

**BIO-RAD**

*is excelling,*  
Business *v*as Usual.





David Schwartz  
CHAIRMAN OF THE BOARD

Norman Schwartz  
PRESIDENT

LETTER TO SHAREHOLDERS

Dear Shareholders,

As we look back, 2008 was a turbulent year for some other companies and for the financial markets, but was a fairly uneventful and rewarding year for us. Sales grew 21% to reach \$1.7 billion, led by the acquisition of DiaMed in the fourth quarter of 2007. Underlying this acquired growth and some currency tailwinds, is good solid organic growth.

This is the core of Bio-Rad and the focus of our attention. While the year was relatively calm for us, it was another year of progress. Much of the effort has been centered around the successful integration of DiaMed and its well respected line of products for blood typing. Management is in place, progress is being made to bring their financial practices up to our standards and we are working on integrating several of the key independent distributors into our direct sales model. This work will continue into 2009, but we are pleased with what we have accomplished to date.

Both of our core business areas made progress, not only in sales and profits, but in the introduction of new products. Notable among them, the development of a new line of thermal cyclers to address the important area of DNA amplification, and the introduction of several new assays for the BioPlex® 2200 clinical analyzer. In total, more than 40 new products were introduced during the year. Operationally, we completed expansions of two of our European-based manufacturing facilities and this year marked the first anniversary of the opening of our Singapore manufacturing site, which is doing well. In the early months of 2009, we will start up our new Shanghai-based R&D facility. While all of our geographic regions contributed to growth in 2008, the progress we are making in the Eastern European, Asia Pacific, and Latin American markets is outstanding. The expectation is that these will continue to drive growth in the

coming years. Our growth and accomplishment brought us to an additional milestone this year as we moved to the New York Stock Exchange.

I am sure most messages to shareholders this year from other companies will make some reference to the financial market meltdown that erupted in September and caught most of us by surprise. Through the end of the year, this has had relatively little effect on our business. Our life science and clinical diagnostics markets tend to be fairly stable and predictable and have continued to show promise. We are, nevertheless, moving forward with some caution. While there is an expectation that the stimulus programs being put in place around the world may provide funds to government sponsored research, the net effects of this stimulus have yet to be determined. Some segments may also experience a moderation in healthcare spending, which we are closely monitoring.

While we are cautious about the next 12 to 18 months, we are not without optimism. The fundamentals of the company are strong. We enjoy a good reputation for quality and innovation in our markets, markets that are fairly insulated from economic perturbations. Our balance sheet is healthy and we generate good cash flow. Most important, we have a good pipeline of new products. These should all help us to navigate 2009 and beyond. Thank you for your continued interest and support of Bio-Rad.

**David Schwartz**  
CHAIRMAN OF THE BOARD

**Norman Schwartz**  
PRESIDENT



If there's one thing that companies want never to change in their business operations, it's the steady march of successful best practices. A march fueled not only by innovation, creativity, and vision, but also by the ongoing, continuous behaviors that embody what has always been best about the company.

In 2008, Bio-Rad extended its track record of delivering ongoing improvement in virtually every area of the company, with another year of ...



~~Business~~ as Usual.  
Success<sup>^</sup>



**AT THE HEART OF EVERY  
BIO-RAD TRANSACTION,  
THERE'S A CUSTOMER  
WITH A NAME.**

THE VERY "BEST" OF A BUSINESS'S  
BEST PRACTICES IS A SIMPLE ONE:  
LISTENING. AT BIO-RAD, WE PRIDE  
OURSELVES ON GETTING TO KNOW  
OUR CUSTOMERS, AND ON UNDER-  
STANDING WHAT'S IMPORTANT TO  
THEM. WE THEN ENSURE THAT THEIR  
DESIRES ARE INCORPORATED INTO  
OUR PRODUCT DEVELOPMENT CYCLE.

✓ Personalizing  
✓ Business as Usual.





## PERSONALIZING BUSINESS AS USUAL

## For over half a century, Bio-Rad's commitment to developing strong, long-lasting relationships with our customers has been one of our defining characteristics.

For us, it's always personal. From pre-sale introductions to post-sale customer support, we place our focus on satisfying the needs of individual diagnosticians and researchers. Sales are the result of establishing and nurturing these relationships, but there are other rewards as well. Having direct, personal contact with our customers provides us with a better understanding of their workflows and how they define success.

By combining a technical knowledge of our products with our customers' experiences, we are better able to develop innovative products and make enhancements to current ones. This continual feedback model encourages our entire organization to do more than simply sell Bio-Rad products, it helps us to learn as much as we can from our customers regarding what works and what could use some improvement.

This customer-centric approach requires more of an investment on our part, but we believe it's worth it. Our success over the years has proved that to be the case.

For example, our life science protein interaction user group played an integral role in the development of our ProteOn™ XPR36 protein interaction array system. In addition to participating in the testing of early prototypes, many of these users were involved in determining the product's final specifications, and they participated in the product's validation as well.

Our current line of thermal cyclers has also benefited from this customer-centric approach to product development. From our observation of customers at their bench and extensive usability testing on prototypes to real-time customer feedback in online discussion groups, we've developed a product line that is defined by how it contributes to their success.

This philosophy of customer intimacy applies equally on our clinical diagnostics side. When we introduced a new test for MRSA (methicillin-resistant *Staphylococcus aureus*), a customer suggested that reading test results at exactly 24 hours after inoculation posed a logistical challenge for microbiology labs. Would it be possible to offer more flexibility by providing a range of time in which the test results could be read? We conducted additional studies and were able to broaden that time to between 18 and 28 hours. This extended timeframe resulted in not only enhanced flexibility for diagnosticians, but even better, more rapid identification of MRSA carriers so that hospitals could more quickly implement appropriate infection control as well as treatment.

Our commitment to our customers extends beyond the lab to more practical matters such as faster product delivery time, lower prices, and technical support. Having a direct selling approach means we must be as physically close to our customers and markets as possible in order to serve them well. Since we opened our first international office in Germany in 1966, Bio-Rad has continued to establish operations around the globe to ensure that we are not only able to provide our customers with the products they need, but also offer them optimum convenience, value, and customer care. Our product training sites, situated around the world, offer post-sale technical support to ensure customers are able to successfully use their products in their labs.

Providing this level of customer care throughout the sales cycle continues to produce relationships that have, in some cases, spanned three decades or more ... and counting. It's because we're not satisfied until we have exceeded our customers' expectations, and this personal involvement to us is business as usual.





WE START WITH WHAT IS THE BEST. AND THEN FIGURE OUT WAYS TO MAKE IT BETTER.

INNOVATION TAKES MANY FORMS AT BIO-RAD. WHETHER IT'S INVENTING A NEW WAY TO PERFORM A COMMON PROCESS, DISCOVERING NEW ANALYTICS FOR CELLULAR RESEARCH, OR SIMPLY IMPROVING THE WAY AN INSTRUMENT WORKS, WE ARE ALWAYS LOOKING TO RAISE THE BAR FOR WHAT SUCCESS SHOULD LOOK LIKE.



*pushing boundaries,*  
~~Business~~ as Usual.





## PUSHING BOUNDARIES AS USUAL

From product improvements and introducing next-generation technologies to looking far into the future to imagine even better solutions, Bio-Rad Research and Development is about helping our customers achieve their goals. Their success is our success.

Bio-Rad's R&D teams are focused on delivering the highest-quality, most efficient, and yet affordable products and processes in the industry. That means providing better testing methods for our clinical diagnostics customers, and making innovative technologies for our life sciences customers. The result is a set of powerful tools that may lead to new discoveries and improved healthcare.


A good example of how this all comes together is the recent development of our in2it™ point-of-care analyzer, a diabetes testing platform that delivers a patient's A1C results from a simple finger prick sample within minutes in a physician's office. A1C is a protein found in the blood that provides insight into the average blood sugar levels in diabetics over a several-month period, and therefore helps a patient monitor and control this disease. Additional customer feedback of the in2it system led to a number of improvements that save time and reduce errors. In addition to the convenience and timeliness of delivering results in a matter of minutes, studies have shown that when a patient and physician discuss test results face-to-face, this leads a greater exchange of information as well as feedback, ultimately leading to improved patient care.

Another way Bio-Rad serves its customers is by helping laboratories offer more value to their customers. Because autoimmune diseases affect multiple body systems and often produce ambiguous symptoms, identifying the disease is challenging. To assist in diagnosis, Bio-Rad developed its Medical Decision Support Software. With the help of pattern-recognition algorithms to aid in disease characterization, the software offers another level of analysis of test results suggesting a diagnosis of both common and uncommon autoimmune diseases. This results in faster diagnosis and earlier treatment.

In our Life Science Group, we continue to introduce new products as well as improve current ones with new and innovative technologies used to “separate, purify, analyze, and identify” biological and chemical materials. Our next-generation precast gels improve the electrophoresis technology that we ourselves developed over 30 years ago.

In addition to understanding our customers' needs of today, through careful observation of market trends we look ahead and envision what those customers might need in three to five years' time. Even farther out, we look to the future and explore a variety of ongoing technology advancements, including those in the fields of cellular analysis and process miniaturization.

In all cases, Bio-Rad's emphasis on R&D is marked by the constant encouragement of our employees to do creative work—as evidenced by the more than doubling of the number of patents we have been awarded over the past several years. This investment back into our business not only helps us push boundaries, it ensures the very future of our company.



**BIO-RAD BUILDS  
INSTRUMENTS—AND  
CONFIDENCE—THAT  
STAND THE TEST  
OF TIME.**

IT'S NOT UNUSUAL TO SEE SEVERAL GENERATIONS OF BIO-RAD PRODUCTS ON THE BENCH. WHETHER IT'S OUR BIOLOGIC DUOFLOW™ CHROMATOGRAPHY SYSTEMS OR OUR LATEST AUTOMATED PROFINIA™ PROTEIN PURIFICATION SYSTEM, RESEARCHERS KNOW THEY CAN DEPEND ON OUR PRODUCTS, FROM START TO FINISH.

*Tried and true,*  
~~Business~~ as Usual.







## TRIED AND TRUE AS USUAL

## Science, it is said, is the expression of what can be shown to work reliably and repeatedly. The same is true of Bio-Rad products and technologies.

The things we take for granted in today's complex, modern life are a testament to how much we've come to rely on them. Whether it's cell phones, computers, TVs, or cars, our relationships to these products are built on a single, underlying premise: that they work the way they're supposed to. Plain and simple. When they don't, they lose our trust.

At Bio-Rad, this sense of reassurance is exactly what we build into every one of our products and services, so scientists and healthcare professionals can focus on their work—and not whether or not their instruments are working properly.

Some of our product lines that were introduced decades ago still represent the state-of-the-art today because, over the years, we've continued to enhance their capabilities and applied innovative ways to improve their functionality and value. It's an approach that pays enormous dividends for our customers, who know that they can have confidence in the results of any Bio-Rad product, whether it's a clinician looking at the outcome of a test or a researcher examining the results of an experiment.

Take our leadership in the field of diabetes testing, for example. From our first manual, open-column chromatography test introduced in 1978 and later the VARIANT™ integrated, high-performance liquid chromatography (HPLC) system to our fully automated VARIANT™ II TURBO and D-10™ systems today, our products have continually improved performance, thereby helping clinicians do their work more effectively and efficiently.

Our Life Science Group has seen a similar evolution in chromatography technology for proteomics research. In many separation applications, where not only analytics but sample quantity is important, our BioLogic DuoFlow™ line of chromatography systems have increasingly become more powerful and easier to use. This has been achieved by building on our expertise in chromatography

that offers automation, expanded volumes, and improved throughput—all of which help researchers more quickly and directly achieve their goals. Today, our new Profinia™ line takes that notion a step further, by being “pre-tuned” for specific applications, saving researchers even more effort and time.

Such a total approach to ensuring the peace of mind of our customers also benefits us as a company because we are able to develop long-term relationships with our customers based on their confidence that Bio-Rad always stands behind them. These relationships not only generate consistent revenue streams, but also enhance Bio-Rad's half-century reputation as a strong, solid company—“tried and true”—positioning us well, for the future.

**THE RIGHT EXTERNAL  
OPPORTUNITIES CAN  
LEAD TO SUSTAINED  
INTERNAL GROWTH.**

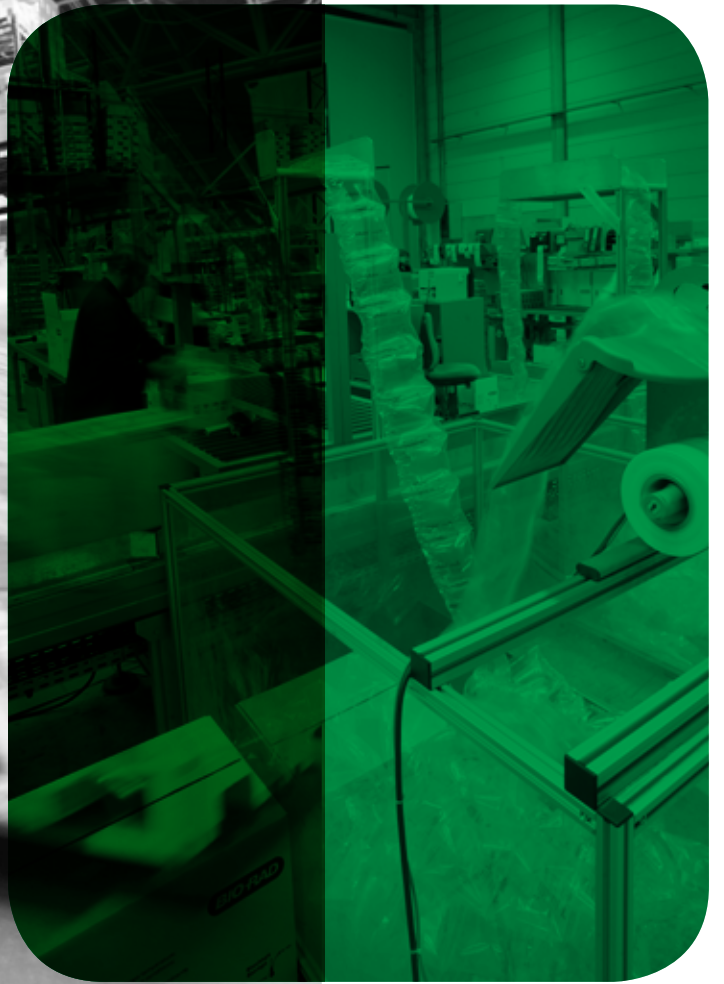
FROM A DIABETES MONITORING  
TECHNOLOGY IN SCOTLAND AND  
QUALITY CONTROLS IN CALIFORNIA  
TO THE LEADER IN BLOOD TYPING  
IN SWITZERLAND, BIO-RAD BUILDS  
INTO OUR STRATEGY AN ONGOING  
SEARCH FOR OUTSIDE BUSINESSES  
THAT COMPLEMENT OUR CORE  
STRENGTHS. THE RESULT? EVEN  
GREATER PROMISE FOR OUR  
CUSTOMERS.



Continually  
evolving,  
~~Business~~ as Usual.







## CONTINUALLY EVOLVING AS USUAL

Most companies evolve through a balance of organic growth and acquisitions. Bio-Rad has been particularly adept in finding and integrating complementary businesses that add to our strengths.

Continuous improvement is a hallmark of successful companies the world over. Such organizations incorporate an ongoing, passion for positive, incremental change into every aspect of their operations. In our case, that means seeking to leverage our core competencies with organic growth as well as identifying external opportunities, all of which contribute to continually broadening our total product offerings and, in many cases, offering a complete solution for our customers' needs.

Over the years, we've been extremely sensitive to the needs of our customers in deciding whether to develop a new product or integrate a new technology or product line into our offerings. At the same time, we ensure that the acquisitions we seek are those that will expand our existing product portfolio, taking newly acquired products into new geographic markets, and leveraging our distribution strength to improve the success of an acquired company or technology.


The result has been a strong track record of integrating complementary businesses that have proven to be of tremendous benefit to our clinical diagnostics and life science customers, as well as to the company itself.

Following our recent acquisition of DiaMed, a developer, manufacturer, and marketer of a complete line of reagents and instruments used in blood typing and screening, we applied our own expertise to begin developing a new, fully automated instrument for blood typing. DiaMed's safe, easy-to-use, and reliable products are already responsible for over hundreds of millions of blood typing tests performed each year around the world, and the company's integration into Bio-Rad will allow us to expand the benefits of greater lab efficiency into new markets.

While such acquisitions represent fairly large, complex integrations, we also look for opportunities with companies that have specific technologies when we feel their

offerings will be complementary to ours by broadening our product line and expanding our reach into new and existing markets and geographies.

Our attitude of continually looking for ways to improve our products and services extends inward as well. From the integration of innovative upgrades to our information technology to the application of more cost effective methods of manufacturing operations, we are constantly looking for ways to do things better. As an evolutionary process, it is, one might say, simply in our nature.



**INTRODUCING  
THE SCIENTISTS  
OF TOMORROW.**

FROM MIDDLE SCHOOL AND COLLEGE-LEVEL SCIENCE PROJECTS TO HIGH SCHOOL SCHOLARSHIPS AND SCIENCE FAIRS, BIO-RAD EXTENDS ITS REACH TO INSPIRE THE NEXT GENERATION OF SCIENTISTS. AND WHY SHOULDN'T THEY? OUR FUTURE IS IN THE HANDS OF OUR YOUTH, AND WE OWE THEM NOTHING LESS THAN THE BEST TOOLS POSSIBLE.

