its exposure to a single borrower to 15% of the Bank's capital and participates with other lenders on larger projects. Loans secured by commercial real estate are generally limited to 80% of the lower of the appraised value or sales price and have an initial contractual loan amortization period ranging from three to 20 years. Interest rates and payments on these loans typically adjust after an initial fixed-rate period, which is generally between three and ten years. Interest rates and payments on adjustable-rate loans are adjusted to a rate based on the United States Treasury Bill Index, London Interbank Offered Rate ("LIBOR") or other indices. The Company plans to begin transitioning loans referenced to LIBOR to the Secured Overnight Financing Rate ("SOFR") during 2022. The great majority of the Bank's commercial real estate loans are secured by real estate located in the Bank's primary market area.

Payments on loans secured by commercial real estate are often dependent on the successful operation of the business or management of the properties. Repayment of such loans may be subject to conditions in the real estate market or the economy. To monitor cash flows on income properties, the Bank requires borrowers and loan guarantors to provide annual financial statements on commercial real estate loans. In reaching a decision on whether to make a commercial real estate loan, the Bank considers the net operating income of the property, the borrower's expertise, credit history and profitability, and the value of the underlying property, as well as the borrower's global cash flows. If a determination is made that there is a potential environmental hazard, the Bank will complete an Environmental Assessment Checklist. If this checklist or the appraisal indicates potential issues, a Phase 1 environmental survey will generally be required.

#### Residential First Mortgage Loans

Residential first mortgage loans are long-term loans, amortized on a monthly or bi-weekly basis, with principal and interest due each payment. These loans are secured by owner-occupied single-family homes. The initial contractual loan payment period for residential loans typically ranges from 10 to 30 years. Residential real estate loans typically remain outstanding for significantly shorter time periods than their contractual terms. Borrowers may refinance or prepay loans at their option, without penalty.

Residential first mortgage loans with loan-to-value ratios in excess of 80% carry private mortgage insurance to lower the Bank's exposure to approximately 80% of the value of the property. The Bank had fewer than 50 loans with private mortgage insurance at December 31, 2021 and 2020. All improved real estate that serves as security for a loan made by the Bank must be insured.

Longer-term fixed-rate and adjustable-rate residential mortgage loans are subject to interest-rate risk due to their long-term nature and limitations on interest rate adjustments. Adjustable mortgages are generally adjustable on one-, three-, five-, and seven-year terms with limitations on upward adjustments per re-pricing period and an upward cap over the life of the loan. The risk of default on adjustable-rate mortgage loans may increase during periods of rising interest rates due to the increasing interest costs to the borrower.

# **Residential Rentals**

Residential rental mortgage loans are amortizing, with principal and interest due each month. These loans are non-owner-occupied and secured by income-producing 1-4 family units and apartments. The Bank originates both fixed-rate and adjustable-rate residential rental first mortgages. Loans secured by residential rental properties are generally limited to 80% of the lower of the appraised value or sales price at origination and have initial contractual loan payments period ranging from three to 20 years. The primary securities on a residential rental loan are the property and the leases that produce income.

Loans secured by residential rental properties involve greater risks than 1-4 family residential mortgage loans. Although, there are similar risk characteristics shared with commercial real estate loans, the balances for the loans secured by residential rental properties are generally smaller. Payments on loans secured by residential rental properties are dependent on the successful operation of the properties and repayment of these loans may be subject to a greater extent to adverse conditions in the rental real estate market or the economy than similar owner-occupied properties.

#### **Construction and Land Development Loans**

The Bank offers loans to home builders for the construction of residential dwellings. These loans are secured by the real estate under construction as well as by guarantees of the principals involved. Draws are made upon satisfactory completion of predefined stages of construction. The Bank will typically lend up to 80% of the lower of appraised value or the contract purchase price of the homes to be constructed. In addition, the Bank offers loans to acquire and develop land, as well as loans on undeveloped, subdivided lots for home building by individuals. Bank policy requires that zoning and permits must be in place prior to making development loans. The Bank typically lends up to the lower of 75% of the appraised value or cost. The Bank's ability to originate residential construction and development loans is heavily dependent on the continued demand for single-family housing in the Bank's market area.

The Bank's investment in these loans has declined in recent years as the Bank has deemphasized this product line.

Construction and Land Development loans are dependent on the successful completion of the underlying project or the borrowers guarantee to repay the loan. As such, they are subject to the risks of the project including changing prices and interest rates.

# Home Equity and Second Mortgage Loans

The Bank has a portfolio of home equity and second mortgage loans. Home equity loans are lines of credit and have terms of up to 20 years, variable rates based on <u>Wall Street Journal</u> prime rate, and require an 80% or 90% loan-to-value ratio (including any prior liens). Second mortgage loans are fixed or variable-rate loans that have original terms between five and 15 years. These products contain a higher risk of default than residential first mortgages as in the event of foreclosure, the first mortgage must be paid off prior to collection of the second mortgage.

#### **Commercial Loans**

The Bank offers its customers commercial loan products including term loans, demand loans, and lines of credit. Loans are generally made for terms of five years or less. The Bank offers both fixed-rate and adjustable-rate loans. When making commercial business loans, the Bank considers the financial condition of the borrower, the borrower's payment history, the projected cash flows of the business, the viability of the industry in which the borrower operates, the value of the collateral, and the borrower's ability to service the debt from income. These loans are primarily secured by equipment, real property, accounts receivable or other collateral. These loans are dependent on the success of the underlying business or the strength of the guarantor.

#### **Consumer Loans**

Consumer loans consist of loans secured by automobiles, boats, recreational vehicles and trucks. The Bank also makes home improvement loans and offers both secured and unsecured personal lines of credit and credit card loans. Consumer loans entail greater risk from other loan types due to being secured by rapidly depreciating assets or the reliance on the borrower's continuing financial stability.

# **Commercial Equipment Loans**

The Bank has an amortizing commercial equipment loan portfolio. These loans consist primarily of fixed-rate, short-term loans collateralized by a commercial customer's equipment or secured by real property, accounts receivable, or other collateral. When making commercial equipment loans, the Bank considers the same factors it considers when underwriting a commercial business loan. Commercial loans are of higher risk than commercial real estate loans. These loans are dependent on the success of the underlying business or the strength of the guarantor.

# Small Business Administration Payment Protection Program ("SBA PPP")

The U.S. SBA PPP loan was created to address economic hardships resulting from the COVID-19 pandemic. U.S. SBA PPP loans carry a two-or five-year term at a 1% annual interest rate until the loan is either forgiven or paid and are fully guaranteed by the Small Business Administration. The Bank's ALLL does not include an allowance for U.S. SBA PPP loans. Management believes all PPP loans were underwritten in accordance with the program's guidelines. The U.S. SBA PPP guidelines indicate that lenders may rely on certifications of the borrower in order to determine eligibility and to rely on specified documents

provided by the borrower to determine qualifying loan amount and eligibility for forgiveness. The guidelines further specify that lenders will be held harmless for a borrowers' failure to comply with program criteria.

#### Loan Originations, Purchases and Sales

The Bank solicits loan applications through marketing by commercial loan officers, its branch network, and referrals from customers. Loans are processed and approved according to Bank guidelines. Loan processing functions are generally centralized except for small consumer loans.

The Bank generally retains the right to service loans sold for a payment based upon a percentage (generally 0.25% of the outstanding loan balance). The Company sold \$5.2 million of residential mortgage loans under this program for the year ended December 31, 2021 compared to none in the year ended December 31, 2020.

To comply with internal and regulatory limits on loans to one borrower, the Bank may sell portions of commercial, commercial real estate and commercial construction loans to other lenders. The Bank may also buy loans or portions of loans from other lenders. The Bank only purchases loans or portions of loans after reviewing loan documents, underwriting support, and completing other procedures. Purchased participation loans are subject to the same regulatory and internal policy requirements as other loans in the Bank's portfolio.

# Loan Approvals, Procedures and Authority

Loan approval authority is established by Board policy.

All loans and loan relationships that exceed the Bank's in-house lending limit are required to be approved by at least three (3) members of the Bank's Credit Risk Committee ("CRC"). In addition, the Board of Directors or the CRC approve all loans required to be approved by regulation, such as Regulation O loans or commercial loans to employees. The in-house lending guideline is approved by the Board and is less than the Bank's legal lending limit.

The Officer's Loan Committee ("OLC") consists of the following members of the Bank's executive management; the Chief Executive Officer ("CEO"), President, Chief Business Officers of the Virginia and Maryland markets and the Senior Credit Officer ("SCO"). Three members of the OLC must approve all loans that meet the OLC threshold. Loans that fall below the OLC threshold are approved by the appropriate level of line and credit.

#### Loans to One Borrower

Under Maryland law, the maximum amount that the Bank is permitted to lend to any one borrower and his or her related interests may generally not exceed 10% of the Bank's unimpaired capital and surplus, which is defined to include the Bank's capital, surplus, retained earnings and 100% of its reserve for possible loan losses. Under this authority, the Bank would have been permitted to lend up to \$23.6 million to any one borrower at December 31, 2021. By interpretive ruling of the Maryland Commissioner, Maryland banks have the option of lending up to the amount that would be permissible for a national bank, which is generally 15% of unimpaired capital and surplus (defined to include a bank's total capital for regulatory capital purposes plus any loan loss allowances not included in regulatory capital). Under this formula, the Bank would have been permitted to lend up to \$36.8 million to any one borrower at December 31, 2021. At December 31, 2021, the largest amount outstanding and committed to any one borrower and borrower's related interests was \$27.5 million.

#### **Loan Commitments**

The Bank negotiates standby commitments for the construction and purchase of real estate. It has been the Bank's experience that few commitments expire unfunded. Refer to Note 18 "Commitments and Contingencies" in the consolidated financial statements for more information.

# Maturity of Loan Portfolio

See Management's Discussion and Analysis ("MD&A") for information regarding the dollar amount of loans maturing in the Bank's portfolio based on their contractual terms to maturity as of December 31, 2021.

# Asset Classification

Federal regulations require use of an internal asset classification system to report on asset quality. We use an internal asset classification system, consistent with Federal banking regulations, as a part of our credit monitoring system. Federal banking regulations set forth a classification scheme for problem and potential problem assets as "substandard," "doubtful" or "loss" assets. An asset is considered "substandard" if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. "Substandard" assets include those characterized by the "distinct possibility" that the insured institution will sustain "some loss" if the deficiencies are not corrected. Assets classified as "doubtful" have all of the

weaknesses inherent in those classified "substandard" with the added characteristic that the weaknesses present make "collection or liquidation in full," on the basis of currently existing facts, conditions, and values, "highly questionable and improbable." Assets classified as "loss" are those considered "uncollectible" and of such little value that their continuance as assets without the establishment of a specific loss reserve is not warranted. Assets that do not currently expose the insured institution to sufficient risk to warrant classification in one of these categories but possess weaknesses are required to be designated "special mention."

Assets classified as "substandard" or "doubtful," require a specific valuation allowance for loan losses be established in an amount deemed prudent by management. Assets classified as "loss," require either a specific allowance or charge-off for losses equal to 100% of the amount of the asset. For additional information regarding the Company's credit quality indicators and risk grading scale refer to Notes 1 and 3 of the Consolidated Financial Statements and the discussion in the MD&A.

# **Delinquencies**

The Bank's collection procedures provide that when a loan is 15 days delinquent, the borrower is contacted, and payment is requested. If the delinquency continues, efforts will be made to contact the delinquent borrower and obtain payment. If these efforts prove unsuccessful, the Bank will pursue appropriate legal action including repossession of the collateral. In certain instances, the Bank will attempt to modify the loan or grant a limited moratorium on loan payments to enable the borrower to reorganize borrower's financial affairs. For an analysis of past due loans as of December 31, 2021 and 2020, respectively, refer to Note 3 in the Consolidated Financial Statements.

#### **Impaired Loans**

A loan is considered impaired when it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. The Bank individually evaluates substandard classified loans to determine whether a loan is impaired. Classified doubtful and loss loans, loans delinquent 90 days or greater, non-accrual loans and troubled debt restructures ("TDRs") are generally considered impaired. For additional information regarding the Company's impairment methodology as well as the allowance for loans losses refer to Notes 1 and 3 of the Consolidated Financial Statements and the discussion in the MD&A under Critical Accounting Policies and Asset Quality.

#### **Non-performing Assets**

The Bank's non-performing assets include other real estate owned, non-accrual loans and TDRs. Both non-accrual and TDR loans include loans that are paid current and are performing in accordance with the term of their original or modified contract terms. For a detailed discussion on asset quality see the MD&A.

#### **Investment Activities**

The Bank maintains a portfolio of investment securities to provide liquidity as well as a source of earnings. The Bank's investment securities portfolio consists of asset-backed mortgage-backed ("MBS") and collateralized mortgage obligations ("CMOs") and other securities issued by U.S. government agencies and government-sponsored enterprises ("GSEs"), including FNMA and FHLMC. The Bank also has holdings of privately issued mortgage-backed securities, U.S. Treasury obligations, municipal bonds and other equity and debt securities. The Bank is required to maintain investments in the Federal Home Loan Bank based upon levels of borrowings.

The Bank's investment policy provides that securities that will be held for indefinite periods of time, including securities that will be used as part of the Bank's asset/liability management strategy and that may be sold in response to changes in interest rates, prepayments and similar factors are classified as AFS and accounted for at fair value. In December 2019, the Company reclassified the HTM investment portfolio to the AFS investment portfolio. The Bank's primary reasons for the reclassification were to better manage interest rate risks and provide additional on-balance sheet liquidity. Management determined that it no longer had the positive intent to hold its investment in securities classified as HTM until maturity and does not intend to hold HTM securities in the future. There were no HTM investments securities at December 31, 2021 and 2020. Certain of the Company's asset-backed securities are issued by private issuers (defined as an issuer that is not a government or a government-sponsored entity). The Company had no investments in any private issuer's securities that aggregate to more than 10% of the Company's equity. For a discussion of investments see the MD&A and Notes 1 and 2 in the Consolidated Financial Statements.

# **Deposits and Other Sources of Funds**

#### General

The funds needed by the Bank to make loans are primarily generated by deposit accounts solicited from its market area. The Company has lines of credit and brokered deposits available to supplement loan funding and for asset-liability management

purposes. Reciprocal deposits are used to maximize FDIC insurance available to our customers. During 2018, revisions to the Federal Deposit Insurance Act determined that reciprocal deposits are core deposits and are not considered brokered deposits unless they exceed 20% of a bank's liabilities or \$5.0 billion.

#### **Deposits**

The Bank's deposit products include savings, money market, demand deposit and time deposit accounts. Products and services for deposit customers include safe deposit boxes, night depositories, cash vaults, automated clearinghouse transactions, wire transfers, ATMs, online and telephone banking, retail and business mobile banking, remote deposit capture, FDIC insured reciprocal deposits, merchant card services, credit monitoring, investment services, positive pay, payroll services, account reconciliation, bill pay, credit cards and lockbox. The Bank is a member of ACCEL, Master Card, Cirrus, Allpoint and Star ATM networks as well as the Bazing online membership discount program. As of December 31, 2021, the Bank operated 14 automated teller machines which includes two stand-alone locations.

For a discussion of deposits, see the MD&A and Notes 1 and 7 in the Consolidated Financial Statements.

#### **Borrowings**

Deposits are the primary source of funds for the Bank's lending and investment activities and for its general business purposes. The Bank uses advances from the FHLB of Atlanta to supplement the supply of funds it may lend and to meet deposit withdrawal requirements. Advances from the FHLB are secured by the Bank's stock in the FHLB, a portion of the Bank's loan portfolio and certain investments. Generally, the Bank's ability to borrow from the FHLB of Atlanta is limited by its available collateral and also by an overall limitation of 30% of assets. Further, short-term credit facilities are available at the Federal Reserve Bank of Richmond and commercial banks. Long-term debt consists of adjustable-rate advances with rates based upon LIBOR (or SOFR), fixed-rate advances, and convertible advances. In addition, during 2020 the Bank added the Federal Reserve Bank's Paycheck Protection Program Liquidity Facility ("PPPLF") to provide liquidity support, if needed, to fund U.S. SBA PPP loans.

For a discussion of borrowing, see the MD&A and Notes 1, 8, 9 and 10 in the Consolidated Financial Statements.

#### **Subsidiary Activities**

The Company has two direct subsidiaries other than the Bank. In July 2004, Tri-County Capital Trust I was established as a statutory trust under Delaware law as a wholly-owned subsidiary of the Company to issue trust preferred securities. Tri-County Capital Trust I issued \$7.0 million of trust preferred securities on July 22, 2004. In June 2005, Tri-County Capital Trust II was also established as a statutory trust under Delaware law as a wholly-owned subsidiary of the Company to issue trust preferred securities. Tri-County Capital Trust II issued \$5.0 million of trust preferred securities on June 15, 2005. For more information regarding these entities, see Note 9 in the Consolidated Financial Statements.

### **Human Capital**

### **Our Mission and Culture**

Community Bank's mission is to exceed the expectations of our community, today and tomorrow. The Bank's corporate culture is defined by core values which include integrity, accountability, professionalism, diversity, community-focused and communicative. We value our employees by investing in competitive compensation and benefit packages and fostering a team environment centered on professional service and open communication. Attracting, retaining and developing qualified, engaged employees who embody these values are crucial to the success of the Bank and Company. We believe that relations with our employees are good.

# **Employee Demographics**

As of December 31, 2021, Community Bank employed 191 full and part time employees (186 full time equivalent employees) of which approximately 76% were women. In addition, for those employees identifying as such, approximately 22% of our workforce have diverse ethnic backgrounds. The Bank's employees were not represented by a collective bargaining agreement.

The Company has no employees and reimburses the Bank for estimated expenses, including an allocation of salaries and benefits.

# **Diversity and Inclusion**

We are committed to building a diverse workforce and an inclusive work environment which are supported by our culture and values. We strive to attract and retain employees with diverse characteristics, backgrounds and perspectives, which inspires our

team to achieve more creative and innovative solutions for our customers. With a commitment to equality, inclusion and workplace diversity, we focus on understanding, accepting, and valuing the differences between people. Our commitment to equal employment opportunities is demonstrated through an affirmative action plan which includes annual compensation analyses, ongoing reviews of our selection and hiring practices and an annual review of our plan to ensure we build and maintain a diverse workforce.

#### Compensation and Benefits

The Bank's compensation and benefits package is designed to attract and retain a talented workforce. The Bank's minimum wage for entry level positions is \$15.00 per hour. Beginning in January 2022, the Bank increased it's minimum wage for entry level positions by \$2.00 per hour to \$17.00 per hour. In addition to salaries, benefits include a 401(k) plan with an employer matching contribution, an employee stock ownership plan, medical insurance benefits, paid short-term and long-term disability and life insurance, flexible spending accounts, tuition reimbursement, wellness benefits, paid time off, family leave and an employee assistance program.

# **Professional Development**

The Bank invests in the growth of its employees by providing access to professional development and continuing education courses and seminars that are relevant to the banking industry and their job function within the Company. We offer our employees the opportunity to participate in various professional and leadership development programs. On-demand training opportunities include a variety of industry, technical, professional, business development, leadership and regulatory topics. Training to communicate the Bank's culture, behavioral standards and expectations to employees is an important part of our training program.

#### **Employee Health and Safety**

The safety, health and wellness of our employees is a top priority. The COVID-19 pandemic presented unique challenges to maintain employee safety while continuing successful operations. To support our employees and customers during this time the Bank developed a pandemic response plan which established a phased approach for operating in the pandemic environment. The Bank greatly expanded remote work, established employee engagement and feedback initiatives to understand and respond to employee needs and concerns, broadened benefit offerings and established safety protocols regarding cleaning, personal hygiene and physical distancing to minimize the spread of illness in our work environments. The Bank did not furlough or lay-off any employees as a result of the pandemic.

# **Supervision and Regulation**

#### **Regulation of the Company**

General

As a bank holding company, the Company is subject to regulation, examination and supervision by the Federal Reserve Board under the Bank Holding Company Act of 1956, as amended (the "BHCA"), and the regulations of the Federal Reserve Board. The Federal Reserve Board also has enforcement authority over bank holding companies, including the ability to assess civil money penalties, to issue cease and desist or removal orders, and to require that a bank holding company divest subsidiaries (including its bank subsidiaries). In general, enforcement actions may be initiated for violations of law and regulations and unsafe or unsound practices.

The following discussion summarizes certain of the regulations applicable to the Company but does not purport to be a complete description of such regulations and is qualified in its entirety by reference to the actual laws and regulations involved.

#### **Acquisition of Control**

A bank holding company, with certain exceptions, must obtain Federal Reserve Board approval before (1) acquiring ownership or control of another bank or bank holding company if it would own or control more than 5% of the voting shares of such bank or bank holding company (2) acquiring all or substantially all of the assets of another bank or bank holding company; or (3) merging with another bank holding company. In evaluating such application, the Federal Reserve Board considers factors such as the financial condition and managerial resources of the companies involved, the convenience and needs of the communities to be served and competitive factors. Federal law provides that no person may acquire "control" of a bank holding company or insured bank without the approval of the appropriate federal regulator. Control is defined to mean direct or indirect ownership, control of 25% or more of any class of voting stock, control of the election of a majority of the bank's directors or a determination by the Federal Reserve Board that the acquirer has or would have the power to exercise a controlling influence over the management or policies of the institution.

The Maryland Financial Institutions Code additionally prohibits any person from acquiring more than 10% of the outstanding shares of any class of securities of a bank or bank holding company or electing a majority of the directors or directing the management or policies of any such entity, without the prior approval of the Commissioner. The Commissioner may deny approval of the acquisition if the Commissioner determines it to be anti-competitive or to threaten the safety or soundness of a banking institution.

#### Permissible Activities

A bank holding company is limited in its activities to banking, managing or controlling banks, or providing services for its subsidiaries. Other permitted non-bank activities have been identified as closely related to banking. Bank holding companies that are "well capitalized" and "well managed" and whose financial institution subsidiaries have satisfactory Community Reinvestment Act records can elect to become "financial holding companies," which are permitted to engage in a broader range of financial activities than are permitted to bank holding companies. The Company has not opted to become a financial holding company.

The Federal Reserve Board has the power to order a holding company or its subsidiaries to terminate any activity, or to terminate its ownership or control of any subsidiary, when it has reasonable cause to believe that the continuation of such activity or such ownership or control constitutes a serious risk to the financial safety, soundness or stability of any bank subsidiary of that holding company.

The Maryland Financial Institutions Code provides that no bank holding company may acquire a Maryland bank holding company or a Maryland bank without the approval of the Commissioner. The Commissioner may deny approval of an application if the acquisition may (1) be detrimental to the safety and soundness of the Maryland bank holding company or Maryland bank to be acquired or (2) result in undue concentration of resources or a substantial reduction of competition in the state.

The Maryland Financial Institutions Code additionally prohibits any person from acquiring more than 25% of the outstanding voting shares of any class of securities of a Maryland bank or Maryland bank holding company, or directing the management or policies of any such entity, without the prior approval of the Commissioner. The Commissioner may deny approval of the acquisition if the Commissioner determines it to be anti-competitive or to threaten the safety or soundness of a banking institution.

#### Dividend

The Federal Reserve Board has the power to prohibit dividends by bank holding companies if their actions constitute unsafe or unsound practices. The Federal Reserve Board has issued a policy statement on the payment of cash dividends by bank holding companies, which expresses the Federal Reserve Board's view that a bank holding company should pay cash dividends only to the extent that the company's net income for the past year is sufficient to cover both the cash dividends and a prospective rate of earnings retention that is consistent with the company's capital needs, asset quality and overall financial condition. The Federal Reserve Board also indicated that it would be inappropriate for a bank holding company experiencing serious financial problems or that has inadequate capital to borrow funds to pay dividends. Under the prompt corrective action regulations adopted by the Federal Reserve Board, the Federal Reserve Board may prohibit a bank holding company from paying any dividends if the holding company's bank subsidiary is classified as "undercapitalized." See "Regulation of the Bank – Capital Adequacy."

# Sources of Strength

The Dodd-Frank Act codified the source of strength doctrine requiring bank holding companies to serve as a source of strength for their depository subsidiaries, by providing capital, liquidity and other support in times of financial stress.

### Stock Repurchases

A bank holding company is generally required to give the Federal Reserve Board prior written notice of any purchase or redemption of its outstanding equity securities if the gross consideration for the purchase or redemption, when combined with the net consideration paid for all such purchases or redemptions during the preceding 12 months, is equal to 10% or more of the Company's consolidated net worth. The Federal Reserve Board may disapprove such a purchase or redemption. This requirement does not apply to bank holding companies that are "well capitalized," "well-managed" and are not the subject of any unresolved supervisory issues.

# **Capital Requirement**

The Dodd-Frank Act required the Federal Reserve Board to promulgate consolidated capital requirements for depository institution holding companies that are no less stringent, both quantitatively and in terms of components of capital, than those

applicable to institutions themselves. Consolidated regulatory capital requirements identical to those applicable to the subsidiary banks apply to bank holding companies; as is the case with institutions themselves, the capital conservation buffer was phased in between 2016 and 2019. However, the Federal Reserve Board has provided a "small bank holding company" exception to its consolidated capital requirements, and legislation and the related issuance of regulations by the Federal Reserve Board has increased the threshold for the exception to \$3.0 billion. As a result, the Company will not be subject to the capital requirement until such time as its consolidated assets exceed \$3.0 billion.

#### **Regulation of the Bank**

#### General

The Bank is a Maryland commercial bank and its deposit accounts are insured by the Deposit Insurance Fund of the Federal Deposit Insurance Corporation ("FDIC"). The Bank is subject to supervision, examination and regulation by the Commissioner of Financial Regulation of the State of Maryland (the "Commissioner") and the FDIC.

The Dodd-Frank Act established the Consumer Financial Protection Bureau ("CFPB") as an independent bureau of the Federal Reserve System. The CFPB assumed responsibility for implementing federal consumer financial protection and fair lending laws and regulations, a function formerly handled by federal bank regulatory agencies. However, institutions of less than \$10 billion, such as the Bank, will continue to be examined for compliance with consumer protection or fair lending laws and regulations by, and be subject to enforcement authority of their primary federal regulators.

The following discussion summarizes regulations applicable to the Bank but does not purport to be a complete description of such regulations and is qualified in its entirety by reference to the actual laws and regulations involved.

# Capital Adequacy

Federal regulations require FDIC-insured depository institutions to meet several minimum capital standards: a common equity Tier 1 capital to risk-based assets ratio of 4.5%, a Tier 1 capital to risk-based assets ratio of 6%, a total capital to risk-based assets ratio of 8%, and a Tier 1 capital to average assets leverage ratio of 4%.

For purposes of the regulatory capital requirements, common equity Tier 1 capital is generally defined as common stockholders' equity and retained earnings. Tier 1 capital is generally defined as common equity Tier 1 and additional Tier 1 capital. Additional Tier 1 capital includes certain noncumulative perpetual preferred stock and related surplus and minority interests in equity accounts of consolidated subsidiaries. Total capital includes Tier 1 capital (common equity Tier 1 capital plus additional Tier 1 capital) and Tier 2 capital. Tier 2 capital contains capital instruments and related surplus, meeting specified requirements, and may include cumulative preferred stock and long-term perpetual preferred stock, mandatory convertible securities, intermediate preferred stock and subordinated debt. Also included in Tier 2 capital is the allowance for loan and lease losses limited to a maximum of 1.25% of risk-weighted assets and, for institutions that made such an election regarding the treatment of accumulated other comprehensive income "AOCI"), up to 45% of net unrealized gains on available-for-sale equity securities with readily determinable fair market values. Institutions that have not exercised the AOCI opt-out have AOCI incorporated into common equity Tier 1 capital (including unrealized gains and losses on available-for-sale-securities). The Bank exercised the opt-out and therefore does not include AOCI in its regulatory capital determinations. Calculation of all types of regulatory capital is subject to deductions and adjustments specified in the regulations.

In determining the amount of risk-weighted assets for purposes of calculating risk-based capital ratios, all assets, including certain off-balance sheet assets (such as recourse obligations, direct credit substitutes, residual interests) are multiplied by a risk weight factor assigned by the regulations based on the risks believed inherent in the type of asset. Higher levels of capital are required for asset categories believed to present greater risk.

In addition to establishing the minimum regulatory capital requirements, the regulations limit capital distributions and certain discretionary bonus payments to management if the institution does not hold a "capital conservation buffer" consisting of 2.5% of common equity Tier 1 capital to risk-weighted asset above the amount necessary to meet its minimum risk-based capital requirements. At December 31, 2021, the Bank exceeded the fully phased in regulatory requirement for the capital conservation buffer.

The Economic Growth, Regulatory Relief, and Consumer Protection Act enacted in May 2018 required the federal banking agencies, including the Federal Deposit Insurance Corporation, to establish for banks with assets of less than \$10 billion of assets a community bank leverage ratio (the ratio of a bank's tangible equity capital to average total consolidated assets). The community bank leverage ratio was 8.5% for calendar year 2021 and 9% thereafter. The Bank has not elected to utilize the community bank leverage ratio alternative reporting framework.

#### **Prompt Corrective Regulatory Action**

Federal law requires, among other things, that federal bank regulatory authorities take "prompt corrective action" with respect to institutions that do not meet minimum capital requirements. For such purposes, the law establishes five capital tiers: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized.

An institution is deemed to be "well capitalized" if it has a total risk-based capital ratio of 10% or greater, a Tier 1 risk-based capital ratio of 8% or greater, a common equity Tier 1 risk-based capital ratio of 6.5% or greater, and a leverage capital ratio of 5% or greater, and is not subject to a regulatory order, agreement, or directive to meet and maintain a specific capital level for any capital measure. An institution is deemed to be "adequately capitalized" if it has a total risk-based capital ratio of 8% or greater, a Tier 1 risk-based capital ratio of 6% or greater, a common equity Tier 1 risk-based capital ratio of 4.5% or greater and generally a leverage capital ratio of 4% or greater. An institution is deemed to be "undercapitalized" if it has a total risk-based capital ratio of less than 8%, a Tier 1 risk-based capital ratio of less than 6%, a common equity Tier 1 risk-based capital ratio of less than 4.5% or generally a leverage capital ratio of less than 4%. An institution is deemed to be "significantly undercapitalized" if it has a total risk-based capital ratio of less than 6%, a Tier 1 risk-based capital ratio of less than 3% or a leverage capital ratio of less than 3%. An institution is deemed to be "critically undercapitalized" if it has a ratio of tangible equity (as defined in the regulations) to total assets that is equal to or less than 2%.

"Undercapitalized" institutions are subject to growth, capital distribution (including dividend), and other limitations, and are required to submit a capital restoration plan. An institution's compliance with such a plan is required to be guaranteed by any company that controls the undercapitalized institution in an amount equal to the lesser of 5% of the bank's total assets when deemed undercapitalized or the amount necessary to achieve the status of adequately capitalized. If an undercapitalized institution fails to submit an acceptable plan, it is treated as if it is "significantly undercapitalized." Significantly undercapitalized institutions are subject to one or more additional restrictions including, but not limited to, a regulatory order requiring them to sell sufficient voting stock to become adequately capitalized; requirements to reduce total assets, cease receipt of deposits from correspondent banks, or dismiss directors or officers; and restrictions on interest rates paid on deposits, compensation of executive officers, and capital distributions by the parent holding company.

Beginning 60 days after becoming "critically undercapitalized," critically undercapitalized institutions also may not make any payment of principal or interest on certain subordinated debt, extend credit for a highly leveraged transaction, or enter into any material transaction outside the ordinary course of business. In addition, subject to a narrow exception, the appointment of a receiver is required for a critically undercapitalized institution within 270 days after it obtains such status.

### **Branching**

Maryland law provides that, with the approval of the Commissioner, Maryland banks may establish branches within Maryland and may establish branches in other states by any means permitted by the laws of such state or by federal law. The FDIC may approve interstate branching by merger in any state that did not opt out and *de novo* in states that specifically allow for such branching.

# **Dividend Limitations**

Maryland banks may only pay cash dividends from undivided profits or, with the prior approval of the Commissioner, their surplus in excess of 100% of required capital stock. Maryland banks may not declare a stock dividend unless their surplus, after the increase in capital stock, is equal to at least 20% of the outstanding capital stock as increased. If the surplus of the bank, after the increase in capital stock, is less than 100% of its capital stock as increased, the commercial bank must annually transfer to surplus at least 10% of its net earnings until the surplus is 100% of its capital stock as increased.

Without the approval of the FDIC, a Federal Reserve nonmember bank may not declare or pay a dividend if the total of all dividends declared during the year exceeds its net income during the current calendar year and retained net income for the prior two years. The Bank is further prohibited from making a capital distribution if it would not be adequately capitalized thereafter.

# **Insurance of Deposit Accounts**

The Bank's deposits are insured up to applicable limits by the Deposit Insurance Fund of the FDIC. The deposit insurance per account owner is currently \$250,000.

Under the FDIC risk-based assessment system, insured institutions are assigned to one of four risk categories based on supervisory evaluations, regulatory capital levels and other factors, with less risky institutions paying lower assessments. The initial base assessment rate ranges from three to 30 basis points. The rate schedules automatically adjust when the Deposit Insurance Fund reaches certain milestones. No institution may pay a dividend if in default of the federal deposit insurance assessment.

Insurance of deposits may be terminated by the FDIC upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or condition imposed by the FDIC or its prudential banking regulator. The management of the Bank does not know of any practice, condition or violation that might lead to termination of deposit insurance.

The Bank is required to monitor large deposit relationships and concentration risks in accordance with FDIC policy. This includes monitoring deposit concentrations and maintaining fund management policies and strategies that take into account potentially volatile concentrations and significant deposits that mature simultaneously. The FDIC defines a large depositor as a customer or entity that owns or controls 2% or more of the Bank's total deposits.

# Reserve Requirements

The Federal Reserve Board historically required depository institutions to maintain non-interest earning reserves against transaction accounts. However, the Federal Reserve Board reduced the reserve requirement to 0% as of March 26, 2020 for all depository institutions.

#### Transactions with Affiliates

The Bank, as a state nonmember bank, is limited in the amount of "covered transactions" with any affiliate. Covered transactions must also be on terms substantially the same, or at least as favorable, to the Bank or subsidiary as those provided to a non-affiliate. The term "covered transaction" includes the making of loans, purchase of assets, issuance of a guarantee and similar types of transactions. Certain covered transactions, such as loans to affiliates, must meet collateral requirements. At December 31, 2021, we had no covered transactions with affiliates.

Loans to directors, executive officers and principal stockholders of a state nonmember bank must be made on substantially the same terms as those prevailing for comparable transactions with persons who are not executive officers, directors, principal stockholders or employees of the bank. Loans to any executive officer, director and principal stockholder together with all other outstanding loans to such person and affiliated interests generally may not exceed 15% of the Bank's unimpaired capital and surplus and all loans to such persons may not exceed the institution's unimpaired capital and unimpaired surplus. Loans to directors, executive officers and principal stockholders, and their respective affiliates, in excess of the greater of \$25,000 or 5% of capital and surplus, or any loans cumulatively aggregating \$500,000 or more, must be approved in advance by a majority of the board of directors of the Bank with any "interested" director not participating in the voting. State nonmember banks are prohibited from paying the overdrafts of any of their executive officers or directors unless payment is made pursuant to a written, pre-authorized interest-bearing extension of credit plan that specifies a method of repayment or transfer of funds from another account at the Bank. In addition, loans to executive officers may not be made on terms more favorable than those afforded other borrowers and are restricted as to type, amount and terms of credit.

# **Enforcement**

The Commissioner has enforcement authority over Maryland banks. This includes the ability to issue cease and desist orders and civil money penalties and to remove directors or officers. The Commissioner may also take possession of a Maryland bank whose capital is impaired and seek to have a receiver appointed by a court. The FDIC has primary federal enforcement responsibility over state banks under its jurisdiction, including the authority to bring enforcement action against all "institution-related parties," including stockholders, and any attorneys, appraisers and accountants who knowingly or recklessly participate in wrongful action likely to have an adverse effect on an institution. Formal enforcement action may range from the assessment of civil money penalties (or criminal penalties, in cases of financial institution crimes), the issuance of capital directive or a cease-and-desist order for the removal of officers and/or directors, receivership, conservatorship or termination of deposit insurance.

# Other Regulations

The Bank's operations are also subject to federal laws applicable to credit transactions, including the:

- Truth-In-Lending Act, governing disclosures of credit terms to consumer borrowers;
- Real Estate Settlement Procedures Act, requiring that borrowers for mortgage loans for 1-4 family residential real estate receive various disclosures, including good faith estimates of settlement costs, lender servicing and escrow account practices, and prohibiting certain practices that increase the cost of settlement services;
- Bank Secrecy Act of 1970, requiring financial institutions to assist U.S. government agencies to detect and prevent money laundering;
- Home Mortgage Disclosure Act of 1975, requiring financial institutions to provide information to enable the public and public officials to determine whether a financial institution is fulfilling its obligation to help meet the housing needs of the community it serves;

- Equal Credit Opportunity Act, prohibiting discrimination on the basis of race, creed or other prohibited factors in extending credit;
- · Fair Credit Reporting Act of 1978, governing the use and provision of information to credit reporting agencies; and
- Fair Debt Collection Act, governing the manner in which consumer debts may be collected by collection agencies; and rules and regulations of the various federal agencies charged with the responsibility of implementing such federal laws.

The operations of the Bank also are subject to laws such as the:

- Right to Financial Privacy Act, which imposes a duty to maintain confidentiality of consumer financial records and prescribes procedures for complying with administrative subpoenas of financial records;
- Electronic Funds Transfer Act and Regulation E promulgated thereunder, which govern automatic deposits to and withdrawals from deposit accounts and customers' rights and liabilities arising from the use of automated teller machines and other electronic banking services; and
- Check Clearing for the 21st Century Act (also known as "Check 21"), which gives "substitute checks," such as digital check images and copies made from that image, the same legal standing as the original paper check.
- Gramm-Leach-Bliley Act privacy statute which requires each depository institution to disclose its privacy policy, identify parties with whom certain nonpublic customer information is shared and provide customers with certain rights to "opt out" of disclosure to certain third parties;
- Title III of The Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (referred to as the "USA PATRIOT Act"), which significantly expands the responsibilities of financial institutions in preventing the use of the United States financial system to fund terrorist activities. Among other things, the USA PATRIOT Act and the related regulations requires banks operating in the United States to develop anti-money laundering compliance programs, due diligence policies and controls to facilitate the detection and reporting of money laundering;
- The Fair and Accurate Reporting Act of 2003, as an amendment to the Fair Credit Reporting Act, as noted previously, which includes provisions to help reduce identity theft by providing procedures for the identification, detection, and response to patterns, practices, or specific activities known as "red flags"; and
- Truth in Savings Act, which establishes the requirement for clear and uniform disclosure of terms and conditions regarding deposit interest and fees to help promote economic stability, competition between depository institutions, and allow the consumer to make informed decisions.

#### Item 1A. Risk Factors

#### Risks

An investment in shares of our common stock involves various risks. Our business, financial condition and results of operations could be harmed by any of the following risks or by other risks that have not been identified or that we may believe are immaterial or unlikely. The value or market price of our common stock could decline due to any of these risks, and you may lose all or part of your investment. The risks discussed below also include forward-looking statements, and our actual results may differ substantially from those discussed in these forward-looking statements.

# **Risks Related to the COVID-19 Pandemic**

# The ongoing COVID-19 pandemic and measures taken to limit its spread could adversely affect our business, financial condition, and results of operations.

The COVID-19 pandemic has negatively impacted economic and commercial activity and financial markets. Measures to contain the virus, such as stay-at-home orders, travel restrictions, closure of non-essential businesses, occupancy limitations and social distancing requirements, resulted in significant business and operational disruptions, including business closures, and mass layoffs and furloughs. Though most restrictions have been lifted or eased and consumer and business spending and unemployment levels have improved significantly, the economic recovery has been uneven, with industries such as travel, entertainment, hospitality and food service lagging, and, as of December 31, 2021, many companies have not returned workers to their offices. Supply chain disruptions precipitated by the abrupt economic slowdown have contributed to increased costs, lost revenue, and inflationary pressures for many segments of the economy. Further, a significant number of workers left their jobs during the COVID-19 pandemic, leading to wage inflation in many industries as businesses attempt to fill vacant positions.

The extent to which the COVID-19 pandemic will ultimately affect our business is unknown and will depend, among other things, on the duration of the pandemic, the actions undertaken by national, state and local governments and health officials to contain the virus or mitigate its effects, the safety and effectiveness of the vaccines that have been developed and the extent to which they are accepted by the public, the development of effective therapies, and how quickly and to what extent economic conditions improve and normal business and operating conditions resume.

The continuation of the COVID-19 pandemic and the efforts to contain the virus, including effects of economic stimulus, and the exhaustion or expiration of stimulus benefits, could:

- reduce the demand for loans and other financial services;
- result in increases in loan delinquencies, problem assets, and foreclosures;
- cause the value of collateral for loans, especially real estate, to decline in value;
- reduce the availability and productivity of our employees;
- cause our vendors and counterparties to be unable to meet existing obligations to us;
- negatively impact the business and operations of third-party service providers that perform critical services for our business;
- cause the value of our securities portfolio to decline; and
- cause the net worth and liquidity of loan guarantors to decline, impairing their ability to honor commitments to us.

Any one or a combination of the above events could have a material, adverse effect on our business, financial condition, and results of operations.

#### Increased credit risk resultant of the COVID-19 pandemic could adversely impact our profitability.

We are exposed to the risk that loans will not be paid timely or at all or that the value of collateral supporting a loan will be insufficient. We are also exposed to risks resulting from changes in economic and industry conditions. Material economic disruption due to the COVID-19 pandemic have caused and may cause our borrowers to have difficulties in repaying their loans. Governmental actions providing payment relief to borrowers affected by COVID-19 could preclude our ability to initiate foreclosure proceedings and, as a result, the collateral we hold may decrease in value or become illiquid, and the level of our nonperforming loans, charge-offs and delinquencies could rise and require significant additional provisions for loan losses. Additional factors related to the credit quality of certain commercial real estate and multifamily residential loans include the duration of state and local moratoriums on evictions for non-payment of rent or other fees. The payment on these loans that are secured by income producing properties are typically dependent on the successful operation of the related real estate property and may subject us to risks from adverse conditions in the real estate market or the economy.

