### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### **FORM 10-K**

X	ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934						
	For the fiscal year ended AUGUST 31, 2015						
	Or						
	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934						
	For the Transition period from to						
	Commission File Number: <u>000-19954</u>						
JE	WETT-CAMERON TRADING COMPANY LTD.						
	(Name of registrant as specified in its charter)						
	British Columbia, Canada N/A						
	(State or Incorporation or Organization) (IRS Employer ID No.)						
	32275 NW Hillcrest, North Plains, Oregon, USA 97133 (Address of principal executive offices)						
	Registrant's Telephone Number <u>503-647-0110</u>						
	Securities to be registered pursuant to Section 12(b) of the Act: None						
	Securities to be registered pursuant to Section 12(g) of the Act:  Common Shares without par value.  (Title of Class)						
	te by check mark if the registrant is a well-known seasoned issuer, as defined by Rule 405 of the Securities Act S No						
	te by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.  S 🗵 No						
Securit require	the by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the ties Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was red to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Solution 13 or 15(d) of the ties Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was red to file such reports), and (2) has been subject to such filing requirements for the past 90 days.						
every I this cha post su	the by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\S$ 232.405 of apter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and such files).  S $\square$ No						
chapter	te by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this r) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or ation statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.						

Indicate by filer.	check mark whether the registrant is a large	accelerated filer, and accelerated filer, or a non-accelerated
	Large accelerated filer □	Accelerated filer □
	Non-accelerated filer □	Smaller Reporting Company
	check mark whether the registrant is a shell con No	mpany (as defined in Rule 12b-2 of the Act).
reference to equity, as o		-voting common equity held by non-affiliates computed by ast sold, or the average bid and asked price of such common recently completed second fiscal quarter:
Indicate the <b>2,476,832</b>	e number of shares outstanding of each of the re	egistrant's classes of common stock, as of November 5, 2015:

### **Jewett-Cameron Trading Company Ltd.**

### Form 10-K Annual Report

#### Fiscal Year Ended August 31, 2015

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#### PART I

#### **ITEM 1. BUSINESS**

#### **Forward-Looking Statements**

This Annual Report on Form 10-K contains forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words like "plans", "expects", "aims", "believes", "projects", "anticipates", "intends", "estimates", "will", "should", "could" and similar expressions in connection with any discussion, expectation, or projection of future operating or financial performance, events or trends. Forward-looking statements are based on management's current expectations and assumptions, which are inherently subject to uncertainties, risks and changes in circumstances that are difficult to predict. Actual outcomes and results may differ materially from these expectations and assumptions due to changes in global political, economic, business, competitive, market, regulatory and other factors. We undertake no obligation to publicly update or review any forward-looking information, whether as a result of new information, future developments or otherwise.

These factors include, but are not limited to the fact that the Company is in a highly competitive business and may seek additional financing to expand its business, and are set forth in more detail elsewhere in this Annual Report, including in the sections, ITEM 1A, "Risk Factors", and ITEM 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations".

#### Introduction

Jewett-Cameron Trading Company Ltd. is organized under the laws of British Columbia, Canada. In this Annual Report, the "Company", "we", "our" and "us" refer to Jewett-Cameron Trading Company Ltd. and its subsidiaries.

The Company's operations are classified into four reportable segments which were determined based on the nature of the products offered along with the markets being served. The segments are as follows:

- Industrial wood products
- Lawn, garden, pet and other
- Seed processing and sales
- Industrial tools and clamps

Effective September 1, 2013, the Company reorganized certain of its subsidiaries. Jewett-Cameron Lumber Corporation ("JCLC") was changed to JC USA Inc. ("JC USA"), which has the following four wholly-owned subsidiaries.

The industrial wood products segment reflects the business conducted by Greenwood Products, Inc. ("Greenwood"). Greenwood is a processor and distributor of industrial wood products. A major product category is treated plywood that is sold to boat manufacturers and the transportation industry.

The lawn, garden, pet and other segment reflects the business of the newly incorporated Jewett-Cameron Company ("JCC"). JCC is a wholesaler of wood products and a manufacturer and distributor of specialty metal products formerly conducted by JCLC. Wood products include fencing and landscape timbers, while metal products include dog kennels, proprietary gate support systems, perimeter fencing, and greenhouses. JCC uses contract manufacturers to make the specialty metal products. Some of the products that JCC distributes flow through the Company's distribution center located in North Plains, Oregon, and some are shipped direct to the customer from the manufacturer. Primary customers are home centers and other retailers.

The seed processing and sales segment reflects the business of Jewett-Cameron Seed Company ("JCSC"). JCSC processes and distributes agricultural seed. Most of this segment's sales come from selling seed to distributors with a lesser amount of sales derived from cleaning seed.

The industrial tools and clamps segment reflects the business of MSI-PRO ("MSI"). MSI imports and distributes products including pneumatic air tools, industrial clamps, and saw blades. These products are primarily sold to retailers that in turn sell to contractors and end users.

JC USA provides professional and administrative services, including accounting and credit services, to each of its wholly-owned subsidiary companies.

Total Company sales were approximately \$42.2 and \$42.3 million during fiscal years ended August 31, 2015 and 2014, respectively.

The Company's principal office is located at 32275 NW Hillcrest Street, North Plains, Oregon; and the Company's website address is <a href="www.jewettcameron.com">www.jewettcameron.com</a>. Mail is not delivered to the street address, and the Company's mailing address is P.O. Box 1010, North Plains, OR 97133. The Company's phone number is (503) 647-0110, and the fax number is (503) 647-2272.

The Company files reports and other information with the Securities and Exchange Commission located at 100 F. Street NE, Washington, D.C. 20549. Copies of these filings may be accessed through their website at <a href="https://www.sec.gov">www.sec.gov</a>. Reports are also filed under Canadian regulatory requirements on SEDAR, and these reports may be accessed at <a href="https://www.sedar.com">www.sedar.com</a>.

The contact person for the Company is Donald M. Boone, President, Chief Executive Officer, Treasurer, Director, and Principal Financial Officer.

The Company's authorized capital includes 21,567,564 common shares without par value; and 10,000,000 preferred shares without par value. As of August 31, 2015 and November 5, 2015, there were 2,476,832 common shares outstanding. The Company's common shares are listed on the NASDAQ Capital Market in the United States with the symbol "JCTCF".

The Company's fiscal year ends on August 31st.

#### **General Development of Business**

#### **Incorporation and Subsidiaries**

Jewett-Cameron Trading Company Ltd. was incorporated under the Company Act of British Columbia on July 8, 1987 as a holding company for Jewett-Cameron Lumber Corporation ("JCLC"), which was incorporated in September 1953. Jewett-Cameron Trading Company, Ltd. acquired all the shares of JCLC through a stock-for-stock exchange on July 13, 1987, and at that time JCLC became a wholly owned subsidiary. Effective September 1, 2013, the Company completed a reorganization of certain of its subsidiaries and JCLC's name was changed to JC USA Inc. ("JC USA"). JC USA has the following wholly owned subsidiaries. MSI-PRO Co. ("MSI"), incorporated in April 1996, Jewett-Cameron Seed Company, ("JCSC"), incorporated in October 2000, Greenwood Products, Inc. ("Greenwood"), incorporated in February 2002, and Jewett-Cameron Company ("JCC") incorporated in September 2013. Jewett-Cameron Trading Company, Ltd. and its subsidiaries have no significant assets in Canada.

#### Corporate Development

Incorporated in 1953, JC USA operated as a small lumber wholesaler based in Portland, Oregon. In September 1984, the original stockholders sold their interest in the corporation to a new group of investors. Two members of that group remain active in the Company. These individuals are Donald Boone, the President, Chief Executive Officer, Treasurer and Director; and Michael Nasser, Corporate Secretary.

In July 1987, the Company acquired JC USA in what was not an arms-length transaction.

In early 1986, prior to JC USA being acquired by the Company, JC USA acquired Material Supply International ("Material Supply"). Material Supply was engaged in the importation and distribution of pneumatic air tools and industrial clamps. The product line was re-branded as "MSI-PRO" and MSI was incorporated in 1996 to carry-on the business of Material Supply.