**READY GEL**

Pre-cast Gel for Polyacrylamide Electrophoresis

**15X Tris-HCl**

20 mL 15X Tris-HCl (100X)  
200 µL 15X Tris-HCl (100X)  
20 µL 15X Tris-HCl (100X)  
2 µL 15X Tris-HCl (100X)

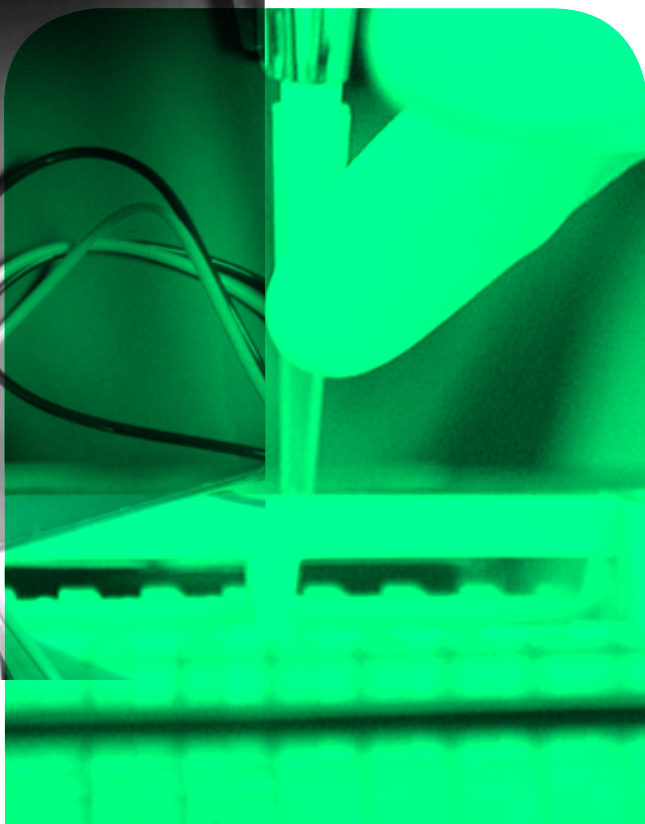
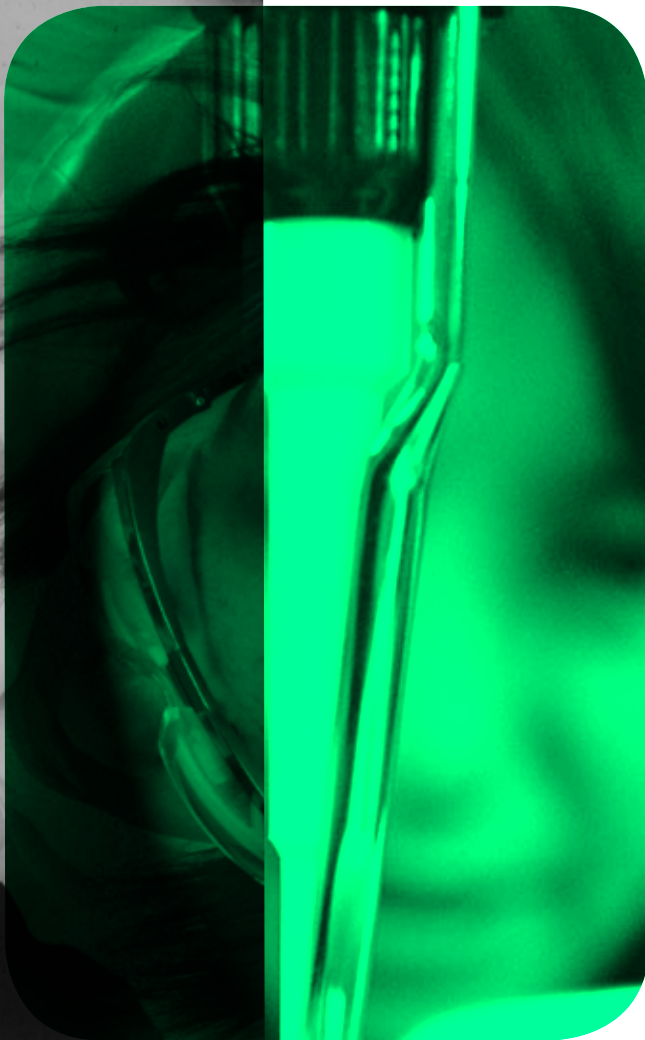
STORE FLAT THIS SIDE UP. For information visit [www.bio-rad.com](http://www.bio-rad.com)  
Made in U.S.A. For more products visit [www.bio-rad.com](http://www.bio-rad.com)



Inspiring  
young minds,

~~Business~~ as Usual.





## INSPIRING MINDS AS USUAL

The foundation of an informed society is the literacy of its citizens. Bio-Rad's outreach efforts focus on exposing today's students to the wonders of science in a fun, hands-on way.

Kids are impressionable. When things are made fun and interesting for them, the greater the chance that they will become interested, which is precisely the idea behind our efforts to foster science education and inspire the budding young scientists of tomorrow.

The centerpiece of this effort is our Biotechnology Explorer™ program that began in the late 1990s with a curriculum designed for high school-level students. It was a time when science teachers around the world were discovering that their existing curricula were not keeping up, as a number of scientific topics began cropping up in popular culture stirring the curiosities of students with terms such as human genome, DNA, and cloning. Bio-Rad worked closely with educators to develop a program that provided instructors lesson materials that corresponded with Bio-Rad equipment. Students were engrossed when working with real-life instruments that were actually used in today's labs. They could see how easy it was to capture (and see) their own DNA and genetically engineer bacteria—themselves. Since the program was first launched, it has reached hundreds of thousands students in educational institutions worldwide.

This year, we launched the industry's first multi-topic curriculum on cloning and sequencing in molecular biology for entry-level college students. This eight-module series teaches students how to isolate plant DNA—whether from Arizona desert plants, a backyard daisy, or a piece of cabbage in the refrigerator—and then amplify critical genes, engineer them into bacteria, and then sequence the genes. Students can then publish their results in “GenBank®,” the National Center for Biotechnology Information's database, which houses a collection of publicly available DNA sequences.

The new college-level Biotechnology Explorer series provides instructors the tools they need to teach the entire six- to eight-week course, giving students a full grasp of the principles of biotechnology and molecular biology. As a result of this comprehensive

approach, the program has proved enormously successful in its initial rollout, being implemented at more than triple the number of institutions than originally anticipated.

Bio-Rad has continued to seek other avenues to reach out to even younger potential future scientists, which is often when an individual first discovers they have an interest in the sciences. Bio-Rad sponsors a variety of activities such as science summer camp and science fairs and competitions, where we provide both equipment and judges—Bio-Rad employees, who seem to get as much out of the interaction with the bright young students as do the students themselves. How inspiring!



**WELCOME TO A  
MUTUAL BENEFIT  
SOCIETY LIKE  
NO OTHER.**

WHEN YOU TALK ABOUT RETURN ON AN INVESTMENT, AT BIO-RAD WE LIKE TO THINK THAT THERE IS NONE HIGHER THAN THE RETURN WE RECEIVE FROM OUR EMPLOYEES. WE ARE DILIGENT IN OUR ATTENTION TO THEM, AND YET THEIR DEDICATION, OUTLOOK, AND WORK PRODUCT CONTINUALLY SURPASSES OUR GREATEST EXPECTATIONS. WHEN THIS RELATIONSHIP WORKS, EVERYTHING WORKS.

Investing in us

~~Business~~ as Usual.









INVESTING IN US AS USUAL

Our people are key to our success. We provide them with the opportunity to develop new ideas and the freedom to explore different avenues in pursuit of their goals.

Since we first began, Bio-Rad has cultivated an entrepreneurial spirit, encouraging the free flow of ideas, creativity, and independence at every level of our organization. Employees are encouraged to fulfill their professional aspirations within the company, which sometimes means switching gears mid-career to head in another direction.

It's not uncommon, for example, to find someone who began at Bio-Rad in one area only to discover an interest in another facet of our operation. Take Diane, who's been with Bio-Rad for over 20 years. She had been working in a hospital laboratory when the Bio-Rad sales representative walked in. She listened to him sell a Bio-Rad product to her manager and thought, I can do that! She pursued a sales career at Bio-Rad and soon landed a position as sales representative.

After a couple of years, she transitioned to a position as marketing product manager, then became a regional sales manager. A few years down the line she became a national sales manager, then later a division manager. Eventually she was asked to manage one of Bio-Rad's manufacturing divisions—a huge leap for her—she says, since her background was in sales and marketing and not operations.

But a strong support team was there for her, and she was thrilled to have the chance to learn on the job, an opportunity she describes as simply "incredible."

She recalls learning—from the ground up—about many new functions: regulatory, quality assurance, quality control, manufacturing, R&D, and finance. "I pulled my finance manager aside and said, 'teach me everything you know about cost accounting,'" she says. She rolled up her sleeves and dove into the details. Some nights she burned the midnight oil learning and just taking it all in.

The long hours paid off. Today she heads a number of divisions and says the people she works with at Bio-Rad never cease to amaze her with their level of commitment, dedication, and creativity. While she loves what she does, it's also the field that she's in that she finds so fulfilling. "It's great to know that we are helping change people's lives with better healthcare and

advancing scientific discovery; I just couldn't ask for a better company to work for."

When one joins Bio-Rad, he or she will quickly discover that the only limits that may stand in the way are those he or she places on themselves. To us, the sky's the limit. All one needs is the desire and willingness to do what it takes to make it happen.

Investing in our employees is one of the cornerstones of our company because we know that not only do personal satisfaction and new ideas fuel growth, they also fuel a powerful sense of involvement on the part of individuals and teams.

All of this adds up to being a place where people can feel the greatest sense of personal satisfaction knowing that, together and as individuals, we are making a difference. And we couldn't ask for a much better return on our investment.

## THE BUSINESS OF BIO-RAD

Bio-Rad Laboratories has played a leading role in the advancement of scientific discovery for over 50 years by providing a broad range of innovative tools and services to the life science research and clinical diagnostics markets.

Founded in 1952, Bio-Rad has a global team of more than 6,500 employees and serves more than 85,000 research and industry customers worldwide through its global network of operations. Throughout its existence, Bio-Rad has built strong customer relationships that advance scientific research and development efforts and support the introduction of new technology used in the growing fields of genomics, proteomics, drug discovery, food safety, medical diagnostics, and more.

**LIFE SCIENCES**

Bio-Rad's Life Science Group develops, manufactures, and markets a wide range of laboratory instruments, apparatus, and consumables used for research in functional genomics, proteomics, and food safety. The group ranks among the top five life science companies worldwide, and maintains a solid reputation for quality, innovation, and commitment to its customers. Bio-Rad's life science products are based on technologies used to separate, purify, identify, analyze, and amplify biological materials such as proteins and nucleic acids. These technologies include electrophoresis, imaging, multiplex immunoassay, chromatography, microbiology, bioinformatics, protein function analysis, transfection, amplification, and real-time PCR. Bio-Rad products support researchers in laboratories throughout the world.

**CLINICAL DIAGNOSTICS**

Clinical Diagnostics develops, manufactures, sells, and supports a large portfolio of products for medical screening and diagnostics. Bio-Rad is the leading specialty diagnostics company in the world and its products are recognized as the gold standard for diabetes monitoring and quality control (QC) systems. The company is also well known for its blood virus testing and detection, blood typing, autoimmune and genetic disorders testing, and internet-based software products. Bio-Rad's clinical diagnostics products incorporate a broad range of technologies used to detect, identify, and quantify substances in bodily fluids and tissues. The results are used as aids to support medical diagnosis, detection, evaluation, and the monitoring and treatment of diseases and other medical

## 2008 FINANCIAL HIGHLIGHTS

### FIVE-YEAR RECORD

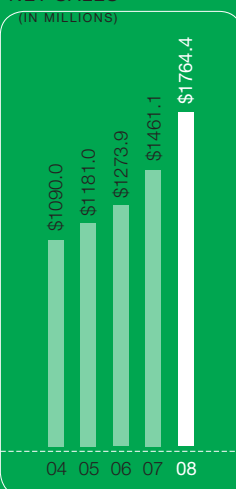
(IN MILLIONS, EXCEPT PER SHARE DATA)	2004	2005	2006	2007	2008
Net Sales	\$ 1,090.0	\$ 1,181.0	\$ 1,273.9	\$ 1,461.1	\$ 1,764.4
Gross Profit	\$ 610.1	\$ 646.5	\$ 712.5	\$ 791.4	\$ 962.5
Research Expenditures	\$ 108.3 <sup>1</sup>	\$ 115.1	\$ 123.4 <sup>1</sup>	\$ 140.5 <sup>1</sup>	\$ 159.5
Net Income	\$ 68.2	\$ 81.6	\$ 103.3	\$ 93.0	\$ 89.5
Return On Sales	6.3%	6.9%	8.1%	6.4%	5.1%
Book Value Per Share	\$ 23.10	\$ 25.09	\$ 30.92	\$ 36.14	\$ 38.09
Basic Earnings Per Share	\$ 2.65	\$ 3.13	\$ 3.92	\$ 3.49	\$ 3.32
Cash Flow From Operations	\$ 123.1	\$ 108.3	\$ 118.2	\$ 191.6	\$ 191.4

1. EXCLUDES \$14.6, \$4.1 AND \$7.7 OF PURCHASED R&D IN 2004, 2006 AND 2007, RESPECTIVELY

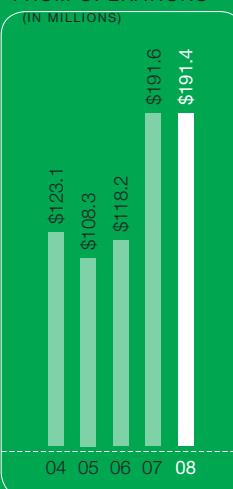
### 2008 SALES BY REGION



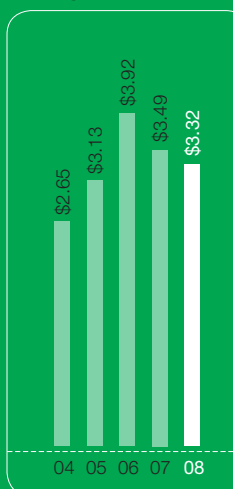
### NET SALES



### CASH FLOW FROM OPERATIONS



### BASIC EARNINGS PER SHARE



### STOCK PERFORMANCE GRAPH

The following graph compares the cumulative stockholder returns over the past five years for the Company's Class A Common Stock, the American Stock Exchange Value Index, the S&P 400 MidCap Index, and a selected peer group, assuming \$100 invested on December 31, 2003, and reinvestment of dividends if paid:

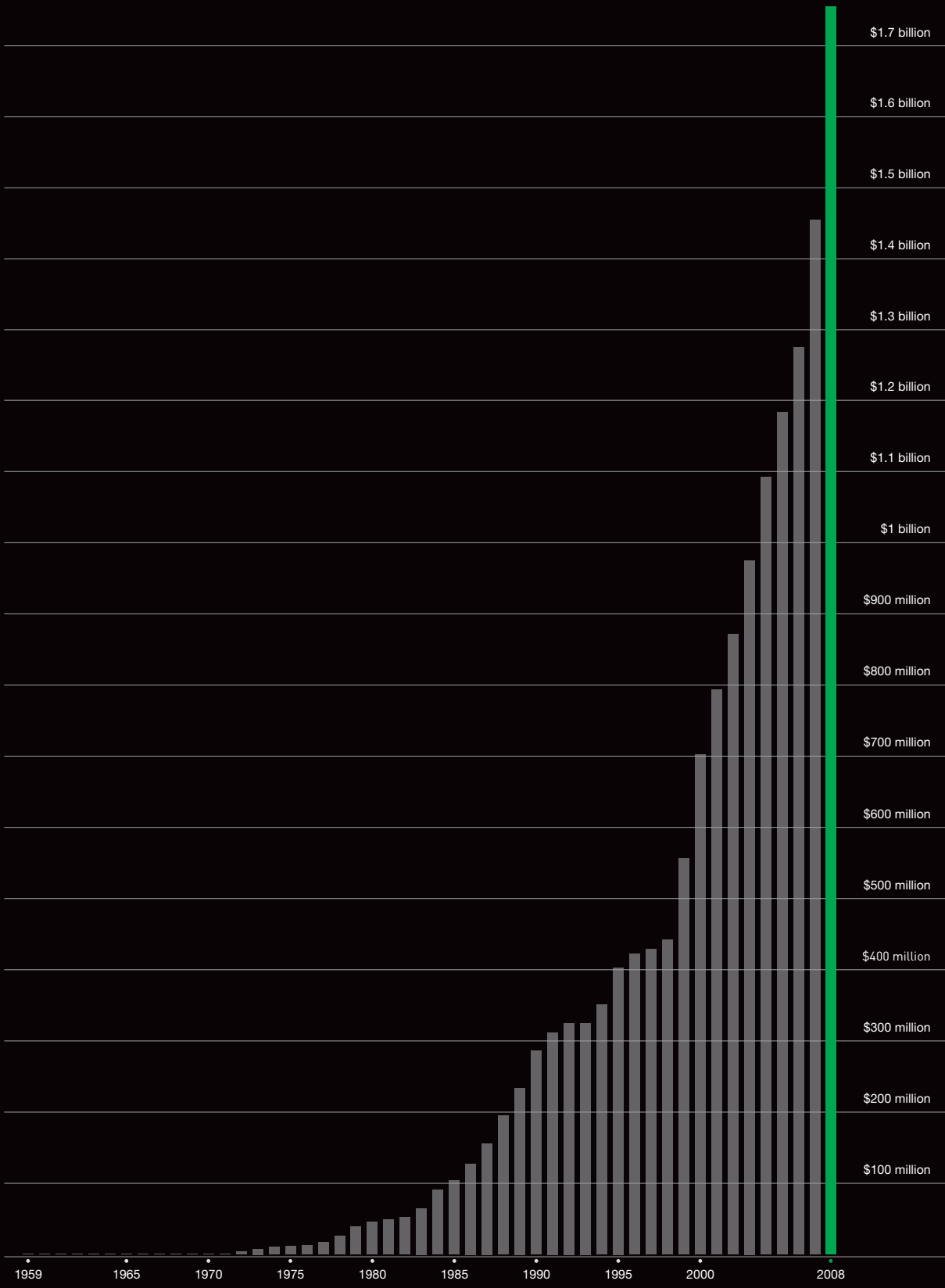


1. The Peer Group consists of the following public companies: Beckman Coulter, Becton Dickinson, Thermo Fisher Scientific, Meridian Bioscience, Millipore, PerkinElmer and Life Technologies. This group differs from prior years as two of our former peers, Applera Corp. and Invitrogen, merged to form Life Technologies. Companies in our peer group reflect our participation in two different markets: life science research products and clinical diagnostics. No single public or private company has a comparable mix of products which serve the same markets. In many cases, only one division of a peer group company competes in the same market as we do. Collectively, however, our peer group reflects products and markets similar to those of Bio-Rad.