Bank regulatory agencies and various governmental authorities are urging financial institutions to work with borrowers who are unable to meet their payment obligations because of the effects of COVID-19. We have been working to support our borrowers to mitigate the impact of the COVID-19 pandemic on them and on our loan portfolio, including through loan modifications that defer payments for those who experienced a hardship as a result of COVID-19. Although regulatory guidance provides that such loan modifications are exempt from the calculation and reporting of troubled debt restructurings and loan delinquencies, we cannot predict whether such loan modifications may ultimately have an adverse impact on our profitability in future periods. Our inability to successfully manage the increased credit risk caused by the COVID-19 pandemic could have a material adverse effect on our business, financial condition and results of operations.

#### Interest rate volatility stemming from COVID-19 could negatively affect our net interest income, lending activities, deposits and profitability.

Our net interest income, lending activities, deposits and profitability could be negatively affected by volatility in interest rates caused by uncertainties stemming from COVID-19. In March 2020, the FRB lowered the target range for the federal funds rate to a range from 0 to 0.25 percent. A prolonged period of extremely volatile and unstable market conditions would likely increase our funding costs and negatively affect market risk mitigation strategies. Higher income volatility from changes in interest rates and spreads to benchmark indices could cause a loss of future net interest income and a decrease in current fair market values of our assets. Fluctuations in interest rates will impact both the level of interest income and expense and the market value of all interest-earning assets and interest-bearing liabilities, which in turn could have a material adverse effect on our net income, operating results, and financial condition.

# We may experience losses, additional expense and reputational harm arising out of our origination of PPP loans.

We originated \$201.3 million of PPP loans to over 1,532 borrowers. The vast majority of our PPP loans were made to existing borrowers or deposit customers, and we have not recorded an allowance for loan losses on these loans due to the guarantee of the SBA. We may incur losses on some of our PPP loans if the loans are not forgiven, the borrowers default and the SBA does not honor its guarantee due to an error made by us in making the loan. In addition, we may experience reputational harm arising out of our origination of PPP loans due to reports of borrower fraud, concerns about whether small businesses sufficiently benefited from the program, and government administration of the loan forgiveness process. Further, there have been lawsuits against other banks alleging that various PPP lenders improperly prioritized existing customers when those lenders approved PPP loans and that various PPP lenders failed to pay required agency fees to third parties who allegedly assisted businesses with PPP loan applications. We may experience additional expense and reputational harm arising out of our origination of PPP loans if we become subject to a similar lawsuit.

#### **Credit Risks**

#### Our increased emphasis on commercial lending may expose us to increased credit risks.

At December 31, 2021 and 2020, our loan portfolio included \$1,115.5 million, or 70.7%, and \$1,049.1 million, or 69.8%, respectively, of commercial real estate loans, \$195.0 million, or 12.4%, and \$139.1 million, or 9.2%, respectively, of residential rental loans, \$50.6 million, or 3.2% and \$52.9 million, or 3.5%, respectively of commercial business loans and \$62.5 million, or 4.0% and \$61.7 million, or 4.1%, respectively, of commercial equipment loans. We intend to maintain our emphasis on these types of loans. These types of loans generally expose a lender to greater risk of non-payment and loss and require a commensurately higher loan loss allowance than owner-occupied 1-4 family residential mortgage loans because repayment of the loans often depends on the successful operation of the property and the income stream of the borrowers. Such loans typically involve larger loan balances compared to 1-4 family residential mortgage loans. Commercial business and equipment loans expose us to additional risks since they typically are made on the basis of the borrower's ability to make repayments from the cash flows of the borrower's business and are secured by non-real estate collateral that may depreciate over time. Also, many of our commercial borrowers have more than one loan outstanding with us. Consequently, an adverse development with respect to one commercial loan or credit relationship can expose us to a significantly greater risk of loss compared to a 1-4 family residential mortgage loan. At December 31, 2021 and 2020, \$6.5 million, or 86.1% and \$16.9 million, or 92.9%, respectively, of our non-accrual loans of \$7.6 million and \$18.2 million, respectively, consisted of commercial loans.

# Imposition of limits by the bank regulators on commercial real estate lending activities could curtail the Company's growth and adversely affect its earnings.

In 2006, the federal banking regulators issued joint guidance entitled "Concentrations in Commercial Real Estate Lending, Sound Risk Management Practices," referred to as the CRE Guidance. Although the CRE Guidance did not establish specific lending limits, it provides that a bank's commercial real estate lending exposure could receive increased supervisory inquiry where total non-owner-occupied commercial real estate loans, including loans secured by apartment buildings, investor commercial real estate, and construction and land loans, represent 300% or more of an institution's total risk-based capital, and

the outstanding balance of the commercial real estate loan portfolio has increased by 50% or more during the preceding 36 months. In December 2015, the federal banking regulators released a new statement on prudent risk management for commercial real estate lending, that indicated the intent to continue "to pay special attention" to commercial real estate lending activities and concentrations going forward. If the FDIC, the Bank's primary federal regulator, were to impose restrictions on the amount of commercial real estate loans the Bank can hold in its portfolio, the Company's earnings could be adversely affected. At December 31, 2021, the Bank's total non-owner-occupied commercial real estate loans, including loans secured by apartment buildings, investor commercial real estate, and construction and land loans represented 331.40% of the Bank's total risk-based capital. Management has established a CRE lending framework to monitor specific exposures and limits by types within the CRE portfolio and takes appropriate actions, as necessary.

# We may be required to make further increases in our provision for loan losses and to charge-off additional loans in the future. Further, our allowance for loan losses may prove to be insufficient to absorb losses in our loan portfolio.

For the years ended December 31, 2021 and 2020, we recorded a provision for loan losses of \$0.6 million and \$10.7 million, respectively. We recorded net loan charge-offs of \$1.6 million and \$2.2 million for the years ended December 31, 2021 and 2020, respectively. Our non-accrual loans, OREO and accruing TDRs totaled \$8.1 million, or 0.35% of total assets and \$21.9 million, or 1.08% of total assets, respectively, at December 31, 2021 and 2020. Loans that were classified as special mention and substandard were \$5.2 million and \$26.9 million, respectively, at December 31, 2021 and 2020. We had no loans classified as doubtful or loss at December 31, 2021 and 2020. If the economy and/or the real estate market weakens, more of our classified loans may become non-performing and we may be required to take additional provisions to increase our allowance for loan losses for these assets as the value of the collateral may be insufficient to pay any remaining net loan balance, which would have a negative effect on our results of operations. We maintain an allowance for loan losses to provide for loans in our portfolio that may not be repaid in their entirety. We believe that our allowance for loan losses is maintained at a level adequate to absorb probable losses inherent in our loan portfolio as of the corresponding balance sheet date.

However, our estimates of the risk of loss and amount of loss on any loan are complicated by the significant uncertainties surrounding our borrowers' abilities to successfully execute their business models through changing economic environments, competitive challenges and other factors. Because of the degree of uncertainty and susceptibility of these factors to change, our actual losses may vary from our current estimates. Additionally, our regulators, as an integral part of their examination process, periodically review our allowance for loan losses and may require us to increase our allowance for loan losses by recognizing additional provisions for loan losses charged to expense, or to decrease our allowance for loan losses by recognizing loan charge-offs. Any such additional provisions for loan losses or charge-offs, could have a material adverse effect on our financial condition and results of operations.

# We may experience increased levels of non-performing loans, charge-offs and delinquencies, which would require additional increases in our provision for loan losses.

Credit risks are inherent in making any loan, including risks inherent in dealing with individual borrowers, risks of non-payment, risks resulting from uncertainties as to the future value of collateral and cash flows available to service debt and risks resulting from changes in economic and market conditions. Our credit risk approval and monitoring procedures may not mitigate these credit risks, and they cannot be expected to completely eliminate our credit risks. If the overall economic climate fails to improve, or even if it does improve, our borrowers may experience difficulties in repaying their loans, and the level of non-performing loans, charge-offs and delinquencies could rise and require further increases in the provision for loan losses, which would cause our net income and return on equity to decrease.

# Non-performing and classified assets could take significant time to resolve and adversely affect our results of operations and financial condition and could result in further losses in the future.

At December 31, 2021 and 2020, our non-accrual loans totaled \$7.6 million, or 0.48% of our loan portfolio and \$18.2 million, or 1.21% of our loan portfolio, respectively. At December 31, 2021 and 2020, our non-accrual loans, OREO and accruing TDRs totaled \$8.1 million, or 0.35% of total assets and \$21.9 million, or 1.08% of total assets, respectively. Our non-performing assets adversely affect our net income in various ways. We do not accrue interest income on non-accrual loans or foreclosed properties, thereby adversely affecting our net income and returns on assets and equity, increasing our loan administration costs and adversely affecting our efficiency ratio. When we take collateral in foreclosure and similar proceedings, we are required to mark the collateral to its fair market value less estimated selling costs, which may result in a loss. These non-performing loans and foreclosed properties also increase our risk profile and the amount of capital our regulators believe is appropriate to maintain. The resolution of non-performing assets requires significant time commitments from management and can be detrimental to the performance of their other responsibilities. If we experience increases in non-performing loans and non-performing assets, our net interest income will be negatively impacted, and our loan administration costs could increase, each of which could have an adverse effect on our net income and related ratios, such as return on assets and equity.

At December 31, 2021 and 2020 our total classified assets were \$5.2 million and \$22.4 million, respectively. While we continue to accrue interest income on classified loans that are performing, classified loans and other classified assets may negatively impact profitability by requiring additional management attention and regular monitoring. Increased monitoring of these assets by management may impact our ability to focus on opportunistic growth, potentially adversely impacting future profitability.

# Our residential mortgage loans and home equity loans expose us to a risk of loss due to declining real estate values.

At December 31, 2021 and 2020, \$91.1 million, or 5.8%, of our total loan portfolio, and \$133.8 million, or 8.9%, of our total loan portfolio, respectively, consisted of owner-occupied 1-4 family residential mortgage loans. At December 31, 2021 and 2020, \$25.6 million, or 1.6%, of our total loan portfolio and \$29.1 million, or 1.9%, of our total loan portfolio, respectively, consisted of home equity loans and lines of credit. A decline in real estate values in our area could cause some of our mortgage and home equity loans to be inadequately collateralized, which would expose us to a greater risk of loss if we seek to recover on defaulted loans by selling the real estate collateral.

# Any delays in our ability to foreclose on delinquent mortgage loans may negatively impact our business.

The origination of mortgage loans occurs with the expectation that, if the borrower defaults, the ultimate loss would be mitigated by the value of the collateral that secures the mortgage loan. The ability to mitigate the losses on defaulted loans depends upon the ability to promptly foreclose upon the collateral after an appropriate cure period. The length of the foreclosure process depends on state law and other factors, such as the volume of foreclosures and actions taken by the borrower to stop the foreclosure. Any delay in the foreclosure process will adversely affect us by increasing the expenses related to carrying such assets, such as taxes, insurance, and other carrying costs, and exposes us to losses as a result of potential additional declines in the value of such collateral.

# Our asset valuation methodologies, estimations and assumptions may be subject to differing interpretations and could result in changes to asset valuations that materially adversely affect our results of operations or financial condition.

We must use estimates, assumptions, and judgments when financial assets and liabilities are measured and reported at fair value. Assets and liabilities carried at fair value inherently result in a higher degree of financial statement volatility. Fair values and the information used to record valuation adjustments for certain assets and liabilities are based on quoted market prices and/or other observable inputs provided by independent third-party sources, when available. When such third-party information is not available, we estimate fair value primarily by using cash flows and other financial modeling techniques utilizing assumptions such as credit quality, liquidity, interest rates and other relevant inputs. Changes in underlying factors, assumptions, or estimates in any of these areas could materially impact our future financial condition and results of operations.

During periods of market disruption, including periods of significantly rising or high interest rates, rapidly widening credit spreads or illiquidity, it may be difficult to value some of our assets if trading becomes less frequent and market data becomes less observable. There may be asset classes that were in active markets with significant observable data that become illiquid due to the financial environment. In such cases, asset valuation may require more subjectivity and management judgment. As such, valuations may include inputs and assumptions that are less observable or require greater estimation.

# We may be adversely affected by economic conditions in our market area, which is significantly dependent on federal government and military employment and programs.

Our marketplace is primarily in the counties of Charles, Calvert, St. Mary's and Anne Arundel, Maryland and neighboring communities, and the Fredericksburg area of Virginia. Many, if not most, of our customers live and/or work in those counties or in the greater Washington, DC metropolitan area. A significant portion of the population in our market area is affiliated with or employed by the federal government or at military facilities located in the area which contribute to the local economy. Because our services are concentrated in this market, we are affected by the general economic conditions in the greater Washington, DC area. Additionally, changes in the economy may influence the growth rate of our loans and deposits, the quality of the loan portfolio and loan and deposit pricing. A significant decline in economic conditions caused by inflation, recession, unemployment, a reduction in federal government or military employment or programs or other factors could decrease the demand for banking products and services generally and/or impair the ability of existing borrowers to repay their loans, which could negatively affect our financial condition and performance. Declines in local economic conditions could adversely affect the value of the real estate collateral securing our loans. A decline in property values would diminish our ability to recover on defaulted loans by selling the real estate collateral, making it more likely that we would suffer losses on defaulted loans. Additionally, a decrease in asset quality could require additions to our allowance for loan losses through increased provisions for loan losses, which would hurt our profits. A decline in property values would diminish our ability to recover on defaulted loans.

#### **Interest Rate Risks**

#### Changes in interest rates could reduce our net interest income and earnings.

Our largest component of earnings is net interest income, which could be negatively affected by changes in interest rates. Changing interest rates impact customer actions and may limit the options available to us to maximize earnings or increase the costs to minimize risk. Our net interest income is the interest we earn on loans and investments less the interest we pay on our deposits and borrowings. Our net interest margin is net interest income divided by average interest-earning assets. Changes in interest rates could adversely affect our net interest margin and, as a result, our net interest income. Although the yield we earn on our assets and our funding costs tend to move in the same direction in response to changes in interest rates, one can rise or fall faster than the other, causing our net interest margin to increase or decrease. Our liabilities tend to be shorter in duration than our assets, so they may adjust faster in response to changes in interest rates. As a result, when interest rates rise, our funding costs may rise faster than the yield we earn on our assets, causing our net interest margin to contract until the yield catches up. Changes in the slope of the "yield curve" or the spread between short-term and long-term interest rates could also reduce our net interest margin. Our procedures for managing exposure to falling net interest income involve modeling possible scenarios of interest rate increases and decreases to interest-earning assets and interest-bearing liabilities. Changes in interest rates also can affect: (1) our ability to originate loans; (2) the value of our interest-earning assets; (3) our ability to obtain and retain deposits in competition with other available investment alternatives; and (4) the ability of our borrowers to repay their loans, particularly adjustable or variable rate loans.

Changes in market interest rates are affected by many factors, including inflation, unemployment, money supply, fiscal policies of the U.S. government, domestic and international events, and events in U.S. and other financial markets. We attempt to manage its risk from changes in market interest rates by adjusting the rates, maturity, re-pricing, and balances of the different types of interest-earning assets and interest-bearing liabilities, but interest rate risk management techniques are not exact. As a result, a rapid increase or decrease in interest rates could have an adverse effect on our net interest margin and results of operations. Changes in the market interest rates for types of products and services in various markets also may vary significantly and over time based upon competition and local or regional economic factors.

# Changes to and replacement of the London InterBank Offered Rate ("LIBOR") Benchmark Interest Rate may adversely affect our business, financial condition, and results of operations.

We have certain loans, investment securities and debt obligations whose interest rate is indexed to LIBOR. LIBOR is the reference rate used for many of our transactions, including our lending and borrowing and our purchase and sale of securities that we use to manage risk related to such transactions. However, a reduced volume of interbank unsecured term borrowing coupled with recent legal and regulatory proceedings related to rate manipulation by certain financial institutions has led to international reconsideration of LIBOR as a financial benchmark. The United Kingdom Financial Conduct Authority ("FCA"), which regulates the process for establishing LIBOR, announced in July 2017 that the sustainability of LIBOR cannot be guaranteed. The administrator for LIBOR announced on March 5, 2021 that it will permanently cease to publish most LIBOR settings beginning on January 1, 2022 and cease to publish the overnight, one-month, three-month, six-month and 12-month USD LIBOR settings on July 1, 2023. Accordingly, the FCA has stated that is does not intend to persuade or compel banks to submit to LIBOR after such respective dates. Until such time, however, FCA panel banks have agreed to continue to support LIBOR. In October 2021, the federal bank regulatory agencies issued a Joint Statement on Managing the LIBOR Transition. In that guidance, the agencies offered their regulatory expectations and outlined potential supervisory and enforcement consequences for banks that fail to adequately plan for and implement the transition away from LIBOR. The failure to properly transition away from LIBOR may result in increased supervisory scrutiny.

We have not yet determined which alternative rate is most applicable, and there can be no assurances on which benchmark rate(s) may replace LIBOR or how LIBOR will be determined for purposes of financial instruments that are currently referencing LIBOR when it ceases to exist. The discontinuance of LIBOR may result in uncertainty or differences in the calculation of the applicable interest rate or payment amount depending on the terms of the governing instruments and may also increase operational and other risks to us and the industry.

The market transition away from LIBOR to an alternative reference rate is complex and could have a range of adverse effects on our business, financial condition, and results of operations. In particular, any such transition could:

adversely affect the interest rates paid or received on, and the revenue and expenses associated with, our floating rate obligations, loans, deposits
and other financial instruments tied to LIBOR rates, or other securities or financial arrangements given LIBOR's role in determining market
interest rates globally;

- adversely affect the value of our floating rate obligations, loans, deposits and other financial instruments tied to LIBOR rates, or other securities or financial arrangements given LIBOR's role in determining market interest rates globally;
- prompt inquiries or other actions from regulators in respect of our preparation and readiness for the replacement of LIBOR with an alternative reference rate;
- result in disputes, litigation or other actions with counterparties regarding the interpretation and enforceability of certain fallback language in LIBOR-based securities; and
- require the transition to or development of appropriate systems and analytics to effectively transition our risk management processes from LIBOR-based products to those based on the applicable alternative pricing benchmark.

In addition, the implementation of LIBOR reform proposals may result in increased compliance costs and operational costs, including costs related to continued participation in LIBOR and the transition to a replacement reference rate or rates. We cannot reasonably estimate these expected costs.

# **Liquidity Risks**

#### We are subject to liquidity risks.

Effective liquidity management is essential for the operation of our business. We require sufficient liquidity to meet customer loan requests, customer deposit maturities/withdrawals, payments on debt obligations and other cash commitments under both normal operating conditions and other unpredictable circumstances causing industry or general financial market stress. Our access to funding sources in amounts adequate to finance activities on terms that are acceptable to us could be impaired by factors that affect us specifically or the financial services industry or economy generally. Core deposits and FHLB advances are our primary source of funding. A significant decrease in core deposits, an inability to renew FHLB advances, an inability to obtain alternative funding to core deposits or FHLB advances, or a substantial, unexpected, or prolonged change in the level or cost of liquidity could have a negative effect on our business, financial condition and results of operations.

### Our deposit concentrations may subject us to additional liquidity and pricing risk.

Significant variations in deposit concentrations and pricing could have a material adverse effect on our business, financial condition and results of operations. We manage portfolio diversification through our asset/liability committee process. We occasionally accept larger deposit customers, and our typical deposit customers might occasionally carry larger balances. The aggregate amount of our top 25 deposit relationships were \$499.7 million, or 24.7%, of our total assets at December 31, 2021 and \$628.0 million, or 27.0% of our total assets at December 31, 2021. The FDIC's examination policies require that we monitor all customer deposit concentrations at or above 2% of total deposits. At December 31, 2021, the Bank had two local municipal customer deposit relationships that exceeded 2% of total deposits of \$1,056.2 million. At December 31, 2020, there were two municipal customer deposit relationships that exceeded 2% of total deposits, totaling \$238.8 million which represented 13.7% of total deposits of \$1,745.6 million.

The replacement of deposit concentrations with wholesale funding could cause our overall cost of funds to increase, which would reduce our net interest income and results of operations. A decline in interest-earning assets would also lower our net interest income and results of operations.

# The Company is a bank holding company and its sources of funds necessary to meet its obligations are limited.

The Company is a bank holding company, and its operations are primarily conducted by the Bank, which is subject to significant federal and state regulation. Cash available to pay dividends to our stockholders, pay our obligations and meet our debt service requirements is derived from dividends received from the Bank. Future dividend payments by the Bank to the Company will require generation of earnings by the Bank and are subject to regulatory guidelines. If the Bank is unable to pay dividends to the Company, the Company may not have the resources or cash flow to pay or meet all of its obligations.

#### **Operational Risks**

# Security breaches and other disruptions could compromise our information and expose us to liability, which would cause our business and reputation to suffer.

In the ordinary course of our business, we collect and store sensitive data, including our proprietary business information and that of our customers, suppliers and business partners, and personally identifiable information of our customers and employees. The secure processing, maintenance and transmission of this information is critical to our operations and business strategy. We,

our customers, and other financial institutions with which we interact, are subject to ongoing, continuous attempts to penetrate key systems by individual hackers, organized criminals, and in some cases, state-sponsored organizations. Information security risks for financial institutions have generally increased in recent years in part because of the proliferation of new technologies, the use of the Internet, mobile applications, and telecommunications technologies to conduct financial transactions, and the increased sophistication and activities of organized crime, hackers, terrorists, activists, and other external parties. We provide our customers with the ability to bank remotely, including over the Internet, mobile applications and the telephone. The secure transmission of confidential information over the Internet and other remote channels is a critical element of remote banking. Despite instituted safeguards and monitoring, our network could be vulnerable to unauthorized access, attacks by hackers, or breached due to employee error, malfeasance or other disruptions computer viruses, phishing schemes and other security breaches. We may be required to spend significant capital and other resources to protect against the threat of security breaches and computer viruses, or to alleviate problems caused by security breaches or viruses. To the extent that our activities or the activities of our customers involve the storage and transmission of confidential information, physical and cyber security breaches and viruses could expose us to claims, regulatory scrutiny, litigation and other possible liabilities. Any such breach could compromise our networks and the information stored there could be accessed, publicly disclosed, lost or stolen. Any such unauthorized access, disclosure or other loss of information could result in significant costs to us, which may include fines and penalties, potential liabilities from governmental or third party investigations, proceedings or litigation, legal, forensic and consulting fees and expenses, costs and diversion of management attention required for investigation and remediation actions, and the negative impact on our reputation and loss of confidence of our customers and others, any of which could have a material adverse impact on our business, revenues, financial condition and competitive position.

# Failure to maintain effective internal control over financial reporting could have a material adverse effect on our business and stock price.

As a public company, we are required to maintain effective internal control over financial reporting. Internal control over financial reporting is complex and may be revised over time to adapt to changes in our business, or changes in applicable accounting rules. Sarbanes-Oxley requires our management to evaluate our disclosure controls and procedures and our internal control over financial reporting. We are required to disclose, in our annual report on Form 10-K, the existence of any "material weaknesses" in our internal controls. We cannot assure that we will not identify one or more material weaknesses as of the end of any given quarter or year, nor can we predict the effect on our stock price of disclosure of a material weakness. Matters impacting our internal control over financial reporting may cause us to be unable to report our financial information on a timely basis or may cause us to restate previously issued financial information, and thereby subject us to adverse regulatory consequences, including sanctions or investigations by the SEC, or violations of applicable stock exchange listing rules. There could also be a negative reaction in the financial markets due to a loss of investor confidence in us and the reliability of our financial statements. Confidence in the reliability of our financial statements is also likely to suffer if we report a material weakness in the effectiveness of our internal control over financial reporting. This could materially adversely affect us by, for example, leading to a decline in our stock price and impairing our ability to raise capital.

#### Our internal control systems are inherently limited.

Our systems of internal controls, disclosure controls and corporate governance policies and procedures are inherently limited. The inherent limitations of our system of internal controls include the use of judgment in decision-making that can be faulty; breakdowns can occur because of human error or mistakes; and controls can be circumvented by individual acts or by collusion of two or more people. The design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and any design may not succeed in achieving its stated goals under all potential future conditions. Because of the inherent limitation of a cost-effective control system, misstatements due to error or fraud may occur and may not be detected, which may have an adverse effect on our business, results of operations or financial condition. Additionally, any plans of remediation for any identified limitations may be ineffective in improving our internal controls.

### We rely on other companies to provide key components of our business infrastructure.

Third party vendors provide key components of our business infrastructure such as core data processing systems, internet, mobile applications, connections, network access and fund distribution. While we have selected these third-party vendors carefully, we cannot control their actions. Any problems caused by these third parties, including those which result from their failure to provide services for any reason or their poor performance of services, could adversely affect our ability to deliver products and services to its customers and otherwise to conduct its business. Replacing these third-party vendors could also entail significant delay and expense.

We depend on information technology and telecommunications systems and third-party servicers, and systems failures, interruptions or breaches of security could have a material adverse effect on us.

Our business depends on the successful and uninterrupted functioning of our information technology and telecommunications systems and third-party servicers. The failure of these systems, or the termination of a third-party software license or service agreement on which any of these systems is based, could interrupt our operations. Because our information technology and telecommunications systems interface with and depend on third-party systems, we could experience service denials if demand for such services exceeds capacity or such third-party systems fail or experience interruptions. If significant, sustained or repeated, a system failure or service denial could compromise our ability to operate effectively, damage our reputation, result in a loss of customer business, and/or subject us to additional regulatory scrutiny and possible financial liability, any of which could have a material adverse effect on

#### The high volume of transactions we process exposes us to significant operational risks.

We rely on our employees and systems to process a high number of transactions. Operational risk is the risk of loss resulting from our operations, including, but not limited to, the risk of fraud by employees or outside persons, the execution of unauthorized transactions by employees, errors relating to transaction processing and technology, breaches of our internal control system and compliance requirements, and business continuation and disaster recovery. Insurance coverage may not be available for such losses, or where available, such losses may exceed insurance limits. This risk of loss also includes the potential legal actions that could arise as a result of an operational deficiency or as a result of noncompliance with applicable regulations, adverse business decisions or their implementation, and customer attrition due to potential negative publicity. A breakdown in our internal control system, improper operation of systems or improper employee actions could result in material financial loss, the imposition of regulatory action, and damage to our reputation.

# If our information technology is unable to keep pace with industry developments, our business and results of operations may be adversely affected.

Financial products and services have become increasingly technology driven. Our ability to meet the needs of our customers competitively, and in a cost-efficient manner, is dependent on the ability to keep pace with technological advances and to invest in new technology as it becomes available. Many of our competitors have greater resources to invest in technology than we do and may be better equipped to market new technology-driven products and services. The ability to keep pace with technological change is important, and the failure to do so could have a material adverse impact on our business and therefore on our financial condition and results of operations.

#### Exiting or entering new lines of business or new products and services may subject us to additional risk.

We may exit an existing line of business or implement new lines of business or offer new products and services within existing lines of business. There are substantial risks and uncertainties associated with these efforts. When exiting a line of business or product we may have difficulty replacing the revenue stream and may have to take certain actions to make up for the line of business or product. If those sources are not available or the cost for such purchases increases our results of operations may be adversely affected. In developing and marketing new lines of business and/or new products and services, we may invest significant time and resources. Initial timetables for the introduction and development of new lines of business and/or new products or services may not be achieved, and price and profitability targets may not prove feasible. External factors, such as compliance with regulations, competitive alternatives, and shifting market preferences, may also impact the successful implementation of a new line of business and/or a new product or service. We also may face increased credit risk for new or certain loan products. Furthermore, any new line of business or new product or service could have a significant impact on the effectiveness of our system of internal controls. Failure to successfully manage these risks in the development and implementation of new lines of business or new products or services could have a material adverse effect on our business and, our financial condition and results of operations.

# Our enterprise risk management framework may not be effective in mitigating the risks to which we are subject, based upon the size, scope, and complexity of the Company.

As a financial institution, we are subject to interest rate, credit, liquidity, legal/compliance, market, strategic, operational, and reputational risks. Our enterprise risk management ("ERM") framework is designed to minimize the risks to which we are subject, as well as any losses stemming from such risks. Although we seek to identify, measure, monitor, report, and control our exposure to such risks, and employ a broad and diverse set of risk monitoring and mitigation techniques in the process, those techniques are inherently limited because they cannot anticipate the existence or development of risks that are currently unknown and unanticipated. For example, economic and market conditions, heightened legislative and regulatory scrutiny of the financial services industry, and increases in the overall complexity of our operations, among other developments, have resulted in the creation of a variety of risks that were previously unknown and unanticipated, highlighting the intrinsic limitations of our risk monitoring and mitigation techniques. As a result, the further development of previously unknown or unanticipated risks may result in our incurring losses in the future that could adversely impact our financial condition and

results of operations. Furthermore, an ineffective ERM framework, as well as other risk factors, could result in a material increase in our FDIC insurance premiums.

# The adoption of flexible work from home arrangements poses a number of operational risks that could adversely affect our business, financial condition and results of operations.

As a result of the COVID-19 pandemic, in March 2020, we transitioned to a remote working environment, with a peak of 30% of employees working remotely. While we have since brought employees back to the office, we have adopted more flexible work arrangements that permit some employees to work from home full or part time. Having employees conduct their daily work in our offices helps to ensure a level of productivity and operational security that may not be achieved when working remotely for an extended period. Remote work arrangements could strain our technology resources and introduce operational risks, including heightened cybersecurity risk, as remote working environments can be less secure. Over time, remote work arrangements may decrease the ability to maintain our culture, which is integral to our success. Additionally, a remote working environment may impede our ability to undertake new business projects and foster a creative environment. As remote work arrangements become more flexible and commonplace, our ability to compete for qualified employees could be challenged. The prevalence of remote work arrangements will expand competition among employers and may put us at a disadvantage if it is unable or unwilling to offer the same level of flexibility. Failure to attract and retain the desired workforce could have a negative effect on our business, financial condition and results of operations.

# **Risks Related to the Company's Financial Statements**

# Changes in accounting standards or interpretation of new or existing standards may affect how the Company report its financial condition and results of operations.

From time to time the Financial Accounting Standards Board and the SEC change accounting regulations and reporting standards that govern the preparation of the Company's financial statements. In addition, the FASB, SEC, bank regulators and outside independent auditors may revise their previous interpretations regarding existing accounting regulations and the application of these accounting standards. These changes can be difficult to predict and can materially impact how to record and report the Company's financial condition and results of operations. In some cases, there could be a requirement to apply a new or revised accounting standard retroactively, resulting in the restatement of prior period financial statements.

# The implementation of the Current Expected Credit Loss accounting standard could require us to increase our allowance for loan losses and may have a material adverse effect on financial condition and results of operations.

FASB has adopted an accounting standard that will be effective for the Company's first fiscal year after December 15, 2022 unless the Company chooses early adoption which the Company elected to do in January 2022. This standard, referred to as Current Expected Credit Loss, or CECL, requires earlier recognition of expected credit losses on loans and certain other instruments, compared to the incurred loss model. CECL requires advanced modeling techniques, heavy reliance on assumptions, and dependence on historical data that may not accurately forecast losses. The adoption of CECL can result in greater volatility in the level of the allowance for credit losses, depending on various factors and assumptions applied in the model, such as the forecasted economic conditions in the foreseeable future and loan payment behaviors. Any increase in the allowance for credit losses, or expenses incurred to determine the appropriate level of the allowance for credit losses, can have an adverse effect on the Company's financial condition and results of operations.

# We may be adversely affected by changes in U.S. tax laws and regulations.

Changes in tax laws contained in the Tax Cuts and Jobs Act, which was enacted in December 2017, include a number of provisions that could continue to have an impact on the banking industry, borrowers and the market for single family residential and multi-family residential real estate. Changes resultant of this legislation included: lower limits on the deductibility of mortgage interest on single family residential mortgages; the elimination of interest deductions for home equity loans; a limitation on deductibility of business interest expense; and a limitation on the deductibility of property taxes and state and local income taxes. Such changes in the tax laws may have an adverse effect on the market for, and valuation of, single family residential properties and multifamily residential properties, and on the demand for such loans in the future. In addition, these changes may have a disproportionate effect on taxpayers in states with high residential home prices and high state and local taxes. If home ownership or multifamily residential property ownership becomes less attractive, demand for mortgage loans would decrease. The value of the properties securing loans in our portfolio may be adversely impacted as a result of the changing economics of home ownership and multifamily residential ownership, which could require an increase in our provision for loan losses. Additionally, certain borrowers could become less able to service their debts as a result of higher tax obligations. These changes could have a material adverse effect on our business, financial condition and results of operations.

Additionally, local, state or federal tax authorities may interpret laws and regulations differently from our and challenge tax positions that we have taken on its tax returns. This may result in differences in the treatment of revenues, deductions, credits and/or differences in the timing of these items. The differences in treatment may result in payment of additional taxes, interest, penalties or litigation costs that could have a material adverse effect on our operating results.

# Impairment in the carrying value of goodwill and other intangible assets could negatively impact our financial condition and results of operations.

At December 31, 2021, goodwill and other intangible assets totaled \$11.9 million. Goodwill represents the excess purchase price paid over the fair value of the net assets acquired in a business combination. The estimated fair values of the acquired assets and assumed liabilities may be subject to refinement as additional information relative to closing date fair values becomes available and may result in adjustments to goodwill within the first 12 months following the closing date of the acquisition. Goodwill is reviewed for impairment at least annually or more frequently if events or changes in circumstances indicate that the carrying value may not be recoverable. A significant decline in expected future cash flows, a material change in interest rates, a significant adverse change in the business climate, slower growth rates or a significant or sustained decline in the price of our common stock may necessitate taking charges in the future related to the impairment of goodwill and other intangible assets. The amount of any impairment charge could be significant and could have a material adverse impact on our financial condition and results of operations.

# Our accounting estimates, and risk management processes rely on analytical and forecasting models.

The processes that we use to estimate its allowance for loan losses and to measure the fair value of financial instruments, as well as the processes used to estimate the effects of changing interest rates and other market measures on its financial condition and results of operations, depend upon the use of analytical and forecasting models. These models reflect assumptions that may not be accurate, particularly in times of market stress or other unforeseen circumstances. Even if these assumptions are adequate, the models may prove to be inadequate or inaccurate because of other flaws in their design or their implementation. If the models that we use for interest rate risk and asset-liability management are inadequate, we may incur increased or unexpected losses upon changes in market interest rates or other market measures. If the models that we use for determining its allowance for loan losses are inadequate, the allowance may not be sufficient to support future charge-offs. If the models that we use to measure the fair value of financial instruments are inadequate, the fair value of such financial instruments may fluctuate unexpectedly or may not accurately reflect what we could realize upon sale or settlement of such financial instruments. Any such failure in our analytical or forecasting models could have a material adverse effect on its business, financial condition and results of operations.

#### **Regulatory Risks**

#### We operate in a highly regulated environment and we may be adversely affected by changes in laws and regulations.

We are subject to extensive regulation, supervision and examination as noted in the "Supervision and Regulation" section of this report. The regulation and supervision by the Maryland Commissioner, the Federal Reserve and the FDIC are not intended to protect the interests of investors in our common stock. Regulatory authorities have extensive discretion in their supervisory and enforcement activities, including changes in the ownership or control of banks and bank holding companies, maintenance of adequate capital and sound financial condition, permissible types, amounts and terms of loans and investments, permissible nonbanking activities, the level of reserves against deposits and restrictions on dividend payments. These and other restrictions limit the manner in which we may conduct business and obtain financing. The laws, rules, regulations, and supervisory guidance and policies applicable to us and the Bank are subject to regular modification and change. Such changes may, among other things, increase the cost of doing business, limit the types of financial services and products we may offer, or affect the competitive balance between banks and other financial institutions. Failure to comply with laws, regulations, or policies could result in sanctions by regulatory agencies, civil money penalties, and/or reputational damage, which could have a material adverse effect on our business, financial condition, or results of operations. The burdens imposed by federal and state regulations put banks at a competitive disadvantage companies, and leasing companies.

# We are subject to periodic examination and scrutiny by a number of banking agencies and, depending upon the findings and determinations of these agencies, we may be required to make adjustments to our business that could adversely affect us.

Federal and state banking agencies periodically conduct examinations of our business, including compliance with applicable laws and regulations. If, as a result of an examination, a federal banking agency were to determine that the financial condition, capital resources, asset quality, asset concentration, earnings prospects, management, liquidity, sensitivity to market risk or other aspects of any of our operations has become unsatisfactory, or that we or our management is in violation of any law or

regulation, it could take a number of different remedial actions as it deems appropriate. These actions include the power to enjoin "unsafe or unsound" practices, to require affirmative actions to correct any conditions resulting from any violation or practice, to issue an administrative order that can be judicially enforced, to direct an increase in our capital, to restrict our growth, to change the asset composition of our portfolio or balance sheet, to assess civil monetary penalties against our officers or directors, to remove officers and directors and, if it is concluded that such conditions cannot be corrected or there is an imminent risk of loss to depositors, to terminate our deposit insurance. If we become subject to such regulatory actions, our business, results of operations and reputation may be negatively impacted.

#### Our ability to pay dividends is limited by law.

Our ability to pay dividends is governed by the policies and regulations of the Federal Reserve Board, which prohibits the payment of dividends under certain circumstances dependent on our financial condition and capital adequacy. Our ability to pay dividends is also dependent on the receipt of dividends from the Bank. Federal regulations impose limitations on the payment of dividends and other capital distributions by the Bank. The Bank's ability to pay dividends is governed by the Maryland Financial Institutions Code and the regulations of the FDIC. Under the Maryland Financial Institutions Code, a Maryland bank (1) may only pay dividends from undivided profits or, with prior regulatory approval, its surplus in excess of 100% of required capital stock and, (2) may not declare dividends on its common stock until its surplus funds equals the amount of required capital stock, or if the surplus fund does not equal the amount of capital stock, in an amount in excess of 90% of net earnings. Without the approval of the FDIC, Bank may not declare or pay a dividend if the total of all dividends declared during the year exceeds its net income during the current calendar year and retained net income for the prior two years.

# Monetary policies and regulations of the Federal Reserve could adversely affect our business, financial condition and results of operations.

In addition to being affected by general economic conditions, our earnings and growth are affected by the policies of the Federal Reserve. In recent years, various significant economic and monetary stimulus measures were implemented by the U.S. Congress and the Federal Reserve pursued a highly accommodative monetary policy aimed at keeping interest rates at historically low levels. U.S. economic activity has significantly improved, but there can be no assurance that this progress will continue or will not reverse.

An important function of the Federal Reserve is to regulate the money supply and credit conditions. Among the instruments used by the Federal Reserve to implement these objectives are open market operations in U.S. government securities, adjustments of the discount rate and changes in reserve requirements against bank deposits. These instruments are used in varying combinations to influence overall economic growth and the distribution of credit, bank loans, investments and deposits. Their use also affects interest rates charged on loans or paid on deposits. The monetary policies and regulations of the Federal Reserve have had a significant effect on the operating results of commercial banks in the past and are expected to continue to do so in the future. The effects of such policies upon our business, financial condition and results of operations cannot be predicted.

#### We face a risk of noncompliance and enforcement action with the Bank Secrecy Act and other anti-money laundering statutes and regulations.

The federal Bank Secrecy Act, the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (the "PATRIOT Act") and other laws and regulations require financial institutions, among other duties, to institute and maintain effective anti-money laundering programs and file suspicious activity and currency transaction reports as appropriate. The federal Financial Crimes Enforcement Network, established by the U.S. Treasury Department to administer the Bank Secrecy Act, is authorized to impose significant civil money penalties for violations of those requirements and has recently engaged in coordinated enforcement efforts with the individual federal banking regulators, as well as the U.S. Department of Justice, Drug Enforcement Administration and Internal Revenue Service. Federal and state bank regulators also have begun to focus on compliance with Bank Secrecy Act and anti-money laundering regulations. If our policies, procedures and systems are deemed deficient or the policies, procedures and systems of the financial institutions that we may acquire in the future are deficient, we would be subject to liability, including fines and regulatory actions such as restrictions on our ability to pay dividends and the necessity to obtain regulatory approvals to proceed with certain aspects of our business plan, including our acquisition plans, which would negatively impact our business, financial condition and results of operations. Failure to maintain and implement adequate programs to combat money laundering and terrorist financing could also have serious reputational consequences for us.

We are subject to numerous laws designed to protect consumers, including the Community Reinvestment Act ("CRA") and fair lending laws, and failure to comply with these laws could lead to a wide variety of sanctions.

The CRA requires the Federal Reserve to assess the Bank's performance in meeting the credit needs of the communities it serves, including low and moderate-income neighborhoods. If the Federal Reserve determines that the Bank needs to improve its performance or is in substantial non-compliance with CRA requirements, various adverse regulatory consequences may ensue. In addition, the Equal Credit Opportunity Act, the Fair Housing Act and other fair lending laws and regulations impose nondiscriminatory lending requirements on financial institutions. The CFPB, the U.S. Department of Justice and other federal agencies are responsible for enforcing these laws and regulations. The CFPB authorized to prescribe rules applicable to any covered person or service provider, identifying and prohibiting acts or practices that are "unfair, deceptive, or abusive" in connection with any transaction with a consumer for a consumer financial products or services, or the offering of a consumer financial product or service. The ongoing broad rule making powers of the CFPB have potential to significantly impact the operations of financial institutions offering consumer financial products or services.

A successful regulatory challenge to an institution's performance under the CRA, fair lending laws or regulations, or consumer lending laws and regulations could result in a wide variety of sanctions, including damages and civil money penalties, injunctive relief, restrictions on mergers and acquisitions expansion activities, and restrictions on entering new business lines. Private parties may also have the ability to challenge an institution's performance under fair lending laws in private class action litigation. Such actions could have a material adverse effect on our business, financial condition and results of operations.

# **Market Risks**

# The market price and liquidity of our common stock could be adversely affected if the economy were to weaken or the capital markets were to experience volatility.

The market price of our common stock could be subject to significant fluctuations due to changes in sentiment in the market regarding our operations or business prospects. Among other factors, these risks may be affected by:

- Operating results that vary from the expectations of our management or of securities analysts and investors;
- Developments in our business or in the financial services sector generally;
- Regulatory or legislative changes affecting our industry generally or our business and operations;
- Operating and securities price performance of companies that investors consider to be comparable to us;
- Changes in estimates or recommendations by securities analysts or rating agencies;
- · Announcements of strategic developments, acquisitions, dispositions, financings, and other material events by us or our competitors;
- Changes or volatility in global financial markets and economies, general market conditions, interest or foreign exchange rates, stock, commodity, credit, or asset valuations; and
- Significant fluctuations in the capital markets.

