Annual Report 2013



Building on solid foundations

General Accident 2013 Annual Report







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THE YEAR AT A GLANCE \$4.5 15

Consecutive years of premium growth

Billion in gross written premiums

\$327

Million in net profit

24%

Return on average equity



Statement of the Chairman

General Accident had another record year in 2013 recording the highest premiums and profits in our history.

Operating performance

General Accident recorded a net profit of \$327.9 million in 2013 or an increase of 13% over 2012. While the operating environment remained challenging, General Accident produced an underwriting profit for the fifth consecutive year. Underwriting profitably on a consistent basis over time is difficult and is the result of the expertise and discipline of our underwriting team.

Our insurance float has grown considerably in the last few years and was over \$2.3 billion at the end of 2013. We invested this float prudently last year, earning a 13% return.

Capital management

General Accident's reinsurance partners are some of the largest and best capitalized in the world. The support of these reinsurers allows us to underwrite some of the largest and most complicated commercial property, engineering and marine risks in Jamaica. I am pleased to report that we deepened and strengthenes our relationships with our reinsurers in 2013.

As a result of our solid underwriting and investment results, General Accident made a return on average equity of 24%. In line with our dividend policy, we returned over \$140 million to our shareholders last year and still managed to grow our equity base.

Outlook

The outlook for the Jamaican economy remains uncertain. For the fore-seeable future, the demand for insurance services is likely to remain depressed. Thankfully, I believe we have an enduring high quality business capable of continuing a long-term trajectory of profitable growth even in the face of these challenges. I look forward to working with our team to continue to build our business. I would like to thank the board, management and the staff for their commitment to this task throughout 2013.

Sincerely,

P.B. Scott Chairman





"In many ways, our financial performance this year was a testimony to the **resilience** of our business."

Notice Of Annual General Meeting



GENERAL ACCIDENT INSURANCE COMPANY (JAMAICA) LIMITED

NOTICE IS HEREBY GIVEN THAT the annual general meeting of General Accident Insurance Company (Jamaica) Limited (the "Company") will be held at 10am on July 8th, 2014 at 58 Half Way Tree Road for shareholders to consider and, if thought fit, to pass the following resolutions:

Ordinary Resolutions

- 1. To receive the report of the Board of Directors and the audited accounts of the Company for the financial year ended December 31, 2013.
- 2. To authorise the Board of Directors to re-appoint PWC as the auditors of the Company, and to fix their remuneration.
- 3. To re-appoint the following Directors of the Board, who have resigned by rotation in accordance with the Articles of Incorporation of the Company and, being eligible, have consented to act on re-appointment:
- (a) To re-appoint Jennifer Scott as a Director of the Board of the Company.
- (b) To re-appoint Nicholas Scott as a Director of the Board of the Company.
- (c) To re-appoint Nigel Clarke as a Director of the Board of the Company.
- 4. To authorise the Board of Directors to fix the remuneration of the Directors.
- 5. To approve the aggregate amount of interim dividends declared by the Board during the financial year ended 31st December 2013, being \$140,023,125.43 or 13.578 cent per ordinary share, as the final dividend for that year.

Dated this the 25th day of April 2014 By order of the Board.

Chairman

Directors Report



The Directors are pleased to present their report for General Accident Insurance Company Jamaica Limited for the financial year ended December 31, 2013

Financial Results

The Statement of Comprehensive Income for the Company shows pre-tax profits for the year of \$324 million, taxation recoverable of \$4.2 million and a net profit after-tax of \$328 million. Details of these results, along with a comparison with the previous year's performance and the state of affairs of the Company are set out in the Management Discussion and Analysis and the Financial Statements which are included as part of this Annual Report.

Directors

The Directors of the Company as at December 31, 2013 are: P.B. Scott, Melanie Subratie, Sharon Donaldson, Ralph Thompson, Geoffrey Messado, Christopher Nakash, Jennifer Scott, Nicholas Scott, Nigel Clarke, Duncan Stewart and Maxim Rochester.

The Directors to retire by rotation in accordance with the Articles of Incorporation are: Jennifer Scott, Nichalos Scott and Nigel Clarke but being eligible, will offer themselves for reelection.

Auditors

The auditors of the Company, PricewaterhouseCoopers of Scotiabank Centre, Duke Street, Kingston, Jamaica have expressed their willingness to continue in office. The Directors recommend their reappointment.

Dividend

A dividend of \$0.08728 per share paid on October 14, 2013 is proposed to be the final dividend in respect of the financial year ended December 31, 2013.

On behalf of the Board of Directors.

P.B. Scott

Chairman



Our Performance

General Accident today

| P | olic | ies | in f | force | 16 | ,0 | 15 |
|---|------|-----|------|-------|----|----------|-----|
| | | | | 0100 | | , \sim | . • |

Employees 83

Gross written premiums \$4.5b

Investment portfolio \$2.1b

Net worth \$1.5b

7-Year Financial Statistics

| | 2013 | 2012 | 2011 |
|------------------------|-----------|-----------|-----------|
| Employee | 83 | 77 | 74 |
| Policies in force | 16,015 | 15,876 | 15,247 |
| Gross written premiums | 4,479,755 | 3,788,969 | 3,626,395 |
| Net written premiums | 1,018,398 | 991,175 | 866,513 |
| Net earned premiums | 994,193 | 932,818 | 819,490 |
| Claim | 646,791 | 540,775 | 420,142 |
| Management expenses | 381,073 | 332,903 | 300,592 |
| Underwriting profit | 58,503 | 117,362 | 161,589 |
| Investment income | 284,788 | 186,114 | 1,015,010 |
| Profit before tax | 323,702 | 285,269 | 1,341,478 |
| Profit after tax | 327,914 | 290,537 | 1,284,816 |
| Cash Dividends | 140,025 | 100,031 | 90,925 |
| Investment assets | 2,104,201 | 1,780,642 | 1,602,732 |
| Insurance reserves | 2,364,658 | 2,199,132 | 2,042,511 |
| Shareholders equity | 1,456,944 | 1,288,850 | 1,140,743 |



| 2010 | 2009 | 2008 | 2007 |
|-----------|-----------|-----------|-----------|
| 69 | 66 | 64 | 61 |
| 13,466 | 11,727 | 11,187 | 12,787 |
| 2,203,074 | 1,683,911 | 1,504,687 | 1,101,424 |
| 784,562 | 592,741 | 434,117 | 502,721 |
| 693,085 | 599,663 | 356,433 | 477,774 |
| 426,624 | 391,416 | 360,568 | 273,074 |
| 241,641 | 204,357 | 169,613 | 150,519 |
| 68,862 | 33,818 | (124,899) | 31,997 |
| 204,565 | 134,106 | 288,007 | 89,834 |
| 244,775 | 141,300 | 142,810 | 94,685 |
| 213,944 | 105,299 | 149,018 | 86,221 |
| 95,000 | 270,000 | - | 40,000 |
| 1,727,588 | 1,357,765 | 1,265,838 | 1,177,126 |
| 1,511,904 | 1,163,257 | 1,100,096 | 854,434 |
| 1,270,502 | 1,034,229 | 1,157,244 | 1,028,409 |
| | | | |

7-Year Financial Statistics

| | 2013 | 2012 |
|---|-------|------|
| Market Share ⁽²⁾ | 15% | 13% |
| Growth in gross written premiums | 18% | 4% |
| Loss ratio | 65% | 58% |
| Expense ratio ⁽³⁾ | 9% | 9% |
| Underwriting margin4 | 1% | 3% |
| Investment return% | 13.5% | 10% |
| Return on average equity ⁽⁵⁾ | 24% | 24% |
| Dividend yield on average equity | 10% | 8% |
| Increase in net worth | 13% | 13% |
| Total return to shareholders (6) | 23% | 21% |

NOTES:

- 1. Cash, cash equivalents, fixed income securities, equities and other investment assets
- 2. Based on gross written premium data from the Insurance Association of Jamaica
- 3. Management expenses divided by gross written premiums
- 4. Excludes gains from the sale of available for sale securites and subsidiary in 2011 and dividend from former subsidiary in 2010
- 5. Excludes gains from the sale of available for sale securites, subsidiary and property in 2011 and dividend from former subsidiary in 2010
- 6. Includes dividends and capital distributions paid to shareholders and increases in shareholders equity



| 2011 | 2010 | 2009 | 2008 | 2007 |
|--------|------|--------|-------|-------|
| 13% | 10% | 7% | 7% | 5% |
| 65% | 31% | 12% | 37% | 40% |
| 51% | 62% | 65% | 101% | 57% |
| 8% | 11% | 12% | 11% | 14% |
| 4% | 3% | 2% | -8% | 3% |
| 9% | 2% | 12% | 26% | 8% |
| 8% | 11% | 10% | 14% | 8% |
| 88% | 8% | 25% | 0% | 4% |
| (-11%) | 23% | (-11%) | 13% | (-7%) |
| 77% | 31% | 14% | (13%) | (-3%) |
| | | | | |

Our Business

General Accident is committed to focusing on the specific needs of all its stakeholders and our 2013 results are the product of a defined strategic roadmap that continues to drive our activities on building long term value for our clients, shareholders, employees and society as a whole.

We operate in an environment that has become more uncertain and therefore less predictable and even less calculable resulting in the task of providing insurance more challenging. Notwithstanding, we accept as insurers that our core business is to assume risks from our clients in exchange for security. With our risk knowledge we continue to offer solutions that can relieve our insureds of some of the uncertainty as we provide insurance cover against peak risks, in particular those arising from natural catastrophes.

The ever-changing dynamics of our operating environment requires responsive, informed strategies and the tools at our disposal rest on three major pillars, namely underwriting, investments and capital management. We measure our success by the increase in shareholders value over time, which represents growth in book value per share plus dividend paid. Since our entry into the public market, the company has increased shareholder's value at a compound rate of 24% which we believe is a demonstration of our strength and effective operating strategies. We remain committed to achieving double-digit returns, despite a challenging economic environment. Our main tool in achieving this objective is the employment of strict underwriting discipline, which is firmly embedded in all our business operations

The essence of our strategy is to earn a bottom line profit by focusing on that which we know and we do not risk profitability and the strength of our balance sheet for market share.

Financial Performance Highlights

- 15th consecutive year of premium growth
- Profit for the year of \$327.9 million, an increase of 13.5% (2012: \$290.5 million)
- Earnings per share of \$0.32 (2012: \$0.28)
- Book value of \$1.45 billion (2012: \$1.28 billion)
- Annualized return on average equity of 24%



Underwriting Performance

This year gross written premiums grew to \$4.5 billion, an increase of 18%, with net written premiums, before excess of loss reinsurance costs, increasing to \$1.165 billion over prior year of \$1.123 billion. While net premiums earned (after all reinsurance outflows) increased marginally over prior year [\$994.0 million compared to \$991 million], our underwriting profit fell to \$58.5 million, well below prior year of \$117.4 million. Our underwriting performance was negatively impacted by significant increases in our claims cost that produced ripple effect deterioration in our loss ratio and combined ratio, which worsened from 94% in 2012 to 96% in 2013. The combined ratio, a widely used measure of insurance underwriting performance, is the sum of claims and management expenses divided by net premiums earned.

Although our loss ratio worsened from 58% last year to 65% in 2013 we believe that our financial strength, combined with our hands on risk management, our prudent investment policy and our efficient capital management have made us resilient despite the upstream current of increasing claims cost.

Investment Performance

We underwrite insurance to make a profit, not to generate funds for investment. Nevertheless, General Accident dedicates significant resources to actively managing our insurance float. In managing our investment portfolio, we balance our desire to maximize returns with our needs to limit the risk of loss relative to our capital and the need to ensure that our liquidity exceeds our claims in even the most conservative of scenarios.

Our investment portfolio continued to perform well in 2013. We generated investment income of \$286 million. We also recorded a small unrealized gain in the fair value of our holdings. We made a 12.9% return on our investment portfolio this year, far exceeding both inflation and the returns on benchmark securities. This improved performance was the result of increases in our float and the more active and efficient management of our capital in the face of continued low interest rates.

Profitability

General Accident's profitability improved significantly this year benefitting primarily from increased investment income rather than better technical results. During 2013, General Accident earned \$268.5 million in investment income. Investment returns continue to be an important lever in driving the overall profitability of the company.

We continue our dividend policy as the company's consistent performance has enabled us to raise dividend again by 40% compared to last year out \$140.03 million in cash to our shareholders or \$0.08728 per share, a slight increase over 2012. General Accident ended 2013 with a book value of \$1.45 billion and

Management Discussion and Analysis

paying out \$140.03 million in cash to our shareholders or \$0.08728 per share, a slight increase over 2012. General Accident ended 2013 with a book value of \$1.45 billion and generated a return on average equity for shareholders of 24%.

Capital Position

Our business operations are in part dependent on our financial strength and the market's perception of our financial strength, measured by shareholder's equity, stood at \$1.45 billion at December 31, 2013.

General Accident remains in compliance with the capital adequacy and liquidity metrics prescribed by the Financial Services Commission and requires the company to maintain a minimum of 250% capital to risk weighted assets [MCT]. At year-end our MCT ratio was 260%.

The company's liquidity is ensured by means of detailed liquidity planning. At December 31st, 2013 our liquidity ratio of 116% exceeds the regulatory minimum of 95%.

In addition, we successfully renewed our reinsurance treaty with our international reinsurance partners for 2014.

Outlook 2013

As we enter 2014, we have every reason to believe that market volatility will continue as our industry is highly competitive and subject to pricing cycles that can be very pronounced. However, given that our underwriting strategies emphasize flexibility and responsiveness to changing market conditions, we believe that our broad underwriting expertise and strong capital base will allow us to take advantage of those market opportunities that provide the greatest potential for underwriting profitability.

The business model pursued by General Accident combines a well-managed direct portfolio with significant broker partner business that require focus on strengthening of relationships and the enhancement of our value proposition to each of our customer segments. We are confident that this model produces the best opportunity for profitable growth. In closing we continue to reiterate that our strategic focus in the short term will be building our business on the key platforms of speedy claims settlement, efficiency and excellent customer relationship.

We wish to thank our all of our policyholders, brokers, reinsurers, and employees for their loyal support and the trust you placed in us. We will continue to



make every effort to fulfill justified expectations of all our stakeholders.

On behalf of the Board of Directors.

Sharon E. Donaldson **Managing Director**



Board Of Directors

P.B. Scott (appointed November 1998) Chairman



P.B. Scott is the Chairman of the Company. In addition to his role with the Company, Mr. Scott is the Chairman, Chief Executive Officer and principal shareholder of the Musson Group, one of the largest privately held groups in the region with business units in some 30 Caribbean and Central American countries including Facey Group Limited, T. Geddes Grant Limited, and others.

Mr. Scott serves as a Director of several local companies and organisations including, Seprod and its subsidiaries (Chairman), Scotia Life Insurance Company Limited, the Jamaica Chamber of Comerce and the American International School in Kingston. He currently serves as Honorary Consul General in Jamaica for the Republic of Guatemala.

Sharon Donaldson (appointed March 2008) **Managing Director**



Sharon Donaldson is the Managing Director of the Company. She has been responsible for driving its recent growth and for overseeing its prudent underwriting and risk management strategy. Ms. Donaldson has been with the Company for over 20 years, first joining as the Financial Controller in 1989 before becoming Managing Director in 2001. In addition to her responsibilities at the Company, Ms. Donaldson is a Director of Musson (Jamaica) Limited.

Ms. Donaldson holds an LLB from the University of London, England, an M.B.A from University of Wales. She is a Chartered Accountant, a fellow member of the Institute of Chartered Accounts of Jamaica and an Attorney at Law.

Melanie Subratie (appointed March 2002) **Deputy Chairman**



Melanie Subratie is the Deputy Chairman of the Company and Chairman of the Investment and Loan Committee of the Board. Mrs. Subratie is also Vice Chairman of the Musson Jamaica Limited and a director of all of its principal subsidiaries and its affiliates.

Mrs. Subratie holds a B.Sc. (Hons) from the London School of Economics. She began her career in the United Kingdom in the Financial Services Division of Deloitte & Touche and also worked for startup political newswire service DeHavilland prior to returning to Jamaica in 2002 and joining the Musson Board.

Dr. Nigel L. Clarke (appointed August 2011) Non Executive Director



Dr. Nigel Clarke is a Non Executive Director of the Company, Dr. Clarke is also the Musson Group Deputy Chairman, CFO and previously CEO oF Facey Group. He also serves as a director of many of the Musson Group's subsidiaries and affiliated companies.

Prior to his return to Jamaica, Dr. Clarke worked as an Equity Derivatives Trader at Goldman Sachs in London, England. Dr. Clarke is the Chairman of the National Youth Orchestra of Jamaica. Dr. Clarke holds a B.Sc. in Mathematics from the University of the West Indies, as well as a M.Sc. from Oxford University and a D.Phil. from Oxford University of the United Kingdom, in Numerical Analysis.



Geoffrey Messado (appointed May 2001) Non Executive Director



Jennifer Scott (appointed December 2009) Non Executive Director



Geoffrey Messado is a non-executive director of the Company and is Chairman of the Audit Committee of the Board.

