DXP ENTERPRISES INC

FORM 10-K (Annual Report)

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Industry Misc. Capital Goods

Sector Capital Goods

Fiscal Year 12/31



UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED DECEMBER 31, 2001

COMMISSION FILE NUMBER 0-21513

DXP ENTERPRISES, INC.

A TEXAS CORPORATION 76-0509661 IRS Employer Identification No.

7272 PINEMONT

Houston, Texas 77040

Telephone Number (713) 996-4700

Securities registered pursuant to Section 12(b) of the Act:

NONE

Securities registered pursuant to Section 12(g) of the Act:

COMMON STOCK, \$.01 PAR VALUE

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate by check mark if disclosure of delinquent filers pursuant to

Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Aggregate market value of the registrant's Common Stock held by non-affiliates of registrant as of March 25, 2002: \$2,302,635.

Number of shares of registrant's Common Stock outstanding as of March 25, 2002: 4,071,685

Documents incorporated by reference: Portions of the definitive proxy statement for the annual meeting of shareholders to be held in 2002 are incorporated by reference into Part III hereof.

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DISCLOSURE REGARDING FORWARD LOOKING STATEMENTS

This Annual Report on Form 10-K contains statements which constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements appear in a number of places, including Item 1. "Business," Item 3. "Legal Proceedings" and Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations." Such statements can be identified by the use of forward-looking terminology such as "believes," "expects," "may," "estimates, " "will," "should," "plans" or "anticipates" or the negative thereof or other variations thereon or comparable terminology, or by discussions of strategy. Readers are cautioned that any such forward-looking statements are not guarantees of future performance and involve significant risks and uncertainties, and that actual results may vary materially from those in the forward-looking statements as a result of various factors. These factors include the effectiveness of management's strategies and decisions, general economic and business conditions, developments in technology, new or modified statutory or regulatory requirements and changing prices and market conditions. This report identifies other factors that could cause such differences. No assurance can be given that these are all of the factors that could cause actual results to vary materially from the forward-looking statements.

PART I

ITEM 1. BUSINESS

DXP Enterprises, Inc. (DXP or the Company), a Texas corporation, was incorporated in 1996, to be the successor to a company founded in 1908. Since that time, we have primarily been engaged in the business of distributing maintenance, repair and operating ("MRO") products, equipment and service to industrial customers. We are organized into two segments: MRO and Electrical Contractor. We sold our Valve segment in July 1999 and no longer compete in the valve and valve automation business. Sales and operating income for 1999, 2000 and 2001, and indentifiable assets at the close of such years for our business segments are presented in Note 13 of the Notes to the Consolidated Financial Statements.

MRO SEGMENT

The MRO segment provides MRO products, equipment and integrated services, including engineering expertise and logistics capabilities, to industrial customers. We provide a wide range of MRO products in the fluid handling equipment, bearing, power transmission equipment, general mill, safety supply and electrical products categories. We offer our customers a single source of integrated services and supply on an efficient and competitive basis by being a first-tier distributor who can purchase products directly from the manufacturer. We also provide integrated services such as system design, fabrication, installation, repair and maintenance for our customers. We offer a wide range of industrial MRO products, equipment and services through a complete continuum of customized and efficient MRO solutions, ranging from traditional distribution to fully integrated supply contracts. The integrated solution is tailored to satisfy our customer's unique needs.

We estimate that annual sales in the United States of MRO products for industrial customers currently exceed \$200 billion, of which we estimate over \$140 billion are in the major product categories of fluid handling equipment, bearing, power transmission equipment, general mill, safety supply and electrical products. Based on 2000 sales as reported by industry sources, we were the 46th largest distributor of MRO products in the United States.

The industrial distribution market is highly fragmented, with the 250 largest distributors accounting for less than 15% of the total United States market during 2000. As a result, most industrial customers currently purchase their industrial supplies through numerous local distribution and supply companies. These distributors generally provide the customer with repair and maintenance services, technical support and application expertise with respect to one product category. Products typically are purchased by the distributor for resale directly from the manufacturer and warehoused at branch distribution facilities of the distributor until sold to the customer. The customer also typically will purchase an amount of product inventory for its near term anticipated needs and store those products at its industrial site until the products are used.

We believe that the current distribution system for industrial products in the United States creates inefficiencies at both the customer and the distributor levels through excess inventory requirements and duplicative cost structures. To compete more effectively, our customers and other users of MRO products seek ways to enhance efficiencies and lower MRO product and procurement costs. In response to this customer desire, three primary trends have emerged in the industrial supply industry:

o Industry Consolidation. Industrial customers have reduced the number of supplier relationships they maintain to lower total purchasing costs, improve inventory management, assure consistently high levels of customer service and enhance purchasing power. This focus on fewer suppliers has led to consolidation within the fragmented industrial distribution industry.

o Customized Integrated Service. As industrial customers focus on their core manufacturing or other production competencies, they increasingly are demanding customized integration services, ranging from value-added traditional distribution to integrated supply and system design, fabrication, installation and repair and maintenance services.

o Single Source, First-Tier Distribution. As industrial customers continue to address cost containment, there is a trend toward reducing the number of suppliers and eliminating multiple tiers of distribution. Therefore, to lower overall costs to the MRO customer, some MRO distributors are expanding their product coverage to eliminate second-tier distributors and the difficulties associated with alliances.

We currently serve as a first-tier distributor of more than 170,000 stock keeping units ("SKUs") for use primarily by customers engaged in the general manufacturing, oil and gas, petrochemical, service and repair and wood products industries. Other industries served by our MRO segment include mining, construction, chemical, municipal, food and beverage and pulp and paper. Our MRO products include a wide range of products in the fluid handling equipment, bearing, power transmission equipment, general mill, safety products and electrical products. Our products are distributed from 34 sales offices and two distribution centers strategically located throughout the United States and sold through the sales efforts of employees who generally are compensated on a commission basis.

Our fluid handling equipment line includes a full line of (i) centrifugal pumps for transfer and process service applications, such as petrochemicals, refining and crude oil production, (ii) rotary gear pumps for low- to medium-pressure service applications, such as pumping lubricating oils and other viscous liquids, (iii) plunger and piston pumps for high-pressure service applications such as salt water injection and crude oil pipeline service and (iv) air-operated diaphragm pumps. We also provide various pump accessories. Our bearing products include several types of mounted and unmounted bearings for a variety of applications. Hose products distributed by us include a large selection of industrial fittings and stainless steel hoses, hydraulic hoses, Teflon hoses and expansion joints, as well as hoses for chemical, petroleum, air and water applications. We distribute seal products for downhole, wellhead, valve and completion equipment to oilfield service companies. Power transmission products distributed by us include speed reducers, flexible coupling drives, chain drives, sprockets, gears, conveyors, clutches, brakes and hoses. We offer a broad range of general mill supplies, such as abrasives, tapes and adhesive products, coatings and lubricants, cutting tools, fasteners, hand tools, janitorial products, pneumatic tools and welding equipment. Our safety products include eye and face protection products, first aid products, protection products, hazardous material handling products, instrumentation and respiratory protection products. We distribute a broad range of electrical products, such as wire conduit, wiring devices, electrical fittings and boxes, signaling devices, heaters, tools, switch gear, lighting, lamps, tape, lugs, wire nuts, batteries, fans and fuses.

In addition to distributing products, we provide pumping and power transmission system design and fabrication services through our engineering personnel and fabrication facilities. We also provide training services with respect to the installation and basic applications of our products as well as around-the-clock field repair services.

SmartSource, our integrated supply program, allows a customer to choose from a complete continuum of supply options, ranging from traditional distribution to integrated supply.

Our branch and operations managers support the sales efforts through direct customer contact and manage the efforts of the outside and direct sales representatives. We have structured compensation to provide incentives to our sales representatives to increase sales through the use of commissions. Our outside sales representatives focus on building long-term relationships with customers and, through their product and industry expertise, providing customers with product application, engineering and after-the-sale services. The direct sales representatives support the outside sales representatives and are responsible for entering product orders and providing technical support with respect to our products. Because we offer a broad range of products, our outside and direct sales representatives are able to use their existing customer relationships with respect to one product line to cross-sell our other product lines. In addition, geographic locations in which certain products are sold also are being utilized to sell products not historically sold at such locations. As we expand our product lines and geographical presence through hiring experienced sales representatives, we assess the opportunities and appropriate timing of introducing existing products to new customers and new products to existing customers. Prior to implementing such cross-selling efforts, we provide the appropriate sales training and product expertise to our sales force.

Unlike many of our competitors, we market our products primarily as a first-tier distributor, generally procuring products directly from the manufacturers, rather than from other distributors. As a first-tier distributor, we are able to reduce our customers' costs and improve efficiencies in the supply chain.

We believe we have increased our competitive advantage through our traditional and integrated supply programs, designed to address our customers' specific product and procurement needs. We offer our customers various options for the integration of their supply needs, ranging from serving as a single source of supply for all or specific lines of products and product categories to offering a fully integrated supply package in which we assume the procurement and management functions, including ownership of inventory, at the customer's location. Our unique approach to integrated supply allows us to design a program that best fits the needs of each customer. Customers purchasing a number of products in large quantities are able to outsource all or most of those needs to us. For customers with smaller supply needs, we are able to combine our traditional distribution capabilities with our broad product categories and advanced ordering systems to allow the customer to engage in one-stop shopping without the commitment required under an integrated supply contract.

We acquire our products through numerous original equipment manufacturers. We have distribution agreements with these manufacturers, some of which give us exclusive rights to distribute the manufacturers' products in a specific geographic area. All of our distribution agreements are subject to cancellation by the manufacturer upon one year notice or less. One manufacturer provides products that account for approximately 11% of our revenues. No other manufacturer provides products that account for 10% or more of our revenues. We believe that alternative sources of supply could be obtained in a timely manner if any distribution agreement were canceled. Accordingly, we do not believe that the loss of any one distribution agreement would have a material adverse effect on our business, financial condition or results of operations. Representative manufacturers of our products include Gould's, G&L, Viking, Wilden, National Oilwell, SKF, Torrington/Fafnir, Timken, NTN, Dodge/Reliance, Falk, Gates, Martin Sprocket, T. B. Woods, Emerson, Rexnord, Baldor Electric, Union Butterfield, 3M, Fag Bearing, Tyco, BACOU/DALLOZ, Norton Abrasives, and LaCross Rainfair Safety Products.

At December 31, 2001, the MRO Segment has 495 full-time employees.

ELECTRICAL CONTRACTOR SEGMENT

Our Electrical Contractor segment was formed in 1998 with the acquisition of substantially all of the assets of two electrical supply businesses. During August 2001, we sold the majority of the Electrical Contractor segment assets located in San Antonio, Texas. The Electrical Contractor segment sells a broad range of electrical products, such as wire conduit, wiring devices, electrical fittings and boxes, signaling devices, heaters, tools, switch gear, lighting, lamps, tape, lugs, wire nuts, batteries, fans and fuses, to electrical contractors. The segment has two warehouse and sales facilities in Memphis, Tennessee.

Our Electrical Contractor segment sells a broad range of products from over 100 vendors. Significant vendors include Cutler-Hammer, Cooper, Killark, 3M, General Electric and Allied. To meet prompt delivery demands of our customers, we maintain large inventories. The majority of sales are on open account.

At December 31, 2001, the Electrical Contractor segment had 16 full-time employees.

MANAGEMENT INFORMATION SYSTEMS

We currently operate using multiple computer systems. During 2002, we plan to install a common operating and financial system which will be used by all of our locations. Accordingly, we recorded an impairment of these legacy systems as of December 31, 2000 (see Note 3 of the Notes to the Consolidated Financial Statements).

We use technology to benefit customers and to improve our productivity and efficiency. In addition to traditional functions of inventory control, order processing, purchasing, accounts receivable, accounts payable and general ledger, certain of our computer systems have the flexibility to integrate with the customer's maintenance, accounting and management systems. Certain of our systems allow for real-time reporting of industrial products used by work order, department and individual, as well as on-line stock inquiry and order-status reports. Certain of our systems support advanced functions, such as EDI, customized billing, end user reporting, facsimile transmission, bar coding and preventative maintenance.

COMPETITION

Our business is highly competitive. In the MRO segment we compete with a variety of industrial supply distributors, many of which may have greater financial and other resources than we do. Many of our competitors are small enterprises selling to customers in a limited geographic area. We also compete with larger distributors that provide integrated supply programs and outsourcing services similar to those offered through our SmartSource program, some of which may be able to supply their products in a more efficient and cost-effective manner than us. We also compete with direct mail distributors, large warehouse stores and, to a lesser extent, manufacturers. While many of our competitors offer traditional distribution of some of the product groupings we offer, we are not aware of any major competitor that offers on a non-direct mail basis a product grouping as broad as what we offer. Further, while certain direct-mail distributors provide product offerings as broad as ours, those competitors do not offer the product application, engineering and after-the-sale services which we provide. In the Electrical Contractor segment we compete against a variety of suppliers of electrical products, many of which may have greater financial and other resources than we do.

INSURANCE

We maintain liability and other insurance that we believe to be customary and generally consistent with industry practice. There can be no assurance that such insurance will be adequate for the risks involved, that coverage limits will not be exceeded or that such insurance will apply to all liabilities. The occurrence of an adverse claim in excess of the coverage limits maintained by us could have a material adverse effect on our financial condition and results of operations. Additionally, we are self-insured for our group health plan, subject to per incident and aggregate loss limits.

GOVERNMENT REGULATION AND ENVIRONMENTAL MATTERS

We are subject to various laws and regulations relating to our business and operations, and various health and safety regulations as established by the Occupational Safety and Health Administration.