Economic or market turmoil could occur in the near or long term, which could negatively affect our business, our financial condition, and our results of operations, as well as volatility in the price and trading volume of our common stock.

# We may issue additional common stock or other securities in the future which could dilute the ownership interest of existing shareholders or impact shareholder returns.

In order to maintain our capital at desired or regulatory-required levels, or to fund future growth including through acquisitions of other financial institutions, our board of directors may decide from time to time to issue additional shares of common or preferred stock, or securities convertible into, exchangeable for or representing rights to acquire shares of our common or preferred stock. The sale of these shares may significantly dilute your ownership interest as a shareholder. New investors in the future may also have rights, preferences and privileges senior to our current shareholders which may adversely impact our current shareholders. In addition, the issuance of certain debt that qualifies as regulatory capital could increase interest expense and impact profitability.

# **Strategic Risks**

Our financial condition and results of operations could be negatively affected if we fail to timely and effectively execute or manage our strategic plan, particularly if we grow through acquisitions of other financial institutions.

Among other things, our strategic plan currently calls for reducing the amount of our non-performing assets, growing assets through commercial lending and generating transaction deposit accounts to reduce our funding costs and improve our net interest margin. Our ability to increase profitability in accordance with this plan will depend on a variety of factors including the identification of desirable business opportunities, competitive responses from financial institutions in our market area and our ability to manage liquidity and funding sources. While we believe we have the management resources and internal systems in place to successfully manage our strategic plan, opportunities may not be available and that the strategic plan may not be successful or effectively managed.

# Combining acquired businesses may be more difficult, costly or time consuming than expected and the anticipated benefits and cost savings of acquisitions may not be realized.

In implementing our strategic plan, we may expand into additional communities or attempt to strengthen our position in our current markets through opportunistic acquisitions of whole banks or branch locations. The success of any mergers and acquisitions we undertake, including anticipated benefits and cost savings, will depend, in part, on our ability to successfully combine and integrate the acquired business in a manner that permits growth opportunities and does not materially disrupt existing customer relations nor result in decreased revenues due to loss of customers. It is possible that the integration process could result in the loss of key employees, the disruption of either company's ongoing businesses or inconsistencies in standards, controls, procedures and policies that adversely affect the combined company's ability to maintain relationships with clients, customers, depositors, employees and other constituents or to achieve the anticipated benefits and cost savings of the transaction. The loss of key employees could adversely affect our to successfully conduct our business, which could have an adverse effect on our financial results and the value of our common stock. If we experience difficulties with the integration process, the anticipated benefits of a transaction may not be realized fully or at all, or may take longer to realize than expected. As with any merger of financial institutions, there also may be business disruptions that cause us to lose customers or cause customers to remove their accounts and move their business to competing financial institutions. Integration efforts will also divert management attention and resources. These integration matters could have an adverse effect on us during this transition period and for an undetermined period after completion of a transaction. It is possible that the potential cost savings could turn out to be more difficult to achieve than anticipated. The cost savings estimates also depend on the ability to combine the businesses in a manner that per

# Provisions of our articles of incorporation, bylaws and Maryland law, as well as state and federal banking regulations, could delay or prevent a takeover of us by a third party.

Provisions in our articles of incorporation and bylaws and Maryland corporate law could delay, defer or prevent a third party from acquiring us, despite the possible benefit to our shareholders, or otherwise adversely affect the price of our common stock. These provisions include: super majority voting requirements for certain business combinations; the election of directors to staggered terms of three years; and advance notice requirements for nominations for election to our board of directors and for proposing matters that shareholders may act on at shareholder meetings. In addition, we are subject to Maryland laws, including one that prohibits us from engaging in a business combination with any interested shareholder for a period of five years from the date the person became an interested shareholder unless certain conditions are met. These provisions may discourage potential takeover attempts, discourage bids for our common stock at a premium over market price or adversely affect the market price of, and the voting and other rights of the holders of, our common stock. These provisions could also discourage proxy contests and make it more difficult for shareholders to elect directors other than the candidates nominated by our Board.

#### **General Risk Factors**

# Strong competition within our market area could hurt our profits and slow growth.

Our profitability depends upon our continued ability to compete successfully in our market area. We face intense competition both in making loans and attracting deposits. Our competition for loans and deposits includes banks, savings institutions, mortgage banking companies, credit unions and non-banking financial institutions. We compete with regional and national financial institutions that have a substantial presence in our market area, many of which have greater liquidity, higher lending limits, greater access to capital, more established market recognition and more resources than we do. Furthermore, tax-exempt credit unions operate in our market area and aggressively price their products and services to a large portion of the market. This competition may make it more difficult for us to originate new loans and may force us to offer higher deposit rates than we currently offer. Price competition for loans and deposits might result in lower interest rates earned on our loans and higher interest rates paid on our deposits, which would reduce net interest income.

# We are a community bank and our ability to maintain our reputation is critical to the success of our business and the failure to do so may materially adversely affect our performance.

As a community bank, our reputation is one of the most valuable components of our business. As such, we strive to conduct our business in a manner that enhances our reputation. This is done, in part, by recruiting, hiring and retaining employees who share our core values of being an integral part of the communities we serve, delivering superior service to our customers and caring about our customers and associates. If our reputation is negatively affected, by the actions of our employees or otherwise, our business and, therefore, our operating results may be adversely affected.

Changes in U.S. or regional economic conditions could have an adverse effect on the Company's business, financial condition and results of operations.

Our business activities and earnings are affected by general business conditions in the United States and in our local market area. These conditions include short-term and long-term interest rates, inflation, unemployment levels, consumer confidence and spending, fluctuations in both debt and equity capital markets, and the strength of the economy in the United States generally and, in particular, our market area. Unfavorable or uncertain economic and market conditions can be caused by declines in economic growth, business activity or investor or business confidence; limitations on the availability or increases in the cost of credit and capital; increases in inflation or interest rates; high unemployment; pandemics; natural disasters; or a combination of these or other factors. Economic pressure on consumers and uncertainty regarding continuing economic improvement may result in changes in consumer and business spending, borrowing and savings habits. Elevated levels of unemployment, declines in the values of real estate, extended federal government shutdowns, or other events that affect household and/or corporate incomes could impair the ability of our borrowers to repay their loans in accordance with their terms and reduce demand for banking products and services.

Increasing scrutiny and evolving expectations from customers, regulators, investors, and other stakeholders with respect to our environmental, social and governance practices may impose additional costs on us or expose us to new or additional risks.

Companies are facing increasing scrutiny from customers, regulators, investors, and other stakeholders related to their environmental, social and governance ("ESG") practices and disclosure. Investor advocacy groups, investment funds and influential investors are also increasingly focused on these practices, especially as they relate to the environment, health and safety, diversity, labor conditions and human rights. Increased ESG related compliance costs could result in increases to our overall operational costs. Failure to adapt to or comply with regulatory requirements or investor or stakeholder expectations and standards could negatively impact our reputation, ability to do business with certain partners, and our stock price. New government regulations could also result in new or more stringent forms of ESG oversight and expanding mandatory and voluntary reporting, diligence, and disclosure. Concerns over the long-term impacts of climate change have led and will continue to lead to governmental efforts around the world to mitigate those impacts. Investors, consumers and businesses also may change their behavior on their own as a result of these concerns. The Company and its customers will need to respond to new laws and regulations as well as investor, consumer and business preferences resulting from climate change concerns. The Company and its customers may face cost increases, asset value reductions, operating process changes, among other impacts. The impact on the Company's customers will likely vary depending on their specific attributes, including reliance on or role in carbon intensive activities. In addition, the Company could face reductions in creditworthiness on the part of some customers or in the value of assets securing loans. Investors could determine not to invest in the Company's stock due to various climate change related considerations. The Company's efforts to take these risks into account in making lending and other decisions may not be effective in protecting the Company from the impact

#### **Item 1B. Unresolved Staff Comments**

Not applicable.

# **Item 2. Properties**

Our headquarters are located in Waldorf, MD. As of December 31, 2021, the Bank operates 11 full services branches. See Note 5, "Premises and Equipment" in the Notes to the Consolidated Financial Statements for additional information.

The net book value of premises, which included land, building and improvements, totaled \$19.8 million and \$18.8 million, respectively, at December 31, 2021 and 2020.

Branch Location	Address	Description	Owned or Leased
Bryans Road	8010 Matthews Road Bryans Road, MD 20616	Full service branch with drive- thru	Owned
Charlotte Hall	30165 Three Notch Rd Charlotte Hall, MD 20622	Full service branch with drive- thru	Owned
Dunkirk	10321 Southern Maryland Blvd Dunkirk, MD 20754	Full service branch with drive- thru	Leased
Fredericksburg	10 Chatham Heights Road, Suite 104 Fredericksburg, VA 22405	Loan office and operations center	Leased
Fredericksburg - Downtown	425 William Street Fredericksburg, VA 22401	Full service branch with drive- thru	Owned
La Plata	101 Drury Dr La Plata, MD 20646	Full service branch with drive- thru	Owned
La Plata - Downtown	202 Centennial St La Plata, MD 20646	Full service branch with drive- thru and loan office	Owned
Leonardtown	25395 Point Lookout Rd Leonardtown, MD 20650	Full service branch with drive- thru and loan office	Owned
Lexington Park	22730 Three Notch Rd California, MD 20619	Full service branch with drive- thru	Owned
Lusby	11725 Rousby Hall Road Lusby, MD 20657	Full service branch with drive- thru	Land Leased Building Owned
Prince Frederick	200 Market Square Dr Prince Frederick, MD 20678	Full service branch with drive- thru	Land Leased Building Owned
Prince Frederick	995 N Prince Frederick Blvd, Suite 105 Prince Frederick, MD 20678	Loan office	Leased
Waldorf (Main Office)	3035 Leonardtown Rd Waldorf, MD 20601	Full service branch with drive- thru and operations center	Owned

# **Item 3. Legal Proceedings**

Neither the Company, the Bank, nor any subsidiary is engaged in any legal proceedings of a material nature at the present time. From time to time, the Bank is a party to legal proceedings in the ordinary course of business.

# **Item 4. Mine Safety Disclosures**

Not applicable.

# **PART II**

# Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

#### **Market Information**

The common stock of the Company is traded on the NASDAQ Stock Exchange (Symbol: TCFC).

#### Holders

The number of stockholders of record of the Company at February 28, 2022 was 744.

#### Dividends

During 2021, the Company declared and paid one quarterly dividend of \$0.125 per share and three quarters of dividends at \$0.150 per share. The Board of Directors considers on a quarterly basis the feasibility of paying a cash dividend to its stockholders. Under the Company's general practice, dividends, if declared during the quarter, are paid prior to the end of the subsequent quarter. On November 30, 2021, the Company's Board of Directors approved a dividend of \$0.175 per share, payable during the first quarter of 2022 to shareholders of record as of January 10, 2022.

The Company's ability to pay dividends is governed by the policies and regulations of the Federal Reserve Board (the "FRB"), which prohibits the payment of dividends under certain circumstances dependent on the Company's financial condition and capital adequacy. The Company's ability to pay dividends is also dependent on the receipt of dividends from the Bank. For further discussion of limitations on the Company paying dividends see the discussion above under "Regulation of the Company".

Federal regulations impose limitations on the payment of dividends and other capital distributions by the Bank. The Bank's ability to pay dividends is governed by the Maryland Financial Institutions Code and the regulations of the Federal Deposit Insurance Corporation ("FDIC"). For further discussion of limitations on the Bank paying dividends see the discussion above under "Regulation of the Bank".

# **Stock Performance Graph**

The following graph and table show the cumulative total return on the common stock of the Company over the last five years, compared with the cumulative total return of a broad stock market index (the NASDAQ Capital Market Composite), and a narrower index of the NASDAQ Bank Index. Cumulative total return on the stock or the index equals the total increase in value since December 31, 2016 assuming reinvestment of all dividends paid into the stock or the index.

The graph and table were prepared assuming that \$100 was invested on December 31, 2016, in the common stock and the securities included in the indexes.



Source: Bloomberg	Year Ended					
Index	12/31/2016	12/31/2017	12/31/2018	12/31/2019	12/31/2020	12/31/2021
The Community Financial Corporation	100.00	133.64	103.17	127.53	96.95	146.42
NASDAQ Bank Index	100.00	105.46	88.40	109.95	101.70	145.34
NASDAQ Capital Market Composite	100.00	116.85	98.94	117.67	176.77	160.72

# **Recent Sales of Unregistered Securities**

Not applicable.

# **Equity Compensation Plans**

The following table presents the number of shares available for issuance under the Company's equity compensation plans at December 31, 2021.

Plan category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in the first column)	
Equity compensation plans approved by security holders	n/a	n/a	n/a	
Equity compensation plans not approved by security holders	n/a	n/a	n/a	
Total	n/a	n/a	n/a	

#### **Purchases of Equity Securities by the Issuer**

On October 20, 2020, 184,863 shares were available to be repurchased under the 2015 repurchase plan, and, on that date, the Board of Directors approved an expansion to the 2015 repurchase plan (the "2020 repurchase plan") that allows the Company to repurchase up to 300,000 of the Company's outstanding shares of common stock using up to \$7.0 million of the proceeds the Company raised in its \$20.0 million subordinated debt offering completed in October 2020. The Company may repurchase the 99,450 shares remaining under the October 2020 stock repurchase plan using up to \$4.0 million in the aggregate and up to \$1.5 million in the aggregate on a quarterly basis. During 2021, the Company repurchased 199,324 shares at an average price of \$35.35 per share. The 2020 repurchase plan will continue until it is completed or terminated by the Company's Board of Directors. As of December 31, 2021, 90,713 shares were available to be repurchased under the 2020 repurchase plan. The following schedule shows the repurchases during the three months ended December 31, 2021.

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
October 1-31, 2021	_	\$ _	_	99,450
November 1-30, 2021	_	_	_	99,450
December 1-31, 2021	8,737	38.34	8,737	90,713
Total	8,737	\$ 38.34	8,737	90,713

# Item 6. Reserved

# Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

# **Critical Accounting Policies**

Critical accounting policies are defined as those that involve significant judgments and uncertainties and could potentially result in materially different results under different assumptions and conditions. The Company considers its determination of the allowance for loan losses, goodwill impairment, and the valuation of deferred tax assets to be critical accounting policies.

The Company's Consolidated Financial Statements are prepared in accordance with accounting principles generally accepted in the United States of America and the general practices of the United States banking industry. Application of these principles requires management to make estimates, assumptions and judgments that affect the amounts reported in the financial statements and accompanying notes. These estimates, assumptions and judgments are based on information available as of the date of the financial statements. Accordingly, as this information changes, the financial statements could reflect different estimates, assumptions and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions and judgments and, as such, have a greater possibility of producing results that could be materially different than originally reported.

Estimates, assumptions and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment write-down or valuation reserve to be established or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third-party sources, when available. When these sources are not available, management makes estimates based upon what it considers to be the best available information.

# Allowance for Loan Losses

The allowance for loan losses is an estimate of the losses that exist in the loan portfolio. The allowance is based on two principles of accounting: (1) FASB ASC Topic 450 "Contingencies," which requires that losses be accrued when they are probable of occurring and are estimable and (2) FASB ASC 310 "Receivables," which requires that losses be accrued when it is probable that the Company will not collect all principal and interest payments according to the contractual terms of the loan. The loss, if any, is determined by the difference between the loan balance and the value of collateral, the present value of expected future cash flows or values observable in the secondary markets.

The allowance for loan losses is an estimate based upon management's evaluation of the loan portfolio. The allowance includes a specific and a general component. The specific component consists of management's evaluation of impaired loans. Impairment is measured on a loan-by-loan basis using one of three acceptable methods: the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price, or the fair value of the collateral, if the loan is collateral dependent. Management assesses the ability of the borrower to repay the loan based upon all information available. Loans are examined to determine a specific allowance based upon the borrower's payment history, economic conditions specific to the loan or borrower and other factors that would impact the borrower's ability to repay the loan on its contractual basis. Depending on the assessment of the borrower's ability to pay and the type, condition and value of collateral, management will establish an allowance amount specific to the loan.

Management uses a risk scale to assign grades to commercial relationships, which include commercial real estate, residential rentals, construction and land development, commercial loans and commercial equipment loans. All commercial loan relationships are graded at inceptions and at a minimum annually. Prior to and at December 31, 2020, only commercial loan relationships with an aggregate exposure to the Bank of \$1,000,000 or greater were risk rated. Residential first mortgages, home equity and second mortgages and consumer loans are monitored on an ongoing basis based on borrower payment history. Consumer loans and residential real estate loans are classified as unrated unless they are part of a larger commercial relationship that requires grading or are troubled debt restructures or nonperforming loans with an Other Assets Especially Mentioned or higher risk rating due to a delinquent payment history.

The Company's commercial loan portfolio is periodically reviewed by regulators and independent consultants engaged by management.

In establishing the general component of the allowance, management analyzes non-impaired loans in the portfolio including changes in the amount and type of loans. This analysis includes trends by portfolio segment in charge-offs, delinquency, classified loans, loan concentrations and the rate of portfolio segment growth. Qualitative factors also include an assessment of the current regulatory environment, the quality of credit administration and loan portfolio management and national and local economic trends. Based upon this analysis a loss factor is applied to each loan category and the Bank adjusts the loan loss allowance by increasing or decreasing the provision for loan losses.

Management has significant discretion in making the judgments inherent in the determination of the allowance for loan losses, including the valuation of collateral, assessing a borrower's prospects of repayment and in establishing loss factors on the general component of the allowance. Changes in loss factors have a direct impact on the amount of the provision and on net income. Errors in management's assessment of the global factors and their impact on the portfolio could result in the allowance not being adequate to cover losses in the portfolio and may result in additional provisions.

For additional information regarding the allowance for loan losses, refer to Notes 1 and 3 of the Consolidated Financial Statements and the discussion in this MD&A.

# Goodwill

Goodwill represents the excess of the cost of businesses acquired over the fair value of the net assets acquired. Goodwill is assigned to reporting units and tested for impairment at least annually in the fourth quarter or on an interim basis if an event occurs or circumstances changed that would more likely than not reduce the fair value of the reporting unit below its carrying value. The Bank is the only reporting unit of the Company with intangible assets.

In the third quarter of 2020, management determined that the COVID-19 pandemic and its impact on the banking industry was deemed a triggering event that required an interim impairment test for goodwill. Management engaged an independent consultant to assist management with a quantitative goodwill impairment analysis as of September 15, 2020 ("the measurement date"). The impairment analysis used both market and income approaches. The market approach used transaction and control premium analyses and compared resulting valuations both individually and to a selected peer group. The income approach analyzed discounted cash flows. The results of the methods were weighted to determine an overall value. The calculation of the goodwill impairment involves significant estimates and subjective assumptions which require a high degree of management judgment. Significant estimates and assumptions included, but were not limited to, projected profitability ratios, discount rates, cash flows projections, selection and evaluation of control premiums in appropriate market transactions and selection of peers.

Management concluded that goodwill was not impaired as of the measurement date. Management performed an annual analysis during the fourth quarter of 2020, as there were no changes in the Company's financial statements or operations that would indicate that it was more likely than not that goodwill was impaired subsequent to the measurement date, management concluded that goodwill was not impaired as of December 31, 2020.

During the year ended December 31, 2021, the banking industry and the Company's stock price rebounded from the prior year's impact of the COVID-19 pandemic. As there were no triggering events in 2021, no interim goodwill impairment tests were required and management performed an annual analysis during the fourth quarter of 2021. As of December 31, 2021, management concluded that goodwill was not impaired as there were no market or financial conditions that would indicate that it was more likely than not that goodwill was impaired.

It is possible that the Company's goodwill could become impaired in future periods due to a sustained decline in the Company's stock price or other financial or qualitative measures. In the event that the Company concludes that all or a portion of its goodwill is impaired, a non-cash charge for the amount of such impairment would be recorded to earnings in that quarter. Such a charge would have no impact on tangible capital or regulatory capital.

For additional information regarding goodwill, refer to Notes 1 and 4 of the Consolidated Financial Statements.

# **Deferred Tax Assets**

The Company accounts for income taxes in accordance with FASB ASC 740, "Income Taxes," which requires that deferred tax assets and liabilities be recognized using enacted tax rates for the effect of temporary differences between the book and tax bases of recorded assets and liabilities. FASB ASC 740 requires that deferred tax assets be reduced by a valuation allowance if it is more likely than not that some portion or the entire deferred tax asset will not be realized.

Management periodically evaluates the ability of the Company to realize the value of its deferred tax assets. If management were to determine that it would not be more likely than not that the Company would realize the full amount of the deferred tax assets, it would establish a valuation allowance to reduce the carrying value of the deferred tax asset to the amount it believes would be realized. The factors used to assess the likelihood of realization are the Company's forecast of future taxable income and available tax-planning strategies that could be implemented to realize the net deferred tax assets.

Failure to achieve forecasted taxable income might affect the ultimate realization of the net deferred tax assets. Factors that may affect the Company's ability to achieve sufficient forecasted taxable income include, but are not limited to, the following: increased competition, a decline in net interest margin, a loss of market share, decreased demand for financial services and national and regional economic conditions.

The Company's provision for income taxes and the determination of the resulting deferred tax assets and liabilities involves a significant amount of management judgment and are based on the best information available at the time. The Company operates within federal and state taxing jurisdictions and is subject to audit in these jurisdictions.

For additional information regarding income taxes and deferred tax assets, refer to Notes 1 and 14 of the Consolidated Financial Statements.

### **Use of Non-GAAP Financial Measures**

Statements included in management's discussion and analysis include non-GAAP financial measures and should be read along with the accompanying tables, which provide a reconciliation of non-GAAP financial measures to GAAP financial measures. The Company's management uses these non-GAAP financial measures and believes that non-GAAP financial measures provide additional useful information that allows readers to evaluate the ongoing performance of the Company. Non-GAAP financial measures should not be considered as an alternative to any measure of performance or financial condition as promulgated under GAAP, and investors should consider the Company's performance and financial condition as reported under GAAP and all other relevant information when assessing the performance or financial condition of the Company. Non-GAAP financial measures have limitations as analytical tools, and investors should not consider them in isolation or as a substitute for analysis of the results or financial condition as reported under GAAP. See Non-GAAP reconciliation schedules that immediately follow:

## RECONCILIATION OF NON-GAAP MEASURES

Reconciliation of US GAAP total assets, common equity, common equity to assets and book value to Non-GAAP tangible assets, tangible common equity, tangible common equity to tangible assets and tangible book value.

The Company's management discussion and analysis contains financial information determined by methods other than in accordance with generally accepted accounting principles, or GAAP. This financial information includes certain performance measures, which exclude intangible assets. These non-GAAP measures are included because the Company believes they may provide useful supplemental information for evaluating the underlying performance trends of the Company.

	For the Year Ended						
(dollars in thousands, except per share amounts)	Dece	mber 31, 2021		December 31, 2020			
Total assets	\$	2,327,306	\$	2,026,439			
Less: intangible assets							
Goodwill		10,835		10,835			
Core deposit intangible		1,032		1,527			
Total intangible assets		11,867		12,362			
Tangible assets	\$	2,315,439	\$	2,014,077			
Total common equity	\$	208,133	\$	198,013			
Less: intangible assets		11,867		12,362			
Tangible common equity	\$	196,266	\$	185,651			
Common shares outstanding at end of period		5,718,528		5,903,613			
GAAP common equity to assets		8.94 %	)	9.77 %			
Non-GAAP tangible common equity to tangible assets		8.48 %	)	9.22 %			
GAAP common book value per share	\$	36.40	\$	33.54			
Non-GAAP tangible common book value per share	\$	34.32	\$	31.45			

## RECONCILIATION OF GAAP AND NON-GAAP MEASURES

## Return on Average Common Equity ("ROACE")

The ROACE is a financial ratio that measures the profitability of a company in relation to the average shareholders' equity. This financial metric is expressed in the form of a percentage which is equal to net income after tax divided by the average shareholders' equity for a specific period of time.

	For the Year Ended								
(dollars in thousands)	December 31, 2021		December 31, 2020						
Net income (as reported)	\$ 25,886	\$	16,136						
ROACE	12.65 %		8.46 %						
Average equity	\$ 204,643	\$	190,720						

## Return on Average Tangible Common Equity ("ROATCE")

ROATCE is computed by dividing net earnings applicable to common shareholders by average tangible common shareholders' equity. Management believes that ROATCE is meaningful because it measures the performance of a business consistently, whether acquired or internally developed. ROATCE is a non-GAAP measure and may not be comparable to similar non-GAAP measures used by other companies.

	For the Year Ended							
(dollars in thousands)	Decemb	December 31, 2021						
Net income (as reported)	\$	25,886	\$	16,136				
Core deposit intangible amortization (net of tax)	<u></u>	370		462				
Net earnings applicable to common shareholders	\$	26,256	\$	16,598				
ROATCE		13.64 %		9.32 %				
Average tangible common equity	\$	192,518	\$	178,048				

### **COMPARISON OF RESULTS OF OPERATIONS**

A comparison of the results of operations for the years ended December 31, 2021, and December 31, 2020 is presented below.

	At or for the Years Ended							
(dollars in thousands, except per share amounts)	Decemb	er 31, 2021	December 31, 2020					
OPERATING DATA	· ·							
Interest and dividend income	\$	70,559 \$	71,073					
Interest expenses		4,125	10,156					
Net interest income ("NII")		66,434	60,917					
Provision for loan losses		586	10,700					
NII after provision for loan losses		65,848	50,217					
Noninterest income		7,906	8,416					
Noninterest expenses		39,152	38,003					
Income before income taxes		34,602	20,630					
Income taxes		8,716	4,494					
Net income		25,886	16,136					
Preferred stock dividends declared		_	_					
Income available to common shares	\$	25,886 \$	16,136					

	At or for the Years Ended					
(dollars in thousands, except per share amounts)	<b>December 31, 2021</b>	December 31, 2020				
KEY OPERATING RATIOS						
Return on average assets ("ROAA")	1.19 %	0.81 %				
Return on average common equity ("ROACE")	12.65	8.46				
Return on Average Tangible Common Equity ("ROATCE")	13.64	9.32				
Average total equity to average total assets	9.44	9.61				
Interest rate spread	3.28	3.22				
Net interest margin	3.34	3.36				
Efficiency ratio (1)	52.67	54.81				
Non-interest expense to average assets	1.81	1.91				
Net operating expense to average assets (2)	1.44	1.49				

<sup>(1)</sup> Efficiency ratio is noninterest expense divided by the sum of net interest income and noninterest income.

## **Summary Financial Results**

In 2021, profitability increased from a lower loan loss provision, interest-earning asset growth, expense control and a stable net interest margin due primarily to improved funding costs and growth in noninterest-bearing and low cost transaction deposits. We continued to help our community and customers navigate economic uncertainty by originating a third round of U.S. Small Business Administration Paycheck Protection Program loans ("SBA PPP"). Although, the COVID-19 pandemic continued to present both economic and operational challenges in 2021, there were no customers with COVID-19 deferrals at December 31, 2021. The Company improved credit quality by resolving multiple non-accrual loans and OREO assets, reducing nonperforming assets to 0.35% of total assets at December 31, 2021 compared to 1.08% at December 31, 2020. Management's focus on credit quality and resolution of long-standing classified assets has reduced classified assets to \$5.2 million, their lowest level since before 2008.

<sup>(2)</sup> Net operating expense is the sum of non-interest expense offset by non-interest income.

During 2021, the Company delivered record earnings. We have solidified our market share and improved our deposit franchise in Southern Maryland, establishing a strong foothold in and around Fredericksburg, Virginia, and added new products and technology initiatives in both markets. Net income for the year ended December 31, 2021 was \$25.9 million or \$4.47 per diluted share compared to net income of \$16.1 million or \$2.74 per diluted share for the year ended December 31, 2020. The Company's ROAA and ROACE were 1.19% and 12.65% for the year ended December 31, 2021 compared to 0.81% and 8.46% for the year ended December 31, 2020. The \$9.8 million increase to net income in 2021 compared to 2020 included decreased loan loss provision of \$10.1 million for the comparable periods and increased noninterest income of \$5.5 million. These additions to net income were partially offset by increased income tax expense of \$4.2 million, decreased noninterest income of \$0.5 million and increased noninterest expense of \$1.1 million for the comparable periods.

Net interest income increased in 2021 primarily due to decreased funding costs and increased interest income from larger loan and investment average balances that outweighed the negative impacts of lower yields earned on loan and investment balances. Because the economic uncertainty of the COVID-19 pandemic continued throughout 2021, loan loss reserves were not released in 2021, but the total reserve balance decreased as management's efforts to resolve classified and impaired loan balances led to a \$1.1 million decrease in specific reserves. The increase in noninterest expense was primarily attributable to the \$1.2 million wire fraud loss reported in the first quarter and increases in compensation and benefits, which were partially offset by decreased OREO expenses. Noninterest income decreased primarily due to smaller gains on the sale of investment securities and reduced interest rate protection referral fee income. The increase in income tax expense was due to a change in the Company's state tax apportionment approach that was implemented in the first quarter of 2020 as well as higher pre-tax income.

The Company's efficiency ratio improved from 54.81% for the year ended December 31, 2020 to 52.67% for the year ended December 31, 2021, as a result of expense control and increased net interest income. Management believes it is important to continue to focus on creating operating leverage. We believe our continued focus on new products and services will increase non-interest income as a percentage of revenues over time. Controlling expense growth and increasing noninterest income will better prepare the Company for changes in interest rates and credit cycles.

Over the last several years, the Bank's technology strategy was instrumental in slowing the growth of expenses, expanding our customer base, and increasing profitability. Our technology goals include: protecting the data integrity of our platforms and customer information; enhancing operating efficiency; permitting management to quickly respond to unforeseen technology opportunities and challenges, and providing an improved experience for our digital customers.

During the second quarter of 2021, the Bank introduced a new residential mortgage program and a retail and commercial credit card program that merge the technology and expertise of two proven FinTech firms with our business development team's capabilities. The Company expects these programs to improve non-interest income and interest income beginning in 2022-2023. The Bank's credit card program balances increased from approximately \$50,000 at June 30, 2021 to just over \$1.6 million at December 31, 2021.

Balance sheet financial highlights for 2021 include:

- The Company's on-balance sheet liquidity improved in 2021. Total assets increased \$300.9 million or 14.8% in 2021 to \$2.33 billion at December 31, 2021. Cash and cash equivalents increased \$62.6 million, or 81.22%, to \$139.7 million or 6.0% of the total assets and investments increased \$251.7 million, or 100.19%, to \$502.8 million or 21.6% of total assets.
- Gross portfolio loans increased 5.0% or \$74.7 million to \$1.58 billion at December 31, 2021. The increase was driven by \$66.3 million and \$56.0 million of growth in our commercial real estate loan portfolio and residential rental loan portfolio, respectively. The increase was partially offset by a \$42.7 million decrease in our residential first mortgage portfolio.
- The Bank's expansion into Virginia has significantly contributed to our growth over the last five years. Fredericksburg, Spotsylvania and surrounding areas provide significant opportunities for continued organic growth supported by our efficient operating model and ability to leverage technology. At December 31, 2021, loans in the greater Fredericksburg, Virginia area accounted for approximately 49% of the Bank's outstanding portfolio loans. In addition, Fredericksburg branch deposits were \$93.2 million with an average cost of deposits of four basis points.

- Non-performing assets improved in 2021 comparing December 31, 2021 to December 31, 2020:
  - Classified assets as a percentage of assets decreased 88 basis points to 0.22%.
  - Non-accrual loans, OREO and TDRs to total assets decreased 73 basis points to 0.35%.
  - The Company had no COVID-19 deferred loans as of December 31, 2021.
- Total deposits increased \$310.6 million or 17.8% to \$2.06 billion at December 31, 2021. In 2021, market disruptions caused by both the COVID-19 pandemic and industry consolidation assisted with organic growth and we believe industry consolidation will provide similar opportunities in 2022. The Company expects to service a wider customer base through the addition of the Bank's second full-service branch in Virginia that is expected to open in the second quarter of 2022. Non-interest-bearing accounts and transaction accounts increased to 21.7% and 84.1% of deposits at December 31, 2021 from 20.7% and 79.7% at December 31, 2020.
- On December 9, 2021, the Company announced its Board of Directors approved the resumption of repurchases allowed under the 2020 Stock Purchase Plan. The Company may repurchase the 99,450 shares remaining under the October 2020 stock repurchase plan using up to \$4.0 million in the aggregate and up to \$1.5 million in the aggregate on a quarterly basis.
- On November 30, 2021, the Company announced a 17% increase of its quarterly per share dividend from \$0.15 to \$0.175 for the fourth quarter dividend that was paid in the first quarter of 2022.

Balance sheet financial highlights for 2020 include:

- The Company redeemed and issued subordinated notes:
  - On February 15, 2020, the Company redeemed \$23.0 million of 6.25% fixed-to-floating rate subordinated notes.
  - On October 14, 2020, the Company issued and sold \$20.0 million 4.75% Fixed to Floating Rate Subordinated Notes due 2030. The
    Company contributed \$10.0 million of the net proceeds to the Bank as Tier 1 Capital and used the remaining net proceeds to repurchase
    shares in 2021 and for general corporate purposes.

### **Net Interest Income**

The primary component of the Company's net income is its net interest income, which is the difference between income earned on assets and interest paid on the deposits and borrowings used to fund them. Net interest income is affected by the difference between the yields earned on the Company's interest-earning assets and the rates paid on interest-bearing liabilities, as well as the relative amounts of such assets and liabilities. Net interest income, divided by average interest-earning assets, represents the Company's net interest margin.

## Average Balances and Yields:

The following tables set forth average balances, average yields and costs, and certain other information for the periods indicated. No tax-equivalent yield adjustments were made, as the effects thereof were not material. All average balances are daily average balances. Non-accrual loans were included in the computation of average balances. The yields set forth below include the effect of deferred fees, discounts and premiums that are amortized or accreted to interest income or expense. There was \$0.4 million and \$0.6 million of accretion interest during the years ended December 31, 2021 and 2020, respectively.

	For the Years Ended December 31,									
			2021			2020				
(dollars in thousands)	Average Balance		Interest	Average Yield/Cost		Average Balance		Interest	Average Yield/Cost	
Assets	 _					_				
Commercial real estate	\$ 1,085,823	\$	43,536	4.01 %	\$	993,478	\$	43,239	4.35 %	
Residential first mortgages	107,011		3,250	3.04 %		159,265		5,229	3.28 %	
Residential rentals	151,606		6,180	4.08 %		132,524		5,841	4.41 %	
Construction and land development	36,891		1,658	4.49 %		37,930		1,795	4.73 %	
Home equity and second mortgages	28,051		977	3.48 %		33,458		1334	3.99 %	
Commercial loans	46,390		2,032	4.38 %		56,793		2,624	4.62 %	
Commercial equipment loans	60,845		2,567	4.22 %		57,093		2,915	5.11 %	
SBA PPP loans	82,901		5,203	6.28 %		90,345		2,704	2.99 %	
Consumer loans	1,783		73	4.09 %		1,099		50	4.55 %	
Allowance for loan losses	(18,788)		_	— %		(15,681)		_	— %	
Loan portfolio	1,582,513		65,476	4.14 %		1,546,304		65,731	4.25 %	
Taxable investment securities	336,267		4,623	1.37 %		214,187		4,832	2.26 %	
Nontaxable investment securities	17,515		369	2.11 %		14,214		338	2.38 %	
Interest-bearing deposits in other banks	33,095		70	0.21 %		19,444		110	0.57 %	
Federal funds sold	20,916		21	0.10 %		20,890		62	0.30 %	
Interest-Earning Assets ("IEAs")	1,990,306		70,559	3.55 %		1,815,039		71,073	3.92 %	
Cash and cash equivalents	78,849					68,651				
Goodwill	10,835					10,835				
Core deposit intangible	1,290					1,837				
Other assets	86,579					88,913				
Total Assets	\$ 2,167,859				\$	1,985,275				

# Average Balances and Yields: (Continued)

	For the Years Ended December 31,									
		2021 202							2020	
(dollars in thousands)		verage Salance	I	nterest	Average Yield/Cost		Average Balance	]	Interest	Average Yield/Cost
Liabilities and Stockholders' Equity										
Noninterest-bearing demand deposits	\$	417,935	\$	_	— 9	6 \$	324,597	\$	_	— %
Interest-bearing deposits										
Savings		108,189		54	0.05 9	6	84,463		85	0.10 %
Demand deposits		660,330		345	0.05 9	6	537,043		1,591	0.30 %
Money market deposits		358,006		397	0.11	6	312,980		795	0.25 %
Certificates of deposit		342,755		1,805	0.53 9	6	370,743		5,210	1.41 %
Total interest-bearing deposits		1,469,280		2,601	0.18 9	6	1,305,229		7,681	0.59 %
Total Deposits	·	1,887,215		2,601	0.14 9	6	1,629,826		7,681	0.47 %
Long-term debt		23,072		219	0.95 9	6	53,615		1,373	2.56 %
Short-term borrowings		_		_	_ 9	6	8,156		111	1.36 %
PPPLF advance		_		_	<u> </u>	6	60,360		211	0.35 %
Subordinated notes		19,488		1,006	5.16 9	6	7,953		395	4.97 %
Guaranteed preferred beneficial interest in junior subordinated debentures		12,000		299	2.49 9	6	12,000		385	3.21 %
Total Debt		54,560		1,524	2.79	6	142,084		2,475	1.74 %
Interest-Bearing Liabilities ("IBLs")		1,523,840		4,125	0.27 9	6	1,447,313		10,156	0.70 %
Total funds		1,941,775		4,125	0.21	6	1,771,910		10,156	0.57 %
Other liabilities		21,441					22,645			
Stockholders' equity		204,643					190,720			
Total Liabilities and Stockholders' Equity	\$	2,167,859				\$	1,985,275			
Net interest income			\$	66,434				\$	60,917	
						_				
Interest rate spread					3.28 9	_				3.22 %
Net yield on interest-earning assets					3.34 9	_				3.36 %
Average loans to average deposits					83.85 9	6				94.88 %
Average transaction deposits to total average deposits **					81.84 9	6				77.25 %
Ratio of average IEAs to average IBLs					130.61	6				125.41 %

<sup>\*\*</sup> Transaction deposits exclude time deposits.

The tables below summarize changes in interest income and interest expense of the Company for the periods indicated. For each category of interest-earning asset and interest-bearing liability, information is provided on changes attributable to (1) changes in volume (changes in volume multiplied by old rate); and (2) changes in rate (changes in rate multiplied by old volume). Changes in rate-volume (changes in rate multiplied by the change in volume) have been allocated to changes due to volume.

Years Ended December 31, 2021 and December 31, 2020	Changes Due To			
(dollars in thousands)		Volume	Rate	Total
Interest income:				
Loan portfolio				
Commercial real estate	\$	3,703 \$	(3,406)	\$ 297
Residential first mortgages		(1,589)	(390)	(1,979)
Residential rentals		779	(440)	339
Construction and land development		(47)	(90)	(137)
Home equity and second mortgages		(188)	(169)	(357)
Commercial loans		(456)	(136)	(592)
Commercial equipment loans		158	(506)	(348)
SBA PPP loans		(467)	2,966	2,499
Consumer loans		28	(5)	23
Taxable investment securities		1,672	(1,881)	(209)
Nontaxable investment securities		70	(39)	31
Interest-bearing deposits in other banks		29	(69)	(40)
Federal funds sold			(41)	(41)
Total interest-earning assets	\$	3,692 \$	(4,206)	\$ (514)
Interest-bearing liabilities:				
Savings	\$	12 \$	(43)	\$ (31)
Demand deposits		62	(1,308)	(1,246)
Money market deposits		50	(448)	(398)
Certificates of deposit		(148)	(3,257)	(3,405)
Long-term debt		(290)	(864)	(1,154)
Short-term borrowings		_	(111)	(111)
PPPLF Advance		_	(211)	(211)
Subordinated notes		595	16	611
Guaranteed preferred beneficial interest in junior subordinated debentures			(86)	(86)
Total interest-bearing liabilities	\$	281 \$	(6,312)	\$ (6,031)
Net change in net interest income	\$	3,412 \$	2,105	\$ 5,517

Net interest income totaled \$66.4 million for the year ended December 31, 2021, which represents a 9.1% increase from \$60.9 million for the year ended December 31, 2020. Net interest income increased during 2021 compared to the prior year as the positive impacts of average interest-earning asset growth, income from U.S. SBA PPP loans and decreased funding costs outpaced the negative impacts of lower yields earned on loans and investments. The Bank has increased lower cost transaction deposits in every year over the last six years, including during the pandemic. Non-interest bearing accounts and transaction accounts increased to 21.7% and 84.1% of deposits at December 31, 2021 from 20.7% and 79.7% at December 31, 2020.

Net interest margin of 3.34% for the year ended December 31, 2021, was two basis points lower than the 3.36% for the year ended December 31, 2020. Decreased net interest margin resulted primarily from the Company's interest earning asset yields (37 basis points) decreasing at a slightly faster rate than overall funding costs (36 basis points). The sharp decline in interest rates in 2021 not only reduced interest income on floating-rate loans and liquid interest-earning assets and investments, but it also reduced competitive pressures and depositor expectations concerning deposit interest rates. In addition, the continued improvement in the Bank's funding mix, replacing wholesale funding and time deposits with transaction accounts helped margins not further compress in 2021.

Average total earning assets increased 9.7%, for the year ended December 31, 2021 to \$1.99 billion compared to \$1.82 billion for the year ended December 31, 2020. Average loans increased a \$36.2 million with growth in commercial real estate and residential rental loans, partially offset by reductions in residential first mortgage loans. Interest income decreased \$0.5 million for the year ended December 31, 2021 compared to the same period of 2020. The decrease in interest income resulted from lower interest yields accounting for \$4.2 million, partially offset by larger average balances of interest-earning assets contributing \$3.7 million.

Average total interest-bearing liabilities increased 5.3%, for the year ended December 31, 2021 to \$1.52 billion compared to \$1.45 billion for the year ended December 31, 2020. Interest expense decreased \$6.0 million for the year ended December 31, 2021 compared to the same period of 2020. Interest expense decreased \$6.3 million due to lower interest rates and \$0.3 million from increased balances of interest-bearing liabilities.