2. Note that this year the Company has selected the S&P 400 MidCap Index as its new comparable index as the Company's stock moved to the New York Stock Exchange in October 2008. The Company's stock is one element of this index.

This stock performance graph shall not be deemed incorporated by reference by any general statement incorporating by reference into any filing under the Securities Act or the Exchange Act, and shall not otherwise be deemed filed under these Acts.

# SALES HISTORY



SUMMARY OF OPERATIONS AND SELECTED FINANCIAL DATA

(in thousands, except per share data)	Year Ended December 31,				
	2008	2007 <sup>(2)</sup>	2006	2005	2004
Net sales	\$ 1,764,365	\$ 1,461,052	\$ 1,273,930	\$ 1,180,985	\$ 1,090,012
Cost of goods sold	801,843	669,690	561,394	534,499	479,939
Gross profit	962,522	791,362	712,536	646,486	610,073
Selling, general and administrative expense	591,304	507,978	438,949	416,084	378,264
Product research and development expense	159,518	140,535	123,376	115,104	108,344
Purchased in-process research and development expense	—	7,656	4,100	—	14,620
Impairment losses on goodwill and long-lived assets	28,757	—	—	19,770	—
Interest expense	32,113	31,606	32,022	32,643	20,219
Foreign exchange (gains) losses	7,634	2,576	1,053	(1,528)	2,394
Other (income) expense, net <sup>(1)</sup>	353	(19,832)	(28,991)	(28,958)	(11,095)
Income from continuing operations before taxes and minority interests	142,843	120,843	142,027	93,371	97,327
Provision for income taxes	(44,579)	(26,548)	(38,764)	(15,792)	(31,035)
Minority interests in earnings of consolidated subsidiaries	(8,754)	(1,301)	—	—	—
Income from continuing operations	89,510	92,994	103,263	77,579	66,292
Discontinued operations					
Loss from discontinued operations (net of tax)	—	—	—	—	(1,487)
Gain on divestiture (net of tax)	—	—	—	3,974	3,437
Total income from discontinued operations	—	—	—	3,974	1,950
Net income	\$ 89,510	\$ 92,994	\$ 103,263	\$ 81,553	\$ 68,242
Basic earnings per share:					
Continuing operations	\$ 3.32	\$ 3.49	\$ 3.92	\$ 2.98	\$ 2.58
Discontinued operations	—	—	—	0.15	0.07
Basic earnings per share	\$ 3.32	\$ 3.49	\$ 3.92	\$ 3.13	\$ 2.65
Diluted earnings per share:					
Continuing operations	\$ 3.25	\$ 3.41	\$ 3.83	\$ 2.91	\$ 2.51
Discontinued operations	—	—	—	0.15	0.07
Diluted earnings per share	\$ 3.25	\$ 3.41	\$ 3.83	\$ 3.06	\$ 2.58
Cash dividends paid per common share	—	—	—	—	—
Total assets	\$ 2,037,264	\$ 1,971,594	\$ 1,596,168	\$ 1,426,582	\$ 1,371,618
Long-term debt, net of current maturities	\$ 445,979	\$ 441,805	\$ 425,625	\$ 425,687	\$ 425,979

<sup>(1)</sup> See Note 10 to the consolidated financial statements for components of Other income, net. Included in 2005 is interest and investment income of \$16.7 million, gains on sales of investments of \$11.2 million and litigation expense of \$1.2 million. Included in 2006 is interest and investment income of \$22.2 million and gains on sales of investments of \$4.7 million. Included in 2007 is interest and investment income of \$21.5 million offset by a \$3.6 million write-down of investments. Included in 2008 is interest and investment income of \$10.6 million offset by a \$9.6 million other-than-temporary impairment on investments.

<sup>(2)</sup> Included in 2007 are the fourth quarter operating results of an acquisition. See Note 2 to the consolidated financial statements.



CONSOLIDATED BALANCE SHEETS

(in thousands)

	December 31,	
	2008	2007
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 204,524	\$ 161,764
Short-term investments	38,950	61,977
Accounts receivable less allowance of \$19,567 in 2008 and \$21,410 in 2007	339,653	358,076
Inventories, net:		
Raw materials	69,549	61,555
Work in process	105,007	88,375
Finished goods	201,060	171,085
Total inventories	375,616	321,015
Deferred tax assets	41,408	36,450
Prepaid expenses and other current assets	93,790	89,692
Total current assets	1,093,941	1,028,974
Property, plant and equipment:		
Land and improvements	16,567	11,929
Buildings and leasehold improvements	193,318	181,772
Equipment	466,024	420,628
Total property, plant and equipment	675,909	614,329
Accumulated depreciation	(375,177)	(342,768)
Property, plant and equipment, net	300,732	271,561
Goodwill	321,820	328,439
Purchased intangibles, net	228,590	210,304
Long-term deferred tax assets	12,361	20,429
Other assets	79,820	111,887
<b>TOTAL ASSETS</b>	<b>\$2,037,264</b>	<b>\$ 1,971,594</b>

The accompanying notes are an integral part of these consolidated financial statements.

(in thousands, except share data)

December 31,

2008      2007

**LIABILITIES AND STOCKHOLDERS' EQUITY**

Current liabilities:

Accounts payable	\$ 117,982	\$ 96,470
Accrued payroll and employee benefits	119,420	121,255
Notes payable	2,409	4,630
Current maturities of long-term debt	7,169	10,997
Sales, income and other taxes payable	33,731	27,905
Accrued royalties	30,874	44,069
Current deferred taxes	8,159	2,134
Other current liabilities	98,290	106,708
Total current liabilities	418,034	414,168

Long-term debt, net of current maturities	445,979	441,805
Deferred tax liabilities	42,570	51,215
Other long-term liabilities	60,041	58,282
Total liabilities	966,624	965,470

Commitments and contingent liabilities	—	—
Minority interests	29,909	34,434

Stockholders' equity:

Preferred stock, \$0.0001 par value, 7,500,000 shares authorized; none outstanding	—	—
Class A common stock, \$0.0001 par value, 80,000,000 shares authorized; outstanding—22,182,451 at 2008 and 21,877,695 at 2007	2	2
Class B common stock, \$0.0001 par value, 20,000,000 shares authorized; outstanding—5,137,357 at 2008 and 5,006,440 at 2007	1	1
Additional paid-in capital	124,401	98,629
Retained earnings	851,577	762,067
Accumulated other comprehensive income:		
Currency translation and other	64,750	110,991
Total stockholders' equity	1,040,731	971,690

**TOTAL LIABILITIES, MINORITY INTERESTS AND  
STOCKHOLDERS' EQUITY**

**\$ 2,037,264      \$ 1,971,594**

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share data)

	Year Ended December 31,		
	2008	2007	2006
Net sales	\$1,764,365	\$1,461,052	\$ 1,273,930
Cost of goods sold	801,843	669,690	561,394
Gross profit	962,522	791,362	712,536
Selling, general and administrative expense	591,304	507,978	438,949
Product research and development expense	159,518	140,535	123,376
Purchased in-process research and development expense	—	7,656	4,100
Impairment losses on goodwill and long-lived assets	28,757	—	—
Income from operations	182,943	135,193	146,111
Interest expense	32,113	31,606	32,022
Foreign exchange losses	7,634	2,576	1,053
Other (income) expense, net	353	(19,832)	(28,991)
Income before taxes and minority interests	142,843	120,843	142,027
Provision for income taxes	(44,579)	(26,548)	(38,764)
Minority interests in earnings of consolidated subsidiaries	(8,754)	(1,301)	—
Net income	\$ 89,510	\$ 92,994	\$ 103,263
Basic earnings per share:			
Net income	\$ 3.32	\$ 3.49	\$ 3.92
Weighted average common shares	27,001	26,684	26,376
Diluted earnings per share:			
Net income	\$ 3.25	\$ 3.41	\$ 3.83
Weighted average common shares	27,527	27,260	26,949

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

	Year Ended December 31,		
	2008	2007	2006
<b>Cash flows from operating activities:</b>			
Cash received from customers	\$1,765,667	\$1,467,626	\$ 1,247,779
Cash paid to suppliers and employees	(1,495,669)	(1,225,968)	(1,058,977)
Litigation settlement (See Note 13)	(4,493)	(4,228)	(46,981)
Interest paid	(30,792)	(30,588)	(31,049)
Income tax payments	(49,159)	(38,253)	(16,072)
Miscellaneous receipts	10,867	25,983	24,914
Excess tax benefits from share-based compensation	(5,050)	(2,992)	(1,385)
Net cash provided by operating activities	<u>191,371</u>	<u>191,580</u>	<u>118,229</u>
<b>Cash flows from investing activities:</b>			
Capital expenditures, net	(84,809)	(60,595)	(52,987)
Payments for acquisitions, net of cash received, and long-term investments	(53,014)	(387,673)	(46,071)
Proceeds from divestitures	—	—	12,772
Payments for purchase of intangible assets	(4,000)	(2,075)	—
Purchases of marketable securities and investments	(77,800)	(270,174)	(334,047)
Sales of marketable securities and investments	78,906	470,200	178,643
Foreign currency economic hedges, net	(5,390)	(4,112)	(2,196)
Receipt of restricted cash	—	—	36,138
Net cash used in investing activities	<u>(146,107)</u>	<u>(254,429)</u>	<u>(207,748)</u>
<b>Cash flows from financing activities:</b>			
Net payments on notes payable	(1,642)	(4,326)	(659)
Long-term borrowings	1,600	24	—
Payments on long-term debt	(11,589)	(17,720)	(487)
Proceeds from issuance of common stock	12,912	11,580	9,923
Excess tax benefits from share-based compensation	5,050	2,992	1,385
Net cash provided by (used in) financing activities	<u>6,331</u>	<u>(7,450)</u>	<u>10,162</u>
Effect of exchange rate changes on cash	<u>(8,835)</u>	<u>8,456</u>	<u>6,248</u>
Net increase (decrease) in cash and cash equivalents	42,760	(61,843)	(73,109)
Cash and cash equivalents at beginning of year	161,764	223,607	296,716
Cash and cash equivalents at end of year	<u>\$ 204,524</u>	<u>\$ 161,764</u>	<u>\$ 223,607</u>
<b>Non-cash investing activities:</b>			
Tender of Accent stock	\$ —	\$ —	\$ (3,200)
Receipt of Nanometrics stock	\$ —	\$ —	\$ 5,354
Capital lease obligation for facilities	\$ 9,768	\$ —	\$ —
Purchased intangible assets	\$ 11,357	\$ —	\$ —

The accompanying notes are an integral part of these consolidated financial statements.

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

(in thousands)

	Year Ended December 31,		
	2008	2007	2006
Common stock, \$0.0001 par value:			
Balance at beginning of year	\$ 3	\$ 3	\$ 3
Issuance of common stock	—	—	—
Balance at end of year	3	3	3
Additional paid-in capital:			
Balance at beginning of year	98,629	78,230	60,112
Issuance of common stock	12,912	11,580	9,923
Stock compensation expense	7,328	5,506	5,363
Tax benefit from exercise of stock options	5,532	3,313	2,832
Balance at end of year	124,401	98,629	78,230
Retained earnings:			
Balance at beginning of year	762,067	674,070	570,807
Net income	89,510	92,994	103,263
FIN 48 adjustment	—	(4,997)	—
Balance at end of year	851,577	762,067	674,070
Accumulated other comprehensive income:			
Balance at beginning of year	110,991	67,235	27,052
Other comprehensive income (loss)	(46,241)	43,756	40,183
Balance at end of year	64,750	110,991	67,235
Total stockholders' equity	\$1,040,731	\$ 971,690	\$ 819,538
Comprehensive income, net of tax:			
Net income	\$ 89,510	\$ 92,994	\$ 103,263
Currency translation adjustments	(18,671)	45,856	30,059
Other post-employment benefits adjustments net of tax of (\$357) in 2008	1,848	—	—
Net unrealized holding gains (losses) net of tax of (\$9,381) in 2008, (\$1,396) in 2007, and \$5,767 in 2006	(19,162)	(2,433)	10,175
Reclassification adjustments for gains (losses) included in net income, net of tax of \$0 in 2008, (\$193) in 2007, and \$30 in 2006	(10,256)	333	(51)
Total comprehensive income, net of tax	\$ 43,269	\$ 136,750	\$ 143,446

The accompanying notes are an integral part of these consolidated financial statements.



**1. SIGNIFICANT ACCOUNTING POLICIES****Basis of Presentation**

The consolidated financial statements include the accounts of Bio-Rad Laboratories, Inc. and all subsidiaries (referred to in this report as “Bio-Rad,” “we,” “us” and “our”) after elimination of intercompany balances and transactions. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

**Cash and Cash Equivalents**

Cash and cash equivalents consist of cash and highly liquid investments with original maturities of three months or less which are readily convertible into cash. Cash equivalents are stated at cost, which approximates fair market value.

**Available-for-Sale Investments**

Available-for-sale investments consist of corporate obligations, municipal securities, asset backed securities, U.S. agencies and marketable equity securities. Management classifies investments at the time of purchase and reevaluates such classification at each balance sheet date. Investments with maturities beyond one year may be classified as short-term based on their liquid nature and because such marketable securities represent the investment of cash that is available for current operations. Available-for-sale investments are reported at fair value based on quoted market prices and other observable market data. Unrealized gains and losses are reported as a component of other comprehensive income, net of any related tax effect. Unrealized losses are charged against income when a decline in the fair market value of an individual security is determined to be other than temporary. We review our available-for-sale investments for other-than-temporary losses on a quarterly basis. Realized gains and losses and other than temporary impairments on investments are included in Other income, net (see Note 10).

**Concentration of Credit Risk**

Financial instruments that potentially subject us to concentration of credit risk consist primarily of cash and cash equivalents, short-term investments and trade accounts receivable. Cash and cash equivalents and short-term investments are placed with highly rated major financial institutions. We perform credit evaluation procedures related to our trade receivables and with the exception of certain developing countries, generally do not require collateral. As a result of increased risk in these developing countries, some Bio-Rad sales are subject to collateral letters of credit. Credit risk is generally limited due to the large number of customers and their dispersion across many geographic areas. However, a significant amount of trade receivables are with national healthcare systems in countries within the European Economic Community. We do not currently anticipate a credit risk associated with these receivables.

**Allowance for Doubtful Accounts**

We maintain an allowance for doubtful accounts for estimated losses resulting from the inability of our customers to make required payments. The amount of the allowance is determined by analyzing known uncollectible accounts, aged receivables, economic conditions in the customers' country or industry, historical losses and our customers' credit-worthiness. Amounts later determined and specifically identified to be uncollectible are charged or written off against this reserve. This valuation allowance is reviewed quarterly to determine whether a change is warranted.

### **Inventory Valuation**

Inventories are valued at the lower of actual cost or market and include material, labor and overhead costs. Management reviews the need for an inventory obsolescence reserve on a quarterly basis or, if warranted by circumstances, more frequently. In evaluating this reserve, technology changes, competition, customer demand and manufacturing quality are considered.

### **Property, Plant and Equipment**

Property, plant and equipment are carried at historical cost. Included in property, plant and equipment is reagent rental equipment. We provide these instruments to our customers for use with our reagents. Property, plant and equipment are assessed for impairment annually or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

Depreciation is computed on a straight-line basis over the estimated useful lives of the assets. Buildings and leasehold improvements are amortized over 15-30 years or the lives of the leases or improvements, whichever is shorter. With the exception of reagent rental equipment, which is amortized over a 1-5 year period, equipment is depreciated over 3-12 years.

Capital expenditures are net of proceeds from the sale of property, plant and equipment of \$0.9 million, \$0.2 million and \$0.3 million for 2008, 2007, and 2006, respectively.

### **Goodwill and Other Purchased Intangible Assets**

Goodwill represents the excess of the cost over the fair value of net tangible and identifiable intangible assets of acquired businesses. Goodwill and intangible assets are assessed for impairment by applying fair-value based tests annually or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Impairment expense is calculated as the excess of the carrying value of the asset over its fair value. The fair value is estimated based on its discounted future cash flows. Impairment losses of \$28.8 million were recorded in 2008. No impairment was recorded for 2007 or 2006 (see Note 5).

### **Income Taxes**

We account for income taxes under the asset and liability method, which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements. Under this method, deferred tax assets and liabilities are determined based on the differences between the financial statements and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in income in the period that includes the enactment date.

We record net deferred tax assets to the extent we believe these assets will more likely than not be realized. In making such determination, we consider all available positive and negative evidence, including scheduled reversals of deferred tax liabilities, projected future taxable income, tax planning strategies and recent financial operations. To the extent we determine that we are able to realize our deferred income tax assets in the future in excess of their net recorded amount, we make an adjustment to the valuation allowance which may reduce the provision for income taxes.

### Revenue Recognition

Revenue is recognized when pervasive evidence of an arrangement exists, the price to the buyer is fixed or determinable, collectibility is reasonably assured and title has passed to the customer or product has been delivered absent specific contractual specifications. Equipment that requires factory installation is not recorded until installation is complete and customer acceptance, if required contractually, has occurred. At the time the related revenue is recognized, a provision is recognized for estimated product returns. Reagent agreements are a diagnostic industry sales method that provides use of an instrument if the customer exclusively purchases the company's reagents to use on that instrument. We have evaluated the reagent agreements and account for the contracts under the terms of the guidance set forth in EITF 00-21, *Accounting for Revenue Arrangements with Multiple Deliverables*. All revenues that we earn under our reagent agreements are recognized when the reagent has been delivered to the customer. Service revenues on extended warranty contracts are recognized ratably over the life of the service agreement or as services are performed, if not under contract.

### Shipping and Handling

We classify all freight billed to customers as net sales. Related freight costs are included in cost of goods sold.

### Warranty

We warrant certain equipment against defects in design, materials and workmanship, generally for a period of one year. Upon delivery of that equipment, we establish, as part of cost of goods sold, a provision for the expected costs of such warranty based on historical experience, specific warranty terms and customer feedback. A review is performed on a quarterly basis to assess the adequacy of our warranty reserve.

