

# S/SCO® At the heart of food and service

**2022 ANNUAL REPORT** 

# LETTER FROM OUR CEO



Kevin Hourican
President and Chief Executive Officer

# Fellow Stockholders,

As the global leader of foodservice distribution, we think of Sysco as being, in equal measure, a food sales and marketing company, as well as a supply chain company. To be successful in our industry, we must be innovators and strong operators in both food sales and supply chain. During fiscal year 2022, our Recipe for Growth strategy advanced our capabilities in both arenas, enabling our growth and strengthening our leadership position. Over the past couple of years, we have transformed Sysco from being the most efficient operator in our industry, to becoming a growth company. We remain the most profitable in our sector from an adjusted EBITDA margin perspective, and, we have added to that success the accelerant known as growth. We successfully grew our market share by more than a full point over the past calendar year. That success was driven by Sysco growing more than 1.3 times the U.S. industry at large in our fiscal year 2022. We are confident in our ability to continue growing faster than the industry, profitably. Why? We have a strategy that is focused on our customers and our associates. We are listening to our customers and associates and providing them more of what they need, helping them solve challenging issues, and providing them with innovation that enables their success. We have always had the broadest assortment in the industry, introduced to our customers through the industry's best trained sales force. Over the last couple of years, we have taken that position of strength and improved the flexibility and agility of our supply chain. Additionally, we have improved our ability to be "right on price" through strong partnerships with our suppliers and a new pricing tool that enables us to target pricing at the item level for each individual customer. That is Sysco: innovating in food sales and supply chain. I am pleased with the progress we are making, and I am extremely excited for our future.

### Strong Financial Performance Achieved During Industry Pandemic Recovery

I'm very proud of the strong financial performance Sysco delivered in FY22. We grew annual sales by 36.9%<sup>1</sup>, on a comparable 52-week basis, to more than \$68 billion. We delivered \$2.6 billion of adjusted operating income.<sup>1</sup> In the U.S., Sysco grew more than 1.3 times the industry. This result exceeded our goal for the year, and our second half of the year performance was even stronger than the first. This outperformance in the U.S., along with much improved performance in our international businesses, helped drive over \$17 billion of total company sales growth for the year.

During the fiscal year, we successfully executed our capital allocation strategy. We made significant investments in our business, reduced Sysco's debt by \$450 million, and returned \$1.5 billion to shareholders, through both share repurchases and dividends. As a result, we ended the year at 2.9x net debt to Adjusted EBITDA<sup>1</sup>.

### **Substantial Progress Toward our Recipe for Growth Strategy**

We made substantial progress on our Recipe for Growth strategy, which aims to strengthen our capabilities in five pillars: Digital, Products and Solutions, Supply Chain, Customer Teams and Future Horizons. FY22 highlights include:

- Implemented an intelligent, data-driven pricing system to improve our ability to be "right on price" at the customer and item level.
- Enhanced Shop, our digital shopping platform, by personalizing our customers' experience and improving search navigation, making it even easier to re-order essentials, and introducing product recommendation engines that increase customer basket size.

<sup>1</sup> Each of these measures are non-GAAP financial measures. See pages 28 through 38 in the accompanying Form 10-K and Annex A for a reconciliation of non-GAAP measures to the corresponding GAAP results and an explanation of the adjustments that we have made in order to calculate these adjusted measures.

- Introduced new customer propositions called Sysco Your Way and Sysco Perks. Both programs are intended to improve the service experience to our most strategic customers. Both programs will be scaled in the coming year, nationally.
- Transformed our U.S. supply chain to a full six-day service week, while also converting most of our associates to a four-day schedule. This change will enable Sysco to grow profitably for years to come by better leveraging our physical assets and setting the industry standard for increased service.
- Launched new training programs for our frontline associates, including our Sysco Driver Academy and a CDL training program to help source new drivers from within Sysco and provide new career opportunities to our associates.
- Advanced our specialty cuisine platforms through acquisition and integration of new companies. We are scaling our Italian platform through our Greco and Sons business, introducing top-selling items to most geographies and improving team selling across businesses. We also advanced our capabilities in the fast-growing and profitable produce category by adding two acquisitions to FreshPoint, our specialty produce company.

Sysco is leading the industry from a position of strength, and we remain confident that our Recipe for Growth strategy will enable us to grow 1.5x faster than the total market by the end of fiscal year 2024.

### Leading our Industry Toward a Sustainable Future

We are proud to have been the first company in our industry to commit to a science-based target to reduce our greenhouse gas emissions. We announced our commitment to purchase nearly 800 electric trucks, and we piloted an electric refrigerated trailer, which we believe will ultimately result in our ability to make deliveries to our customers in fully electric vehicles, reducing both carbon and noise pollution.

To help reach our Global Good Goal to donate \$500 million worth of goods and services across our global communities by 2025, we launched a global volunteer recognition program in FY22. During the year, our associates volunteered more than 10,000 hours. Much of that time was spent in food banks, food shelters, and organizations focused on improving food insecurity. Additionally, Sysco donated millions of meals to support the communities we serve, and through our Nourishing Neighbors program we pledged to donate \$1 million to Feeding America.

We continue to prioritize our efforts to advance diversity, equity and inclusion at Sysco. Our Global DEI Council developed our DEI framework and key initial priorities and we also launched new efforts to increase our purchases from diverse suppliers, including developing a diverse supplier mentorship program. Importantly, for the first time, we are including advancing our DEI and carbon reduction efforts in our executive compensation program. I am confident that our leadership team is fully committed to making meaningful progress.

### Positioned to Deliver Long-Term, Profitable Growth

We could not have accomplished these impressive results without the more than 71,000 associates at Sysco, whose passion and dedication fuel our success. Our associates are the lifeblood and backbone of our company, and they ensure Sysco remains the leader in our industry. Their relentless focus on our customers represents a daily demonstration of our purpose in action – connecting the world to share food and care for one another. They continue to be an inspiration to me every single day.

While we are closely monitoring macroeconomic pressures across the globe, we're upbeat about our business and prepared to navigate another dynamic year. We will continue to deliver market share gains and profitable growth in FY23.

Our leadership team, board of directors, and all our associates are committed to delivering outstanding results to our shareholders as well as continuing to earn your trust and investment.

Sincerely,

**Kevin Hourican**President & CEO

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### **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-K**

DELAWARE	74-1648137
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
1390 Enclave Parkway	
Houston, Texas	77077-2099
(Address of principal executive offices)	(Zip Code)
(281) 584-1390	

Registrant's Telephone Number, Including Area Code:

SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT:					
Title of each class Trading symbols Name of each exchange on which registered					
Common Stock, \$1.00 Par Value	SYY	New York Stock Exchange			
1.25% Notes due June 2023 SYY 23 New York Stock Exchange					

# SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT: NONE

Indicate by checkmark	YES	NO
• if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.	<b>V</b>	
• if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.		<b>✓</b>
• whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.		
• whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).	<b>V</b>	
• whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company company. See definition of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth of the Exchange Act.		
Large Accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging	g growth con	npany
• If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act		
• whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.	V	
• whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).		<b>V</b>

The aggregate market value of the voting stock of the registrant held by stockholders who were not affiliates (as defined by regulations of the Securities and Exchange Commission) of the registrant was approximately \$39,790,937,593 as of January 1, 2022 (based on the closing sales price on the New York Stock Exchange Composite Tape on December 31, 2021, as reported by The Wall Street Journal (Southwest Edition)). As of August 9, 2022, the registrant had issued and outstanding an aggregate of 506,110,343 shares of its common stock.

## **DOCUMENTS INCORPORATED BY REFERENCE:**

Portions of the company's 2022 Proxy Statement to be filed with the Securities and Exchange Commission no later than 120 days after the end of the fiscal year covered by this Form 10-K are incorporated by reference into Part III.

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# PART

# **ITEM 1. BUSINESS**

Unless this Form 10-K indicates otherwise or the context otherwise requires, the terms "we," "our," "us," "Sysco," or "the company" as used in this Form 10-K refer to Sysco Corporation together with its consolidated subsidiaries and divisions.

## Overview

Sysco Corporation, acting through its subsidiaries and divisions, is the largest global distributor of food and related products primarily to the foodservice or food-away-from-home industry. Our purpose is "Connecting the World to Share Food and Care for One Another." We provided products and related services to approximately 700,000 customer locations, including restaurants, healthcare and educational facilities, lodging establishments and other foodservice customers during fiscal 2022.

Founded in 1969, Sysco commenced operations as a public company in March 1970 when the stockholders of nine companies exchanged their stock for Sysco common stock. Since our formation, we have grown from \$115 million to our all-time high of \$68.6 billion in annual sales in fiscal 2022, both through internal expansion of existing operations and through acquisitions.

Sysco's fiscal year ends on the Saturday nearest to June 30<sup>th</sup>. This resulted in a 52-week year ended July 2, 2022 for fiscal 2022, a 53-week year ended July 3, 2021 for fiscal 2021 and a 52-week year ended June 27, 2020 for fiscal 2020. We will have a 52-week year ending July 1, 2023 for fiscal 2023.

Sysco Corporation is organized under the laws of Delaware. The address and telephone number of our executive offices are 1390 Enclave Parkway, Houston, Texas 77077-2099, (281) 584-1390. This annual report on Form 10-K, as well as all other reports filed or furnished by Sysco pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (Exchange Act), are available free of charge on Sysco's website at <a href="https://www.sysco.com">www.sysco.com</a> as soon as reasonably practicable after they are electronically filed with or furnished to the Securities and Exchange Commission (SEC).

# Reporting Segments

Sysco distributes food and related products to restaurants, healthcare and educational facilities, lodging establishments and other foodservice customers. Our primary operations are located in North America and Europe. Under the accounting provisions related to disclosures about segments of an enterprise, we have combined certain operations into three reportable segments. "Other" financial information is attributable to our other operations that do not meet the quantitative disclosure thresholds.

U.S. Foodservice Operations – primarily includes (a) the company's
U.S. Broadline operations, which distribute a full line of food products,
including custom-cut meat, seafood, produce, specialty Italian,
specialty imports and a wide variety of non-food products and (b) our
U.S. Specialty operations, which include our FreshPoint fresh produce
distribution business, our Specialty Meats and Seafood Group specialty
protein operations, our growing Italian Specialty platform anchored
by Greco & Sons, our Asian specialty distribution company and a
number of other small specialty businesses that are not material to
the operations of Sysco;

- International Foodservice Operations includes operations outside of the United States (U.S.), which distribute a full line of food products and a wide variety of non-food products. The Americas primarily consists of operations in Canada, Bahamas, Mexico, Costa Rica and Panama, as well as our export operations that distribute to international customers. Our European operations primarily consist of operations in the United Kingdom (U.K.), France, Ireland and Sweden;
- SYGMA our U.S. customized distribution operations serving quick-service chain restaurant customer locations; and
- Other primarily our hotel supply operations, Guest Worldwide.

Broadline operating sites distribute a full line of food products and a wide variety of non-food products to both traditional and chain restaurant customers, hospitals, schools, hotels, industrial caterers and other venues where foodservice products are served. SYGMA operating sites distribute a full line of food products and a wide variety of non-food products to certain chain restaurant customer locations. Selected financial data for each of our reportable segments, as well as financial information concerning geographic areas, can be found in Note 21, "Business Segment Information," in the Notes to Consolidated Financial Statements in Item 8.

# **Customers and Products**

Sysco's customers in the foodservice industry include restaurants, hospitals and nursing homes, schools and colleges, hotels and motels, industrial caterers and other similar venues where foodservice products are served.

The products we distribute include:

- frozen foods, such as meats, seafood, fully prepared entrées, fruits, vegetables and desserts;
- canned and dry foods;
- fresh meats and seafood;
- dairy products;
- beverage products;
- imported specialties; and
- fresh produce.

We also supply a wide variety of non-food items, including:

- paper products such as disposable napkins, plates and cups;
- tableware such as china and silverware;
- cookware such as pots, pans and utensils;
- restaurant and kitchen equipment and supplies; and
- cleaning supplies.

A comparison of the sales mix in the principal product categories during the last three years is presented below:

Principal product categories	2022	2021	2020
Fresh and frozen meats	19%	19%	19%
Canned and dry products	17	16	16
Frozen fruits, vegetables, bakery and other	14	15	15
Poultry	11	11	10
Dairy products	10	10	10
Fresh produce	8	8	9
Paper and disposables	7	8	7
Seafood	5	5	5
Beverage products	3	3	4
Other <sup>(1)</sup>	6	5	5
TOTALS	100%	100%	100%

<sup>(1)</sup> Other sales relate to non-food products, including textiles and amenities for our hotel supply business, equipment and subscription sales for our previously owned Cake business, and other janitorial products, medical supplies and smallwares.

Our distribution centers, which we refer to as operating sites, distribute branded merchandise, as well as products packaged under our private brands. Products packaged under our private brands have been manufactured for Sysco according to specifications that have been developed by our quality assurance team. In addition, our quality assurance team certifies the manufacturing and processing plants where these products are packaged, enforces our quality control standards and identifies supply sources that satisfy our requirements.

We believe that prompt and accurate delivery of orders, competitive pricing, customer service and the ability to provide a full array of products and services to assist customers in their foodservice operations are of primary importance in the marketing and distribution of foodservice

products to our customers. Our operating sites offer daily delivery to certain customer locations and have the capability of delivering special orders on short notice. Through the sales and marketing representatives and support staff, we stay informed of the needs of our customers and acquaint them with new products and services. We also provide ancillary services relating to foodservice distribution, such as providing customers with product usage reports and other data, menu-planning advice, food safety training and assistance in inventory control, as well as access to various third-party services designed to add value to our customers' businesses.

No single customer accounted for 10% or more of Sysco's total sales for the fiscal year ended July 2, 2022.

We estimate that our sales by type of customer during the past three fiscal years were as follows:

Type of Customer	2022	2021	2020
Restaurants	63%	66%	62%
Healthcare	8	9	9
Education, government	8	6	8
Travel and leisure	7	5	7
Other <sup>(1)</sup>	14	14	14
TOTALS	100%	100%	100%

<sup>(1)</sup> Other includes cafeterias that are not stand-alone restaurants, bakeries, caterers, churches, civic and fraternal organizations, vending distributors, other distributors and international exports, as well as retail food sales and logistics services. None of these types of customers, as a group, exceeded 5% of total sales in any of the years for which information is presented.

We estimate that sales to our customers in the food service management (FSM) sector, which include large customers that service cafeterias in institutions such as universities, hospitals, and sporting venues, accounted for 6% of sales in fiscal 2022 as compared to 5% of sales in fiscal 2021. These sales are reflected within the respective customer types listed in the table above, depending on the type of customer the FSM operator serves.

# Sources of Supply

We purchase from thousands of suppliers, both domestic and international, none of which individually accounted for more than 10% of our purchases for fiscal 2022. These suppliers consist generally of large corporations selling brand name and private label merchandise, as well as independent regional brand and private label processors and packers. We also provide specialty and seasonal products from small to mid-sized producers to meet a growing demand for locally sourced products. Our locally sourced products, including produce, meats, cheese and other products, help differentiate our customers' offerings, satisfy demands for new products, and support local communities. Purchasing is generally carried out through both centrally developed purchasing programs, domestically and internationally, and direct purchasing programs established by our various operating sites.

We administer a consolidated product procurement program designed to develop, obtain and ensure consistent quality food and non-food products. The program covers the purchasing and marketing of branded merchandise, as well as products from a number of national brand suppliers, encompassing substantially all product lines. Some of our products are purchased internationally within global procurement centers in order to build strategic relationships with international suppliers and to optimize our supply chain network. We also focus on increasing profitability by lowering operating costs and by lowering aggregate inventory levels, which reduces future facility expansion needs at our operating sites, while providing greater value to our suppliers and customers.

# **Working Capital Practices**

Our growth is funded through a combination of cash on hand, cash flow from operations, commercial paper issuances and long-term borrowings. See the discussion in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources" regarding our liquidity, financial position and sources and uses of funds.

We extend credit terms to some of our customers based on our assessment of each customer's creditworthiness. We monitor each customer's account and will suspend shipments if necessary.

A majority of our sales orders are filled within 24 hours of when customer orders are placed. We generally maintain inventory on hand to be able to meet customer demand. The level of inventory on hand will vary by product depending on shelf-life, supplier order fulfillment lead times and customer demand. We also make purchases of additional volumes of certain products based on supply or pricing opportunities.

We take advantage of suppliers' cash discounts where appropriate. Otherwise, we pay our suppliers according to our payment terms.

# **Global Support Center**

Our Global Support Center (GSC) staff makes available a number of centralized services to our operating sites and our shared services staff performs support activities for employees, suppliers and customers. Members of these group possess experience and expertise in, among other areas, customer and vendor contract administration, accounting and finance, treasury, legal, information technology, payroll and employee benefits, risk management

and insurance, sales and marketing, merchandising, inbound logistics, human resources, strategy and tax compliance services. The GSC also makes available supply chain expertise, such as in warehousing, distribution, and omni-channel strategic services, which provide assistance in operational best practices, including space utilization, energy conservation, fleet management and work flow.

# **Capital Improvements**

During fiscal 2022, 2021 and 2020, \$632.8 million, \$470.7 million and \$720.4 million, respectively, were invested in facilities, technology, equipment, delivery fleet and other capital asset enhancements. From time to time, we dispose of assets in the normal course of business; we consider proceeds from these asset sales to be an offset to capital expenditures. During fiscal 2022, 2021 and 2020, capital expenditures, net of proceeds from sales of assets, were \$608.7 million, \$411.5 million and \$691.7 million, respectively. Capital expenditures, net of proceeds from sales of assets, as a percentage of sales during fiscal 2022, 2021 and 2020 were 0.9%, 0.8% and 1.3%,

respectively. In order to preserve our liquidity in response to the COVID-19 pandemic, we reduced our capital expenditures by eliminating capital projects that were not critical for our business in fiscal 2021, and in fiscal 2022, our capital expenditures returned to more normal levels. During the three years ended July 2, 2022, capital expenditures were financed primarily by internally generated funds and bank and other borrowings. We expect to finance our fiscal 2023 capital expenditures from cash flows from operations and bank and other borrowings.

# **Human Capital Resources**

We believe engaged and empowered associates drive business success and that attracting, developing and retaining the best talent globally to drive our business success is a key driver of the company's long-term value. Our diverse associates and inclusive culture create an environment where associates can develop their skills and contribute to our success by driving strong financial performance. As of July 2, 2022, we employed approximately 71,000 employees, including 49,000 U.S. employees and 22,000 employees outside the United States, as

compared to approximately 58,000 employees as of July 3, 2021. Also, approximately 98% of our U.S.-based associates are classified as full-time associates, defined as employees who work 30 or more hours per week and approximately 17% of our employees were represented by unions, primarily the International Brotherhood of Teamsters and unions in France and Sweden. Approximately 9.0% of our union employees are covered by collective bargaining agreements that are subject to renegotiation in fiscal 2023.

# Talent Acquisition and Talent Management

Maintaining a pipeline of talent is critical to our ongoing success and is essential to our succession planning efforts and to growing leaders throughout the organization. Our leadership is responsible for attracting and retaining top talent by facilitating an environment where employees feel supported and encouraged in their professional and personal development. Specifically, we promote employee development by cultivating a high-impact learning culture for our associates through a variety of enterprise development programs and learning resources, including goal-setting and career development processes. We commit to investing in our employees through on the job training and coaching.

A key focus of our Talent Acquisition has been achieving hiring targets for our transportation associates. Throughout our industry, drivers are in short supply and hiring is a challenge. In fiscal 2022, Sysco invested in its first Sysco Driver Academy, enabling us to develop and train our own drivers, which we refer to as Delivery Partners. This program gives our warehouse associate population an opportunity to Delivery Partners. Trainees are paid to attend the academy, and we pay for their licensing and certification fees.

Additionally, through a program titled Sysco Speaks, we conduct annual, confidential engagement surveys of our global workforce that are administered and analyzed by an independent third party.

### **Total Rewards**

We are committed to equal pay for equal work, regardless of gender, race, ethnicity or other personal characteristics. To deliver on that commitment, we benchmark and set pay ranges based on market data and consider various factors, such as an employee's role and experience, job location and individual performance. We also regularly review our compensation practices to promote fair and equitable pay. In fiscal 2022, our hourly associates received an average hourly wage of \$23.49, and 100% of associates in our U.S. distribution facilities received pay above state minimum wage thresholds. Also, our full-time associates

receive paid vacation and sick time benefits, short-term and long-term incentives, retirement plans, training and development, access to career opportunities, paid pregnancy and adoption leave benefits, short-term and long-term disability benefits, health and welfare benefits, and recognition, as well as other programs like dependent scholarships and employee discounts.

# Diversity, Equity and Inclusion

Our Diversity, Equity and Inclusion (DEI) team develops global strategic initiatives that are implemented to ensure that the needs specific to each region are addressed. To accelerate our global efforts to create a more diverse workforce and an equitable and inclusive culture, we hired a Vice President, Chief Diversity Officer in fiscal 2021. We use our Global DEI Advisory Council, which has been tasked with creating our three-year DEI Roadmap and Real Talk Dialogues, to provide leaders and associates safe forums to have open, honest, two-way and completely voluntary conversations. Our chief executive officer signed the CEO Pledge, as part of the CEO Action for Racial Equity, a group that includes business leaders from across the Fortune 100 companies that is committed to advancing diversity and inclusion in the workplace. In addition, we are a member of the Business Coalition for Equality Act, a group of U.S. employers that support legislation providing the same protections for LGBTQ+ associates as other protected groups under federal law.

As of July 2, 2022, in the U.S, women held 24% of management roles (defined as managers of people) and 28% of officer roles (defined as executives and senior level employees within the global support center and field organizations). In the U.S., Hispanic or Latinx, Black or African American, and Asian employees held 13%, 9% and 4% of management roles and 4%, 9%, and 7% of officer roles, respectively.

Our Associate Resource Groups (ARGs) are voluntary, associate-led groups organized to foster a diverse, inclusive workplace at Sysco, and are a critical element of our engagement and DEI efforts at both our headquarters and at operating sites by interested associates.

# Competition

A large number of companies are engaged in the distribution of food and non-food products to the foodservice industry. Our customers may choose to purchase products directly from wholesale or retail outlets, including club, cash and carry and grocery stores, online retailers, or negotiate prices directly with our suppliers. We compete with local and regional distributors and some organizations that operate on a multi-region basis. In addition, these local, regional and multi-regional distributors can create purchasing cooperatives and marketing groups to enhance their competitive abilities by expanding their product mix, improving purchasing power and extending their geographic capabilities. Our customers are accustomed to purchasing from multiple suppliers and channels concurrently. Customers can choose from many broadline foodservice distributors, specialty distributors that focus on specific categories such as produce, meat or seafood, other wholesale channels, club stores, cash and carry stores, grocery stores and numerous online retailers. Since switching costs are very low, customers can make supplier and channel changes very quickly. We believe that the principal competitive factors in the foodservice industry are effective customer contacts, the ability to deliver a wide range of quality products and related services on a timely and dependable basis, and competitive prices. There are few barriers to market entry.

We estimate that we serve about 17% of the approximately \$300 billion annual foodservice market in the U.S., as estimated by Technomic, Inc., for calendar year 2021. Technomic projects the market size to increase to approximately \$345 billion by the end of calendar 2022. We also serve certain international geographies that vary in size and amount of market share. We believe, based upon industry trade data, that our sales to the U.S. and Canada food-away-from-home industry were the highest of any foodservice distributor during fiscal 2022. While comprehensive industry statistics are not available, we believe that, in most instances, our operations in the U.S. and Canada are among the leading distributors of food and related non-food products to foodservice customers in those trading areas. We believe our competitive advantages include our sales consultants; our diversified product base, which includes quality-assured Sysco brand products; our service reliability; the ancillary services we provide to our customers, such as business reviews and menu analysis; and our multi-regional presence in North America and Europe, combined with a large geographical footprint of multi-temperature warehouses, which mitigates some of the impact of regional economic declines that may occur over time.

# **Government Regulation**

Our company is required to comply, and it is our policy to comply, with all applicable laws and regulations in the numerous countries throughout the world in which we do business.

In the U.S., as a marketer and distributor of food products, we are subject to the Federal Food, Drug and Cosmetic Act and regulations promulgated thereunder by the U.S. Food and Drug Administration (FDA). The FDA regulates food safety and quality through various statutory and regulatory mandates, including manufacturing and holding requirements for foods through good manufacturing practice regulations, hazard analysis and critical control point (HACCP) requirements for certain foods, and the food and color additive approval process. The agency also specifies the standards of identity for certain foods, prescribes the format and content of information required to appear on food product labels, regulates food contact packaging and materials, and maintains a Reportable Food Registry for the industry to report when there is a reasonable probability that an article of food will cause serious adverse health consequences. For certain product lines, we are also subject to the Federal Meat Inspection Act, the Poultry Products Inspection Act, the Perishable Agricultural Commodities Act, the Packers and Stockyard Act and regulations promulgated by the U.S. Department of Agriculture (USDA) to interpret and implement these statutory provisions. The USDA imposes standards for product safety, quality and sanitation through the federal meat and poultry inspection program. The USDA reviews and approves the labeling of these products and also establishes standards for the grading and commercial acceptance of produce shipments from our suppliers. We are also subject to the Public Health Security and Bioterrorism Preparedness and Response Act of 2002, which imposes certain registration and record keeping requirements on facilities that manufacture, process, pack or hold food for human or animal consumption, as well as Food Defense, which is a responsibility of the Department of Homeland Security.

The Food Safety Modernization Act (FSMA) has significantly expanded our food safety requirements. We have established and continue to maintain comprehensive, prevention-based controls across the food supply chain that are both verified and validated, as required by FDA regulations implementing FSMA. The FSMA further imposes requirements for food products imported into the U.S. and provides the FDA with mandatory recall authority.

We and our products are also subject to state and local regulation through such measures as the licensing of our facilities; enforcement by state and local health agencies of state and local standards for our products; and regulation of our trade practices in connection with the sale of our products. Our facilities are subject to regulations issued pursuant to the U.S. Occupational Safety and Health Act by the U.S. Department of Labor. These regulations require us to comply with certain manufacturing, health and safety standards to protect our employees from accidents and to establish hazard communication programs to transmit information on the hazards of certain chemicals present in products we distribute. We are also subject to the National Labor Relations Act, which governs the process for collective bargaining between employers and employees and protects the rights of both employers and employees in the workplace.

Our processing and distribution facilities must be registered with the FDA biennially and are subject to periodic government agency inspections by the FDA and USDA. Our facilities are generally inspected at least annually by federal and/or state authorities. We also must establish communication

programs to transmit information about the hazards of certain chemicals present in some of the products we distribute. In addition, we must comply with Federal Trade Commission standards with respect to any claims made about our food products in advertising and marketing materials.

Our customers include several departments of the federal government, including the Department of Defense and Department of Veterans Affairs facilities, as well as certain state and local entities. These customer relationships subject us to additional regulations applicable to government contractors.

We are also subject to regulation by numerous federal, state and local regulatory agencies, including, but not limited to, the U.S. Department of Labor, which sets employment practice standards for workers, and the U.S. Department of Transportation, as well as its agencies, the Surface Transportation Board, the Federal Highway Administration, the Federal Motor Carrier Safety Administration, and the National Highway Traffic Safety Administration, which collectively regulate our trucking operations through the regulation of operations, safety, insurance and hazardous materials. We must comply with the safety and fitness regulations promulgated by the Federal Motor Carrier Safety Administration, including those relating to drug and alcohol testing and hours-of service. Such matters as weight and dimension of equipment also fall under federal and state regulations. We are subject to regulations of the Federal Aviation Administration covering items transported by air. In addition, we are subject to the Federal False Claims Act, and similar state statutes, which prohibit knowingly presenting or causing to be presented a false or fraudulent claim for payment to the government and the knowing and improper retention of overpayments.

The U.S. Foreign Corrupt Practices Act (FCPA) prohibits bribery of public officials to obtain or retain business in foreign jurisdictions. The FCPA also requires us to keep accurate books and records and to maintain internal accounting controls to detect and prevent bribery and to ensure that transactions are properly authorized and recorded. We have implemented and continue to develop a robust anti-corruption compliance program applicable to our global operations to detect and prevent bribery and to comply with these and other anti-corruption laws in countries where we operate.

Our business is subject to competition laws in the various jurisdictions where we operate, including the Sherman Antitrust Act and related federal and state antitrust laws in the U.S. These laws and regulations generally prohibit competitors from fixing prices, boycotting competitors, or engaging in other conduct that unreasonably restrains competition. In many jurisdictions, compliance with these competition laws is of special importance to us, and our operations may come under special scrutiny by competition law authorities, due to our competitive position in those jurisdictions.

Outside the U.S., our business is subject to numerous similar statutes, regulations, and other regulatory requirements. For example, we are subject to legal and regulatory requirements of the European Union (the EU), as well as those of EU countries where we conduct business (including Ireland, France and Sweden), which requirements relate to, among other things, competition, product composition, packaging, labeling, advertisement (including nutrition and health claims) and the safety of food products, as well as the health, safety and working

Item 1A. Risk Factors

conditions of employees. We are subject to privacy laws in the EU, including the General Data Protection Regulation (GDPR), which requires companies to meet certain requirements regarding the handling of personal data. In addition, our business is subject to the U.K. Modern Slavery Act 2015, which requires certain companies that operate in the U.K. to prepare a report describing steps that they have taken to ensure that slavery and human trafficking is not taking place in their supply chain or business. Our business is also subject to the U.K. Bribery Act 2010, an anti-corruption law that criminalizes the failure by a company to prevent persons associated with that company from offering or paying bribes to government officials or non-government persons in order to obtain or retain business or a business advantage for the company, as well as restricting the offer, payment or receipt of bribes to or from governmental officials and non-governmental persons.

All of our company's facilities and other operations in the U.S. and elsewhere around the world are subject to various environmental protection statutes and regulations, including those in the U.S., the U.K. and the EU, relating to: (1) the use of water resources and the discharge of wastewater; (2) the discharge of pollutants into the air, including vehicle emissions; (3) proper handling, treatment and disposing of solid and hazardous wastes; and (4) protecting against and appropriately investigating and remediating spills and releases. Further, most of our distribution facilities have ammonia-based refrigeration systems and tanks for the storage of diesel fuel and other petroleum products which are subject to laws regulating such systems and storage tanks (including the investigation and remediation of soil and groundwater contamination associated with the use of underground storage tanks). See "Item 1A. Risk Factors - Business and Operational Risks - We may incur significant costs to comply with environmental laws and regulations, and we may be subject to substantial fines, penalties, or third-party claims for non-compliance."

## General

We have numerous trademarks that are of significant importance, including the SYSCO® and Brakes® trademarks, in addition to our privately branded product trademarks that include these trademarks. In fiscal 2022, six of our private brands had sales at or near \$1 billion. These trademarks and the private brands on which they are used are widely recognized within the foodservice industry. Both our U.S. and European trademarks are effective for a ten-year period, and we generally renew our trademarks before their expiration dates unless a particular trademark is no longer in use. We believe the loss of the SYSCO® trademark would have a material adverse effect on our results of operations. We do not have any material patents or licenses.

We are not engaged in material research and development activities relating to the development of new products or the improvement of existing products.

Our sales do not generally fluctuate significantly on a seasonal basis; therefore, our business is not deemed to be seasonal.

As of July 2, 2022, we operated 333 distribution facilities throughout North America and Europe.

# **ITEM 1A. RISK FACTORS**

The following discussion of "risk factors" identifies the most significant factors that may adversely affect our business, operations, financial position or future financial performance. This information should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and the consolidated financial statements and related notes contained in this report. The following

discussion of risks is not all inclusive but is designed to highlight what we believe are the most significant factors to consider when evaluating our business. These factors could cause our future results to differ from our expectations expressed in the forward-looking statements identified within "Management's Discussion and Analysis of Financial Condition and Results of Operations," and from other historical trends.

# Industry and General Economic Risks

# Our industry is characterized by low margins, and periods of significant or prolonged inflation or deflation affect our product costs and may negatively impact our profitability.

The foodservice distribution industry is characterized by relatively high inventory turnover with relatively low profit margins. Volatile food costs have a direct impact on our industry. We experienced an elevated inflation rate of approximately 15.0% in our U.S. Broadline operations during fiscal 2022, primarily in the paper and disposables, poultry and meat categories. In periods of significant product cost inflation, if we are unable to pass on

all or a portion of such product cost increases to our customers in a timely manner, our results of operations would be adversely affected. In addition, periods of rapidly increasing inflation may adversely affect our business due to the impact of such inflation on discretionary spending by consumers and our limited ability to increase prices in the current, highly competitive environment. Conversely, our business may be adversely affected by periods of product cost deflation, because we make a significant portion of our sales at prices that are based on the cost of products we sell plus a percentage margin, mark-up or fee per case. As a result, our results of operations may be adversely affected during periods of product cost deflation, even though our gross profit percentage may remain relatively constant.

# A shortage of qualified labor and increases in labor costs could negatively affect our business and materially reduce earnings.

The future success of our operations, including the achievement of our strategic objectives, depends on our ability, and the ability of certain third parties on which we rely, to identify, recruit, develop and retain qualified and talented individuals. As a result, any shortage of qualified labor could significantly adversely affect our business. Any such shortage could decrease our ability to effectively serve our customers and achieve our strategic objectives. In the current operating environment, we are experiencing a shortage of qualified labor in certain geographies, particularly with regard to recruiting and retaining warehouse workers and drivers, resulting in increased costs from certain temporary wage actions, such as hiring and referral and retention bonus programs. See the discussion under "Human Capital Resources" in Item 1, "Business" for additional information regarding our talent acquisition and talent management efforts in the context of these labor shortages. Unsuccessful recruiting and retention efforts as a result of such continuing shortages for a prolonged period of time could have a material adverse effect on the company's financial condition and results of operations.

Labor shortages will also likely lead to higher wages for employees and higher costs to purchase the services of third parties. Increases in labor costs, such as increases in minimum wage requirements, wage inflation and/or increased overtime, reduce our profitability and that of our customers. Increases in such labor costs for a prolonged period of time could have a material adverse effect on the company's financial condition and results of operations.

# Global health developments and economic uncertainty resulting from the COVID-19 pandemic continue to adversely affect, our business, financial condition and results of operations.

Public health crises, pandemics and epidemics, such as the COVID-19 pandemic, have impacted our operations directly and may continue to impact us directly, or may continue to disrupt the operations of our business partners, suppliers and customers in ways that could have an adverse effect on our business, results of operations and financial condition. Fear of such events may further alter consumer confidence, behavior and spending patterns, and could adversely affect the economies and financial markets of many countries (or globally), resulting in an economic downturn that could affect customers' demand for our products.

In response to the outbreak of COVID-19 and its development into a pandemic, governmental authorities in many countries in which we operate, and in which our customers are present and suppliers operate, have, imposed mandatory closures, sought voluntary closures and imposed restrictions on, or advisories with respect to, travel, business operations and public gatherings or interactions. Among other matters, these actions have required or strongly urged various venues where foodservice products are served, including restaurants, schools, hotels

and cruise liners, to reduce or discontinue operations, which have adversely affected and will continue to adversely affect demand in the foodservice industry, including demand for our products and services. Mutations of the virus have arisen, and are continuing to arise, some of which have proven to be particularly aggressive variants. As these variants spread, some governmental authorities have reintroduced certain restrictions and others may decide to do so in the future, which could adversely affect demand in the foodservice industry.

To the extent the COVID-19 pandemic continues to adversely affect our business, results of operations and financial condition, it may also have the effect of heightening many of the other risks described in this Annual Report on Form 10-K and subsequent filings with the SEC, such as those risks relating to our level of indebtedness, and may have an adverse effect on the price of our common stock.

# Unfavorable macroeconomic conditions, as well as unfavorable conditions in particular local markets, may adversely affect our results of operations and financial condition.

Our results of operations are susceptible to regional, national and international economic trends and uncertainties. Economic conditions can affect us in the following ways:

- Unfavorable conditions can depress sales and/or gross margins in a given market.
- Food cost and fuel cost inflation can lead to reductions in the frequency
  of dining out and the amount spent by consumers for food-away-fromhome purchases, reducing demand for our products.
- Heightened uncertainty in the financial markets negatively affects consumer confidence and discretionary spending.
- The inability to consistently access credit markets could impair our ability to market and distribute food products, support our operations and meet our customers' needs.
- Liquidity and the inability of our customers and suppliers to consistently
  access credit markets to obtain cash to support their operations can
  cause temporary interruptions in our ability to collect funds from our
  customers and obtain the products and supplies that we need in the
  quantities and at the prices that we request.
- Foreign exchange rate fluctuations can adversely impact our competitiveness and/or financial results.

The countries in which we operate, have experienced, from time to time, deteriorating economic conditions and heightened uncertainty in financial markets, which have adversely impacted business and consumer confidence and spending and depressed capital investment and economic activity in the affected regions. As reported in July 2022 by the U.S. Bureau of Economic Analysis, the U.S. economy experienced its second consecutive quarter of negative economic growth, which may represent a leading indicator of an upcoming recession. A prolonged economic downturn or recession in the U.S. or global economies, and the impact on GDP growth, corporate earnings, consumer confidence, employment rates, income levels and/or personal wealth, could have a material adverse effect on our results of operations and financial condition.

# We may not be able to fully compensate for increases in fuel costs, and fuel hedging arrangements intended to contain fuel costs could result in above market fuel costs.

We require significant quantities of fuel for our delivery vehicles and are exposed to the risk associated with fluctuations in the market price for fuel. The price and supply of fuel can fluctuate significantly based on international, political and economic circumstances (such as Russia's invasion of Ukraine), as well as other factors outside our control, such as actions by the Organization of the Petroleum Exporting Countries, or OPEC, and other oil and gas producers, regional production patterns, weather conditions and environmental concerns, and the resurgence of demand, as travel restrictions associated with the COVID-19 pandemic are scaled back. The cost of fuel affects the prices we pay for products, as well as the costs we incur to deliver products to our customers. Although we have been able to pass along a portion of increased fuel costs to our customers in the past through, among other things, our fuel surcharge program, we may not be able to do so in the future. If fuel costs continue to increase in the future, we may experience difficulties in passing all or a portion of these costs along to our customers, which may adversely affect our results of operations.

We routinely enter into fuel hedging arrangements, including fuel derivatives, to hedge our exposure to volatile fuel prices. Nevertheless, our fuel hedging transactions may not be effective in protecting us from changes in fuel prices, and if fuel prices were to decrease significantly, these hedging arrangements would result in our paying higher-thanmarket costs for a portion of our diesel fuel. In addition, our future use of fuel derivatives would expose us to the risk that any of our counterparties fails to perform its obligations, whether due to its insolvency or otherwise, which could result in financial losses.

# Economic and political instability could adversely affect our results of operations and financial condition.

Our international operations subject us to certain risks, including economic and political instability and potential unfavorable changes in laws and regulations in international markets in which we operate. For example, the U.K. exited the EU on January 31, 2020, with a transition period that ended on December 31, 2020. Local or regional geopolitical events, such as Brexit and, the "yellow vest" protests in France in 2020, have negatively impacted our operations. Similar future trade or labor disruptions or disputes could have a negative impact on our operations in the EU and other parts of the world.

In addition, military conflicts, such as the invasion of Ukraine by Russia, can negatively impact global demand. In response to such conflicts, various governments can and have recently imposed export controls on certain products and financial and economic sanctions on certain industry sectors and parties, which actions can have a negative impact on our operations. Although our business has not been materially impacted to date by the ongoing invasion of Ukraine by Russia, it is impossible to predict the extent to which our operations, or those of our suppliers and customers, will be impacted in the short and long term, or the ways in which the conflict may impact our business. The extent and duration of the military action, sanctions and resulting market disruptions are difficult to predict,

but could be substantial. Further escalation of geopolitical tensions related to the military conflict, including increased trade barriers or restrictions on global trade, could result in, among other things, cyberattacks, supply disruptions, lower consumer demand and changes to foreign exchange rates and financial markets. Any or all of these factors could disrupt our business directly and could disrupt the business of our customers, which could have an adverse effect on our business and results of operations. Any such disruptions may also magnify the impact of other risks described in this Form 10-K.

# Competition and the impact of GPOs may reduce our margins and make it difficult for us to maintain our market share, growth rate and profitability.

The foodservice distribution industry is fragmented and highly competitive, with local, regional and multi-regional distributors and specialty competitors. Local and regional companies often align themselves with other smaller distributors through purchasing cooperatives and marketing groups, with the goal of enhancing their geographic reach, private label offerings, overall purchasing power, cost efficiencies and ability to meet customer distribution requirements. These suppliers may also rely on local presence as a source of competitive advantage, and they may have lower costs and other competitive advantages due to geographic proximity. Furthermore, barriers to entry by new competitors, or geographic or product line expansion by existing competitors, are low. Additionally, increased competition from non-traditional sources (such as club stores and commercial wholesale outlets with lower cost structures), online direct food wholesalers and cash and carry operations have served to further increase pressure on the industry's profit margins, and continued margin pressure within the industry may have a material adverse effect on our results of operations.

Moreover, some of our customers purchase their products from us through group purchasing organizations, or "GPOs," in an effort to lower the prices paid by these customers on their foodservice orders. GPOs have a relatively larger presence in the healthcare, lodging and foodservice management customer segments. If these GPOs are able to add a significant number of our customers as members, it may negatively affect our business, financial condition, or results of operations.

Finally, demand for food-away-from-home products is volatile and price sensitive, imposing limits on our customers' ability to absorb cost increases. New and increasing competitive sources may result in increased focus on pricing and on limiting price increases or may require increased discounting or other concessions. Such competition or other industry pressures may result in margin erosion and/or make it difficult for us to attract and retain customers.

If we are unable to effectively differentiate ourselves from our competitors, our results of operations could be adversely impacted. In addition, even if we are able to effectively differentiate ourselves, we may only be able to do so through increased expenditures or decreased prices, which could also adversely impact our results of operations.

# **Business and Operational Risks**

# Conditions beyond our control can interrupt our supplies, increase our product costs and impair our ability to deliver products and services to our customers.

We obtain substantially all of our foodservice and related products from third-party suppliers. Although our purchasing volume can provide benefits when dealing with suppliers, suppliers may not be able to provide the foodservice products and supplies that we need due to conditions outside of their control. We are also subject to delays caused by interruptions in production and increases in product costs based on conditions outside of our control. These conditions include shortages of qualified labor for our suppliers, work slowdowns, work interruptions, strikes or other job actions by employees of suppliers, short-term weather conditions or more prolonged climate change, crop and other agricultural conditions, water shortages, transportation interruptions (such as shortages of ocean cargo containers), unavailability of fuel or increases in fuel costs, product recalls, competitive demands, civil insurrection or social unrest, terrorist attacks or international hostilities (such as the invasion of Ukraine by Russia) and natural disasters, epidemics, pandemics (such as the COVID-19 pandemic) or other human or animal disease outbreaks or other catastrophic events (including, but not limited to, foodborne illnesses). Many of these conditions outside of our control could also impair our ability to provide our products and services to our customers or increase the cost of doing so. Our current operating environment continues to adjust in response to COVID-19, placing significant pressure on the food-away-from-home supply chain. Customer demand is currently outpacing available supply in certain categories. Certain suppliers are struggling to meet demand for our orders, which impairs our ability to deliver products and services to our customers. Prolonged future supply shortages could have an adverse effect on the company's financial condition and results of operations.

Further, increased frequency or duration of extreme weather conditions, which may be from climate change, could also impair production capabilities, disrupt our supply chain or adversely affect demand for our products. At any time, input costs could increase for a prolonged period for a large portion of the products that we sell. Additionally, we procure products from suppliers outside of the U.S., and we are subject to the risks associated with political or financial instability, military conflict, trade restrictions, tariffs, currency exchange rates, transport capacity and costs and other factors relating to foreign trade, including health and safety restrictions related to epidemics and pandemics (such as the COVID-19 pandemic), any or all of which could delay our receipt of products or increase our input costs.

In addition, as a foodservice distributor, it is necessary for us to maintain an inventory of products. Declines in product pricing levels between the time we purchase a product from our suppliers and the time we sell the product to our customers could reduce our margin on that inventory, adversely affecting our results of operations.

# Adverse publicity about us or lack of confidence in our products could negatively impact our reputation and reduce earnings.

Maintaining a good reputation and public confidence in the safety of the products we distribute is critical to our business. Sysco's brand names, trademarks and logos and our reputation are powerful sales and marketing tools, and we devote significant resources to promoting and protecting them. Anything that damages our reputation or public confidence in our products, whether or not justified, could tarnish our reputation and diminish the value of our brand, which could adversely affect our results of operations, and require additional resources to rebuild our reputation and restore the value of our brand.

Reports, whether true or not, of foodborne illnesses or injuries caused by food tampering could also severely injure our reputation or reduce public confidence in our products. If patrons of our restaurant customers were to become ill from foodborne illnesses, our customers could be forced to temporarily close restaurant locations, which would have an adverse effect on our sales and profitability. In addition, adverse publicity about regulatory or legal action against us could damage our reputation and image, undermine our customers' confidence in us and reduce short-term or long-term demand for our products and services, even if the regulatory or legal action is unfounded or not material to our operations.

# Our relationships with long-term customers may be materially diminished or terminated.

We have long-standing relationships and agreements with a number of our customers. Some of our customer agreements are terminable upon written notice by either us or the customer, which provides some customers with the opportunity to renegotiate their contracts with us on less favorable terms or to award more business to our competitors. Market competition, customer requirements, customer financial condition and customer consolidation through mergers or acquisitions also could adversely affect our ability to continue or expand these relationships. We may not be able to retain or renew existing agreements, maintain relationships with any of our customers on acceptable terms, or at all, or collect amounts that insolvent customers might owe us. The loss of one or more of our major customers could adversely affect our business, financial condition, and results of operations.

# Our anticipated change to the mix of locally managed customers versus multi-unit customers could reduce our gross and operating margins.

Gross margin from our multi-unit customers is generally lower than that of our locally managed customers because we typically sell higher volumes of products to multi-unit customers and provide a relatively lower level of value-added services than we do to locally managed customers. If sales to our locally managed customers do not grow at the same (or a greater) rate as sales to our multi-unit customers, our operating margins will likely decline. Meanwhile, the COVID-19 pandemic generally has negatively affected multi-unit customers less than locally managed customers.

If our sales to multi-unit customers were to continue to increase at a faster pace of growth than sales to our locally managed customers, we will become more dependent on multi-unit customers, as they begin to represent a greater proportion of our total sales. Therefore, a future loss of sales to the larger of these multi-unit customers could have a material negative impact on our results of operations and financial condition. Additionally, as a result of our greater dependence on these customers, they could pressure us to lower our prices and/or offer expanded or additional services at the same prices. In that event, if we were unable to achieve additional cost savings to offset these price reductions and/or cost increases, our results of operations could be materially adversely affected. We may be unable to change our cost structure and pricing practices rapidly enough to successfully compete in such an environment.

