



# THINKING BIG ACTING BOLD

## A DUAL MANDATE FOR DRIVING GROWTH

CAMPBELL SOUP COMPANY  
ANNUAL REPORT 2013



How are we moving ahead at Campbell? By building on our strengths as a food industry leader, thinking **BIG** and taking **BOLD** action to reshape our company and our growth trajectory in a changing world.

We are focused forward as we execute our dual mandate to:

- (a) Strengthen our core business, and**
- (b) Expand into higher-growth spaces.**

In fiscal 2013, our strategy delivered results. We're making progress. We're building momentum. We are rewriting the future of Campbell to deliver growth and enhance shareholder value.



**Denise M. Morrison**  
President and Chief Executive Officer

## Dear Fellow Shareholders,

Two words come to mind when I reflect on fiscal 2013 — accomplishment and anticipation.

**Accomplishment ... because we delivered solid results, led by the turnaround in our U.S. Soup business, and added a trio of new growth engines by acquiring Bolthouse Farms, Plum Organics and Kelsen Group.**

**Anticipation ... because there is a growing sense of optimism about the future as we reshape Campbell and our growth trajectory under our Strategic Framework.**

When I talk to our people, I can feel the energy and excitement that is permeating our company. I can sense our momentum. And I can see that we are, slowly but surely, becoming a company that is **thinking big** and **acting bold**.

We've come far since launching our growth strategy in 2011, when Campbell was struggling to adapt to the changing competitive landscape. At the time, sales in our U.S. Soup business had fallen. Our innovation pipeline in U.S. Simple Meals was running dry. We weren't aggressively pursuing new growth opportunities or new consumer segments.

We faced a burning need to change or become irrelevant. So we charted a bold new course for Campbell, one that would focus forward while building on our strengths. To revitalize our company, we are pursuing three key strategies, with a goal to deliver sustainable, profitable net sales growth and enhance shareholder value:

- Profitably grow North America Soup and Simple Meals;
- Expand our international presence; and
- Continue to drive growth in Snacks and Healthy Beverages.

Our Strategic Framework translates into a dual mandate to **strengthen our core business** and **expand into higher-growth spaces**, including new categories, segments, channels and geographies.

Today, Campbell is responding to dramatic shifts affecting our industry, particularly changing consumer behavior and demographics, global economic realignment, the growth of packaged fresh foods and channels beyond grocery, and the shift to digital, which is transforming how consumers shop and engage with brands. We remain focused on delighting our loyal consumers but we're also pursuing new consumers, like Millennials and Hispanics in the U.S.

After stabilizing our U.S. Soup business, rejuvenating our core brands and replenishing our innovation pipeline in the first year of our plan, we accelerated our progress in fiscal 2013 and delivered solid results. Our sales from continuing operations grew 12 percent to almost \$8.1 billion, fueled by the addition of Bolthouse Farms and higher sales in U.S. Soup. Excluding special items, adjusted net earnings per share from continuing operations increased 7 percent to \$2.48\* from \$2.31\* a year earlier.

We have more work ahead of us, but two years into our plan, we are accomplishing what we said we would ... with a resolute focus on the future.

### **Strengthening the Core**

Looking at the first part of our dual mandate to strengthen our core business, the centerpiece of our progress was the outstanding performance of our U.S. Soup business, which delivered 5 percent sales growth by optimizing all of the drivers of demand and accelerating consumer-focused innovation. Overall, we delivered growth across our portfolio of ready-to-serve soup, condensed soup and broth. The star was *Campbell's Chunky* soup, which delivered an exceptionally strong performance.

We have reinvigorated U.S. Soup by demonstrating our firm commitment to growing it the right way. We've enhanced the taste of our soups, positioned them more distinctively in the marketplace and improved in-store execution. We've rebalanced and optimized advertising and consumer promotion behind our core brands to drive growth. And we've accelerated innovation, launching 38 new soups last year.

**“We have more work ahead of us, but two years into our plan, we are accomplishing what we said we would ... with a resolute focus on the future.”**

While we had some help from the weather, growing soup isn't a matter of meteorology. The key ingredient in our growth recipe is that we're putting consumers first and delivering on their needs. Consumers expect nothing less from Campbell. More than a century after Campbell introduced the first condensed soup, we're proving that soup is still a growth business.

### **Global Baking and Snacking**

I was also pleased with the growth of our Pepperidge Farm business, led by *Goldfish*, a powerhouse brand that continues to expand after more than half a century. Sales of *Goldfish* crackers grew 6 percent as we leveraged strong marketing and innovation to enhance the brand's enduring appeal to families and children. We renewed growth in *Pepperidge Farm* cookies, fueled by stronger marketing behind our *Milano* brand and new products like *Dessert Shop* cookies. And we grew share in fresh bakery, using our agile direct-store-delivery system to meet the

needs of customers in the wake of the Hostess bankruptcy. To maintain and deepen our culture of innovation, we opened a new \$30 million innovation center at Pepperidge Farm's headquarters in Connecticut.

*Arnott's* is our third-largest brand, trailing only *Campbell's* and *Pepperidge Farm*. While we delivered vigorous growth in *Arnott's* biscuits in Indonesia, we're taking action to restore growth in Australia after two challenging years. We're focused on driving innovation, productivity and cost reductions in this important market.

### **Challenges**

Fiscal 2013 was not without its challenges. Frankly, I was disappointed with the declines in both U.S. Beverages and North America Foodservice, but we are committed to getting these businesses back on track this year.

In U.S. Beverages, we're focused on reinvigorating growth in our shelf-stable 100 percent juice business, which is anchored by our *V8* brand. We continue to see great potential in shelf-stable juices. We have a lot to work with — our *V8* brand has unmatched health and wellness credentials, combining superior vegetable nutrition with great taste. We'll rebuild this business through a disciplined focus on the drivers of demand, just as we've done successfully in U.S. Soup.

In North America Foodservice, we're focused on stabilizing the business, accelerating the growth of fresh soups for restaurants and supermarkets and driving innovation for national restaurant customers.

### **Expanding into Higher-Growth Spaces**

We also made significant progress on the second part of our dual mandate by driving breakthrough innovation and accelerating external development to expand into higher-growth categories, segments and geographies.

Disruptive innovation opens doors to growth. We've grown our percentage of sales from both sustaining and disruptive innovation, and multiplied the number of new breakthrough ideas in the pipeline. For example, to enter the nearly \$200 billion dinner segment, we introduced *Campbell's* Skillet Sauces last year and we're expanding this platform with the launch of *Campbell's* Slow Cooker Sauces. We know Millennials account for more than one-quarter of the U.S. population and generate \$1.3 trillion in annual spending, so we're reaching this demographic group with innovative foods that appeal to their tastes, like *Campbell's Go* soups, which we launched last year in the fast-growing premium shelf-stable soup segment. Overall, we expect to launch more than 200 new products this year.

### **New Growth Engines**

Fiscal 2013 was a banner year for acquisitions and strategic alliances that we believe will have a positive impact in years to come and accelerate our future growth.

With combined sales of approximately \$1 billion, our acquisitions of Bolthouse Farms, Plum Organics and Kelsen Group give us new brand platforms to create value and attract new consumers in fast-growing spaces.

To enter the \$12 billion packaged fresh foods category, we added Bolthouse Farms, which delivered strong results for us in its first year. With its growing product lines of super-premium fresh beverages, baby carrots and refrigerated salad dressings, Bolthouse Farms has expanded our access to new consumers with an appetite for fresh foods and healthy lifestyles. It's a great strategic fit with Campbell — the combination of *Bolthouse Farms* and our iconic *V8* franchise has given Campbell a \$1.2 billion beverages platform that extends from the *V8* brand's shelf-stable value offerings and mainstream products in the center of the store to *Bolthouse Farms'* packaged fresh, super-premium beverages in the retail perimeter. We're making investments behind Bolthouse Farms to drive brand awareness this year and pursuing opportunities to leverage this scalable platform in entirely new ways. For instance, we are introducing *V8 Harvest*, our first entry in packaged fresh 100 percent juice under the *V8* brand. And that's just the beginning.

To enter the fast-growing premium organic segment of the \$2 billion U.S. baby food category, we added Plum Organics. There is compelling logic to this acquisition. *Plum Organics* is the number-two brand in the segment with culinary-inspired simple meals for infants and toddlers and pouch packaging that makes feeding easy. Like Bolthouse Farms, it brings an avid following of Millennials. Finally, it adds a growing brand to our \$1 billion platform for children, which ranges from the classic *Campbell's* Condensed Chicken Noodle soup and *SpaghettiOs* pasta to our beloved *Goldfish* crackers and *V8 V-Fusion* juice boxes.

To expand our international presence, we acquired Kelsen Group, a leading producer of premium cookies with annual net sales of \$180 million and popular brands that are sold in 85 countries. We completed this transaction after the fiscal year ended. I'm enthusiastic about Kelsen because it gives us a position in baked snacks in China and Hong Kong and expands our presence in new geographies. It also offers potential routes to expand our *Arnott's* and *Pepperidge Farm* brands in China and around the world.

**“You can see that the direction of Campbell is changing ... one step at a time. The actions that we've taken are shifting our center of gravity for a greater long-term growth trajectory.”**

Our external development efforts extended beyond acquisitions. To drive our future growth in Mexico, we entered commercial agreements with Grupo Jumex and Conservas La Costeña to expand our access to production and distribution capabilities in this important market.

Our goal is to progressively increase our percentage of revenue from faster-growing markets outside the U.S., particularly Asia and Latin America.

#### **Sale of Our European Simple Meals Business**

As we announced previously, we have signed a definitive agreement for the sale of our European simple meals business. This transaction includes brands such as *Liebig* and *Royco* in France, *Erasco* in Germany, *Blå Band* in Sweden and *Devos Lemmens* and *Royco* in Belgium, and four plants. We are treating Europe as a discontinued operation. We'll continue to export *Pepperidge Farm* and brands from Kelsen Group throughout Europe and *Campbell's* products to the United Kingdom.

Our strategic rationale is clear. We're focusing our investments, resources and talent on iconic brands that we believe we can grow around the world, brands such as *Campbell's*, *Goldfish*, *Pepperidge Farm*, *Arnott's* and *V8*, and on new businesses in faster-growing spaces, like Bolthouse Farms, Plum Organics and Kelsen Group.

#### **Shifting Our Center of Gravity**

You can see that the direction of Campbell is changing ... one step at a time. The actions that we've taken are shifting our center of gravity for a greater long-term growth trajectory.

We're reshaping our portfolio, which now features 10 powerful brands with sales of more than \$100 million each, led by our \$2.1 billion *Campbell's* brand. We're building a more diversified portfolio with additional growth engines beyond soup. We're focusing on our three core categories but we've broadened their scope to pursue new growth opportunities. And we're building new connections with new consumers.

## Delivering Results

Looking ahead to fiscal 2014, we expect to deliver growth of 5 to 6 percent in sales, 5 to 7 percent in adjusted EBIT and 3 to 5 percent in adjusted earnings per share from continuing operations.

As I enter my third year as CEO of this great company, I want to thank the Board of Directors, our leadership team, our dedicated employees and our shareholders for your support of our strategic plan.

Our work is far from over. But we're building on what we know ... to go where we haven't gone before ... and we're doing it with a clear strategy that is driving our momentum, delivering results and reshaping our future.

Best,



**DENISE M. MORRISON**

President and Chief Executive Officer

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## Chairman's Message



In fiscal 2013, the company took important steps to strengthen its base business and expand into faster-growing categories and geographies. The management team drove impressive growth in the U.S. Soup business and continued growth at Pepperidge Farm. We added three exciting new businesses to Campbell's portfolio and took meaningful action to begin to reshape our geographic footprint. As Denise has acknowledged in her message in this report, there are challenges that remain to be addressed. But the company's strong performance last year confirms the Board's confidence that the company is making good progress toward the goal of delivering sustainable, profitable growth.

We are delighted to welcome the newest additions to the Campbell family — Bolthouse Farms, Plum Organics and Kelsen Group. These businesses provide valuable new growth platforms for Campbell and opportunities to reach new consumer groups. New strategic partnerships in Mexico and the sale of the European simple meals business represent significant additional milestones in the evolution of the company's portfolio.

On behalf of the Board, I congratulate Denise and the Campbell Leadership Team on a job well done in fiscal 2013. I also thank my fellow directors for their distinguished service and continued dedication to Campbell Soup Company and its shareholders.



**PAUL R. CHARRON**

Chairman of the Board

## OUR DUAL MANDATE

# STRENGTHENING OUR CORE BUSINESS

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**Accelerating Campbell's growth starts with having a strong core. We're growing our powerful brands. We're reinforcing our relationships with the millions of loyal consumers who make our soups, simple meals, healthy beverages and snacks part of their lives. We're enhancing the relevance, appeal and vitality of our products. Importantly, we're also responding to the way our consumers are living now.**

To build a stronger foundation for growth, we're driving consumer-focused innovation and optimizing our investments behind brands like *Campbell's*, *Campbell's Chunky*, *Swanson*, *Goldfish*, *Pepperidge Farm*, *Prego*, *Arnott's* and *V8*.

Just take another look at our U.S. Soup business, whose sales rose 5 percent in fiscal 2013 as we delivered growth across the portfolio. Sales of ready-to-serve soups grew 9 percent, led by the strong performance of *Campbell's Chunky* soup, which ignited this segment. The brand's robust growth was driven by the launch of great-tasting new varieties and our decision to return *Chunky's* marketing focus to its core consumer — males with a big appetite for NFL football and satisfying soup.



Sales of condensed soup rose 2 percent and broth increased 4 percent. We grew our iconic *Campbell's* Condensed soups, which offer a wide array of delicious varieties that appeal to a broad range of consumers, especially children, families and Baby Boomers, due to their value and versatility. This strengthened our enduring leadership with consumers who love condensed soup, a segment that represents almost 40 percent of the wet soup category in the U.S. *Swanson* enhanced its number-one position in broth as we catered to the culinary needs of consumers who love to cook meals from scratch.







# WE'RE OPTIMIZING THE DRIVERS OF DEMAND

The growth recipe for our U.S. Soup business is simple: Strong execution against the drivers of demand, including effective advertising and consumer promotion to strengthen our brand equities, and our renewed commitment to quality, taste, value and innovation. As the leader in soup, we're getting back to basics.

We're launching great new soups in fiscal 2014 like *Campbell's Homestyle*, a range of 29 ready-to-serve soups with wholesome ingredients and no added preservatives. We're rolling out new varieties of *Healthy Request* soups, expanding *Campbell's* Condensed soups for children and introducing flavor-infused *Swanson* broths in varieties like Thai Ginger.

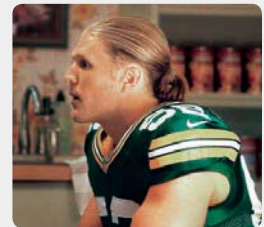
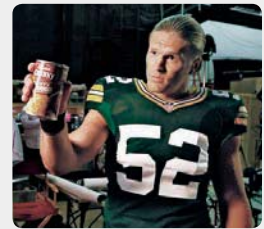
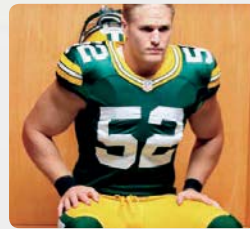
Clockwise from top: *Campbell's Homestyle* Italian Wedding, *Campbell's Slow Kettle* Angus Beef & Dumplings, *Campbell's Chunky* New England Clam Chowder, *Campbell's* Golden Butternut Squash Bisque, *Campbell's* Condensed Tomato

# CAMPBELL'S CHUNKY DRIVING FOR GROWTH

To build on the gains in *Campbell's Chunky*, we're kicking off new pub-inspired soup varieties like Spicy Chicken Quesadilla and Hearty Cheeseburger to add to our lineup. Clay Matthews, the All-Pro linebacker for the Green Bay Packers, is leading the brand's advertising "blitz" this year as our newest *Campbell's Chunky* "Mama's Boy."

We're also launching new and improved recipes for popular varieties like New England Clam Chowder and Beef with Country Vegetables while supporting this dynamic brand with competitive levels of advertising and consumer spending.

Clockwise from top left: *Campbell's Slow Kettle Angus Beef & Dumplings*, *Campbell's Chunky Sirloin Burger with Country Vegetables*, *Campbell's Chunky New England Clam Chowder*



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## STRENGTHENING OUR CORE BUSINESS



Our U.S. Sauces business delivered sales growth for the year, with gains in *Prego* pasta sauces. *Prego* launched its first white sauces to compete in that growing segment, with varieties like Artisan Three Cheese Alfredo. The brand is adding three new “distinctive” red sauce varieties this year. Our *Pace* brand of Mexican sauces is expanding in the super-hot and dips segments.

In Global Baking and Snacking, sales of *Goldfish* crackers grew as this beloved brand continued to make a big splash, especially with kids and families. People can’t seem to get enough *Goldfish*, so we’re adding new production capacity to fuel continued growth. We’re leveraging this brand’s high level of engagement with families and children through digital, social and traditional channels, including our *Goldfish* Fun Zone, [www.goldfishfun.com](http://www.goldfishfun.com), a highly interactive online site that encourages optimism and creativity in children. Our popular *Finn and Friends* campaign is back and you’ll see them “floating” in the 2013 Macy’s Thanksgiving Day parade. We’re continuing to sustain the growth of the *Goldfish* brand with a wave of innovation, including *Goldfish* Grahams in flavors like Fudge Brownie and Vanilla Cupcake.

We’ve renewed growth in *Pepperidge Farm* cookies by refreshing our core range and launching innovative new products to attract new consumers. We’re maintaining strong marketing behind *Milano* and introducing Candy Cane *Milano* cookies for the holiday season. *Dessert Shop* cookies were a hit with consumers and we’ll continue to rotate seasonal varieties like Caramel Apple and Pumpkin Cheesecake.

To strengthen our *Arnott’s* biscuits business in Australia, we’re enhancing our packaging capabilities and developing new pack sizes for treats and lunchboxes. We continue to introduce new varieties of *Tim Tam* biscuits, including a new treat called *Chocolicious* that will reach stores this year.

To reinvigorate our *V8* business, we’re launching new products like *V8* Bloody Mary Mix and *V8 V-Fusion* Refreshers, a lighter fruit and vegetable beverage. We continue to expand our popular *V8 Splash* product line, which has delivered growth for seven consecutive years.

# WE’RE REVVING UP YOUR FAVORITES



## OUR DUAL MANDATE

# EXPANDING INTO HIGHER-GROWTH SPACES

Our focus on expanding into higher-growth spaces is taking Campbell to new places and reshaping our portfolio for the future. We're leveraging breakthrough innovation and external development to pursue exciting new growth opportunities. We're competing in faster-growing categories like packaged fresh foods and organic baby food; faster-growing segments like dinner sauces and premium soups; and promising international markets, like China, Indonesia and Mexico. And we're engaging new consumers — like Millennials and Hispanics in the U.S. — who represent the future.



Bold innovation is one of the keys to connecting with new consumers. For instance, last year we launched *Campbell's* Skillet Sauces, our first entry into the dinner sauces market. We listened to consumers, who told us they wanted fresh, fast and easy alternatives to away-from-home dining and microwaveable meals. *Campbell's* Skillet Sauces make it possible to prepare a fresh-tasting meal on the stovetop in minutes. To expand this platform, we are introducing *Campbell's* Slow Cooker Sauces with varieties like Tavern-Style Pot Roast to reach consumers who use slow cookers, which are in more than 80 percent of U.S. households.

To expand in the fast-growing premium shelf-stable soup segment, we introduced *Campbell's* Go soups, which are offered in stand-up microwaveable pouches and tailored to consumers who crave bold flavors and culinary-inspired soups that reflect the global culture of food.

# WE'RE MEETING THE BIG CONSUMER TRENDS HEAD ON



Consumers First! At Campbell, innovation starts with understanding each generation of our consumers ... their lives, their needs and their changing tastes. They're our inspiration for fresh new ideas like Campbell's Skillet Sauces, Campbell's Slow Cooker Sauces, V8 Harvest and V8 V-Fusion + Energy beverages.



## EXPANDING INTO HIGHER-GROWTH SPACES



To tap into the \$8.6 billion energy drink segment, in fiscal 2013 we launched *V8 V-Fusion + Energy*, a 50-calorie beverage that provides one combined serving of fruit and vegetables and contains green tea extract to give consumers, like on-the-go women, a flavorful boost. To pursue growth in the children's juice box segment, we're building on our launch of *V8 V-Fusion* juice boxes by adding new variety packs and a new grape flavor.

To expand into new consumer segments, we're launching new varieties of *Goldfish* crackers that are inspired by Hispanic tastes, like *Kick It Up A Nacho*, and *Goldfish Puffs*, air-puffed snacks in varieties like *Mega Cheese* that are aimed at snacking teens who are seeking bolder flavors as they shed their childhood tastes. We're extending the brand to Simple Meals with our test launch of *Goldfish Mac and Cheese*.

Overall, Campbell expects to introduce more than 200 new products this year as we continue to transform consumer insights into foods that new generations of consumers will enjoy.

## WE'RE MAKING BOLD MOVES FOR LONG-TERM GROWTH

To grow, really grow, you have to have the courage to think big and "beyond the can." That's what we're doing at Campbell, where we are expanding in new categories, segments and geographies through acquisitions and strategic alliances to reshape our future.

To accelerate our growth in faster-growing international markets, especially China, we acquired Kelsen Group, whose premium butter cookies are sold under brand names such as *Kjeldsens* and *Royal Dansk*. More than one-third of its sales are in China and Hong Kong, where it is the market leader in assorted sweet biscuits. Kelsen expands our access to new consumers in the growing \$60 billion global sweet biscuits market. We're focused on integrating Kelsen and expanding its position in China, where we also see long-term opportunities to introduce our *Arnott's* and *Pepperidge Farm* brands.

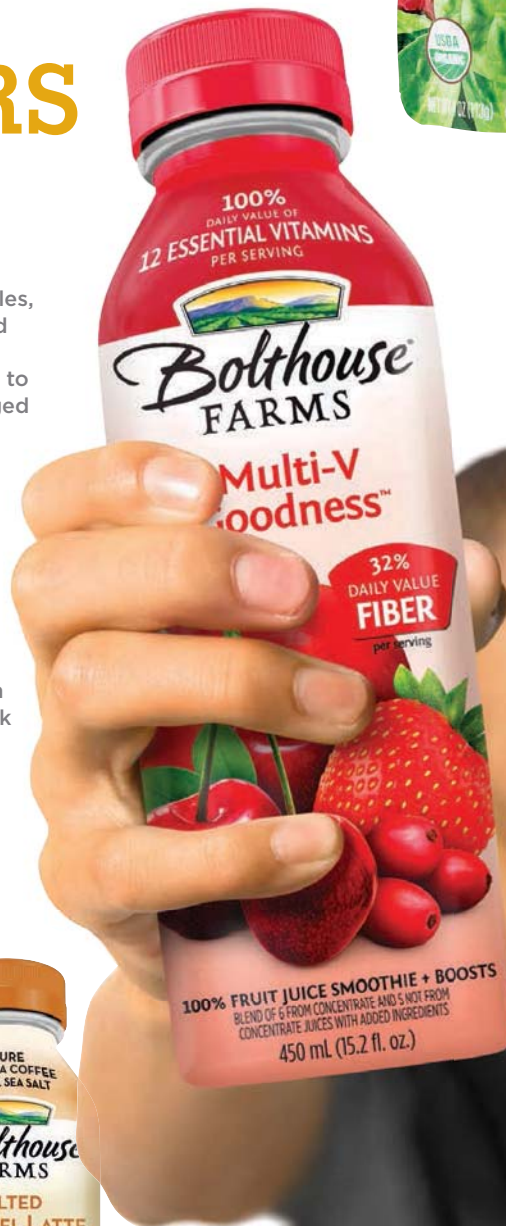


# WE'RE APPEALING TO THE NEXT GENERATION OF CONSUMERS



Bolthouse Farms and Plum Organics give us exciting growth platforms in packaged fresh foods and organic baby food, respectively. Their on-trend brands expand our connection with new consumers. With Bolthouse Farms, we are reaching consumers who enjoy fresh foods and aspire to healthy lifestyles, with a growing product line that ranges from carrots and salad dressings to fruit smoothies, juices, protein drinks and cafés. We're leveraging the capabilities of Bolthouse Farms this year to introduce *V8 Harvest*, our first entry in super-premium packaged fresh juices under the V8 brand, and we're planning to launch *Baby Carrot ShakeDowns* — crunchy 25-calorie snacks with unique packaging that enables consumers to add seasonings like Chili Lime and Ranch to the fresh carrots right in the bag. Bolthouse Farms boasts a bumper crop of innovative products and we're making our first advertising investments behind the brand this year to increase consumer awareness.

Plum Organics' premium organic simple meals for babies, toddlers and young children deliver great taste with organic fruits, vegetables and proteins and culinary-inspired recipes in convenient pouches that make feeding easy. We plan to unlock the brand's growth potential by expanding distribution.



# Delivering Results

Our commitment to our dual mandate is already producing results. We've made brand-building investments and replenished our innovation pipeline. We're expanding into higher-growth spaces, including new categories, segments, channels and geographies. We've brought in a new leadership team, with a new energy to match. Our work is far from over, but our strategy is clear.

For the 2013 fiscal year, U.S. Soup sales grew

# 5%

Reshaping Our Portfolio

# 10

Powerful brands with sales of more than \$100M each, led by our \$2.1B *Campbell's* brand

CAMPBELL APPOINTS  
**MICHAEL SENACKERIB**  
CHIEF MARKETING OFFICER  
OCTOBER 2012

CAMPBELL NAMES  
**LUCA MIGNINI**  
PRESIDENT – CAMPBELL INTERNATIONAL  
NOVEMBER 2012

CAMPBELL APPOINTS  
**CARLOS BARROSO**  
SENIOR VICE PRESIDENT – GLOBAL RESEARCH & DEVELOPMENT  
JULY 2013

Trio of Growth Engines

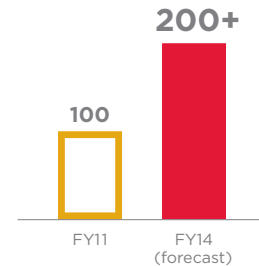


**\$1B**  
in Annualized Net Sales

**Innovation** is a critical part of our recipe

Multiplied number of **new disruptive ideas** in pipeline

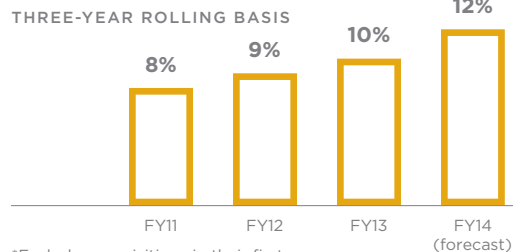
**The Difference**  
Number of products launched



Campbell named to **Forbes' 100 Most Innovative Companies List**

SEPTEMBER 2013

Percent of List Sales from New Products\*



\*Excludes acquisitions in their first year



**Nourishing.** To connect to our Corporate Social Responsibility Report and learn more about Campbell's integrated approach to nourishing our consumers, our community, our employees and our planet, go to [www.campbellsoupcompany.com/csr](http://www.campbellsoupcompany.com/csr).



**On the Web.** Visit us at [www.campbellsoupcompany.com](http://www.campbellsoupcompany.com) for company news and information. Hungry? Visit us at [www.campbellskitchen.com](http://www.campbellskitchen.com) for mouthwatering recipes.



**Twitter.** Follow us @CampbellSoupCo for tweets about our company, programs and brands.



## FINANCIAL HIGHLIGHTS

(dollars in millions, except per share amounts)	2013	2012
<b>Results of Operations</b>		
Net sales	\$ 8,052	\$ 7,175
Gross profit	\$ 2,912	\$ 2,810
Percent of sales	36.2%	39.2%
Earnings before interest and taxes	\$ 1,080	\$ 1,155
Earnings from continuing operations attributable to Campbell Soup Company	\$ 689	\$ 734
Per share — diluted	\$ 2.17	\$ 2.29
Earnings from discontinued operations	\$ (231)	\$ 40
Per share — diluted	\$ (0.73)	\$ 0.12
Net earnings attributable to Campbell Soup Company	\$ 458	\$ 774
Per share — diluted	\$ 1.44	\$ 2.41
<b>Other Information</b>		
Net cash provided by operating activities	\$ 1,019	\$ 1,120
Capital expenditures	\$ 336	\$ 323
Dividends per share	\$ 1.16	\$ 1.16

In 2013, Earnings from continuing operations were impacted by the following: \$90 (\$.28 per share) of restructuring charges and related costs associated with initiatives to improve the U.S. supply chain cost structure and increase asset utilization across the U.S. thermal plant network; expand access to manufacturing and distribution capabilities in Mexico; improve the Pepperidge Farm bakery supply chain cost structure; and reduce overhead costs in North America; and \$7 (\$.02 per share) of transaction costs related to the acquisition of Bolthouse Farms. Earnings from discontinued operations included a \$263 (\$.83 per share) impairment charge on intangible assets and \$18 (\$.06 per share) of tax charges representing taxes on the difference between the book value and tax basis of the simple meals business in Europe.

In 2012, Earnings from continuing operations were impacted by the following: a \$4 (\$.01 per share) restructuring charge associated with the initiatives announced in June 2011 to improve supply chain efficiency, reduce overhead costs across the organization and exit the Russian market and \$3 (\$.01 per share) of transaction costs related to the acquisition of Bolthouse Farms. Earnings from discontinued operations included a \$2 (\$.01 per share) restructuring charge associated with the initiatives announced in June 2011.

See below for a reconciliation of the impact of these items on reported results.

## RECONCILIATION OF GAAP AND NON-GAAP FINANCIAL MEASURES

The following information is provided to reconcile certain non-GAAP financial measures disclosed in the Letter to Shareholders to reported earnings results. The company believes that the financial information excluding certain transactions not considered to be part of the ongoing business improves the comparability of year-to-year earnings results. Consequently, the company believes that investors may be able to better understand its earnings results if these transactions are excluded from the results. These non-GAAP financial measures are measures of performance not defined by accounting principles generally accepted in the United States and should be considered in addition to, not in lieu of, GAAP reported measures.

(dollars in millions, except per share amounts)	2013		2012		Earnings % Change	EPS % Change
	Earnings Impact	Diluted EPS Impact	Earnings Impact	Diluted EPS Impact	2013/2012	2013/2012
Net earnings attributable to Campbell Soup Company, as reported	\$ 458	\$ 1.44	\$ 774	\$ 2.41	(41%)	(40%)
<b>Continuing Operations</b>						
Earnings from continuing operations attributable to Campbell Soup Company, as reported	\$ 689	\$ 2.17	\$ 734	\$ 2.29		
Restructuring charges and related costs	90	0.28	4	0.01		
Acquisition transaction costs	7	0.02	3	0.01		
Adjusted Earnings from continuing operations attributable to Campbell Soup Company	\$ 786	\$ 2.48	\$ 741	\$ 2.31	6%	7%
<b>Discontinued Operations</b>						
Earnings (loss) from discontinued operations, as reported	\$ (231)	\$ (0.73)	\$ 40	\$ 0.12		
Restructuring charges and related costs	—	—	2	0.01		
Impairment on European business	263	0.83	—	—		
Tax expense on book and tax differences	18	0.06	—	—		
Adjusted Earnings from discontinued operations	\$ 50	\$ 0.16	\$ 42	\$ 0.13	19%	23%
Adjusted Net earnings attributable to Campbell Soup Company	\$ 836	\$ 2.64	\$ 783	\$ 2.44	7%	8%

The sum of the individual per share amounts may not add due to rounding.

## OUR TEAM

### We're bolstering leadership throughout the entire organization

Our leadership team is executing our growth strategies and delivering results.



#### Our leadership team (clockwise from left)

- |                        |                          |
|------------------------|--------------------------|
| 1. B. Craig Owens      | 6. Michael P. Senackerib |
| 2. Irene Chang Britt   | 7. Ellen Oran Kaden      |
| 3. Mark Alexander      | 8. Joseph C. Spagnoletti |
| 4. Luca Mignini        | 9. David R. White        |
| 5. Robert W. Morrissey | 10. Carlos Barroso       |

### BOARD OF DIRECTORS

(As of September 2013)

#### Paul R. Charron

Chairman of Campbell Soup Company, Retired Chairman and Chief Executive Officer of Liz Claiborne, Inc.

#### Denise M. Morrison

President and Chief Executive Officer of Campbell Soup Company

#### Edmund M. Carpenter

Retired President and Chief Executive Officer of Barnes Group, Inc.<sup>2, 3</sup>

#### Bennett Dorrance

Private Investor and Chairman and Managing Director of DMB Associates<sup>2, 4</sup>

#### Lawrence C. Karlson

Retired Chairman and Chief Executive Officer of Berwind Financial Corporation<sup>1, 3</sup>

#### Randall W. Larrimore

Retired President and Chief Executive Officer of United Stationers, Inc.<sup>2, 4</sup>

#### Mary Alice D. Malone

Private Investor and President of Iron Spring Farm, Inc.<sup>2, 3</sup>

#### Sara Mathew

Chairman and Chief Executive Officer of The Dun & Bradstreet Corporation<sup>1, 4</sup>

#### Charles R. Perrin

Retired Chairman and Chief Executive Officer of Avon Products, Inc.<sup>2, 3</sup>

#### A. Barry Rand

Chief Executive Officer of AARP<sup>1, 4</sup>

#### Nick Shreiber

Retired President and Chief Executive Officer of Tetra Pak Group<sup>1, 4</sup>

#### Tracey T. Travis

Executive Vice President and Chief Financial Officer of The Estée Lauder Companies Inc.<sup>1, 3</sup>

#### Archbold D. van Beuren

Retired Senior Vice President of Campbell Soup Company<sup>1, 3</sup>

#### Les C. Vinney

Retired President and Chief Executive Officer of STERIS Corporation<sup>2, 3</sup>

#### Charlotte C. Weber

Private Investor and Chief Executive Officer of Live Oak Properties<sup>2, 4</sup>

### OFFICERS

(As of September 2013)

#### Denise M. Morrison

President and Chief Executive Officer

#### Mark Alexander

Senior Vice President and President — Campbell North America

#### Carlos Barroso

Senior Vice President — Global Research & Development

#### Irene Chang Britt

President — Pepperidge Farm and Senior Vice President — Global Baking and Snacking

#### Ellen Oran Kaden

Senior Vice President — Chief Legal and Public Affairs Officer

#### Luca Mignini

Senior Vice President and President — Campbell International

#### Robert W. Morrissey

Senior Vice President — Chief Human Resources Officer

#### B. Craig Owens

Senior Vice President — Chief Financial Officer and Chief Administrative Officer

#### Michael P. Senackerib

Senior Vice President — Chief Marketing Officer

#### Joseph C. Spagnoletti

Senior Vice President — Chief Information Officer

#### David R. White

Senior Vice President — Global Supply Chain

#### Anthony P. DiSilvestro

Senior Vice President — Finance

#### Kathleen M. Gibson

Vice President and Corporate Secretary

#### Richard J. Landers

Vice President — Taxes

#### Ashok Madhavan

Vice President and Treasurer

#### William J. O'Shea

Vice President — Finance Operations

#### John P. Waldron

Vice President — Controller

#### Committees

- 1 Audit
- 2 Compensation & Organization
- 3 Finance & Corporate Development
- 4 Governance

## SHAREHOLDER INFORMATION

### World Headquarters

Campbell Soup Company  
1 Campbell Place  
Camden, NJ 08103  
(856) 342-4800  
(856) 342-3878 (Fax)

### Stock Exchange Listings

New York  
Ticker Symbol: CPB

### Transfer Agent and Registrar

Computershare Trust Company, N.A.  
P.O. Box 43078  
Providence, RI 02940-3078  
1-800-780-3203

### Independent Accountants

PricewaterhouseCoopers LLP  
Two Commerce Square  
Suite 1700  
2001 Market Street  
Philadelphia, PA 19103-7042

### Dividends

Campbell has paid dividends since the company became public in 1954. Dividends are normally paid quarterly, near the end of January, April, July and October.

A dividend reinvestment plan is available to shareholders. For information about dividends or the dividend reinvestment plan, write to Dividend Reinvestment Plan Agent, Campbell Soup Company, P.O. Box 43078, Providence, RI 02940-3078. Or call: (781) 575-2723 or 1-800-780-3203.

### Annual Meeting

The Annual Meeting of Shareholders will be held on November 20, 2013 at 4:00 p.m. Eastern Time at the Stamford Marriott Hotel, 243 Tresser Boulevard, Stamford, Connecticut 06901.