Components of the warranty accrual, included in Other current liabilities and Other long-term liabilities, were as follows (in millions):

	2008	2007
January 1	\$ 15.3	\$ 12.9
Provision for warranty	18.5	14.9
Actual warranty costs	(18.0)	(13.3)
DiaMed acquisition	—	0.8
December 31	<u>\$ 15.8</u>	<u>\$ 15.3</u>

### Research and Development

Internal research and development costs are expensed as incurred. Third-party research and development costs are expensed when the contracted work has been performed. Purchased in-process research and development costs are expensed at the time of purchase.

### Foreign Currency

Balance sheet accounts of international subsidiaries are translated at the current exchange rate as of the end of the accounting period. Income statement items are translated at average exchange rates for the period. The resulting translation adjustment is recorded as a separate component of stockholders' equity.

Foreign currency transaction gains and losses are included in Foreign exchange (gains) losses in the Consolidated Statements of Income. Transaction gains and losses result primarily from fluctuations in exchange rates when intercompany receivables and payables are denominated in currencies other than the functional currency of our subsidiary that recorded the transaction.

### Forward Exchange Contracts

As part of distributing our products, we regularly enter into intercompany transactions. We enter into forward foreign currency exchange contracts to manage foreign exchange risk of future movements in foreign exchange rates that affect foreign currency denominated intercompany receivables and payables. We do not use derivative financial instruments for speculative or trading purposes. In accordance with Statement of Financial Accounting Standards (SFAS) 133, *Accounting for Derivative Instruments and Hedging Activities*, we do not seek hedge accounting treatment for these contracts. As a result, these contracts, generally with maturity dates of 90 days or less and related primarily to currencies of industrial countries, are recorded at their fair value at each balance sheet date. The resulting gains or losses offset exchange gains or losses on the related receivables and payables, both of which are recorded as Foreign exchange (gains) losses in the Consolidated Statements of Income. The cash flows related to these contracts are classified as cash flows from investing activities in the Consolidated Statements of Cash Flows.

### Minority Interests

We do not own 100% of the voting stock of some of our consolidated subsidiaries. The remaining shares held by third parties represent a minority (or noncontrolling) interest in these subsidiaries. Our consolidated statements present the full amount of assets, liabilities, income and expenses of all of our consolidated subsidiaries, with offsetting amounts shown in Minority Interests for the portion of these items that do not belong to us.

### Employee Share-Based Compensation Plans

We maintain stock option and stock award plans for officers and certain other key employees. We also have an employee stock purchase plan that provides that eligible employees may contribute toward the purchase of our Class A common stock. These plans are described more fully in Note 9.

### Earnings per Share

Basic earnings per share is computed by dividing net income by the weighted average number of common shares outstanding for that period less the weighted average number of unvested restricted shares outstanding for that period. Diluted earnings per share takes into account the effect of dilutive instruments, such as stock options, restricted stock and restricted stock units, and uses the average share price for the period in determining the number of common stock equivalents that are to be added to the weighted average number of shares outstanding. Common stock equivalents are excluded from the diluted earnings per share calculation if the effect would be anti-dilutive. The following table summarizes the basic and diluted weighted average common shares (in thousands).

	Year Ended December 31,		
	2008	2007	2006
Weighted average shares outstanding	27,112	26,716	26,376
Weighted average unvested restricted shares	(111)	(32)	—
Basic shares	27,001	26,684	26,376
Effect of potentially dilutive securities:			
Stock-based compensation awards	526	576	573
Diluted weighted average common shares	27,527	27,260	26,949
Anti-dilutive shares	105	279	253

### Fair Value of Financial Instruments

For certain financial instruments, including cash and cash equivalents, short-term investments, accounts receivable, marketable securities, notes payable, and accounts payable, the carrying amounts approximate fair value.

The estimated fair value of financial instruments in the table below has been determined using available market information or other appropriate valuation methodologies. Estimates are not necessarily indicative of the amounts that could be realized in a current market exchange as considerable judgment is required in interpreting market data used to develop estimates of fair value. The use of different market assumptions or estimation techniques could have a material effect on the estimated fair value. Other assets includes some financial instruments that have fair values based on market quotations. The decline in Other assets is mainly related to our investment in Sartorius. Long-term debt has an estimated fair value based on quoted market prices for the same or similar issues.

The estimated fair value of our financial instruments is as follows (in millions):

	Year Ended December 31,			
	2008		2007	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Other assets	\$ 79.8	\$ 78.2	\$ 111.9	\$ 173.2
Total long-term debt	\$ 425.0	\$ 381.0	\$ 452.8	\$ 446.0

We determine the fair value of an asset or liability based on the assumptions that market participants would use in pricing the asset or liability, not assumptions made by the reporting entity. The identification of market participant assumptions provides a basis for determining what inputs are to be used for pricing each asset or liability. Statement of Financial Accounting Standards (SFAS) 157 establishes a fair value hierarchy which gives precedence to fair value measurements calculated using observable inputs to those using unobservable inputs. This hierarchy prioritizes the inputs into three broad levels as follows:

- Level 1 Quoted prices in active markets for identical securities
- Level 2 Other significant observable inputs (including quoted prices in active markets for similar securities)
- Level 3 Significant unobservable inputs (including our assumptions in determining the fair value of investments)

Financial assets carried at fair value as of December 31, 2008 are classified in the hierarchy as follows (in millions):

	Level 1	Level 2	Total
Short-term investments			
Corporate obligations	\$ 6.0	\$ 1.0	\$ 7.0
Municipal obligations	—	5.0	5.0
Asset backed securities	—	12.5	12.5
U.S. Agencies	—	7.3	7.3
Marketable equity securities	7.0	0.2	7.2
	13.0	26.0	39.0
Long-term marketable equity securities	20.3	—	20.3
Total	\$ 33.3	\$ 26.0	\$ 59.3



**Recent Financial Accounting Standards**

In June 2008, the Financial Accounting Standards Board (FASB) issued FASB Staff Position (FSP) No. Emerging Issues Task Force (EITF) 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities*. FSP No. EITF 03-6-1 concluded that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of basic earnings per share (EPS) pursuant to the two-class method. This FSP becomes effective for us on January 1, 2009. Early adoption of the FSP is not permitted; however, it will apply retrospectively to EPS data for all periods presented in the financial statements or in financial data. We do not currently expect that this FSP will have a material impact on our EPS data in fiscal year 2009 or on EPS for any prior periods.

In May 2008, the FASB issued SFAS 162, *The Hierarchy of Generally Accepted Accounting Principles*. SFAS 162 identifies the sources of accounting principles and the framework for selecting principles to be used in the preparation and presentation of financial statements in accordance with generally accepted accounting principles in the United States of America. The adoption of SFAS 162 will not have an effect on our consolidated financial statements.

In March 2008, the FASB issued SFAS 161, *Disclosures about Derivative Instruments and Hedging Activities—an amendment of SFAS 133*. SFAS 161 seeks to improve financial reporting for derivative instruments and hedging activities by requiring enhanced disclosures regarding the impact on financial position, financial performance, and cash flows. SFAS 161 is effective for us on January 1, 2009. Since SFAS 161 requires only additional disclosures concerning derivatives and hedging activities, the adoption of SFAS 161 will not affect our financial condition, results of operations or cash flows.

As amended in February 2008 by FSP No. FAS 157-2, *Effective Date of FASB Statement No. 157*, SFAS 157, *Fair Value Measurements*, defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. FSP FAS 157-2 defers the effective date of SFAS 157 for all nonfinancial assets and liabilities, except those items recognized or disclosed at fair value on an annual or more frequently recurring basis, until January 1, 2009. As such, we partially adopted the provisions of SFAS 157 effective January 1, 2008. We expect to adopt the remaining provisions of SFAS 157 beginning in 2009. We expect the adoption of SFAS 157 to impact the way in which we calculate fair value for our annual impairment review of goodwill and non-amortizable intangible assets, and when conditions exist that require us to calculate the fair value of long-lived assets; however, we do not expect this adoption to have a material impact on our consolidated financial statements.

In December 2007, the FASB issued SFAS 141R, *Business Combinations*. SFAS 141R continues to require the purchase method of accounting to be applied to all business combinations, but it significantly changes the accounting for certain aspects of business combinations. Under SFAS 141R, an acquiring entity will be required to recognize all the assets acquired and liabilities assumed in a transaction at the acquisition-date fair value with limited exceptions. SFAS 141R will change the accounting treatment for certain specific acquisition related items including: (1) expensing acquisition related costs as incurred; (2) valuing noncontrolling interests at fair value at the acquisition date; and (3) expensing restructuring costs associated with an acquired business. SFAS 141R also includes a substantial number of new disclosure requirements. SFAS 141R is to be applied prospectively to business combinations for which the acquisition date is on or after January 1, 2009. We expect SFAS 141R will have an impact on our accounting for future business combinations once adopted but the effect is dependent upon the acquisitions that are made in the future.

In December 2007, SFAS 160, *Noncontrolling Interests in Consolidated Financial Statements*, was issued. SFAS 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary (minority interest) is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements and separate from the parent company's equity. Among other requirements, this statement requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest. It also requires disclosure, on the face of the consolidated statement of income, of the amounts of consolidated net income attributable to the parent and to the noncontrolling income interest. This statement is effective for us on January 1, 2009. When implemented, prior periods will be recast for the changes required by SFAS 160. The adoption of this standard will not have a material impact on our consolidated financial statements.

## 2. ACQUISITIONS

DiaMed Holding AG ("DiaMed") develops manufactures and markets worldwide a complete line of reagents used in blood typing and screening as well as instruments and instrument systems that use its proprietary reagents. Its products are used by hospitals, clinical laboratories and blood banks to identify certain properties of the cell and serum components of human blood prior to a blood transfusion. On October 1, 2007, we acquired approximately 85.96% of the outstanding shares of DiaMed for approximately \$399.3 million. In March 2008, we acquired an additional 556 shares of DiaMed for approximately \$14 million, with a second payment to be paid when the final tender offer is made to the remaining minority shareholders. In December 2008 we acquired an additional 600 shares of DiaMed for approximately \$19.6 million. As of December 31, 2008, our total ownership of the outstanding shares of DiaMed amounted to 93.46%. The total purchase to date of approximately \$432.9 million includes \$38.1 million of net tangible assets, \$202.0 million of goodwill, and \$192.8 million of intangible assets. The goodwill is not deductible for tax purposes. The allocation of the total purchase price to net tangible assets, goodwill and other intangible assets has been recorded at their fair market value based upon management estimates except for the minority interest share in such assets and liabilities which was recorded at historical cost. The results of this acquisition are included in our consolidated financial statements beginning with the fourth quarter of 2007, in our Clinical Diagnostics segment. In connection with the original acquisition of DiaMed we recorded acquisition liabilities related to the termination of a small number of DiaMed employees of \$4.9 million. During the year ended December 31, 2008, we paid approximately \$3.1 million related to these termination liabilities. There were no payments made during the year ending December 31, 2007.

The remaining 1,000 outstanding shares of DiaMed are held by multiple minority shareholders. Their interest is recorded as Minority Interests on the consolidated balance sheet. We are obligated to submit a cash tender offer to acquire the remaining 6.54% of shares from the minority shareholders for 92.25% of the price paid to the majority shareholders. Based on December 31, 2008 foreign exchange rates, we estimate the offer would require approximately \$38 million if fully accepted. The minority shareholders are under no obligation to accept our tender offer. The acquisition of the minority shares will be accounted for as a step acquisition if, and when, such shares are acquired.

In December 2008, we acquired 100% of the shares of DiaMed Fennica Oy (Fennica) and 100% of the shares of DiaMed (G.B.) Limited. These companies were independent distributors of DiaMed products and will be included in our Clinical Diagnostics segment. The total cash purchase price of these acquisitions was approximately \$17.0 million. We acquired \$3.3 million of net tangible liabilities, \$7.4 million of goodwill and \$12.9 million of intangible assets. The goodwill will not be deductible for tax purposes. We are in the process of finalizing the allocation of the purchase price to the individual assets acquired and liabilities assumed. The preliminary allocation of the purchase

price included in the current period balance sheet is based on the best estimates of management. The completion of the purchase price allocation is pending the finalization of certain analyses of inventory, taxes and liabilities. The final allocation may result in adjustments to the carrying value of the recorded assets and liabilities, revisions of the useful lives of intangible assets and the determination of any residual amount that will be allocated to goodwill. The related depreciation and amortization from the acquired assets is also subject to revision based on the final allocation.

In November 2006, we acquired CIPHERGEN Biosystems, Inc.'s (CIPHERGEN) ProteinChip Systems business and worldwide rights to its Surface Enhanced Laser Desorption/Ionization (SELDI) technology for approximately \$20 million in cash. The acquisition includes certain product lines, manufacturing capability, and intellectual property as well as access to CIPHERGEN's life science customer base. Under the terms of the agreement, CIPHERGEN will retain rights to the diagnostics market. Through a separate supply agreement, Bio-Rad supplies instruments and reagents to CIPHERGEN to support their diagnostics business. The total purchase of \$20.0 million included \$5.4 million of net tangible assets, \$3.0 million of goodwill and \$11.6 million of intangible assets. The goodwill will be deductible for tax purposes. An initial amount of \$18.0 million was paid in 2006. An additional \$2.0 million was paid in 2007 after the SELDI patent was granted. This \$2.0 million is shown as additional goodwill in 2007. Purchased in-process research and development of \$3.8 million was charged to expense in the fourth quarter of 2006. The allocation of the total purchase price to net tangible assets, goodwill and other intangible assets has been recorded at their fair market value based upon management estimates. The results of this acquisition are included in our consolidated financial statements from the acquisition date, in our Life Science segment.

### 3. AVAILABLE-FOR-SALE INVESTMENTS

Available-for-sale investments consist of the following (in millions):

	December 31,	
	2008	2007
Current:		
Corporate obligations	\$ 7.0	\$ 10.3
Municipal obligations	5.0	—
Asset backed securities (including mortgage-backed)	12.5	34.5
U.S. Agencies	7.3	—
Marketable equity securities	7.2	17.2
	<u>39.0</u>	<u>62.0</u>
Long-term:		
Marketable equity securities	20.3	47.7
Total	<u>\$ 59.3</u>	<u>\$ 109.7</u>

At December 31, 2008 we had total accumulated unrealized losses of \$13.2 million and no accumulated unrealized gains. At December 31, 2007 we had accumulated unrealized losses of \$1.1 million and accumulated unrealized gains of \$26.7 million. The fair value of our available-for-sale investments has declined due to a number of factors, including changes in interest rates, changes in economic conditions and changes in market outlook for various industries, among others. Because Bio-Rad has the ability to hold these investments until a recovery of fair value, or for a reasonable period of time sufficient for a forecasted recovery of fair value, which may be maturity, we do not consider these investments to be other-than-temporarily impaired at December 31, 2008.

In 2008, we recognized \$9.6 million of other-than-temporary impairment losses on available-for-sale investments. In light of continuing declines in their market price, we no longer believe that these investments will recover in the foreseeable future. No securities were considered other-than-temporarily impaired in 2007 or 2006.

#### 4. INVESTMENTS

We own shares of ordinary voting stock of Sartorius AG, of Goettingen, Germany, a process technology supplier to the biotechnology, pharmaceutical, chemical and food and beverage industries. We purchased shares for approximately \$1 million in both 2008 and 2007, bringing our total investment to approximately 28% of the outstanding voting shares of Sartorius at December 31, 2008. The Sartorius family trust and Sartorius family members hold a controlling interest of the outstanding voting shares. We do not have any representative or designee on Sartorius' board of directors, nor do we have any other influence over the operating and financial policies of Sartorius. Therefore, we account for this investment using the cost method. This investment is reported in Other assets.

During July 2006, Accent Semiconductor Technology Inc. (Accent), a private company, was acquired by Nanometrics Inc. (Nanometrics), a publicly held company. In preparation for the merger, Accent repaid the \$11.8 million note receivable and accrued interest owed to Bio-Rad as part of Accent's 2000 purchase of the assets and certain liabilities of our former semiconductor and optoelectronic metrology business. As part of the merger agreement, we tendered our ownership interest in Accent in exchange for approximately 600,000 shares of Nanometrics stock valued at \$5.4 million on conversion. We also received a \$2.5 million facilitation fee for aiding in the merger. These transactions resulted in a gain of \$4.7 million included in Other income, net (see Note 10) in 2006. Our current ownership interest in Nanometrics is less than 5%, is marked to market and is included in Other assets. At December 31, 2008 we recognized \$4.5 million of impairment expense related to Nanometrics.

#### 5. GOODWILL AND OTHER PURCHASED INTANGIBLE ASSETS

Goodwill balances have been included in Corporate for segment reporting purposes in Note 14. Changes to Goodwill were as follows (in millions):

	2008	2007
January 1	\$ 328.4	\$ 119.5
DiaMed acquisition/additional share purchase	12.2	201.4
DiaMed purchase accounting true-ups	(11.6)	—
Distributor acquisitions	7.4	—
Impairment	(27.2)	—
CIPHERGEN acquisition	—	2.0
Currency fluctuations/other	12.6	5.5
December 31	<u>\$ 321.8</u>	<u>\$ 328.4</u>

As part of the acquisition of DiaMed in October 2007 and the purchase of additional shares in March and December 2008, (see Note 2), we added net \$202.0 million of goodwill and \$192.8 million of intangible assets: \$72.6 million of customer relationships, \$81.1 million of know how, \$17.0 million of tradenames, \$18.7 million of developed product technology and \$3.4 million of licenses.

In 2008, the purchase price allocation related to the DiaMed acquisition was finalized. The completion of the purchase price allocation involved certain analyses of inventory, taxes and external valuations for certain fixed assets and property. The final revisions included adjustments to the carrying value of DiaMed's recorded assets and liabilities and related depreciation and amortization, with the residual amount being allocated to goodwill. Some estimated acquisition liabilities were settled without requiring payment, additional collections were made on opening balance receivables, and an increase in work in process inventory was recorded.

As part of the acquisition of two distributors in December 2008 (see Note 2), we added \$7.4 million of goodwill and \$12.9 million of intangible assets: \$2.9 million of tradenames, \$2.3 million of covenants not to compete and \$7.7 million of customer relationships.

During the fourth quarter of 2008, a \$27.2 million impairment loss related to goodwill was recorded in the Life Science segment. The goodwill was originally recorded as part of an acquisition in 1999. The impairment was caused primarily by the continuing decline in sales of the BSE (bovine spongiform encephalopathy) product line.