# Changes in consumer eating habits could materially and adversely affect our business, financial condition, or results of operations.

Changes in consumer eating habits (such as a decline in consuming food away from home, a decline in portion sizes, or a shift in preferences toward restaurants that are not our customers) could reduce demand for our products. Consumer eating habits could be affected by a number of factors, including changes in attitudes regarding diet and health (including shifting preferences for sustainable, organic and locally grown products, as well as alternative proteins) or new information regarding the health effects of consuming certain foods.

Changing consumer eating habits also occur due to generational shifts. Millennials, the largest demographic group in terms of spend, seek new and different, as well as more ethnic, menu options and menu innovation. If consumer eating habits change significantly, we may be required to modify or discontinue sales of certain items in our product portfolio, and we may experience higher costs and/or supply shortages associated with our efforts to accommodate those changes as our suppliers adapt to new eating preferences. Changing consumer eating habits may reduce the frequency with which consumers purchase meals outside of the home. Additionally, changes in consumer eating habits may result in the enactment or amendment of laws and regulations that impact the ingredients and nutritional content of our food products, or laws and regulations requiring us to disclose the nutritional content of our food products. Compliance with these laws and regulations, as well as others regarding the ingredients and nutritional content of our food products, may be costly and time-consuming. We may not be able to effectively respond to changes in consumer health perceptions or resulting new laws or regulations or to adapt our menu offerings to trends in eating habits.

In addition, in response to the COVID-19 pandemic and the related economic downturn, many consumers preferred to eat at home rather than consume food away from home. If these preferences return and consumers choose to avoid gathering in public places in large groups, the demand for our products and services could be adversely affected. Moreover, if governmental restrictions were to resume, it is unclear how quickly customers will return to their prior eating habits, which may be a function of continued concerns over safety or depressed consumer sentiment due to adverse economic conditions, including job losses.

# Expanding into new markets and complementary lines of business presents unique challenges and may not be successful.

An element of our strategy includes further expansion of operations into new markets and the establishment of new procurement organizations. Our ability to successfully operate in these new markets may be adversely affected by political, economic and social conditions beyond our control, public health crises, epidemics and pandemics (such as the COVID-19 pandemic), local laws and customs, and legal and regulatory constraints, including compliance with applicable anti-corruption and currency laws and regulations, of the countries or regions in which we currently operate or intend to operate in the future. Risks inherent in such expansion also include, among others, the costs and difficulties of identifying and gaining access to local suppliers, suffering possible adverse tax consequences from changes in tax laws or the unfavorable resolution of tax assessments or audits, maintaining product quality and greater difficulty in enforcing intellectual property rights.

Our business strategy also includes the possibility of expansion into businesses that are closely related or complementary to, but not currently part of, our core foodservice distribution business. Our ability to successfully operate in these complementary business markets may be adversely affected by legal and regulatory constraints, including compliance with regulatory programs to which we become subject. Risks inherent in branching out into such complementary markets also include the costs and difficulties of managing operations outside of our core business, which may require additional skills and competencies, as well as difficulties in identifying and gaining access to suppliers or customers in new markets.

# Changes in applicable tax laws or regulations and the resolution of tax disputes could negatively affect our financial results.

As a multinational corporation, we are subject to income taxes, as well as non-income-based taxes, in both the U.S. and various foreign jurisdictions. Significant judgment is required in determining our worldwide provision for income taxes and other tax liabilities. Changes in tax laws or tax rulings may have a significant adverse impact on our effective tax rate. For example, the U.S. and many countries where we do business are actively considering or have recently enacted changes in relevant tax, accounting and other laws, regulations and interpretations, including changes to tax laws applicable to corporate multinationals.

Further, in the ordinary course of a global business, there are many intercompany transactions and calculations where the ultimate tax determination could change if tax laws or tax rulings were to be modified. We are also subject to non-income-based taxes, such as payroll, sales, use, value-added, net worth, property and goods and services taxes, in both the U.S. and various foreign jurisdictions. Although we believe that our income and non-income-based tax estimates are appropriate, there is no assurance that the final determination of tax audits or tax disputes will not be different from what is reflected in our historical income tax provisions and accruals.

Given the unpredictability of possible further changes to the U.S. or foreign tax laws and regulations and their potential interdependency, it is very difficult to predict the cumulative effect of such tax laws and regulations on our results of operations and cash flow, but such laws and regulations (and changes thereto) could adversely impact our financial results.

# If our products are alleged to have caused injury or illness, or to have failed to comply with governmental regulations, we may need to recall our products and may experience product liability claims.

We, like any other foodservice distributor, may be subject to product recalls, including voluntary recalls or withdrawals, if the products we distribute are alleged to have caused injury or illness, to have been mislabeled, misbranded, or adulterated or to otherwise have violated applicable governmental regulations. We may also choose to voluntarily recall or withdraw products that we determine do not satisfy our quality standards, in order to protect our brand and reputation. Any future product recall or withdrawal that results in substantial and unexpected expenditures, destruction of product inventory, damage to our reputation and/or lost sales due to the unavailability of the product for a period of time could materially adversely affect our results of operations and financial condition.

We also face the risk of exposure to product liability claims if the use of products sold by Sysco is alleged to have caused injury or illness. We cannot be sure that consumption of our products will not cause a healthrelated illness in the future or that we will not be subject to claims or lawsuits relating to such matters. Further, even if a product liability claim is unsuccessful or is not fully pursued, the negative publicity surrounding any assertion that our products caused illness or injury could adversely affect our reputation with existing and potential customers and our corporate and brand image. Umbrella liability insurance that we maintain for product liability claims may not continue to be available at a reasonable cost or, if available, may not be adequate to cover all of our liabilities. We generally seek contractual indemnification and insurance coverage from parties supplying our products, but this indemnification or insurance coverage is limited, as a practical matter, to the creditworthiness of the indemnifying party and the insured limits of any insurance provided by suppliers. If we do not have adequate insurance or contractual indemnification available, product liability relating to defective products could materially adversely affect our results of operations and financial condition.

# If we fail to comply with requirements imposed by applicable law or other governmental regulations, we could become subject to lawsuits, investigations and other liabilities and restrictions on our operations that could significantly and adversely affect our business.

We are subject to regulation by various federal, state, provincial, regional and local governments in the countries in which we operate with respect to many aspects of our business, such as food safety and sanitation, ethical business practices, transportation, minimum wage, overtime, wage payment, wage and hour and employment discrimination, immigration, human health and safety, and due to the services we provide in connection with governmentally funded entitlement programs. For a detailed discussion of the laws and regulations to which our business is subject, please refer to "Business – Government Regulation" in Part I, Item 1 of this Annual Report on Form 10-K.

From time to time, both federal and state governmental agencies conduct audits of various aspects of our operations, as part of investigations of providers of services under governmental contracts, or otherwise. We also receive requests for information from governmental agencies in connection with these audits. While we attempt to comply with all applicable laws and regulations, we may not be in full compliance with all applicable laws and regulations or interpretations of these laws and regulations at all times; moreover, we may not be able to comply with all future laws, regulations or interpretations of these laws and regulations.

If we fail to comply with applicable laws and regulations or encounter disagreements with respect to our contracts subject to governmental regulations, including those referred to above, we may be subject to investigations, criminal sanctions or civil remedies, including fines, injunctions, prohibitions on exporting, or seizures or debarments from contracting with such government. The cost of compliance or the consequences of non-compliance, including debarments, could have an adverse effect on our results of operations. In addition, governmental units may make changes in the regulatory frameworks within which we operate that may require us to incur substantial increases in costs in order to comply with such laws and regulations.

# We may incur significant costs to comply with environmental laws and regulations, and we may be subject to substantial fines, penalties or third-party claims for non-compliance.

Our operations are subject to various federal, state, provincial, regional and local laws, rules and regulations in the various countries in which we operate relating to the protection of the environment, including those governing:

- the discharge of pollutants into the air, soil, and water;
- the management and disposal of solid and hazardous materials and wastes:
- employee exposure to hazards in the workplace; and
- the investigation and remediation of contamination resulting from releases of petroleum products and other regulated materials.

In the course of our operations, we operate, maintain and fuel fleet vehicles; store fuel in on-site above and underground storage tanks; operate refrigeration systems; and use and dispose of hazardous substances and food wastes. We could incur substantial costs, including fines or penalties and third-party claims for property damage or personal injury, as a result of any violations of environmental or workplace safety laws and regulations or releases of regulated materials into the environment. In addition, we could incur substantial investigation, remediation or other costs related to environmental conditions at our currently or formerly owned or operated properties.

For example, most of our distribution facilities have ammonia-based refrigeration systems and tanks for the storage of diesel fuel and other petroleum products, which are subject to laws regulating such systems and storage tanks (including the investigation and remediation of soil and groundwater contamination associated with the use of underground storage tanks). Certain of these laws and regulations in the EU may impose liability for costs of investigation or remediation of contamination (which could be material), regardless of fault or the legality of the original disposal, even if such contamination was present prior to the commencement of our operations at the site and was not caused by our activities. In

addition, many of our facilities have propane and battery-powered forklifts. Proposed or recently enacted legal requirements, such as those requiring the phase-out of certain ozone-depleting substances, and proposals for the regulation of greenhouse gas emissions, may require us to upgrade or replace equipment, or may increase our transportation or other operating costs.

# If we are unable to finance and integrate acquired businesses effectively, our earnings per share could be materially adversely affected.

Historically, a portion of our growth has come through acquisitions. If we are unable to integrate acquired businesses successfully or realize anticipated economic, operational and other benefits and synergies in a timely manner, our earnings per share may be materially adversely affected. For example, we encountered operational challenges in fiscal 2019 related to our efforts to integrate two businesses in France acquired in connection with the Brakes Group acquisition, which integration efforts have adversely affected our ability to drive growth in sales and will continue to be managed into fiscal 2023. Integration of an acquired business may be more difficult when we acquire a business in a market in which we have limited expertise, or with a culture different from Sysco's.

A significant expansion of our business and operations, in terms of geography or magnitude, could strain our administrative and operational resources. Significant acquisitions may also require the issuance of material additional amounts of debt or equity, which could materially alter our debt-to-equity ratio, increase our interest expense and decrease earnings per share, and make it difficult for us to obtain favorable financing for other acquisitions or capital investments. In addition, our failure to implement effective internal control over financial reporting and disclosure controls and procedures with respect to a significant acquired business could result in material weaknesses and/or a failure to file our periodic reports with the Securities and Exchange Commission on a timely basis.

# We rely on technology in our business, and any cybersecurity incident, other technology disruption or delay in implementing new technology could negatively affect our business and our relationships with customers.

We use technology in substantially all aspects of our business operations, and our ability to serve customers most effectively depends on the reliability of our technology systems. We use software and other technology systems, among other things, to generate and select orders, to load and route trucks, to make purchases, to manage our warehouses and to monitor and manage our business on a day-to-day basis. We also use mobile devices, social networking and other online platforms to connect with our employees, suppliers, business partners and customers. Further, our business involves the storage and transmission of numerous classes of sensitive and/or confidential information and intellectual property, including customers' and suppliers' personal information, private information about employees and financial and strategic information about the company and our business partners. This sensitive and/or confidential information and intellectual property are stored on information technology systems controlled by us, as well as systems controlled by third parties, such as our service providers.

These technology systems and the operation thereof are vulnerable to disruption from circumstances beyond our control, including fire, natural disasters, power outages, systems failures, security breaches, espionage, cyber-attacks, viruses, theft and inadvertent release of information. We and our third-party providers experience cybersecurity incidents of varying degrees from time-to-time, including ransomware and phishing attacks, as well as distributed denial of service attacks and the theft of data. To date, these have not had a material impact on our financial condition, results of operations or liquidity; however, there is no assurance that there will not be a material adverse effect in the future, especially if the amount of insurance coverage we maintain is not sufficient to cover claims or liabilities relating to an incident.

Potential consequences of a future material cybersecurity incident include business disruption; disruption to systems; theft, destruction, loss, corruption, misappropriation or unauthorized release of sensitive and/ or confidential information or intellectual property (including personal information in violation of one or more privacy laws); reputational and brand damage; and potential liability, including litigation or other legal actions against us or the imposition by governmental authorities of penalties, fines, fees or liabilities, which, in turn, could cause us to incur significantly increased cybersecurity protection and remediation costs and the loss of customers.

As the ongoing COVID-19 pandemic has resulted in many of our employees, contractors and other corporate partners working remotely, we must increasingly rely on information technology systems that are outside our direct control. These systems are potentially vulnerable to cyber-based attacks and security breaches. In addition, cyber criminals are increasing their attacks on individual employees with business email compromise scams designed to trick victims into transferring sensitive data or funds, or steal credentials that compromise information systems.

The actions and controls we have implemented and are implementing to date, or which we seek to cause or have caused third-party providers to implement, may be insufficient to protect our systems, information or other intellectual property. Further, we anticipate devoting significant additional resources to upgrade our security measures generally, including those we employ to protect personal information against these cybersecurity threats.

Further, as we pursue our strategy to grow through acquisitions and to pursue new initiatives that improve our operations and cost structure, we are also expanding and improving our information technologies, resulting in a larger technological presence and corresponding exposure to cybersecurity risk. Failure to adequately assess and identify cybersecurity risks associated with acquisitions and new initiatives would increase our vulnerability to such risks.

Sysco's efforts to prevent security breaches and cybersecurity incidents, and to implement effective disaster recovery plans, may not be entirely effective to insulate us from technology disruption that could result in adverse effects on our results of operations. Additionally, information technology systems continue to evolve and, in order to remain competitive, we must implement new technologies in a timely and efficient manner. Our failure to implement timely new technologies may adversely affect our competitiveness and, consequently, our results of operations.

# Our failure to comply with data privacy regulations could adversely affect our business.

There are new and emerging data privacy laws, as well as frequent updates and changes to existing data privacy laws, in most jurisdictions in which Sysco operates. Given the complexity of these laws and the often-onerous requirements they place on businesses regarding handling personal data, it is important for Sysco to understand their impact and respond accordingly. Failure to comply with data privacy laws can result in substantial fines or penalties, legal liability and / or reputational damage. In the UK and Europe, the General Data Protection Regulation (GDPR), which came into effect in 2018, places stringent requirements on companies when handling personal data and there continues to be a growing trend of other countries adopting similar laws, including Canada. Since 2020, five US states (i.e., California, Virginia, Colorado, Utah and Connecticut) have enacted stringent consumer privacy laws. In January 2023, we expect significant changes to come into effect in California, which will further enhance and extend an individual's rights over their personal data and the obligations placed on companies that handle this data, with the adoption of the California Privacy Rights Act (CPRA). Most notably, it is expected that employee and business data will be brought into scope, which raises the compliance requirements for Sysco significantly, in terms of internal controls, processes and governance requirements. Continued state by state introduction of privacy laws could lead to significantly greater complexity in our compliance requirements globally, which could result in complaints from data subjects and/or action from regulators. If Sysco does not provide sufficient resources to ensure it is able to respond, adapt and implement the necessary requirements to respond to the various forthcoming changes, which could include federal data privacy requirements in the US, while continuing to maintain our compliance with global data privacy laws, this could adversely impact our reputation and Sysco could face exposure to fines levied by regulators, which could have a significant financial impact on our business.

# Our level of indebtedness and the terms of our indebtedness could adversely affect our business and liquidity position.

As described in Note 12, "Debt and Other Financing Arrangements," in the Notes to Consolidated Financial Statements in Item 8, as of July 2, 2022, we had approximately \$10.6 billion of total indebtedness. This amount included senior notes, and we have the ability to borrow under our revolving credit facility, which supports our U.S. commercial paper program.

Our level of indebtedness could have important consequences for us, including:

- limiting our ability to obtain additional financing, if needed, for working capital, capital expenditures, acquisitions, debt service requirements or other purposes;
- increasing our vulnerability to adverse economic, industry or competitive developments;
- limiting our flexibility in planning for, or reacting to, changes in our business and our industry; and
- placing us at a competitive disadvantage compared to our competitors that have less debt.

Our indebtedness may increase from time to time for various reasons, including fluctuations in operating results, working capital needs, capital expenditures, potential acquisitions, joint ventures and/or share repurchase programs. Our level of indebtedness and the ultimate cost of such indebtedness could have a negative impact on our liquidity, cost of future debt financing and financial results, and our credit ratings may be adversely affected as a result of the incurrence of additional indebtedness. A significant downgrade in our credit ratings or adverse conditions in the capital markets may increase the cost of borrowing for us or limit our access to capital. In the future, our cash flow and capital resources may not be sufficient for payments of interest on and principal of our debt, and any alternative financing measures available may not be successful and may not permit us to meet our scheduled debt service obligations.

# We may be required to pay material amounts under multiemployer defined benefit pension plans.

We contribute to several multiemployer defined benefit pension plans based on obligations arising under collective bargaining agreements covering union-represented employees. In fiscal 2022, our total contributions to these plans were approximately \$45.5 million. The costs of providing benefits through such plans have increased in recent years. The amount of any increase or decrease in our required contributions to these multiemployer plans will depend upon many factors, including collective bargaining negotiations, actions taken by trustees who manage the plans, government regulations, changes in the funded status of these plans and the potential payment of a withdrawal liability if we, for any reason, cease to have an ongoing obligation to contribute to a given plan. Based upon the information available to us from the administrators of these plans, none of these plans have assets sufficient to fully pay their liabilities, and therefore all such plans have unfunded vested benefits. Increases in the unfunded liabilities of these plans may result in increased future contribution obligations imposed on us and on other participating employers. Under federal law, significant underfunding experienced by a given plan generally results in increased contribution obligations in the form of surcharges and supplemental contribution obligations. Our risk of such increased payments may be greater if any of the participating employers in these underfunded plans withdraws from a given plan due to insolvency and is not able to contribute an amount sufficient to fund the unfunded liabilities associated with its participants in the plan. We could also be treated as partially withdrawing from participation in one of these plans if the number of our employees participating in a given plan is reduced to a certain percentage over a certain period of time, or if we cease to have an obligation to contribute under one or more, but fewer than all, of the collective bargaining agreements that require us to make contributions to a particular plan. Such reductions in the number of employees participating in these plans could occur as a result of changes in our business operations, such as facility closures or consolidations. Based on the latest information available from plan administrators, we estimate our share of the aggregate withdrawal liability on the multiemployer plans in which we participate could have been as much as \$156.2 million as of August 13, 2022. A significant increase to funding requirements could adversely affect the company's financial condition, results of operations or cash flows.

# Our funding requirements for our companysponsored qualified pension plan may increase should financial markets experience future declines.

We had a sizable pension obligation of \$3.5 billion, as compared to assets totaling \$3.6 billion, as of July 2, 2022, both of which have sensitivity to financial market factors that could impact our funding requirements. See Note 14, "Company-Sponsored Employee Benefit Plans" in the Notes to Consolidated Financial Statements in Item 8 for a discussion of the funded status of the U.S. Retirement Plan. At the end of fiscal 2012, we decided to freeze future benefit accruals under the company-sponsored qualified pension plan (U.S. Retirement Plan) as of December 31, 2012 for all U.S.-based salaried and non-union hourly employees. Effective January 1, 2013, these employees were eligible for additional contributions under an enhanced, defined contribution plan.

The amount of our annual contribution to the U.S. Retirement Plan is dependent upon, among other things, the returns on the U.S. Retirement Plan's assets and discount rates used to calculate the plan's liability. In fiscal 2018, we made voluntary contributions of \$380 million to the U.S. Retirement Plan, allowing us to set an investment strategy that more closely

aligns the duration of the U.S. Retirement Plan's assets with the duration of its liabilities. As a result, our U.S. Retirement Plan holds a greater amount of investments in fixed income securities, but also holds equity securities. Fluctuations in asset values can cause the amount of our anticipated future contributions to the plan to increase. The projected liability of the U.S. Retirement Plan will be impacted by the fluctuations of interest rates on high quality bonds in the public markets as these are inputs in determining our minimum funding requirements.

# Failure to successfully renegotiate union contracts could result in work stoppages.

As of July 2, 2022, we had approximately 71,000 employees, approximately 17% of whom were represented by unions, primarily the International Brotherhood of Teamsters and unions in France and Sweden. Approximately 9% of our union employees are covered by collective bargaining agreements that are subject to renegotiation in fiscal 2023. Failure to effectively renegotiate these contracts could result in work stoppages. We believe our operating sites have good relationships with their unions, but a work stoppage due to failure of multiple operating subsidiaries to renegotiate union contracts could have a material adverse effect on us.

# Organization and Common Stock Risks

# Our authorized preferred stock provides antitakeover benefits that may not be viewed as beneficial to stockholders.

Under our Restated Certificate of Incorporation, Sysco's Board of Directors is authorized to issue up to 1,500,000 shares of preferred stock without stockholder approval. Issuance of these shares could make it more difficult for anyone to acquire Sysco without approval of the Board of Directors, depending on the rights and preferences of the stock issued. In addition, if anyone attempts to acquire Sysco without approval of the Board of Directors of Sysco, the existence of this undesignated preferred stock could allow the Board of Directors to adopt a shareholder rights plan without obtaining stockholder approval, which could result in substantial dilution to a potential acquirer. As a result, hostile takeover attempts that might result in an acquisition of Sysco, which could otherwise have been financially beneficial to our stockholders, could be deterred.

Our amended and restated bylaws provide that the Court of Chancery of the State of Delaware will be the exclusive forum for certain stockholder litigation matters, which could limit our stockholders' ability to obtain a favorable judicial forum for disputes with us or our directors, officers or employees.

Our amended and restated bylaws provide that the Court of Chancery of the State of Delaware (or, if the Court of Chancery does not have jurisdiction, the federal district court for the District of Delaware) is the exclusive forum for any derivative action or proceeding brought on our behalf, any action asserting a breach of fiduciary duty, any action asserting a claim against us arising pursuant to the Delaware General Corporation Law, our amended

and restated certificate of incorporation or our amended and restated bylaws, or any action asserting a claim against us that is governed by the internal affairs doctrine, except for any action (A) as to which such court determines that there is an indispensable party not subject to the jurisdiction of such court (and the indispensable party does not consent to the personal jurisdiction of such court within ten days following such determination), (B) which is vested in the exclusive jurisdiction of a court or forum other than such court, or (C) for which such court does not have subject matter jurisdiction.

This provision may limit a stockholder's ability to bring a claim in a judicial forum that it finds favorable for disputes with us or our directors, officers or other employees, which may discourage such lawsuits against us and our directors, officers and other employees. Alternatively, if a court were to find this provision in our amended and restated bylaws to be inapplicable or unenforceable in any action, we may incur additional costs associated with resolving such action in other jurisdictions, which could adversely affect our business, financial condition and results of operations.

# ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

# **ITEM 2. PROPERTIES**

The table below shows the number of distribution facilities occupied by Sysco in each country and the aggregate square footage devoted to cold and dry storage as of July 2, 2022.

Location	Number of Facilities	Square Feet (in thousands)	Segment Served <sup>(1)</sup>
Bahamas	1	192	I
Belgium	1	200	I
Canada	30	4,150	I, O
Costa Rica	1	188	I
France	40	2,931	1
Ireland and Northern Ireland	6	656	I
Mexico	6	280	1
Panama	1	44	I
Sweden	7	948	1
United Kingdom	50	2,644	I
United States and its territories <sup>(2)</sup>	190	41,718	U, I, S, O
TOTALS <sup>(3)</sup>	333	53,951	

- (1) Segments served include U.S. Foodservice (U), International Foodservice (I), SYGMA (S), and Other (O).
- (2) California, Florida, Texas, and Illinois account for 21, 16, 14, and 11 respectively, of the facilities located in the U.S.
- (3) Using a comparable definition based on facility size, fiscal 2021 included 319 facilities.

We own approximately 40,700,000 square feet of our distribution facilities (or 75.5% of the total square feet), and the remainder is occupied under leases expiring at various dates from fiscal 2023 to fiscal 3012, exclusive of renewal options.

Within our Latin American operations, we operate 17 cash and carry facilities and 5 warehouse and storage facilities in Costa Rica and 4 cash and carry facilities and 1 warehouse and storage facility in Panama.

We own our approximately 634,000 square foot headquarters office complex in Houston, Texas. In fiscal 2021, we sold our complex in Cypress, TX which previously housed our shared business services and

other services, and began performing all corporate and shared service operations from our headquarters.

We are currently constructing expansions or build-outs for various distribution facilities in the United States. The various operating sites under construction, in the aggregate, contributed 12% of fiscal 2022 sales.

As of July 2, 2022, our fleet of approximately 15,000 delivery vehicles consisted of tractor and trailer combinations, vans and panel trucks, most of which are either wholly or partially refrigerated for the transportation of frozen or perishable foods. We own approximately 94% of these vehicles and lease the remainder.

# **ITEM 3. LEGAL PROCEEDINGS**

From time to time, we may be party to legal proceedings that arise in the ordinary course of our business. We do not believe there are any pending legal proceedings that, individually or in the aggregate, will have a material adverse effect on the company's financial condition, results of operations or cash flows.

## **Environmental Matters**

Item 103 of SEC Regulation S-K requires disclosure of certain environmental matters in which a governmental authority is a party to the proceedings and when such proceedings either (i) involve the potential for monetary sanctions that Sysco's management reasonably believes will exceed a specified threshold or (ii) are material to its business or financial condition.

Pursuant to recent SEC amendments to this item, Sysco has chosen a reporting threshold for such proceedings of \$1 million. Applying this threshold, there are no environmental matters to disclose for this period, nor does the company expect a material adverse effect on its business or financial condition.

# **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

# PART II - FINANCIAL INFORMATION

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The principal market for Sysco's common stock (SYY) is the New York Stock Exchange. The number of record owners of Sysco's common stock as of August 9, 2022 was 7,669.

We currently expect that comparable quarterly cash dividends will continue to be paid in the future; however, future declarations of dividends and the establishment of future record and payment dates are subject to the final determination of our Board of Directors.

We made the following share repurchases during the fourth quarter of fiscal 2022:

### **ISSUER PURCHASES OF EQUITY SECURITIES**

			(c) Total	
			Number	(d) Maximum
			of Shares	Number of
			Purchased	Shares that
			as Part of	May Yet Be
	(a) Total	4	Publicly	Purchased
	Number	(b) Average	Announced	Under the
Period	of Shares Purchased <sup>(1)</sup>	Price Paid per Share	Plans or Programs <sup>(2)</sup>	Plans or Programs
	Fulcilaseu	per snare	Programs	Programs
Month #1				
April 3 – April 30	_	\$ —	_	_
Month #2				
May 1 – May 28	79,248	78.70	6,236,990	
Month #3				
May 29 – July 2	943,215	82.71	78,014,103	
May 25 Saly 2	243,213	02.7 1	, 0,011,103	

<sup>(1)</sup> The total number of shares repurchased includes 0, 2,770 and 0 shares tendered by individuals in connection with stock option exercises in Month #1, Month #2 and Month #3, respectively.

In May 2021, our Board of Directors approved a share repurchase program to authorize the repurchase of up to \$5.0 billion of the company's common stock, which will remain available until fully utilized. We commenced our share repurchase program during the second quarter of fiscal 2022.

We repurchased 6,698,991 shares for \$499.8 million during fiscal 2022. As of July 2, 2022, we had a remaining authorization of approximately \$4.5 billion. We purchased 3,099,268 additional shares under our authorization through August 9, 2022.

# Stock Performance Graph

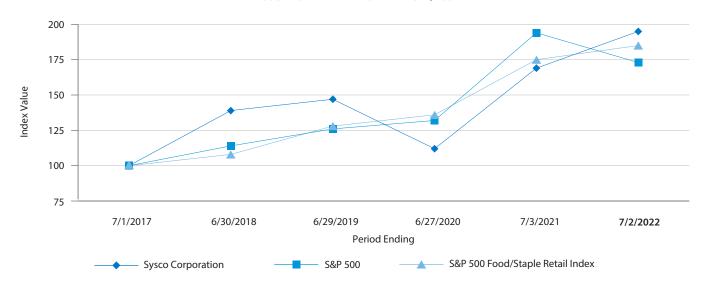
The following performance graph and related information shall not be deemed "soliciting material" or to be "filed" with the Securities and Exchange Commission, nor shall such information be incorporated by reference into any future filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that Sysco specifically incorporates such information by reference into such filing.

The following stock performance graph compares the performance of Sysco's Common Stock to the S&P 500 Index and to the S&P 500 Food/ Staple Retail Index for Sysco's last five fiscal years.

The graph assumes that the value of the investment in our Common Stock, the S&P 500 Index, and the S&P 500 Food/Staple Retail Index was \$100 on the last trading day of fiscal 2017, and that all dividends were reinvested. Performance data for Sysco, the S&P 500 Index and the S&P 500 Food/Staple Retail Index is provided as of the last trading day of each of our last five fiscal years.

<sup>(2)</sup> See the discussion in Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources – Equity Transactions" for additional information regarding Sysco's share repurchase program.

# COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN ASSUMES INITIAL INVESTMENT OF \$100



	7/1/2017	6/30/2018	6/29/2019	6/27/2020	7/3/2021	7/2/2022
Sysco Corporation	\$100	\$139	\$147	\$112	\$169	\$195
S&P 500	100	114	126	132	194	173
S&P 500 Food/Staple Retail Index	100	108	128	136	175	185

# **ITEM 6. [RESERVED]**

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of Sysco's financial condition, results of operations and liquidity and capital resources for the fiscal years ended July 2, 2022 and July 3, 2021 should be read as a supplement to our Consolidated Financial Statements and the accompanying notes contained in Item 8 of this report, and in conjunction with the "Forward-looking Statements" section set forth in Part II and the "Risk Factors" section set forth in Item 1A

of Part I. All discussion of changes in our results of operations from fiscal 2020 to fiscal 2021 has been omitted from this Form 10-K, but may be found in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" of our Form 10-K for the year ended July 3, 2021, filed with the Securities and Exchange Commission on August 30, 2021.

# Overview

Sysco distributes food and related products to restaurants, healthcare and educational facilities, lodging establishments and other foodservice customers. Our primary operations are located in North America and Europe. Under the accounting provisions related to disclosures about segments of an enterprise, we have combined certain operations into three reportable segments. "Other" financial information is attributable to our other operations that do not meet the quantitative disclosure thresholds.

U.S. Foodservice Operations – primarily includes (a) the company's
U.S. Broadline operations, which distribute a full line of food products,
including custom-cut meat, seafood, produce, specialty Italian,
specialty imports and a wide variety of non-food products and (b) our
U.S. Specialty operations, which include our FreshPoint fresh produce

distribution business, our Specialty Meats and Seafood Group specialty protein operations, our growing Italian Specialty platform anchored by Greco & Sons, our Asian specialty distribution company and a number of other small specialty businesses that are not material to the operations of Sysco;

• International Foodservice Operations – includes operations outside of the United States (U.S.), which distribute a full line of food products and a wide variety of non-food products. The Americas primarily consists of operations in Canada, Bahamas, Mexico, Costa Rica and Panama, as well as our export operations that distribute to international customers. Our European operations primarily consist of operations in the United Kingdom (U.K.), France, Ireland and Sweden;

- SYGMA our U.S. customized distribution operations serving quick-service chain restaurant customer locations; and
- Other primarily our hotel supply operations, Guest Worldwide.

We estimate that we serve about 17% of an approximately \$300 billion annual foodservice market in the U.S. based on industry data obtained from Technomic, Inc. as of the end of calendar 2021. Technomic projects the market size to increase to approximately \$345 billion by the end of calendar 2022. From time to time, Technomic may revise the methodology used to calculate the size of the foodservice market and, as a result, our

percentage can change not only from our sales results, but also from such revisions. We also serve certain international geographies that vary in size and amount of market share.

According to industry sources, the foodservice, or food-away-from-home, market represents approximately 53% of the total dollars spent on food purchases made at the consumer level in the U.S. as of the end of calendar year 2021, which is consistent with pre-pandemic levels as of the end of calendar year 2019.

# Highlights

Our fiscal 2022 results were strong, reflecting growth in volumes and sales, effective management of inflation and improved profitability. Our market share gains in the U.S. segments continued to accelerate through the fiscal year and demonstrated the impact of our Recipe for Growth strategy on our business, advancing our capabilities in supply chain and sales. As a result, Sysco achieved an all-time record for annual sales. Additionally, our teams made significant improvements in operating expense leverage, with lower business recovery costs, as we continue to emerge from the COVID-19 pandemic, and continued re-investments in our supply chain and operations productivity performance to drive profitable growth. See below for a comparison of our fiscal 2022 results to our fiscal 2021 results, both including and excluding Certain Items (as defined below).

Below is a comparison of results from fiscal 2022 to fiscal 2021:

- Sales:
  - increased 33.8%, or \$17.3 billion, to \$68.6 billion;
  - increased 37.2% or \$18.7 billion on a comparable 52-week basis;
- Operating income:
  - increased 62.7%, or \$901.8 million, to \$2.3 billion;
  - adjusted operating income increased 80.3%, or \$1.2 billion, to \$2.6 billion;
- Net earnings:
  - increased 159.2%, or \$834.6 million, to \$1.4 billion;
  - adjusted net earnings increased 126.0%, or \$932.6 million, to \$1.7 billion;
- Basic earnings per share:
  - increased 158.3%, or \$1.63, to \$2.66 from the comparable prior year amount of \$1.03 per share;
- Diluted earnings per share:
  - increased 158.8%, or \$1.62, to \$2.64 from the comparable prior year amount of \$1.02 per share;
  - adjusted diluted earnings per share were \$3.25 in fiscal 2022, a \$1.81 increase from the comparable prior year amount of \$1.44 per share.
- FBITDA:
  - increased 42.7%, or \$940.5 million, to \$3.1 billion; and
  - adjusted EBITDA increased 54.4%, or \$1.2 billion, to \$3.3 billion.

The discussion of our results includes certain non-GAAP financial measures, including EBITDA and adjusted EBITDA, that we believe provide important perspective with respect to underlying business trends. Other than free cash flow, any non-GAAP financial measures will be denoted as adjusted measures to remove the impact of (A) restructuring and transformational project costs consisting of (1) restructuring charges,

(2) expenses associated with our various transformation initiatives and (3) facility closure and severance charges; acquisition-related costs consisting of: (1) intangible amortization expense and (2) acquisition costs and due diligence costs related to our acquisitions; and (B) the reduction of bad debt expense previously recognized in fiscal 2020 due to the impact of the COVID-19 pandemic on the collectability of our pre-pandemic trade receivable balances. Our results for fiscal 2022 were also impacted by (1) a write-down of COVID-related personal protection equipment inventory due to the reduction in the net realizable value of inventory; (2) debt extinguishment costs; and (3) the increase in reserves for uncertain tax positions. Our results for fiscal 2021 were also impacted by the reduction of bad debt expense previously recognized in fiscal 2020 due to the impact of the COVID-19 pandemic on the collectability of our pre-pandemic trade receivable balances, as well as non-operating gains and losses including (1) losses on the extinguishment of debt, (2) losses on the sale of businesses and (3) gains on the sale of property.

The fiscal 2022 and fiscal 2021 items discussed above are collectively referred to as "Certain Items." The results of our foreign operations can be impacted by changes in exchange rates applicable to converting from local currencies to U.S. dollars. We measure our total Sysco and our International Foodservice Operations results on a constant currency basis. Our discussion below of our results includes certain non-GAAP financial measures that we believe provide important perspective with respect to underlying business trends. Other than free cash flow, any non-GAAP financial measures will be denoted as adjusted measures and exclude the impact from Certain Items, and certain metrics are stated on a constant currency basis.

Management believes that adjusting its operating expenses, operating income, interest expense, other (income) expense, net, net earnings and diluted earnings per share to remove these Certain Items, provides an important perspective with respect to our underlying business trends and results and provides meaningful supplemental information to both management and investors that (1) is indicative of the performance of the company's underlying operations, (2) facilitates comparisons on a year-over-year basis and (3) removes those items that are difficult to predict and are often unanticipated and that, as a result, are difficult to include in analysts'financial models and our investors' expectations with any degree of specificity.

Sysco's fiscal year ends on the Saturday nearest to June 30<sup>th</sup>. This resulted in a 52-week year ended July 2, 2022 for fiscal 2022, a 53-week year ended July 3, 2021 for fiscal 2021 and a 52-week year ended June 27, 2020 for fiscal 2020. We will have a 52-week year ending July 1, 2023 for fiscal 2023. Because fiscal 2021 contained an additional week as compared to fiscal 2022, our Consolidated Results of Operations for fiscal 2022 are not directly comparable to the prior year. In some cases, our disclosure will include a fiscal 2022 comparison to fiscal 2021 on a 52-week year basis. Management believes that adjusting the fiscal 2021 Consolidated

Results of Operations for the estimated impact of the additional week provides more comparable financial results on a year-over-year basis. This is calculated by taking one-fourteenth of the total metric for the fourth quarter of fiscal 2021.

The company uses these non-GAAP measures when evaluating its financial results, as well as for internal planning and forecasting purposes. These financial measures should not be used as a substitute for GAAP

measures in assessing the company's results of operations for periods presented. An analysis of any non-GAAP financial measure should be used in conjunction with results presented in accordance with GAAP. Any metric within this section referred to as "adjusted" will reflect the applicable impact of Certain Items. More information on the rationale for the use of these measures and reconciliations to GAAP numbers can be found under "Non-GAAP Reconciliations."

# **Key Performance Indicators**

Sysco seeks to meet its strategic goals by continually measuring its success in its key performance metrics that drive stakeholder value through sales growth and capital allocation and deployment. We believe the following are our most significant performance metrics in our current business environment:

- Adjusted operating income growth (non-GAAP);
- Adjusted diluted earnings per share growth (non-GAAP);
- Adjusted EBITDA (non-GAAP);
- Case volume growth by customer type for U.S. Broadline operations;
- Sysco brand penetration for U.S. Broadline operations; and
- Free cash flow (non-GAAP).

We use these financial metrics and related computations, as well as sales and gross profit growth, to evaluate our business and to plan for near-and long-term operating and strategic decisions. We believe it is useful to provide investors with the same financial information that we use internally to make comparisons of our historical operating results, identify trends in our underlying operating results and evaluate our business.

# **Key Financial Definitions**

- Sales Sales is equal to gross sales, minus (1) sales returns and (2) sales incentives that we offer to certain customers, such as upfront monies and discounts. Our sales are driven by changes in case volumes, product inflation that is reflected in the pricing of our products and mix of products sold.
- Gross profit Gross profit is equal to our net sales minus our cost of goods sold. Cost of goods sold primarily includes inventory costs (net of supplier consideration) and inbound freight. Cost of goods sold generally changes as we incur higher or lower costs from our suppliers and as our customer and product mix changes.

# Adjusted Operating Income and Adjusted Diluted Earnings per Share Growth

Adjusted operating income represents our consolidated operating income, adjusted for the impact of Certain Items that we do not consider representative of our underlying performance. Adjusted diluted earnings per share represents our consolidated diluted earnings per share, adjusted for the impact of Certain Items that we do not consider representative of our underlying performance. Sysco's management considers growth in these metrics to be useful measures of operating efficiency and profitability, as they facilitate comparison of performance on a consistent basis from period to period by providing a measurement of recurring factors and trends affecting our business.

# **Adjusted EBITDA**

EBITDA represents net earnings (loss) plus (1) interest expense, (2) income tax expense and benefit, (3) depreciation and (4) amortization. The net earnings (loss) component of our EBITDA calculation is impacted by Certain Items that we do not consider representative of our underlying performance. As a result, in the non-GAAP reconciliations below for each period presented, adjusted EBITDA is computed as EBITDA plus the impact of Certain Items, excluding Certain Items related to interest expense, income taxes, depreciation and amortization. Sysco's management considers growth in this metric to be a measure of overall financial performance that provides useful information to management and investors about the profitability of the business, as it facilitates comparison of performance on a consistent basis from period to period by providing a measurement of recurring factors and trends affecting our business. Additionally, it is a commonly used component metric used to inform on capital structure decisions.

# Case Volume Growth by Customer Type for U.S. Broadline Operations

Case volume represents the volume of product sold to customers during a period of time, and improvements in this metric are a primary driver of Sysco's top line performance. We define a case, specifically for our U.S. Broadline operations, as the lowest level of packaged products that are sold from our warehouses, with one case potentially containing several pieces of a product packaged in bulk. Case size does not generally vary by location or from period to period, due to the design of our warehouses. Case volume growth is calculated by dividing the change in the volume of cases sold year-over-year by the volume of cases sold in the prior year. Sysco management considers case volume growth within its U.S. Broadline operations to be a measure that provides useful information to management and investors in evaluating sales performance and as an indicator of gross margin performance. Management monitors case volume growth by customer type, with bifurcation between local customers and national customers, as this provides a measure of gross profit performance due to the pricing strategies attached to each customer type. Local customers are primarily street customers, such as independent restaurants that do not have long-term contracts, or locally managed customers, such as local chain restaurants, while national customers are the multi-unit customers requiring national coverage from a customer-centric view and are managed centrally from the Corporate office. Sysco management seeks to drive higher case volume growth to local customers, which allows more favorable pricing terms for our U.S. Broadline operations and generates higher gross margins as a result. National customers benefit from purchasing

power, as they are able to negotiate pricing agreements across multiple businesses, reducing our gross profit potential, but reducing our overall cost per case, as national customers have bigger drop sizes. While overall case volume growth reflects a key component of sales growth, local customer case growth provides additional context around gross profit performance.

# Sysco Brand Penetration for U.S. Broadline Operations

Sysco management considers Sysco brand penetration to be a measure that provides useful information to management and investors in evaluating the gross profit performance of the company's U.S. Broadline operations. Sysco offers an assortment of Sysco-branded products that can be differentiated from privately branded products, which enables us to achieve higher gross margin by administering and leveraging a consolidated product procurement program for quality food and nonfood products. Due to cost efficiencies, Sysco-branded products generate a higher gross margin than sales from other privately branded products. We define Sysco brand penetration as the percentage of Sysco-branded case volume sold to U.S. Broadline customers over all cases sold to U.S. Broadline customers. This performance indicator, also measured at the customer type level, including local and national customers, is driven

by growth in the distribution of branded products to more customers and more geographies, as well as increasing branded offerings through innovation and the launch of new products.

### Free Cash Flow

Free cash flow represents net cash provided from operating activities, less purchases of plant and equipment, plus proceeds from sales of plant and equipment. Sysco management considers free cash flow to be a non-GAAP liquidity measure that provides useful information to management and investors about the amount of cash generated by the business after the purchases and sales of buildings, fleet, equipment and technology, which may potentially be used to pay for, among other things, strategic uses of cash, including dividend payments, share repurchases and acquisitions. However, free cash flow may not be available for discretionary expenditures, as it may be necessary that we use it to make mandatory debt service or other payments. Free cash flow should be considered in addition to, rather than as a substitute for, consolidated net income as a measure of our performance and net cash provided by operating activities as a measure of our liquidity. See "Liquidity and Capital Resources" for discussions of GAAP metrics, including net cash provided by operating activities and our reconciliation of this non-GAAP financial measure.

## **Trends**

# **Economic and Industry Trends**

The food-away-from-home sector experienced an overall recovery in fiscal 2022 as compared to fiscal 2021. In the third quarter of fiscal 2022, the company experienced disruptions from the Omicron variant of COVID-19, which negatively impacted consumer demand and our customers due to the reintroduction of significant restrictions on their businesses. We experienced a strong market rebound beginning in late February, which continued into the fourth quarter, and we achieved an all-time record for quarterly and annual sales at Sysco. While the company has experienced macroeconomic pressures from major waves of COVID-19, double-digit inflation, and the invasion of Ukraine by Russia impacting the food supply, we have delivered profitable growth. While we anticipate that recent macroeconomic pressures may continue to create challenges in fiscal 2023, the food away from home industry has demonstrated its resilience and importance over the past few years, and we expect top-line growth in fiscal 2023 of at least 10% over fiscal year 2022.

## Sales and Gross Profit Trends

Our sales and gross profit performance can be influenced by multiple factors, including price, volume, customer mix, product mix and the impact of the COVID-19 pandemic. The biggest factor affecting performance in fiscal 2022 was volume growth, as we experienced strong results from both independent and chain customers, driven by a 10.3% improvement in local case volume and a 15.4% improvement in total case volume within our U.S. Broadline operations, in each instance as compared to fiscal 2021. Sysco continues to lead the industry in supporting our customers during this challenging supply chain period, including converting our supply chain to a full six-day work week. This growth enabled us to gain market share during fiscal 2022 at a rate of over 1.3 times the industry, which exceeded our stated goal for the year and contributed to Sysco achieving an all-time record for annual sales.

That rate of growth is expected to accelerate across the three years of our long-range plan, and we intend to deliver 1.5 times the market growth by the end of our fiscal 2024.

Product cost inflation has also been a driver of our sales and gross profit performance. We experienced inflation in our U.S. Broadline operations, at a rate of 15.3% and 15.0% in the fourth guarter and fiscal 2022, respectively, primarily driven by inflation in the dairy, poultry and fresh produce categories. We have been successful in managing our inflation, resulting in an increase in gross profit dollars. Gross margin increased 10 basis points in the fourth quarter and decreased 29 basis points for fiscal 2022, as compared to the corresponding prior year periods, largely due to the impact of product cost inflation. We are expecting mid-single digit inflation for fiscal 2023 on an enterprise basis across all categories, with elevated rates in the first quarter that are expected to moderate over the course of the year; we are not planning for a deflationary environment, though some categories may be individually deflationary. We are continuing to take actions to mitigate the long-term effect of elevated inflation, including actively working to improve our cost of goods sold to Sysco, so that we can pass along value to our customers. However, the relative price of eating out has been less impacted by inflation than the cost of food at the grocery store, and we believe that the food away from home industry will prove resilient.

# **Operating Expense Trends**

Total operating expenses increased 26.0% during fiscal 2022, as compared to fiscal 2021, driven by the variable costs associated with significantly increased volumes, our transformation initiatives under our Recipe for Growth strategy, investments in business recovery costs and expenses due to lower productivity resulting from newer associates. Our operating results in fiscal 2022 included \$183 million of operating expense investments for our Recipe for Growth strategy, with supply chain investments ramping up significantly in the fourth quarter. We have made a purposeful response

to the COVID-19 generated labor and safety environment in which we are operating, with \$193 million in business recovery operating investments, such as recruiting costs, hiring marketing, vaccination promotion, contract labor and sign-on and retention bonuses during fiscal 2022. During the fourth guarter, we returned to employment levels higher than fiscal 2019, but continued to experience overtime costs to address growing demand and lower productivity of the new staff. Productivity and overtime costs were approximately \$40 million in the fourth quarter of fiscal 2022, which is higher than the approximately \$30 million for these same costs in the third quarter of fiscal 2022. We expect elevated operating expenses during fiscal 2023, as we continue to deal with a hiring environment that is still recovering, productivity issues that we expect to improve over the course of this year and continued investments for our transformation, all partially offset by our cost-out efforts. We are making these necessary investments to ensure that we can serve our customers, which enables us to continue increasing market share, profitably, at the national and local level. Even with those significant business recovery and transformation operating expense investments, partially offset by the continued benefit of our costsavings efforts, we leveraged our adjusted operating expense structure.