### Publications

For copies of the Annual Report or the SEC Form 10-K or other financial information, write to Investor Relations at the World Headquarters address, or call 1-800-840-2865 or visit our worldwide website at [www.campbellsoupcompany.com](http://www.campbellsoupcompany.com).

For copies of Campbell's Corporate Social Responsibility Report, write to Dave Stangis, Vice President - Public Affairs and Corporate Responsibility, at [csr\\_feedback@campbellsoup.com](mailto:csr_feedback@campbellsoup.com).

### Information Sources

Inquiries regarding our products may be addressed to Campbell's Consumer Response Center at the World Headquarters address or call 1-800-257-8443.

Investors and financial analysts may contact Jennifer Driscoll, Vice President - Investor Relations, at the World Headquarters address or call (856) 342-6081.

Media and public relations inquiries should be directed to Carla Burigatto, Director - External Communications, at the World Headquarters address or call (856) 342-3737.

Communications concerning share transfer, lost certificates, dividends and change of address, should be directed to Computershare Trust Company, N.A., 1-800-780-3203.

### Shareholder Information Service

For the latest quarterly business results, or other information requests such as dividend dates, shareholder programs or product news, call 1-800-840-2865. Shareholder information is also available on our worldwide website at [www.campbellsoupcompany.com](http://www.campbellsoupcompany.com).

### Campbell Brands

Product trademarks owned or licensed by Campbell Soup Company and/or its subsidiaries appearing in the narrative text of this report are italicized.



The papers utilized in the production of this Annual Report are all certified for Forest Stewardship Council™ (FSC®) standards, which promote environmentally appropriate, socially beneficial and economically viable management of the world's forests. The report is printed on Mohawk Options Navajo, manufactured with certified, nonpolluting, wind-generated electricity. This report was printed by Innovation Marketing Communications, Inc., which uses 100% renewable wind energy. Additionally, Innovation Marketing Communications has implemented technologies and processes to substantially reduce the volatile organic compound (VOC) content of inks, coatings and solutions, and invested in equipment to capture and recycle virtually all VOC emissions from its press operations.

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**Form 10-K**

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**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Fiscal Year Ended**  
**July 28, 2013**

**Commission File Number**  
**1-3822**



**CAMPBELL SOUP COMPANY**

**New Jersey**  
*State of Incorporation*

**21-0419870**  
*I.R.S. Employer Identification No.*

**1 Campbell Place**  
**Camden, New Jersey 08103-1799**  
**Principal Executive Offices**  
**Telephone Number: (856) 342-4800**

**Securities registered pursuant to Section 12(b) of the Act:**

<b>Title of Each Class</b>	<b>Name of Each Exchange on Which Registered</b>
Capital Stock, par value \$.0375	New York Stock Exchange

**Securities registered pursuant to Section 12(g) of the Act: None**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act.  Yes  No

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer       Accelerated filer       Non-accelerated filer       Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

As of January 27, 2013 (the last business day of the registrant's most recently completed second fiscal quarter), the aggregate market value of capital stock held by non-affiliates of the registrant was approximately \$6,774,117,501. There were 313,503,523 shares of capital stock outstanding as of September 13, 2013.

Portions of the Registrant's Proxy Statement for the Annual Meeting of Shareholders to be held on November 20, 2013, are incorporated by reference into Part III.

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## PART I

### Item 1. *Business*

#### The Company

Campbell Soup Company, together with its consolidated subsidiaries (Campbell or the company), is a manufacturer and marketer of high-quality, branded convenience food products. Campbell was organized as a business corporation under the laws of New Jersey on November 23, 1922; however, through predecessor organizations, it traces its heritage in the food business back to 1869. The company's principal executive offices are in Camden, New Jersey 08103-1799.

#### Background

On August 6, 2012, the company completed the acquisition of BF Bolthouse Holdco LLC (Bolthouse Farms) for approximately \$1.55 billion in cash. Based in Bakersfield, California, Bolthouse Farms is a vertically integrated food and beverage company focused on developing, manufacturing and marketing fresh carrots and proprietary, high value-added healthy products.

On June 13, 2013, the company completed the acquisition of Plum PBC (formerly Plum Inc.) (Plum) for approximately \$249 million, subject to customary purchase price adjustments. Based in Emeryville, California, Plum is a leading provider of premium, organic foods and snacks that serve the nutritional needs of babies, toddlers and children. The *Plum Organics* brand is the No. 4 brand of baby food in the U.S. and the No. 2 brand of organic baby food in the U.S. The acquisition provides the company with an attractive platform to extend its core categories of simple meals, snacks and beverages and enhances the company's access to a new generation of consumers. Since the Plum acquisition occurred on June 13, 2013, only the results of operations of Plum from June 13, 2013 through July 28, 2013 are included in this 2013 Annual Report on Form 10-K (this Report).

On August 8, 2013, the company completed the acquisition of Kelsen Group A/S (Kelsen) for approximately \$325 million, subject to customary purchase price adjustments. Based in Nørre Snede, Denmark, Kelsen is a producer of quality baked snacks that are sold in 85 countries around the world. Its primary brands include *Kjeldsens* and *Royal Dansk*. Kelsen has established distribution networks in markets in Asia, the U.S., Europe, the Middle East, South America and Africa, and it is a market leader in the assortment segment of the sweet biscuits category in China and Hong Kong. The Kelsen acquisition provides the company with an immediate opportunity for growth in the large baked snacks category in China. Kelsen employs approximately 350 persons, and its two primary manufacturing facilities are company-owned and located in Nørre Snede and Ribe, Denmark. Since the Kelsen acquisition occurred subsequent to 2013, the results of Kelsen's operations are not included in this Report, and the discussion of the company's business and operations in this Report does not incorporate Kelsen's business and operations unless specifically stated otherwise.

On August 12, 2013, the company announced that it is in final and exclusive negotiations for the potential sale of its simple meal business in Europe to CVC Capital Partners, a leading global private equity firm. CVC has made a firm offer to purchase the business. The proposed transaction includes the company's simple meal national brands, including *Liebig* and *Royco* in France, *Erasco* in Germany, *Blå Band* in Sweden and *Devos Lemmens* and *Royco* in Belgium. The proposal also includes the sale of four plants in Puurs, Belgium; Le Pontet, France; Lubeck, Germany; and Kristianstadt, Sweden. The proposed transaction does not include the export of Pepperidge Farm products throughout Europe, Campbell's products in the United Kingdom or Kelsen. The company has the option to cause the parties to execute a binding share purchase agreement. The proposed transaction is subject to clearance by the relevant European competition law authorities. The company has reflected the results of the business as discontinued operations in the Consolidated Statements of Earnings for all years presented. The assets and liabilities of the European business have been reflected in assets and liabilities held for sale in the Consolidated Balance Sheet as of July 28, 2013. The business was historically included in the International Simple Meals and Beverages segment.

#### Reportable Segments

The company reports the results of operations in the following reportable segments: U.S. Simple Meals; Global Baking and Snacking; International Simple Meals and Beverages; U.S. Beverages; and Bolthouse and Foodservice. The company has 13 operating segments based on product type and geographic location and has aggregated the operating segments into the appropriate reportable segment based on similar economic characteristics; products; production processes; types or classes of customers; distribution methods; and regulatory environment. See also Note 7 to the Consolidated Financial Statements. The segments are discussed in greater detail below.

#### U.S. Simple Meals

The U.S. Simple Meals segment aggregates the following operating segments: U.S. Soup and U.S. Sauces. The U.S. Soup retail business includes the following products: *Campbell's* condensed and ready-to-serve soups; and *Swanson* broth and stocks. The U.S. Sauces retail business includes the following products: *Prego* pasta sauces; *Pace* Mexican sauces; *Campbell's* canned gravies, pasta, and beans; *Swanson* canned poultry; and as of June 13, 2013, *Plum Organics* foods and snacks.

## **Global Baking and Snacking**

The Global Baking and Snacking segment aggregates the following operating segments: *Pepperidge Farm* cookies, crackers, bakery and frozen products in U.S. retail; and *Arnott's* biscuits in Australia and Asia Pacific.

## **International Simple Meals and Beverages**

The International Simple Meals and Beverages segment aggregates the simple meals and beverages operating segments outside of the U.S., including the retail business in Canada and the businesses in Asia Pacific, Latin America and China. In Canada, the segment's operations include *Habitant* and *Campbell's* soups, *Prego* pasta sauces, *Pace* Mexican sauces, *V8* juices and beverages and certain *Pepperidge Farm* products. In Asia Pacific, the segment's operations include *Campbell's* soup and stock, *Kimball* sauces, *V8* juices and beverages, *Prego* pasta sauce and *Swanson* broths. As previously discussed, on August 12, 2013, the company announced that it is in final and exclusive negotiations for the potential sale of its simple meal brands in Europe. The European simple meal business was historically included in this segment. The results of operations for the European simple meal business are reflected as discontinued operations for the years presented in this Report, and the assets of the business have been reflected as assets held for sale as of July 28, 2013.

## **Bolthouse and Foodservice**

*Bolthouse and Foodservice* comprises the *Bolthouse Farms* carrot products operating segment, including fresh carrots, juice concentrate and fiber; the *Bolthouse Farms* super-premium refrigerated beverages and refrigerated salad dressings operating segment; and the North America Foodservice operating segment. The North America Foodservice operating segment represents the distribution of products such as soup, specialty entrées, beverage products, other prepared foods and *Pepperidge Farm* products through various food service channels in the U.S. and Canada. None of these operating segments meets the criteria for aggregation nor the thresholds for separate disclosure.

## **Ingredients and Packaging**

The ingredient and packaging materials required for the manufacture of the company's food products are purchased from various suppliers. These items are subject to fluctuations in price attributable to a number of factors, including changes in crop size, cattle cycles, product scarcity, demand for raw materials, energy costs, government-sponsored agricultural programs, import and export requirements and regional drought and other weather conditions (including the potential effects of climate change) during the growing and harvesting seasons. To help reduce some of this price volatility, the company uses a combination of purchase orders, short- and long-term contracts and various commodity risk management tools for most of its ingredients and packaging. Ingredient inventories are at a peak during the late fall and decline during the winter and spring. Since many ingredients of suitable quality are available in sufficient quantities only at certain seasons, the company makes commitments for the purchase of such ingredients during their respective seasons. At this time, the company does not anticipate any material restrictions on availability or shortages of ingredients or packaging that would have a significant impact on the company's businesses. For information on the impact of inflation on the company, see "Management's Discussion and Analysis of Financial Condition and Results of Operations."

## **Customers**

In most of the company's markets, sales and merchandising activities are conducted through the company's own sales force and its third-party broker and distributor partners. In the U.S., Canada and Latin America, the company's products are generally resold to consumers in retail food chains, mass discounters, mass merchandisers, club stores, convenience stores, drug stores, dollar stores and other retail, commercial and non-commercial establishments. In the Asia Pacific region, the company's products are generally resold to consumers through retail food chains, convenience stores and other retail, commercial and non-commercial establishments. The company makes shipments promptly after receipt and acceptance of orders.

The company's five largest customers accounted for approximately 36% of the company's consolidated net sales from continuing operations in 2013, and 37% in 2012 and 2011. The company's largest customer, Wal-Mart Stores, Inc. and its affiliates, accounted for approximately 19% of the company's consolidated net sales in 2013 and 2012 and 18% in 2011. All of the company's segments sold products to Wal-Mart Stores, Inc. or its affiliates. No other customer accounted for 10% or more of the company's consolidated net sales.

## **Trademarks and Technology**

As of September 13, 2013, the company owned over 4,400 trademark registrations and applications in over 170 countries, including the registrations acquired in the Plum and Kelsen acquisitions and those associated with its European simple meal business. The company believes its trademarks are of material importance to its business. Although the laws vary by jurisdiction, trademarks generally are valid as long as they are in use and/or their registrations are properly maintained and have not been found to have become generic. Trademark registrations generally can be renewed indefinitely as long as the trademarks are in use. The company believes that its principal brands, including *Campbell's*, *Pepperidge Farm*, *Goldfish*, *V8*, *Pace*, *Prego*, *Swanson*, *Arnott's* and *Bolthouse Farms*, as well as the *Plum* brand acquired in the Plum acquisition and the *Kjeldsens* and *Royal Dansk* brands

acquired in the Kelsen acquisition, are protected by trademark law in the major markets where they are used. In addition, some of the company's products are sold under brands that have been licensed from third parties.

Although the company owns a number of valuable patents, it does not regard any segment of its business as being dependent upon any single patent or group of related patents. In addition, the company owns copyrights, both registered and unregistered, and proprietary trade secrets, technology, know-how, processes, and other intellectual property rights that are not registered.

### **Competition**

The company experiences worldwide competition in all of its principal products. This competition arises from numerous competitors of varying sizes across multiple food and beverage categories, and includes producers of generic and private label products, as well as other branded food and beverage manufacturers. All of these competitors vie for trade merchandising support and consumer dollars. The number of competitors cannot be reliably estimated. The principal areas of competition are brand recognition, taste, quality, price, advertising, promotion, convenience and service.

### **Working Capital**

For information relating to the company's cash and working capital items, see "Management's Discussion and Analysis of Financial Condition and Results of Operations."

### **Capital Expenditures**

During 2013, the company's aggregate capital expenditures were \$336 million. The company expects to spend approximately \$350 million for capital projects in 2014. Major 2014 capital projects include a Pepperidge Farm cracker capacity expansion project, a U.S. beverage relocation and refurbishment project, the ongoing implementation of a series of related initiatives to simplify the soup-making process in North America (also known as the soup common platform initiative), and a flexible production line for Bolthouse Farms.

### **Research and Development**

During the last three fiscal years, the company's expenditures on research and development activities relating to new products and the improvement and maintenance of existing products were \$128 million in 2013, \$116 million in 2012, and \$120 million in 2011. The increase from 2012 to 2013 was primarily due to higher incentive compensation and benefit costs, the addition of Bolthouse Farms expenses and higher costs associated with product innovation in North America. The decrease from 2011 to 2012 was primarily due to cost savings initiatives and other factors, partially offset by higher costs associated with product innovation in North America and the Asia Pacific region and inflation.

### **Environmental Matters**

The company has requirements for the operation and design of its facilities that meet or exceed applicable environmental rules and regulations. Of the company's \$336 million in capital expenditures made during 2013, approximately \$15 million was for compliance with environmental laws and regulations in the U.S. The company further estimates that approximately \$14 million of the capital expenditures anticipated during 2014 will be for compliance with U.S. environmental laws and regulations. The company believes that continued compliance with existing environmental laws and regulations (both within the U.S. and elsewhere) will not have a material effect on capital expenditures, earnings or the competitive position of the company. In addition, the company continues to monitor pending environmental laws and regulations within the U.S. and elsewhere, including laws and regulations relating to climate change and greenhouse gas emissions. While the impact of these pending laws and regulations cannot be predicted with certainty, the company does not believe that compliance with these pending laws and regulations will have a material effect on capital expenditures, earnings or the competitive position of the company.

### **Seasonality**

Demand for the company's products is somewhat seasonal, with the fall and winter months usually accounting for the highest sales volume due primarily to demand for the company's soup products. Demand for the company's sauce, beverage, baking and snacking products, however, is generally evenly distributed throughout the year.

### **Employees**

On July 28, 2013, there were approximately 20,000 employees of the company. In addition, as of July 28, 2013, Campbell Swire, the company's joint venture in China, employed approximately 170 persons.

### **Financial Information**

Financial information for the company's reportable segments and geographic areas is found in Note 7 to the Consolidated Financial Statements. For risks attendant to the company's foreign operations, see "Risk Factors."

### **Company Website**

The company's primary corporate website can be found at [www.campbellsoupcompany.com](http://www.campbellsoupcompany.com). The company makes available free of charge at this website (under the "Investor Center — Financial Information — SEC Filings" caption) all of its reports



(including amendments) filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, including its annual report on Form 10-K, its quarterly reports on Form 10-Q and its current reports on Form 8-K. These reports are made available on the website as soon as reasonably practicable after their filing with, or furnishing to, the Securities and Exchange Commission.

#### **Item 1A. Risk Factors**

In addition to the factors discussed elsewhere in this Report, the following risks and uncertainties could materially adversely affect the company's business, financial condition and results of operations. Additional risks and uncertainties not presently known to the company or that the company currently deems immaterial also may impair the company's business operations and financial condition.

##### **The company operates in a highly competitive industry**

The company operates in the highly competitive food industry and experiences international competition in all of its principal products. The principal areas of competition are brand recognition, taste, quality, price, advertising, promotion, convenience and service. A number of the company's primary competitors have substantial financial, marketing and other resources. A strong competitive response from one or more of these competitors to the company's marketplace efforts, or a consumer shift towards private label offerings, could result in the company reducing pricing, increasing marketing or other expenditures, and/or losing market share.

##### **The company's results are dependent on successful marketplace initiatives and acceptance by consumers of the company's products, including new or improved product and packaging introductions**

The company's results are dependent on successful marketplace initiatives and acceptance by consumers of the company's products. The company's new or improved product and packaging introductions, along with its other marketplace initiatives, are designed to capitalize on customer or consumer trends. In order to remain successful, the company must anticipate and react to these trends and develop new or improved products or packaging to address them. While the company devotes significant resources to meeting this goal, the company may not be successful in developing new or improved products or packaging, or its new or improved products or packaging may not be accepted by customers or consumers.

##### **The company's results may be adversely affected by the failure to execute acquisitions and divestitures successfully**

The company's ability to meet its objectives with respect to the acquisition of new businesses or the divestiture of existing businesses may depend in part on its ability to identify suitable buyers and sellers, negotiate favorable financial terms and other contractual terms, and obtain all necessary regulatory approvals. Potential risks of acquisitions also include the inability to integrate acquired businesses efficiently into the company's existing operations, diversion of management's attention from other business concerns, potential loss of key employees and/or customers of acquired businesses, potential assumption of unknown liabilities, potential disputes with the sellers, potential impairment charges if purchase assumptions are not achieved or market conditions decline, and the risks inherent in entering markets or lines of business with which the company has limited or no prior experience. Acquisitions outside the U.S. may present unique challenges and increase the company's exposure to risks associated with foreign operations, including foreign currency risks and risks associated with local regulatory regimes. For divestitures, potential risks may also include the inability to separate divested businesses or business units from the company effectively and efficiently and to reduce or eliminate associated overhead costs. The company's business or financial results may be negatively affected if acquisitions or divestitures are not successfully implemented or completed.

##### **Disruption to the company's supply chain could adversely affect its business**

The company's ability to manufacture and/or sell its products may be impaired by damage or disruption to its manufacturing or distribution capabilities, or to the capabilities of its suppliers or contract manufacturers, as a result of adverse weather conditions (such as drought, temperature extremes or floods), natural disasters, fire, terrorism, pandemics, strikes or other events. Production of carrots by the company's Bolthouse Farms business may be also be adversely affected by water scarcity, crop disease and crop pests. Failure to take adequate steps to mitigate the likelihood or potential impact of such events, or to effectively manage such events if they occur, may adversely affect the company's business or financial results, particularly in circumstances where a product is sourced from a single supplier or location. Disputes with significant suppliers or contract manufacturers, including disputes regarding pricing or performance, may also adversely affect the company's ability to manufacture and/or sell its products, as well as its business or financial results.

##### **The company's non-U.S. operations pose additional risks to the company's business**

In 2013, approximately 23% of the company's consolidated net sales from continuing operations were generated outside of the U.S. Sales outside the U.S. are expected to continue to represent a significant portion of consolidated net sales. The company's business or financial performance may be adversely affected due to the risks of doing business in markets outside of the U.S., including but not limited to the following:

- political instability;

- unfavorable changes in tariffs or export and import restrictions;
- nationalization of operations;
- failure to comply with anti-corruption laws and regulations, such as the U.S. Foreign Corrupt Practices Act;
- the adverse impact of foreign tax treaties and policies;
- civil disobedience, armed hostilities and terrorist acts; and
- restrictions on the transfer of funds to and from countries outside of the United States, including potentially negative tax consequences.

In addition, the company holds assets and incurs liabilities, generates revenue, and pays expenses in a variety of currencies other than the U.S. dollar, primarily the Australian dollar and the Canadian dollar. The company's consolidated financial statements are presented in U.S. dollars, and the company must translate its assets, liabilities, sales and expenses into U.S. dollars for external reporting purposes. As a result, changes in the value of the U.S. dollar due to fluctuations in currency exchange rates or currency exchange controls may materially and negatively affect the value of these items in the company's consolidated financial statements, even if their value has not changed in their local currency.

**The company faces risks related to recession, financial and credit market disruptions and other economic conditions**

Customer and consumer demand for the company's products may be impacted by weak economic conditions, recession, equity market volatility or other negative economic factors in the U.S. or other nations. Similarly, disruptions in financial and/or credit markets may impact the company's ability to manage normal commercial relationships with its customers, suppliers and creditors. In addition, changes in tax or interest rates in the U.S. or other nations, whether due to recession, financial and credit market disruptions or other reasons, could impact the company.

**Increased regulation could adversely affect the company's business or financial results**

The manufacture and marketing of food products is extensively regulated. The primary areas of regulation include the processing, packaging, storage, distribution, advertising, labeling, quality and safety of the company's food products, as well as the health and safety of the company's employees and the protection of the environment. In the U.S., the company is subject to regulation by various government agencies, including the Food and Drug Administration, the U.S. Department of Agriculture, the Federal Trade Commission, the Occupational Safety and Health Administration and the Environmental Protection Agency, as well as various state and local agencies. The company is also regulated by similar agencies outside the U.S. and by voluntary organizations, such as the National Advertising Division and the Children's Food and Beverage Advertising Initiative of the Council of Better Business Bureaus. Changes in regulatory requirements, or evolving interpretations of existing regulatory requirements, may result in increased compliance cost, capital expenditures and other financial obligations that could adversely affect the company's business or financial results.

**The company's results may be adversely impacted by increases in the price of raw and packaging materials**

The raw and packaging materials used in the company's business include tomato paste, grains, beef, poultry, vegetables, steel, glass, paper and resin. Many of these materials are subject to price fluctuations from a number of factors, including product scarcity, demand for raw materials, commodity market speculation, energy costs, currency fluctuations, weather conditions (including the potential effects of climate change), import and export requirements and changes in government-sponsored agricultural programs. To the extent any of these factors result in an increase in raw and packaging material prices, the company may not be able to offset such increases through productivity or price increases or through its commodity hedging activity.

**Price increases may not be sufficient to cover increased costs, or may result in declines in sales volume due to pricing elasticity in the marketplace**

The company intends to pass along to customers some or all cost increases in raw and packaging materials and other inputs through increases in the selling prices of some of its products. Higher product prices may result in reductions in sales volume. To the extent the price increases are not sufficient to offset increased raw and packaging materials and other input costs, and/or if they result in significant decreases in sales volume, the company's business results and financial condition may be adversely affected.

**The company may be adversely impacted by a changing customer landscape and the increased significance of some of its customers**

In recent years, alternative retail grocery channels, such as dollar stores, drug stores and club stores, have increased their market share. This trend towards alternative channels is expected to continue in the future. In addition, consolidations in the traditional retail grocery trade have produced large, sophisticated customers with increased buying power and negotiating strength who may seek lower prices or increased promotional programs funded by their suppliers. These customers may use more of their

shelf space for their private label products. If the company is unable to use its scale, marketing expertise, product innovation and category leadership positions to respond to these customer dynamics, the company's business or financial results could be negatively impacted. Also, during 2013, the company's five largest customers accounted for approximately 36% of the company's consolidated net sales, with the largest customer, Wal-Mart Stores, Inc. and its affiliates, accounting for approximately 19% of the company's consolidated net sales. The disruption of sales to any of these customers, or to any of the company's other large customers, for an extended period of time could adversely affect the company's business or financial results.

**The company may be adversely impacted by increased liabilities and costs related to its defined benefit pension plans**

The company sponsors a number of defined benefit pension plans for employees in the U.S. and various non-U.S. locations. The major defined benefit pension plans are funded with trust assets invested in a globally diversified portfolio of securities and other investments. Changes in regulatory requirements or the market value of plan assets, investment returns, interest rates and mortality rates may affect the funded status of the company's defined benefit pension plans and cause volatility in the net periodic benefit cost, future funding requirements of the plans and the funded status as recorded on the balance sheet. A significant increase in the company's obligations or future funding requirements could have a material adverse effect on the financial results of the company.

**The company may be adversely impacted by inadequacies in, or security breaches of, its information technology systems**

Each year the company engages in several billion dollars of transactions with its customers and vendors. Because the amount of dollars involved is so significant, the company's information technology resources (some of which are managed by third parties) must provide connections among its marketing, sales, manufacturing, logistics, customer service, and accounting functions. If the company does not allocate and effectively manage the resources necessary to build and sustain an appropriate technology infrastructure and to maintain the related computerized and manual control processes, the company's business or financial results could be negatively impacted. Furthermore, the company's information technology systems may be vulnerable to security breaches (including the theft of customer, consumer or other confidential data), cyber-based attacks or other system failures. If the company is unable to prevent such failures, the company's business or financial results could be negatively impacted.

**The company may not properly execute, or realize anticipated cost savings or benefits from, its ongoing supply chain, information technology or other initiatives**

The company's success is partly dependent upon properly executing, and realizing cost savings or other benefits from, its ongoing supply chain, information technology and other initiatives. These initiatives are primarily designed to make the company more efficient, which is necessary in the company's highly competitive industry. These initiatives are often complex, and a failure to implement them properly may, in addition to not meeting projected cost savings or benefits, result in an interruption to the company's sales, manufacturing, logistics, customer service or accounting functions.

**If the company's food products become adulterated or are mislabeled, the company might need to recall those items, and may experience product liability claims if consumers are injured**

The company may need to recall some of its products if they become adulterated or if they are mislabeled. The company may also be liable if the consumption of any of its products causes injury. A widespread product recall could result in significant losses due to the costs of a recall, the destruction of product inventory and lost sales due to the unavailability of product for a period of time. The company could also suffer losses from a significant product liability judgment against it. A significant product recall or product liability case could also result in adverse publicity, damage to the company's reputation and a loss of consumer confidence in the company's products. In addition, the company's results could be adversely affected if consumers lose confidence in the safety and quality of the company's products, ingredients or packaging, even in the absence of a recall or a product liability case.

**The company's results may be negatively impacted if consumers do not maintain their favorable perception of its brands**

The company has a number of iconic brands with significant value. Maintaining and continually enhancing the value of these brands is critical to the success of the company's business. Brand value is based in large part on consumer perceptions. Success in promoting and enhancing brand value depends in large part on the company's ability to provide high-quality products. Brand value could diminish significantly due to a number of factors, including consumer perception that the company has acted in an irresponsible manner, adverse publicity about the company's products and/or ingredients (whether or not valid), the company's failure to maintain the quality of its products, the failure of the company's products to deliver consistently positive consumer experiences, or the products becoming unavailable to consumers. The growing use of social and digital media by consumers increases the speed and extent that information and opinions can be shared. Negative posts or comments about the company, its brands or products on social or digital media could seriously damage the company's brands and reputation. If the company does not maintain the favorable perception of its brands, the company's results could be negatively impacted.

**Item 1B. Unresolved Staff Comments**

None.

## Item 2. *Properties*

The company's principal executive offices are company-owned and located in Camden, New Jersey. The following table sets forth the company's principal manufacturing facilities and the business segment that primarily uses each of the facilities:

### Principal Manufacturing Facilities

#### *Inside the U.S.*

##### **California**

Bakersfield (BFS)  
Dixon (USSM/USB)  
Stockton (USSM/USB)

##### **Connecticut**

Bloomfield (GBS)

##### **Florida**

Lakeland (GBS)

##### **Illinois**

Downers Grove (GBS)

##### **New Jersey**

East Brunswick (GBS)

##### **North Carolina**

Maxton (USSM/ISMB)

##### **Ohio**

Napoleon (USSM/USB/BFS/ISMB)  
Willard (GBS)

##### **Pennsylvania**

Denver (GBS)  
Downingtown (GBS/BFS)

##### **South Carolina**

Aiken (GBS)

##### **Texas**

Paris (USSM/USB/ISMB/BFS)

##### **Utah**

Richmond (GBS)

##### **Washington**

Everett (BFS)  
Prosser (BFS)

##### **Wisconsin**

Milwaukee (USSM)

#### *Outside the U.S.*

##### **Australia**

Huntingwood (GBS)  
Marleston (GBS)  
Shepparton (ISMB)  
Virginia (GBS)

##### **Belgium**

Puurs (ISMB)

##### **China**

Xiamen (ISMB)

##### **Canada**

Toronto (USSM/ISMB/BFS)

##### **France**

Le Pontet (ISMB)

##### **Germany**

Lubeck (ISMB)

##### **Indonesia**

Jawa Barat (GBS)

##### **Malaysia**

Selangor Darul Ehsan (ISMB)

##### **Mexico**

Villagran (ISMB)

##### **Sweden**

Kristianstadt (ISMB)

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USSM - U.S. Simple Meals

GBS - Global Baking and Snacking

ISMB - International Simple Meals and Beverages

USB - U.S. Beverages

BFS - Bolthouse and Foodservice

Each of the foregoing manufacturing facilities is company-owned, except the (i) Selangor Darul Ehsan, Malaysia, and the East Brunswick, New Jersey, facilities are leased, and (ii) Xiamen, China, facility is owned by Swire Pacific Limited, the company's joint venture partner in China. The company also maintains executive offices in Norwalk, Connecticut; Puurs, Belgium; Bakersfield, California; Toronto, Canada; and North Strathfield, Australia.

The company expects to close the Aiken, South Carolina, and the Villagran, Mexico, facilities in 2014. On August 12, 2013, the company announced that it is in final and exclusive negotiations for the potential sale of its simple meal business in Europe. The potential transaction includes the sale of the facilities and executive offices in Puurs, Belgium; Le Pontet, France; Lubeck, Germany; and Kristianstadt, Sweden. The former Sacramento, California, and South Plainfield, New Jersey, facilities were closed prior to the filing of this Report.

Management believes that the company's manufacturing and processing plants are well maintained and are generally adequate to support the current operations of the businesses.

## Item 3. *Legal Proceedings*

None.

## Item 4. *Mine Safety Disclosures*

Not applicable.

## Executive Officers of the Company

The following list of executive officers as of September 13, 2013, is included as an item in Part III of this Form 10-K:

<u>Name</u>	<u>Present Title</u>	<u>Age</u>	<u>Year First Appointed Executive Officer</u>
Mark R. Alexander	Senior Vice President	49	2009
Carlos Barroso	Senior Vice President	54	2013
Irene Chang Britt	Senior Vice President	50	2010
Anthony P. DiSilvestro	Senior Vice President - Finance	54	2004
Ellen Oran Kaden	Senior Vice President - Chief Legal and Public Affairs Officer	61	1998
Luca Mignini	Senior Vice President	51	2013
Denise M. Morrison	President and Chief Executive Officer	59	2003
Robert W. Morrissey	Senior Vice President and Chief Human Resources Officer	55	2012
B. Craig Owens	Senior Vice President - Chief Financial Officer and Chief Administrative Officer	59	2008
Michael P. Senackerib	Senior Vice President - Chief Marketing Officer	48	2012
David R. White	Senior Vice President	58	2004

Carlos Barroso served as President and Founder of CJB and Associates, LLC, an R&D consulting firm (2009 - 2013), and Senior Vice President of R&D, Pepsico Global Foods (2008 - 2009), of PepsiCo, Inc. prior to joining the company in 2013. Luca Mignini served as Chief Executive Officer of the Findus Italy division of IGLO Group (2010 - 2012) and Senior Vice President, Europe, Japan and Australia and New Zealand (2007 - 2010), of SC Johnson & Son, Inc. prior to joining the company in 2013. B. Craig Owens served as Executive Vice President and Chief Financial Officer of the Delhaize Group prior to joining the company in 2008. Michael P. Senackerib served as Senior Vice President and Chief Marketing Officer of Hertz Global Holdings, Inc. and The Hertz Corporation (2008 - 2011) prior to joining the company in 2012. The company has employed Mark R. Alexander, Irene Chang Britt, Anthony P. DiSilvestro, Ellen Oran Kaden, Denise M. Morrison, Robert W. Morrissey, and David R. White in an executive or managerial capacity for at least five years.

There is no family relationship among any of the company's executive officers or between any such officer and any director that is first cousin or closer. All of the executive officers were elected at the November 2012 meeting of the Board of Directors, except Carlos Barroso was elected at the June 2013 meeting with his appointment effective as of July 31, 2013. Luca Mignini's appointment was effective as of January 21, 2013.

## PART II

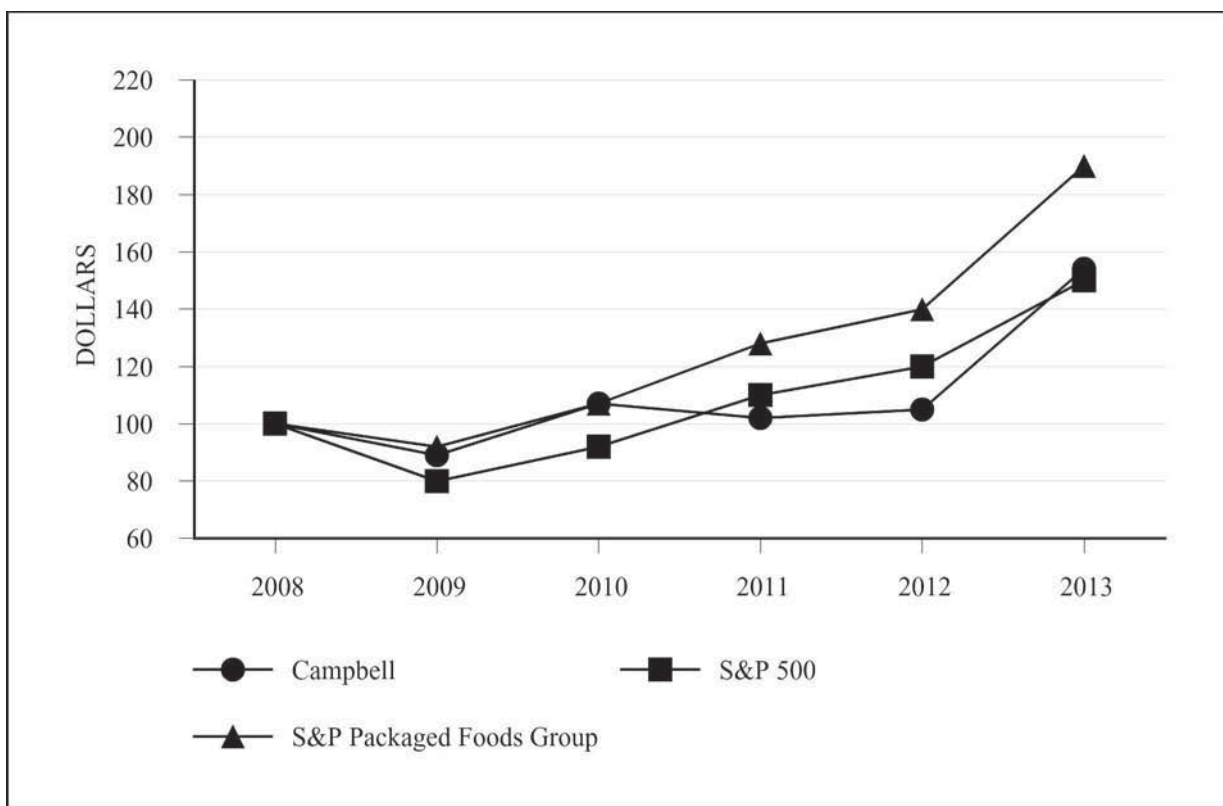
### Item 5. *Market for Registrant's Capital Stock, Related Shareowner Matters and Issuer Purchases of Equity Securities*

#### Market for Registrant's Capital Stock

The company's capital stock is listed and principally traded on the New York Stock Exchange. On September 13, 2013, there were 23,123 holders of record of the company's capital stock. Market price and dividend information with respect to the company's capital stock are set forth in Note 20 to the Consolidated Financial Statements. Future dividends will be dependent upon future earnings, financial requirements and other factors.

#### Return to Shareowners\* Performance Graph

The following graph compares the cumulative total shareowner return (TSR) on the company's stock with the cumulative total return of the Standard & Poor's 500 Stock Index (the S&P 500) and the Standard & Poor's Packaged Foods Index (the S&P Packaged Foods Group). The graph assumes that \$100 was invested on August 1, 2008, in each of company stock, the S&P 500 and the S&P Packaged Foods Group, and that all dividends were reinvested. The total cumulative dollar returns shown on the graph represent the value that such investments would have had on July 26, 2013.