In October 2000, JCSC was incorporated in anticipation of JC USA acquiring the business and certain assets of a firm called Agrobiotech Inc. JCSC operates as a seed storage, processing and sales business.

In February 2002, Greenwood was incorporated in anticipation of JC USA acquiring the business and certain assets of Greenwood Forest Products Inc. Greenwood is involved in the processing and distribution of specialty wood products.

In June 2012, the Company acquired land and fixed assets located in Manning, Oregon for \$250,000 cash.

#### Narrative Description of Business

The Company's operations are classified into four segments. Sales, income before taxes, assets, depreciation and amortization, capital expenditures, and interest expense by segment are shown in the footnotes to the financial statements.

#### Industrial Wood Products - Greenwood

Greenwood is a wholesale distributor of a variety of specialty wood products. Operations are co-located in the building utilized by JCC and MSI.

Historically, a major product category has been treated plywood that is sold to boat manufacturers and the transportation industry. In February 2014, the Company sold its excess inventory related to the marine industry. Greenwood's total sales for fiscal 2015 and 2014 were 11% and 13% respectively of total Company sales.

The markets in which Greenwood competes are sensitive to downturns in the U.S economy.

Inventory is maintained at non-owned warehouse and wood treating facilities throughout the United States and is primarily shipped to customers on a just-in-time basis. Inventory is generally not purchased on a speculative basis in anticipation of price changes.

Greenwood has no significant backlog of orders.

#### Lawn, Garden, Pet and Other – JCC

The lawn, garden, pet and other segment reflects the business of the newly incorporated Jewett-Cameron Company (JCC), which is a manufacturer and distributor of specialty metal products and a wholesaler of wood products formerly conducted by JCLC.

JCC operates out of a 5.6 acre owned facility located in North Plains, Oregon that includes an office, a warehouse, a paved yard, and a remanufacturing plant. This business is a wholesaler of wood products and a manufacturer and distributor of specialty metal products. Wood products include fencing and landscape timbers, while metal products include dog kennels, proprietary gate support systems, perimeter fencing, and greenhouses. JCC uses contract manufacturers to make the specialty metal products. Some of the products that JCC distributes flow through the Company's facility in North Plains, Oregon, and some are shipped direct to the customer from the manufacturer. Primary customers are home centers and other retailers.

The home improvement business is seasonal, with higher levels of sales occurring between February and August. Inventory buildup occurs until the start of the season in February and then gradually declines to seasonal low levels at the end of the summer.

JCC has concentrated on building a customer base for lawn, garden, and pet related products. Management believes this market is less sensitive to downturns in the U.S. economy than is the market for new home construction.

The wood products that JCC distributes are not unique and are available from multiple suppliers. However, the metal products that JCC manufactures and distributes may be somewhat differentiated from similar products available from other suppliers.

JCC owns the patents and manufacturing rights connected with the Adjust-A-Gate and Fit-Right products, which are the gate support systems for wood, vinyl, chain link, and composite fences. Management believes the ownership of these patents results in an important competitive advantage for these products. JCC also has two licensing agreements to market pet products.

Backlog orders are a factor in this business as customers may place firm priced orders for both wood and metal products for shipments to take place three to four months in the future.

#### Seed Processing and Sales - JCSC

JCSC operates out of an approximately 12 acre owned facility located adjacent to North Plains, Oregon. JCSC processes and distributes agricultural seed. Most of this segment's sales come from selling seed to distributors with a lesser amount of sales derived from cleaning seed. Even though the harvest and processing cycle is seasonal, sales of JCSC tend to be fairly uniform throughout the year. However, profitability around the month of August may be unusually high based on a seasonal surge in cleaning sales, which are much more profitable sales than product sales.

JCSC has no backlog of sales orders.

#### **Industrial Tools and Clamps - MSI**

This business operates from the same owned facilities as JCC. MSI imports and distributes products including pneumatic air tools, industrial clamps, and saw blades. These products are primarily sold to retailers that in turn sell to contractors and end users. Sales of these products tend to be relatively uniform throughout the year.

MSI's product line was expanded in 2007 to include saw blades, digital calipers, and laser guides. These newer products carry the Avenger Products brand label.

#### **Customer Concentration**

The top ten customers were responsible for 71% and 73% of total Company sales for the years ended August 31, 2015 and August 31, 2014 respectively. Also, the Company's single largest customer was responsible for 30% and 30% of total Company sales for the years ended August 31, 2015 and August 31, 2014 respectively.

#### **Employees**

As of August 31, 2015 the Company had 52 full-time employees (August 31, 2014 – 46 full-time employees). By segment these employees were located as follows: Greenwood 2, JCC 24, JCSC 9, MSI 6, and JC USA 11. None of these employees are represented by unions at the Company. Jewett-Cameron Trading Company Ltd. has no direct employees, and the CEO and CFO of the Company are employed by JC USA.

#### **ITEM 1A. RISK FACTORS**

Investors should carefully consider the following risk factors and all other information contained in this Annual Report. There is a great deal of risk involved. Any of the following risks could affect our business, its financial condition, its potential profits or losses, and could result in you losing your entire investment if our business became insolvent. The risks and uncertainties described below are not the only ones we face. Additional risks and uncertainties, including those not presently known to us or that we currently deem immaterial, also may result in decreased revenues, increased expenses or other events which could result in a decline in the price of our common stock.

#### Risks Related to Our Common Stock

We may decide to acquire assets or enter into business combinations, which could be paid for, either wholly or partially with our common stock and if we decide to do this our current shareholders would experience dilution in their percentage of ownership.

Our Articles of Incorporation give our Board of Directors the right to enter into any contract without the approval of our shareholders. Therefore, our management could decide to make an investment (buy shares, loan money, etc.) without shareholder approval. If we acquire an asset or enter into a business combination, this could include exchanging a large amount of our common stock, which could dilute the ownership interest of present stockholders.

Future stock distributions could be structured in such a way as to be 1) diluting to our current shareholders or 2) could cause a change in control to new investors.

If we raise additional funds by selling more of our stock, the new stock may have rights, preferences or privileges senior to those of the rights of our existing stock. If common stock is issued in return for additional funds, the price per share could be lower than that paid by our current stockholders. The result of this would be a lessening of each present stockholder's relative percentage interest in our company.

The Company's common shares currently trade within the NASDAQ Capital Market in the United States. The common shares also formerly traded on the Toronto Stock Exchange in Canada until the Company voluntarily delisted from the Toronto Stock Exchange on October 11, 2012. The average daily trading volume of our common stock was approximately 2,247 shares on NASDAQ for the fiscal year ended August 31, 2015. With this limited trading volume, investors could find it difficult to purchase or sell our common stock.

#### **Risks Related to Our Business**

#### We could experience a decrease in the demand for our products resulting in lower sales volumes.

In the past we have at times experienced decreasing products sales with certain customers. The reasons for this can be generally attributed to: increased competition; general economic conditions; demand for products; and consumer interest rates. If economic conditions deteriorate or if consumer preferences change, we could experience a significant decrease in profitability.

#### If our top customers were lost, we could experience lower sales volumes.

For the fiscal year ended August 31, 2015 our top ten customers represented 71% of our total sales, and our single largest customer was responsible for 30% of our total sales. We would experience a significant decrease in sales and profitability and would have to cut back our operations, if these customers were lost and could not be replaced. Our top ten customers are in located in North America, and are primarily in the retail home improvement industries.

#### We could experience delays in the delivery of our products to our customers causing us to lose business.

We purchase our products from other vendors and a delay in shipment from these vendors to us could cause significant delays in our delivery to our customers. This could result in a decrease in sales orders to us and we would experience a loss in profitability.

#### We could lose our credit agreement and could result in our not being able to pay our creditors.

We have a line of credit with U.S. Bank in the amount of \$3 million, of which \$3 million is available. We are currently in compliance with the requirements of our existing line of credit. If we lost this credit it could become impossible to pay some of our creditors on a timely basis.

If we fail to maintain an effective system of internal controls, we may not be able to detect fraud or report our financial results accurately, which could harm our business and we could be subject to regulatory scrutiny.