The Bank's success at increasing transaction accounts, and in particular the increases in noninterest-bearing accounts, was an important factor in managing net interest margin in 2021. In addition, the decrease in time deposits positively impacted margins. During the year ended December 31, 2021, average noninterest-bearing demand deposits increased \$93.3 million, or 28.8% to \$417.9 million. Average transaction accounts increased \$285.4 million or 22.7% to \$1.54 billion from \$1.26 billion for the year ended December 31, 2020. During the same timeframe average time deposits decreased \$28.0 million or 7.5%, to \$342.8 million for the year ended December 31, 2021. Funding costs decreased at a faster rate as the percentage of funding coming from transaction accounts increased from 71.1% for the year ended December 31, 2020 to 79.5% for the year ended December 31, 2021.

Interest income accretion on acquired loans contributed \$0.4 million and \$0.6 million to interest income in 2021 and 2020, respectively. U.S. SBA PPP interest income contributed \$5.2 million in 2021 compared to \$2.7 million in 2020. For the year ended December 31, 2021, net interest margin increased 13 basis points as a result of net U.S. SBA PPP loan interest income recognition compared to decreased net interest margin of three basis points for the year ended December 31, 2020.

In the last six months of 2020, the Company prepaid \$30.0 million FHLB advances with a 2.2% average rate. Prepayment fees increased interest expense \$0.6 million for the year ended December 31, 2020. Interest expense increased by \$0.1 million due to prepayment fees recognized on the early repayment of \$15.0 million of higher-rate long-term FHLB advances in the last six months of 2021.

Interest rates decreased in 2020 following the FOMC attempts to mitigate the impact of the COVID-19 pandemic on the U.S. economy. The FOMC reduced the Fed Funds rate from 1.75% at December 2019 to the current rate of 0.25% in March 2020. The below table illustrates how the Company's average rates responded during the five quarters ending December 31, 2021 and provides a summary of the Company's margins throughout 2021:

		-	Three Months Ended		
	December 31, 2021	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020
Interest rate spread	3.17 %	3.22 %	3.30 %	3.43 %	3.29 %
Net interest margin	3.22 %	3.28 %	3.37 %	3.50 %	3.40 %
Loan Yields	4.13 %	4.16 %	4.09 %	4.17 %	4.25 %
Cost of funds	0.17 %	0.21 %	0.21 %	0.25 %	0.42 %
Cost of deposits	0.11 %	0.12 %	0.14 %	0.18 %	0.26 %

## **Provision for Loan Losses**

The following table shows the provision for loan losses for the periods presented.

	Y	ears Ended	Decem	December 31,		
(dollars in thousands)		2021		2020		
Provision for loan losses	\$	586	\$	10,700		

The provision for loan losses decreased by \$10.1 million for the year ended December 31, 2021. Net charge-offs decreased from \$2.2 million or 0.15% of average loans for the year ended December 31, 2020 to \$1.6 million or 0.11% of average loans for the year ended December 31, 2021 as several relationships that were substandard prior to the pandemic were resolved in 2021. The decrease in the loan loss provision during 2021 was mostly attributable to moderate loan growth in 2021 and slight improvements in qualitative and quantitative factors used to calculate the allowance for loans losses. Management believes that the COVID-19 pandemic continues to impact incurred losses in the loan portfolio and did not release reserves in 2021.

See further discussion of the provision under the Asset Quality section in the Comparison of Financial Condition section of MD&A.

### **Noninterest Income**

The following table shows the components of noninterest income and the dollar and percentage changes for the periods presented.

	Years E	nded 1	Decen	nber 31,		
(dollars in thousands)	2021			2020	\$ Change	% Change
Noninterest Income						
Loan appraisal, credit, and miscellaneous charges	\$	528	\$	174	\$ 354	203.4 %
Gain on sale of assets		68		6	62	1,033.3 %
Net gains on sale of investment securities		586		1,384	(798)	(57.7)
Unrealized (loss) gain on equity securities	(	139)		101	(240)	(237.6)%
Loss on premises and equipment held for sale		(25)		_	(25)	_
Income from bank owned life insurance		871		881	(10)	(1.1)%
Service charges	4	,301		3,490	811	23.2 %
Referral fee income	1,	822		2,380	(558)	(23.4)
Net gain on sale of loans originated for sale		85		_	85	_
Loss on sale of loans	(	191)			(191)	_
Total Noninterest Income	\$ 7	906	\$	8,416	\$ (510)	(6.1)%

Noninterest income for the year ended December 31, 2021 decreased compared to the year ended December 31, 2020 primarily due to decreased realized gains and increased unrealized losses on securities and decreased referral fee income partially offset by increased service charge and miscellaneous income. Noninterest income decreased from 0.42% of average assets in 2020 to 0.36% of average assets in 2021.

During the year ended December 31, 2021, the Company recognized net gains of \$0.6 million on the sale of AFS securities with aggregate carrying values of \$11.9 million. There were \$62.5 million of securities sold during the year ended December 31, 2020 for net gains of \$1.4 million.

The Bank refers customers to a third-party financial institution that offers interest rate protection for the length of a loan. This product has enabled the Bank to be more rate competitive with larger institutions in our market area without increasing interest rate risk. The COVID-19 crisis decreased commercial loan volume in 2021, which impacted interest rate protection agreement referral fee opportunities. As a result of the reduced commercial loan volume, 2021 referral fee income decreased 23% from 2020.

During the quarter ended March 31, 2021, the Bank sold classified and non-accrual commercial real estate and residential loans with an aggregate amortized cost, net of charge-offs, of \$9.1 million and recognized a \$0.2 million loss on the sale.

Increased service charges of \$0.8 million reflect increased fees from customer acquisition, new products as well as recognition of sign-on bonus fees associated with our Mastercard program.

## Noninterest Expense

The following tables show the components of noninterest expense and the dollar and percentage changes for the periods presented.

	 Years Ended	Dec	ember 31,		
(dollars in thousands)	2021		2020	\$ Change	% Change
Noninterest Expense					
Compensation and benefits	\$ 21,035	\$	19,553	\$ 1,482	7.6 %
OREO valuation allowance and expenses	 1,456		3,200	(1,744)	(54.5)%
Sub-total	22,491		22,753	(262)	(1.2)%
Operating Expenses					
Occupancy expense	2,836		3,010	(174)	(5.8)%
Advertising	500		525	(25)	(4.8)%
Data processing expense	3,772		3,671	101	2.8 %
Professional fees	2,857		2,413	444	18.4 %
Depreciation of premises and equipment	558		605	(47)	(7.8)%
FDIC insurance	602		939	(337)	(35.9)%
Core deposit intangible amortization	495		591	(96)	(16.2)%
Fraud losses	1,260		79	1,181	1,494.9 %
Other expenses	 3,781		3,417	364	10.7 %
Total Operating Expenses	\$ 16,661	\$	15,250	\$ 1,411	9.3 %
Total Noninterest Expense	\$ 39,152	\$	38,003	\$ 1,149	3.0 %

The 3.0% increase in non-interest expense for the comparable periods was primarily due to increased compensation and benefits, fraud losses, professional fees and data processing costs. The increases were partially offset by decreases in OREO expenses, FDIC insurance and occupancy expenses.

Compensation and benefits increased for the comparable periods primarily due to increases in base and incentive compensation, higher 2021 healthcare costs, as well as the Company's decision to pay employees for unused vacation in December 2021 that was not available to carry over into 2022. In addition, the deferral of compensation and benefits for the U.S. SBA PPP loans originated were reduced \$0.28 million in 2021 as compared to \$0.48 million for 2020. The Bank's overall full time equivalent ("FTE") head count fluctuated between 189 and 196 employees for the year ended December 31, 2021.

Fraud losses include a \$1.2 million charge, net of a partial recovery, related to an isolated wire transfer fraud incident that occurred in the first quarter of 2021. Our investigation of the first quarter 2021 wire fraud found no evidence that information systems of the Bank were compromised or that employee fraud was involved. In the second quarter of 2021, the Company submitted an insurance claim. Any recovery of insurance proceeds would be recognized in the quarter received.

Data processing and professional fees have increased due to the Bank's larger balance sheet, more customer transaction activity and investments in technology, new products and services. Occupancy expense decreased primarily due to the closure of the St. Patrick's Drive branch in March 2021. FDIC costs decreased due to improved credit trends.

The following is a breakdown of OREO expense for the years ended December 31, 2021 and 2020:

	mber 31,				
(dollars in thousands)	2021		2020	\$ Change	% Change
Valuation allowance	\$ 1,387	\$	3,022	\$ (1,635)	(54.1)%
Losses (gains) on dispositions	(17)		9	(26)	(288.9)%
Operating expenses	86		169	(83)	(49.1)%
	\$ 1,456	\$	3,200	\$ (1,744)	(54.5)%

The decreased OREO valuation allowance during the year ended December 31, 2021 reflect management's actions in 2020 to timely resolve non-performing assets. OREO expenses have moderated in 2021 as the Bank has reduced foreclosed assets from \$3.1 million at December 31, 2020 to zero at December 31, 2021.

For the year ended December 31, 2021 the efficiency ratio and net operating expense to average asset ratio were 52.67% and 1.44%, respectively compared to 54.81% and 1.49%, respectively, for the year ended December 31, 2020. Management remains committed to controlling expenses through leveraging technology to employ scalable solutions.

### **Income Tax Expense**

For the years ended December 31, 2021 and 2020, the Company recorded income tax expense of \$8.7 million and \$4.5 million, respectively.

The Company's consolidated effective tax rate for 2021 was 25.2% compared to 21.78% for the year ended December 31, 2020. The Company's new state tax apportionment approach was implemented during the first quarter of 2020 and included the impact of amended income tax returns which reduced consolidated income tax expense by \$0.7 million. Management evaluated the tax provision and determined the change in tax position qualified as a change in estimate under FASB ASC Section 250.

The following table shows a breakdown of income tax expense for the year ended December 31, 2020 split between the apportionment adjustment and a normalized 2020 income tax provision:

	For the Year Ended December 31, 2020								
(dollars in thousands)	Tax	Provision	<b>Effective Tax Rate</b>						
Income tax apportionment adjustment	\$	(743)	(3.6)%						
Income taxes before apportionment adjustment		5,237	25.4						
Income tax expense as reported	\$	4,494	21.8 %						
Income before income taxes	\$	20,630							

## **COMPARISON OF FINANCIAL CONDITION AT DECEMBER 31, 2021 AND 2020**

The following table shows selected historical consolidated financial data for the Company, which has been derived from our audited consolidated financial statements. You should read this table together with our consolidated financial statements and related notes included in this Annual 10-K report.

	At or for the Years Ended									
(dollars in thousands, except per share amounts)	December 31, 2021	December 31, 2020								
FINANCIAL CONDITION DATA										
Total assets	\$ 2,327,306	\$ 2,026,	,439							
Loans receivable, net	1,586,791	1,594,	,075							
Investment securities	502,818	251,	,167							
Goodwill	10,835	10,	,835							
Core deposit intangible	1,032	1,	,527							
Deposits	2,056,164	1,745,	,602							
Borrowings	12,231	27,	,302							
Junior subordinated debentures	12,000	12,	,000							
Subordinated notes - 4.75% **	19,510	19,	,526							
Stockholders' equity - common	208,133	198,	,013							

<sup>\*\*</sup> Company issued \$20.0 million of 4.75% subordinated notes due 2030 on October 14, 2020.

	At or for the Years Ended								
(dollars in thousands, except per share amounts)	Dece	December 31, 2021 Decem							
COMMON SHARE DATA									
Basic earnings per common share	\$	4.47	\$	2.74					
Diluted earnings per common share		4.47		2.74					
Dividends declared per common share		0.58		0.50					
Common dividend payout ratio		12.86		18.25					
Book value per common share		36.40		33.54					
Tangible book value per common share		34.32		31.45					
Common shares outstanding at end of period		5,718,528		5,903,613					
Basic weighted average common shares		5,788,003		5,892,269					
Diluted weighted average common shares		5,797,525		5,893,559					
OTHER DATA									
Full-time equivalent employees		186		189					
Full-service offices		11		12					
Loan Production Offices		4		4					
CAPITAL RATIOS									
Tier 1 capital to average assets (Leverage)		9.23 %		9.56 %					
Tier 1 common capital to risk-weighted assets		11.92		11.47					
Tier 1 capital to risk-weighted assets		12.64		12.23					
Total risk-based capital to risk-weighted assets		14.92		14.69					
Common equity to assets		8.94		9.77					
Tangible common equity to tangible assets		8.48		9.22					

#### Assets

Total assets increased \$300.9 million or 14.85% to \$2.33 billion at December 31, 2021 from December 31, 2020 primarily due to cash increasing \$62.6 million, or 81.22%, to \$139.7 million and securities increasing \$251.7 million, or 100.19%, to \$502.8 million. The differences in allocations between the cash and investment categories reflect both operational needs and excess liquidity that was not deployed into new loan originations.

## Cash and Cash Equivalents

Cash and cash equivalents totaled \$139.7 million at December 31, 2021, compared to \$77.1 million at December 31, 2020. Total cash and cash equivalents fluctuate due to transactions in process and other liquidity demands. Management believes liquidity needs are satisfied by the current balance of cash and cash equivalents, readily available access to traditional and wholesale funding sources, and the portions of the investment and loan portfolios that mature within one year.

## **Investment Securities and Credit Quality of Investment Securities**

Investment securities increased \$251.7 million in 2021 to \$502.8 million at December 31, 2021 due to no net loan growth and an increase in customer deposits of \$310.6 million. Investment securities and FHLB stock at December 31, 2021 and December 31, 2020, estimated fair value were \$504.3 million and \$253.9 million, respectively. Management monitors and manages investment portfolio performance and liquidity through monthly reporting including analyses of expected cash inflows and outflows from investment securities. Management believes the risk characteristics inherent in the investment portfolio are acceptable. The Company did not hold any noninvestment grade securities at December 31, 2021 and December 31, 2020. AFS securities are evaluated quarterly to determine whether a decline in their value is other than temporarily impaired ("OTTI"). No OTTI charge was recorded for the periods reported.

Gross unrealized losses at December 31, 2021 and December 31, 2020 for AFS securities were \$6.0 million and \$0.4 million, respectively, of amortized cost of \$500.5 million and \$240.0 million, respectively (see Note 2 in Consolidated Financial Statements). The change in unrealized losses was the result of changes in interest rates and other non-credit related factors, while credit risks remained stable. The Company intends to, and has the ability to, hold investment securities with unrealized losses until they mature, at which time the Company will receive full value for the securities. Management believes that the investment securities with unrealized losses will either recover in market value or be paid off as agreed.

The Bank holds 70.2% or \$351.3 million (amortized cost) of its AFS investment securities, as asset-backed securities issued by GSEs or U.S. Agencies, GSE agency bonds or U.S. government obligations. In addition, the Company's investment of \$56.4 million (amortized cost) in student loan trusts, which represent 11.3% of the AFS investment portfolio, are 97% U.S. government guaranteed. At December 31, 2021, the Company also had \$92.6 million or 18.5% of AFS investments in municipal bonds.

At December 31, 2021 and December 31, 2020, AFS asset-backed securities issued and guaranteed by GSEs and U.S. Agencies had average lives of 6.91 years and 5.09 years, and average durations of 6.41 years and 4.81 years, respectively. At December 31, 2021 and December 31, 2020, AFS asset-backed securities issued by student loan trust and others had an average life of 6.24 years and 6.47 years, and an average duration of 6.03 years and 6.14 years, respectively. AFS municipal bonds issued by states, political subdivisions or agencies had an average life of 8.75 years and 9.81 years and an average duration of 7.83 years and 8.53 years at December 31, 2021 and December 31, 2020, respectively.

The amortized cost of AFS investment securities by contractual maturity at December 31, 2021 are shown below. Expected maturities will differ from contractual maturities because the issuers of the securities may have the right to prepay obligations without prepayment penalties. The maturities and weighted average yields at December 31, 2021 are shown below.

		One year	r or Less		After One T Ye	hrough ars	Five	After Five Throug Years				After Five Through Ten Years		After Ten Years		After Ten Y		n Years		Total Investm		Securities
(dollars in thousands)	A	mortized Cost	Average Yield	Α	Amortized Cost		erage ield	Α	Amortized Cost		erage ield	A	mortized Cost		erage ïeld	A	mortized Cost	Fa	air Value			
AFS Investment securities:																						
Asset-backed securities issued by GSEs and U.S. Agencies	\$	24,623	1.84 %	\$	81,038		1.84 %	\$	127,706		1.81 %	\$	100,971		2.11 %	\$	334,338	\$	331,343			
Asset-backed securities issued by Others		4,172	0.75 %		13,729		0.76 %		21,635		0.83 %		17,106		0.99 %		56,642		56,795			
Municipal securities		6,817	2.42 %		22,434		2.42 %		35,353		2.42 %		27,952		2.59 %		92,556		92,841			
U.S. Treasury bonds		1,248	1.08 %		4,106		1.23 %		6,471		1.23 %		5,117		— %		16,942		16,860			
Total AFS investment securities	\$	36,860	1.79 %	\$	121,307		1.81 %	\$	191,165		1.84 %	\$	151,146		2.16 %	\$	500,478	\$	497,839			

The tables below present the Standard & Poor's ("S&P") or equivalent credit rating from other major rating agencies for AFS investment securities by carrying value at December 31, 2021 and December 31, 2020. The Company considers noninvestment grade securities rated BB+ or lower as classified assets for regulatory and financial reporting. GSE asset-backed securities and GSE agency bonds with S&P AA+ ratings were treated as AAA based on regulatory guidance.

December 31, 2021		December 31, 2020								
Credit Rating	Amount	Credit Rating		Amount						
(dollars in thousands)		(dollars in thousands)								
AAA	\$ 456,162	AAA	\$	220,757						
AA	41,455	AA		25,059						
A	222	A		289						
Total	\$ 497,839	Total	\$	246,105						

## Loan Portfolio and U.S. SBA PPP Loans

The Bank's primary market areas consist of the tri-county area in Southern Maryland, the city of Fredericksburg, Virginia and Spotsylvania and Stafford counties in Virginia. In 2021, the Bank increased lending in Virginia in the cities and surrounding areas of Culpeper, Orange and Charlottesville. The Bank plans to open a loan production office in Charlottesville, Virginia in 2022. At December 31, 2021, loans in Maryland and Virginia are almost evenly distributed with approximately 49% of the Bank's outstanding portfolio loans in our expanding Virginia market. Management is optimistic that the Virginia market will continue to provide opportunities for organic growth. In addition, management believes that the new residential mortgage program started in the second half of 2021 and expected rising interest rates in 2022, should help reduce the dollar amount of residential first mortgage run-off.

In 2021, net loans decreased \$7.3 million primarily due to growth in commercial portfolios being offset by U.S. SBA PPP loan forgiveness and decreases in residential first mortgages. Portfolio loans which includes all loans except the U.S. SBA PPP loans, grew to \$1.58 billion as of December 31, 2021 from \$1.50 billion as of December 31, 2020, with commercial portfolios increasing \$118.8 million or 8.9% and consumer and residential mortgages portfolios decreasing \$44.2 million or 26.9%.

During 2020 and 2021, the Company originated 1,532 U.S. SBA PPP loans with original balances of \$201.3 million. As of December 31, 2021, there were 201 U.S. SBA PPP loans with outstanding balances of \$27.3 million. The Company is presently assisting customers with forgiveness applications for outstanding loans.

		At Dec	At December 31,										
	202	21		202	20								
(dollars in thousands)	Balance	%		Balance	%	\$ Change	% Change						
Portfolio Loans:													
Commercial real estate	\$ 1,115,485	70.66 %	\$	1,049,147	69.75 %	\$ 66,338	6.32 %						
Residential first mortgages	91,120	5.77 %	)	133,779	8.89 %	(42,659)	(31.89)%						
Residential rentals	195,035	12.35 %	1	139,059	9.24 %	55,976	40.25 %						
Construction and land development	35,590	2.25 %	1	37,520	2.49 %	(1,930)	(5.14)%						
Home equity and second mortgages	25,638	1.62 %	)	29,129	1.94 %	(3,491)	(11.98)%						
Commercial loans	50,574	3.20 %	,	52,921	3.52 %	(2,347)	(4.43)%						
Consumer loans	3,002	0.19 %	)	1,027	0.07 %	1,975	192.31 %						
Commercial equipment	62,499	3.96 %	)	61,693	4.10 %	806	1.31 %						
Gross portfolio loans	1,578,943	100.00 %	)	1,504,275	100.00 %	74,668	4.96 %						
Adjustments:													
Net deferred (fees) costs	(133)	(0.01)%	)	1,264	0.08 %	(1,397)	(110.52)%						
Allowance for loan losses	 (18,417)	(1.17)%		(19,424)	(1.29)%	1,007	(5.18)%						
	 (18,550)			(18,160)		(390)	2.15 %						
Net portfolio loans	1,560,393			1,486,115		74,278	5.00 %						
Gross U.S. Small Business Administration ("SBA") Paycheck													
Protection Program ("PPP") loans	27,276			110,320		(83,044)	(75.28)%						
Net deferred fees	 (878)			(2,360)		1,482	(62.80)%						
Net U.S. SBA PPP loans	 26,398			107,960		(81,562)	(75.55)%						
Total net loans	\$ 1,586,791		\$	1,594,075		\$ (7,284)	(0.46)%						
Total gross loans	\$ 1,606,219		\$	1,614,595		\$ (8,376)	(0.52)%						

## Maturity of Loan Portfolio

The following table sets forth information at December 31, 2021 regarding the dollar amount of loans maturing in the Bank's portfolio based on their contractual terms to maturity. Demand loans, loans having no stated schedule of repayments and no stated maturity, and overdrafts are reported as due in one year or less.

December 31, 2021

(dollars in thousands)  Description of Asset	Due i	n 1 Year or Less		Due After 1 Year Through 5 Years		Due After 5 Years Fhrough 15 Years	D	ue After 15 Years	To	otal Loans and Leases
Real Estate Loans	,									
Commercial	\$	40,949	\$	126,139	\$	292,021	\$	656,376	\$	1,115,485
Residential first mortgage		94		4,887		14,911		71,228		91,120
Residential rentals		397		6,240		45,769		142,629		195,035
Construction and land development		31,298		4,292		_		_		35,590
Home equity and second mortgage		721		5,837		4,385		14,695		25,638
Commercial loans		50,574		_		_		_		50,574
Consumer loans		1,666		724		564		48		3,002
Commercial equipment		1,127		26,675		31,952		2,745		62,499
Total gross portfolio loans	\$	126,826	\$	174,794	\$	389,602	\$	887,721	\$	1,578,943
U.S. Small Business Administration ("SBA") Paycheck Protection Program ("PPP") loans		2,538		24,738						27,276
Total gross loans	\$	129,364	\$	199,532	<u>¢</u>	389,602	\$	887,721	<u>¢</u>	1,606,219
Total gross Idalis	Ψ	123,304	φ	199,002	Ψ	303,002	Ψ	00/,/21	Ψ	1,000,213

The following table sets forth the dollar amount of all loans due after one year from December 31, 2021, which have predetermined interest rates and have floating or adjustable interest rates.

December 31, 2021

December 51, 2021	_				
(dollars in thousands)		E' dD.		oating or Adjustable	m . 1
Description of Asset		Fixed Rates	Rates		Total
Real Estate Loans					
Commercial	\$	393,655	\$	680,881	\$ 1,074,536
Residential first mortgage		72,170		18,856	91,026
Residential rentals		24,008		170,630	194,638
Construction and land development		_		4,292	4,292
Home equity and second mortgage		24,917		_	24,917
Consumer loans		1,312		24	1,336
Commercial equipment		50,575		10,797	61,372
Gross portfolio loans	\$	566,637	\$	885,480	\$ 1,452,117
U.S. Small Business Administration ("SBA") Paycheck Protection Program ("PPP")					
loans		24,738			24,738
Total gross loans	\$	591,375	\$	885,480	\$ 1,476,855

## **Loan Concentrations**

At December 31, 2021, commercial loans, which include commercial real estate, residential rental, commercial loans and commercial equipment loans, represent the largest components of the loan portfolio. The Bank's commercial loans are concentrated in our market area; however, these loans are distributed among many different borrowers in numerous industries.

Non-owner-occupied commercial real estate as a percentage of risk-based capital at December 31, 2021 and 2020 were \$813.0 million or 331.4% and \$695.8 million or 316.1%, respectively. Construction loans as a percentage of risk-based capital at December 31, 2021 and 2020 were \$140.4 million or 57.2% and \$139.2 million and 63.2%, respectively.

## **Asset Quality**

The following table shows asset quality information and ratios at and for the years ended December 31, 2021 and 2020, respectively:

		ecember 31,		
(dollars in thousands)		2021		2020
SELECTED ASSET QUALITY DATA				
Gross portfolio loans	\$	1,578,943	\$	1,504,275
Classified assets		5,211		22,358
Allowance for loan losses		18,417		19,424
Past due loans - 31 to 89 days		568		179
Past due loans >=90 days (1)		961		11,965
Total past due loans		1,529		12,144
Non-accrual loans (2)		7,631		18,222
Accruing troubled debt restructures (TDRs) (3)		447		572
Other Real Estate Owned (OREO)		_		3,109
Non-accrual loans, OREO and TDRs	\$	8,078	\$	21,903
SELECTED ASSET QUALITY RATIOS				
Classified assets to total assets		0.22 %	, D	1.10 %
Classified assets to risk-based capital		2.10		9.61
Allowance for loan losses to portfolio loans		1.17		1.29
Allowance for loan losses to non-accrual loans		241.34		106.60
Past due loans - 31 to 89 days to portfolio loans		0.04		0.01
Past due loans >=90 days to portfolio loans		0.06		0.80
Total past due (delinquency) to portfolio loans		0.10		0.81
Non-accrual loans to portfolio loans		0.48		1.21
Non-accrual loans and TDRs to portfolio loans		0.51		1.25
Non-accrual loans and OREO to total assets		0.33		1.05
Non-accrual loans and OREO to portfolio loans and OREO		0.48		1.42
Non-accrual loans, OREO and TDRs to total assets		0.35		1.08

<sup>(1)</sup> Nonperforming loans include all loans that are 90 days or more delinquent.

<sup>(2)</sup> Non-accrual loans include all loans that are 90 days or more delinquent and loans that are non-accrual due to the operating results or cash flows of a customer.

<sup>(3)</sup> TDR loans include both non-accrual and accruing performing loans. All TDR loans are included in the calculation of asset quality financial ratios. Non-accrual TDR loans are included in the non-accrual balance and accruing TDR loans are included in the accruing TDR balance.

### Allowance for Loan Losses ("ALLL") and Provision for Loan Losses ("PLL")

The following is a breakdown of the Company's general and specific allowances as a percentage of gross portfolio loans at December 31, 2021 and 2020:

Breakdown of general and specific allowance as a percentage of gross portfolio loans (1)	December 31, 2021		December 31, 2020
General allowance	\$ 18,151	\$	18,068
Specific allowance	266		1,356
	\$ 18,417	\$	19,424
General allowance	1.15 %		1.20 %
Specific allowance	0.02 %		0.09 %
Allowance to gross portfolio loans	1.17 %		1.29 %
Allowance to non-acquired gross portfolio loans	 1.20 %	_	1.35 %
The name to non dequired gross portions to and			
Total acquired loans	\$ 42,182	\$	60,977
Non-acquired loans**	\$ 1,536,761	\$	1,443,298
Gross portfolio loans	\$ 1,578,943	\$	1,504,275

<sup>\*\*</sup> Non-acquired loans include loans transferred from acquired pools following release of acquisition accounting FMV adjustments.

The Company's allowance methodology considers quantitative historical loss factors and qualitative factors to determine the estimated level of incurred losses in the Company's loan portfolios. The ALLL increased in 2020 primarily due to the economic effects of the COVID-19 pandemic and continues to provide for economic uncertainty. ALLL levels decreased to 1.17% of portfolio loans at December 31, 2021 compared to 1.29% at December 31, 2020. At December 31, 2021, the Company's ALLL decreased \$1.0 million or 5.2% to \$18.4 million from \$19.4 million at December 31, 2020. No credit issues are anticipated with U.S. SBA PPP loans as they are guaranteed by the SBA and the Bank's allowance for loan loss does not include an allowance for U.S. SBA PPP loans.

The provision for loan losses decreased \$10.1 million to \$0.6 million for the year ended December 31, 2021 compared to \$10.7 million for the year ended December 31, 2020. Net charge-offs also decreased \$0.6 million from \$2.2 million or 0.15% of average loans for the year ended December 31, 2020 to \$1.6 million or 0.11% of average loans for the year ended December 31, 2021.

The Company's general allowance was stable during 2021 increasing modestly \$0.1 million from \$18.1 million at December 31, 2020 to \$18.2 million at December 31, 2021. The stability in the general allowance was primarily due to improvements in some qualitative factors, such as classified assets and past due loans, partially offset by 2021 growth in the higher risk commercial portfolios.

The Company's specific allowance decreased \$1.1 million from \$1.4 million at December 31, 2020 to \$0.3 million at December 31, 2021. The specific allowance is based on management's estimate of realizable value for impaired loans. During the first quarter of 2021, the Bank sold non-accrual and classified commercial real estate and residential mortgage loans with an amortized cost of \$9.1 million, net of charge-offs of \$1.4 million, and recognized a loss on the sale of \$0.2 million. In the third quarter of 2021, the Bank resolved \$7.8 million of non-accrual loans with \$0.5 million in charge-offs through a loan sale and a payoff. The Company's resolution of these impaired loans decreased the specific reserve, improved asset quality and improved several ALLL qualitative factors.

<sup>(1)</sup> Portfolio loans include all loan portfolios except the U.S. SBA PPP loan portfolio.

Management believes that loans that were part of the COVID-19 deferral program in 2020 and 2021 are more likely to default in the future and that the identification and resolution of specific problem credits could be delayed. Our evaluation of qualitative factors considered previously deferred loans, the length of the deferral period, the type and amount of collateral and customer industries. As of December 31, 2021, there were no COVID-19 deferral agreements compared to \$35.4 million or 2.4% of gross portfolio loans at December 31, 2020. As of December 31, 2021 there were previously COVID-19 deferred loans of \$3.9 million (four relationships - with \$3.8 million current and \$0.1 million delinquent) deemed to be non-accrual and substandard based on internal reviews. As of December 31, 2020 there were \$3.4 million of COVID-19 deferred loans deemed to be non-accrual and substandard. In our evaluation of previously deferred loans, we considered the length of the deferral period, the type and amount of collateral and customer industries.

Management believes that the allowance is adequate at December 31, 2021. The ALLL as a percent of total loans may increase or decrease in future periods based on economic conditions. Management's determination of the adequacy of the allowance is based on a periodic evaluation of the portfolio. For additional information regarding the allowance for loan losses, refer to Notes 1 and 3 of the Consolidated Financial Statements and the Critical Accounting Policy section of the MD&A.

The following table allocates the allowance for loan losses by portfolio loan category at the dates indicated. The allocation of the allowance to each category is not necessarily indicative of future losses and does not restrict the use of the allowance to absorb losses in any category.

	At December 31,											
		2021			2020							
(dollars in thousands)		Amount	% <sup>(1)</sup>		Amount	% <sup>(1)</sup>						
Commercial real estate	\$	13,095	70.66 %	\$	13,744	69.75 %						
Residential first mortgages		1,002	5.77 %		1,305	8.89 %						
Residential rentals		2,175	12.35 %		1,413	9.24 %						
Construction and land development		260	2.25 %		401	2.49 %						
Home equity and second mortgages		274	1.62 %		261	1.94 %						
Commercial loans		582	3.20 %		1,222	3.52 %						
Consumer loans		58	0.19 %		20	0.07 %						
Commercial equipment		971	3.96 %		1,058	4.10 %						
Total allowance for loan losses	\$	18,417	100.00 %	\$	19,424	100.00 %						

<sup>(1)</sup> Percent of loans in each category to total portfolio loans

The following table indicates net charge-offs by average portfolio loan category for the years ended as indicated:

	At or for the Years Ended December 31,									
				2021			2020			
(dollars in thousands)	Net	Charge- off	Ave	erage Balance	%	N	et Charge- off	Average Balance	%	
Commercial real estate	\$	1,914	\$	1,085,823	0.18 %	\$	927	\$ 993,478	0.09 %	
Residential first mortgages		142		107,011	0.13			159,265	_	
Residential rentals		46		151,606	0.03		_	132,524	_	
Construction and land development		_		36,891	_		_	37,930	_	
Home equity and second mortgages		(5)		28,051	(0.02)		44	33,458	0.13	
Commercial and equipment loans		(504)		46,390	(1.09)		1,241	56,793	2.19	
Consumer loans		_		1,783	_		6	1,099	0.55	
		1,593		1,457,555	0.11		2,218	1,414,547	0.16	
Allowance for loan losses		_		(18,788)			_	(15,681)	_	
Total net charge-off and average portfolio loans	\$	1,593	\$	1,438,767	0.11 %	\$	2,218	\$ 1,398,866	0.16 %	

Effective January 1, 2022, the Company adopted the current expected credit loss ("CECL") model or ASU 2016-13 "Financial Instruments - Credit Losses (Topic 326) - Measurement of Credit Losses on Financial Instruments". Our CECL model has been substantially developed and the third-party model validation is complete. We conducted parallel runs of the CECL loss estimation model and the Company's existing incurred loss model throughout 2021. We are refining our implementation controls and processes of the CECL model. ASU 2016-13 will also require the establishment of an allowance for expected credit losses for certain debt securities and other financial assets.

Management expects to recognize a one-time cumulative effect adjustment to the allowance for credit losses as of the January 1, 2022. Based on forecasted economic conditions and portfolio balances as of January 1, 2022, we expect to recognize an increase to the opening allowance for credit losses in the range of \$2.0 million to \$3.0 million. See the discussion of ASU 2016-13 under Recent Accounting Pronouncements in Note 1 for additional information.

## Classified Assets and Special Mention Assets

During 2020, classified assets decreased \$12.3 million. Asset quality has continued to improve in 2021 with the resolution of \$16.9 million in non-accrual and impaired loans through loan sales and negotiated payoffs as well as the resolution of \$3.1 million in OREO. Management remains committed to expeditiously resolve non-performing or substandard credits that are not likely to become performing or passing credits in a reasonable timeframe.

Classified assets decreased \$17.1 million from \$22.4 million at December 31, 2020 to \$5.2 million at December 31, 2021. Management considers classified assets to be an important measure of asset quality. The Company's risk rating process for classified loans is an important input into the Company's allowance methodology. Risk ratings are expected to be an important indicator in assessing ongoing credit risks of COVID-19 previously deferred loans. The following is a breakdown of the Company's classified and special mention assets at December 31, 2021 and 2020, respectively:

		As of				
(dollars in thousands)	Decem	ber 31, 2021	December 31, 2020			
Classified loans	- · ·					
Substandard	\$	5,211	\$	19,249		
Doubtful		_		_		
Loss		_		_		
Total classified loans		5,211		19,249		
Special mention loans		_		7,672		
Total classified and special mention loans	\$	5,211	\$	26,921		
Classified loans	\$	5,211	\$	19,249		
Classified securities		_		_		
Other real estate owned		_		3,109		
Total classified assets	\$	5,211	\$	22,358		
Total classified assets and special mention loans	\$	5,211	\$	30,030		
		2.22.27				
Total classified assets as a percentage of total assets		0.22 %		1.10 %		
Total classified assets as a percentage of Risk Based Capital		2.10 %		9.61 %		

## Non-Performing Assets

The following table sets forth information with respect to the Bank's non-performing assets. There were no loans 90 days or more past due that were still accruing interest at the dates indicated.

	December 31,					
(dollars in thousands)	2021		2020			
Non-accrual loans:						
Commercial real estate	\$	4,890	\$	16,612		
Residential first mortgages		450		794		
Residential rentals		942		275		
Home equity and second mortgages		601		495		
Commercial equipment		691		46		
U.S. SBA PPP loans		57		_		
Total non-accrual loans <sup>(1)</sup>		7,631		18,222		
OREO		_		3,109		
TDRs: (1) (2)						
Commercial real estate		_		1,376		
Residential first mortgages		_		247		
Commercial equipment		447		471		
Total TDRs		447		2,094		
Total Accrual TDRs		447		572		
Total non-accrual loans, OREO and Accrual TDRs	\$	8,078	\$	21,903		
	<u></u>		_	,		
Interest income due at stated rates, but not recognized on non-accruals	\$	102	\$	756		

<sup>(1)</sup> Non-accrual loans include all loans that are 90 days or more delinquent and loans that are non-accrual due to the operating results or cash flows of a customer.

Non-accrual loans and OREO to total assets decreased from 1.05% at December 31, 2020 to 0.33% at December 31, 2021. Non-accrual loans, OREO and TDRs to total assets decreased from 1.08% at December 31, 2020 to 0.35% at December 31, 2021.

<sup>(2)</sup> TDR loans include both non-accrual and accruing performing loans. All TDR loans are included in the calculation of asset quality financial ratios. Non-accrual TDR loans are included in the non-accrual balance and accruing TDR loans are included in the accruing TDR balance.

All interest accrued but not collected from loans that are placed on non-accrual or charged-off is reversed against interest income. Interest income is recognized on a cash-basis or cost-recovery method, until qualifying for return to accrual status. Loans are reviewed on a regular basis and are placed on non-accrual status when, in the opinion of management, the collection of additional interest is doubtful. The accrual of interest on loans is discontinued at the time the loan is 90 days delinquent unless the credit is well secured and in the process of collection. Non-accrual loans include certain loans that are current with all loan payments and are placed on non-accrual status due to customer operating results and cash flows. Non-accrual loans are considered impaired and evaluated for impairment on a loan-by-loan basis.

At December 31, 2021, there were \$6.7 million (88%) of non-accrual loans current with all payments of principal and interest with specific reserves of \$0.3 million. Delinquent non-accrual loans were \$0.9 million (12%) of with no specific reserves at December 31, 2021. At December 31, 2020, there were \$6.3 million (34%) of non-accrual loans current with all payments of principal and interest with no impairment and \$12.0 million (66%) of delinquent non-accrual loans with a total of \$1.3 million specifically reserved. There were no non-accrual TDRs at December 31, 2021. Non-accrual loans at December 31, 2020 included six TDRs totaling \$1.5 million. These loans were classified solely as non-accrual for the calculation of financial ratios.

### Other Real Estate Owned

The following is a summary roll-forward of OREO activity for the years ended December 31, 2021 and 2020:

	Years Ended December 31,					
(dollars in thousands)	·	2021		2020		
Balance at beginning of year	\$	3,109	\$	7,773		
Additions of underlying property		_		1,240		
Disposals of underlying property		(1,722)		(2,882)		
Valuation allowance		(1,387)		(3,022)		
Balance at end of period	\$		\$	3,109		

The decreased OREO valuation allowance during the year ended December 31, 2021 reflects management's actions to resolve non-performing assets. There were no OREO balances at December 31, 2021 compared to \$3.1 million at December 31, 2020. For additional information on OREO, refer to Note 6 of the Consolidated Financial Statements.

### Liabilities

### **Deposits and Borrowings - Funding**

The Bank has access to both retail deposits and wholesale funding. Wholesale funding includes long-term debt and short-term borrowings of advances from the FHLB of Atlanta and brokered deposits. Retail deposits totaled \$2.05 billion or 99.0% of funding at December 31, 2021 compared to \$1.74 billion or 98.0% of funding at December 31, 2020. In addition to funding for operations, the Company had junior subordinated debentures of \$12.0 million and fixed to floating subordinated notes of \$20.0 million at 4.75% at December 31, 2021 and 2020.

The following is a breakdown of the Company's deposit portfolio at December 31, 2021 and 2020:

December 31,								
(dollars in thousands)		2021	%	20	020	%	\$ Change	% Change
Noninterest-bearing demand	\$	445,778	21.68 %	\$	362,079	20.74 %	\$ 83,699	23.12 %
Interest-bearing:								
Savings		119,767	5.82 %		98,783	5.66 %	20,984	21.24 %
Demand deposits		790,481	38.45 %		590,159	33.81 %	200,322	33.94 %
Money market deposits		372,717	18.13 %		340,725	19.52 %	31,992	9.39 %
Certificates of deposit		327,421	15.92 %		353,856	20.27 %	(26,435)	(7.47)%
Total interest-bearing		1,610,386	78.32 %		1,383,523	79.26 %	226,863	16.40 %
		_						
Total Deposits	\$	2,056,164	100.00 %	\$	1,745,602	100.00 %	\$ 310,562	17.79 %
Transaction accounts	\$	1,728,743	84.08 %	\$	1,391,746	79.73 %	\$ 336,997	24.21 %

Total deposits increased at December 31, 2021 compared to December 31, 2020. During the same period, noninterest bearing demand deposits and total transaction deposits increased in dollars and as a percentage of deposits. Customer deposit balances increased in 2021 due to new customer acquisitions as well as lower levels of consumer and business spending related to the COVID-19 pandemic. The Bank has added new customers and lower cost transaction deposits in every year in each of the last six years. Competitors, merger and acquisition activity in our market, the Bank's participation in the SBA US PPP program and focused efforts of our business development teams all contributed to deposit increases in 2021.

For FDIC call reporting purposes reciprocal deposits are classified as brokered deposits when they exceed 20% of a bank's liabilities or \$5.0 billion. Reciprocal deposits increased \$128.6 million to \$483.5 million at December 31, 2021 compared to \$354.9 million at December 31, 2020. Reciprocal deposits as a percentage of the Bank's liabilities at December 31, 2021 and December 31, 2020 were 23.1% and 19.6%, respectively. \$65.7 million reciprocal deposits were considered brokered at December 31, 2021 and no reciprocal deposits were considered brokered deposits for call reporting purposes as of December 31, 2020.

The following table sets forth for the periods indicated the average balances outstanding and average interest rates for each major category of deposits.

For the	Years	Ended	December	31.
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	·	2021	1	2020		
(dollars in thousands)	Average Balance		Average Rate	Average Balance	Average Rate	
Savings	\$	108,189	0.05 %	\$ 84,463	0.10 %	
Demand deposits		660,330	0.05 %	537,043	0.30 %	
Money market deposits		358,006	0.11 %	312,980	0.25 %	
Certificates of deposit		342,755	0.53 %	370,743	1.41 %	
Total interest-bearing deposits		1,469,280	0.18 %	1,305,229	0.59 %	
Noninterest-bearing demand deposits		417,935		324,597		
	\$	1,887,215	0.14 %	\$ 1,629,826	0.47 %	

The following table indicates that 17.8% of the Bank's certificates of deposit and other time deposits, by account, exceed the FDIC insurance limit (currently, \$250,000), by time remaining until maturity as of December 31, 2021.