\* Stock appreciation plus dividend reinvestment.

	2008	2009	2010	2011	2012	2013
Campbell .....	100	89	107	102	105	<b>154</b>
S&P 500 .....	100	80	92	110	120	<b>150</b>
S&P Packaged Foods Group .....	100	92	107	128	140	<b>190</b>

### Issuer Purchases of Equity Securities

<u>Period</u>	<u>Total Number of Shares Purchased</u> <sup>(1)</sup>	<u>Average Price Paid Per Share</u> <sup>(2)</sup>	<u>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</u> <sup>(3)</sup>	<u>Approximate Dollar Value of Shares that may yet be Purchased Under the Plans or Programs</u> <sup>(3)</sup> (\$ in Millions) <sup>(3)</sup>
4/29/2013 - 5/31/2013 .....	228,500	\$46.39	—	\$750
6/1/2013 - 6/30/2013 .....	88,973	\$43.60	—	\$750
7/1/2013 - 7/28/2013 .....	—	—	—	\$750
<b>Total</b> .....	<b>317,473</b>	<b>\$45.61</b>	<b>—</b>	<b>\$750</b>

(1) Represents shares repurchased in open-market transactions to offset the dilutive impact to existing shareowners of issuances under the company's stock compensation plans.

(2) Average price paid per share is calculated on a settlement basis and excludes commission.

(3) During the fourth quarter of 2013, the company had a publicly announced share repurchase program. Under this program, which was announced on June 23, 2011, the company's Board of Directors authorized the purchase of up to \$1 billion of company stock. The program has no expiration date, although the company suspended purchases under the program in July 2012. The company expects to continue its longstanding practice, under separate authorization, of purchasing shares sufficient to offset shares issued under incentive compensation plans.

**Item 6. Selected Financial Data**

**FIVE-YEAR REVIEW — CONSOLIDATED**

<u>Fiscal Year</u>	<u>2013<sup>(1)</sup></u>	<u>2012<sup>(2)</sup></u>	<u>2011<sup>(3)</sup></u>	<u>2010<sup>(4)</sup></u>	<u>2009<sup>(5)</sup></u>
	(Millions, except per share amounts)				
<b>Summary of Operations</b>					
Net sales . . . . .	<b>\$ 8,052</b>	\$ 7,175	\$ 7,143	\$ 7,085	\$ 6,988
Earnings before interest and taxes . . . . .	<b>1,080</b>	1,155	1,212	1,272	1,187
Earnings before taxes . . . . .	<b>955</b>	1,049	1,100	1,166	1,080
Earnings from continuing operations . . . . .	<b>680</b>	724	749	791	736
Earnings (loss) from discontinued operations . . . . .	<b>(231)</b>	40	53	53	—
Net earnings . . . . .	<b>449</b>	764	802	844	736
Net earnings attributable to Campbell Soup Company . . . . .	<b>458</b>	774	805	844	736
<b>Financial Position</b>					
Plant assets - net . . . . .	<b>\$ 2,260</b>	\$ 2,127	\$ 2,103	\$ 2,051	\$ 1,977
Total assets . . . . .	<b>8,323</b>	6,530	6,862	6,276	6,056
Total debt . . . . .	<b>4,453</b>	2,790	3,084	2,780	2,624
Total equity . . . . .	<b>1,210</b>	898	1,096	929	731
<b>Per Share Data</b>					
Earnings from continuing operations attributable to Campbell Soup Company - basic . . . . .	<b>\$ 2.19</b>	\$ 2.30	\$ 2.28	\$ 2.29	\$ 2.06
Earnings from continuing operations attributable to Campbell Soup Company - assuming dilution . . . . .	<b>2.17</b>	2.29	2.26	2.27	2.05
Net earnings attributable to Campbell Soup Company - basic . . . . .	<b>1.46</b>	2.43	2.44	2.44	2.06
Net earnings attributable to Campbell Soup Company - assuming dilution . . . . .	<b>1.44</b>	2.41	2.42	2.42	2.05
Dividends declared . . . . .	<b>1.16</b>	1.16	1.145	1.075	1.00
<b>Other Statistics</b>					
Capital expenditures . . . . .	<b>\$ 336</b>	\$ 323	\$ 272	\$ 315	\$ 345
Weighted average shares outstanding - basic . . . . .	<b>314</b>	317	326	340	352
Weighted average shares outstanding - assuming dilution . . . . .	<b>317</b>	319	329	343	354

(All per share amounts below are on a diluted basis)

On August 12, 2013, the company announced that it is in final and exclusive negotiations for the potential sale of its simple meals business in Europe. The results of the business were reflected as discontinued operations in the Consolidated Statements of Earnings for all years presented. The assets and liabilities of the European business have been reflected in assets and liabilities held for sale in the Consolidated Balance Sheet as of July 28, 2013.

- (1) The 2013 earnings from continuing operations were impacted by restructuring charges and related costs of \$90 million (\$.28 per share) associated with restructuring initiatives in 2013. Earnings from continuing operations were also impacted by Bolthouse Farms acquisition-related costs of \$7 million (\$.02 per share). Earnings from discontinued operations were impacted by an impairment charge on the intangible assets of the simple meals business in Europe of \$263 million (\$.83 per share) and tax expense of \$18 million (\$.06 per share) representing taxes on the difference between the book value and tax basis of the business.
- (2) The 2012 earnings from continuing operations were impacted by a restructuring charge of \$4 million (\$.01 per share) associated with the 2011 initiatives to improve supply chain efficiency, reduce overhead costs across the organization and exit the Russian market. Earnings from discontinued operations included a restructuring charge of \$2 million (\$.01 per share) associated with the initiatives. Earnings from continuing operations were also impacted by Bolthouse Farms acquisition-related costs of \$3 million (\$.01 per share).
- (3) The 2011 earnings from continuing operations were impacted by a restructuring charge of \$39 million (\$.12 per share) associated with initiatives announced in June 2011 to improve supply chain efficiency, reduce overhead costs across the

organization and exit the Russian market. Earnings from discontinued operations included a restructuring charge of \$2 million associated with the initiatives.

- (4) The 2010 earnings from continuing operations were impacted by the following: a restructuring charge of \$8 million (\$.02 per share) for pension benefit costs associated with the 2008 initiatives to improve operational efficiency and long-term profitability and \$10 million (\$.03 per share) to reduce deferred tax assets as a result of the U.S. health care legislation enacted in March 2010.
- (5) The 2009 earnings from continuing operations were impacted by the following: \$15 million (\$.04 per share) of restructuring-related costs associated with the 2008 initiatives to improve operational efficiency and long-term profitability. The 2009 earnings from discontinued operations were impacted by an impairment charge of \$47 million (\$.13 per share) related to certain European trademarks and a \$4 million (\$.01 per share) tax benefit related to the sale of the Godiva Chocolatier business.

Five-Year Review should be read in conjunction with the Notes to Consolidated Financial Statements.

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

### **OVERVIEW**

#### ***Description of the Company***

Campbell Soup Company is a manufacturer and marketer of high-quality, branded convenience food products. The company reports the results of operations in the following reportable segments: U.S. Simple Meals; Global Baking and Snacking; International Simple Meals and Beverages; U.S. Beverages; and Bolthouse and Foodservice.

On August 6, 2012, the company completed the acquisition of Bolthouse Farms from a fund managed by Madison Dearborn Partners, LLC, a private equity firm, for \$1.550 billion in cash, subject to customary purchase price adjustments. On August 6, 2012, the preliminary purchase price adjustments resulted in an increase in the purchase price of \$20 million. In the third quarter, the purchase price adjustments were finalized and reduced to \$11 million. The company funded the acquisition through a combination of short- and long-term borrowings. See Notes 3 and 13 to the Consolidated Financial Statements for more information on the acquisition.

On June 13, 2013, the company completed the acquisition of Plum for \$249 million, subject to customary purchase price adjustments. Plum is a leading provider of premium, organic foods and snacks that serve the nutritional needs of babies, toddlers and children. See Note 3 to the Consolidated Financial Statements for more information on the acquisition.

On August 12, 2013, the company announced that it is in final and exclusive negotiations for the potential sale of its simple meals business in Europe. The company has reflected the results of the business as discontinued operations in the Consolidated Statements of Earnings for all years presented. The business was historically included in the International Simple Meals and Beverages segment. The assets and liabilities of the European business have been reflected in assets and liabilities held for sale in the Consolidated Balance Sheet as of July 28, 2013. See Note 4 to the Consolidated Financial Statements for additional information.

#### ***Key Strategies***

Campbell's long-term goal is to create shareowner value by driving sustainable, profitable net sales growth. The company is seeking to achieve this goal by increasing the strength of its core business and by expanding into higher-growth spaces, including new consumer segments, categories, channels and geographies.

Campbell is focused in three core categories: simple meals, healthy beverages and snacks. Its strategic priorities are to profitably grow its soup and simple meals business in North America, expand its international presence, and continue to drive growth in snacks and healthy beverages. In 2013, the company made meaningful progress in advancing these objectives.

In managing its core soup and simple meals business in North America, Campbell seeks to align investment in each business in the portfolio with the growth potential of the category and the brand. It grew net sales and operating earnings in U.S. Soup in 2013 by improving execution and optimizing key drivers of demand, including brand positioning, communication, merchandising and pricing, taste, distribution and innovation.

In 2014, Campbell will continue its efforts to strengthen its North American business through improved execution, brand building and innovation. It plans to introduce more than 30 new soup products, ranging from a new line of *Campbell's Homestyle* ready-to-eat soups to flavor-infused *Swanson* broths. It will expand its presence in the dinner sauce category with the launch of *Campbell's Slow Cooker* sauces. It will also focus on driving growth in its new Plum business, a line of premium, organic foods and snacks for babies, toddlers and young children, which the company acquired in 2013.

In 2013, Campbell also acquired Bolthouse Farms, a business that gives the company a strong platform for access to packaged fresh segments that are aligned with significant consumer trends. In combination, Bolthouse Farms' beverages business and the



company's line of *V8* branded beverages provide Campbell with a healthy beverages portfolio that spans the range from shelf-stable value offerings to mainstream products to fresh, super-premium beverages. In 2014, Campbell expects to continue to drive growth in Bolthouse Farms by leveraging its robust innovation pipeline and by investing in brand building. It plans to improve the performance of its *V8* beverages business through disciplined focus on the drivers of demand, continued expansion in energy drinks and other growth segments in the shelf-stable beverages category, and close attention to cost management. The introduction of *V8 Harvest*, a fresh tomato-based 100% vegetable juice, will represent the first entry of the *V8* brand into the super-premium beverage segment.

In Campbell's baking and snacking portfolio, Pepperidge Farm expects continued growth in 2014, driven primarily by its cracker business. With the introduction of *Goldfish Puffs*, a puffed cheese snack product designed primarily for teens, Pepperidge Farm will begin to expand the *Goldfish* brand into adjacent categories. At Arnott's in Australia, the company will focus on growing the core biscuits business with innovative flavors and new pack sizes and on driving productivity and reducing costs.

Campbell is seeking to expand its presence in international markets by extending the product platforms of many of its current businesses and by pursuing business development opportunities in faster-growing developing markets. In 2014, the company intends to leverage new strategic alliances in Mexico with Grupo Jumex and Conservas La Costeña to drive profitable growth in beverages, soups and simple meals through access to expanded manufacturing and distribution capabilities. In Indonesia, it plans to continue to drive growth in biscuits through increased penetration in the general trade. In Malaysia, it will focus on improved in-store execution behind its *Prego* and *Kimball* sauce brands. The company's acquisition of Kelsen during the first quarter of 2014 provides an immediate opportunity for growth in the large baked snacks category in China.

### ***Executive Summary***

This Executive Summary provides significant highlights from the discussion and analysis that follows.

- Net sales increased 12% in 2013 to \$8.052 billion. The acquisition of Bolthouse Farms and Plum contributed 11 points of the growth.
- Gross profit, as a percent of sales, decreased to 36.2% from 39.2% a year ago. The decline was primarily attributable to the acquisition of Bolthouse Farms and the impact of restructuring-related costs recognized in the current year.
- Earnings from continuing operations per share were \$2.17 in 2013, compared to \$2.29 in 2012. The current year included \$.31 per share of expense from items that impacted comparability, as discussed below. The prior year included \$.02 per share of expense from items that impacted comparability, as discussed below.
- In 2013, the company reported a loss from discontinued operations of \$.73 per share, compared to earnings of \$.12 per share in 2012. The current year included \$.89 per share of expense from items that impacted comparability. The prior year included \$.01 per share of expense from items that impacted comparability, as discussed below.

### ***Net earnings attributable to Campbell Soup Company - 2013 Compared with 2012***

The following items impacted the comparability of net earnings and net earnings per share:

#### *Continuing Operations*

- In 2013, the company incurred transaction costs of \$10 million (\$7 million after tax or \$.02 per share) associated with the acquisition of Bolthouse Farms. In 2012, the company recorded pre-tax transaction costs of \$5 million (\$3 million after tax or \$.01 per share) related to the acquisition;
- In 2013, the company recorded pre-tax restructuring charges of \$51 million and restructuring-related costs of \$91 million in Cost of products sold (aggregate impact of \$90 million after tax or \$.28 per share) associated with initiatives to improve its U.S. supply chain cost structure and increase asset utilization across its U.S. thermal plant network; expand access to manufacturing and distribution capabilities in Mexico; improve its Pepperidge Farm bakery supply chain cost structure; and reduce overhead costs in North America. See Note 8 to the Consolidated Financial Statements and "Restructuring Charges" for additional information; and
- In 2011, the company announced a series of initiatives to improve supply chain efficiency and reduce overhead costs across the organization to help fund plans to drive growth of the business. The company also announced its exit from the Russian market. In 2012, the company recorded pre-tax restructuring charges of \$7 million (\$4 million after tax or \$.01 per share) related to the initiatives. See Note 8 to the Consolidated Financial Statements and "Restructuring Charges" for additional information.

#### *Discontinued Operations*

- In the fourth quarter of 2013, the company recorded an impairment charge on the intangible assets of the simple meals business in Europe of \$396 million (\$263 million after tax or \$.83 per share). In addition, the company recorded \$18 million in tax expense (\$.06 per share) representing taxes on the difference between the book value and tax basis of the business. See Note 4 to the Consolidated Financial Statements for additional information.

- In 2012, the company recorded restructuring charges of \$3 million (\$2 million after tax or \$.01 per share) associated with reducing overhead.

The items impacting comparability are summarized below:

	2013		2012	
	Earnings Impact	EPS Impact	Earnings Impact	EPS Impact
(Millions, except per share amounts)				
Earnings from continuing operations attributable to Campbell Soup Company . . . . .	\$ 689	\$ 2.17	\$ 734	\$ 2.29
Earnings (loss) from discontinued operations . . . . .	\$ (231)	\$ (.73)	\$ 40	\$ 0.12
Net earnings attributable to Campbell Soup Company . . . . .	<u>\$ 458</u>	<u>\$ 1.44</u>	<u>\$ 774</u>	<u>\$ 2.41</u>
<u>Continuing operations:</u>				
Restructuring charges and related costs. . . . .	\$ (90)	\$ (.28)	\$ (4)	\$ (.01)
Acquisition transaction costs. . . . .	(7)	(.02)	(3)	(.01)
Impact of items on earnings from continuing operations <sup>(1)</sup> . . . . .	<u>\$ (97)</u>	<u>\$ (.31)</u>	<u>\$ (7)</u>	<u>\$ (.02)</u>
<u>Discontinued operations:</u>				
Restructuring charges and related costs. . . . .	\$ —	\$ —	\$ (2)	\$ (.01)
Impairment charge. . . . .	(263)	(.83)	—	—
Tax expense on book and tax differences . . . . .	(18)	(.06)	—	—
Impact of items on earnings (loss) from discontinued operations. . . . .	<u>\$ (281)</u>	<u>\$ (.89)</u>	<u>\$ (2)</u>	<u>\$ (.01)</u>

<sup>(1)</sup> The sum of the individual per share amounts may not add due to rounding.

Earnings from continuing operations were \$689 million (\$2.17 per share) in 2013, compared to \$734 million (\$2.29 per share) in 2012. After adjusting for restructuring charges and related costs and acquisition transaction costs, earnings increased in 2013 from 2012. The increase was primarily due to sales growth, lower marketing expenses, the impact of the acquisition of Bolthouse Farms and a lower effective tax rate, partially offset by higher administrative expenses and higher selling expenses. Earnings per share benefited from a reduction in the weighted average diluted shares outstanding, reflecting the impact of the company's strategic share repurchase program in 2012.

***Net earnings attributable to Campbell Soup Company - 2012 Compared with 2011***

In addition to the 2012 item that impacted comparability of net earnings and net earnings per share previously disclosed, the following items impacted the comparability of net earnings and earnings per share:

Continuing Operations

- In 2011, the company announced a series of initiatives to improve supply chain efficiency and reduce overhead costs across the organization to help fund plans to drive the growth of the business. The company also announced its exit from the Russian market. In 2012, the company recorded pre-tax restructuring charges of \$7 million (\$4 million after tax or \$.01 per share) related to the initiatives. In the fourth quarter of 2011, the company recorded a restructuring charge of \$60 million (\$39 million after tax or \$.12 per share) related to the initiatives. See Note 8 to the Consolidated Financial Statements and "Restructuring Charges" for additional information.

Discontinued Operations

- In 2011, the company recorded \$3 million (\$2 million after tax) associated with the initiatives.

The items impacting comparability are summarized below:

	2012		2011	
	Earnings Impact	EPS Impact	Earnings Impact	EPS Impact
(Millions, except per share amounts)				
Earnings from continuing operations attributable to Campbell Soup Company	\$ 734	\$ 2.29	\$ 752	\$ 2.26
Earnings (loss) from discontinued operations	\$ 40	\$ 0.12	\$ 53	\$ 0.16
Net earnings attributable to Campbell Soup Company	\$ 774	\$ 2.41	\$ 805	\$ 2.42
<u>Continuing operations:</u>				
Restructuring charges	\$ (4)	\$ (.01)	\$ (39)	\$ (.12)
Acquisition transaction costs	(3)	(.01)	—	—
Impact of items on earnings from continuing operations	\$ (7)	\$ (.02)	\$ (39)	\$ (.12)
<u>Discontinued operations:</u>				
Restructuring charges and related costs	\$ (2)	\$ (.01)	\$ (2)	\$ —
Impact of items on earnings from discontinued operations	\$ (2)	\$ (.01)	\$ (2)	\$ —

Earnings from continuing operations were \$734 million (\$2.29 per share) in 2012, compared to \$752 million (\$2.26 per share) in 2011. After adjusting for items impacting comparability, earnings decreased in 2012 from 2011. The decrease was primarily due to a decline in gross margin percentage partially offset by a lower effective tax rate. The decline in gross margin was due to cost inflation, increased promotional spending and unfavorable mix, partly offset by higher selling prices and productivity improvements. Earnings per share benefited from a reduction in the weighted average diluted shares outstanding, which was primarily due to share repurchases under the company's strategic share repurchase programs.

**Net earnings (loss) attributable to noncontrolling interests**

The company owns a 60% controlling interest in a joint venture formed with Swire Pacific Limited to support the development of the company's business in China. The joint venture began operations on January 31, 2011. The noncontrolling interest's share in the net loss was included in Net earnings (loss) attributable to noncontrolling interests in the Consolidated Statements of Earnings.

The company also owns a 70% controlling interest in a Malaysian food products manufacturing company. The noncontrolling interest's share in the net earnings was included in Net earnings (loss) attributable to noncontrolling interests in the Consolidated Statements of Earnings and was not material in 2013, 2012, or 2011.

**DISCUSSION AND ANALYSIS**

**Sales**

An analysis of net sales by reportable segment follows:

	2013	2012	2011	% Change	
				2013/2012	2012/2011
(Millions)					
U.S. Simple Meals	\$ 2,849	\$ 2,726	\$ 2,751	5	(1)
Global Baking and Snacking	2,273	2,193	2,156	4	2
International Simple Meals and Beverages	869	872	887	—	(2)
U.S. Beverages	742	774	759	(4)	2
Bolthouse and Foodservice	1,319	610	590	116	3
	\$ 8,052	\$ 7,175	\$ 7,143	12	—

An analysis of percent change of net sales by reportable segment follows:

	U.S. Simple Meals	Global Baking and Snacking	International Simple Meals and Beverages	U.S. Beverages	Bolthouse and Foodservice	Total <sup>(2)</sup>
<b>2013 versus 2012</b>						
Volume and Mix . . . . .	3%	4%	—%	(3)%	(6)%	1%
Price and Sales Allowances . . . . .	2	2	2	—	—	2
Increased Promotional Spending <sup>(1)</sup> . .	(1)	(2)	(2)	(1)	(2)	(1)
Currency . . . . .	—	—	—	—	—	—
Acquisitions . . . . .	1	—	—	—	124	11
	5%	4%	—%	(4)%	116%	12%
<b>2012 versus 2011</b>						
Volume and Mix . . . . .	(4)%	(1)%	(1)%	3%	2%	(2)%
Price and Sales Allowances . . . . .	3	5	3	—	2	3
Increased Promotional Spending <sup>(1)</sup> . .	—	(3)	(3)	(1)	(1)	(1)
Currency . . . . .	—	1	(1)	—	—	—
	(1)%	2%	(2)%	2%	3%	—%

<sup>(1)</sup> Represents revenue reductions from trade promotion and consumer coupon redemption programs.

<sup>(2)</sup> Sum of the individual amounts does not add due to rounding.

In 2013, U.S. Simple Meals sales increased 5%, reflecting increases in U.S. Soup and U.S. Sauces. U.S. Soup sales increased 5%, benefiting from improved execution and the favorable impact of weather. Further details of U.S. Soup include:

- Sales of *Campbell's* condensed soups increased 2% with gains in both cooking and eating varieties.
- Sales of ready-to-serve soups increased 9% due to volume-driven gains in *Campbell's Chunky* canned soups, which benefited from new varieties, increased promotional spending and a return to NFL-themed advertising.
- Broth sales increased 4%, primarily driven by double-digit gains in aseptically packaged broth, partially offset by lower sales of canned products and lower sales of *Swanson Flavor Boost* concentrated broth, which was introduced in 2012.

U.S. Sauces sales increased 5% primarily due to the acquisition of Plum in June 2013, growth in *Prego* pasta sauces, the 2013 launch of *Campbell's Skillet Sauces*, and growth in *Pace* Mexican sauces, partially offset by lower sales in other simple meals products.

In 2012, U.S. Simple Meals sales decreased 1%. U.S. Soup declined 2% as lower volumes were partially offset by higher selling prices, reflecting a continued cautious consumer environment. Further details of U.S. Soup include:

- Sales of *Campbell's* condensed soups increased 1% due to gains in eating varieties as cooking varieties were comparable to a year ago.
- Sales of ready-to-serve soups decreased 7%. Ready-to-serve soup volumes were impacted by the company's shift to improve price realization through higher selling prices and reduced promotional spending. The introduction of *Campbell's Slow Kettle* soups in July 2011 positively impacted sales performance.
- Broth sales increased 3% primarily due to volume gains and the introduction of *Swanson Flavor Boost* concentrated broth, which launched in July 2011.

U.S. Sauces sales increased slightly as gains in *Prego* pasta sauces were mostly offset by declines in sales of *Pace* Mexican sauces and other simple meal products. Sales of *Pace* Mexican sauces were negatively impacted by increased private label competitive activity. In U.S. Sauces, promotional spending was increased to improve marketplace performance.

In 2013, Global Baking and Snacking sales increased 4% with gains in both Pepperidge Farm and Arnott's. Pepperidge Farm sales increased primarily due to growth in fresh bakery products, *Goldfish* snack crackers, and cookies. Sales of fresh bakery products benefited from improved marketplace performance and increased shelf space at retail outlets resulting from the bankruptcy of a competitor. Arnott's sales increased primarily due to gains in Indonesia, partially offset by the impact of currency. Promotional

spending was increased by Pepperidge Farm for competitive reasons and to capitalize on the opportunity to increase shelf space in the U.S. bread category and in Arnott's to remain competitive in the Australian marketplace.

In 2012, Global Baking and Snacking sales increased 2% as sales growth in Pepperidge Farm was partially offset by a decline in Arnott's. Sales at Pepperidge Farm reflected higher selling prices across the product portfolio, partly offset by increased promotional spending. Sales increased at double-digit rates in *Goldfish* snack crackers, and declined in cookies and frozen products. Sales at Arnott's declined reflecting an increase in promotional spending as the business was impacted by a difficult customer and consumer environment.

In 2013, International Simple Meals and Beverages sales were comparable to 2012. Sales declines in the Asia Pacific region, primarily due to currency and declines in exports, were partially offset by gains in China, Canada and Latin America. Promotional spending was increased, primarily to support the soup business in Canada, in response to more intense price competition in the marketplace.

In 2012, International Simple Meals and Beverages sales decreased 2% due to declines in Canada partly offset by growth in export sales. In Canada, sales declined primarily due to lower soup sales and the impact of currency. Promotional spending was increased within the segment to improve marketplace performance.

In 2013, U.S. Beverages sales decreased 4% due to declines in sales of *V8* vegetable juice and *V8 V-Fusion* beverages, partially offset by an increase in *V8 Splash* beverages. Promotional spending was increased, primarily on *V8 Splash*, in response to more price-based competition in the value segment.

In 2012, U.S. Beverages sales increased 2%. Sales of *V8 Splash* beverages and *V8 V-Fusion* beverages increased, while sales of *V8* vegetable juice declined. Sales of *V8 V-Fusion* beverages benefited from a range of new products, including *V8 V-Fusion* Smoothies, Energy, Sparkling and juice boxes, as well as increased promotional support.

In 2013, Bolthouse and Foodservice sales increased due to the acquisition of Bolthouse Farms in 2013, which contributed \$756 million to sales. North America Foodservice sales declined 8% primarily due to declines in frozen soup products, reflecting the loss of a major restaurant customer, and higher levels of trade spending to remain competitive.

In 2012, North America Foodservice sales increased 3% primarily due to gains in refrigerated soup.

### **Gross Profit**

Gross profit, defined as Net sales less Cost of products sold, increased by \$102 million in 2013 and decreased by \$78 million in 2012 from 2011. As a percent of sales, gross profit was 36.2% in 2013, 39.2% in 2012, and 40.4% in 2011.

The 3.0 and 1.2 percentage-point decreases in gross margin percentage in 2013 and 2012 were due to the following factors:

	% Change	
	2013	2012
Cost inflation and other factors . . . . .	(1.9)	(3.6)
Impact of acquisitions . . . . .	(1.7)	—
Restructuring-related costs . . . . .	(1.1)	—
Higher level of promotional spending . . . . .	(0.7)	(0.8)
Productivity improvements . . . . .	1.6	1.8
Higher selling prices . . . . .	0.8	2.1
Mix . . . . .	—	(0.7)
	<u>(3.0)</u>	<u>(1.2)</u>

### **Marketing and Selling Expenses**

Marketing and selling expenses as a percent of sales were 11.8% in 2013, 13.1% in 2012, and 12.7% in 2011. Marketing and selling expenses increased 1% in 2013 from 2012. The increase was primarily due to the impact of the Bolthouse Farms acquisition (approximately 3 percentage points); higher selling expenses (approximately 2 percentage points); and higher marketing expenses to support innovation efforts (approximately 2 percentage points), partially offset by lower advertising and consumer promotion expenses, primarily in the U.S. Soup business (approximately 6 percentage points). Marketing and selling expenses increased 4% in 2012 from 2011 primarily due to higher advertising and consumer promotion expenses (approximately 3 percentage points) and higher other marketing expenses (approximately 1 percentage point). Advertising and consumer promotion expenses increased 6% in 2012 from 2011, reflecting brand-building investments across many key brands.

### *Administrative Expenses*

Administrative expenses as a percent of sales were 8.4% in 2013, 8.1% in 2012 and 2011. Administrative expenses increased by 17% in 2013 from 2012, primarily due to the impact of the Bolthouse Farms acquisition (approximately 10 percentage points) and higher incentive compensation costs (approximately 7 percentage points). Administrative expenses increased 1% in 2012 from 2011, primarily due to higher compensation and benefit costs (approximately 2 percentage points); and higher general administrative costs and inflation (approximately 3 percentage points), partially offset by cost savings from restructuring initiatives and other factors (approximately 4 percentage points).

### *Research and Development Expenses*

Research and development expenses increased \$12 million or 10% in 2013 from 2012. The increase was primarily due to higher incentive compensation and benefit costs (approximately 7 percentage points); the impact of the Bolthouse Farms acquisition (approximately 2 percentage points); and higher costs associated with product innovation in North America (approximately 1 percentage point). Research and development expenses decreased \$4 million or 3% in 2012 from 2011. The decrease was primarily due to cost savings initiatives and other factors (approximately 6 percentage points), partially offset by higher costs associated with product innovation in North America and the Asia Pacific region (approximately 2 percentage points), and inflation (approximately 1 percentage point).

### *Other Expenses/(Income)*

Other expenses in 2013 included \$10 million of transaction costs and \$14 million of amortization of intangible assets associated with the acquisition of Bolthouse Farms.

Other expenses in 2012 included \$5 million of transaction costs associated with the acquisition of Bolthouse Farms.

### *Operating Earnings*

Segment operating earnings increased 7% in 2013 from 2012 and decreased 8% in 2012 from 2011.

An analysis of operating earnings by segment follows:

				% Change	
	2013	2012	2011	2013/2012	2012/2011
	(Millions)				
U.S. Simple Meals . . . . .	\$ 731	\$ 658	\$ 657	11%	—%
Global Baking and Snacking . . . . .	316	315	355	—	(11)
International Simple Meals and Beverages . . . . .	108	106	128	2	(17)
U.S. Beverages . . . . .	120	134	182	(10)	(26)
Bolthouse and Foodservice . . . . .	116	85	82	36	4
	<u>1,391</u>	<u>1,298</u>	<u>1,404</u>	<u>7%</u>	<u>(8)%</u>
Unallocated corporate expenses . . . . .	(260)	(136)	(132)		
Restructuring charges <sup>(1)</sup> . . . . .	(51)	(7)	(60)		
Earnings before interest and taxes . . . . .	<u>\$ 1,080</u>	<u>\$ 1,155</u>	<u>\$ 1,212</u>		

<sup>(1)</sup> See Note 8 to the Consolidated Financial Statements for additional information on restructuring charges.

Earnings from U.S. Simple Meals increased 11% in 2013 versus 2012. The improvement in operating earnings was due to solid gains in U.S. Soup, partially offset by a decline in U.S. Sauces mostly due to increased marketing spending in support of new items. For the segment, higher selling prices and productivity savings were partially offset by cost inflation.

Earnings from U.S. Simple Meals in 2012 and 2011 were comparable, as earnings gains in U.S. Soup were mostly offset by declines in U.S. Sauces. For the segment, higher selling prices, productivity improvements and lower promotional spending were mostly offset by lower volumes and cost inflation.

Earnings from Global Baking and Snacking increased \$1 million in 2013, reflecting growth in Pepperidge Farm mostly offset by lower earnings in Arnott's.

Earnings from Global Baking and Snacking decreased 11% in 2012 versus 2011 primarily due to cost inflation, increased promotional spending and higher advertising expense, partly offset by higher selling prices and productivity improvements. Promotional spending was increased to support the businesses.

Earnings from International Simple Meals and Beverages increased 2% in 2013 versus 2012. The increase was primarily due to lower losses in China, reflecting lower marketing expenses partially offset by a lower gross margin percentage.

Earnings from International Simple Meals and Beverages decreased 17% in 2012 versus 2011. The decrease in operating earnings was primarily due to lower earnings in the Asia Pacific region and Canada, and increased costs associated with the company's market expansion in China, partially offset by the benefit of exiting the Russian market.

Earnings from U.S. Beverages decreased 10% in 2013 versus 2012, primarily due to lower sales and a lower gross margin percentage, partially offset by reduced advertising expenses.

Earnings from U.S. Beverages decreased 26% in 2012 versus 2011 primarily due to cost inflation, increased promotional spending and advertising expense, partly offset by productivity improvements.

Earnings from Bolthouse and Foodservice increased \$31 million in 2013 from 2012 due to the acquisition of Bolthouse Farms, which contributed \$63 million, partially offset by lower earnings in North America Foodservice resulting from the decline in sales.

Earnings from Bolthouse and Foodservice increased 4% in 2012 versus 2011 due to higher selling prices and productivity improvements, partially offset by cost inflation. In 2012 and 2011, all of the segment earnings were from North America Foodservice as Bolthouse was acquired in 2013.

Unallocated corporate expenses in 2013 included restructuring-related costs of \$91 million and transaction costs of \$10 million associated with the acquisition of Bolthouse Farms. Unallocated corporate expenses in 2012 included \$5 million associated with the acquisition of Bolthouse Farms. The remaining increase in 2013 was primarily due to higher incentive compensation costs.

### ***Interest Expense/Income***

Interest expense increased to \$135 million in 2013 from \$114 million in 2012, reflecting a higher debt level due to the Bolthouse Farms acquisition, partially offset by lower interest rates. Interest income increased to \$10 million from \$8 million in 2012 primarily due to higher levels of cash and cash equivalents.

Interest expense decreased to \$114 million in 2012 from \$122 million in 2011, primarily due to lower interest rates on fixed-rate debt. Interest income decreased to \$8 million in 2012 from \$10 million in 2011 primarily due to lower levels of cash and cash equivalents.

### ***Taxes on Earnings***

The effective tax rate was 28.8% in 2013, 31.0% in 2012, and 31.9% in 2011. The current year included a tax benefit of \$55 million on \$152 million of restructuring charges and related costs and acquisition transaction costs. The decline in the effective tax rate in 2013 from 2012 was primarily due to lower state taxes, including the favorable resolution of certain matters, and an increase in the U.S. manufacturing deduction.

The reduction in the effective tax rate in 2012 from 2011 was primarily due to lower tax expense associated with the repatriation of foreign earnings in 2012.

### ***Restructuring Charges***

#### ***2013 Initiatives***

In 2013, the company implemented the following initiatives to improve supply chain efficiency, expand access to manufacturing and distribution capabilities, and reduce costs:

- The company implemented initiatives to improve its U.S. supply chain cost structure and increase asset utilization across its U.S. thermal plant network, including closing its thermal plant in Sacramento, California, which produced soups, sauces and beverages. The closure resulted in the elimination of approximately 700 full-time positions and was completed in phases. Most of the positions were eliminated in 2013 and operations ceased in August 2013. The company shifted the majority of Sacramento's soup, sauce and beverage production to its thermal plants in Maxton, North Carolina; Napoleon, Ohio; and Paris, Texas. The company also closed its spice plant in South Plainfield, New Jersey, which resulted in the elimination of 27 positions. The company consolidated spice production at its Milwaukee, Wisconsin, plant in 2013.
- In Mexico, the company entered into commercial arrangements with third-party providers to expand access to manufacturing and distribution capabilities. The third-party providers will produce and distribute the company's beverages, soups, broths and sauces throughout the Mexican market. As a result of these agreements, the company will close its plant in Villagrán, Mexico, in 2014 and eliminate approximately 260 positions.
- The company will improve its Pepperidge Farm bakery supply chain cost structure by closing its plant in Aiken, South Carolina, in 2014. The company will shift the majority of Aiken's bread production to its bakery plant in Lakeland, Florida. Approximately 110 positions will be eliminated as a result of the plant closure.
- The company streamlined its salaried workforce in U.S. Simple Meals, North America Foodservice and U.S. Beverages by approximately 70 positions. This action was substantially completed in August 2013.

The company recorded a restructuring charge of \$51 million related to these initiatives in 2013. In addition, approximately \$91 million of costs related to these initiatives were recorded in Cost of products sold, representing accelerated depreciation and other exit costs. The aggregate after-tax impact of restructuring charges and related costs was \$90 million, or \$.28 per share. A summary of the pre-tax costs and remaining costs associated with the initiatives is as follows:

(Millions)	Total Program	Recognized as of July 28, 2013	Remaining Costs to be Recognized
Severance pay and benefits . . . . .	\$ 37	\$ (35)	\$ 2
Accelerated depreciation/asset impairment . . . . .	99	(99)	—
Other exit costs . . . . .	14	(8)	6
Total . . . . .	<u>\$ 150</u>	<u>\$ (142)</u>	<u>\$ 8</u>

Of the aggregate \$150 million of pre-tax costs, the company expects approximately \$47 million will be cash expenditures. In addition, the company expects to invest approximately \$31 million in capital expenditures, primarily to relocate and refurbish a beverage filling and packaging line, and relocate bread production, of which approximately \$12 million has been invested as of July 28, 2013. The outstanding aspects of these restructuring initiatives are expected to be completed in 2014. The remaining cash outflows related to these restructuring initiatives are not expected to have a material adverse impact on the company's liquidity.