Mr. Messado is also the Financial Controller of the Musson Group, and he serves as a director of certain subsidiaries and affiliated companies. He also serves as Chairman of Mapco Printers Limited and as a director of Edgechem (Jamaica) Limited, the KRB Lea Jamaica Rums Limited, Corrpak Jamaica Limited, Clarendon Distillers Limited, Spirits Pool Association and Caribbean Molasses Company (Jamaica) Limited.

Mr. Messado is a Chartered Accountant, FCA, FCAA, ATII. He is also the Past President of the Jamaica Exporters Association.

Jennifer Scott is a non executive director of the Board of the Company. Mrs. Scott holds a B.Sc.(Hons) in Psychology from Newcastle University, United Kingdom. She later gained a Graduate Diploma in Legal Studies from Keele University, UK, the Certificate of Legal Practice from the College of Law, London and was admitted as a Solicitor of Supreme Court of England and Wales. She attended Norman Manley Law School, and was admitted as an Attorney-at-Law of the Supreme Court of Jamaica. She is a member of the legal practice of Clinton Hart & Co., Attorneys-at-Law.

Nicholas A. Scott (appointed July 2011) Non Executive Director



Nicholas Scott is a non executive director of the Company. Mr. Scott is the Chief Investment Officer of the Investment and Financial Services businesses of the Musson Group and in this capacity serves as the Managing Director of Eppley Limited. He is also a Director of Seprod Limited. He returned to Jamaica in 2009 after working as a private equity investor and investment banker at the Blackstone Group and Morgan Stanley in New York and Brazil.

Mr. Scott holds a B.Sc. in Economics (Magna Cum Laude) from the Wharton School at the University of Pennsylvania, an M.B.A (beta Gamma Sigma) from Columbia Business School and M.P.A. from the Harvard Kennedy School of Government.

Dr. Ralph Thompson, C.D. (appointed January 1993) **Non Executive Director**



Dr. Ralph Thompson is a non – executive director of the Company. He is also the Chairman of the Conduct Review Committee of the Board.

Dr. Thompson was formally the Managing Director of C.D. Alexander Realty Company Limited and was formerly the Chief Executive Officer of Seprod Limited.He serves as a director of several entities within the Musson Group including Musson (Jamaica) Limited and T. Geddes Grant Limited. Dr. Thompson is also a former member of the New York Bar.

Board Of Directors

Duncan Stewart
(appointed August 2011)
Independent
Non Executive Director



Christopher Nakash (appointed December 2006) Independent Non Executive Director



executive director of the Company. Mr. Stewart is the General Manager of Stewart Motors Limited and is also involved in related family business operating under the umbrella of Stewart's Automotive Group. Mr. Stewart joined as a third generation member after graduating from McGill University with a B.Eng. (Mech).

Duncan Stewart is an independent non

Mr. Stewart is also a director of the Automobile Dealers Association and the Richard and Diana Stewart Foundation. He is also a sponsor of the family charity, Kind Hearts, which is run by his children and their cousins. Mr. Stewart is a past National Rally Champion.

Christopher Nakash is an independent non executive Director of the Board of the Company. Mr. Nakash brings to the Board his management experience, gained as Chief Executive Officer of Nakash Construction & Equipment Limited. In the past, Mr. Nakash also served as General Manager of Netstream Global (2003 to 2008), and he was also a founding member and Director of the Riverton Improvement Association and Intelligent Multimedia Limited. Mr. Nakash holds a BBA from University of New Brunswick, Canada.

Maxim G. Rochester (appointed July 2012)

Non Executive Director



Mr. Maxim G. Rochester is an independent non executive director of the Company. Mr. Rochester – B.Sc. (Accounting) Hons. FCA, FCCA. Max is a member of the Chartered Association of Certified Accountants (UK) and The Institute of Chartered Accountants of Jamaica. He was also a member of the Accounting Standards Committee of the Institute of Chartered Accountants of Jamaica (ICAJ) and played a significant role in the adoption of International Financial Reporting Standards in Jamaica. He also presented several papers at seminars hosted by ICAJ.

Mr. Maxim G. Rochester is a former Territory Senior Partner of PricewaterhouseCoopers and was responsible for the quality and delivery of the audit of the financial statements of several major companies. As engagement partner, Max was responsible for the overall planning and execution of audit strategies and had the ultimate decision making responsibility on all audit matters.



Leadership Team





Sharon Donaldson

Managing Director

See Board of Directors

Maureen Hall

General Manager

Ms. Maureen Hall is the General Manager of the Company with direct responsibility for the Claims and Underwriting Departments. Ms. Hall has been with the Company for over 20 years. She joined the Company in 1989 as Credit Controller, was appointed Marketing and Customer Service Manager in January 1991 and later Claims Manager in June 1994. She was promoted to General Manager in 2006.

Ms. Hall has also held executive posts at Kingston Terminal Operators Limited and Allied Insurance Brokers Limited. She also served as Coach of Jamaica's National Netball Team for many years and remains a member of the sport's international coaching committee. Ms. Hall holds a B. Ed (Hons) degree from the University of Sussex, England, as well as a Diploma in Mass Communication from the University of the West Indies, and a M.B.A from Manchester, University England, Ms. Hall is also an associate member of the Chartered Insurance Institute (UK).

Angella Reynolds

Deputy General Manager

Ms. Angella Reynolds joined the Company in 2010. She is the Deputy General Manager of the Company in charge of Underwriting and Marketing.

Ms. Reynolds has over 20 years of experience in the insurance industry, having previously held executive posts with the Grace Kennedy Group, Allied Insurance Brokers and Jamaica International Insurance Company.

Ms. Reynolds is the holder of the Jamaican Insurance Diploma from the College of Insurance & Professional Studies. She is an associate member of the Chartered Insurance Institute (UK) and also holds a Diploma in Commercial Insurance Contract Wording from that organisation.

Lochinvar Lungren

Financial Controller

Mr. Lochinvar Lungren is the Financial Controller of the Company with responsibility for leading the finance, accounting and treasury functions. Mr. Lungren has been with the Company for over 20 years, joining in 1988 as an Accounting Clerk.

He advanced to the position of Credit Officer in 1996 and he was then seconded to the Company's founding joint venture partner, together with Musson (Jamaica) Limited, General Accident Fire and Life Assurance Company in Scotland. Mr. Lungren rejoined the Company in 1998. He left briefly to work as General Manager of JN's finance arm before rejoining General Accident in 2005 as Financial Controller.

Cheryll Henry

Human Resources & Facilities Manager

Ms. Cheryll Henry is the Human Resources and Facilities Manager of the Company. Ms. Henry has been with the Company for over 15 years. She joined the Company in 1996 as an Administrative Supervisor and, notably, within a 10 year period she rotated through every division, and was also appointed Operations Manager of Orrett& Musson Investment Company Limited, a former subsidiary of the Company.

Ms. Henry holds a Bachelors degree in Management Studies from the University of the West Indies and a Diploma in Human Resource Management from the Institute of Management & Production.

Corporate Data

Directors:

P.B. Scott
Melanie Subratie
Sharon Donaldson
Dr. Ralph Thompson
Geoffery Messado
Jennifer Scott
Christopher Nakash
Nicholas Scott
Dr. Nigel Clarke
Duncan Strewart
Maxim G. Rochester

Chairman Deputy Charman Managing Director

Corporate Secretary:

Geoffery Messado

Appointed Actuary:

Josh Worsham, FCAS, MAAA

Auditors:

PricewaterhouseCoopers

Bankers:

First Caribbean International Bank



Leadership Team:

Sharon Donaldson Maureen Hall Angella Reynolds Lochinvar Lungren Cheryll Henry

Managing Director General Manager Deputy General Manager Financial Controller Human Resources & Facilities Manager

Attorneys:

DunnCox

Patterson Mair Hamilton

Registered Office:

58 Halfway Tree Road Kingston, Jamaica W.I. Telephone: (876) 929-2451

Fax: (876) 929-1074 Email: info@genac.com website: www.genac.com

Registrar:

Jamaica Central Securities Depository

Disclosure Of Shareholdings

Shareholdings of Top 10 Shareholders

| Shareholders S | Shares | %Owned |
|--|--------------|--------|
| 1. Musson Jamaica Limited | 824, 999,989 | 80.00 |
| 2. Mayberry West Indes Limited | 31,011.807 | 3.00 |
| 3. Apex Pharmacy | 11,588,279 | 1.12 |
| 4. Mayberry Managed Client Account | 12,411,826 | 1.20 |
| 5. First Caribbean Int'l Sec. Ltd A/C B.U.T. | 4,413,539 | 0.43 |
| 6. Barita Investment Ltd Long A/C(Trading) | 3,098,561 | 0.38 |
| 7. Sharon Donaldson | 3,000,000 | 0.29 |
| 8. Konrad Limited | 2,688,854 | 0.26 |
| 9. Lannaman & Morris(shipping) Limited | 2,599,260 | 0.25 |
| 10. Lloyd Baday | 4,004,040 | 0.38 |



Shareholdings of Directors

| Director/ Connected | d persons | Shares |
|----------------------------|-----------|--------|
|----------------------------|-----------|--------|

| 1. P.B. Scott | NIL |
|--------------------------|--------------|
| (Musson Jamaica Limited | 824,999,989) |
| 2. Melanie Subratie | NIL |
| (Musson Jamaica Limited | 824,999,989) |
| 3. Sharon Donaldson | |
| (Self | 3,000,000) |
| (Junior Levine | 177,758) |
| 4. Dr Ralph Thompson | NIL |
| 5. Geoffery Messado | 1,000,000 |
| 6. Jennifer Scott | NIL |
| 7. Christopher Nakash | 1,698,020 |
| 8. Nicholas Scott | 1,980,198 |
| 9. Duncan Stewart | 2,475,190 |
| (and Deborah Strewart) | |
| (and Diana Strewart) | |
| 10. Dr. Nigel Clarke | 2,475,248 |
| 11. Maxim Rochester | 1,237,624 |

Shareholdings of the Management team

Manager/ connected persons

| 1. Sharon Donaldson | |
|----------------------|------------|
| (self | 3,000,000) |
| (Junior Levine | 177,758) |
| 2. Maureen Hall | |
| (and Anthony Dunbar | 2,362,000) |
| and Errol Kellyman | 38,000) |
| 3. Angella Reynolds | 500,000 |
| 4. Lochinvar Lungren | 645,482 |
| 5. Cheryll Henry | 1,980,198 |



Our Community



cial responsibility is an important entranched contribution of sports in the development mandate. We try to conduct our business in of the nation's youth as it not only builds a manner consistent with excellent corporate patriotism, encourages friendship but inculcitizenship and as we seek to ensure that our cates important life skills and shapes charoperations create value for our sharehold- acter. General Accident is committed to Jaers, employees, customers, communities and maica's world renowned sports programme Jamaica. During the financial year under and our talented athletes. For more than review, despite the financial challenges, we 20 years, we have provided sponsorship of continue to play a significant role in nation international tours and the underwriting of building through our support in education, travelling costs for many athletes. cultural heritage, sports, child welfare and the environment.

Education and Cultural Heritage

General Accident recognizes that the fostering of educational opportunities for young people plays a pivotal role in national development. The company renewed its partnership with Next Move Jamaica, with club, GA provided much needed support in the provision of fourteen (14) scholarships for cash and kind to Sophie's Place, a home for students pursuig tertiary education at a Uni- 27 children with disabilities. Each year, GA versity in Jamaica.

We continue to support the Chess Foundation of Jamaica through our spon- the home and both staff and children are sorship of chess competition for high schools provided with gifts and day of fun and good to the tune of\$300,000. St Jago High School won the 2012 competition.

GA has supported the Jamaica Cultural Development Commission (JCDC) since 2008 and in 2012, was again a sponsor of the Miss Festival Queen Competition.

Sports

Sports not only touches the lives of everyone, it undoubtedly, is a uniting force

For General Accident, corporate so- for any nation. We recognize the invaluable

We support the Jamaica Athletic Association by providing sponsorship for Gibson Relays in February of each year, and for individual events such as the Phil Palmer Summer Tennis Camp held annually at the Jamaica Pegasus for over 70 children between the ages of 5 - 16.

Child Welfare

In conjunction with the staff sports staff members organize a Christmas treat at



Corperate Social Responsibility

Environment

A healthy natural environment is of vital importance to the insurance industry. GA firmly believes all development should be sustainable and should not result in damage to natural resources. Since 1995, GA has been a major donor to the Jamaica Environment Trust (JET), one of Jamaica's leading environmental non profit groups.



GA has worked in partnership with JET to educate young Jamaicans about environmental issues via the Schools' Environment Programme, to clean our country's beaches, and has helped JET invest in training and development for its small staff complement. In recognition of GA's long standing support, JET recently named GA a "Champion for the Environment."



Other support

At General Accident we encourage our staff to be change leaders and to assit in the nation building process. In keeping with this mandate our staff also participated in a number of other CSR events, such as Sigma run which raises money for child related charities.







"Our mission is to be "a general insurance company, which provides an innovative product, excellent service for our customers, fair remuneration to our staff and a fair return to our shareholders."



Appendices





GENERAL ACCIDENT INSURANCE COMPANY JAMAICA LIMITED

Financial Statements 31 December 2013



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31 December 2013

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3. EXPRESSION OF OPINION

I have examined the financial condition and valued the policy and claims liabilities of GAICJL for its balance sheet as at December 31, 2013 and the corresponding change in the policy and claims liabilities in the statement of operations for the year then ended. I meet the appropriate qualification standards and am familiar with the valuation and solvency requirements applicable to general insurance companies in Jamaica. I have relied upon PriceWaterhouseCoopers for the substantial accuracy of the records and information concerning other liabilities, as certified in the attached statement.

The results of my valuation together with amounts carried in the Annual Return are the following:

| Claims Liabilities (J\$000) | Carried in A | nnual | Actuary's |
|--|--------------|--------|-----------|
| | Return | | Estimate |
| Direct unpaid claims and adjustment expenses: | 90 | 00,384 | 900,383 |
| Assumed unpaid claims and adjustment expenses: | | 0 | 0 |
| Gross unpaid claims and adjustment expenses: | 90 | 00,384 | 900,383 |
| Ceded unpaid claims and adjustment expenses: | 10 | 01,468 | 101,468 |
| Other amounts to recover: | | 0 | 0 |
| Other net liabilities: | | 0 | 0 |
| Net unpaid claims and adjustment expenses: | 70 | 98,916 | 798,915 |

| Policy Liabilities (J\$000) | Carried in Annual | Actuary's |
|--|-------------------|-----------|
| | Return | Estimate |
| Gross policy liabilities in connection with unearned premiums: | | 429,781 |
| Net policy liabilities in connection with unearned premiums: | | 420,236 |
| Gross unearned premiums: | 1,377,947 | |
| Net unearned premiums: | 497,538 | |
| Premium deficiency: | 0 | |
| Other net liabilities: | 0 | |





In my opinion:

- (i) The methods and procedures used in the verification of the data are sufficient and reliable and fulfill acceptable standards of care;
- (ii) The valuation of policy and claims liabilities has been made in accordance with generally accepted actuarial practice with such changes as determined and directions made by the Commission;
- (iii) The methods and assumptions used to calculate the policy and claims liabilities are appropriate to the circumstances of the company and of the said policies and claims;
- (iv) The amount of policy and claims liabilities represented in the balance sheet of General Accident Insurance Company Jamaica Limited makes proper provision for the future payments under the company's policies and meet the requirements of the Insurance Act and other appropriate regulations of Jamaica;
- A proper charge on account of these liabilities has been made in the statement of comprehensive income;
- (vi) There is sufficient capital available to meet the solvency standards as established by the Commission

Josh Worsham, FCAS, MAAA

Name of Appointed Actuary

Signature of Appointed Actuary

March 18, 2014 Date







Independent Auditors' Report

To the Members of General Accident Insurance Company Jamaica Limited

Report on the Financial Statements

We have audited the accompanying financial statements of General Accident Insurance Company Jamaica Limited, set out on pages 1 to 59, which comprise the statement of financial position as at 31 December 2013 and the statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards and with the requirements of the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

PricewaterhouseCoopers, Scotiabank Centre, Duke Street, Box 372, Kingston, Jamaica T: (876) 922 6230, F: (876) 922 7581, www.pwc.com/jm





Members of General Accident Insurance Company Jamaica Limited Independent Auditors' Report Page 2

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of General Accident Insurance Company Jamaica Limited as at 31 December 2013, and of its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Jamaican Companies Act.