(dollars in thousands)	At December 31, 2021			
Time Deposit Maturity Period				
Three months or less	\$	10,132		
Three through six months		13,438		
Six through twelve months		19,812		
Over twelve months		14,215		
Total	\$	57,597		

Uninsured deposits, which are the portion of deposit accounts that exceed the FDIC insurance limits, currently set at \$250,000 were approximately \$496.0 million and \$409.1 million at December 31, 2021 and December 31, 2020, respectively. These amounts were estimated based on the same methodologies and assumptions used for regulatory reporting.

Note 7 includes the scheduled contractual maturities of total certificates of deposits of \$327.4 million at December 31, 2021.

#### Stockholders' Equity

The following table shows the Company's equity and the dollar and percentage changes for the periods presented.

(dollars in thousands)	Dec	ember 31, 2021	De	ecember 31, 2020	9	Change	% Change
Common Stock at par of \$0.01	\$	57	\$	59	\$	(2)	(3.4)%
Additional paid in capital		96,896		95,965		931	1.0 %
Retained earnings		113,448		97,944		15,504	15.8 %
Accumulated other comprehensive (loss) income		(1,952)		4,504		(6,456)	(143.3)%
Unearned ESOP shares		(316)		(459)		143	(31.2)%
Total Stockholders' Equity	\$	208,133	\$	198,013	\$	10,120	5.1 %

During the year ended December 31, 2021, stockholders' equity increased in part due to net income of \$25.9 million and net stock related activities in connection with stock-based compensation and ESOP activity of \$0.9 million. These increases to stockholders' equity were partially offset by common stock repurchases of \$7.0 million, common dividends paid of \$3.2 million, and an increase in accumulated other comprehensive loss of \$6.5 million.

At December 31, 2021, the Company had a book value of \$36.40 per common share compared to \$33.54 at December 31, 2020. The Company's tangible book value was \$34.32 at December 31, 2021 compared to \$31.45 at December 31, 2020. The Company remains well capitalized at December 31, 2021 with a Tier 1 capital to average assets (leverage ratio) of 9.23% compared to 9.56% at December 31, 2020. The Company's common equity to assets ratio decreased to 8.94% at December 31, 2021 from 9.77% at December 31, 2020. The Company's ratio of tangible common equity ("TCE") to tangible assets decreased to 8.48% at December 31, 2021 from 9.22% at December 31, 2020. The decrease in the TCE ratio was due primarily to significant increases in cash and investments. The Company's Common Equity Tier 1 ("CET1") ratio was 11.92% at December 31, 2021 compared to 11.47% at December 31, 2020

In April 2020, banking regulators issued an interim final rule that excluded U.S. SBA PPP loans from the calculation of risk-based capital ratios by assigning a zero percent risk weight.

The ESOP has promissory notes with the Company for the purchase of TCFC common stock for the benefit of the participants in the Plan. Loan terms are at prime rate plus one-percentage point and amortize over seven years. As principal is repaid, common shares are allocated to participants based on the participant account allocation rules described in the Plan. The Bank is a guarantor of the ESOP debt with the Company. Unencumbered shares held by the ESOP are treated as outstanding in computing earnings per share. Shares issued to the ESOP but pledged as collateral for loans obtained to provide funds to acquire the shares are not treated as outstanding in computing earnings per share.

During the year ended December 31, 2021, \$0.1 million or 4,150 Employee Stock Ownership Plan ("ESOP") shares were allocated with the payment of promissory notes and there were no offsetting ESOP purchases of shares. During the year ended December 31, 2020, \$0.1 million or 4,150 ESOP shares were allocated with the payment of promissory notes.

### **LIQUIDITY AND CAPITAL RESOURCES**

Liquidity is our ability to fund operations and meet present and future financial obligations through the sale or repayment of existing assets or by obtaining additional funding through liability management. Cash needs may come from loan demand, deposit withdrawals or acquisition opportunities. Potential obligations resulting from the issuance of standby letters of credit and commitments to fund future borrowings to our loan customers are other factors affecting our liquidity needs. Many of these obligations and commitments are expected to expire without being drawn upon; therefore, the total commitment amounts do not necessarily represent future cash requirements affecting our liquidity position.

The Company's principal sources of liquidity are cash on hand and dividends received from the Bank. The Bank's most liquid assets are cash, cash equivalents and federal funds sold. The levels of such assets are dependent on the Bank's operating, financing and investment activities at any given time. The variations in levels of cash and cash equivalents are influenced by deposit flows and anticipated future deposit flows. Customer deposits are considered the primary source of funds supporting the Bank's lending and investment activities.

Liquidity is provided by access to funding sources, which include core depositors and brokered deposits. Other sources of funds include our ability to borrow, such as purchasing federal funds from correspondent banks, sales of securities under agreements to repurchase and advances from the FHLB of Atlanta. The Bank uses wholesale funding (brokered deposits and other sources of funds) to supplement funding when loan growth exceeds core deposit growth and for asset-liability management purposes.

At December 31, 2021 and 2020, the Bank had \$64.0 million and \$66.5 million, respectively, in loan commitments outstanding, \$22.0 million and \$20.0 million, respectively, in letters of credit and approximately \$242.0 million and \$225.5 million, respectively, available under lines of credit. Certificates of deposit due within one year of December 31, 2021 and 2020 totaled \$256.9 million or 78.45% and \$266.1 million, or 75.21%, respectively, of total certificates of deposit outstanding. If maturing deposits do not remain, the Bank will be required to seek other sources of funds, or use on balance sheet cash and investments. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than we currently pay on the certificates of deposits. We believe, however, based on past experience that a significant portion of our certificates of deposit will remain with us. We have the ability to attract and retain deposits by adjusting the interest rates offered.

Management has increased oversight and review of customer line of credit usage. If we were to experience increases in draws on customer lines of credit or decreased deposit levels in future periods as a result of the distressed economic conditions in our market areas relating to the COVID-19 pandemic, our level of borrowed funds could increase.

At December 31, 2021, the Company had on-balance sheet liquidity of \$139.7 million in cash and cash equivalents. At December 31, 2021, the Company had loans and securities pledged or in safekeeping at FHLB which provided for funding availability of \$530.5 million at December 31, 2021.

Advances from the FHLB are secured by the Bank's stock in the FHLB, a portion of the Bank's loan portfolio and certain investments. Generally, the Bank's ability to borrow from the FHLB of Atlanta is limited by its available collateral and also by an overall limitation of 30% of assets. FHLB long-term debt consists of adjustable-rate advances with rates based upon LIBOR, fixed-rate advances, and convertible advances. At December 31, 2021 and 2020, 100% of the Bank's long-term debt was fixed for rate and term, as the conversion optionality of the advances have either been exercised or expired. In addition, the Bank has established unsecured and secured lines of credit with the Federal Reserve Bank and commercial banks. For a discussion of these agreements including collateral see Note 8 in the Consolidated Financial Statements.

Liquidity has improved in the last three years with the increase in transaction deposits and decrease in wholesale funding. The Company's net loan to deposit ratio was 77.2% at December 31, 2021 compared to 91.3% at December 31, 2020. For the year ended December 31, 2021 and 2020, the average loan to deposit ratios were 83.9% and 94.9%, respectively. The Company intends to use available on-balance sheet liquidity to fund loans, increase investments and limit the use of wholesale funding.

The Bank's principal sources of funds for investment and operations are net income, deposits, sales of loans, borrowings, principal and interest payments on loans, principal and interest received on investment securities and proceeds from the maturity and sale of investment securities. The Bank's principal funding commitments are for the origination or purchase of loans, the purchase of securities and the payment of maturing deposits.

The Bank is subject to various regulatory restrictions on the payment of dividends.

### Comparison of Cash Flows for the Years Ending December 31, 2021 and 2020

During the year ended December 31, 2021, all financing activities provided \$285.4 million in cash compared to \$209.2 million in cash provided for the same period in 2020. The Company was provided \$76.2 million more cash from financing activities compared to the prior year, primarily due to increased deposit growth of \$76.8 million. The Company used \$2.0 million more cash in 2021 compared to 2020 for net long-term debt activity and short-term borrowings activity used \$5.0 million less cash in 2021 compared to 2020. The Company used \$7.1 million more in cash for stock related activities in 2021 compared to 2020. The decrease was primarily due to \$6.7 million increase in common stock repurchased, and an increase in common dividends paid in 2021. The Company used \$3.5 million less cash in 2021 compared to 2020 for activity related to subordinated notes.

The Bank's principal use of cash has been in investing activities including its investments in loans, investment securities and other assets. In 2021, the level of net cash used in investing increased to \$256.0 million from \$192.7 million in 2020. The increase in cash used was primarily the result of cash used for purchases of investment securities partially offset by a decrease in cash used for loan activities. Cash used for loan activities decreased \$167.6 million from \$163.3 million, for the year ended December 31, 2020 to cash provided of \$4.3 million for the year ended December 31, 2021. Cash used increased as principal received on loans in 2021 decreased over the prior year comparable period primarily due to decreased PPP originations in 2021 compared to the prior year. Cash used for the purchase of investment securities increased \$178.3 million from \$178.3 million for the year ended December 31, 2020 to \$327.7 million for the year ended December 31, 2021. Cash used increased \$49.5 million as total proceeds from sales and principal payments of securities for year ended December 31, 2021 decreased compared to the year ended December 31, 2020.

Operating activities provided cash of \$33.2 million for the year ended December 31, 2021 compared to \$28.1 million of cash provided for the same period of 2020.

### **Capital Resources**

The Company has no business other than holding the stock of the Bank and does not currently have any material funding requirements, except for the payment of dividends on common stock, and the payment of interest on subordinated debentures and subordinated notes, and noninterest expense.

The Company evaluates capital resources by the ability to maintain adequate regulatory capital ratios. The Company and the Bank annually update a three-year strategic capital plan. In developing its plan, the Company considers the impact to capital of asset growth, income accretion, dividends, holding company liquidity, investment in markets and people and stress testing.

Federal banking regulations require the Company and the Bank to maintain specified levels of capital. As of December 31, 2021 and 2020, the Company and Bank were well-capitalized under the regulatory framework for prompt corrective action under the Basel III Capital Rules. Management believes, as of December 31, 2021 and 2020, that the Company and the Bank met all capital adequacy requirements to which they were subject. See Note 11 of the Consolidated Financial Statements.

On March 31, 2015, the Bank made the election to continue to exclude most accumulated other comprehensive income ("AOCI") from capital in connection with its quarterly financial filings and, in effect, to retain the AOCI treatment under the capital rules prior to Basel III.

### **OFF-BALANCE SHEET ARRANGEMENTS**

In the normal course of operations, we engage in a variety of financial transactions that, in accordance with accounting principles generally accepted in the United States of America and to general practices within the banking industry, are not recorded in our financial statements. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used primarily to manage customers' requests for funding and take the form of loan commitments, letters of credit and lines of credit. For a discussion of these agreements, including collateral and other arrangements, see Note 18 in the Consolidated Financial Statements.

For the years ended December 31, 2021 and 2020, the Company did not engage in any off-balance sheet transactions reasonably likely to have a material effect on its financial condition, results of operations or cash flows.

## **IMPACT OF INFLATION AND CHANGING PRICES**

The Consolidated Financial Statements and notes thereto presented herein have been prepared in accordance with accounting principles generally accepted in the United States of America and general practices within the banking industry, which require the measurement of financial position and operating results in terms of historical dollars without considering the changes in the relative purchasing power of money over time due to inflation. Unlike most industrial companies, nearly all of the Company's assets and liabilities are monetary in nature. As a result, interest rates have a greater impact on the Company's performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

## Item 7A. Quantitative and Qualitative Disclosure about Market Risk

Interest rate risk is defined as the exposure to changes in net interest income and capital that arises from movements in interest rates. Depending on the composition of the balance sheet, increasing or decreasing interest rates can negatively affect the Company's results of operations and financial condition.

The Company measures interest rate risk over the short and long term. The Company measures interest rate risk as the change in net interest income ("NII") caused by a change in interest rates over twelve and twenty-four months. The Company's NII simulations provide information about short-term interest rate risk exposure. The Company also measures interest rate risk by measuring changes in the values of assets and liabilities due to changes in interest rates. The economic value of equity ("EVE") is defined as the present value of future cash flows from existing assets, minus the present value of future cash flows from existing liabilities. EVE simulations reflect the interest rate sensitivity of assets and liabilities over a longer time period, considering the maturities, average life and duration of all balance sheet accounts.

The Board of Directors has approved the Company's interest rate risk policy and assigned oversight to the Board Risk Oversight Committee ("BROC"). The policy establishes limits on risk, which are quantitative measures of the percentage change in NII and EVE resulting from changes in interest rates. Both NII and EVE simulations assist in identifying, measuring, monitoring and controlling interest rate risk and along with mitigating strategies are used by management to maintain interest rate risk exposure within Board policy guidelines.

The Company's interest rate risk ("IRR") model uses assumptions which include factors such as call features, prepayment options and interest rate caps and floors included in investment and loan portfolio contracts. The IRR model estimates the lives and interest rate sensitivity of the Company's non-maturity deposits. These assumptions have a significant effect on model results. The assumptions are developed primarily based upon historical behavior of Bank customers. The Company also considers industry and regional data in developing IRR model assumptions. There are inherent limitations in the Company's IRR model and underlying assumptions. When interest rates change, actual movements of interest-earning assets and interest-bearing liabilities, loan prepayments, and withdrawals of time and other deposits, may deviate significantly from assumptions used in the model.

The Company prepares a current base case and several alternative simulations at least quarterly. Current interest rates are shocked by +/- 100, 200, 300, and 400 basis points ("bp"). In addition, the Company simulates additional rate curve scenarios (e.g., bear flattener). The Company may elect not to use particular scenarios that it determines are impractical in a current rate environment.

The Company's internal limits for parallel shock scenarios are as follows:

Shock in Basis Points	Net Interest Income ("NII")	Economic Value of Equity ("EVE")
+ - 400	25%	40%
+ - 300	20%	30%
+ - 200	15%	20%
+ - 100	10%	10%

It is management's goal to manage the Bank's portfolios so that net interest income at risk over twelve and twenty-four-month periods and the economic value of equity at risk do not exceed policy guidelines at the various interest rate shock levels. As of December 31, 2021, and 2020, the Company did not exceed any Board approved sensitivity limits for percentage change in net interest income. As of December 31, 2021, the percentage change in economic value of equity exceeded policy guidelines due to already low level of rates on non-maturing deposit instruments. Management has determined that due to the level of market rates at December 31, 2021, interest rate shocks of -100, -200, -300, and -400 basis points leave the Bank with near zero down to negative rate instruments and are not considered practical or informative. Measures of net interest income at risk produced by simulation analysis are indicators of an institution's short-term performance in alternative rate environments. The below schedule estimates the changes in net interest income over a twelve-month period for parallel rate shocks for up 200, 100 and down 100 scenarios:

Estimated Changes in Net Interest Income ("NII")

Change in Interest Rates:	+ 200bp	+ 100bp	- 100bp
Policy Limit	(15.00)%	(10.00)%	(10.00)%
December 31, 2021	(1.54)%	(0.74)%	(1.13)%
December 31, 2020	(1.28)%	(0.23)%	(1.17)%

Measures of equity value at risk indicate the ongoing economic value of the Company by considering the effects of changes in interest rates on all of the Company's cash flows, and by discounting the cash flows to estimate the present value of assets and liabilities. The below schedule estimates the changes in the economic value of equity at parallel shocks for up 200, 100 and down 100 scenarios:

Estimated Changes in Economic Value of Equity ("EVE")

1 1			
Change in Interest Rates:	+ 200bp	+ 100bp	- 100bp
Policy Limit	(20.00)%	(10.00)%	(10.00)%
December 31, 2021	24.45 %	15.16 %	(25.07)%
December 31, 2020	52.00 %	32.00 %	(47.00)%

## **Item 8. Financial Statements and Supplementary Data**



### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of The Community Financial Corporation (the "Company") is responsible for the preparation, integrity and fair presentation of the financial statements included in this Annual Report. The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America and reflect management's judgments and estimates concerning the effects of events and transactions that are accounted for or disclosed.

Management is also responsible for establishing and maintaining effective internal control over financial reporting. The Company's internal control over financial reporting includes those policies and procedures that pertain to the Company's ability to record, process, summarize and report reliable financial data. The internal control system contains monitoring mechanisms, and appropriate actions taken to correct identified deficiencies. Management believes that internal controls over financial reporting, which are subject to scrutiny by management and the Company's internal auditors, support the integrity and reliability of the financial statements. Management recognizes that there are inherent limitations in the effectiveness of any internal control system, including the possibility of human error and the circumvention or overriding of internal controls. Accordingly, even effective internal control over financial reporting can provide only reasonable assurance with respect to financial statement preparation. In addition, because of changes in conditions and circumstances, the effectiveness of internal control over financial reporting may vary over time. The Audit Committee of the Board of Directors (the "Committee") is comprised entirely of outside directors who are independent of management. The Committee is responsible for the appointment and compensation of the independent auditors and makes decisions regarding the appointment or removal of members of the internal audit function. The Committee meets periodically with management, the independent auditors, and the internal auditors to ensure that they are carrying out their responsibilities. The Committee is also responsible for performing an oversight role by reviewing and monitoring the financial, accounting, and auditing procedures of the Company in addition to reviewing the Company's financial reports. The independent auditors and the internal auditors have full and unlimited access to the Audit Committee, with or without the presence of management, to d

Management assessed the Company's system of internal control over financial reporting as of December 31, 2021. This assessment was conducted based on the Committee of Sponsoring Organizations ("COSO") of the Treadway Commission "Internal Control - Integrated Framework (2013)." Based on this assessment, management believes that the Company maintained effective internal control over financial reporting as of December 31, 2021. Management's assessment concluded that there were no material weaknesses within the Company's internal control structure. There were no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15 under the Securities Act of 1934) during the quarter ended December 31, 2021 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

The 2021 financial statements have been audited by the independent registered public accounting firm of Dixon Hughes Goodman LLP ("DHG"). Personnel from DHG were given unrestricted access to all financial records and related data, including minutes of all meetings of the Board of Directors and committees thereof. Management believes that all representations made to all the independent auditors were valid and appropriate. The resulting report from DHG accompanies the financial statements. DHG did not issue nor were they required to issue a report on the effectiveness of internal control over financial reporting.

/s/ William J. Pasenelli
William J. Pasenelli
Chief Executive Officer
March 3, 2022

/s/ Todd L. Capitani
Todd L. Capitani
Executive Vice President and Chief Financial Officer
March 3, 2022

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Stockholders and Board of Directors The Community Financial Corporation

### **Opinion on the Consolidated Financial Statements**

We have audited the accompanying consolidated balance sheets of The Community Financial Corporation (the "Company") as of December 31, 2021, and 2020, the related consolidated statements of income, comprehensive income, changes in stockholders' equity, and cash flows for years ended December 31, 2021, and 2020, and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2021, and 2020, and the results of its operations and its cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

#### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement whether due to error or fraud.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

#### Critical Audit Matters

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the financial statements and (2) involved especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing a separate opinion on the critical audit matters or on the accounts or disclosures to which it relates.

## Allowance for Loan Losses ("ALL")

Management describes their accounting policies and provides additional disclosure regarding the ALL in Notes 1 and 3 to the consolidated financial statements. As described in Note 3, the ALL totaled \$18.4 million as of December 31, 2021. The ALL consists of general and specific components. The general component is based upon historical loss experience adjusted for qualitative risk factors. The specific allowance relates to estimated losses on individually evaluated impaired loans. Management determines the qualitative factor allowance based on evaluation of various internal and external environmental conditions, including charge-offs, delinquencies, classified loans, loan concentrations and the rate of portfolio segment growth as well as an assessment of the current regulatory environment, the quality of credit administration and loan portfolio management and national and local economic trends

Estimating an appropriate allowance for loss losses requires management to make certain assumptions about losses that have been incurred but not yet realized in the loan portfolio as of the balance sheet date. Significant judgments in estimating the allowance for loan losses include the determination of the impact of qualitative factors and the identification and valuation of impaired loans.

We identified the allowance for loan losses as a critical audit matter. The principal considerations for our determination include management's judgement applied in determining the impact of qualitative factors and the identification and valuation of impaired loans. Auditing these judgments required a high degree of subjectivity in evaluating the reasonableness of management's judgments and a significant level of audit effort.

The primary audit procedures we performed to address this critical audit matter included:

- We tested management's determination of qualitative factors by comparing information utilized by management to internal or external evidence as appropriate. We assessed the appropriateness, completeness and accuracy of data utilized by management in developing the assumptions underlying the qualitative factors including the consideration of potentially new or contradictory information. We evaluated the consistency and reasonableness of changes to management's weightings applied to each of the qualitative factors.
- We tested the accuracy of the application of qualitative factors by loan classification.
- We tested the completeness of the impaired loans by comparing the list to internal loan data including past due, non-accrual and classified asset listings.
- We verified data used in management's impairment calculations to underlying support. We evaluated the reasonableness of assumptions used in appraisals and management's discounts applied in valuing impaired loans.
- We performed analytical procedures on the overall level of the ALL and various components of the allowance, including the historical reserve, qualitative reserves and specific reserves, to evaluate whether they were directionally consistent relative to credit quality indicators and changes in the Company's loan portfolio.

## /s/ Dixon Hughes Goodman LLP

We have served as the Company's auditor since 2016.

Tysons, Virginia March 3, 2022

## CONSOLIDATED BALANCE SHEETS

(dollars in thousands, except per share amounts)	Dece	ember 31, 2021	I	December 31, 2020
Assets				
Cash and due from banks	\$	108,990	\$	56,887
Interest-bearing deposits with banks		30,664		20,178
Securities available for sale ("AFS"), at fair value		497,839		246,105
Equity securities carried at fair value through income		4,772		4,855
Non-marketable equity securities held in other financial institutions		207		207
Federal Home Loan Bank ("FHLB") stock - at cost		1,472		2,777
Net U.S. Small Business Administration ("SBA") Paycheck Protection Program ("PPP") Loans		26,398		107,960
Portfolio loans receivable net of allowance for loan losses ("ALLL") of \$18,417 and \$19,424		1,560,393		1,486,115
Net loans		1,586,791		1,594,075
Goodwill		10,835		10,835
Premises and equipment, net		21,427		20,271
Premises and equipment held for sale				430
Other real estate owned ("OREO")		_		3,109
Accrued interest receivable		5,588		8,717
Investment in bank owned life insurance		38,932		38,061
Core deposit intangible		1,032		1,527
Net deferred tax assets		9,033		7,909
Right of use assets - operating leases		6,124		7,831
Other assets		3,600		2,665
Total Assets	\$	2,327,306	\$	2,026,439
Liabilities and Stockholders' Equity			Ė	, ,
Deposits				
Non-interest-bearing deposits	\$	445,778	\$	362,079
Interest-bearing deposits		1,610,386		1,383,523
Total deposits	_	2,056,164		1,745,602
Long-term debt		12,231		27,302
Guaranteed preferred beneficial interest in junior subordinated debentures ("TRUPs")		12,000		12,000
Subordinated notes - 4.75%, net of debt issuance costs		19,510		19,526
Lease liabilities - operating leases		6,343		8,088
Accrued expenses and other liabilities		12,925		15,908
Total Liabilities		2,119,173		1,828,426
Stockholders' Equity	-	=,113,173		1,020,120
Common stock - par value \$0.01; authorized - 15,000,000 shares; issued 5,718,528 and 5,903,613 shares, respectively		57		59
Additional paid in capital		96,896		95,965
Retained earnings		113,448		97,944
Accumulated other comprehensive (loss) income				4,504
Unearned ESOP shares		(1,952) (316)		4,504 (459)
Total Stockholders' Equity	Φ.	208,133	d.	198,013
Total Liabilities and Stockholders' Equity	\$	2,327,306	\$	2,026,439

See notes to Consolidated Financial Statements

## CONSOLIDATED STATEMENTS OF INCOME

	Year	Years Ended December 31,				
(dollars in thousands, except per share amounts)	202	1	2020			
Interest and Dividend Income						
Loans, including fees	\$	65,476 \$	65,731			
Interest and dividends on investment securities		4,992	5,170			
Interest on deposits with banks		91	172			
Total Interest and Dividend Income		70,559	71,073			
Interest Expense						
Deposits		2,601	7,681			
Short-term borrowings		_	111			
Long-term debt		1,524	2,364			
Total Interest Expense		4,125	10,156			
Net Interest Income		66,434	60,917			
Provision for loan losses		586	10,700			
Net Interest Income After Provision for Loan Losses		65,848	50,217			
Noninterest Income			, , , , , , , , , , , , , , , , , , ,			
Loan appraisal, credit, and miscellaneous charges		528	174			
Gain on sale of assets		68	6			
Net gains on sale of investment securities		586	1,384			
Unrealized (loss) gain on equity securities		(139)	101			
Loss on premises and equipment held for sale		(25)	_			
Income from bank owned life insurance		871	881			
Service charges		4,301	3,490			
Referral fee income		1,822	2,380			
Net gain on sale of loans originated for sale		85	_			
Loss on sale of loans		(191)	_			
Total Noninterest Income		7,906	8,416			
Noninterest Expense						
Compensation and benefits		21,035	19,553			
Occupancy expense		2,836	3,010			
Advertising		500	525			
Data processing expense		3,772	3,671			
Professional fees		2,857	2,413			
Depreciation of premises and equipment		558	605			
FDIC Insurance		602	939			
OREO valuation allowance and expenses		1,456	3,200			
Core deposit intangible amortization		495	591			
Fraud losses		1,260	79			
Other expenses		3,781	3,417			
Total Noninterest Expense		39,152	38,003			
Income before income taxes		34,602	20,630			
Income tax expense		8,716	4,494			
Net Income	\$	25,886 \$	16,136			
Earnings Per Common Share						
Basic	\$	4.47 \$	2.74			
Diluted	\$	4.47 \$	2.74			
Cash dividends paid per common share	\$	0.58 \$	0.50			
Con mater to Consolidated Financial Statements						

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Y	ears Ended	Dece	mber 31,
(dollars in thousands)		2021		2020
Net Income	\$	25,886	\$	16,136
Net unrealized holding (loss) gain arising during period, net of tax (benefit) expense of \$(2,428) and \$657, respectively		(6,889)		1,977
Reclassification adjustment for income included in net income, net of tax expense of \$153 and \$361, respectively		433		1,023
Comprehensive Income	\$	19,430	\$	19,136

See notes to Consolidated Financial Statements

# CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY Years Ended December 31, 2021 and 2020

(dollars in thousands)	(	Common Stock	1	Additional Paid in Capital		Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Unearned ESOP Shares	Total
Balance at January 1, 2020	\$	59	\$	95,474	\$		\$ 1,504		\$ 181,494
Net Income		_		_		16,136	_	_	16,136
Unrealized holding gains on investment securities net of tax of \$1,018		_		_		_	3,000	_	3,000
Cash dividend at \$0.50 per common share		_		_		(2,819)	_	_	(2,819)
Net change in fair market value below cost of leveraged ESOP shares released		_		(39)		_	_	_	(39)
Dividend reinvestment		_		134		(134)	_	_	_
Net change in unearned ESOP shares		_		_		_	_	143	143
Repurchase of common stock		_		_		(298)	_	_	(298)
Stock based compensation		_		396		_	_	_	396
Balance at December 31, 2020	\$	59	\$	95,965	\$	97,944	\$ 4,504	\$ (459)	\$ 198,013
Net Income		_		_	_	25,886	_		25,886
Unrealized holding losses on investment securities net of tax of \$(2,275)		_		_		_	(6,456)	_	(6,456)
Cash dividend at \$0.58 per common share		_		_		(3,170)	_	_	(3,170)
Net change in fair market value below cost of leveraged ESOP shares released		_		2		_	_	_	2
Dividend reinvestment		_		168		(168)	_	_	_
Net change in unearned ESOP shares		_		_		_	_	143	143
Repurchase of common stock		(2)		_		(7,044)	_	_	(7,046)
Stock based compensation		_		761					761
Balance at December 31, 2021	\$	57	\$	96,896	\$	113,448	\$ (1,952)	\$ (316)	\$ 208,133

See notes to Consolidated Financial Statements

# CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended December 31,						
(dollars in thousands)		2021	2	020			
Cash Flows from Operating Activities							
Net income	\$	25,886	\$	16,136			
Adjustments to reconcile net income to net cash provided by operating activities							
Provision for loan losses		586		10,700			
Depreciation and amortization		1,490		1,631			
Provision for loss on premises held for sale		25		_			
Loans originated for resale		(5,135)		_			
Proceeds from sale of loans originated for sale		5,239		_			
Net gain on sale of loans held for sale		(85)		_			
Loss on sale of loans		191		_			
Net (gain) loss on the sale of OREO		(17)		9			
Gains on sales of investment securities		(586)		(1,384)			
Unrealized loss (gain) on equity securities		139		(101)			
Gain on sale of assets		(68)		(6)			
Net amortization of premium/discount on investment securities		1,266		163			
Net accretion of premiums and discounts		(417)		(605			
Amortization of debt issuance costs		(16)		10			
Amortization of core deposit intangible		495		591			
Amortization of right of use asset		395		551			
Net change in right of use assets and lease liabilities		(377)		(407			
Increase in OREO valuation allowance		1,387		3,022			
Increase in cash surrender value of bank owned life insurance		(871)		(881			
Decrease (increase) in deferred income tax benefit		1,151		(2,757			
Decrease (increase) in accrued interest receivable		3,129		(3,698			
Stock based compensation		761		396			
Net change due to deficit of fair market value below cost of leveraged ESOP shares released		2		(39			
Decrease in net deferred loan costs		2,565		2,975			
(Decrease) increase in accrued expenses and other liabilities		(2,983)		568			
(Increase) decrease in other assets		(935)		1,209			
Net Cash Provided by Operating Activities		33,217		28,083			
Cash Flows from Investing Activities							
Purchase of AFS investment securities		(327,693)		(149,426			
Proceeds from redemption or principal payments of AFS investment securities		53,952		40,952			
Proceeds from sale of AFS investment securities		12,540		75,711			
Net decrease of FHLB and FRB stock		1,305		670			
Net change in loans		(7,625)		(163,271			
Purchase of premises and equipment		(2,645)		(255			
Proceeds from sale of OREO		1,739		2,872			
Proceeds from sale of loans		11,965					
Proceeds from disposal of asset		416		21			
Net Cash Used in Investing Activities	\$	(256,046)	\$	(192,726			

# CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)

	Years En	ded Dece	ember 31,
(dollars in thousands)	2021		2020
Cash Flows from Financing Activities			
Net increase in deposits	\$ 310,5	62 \$	233,765
Proceeds from long-term debt		_	164,036
Payments of long-term debt	(15,0	71)	(177,104)
Net decrease in short term borrowings		—	(5,000)
Proceeds from subordinated notes - 4.75%		_	19,516
Payments of subordinated notes - 6.25%		—	(23,000)
Dividends paid	(3,1	70)	(2,819)
Net change in unearned ESOP shares	1	43	143
Repurchase of common stock	(7,0	46)	(298)
Net Cash Provided by Financing Activities	285,4	18	209,239
Increase in Cash and Cash Equivalents	62,5	89	44,596
Cash and Cash Equivalents - January 1	77,0	65	32,469
Cash and Cash Equivalents - December 31	\$ 139,6	554 \$	77,065
Supplemental Disclosures of Cash Flow Information			
Cash paid during the period for			
Interest	\$ 4,3	886 \$	9,072
Income taxes		19 \$	7,133
Supplemental Schedule of Non-Cash Operating Activities			
Issuance of common stock for payment of compensation	\$ 2	220 \$	303
Transfer from loans to OREO	\$	<u></u> \$	1,240

## **Notes to Consolidated Financial Statements**

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Principles of Consolidation**

The Consolidated Financial Statements include the accounts of The Community Financial Corporation and its wholly-owned subsidiary Community Bank of the Chesapeake (the "Bank"), (collectively, the "Company"). All significant intercompany balances and transactions have been eliminated in consolidation. The accounting and reporting policies of the Company conform with accounting principles generally accepted in the United States of America and to general practices within the banking industry.

## **Accounting Changes and Reclassifications**

Certain items in prior financial statements have been reclassified to conform to the current presentation.

## **Nature of Operations**

The Company provides a variety of financial services to individuals and businesses through its offices in Southern Maryland and Fredericksburg, Virginia. Its primary deposit products are demand, savings and time deposits, and its primary lending products are commercial and residential mortgage loans, commercial loans, construction and land development loans, home equity and second mortgages and commercial equipment loans.

The Bank is headquartered in Southern Maryland. The Bank's 11 branches are located in Waldorf, Bryans Road, Dunkirk, Leonardtown, La Plata (two branches), Charlotte Hall, Prince Frederick, Lusby, California, Maryland; and Fredericksburg, Virginia. The Bank has two operation centers located at the main office in Waldorf, Maryland and in Fredericksburg, Virginia. The Bank maintains four loan production offices ("LPOs") in La Plata, Prince Frederick and Leonardtown, Maryland; and Fredericksburg, Virginia. The Leonardtown LPO is co-located with the branch and the Fredericksburg LPO is co-located with the operation center.

## Use of Estimates

In preparing Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP"), management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the ALLL, the valuation of OREO, the valuation of goodwill and deferred tax assets.

## COVID-19

The COVID-19 pandemic has impacted the Company's customers abilities to fulfill their financial obligations. In response to the likely effects on the economy from the pandemic, the Federal Open Market Committee reduced the federal funds rate from a target range of 1.50% to 1.75% to a target range of 0% to 0.25%. These reductions in interest rates along with other effects of the COVID-19 outbreak impacted the Company's financial condition and results of operations.

## Significant Group Concentrations of Credit Risk

Most of the Company's activities are with customers located in or near Fredericksburg, Virginia and the Southern Maryland counties of Calvert, Charles and St. Mary's. Notes 2 and 3 discuss the types of securities and loans held by the Company. The Company does not have significant concentration in any one customer or industry.

## Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, the Company considers all highly-liquid debt instruments with original maturities of three months or less when purchased to be cash equivalents.

## Securities

Debt securities that management has the positive intent and ability to hold to maturity are classified as held to maturity ("HTM") and recorded at amortized cost. At December 31, 2021 and 2020 the Company had no HTM securities. See *Note 2 Securities* for additional information. Securities purchased and held principally for trading in the near term are classified as "trading securities" and are reported at fair value, with unrealized gains and losses included in earnings. The Company held no trading securities for the years ended December 31, 2021 and 2020. Securities not classified as HTM or trading securities are classified as available for sale ("AFS") and recorded at estimated fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income. Equity securities with readily-determinable fair values are recorded at fair value with unrealized gains and losses included in noninterest income in the consolidated statements of income.

Debt securities are evaluated quarterly to determine whether a decline in their value is other-than-temporary impairment ("OTTI"). The term other-than-temporary is not necessarily intended to indicate a permanent decline in value. It means that the prospects for near term recovery of value are not necessarily favorable, or that there is a lack of evidence to support fair values equal to, or greater than, the carrying value of the investment. Under accounting guidance, for recognition and presentation of other-than-temporary impairments the amount of other-than-temporary impairment that is recognized through earnings for debt securities is determined by comparing the present value of the expected cash flows to the amortized cost of the security. The discount rate used to determine the credit loss is the expected book yield on the security. The Company does not evaluate declines in the value of securities of Government Sponsored Enterprises ("GSEs") or investments backed by the full faith and credit of the United States government (e.g. US Treasury Bills), for other-than-temporary impairment.

Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Declines in the estimated fair value of HTM and AFS securities below their cost that are deemed to be OTTI are reflected in earnings as realized losses. In estimating OTTI losses, management considers: (1) the length of time and the extent to which the fair value has been less than cost; (2) the financial condition and near-term prospects of the issuer; and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method. Investments in Federal Reserve Bank and Federal Home Loan Bank of Atlanta stocks are recorded at cost and are considered restricted as to marketability. The Bank is required to maintain investments in the Federal Home Loan Bank based upon levels of borrowings.

## Loans Held for Sale

Loans originated and held for sale are carried at fair market. Loans held for sale include fixed-rate single-family residential loans under contract to be sold in the secondary market. These loans are sold with mortgage servicing rights retained. Under limited circumstances, buyers may have recourse to return a purchased loan to the Company. Recourse conditions may include early payment default, breach or representation or warranties, or documentation deficiencies.

Fair value of loans held for sale is determined based on prevailing market prices for loans with similar risk characteristics or sale contract prices. Declines in fair value below cost are recognized in net gain on sale of loans. Deferred fees and costs related to these loans are not amortized but are recognized as part of the cost basis of the loan at the time it is sold. Gains or losses on sales are recognized as a component of non-interest income.

The Bank had no loans held for sale at December 31, 2021 and 2020, respectively, and sold 28 1-4 family residential mortgage loans for the year ended December 31, 2021.

The Bank enters into commitments to originate residential mortgage loans whereby the interest rate on the loan is determined prior to funding (i.e. interest rate lock commitments). Such interest rate lock commitments on mortgage loans to be sold in the secondary market are considered to be derivatives. To protect against the price risk inherent in residential mortgage loan commitments, the Bank uses "best efforts" forward loan sale commitments. Under a "best efforts" contract, the Bank commits to deliver an individual mortgage loan of a specified principal amount and quality to an investor. The investor commits to a price, representing the premium on the day the borrower commits to an interest rate. The investor commitment locks in the price of the loan which protects the Bank from subsequent changes in interest rates. As a result, the Bank is not generally exposed to losses on loans sold utilizing best efforts, nor will it realize gains related to rate lock commitments due to changes in interest rates. The market values of interest rate lock commitments and best efforts contracts are not readily ascertainable with precision because rate lock commitments and best efforts contracts are not actively traded. Because of the high correlation between rate lock commitments and best efforts contracts, very little gain or loss should occur on the interest rate lock commitments.

In circumstances where the Company does not deliver the whole loan to an investor, but rather elects to retain the loan in its portfolio, the loan is transferred from held for sale to loans at fair value at the date of transfer.

The Bank has mortgage banking derivative financial instruments that are included in other assets and are related to interest rate lock commitments. The notional value of the mortgage banking derivative financial instruments was \$1.2 million at December 31, 2021 and zero at December 31, 2020. The fair value of these mortgage banking derivative instruments was \$28,000 at December 31, 2021 and zero at December 31, 2020. Loan, appraisal, credit and miscellaneous charges includes a \$28,000 net gain related to mortgage banking derivative instruments for the year ended December 31, 2021 as compared to zero for the year ended December 31, 2020.

## Loans Receivable

The Company originates real estate mortgages, construction and land development loans, commercial loans and consumer loans. A substantial portion of the loan portfolio comprises loans throughout Southern Maryland and the Fredericksburg area of Virginia. The ability of the Company's debtors to honor their contracts is dependent upon the real estate and economic conditions in this area.

Loans that the Company has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are reported at their outstanding unpaid principal balances, adjusted for the allowance for loan losses and any deferred fees or premiums. Interest income is accrued on the unpaid principal balance. Loan origination fees and premiums, net of certain direct origination costs, are deferred and recognized as an adjustment of the related loan yield using the interest method.

Loans purchased with evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected are considered credit impaired. Evidence of credit quality deterioration as of the purchase date may include statistics such as internal risk grade, past due and nonaccrual status, recent borrower credit scores and recent loan-to-value ("LTV") percentages. Purchased credit-impaired ("PCI") loans are initially measured at fair value, which includes estimated future credit losses expected to be incurred over the life of the loan. Management estimates the cash flows expected to be collected at acquisition using specific credit review of certain loans, quantitative credit risk, interest rate risk and prepayment risk models, and qualitative economic and environmental assessments, each of which incorporates our best estimates of current key relevant factors, such as property values, default rates, loss severity and prepayment speeds.

Under the accounting guidance for PCI loans, the excess of the total cash flows expected to be collected over the estimated fair value is referred to as the accretable yield and is recognized in interest income over the remaining life of the loan, or pool of loans, in situations where there is a reasonable expectation about the timing and amount of cash flows to be collected. The difference between the contractually required payments and the cash flows expected to be collected at acquisition, considering the impact of prepayments, is referred to as the nonaccretable difference and is available to absorb future charge-offs.

In addition, subsequent to acquisition, management periodically evaluates estimated cash flows expected to be collected. These evaluations require the continued use of key assumptions and estimates, similar to the initial estimate of fair value. Estimates of cash flows for PCI loans require significant judgment given the impact of property value changes, changing loss severities, prepayment speeds and other relevant factors. Decreases in the expected cash flows will generally result in a charge to the provision for loan losses resulting in an increase to the allowance for loan losses. Significant increases in the expected cash flows will generally result in an increase in interest income over the remaining life of the loan, or pool of loans. Disposals of loans, which may include sales of loans to third parties, receipt of payments in full or part from the borrower or foreclosure of the collateral, result in removal of the loan from the PCI loan portfolio at its carrying amount.

Loans are reviewed on a regular basis and are placed on non-accrual status when, in the opinion of management, the collection of additional interest is doubtful. The accrual of interest on mortgage and commercial loans is discontinued at the time the loan is 90 days delinquent unless the credit is well secured and in the process of collection. Non-accrual loans include certain loans that are current with all loan payments and are placed on non-accrual status due to customer operating results and cash flows. Non-accrual loans are evaluated for impairment on a loan-by-loan basis in accordance with the Company's impairment methodology.

Consumer loans, excluding credit card loans, are typically charged-off no later than 90 days past due. Credit card loans are typically charged-off no later than 180 days past due. Mortgage and commercial loans are fully or partially charged-off when in management's judgment all reasonable efforts to return a loan to performing status have occurred. In all cases, loans are placed on non-accrual or charged-off at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not collected from loans that are placed on non-accrual or charged-off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual status. Loans are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured.

In 2019 the Bank entered into a Servicing and Intercreditor Agreement ("SIA") with a correspondent bank which allows us to offer interest rate protection to our customers. In most cases, the Bank is paid a referral fee for these transactions which is recognized at inception.