Other than goodwill, we have no intangible assets with indefinite lives. Information regarding our identifiable purchased intangible assets is as follows (in millions):

	December 31, 2008			
	Average Remaining Life (years)	Carrying Amount	Accumulated Amortization	Net
Customer relationships/lists	2-15	\$ 83.4	\$ 7.6	\$ 75.8
Know how	1-8	90.8	18.9	71.9
Developed product technology	1-13	44.7	12.6	32.1
Licenses	3-11	37.5	8.8	28.7
Tradenames	4-13	21.1	4.2	16.9
Covenants not to compete	3-10	4.9	2.1	2.8
Patents	2	1.0	0.6	0.4
Other	3	0.1	0.1	—
		<u>\$ 283.5</u>	<u>\$ 54.9</u>	<u>\$ 228.6</u>

	December 31, 2007			
	Average Remaining Life (years)	Carrying Amount	Accumulated Amortization	Net
Customer relationships/lists	1-16	\$ 71.0	\$ 2.0	\$ 69.0
Know how	1-9	81.4	9.7	71.7
Developed product technology	1-14	44.3	7.6	36.7
Licenses	1-12	20.4	4.3	16.1
Tradenames	5-14	16.2	0.8	15.4
Covenants not to compete	1-4	2.4	1.6	0.8
Patents	3	1.0	0.4	0.6
Other	4	0.1	0.1	—
		<u>\$ 236.8</u>	<u>\$ 26.5</u>	<u>\$ 210.3</u>



During the fourth quarter of 2008, \$1.6 million of impairment losses related to intangible assets were recorded in the Life Science segment. The intangible asset impairment related to the developed technology intangible assets of certain product lines that were acquired in 2006.

Recorded purchased intangible asset amortization expense for the years ended December 31, 2008, 2007, and 2006 was \$29.8 million, \$12.8 million, and \$5.3 million, respectively. Estimated purchased intangible asset amortization expense (based on existing intangible assets) for the years ended December 31, 2009, 2010, 2011, 2012 and 2013 is \$32.1 million, \$30.6 million, \$29.3 million, \$27.4 million and \$24.7 million, respectively.

## 6. NOTES PAYABLE AND LONG-TERM DEBT

Notes payable include local credit lines maintained by our subsidiaries aggregating approximately \$27.5 million, of which \$20.3 million was unused at December 31, 2008. At December 31, 2007, these lines aggregated approximately \$52.0 million, of which \$42.1 million was unused. The weighted average interest rate on these lines was 4.1% and 3.9% at December 31, 2008 and 2007, respectively. Bio-Rad guarantees most of these credit lines.

The principal components of Long-term debt are as follows (in millions):

	December 31,	
	2008	2007
7.5% Senior Subordinated Notes	\$ 225.0	\$ 225.0
6.125% Senior Subordinated Notes	200.0	200.0
Other debt	0.4	0.4
Capitalized leases	27.8	27.4
	<u>453.2</u>	<u>452.8</u>
Less current maturities	(7.2)	(11.0)
Long-term debt	<u>\$ 446.0</u>	<u>\$ 441.8</u>

In September 2007, Bio-Rad entered into Amendment No. 2 to the Amended and Restated Credit Agreement (the "Credit Agreement"). Amendment No. 2 amends certain provisions of the Credit Agreement including increasing the amount of borrowings permissible under the Credit Agreement to \$200 million from \$150 million, which may be increased up to an additional \$50 million under certain conditions, and amending certain covenants to permit the acquisition by Bio-Rad of DiaMed including, but not limited to, the incurrence of certain indebtedness and liens in connection with such acquisition.

Borrowings under the Credit Agreement are on a revolving basis and can be used to make acquisitions, for working capital and other general corporate purposes. Borrowings under the Credit Agreement are payable on June 21, 2010. We had no outstanding balance as of December 31, 2008.

In December 2004, Bio-Rad sold \$200.0 million principal amount of Senior Subordinated Notes due 2014 (6.125% Notes). The notes pay a fixed rate of interest of 6.125% per year. We have the option to redeem any or all of the 6.125% Notes at various declining redemption prices or at 100% of the principal amount plus the "applicable premium" (as defined by the indenture) along with accrued and unpaid interest and certain other charges depending on the date redeemed. Bio-Rad's obligations under the 6.125% Notes are not secured, rank equal to other senior subordinated notes and rank junior to all of Bio-Rad's existing and future senior debt.

In August 2003, Bio-Rad sold \$225.0 million principal amount of Senior Subordinated Notes due 2013 (7.5% Notes). The notes pay a fixed rate of interest of 7.5% per year. We have the option to redeem any or all of the 7.5% Notes at various declining redemption prices or at 100% of the principal amount plus the “applicable premium” (as defined by the indenture) along with accrued and unpaid interest and certain other charges depending on the date redeemed. Bio-Rad’s obligations under the 7.5% Notes are not secured, rank equal to other senior subordinated notes and rank junior to all Bio-Rad’s existing and future senior debt.

The Credit Agreement is secured by substantially all of our personal property assets, the assets of our domestic subsidiaries and 65% of the capital stock of certain foreign subsidiaries. It is guaranteed by all of our existing and future material domestic subsidiaries. The Credit Agreement, the 6.125% Notes, and the 7.5% Notes require Bio-Rad to comply with certain financial ratios and covenants, among other things. The covenants include a leverage ratio test, an interest coverage test and a consolidated net worth test. There are also restrictions on our ability to declare or pay dividends, incur debt, guarantee debt, enter into transactions with affiliates, merge or consolidate, sell assets, make investments, create liens and prepay subordinated debt. We were in compliance with all financial ratios as of December 31, 2008 and 2007.

Maturities of long-term debt at December 31, 2008 are as follows: 2009—\$7.2 million; 2010—\$4.1 million; 2011—\$6.8 million; 2012—\$0.2 million; 2013—\$225.0 million; thereafter—\$209.8 million.

## 7. INCOME TAXES

The U.S. and international components of income before taxes and minority interests are as follows (in millions):

	Year Ended December 31,		
	2008	2007	2006
U.S.	\$ 52.7	\$ 75.5	\$ 66.8
International	90.1	45.3	75.2
Income before taxes and minority interests	\$ 142.8	\$ 120.8	\$ 142.0

The provision for income taxes consists of the following (in millions):

	Year Ended December 31,		
	2008	2007	2006
Current tax expense			
U.S. Federal	\$ 28.3	\$ 13.9	\$ 12.0
State	4.0	1.1	1.2
International	15.2	12.6	24.6
Current tax expense	47.5	27.6	37.8
Deferred tax expense (benefit)			
U.S. and State	2.6	(1.3)	0.8
International	(5.9)	(4.6)	0.2
Deferred tax expense (benefit)	(3.3)	(5.9)	1.0
Non-current tax expense	0.4	4.8	—
Provision for income taxes	\$ 44.6	\$ 26.5	\$ 38.8

The reconciliation between Bio-Rad's effective tax rate on income before taxes and minority interests and the statutory tax rate is as follows:

	Year Ended December 31,		
	2008	2007	2006
U. S. statutory tax rate	35%	35%	35%
Foreign income at other than U.S. tax rates	(4)	(2)	(1)
Foreign losses not benefited	2	3	1
Non-taxable dividend income	(4)	(5)	(3)
Export sales benefit	—	—	(2)
Research and development tax credits	(9)	(8)	(2)
Increase in tax reserves	1	3	1
Change in valuation allowance	3	(3)	1
Examination settlements	—	(2)	(1)
Foreign tax credit claims	—	(3)	—
In-process research and development	—	2	—
Goodwill impairment	7	—	—
Other	—	2	(2)
Provision for income taxes	<u>31%</u>	<u>22%</u>	<u>27%</u>

Deferred income taxes reflect the net tax effect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of deferred tax assets and liabilities are as follows (in millions):

	Year Ended December 31,	
	2008	2007
Deferred tax assets		
Receivable allowances	\$ 6.0	\$ 5.4
Inventory reserve	15.3	14.6
Warranty reserve	8.1	7.3
Vacation pay reserve	7.9	7.4
Net operating loss	20.8	20.9
Impaired investments	7.6	3.5
Unrealized holding losses	4.9	—
Retirement reserve	5.4	5.8
Depreciation	5.0	5.9
Goodwill and intangibles	16.4	16.9
State tax credit carryforward	8.1	7.5
Other	18.1	16.7
Valuation allowance	(40.7)	(31.1)
	<u>82.9</u>	<u>80.8</u>
Deferred tax liabilities		
Unrealized holding gains	—	9.4
Deferred gain	5.1	5.2
Foreign exchange gain/loss	2.4	2.4
Depreciation	7.4	4.1
Goodwill and intangibles	52.1	49.1
Other	12.9	7.1
	<u>79.9</u>	<u>77.3</u>
Net deferred taxes	<u>\$ 3.0</u>	<u>\$ 3.5</u>

At December 31, 2008, Bio-Rad's international subsidiaries had combined net operating loss carryforwards of \$74.1 million. The amount of carryforwards subject to expiration includes \$6.0 million, \$8.9 million and \$4.8 million in 2013, 2014 and 2015, respectively. The remaining loss carryforwards have no expiration date. The utilization of these carryforwards is limited to the separate taxable income of each individual subsidiary. We believe that it is more likely than not that the benefit from certain of these net operating loss carryforwards will not be realized. We have provided a valuation allowance of \$17.6 million on the deferred tax assets relating to these net operating loss carryforwards. If or when recognized, the tax benefits relating to any reversal of the valuation allowance on deferred tax assets at December 31, 2008 will be recognized as a reduction of income tax expense.

At December 31, 2008, Bio-Rad had U.S. Federal net operating loss carryforwards of \$8.6 million as a result of an acquisition. The utilization of these net operating loss carryforwards is subject to annual limitations. The loss carryforward will expire in the year 2018.

At December 31, 2008, Bio-Rad had a California research and experimental tax credit carryforward of \$8.1 million which has no expiration date. Based on our judgment and consistent with prior years, we believe that it is more likely than not that the benefit from these tax credit carryforwards will not be realized. Therefore, we have provided a full valuation allowance against the deferred tax asset. The tax benefits relating to any reversal of the valuation allowance will be recognized as a reduction of income tax expense if and when it becomes realizable.

The change in the total valuation allowance against our deferred tax assets was a net increase of \$9.6 million primarily due to our inability to generate capital gains to offset our investment impairments and unrealized holding losses on available for sale securities.

During 2008, the IRS has continued the audit of our Federal tax returns for 2004 and 2005. The examination will, however, cover tax years 2001 through 2005 as we have filed amended U.S. tax returns for these years and have credits generated in prior years which are being utilized in the years subject to examination by the IRS. We believe appropriate provisions for all outstanding issues have been made for all jurisdictions and all open years. We do not expect that the results of this examination will have a material effect on our financial condition or results of operations.

We are subject to tax audits on various tax matters around the world.

The following table summarizes the open tax years by major tax jurisdiction that are subject to examination by tax authorities as of December 31, 2008:

U.S.	2001-2008
France	2006-2008
Germany	2004-2008
Italy	2002-2008
Japan	2004-2008
Switzerland	2007-2008

The following is a tabular reconciliation of the total amounts of unrecognized tax benefits for the year (in millions):

	2008	2007
Unrecognized tax benefit—January 1	\$ 22.3	\$ 13.3
Additions to tax positions related to prior years	1.9	1.1
Reductions to tax positions related to prior years	(0.7)	(2.4)
Additions/(Reductions) to tax positions related to the current year	2.4	11.0
Settlements	(4.3)	(2.5)
Lapse of statute of limitations	(2.6)	(1.4)
Acquisitions	—	2.9
Currency translation	(0.9)	0.3
Unrecognized tax benefit—December 31	<u>\$ 18.1</u>	<u>\$ 22.3</u>

Included in the balance of unrecognized tax benefits at December 31, 2008 and 2007 respectively, are \$17.1 million and \$19.1 million of tax benefits that, if recognized, would affect the effective tax rate. Also included in the balance of unrecognized tax benefits at December 31, 2008 and 2007 respectively, are \$1.1 million and \$0.3 million of tax benefits that, if recognized, would result in adjustments to other tax accounts, primarily deferred taxes.

Bio-Rad recognizes accrued interest and penalties related to unrecognized tax benefits as income tax expense. Related to the unrecognized tax benefits noted above, Bio-Rad accrued interest of \$2.4 million during 2008. During 2007, Bio-Rad accrued interest of \$2.8 million.

We believe that it is reasonably possible that approximately \$1.9 million of our currently remaining unrecognized tax benefits, each of which are individually insignificant, may be recognized by the end of 2009 as a result of the lapse of the statute of limitations. These benefits are related to uncertainty regarding sustainability of certain deductions and credits for tax years that remain subject to examination by the relevant tax authorities. As of December 31, 2007, we believed that it was reasonably possible that \$6.4 million of our unrecognized tax benefits may be recognized by the end of 2008 as a result of the lapse of the statute of limitations.

In general, it is our practice and intention to reinvest the earnings of our non-U.S. subsidiaries in their operations. As of December 31, 2008, Bio-Rad has not made a provision for U.S. or additional foreign withholding taxes on approximately \$434 million of the excess of the amount for financial reporting over the tax basis of investments in foreign subsidiaries that are essentially permanent in duration. Generally, such amounts become subject to U.S. taxation upon remittance of dividends and under certain other circumstance. If these earnings were repatriated to the U.S., they would generate foreign tax credits that would reduce the U.S. federal tax liability associated with the distribution. The potential deferred tax liability for these earnings would be approximately \$73 million.

## 8. STOCKHOLDERS' EQUITY

Bio-Rad's outstanding stock consists of Class A Common Stock (Class A) and Class B Common Stock (Class B). Each share of Class A and Class B participates equally in the earnings of Bio-Rad, and is identical in most respects except that Class A has limited voting rights. Each share of Class A is entitled to one-tenth of a vote on most matters, and each share of Class B is entitled to one vote. Additionally, Class A stockholders are entitled to elect 25% of the Board of Directors and Class B stockholders are entitled to elect the balance of the directors. Cash dividends may be paid on Class A shares without paying a cash dividend on Class B shares but no cash dividend



may be paid on Class B shares unless at least an equal cash dividend is paid on Class A shares. Class B shares are convertible at any time into Class A shares on a one-for-one basis at the option of the stockholder. The Schwartz family collectively holds a majority of Bio-Rad's voting stock. As a result, the Schwartz family is able to exercise significant influence over Bio-Rad.

## 9. SHARE-BASED COMPENSATION/STOCK OPTION AND PURCHASE PLANS

### Description of Share-Based Compensation Plans

#### *Stock Option and Award Plans*

We have three stock option plans for officers and certain other employees: the Amended 1994 Stock Option Plan (the "1994 Plan"); the 2003 Stock Option Plan (the "2003 Plan"); and the 2007 Incentive Award Plan (the "2007 Plan"). The 1994 Plan and 2003 Plan authorize the grant of incentive stock options and non-qualified stock options to employees. The 2007 Plan authorizes the grant of stock options, restricted stock awards, stock appreciation rights and other types of equity awards to employees. We no longer make stock option grants under the 1994 Plan or 2003 Plan. A total of 1,650,360 shares have been reserved for issuance of equity awards and may be of either Class A or Class B common stock. At December 31, 2008 there were 1,318,579 shares available to be granted.

Under these plans, Class A and Class B options have been granted at prices not less than fair market value on the date of grant. Generally, options granted have a term of 10 years and vest in increments of 20% per year over a five-year period on the yearly anniversary date of the grant. For options granted before January 1, 2001, options vested in increments of 25% over a four-year period on the yearly anniversary date of the grant. Stock awards issued under the 2007 Plan generally vest in increments of 20% per year over a five-year period on the yearly anniversary date of the grant.

#### *Employee Stock Purchase Plan (ESPP)*

We have an employee stock purchase plan which provides that eligible employees may contribute up to 10% of their compensation up to \$25,000 annually toward the quarterly purchase of our Class A common stock. The employees' purchase price is 85% of the lesser of the fair market value of the stock on the first business day or the last business day of each calendar quarter. We have authorized the sale of 2,390,000 shares of common stock under the ESPP.

### Share-Based Compensation Expense

Included in our share-based compensation expense in 2008, 2007 and 2006 is the cost related to stock option grants and ESPP stock purchases. In 2008 and 2007, share-based compensation also includes the cost related to restricted stock and restricted stock unit awards issued in 2008 and 2007.

For 2008, 2007 and 2006, we recognized pre-tax share-based compensation expense of \$7.3 million, \$5.5 million and \$5.4 million, respectively. We did not capitalize any share-based compensation expense. In accordance with SFAS 123(R), we recognize share-based compensation net of estimated forfeitures.

For options granted before January 1, 2006, we amortized the fair value on an accelerated basis. For options and awards granted after January 1, 2006, we amortized the fair value on a straight-line basis. All stock compensation awards are amortized over the requisite service periods of the awards, which are generally the vesting periods.

### Stock Options

The following table summarizes stock option activity.

	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Term (years)	Aggregate Intrinsic Value (in millions)
Outstanding, January 1, 2006	1,589,206	\$ 34.43		
Granted	313,233	\$ 62.68		
Exercised	(177,867)	\$ 25.81		
Forfeited/Expired	(56,803)	\$ 51.79		
Outstanding, December 31, 2006	1,667,769	\$ 40.06		
Granted	59,000	\$ 75.09		
Exercised	(222,808)	\$ 28.16		
Forfeited/Expired	(15,686)	\$ 56.70		
Outstanding, December 31, 2007	1,488,275	\$ 43.06		
Granted	59,000	\$ 88.35		
Exercised	(269,731)	\$ 25.09		
Forfeited/Expired	(23,417)	\$ 53.99		
Outstanding, December 31, 2008	<u>1,254,127</u>	\$ 48.84	5.28	\$ 34.0
Vested and expected to vest, December 31, 2008	<u>1,229,977</u>	\$ 48.40	5.23	\$ 34.0
Exercisable, December 31, 2008	<u>828,458</u>	\$ 40.36	4.40	\$ 29.0

The following summarizes information about stock options outstanding at December 31, 2008:

Range of Exercise Prices	Options Outstanding			Options Exercisable	
	Number Outstanding at 12/31/08	Weighted-Average Remaining Contractual Life (in years)	Weighted-Average Exercise Price	Number Exercisable at 12/31/08	Weighted-Average Exercise Price
\$10.75–\$35.50	373,702	2.76	\$ 23.45	373,702	\$ 23.45
\$36.00–\$56.40	352,171	5.13	\$ 50.80	274,982	\$ 49.67
\$57.49–\$62.47	322,354	6.52	\$ 60.22	133,174	\$ 59.69
\$63.00–\$88.48	205,900	8.18	\$ 73.79	46,600	\$ 65.90

Intrinsic value for stock options is defined as the difference between the current market value and the grant price. The total intrinsic value on the date of exercise of stock options exercised during 2008, 2007 and 2006 was approximately \$17 million, \$13 million and \$8 million, respectively.