Report on Other Legal and Regulatory Requirements

As required by the Jamaican Companies Act, we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

In our opinion, proper accounting records have been kept, so far as appears from our examination of those records, and the accompanying financial statements are in agreement therewith and give the information required by the Jamaican Companies Act, in the manner so required

Chartered Accountants

Pricentatonse Conyers 28 March 2014 Kingston, Jamaica



General Accident Insurance Company Jamaica Limited

Statement of Comprehensive Income

Year ended 31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | 2013 \$'000 | 2012 \$'000 |
|---|------|----------------|----------------|
| Gross Premiums Written | | 4,479,755 | 3,788,969 |
| Reinsurance ceded | | (3,314,356) | (2,665,753) |
| Excess of loss reinsurance cost | | (147,001) | (132,041) |
| Net premiums written | | 1,018,398 | 991,175 |
| Changes in unearned premiums, net | | (24,205) | (58,357) |
| Net Premiums Earned | | 994,193 | 932,818 |
| Commission income | | 269,094 | 295,485 |
| Commission expense | | (176,920) | (237,263) |
| Claims expense | 10 | (646,791) | (540,775) |
| Management expenses | | (381,073) | (332,903) |
| Underwriting Profit | | 58,503 | 117,362 |
| Investment income | 11 | 141,407 | 136,062 |
| Other income | 12 | 151,091 | 61,711 |
| Other operating expenses | | (27,299) | (29,866) |
| Profit before Taxation | | 323,702 | 285,269 |
| Taxation | 15 | 4,212 | 5,268 |
| Net Profit for the Year | | 327,914 | 290,537 |
| Other Comprehensive Income: | | | |
| Items that may be subsequently reclassified to profit or loss | | | |
| Unrealised losses on available-for-sale investments, | 15 | (15,621) | (30,959) |
| Gains recycled to profit or loss on disposal and maturity of available-for- sale investments | | (4,174) | (11,440) |
| Total Other Comprehensive Income | • | (19,795) | (42,399) |
| TOTAL COMPREHENSIVE INCOME | | 308,119 | 248,138 |
| | | | |
| EARNINGS PER SHARE | 16 | \$0.32 | \$0.28 |



Statement of Financial Position

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

| Note ASSETS | 2013 \$'000 | 2012 \$'000 |
|--|----------------|----------------|
| Cash and short term investments 18 | 1,169,530 | 1,317,203 |
| Taxation recoverable | 101,283 | 67,111 |
| Due from policyholders, brokers and agents | 464,421 | 469,196 |
| Due from reinsurers and coinsurers 19 | 1,055,294 | 1,033,433 |
| Deferred policy acquisition cost | 163,627 | 155,903 |
| Other receivables 20 | 27,034 | 13,506 |
| Due from related parties 9 | 122 | 750 |
| Loans receivable 21 | 167,515 | 237,933 |
| Leases receivable 22 | 97,582 | 64,565 |
| Investment securities 23 | 934,671 | 463,439 |
| Property, plant and equipment 24 | 66,620 | 57,086 |
| Intangible assets 25 | 13,163 | 22,573 |
| Deferred tax assets 27 | 340 | - |
| Total assets | 4,261,202 | 3,902,698 |
| LIABILITIES | | |
| Due to reinsurers and coinsurers | 361,147 | 343,361 |
| Other liabilities 26 | 78,453 | 66,328 |
| Deferred tax liabilities 27 | - | 5,027 |
| Insurance reserves 28 | 2,364,658 | 2,199,132 |
| Total liabilities | 2,804,258 | 2,613,848 |
| | | |
| SHAREHOLDER'S EQUITY | | |
| Share capital 29 | 470,358 | 470,358 |
| Capital reserves 30 | 152,030 | 152,030 |
| Fair value reserve 31 | 48,323 | 68,118 |
| Retained earnings | 786,233 | 598,344 |
| Total shareholder's equity | 1,456,944 | 1,288,850 |
| Total liabilities and shareholder's equity | 4,261,202 | 3,902,698 |

Approved by the Board of Directors on 27 March 2014 and signed on its behalf by:

Paul B. Scott Chairman Sharon Donards pn-Levine Director



General Accident Insurance Company Jamaica Limited Statement of Changes in Equity Year ended 31 December 2013

(expressed in Jamaican dollars unless otherwise stated)

| | Note _ | Share Capital \$'000 | Capital Reserves \$'000 | Fair Value Reserve \$'000 | Retained Earnings \$'000 | Total \$'000 |
|-----------------------------|--------|----------------------------|-------------------------------|---------------------------------|--------------------------------|-----------------|
| Balance at 31 December 2011 | _ | 470,358 | 152,030 | 110,517 | 407,838 | 1,140,743 |
| Comprehensive income : | | | | | | |
| Net profit for the year | | - | - | - | 290,537 | 290,537 |
| Other comprehensive income | | - | - | (42,399) | - | (42,399) |
| Total comprehensive income | | - | - | (42,399) | 290,537 | 248,138 |
| Transactions with owners | | | | | | |
| Dividends | 17 | - | - | - | (100,031) | (100,031) |
| Balance at 31 December 2012 | _ | 470,358 | 152,030 | 68,118 | 598,344 | 1,288,850 |
| Comprehensive income : | | | | | | |
| Net profit for the year | | - | - | | 327,914 | 327,914 |
| Other comprehensive income | _ | - | - | (19,795) | - | (19,795) |
| Total comprehensive income | | - | - | (19,795) | 327,914 | 308,119 |
| Transactions with owners | | | | | | |
| Dividends | 17 | - | - | - | (140,025) | (140,025) |
| Balance at 31 December 2013 | | 470,358 | 152,030 | 48,323 | 786,233 | 1,456,944 |
| | _ | | | | | |



General Accident Insurance Company Jamaica Limited Statement of Cash Flows

Year ended 31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | 2013 \$'000 | 2012 \$'000 |
|---|------|----------------|----------------|
| Cash Flows from Operating Activities | | | |
| Net profit | | 327,914 | 290,537 |
| Adjustments for items not affecting cash: | | | |
| Depreciation | 24 | 17,352 | 15,057 |
| Amortisation of intangible assets | 25 | 9,947 | 14,808 |
| Gain on sale of investments | | (4,498) | (10,361) |
| Gain on sale of leases | | - | (999) |
| Unrealised gain on Unit Trust Fund | 11 | - | (4,510) |
| Gain on disposal of property, plant and equipment | 12 | (1,378) | (6,337) |
| Interest income | 11 | (129,638) | (110,708) |
| Dividend income | 11 | (7,271) | (8,007) |
| Deferred taxation | 15 | (4,212) | (5,268) |
| Foreign exchange gains | | (146,495) | (58,583) |
| Increase in deferred policy acquisition cost | | (7,724) | (6,316) |
| Increase in insurance reserves | _ | 165,526 | 156,621 |
| | | 219,523 | 265,934 |
| Changes in operating assets and liabilities: | | | |
| Due from policyholders, brokers and agents | | 4,775 | (74,893) |
| Other receivables | | (13,528) | (3,202) |
| Loans receivable | | 70,418 | (1,037) |
| Other liabilities | | 12,125 | (15,268) |
| Due from related parties | | 628 | 406 |
| Due from reinsurers and coinsurers, net | _ | (4,075) | 79,789 |
| | | 289,866 | 251,729 |
| Tax withheld at source | _ | (34,172) | (64,682) |
| Net cash provided by operating activities | | 255,694 | 187,047 |
| Cash Flows from Investing Activities | | | |
| Acquisition of investments | | (667,546) | (232,277) |
| Leases receivable, net | | (33,017) | (21,040) |
| Acquisition of property, plant and equipment | 24 | (26,923) | (33,303) |
| Acquisition of intangible asset | 25 | (537) | (10,757) |
| Proceeds from disposal of property, plant and equipment | | 1,415 | 9,207 |
| Proceeds from disposal and maturity of investments | | 218,787 | 210,025 |
| Dividend received | | 7,271 | 8,007 |
| Interest received | | 123,000 | 112,376 |
| Net cash (used in)/provided by investing activities | • | (377,550) | 42,238 |
| | - | | |



General Accident Insurance Company Jamaica Limited Statement of Cash Flows (Continued) Year ended 31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

| | Note | 2013 \$'000 | 2012 \$'000 |
|--|------|----------------|----------------|
| Net cash (used in) /provided by investing activities brought forward | | (377,550) | 42,238 |
| Cash Flows from Financing Activities | | | |
| Dividends paid | 17 | (140,025) | (100,031) |
| Net cash used in by financing activities | | (140,025) | (100,031) |
| (Decrease)/increase in cash and cash equivalents | | (261,881) | 129,254 |
| Effect of exchange rate changes on cash and cash equivalents | | 114,208 | 53,671 |
| Cash and cash equivalents at beginning of year | | 1,317,203 | 1,134,278 |
| CASH AND CASH EQUIVALENTS AT END OF THE YEAR (NOTE 18) | | 1,169,530 | 1,317,203 |
| | | | |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements 31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

1. Identification and Activities

General Accident Insurance Company Jamaica Limited is incorporated and domiciled in Jamaica. The company is a public listed company with its listing on the Jamaica Junior Stock Exchange. The company is an 80% subsidiary of Musson (Jamaica) Limited (Musson). The registered office of the company is located at 58 Half-Way-Tree Road, Kingston 10. The Company's ultimate parent company, Musson, is incorporated and domiciled in Jamaica.

The company is licensed to operate as a general insurance company under the Insurance Act, 2001. Its principal activity is the underwriting of commercial and personal property and casualty insurance.

2. Summary of Significant Accounting Policies

The principal financial accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

(a) Basis of preparation

These financial statements have been prepared in conformity with International Financial Reporting Standards (IFRS) and have been prepared under the historical cost convention as modified by the revaluation of certain financial instruments carried at fair value.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Although these estimates are based on managements' best knowledge of current events and action, actual results could differ from those estimates. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 7.

Accounting pronouncements effective in 2013 which are relevant to the Company's operations

Certain new standards, amendments and interpretations to existing standards have been published that became effective during the current financial year and are relevant to the Company's operations. The adoption of these new pronouncements has impacted the Company as discussed below.

- IAS 1 (Amendment), 'Presentation of financial statements' (effective 1 July 2012). This
 amendment changes the disclosure of items presented in other comprehensive income (OCI) in the
 statement of comprehensive income. The amendment requires entities to separate items presented in
 OCI into two groups, based on whether or not they may be recycled to profit or loss in the future. The
 Company has adopted these amendments from 1 January 2013.
- IFRS 11, 'Joint arrangements,' (effective 1 January 2013). The standard gives a more realistic reflection of joint arrangements by focusing on the rights and obligations of the arrangement rather than its legal form. There are two types of joint arrangement: joint operations and joint ventures. Joint operations arise where a joint operator has rights to the assets and obligations relating to the arrangement and hence accounts for its interest in assets, liabilities, revenue and expenses. Joint ventures arise where the joint operator has rights to the net assets of the arrangement and hence equity accounts for its interest. Proportional consolidation of joint ventures is no longer allowed. The Company has assessed the impact of IFRS 11 and has concluded that there is no impact on the financial statements.



Notes to the Financial Statements **31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

- 2. Summary of Significant Accounting Policies (Continued)
 - (a) Basis of preparation (continued)

Accounting pronouncements effective in 2013 which are relevant to the Company's operations

- IFRS 12, 'Disclosures of interests in other entities' (effective 1 January 2013). This standard
 includes the disclosure requirements for all forms of interests in other entities, including joint
 arrangements, associates, special purpose vehicles and other off balance sheet vehicles. Management
 has adopted the provisions of this standard and has concluded there will be no impact on the
 Company.
- IFRS 13, 'Fair Value Measurement', (effective 1 January 2013). This standard, aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across IFRSs. The requirements, which are largely aligned between IFRSs and US GAAP, do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards within IFRSs or US GAAP. The Company adopted the standard from 1 January 2013.

Accounting pronouncements that are not yet effective, and have not been early adopted

At the date of authorisation of these financial statements, certain new standards, interpretations and amendments to existing standards have been issued which are mandatory for the Company's accounting periods beginning on or after 1 January 2013 or later periods, but were not effective at the date of the statement of financial position, and which the Company has not early adopted. The Company has assessed the relevance of all such new standards, interpretations and amendments, has determined that the following may be relevant to its operations, and has concluded as follows:

- IAS 32, (Amendment), 'Financial instruments: Presentation', (effective 1 January 2014). These
 amendments clarify some of the requirements for offsetting financial assets and a financial liability on
 the balance sheet. Management is currently assessing the impact this may have on the Company.
- IAS 36, (Amendment), 'Impairment of assets', (effective 1 January 2014). This amendment
 addresses the disclosure of information about the recoverable amount of impaired assets if that amount
 is based on fair value less costs of disposal. The Company will adopt the standard from 1 January 2014.
- IFRS 9, 'Financial instruments' (effective 1 January 2015). The standard introduces new requirements for the classification and measurement of financial assets and liabilities and is effective from 1 January 2015 with early adoption permitted. The standard divides all financial assets and liabilities that are currently in the scope of IAS 39 into two classifications those measured at amortised cost and those measured at fair value. This standard is a work in progress and will eventually replace IAS 39 in its entirety. Management is currently assessing the impact this may have on the Company.



Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(b) Revenue and income recognition

Revenue comprises the fair value of the consideration received or receivable for the provision of services in the ordinary course of the Company's activities. Revenue is shown net of General Consumption Tax and is recognised as follows:

Insurance services

Gross premiums written are recognised on a pro-rated basis over the life of the policies written. The portion of premiums written in the current year which relates to coverage in subsequent years is deferred as unearned premiums (Note 2(p)(i)).

Commissions payable on premium income and commissions receivable on reinsurance of risks are charged and credited to profit or loss, respectively, over the life of the policies.

Interest income

Interest income is recognised on a time-proportion basis using the effective interest method. When a receivable is impaired, the Company reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income.

Dividend

Dividend income for equities is recognised when the right to receive payment is established.

Rental income

Rental income is recognised on an accrual basis.

(c) Foreign currency translation

(i) Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which it operates (the functional currency). The financial statements are presented in Jamaican dollars which is also the company's functional currency.

(ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Translation differences resulting from changes in the amortised cost of foreign currency monetary assets classified as available-for-sale are recognised in profit or loss. Other changes in the fair value of these assets are recognised in other comprehensive income. Translation differences on non-monetary financial assets classified as available-for-sale are reported as a component of the fair value gain or loss in other comprehensive income.

(d) Financial instruments

Financial instruments carried on the statement of financial position include investments, due to and from related parties, due to and from reinsurers and coinsurers, due from policyholders, brokers and agents, loans and other receivables, cash and short term investments, other liabilities and claims liabilities. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item.

The fair values of the company's financial instruments are discussed in Note 6.



Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(e) Cash and cash equivalents

Cash and cash equivalents are stated at cost. For purposes of the cash flow statement, cash and cash equivalents comprise balances with maturity dates of less than 90 days from the dates of acquisition including cash and bank balances and deposits held on call with banks.

(f) Investments

Investments are classified as held-to-maturity, available-for-sale and fair value through profit or loss. Management determines the appropriate classification of investments at the time of purchase. Purchases and sales of investments are recognised on the trade date, which is the date that the Company commits to purchase or sell the asset.

(i) Held-to-maturity financial assets

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Company's management has the positive intention and ability to hold to maturity. Were the Company to sell other than an insignificant amount of held-to-maturity assets, the entire category would be tainted and reclassified as available-for-sale. Held-to-maturity investments are initially recorded at fair value and subsequently measured at amortised cost.

(ii) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading or designated at fair value through profit or loss at inception. Investments classified as fair value through profit or loss, are initially recognised at fair value and transaction costs are expensed through profit or loss. Investments at fair value through profit or loss are subsequently measured at fair value. Gains or losses arising from changes in the fair value of investments at fair value through profit or loss are presented in investment income in arriving at profit or loss.

(iii) Available for sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. Available-for-sale investments are initially recognised at fair value, which includes transaction costs, and subsequently carried at fair value based on quoted bid prices or amounts derived from cash flow models. Unrealised gains and losses arising from changes in fair value of available-for-sale securities are recognised in other comprehensive income.

Equity securities for which fair values cannot be measured reliably are recognised at cost less impairment. When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments in equity at the date of disposal or impairment are reclassified to profit or loss.

(iv) Reclassification of financial assets

Financial assets are reclassified if; as a result of a change in intention or ability, management has determined that it is no longer appropriate to classify an investment as held-to-maturity.



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements **31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(f) Investments (continued)

(v) Impairment of financial assets

A financial asset is considered impaired if its carrying amount exceeds its estimated recoverable amount. The Company assesses at each year end whether there is objective evidence that a financial asset or group of financial assets is impaired. The amount of the impairment loss for assets carried at amortised cost is calculated as the difference between the asset's carrying amount and the present value of expected future cash flows discounted at the original effective interest rate. The recoverable amount of a financial asset carried at fair value is the present value of expected future cash flows discounted at the current market interest rate for a similar financial asset. In the case of equity securities classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered as an indicator that the securities are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in other comprehensive income — is recycled through other comprehensive income and recognised in profit or loss for the current year. Impairment losses recognised in profit or loss on equity instruments are not reversed through profit or loss.

(g) Loans and receivables

The Company classifies its financial assets other than investments in the loans and receivables category. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification at initial recognition and re-evaluates this designation at every reporting date.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Financial assets classified as loans and receivables either meet the definition of loans and receivables at the date of acquisition, or at the date of reclassification from another category (fair value through profit or loss or available-for-sale). Leases and loans receivable have been classified as loans and receivables.

A provision for bad debts is established if there is objective evidence that a loan is impaired. A loan is considered impaired when management determines that it is probable that all amounts due will not be collected according to the original contractual terms. When a loan has been identified as impaired, the carrying amount of the loan is reduced by recording specific provisions for bad debt to its estimated recoverable amount, which is the present value of the expected future cash flows including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate of the loan



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(h) Leases

Leases of property, plant and equipment where the Company has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the inception of the lease at the lower of the fair value of the leased property or the present value of the minimum lease payments.

Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in non-current borrowings. The interest element of the finance cost is charged to the statement of comprehensive income over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. Property, plant and equipment acquired under finance leases are depreciated over the shorter of the useful life of the asset or the lease term.

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the statement of comprehensive income on a straight-line basis over the period of the lease.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised in profit or loss in the period in which termination takes place

(i) Insurance contracts

Insurance contracts are those contracts that transfer significant insurance risk. The Company's insurance contracts are classified as short-term insurance contracts which include casualty and property insurance contracts.

Casualty insurance contracts protect the Company's customers against the risk of causing harm to third parties as a result of their legitimate activities. Damages covered include both contractual and non-contractual events. The typical protection offered is designed for employers who become legally liable to pay compensation to injured employees (employer's liability) and business customers who become liable to pay compensation to a third party for bodily harm or property damage (public liability).

Property insurance contracts mainly compensate the Company's customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for loss of earnings caused by the inability to use the insured properties in their business activities (business interruption cover).

Premiums are recognised as revenue (earned premiums) proportionally over the period of coverage. The portion of premium received on in-force contracts that relates to unexpired risk at the date of the statement of financial position is reported as unearned premium in Insurance Reserves. Premiums are shown before deductible commission.

Claims and loss adjustments expenses are charged to profit or loss as incurred based on estimated liability for compensation owed to contract holders or third parties damaged by the contract holders. They include direct and indirect claims settlement costs and arise from events that have occurred up to the date of the statement of financial position even if they have not yet been reported to the Company. The Company does not discount its liabilities for unpaid claims. Liabilities for unpaid claims estimated using the input of assessments for individual cases reported to the Company. Statistical analysis is used to estimate claims incurred but not reported, as well as the expected ultimate cost of more complex claims that may be affected by external factors.



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements 31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(i) Receivables and payables related to insurance contracts

Receivables and payables related to insurance contracts are recognised when due. These include amounts due to and from agents, brokers and insurance contract holders.

If there is objective evidence that the insurance receivable is impaired, the Company reduces the carrying amount of the insurance receivable accordingly and recognises the impairment loss in profit or loss.

(k) Reinsurance ceded

Contracts entered into by the Company with reinsurers under which the Company is compensated for losses on one or more contracts issued by the Company are classified as reinsurance contracts.

The benefits to which the Company is entitled under its reinsurance contracts held are recognised as reinsurance assets. These assets consist of short–term balances due from reinsurers as well as longer term receivables that are dependent on the expected claims and benefits arising under the related reinsurance contracts. Amounts recoverable from or due to reinsurers are measured consistently with amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised as an expense when due.

Estimated amounts of reinsurance recoverable, which represent the portion of unearned premiums ceded to the reinsurers, are included in recoverable from reinsurers on the statement of financial position.

The Company relies upon reinsurance agreements to limit the potential for losses and to increase its capacity to write insurance. Reinsurance arrangements are effected under reinsurance treaties and by negotiation on individual risks. Reinsurance does not relieve the Company from liability to its policyholders. To the extent that a reinsurer may be unable to pay losses for which it is liable under the terms of the reinsurance agreement, the Company is exposed to the risk of continued liability for such losses. However, in an effort to reduce the risk of non-payment, the Company requires all of its reinsurers to have a Standard & Poor or equivalent rating of A-or better.

The Company assesses its reinsurance assets for impairment. If there is objective evidence that the reinsurance asset is impaired, the Company reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment loss in profit or loss.

(I) Deferred policy acquisition costs

The cost of acquiring and renewing insurance contracts, including commissions, underwriting and policy issue expenses, which vary with and are directly related to the contracts, are deferred over the unexpired period of risk carried. Deferred policy acquisition costs are subject to recoverability testing at the time of policy issue and at the end of each accounting period.

(m) Property, plant and equipment

Land is stated at historical cost. All other property, plant and equipment are stated at historical cost less accumulated depreciation and impairment. Depreciation is computed on the straight line method at rates estimated to write off the assets over their expected useful lives as follows:

| Buildings | 5% and 2.5% |
|-----------------------------------|-------------|
| Furniture, fixtures and equipment | 10% |
| Motor vehicles | 25% |



Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(m) Property, plant and equipment (continued)

Property, plant and equipment are reviewed periodically for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount. Gains and losses on disposals are determined by comparing proceeds with carrying amount and are included in operating profit.

Repairs and maintenance expenses are charged to profit or loss during the financial period in which they are incurred. The cost of major renovations is included in the carrying amount of the asset when it is probable that future economic benefits in excess of the originally assessed standard of performance of the existing asset will flow to the Group. Major renovations are depreciated over the remaining useful life of the related asset.

(n) Intangible assets

Computer software

Acquired software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised on the basis of the expected useful life, which is between three to five years.

(o) Impairment of long-lived assets

Long-lived assets are reviewed for impairment losses whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of an asset's net selling price and value in use. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows.

(p) Insurance reserves

Under the Insurance Regulations, 2001, the Company is required to actuarially value its insurance reserves annually. Consequently, provision for claims incurred but not reported (IBNR) has been independently actuarially determined. The remaining components of the reserves are also reviewed by the actuary in determining the overall adequacy of the provision for the Company's insurance liabilities.

(i) Provision for unearned premium

The provision for unearned premium represents that proportion of premiums written in respect of risks to be borne subsequent to the year end, under contracts entered into on or before the date of the statement of financial position and is computed by applying the "365th" method to gross written premiums for the period, except for marine where the unearned premium reserve is calculated as 20% of the year's gross written premiums.

(ii) Unearned commission

The unearned commission represents the actual commission income on premium ceded on proportional reinsurance contracts relating to the unexpired period of risk carried. The income is deferred as unearned commission reserves, and amortised over the period in which the commissions are expected to be earned. These reserves are calculated on the 365th method.



Notes to the Financial Statements

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2. Summary of Significant Accounting Policies (Continued)

(p) Insurance reserves (continued)

(iii) Claims outstanding

A provision is made to cover the estimated cost of settling claims arising out of events which occurred by the year end, including claims incurred but not reported (IBNR), less amounts already paid in respect of those claims. This provision is estimated by management (insurance case reserves) and the appointed actuary (IBNR) on the basis of claims admitted and intimated.

(iv) Claims incurred but not reported

The reserve for IBNR claims has been calculated by an independent actuary using the Paid Loss Development method, the Incurred Loss Development method, the Bornhuetter-Ferguson Paid Loss method, the Bornhuetter-Ferguson Incurred Loss method, the Expected Loss Ratio method and the Frequency-Severity method (Note 28). This calculation is done in accordance with the Insurance Act 2001.

(q) Accounts payable

Payables are recognised at fair value and subsequently measured at amortised cost.

(r) Taxation

Taxation on the profit or loss for the year comprises current and deferred tax. Current and deferred taxes are recognised as income tax expense or benefit in net profit or loss in the statement of comprehensive income except where they relate to items recorded in other comprehensive income or equity, in which case they are also charged or credited to other comprehensive income or equity.

(i) Current taxation

Current tax is the expected taxation payable on the taxable income for the year, using tax rates enacted at date of the statement of financial position, and any adjustment to tax payable and tax losses in respect of the previous years.

(ii) Deferred income taxes

Deferred tax liabilities are recognised for temporary differences between the carrying amounts of assets and liabilities and their amounts as measured for tax purposes, which will result in taxable amounts in future periods. Deferred tax assets are recognised for temporary differences which will result in deductible amounts in future periods, but only to the extent it is probable that sufficient taxable profits will be available against which these differences can be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the asset will be realised or the liability will be settled based on enacted rates.

(s) Employee benefits

(i) Pension obligations

The Company participates in the defined contribution pension plan of a related company, T. Geddes Grant (Distributors) Limited. A defined contribution pension plan is a pension plan under which the Company pays fixed contributions into a separate entity. The Company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. The contributions paid by the Company are recorded as an expense in profit or loss.



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

2. Summary of Significant Accounting Policies (Continued)

(t) Employee benefits (continued)

(ii) Accrued vacation

Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the date of the statement of financial position.

(iii) Termination benefits

Termination benefits are payable whenever an employee's employment is terminated before the normal retirement date or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company recognises termination benefits when it is demonstrably committed to either terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal or providing termination benefits as a result of an offer made to encourage voluntary redundancy.

(iv) Profit-sharing and bonus plan

The Company recognises a liability and an expense for bonuses and profit-sharing, based on a formula that takes into consideration the profit attributable to the Company's shareholders after certain adjustments. The Company recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

(u) Dividend distribution

Dividend distribution to the Company's shareholders is recognised as a liability in the Company's financial statements in the period in which the dividends are approved by the Company's shareholders.

(v) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, which is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board of Directors that makes strategic decisions.



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

3. Responsibilities of the Appointed Actuary and External Auditors

The Board of Directors, pursuant to the Insurance Act, appoints the Actuary. His responsibility is to carry out an annual valuation of the Company's claims liabilities and insurance reserves in accordance with accepted actuarial practice and regulatory requirements and report thereon to the shareholders. In performing the valuation, the Actuary analyses past experience with respect to number of claims, claims payment and changes in estimates of outstanding liabilities.

The shareholders, pursuant to the Companies Act, appoint the external auditors. Their responsibility is to conduct an independent and objective audit of the financial statements in accordance with International Standards on Auditing and report thereon to the shareholders. In carrying out their audit, the auditors also make use of the work of the appointed Actuary and his report on claims liabilities and insurance reserves.

4. Insurance and Financial Risk Management

(a) Insurance risk

The Company's activities expose it to a variety of insurance and financial risks and those activities necessitate the analysis, evaluation, control and/or acceptance of some degree of risk or combination of risks. Taking various types of risk is core to the financial services business and operational risks are an inevitable consequence of being in business. The Company's aim is therefore to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Company's financial performance.

The Board of Directors is ultimately responsible for the establishment and oversight of the risk management framework. The Board of Directors has established committees and departments for managing and monitoring risks, as follows:

(i) Investment and Loan Committee

The Investment and Loan Committee is responsible for monitoring and approving investment strategies for the Company.

(ii) Finance Department

The Finance Department is responsible for managing the Company's assets and liabilities and the overall financial structure. It is also primarily responsible for managing the funding and liquidity risks of the Company.

(iii) Conduct Review Committee

The Conduct Review Committee is responsible for monitoring the Company's adherence to regulatory and statutory requirements.

(iv) Audit Committee

The Audit Committee oversees how management monitors compliance with the Company's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

(v) Remuneration Committee

The remuneration committee is responsible for reviewing and recommending for approval, the remuneration arrangements of the directors and senior officers.



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

4. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

The most important types of risk are insurance risk, reinsurance risk, credit risk, liquidity risk, market risk and other operational risk. Market risk includes currency risk, interest rate and other price risk.

The Company issues contracts that transfer insurance risk. This section summarises these risks and the way the Company manages them.

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is random and therefore unpredictable.

The principal risk that the Company faces under its insurance contracts is that the actual claim payments exceed the carrying amount of the insurance liabilities. This could occur because the frequency or severity of claims and benefits are greater than estimated. Insurance events are random and the actual number and amount of claims and benefits will vary from year to year from the level established using statistical techniques.

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio. The Company has developed its insurance underwriting strategy to diversify the types of insurance risks accepted to achieve a sufficiently large population of risks to reduce the variability of the expected outcome.

Factors that increase insurance risk include lack of risk diversification in terms of type and amount of risk and geographical location.

Management maintains an appropriate balance between commercial and personal policies and type of policies based on guidelines set by the Board of Directors. Insurance risk arising from the Company's insurance contracts is, however, concentrated within Jamaica.

The Company has the right to re-price the risk on renewal. It also has the ability to impose deductibles and reject fraudulent claims. Where applicable, contracts are underwritten by reference to the commercial replacement value of the properties or other assets and contents insured. Claims payment limits are always included to cap the amount payable on occurrence of the insured event. The cost of rebuilding properties, of replacement or indemnity for other assets and contents and time taken to restart operations for business interruption are the key factors that influence the level of claims under these policies.

Claims on insurance contracts are payable on a claims-occurrence basis. The Company is liable for all insured events that occurred during the term of the contract, even if the loss is discovered after the end of the contract term. This is however subject to the policy limit. Liability claims are settled over a long period of time and a portion of the claims provision relates to incurred but not reported (IBNR) claims. There are several variables that affect the amount and timing of cash flows from these contracts. These mainly relate to the inherent risks of the business activities carried out by individual contract holders and the risk management procedures they adopted. The compensation paid on these contracts is the monetary awards granted for bodily injury suffered by employees (for employer's liability covers) or members of the public (for public liability covers). Such awards are lump-sum payments that are calculated as the present value of the lost earnings and rehabilitation expenses that the injured party will incur as a result of the accident.



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements **31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

4. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

The estimated cost of claims includes direct expenses to be incurred in settling claims, net of the expected subrogation value and other recoveries. The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing the claims provisions, it is likely that the final outcome will prove to be different from the original liability established. The liability for these contracts comprises a provision for IBNR, a provision for reported claims not yet paid and a provision for unexpired risks at the date of financial position. The amount of casualty claims is particularly sensitive to the level of court awards and to the development of legal precedent on matters of contract and tort. Casualty contracts are also subject to the emergence of new types of latent claims, but no allowance is included for this at the date of the statement of financial position.

In calculating the estimated cost of unpaid claims (both reported and not), the Company uses estimation techniques that are a combination of loss-ratio-based estimates (where the loss ratio is defined as the ratio between the ultimate cost of insurance claims and insurance premiums earned in a particular financial year in relation to such claims) and an estimate based upon actual claims experience using predetermined formulae where greater weight is given to actual claims experience as time passes.

The initial loss-ratio estimate is an important assumption in the estimation technique and is based on previous years' experience, adjusted for factors such as premium rate changes, anticipated market experience and historical claims inflation. The initial estimate of the loss ratios used for the current year (before reinsurance) is analysed by type of risk for current and prior year premiums earned.

The estimation of IBNR is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to the Company, where information about the claim event is available. IBNR claims may not be apparent to the insured until many years after the event that gave rise to the claims. For casualty contracts, the IBNR proportion of the total liability is high and will typically display greater variations between initial estimates and final outcomes because of the greater degree of difficulty of estimating these liabilities.

In estimating the liability for the cost of reported claims not yet paid, the Company considers any information available from loss adjusters and information on the cost of settling claims with similar characteristics in previous periods. Large claims are assessed on a case-by-case basis or projected separately in order to allow for the possible distortive effect of their development and incidence on the rest of the portfolio.



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

4. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

Management sets policy and retention limits based on guidelines set by the Board of Directors. The policy limit and maximum net retention of any one risk for each class of insurance for the year are as follows:

| | 20 | 13 | 20 | 12 |
|--------------------------------|-------------------------|-------------------------------------|-------------------------|-------------------------------------|
| | Policy Limit '000 | Maximum Net Retention '000 | Policy Limit '000 | Maximum Net Retention '000 |
| Commercial property – | | | | |
| Fire and consequential loss | US\$6,000 | US\$1,200 | US\$5,500 | US\$1,100 |
| Personal property | US\$6,000 | US\$1,200 | US\$5,500 | US\$1,100 |
| Engineering | US\$3,000 | US\$75 | US\$3,000 | US\$75 |
| Liability | J\$40,000 | J\$20,000 | J\$40,000 | J\$20,000 |
| Marine, aviation and transport | US\$750 | US\$125 | US\$750 | US\$125 |
| Motor | J\$10,000 | J\$5,000 | J\$10,000 | J\$5,000 |
| Miscellaneous Accident - | | | | |
| All Risk | J\$30,000 | J\$2,000 | J\$22,500 | J\$1,500 |
| Burglary | J\$5,000 | J\$1,000 | J\$5,000 | J\$1,000 |
| Cash/Money | J\$5,000 | J\$1,000 | J\$5,000 | J\$1,000 |
| Fidelity | J\$5,000 | J\$1,000 | J\$5,000 | J\$1,000 |
| Bonds | J\$20,000 | J\$4,000 | J\$20,000 | J\$4,000 |
| Goods in Transit | J\$5,000 | J\$1,000 | J\$5,000 | J\$1,000 |
| Personal Accident | J\$7,500 | J\$1,500 | J\$7,500 | J\$1,500 |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

4. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

Sensitivity Analysis of Actuarial Liabilities

The determination of actuarial liabilities is sensitive to a number of assumptions, and changes in those assumptions could have a significant effect on the valuation results.

In applying the noted methodologies, the following assumptions were made:

- (i) Claims inflation has remained relatively constant and there have been no material legislative changes in the Jamaican civil justice system that would cause claim inflation to increase dramatically.
- (ii) There is no latent environmental or asbestos exposure embedded in the Company's loss history.
- (iii) The Company's case reserving and claim payments rates have remained, and will remain, relatively constant.
- (iv) The overall development of claims costs gross of reinsurance is not materially different from the development of claims costs net of reinsurance. This assumption is supported by the following:
 - The majority of the Company's reinsurance program consists of proportional reinsurance agreements; and
 - The Company's non-proportional reinsurance agreements consist primarily of high attachment points.
- (v) Claims are expressed at their estimated ultimate undiscounted value, in accordance with the requirement of the Insurance Act. 2001.