# **Comparisons to Fiscal 2019**

In assessing our financial performance through the business recovery, Sysco's management compared our results in fiscal 2022 against our corresponding fiscal 2019 results.

Comparisons of results from fiscal 2022 to fiscal 2019 are presented below:

- Sales:
  - increased 14.2%, or \$8.5 billion, as compared to fiscal 2019;
- Operating income:
  - increased 0.4%, or \$8.9 million, as compared to fiscal 2019;
  - adjusted operating income decreased 3.7%, or \$100.3 million, as compared to fiscal 2019;

# Strategy

Our purpose is "Connecting the World to Share Food and Care for One Another." Purpose driven companies are believed to perform better and we believe our purpose will assist us to grow substantially faster than the foodservice distribution industry and deliver profitable growth through our "Recipe for Growth" transformation. This growth transformation is supported by strategic pillars that we believe will allow us to better serve our customers, including:

- Digital We will enrich the customer experience through personalized digital tools that reduce friction in the purchase experience and introduce innovation to our customers. We continue to invest in our personalization engine and see excellent utilization of our Sysco SHOP platform by customers. We successfully implemented our pricing software in the U.S. in fiscal 2022. We also have a new personalization engine that is currently under construction and has proved to be beneficial to our pilot customers.
- Products and Solutions We will provide customer-focused marketing and merchandising solutions that inspire increased sales of our broad assortment of fair priced products and services. We are improving our merchandising and marketing solutions by developing improved strategies for specific cuisine segments.

- EBITDA:
  - increased 0.40%, or \$13.1 million, as compared to fiscal 2019;
  - adjusted EBITDA decreased 0.7%, or \$23.9 million, as compared to fiscal 2019;
- Diluted earnings per share:
  - decreased 17.5%, or \$0.56, as compared to fiscal 2019; and
  - adjusted diluted earnings per share decreased 8.5%, or \$0.30, as compared to fiscal 2019.

Key items impacting the comparability of Sysco's results in fiscal 2022 to fiscal 2019 included the impact of operation during COVID-19, particularly the Omicron variant, one-time and on-going expenses associated with the business recovery and the operating expense investments made in support of our Recipe for Growth strategy.

# **Mergers and Acquisitions**

We continue to focus on mergers and acquisitions as a part of our growth strategy. We plan to reinforce our existing businesses, while cultivating new channels, new segments and new capabilities. We have completed the following acquisitions in fiscal 2022:

- In the first quarter of fiscal 2022, we acquired Greco and Sons, a leading independent specialty Italian distributor in the United States. The acquisition is operating as part of Sysco's U.S. Foodservice Segment.
- In the first quarter of fiscal 2022, we acquired a specialty food distributor in the United Kingdom.
- In the second quarter of fiscal 2022, we acquired Paragon Foodservice, a regional broadline fresh produce distributor in western Pennsylvania.
   The acquisition is operating as part of Sysco's U.S. Foodservice Segment.
- In the third quarter of fiscal 2022, we acquired The Coastal Companies, a leading fresh produce distributor and value-added processer on the East Coast. The acquisition is operating as part of Sysco's U.S. Foodservice Segment.
- Supply Chain We will efficiently and consistently serve customers with the products they need, when and how they need them, through a flexible, agile delivery framework. We are developing a more nimble, accessible and productive supply chain that is better positioned to support customers in their business recovery, we remain the only national broadliner with no order minimums for our customers. Our strategic initiatives to increase delivery frequency and enable omnichannel inventory fulfillment remain on track.
- Customer Teams Our greatest strength is our people, people who
  are passionate about food and food service. Our diverse team delivers
  expertise and differentiated services designed to help our customers
  grow their business. We intend to improve the effectiveness of our
  sales organization by leveraging data to increase the yield of the sales
  process.
- Future Horizons We are committed to responsible growth. We will cultivate new channels, new segments, and new capabilities while being stewards of our company and our planet. We will fund our journey through cost-out and efficiency improvements.

# **Results of Operations**

The following table sets forth the components of our consolidated results of operations expressed as a percentage of sales for the periods indicated:

	2022	2021
Sales	100.0%	100.0%
Cost of sales	82.0	81.8
Gross profit	18.0	18.2
Operating expenses	14.6	15.4
Operating income	3.4	2.8
Interest expense	0.9	1.7
Other (income) expense, net	_	_
Earnings before income taxes	2.5	1.1
Income taxes	0.5	0.1
NET EARNINGS	2.0%	1.0%

The following table sets forth the change in the components of our consolidated results of operations expressed as a percentage increase or decrease over the comparable period in the prior year:

	2022
Sales	33.8%
Cost of sales	34.3
Gross profit	31.7
Operating expenses	26.0
Operating income	62.7
Interest expense	(29.1)
Other (income) expense, net <sup>(1)</sup>	13.6
Earnings before income taxes	198.7
Income taxes	541.1
NET EARNINGS	159.2%
Basic earnings per share	158.3%
Diluted earnings per share	158.8
Average shares outstanding	_
Diluted shares outstanding	0.1

<sup>(1)</sup> Other (income) expense, net was income of \$31.4 million in fiscal 2022 and income of \$27.6 million in fiscal 2021.

# **Segment Results**

The following represents our results by reportable segments:

	Year Ended Jul. 2, 2022								
(In thousands)	U.S. Foodservice Operations	International Foodservice Operations	SYGMA		Other	Global Support Center	C	onsolidated Totals	
Sales	\$ 48,520,562	\$ 11,787,449	\$ 7,245,824	\$	1,082,311	\$ —	\$	68,636,146	
Sales increase	35.8%	41.2%	11.5%		49.5%			33.8%	
Percentage of total	70.7%	17.2%	10.6%		1.5%			100.0%	
Operating income (loss)	\$ 3,172,776	\$ 102,306	\$ (3,646)	\$	17,407	\$ (949,808)	\$	2,339,035	
Operating income (loss) increase (decrease)	29.2%	144.0%	(106.9)%		NM			62.7%	
Percentage of total segments	96.5%	3.1%	(0.1)%		0.5%			100.0%	
Operating income as a percentage of sales	6.5%	0.9%	(0.1)%		1.6%			3.4%	

Year Ended Jul. 3, 2021 U.S. International Global Foodservice Consolidated Foodservice Support (In thousands) Operations Operations **SYGMA** Other Center **Totals** Sales \$ 35,724,843 \$ 8,350,638 \$ 6,498,601 \$ 723,761 \$ 51,297,843 100.0% Percentage of total 69.6% 163% 12 7% 14% Operating income (loss) 2,456,564 (232,403) 52,654 (396)\$ (839,177) \$ 1,437,242 Percentage of total segments 107.9% (10.2)%2.3% 100.0% Operating income (loss) as a percentage of sales 6.9% (2.8)% 0.8% (0.1)%2.8%

In fiscal 2022, U.S. Foodservice Operations and International Foodservice Operations represented approximately 70.7% and 17.2%, respectively, of Sysco's overall sales, compared to 69.6% and 16.3%, respectively, in fiscal 2021. In fiscal 2022 and fiscal 2021, U.S. Foodservice Operations represented approximately 96.5% and 107.9%, respectively, of the total segment operating income. This illustrates that these segments represent a substantial majority of our total segment results when compared to other reportable segments. See Note 21, "Business Segment Information," in the Notes to Consolidated Financial Statements in Item 8.

Cost of sales primarily includes our product costs, net of vendor consideration, and includes in-bound freight. Operating expenses include the costs of facilities, product handling, delivery, selling and general and administrative activities. Fuel surcharges are reflected within sales and gross profit; fuel costs are reflected within operating expenses. Along with sales, operating income is the most relevant measure for evaluating segment performance and allocating resources, as operating income

includes cost of goods sold, as well as the costs to warehouse and deliver goods, which are significant and relevant costs when evaluating a distribution business.

# Results of U.S. Foodservice Operations

In fiscal 2022, the U.S. Foodservice Operations operating results represented approximately 70.7% of Sysco's overall sales and 96.5% of the aggregated operating income of Sysco's reporting segments. Several factors contributed to these higher operating results as compared to the other operating segments. We have invested substantial amounts in assets, operating methods, technology and management expertise in this segment. The breadth of its sales force, geographic reach of its distribution area and its purchasing power enable this segment to generate its relatively stronger results of operations.

The following table sets forth a summary of the components of operating income and adjusted operating income expressed as a percentage increase or decrease over the prior year:

(In thousands)	2022	2021	Chan	ge in Dollars	% Change	
Sales	\$ 48,520,562	\$ 35,724,843	\$	12,795,719	35.8%	
Gross profit	9,196,133	7,008,687		2,187,446	31.2	
Operating expenses	6,023,357	4,552,123		1,471,234	32.3	
OPERATING INCOME	\$ 3,172,776	\$ 2,456,564	\$	716,212	29.2%	
Gross profit	\$ 9,196,133	\$ 7,008,687	\$	2,187,446	31.2%	
Adjusted operating expenses (Non-GAAP) <sup>(1)</sup>	6,006,753	4,691,103		1,315,650	28.0	
ADJUSTED OPERATING INCOME (NON-GAAP)(1)	\$ 3,189,380	\$ 2,317,584	\$	871,796	37.6%	

<sup>(1)</sup> See "Non-GAAP Reconciliations" below.

### **Sales**

The following table sets forth the percentage and dollar value increase or decrease in sales over the prior year in order to demonstrate the cause and magnitude of change.

	Increase (Decrease)
(In millions)	2022
Cause of change	Percentage Dollars
Case volume <sup>(1), (4)</sup>	17.6% \$ 6,300.4
Inflation <sup>(2)</sup>	14.2 5,072.9
Acquisitions <sup>(3)</sup>	3.7 1,334.7
Other <sup>(4)</sup>	0.3 87.7
TOTAL CHANGE IN SALES	35.8% \$12,795.7

- (1) Includes case volume of 15.4% for U.S. Broadline operations.
- (2) Includes product cost inflation of 15.0% for U.S. Broadline operations.
- (3) Includes the impact of our fiscal 2022 acquisitions.
- (4) Case volume excludes the volume impact from our custom-cut meat and seafood subsidiaries that do not measure volume in cases. Any impact in volumes from these operations are included within "Other."

The primary driver of the sales increase in fiscal 2022 was the significant improvement in case volume in our U.S. Broadline operations as a result of two factors: (a) the ongoing business recovery from the COVID-19 pandemic and (b) the impact of our Recipe for Growth initiatives. Case volumes from our U.S. Broadline operations increased 15.4% in fiscal 2022, as compared to fiscal 2021 and 17.9% on a comparable 52-week basis. This included a 10.3% improvement in local customer case growth and a 22.0% increase in national customer case volume in fiscal 2022. The increases in U.S. Broadline case volumes represent organic growth.

### **Operating Income**

The increase in operating income for fiscal 2022, as compared to fiscal 2021, was driven by gross profit dollar growth and partially offset by an increase in operating expenses.

Gross profit dollar growth was driven primarily by the improvement in local cases stemming from (a) the ongoing business recovery from the COVID-19 pandemic, (b) the impact of our Recipe for Growth initiatives, (c) management of higher inflation, and (d) optimization of our business processes and performance. The estimated change in product costs, an internal measure of inflation or deflation, for fiscal 2022 for our U.S. Broadline operations was inflation of 15.0%. For fiscal 2022, this change in product costs was primarily driven by inflation in the dairy, poultry

and fresh produce categories. Gross margin, which is gross profit as a percentage of sales, was 18.95% in fiscal 2022, which was a decrease of 67 basis points compared to gross margin of 19.62% in fiscal 2021, primarily attributable to inflationary pressure.

The increase in operating expenses for fiscal 2022, as compared to fiscal 2021, was primarily driven by variable costs associated with increased volumes and largely from increased investments associated with the ongoing business recovery, including increases in costs for associates, such as recruiting costs, overtime costs, hiring costs, marketing, vaccination promotion, contract labor and sign-on and retention bonuses. We have also experienced an increase in operating expenses due to investments for our Recipe for Growth strategy in fiscal 2022. Additionally, we experienced a \$115.0 million unfavorable comparison of bad debt expense in fiscal 2022, as compared to fiscal 2021, which included a net bad debt benefit due to the significant reduction of reserves on pre-pandemic receivables that were collected in fiscal 2021. Excluding the impact of these prepandemic receivables, our year-over-year change in bad debt expense was not material.

# Results of International Foodservice Operations

In fiscal 2022, the International Foodservice Operations operating results represented approximately 17.2% of Sysco's overall sales.

The following table sets forth a summary of the components of operating income and adjusted operating income expressed as a percentage increase or decrease over the prior year:

(In thousands)	2022	2021	Chang	je in Dollars	% Change
Sales	\$ 11,787,449	\$ 8,350,638	\$	3,436,811	41.2%
Gross profit	2,377,093	1,645,448		731,645	44.5
Operating expenses	2,274,787	1,877,851		396,936	21.1
OPERATING INCOME (LOSS)	\$ 102,306	\$ (232,403)	\$	334,709	(144.0)%
Gross profit	\$ 2,377,093	\$ 1,645,448	\$	731,645	44.5%
Adjusted operating expenses (Non-GAAP) <sup>(1)</sup>	2,144,221	1,774,245		369,976	20.9
ADJUSTED OPERATING INCOME (LOSS) (NON-GAAP)(1)	\$ 232,872	\$ (128,797)	\$	361,669	(280.8)%
Comparable sales using a constant currency basis (Non-GAAP) <sup>(1)</sup>	\$ 11,968,011	\$ 8,350,638	\$	3,617,373	43.3%
Comparable gross profit using a constant currency basis (Non-GAAP) <sup>(1)</sup>	2,427,817	1,645,448		782,369	47.5%
Comparable operating expenses adjusted for Certain Items using a constant currency basis (Non-GAAP) <sup>(1)</sup>	2,195,129	1,774,245		420,884	23.7%
COMPARABLE OPERATING INCOME (LOSS) ADJUSTED FOR CERTAIN ITEMS USING A CONSTANT CURRENCY BASIS (NON-GAAP)(1)	\$ 236,402	\$ (128,797)	\$	365,199	283.5%

<sup>(1)</sup> See "Non-GAAP Reconciliations" below.

### Sales

The following table sets forth the percentage and dollar value increase or decrease in sales over the comparable prior year period in order to demonstrate the cause and magnitude of change.

	Increase (Decrease)	Increase (Decrease)							
(In millions)	2022								
Cause of change	Percentage	Dollars							
Inflation	9.6% \$	798.5							
Foreign currency	(2.2)	(180.1)							
Other <sup>(1)</sup>	33.8	2,818.4							
TOTAL CHANGE IN SALES	41.2% \$ 3	,436.8							

<sup>(1)</sup> The impact of volumes as a component of sales growth from international operations are included within "Other." Volume in our foreign operations includes volume metrics that differ from country to country and cannot be aggregated on a consistent comparable basis.

Sales in fiscal 2022 were higher primarily due to the significant improvement in volume as a result of the business recovery from the COVID-19 pandemic and the easing of restrictions across our European, Canadian and Latin American businesses during the fiscal year. The impact of our Recipe for Growth initiatives also contributed to volume growth.

## **Operating Income**

Our International Foodservice Operations segment returned to profitability in fiscal 2022. The \$334.7 million increase in operating income for fiscal 2022, as compared to fiscal 2021, was primarily a result of an increased sales volumes attributable to the business recovery from the COVID-19 pandemic, along with specific efforts to optimize our gross profit, while effectively managing our operating expenses.

The increase in gross profit dollars in fiscal 2022, as compared to fiscal 2021, was attributable to the increase in sales volume and effectively managing inflation, along with specific efforts to optimize our gross profit dollars.

The increase in operating expenses for fiscal 2022, as compared to fiscal 2021, was primarily due to an increase in costs for associates, including overtime and hiring associates to manage the ongoing business recovery. Additionally, we had an unfavorable comparison of bad debt expense, as fiscal 2021 included a reduction of reserves on pre-pandemic receivables. Excluding the impact of these pre-pandemic receivables, our year-over-year change in bad debt expense was not material.

# Results of SYGMA and Other Segment

For SYGMA, sales were 11.5% higher in fiscal 2022, as compared to fiscal 2021, primarily from an increase in case volume driven by the success of national and regional quick service restaurants, and inflation and fee increases, partially offset by a decrease in volume due to the planned exit of a large regional customer. Operating income decreased by \$56.3 million in fiscal 2022, as compared to fiscal 2021, as our increased investments in business recovery staffing drove an increase in operating expenses in excess of our gross profit dollar growth from increased case volume. SYGMA operated at a loss for the first half of fiscal 2022, primarily due to higher than expected labor costs, but returned to profitability in the second half of the year.

For the operations that are grouped within our Other segment, operating income increased \$17.8 million in fiscal 2022, as compared to fiscal 2021, primarily due to the recovery of our hospitality business, Guest Worldwide. Volume for this business has improved as hospitality occupancy rates have grown from prior year levels.

# **Global Support Center Expenses**

Our Global Support Center generally includes all expenses of the corporate office and Sysco's shared service operations. These expenses increased \$45.3 million in fiscal 2022, or 5.5%, as compared to fiscal 2021, primarily due to investments for our Recipe for Growth strategy, an increase in self-insurance reserves, acquisition and due diligence costs and higher associate-related expenses.

Included in Global Support Center expenses are Certain Items that totaled \$146.8 million in fiscal 2022, as compared to \$62.9 million in fiscal 2021. Certain Items impacting fiscal 2022 were primarily expenses associated

with our business technology transformation initiatives and expenses associated with acquisitions. Certain Items impacting fiscal 2021 were primarily expenses associated with our business transformation initiatives.

# Interest Expense

Interest expense decreased \$256.5 million for fiscal 2022, as compared to fiscal 2021, primarily attributable to lower debt volume, partially offset by a loss on extinguishment of debt of \$115.6 million for the redemption of \$1.25 billion in combined aggregate principal amount of senior notes.

# **Net Earnings**

Net earnings increased 159.2% in fiscal 2022, as compared to fiscal 2021, due primarily to the items noted above for operating income and interest expense, as well as items impacting our income taxes that are discussed in Note 19, "Income Taxes," in the Notes to Consolidated Financial Statements in Item 8. Adjusted net earnings, excluding Certain Items, increased 126.0% in fiscal 2022, primarily due to a significant increase in sales volume, partially offset by an unfavorable tax expense compared to the prior year.

# **Earnings Per Share**

Basic earnings per share in fiscal 2022 were \$2.66, a 158.3% increase from the comparable prior year period amount of \$1.03 per share. Diluted earnings per share in fiscal 2022 were \$2.64, a 158.8% increase from the comparable prior year period amount of \$1.02 per share. Adjusted diluted earnings per share, excluding Certain Items (which is a non-GAAP financial measure for which a reconciliation is provided in "Non-GAAP Reconciliations" below), in fiscal 2022 were \$3.25, a 125.7% increase from the comparable prior year period amount of \$1.44 per share. These results were primarily attributable to the factors discussed above related to net earnings in fiscal 2022.

### Non-GAAP Reconciliations

Our discussion of our results includes certain non-GAAP financial measures, such as EBITDA and adjusted EBITDA, that we believe provide important perspective with respect to underlying business trends. Other than free cash flow, any non-GAAP financial measures will be denoted as adjusted measures to remove the impact of (A) restructuring and transformational project costs consisting of: (1) restructuring charges, (2) expenses associated with our various transformation initiatives and (3) facility closure and severance charges; (B) acquisition-related costs consisting of: (1) intangible amortization expense and (2) acquisition costs and due diligence costs related to our acquisitions; and (C) the reduction of bad debt expense previously recognized in fiscal 2020 due to the impact of the COVID-19 pandemic on the collectability of our pre-pandemic trade receivable balances. Our results for fiscal 2022 were also impacted by: (1) a write-down of COVID-related personal protection equipment inventory due to the reduction in the net realizable value of inventory, (2) debt extinguishment costs and (3) the increase in reserves for uncertain tax positions. Our results for fiscal 2021 were also impacted by losses on the sale of businesses.

The results of our foreign operations can be impacted due to changes in exchange rates applicable in converting local currencies to U.S. dollars. We measure our total Sysco and our International Foodservice Operations results on a constant currency basis. Constant currency operating results are calculated by translating current-period local currency operating results with the currency exchange rates used to translate the financial statements in the comparable prior-year period to determine what the current-period U.S. dollar operating results would have been if the currency exchange rate had not changed from the comparable prior-year period.

Management believes that adjusting its operating expenses, operating income, net earnings and diluted earnings per share to remove these Certain Items and presenting its International Foodservice Operations results on a constant currency basis, provides an important perspective with respect to our underlying business trends and results and provides meaningful supplemental information to both management and investors that (1) is

indicative of the performance of the company's underlying operations and (2) facilitates comparisons on a year-over-year basis.

Sysco has a history of growth through acquisitions and excludes from its non-GAAP financial measures the impact of acquisition-related intangible amortization, acquisition costs and due-diligence costs for those acquisitions. We believe this approach significantly enhances the comparability of Sysco's results for fiscal 2022 and fiscal 2021.

Set forth below is a reconciliation of sales, operating expenses, operating income, other (income) expense, net earnings and diluted earnings per share to adjusted results for these measures for the periods presented. Individual components of diluted earnings per share may not add up to the total presented due to rounding. Adjusted diluted earnings per share is calculated using adjusted net earnings divided by diluted shares outstanding.

(In thousands, except for share and per share data)	2022	2021	Change in Dollars	% Change
Sales (GAAP) <sup>(A)</sup>	\$ 68,636,146	\$ 51,297,843	\$ 17,338,303	33.8%
Impact of currency fluctuations <sup>(1)</sup>	178,629	_	178,629	0.3
Comparable sales using a constant currency basis (Non-GAAP)	68,814,775	51,297,843	17,516,932	34.1
Less 1 week fourth quarter sales <sup>(B)</sup>		(1,152,635)	1,152,635	3.1
Comparable sales using a constant currency and a 52 week basis (Non-GAAP)	68,814,775	50,145,208	18,669,567	37.2
Comparable sales using a 52 week basis (Non-GAAP)(C)(D)	\$ 68,636,146	\$ 50,145,208	\$ 18,490,938	36.9%
Cost of sales (GAAP)	\$ 56,315,622	\$ 41,941,094	\$ 14,374,528	34.3%
Impact of inventory valuation adjustment <sup>(2)</sup>	(73,224)		(73,224)	(0.2)
Cost of sales adjusted for Certain Items (Non-GAAP)	56,242,398	41,941,094	14,301,304	34.1
Less 1 week fourth quarter cost of sales	<del>-</del>	(944,365)	944,365	3.1
Comparable cost of sales adjusted for Certain Items using a 52 week basis (Non-GAAP)	\$ 56,242,398	\$ 40,996,729	\$ 15,245,669	37.2%
Gross profit (GAAP)	\$ 12,320,524	\$ 9,356,749	\$ 2,963,775	31.7%
Impact of inventory valuation adjustment <sup>(2)</sup>	73,224		73,224	0.8
Comparable gross profit adjusted for Certain Items (Non-GAAP)(A)	12,393,748	9,356,749	3,036,999	32.5
Impact of currency fluctuations <sup>(1)</sup>	50,131		50,131	0.5
Comparable gross profit adjusted for Certain Items using a constant currency basis (Non-GAAP)	12,443,879	9,356,749	3,087,130	33.0
Less 1 week fourth quarter gross profit <sup>(B)</sup>	<u> </u>	(208,270)	208,270	3.0
Comparable gross profit adjusted for Certain Items using a constant currency and a 52 week basis (Non-GAAP)	12,443,879	9,148,479	3,295,400	36.0
Comparable gross profit adjusted for Certain Items using a 52 week basis (Non-GAAP) $^{\text{(C)}}$	\$ 12,393,748	\$ 9,148,479	\$ 3,245,269	35.5%
Gross margin (GAAP)	17.95%	18.24%	6	-29 bps
Impact of inventory valuation adjustment <sup>(2)</sup>	0.11			11 bps
Comparable gross margin adjusted for Certain Items (Non-GAAP)(A)	18.06	18.24		-18 bps
Impact of currency fluctuations <sup>(1)</sup>	0.02			2 bps
Comparable gross margin adjusted for Certain Items using a constant currency basis (Non-GAAP)	18.08	18.24		-16 bps
Less 1 week fourth quarter gross margin <sup>(B)</sup>				0 bps
Comparable gross margin adjusted for Certain Items using a constant currency and a 52 week basis (Non-GAAP)	18.08%	18.24		-16 bps
Comparable gross margin adjusted for Certain Items using a 52 week basis (Non-GAAP) $^{\!(\!c\!)}$	18.06%	18.24%	6	-18 bps
Operating expenses (GAAP)	\$ 9,981,489	\$ 7,919,507	\$ 2,061,982	26.0%
Impact of restructuring and transformational project costs <sup>(3)</sup>	(109,532)	(128,187)	18,655	14.6
Impact of acquisition-related costs <sup>(4)</sup>	(139,173)	(79,540)	(59,633)	(75.0)
Impact of bad debt reserve adjustments(5)	27,999	184,813	(156,814)	(84.9)
Operating expenses adjusted for Certain Items (Non-GAAP)(A)	9,760,783	7,896,593	1,864,190	23.6
Impact of currency fluctuations <sup>(1)</sup>	50,908		50,908	0.7
Comparable operating expenses adjusted for Certain Items using a constant currency basis (Non-GAAP)	9,811,691	7,896,593	1,915,098	24.3
Less 1 week fourth quarter operating expenses <sup>(B)</sup>	<u> </u>	(165,043)	165,043	2.6
Comparable operating expenses adjusted for Certain Items using a constant currency and a 52 week basis (Non-GAAP)	9,811,691	7,731,550	2,080,141	26.9
Comparable operating expenses adjusted for Certain Items using a 52 week basis (Non-GAAP)(C)	\$ 9,760,783	\$ 7,731,550	\$ 2,029,233	26.2%
Operating expense as a percentage of sales (GAAP)	14.54%	15.44%	6	-90 bps
Impact of certain item adjustments	(0.32)%			-27 bps
Adjusted operating expense as a percentage of sales (Non-GAAP)	14.22%			-117 bps
Operating income (GAAP)	\$ 2,339,035	\$ 1,437,242		62.7%
Impact of inventory valuation adjustment <sup>(2)</sup>	73,224	_	73,224	NM
Impact of restructuring and transformational project costs <sup>(3)</sup>		128,187	(18,655)	(14.6)
- 1	109,532			
Impact of acquisition-related costs <sup>(4)</sup>	139,173	79,540	59,633	75.0
Impact of restructuming and transformational project costs  Impact of acquisition-related costs <sup>(4)</sup> Impact of bad debt reserve adjustments <sup>(5)</sup> Operating income adjusted for Certain Items (Non-GAAP) <sup>(A)</sup>				

						Change in	
(In thousands, except for share and per share data)		2022		2021		Dollars	% Change
Impact of currency fluctuations <sup>(1)</sup>		(776)				(776)	
Comparable operating income adjusted for Certain Items using a constant currency basis (Non-GAAP)		2,632,189		1,460,156		1,172,033	80.3
Less 1 week fourth quarter operating income <sup>(B)</sup>		_		(43,227)		43,227	5.5
Comparable operating income adjusted for Certain Items using a constant currency and a 52 week basis (Non-GAAP)		2,632,189		1,416,929		1,215,260	85.8
Comparable operating income adjusted for Certain Items using a 52 week basis (Non-GAAP) <sup>(C)(E)</sup>	\$	2,632,965	\$	1,416,929	\$	1,216,036	85.8%
Operating margin (GAAP)		3.41%	,	2.80%	5		61 bps
Operating margin adjusted for Certain Items (Non-GAAP)		3.84%	)	2.85%	)		99 bps
Operating margin adjusted for Certain Items using a constant currency basis (Non-GAAP)		3.83%	, )	2.85%	5		98 bps
Operating margin adjusted for Certain Items using a constant currency and a 52 week basis (Non-GAAP)		3.83%	)	2.83%			100 bps
Operating margin adjusted for Certain Items using a 52 week basis (Non-GAAP) <sup>(F)</sup>		3.84%		2.83%			101 bps
Interest expense (GAAP)	\$	623,643	\$	880,137	\$	(256,494)	(29.1)%
Impact of loss on extinguishment of debt		(115,603)		(293,897)		178,294	60.7
Interest expense adjusted for Certain Items (Non-GAAP)		508,040		586,240		(78,200)	(13.3)
Less 1 week fourth quarter interest expense		_		(10,518)		10,518	1.5
Interest expense adjusted for Certain Items using a 52 week basis (Non-GAAP)	\$	508,040	\$	575,722	\$	(67,682)	(11.8)%
Other income (GAAP)	\$	(31,381)	\$	(27,623)	\$	(3,758)	(13.6)%
Impact of other non-routine gains and losses		2,057		(10,460)		12,517	119.7
Other income adjusted for Certain Items (Non-GAAP)		(29,324)		(38,083)		8,759	23.0
Less 1 week fourth quarter other income		_		79		(79)	(0.2)
Other income adjusted for Certain Items using a 52 week basis (Non-GAAP)	\$	(29,324)	\$	(38,004)	\$	8,680	22.8%
Net earnings (GAAP)	\$	1,358,768	\$	524,209	\$	834,559	159.2%
Impact of inventory valuation adjustment <sup>(2)</sup>		73,224		_		73,224	NM
Impact of restructuring and transformational project costs <sup>(3)</sup>		109,532		128,187		(18,655)	(14.6)
Impact of acquisition-related costs <sup>(4)</sup>		139,173		79,540		59,633	75.0
Impact of bad debt reserve adjustments <sup>(5)</sup>		(27,999)		(184,813)		156,814	84.9
Impact of loss on extinguishment of debt		115,603		293,897		(178,294)	(60.7)
Impact of other non-routine gains and losses		(2,057)		10,460		(12,517)	(119.7)
Tax impact of inventory valuation adjustment <sup>(6)</sup>		(18,902)		_		(18,902)	NM
Tax impact of restructuring and transformational project costs <sup>(6)</sup>		(28,274)		(32,416)		4,142	12.8
Tax impact of acquisition-related costs <sup>(6)</sup>		(35,926)		(19,675)		(16,251)	(82.6)
Tax impact of bad debt reserves adjustments <sup>(6)</sup>		7,228		46,260		(39,032)	(84.4)
Tax impact of loss on extinguishment of debt <sup>(6)</sup>		(29,841)		(79,323)		49,482	62.4
Tax impact of other non-routine gains and losses <sup>(6)</sup>		531		(2,692)		3,223	119.7
Impact of adjustments to uncertain tax positions		12,000		(00.107)		12,000	NM
Impact of foreign tax rate change				(23,197)		23,197	NM
Net earnings adjusted for Certain Items (Non-GAAP)		1,673,060		740,437		932,623	126.0
Less 1 week fourth quarter net earnings		1 672 060	_	(26,165)	_	26,165	8.2
Net earnings adjusted for Certain Items using a 52 week basis (Non-GAAP)  Diluted earnings per share (GAAP)	\$	1,673,060 2.64	\$	714,272 1.02	\$	958,788 1.62	134.2% 158.8%
Impact of inventory valuation adjustment <sup>(2)</sup>	Ş	0.14	Ş	1.02	Ş		NM
Impact of inventory valuation adjustments  Impact of restructuring and transformational project costs <sup>(3)</sup>		0.14		0.25		0.14 (0.04)	(16.0)
Impact of restrictioning and transformational project costs**		0.21		0.23		0.12	80.0
Impact of bad debt reserve adjustments <sup>(5)</sup>		(0.05)		(0.36)		0.12	86.1
Impact of loss on extinguishment of debt		0.22		0.57		(0.35)	(61.4)
Impact of other non-routine gains and losses		0.22		0.02		(0.02)	(01.4) NM
Tax impact of inventory valuation adjustment <sup>(6)</sup>		(0.04)		U.UZ		(0.02)	NM
Tax impact of inventory variation adjustment.  Tax impact of restructuring and transformational project costs <sup>(6)</sup>		(0.04)		(0.06)		(0.04)	INIVI
Tax impact of acquisition-related costs <sup>(6)</sup>		(0.00)		(0.04)		(0.03)	(75.0)
Tax impact of bad debt reserves adjustments <sup>(6)</sup>		0.01		0.09		(0.03)	(88.9)
Tax impact of loss on extinguishment of debt <sup>(6)</sup>		(0.06)		(0.15)		0.09	60.0
1		(0.00)		(33)		0.00	00.0

### PART II - FINANCIAL INFORMATION

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

				C	hange in	
(In thousands, except for share and per share data)	2022	!	2021		Dollars	% Change
Tax impact of other non-routine gains and losses <sup>(6)</sup>	_		(0.01)		0.01	NM
Impact of adjustments to uncertain tax positions	0.02		_		0.02	NM
Impact of foreign tax rate change	_		(0.05)		0.05	NM
Diluted earnings per share adjusted for Certain Items (Non-GAAP)(7)	3.25	;	1.44		1.81	125.7
Less 1 week fourth quarter earnings per share	_		(0.05)		0.05	8.1
Diluted earnings per share adjusted for Certain Items using a 52 week basis						_
(Non-GAAP)	\$ 3.25	\$	1.39	\$	1.86	133.8%
Diluted shares outstanding	514,005,827	513	,555,088			

For purposes of comparable items using a 52 week basis, items are mathematically calculated using the row labels as follows: A+B=C and E/D=F

- (1) Represents a constant currency adjustment, which eliminates the impact of foreign currency fluctuations on the current year results.
- (2) Represents a write-down of COVID-related personal protection equipment inventory due to the reduction in the net realizable value of inventory.
- (3) Fiscal 2022 includes \$61 million related to restructuring charges, severance and facility closure charges and \$49 million related to various transformation initiative costs, primarily consisting of changes to our business technology strategy. Fiscal 2021 includes \$72 million related to restructuring, severance and facility closure charges, and \$56 million related to various transformation initiative costs, primarily consisting of changes to our business technology strategy.
- (4) Fiscal 2022 includes \$106 million of intangible amortization expense and \$33 million in acquisition and due diligence costs. Fiscal 2021 represents intangible amortization expense.
- (5) Fiscal 2022 and fiscal 2021 represent the reduction of bad debt charges previously taken on pre-pandemic trade receivable balances in fiscal 2020.
- (6) The tax impact of adjustments for Certain Items is calculated by multiplying the pretax impact of each Certain Item by the statutory rates in effect for each jurisdiction where the Certain Item was incurred.
- (7) Individual components of diluted earnings per share may not add up to the total presented due to rounding. Total diluted earnings per share is calculated using adjusted net earnings divided by diluted shares outstanding.

NM represents that the percentage change is not meaningful.

(In thousands, except for share and per share data)		2022		2019		Change in Dollars	% Change
Sales (GAAP)	Ś	68,636,146	Ś	60,113,922	\$	8,522,224	14.2%
Cost of sales (GAAP)		56,315,622		48,704,935	-	7,610,687	15.6%
Impact of inventory valuation adjustment <sup>(1)</sup>	_	(73,224)	Ť	_	Ť	(73,224)	(0.1)
Cost of sales adjusted for Certain Items (Non-GAAP)	Ś	56,242,398	Ś	48,704,935	Ś	7,537,463	15.5%
Gross profit (GAAP)		12,320,524		11,408,987	\$	911,537	8.0%
Impact of inventory valuation adjustment <sup>(1)</sup>	•	73,224	•	_	•	73,224	0.6
Comparable gross profit adjusted for Certain Items (Non-GAAP)	Ś	12,393,748	Ś	11,408,987	\$	984,761	8.6%
Gross margin (GAAP)	•	17.95%		18.98%	·	201,101	-103 bps
Impact of inventory valuation adjustment <sup>(1)</sup>		0.11		_			11 bps
Comparable Gross margin adjusted for Certain Items (Non-GAAP)		18.06%	 o	18.98%			-92 bps
Operating expenses (GAAP)	\$			9,078,837	\$	902,652	9.9%
Impact of restructuring and transformational project costs <sup>(2)</sup>	-	(109,532)	-	(325,300)	-	215,768	66.3
Impact of acquisition-related costs <sup>(3)</sup>		(139,173)		(77,832)		(61,341)	(78.8)
Impact of bad debt reserve adjustments <sup>(4)</sup>		27,999		_		27,999	NM
Comparable operating expenses adjusted for Certain Items (Non-GAAP)	\$	9,760,783	\$	8,675,705	\$	1,085,078	12.5%
Operating income (GAAP)	\$	2,339,035	\$	2,330,150	\$	8,885	0.4%
Impact of inventory valuation adjustment <sup>(1)</sup>		73,224				73,224	NM
Impact of restructuring and transformational project costs <sup>(2)</sup>		109,532		325,300		(215,768)	(66.3)
Impact of acquisition-related costs <sup>(3)</sup>		139,173		77,832		61,341	78.8
Impact of bad debt reserve adjustments <sup>(4)</sup>		(27,999)		_		(27,999)	NM
Operating income adjusted for Certain Items (Non-GAAP)	\$	2,632,965	\$	2,733,282	\$	(100,317)	(3.7)%
Interest expense (GAAP)	\$	623,643	\$	360,423	\$	263,220	73.0%
Impact of loss on extinguishment of debt		(115,603)		_		(115,603)	NM
Interest expense adjusted for Certain Items (Non-GAAP)	\$	508,040	\$	360,423	\$	147,617	41.0%
Other income (GAAP)	\$	(31,381)	\$	(36,109)	\$	4,728	13.1%
Impact of gain on sale of Iowa Premium <sup>(5)</sup>		_		66,309		(66,309)	NM
Impact of other non-routine gains and losses		2,057		_		2,057	NM
Other income (expense) adjusted for Certain Items (Non-GAAP)	\$	(29,324)	\$	30,200	\$	(59,524)	(197.1)%
Net earnings (GAAP)	\$	1,358,768	\$	1,674,271	\$	(315,503)	(18.8)%
Impact of inventory valuation adjustment <sup>(1)</sup>		73,224		_		73,224	NM
Impact of restructuring and transformational project costs <sup>(2)</sup>		109,532		325,300		(215,768)	(66.3)
Impact of acquisition-related costs <sup>(3)</sup>		139,173		77,832		61,341	78.8
Impact of bad debt reserve adjustments <sup>(4)</sup>		(27,999)		_		(27,999)	NM
Impact of loss on extinguishment of debt		115,603		_		115,603	NM
Impact of gain on sale of Iowa Premium <sup>(5)</sup>		_		(66,309)		66,309	NM
Impact of other non-routine gains and losses		(2,057)		_		(2,057)	NM
Tax impact of inventory valuation adjustment <sup>(6)</sup>		(18,902)		_		(18,902)	NM
Tax impact of restructuring and transformational project costs <sup>(6)</sup>		(28,274)		(81,722)		53,448	65.4
Tax impact of acquisition-related costs <sup>(6)</sup>		(35,926)		(19,553)		(16,373)	(83.7)
Tax impact of bad debt reserves adjustments <sup>(6)</sup>		7,228		_		7,228	NM
Tax impact of loss on extinguishment of debt <sup>(6)</sup>		(29,841)		_		(29,841)	NM
Tax impact of gain on sale of Iowa Premium <sup>(6)</sup>		_		18,119		(18,119)	NM
Tax impact of other non-routine gains and losses <sup>(6)</sup>		531		_		531	NM
Impact of adjustments to uncertain tax positions		12,000		_		12,000	NM
Impact of foreign tax credit benefit		_		(95,067)		95,067	NM
Impact of France, U.K. and Sweden tax law changes		_		6,464		(6,464)	NM
Impact of US transition tax		_		17,516		(17,516)	NM
Net earnings adjusted for Certain Items (Non-GAAP)	\$	1,673,060	\$	1,856,851	\$	(183,791)	(9.9)%

			Change in	
(In thousands, except for share and per share data)	2022	 2019	Dollars	% Change
Diluted earnings per share (GAAP)	\$ 2.64	\$ 3.20	\$ (0.56)	(17.5)%
Impact of inventory valuation adjustment <sup>(1)</sup>	0.14	_	0.14	NM
Impact of restructuring and transformational project costs <sup>(2)</sup>	0.21	0.62	(0.41)	(66.1)
Impact of acquisition-related costs <sup>(3)</sup>	0.27	0.15	0.12	80.0
Impact of bad debt reserve adjustments <sup>(4)</sup>	(0.05)	_	(0.05)	NM
Impact of loss on extinguishment of debt	0.22	_	0.22	NM
Impact of gain on sale of lowa Premium <sup>(5)</sup>	_	_	_	NM
Tax impact of inventory valuation adjustment <sup>(6)</sup>	(0.04)	_	(0.04)	NM
Tax impact of restructuring and transformational project costs <sup>(6)</sup>	(0.06)	(0.16)	0.10	62.5
Tax impact of acquisition-related costs <sup>(6)</sup>	(0.07)	(0.04)	(0.03)	(75.0)
Tax impact of bad debt reserves adjustments <sup>(6)</sup>	0.01	_	0.01	NM
Tax impact of loss on extinguishment of debt <sup>(6)</sup>	(0.06)	_	(0.06)	NM
Tax impact of gain on sale of Iowa Premium <sup>(6)</sup>	_	0.03	(0.03)	NM
Impact of adjustments to uncertain tax positions	0.02	_	0.02	NM
Impact of foreign tax credit benefit	_	(0.18)	0.18	NM
Impact of France, U.K. and Sweden tax law changes	_	0.01	(0.01)	NM
Impact of US transition tax	_	0.03	(0.03)	NM
Diluted earnings per share adjusted for Certain Items (Non-GAAP)(7)	\$ 3.25	\$ 3.55	\$ (0.30)	(8.5)%

- (1) Represents a write-down of COVID-related personal protection equipment inventory due to the reduction in the net realizable value of inventory.
- (2) Fiscal 2022 includes \$61 million related to restructuring charges, severance and facility closure charges and \$49 million related to various transformation initiative costs, primarily consisting of changes to our business technology strategy. Fiscal 2019 includes \$151 million related to various transformation initiative costs, primarily consisting of changes to our business technology strategy, of which \$18 million related to accelerated depreciation related to software that was being replaced, and \$174 million related to severance, restructuring and facility closure charges in Europe, Canada and at our Global Support Center, of which \$61 million related to our France restructuring as part of our integration of Brake France and Davigel into Sysco France.
- (3) Fiscal 2022 includes \$106 million of intangible amortization expense and \$33 million in acquisition and due diligence costs. Fiscal 2019 includes \$77 million of intangible amortization expense and \$1 million related to integration costs.
- (4) Fiscal 2022 represents the reduction of bad debt charges previously taken on pre-pandemic trade receivable balances in fiscal 2020.
- (5) Represents a gain on sale from disposition of a business, lowa Premium.
- (6) The tax impact of adjustments for Certain Items is calculated by multiplying the pretax impact of each Certain Item by the statutory rates in effect for each jurisdiction where the Certain Item was incurred.
- (7) Individual components of diluted earnings per share may not add up to the total presented due to rounding. Total diluted earnings per share is calculated using adjusted net earnings divided by diluted shares outstanding.

NM represents that the percentage change is not meaningful.