Cash received from stock options exercised during the years 2008, 2007 and 2006 was \$6.8 million, \$6.3 million and \$4.6 million, respectively. The actual tax benefit realized for the tax deductions from stock options exercised totaled \$6.3 million, \$3.6 million and \$1.8 million in 2008, 2007 and 2006, respectively.

As of December 31, 2008, there was \$7.4 million of total unrecognized compensation cost from stock options. That cost is expected to be recognized over a weighted-average period of approximately 2 years.

The weighted-average fair value for stock options granted was estimated using a Black-Scholes option-pricing model with the following weighted-average assumptions:

	Year Ended December 31,		
	2008	2007	2006
Expected volatility	34%	34%	36%
Risk-free interest rate	3.92%	4.72%	4.62%
Expected life (in years)	8.5	8.5	7.4
Expected dividend	—	—	—
Weighted-average fair value of options granted	\$ 42.21	\$ 37.05	\$ 29.85

Volatility was based on the historical volatilities of our common stock for a period equal to the stock option's expected life. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of the grant. In 2008 and 2007 the expected life represents the number of years that we estimate, based primarily on historical experience, that the options will be outstanding prior to exercise. In 2006, we estimated the expected life using the simplified method described in the SEC's Staff Accounting Bulletin No. 107. We do not anticipate paying any cash dividends in the future and therefore use an expected dividend yield of zero.

**Restricted Stock**

Restricted stock was granted in 2008 and 2007 under the 2007 Plan. The fair value of each share of restricted stock is the market value as determined by the closing price of the stock on the day of grant.

The following table summarizes restricted stock activity:

	Year Ended December 31,			
	2008		2007	
	Restricted Stock Shares	Weighted-Average Grant-Date Fair Value	Restricted Stock Shares	Weighted-Average Grant-Date Fair Value
Nonvested shares, at beginning of year	75,720	\$ 75.33	—	—
Granted	78,485	\$ 88.09	75,970	\$ 75.33
Vested	(14,625)	\$ 75.33	—	—
Cancelled/Forfeited	(3,666)	\$ 77.24	(250)	\$ 75.32
Nonvested shares, at end of year	<u>135,914</u>	<u>\$ 82.64</u>	<u>75,720</u>	<u>\$ 75.33</u>

As of December 31, 2008, there was approximately \$8.4 million of total unrecognized compensation cost related to restricted stock granted under the 2007 Plan. The cost is expected to be recognized over a weighted-average period of approximately 4 years.

### Restricted Stock Units

Restricted stock units, which are rights to receive shares of company stock, were granted during 2008 and 2007 under the 2007 Plan. The fair value of each restricted stock unit is the market value as determined by the closing price of the stock on the day of grant.

The following table summarizes restricted stock unit activity:

	Restricted Stock Units	Weighted-Average Grant-Date Fair Value	Weighted-Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value as of December 31, 2008 (in millions)
Outstanding, January 1, 2007	—	—		
Granted	28,010	\$ 75.32		
Vested	—	—		
Cancelled/Forfeited	(1,260)	\$ 75.32		
Outstanding, December 31, 2007	26,750	\$ 75.32		
Granted	37,445	\$ 88.00		
Vested	(2,593)	\$ 75.32		
Cancelled/Forfeited	(953)	\$ 79.58		
Outstanding, December 31, 2008	<u>60,649</u>		2.29	\$ 4.6
Expected to vest, December 31, 2008	<u>54,306</u>		2.20	\$ 4.1

As of December 31, 2008 there was approximately \$3.5 million of total unrecognized compensation cost related to restricted stock units granted under the 2007 Plan. That cost is expected to be recognized over a weighted-average period of approximately 4 years.

### Employee Stock Purchase Plan

The fair value of the employees' purchase rights was estimated using a Black-Scholes model with the following weighted-average assumptions:

	Year Ended December 31,		
	2008	2007	2006
Expected volatility	37%	29%	28%
Risk-free interest rate	1.87%	4.79%	4.66%
Expected life (in years)	.25	.25	.25
Expected dividend	—	—	—
Weighted-average fair value of purchase rights	\$ 20.79	\$ 17.05	\$ 13.68

The major assumptions are primarily based on historical data. Volatility was based on the historical volatilities of our common stock for a period equal to the expected life of the purchase rights. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of the grant. We do not anticipate paying any cash dividends in the future and therefore use an expected dividend yield of zero.

We sold 88,533 shares for \$6.1 million, 81,388 shares for \$5.3 million, and 99,888 shares for \$5.3 million under the ESPP to employees in 2008, 2007 and 2006, respectively. At December 31, 2008, 337,629 shares remain authorized under the ESPP.

We currently issue new shares to satisfy stock option exercises, restricted stock issuances and ESPP stock purchases.

**10. OTHER INCOME AND EXPENSE**

Other income, net includes the following income (expense) components (in millions):

	Year Ended December 31,		
	2008	2007	2006
Interest and investment income	\$ 10.6	\$ 21.5	\$ 22.2
Net realized gains (losses) on investments	(0.7)	0.5	0.1
Other-than-temporary impairment on investments	(9.6)	—	—
Write-down of investments	(1.3)	(3.6)	—
Gain on sale of investment (Note 4)	—	—	4.7
Miscellaneous other items	0.6	1.4	2.0
Other income (expense), net	\$ (0.4)	\$ 19.8	\$ 29.0

**11. SUPPLEMENTAL CASH FLOW INFORMATION**

The reconciliation of net income to net cash provided by operating activities is as follows (in millions):

	Year Ended December 31,		
	2008	2007	2006
Net Income	\$ 89.5	\$ 93.0	\$ 103.3
Adjustments to reconcile net income to net cash provided by operating activities (net of effects of acquisitions):			
Depreciation	66.3	53.5	48.7
Amortization	30.8	13.8	6.7
Minority interests	8.8	1.3	—
Excess tax benefits from share-based compensation	(5.1)	(3.0)	(1.4)
Share-based compensation	7.3	5.5	5.4
Foreign currency economic hedge transactions, net	5.4	4.1	2.2
Losses (gains) on dispositions of securities	10.6	(0.5)	(0.1)
Decrease (increase) in accounts receivable, net	11.1	9.0	(25.5)
Decrease (increase) in inventories, net	(51.9)	4.4	(22.8)
Decrease (increase) in other current assets	(0.6)	(2.8)	16.9
Decrease (increase) in accounts payable and other current liabilities	(3.6)	10.6	17.3
Increase (decrease) in income taxes payable	(1.6)	(10.1)	3.8
Increase (decrease) in deferred taxes	(3.2)	(5.9)	1.2
Litigation settlement related to MJ acquisition	—	—	(47.0)
Goodwill and purchased intangible asset impairments	28.8	—	—
Other	(1.2)	18.7	9.5
Net cash provided by operating activities	\$ 191.4	\$ 191.6	\$ 118.2

## **12. COMMITMENTS AND CONTINGENT LIABILITIES**

### **Rents and Leases**

Net rental expense under operating leases was \$38.8 million in 2008, \$32.8 million in 2007 and \$26.7 million in 2006. Leases are principally for facilities and automobiles.

Annual future minimum lease payments at December 31, 2008 under operating leases are as follows: 2009—\$31.7 million; 2010—\$28.8 million; 2011—\$20.1 million; 2012—\$13.1 million; 2013—\$6.4 million; subsequent to 2013—\$8.0 million.

### **Deferred Profit Sharing Retirement Plan**

We have a profit sharing plan covering substantially all U.S. employees. Contributions are made at the discretion of the Board of Directors. Bio-Rad has no liability other than for the current year's contribution. Contributions charged to income were \$10.5 million, \$9.4 million, and \$7.8 million in 2008, 2007, and 2006, respectively.

### **Other Post-Employment Benefits**

In several foreign locations we are statutorily required to provide a lump sum severance or termination indemnity to our employees. Under these plans, the vested benefit obligation at December 31, 2008 and 2007 was \$19.0 million and \$19.4 million, respectively and has been included in Other long-term liabilities in the consolidated balance sheets. These plans are not required to be funded, and as such, there is no trust or other device used to accumulate assets to settle these obligations.

### **Foreign Exchange Contracts**

We enter into forward foreign exchange contracts as an economic hedge against foreign currency denominated intercompany receivables and payables. At December 31, 2008, we had contracts maturing in January through March 2009 to sell foreign currency with a nominal value of \$163.7 million and an unrealized loss of \$0.1 million. Contracts to purchase foreign currency had a nominal value of \$22.0 million with an unrealized gain of \$0.1 million.

### **Insurance**

We carry a deductible for workers' compensation and a portion of our group health insurance cost. Accruals for losses are based on our claims experience and actuarial assumptions followed in the insurance industry. Should a greater amount of claims occur compared to our estimates or cost of medical care increase beyond what has been anticipated, reserves recorded may not be sufficient and additional charges to income may be required.

### **Letters of Credit**

In the ordinary course of business, we are at times required to post letters of credit. The letters of credit are issued by our banks to guarantee our obligations to various parties including insurance companies. We were contingently liable for \$12.5 million of standby letters of credit with banks as of December 31, 2008.



### 13. LEGAL PROCEEDINGS

On February 9, 2006, Bio-Rad completed negotiations with Applera Corporation (Applera) and Roche Molecular Systems, Inc. to settle the patent infringement litigation against MJ Research, Inc. (MJ Research) which Bio-Rad acquired in 2004. The total net settlement amount, including amounts related to previously accrued back royalties, was approximately \$62 million. We recognized \$1.2 million of additional expense in the fourth quarter of 2005 to adjust our estimated liability as a result of the settlements. In connection with the settlements, we entered into a royalty-bearing license agreement with Applera relating to our real-time instrument business in the United States and a term limited license in the rest of the world.

We are party to various claims, legal actions and complaints arising in the ordinary course of business. We do not believe that any ultimate liability resulting from any of these lawsuits will have a material adverse effect on our results of operations, financial position or liquidity. However, we cannot give any assurance regarding the ultimate outcome of these lawsuits and their resolution could be material to our operating results for any particular period, depending upon the level of income for the period.

### 14. SEGMENT INFORMATION

Bio-Rad is a multinational manufacturer and worldwide distributor of its own life science research products and clinical diagnostics products. We have two reportable segments: Life Science and Clinical Diagnostics. These reportable segments are strategic business lines that offer different products and services and require different marketing strategies.

The Life Science segment develops, manufactures, sells and services reagents, apparatus and instruments used for biological research. These products are sold to university and medical school laboratories, pharmaceutical and biotechnology companies, food testing laboratories and government and industrial research facilities.

The Clinical Diagnostics segment develops, manufactures, sells and services automated test systems, informatics systems, test kits and specialized quality controls for the healthcare market. These products are sold to reference laboratories, hospital laboratories, state newborn screening facilities, physicians' office laboratories, transfusion laboratories, and insurance and forensic testing laboratories.

Other Operations include the remainder of our former Analytical Instruments segment.

The accounting policies of the segments are the same as those described in Significant Accounting Policies (see Note 1). Segment profit or loss used for corporate management purposes includes an allocation of corporate expense based upon sales and an allocation of interest expense based upon accounts receivable and inventories. Segments are expected to manage only assets completely under their control. Accordingly, segment assets include primarily accounts receivable, inventories and gross machinery and equipment. Goodwill balances have been included in corporate for segment reporting purposes.

Information regarding industry segments at December 31, 2008, 2007, and 2006 and for the years then ended is as follows (in millions):

		Life Science	Clinical Diagnostics	Other Operations
Segment net sales	2008	\$ 643.5	\$1,106.4	\$ 14.5
	2007	\$ 615.1	\$ 832.2	\$ 13.8
	2006	\$ 575.6	\$ 684.9	\$ 13.4
Allocated interest expense	2008	\$ 10.5	\$ 21.4	\$ 0.2
	2007	\$ 12.2	\$ 19.2	\$ 0.2
	2006	\$ 13.0	\$ 18.8	\$ 0.2
Depreciation and amortization	2008	\$ 17.5	\$ 74.9	\$ 0.1
	2007	\$ 19.1	\$ 44.8	\$ 0.1
	2006	\$ 18.0	\$ 33.8	\$ 0.3
Segment profit	2008	\$ 13.3 <sup>(1)</sup>	\$ 139.8	\$ 0.6
	2007	\$ 24.7	\$ 80.7 <sup>(2)</sup>	\$ 0.6
	2006	\$ 25.7 <sup>(3)</sup>	\$ 89.6	\$ 0.6
Segment assets	2008	\$ 343.1	\$ 675.2	\$ 6.9
	2007	\$ 321.3	\$ 677.1	\$ 8.3
	2006	\$ 318.5	\$ 458.8	\$ 7.8
Capital expenditures	2008	\$ 10.6	\$ 56.6	\$ 0.1
	2007	\$ 8.9	\$ 40.3	\$ 0.1
	2006	\$ 10.3	\$ 34.7	\$ 0.3

<sup>(1)</sup> The Life Science segment profit for 2008 includes \$28.8 million of goodwill and purchased intangibles impairment expense (see Note 5).

<sup>(2)</sup> The Clinical Diagnostics segment profit for 2007 includes \$7.7 million of in-process research and development expense purchased in the DiaMed acquisition (see Note 2).

<sup>(3)</sup> The Life Science segment profit for 2006 includes \$3.8 million of in-process research and development expense purchased in the CIPHERGEN acquisition (see Note 2).

The difference between total segment allocated interest expense, depreciation and amortization, and capital expenditures and the corresponding consolidated amounts is attributable to our corporate headquarters. The following reconciles total segment profit to consolidated income before taxes and minority interests (in millions):

	Year Ended December 31,		
	2008	2007	2006
Total segment profit	\$ 153.7	\$ 106.0	\$ 115.9
Other income (expense), net	(0.4)	19.8	29.0
Foreign exchange losses	(7.6)	(2.6)	(1.1)
Net corporate operating, interest and other income (expense) not allocated to segments	(2.9)	(2.4)	(1.8)
Consolidated income before taxes and minority interests	\$ 142.8	\$ 120.8	\$ 142.0

The following reconciles total segment assets to consolidated total assets (in millions):

	December 31,	
	2008	2007
Total segment assets	\$ 1,025.1	\$ 1,006.7
Cash and other current assets	388.5	363.3
Net property, plant and equipment excluding segment specific gross machinery and equipment	(6.6)	(49.0)
Goodwill	321.8	328.4
Other long-term assets	308.5	322.2
Total assets	\$ 2,037.3	\$ 1,971.6

The following presents sales to external customers by geographic area based primarily on the location of the use of the product or service (in millions):

	Year Ended December 31,		
	2008	2007	2006
Europe	\$ 872.1	\$ 671.2	\$ 559.4
Pacific Rim	253.3	209.9	200.7
United States	525.3	498.1	443.7
Other (primarily Canada and Latin America)	113.7	81.9	70.1
Total sales	\$ 1,764.4	\$ 1,461.1	\$ 1,273.9

The following presents long-lived assets by geographic area based upon the location of the asset (in millions):

	Year Ended December 31,		
	2008	2007	2006
Europe	\$ 543.4	\$ 523.4	\$ 88.1
Pacific Rim	14.9	12.9	9.2
United States	382.0	402.3	366.0
Other (primarily Canada and Latin America)	3.0	4.0	3.1
Total long-lived assets	<u>\$ 943.3</u>	<u>\$ 942.6</u>	<u>\$ 466.4</u>

#### 15. QUARTERLY FINANCIAL DATA (UNAUDITED)

Summarized quarterly financial data for 2008 and 2007 are as follows (in millions, except per share data):

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
<b>2008</b>				
Net sales	\$ 422.2	\$ 452.4	\$ 441.8	\$ 448.0
Gross profit	226.9	248.4	240.5	246.7
Net income (loss)	26.5	43.4	27.8	(8.2)
Basic earnings (loss) per share	\$ 0.99	\$ 1.61	\$ 1.03	\$ (0.30)
Diluted earnings (loss) per share	\$ 0.96	\$ 1.58	\$ 1.01	\$ (0.30)
<b>2007</b>				
Net sales	\$ 322.5	\$ 339.1	\$ 339.7	\$ 459.7
Gross profit	179.4	190.0	188.4	233.6
Net income	27.0	25.7	28.0	12.4
Basic earnings per share	\$ 1.02	\$ 0.96	\$ 1.05	\$ 0.46
Diluted earnings per share	\$ 0.99	\$ 0.95	\$ 1.03	\$ 0.45

**Board of Directors and Stockholders**  
**Bio-Rad Laboratories, Inc.**  
**Hercules, California**

We have audited the accompanying consolidated balance sheets of Bio-Rad Laboratories, Inc. and subsidiaries (the "Company") as of December 31, 2008 and 2007, and the related consolidated statements of income, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2008. We also have audited the Company's internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on these financial statements and an opinion on the Company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Bio-Rad Laboratories, Inc. and subsidiaries as of December 31, 2008 and 2007, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2008, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on the criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

As discussed in Note 7 of the Notes to the Consolidated Financial Statements, in 2007 the Company adopted a new interpretation of accounting standards for uncertainty in income taxes.

*Deloitte + Touche LLP*

San Francisco, California

February 25, 2009



## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This discussion should be read in conjunction with the information contained in our consolidated financial statements and the accompanying notes which are an integral part of the statements.