Provision for adverse deviation assumptions

The basic assumptions made in establishing insurance reserves are best estimates for a range of possible outcomes. To recognise the uncertainty in establishing these best estimates, to allow for possible deterioration in experience and to provide greater comfort that the reserves are adequate to pay future benefits, the appointed actuary is required to include a margin for adverse deviation in each assumption.



General Accident Insurance Company Jamaica Limited Notes to the Financial Statements

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4. Insurance and Financial Risk Management (Continued)

(a) Insurance risk (continued)

Development Claim Liabilities

In addition to sensitivity analysis, the development of insurance liabilities provides a measure of the Company's ability to estimate the ultimate value of claims. The table below illustrates how the Company's estimate of the ultimate claims liability for accident years 2009 - 2013 has changed at successive year-ends, up to 2013. Updated unpaid claims and adjustment expenses (UCAE) and IBNR estimates in each successive year, as well as amounts paid to date are used to derive the revised amounts for the ultimate claims liability for each accident year, used in the development calculations.

| | | 2009 | 2009 | 2010 | 2010 | 2011 | 2011 | 2012 | 2012 | 2013 | 2013 |
|------|--|---------|---------|---------|---------|----------|---------|---------|---------|---------|---------|
| | | | and | | and | | And | | and | | and |
| | | | prior | | prior | | Prior | | prior | | prior |
| | | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| 2009 | Paid during year | 175,935 | 331,678 | | | | | | | | |
| | UCAE, end of year | 200,976 | 348,730 | | | | | | | | |
| | IBNR, end of year Ratio: excess (deficiency) | 58,042 | 73,079 | | | | | | | | |
| 2010 | Paid during year | 98,674 | 175,978 | 171,620 | 347,598 | | | | | | |
| | UCAE, end of year | 96,738 | 189,412 | 235,477 | 424,889 | | | | | | |
| | IBNR, end of year | 9,744 | 14,553 | 68,193 | 82,746 | | | | | | |
| | Ratio: excess (deficiency) | 20.79% | 9.93% | | | | | | | | |
| 2011 | Paid during year | 38,747 | 80,363 | 100,861 | 181,224 | 183,148 | 364,372 | | | | |
| | UCAE, end of year | 61,664 | 119,722 | 120,936 | 240,659 | 232,245 | 472,903 | | | | |
| | IBNR, end of year | 6,200 | 7,205 | 15,834 | 23,039 | 65,680 | 88,719 | | | | |
| | Ratio: excess (deficiency) | 20.75% | 9.14% | 21.75% | 12.35% | | | | | | |
| 2012 | Paid during year | 16,227 | 33,189 | 43,783 | 76,972 | 142,264 | 219,236 | 210,963 | 430,200 | | |
| | UCAE, end of year | 45,535 | 88,599 | 60,033 | 148,633 | 155,272 | 303,904 | 272,082 | 575,987 | | |
| | IBNR, end of year | 5,154 | 8,260 | 8,241 | 16,501 | 20,258 | 36,759 | 60,864 | 97,263 | | |
| | Ratio: excess | • | | | | | | | | | |
| | (deficiency) | 21.11% | 8.40% | 29.89% | 16.61% | (6.67%) | 0.31% | | | | |
| 2013 | Paid during year | 11,394 | 33,884 | 23,866 | 57,750 | 69,298 | 127,048 | 156,978 | 284,026 | 239,700 | 523,726 |
| | UCAE, end of year | 35,281 | 66.043 | 43,048 | 109,091 | 111,383 | 220,474 | 161,264 | 381,738 | 291,198 | 672,936 |
| | IBNR, end of year | 2,993 | 2,993 | 5,225 | 8,218 | 12,732 | 20,950 | 25,397 | 46,347 | 70,085 | 116,433 |
| | Ratio: excess (deficiency) | 21.30% | 6.96% | 28.61% | 14.65% | (12.67%) | (4.64%) | (3.21%) | (5.72%) | - | - |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

4. Insurance and Financial Risk Management (Continued)

(b) Reinsurance risk

To limit its exposure of potential loss on an insurance policy, the insurer may cede certain levels of risk to a reinsurer. The Company selects reinsurers which have established capability to meet their contractual obligations and which generally have high credit ratings. The credit ratings of reinsurers are monitored.

Retention limits represent the level of risk retained by the cedant insurer. Coverage in excess of these limits is ceded to reinsurers up to the treaty limit or as agreed. The retention programs used by the Company are summarised below:

- (a) Facultative reinsurance treaties are accepted on a per risk basis.
- (b) The Company has treaty arrangements as follows:
 - (i) Property and allied perils 80%:20% Quota Share of premiums i.e. 80% ceded premiums and 20% retention.
 - (ii) Excess of loss treaty for motor and third party liability, which covers losses in excess of J\$5,000,000 for any one loss or event.
 - (iii) First surplus and a quota share treaty for engineering business with retention of US\$75,000.
 - (iv) First surplus treaty for miscellaneous accident, losses covered in excess of J\$2,000,000.
 - (v) Catastrophe excess of loss treaty which covers losses in excess of J\$80,000,000 for any one catastrophic event as defined.
- (c) The Company reinsures with several reinsurers. Of significance are Munich Reinsurance Company, Munich, Federal Republic of Germany and Swiss Reinsurance Company, Ontario, Canada. All other reinsurers carry lines under 10%. The Company's business model supports the placement of specialty risk directly in the overseas market on a per risk basis. In keeping with the Company's risk policy, placement of these risks are with several reinsures. Of significance are Munich Reinsurance Company, Swiss Reinsurance Company and Lloyds of London. At 31 December, the A. M. Best ratings for the major reinsurers are as follows:

| | 2013 | 2012 |
|----------------------------|-----------------------------|---------|
| Munich Reinsurance Company | $A^{^{+}}$ | A^{+} |
| Swiss Reinsurance Company | $A^{\scriptscriptstyle{+}}$ | A^{+} |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements **31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

4. Insurance and Financial Risk Management (Continued)

(b) Reinsurance risk (continued)

(d) The amount of reinsurance recoveries recognised during the period is as follows:

| | 2013 \$'000 | 2012 \$'000 |
|-------------------------|----------------|----------------|
| Property | 87,973 | 51,454 |
| Motor | 11,312 | 9,779 |
| Marine | 5,424 | 2,736 |
| Liability | 162 | 4,272 |
| Burglary | 558 | 2 |
| Miscellaneous Accidents | 10,234 | 15,936 |
| | 115,663 | 84,179 |

(c) Financial risk

The Company is exposed to financial risk through its financial assets, reinsurance assets and insurance liabilities. In particular the key financial risk is that the proceeds from its financial assets are not sufficient to fund the obligations arising from its insurance contracts. The most important components of this financial risk are interest rate risk, market risk, cash flow risk, currency risk, price risk and credit risk.

These risks arise from open positions in interest rates, currency and equity products, all of which are exposed to general and specific market movements. The risks that the Company primarily faces due to the nature of its investments and liabilities are credit risk, interest rate risk and market risk. The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects of the Company's financial performance.

(i) Credit risk

The Company takes on exposure to credit risk, which is the risk that its reinsurers, brokers, customers, clients or counterparties will cause a financial loss for the Company by failing to discharge their contractual obligations. Credit risk is an important risk for the Company's business; management therefore carefully manages its exposure to credit risk. Credit exposures arise principally from the amounts due from reinsurers, amounts due from insurance contract holders and insurance brokers and investment contracts and loans receivable.

The Company structures the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to a single counterparty or groups of related counterparties.



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements **31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

4. Insurance and Financial Risk Management (Continued)

(c) Financial risk (continued)

(i) Credit risk (continued)

Credit review process

The Company's senior management meets on a monthly basis to discuss the ability of customers and other counterparties to meet repayment obligations.

(i) Reinsurance

Reinsurance is used to manage insurance risk. This does not, however, discharge the Company's liability as primary insurer. If a reinsurer fails to pay a claim for any reason, the Company remains liable for the payment to the policyholder. The creditworthiness of reinsurers is considered on an annual basis by reviewing their financial strength prior to finalisation of any contract. The Company's senior management assesses the creditworthiness of all reinsurers and intermediaries by reviewing credit grades provided by rating agencies and other publicly available financial information.

(ii) Premium receivables

The Company's senior management examines the payment history for significant contract holders with whom they conduct regular business. Management information reported to the Company includes details of provisions for impairment on premium receivables and subsequent write-offs. Exposures to individual policyholders and groups of policyholders are collected within the ongoing monitoring of the controls associated with regulatory solvency. Where significant exposure to individual policyholders or homogenous groups of policyholders exists, a financial analysis is carried out by senior management and where necessary cancellation of policies is effected for amounts deemed uncollectible.

(iii) Loans and leases receivable

The Company's management of exposure to loans and leases receivable is influenced mainly by the individual characteristics of each customer. Management has established a credit policy under which each customer is analysed individually for creditworthiness prior to the Company offering credit facilities. Customers are required to provide a letter of guarantee and proof of collateral to be held as security.

(iv) Investments

The Company limits its exposure to credit risk by investing mainly in liquid securities, with counterparties that have high credit quality and Government securities. Accordingly, management does not expect any counterparty to fail to meet its obligations.



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

4. Insurance and Financial Risk Management (Continued)

(c) Financial risk (continued)

(i) Credit risk (continued)

Maximum exposure to credit risk

The maximum exposure to credit risk, of the company, equal the respective carrying amounts on the statements of financial position, for all financial assets which are subject to credit risk.

Ageing analysis of premium receivables past due but not impaired:

Premium receivables that are less than forty-five (45) days old are not considered impaired. At year end, premium receivables of \$138,724,000 (2012 - \$161,168,000) were past due but not impaired. These relate to a number of independent customers for whom there is no recent history of default. The ageing analysis of these receivables is as follows:

| | 2013 \$'000 | 2012 \$'000 |
|-------------------|----------------|----------------|
| 46 to 60 days | 41,782 | 41,863 |
| 61 to 90 days | 56,538 | 80,895 |
| More than 90 days | 40,404 | 38,410 |
| | 138,724_ | 161,168 |

There are no premium receivables balances that are considered impaired.

Premium receivables

The following table summarises the Company's credit exposure for premium receivables at their carrying amounts, as categorised by brokers and direct business:

| | 2013 \$'000 | 2012 \$'000 |
|---------------------------------|----------------|----------------|
| Brokers and Insurance Companies | 361,360 | 335,488 |
| Direct | 103,061 | 133,708 |
| | 464,421 | 469,196 |

All premium receivables are receivable from policyholders, brokers and agents in Jamaica.

Debt securities

The following table summarises the Company's credit exposure for debt securities at their carrying amounts, as categorised by issuer:

| | 2013 \$'000 | 2012 \$'000 |
|-----------------------|----------------|----------------|
| Government of Jamaica | 634,377 | 342,707 |
| Other Government | 130,370 | - |
| Corporate | 13,950 | 12,256 |
| | 778,697 | 354,963 |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

4. Insurance and Financial Risk Management (Continued)

(c) Financial risk (continued)

(ii) Liquidity risk

Liquidity risk is the risk that the Company is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to fulfil claims and other liabilities incurred.

Liquidity risk management process

The Company's liquidity management process, as carried out within the Company and monitored by the Board of Directors. includes:

- Monitoring future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure funding if required;
- (ii) Maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any unforeseen interruptions to cash flow;
- (iii) Optimising cash returns on investments;
- (iv) Monitoring statement of financial position liquidity ratios against internal and regulatory requirements; and
- (v) Managing the concentration and profile of debt maturities.

Monitoring and reporting take the form of cash flow measurement and projections for the next day, week and month, as these are key periods for liquidity management. The starting point for those projections is an analysis of the contractual maturity of the financial liabilities and the expected collection date of the financial assets.

The matching and controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to the management of the Company. It is unusual for companies ever to be completely matched since business transacted is often of uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of loss.

The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature, are important factors in assessing the liquidity of the Company and its exposure to changes in interest rates and exchange rates.



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements **31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

- 4. Insurance and Financial Risk Management (Continued)
 - (c) Financial risk (continued)
 - (ii) Liquidity risk (continued)

Liquidity risk management process (continued)

Financial assets and financial liabilities cash flows

The tables below present the undiscounted cash flows of the company's financial assets and liabilities based on contractual repayment obligations:

| | Within 1 Month \$'000 | Within 3 Months \$'000 | 3 to 12 Months \$'000 | 1 to 5 Years \$'000 | Over 5 Years \$'000 | No Specific Maturity \$'000 | Total \$'000 |
|---|-----------------------------|------------------------------|-----------------------------|---------------------------|---------------------------|-----------------------------------|-----------------|
| At 31 December 2013: | | | | | | | |
| Cash and short term investments | 468,927 | 703,916 | - | - | - | - | 1,172,843 |
| Due from policyholders, brokers and agents | 162,547 | 301,874 | - | - | - | - | 464,421 |
| Due from reinsurers and coinsurers | - | 174,883 | - | - | - | - | 174,883 |
| Other receivables | - | - | - | - | - | 7,088 | 7,088 |
| Due from related parties | - | - | - | - | - | 122 | 122 |
| Loans receivable | 1,922 | 3,844 | 17,297 | 92,250 | 294,047 | - | 409,360 |
| Leases receivable | 5,126 | 10,252 | 46,134 | 56,078 | - | - | 117,590 |
| Investment securities | 11,325 | 244,988 | 181,924 | 264,237 | 195,153 | 156,690 | 1,054,317 |
| Total financial assets | 649,847 | 1,439,757 | 245,355 | 412,565 | 489,200 | 163,900 | 3,400,624 |
| | | | | | | | |
| Due to reinsurers and coinsurers | - | 361,147 | - | - | - | - | 361,147 |
| Other liabilities | 12,537 | 6,040 | 41,788 | - | - | - | 60,365 |
| Claims liabilities | 191,390 | 114,834 | 153,112 | 306,223 | - | - | 765,559 |
| Total financial liabilities | 203,927 | 482,021 | 194,900 | 306,223 | - | - | 1,187,071 |
| Net Liquidity Gap | 445,920 | 957,936 | 50,455 | 106,342 | 489,200 | 163,900 | 2,213,553 |
| Cumulative gap | 445,920 | 1,403,656 | 1,454,111 | 1,560,453 | 2,049,653 | 2,213,553 | |



General Accident Insurance Company Jamaica LimitedNotes to the Financial Statements

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(expressed in Jamaican dollars unless otherwise indicated)

4. Insurance and Financial Risk Management (Continued)

(c) Financial risk (continued)

(ii) Liquidity risk

Financial asset and financial liabilities cash flows (continued)

| | Within 1 Month | Within 3 Months | 3 to 12 Months | 1 to 5 Years | Over No Specific 5 Years Maturity | | Total |
|--|-------------------|--------------------|-------------------|-----------------|--------------------------------------|-----------|-----------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At 31 December 2012: | | | | | | | |
| Cash and short term investments | 667,289 | 651,191 | - | - | - | - | 1,318,480 |
| Due from policyholders, brokers and agents | 149,496 | 319,700 | - | - | - | - | 469,196 |
| Due from reinsurers and coinsurers | | 213,418 | - | - | - | - | 213,418 |
| Other receivables | - | - | - | - | - | 10,286 | 10,286 |
| Due from related parties | - | - | - | - | - | 750 | 750 |
| Loans receivable | 1,922 | 70,846 | 17,297 | 92,250 | 317,109 | - | 499,424 |
| Leases receivable | 2,499 | 4,998 | 22,488 | 47,774 | - | - | 77,759 |
| Investment securities | 7,264 | 15,892 | 200,877 | 74,844 | 134,564 | 108,476 | 541,917 |
| Total financial assets | 828,470 | 1,276,045 | 240,662 | 214,868 | 451,673 | 119,512 | 3,131,230 |
| | | | | | | | |
| Due to reinsurers and coinsurers | - | 343,361 | - | - | - | - | 343,361 |
| Other liabilities | 10,424 | 8,324 | 32,365 | - | - | - | 51,113 |
| Claims liabilities | 169,610 | 101,766 | 135,688 | 271,375 | - | - | 678,438 |
| Total financial liabilities | 180,034 | 453,451 | 168,053 | 271,375 | - | - | 1,216,720 |
| Net Liquidity Gap | 648,437 | 822,594 | 72,609 | (56,507) | 451,673 | 119,512 | 2,058,318 |
| Cumulative gap | 648,437 | 1,741,031 | 1,543,640 | 1,487,133 | 1,938,806 | 2,058,318 | - |

Assets available to meet all of the liabilities and to cover financial liabilities include cash and bank balances and investment securities. The Company is also able to meet unexpected net cash outflows by selling securities and accessing additional funding sources from its parent company and other financial institutions.

(iii) Market risk

The Company takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks mainly arise from changes in foreign currency exchange rates, interest rates and prices of quoted equities. Market risk is monitored by the finance department which carries out research and monitors the price movement of financial assets on the local and international markets.

There has been no change to the Company's exposure to market risks or the manner in which it manages and measures the risk.