## **COVID-19 Deferrals**

On March 22, 2020, federal banking regulatory agencies, including the Board of Governors of the Federal Reserve System and the Federal Deposit Insurance Corporation ("the agencies") issued an interagency statement on loan modifications and reporting for financial institutions working with customer affected by the Coronavirus. The interagency statement impacted accounting for loan modifications. Under Accounting Standards Codification 310-40, "Receivables - Troubled Debt Restructurings by Creditors." ("ASC 310-40"), a restructuring of debt constitutes a trouble debt restructure ("TDR") if the creditor, for economic or legal reasons related to the debtor's financial difficulties, grants a concession to the debtor that it would not otherwise consider. The agencies confirmed with the staff of the FASB that short-term modifications made on a good faith basis in response to COVID-19 to borrowers, who were current prior to any relief, are not to be considered TDRs. This includes modification such as payment deferrals, fee waivers, extensions of repayment terms, or other delays in payment that are insignificant. Borrowers considered current are those that are less than 30 days past due on their contractual payments at the time a modification program is implemented. Under current law modifications were required to be executed between March 1, 2020, and the earlier of (A) January 1, 2022 or (B) 60 after the date on which the national COVID-19 emergency terminates.

The Company offered payment deferral programs for customers who were adversely affected by the pandemic. Depending on the need of the client, the Company deferred full or partial loan payments up to 180 days. Interest and fees accrued to income until the loan is placed on nonaccrual status, at which time interest income and fees accrued would be reversed. As of December 31, 2021 there were no COVID-19 deferral agreements compared to \$35.4 million at December 31, 2020.

Under the Coronavirus Aid, Relief and Economic Security ("CARES") Act, borrowers who were not considered past due prior to becoming affected by COVID-19 and then receive payment accommodations as a result of the effects of COVID-19 generally would not be reported as past due or nonaccrual for regulatory and financial reporting during the deferral period. If new information during the deferral period indicates that there is evidence of default, the Bank will change the classification rating and accrual status. As of December 31, 2021 there were previously COVID-19 deferred loans of \$3.9 million (4 relationships with \$3.8 million current and \$0.1 million delinquent) deemed to be non-accrual and substandard based on internal reviews. As of December 31, 2020 there were \$3.4 million of COVID-19 deferred loans deemed to be non-accrual and substandard.

## Allowance for Loan Losses and Impaired Loans

The allowance for loan losses is established as probable losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the loan is uncollectible. Subsequent recoveries, if any, are credited to the allowance. Management believes it has established its existing allowance for loan losses in accordance with U.S. GAAP and is in compliance with appropriate regulatory guidelines.

Management regularly evaluates the allowance for loan losses considering historical collection experience, the composition and size of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance for loan losses consists of a general and a specific component. The general component is based upon historical loss experience and a review of qualitative risk factors by portfolio segment (See Note 3 for a description of portfolio segments). The historical loss experience factor is tracked over various time horizons for each portfolio segment. Qualitative risk factors include trends by portfolio segment in charge-offs, delinquencies, classified loans, loan concentrations and the rate of portfolio segment growth as well as an assessment of the current regulatory environment, the quality of credit administration and loan portfolio management, and national and local economic trends.

The specific component of the allowance for loan losses relates to individual impaired loans with an identified impairment loss. The Company evaluates substandard and doubtful classified loans, loans delinquent 90 days or greater, non-accrual loans and TDRs to determine whether a loan is impaired. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. In determining impairment, management considers payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and shortfalls on a case-by-case basis, considering the length of the delay, the reasons for the delay, the borrower's payment record and the amount of the shortfall in relation to the principal and interest owed. Loans not impaired are included in the pool of loans evaluated in the general component of the allowance.

If a specific loan is deemed to be impaired, it is evaluated for impairment. Impairment is measured on a loan-by-loan basis using one of three acceptable methods: the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price, or the fair value of the collateral, if the loan is collateral dependent. For loans that have an impairment, a specific allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than carrying value of that loan. The Company will use the fair value of collateral if repayment is expected solely from the collateral.

TDRs are loans that have been modified to provide for a reduction or a delay in the payment of either interest or principal because of deterioration in the financial condition of the borrower. A loan extended or renewed at a stated interest rate equal to the current interest rate for new debt with similar risk is not considered a TDR. Once an obligation has been classified as a TDR it continues to be considered a TDR until paid in full or until the debt is refinanced and considered unimpaired. All TDRs are considered impaired and are evaluated for impairment on a loan-by-loan basis. The Company does not participate in any specific government or Company-sponsored loan modification programs. All restructured loan agreements are individual contracts negotiated with a borrower.

## Servicing

Servicing assets are recognized as separate assets when rights are acquired or retained through the purchase or sale of financial assets and are evaluated for impairment based upon the estimated fair value of the rights as compared to amortized cost. Servicing fee income is recorded over the servicing period. Servicing assets are not a significant asset of the Bank's operations.

## **Premises and Equipment**

Land is carried at cost. Premises, improvements and equipment are carried at cost, less accumulated depreciation and amortization, computed by the straight-line method over the estimated useful lives of the assets, which are as follows:

Buildings and Improvements: 10 to 50 years Furniture and Equipment: three to 15 years

Automobiles: four to five years

Maintenance and repairs are charged to expense as incurred, while improvements that extend the useful lives of premises and equipment are capitalized. For the years ended December 31, 2021 and 2020, the Company recognized depreciation expense of \$1.5 million and \$1.6 million, respectively.

A lease is defined as a contract, or part of a contract, that conveys the right to control the use of identified property, plant or equipment for a period of time in exchange for consideration. On January 1, 2019, the Company adopted ASU No. 2016-02 "Leases" (Topic 842) and all subsequent ASUs that modified Topic 842. The Company leases certain properties and land under operating leases. The Company recognizes a liability to make lease payments, the "lease liability", and an asset representing the right to use the underlying asset during the lease term, the "right-of-use asset". The right of use assets and lease liabilities are impacted by the length of the lease term and the rate used to discount the minimum lease payments to present value. The lease liability is measured at the present value of the remaining lease payments, discounted at the Company's incremental borrowing rate. The right-of-use asset is measured at the amount of the lease liability adjusted for the remaining balance of any lease incentives received, any cumulative prepaid or accrued rent if the lease payments are uneven throughout the lease term, any unamortized initial direct costs, and any impairment of the right-of-use-asset. Operating lease expense consists of a single lease cost calculated so that the remaining cost of the lease is allocated over the remaining lease term on a straight-line basis.

The Company's lease agreements often include one or more options to renew at the Company's discretion. If at lease inception, the Company reasonably expects to exercise the renewal option, the Company will include the extended term in the calculation of the right of use asset and lease liability. Topic 842 requires the use of the rate implicit in the lease whenever this rate is readily determinable. As this rate is rarely determinable, the Company utilizes its incremental borrowing rate at lease inception over a similar term. For operating leases existing prior to January 1, 2019, the FHLB fixed advance rate which corresponded with the remaining lease term as of January 1, 2019 was used.

The Company's leases do not contain residual value guarantees. The Company's variable lease payments are expensed and classified as operating activities in the statement of cash flows. The Company does not have any material restrictions or covenants imposed by leases that would impact the Company's ability to pay dividends or cause the Company to incur additional financial obligations.

## Other Real Estate Owned ("OREO")

Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at the estimated fair value at the date of foreclosure less selling costs, establishing a new initial cost basis. Subsequent to foreclosure, management performs periodic valuations, and the assets are carried at the lower of the initial cost basis or estimated fair value less the cost to sell. Based on updated valuations, the Bank has the ability to reverse valuation allowances recorded up to the amount of the initial cost basis. Revenues and expenses from operations and changes in the valuation allowance are included in noninterest expense. Gains or losses on disposition are included in noninterest expense.

## Transfers of Financial Assets

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when: (1) the assets have been isolated from the Company; (2) the transferred obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets; and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

## Goodwill and Other Intangible Assets

Goodwill represents the excess of the cost of businesses acquired over the fair value of the net assets acquired. Goodwill is assigned to reporting units and tested for impairment at least annually in the fourth quarter or on an interim basis if an event occurs or circumstances changed that would more likely than not reduce the fair value of the reporting unit below its carrying value. See *Note 4 – Goodwill and Other Intangible Assets*.

Other intangible assets are acquired assets that lack physical substance but can be distinguished from goodwill because of contractual or other legal rights or because the asset is capable of being sold or exchanged either on its own or in combination with a related contract, asset, or liability. The Company's other intangible assets relate to acquired core deposits. Intangible assets with definite useful lives are amortized on an accelerated basis over their estimated lives. Intangible assets with indefinite useful lives are not amortized until their lives are determined to be definite. Intangible assets, premises and equipment and other long-lived assets are tested for impairment whenever events or changes in circumstances indicate the carrying amount of the assets may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value. See *Note 4 - Goodwill and Other Intangible Assets*.

## **Advertising Costs**

The Company expenses advertising costs as incurred.

## **Income Taxes**

The Company files a consolidated federal income tax return with its subsidiaries. Deferred tax assets and liabilities are determined using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax bases of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws and when it is considered more likely than not that deferred tax assets will be realized. It is the Company's policy to recognize accrued interest and penalties related to unrecognized tax benefits as a component of tax expense.

## Off Balance Sheet Credit Related Financial Instruments

In the ordinary course of business, the Company has entered into commitments to extend credit, including commitments under commercial lines of credit, letters of credit and standby letters of credit. Such financial instruments are recorded when they are funded.

## **Stock-Based Compensation**

The Company has stock-based incentive arrangements to attract and retain key personnel in order to promote the success of the business. In May 2015, the 2015 Equity Compensation Plan (the "2015 plan") was approved by shareholders, which authorizes the issuance of restricted stock, stock appreciation rights, stock units and stock options to the Board of Directors and key employees.

Compensation cost for all stock-based awards is measured at fair value on the date of grant and recognized as expense over the service period, net of estimated forfeitures. The estimation of stock awards that ultimately vest requires judgment, and to the extent actual results or updated estimates differ from our current estimates, such differences will be recorded as adjustments in the periods the estimates are revised. The Company considers many factors when estimating expected forfeitures, including types of awards, employee class and historical experience.

The Company and the Bank currently maintain incentive compensation plans which provide for payments to be made in cash or other share-based compensation. The Company has accrued the full amounts due under these plans.

## Earnings Per Common Share ("EPS")

Basic earnings per common share represent income available to common stockholders, divided by the weighted average number of common shares outstanding during the period. Unencumbered shares held by the Employee Stock Ownership Plan ("ESOP") are treated as outstanding in computing earnings per share. Shares issued to the ESOP but pledged as collateral for loans obtained to provide funds to acquire the shares are not treated as outstanding in computing earnings per share.

Diluted earnings per share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued. Potential dilutive common shares are determined using the treasury stock method and include incremental shares issuable upon the exercise of stock options and other share-based compensation awards. The Company excludes from the diluted EPS calculation anti-dilutive options, because the exercise price of the options was greater than the average market price of the common shares.

## **Revenue from Contracts with Customers**

The Company records revenue from contracts with customers in accordance with ASC Topic 606, "Revenue from Contracts with Customers". Under Topic 606, the Company must identify the contract with a customer, identify the performance obligations in the contract, determine the transaction price, allocate the transaction price to the performance obligations in the contract, and recognize revenue when (or as) the Company satisfies a performance obligation.

The Company's primary sources of revenue are derived from interest and dividends earned on loans, investment securities, and other financial instruments that are not within the scope of Topic 606. The Company evaluated the nature of its contracts with customers and determined that further disaggregation of revenue from contracts with customers into more granular categories beyond what is presented in the Consolidated Statements of Income was not necessary. The Company generally fully satisfies its performance obligations on its contracts with customers as services are rendered and the transaction prices are typically fixed; charged either on a periodic basis or based on activity. Adoption of the amendments to the revenue recognition principles, did not materially change our accounting policies.

## Comprehensive Income

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Certain changes in assets and liabilities, such as unrealized gains and losses on AFS securities, are reported as components of comprehensive income as a separate statement in the Consolidated Statements of Comprehensive Income. Additionally, the Company discloses accumulated other comprehensive income as a separate component in the equity section of the balance sheet.

## **Accounting Pronouncements Pending Adoption**

ASU 2016-13 – Financial Instruments – Credit Losses (Topic 326) – Measurement of Credit Losses on Financial Instruments. ASU 2016-13 significantly changes how entities will measure credit losses for most financial assets and certain other instruments that are not measured at fair value through net income. The standard will replace the existing "incurred loss" approach with an "expected loss" model. The new model, referred to as the current expected credit loss ("CECL") model, will apply to (1) financial assets subject to credit losses and measured at amortized cost, and (2) certain off-balance sheet credit exposures. This includes, but is not limited to, loans, leases, HTM securities, loan commitments, and financial guarantees. Credit losses relating to AFS debt securities will be recorded through an allowance for credit losses. The ASU also simplifies the accounting model for Purchase Credit Impaired ("PCI") debt securities and loans. ASU 2016-13 also expands the disclosure requirements regarding an entity's assumptions, models, and methods for estimating the allowance for loan and lease losses. In addition, entities will need to disclose the amortized cost balance for each class of financial asset by credit quality indicator, disaggregated by the year of origination. Entities will apply the standard's provisions as a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective (i.e., modified retrospective approach).

In December 2019, the FASB issued ASU No 2019-10, Financial Instruments - Credit Losses (Topic 326). This update amends the effective date of ASU 2016-13 for certain entities, including smaller reporting companies until fiscal years beginning after December 15, 2022, including interim periods within those fiscal periods. Early adoption is permitted. The FASB has issued other ASUs that clarify items related to ASU 2016-13. The Company adopted this guidance effective January 1, 2022.

Our estimates are derived using one-year reasonable and supportable economic forecasts with subsequent one-year reversion to the historical mean loss rates. For loans that share similar risk characteristics and are collectively assessed, the Company uses a probability of default/loss given default cash flow method to determine the expected losses at the loan level. Loans that do not share similar risk characteristics are evaluated on an individual basis. Based on forecasted economic conditions and portfolio balances as of January 1, 2022, we expect to recognize an increase to the opening allowance for credit losses in the range of \$2.0 million to \$3.0 million. The increase is primarily related to the change in methodology from estimating losses incurred as of the balance sheet date to estimating lifetime credit losses required by the CECL standard. The ultimate impact may change as we finalize our implementation controls and processes.

The impact of adoption will not be significant to the Bank's regulatory capital. The Bank will not elect to phase-in, over a three-year period, the standard's initial impact on regulatory capital as permitted by the regulatory transition rules.

**ASU 2019-05** - *Financial Instruments-Credit Losses (Topic 326)*. In May 2019, the FASB issued ASU No. 2019-05. This ASU allows entities to irrevocably elect, upon adoption of ASU 2016-13, the fair value option for financial instruments that (1) were previously recorded at amortized cost and (2) are within the scope of ASC 326-20 if the instruments are eligible for the fair value option under ASC 825-10. The fair value option election does not apply to HTM debt securities. Entities are required to make this election on an instrument-by-instrument basis. The Company intends to adopt ASU 2019-05 concurrently upon adoption of ASU 2016-13. The adoption of CECL is not expected to have a material effect on available-for-sale securities, which are predominantly composed of mortgage-backed securities issued by government sponsored entities and U.S. agencies and U.S. government obligations.

**ASU 2020-04 -** *Reference Rate Reform (Topic 848)*. In March 2020, the FASB issued guidance to provide temporary optional guidance to ease the potential burden in accounting for reference rate reform. The amendments are effective as of March 12, 2020 through December 31, 2022. The Company has identified its products that utilize LIBOR and has implemented enhanced fallback language to facilitate the transition to alternative reference rates. The Company is evaluating existing platforms and systems and preparing alternatives rates consistent with industry timelines.

## **NOTE 2 – SECURITIES**

Amortized cost and fair values of investment securities at December 31, 2021 and December 31, 2020 are as follows:

				Decembe	r 31, 2	2021		
(dollars in thousands)	A	mortized Cost		Gross Unrealized Gains	Gı	ross Unrealized Losses	Est	imated Fair Value
AFS Securities								
Asset-backed securities issued by GSEs and U.S. Agencies								
Residential mortgage-backed securities ("MBS")	\$	121,125	\$	1,057	\$	2,266	\$	119,916
Residential collateralized mortgage obligations ("CMOs")		198,780		710	•	2,367	•	197,123
U.S. Agency		14,433		11		140		14,304
Asset-backed securities ("ABSs") issued by Others:								
Residential CMOs		220		5		4		221
Student loan trust ABSs		56,422		438		286		56,574
Municipal bonds		92,556		1,169		884		92,841
U.S. government obligations		16,942		_		82		16,860
Total AFS Securities	\$	500,478	\$	3,390	\$	6,029	\$	497,839
Equity securities carried at fair value through income								
CRA investment fund	\$	4,772	\$		\$		\$	4,772
Non-marketable equity securities		.,, , , _	÷				Ť	.,,,,=
	\$	207	\$		\$		\$	207
Other equity securities	Ψ	207	Ψ		Ψ		Ψ	207
Total Investment Securities	\$	505,457	\$	3,390	\$	6,029	\$	502,818
				Decembe	r 31. 2	2020		
	A	mortized		Decembe Gross Unrealized		2020 ross Unrealized	Est	imated Fair
(dollars in thousands)	A	mortized Cost					Est	imated Fair Value
(dollars in thousands)  AFS Securities	A			<b>Gross Unrealized</b>		ross Unrealized	Est	
AFS Securities	A			<b>Gross Unrealized</b>		ross Unrealized	Est	
AFS Securities Asset-backed securities issued by GSEs and U.S. Agencies		Cost	•	Gross Unrealized Gains	Gı	ross Unrealized Losses		Value
AFS Securities Asset-backed securities issued by GSEs and U.S. Agencies Residential MBS	<b>A</b>	<b>Cost</b> 33,248	\$	Gross Unrealized Gains 1,735	Gı	ross Unrealized Losses	Est	<b>Value</b> 34,953
AFS Securities Asset-backed securities issued by GSEs and U.S. Agencies Residential MBS Residential CMOs		Cost	\$	Gross Unrealized Gains	Gı	ross Unrealized Losses		Value
AFS Securities Asset-backed securities issued by GSEs and U.S. Agencies Residential MBS Residential CMOs Asset-backed securities issued by Others:		33,248 125,564	\$	Gross Unrealized Gains  1,735 2,180	Gı	ross Unrealized Losses  30 297		34,953 127,447
AFS Securities Asset-backed securities issued by GSEs and U.S. Agencies Residential MBS Residential CMOs Asset-backed securities issued by Others: Residential CMOs		33,248 125,564 292	\$	Gross Unrealized Gains  1,735 2,180	Gı	ross Unrealized Losses  30 297		34,953 127,447 288
AFS Securities Asset-backed securities issued by GSEs and U.S. Agencies Residential MBS Residential CMOs Asset-backed securities issued by Others: Residential CMOs Student loan trust ABSs		33,248 125,564 292 37,141	\$	Gross Unrealized Gains  1,735 2,180  5 386	Gı	ross Unrealized Losses  30 297		34,953 127,447 288 37,439
AFS Securities Asset-backed securities issued by GSEs and U.S. Agencies Residential MBS Residential CMOs Asset-backed securities issued by Others: Residential CMOs Student loan trust ABSs Municipal bonds		33,248 125,564 292 37,141 42,268	\$	Gross Unrealized Gains  1,735 2,180	Gı	ross Unrealized Losses  30 297		34,953 127,447 288 37,439 44,478
AFS Securities Asset-backed securities issued by GSEs and U.S. Agencies Residential MBS Residential CMOs Asset-backed securities issued by Others: Residential CMOs Student loan trust ABSs		33,248 125,564 292 37,141	\$	Gross Unrealized Gains  1,735 2,180  5 386	Gı	ross Unrealized Losses  30 297		34,953 127,447 288 37,439
AFS Securities Asset-backed securities issued by GSEs and U.S. Agencies Residential MBS Residential CMOs Asset-backed securities issued by Others: Residential CMOs Student loan trust ABSs Municipal bonds U.S. government obligations Total AFS Securities	\$	33,248 125,564 292 37,141 42,268 1,500		1,735 2,180  5 386 2,210 —	<b>G</b> 1	30 297 9 88 — —	\$	34,953 127,447 288 37,439 44,478 1,500
AFS Securities Asset-backed securities issued by GSEs and U.S. Agencies Residential MBS Residential CMOs Asset-backed securities issued by Others: Residential CMOs Student loan trust ABSs Municipal bonds U.S. government obligations Total AFS Securities Equity securities carried at fair value through income	\$	33,248 125,564  292 37,141 42,268 1,500 240,013	\$	1,735 2,180  5 386 2,210 —	\$ \$	30 297 9 88 — —	\$	34,953 127,447 288 37,439 44,478 1,500 246,105
AFS Securities Asset-backed securities issued by GSEs and U.S. Agencies Residential MBS Residential CMOs Asset-backed securities issued by Others: Residential CMOs Student loan trust ABSs Municipal bonds U.S. government obligations Total AFS Securities Equity securities carried at fair value through income CRA investment fund	\$	33,248 125,564 292 37,141 42,268 1,500	\$	1,735 2,180  5 386 2,210 —	<b>G</b> 1	30 297 9 88 — —	\$	34,953 127,447 288 37,439 44,478 1,500
AFS Securities Asset-backed securities issued by GSEs and U.S. Agencies Residential MBS Residential CMOs Asset-backed securities issued by Others: Residential CMOs Student loan trust ABSs Municipal bonds U.S. government obligations Total AFS Securities Equity securities carried at fair value through income CRA investment fund Non-marketable equity securities	\$ \$ \$	292 37,141 42,268 1,500 240,013	\$ = = =	1,735 2,180  5 386 2,210 —	\$ \$	30 297 9 88 — —	\$	34,953 127,447 288 37,439 44,478 1,500 246,105
AFS Securities Asset-backed securities issued by GSEs and U.S. Agencies Residential MBS Residential CMOs Asset-backed securities issued by Others: Residential CMOs Student loan trust ABSs Municipal bonds U.S. government obligations Total AFS Securities Equity securities carried at fair value through income CRA investment fund	\$	33,248 125,564  292 37,141 42,268 1,500 240,013	\$	5 386 2,210 — 6,516	\$ \$	30 297 9 88 — —	\$	34,953 127,447 288 37,439 44,478 1,500 246,105

At December 31, 2021, and December 31, 2020 securities with an amortized cost of \$50.9 million and \$48.2 million were pledged to secure certain customer deposits.

The Company recognized net gains of \$0.6 million on the sale of AFS securities with aggregate carrying values of \$11.9 million for the year ended December 31, 2021. During the year ended December 31, 2020, the Company recognized net gains of \$1.4 million on the sale of AFS securities with aggregate carrying values of \$62.5 million.

The Company's investment portfolio includes securities that are in an unrealized loss position as of December 31, 2021. The Company has no intent to sell these securities, and maintains the ability to hold them until all principal of the securities has been recovered. Declines in the fair values of these securities are due to interest rate movements. As of December 31, 2021, the Company considers all securities with unrealized loss positions to be temporarily impaired, and consequently, does not believe it will sustain any material realized losses as a result of the current temporary decline in fair value. No charges related to OTTI were made during for the years ended December 31, 2021 and December 31, 2020. Management believes that the securities will either recover in market value or be paid off as agreed.

## **AFS Securities**

Gross unrealized losses and estimated fair value by length of time that the individual AFS securities have been in a continuous unrealized loss position at December 31, 2021 and 2020 were as follows:

December 31, 2021		Less Than	<b>12</b> I	Months	More Than 12 Months				Total			
			Ţ	J <b>nrealized</b>		Unrealized			1	Unrealized		
(dollars in thousands)	F	air Value		Loss	Fair Value		Loss	]	Fair Value		Losses	
Asset-backed securities issued by GSEs and												
U.S. Agencies	\$	205,891	\$	3,997	\$ 41,327	\$	776	\$	247,218	\$	4,773	
Residential CMOs				_	57		4		57		4	
Student Loan Trust ABSs		21,640		281	2,226		5		23,866		286	
Municipal bonds		47,314		776	6,696		108		54,010		884	
U.S. government obligations		14,860		82	1,999		_		16,859		82	
	\$	289,705	\$	5,136	\$ 52,305	\$	893	\$	342,010	\$	6,029	

December 31, 2020		Less Than	12 ľ	Months		More Than	Months		Total			
(dollars in thousands)	I	Fair Value	Ţ	Unrealized Loss		Fair Value	1	Unrealized Loss		Fair Value		Unrealized Losses
Asset-backed securities issued by GSEs and U.S. Agencies	\$	32,281	¢	320	\$	670	¢	7	\$	32,951	¢	327
Residential CMOs	Ф	52,201	Ф	_	Ф	87	Ф	9	Ф	32,931 87	Ф	9
Student Loan Trust ABSs	_	12,511	_	88	_		_		_	12,511	_	88
	\$	44,792	\$	408	\$	757	\$	16	\$	45,549	\$	424

## Maturities

The amortized cost and estimated fair value of debt securities at December 31, 2021, and December 31, 2020 by contractual maturity, are shown below. Actual maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call premiums or prepayment penalties.

		Dece	mbe	er 31, 2021	<b>December 31, 2020</b>					
(dollars in thousands)	Amo	rtized Cost		Estimated Fair Value		Amortized Cost	Estimated Fair Value			
Within one year	\$	36,859	\$	36,665	\$	36,165	\$	37,084		
Over one year through five years		121,308		120,668		60,669		62,209		
Over five years through ten years		191,166		190,158		67,158		68,862		
After ten years		151,145		150,348		76,021		77,950		
Total AFS securities	\$	500,478	\$	497,839	\$	240,013	\$	246,105		

## NOTE 3 - LOANS

Loans consist of the following:

	Decemb	oer 31, 2021	Dece	mber 31, 2020
(dollars in thousands)	Total	% of Gross Loans	Total	% of Gross Loans
Portfolio Loans:				
Commercial real estate	\$ 1,115,485	70.66 %	\$ 1,049,147	69.75 %
Residential first mortgages	91,120	5.77 %	133,779	8.89 %
Residential rentals	195,035	12.35 %	139,059	9.24 %
Construction and land development	35,590	2.25 %	37,520	2.49 %
Home equity and second mortgages	25,638	1.62 %	29,129	1.94 %
Commercial loans	50,574	3.20 %	52,921	3.52 %
Consumer loans	3,002	0.19 %	1,027	0.07 %
Commercial equipment	62,499	3.96 %	61,693	4.10 %
Gross portfolio loans	 1,578,943	100.00 %	1,504,275	100.00 %
Adjustments:				
Net deferred (fees) costs	(133)	(0.01)%	1,264	0.08 %
Allowance for loan losses	(18,417)	(1.17)%	(19,424	(1.29)%
	 (18,550)		(18,160	<del>-</del> )
Net portfolio loans	1,560,393		1,486,115	_
				_
Gross U.S. Small Business Administration ("SBA") Paycheck Protection Program ("PPP") loans	27,276		110,320	
Net deferred fees	(878)		(2,360	)
Net U.S. SBA PPP loans	26,398		107,960	
Total net loans	\$ 1,586,791		\$ 1,594,075	<del>-</del> =
Total gross loans	\$ 1,606,219		\$ 1,614,595	=

The Company has segregated its loans into portfolio loans and U.S. SBA PPP loans.

## Deferred Costs/Fees

Net deferred costs consist of fees paid by customers offset by the estimated costs to produce the loans. U.S. SBA PPP deferred fees consist of fees paid by the SBA offset by estimated costs. Deferred fees and costs are amortized into interest income as loans are repaid or forgiven.

## Risk Characteristics of Portfolio Segments

Concentrations of Credit - Loans are made primarily within the Company's operating footprint of Southern Maryland and the greater Fredericksburg area of Virginia. Real estate loans can be affected by the condition of the local real estate market. Commercial and industrial loans can be affected by the local economic conditions. The commercial loan portfolio has concentrations in business loans secured by real estate and real estate development loans. At December 31, 2021 and 2020, the Company had no loans outstanding with foreign entities.

The Company manages its credit products and exposure to credit losses (credit risk) by the following specific portfolio segments (classes), which are levels at which the Company develops and documents its allowance for loan loss methodology. These segments are:

## Commercial Real Estate ("CRE")

Commercial and other real estate projects include office, medical and professional buildings, retail locations, churches, other special purpose buildings and commercial construction. Commercial construction balances were 6.5% and 6.9% of the CRE portfolio at December 31, 2021 and 2020, respectively. The primary security on a commercial real estate loan is the real property and the leases that produce income for the real property. Loans secured by commercial real estate are generally limited to 80% of the lower of the appraised value or sales price at origination and have an initial contractual loan payment period ranging from three to 20 years.

Because payments on loans secured by such properties are often dependent on the successful operation or management of the properties, repayment of such loans may be subject to adverse conditions in the real estate market or the economy.

## Residential First Mortgages

Residential first mortgage loans are generally long-term (10 to 30 years) amortizing loans. The Bank's residential portfolio has both fixed-rate and adjustable-rate residential first mortgages.

The annual and lifetime limitations on interest rate adjustments may constrain interest rate increases on these loans. There are also credit risks resulting from potential increased costs to the borrower as a result of repricing of adjustable-rate mortgage loans. During periods of rising interest rates, the risk of default on adjustable-rate mortgage loans may increase due to the upward adjustment of interest cost to the borrower. The Bank's adjustable rate residential first mortgage portfolio was \$18.9 million or 1.2% of total gross portfolio loans of \$1.58 billion at December 31, 2021 compared to \$33.6 million or 2.2% of total gross portfolio loans of \$1.61 billion at December 31, 2020.

As of December 31, 2021, and 2020, the Bank serviced \$20.9 million and \$23.9 million, respectively, in residential mortgage loans for others.

## Residential Rentals

Residential rental mortgage loans are amortizing long-term loans. The loans are secured by income-producing 1-4 family units and apartments. Loans secured by residential rental properties are generally limited to 80% of the lower of the appraised value or sales price at origination and have initial contractual loan payment periods ranging from three to 20 years.

Loans secured by residential rental properties involve greater risks than 1-4 family residential mortgage loans. Although, there are similar risk characteristics shared with commercial real estate loans, the balances for the loans secured by residential rental properties are generally smaller. Payments on loans secured by residential rental properties are dependent on the successful operation of the properties and repayment of these loans may be subject to adverse conditions in the rental real estate market or the economy to a greater extent than similar owner-occupied properties.

## Construction and Land Development

The Bank offers loans for the construction of residential dwellings. These loans are secured by the real estate under construction as well as by guarantees of the principals involved. In addition, the Bank offers loans to acquire and develop land. Construction and Land Development loans are dependent on the successful completion of the underlying project, or the borrowers guarantee to repay the loan. As such, they are subject to the risks of the project including changing prices and interest rates. The repayment of these loans is also dependent on the borrower's ability to successfully manage the construction and development activities.

## Home Equity and Second Mortgage Loans

The Bank maintains a portfolio of home equity and second mortgage loans. These products contain a higher risk of default than residential first mortgages as in the event of foreclosure, the first mortgage would need to be paid off prior to collection of the second mortgage.

## Commercial Loans

Commercial loans including lines of credit are short-term loans (5 years or less) that are secured by the equipment financed, the guarantees of the borrower, and other collateral. These loans are dependent on the success of the underlying business or the strength of the guarantor.

## Consumer Loans

Consumer loans consist of loans secured by automobiles, boats, recreational vehicles and trucks. The Bank also makes home improvement loans and offers both secured and unsecured personal lines of credit and credit cards. The repayment of these loans is dependent on the continued financial stability of the customer.

## Commercial Equipment Loans

These loans consist primarily of fixed-rate, short-term loans collateralized by a commercial customer's equipment or secured by real property, accounts receivable, or other security. Commercial loans are of higher risk and these loans are dependent on the success of the underlying business or the strength of the guarantor.

## U.S. SBA PPP Loans

Residential rentals

Commercial equipment

Home equity and second mortgages

U.S. SBA PPP loans are fully guaranteed by the Small Business Administration and the Bank's ALLL does not include an allowance for U.S. SBA PPP loans. Management believes all U.S. SBA PPP loans were underwritten in accordance with the program's guidelines.

## Non-accrual and Aging Analysis of Current and Past Due Loans

Non-accrual loans as of December 31, 2021 and 2020 were as follows:

		December	r 31, 2021			
(dollars in thousands)	ual Delinquent Loans		crual Current Loans	Total Non-accrual Loans		
Commercial real estate	\$ _	\$	4,890	\$	4,890	
Residential first mortgages	450		_		450	
Residential rentals	252		690		942	
Home equity and second mortgages	202		399		601	
Commercial equipment	_		691		691	
	\$ 904	\$	6,670	\$	7,574	
U.S. SBA PPP loans	\$ 57	\$		\$	57	
		December	r 31, 2020			
(dollars in thousands)	ual Delinquent Loans		crual Current Loans		Non-accrual Loans	
Commercial real estate	\$ 11,428	\$	5,184	\$	16,612	
Residential first mortgages	335		459		794	

Non-accrual loans at December 31, 2020 included three TDRs totaling \$1.5 million. There were no non-accrual TDR loans at December 31, 2021.

Non-accrual loans which did not have a specific allowance for impairment, amounted to \$7.4 million and \$12.4 million at December 31, 2021 and 2020, respectively. Interest due but not recognized on these balances at December 31, 2021 and 2020 was \$0.1 million and \$0.4 million, respectively. Non-accrual loans with a specific allowance for impairment on which the recognition of interest has been discontinued amounted to \$0.3 million and \$5.8 million at December 31, 2021 and 2020, respectively. Interest due but not recognized on these balances at December 31, 2021 and 2020 was \$0.0 million and \$0.4 million, respectively.

202

11,965

275

293

46

6,257

275

495

46

18,222

The Company considers a loan to be past due or delinquent when the terms of the contractual obligation are not met by the borrower. Purchase Credit Impaired ("PCI") loans are included as a single category in the table below as management believes, there is a lower likelihood of aggregate loss related to these loan pools. Additionally, PCI loans are discounted to allow for the accretion of income on a level yield basis over the life of the loan based on expected cash flows. Regardless of payment status, as long as cash flows can be reasonably estimated, the associated discount on these loan pools results in income recognition.

An analysis of past due loans as of December 31, 2021 and 2020 was as follows:

					December 31, 20	21			
(dollars in thousands)	31-6	0 Days	61-89 Days	90 or Greater Days	Total Past Due	PCI Loans	Current		Total Loan Receivables
Commercial real estate	\$	_	\$ —	\$ —	\$ —	\$ 1,116	\$ 1,114,369	\$	1,115,485
Residential first mortgages		_	277	450	727	_	90,393		91,120
Residential rentals		_	42	252	294	_	194,741		195,035
Construction and land dev.		_	_	_	_	_	35,590	1	35,590
Home equity and second mtg.		200	_	202	402	_	25,236	;	25,638
Commercial loans		_	_	_	_	_	50,574		50,574
Consumer loans		_	_	_	_	_	3,002		3,002
Commercial equipment		_	_	_	_	_	62,499	1	62,499
Total portfolio loans	\$	200	\$ 319	\$ 904	\$ 1,423	\$ 1,116	\$ 1,576,404	\$	1,578,943
U.S. SBA PPP loans	\$	9	\$ 40	\$ 57	\$ 106	\$ —	\$ 27,170	\$	27,276

					December 31, 20	20		
(dollars in thousands)	31-6	0 Days	61-89 Days	90 or Greater Days	Total Past Due	PCI Loans	Current	Total Loan Receivables
Commercial real estate	\$		\$ —	\$ 11,428	\$ 11,428	\$ 1,572	\$ 1,036,147	\$ 1,049,147
Residential first mortgages		_	_	335	335	_	133,444	133,779
Residential rentals		_	_	_	_	_	139,059	139,059
Construction and land dev.		_	_	_	_	_	37,520	37,520
Home equity and second mtg.		167	_	202	369	406	28,354	29,129
Commercial loans		_	_	_	_	_	52,921	52,921
Consumer loans		8	_	_	8	_	1,019	1,027
Commercial equipment		_	4	_	4	_	61,689	61,693
Total portfolio loans	\$	175	\$ 4	\$ 11,965	\$ 12,144	\$ 1,978	\$ 1,490,153	\$ 1,504,275
U.S. SBA PPP loans	\$		\$	\$ —	\$ —	\$ <u> </u>	\$ 110,320	\$ 110,320

There were no loans that were past due 90 days or greater accruing interest at December 31, 2021 and 2020.

## Impaired Loans and Troubled Debt Restructures ("TDRs")

Impaired loans, including TDRs, at December 31, 2021 and 2020 were as follows:

					Dec	cember 31, 2021	l			
(dollars in thousands)	 Unpaid Contractual Principal Balance	Recorded Investment with No Allowance	In	Recorded evestment with Allowance	T	otal Recorded Investment		Related Allowance	 YTD Average Recorded Investment	YTD Interest Income Recognized
Commercial real estate	\$ 4,994	\$ 4,797	\$	93	\$	4,890	\$	93	\$ 4,866	\$ 254
Residential first mortgages	879	866		_		866		_	874	32
Residential rentals	982	942		_		942		_	959	48
Home equity and second mtg.	626	601		_		601		_	604	14
Commercial equipment	1,200	1,022		173		1,195		173	2,184	99
Total	\$ 8,681	\$ 8,228	\$	266	\$	8,494	\$	266	\$ 9,487	\$ 447

						Dec	cember 31, 2020	0				
(dollars in thousands)	•	Unpaid Contractual Principal Balance	Recorded Investment with No Allowance	In	Recorded evestment with Allowance		otal Recorded Investment		Related Allowance	3	TD Average Recorded Investment	 YTD Interest Income Recognized
Commercial real estate	\$	17,952	\$ 11,915	\$	5,799	\$	17,714	\$	1,316	\$	17,729	\$ 361
Residential first mortgages		2,001	1,989		_		1,989		_		2,043	70
Residential rentals		626	625		_		625		_		643	32
Home equity and second mtg.		568	555		_		555		_		559	15
Commercial equipment		527	472		40		512		40		531	30
Total	\$	21,674	\$ 15,556	\$	5,839	\$	21,395	\$	1,356	\$	21,505	\$ 508

TDRs, included in the impaired loan schedules above, as of December 31, 2021 and 2020 were as follows:

	Decem	ber 31, 2021	December 31, 2020						
(dollars in thousands)	Dollars	<b>Number of Loans</b>		Dollars	<b>Number of Loans</b>				
Commercial real estate	\$ _	_	\$	1,376	2				
Residential first mortgages	_	_		247	2				
Commercial equipment	447	1		471	2				
Total TDRs	 447	1		2,094	6				
Less: TDRs included in non-accrual loans	_	_		(1,522)	(3)				
Total accrual TDR loans	\$ 447	1	\$	572	3				

TDRs decreased from \$2.1 million at December 31, 2020 to \$0.4 million at December 31, 2021. TDRs that are included in non-accrual are classified as non-accrual loans solely for the calculation of financial ratios. There were no specific reserves for the one TDR of \$0.4 million at December 31, 2021. The Company had specific reserve \$0.4 million on one TDRs totaling \$1.3 million at December 31, 2020.

During the year ended December 31, 2021, TDR disposals, which included payoffs and refinancing consisted of five loans totaling \$1.6 million. TDR loan principal curtailment was \$19,000 for the year ended December 31, 2021. There were no TDRs added during the year ended December 31, 2021. During the year ended December 31, 2020, TDR disposals, which included payoffs and refinancing decreased by three loans totaling \$0.1 million. TDR loan principal curtailment was \$0.1 million for the year ended December 31, 2020. There were \$0.2 million TDRs added during the year ended December 31, 2020.

Interest income of \$16,000 and \$96,000 was recognized on outstanding TDR loans for the years ended December 31, 2021 and 2020, respectively. The Bank's TDRs are performing according to the terms of their agreements at market interest rates appropriate for the level of credit risk of each TDR loan. The average contractual interest rate on performing TDRs at December 31, 2021 and 2020 was 3.62% and 4.60%, respectively.

## Allowance for Loan Losses ("ALLL")

The following tables detail activity in the ALLL at and for the years ended December 31, 2021 and 2020, respectively. An allocation of the allowance to one category of loans does not prevent the Company from using that allowance to absorb losses in a different category.

December 31, 2021 (dollars in thousands) **Beginning Balance Charge-offs** Recoveries **Provisions Ending Balance** Commercial real estate 13,744 (1,920)6 \$ 1,265 13,095 Residential first mortgages 1,305 (142)(161)1,002 Residential rentals 1,413 (46)808 2,175 Construction and land development 401 (141)260 5 Home equity and second mortgages 261 8 274 (1,107)Commercial loans 543 1,222 (76)582 Consumer loans 20 38 58 Commercial equipment 1,058 (34)71 (124)971 \$ 19,424 (2,218)625 586 18,417 Total

<sup>\*\*</sup> There is no allowance for loan loss on the PCI or the SBA PPP portfolios. A more detailed rollforward schedule will be presented if an allowance is required.

Year Ended	December 31, 2020										
(dollars in thousands)	Beginning Balance	Charge-offs	Recoveries	Provisions	Ending Balance						
Commercial real estate	\$ 7,398	\$ (944)	\$ 17	\$ 7,273	\$ 13,744						
Residential first mortgages	464	_	_	841	1,305						
Residential rentals	397	_	_	1,016	1,413						
Construction and land development	273	_	_	128	401						
Home equity and second mortgages	149	(53)	9	156	261						
Commercial loans	1,086	(1,027)	20	1,143	1,222						
Consumer loans	10	(6)	_	16	20						
Commercial equipment	1,165	(328)	94	127	1,058						
Total	\$ 10,942	\$ (2,358)	\$ 140	\$ 10,700	\$ 19,424						

<sup>\*\*</sup> There is no allowance for loan loss on the PCI or the SBA PPP portfolios. A more detailed rollforward schedule will be presented if an allowance is required.

The following tables detail loan receivable and allowance balances at December 31, 2021 and 2020, respectively.