Set forth below is a reconciliation by segment of actual operating expenses and operating income to adjusted results for these measures for the periods presented (dollars in thousands):

		2022		2021		Change in Dollars	% Change
U.S. FOODSERVICE OPERATIONS		2022		2021		Dollars	% Change
Sales (GAAP)	\$	48,520,562	\$	35,724,843	\$	12,795,719	35.8%
Gross profit (GAAP)	•	9,196,133	_	7,008,687	•	2,187,446	31.2%
Gross margin (GAAP)		18.95%	,	19.62%	,	2,107,110	-67 bps
Operating expenses (GAAP)	\$	6,023,357	\$	4,552,123	\$	1,471,234	32.3%
Impact of restructuring and transformational project costs	*	(1,162)	*	(4,056)	*	2,894	71.4
Impact of acquisition-related costs <sup>(1)</sup>		(36,207)		(1,030)		(36,207)	NM
Impact of bad debt reserve adjustments <sup>(2)</sup>		20,765		143,036		(122,271)	(85.5)
Operating expenses adjusted for Certain Items (Non-GAAP)	\$	6,006,753	\$	4,691,103	\$	1,315,650	28.0%
Operating income (GAAP)	\$	3,172,776	\$	2,456,564	\$	716,212	29.2%
Impact of restructuring and transformational project costs		1,162		4,056	•	(2,894)	(71.4)
Impact of acquisition-related costs <sup>(1)</sup>		36,207				36,207	NM
Impact of bad debt reserve adjustments <sup>(2)</sup>		(20,765)		(143,036)		122,271	85.5
Operating income adjusted for Certain Items (Non-GAAP)	\$	3,189,380	\$	2,317,584	\$	871,796	37.6%
INTERNATIONAL FOODSERVICE OPERATIONS		2,122,222		_,,	<u> </u>	211,122	2112/1
Sales (GAAP)	\$	11,787,449	\$	8,350,638	\$	3,436,811	41.2%
Impact of currency fluctuations <sup>(3)</sup>		180,562	•	_		180,562	2.1
Comparable sales using a constant currency basis (Non-GAAP)	\$	11,968,011	\$	8,350,638	\$	3,617,373	43.3%
Gross profit (GAAP)	\$	2,377,093	\$	1,645,448	\$	731,645	44.5%
Impact of currency fluctuations <sup>(3)</sup>	,	50,724	,		•	50,724	3.0
Comparable gross profit using a constant currency basis							
(Non-GAAP)	\$	2,427,817	\$	1,645,448	\$	782,369	47.5%
Gross margin (GAAP)		20.17%	)	19.70%	)		47 bps
Impact of currency fluctuations <sup>(3)</sup>		0.12%		—%	1		12 bps
Comparable gross margin using a constant currency basis (Non-GAAP)		20.29%	)	19.70%	)		59 bps
Operating expenses (GAAP)	\$	2,274,787	\$	1,877,851	\$	396,936	21.1%
Impact of restructuring and transformational project costs <sup>(4)</sup>		(59,740)		(66,147)		6,407	9.7
Impact of acquisition-related costs <sup>(5)</sup>		(78,062)		(73,673)		(4,389)	(6.0)
Impact of bad debt reserve adjustments <sup>(2)</sup>		7,236		36,214		(28,978)	(80.0)
Operating expenses adjusted for Certain Items (Non-GAAP)		2,144,221		1,774,245		369,976	20.9
Impact of currency fluctuations <sup>(3)</sup>		50,908		_		50,908	2.8
Comparable operating expenses adjusted for Certain Items							
using a constant currency basis (Non-GAAP)	\$	2,195,129	\$	1,774,245	\$	420,884	23.7%
Operating income (loss) (GAAP)	\$	102,306	\$	(232,403)	\$	334,709	144.0%
Impact of restructuring and transformational project costs <sup>(4)</sup>		59,740		66,147		(6,407)	(9.7)
Impact of acquisition-related costs <sup>(5)</sup>		78,062		73,673		4,389	6.0
Impact of bad debt reserve adjustments <sup>(2)</sup>		(7,236)		(36,214)		28,978	80.0
Operating income (loss) adjusted for Certain Items (Non-GAAP)		232,872		(128,797)		361,669	280.8
Impact of currency fluctuations <sup>(3)</sup>		3,530				3,530	2.7
Comparable operating income (loss) adjusted for Certain Items using a constant currency basis (Non-GAAP)	\$	236,402	\$	(128,797)	\$	365,199	283.5%
SYGMA							
Sales (GAAP)	\$	7,245,824	\$	6,498,601	\$	747,223	11.5%
Gross profit (GAAP)		576,280		554,014		22,266	4.0%
Gross margin (GAAP)		7.95%	)	8.53%	)		-58 bps
Operating expenses (GAAP)	\$	579,926	\$	501,360	\$	78,566	15.7%
Impact of restructuring and transformational project costs		_		(7)		7	NM
Operating expenses adjusted for Certain Items (Non-GAAP)	\$	579,926	\$	501,353	\$	78,573	15.7%

	2022		2021		Change in Dollars	% Change
Operating (loss) income (GAAP)	\$ (3,646)	\$	52,654	\$	(56,300)	(106.9)%
Impact of restructuring and transformational project costs	_		7		(7)	NM
Operating (loss) income adjusted for Certain Items (Non-GAAP)	\$ (3,646)	\$	52,661	\$	(56,307)	(106.9)%
OTHER						
Sales (GAAP)	\$ 1,082,311	\$	723,761	\$	358,550	49.5%
Gross profit (GAAP)	248,125		160,394		87,731	54.7%
Gross margin (GAAP)	22.93%	)	22.16%	)		77 bps
Operating expenses (GAAP)	\$ 230,718	\$	160,790	\$	69,928	43.5%
Impact of restructuring and transformational project costs	_		(956)		956	NM
Impact of bad debt reserve adjustments(2)	(2)		5,563		(5,565)	(100.0)
Operating expenses adjusted for Certain Items (Non-GAAP)	\$ 230,716	\$	165,397	\$	65,319	39.5%
Operating income (loss) GAAP	\$ 17,407	\$	(396)	\$	17,803	NM
Impact of restructuring and transformational project costs	_		956		(956)	NM
Impact of bad debt reserve adjustments <sup>(2)</sup>	2		(5,563)		5,565	100.0
Operating income (loss) adjusted for Certain Items (Non-GAAP)	\$ 17,409	\$	(5,003)	\$	22,412	NM
GLOBAL SUPPORT CENTER						
Gross loss (GAAP)	\$ (77,107)	\$	(11,794)	\$	(65,313)	NM
Impact of inventory valuation adjustment <sup>(6)</sup>	73,224		_		73,224	NM
Comparable gross profit (loss) adjusted for Certain Items						
(Non-GAAP)	\$ (3,883)	\$	(11,794)	\$	7,911	67.1%
Operating expenses (GAAP)	\$ 872,701	\$	827,383	\$	45,318	5.5%
Impact of restructuring and transformational project costs <sup>(7)</sup>	(48,631)		(57,021)		8,390	14.7
Impact of acquisition-related costs <sup>(8)</sup>	 (24,904)		(5,867)		(19,037)	NM
Operating expenses adjusted for Certain Items (Non-GAAP)	\$ 799,166	\$	764,495	\$	34,671	4.5%
Operating loss (GAAP)	\$ (949,808)	\$	(839,177)	\$	(110,631)	(13.2)%
Impact of inventory valuation adjustment <sup>(6)</sup>	73,224		_		73,224	NM
Impact of restructuring and transformational project costs <sup>(7)</sup>	48,631		57,021		(8,390)	(14.7)
Impact of acquisition-related costs <sup>(8)</sup>	24,904		5,867		19,037	NM
Operating loss adjusted for Certain Items (Non-GAAP)	\$ (803,049)	\$	(776,289)	\$	(26,760)	(3.4)%

<sup>(1)</sup> Fiscal 2022 includes intangible amortization expense and acquisition costs.

<sup>(2)</sup> Fiscal 2022 and fiscal 2021 represent the reduction of bad debt charges previously taken on pre-pandemic trade receivable balances in fiscal 2020.

<sup>(3)</sup> Represents a constant currency adjustment, which eliminates the impact of foreign currency fluctuations on current year results.

<sup>(4)</sup> Includes restructuring, severance and facility closure costs primarily in Europe.

<sup>(5)</sup> Represents intangible amortization expense.

<sup>(6)</sup> Represents a write-down of COVID-related personal protection equipment inventory due to the reduction in the net realizable value of inventory.

<sup>(7)</sup> Includes various transformation initiative costs, primarily consisting of changes to our business technology strategy.

<sup>(8)</sup> Represents due diligence costs.

NM represents that the percentage change is not meaningful.

## **EBITDA and Adjusted EBITDA**

EBITDA and adjusted EBITDA should not be used as a substitute for the most comparable GAAP measure in assessing Sysco's overall financial performance for the periods presented. An analysis of any non-GAAP

financial measure should be used in conjunction with results presented in accordance with GAAP. See "Key Performance Indicators" for further discussion regarding this non-GAAP financial measure. Set forth below is a reconciliation of actual net earnings (loss) to EBITDA and to adjusted EBITDA results for the periods presented (dollars in thousands):

				Change in	
2022		2021		Dollars	% Change
\$ 1,358,768	\$	524,209	\$	834,559	159.2%
623,643		880,137		(256,494)	(29.1)
388,005		60,519		327,486	NM
772,881		737,916		34,965	4.7
3,143,297		2,202,781		940,516	42.7
_		(55,615)		55,615	3.7
\$ 3,143,297	\$	2,147,166	\$	996,131	46.4%
\$ 73,224	\$	_	\$	73,224	NM
108,148		120,693		(12,545)	(10.4)
32,738		5,867		26,871	NM
(27,999)		(184,813)		156,814	84.9
(2,057)		10,460		(12,517)	(119.7)
3,327,351		2,154,988		1,172,363	54.4
_		(55,793)		55,793	4.1
\$ 3,327,351	\$	2,099,195	\$	1,228,156	58.5%
\$	\$ 1,358,768 623,643 388,005 772,881 3,143,297  \$ 3,143,297  \$ 73,224 108,148 32,738 (27,999) (2,057) 3,327,351 —	\$ 1,358,768 \$ 623,643 388,005 772,881 3,143,297	\$ 1,358,768 \$ 524,209 623,643 880,137 388,005 60,519 772,881 737,916 3,143,297 2,202,781 — (55,615) \$ 3,143,297 \$ 2,147,166  \$ 73,224 \$ — 108,148 120,693 32,738 5,867 (27,999) (184,813) (2,057) 10,460 3,327,351 2,154,988 — (55,793)	\$ 1,358,768 \$ 524,209 \$ 623,643 880,137 388,005 60,519 772,881 737,916 3,143,297 2,202,781 — (55,615) \$ 3,143,297 \$ 2,147,166 \$ \$ 73,224 \$ — \$ 108,148 120,693 32,738 5,867 (27,999) (184,813) (2,057) 10,460 3,327,351 2,154,988 — (55,793)	2022         2021         Dollars           \$ 1,358,768         \$ 524,209         \$ 834,559           623,643         880,137         (256,494)           388,005         60,519         327,486           772,881         737,916         34,965           3,143,297         2,202,781         940,516           —         (55,615)         55,615           \$ 3,143,297         \$ 2,147,166         \$ 996,131           \$ 73,224         \$ —         \$ 73,224           108,148         120,693         (12,545)           32,738         5,867         26,871           (27,999)         (184,813)         156,814           (2,057)         10,460         (12,517)           3,327,351         2,154,988         1,172,363           —         (55,793)         55,793

- (1) Represents a write-down of COVID-related personal protection equipment inventory due to the reduction in the net realizable value of inventory.
- (2) Includes various transformation initiative costs, primarily consisting of changes to our business technology strategy, excluding charges related to accelerated depreciation.
- (3) Fiscal 2022 includes acquisition and due diligence costs.
- (4) Fiscal 2022 and fiscal 2021 represent the reduction of bad debt charges previously taken on pre-pandemic trade receivable balances in fiscal 2020.
- (5) In arriving at adjusted EBITDA, Sysco does not adjust out interest income of \$7 million and \$15 million or non-cash stock compensation expense of \$122 million and \$96 million for fiscal 2022 and fiscal 2021, respectively.

 ${\it NM \, represents \, that \, the \, percentage \, change \, is \, not \, meaningful.}$ 

			Change in	
	2022	2019	Dollars	% Change
Net earnings (GAAP)	\$ 1,358,768	\$ 1,674,271	\$ (315,503)	(18.8)%
Interest (GAAP)	623,643	360,423	263,220	73.0
Income taxes (GAAP)	388,005	331,565	56,440	17.0
Depreciation and amortization (GAAP)	772,881	763,935	8,946	1.2
EBITDA (Non-GAAP)	\$ 3,143,297	\$ 3,130,194	\$ 13,103	0.4%
Certain Item adjustments:				
Impact of inventory valuation adjustment(1)	\$ 73,224	\$ _	\$ 73,224	NM
Impact of restructuring and transformational project costs <sup>(2)</sup>	108,148	286,022	(177,874)	(62.2)
Impact of acquisition-related costs <sup>(3)</sup>	32,738	1,308	31,430	NM
Impact of bad debt reserve adjustments(4)	(27,999)	_	(27,999)	NM
Impact of gain on sale of Iowa Premium <sup>(5)</sup>	_	(66,309)	66,309	NM
Impact of other non-routine gains and losses	(2,057)	_	(2,057)	NM
EBITDA ADJUSTED FOR CERTAIN ITEMS (NON-GAAP)(6)	\$ 3,327,351	\$ 3,351,215	\$ (23,864)	(0.7)%

- (1) Represents a write-down of COVID-related personal protection equipment inventory due to the reduction in the net realizable value of inventory.
- (2) Fiscal 2022 and fiscal 2019 include charges related to restructuring, severance, and facility closures, as well as various transformation initiative costs, primarily consisting of changes to our business technology strategy, excluding charges related to accelerated depreciation.
- (3) Fiscal 2022 includes acquisition and due diligence costs. Fiscal 2019 represents acquisition costs.
- (4) Fiscal 2022 represents the reduction of bad debt charges previously taken on pre-pandemic trade receivable balances in fiscal 2020.
- (5) Represents a gain on sale from disposition of a business, lowa Premium
- (6) In arriving at adjusted EBITDA, Sysco does not adjust out interest income of \$7 million and \$7 million or non-cash stock compensation expense of \$122 million and \$105 million for fiscal 2022 and fiscal 2019, respectively.
  - NM represents that the percentage change is not meaningful.

## Impact of 14th Week on Case Growth

	13-Week Period Ended Jul. 2, 2022	Impact of 14 <sup>th</sup> Week <sup>(1)</sup>	14-Week Period Ended Jul. 3, 2021	52-Week Period Ended Jul. 2, 2022	Impact of 14 <sup>th</sup> Week <sup>(1)</sup>	53-Week Period Ended Jul. 3, 2021
Case Growth:						
U.S. Broadline	(2.1)%	6 7.5%	5.4%	15.4%	2.5%	17.9%

<sup>(1)</sup> In Fiscal 2021, the fourth quarter included 14 weeks, and the year included 53 weeks.

## Liquidity and Capital Resources

## **Highlights**

Below are comparisons of the cash flows from fiscal 2022 to fiscal 2021:

- Cash flows from operations were \$1.8 billion in fiscal 2022, compared to \$1.9 billion in fiscal 2021;
- Net capital expenditures totaled \$608.7 million in fiscal 2022, compared to \$411.5 million in fiscal 2021;
- Free cash flow was \$1.2 billion in fiscal 2022, compared to \$1.5 billion in fiscal 2021 (see "Cash Flows Free Cash Flow Non-GAAP Reconciliation" below for an explanation of this non-GAAP financial measure);
- Cash used for acquisition of businesses was \$1.3 billion in fiscal 2022;
- There was no significant bank or commercial paper activity in fiscal 2022, compared to \$826.2 million of bank and commercial paper repayments, net in fiscal 2021;
- Dividends paid were \$958.9 million in fiscal 2022, compared to \$917.6 million in fiscal 2021; and
- Cash paid for treasury stock repurchases was \$499.8 million in fiscal 2022, compared to none in fiscal 2021.

We repaid senior notes in the amount of \$1.7 billion and issued an aggregate of \$1.3 billion in new senior notes in fiscal 2022.

As of July 2, 2022, there were no borrowings outstanding under our long-term revolving credit facility. As of August 9, 2022, the company has approximately \$3.2 billion in cash and available liquidity.

In fiscal 2020, in order to ensure our liquidity in response to the COVID-19 pandemic, we significantly increased our cash balances using short and long-term borrowings and ended the year with \$6.1 billion in cash. With an improved operating environment in fiscal 2021, we paid down \$3.4 billion of debt and ended the year with \$3.0 billion in cash. In fiscal 2022, we returned to more normal levels of cash, with \$867.1 million on the balance sheet at the end of the fiscal year. As described above, our uses of cash during the year included business acquisitions, dividends, share repurchases and senior note redemptions.

### Sources and Uses of Cash

Sysco generates cash in the U.S. and internationally. Sysco's strategic objectives include continuous investment in our business; these investments are funded primarily by cash from operations and, to a lesser

extent, external borrowings. Traditionally, our operations have produced significant cash flow and, due to our strong financial position, we believe that we will continue to be able to effectively access capital markets, as needed. Cash generated from operations is generally allocated to:

- working capital-investments;
- capital investments in facilities, systems, fleet, other equipment and technology;
- acquisitions consistent with our growth strategy;
- debt repayments;
- cash dividends; and
- share repurchases.

Any remaining cash generated from operations may be invested in high-quality, short-term instruments. As a part of our ongoing strategic analysis, we regularly evaluate business opportunities, including potential acquisitions and sales of assets and businesses, and our overall capital structure. Any transactions resulting from these evaluations may materially impact our liquidity, borrowing capacity, leverage ratios and capital availability.

We continue to be in a strong financial position based on our balance sheet and operating cash flows; however, our liquidity and capital resources can be influenced by macro-economic trends and conditions that impact our results of operations. We believe our mechanisms to manage working capital, such as actively working with customers to receive payments on receivables, optimizing inventory levels and maximizing payment terms with vendors, have been sufficient to limit a significant unfavorable impact on our cash flows from operations. We believe these mechanisms will continue to mitigate any unfavorable impact on our cash flows from operations arising from macro-economic trends and conditions.

We extend credit terms to some of our customers based on our assessment of each customer's creditworthiness. We monitor each customer's account and will suspend shipments if necessary. In the ordinary course of business, customers periodically negotiate extended payment terms on trade accounts receivable. The company may utilize purchase arrangements with third-party financial institutions to transfer portions of our trade accounts receivable balance on a non-recourse basis in order to extend terms for the customer without negatively impacting our cash flow. The arrangements meet the requirements for the receivables transferred to be accounted for as sales. See Note 1, "Summary of Accounting Policies," in the Notes to Consolidated Financial Statements in Item 8 for additional information.

As of July 2, 2022, we had \$867.1 million in cash and cash equivalents, approximately 49% of which was held by our international subsidiaries and generated from our earnings of international operations. If these earnings were transferred among countries or repatriated to the U.S., such amounts may be subject to withholding and additional foreign tax obligations. Additionally, Sysco Corporation has provided intercompany loans to certain of its international subsidiaries, and when interest and principal payments are made, some of this cash will move to the U.S.

Our wholly owned captive insurance subsidiary (the Captive) must maintain a sufficient level of liquidity to fund future reserve payments. As of July 2, 2022, the Captive held \$119.9 million of fixed income marketable securities and \$64.3 million of restricted cash and restricted cash equivalents in a restricted investment portfolio in order to meet solvency requirements. We purchased \$19.3 million in marketable securities in fiscal 2022 and received \$16.6 million in proceeds from the sale of marketable securities in that period.

## **Cash Requirements**

The Company's cash requirements within the next twelve months include accounts payable and accrued liabilities, current maturities of long-term debt, other current liabilities, and purchase commitments and other obligations. We expect the cash required to meet these obligations to be primarily generated through a combination of cash from operations and access to capital from financial markets.

Our long-term cash requirements under our various contractual obligations and commitments include:

- Debt Obligations and Interest Payments See Note 12, "Debt and Other Financing Arrangements," in the Notes to Consolidated Financial Statements in Item 8 for further detail of our debt and the timing of expected future principal and interest payments.
- Operating and Finance leases See Note 13, "Leases," in the Notes to Consolidated Financial Statements in Item 8 for further detail of our obligations and the timing of expected future payments.
- Deferred Compensation The estimate of the timing of future payments under the Executive Deferred Compensation Plan and Management Savings Plan involves the use of certain assumptions, including retirement ages and payout periods. See Note 14, "Company-Sponsored Employee Benefit Plans," in the Notes to Consolidated Financial Statements in Item 8 for further detail of our obligations and the timing of expected future payments.
- Purchase and Other Obligations Purchase obligations include agreements for purchases of product in the normal course of business for which all significant terms have been confirmed, including minimum quantities resulting from our category management process. Such amounts are based on estimates. Purchase obligations also include amounts committed with various third-party service providers to provide information technology services for periods up to fiscal 2027. See discussion under Note 20, "Commitments and Contingencies," in the Notes to Consolidated Financial Statements in Item 8. Purchase obligations exclude full requirements electricity contracts where no stated minimum purchase volume is required.
- Other Liabilities These include other long-term liabilities reflected in our Consolidated Balance Sheets as of July 2, 2022, including obligations associated with certain employee benefit programs, unrecognized tax

benefits and various long-term liabilities, which have some inherent uncertainty in the timing of these payments.

 Contingent Consideration – Certain acquisitions involve contingent consideration, typically payable only if certain operating results are attained or certain outstanding contingencies are resolved. See Note 4, "Acquisitions," in the Notes to Consolidated Financial Statements in Item 8 for aggregate contingent consideration amounts outstanding as of July 2, 2022.

We believe the following sources will be sufficient to meet our anticipated cash requirements for at least the next twelve months, while maintaining sufficient liquidity for normal operating purposes:

- our cash flows from operations;
- the availability of additional capital under our existing commercial paper programs, supported by our revolving credit facility; and
- our ability to access capital from financial markets, including issuances
  of debt securities, either privately or under our shelf registration
  statement filed with the SEC.

Due to our strong financial position, we believe that we will continue to be able to effectively access the commercial paper market and long-term capital markets, if necessary.

#### Cash Flows

## **Operating Activities**

We generated \$1.8 billion in cash flows from operations in fiscal 2022, compared to cash flows from operations of \$1.9 billion in fiscal 2021. In fiscal 2022, these amounts included year-over-year unfavorable comparisons on working capital due to investment in volume growth that resulted from business recovery and the Recipe for Growth as well as accrued income taxes, partially offset by higher operating results and a favorable comparison on accrued expenses.

Changes in working capital had a negative impact of \$1.1 billion on cash flow from operations period-over-period. With rising sales and profitability, accounts receivable and inventory increased in fiscal 2022, partially offset by an increase in accounts payable.

Income taxes negatively impacted cash flow from operations, as our payments increased commensurate with increased earnings in fiscal 2022.

Accrued expenses was a positive comparison, primarily from favorable comparisons of accrued interest, accrued payroll, incentive payment accruals, and customer rebate payments resulting from an increase in volume purchase incentives earned by our customers, as sales volumes increased through fiscal 2022.

## **Investing Activities**

Fiscal 2022 and Fiscal 2021 capital expenditures included:

- buildings and building improvements;
- investments in technology;
- warehouse equipment; and
- fleet replacements.

#### PART II - FINANCIAL INFORMATION

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Our capital expenditures in fiscal 2022 were \$162.1 million higher than in fiscal 2021, as we made investments to advance our Recipe for Growth strategy.

During fiscal 2022, we paid \$1.3 billion, net of cash acquired, for acquisitions. There were no acquisitions made in fiscal 2021.

#### **Free Cash Flow**

Our free cash flow for fiscal 2022 decreased by \$309.7 million, to \$1.2 billion, as compared to fiscal 2021, principally as a result of a decrease

in cash flows from operations due to investments in working capital and a year-over-year increase in capital expenditures.

## Non-GAAP Reconciliation

Free cash flow should not be used as a substitute for the most comparable GAAP measure in assessing the company's liquidity for the periods presented. An analysis of any non-GAAP financial measure should be used in conjunction with results presented in accordance with GAAP. See "Key Performance Indicators" for further discussion regarding this non-GAAP financial measure. In the table that follows, free cash flow for each period presented is reconciled to net cash provided by operating activities.

			Change in	
(In thousands)	2022	2021	Dollars	% Change
Net cash provided by operating activities (GAAP)	\$ 1,791,286	\$ 1,903,842	\$ (112,556)	(5.9)%
Additions to plant and equipment	(632,802)	(470,676)	(162,126)	34.4
Proceeds from sales of plant and equipment	24,144	59,147	(35,003)	(59.2)
FREE CASH FLOW (NON-GAAP)	\$ 1,182,628	\$ 1,492,313	\$ (309,685)	(20.8)%

## **Financing Activities**

#### **Equity Transactions**

Proceeds from exercises of share-based compensation awards were \$128.2 million and \$130.4 million in fiscal 2022 and fiscal 2021, respectively. The level of option exercises, and thus proceeds, will vary from period to period and is largely dependent on movements in our stock price and the time remaining before option grants expire.

We have traditionally engaged in share repurchase programs to allow Sysco to continue offsetting dilution resulting from shares issued under the company's benefit plans and to make opportunistic repurchases. In May 2021, our Board of Directors approved a share repurchase program to authorize the repurchase of up to \$5.0 billion of the company's common stock, which will remain available until fully utilized. We repurchased 6,698,991 shares for \$499.8 million during fiscal 2022. As of July 2, 2022, we had a remaining authorization of approximately \$4.5 billion. We repurchased 3,099,268 additional shares for \$267.7 million under our authorization through August 9, 2022.

We have made dividend payments to our shareholders in each fiscal year since our company's inception. Dividends paid in fiscal 2022 were \$958.9 million, or \$1.88 per share, as compared to \$917.6 million, or \$1.80 per share, in fiscal 2021. In April 2022, we declared our regular quarterly dividend for the fourth quarter of fiscal 2022 of \$0.49 per share, a \$0.02 per share increase from the prior quarter, which was paid in July 2022.

In August 2021, we filed a universal shelf registration statement with the SEC under which we, as a well-known seasoned issuer, have the ability to issue and sell an indeterminate amount of various types of debt and equity securities. The specific terms of any securities we issue under this registration statement will be provided in the applicable prospectus supplements.

In November 2000, we filed with the SEC a shelf registration statement covering 30,000,000 shares of common stock to be offered from time to time in connection with acquisitions. As of August 9, 2022, 29,477,835 shares remained available for issuance under this registration statement.

### Debt Activity and Borrowing Availability

Our debt activity, including issuances and repayments, and our borrowing availability is described in Note 12, "Debt and Other Financing Arrangements," in the Notes to Consolidated Financial Statements in Item 8. Our outstanding borrowings at July 2, 2022, and repayment activity since the end of fiscal 2022 are disclosed within those notes. Updated amounts at August 9, 2022, include:

- No outstanding borrowings from the credit facility supporting our U.S. commercial paper program; and
- \$259.0 million outstanding borrowings under our U.S. commercial paper program.

Our aggregate commercial paper issuances and short-term bank borrowings had weighted average interest rates of 1.35% for fiscal 2022 and 0.97% for fiscal 2021.

In the next 12 months, \$517.8 million of long-term debt will mature. We expect to repay these senior notes in the fourth quarter of fiscal 2023.

The availability of financing in the form of debt is influenced by many factors, including our profitability, free cash flows, debt levels, credit ratings, debt covenants and economic and market conditions. As of August 9, 2022, Moody's Investors Service has assigned us an unsecured debt credit rating of Baa1 and a ratings outlook of "stable." Standard & Poor's has assigned us an unsecured debt credit rating of BBB and a ratings outlook of "stable." Fitch Ratings Inc. has assigned us an unsecured debt credit rating of BBB and a ratings outlook of "negative." A significant downgrade in our credit ratings or adverse conditions in the capital markets may increase the cost of borrowing for us or limit our access to capital. To date, we have not experienced difficulty accessing the credit markets. As of August 9, 2022, the company had approximately \$3.2 billion in cash and available liquidity.

On April 29, 2022, Sysco entered into a long-term revolving credit facility to replace its previous \$2.0 billion facility. The new facility includes aggregate commitments of the lenders thereunder of \$3.0 billion, with an option to increase such commitments to \$4.0 billion. The new facility includes a covenant, among others, requiring Sysco to maintain a ratio of consolidated EBITDA to consolidated interest expense of 3.0 to 1.0 over four consecutive fiscal quarters. The new revolving credit facility expires on April 29, 2027. As of July 2, 2022, Sysco was in compliance with all of its debt covenants, and the company expects to remain in compliance through the next twelve months.

## **Guarantor Summarized Financial Information**

On January 19, 2011, the wholly owned U.S. Broadline subsidiaries of Sysco Corporation, which distribute a full line of food products and a wide variety of non-food products, entered into full and unconditional guarantees of all outstanding senior notes and debentures of Sysco Corporation. A list of the current guarantors is included in Exhibit 22 to this Form 10-K. All subsequent issuances of senior notes and debentures in the U.S. and borrowings under the company's now \$3.0 billion long-term revolving credit facility have also been guaranteed by these subsidiaries, as discussed in Note 12, "Debt and Other Financing Arrangements," in the Notes to Consolidated Financial Statements in Item 8. As of July 2, 2022, Sysco had a total of \$10.0 billion in senior notes, debentures and borrowings under the long-term revolving credit facility that were guaranteed by these subsidiary guarantors. Our remaining consolidated subsidiaries (non-guarantor subsidiaries) are not obligated under the senior notes indenture, debentures indenture or our long-term revolving credit facility.

All subsidiary guarantors are 100% owned by the parent company, all guarantees are full and unconditional, and all guarantees are joint and several. The guarantees rank equally and ratably in right of payment with all other existing and future unsecured and unsubordinated indebtedness of the respective guarantors.

The assets of Sysco Corporation consist principally of the stock of its subsidiaries. Therefore, the rights of Sysco Corporation and the rights of its creditors to participate in the assets of any subsidiary upon liquidation, recapitalization or otherwise will be subject to the prior claims of that subsidiary's creditors, except to the extent that claims of Sysco Corporation itself and/or the claims of those creditors themselves may be recognized as creditor claims of the subsidiary. Furthermore, the ability of Sysco Corporation to service its indebtedness and other obligations is dependent upon the earnings and cash flow of its subsidiaries and the distribution or other payment to it of such earnings or cash flow. If any of Sysco Corporation's subsidiaries becomes insolvent, the direct creditors

of that subsidiary will have a prior claim on its assets. Sysco Corporation's rights and the rights of its creditors, including the rights of a holder of senior notes as an owner of debt securities, will be subject to that prior claim, unless Sysco Corporation or such noteholder, if such noteholder's debt securities are guaranteed by such subsidiary, also is a direct creditor of that subsidiary.

The guarantee of any subsidiary guarantor with respect to a series of senior notes or debentures may be released under certain customary circumstances. If we exercise our defeasance option with respect to the senior notes or debentures of any series, then any subsidiary guarantor effectively will be released with respect to that series. Further, each subsidiary guarantee will remain in full force and effect until the earliest to occur of the date, if any, on which (1) the applicable subsidiary guarantor shall consolidate with or merge into Sysco Corporation or any successor of Sysco Corporation or (2) Sysco Corporation or any successor of Sysco Corporation consolidates with or merges into the applicable subsidiary quarantor.

# Basis of Preparation of the Summarized Financial Information

The summarized financial information of Sysco Corporation (issuer), and certain wholly owned U.S. Broadline subsidiaries (guarantors) (together, the obligor group) is presented on a combined basis with intercompany balances and transactions between entities in the obligor group eliminated. Investments in and equity in the earnings of our non-guarantor subsidiaries, which are not members of the obligor group, have been excluded from the summarized financial information. The obligor group's amounts due to, amounts due from and transactions with non-guarantor subsidiaries have been presented in separate line items, if they are material to the obligor financials. The following table includes summarized financial information of the obligor group for the periods presented.

(In	thousands)	
1111	uiousaiius)	

Combined Parent and Guarantor Subsidiaries Summarized Balance Sheet	 Jul. 2, 2022
ASSETS	
Receivables due from non-obligor subsidiaries	\$ 264,378
Current assets	5,658,972
Total current assets	\$ 5,923,350
Notes receivable from non-obligor subsidiaries	\$ 91,067
Other noncurrent assets	3,910,951
Total noncurrent assets	\$ 4,002,018
LIABILITIES	
Payables due to non-obligor subsidiaries	\$ 62,441
Other current liabilities	2,765,756
Total current liabilities	\$ 2,828,197
Notes payable to non-obligor subsidiaries	\$ 315,753
Long-term debt	9,501,842
Other noncurrent liabilities	1,190,177
Total noncurrent liabilities	\$ 11,007,772

#### (In thousands)

Combined Parent and Guarantor Subsidiaries Summarized Results of Operations	2022
Sales	\$ 43,703,043
Gross profit	7,876,901
Operating income	2,349,666
Interest expense from non-obligor subsidiaries	30,836
Net earnings	1,346,544

## **Off-Balance Sheet Arrangements**

We have no off-balance sheet arrangements.

## **Critical Accounting Policies and Estimates**

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, sales and expenses in the accompanying financial statements. Significant accounting policies employed by Sysco are presented in the notes to the financial statements.

Critical accounting policies and estimates are those that are most important to the portrayal of our financial position and results of operations. These policies require our most subjective or complex judgments, often employing the use of estimates about the effect of matters that are inherently uncertain. We have reviewed with the Audit Committee of the Board of Directors the development and selection of the critical accounting policies and estimates and this related disclosure. Our most critical accounting policies and estimates pertain to the goodwill and intangible assets, allowance for doubtful accounts, income taxes, company-sponsored pension plans and inventory valuation.

## Goodwill and Intangible Assets

We account for acquired businesses using the acquisition method of accounting, which requires that, once control of a business is obtained, 100% of the assets acquired and liabilities assumed are recorded at the date of acquisition at their respective fair values. We use multiple valuation methods to determine the fair value of assets acquired and liabilities assumed. For intangible assets, we generally use the income method, which uses a forecast of the expected future net cash flows associated with each asset. These cash flows are then adjusted to present value by applying an appropriate discount rate that reflects the risk factors associated with the cash flow streams. Some of the more significant estimates and assumptions inherent in the income method or other methods include the amount and timing of projected future cash flows and the discount rate selected to measure the risks inherent in the future cash flows. Determining the useful life of an intangible asset also requires judgment, as different types of intangible assets will have different useful lives. Any excess of the purchase price over the estimated fair values of the net assets acquired is recorded as goodwill. More information on our acquisitions can be found in Note 4, "Acquisitions," in the Notes to Consolidated Financial Statements in Item 8.

Annually in our fiscal fourth quarter, we assess the recoverability of goodwill and indefinite-lived intangibles by determining whether the fair values exceed the carrying values of these assets. Impairment reviews, outside our annual review time frame, are performed if events or circumstances occur that include changes in macroeconomic conditions, industry and

market considerations, cost factors, overall financial performance, other relevant entity-specific events, specific events affecting the reporting unit or sustained decrease in share price. Our testing may be performed utilizing either a qualitative or quantitative assessment; however, if a qualitative assessment is performed and we determine that the fair value of a reporting unit is more likely than not (*i.e.*, a likelihood of more than 50 percent) to be less than its carrying amount, a quantitative test is performed.

When using a quantitative test, we arrive at our estimates of fair value using a combination of discounted cash flow and earnings or revenue multiple models. The results from each of these models are then weighted and combined into a single estimate of fair value for each reporting unit. We use a higher weighting for our discounted cash flow valuation compared to the earnings multiple models because the forecasted operating results that serve as a basis for the analysis incorporate management's outlook and anticipated changes for the businesses consistent with a market participant. The primary assumptions used in these various models include estimated earnings multiples of comparable acquisitions in the industry, including control premiums, earnings or revenue multiples on acquisitions completed by Sysco in the past, future cash flow estimates of the reporting units, which are dependent on internal forecasts and projected growth rates, and weighted average cost of capital, along with working capital and capital expenditure requirements. When possible, we use observable market inputs in our models to arrive at the fair values of our reporting units.

Certain reporting units have a greater proportion of goodwill recorded to estimated fair value as compared to the U.S. Broadline, Canada Broadline or SYGMA reporting units. This is primarily due to these businesses having been more recently acquired, and as a result there has been less history of organic growth than in the U.S. Broadline, Canadian Broadline and SYGMA reporting units. As such, these reporting units have a greater risk of future impairment if their operations were to suffer a significant downturn. In the annual fiscal 2022 assessment, all reporting units were concluded to have a fair value that exceeded book value by at least 30%.

The company estimated the fair value of these reporting units using a combination of discounted cash flow and earnings or revenue multiple models. For the purposes of the discounted cash flow models, fair value was determined based on the present value of estimated future cash flows, discounted at an appropriate risk adjusted rate. The fair value conclusions as of July 2, 2022 for the reporting units are highly sensitive to changes in the assumptions used in the income approach, which include forecasted revenues, perpetual growth rates, and long-term

discount rates, among others, all of which require significant judgments by management. Fair value of the reporting unit is therefore determined using significant unobservable inputs, or level 3 in the fair value hierarchy. The company has used recent historical performance, current forecasted financial information, and broad-based industry and economic statistics as a basis to estimate the key assumptions utilized in the discounted cash flow model. These key assumptions are inherently uncertain and require a high degree of estimation and judgment and are subject to change based on future changes, industry and global economic and geo-political conditions, uncertainty around the ongoing impact of the COVID-19 pandemic, and the timing and success of the implementation of current strategic initiatives.

## **Income Taxes**

The determination of our provision for income taxes requires significant judgment, the use of estimates and the interpretation and application of complex tax laws. Our provision for income taxes primarily reflects a combination of income earned and taxed in the various U.S. federal and state, as well as foreign, jurisdictions. Tax law changes, increases or decreases in book versus tax basis differences, accruals or adjustments of accruals for unrecognized tax benefits or valuation allowances, and our change in the mix of earnings from these taxing jurisdictions all affect the overall effective tax rate. The impact of the recovery from the COVID-19 pandemic may change our mix of earnings by jurisdiction and has increased the risk that carryforward attributes, such as operating losses, may occur within certain of our jurisdictions that could lead to the recognition of valuation allowances against certain deferred tax assets in the future, if these losses are prolonged beyond our current expectations. This would negatively impact our income tax expense, net earnings, and balance sheet.

Our liability for unrecognized tax benefits contains uncertainties because management is required to make assumptions and to apply judgment in estimating the exposures associated with our various filing positions. We believe that the judgments and estimates discussed herein are reasonable; however, actual results could differ, and we may be exposed to losses or gains that could be material. To the extent we prevail in matters for which a liability has been established, or pay amounts in excess of recorded liabilities, our effective income tax rate in a given financial statement period could be materially affected. An unfavorable tax settlement generally would require use of our cash and may result in an increase in our effective income tax rate in the period of resolution. A favorable tax rate in the period of resolution in our effective income tax rate in the period of resolution.

## **Company-Sponsored Pension Plans**

Amounts related to defined benefit plans recognized in the financial statements are determined on an actuarial basis. Two of the more critical assumptions in the actuarial calculations are the discount rate for determining the current value of plan benefits and the expected rate of return on plan assets. Our U.S. Retirement Plan is largely frozen and is only open to a small number of employees. Our SERP is frozen and is not open to any employees. None of these plans have a significant sensitivity to changes in discount rates specific to our results of operations, but such changes could impact our balance sheet due to a change in our funded

status. Due to the low level of active employees in our retirement plans, our assumption for the rate of increase in future compensation is not a critical assumption.

The expected long-term rate of return on plan assets of the U.S. Retirement Plan is 4.50% for fiscal 2022, consistent with fiscal 2021. The expectations of future returns are derived from a mathematical asset model that incorporates assumptions as to the various asset class returns, reflecting a combination of historical performance analysis and the forward-looking views of the financial markets regarding the yield on bonds, historical returns of the major stock markets and returns on alternative investments. The rate of return assumption is reviewed annually and revised as deemed appropriate.

The expected return on plan assets impacts the recorded amount of net pension costs. The expected long-term rate of return on plan assets of the U.S. Retirement Plan is 4.50% for fiscal 2023, as our long-term rate of return remains the same as fiscal 2022. A 25 basis point increase (decrease) in the assumed rate of return in the Plan for fiscal 2023 would decrease (increase) Sysco's net company-sponsored pension costs for fiscal 2023 by approximately \$9.0 million.

Pension accounting standards require the recognition of the funded status of our defined benefit plans in the statement of financial position, with a corresponding adjustment to accumulated other comprehensive income, net of tax. The amount reflected in accumulated other comprehensive loss related to the recognition of the funded status of our defined benefit plans as of July 2, 2022 was a charge, net of tax, of \$1.0 billion, driven by an increase in the discount rates and a decline in expected return on assets. The amount reflected in accumulated other comprehensive loss related to the recognition of the funded status of our defined benefit plans as of July 3, 2021 was a charge, net of tax, of \$1.1 billion.

## Allowance for Doubtful Accounts

Sysco determines the past due status of trade receivables based on contractual terms with each customer and evaluates the collectability of accounts receivable to determine an appropriate allowance for credit losses on trade receivables. To calculate an allowance for credit losses, the company estimates uncollectible amounts based on historical loss experience, including those experienced during times of local and regional disasters, the COVID-19 pandemic, current conditions and collection rates, and expectations regarding future losses.

In the third and fourth quarters of fiscal 2020, the company experienced an increase in past due receivables and recognized additional bad debt charges on its trade receivables that were outstanding at the time the pandemic caused closures among our customers in mid-March 2020. These receivables were all created in fiscal 2020 and are referred to as pre-pandemic receivables. In fiscal 2022, we recorded a net credit to the provision for losses on receivables totaling \$15.5 million, which reflects a benefit on the reduction of our allowance for pre-pandemic receivable balances, as we have made excellent progress on obtaining payments from our customers. We continue to work with our customers to collect past due balances, including through the use of payment plans. Our balance for the allowance of doubtful accounts as of July 2, 2022 was \$70.8 million. Our judgment is required as to the impact of certain of these items and other factors as to ultimate realization of our accounts receivable

## **Inventory Valuation**

Inventories consisting primarily of finished goods include food and related products and lodging products held for sale and are valued at the lower of cost (first-in, first-out method) and net realizable value. Inventory balances are adjusted for slow-moving, excess, and obsolete inventories. Inventory valuation reserves require certain management estimates and judgments which may significantly affect the ending inventory valuation. We estimate our reserves based on the consideration of a variety of factors, including but not limited to, current economic conditions and business trends, seasonal demand, future merchandising strategies and the age of our products.

We have not made any material changes in the methodology used to establish our inventory valuation or the related reserves. We believe that we have sufficient current and historical knowledge to record reasonable estimates, and the risk of inventory obsolescence is largely mitigated because of the speed with which our inventory typically turns. However, these assumptions are inherently uncertain and require estimation and judgment and are subject to change. During fiscal year 2022, the change in our inventory valuation reserve was not material to our results of operations or balance sheet.

## Forward-Looking Statements

Certain statements made herein that look forward in time or express management's expectations or beliefs with respect to the occurrence of future events are forward-looking statements under the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Forward-looking statements can also be identified by words such as "future," "anticipates," "believes," "estimates," "expects," "intends," "plans," "predicts," "will," "would," "could," "can," "may," "projected," "continues," "continuously," variations of such terms, and similar terms and phrases denoting anticipated or expected occurrences or results. Examples of forward-looking statements include, but are not limited to, statements about:

- the effect, impact, potential duration or other implications of the COVID-19 pandemic and any expectations we may have with respect thereto, including our ability to withstand and recover from the crisis;
- our expectations of an improving market over the course of fiscal 2023;
- our expectations regarding the ability of our supply chain and facilities to remain in place and operational;
- our plans regarding our transformation initiatives and the expected effects from such initiatives, including the Sysco Driver Academy;
- statements regarding uncollectible accounts, including that if collections continue to improve, additional reductions in bad debt expense could occur;
- our expectations that our Recipe for Growth strategy will allow us to better serve our customers and differentiate Sysco from our competition;
- our expectations regarding our fiscal 2023 sales and our rate of sales growth in fiscal 2023 and the three years of our long-range plan;
- our expectations regarding the impact of inflation on sales, gross margin rates and gross profit dollars;
- our expectations regarding gross margins in fiscal 2023;
- our plans regarding cost savings, including our target for cost savings through fiscal 2024 and the impact of costs savings on the company;
- our belief that our purpose will allow us to grow substantially faster than the foodservice distribution industry and deliver profitable growth through our Recipe for Growth transformation, and statements regarding our plans with respect to our strategic pillars that support this growth transformation;
- our expectations regarding the use and investment of remaining cash generated from operations;

- the expected long-term rate of return on plan assets of the U.S. Retirement Plan;
- the sufficiency of our available liquidity to sustain our operations for multiple years;
- estimates regarding the outcome of legal proceedings;
- the impact of seasonal trends on our free cash flow;
- estimates regarding our capital expenditures and the sources of financing for our capital expenditures;
- our expectations regarding the impact of potential acquisitions and sales of assets on our liquidity, borrowing capacity, leverage ratios and capital availability;
- our expectations regarding real sales growth in the U.S. foodservice market and trends in produce markets;
- our expectations regarding the calculation of adjusted return on invested capital, adjusted operating income, adjusted net earnings and adjusted diluted earnings per share;
- our expectations regarding the impact of future Certain Items on our projected future non-GAAP and GAAP results;
- our expectations regarding our effective tax rate in fiscal 2023;
- the sufficiency of our mechanisms for managing working capital and competitive pressures, and our beliefs regarding the impact of these mechanisms;
- our ability to meet future cash requirements, including the ability to access financial markets effectively, including issuances of debt securities, and maintain sufficient liquidity;
- our expectations regarding the payment of dividends, and the growth of our dividend, in the future;
- our expectations regarding future activity under our share repurchase program;
- future compliance with the covenants under our revolving credit facility;
- our ability to effectively access the commercial paper market and longterm capital markets;
- the expected redemption of \$517.8 million of debt maturing in the next 12 months;
- our intention to repay our long-term debt with cash on hand, cash flow from operations, issuances of commercial paper, issuances of senior notes, or a combination thereof.

These statements are based on management's current expectations and estimates; actual results may differ materially due in part to the risk factors set forth below and those within Part I, Item 1A of this document:

- the impact and effects of public health crises, pandemics and epidemics, such as the recent outbreak of COVID-19, and the adverse impact thereof on our business, financial condition and results of operations;
- the risk that if sales from our locally managed customers do not grow at the same rate as sales from multi-unit customers, our gross margins may decline;
- periods of significant or prolonged inflation or deflation and their impact on our product costs and profitability generally;
- the risk that we are unlikely to be able to predict inflation over the long term, and lower inflation is likely to produce lower gross profit;
- the risk that our efforts to modify truck routing, including our small truck initiative, in order to reduce outbound transportation costs may be unsuccessful:
- the risk that we may not be able to accelerate and/or identify additional administrative cost savings in order to compensate for any gross profit or supply chain cost leverage challenges;
- risks related to unfavorable conditions in the Americas and Europe and the impact on our results of operations and financial condition;
- the risks related to our efforts to implement our transformation initiatives and meet our other long-term strategic objectives, including the risk that these efforts may not provide the expected benefits in our anticipated time frame, if at all, and may prove costlier than expected;
- the impact of unexpected future changes to our business initiatives based on management's subjective evaluation of our overall business needs:
- the risk that the actual costs of any business initiatives may be greater or less than currently expected;
- the risk that competition in our industry and the impact of GPOs may adversely impact our margins and our ability to retain customers and make it difficult for us to maintain our market share, growth rate and profitability;
- the risk that our relationships with long-term customers may be materially diminished or terminated;
- the risk that changes in consumer eating habits could materially and adversely affect our business, financial condition, or results of operations;
- the risk that changes in applicable tax laws or regulations and the resolution of tax disputes could negatively affect our financial results;
- the risk that we may not be able to fully compensate for increases in fuel costs, and forward purchase commitments intended to contain fuel costs could result in above market fuel costs;
- the risk of interruption of supplies and increase in product costs as a result of conditions beyond our control;
- the potential impact on our reputation and earnings of adverse publicity or lack of confidence in our products;
- risks related to unfavorable changes to the mix of locally managed customers versus corporate-managed customers;
- the risk that we may not realize anticipated benefits from our operating cost reduction efforts;

- difficulties in successfully expanding into international markets and complimentary lines of business;
- the potential impact of product liability claims;
- the risk that we fail to comply with requirements imposed by applicable law or government regulations;
- risks related to our ability to effectively finance and integrate acquired businesses;
- risks related to our access to borrowed funds in order to grow and any default by us under our indebtedness that could have a material adverse impact on cash flow and liquidity;
- our level of indebtedness and the terms of our indebtedness could adversely affect our business and liquidity position;
- the risk that the implementation of various initiatives, the timing and successful completion of acquisitions, construction schedules and the possibility that other cash requirements could result in delays or cancellations of capital spending;
- the risk that divestiture of one or more of our businesses may not provide the anticipated effects on our operations;
- the risk that Brexit may adversely impact our operations in the U.K., including those of the Brakes Group;
- the risk that future labor disruptions or disputes could disrupt the integration of Brake France and Davigel into Sysco France and our operations in France and the EU generally;
- the risk that factors beyond management's control, including fluctuations in the stock market, as well as management's future subjective evaluation of the company's needs, would impact the timing of share repurchases;
- due to our reliance on technology, any technology disruption or delay in implementing new technology could have a material negative impact on our business;
- the risk that a cybersecurity incident and other technology disruptions could negatively impact our business and our relationships with customers;
- the risk that changes in the method of determining LIBOR, or the replacement of LIBOR with an alternative reference rate, may adversely affect interest expense related to outstanding debt;
- the potential requirement to pay material amounts under our multiemployer defined benefit pension plans;
- our funding requirements for our company-sponsored qualified pension plan may increase should financial markets experience future declines;
- labor issues, including the renegotiation of union contracts and shortage of qualified labor;
- capital expenditures may vary based on changes in business plans and other factors, including risks related to the implementation of various initiatives, the timing and successful completion of acquisitions, construction schedules and the possibility that other cash requirements could result in delays or cancellations of capital spending;
- the risk that the anti-takeover benefits provided by our preferred stock may not be viewed as beneficial to stockholders; and
- the risk that the exclusive forum provisions in our amended and restated bylaws could limit our stockholders' ability to obtain a favorable judicial forum for disputes with us or our directors, officers or employees.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our market risks consist of interest rate risk, foreign currency exchange rate risk, fuel price risk and investment risk.