Certain of our operations are subject to federal, state and local laws and regulations controlling the discharge of materials into or otherwise relating to the protection of the environment. Although we believe that we have adequate procedures to comply with applicable discharge and other environmental laws, the risks of accidental contamination or injury from the discharge of controlled or hazardous materials and chemicals cannot be eliminated completely. In the event of such an accident, we could be held liable for any damages that result, and any such liability could have a material adverse effect on us. We are not currently aware of any situation or condition that we believe is likely to have a material adverse effect on our results of operations or financial condition.

EMPLOYEES

At December 31, 2001, we had 511 full-time employees. We believe that our relationship with our employees is good.

RISK FACTORS

Ability to Comply with Financial Covenants of Credit Facility

Our loan agreements with our bank lender (the "Credit Facility") require that we comply with certain specified covenants, restrictions, financial ratios and other financial and operating tests. Our ability to comply with any of the foregoing restrictions will depend on our future performance, which will be subject to prevailing economic conditions and other factors, including factors beyond our control. A failure to comply with any of these obligations could result in an event of default under the Credit Facility, which could permit acceleration of our indebtedness under the Credit Facility. From time to time we have been unable to comply with some of the financial covenants contained in the Credit Facility (relating to, among other things, the maintenance of prescribed financial ratios) and have, when necessary, obtained waivers or amendments to the covenants from our lender. Although we expect to be able to comply with the covenants, including the financial covenants, of the Credit Facility, there can be no assurance that in the future we will be able to do so or that our lender will be willing to waive such noncompliance or further amend such covenants.

Risks Related to Internal Growth Strategy

Our future results will depend in part on our success in implementing our internal growth strategy, which includes expanding our existing geographic areas and adding new customers. Our ability to implement this strategy depends on our success in selling more to existing customers, acquiring new customers, hiring qualified sales persons, and marketing integrated forms of supply arrangements such as those being pursued by us through our SmartSource program. Although we intend to increase sales and product offerings to existing customers and reduce costs through consolidating certain administrative and sales functions, there can be no assurance that we will be successful in these efforts.

Substantial Competition

Our business is highly competitive. We compete with a variety of industrial supply distributors, some of which may have greater financial and other resources than us. Although many of our traditional distribution competitors are small enterprises selling to customers in a limited geographic area, we also compete with larger distributors that provide integrated supply programs such as those offered through outsourcing services similar to those that are offered by our SmartSource program. Some of these large distributors may be able to supply their products in a more timely and cost-efficient manner than we do. Our competitors include direct mail suppliers, large warehouse stores and, to a lesser extent, certain manufacturers.

Risk Associated with Default on Subordinated Note Payable

Under the terms of the asset purchase agreement associated with the acquisition of a business in 1997, we can require the seller to adjust the purchase price for certain inventory remaining unsold as of July 1, 2000. We notified the seller that the adjustment of the purchase price exceeds the \$2.0 million balance of the subordinated note payable we issued as part of the purchase price. As of July 1, 2000, we suspended principal and interest payments on the note. The seller notified our bank lender that we were in default on the subordinated note. Our bank lender notified us that the default on the subordinated note caused us to be in default on one of its secured lines of credit that had a \$3.2 million balance outstanding at December 31, 2001. Our bank lender agreed to forebear taking any action on defaults under the associated \$5.8 million secured line of credit. The bank lender may terminate this forbearance at any time. The \$3.2 million balance of the secured line of credit and the \$2.0 million balance of the subordinated note have been included in current maturities of long-term debt at December 31, 2001.

In our opinion, should the \$3.2 million balance outstanding under the \$5.8 million secured line of credit be demanded, we would be able to refinance the obligation or repay it through the proceeds from asset sales or property refinancing. We intend to aggressively pursue our claims against the seller under the provisions of the asset purchase agreement. The subordinated note provides for an interest rate of prime plus four percent if the note is in default. We did not accrue any interest on the note during 2001. We believe the subordinated note will either be repaid using funds obtained from the seller in settlement of our claims or will be offset against our claims. We are negotiating with the seller to resolve this dispute; however, there can be no assurance that we will be successful in collecting the funds due under our claims against the seller or in offsetting the subordinated note against our claims.

Risks of Economic Trends

Demand for our products is subject to changes in the United States economy in general and economic trends affecting our customers and the industries in which they compete in particular. Many of these industries, such as the oil and gas industry, are subject to volatility while others, such as the petrochemical industry, are cyclical and materially affected by changes in the economy. As a result, we may experience changes in demand for our products as changes occur in the markets of our customers.

Dependence on Key Personnel

We will continue to be dependent to a significant extent upon the efforts and ability of David R. Little, our Chairman of the Board, President and Chief Executive Officer. The loss of the services of Mr. Little or any other executive officer of our company could have a material adverse effect on our financial condition and results of operations. We do not maintain key-man life insurance on the life of Mr. Little or on the lives of our other executive officers. In addition, our ability to grow successfully will be dependent upon our ability to attract and retain qualified management and technical and operational personnel. The

failure to attract and retain such persons could materially adversely affect our financial condition and results of operations.

Dependence on Supplier Relationships

We have distribution rights for certain product lines and depend on these distribution rights for a substantial portion of our business. Many of these distribution rights are pursuant to contracts that are subject to cancellation upon little or no prior notice. Although we believe that we could obtain alternate distribution rights in the event of such a cancellation, the termination or limitation by any key supplier of its relationship with our company could result in a temporary disruption on our business and, in turn, could adversely affect results of operations and financial condition.

Risks Associated With Hazardous Materials

Certain of our operations are subject to federal, state and local laws and regulations controlling the discharge of materials into or otherwise relating to the protection of the environment. Although we believe that we have adequate procedures to comply with applicable discharge and other environmental laws, the risks of accidental contamination or injury from the discharge of controlled or hazardous materials and chemicals cannot be eliminated completely. In the event of such an accident, we could be held liable for any damages that result and any such liability could have a material adverse effect on our financial condition and results of operations.

ITEM 2. PROPERTIES

We own our headquarters facility in Houston, Texas which has 45,000 square feet of office space. The MRO segment owns or leases 38 branch distribution facilities located in Arkansas, Colorado, Georgia, Idaho, Louisiana, Montana, Nevada, New Mexico, North Dakota, Oklahoma, Texas, and Wyoming. The Electrical Contractor segment owns one facility and leases one facility in Tennessee. These facilities range from 2,500 square feet to 138,000 square feet in size. Those facilities that we do not own are leased for terms generally ranging from one to five years. The leases provide for periodic specified rental payments and certain leases are renewable at our option. We believe that if the leases for any of our facilities were not renewed, other suitable facilities could be leased with no material adverse effect on our business, financial condition or results of operations. All of the facilities we own are pledged to secure our indebtedness.

ITEM 3. LEGAL PROCEEDINGS

From time to time we are party to various legal proceedings arising in the ordinary course of our business. We believe that the outcome of any of these proceedings will not have a material adverse effect on our business, financial condition or results of operations.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

PART II

ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER

MATTERS

Our common stock trades on The Nasdaq SmallCap Market under the symbol "DXPE".

The following table sets forth on a per share basis the high and low sales prices for our common stock as reported by Nasdaq for the periods indicated.

	HIGH	LOW
2000		
First Quarter	\$ 3.75	\$ 2.09
Second Quarter	2.75	\$ 0.88
Third Quarter	\$ 1.38	\$ 1.00
Fourth Quarter	\$ 1.50	\$ 0.50
2001		
First Quarter	\$ 1.00	\$ 0.56
Second Quarter	\$ 1.60	\$ 0.62
Third Quarter	\$ 1.40	\$ 1.00
Fourth Ouarter	\$ 1.10	\$ 0.70

On March 15, 2002, we had approximately 730 holders of record for outstanding shares of our common stock.

We anticipate that future earnings will be retained to finance the continuing development of our business. In addition, the Credit Facility prohibits us from declaring or paying any dividends or other distributions on our capital stock except for limited dividends on our preferred stock. Accordingly, we do not anticipate paying cash dividends on our common stock in the foreseeable future. The payment of any future dividends will be at the discretion of our Board of Directors and will depend upon, among other things, future earnings, the success of our business activities, regulatory and capital requirements, our general financial condition and general business conditions.

ITEM 6. SELECTED FINANCIAL DATA

The selected historical consolidated financial data set forth below for each of the years in the five-year period ended December 31, 2001 have been derived from our audited consolidated financial statements. This information should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the consolidated financial statements and notes included elsewhere in this Annual Report on Form 10-K.

CONSOLIDATED STATEMENTS OF EARNINGS DATA: Sales			1997	1998		1998			1999		2000		2001
Sales \$ 174,448 \$ 209,379 \$ 184,685 \$ 182,642 \$ 174,429 Gross profit 44,249 54,147 46,879 45,507 43,805 Operating income (loss)(1)(3) 7,434 8,143 2,899 (7,752) 4,034 Income (loss) before income taxes(4) 4,670 5,004 415 (9,031) 1,600 Net income (loss) 2,768 2,874 (118) (7,358) 929 Preferred stock dividend (103) (90) (90) (90) (90) Net income (loss) attributable to common shareholders 2,665 2,784 (208) (7,448) 839 Basic earnings (loss) per common share \$ 0.65 \$ 0.67 \$ (0.05) \$ (1.83) \$ 0.21 Common shares outstanding(2) 4,082 4,159 4,075 4,072 4,072 Diluted earnings (loss) per common share \$ 0.49 \$ 0.51 \$ (0.05) \$ (1.83) \$ 0.21 Common and common equivalent shares outstanding(2) 5,703 5,596 4,075 4,072 4,503				(IN THOUSAN	 IDS E	XCEPT FOR)			
Gross profit	CONSOLIDATED STATEMENTS OF EARNINGS DATA:												
Operating income (loss)(1)(3) 7,434 8,143 2,899 (7,752) 4,034 Income (loss) before income taxes(4) 4,670 5,004 415 (9,031) 1,600 Net income (loss) 2,768 2,874 (118) (7,358) 929 Preferred stock dividend (103) (90) (90) (90) (90) Net income (loss) attributable to common shareholders 2,665 2,784 (208) (7,448) 839 Basic earnings (loss) per common share \$ 0.65 \$ 0.67 \$ (0.05) \$ (1.83) \$ 0.21 Common shares outstanding(2) 4,082 4,159 4,075 4,072 4,072 Diluted earnings (loss) per common share \$ 0.49 \$ 0.51 \$ (0.05) \$ (1.83) \$ 0.21 Common and common equivalent shares outstanding(2) 5,703 5,596 4,075 4,072 4,503		\$,	\$,		. ,		•				
Income (loss) before income taxes(4)	-		•		•		46,879		45,507		43,805		
Net income (loss) 2,768 2,874 (118) (7,358) 929 Preferred stock dividend (103) (90) (90) (90) (90) Net income (loss) attributable to common share (loss) attributable to common share) 2,665 2,784 (208) (7,448) 839 Basic earnings (loss) per common share \$ 0.65 \$ 0.67 \$ (0.05) \$ (1.83) \$ 0.21 Common shares outstanding(2) 4,082 4,159 4,075 4,072 4,072 Diluted earnings (loss) per common share \$ 0.49 \$ 0.51 \$ (0.05) \$ (1.83) \$ 0.21 Common and common equivalent shares outstanding(2) 5,703 5,596 4,075 4,072 4,503 1997 1998 1999 2000 2001	Operating income (loss)(1)(3)		7,434		8,143		2,899		(7,752)		4,034		
Preferred stock dividend	<pre>Income (loss) before income taxes(4)</pre>		4,670		5,004		415		(9,031)		1,600		
Net income (loss) attributable to common shareholders	Net income (loss)		2,768		2,874		(118)		(7,358)		929		
shareholders 2,665 2,784 (208) (7,448) 839 Basic earnings (loss) per common share \$ 0.65 \$ 0.67 \$ (0.05) \$ (1.83) \$ 0.21 Common shares outstanding(2) 4,082 4,159 4,075 4,072 4,072 Diluted earnings (loss) per common share \$ 0.49 \$ 0.51 \$ (0.05) \$ (1.83) \$ 0.21 Common and common equivalent shares outstanding(2) 5,703 5,596 4,075 4,072 4,503 1997 1998 1999 2000 2001 (IN THOUSANDS)	Preferred stock dividend		(103)		(90)		(90)		(90)		(90)		
Basic earnings (loss) per common share \$ 0.65 \$ 0.67 \$ (0.05) \$ (1.83) \$ 0.21 Common shares outstanding(2) 4,082 4,159 4,075 4,072 4,072 Diluted earnings (loss) per common share \$ 0.49 \$ 0.51 \$ (0.05) \$ (1.83) \$ 0.21 Common and common equivalent shares outstanding(2) 5,703 5,596 4,075 4,072 4,503	Net income (loss) attributable to common												
Common shares outstanding(2) 4,082 4,159 4,075 4,072 4,072 Diluted earnings (loss) per common share \$ 0.49 \$ 0.51 \$ (0.05) \$ (1.83) \$ 0.21 Common and common equivalent shares outstanding(2) 5,703 5,596 4,075 4,072 4,503 1997 1998 1999 2000 2001 (IN THOUSANDS)	shareholders		2,665		2,784		(208)		(7,448)		839		
Diluted earnings (loss) per common share \$ 0.49 \$ 0.51 \$ (0.05) \$ (1.83) \$ 0.21 Common and common equivalent shares outstanding(2)	Basic earnings (loss) per common share	\$	0.65	\$	0.67	\$	(0.05)	\$	(1.83)	\$	0.21		
Common and common equivalent shares outstanding(2) 5,703 5,596 4,075 4,072 4,503 1997 1998 1999 2000 2001 (IN THOUSANDS)	Common shares outstanding(2)		4,082		4,159		4,075		4,072		4,072		
Common and common equivalent shares outstanding(2)	Diluted earnings (loss) per common share	\$	0.49	\$	0.51	\$	(0.05)	\$	(1.83)	\$	0.21		
outstanding(2) 5,703 5,596 4,075 4,072 4,503 1997 1998 1999 2000 2001 (IN THOUSANDS)													
(IN THOUSANDS)			5,703		5,596		4,075		4,072		4,503		
(IN THOUSANDS)													
			1997		1998		1999		2000		2001		
		_				(IN :	THOUSANDS)	_					
	CONSOLIDATED BALANCE SHEET DATA:					,	,						
Total assets \$ 67,385 \$ 81,081 \$ 73,701 \$ 67,139 \$ 58,934		Ś	67.385	Ś	81.081	Ś	73.701	Ś	67.139	Ś	58,934		
Long-term debt obligations		~	. ,		. ,		- ,		. ,		,		
Shareholders' equity	-										,		

- (1) Year ended December 31, 1998 includes a one-time charge to professional fees and travel costs of \$474,000 associated with our decision to discontinue an offering of additional common stock.
- (2) Common stock and earnings per share have been restated to give effect to the two-to-one reverse split of the Common Stock which became effective May 12, 1997 and another two-to-one reverse stock split that became effective July 17, 1998.
- (3) Year ended December 31, 2000 includes non-recurring charges of \$10,791,000 relating to write-offs or impairments of (a) goodwill and other assets from acquired businesses, (b) replaced computer systems, and (c) closed facilities.
- (4) Year ended December 31, 2000 includes one-time gains of \$2.0 million from the sale of two MRO warehouse facilities.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the Consolidated Financial Statements and related notes contained elsewhere in this Annual Report on Form 10-K.