The initiatives included in this program, once fully implemented, are expected to generate annual ongoing pre-tax savings of approximately \$40 million beginning in 2015, with 2014 savings of approximately \$30 million.

The total pre-tax costs of \$150 million associated with segments are expected to be as follows: U.S. Simple Meals - \$91 million; Global Baking and Snacking - \$16 million; International Simple Meals and Beverages - \$10 million; U.S. Beverages - \$31 million; and Bolthouse and Foodservice - \$2 million. Segment operating results do not include restructuring charges as segment performance is evaluated excluding such charges.

#### 2011 Initiatives

In the fourth quarter of 2011, the company announced a series of initiatives to improve supply chain efficiency and reduce overhead costs across the organization to help fund plans to drive the growth of the business. The company also announced its exit from the Russian market. Details of the initiatives include:

- In Australia, the company is investing in a new system to automate packing operations at its biscuit plant in Virginia. This investment continued through 2013 and will result in the elimination of approximately 190 positions. This initiative is now expected to be substantially completed by December 2013. Further, the company improved asset utilization in the U.S. by shifting production of ready-to-serve soups from Paris, Texas, to other facilities in 2012. In addition, the manufacturing facility in Marshall, Michigan, was closed in 2011, and manufacturing of *Campbell's Soup at Hand* microwavable products was consolidated at the Maxton, North Carolina, plant in 2012.
- The company streamlined its salaried workforce by approximately 510 positions around the world, including approximately 130 positions at its world headquarters in Camden, New Jersey. These actions were substantially completed in 2011. As part of this initiative, the company outsourced a larger portion of its U.S. retail merchandising activities to its retail sales agent, Acosta Sales and Marketing, and eliminated approximately 190 positions.
- In connection with exiting the Russian market, the company eliminated approximately 50 positions. The exit process commenced in 2011 and was substantially completed in 2012.

In 2012, the company recorded a restructuring charge of \$10 million (\$6 million after tax or \$.02 per share). Of the amount recorded in 2012, \$3 million relates to discontinued operations. In the fourth quarter of 2011, the company recorded a restructuring charge of \$63 million (\$41 million after tax or \$.12 per share). Of the amount recorded in 2011, \$3 million related to discontinued operations. A summary of the pre-tax charges and remaining costs associated with the initiatives is as follows:

(Millions)	Total Program	Recognized as of July 28, 2013	Remaining Costs to be Recognized
Severance pay and benefits . . . . .	\$ 41	\$ (41)	\$ —
Accelerated depreciation/asset impairment . . . . .	23	(23)	—
Other exit costs . . . . .	10	(9)	1
Total . . . . .	<u>\$ 74</u>	<u>\$ (73)</u>	<u>\$ 1</u>

Of the aggregate \$74 million of pre-tax costs, approximately \$50 million represents cash expenditures, the majority of which was spent in 2012. In addition, the company expects to invest approximately \$40 million in capital expenditures in connection



with the actions, of which approximately \$33 million has been invested as of July 28, 2013. The remaining cash outflows related to these restructuring initiatives are not expected to have a material adverse impact on the company's liquidity.

The initiatives included in this program are expected to generate annual pre-tax cash savings of approximately \$60 million beginning in 2012 and increasing to approximately \$70 million in 2014.

The total pre-tax costs of \$74 million associated with each segment are as follows: U.S. Simple Meals - \$33 million; Global Baking and Snacking - \$14 million; International Simple Meals and Beverages - \$17 million; U.S. Beverages - \$3 million; Bolthouse and Foodservice - \$1 million; and Corporate - \$6 million. Segment operating results do not include restructuring charges as segment performance is evaluated excluding such charges.

See Note 8 to the Consolidated Financial Statements for additional information.

#### *Potential Future Initiatives*

The company continues to evaluate initiatives to improve operational efficiency and long-term profitability and may take additional actions in the future as a result.

#### **Discontinued Operations**

On August 12, 2013, the company announced that it is in final and exclusive negotiations for the potential sale of its simple meals business in Europe. The European business includes *Erasco* and *Heisse Tasse* soups in Germany; *Liebig* and *Royco* soups in France; *Devos Lemmens* mayonnaise and cold sauces; and *Royco* soups in Belgium; and *Blå Band* and *Isomitta* soups and sauces in Sweden.

The company has reflected the results of the business as discontinued operations in the Consolidated Statements of Earnings for all years presented. The business was historically included in the International Simple Meals and Beverages segment.

Results of the European business are summarized below.

(Millions)	2013	2012	2011
Net sales . . . . .	\$ 532	\$ 532	\$ 576
Earnings (loss) before taxes . . . . .	\$ (331)	\$ 57	\$ 68
Taxes on earnings . . . . .	100	(17)	(15)
Earnings (loss) from discontinued operations. . . . .	\$ (231)	\$ 40	\$ 53

In the fourth quarter of 2013, the company recorded an impairment charge on the intangible assets of this business of \$396 million (\$263 million after tax or \$.83 per share). In addition, the company recorded \$18 million in tax expense (\$.06 per share) representing taxes on the difference between the book value and tax basis of the business. See also Notes 4 and 6 to the Consolidated Financial Statements for additional information.

In 2013, sales were comparable to 2012 as gains in France, Belgium and the Nordic region were offset by declines in Germany and export sales. Excluding the impairment charge and the tax charge, earnings increased in 2013 due primarily to lower marketing spending and administrative costs.

In 2012, sales declined primarily due to currency and declines in Germany. In 2012, earnings declined primarily due to lower sales, a lower gross margin percentage and restructuring charges, partially offset by lower marketing spending.

#### **LIQUIDITY AND CAPITAL RESOURCES**

The company expects that foreseeable liquidity and capital resource requirements, including cash outflows to repay debt, pay dividends and fund pension plan contributions, will be met through anticipated cash flows from operations; long-term borrowings under its shelf registration statement; short-term borrowings, including commercial paper; and cash and cash equivalents. The company believes that its sources of financing will be adequate to meet its future liquidity and capital resource requirements.

The company generated cash from operations of \$1.019 billion in 2013, compared to \$1.120 billion in 2012. The decrease was primarily due to higher working capital requirements, partly offset by higher cash earnings.

The company generated cash from operations of \$1.120 billion in 2012, compared to \$1.142 billion in 2011. The decline was primarily due to lower cash earnings, partially offset by lower pension contributions in 2012.

Capital expenditures were \$336 million in 2013 compared to \$323 million a year ago. Capital expenditures are expected to total approximately \$350 million in 2014. Capital expenditures in 2013 included the soup capacity expansion project for the North America Foodservice business (approximately \$42 million), capacity expansion at Pepperidge Farm (approximately \$38 million), the packing automation and capacity expansion projects at one of the company's Australian biscuit plants (approximately \$19

million), the ongoing initiative to simplify the soup-making process in North America (also known as the soup common platform initiative) (approximately \$20 million), and an advanced planning system in North America (approximately \$11 million). Capital expenditures in 2012 included the packing automation and capacity expansion projects at one of the company's Australian biscuit plants (approximately \$32 million), an advanced planning system in North America (approximately \$14 million), capacity expansion at Pepperidge Farm (approximately \$18 million), the ongoing initiative to simplify the soup-making process in North America (approximately \$17 million), continued enhancement of the company's corporate headquarters (approximately \$11 million), and Pepperidge Farm's 34,000-square-foot innovation center (approximately \$20 million). Capital expenditures in 2011 included the expansion of beverage capacity (approximately \$6 million); the ongoing implementation of SAP (approximately \$13 million); expenditures at the company's corporate headquarters (approximately \$6 million); Pepperidge Farm's new 34,000-square-foot innovation center (approximately \$5 million); expansion of Pepperidge Farm's production capacity (approximately \$5 million) and a number of infrastructure projects in the U.S. supply chain (approximately \$31 million).

On August 6, 2012, the company completed the acquisition of Bolthouse Farms from a fund managed by Madison Dearborn Partners, LLC, a private equity firm, for \$1.550 billion in cash, subject to customary purchase price adjustments. On August 6, 2012, the preliminary purchase price adjustments resulted in an increase in the purchase price of \$20 million. In the third quarter, the purchase price adjustments were finalized and reduced to \$11 million. The acquisition was funded through a combination of short- and long-term borrowings. The terms of long-term borrowings, which were issued on August 2, 2012, were as follows:

- \$400 million floating rate notes that mature on August 1, 2014. Interest on the notes is based on 3-month U.S. dollar LIBOR plus 0.30%. Interest is payable quarterly and commenced on November 1, 2012;
- \$450 million of 2.50% notes that mature on August 2, 2022. Interest is payable semi-annually and commenced on February 2, 2013. The company may redeem the notes in whole or in part at any time at a redemption price of 100% of the principal amount plus accrued interest or an amount designed to ensure that the note holders are not penalized by the early redemption; and
- \$400 million of 3.80% notes that mature on August 2, 2042. Interest is payable semi-annually and commenced on February 2, 2013. The company may redeem the notes in whole or in part at any time at a redemption price of 100% of the principal amount plus accrued interest or an amount designed to ensure that the note holders are not penalized by the early redemption.

The remaining balance was funded through the issuance of commercial paper.

On June 13, 2013, the company completed the acquisition of Plum for \$249 million, subject to customary purchase price adjustments. Plum is a leading provider of premium, organic foods and snacks that serve the nutritional needs of babies, toddlers and children. The acquisition provides the company with a new growth platform in the high-growth premium organic segment. The acquisition was funded through the issuance of commercial paper.

On August 8, 2013, the company completed the acquisition of Kelsen for approximately \$325 million, subject to customary purchase price adjustments. Kelsen is a producer of quality baked snacks that are sold in 85 countries around the world. The acquisition was funded through the issuance of commercial paper.

Long-term borrowings in 2011 included the issuance in April of \$500 million of 4.25% notes that mature in April 2021. The net proceeds from this issuance were used for the repayment of commercial paper borrowings and for other general corporate purposes.

Dividend payments were \$367 million in 2013, \$373 million in 2012, and \$378 million in 2011. Annual dividends declared were \$1.16 per share in 2013 and 2012, and \$1.145 per share in 2011. The 2013 fourth quarter rate was \$.29 per share.

Excluding shares owned and tendered by employees to satisfy tax withholding requirements on the vesting of restricted shares and for stock option exercises, the company repurchased approximately 4 million shares at a cost of \$153 million during 2013. In June 2011, the company's Board of Directors authorized the purchase of up to \$1 billion of company stock. Approximately \$750 million remained available to repurchase shares under the company's June 2011 repurchase program as of July 28, 2013. This program has no expiration date. The company suspended purchases under this program in July 2012. In addition to the June 2011 publicly announced share repurchase program, the company also purchased shares to offset the impact of dilution from shares issued under the company's stock compensation plans. The company expects to continue this practice in the future. See "Unregistered Sales of Equity Securities and Use of Proceeds" for more information.

Excluding shares owned and tendered by employees to satisfy tax withholding requirements on the vesting of restricted shares and for stock option exercises, the company repurchased approximately 13 million shares at a cost of \$412 million during 2012. Approximately \$250 million was used to repurchase shares pursuant to the company's June 2011 publicly announced share repurchase program. In addition to the June 2011 publicly announced share repurchase program, the company also purchased shares to offset the impact of dilution from shares issued under the company's stock compensation plans.

Excluding shares owned and tendered by employees to satisfy tax withholding requirements on the vesting of restricted shares and for stock option exercises, the company repurchased 21 million shares at a cost of \$728 million during 2011. Approximately

\$550 million was used to repurchase shares pursuant to the company's June 2008 publicly announced share repurchase program. Under this program, the company's Board of Directors authorized the purchase of up to \$1.2 billion of company stock through the end of 2011. This program was completed in 2011. In addition to the June 2008 publicly announced share repurchase program, the company also purchased shares to offset the impact of dilution from shares issued under the company's stock compensation plans.

At July 28, 2013, the company had \$1.909 billion of short-term borrowings due within one year and \$40 million of standby letters of credit issued on behalf of the company. The company has committed revolving credit facilities totaling \$2.0 billion, comprised of a \$500 million facility and a \$1.5 billion facility, both maturing in September 2016. These facilities remained unused at July 28, 2013, except for \$3 million of standby letters of credit issued on behalf of the company. These revolving credit agreements support the company's commercial paper programs and other general corporate purposes. The company may also increase the commitments under the credit facilities up to an additional \$1 billion, upon the agreement of either existing lenders or of additional banks not currently parties to the existing credit agreements.

In November 2011, the company filed a registration statement with the Securities and Exchange Commission that registered an indeterminate amount of debt securities. Under the registration statement, the company may issue debt securities, depending on market conditions.

The company is in compliance with the covenants contained in its revolving credit facilities and debt securities.

## CONTRACTUAL OBLIGATIONS AND OTHER COMMITMENTS

### *Contractual Obligations*

The following table summarizes the company's obligations and commitments to make future payments under certain contractual obligations as of July 28, 2013. For additional information on debt, see Note 13 to the Consolidated Financial Statements. Operating leases are primarily entered into for warehouse and office facilities and certain equipment. Purchase commitments represent purchase orders and long-term purchase arrangements related to the procurement of ingredients, supplies, machinery, equipment and services. These commitments are not expected to have a material impact on liquidity. Other long-term liabilities primarily represent payments related to deferred compensation obligations. For additional information on other long-term liabilities, see Note 18 to the Consolidated Financial Statements.

(Millions)	Contractual Payments Due by Fiscal Year				
	Total	2014	2015 - 2016	2017 - 2018	Thereafter
Debt obligations <sup>(1)</sup>	\$ 4,462	1,908	302	402	1,850
Interest payments <sup>(2)</sup>	958	108	183	170	497
Derivative payments <sup>(3)</sup>	36	35	1	—	—
Purchase commitments <sup>(4)</sup>	1,110	687	202	88	133
Operating leases <sup>(4)</sup>	204	45	68	44	47
Other long-term payments <sup>(5)</sup>	177	—	50	41	86
Total long-term cash obligations	\$ 6,947	\$ 2,783	\$ 806	\$ 745	\$ 2,613

(1) Excludes unamortized net discount/premium on debt issuances and amounts related to interest rate swaps designated as fair-value hedges. For additional information on debt obligations, see Note 13 to the Consolidated Financial Statements.

(2) Interest payments for short-term borrowings are calculated based on par values and rates of contractually obligated issuances at fiscal year end. Interest payments on long-term debt are based on principal amounts and fixed coupon rates at fiscal year end.

(3) Represents payments of cross-currency swaps, forward exchange contracts, commodity contracts, and deferred compensation hedges. Contractual payments for cross-currency swaps represent future discounted cash payments based on forward interest and spot foreign exchange rates.

(4) Includes purchase commitments of \$44 million and operating leases of \$27 million related to discontinued operations.

(5) Represents other long-term liabilities, excluding unrecognized tax benefits, postretirement benefits and payments related to pension plans. For additional information on pension and postretirement benefits, see Note 11 to the Consolidated Financial Statements.

### *Off-Balance Sheet Arrangements and Other Commitments*

The company guarantees approximately 2,000 bank loans to Pepperidge Farm independent sales distributors by third-party financial institutions used to purchase distribution routes. The maximum potential amount of the future payments the company could be required to make under the guarantees is \$165 million. The company's guarantees are indirectly secured by the distribution

routes. The company does not believe that it is probable that it will be required to make guarantee payments as a result of defaults on the bank loans guaranteed. See also Note 18 to the Consolidated Financial Statements for information on off-balance sheet arrangements.

## INFLATION

In fiscal 2013, inflation in cost of goods sold was lower than fiscal 2012 and 2011. The company continues to use a number of strategies to mitigate the effects of cost inflation including increasing prices, commodity hedging and pursuing cost productivity initiatives such as global procurement strategies and capital investments that improve the efficiency of operations.

## MARKET RISK SENSITIVITY

The principal market risks to which the company is exposed are changes in foreign currency exchange rates, interest rates and commodity prices. In addition, the company is exposed to equity price changes related to certain deferred compensation obligations. The company manages its exposure to changes in interest rates by optimizing the use of variable-rate and fixed-rate debt and by utilizing interest rate swaps in order to maintain its variable-to-total debt ratio within targeted guidelines. International operations, which accounted for 23% of 2013 net sales from continuing operations, are concentrated principally in Australia and Canada. The company manages its foreign currency exposures by borrowing in various foreign currencies and utilizing cross-currency swaps and forward contracts. Cross-currency swaps and forward contracts are entered into for periods consistent with related underlying exposures and do not constitute positions independent of those exposures. The company does not enter into contracts for speculative purposes and does not use leveraged instruments.

The company principally uses a combination of purchase orders and various short- and long-term supply arrangements in connection with the purchase of raw materials, including certain commodities and agricultural products. The company also enters into commodity futures, options and swap contracts to reduce the volatility of price fluctuations of diesel fuel, soybean oil, wheat, aluminum, natural gas, cocoa and corn, which impact the cost of raw materials.

The information below summarizes the company's market risks associated with debt obligations and other significant financial instruments as of July 28, 2013. Fair values included herein have been determined based on quoted market prices or pricing models using current market rates. The information presented below should be read in conjunction with Notes 13 through 15 to the Consolidated Financial Statements.

The table below presents principal cash flows and related interest rates by fiscal year of maturity for debt obligations. Interest rates disclosed on variable-rate debt represent the weighted-average rates at July 28, 2013. Notional amounts and related interest rates of interest rate swaps are presented by fiscal year of maturity. For the swaps, variable rates are the weighted-average forward rates for the term of each contract.

(Millions)	Expected Fiscal Year of Maturity						Total	Fair Value
	2014	2015	2016	2017	2018	Thereafter		
<b>Debt<sup>(1)</sup></b>								
Fixed rate . . . . .	\$ 302	\$ 301	\$ 1	\$ 401	\$ 1	\$ 1,850	\$ 2,856	\$ 2,900
Weighted-average interest rate . . . .	4.87%	3.37%	1.06%	3.05%	1.51%	4.27%	4.07%	
Variable rate <sup>(2)</sup> . . . . .	\$ 1,606						\$ 1,606	\$ 1,607
Weighted-average interest rate . . . .	0.45%						0.45%	
<b>Interest Rate Swaps</b>								
Fair-value swaps								
Fixed to variable . . . . .	\$ 200						\$ 200	\$ 1
Average pay rate . . . . .	0.67%						0.67%	
Average receive rate. . . . .	4.88%						4.88%	
Cash-flow swaps								
Variable to fixed. . . . .		\$ 250					\$ 250	\$ 23
Average pay rate . . . . .		2.18%					2.18%	
Average receive rate. . . . .		3.33%					3.33%	

<sup>(1)</sup> Excludes unamortized net premium/discount on debt issuances and amounts related to interest rate swaps designated as fair-value hedges.

<sup>(2)</sup> Represents \$1.562 billion of USD borrowings and \$44 million equivalent of borrowings in other currencies.

As of July 29, 2012, fixed-rate debt of approximately \$2.4 billion with an average interest rate of 4.56% and variable-rate debt of approximately \$382 million with an average interest rate of 0.72% were outstanding. As of July 29, 2012, the company had swapped \$500 million of fixed-rate debt to variable. The average rate to be received on these swaps was 4.95%, and the average rate to be paid was estimated to be 1.05% over the remaining life of the swaps.

The company is exposed to foreign exchange risk related to its international operations, including non-functional currency intercompany debt and net investments in subsidiaries. The following table summarizes the cross-currency swaps outstanding as of July 28, 2013, which hedge such exposures. The notional amount of each currency and the related weighted-average forward interest rate are presented in the Cross-Currency Swaps table.

### *Cross-Currency Swaps*

	<u>Fiscal Year of Expiration</u>	<u>Interest Rate</u>	<u>Notional Value</u>	<u>Fair Value</u>
			(Millions)	
Pay fixed CAD . . . . .	2014	6.24%	\$ 60	\$ (22)
Receive fixed USD . . . . .		5.66%		
Pay variable AUD . . . . .	2014	1.45%	\$ 37	\$ —
Receive variable USD . . . . .		0.24%		
Pay variable CAD . . . . .	2014	0.69%	\$ 34	\$ (1)
Receive variable USD . . . . .		0.23%		
Pay variable CAD . . . . .	2014	0.77%	\$ 83	\$ —
Receive variable USD . . . . .		0.24%		
Pay variable AUD . . . . .	2015	2.19%	\$ 55	\$ —
Receive variable USD . . . . .		0.52%		
Pay variable CAD . . . . .	2015	1.21%	\$ 42	\$ —
Receive variable USD . . . . .		0.46%		
Pay variable AUD . . . . .	2016	2.85%	\$ 72	\$ (1)
Receive variable USD . . . . .		0.95%		
Total . . . . .			<u>\$ 383</u>	<u>\$ (24)</u>

The cross-currency swap contracts outstanding at July 29, 2012, represented four pay variable EUR/receive variable USD swaps with notional values totaling \$241 million, four pay variable CAD/receive variable USD swaps with notional values totaling \$210 million, four pay variable AUD/receive variable USD swaps with notional values totaling \$325 million, and one pay fixed CAD/receive fixed USD swaps with a notional value totaling \$60 million. The aggregate notional value of these swap contracts was \$836 million as of July 29, 2012, and the aggregate fair value of these swap contracts was a loss of \$60 million as of July 29, 2012.

The company is also exposed to foreign exchange risk as a result of transactions in currencies other than the functional currency of certain subsidiaries, including subsidiary debt. The company utilizes foreign exchange forward purchase and sale contracts to hedge these exposures. The following table summarizes the foreign exchange forward contracts outstanding and the related weighted-average contract exchange rates as of July 28, 2013.

### *Forward Exchange Contracts*

	<u>Contract Amount</u>	<u>Average Contractual Exchange Rate (currency paid/currency received)</u>
	(Millions)	
Receive USD/Pay AUD . . . . .	\$ 231	1.08
Receive USD/Pay EUR . . . . .	\$ 225	0.76
Receive USD/Pay CAD . . . . .	\$ 151	1.02
Receive AUD/Pay NZD . . . . .	\$ 29	1.22

The company had an additional \$5 million in a number of smaller contracts to purchase or sell various other currencies, such as the Swedish krona, British pound, and Australian dollar, as of July 28, 2013. The aggregate fair value of all contracts was a loss

of \$2 million as of July 28, 2013. The total forward exchange contracts outstanding were \$228 million, and the aggregate fair value was a gain of \$2 million as of July 29, 2012.

The company enters into commodity futures and options contracts to reduce the volatility of price fluctuations for commodities. The notional value of these contracts was \$105 million and the aggregate fair value of these contracts was a loss of \$4 million as of July 28, 2013. The notional value of these contracts was \$95 million, and the aggregate fair value of these contracts was a gain of \$4 million as of July 29, 2012.

The company enters into swap contracts which hedge a portion of exposures relating to certain deferred compensation obligations linked to the total return of the company's capital stock, the total return of the Vanguard Institutional Index, the total return of the Vanguard Total International Stock Index, and during 2012, the total return of the Vanguard Short-Term Bond Index. Under these contracts, the company pays variable interest rates and receives from the counterparty either the total return on company capital stock; the total return of the Standard & Poor's 500 Index, which is expected to approximate the total return of the Vanguard Institutional Index; the total return of the iShares MSCI EAFE Index, which is expected to approximate the total return of the Vanguard Total International Stock Index; or the total return of the Vanguard Short-Term Bond Index. The notional value of the contract that is linked to the total return on company capital stock was \$26 million at July 28, 2013 and July 29, 2012. The average forward interest rate applicable to this contract, which expires in 2014, was 0.60% at July 28, 2013. The notional value of the contract that is linked to the return on the Standard & Poor's 500 Index was \$19 million at July 28, 2013 and \$15 million at July 29, 2012. The average forward interest rate applicable to this contract, which expires in 2013, was 0.67% at July 28, 2013. The notional value of the contract that is linked to the total return of the iShares MSCI EAFE Index was \$5 million at July 28, 2013 and \$4 million at July 29, 2012. The average forward interest rate applicable to this contract, which expires in 2014, was 0.55% at July 28, 2013. The notional value of the contract that was linked to the return on the Vanguard Short-Term Bond Index was \$30 million at July 29, 2012. The fair value of these contracts was a \$2 million gain at July 28, 2013 and a \$1 million gain at July 29, 2012.

The company's utilization of financial instruments in managing market risk exposures described above is consistent with the prior year. Changes in the portfolio of financial instruments are a function of the results of operations, debt repayment and debt issuances, market effects on debt and foreign currency, and the company's acquisition and divestiture activities.

## **SIGNIFICANT ACCOUNTING ESTIMATES**

The consolidated financial statements of the company are prepared in conformity with accounting principles generally accepted in the United States. The preparation of these financial statements requires the use of estimates, judgments and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the periods presented. Actual results could differ from those estimates and assumptions. See Note 1 to the Consolidated Financial Statements for a discussion of significant accounting policies. The following areas all require the use of subjective or complex judgments, estimates and assumptions:

*Trade and consumer promotion programs* — The company offers various sales incentive programs to customers and consumers, such as feature price discounts, in-store display incentives, cooperative advertising programs, new product introduction fees, and coupons. The mix between promotion programs, which are classified as reductions in revenue, and advertising or other marketing activities, which are classified as marketing and selling expenses, fluctuates between periods based on the company's overall marketing plans, and such fluctuations have an impact on revenues. The measurement and recognition of the costs for trade and consumer promotion programs involves the use of judgment related to performance and redemption estimates. Estimates are made based on historical experience and other factors. Typically, programs that are offered have a very short duration. Historically, the difference between actual experience compared to estimated redemptions and performance has not been significant to the quarterly or annual financial statements. However, actual expenses may differ if the level of redemption rates and performance were to vary from estimates.

*Valuation of long-lived assets* — Fixed assets and amortizable intangible assets are reviewed for impairment as events or changes in circumstances occur indicating that the carrying value of the asset may not be recoverable. Undiscounted cash flow analyses are used to determine if an impairment exists. If an impairment is determined to exist, the loss is calculated based on estimated fair value.

Goodwill and intangible assets deemed to have indefinite lives are not amortized but rather are tested at least annually for impairment, or more often if events or changes in circumstances indicate that more likely than not the carrying amount of the asset may not be recoverable. Goodwill is tested for impairment at the reporting unit level. A reporting unit represents an operating segment or a component of an operating segment. Goodwill is tested for impairment by either performing a qualitative evaluation or a two-step quantitative test. The qualitative evaluation is an assessment of factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount, including goodwill. The company may elect not to perform the qualitative assessment for some or all reporting units and perform a two-step quantitative impairment test. Fair value is determined based on discounted cash flow analyses. The discounted estimates of future cash flows include significant management assumptions such as revenue growth rates, operating margins, weighted average cost of capital, and future economic and market conditions. If the carrying value of the reporting unit exceeds fair value, goodwill is considered impaired. The amount of the

impairment is the difference between the carrying value of the goodwill and the “implied” fair value, which is calculated as if the reporting unit had just been acquired and accounted for as a business combination.

Indefinite-lived intangible assets are tested for impairment by comparing the fair value of the asset to the carrying value. Fair value is determined based on discounted cash flow analyses that include significant management assumptions such as revenue growth rates, weighted average cost of capital, and assumed royalty rates. If the fair value is less than the carrying value, the asset is reduced to fair value.

In the fourth quarter of 2013, as part of the company's annual review of intangible assets, an impairment charge of \$360 million was recorded on goodwill and \$36 million on trademarks for the simple meals business in Europe. The impairment was attributable to a combination of factors, including the existence of a firm offer to purchase the business; a revised future outlook for the business, with reduced expectations for future sales and discounted cash flows, given the economic uncertainty in the region; future investments required to maintain performance; and management's assumptions on the weighted average cost of capital.

On August 12, 2013, the company announced that it was in final and exclusive negotiations for the potential sale of this business. The company has reflected the results of the business as discontinued operations in the Consolidated Statements of Earnings for all years presented. The business was historically included in the International Simple Meals and Beverages segment. The assets and liabilities have been reflected in assets and liabilities held for sale in the Consolidated Balance Sheet as of July 28, 2013.

As of July 28, 2013, the carrying value of goodwill was \$2.407 billion, of which \$110 million relates to the European simple meals business and has been included in assets held for sale. Prior to the impairment charge in 2013, the company had not recognized any impairment of goodwill as a result of annual testing, which began in 2003. As of the 2013 measurement, the estimated fair value of each reporting unit of continuing operations exceeded the carrying value by at least 40%, excluding the 2013 acquisitions. Holding all other assumptions used in the 2013 fair value measurement constant, a 100-basis-point increase in the weighted average cost of capital would not result in the carrying value of any reporting unit to be in excess of the fair value. As of July 28, 2013, goodwill related to the acquisition of Bolthouse Farms and Plum was \$692 million and \$128 million, respectively. Within Bolthouse, the fair value exceeded the carrying value by at least 15%. Because the Plum acquisition closed on June 13, 2013, the carrying value represents fair value.

As of July 28, 2013, the carrying value of trademarks was \$960 million, of which \$150 million relates to the European simple meals business and has been included in assets held for sale. Holding all other assumptions used in the 2013 measurement constant, a 100-basis-point increase in the weighted average cost of capital would reduce the fair value of trademarks of continuing operations, excluding the 2013 acquisitions, but would not result in an impairment charge. As of July 28, 2013, trademarks related to the acquisition of Bolthouse Farms and Plum were \$383 million and \$115 million, respectively.

In 2012, as part of the company's annual review of intangible assets, an impairment charge of \$3 million was recognized related to a trademark used in the European simple meals business, formerly included in the International Simple Meals and Beverages segment. The trademark was determined to be impaired as a result of a decrease in the fair value of the brand, resulting from reduced expectations for future sales and discounted cash flows in comparison to the prior year.

The estimates of future cash flows involve considerable management judgment and are based upon assumptions about expected future operating performance, economic conditions, market conditions, and cost of capital. Inherent in estimating the future cash flows are uncertainties beyond the company's control, such as capital markets. The actual cash flows could differ materially from management's estimates due to changes in business conditions, operating performance, and economic conditions.

See also Note 6 to the Consolidated Financial Statements for additional information on goodwill and intangible assets.

*Pension and postretirement benefits* — The company provides certain pension and postretirement benefits to employees and retirees. Determining the cost associated with such benefits is dependent on various actuarial assumptions, including discount rates, expected return on plan assets, compensation increases, turnover rates and health care trend rates. Independent actuaries, in accordance with accounting principles generally accepted in the United States, perform the required calculations to determine expense. Actual results that differ from the actuarial assumptions are generally accumulated and amortized over future periods.

The discount rate is established as of the company's fiscal year-end measurement date. In establishing the discount rate, the company reviews published market indices of high-quality debt securities, adjusted as appropriate for duration. In addition, independent actuaries apply high-quality bond yield curves to the expected benefit payments of the plans. The expected return on plan assets is a long-term assumption based upon historical experience and expected future performance, considering the company's current and projected investment mix. This estimate is based on an estimate of future inflation, long-term projected real returns for each asset class, and a premium for active management. Within any given fiscal period, significant differences may arise between the actual return and the expected return on plan assets. The value of plan assets, used in the calculation of pension expense, is determined on a calculated method that recognizes 20% of the difference between the actual fair value of assets and the expected calculated method. Gains and losses resulting from differences between actual experience and the assumptions are

determined at each measurement date. If the net gain or loss exceeds 10% of the greater of plan assets or liabilities, a portion is amortized into earnings in the following year.

Net periodic pension and postretirement expense was \$130 million in 2013, \$102 million in 2012, and \$98 million in 2011.

Significant weighted-average assumptions as of the end of the year were as follows:

	2013	2012	2011
<u>Pension</u>			
Discount rate for benefit obligations . . . . .	4.82%	4.05%	5.41%
Expected return on plan assets . . . . .	7.65%	7.65%	7.90%
<u>Postretirement</u>			
Discount rate for obligations . . . . .	4.50%	3.75%	5.00%
Initial health care trend rate . . . . .	8.25%	8.25%	8.25%
Ultimate health care trend rate . . . . .	4.50%	4.50%	4.50%

Estimated sensitivities to annual net periodic pension cost are as follows: a 50-basis-point reduction in the discount rate would increase expense by approximately \$14 million; a 50-basis-point reduction in the estimated return on assets assumption would increase expense by approximately \$12 million. A one-percentage-point increase in assumed health care costs would increase postretirement service and interest cost by approximately \$1 million.

Net periodic pension and postretirement expense is expected to decrease to approximately \$90 million in 2014 primarily due to decreased amortization of unrecognized losses as a result of an increase in the discount rate.

The company contributed \$75 million, \$55 million, and \$100 million, respectively, to U.S. pension plans in 2013, 2012, and 2011. Contributions to non-U.S. plans were \$12 million in 2013, \$16 million in 2012, and \$44 million in 2011. The company contributed \$35 million to U.S. plans in the first quarter of 2014. Additional contributions to U.S. plans are not expected in 2014. Contributions to non-U.S. plans are expected to be approximately \$18 million in 2014.

See also Note 11 to the Consolidated Financial Statements for additional information on pension and postretirement expenses.

*Income taxes* — The effective tax rate reflects statutory tax rates, tax planning opportunities available in the various jurisdictions in which the company operates and management’s estimate of the ultimate outcome of various tax audits and issues. Significant judgment is required in determining the effective tax rate and in evaluating tax positions. Income taxes are recorded based on amounts refundable or payable in the current year and include the effect of deferred taxes. Deferred tax assets and liabilities are recognized for the future impact of differences between the financial statement carrying amounts of assets and liabilities and their respective tax bases, as well as for operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those differences are expected to be recovered or settled. Valuation allowances are established for deferred tax assets when it is more likely than not that a tax benefit will not be realized.

See also Notes 1 and 12 to the Consolidated Financial Statements for further discussion on income taxes.

## RECENT ACCOUNTING PRONOUNCEMENTS

See Note 2 to the Consolidated Financial Statements for information on recent accounting pronouncements.

## CAUTIONARY FACTORS THAT MAY AFFECT FUTURE RESULTS

This Report contains “forward-looking” statements that reflect the company’s current expectations regarding future results of operations, economic performance, financial condition and achievements of the company. The company tries, wherever possible, to identify these forward-looking statements by using words such as “anticipate,” “believe,” “estimate,” “expect,” “will” and similar expressions. One can also identify them by the fact that they do not relate strictly to historical or current facts. These statements reflect the company’s current plans and expectations and are based on information currently available to it. They rely on a number of assumptions regarding future events and estimates which could be inaccurate and which are inherently subject to risks and uncertainties.

The company wishes to caution the reader that the following important factors and those important factors described in Part 1, Item 1A and elsewhere in this Report, or in other Securities and Exchange Commission filings of the company, could affect the company’s actual results and could cause such results to vary materially from those expressed in any forward-looking statements made by, or on behalf of, the company:

- the impact of strong competitive response to the company’s efforts to leverage its brand power with product innovation, promotional programs and new advertising, and of changes in consumer demand for the company’s products;



- the risks in the marketplace associated with trade and consumer acceptance of product improvements, shelving initiatives, new products, and pricing and promotional strategies;
- the company's ability to achieve sales and earnings guidance, which is based on assumptions about sales volume, product mix, the development and success of new products, the impact of marketing, promotional and pricing actions, product costs and currency;
- the company's ability to realize projected cost savings and benefits, including restructuring initiatives;
- the company's ability to successfully manage changes to its business processes, including selling, distribution, manufacturing and information management systems;
- the practices and increased significance of certain of the company's key customers;
- the impact of inventory management practices by the company's customers;
- the impact of fluctuations in the supply of and inflation in energy, raw and packaging materials cost;
- the impact associated with completing and integrating acquisitions, divestitures and other portfolio changes;
- the uncertainties of litigation described from time to time in the company's Securities and Exchange Commission filings;
- the impact of changes in currency exchange rates, tax rates, interest rates, debt and equity markets, inflation rates, economic conditions and other external factors; and
- the impact of unforeseen business disruptions in one or more of the company's markets due to political instability, civil disobedience, armed hostilities, natural disasters or other calamities.

This discussion of uncertainties is by no means exhaustive but is designed to highlight important factors that may impact the company's outlook. The company disclaims any obligation or intent to update forward-looking statements made by the company in order to reflect new information, events or circumstances after the date they are made.

**Item 7A. *Quantitative and Qualitative Disclosure About Market Risk***

The information presented in the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations — Market Risk Sensitivity" is incorporated herein by reference.