## Interest Rate Risk

We do not utilize financial instruments for trading purposes. Our use of debt directly exposes us to interest rate risk. Floating rate debt, where the interest rate fluctuates periodically, exposes us to short-term changes in market interest rates. Fixed rate debt, where the interest rate is fixed over the life of the instrument, exposes us to changes in market interest rates reflected in the fair value of the debt and to the risk that we may need to refinance maturing debt with new debt at higher rates.

We manage our debt portfolio to achieve an overall desired position of fixed and floating rates and may employ interest rate swaps as a tool to achieve that position. The major risks from interest rate derivatives include changes in the interest rates affecting the fair value of such instruments, potential increases in interest expense due to market increases in floating

interest rates and the creditworthiness of the counterparties in such transactions.

At July 2, 2022, there were no commercial paper issuances outstanding under our U.S. commercial paper program. Total debt as of July 2, 2022 was \$10.6 billion, of which approximately 95% was at fixed rates of interest, including the impact of our interest rate swap agreements.

At July 3, 2021, there were no commercial paper issuances outstanding under our U.S. commercial paper program. Total debt as of July 3, 2021 was \$11.1 billion, of which approximately 90% was at fixed rates of interest, including the impact of our interest rate swap agreements.

Details of our outstanding swap agreements as of July 2, 2022 are below:

Maturity Date of Swap	Notional Value	Fixed Coupon Rate on Hedged Debt	Floating Interest Rate on Swap	Floating Rate Reset Terms	Location of Fair Value on Balance Sheet	Fair Value of Asset (Liability) (in thousands)
June 23, 2023	€500,000,000	1.25	Three-month EURIBOR	Every three months in advance	Current maturities of long-term debt	\$ (2,820)

We receive or pay amounts on these interest rate swap agreements on a semi-annual basis.

The following tables present our interest rate position as of July 2, 2022. All amounts are stated in U.S. dollar equivalents.

# Interest Rate Position as of July 2, 2022 Principal Amount by Expected Maturity Average Interest Rate

						,,,,,,,,							
(Dollars in thousands)		2023	2024	202	5	2026		2027	7	Thereafter	Total		Fair Value
U.S. Dollar Denominated:													
Fixed Rate Debt	\$	_	\$ —	\$ -	_	750,000	\$	1,043,176	\$	7,788,879	\$ 9,582,055	\$	9,300,127
Average Interest Rate		%	%	_	-%	3.75%	)	3.46%		4.67%	4.47%	)	
Euro Denominated:													
Floating Rate Debt <sup>(1)</sup>	\$ 52	21,398	\$ —	\$ -	- 5	<del>-</del>	\$	_	\$	_	\$ 521,398	\$	517,263
Average Interest Rate		1.25%	%	_	-%	%	)	%		%	1.25%	)	
Canadian Dollar Denominated:													
Fixed Rate Debt	\$	_	\$ —	\$ 386,87	7 \$	<del>-</del>	\$	_	\$	_	\$ 386,877	\$	378,091
Average Interest Rate		—%	—%	3.6	5%	—%	)	—%		—%	3.65%	)	
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<sup>(1)</sup> Includes fixed rate debt that has been converted to floating rate debt through an interest rate swap agreement.

#### Interest Rate Position as of July 2, 2022 Notional Amount by Expected Maturity Average Interest Swap Rate

(Dollars in thousands)	2023	2024	2025	2026	2027	Thereafter	Total	Fair Value
Interest Rate Swaps								
Related To Debt:								
Pay Variable/Receive Fixed	\$ 521,398	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 521,398	\$ (2,820)
Average Variable Rate Paid:								
Rate A Plus	1.10%	%	%	%	—%	—%	1.10%	
Fixed Rate Received	1.25%	—%	—%	%	—%	—%	1.25%	

Rate A – three-month EURIBOR

## Foreign Currency Exchange Rate Risk

The majority of our foreign subsidiaries use their local currency as their functional currency. To the extent that business transactions are not denominated in a foreign subsidiary's functional currency, we are exposed to foreign currency exchange rate risk. We will also incur gains and losses within our shareholders' equity due to the translation of our financial statements from foreign currencies into U.S. dollars. Our largest currency exposures are with Canadian dollars, British pound sterling and Euro currencies. Our income statement trends may be impacted by the translation of the income statements of our foreign subsidiaries into U.S. dollars. The exchange rates used to translate our foreign sales into U.S. dollars negatively affected sales by 0.3% in fiscal 2022 when compared to fiscal 2021. The exchange rate used to translate our foreign sales into U.S. dollars positively affected sales by 0.9% in fiscal 2021 when compared to fiscal 2020. The impact to our operating income, net earnings and earnings per share was not material in fiscal 2022 or fiscal 2021. A 10% unfavorable change in the fiscal 2022 weighted year-to-date exchange rate and the resulting impact on our financial statements would have negatively affected fiscal 2022 sales by 1.9% and would not have materially affected our operating income, net earnings and earnings per share. We do not routinely enter into material agreements to hedge foreign currency exchange rate risks.

Our investments and loans to our foreign operations created additional foreign currency exposure. In fiscal 2017, we designated €500 million of Euro notes issued in June 2016 as a hedge of a portion of our net investment in Euro-denominated foreign operations to reduce foreign currency risk associated with the investment in these operations. Changes in the value of these items resulting from fluctuations in the underlying exchange rates to U.S. Dollar exchange rates are recorded as foreign currency translation adjustments within Accumulated other comprehensive income (loss).

## **Fuel Price Risk**

Due to the nature of our distribution business, we are exposed to potential volatility in fuel prices. The price and availability of diesel fuel fluctuates due to changes in production, seasonality and other market factors generally outside of our control. Increased fuel costs may have a negative impact on our results of operations in three areas. First, the high cost of fuel can negatively impact consumer confidence and discretionary spending and thus reduce the frequency and amount spent by consumers for foodaway-from-home purchases. Second, the high cost of fuel can increase the price we pay for product purchases and we may not be able to pass these costs fully to our customers. Third, increased fuel costs impact the costs we incur to deliver product to our customers. Fuel costs related to outbound deliveries represented approximately 0.5% of sales during fiscal 2022, fiscal 2021 and fiscal 2020.

Our activities to mitigate fuel costs include routing optimization with the goal of reducing miles driven, improving fleet utilization by adjusting idling time and maximum speeds and using fuel surcharges that primarily track with the change in market prices of fuel. We use diesel fuel swap contracts to fix the price of a portion of our projected monthly diesel fuel requirements. As of July 2, 2022, we had diesel fuel swaps with a total notional amount of approximately 52 million gallons through June 2024. These swaps are expected to lock in the price of approximately 80% of our bulk fuel purchases for fiscal 2023, or 60% of our total projected fuel purchase needs for fiscal 2023. Our remaining fuel purchase needs will occur at market rates unless contracted for a fixed price or hedged at a later date. Using current, published quarterly market price projections for diesel and estimates of fuel consumption, a 10% unfavorable change in diesel prices from the market price would result in a potential increase of approximately \$8.0 million in our fuel costs on our non-contracted volumes.

## **Investment Risk**

Our U.S. Retirement Plan holds various investments, including public and private equity, fixed income securities and real estate funds. The amount of our annual contribution to the plan is dependent upon, among other things, the return on the plan's assets and discount rates used to calculate the plan's liability. Fluctuations in asset values can cause the amount of our anticipated future contributions to the plan to increase and can result in a reduction to shareholders' equity on our balance sheet as of fiscal year-end, which is when this plan's funded status is measured. Also, the projected liability of the plan will be impacted by the fluctuations of interest rates on high quality bonds in the public markets. To the

extent the financial markets experience declines, our anticipated future contributions and funded status will be affected for future years. A 10% unfavorable change in the value of the investments held by our company-sponsored retirement plans at the plans' fiscal year end (December 31, 2021) would not have a material impact on our anticipated future contributions for fiscal 2023; however, such an unfavorable change would increase our pension expense for fiscal 2023 by \$30.1 million and would reduce our shareholders' equity on our balance sheet as of July 2, 2022 by \$363.3 million.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

#### SYSCO CORPORATION AND SUBSIDIARIES INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Consolidated Financial Statements:**

Report of Management on Internal Control Over Financial		Consolidated Results of Operations	53
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Report of Independent Registered Public Accounting Firm on Internal Control Over Financial Reporting (PCAOB ID: 42)	49	Changes in Consolidated Shareholders' Equity	54
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All schedules are omitted because they are not applicable or the information is set forth in the consolidated financial statements or notes thereto.

## Report of Management on Internal Control Over Financial Reporting

The management of Sysco Corporation ("Sysco") is responsible for establishing and maintaining adequate internal control over financial reporting for the company. Sysco's internal control system is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation and fair presentation of published financial statements. All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Sysco's management assessed the effectiveness of Sysco's internal control over financial reporting as of July 2, 2022. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control — Integrated Framework (2013)*. Based on this assessment, management concluded that, as of July 2, 2022, Sysco's internal control over financial reporting was effective based on those criteria.

Ernst & Young LLP, the independent registered public accounting firm that audited the company's consolidated financial statements included in this report, has issued an audit report on the effectiveness of Sysco's internal control over financial reporting as of July 2, 2022.

## Report of Independent Registered Public Accounting Firm

To the Shareholders and the Board of Directors of Sysco Corporation

# Opinion on Internal Control over Financial Reporting

We have audited Sysco Corporation and its Consolidated Subsidiaries' (the "Company") internal control over financial reporting as of July 2, 2022, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). In our opinion, Sysco Corporation and Consolidated Subsidiaries maintained, in all material respects, effective internal control over financial reporting as of July 2, 2022, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the 2022 consolidated financial statements of the Company and our report dated August 25, 2022, expressed an unqualified opinion thereon.

## **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Report of Management on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects.

Ernst + Young LLP

Houston, Texas August 25, 2022 Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

## Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## Report of Independent Registered Public Accounting Firm

To the Shareholders and the Board of Directors of Sysco Corporation

## **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of Sysco Corporation and its Consolidated Subsidiaries (the "Company") as of July 2, 2022 and July 3, 2021, the related consolidated results of operations, statements of comprehensive income, changes in shareholders' equity and cash flows for each of the three years in the period ended July 2, 2022 and the related notes (collectively referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company at July 2, 2022 and July 3, 2021, and the results of its operations and its cash flows for each of the three years in the period ended July 2, 2022, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of July 2, 2022, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework), and our report dated August 25, 2022 expressed an unqualified opinion thereon.

## **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws

and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

### Critical Audit Matter

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the consolidated financial statements and (2) involved our especially challenging, subjective or complex judgments. The communication of the critical audit matter does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the account or disclosures to which it relates.

#### Valuation of Goodwill

#### Description of the Matter

At July 2, 2022, the Company's goodwill was \$4.5 billion. As discussed in Note 1 of the consolidated financial statements, goodwill is tested by the Company's management for impairment at least annually unless there are indications of impairment at other points throughout the fiscal year.

Auditing management's impairment tests for goodwill is complex and highly judgmental due to the significant estimation required to determine the fair value of the reporting units. In particular, the fair value estimates of two reporting units were more sensitive to changes in significant assumptions including changes in projected cash flows, weighted average cost of capital, and terminal growth rates. All of these assumptions are sensitive to and affected by expected future market or economic conditions and company-specific qualitative factors.

How We Addressed the Matter in Our Audit

We obtained an understanding, evaluated the design and tested the operating effectiveness of controls over the Company's goodwill impairment review process, including controls over management's review of the significant assumptions described above. We also tested controls over management's review of the data used in their valuation models.

To test the estimated fair value of the Company's reporting units, we performed audit procedures that included, among others, assessing methodologies and testing the significant assumptions discussed above and the underlying data used by the Company in its analysis. We compared projected cash flows to the Company's historical cash flows and other available industry information. We involved our valuation specialists to assist in reviewing the valuation methodology and testing the weighted average cost of capital and terminal growth rates. We assessed the historical accuracy of management's estimates and performed sensitivity analyses of significant assumptions to evaluate the changes in the fair value of the reporting units that would result from changes in the assumptions. In addition, we also tested management's reconciliation of the fair value of the reporting units to the market capitalization of the Company.

## Ernst + Young LLP

We have served as the Company's auditor since 2002.

Houston, Texas August 25, 2022

## **CONSOLIDATED BALANCE SHEETS**

(In thousands, except for share data)	Jul. 2, 2022	Jul. 3, 2021
ASSETS		
Current assets		
Cash and cash equivalents	\$ 867,086	\$ 3,007,123
Accounts receivable, less allowances of \$70,790 and \$117,695	4,838,912	3,781,510
Inventories	4,437,498	3,695,219
Prepaid expenses and other current assets	303,789	240,956
Income tax receivable	35,934	8,759
Total current assets	10,483,219	10,733,567
Plant and equipment at cost, less accumulated depreciation	4,456,420	4,326,063
Other long-term assets		
Goodwill	4,542,315	3,944,139
Intangibles, less amortization	952,683	746,073
Deferred income taxes	377,604	352,523
Operating lease right-of-use assets, net	723,297	709,163
Other assets	550,150	602,011
Total other long-term assets	7,146,049	6,353,909
TOTAL ASSETS	\$ 22,085,688	\$ 21,413,539
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities		
Accounts payable	\$ 5,752,958	\$ 4,884,781
Accrued expenses	2,270,753	1,814,837
Accrued income taxes	40,042	22,644
Current operating lease liabilities	105,690	102,659
Current maturities of long-term debt	580,611	494,923
Total current liabilities	8,750,054	7,319,844
Long-term liabilities		
Long-term debt	10,066,931	10,588,184
Deferred income taxes	250,171	147,066
Long-term operating lease liabilities	636,417	634,481
Other long-term liabilities	967,907	1,136,480
Total long-term liabilities	11,921,426	12,506,211
Noncontrolling interest	31,948	34,588
Shareholders' equity		
Preferred stock, par value \$1 per share Authorized 1,500,000 shares, issued none	_	_
Common stock, par value \$1 per share Authorized 2,000,000,000 shares, issued 765,174,900 shares	765,175	765,175
Paid-in capital	1,766,305	1,619,995
Retained earnings	10,539,722	10,151,706
Accumulated other comprehensive loss	(1,482,054)	(1,148,764
Treasury stock at cost, 256,531,543 and 253,342,595 shares	(10,206,888)	(9,835,216
Total shareholders' equity	1,382,260	1,552,896
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 22,085,688	\$ 21,413,539

See Notes to Consolidated Financial Statements

## **CONSOLIDATED RESULTS OF OPERATIONS**

	Year Ended									
(In thousands, except for share and per share data)		Jul. 2, 2022		lul. 3, 2021	Jui	n. 27, 2020				
Sales	\$	68,636,146	\$	51,297,843	\$	52,893,310				
Cost of sales		56,315,622		41,941,094		42,991,646				
Gross profit		12,320,524		9,356,749		9,901,664				
Operating expenses		9,981,489		7,919,507		9,152,159				
Operating income		2,339,035		1,437,242		749,505				
Interest expense		623,643	880,137			408,220				
Other (income) expense, net		(31,381)	(27,623)		27,623) 47,9					
Earnings before income taxes		1,746,773	584,728		293,38					
Income tax expense		388,005		60,519	77,909					
NET EARNINGS	\$	1,358,768	\$	524,209	\$	215,475				
Net earnings:										
Basic earnings per share	\$	2.66	\$	1.03	\$	0.42				
Diluted earnings per share		2.64		1.02		0.42				
Average shares outstanding		510,630,645		510,696,398		510,121,071				
Diluted shares outstanding		514,005,827	513,555,088		514,025,974					

See Notes to Consolidated Financial Statements

## **CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	Year Ended						
(In thousands)	Jul	Jul. 2, 2022		Jul. 3, 2021		Jun. 27, 2020	
Net earnings	\$ 1	,358,768	\$	524,209	\$	215,475	
Other comprehensive (loss) income:							
Foreign currency translation adjustment		(461,425)		362,292		(112,215)	
Items presented net of tax:							
Amortization of cash flow hedges		8,624		8,812		8,620	
Change in net investment hedges		53,930		(24,155)		43,529	
Change in cash flow hedges		24,312		14,125		(7,257)	
Amortization of prior service cost		296		548		5,712	
Amortization of actuarial loss		59,118		46,695		38,934	
Actuarial gain (loss)		(8,758)		156,480		(92,743)	
Change in marketable securities		(9,387)		(2,680)		4,268	
Total other comprehensive (loss) income		(333,290)		562,117		(111,152)	
COMPREHENSIVE INCOME	\$ 1,	025,478	\$ 1	,086,326	\$	104,323	

See Notes to Consolidated Financial Statements

## **CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY**

(In thousands, except	Commor	n Stock	Paid-in	Retained	Accumulated Other Comprehensive	Treasury Stock		
for share data)	Shares	Amount	Capital	Earnings	Loss	Shares	Amounts	Totals
Balance as of June 29, 2019 Net earnings	765,174,900	\$ 765,175	\$ 1,457,419	\$ 11,229,679 215,475	\$ (1,599,729)	252,297,926 \$	(9,349,941)	\$ 2,502,603 215,475
Foreign currency translation adjustment				2.5,5	(112,215)			(112,215)
Amortization of cash flow hedges, net of tax					8,620			8,620
Change in cash flow hedges, net of tax					(7,257)			(7,257)
Change in net investment hedge, net of tax					43,529			43,529
Reclassification of pension and other postretirement benefit plans					·			
amounts to net earnings, net of tax Pension funded status adjustment,					44,646			44,646
net of tax Change in marketable securities,					(92,743)			(92,743)
net of tax Adoption of ASU 2016-02, Leases					4,268			4,268
(Topic 842), net of tax Dividends declared (\$1.74 per				1,978				1,978
common share) Treasury stock purchases				(884,124)		11,030,287	(843,251)	(884,124) (843,251)
Share-based compensation awards			49,482			(6,412,388)	227,602	277,084
BALANCE AS OF JUNE 27, 2020	765,174,900	\$765,175	\$1,506,901	\$10,563,008	\$(1,710,881)	256,915,825 \$	(9,965,590)	\$ 1,158,613
Net earnings				524,209				524,209
Foreign currency translation adjustment					362,292			362,292
Amortization of cash flow hedges, net of tax					8,812			8,812
Change in cash flow hedges, net of tax					14,125			14,125
Change in net investment hedges, net of tax					(24,155)			(24,155)
Reclassification of pension and other postretirement benefit plans amounts to net earnings, net								
of tax					47,243			47,243
Pension funded status adjustment, net of tax					156,480			156,480
Change in marketable securities, net of tax					(2,680)			(2,680)
Adoption of ASU 2016-13, Financial Instruments - Credit Losses								
(Topic 326), net of tax				(2,068)				(2,068)
Dividends declared (\$1.82 per common share)				(933,443)				(933,443)
Share-based compensation awards <b>BALANCE AS OF JULY 3, 2021</b>	765,174,900	\$765,175	113,094 <b>\$1,619,995</b>	\$10,151,706	\$(1,148,764)	(3,573,230) <b>253,342,595</b> \$	130,374 <b>(9,835,216)</b>	243,468 <b>\$ 1,552,896</b>

(In thousands, except	Commor	ı Stock	. Paid-in	Retair	and	Accumulated Other Comprehensive	Treasur	y Stock	
for share data)	Shares	Amount	Capital	Earnii		Loss	Shares	Amounts	Totals
Net earnings				\$ 1,358,3	768				\$ 1,358,768
Foreign currency translation adjustment						(461,425)			(461,425)
Amortization of cash flow hedges, net of tax						8,624			8,624
Change in cash flow hedges, net of tax						24,312			24,312
Change in net investment hedges, net of tax						53,930			53,930
Reclassification of pension and other postretirement benefit plans amounts to net earnings, net of tax						59,414			59,414
Pension funded status adjustment, net of tax						(8,758)			(8,758)
Change in marketable securities, net of tax						(9,387)			(9,387)
Dividends declared (\$1.90 per common share)				(970,	752)				(970,752)
Treasury stock purchases							6,698,991	(499,839)	(499,839)
Increase in ownership interest in subsidiaries			(304)						(304)
Share-based compensation awards			146,614				(3,510,043)	128,167	274,781
<b>BALANCE AS OF JULY 2, 2022</b>	765,174,900	\$765,175	\$1,766,305	\$10,539,7	'22	\$(1,482,054)	256,531,543	\$ (10,206,888)	\$ 1,382,260

See Notes to Consolidated Financial Statements

# Sysco Corporation and its Consolidated Subsidiaries CONSOLIDATED CASH FLOWS

	Year Ended					
(In thousands)	Jul. 2, 2022	Jul. 3, 2021	Jun. 27, 2020			
Cash flows from operating activities:						
Net earnings	\$ 1,358,768	\$ 524,209	\$ 215,475			
Adjustments to reconcile net earnings to cash provided by operating activities:						
Share-based compensation expense	122,315	95,815	42,234			
Depreciation and amortization	772,881	737,916	805,765			
Operating lease asset amortization	108,052	113,906	108,376			
Amortization of debt issuance and other debt-related costs	22,305	26,115	22,663			
Deferred income taxes	(64,454)	(157,864)	(191,317			
Provision for losses on receivables	(15,494)	(152,740)	404,158			
Loss on extinguishment of debt	115,603	293,897	_			
Loss on sale of business	_	22,737	_			
Goodwill impairment	_	_	203,206			
Impairment of assets held for sale	_	_	55,942			
Other non-cash items	(12,692)	(16,502)	(525			
Additional changes in certain assets and liabilities, net of effect of businesses acquired:						
(Increase) decrease in receivables	(971,170)	(662,345)	915,717			
(Increase) decrease in inventories	(708,610)	(551,405)	114,563			
Decrease (increase) in prepaid expenses and other current assets	4,805	(32,577)	9,835			
Increase (decrease) in accounts payable	810,451	1,459,222	(834,118			
Increase (decrease) in accrued expenses	423,429	167,181	(139,891			
Decrease in operating lease liabilities	(125,741)	(142,351)	(124,040			
(Decrease) increase in accrued income taxes	(9,775)	118,953	(102,678			
(Increase) decrease in other assets	(1,082)	18,822	20,666			
(Decrease) increase in other long-term liabilities	(38,305)	40,853	92,649			
Net cash provided by operating activities	1,791,286	1,903,842	1,618,680			
Cash flows from investing activities:						
Additions to plant and equipment	(632,802)	(470,676)	(720,423			
Proceeds from sales of plant and equipment	24,144	59,147	28,717			
Acquisition of businesses, net of cash acquired	(1,281,137)	_	(142,780			
Purchase of marketable securities	(19,318)	(53,148)	(11,424			
Proceeds from sales of marketable securities	16,648	35,979	20,532			
Other investing activities	14,259	_	69,071			
Net cash used for investing activities	(1,878,206)	(428,698)	(756,307			
Cash flows from financing activities:						
Bank and commercial paper (repayments) borrowings, net	_	(826,182)	616,657			
Other debt borrowings including senior notes	1,248,207	1,484	6,783,562			
Other debt repayments including senior notes	(494,585)	(2,003,135)	(1,119,232			
Redemption premiums and repayments for senior notes	(1,395,668)	(999,996)	_			
Cash received from termination of interest rate swap agreements	23,127	_	_			
Proceeds from stock option exercises	128,167	130,374	227,602			
Stock repurchases	(499,825)	· _	(844,699			
Dividends paid	(958,937)	(917,564)	(856,312			
Other financing activities	(37,384)	(13,209)	(87,778			
Net cash (used for) provided by financing activities	(1,986,898)	(4,628,228)	4,719,800			
Effect of exchange rates on cash, cash equivalents and restricted cash	(31,906)	94,614	(18,848			
Net (decrease) increase in cash, cash equivalents and restricted cash	(2,105,724)	(3,058,470)	5,563,325			
Cash, cash equivalents and restricted cash at beginning of period	3,037,100	6,095,570	532,245			
CASH, CASH EQUIVALENTS AND RESTRICTED CASH AT END OF PERIOD	\$ 931,376	\$3,037,100	\$6,095,570			
Supplemental disclosures of cash flow information:	¥ 22.,270	, _ , ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
Cash paid during the period for:						
Interest	\$ 498,349	\$ 877,512	\$ 325,308			
Income taxes, net of refunds	450,148	103,547	376,609			
meome taxes, net or returns	430,140	100,047	370,009			

## Notes to Consolidated Financial Statements

Unless this Form 10-K indicates otherwise or the context otherwise requires, the terms "we," "our," "us," "Sysco," or "the company" as used in this Form 10-K refer to Sysco Corporation together with its consolidated subsidiaries and divisions.

## 1. Summary of Accounting Policies

#### **Business and Consolidation**

Sysco Corporation, acting through its subsidiaries and divisions (Sysco or the company), is engaged in the marketing and distribution of a wide range of food and related products primarily to the foodservice or food-away-from-home industry. These services are performed for approximately 700,000 customers from 333 distribution facilities located throughout North America and Europe.

Sysco's fiscal year ends on the Saturday nearest to June 30<sup>th</sup>. This resulted in a 52-week year ended July 2, 2022 for fiscal 2022, a 53-week year ended July 3, 2021 for fiscal 2021 and a 52-week year ended June 27, 2020 for fiscal 2020. The company will have a 52-week year ending July 1, 2023 for fiscal 2023.

The accompanying financial statements include the accounts of Sysco and its consolidated subsidiaries. All significant intercompany transactions and account balances have been eliminated.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates that affect the reported amounts of assets, liabilities, sales and expenses. Actual results could differ from the estimates used.

## **Cash and Cash Equivalents**

Cash includes cash equivalents such as cash deposits, time deposits, certificates of deposit, commercial paper, high-quality money market funds and all highly liquid instruments with original maturities of three months or less, which are recorded at fair value.

#### **Accounts Receivable, Less Allowances**

Accounts receivable consist primarily of trade receivables from customers and receivables from suppliers for marketing or incentive programs. Sysco determines the past due status of trade receivables based on contractual terms with each customer and evaluates the collectability of accounts receivable to determine an appropriate allowance for credit losses on trade receivables. To calculate an allowance for credit losses, the company estimates uncollectible amounts based on historical loss experience, including those experienced during times of local and regional disasters, current conditions and collection rates, and expectations regarding future losses. Allowances are recorded for all other receivables based on an analysis of historical trends of write-offs and recoveries.

The company utilizes arrangements to sell portions of its trade accounts receivable to third-party financial institutions on a non-recourse basis. The arrangements meet the requirements for the receivables transferred to be accounted for as sales. Proceeds from the sales are reported net of negotiated discount and are recorded as a reduction to accounts receivable outstanding in the company's consolidated balance sheets and as cash flows from operating activities in the company's consolidated

statements of cash flows. Accounts receivable sold, without recourse, under these arrangements were \$3.6 billion and \$3.0 billion for the fiscal years ended July 2, 2022 and July 3, 2021, respectively.

In certain instances, Sysco has continuing involvement subsequent to the transfer, limited to providing certain servicing and collection actions on behalf of the purchasers of the designated trade receivables. The outstanding aggregate principal amount of receivables that has been derecognized and remain outstanding was \$51.0 million and \$40.7 million at July 2, 2022 and July 3, 2021, respectively. Sysco continues to service the receivables post-transfer on a non-recourse basis with no participating interest. Transfers under these arrangements are treated as a sale and are accounted for as a reduction in trade receivables because the agreements transfer effective control of the receivables to the buyer.

#### **Inventories**

Inventories consisting primarily of finished goods include food and related products and lodging products held for resale and are valued at the lower of cost (first-in, first-out method) and net realizable value. Elements of costs include the purchase price of the product and freight charges to deliver the product to the company's warehouses and are net of certain cash received from vendors (see "Vendor Consideration").

Inventory balances are adjusted for slow-moving, excess, and obsolete inventories. Inventory valuation reserves are estimated based on the consideration of a variety of factors, including but not limited to, current economic conditions and business trends, seasonal demand, future merchandising strategies and the age of our products.

### **Plant and Equipment**

Capital additions, improvements and major replacements are classified as plant and equipment and are carried at cost. Depreciation is recorded using the straight-line method, which reduces the book value of each asset in equal amounts over its estimated useful life, and is included within operating expenses in the consolidated results of operations. Maintenance, repairs and minor replacements are charged to earnings when they are incurred. Upon the disposition of an asset, its accumulated depreciation is deducted from the original cost, and any gain or loss is reflected in current earnings.

### **Long-Lived Assets**

Management reviews long-lived assets, including finite-lived intangible assets, for indicators of impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Cash flows expected to be generated by the related assets are estimated over the asset's useful life on an undiscounted basis. For assets held for use, Sysco groups assets and liabilities at the lowest level for which cash flows are separately identifiable. If the evaluation indicates that the carrying value of the asset may not be recoverable, the potential impairment is measured using fair value. Impairment losses for assets to be disposed

of, if any, are based on the estimated proceeds to be received, less costs of disposal.

## **Goodwill and Indefinite-Lived Intangibles**

Goodwill represents the excess of cost over the fair value of net assets acquired. Goodwill and intangibles with indefinite lives are not amortized. Goodwill is assigned to the reporting units that are expected to benefit from the synergies of a business combination. The recoverability of goodwill and indefinite-lived intangibles is assessed annually, or more frequently as needed when events or changes have occurred that would suggest an impairment of carrying value, by determining whether the fair values of the applicable reporting units exceed their carrying values. This annual testing may be performed utilizing either a qualitative or quantitative assessment; however, if a qualitative assessment is performed and it is determined that the fair value of a reporting unit is more likely than not (i.e., a likelihood of more than 50 percent) to be less than its carrying amount, a quantitative test is performed.

For fiscal 2022, the company utilized a qualitative assessment for certain reporting units. For the remaining reporting units, Sysco performed a quantitative test using a combination of the income and market approaches. The evaluation of fair value requires the use of projections, estimates and assumptions as to the future performance of the operations in performing a discounted cash flow analysis, as well as assumptions regarding sales and earnings multiples that would be applied in comparable acquisitions.

In the annual fiscal 2022 assessment, all reporting units were concluded to have a fair value that exceeded book value by at least 30%.

#### **Derivative Financial Instruments**

All derivatives are recognized as assets or liabilities within the consolidated balance sheets at fair value at their gross values. Gains or losses on derivative financial instruments designated as fair value hedges are recognized immediately in the consolidated results of operations, along with the offsetting gain or loss related to the underlying hedged item.

Gains or losses on derivative financial instruments designated as cash flow hedges are recorded as a separate component of shareholders' equity from inception of the hedges and are reclassified to the consolidated results of operations in conjunction with the recognition of the underlying hedged item.

For net investment hedges, the remeasurement gain or loss is recorded in accumulated other comprehensive income and will be subsequently reclassified to net earnings when the hedged net investment is either sold or substantially liquidated.

## Investments in Corporate-Owned Life Insurance

Investments in Corporate-Owned Life Insurance (COLI) policies are recorded at their cash surrender values as of each balance sheet date. Changes in the cash surrender value during the period are recorded as a gain or loss within operating expenses. Sysco has the ability and intent to hold certain of its COLI policies to maturity; therefore, the company does not record deferred tax balances related to cash surrender value gains or losses for these policies. The company invests in COLI policies relating to its executive deferred compensation plan and Supplemental Executive Retirement Plan (SERP). The total amounts related to the company's investments in COLI policies included in other assets in the consolidated balance sheets were \$162.3 million and \$173.0 million at July 2, 2022 and July 3, 2021, respectively.

## **Treasury Stock**

The company records treasury stock purchases at cost. Shares removed from treasury are valued at cost using the average cost method.

## **Foreign Currency Translation**

The assets and liabilities of all foreign subsidiaries are translated at current exchange rates. Related translation adjustments are recorded as a component of Accumulated other comprehensive income (loss) (AOCI).

## **Revenue Recognition**

The company, in accordance with Accounting Standards Codification (ASC) Topic 606, recognizes revenues when the performance obligation is satisfied, which is the point at which control of the promised goods or services are transferred to its customers, in an amount that reflects the consideration Sysco expects to be entitled to receive in exchange for those goods or services. For the majority of Sysco's customer arrangements, control transfers to customers at a point-in-time when goods have been delivered, as that is generally when legal title, physical possession and risks and rewards of goods/services transfers to the customer. The timing of satisfaction of the performance obligation is not subject to significant judgment.

Sales tax collected from customers is not included in revenue, but rather recorded as a liability due to the respective taxing authorities. Shipping and handling costs include costs associated with the selection of products and delivery to customers and are included within operating expenses.

#### **Product Sales Revenues**

Sysco generates revenue primarily from the distribution and sale of food and related products to its customers. Substantially all revenue is recognized at the point in time in which the product is delivered to the customer. The company grants certain customers sales incentives, such as rebates or discounts, which are accounted for as variable consideration. The variable consideration is based on amounts known at the time the performance obligation is satisfied and, therefore, requires minimal judgment. The disclosure of disaggregated revenues are presented in Note 3, "Revenue."

#### Contract Balances

After completion of Sysco's performance obligations, the company has an unconditional right to consideration as outlined in its contracts with customers. We extend credit terms to some of our customers based on our assessment of each customer's creditworthiness. Customer receivables, which are included in accounts receivable, less allowances in the consolidated balance sheet, were \$4.6 billion and \$3.5 billion as of July 2, 2022 and July 3, 2021, respectively.

Sysco has certain customer contracts in which upfront monies are paid to its customers. These payments have become industry practice and are not related to financing of the customer's business. They are not associated with any distinct good or service to be received from the customer and, therefore, are treated as a reduction of transaction prices. All upfront payments are capitalized in other assets and amortized over the life of the contract or the expected life of the relationship with the customer on a straight-line basis. As of July 2, 2022, Sysco's contract assets were not significant. Sysco has no significant commissions paid that are directly attributable to obtaining a particular contract.

### **Vendor Consideration**

Sysco recognizes consideration received from vendors as a reduction to cost of sales when the services performed in connection with the monies received are completed and when the related product has been sold by Sysco. In many instances, the vendor consideration is in the form of a specified amount per case or per pound. In these instances, Sysco will recognize the vendor consideration as a reduction of cost of sales when the product is sold.

## **Shipping and Handling Costs**

Shipping and handling costs include costs associated with the selection of products and delivery to customers. Included in operating expenses are shipping and handling costs of approximately \$3.9 billion, \$3.1 billion and \$3.0 billion in fiscal 2022, 2021 and 2020, respectively.

## **Insurance Program**

Sysco maintains a self-insurance program covering portions of workers' compensation, general and vehicle liability and property insurance costs. The amounts in excess of the self-insured levels are fully insured by third party insurers. Sysco has a wholly owned captive insurance subsidiary (the Captive) with the primary purpose to enhance Sysco's risk financing strategies by providing Sysco the opportunity to negotiate insurance premiums in the non-retail insurance market. The Captive must maintain a sufficient level of cash to fund future reserve payments and secure the insurer's obligations for workers' compensation, general liability and auto liability programs. The Captive holds restricted assets in order to meet solvency requirements, including a restricted investment portfolio of marketable fixed income securities, which have been classified and accounted for as available-for-sale, and cash and restricted cash equivalents held in a cash deposit account. Further, Sysco has letters of credit available to collateralize the remaining liabilities not covered by restricted cash, restricted cash equivalents and marketable securities. The company also maintains a fully self-insured group medical program. Liabilities associated with these risks are estimated in part by considering historical claims experience, medical cost trends, demographic factors, severity factors and other actuarial assumptions.

## **Share-Based Compensation**

Sysco recognizes expense for its share-based compensation based on the fair value of the awards that are granted. The fair value of performance share unit awards is determined based on the target number of shares of common stock and the company's stock price on the date of grant and subsequently adjusted based on actual and forecasted performance compared to planned targets. The fair value of stock options is estimated at the date of grant using the Black-Scholes option pricing model. Option pricing methods require the input of subjective assumptions, including the expected stock price volatility. The fair value of restricted stock and restricted stock unit awards are based on the company's stock price on the date of grant. Measured compensation cost is recognized ratably over the vesting period of the related share-based compensation award.

During the vesting period, Sysco reduces share-based compensation expense for estimated forfeitures, which is based on analysis of historical trends reviewed on an annual basis. Sysco's estimate of forfeitures is applied at the grant level. The estimate of forfeitures is trued up to actual forfeitures at the end of each vesting period.

#### **Income Taxes**

Sysco recognizes deferred tax assets and liabilities based on the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured pursuant to tax laws using rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The impact on deferred tax assets and liabilities of a change in tax rate is recognized in income in the period that includes the enactment date. Valuation allowances are established when necessary to reduce deferred tax assets to the amount more likely than not to be realized. The additional United States (U.S.) federal tax burden as a result of the global intangible low taxed income regime is accounted for as a periodic cost.

The determination of the company's provision for income taxes requires judgment, the use of estimates and the interpretation and application of complex tax laws. The company's provision for income taxes primarily reflects a combination of income earned and taxed in the various U.S. federal and state, as well as various foreign jurisdictions. Jurisdictional tax law changes, increases or decreases in permanent differences between book and tax items, accruals or adjustments of accruals for tax contingencies or valuation allowances, and the company's change in the mix of earnings from these taxing jurisdictions all affect the overall effective tax rate.

## **Acquisitions**

Acquisitions of businesses are accounted for using the acquisition method of accounting, and the financial statements include the results of the acquired operations from the respective dates of acquisition.

The purchase price of the acquired entities is preliminarily allocated to the net assets acquired and liabilities assumed based on the estimated fair value at the dates of acquisition, with any excess of cost over the fair value of net assets acquired, including intangibles, recognized as goodwill. During the measurement period, up to twelve months from the date of acquisition, subsequent changes may be made to adjust the preliminarily amounts recognized at the acquisition date to their subsequently determined acquisition-date fair values.

#### **Basis of Presentation**

The financial statements include consolidated balance sheets, consolidated results of operations, consolidated statements of comprehensive income, changes in consolidated shareholders' equity and consolidated cash flows. In the opinion of management, all adjustments, which consist of normal recurring adjustments, except as otherwise disclosed, necessary to present fairly the financial position, results of operations, comprehensive income and cash flows for all periods presented have been made.

Sysco has interests in various jointly owned foodservice operations in Mexico, Panama and Sweden for which it consolidates the results of the operations; therefore, the financial position, results of operations and cash flows for these companies have been included in Sysco's consolidated financial statements. The value of the noncontrolling interest in each entity is considered redeemable due to certain features of the investment agreement and has, therefore, been presented as mezzanine equity, which is outside of permanent equity, in the consolidated balance sheets. The income attributable to the noncontrolling interest is located within Other expense (income), net, in the consolidated results of operations, as this amount is not material. The non-cash add back for the change in the value of the noncontrolling interest is located within Other non-cash items on the consolidated cash flows

## **Supplemental Cash Flow Information**

Within the Consolidated Statement of Cash Flows, certain items have been grouped as other financing activities. These primarily includes cash paid for shares withheld to cover taxes from share-based compensation and debt issuance costs.

The following table sets forth the company's reconciliation of cash, cash equivalents and restricted cash reported within the Consolidated Statement of Cash Flows that sum to the total of the same such amounts shown in the Consolidated Balance Sheets:

(In thousands)	Jul. 2, 2022	Jul. 3, 2021	Jun. 27, 2020
Cash and cash equivalents	\$ 867,086	\$ 3,007,123	\$ 6,059,427
Restricted cash <sup>(1)</sup>	64,290	29,977	36,143
TOTAL CASH, CASH EQUIVALENTS AND RESTRICTED CASH SHOWN			
IN THE CONSOLIDATED STATEMENT OF CASH FLOWS	\$ 931,376	\$3,037,100	\$6,095,570

<sup>(1)</sup> Restricted cash primarily represents cash and cash equivalents of the Captive, restricted for use to secure the insurer's obligations for workers' compensation, general liability and auto liability programs. Restricted cash is located within Other assets in each consolidated balance sheet.

## 2. New Accounting Standards

#### **Government Assistance**

In November 2021, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2021-10, "Government Assistance (Topic 832)," which requires business entities to make annual disclosures about transactions with a government that are accounted for by analogizing to a grant or contribution accounting model. For transactions in the scope of the new standard, business entities will need to provide information about the nature of the transaction, including significant terms and conditions, as well as the amounts and specific financial statement line items affected by the transaction. The new guidance

is effective for all entities for annual reporting periods beginning after December 15, 2021; however, early adoption is permitted. The guidance may be applied either prospectively to all in-scope transactions that are reflected in the financial statements at the date of initial application and to new transactions that are entered into after the date of initial application, or retrospectively.

The company has substantially completed its assessment of the accounting required under Topic 832. Sysco does not expect that the implementation of the new standard will have a material effect on the company's financial statements. The company will adopt the standard for fiscal 2023 on a prospective basis.

## 3. Revenue

## **Disaggregation of Sales**

The following tables present our sales disaggregated by reportable segment and sales mix for the company's principal product categories for the periods presented:

	Year Ended Jul. 2, 2022									
(In thousands)	US Foodservice Operations	International Foodservice Operations	SYGMA	Other	Total					
Principal Product Categories										
Fresh and frozen meats	\$ 9,640,877	\$ 1,661,884	\$ 1,966,644	\$ 9	\$ 13,269,414					
Canned and dry products	8,810,968	2,406,899	733,832	10,577	11,962,276					
Frozen fruits, vegetables, bakery and other	6,355,698	2,138,534	1,154,571	_	9,648,803					
Poultry	5,718,662	994,648	976,863	_	7,690,173					
Dairy products	4,919,936	1,257,021	582,749	_	6,759,706					
Fresh produce	4,538,732	911,617	260,580	_	5,710,929					
Paper and disposables	3,730,642	492,700	777,890	83,989	5,085,221					
Seafood	2,599,281	458,939	156,430	_	3,214,650					
Beverage products	1,073,033	473,923	528,883	82,957	2,158,796					
Other <sup>(1)</sup>	1,132,733	991,284	107,382	904,779	3,136,178					
TOTAL SALES	\$48,520,562	\$11,787,449	\$ 7,245,824	\$1,082,311	\$68,636,146					

<sup>(1)</sup> Other sales relate to non-food products, including textiles and amenities for our hotel supply business, equipment, and other janitorial products, medical supplies and smallwares.

	Year Ended Jul. 3, 2021								
(In thousands)	US Foodservice		SYGMA	Other	Total				
Principal Product Categories	Operations	Operations	STGINA	Other	iotai				
	÷ 7000057	ć 4 4 4 <del>7</del> 000 ć	4 700 000		÷ 0.022.205				
Fresh and frozen meats	\$ 7,002,257	\$ 1,147,809 \$	1,782,229	\$ —	\$ 9,932,295				
Canned and dry products	6,354,670	1,625,573	166,870	116	8,147,229				
Frozen fruits, vegetables, bakery and other	4,771,288	1,618,027	1,126,020	_	7,515,335				
Poultry	3,901,642	728,584	919,578	_	5,549,804				
Dairy products	3,561,080	895,330	600,903	_	5,057,313				
Paper and disposables	3,072,552	391,616	772,330	49,291	4,285,789				
Fresh produce	3,077,074	637,376	284,092	_	3,998,542				
Seafood	2,140,684	311,710	129,406	_	2,581,800				
Beverage products	795,192	310,534	609,687	51,395	1,766,808				
Other <sup>(1)</sup>	1,048,404	684,079	107,486	622,959	2,462,928				
TOTAL SALES	\$ 35,724,843	\$8,350,638 \$	6,498,601	\$723,761	\$51,297,843				

(1) Other sales relate to non-food products, including textiles and amenities for our hotel supply business, equipment, and other janitorial products, medical supplies and smallwares.

		Year Ended Jun. 27, 2020					
(In thousands)	US Foodservic Operation		SYGMA	Other	Total		
Principal Product Categories	·						
Fresh and frozen meats	\$ 7,276,67	5 \$ 1,339,340 \$	1,509,375	\$ —	\$ 10,125,390		
Canned and dry products	6,603,90	2 1,940,506	121,646	_	8,666,054		
Frozen fruits, vegetables, bakery and other	5,019,69	5 1,831,950	979,480	_	7,831,126		
Dairy products	3,885,77	1 1,021,195	545,985	_	5,452,951		
Poultry	3,749,78	5 718,753	774,629	_	5,243,168		
Fresh produce	3,425,55	834,056	236,408	_	4,496,022		
Paper and disposables	2,616,18	336,199	646,920	57,159	3,656,462		
Seafood	2,186,20	3 407,179	102,082	_	2,695,469		
Beverage products	940,53	4 413,315	540,545	68,393	1,962,787		
Other <sup>(1)</sup>	1,069,83	2 829,697	98,856	765,496	2,763,881		
TOTAL SALES	\$ 36,774,14	\$ \$9,672,190 \$	5,555,926	\$891,048	\$52,893,310		

(1) Other sales relate to non-food products, including textiles and amenities for our hotel supply business, equipment, and other janitorial products, medical supplies and smallwares.

## 4. Acquisitions

During fiscal 2022, the company paid cash of \$1.3 billion for several acquisitions. Certain acquisitions involve contingent consideration that may include earnout agreements that are typically payable over periods of up to three years in the event that certain operating results are achieved. As of July 2, 2022, aggregate contingent consideration outstanding was \$88.0 million, of which \$87.0 million was recorded as earnout liabilities. Earnout liabilities are all measured using unobservable inputs (primarily forecasted future revenue streams for the acquisition) that are considered a Level 3 fair value measurement.

#### **Greco and Sons**

On August 12, 2021, Sysco consummated its acquisition of Greco and Sons (Greco), a leading independent Italian specialty distributor in the United States, operating out of 10 distribution centers and servicing 22 geographies nationwide. Greco imports and distributes a full line of food

and non-food products and manufactures specialty meat products. The acquisition also includes Bellissimo Foods Company, which distributes a broad selection of Italian and Mediterranean ingredients, including a proprietary branded line of products that are sold exclusively through the Bellissimo Foods Company distribution network, serving independent pizza and Italian restaurants. The purpose of the acquisition is to strengthen Sysco's business within the Italian foodservice sector.

The purchase price was allocated based on the company's preliminary estimated fair value of the assets acquired and liabilities assumed, as follows:

	Preliminary Purchase
(In millions)	Price Allocation
Accounts receivable, net	\$ 72
Inventories	79
Plant and equipment	76
Goodwill and other intangibles <sup>(1)</sup>	717
Operating lease right-of-use assets	95
Other assets	2
Total assets	1,041
Accounts payable	(73
Accrued expenses	(18
Deferred tax liabilities	(35
Operating lease liabilities	(49
Other liabilities	(105
TOTAL CONSIDERATION	\$ 761

(1) The excess purchase price of \$717.5 million was assigned to goodwill and intangibles, a portion of which is deductible for income tax purposes. Goodwill of \$492.0 million has been assigned to the U.S. Foodservice Operations reportable segment. Intangible assets include customer relationships of \$116.0 million with a weighted average life of 8 years and trade names of \$109.5 million with a weighted average life of 15 years. Amortization expense is being recognized on a straight-line basis and was \$20.1 million for fiscal 2022.