		December 31, 2021							December 31, 2020									
(dollars in thousands)	i e	ding balance: individually valuated for impairment		nding balance: collectively evaluated for impairment		Purchase Credit Impaired		Total	(	Ending balance: individually evaluated for impairment		individually evaluated for		ding balance: collectively valuated for mpairment		Purchase Credit Impaired		Total
Loan Receivables:																		
Commercial real estate	\$	4,890	\$	1,109,479	\$	1,116	\$	1,115,485	\$	17,714	\$	1,029,861	\$	1,572	\$	1,049,147		
Residential first mortgages		866		90,254		_		91,120		1,989		131,790		_		133,779		
Residential rentals		942		194,093		_		195,035		625		138,434		_		139,059		
Construction and land development		_		35,590		_		35,590		_		37,520		_		37,520		
Home equity and second mortgages		601		25,037		_		25,638		555		28,168		406		29,129		
Commercial loans		_		50,574		_		50,574		_		52,921		_		52,921		
Consumer loans		_		3,002		_		3,002		_		1,027		_		1,027		
Commercial equipment		1,195		61,304		_		62,499		512		61,181		_		61,693		
	\$	8,494	\$	1,569,333	\$	1,116	\$	1,578,943	\$	21,395	\$	1,480,902	\$	1,978	\$	1,504,275		
Allowance for loan losses:																		
Commercial real estate	\$	93	\$	13,002	\$	_	\$	13,095	\$	1,316	\$	12,428	\$	_	\$	13,744		
Residential first mortgages		_		1,002		_		1,002		_		1,305		_		1,305		
Residential rentals		_		2,175		_		2,175		_		1,413		_		1,413		
Construction and land development		_		260		_		260		_		401		_		401		
Home equity and second mortgages		_		274		_		274		_		261		_		261		
Commercial loans		_		582		_		582		_		1,222		_		1,222		
Consumer loans		_		58		_		58		_		20		_		20		
Commercial equipment		173		798		_		971		40		1,018		_		1,058		
	\$	266	\$	18,151	\$	_	\$	18,417	\$	1,356	\$	18,068	\$	_	\$	19,424		

## **Credit Quality Indicators**

Credit quality indicators as of December 31, 2021 and 2020 were as follows:

# Credit Risk Profile by Internally Assigned Grade

	Commercial Real Estate					Construction	and	l Land Dev.	Residential Rentals				
(dollars in thousands)	1	2/31/2021		12/31/2020		12/31/2021		12/31/2020		12/31/2021		12/31/2020	
Unrated	\$	_	\$	162,434	\$	_	\$	1,036	\$	_	\$	47,605	
Pass		1,111,857		866,648		35,590		36,484		194,093		90,633	
Special mention		_		2,417		_		_		_		821	
Substandard		3,628		17,648		_		_		942		_	
Doubtful		_		_		_		_		_		_	
Loss		_		_		_		_		_		_	
Total	\$	1,115,485	\$	1,049,147	\$	35,590	\$	37,520	\$	195,035	\$	139,059	

	<b>Commercial Loans</b>			Commercial Equipment					Total Commercial Portfolios			
(dollars in thousands)	12	2/31/2021		12/31/2020		12/31/2021		12/31/2020		12/31/2021		12/31/2020
Unrated	\$	_	\$	12,962	\$		\$	26,585	\$	_	\$	250,622
Pass		50,574		39,959		62,326		31,091		1,454,440		1,064,815
Special mention		_		_		_		3,977		_		7,215
Substandard		_		_		173		40		4,743		17,688
Doubtful		_		_		_		_		_		_
Loss				_		_		_		_		_
Total	\$	50,574	\$	52,921	\$	62,499	\$	61,693	\$	1,459,183	\$	1,340,340

	Non-Commercial Portfolios**				U.S. SBA PPP Loans					Total All Portfolios			
(dollars in thousands)		12/31/2021		12/31/2020		12/31/2021		12/31/2020		12/31/2021		12/31/2020	
Unrated	\$	100,403	\$	136,792	\$	27,276	\$	110,320	\$	127,679	\$	497,734	
Pass		18,889		25,125		_		_		1,473,329		1,089,940	
Special mention		_		457		_		_		_		7,672	
Substandard		468		1,561		_		_		5,211		19,249	
Doubtful		_		_		_		_		_		_	
Loss		_		_		_		_		_		_	
Total	\$	119,760	\$	163,935	\$	27,276	\$	110,320	\$	1,606,219	\$	1,614,595	

<sup>\*\*</sup> Non-commercial portfolios are generally evaluated based on payment activity but may be risk graded if part of a larger commercial relationship or are credit impaired (e.g., non-accrual loans, TDRs).

## **Credit Risk Profile Based on Payment Activity**

	Residential First Mortgages				Home Equity a	Second Mtg.	Consumer Loans				
(dollars in thousands)		12/31/2021		12/31/2020	12/31/2021		12/31/2020		12/31/2021		12/31/2020
Performing	\$	90,670	\$	133,444	\$ 25,436	\$	28,927	\$	3,002	\$	1,027
Nonperforming		450		335	202		202		_		_
Total	\$	91,120	\$	133,779	\$ 25,638	\$	29,129	\$	3,002	\$	1,027

A risk scale is used to assign grades to commercial relationships, which include commercial real estate, residential rentals, construction and land development, commercial loans and commercial equipment loans. Commercial loan relationships are graded at inception and at a minimum annually. At December 31, 2020 and prior, only commercial loan relationships with an aggregate exposure to the Bank of \$1,000,000 or greater are subject to being risk rated. During the quarter ended June 30, 2021, the Bank's policy was amended to risk rate all commercial loan relationships.

Home equity, second mortgages, consumer loans, and residential first mortgages are evaluated for creditworthiness in underwriting and are monitored based on borrower payment history. Residential first mortgages, home equity, second mortgages and consumer loans are classified as unrated unless they are part of a larger commercial relationship that requires grading or are loans with an Other Assets Especially Mentioned ("OAEM") or higher risk rating.

Management regularly reviews credit quality indicators. Loans subject to risk ratings are graded on a scale of one to ten.

Ratings 1 thru 6 - Pass – Loans rated pass display none of the characteristics of classified loans.

Rating 7 - OAEM (Other Assets Especially Mentioned) — Special Mention loans have potential weaknesses that deserve management's close attention. If uncorrected these weaknesses may result in deterioration of the repayment prospects or collateral position at some future date. Special mention assets are not adversely classified.

*Rating 8 - Substandard* – A substandard loan is inadequately protected by the current net worth and payment capacity of the borrower or of the collateral pledged. Loans classified as substandard have a well-defined weakness, or weaknesses that jeopardize the liquidation of the debt. These loans are characterized by the distinct possibility of loss if the deficiencies are not corrected.

*Rating 9 - Doubtful –* A loan classified as doubtful has all the weaknesses inherent in a loan classified as substandard with the added characteristics that the weaknesses make collection or liquidation in full improbable on the basis of currently existing facts, conditions, and values.

*Rating* 10 - Loss — Once an asset is identified as a definite loss to the Bank, it will receive the classification of "loss." There may be some future potential recovery; however, it is more practical to write off the loan at the time of classification. Losses will be taken in the period in which they are determined to be non-collectable.

## **PCI Loans and Acquired Loans**

PCI loans had an unpaid principal balances of \$1.5 million and \$2.3 million and a carrying values of \$1.1 million and \$2.0 million at December 31, 2021 and December 31, 2020, respectively. PCI loans represented 0.05% and 0.10% of total assets at December 31, 2021 and December 31, 2020, respectively. Determining the fair value of the PCI loans at the time of acquisition required the Company to estimate cash flows expected to result from those loans and to discount expected cash flows at appropriate rates of interest considering prepayment assumptions. For such loans, the excess of cash flows expected at acquisition over the estimated fair value is recognized as interest income over the remaining lives of the loans and is called accretable yield. The difference between contractually required payments at acquisition and the cash flows expected to be collected at acquisition reflects the impact of estimated credit losses and is called the nonaccretable difference.

A summary of changes in the accretable yield for PCI loans for the years ended December 31, 2021 and 2020 follows:

	Y	ears Ended I	December 31	,
(dollars in thousands)	2	021	2020	)
Accretable yield, beginning of period	\$	342	\$	677
Accretion		(117)		(225)
Reclassification from nonaccretable difference		43		25
Other changes, net		55		(135)
Accretable yield, end of period	\$	323	\$	342

Accounting standards require a periodic recast of the expected cash flows on the PCI loan portfolio. The recast was performed during the second and fourth quarters of 2021 and the fourth quarter of 2020 and resulted in a reclassification of \$43,000 and \$25,000, respectively, from the credit (nonaccretable) portion of the discount to the liquidity (accretable) portion of the discount. Also, based on the recast, future expected cash flows, not related to the reclassification, decreased \$0.1 million for the year ended December 31, 2021 and decreased \$0.1 million for the year ended December 31, 2020.

The following is a summary of acquired and non-acquired loans as of December 31, 2021 and 2020:

BY ACQUIRED AND NON-ACQUIRED	Dec	ember 31, 2021	%	Dece	mber 31, 2020	%
Acquired loans - performing	\$	41,066	2.56 %	\$	58,999	3.66 %
Acquired loans - purchase credit impaired ("PCI")		1,116	0.07 %		1,978	0.12 %
Total acquired loans		42,182	2.63 %		60,977	3.78 %
U.S. SBA PPP loans		27,276	1.70 %		110,320	89.39 %
Non-acquired loans**		1,536,761	95.67 %		1,443,298	6.83 %
Gross loans		1,606,219			1,614,595	
Net deferred costs (fees)		(1,011)	(0.06)%		(1,096)	(0.07)%
Total loans, net of deferred costs	\$	1,605,208		\$	1,613,499	

<sup>\*\*</sup> Non-acquired loans include loans transferred from acquired pools following release of acquisition accounting FMV adjustments.

At December 31, 2021 acquired performing loans, which totaled \$41.1 million, included a \$0.4 million net acquisition accounting fair market value adjustment, representing a 0.96% discount and PCI loans which totaled \$1.1 million, included a \$0.3 million adjustment, representing a 18.35% discount.

At December 31, 2020 acquired performing loans, which totaled \$59.0 million, included a \$0.8 million net acquisition accounting fair market value adjustment, representing a 1.25% discount and PCI loans which totaled \$2.0 million, included a \$0.3 million adjustment, representing a 14.95% discount.

## **Related Party Loans**

Included in loans receivable were loans made to executive officers and directors and their affiliates. These loans were made in the ordinary course of business at substantially the same terms and conditions as those prevailing at the time for comparable transactions with persons not affiliated with the Bank and are not considered to involve more than the normal risk of collectability. For the years ended December 31, 2021 and 2020, all loans to directors and executive officers of the Bank performed according to original loan terms. Activity in loans outstanding to executive officers and directors and their related interests are summarized as follows:

	At and For the Years Ended December									
(dollars in thousands)		2021		2020						
Balance, beginning of period	\$	16,367	\$	19,373						
Loans and additions		2,218		1,569						
Change in Directors' status		23,752		(2,617)						
Repayments		(16,070)		(1,958)						
Balance, end of period	\$	26,267	\$	16,367						

In addition, the Bank had outstanding loans of \$3.1 million and \$7.6 million, respectively, for the years ended December 31, 2021 and 2020 to charitable and community organizations in which the Bank's executive officers and directors volunteer.

#### Loan Participations

The Bank sells portions of commercial, commercial real estate and commercial construction loans to other lenders. The Bank's sold participated loans with other lenders at December 31, 2021 and 2020 were \$11.8 million and \$17.4 million, respectively. The Bank may also buy loans, portions of loans, or participation certificates from other lenders to limit overall exposure. The Bank only purchases loans or portions of loans after reviewing loan documents, underwriting support, and completing other procedures, as necessary.

The Bank's purchased participation loans from other lenders at December 31, 2021 and 2020 were \$4.3 million and \$8.7 million, respectively. Purchased participation loans are subject to the same regulatory and internal policy requirements as other loans in the Bank's portfolio.

## NOTE 4 – GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill and other intangible assets are presented in the tables below.

(dollars in thousands)	As of December 31, 2021	As of December 31, 2020
Goodwill	\$ 10,835	\$ 10,835

	As of December 31, 2021			As	of December 31, 20	20
(dollars in thousands)	Gross Carrying Amount	Accumulated Amortization	Net Intangible Asset	Gross Carrying Amount	Accumulated Amortization	Net Intangible Asset
Core deposit intangibles	\$ 3,590	\$ (2,558)	\$ 1,032	\$ 3,590	\$ (2,063)	\$ 1,527

Core deposit intangible is amortized on an accelerated basis over its estimated life of 8 years. Amortization expense related to intangible assets totaled \$0.5 million and \$0.6 million for the years ended December 31, 2021 and 2020.

The estimated future amortization expense for intangible assets remaining as of December 31, 2021 is as follows:

(dollars in thousands)	
2022	\$ 398
2023	302
2024 2025	205
2025	109
2026	18
	\$ 1,032

As of December 31, 2021, the Company did not have impairment to goodwill or CDI.

In the third quarter of 2020, management determined that the COVID-19 pandemic and its impact on the banking industry was deemed a triggering event that required an interim impairment test for goodwill. Management engaged an independent consultant to perform a quantitative goodwill and CDI impairment analysis for the Company's single reporting unit, the Bank, as of September 15, 2020 ("the measurement date"). The impairment analysis used both market and income approaches. The market approach used a transaction and control premium analyses and compared resulting valuations both individually and to a selected peer group. The income approach analyzed discounted cash flows. The results of the methods were weighted to determine an overall value. Significant estimates and assumptions included, but were not limited to, projected profitability ratios, discount rates, cash flows projections, selection and evaluation of control premiums in appropriate market transactions and selection of peers.

Management performed its annual analysis of goodwill and CDI during the fourth quarter of 2021 and concluded that there was no impairment at December 31, 2021.

## NOTE 5 - PREMISES AND EQUIPMENT AND LEASE COMMITMENTS

A summary of the cost and accumulated depreciation of premises and equipment at December 31, 2021 and 2020 follows:

	December 31,			
(dollars in thousands)		2021		2020
Land	\$	4,957	\$	4,406
Building and improvements		25,087		25,043
Furniture and equipment		10,150		10,185
Automobiles		168		163
Total cost		40,362		39,797
Less accumulated depreciation		(18,935)		(19,526)
Premises and equipment, net	\$	21,427	\$	20,271

## **Operating Leases**

The Company's operating lease agreements are primarily for branches and office space. Topic 842 requires operating lease agreements to be recognized on the consolidated balance sheet as a right-of-use-asset with a corresponding lease liability. The table below details the Right of Use asset (net of accumulated amortization), lease liability and other information related to the Company's operating leases:

(dollars in thousands)	Decem	ber 31, 2021	December 31, 2020	
Operating Leases				
Operating lease right of use asset, net	\$	6,124 \$	7,831	
Operating lease liability	\$	6,343 \$	8,088	
Weighted average remaining lease term		17.21 years	18.2 years	
Weighted average discount rate		3.51 %		
Remaining lease term - min		6.3 years	0.7 years	
Remaining lease term - max		23.0 years 24		

The table below details the Company's lease cost, which is included in occupancy expense in the Consolidated Statements of Income.

(dollars in thousands)	December 31, 2021	December 31, 2020
Operating lease cost	\$ 635	\$ 791
Cash paid for lease liability	\$ 617	\$ 697

A maturity analysis of operating lease liabilities and reconciliation of the undiscounted cash flows to the total operating lease liability is as follows:

(dollars in thousands)	As of December 31, 2021		
Lease payments due:		_	
Within one year	\$	530	
After one but within two years		538	
After two but within three years		543	
After three but within four years		579	
After four but within five years		594	
After five years		5,826	
Total undiscounted cash flows		8,610	
Discount on cash flows		(2,267)	
Total lease liability	\$	6,343	

Future minimum rental commitments under non-cancellable operating leases are as follows at December 31, 2021:

(dollar in thousands)	
2022	\$ 530
2023	538
2024 2025	543
2025	579
2026	594
Thereafter	5,826
Total	\$ 8,610

During the year ended December 31, 2021, the Company sold a small office condo held for sale with a fair value of \$0.4 million that was recorded as a non-recurring Level 3 asset. The Company recorded an impairment of \$25,000 based on fair value of the property during 2021.

## NOTE 6 - OTHER REAL ESTATE OWNED ("OREO")

OREO assets are presented net of the valuation allowance. The Company considers OREO as classified assets for regulatory and financial reporting. OREO carrying amounts reflect management's estimate of the realizable value of these properties. An analysis of the activity follows.

	Years End	Years Ended December 31,				
(dollars in thousands)	2021		2020			
Balance at beginning of year	\$ 3,10	9 \$	7,773			
Additions of underlying property	_	_	1,240			
Disposals of underlying property	(1,72	2)	(2,882)			
Valuation allowance	(1,38	7)	(3,022)			
Balance at end of period	\$ -	- \$	3,109			

Expenses applicable to OREO assets included the following.

	Years E	Years Ended December 31,			
(dollars in thousands)	2021		2020		
Valuation allowance	\$ 1	387	\$ 3,022		
Losses (gains) on dispositions		(17)	9		
Operating expenses		86	169		
	\$ 1	456	\$ 3,200		

The Company had \$0.4 million of impaired loans secured by residential real estate for which formal foreclosure proceedings were in process at December 31, 2021. There were no loans secured by residential real estate for which formal foreclosure proceedings were in process as of December 31, 2020.

## **NOTE 7 - DEPOSITS**

Deposits consist of the following:

	December 31,			1,	
(dollars in thousands)		2021		2020	
Noninterest-bearing demand	\$	445,778	\$	362,079	
Interest-bearing:					
Savings		119,767		98,783	
Demand deposits		790,481		590,159	
Money market deposits		372,717		340,725	
Certificates of deposit		327,421		353,856	
Total interest-bearing		1,610,386		1,383,523	
Total Deposits	\$	2,056,164	\$	1,745,602	

As of December 31, 2021, and 2020, there were \$30.5 million and \$17.2 million, respectively in deposit accounts held by executive officers and directors and their related interests of the Bank and Company. During 2021, we corrected our analysis with respect to insider related parties and as a result include additional relationships such as those involving extended family members, resulting in an adjustment of \$6.6 million and an increase to the previously reported \$10.6 million balance of related party deposits at December 31, 2020.

The aggregate amount of certificates of deposit that exceed the FDIC insurance limit of \$250,000 at December 31, 2021, and 2020 was \$57.6 million and \$64.3 million, respectively.

At December 31, 2021 the scheduled contractual maturities of certificates of deposit are as follows:

(dollars in thousands)	 December 31, 2021
Within one year	\$ 256,854
Year 2	47,879
Year 3	8,454
Year 4	8,462
Year 5	5,772
	\$ 327,421

## NOTE 8 - SHORT-TERM BORROWINGS AND LONG-TERM DEBT

The Bank's long-term debt and short-term borrowings consist of advances from the FHLB of Atlanta. In addition, during 2020 the Bank added the Federal Reserve Bank's Paycheck Protection Program Liquidity Facility ("PPPLF") to provide liquidity support, if needed, to fund U.S. SBA PPP loans. The Bank classifies debt based upon original maturity and does not reclassify debt to short-term status during its life. Long-term debt and short-term borrowings include fixed-rate long-term advances, short-term advances, daily advances and fixed-rate convertible advances.

Rates and maturities on long-term advances and short-term borrowings were as follows:

	Fixed-Rate	Fixed-Rate Convertible
December 31, 2021		
Highest rate	2.75 %	0.79%
Lowest rate	1.00 %	0.79%
Weighted average rate	2.26 %	0.79%
Matures through	2036	2030
December 31, 2020		
Highest rate	2.75 %	0.79%
Lowest rate	1.00 %	0.43%
Weighted average rate	2.01 %	0.59%
Matures through	2036	2030

Average rates of long-term debt, short-term borrowings, and PPPLF advances were as follows:

	At	At or for the Year Ended December 31,						
(dollars in thousands)		2021	2020					
Long-term debt								
Long-term debt outstanding at end of period	\$	12,231 \$	27,302					
Weighted average rate on outstanding long-term debt		0.82 %	0.61 %					
Maximum outstanding long-term debt of any month end		27,296	67,359					
Average outstanding long-term debt		23,072	53,615					
Approximate average rate paid on long-term debt		0.95 %	2.56 %					
Short-term borrowings								
Short-term borrowings outstanding at end of period	\$	— \$	_					
Weighted average rate on short-term borrowings		— %	— %					
Maximum outstanding short-term borrowings at any month end		_	27,000					
Average outstanding short-term borrowings		_	8,156					
Approximate average rate paid on short-term borrowings		— %	1.36 %					
PPPLF advances								
PPPLF advances outstanding at end of period	\$	— \$	_					
Weighted average rate on PPPLF advances		— %	— %					
Maximum outstanding PPPLF advances at any month end		_	127,674					
Average outstanding PPPLF advances		_	60,360					
Approximate average rate paid on PPPLF advances		— %	0.35 %					

The Bank's fixed-rate debt generally consists of advances with monthly interest payments and principal due at maturity.

The Bank's fixed-rate convertible long-term debt is callable by the issuer, after an initial period ranging from 3 months to 10 years. The instruments are callable at the end of the initial period. As of December 31, 2021, all fixed-rate convertible debt has passed its call date. As of December 31, 2020, all fixed-rate convertible debt was callable in 2021. All advances have a prepayment penalty, determined based upon prevailing interest rates.

During the year ended December 31, 2021, the Bank made prepayments of \$15.0 million on long-term debt resulting in prepayment fees of \$0.1 million. During the year ended December 31, 2020, the Bank paid off \$10.0 million of maturing long-term debt and added two long-term fixed-rate convertible advances totaling \$27.0 million, maturing in 2030 at 0.79% and 0.43%, respectively. The Bank made prepayments of \$30.0 million on long-term debt resulting in prepayment fees of \$0.6 million, during the year ended December 31, 2020.

During 2020, the Bank used the PPPLF to fund SBA PPP loans to ensure available borrowing availability from the FHLB was not impacted. Federal Reserve PPPLF advances are non-recourse and receive 100% value for the pledged PPP loan collateral. As of December 31, 2021, the Bank did not have any borrowings outstanding under the PPPLF. The Bank had access to this facility in 2021 for any new SBA PPP loans funded with legislation passed in December 2020 that authorized another round of federal government funding.

At December 31, 2021 and 2020, \$0.2 million or 1.89% and \$0.3 million or 1.11%, respectively, of the Bank's long-term debt was fixed for rate and term, as the conversion optionality of the advances have either been exercised or expired. The contractual maturities of long-term debt were as follows at December 31, 2021:

	December 31, 2021					
(dollars in thousands)		Fixed-Rate		Fixed-Rate Convertible		Total
Due in 2022	\$	65	\$	_	\$	65
Due in 2023		_		_		_
Due in 2024		_		<del>-</del>		_
Due in 2025		_				_
Due in 2026		_		<u> </u>		_
Thereafter		166		12,000		12,166
	\$	231	\$	12,000	\$	12,231

The Bank has lines available for short-term borrowings of less than a year. There were no daily or short-term advances as of December 31, 2021 and December 31, 2020.

Under the terms of an Agreement for Advances and Security Agreement with Blanket Floating Lien (the "Agreement"), the Bank maintains collateral with the FHLB consisting of 1-4 family residential first mortgage loans, second mortgage loans, commercial real estate and investment securities. The Agreement limits total advances to 30% of assets, which were \$697.8 million and \$607.4 million at December 31, 2021 and 2020, respectively.

At December 31, 2021, \$723.1 million of loans and securities were pledged or in safekeeping at the FHLB. Loans and securities are subject to collateral eligibility rules and are adjusted for market value and collateral value factors to arrive at lendable collateral values. At December 31, 2021, FHLB lendable collateral was valued at \$605.7 million. At December 31, 2021, the Bank had total lendable pledged loans collateral at the FHLB of \$192.0 million of which \$116.8 million was available to borrow in addition to outstanding advances of \$12.2 million and letter of credit of \$63.0 million. Unpledged lendable securities collateral was \$413.7 million, bringing total available borrowing capacity to \$530.5 million at December 31, 2021.

At December 31, 2020, \$542.6 million of loans and securities were pledged or in safekeeping at the FHLB. Loans and securities are subject to collateral eligibility rules and are adjusted for market value and collateral value factors to arrive at lendable collateral values. At December 31, 2020, FHLB lendable collateral was valued at \$434.6 million. At December 31, 2020, the Bank had total lendable pledged loans collateral at the FHLB of \$257.8 million of which \$187.5 million was available to borrow in addition to outstanding advances of \$27.3 million and letter of credit of \$43.0 million. Unpledged lendable securities collateral was \$176.8 million, bringing total available borrowing capacity to \$364.3 million at December 31, 2020.

The Bank has established a short-term credit facility with the Federal Reserve Bank of Richmond under its Borrower in Custody program. The Bank had segregated collateral sufficient to draw \$3.3 million and \$6.0 million under this agreement at December 31, 2021 and 2020, respectively. In addition, the Bank has established unsecured short-term credit facilities with other commercial banks totaling \$32.0 million and \$32.0 million at December 31, 2021 and 2020. Additionally, the Bank has a \$40.0 million repurchase credit facility. The repurchase facility requires the pledging of securities as collateral. \$6.0 million and \$7.8 million were outstanding loans under the Borrower in Custody or the unsecured and secured commercial lines at December 31, 2021 and 2020.

## NOTE 9 - GUARANTEED PREFERRED BENEFICIAL INTEREST IN JUNIOR SUBORDINATED DEBENTURES ("TRUPs")

On June 15, 2005, Tri-County Capital Trust II ("Capital Trust II"), a Delaware business trust formed, funded and wholly-owned by the Company, issued \$5.0 million of variable-rate capital securities in a private pooled transaction. The variable rate is based on the 90-day LIBOR rate plus 1.70%. The Trust used the proceeds from this issuance, along with the \$0.2 million for Capital Trust II's common securities, to purchase \$5.2 million of the Company's junior subordinated debentures. The interest rate on the debentures and the trust preferred securities is variable and adjusts quarterly. These capital securities qualify as Tier I capital and are presented in the Consolidated Balance Sheets as "Guaranteed Preferred Beneficial Interests in Junior Subordinated Debentures." Both the capital securities of Capital Trust II and the junior subordinated debentures are scheduled to mature on June 15, 2035, unless called by the Company.

On July 22, 2004, Tri-County Capital Trust I ("Capital Trust I"), a Delaware business trust formed, funded and wholly-owned by the Company, issued \$7.0 million of variable-rate capital securities in a private pooled transaction. The variable rate is based on the 90-day LIBOR rate plus 2.60%. The Trust used the proceeds from this issuance, along with the Company's \$0.2 million capital contribution for Capital Trust I's common securities, to purchase \$7.2 million of the Company's junior subordinated debentures. The interest rate on the debentures and the trust preferred securities is variable and adjusts quarterly. These debentures qualify as Tier I capital and are presented in the Consolidated Balance Sheets as "Guaranteed Preferred Beneficial Interests in Junior Subordinated Debentures." Both the capital securities of Capital Trust I and the junior subordinated debentures are scheduled to mature on July 22, 2034, unless called by the Company.

## **NOTE 10 – SUBORDINATED NOTES**

On October 14, 2020, the Company issued \$20.0 million in aggregate principal amount of its 4.75% Fixed to Floating Rate Subordinated Notes due 2030 (the "Notes"). The Notes were sold by the Company in a private offering. The Notes mature on October 15, 2030 and bear interest at a fixed rate of 4.75% to October 14, 2025. From October 15, 2025 to the maturity date or early redemption date, the interest rate will reset quarterly to the three month Secured Overnight Financing Rate ("SOFR") plus 458 basis points. The Company may redeem the Notes at any time after October 14, 2025, and at any time in whole, but not in part, upon the occurrence of certain events. Any redemption of the Notes will be subject to prior regulatory approval. The Company incurred debt issuance costs for placement fees, legal and other out-of-pocket expenses of approximately \$0.5 million, which are being amortized over the life of the Notes. The Company recognized amortization expense of \$56,000 and \$6,000 during the years ending December 31, 2021 and 2020, respectively.

## **NOTE 11 - REGULATORY CAPITAL**

The Bank's primary regulator is the Federal Deposit Insurance Corporation ("FDIC"). The Bank is subject to regulation, supervision and regular examination by the Maryland Commissioner of Financial Regulation (the "Commissioner") and the FDIC. The Company is subject to regulation, examination and supervision by the Federal Reserve Board under the Bank Holding Company Act of 1956, as amended (the "BHCA").

The Company and Bank are subject to the Basel III Capital Rules which establish a comprehensive capital framework for U.S. banking organizations. The rules implement the Basel Committee's "Basel III" framework for strengthening international capital standards as well as certain provisions of the Dodd-Frank Act. The Basel III Capital Rules define the components of capital and address other issues affecting banking institutions' regulatory capital ratios.

The rules include a common equity Tier 1 capital to risk-weighted assets minimum ratio of 4.5%, a minimum ratio of Tier 1 capital to risk-weighted assets of 6.0%, require a minimum ratio ("Min. Ratio") of Total Capital to risk-weighted assets of 8.0%, and require a minimum Tier 1 leverage ratio of 4.0%. A capital conservation buffer ("CCB") is also established above the regulatory minimum capital requirements. The rules revised the definition and calculation of Tier 1 capital, Total Capital, and risk-weighted assets.

As of December 31, 2021, and 2020, the Company and Bank were well-capitalized under the regulatory framework for prompt corrective action under the new Basel III Capital Rules. Management believes, as of December 31, 2021 and 2020, that the Company and the Bank met all capital adequacy requirements. The Company's and the Bank's actual regulatory capital amounts and ratios are presented in the following table.

Regulatory Capital and Ratios			The Company				The Bank		
(dollars in thousands)	_	De	cember 31, 2021		December 31, 2020	December 31, 2021 December 31, 2			December 31, 2020
Common equity	_	\$	208,133	\$	198,013	\$	236,561	\$	217,142
Goodwill			(10,835)		(10,835)		(10,835)		(10,835)
Core deposit intangible (net of deferred tax liability)			(766)		(1,129)		(766)		(1,129)
AOCI (gains) losses			1,952		(4,504)		1,952		(4,504)
Common Equity Tier 1 Capital			198,484		181,545		226,912		200,674
TRUPs			12,000		12,000		_		_
Tier 1 Capital			210,484		193,545		226,912		200,674
Allowable reserve for credit losses and other Tier 2 adjustments			18,468		19,475		18,468		19,475
Subordinated notes			19,510		19,526		_		_
Tier 2 Capital		\$	248,462	\$	232,546	\$	245,380	\$	220,149
Risk-Weighted Assets ("RWA")		\$	1,665,296	\$	1,582,581	\$	1,663,831	\$	1,580,786
A (!! A A !!)		ď	2 201 210	ď	2.025.061	ď	2 270 025	ď	2,022,225
Average Assets ("AA")		\$	2,281,210	\$	2,025,061	\$	2,279,835	\$	2,023,325
Regulatory Min. Ratio + CCB <sup>(1)</sup>									
Common Tier 1 Capital to RWA	7.00%		11.92 %	)	11.47 %	)	13.64 %		12.69 %
Tier 1 Capital to RWA	8.50		12.64		12.23		13.64		12.69
Tier 2 Capital to RWA	10.50		14.92		14.69		14.75		13.93
Tier 1 Capital to AA (Leverage) (2)	n/a		9.23		9.56		9.95		9.92

<sup>(1)</sup> The regulatory minimum capital ratio ("Min. Ratio") + the capital conservation buffer ("CCB").

Dividends paid by the Company are substantially funded by dividends received from the Bank. Federal and holding company regulations, as well as Maryland law, imposes certain restrictions on capital distributions, including dividend payments and share repurchases. These restrictions generally require advance approval from the Bank's regulator for payment of dividends in excess of the sum of net income for the current calendar year and the retained net income of the prior two calendar years.

<sup>(2)</sup> Tier 1 Capital to AA ("Leverage") has no capital conservation buffer defined. The prompt corrective action ("PCA") well capitalized is defined as 5.00%.

## NOTE 12 - ACCUMULATED OTHER COMPREHENSIVE INCOME ("AOCI")

The following table presents the changes in each component of accumulated other comprehensive income, net of tax, for the years ended December 31, 2021 and 2020.

	Year Ended December 31,					
	2021			2020		
(dollars in thousands)	Net Unrealized Gains and Losses			Net Unrealized Gains and Losses		
Beginning of period	\$	4,504	\$	1,504		
Other comprehensive income						
Other comprehensive (losses) gains, net of tax before reclassifications		(6,889)		1,977		
Amounts reclassified from accumulated other comprehensive gain		433		1,023		
Net other comprehensive loss		(6,456)		3,000		
End of period	\$	(1,952)	\$	4,504		

As of December 31, 2021 and 2020, reclassification adjustments were due to the gain on sale of AFS investment securities of \$0.6 million and \$1.4 million, respectively.

## NOTE 13 - EARNINGS PER SHARE ("EPS")

Basic earnings per common share represent income available to common shareholders, divided by the weighted average number of common shares outstanding during the period. Diluted earnings per share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued. Potential common shares that may be issued by the Company related to outstanding unvested restricted stock and performance stock unit awards were determined using the treasury stock method and included in the calculation of dilutive common stock equivalents. The Company has not granted any stock options since 2007 and all outstanding options expired on July 17, 2017.

As of December 31, 2021 and 2020, there were no unvested restricted stock and the performance stock unit awards were excluded from the calculation as their effect would be anti-dilutive. Basic and diluted earnings per share have been computed based on weighted-average common and common equivalent shares outstanding as follows:

	Years Ended December 31,			ıber 31,		
(dollars in thousands)	2021			2020		
Net Income	\$	25,886	\$	16,136		
Average number of common shares outstanding		5,788,003		5,892,269		
Dilutive effect of common stock equivalents		9,522		1,290		
Average number of shares used to calculate diluted EPS		5,797,525		5,893,559		
Earnings Per Common Share						
Basic	\$	4.47	\$	2.74		
Diluted	\$	4.47	\$	2.74		

## **NOTE 14 - INCOME TAXES**

Allocation of federal and state income taxes between current and deferred portions is as follows:

	Years En	Years Ended December 31,		
	2021		2020	
Current	•			
Federal	\$ 5,5	00 \$	6,412	
State	2,0	65	839	
	7,5	65	7,251	
Deferred				
Federal	g	49	(2,018)	
State	2	02	(739)	
	1,1	51	(2,757)	
Income tax expense	\$ 8,7	16 \$	4,494	

The reasons for the differences between the statutory federal income tax rate and the effective tax rates are summarized as follows:

		2021	2020			
	Amount	Percent of Pre-Tax Income	Amount	Percent of Pre-Tax Income		
Expected income tax expense at federal tax rate	\$ 7,267	21.00 %	\$ 4,332	21.00 %		
State taxes net of federal benefit	1,631	4.71 %	1,071	5.19 %		
Nondeductible expenses	71	0.21 %	85	0.41 %		
Nontaxable income	(411)	(1.19 %)	(396)	(1.91 %)		
Income tax apportionment adjustment	_	0.00 %	(743)	(3.60) %		
Other	158	0.46 %	145	0.70 %		
	\$ 8,716	25.19 %	\$ 4,494	21.79 %		

Income tax expense for 2020 was impacted by a change in the Company's state tax apportionment approach which was implemented during the first quarter of 2020 and included the effect of three years of amended income tax filings of the Company and Bank. Management determined the change in tax position qualified as a change in estimate under FASB ASC Section 250.

The net deferred tax assets in the accompanying balance sheets include the following components:

	2021	2020
Deferred tax assets		
Allowance for loan losses	\$ 4,758	\$ 5,018
Deferred compensation	3,509	3,218
Lease liability	1,639	2,090
OREO valuation allowance & expenses	92	718
Unrealized loss on investment securities	684	_
Depreciation	159	158
Deferred fees	_	283
Other	_	287
	10,841	11,772
Deferred tax liabilities		
Fair value adjustments for acquired assets and liabilities	92	111
FHLB stock dividends	102	102
Unrealized gain on investment securities	_	1,627
Right of use asset	1,582	2,023
Other	32	_
	1,808	3,863
	\$ 9,033	\$ 7,909

Retained earnings at December 31, 2021 and 2020 included approximately \$1.2 million of bad debt deductions allowed for federal income tax purposes (the "base year tax reserve") for which no deferred income tax has been recognized. If, in the future, this portion of retained earnings is used for any purpose other than to absorb bad debt losses, it would create income for tax purposes only and income taxes would be imposed at the then prevailing rates. The unrecorded income tax liability on the above amount was approximately \$0.3 million at December 31, 2021 and 2020.

The Company does not have uncertain tax positions that are deemed material and did not recognize any adjustments for unrecognized tax benefits. The Company is no longer subject to U.S. Federal tax examinations by tax authorities for years before 2018.

#### **NOTE 15 - STOCK-BASED COMPENSATION**

The Company has stock-based incentive arrangements to attract and retain key personnel. In May 2015, the 2015 Equity Compensation Plan (the "Plan") was approved by shareholders, which authorizes the issuance of restricted stock, stock appreciation rights, stock units and stock options to the Board of Directors and key employees. Compensation expense for service-based awards is recognized over the vesting period. Performance-based awards are recognized based on a vesting schedule and the probability of achieving goals specified at the time of the grant.

Stock-based compensation expense totaled \$0.8 million, and \$0.4 million for the years ended December 31, 2021 and 2020, respectively, which consisted of grants of restricted stock, restricted stock units and performance stock units.

The Company granted restricted stock in accordance with the Plan. The vesting period for outstanding restricted stock grants is between three and five years.

During 2020, the Company granted restricted stock units to the Board of Directors and key employees. Service based awards vest between one and three years. Performance-based awards cliff vest in approximately three years from the date of grant, with payouts based on threshold, target or stretch average performance targets over a three-year period. There are two performance metrics: a three-year reported average return on average assets and a three-year reported average return on average equity. Both metrics are measured on a relative basis against a defined group of peer banks over the three-year period. The fair value of the restricted units is based on the Company's closing stock price on the date of grant. The recipients of the restricted stock units and the performance stock units do not have any stockholder rights, including voting, dividend, or liquidation rights, with respect to the shares underlying awarded restricted stock units until the recipient becomes the record holder of those shares. At December 31, 2021, the fair value of restricted stock unit and performance stock unit awards vested during the year was \$0.3 million.

The Company has outstanding restricted stock, restricted stock units, and performance stock units in accordance with the Plan. As of December 31, 2021 and 2020, unrecognized stock compensation expense was \$1.1 million and \$0.8 million, respectively. The following tables summarize the unvested restricted stock, restricted stock unit, and performance stock unit awards outstanding at December 31, 2021 and 2020 respectively.

	Restricted Stock			Restrict	ed S	tock Units	Performance Stock Units			
	Number of Shares	Weighted Average Grant Date Fair Value		Number of Shares		eighted Average Frant Date Fair Value	Number of Shares	Ave	Veighted rage Grant Fair Value	
Nonvested at January 1, 2021	14,130	\$	32.77	19,161	\$	24.06	8,482	\$	22.64	
Granted	_		_	18,198		27.13	8,327		24.60	
Vested	(7,019)		34.61	(9,333)		23.61	_		_	
Cancelled	(205)		32.44	(374)		24.60	_		_	
Nonvested at December 31, 2021	6,906	\$	32.81	27,652	\$	26.22	16,809	\$	23.61	

	Restricted Stock			Restricte	Stock Units	Performance Stock Units			
	Number of Shares	Ave	Veighted rage Grant Fair Value	Number of Shares		eighted Average Grant Date Fair Value	Number of Shares	Av	Weighted erage Grant te Fair Value
Nonvested at January 1, 2020	14,440	\$	25.79	_	\$	_		\$	_
Granted	9,065		33.42	19,161		24.06	8,482		22.64
Vested	(8,933)		34.02	_		_	_		_
Cancelled	(442)		33.81	_		_	_		_
Nonvested at December 31, 2020	14,130	\$	32.77	19,161	\$	24.06	8,482	\$	22.64

#### **NOTE 16 - EMPLOYEE BENEFIT PLANS**

The Company has an Employee Stock Ownership Plan ("ESOP") that covers substantially all employees. Employees qualify to participate after one year of service and vest in allocated shares after three years of service. The ESOP acquires stock of the Company by purchasing shares. Dividends on ESOP shares are recorded as a reduction of retained earnings. Contributions are made at the discretion of the Board of Directors. ESOP contributions recognized for the years ended December 31, 2021, and 2020 totaled \$0.1 million and \$0.2 million, respectively. As of December 31, 2021 and 2020, the ESOP held 122,831 and 156,447 allocated shares and 8,995 and 13,175 unallocated shares. The approximate market values of the unallocated shares were \$0.4 million and \$0.3 million, respectively as of December 31, 2021 and 2020. The estimated value was determined using the Company's closing stock price of \$39.31 and \$26.48 per share as of December 31, 2021 and 2020, respectively. In addition, salary and employee benefit expense for the years ended December 31, 2021 and December 31, 2020 included an increase of \$2,000 and a decrease of \$39,000, respectively, for the net change of fair market value of leveraged ESOP shares allocated.

The ESOP has promissory notes with the Company for the purchase of TCFC common stock for the benefit of the participants in the Plan of \$0.3 million and \$0.5 million at December 31, 2021 and 2020, respectively. The Bank is a guarantor of the ESOP debt with the Company. Loan terms are at prime rate plus one-percentage point and amortize over 7 years. As principal is repaid, common shares are allocated to participants based on the participant account allocation rules described in the Plan. During the year ended December 31, 2021, \$0.1 million or 4,150 ESOP shares were allocated with the payment of promissory notes. There were no purchases by the ESOP of the Company's common shares with promissory notes or cash during 2021. During the year ended December 31, 2020, \$0.1 million or 4,150 ESOP shares were allocated with the payment of promissory notes.

The Company also has a 401(k) plan. The Company matches a portion of the employee contributions. This ratio is determined annually by the Board of Directors. In 2021 and 2020, the Company matched one-half of the first 8% of the employee's contribution. Employees who have completed six months of service are covered under this defined contribution plan. Employee's vest in the Company's matching contributions after three years of service. For the years ended December 31, 2021 and 2020, the expense recorded for this plan totaled \$0.5 million and \$0.5 million, respectively.

The Company maintains a non-qualified deferred compensation plan for the Board of Directors and certain key employees under which each participant may elect to defer all or any portion of board fees or salary otherwise payable. Deferred amounts under this plan will be distributed to participants following termination of service or on a specified date in either lump sum or over a period of one to ten years, as elected by the participant. As of December 31, 2021 and 2020, the liability related to this plan was \$2.4 million and \$2.1 million, respectively. During 2020, the Company amended the non-qualified compensation plan for certain key employees to include discretionary contributions from the Company. Contributions made by the Company become vested on December 31st of the third year following the year the contribution is made. As of December 31, 2021, the Company contributed approximately \$41,000 to the plan.