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

4. Insurance and Financial Risk Management (Continued)

(c) Financial risk (continued)

(iii) Market risk (continued)

Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Company manages its foreign exchange risk by ensuring that the net exposure in foreign assets and liabilities is kept to an acceptable level by monitoring currency positions.

The Company also has transactional currency exposure. Such exposure arises from having financial assets in currencies other than those in which financial liabilities are expected to settle. The Company ensures that its net exposure is kept to an acceptable level by buying or selling foreign assets to address short term imbalances.

Concentrations of currency risk

The tables below summarise the company's exposure to foreign currency exchange rate risk at 31 December:

| | Jamaican\$ J\$'000 | US\$ J\$'000 | GBP J\$'000 | Total J\$'000 |
|--|-----------------------|-----------------|----------------|------------------|
| At 31 December 2013: | | | | |
| Financial Assets | | | | |
| Cash and short term investments | 568,931 | 599,730 | 869 | 1,169,530 |
| Due from policyholders, brokers and agents | 253,601 | 210,820 | - | 464,421 |
| Due from reinsurers and coinsurers | 114,091 | 60,792 | - | 174,883 |
| Other receivables | 7,088 | - | - | 7,088 |
| Due from related parties | 122 | - | - | 122 |
| Loans receivable | 167,515 | - | - | 167,515 |
| Leases receivable | 97,582 | - | - | 97,582 |
| Investment securities | 498,584 | 436,087 | - | 934,671 |
| Total financial assets | 1,707,514 | 1,307,429 | 869 | 3,015,812 |
| Financial Liabilities | | | | |
| Due to reinsurers and coinsurers | 121,272 | 239,875 | - | 361,147 |
| Other liabilities | 56,655 | 3,710 | - | 60,365 |
| Claims liabilities | 720,850 | 44,710 | - | 765,559 |
| Total financial liabilities | 898,777 | 288,295 | - | 1,187,071 |
| Net financial position | 808,737 | 1,019,134 | 869 | 1,828,741 |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

- 4. Insurance and Financial Risk Management (Continued)
 - (c) Financial risk (continued)
 - (iii) Market risk (continued)

Currency risk (continued)

Concentrations of currency risk (continued)

| | Jamaican\$ J\$'000 | US\$ J\$'000 | GBP J\$'000 | Total J\$'000 |
|--|-----------------------|-----------------|----------------|------------------|
| At 31 December 2012: | | | | |
| Financial Assets | | | | |
| Cash and short term investments | 515,470 | 801,613 | 120 | 1,317,203 |
| Due from policyholders, brokers and agents | 323,573 | 145,623 | - | 469,196 |
| Due from reinsurers and coinsurers | 160,737 | 52,681 | - | 213,418 |
| Other receivables | 10,286 | - | - | 10,286 |
| Due from related parties | 750 | - | - | 750 |
| Loans receivable | 237,933 | - | - | 237,933 |
| Leases receivable | 64,565 | - | - | 64,565 |
| Investment securities | 386,224 | 77,215 | - | 463,439 |
| Total financial assets | 1,699,538 | 1,077,132 | 120 | 2,776,790 |
| Financial Liabilities | | | | |
| Due to reinsurers and coinsurers | 179,068 | 164,293 | - | 343,361 |
| Other liabilities | 47,888 | 3,225 | - | 51,113 |
| Claims liabilities | 638,232 | 40,206 | - | 678,438 |
| Total financial liabilities | 865,188 | 207,724 | - | 1,072,912 |
| Net financial position | 834,350 | 869,408 | 120 | 1,703,878 |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements 31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

- Insurance and Financial Risk Management (Continued)
 - (c) Financial risk (continued)
 - (iii) Market risk (continued)

Currency risk (continued)

Foreign currency sensitivity

The following tables indicate the currencies to which the company had significant exposure on its monetary assets and liabilities and its forecast cash flows. The change in currency rates below represents management's assessment of the possible change in foreign exchange rates. sensitivity analysis shows the impact of translating outstanding foreign currency denominated monetary items, assuming changes in currency rates shown in the table below. The sensitivity analysis includes cash and short term deposits, investment securities, premium and other receivables and claims liabilities. The percentage change in the currency rate will impact each financial asset/liability included in the sensitivity analysis differently. Consequently, individual sensitivity analyses were performed. The effect on pre-tax profit below is the total of the individual sensitivities done for each of the assets/liabilities. There was no impact on the other components of equity.

| | % Change in Currency Rate | Effect on Pre-tax Profit | % Change in Currency Rate | Effect on Pre-tax Profit |
|--------------------|------------------------------|--------------------------------|------------------------------|--------------------------------|
| | 2013 | 2013 \$'000 | 2012 | 2012 \$'000 |
| D – J\$Revaluation | 1% | (10,191) | 1% | (8,694) |
| D – J\$Devaluation | 15% | 152,870 | 10% | 86,941 |

USD USD



General Accident Insurance Company Jamaica Limited Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

4. Insurance and Financial Risk Management (Continued)

(c) Financial risk (continued)

(iii) Market risk (continued)

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Floating rate instruments expose the Company to cash flow interest risk, whereas fixed interest rate instruments expose the Company to fair value interest risk.

The Company's interest rate risk policy requires it to manage interest rate risk by maintaining an appropriate mix of fixed and variable rate instruments. The policy also requires it to manage the maturities of interest bearing financial assets and interest bearing financial liabilities.

The following tables summarise the Company's exposure to interest rate risk. It includes the Company's financial instruments at carrying amounts, categorised by the earlier of contractual repricing or maturity dates.

| | Within 1 Month \$'000 | Within 3 Months \$'000 | 3 to 12 Months \$'000 | Years | Over 5 Years \$'000 | Non- Interest Bearing \$'000 | Total \$'000 |
|--|-----------------------------|------------------------------|-----------------------------|-----------|---------------------------|---------------------------------------|-----------------|
| At 31 December 2013: | | | | | | | |
| Cash and short term investments | 468,860 | 700,667 | - | - | - | 3 | 1,169,530 |
| Due from policyholders, brokers and agents | - | - | - | - | - | 464,421 | 464,421 |
| Due from reinsurers and coinsurers | - | - | - | - | - | 174,883 | 174,883 |
| Other receivables | - | - | - | - | - | 7,088 | 7,088 |
| Due from related parties | - | - | - | - | - | 122 | 122 |
| Loans receivable | - | - | - | - | 167,515 | - | 167,515 |
| Leases receivable | - | - | - | 97,582 | - | - | 97,582 |
| Investment securities | | 117,867 | 293,196 | 196,952 | 169,966 | 156,690 | 934,671 |
| Total financial assets | 468,860 | 818,534 | 293,196 | 294,534 | 337,481 | 803,207 | 3,015,812 |
| Due to reinsurers and coinsurers | - | - | - | - | - | 361,147 | 361,147 |
| Other liabilities | - | - | - | - | - | 60,365 | 60,365 |
| Claims liabilities | | - | - | - | - | 765,559 | 765,559 |
| Total financial liabilities | | - | - | - | - | 1,187,071 | 1,187,071 |
| Total interest repricing gap | 468,860 | 818,534 | 293,196 | 294,534 | 337,481 | (383,864) | 1,828,741 |
| Cumulative gap | 468,860 | 1,287,394 | 1,580,590 | 1,875,124 | 2,212,605 | 1,828,741 | - |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements **31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

- 4. Insurance and Financial Risk Management (Continued)
 - (c) Financial risk (continued)
 - (iii) Market risk (continued)

Interest rate risk (continued)

| | Within 1 Month | Within 3 Months | 3 to 12 Months | Years | 5 Years | | Total |
|---|-------------------|--------------------|-------------------|-----------|-----------|-----------|-----------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At 31 December 2012: | | | | | | | |
| Cash and short term investments Due from policyholders, brokers | 668,420 | 648,780 | - | - | - | 3 | 1,317,203 |
| and agents | - | - | - | - | - | 469,196 | 469,196 |
| Due from reinsurers and coinsurers | - | - | - | - | - | 213,418 | 213,418 |
| Other receivables | - | - | - | - | - | 10,286 | 10,286 |
| Due from related parties | - | - | - | - | - | 750 | 750 |
| Loans receivable | | 66,134 | | | 171,799 | - | 237,933 |
| Leases receivable | - | - | - | 64,565 | - | - | 64,565 |
| Investment securities | | 139,518 | 111,273 | 9,314 | 94,858 | 108,476 | 463,439 |
| | 668,420 | 854,432 | 111,273 | 73,879 | 266,657 | 802,129 | 2,776,790 |
| Due to reinsurers and coinsurers | _ | _ | _ | - | - | 343,361 | 343,361 |
| Other liabilities | - | - | - | - | - | 51,113 | 51,113 |
| Claims liabilities | | - | - | - | - | 678,438 | 678,438 |
| Total financial liabilities | - | - | - | - | - | 1,072,912 | 1,072,912 |
| Total interest repricing gap | 668,420 | 854,432 | 111,273 | 73,879 | 266,657 | (270,783) | 1,703,878 |
| Cumulative gap | 668,420 | 1,522,852 | 1,634,125 | 1,708,004 | 1,974,661 | 1,703,878 | - |



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- 4. Insurance and Financial Risk Management (Continued)
 - (c) Financial risk (continued)
 - (iii) Market risk (continued)

Interest rate risk (continued)

Interest rate sensitivity

The following table indicates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, on the Company's profit or loss and shareholders' equity.

The sensitivity of the profit or loss is the effect of the assumed changes in interest rates on income based on the floating rate non-trading financial assets and financial liabilities. The sensitivity of other components of equity is calculated by revaluing fixed rate financial assets and liabilities for the effects of the assumed changes in interest rates. The change in the interest rates will impact the financial assets and liabilities differently. Consequently, individual analyses were performed. The effect on pretax profit and other components of equity below is the total of the individual sensitivities done for each of the assets and liabilities. It should be noted that the changes in the pre-tax profit and other components of equity as shown in the analysis are non-linear.

| Change in | Effect on | Effect on Other | Change in | Effect on | Effect on Other |
|-----------|---------------|-----------------|-----------|---------------|-----------------|
| Basis | Profit before | Components of | Basis | Profit before | Components of |
| points: | Taxation | Equity | points: | Taxation | Equity |
| 2013 | 2013 | 2013 | 2012 | 2012 | 2012 |
| JMD/USD | \$'000 | \$'000 | JMD/USD | \$'000 | \$'000 |
| -100/-50 | (1,973) | 3,438 | -100/-50 | (729) | 474 |
| +250/+200 | 4,932 | (11,965) | +400/-250 | 2,915 | (10,689) |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

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- 4. Insurance and Financial Risk Management (Continued)
 - (c) Financial risk (continued)
 - (iii) Market risk (continued)

Price risk

The Company is exposed to equity securities price risk because of investments held by the Company. These investments are classified on the statement of financial position as available-for-sale and fair value through profit or loss.

The table below summarises the impact of increases/decreases on the Company's pre-tax profit for the year and on equity. The analysis is based on the assumption that the equity prices had increased/decreased by 10% (2012 - 10%) with all other variables held constant.

| | Effect on Other Components of Equity | Effect on Other Components of Equity |
|-------------------|--|--|
| | 2013 \$'000 | 2012 \$'000 |
| Change in index: | | <u></u> |
| -10% (2012 -10%) | (15,597) | (10,847) |
| +10% (2012 + 10%) | 15,597 | 10,847 |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements **31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

5. Capital Management

The **Company**'s objectives when managing capital, which is a broader concept than the 'equity' on the face of statement of financial position, are:

- (a) To comply with the capital requirements set by the regulators of the insurance markets where the Company operates;
- (b) To safeguard the Company's ability to continue as a going concern so that it can continue to provide returns for stockholders and benefits for other stakeholders; and
- (c) To maintain a strong capital base to support the development of its business.

To assist in evaluating the current business and strategies, a risk-based capital approach is used in the form of the Minimum Capital Test (MCT) as stipulated by the regulators. The MCT is calculated by management. This information is required to be filed with the Financial Services Commission on a monthly, quarterly and annual basis. The required MCT ratio was initially set at 200% and will be gradually increased to 250%. The MCT for the company for the year ended 31 December 2013 is as follows:

| | Actual | Required | Actual |
|-----|--------|----------|--------|
| | 2013 | 2013 | 2012 |
| MCT | 308% | 250% | 251% |

6. Fair Value Estimation

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction.

In accordance with IFRS 7, the Company discloses fair value measurements for items carried on the statement of financial position at fair value, by level of the following fair value measurement hierarchy:

- (a) Quoted prices (unadjusted) in active markets for identical assets or liabilities are disclosed as Level 1.
- (b) Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) are disclosed as Level 2.
- (c) Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) are disclosed as Level 3.



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6. Fair Value Estimation (Continued)

The following table presents the Company's assets that are measured at fair value. There are no liabilities that are measured at fair value at the year end, and the Company had no instruments classified in Level 3 during the year.

| | Level 1 | Level 2 | Total balance |
|---------------------------------------|---------|---------|------------------|
| At 31 December 2013 | \$'000 | \$'000 | \$'000 |
| Assets | | Ψ 000 | 7 |
| Available-for-sale financial assets – | | | |
| Equity securities | 155,974 | - | 155,974 |
| Debt securities | | 541,557 | 541,557 |
| Total assets measured at fair value | 155,974 | 541,557 | 697,531 |
| | | | |
| | Level 1 | Level 2 | Total balance |
| At 31 December 2012 | \$'000 | \$'000 | \$'000 |
| Assets | | | |
| Available-for-sale financial assets – | | | |
| Equity securities | 108,476 | - | 108,476 |
| Debt securities | | 296,415 | 296,415 |
| Total assets measured at fair value | 108,476 | 296,415 | 404,891 |

There were no transfers between levels 1 and level 2 during the year.

Market price is used to determine fair value where an active market (such as a recognised stock exchange) exists as it is the best evidence of the fair value of a financial instrument. The quoted market price used for financial assets held by the Company is the current bid price. These instruments are included in Level 1.

However, market prices are not available for all financial assets held by the Company. Therefore, for financial instruments where no market price is available, the fair values presented have been estimated using present value or other estimation and valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2. If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3.

The following methods have been used to value financial instruments:

(a) Investment securities classified as available-for-sale and fair value through profit or loss are measured at fair value by reference to quoted market prices when available. If quoted market prices are not available, then fair values are estimated on the basis of pricing models or other recognised valuation techniques;



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements **31 December 2013**

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6. Fair Value Estimation (Continued)

- (b) The fair value of short-term assets and liabilities maturing within one year is assumed to approximate their carrying amount. This assumption is applied to liquid assets and the short-term elements of all other financial assets and financial liabilities:
- (c) The fair value of variable rate financial instruments is assumed to approximate their carrying amounts, as these instruments are expected to reprice at the prevailing market rates;
- (d) Loans and leases are carried at amortised cost which is assumed to approximate fair value as loans are issued at terms and conditions available in the market for similar transactions.

7. Critical Accounting Estimates and Judgements in Applying Accounting Policies

The Company makes estimates and assumptions that affect the reported amounts of assets and liabilities in the future. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that will have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are as follows:

(a) Liabilities arising from claims made under insurance contracts

The determination of the liabilities under insurance contracts represents the liability for future claims payable by the Company based on contracts for the insurance business in force at the date of the statement of financial position using several methods, including the Paid Loss Development method, the Incurred Loss Development method, the Bornhuetter-Ferguson Paid Loss method, the Bornhuetter-Ferguson Incurred Loss method and the Frequency-Severity method. These liabilities represent the amounts that will, in the opinion of the actuary, be sufficient to pay future claims relating to contracts of insurance in force, as well as meet the other expenses incurred in connection with such contracts. A margin for risk or uncertainty (adverse deviations) in these assumptions is added to the liability. The assumptions are examined each year in order to determine their validity in light of current best estimates or to reflect emerging trends in the Company's experience.

Claims are analysed separately between those arising from damage to insured property and consequential losses. Claims arising from damage to insured property can be estimated with greater reliability, and the Company's estimation processes reflect all the factors that influence the amount and timing of cash flows from these contracts. The shorter settlement period for these claims, allows the Company to achieve a higher degree of certainty about the estimated cost of claims, and relatively little IBNR is held at year-end. However, the longer time needed to assess the emergence of claims arising from consequential losses makes the estimation process more uncertain for these claims.



General Accident Insurance Company Jamaica Limited

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31 December 2013

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7. Critical Accounting Estimates and Judgements in Applying Accounting Policies (Continued)

(b) Income taxes

There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Company recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

(c) Fair value of financial assets determined using valuation techniques

As described in Note 6, where the fair values of financial assets recorded on the statement of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of discounted cash flows model and/or mathematical models. The inputs to these models are derived from observable market data where possible, but where observable market data are not available, judgment is required to establish fair values.

For discounted cash flow analysis, estimated future cash flows and discount rates are based on current market information and rates applicable to financial instruments with similar yields, credit quality and maturity characteristics. Estimated future cash flows are influenced by factors such as economic conditions, types of instruments or currencies, market liquidity and financial conditions of counterparties. Discount rates are influenced by risk free interest rates and credit risk.

Changes in assumptions about these factors could affect the reported fair value of financial instruments.

8. Segment Information

Management has determined the operating segments based on the reports reviewed by the board of directors that are used to make strategic decisions. All operating segments used by management meet the definition of a reportable segment under IFRS 8.