We have completed a management assessment of internal controls as prescribed by Section 404 of the Sarbanes-Oxley Act, which we were required to do in connection with our year ended August 31, 2015. Based on this process we did not identify any material weaknesses. Although we believe our internal controls are operating effectively, we cannot guarantee that in the future we will not identify any material weaknesses in connection with this ongoing process.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

--- No Disclosure Necessary ---

#### **ITEM 2. PROPERTIES**

The Company's executive offices are located at 32275 NW Hillcrest Street, North Plains, OR 97133. The 5.6 acre facility, which is owned, consists of 46,000 square feet of covered space (6,000 office, 10,000 manufacturing, and 30,000 warehouse), a little over three acres of paved yard space, and was completed in October 1995. The facility provides office space for JC USA, including all of the Company's executive offices, and is used as a distribution center to service the Company's customer base for JCC, Greenwood and MSI.

The property associated with JCSC, which is owned, consists of 11.7 acres of land, 105,000 square feet of buildings, rolling stock, and equipment. It is currently used for seed processing and storage. It is located at 31345 NW Beach Road, Hillsboro, OR 97124, which is adjacent to North Plains, OR. During fiscal 2010, the Company purchased a seed testing lab located at 31895 NW Hillcrest Street, North Plains, OR 97133. The facility is 2,000 square feet and provides testing facilities for JCSC. The Company formerly leased the property for \$729 per month until the expiration of the lease on January 4, 2010. At that time, the Company exercised its option to buy the land and building for a total cost of \$150,946.

In June 2012, the Company acquired land and fixed assets located in Manning, Oregon for \$250,000 cash. The land consists of 7.5 acres and the fixed assets included 12,000 square feet of buildings. The Company has an operating agreement in place with an outside party.

During September 2009, Greenwood functioned out of an approximately 4,000 square foot leased office space located at 5885 SW Meadows Road, Lake Oswego, OR 97035. The lease payment was \$7,500 per month, and upon expiration of the lease on September 30, 2009, Greenwood co-located its operations in the building utilized by JCC and MSI.

We believe that our facilities are currently adequate for our requirements, and that our current equipment is in good condition and is suitable for the operations involved.

#### ITEM 3. LEGAL PROCEEDINGS

a) A subsidiary was a plaintiff in a lawsuit filed in Portland, Oregon, entitled, Greenwood Products, Inc. et al v. Greenwood Forest Products, Inc. et al., Case No. 05-02553 (Multnomah County Circuit Court).

During fiscal 2002 the Company entered into a purchase agreement to acquire inventory over a 15 month period with an initial estimated value of \$7,000,000 from Greenwood Forest Products, Inc. During the year ended August 31, 2003, the Company completed the final phase of the inventory acquisition. As partial consideration for the purchase of the inventory the Company issued two promissory notes, based on its understanding of the value of the inventory purchased. The Company believes it overpaid the obligation by approximately \$820,000. The holder counterclaimed for approximately \$2,400,000.

Litigation was completed on March 5, 2007, with the court's general judgment and money award. The net effect was money judgment in favor of Greenwood Forest Products, Inc. for \$242,604 and an award of contested intellectual property rights of the Company. The Company accrued reserves to cover the money judgment related to this dispute. Both parties filed appeals for review of the court's opinion.

During the 1st quarter of fiscal 2011, the Oregon Court of Appeals ruled that the judgment in favor of Jewett Cameron as plaintiffs should be reversed and the judgment in favor of the defendants should stand. The judgment in favor of the Company was for \$819,000 plus attorney's fees. The judgment against the plaintiffs was for \$1,187,137. The Company appealed the decision to the Oregon Supreme Court. During the 1st quarter of fiscal 2011, the Company recorded a litigation loss of \$962,137 and interest of \$391,988 in addition to the existing litigation reserve of \$225,000. Additional interest of \$48,790 was recorded during the remainder of fiscal 2011. During the 1st quarter of fiscal 2012 ended November 30, 2011, additional interest of \$16,204 was accrued.

In February 2012, the Company received the decision from the Oregon Supreme Court which was favorable to Jewett Cameron as plaintiff. As a result, the Company has reversed \$1,459,832 of the litigation reserve and accrued interest during the 2nd quarter of fiscal 2012 ended February 29, 2012. The reversal was treated as a one-time gain during the quarter.

In July 2014, upon remand from the Oregon Supreme Court, the Oregon Court of Appeals has concluded that Greenwood Forest Products, Inc. as defendants are entitled to a new trial, and, as a consequence, ruled that the judgment in favor of Jewett Cameron as plaintiffs should be reversed and the judgment in favor of defendants should stand. The judgment in favor of the Company was for \$819,000 plus attorney's fees. The judgment against plaintiffs was for \$1,187,137. On August 7, 2014, the Company filed a petition with the Oregon Supreme Court for a review of the Oregon Court of Appeals notice. The petition requests the Oregon Supreme Court review the most recent ruling by the Oregon Court of Appeals, reverse the decision, and affirm the original judgment of the trial court. In September 2015, the Oregon Supreme Court ruled on the Company's petition and has reversed the decision of the Oregon Court of Appeals and remanded the case to back to the Court of Appeals for further proceedings. The Court also denied the defendants' request for a new trial.

During the year ended August 31, 2015, the Company recorded \$26,716 of interest income (August 31, 2014 - \$26,716) due to the favorable difference in interest rates between the judgments.

b) In January 2013, the Company's subsidiary JC USA Inc. (formerly named Jewett-Cameron Lumber Corporation) reached a settlement with the State of Oregon Department of Transportation in the Circuit Court of the State of Oregon for Washington County, Case No. C122901CV. Under the settlement agreement, the Company agreed to sell approximately 1.64 acres of land to the Department of Transportation for \$410,000. The land had a cost basis of \$56,148, and the Company recorded a gain on sale of property plant and equipment of \$353,852 during the fiscal year ended August 31, 2013.

The Company does not know of any other material, active or pending legal proceedings against them; nor is the Company involved as a plaintiff in any other material proceeding or pending litigation. The Company knows of no other active or pending proceedings against anyone that might materially adversely affect an interest of the Company.

#### **ITEM 4. MINE SAFETY DISCLOSURES**

--- No Disclosure Necessary ---

#### **PART II**

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

#### **Market Information**

Our common shares trade on the NASDAQ Capital Market (formerly the NASDAQ Small Cap Market) in the United States. The trading symbol for our common stock is "JCTCF" and the CUSIP number for the stock is 47733C-20-7. Our common stock began trading on the NASDAQ Small Cap Stock Market in April 1996.

The Company declared a two for one stock split of its common stock with a record date of the close of business on April 25, 2013. Shareholders received one additional common share for each common share held as of the record date. The stock split was effective as of May 2, 2013.

Table No. 1 lists the volume of trading along with the high, low, and closing sales prices on the NASDAQ Capital Market for the Company's common shares. Prices are adjusted to reflect the common stock split effective May 2, 2013.

Table No. 1 NASDAQ Capital Market Common Shares Trading Activity (US Dollars)

Period			_	
Ended	Volume	High	Low	Closing
Monthly				
9/30/15	8,300	\$ 10.00	\$ 8.50	\$ 9.06
Quarterly				
8/31/15	73,200	\$ 12.20	\$ 9.46	\$ 9.50
5/31/15	199,200	\$ 13.73	\$ 10.20	\$ 12.10
2/28/15	34,200	\$ 11.43	\$ 10.00	\$ 10.38
11/30/14	257,500	\$ 10.25	\$ 9.09	\$ 10.50
8/31/14	231,900	\$ 10.85	\$ 9.18	\$ 9.90
5/31/14	712,200	\$ 10.90	\$ 9.43	\$ 9.84
2/28/14	451,100	\$ 11.45	\$ 9.49	\$ 9.85
11/30/13	499,100	\$ 13.44	\$ 9.52	\$ 10.18
	,			
Annually				
8/31/15	564,100	\$ 13.73	\$ 9.09	\$ 9.50
8/31/14	1,894,300	\$ 13.44	\$ 9.18	\$ 9.90
8/31/13	3,525,600	\$ 13.88	\$ 5.07	\$ 13.00
8/31/12	834,900	\$ 11.80	\$ 7.45	\$ 10.12
8/31/11	1,060,600	\$ 10.98	\$ 6.75	\$ 9.13
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The Company's common shares formerly traded on the Toronto Stock Exchange ("TSX") in Canada, under the trading symbol "JCT". The common stock commenced public trading on the Toronto Stock Exchange in February 1994 following over six years of trading on the Vancouver Stock Exchange. Effective at the close of business on October 11, 2012, the Company voluntarily delisted its common shares from the TSX. The Company no longer desires to maintain dual listings due to the costs involved and the volume of trading on the TSX has been minimal.