The Company has a separate non-qualified retirement plan for non-employee directors. Directors are eligible for a maximum benefit of \$3,500 a year for ten years following retirement from the Board of Community Bank of the Chesapeake. The maximum benefit is earned at 15 years of service as a non-employee director. Full vesting occurs after two years of service. Expense recorded for this plan was zero and \$20,000 for the years ended December 31, 2021 and 2020, respectively.

In addition, the Company has established individual supplemental retirement plans and life insurance benefits for certain key executives and officers of the Bank. The retirement plans provide retirement income payments for 15 years from the date of the employee's expected retirement at age 65. The retirement benefit amount for each agreement is set at the discretion of the Board of Directors and vests from the date of the agreement. Expense recorded for the plans totaled \$0.6 million and \$0.8 million for 2021 and 2020, respectively.

#### NOTE 17 - RESTRICTIONS ON CASH AND AMOUNTS DUE FROM BANKS

The Bank was required to maintain average balances on hand or with the Federal Reserve Bank. The Federal Reserve Bank announced on March 15, 2020, the reduction of reserve requirement ratios to zero percent effective March 26, 2020, which eliminated reserve requirements for all depository institutions.

#### **NOTE 18 - COMMITMENTS AND CONTINGENCIES**

In the normal course of business, the Bank is party to financial instruments with commitments that extend credit to meet the financing needs of customers. These instruments may involve elements of credit and interest rate risk in excess of amounts recognized on the balance sheet. The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument is represented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments as it does for on-balance-sheet loans receivable.

As of December 31, 2021, and 2020, the Bank had outstanding loan commitments, consisting of commitments issued to originate loans, of approximately \$64.4 million and \$66.5 million, respectively, excluding undisbursed portions of loans in process.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. These guarantees are issued primarily to support construction borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Bank holds cash or a secured interest in real estate as collateral to support those commitments for which collateral is deemed necessary. Standby letters of credit outstanding amounted to \$22.0 million and \$20.0 million at December 31, 2021 and 2020, respectively. In addition to the commitments noted above, customers had approximately \$241.7 million and \$225.5 million available under lines of credit at December 31, 2021 and 2020, respectively.

#### **NOTE 19 - RELATED PARTIES**

A member of the board directors of the Company is a shareholder in a law firm that provides ongoing legal services for the Company and its subsidiaries. During 2021 and 2020, the Company paid the law firm annual retainers of \$113,000 and \$110,000, respectively.

Certain directors and executive officers and their related interests have loan transactions with the Company. Such loans were made in the ordinary course of business on substantially the same terms as those prevailing at the time for comparable transactions with outsiders. Please see further details regarding Related Party Loans in Note 3 to the Consolidated Financial Statements.

#### **NOTE 20 - FAIR VALUE MEASUREMENTS**

The Company adopted FASB ASC Topic 820, "Fair Value Measurements" and FASB ASC Topic 825, "The Fair Value Option for Financial Assets and Financial Liabilities", which provides a framework for measuring and disclosing fair value under generally accepted accounting principles. FASB ASC Topic 820 requires disclosures about the fair value of assets and liabilities recognized in the balance sheet in periods subsequent to initial recognition, whether the measurements are made on a recurring basis (for example, AFS investment securities) or on a nonrecurring basis (for example, impaired loans).

FASB ASC Topic 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. FASB ASC Topic 820 also establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The Company utilizes fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures. AFS securities are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis such as loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or write-downs of individual assets.

Under FASB ASC Topic 820, the Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded, and the reliability of the assumptions used to determine the fair value. These hierarchy levels are:

Level 1 inputs - Unadjusted quoted prices in active markets for identical assets or liabilities that the entity has the ability to access at the measurement date.

Level 2 inputs - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets and liabilities in active markets, and inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs - Unobservable inputs for determining the fair values of assets or liabilities that reflect an entity's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally coincides with the Company's quarterly valuation process. Transfers in and out of level 3 during a quarter are disclosed. There were no transfers during the years ended December 31, 2021 and December 31, 2020.

Following is a description of valuation methodologies used for assets and liabilities recorded at fair value:

### Securities Available for Sale

AFS investment securities are recorded at fair value on a recurring basis. Standard inputs include quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by GSEs, municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

# Equity Securities Carried at Fair Value Through Income

Equity securities carried at fair value through income are recorded at fair value on a recurring basis. Standard inputs include quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 equity securities include those traded on an active exchange, such as the New York Stock Exchange. Level 2 equity securities include mutual funds with asset-backed securities issued by GSEs as the underlying investment supporting the fund. Equity securities classified as Level 3 include mutual funds with asset-backed securities in less liquid markets.

#### Loans Receivable

The Company does not record loans at fair value on a recurring basis; however, from time to time, a loan is considered impaired and a specific allowance for loan loss is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan are considered impaired. Management estimates the fair value of impaired loans using one of several methods, including the collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Impaired loans not requiring a specific allowance represent loans for which the fair value of expected repayments or collateral exceed the recorded investment in such loans. At December 31, 2021 and 2020, substantially all impaired loans were evaluated based upon the fair value of the collateral.

In accordance with FASB ASC 820, impaired loans where an allowance is established based on the fair value of collateral (loans with impairment) require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price (e.g., contracted sales price), the Company records the loan as nonrecurring Level 2. When the fair value of the impaired loan is derived from an appraisal, the Company records the loan as nonrecurring Level 3. Fair value is re-assessed at least quarterly or more frequently when circumstances occur that indicate a change in the fair value. The fair values of impaired loans that are not measured based on collateral values are measured using discounted cash flows and considered to be Level 3 inputs.

### Premises and Equipment Held for Sale

Premises and equipment are adjusted to fair value upon transfer of the assets to premises and equipment held for sale. Subsequently, premises and equipment held for sale are carried at the lower of carrying value or fair value. Fair value is based upon independent market prices, appraised value of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price (e.g., contracted sales price), the Company records the asset as nonrecurring Level 2. When the fair value of premises and equipment is derived from an appraisal or a cash flow analysis, the Company records the asset as nonrecurring Level 3.

#### Other Real Estate Owned ("OREO")

OREO is adjusted to fair value upon transfer of the loans to foreclosed assets. Subsequently, OREO is carried at the lower of carrying value or fair value. Fair value is based upon independent market prices, appraised value of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price (e.g., contracted sales price), the Company records the foreclosed asset as nonrecurring Level 2. When the fair value is derived from an appraisal, the Company records the foreclosed asset at nonrecurring Level 3.

#### **Mortgage Banking Derivatives**

The mortgage banking derivative comprises interest rate lock commitments for residential loans to be sold on a best-efforts basis. The significant unobservable input used in the fair value measurement of the Bank's interest rate lock commitments is the pull-through rate, which represents the percentage of loans currently in a lock position which management estimates will ultimately close. The pull-through rate is estimated based on mortgage banking activity in 2021. All interest rate lock commitments are considered to be Level 3.

# Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The tables below present the recorded amount of assets as of December 31, 2021 and December 31, 2020 measured at fair value on a recurring basis.

(dollars in thousands)				Decembe	r 31,	, 2021			
Description of Asset	I	air Value		Level 1		Level 2		Level 3	
AFS securities									
Asset-backed securities issued by GSEs and U.S. Agencies									
MBS	\$	119,916	\$	_	\$	119,916	\$	_	
CMOs		197,123		_		197,123		_	
U.S. Agency		14,304		_		14,304		_	
Asset-backed securities issued by Others:									
Residential CMOs		221		_		221		_	
Student Loan Trust ABSs		56,574		_		56,574		_	
U.S. government obligations		16,860		_		16,860		_	
Municipal bonds		92,841		_		92,841		_	
Total AFS securities	\$	497,839	\$		\$	497,839	\$		
Equity securities carried at fair value through income									
CRA investment fund	\$	4,772	\$		\$	4,772	\$	_	
Non-marketable equity securities		·	_		_				
Other equity securities	\$	207	\$	_	\$	207	\$	_	
Mortgage banking derivatives									
Interest rate lock commitments	\$	28	\$		\$		\$	28	
(dollars in thousands)		December 31, 2020							
Description of Asset		air Value		Level 1		Level 2		Level 3	
AFS securities									
Asset-backed securities issued by GSEs and U.S. Agencies									
MBS	\$	34,953	\$	_	\$	34,953	\$	_	
CMOs		127,447		_		127,447		_	
Asset-backed securities issued by Others:									
Residential CMOs		288		_		288		_	
Student Loan Trust ABSs		37,439		_		37,439		_	
U.S. government obligations		1,500		_		1,500		_	
Municipal bonds		44,478				44,478			
Total AFS securities	\$	246,105	\$		\$	246,105	\$		
Equity securities carried at fair value through income									
CRA investment fund	\$	4,855	\$	_	\$	4,855	\$		
Non-marketable equity securities	Ψ	7,000	Ψ		Ψ	7,000	Ψ		
Other equity securities	\$	207	\$		\$	205	\$		
	*	/11/	- *		*	207			

The following table provide information describing the unobservable inputs used in Level 3 fair value measurements at December 31, 2021. There were no Level 3 recurring assets or liabilities at December 31, 2020.

#### December 31, 2021

(dollars in thousands)

<b>Description of Asset</b>	Fair Value	Valuation Technique	aluation Technique Unobservable Inputs Range					
Interest rate lock commitments	\$ 28	Freddie Mac pricing of loans with comparable terms	Pull-through rates	0% - 100% - 75%				

### Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

The Company may be required to measure certain assets at fair value on a nonrecurring basis in accordance with U.S. GAAP. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period. The fair value of impaired loans measured on a non-recurring basis was zero as of December 31, 2021. Assets measured at fair value on a nonrecurring basis as of December 31, 2020 are included in the tables below.

(dollars in thousands) December 31, 2020									
Description of Asset		Fair Value		Level 1	Level 2			Level 3	
Loans with impairment									
Commercial real estate	\$	4,483	\$	_	\$	_	\$	4,483	
Commercial loans		_		_		_		_	
Commercial equipment		_		_		_		_	
Total loans with impairment	\$	4,483	\$		\$		\$	4,483	
Premises and equipment held for sale	\$	430	\$	_	\$		\$	430	
Other real estate owned	\$	3,109	\$		\$		\$	3,109	

Loans with impairment have unpaid principal balances of \$0.3 million and \$5.8 million at December 31, 2021 and 2020, respectively.

The following tables provide information describing the unobservable inputs used in Level 3 fair value measurements at December 31, 2020. Except for one impaired loan with a fair value of zero, there were no other assets measured at fair value on a nonrecurring basis at December 31, 2021.

# December 31, 2020

(dollars in thousands)

<b>Description of Asset</b>	Fair Value	Valuation Technique	<b>Unobservable Inputs</b>	Range (Weighted Average)
Loans with impairment	\$ 4,483	Third party appraisals and in-house real estate evaluations of fair value	Management discount for property type and current market conditions	0% - 50% - 23%
Premises and equipment held for sale	\$ 430	Third party appraisals, inhouse real estate evaluations of fair value and contracts to sell.	Management discount for property type and current market conditions	0% - 25% - 10%
Other real estate owned	\$ 3,109	Third party appraisals and in-house real estate evaluations of fair value	Management discount for property type and current market conditions	0% - 50% - 47%

#### **NOTE 21 - FAIR VALUE OF FINANCIAL INSTRUMENTS**

Financial instruments require disclosure of fair value information, whether or not recognized in the consolidated balance sheets, when it is practical to estimate the fair value. A financial instrument is defined as cash, evidence of an ownership interest in an entity or a contractual obligation which requires the exchange of cash. Certain items are specifically excluded from the financial instrument fair value disclosure requirements, including the Company's common stock, OREO, premises and equipment and other assets and liabilities.

The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret market data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts. Therefore, any aggregate unrealized gains or losses should not be interpreted as a forecast of future earnings or cash flows. Furthermore, the fair values disclosed should not be interpreted as the aggregate current value of the Company.

#### Valuation Methodology

In 2018, the Company implemented "ASU 2016-01 - Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities." ASU 2016-01 requires public business entities to use the exit prices when measuring the fair value of financial instruments for disclosure purposes.

The exit price notion uses a similar approach as the Company's previous methodology for valuations that used discounted cash flows, but also incorporates other factors, such as enhanced credit risk, illiquidity risk and market factors that sometimes exist in exit prices in dislocated markets. This credit risk assumption is intended to approximate the fair value that a market participant would realize in a hypothetical orderly transaction. The implementation of ASU 2016-01 was most impactful to the Company's loan portfolio because the Company's other financial instruments have one or several other compensating factors (e.g., quoted market prices, lower credit risk, limited liquidity risk, short durations, etc.).

*Investment securities* - Fair values are based on quoted market prices or dealer quotes. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

FHLB stock - Fair values are at cost, which is the carrying value of the securities.

Accrued Interest Receivable - Carrying amount is the estimated fair value.

Investment in bank owned life insurance ("BOLI") - Fair values are at cash surrender value.

Loans receivable - The fair values for non-impaired loans are estimated using discounted cash flow analysis, applying interest rates currently being offered for loans with similar terms and credit quality. Internal prepayment risk models are used to adjust contractual cash flows.

Management estimates the fair value of impaired loans using one of several methods, including the collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. After evaluating the underlying collateral, the fair value is determined by allocating specific reserves from the allowance for loan losses to the impaired loans.

Deposits - The fair values of checking accounts, saving accounts and money market accounts were the amount payable on demand at the reporting date.

*Time certificates* - The fair value was determined using the discounted cash flow method. The discount rate was equal to the rate currently offered on similar products.

Long-term debt and short-term borrowings - These were valued using the discounted cash flow method. The discount rate was equal to the rate currently offered on similar borrowings.

*Guaranteed preferred beneficial interest in junior subordinated securities ("TRUPs")* - These were valued using discounted cash flows. The discount rate was equal to the rate currently offered on similar borrowings.

Subordinated notes

Subordinated notes - These were valued using discounted cash flows. The discount rate was equal to the rate currently offered on similar borrowings.

Off-balance sheet instruments - The Company charges fees for commitments to extend credit. Interest rates on loans for which these commitments are extended are normally committed for periods of less than one month. Fees charged on standby letters of credit and other financial guarantees are deemed to be immaterial and these guarantees are expected to be settled at face amount or expire unused. It is impractical to assign any fair value to these commitments.

20,106

The Company's estimated fair values of financial instruments are presented in the following tables.

December 31, 2021	Carrying		Fair Value Measurements				<u>;                                    </u>	
<b>Description of Asset</b> (dollars in thousands)	Amount	Fair Value	Level 1 Level 2				Level 3	
Assets								
Investment securities - AFS	\$ 497,839	\$ 497,839	\$	_	\$	497,839	\$	_
Equity securities carried at fair value through income	4,772	4,772		_		4,772		_
Non-marketable equity securities in other financial institutions	207	207		_		207		_
FHLB Stock	1,472	1,472		_		1,472		_
Net loans receivable	1,586,791	1,578,032		_		_		1,578,032
Accrued Interest Receivable	5,588	5,588		_		5,588		_
Investment in BOLI	38,932	38,932		_		38,932		_
Mortgage Banking Derivatives	28	28		_		_		28
Liabilities								
Savings, NOW and money market accounts	\$ 1,728,743	\$ 1,728,743	\$	_	\$	1,728,743	\$	_
Time deposits	327,421	328,083		_		328,083		_
Long-term debt	12,231	12,391		_		12,391		_
TRUPs	12,000	11,589		_		11,589		_
Subordinated notes	19,510	20,979		_		20,979		_
December 31, 2020	G t			Fair	r Va	ılue Measuren	ients	<b>i</b>
<b>Description of Asset</b> (dollars in thousands)	Carrying Amount	Fair Value		Level 1		Level 2		Level 3
Assets								
Investment securities - AFS	\$ 246,105	\$ 246,105	\$	_	\$	246,105	\$	_
Equity securities carried at fair value through income	4,855	4,855		_		4,855		_
Non-marketable equity securities in other financial institutions	207	207		_		207		_
FHLB Stock	2,777	2,777		_		2,777		_
Net loans receivable	1,594,075	1,581,922		_		_		1,581,922
Accrued Interest Receivable	8,717	8,717		_		8,717		_
Investment in BOLI	38,061	38,061		_		38,061		_
Liabilities								
Savings, NOW and money market accounts	\$ 1,391,746	\$ 1,391,746	\$	_	\$	1,391,746	\$	_
Time deposits	353,856	355,478		_		355,478		_
Long-term debt		0= 00=				27.005		
Long-term debt	27,302	27,805		_		27,805		_
TRUPs	27,302 12,000	27,805 9,444		_		9,444		_

19,526

20,106

### **Table of Contents**

At December 31, 2021 and 2020, the Company had outstanding loan commitments of \$64.4 million and \$66.5 million, respectively, and standby letters of credit of \$22.0 million and \$20.0 million, respectively. Additionally, at December 31, 2021 and 2020, customers had \$241.7 million and \$225.5 million, respectively, available and unused on lines of credit, which include lines of credit for commercial customers, home equity loans as well as builder and construction lines. Based on the short-term lives of these instruments, the Company does not believe that the fair value of these instruments differs significantly from their carrying values.

The fair value estimates presented herein are based on pertinent information available to management as of December 31, 2021 and 2020, respectively. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these Consolidated Financial Statements since that date and, therefore, current estimates of fair value may differ significantly from the amount presented herein.

# NOTE 22 - CONDENSED FINANCIAL STATEMENTS - PARENT COMPANY ONLY

# **Balance Sheets**

	December 31,								
(dollars in thousands)	2021			2020					
Assets									
Cash - noninterest bearing	\$	3,097	\$	12,076					
Investment in wholly-owned subsidiaries		236,933		217,514					
Other assets		1,092		1,423					
Total Assets	\$	241,122	\$	231,013					
Liabilities and Stockholders' Equity									
Current liabilities	\$	1,107	\$	1,102					
Guaranteed preferred beneficial interest in junior subordinated debentures		12,372		12,372					
Subordinated notes - 4.75%		19,510		19,526					
Total Liabilities		32,989		33,000					
Stockholders' Equity									
Common stock		57		59					
Additional paid in capital		96,896		95,965					
Retained earnings		113,448		97,944					
Accumulated other comprehensive (loss) income		(1,952)		4,504					
Unearned ESOP shares		(316)		(459)					
Total Stockholders' Equity		208,133		198,013					
Total Liabilities and Stockholders' Equity	\$	241,122	\$	231,013					

# **Condensed Statements of Income**

	 Years Ended D	ecember 31,
(dollars in thousands)	 2021	2020
Interest and Dividend Income	 	
Dividends from subsidiary	\$ 3,500	\$ 17,000
Interest income	28	46
Interest expense	1,305	779
Net Interest Income	2,223	16,267
Miscellaneous expenses	 (2,531)	(2,302)
Income before income taxes and equity in undistributed net income of subsidiary	(308)	13,965
Federal and state income tax benefit	822	647
Equity in undistributed net income of subsidiary	25,372	1,524
Net Income	\$ 25,886	\$ 16,136

# **Condensed Statements of Cash Flows**

	Years Ended December 31,						
(dollars in thousands)	2021			2020			
Cash Flows from Operating Activities							
Net income	\$	25,886	\$	16,136			
Adjustments to reconcile net income to net cash provided by operating activities							
Equity in undistributed earnings of subsidiary		(25,372)		(1,524)			
Amortization of debt issuance costs		(16)		10			
Stock based compensation		260		343			
Decrease (increase) decrease in other assets		316		(169)			
Decrease (increase) in deferred income tax benefit		15		(41)			
Increase (decrease) in current liabilities		5		(248)			
Net Cash Provided by Operating Activities		1,094		14,507			
Net Cash Provided by Investing Activities		_		_			
Cash Flows from Financing Activities							
Dividends paid		(3,170)		(2,819)			
Capital to subsidiary				(10,000)			
Proceeds from subordinated notes - 4.75%		_		19,516			
Payment of subordinated notes - 6.25%				(23,000)			
Net change in unearned ESOP shares		143		143			
Repurchase of common stock		(7,046)		(298)			
Net Cash Used by Financing Activities		(10,073)		(16,458)			
Decrease in Cash		(8,979)	_	(1,951)			
Cash at Beginning of Year		12,076		14,027			
Cash at End of Year	\$	3,097	\$	12,076			

# Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Not applicable

# **Item 9A. Controls and Procedures**

(a) Disclosure Controls and Procedures

The Company's management, including the Company's principal executive officer and principal financial officer, have evaluated the effectiveness of the Company's "disclosure controls and procedures," as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended, (the "Exchange Act"). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective for the purpose of ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (the "SEC") (1) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and (2) is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

(b) Internal Controls Over Financial Reporting

Management's annual report on internal control over financial reporting is provided at Item 8 in this Form 10-K.

(c) Changes to Internal Control Over Financial Reporting

Except as indicated herein, there were no changes in the Company's internal control over financial reporting during the three months ended December 31, 2021 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### Item 9B. Other Information

Not applicable.

# Item 9C. Disclosure Regarding Foreign Jurisdictions that Prevent Inspections

Not applicable.

#### **PART III**

# Item 10. Directors, Executive Officers and Corporate Governance

For information concerning the Company's directors, the information contained under the section captioned "*Items to be voted on by Stockholders- Item 1 – Election of Directors*" in the Company's definitive proxy statement for the Annual Meeting of Stockholders to be held on May 25, 2022 (the "Proxy Statement"), which will be filed with the SEC within 120 days after December 31, 2021, is incorporated herein by reference. For information concerning the executive officers of the Company, the information contained under the section captioned "Corporate Governance - Executive Officers" in the Proxy Statement is incorporated herein by reference.

For information regarding compliance with Section 16(a) of the Exchange Act, the cover page of this Annual Report on Form 10-K and the information contained under the section captioned "Other Information Relating to Directors and Executive Officer Section 16(a) Beneficial Ownership Reporting Compliance" in the Proxy Statement are incorporated herein by reference.

For information concerning the Company's code of ethics, the information contained under the section captioned "Corporate Governance – Code of Ethics" in the Proxy Statement is incorporated by reference. A copy of the code of ethics and business conduct is filed as Exhibit 14 hereto and is available to stockholders within the "Investor Relations" section of the Bank's website under the tabs "Investor Resources", "Proxy and Annual Report, Committee Charters and Code of Ethics", and Code of Ethics.

For information regarding the audit committee and its composition and the audit committee financial expert, the section captioned "Corporate Governance – Committees of the Board of Directors – Audit Committee" in the Proxy Statement is incorporated by reference.

#### **Item 11. Executive Compensation**

For information regarding executive compensation, the information contained under the sections captioned "Executive Compensation" and "Directors' Compensation" in the Proxy Statement is incorporated herein by reference.

### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

### (a) Security Ownership of Certain Owners

The information required by this item is incorporated herein by reference to the section captioned "Principal Holders of Voting Securities" in the Proxy Statement.

### (b) Security Ownership of Management

Information required by this item is incorporated herein by reference to the section captioned "Principal Holders of Voting Securities" in the Proxy Statement.

#### (c) Changes in Control

Management of the Company knows of no arrangements, including any pledge by any person of securities of the Company, the operation of which may, at a subsequent date, result in a change in control of the registrant.

### (d) Equity Compensation Plan Information

The Company's Tri-County 2005 Equity Compensation Plan was terminated in May 2015 and replaced with the 2015 Equity Compensation Plan (the "2015 Plan"). The 2015 Plan was approved by shareholders, which authorizes the issuance of restricted stock, stock appreciation rights, stock units and stock options to the Board of Directors and key employees. There were no outstanding options issued under any plan as of December 31, 2021.

### Item 13. Certain Relationships, Related Transactions and Director Independence

The information regarding certain relationships and related transactions, the section captioned "Other Information Relating to Directors and Executive Officers – Policies and Procedures for Approval and Related Parties Transactions and Relationships and Transactions with the Company and the Bank" in the Proxy Statement is incorporated herein by reference.

For information regarding director independence, the section captioned " $Proposal\ 1 - Election\ of\ Directors$ " in the Proxy Statement is incorporated by reference.

# **Item 14. Principal Accounting Fees and Services**

The information required by this item is incorporated herein by reference to the section captioned "Audit Related Matters – Audit Fees" and "— an Pre-Approval of Services by the Independent Registered Public Accounting Firm" in the Proxy Statement.

The Independent Registered Public Accounting Firm is Dixon Hughes Goodman LLP (PCAOB Firm ID No. 57) located in Tysons, Virginia.

# **PART IV**

# Item 15. Exhibits and Financial Statement Schedules

# (a) List of Documents Filed as Part of this Report

(1) *Financial Statements*. The following consolidated financial statements and notes related thereto are incorporated by reference from Item 8 hereof:

Report of Independent Registered Public Accounting Firm	69
Consolidated Balance Sheets as of December 31, 2021 and 2020	71
Consolidated Statements of Income for the Years Ended December 31, 2021 and 2020	<u></u>
Consolidated Statements of Comprehensive Income for the Years Ended December 31, 2021 and 2020	<u>73</u>
Consolidated Statements of Changes in Stockholders' Equity for the Years Ended December 31, 2021 and 2020	<u>74</u>
Consolidated Statements of Cash Flows for the Years Ended December 31, 2021 and 2020	<u>75</u>
Notes to Consolidated Financial Statements	<u>77</u>

**(2)** <u>Financial Statement Schedules</u>. All schedules for which provision is made in the applicable accounting regulations of the Securities and Exchange Commission are omitted because of the absence of conditions under which they are required or because the required information is included in the consolidated financial statements and related notes thereto.

(3) *Exhibits*. The following is a list of exhibits filed as part of this Annual Report on Form 10-K and is also the Exhibit Index.

 Exhibit No	Description	Incorporated by Reference to
<u>3.1</u>	Articles of Incorporation as Amended and Restated of The Community Financial Corporation	Exhibit 3.1 to the Form S-4 (Registration No. 333-220455).
<u>3.3</u>	Amended and Restated Bylaws of The Community Financial Corporation	Exhibit 3.1 to the Form 8-K as filed on September 27, 2021
<u>4.2</u>	Form of Subordinated Indenture between The Community Financial Corporation and Wilmington Trust, National Association, as Trustee	Exhibit 4.1 to the Form 8-K as filed on February 4, 2015
<u>4.3</u>	Form of First Supplemental Indenture between The Community Financial Corporation and Wilmington Trust, National Association, as Trustee	Exhibit 4.2 to the Form 8-K as filed on February 4, 2015
<u>4.4</u>	Form of Global Note to represent the 6.25% Fixed to Floating Rate Subordinated Notes due 2025 (included in Exhibit 4.3)	Exhibit A to Exhibit 4.2 to the Form 8-K as filed on February $\underline{4,2015}$
<u>4.5</u>	Description of securities registered pursuant to Section 12 of the Securities and Exchange Act of 1934	Exhibit 4.5 to the Form 10-K for the year ended December 31, 2019 as filed on March 4, 2020
<u>4.6</u>	Indenture, dated as of October 14, 2020, by and between The Community Financial Corporation and UMB Bank National Association, as Trustee	Exhibit 4.1 to the Form 8-K as filed on October 14, 2020
<u>4.7</u>	Form of 4.75% Fixed-to-Floating Rate Subordinated Note due 2030 of The Community Financial Corporation	Exhibit A-1 to Exhibit 4.1 to the Form 8-K as filed on October 14, 2020
<u>10.5*</u>	Community Bank of the Chesapeake Retirement Plan for Directors, as amended and restated	Exhibit 10.5 to the Form 10-K for the year ended December 31, 2015 as filed on March 10, 2016
<u>10.7*</u>	Split Dollar Agreement with William J. Pasenelli dated April 12, 2001	Exhibit 10.10 to the Form 10-K for the year ended December 31, 2001 as filed on April 1, 2002.
<u>10.12*</u>	Community Bank of the Chesapeake Executive Deferred Compensation Plan, as amended and restated	Exhibit 10.12 to the Form 10-K for the year ended December 31, 2015 as filed on March 10, 2016
10.32*	The Community Financial Corporation 2015 Equity Compensation Plan	<u>Appendix A to the Definitive Proxy Statement as filed on March 25, 2015</u>

Exhibit No	Description	Incorporated by Reference to		
<u>10.37*</u>	Split Dollar Agreement with Todd L. Capitani dated March 3, 2011	Exhibit 10.37 to the Form 10-K for the year ended December 31, 2015 as filed on March 10, 2016		
<u>10.38*</u>	Split Dollar Agreement with James Burke dated March 15, 2011	Exhibit 10.38 to the Form 10-K for the year ended December 31, 2015 as filed on March 10, 2016		
<u>10.44*</u>	Supplemental Life Insurance Agreement between Community Bank of Tri-County and William J. Pasenelli dated January 12, 2004	Exhibit 10.44 to the Form 10-K for the year ended December 31, 2015 as filed on March 10, 2016		
<u>10.45*</u>	Split Dollar Agreement with William J. Pasenelli dated March 15, 2011	Exhibit 10.45 to the Form 10-K for the year ended December 31, 2015 as filed on March 10, 2016  Exhibit 10.1 to the Form 10-Q for the quarter ended March 31, 2018 as filed on May 10, 2018		
<u>10.55*</u>	Employment Agreement by and among Community Bank of the Chesapeake, William J. Pasenelli and The Community Financial Corporation, as guarantor			
<u>10.56*</u>	Employment Agreement by and among Community Bank of the Chesapeake, Todd L. Capitani and The Community Financial Corporation, as guarantor	Exhibit 10.2 to the Form 10-Q for the quarter ended March 31, 2018 as filed on May 10, 2018		
<u>10.57*</u>	Employment Agreement by and among Community Bank of the Chesapeake, James M. Burke and The Community Financial Corporation, as guarantor	Exhibit 10.3 to the Form 10-Q for the quarter ended March 31, 2018 as filed on May 10, 2018		
10.61*	Salary Continuation Agreement between William J. Pasenelli and Community Bank of the Chesapeake, dated September 6, 2003, as amended on December 22, 2008 and amended and restated in its entirety on April 30, 2018	Exhibit 10.7 to the Form 10-Q for the quarter ended March 31, 2018 as filed on May 10, 2018		
<u>10.63*</u>	Salary Continuation Agreement between William J. Pasenelli and Community Bank of the Chesapeake, dated August 21, 2006, as amended on April 13, 2007, December 30, 2007 and amended and restated in its entirety on April 30, 2018	Exhibit 10.9 to the Form 10-Q for the quarter ended March 31, 2018 as filed on May 10, 2018		
<u>10.64*</u>	Salary Continuation Agreement between James M. Burke and Community Bank of the Chesapeake, dated August 21, 2006 and amended and restated in its entirety on April 30, 2018	Exhibit 10.10 to the Form 10-Q for the quarter ended March 31, 2018 as filed on May 10, 2018		
<u>10.67*</u>	Amended and Restated Supplemental Executive Retirement Plan Agreement, dated January 1, 2011, First Amendment to the Supplemental Executive Retirement Plan dated January 1, 2011 and amended and restated in its entirety on April 30, 2018 with William J. Pasenelli	Exhibit 10.13 to the Form 10-Q for the quarter ended March 31, 2018 as filed on May 10, 2018		
10.68*	Amended and Restated Supplemental Executive Retirement Plan Agreement, dated January 1, 2011, First Amendment to the Supplemental executive Retirement Plan dated January 1, 2011 and amended and restated in its entirety on April 30, 2018 with Todd L. Capitani	Exhibit 10.14 to the Form 10-Q for the quarter ended March 31, 2018 as filed on May 10, 2018		
<u>10.69*</u>	Amended and Restated Supplemental Executive Retirement Plan Agreement, dated January 1, 2011, First Amendment to the Supplemental Executive Retirement Plan dated January 1, 2011 and amended and restated on April 30, 2018 with James M. Burke	Exhibit 10.15 to the Form 10-Q for the quarter ended March 31, 2018 as filed on May 10, 2018		
<u>10.72*</u>	Amended and Restated Supplemental Executive Retirement Plan agreement, dated November 1, 2014 as amended and restated on April 30, 2018, with William J. Pasenelli	Exhibit 10.18 to the Form 10-Q for the quarter ended March 31, 2018 as filed on May 10, 2018		
<u>10.73*</u>	Amended and Restated Supplemental Executive Retirement Plan agreement, dated November 1, 2014 as amended and restated on April 30, 2018, with Todd L. Capitani	Exhibit 10.19 to the Form 10-Q for the quarter ended March 31, 2018 as filed on May 10, 2018		

Exhibit No	Description	Incorporated by Reference to	
10.74*	Amended and Restated Supplemental Executive Retirement Plan agreement, dated November 1, 2014 as amended and restated on April 30, 2018, with James M. Burke	Exhibit 10.20 to the Form 10-Q for the quarter ended March 31, 2018 as filed on May 10, 2018	
<u>10.77*</u>	Amended and Restated Supplemental Executive Retirement Plan agreement, dated November 1, 2014 as amended and restated on April 30, 2018, with Christy Lombardi	Exhibit 10.23 to the Form 10-Q for the quarter ended March 31, 2018 as filed on May 10, 2018	
10.78*	Community Bank of the Chesapeake Executive Incentive Compensation Plan, as amended and restated effective January 1, 2019	Exhibit 10.78 to the Form 10-K for the year ended December 31, 2018 as filed on March 7, 2019	
<u>10.79*</u>	Consulting Agreement, effective April 1, 2019, by and between Community Bank of the Chesapeake and James F. Di Misa	Exhibit 10.2 to the Form 8-K as filed on April 5, 2019	
<u>10.80*</u>	Amendment No. 1 to the Consulting Agreement by and between Community Bank of the Chesapeake and James F. Di Misa, effective December 19, 2019	Exhibit 10.1 to the Form 8-K as filed on December 23, 2019	
<u>10.81*</u>	Amended and Restated Employment Agreement by and among Community Bank of the Chesapeake, Christy Lombardi and The Community Financial Corporation, as guarantor	Exhibit 10.1 to the Form 8-K as filed on April 5, 2019	
<u>10.82*</u>	Change in Control Agreement by and among Community Bank of the Chesapeake, John Chappelle and The Community Financial Corporation, as guarantor	Exhibit 10.82 to the Form 10-K for the year ended December 31, 2019 as filed on March 4, 2020	
<u>10.83*</u>	Change in Control Agreement by and among Community Bank of the Chesapeake, B. Scot Ebron and The Community Financial Corporation, as guarantor	Exhibit 10.83 to the Form 10-K for the year ended December 31, 2019 as filed on March 4, 2020	
10.84*	Change in Control Agreement by and among Community Bank of the Chesapeake, Lacey Pierce and The Community Financial Corporation, as guarantor	Exhibit 10.84 to the Form 10-K for the year ended December 31, 2019 as filed on March 4, 2020	
<u>10.85*</u>	Change in Control Agreement by and among Community Bank of the Chesapeake, Patrick Pierce and The Community Financial Corporation, as guarantor	Exhibit 10.85 to the Form 10-K for the year ended December 31, 2019 as filed on March 4, 2020	
10.86*	Change in Control Agreement by and among Community Bank of the Chesapeake, Talal Tay and The Community Financial Corporation, as guarantor	Exhibit 10.86 to the Form 10-K for the year ended December 31, 2019 as filed on March 4, 2020	
<u>10.87*</u>	Amendment No. 2 to the Consulting Agreement by and between Community Bank of the Chesapeake and James F. Di Misa, dated April 1, 2019, as amended December 23, 2020	Exhibit 10.1 to the Form 8-K as filed on December 23, 2020	
<u>10.88</u>	Form of Subordinated Note Purchase Agreement, dated as of October 14, 2020, by and between The Community Financial Corporation and the several Purchasers identified therein	Exhibit 10.1 to the Form 8-K as filed on October 14, 2020	
<u>10.89</u>	Form of Registration Rights Agreement, dated as of October 14, 2020, by and between The Community Financial Corporation and the several Purchasers identified therein	Exhibit 10.2 to the Form 8-K as filed on October 14, 2020	
<u>10.90</u>	Amendment No. 3 to the Consulting Agreement by and between Community Bank of the Chesapeake and James F. Di Misa, dated April 1, 2019, as amended June 30, 2021	Exhibit 10.1 to the Form 8-K as filed on July 6, 2021	
<u>10.91</u>	Amendment No. 4 to the Consulting Agreement by and between Community Bank of the Chesapeake and James F. Di Misa, dated April 1, 2019, as amended September 30, 2021	Exhibit 10.1 to the Form 8-K as filed on October 4, 2021	
<u>10.92</u>	Retirement and Consulting Agreement, dated December 8, 2021 by and between The Community Financial Corporation and William J. Pasenelli	Exhibit 10.1 to the Form 8-K as filed on December 8, 2021	

Exhibit No	Description	Incorporated by Reference to	
<u>14.0</u>	Code of Ethics	Exhibit 14 to the Form 10-K for the year ended December 31,	
		2016 as filed on March 13, 2017	
<u>21.0</u>	<u>List of Subsidiaries</u>	Filed herewith	
<u>23.1</u>	Consent of Dixon Hughes Goodman LLP	Filed herewith	
<u>31.1</u>	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer	<u>Filed herewith</u>	
<u>31.2</u>	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer	Filed herewith	
<u>32.0</u>	Section 1350 Certification of Chief Executive Officer, Chief Financial	Filed herewith	
	Officer and Chief Accounting Officer		
The following materials from the Company's Annual Report on Form 10-K for the year ended December 31, 2021, in			
	(Inline Extensible Business Reporting Language): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income, (iii)		
	Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Changes in Stockholders' Equity, (v) the		
	Consolidated Statements of Cash Flows and (vi) the Notes in the Consoli	uated Financial Statements.	
104.0	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)		

<sup>(\*)</sup> Management contract or compensating arrangement.

# Item 16. Form 10-K Summary

None

<sup>(</sup>b) <u>Exhibits</u>. The exhibits required by Item 601 of Regulation S-K are either filed as part of this Annual Report on Form 10-K or incorporated by reference herein.

**<sup>(</sup>c) Financial Statements and Schedules Excluded from Annual Report.** There are no other financial statements and financial statement schedules which were excluded from this Annual Report pursuant to Rule 14a-3(b)(1) which are required to be included herein.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# THE COMMUNITY FINANCIAL CORPORATION

Date: March 3, 2022

Director

Director

Date: March 3, 2022

/s/ James F. Di Misa James F. Di Misa

Date: March 3, 2022

By: /s/ William J. Pasenelli

William J. Pasenelli Chief Executive Officer

(Duly Authorized Representative)

Pursuant to the requirement of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

and 1	n the capacities and on the dates indicated.
By:	/s/ Austin J. Slater, Jr.
	Austin J. Slater, Jr.
	Director, Chairman of the Board
	Date: March 3, 2022
D	(-/T-111 C::
By:	/s/ Todd L. Capitani
	Todd L. Capitani
	Chief Financial Officer and Executive Vice President
	(Principal Financial and Accounting Officer)
	Date: March 3, 2022
By:	/s/Louis P. Jenkins, Jr
	Louis P. Jenkins, Jr.
	Director
	Date: March 3, 2022
By:	/s/ Mary Todd Peterson
	Mary Todd Peterson
	Director
	Date: March 3, 2022
_	(47. T. )
By:	/s/ E. Lawrence Sanders, III
	E. Lawrence Sanders, III
	Director
	Date: March 3, 2022
By:	/s/ Kimberly C. Briscoe-Tonic
	Kimberly C. Briscoe-Tonic
	Director
	Date: March 3, 2022
By:	/s/ Kathryn M. Zabriskie
2,.	Kathryn M. Zabriskie
	Tada ja 1.1. Duotionic

By: /s/ William J. Pasenelli William J. Pasenelli CEO, Director, Vice-Chairman of the Board (Principal Executive Officer) Date: March 3, 2022 By: /s/ James M. Burke James M. Burke Director President Date: March 3, 2022 By: /s/ Joseph V. Stone, Jr. Joseph V. Stone, Jr. Director Date: March 3, 2022 By: /s/ M. Arshed Javaid M. Arshed Javaid Director Date: March 3, 2022 By: /s/ Michael B. Adams Michael B. Adams Director Date: March 3, 2022 By: /s/ Rebecca M. McDonald

3y: /s/ Rebecca M. McDonald

Rebecca M. McDonald

Director

Director

Date: March 3, 2022

By: /s/ Gregory C. Cockerham
Gregory C. Cockerham

Director

Date: March 3, 2022

# SUBSIDIARIES OF THE REGISTRANT

# <u>Parent</u>

The Community Financial Corporation

State of Subsidiary	Percentage Owned	Incorporation		
Community Bank of the Chesapeake	100%	Maryland		
Tri-County Capital Trust I	100%	Delaware		
Tri-County Capital Trust II	100%	Delaware		
Subsidiaries of Community Bank of Tri-County				
Community Mortgage Corporation of Tri-County	100%	Maryland		

# CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Directors and Stockholders The Community Financial Corporation

We consent to the incorporation by reference in the Registration Statements on Forms S-3 (Nos. 333-191939 and 333-258849) and on Forms S-8 (Nos. 33-97174, 333-79237, 333-70800, 333-125103, and 333-204200) of The Community Financial Corporation of our reports dated March 3, 2022, with respect to the consolidated financial statements of The Community Financial Corporation included in this Annual Report on Form 10-K for the year ended December 31, 2021.

/s/ Dixon Hughes Goodman LLP

Tysons, Virginia March 3, 2022

#### Certification

#### I, William J. Pasenelli, certify that:

- 1. I have reviewed this Annual Report on Form 10-K of The Community Financial Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 3, 2022 /s/ William J. Pasenelli

William J. Pasenelli Chief Executive Officer (Principal Executive Officer)

#### Certification

### I, Todd L. Capitani, certify that:

- 1. I have reviewed this Annual Report on Form 10-K of The Community Financial Corporation;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 3, 2022 /s/ Todd L. Capitani

Todd L. Capitani Chief Financial Officer and Executive Vice President (Principal Financial and Accounting Officer)

# **CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350** AS ADOPTED PURSUANT TO SECTION 906 OF THE **SARBANES-OXLEY ACT OF 2002**

The undersigned executive officers of The Community Financial Corporation (the "Registrant") hereby certify that this Annual Report on Form 10-K for the year ended December 31, 2021 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

Date: March 3, 2022

By: /s/ William J. Pasenelli

Name: William J. Pasenelli Title: Chief Executive Officer

By: /s/ Todd L. Capitani

Name: Todd L. Capitani Title: Chief Financial Officer and Executive Vice President