GENERAL

We market our products and services in 16 states to over 25,000 customers that are engaged in a variety of industries, many of which may be counter cyclical to each other. Demand for our products generally is subject to changes in the United States economy and economic trends affecting our customers and the industries in which they compete in particular. Certain of these industries, such as the oil and gas industry, are subject to volatility while others, such as the petrochemical industry and the construction industry, are cyclical and materially affected by changes in the economy. As a result, we may experience changes in demand within particular markets, segments and product categories as changes occur in our customers' respective markets.

Our growth strategy in the past focused on a combination of acquisitions, such as the acquisition of the Electrical Contractor segment, and internal growth. We have curtailed our acquisition efforts and are focusing on internal growth. Key elements of our internal growth strategy include leveraging existing customer relationships, expanding product offerings to new and existing customers, reducing costs through consolidated purchasing programs and centralized product distribution centers, centralizing certain customer service and inside sales functions, reducing costs by converting selected branches from full warehouse and customer service operations to sales centers, designing and implementing innovative solutions to address the procurement and supply needs of our customers and using our traditional distribution and integrated supply capabilities to increase sales in each area. Results will be dependent on our success in executing our internal growth strategy and, to the extent we complete any acquisitions, our ability to integrate such acquisitions.

RESULTS OF OPERATIONS

YEAR ENDED DECEMBER 31,										
1999	%	2000	%	2001	*					
	(IN	MILLIONS,	EXCEPT PERCEN	TAGES)						
\$ 184.7	100.0%	\$ 182.6	100.0%	\$ 174.4	100.0%					
137.8	74.6%	137.1	75.1%	130.6	74.9%					
46.9	25.4%	45.5	24.9%	43.8	25.1%					
44.0	23.8%	42.5 10.8	23.3% 5.9%	39.8	22.8%					
2.9	1.6%	(7.8)	(4.3)%	4.0	2.3%					
3.7	2.0%	3.7	2.0%	2.5	1.4%					
(1.2)	(0.7)%	(2.5)	(1.4)%	(0.1)						
0.4	0.2%	(9.0)	(4.9)%	1.6	0.9%					
0.5	0.3%	(1.7)	(0.9)%	0.7	0.4%					
\$ (0.1)	(0.1)%	(7.3)	(4.0)%	\$ 0.9	0.5%					
	\$ 184.7 137.8 46.9 44.0 2.9 3.7 (1.2) 0.4 0.5	1999 % 184.7 100.0% 137.8 74.6% 46.9 25.4% 44.0 23.8% 2.9 1.6% 3.7 2.0% (1.2) (0.7)% 0.4 0.2% 0.5 0.3%	1999 % 2000 (IN MILLIONS, 184.7 100.0% \$ 182.6 137.8 74.6% 137.1	1999 % 2000 % (IN MILLIONS, EXCEPT PERCEN \$ 184.7	1999 % 2000 % 2001 (IN MILLIONS, EXCEPT PERCENTAGES) \$ 184.7					

YEAR ENDED DECEMBER 31, 2001 COMPARED TO YEAR ENDED DECEMBER 31, 2000

SALES. Sales for 2001 decreased \$8.2 million, or 4.5%, to approximately \$174.4 million from \$182.6 million in 2000. Sales for the MRO segment decreased \$4.5 million, or 2.6% primarily due to slowing of the overall economy. Sales for the Electrical Contractor segment decreased by \$3.7 million, or 31%, when compared to 2000. This decrease is the result of the sale, during August 2001, of the majority of the assets of a business in San Antonio, Texas, which accounted for approximately two thirds of the sales of the Electrical Contractor segment; combined with a slow down in the construction business for electrical contractors.

GROSS PROFIT. Gross profit as a percentage of sales was 25.1% for 2001, up from 24.9% for 2000. Gross profit as a percentage of sales for the MRO segment increased to 25.2% for 2001, up from 25.0% in 2000. This increase can be primarily attributed to increased margins in fluid handling equipment sold by the MRO segment. Gross profit as a percentage of sales for the Electrical Contractor segment decreased to 23.5% for 2001, down from 24.4% for the comparable period of 2000. This decline resulted from lower margin sales associated with a slowdown in the construction business for electrical contractors.

SELLING, GENERAL AND ADMINISTRATIVE. Selling, general and administrative expense for 2001 declined \$2.7 million, or 6.3%, to approximately \$39.8 million from \$42.5 million in 2000. As a percentage of revenue, the 2001 expense declined to 22.8% from 23.3% for 2000. This decrease is primarily attributable to reduced payroll and payroll related expenses.

OPERATING INCOME. Excluding the \$10.8 million of non-recurring operating charges recorded in the fourth quarter of 2000, operating income for 2001 increased \$1.0 million, \$0.2 million for the Electrical Contractor segment and \$0.8 million for the MRO segment, to \$4.0 million when compared to \$3.0 million for 2000. This improved operating income for the MRO segment is primarily the result of reduced selling, general and administrative expenses. The operating loss for the Electrical Contractor segment decreased to \$0.3 million for 2001, from \$0.5 million for 2000, excluding the \$4.5 million of non-recurring charges in 2000. The reduced operating loss for the Electrical Contractor segment results from the sale during August 2001 of the majority of the assets of a business which was not profitable.

INTEREST EXPENSE. Interest expense for 2001 decreased by \$1.2 million to \$2.5 million from \$3.7 million for 2000. This decline results from lower interest rates, a lower average debt balance for 2001 when compared to 2000 and suspension of recording interest on the \$2.0 million subordinated note.

OTHER INCOME. Other income was approximately \$2.4 million lower in 2001 than in 2000 due primarily to \$2.0 million of gains on the sale of two warehouse facilities during 2000.

INCOME TAXES. As of December 31, 2001, we have recorded net deferred tax assets of \$1.5 million representing the future tax benefits of certain accruals not currently deductible. We believe it is more likely than not that the deferred tax assets will be realized through future taxable income. For information concerning the provision for current and deferred income taxes as well as information regarding differences between the effective tax rates and statutory rates, see Note 8 of the Notes to the Consolidated Financial Statements.

NET INCOME. Excluding the non-recurring charges and the gains on the sale of two warehouse facilities in 2000, net income increased by approximately \$1.6 million in 2001 from a loss of approximately \$0.7 million in 2000.

YEAR ENDED DECEMBER 31, 2000 COMPARED TO YEAR ENDED DECEMBER 31, 1999

SALES. Revenues for 2000 decreased 1.1% to approximately \$182.6 million from \$184.7 million in 1999. The Valve segment, which was sold during the third quarter of 1999, generated revenues in 1999 of \$3.7 million. Excluding these revenues, current year revenues actually increased by \$1.6 million when compared to 1999. Sales for the MRO segment increased \$3.0 million, or 1.8%, primarily due to an improvement in the oil and gas industry. Sales for the Electrical Contractor segment declined by \$1.4 million, or 10%, as a result of employee turnover and continued loss of market share to competitors.

GROSS PROFIT. Gross profit as a percentage of sales declined by approximately 0.5% for 2000 when compared to 1999, both on a consolidated basis and for the MRO segment. The majority of this decline occurred at a one location operation, which was acquired prior to 1999. This operation serves primarily one customer. Gross profit as a percentage of sales for the Electrical Contractor segment remained relatively constant for 2000, when compared to 1999, as the segment maintained gross margin but lost market share..

SELLING, GENERAL AND ADMINISTRATIVE. Selling, general and administrative expense for 2000 declined by approximately \$1.5 million when compared to 1999. As a percentage of revenue, the 2000 expense declined by approximately 0.5% to 23.3% from 23.8% for 1999.

NON-RECURRING OPERATING CHARGES. In the fourth quarter of 2000, we recorded \$10.8 million of non-recurring operating charges. These charges consist of an \$8.5 million charge for the impairment of goodwill and other assets associated with acquisitions completed before 1999, a \$2.0 million charge to write-off fixed assets of computer systems which are being replaced and facilities which have been closed, and \$0.3 million of accruals primarily associated with future rent on closed facilities. Approximately \$4.5 million and \$6.3 million of this charge pertained to the Electrical Contractor segment and MRO segment, respectively.

As a result of increasingly poor financial results for the acquired operations, we evaluated our recoverability of goodwill and other assets recorded in connection with all of our acquisitions. All of our acquisitions were completed prior to 1999. These operations have been experiencing declining revenues and declining operating margins. We determined that the expected future undiscounted cash flows of four acquisitions were below their carrying value. In accordance with SFAS No. 121, "Accounting for the Impairment of Long Lived Assets and for Long Lived Assets to be Disposed Of", during the fourth quarter of 2000, we adjusted the carrying value of these assets to their estimated fair value, which resulted in a non-cash impairment charge of approximately \$8.5 million.

OPERATING INCOME. Excluding the \$10.8 million of nonrecurring operating charges, operating income for 2000 increased \$0.1 million when compared to 1999. This increase is the net of a \$0.5 million increase in operating income for the MRO segment, a \$0.1 million increase in operating loss for the Electrical Contractor segment and a \$0.3 million decline in operating income resulting from the sale

of the Valve segment. The improved operating income, exclusive of nonrecurring charges, for the MRO segment is the result of increased sales and reduced selling, general and administrative expenses. The increased loss for the Electrical Contractors segment is the result of the continued loss of market share and a 10% decrease in sales.

INTEREST EXPENSE. Interest expense for 2000 remained constant when compared to 1999. Although our average outstanding debt balance between the two years was lower in 2000 compared to 1999, the increased interest rates we paid as a result of amending the Credit Facility combined with the market increase in interest rates resulted in interest expense remaining relatively constant.

OTHER INCOME. Other income for 2000 was approximately \$1.3 million higher than in 1999 due primarily to the sale of two MRO facilities during 2000 for approximately \$3.5 million. Gains on the sale of these properties were approximately \$2.0 million.

LIQUIDITY AND CAPITAL RESOURCES

General

As a distributor of MRO products and electrical contractor products, we require significant amounts of working capital to fund inventories and accounts receivable. Additional cash is required for capital items such as information technology and warehouse equipment. We also require cash to pay our lease obligations and to service our debt.

Under the Credit Facility, all available cash is generally applied to reduce outstanding borrowings, with operations funded through borrowings under the Credit Facility. The Credit Facility consists of three secured lines of credit and a term loan with various of our subsidiaries.

Under the terms of the asset purchase agreement associated with the acquisition of a business in 1997, we can require the seller to adjust the purchase price for certain inventory remaining unsold as of July 1, 2000. We notified the seller that the adjustment of the purchase price exceeds the \$2.0 million balance of the subordinated note payable we issued as part of the purchase price. As of July 1, 2000, we suspended principal and interest payments on the note. The seller has notified our bank lender that we were in default on the subordinated note. Our bank lender notified us that the default on the subordinated note caused us to be in default on one of our secured lines of credit that had an outstanding balance of \$3.2 million at December 31, 2001. Our bank lender agreed to forebear taking any action on defaults under the associated \$5.8 million secured line of credit. The bank lender may terminate the forbearance at any time. The \$3.2 million outstanding balance of the secured line of credit and the \$2.0 million balance of the subordinated note have been included in current maturities of long-term debt at December 31, 2001. In our opinion, should payment of the \$3.2 million balance outstanding under the \$5.8 million secured line of credit be demanded, we would be able to refinance the obligation or repay it through the proceeds from asset sales or property refinancing.

During January, 2001, we filed suit against the seller to collect the purchase price adjustment. In February, 2001, the seller filed a counterclaim against us to collect the balance of the subordinated note and accrued interest. We attended a court mandated mediation meeting during the fourth quarter of 2001 without resolution. We intend to aggressively pursue our claims against the seller under the provisions of the asset purchase agreement. The subordinated note provides for an interest rate of prime plus four percent if the note is in default. We did not accrue any interest on the subordinated note during 2001. We believe the subordinated note will either be repaid using funds obtained from the seller in settlement of our claims or will be offset against our claims. We are negotiating with the seller to resolve this litigation; however, there can be no assurance that we will be successful in collecting the funds due under our claims against the seller or in offsetting the subordinated note against our claims.