#### **Holders**

Computershare Investor Services Inc. which is located in Vancouver, British Columbia, Canada is the registrar and transfer agent for the common shares.

On November 5, 2015 there were 2,476,832 of the Company's common shares outstanding.

#### **Dividends**

The Company has not declared any dividends since incorporation and does not anticipate that it will do so in the foreseeable future. The present policy of the Company is to retain earnings for use in its operations, expansion of its business, and the possible repurchase of Company shares. There are no restrictions that limit the ability of the Company to pay dividends on common equity or that are likely to do so in the future. Any dividends paid by the Company to U.S. shareholders would be subject to Canadian withholding tax.

#### Recent Sales of Securities: Use of Proceeds from Securities

The Company has sold no securities in the last 3 fiscal years.

#### Purchases of equity securities by the issuer and affiliated purchasers

During the fiscal years ended August 31, 2015 and 2014, the Company has repurchased common shares through share repurchase plans approved by the Board of Directors in accordance with Rule 10b-18 under the U.S. Securities Exchange Act of 1934.

On May 29, 2013, the Company announced the Board of Directors had authorized a new Rule 10b-18 share repurchase plan to purchase for cancellation up to 400,000 common shares This share repurchase plan commenced on June 3, 2013 and terminated on August 16, 2013. A total of 192 common shares were repurchased under this plan. The total cost of the shares acquired was \$2,304 at an average price of \$12.00 per share.

On January 13, 2014, the Company announced the Board of Directors had authorized a Rule 10b5-1 share repurchase plan to purchase for cancellation up to 313,493 common shares through the facilities of the NASDAQ Stock Market ("NASDAQ"). Transactions may involve Jewett-Cameron insiders or their affiliates executed in compliance with Jewett-Cameron's Insider Trading Policy. The share repurchase plan will be effected in accordance with Rule 10b-18 under the U.S. Securities Exchange Act of 1934, which contains restrictions on the number of shares that may be purchased on a single day, subject to certain exceptions for block purchases, based on the average daily trading volumes ("ADTV") of Jewett-Cameron's shares on NASDAQ. Purchases shall be limited to one "Block" purchase per week in lieu of the 25% of ADTV limitation for compliance with Rule 10b-18(b)(4). A "block" as defined under Rule 10b-18(a)(5) means a quantity of stock that, among other things, is at least 5,000 shares and has a purchase price of at least US\$50,000. The share repurchase plan commenced on January 20, 2014 and terminated on March 24, 2014. A total of 313,493 common shares were repurchased under this plan. The total cost of the shares acquired was \$3,055,591 at an average price of \$9.75 per share.

On April 9, 2014, the Company announced the Board of Directors had authorized a share repurchase plan to purchase for cancellation up to 300,000 common shares through the facilities of NASDAQ under similar terms as the January 13, 2014 repurchase plan. This share repurchase plan commenced on April 14, 2014 and terminated on November 14, 2014. Under the Plan, the Company repurchased a total of 235,782 common shares at a cost of \$2,494,654 which is an average price of \$10.58 per share.

On February 11, 2015, the Company announced the Board of Directors had authorized a new share repurchase plan to purchase for cancellation up to 300,000 common shares through the facilities of NASDAQ under similar terms to the January 13, 2014 repurchase plan. The plan commenced on February 17, 2015 and was terminated by the Board on July 17, 2015. Under the Plan, the Company repurchased a total of 93,829 common shares at a cost of \$1,156,066 which is an average price of \$12.32.

The following table details the Company's repurchase of its common shares during the fourth quarter of fiscal 2015 ended August 31, 2015.

Period	Total Number of Shares purchased	Average Price Paid per Share	Total number of shares purchased as part of publicly announced plans or programs	Maximum Number of shares that may yet be purchased under the plans or programs
June	2,680	\$ 11.79	91,731	208,269
July	2,098	\$ 10.92	93,829	206,171
August	None	N/A	-	_ (1)
Total	4,778	\$ 11.40	93,829	-

The current Plan was terminated by the Board of Directors on July 17, 2015.

On August 25, 2015, Donald M. Boone, CEO, President and Director, voluntarily returned 15,000 common shares to the Company's treasury for cancellation. The Company paid no consideration for these shares.

#### ITEM 6. SELECTED FINANCIAL DATA

--- No Disclosure Necessary for Smaller Reporting Companies ---

### ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

The Company's operations are classified into four reportable segments as follows:

- Industrial wood products (Greenwood) Distribution of specialty wood products.
- Lawn, garden, pet and other (JCC) Wholesaling of wood products and manufacturing and distribution of specialty metal products.
- Seed processing and sales (JCSC) Processing and distribution of agricultural seed.
- Industrial tools and clamps (MSI) Importing and distribution of products including pneumatic air tools, industrial clamps, and saw blades.

#### **Quarterly Results**

The following table summarizes quarterly financial results in fiscal 2015 and fiscal 2014. (Figures are thousands of dollars except per share amounts.)

		For the Year Ended August 31, 2015			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Full Year
Sales	\$ 7,983	\$ 9,483	\$ 13,289	\$ 11,483	\$ 42,238
Gross profit	1,870	1,902	2,242	2,403	8,417
Net income	328	284	461	702	1,774
Basic earnings per share	\$ 0.13	\$ 0.11	\$ 0.18	\$ 0.27	\$ 0.69
Diluted earnings per share	\$ 0.13	\$ 0.11	\$ 0.18	\$ 0.27	\$ 0.69

	For the Year Ended August 31, 2014				
	First	Second	Third	Fourth	Full
	Quarter	Quarter	Quarter	Quarter	Year
Sales	\$ 8,006	\$ 9,733	\$ 15,336	\$ 9,265	\$ 42,340
Gross profit	1,850	1,758	2,951	1,819	8,378
Net income	333	237	936	352	1,858
Basic earnings per share	\$ 0.11	\$ 0.08	\$ 0.32	\$ 0.12	\$ 0.63
Diluted earnings per share	\$ 0.11	\$ 0.08	\$ 0.32	\$ 0.12	\$ 0.63

Fiscal 2015 quarterly per share earnings were calculated using weighted average number of common shares outstanding of 2,581,850 (2014 - 2,968,220).

#### RESULTS OF OPERATIONS

#### Fiscal Years Ended August 31, 2015 and August 31, 2014

Sales totaled \$42,238,151 compared to sales of \$42,339,563 in fiscal 2014, which was a decrease of \$101,412, or less than 1%. A 14% decline in sales at Greenwood was not completely offset by slight sales gains in the other three Company segments.

Gross margin was relatively unchanged at 19.9% in fiscal 2015 compared to 19.8% in fiscal 2014. Operating expenses increased by \$199,856 to \$5,493,454 in fiscal 2015 from \$5,293,598 in fiscal 2014. The increase was due to an increase in selling, general and administrative, which rose to \$1,814,899 from \$1,700,030, and an increase in wages and employee benefits, which rose to \$3,396,793 from \$3,317,228. Depreciation rose slightly to \$281,762 from \$276,340. Income from operations declined to \$2,923,583 in fiscal 2015 from \$3,084,598 in fiscal 2014.

Including other items, income before income taxes was \$2,955,576 in fiscal 2015 compared to \$3,115,230 in fiscal 2014. Interest and other income rose to \$31,993 from \$27,086. In fiscal 2014, the Company also recorded a gain on sale of property, plant and equipment of \$3,546. Current and deferred income tax expense was \$1,181,605 in fiscal 2015 compared to \$1,256,777 in fiscal 2014. The Company calculates income tax expense based on combined federal and state rates that are currently in effect.