Item 8. *Financial Statements and Supplementary Data*

**CAMPBELL SOUP COMPANY**  
**Consolidated Statements of Earnings**  
(millions, except per share amounts)

	2013	2012	2011
<b>Net sales</b> .....	<b>\$ 8,052</b>	<b>\$ 7,175</b>	<b>\$ 7,143</b>
<b>Costs and expenses</b>			
Cost of products sold .....	5,140	4,365	4,255
Marketing and selling expenses .....	947	941	909
Administrative expenses .....	677	580	577
Research and development expenses .....	128	116	120
Other expenses / (income) .....	29	11	10
Restructuring charges .....	51	7	60
<b>Total costs and expenses</b> .....	<b>6,972</b>	<b>6,020</b>	<b>5,931</b>
<b>Earnings before interest and taxes</b> .....	<b>1,080</b>	<b>1,155</b>	<b>1,212</b>
Interest expense .....	135	114	122
Interest income .....	10	8	10
<b>Earnings before taxes</b> .....	<b>955</b>	<b>1,049</b>	<b>1,100</b>
Taxes on earnings .....	275	325	351
<b>Earnings from continuing operations</b> .....	<b>680</b>	<b>724</b>	<b>749</b>
<b>Earnings (loss) from discontinued operations</b> .....	<b>(231)</b>	<b>40</b>	<b>53</b>
<b>Net earnings</b> .....	<b>449</b>	<b>764</b>	<b>802</b>
Less: Net earnings (loss) attributable to noncontrolling interests .....	(9)	(10)	(3)
<b>Net earnings attributable to Campbell Soup Company</b> .....	<b>\$ 458</b>	<b>\$ 774</b>	<b>\$ 805</b>
<b>Per Share — Basic</b>			
Earnings from continuing operations .....	\$ 2.19	\$ 2.30	\$ 2.28
Earnings (loss) from discontinued operations .....	(0.74)	0.12	0.16
<b>Net earnings attributable to Campbell Soup Company</b> .....	<b>\$ 1.46</b>	<b>\$ 2.43</b>	<b>\$ 2.44</b>
Weighted average shares outstanding — basic .....	314	317	326
<b>Per Share — Assuming Dilution</b>			
Earnings from continuing operations .....	\$ 2.17	\$ 2.29	\$ 2.26
Earnings (loss) from discontinued operations .....	(0.73)	0.12	0.16
<b>Net earnings attributable to Campbell Soup Company</b> .....	<b>\$ 1.44</b>	<b>\$ 2.41</b>	<b>\$ 2.42</b>
Weighted average shares outstanding — assuming dilution .....	317	319	329

The sum of the individual per share amounts may not add due to rounding.

See accompanying Notes to Consolidated Financial Statements.

**CAMPBELL SOUP COMPANY**  
**Consolidated Statements of Comprehensive Income**  
(millions)

	2013			2012			2011		
	Pre-tax amount	Tax (expense) benefit	After-tax amount	Pre-tax amount	Tax (expense) benefit	After-tax amount	Pre-tax amount	Tax (expense) benefit	After-tax amount
<b>Net earnings</b> .....			<b>\$ 449</b>			<b>\$ 764</b>			<b>\$ 802</b>
<b>Other comprehensive income (loss):</b>									
Foreign currency translation adjustments .....	\$ (95)	\$ 3	(92)	\$ (127)	\$ (8)	(135)	\$ 269	\$ (5)	264
<b>Cash-flow hedges:</b>									
Unrealized gains (losses) arising during the period .....	20	(8)	12	15	(5)	10	(12)	4	(8)
Reclassification adjustment for (gains) losses included in net earnings .....	4	(1)	3	—	—	—	9	(3)	6
<b>Pension and other postretirement benefits:</b>									
Net actuarial gain (loss) arising during the period .....	322	(103)	219	(428)	151	(277)	—	—	—
Reclassification of prior service credit included in net earnings .....	(2)	—	(2)	(1)	—	(1)	—	—	—
Reclassification of net actuarial loss included in net earnings .....	124	(54)	70	83	(29)	54	77	(30)	47
<b>Other comprehensive income (loss)</b> .....	<b>\$ 373</b>	<b>\$ (163)</b>	<b>\$ 210</b>	<b>\$ (458)</b>	<b>\$ 109</b>	<b>\$ (349)</b>	<b>\$ 343</b>	<b>\$ (34)</b>	<b>\$ 309</b>
<b>Total comprehensive income (loss)</b> .....			<b>659</b>			<b>415</b>			<b>1,111</b>
Total comprehensive income (loss) attributable to noncontrolling interests .....			(10)			(10)			(3)
<b>Total comprehensive income (loss) attributable to Campbell Soup Company</b> .....			<b>\$ 669</b>			<b>\$ 425</b>			<b>\$ 1,114</b>

See accompanying Notes to Consolidated Financial Statements.

**CAMPBELL SOUP COMPANY**  
**Consolidated Balance Sheets**  
(millions, except per share amounts)

	July 28, 2013	July 29, 2012
<b>Current assets</b>		
Cash and cash equivalents . . . . .	\$ 333	\$ 335
Accounts receivable, net . . . . .	635	553
Inventories . . . . .	925	714
Other current assets . . . . .	135	169
Current assets held for sale . . . . .	193	—
<b>Total current assets</b> . . . . .	<b>2,221</b>	<b>1,771</b>
Plant assets, net of depreciation . . . . .	2,260	2,127
Goodwill . . . . .	2,297	2,013
Other intangible assets, net of amortization . . . . .	1,021	496
Other assets . . . . .	131	123
Noncurrent assets held for sale . . . . .	393	—
<b>Total assets</b> . . . . .	<b>\$ 8,323</b>	<b>\$ 6,530</b>
<b>Current liabilities</b>		
Short-term borrowings . . . . .	\$ 1,909	\$ 786
Payable to suppliers and others . . . . .	523	571
Accrued liabilities . . . . .	617	598
Dividend payable . . . . .	100	93
Accrued income taxes . . . . .	19	22
Current liabilities held for sale . . . . .	114	—
<b>Total current liabilities</b> . . . . .	<b>3,282</b>	<b>2,070</b>
Long-term debt . . . . .	2,544	2,004
Deferred taxes . . . . .	489	298
Other liabilities . . . . .	776	1,260
Noncurrent liabilities held for sale . . . . .	22	—
<b>Total liabilities</b> . . . . .	<b>7,113</b>	<b>5,632</b>
<b>Commitments and contingencies</b>		
<b>Campbell Soup Company shareowners' equity</b>		
Preferred stock; authorized 40 shares; none issued . . . . .	—	—
Capital stock, \$.0375 par value; authorized 560 shares; issued 323 shares as of July 28, 2013 and 542 as of July 29, 2012 . . . . .	12	20
Additional paid-in capital . . . . .	362	329
Earnings retained in the business . . . . .	1,772	9,584
Capital stock in treasury, at cost . . . . .	(364)	(8,259)
Accumulated other comprehensive loss . . . . .	(565)	(776)
<b>Total Campbell Soup Company shareowners' equity</b> . . . . .	<b>1,217</b>	<b>898</b>
Noncontrolling interests . . . . .	(7)	—
<b>Total equity</b> . . . . .	<b>1,210</b>	<b>898</b>
<b>Total liabilities and equity</b> . . . . .	<b>\$ 8,323</b>	<b>\$ 6,530</b>

See accompanying Notes to Consolidated Financial Statements.

**CAMPBELL SOUP COMPANY**  
**Consolidated Statements of Cash Flows**  
(millions)

	2013	2012	2011
<b>Cash flows from operating activities:</b>			
Net earnings . . . . .	\$ 449	\$ 764	\$ 802
Adjustments to reconcile net earnings to operating cash flow			
Impairment charge . . . . .	396	—	—
Restructuring charges . . . . .	51	10	63
Stock-based compensation . . . . .	113	79	87
Depreciation and amortization . . . . .	407	262	268
Deferred income taxes . . . . .	(171)	45	46
Other, net . . . . .	155	118	108
Changes in working capital			
Accounts receivable . . . . .	(48)	(18)	(15)
Inventories . . . . .	(146)	32	(14)
Prepaid assets . . . . .	5	(3)	19
Accounts payable and accrued liabilities . . . . .	(69)	(19)	(26)
Pension fund contributions . . . . .	(87)	(71)	(144)
Receipts from hedging activities . . . . .	22	7	3
Other . . . . .	(58)	(86)	(55)
<b>Net cash provided by operating activities . . . . .</b>	<b>1,019</b>	<b>1,120</b>	<b>1,142</b>
<b>Cash flows from investing activities:</b>			
Purchases of plant assets . . . . .	(336)	(323)	(272)
Sales of plant assets . . . . .	5	1	9
Businesses acquired, net of cash acquired . . . . .	(1,806)	—	—
Other, net . . . . .	(17)	(1)	2
<b>Net cash used in investing activities . . . . .</b>	<b>(2,154)</b>	<b>(323)</b>	<b>(261)</b>
<b>Cash flows from financing activities:</b>			
Net short-term borrowings (repayments) . . . . .	825	(257)	495
Long-term borrowings . . . . .	1,250	—	500
Repayments of notes payable . . . . .	(400)	—	(700)
Dividends paid . . . . .	(367)	(373)	(378)
Treasury stock purchases . . . . .	(153)	(412)	(728)
Treasury stock issuances . . . . .	83	112	96
Excess tax benefits on stock-based compensation . . . . .	12	8	11
Contribution from noncontrolling interest . . . . .	3	2	10
Other, net . . . . .	(16)	—	(6)
<b>Net cash provided by (used in) financing activities . . . . .</b>	<b>1,237</b>	<b>(920)</b>	<b>(700)</b>
<b>Effect of exchange rate changes on cash . . . . .</b>	<b>(36)</b>	<b>(26)</b>	<b>49</b>
<b>Net change in cash and cash equivalents . . . . .</b>	<b>66</b>	<b>(149)</b>	<b>230</b>
<b>Cash and cash equivalents — beginning of period . . . . .</b>	<b>335</b>	<b>484</b>	<b>254</b>
<b>Cash balance of discontinued operations — end of period . . . . .</b>	<b>(68)</b>	<b>—</b>	<b>—</b>
<b>Cash and cash equivalents — end of period . . . . .</b>	<b>\$ 333</b>	<b>\$ 335</b>	<b>\$ 484</b>

See accompanying Notes to Consolidated Financial Statements.

**CAMPBELL SOUP COMPANY**  
**Consolidated Statements of Equity**  
(millions, except per share amounts)

Campbell Soup Company Shareowners' Equity

	Capital Stock				Additional Paid-in Capital	Earnings Retained in the Business	Accumulated Other Comprehensive Income (Loss)	Noncontrolling Interests	Total Equity
	Issued		In Treasury						
	Shares	Amount	Shares	Amount					
Balance at August 1, 2010 . . . .	542	\$ 20	(206)	\$ (7,459)	\$ 341	\$ 8,760	\$ (736)	\$ 3	\$ 929
Contribution from noncontrolling interests . . . . .								8	8
Net earnings (loss) . . . . .						805		(3)	802
Other comprehensive income (loss) . . . . .							309		309
Dividends (\$1.145 per share) . . . . .						(380)		—	(380)
Treasury stock purchased . . . . .			(21)	(728)					(728)
Treasury stock issued under management incentive and stock option plans . . . . .			5	166	(10)				156
<b>Balance at July 31, 2011 . . . . .</b>	<b>542</b>	<b>20</b>	<b>(222)</b>	<b>(8,021)</b>	<b>331</b>	<b>9,185</b>	<b>(427)</b>	<b>8</b>	<b>1,096</b>
Contribution from noncontrolling interests . . . . .								2	2
Net earnings (loss) . . . . .						774		(10)	764
Other comprehensive income (loss) . . . . .							(349)	—	(349)
Dividends (\$1.16 per share) . . . . .						(375)			(375)
Treasury stock purchased . . . . .			(13)	(412)					(412)
Treasury stock issued under management incentive and stock option plans . . . . .			5	174	(2)				172
<b>Balance at July 29, 2012 . . . . .</b>	<b>542</b>	<b>20</b>	<b>(230)</b>	<b>(8,259)</b>	<b>329</b>	<b>9,584</b>	<b>(776)</b>	<b>—</b>	<b>898</b>
<b>Contribution from noncontrolling interests . . . . .</b>								<b>3</b>	<b>3</b>
<b>Net earnings (loss) . . . . .</b>						<b>458</b>		<b>(9)</b>	<b>449</b>
<b>Other comprehensive income (loss) . . . . .</b>							<b>211</b>	<b>(1)</b>	<b>210</b>
<b>Dividends (\$1.16 per share) . . . . .</b>						<b>(371)</b>			<b>(371)</b>
<b>Treasury stock purchased . . . . .</b>			<b>(4)</b>	<b>(153)</b>					<b>(153)</b>
<b>Treasury stock retired . . . . .</b>	<b>(219)</b>	<b>(8)</b>	<b>219</b>	<b>7,907</b>		<b>(7,899)</b>			<b>—</b>
<b>Treasury stock issued under management incentive and stock option plans . . . . .</b>			<b>4</b>	<b>141</b>	<b>33</b>				<b>174</b>
<b>Balance at July 28, 2013 . . . . .</b>	<b>323</b>	<b>\$ 12</b>	<b>(11)</b>	<b>\$ (364)</b>	<b>\$ 362</b>	<b>\$ 1,772</b>	<b>\$ (565)</b>	<b>\$ (7)</b>	<b>\$ 1,210</b>

See accompanying Notes to Consolidated Financial Statements.

**Notes to Consolidated Financial Statements**  
**(currency in millions, except per share amounts)**

**1. Summary of Significant Accounting Policies**

Campbell Soup Company, together with its subsidiaries (the company), is a manufacturer and marketer of high-quality, branded convenience food products.

*Basis of Presentation* — The consolidated financial statements include the accounts of the company and entities in which the company maintains a controlling financial interest. Intercompany transactions are eliminated in consolidation. Certain amounts in prior-year financial statements were reclassified to conform to the current-year presentation. The company's fiscal year ends on the Sunday nearest July 31. There were 52 weeks in 2013, 2012, and 2011. There will be 53 weeks in 2014.

On August 12, 2013, the company announced that it is in final and exclusive negotiations for the potential sale of its simple meals business in Europe. The European business includes *Erasco* and *Heisse Tasse* soups in Germany; *Liebig* and *Royco* soups in France; *Devos Lemmens* mayonnaise and cold sauces and *Royco* soups in Belgium; and *Blå Band* and *Isomitta* soups and sauces in Sweden. The company has reflected the results of the business as discontinued operations in the Consolidated Statements of Earnings for all years presented. The business was historically included in the International Simple Meals and Beverages segment. The assets and liabilities of the European business have been reflected in assets and liabilities held for sale in the Consolidated Balance Sheet as of July 28, 2013. See Note 4 for additional information.

*Use of Estimates* — Generally accepted accounting principles require management to make estimates and assumptions that affect assets, liabilities, revenues and expenses. Actual results could differ from those estimates.

*Revenue Recognition* — Revenues are recognized when the earnings process is complete. This occurs when products are shipped in accordance with terms of agreements, title and risk of loss transfer to customers, collection is probable and pricing is fixed or determinable. Revenues are recognized net of provisions for returns, discounts and allowances. Certain sales promotion expenses, such as feature price discounts, in-store display incentives, cooperative advertising programs, new product introduction fees and coupon redemption costs, are classified as a reduction of sales. The recognition of costs for promotion programs involves the use of judgment related to performance and redemption estimates. Estimates are made based on historical experience and other factors. Costs are recognized either upon sale or when the incentive is offered, based on the program. Revenues are presented on a net basis for arrangements under which suppliers perform certain additional services.

*Cash and Cash Equivalents* — All highly liquid debt instruments purchased with a maturity of three months or less are classified as cash equivalents.

*Inventories* — All inventories are valued at the lower of average cost or market.

*Property, Plant and Equipment* — Property, plant and equipment are recorded at historical cost and are depreciated over estimated useful lives using the straight-line method. Buildings and machinery and equipment are depreciated over periods not exceeding 45 years and 20 years, respectively. Assets are evaluated for impairment when conditions indicate that the carrying value may not be recoverable. Such conditions include significant adverse changes in business climate or a plan of disposal. Repairs and maintenance are charged to expense as incurred.

*Goodwill and Intangible Assets* — Goodwill and intangible assets deemed to have indefinite lives are not amortized but rather are tested at least annually for impairment, or when circumstances indicate that the carrying amount of the asset may not be recoverable. Goodwill is tested for impairment at the reporting unit level. A reporting unit is an operating segment or a component of an operating segment. Goodwill is tested for impairment by either performing a qualitative evaluation or a two-step quantitative test. The qualitative evaluation is an assessment of factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount, including goodwill. The company may elect not to perform the qualitative assessment for some or all reporting units and perform a two-step quantitative impairment test. Fair value is determined based on discounted cash flow analyses. The discounted estimates of future cash flows include significant management assumptions such as revenue growth rates, operating margins, weighted average cost of capital, and future economic and market conditions. If the carrying value of the reporting unit exceeds fair value, goodwill is considered impaired. The amount of the impairment is the difference between the carrying value of the goodwill and the “implied” fair value, which is calculated as if the reporting unit had just been acquired and accounted for as a business combination.

Indefinite-lived intangible assets are tested for impairment by comparing the fair value of the asset to the carrying value. Fair value is determined based on discounted cash flow analyses that include significant management assumptions such as revenue growth rates, weighted average cost of capital, and assumed royalty rates. If the fair value is less than the carrying value, the asset is reduced to fair value.

See Note 6 for information on intangible assets and an impairment charge recognized in 2013.

*Derivative Financial Instruments* — The company uses derivative financial instruments primarily for purposes of hedging exposures to fluctuations in foreign currency exchange rates, interest rates, commodities and equity-linked employee benefit obligations. These derivative contracts are entered into for periods consistent with the related underlying exposures and do not constitute positions independent of those exposures. The company does not enter into derivative contracts for speculative purposes and does not use leveraged instruments. The company's derivative programs include strategies that qualify and strategies that do not qualify for hedge accounting treatment. To qualify for hedge accounting, the hedging relationship, both at inception of the hedge and on an ongoing basis, is expected to be highly effective in achieving offsetting changes in the fair value of the hedged risk during the period that the hedge is designated.

All derivatives are recognized on the balance sheet at fair value. For derivatives that qualify for hedge accounting, on the date the derivative contract is entered into, the company designates the derivative as a hedge of the fair value of a recognized asset or liability or a firm commitment (fair-value hedge), a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability (cash-flow hedge), or a hedge of a net investment in a foreign operation. Some derivatives may also be considered natural hedging instruments (changes in fair value act as economic offsets to changes in fair value of the underlying hedged item) and are not designated for hedge accounting.

Changes in the fair value of a fair-value hedge, along with the gain or loss on the underlying hedged asset or liability (including losses or gains on firm commitments), are recorded in current-period earnings. The effective portion of gains and losses on cash-flow hedges are recorded in other comprehensive income (loss), until earnings are affected by the variability of cash flows. If the hedge is no longer effective, all changes in the fair value of the derivative are included in earnings each period until the instrument matures. If a derivative is used as a hedge of a net investment in a foreign operation, its changes in fair value, to the extent effective as a hedge, are recorded in other comprehensive income (loss). Any ineffective portion of designated hedges is recognized in current-period earnings. Changes in the fair value of derivatives that are not designated for hedge accounting are recognized in current-period earnings.

Cash flows from derivative contracts are included in Net cash provided by operating activities.

*Advertising Production Costs* — Advertising production costs are expensed in the period that the advertisement first takes place or when a decision is made not to use an advertisement.

*Research and Development Costs* — The costs of research and development are expensed as incurred. Costs include expenditures for new product and manufacturing process innovation, and improvements to existing products and processes. Costs primarily consist of salaries, wages, consulting, and depreciation and maintenance of research facilities and equipment.

*Income Taxes* — Deferred tax assets and liabilities are recognized for the future impact of differences between the financial statement carrying amounts of assets and liabilities and their respective tax bases, as well as for operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Valuation allowances are recorded to reduce deferred tax assets when it is more likely than not that a tax benefit will not be realized.

## **2. Recent Accounting Pronouncements**

In June 2011, the Financial Accounting Standards Board (FASB) issued authoritative guidance requiring entities to present net income and other comprehensive income (OCI) in one continuous statement or two separate, but consecutive, statements of net income and comprehensive income. The option to present items of OCI in the statement of changes in equity has been eliminated. In December 2011, the FASB issued an amendment to defer a requirement in the June 2011 standard that called for reclassification adjustments from accumulated other comprehensive income (AOCI) to be measured and presented by income statement line item in net income and also in OCI. The requirements are effective for annual reporting periods beginning after December 15, 2011, and for interim reporting periods within those years. The company adopted the guidance in the first quarter of 2013. The adoption impacted the presentation of financial statements but did not have an impact on the company's consolidated financial statements.

In February 2013, the FASB finalized the requirements related to reclassification adjustments from AOCI. The new standard requires that companies present either in a single note or parenthetically on the face of the financial statements, the effect of significant amounts reclassified from each component of AOCI. If a component is not required to be reclassified to net income in its entirety, the guidance requires a cross-reference to other disclosures that provide additional information. The company adopted the guidance in the third quarter of 2013. The adoption resulted in additional disclosures but did not have an impact on the company's consolidated financial statements.

In December 2011, the FASB issued guidance related to disclosures about offsetting (netting) of assets and liabilities in the statement of financial position. The guidance requires entities to disclose gross information and net information about both instruments and transactions that are offset in the statement of financial position, and instruments and transactions subject to an agreement similar to a master netting arrangement. The scope includes financial instruments and derivative instruments. In January 2013, the FASB issued an amendment to the guidance to limit the scope of the new balance sheet offsetting disclosures to derivatives,



repurchase agreements, and securities lending transactions to the extent that they are offset in the financial statements or subject to an enforceable master netting arrangement or similar arrangement. The disclosures are required for fiscal years and interim periods within those years beginning on or after January 1, 2013. Disclosures required under the guidance will be provided for all comparative periods presented. The adoption will impact disclosures but will not have a material impact on the company's consolidated financial statements.

In July 2012, the FASB issued revised guidance intended to simplify how an entity tests indefinite-lived intangible assets for impairment. The amendments will allow an entity first to assess qualitative factors to determine whether it is necessary to perform a quantitative impairment test. An entity will no longer be required to calculate the fair value of an indefinite-lived intangible asset and perform the quantitative test unless the entity determines, based on a qualitative assessment, that it is more likely than not that its fair value is less than its carrying amount. The amendments are effective for annual and interim indefinite-lived intangible asset impairment tests performed for fiscal years beginning after September 15, 2012. Early adoption is permitted. The company does not expect the adoption to have a material impact on the company's consolidated financial statements.

In February 2013, the FASB issued guidance for the recognition, measurement, and disclosure of certain obligations resulting from joint and several liability arrangements for which the total amount is fixed. Such obligations may include debt arrangements, legal settlements, and other contractual arrangements. The guidance is effective for fiscal years and interim periods within those fiscal years beginning after December 15, 2013 and should be applied retrospectively to all prior periods presented for those obligations within scope that existed as of the beginning of the fiscal year of adoption. Early adoption is permitted. The company is currently evaluating the new guidance.

In March 2013, the FASB issued guidance on the accounting for the cumulative translation adjustment upon derecognition of certain subsidiaries or groups of assets within a foreign entity or of an investment in a foreign entity. The guidance is effective prospectively for fiscal years and interim periods within those fiscal years beginning after December 15, 2013. Early adoption is permitted. The company will prospectively apply the guidance to applicable transactions.

In July 2013, the FASB issued guidance which permits an entity to designate the Fed Funds Effective Swap Rate, also referred to as the overnight index swap rate, as a benchmark interest rate in a hedge accounting relationship. In addition, the guidance removes the restriction on using different benchmark interest rates for similar hedges. The guidance was effective in July 2013. The company will prospectively apply the guidance to applicable transactions.

In July 2013, the FASB issued guidance on the presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. The guidance requires the netting of unrecognized tax benefits (UTBs) against a deferred tax asset for a loss or other carryforward that would apply in settlement of uncertain tax positions. Under the new standard, UTBs will be netted against all available same-jurisdiction loss or other tax carryforwards that would be utilized, rather than only against carryforwards that are created by the UTBs. The guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2013, and should be applied prospectively to all UTBs that exist at the effective date. Retrospective application is permitted. The company is currently evaluating the new guidance.

### **3. Acquisitions**

On August 6, 2012, the company completed the acquisition of Bolthouse Farms from a fund managed by Madison Dearborn Partners, LLC, a private equity firm, for \$1,550 in cash, subject to customary purchase price adjustments. On August 6, 2012, the preliminary purchase price adjustments resulted in an increase in the purchase price of \$20. In the third quarter, the purchase price adjustments were finalized and reduced to \$11. The company funded the acquisition through a combination of short- and long-term borrowings. Bolthouse Farms is a vertically integrated food and beverage company focused on developing, manufacturing and marketing fresh carrots and proprietary, high value-added healthy products.

The company incurred transaction costs of \$10 (\$7 after tax) in the first quarter of 2013 and \$5 (\$3 after tax) during the fourth quarter of 2012. The costs were recorded in Other expenses/(income).

The acquisition of Bolthouse Farms contributed \$756 to Net sales and resulted in an increase of \$18 to Net earnings from August 6, 2012 through July 28, 2013. Net earnings reflect the transaction costs incurred in 2013, additional interest expense on the debt issued to finance the purchase, amortization and depreciation expense based on the estimated fair value and useful lives of intangible assets, plant assets, and related tax effects.

The excess of the purchase price over the estimated fair values of the identifiable assets was recorded as \$692 of goodwill. Of this amount, \$284 is expected to be deductible for tax purposes. The goodwill was primarily attributable to future growth opportunities and any intangible assets that did not qualify for separate recognition. The goodwill is included in the Bolthouse and Foodservice segment.

On June 13, 2013, the company completed the acquisition of Plum for \$249, subject to customary purchase price adjustments. Plum is a leading provider of premium, organic foods and snacks that serve the nutritional needs of babies, toddlers and children. The acquisition provides the company with an attractive platform to extend its core categories of simple meals, snacks and beverages and enhances the company's access to a new generation of consumers.

The acquisition of Plum contributed \$14 to Net sales and resulted in a decrease of \$2 to Net earnings from June 14, 2013 through July 28, 2013.

The excess of the purchase price over the estimated fair values of the identifiable assets was recorded as \$128 of goodwill. The goodwill is not expected to be deductible for tax purposes. The goodwill was primarily attributable to future growth opportunities and any intangible assets that did not qualify for separate recognition. The goodwill is included in the U.S. Simple Meals segment. The purchase price allocation is preliminary and is subject to the finalization of appraisals, which will be completed in 2014.

The acquired assets and assumed liabilities for both acquisitions include the following:

	<u>Bolthouse Farms</u>	<u>Plum</u>
Cash . . . . .	\$ 3	\$ 1
Accounts receivable . . . . .	74	15
Inventories . . . . .	122	20
Other current assets . . . . .	8	1
Plant assets . . . . .	335	2
Goodwill . . . . .	692	128
Other intangible assets . . . . .	580	133
Other assets . . . . .	8	—
Short-term debt . . . . .	(1)	—
Accounts payable . . . . .	(59)	(12)
Accrued liabilities . . . . .	(29)	(5)
Long-term debt . . . . .	(1)	—
Deferred income taxes . . . . .	(156)	(34)
Other liabilities . . . . .	(15)	—
Total assets acquired and liabilities assumed . . . . .	<u>\$ 1,561</u>	<u>\$ 249</u>

The fair value of identifiable intangible assets is as follows:

	<u>Bolthouse Farms</u>		
	<u>Type</u>	<u>Life in Years</u>	<u>Value</u>
Trademarks . . . . .	Non-amortizable	Indefinite	\$ 383
Customer relationships . . . . .	Amortizable	20	132
Distributor relationship . . . . .	Amortizable	7	2
Technology and patents . . . . .	Amortizable	9 to 17	43
Formula and recipes . . . . .	Amortizable	5	20
Total identifiable assets . . . . .			<u>\$ 580</u>

The identifiable intangible assets of Plum consist of \$115 in non-amortizable trademarks and \$18 in customer relationships to be amortized over 15 years.

The following unaudited summary information is presented on a consolidated pro forma basis as if both of the acquisitions had occurred on August 1, 2011.

	<u>2013</u>	<u>2012</u>
Net sales . . . . .	\$ 8,140	\$ 7,941
Earnings from continuing operations attributable to Campbell Soup Company . . . . .	\$ 680	\$ 711
Earnings per share from continuing operations attributable to Campbell Soup Company . . . . .	\$ 2.15	\$ 2.22

The pro forma amounts include transaction costs, additional interest expense on the debt issued to finance the purchases, amortization and depreciation expense based on the estimated fair value and useful lives of intangible assets, plant assets, and

related tax effects. The pro forma results are not necessarily indicative of the combined results had the acquisitions been completed at August 1, 2011, nor are they indicative of future combined results.

On August 8, 2013, the company completed the acquisition of Kelsen. See also Note 21 for additional information.

#### 4. Discontinued Operations

After receiving an unsolicited offer for its European simple meals business, the company re-evaluated the recent trends, the strategic priority and the long-term financial outlook for that business. The company then pursued discussions that led to finalizing the terms of a potential sale of the business to a third party in the fourth quarter. On August 12, 2013, the company announced that it is in final and exclusive negotiations for the potential sale of its simple meals business in Europe. The European business includes *Erasco* and *Heisse Tasse* soups in Germany; *Liebig* and *Royco* soups in France; *Devos Lemmens* mayonnaise and cold sauces and *Royco* soups in Belgium; and *Blå Band* and *Isomitta* soups and sauces in Sweden.

The company has reflected the results of the business as discontinued operations in the Consolidated Statements of Earnings for all years presented. The business was historically included in the International Simple Meals and Beverages segment.

Results of discontinued operations were as follows:

	2013	2012	2011
Net sales . . . . .	\$ 532	\$ 532	\$ 576
Earnings (loss) before taxes . . . . .	\$ (331)	\$ 57	\$ 68
Taxes on earnings . . . . .	100	(17)	(15)
Earnings (loss) from discontinued operations . . . . .	\$ (231)	\$ 40	\$ 53

In the fourth quarter of 2013, the company recorded an impairment charge on the intangible assets of this business of \$396 (\$263 after tax or \$.83 per share). In addition, the company recorded \$18 in tax expense (\$.06 per share) representing taxes on the difference between the book value and tax basis of the business. See Note 6 for additional information on the impairment charge.

The assets and liabilities of the European business have been reflected in assets and liabilities held for sale in the Consolidated Balance Sheet as of July 28, 2013, and are comprised of the following:

	2013
Cash . . . . .	\$ 68
Accounts receivable . . . . .	54
Inventories . . . . .	68
Prepaid Expenses . . . . .	3
Current assets . . . . .	\$ 193
Plant assets . . . . .	\$ 98
Goodwill . . . . .	110
Intangible assets . . . . .	150
Other assets . . . . .	35
Non-current assets . . . . .	\$ 393
Accounts payable . . . . .	\$ 60
Accrued liabilities . . . . .	54
Current Liabilities . . . . .	\$ 114
Non-current pension obligation . . . . .	\$ 11
Other liabilities . . . . .	11
Non-current liabilities . . . . .	\$ 22

## 5. Accumulated Other Comprehensive Income (Loss)

The components of Accumulated other comprehensive income (loss) consisted of the following:

	Foreign Currency Translation Adjustment <sup>(1)</sup>	Gains (Losses) on Cash Flow Hedges <sup>(2)</sup>	Pension and Postretirement Benefit Plan Adjustments <sup>(3)</sup>	Total Accumulated Comprehensive Income (Loss)
Balance at July 31, 2011 . . . . .	\$ 396	\$ (20)	\$ (803)	\$ (427)
Other comprehensive income (loss) before reclassifications. .	(135)	10	(277)	\$ (402)
Amounts reclassified from accumulated other comprehensive income. . . . .	—	—	53	\$ 53
Net current-period other comprehensive income. . . . .	(135)	10	(224)	\$ (349)
Balance at July 29, 2012 . . . . .	\$ 261	\$ (10)	\$ (1,027)	\$ (776)
Other comprehensive income (loss) before reclassifications	\$ (91)	12	219	140
Amounts reclassified from accumulated other comprehensive income . . . . .	—	3	68	71
Net current-period other comprehensive income. . . . .	(91)	15	287	211
Balance at July 28, 2013 . . . . .	<u>\$ 170</u>	<u>\$ 5</u>	<u>\$ (740)</u>	<u>\$ (565)</u>

- (1) Included a tax expense of \$9 as of July 28, 2013, \$12 as of July 29, 2012, and \$4 as of July 31, 2011. Amounts related to noncontrolling interests were not material.  
(2) Included a tax expense of \$3 as of July 28, 2013, and a tax benefit of \$6 as of July 29, 2012 and \$11 as of July 31, 2011.  
(3) Included a tax benefit of \$424 as of July 28, 2013, \$581 as of July 29, 2012, and \$459 as of July 31, 2011.

The amounts reclassified from Accumulated other comprehensive income (loss) consisted of the following:

Details about Accumulated Other Comprehensive Income Components	2013	2012	2011	Location of (Gain) Loss Recognized in Earnings
<b>(Gains) losses on cash flow hedges:</b>				
Foreign exchange forward contracts . . . . .	\$ 1	\$ (1)	\$ 4	Cost of products sold
Foreign exchange forward contracts . . . . .	(1)	(2)	2	Other expenses/income
Forward starting interest rate swaps . . . . .	4	3	3	Interest expense
Total before tax	4	—	9	
Tax expense (benefit)	(1)	—	(3)	
(Gain) loss, net of tax	<u>\$ 3</u>	<u>\$ —</u>	<u>\$ 6</u>	
<b>Amortization of pension and postretirement benefit adjustments:</b>				
Prior service credit. . . . .	\$ (2)	\$ (1)	\$ —	(1)
Net actuarial losses . . . . .	124	83	77	(1)
Total before tax	122	82	77	
Tax expense (benefit)	(54)	(29)	(30)	
(Gain) loss, net of tax	<u>\$ 68</u>	<u>\$ 53</u>	<u>\$ 47</u>	

- (1) These items are included in the components of net periodic benefit costs. See Note 11 for additional details.

## 6. Goodwill and Intangible Assets

### Goodwill

The following table shows the changes in the carrying amount of goodwill by business segment:

	U.S. Simple Meals	Global Baking and Snacking	International Simple Meals and Beverages	U.S. Beverages	Bolthouse and Foodservice	Total
Balance at July 31, 2011. . . . .	\$ 322	\$ 914	\$ 639	\$ 112	\$ 146	\$ 2,133
Foreign currency translation adjustment . . . . .	—	(42)	(78)	—	—	(120)
Balance at July 29, 2012 . . . . .	\$ 322	\$ 872	\$ 561	\$ 112	\$ 146	\$ 2,013
<b>Acquisitions</b> . . . . .	<b>128</b>	—	—	—	<b>692</b>	<b>820</b>
<b>Impairment</b> . . . . .	—	—	<b>(360)</b>	—	—	<b>(360)</b>
<b>Reclassification to assets held for sale</b> . . . . .	—	—	<b>(110)</b>	—	—	<b>(110)</b>
<b>Foreign currency translation adjustment</b> . . . . .	—	<b>(97)</b>	<b>31</b>	—	—	<b>(66)</b>
<b>Balance at July 28, 2013</b> . . . . .	<b>\$ 450</b>	<b>\$ 775</b>	<b>\$ 122</b>	<b>\$ 112</b>	<b>\$ 838</b>	<b>\$ 2,297</b>

In 2013, the company acquired Bolthouse Farms for \$1,561 and Plum for \$249. As of July 28, 2013, goodwill related to the acquisition of Bolthouse Farms and Plum was \$692 and \$128, respectively. See Note 3.

On August 12, 2013, the company announced that it was in final and exclusive negotiations for the potential sale of its simple meals business in Europe. The assets and liabilities of the European business have been reflected in assets and liabilities held for sale in the Consolidated Balance Sheet as of July 28, 2013. The company has reflected the results of the business as discontinued operations in the Consolidated Statements of Earnings for all years presented. The business was historically included in the International Simple Meals and Beverages segment.