We amended the Credit Facility with our bank lender effective August 14, 2001. The Credit Facility now provides for borrowings up to an aggregate of the lesser of (i) a percentage of the collateral value based on a formula set forth therein or (ii) \$35.0 million, and matures April 1, 2004, except for the \$5.8 million secured line of credit which is in default and may be accelerated anytime as discussed above. Interest accrues at prime plus 1/2% on approximately \$20.6 million of the Credit Facility, prime plus 1 1/2% on the \$5.8 million line of credit which is in default, and prime plus 1 1/2% on the term portion of the Credit Facility. The prime rate at December 31, 2001, was 4.75%. The Credit Facility is secured by receivables, inventory, real estate and machinery and equipment. The Credit Facility contains customary

affirmative and negative covenants as well as financial covenants that are measured monthly and require that we maintain a certain cash flow and other financial ratios. From time to time we have not been in compliance with certain covenants under the Credit Facility, including the monthly minimum earnings requirement and the monthly fixed charge coverage ratio. At December 31, 2001, we were in compliance with these covenants. All past violations of the covenants have been waived. Although we expect to be able to comply with the covenants of the Credit Facility, there can be no assurance that in the future we will be able to do so or that our lender will be willing to waive such non-compliance or further amend such covenants. In addition to the \$2.3 million of cash at December 31, 2001, we had \$3.6 million available for borrowings under the amended credit facility at December 31, 2001.

We generated cash in operating activities of approximately \$7.2 million in 2001 as compared to \$0.3 million in cash used during 2000. This change between the two years is primarily attributable to accounts receivable declining in 2001, thus providing cash versus accounts receivable increasing in 2000, thus using cash.

We generated cash through investing activities of approximately \$0.5 million during 2001 as compared to approximately \$2.0 million in cash generated in 2000. This decrease is primarily attributable to the sales of two warehouse properties in 2000, for approximately \$3.5 million in cash. In 2001 we sold certain assets of the Electrical Contractor segment for \$1.1 million in cash. We also had capital expenditures of approximately \$0.7 million for the fiscal year ended December 31, 2001, as compared to \$1.2 million during 2000. Capital expenditures during 2000 were related primarily to leasehold improvements associated with the relocation of two of our MRO facilities (\$0.5 million), computer equipment and the development of an e-commerce website (\$0.7 million) which was subsequently written off. Capital expenditures during 2001 were primarily related to computer software and computer equipment.

Our internal cash flow projections indicate our cash generated from operations and available under our Credit Facility will meet our normal working capital needs during 2002. However, we will require additional debt or equity financing to meet our future debt service obligations, which may include additional bank debt or the public or private sale of equity or debt securities. In connection with such financing, we may be required to issue securities that substantially dilute the interest of our shareholders. As described above, all of our Credit Facility matures on or before April 1, 2004. We will need to extend the maturity of, or replace our Credit Facility on or before April 1, 2004. However, we may not be able to renew and extend or replace the Credit Facility. Any extended or replacement facility may have higher interest costs, less borrowing capacity, more restrictive conditions and could involve equity dilution. Our ability to obtain a satisfactory credit facility may depend, in part, upon the level of our asset base for collateral purposes, our future financial performance and our ability to obtain additional equity.

We would require additional capital to fund any future acquisitions. At this time, we do not plan to grow through acquisitions unless the market price of our common stock rises to levels that will make acquisitions accretive to our earnings or we generate excess cash flow. We also may pursue additional equity or debt financing to fund future acquisitions, although we may not be able to obtain additional financing on attractive terms

DISCUSSION OF CRITICAL ACCOUNTING POLICIES

The preparation of financial statements in conformity with generally accepted accounting principles requires us to make estimates and assumptions in determining the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The significant estimates made by us in the accompanying financial statements relate to reserves for accounts receivable collectibility, inventory valuations and self-insured medical claims. Actual results could differ from those estimates.

Critical accounting policies are those that are both most important to the portrayal of a company's financial position and results of operations, and require management's subjective or complex judgments. Below is a discussion of what we believe are our critical accounting policies. Also, see Note 1 of the Notes to the consolidated Financial Statements.

Revenue Recognition

We recognize revenues when an agreement is in place, price is fixed, title for product passes to the customer or services have been provided, and collectibility is reasonably assured.

Assurance for Doubtful Accounts

Provisions to the allowance for doubtful accounts are made monthly and adjustments are made periodically (as circumstances warrant) based upon the expected collectibility of all such accounts.

Inventory

Inventory consists principally of finished goods and is priced at lower of cost or market, cost being determined using both the first-in, first-out (FIFO) and the last-in, first-out (LIFO) method. Reserves are provided against inventory for estimated obsolescence based upon the aging of the inventory and market trends.

RECENT ACCOUNTING PRONOUNCEMENTS

In June 1998, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Certain Hedging Activities (SFAS No. 133)". This statement requires the fair value of derivatives be recorded as assets or liabilities. Gains or losses resulting from changes in the fair values of derivatives would be accounted for currently in earnings or comprehensive income depending on the purpose of the derivatives and whether they qualify for hedge accounting treatment. SFAS No. 133, as amended, was effective for us beginning January 1, 2001. We adopted the statement effective January 1, 2001; there was no impact on our financial results as we were not a party to any derivative instruments.

In 2000, the Emerging Issues Task Force of the FASB reached a consensus on Issue 00-10, "Accounting for Shipping and Handling Fees and Costs" and Issue 00-14, "Accounting for Certain Sales Incentives", (collectively, "the Issues"). We adopted the Issues in the fourth quarter of 2000 and have restated our quarterly and annual financial statements to conform to the requirements of the Issues. There was no effect on net income as a result of the adoption of the Issues. The net effect of the adoption of the Issues was an increase in net sales of \$4.8 million and \$5.1 million; an increase in cost of sales of \$4.7 million and \$5.1 million; a decrease in selling, general and administrative expenses of \$0.6 million and \$1.0 million; and a decrease in other income of \$0.7 million and \$1.0 million in the years ended December 31, 1999 and 2000, respectively.

In June 2001, Statement of Financial Accounting Standards ("SFAS") No. 141, "Business Combinations" was issued. SFAS No. 141 eliminates the use of the pooling-of-interests method of accounting for business combinations and establishes the purchase method as the only acceptable method. The statement was effective beginning June 30, 2001. Management has reviewed the requirements of the statement and does not believe it will have a material impact on the financial position or results of operations of the Company.

In June 2001, SFAS No. 142, "Goodwill and Other Intangible Assets" was issued. SFAS No. 142 changes the treatment of goodwill by no longer amortizing goodwill, and instead requiring, at least annually, an assessment for impairment by applying a fair-value based test. However, other identifiable intangible assets with determinable lives are to be separately recognized and amortized. The statement is effective for fiscal years beginning after December 15, 2001. The adoption of the statement will result in the elimination of approximately \$79,000 of goodwill amortization, annually, subsequent to December 31, 2001. The new requirements for assessing whether goodwill assets have been impaired involve market-based information. Based on a preliminary review of the new standards, we believe that we will record a noncash, pretax goodwill impairment charge of \$2.5 million in the first quarter of 2002 when the new standard becomes effective. This charge will be reflected as a cumulative effect of a change in accounting principle.

In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." This statement addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. The purpose of this statement is to develop consistent accounting for asset retirement obligations and related costs in the financial statements

and provide more information about future cash outflows, leverage and liquidity regarding retirement obligations and the gross investment in long-lived assets. This statement is effective for financial statements issued for fiscal years beginning after June 15, 2002. The Company will implement SFAS No. 143 on January 1, 2003. The impact of such adoption is not anticipated to have a material effect on the Company's financial statements.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," which is effective for fiscal years beginning after December 15, 2001. This Statement addresses financial accounting and reporting for the impairment or disposal of long-lived assets. This Statement supercedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of," and the accounting and reporting provisions of APB Opinion No. 30, "Reporting the Results of Operations - Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions," for the disposal of a segment of a business (as previously defined in that Opinion), This Statement also amends Accounting Research Board No. 51, "Consolidated Financial Statements," to eliminate the exception to consolidation for subsidiaries for which control is likely to be temporary. The Company will adopt SFAS No. 144 beginning January 1, 2002. The impact of such adoption is not anticipated to have a material effect on the Company's financial statements.

INFLATION

We do not believe the effects of inflation have any material adverse effect on our results of operations or financial condition. We attempt to minimize inflationary trends by passing manufacturer price increases on to the customer whenever practicable.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our market risk results from volatility in interest rates. This risk is monitored and managed. Our interest rate exposure is generally limited to our Credit Facility. See "Item 7. Managements Discussion and Analysis of Financial Condition and Results of Operations - Liquidity and Capital Resources."

The table below provides information about the Company's market sensitive financial instruments and constitutes a forward-looking statement.

	Principal Amount By Expected Maturity (in thousands except for percentages)											
	2002	2003	2004	2005	2006	THEREAFTER	TOTAL					
Fixed Rate Long-term Debt	\$ 2,378	\$ 328	\$ 179	\$ 13	\$ 13	\$ 31	\$ 2,942					
Average Interest Rate	7.15%	8.06%	8.26%	8.93%	8.93%	8.93%	7.35%					
Floating Rate												
Long-term Debt	\$ 4,895	\$ 1,723	\$ 20,577	\$	\$	\$	\$ 27,195					
Average Interest Rate	6.25% 	6.25%	5.50%				5.68%					
Total Maturities	\$ 7,273 ======	\$ 2,051 ======	\$ 20,756 ======	\$ 13 ======	\$ 13 ======	\$ 31 ======	\$ 30,137 ======					

Based on our capital structure as of December 31, 2001, a 100 basis point change in interest rates would result in an estimated \$0.3 million change in interest expense.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors and Shareholders of DXP Enterprises, Inc., and Subsidiaries:

We have audited the accompanying consolidated balance sheets of DXP Enterprises, Inc. (a Texas corporation), and Subsidiaries as of December 31, 2000 and 2001, and the related consolidated statements of operations, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2001. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of DXP Enterprises, Inc., and Subsidiaries at December 31, 2000 and 2001, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2001, in conformity with accounting principles generally accepted in the United States.

ARTHUR ANDERSEN LLP

March 22, 2002 Houston, Texas

DXP ENTERPRISES, INC., AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(IN THOUSANDS, EXCEPT SHARE AMOUNTS)

			MBER 3	
		2000		2001
ASSETS				
CURRENT ASSETS:				
Cash Trade accounts receivable, net of allowance for doubtful	\$	2,744	\$	2,260
accounts of \$1,888 in 2000 and \$ 1,784 in 2001		24,377		18,757
Inventories, net		23,504		22,922
Prepaid expenses and other		578		341
Deferred income taxes		1,308		1,714
Total current assets		52,511		45,994
PROPERTY, PLANT AND EQUIPMENT, net		9,314		8,820
Intangible assets, net of accumulated amortization of				
\$203 in 2000 and \$281 in 2001		2,547		2,469
Receivables from officers and employees		811		1,301
Deferred income taxes		1,388		==
Other		568		350
		5,314		4,120
Total assets	\$	67,139	\$	58,934
	====	=======	====	=======
LIABILITIES AND SHAREHOLDERS' EQUITY				
CURRENT LIABILITIES:	4	10 400	4	16 070
Trade accounts payable and accrued liabilities	\$	18,498 999	\$	16,979 1,033
Accrued wages and benefits		9,675		7,273
Other accrued liabilities		661		866
Other accrued maniferes				
Total current liabilities		29,833		26,151
LONG-TERM DEBT, less current portion		28,476		22,864
DEFERRED INCOME TAXES		, 		250
Series A preferred stock, 1,122 shares		112		112
COMMITMENTS AND CONTINGENCIES SHAREHOLDERS' EQUITY:				
Series A preferred stock, 1/10th vote per share; \$1.00 par value;				
liquidation preference of \$100 per share; 1,000,000 shares authorized,				
2,992 shares issued and outstandingSeries B convertible preferred stock, 1/10th vote per share;		2		2
\$1.00 par value; \$100 stated value; liquidation				
preference of \$100 per share; 1,000,000 shares authorized,				
17,700 shares issued, 15,000 shares outstanding and 2,700		1.0		1.0
shares in treasury stock		18		18
authorized; 4,257,760 shares issued and 4,071,685				
shares are outstanding and 186,075 shares in treasury stock		41		41
Paid-in capital		2,765		2,765
Retained earnings.		7,786		8,625
Treasury stock, 188,775 common and preferred shares, at cost		(1,894)		(1,894)
Total shareholders' equity		8,718		9,557
Total liabilities and shareholders' equity		67 120		E9 024
Total Itabilities and Shareholders' equity	\$ ====	67,139	ಿ ====	58,934 ======

The accompanying notes are an integral part of these consolidated financial statements.

DXP ENTERPRISES, INC., AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

(IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	YEAR ENDED DECEMBER 31							
		1999	2000			2001		
Sales Cost of sales	\$	184,685 137,806	\$	182,642 137,135	\$	174,429 130,624		
Gross profit								
Operating expenses: Selling, general and administrative expenses Non-recurring operating charges		43,980		42,468 10,791		39,771 		
Total operating expenses								
Operating income (loss)		2,899		(7,752)		4,034		
Other income						(2,480)		
Income (loss) before income taxes Provision (benefit) for income taxes		415 533		(9,031) (1,673)		1,600 671		
Net income (loss) Preferred stock dividend		(118)		(7,358)		929 (90)		
Net income (loss) attributable to common shareholders	\$	(208)	\$	(7,448)	\$	839 ======		
Basic earnings (loss) per common share	\$	(.05)	\$	(1.83)	\$	0.21		
Common shares outstanding		4,075		4,072		4.072		
Diluted earnings (loss) per share	\$	(.05)	\$	(1.83)	\$	0.21		
Common and common equivalent shares outstanding		4,075 ======						

The accompanying notes are an integral part of these consolidated financial statements.