The assets, liabilities and operating results of Greco are reflected in the company's consolidated financial statements in accordance with Accounting Standard Codification Topic No. 805, Business Combinations, commencing from the acquisition date. In certain circumstances, the purchase price allocations may be based upon preliminary estimates and assumptions. Accordingly, the allocations are subject to revision until Sysco receives final information and other analysis during the measurement period. These include items such as finalizing valuation of acquired tangible and intangible assets and related tax attributes.

Fiscal 2022 includes the results of operations of Greco for the period from August 12, 2021 to July 2, 2022. The results were not material to the consolidated results of the company for fiscal 2022.

#### 5. Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (i.e., an exit price). The accounting guidance includes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The three levels of the fair value hierarchy are as follows:

- Level 1 Unadjusted quoted prices for identical assets or liabilities in active markets:
- Level 2 Inputs other than quoted prices in active markets for identical assets and liabilities that are observable either directly or indirectly for substantially the full term of the asset or liability; and
- Level 3 Unobservable inputs for the asset or liability, which include management's own assumption about the assumptions market participants would use in pricing the asset or liability, including assumptions about risk.

Sysco's policy is to invest in only high-quality investments. Cash equivalents primarily include cash deposits, time deposits, certificates of deposit, commercial paper, high-quality money market funds and all highly liquid instruments with original maturities of three months or less.

The following is a description of the valuation methodologies used for assets and liabilities measured at fair value:

- Cash deposits included in cash equivalents are valued at amortized cost, which approximates fair value. These are included within cash equivalents as a Level 1 measurement in the tables below.
- Time deposits and commercial paper included in cash equivalents are valued at amortized cost, which approximates fair value. These are included within cash equivalents as a Level 2 measurement in the tables below.
- Money market funds are valued at the closing price reported by the fund sponsor from an actively traded exchange. These are included within cash equivalents as Level 1 measurements in the tables below.
- Fixed income securities are valued using evaluated bid prices based on a compilation of observable market information or a broker quote in a non-active market. Inputs used vary by type of security, but include spreads, yields, rate benchmarks, rate of prepayment, cash flows, rating changes and collateral performance and type.
- The interest rate swap agreements are valued using a swap valuation model that utilizes an income approach using observable market inputs including interest rates, LIBOR swap rates and credit default swap rates.
- Foreign currency forwards are valued based on exchange rates quoted by domestic and foreign banks for similar instruments.
- Fuel swap contracts are valued based on observable market transactions of forward commodity prices.

The fair value of the company's marketable securities are all measured using inputs that are considered a Level 2 measurement, as they rely on quoted prices in markets that are not actively traded or observable inputs over the full term of the asset. The location and the fair value of the company's marketable securities in the consolidated balance sheet are disclosed in Note 6, "Marketable Securities." The fair value of the company's derivative instruments are all measured using inputs that are considered a Level 2 measurement, as they are not actively traded and are valued using pricing models that use observable market quotations. The location and the fair value of derivative assets and liabilities designated as hedges in the consolidated balance sheet are disclosed in Note 10, "Derivative Financial Instruments."

The following tables present the company's assets measured at fair value on a recurring basis as of July 2, 2022 and July 3, 2021:

Assets and Liabilities Measured a	t
Fair Value as of Jul. 2, 2022	

	rair value	rair value as of Jul. 2, 2022					
(In thousands)	Level 1 Leve	l 2 Level 3 Total					
Assets:							
Cash equivalents							
Cash and cash equivalents	\$ 625,281 \$ 10,0	07 \$ — \$ 635,288					
Other assets <sup>(1)</sup>	64,290	—					
TOTAL ASSETS AT FAIR VALUE	\$689,571 \$10,0	07 \$ — \$699,578					

<sup>(1)</sup> Represents restricted cash balance recorded within other assets in the consolidated balance sheet.

Assets and Liabilities Measured at
Fair Value as of Jul. 3, 2021

	Tall Value as of Jul. 3, 2021					- 1
(In thousands)	Level 1	Le	evel 2	Lev	rel 3	Total
Assets:						
Cash equivalents						
Cash and cash equivalents	\$ 2,674,938	\$	3	\$	_	\$ 2,674,941
Other assets <sup>(1)</sup>	29,977		_		—	29,977
TOTAL ASSETS AT FAIR VALUE	\$2,704,915	\$	3	\$	_	\$2,704,918

<sup>(1)</sup> Represents restricted cash balance recorded within other assets in the consolidated balance sheet.

The carrying values of accounts receivable and accounts payable approximated their respective fair values due to their short-term maturities. The fair value of Sysco's total debt is estimated based on the quoted market prices for the same or similar issues or on the current rates offered to the company for new debt with the same maturities as existing debt, and is considered a Level 2 measurement. The fair value of total debt was approximately \$10.5 billion and \$13.3 billion as of July 2, 2022 and July 3, 2021, respectively. The carrying value of total debt was \$10.6 billion and \$11.1 billion as of July 2, 2022 and July 3, 2021, respectively.

### 6. Marketable Securities

Sysco invests a portion of the assets held by our wholly owned captive insurance subsidiary in a restricted investment portfolio of marketable fixed income securities, which have been classified and accounted for as available-for-sale. The company includes fixed income securities maturing

in less than twelve months within Prepaid expenses and other current assets and includes fixed income securities maturing in more than twelve months within Other assets in the accompanying Consolidated Balance Sheets. The company records the amounts at fair market value, which is determined using quoted market prices at the end of the reporting period.

ASC 326 requires Sysco to estimate lifetime expected credit losses for all available-for-sale debt securities in an unrealized loss position by assessing credit indicators, including credit ratings, for the applicable securities. If the assessment indicates that an expected credit loss exists, the company determines the portion of the unrealized loss attributable to credit deterioration and records an allowance for the expected credit loss through the consolidated results of operations. Unrealized gains and losses on marketable securities are recorded in Accumulated other comprehensive loss. The following table presents the company's available-for-sale marketable securities as of July 2, 2022 and July 3, 2021:

		Jul. 2, 2022					
	Amortized	Gross Unrealized	Gross Unrealized		Short-Term Marketable	Long-Term Marketable	
(In thousands)	Cost Basis	Gains	Losses	Fair Value	Securities	Securities	
Fixed income securities:							
Corporate bonds	\$ 96,167	\$ 8	\$ (5,995)	\$ 90,180	\$ 5,983	\$ 84,197	
Government bonds	30,070	_	(302)	29,768	_	29,768	
TOTAL MARKETABLE SECURITIES	\$126,237	\$ 8	\$ (6,297)	\$ 119,948	\$ 5,983	\$113,965	

		Jul. 3, 2021						
(In thousands)	Amortized Cost Basis	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Short-Term Marketable Securities	Long-Term Marketable Securities		
Fixed income securities:								
Corporate bonds	\$ 92,547	\$ 2,491	\$ (456)	\$ 94,582	\$ 11,570	\$ 83,012		
Government bonds	31,552	3,556	_	35,108	_	35,108		
TOTAL MARKETABLE SECURITIES	\$124,099	\$ 6,047	\$ (456)	\$129,690	\$11,570	\$118,120		

#### PART II - FINANCIAL INFORMATION

Item 8. Financial Statements and Supplementary Data

As of July 2, 2022, the balance of available-for-sale securities by contractual maturity is shown in the following table. Within the table, maturities of fixed income securities have been allocated based upon timing of estimated cash flows. Actual maturities may differ from contractual maturities because the issuers of the securities may have the right to prepay obligations without prepayment penalties.

(In thousands)	Jul. 2, 2022
Due in one year or less	\$ 5,983
Due after one year through five years	81,730
Due after five years through ten years	32,235
TOTAL	\$119,948

There were no significant realized gains or losses in marketable securities during fiscal 2022, 2021, and 2020.

# 7. Allowance for Credit Losses on Trade Receivables

Sysco determines the past due status of trade receivables based on contractual terms with each customer and evaluates the collectability of accounts receivable to determine an appropriate allowance for credit losses on trade receivables. To calculate an allowance for credit losses, the company estimates uncollectible amounts based on historical loss experience, including those experienced during times of local and regional disasters, the COVID-19 pandemic, current conditions and collection rates, and expectations regarding future losses.

In the third and fourth quarters of fiscal 2020, the company experienced an increase in past due trade receivables and recognized additional bad debt charges as a result of closures among our customers. These receivables were all created in fiscal 2020 and are referred to as pre-pandemic receivables. In fiscal 2022 and fiscal 2021, conditions improved and the company's results reflect a benefit on the reduction of its allowance for pre-pandemic receivable balances in both years, as the company made progress on obtaining payments from its customers. Sysco continues to work with its customers to collect past due balances, including the use of payment plans. As a result, the company's allowance for credit losses has reduced accordingly, resulting in a \$28.0 million and \$184.8 million benefit on pre-pandemic receivables in fiscal 2022 and fiscal 2021, respectively.

A summary of the activity in the allowance for credit losses on trade receivables appears below:

(In thousands)	2022	2021	2020
Balance at beginning of period	\$117,695	\$ 334,810	\$ 28,176
Adjustments to costs and expenses	(15,494)	(152,740)	404,158
Customer accounts written off, net of recoveries	(23,823)	(45,230)	(83,915)
Other adjustments	(7,588)	(19,145)	(13,609)
BALANCE AT END OF PERIOD	\$70,790	\$117,695	\$334,810

## 8. Plant and Equipment

A summary of plant and equipment, including the related accumulated depreciation, appears below:

			Estimated
(In thousands)	Jul. 2, 2022	Jul. 3, 2021	<b>Useful Lives</b>
Plant and equipment at cost:			
Land	\$ 489,556	\$ 492,504	
Buildings and improvements	5,335,446	4,984,355	10-30 years
Fleet and equipment	3,886,923	3,777,115	3-10 years
Computer hardware and software	1,499,514	1,419,497	3-5 years
Total plant and equipment at cost	11,211,439	10,673,471	
Accumulated depreciation	(6,755,019)	(6,347,408)	
TOTAL PLANT AND EQUIPMENT, NET	\$ 4,456,420	\$4,326,063	

Depreciation expense, including amortization of capital leases, was \$640.7 million in 2022, \$635.0 million in 2021 and \$705.2 million in 2020.

## 9. Goodwill and Other Intangibles

The changes in the carrying amount of goodwill by reportable segment for the years presented are as follows:

	U.S. Foodservice	International Foodservice			
(In thousands)	Operations	Operations	SYGMA	Other	Total
Carrying amount as of June 27, 2020	\$ 1,358,124	\$ 2,153,761	\$ 32,607	\$ 187,977	\$ 3,732,469
Currency translation/other	(4,520)	216,012	_	178	211,670
CARRYING AMOUNT AS OF JULY 3, 2021	\$1,353,604	\$ 2,369,773	\$32,607	\$188,155	\$ 3,944,139
Goodwill acquired during year	851,899	9,227	_	_	861,126
Currency translation/other	6,012	(268,797)	_	(165)	(262,950)
CARRYING AMOUNT AS OF JULY 2, 2022	\$2,211,515	\$ 2,110,203	\$32,607	\$187,990	\$4,542,315

Amortizable intangible assets acquired during fiscal 2022 were \$424.7 million, with a weighted-average amortization period of 14.4 years. Amortizable intangible assets acquired during fiscal 2022 by category were customer relationships, amortizable trademarks, and non-compete of \$286.5 million, \$132.9 million, and \$5.3 million respectively, with a weighted-average amortization period of 14.6 years, 14.2 years, and 4.6 years respectively.

Fully amortized intangible assets have been removed in the period fully amortized in the table below, which presents the company's amortizable intangible assets in total by category as follows:

		Jul. 2, 2022			Jul. 3, 2021		
(In thousands)	Gross Carrying Amount	Accumulated Amortization	Net	Gross Carrying Amount	Accumulated Amortization Net		
Customer relationships	\$ 1,280,809	\$ (594,691)	\$ 686,118	\$ 1,125,464	\$ (552,444) \$ 573,020		
Non-compete agreements	22,147	(10,943)	11,204	19,525	(9,926) 9,599		
Trademarks	148,151	(17,175)	130,976	14,360	(6,943) 7,417		
TOTAL AMORTIZABLE INTANGIBLE ASSETS	\$1,451,107	\$ (622,809)	\$ 828,298	\$ 1,159,349	\$ (569,313) \$ 590,036		

The table below presents the company's indefinite-lived intangible assets by category as follows:

(In thousands)	Jul. 2, 2022	Jul. 3, 2021
Trademarks	\$ 123,419	\$ 155,071
Licenses	966	966
TOTAL INDEFINITE-LIVED INTANGIBLE ASSETS	\$124,385	\$156,037

Amortization expense for 2022, 2021 and 2020 was \$132.9 million, \$103.5 million and \$95.3 million, respectively. The estimated future amortization expense for the next five fiscal years on intangible assets outstanding as of July 2, 2022 is shown below:

(In thousands)	Amount
2023	\$ 124,436
2024	120,582
2024 2025	114,735
2026	73,165
2027	65,118

## 10. Derivative Financial Instruments

Sysco uses derivative financial instruments to enact hedging strategies for risk mitigation purposes; however, the company does not use derivative financial instruments for trading or speculative purposes. Hedging strategies are used to manage interest rate risk, foreign currency risk and fuel price risk.

### Hedging of interest rate risk

Sysco manages its debt portfolio with interest rate swaps from time to time to achieve an overall desired position of fixed and floating rates. In fiscal 2022, Sysco settled some of its previously held interest rate swap contracts for proceeds of \$23.1 million, which had a notional value of

\$500 million, due to the redemption of the entire \$500 million aggregate principal amount of Sysco's outstanding 3.550% Senior Notes due 2025 in December 2021.

## Hedging of foreign currency risk

The company uses euro-bond denominated debt to hedge the foreign currency exposure of our net investment in certain foreign operations. Additionally, Sysco's operations in Europe have inventory purchases denominated in currencies other than their functional currency, such as the euro, U.S. dollar, Polish zloty and Danish krone. These inventory purchases give rise to foreign currency exposure between the functional currency of each entity and these currencies. The company enters into foreign currency forward swap contracts to sell the applicable entity's

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functional currency and buy currencies matching the inventory purchase, which operate as cash flow hedges of the company's foreign currency-denominated inventory purchases.

## Hedging of fuel price risk

Sysco uses fuel commodity swap contracts to hedge against the risk of the change in the price of diesel on anticipated future purchases. These swaps have been designated as cash flow hedges.

None of the company's hedging instruments contain credit-risk-related contingent features. Details of outstanding hedging instruments as of July 2, 2022 are presented below:

Maturity Date of the Hedging Instrument	of the Hedging Instrument Currency / Unit of Measure	
		(In millions)
Hedging of interest rate risk		
June 2023	Euro	500
Hedging of foreign currency risk		
Various (July 2022 to August 2022)	Swedish Krona	106
Various (July 2022 to December 2022)	British Pound Sterling	14
June 2023	Euro	500
Hedging of fuel risk		
Various (July 2022 to June 2024)	Gallons	52

The location and the fair value of derivative instruments designated as hedges in the consolidated balance sheet as of July 2, 2022 and July 3, 2021 are as follows:

			Fair Value
(In thousands)	Balance Sheet location	Jul. 2, 2022	Jul. 3, 2021
Fair Value Hedges:			
Interest rate swaps	Other assets	\$ —	\$ 43,217
Interest rate swaps	Other current liabilities	2,820	_
Cash Flow Hedges:			
Fuel swaps	Other current assets	\$ 47,170	\$ 16,732
Foreign currency forwards	Other current assets	633	42
Foreign currency forwards	Other current liabilities	_	46
Fuel swaps	Other long-term liabilities	209	_

Gains or losses recognized in the consolidated results of operations for cash flow hedging relationships are not significant for each of the periods presented. The location and amount of gains or losses recognized in the consolidated results of operations for fair value hedging relationships for each of the periods, presented on a pretax basis, are as follows:

(In thousands)	Jul. 2, 2022	Jul. 3, 2021
Total amounts of income and expense line items presented in the consolidated results of operations in which the effects of fair value hedges are recorded	\$ 623,643	\$ 880,137
Gain or (loss) on fair value hedging relationships:	, 525/5 15	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Interest rate swaps:		
Hedged items	\$ 30,268	\$ (15,749)
Derivatives designated as hedging instruments	(56,543)	(53,701)

The (gains) losses on the fair value hedging relationships associated with the hedged items as disclosed in the table above are comprised of the following components for each of the periods presented:

(In thousands)	Jul. 2, 2022	Jul. 3, 2021
Interest expense	\$ (15,769)	\$ (44,159)
Increase (decrease) in fair value of debt	(46,037)	(28,410)
Hedged items	\$ 30,268	\$ (15,749)

The location and effect of cash flow and net investment hedge accounting on the consolidated statements of comprehensive income for the fiscal years ended July 2, 2022 and July 3, 2021, presented on a pretax basis, are as follows:

	2022						
(In thousands)	Amount of Gain or (Loss) Recognized in Other Comprehensive Income on Derivatives	Location of Gain or (Loss) Reclassified from Accumulated Other Comprehensive Income into Income	Amount of Gain or (Loss) Reclassified from Accumulated Other Comprehensive Income into Income				
Derivatives in cash flow hedging relationships:							
Fuel swaps	\$ 30,514	Operating expense	\$ 51,941				
Foreign currency contracts	621	Cost of sales / Other income	_				
TOTAL	\$ 31,135		\$ 51,941				
Derivatives in net investment hedging relationships:							
Foreign denominated debt	71,906	N/A	<u> </u>				
TOTAL	\$ 71,906		\$ —				

		2021						
(In thousands)	Amount of G (Loss) Recogniz Other Comprehe Income on Deriva	zed in ensive	Location of Gain or (Loss) Reclassified from Accumulated Other Comprehensive Income into Income	Amount of Gain or (Loss) Reclassified from Accumulated Other Comprehensive Income into Income				
Derivatives in cash flow hedging relationships:								
Fuel swaps	\$ 3	39,644	Operating expense	\$ (17,470				
Foreign currency contracts	(2	20,578)	Cost of sales / Other income	(2,692				
TOTAL	\$ 19	9,066		\$ (20,162				
Derivatives in net investment hedging relationships:								
Foreign denominated debt	(3	32,206)	N/A	<u> </u>				
TOTAL	\$ (32	2,206)		\$ <b>—</b>				

The location and carrying amount of hedged liabilities in the consolidated balance sheet as of July 2, 2022 are as follows:

	Jul.	2, 2022
(In thousands)	Carrying Amount of Hedged Assets (Liabilities)	Cumulative Amount of Fair Value Hedging Adjustments Included in the Carrying Amount of Hedged Assets (Liabilities)
Balance sheet location:		
Current maturities of long-term debt	\$(568,601)	\$2,820

The location and carrying amount of hedged liabilities in the consolidated balance sheet as of July 3, 2021 are as follows:

	Jul. :	3, 2021
		Cumulative Amount of Fair Value Hedging Adjustments Included
(In thousands)	Carrying Amount of Hedged Assets (Liabilities)	in the Carrying Amount of Hedged Assets (Liabilities)
Balance sheet location:		
Long-term debt	\$(1,065,364)	\$(43,217)

## 11. Self-Insured Liabilities

Sysco maintains a self-insurance program covering portions of workers' compensation, general and vehicle liability and property insurance costs. The amounts in excess of the self-insured levels are fully insured by third party insurers. The company also maintains a fully self-insured group medical program. A summary of the activity in self-insured liabilities appears below:

(In thousands)	2022	2021	2020
Balance at beginning of period	\$ 359,120	\$ 329,648	\$ 297,817
Charged to costs and expenses	552,019	494,328	502,315
Payments	(513,764)	(464,856)	(470,484)
BALANCE AT END OF PERIOD	\$ 397,375	\$ 359,120	\$ 329,648

The long-term portion of the self-insured liability balance was \$253.8 million and \$227.7 million as of July 2, 2022, and July 3, 2021, respectively.

## 12. Debt And Other Financing Arrangements

Sysco's debt consists of the following:

(In thousands)	Jul. 2, 2022	Jul. 3, 2021
Senior notes, interest at 2.60%, maturing in fiscal 2022 <sup>(1)(2)</sup>	\$ —	\$ 449,180
Senior notes, interest at 1.25%, maturing in fiscal 2023 <sup>(1)(2)</sup>	517,790	598,253
Senior notes, interest at 3.55%, maturing in fiscal 2025 <sup>(1)(2)</sup>	_	533,681
Senior notes, interest at 3.65%, maturing in fiscal 2025 <sup>(1)</sup>	385,768	402,589
Senior notes, interest at 5.65%, maturing in fiscal 2025 <sup>(1)(2)</sup>	_	746,186
Senior notes, interest at 3.75%, maturing in fiscal 2026 <sup>(1)(2)</sup>	748,595	748,165
Senior notes, interest at 3.30%, maturing in fiscal 2027 <sup>(1)(2)</sup>	995,864	994,916
Debentures, interest at 7.16%, maturing in fiscal 2027 <sup>(2)(3)</sup>	43,174	43,173
Senior notes, interest at 3.25%, maturing in fiscal 2028 <sup>(1)(2)</sup>	745,617	744,827
Debentures, interest at 6.50%, maturing in fiscal 2029 <sup>(2)</sup>	154,957	154,882
Senior notes, interest at 2.40%, maturing in fiscal 2030 <sup>(1)(2)</sup>	496,184	495,728
Senior notes, interest at 5.95%, maturing in fiscal 2030 <sup>(1)(2)</sup>	992,617	991,833
Senior notes, interest at 2.45%, maturing in fiscal 2032 <sup>(1)(2)</sup>	445,316	_
Senior notes, interest at 5.375%, maturing in fiscal 2036 <sup>(1)(2)</sup>	382,446	382,319
Senior notes, interest at 6.625%, maturing in fiscal 2039(1)(2)	199,280	199,088
Senior notes, interest at 6.60%, maturing in fiscal 2040 <sup>(1)(2)</sup>	349,757	349,564
Senior notes, interest at 4.85%, maturing in fiscal 2046 <sup>(1)(2)</sup>	496,334	496,177
Senior notes, interest at 4.50%, maturing in fiscal 2046 <sup>(1)(2)</sup>	494,602	494,469
Senior notes, interest at 4.45%, maturing in fiscal 2048 <sup>(1)(2)</sup>	492,966	492,813
Senior notes, interest at 3.30%, maturing in fiscal 2050 <sup>(1)(2)</sup>	494,681	494,554
Senior notes, interest at 6.60%, maturing in fiscal 2050 <sup>(1)(2)</sup>	1,176,653	1,176,415
Senior notes, interest at 3.15%, maturing in fiscal 2052(1)(2)	787,081	_
Notes payable, capital leases, and other debt, interest averaging 3.52% and maturing at various dates to fiscal 2051		
as of July 2, 2022, and 4.40% and maturing at various dates to fiscal 2050 as of July 3, 2021	247,860	94,295
Total debt	10,647,542	11,083,107
Less current maturities of long-term debt	(580,611)	(494,923)
NET LONG-TERM DEBT	\$ 10,066,931	\$ 10,588,184

<sup>(1)</sup> Represents senior notes that are unsecured, are not subject to any sinking fund requirement and include a redemption provision that allows Sysco to retire the debentures and notes at any time prior to maturity at the greater of par plus accrued interest or an amount designed to ensure that the debenture and note holders are not penalized by the early redemption.

<sup>(2)</sup> Represents senior notes, debentures and borrowings under the company's long-term revolving credit facility that are guaranteed by certain wholly owned U.S. Broadline subsidiaries of Sysco Corporation as discussed in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources."

<sup>(3)</sup> This debenture is not subject to any sinking fund requirement and is no longer redeemable prior to maturity.

As of July 2, 2022, the principal and interest payments required to be made during the next five fiscal years on Sysco's senior notes and debentures are shown below:

(In thousands)	Principal	Interest <sup>(1)</sup>
2023	\$ 521,398	\$ 450,364
2024	_	441,714
2025	386,877	441,683
2026	750,000	414,011
2027	1,043,176	383,449

<sup>(1)</sup> Includes payments on floating rate debt based on rates as of July 2, 2022, assuming amount remains unchanged until maturity, and payments on fixed rate debt based on maturity dates. The impact of our outstanding fixed-to-floating interest rate swap on the fixed rate debt interest payments is included as well based on the floating rates in effect as of July 2, 2022.

On April 29, 2022, Sysco entered into a long-term revolving credit facility to replace its previous \$2.0 billion facility. The new facility includes aggregate commitments of the lenders thereunder of \$3.0 billion, with an option to increase such commitments to \$4.0 billion. The new facility includes a covenant requiring Sysco to maintain a ratio of consolidated EBITDA to consolidated interest expense of 3.0 to 1.0 over four consecutive fiscal quarters. The new revolving credit facility expires on April 29, 2027. As of July 2, 2022, there were no borrowings outstanding under this facility.

Sysco has a U.S. commercial paper program allowing the company to issue short-term unsecured notes in an aggregate amount not to exceed \$2.0 billion. Any outstanding amounts are classified within long-term debt, as the program is supported by the long-term revolving credit facility. As of July 2, 2022, there were no commercial paper issuances outstanding under this program.

### Purchases and redemptions of senior notes and debentures

In December 2021, the company accessed favorable credit markets and undertook a refinancing of previously outstanding senior notes to increase its weighted-average maturity profile and decrease its average interest rates on the company's debt portfolio. As part of the refinancing, on December 14, 2021, Sysco issued senior notes (the "Notes") totaling \$1.25 billion. Details of the Notes are as follows:

	Par Value		Pricing
Maturity Date	(in millions)	Coupon Rate	(percentage of par)
December 14, 2031 (the 2031 Notes)	\$450	2.45%	99.578%
December 14, 2051 (the 2051 Notes)	800	3.15	99.308

The Notes initially are fully and unconditionally guaranteed by Sysco's direct and indirect wholly owned subsidiaries that guarantee Sysco's other senior notes issued under the indenture governing the Notes or any of Sysco's other indebtedness. Interest on the Notes is paid semi-annually in arrears on June 14 and December 14, beginning June 14, 2022. At Sysco's option, any or all of the Notes may be redeemed, in whole or in part, at any time prior to maturity. If Sysco elects to redeem (i) the 2031 Notes before the date that is three months prior to the maturity date, or (ii) the 2051 Notes before the date that is six months prior to the maturity date, Sysco will pay an amount equal to the greater of 100% of the principal amount of the Notes to be redeemed or the sum of the present values of the remaining scheduled payments of principal and interest on the Notes to be redeemed that would be due if such senior notes matured on the applicable date described above. If Sysco elects to redeem a series of Notes on or after the applicable date described in the preceding sentence, Sysco will pay an amount equal to 100% of the principal amount of the Notes to be redeemed. Sysco will pay accrued and unpaid interest on the Notes redeemed to the redemption date.

On December 14, 2021, Sysco redeemed \$1.25 billion in combined aggregate principal amount of its 5.650% Senior Notes due 2025 (the "5.650% Notes") and 3.550% Senior Notes due 2025 (the "3.550% Notes").

Sysco used the net proceeds from the offering of the Notes, together with cash on hand, to fund the redemption of all of Sysco's outstanding 5.650% Notes and 3.550% Notes. The redemption price for the senior notes of each such series that were redeemed was the principal amount of such senior notes plus a "make-whole" amount determined in accordance with the indenture governing such senior notes and accrued and unpaid interest to the applicable redemption date. The redemption was considered to be a debt extinguishment. As such, Sysco recognized a loss on extinguishment of debt of \$115.6 million, which is recorded as a component of interest expense in the accompanying consolidated results of operations. Of this loss, \$132.7 million was attributable to the purchase premium paid to the noteholders, and \$6.0 million was attributable to the write-off of unamortized debt issuance costs and debt discount associated with the redeemed notes, offset by a gain of \$23.1 million attributable to the termination of interest rate swap agreements that were serving as a fair value hedge.

In June 2022, Sysco repaid 2.60% senior notes totaling \$450 million at maturity using cash flow from operations.

As of July 2, 2022 and July 3, 2021, letters of credit outstanding were \$202.9 million and \$246.5 million, respectively.

### 13. Leases

Sysco leases certain of its distribution and warehouse facilities, office facilities, fleet vehicles, and office and warehouse equipment. The company determines if an arrangement is a lease at inception and recognizes a finance or operating lease liability and right-of-use (ROU) asset in the consolidated balance sheets if a lease exists. Lease liabilities are recognized based on the present value of future minimum lease payments over the lease term at the commencement date. If the borrowing rate implicit in the lease is not readily determinable, Sysco uses its incremental borrowing rate based on the information available at the commencement date in determining the present value of future payments.

The lease term is defined as the noncancelable period of the lease plus any options to extend or terminate the lease when it is reasonably certain that the company will exercise one of these options. Leases with an initial term of 12 months or less are not recorded in Sysco's consolidated balance sheets, and the company recognizes expense for these leases on a straightline basis over the lease term. Variable lease payments that do not depend on an index or a rate, such as insurance and property taxes, are excluded from the measurement of the lease liability and are recognized as variable lease cost when the obligation for that payment is incurred. For leases in which the lease and non-lease components have been combined, the variable lease expense includes expenses such as common area maintenance, utilities, and repairs and maintenance. Sysco's leases do not contain significant residual value guarantees and do not impose significant restrictions or covenants.

The following table presents the location of the finance lease ROU assets and lease liabilities in the company's Consolidated Balance Sheets at July 2, 2022 and July 3, 2021:

(In thousands)	Consolidated Balance Sheet Location	Jul. 2, 2022	Jul. 3, 2021
Finance lease right-of-use assets	Plant and equipment at cost, less accumulated depreciation	\$ 222,372	\$ 76,381
Current finance lease liabilities	Current maturities of long-term debt	39,121	27,910
Long-term finance lease liabilities	Long-term debt	187,225	51,282

The following table presents lease costs for each of the presented periods ended July 2, 2022 and July 3, 2021:

(In thousands)	Consolidated Results of Operations Location	Jul. 2, 2022	Jul. 3, 2021
Operating lease cost	Operating expenses	\$ 126,743	\$ 131,503
Financing lease cost:			
Amortization of right-of-use assets	Operating expenses	41,606	36,981
Interest on lease obligations	Interest expense	6,506	3,824
Variable lease cost	Operating expenses	44,734	6,083
Short-term lease cost	Operating expenses	31,659	10,845
NET LEASE COST		\$ 251,248	\$ 189,236

Future minimum lease obligations under existing noncancelable operating and finance lease agreements by fiscal year as of July 2, 2022 are as follows:

(In thousands)	<b>Operating Leases</b>	Finance Leases
2023	\$ 124,640	\$ 45,499
2024	99,585	33,135
2025	92,018	26,899
2026	83,072	19,611
2027	82,587	15,545
Thereafter	422,708	150,465
Total undiscounted lease obligations	904,610	291,154
Less imputed interest	(162,504)	(64,809)
PRESENT VALUE OF LEASE OBLIGATIONS	\$ 742,106	\$ 226,345

Other information related to lease agreements was as follows:

(Dollars in thousands)	_	Jul. 2, 2022	J	ul. 3, 2021
Cash Paid For Amounts Included In Measurement of Liabilities:				
Operating cash flows for operating leases	\$	125,741	\$	142,351
Operating cash flows for financing leases		6,506		3,824
Financing cash flows for financing leases		40,238		37,103
Supplemental Non-cash Information on Lease Liabilities:				
Assets obtained in exchange for operating lease obligations	\$	156,505	\$	93,416
Assets obtained in exchange for finance lease obligations		191,523		8,687
Operating lease asset adjustments, including renewals and remeasurements		22,087		82,026
Operating lease liability adjustments, including renewals and remeasurements		13,045		90,578
Lease Term and Discount Rate:				
Weighted-average remaining lease term (years):				
Operating leases		11.04 years	1	2.34 years
Financing leases		14.65 years		3.67 years
Weighted-average discount rate:				
Operating leases		2.85%		2.84%
Financing leases		3.17%		4.04%

# 14. Company-Sponsored Employee Benefit Plans

Sysco has company-sponsored defined benefit and defined contribution retirement plans for its employees. Also, the company provides certain health care benefits to eligible retirees and their dependents.

### **Defined Contribution Plans**

The company operates a defined contribution 401(k) Plan as a Safe Harbor Plan, which is a plan that treats all employees' benefits equally within the plan, under Sections 401(k) and 401(m) of the Internal Revenue Code with respect to non-union employees and those union employees whose unions adopted the Safe Harbor Plan provisions. The company will make a non-elective contribution each pay period equal to 3% of a participant's compensation. Additionally, the company will make matching contributions of 50% of a participant's pretax contribution on the first 6% of the participant's compensation contributed by the participant. Certain employees are also eligible for a transition contribution, and the company may also make discretionary contributions. For union employees who are members of unions that did not adopt the Safe Harbor Plan provisions, the plan provides that under certain circumstances the company may make matching contributions of up to 50% of the first 6% of a participant's compensation.

The company also has a non-qualified, unfunded Management Savings Plan (MSP) available to key management personnel who are participants in the Management Incentive Plan (MIP). Participants may defer up to 50% of their annual salary and up to 90% of their annual bonus. The company will make a non-elective contribution each pay period equal to 3% of a participant's compensation. Additionally, the company will make matching contributions of 50% of a participant's pretax contribution on the first 6% of the participant's eligible compensation that is deferred. Certain employees are also eligible for a transition contribution, and the company may also make discretionary contributions. All company contributions to the MSP

are limited by the amounts contributed by the company to the participant's 401(k) account. The company had deferred compensation obligations of \$101.3 million as of July 2, 2022 and \$107.7 million as of July 3, 2021 under the unfunded MSP and the company's executive deferred compensation plan, which is frozen to all participants of the plan. More than half of the July 2, 2022 obligations are due to be paid beyond fiscal 2026.

Sysco's expense related to its defined contribution plans was \$145.5 million in fiscal 2022, \$145.8 million in fiscal 2021, and \$151.4 million in fiscal 2020.

### **Defined Benefit Plans**

Sysco maintains various qualified pension plans that pay benefits to participating employees at retirement, using formulas based on a participant's years of service and compensation. The U.S. pension plan (U.S. Retirement Plan) is frozen for all U.S.-based salaried and non-union hourly employees, as these employees are eligible for benefits under the company's defined contribution 401(k) plan. Various defined benefit pension plans cover certain employees, primarily in the U.K., France and Sweden; however, the U.K. pension plan (U.K. Retirement Plan) is frozen to new plan participants and future accrual of benefits. The funding policy for each plan complies with the requirements of relevant governmental laws and regulations.

In addition to receiving benefits upon retirement under the company's U.S. Retirement Plan, certain key management personnel, who were participants in the MIP, are entitled to receive benefits under the Supplemental Executive Retirement Plan (SERP). This plan is a nonqualified, unfunded supplementary retirement plan and was amended to freeze benefits and stop future accruals effective June 29, 2013, to all participants.

The company also provides certain health care benefits to eligible retirees and their dependents. These health care benefits represent Sysco's unfunded other post-retirement medical plans. The plan had benefit obligations of \$8.1 million as of July 2, 2022 and \$10.2 million as of July 3, 2021.

### **Funded Status**

Accumulated pension assets measured against the obligation for pension benefits represents the funded status of a given plan. The funded status of Sysco's company-sponsored defined benefit plans is presented in the table below. The caption "U.S. Pension Benefits" in the tables below includes both the U.S. Retirement Plan and the SERP. As Sysco's fiscal 2022 year

end is July 2, 2022, the company utilized a practical expedient permitting Sysco to measure its defined benefit plan assets and obligations as of the month end closest to the fiscal year end, and has used June 30, 2022 as the measurement date of the plan assets and obligations disclosed herein.

	U.S. Pension Benefits			
(In thousands)	Jul. 2, 2022 Jul. 3, 202		Jul. 2, 2022	Jul. 3, 2021
Change in benefit obligation:				
Benefit obligation at beginning of year	\$ 5,000,998	\$ 5,039,718	\$ 434,451	\$ 414,106
Service cost	13,490	16,472	3,101	3,288
Interest cost	152,401	145,299	7,456	6,810
Curtailments	_	_	(1,291)	(1,333)
Actuarial gain, net	(1,081,865)	(47,197)	(93,717)	(19,495)
Total disbursements	(164,352)	(153,294)	(13,882)	(15,480)
Exchange rate changes	_		(47,595)	46,555
BENEFIT OBLIGATION AT END OF YEAR	3,920,672	5,000,998	288,523	434,451
Change in plan assets:				
Fair value of plan assets at beginning of year	4,654,763	4,408,739	319,616	288,191
Actual return on plan assets	(888,805)	365,251	(48,710)	4,250
Employer contribution	31,561	34,067	21,220	7,892
Total disbursements	(164,352)	(153,294)	(13,882)	(15,480)
Exchange rate changes			(36,360)	34,763
Fair value of plan assets at end of year	3,633,167	4,654,763	241,884	319,616
FUNDED STATUS AT END OF YEAR	\$ (287,505)	\$ (346,235)	\$ (46,639)	\$ (114,835)

As of July 2, 2022 and July 3, 2021, the SERP had benefit obligations of \$382.4 million and \$470.7 million, respectively. In order to meet a portion of its obligations under the SERP, Sysco has a rabbi trust that invests in Corporate-Owned Life Insurance policies on the lives of participants and interests in corporate-owned real estate assets. These assets are not

included as plan assets or in the funded status amounts in the tables above and below. The life insurance policies on the lives of the participants had carrying values of \$92.6 million as of July 2, 2022 and \$93.2 million as of July 3, 2021. Sysco is the sole owner and beneficiary of such policies.

The amounts recognized on Sysco's consolidated balance sheets related to its company-sponsored defined benefit plans are as follows:

	U.S. Pension	n Benefits	International Pension Benefits				
(In thousands)	Jul. 2, 2022	Jul. 3, 2021	Jul. 2, 2022	Jul. 3, 2021			
Noncurrent assets (Other assets)	\$ 94,934	\$ 124,453	\$ 5,116	\$ —			
Current accrued benefit liability (Accrued expenses)	(31,969)	(31,733)	(1,399)	(1,479)			
Noncurrent accrued benefit liability (Other long-term liabilities)	(350,470)	(438,955)	(50,356)	(113,356)			
NET AMOUNT RECOGNIZED	\$ (287,505)	\$ (346,235)	\$ (46,639)	\$ (114,835)			

Accumulated other comprehensive loss (income) as of July 2, 2022 consists of the following amounts that had not, as of that date, been recognized in net benefit cost:

(In thousands)	U.S. Per Ber	ision iefits	Pe	International nsion Benefits	Total
Prior service cost	\$	54	\$	1,103	\$ 1,157
Actuarial losses (gains)	1,417	7,073		(18,768)	1,398,305
TOTAL	\$ 1,417	,127	\$	(17,665)	\$ 1,399,462

Accumulated other comprehensive loss (income) as of July 3, 2021 consists of the following amounts that had not, as of that date, been recognized in net benefit cost:

(In thousands)	U.S. Pe Be	nsion nefits	International Pension Benefits	Total
Prior service cost	\$	447	\$ 1,130	\$ 1,577
Actuarial losses	1,43	8,775	16,026	1,454,801
TOTAL	\$ 1,439	9,222	\$ 17,156	\$ 1,456,378

Information for plans with accumulated benefit obligation/aggregate benefit obligation in excess of fair value of plan assets is as follows:

	U.S. Pension Benefits(1)					International Pension Benefits			
(In thousands)	Jul. 2, 2022		Jul. 3, 2021		Jul. 2, 2022			Jul. 3, 2021	
Accumulated benefit obligation/aggregate benefit obligation	\$	382,334	\$	470,511	\$	46,895	\$	427,028	
Fair value of plan assets at end of year		_		_		263		319,616	

<sup>(1)</sup> Information under Pension Benefits as of July 2, 2022 and July 3, 2021 includes both the U.S. Retirement Plan and the SERP.

### Components of Net Benefit Costs and Other Comprehensive Income

The components of net company-sponsored pension costs for each fiscal year are as follows:

		202	2		2021				202	20		
(In thousands)	U.:	S. Pension Benefits	Int	ternational Pension Benefits	ι	J.S. Pension Benefits	ln	ternational Pension Benefits	U	J.S. Pension Benefits	Int	ternational Pension Benefits
Service cost	\$	13,490	\$	3,101	\$	16,472	\$	3,288	\$	15,531	\$	2,800
Interest cost		152,401		7,456		145,299		6,810		164,756		8,681
Expected return on plan assets		(206,320)		(9,770)		(206,406)		(7,426)		(196,249)		(10,819)
Amortization of prior service cost (credit)		393		(43)		729		(61)		7,537		597
Amortization of actuarial loss		34,961		92		42,288		250		39,483		157
Curtailment gain		_		(1,003)		_		(1,230)		_		(4,166)
NET PENSION (BENEFITS) COSTS	\$	(5,075)	\$	(167)	\$	(1,618)	\$	1,631	\$	31,058	\$	(2,750)

The components of net company-sponsored pension costs other than the service cost component are reported in Other expense (income), net within the consolidated results of operations.

Other changes in plan assets and benefit obligations recognized in other comprehensive income (loss) related to company-sponsored pension plans for each fiscal year are as follows:

		202	2		2021					2020			
(In thousands)	U.	S. Pension Benefits	Int	ernational Pension Benefits	·	U.S. Pension Benefits	ln	ternational Pension Benefits	U.S. Pension Benefits		Int	International Pension Benefits	
Amortization of prior service cost (credit)	\$	393	\$	(129)	\$	729	\$	(131)	\$	7,537	\$	422	
Amortization of actuarial loss		34,961		92		42,288		250		39,483		157	
Prior service cost (credit) arising in current year		_		_		_		_		2,077		(661)	
Effect of exchange rates on amounts in AOCI		_		(752)		_		(3,254)		_		784	
Actuarial gain (loss) arising in current year		(13,259)		35,610		192,041		16,493		(127,048)		3,640	
NET PENSION INCOME (COST)	\$	22,095	\$	34,821	\$	235,058	\$	13,358	\$	(77,951)	\$	4,342	

Amounts included in accumulated other comprehensive loss (income) as of July 2, 2022 that are expected to be recognized as components of net company-sponsored benefit cost during fiscal 2023 are:

(In thousands)	U.	S. Pension Benefits	International Pension Benefits		Total
Amortization of prior service cost (credit)	\$	393	\$	(42)	\$ 351
Amortization of actuarial losses (gains)		38,192		(396)	37,796
TOTAL	\$	38,585	\$	(438)	\$ 38,147

### **Employer Contributions**

The company made cash contributions to its company-sponsored pension plans of \$52.8 million and \$42.0 million in fiscal years 2022 and 2021, respectively. There were no contributions made to the U.S. Retirement Plan in fiscal 2022, as there were no required contributions to meet ERISA minimum funding requirements in fiscal 2022. There are no required contributions to the U.S. Retirement Plan to meet ERISA minimum funding

requirements in fiscal 2023. The company's contributions to the SERP plan are made in the amounts needed to fund current year benefit payments. The estimated aggregate fiscal 2023 contribution to fund benefit payments for the SERP plan is \$32.0 million. The estimated fiscal 2023 contributions to fund benefit payments for the international retirement plans are \$20.3 million.

<sup>(2)</sup> U.K. Retirement Plan fair value of plan assets exceeded the accumulated benefit obligation/aggregate benefit obligation as of July 2, 2022

### **Estimated Future Benefit Payments**

Estimated future benefit payments for vested participants, based on actuarial assumptions, are as follows:

(In thousands)	U.S. Pension Benefits	International Pension Benefits
2023	\$ 183,621	\$ 11,839
2024	193,128	12,224
2025	202,671	13,481
2026	212,549	13,493
2027	221,816	14,238
Subsequent five years	1,213,670	75,605

### **Assumptions**

Weighted-average assumptions used to determine benefit obligations as of year-end were:

	Jul. 2, 2022	Jul. 3, 2021
Discount rate — U.S. Retirement Plan	4.91%	3.12%
Discount rate — SERP	4.84	2.91
Discount rate — U.K. Retirement Plan	3.65	1.90
Rate of compensation increase — U.S.		
Retirement Plan	3.00	2.56

As benefit accruals under the SERP and U.K. Retirement Plan are frozen, future pay is not projected in the determination of the benefit obligation as of July 2, 2022 or July 3, 2021.

Weighted-average assumptions used to determine net companysponsored pension costs for each fiscal year were:

	2022	2021	2020
Discount rate — U.S. Retirement Plan	3.12%	2.94%	3.70%
Discount rate — SERP	2.91	2.91	3.62
Discount rate — U.K. Retirement Plan	1.90	1.60	2.30
Expected rate of return — U.S. Retirement Plan	4.50	4.75	5.00
Expected rate of return — U.K. Retirement Plan	3.30	2.55	4.55
Rate of compensation increase — U.S. Retirement Plan	2.56	2.56	2.56

For guidance in determining the discount rate for U.S. defined benefit plans, Sysco calculates the implied rate of return on a hypothetical portfolio of high-quality fixed-income investments for which the timing and amount of cash outflows approximates the estimated payouts of the company-sponsored pension plans. Sysco uses an annualized corporate bond yield curve to estimate the rate at which pension benefits could effectively be settled to estimate a discount rate for the U.K. Retirement Plan. The discount rate assumption is updated annually and revised as deemed appropriate. The discount rates to be used for the calculation of fiscal 2023 net company-sponsored benefit costs for the U.S. Retirement Plan and U.K. Retirement Plan are 4.91% and 3.65%, respectively. The discount rate to be used for the calculation of fiscal 2023 net company-sponsored benefit costs for the SERP is 4.84%.

The expected long-term rate of return on plan assets assumption for the retirement plans are net return on assets assumption, representing gross return on assets less asset management expenses. Specific to the U.S.

Retirement Plan, administrative expenses are also excluded from the gross return on assets. The expected return for the U.S. Retirement Plan is derived from a mathematical asset model that incorporates assumptions as to the various asset class returns, reflecting a combination of rigorous historical performance analysis and the forward-looking views of the financial markets regarding the yield on bonds, the historical returns of the major stock markets and returns on alternative investments. The expected return for the U.K. Retirement Plan is derived from a long-term swap yield time horizon adjusted for the expected return based on the plan's current asset allocation and historical results. The rate of return assumption is reviewed annually and revised as deemed appropriate. The expected long-term rate of return to be used in the calculation of fiscal 2023 net company-sponsored benefit costs for the U.S. Retirement Plan and U.K. Retirement Plan are 4.50% and 4.65%, respectively.