Other than statements of historical fact, statements made in this Annual Report include forward-looking statements, such as statements with respect to our future financial performance, operating results, plans and objectives that involve risk and uncertainties. Forward-looking statements generally can be identified by the use of forward-looking terminology such as, "believe", "expect," "may," "will," "intend," "estimate," "continue," or similar expressions or the negative of those terms or expressions. Such statements involve risks and uncertainties, which could cause actual results to vary materially from those expressed in or indicated by the forward-looking statements. We have based these forward-looking statements on our current expectations and projections about future events. However, actual results may differ materially from those currently anticipated depending on a variety of risk factors including among other things: changes in general domestic and worldwide economic conditions; our ability to successfully develop and market new products; our reliance on and access to necessary intellectual property; our ability to successfully integrate any acquired business; our substantial leverage and ability to service our debt; competition in and government regulation of the industries in which we operate; and the monetary policies of various countries. We caution you not to place undue reliance on forward-looking statements, which reflect an analysis only and speak only as of the date hereof. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise except as required by Federal Securities law.

### Overview

Bio-Rad is a multinational manufacturer and worldwide distributor of our own life science research and clinical diagnostics products. Our business is organized into two primary segments, Life Science and Clinical Diagnostics, with the mission to provide scientists with specialized tools needed for biological research and clinical diagnostics. We sell more than 8,000 products and services to a diverse client base comprised of scientific research, healthcare, education and government customers worldwide. We manufacture and supply our customers with a range of reagents, apparatus and equipment to separate complex chemical and biological materials and to identify, analyze and purify components. Because our customers require replication of results in manufacturing processes, research experiments and diagnostic tests, much of our revenues are recurring. Approximately 30% of our 2008 consolidated net sales are from the United States and approximately 70% are international sales, largely denominated in local currency with the majority of these sales in Euros, Yen and British Sterling. As a result, our consolidated net sales expressed in dollars benefit when the U.S. dollar weakens and suffer when the U.S. dollar strengthens in relation to other currencies. Currency fluctuations benefited our consolidated net sales expressed in U.S. dollars in 2008, 2007 and 2006. The market for reagents and apparatus remains good while growth rates have slowed due to both public and private grant funding being more measured. The market for large capital equipment has slowed, as many pharmaceutical and biotechnology customers delayed or reduced their capital spending. Bio-Rad is generally less impacted by trends in capital spending as lower priced reagents and apparatus comprise more than 70% of product sales.

The following shows gross profit and expense items as a percentage of net sales:

	Year Ended December 31,		
	2008	2007	2006
Net sales	100.0%	100.0%	100.0%
Cost of goods sold	45.4	45.8	44.1
Gross profit	54.6	54.2	55.9
Selling, general and administrative expense	33.5	34.8	34.5
Product research and development expense, excluding in-process research and development	9.0	9.6	9.7
Net income	5.1	6.4	8.1

We intend that the discussions of critical accounting policies and estimates and recent accounting pronouncements that follow will assist you in understanding how such principles, estimates and pronouncements affect our financial condition and results of operations as well as significant factors that caused changes in our financial condition and results of operations for the years ended December 31, 2008 and 2007.

#### **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The accompanying discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with generally accepted accounting principles in the United States of America (GAAP). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and contingencies as of the date of the financial statements and reported amounts of revenues and expenses during the reporting periods. We evaluate our estimates on an on-going basis. We base our estimates on historical experience and on other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. However, future events may cause us to change our assumptions and estimates which may require routine adjustment. Actual results could differ from these estimates. We have determined that for the periods reported in this Annual Report the following accounting policies and estimates are critical in understanding our financial condition and results of operations.

#### **Accounting for Income Taxes**

As part of the process of preparing consolidated financial statements, management is required to estimate our income taxes in each of the jurisdictions in which we operate. This process involves estimating our current tax exposure together with assessing temporary differences resulting from differing treatment of items for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included within our consolidated balance sheet. Management then assesses the likelihood that the deferred tax assets will be recovered from future taxable income and to the extent management believes that recovery is not likely, a valuation allowance must be established. To the extent management establishes a valuation allowance or increases this allowance in a period, an increase to expense within the provision for income taxes in the statement of income may result.

Significant management judgment is required in determining the provision for income taxes, deferred tax assets and liabilities and any valuation allowance recorded in connection with the deferred tax assets. We have recorded a valuation allowance of \$40.7 million and \$31.1 million as of December 31, 2008 and 2007 respectively, due to uncertainties related to our ability to utilize some of the deferred tax assets, primarily consisting of certain foreign net operating losses carried forward, before they expire. The valuation allowance is based on management's current estimates of taxable income for the jurisdictions in which we operate and the period over which the deferred tax assets will be recoverable. In the event that actual results differ from these estimates, or these estimates are adjusted in future periods, an additional valuation allowance may need to be established which would increase the tax provision, lowering income and impacting our financial position. Should realization of these deferred assets previously reserved occur, the provision for income tax would decrease, raising income and positively impacting Bio-Rad's financial position.

#### **Valuation of Long-lived and Intangible Assets and Goodwill**

We assess the impairment of identifiable intangibles, long-lived assets and goodwill annually in the fourth quarter or whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Projected future operating results and cash flows of the reporting units' asset or asset group are used to establish the fair value used in evaluating the carrying value of long-lived and intangible assets and goodwill. Factors that we consider important that could trigger an impairment review include the following:

- significant under-performance relative to expected, historical or projected future operating results;
- significant changes in the manner of use of the long-lived assets, intangible assets or the strategy for our overall business; and
- significant negative industry or economic trends.

When management determines that the carrying value of intangibles or long-lived assets may not be recoverable based upon the existence of one or more of the above indicators of impairment, we test for any impairment based on a projected undiscounted cash flow method. Goodwill is tested for impairment based on a projected discounted cash flow method. Projections are inherently uncertain and accordingly, actual future cash flows may differ materially from projected cash flows. The discounted cash value projected for goodwill may be different from the fair value that would result from an actual transaction between a willing buyer and a willing seller. Such analyses are particularly sensitive to changes in discount rates. Changes to these rates might result in material changes in the valuation and determination of the recoverability of goodwill. For example, an increase in the interest rate used to discount cash flows will decrease the discounted cash value.

In 2008, our review indicated a \$28.8 million impairment loss: \$1.6 million related to the developed technology intangible assets of certain product lines that were acquired in 2006 and \$27.2 million related to goodwill from a 1999 acquisition. The goodwill impairment was caused primarily by the continuing decline in the BSE (bovine spongiform encephalopathy) product line. There were no impairments taken in 2007 and 2006.

#### **Valuation of Inventories**

We value inventory at the lower of the actual cost to purchase and/or manufacture the inventory, or the current estimated market value of the inventory. We review inventory quantities on hand and record a provision for excess and obsolete inventory based primarily on an estimated forecast of product demand and production requirements for the next twelve months on a quarterly basis or, if warranted by the circumstances, more frequently. In addition, our industry is characterized by technological change, frequent new product development and product obsolescence that could result in an increase in the amount of obsolete inventory quantities on hand. Our estimates of future product demand may prove to be inaccurate, in which case we may have understated or overstated the valuation

allowance required for excess and obsolete inventory. In the future, if inventory is determined to be overvalued, we would be required to recognize such costs in our cost of goods sold at the time of such determination by initiating or increasing our inventory valuation allowance. Likewise, if the inventory valuation allowance is determined to be no longer required, we may have over-reported cost of goods sold in previous periods and would be required to recognize such additional operating income at the time of sale until the inventory allowance is depleted. In no case is inventory valued at an amount greater than cost. Therefore, although we make efforts to ensure the accuracy of our forecasts of future product demand, any significant unanticipated changes in demand, technological developments or regulations could have a significant impact on the value of our inventory and reported results of operations.

#### **Valuation of Investments**

We regularly review our investments for factors that may indicate that a decline in the fair value of an investment below its cost is other than temporary. Some factors considered in evaluating whether or not a decline in fair value is other-than-temporary include our ability and intent to retain the investment for a period of time sufficient to allow for a recovery in value, the duration and extent to which the fair value has been less than cost and the financial condition and prospects of the issuer. Such reviews are inherently uncertain in that the value of the investment may not fully recover or may decline further in future periods resulting in realized losses.

#### **Warranty Reserves**

We warrant certain equipment against defects in design, materials and workmanship, generally for a period of one year. Upon delivery and on acceptance of that equipment, we establish, as part of cost of goods sold, a provision for the expected costs of such warranty based on historical experience, specific warranty terms and customer feedback. A review is performed on a quarterly basis to assess the adequacy of our warranty reserve and it is adjusted if necessary. The warranty percentage and accrual are based on actual experience and expected future costs to be incurred. Should realized costs be higher than expected costs, cost of goods sold would be lower in the period of estimation and higher when realized.

#### **Allowance for Doubtful Accounts**

We maintain an allowance for doubtful accounts for estimated losses resulting from the inability of our customers to make required payments. The amount of the allowance is determined by analyzing known uncollectible accounts, the age of our receivables, economic conditions in the customers' country or industry, historical losses and our customers' general credit-worthiness. Amounts later determined and specifically identified to be uncollectible are charged or written off against this reserve. This valuation allowance is reviewed on a quarterly basis to determine whether an increase or decrease is warranted. Uncertainty in the current economic environment, if prolonged, could result in greater amounts becoming uncollectible in the future. Should the estimates of losses be higher than the actual uncollectible accounts, we would report lower profitability when the estimates are made and higher profitability when the receivable is collected.

#### **Litigation Reserves**

We estimate amounts for claims that are probable and can be reasonably estimated are recorded as liabilities in our consolidated balance sheets. The likelihood of a material change in these estimated reserves is dependent on the possible outcome of settlement negotiations, regulatory or judicial review and the development of facts and circumstances in extended litigation which could change claims or assessments when both the amount and range of loss on some outstanding litigation is uncertain. We disclose in the footnotes of the financial statements when we are unable to make a reasonable estimate of the liability that could result from unfavorable outcomes in litigation. As events occur, we will assess the potential liability related to our pending litigation and revise our estimates. Such revisions could materially impact our results of operations.

#### **CORPORATE RESULTS—SALES, MARGINS AND EXPENSES**

Our net sales increased by 20.8% in 2008 to \$1,764.4 million as compared to 2007. This includes sales related to the fourth quarter 2007 acquisition of DiaMed Holding AG (DiaMed). The impact of foreign exchange translation aided sales growth by approximately 3%. The incremental sales from the additional nine months in 2008 attributable to DiaMed accounted for approximately 13% of our annual growth.

The Life Science segment achieved sales growth of 4.6% in 2008 as compared to 2007 aided by the impact of foreign exchange translation of 3.2%. The decline in sales of BSE (bovine spongiform encephalopathy) products continued in 2008, as both product prices eroded among multiple suppliers and government mandated tests declined. Excluding the impact of the BSE product line, this segment grew by 6.6%. Increased sales were the result of growth in multianalyte detection, protein interaction, DNA amplification and laboratory chromatography product lines. Sales in the United States, emerging markets and Asia Pacific (excluding Japan), were the drivers of increased sales growth.

The Clinical Diagnostics segment achieved sales growth of 33.0% in 2008 as compared to 2007 which includes sales growth from our acquisition of DiaMed. The incremental sales from the additional nine months of DiaMed operations provided 22.8% of our Clinical Diagnostics sales growth. The impact of foreign exchange on Clinical Diagnostics segment sales growth added approximately 2.9% to total segment sales. The Clinical Diagnostics segment experienced growth across a wide range of its product offerings with the BioPlex 2200 system, quality controls and clinical microbiology having the strongest growth. Geographically, the drivers of sales growth excluding the DiaMed acquisition were in the United States, Europe and Asia Pacific (excluding Japan).

Our net sales increased by 14.7% in 2007 to \$1,461.0 million as compared to 2006. This includes \$62.0 million of sales in the fourth quarter related to the acquisition of DiaMed completed on October 1, 2007. Excluding these sales, sales growth was 9.8%. The impact of foreign exchange translation aided sales growth by approximately 4.6%.

The Life Science segment achieved sales growth of 6.9% in 2007 as compared to 2006 aided by the impact of foreign exchange translation of 4.2%. Excluding the impact of the food science product line, this segment grew by 11.0%. Increased sales were the result of growth in multianalyte detection, protein interaction and process chromatography product lines. Sales in the United States, emerging markets and Asia Pacific (excluding Japan), were the drivers of increased sales growth. The decline in sales of BSE products continued in 2007, as multiple test providers lowered product prices and government mandated tests declined.

The Clinical Diagnostics segment achieved sales growth of 21.5% in 2007 as compared to 2006 which includes sales growth that resulted from our acquisition of DiaMed. We include DiaMed's results in this reporting segment because DiaMed's customers, technology, distribution channels and economics (post integration) are all similar to our Clinical Diagnostics segment. DiaMed's sales provided 9.1% of our Clinical Diagnostics sales growth. The impact of foreign exchange on Clinical Diagnostics segment sales growth added approximately 5.1% to total segment sales. The Clinical Diagnostics segment experienced growth across a wide range of its product offerings. Geographically, the drivers of sales growth excluding the DiaMed acquisition were in the United States and Asia Pacific (excluding Japan).

The 2008 consolidated gross margin of 54.6% represents an increase of 0.4% from 2007. Life Science segment gross margins increased by 2.0% to 54.1% as a result of decreasing factory costs in some overhead areas, improved production planning, reduced quality defects and improved sales mix. The Clinical Diagnostics segment gross margins decreased by 0.8% in 2008 as compared to 2007 as a result of including an additional nine months of DiaMed operations. The DiaMed gross margins include the amortization of manufacturing related purchased intangibles and the effect of higher inventory values after work-in-process inventory values were increased in compliance with purchase accounting requirements.

The 2007 consolidated gross margin of 54.2% represents a decline of 1.7% from 2006. Life Science segment gross margins declined by less than 1% from the underabsorption of factory costs due to lower than planned activity in the first half of 2007, rising costs throughout the year and an unfavorable sales mix. The Clinical Diagnostics segment gross margins declined by 2.4% from 2006, as the result of the DiaMed acquisition and the inclusion of \$11.7 million in 2006 of back royalties with no related costs.

Consolidated selling, general and administrative expense (SG&A) for 2008 was 33.5% of net sales compared to 34.8% in 2007. The decline from the prior year is mainly attributable to the inclusion of DiaMed which has an overall lower SG&A margin compared to its total sales. Growth in absolute SG&A spending was proportional to sales with Life Science segment's SG&A growing just faster than sales growth while Clinical Diagnostics grew at a slightly lower rate, excluding the impact of DiaMed. Approximately half of the increase in SG&A is related to personnel costs including compensation and travel. The remaining increases are attributable to agent commissions, technology infrastructure cost, professional services and provision for bad debts.

Consolidated SG&A was 34.8% of net sales for 2007 compared to 34.5% in 2006. Increased spending on a currency neutral basis represents approximately \$32 million of SG&A growth for Bio-Rad in 2007, excluding DiaMed. Two-thirds of the increased spending is related to the Clinical Diagnostics segment with the remainder associated with the Life Science segment. Personnel and related costs account for approximately 60% of total SG&A expense. Other increasing areas of costs are travel, marketing and technology costs.

Product research and development expense in 2008 declined to 9.0% of net sales as compared to 9.6% of net sales in 2006. Areas of development for the Life Science segment were amplification, proteomics, protein function, food safety and process chromatography. Clinical Diagnostics segment research and development were focused on additional assays for the BioPlex 2200 testing platform as well as investments in automation for the DiaMed line of blood typing instruments and reagents, product line extensions in diabetes, infectious disease, quality control and software offerings. In absolute dollars, the increase in R&D was almost exclusively in the Clinical Diagnostics segment.

Product research and development expense in 2007 declined to 9.6% of net sales compared to 9.7% of net sales in 2006 excluding the purchased in-process research and development associated with acquisitions made in 2007 and 2006. Areas of development for the Life Science segment were amplification, proteomics and process chromatography. Clinical Diagnostics segment research and development were focused on additional assays for the BioPlex 2200 testing platform as well as enhancements to existing clinical microbiology, autoimmune, diabetes monitoring, blood virus and quality control products. In absolute dollars, the increased spending was proportionately much higher in the Clinical Diagnostics segment than in the Life Science segment.



**CORPORATE RESULTS—NON-OPERATING**

Interest expense increased by approximately \$0.5 million in 2008 as compared to 2007. The increase reflects higher average borrowings on local lines of credit and increased interest on capital leases. Our principal debt obligations are the 2003 and 2004 Senior Subordinated Notes totaling \$425.0 million which carry fixed rates of interest of 7.5% and 6.125%, and are not due until August 2013 and December 2014.

Interest expense declined by approximately \$0.4 million in 2007 compared to 2006. The decline reflects lower average borrowings on local lines of credit. The majority of interest costs are associated with the \$425.0 million in Senior Subordinated Notes.

Foreign exchange losses for 2008, 2007 and 2006 were \$7.6 million, \$2.6 million and \$1.1 million, respectively. The largest component in the current year loss is a fourth quarter loss of approximately \$5.2 million. The loss reflects a number of unhedged European based intercompany loans denominated in Euros, GBP and Swiss Francs which arose as part of our acquisitions in December 2008. The significant volatility in December resulted in an approximate \$3.0 million non-cash loss on these accounts. Additionally, we recorded a loss of \$1.6 million on unhedged intercompany payables for our Brazilian subsidiaries, which we have not historically hedged due to the high cost. In the fourth quarter of 2007 there was a loss of approximately \$2.5 million on the exchange of Euros for Swiss Francs related to our purchase of DiaMed. All years are affected by the economic hedging program we employ to hedge our intercompany receivables and payables.

Other income and expense for 2008 is comprised of interest and investment income of \$10.6 million on cash and short-term investments. We expect interest and investment income to decline in 2009 as returns on short-term fixed income investment have declined significantly in the current economic environment. During the year we impaired \$9.6 million of marketable equity securities, marketable fixed income securities and long-term investees. In each case, the market value of these securities had declined so significantly at December 31, 2008 that their recovery in the foreseeable future could not be anticipated. Additional write downs could be possible should markets continue to function with only limited liquidity and some regulatory forbearance is not offered.