Net income for fiscal 2015 was \$1,773,971, or \$0.69 per basic and diluted share, compared to \$1,858,453, or \$0.63 per basic and diluted share, for fiscal 2014. The income per share was positively affected by the repurchase and cancellation of common shares during the year, and the weighted number of shares outstanding was 2,581,850 in fiscal 2015 and 2,968,220 in fiscal 2014.

#### Industrial Wood Products - Greenwood

Sales at Greenwood in fiscal 2015 were \$4,672,782 in fiscal 2015, which was a decrease of \$788,511, or 14%, from sales of \$5,461,293 in fiscal 2014. Demand for Greenwood's products continues to be weak. In February 2014, the Company sold its excess inventory related to the marine industry in an arm's length transaction. The Company does not anticipate a significant marine industry recovery in the near future. Nevertheless, the Company will maintain a readiness to participate in the marine segment when, and if, the market rebounds. Greenwood is continuing to develop new customer relationships and establish additional uses for its products. Greenwood recorded an operating profit of \$91,552 in fiscal 2015 compared to an operating loss of \$35,986 in fiscal 2014.

#### Lawn, Garden, Pet and Other - JCC

Sales at JCC were \$32,904,189 in fiscal 2015 compared to sales of \$32,718,638 in fiscal 2014, which was an increase of \$185,551, or less than 1%. Operating income at JCC for 2015 was \$2,086,163 compared to \$2,290,443 in 2014, which was a decrease of \$204,280, or 9%. Sales for the segment were negatively impacted by the prolonged winter weather across much of the United States in 2015, which delayed the start of the lawn and garden season and significantly reduced product demand from retailers. The Company was also adversely affected by marine port slowdowns and shutdowns on the West Coast of the US, which delayed the delivery of many of the Company's products from manufacturers in China and resulted in sales orders delays and increased freight costs. Several new products were introduced in the second half of the year, which were well received by the Company's established customer base. Overall, the operating results of JCC are seasonal with the first two quarters of the fiscal year being much slower than the final two quarters of the fiscal year.

The following table shows a breakdown between the metal and wood categories in this segment.

	Sales in	Millions	s of Dollars	Percent	ent of Total Sales		
Fiscal Year	<u>Metal</u>	Wood	<u>Total</u>	<u>Metal</u>	Wood	<u>Total</u>	
2015	\$21.9	\$11.0	\$32.9	67%	33%	100%	
2014	\$23.7	\$ 9.0	\$32.7	72%	28%	100%	

#### Seed Processing and Sales - JCSC

Sales at JCSC were \$2,776,556 in fiscal 2015 compared to sales of \$2,489,233 in fiscal 2014, which represents an increase of \$287,323, or 12%. Sales have begun to rebound since the departure of our lead salesman in 2013, but the sales environment for the segment remains challenging due to the decline in seed cleaning services from more growers cleaning in-house, and an overall reduction in grass seed acreage as higher grain prices have encouraged growers to shift acreage to higher margin food crops. Operating loss at JCSC for the year was \$23,096 compared to an operating loss of \$55,005 in fiscal 2014. The improvement in results was largely due to the higher level of sales for the year.

#### Industrial Tools and Clamps - MSI

Sales at MSI were \$1,884,624 in fiscal 2015 compared to sales of \$1,670,399 in fiscal 2014, which was an increase of \$214,225, or 13%. Late in fiscal 2014, management decided to narrow the Company's product offerings, focusing on key specialty products with higher inventory turnover. The benefits of these changes were reflected in the 2015 results, but the segment has recently become more competitive, and the Company has reduced prices on certain of its products which has reduced operating margins. Operating income declined to \$116,975 in fiscal 2015 from \$127,872 in fiscal 2014.

#### LIQUIDITY AND CAPITAL RESOURCES

#### Fiscal Year Ended August 31, 2015

As of August 31, 2015, the Company had working capital of \$15,103,474 compared to working capital of \$15,816,335 as of August 31, 2014, which is a decrease of \$712,861. The largest changes affecting working capital include the decrease in inventory of \$802,554 and decrease in prepaid income taxes of \$519,777. Accounts receivable increased by \$1,245,319 to \$3,688,247, and note receivable declined to \$1,310 from \$15,000. Accounts payable increased by \$744,130 to \$984,955 which is related to the timing of payments due to suppliers. Litigation reserve declined to \$90,671 from \$117,387 due to favorable differences in interest rates between the judgments. Accrued liabilities fell slightly to \$1,024,358 from \$1,073,930. The ratio of current assets to current liabilities, or current ratio, was 8.2 as of August 31, 2015.

For the fiscal year ended August 31, 2015, the accounts receivable collection period or DSO was 32 days compared to 21 days for the year ended August 31, 2014. Inventory turnover for the year ended August 31, 2015 was 94 days compared to 95 days for the year ended August 31, 2014.

During the year the Company repurchased and cancelled 227,798 common shares which used cash of \$2,448,542. Purchase of property, plant and equipment used cash of \$293,380.

Based on the Company's current working capital position, its policy of retaining earnings, and the line of credit available, the Company has adequate working capital to meet its needs for the coming fiscal year.

#### **Short-term and Long-term Debt**

External sources of liquidity include a line of credit from U.S. Bank of \$3 million, of which \$3 million is available. Previously the line of credit was \$1 million, but in during fiscal 2015, the Company increased the line of credit borrowing limit to \$3 million.

Borrowing under the line of credit is secured by an assignment of accounts receivable and inventory. The interest rate is calculated solely on the one month LIBOR rate plus 175 basis points. As of August 31, 2015 the one month LIBOR rate plus 175 basis points was 1.95% (0.20% + 1.75%). The line of credit has certain financial covenants. The Company is in compliance with these covenants.

#### **OTHER MATTERS**

#### **Contractual Obligations and Commercial Commitments**

The Company currently has no contractual obligations or commercial commitments.

#### **Inflation**

The Company does not believe that inflation had a material impact during fiscal 2015 or 2014. Typically the Company passes price increases on to the customer.

#### Critical Accounting Policies

Management is required to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements, the disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On a regular basis, we evaluate our estimates and assumptions. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities. Actual results may differ from these estimates under different assumptions or conditions.

During the year ended August 31, 2015, the Company did not adopt any new accounting policies that would have a material impact on the consolidated financial statements, nor did it make changes to accounting policies. Senior Management has discussed with the Audit Committee the development, selection and disclosure of accounting estimates used in the preparation of the consolidated financial statements.

#### **Recent Accounting Pronouncements**

Management has reviewed the new accounting guidance and determined that there is not a material impact on our financial statements.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### **Interest Rate Risk**

The Company did not have any derivative financial instruments as of August 31, 2015, and the Company does not use derivative instruments for trading purposes.

Changes in U.S. interest rates affect the interest earned on the Company's cash as well as interest paid on debt. The Company has a line of credit with an interest rate based on published rates that may fluctuate over time based on economic changes in the environment. The Company is subject to interest rate risk and could be subject to increased interest payments if market interest rates fluctuate. The Company does not expect any change in the interest rates to have a material adverse effect on the Company's results from operations.

#### **Foreign Currency Risk**

The Company operates primarily in the United States. However, a relatively small amount of business is conducted in currencies other than U.S. dollars. Also, to the extent that the Company uses contract manufacturers in China, currency exchange rates can influence the Company's purchasing costs.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTAL DATA

The financial statements and notes thereto are attached hereto. The audit report of Davidson & Company, LLP Chartered Accountants is included herein immediately preceding the audited consolidated financial statements.