The Company is organised into seven operating segments. These segments represent the different types of risks that are written by the entity through various forms of brokers, agents and direct marketing programmes, which are all located in Jamaica. Management identifies its reportable operating segments by product line consistent with the reports used by the board of directors. These segments and their respective operations are as follows:

- (a) Fire and allied perils Loss, damage or destruction to insured property as specified on the policy schedule.
- (b) Homeowners Loss, damage or destruction to insured property used for residential purposes as specified on the policy schedule, resulting from fire and allied perils, burglary, theft, or accidental damage. This includes liability to third parties and domestic employees.
- (c) Marine Loss or damage to goods from the perils of the seas and other perils whilst in transit from destination to destination by sea, air or land and from warehouse to warehouse.
- (d) Liability Legal liability of the insured to third parties for accidental bodily injury, death and/or loss of or damage to property occurring in connection with the insured's business, subject to a limit of indemnity. In the case of an employee liability this is legal liability of the insured to pay compensation to its employees in respect of death, injury or disease sustained during and in the course of their employment, subject to a limit of indemnity.



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Notes to the Financial Statements 31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

8. Segment Information (Continued)

- (e) Burglary Loss of or damage to the insured's property involving forcible and/or violent entry into or exit from the building including damage to the premises.
- (f) Miscellanous Accidents This operating segment covers the following policies:
 - Fidelity Guarantee Loss of money or goods owned by the insured (or for which the insured is responsible) as a result of fraud or dishonesty by an employee.
 - Goods in Transit Loss, destruction or damage to insured goods by fire and allied perils, including loss or damage from accidental collision or overturning and whilst in, on or being loaded or unloaded from any road vehicle or whilst temporarily housed overnight during the ordinary course of transit.
 - Engineering and machinery breakdown Loss or damage by fire and allied perils including burglary, theft and accidental damage to specified equipment, including loss or damage resulting from electrical and mechanical breakdown subject to maintenance.
 - Loss of money Loss, damage or destruction of money including hold-up on premises during and out
 of business hours and in transit.
 - Plate glass Accident breakage to plate glass windows and doors of buildings.
 - Personal accident Compensation for bodily injury caused by violent, visible, external and accidental
 means, which injury shall solely and independently of any other cause result in death or
 dismemberment within 12 months of such injury. Subject to the limits specified on the policy schedule.



General Accident Insurance Company Jamaica LimitedNotes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

8. Segment Information (Continued)

The segment information provided to the board of directors for the reportable segments for the year ended 31 December 2013 is as follows:

| | Fire | Homeowners | Motor | Marine | Liability | Burglary | Misellaneous Accident | Total |
|-----------------------------------|-------------|------------|-----------|-----------|-----------|----------|--------------------------|-------------|
| 2013 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Gross Premiums Written | 2,788,787 | 112,344 | 850,344 | 128,746 | 302,810 | 7,822 | 288,902 | 4,479,755 |
| Reinsurance ceded | (2,682,216) | (89,965) | (20,308) | (103,411) | (185,108) | (5,247) | (228,101) | (3,314,356) |
| Excess of loss reinsurance cost | (86,233) | (25,635) | (29,564) | - | (5,569) | - | - | (147,001) |
| Net premiums written | 20,338 | (3,256) | 800,472 | 25,335 | 112,133 | 2,575 | 60,801 | 1,018,398 |
| Changes in unearned premiums, net | (2,128) | 140 | (19,186) | 821 | (1,229) | 92 | (2,715) | (24,205) |
| Net Premiums Earned | 18,210 | (3,116) | 781,286 | 26,156 | 110,904 | 2,667 | 58,086 | 994,193 |
| Commission income | 183,368 | 18,966 | 3,330 | 18,162 | 8,946 | 1,248 | 35,074 | 269,094 |
| Commission expense | (62,118) | (12,414) | (72,402) | (1,309) | (4,157) | (256) | (24,264) | (176,920) |
| Claims expense | (7,860) | (2,127) | (541,913) | (5,516) | (85,750) | (1,770) | (1,855) | (646,791) |
| Management expenses | (34,962) | (7,342) | (272,303) | (8,312) | (38,613) | (845) | (18,696) | (381,073) |
| Segment results | 96,638 | (6,033) | (102,002) | 29,181 | (8,670) | 1,044 | 48,345 | 58,503 |
| Unallocated income | | | | | | | | 292,498 |
| Unallocated expenses | | | | | | | | (27,299) |
| Profit before tax | | | | | | | | 323,702 |
| Taxation | | | | | | | | 4,212 |
| Net profit | | | | | | | | 327,914 |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

8. Segment Information (Continued)

| | Fire | Homeowners | Motor | Marine | Liability | Burglary | Misellaneous Accident | Total |
|--------------------------------------|-------------|------------|-----------|----------|-----------|----------|--------------------------|-------------|
| 2012 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Gross Premiums Written | 2,198,086 | 113,076 | 827,683 | 104,680 | 295,378 | 7,880 | 242,186 | 3,788,969 |
| Reinsurance ceded | (2,096,574) | (90,584) | (26,125) | (85,749) | (174,767) | (5,173) | (186,781) | (2,665,753) |
| Excess of loss reinsurance cost | (79,664) | (21,109) | (22,050) | | (9,218) | - | - | (132,041) |
| Net premiums written | 21,848 | 1,383 | 779,508 | 18,931 | 111,393 | 2,707 | 55,405 | 991,175 |
| Changes in unearned premiums, net | (2,886) | (512) | (47,841) | 575 | (6,457) | 458 | (1,694) | (58,357) |
| Net Premiums Earned | 18,962 | 871 | 731,667 | 19,506 | 104,936 | 3,165 | 53,711 | 932,818 |
| Commission income | 187,129 | 21,641 | 2,962 | 18,478 | 14,600 | 1,271 | 49,404 | 295,485 |
| Commission expense | (111,067) | (13,575) | (74,790) | (2,853) | (6,359) | (357) | (28,262) | (237,263) |
| Claims expense | (31,561) | 1,767 | (472,948) | (679) | (28,900) | (2) | (8,452) | (540,775) |
| Management expenses | (29,501) | (6,679) | (238,028) | (5,622) | (35,816) | (804) | (16,453) | (332,903) |
| Segment results | 33,962 | 4,025 | (51,137) | 28,830 | 48,461 | 3,273 | 49,948 | 117,362 |
| Unallocated income | | | | | | | | 197,773 |
| Unallocated expenses | | | | | | | | (29,866) |
| Profit before tax | | | | | | | | 285,269 |
| Taxation | | | | | | | | 5,268 |
| Net profit | | | | | | | | 290,537 |

Profit from the reportable segments is reconciled to the Company's profit before taxation as follows:

| | 2013 \$'000 | 2012 \$'000 |
|---------------------------------|----------------|----------------|
| Profit from reportable segments | 58,503 | 117,362 |
| Unallocated income | | |
| Investment income | 141,407 | 136,062 |
| Other income | 151,091_ | 61,711 |
| | 292,498 | 197,773 |
| Unallocated expenses | | |
| Depreciation and amortisation | (27,299) | (29,866) |
| | 323,702 | 285,269 |



290,746

223,400

General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

| 8. | Segment Information (Continued) | | |
|----|--|-------------------------------|---------|
| | Total capital expenditure was as follows: | | |
| | | 2013 | 2012 |
| | | \$'000 | \$'000 |
| | Property, plant and equipment | 26,923 | 33,303 |
| | Intangible assets | 537 | 10,757 |
| | | 27,460 | 44,060 |
| | Assets, liabilities and capital expenditure are not reported by segmen | nt to the board of directors. | |
| 9. | Related Party Transactions and Balances | | |
| | (a) Related party transactions are as follows: | | |
| | | 2013 | 2012 |
| | Interest income - | \$'000 | \$'000 |
| | Fellow subsidiary (Note 11) | 21,522 | 25,497 |
| | Rental and maintenance income - | | |
| | Fellow subsidiary | 868 | 1,022 |
| | Rental expense | | |
| | Fellow subsidiary | 14,132 | 12,509 |
| | | | |
| | Premium income - | 0.044 | 0.000 |
| | Key management | 3,644 | 2,696 |
| | Parent company | 35,079 | 37,371 |
| | Fellow subsidiaries | 124,800 | 119,557 |
| | Affiliates | 127,223 | 63,776 |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

9. Related Party Transactions and Balances (Continued)

(a) Related party transactions (continued)

| | 2013 \$'000 | 2012 \$'000 |
|---|----------------|----------------|
| Claims expense - | | |
| Key management | 94 | - |
| Parent company | 1,264 | 100 |
| Fellow subsidiaries | 18,867 | - |
| Affiliates | 4,484 | 7,760 |
| | 24,709 | 7,860 |
| Dividends declared - | | |
| Key management | 2,657 | 1,927 |
| Parent company | 112,018 | 80,025 |
| r archit company | 114,675 | 81,952 |
| | , | 01,002 |
| Key management compensation - | | |
| Salaries and other short term benefits | 54,512 | 49,222 |
| Directors emoluments | | |
| Directors' fees (included above) | 2,040 | 1,720 |
| | | |
| (b) The statement of financial position includes the following balances with group com- | • | 0040 |
| | 2013 \$'000 | 2012 \$'000 |
| Due from related parties - | 7 000 | , |
| Receivables - | | |
| Fellow subsidiary | 122 | 750 |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

9. Related Party Transactions and Balances (Continued)

(b) Balances with group companies (continued)

| Due from policyholders, brokers and agents - | 2013 \$'000 | 2012 \$'000 |
|--|---------------------------|----------------------------|
| Fellow subsidiary Parent company | 81,369 - 81,369 | 39,273 40,472 79,745 |
| Loans receivable - Fellow subsidiary (Note 21) | 167,515 | 237,933 |
| Investment securities - Shares in affiliated entity (Note 23) | 79,867 | 67,331 |
| Claims liabilities Parent company Affiliated company Fellow subsidiary | 7,556 14,152 26,840 | 2,452 5,436 8,306 |

Included in the investments of the company are shares in related parties. At 31 December 2013, these shares represented 1.87% of the total assets (2012 - 1.73%).



2,082

1,378

4,250

151,091

2,126

6,337

3,196

61,711

General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

| 10. | Claims | Expense |
|-----|---------|----------|
| | Olullis | LAPCHISC |

11.

12.

Rental income

Miscellaneous income

Gain on disposal of property, plant and equipment

| | 2013 \$'000 | 2012 \$'000 |
|--|----------------|----------------|
| Gross claims expense | 762,454 | 624,954 |
| Reinsurers share of claims expense (Note 4(b) (d)) | (115,663) | (84,179) |
| Net claims expense | 646,791 | 540,775 |
| Investment Income | | |
| | 2013 \$'000 | 2012 \$'000 |
| Interest income - | | |
| Leases receivable | 18,018 | 7,661 |
| Loan due from fellow subsidiary (Note 9(a)) | 21,522 | 25,497 |
| Cash and deposits and investment securities | 91,312 | 77,550 |
| Bond premium amortisation | (1,214) | |
| | 129,638 | 110,708 |
| Gain on sale of investments | 4,498 | 12,837 |
| Dividend income | 7,271 | 8,007 |
| Realised gain on Unit Trust Fund | | 4,510 |
| | 141,407 | 136,062 |
| | | |
| Other Income | | |
| | 2013 \$'000 | 2012 \$'000 |
| Foreign exchange gains | 143,381 | 50,052 |



2013

2012

General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

13. Expenses by Nature

Management and other expenses by nature are as follows:

| | 2013 \$'000 | 2012 \$'000 |
|-------------------------------|----------------|----------------|
| Advertising costs | 13,810 | 24,861 |
| Audit fees | 4,982 | 4,412 |
| Computer expenses | 16,859 | 8,467 |
| Directors fees | 2,040 | 1,720 |
| Depreciation and amortisation | 27,299 | 29,866 |
| Insurance | 1,779 | 715 |
| Professional fees | 14,830 | 9,733 |
| Printing and stationery | 4,493 | 4,413 |
| Registration fees | 12,505 | 11,782 |
| Rent | 14,132 | 12,509 |
| Repairs and maintenance | 15,148 | 13,915 |
| Staff costs (Note 14) | 231,662 | 201,108 |
| Transportation expenses | 4,541 | 6,969 |
| Utilities | 15,431 | 14,093 |
| Other operating expenses | 28,861 | 18,206 |
| | 408,372 | 362,769 |
| | | |

14. Staff Costs

| | \$'000 | \$'000 |
|-------------------------|---------|---------|
| Wages and salaries | 174,915 | 150,091 |
| Statutory contributions | 15,722 | 12,841 |
| Pension costs | 3,500 | 2,889 |
| Other | 37,525 | 35,287 |
| | 231,662 | 201,108 |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

15. Taxation

(a) The company's shares were listed on the Junior Market of the Jamaica Stock Exchange, effective 21 September 2011. Consequently, the company is entitled to a remission of tax for ten (10) years in the proportions set out below, provided the shares remain listed for at least 15 years:

Years 1 to 5 100% Years 6 to 10 50%

The financial statements have been prepared on the basis that the company will have the full benefit of the tax remissions. Subject to agreement with the Minister of Finance and Planning, the income tax payable for which remission has been granted is \$115,024,000 (2012 - \$85,593,000).

(b) Taxation is based on the profit for the year adjusted for taxation purposes and represents income tax at 33

| | 2013 \$'000 | 2012 \$'000 |
|---------------------------------|----------------|----------------|
| Deferred income taxes (Note 27) | (4,212) | (5,268) |
| | (4,212) | (5,268) |

(c) The tax charge on the company's profit differs from the theoretical amount that would arise using the statutory tax rate as follows:

| | 2013 \$'000 | 2012 \$'000 |
|--|----------------|----------------|
| Profit before tax | 323,702 | 285,268 |
| Tax calculated at a rate of 33 1/3% Adjusted for the effects of: | 107,901 | 95,089 |
| Income relieved | (115,024) | (118,987) |
| Income not subject to tax | (14,543) | (15,935) |
| Expenses not deductible for tax | 19,993 | 33,438 |
| Net effect of other charges and allowances | (2,539) | 1,127 |
| | (4,212) | (5,268) |
| | | |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

15. Taxation (Continued)

(d) The tax charge/credit relating to components of other comprehensive income is as follows:

| | 2013 \$'000 | 2012 \$'000 |
|---|----------------|----------------|
| Fair value reserve - | | |
| Available-for-sale investments - | | |
| Unrealised losses on available-for-sale investments, before tax | (16,776) | (33,377) |
| Unrealised gains on available-for-sale investments, tax credit (Note 27) | 1,155 | 2,418 |
| Unrealised losses on available-for-sale investments, after tax | (15,621) | (30,959) |
| Gains recycled to profit or loss on disposal and maturity of available-for- | | |
| sale investments | (4,174) | (11,440) |
| | (19,795) | (42,399) |

16. Earnings Per Share

The calculation of earnings per share is based on the net profit for the year and 1,031,250,000 (2012 - 1,031,250,000) ordinary shares in issue.

| | 2013 | 2012 |
|--|-----------|-----------|
| Net profit from continuing operations (\$'000) | 327,914 | 290,537 |
| Weighted average number of ordinary shares in issue ('000) | 1,031,250 | 1,031,250 |
| Earnings per share (\$) | 0.32 | 0.28 |

17. Dividends per Share

The dividends paid in 2013 and 2012 were as follows:

| | 2013 \$'000 | 2012 \$'000 |
|--|----------------|----------------|
| Interim dividends:- | | |
| 4.85 cents per stock unit – June 2012 | - | 50,016 |
| 4.85 cents per stock unit – September 2012 | - | 50,015 |
| 4.85 cents per stock unit – March 2013 | 50,017 | - |
| 8.72 cents per stock unit – October 2013 | 90,008 | - |
| | 140,025 | 100,031 |



General Accident Insurance Company Jamaica Limited Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

| 12 | Cach | and | Cach | Equivalents |
|----|------|-----|------|-------------|
| | | | | |

| | 2013 \$'000 | 2012 \$'000 |
|------------------------|----------------|----------------|
| Cash and bank balances | 96,007 | 103,822 |
| Short term deposits | 1,026,917 | 1,077,926 |
| Short term investments | 46,606 | 135,455 |
| | 1,169,530 | 1,317,203 |

Short term deposits comprise term deposits and repurchase agreements with an average maturity of 67 days (2012 – 61 days), and include interest receivable of \$4,648,000 (2012 – \$1,955,000).