DXP ENTERPRISES, INC., AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(IN THOUSANDS, EXCEPT SHARE AMOUNTS)

	SERI PREFE TOT	RRED	~	RIES B FERRED	 MMON FOCK	CA	ID-IN PITAL	EΑ	TAINED RNINGS		EASURY STOCK	TOTAL
BALANCE AT DECEMBER 31, 1998		2	\$	18	\$ 40		1,422		15,442	\$	(804)	\$ 16,120 (90)
to redemption					1		1,244					1,245
stock											(200)	(200)
stock associated with the Pelican purchase											(714)	(714)
Acquisition of 29,124 shares											(176)	(176)
Issuance of 46,750 shares of common stock							99					99
Net loss					 				(118)			 (118)
BALANCE AT DECEMBER 31, 1999 Dividends paid Net loss		2 	\$	18 	\$ 41 	\$	2,765		15,234 (90) (7,358)	\$	(1,894)	\$ 16,166 (90) (7,358)
BALANCE AT DECEMBER 31, 2000 Dividends paid		2 	\$	18 	\$ 41 	\$	2,765 	\$	7,786 (90) 929	\$	(1,894) 929	\$ 8,718 (90)
BALANCE AT DECEMBER 31, 2001	\$	2 ====	\$	18 ====	\$ 41	\$	2,765		8,625	\$ ==	(1,894)	\$ 9,557 =====

The accompanying notes are an integral part of these consolidated financial statements.

DXP ENTERPRISES, INC., AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS)

YEAR ENDED DECEMBER 31 ______ 1999 2000 2001 _____ CASH FLOWS FROM OPERATING ACTIVITIES: (118) \$ (7,358) \$ Net income (loss) \$ 929 Adjustments to reconcile net income (loss) to net cash provided by operating activities--1,945 2,331 Depreciation and amortization 2,016 1,381 Charge for write-off of fixed assets --Charge for impairment of goodwill and associated assets .. __ 8,460 Compensation expense related to stock option plans 39 (2,622) --Deferred income taxes (32)1,232 Loss (gain) on sale of property and equipment (1,921)(45) 5 Changes in operating assets and liabilities--Trade accounts receivable 3,099 (3.754)5,620 (413) (700) 4,688 Inventories (48) (272) Prepaid expenses and other (349) 3,281 Trade accounts payable and accrued liabilities 1,230 (1,280) Net cash provided by (used in) operating activities 10.528 (323)7.139 _____ _____ _____ CASH FLOWS FROM INVESTING ACTIVITIES: (1,232) Purchase of property and equipment (2.226)(691) Proceeds from sale of property and equipment 3,232 Net proceeds on the sale of certain electrical contractor segment assets 1,172 -----2,000 Net cash provided by (used in) investing activities (1,376)481 CASH FLOWS FROM FINANCING ACTIVITIES: Borrowings from debt 182,887 179,886 176.652 Principal payments on revolving line of credit, long-term and subordinated debt and notes payable to bank (189,592) (181,720) (184,666) Issuance of common stock 99 Acquisition of preferred and common stock (1,090)Dividends paid in cash (90) (90) (90) Net cash used in financing activities (7,786)(1,924)(8,104) ---------------(247) INCREASE (DECREASE) IN CASH 1,366 (484) CASH AT BEGINNING OF YEAR 2,991 2,744 1.625 _____ _____ \$ 2,991 \$ 2,744 \$ 2,260 CASH AT END OF YEAR ======== ======== ======== SUPPLEMENTAL DISCLOSURES: Cash paid for--\$ 2,396 \$ 3,708 \$ 3,488 Interest ======== ======== ======== Income taxes \$ 394 \$ 837 179 ======== ======== \$ 797 \$ --Cash income tax refund \$ --

The accompanying notes are an integral part of these consolidated financial statements.

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DXP ENTERPRISES INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES:

DXP Enterprises, Inc. and subsidiaries (DXP or the Company), a Texas corporation, was incorporated on July 26, 1996, to be the successor to SEPCO Industries, Inc. (SEPCO). The Company is organized into two segments:

Maintenance, Repair and Operating (MRO) and Electrical Contracting The Company sold the Valve segment in 1999. See Note 13 for discussion of the business segments.

PRINCIPLES OF CONSOLIDATION

The accompanying consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

CONCENTRATION OF CREDIT RISK

The Company sells to and has trade receivables from a diversified customer base in the north and southwestern regions of the United States. The Company believes no significant concentration of credit risk exists. The Company continually evaluates the creditworthiness of its customers' financial positions and monitors accounts on a regular basis, but does not require collateral. Provisions to the allowance for doubtful accounts are made monthly and adjustments are made periodically (as circumstances warrant) based upon the expected collectibility of all such accounts. No customer represents more than 10% of consolidated sales.

INVENTORY

Inventory consists principally of finished goods and is priced at lower of cost or market, cost being determined using both the first-in, first-out (FIFO) and the last-in, first-out (LIFO) method. Reserves are provided against inventory for estimated obsolescence based upon the aging of the inventory and market trends.

PROPERTY, PLANT AND EQUIPMENT

Assets are carried on the basis of cost. Provisions for depreciation are computed at rates considered to be sufficient to amortize the costs of assets over their expected useful lives. Depreciation of property, plant and equipment is computed using the straight-line method and certain accelerated methods for financial reporting purposes. Useful lives assigned to property, plant and equipment range from 3 to 39 years. Maintenance and repairs of depreciable assets are charged against earnings as incurred. Additions and improvements are capitalized. When properties are retired or otherwise disposed of, the cost and accumulated depreciation are removed from the accounts and gains or losses are credited or charged to earnings.

INTANGIBLES

Intangibles consist of goodwill which is amortized over 35 years using the straight-line method. See Note 2 for discussion of SFAS No. 142 which changes the treatment of goodwill.

FEDERAL INCOME TAXES

The Company utilizes the asset and liability method prescribed by SFAS No. 109 in accounting for income taxes. Under this method, deferred taxes are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted marginal tax rates and laws that will be in effect when the differences reverse.

FAIR VALUE OF FINANCIAL INSTRUMENTS

A summary of the carrying and the fair value of financial instruments at December 31, 2000 and 2001, is as follows (in thousands):

	2000								
		RRYING		AIR ALUE		ARRYING VALUE	FAIR VALUE		
Cash	\$	•	\$	•	\$	2,260	\$	2,260	
Receivables from officers and employees Long-term debt, including current portion		811 38,151		811 38,151		1,301 30,137		552 30,137	

The carrying value of the long-term debt approximates fair value based upon the current rates and terms available to the Company for instruments with similar remaining maturities.

REVENUE RECOGNITION

The Company recognizes revenue when an agreement is in place, price is fixed, title for product passes to the customer or services have been provided, and collectibility is reasonably assured.

USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires the Company to make estimates and assumptions in determining the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The significant estimates made by the Company in the accompanying financial statements relate to the allowance for doubtful accounts, reserves for inventory valuations and self-insured medical claims. Actual results could differ from those estimates.

RECLASSIFICATIONS

Certain 1999 and 2000 amounts have been reclassified to conform with the 2001 presentation.

2. NEW ACCOUNTING PRONOUNCEMENTS:

In June 1998, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Certain Hedging Activities (SFAS No. 133)". This statement requires the fair value of derivatives be recorded as assets or liabilities. Gains or losses resulting from changes in the fair values of derivatives would be accounted for currently in earnings or comprehensive income depending on the purpose of the derivatives and whether they qualify for hedge accounting treatment. SFAS No. 133, as amended, was effective for the Company beginning January 1, 2001. The Company adopted the statement effective January 1, 2001; there was no impact as the Company was not a party to any derivative instruments.

In 2000, the Emerging Issues Task Force of the FASB reached a consensus on Issue 00-10, "Accounting for Shipping and Handling Fees and Costs" and Issue 00-14, "Accounting for Certain Sales Incentives", (collectively, "the Issues"). The Company adopted the Issues in the fourth quarter of 2000 and has restated its quarterly and annual financial statements to conform to the requirements of the Issues. There was no effect on net income as a result of the adoption of the Issues. The net effect of the adoption of the Issues was an increase in net sales of \$4.8 million and \$5.1 million; an increase in cost of sales of \$4.7 million and \$5.1 million; a decrease in selling, general and administrative expenses of, \$0.6 million and \$1.0 million; and a decrease in other income of \$0.7 million and \$1.0 million in the years ended December 31, 1999 and 2000, respectively.

In June 2001, Statement of Financial Accounting Standards ("SFAS") No. 141, "Business Combinations" was issued. SFAS No. 141 eliminates the use of the pooling-of-interests method of accounting for business combinations and establishes the purchase method as the only acceptable method. The statement was effective beginning June 30, 2001. Management has reviewed the requirements of the statement and does not believe it will have a material impact on the financial position or results of operations of the Company.

In June 2001, SFAS No. 142, "Goodwill and Other Intangible Assets" was issued. SFAS No. 142 changes the treatment of goodwill by no longer amortizing goodwill, and instead requiring, at least annually, an assessment for impairment by applying a fair-value based test. However, other identifiable intangible assets with determinable lives are to be separately recognized and amortized. The statement is effective for fiscal years beginning after December 15, 2001. The adoption of the statement will result in the elimination of approximately \$79,000 of goodwill amortization, annually, subsequent to December 31, 2001. The new requirements for assessing whether goodwill assets have been impaired involve market-based information. Based on a preliminary review of the new standards, the Company believes that it will record a noncash, pre-tax goodwill impairment charge of \$2.5 million in the first quarter of 2002 when the new standard becomes effective. This charge will be reflected as a cumulative effect of a change in accounting principle.

In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." This statement addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. The purpose of this statement is to develop consistent accounting for asset retirement obligations and related costs in the financial statements and provide more information about future cash outflows, leverage and liquidity regarding retirement obligations and the gross investment in long-lived assets. This statement is effective for financial statements issued for fiscal years beginning after June 15, 2002. The Company will implement SFAS No. 143 on January 1, 2003. The impact of such adoption is not anticipated to have a material effect on the Company's financial statements.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," which is effective for fiscal years beginning after December 15, 2001. This Statement addresses financial accounting and reporting for the impairment or disposal of long-lived assets. This Statement supercedes SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of," and the accounting and reporting provisions of APB Opinion No. 30, "Reporting the Results of Operations - Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions," for the disposal of a segment of a business (as previously defined in that Opinion), This Statement also amends Accounting Research Board No. 51, "Consolidated Financial Statements," to eliminate the exception to consolidation for subsidiaries for which control is likely to be temporary. The Company will adopt SFAS No. 144 beginning January 1, 2002. The impact of such adoption is not anticipated to have a mutual effect on the Company's financial statements.

3. NON-RECURRING 2000 OPERATING CHARGES:

The non-recurring operating charges recorded at December 31, 2000, consist of an \$8.5 million charge for the impairment of goodwill and other assets associated with acquisitions completed before 1999, a \$2.0 million charge to write-off fixed assets of computer systems which are being replaced and facilities which have been closed, and \$0.3 million of accruals primarily associated with future rent on closed facilities. Approximately \$4.5 million and \$6.3 million of this charge pertained to the Electrical Contracting segment and the MRO segment, respectively.

As a result of increasingly poor financial results of certain acquired operations, as of December 31, 1999, the Company evaluated the recoverability of goodwill and other assets recorded in connection with all of the Company's acquisitions. All of the Company's acquisitions were completed prior to 1999. The Company determined that the expected future undiscounted cash flows of four acquisitions were below their carrying value. These operations have been experiencing declining revenues and margins. In accordance with SFAS No. 121, "Accounting for the Impairment of Long Lived Assets and for Long Lived Assets to be Disposed Of", during the fourth quarter of 2000, the Company adjusted the carrying value of these assets to their estimated fair value, which resulted in a non-cash impairment charge of approximately \$8.5 million.

4. DIVESTITURES:

On July 16, 1999, the Company completed the sale of its Valve segment for approximately \$2.6 million; this sale price consisted of \$2.0 million in cash, a \$0.5 million promissory note and the assumption of a \$0.1 million note payable. As a result, the Company no longer competes in the valve and valve automation business. There was no gain or loss on the sale since the consideration was equal to the net book value of the assets sold.

During the first quarter of 2000, the Company completed the sale of a MRO fabrication and warehouse facility for approximately \$2.8 million in cash. A gain of approximately \$1.7 million was recorded as a result of the sale. The Company sold an additional MRO warehouse facility during the second quarter of 2000 for approximately \$0.7 million, resulting in a gain of approximately \$0.3 million. These gains are included in other income.

During August 2001, the Company sold the majority of the assets of one of the two businesses which comprised the Electrical Contractor segment for approximately \$1.1 million in cash. There was no gain or loss on the sale since the consideration was equal to the net book value of the assets sold.