Audited Consolidated Financial Statements: fiscal 2015 and 2014

Report of Independent Registered Accounting Firm dated November 5, 2015 Consolidated Balance Sheets

Balance Sheets at August 31, 2015 and August 31, 2014

Consolidated Statements of Operations

For the years ended August 31, 2015 and August 31, 2014

Consolidated Statements of Stockholders' Equity

For the years ended August 31, 2015 and August 31, 2014

Consolidated Statements of Cash Flows

For the years ended August 31, 2015 and August 31, 2014

Notes to Financial Statements

Report of Independent Registered Accounting Firm dated November 5, 2015

Schedule II: Valuation and Qualifying Accounts

# JEWETT-CAMERON TRADING COMPANY LTD. AND SUBSIDIARIES CONSOLIDATED FINANCIAL STATEMENTS (Expressed in U.S. Dollars)

**AUGUST 31, 2015** 

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders and Directors of Jewett-Cameron Trading Company Ltd. and Subsidiaries

We have audited the accompanying consolidated financial statements of Jewett-Cameron Trading Company Ltd. and Subsidiaries (the "Company"), which comprise the consolidated balance sheets as of August 31, 2015 and 2014, and the related consolidated statements of operations, stockholders' equity, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Jewett-Cameron Trading Company Ltd. and Subsidiaries as of August 31, 2015 and 2014, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Vancouver, Canada

**Chartered Professional Accountants** 

Davidson & Consany LLP

November 5, 2015



# JEWETT-CAMERON TRADING COMPANY LTD. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

CONSOLIDATED BALANCE SHEET: (Expressed in U.S. Dollars) AS OF AUGUST 31

	2015	2014
ASSETS		
Current assets		
Cash	\$ 4,416,297	\$ 4,327,540
Accounts receivable, net of allowance		
of \$Nil (August 31, 2014 - \$Nil)	3,688,247	2,442,928
Inventory, net of allowance		
of \$120,824 (August 31, 2014 - \$111,756) (note 3)	8,351,575	9,154,129
Note receivable	1,310	15,000
Prepaid expenses	719,459	762,533
Prepaid income taxes	26,570	546,347
Total current assets	17,203,458	17,248,477
Property, plant and equipment, net (note 4)	2,231,711	2,147,387
Intangible assets, net (note 5)	223,250	295,956
Total assets	\$ 19,658,419	\$ 19,691,820

- Continued -

# JEWETT-CAMERON TRADING COMPANY LTD. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

CONSOLIDATED BALANCE SHEETS (Expressed in U.S. Dollars) AS OF AUGUST 31

	2015	2014
Continued		
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities		
Accounts payable Litigation reserve (note 13(a)) Accrued liabilities	\$ 984,955 90,671 1,024,358	\$ 240,825 117,387 1,073,930
Total current liabilities	2,099,984	1,432,142
Deferred tax liability (note 6)	34,300	60,972
Total liabilities	2,134,284	1,493,114
Contingent liabilities and commitments (note 13)		
Stockholders' equity Capital stock (note 8) Authorized 21,567,564 common shares, without par value 10,000,000 preferred shares, without par value Issued		
2,476,832 common shares (August 31, 2014 – 2,704,630)	1,168,712	1,276,201
Additional paid-in capital Retained earnings	600,804 15,754,619	600,804 16,321,701
Total stockholders' equity	17,524,135	18,198,706
Total liabilities and stockholders' equity	\$ 19,658,419	\$ 19,691,820

JEWETT-CAMERON TRADING COMPANY LTD. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (Expressed in U.S. Dollars) YEARS ENDED AUGUST 31

SALES         \$ 42,238,151         \$ 42,339,563           COST OF SALES         33,821,114         33,961,367           GROSS PROFIT         8,417,037         8,378,196           OPERATING EXPENSES         \$ 1,814,899         1,700,030           Selling, general and administrative         1,814,899         1,700,030           Depreciation and amortization         281,762         276,340           Wages and employee benefits         3,396,793         3,317,228           Income from operations         2,923,583         3,084,598           OTHER ITEMS         31,993         27,086           Gain on sale of property, plant and equipment         -         3,546           Interest and other income         31,993         27,086           Income before income taxes         2,955,576         3,115,230           Income taxes (note 6)         2         1           Current         1,208,277         1,246,198           Deferred         2,067         10,579           Net income for the year         1,773,971         1,858,453           Basic earnings per common share         \$ 0.69         \$ 0.63           Weighted average number of common shares outstanding:         2,581,850         2,968,220           Diluted		2015	2014
COST OF SALES         33,821,114         33,961,367           GROSS PROFIT         8,417,037         8,378,196           OPERATING EXPENSES           Selling, general and administrative Depreciation and amortization Propertion and amortization Propertion Property, plant and equipment Property, plant and equipment Property, plant and equipment Property Property, plant and equipment Property Property Property, plant and equipment Property Prop			
GROSS PROFIT         8,417,037         8,378,196           OPERATING EXPENSES         Selling, general and administrative perciation and amortization pepreciation and amortization 281,762 276,340 3,396,793 3,317,228         1,700,030 276,340 276,340 276,340 276,340 276,340 276,340 276,340 276,340 276,340 276,345 276,340 276,345	SALES	\$ 42,238,151	\$ 42,339,563
OPERATING EXPENSES           Selling, general and administrative         1,814,899         1,700,030           Depreciation and amortization         281,762         276,340           Wages and employee benefits         3,396,793         3,317,228           Income from operations         2,923,583         3,084,598           OTHER ITEMS         3         2           Gain on sale of property, plant and equipment Interest and other income         1         3,546           Interest and other income         31,993         27,086           Income before income taxes         2,955,576         3,115,230           Income taxes (note 6)         2         1,208,277         1,246,198           Deferred         (26,672)         10,579           Net income for the year         1,773,971         1,858,453           Basic earnings per common share         \$ 0.69         \$ 0.63           Weighted average number of common shares outstanding:	COST OF SALES	33,821,114	33,961,367
Selling, general and administrative Depreciation and amortization         1,814,899 281,762 276,340 281,762 33,396,793         1,700,030 281,762 276,340 33,396,793         2,723,840 33,317,228           Income from operations         2,923,583 3,084,598           OTHER ITEMS         3         2,923,583 3,084,598           Gain on sale of property, plant and equipment Interest and other income         1         3,546 3,546 3,708           Income before income taxes         3,1993 30,632         27,086 31,993 30,632           Income taxes (note 6)         2,955,576 3,115,230         3,115,230           Income taxes (note 6)         1,208,277 1,246,198 26,672 10,579         1,246,198 26,672 10,579           Net income for the year         1,773,971 1,858,453         1,858,453           Basic earnings per common share         \$ 0.69 \$ 0.63           Weighted average number of common shares outstanding: Basic         2,581,850 2,968,220	GROSS PROFIT	8,417,037	8,378,196
Selling, general and administrative Depreciation and amortization         1,814,899 281,762 276,340 281,762 33,396,793         1,700,030 281,762 276,340 33,396,793         2,723,840 33,317,228           Income from operations         2,923,583 3,084,598           OTHER ITEMS         3         2,923,583 3,084,598           Gain on sale of property, plant and equipment Interest and other income         1         3,546 3,546 3,708           Income before income taxes         3,1993 30,632         27,086 31,993 30,632           Income taxes (note 6)         2,955,576 3,115,230         3,115,230           Income taxes (note 6)         1,208,277 1,246,198 26,672 10,579         1,246,198 26,672 10,579           Net income for the year         1,773,971 1,858,453         1,858,453           Basic earnings per common share         \$ 0.69 \$ 0.63           Weighted average number of common shares outstanding: Basic         2,581,850 2,968,220	OPERATING EXPENSES		
Depreciation and amortization Wages and employee benefits         281,762 3,396,793         276,340 3,317,228           Income from operations         5,493,454         5,293,598           Income from operations         2,923,583         3,084,598           OTHER ITEMS		1,814,899	1,700,030
Income from operations         5,493,454         5,293,598           OTHER ITEMS         2,923,583         3,084,598           Gain on sale of property, plant and equipment Interest and other income         1         3,546           Interest and other income         31,993         27,086           Income before income taxes         2,955,576         3,115,230           Income taxes (note 6)         2,955,576         1,246,198           Current Deferred         1,208,277         1,246,198           Deferred         (26,672)         10,579           Net income for the year         1,773,971         1,858,453           Basic earnings per common share         \$ 0.69         \$ 0.63           Weighted average number of common shares outstanding: Basic         2,581,850         2,968,220		281,762	
Income from operations         2,923,583         3,084,598           OTHER ITEMS         3,546           Gain on sale of property, plant and equipment Interest and other income         -         3,546           Interest and other income         31,993         27,086           Income before income taxes         2,955,576         3,115,230           Income taxes (note 6)         1,208,277         1,246,198           Current Deferred         1,773,971         1,858,453           Net income for the year         1,773,971         1,858,453           Basic earnings per common share         \$ 0.69         \$ 0.63           Weighted average number of common shares outstanding: Basic         2,581,850         2,968,220	Wages and employee benefits	3,396,793	3,317,228
OTHER ITEMS         Gain on sale of property, plant and equipment Interest and other income       3 1,993       27,086         Interest and other income       31,993       30,632         Income before income taxes       2,955,576       3,115,230         Income taxes (note 6)		5,493,454	5,293,598
OTHER ITEMS         Gain on sale of property, plant and equipment Interest and other income       3 1,993       27,086         Interest and other income       31,993       30,632         Income before income taxes       2,955,576       3,115,230         Income taxes (note 6)	Income from operations	2,923,583	3,084,598
Gain on sale of property, plant and equipment Interest and other income       - 3,546 / 31,993 / 27,086 / 31,993 / 30,632         Income before income taxes       2,955,576 / 3,115,230         Income taxes (note 6)       - 1,208,277 / 246,198 / 26,672 / 10,579         Net income for the year       1,773,971 / 1,858,453         Basic earnings per common share       \$ 0.69 / \$ 0.63         Weighted average number of common shares outstanding: Basic       \$ 2,581,850 / 2,968,220			
Interest and other income         31,993         27,086           31,993         30,632           Income before income taxes         2,955,576         3,115,230           Income taxes (note 6)         \$ 1,208,277         1,246,198           Current Deferred         1,208,277         1,246,198           Yeighted for the year         1,773,971         1,858,453           Basic earnings per common share         \$ 0.69         \$ 0.63           Weighted average number of common shares outstanding:         \$ 2,581,850         2,968,220			2.546
Income before income taxes         31,993         30,632           Income taxes (note 6)         2,955,576         3,115,230           Current Deferred         1,208,277 (26,672)         1,246,198 (26,672)           Net income for the year         1,773,971         1,858,453           Basic earnings per common share         \$ 0.69         \$ 0.63           Weighted average number of common shares outstanding:         Basic         2,581,850         2,968,220		21.002	
Income before income taxes         2,955,576         3,115,230           Income taxes (note 6)         3,115,230         1,208,277         1,246,198           Current Deferred         1,208,277         1,246,198         10,579           Net income for the year         1,773,971         1,858,453           Basic earnings per common share         \$ 0.69         \$ 0.63           Diluted earnings per common shares         \$ 0.69         \$ 0.63           Weighted average number of common shares outstanding:         \$ 2,581,850         2,968,220	interest and other income		
Income taxes (note 6)       1,208,277       1,246,198         Deferred       (26,672)       10,579         Net income for the year       1,773,971       1,858,453         Basic earnings per common share       \$ 0.69       \$ 0.63         Diluted earnings per common share       \$ 0.69       \$ 0.63         Weighted average number of common shares outstanding:       \$ 2,581,850       2,968,220			
Current Deferred       1,208,277 (26,672)       1,246,198 (26,672)         Net income for the year       1,773,971       1,858,453         Basic earnings per common share       \$ 0.69       \$ 0.63         Diluted earnings per common share       \$ 0.69       \$ 0.63         Weighted average number of common shares outstanding:         2,581,850       2,968,220	Income before income taxes	2,955,576	3,115,230
Deferred         (26,672)         10,579           Net income for the year         1,773,971         1,858,453           Basic earnings per common share         \$ 0.69         \$ 0.63           Diluted earnings per common share         \$ 0.69         \$ 0.63           Weighted average number of common shares outstanding:         \$ 2,581,850         2,968,220	Income taxes (note 6)		
Net income for the year1,773,9711,858,453Basic earnings per common share\$ 0.69\$ 0.63Diluted earnings per common share\$ 0.69\$ 0.63Weighted average number of common shares outstanding: Basic2,581,8502,968,220			
Basic earnings per common share \$ 0.69 \$ 0.63  Diluted earnings per common share \$ 0.69 \$ 0.63  Weighted average number of common shares outstanding: Basic 2,581,850 2,968,220	Deferred	(26,672)	10,579
Diluted earnings per common share \$ 0.69 \$ 0.63  Weighted average number of common shares outstanding: Basic 2,581,850 2,968,220	Net income for the year	1,773,971	1,858,453
Weighted average number of common shares outstanding: Basic 2,581,850 2,968,220	Basic earnings per common share	\$ 0.69	\$ 0.63
Basic 2,581,850 2,968,220	Diluted earnings per common share	\$ 0.69	\$ 0.63
Basic 2,581,850 2,968,220	Weighted average number of common shares outstanding:		
Diluted 2,581,850 2,968,220		2,581,850	2,968,220
	Diluted	2,581,850	2,968,220