### Plan Assets

### **Investment Strategy**

The company's overall strategic investment objectives for the U.S. Retirement Plan are to preserve capital for future benefit payments and to balance risk and return commensurate with ongoing changes in the valuation of plan liabilities using an investment strategy that closely aligns the duration of the U.S. Retirement Plan's assets with the duration of its liabilities. In order to accomplish these objectives, the company oversees the U.S. Retirement Plan's investment objectives and policy design, decides proper plan asset class strategies and structures, monitors the performance of plan investment managers and investment funds and determines the proper investment allocation of pension plan contributions. The strategy results in an asset portfolio that more closely matches the behavior of the liability, thereby reducing the volatility of the U.S. Retirement Plan's funded status. This structure ensures the U.S. Retirement Plan's investments are diversified within each asset class, in addition to being diversified across asset classes with the intent to build asset class portfolios that are structured without strategic bias for or against any subcategories within each asset class. The company has also created a set of investment guidelines for the U.S. Retirement Plan's investment managers to specify prohibited transactions, including borrowing of money except for real estate, private equity or hedge fund portfolios where leverage is a key component of the investment strategy and permitted in the investments' governing documents, the purchase of securities on margin unless fully collateralized by cash or cash equivalents or short sales, pledging, mortgaging or hypothecating of any securities, except for loans of securities that are fully collateralized, market timing transactions and the direct purchase of the securities of Sysco or the investment manager. The purchase or sale of derivatives for speculation or leverage is also prohibited; however, investment managers are allowed to use derivative securities so long as they do not increase the risk profile or leverage of the manager's portfolio. Such derivative securities have been used to prevent funded status changes due to interest rate changes.

The U.S. Retirement Plan's target and actual investment allocation as of July 2, 2022 is as follows:

	U.S. Retire	ment Plan
	Target Asset Allocation	Actual Asset Allocation
Growth assets	30%	28%
Liability hedging assets	70	72
		100%

Sysco's U.S. Retirement Plan investment strategy is implemented through a combination of balanced and specialized investment managers, passive investment funds and actively managed investment funds. Growth assets include, but are not limited to, equities, alternatives, real estate, and growth fixed income intended to generate returns in excess of the liability growth rate. The Liability Hedging assets will be comprised primarily of fixed income investments, including interest rate and credit derivatives, intended to reduce funded status volatility due to changes in interest rates and credit spreads, while generating returns consistent with the projected liability growth rate. The U.S. Retirement Plan's portfolio includes investment funds which are selected based on each fund's stated investment strategy to align with Sysco's overall target mix of investments. Actual asset allocation is regularly reviewed and periodically rebalanced to the target allocation when considered appropriate.

The day-to-day management of the assets of the U.K. Retirement Plan has been delegated by the plan trustee to a fiduciary manager who decides the composition of the asset portfolio in line with the objectives of the plan's trustee and within specific investment guidelines agreed upon with the trustee. The primary objective for the U.K. Retirement Plan is to provide sufficient assets to pay benefits as they fall due. The current objective for the U.K. Retirement Plan is to achieve a return on plan assets of 2.1% in excess of the return on the liability benchmark over a rolling five-year period. The liability benchmark is the portfolio of gilts, which are bonds issued by the British government, that best matches the liability profile of the U.K. Retirement Plan. The investment objective includes a risk statement that targets a level of investment tracking error versus the liability benchmark to be below 10% per year. The actual tracking error targeted may fluctuate over time as the composition of the portfolio changes and the levels of risk in markets change. The U.K. Retirement Plan's Trustee and its Fiduciary Manager seek to achieve the Plan's investment objectives by investing in a suitably diversified mix of assets. The U.K. Retirement Plan uses derivatives such as forwards, futures, swaps and options for risk management and for the efficient implementation of the investment strategy.

The U.K. Retirement Plan's target investment allocation and actual investment allocation for fiscal 2022 is as follows:

	U.K. Retire	ment Plan
	Target Asset Allocation	Actual Asset Allocation
Common contractual fund	40%	45%
Liability hedging assets	60	55
		100%

The actual asset allocation differed from the target asset allocation due to market conditions at the end of fiscal 2022, primarily the impact of UK bond yield changes.

The U.K. Retirement Plan's investment strategy is implemented primarily through a common contractual investment fund and liability hedging assets both managed by the solvency manager. The pooled investment fund consists of investment types including (1) equity investments covering a range of geographies and including private equity investments, (2) credit investments including global investment grade and high yield bonds, loans and other debt and derivative securities, (3) property investments including global direct or indirect real estate holdings, and (4) macro-oriented funds that seek to generate return by going long and short in a variety of markets and operate strategies which focus on markets rather than individual stocks and often use derivatives rather than physical assets. Actual asset allocation is regularly reviewed and periodically rebalanced to the target allocation when considered appropriate.

As discussed above, the retirement plans' investments in equities, debt instruments and alternative investments provide a range of returns and also expose the plan to investment risk. However, the investment policies put in place by the trustee and solvency manager ensure diversification of plan assets across issuers, industries and countries.

### Fair Value of Plan Assets

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (i.e. an exit price). See Note 5, "Fair Value Measurements," for a description of the fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The following is a description of the valuation methodologies used for assets and liabilities held by Sysco's retirement plans measured at fair value.

Cash and cash equivalents: Valued at amortized cost, which approximates fair value due to the short-term maturities of these investments. Cash and cash equivalents is included as a Level 1 and Level 2 measurement in the table below.

Equity securities: Valued at the closing price reported on the exchange market. Equity securities valued at the closing price reported on the exchange market are classified as a Level 1 measurement in the table below. If a stock is not listed on a public exchange, such as an American Depository Receipt or some preferred stocks, the stock is valued using an evaluated bid price based on a compilation of observable market information. Equity securities not listed on a public exchange are classified as a Level 2 measurement in the table below.

Fixed income securities: Valued using evaluated bid prices based on a compilation of observable market information or a broker quote in a non-active market. All fixed income securities are included as a Level 2 measurement in the table below.

Investment funds: Represents collective trust and funds holding debt, equity, hedge funds, private equity funds, exchange-traded real estate securities, and common contractual funds which are valued at the net asset value (NAV) provided by the manager of each fund. The NAV is based on the fair value of the underlying securities within the fund. Non-exchange traded real estate funds are valued based on the proportionate interest held by the U.S. Retirement Plan, which is based on the valuations of the underlying real estate investments held by each fund. Each real estate investment is valued on the basis of a discounted cash flow approach. Inputs used include future rental receipts, expenses and residual values from a market participant view of the highest and best use of the real estate as rental property. The private equity funds are valued based on the proportionate interest held by the U.S. Retirement Plan, which is based on the valuations of the underlying private equity investments held by each fund. The hedge funds are valued based on the hedge funds' proportionate share of the net assets of the underlying private investment fund as determined by the underlying private investment fund's general partner. Indirectly held investments are valued utilizing the latest financial reports supplied by the fund's portfolio investments. Directly held investments are valued initially based on transaction price and are adjusted utilizing available market data and investment-specific factors, such as estimates of liquidation value, prices of recent transactions in the same or similar issuer, current operating performance and future expectations of the particular investment, changes in market outlook and the financing environment.

#### PART II - FINANCIAL INFORMATION

Item 8. Financial Statements and Supplementary Data

Derivatives: Valuation method varies by type of derivative security.

- Credit default and interest rate swaps: Valued using evaluated bid prices based on a compilation of observable market information. Inputs used for credit default swaps include spread curves and trade data about the credit quality of the counterparty. Inputs used for interest rate swaps include benchmark yields, swap curves, cash flow analysis, and interdealer broker rates. Credit default and interest rate swaps are included as a Level 2 measurement in the table below.
- Foreign currency contracts: Valued using a standardized interpolation model that utilizes the quoted prices for standard-length forward
- foreign currency contracts and adjusts to the remaining term outstanding on the contract being valued. Foreign currency contracts are included as a Level 2 measurement in the table below.
- Futures and option contracts: Valued at the closing price reported on the exchange market for exchange-traded futures and options. Overthe-counter options are valued using pricing models that are based on observable market information. Exchange-traded futures and options are included as a Level 1 measurement in the table below; over-the-counter options are included as a Level 2 measurement.

The following table presents the fair value of the U.S. Retirement Plan's assets by major asset category as of July 2, 2022:

Assets Measured at Fair Value as of Jul. 2,									
(In thousands)		Level 1	Level 2	Level 3	Measured at NAV <sup>(6)</sup>	Total			
Cash and cash equivalents	\$	88,962	\$ 30,365	\$ —	\$ —	\$ 119,327			
Growth assets:									
U.S. equity <sup>(1)</sup>		20,894	25,508	_	257,711	304,113			
International equity <sup>(1)</sup>		166	_	_	241,209	241,375			
Hedge fund of funds <sup>(2)</sup>		_	_	_	276,844	276,844			
Real estate funds <sup>(3)</sup>		_	_		116,638	116,638			
Private equity funds <sup>(4)</sup>		_	_	_	87,140	87,140			
Liability hedging assets:									
Corporate bonds		_	1,792,891	_	71,151	1,864,042			
U.S. government and agency securities		_	345,333	_	265,094	610,427			
Other <sup>(5)</sup>		_	13,261	_	· _	13,261			
TOTAL INVESTMENTS AT FAIR VALUE	\$	110,022	\$ 2,207,358	\$ —	\$ 1,315,787	\$ 3,633,167			

- (1) Includes direct investments in equity securities and within investment funds for which fair value is measured at NAV. There are no unfunded commitments as of July 2, 2022. The remaining investments may be redeemed once per day with advanced written notice and subject to applicable limits.
- (2) There were no unfunded commitments as of July 2, 2022, and there were no redemption restrictions as of July 2, 2022. The investment may be redeemed once per quarter.
- (3) For investments in the funds listed in this category, total unfunded commitment as of July 2, 2022 was \$2.0 million. Less than 1% of the investments cannot be redeemed. The estimate of the liquidation period for these funds varies from 2022 to 2026. The remaining investments may be redeemed quarterly with advanced written notice and subject to applicable limits.
- (4) Total unfunded commitments in the funds listed in this category as of July 2, 2022 were \$15.9 million. The investments cannot be redeemed, but the fund will make distributions through liquidation. The estimate of the liquidation period varies for each fund from 2022 to 2031.
- (5) Includes foreign government and state and municipal debt securities.
- (6) Includes certain investments that are measured at fair value using the NAV practical expedient that have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated balance sheet.

The following table presents the fair value of the U.K. Retirement Plan's assets by major asset category as of July 2, 2022:

	Assets Measured at Fair Value as of Jul. 2, 2022											
(In thousands)		Level 1		Level 2		Level 3	М	easured at NAV <sup>(3)</sup>	Total			
Liability hedging assets:												
Cash and cash equivalents	\$	5,451	\$	38,537	\$	_	\$	_	\$ 43,988			
Corporate bonds		_		25,544		_		_	25,544			
U.K. government securities		_		75,125		_		_	75,125			
International government securities		_		10,214		_		_	10,214			
Derivative assets (liabilities), net <sup>(1)</sup>		_		(22,947)		_		_	(22,947)			
Investment funds:												
Common contractual fund <sup>(2)</sup>		_		_		_		109,831	109,831			
TOTAL INVESTMENTS AT FAIR VALUE	\$	5,451	\$	126,473	\$	_	\$	109,831	\$ 241,755			

- (1) Include interest rate swaps and zero coupon swaps. The fair value of asset positions totaled \$8.0 million; the fair value of liability positions totaled \$30.9 million.
- (2) There were \$11.2 million of unfunded commitments as of July 2, 2022, and there were no redemption restrictions as of July 2, 2022. The investment may be redeemed twice per month.
- (3) Includes certain investments that are measured at fair value using the NAV practical expedient that have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated balance sheet.

The following table presents the fair value of the U.S. Retirement Plan's assets by major asset category as of July 3, 2021:

### Assets Measured at Fair Value as of Jul. 3, 2021

				Measured at	
(In thousands)	Level 1	Level 2	Level 3	NAV <sup>(6)</sup>	Total
Cash and cash equivalents	\$ 48,581	\$ 76,854	\$ _	\$ —	\$ 125,435
Growth assets:					
U.S. equity <sup>(1)</sup>	_	95,300	_	414,081	509,381
International equity <sup>(1)</sup>	_	_	_	393,768	393,768
Hedge fund of funds <sup>(2)</sup>	_	_	_	278,400	278,400
Real estate funds <sup>(3)</sup>	_	_	_	90,738	90,738
Private equity funds <sup>(4)</sup>	_	_	_	99,320	99,320
Liability hedging assets:					
Corporate bonds	_	2,245,713	_	102,318	2,348,031
U.S. government and agency securities	_	305,111	_	475,394	780,505
Other <sup>(5)</sup>	_	29,185	_	_	29,185
TOTAL INVESTMENTS AT FAIR VALUE	\$ 48,581	\$ 2,752,163	\$ _	\$ 1,854,019	\$ 4,654,763

- (1) Includes direct investments in equity securities and within investment funds for which fair value is measured at NAV. There are no unfunded commitments as of July 3, 2021. The remaining investments may be redeemed once per day with advanced written notice and subject to applicable limits.
- (2) There were no unfunded commitments as of July 3, 2021, and there were no redemption restrictions as of July 3, 2021. The investment may be redeemed once per quarter.
- (3) For investments in the funds listed in this category, total unfunded commitment as of July 3, 2021 was \$2.0 million. Approximately 3% of the investments cannot be redeemed. The estimate of the liquidation period for these funds varies from 2021 to 2026. The remaining investments may be redeemed quarterly with advanced written notice and subject to applicable limits.
- (4) Total unfunded commitment as of July 3, 2021 was \$16.1 million. The investments cannot be redeemed, but the fund will make distributions through liquidation. The estimate of the liquidation period varies for each fund from 2021 to 2031.
- (5) Includes foreign government and state and municipal debt securities.
- (6) Includes certain investments that are measured at fair value using the NAV practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated balance sheet.

The following table presents the fair value of the U.K. Retirement Plan's assets by major asset category as of July 3, 2021:

Assets Measured at Fair Value as of Jul. 3, 2021

		Assets Medsared at Fair Value as of Jan 3/ 2021									
# # I	_						М	easured at		<b>-</b>	
(In thousands)		Level 1		Level 2		Level 3		NAV <sup>(3)</sup>		Total	
Liability hedging assets:											
Cash and cash equivalents	\$	20,390	\$	9,269	\$	_	\$	_	\$	29,659	
U.K. government securities		_		129,521		_		_		129,521	
Derivatives, net <sup>(1)</sup>		_		252		_		_		252	
Investment funds:											
Common contractual fund <sup>(2)</sup>		_		_		_		160,184		160,184	
TOTAL INVESTMENTS AT FAIR VALUE	\$	20,390	\$	139,042	\$	_	\$	160,184	\$	319,616	

- (1) Includes interest rate swaps and zero coupon swaps. The fair value of asset positions totaled \$5.7 million; the fair value of liability positions totaled \$5.4 million.
- (2) There were \$12.9 million of unfunded commitments as of July 3, 2021, and there were no redemption restrictions as of July 3, 2021. The investment may be redeemed once per week.
- (3) Includes certain investments that are measured at fair value using the NAV practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated balance sheet.

### 15. Multiemployer Employee Benefit Plans

### **Defined Benefit Pension Plans**

Sysco currently participates in several different multiemployer defined benefit pension plans in the United States (U.S.) based on obligations arising under collective bargaining agreements covering union-represented employees. Expenses related to these plans are recognized at the time we make contributions to the plans. Sysco does not directly manage these multiemployer plans; pursuant to federal law, these plans are managed by boards of trustees, half of whom are appointed by the unions and the other half appointed by employers contributing to the plan. Some of Sysco's current employees in the U.S. are participants in such multiemployer plans as of July 2, 2022.

The risks of participating in these multiemployer plans are different from single-employer plans in the following respects:

- Assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers.
- If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
- If Sysco chooses to stop participating in some of its multiemployer plans in the U.S., Sysco may be required to pay those plans an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

Based upon the information available from plan administrators, management believes that all of these multiemployer plans are, to different degrees, underfunded. In addition, pension-related legislation in the U.S. requires underfunded pension plans to improve their funding ratios within prescribed intervals based on the level of their underfunding. As a result, Sysco expects its future contributions to these plans to increase. In addition, if a multiemployer defined benefit plan fails to satisfy certain minimum funding requirements, the Internal Revenue Service may impose a nondeductible excise tax of 5% on the amount of the accumulated funding deficiency for those employers contributing to the fund. However, under current law, this excise tax is unlikely to apply since multiemployer pension plans experiencing accumulated funding deficiencies are considered "critical" or "critical and declining," and the excise tax does not apply to pension plans in critical or critical and declining status. Under current law regarding multiemployer defined benefit plans, a plan's termination, Sysco's voluntary withdrawal, or the mass withdrawal of all contributing employers from any underfunded multiemployer defined benefit plan would require Sysco to make withdrawal liability payments to the plan for Sysco's allocated share of the multiemployer plan's unfunded vested benefit liabilities.

### Plan Contributions

Sysco's contributions to multiemployer defined benefit pension plans were as follows for each fiscal year:

(In thousands)	2022	2021	2020
Individually significant plans	\$ 35,103	\$ 29,143	\$ 31,683
All other plans	10,386	13,750	15,762
TOTAL CONTRIBUTIONS	\$ 45,489	\$ 42,893	\$ 47,445

### **Individually Significant Plans**

The following information relates to multiemployer defined benefit pension plans that Sysco has determined to be individually significant to the company. As noted below, the company has determined only one plan – the Western Conference of Teamsters Pension Plan – as currently being individually significant to the company. To determine individually significant plans, the company evaluated several factors, including Sysco's significance to the plan in terms of employees and contributions, the funded status of the plan and the size of the company's potential withdrawal liability if it were to voluntarily withdraw from the plan.

The following table provides information about the funded status of individually significant plans:

- The "EIN-PN" column provides the Employer Identification Number (EIN) and the three-digit plan number (PN).
- The "Pension Protection Act Zone Status" columns provide the two most recent Pension Protection Act zone statuses available from each plan. The zone status is based on information that the company received from the plan's administrators and is certified by each plan's actuary, together with information included in the annual return/reports filed by each plan with the U.S. Department of Labor. Among other factors, plans in the red zone are generally less than 65% funded, plans in the orange zone are both less than 80% funded and have an accumulated funding deficiency or are expected to have a deficiency in any of the next six plan

years, plans in the yellow zone are less than 80% funded and plans in the green zone are at least 80% funded. The Multiemployer Protection Act of 2014 created a new zone called "critical and declining." Plans are generally considered "critical and declining" if they are projected to become insolvent within 15 years.

- The "FIP/RP Status" column indicates whether a financial improvement plan (FIP) for yellow/orange zone plans or a rehabilitation plan (RP) for red zone plans is pending or implemented in the current year or was put in place in a prior year. A status of "Pending" indicates a FIP/RP has been approved but actual period covered by the FIP/RP has not begun. A status of "Implemented" means the period covered by the FIP/RP began in the current year or is ongoing.
- The "Surcharge Imposed" column indicates whether a surcharge or supplemental contribution was paid during the most recent annual period presented for the company's contributions to each plan in the yellow, orange or red zone. If the company's current collective bargaining agreement (CBA) with a plan satisfies the requirements of a pending but not yet implemented FIP or RP, then the payment of surcharges or supplemental contributions is not required and "No" will be reflected in this column. If the company's current CBA with a plan does not yet satisfy the requirements of a pending but not yet implemented FIP or RP, then the payment of surcharges or supplemental contributions is required and "Yes" will be reflected in this column.

### Pension Protection Act Zone Status

Pension Fund	EIN-PN	As of 12/31/21	As of 12/31/20	FIP/RP Status	Surcharge Imposed	Date(s) of CBA(s)
Western Conference of Teamsters Pension	91-6145047-001	Green	Green	N/A	N/A	7/3/2022 to
Plan						11/30/2027 <sup>(1)</sup>

<sup>(1)</sup> Sysco is party to 24 CBAs that require contributions to the Western Conference of Teamsters Pension Trust. Each agreement covers anywhere from less than 1% to 19% of the total contributions Sysco is required to pay the fund.

The following table provides information about the company's contributions to individually significant plans:

- The "Sysco Contributions" columns provide contribution amounts based on Sysco's fiscal years, which may not coincide with the plans' fiscal years.
- The "Sysco 5% of Total Plan Contributions" columns indicate whether Sysco was listed on Schedule R of the plan's most recently filed Form 5500s as providing more than five percent of the total contributions to the plan, and the plan year-end is noted.

	 Sys	co Con	s	Sysco 5% of Total Plan Contributions		
Pension Fund (In thousands)	2022		2021	2020	2021	2020
Western Conference of Teamsters Pension Plan	\$ 35,103	\$	29,143	\$ 31,683	No	No

For the plan noted in the table above, minimum contributions outside of the agreed upon contractual rate are not required.

### 16. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share:

(In thousands, except for share and per share data)	 2022	2021		2020
Numerator:				
Net earnings	\$ 1,358,768	\$ 524,209	\$	215,475
Denominator:				
Weighted-average basic shares outstanding	510,630,645	510,696,398	51	0,121,071
Dilutive effect of share-based awards	3,375,182	2,858,690		3,904,903
Weighted-average diluted shares outstanding	 514,005,827	513,555,088	51	4,025,974
Basic earnings per share	\$ 2.66	\$ 1.03	\$	0.42
DILUTED EARNINGS PER SHARE	\$ 2.64	\$ 1.02	\$	0.42

The number of securities that were not included in the diluted earnings per share calculation because the effect would have been anti-dilutive was approximately 1,538,000, 3,807,000 and 4,833,000 for fiscal 2022, 2021 and 2020, respectively.

Dividends declared were \$970.8 million, \$933.4 million and \$884.1 million in fiscal 2022, 2021 and 2020, respectively. Included in dividends declared for each year were dividends declared but not yet paid at year-end of approximately \$249.2 million, \$240.6 million and \$228.7 million in fiscal 2022, 2021 and 2020, respectively.

### 17. Other Comprehensive Income

Comprehensive income is net earnings plus certain other items that are recorded directly to shareholders' equity, such as foreign currency translation adjustment, changes in marketable securities, amounts related to certain hedging arrangements and amounts related to pension and other postretirement plans. Comprehensive income was \$1.0 billion, \$1.1 billion and \$104.3 million for fiscal 2022, 2021 and 2020, respectively.

A summary of the components of other comprehensive income (loss) and the related tax effects for each of the periods presented is as follows:

(In thousands)	Location of Expense (Income) Recognized in Net Earnings	Before Tax Amount	Tax	Net of Tax Amount
Pension and other postretirement benefit plans:				
Other comprehensive income before reclassification adjustments:				
Net actuarial loss, arising in the current year	\$	(11,243)	\$ (2,485)	\$ (8,758)
Reclassification adjustments:				
Amortization of prior service cost	Other expense, net	396	100	296
Amortization of actuarial loss, net	Other expense, net	74,713	15,595	59,118
Total reclassification adjustments		75,109	15,695	59,414
Foreign currency translation:				
Foreign currency translation adjustment	N/A	(461,425)	_	(461,425)
Marketable securities:				
Change in marketable securities(1)	N/A	(11,880)	(2,493)	(9,387)
Hedging instruments:				
Other comprehensive income (loss) before reclassification adjustments:				
Change in cash flow hedges	Operating expenses(2)	31,135	6,823	24,312
Change in net investment hedges	N/A	71,906	17,976	53,930
Total other comprehensive income before reclassification adjustments		103,041	24,799	78,242
Reclassification adjustments:				
Amortization of cash flow hedges	Interest expense	11,501	2,877	8,624
TOTAL OTHER COMPREHENSIVE INCOME (LOSS)	\$	(294,897)	\$ 38,393	\$ (333,290)

<sup>(1)</sup> Realized gains or losses on marketable securities are presented within Other (income) expense, net in the Consolidated Results of Operations; however, there were no significant gains or losses realized in fiscal 2022.

<sup>(2)</sup> Amount partially impacts operating expense for fuel swaps accounted for as cash flow hedges.

(In thousands)	Location of Expense (Income) Recognized in Net Earnings	Before Tax Amount	Tax	Net of Tax Amount
Pension and other postretirement benefit plans:				
Other comprehensive income before reclassification adjustments:				
Net actuarial gain, arising in the current year	\$	208,640	\$ 52,160	\$ 156,480
Reclassification adjustments:				
Amortization of prior service cost	Other expense, net	732	184	548
Amortization of actuarial loss, net	Other expense, net	61,042	14,347	46,695
Total reclassification adjustments		61,774	14,531	47,243
Foreign currency translation:				
Foreign currency translation adjustment	N/A	362,292	_	362,292
Marketable securities:				
Change in marketable securities(1)	N/A	(3,392)	(712)	(2,680)
Hedging instruments:				
Other comprehensive income (loss) before reclassification adjustments:				
Change in cash flow hedges	Operating expenses(2)	19,066	4,941	14,125
Change in net investment hedges <sup>(3)</sup>	N/A	(32,206)	(8,051)	(24,155)
Total other comprehensive income before reclassification adjustments		(13,140)	(3,110)	(10,030)
Reclassification adjustments:				
Amortization of cash flow hedges	Interest expense	11,751	2,939	8,812
TOTAL OTHER COMPREHENSIVE INCOME	\$	627,925	\$ 65,808	\$ 562,117

<sup>(1)</sup> Realized gains or losses on marketable securities are presented within Other (income) expense, net in the Consolidated Results of Operations; however, there were no significant gains or losses realized in fiscal 2021.

<sup>(2)</sup> Amount partially impacts operating expense for fuel swaps accounted for as cash flow hedges.

<sup>(3)</sup> Change in net investment hedges includes the termination of some net investment hedges, as described in Note 10, "Derivative Financial Instruments."

	2020				
(In thousands)	Location of Expense (Income) Recognized in Net Earnings	Before Tax Amount	Tax	Net of Tax Amount	
Pension and other postretirement benefit plans:					
Other comprehensive income before reclassification adjustments:					
Net actuarial gain (loss), arising in the current year	Ç	(125,214)	\$ (32,471)	\$ (92,743)	
Reclassification adjustments:					
Amortization of prior service cost	Other expense, net	7,620	1,908	5,712	
Amortization of actuarial loss, net	Other expense, net	49,284	10,350	38,934	
Total reclassification adjustments		56,904	12,258	44,646	
Foreign currency translation:					
Foreign currency translation adjustment	N/A	(112,215)	_	(112,215)	
Marketable securities:					
Change in marketable securities <sup>(1)</sup>	N/A	5,403	1,135	4,268	
Hedging instruments:					
Other comprehensive income (loss) before reclassification adjustments:					
Change in cash flow hedges	Operating expenses <sup>(2)</sup>	(9,831)	(2,574)	(7,257)	
Change in net investment hedges <sup>(3)</sup>	N/A	58,756	15,227	43,529	
Total other comprehensive income before reclassification adjustments		48,925	12,653	36,272	
Reclassification adjustments:					
Amortization of cash flow hedges	Interest expense	11,496	2,876	8,620	
TOTAL OTHER COMPREHENSIVE LOSS	\$	(114,701)	\$ (3,549)	\$ (111,152)	

<sup>(1)</sup> Realized gains or losses on marketable securities are presented within Other (income) expense, net in the Consolidated Results of Operations; however, there were no significant gains or losses realized in fiscal 2020.

The following tables provide a summary of the changes in accumulated other comprehensive (loss) income (AOCI) for the periods presented:

(In thousands)	 Pension and Other stretirement enefit Plans, net of tax	Foreign Currency Translation	Hedging, net of tax	Marketable Securities	Total
Balance as of Jun. 29, 2019	\$ (1,217,617) \$	(290,169)	\$ (94,770)	\$ 2,827	\$ (1,599,729)
Other comprehensive income before reclassification adjustments	(92,743)	(112,215)	36,272	_	(168,686)
Amounts reclassified from accumulated other comprehensive loss	44,646	_	8,620	_	53,266
Change in marketable securities				4,268	4,268
Balance as of Jun. 27, 2020	(1,265,714)	(402,384)	(49,878)	7,095	(1,710,881)
Other comprehensive income before reclassification adjustments	156,480	362,292	(10,030)	_	508,742
Amounts reclassified from accumulated other comprehensive loss	47,243	_	8,812	_	56,055
Change in marketable securities				(2,680)	(2,680)
Balance as of Jul. 3, 2021	(1,061,991)	(40,092)	(51,096)	4,415	(1,148,764)
Other comprehensive income before reclassification adjustments	(8,758)	(461,425)	78,242	_	(391,941)
Amounts reclassified from accumulated other comprehensive loss	59,414	_	8,624	_	68,038
Change in marketable securities	 	_		(9,387)	(9,387)
BALANCE AS OF JUL. 2, 2022	\$ (1,011,335)\$	(501,517)	\$ 35,770	\$ (4,972)	\$ (1,482,054)

<sup>(2)</sup> Amount partially impacts operating expense for fuel swaps accounted for as cash flow hedges.

<sup>(3)</sup> Change in net investment hedges includes the termination of some net investment hedges, as described in Note 10, "Derivative Financial Instruments."

### 18. Share-Based Compensation

Sysco provides compensation benefits to employees under several share-based payment arrangements, including various long-term employee stock incentive plans and the 2015 Employee Stock Purchase Plan (ESPP).

### **Stock Incentive Plans**

In November 2018, Sysco's Omnibus Incentive Plan (2018 Plan) was adopted and reserved up to 51,500,000 shares of Sysco common stock for share-based awards to employees, non-employee directors and key advisors. Of the 51,500,000 authorized shares, the full 51,500,000 shares may be issued as options or stock appreciation rights and up to 17,500,000 shares may be issued as restricted stock, restricted stock units or other types of stock-based awards. To date, Sysco has issued options, restricted stock units and performance share units under the 2018 Plan. Vesting requirements for awards under the 2018 Plan vary by individual grant and may include either time-based vesting or time-based vesting subject to acceleration based on performance criteria for fiscal periods of at least one year. The contractual life of all options granted under the 2018 Plan are and will be no greater than ten years. As of July 2, 2022, there were 41,785,243 remaining shares authorized and available for grant in total under the 2018 Plan, of which the full 41,785,243 shares may be issued as options or stock appreciation rights, or as a combination of up to 13,254,023 shares that may be issued as restricted stock, restricted stock units or other types of stock-based awards, with the remainder available for issuance as options or stock appreciation rights.

Sysco has also granted employee options under several previous employee stock option plans for which previously granted options remain outstanding as of July 2, 2022. No new options will be issued under any of the prior plans, as future grants to employees will be made through the 2018 Plan or subsequently adopted plans. Awards under these plans are subject to time-based vesting with vesting periods that vary by individual grant. The contractual life of all options granted under these plans is ten years. Sysco's policy is to utilize treasury stock for issuing shares upon share option exercise or share unit conversion.

### **Performance Share Units**

During fiscal 2022 and 2021, 475,883 and 936,392 performance share units (PSUs), respectively, were granted to employees. Based on the jurisdiction in which the employee resides, some of these PSUs were granted with forfeitable dividend equivalents. The fair value of each PSU award granted with a dividend equivalent is based on the company's stock price as of the date of grant. For PSUs granted without dividend equivalents, the fair value was reduced by the present value of expected dividends during the vesting period. The weighted average grant-date fair value per performance share unit granted during fiscal 2022 and 2021 was \$76.75 and \$61.33, respectively. The PSUs will convert into shares of Sysco common stock at the end of the performance period based on actual performance targets achieved, as well as the market-based return of Sysco's common stock relative to that of the S&P 500 index companies.

### **Stock Options**

Sysco's option awards are subject to graded vesting over a requisite service period with compensation cost recognized on a straight-line basis over the requisite service period over the duration of the award.

In addition, certain of Sysco's options provide that the options continue to vest as if the optionee continued as an employee or director if the optionee meets certain age and years of service thresholds upon retirement. In these cases, Sysco will recognize compensation cost for such awards over the period from the grant date to the date the employee or director first becomes eligible to retire with the options continuing to vest after retirement.

The fair value of each option award is estimated as of the date of grant using a Black-Scholes option pricing model. Expected dividend yield is estimated based on the historical pattern of dividends and the average stock price for the year preceding the option grant. Expected volatility is based on historical volatility of Sysco's stock, implied volatilities from traded options on Sysco's stock and other factors. The risk-free rate for the expected term of the option is based on the United States Treasury yield curve in effect at the time of grant. Sysco utilizes historical data to estimate option exercise and employee termination behavior within the valuation model; separate groups of employees that have similar historical exercise behavior are considered separately in determining the expected life of awards for valuation purposes.

The weighted average assumptions discussed above are noted in the table below for relevant periods as follows:

	2022	2021	2020
Dividend yield	2.5%	2.7%	2.4%
Expected volatility	30.1%	32.1%	18.3%
Risk-free interest rate	1.0%	0.5%	1.5%
Expected Life	6.6 years	7.0 years	7.0 years

The following summary presents information regarding outstanding options as of July 2, 2022 and changes during the fiscal year then ended with regard to options under all stock incentive plans:

	Shares Under Option	Exe	Weighted Average ercise Price Per Share	Weighted Average Remaining Contractual Term (in years)	Aggregate trinsic Value thousands)
Outstanding as of July 3, 2021	11,049,165	\$	59.00		
Granted	1,224,150		76.86		
Exercised	2,414,576		51.93		
Forfeited	224,246		71.59		
Expired	_		_		
Outstanding as of July 2, 2022	9,634,493	\$	62.74	6.36	\$ 227,149
Expected to vest as of July 2, 2022	3,040,834	\$	69.27	8.29	\$ 51,832
Exercisable as of July 2, 2022	6,542,396	\$	59.64	5.45	\$ 174,535

The total number of employee options granted was 1,224,150, 1,975,413 and 3,286,943 in fiscal years 2022, 2021 and 2020, respectively.

During fiscal 2022, 499,554 and 724,596 options were granted to 11 executive officers and 145 other key employees, respectively. During fiscal 2021, 706,229 and 1,269,184 options were granted to 13 executive officers and 117 other key employees, respectively. During fiscal 2020, 1,554,566 and 1,732,377 options were granted to 12 executive officers and 174 other key employees, respectively.

The weighted average grant date fair value of options granted in fiscal 2022, 2021 and 2020 was \$17.39, \$13.72 and \$10.57, respectively. The total intrinsic value of options exercised during fiscal 2022, 2021 and 2020 was \$5.1 million, \$6.7 million and \$11.6 million, respectively.

### **Restricted Stock Units**

During fiscal 2022, 2021 and 2020, 758,934, 975,886 and 704,732 restricted stock units, respectively, were granted to employees, the majority of which will vest ratably over a three-year period. Some of these restricted stock units were granted with dividend equivalents. The fair value of each restricted stock unit award granted with a dividend equivalent is based on the company's stock price as of the date of grant. For restricted stock unit awards granted without dividend equivalents, the fair value was reduced by the present value of expected dividends as of the date of grant date during the vesting period. The weighted average grant date fair value per share of restricted stock units granted during fiscal 2022, 2021 and 2020 was \$80.31, \$66.55 and \$71.01, respectively. The total fair value of restricted stock units vested during fiscal 2022, 2021 and 2020 was \$41.6 million, \$34.8 million and \$30.4 million, respectively. The total intrinsic value of restricted stock units vested during fiscal 2022, 2021 and 2020 was \$52.6 million, \$42.6 million and \$35.7 million, respectively.

### **Non-Employee Director Awards**

During fiscal 2022, 2021 and 2020, 22,293, 28,419 and 27,431 restricted equity awards, respectively, were granted to non-employee directors (NEDs), which will vest over a one-year period. NEDs may elect to receive these awards in restricted stock shares that will vest at the end of the award stated vesting period or as deferred units that convert into shares of Sysco common stock on a date subsequent to the award stated vesting date selected by the NED. The fair value of the restricted awards is based on the company's stock price as of the date of grant. The weighted average grant date fair value of the shares granted during fiscal 2022, 2021 and 2020 was \$74.93, \$71.99 and \$74.17, respectively. The total fair value of restricted stock shares vested and deferred units distributed during fiscal 2022, 2021 and 2020 was \$1.7 million, \$2.0 million and \$2.0 million, respectively. Restricted stock shares are valued on their vesting date. Vested deferred units are valued on their subsequent conversion and distribution date.

NEDs may elect to receive up to 100% of their annual directors' fees in Sysco common stock on either an annual or deferred basis. As a result of such elections, a total of 6,002, 5,887 and 4,187 shares with a weighted-average grant date fair value of \$78.35, \$57.19 and \$75.46 per share were issued in fiscal 2022, 2021 and 2020, respectively, in the form of fully vested common stock or deferred units. The total fair value of common stock issued as a result of election shares and deferred units distributed during fiscal 2022, 2021 and 2020 was \$0.5 million, \$0.3 million and \$0.2 million, respectively. Common stock shares are valued on their vesting date. Vested deferred units are valued on their subsequent conversion and distribution date.

As of July 2, 2022, there were 100,272 fully vested deferred units outstanding that will convert into shares of Sysco common stock upon dates selected by the respective NED.

### **Summary of Equity Instruments Other Than Stock Options**

The following summary presents information regarding outstanding non-vested awards as of July 2, 2022 and changes during the fiscal year then ended with regard to these awards under the stock incentive plans. Award types represented include restricted stock units granted to employees, restricted awards granted to non-employee directors and PSUs.

		Weighted Average Grant Date Fair Value
	Shares	Per Share
Non-vested as of July 3, 2021	3,051,505	\$ 65.72
Granted	942,792	79.57
Vested	(643,256)	67.35
Forfeited	(285,746)	71.46
NON-VESTED AS OF JULY 2, 2022	3,065,295	\$ 69.10

### 2015 Employee Stock Purchase Plan

The Sysco ESPP permits employees to invest in Sysco common stock by means of periodic payroll deductions at a discount of 15% from the closing price on the last business day of each calendar quarter. The total number of shares that may be sold pursuant to the ESPP may not exceed 79,000,000 shares, of which 3,251,703 remained available as of July 2, 2022.

During fiscal 2022, 868,439 shares of Sysco common stock were purchased by the participants, as compared to 1,029,113 shares purchased in fiscal 2021 and 1,089,296 shares purchased in fiscal 2020. The weighted average fair value of employee stock purchase rights issued pursuant to the ESPP was \$12.10, \$4.84 and \$10.03 per share during fiscal 2022, 2021 and 2020, respectively. The fair value of the stock purchase rights was calculated as the difference between the stock price at date of issuance and the employee purchase price.

### **All Share-Based Payment Arrangements**

The total share-based compensation cost included in operating expenses in the consolidated results of operations was \$122.3 million, \$95.8 million and \$42.2 million for fiscal 2022, 2021 and 2020, respectively. The company's expense related to its PSUs increased, as the performance metrics are trending above target for awards not yet paid. The total income tax benefit for share-based compensation arrangements was \$19.1 million, \$17.8 million and \$7.0 million for fiscal 2022, 2021 and 2020, respectively.

As of July 2, 2022, there was \$111.5 million of total unrecognized share-based compensation cost, which is expected to be recognized over a weighted-average period of 1.9 years.

Cash received from option exercises and ESPP participation was \$128.2 million, \$130.4 million and \$227.6 million during fiscal 2022, 2021 and 2020, respectively. The actual tax benefit realized for the tax deductions from option exercises totaled \$12.9 million, \$11.0 million and \$25.4 million during fiscal 2022, 2021 and 2020, respectively.

### 19. Income Taxes

### **Income Tax Provisions**

For financial reporting purposes, earnings (loss) before income taxes consists of the following:

(In thousands)	2022	2021	2020
U.S.	\$ 1,642,376	\$ 858,179	\$ 742,332
Foreign	104,397	(273,451)	(448,948)
TOTAL	\$ 1,746,773	\$ 584,728	\$ 293,384
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The income tax provision for each fiscal year consists of the following:

(In thousands)	2022	2021	2020
U.S. federal income taxes	\$ 353,825	\$ 158,762	\$ 128,576
State and local income taxes	45,502	17,808	8,529
Foreign income taxes	(11,322)	(116,051)	(59,196)
TOTAL	\$ 388,005	\$ 60,519	\$ 77,909

The current and deferred components of the income tax provisions for each fiscal year are as follows:

(In thousands)	2022	2021	2020
Current	\$ 452,459	\$ 218,383	\$ 269,226
Deferred	(64,454)	(157,864)	(191,317)
TOTAL	\$ 388,005	\$ 60,519	\$ 77,909

The deferred tax provisions result from the effects of net changes during the year in deferred tax assets and liabilities arising from temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

### **Effective Tax Rates**

Reconciliations of the statutory federal income tax rate to the effective income tax rates for each fiscal year are as follows:

	2022	2021	2020
U.S. statutory federal income tax rate	21.00%	21.00%	21.00%
State and local income taxes, net of any applicable federal income tax benefit	2.41	2.67	5.69
Foreign income taxes	(1.88)	(9.99)	(2.46)
Uncertain tax positions	0.83	(0.38)	(1.44)
Tax benefit of equity-based compensation	(0.16)	(1.07)	(9.77)
Nondeductible impairment charges	_	_	17.65
Other	0.01	(1.88)	(4.12)
EFFECTIVE INCOME TAX RATE	22.21 %	10.35 %	26.55 %

The effective tax rate of 22.21% for fiscal 2022 was impacted by (1) state income tax expense of \$42.2 million and (2) our foreign operations are subject to their earnings being taxed at rates different than our domestic tax rate, as well as credits, local permanent differences and other minimum taxes, which resulted in a net decrease in the effective tax rate.

The effective tax rate of 10.35% for fiscal 2021 was impacted by (1) the tax benefit resulting from the changes in tax law in the U.K. of \$23.2 million, (2) the favorable impact of excess tax benefits of equity-based compensation that totaled \$15.0 million, and (3) the \$7.6 million tax benefit attributable to the sale of the stock of Cake Corporation.

The effective tax rate of 26.55% for fiscal 2020 was impacted by the tax benefits attributable to equity compensation exercises. Our foreign operations are subject to their earnings being taxed at rates different than our domestic tax rate, as well as credits, local permanent differences and other minimum taxes, which resulted in a net decrease in the effective tax rate. Nondeductible asset impairment charges have an unfavorable impact. Included within "Other" is the effect of certain nondeductible expenses in the U.S. jurisdiction as well as the impact of U.S. tax credits, return to accrual adjustments and U.S. taxes on foreign earnings.

### **Deferred Tax Assets and Liabilities**

Significant components of Sysco's deferred tax assets and liabilities are as follows:

(In thousands)	Jul. 2, 2022		
Deferred tax assets:			
Net operating loss carryforwards	\$ 652,807	\$ 613,325	
Pension	71,722	111,084	
Receivables	43,108	53,688	
Deferred compensation	27,984	28,978	
Share-based compensation	30,395	26,498	
Inventory	24,394	17,983	
Operating lease liabilities	161,684	181,425	
Other	89,143	115,428	
Deferred tax assets before valuation allowances	1,101,237	1,148,409	
Valuation allowances	(232,485)	(226,626)	
Total deferred tax assets	868,752	921,783	
Deferred tax liabilities:			
Goodwill and intangible assets	379,018	351,758	
Excess tax depreciation and basis differences of assets	150,578	148,418	
Operating lease assets	161,163	181,425	
Other	50,560	34,725	
Total deferred tax liabilities	741,319	716,326	
TOTAL NET DEFERRED TAX ASSETS	\$ 127,433	\$ 205,457	

The company's deferred tax asset for net operating loss carryforwards as of July 2, 2022 and July 3, 2021 consisted of state and foreign net operating tax loss carryforwards. The state net operating loss carryforwards outstanding as of July 2, 2022 expire in fiscal years 2023 through 2042, with some losses having unlimited carryforward periods. The foreign net operating loss carryforward periods vary by jurisdiction, from 17 years to unlimited.

The company assesses the recoverability of its deferred tax assets each period by considering whether it is more likely than not that all or a portion

of the deferred tax assets will not be realized. The company considers all available evidence (both positive and negative) in determining whether a valuation allowance is required. As a result of the company's analysis, it was concluded that, as of July 2, 2022, a valuation allowance of \$232.5 million should be established against the portion of the deferred tax asset attributable to certain foreign and U.S. state losses. The company will continue to monitor facts and circumstances in the reassessment of the likelihood that net operating loss carryforwards will be realized.

### **Uncertain Tax Positions**

A reconciliation of the beginning and ending amount of gross unrecognized tax benefits, excluding interest and penalties, is as follows:

(In thousands)	2022	2021
Unrecognized tax benefits at beginning of year	\$ 20,400	\$ 23,135
Additions (reductions) for tax positions related to prior years	12,000	(2,735)
UNRECOGNIZED TAX BENEFITS AT END OF YEAR	\$ 32,400	\$ 20,400

As of July 2, 2022, the gross amount of liability for accrued interest and penalties related to unrecognized tax benefits was \$6.2 million. As of July 3, 2021, the gross amount of liability for accrued interest and penalties related to unrecognized tax benefits was \$3.0 million. The expense recorded for interest and penalties related to unrecognized tax benefits was not material in any year presented. It is reasonably possible that the amount of the unrecognized tax benefit with respect to certain of the company's unrecognized tax positions will increase or decrease in the next twelve months. At this time, an estimate of the range of the reasonably possible change cannot be made.

If Sysco were to recognize all unrecognized tax benefits recorded as of July 2, 2022, approximately \$32.3 million of the \$32.4 million reserve would reduce the effective tax rate. If Sysco were to recognize all unrecognized tax benefits recorded as of July 3, 2021, approximately \$20.3 million of the \$20.4 million reserve would reduce the effective tax rate. It is reasonably possible that the amount of the unrecognized tax benefits with respect to certain of the company's unrecognized tax positions will increase or decrease in the next twelve months either because Sysco's positions are sustained on audit or because the company agrees to their disallowance. Items that may cause changes to unrecognized tax benefits primarily include the consideration of various filing requirements in various jurisdictions and the allocation of income and expense between tax jurisdictions. In addition, the amount of unrecognized tax benefits recognized within the next twelve months may decrease due to the expiration of the statute of limitations for certain years in various jurisdictions; however, it is possible that a jurisdiction may open an audit on one of these years prior to the statute of limitations expiring. Sysco anticipates an immaterial decrease to the reserve within twelve months as a result of lapse of statutes.

Sysco's federal tax returns for 2018 and subsequent tax years have statutes of limitations that remain open for audit. As of July 2, 2022, Sysco's tax returns in the majority of the state and local and material foreign jurisdictions are no longer subject to audit for the years before 2015.

### Other

Sysco intends to indefinitely reinvest income of its foreign operations, and, as a result, no material accruals have been made with respect to the tax effects of unremitted earnings, including impacts of outside basis differences and withholding taxes. As a result of the U.S. Tax Cuts and Jobs Act, unremitted earnings prior to the effective date of the act have been subject to U.S. income tax. Any residual tax effects, including foreign withholding taxes, are immaterial to the financial statements.