5. INVENTORY:

The Company uses the LIFO method of inventory valuation for approximately 60 percent of its inventories. Remaining inventories are accounted for using the FIFO method. The reconciliation of FIFO inventory to LIFO basis is as follows:

	DECEMB	ER 31,
	2000	2001
	(IN THO	USANDS)
Finished goods Work in process	\$ 25,770 985	\$ 25,454 921
Inventories at FIFO	 26.755	26,375
LessLIFO allowance	. ,	(3,453)
Inventories	\$ 23,504	\$ 22,922
	=======	=======

During 1999, the Company liquidated certain inventories valued using the LIFO method; these inventories had been carried at cost substantially lower than their FIFO costs and resulted in cost of goods sold being decreased by approximately \$950,000 with a corresponding increase in income before taxes. No such liquidation of inventory occurred in 2000 or 2001.

6. PROPERTY, PLANT AND EQUIPMENT:

Property, plant and equipment are comprised of the following:

		DECEMB	ER 31	L ,
		2000		2001
		(IN THO	USANI	DS)
Land	\$	1,549	\$	1,549
Buildings and leasehold improvements		6,624		6,624
Furniture, fixtures and equipment		8,692		5,628
		16,865		13,801
LessAccumulated depreciation and amortization		(7,551)		(4,981)
	\$	9,314	\$	8,820
	==:		===	

7. LONG-TERM DEBT:

Long-term debt consists of the following:

	DECEMBE			31
	2000			2001
The boundary Guille South		(IN THO	USANI	DS)
Long-term debt Credit facility:				40 60=
Working capital lines of credit, including \$3.2 million in default	\$	24,825	\$	18,625
Term loan component		9,789		8,571
Subordinated note payable, in default		2,045		2,045
Notes payable to finance companies, 7.74% to 8.93%, collateralized by warehouse equipment, furniture and fixtures, payable in				
monthly installments through April 2004		1,044		777
Other		448		119
		38,151		30,137
Less - Current portion		(9,675)		(7,273)
	\$	28,476	\$	22,864
	==:		===	

Under the Company's loan agreements with its bank lender (the "Credit Facility"), all available cash is generally applied to reduce outstanding borrowings, with operations funded through borrowings under the Credit Facility. The Credit Facility consists of three secured lines of credit with various subsidiaries of the Company and a term loan.

Under the terms of the asset purchase agreement associated with the acquisition of a MRO business in 1997, the Company can require the seller to adjust the purchase price for certain inventory remaining unsold as of July 1, 2000. The Company notified the seller that the adjustment of the purchase price exceeds the \$2.0 million balance of the subordinated note payable the Company issued as part of the purchase price. As of July 1, 2000, the Company suspended principal and interest payments on the note. The seller has notified the Company's bank lender that the Company is in default on the subordinated note. The Company's bank lender notified the Company that the default on the subordinated note caused the Company to be in default on one of its secured lines of credit that had a \$3.2 million balance outstanding at December 31, 2001. The bank lender agreed to forebear taking any action on defaults under the associated \$5.8 million secured line of credit. The bank lender may terminate this forbearance at anytime. The \$3.2 million balance of the secured line of credit and the \$2.0 million balance of the subordinated note have been included in current maturities of long-term debt at December 31, 2001. In management's opinion, should the \$3.2 million balance outstanding under the \$5.8 million secured line of credit be demanded, the Company would be able to refinance the obligation or repay it through the proceeds from asset sales or property refinancing.

During January 2001, the Company filed suit against the seller to collect the purchase price adjustment. In February 2001, the seller filed a counterclaim against the Company to collect the balance of the subordinated note and accrued interest. The Company attended a court mandated mediation meeting during the fourth quarter of 2001 without resolution. The Company intends to aggressively pursue the Company's claims against the seller under the provisions of the asset purchase agreement. The subordinated note provides for an interest rate of prime plus four percent if the note is in default. The Company did not accrue any interest on the note during 2001. Management believes the subordinated note will either be repaid using funds obtained from the seller in settlement of the Company's claims or will be offset against its claims. The Company is negotiating with the seller to resolve this litigation; however, there can be no assurance that the Company will be successful in collecting the funds due under its claims against the seller or in offsetting the subordinated note against its claims.

The Company and its bank amended the Credit Facility effective August 14, 2001. The Credit Facility now provides for borrowings up to an aggregate of the lesser of (i) a percentage of the collateral value based on a formula set forth therein or (ii) \$35.0 million, and matures April 1, 2004, except for the \$5.8 million secured line of credit which is in default and may be accelerated at anytime as described above. Interest accrues at prime plus 1/2% on approximately \$20.6 million of the Credit Facility, prime plus 1 1/2% on the \$5.8 million line of credit which is in default, and prime plus 1 1/2% on the term portion of the Credit Facility. The prime rate averaged, 8.00%, 9.23%, and 6.91% during 1999, 2000, and 2001.

respectively, and at December 31, 2001, was 4.75%. The Credit Facility is secured by receivables, inventory, real estate and machinery and equipment. The Credit Facility contains customary affirmative and negative covenants as well as financial covenants that are measured monthly and require the Company to maintain a certain cash flow and other financial ratios. The Company from time to time has not been in compliance with certain covenants under the Credit Facility including the minimum earnings requirement and the fixed charge coverage ratio. At December 31, 2001, the Company was in compliance with these covenants. All past violations of these covenants have been waived. In addition to the \$2.3 million of cash at December 31, 2001, the Company had \$3.6 million available for borrowings under the Credit Facility at December 31, 2001. Although the Company expects to be able to comply with the covenants, including the financial covenants, of the Credit Facility, there can be no assurance that in the future it will be able to do so or that its lender will be willing to waive such non-compliance or further amend such covenants.

The maturities of long-term debt for the next five years and thereafter are as follows (in thousands):

2004		20,756
2005		13
2006		13
Thereafter		31
	\$	30,137
	===	=======

8. INCOME TAXES:

The provision (benefit) for income taxes consists of the following:

	YEAR E	NDED	DECEMBE	R 31,	,
1	 999	2	000	20	001
	 (I	 N THO	USANDS)		
\$	156	\$	329	\$	(621)
	409		620		60
	565		949		(561)
	(32)	(2,622)		1,232
\$	533	\$ (1,673)	\$	671
	\$	1999 	1999 2	1999 2000	(IN THOUSANDS) \$ 156 \$ 329 \$ 409 620 565 949 (32) (2,622)

The difference between income taxes computed at the federal statutory income tax rate of 34% and the provision (benefit) for income taxes is as follows:

		YEAR	ENDED DECEME	BER 31	,
	1	999	20	01	
			(IN THOUSAND	S)	
<pre>Income taxes computed at federal statutory rate State income taxes, net of federal</pre>	\$	141	\$ (3,071)	\$	544
benefit		250	410		40
Nondeductible goodwill amortization		82	903		
Other		60	85		87
	\$	533	\$ (1,673)	\$	671
	===	=====	======	===	=====

The net current and noncurrent components of deferred income taxes are as follows:

		DECEMBER 31,					
			2000		2001		
			(IN THO	DUSA	NDS)		
Net	current assets	\$	1,308	\$	1,714		
Net	noncurrent assets (liabilities)		1,388		(250)		
Net	asset	\$	2,696	\$	1,464		
		==	=====	==:	=====		

		DECEMB	ER 3	1,
		2000		2001
		DS)		
Deferred tax assets				
Goodwill	\$	1,476	\$	132
Allowance for doubtful accounts		701		607
Inventories		605		709
Federal net operating loss carryforward (expires in 2021)				102
Accruals				287
Other		2		9
Total deferred tax assets		2,784		1,846
Deferred tax liability				
Property and equipment		(88)		(382)
Net deferred tax asset	\$	2,696	\$ ==	1,464 =====

The Company believes it is more likely than not that the net deferred income tax asset as of December 31, 2001 in the amount of \$1.5 million will be realized based primarily on the assumption of future taxable income. The Company has certain state tax net operating loss carryforwards through 2000 aggregating approximately \$6.4 million, which expire in years 2002 through 2020. The losses are from operations which were acquired prior to 1999. A valuation allowance has been recorded to offset the deferred tax asset related to these state tax net operating loss carryforwards.

9. SHAREHOLDERS' EQUITY:

SERIES A AND B PREFERRED STOCK

The holders of Series A preferred stock are entitled to one-tenth of a vote per share on all matters presented to a vote of shareholders generally, voting as a class with the holders of common stock, and are not entitled to any dividends or distributions other than in the event of a liquidation of the Company, in which case the holders of the Series A preferred stock are entitled to a \$100 liquidation preference per share. Each share of the Series B convertible preferred stock is convertible into 28 shares of common stock and a monthly dividend per share of \$.50. The holders of the Series B convertible stock are also entitled to a \$100 liquidation preference per share after payment of the distributions to the holders of the Series A preferred stock and to one-tenth of a vote per share on all matters presented to a vote of shareholders generally, voting as a class with the holders of the common stock.

STOCK BONUS PLAN

On December 28, 1999, the Company issued 46,750 shares of common stock to employees, other than officers, pursuant to an Employee Stock Bonus Plan approved by the Board of Directors. No stock was issued in 2000 or 2001.

STOCK OPTIONS

The DXP Enterprises, Inc. 1999 Employee Stock Option Plan, the DXP Enterprises, Inc. Long-term Incentive Plan and the DXP Enterprises, Inc. Director Stock Option Plan authorize the grant of options to purchase 500,000, 330,000 and 200,000 shares of the Company's shares, respectively. In accordance with these stock option plans which were approved by the Company's shareholders, options are granted to key personnel for the purchase of the Company's shares at prices not less than the fair market value of the shares on the dates of grant. Most options may be exercised not earlier than twelve months nor later than ten years from the date of grant. Activity during 1999, 2000 and 2001 with respect to the stock options follows:

	Shares	Option Price Per Share	A	Weighted Average Exercise Price		
Outstanding at December 31, 1998	1,573,000	\$1.48\$12.00	\$	3.32		
Granted	33,000		\$	5.88		
Canceled or expired	(104,912)	\$2.31\$12.00	\$	9.21		
Outstanding at December 31, 1999	1,501,088	\$1.48\$12.00	\$	2.83		
Granted	253,057	\$1.00\$2.50	\$	1.59		
Canceled or expired	(39,750)	\$2.50\$12.00	\$	9.59		
Outstanding at December 31, 2000	1,714,395	\$ 1.00\$12.00	\$	2.60		
Granted	360,500	\$.65\$1.23	\$	0.97		
Canceled or expired	(162,553)	\$1.00\$12.00	\$	3.07		
Outstanding at December 31, 2001	1,912,342	\$.65\$12.00	\$	2.26		
	========					
Exercisable at December 31, 2001	1,535,665	\$.65-\$12.00	\$	2.26		
	========					

	OPTIONS	OUTSTANDING		OPTIONS EXERCISABLE				
RANGE OF EXERCISE PRICES	NUMBER OUTSTANDING	WEIGHTED AVERAGE REMAINING CONTRACTUAL LIFE	WEIGHTED AVERAGE NUMBER EXERCISE PRICE EXERCISABLE		WEIGHTED AVERAGE EXERCISE PRICE			
\$0.01 to \$3.00	1,774,057	4.9	\$ 1.58	1,436,579	\$ 1.67			
\$3.01 to \$6.00	12,000	7.4	4.44	12,000	4.44			
\$6.01 to \$9.00	2,000	1.7	7.50	1,340	7.50			
\$9.01 to \$12.00	124,285	2.8	11.60	85,746	11.61			
	1,912,342	4.8	2.26	1,535,665	2.26			

The outstanding options at December 31, 2001, expire between January 2003 and July 2011, or 90 days after termination of full-time employment. The weighted average remaining contractual life was 3.8 years, 5.0 years, and 4.8 years at December 31, 1999, 2000, and 2001 respectively.

EARNINGS PER SHARE

Basic earnings per share is computed based on weighted average shares outstanding and excludes dilutive securities. Diluted earnings per share is computed including the impacts of all potentially dilutive securities. The following table sets forth the computation of basic and diluted earnings per share for the years ended December 31, 1999, 2000 and 2001:

	1999		1999					2001
Basic: Basic weighted average shares outstanding	4,074,			4.071,685		4,071,685		
Net income (loss) attributable to common shareholders	\$ (208,	,		(7,448,000)		839,000		
Per share amount	\$ (.05)	\$	(1.83)	\$.21		
Diluted: Basic weighted average shares outstanding Net effect of dilutive stock options based on the treasury stock method Assumed conversion of convertible preferred stock	4,074,	992		4,071,685		4,071,685 11,404 420,000		
Total	4,074,			4,071,685		4,503,089		
Net income (loss) attributable to common shareholders Interest on convertible preferred stock	\$ (208,	000)	\$ ((7,448,000)		839,000 90,000		
Net income (loss) for diluted earnings per share	\$ (208,	,	' '	(7,448,000)		929,000		
Per share amount	\$ (.05)	\$	(1.83)	\$.21		

For 1999 and 2000, stock options and the Class B convertible stock would be anti-dilutive and are excluded from the computation of diluted earnings per share.

STOCK-BASED COMPENSATION

The Company has elected to follow Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" ("APB 25") and related Interpretations in accounting for its employee stock options because, as discussed below, the alternative fair value accounting provided for under FASB Statement No. 123, "Accounting for Stock-Based Compensation," ("SFAS 123"), requires the use of option valuation models that were not developed for use in valuing employee stock options. Under APB 25, no compensation expense is recognized if the exercise price of the Company's employee stock options equals the market price of the underlying stock on the date of grant. Compensation expense recognized under APB 25 was \$39,000, \$0, and \$0 in 1999, 2000 and 2001, respectively.

Pro forma information regarding net income and earnings per share is required by SFAS No. 123 and has been determined as if the Company had accounted for its stock options under the fair value method as provided therein. The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions used for options issued in 1999, 2000 and 2001: risk-free interest rates of 6.0% for 1999, 6.4% for 2000, and 5.0% for 2001; expected lives of five to ten years, assumed volatility of 18.4% for 1999, 140% for 2000, and 122% for 2001; and no expected dividends.