In the fourth quarter of 2013, as part of the company's annual review of intangible assets, an impairment charge of \$360 was recorded on goodwill for the simple meals business in Europe to reduce the carrying value to the implied fair value of \$110. The impairment was attributable to a combination of factors, including the existence of a firm offer to purchase the business; a revised future outlook for the business, with reduced expectations for future sales and discounted cash flows, given the economic uncertainty in the region; future investments required to maintain performance; and management's assumptions on the weighted average cost of capital. Fair value was determined based on discounted cash flow analyses. The discounted estimates of future cash flows include significant management assumptions such as revenue growth rates, operating margins, weighted average cost of capital, and future economic and market conditions.

### Intangible Assets

The following table sets forth balance sheet information for intangible assets, excluding goodwill, subject to amortization and intangible assets not subject to amortization:

Intangible Assets:	2013	2012
Non-amortizable intangible assets		
Trademarks. . . . .	\$ 810	\$ 485
Amortizable intangible assets		
Customer relationships. . . . .	\$ 156	\$ 7
Technology. . . . .	40	—
Other . . . . .	32	8
Total gross amortizable intangible assets. . . . .	\$ 228	\$ 15
Accumulated amortization . . . . .	(17)	(4)
Total net intangible assets. . . . .	\$ 1,021	\$ 496

Non-amortizable intangible assets consist of trademarks, which include *Bolthouse Farms*, *Pace*, and *Plum Organics*. Trademarks of \$150 used in the European simple meals business have been included in assets held for sale in the Consolidated Balance Sheet as of July 28, 2013. Other amortizable intangible assets consist of recipes, patents and distributor relationships.

Amortization of intangible assets of continuing operations was \$14 for 2013, and \$1 for 2012 and 2011. Amortization expense for the following 5 years is estimated to be \$15 in each of the fiscal periods in 2014 through 2017 and \$11 in 2018. Asset useful lives range from 5 to 20 years.

In 2013, as part of the company's annual review of intangible assets, an impairment charge of \$36 was recognized related to certain trademarks of the European business held for sale, including *Royco*, *Isomitta* and *Heisse Tasse*. The trademarks were determined to be impaired as a result of a decrease in the fair value of the brands, resulting from reduced expectations for future sales and discounted cash flows as previously discussed. In 2012 and 2011, as part of the company's annual review of intangible assets, an impairment charge of \$3 was recognized related to trademarks of the European simple meals business. The trademarks were determined to be impaired as a result of a decrease in the fair value of the brands, resulting from reduced expectations for future sales and discounted cash flows. The impairment charges were recorded in earnings from discontinued operations in the Consolidated Statements of Earnings.

The discounted estimates of future cash flows used in determining the fair value of goodwill and intangible assets involve considerable management judgment and are based upon assumptions about expected future operating performance, economic conditions, market conditions, and cost of capital. Inherent in estimating the future cash flows are uncertainties beyond the company's control, such as changes in capital markets. The actual cash flows could differ materially from management's estimates due to changes in business conditions, operating performance, and economic conditions.

## 7. Business and Geographic Segment Information

The company manages operations through 13 operating segments based on product type and geographic location and has aggregated the operating segments into the appropriate reportable segment based on similar economic characteristics; products; production processes; types or classes of customers; distribution methods; and regulatory environment. The reportable segments are discussed in greater detail below.

The U.S. Simple Meals segment aggregates the following operating segments: U.S. Soup and U.S. Sauces. The U.S. Soup retail business includes the following products: *Campbell's* condensed and ready-to-serve soups; and *Swanson* broth and stocks. The U.S. Sauces retail business includes the following products: *Prego* pasta sauces; *Pace* Mexican sauces; *Campbell's* canned gravies, pasta and beans; *Swanson* canned poultry; and as of June 2013, *Plum Organics* food and snacks.

The Global Baking and Snacking segment aggregates the following operating segments: *Pepperidge Farm* cookies, crackers, bakery and frozen products in U.S. retail; and *Arnott's* biscuits in Australia and Asia Pacific.

The International Simple Meals and Beverages segment aggregates operating segments outside of the U.S., including the retail business in Canada and the businesses in Asia Pacific, Latin America and China. See also Note 4 for information on the potential sale of the simple meals business in Europe. This business was historically included in this segment. The results of operations of this business have been reflected as discontinued operations for the years presented. Prior periods were reclassified to conform to the current presentation.

The U.S. Beverages segment represents the U.S. retail beverages business, including the following products: *V8* juices and beverages; and *Campbell's* tomato juice.

Bolthouse and Foodservice comprises the Bolthouse Farms carrot products operating segment, including fresh carrots, juice concentrate and fiber; the Bolthouse Farms super-premium refrigerated beverages and refrigerated salad dressings operating segment; and the North America Foodservice operating segment. The North America Foodservice operating segment represents the distribution of products such as soup, specialty entrées, beverage products, other prepared foods and *Pepperidge Farm* products through various food service channels in the U.S. and Canada. None of these operating segments meets the criteria for aggregation nor the thresholds for separate disclosure. As previously discussed, Bolthouse Farms was acquired in August 2012.

The company evaluates segment performance before interest, taxes and costs associated with restructuring activities. Unrealized gains and losses on commodity hedging activities are excluded from segment operating earnings and are recorded in Corporate expenses as these open positions represent hedges of future purchases. Upon closing of the contracts, the realized gain or loss is transferred to segment operating earnings, which allows the segments to reflect the economic effects of the hedge without exposure to quarterly volatility of unrealized gains and losses. Certain manufacturing, warehousing and distribution activities of the segments are integrated in order to maximize efficiency and productivity. As a result, asset information by segment is not discretely maintained for internal reporting or used in evaluating performance. Therefore, only geographic segment asset information is included in the disclosure.

The company's largest customer, Wal-Mart Stores, Inc. and its affiliates, accounted for approximately 19% of consolidated net sales in 2013 and 2012 and 18% in 2011. All of the company's segments sold products to Wal-Mart Stores, Inc. or its affiliates.

## Business Segments

	2013	2012	2011
Net sales			
U.S. Simple Meals	\$ 2,849	\$ 2,726	\$ 2,751
Global Baking and Snacking	2,273	2,193	2,156
International Simple Meals and Beverages	869	872	887
U.S. Beverages	742	774	759
Bolthouse and Foodservice	1,319	610	590
Total	<u>\$ 8,052</u>	<u>\$ 7,175</u>	<u>\$ 7,143</u>
Earnings before interest and taxes			
U.S. Simple Meals	\$ 731	\$ 658	\$ 657
Global Baking and Snacking	316	315	355
International Simple Meals and Beverages	108	106	128
U.S. Beverages	120	134	182
Bolthouse and Foodservice	116	85	82
Corporate <sup>(1)</sup>	(260)	(136)	(132)
Restructuring charges <sup>(2)</sup>	(51)	(7)	(60)
Total	<u>\$ 1,080</u>	<u>\$ 1,155</u>	<u>\$ 1,212</u>
Depreciation and amortization			
U.S. Simple Meals	\$ 146	\$ 92	\$ 93
Global Baking and Snacking	83	83	84
International Simple Meals and Beverages	23	22	24
U.S. Beverages	39	22	22
Bolthouse and Foodservice	90	14	14
Corporate <sup>(3)</sup>	15	15	16
Discontinued Operations	11	14	15
Total	<u>\$ 407</u>	<u>\$ 262</u>	<u>\$ 268</u>
Capital expenditures			
U.S. Simple Meals and U.S. Beverages <sup>(4)</sup>	\$ 82	\$ 97	\$ 126
Global Baking and Snacking	112	126	73
International Simple Meals and Beverages	19	32	25
Bolthouse and Foodservice	83	9	3
Corporate <sup>(3)</sup>	30	45	34
Discontinued Operations	\$ 10	\$ 14	\$ 11
Total	<u>\$ 336</u>	<u>\$ 323</u>	<u>\$ 272</u>

(1) Represents unallocated corporate expenses. Restructuring-related costs of \$91 and acquisition costs of \$10 were included in unallocated corporate expenses for 2013. Acquisition costs of \$5 were included in unallocated corporate expenses for 2012.

(2) See Note 8 for additional information.

(3) Represents primarily corporate offices.

(4) Capital expenditures for U.S. Simple Meals and U.S. Beverages are not maintained by segment.

The company's global net sales based on product categories are as follows:

	2013	2012	2011
Net sales			
Simple Meals . . . . .	\$ 4,446	\$ 3,887	\$ 3,869
Baked Snacks . . . . .	2,408	2,320	2,321
Beverages . . . . .	1,198	968	953
Total . . . . .	<u>\$ 8,052</u>	<u>\$ 7,175</u>	<u>\$ 7,143</u>

Simple Meals include condensed and ready-to-serve soups, broths, sauces, carrot products, refrigerated salad dressings and Plum foods and snacks for babies, toddlers and children. Baked Snacks include cookies, crackers, biscuits, and other baked products.

### Geographic Area Information

Information about operations in different geographic areas is as follows:

	2013	2012	2011
Net sales			
United States . . . . .	\$ 6,195	\$ 5,359	\$ 5,309
Australia . . . . .	801	819	842
Other countries . . . . .	1,056	997	992
Total . . . . .	<u>\$ 8,052</u>	<u>\$ 7,175</u>	<u>\$ 7,143</u>
Long-lived assets			
United States . . . . .	\$ 1,583	\$ 1,308	\$ 1,281
Australia . . . . .	317	356	347
Other countries . . . . .	139	233	248
Corporate <sup>(1)</sup> . . . . .	221	230	227
Total . . . . .	<u>\$ 2,260</u>	<u>\$ 2,127</u>	<u>\$ 2,103</u>

<sup>(1)</sup> Represents primarily corporate offices.

See Note 4 for information on the European simple meals business.

## 8. Restructuring Charges

### 2013 Initiatives

In 2013, the company implemented the following initiatives to improve supply chain efficiency, expand access to manufacturing and distribution capabilities, and reduce costs:

- The company implemented initiatives to improve its U.S. supply chain cost structure and increase asset utilization across its U.S. thermal plant network, including closing its thermal plant in Sacramento, California, which produced soups, sauces and beverages. The closure resulted in the elimination of approximately 700 full-time positions and was completed in phases. Most of the positions were eliminated in 2013 and operations ceased in August 2013. The company shifted the majority of Sacramento's soup, sauce and beverage production to its thermal plants in Maxton, North Carolina; Napoleon, Ohio; and Paris, Texas. The company also closed its spice plant in South Plainfield, New Jersey, which resulted in the elimination of 27 positions. The company consolidated spice production at its Milwaukee, Wisconsin, plant in 2013.
- In Mexico, the company entered into commercial arrangements with third-party providers to expand access to manufacturing and distribution capabilities. The third-party providers will produce and distribute the company's beverages, soups, broths and sauces throughout the Mexican market. As a result of these agreements, the company will close its plant in Villagrán, Mexico, in 2014 and eliminate approximately 260 positions.
- The company will improve its Pepperidge Farm bakery supply chain cost structure by closing its plant in Aiken, South Carolina in 2014. The company will shift the majority of Aiken's bread production to its bakery plant in Lakeland, Florida. Approximately 110 positions will be eliminated as a result of the plant closure.



- The company streamlined its salaried workforce in U.S. Simple Meals, North America Foodservice and U.S. Beverages by approximately 70 positions. This action was substantially completed in August 2013.

In 2013, the company recorded a restructuring charge of \$51 related to these initiatives. In addition, approximately \$91 of costs related to these initiatives were recorded in Cost of products sold, representing accelerated depreciation and other exit costs. The aggregate after-tax impact of restructuring charges and related costs was \$90, or \$.28 per share. A summary of the pre-tax costs and remaining costs associated with the initiatives is as follows:

	Total Costs	Recognized as of July 28, 2013	Remaining Costs to be Recognized
Severance pay and benefits . . . . .	\$ 37	\$ (35)	\$ 2
Accelerated depreciation/asset impairment . . . . .	99	(99)	—
Other exit costs . . . . .	14	(8)	6
Total . . . . .	<u>\$ 150</u>	<u>\$ (142)</u>	<u>\$ 8</u>

Of the aggregate \$150 of pre-tax costs, the company expects approximately \$47 will be cash expenditures. In addition, the company expects to invest approximately \$31 in capital expenditures, primarily to relocate and refurbish a beverage filling and packaging line, and relocate bread production, of which approximately \$12 has been invested as of July 28, 2013. The outstanding aspects of these restructuring initiatives are expected to be completed in 2014.

A summary of the restructuring activity and related reserves associated with the initiatives at July 28, 2013 is as follows:

	Accrued Balance at July 29, 2012	2013 Charges	2013 Cash Payments	Accrued Balance at July 28, 2013
Severance pay and benefits . . . . .	\$ —	\$ 32	\$ (15)	\$ 17
Accelerated depreciation/asset impairment . . . . .		99		
Non-cash benefits <sup>(1)</sup> . . . . .		3		
Other exit costs <sup>(2)</sup> . . . . .		8		
Total charges . . . . .		<u>\$ 142</u>		

<sup>(1)</sup> Represents pension curtailment costs. See Note 11.

<sup>(2)</sup> Includes non-cash costs and other exit costs recognized as incurred that are not reflected in the restructuring reserve in the Consolidated Balance Sheet.

A summary of the 2013 restructuring charges and related costs incurred to date associated with segments is as follows:

	U.S. Simple Meals	Global Baking and Snacking	International Simple Meals and Beverages	U.S. Beverages	Bolthouse and Foodservice	Total
Severance pay and benefits . . . . .	\$ 20	\$ 2	4	\$ 7	2	\$ 35
Accelerated depreciation/asset impairment . . .	64	10	3	22	—	99
Other exit costs . . . . .	5	—	1	2	—	8
	<u>\$ 89</u>	<u>\$ 12</u>	<u>\$ 8</u>	<u>\$ 31</u>	<u>\$ 2</u>	<u>\$ 142</u>

The company expects to incur additional pre-tax costs of approximately \$8 by segment as follows: U.S. Simple Meals - \$2; Global Baking and Snacking - \$4; and International Simple Meals and Beverages - \$2. Segment operating results do not include restructuring charges as segment performance is evaluated excluding such charges.

#### 2011 Initiatives

In the fourth quarter of 2011, the company announced a series of initiatives to improve supply chain efficiency and reduce overhead costs across the organization to help fund plans to drive the growth of the business. The company also announced its exit from the Russian market. Details of the initiatives include:

- In Australia, the company is investing in a new system to automate packing operations at its biscuit plant in Virginia. This investment continued through the fourth quarter of 2013 and will result in the elimination of approximately 190 positions. The initiative is now expected to be substantially completed by December 2013. Further, the company improved asset utilization in the U.S. by shifting production of ready-to-serve soups from Paris, Texas, to other facilities in 2012.

In addition, the manufacturing facility in Marshall, Michigan, was closed in 2011, and manufacturing of *Campbell's Soup at Hand* microwavable products was consolidated at the Maxton, North Carolina, plant in 2012.

- The company streamlined its salaried workforce by approximately 510 positions around the world, including approximately 130 positions at its world headquarters in Camden, New Jersey. These actions were substantially completed in 2011. As part of this initiative, the company outsourced a larger portion of its U.S. retail merchandising activities to its retail sales agent, Acosta Sales and Marketing, and eliminated approximately 190 positions.
- In connection with exiting the Russian market, the company eliminated approximately 50 positions. The exit process commenced in 2011 and was substantially completed in 2012.

In 2012, the company recorded a restructuring charge of \$10 (\$6 after tax or \$.02 per share) related to these initiatives. Of the amount recorded in 2012, \$3 related to discontinued operations. In the fourth quarter of 2011, the company recorded a restructuring charge of \$63 (\$41 after tax or \$.12 per share). Of the amount recorded in 2011, \$3 related to discontinued operations. A summary of the pre-tax charges and remaining costs associated with the initiatives is as follows:

	Total Program	Recognized as of July 28, 2013	Remaining Costs to be Recognized
Severance pay and benefits . . . . .	\$ 41	\$ (41)	\$ —
Accelerated depreciation/asset impairment . . . . .	23	(23)	—
Other exit costs . . . . .	10	(9)	1
Total . . . . .	<u>\$ 74</u>	<u>\$ (73)</u>	<u>\$ 1</u>

Of the aggregate \$74 of pre-tax costs, approximately \$50 represents cash expenditures, the majority of which was spent in 2012. In addition, the company expects to invest approximately \$40 in capital expenditures in connection with the actions, of which approximately \$33 has been invested as of July 28, 2013.

A summary of the restructuring activity and related reserves associated with the 2011 initiatives at July 28, 2013 is as follows:

	Accrued Balance at July 31, 2011	2012 Charges	2012 Cash Payments	Foreign Currency Translation Adjustment	Accrued Balance at July 29, 2012	2013 Charges	2013 Cash Payments	Foreign Currency Translation Adjustment	Accrued Balance at July 28, 2013
Severance pay and benefits . . . . .	35	4	(24)	(1)	\$ 14	\$ —	\$ (10)	\$ (1)	\$ 3
Other exit costs . . . . .	4	2	(4)	—	2	—	(1)	—	1
	<u>\$ 39</u>	6	<u>\$ (28)</u>	<u>\$ (1)</u>	<u>\$ 16</u>	—	<u>\$ (11)</u>	<u>\$ (1)</u>	<u>\$ 4</u>
Accelerated depreciation/asset impairment . . . . .		1							
Other non-cash exit costs . . . . .		3							
Total charges . . . . .		<u>\$ 10</u>				<u>\$ —</u>			

A summary of restructuring charges incurred to date associated with each segment is as follows:

	U.S. Simple Meals	Global Baking and Snacking	International Simple Meals and Beverages	U.S. Beverages	Bolthouse and Foodservice	Corporate	Total
Severance pay and benefits . . . . .	\$ 10	\$ 14	\$ 11	\$ 3	\$ 1	\$ 2	\$ 41
Accelerated depreciation/asset impairment . . . . .	20	—	3	—	—	—	23
Other exit costs . . . . .	2	—	3	—	—	4	9
	<u>\$ 32</u>	<u>\$ 14</u>	<u>\$ 17</u>	<u>\$ 3</u>	<u>\$ 1</u>	<u>\$ 6</u>	<u>\$ 73</u>

The company expects to incur additional pre-tax costs of approximately \$1 in the U.S. Simple Meals segment. Segment operating results do not include restructuring charges as segment performance is evaluated excluding such charges.

## 9. Earnings per Share

The accounting guidance for earnings per share provides that unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share pursuant to the two-class method. The two-class method is an earnings allocation formula that determines earnings per share for each class of common stock and participating security according to dividends declared and participation rights in undistributed earnings. Awards issued by the company prior to 2011 contained non-forfeitable rights to dividends or dividend equivalents.

The computation of basic and diluted earnings per share attributable to common shareowners is as follows:

	2013	2012	2011
Earnings from continuing operations attributable to Campbell Soup Company . . . . .	\$ 689	\$ 734	\$ 752
Less: Allocation to participating securities . . . . .	—	(4)	(9)
Available to Campbell Soup Company common shareowners . . . . .	<u>689</u>	<u>\$ 730</u>	<u>\$ 743</u>
Earnings (loss) from discontinued operations . . . . .	\$ (231)	\$ 40	\$ 53
Less: Allocation to participating securities . . . . .	—	(1)	—
Available to Campbell Soup Company common shareowners . . . . .	<u>\$ (231)</u>	<u>\$ 39</u>	<u>\$ 53</u>
Net earnings attributable to Campbell Soup Company . . . . .	\$ 458	\$ 774	\$ 805
Less: Allocation to participating securities . . . . .	—	(5)	(9)
Available to Campbell Soup Company common shareowners . . . . .	<u>\$ 458</u>	<u>\$ 769</u>	<u>\$ 796</u>
Weighted average shares outstanding — basic . . . . .	314	317	326
Effect of dilutive securities: stock options and other share based payment awards . . . . .	3	2	3
Weighted average shares outstanding — diluted . . . . .	<u>317</u>	<u>319</u>	<u>329</u>
Earnings from continuing operations attributable to Campbell Soup Company per common share: . . . . .			
Basic . . . . .	<u>\$ 2.19</u>	<u>\$ 2.30</u>	<u>\$ 2.28</u>
Diluted . . . . .	<u>\$ 2.17</u>	<u>\$ 2.29</u>	<u>\$ 2.26</u>
Earnings (loss) from discontinued operations per common share: . . . . .			
Basic . . . . .	<u>\$ (0.74)</u>	<u>\$ 0.12</u>	<u>\$ 0.16</u>
Diluted . . . . .	<u>\$ (0.73)</u>	<u>\$ 0.12</u>	<u>\$ 0.16</u>
Net earnings attributable to Campbell Soup Company per common share <sup>(1)</sup> :			
Basic . . . . .	<u>\$ 1.46</u>	<u>\$ 2.43</u>	<u>\$ 2.44</u>
Diluted . . . . .	<u>\$ 1.44</u>	<u>\$ 2.41</u>	<u>\$ 2.42</u>

<sup>(1)</sup> The sum of the individual per share amounts may not add due to rounding.

There were no antidilutive stock options in 2013, 2012, or 2011.

## 10. Noncontrolling Interests

The company owns a 60% controlling interest in a joint venture formed with Swire Pacific Limited to support the development of the company's business in China. The joint venture began operations on January 31, 2011. In July 2012, the company and joint venture partner contributed additional cash of \$3 and \$2, respectively. In February 2013, the company and joint venture partner contributed additional cash of \$5 and \$3, respectively. The noncontrolling interest's share in the net loss was included in Net earnings (loss) attributable to noncontrolling interests in the Consolidated Statements of Earnings.

The company owns a 70% controlling interest in a Malaysian food products manufacturing company. The noncontrolling interest's share in the net earnings was included in Net earnings (loss) attributable to noncontrolling interests in the Consolidated Statements of Earnings and was not material in 2013, 2012, or 2011.

The noncontrolling interests in these entities were included in Total equity in the Consolidated Balance Sheets and Consolidated Statements of Equity.

## 11. Pension and Postretirement Benefits

*Pension Benefits* — The company sponsors a number of noncontributory defined benefit pension plans to provide retirement benefits to all eligible U.S. and non-U.S. employees. The benefits provided under these plans are based primarily on years of service and compensation levels. In 1999, the company implemented significant amendments to certain U.S. pension plans. Under a new formula, retirement benefits are determined based on percentages of annual pay and age. To minimize the impact of converting to the new formula, service and earnings credit continues to accrue through the year 2014 for active employees participating in the plans under the old formula prior to the amendments. Employees will receive the benefit from either the new or old formula, whichever is higher. Benefits become vested upon the completion of three years of service. Benefits are paid from funds previously provided to trustees and insurance companies or are paid directly by the company from general funds. Effective as of January 1, 2011, the company's U.S. pension plans were amended so that employees hired or rehired on or after that date and who are not covered by collective bargaining agreements will not be eligible to participate in the plans.

*Postretirement Benefits* — The company provides postretirement benefits including health care and life insurance to substantially all retired U.S. employees and their dependents. The company established retiree medical account benefits for eligible U.S. retirees. The accounts were intended to provide reimbursement for eligible health care expenses on a tax-favored basis. Effective as of January 1, 2011, the retirement medical program was amended to eliminate the retiree medical account benefit for employees not covered by collective bargaining agreements. To preserve the benefit for employees close to retirement age, the retiree medical account will be available to employees who were at least age 50 with at least 10 years of service as of December 31, 2010, and who satisfy the other eligibility requirements for the retiree medical program.

The company uses the fiscal year end as the measurement date for the benefit plans.

### *Components of benefit expense were as follows:*

	Pension		
	2013	2012	2011
Service cost .....	\$ 57	\$ 55	\$ 58
Interest cost .....	108	122	121
Expected return on plan assets .....	(177)	(178)	(178)
Amortization of prior service credit .....	(1)	—	1
Recognized net actuarial loss .....	108	74	70
Curtailed loss .....	3	—	—
Settlement gain .....	—	—	(1)
Net periodic benefit expense .....	<u>\$ 98</u>	<u>\$ 73</u>	<u>\$ 71</u>

The curtailment loss of \$3 related to the planned closure of the plant in Mexico and was included in the Restructuring charges. See also Note 8. In 2013 and 2012, net periodic benefit expense of \$1 related to the simple meals business in Europe and is included in Earnings from discontinued operations.

The estimated prior service credit and net actuarial losses that will be amortized from Accumulated other comprehensive loss into periodic pension cost during 2014 are \$1 and \$77, respectively.

	Postretirement		
	2013	2012	2011
Service cost .....	\$ 3	\$ 3	\$ 3
Interest cost .....	15	18	18
Amortization of prior service credit .....	(1)	(1)	(1)
Recognized net actuarial loss .....	15	9	7
Net periodic benefit expense .....	<u>\$ 32</u>	<u>\$ 29</u>	<u>\$ 27</u>

The estimated prior service credit and net actuarial loss that will be amortized from Accumulated other comprehensive loss into net periodic postretirement expense during 2014 are \$1 and \$13, respectively.

**Change in benefit obligation:**

	Pension		Postretirement	
	2013	2012	2013	2012
Obligation at beginning of year . . . . .	\$ 2,748	\$ 2,388	\$ 413	\$ 374
Service cost . . . . .	57	55	3	3
Interest cost . . . . .	108	122	15	18
Actuarial (gain) loss . . . . .	(230)	361	(13)	47
Participant contributions . . . . .	—	—	6	6
Benefits paid . . . . .	(172)	(157)	(36)	(38)
Medicare subsidies . . . . .	—	—	2	3
Other . . . . .	(3)	(5)	—	—
Curtailement . . . . .	(2)	—	—	—
Foreign currency adjustment . . . . .	(17)	(16)	—	—
Benefit obligation at end of year . . . . .	<u>\$ 2,489</u>	<u>\$ 2,748</u>	<u>\$ 390</u>	<u>\$ 413</u>

**Change in the fair value of pension plan assets:**

	2013	2012
Fair value at beginning of year . . . . .	\$ 2,118	\$ 2,059
Actual return on plan assets . . . . .	246	149
Employer contributions . . . . .	87	71
Benefits paid . . . . .	(161)	(149)
Foreign currency adjustment . . . . .	(15)	(12)
Fair value at end of year . . . . .	<u>\$ 2,275</u>	<u>\$ 2,118</u>

**Amounts recognized in the Consolidated Balance Sheets:**

	Pension		Postretirement	
	2013	2012	2013	2012
Accrued liabilities . . . . .	\$ (13)	\$ (12)	\$ (29)	\$ (27)
Other liabilities . . . . .	(190)	(618)	(361)	(386)
Non-current liabilities held for sale . . . . .	(11)	—	—	—
Net amount recognized . . . . .	<u>\$ (214)</u>	<u>\$ (630)</u>	<u>\$ (390)</u>	<u>\$ (413)</u>

	Pension		Postretirement	
	2013	2012	2013	2012
Amounts recognized in accumulated other comprehensive loss consist of:				
Net actuarial loss . . . . .	\$ 1,068	\$ 1,486	\$ 104	\$ 133
Prior service credit . . . . .	(2)	(3)	(6)	(8)
Total . . . . .	<u>\$ 1,066</u>	<u>\$ 1,483</u>	<u>\$ 98</u>	<u>\$ 125</u>

The changes in other comprehensive loss associated with pension benefits included the reclassification of actuarial losses into earnings of \$109 and \$74 in 2013 and 2012, respectively. The remaining changes in other comprehensive loss associated with pension benefits were primarily due to net actuarial gains arising during the periods and the impact of foreign currency in 2013 and actuarial losses arising during the period and the impact of foreign currency in 2012.

The change in other comprehensive loss associated with postretirement benefits was due to the reclassification of actuarial losses into earnings of \$15 and \$9 in 2013 and 2012. The remaining changes in other comprehensive loss associated with postretirement benefits were primarily due to net actuarial gains arising during the period in 2013 and net actuarial losses arising during the period in 2012.

The balance in accumulated other comprehensive loss included \$2 in 2013 and \$3 in 2012 related to the simple meals business in Europe.

The following table provides information for pension plans with accumulated benefit obligations in excess of plan assets:

	<u>2013</u>	<u>2012</u>
Projected benefit obligation . . . . .	\$ 1,817	\$ 2,739
Accumulated benefit obligation . . . . .	\$ 1,791	\$ 2,653
Fair value of plan assets . . . . .	\$ 1,625	\$ 2,114

The accumulated benefit obligation for all pension plans was \$2,423 at July 28, 2013 and \$2,657 at July 29, 2012.

***Weighted-average assumptions used to determine benefit obligations at the end of the year:***

	<u>Pension</u>		<u>Postretirement</u>	
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
Discount rate . . . . .	4.82%	4.05%	4.50%	3.75%
Rate of compensation increase . . . . .	3.30%	3.31%	3.25%	3.25%

***Weighted-average assumptions used to determine net periodic benefit cost for the years ended:***

	<u>Pension</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Discount rate . . . . .	4.05%	5.41%	5.46%
Expected return on plan assets . . . . .	7.65%	7.90%	8.15%
Rate of compensation increase . . . . .	3.31%	3.31%	3.29%

The discount rate is established as of the company's fiscal year-end measurement date. In establishing the discount rate, the company reviews published market indices of high-quality debt securities, adjusted as appropriate for duration. In addition, independent actuaries apply high-quality bond yield curves to the expected benefit payments of the plans. The expected return on plan assets is a long-term assumption based upon historical experience and expected future performance, considering the company's current and projected investment mix. This estimate is based on an estimate of future inflation, long-term projected real returns for each asset class, and a premium for active management.

The discount rate used to determine net periodic postretirement expense was 3.75% in 2013, 5.00% in 2012, and 5.25% in 2011.

***Assumed health care cost trend rates at the end of the year:***

	<u>2013</u>	<u>2012</u>
Health care cost trend rate assumed for next year . . . . .	8.25%	8.25%
Rate to which the cost trend rate is assumed to decline (ultimate trend rate) . . . . .	4.50%	4.50%
Year that the rate reaches the ultimate trend rate . . . . .	2021	2020

A one-percentage-point change in assumed health care costs would have the following effects on 2013 reported amounts:

	<u>Increase</u>	<u>Decrease</u>
Effect on service and interest cost . . . . .	\$ 1	\$ (1)
Effect on the 2013 accumulated benefit obligation . . . . .	\$ 21	\$ (19)

***Pension Plan Assets***

The fundamental goal underlying the investment policy is to ensure that the assets of the plans are invested in a prudent manner to meet the obligations of the plans as these obligations come due. The primary investment objectives include providing a total return which will promote the goal of benefit security by attaining an appropriate ratio of plan assets to plan obligations, to provide for real asset growth while also tracking plan obligations, to diversify investments across and within asset classes, to reduce the impact of losses in single investments, and to follow investment practices that comply with applicable laws and regulations.

The primary policy objectives will be met by investing assets to achieve a reasonable tradeoff between return and risk relative to plan obligations. This includes investing a portion of the assets in funds selected in part to hedge the interest rate sensitivity to plan obligations.

The portfolio includes investments in the following asset classes: fixed income, equity, real estate and alternatives. Fixed income will provide a moderate expected return and partially hedge the exposure to interest rate risk of the plans' obligations. Equities are used for their high expected return. Additional asset classes are used to provide diversification.

Asset allocation is monitored on an ongoing basis relative to the established asset class targets. The interaction between plan assets and benefit obligations is periodically studied to assist in the establishment of strategic asset allocation targets. The investment policy permits variances from the targets within certain parameters. Asset rebalancing occurs when the underlying asset class allocations move outside these parameters, at which time the asset allocation is rebalanced back to the policy target weight.

The company's year-end pension plan weighted-average asset allocations by category were:

	<b>Strategic Target</b>	<b>2013</b>	<b>2012</b>
Equity securities . . . . .	51%	<b>54%</b>	48%
Debt securities . . . . .	35%	<b>32%</b>	36%
Real estate and other . . . . .	14%	<b>14%</b>	16%
Net periodic benefit expense . . . . .	<u>100%</u>	<u><b>100%</b></u>	<u>100%</u>

Pension plan assets are categorized based on the following fair value hierarchy:

- Level 1: Observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability through corroboration with observable market data.
- Level 3: Unobservable inputs, which are valued based on the company's estimates of assumptions that market participants would use in pricing the asset or liability.

The following table presents the company's pension plan assets by asset category at July 28, 2013 and July 29, 2012:

	Fair Value as of July 28, 2013	Fair Value Measurements at July 28, 2013 Using Fair Value Hierarchy			Fair Value as of July 29, 2012	Fair Value Measurements at July 29, 2012 Using Fair Value Hierarchy		
		Level 1	Level 2	Level 3		Level 1	Level 2	Level 3
Short-term investments . . .	\$ 78	\$ 36	\$ 42	\$ —	\$ 70	\$ 44	\$ 26	\$ —
Equities:								
U.S. . . . .	401	401	—	—	357	357	—	—
Non-U.S. . . . .	358	358	—	—	289	289	—	—
Corporate bonds:								
U.S. . . . .	420	—	420	—	444	—	444	—
Non-U.S. . . . .	92	—	92	—	91	—	91	—
Government and agency bonds:								
U.S. . . . .	41	—	41	—	33	—	33	—
Non-U.S. . . . .	37	—	37	—	30	—	30	—
Municipal bonds .	73	—	73	—	75	—	75	—
Commingled funds:								
Equities . . . . .	393	—	393	—	301	—	301	—
Fixed income . .	29	—	29	—	37	—	37	—
Blended . . . . .	88	—	88	—	81	—	81	—
Mortgage and asset backed securities	15	—	15	—	14	—	14	—
Real estate . . . . .	89	6	83	—	85	8	61	16
Limited partnerships . . .	18	—	—	18	19	—	—	19
Hedge funds . . . .	147	—	117	30	192	—	192	—
Total assets at fair value . . . . .	\$ 2,279	\$ 801	\$ 1,430	\$ 48	\$ 2,118	\$ 698	\$ 1,385	\$ 35
Other items to reconcile to fair value of plan assets . . . . .	(4)				—			
Total pension assets at fair value . . . . .	\$ 2,275				\$ 2,118			

*Short-term investments* — Investments include cash and cash equivalents, and various short-term debt instruments and short-term investment funds. Institutional short-term investment vehicles valued daily are classified as Level 1 at cost which approximates market value. Other investment vehicles are valued based upon a net asset value and are classified as Level 2.

*Equities* — Common stocks and preferred stocks are classified as Level 1 and are valued using quoted market prices in active markets.

*Corporate bonds* — These investments are valued based on quoted market prices, yield curves and pricing models using current market rates.

*Government and agency bonds* — These investments are generally valued based on bid quotations and recent trade data for identical or similar obligations.

*Municipal bonds* — These investments are valued based on quoted market prices, yield curves and pricing models using current market rates.

*Commingled funds* — Investments in commingled funds are classified as Level 2 assets as the funds are not traded in active markets. Commingled funds are valued based on the unit values of such funds. Unit values are based on the fair value of the underlying assets of the funds derived from inputs principally based on quoted market prices in an active market or corroborated



by observable market data by correlation or other means. Blended commingled funds are invested in both equities and fixed income securities.

*Mortgage and asset backed securities* — Fair value is based on prices obtained from third party pricing sources. The prices from third party pricing sources may be based on bid quotes from dealers and recent trade data. Mortgage backed securities are traded in the over-the-counter market.

*Real estate* — Real estate investments consist of real estate investment trusts and property funds. Real estate investment trusts are classified as Level 1 and are valued based on quoted market prices. Property funds are classified as either Level 2 or Level 3 depending upon whether liquidity is limited or there are few observable market participant transactions. Fair value is based on third party appraisals.

*Limited partnerships* — Investments in limited partnerships are valued based upon valuations provided by the general partners of the funds. The values of limited partnerships are based upon an assessment of each underlying investment, incorporating valuations that consider the evaluation of financing and sales transactions with third parties, expected cash flows, and market-based information, including comparable transactions and performance multiples among other factors. The investments are classified as Level 3 since the valuation is determined using unobservable inputs.

*Hedge funds* — Hedge fund investments include hedge funds valued based upon a net asset value derived from the fair value of underlying securities and are therefore classified as Level 2 assets. Hedge fund investments that are subject to liquidity restrictions or that are based on unobservable inputs are classified as Level 3 assets. Hedge fund investments may include long and short positions in equity and fixed income securities, derivative instruments such as futures and options, commodities, and other types of securities.

Other items to reconcile to fair value of plan assets included net accrued interest and dividends receivable, amounts due for securities sold, amounts payable for securities purchased, and other payables.