JEWETT-CAMERON TRADING COMPANY LTD. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (Expressed in U.S. Dollars) YEARS ENDED AUGUST 31

	Capital Stock							
	Number of Shares	Amount	Additional paid-in capital	Retained earnings	Total			
August 31, 2013	3,134,936	\$ 1,479,246	\$ 600,804	\$ 18,517,971	\$ 20,598,021			
Shares repurchased and cancelled (note 9) Net income	(430,306)	(203,045)	- -	(4,054,723) 1,858,453	(4,257,768) 1,858,453			
August 31, 2014	2,704,630	1,276,201	600,804	16,321,701	18,198,706			
Shares repurchased and cancelled (note 9) Net income	(227,798)	(107,489)	- -	(2,341,053) 1,773,971	(2,448,542) 1,773,971			
August 31, 2015	2,476,832	\$ 1,168,712	\$ 600,804	\$ 15,754,619	\$ 17,524,135			

### **JEWETT-CAMERON TRADING COMPANY LTD. AND SUBSIDIARIES** CONSOLIDATED STATEMENTS OF CASH FLOWS

CONSOLIDATED STATEMENTS OF CASH FLOWS (Expressed in U.S. Dollars) YEARS ENDED AUGUST 31

	2015	2014
CACH ELOWC EDOM ODED ATING A CTIVITIES		
CASH FLOWS FROM OPERATING ACTIVITIES  Net income for the year	\$ 1,773,971	\$ 1,858,453
Items not affecting cash:	\$ 1,773,971	\$ 1,030,433
Depreciation and amortization	281,762	276,340
Gain on sale of property, plant and equipment	281,702	(3,546)
Deferred income taxes	(26,672)	10,579
Interest income on litigation	(26,716)	(26,716)
Changes in non-cash working capital items:		
Decrease (increase) in accounts receivable	(1,245,319)	901,849
Decrease in note receivable	13,690	, =
Decrease (increase) in inventory	802,554	(633,138)
Decrease (increase) in prepaid expenses	43,074	(174,924)
Decrease (increase) in prepaid income taxes	519,777	(275,924)
Increase (decrease) in accounts payable and accrued liabilities	694,558	(1,550,585)
Net cash provided by operating activities	2,830,679	382,388
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds on sale of property, plant and equipment	-	4,800
Purchase of property, plant and equipment	(293,380)	(110,325)
Net cash used in investing activities	(293,380)	(105,525)
CASH FLOWS FROM FINANCING ACTIVITIES		
Redemption of common stock	(2,448,542)	(4,257,768)
Net cash used in financing activities	(2,448,542)	(4,257,768)
Net increase (decrease) in cash	88,757	(3,980,905)
Cash, beginning of year	4,327,540	8,308,445
Cash, end of year	4,416,297	\$ 4,327,540

Supplemental disclosure with respect to cash flows (note 16)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in U.S. Dollars)

#### 1. NATURE OF OPERATIONS

Jewett-Cameron Trading Company Ltd. was incorporated in British Columbia on July 8, 1987 as a holding company for Jewett-Cameron Lumber Corporation ("JCLC"), incorporated September 1953. Jewett-Cameron Trading Company, Ltd. acquired all the shares of JCLC through a stock-for-stock exchange on July 13, 1987, and at that time JCLC became a wholly owned subsidiary. Effective September 1, 2013, the Company reorganized certain of its subsidiaries. JCLC's name was changed to JC USA Inc. ("JC USA"), and a new subsidiary, Jewett-Cameron Company ("JCC"), was incorporated.