Other income and expense for the year 2007 is principally comprised of \$21.5 million of investment income for interest on cash, cash equivalents and short-term investments. Our investment income declined faster as the amount invested declined in the fourth quarter when we used approximately \$400 million to purchase DiaMed. Other factors affecting comparability between years is the 2007 impairment of two investments totaling \$3.6 million. Conversely in 2006, we had other income of \$4.7 million relating to a facilitation fee received and a gain on the tendering of our shares in the merger between Accent Semiconductor Technology Inc. and Nanometrics Inc.

Bio-Rad's consolidated effective tax rate was 31%, 22%, and 27% in 2008, 2007, and 2006, respectively. The 2008, 2007, and 2006 effective tax rates reflect tax rate benefits of 4%, 5% and 3%, respectively for non-taxable dividend income, and 9%, 8%, and 2%, respectively for tax credits. The 2008, 2007, and 2006 effective tax rates also reflect benefits in the difference between U.S. and foreign taxes of 4%, 2%, and 1%, respectively. The 2008 tax rate reflects a rate detriment of 7% with respect to goodwill impairments. The 2007 tax rate reflects a rate benefit of 3% for the removal of a valuation allowance related to Canadian deferred tax assets.

Our effective tax rate may be impacted in the future, either favorably or unfavorably, by many factors including but not limited to fluctuations in statutory tax rates and changes in tax laws or regulations, which could cause our estimate of taxes to change.

## **LIQUIDITY AND CAPITAL RESOURCES**

Bio-Rad operates and conducts business globally, primarily through subsidiary companies established in the markets in which we trade. Goods are manufactured in a small number of locations, and intermediate or finished products are then shipped for completion and/or distribution to facilities around the globe. Our product mix is diversified, and certain products compete largely on product efficacy, while others compete on price. Gross margins are generally sufficient to exceed normal operating costs. Funding for research and development of new products as well as routine outflows of capital expenditure, and tax expense are covered by cash flow from operations. We currently operate with an adequate level of interest coverage and our current market capitalization is high relative to our current level of debt. In addition to the positive cash flow from operating activities, additional liquidity is readily available via the sale of short-term investments and our revolving credit facility.

Recent financial and economic developments may adversely affect our future results of operations. Demand for our products and services could change more dramatically than in previous years based on activity and support levels from government, universities, hospitals and private industry including diagnostic laboratories. A slowdown in the global economy including the United States has caused many governments to announce stimulus packages that often promote support for healthcare and research. These efforts, should they materialize, could offset other declines to our business. To date we are unable to conclude how dramatically the global economic recession will impact us.

At December 31, 2008, we had available \$243.5 million in cash, cash equivalents and short-term investments, and \$20.3 million under international lines of credit. Under the \$200.0 million restated and amended Revolving Credit Facility, we have \$192.3 million available with \$7.7 million reserved for standby letters of credit issued by our banks to guarantee our obligations to certain insurance companies. Management believes that this availability, together with cash flow from operations, will be adequate to meet our current objectives for operations, research and development, capital additions for plant, equipment and systems and to make the tender offer to the minority shareholders of DiaMed Holding as outlined in the DiaMed purchase and sale agreement.

Recent deteriorations in credit markets along with the financial service industry experiencing upheavals characterized by bankruptcy, foreclosures, collapse and government intervention could impact both our ability and our customer's ability to access the necessary capital for acquisition, equipment and technology modernization and the financing of inventory and receivables. Without this crucial intermediary function manufacturers and end users may have to renegotiate sharing additional costs, reduce activity levels or seek other business partners.

### **Cash Flow from Operations**

Net cash provided by operations was \$191.4 million, \$191.6 million, and \$118.2 million in 2008, 2007, and 2006, respectively. The small net change between 2008 and 2007 is the result of an increase in net cash collections reduced by supplier and employee payments, offset by income tax payments and lower investment income and other miscellaneous operating receipts.

During 2008 the increase in inventory compared to 2007 is concentrated in the Life Science segment and the quality control product line of the Clinical Diagnostics segment. Quality control products are characterized by long lead times and market opportunities going forward appear stable. Life Science segment inventories grew to meet anticipated sales that were delayed or cancelled as economic activities declined in the fourth quarter. First quarter 2009 cash flows are historically the lowest as annual payments for royalties and bonuses are due in this period.

During 2007, the moderation of growth in inventory and accounts receivable compared to 2006 contributed to the overall improvement in cash flow from operations. Additional cash flows were also generated by the acquisition of DiaMed.

Management regularly reviews the allowance for uncollectible receivables and believes net accounts receivable are fully realizable. Management routinely reviews inventory for the impact of obsolescence and changes in market prices caused by the introduction of new products, technologies and in government reimbursement policies.

#### **Cash Flow from Investing Activities**

Net cash used in investing activities, including capital expenditures, was \$146.1 million for the year 2008. During the year we paid cash for the acquisition of additional DiaMed minority shares and two distributors. In 2009, we intend to offer to buy the outstanding shares of the minority shareholders of DiaMed Holding. We estimate this offer will use approximately another \$38 million in cash. We may also purchase some additional distributors.

Capital expenditures in 2008 totaled \$84.8 million, compared to \$60.6 million and \$53.0 million in 2007 and 2006, respectively. Net capital expenditures for 2008 reflect investment in improvements to new information technology systems, new e-commerce and content management technology for our website and the expansion of manufacturing capabilities as well as refurbishing some administrative space. Spending on reagent rental instruments was \$24.9 million. We place reagent rental instruments with our Clinical Diagnostics customers for use with our clinical reagents. We continued in 2008 to invest in business systems to modernize and standardize distribution capabilities and enhance data communication. Other ongoing expenditures are for the replacement and improvement of production equipment and facilities to meet the necessary Good Manufacturing Practices (GMP) mandated by the Food and Drug Administration (FDA) for the Clinical Diagnostics segment and to meet the requirements of European and other regulatory bodies as well as many customers in our Life Science segment.

#### **Cash Flow from Financing Activities**

Net cash flow provided by financing activities was \$6.3 million for 2008 and principally reflects the cash flow for the exercise of stock options and receipts from the Employee Stock Purchase Plan transactions. Payments on long-term debt represent the reduction of acquired DiaMed debt. We have previously borrowed \$200 million at 6.125% due 2014 and \$225 million at 7.5% due 2013. This has provided us with capital at a fixed rate for the next five and four years, respectively. We routinely meet and discuss potential acquisitions with specific companies, principals or their agents. Should we identify any significant potential acquisitions it could require an increase in our total indebtedness.

Our \$200.0 million revolving credit facility is secured by substantially all of our personal property assets and the assets of our domestic subsidiaries and 65% of the capital stock of certain foreign subsidiaries, and is guaranteed by all of our existing and future domestic subsidiaries (other than immaterial domestic subsidiaries as defined for purposes of the new credit facility).

The Board of Directors has authorized us to repurchase up to \$18 million of Bio-Rad's common stock over an indefinite period of time of which \$3.3 million is remaining. Our credit agreements restrict our ability to repurchase our own stock. There were no share repurchases made during 2008 or 2007.

## CONTRACTUAL OBLIGATIONS

The following summarizes certain of our contractual obligations as of December 31, 2008 and the effect such obligations are expected to have on our cash flows in future periods (in millions):

Contractual Obligations	Total	Less than One Year	1-3 Years	3-5 Years	More than 5 Years
Long-term debt, including current portion <sup>(1)</sup>	453.1	7.2	10.9	225.2	209.8
Interest payments	152.3	29.1	58.3	52.6	12.3
Operating lease obligations <sup>(2)</sup>	108.1	31.7	48.9	19.5	8.0
Purchase obligations <sup>(3)</sup>	22.7	20.9	1.8	—	—
Long-term liabilities <sup>(4)</sup>	40.7	—	9.0	7.9	23.8

<sup>(1)</sup> These amounts represent expected cash payments, include capital lease obligations and are included in our Consolidated Balance Sheets. See Note 6 of the Consolidated Financial Statements for additional information about our debt.

<sup>(2)</sup> Operating lease obligations are described in Note 12 of the Consolidated Financial Statements.

<sup>(3)</sup> Purchase obligations include agreements to purchase goods or services that are enforceable and legally binding to Bio-Rad and that specify all significant terms. Purchase obligations exclude agreements that are cancelable without penalty.

<sup>(4)</sup> Excluded from this table is our liability for income tax payable, including uncertain tax positions, in the amount of \$19.4 million. We are not able to reasonably estimate the timing of future cash flows of these tax liabilities, therefore, our income tax obligations are excluded from the table above. See Note 7 of the Consolidated Financial Statements.

## FINANCIAL RISK MANAGEMENT

The main goal of Bio-Rad's financial risk management program is to reduce the variance in expected cash flows arising from unexpected foreign exchange rate and interest rate changes. Financial exposures are managed through operational means and by using various financial instruments, including cash and liquid resources, borrowings, spot foreign exchange contracts and derivatives. The derivative instruments used are principally comprised of forward foreign exchange contracts. No derivative financial instruments are entered into for the purpose of trading or speculation. Company policy requires that all derivative positions are undertaken to manage the risks arising from underlying business activities. These derivative transactions do not qualify for hedge accounting treatment under SFAS 133, *Accounting for Derivative Instruments and Hedging Activities*. Derivative instruments used in these transactions are valued at fair value and changes in fair value are included in reported earnings.

### Foreign Exchange Risk

We operate and conduct business in many countries and are exposed to movements in foreign currency exchange rates. We face transactional currency exposures that arise when we enter into transactions denominated in currencies other than U.S. dollars. Additionally, our consolidated net equity is impacted by the conversion of the net assets of our international subsidiaries for which the functional currency is not the U.S. dollar.

Foreign currency exposures are managed on a centralized basis. This allows for the netting of natural offsets and lowers transaction costs and net exposures. Where possible, we seek to manage our foreign exchange risk in part through operational means, including matching same-currency revenues to same currency costs, and same-currency assets to same-currency liabilities. Moreover, weakening in one currency can often be offset by strengthening in another currency. Foreign exchange risk is also managed through the use of forward foreign exchange contracts.

Positions are primarily in Euro, Swiss Franc, British Sterling and Japanese Yen. The majority of forward contracts are for periods of 90 days or less. We record the change in value of our foreign currency receivables and payables as a foreign exchange (gain) loss on our Consolidated Statements of Income along with the change in fair market value of the forward exchange contract used as an economic hedge of those assets or liabilities.

Our forward contract holdings at year-end were analyzed to determine their sensitivity to fluctuations in foreign currency exchange rates. All other variables were held constant. Market risk associated with derivative holdings is the potential change in fair value of derivative positions arising from an adverse movement in foreign exchange rates. A decline of 10% on quoted foreign exchange rates would result in an approximate net-present-value loss of \$18 million on our derivative position. This impact of a change in exchange rates excludes the offset derived from the change in value of the underlying assets and liabilities, which could reduce the adverse effect significantly.

#### **Interest Rate Risk of Debt Instruments**

Bio-Rad centrally manages the short-term cash surpluses and shortfalls of its subsidiaries. Our holdings of variable rate debt instruments at year-end were analyzed to determine their sensitivity to movements in interest rates. Due to the relatively small amount of short-term variable rate debt we have outstanding, there would not be a material impact to earnings or cash flows if interest rates moved adversely by 10%. Our long-term debt consists primarily of fixed-rate instruments, and is thus insulated from interest rate changes. As of December 31, 2008 the overall interest rate risk associated with our debt was not significant.

#### **RECENT FINANCIAL ACCOUNTING STANDARDS**

In June 2008, the Financial Accounting Standards Board (FASB) issued FASB Staff Position (FSP) No. Emerging Issues Task Force (EITF) 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities*. FSP No. EITF 03-6-1 concluded that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of basic earnings per share (EPS) pursuant to the two-class method. This FSP becomes effective for us on January 1, 2009. Early adoption of the FSP is not permitted; however, it will apply retrospectively to EPS data for all periods presented in the financial statements or in financial data. We do not currently expect that this FSP will have a material impact on our EPS data in fiscal year 2009 or on EPS for any prior periods.

In May 2008, the FASB issued SFAS 162, *The Hierarchy of Generally Accepted Accounting Principles*. SFAS 162 identifies the sources of accounting principles and the framework for selecting principles to be used in the preparation and presentation of financial statements in accordance with generally accepted accounting principles in the United States of America. The adoption of SFAS 162 will not have an effect on our consolidated financial statements.

In March 2008, the FASB issued SFAS 161, *Disclosures about Derivative Instruments and Hedging Activities— an amendment of SFAS 133*. SFAS 161 seeks to improve financial reporting for derivative instruments and hedging activities by requiring enhanced disclosures regarding the impact on financial position, financial performance, and cash flows. SFAS 161 is effective for us on January 1, 2009. Since SFAS 161 requires only additional disclosures concerning derivatives and hedging activities, the adoption of SFAS 161 will not affect our financial condition, results of operations or cash flows.

As amended in February 2008 by FSP No. FAS 157-2, *Effective Date of FASB Statement No. 157*, SFAS 157, *Fair Value Measurements*, defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. FSP FAS 157-2 defers the effective date of SFAS 157 for all nonfinancial assets and liabilities, except those items recognized or disclosed at fair value on an annual or more frequently recurring basis, until January 1, 2009. As such, we partially adopted the provisions of SFAS 157 effective January 1, 2008. We expect to adopt the remaining provisions of SFAS 157 beginning in 2009. We expect the adoption of SFAS 157 to impact the way in which we calculate fair value for our annual impairment review of goodwill and non-amortizable intangible assets, and when conditions exist that require us to calculate the fair value of long-lived assets; however, we do not expect this adoption to have a material impact on our consolidated financial statements.

In December 2007, the FASB issued SFAS 141R, *Business Combinations*. SFAS 141R continues to require the purchase method of accounting to be applied to all business combinations, but it significantly changes the accounting for certain aspects of business combinations. Under SFAS 141R, an acquiring entity will be required to recognize all the assets acquired and liabilities assumed in a transaction at the acquisition-date fair value with limited exceptions. SFAS 141R will change the accounting treatment for certain specific acquisition related items including: (1) expensing acquisition related costs as incurred; (2) valuing noncontrolling interests at fair value at the acquisition date; and (3) expensing restructuring costs associated with an acquired business. SFAS 141R also includes a substantial number of new disclosure requirements. SFAS 141R is to be applied prospectively to business combinations for which the acquisition date is on or after January 1, 2009. We expect SFAS 141R will have an impact on our accounting for future business combinations once adopted but the effect is dependent upon the acquisitions that are made in the future.

In December 2007, SFAS 160, *Noncontrolling Interests in Consolidated Financial Statements*, was issued. SFAS 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary (minority interest) is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements and separate from the parent company's equity. Among other requirements, this statement requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest. It also requires disclosure, on the face of the consolidated statement of income, of the amounts of consolidated net income attributable to the parent and to the noncontrolling income interest. This statement is effective for us on January 1, 2009. When implemented, prior periods will be recast for the changes required by SFAS 160. The adoption of this standard will not have a material impact on our consolidated financial statements.



**DIRECTORS**

**David Schwartz**  
Chairman of the Board

**James J. Bennett**  
Director

**Louis Drapeau**  
Director

**Albert J. Hillman**  
Director

**Ruediger Naumann-Etienne**  
Director

**Alice N. Schwartz**  
Director

**Norman Schwartz**  
Director

**OFFICERS**

**David Schwartz**  
Chairman of the Board

**Norman Schwartz**  
President and  
Chief Executive Officer

**Brad Crutchfield**  
Vice President and  
Group Manager,  
Life Science

**John Goetz**  
Vice President and  
Group Manager,  
Clinical Diagnostics

**Giovanni Magni**  
Vice President and  
International Sales Manager

**Christine A. Tsingos**  
Vice President and  
Chief Financial Officer

**Sanford S. Wadler**

Vice President,  
General Counsel  
and Secretary

**Ronald W. Hutton**  
Treasurer

**James R. Stark**  
Corporate Controller

**OTHER EXECUTIVES**

**Steve Binder**  
Director,  
Technology Development,  
Clinical Diagnostics

**Patrick Bugeon**  
Group Operations Manager,  
France Clinical Diagnostics

**John Bussell**  
Manager,  
Immunohematology

**Francois Capit**  
Regional Manager,  
Asia Pacific

**Patrick Carroll**  
Manager,  
North America Sales,  
Life Science

**Jean-Marc Chermette**  
Manager, Food Science

**Colleen Corey**  
Director, Corporate  
Human Resources

**Michael Crowley**  
Manager,  
North America Sales,  
Clinical Diagnostics

**Diane Dahowski**  
U.S. Group Operations  
Manager,  
Clinical Diagnostics

**Patrice Deletoille**  
Manager, Blood Virus

**David Dutton**

Manager, Clinical Systems

**David Forrester**  
Regional Manager, Europe

**Shannon Hall**  
Manager,  
Laboratory Separations

**John Hertia**  
Group Operations Manager,  
Life Science

**Michael Jackson**  
Manager, BioPlex 2200

**Scott Jenest**  
Manager, Manufacturing,  
Life Science

**Leo Kaabi**  
Manager, Quality Systems

**Bill Kuhlman**  
Manager,  
Process Chromatography

**Ann Madden**  
Manager,  
Clinical Microbiology

**Daniel Merle**  
Manager,  
Business Development,  
Clinical Diagnostics

**Todd Morrill**  
Manager,  
Business Development,  
Life Science

**John Senaldi**  
Manager, Protein Function

**Sanjiv Suri**  
Regional Manager,  
Emerging Markets

**Sadashi Suzuki**  
Regional Manager, Japan

**Annette Tumolo**  
Manager, Gene Expression

**ANNUAL MEETING**

The Annual Meeting of Stockholders will be held on Tuesday, April 28, 2009 at 4 PM, Pacific Time, at the Corporate Offices of the Company in Hercules, California.

Bio-Rad will provide without charge to each stockholder, upon written request to the Secretary, a copy of its 2008 Annual Report filed with the Securities and Exchange Commission on Form 10-K.

**TRANSFER AGENT**

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**AUDITORS**

**Deloitte & Touche LLP**  
San Francisco, California

**COMMON STOCK**

Traded on the New York Stock Exchange

Class A Common Stock  
Symbol **BIO**

Class B Common Stock  
Symbol **BIOb**

**BIO**  
**LISTED**  
**NYSE**



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**BIO-RAD**