The following table summarizes the changes in fair value of Level 3 investments for the years ended July 28, 2013 and July 29, 2012:

	Real Estate	Limited Partnerships	Hedge Funds	Total
Fair value at July 29, 2012 . . . . .	\$ 16	\$ 19	\$ —	\$ 35
<b>Actual return on plan assets</b> . . . . .	—	<b>2</b>	—	<b>2</b>
<b>Purchases</b> . . . . .	—	—	<b>30</b>	<b>30</b>
<b>Sales</b> . . . . .	—	<b>(3)</b>	—	<b>(3)</b>
<b>Settlements</b> . . . . .	—	—	—	—
<b>Transfers out of Level 3</b> . . . . .	<b>(16)</b>	—	—	<b>(16)</b>
<b>Fair value at July 28, 2013</b> . . . . .	<b>\$ —</b>	<b>\$ 18</b>	<b>\$ 30</b>	<b>\$ 48</b>

	Real Estate	Limited Partnerships	Hedge Funds	Total
Fair value at July 31, 2011 . . . . .	\$ 19	\$ 20	\$ —	\$ 39
Actual return on plan assets . . . . .	2	2	—	4
Purchases . . . . .	—	—	—	—
Sales . . . . .	(5)	(3)	—	(8)
Settlements . . . . .	—	—	—	—
Transfers out of Level 3 . . . . .	—	—	—	—
Fair value at July 29, 2012 . . . . .	<b>\$ 16</b>	<b>\$ 19</b>	<b>\$ —</b>	<b>\$ 35</b>

A contribution of \$35 was made to U.S. pension plans in the first quarter of 2014. Additional contributions to U.S. plans are not expected in 2014. Contributions to non-U.S. pension plans are expected to be approximately \$18 in 2014.

*Estimated future benefit payments are as follows:*

	Pension	Postretirement
2014 .....	\$ 161	\$ 29
2015 .....	\$ 151	\$ 30
2016 .....	\$ 154	\$ 30
2017 .....	\$ 157	\$ 31
2018 .....	\$ 159	\$ 31
2019-2023 .....	\$ 854	\$ 150

The estimated future benefit payments include payments from funded and unfunded plans.

*Savings Plan* — The company sponsors employee savings plans which cover substantially all U.S. employees. Effective January 1, 2011, the company provides a matching contribution of 100% of employee contributions up to 4% of compensation for employees who are not covered by collective bargaining agreements. Employees hired or rehired on or after January 1, 2011 who will not be eligible to participate in the defined benefit plans and who are not covered by collective bargaining agreements receive a contribution equal to 3% of compensation regardless of their participation in the Savings Plan. Prior to January 1, 2011, the company provided a matching contribution of 60% (50% at certain locations) of the employee contributions up to 5% of compensation after one year of continued service. Amounts charged to Costs and expenses were \$27 in 2013, \$24 in 2012, and \$20 in 2011.

## 12. Taxes on Earnings

The provision for income taxes on earnings from continuing operations consists of the following:

	2013	2012	2011
Income taxes:			
Currently payable:			
Federal .....	\$ 268	\$ 221	\$ 218
State .....	24	29	29
Non-U.S. ....	47	43	64
	<u>339</u>	<u>293</u>	<u>311</u>
Deferred:			
Federal .....	(58)	31	44
State .....	(6)	2	(2)
Non-U.S. ....	—	(1)	(2)
	<u>(64)</u>	<u>32</u>	<u>40</u>
	<u>\$ 275</u>	<u>\$ 325</u>	<u>\$ 351</u>
Earnings from continuing operations before income taxes:			
United States .....	\$ 815	\$ 918	\$ 941
Non-U.S. ....	140	131	159
	<u>\$ 955</u>	<u>\$ 1,049</u>	<u>\$ 1,100</u>

The following is a reconciliation of the effective income tax rate on continuing operations to the U.S. federal statutory income tax rate:

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Federal statutory income tax rate . . . . .	<b>35.0%</b>	35.0%	35.0%
State income taxes (net of federal tax benefit) . . . . .	<b>1.1</b>	2.0	1.6
Tax effect of international items . . . . .	<b>(2.6)</b>	(3.8)	(1.7)
Settlement of tax contingencies . . . . .	<b>(0.1)</b>	(0.1)	(0.4)
Federal manufacturing deduction . . . . .	<b>(2.7)</b>	(1.9)	(1.9)
Other . . . . .	<b>(1.9)</b>	(0.2)	(0.7)
Effective income tax rate . . . . .	<b><u>28.8%</u></b>	<u>31.0%</u>	<u>31.9%</u>

Deferred tax liabilities and assets are comprised of the following:

	<u>2013</u>	<u>2012</u>
Depreciation . . . . .	<b>\$ 302</b>	\$ 279
Amortization . . . . .	<b>484</b>	474
Other . . . . .	<b>66</b>	20
Deferred tax liabilities . . . . .	<b><u>852</u></b>	<u>773</u>
Benefits and compensation . . . . .	<b>316</b>	311
Pension benefits . . . . .	<b>61</b>	194
Tax loss carryforwards . . . . .	<b>95</b>	69
Capital loss carryforwards . . . . .	<b>104</b>	117
Other . . . . .	<b>73</b>	79
Gross deferred tax assets . . . . .	<b><u>649</u></b>	<u>770</u>
Deferred tax asset valuation allowance . . . . .	<b>(148)</b>	(142)
Net deferred tax assets . . . . .	<b><u>501</u></b>	<u>628</u>
Net deferred tax liability . . . . .	<b><u>\$ 351</u></b>	<u>\$ 145</u>

At July 28, 2013, U.S. and non-U.S. subsidiaries of the company had tax loss carryforwards of approximately \$423. Of these carryforwards, \$183 expire between 2014 and 2033, and \$240 may be carried forward indefinitely. The current statutory tax rates in these countries range from 15% to 35%. At July 28, 2013, deferred tax asset valuation allowances have been established to offset \$145 of these tax loss carryforwards. Additionally, at July 28, 2013, non-U.S. subsidiaries of the company had capital loss carryforwards of approximately \$342, which were fully offset by valuation allowances. U.S. subsidiaries of the company had a capital loss carryforward of \$1 which expires in 2017 for which no valuation allowance had been established.

The net change in the deferred tax asset valuation allowance in 2013 was an increase of \$6. The increase was primarily due to the impact of currency and recognition of additional valuation allowances on foreign loss carryforwards. The net change in the valuation allowance in 2012 was a decrease of \$14. The decrease was primarily due to the discontinuation of the company's Russian operations as well as the impact of currency and the recognition of additional valuation allowances on foreign loss carryforwards.

As of July 28, 2013, other deferred tax assets included \$7 of foreign tax credit carryforwards that expire in 2023, and \$10 of state tax credit carryforwards related to various states that expire between 2014 and 2022. As of July 28, 2012, other deferred tax assets included \$3 of foreign tax credit carryforwards that expire in 2022, and \$3 of state tax credit carryforwards that expire between 2014 and 2021 and are related to various states. No valuation allowances have been established related to these deferred tax assets.

As of July 28, 2013, U.S. income taxes have not been provided on approximately \$714 of undistributed earnings of non-U.S. subsidiaries, which are deemed to be permanently reinvested. It is not practical to estimate the tax liability that might be incurred if such earnings were remitted to the U.S.

A reconciliation of the activity related to unrecognized tax benefits follows:

	2013	2012	2011
Balance at beginning of year . . . . .	\$ 48	\$ 43	\$ 36
Increases related to prior-year tax positions . . . . .	28	2	6
Decreases related to prior-year tax positions . . . . .	(7)	(1)	(4)
Increases related to current-year tax positions . . . . .	9	9	9
Settlements . . . . .	(15)	—	—
Lapse of statute . . . . .	(2)	(5)	(4)
Balance at end of year . . . . .	<u>\$ 61</u>	<u>\$ 48</u>	<u>\$ 43</u>

The increase in 2013 for prior-year tax positions was primarily due to the acquisitions of Bolthouse Farms and Plum.

As of July 28, 2013, July 29, 2012, and July 31, 2011, there were \$23, \$18, and \$16, respectively, of unrecognized tax benefits that if recognized would affect the annual effective tax rate. The total amount of unrecognized tax benefits can change due to audit settlements, tax examination activities, statute expirations and the recognition and measurement criteria under accounting for uncertainty in income taxes. The company is unable to estimate what this change could be within the next 12 months, but does not believe it would be material to the financial statements. As of July 29, 2012, there was approximately \$6 of unrecognized tax benefit liabilities, including interest and penalties, reported as accrued taxes payable in the Consolidated Balance Sheets. Approximately \$2 of unrecognized tax benefits, including interest and penalties, were reported as accounts receivable in the Consolidated Balance Sheets as of July 28, 2013.

The company's accounting policy with respect to interest and penalties attributable to income taxes is to reflect any expense or benefit as a component of its income tax provision. The total amount of interest and penalties recognized in the Consolidated Statements of Earnings was not material in 2013, 2012 and 2011. The total amount of interest and penalties recognized in the Consolidated Balance Sheets was \$2 as of July 28, 2013, and \$8 as of July 29, 2012.

The company does business internationally and, as a result, files income tax returns in the U.S. federal jurisdiction and various state and non-U.S. jurisdictions. In the normal course of business, the company is subject to examination by taxing authorities throughout the world, including such major jurisdictions as the U.S., Australia, Canada, Belgium, France and Germany. The 2013 tax year is currently under audit by the IRS. In addition, several state income tax examinations are in progress for fiscal years 2006 to 2012.

With limited exceptions, the company has been audited for income tax purposes in Germany through fiscal year 2007, and in Canada, France, Belgium and Australia through fiscal year 2009.

### 13. Short-term Borrowings and Long-term Debt

Short-term borrowings consist of the following:

	2013	2012
Commercial paper . . . . .	\$ 1,162	\$ 352
Current portion of long-term debt . . . . .	700	400
Variable-rate bank borrowings . . . . .	44	30
Capital leases . . . . .	2	—
Other <sup>(1)</sup> . . . . .	1	4
	<u>\$ 1,909</u>	<u>\$ 786</u>

<sup>(1)</sup> Other includes unamortized net premium/discount on debt issuances and amounts related to interest rate swaps designated as fair-value hedges. For additional information on fair-value interest rate swaps, see Note 14.

As of July 28, 2013, the weighted-average interest rate of commercial paper, which consisted of U.S. borrowings, was 0.19%. As of July 29, 2012, the weighted-average interest rate of commercial paper, which consisted of U.S. borrowings, was 0.23%.

At July 28, 2013, the company had \$40 of standby letters of credit issued on its behalf. The company has committed revolving credit facilities totaling \$2,000, comprised of a \$500 facility and a \$1,500 facility, both maturing in September 2016. Both facilities remained unused at July 28, 2013, except for \$3 of standby letters of credit issued on behalf of the company. These revolving credit agreements support the company's commercial paper programs and other general corporate purposes.

Long-term debt consists of the following:

<u>Type</u>	<u>Fiscal Year of Maturity</u>	<u>Rate</u>	<u>2013</u>	<u>2012</u>
Notes .....	2013	5.00%	\$ —	\$ 400
Notes .....	2014	4.88%	300	300
Notes .....	2014	LIBOR plus 0.30%	400	—
Notes .....	2015	3.38%	300	300
Notes .....	2017	3.05%	400	400
Notes .....	2019	4.50%	300	300
Notes .....	2021	4.25%	500	500
Debentures .....	2021	8.88%	200	200
Notes .....	2023	2.50%	450	—
Notes .....	2043	3.80%	400	—
Capital leases .....			4	—
Other <sup>(1)</sup> .....			(10)	8
Total .....			<u>3,244</u>	<u>2,408</u>
Less current portion .....			700	404
Total long-term debt .....			<u>\$ 2,544</u>	<u>\$ 2,004</u>

<sup>(1)</sup> Other includes unamortized net premium/discount on debt issuances and amounts related to interest rate swaps designated as fair-value hedges. For additional information on fair-value interest rate swaps, see Note 14.

Principal amounts of debt mature as follows: \$702 in 2014; \$301 in 2015; \$1 in 2016; \$401 in 2017; and a total of \$1,851 in periods beyond 2017.

On August 6, 2012, the company completed the acquisition of Bolthouse Farms from a fund managed by Madison Dearborn Partners, LLC, a private equity firm, for \$1,550 in cash, subject to customary purchase price adjustments. On August 6, 2012, the preliminary purchase price adjustments resulted in an increase in the purchase price of \$20. In the third quarter, the purchase price adjustments were finalized and reduced to \$11. The acquisition was funded through a combination of short- and long-term borrowings. The terms of long-term borrowings, which were issued on August 2, 2012, were as follows:

- \$400 floating rate notes that mature on August 1, 2014. Interest on the notes is based on 3-month U.S. dollar LIBOR plus 0.30%. Interest is payable quarterly and commenced on November 1, 2012;
- \$450 of 2.50% notes that mature on August 2, 2022. Interest is payable semi-annually and commenced on February 2, 2013. The company may redeem the notes in whole or in part at any time at a redemption price of 100% of the principal amount plus accrued interest or an amount designed to ensure that the note holders are not penalized by the early redemption; and
- \$400 of 3.80% notes that mature on August 2, 2042. Interest is payable semi-annually and commenced on February 2, 2013. The company may redeem the notes in whole or in part at any time at a redemption price of 100% of the principal amount plus accrued interest or an amount designed to ensure that the note holders are not penalized by the early redemption.

The remaining balance was funded through the issuance of commercial paper.

On June 13, 2013, the company completed the acquisition of Plum for \$249 million, subject to customary purchase price adjustments. The acquisition was funded through the issuance of commercial paper.

On August 8, 2013, the company acquired Kelsen for approximately \$325, subject to customary purchase price adjustments. The acquisition was funded through the issuance of commercial paper.

#### 14. Financial Instruments

The principal market risks to which the company is exposed are changes in foreign currency exchange rates, interest rates, and commodity prices. In addition, the company is exposed to equity price changes related to certain deferred compensation obligations. In order to manage these exposures, the company follows established risk management policies and procedures, including the use of derivative contracts such as swaps, options, forwards and commodity futures. These derivative contracts are entered into for periods consistent with the related underlying exposures and do not constitute positions independent of those exposures. The company does not enter into derivative contracts for speculative purposes and does not use leveraged instruments.

The company's derivative programs include instruments that qualify and instruments that do not qualify for hedge accounting treatment.

### ***Concentration of Credit Risk***

The company is exposed to the risk that counterparties to derivative contracts will fail to meet their contractual obligations. To mitigate counterparty credit risk, the company only enters into contracts with carefully selected, leading, credit-worthy financial institutions, and distributes contracts among several financial institutions to reduce the concentration of credit risk. The company does not have credit-risk-related contingent features in its derivative instruments as of July 28, 2013. During 2013, the company's largest customer accounted for approximately 19% of consolidated net sales. The company closely monitors credit risk associated with counterparties and customers.

### ***Foreign Currency Exchange Risk***

The company is exposed to foreign currency exchange risk related to its international operations, including non-functional currency intercompany debt and net investments in subsidiaries. The company is also exposed to foreign exchange risk as a result of transactions in currencies other than the functional currency of certain subsidiaries. Principal currencies hedged include the Australian dollar, Canadian dollar, euro, Swedish krona, New Zealand dollar, British pound and Japanese yen. The company utilizes foreign exchange forward purchase and sale contracts as well as cross-currency swaps to hedge these exposures. The contracts are either designated as cash-flow hedging instruments or are undesignated. The company hedges portions of its forecasted foreign currency transaction exposure with foreign exchange forward contracts for periods typically up to 18 months. To hedge currency exposures related to intercompany debt, foreign exchange forward purchase and sale contracts as well as cross-currency swap contracts are entered into for periods consistent with the underlying debt. As of July 28, 2013, cross-currency swap contracts mature between 1 and 36 months. The notional amount of foreign exchange forward and cross-currency swap contracts accounted for as cash-flow hedges was \$129 at July 28, 2013 and \$156 at July 29, 2012. The effective portion of the changes in fair value on these instruments is recorded in other comprehensive income (loss) and is reclassified into the Consolidated Statements of Earnings on the same line item and the same period in which the underlying hedged transaction affects earnings. The notional amount of foreign exchange forward and cross-currency swap contracts that are not designated as accounting hedges was \$895 and \$908 at July 28, 2013 and July 29, 2012, respectively.

### ***Interest Rate Risk***

The company manages its exposure to changes in interest rates by optimizing the use of variable-rate and fixed-rate debt and by utilizing interest rate swaps in order to maintain its variable-to-total debt ratio within targeted guidelines. Receive fixed rate/pay variable rate interest rate swaps are accounted for as fair-value hedges. The notional amount of outstanding fair-value interest rate swaps totaled \$200 at July 28, 2013 and \$500 at July 29, 2012. These swaps mature in 3 months. The company manages its exposure to interest rate volatility on future debt issuances by entering into forward starting interest rate swaps to lock in the rate on the interest payments related to the forecasted debt issuances. Pay fixed rate/receive variable rate forward starting interest rate swaps are accounted for as cash-flow hedges. The notional amount of outstanding forward starting interest rate swaps totaled \$250 at July 28, 2013 and \$600 at July 29, 2012. Forward starting interest rate swaps with a notional value of \$400 were settled in August 2012, at a loss of \$2, which was recorded in other comprehensive income (loss). The loss on the forward starting interest rate swaps will be amortized over the life of the 10-year debt issued in August 2012.

### ***Commodity Price Risk***

The company principally uses a combination of purchase orders and various short- and long-term supply arrangements in connection with the purchase of raw materials, including certain commodities and agricultural products. The company also enters into commodity futures, options and swap contracts to reduce the volatility of price fluctuations of diesel fuel, soybean oil, wheat, aluminum, natural gas, cocoa and corn which impact the cost of raw materials. Commodity futures, options, and swap contracts are either accounted for as cash-flow hedges or are not designated as accounting hedges. The company hedges a portion of commodity requirements for periods typically up to 18 months. There were no commodity contracts accounted for as cash-flow hedges as of July 28, 2013 or July 29, 2012. The notional amount of commodity contracts not designated as accounting hedges was \$105 at July 28, 2013 and \$95 at July 29, 2012.

### ***Equity Price Risk***

The company enters into swap contracts which hedge a portion of exposures relating to certain deferred compensation obligations linked to the total return of the company's capital stock, the total return of the Vanguard Institutional Index, and the total return of the Vanguard Total International Stock Index. Under these contracts, the company pays variable interest rates and receives from the counterparty either the total return on company capital stock; the total return of the Standard & Poor's 500 Index, which is expected to approximate the total return of the Vanguard Institutional Index; or the total return of the iShares MSCI EAFE Index, which is expected to approximate the total return of the Vanguard Total International Stock Index. These contracts were not designated as hedges for accounting purposes and are entered into for periods typically not exceeding 12 months. The notional amounts of the contracts as of July 28, 2013 and July 29, 2012 were \$50 and \$75, respectively.

The following table summarizes the fair value of derivative instruments recorded in the Consolidated Balance Sheets as of July 28, 2013, and July 29, 2012:

	<u>Balance Sheet Classification</u>	<u>2013</u>	<u>2012</u>
<b>Asset Derivatives</b>			
Derivatives designated as hedges:			
Foreign exchange forward contracts . . . . .	Other current assets	\$ 2	\$ 1
Forward starting interest rate swaps . . . . .	Other current assets	—	1
Interest rate swaps . . . . .	Other current assets	1	4
Forward starting interest rate swaps . . . . .	Other assets	23	1
Interest rate swaps . . . . .	Other assets	—	9
Total derivatives designated as hedges . . . . .		<u>\$ 26</u>	<u>\$ 16</u>
Derivatives not designated as hedges:			
Commodity derivative contracts . . . . .	Other current assets	\$ 2	\$ 8
Cross-currency swap contracts . . . . .	Other current assets	—	19
Deferred compensation derivative contracts . . . . .	Other current assets	2	1
Foreign exchange forward contracts . . . . .	Other current assets	2	1
Total derivatives not designated as hedges . . . . .		<u>6</u>	<u>29</u>
Total asset derivatives . . . . .		<u>\$ 32</u>	<u>\$ 45</u>
	<u>Balance Sheet Classification</u>	<u>2013</u>	<u>2012</u>
<b>Liability Derivatives</b>			
Derivatives designated as hedges:			
Cross-currency swap contracts . . . . .	Accrued liabilities	\$ 22	\$ —
Foreign exchange forward contracts . . . . .	Accrued liabilities	2	—
Cross-currency swap contracts . . . . .	Other liabilities	—	25
Total derivatives designated as hedges . . . . .		<u>\$ 24</u>	<u>\$ 25</u>
Derivatives not designated as hedges:			
Commodity derivative contracts . . . . .	Accrued liabilities	\$ 6	\$ 4
Cross-currency swap contracts . . . . .	Accrued liabilities	1	25
Foreign exchange forward contracts . . . . .	Accrued liabilities	4	—
Cross-currency swap contracts . . . . .	Other liabilities	1	29
Total derivatives not designated as hedges . . . . .		<u>\$ 12</u>	<u>\$ 58</u>
Total liability derivatives . . . . .		<u>\$ 36</u>	<u>\$ 83</u>

The following table shows the effect of the company's derivative instruments designated as cash-flow hedges for the years ended July 28, 2013 and July 29, 2012, in other comprehensive income (loss) (OCI) and the Consolidated Statements of Earnings:

### Derivatives Designated as Cash-Flow Hedges

	Total Cash-Flow Hedge OCI Activity	
	2013	2012
OCI derivative gain (loss) at beginning of year . . . . .	\$ (16)	\$ (31)
Effective portion of changes in fair value recognized in OCI:		
Foreign exchange forward contracts . . . . .	—	13
Cross-currency swap contracts . . . . .	1	—
Forward starting interest rate swaps . . . . .	19	2
Amount of (gain) loss reclassified from OCI to earnings:		
Foreign exchange forward contracts . . . . .	1	(1)
Foreign exchange forward contracts . . . . .	(1)	(2)
Forward starting interest rate swaps . . . . .	4	3
OCI derivative gain (loss) at end of quarter . . . . .	<u>\$ 8</u>	<u>\$ (16)</u>

Based on current valuations, the amount expected to be reclassified from OCI into earnings within the next 12 months is a loss of \$1. The ineffective portion and amount excluded from effectiveness testing were not material.

The following table shows the effect of the company's derivative instruments designated as fair-value hedges in the Consolidated Statements of Earnings:

Derivatives Designated as Fair-Value Hedges	Location of Gain (Loss) Recognized in Earnings	Amount of Gain (Loss) Recognized in Earnings on Derivatives		Amount of Gain (Loss) Recognized in Earnings on Hedged Item	
		2013	2012	2013	2012
Interest rate swaps . . . . .	Interest expense	(12)	(20)	12	20

The following table shows the effects of the company's derivative instruments not designated as hedges in the Consolidated Statements of Earnings:

Derivatives not Designated as Hedges	Location of Gain (Loss) Recognized in Earnings	Amount of Gain (Loss) Recognized in Earnings on Derivatives	
		2013	2012
Foreign exchange forward contracts . . . . .	Cost of products sold	\$ —	\$ 2
Cross-currency swap contracts . . . . .	Other expenses/income	39	67
Commodity derivative contracts . . . . .	Cost of products sold	(6)	(4)
Deferred compensation derivative contracts . . . . .	Administrative expenses	16	3
Total . . . . .		<u>\$ 49</u>	<u>\$ 68</u>

### 15. Fair Value Measurements

Financial assets and liabilities are categorized based on the following fair value hierarchy:

- Level 1: Observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability through corroboration with observable market data.
- Level 3: Unobservable inputs, which are valued based on the company's estimates of assumptions that market participants would use in pricing the asset or liability.

Fair value is defined as the exit price, or the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. When available, the company uses unadjusted quoted market prices to measure the fair value and classifies such items as Level 1. If quoted market prices are not available, the company



bases fair value upon internally developed models that use current market-based or independently sourced market parameters such as interest rates and currency rates. Included in the fair value of derivative instruments is an adjustment for credit and nonperformance risk.

**Assets and Liabilities Measured at Fair Value on a Recurring Basis**

The following table presents the company's financial assets and liabilities that are measured at fair value on a recurring basis as of July 28, 2013, and July 29, 2012, consistent with the fair value hierarchy:

	Fair Value as of July 28, 2013	Fair Value Measurements at July 28, 2013 Using Fair Value Hierarchy			Fair Value as of July 29, 2012	Fair Value Measurements at July 29, 2012 Using Fair Value Hierarchy		
		Level 1	Level 2	Level 3		Level 1	Level 2	Level 3
<b>Assets</b>								
Interest rate swaps <sup>(1)</sup> . . . . .	\$ 1	\$ —	\$ 1	\$ —	\$ 13	\$ —	\$ 13	\$ —
Forward starting interest rate swaps <sup>(1)</sup> . . . . .	23	—	23	—	2	—	2	—
Foreign exchange forward contracts <sup>(2)</sup> . . . . .	4	—	4	—	2	—	2	—
Cross-currency swap contracts <sup>(3)</sup> . . . . .	—	—	—	—	19	—	19	—
Commodity derivative contracts <sup>(4)</sup> . . . . .	2	2	—	—	8	5	3	—
Deferred compensation derivative contracts <sup>(5)</sup> . . . . .	2	—	2	—	1	—	1	—
Total assets at fair value . . . . .	<u>\$ 32</u>	<u>\$ 2</u>	<u>\$ 30</u>	<u>\$ —</u>	<u>\$ 45</u>	<u>\$ 5</u>	<u>\$ 40</u>	<u>\$ —</u>
<b>Liabilities</b>								
Foreign exchange forward contracts <sup>(2)</sup> . . . . .	\$ 6	\$ —	\$ 6	\$ —	\$ —	\$ —	\$ —	\$ —
Cross-currency swap contracts <sup>(3)</sup> . . . . .	24	—	24	—	79	—	79	—
Commodity derivative contracts <sup>(4)</sup> . . . . .	6	5	1	—	4	2	2	—
Deferred compensation obligation <sup>(6)</sup> . . . . .	123	123	—	—	109	109	—	—
Total liabilities at fair value . . . . .	<u>\$ 159</u>	<u>\$ 128</u>	<u>\$ 31</u>	<u>\$ —</u>	<u>\$ 192</u>	<u>\$ 111</u>	<u>\$ 81</u>	<u>\$ —</u>

(1) Based on LIBOR swap rates.

(2) Based on observable market transactions of spot currency rates and forward rates.

(3) Based on observable local benchmarks for currency and interest rates.

(4) Based on quoted futures exchanges and on observable prices of futures and options transactions in the marketplace.

(5) Based on LIBOR and equity index swap rates.

(6) Based on the fair value of the participants' investments.

### ***Items Measured at Fair Value on a Nonrecurring Basis***

In addition to assets and liabilities that are measured at fair value on a recurring basis, the company is also required to measure certain items at fair value on a nonrecurring basis.

On August 12, 2013, the company announced that it was in final and exclusive negotiations for the potential sale of its simple meals business in Europe. The assets and liabilities of the European business have been reflected in assets and liabilities held for sale in the Consolidated Balance Sheet as of July 28, 2013. The company has reflected the results of the business as discontinued operations in the Consolidated Statements of Earnings for all years presented. The business was historically included in the International Simple Meals and Beverages segment.

In the fourth quarter of 2013, as part of the company's annual review of intangible assets, an impairment charge of \$360 was recorded on goodwill for the simple meals business in Europe to reduce the carrying value to the implied fair value of \$110. The impairment was attributable to a combination of factors, including the existence of a firm offer to purchase the business; a revised future outlook for the business, with reduced expectations for future sales and discounted cash flows, given the economic uncertainty in the region; future investments required to maintain performance; and management's assumptions on the weighted average cost of capital. Fair value was determined based on discounted cash flow analyses, which are unobservable Level 3 inputs, and taking into account the firm offer. The discounted estimates of future cash flows include significant management assumptions such as revenue growth rates, operating margins, weighted average cost of capital, and future economic and market conditions.

In 2013 and 2012, as part of the company's annual review of intangible assets, impairment charges of \$36 and \$3 were recognized on trademarks used in the European simple meals business. See also Note 6. Fair value was determined based on unobservable Level 3 inputs. Fair value was determined based on discounted cash flow analysis that include significant management assumptions such as revenue growth rates, weighted average costs of capital, and assumed royalty rates.

The following table presents the company's fair value measurements of intangible assets that were recognized in the years ended July 28, 2013, and July 29, 2012, respectively:

Intangible assets	2013		2012	
	Impairment	Fair Value	Impairment	Fair Value
<i>Blå Band</i> . . . . .	\$ 1	\$ 19	\$ 3	\$ 20
<i>Heisse Tasse</i> . . . . .	4	6	—	—
<i>Isomitta</i> . . . . .	8	4	—	—
<i>Royco</i> . . . . .	23	53	—	—

The company also recognized \$99 of accelerated depreciation/asset impairment on plant assets in 2013 associated with the restructuring initiatives described in Note 8. The carrying value of assets was reduced to estimated fair value based on expected proceeds. The carrying value was \$29 at July 28, 2013.

### ***Fair Value of Financial Instruments***

The carrying value of cash and cash equivalents, accounts receivable, accounts payable and short-term borrowings, excluding the current portion of long-term debt, approximate fair value.

Cash equivalents of \$4 at July 28, 2013 and \$80 at July 29, 2012 represent fair value as these highly liquid investments have an original maturity of three months or less. Fair value of cash equivalents is based on Level 2 inputs.

The fair value of long-term debt, including the current portion of long-term debt in Short-term borrowings, was \$3,299 at July 28, 2013 and \$2,663 at July 29, 2012. The carrying value was \$3,244 at July 28, 2013 and \$2,408 at July 29, 2012. The fair value of long-term debt is principally estimated using Level 2 inputs based on quoted market prices or pricing models using current market rates.

## **16. Shareowners' Equity**

The company has authorized 560 million shares of Capital stock with \$.0375 par value and 40 million shares of Preferred stock, issuable in one or more classes, with or without par as may be authorized by the Board of Directors. No Preferred stock has been issued.

In December 2012, 219 million shares held as treasury stock were retired and returned to unissued status.

### ***Share Repurchase Programs***

In June 2011, the Board authorized the purchase of up to \$1,000 of company stock. This program has no expiration date. The company suspended purchases under this program in July 2012. Approximately \$750 remained available under this program as of July 28, 2013. The company also repurchases shares to offset the impact of dilution from shares issued under the company's stock compensation plans.

In 2013, the company repurchased 4 million shares at a cost of \$153.

In 2012 the company repurchased 13 million shares at a cost of \$412. Of this amount, \$250 was used to repurchase shares pursuant to the company's June 2011 publicly announced share repurchase program.

In 2011, the company repurchased 21 million shares at a cost of \$728. Of this amount, \$550 was used to repurchase shares pursuant to the company's June 2008 publicly announced share repurchase program, which was completed in the fourth quarter of 2011.

### **17. Stock-based Compensation**

In 2003, shareowners approved the 2003 Long-Term Incentive Plan, which authorized the issuance of 28 million shares to satisfy awards of stock options, stock appreciation rights, unrestricted stock, restricted stock/units (including performance restricted stock) and performance units. Approximately 3.2 million shares available under a previous long-term plan were rolled into the 2003 Long-Term Incentive Plan, making the total number of available shares approximately 31.2 million. In November 2005, shareowners approved the 2005 Long-Term Incentive Plan, which authorized the issuance of an additional 6 million shares to satisfy the same types of awards.

Awards under the 2003 and 2005 Long-Term Incentive Plans may be granted to employees and directors. The term of a stock option granted under these plans may not exceed ten years from the date of grant. Options granted under these plans vest cumulatively over a three-year period at a rate of 30%, 60% and 100%, respectively. The option price may not be less than the fair market value of a share of common stock on the date of the grant.

Pursuant to the Long-Term Incentive Plan, the company adopted a long-term incentive compensation program which provides for grants of total shareowner return (TSR) performance restricted stock/units, EPS performance restricted stock/units, strategic performance restricted stock/units and time-lapse restricted stock/units. Under the program, awards of TSR performance restricted stock/units will be earned by comparing the company's total shareowner return during a three-year period to the respective total shareowner returns of companies in a performance peer group. Based upon the company's ranking in the performance peer group, a recipient of TSR performance restricted stock/units may earn a total award ranging from 0% to 225% of the initial grant. Awards of EPS performance restricted stock/units will be earned based upon the company's achievement of annual earnings per share goals. During the three-year vesting period, a recipient of EPS performance restricted stock/units may earn a total award ranging from 0% to 100% of the initial grant. Awards of the strategic performance restricted stock units are earned based upon the achievement of net sales and EPS growth, compared to strategic plan objectives during a two-year period. A recipient of strategic performance restricted stock units may earn a total award ranging from 0% to 200% of the initial grant. Awards of time-lapse restricted stock/units will vest ratably over the three-year period. In addition, the company may issue special grants of time-lapse restricted stock/units to attract and retain executives which vest ratably over various periods. Awards are generally granted annually in October. Annual stock option grants were not part of the long-term incentive compensation program for 2011, 2012 or 2013. However, stock options may still be granted on a selective basis under the Long-Term Incentive Plans.

In 2013, the company issued time-lapse restricted stock units, EPS performance restricted stock units, strategic performance restricted stock units and TSR performance restricted stock units.

Total pre-tax stock-based compensation expense recognized in Earnings from continuing operations was \$109 for 2013, \$76 for 2012, and \$84 for 2011. The pre-tax stock-based compensation expense recognized in Earnings from discontinued operations was \$4 for 2013, and \$3 for 2012 and 2011. Tax-related benefits of \$42 were recognized for 2013, \$29 were recognized for 2012, and \$32 were recognized for 2011.

The following table summarizes stock option activity as of July 28, 2013:

	Options	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Life	Aggregate Intrinsic Value
	(Options in thousands)		(In years)	
Outstanding at July 29, 2012.....	4,254	\$ 26.73		
Granted .....	—	\$ —		
Exercised .....	(3,146)	\$ 26.54		
Terminated.....	(7)	\$ 26.36		
Outstanding at July 28, 2013.....	<u>1,101</u>	<u>\$ 27.25</u>	<u>1.2</u>	<u>\$ 22</u>
Exercisable at July 28, 2013 .....	<u>1,101</u>	<u>\$ 27.25</u>	<u>1.2</u>	<u>\$ 22</u>

The total intrinsic value of options exercised during 2013, 2012, and 2011, was \$36, \$31, and \$29, respectively. As of January 2009, compensation related to stock options was fully expensed. The company measured the fair value of stock options using the Black-Scholes option pricing model.

The following table summarizes time-lapse restricted stock units, EPS performance restricted stock units and strategic performance restricted stock units as of July 28, 2013:

	Units	Weighted-Average Grant-Date Fair Value
	(Restricted stock units in thousands)	
Nonvested at July 29, 2012.....	3,951	\$ 33.19
Granted .....	1,990	\$ 35.44
Vested.....	(1,510)	\$ 33.74
Forfeited .....	(223)	\$ 33.70
Nonvested at July 28, 2013.....	<u>4,208</u>	<u>\$ 34.05</u>

The fair value of time-lapse restricted stock units, EPS performance restricted stock units, and strategic performance restricted stock units is determined based on the quoted price of the company's stock at the date of grant. Time-lapse restricted stock units are expensed on a straight-line basis over the vesting period, except for awards issued to retirement-eligible participants, which are expensed on an accelerated basis. EPS performance restricted stock units are expensed on a graded-vesting basis, except for awards issued to retirement-eligible participants, which are expensed on an accelerated basis. There were approximately 269 thousand EPS performance target grants outstanding at July 28, 2013 with a weighted-average grant-date fair value of \$34.29. Strategic performance restricted stock units are expensed on a straight-line basis over the service period. Awards of the strategic performance restricted stock units will be earned based upon the achievement of two key metrics, net sales and EPS growth, compared to strategic plan objectives during a two-year period. There were approximately 1.8 million strategic performance target grants outstanding at July 28, 2013 with a weighted-average grant-date fair value of \$33.21. The actual number of EPS performance restricted stock units and strategic performance restricted stock units issued at the vesting date could range from 0% to 100% and 0% to 200%, respectively, of the initial grant, depending on actual performance achieved. Expense is estimated based on the number of awards expected to vest.

On July 1, 2011, the company issued approximately 400 thousand special retention time-lapse restricted stock units to certain executives to support successful execution of the company's shift in strategic direction and leadership transition. These awards vested over a period of two years and are included in the table above. The grant-date fair value was \$34.65.

As of July 28, 2013, total remaining unearned compensation related to nonvested time-lapse restricted stock units, EPS performance restricted stock units and strategic performance restricted stock units was \$50, which will be amortized over the weighted-average remaining service period of 1.4 years. The fair value of restricted stock units vested during 2013, 2012, and 2011 was \$57 and \$38, and \$40, respectively. The weighted-average grant-date fair value of the restricted stock units granted during 2012 and 2011 was \$32.38 and \$35.64, respectively.