For purposes of pro forma disclosures, the estimated fair value of the options is amortized to expense over the options' vesting period. Set forth below is a summary of the Company's net income and earnings per share as reported and pro forma as if the fair value-based method of accounting defined in SFAS No. 123 had been applied. The pro forma information is not meant to be representative of the effects on reported net income for future years because, as provided by SFAS No. 123, only the effects of awards granted after January 1, 1995, are considered in the pro forma calculation.

	1999			2000					2001			
	REE	AS PORTED		PRO DRMA	RI	AS EPORTED		PRO FORMA		AS PORTED	PRO FORMA	
Net income (loss) attributable to common shareholders (in thousands) Basic earnings (loss) per common	\$	(208)	\$	(430)	\$	(7,448)	\$	(7,809)	\$	839	730	
share	\$	(.05)	\$	(.09)	\$	(1.83)	\$	(1.92)	\$.21	0.18	
Diluted earnings (loss) per common share	\$	(.05)	\$	(.09)	\$	(1.83)	\$	(1.92)	\$.21	0.18	

10. COMMITMENTS AND CONTINGENCIES:

The Company leases equipment, automobiles and office facilities under various operating leases. The future minimum rental commitments as of December 31, 2001, for noncancelable leases are as follows (in thousands):

2002		2,063
2003		957
2004		786
2005		498
2006		266
Thereafter		861
	\$	5,431
	====	=====

Rental expense for operating leases was \$2,143,067, \$2,550,909, and \$1,717,145 for the years ended December 31, 1999, 2000 and 2001, respectively.

From time to time the Company is party to various legal proceedings arising in the ordinary course of its business. The Company believes that the outcome of any of these proceedings will not have a material adverse effect on its business, financial condition or results of operations.

11. EMPLOYEE BENEFIT PLANS:

DXP provides an employee stock ownership plan (ESOP) to substantially all employees. Employer contributions are at the discretion of the board of directors. The ESOP held 862,000 shares of the Company's common stock at December 31, 2001. The Company expensed contributions to the ESOP of \$150,000 in 1999. The Company also offers a 401(k) plan which is eligible to substantially all employees. The Company matches employee contributions at a rate of 50 percent up to 4 percent of salary deferral. The Company contributed \$132,000, \$386,000, and \$365,000 to the 401(k) plan in the years ended December 31, 1999, 2000, and 2001, respectively.

12. RELATED-PARTY TRANSACTIONS:

An executive officer of the Company has personally guaranteed up to \$500,000 of the obligations of the Company under the Credit Facility. Additionally, certain shares held in trust for this executive officer's children are pledged to secure the Credit Facility.

The Board of Directors of the Company has approved the Company making advances to this same executive. As of December 31, 2000 the outstanding advances amounted to \$537,973. In previous years, the Company made two loans to an executive officer totaling \$208,647. The total outstanding balance of such loans including accrued interest was \$225,924 at December 31, 2000. During April 2001, the Company's bank lender for the Credit Facility loaned \$455,000 to the Company, which in turn was advanced to the executive officer, who then retired his personal loan with the lender. During 2001 the advances and loans were consolidated into three notes receivable, each bearing interest at 3.97 percent per annum and due December 30, 2010. Accrued interest is due annually. The total balance of the notes including accrued interest was \$1,251,238 at December 31, 2001. The notes are partially secured by 224,100 shares of the Company's common stock, options to purchase 800,000 shares of the Company's common stock and real estate.

13. SEGMENT DATA:

The MRO segment is engaged in providing maintenance, repair and operating products, equipment and integrated services, including engineering expertise and logistics capabilities, to industrial customers. The Company provides a wide range of MRO products in the fluid handling equipment, bearing, power transmission equipment, general mill, safety supply and electrical products categories. The Electrical Contractor segment sells a broad range of electrical products, such as wire conduit, wiring devices, electrical fittings and boxes, signaling devices, heaters, tools, switch gear, lighting, lamps, tape, lugs, wire nuts, batteries, fans and fuses, to electrical contractors. The Company began offering electrical products to electrical contractors following its acquisition of the assets of two electrical supply businesses in 1998. During August 2001, the Company sold the majority of the assets of one of the two businesses which comprised the Electrical Contractor segment. Historically, the business which was sold accounted for approximately two thirds of the sales of the Electrical Contractor segment. The assets of the Valve segment were sold in July, 1999. As a result, the Company no longer competes in the valve and valve automation business. The Valve segment sold pneumatic, hydraulic and electric actuators for remote, critical or high-pressure service applications to operators of refineries and pipelines. All business segments operate primarily in the United States.

The high degree of integration of the Company's operations necessitates the use of a substantial number of allocations and apportionments in the determination of business segment information. Sales are shown net of intersegment eliminations.

Financial information relating the Company's segments is as follows:

		ELE	CTRICAL			
	MRO	CON	TRACTOR	7	/ALVE	TOTAL
			(IN THOUS	SANDS	3)	
1999						
Sales	\$ 167,636	\$	13,354	\$	3,695	\$ 184,685
Operating income (loss)	3,088		(483)		294	2,899
Identifiable assets	64,889		8,812			73,701
Capital expenditures	2,218		8			2,226
Depreciation & amortization	1,784		211		21	2,016
Interest expense	3,247		356		105	3,708
2000						
Sales	\$ 170,685	\$	11,957	\$		\$ 182,642
Operating loss	(2,725)		(5,027)			(7,752)
Identifiable assets	62,144		4,995			67,139
Capital expenditures	1,201		31			1,232
Depreciation & amortization	1,771		174			1,945
Interest expense	3,581		166			3,747
2001						
Sales	\$ 166,216	\$	8,213	\$		\$ 174,429
Operating income (loss)	4,364		(330)			4,034
Identifiable assets	56,536		2,398			58,934
Capital expenditures	691					691
Depreciation & amortization	1,350		31			1,381
Interest expense	2,329		151			2.480

Operating income for 2000 for the MRO segment and the Electrical Contractor segment include non-recurring operating charges of \$6.3 million and \$4.5 million, respectively.

14. QUARTERLY FINANCIAL INFORMATION (UNAUDITED)

Summarized quarterly financial information for the years ended December 31, 1999, 2000 and 2001 is as follows:

	FIRST QUARTER		SECOND QUARTER		THIRD QUARTER			FOURTH QUARTER	
1999		(IN MI)	LLIO	NS, EXCE	PT P	ER SHARE	DA	TA)	
Sales	\$	49.7	\$	47.6	\$	45.4	\$	42.0	
Gross profit		12.9		11.8		11.7		10.5	
Net income (loss)		0.3		(0.4)		0.1		(0.1)	
Earnings (loss) per share-assuming dilution		0.05		(0.10)		0.02		(0.02)	
2000									
Sales	\$	45.1	\$	45.1	\$	46.0	\$	46.5	
Gross profit		10.9		11.3		11.6		11.7	
Net income (loss)		0.7		0.1		0.2		(8.4)	
Earnings (loss) per share-assuming dilution		0.15		0.03		0.05		(2.08)	
2001									
Sales	\$	46.9	\$	45.7	\$	43.2	\$	38.6	
Gross profit		11.6		11.6		10.9		9.7	
Net income		0.2		0.2		0.3		0.2	
Earnings per share-assuming dilution		0.04		0.05		0.06		0.05	

The sum of the individual quarterly earnings per share amounts may not agree with year-to-date earnings per share as each quarter's computation is based on the weighted average number of shares outstanding during the quarter, the weighted average stock price during the quarter and the dilutive effects of the convertible preferred stock in each quarter.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

PART III

The information required by Part III, Items 10 through 13, inclusive, of Form 10-K is hereby incorporated by reference from the Company's Definitive Proxy Statement for the 2002 Annual Meeting of Shareholders, which shall be filed with the Securities and Exchange Commission not later than 120 days after the end of the fiscal year to which this Annual Report on Form 10-K relates.

PART IV

ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K

- (a) DOCUMENTS INCLUDED IN THIS REPORT:
- 1. Financial Statements (included under Item 8):

	PAGE
DXP ENTERPRISES AND SUBSIDIARIES:	
Report of Independent Public Accountants	17
Audited Consolidated Financial Statements	
Consolidated Balance Sheets	
Consolidated Statements of Operations	19
Consolidated Statements of Shareholders' Equity	20
Consolidated Statements of Cash Flows	21
Notes to Consolidated Financial Statements	22

2. Financial Statement Schedules:

Report of Independent Public Accountants on Supplementary Data

Schedule II - Valuation and Qualifying Accounts.

All other schedules have been omitted since the required information is not significant or is included in the Consolidated Financial Statements or notes thereto or is not applicable.

(b) REPORTS ON FORM 8-K:

None.

(c) EXHIBITS:

Reference is made to the Index of Exhibits immediately preceding the exhibits hereto (beginning on page 36), which index is incorporated herein by reference.

The Company undertakes to furnish to any stockholder so requesting a copy of any of the following exhibits upon payment to the Company of the reasonable costs incurred by the Company in furnishing any such exhibit.

REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS ON SUPPLEMENTARY DATA

To DXP Enterprises, Inc.:

We have audited in accordance with auditing standards generally accepted in the United States, the consolidated financial statements of DXP Enterprises, Inc. and subsidiaries included in this Annual Report on Form 10-K and have issued our report thereon dated March 22, 2002. Our audit was made for the purpose of forming an opinion on those financial statements taken as a whole. The schedule listed below is the responsibility of the company's management and is presented for purposes of complying with the Securities and Exchange Commission's rules and is not part of the basic financial statements. The schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, fairly states in all material respects the financial data required to be set forth therein in relation to the basic financial statements taken as whole.

ARTHUR ANDERSEN LLP

Houston, Texas March 22, 2002

SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS DXP ENTERPRISES, INC.

DECEMBER 31, 2001 (in thousands)

Description	Balance at Beginning of Year		Charged to Costs and Expenses		Charged to Other Accounts		Deductions(1)		Balance At End of Year	
Year Ended December 31, 2001 Deducted from assets accounts: Allowance for doubtful accounts:	\$	1,888	\$	131	\$		\$	235	\$	1,784
Year Ended December 31, 2000 Deducted from assets accounts: Allowance for doubtful accounts:	\$	1,535	\$	734	\$		\$	381	\$	1,888
Year Ended December 31, 1999 Deducted from assets accounts: Allowance for doubtful accounts:	\$	1,155	\$	794	\$		\$	414	\$	1,535

(1) Uncollectible accounts written off, net of recoveries

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DXP ENTERPRISES, INC.

(Registrant)

By: /s/ DAVID R. LITTLE

David R. Little
Chairman of the Board,
President and Chief Executive Officer

Dated: March 26, 2002

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

NAME	TITLE	DATE
/s/ DAVID R. LITTLE	Chairman of the Board, President, - Chief Executive Officer and Director	March 26, 2002
David R. Little	(Principal Executive Officer)	
/s/ MAC McCONNELL	Senior Vice-President/Finance - and Chief Financial Officer	March 26, 2002
Mac McConnell	(Principal Financial and Accounting Officer)	
/s/ CLETUS DAVIS	Director	March 26, 2002
Cletus Davis	_	
/s/ TIMOTHY P. HALTER	Director	March 26, 2002
Timothy P. Halter	_	
/s/ KENNETH H. MILLER	Director	March 26, 2002
Kenneth H. Miller	-	

EXHIBIT INDEX

EXHIBIT NUMBER	DESCRIPTION
	DESCRIPTION
3.1	 Restated Articles of Incorporation, as amended (incorporated by reference to Exhibit 4.1 to the Registrant's Registration Statement On Form S-8 (Reg. No. 333-61953), filed with the Commission on August 20, 1998).
3.2	 Bylaws (incorporated by reference Exhibit 3.2 to the Registrant's Registration Statement on Form S-4 (Reg. No. 333-10021), filed with the Commission on August 12, 1996).
4.1	 Form of Common Stock certificate (incorporated by reference to Exhibit 4.3 to the Registrant's Registration Statement on Form S-8 (Reg. No. 333-61953), filed with the Commission on August 20, 1998).
4.2	 See Exhibit 3.1 for provisions of the Company's Restated Articles of Incorporation, as amended, defining the rights of the holders of Common Stock.
4.3	 See Exhibit 3.2 for provisions of the Company's Bylaws defining the rights of holders of Common Stock.
10.1	 DXP Enterprises, Inc. 1999 Employee Stock Option Plan (incorporated by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1999).
+10.2	 DXP Enterprises, Inc. 1999 Non-Employee Director Stock Option Plan (incorporated by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1999).
10.3	 DXP Enterprises, Inc. Long Term Incentive Plan, as amended (incorporated by reference to Exhibit 4.4 to the Registrant's Registration Statement on Form S-8 (Reg. No. 333-61953), filed with the Commission on August 20, 1998).
+10.4	 Stock Option Agreement dated effective as of May 7, 1996, between SEPCO Industries, Inc. and Kenneth H. Miller (incorporated by reference to the Registrant's Registration Statement on Form S-4 (Reg. No. 333-10021), filed with the Commission on August 12, 1996).
+10.5	 Stock Option Agreement dated effective as of May 7, 1996, between SEPCO Industries, Inc. and Tommy Orr (incorporated by reference to the Registrant's Registration Statement on Form $S-4$ (Reg. No. 333-10021), filed with the Commission on August 12, 1996).
+10.6	 Stock Option Agreement dated effective as of May 7, 1996, between SEPCO Industries, Inc. and Cletus Davis (incorporated by reference to the Registrant's Registration Statement on Form S-4 (Reg. No. 333-10021), filed with the Commission on August 12, 1996).
+10.7	 Amended and Restated Stock Option Agreement dated effective as of March 31, 1996, between SEPCO Industries, Inc. and David R. Little (incorporated by reference to the Registrant's Registration Statement on Form S-4 (Reg. No. 333-10021), filed with the Commission on August 12, 1996).
+10.8	 Employment Agreement dated effective as of July 15, 1996, between SEPCO Industries, Inc. and David R. Little (incorporated by reference to Exhibit No. 10.8 to the Registrant's Registration Statement on Form S-1 (Reg. No. 333-53387), filed with the Commission on May 22, 1998).