The weighted average effective interest rate on short term investments and deposits were as follows:

| | 2013 | 2012 |
|------|------|------|
| | % | % |
| J\$ | 7.6 | 6.3 |
| US\$ | 3.2 | 3.0 |

The weighted average effective interest rates on cash balances for the year were as follows:

| | 2013 % | 2012 % |
|------|-----------|-----------|
| J\$ | 1.0 | 1.1 |
| US\$ | 0.1 | 0.2 |
| GBP | 0.1_ | 0.1 |

19. Due from Reinsurers and Coinsurers

| | 2013 | 2012 |
|--|-----------|-----------|
| | \$'000 | \$'000 |
| Reinsurers' portion of unearned premium (Note 28) | 880,411 | 820,016 |
| Reinsurers' portion of claims liabilities (Note 28) | 101,468 | 148,637 |
| Other amounts recoverable from reinsurers and coinsurers | 73,415 | 64,781 |
| | 1,055,294 | 1,033,434 |

20. Other Receivables

| | 2013 | 2012 |
|-------------------|--------|--------|
| | \$'000 | \$'000 |
| Prepayments | 19,946 | 3,220 |
| Other receivables | 7,088 | 10,286 |
| | 27,034 | 13,506 |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

21. Loans Receivable

| | 2013 \$'000 | 2012 \$'000 |
|---|----------------|----------------|
| | \$ 000 | \$ 000 |
| Mortgage receivable from fellow subsidiary (Note 9) | 167,515 | 171,799 |
| Loans receivable from fellow subsidiary (Note 9) | | 66,134 |
| | 167,515 | 237,933 |

Mortgage receivable represents a loan extended by the company to a fellow subsidiary for land and building sold to that fellow subsidiary. The loan attracts an interest of 12% per annum and has tenure of 30 years.

In the prior year, loans receivable from fellow subsidiary attracted interest at a rate of 5.25% and was repaid in March 2013.

22. Lease Receivables

| | 2013 | 2012 |
|--|----------|----------|
| | \$'000 | \$'000 |
| Gross investment in finance leases – | | |
| Not later than one year | 71,384 | 29,985 |
| Later than one year and not later than five years | 42,887 | 47,774 |
| | 114,271 | 77,759 |
| Less: Unearned income | (16,689) | (13,194) |
| | 97,582 | 64,565 |
| Net investment in finance leases may be classified as follows: | | |
| Not later than one year | 60,187 | 21,808 |
| Later than one year and not later than five years | 37,395 | 42,757 |
| | 97,582 | 64,565 |
| | | |



General Accident Insurance Company Jamaica LimitedNotes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

| Debt securities - Available for sale — at fair value Government of Jamaica Securities Benchmark Investment Notes United States Dollar Benchmark Notes 1,127 6,220 United States Dollar Benchmark Notes 7,127 6,220 United States Dollar Benchmark Notes 7,127 6,220 United States Dollar Bonds - 59,997 Treasury Bills - 12,862 Certificate of Deposits 224,815 40,000 United States Dollar Indexed Notes 176,575 - 1 | 23. | Investment Securities | 2013 \$'000 | 2012 \$'000 |
|--|-----|---|-----------------------------|----------------------|
| Benchmark Investment Notes United States Dollar Benchmark Notes United States Dollar Benchmark Notes United States Dollar Benchmark Notes United States Dollar Bends 7,127 6,220 59,997 71 71 72 73,997 71 73 73 73 73 73 73 7 | | | | |
| United States Dollar Benchmark Notes United States Dollar Bonds | | Government of Jamaica Securities | | |
| Certificate of Deposits | | United States Dollar Benchmark Notes | | 6,220 |
| United States Dollar Corporate Bond Other Government Securities 12,613 10,999 128,502 - 128,502 - 128,502 - 12,324 5,686 129,324 5,686 129,324 12,324 5,686 128,324 12,324 1 | | Certificate of Deposits | 176,575 | 40,000 |
| Available for sale, at fair value – Quoted shares 155,974 108,476 Available for sale, at cost – Unquoted shares 105 (105) Less: Provision for diminution in value (105) Weighted average effective interest rate: 2013 2012 % % Government of Jamaica Securities – Benchmark Investment Notes 7.96 7.93 United States Dollars Benchmark Notes 6.13 6.88 United States Dollar Corporate Bonds 11.00 9.47 | | Other Government Securities | 12,613 128,502 12,324 | 10,999 - 5,686 |
| Quoted shares 155,974 108,476 Available for sale, at cost – Unquoted shares 105 105 Less: Provision for diminution in value | | Equity securities - | | |
| Available for sale, at cost – Unquoted shares Less: Provision for diminution in value 105 | | Available for sale, at fair value – | | |
| Unquoted shares Less: Provision for diminution in value 105 | | Quoted shares | 155,974 | 108,476 |
| Less: Provision for diminution in value | | Available for sale, at cost – | | |
| - - - | | Unquoted shares | 105 | 105 |
| Weighted average effective interest rate: 2013 2012 % % % Government of Jamaica Securities – Benchmark Investment Notes 7.96 7.93 United States Dollars Benchmark Notes 6.13 6.88 United States Dollar Corporate Bonds 11.00 9.47 | | Less: Provision for diminution in value | (105) | (105) |
| 2013 2012 % % % % % % % % % | | | | |
| Government of Jamaica Securities – Benchmark Investment Notes 7.96 7.93 United States Dollars Benchmark Notes 6.13 6.88 United States Dollar Corporate Bonds 11.00 9.47 | | Weighted average effective interest rate: | | |
| Benchmark Investment Notes 7.96 7.93 United States Dollars Benchmark Notes 6.13 6.88 United States Dollar Corporate Bonds 11.00 9.47 | | | | |
| United States Dollars Benchmark Notes 6.13 6.88 United States Dollar Corporate Bonds 11.00 9.47 | | | 7.06 | 7.02 |
| United States Dollar Corporate Bonds 11.00 9.47 | | | | |
| · | | | | |
| | | • | 6.34 | |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013
(expressed in Jamaican dollars unless otherwise indicated)

23. Investment Securities (Continued)

| | 201 | 2013 | | 2012 | |
|-------------------------|--------------------|---------------|--------------------|---------------|--|
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value | |
| | \$'000 | \$'000 | \$'000 | \$'000 | |
| Investment securities - | | | | | |
| Available-for-sale - | | | | | |
| Debt securities | 766,373 | 766,373 | 349,277 | 349,277 | |
| Equity securities | 155,974 | 155,974 | 108,476 | 108,476 | |
| | 922,347 | 922,347 | 457,753 | 457,753 | |

Included in investments, are Government of Jamaica Benchmark Investment Notes valued at \$45,000,000 (2012-\$45,000,000) which have been pledged with the FSC, pursuant to Section 8(1)(b) of the Insurance Regulations, 2001.

Included in investments are shares in Seprod Limited, a related party, with a fair value of approximately \$52,127,000 (2012 - \$67,331,000). The company is the beneficial owner of these shares, which are held in trust by the company's parent, Musson Jamaica Limited, which is the registered owner.

In February 2013, the Company participated in the National Debt Exchange (NDX) transaction under which it exchanged its holdings of domestic debt instruments issued by the Government of Jamaica for new, longer-dated debt instruments with lower coupon interest rates. The fair value of the instruments exchanged totalled \$221,408,000 and the loss arising on initial recognition of the new notes was \$2,070,000.



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements **31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

24. Property, Plant and Equipment

| Buildings \$'000 | Furniture, Fixtures & Equipment \$'000 | Motor Vehicles \$'000 | Total \$'000 |
|---------------------|---|---|--|
| | | | |
| 16,430 | 57,089 | 39,254 | 112,773 |
| 5,965 | 5,853 | 21,485 | 33,303 |
| | (1,404) | (15,833) | (17,237) |
| 22,395 | 61,538 | 44,906 | 128,839 |
| 2,915 | 15,142 | 8,866 | 26,923 |
| | (150) | (2,000) | (2,150) |
| 25,310 | 76,530 | 51,772 | 153,612 |
| | | | |
| 6,065 | 30,506 | 34,492 | 71,063 |
| 1,051 | 6,275 | 7,731 | 15,057 |
| | (728) | (13,639) | (14,367) |
| 7,116 | 36,053 | 28,584 | 71,753 |
| 1,265 | 8,395 | 7,692 | 17,352 |
| | (113) | (2,000) | (2,113) |
| 8,381 | 44,335 | 34,276 | 86,992 |
| | | | |
| 16,929 | 32,195 | 17,496 | 66,620 |
| 15,279 | 25,485 | 16,322 | 57,086 |
| | \$'000 16,430 5,965 - 22,395 2,915 - 25,310 6,065 1,051 - 7,116 1,265 - 8,381 | Buildings \$'000 Fixtures & Equipment \$'000 16,430 57,089 5,965 5,853 - (1,404) 22,395 61,538 2,915 15,142 - (150) 25,310 76,530 6,065 30,506 1,051 6,275 - (728) 7,116 36,053 1,265 8,395 - (113) 8,381 44,335 16,929 32,195 | Buildings \$'000 Fixtures & Equipment \$'000 Motor Vehicles \$'000 16,430 57,089 39,254 5,965 5,853 21,485 - (1,404) (15,833) 22,395 61,538 44,906 2,915 15,142 8,866 - (150) (2,000) 25,310 76,530 51,772 6,065 30,506 34,492 1,051 6,275 7,731 - (728) (13,639) 7,116 36,053 28,584 1,265 8,395 7,692 - (113) (2,000) 8,381 44,335 34,276 |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements **31 December 2013**

(expressed in Jamaican dollars unless otherwise indicated)

| 25. | Intangible Assets | | |
|-----|---------------------------------|----------------|----------------------|
| | 3 | | Computer Software |
| | | | \$'000 |
| | At Cost - | | |
| | At 1 January 2012 | | 65,397 |
| | Additions | | 10,757 |
| | At 31 December 2012 | | 76,154 |
| | Additions | | 537 |
| | At 31 December 2013 | | 76,691 |
| | Amortisation - | | |
| | At 1 January 2012 | | 38,773 |
| | Charge for the year | | 14,808 |
| | At 31 December 2012 | | 53,581 |
| | Charge for the year | | 9,947 |
| | At 31 December 2013 | | 63,528 |
| | Net Book Value - | | |
| | 31 December 2013 | | 13,163 |
| | 31 December 2012 | | 22,573 |
| 26. | Other Liabilities | | |
| | | | |
| | | 2013 \$'000 | 2012 \$'000 |
| | Statutory contributions payable | 4,293 | 4,083 |
| | Accrued expenses | 51,780 | 43,989 |
| | General consumption tax | 11,755 | 8,265 |
| | Other payables | 10,625 | 9,991 |
| | | 78,453 | 66,328 |
| | | . 0, 100 | 30,020 |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

27. Deferred Income Taxes

Deferred income taxes are calculated in full on temporary differences under the liability method using a principal tax rate of 16.57%%.

| | 2013 \$'000 | 2012 \$'000 |
|---|----------------|----------------|
| Deferred income tax assets | 1,155 | - |
| Deferred income tax liabilities | (815) | (5,027) |
| Net assets/(liabilities) | 340 | (5,027) |
| The net movement on the deferred income tax account is as follows: | | |
| | 2013 \$'000 | 2012 \$'000 |
| Balance as at 1 January | (5,027) | (12,713) |
| Credited to profit or loss (Note 15) Credited to other | 4,212 | 5,268 |
| comprehensive income (Note 15) | 1,155 | 2,418 |
| Balance as at 31 December | 340 | (5,027) |
| Deferred income tax assets and liabilities are attributable to the following items: | | |
| | 2013 \$'000 | 2012 \$'000 |
| Deferred income tax assets | | |
| Unrealised fair value losses | 1,155 | |
| | | - |
| Deferred income tax liabilities | | |
| Accelerated tax depreciation | (815) | (5,027) |



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

28. Insurance Reserves

(b)

(a) These reserves are as follows:

| | 2013 \$'000 | 2012 \$'000 |
|---|----------------|----------------|
| Gross - | | |
| Unearned premiums | 1,377,948 | 1,293,349 |
| Claims liabilities | 900,384 | 822,246 |
| Unearned commission | 86,326 | 83,537 |
| | 2,364,658 | 2,199,132 |
| Recoverable from reinsurers - | | |
| Reinsurers' portion of unearned premiums (Note 19) | (880,411) | (820,016) |
| Reinsurers' portion of claims liabilities (Note 19) | (101,468) | (148,637) |
| | (981,879) | (968,653) |
| Net - | | |
| Unearned premiums | 497,537 | 473,333 |
| Claims liabilities | 798,916 | 673,609 |
| Unearned commission | 86,326 | 83,537 |
| | 1,382,779 | 1,230,479 |
| Claims liabilities comprise: | 2013 \$'000 | 2012 \$'000 |
| Gross - | | |
| Outstanding claims | 765,559 | 678,438 |
| IBNR | 125,278 | 134,990 |
| Unallocated loss adjustment expense | 9,547 | 8,818 |
| | 900,384 | 822,246 |
| Recoverable from reinsurers - | | |
| Outstanding claims | 92,623 | 111,269 |
| IBNR | 8,845 | 37,368 |
| | 101,468 | 148,637 |
| Net - | | |
| Outstanding claims | 672,936 | 567,169 |
| IBNR | 116,433 | 97,622 |
| Unallocated loss adjustment expense | 9,547 | 8,818 |

798,916

673,609



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

29.

30.

(expressed in Jamaican dollars unless otherwise indicated)

28. Insurance Reserves (Continued)

(c) The gross unearned premium reserve by class of business is as follows:

| | 2013 \$'000 | 2012 \$'000 |
|--|----------------|----------------|
| Fire, consequential loss and liability | 854,900 | 814,511 |
| Motor | 390,118 | 376,297 |
| Marine | 8,507 | 11,141 |
| Accident | 124,423 | 91,400 |
| | 1,377,948 | 1,293,349 |
| Share Capital | | |
| | 2013 \$'000 | 2012 \$'000 |
| Authorised - | | |
| 1,100,000,000 (2012 – 1,100,000,000) Ordinary shares of no par | | |
| Issued and fully paid - | | |
| 1,031,250,000 (2012 – 1,031,250,000) Ordinary shares of no par | 470,358 | 470,358 |
| Capital Reserves | | |
| | 2013 \$'000 | 2012 \$'000 |
| At beginning of and end of year | 152,030 | 152,030 |

The capital reserves at year end represent realised surpluses.

31. Fair Value Reserve

This represents the unrealised surplus, net of tax, on the revaluation of available-for-sale investments at the year end.



General Accident Insurance Company Jamaica Limited

Notes to the Financial Statements

31 December 2013

(expressed in Jamaican dollars unless otherwise indicated)

32. Pension Scheme

Employees participate in a defined contribution pension scheme operated by a related company, T. Geddes Grant (Distributors) Limited. The scheme is open to all permanent employees, as well as the employees of certain related companies. The scheme is funded by employees' compulsory contribution of 5% of earnings and voluntary contributions up to a further 5%, as well as employer's contribution of 5% of employees' earnings. The scheme is valued triennially by independent actuaries. The results of the most recent actuarial valuation, as at 31 December 2009, indicated that the scheme was adequately funded at that date.

Pension contributions for the period totalled \$3,500,000 (2012 – \$2,889,000), and are included in staff costs (Note 14).

33. Contingency

The Company is involved in certain legal proceedings incidental to the normal conduct of business. Management believes that none of these legal proceedings, individually or in the aggregate, will have a material effect on the Company.

34. Commitments

Operating lease commitments

The company leases its office situated at 58 Half Way Tree Road from fellow subsidiary Unity Capital Incorporated under non-cancellable operating lease agreement.

The lease is for a term of five (5) years, and is renewable at the end of the lease period at market rate.

The future aggregate minimum lease payments under non-cancellable operating leases are as follows

| | 2013 US\$'000 | 2012 US\$'000 |
|-------------------------------------|------------------|------------------|
| No later than 1 year | 142 | 142 |
| Later than 1 year and no later than | 246 | 388 |
| | 388 | 530 |

Notes

Notes

| - | | | |
|---|--|--|--|

Name:

| | | | (insert name) |
|-----------------|--|--|-----------------------------------|
| of | | | (address) |
| | a shareholder(s) of | the above-named Company, hereby ap | opoi (proxy name) |
| of | | | (address) |
| or faili | ing him, | | _(alternate proxy) |
| of | | | (address) |
| ing of way T | the Company to be ree Road and at ar | or me/us on my/our behalf at the Annual e held at 10am on the 8th day of July, 20 ny adjournment thereof . I desire this form follows (unless directed the proxy will vot | 14 at 58 Half- to be used for/ |
| No. | († | esolution details ick as appropriate) DINARY RESOLUTIONS | Vote for or against |
| | • | ard of Directors and the audited accounts ended December 31, 2013. | For Against |
| | orise the Board of Directompany and to fix the | ctors to re-appoint PWC as the Auditors pir remuneration. | For Against |
| | | the Board, who have resigned by rotation in accorda pany and, being eligible, have consented to act on | |
| 3.(a) To re-ap | opoint Jennifer Scott a | ıs a Director of the Board of the Company | For Against |
| 3.(b) To re-ap | opoint Nichalas Scott o | as a Director of the Board of the Company. | For Against |
| 3.(c) To re-ap | ppoint Nigel Clarke as | a Director of the Board of the Company. | For Against |
| 4(a) To autho | orise the Board of Direc | ctors to fix the remuneration of the Directors. | For Against |
| Board dur | ing the financial year | ount of interim dividends declared by the ended 31st December 2013, being per ordinary share, as the final dividend for tha | For Against tyear. |
| Signed this | day of | 2014: | |
| Signed: | | (signature of primary sharehold | er) |
| Signed: | | (signature of joint shareholder, i | f any) |
| Name: | | (print name of primary shareho | older) |

(print name of joint shareholder, if any)