The following table summarizes TSR performance restricted stock units as of July 28, 2013:

	Units (Restricted stock units in thousands)	Weighted-Average Grant-Date Fair Value
Nonvested at July 29, 2012.....	2,143	\$ 37.94
Granted.....	582	\$ 39.76
Vested.....	—	\$ —
Forfeited/Expired.....	(1,267)	\$ 34.25
Nonvested at July 28, 2013.....	<u>1,458</u>	<u>\$ 41.88</u>

The company estimated the fair value of TSR performance restricted stock units at the grant date using a Monte Carlo simulation. Assumptions used in the Monte Carlo simulation were as follows:

	2013	2011
Risk-free interest rate.....	0.30%	0.59%
Expected dividend yield.....	3.26%	3.00%
Expected volatility.....	15.07%	23.71%
Expected term.....	3 years	3 years

Compensation expense is recognized on a straight-line basis over the service period. As of July 28, 2013, total remaining unearned compensation related to TSR performance restricted stock units was \$17, which will be amortized over the weighted-average remaining service period of 1.9 years. In the first quarter of 2013 and 2012, recipients of TSR performance restricted stock units earned 0% of the initial grants based upon the company's TSR ranking in a performance peer group during a three-year period ended July 27, 2012 and three-year period ended July 29, 2011, respectively. In the first quarter of 2014, recipients of TSR performance restricted stock units will receive 0% of the initial grants based upon the company's TSR ranking in a performance peer group during a three-year period ended July 28, 2013. There were no TSR performance restricted stock units granted during 2012.

The excess tax benefits on the exercise of stock options and vested restricted stock presented as cash flows from financing activities were \$12 in 2013, \$8 in 2012, and \$11 in 2011. Cash received from the exercise of stock options was \$83, \$112, and \$96 for 2013, 2012, and 2011, respectively, and are reflected in cash flows from financing activities in the Consolidated Statements of Cash Flows.

## 18. Commitments and Contingencies

The company is a party to legal proceedings and claims arising out of the normal course of business.

Management assesses the probability of loss for all legal proceedings and claims and has recognized liabilities for such contingencies, as appropriate. Although the results of these matters cannot be predicted with certainty, in management's opinion, the final outcome of legal proceedings and claims will not have a material adverse effect on the consolidated results of operations or financial condition of the company.

The company has certain operating lease commitments, primarily related to warehouse and office facilities, and certain equipment. Rent expense under operating lease commitments was \$54 in 2013, \$48 in 2012, and \$50 in 2011. These amounts included \$8 in 2013 and \$9 in 2012 and 2011, respectively, related to discontinued operations. Future minimum annual rental payments under these operating leases as of July 28, 2013 are as follows:

<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>Thereafter</u>
\$45	\$36	\$32	\$25	\$19	\$47

Future minimum annual rental payments related to discontinued operations include \$8 in 2014; \$6 in 2015 and 2016; \$3 in 2017; \$2 in 2018; and a total of \$2 for periods beyond 2018.

The company guarantees approximately 2,000 bank loans made to Pepperidge Farm independent sales distributors by third party financial institutions for the purchase of distribution routes. The maximum potential amount of future payments the company could be required to make under the guarantees is \$165. The company's guarantees are indirectly secured by the distribution routes. The company does not believe it is probable that it will be required to make guarantee payments as a result of defaults on the bank loans guaranteed. The amounts recognized as of July 28, 2013, and July 29, 2012, were not material.

The company has provided certain standard indemnifications in connection with divestitures, contracts and other transactions. Certain indemnifications have finite expiration dates. Liabilities recognized based on known exposures related to such matters were not material at July 28, 2013, or July 29, 2012.

## 19. Supplemental Financial Statement Data

### *Balance Sheets*

	2013	2012
Accounts receivable		
Customer accounts receivable . . . . .	\$ 587	\$ 523
Allowances . . . . .	(11)	(10)
Subtotal . . . . .	576	513
Other . . . . .	59	40
	<u>\$ 635</u>	<u>\$ 553</u>
Inventories		
Raw materials, containers and supplies . . . . .	364	277
Finished products . . . . .	561	437
	<u>\$ 925</u>	<u>\$ 714</u>
Other current assets		
Deferred taxes . . . . .	\$ 90	\$ 104
Fair value of derivatives . . . . .	9	35
Other . . . . .	36	30
	<u>\$ 135</u>	<u>\$ 169</u>
Plant assets		
Land . . . . .	\$ 59	\$ 62
Buildings . . . . .	1,349	1,260
Machinery and equipment . . . . .	4,017	3,963
Projects in progress . . . . .	230	198
Total cost . . . . .	5,655	5,483
Accumulated depreciation <sup>(1)</sup> . . . . .	(3,395)	(3,356)
	<u>\$ 2,260</u>	<u>\$ 2,127</u>
Other assets		
Fair value of derivatives . . . . .	\$ 23	\$ 10
Deferred taxes . . . . .	27	49
Other . . . . .	81	64
	<u>\$ 131</u>	<u>\$ 123</u>
Accrued liabilities		
Accrued compensation and benefits . . . . .	\$ 270	\$ 267
Fair value of derivatives . . . . .	35	29
Accrued trade and consumer promotion programs . . . . .	137	140
Accrued interest . . . . .	41	31
Restructuring . . . . .	21	16
Other . . . . .	113	115
	<u>\$ 617</u>	<u>\$ 598</u>

	2013	2012
Other liabilities		
Pension benefits . . . . .	\$ 190	\$ 618
Deferred compensation <sup>(2)</sup> . . . . .	112	96
Postretirement benefits . . . . .	361	386
Fair value of derivatives . . . . .	1	54
Unrecognized tax benefits . . . . .	40	50
Other . . . . .	72	56
	<u>\$ 776</u>	<u>\$ 1,260</u>

<sup>(1)</sup> Depreciation expense was \$393 in 2013, \$258 in 2012, and \$265 in 2011. Depreciation expense of continuing operations was \$382 in 2013, \$247 in 2012, and \$253 in 2011. Buildings are depreciated over periods ranging from 7 to 45 years. Machinery and equipment are depreciated over periods generally ranging from 2 to 20 years.

<sup>(2)</sup> The deferred compensation obligation represents unfunded plans maintained for the purpose of providing the company's directors and certain of its executives the opportunity to defer a portion of their compensation. All forms of compensation contributed to the deferred compensation plans are accounted for in accordance with the underlying program. Deferrals and company contributions are credited to an investment account in the participant's name, although no funds are actually contributed to the investment account and no investments are actually purchased. Seven investment choices are available, including: (1) a book account that tracks the total return on company stock; (2) a book account that tracks the performance of the Vanguard Institutional Index; (3) a book account that tracks the performance of the Vanguard Extended Market Index; (4) a book account that tracks the performance of the Vanguard Total International Stock Index; (5) a book account that tracks the performance of the Vanguard Total Bond Market Index; (6) a book account that tracks the performance of the Vanguard Short-Term Bond Index; and (7) a book account that tracks the BlackRock Liquidity TempFund. Participants can reallocate investments daily and are entitled to the gains and losses on investment funds. The company recognizes an amount in the Consolidated Statements of Earnings for the market appreciation/depreciation of each fund.

### *Statements of Earnings*

	2013	2012	2011
Other Expenses/(Income)			
Foreign exchange (gains)/losses . . . . .	\$ 3	\$ (3)	\$ 5
Amortization of intangible assets . . . . .	14	1	1
Acquisition related costs . . . . .	10	5	—
Other . . . . .	2	8	4
	<u>\$ 29</u>	<u>\$ 11</u>	<u>\$ 10</u>
Advertising and consumer promotion expense <sup>(1)</sup> . . . . .	\$ 419	\$ 476	\$ 449
Interest expense			
Interest expense . . . . .	\$ 138	\$ 116	\$ 123
Less: Interest capitalized . . . . .	3	2	1
	<u>\$ 135</u>	<u>\$ 114</u>	<u>\$ 122</u>

<sup>(1)</sup> Included in Marketing and selling expenses.

## Statements of Cash Flows

	2013	2012	2011
<b>Cash Flows from Operating Activities</b>			
Other non-cash charges to net earnings			
Non-cash compensation/benefit related expense	\$ 134	\$ 106	\$ 104
Other	21	12	4
	<u>\$ 155</u>	<u>\$ 118</u>	<u>\$ 108</u>
Other			
Benefit related payments	\$ (54)	\$ (84)	\$ (48)
Other	(4)	(2)	(7)
	<u>\$ (58)</u>	<u>\$ (86)</u>	<u>\$ (55)</u>
Other Cash Flow Information			
Interest paid	\$ 124	\$ 115	\$ 142
Interest received	\$ 10	\$ 8	\$ 11
Income taxes paid	\$ 345	\$ 300	\$ 304

### 20. Quarterly Data (unaudited)

	2013			
	First	Second	Third	Fourth
Net sales	\$ 2,205	\$ 2,162	\$ 1,962	\$ 1,723
Gross profit	821	762	706	623
Earnings from continuing operations attributable to Campbell Soup Company	232	171	169	117
Earnings (loss) from discontinued operations	13	19	12	(275)
Net earnings (loss) attributable to Campbell Soup Company	245	190	181	(158)
Per share - basic				
Earnings from continuing operations attributable to Campbell Soup Company	0.74	0.54	0.54	0.37
Earnings (loss) from discontinued operations	0.04	0.06	0.04	(0.88)
Net earnings (loss) attributable to Campbell Soup Company <sup>(1)</sup>	0.78	0.61	0.58	(0.50)
Dividends	0.29	0.58	—	0.29
Per share - assuming dilution				
Earnings from continuing operations attributable to Campbell Soup Company	0.73	0.54	0.53	0.37
Earnings (loss) from discontinued operations	0.04	0.06	0.04	(0.87)
Net earnings (loss) attributable to Campbell Soup Company <sup>(1)</sup>	0.78	0.60	0.57	(0.50)
Market price				
High	\$ 36.28	\$ 37.16	\$ 46.85	\$ 48.83
Low	\$ 32.24	\$ 34.30	\$ 36.09	\$ 42.32

<sup>(1)</sup> The sum of the individual per share amounts may not add due to rounding.



	2013			
	First	Second	Third	Fourth
In 2013, the following charges were recorded in earnings from continuing operations:				
Restructuring charges and related costs (see Note 8) . . . . .	\$ 27	\$ 30	\$ 14	\$ 19
Acquisition transaction costs (see Note 3) . . . . .	7	—	—	—
Per share - assuming dilution				
Restructuring charges and related costs. . . . .	0.09	0.09	0.04	0.06
Acquisition transaction costs. . . . .	0.02	—	—	—
In 2013, the following charges were recorded in earnings (loss) from discontinued operations:				
Impairment on the intangible assets of the European business (see Note 6) . . . . .	\$ —	\$ —	\$ —	\$ 263
Taxes on the difference between the book value and tax basis of the European business (see Note 12). . . . .	—	—	—	18
Per share - assuming dilution				
Impairment on the intangible assets of the European business. . . . .	—	—	—	0.83
Taxes on the difference between the book value and tax basis of the European business . . . . .	—	—	—	0.06
2012				
	First	Second	Third	Fourth
Net sales . . . . .	\$ 2,015	\$ 1,943	\$ 1,698	\$ 1,519
Gross profit . . . . .	802	750	665	593
Earnings from continuing operations attributable to Campbell Soup Company . . . . .	250	189	169	126
Earnings from discontinued operations . . . . .	15	16	8	1
Net earnings attributable to Campbell Soup Company . . . . .	265	205	177	127
Per share - basic				
Earnings from continuing operations attributable to Campbell Soup Company . . . . .	0.78	0.59	0.53	0.40
Earnings from discontinued operations. . . . .	0.05	0.05	0.03	—
Net earnings attributable to Campbell Soup Company <sup>(1)</sup> . . . . .	0.82	0.64	0.56	0.40
Dividends. . . . .	0.29	0.29	0.29	0.29
Per share - assuming dilution				
Earnings from continuing operations attributable to Campbell Soup Company . . . . .	0.77	0.59	0.53	0.39
Earnings from discontinued operations. . . . .	0.05	0.05	0.03	—
Net earnings attributable to Campbell Soup Company <sup>(1)</sup> . . . . .	0.82	0.64	0.55	0.40
Market price				
High . . . . .	\$ 34.00	\$ 34.12	\$ 34.04	\$ 34.58
Low . . . . .	\$ 29.69	\$ 31.22	\$ 31.25	\$ 31.32

<sup>(1)</sup> The sum of the individual per share amounts may not add due to rounding.

	2012			
	First	Second	Third	Fourth
In 2012, the following charges were recorded in earnings from continuing operations:				
Restructuring charges and related costs (see Note 8) . . . . .	\$ 1	\$ 1	\$ 2	\$ —
Acquisition transaction costs (see Note 3) . . . . .	—	—	—	3
Per share - assuming dilution				
Restructuring charges and related costs. . . . .	—	—	0.01	—
Acquisition transaction costs. . . . .	—	—	—	0.01
In 2012, the following charges were recorded in earnings (loss) from discontinued operations:				
Restructuring charges and related costs. . . . .	\$ —	\$ 1	\$ 1	\$ —
Per share - assuming dilution				
Restructuring charges and related costs. . . . .	—	—	—	—

## 21. Subsequent Event

On August 8, 2013, the company completed the acquisition of Kelsen for approximately \$325, subject to customary purchase price adjustments. Kelsen is a producer of quality baked snacks that are sold in 85 countries around the world. Its primary brands include *Kjeldsens* and *Royal Dansk*. Kelsen has established distribution networks in markets in Asia, the U.S., Europe, the Middle East, South America and Africa.

## Reports of Management

### Management's Report on Financial Statements

The accompanying financial statements have been prepared by the company's management in conformity with generally accepted accounting principles to reflect the financial position of the company and its operating results. The financial information appearing throughout this Report is consistent with the financial statements. Management is responsible for the information and representations in such financial statements, including the estimates and judgments required for their preparation. The financial statements have been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report, which appears herein.

The Audit Committee of the Board of Directors, which is composed entirely of Directors who are not officers or employees of the company, meets regularly with the company's worldwide internal auditing department, other management personnel, and the independent registered public accounting firm. The independent registered public accounting firm and the internal auditing department have had, and continue to have, direct access to the Audit Committee without the presence of other management personnel, and have been directed to discuss the results of their audit work and any matters they believe should be brought to the Committee's attention. The internal auditing department and the independent registered public accounting firm report directly to the Audit Committee.

### Management's Report on Internal Control Over Financial Reporting

The company's management is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles in the United States of America.

The company's internal control over financial reporting includes those policies and procedures that:

- pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
- provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and Directors of the company; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

The company's management assessed the effectiveness of the company's internal control over financial reporting as of July 28, 2013. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control — Integrated Framework*. Based on this assessment using those criteria, management concluded that the company's internal control over financial reporting was effective as of July 28, 2013.

The effectiveness of the company's internal control over financial reporting as of July 28, 2013 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report, which appears herein.

/s/ Denise M. Morrison

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Denise M. Morrison

President and Chief Executive Officer

/s/ B. Craig Owens

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B. Craig Owens

Senior Vice President — Chief Financial  
Officer and Chief Administrative Officer

/s/ John P. Waldron

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John P. Waldron

Vice President — Controller  
(Principal Accounting Officer)

September 26, 2013

## Report of Independent Registered Public Accounting Firm

To the Shareowners and Directors of Campbell Soup Company

In our opinion, the consolidated financial statements listed in the index appearing under Item 15(1) present fairly, in all material respects, the financial position of Campbell Soup Company and its subsidiaries at July 28, 2013 and July 29, 2012, and the results of their operations and their cash flows for each of the three fiscal years in the period ended July 28, 2013 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 15(2) presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of July 28, 2013, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements and financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express opinions on these financial statements, on the financial statement schedule, and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP

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PricewaterhouseCoopers LLP

Philadelphia, Pennsylvania

September 26, 2013

## **Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

None.

### **Item 9A. Controls and Procedures**

The company, under the supervision and with the participation of its management, including the President and Chief Executive Officer and the Senior Vice President — Chief Financial Officer and Chief Administrative Officer, has evaluated the effectiveness of the company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of July 28, 2013 (Evaluation Date). Based on such evaluation, the President and Chief Executive Officer and the Senior Vice President — Chief Financial Officer and Chief Administrative Officer have concluded that, as of the Evaluation Date, the company's disclosure controls and procedures are effective.

The annual report of management on the company's internal control over financial reporting is provided under "Financial Statements and Supplementary Data" on pages 72-73. The attestation report of PricewaterhouseCoopers LLP, the company's independent registered public accounting firm, regarding the company's internal control over financial reporting is provided under "Financial Statements and Supplementary Data" on page 74.

There were no changes in the company's internal control over financial reporting that materially affected, or were likely to materially affect, such control over financial reporting during the quarter ended July 28, 2013.

### **Item 9B. Other Information**

None.

## **PART III**

### **Item 10. Directors, Executive Officers and Corporate Governance**

The sections entitled "Election of Directors," "Security Ownership of Directors and Executive Officers" and "Director and Executive Officer Stock Ownership Reports" in the company's Proxy Statement for the Annual Meeting of Shareholders to be held on November 20, 2013 (the 2013 Proxy) are incorporated herein by reference. The information presented in the section entitled "Corporate Governance — Board Committee Structure" in the 2013 Proxy relating to the members of the company's Audit Committee and the Audit Committee's financial expert is incorporated herein by reference.

Certain of the information required by this Item relating to the executive officers of the company is set forth under the heading "Executive Officers of the Company."

The company has adopted a Code of Ethics for the Chief Executive Officer and Senior Financial Officers that applies to the company's Chief Executive Officer, Chief Financial Officer, Controller and members of the Chief Financial Officer's financial leadership team. The Code of Ethics for the Chief Executive Officer and Senior Financial Officers is posted on the company's website, [www.campbellsoupcompany.com](http://www.campbellsoupcompany.com) (under the "Governance" caption). The company intends to satisfy the disclosure requirement regarding any amendment to, or a waiver of, a provision of the Code of Ethics for the Chief Executive Officer and Senior Financial Officers by posting such information on its website.

The company has also adopted a separate Code of Business Conduct and Ethics applicable to the Board of Directors, the company's officers and all of the company's employees. The Code of Business Conduct and Ethics is posted on the company's website, [www.campbellsoupcompany.com](http://www.campbellsoupcompany.com) (under the "Governance" caption). The company's Corporate Governance Standards and the charters of the company's four standing committees of the Board of Directors can also be found at this website. Printed copies of the foregoing are available to any shareowner requesting a copy by:

- writing to Investor Relations, Campbell Soup Company, 1 Campbell Place, Camden, NJ 08103-1799;
- calling 1-800-840-2865; or
- e-mailing the company's Investor Relations Department at [investorrelations@campbellsoup.com](mailto:investorrelations@campbellsoup.com).

### **Item 11. Executive Compensation**

The information presented in the sections entitled "Compensation Discussion and Analysis," "Fiscal 2013 Summary Compensation Table," "Grants of Plan-Based Awards in Fiscal 2013," "Outstanding Equity Awards at 2013 Fiscal Year-End," "Option Exercises and Stock Vested in Fiscal 2013," "Pension Benefits — Fiscal 2013," "Nonqualified Deferred Compensation — Fiscal 2013," "Potential Payments upon Termination or Change in Control," "Fiscal 2013 Director Compensation," "Corporate Governance — Compensation and Organization Committee Interlocks and Insider Participation" and "Compensation and Organization Committee Report" in the 2013 Proxy is incorporated herein by reference.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Shareowner Matters

The information presented in the sections entitled “Security Ownership of Directors and Executive Officers” and “Security Ownership of Certain Beneficial Owners” in the 2013 Proxy is incorporated herein by reference.

### Securities Authorized for Issuance Under Equity Compensation Plans

The following table provides information about the company’s stock that could have been issued under the company’s equity compensation plans as of July 28, 2013:

<u>Plan Category</u>	<u>Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (a)</u>	<u>Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights (b)</u>	<u>Number of Securities Remaining Available For Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in the First Column) (c)</u>
Equity Compensation Plans Approved by Security Holders <sup>(1)</sup> . . . . .	6,765,864	\$ 27.25	12,351,493
Equity Compensation Plans Not Approved by Security Holders . . . . .	N/A	N/A	N/A
Total . . . . .	<u>6,765,864</u>	<u>\$ 27.25</u>	<u>12,351,493</u>

<sup>(1)</sup> Column (a) represents stock options and restricted stock units outstanding under the 2005 Long-Term Plan, the 2003 Long-Term Plan, and the 1994 Long-Term Plan. No additional awards can be made under the 1994 Long-Term Plan. Future equity awards under the 2005 Long-Term Plan and the 2003 Long-Term Plan may take the form of stock options, SARs, performance unit awards, restricted stock, restricted performance stock, restricted stock units or stock awards. Column (b) represents the weighted-average exercise price of the outstanding stock options only; the outstanding restricted stock and restricted stock units are not included in this calculation. Column (c) represents the maximum aggregate number of future equity awards that can be made under the 2005 Long-Term Plan and the 2003 Long-Term Plan as of July 28, 2013. The maximum number of future equity awards that can be made under the 2005 Long-Term Plan as of July 28, 2013 is 7,902,380. The maximum number of future equity awards that can be made under the 2003 Long-Term Plan as of July 28, 2013 is 4,449,113 (the 2003 Plan Limit). Each stock option or SAR awarded under the 2003 Long-Term Plan reduces the 2003 Plan Limit by one share. Each restricted stock unit, restricted stock, restricted performance stock unit, restricted performance stock or stock award under the 2003 Long-Term Plan reduces the 2003 Plan Limit by four shares. In the event any award (or portion thereof) under the 1994 Long-Term Plan lapses, expires or is otherwise terminated without the issuance of any company stock or is settled by delivery of consideration other than company stock, the maximum number of future equity awards that can be made under the 2003 Long-Term Plan automatically increases by the number of such shares.

## Item 13. Certain Relationships and Related Transactions, and Director Independence

The information presented in the section entitled “Transactions with Related Persons,” “Corporate Governance — Director Independence” and “Corporate Governance — Board Committee Structure” in the 2013 Proxy is incorporated herein by reference.

### Item 14. Principal Accounting Fees and Services

The information presented in the section entitled “Independent Registered Public Accounting Firm Fees and Services” in the 2013 Proxy is incorporated herein by reference.

## PART IV

### Item 15. Exhibits and Financial Statement Schedules

The following documents are filed as part of this report:

#### 1. Financial Statements

Consolidated Statements of Earnings for 2013, 2012 and 2011

Consolidated Statements of Comprehensive Income for 2013, 2012 and 2011

Consolidated Balance Sheets as of July 28, 2013 and July 29, 2012

Consolidated Statements of Cash Flows for 2013, 2012 and 2011

Consolidated Statements of Equity for 2013, 2012 and 2011

Notes to Consolidated Financial Statements

Management's Report on Financial Statements  
Management's Report on Internal Control Over Financial Reporting  
Report of Independent Registered Public Accounting Firm

## 2. *Financial Statement Schedule*

II - Valuation and Qualifying Accounts for 2013, 2012 and 2011

## 3. *Exhibits*

- 3(i) Campbell's Restated Certificate of Incorporation as amended through February 24, 1997 was filed with the SEC with Campbell's Form 10-K (SEC file number 1-3822) for the fiscal year ended July 28, 2002, and is incorporated herein by reference.
- 3(ii) Campbell's By-Laws, effective November 14, 2012, were filed with the SEC on a Form 8-K (SEC file number 1-3822) on September 25, 2012, and are incorporated herein by reference.
- 4(a) With respect to Campbell's 3.375% notes due 2014, 3.050% notes due 2014, 4.500% notes due 2019, and 4.250% notes due 2021, the form of Indenture between Campbell and The Bank of New York Mellon, as Trustee, and the associated form of security were filed with the SEC with Campbell's Registration Statement No. 333-155626, and are incorporated herein by reference.
- 4(b) With respect to Campbell's floating rate notes due 2014, 2.500% notes due 2022, and 3.800% notes due 2042, the form of Indenture between Campbell and The Bank of New York Mellon, as Trustee, was filed with the SEC with Campbell's Registration Statement No. 333-155626, and the form of First Supplemental Indenture among Campbell, The Bank of New York Mellon and Wells Fargo Bank, National Association, as Series Trustee, as well as the associated form of security, were filed with the SEC on a Form 8-K (SEC file number 1-3822) on August 2, 2012, and are incorporated herein by reference.
- 4(c) Except as described in 4(a) and 4(b) above, there is no instrument with respect to long-term debt of the company that involves indebtedness or securities authorized thereunder exceeding 10 percent of the total assets of the company and its subsidiaries on a consolidated basis. The company agrees to file a copy of any instrument or agreement defining the rights of holders of long-term debt of the company upon request of the SEC.
- 9 Major Stockholders' Voting Trust Agreement dated June 2, 1990, as amended, was filed with the SEC by (i) Campbell as Exhibit 99.C to Campbell's Schedule 13E-4 (SEC file number 5-7735) filed on September 12, 1996, and (ii) with respect to certain subsequent amendments, the Trustees of the Major Stockholders' Voting Trust as Exhibit 99.G to Amendment No. 7 to their Schedule 13D (SEC file number 5-7735) dated March 3, 2000, and as Exhibit 99.M to Amendment No. 8 to their Schedule 13D (SEC file number 5-7735) dated January 26, 2001, and as Exhibit 99.P to Amendment No. 9 to their Schedule 13D (SEC file number 5-7735) dated September 30, 2002, and is incorporated herein by reference.
- 10(a) Campbell Soup Company 1994 Long-Term Incentive Plan, as amended on November 17, 2000, was filed with the SEC with Campbell's 2000 Proxy Statement (SEC file number 1-3822), and is incorporated herein by reference.
- 10(b) Campbell Soup Company 2003 Long-Term Incentive Plan, as amended and restated on September 25, 2008, was filed with the SEC with Campbell's Form 10-K (SEC file number 1-3822) for the fiscal year ended August 3, 2008, and is incorporated herein by reference.
- 10(c) Campbell Soup Company 2005 Long-Term Incentive Plan, as amended and restated on November 18, 2010, was filed with the SEC with Campbell's 2010 Proxy Statement (SEC file number 1-3822), and is incorporated herein by reference.
- 10(d) Campbell Soup Company Annual Incentive Plan, as amended on November 18, 2004, was filed with the SEC with Campbell's 2004 Proxy Statement (SEC file number 1-3822), and is incorporated herein by reference.
- 10(e) Campbell Soup Company Mid-Career Hire Pension Plan, as amended and restated effective as of January 1, 2009, was filed with the SEC with Campbell's Form 10-Q (SEC file number 1-3822) for the fiscal quarter ended February 1, 2009, and is incorporated herein by reference.
- 10(f) First Amendment to the Campbell Soup Company Mid-Career Hire Pension Plan, effective as of December 31, 2010, was filed with the SEC with Campbell's Form 10-Q (SEC file number 1-3822) for the fiscal quarter ended January 30, 2011, and is incorporated herein by reference.
- 10(g) Deferred Compensation Plan, effective November 18, 1999, was filed with the SEC with Campbell's Form 10-K (SEC file number 1-3822) for the fiscal year ended July 30, 2000, and is incorporated herein by reference.



- 10(h) Campbell Soup Company Supplemental Retirement Plan (formerly known as Deferred Compensation Plan II), as amended and restated effective as of January 1, 2011, was filed with the SEC with Campbell's Form 10-K (SEC file number 1-3822) for the fiscal year ended July 31, 2011, and is incorporated herein by reference.
- 10(i) Severance Protection Agreement dated January 8, 2001, with Douglas R. Conant, Campbell's President and Chief Executive Officer through fiscal 2011, was filed with the SEC with Campbell's Form 10-Q (SEC file number 1-3822) for the fiscal quarter ended January 28, 2001, and is incorporated herein by reference. Agreements with the existing executive officers listed under the heading "Executive Officers of the Company" (other than Carlos Barroso, Luca Mignini, B. Craig Owens and Michael P. Senackerib) are in all material respects the same as Mr. Conant's agreement.
- 10(j) Amendment to the Severance Protection Agreement dated February 26, 2008, with Douglas R. Conant, Campbell's President and Chief Executive Officer through fiscal 2011, was filed with the SEC with Campbell's Form 10-Q (SEC file number 1-3822) for the fiscal quarter ended November 2, 2008, and is incorporated herein by reference. Amendments with the existing executive officers listed under the heading "Executive Officers of the Company" (other than Carlos Barroso, Luca Mignini, B. Craig Owens and Michael P. Senackerib) are in all material respects the same as Mr. Conant's agreement.
- 10(k) Form of U.S. Severance Protection Agreement, which is applicable to executives hired after March 1, 2008 and before August 1, 2011 (such as B. Craig Owens), was filed with the SEC with Campbell's Form 10-Q (SEC file number 1-3822) for the fiscal quarter ended November 2, 2008, and is incorporated herein by reference.
- 10(l) Form of Non-U.S. Severance Protection Agreement, which is applicable to executives hired after March 1, 2008 and before August 1, 2011, was filed with the SEC with Campbell's Form 10-Q (SEC file number 1-3822) for the fiscal quarter ended November 2, 2008, and is incorporated herein by reference.
- 10(m) Form of U.S. Severance Protection Agreement, which is applicable to executives hired on or after August 1, 2011 (such as Carlos Barroso and Michael P. Senackerib), was filed with the SEC with Campbell's Form 10-K (SEC file number 1-3822) for the fiscal year ended July 31, 2011, and is incorporated herein by reference.
- 10(n) Form of Non-U.S. Severance Protection Agreement, which is applicable to executives hired on or after August 1, 2011 (such as Luca Mignini), was filed with the SEC with Campbell's Form 10-K (SEC file number 1-3822) for the fiscal year ended July 31, 2011, and is incorporated herein by reference.
- 10(o) Campbell Soup Company Severance Pay Plan for Salaried Employees, as amended and restated effective January 1, 2011, was filed with the SEC with Campbell's Form 10-Q (SEC file number 1-3822) for the fiscal quarter ended May 1, 2011, and is incorporated herein by reference.
- 10(p) Campbell Soup Company Supplemental Employees' Retirement Plan, as amended and restated effective January 1, 2009, was filed with the SEC with Campbell's Form 10-Q (SEC file number 1-3822) for the fiscal quarter ended February 1, 2009, and is incorporated herein by reference.
- 10(q) First Amendment to the Campbell Soup Company Supplemental Employees' Retirement Plan, effective as of December 31, 2010, was filed with the SEC with Campbell's Form 10-Q (SEC file number 1-3822) for the fiscal quarter ended January 30, 2011, and is incorporated herein by reference.
- 10(r) 2003 Long-Term Incentive Plan Time-Lapse Restricted Stock Unit Agreement, dated as of November 1, 2008, between the company and B. Craig Owens was filed with the SEC with Campbell's Form 10-Q (SEC file number 1-3822) for the fiscal quarter ended November 2, 2008, and is incorporated herein by reference.
- 10(s) Form of 2005 Long-Term Incentive Plan Time-Lapse Restricted Stock Unit Agreement, which is applicable to the July 1, 2011 restricted stock unit grants to each of B. Craig Owens, Ellen O. Kaden and Mark R. Alexander, was filed with the SEC on a Form 8-K (SEC file number 1-3822) on July 1, 2011, and is incorporated herein by reference.
- 21 Subsidiaries (Direct and Indirect) of the company.
- 23 Consent of Independent Registered Public Accounting Firm.
- 24 Power of Attorney.
- 31(a) Certification of Denise M. Morrison pursuant to Rule 13a-14(a).
- 31(b) Certification of B. Craig Owens pursuant to Rule 13a-14(a).
- 32(a) Certification of Denise M. Morrison pursuant to 18 U.S.C. Section 1350.
- 32(b) Certification of B. Craig Owens pursuant to 18 U.S.C. Section 1350.

101.INS XBRL Instance Document  
101.SCH XBRL Schema Document  
101.CAL XBRL Calculation Linkbase Document  
101.DEF XBRL Definition Linkbase Document  
101.LAB XBRL Label Linkbase Document  
101.PRE XBRL Presentation Linkbase Document

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, Campbell has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: September 26, 2013

**CAMPBELL SOUP COMPANY**

By: /s/ B. Craig Owens

B. Craig Owens

Senior Vice President - Chief Financial  
Officer and Chief Administrative Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of Campbell and in the capacity and on the date indicated.

Date: September 26, 2013

/s/ B. Craig Owens

B. Craig Owens

Senior Vice President - Chief Financial  
Officer and Chief Administrative Officer

/s/ John P. Waldron

John P. Waldron

Vice President — Controller

Paul R. Charron	Chairman and Director	}
Denise M. Morrison	President, Chief Executive Officer and Director	}
Edmund M. Carpenter	Director	}
Bennett Dorrance	Director	}
Lawrence C. Karlson	Director	}
Randall W. Larrimore	Director	}
Mary Alice D. Malone	Director	}
Sara Mathew	Director	}
Charles R. Perrin	Director	}
A. Barry Rand	Director	}
Nick Shreiber	Director	}
Tracey T. Travis	Director	}
Archbold D. van Beuren	Director	}
Les C. Vinney	Director	}
Charlotte C. Weber	Director	}

By: /s/ Ellen Oran Kaden

Ellen Oran Kaden

Senior Vice President — Chief Legal  
and Public Affairs Officer

**CAMPBELL SOUP COMPANY**  
**Valuation and Qualifying Accounts**

**For the Fiscal Years ended July 28, 2013, July 29, 2012, and July 31, 2011**  
**(Millions)**

	Balance at Beginning of Period	Charged to/ (Reduction In) Costs and Expenses	Deductions	Balance at End of Period
Fiscal year ended July 28, 2013				
Cash discount . . . . .	\$ 4	\$ 114	\$ (113)	\$ 5
Bad debt reserve . . . . .	2	1	(1)	2
Returns reserve <sup>(1)</sup> . . . . .	4	1	(1)	4
Total Accounts receivable allowances . . . . .	<u>\$ 10</u>	<u>\$ 116</u>	<u>\$ (115)</u>	<u>\$ 11</u>
Fiscal year ended July 29, 2012				
Cash discount . . . . .	\$ 5	\$ 112	\$ (113)	\$ 4
Bad debt reserve . . . . .	2	1	(1)	2
Returns reserve <sup>(1)</sup> . . . . .	4	—	—	4
Total Accounts receivable allowances . . . . .	<u>\$ 11</u>	<u>\$ 113</u>	<u>\$ (114)</u>	<u>\$ 10</u>
Fiscal year ended July 31, 2011				
Cash discount . . . . .	\$ 5	\$ 113	\$ (113)	\$ 5
Bad debt reserve . . . . .	4	2	(4)	2
Returns reserve <sup>(1)</sup> . . . . .	8	(2)	(2)	4
Total Accounts receivable allowances . . . . .	<u>\$ 17</u>	<u>\$ 113</u>	<u>\$ (119)</u>	<u>\$ 11</u>

<sup>(1)</sup> The returns reserve is evaluated quarterly and adjusted accordingly. During each period, returns are charged to net sales in the Consolidated Statements of Earnings as incurred. Actual returns were approximately \$124 in 2013, \$122 in 2012, and \$145 in 2011, or approximately 2% of net sales.

**CERTIFICATION PURSUANT  
TO RULE 13a-14(a)**

I, Denise M. Morrison, certify that:

1. I have reviewed this Annual Report on Form 10-K of Campbell Soup Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 26, 2013

By: /s/ Denise M. Morrison

Name: Denise M. Morrison

Title: President and Chief Executive Officer

**CERTIFICATION PURSUANT  
TO RULE 13a-14(a)**

I, B. Craig Owens, certify that:

1. I have reviewed this Annual Report on Form 10-K of Campbell Soup Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 26, 2013

By: /s/ B. Craig Owens

Name: B. Craig Owens

Title: Senior Vice President — Chief Financial  
Officer and Chief Administrative Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350**

In connection with the Annual Report of Campbell Soup Company (the "Company") on Form 10-K for the fiscal year ended July 28, 2013 (the "Report"), I, Denise M. Morrison, President and Chief Executive Officer of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: September 26, 2013

By: /s/ Denise M. Morrison

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Name: Denise M. Morrison

Title: President and Chief Executive Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350**

In connection with the Annual Report of Campbell Soup Company (the “Company”) on Form 10-K for the fiscal year ended July 28, 2013 (the “Report”), I, B. Craig Owens, Senior Vice President — Chief Financial Officer and Chief Administrative Officer of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: September 26, 2013

By: /s/ B. Craig Owens

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Name: B. Craig Owens

Title: Senior Vice President — Chief Financial  
Officer and Chief Administrative Officer