EXHIBIT	
NUMBER	DESCRIPTION
10.9	Second Amended and Restated Loan and Security Agreement dated effective as of April 1, 1994, by and between Barclays Business Credit, Inc. and SEPCO Industries, Inc., as amended by First Amendment to Second Amended and Restated Loan and Security Agreement and Secured Promissory Note dated May, 1995, by and between SEPCO Industries, Inc. and Shawmut Capital Corporation, successor-in-interest by assignment to Barclays Business Credit, Inc., as amended by Second Amendment to Second Amended and Restated Loan and Security Agreement dated April 3, 1996, by and between SEPCO Industries, Inc. and Fleet Capital Corporation, formerly known as Shawmut Capital Corporation, as amended by Third Amendment to Second Amended and Restated Loan and Security Agreement dated September 9, 1996, by and between SEPCO Industries, Inc. and Bayou Pumps, Inc. and Fleet Capital Corporation, as amended by Fourth Amendment to Second Amended and Restated Loan and Security Agreement dated October 24, 1996, by and between SEPCO Industries, Inc. and Fleet Capital Corporation and as amended by Letter Agreement dated November 4, 1996, from Fleet Capital Corporation to SEPCO Industries, Inc., Bayou Pumps, Inc. and American MRO, Inc. (incorporated by reference to Amendment No. 4 to the Registrant's Registration Statement on Form S-4 (Reg. No. 333-10021), filed with the Commission on November 6, 1996).
10.10	 Fifth Amendment to Second Amended and Restated Loan and Security Agreement dated June 2, 1997, by and among SEPCO Industries, Inc., Bayou Pumps, Inc., American MRO, Inc. and Fleet Capital Corporation (incorporated by reference to Exhibit 10.1 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the Quarterly period ended June 30, 1997, filed with Commission on November 17, 1997).
10.11	 Sixth Amendment to Second Amended and Restated Loan and Security Agreement and Amendment to Other Agreements dated April 29, 1998, by And among Sepco Industries, Inc., Bayou Pumps, Inc. and American MRO, Inc. and Fleet Capital Corporation (incorporated by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q, filed with the Commission on May 14, 1998).
10.12	 Seventh Amendment to Second Amended and Restated Loan and Security Agreement dated June 30, 1998, by and among Sepco Industries, Inc., Bayou Pumps, Inc., American MRO, Inc. and Fleet Capital Corporation (incorporated by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1997, filed with the Commission on August 10, 1998).
10.13	 Eighth Amendment to Second Amended and Restated Loan and Security Agreement dated October 20, 1998, by and among Sepco Industries, Inc., Bayou Pumps, Inc., American MRO, Inc. and Fleet Capital Corporation (incorporated by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 1997, filed with the Commission on November 13, 1998).
10.14	 Promissory Note dated December 31, 1989, in the aggregate principal amount of \$149,910.00, made by David R. Little and payable to SEPCO Industries, Inc. (incorporated by reference to the Registrant's Registration Statement on Form S-4 (Reg. No. 333-10021), filed with the Commission on August 12, 1996).
10.15	 Promissory Note dated December 31, 1989, in the aggregate principal amount of \$58,737.00, made by David R. Little and payable to SEPCO Industries, Inc. (incorporated by reference to the Registrant's Registration Statement on Form S-4 (Reg. No. 333-10021), filed with the Commission on August 12, 1996).

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SEPCO Industries, Inc. Employee Stock Ownership Plan (incorporated by reference to Amendment No. 1 to the Registrant's Registration Statement on Form S-4 (Reg. No. 333-10021), filed with the Commission on August 13, 1996).

10.16 --

EXHIBIT NUMBER	DESCRIPTION
10.17	 Amendment No. Two to SEPCO Industries, Inc. Employee Stock Ownership Plan (incorporated by reference to Exhibit 10.38 to the Registrant's Annual Report on Form 10-K, filed with the Commission on February 26, 1998).
10.18	 Amendment No. Three to SEPCO Industries, Inc. Employee Stock Ownership Plan (incorporated by reference to Exhibit 10.39 to the Registrant's Annual Report on Form 10-K, filed with the Commission on February 26, 1998).
10.19	 August 1999 Amendment to Loan and Security Agreement dated August 13, 1999, by and among DXP Acquisition, Inc., d/b/a Strategic Acquisition, Inc. and Fleet Capital Corporation. (incorporated by reference to Exhibit 10.3 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1999).
10.20	 August 1999 Amendment to Second Amended and Restated Loan and Security Agreement and Modification to Other Agreements dated August 13, 1999, by and among SEPCO Industries, Inc., Bayou Pumps, Inc., American MRO, Inc. and Fleet Capital Corporation. (incorporated by reference to Exhibit 10.4 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1999).
10.21	 August 1999 Amendment to Loan and Security Agreement Dated August 13, 1999, by and among Pelican State Supply Company, Inc. and Fleet Capital Corporation. (incorporated by reference to Exhibit 10.5 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1999).
10.22	 May 1999 Amendment to Second Amended and Restated Loan and Security Agreement and Modification to Other Agreements Dated May 13, 1999, by and among SEPCO Industries, Inc., Bayou Pumps, Inc., American MRO, Inc. and Fleet Capital Corporation. (incorporated by reference to Exhibit 10.4 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1999).
10.23	 May 1999 Amendment to Loan and Security Agreement dated May 13, 1999, by and among Pelican State Supply Company, Inc. and Fleet Capital Corporation. (incorporated by reference to Exhibit 10.5 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1999).
10.24	 May 1999 Amendment to Loan and Security Agreement dated May 13, 1999, by and among DXP Acquisition, Inc., $d/b/a$ Strategic Acquisition, Inc. and Fleet Capital Corporation. (incorporated by reference to Exhibit 10.6 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1999).
10.25	 Waiver and Amendment dated March 30, 1999 between SEPCO Industries, Inc., Bayou Pumps, Inc., American MRO, Inc. and Fleet Capital Corporation. (incorporated by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1999).
10.26	 Waiver and Amendment dated March 30, 1999 between Pelican State Supply Company, Inc. and Fleet Capital Corporation. (incorporated by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1999).
10.27	 Waiver and Amendment dated March 30, 1999 between DXP Acquisition, Inc., d/b/a Strategic Acquisition, Inc. and Fleet Capital Corporation. (incorporated by reference to Exhibit 10.3 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1999).

EXHIBIT NUMBER	DESCRIPTION
10.28	 Loan and Security Agreement dated June 16, 1997, by and between Fleet Capital Corporation and DXP Acquisition, Inc. d/b/a Strategic Acquisition, Inc. (incorporated by reference to Exhibit 10.2 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.29	 Amendment to Loan and Security Agreement dated April 29, 1998, by and between DXP Acquisition, Inc., d/b/a Strategic Acquisition, Inc. and Fleet Capital Corporation (incorporated by reference to Exhibit 10.3 to the Registrant's Quarterly Report on Form 10-Q, filed with the Commission on May 14, 1998).
10.30	 Second Amendment to Loan and Security Agreement dated October 20, 1998, by and between DXP Acquisition, Inc. and Fleet Capital Corporation (incorporated by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q, for the quarterly period ended September 30, 1998, filed with the Commission on November 13, 1998).
10.31	 Continuing Guaranty Agreement dated June 16, 1997, by Pelican State Supply Company, Inc., guarantying the indebtedness of DXP Acquisition, Inc. d/b/a Strategic Acquisition, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.3 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10 -Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.32	 Continuing Guaranty Agreement dated June 16, 1997, by DXP Enterprises, Inc., guarantying the indebtedness of DXP Acquisition, Inc. d/b/a Strategic Acquisition, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.4 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.33	 Continuing Guaranty Agreement dated June 16, 1997, by Sepco Industries, Inc., guarantying the indebtedness of DXP Acquisition, Inc. d/b/a Strategic Acquisition, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.5 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.34	 Continuing Guaranty Agreement dated June 16, 1997, by American MRO, Inc., guarantying the indebtedness of DXP Acquisition, Inc. d/b/a Strategic Acquisition, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.6 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.35	 Continuing Guaranty Agreement dated June 16, 1997, by Bayou Pumps, Inc., guarantying the indebtedness of DXP Acquisition, Inc. d/b/a Strategic Acquisition, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.7 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.36	 Continuing Guaranty Agreement dated June 16, 1997, by DXP Acquisition, Inc. d/b/a Strategic Acquisition, Inc., guarantying the indebtedness of Sepco Industries, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.8 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.37	 Continuing Guaranty Agreement dated June 16, 1997, by DXP Acquisition, Inc. d/b/a Strategic Acquisition, Inc., guarantying the indebtedness of American MRO, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.9 to Amendment No. 1 to the

EXHIBIT NUMBER	DESCRIPTION
	Registrant's Quarterly Report on Form $10-Q$ on Form $10-Q/A$ for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.38	 Continuing Guaranty Agreement dated June 16, 1997, by DXP Acquisition, Inc. d/b/a Strategic Acquisition, Inc., guarantying the indebtedness of Bayou Pumps, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.10 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.39	 Continuing Guaranty Agreement dated June 16, 1997, by DXP Acquisition, Inc. d/b/a Strategic Acquisition, Inc., guarantying the indebtedness of Pelican State Supply Company, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.11 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.40	 Loan and Security Agreement dated May 29, 1997, by and between Fleet Capital Corporation and Pelican State Supply Company, Inc. (incorporated by reference to Exhibit 10.12 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form $10-Q/A$ for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.41	 Amendment to Loan and Security Agreement dated April 29, 1998, by and between Pelican State Supply Company, Inc. and Fleet Capital Corporation (incorporated by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q, filed with the Commission on May 14, 1998).
10.42	 Continuing Guaranty Agreement dated May 29, 1997, by DXP Enterprises, Inc., guarantying the indebtedness of Pelican State Company, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.13 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.43	 Continuing Guaranty Agreement dated May 29, 1997, by SEPCO Industries, Inc., guarantying the indebtedness of Pelican State Supply Company, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.14 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.44	 Continuing Guaranty Agreement dated May 29, 1997, by American MRO, Inc., guarantying the indebtedness of Pelican State Company, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.15 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.45	 Continuing Guaranty Agreement dated May 29, 1997, by Bayou Pumps, Inc., guarantying the indebtedness of Pelican State Supply Company, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.16 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.46	 Continuing Guaranty Agreement dated May 29, 1997, by Pelican State Supply Company, Inc., guarantying the indebtedness of SEPCO Industries, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.17 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).

NUMBER	DESCRIPTION
10.47	 Continuing Guaranty Agreement dated May 29, 1997, by Pelican State Supply Company, Inc., guarantying the indebtedness of American MRO, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.18 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.48	 Continuing Guaranty Agreement dated May 29, 1997, by Pelican State Supply Company, Inc., guarantying the indebtedness of Bayou Pumps, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.19 to Amendment No. 1 to the Registrant's Quarterly Report on Form 10-Q on Form 10-Q/A for the quarterly period ended June 30, 1997, filed with the Commission on November 17, 1997).
10.49	 Secured Promissory Note dated April 29, 1998 payable by SEPCO Industries, Inc., Bayou Pumps, Inc. and American MRO, Inc. to Fleet Capital Corporation (incorporated by reference to Exhibit 10.4 to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1998, filed with the Commission on May 14, 1998).
21.1	 Subsidiaries of the Company (incorporated by reference to Exhibit 21.1 to the Registrant's Annual Report on Form 10-K, filed with the Commission on March 31, 1999.
*23.1	 Consent from Arthur Andersen LLP.
*99.1	 Letter regarding representations from Arthur Andersen LLP.

Exhibits designated by the symbol * are filed with this Annual Report on Form 10-K. All exhibits not so designated are incorporated by reference to a prior filing as indicated.

EXHIBIT

⁺ Indicates a management contract or compensation plan or arrangement.

EXHIBIT 23.1

CONSENT OF INDEPENDENT PUBLIC ACCOUNTANTS

As independent public accountants, we hereby consent to the incorporation of our report included in this Form 10-K, into the Company's previously filed Registration Statements File No. 333-61953, 333-92875, 333-92877 and 333-93681.

/s/ ARTHUR ANDERSEN LLP

Houston, Texas March 27, 2002

EXHIBIT 99.1

DXP Enterprises, Inc. 7272 Pinemont Houston, TX 77040

March 27, 2002

United States Securities and Exchange Commission 450 Fifth Street, N.W. Judiciary Plaza Washington, D.C. 20549

Ladies and Gentlemen:

We have received, on the date hereof, representation from Arthur Andersen LLP that their audit of the financial statements contained in DXP Enterprises, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2001, of which this Exhibit 99.1 is a part, was subject to their quality control system for the U.S. accounting and auditing practice to provide reasonable assurance that the engagement was conducted in compliance with professional standards, and that there was appropriate continuity of Arthur Andersen personnel working on the audit and availability of national office consultation to conduct the relevant portions of the audit.

Sincerely,

/s/ Mac McConnell Senior Vice President - Chief Financial Officer DXP Enterprises, Inc.

End of Filing



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