The determination of the company's provision for income taxes requires judgment, the use of estimates and the interpretation and application of complex tax laws. The company's provision for income taxes reflects income earned and taxed in the various U.S. federal and state, as well as foreign jurisdictions. Tax law changes, increases or decreases in permanent book versus tax basis differences, accruals or adjustments of accruals for unrecognized tax benefits or valuation allowances, and the company's change in the mix of earnings from these taxing jurisdictions all affect the overall effective tax rate.

### 20. Commitments And Contingencies

### **Legal Proceedings**

Sysco is engaged in various legal proceedings that have arisen but have not been fully adjudicated. The likelihood of loss for these legal proceedings, based on definitions within contingency accounting literature, ranges from remote to reasonably possible to probable. When probable and reasonably estimable, the losses have been accrued. Although the final results of legal proceedings cannot be predicted with certainty, based on estimates of the range of potential losses associated with these matters, management does not believe the ultimate resolution of these proceedings, either individually or in the aggregate, will have a material adverse effect upon the consolidated financial position or results of operations of the company.

The company is pursuing claims against a variety of vendors from which the company purchased products. These matters are at different stages of the litigation process. Amounts, if any, realized from the defendants would represent gain contingencies. We account for gain contingencies in accordance with the provisions of ASC 450, Contingencies, and therefore, we do not recognize income until realized.

To mitigate the risk of incurring significant legal fees on these claims without any ultimate gain, in calendar 2019 and 2020, the company entered into agreements with a third party whereby the company secured a minimum amount of cash proceeds from the third party in exchange for assigning to the third party the rights to a portion of the future litigation proceeds. In the meantime, the company must continue to pursue the specific vendor litigation, as identified in the agreements with the third party.

As part of these arrangements, cash proceeds received from the third party are included in "Other long-term liabilities." The portion of litigation proceeds in excess of the minimum that may be payable to the third party under each agreement represents a financial instrument that is measured at fair value each reporting period in accordance with the

provisions of ASC 820, Fair Value Measurements, with changes recorded in the consolidated results of operations.

### Other Commitments

Sysco has committed to aggregate product purchases for resale in order to benefit from a centralized approach to purchasing. A majority of these agreements expire within one year; however, certain agreements have terms through fiscal 2027. These agreements commit the company to a minimum volume at various pricing terms, including fixed pricing, variable pricing or a combination thereof. Minimum amounts committed to as of July 2, 2022 totaled approximately \$8.0 billion. Minimum amounts committed to by year are as follows:

(In thousands)	 Amount
2023	\$ 4,758,952
2024	2,222,345
2025	456,433
2026	373,722
2027	230,151

Sysco has contracts with various third-party service providers to receive information technology services. The services have been committed for periods up to fiscal 2027 and may be extended. As of July 2, 2022, the total remaining cost of the services over that period is expected to be approximately \$346.5 million. A portion of this committed amount may be reduced by Sysco utilizing less than estimated resources and can be increased by Sysco utilizing more than estimated resources. Certain agreements allow adjustments for inflation. Sysco may also cancel a portion or all of the services provided subject to termination fees that decrease over time. If Sysco were to terminate all of the services in fiscal 2023, the estimated termination fees incurred in fiscal 2023 would be approximately \$22.0 million.

### 21. Business Segment Information

The company has combined certain of its operations in three reportable segments. "Other" financial information is attributable to the company's other operating segments that do not meet the quantitative disclosure thresholds.

- *U.S. Foodservice Operations* primarily includes (a) the company's U.S. Broadline operations, which distribute a full line of food products, including custom-cut meat, seafood, produce, specialty Italian, specialty imports and a wide variety of non-food products and (b) our U.S. Specialty operations, which include our FreshPoint fresh produce distribution business, our Specialty Meats and Seafood Group specialty protein operations, our growing Italian Specialty platform anchored by Greco & Sons, our Asian specialty distribution company and a number of other small specialty businesses that are not material to the operations of Sysco;
- International Foodservice Operations includes operations outside of the United States (U.S.), which distribute a full line of food products and a wide variety of non-food products. The Americas primarily consists of operations in Canada, Bahamas, Mexico, Costa Rica and Panama, as well as our export operations that distribute to international customers. Our European operations primarily consist of operations in the United Kingdom (U.K.), France, Ireland and Sweden;
- SYGMA our U.S. customized distribution operations serving quickservice chain restaurant customer locations; and
- Other primarily our hotel supply operations, Guest Worldwide.

The accounting policies for the segments are the same as those disclosed by Sysco for its consolidated financial statements. Our Global Support Center expenses generally include all expenses of the corporate and Sysco's shared service operations. These also include all U.S. share-based compensation costs.

The following tables set forth certain financial information for Sysco's business segments.

		Fiscal Year			
(In thousands)	202	2	2021		2020
Sales:					
U.S. Foodservice Operations	\$ 48,520,56	2 \$	35,724,843	\$	36,774,146
International Foodservice Operations	11,787,44		8,350,638		9,672,190
SYGMA	7,245,82	4	6,498,601		5,555,926
Other	1,082,31	1	723,761		891,048
TOTAL	\$ 68,636,14	6 \$	51,297,843	\$	52,893,310
Operating income (loss):	·				
U.S. Foodservice Operations	\$ 3,172,77	6 \$	2,456,564	\$	2,003,159
International Foodservice Operations	102,30	6	(232,403)		(371,407)
SYGMA	(3,64	6)	52,654		36,880
Other	17,40	7	(396)		(21,361)
Total segments	3,288,84	3	2,276,419		1,647,271
Global Support Center	(949,80	8)	(839,177)		(897,766)
Total operating income	2,339,03	5	1,437,242		749,505
Interest expense	623,64	3	880,137		408,220
Other (income) expense, net	(31,38	1)	(27,623)		47,901
EARNINGS BEFORE INCOME TAXES	\$ 1,746,77	3 \$	584,728	\$	293,384
Depreciation and amortization:					
U.S. Foodservice Operations	\$ 406,88	0 \$	366,808	\$	373,889
International Foodservice Operations	240,03	0	238,457		279,475
SYGMA	31,27	6	32,774		34,785
Other	9,29	3	9,961		12,072
Total segments	687,47	9	648,000		700,221
Global Support Center	85,40	2	89,916		105,544
TOTAL	\$ 772,88	1 \$	737,916	\$	805,765
Capital Expenditures:					
U.S. Foodservice Operations	\$ 262,07	1 \$	163,303	\$	263,943
International Foodservice Operations	155,49	3	152,017		217,694
SYGMA	35,18	6	33,185		23,657
Other	4,48	7	16,924		21,000
Total segments	457,23	7	365,429		526,294
Global Support Center	175,56	5	105,247		194,129
TOTAL	\$ 632,80	2 \$	470,676	\$	720,423
Assets:					
U.S. Foodservice Operations	\$ 9,540,90	2 \$	7,632,481	\$	6,647,288
International Foodservice Operations	6,595,89	7	6,784,006		6,258,382
SYGMA	835,31	6	760,388		685,184
Other	554,89	4	455,236		458,316
Total segments	17,527,00	9	15,632,111		14,049,170
Global Support Center	4,558,67	9	5,781,428		8,579,096
TOTAL	\$ 22,085,68	8 \$	21,413,539	\$	22,628,266

Information concerning geographic areas is as follows:

		Fiscal Year			
(In thousands)	-	2022	2021		2020
Sales:					
United States	\$ 56,51	1,006	\$ 42,610,406	\$	42,803,700
Canada	5,09	3,961	3,906,722		4,105,236
United Kingdom	2,85	9,063	1,706,851		2,481,712
France	1,41	2,716	1,097,868		1,222,742
Other	2,75	9,400	1,975,996		2,279,920
TOTAL	\$ 68,636	,146	51,297,843	\$ :	52,893,310
Plant and equipment at cost, less accumulated depreciation:					
United States	\$ 3,34	5,356	3,148,279	\$	3,340,920
Canada	33	7,295	355,864		331,196
France	30	4,115	323,461		308,983
United Kingdom	24	3,990	275,385		255,153
Other	21	9,664	223,074		222,315
TOTAL	\$ 4,456	,420	4,326,063	\$	4,458,567

The sales mix for the principal product categories by segment is disclosed in Note 3, "Revenue."

### 22. Quarterly Results (Unaudited)

Financial information for each quarter in the fiscal year ended July 2, 2022 is set forth below.

	 Fiscal 2022 Quarter Ended					
(In thousands except for per share data)	October 2	January 1 <sup>(1)</sup>	April 2		July 2	Fiscal Year
Sales	\$ 16,456,546	\$ 16,320,203 \$	16,902,139	\$	18,957,258	\$ 68,636,146
Cost of sales	13,484,838	13,429,053	13,888,745		15,512,986	56,315,622
Gross profit	2,971,708	2,891,150	3,013,394		3,444,272	12,320,524
Operating expenses	2,340,026	2,446,241	2,517,665		2,677,557	9,981,489
Operating income	 631,682	444,909	495,729		766,715	2,339,035
Interest expense	128,214	242,899	124,018		128,512	623,643
Other income, net	(3,252)	(10,676)	(13,777)		(3,676)	(31,381)
Earnings before income taxes	506,720	212,686	385,488		641,879	1,746,773
Income tax expense	128,707	45,245	82,163		131,890	388,005
NET EARNINGS	\$ 378,013	\$ 167,441 \$	303,325	\$	509,989	\$ 1,358,768
Per share:						
Basic net earnings <sup>(2)</sup>	\$ 0.74	\$ 0.33 \$	0.60	\$	1.00	\$ 2.66
Diluted net earnings <sup>(2)</sup>	0.73	0.33	0.59		0.99	2.64
Dividends declared	0.47	0.47	0.47		0.49	1.90

<sup>(1)</sup> Sysco's second quarter of fiscal 2022 included a charge for \$115.6 million in interest expense related to the redemption of senior notes. See footnote 12 "Debt and Other Financial Arrangements."

<sup>(2)</sup> Quarterly basic and diluted earnings per share amounts may not add up to the full fiscal year total presented due to rounding. Basic and diluted earnings per share are calculated by dividing net earnings by basic and diluted shares outstanding, respectively.

# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

### ITEM 9A. CONTROLS AND PROCEDURES

Sysco's management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of July 2, 2022. The term "disclosure controls and procedures," as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding the required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable

assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Sysco's disclosure controls and procedures have been designed to provide reasonable assurance of achieving their objectives. Based on the evaluation of our disclosure controls and procedures as of July 2, 2022, our Chief Executive Officer and Chief Financial Officer concluded that, as of such date, Sysco's disclosure controls and procedures were effective at the reasonable assurance level.

Management's report on internal control over financial reporting is included in Item 8. Financial Statements and Supplementary Data of this Annual Report on Form 10-K.

There have been no changes in our internal control over financial reporting (as that term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the fourth quarter ended July 2, 2022, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### **ITEM 9B. OTHER INFORMATION**

Not applicable.

# ITEM 9C. DISCLOSURE REPORTING REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS

Not applicable.

# PART IIII

# ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE **GOVERNANCE**

The information required by this item will be included in our proxy statement for the 2022 Annual Meeting of Stockholders under the following captions, and is incorporated herein by reference thereto: "Corporate Governance," "Executive Officers," "Delinquent Section 16(a) Reports," "Report of the Audit Committee" and "Board of Directors Matters."

### **ITEM 11. EXECUTIVE COMPENSATION**

The information required by this item will be included in our proxy statement for the 2022 Annual Meeting of Stockholders under the following captions, and is incorporated herein by reference thereto: "Compensation Discussion and Analysis," "Report of the Compensation and Leadership Development Committee,""Director Compensation" and "Executive Compensation."

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required by this item will be included in our proxy statement for the 2022 Annual Meeting of Stockholders under the following captions, and is incorporated herein by reference thereto: "Stock Ownership" and "Equity Compensation Plan Information."

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, **AND DIRECTOR INDEPENDENCE**

The information required by this item will be included in our proxy statement for the 2022 Annual Meeting of Stockholders under the following caption, and is incorporated herein by reference thereto: "Corporate Governance – Certain Relationships and Related Person Transactions" and "Corporate Governance - Director Independence."

### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by this item will be included in our proxy statement for the 2022 Annual Meeting of Stockholders under the following caption, and is incorporated herein by reference thereto: "Fees Paid to Independent Registered Public Accounting Firm."

# PART IV

## ITEM 15. EXHIBIT AND FINANCIAL STATEMENT SCHEDULES

- (a) The following documents are filed, or incorporated by reference, as part of this Form 10-K:
  - 1. All financial statements. See Index to Consolidated Financial Statements of this Form 10-K.
  - 2. All financial statement schedules are omitted because they are not applicable or the information is set forth in the consolidated financial statements or notes thereto within Item 8. Financial Statements and Supplementary Data.
  - 3. Exhibits.

The exhibits listed on the Exhibit Index below are filed or furnished as part of this Annual Report on Form 10-K.

# **EXHIBIT INDEX**

### Exhibits.

3.1	_	Restated Certificate of Incorporation, incorporated by reference to Exhibit 3(a) to the Form 10-K for the year ended June 28, 1997 (File No. 1-6544).
3.2	_	Certificate of Amendment to Restated Certificate of Incorporation increasing authorized shares, incorporated by reference to Exhibit 3(e) to the Form 10-Q for the quarter ended December 27, 2003 (File No. 1-6544).
3.3	-	Form of Amended Certificate of Designation, Preferences and Rights of Series A Junior Participating Preferred Stock, incorporated by reference to Exhibit 3(c) to the Form 10-K for the year ended June 29, 1996 (File No. 1-6544).
3.4	_	Amended and Restated Bylaws of Sysco Corporation dated August 27, 2021, incorporated by reference to Exhibit 3.4 to the Form 10-K for the year ended July 3, 2021 filed on August 30, 2021 (File No. 1-6544).
4.1	_	Senior Debt Indenture, dated as of June 15, 1995, between Sysco Corporation and First Union National Bank of North Carolina, Trustee, incorporated by reference to Exhibit 4(a) to Registration Statement on Form S-3 filed June 6, 1995 (File No. 33-60023).
4.2	_	Form of Guarantee of Indebtedness of Sysco Corporation under Exhibits 4.1 through 4.6 as executed by Sysco's U.S. Broadline subsidiaries, incorporated by reference to Exhibit 4.1 to the Form 8-K filed on January 20, 2011 (File No. 1-6544).
4.3	_	Thirteenth Supplemental Indenture, including form of Initial Guarantee, dated February 17, 2012 between Sysco Corporation, as Issuer, the Trustee and the Initial Guarantors, incorporated by reference to Exhibit 4(o) to Registration Statement on Form S-3 filed on February 17, 2012 (File No. 1-6544).
4.4	_	Agreement of Resignation, Appointment and Acceptance, dated February 13, 2007, by and among Sysco Corporation and Sysco International Co., a wholly owned subsidiary of Sysco Corporation, U.S. Bank National Association and The Bank of New York Trust Company, N.A., incorporated by reference to Exhibit 4(h) to Registration Statement on Form S-3 filed on February 6, 2008 (File No. 333-149086).
4.5#	_	Fortieth Supplemental Indenture dated as of December 13, 2021 among Sysco Corporation, the guarantors named therein and Trustee.
4.6#	_	Forty-First Supplemental Indenture dated as of December 14, 2021 among Sysco Corporation, the guarantors named therein and Trustee.
4.7	_	Forty-Second Supplemental Indenture dated as of December 14, 2021 among Sysco Corporation, the guarantors named therein and U.S. Bank National Association, as Trustee, relating to the 2.450% Senior Notes due 2031, incorporated by reference to Exhibit 4.1 to the Form 8-K filed on December 14, 2021 (File No. 1-6544).
4.8	_	Forty-Third Supplemental Indenture dated as of December 14, 2021 among Sysco Corporation, the guarantors named therein and U.S. Bank National Association, as Trustee, relating to the 3.150% Senior Notes due 2051, incorporated by reference to Exhibit 4.3 to the Form 8-K filed on December 14, 2021 (File No. 1-6544).
4.9#	_	Description of Sysco Corporation Securities.
10.1	_	Credit Agreement dated as of June 28, 2019, among Sysco Corporation, Sysco Canada, Inc., Sysco EU II S.à r.l., JP Morgan Chase Bank, N.A., as administrative agent, and certain lenders and guarantors party thereto, incorporated by reference to Exhibit 10.1 to the Form 8-K filed on July 3, 2019 (File No. 1-6544).
10.2	_	Amendment dated as of May 20, 2020 to Credit Agreement dated as of June 28, 2019, among Sysco Corporation, Sysco Canada, Inc., Sysco EU II S.à r.l., the subsidiary guarantors party thereto, JP Morgan Chase Bank, N.A., as administrative agent, and the lenders party thereto, incorporated by reference to Exhibit 10.2 to the Form 8-K filed on May 22, 2020 (File No. 1-6544).
10.3		Amendment No. 2 dated as of May 20, 2021 to Credit Agreement dated as of June 28, 2019, among Sysco Corporation, Sysco Canada, Inc., Sysco EU II S.à r.l., the subsidiary guarantors party thereto, JP Morgan Chase Bank, N.A., as administrative agent, and the lenders party thereto, incorporated by reference to Exhibit 10.1 to the Form 8-K filed on May 20, 2021 (File No. 1-6544).
10.4	_	Amendment No. 3 dated as of September 22, 2021 to Credit Agreement dated as of June 28, 2019, among Sysco Corporation, Sysco Canada, Inc., Sysco EU II S.à r.l., the subsidiary guarantors party thereto, JP Morgan Chase Bank, N.A., as administrative agent, and the lenders party thereto, incorporated by reference to Exhibit 10.1 to the Form 8-K filed on September 22, 2021 (File No. 1-6544).

10.5	_	Amendment No. 4 dated as of October 14, 2021 to Credit Agreement dated as of June 28, 2019, among Sysco Corporation, Sysco Canada, Inc., Sysco EU II S.à r.l., the subsidiary guarantors party thereto, JP Morgan Chase Bank, N.A., as administrative agent, and the lenders party thereto, incorporated by reference to Exhibit 10.2 to the Form 10-Q for the quarter ended October 2, 2021 filed on November 9, 2021 (File No. 1-6544)
10.6	_	Credit Agreement dated as of April 29 2022, among Sysco Corporation, Sysco Canada, Inc., Sysco EU II S.à r.l., Bank of America N.A. as administrative agent, and certain lenders and guarantors party thereto, incorporated by reference to Exhibit 10.1 to the Form 8-K filed on May 2, 2022 (File No. 1-6544).
10.7	_	Issuing and Paying Agent Agreement, dated as of October 31, 2014, between Sysco Corporation and U.S. Bank National Association, incorporated by reference to Exhibit 10.1 to the Form 10-Q for the quarter ended December 27, 2014 filed on February 3, 2015 (File No. 1-6544).
10.8	_	Amended and Restated Commercial Paper Dealer Agreement, dated as of October 31, 2014, between Sysco Corporation, as issuer, and JPMorgan Morgan Securities LLC, as Dealer, incorporated by reference to Exhibit 10.2 to the Form 10-Q for the quarter ended December 27, 2014 filed on February 3, 2015(File No. 1-6544).
10.9	_	Commercial Paper Dealer Agreement, dated as of October 31, 2014, between Sysco Corporation, as issuer, and Goldman, Sachs & Co, as Dealer, incorporated by reference to Exhibit 10.3 to the Form 10-Q for the quarter ended December 27, 2014 filed on February 3, 2015(File No. 1-6544).
10.10	_	Commercial Paper Dealer Agreement, dated as of January 18, 2017, between Sysco Corporation, as issuer, and Wells Fargo Securities, LLC, as Dealer, incorporated by reference to Exhibit 10.5 to the Form 10-K for the year ended July 1, 2017 filed on August 30, 2017 (File No. 1-6544).
10.11	_	Commercial Paper Dealer Agreement, dated as of February 3, 2017, between Sysco Corporation, as issuer, and Merrill Lynch, Pierce, Fenner & Smith Incorporated, as Dealer, incorporated by reference to Exhibit 10.6 to the Form 10-K for the year ended July 1, 2017 filed on August 30, 2017 (File No. 1-6544).
10.12	_	Issuing and Paying Agency Agreement dated April 30, 2020 between Brake Bros. Limited, as Issuer, and Deutsche Bank AG, London Branch, as Issuing and Paying Agent, incorporated by reference to Exhibit 10.1 to the Form 10-Q for the quarter ended March 28, 2020 filed on May 6, 2020 (File No. 1-6544).
10.13	_	Dealer Agreement dated April 30, 2020 between Brake Bros. Limited, as Issuer, and Barclays Bank PLC, as Arranger, and Barclays Bank PLC, as Dealer, incorporated by reference to Exhibit 10.2 to the Form 10-Q for the quarter ended March 28, 2020 filed on May 6, 2020 (File No. 1-6544).
10.14	_	Demand Facility Agreement, dated as of June 30, 2011, between SFS Canada I, LP and The Toronto-Dominion Bank, incorporated by reference to Exhibit 10.7 to the Form 10-K for the year ended July 2, 2011 filed on August 30, 2011 (File No. 1-6544).
10.15	_	Guaranty Agreement, dated as of June 30, 2011, between Sysco Corporation and The Toronto-Dominion Bank, incorporated by reference to Exhibit 10.8 to the Form 10-K for the year ended July 2, 2011 filed on August 30, 2011 (File No. 1-6544).
10.16 <sup>†</sup>	-	Sixth Amended and Restated Sysco Corporation Executive Deferred Compensation Plan, incorporated by reference to Exhibit 10.3 to the Form 10-Q for the quarter ended October 2, 2010 filed on November 9, 2010 (File No. 1-6544).
10.17 <sup>†</sup>	_	First Amendment to the Sixth Amended and Restated Sysco Corporation Executive Deferred Compensation Plan, incorporated by reference to Exhibit 10.2 to the Form 10-Q for the quarter ended March 31, 2012 filed on May 8, 2012 (File No. 1-6544).
10.18 <sup>†</sup>	-	Seventh Amended and Restated Sysco Corporation Executive Deferred Compensation Plan, incorporated by reference to Exhibit 10.3 to the Form 10-Q for the quarter ended December 29, 2012 filed on February 4, 2013 (File No. 1-6544).
10.19 <sup>†</sup>	_	Amended and Restated Sysco Corporation Executive Deferred Compensation Plan, effective June 29, 2013, incorporated by reference to Exhibit 10.11 to the Form 10-K for the year ended June 29, 2013 filed on August 27, 2013 (File No. 1-6544).
10.20 <sup>†</sup>	_	2015-1 Amendment to the Amended and Restated Sysco Corporation Executive Deferred Compensation Plan, incorporated by reference to Exhibit 10.16 to the Form 10-K for the year ended June 27, 2015 filed on August 25, 2015 (File No. 1-6544).
10.21 <sup>†</sup>	_	Tenth Amended and Restated Sysco Corporation Supplemental Executive Retirement Plan, incorporated by reference to Exhibit 10.4 to the Form 10-Q for the quarter ended October 2, 2010 filed on November 9, 2010 (File No. 1-6544).
10.22 <sup>†</sup>	_	First Amendment to Tenth Amended and Restated Sysco Corporation Supplemental Executive Retirement Plan, incorporated by reference to Exhibit 10.15 to the Form 10-K for the year ended July 2, 2011 filed on August 30, 2011 (File No. 1-6544).

10.23 <sup>†</sup>	_	Second Amendment to Tenth Amended and Restated Sysco Corporation Supplemental Executive Retirement Plan, incorporated by reference to Exhibit 10.1 to the Form 10-Q for the quarter ended March 31, 2012 filed on May 8, 2012 (File No. 1-6544).
10.24 <sup>†</sup>	_	Eleventh Amended and Restated Sysco Corporation Supplemental Executive Retirement Plan, incorporated by reference to Exhibit 10.2 to the Form 10-Q for the quarter ended December 29, 2012 filed on February 4, 2013 (File No. 1-6544).
10.25 <sup>†</sup>	_	Amended and Restated Sysco Corporation Supplemental Executive Retirement Plan, including the Amended and Restated Sysco Corporation MIP Retirement Program, attached as Appendix I, effective as of June 29, 2013, incorporated by reference to Exhibit 10.16 to the Form 10-K for the year ended June 29, 2013 filed on August 27, 2013 (File No. 1-6544).
10.26 <sup>†</sup>	_	First Amendment to the Amended and Restated Sysco Corporation Supplemental Executive Retirement Plan, incorporated by reference to Exhibit 10.2 to the Form 10-Q for the quarter ended March 29, 2014 filed on May 6, 2014 (File No. 1-6544).
10.27 <sup>†</sup>	_	Amended and Restated Sysco Corporation MIP Retirement Program, effective as of June 29, 2013, incorporated by reference to Exhibit 10.17 to the Form 10-K for the year ended June 29, 2013 filed on August 27, 2013 (File No. 1-6544).
10.28 <sup>†</sup>	-	First Amendment to the Amended and Restated Sysco Corporation MIP Retirement Program, incorporated by reference to Exhibit 10.3 to the Form 10-Q for the quarter ended March 29, 2014 filed on May 6, 2014 (File No. 1-6544).
10.29 <sup>†</sup>	_	Sysco Corporation Management Savings Plan, incorporated by reference to Exhibit 10.4 to the Form 10-Q for the quarter ended December 29, 2012 filed on February 4, 2013 (File No. 1-6544).
10.30 <sup>†</sup>	-	Amended and Restated Sysco Corporation Management Savings Plan, effective as of June 29, 2013, incorporated by reference to Exhibit 10.19 to the Form 10-K for the year ended June 29, 2013 filed on August 27, 2013 (File No. 1-6544).
10.31 <sup>†</sup>	_	First Amendment to the Amended and Restated Sysco Corporation Management Savings Plan, incorporated by reference to Exhibit 10.1 to the Form 10-Q for the quarter ended March 29, 2014 filed on May 6, 2014 (File No. 1-6544).
10.32 <sup>†</sup>	_	2016-1 Amendment to the Amended and Restated Sysco Corporation Management Savings Plan, adopted effective November 15, 2016, incorporated by reference to Exhibit 10.1 to the Form 10-Q for the quarter ended December 31, 2016 filed on February 7, 2017 (File No. 1-6544).
10.33 <sup>†</sup>	_	Amendment 2018-1 to the Sysco Corporation Management Savings Plan, adopted effective January 1, 2018, incorporated by reference to Exhibit 10.1 to the Form 10-Q for the quarter ended December 30, 2017 filed on February 6, 2018 (File No. 1-6544).
10.34 <sup>†</sup>	-	Amendment 2018-2 to the Sysco Corporation Management Savings Plan, adopted effective May 25, 2018, incorporated by reference to Exhibit 10.27 to the Form 10-K for the year ended June 30, 2018 filed on August 27, 2018(File No. 1-6544).
10.35 <sup>†</sup>	_	Sysco Corporation 2013 Long-Term Incentive Plan, incorporated by reference to Exhibit 99.1 to the Form S-8 filed on November 15, 2013 (File No. 1-6544).
10.36 <sup>†</sup>	_	Amendment 2017-1 to the Sysco Corporation 2013 Long-Term Incentive Plan, incorporated by reference to Exhibit 10.30 to the Form 10-K for the year ended July 1, 2017 filed on August 30, 2017 (File No. 1-6544).
10.37 <sup>†</sup>	_	Form of Stock Option Grant Agreement issued to executive officers under the Sysco Corporation 2013 Long-Term Incentive Plan, incorporated by reference to Exhibit 10.3 to the Form 10-Q for the quarter ended December 28, 2013 filed on February 4, 2014 (File No. 1-6544).
10.38 <sup>†</sup>	_	Form of Stock Option Grant Agreement (Fiscal Year 2016) for executive officers under the Sysco Corporation 2013 Long-Term Incentive Plan, incorporated by reference to Exhibit 10.2 to the Form 10-Q for the quarter ended December 26, 2015 filed on February 2, 2016 (File No. 1-6544).
10.39 <sup>†</sup>	_	Form of Stock Option Grant Agreement (Fiscal Year 2017) for executive officers under the Sysco Corporation 2013 Long-Term Incentive Plan, incorporated by reference to Exhibit 10.3 to the Form 10-Q for the quarter ended October 1, 2016 filed on November 8, 2016 (File No. 1-6544).
10.40 <sup>†</sup>	_	Form of Stock Option Grant Agreement (Fiscal Year 2018) for executive officers under the Sysco Corporation 2013 Long-Term Incentive Plan, incorporated by reference to Exhibit 10.3 to the Form 10-Q for the quarter ended September 30, 2017 filed on November 9, 2017 (File No. 1-6544).
10.41 <sup>†</sup>	_	Form of Stock Option Grant Agreement (Fiscal Year 2019) for executive officers under the Sysco Corporation 2013 Long-Term Incentive Plan, incorporated by reference to Exhibit 10.3 to the Form 10-Q for the quarter ended September 29, 2018 filed on November 6, 2018 (File No. 1-6544).
10.42 <sup>†</sup>	_	Sysco Corporation 2018 Omnibus Incentive Plan, incorporated by reference to Annex II to the Sysco Corporation Proxy Statement filed October 5, 2018 (File No. 1-6544).
10.43 <sup>†</sup>	_	Sysco Corporation Short-Term Incentive Program (SIP) For Corporate SIP Bonus-Eligible Positions (Fiscal Year 2022) adopted effective July 30, 2021, incorporated by reference to Exhibit 10.3 to the Form 10-Q for the quarter ended October 2, 2021 filed on November 9, 2021 (File No. 1-6544).

10.44 <sup>†</sup>	_	Form of Stock Option Grant Agreement (Fiscal Year 2020) for executive officers under the Sysco Corporation 2018 Omnibus Incentive Plan, incorporated by reference to Exhibit 10.41 to the Form 10-K for the fiscal year ended June 29, 2019 filed on August 26, 2019(File No. 1-6544).
10.45 <sup>†</sup>	_	Form of Stock Option Grant Agreement (Fiscal Year 2021) for executive officers under the Sysco Corporation 2018 Omnibus Incentive Plan, incorporated by reference to Exhibit 10.2 to the Form 10-Q for the quarter ended September 26, 2020 filed on November 4, 2020 (File No. 1-6544).
10.46 <sup>†</sup>	_	Form of Stock Option Grant Agreement (Fiscal Year 2022) for executive officers under the Sysco Corporation 2018 Omnibus Incentive Plan, incorporated by reference to Exhibit 10.4 to the Form 10-Q for the quarter ended October 2, 2021 filed on November 9, 2021 (File No. 1-6544).
10.47 <sup>†</sup>	_	Form of Performance Share Unit Grant Agreement (Fiscal Year 2021) for executive officers under the Sysco Corporation 2018 Omnibus Incentive Plan , incorporated by reference to Exhibit 10.4 to the Form 10-Q for the quarter ended September 26, 2020 filed on November 4, 2020 (File No. 1-6544).
10.48 <sup>†</sup>	_	Form of Performance Share Unit Grant Agreement (Fiscal Year 2022) for executive officers under the Sysco Corporation 2018 Omnibus Incentive Plan , incorporated by reference to Exhibit 10.6 to the Form 10-Q for the quarter ended October 2, 2021 filed on November 9, 2021 (File No. 1-6544).
10.49 <sup>†</sup>	_	Performance Share Unit Grant Agreement for Kevin P. Hourican (Replacement PSU Award) dated June 23, 2021.
10.50 <sup>†</sup>	_	Performance Share Unit Agreement – Inducement Awards for Kevin Hourican dated June 23, 2021, pursuant to the Sysco 2018 Omnibus Incentive Plan, incorporated by reference to Exhibit 10.8 to the Form 10-Q for the quarter ended October 2, 2021 filed on November 9, 2021 (File No. 1-6544).
10.51 <sup>†</sup>	_	Performance Share Unit Grant Agreement – Retention Award for Greg Bertrand dated August 19, 2021, pursuant to the Sysco 2018 Omnibus Incentive Plan, incorporated by reference to Exhibit 10.9 to the Form 10-Q for the quarter ended October 2, 2021 filed on November 9, 2021 (File No. 1-6544).
10.52 <sup>†</sup>	_	Form of Restricted Stock Unit Grant Agreement (Fiscal Year 2021) for executive officers under the Sysco Corporation 2018 Omnibus Incentive Plan, incorporated by reference to Exhibit 10.3 to the Form 10-Q for the quarter ended September 26, 2020 filed on November 4, 2020 (File No. 1-6544).
10.53 <sup>†</sup>	_	Form of Restricted Stock Unit Grant Agreement (Fiscal Year 2022) for executive officers under the Sysco Corporation 2018 Omnibus Incentive Plan, incorporated by reference to Exhibit 10.5 to the Form 10-Q for the quarter ended October 2, 2021 filed on November 9, 2021 (File No. 1-6544).
10.54 <sup>†</sup>	_	Form of Sysco Protective Covenants Agreement, incorporated by reference to Exhibit 10.2 to the Form 8-K filed on July 17, 2020 (File No. 1-6544).
10.55 <sup>†</sup>	_	Form of Restricted Stock Award Agreement for Directors (2021) pursuant to the Sysco Corporation 2018 Omnibus Incentive Plan, incorporated by reference to Exhibit 10.1 to the Form 10-Q for the quarter ended January 1, 2022 filed on February 9, 2022.
10.56 <sup>†</sup>	_	Form of Restricted Stock Award Agreement for Directors (2021) pursuant to the Sysco Corporation 2018 Omnibus Incentive Plan (for directors who elect to defer receipt of shares under the 2009 Board of Directors Stock Deferral Plan), incorporated by reference to Exhibit 10.2 to the Form 10-Q for the quarter ended January 1, 2022 filed on February 9, 2022.
10.57 <sup>†</sup>	_	Description of Sysco Corporation's Executive Relocation Expense Reimbursement Policy, incorporated by reference to Exhibit 10.3 to the Form 10-Q for the quarter ended January 1, 2011 filed on February 8, 2011 (File No. 1-6544).
10.58 <sup>†</sup>	_	Sysco Corporation Non-Employee Directors Stock Election Policy, incorporated by reference to Exhibit 10.1 to the Form 10-Q for the quarter ended March 30, 2019 filed on May 7, 2019 (File No. 1-6544).
10.59 <sup>†</sup>	_	2009 Non-Employee Directors Stock Plan, incorporated by reference to Annex A to the Sysco Corporation Proxy Statement filed October 8, 2009 (File No. 1-6544).
10.60 <sup>†</sup>	_	Form of Restricted Stock Grant Agreement under the 2009 Non-Employee Directors Stock Plan for those individuals who elected to defer receipt of shares under the 2009 Board of Directors Stock Deferral Plan, incorporated by reference to Exhibit 10.2 to the Form 10-Q for the quarter ended April 2, 2011 filed on May 10, 2011(File No. 1-6544).
10.61 <sup>†</sup>	_	Second Amended and Restated Sysco Corporation 2005 Board of Directors Deferred Compensation Plan, incorporated by reference to Exhibit 10.59 to the Form 10-K for the year ended June 28, 2008 filed on August 26, 2008 (File No. 1-6544).
10.62 <sup>†</sup>	_	First Amendment to the Second Amended and Restated Sysco Corporation 2005 Board of Directors Deferred Compensation Plan, incorporated by reference to Exhibit 10.3 to the Form 10-Q for the quarter ended March 31, 2012 filed on May 8, 2012 (File No. 1-6544).

10.65† Form of Indemnification Agreement with Non-Employee Directors, incorporated by reference to Exhibit 10.61 to the Form 10-K for the year ended July 28, 2008 filed on August 26, 2008 (File No. 1-6544).  10.66† Form of Severance Letter Agreement for Executive Vice Presidents, incorporated by reference to Exhibit 10.1 to the Form 8-K filed on July 17, 2020 (File No. 1-6544).  10.67† Letter Agreement, dated as of January 10, 2020, by and between Kevin P. Hourican and Sysco Corporation, incorporated by reference to Exhibit 10.1 to the Form 8-K filed on January 16, 2020 (File No. 1-6544).  10.68† Letter Agreement, dated as of February 28, 2020, by and between Cathy Marie Robinson and Sysco Corporation, incorporated by reference to Exhibit 10.7 to the Form 10-Q for the quarter ended September 26, 2020 filed on November 4, 2020 (File No. 1-6544).  10.69† Letter Agreement, dated as of November 12, 2020, by and between Aaron E. Alt and Sysco Corporation, incorporated by reference to Exhibit 10.1 to the Form 10-Q for the quarter ended December 26, 2020 filed on February 3, 2021 (File No. 1-6544).  10.70† Executive Agreement, dated as of August 21, 2020, by and between Tim Ørting Jørgensen and Brakes Bros LTD, incorporated by reference to Exhibit 10.10 to the Form 10-Q for the quarter ended October 2, 2021 filed on November 9, 2021 (File No. 1-6544).  10.71† Letter Agreement, dated as of June 29, 2020, by and between Tim Ørting Jørgensen and Sysco Corporation, incorporated by reference to Exhibit 10.11 to the Form 10-Q for the quarter ended October 2, 2021 filed on November 9, 2021 (File No. 1-6544).			
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32.1# — CEO Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.  32.2# — CFO Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.  101.SCH# — Inline XBRL Taxonomy Extension Schema Document  101.CAL# — Inline XBRL Taxonomy Extension Calculation Linkbase Document  101.DEF# — Inline XBRL Taxonomy Extension Definition Linkbase Document  101.LAB# — Inline XBRL Taxonomy Extension Labels Linkbase Document  101.PRE# — Inline XBRL Taxonomy Extension Presentation Linkbase Document	31.1#	_	CEO Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
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101.SCH* — Inline XBRL Taxonomy Extension Schema Document  101.CAL* — Inline XBRL Taxonomy Extension Calculation Linkbase Document  101.DEF* — Inline XBRL Taxonomy Extension Definition Linkbase Document  101.LAB* — Inline XBRL Taxonomy Extension Labels Linkbase Document  101.PRE* — Inline XBRL Taxonomy Extension Presentation Linkbase Document	32.1#	_	CEO Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
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101.LAB* — Inline XBRL Taxonomy Extension Labels Linkbase Document  101.PRE* — Inline XBRL Taxonomy Extension Presentation Linkbase Document	101.CAL#	_	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.PRE# — Inline XBRL Taxonomy Extension Presentation Linkbase Document	101.DEF#	_	Inline XBRL Taxonomy Extension Definition Linkbase Document
	101.LAB#	_	Inline XBRL Taxonomy Extension Labels Linkbase Document
104* — Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)	101.PRE#	_	Inline XBRL Taxonomy Extension Presentation Linkbase Document
	104#	_	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

<sup>†</sup> Executive Compensation Arrangement pursuant to 601(b)(10)(iii)(A) of Regulation S-K

### # Filed Herewith

Note: Debt instruments of Sysco Corporation and its subsidiaries defining the rights of long-term debt holders in principal amounts not exceeding 10% of Sysco Corporation's consolidated assets have been omitted and will be provided to the Securities and Exchange Commission upon request.

## **ITEM 16. FORM 10-K SUMMARY**

None.

### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, Sysco Corporation has duly caused this Form 10-K to be signed on its behalf by the undersigned, thereunto duly authorized, on this 25<sup>th</sup> day of August 2022.

### **SYSCO CORPORATION**

By:	/s/ KEVIN P. HOURICAN
	Kevin P. Hourican
	President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of Sysco Corporation in the capacities indicated and on the date indicated above.

### PRINCIPAL EXECUTIVE, FINANCIAL & ACCOUNTING OFFICERS:

/s/ KEVIN P. HOURICAN	President and Chief Executive Officer (principal executive officer)
Kevin P. Hourican	
/s/ AARON E. ALT	Executive Vice President and Chief Financial Officer (principal financial officer)
Aaron E. Alt	
/s/ ANITA A. ZIELINSKI	Senior Vice President and Chief Accounting Officer (principal accounting officer)
Anita A. Zielinski	

### **DIRECTORS:**

/s/ DANIEL J. BRUTTO	/s/ JOHN M. HINSHAW
Daniel J. Brutto	John M. Hinshaw
/s/ JOHN M. CASSADAY	/s/ KEVIN P. HOURICAN
John M. Cassaday	Kevin P. Hourican
/s/ ALI DIBADJ	/s/ HANS-JOACHIM KOERBER
Ali Dibadj	Hans-Joachim Koerber
/s/ LARRY C. GLASSCOCK	/s/ ALISON KENNEY PAUL
Larry C. Glasscock	Alison Kenney Paul
/s/ JILL M. GOLDER	/s/ EDWARD D. SHIRLEY
Jill M. Golder	Edward D. Shirley
/s/ BRADLEY M. HALVERSON	/s/ SHEILA G. TALTON
Bradley M. Halverson	Sheila G. Talton

# **RECONCILIATION OF GAAP MEASURES TO NON-GAAP MEASURES**

We calculate the net debt to adjusted EBITDA leverage ratio as (i) total debt, computed as the sum of notes payable, current maturities of long-term debt and long-term debt, less (ii) cash and cash equivalents, and divided by (iii) adjusted EBITDA over the trailing twelve months, computed as EBITDA plus the impact of Certain Items, excluding Certain Items related to interest expense, income taxes, depreciation and amortization. Sysco considers the net debt to adjusted EBITDA leverage ratio to be a measure that provides useful information to management and investors in evaluating the company's ability to pay off debt and supports the company's credit rating. An analysis of any non-GAAP financial measure should be used in conjunction with results presented in accordance with GAAP.

Dollars in thousands	P	52-Week Period Ended Jul. 2, 2022	
Current maturities of long-term debt	\$	580,611	
Long-term debt		10,066,931	
Total debt		10,647,542	
Cash and cash equivalents		(867,086)	
Net debt	\$	9,780,456	
Adjusted EBITDA	\$	3,327,351	
Debt/Adjusted EBITDA ratio		3.2	
Net Debt/Adjusted EBITDA ratio		2.9	



# Stockholder Information

### **Corporate Offices**

Sysco Corporation 1390 Enclave Parkway Houston, TX 77077-2099 281.584.1390 www.sysco.com

### **Annual Stockholders' Meeting**

The 2022 Annual Meeting of Stockholders will be a virtual-only meeting (no physical location). The meeting will be held on Friday, November 18, 2022 at 10 a.m. Central time. To access the meeting, you will need your 16-digit control number found on your proxy card. Log in at virtualshareholdermeeting. com/SYY2022.

### **Independent Accountants**

Ernst & Young LLP Houston, TX

### **Transfer Agent & Registrar**

Broadridge Corporate Issuer Solutions, Inc. P.O. Box 1342 Brentwood, NY 11717 1.888.CALLSYY (1.888.225.5799) www.shareholder.broadridge.com/syy

### **Investor Contact**

**Neil Russell** 

Senior Vice President, Corporate Affairs and Chief Communications Officer 281.584.2615

# Common Stock and Dividend Information

Sysco's common stock is traded on the New York Stock Exchange under the symbol "SYY." The company has paid quarterly cash dividends on its common stock since its founding as a public company in 1970 and has increased the dividend 53 times in that period. The current quarterly cash dividend is \$0.49 per share.

# Dividend Reinvestment Plan with Optional Cash Purchase Feature

Sysco's Dividend Reinvestment Plan provides a convenient way for shareholders of record to reinvest quarterly cash dividends in Sysco shares automatically, with no service charge or brokerage commissions.

The Plan also permits registered shareholders to invest additional money to purchase shares. In addition, certificates may be deposited directly into a Plan account for safekeeping and may be sold directly through the Plan for a modest fee.

Shareholders desiring information about the Dividend Reinvestment Plan with Optional Cash Purchase Feature may obtain a brochure and enrollment form by contacting the Transfer Agent & Registrar, Broadridge Corporate Issuer Solutions, Inc. at 1.888.225.5799.

### **Forward-Looking Statements**

Certain statements made herein that look forward in time or express management's expectations or beliefs with respect to the occurrence of future events are forward-looking statements under the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and estimates. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Forward-looking statements can also be identified by words such as "future," "anticipates," "believes," "estimates," "expects," "intends," "plans," "predicts," "will," "would," "could," "can," "may," and similar terms. Forward-looking statements are not guarantees of future performance and the Company's actual results may differ significantly from the results discussed in the forward-looking statements. Factors that might cause such differences include, but are not limited to, those discussed in Part I, Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended July 2, 2022, as filed with the Securities and Exchange Commission, and the Company's subsequent filings with the SEC. Sysco does not undertake to update its forward-looking statements, except as required by applicable law.

#### **Form 10-K and Financial Information**

A copy of the fiscal 2022 Annual Report on Form 10-K, including the financial statements and financial statement schedules, as well as copies of other financial reports and company literature, may be obtained without charge upon written request to the Investor Relations Department, Sysco Corporation, at the corporate offices listed above, or by calling 281.584.2615. This information, which is included in this Annual Report, also may be found on our website at www.sysco.com in the Investors section.

### **Officers & Directors**

#### **Directors**

#### **Daniel J. Brutto**

Former President, UPS International and Senior Vice President, United Parcel Service, Inc.

#### John M. Cassaday

Former President, CEO and Director of Corus Entertainment Inc.

### Ali Dibadj

Chief Executive Officer, Janus Henderson Group, plc.

### Larry C. Glasscock

Former Chairman of the Board of Directors, CEO and President of WellPoint, Inc.

### Jill M. Golder

Former Senior Vice President and Chief Financial Officer, Cracker Barrell Old Country Store, Inc.

### Bradley M. Halverson

Former Group President, Financial Products and Corporate Services and Chief Financial Officer of Caterpillar Inc.

#### John M. Hinshaw

GMD Chief Operating Officer, HSBC Group Management Services, Ltd.

### **Kevin P. Hourican**

President and Chief Executive Officer, Sysco Corporation

### Hans-Joachim Koerber

 $Former\,Chairman\,and\,CEO\,of\,METRO\,Group\,(Germany)$ 

### **Alison Kenney Paul**

Managing Director, Global Alliances, Google, Inc.

### **Edward D. Shirley**

Chairman of the Board, Sysco Corporation

### Sheila G. Talton

President and Chief Executive Officer of Gray Matter Analytics

### **Executive Officers**

### Aaron E. Alt

**Executive Vice President and Chief Financial Officer** 

### **Greg D. Bertrand**

Executive Vice President, U.S. Foodservice Operations

### **Kevin P. Hourican**

**President and Chief Executive Officer** 

### J. Chris Jasper

Senior Vice President and President, U.S. Broadline Foodservice Operations

### Eve M. McFadden

Senior Vice President, Legal, General Counsel and Corporate Secretary

### Thomas R. Peck, Jr.

Executive Vice President and Chief Information and Digital Officer

### Paulo Peereboom

Executive Vice President and President, Foodservice Operations, International

### **Ronald L. Phillips**

Executive Vice President and Chief Human Resources Officer

### **Cathy Marie Robinson**

 ${\bf Executive\, Vice\, President\, and\, Chief\, Supply\, Chain\, Officer}$ 

### Judith S. Sansone

**Executive Vice President and Chief Commercial Officer** 

### Scott B. Stone

Vice President, Financial Reporting and Interim Chief Accounting Officer



1390 Enclave Parkway Houston, TX 77077-2099

281.584.1390 www.sysco.com

For more information please visit: www.investors.sysco.com