JC USA has the following wholly owned subsidiaries: MSI-PRO Co. ("MSI"), incorporated April 1996, Jewett-Cameron Seed Company, ("JCSC"), incorporated October 2000, Greenwood Products, Inc. ("Greenwood"), incorporated February 2002, and Jewett-Cameron Company, incorporated September 2013. Jewett-Cameron Trading Company Ltd. and its subsidiaries (the "Company") have no significant assets in Canada.

The Company, through its subsidiaries, operates out of facilities located in North Plains, Oregon. JCC's business consists of the manufacturing and distribution of specialty metal products and wholesale distribution of wood products to home centers and other retailers located primarily in the United States. Greenwood is a processor and distributor of industrial wood and other specialty building products principally to customers in the marine and transportation industries in the United States. MSI is an importer and distributor of pneumatic air tools and industrial clamps in the United States. JCSC is a processor and distributor of agricultural seeds in the United States. JC USA provides professional and administrative services, including accounting and credit services, to its subsidiary companies.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### Generally accepted accounting principles

These consolidated financial statements have been prepared in conformity with generally accepted accounting principles of the United States of America.

#### **Principles of consolidation**

These consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries, JC USA, JCC, MSI, JCSC, and Greenwood, all of which are incorporated under the laws of Oregon, U.S.A.

All inter-company balances and transactions have been eliminated upon consolidation.

#### **Estimates**

The preparation of consolidated financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates incorporated into the Company's consolidated financial statements include the estimated useful lives for depreciable and amortizable assets, the estimated allowances for doubtful accounts receivable and inventory obsolescence, possible product liability and possible product returns, and litigation contingencies and claims. Actual results could differ from those estimates.

#### Cash and cash equivalents

The Company considers all highly liquid instruments with maturity of three months or less at the time of issuance to be cash equivalents. At August 31, 2015, cash was \$4,416,297 compared to \$4,327,540 at August 31, 2014. At August 31, 2015 and 2014, there were no cash equivalents.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in U.S. Dollars)

#### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd...)

#### Accounts receivable

Trade and other accounts receivable are reported at face value less any provisions for uncollectible accounts considered necessary. Accounts receivable primarily includes trade receivables from customers. The Company estimates doubtful accounts on an item-by-item basis and includes over aged accounts as part of allowance for doubtful accounts, which are generally ones that are ninety days or greater overdue.

The Company extends credit to domestic customers and offers discounts for early payment. When extension of credit is not advisable, the Company relies on either prepayment or a letter of credit.

#### **Inventory**

Inventory, which consists primarily of finished goods, is recorded at the lower of cost, based on the average cost method, and market. Market is defined as net realizable value. An allowance for potential non-saleable inventory due to excess stock or obsolescence is based upon a review of inventory components.

#### Property, plant and equipment

Property, plant and equipment are recorded at cost less accumulated depreciation. The Company provides for depreciation over the estimated life of each asset on a straight-line basis over the following periods:

Office equipment 3-7 years
Warehouse equipment 2-10 years
Buildings 5-30 years

#### **Intangibles**

The Company's intangible assets have a finite life and are recorded at cost. The most significant intangible assets are two patents related to gate support systems. Amortization is calculated using the straight-line method over the remaining lives of 30 months and 42 months, respectively, and are reviewed annually for impairment.

#### Asset retirement obligations

The Company records the fair value of an asset retirement obligation as a liability in the period in which it incurs a legal obligation associated with the retirement of tangible long-lived assets that result from the acquisition, construction, development, and normal use of the long-lived assets. The Company also records a corresponding asset which is amortized over the life of the asset. Subsequent to the initial measurement of the asset retirement obligation, the obligation is adjusted at the end of each period to reflect the passage of time (accretion expense) and changes in the estimated future cash flows underlying the obligation (asset retirement cost). The Company does not have any significant asset retirement obligations.

#### Impairment of long-lived assets and long-lived assets to be disposed of

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount and the fair value less costs to sell.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in U.S. Dollars)

#### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd...)

#### Currency and foreign exchange

These financial statements are expressed in U.S. dollars as the Company's operations are based only in the United States.

The Company does not have non-monetary or monetary assets and liabilities that are in a currency other than the U.S. dollar. Any statement of operations transactions in a foreign currency are translated at rates that approximate those in effect at the time of translation. Gains and losses from translation of foreign currency transactions into U.S. dollars are included in current results of operations.

#### Earnings per share

Basic earnings per common share is computed by dividing net income available to common shareholders by the weighted average number of common shares outstanding in the period. Diluted earnings per common share takes into consideration common shares outstanding (computed under basic earnings per share) and potentially dilutive common shares.

The earnings per share data for the fiscal years ended August 31, 2015 and 2014 are as follows:

		2015	 2014
Net income	\$ 1	,773,971	\$ 1,858,453
Basic weighted average number of common shares outstanding	2	,581,850	2,968,220
Effect of dilutive securities Stock options			
Diluted weighted average number of common shares outstanding	2	,581,850	2,968,220
Basic and diluted earnings per common share	\$	0.69	\$ 0.63

#### Comprehensive income

The Company has no items of other comprehensive income in any year presented. Therefore, net income presented in the consolidated statements of operations equals comprehensive income.

#### **Stock-based compensation**

All stock-based compensation is recognized as an expense in the financial statements and such costs are measured at the fair value of the award.

No options were granted during the years ended August 31, 2015 and 2014, and there were no options outstanding on August 31, 2015 or 2014.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in U.S. Dollars)

#### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd...)

#### **Financial instruments**

The Company uses the following methods and assumptions to estimate the fair value of each class of financial instruments for which it is practicable to estimate such values:

Cash - the carrying amount approximates fair value because the amounts consist of cash held at a bank and cash held in short term investment accounts.

Accounts receivable - the carrying amounts approximate fair value due to the short-term nature and historical collectability.

Notes receivable - the carrying amounts approximate fair value due to the short-term nature of the amount.

Accounts payable and accrued liabilities - the carrying amount approximates fair value due to the short-term nature of the obligations.

The estimated fair values of the Company's financial instruments as of August 31, 2015 and 2014 follows:

	2015		2014	
	Carrying	Fair	Carrying	Fair
	Amount	Value	Amount	Value
Cash	\$4,416,297	\$4,416,297	\$4,327,540	\$4,327,540
Accounts receivable, net of allowance	3,688,247	3,688,247	2,442,928	2,442,928
Note receivable	1,310	1,310	15,000	15,000
Accounts payable and accrued liabilities	2,009,313	2,009,313	1,314,755	1,314,755

The following table presents information about the assets that are measured at fair value on a recurring basis as of August 31, 2015, and indicates the fair value hierarchy of the valuation techniques the Company utilized to determine such fair value. In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets. Fair values determined by Level 2 inputs utilize data points that are observable such as quoted prices, interest rates and yield curves. Fair values determined by Level 3 inputs are unobservable data points for the asset or liability, and included situations where there is little, if any, market activity for the asset:

August 31, 2015		Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Assets:					
Cash	\$ 4,416,297	\$ 4,416,297	\$ —	\$ —	

The fair values of cash are determined through market, observable and corroborated sources.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in U.S. Dollars)

#### 2. SIGNIFICANT ACCOUNTING POLICIES (cont'd...)

#### **Income taxes**

A deferred tax asset or liability is recorded for all temporary differences between financial and tax reporting and net operating loss carryforwards. Deferred tax expense (benefit) results from the net change during the year of deferred tax assets and liabilities.

Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

#### Shipping and handling costs

The Company incurs certain expenses related to preparing, packaging and shipping its products to its customers, mainly third-party transportation fees. All costs related to these activities are included as a component of cost of sales in the consolidated statement of operations. All costs billed to the customer are included as sales in the consolidated statement of operations.

#### Revenue recognition

The Company recognizes revenue from the sales of lumber, building supply products, industrial wood products, specialty metal products, and other specialty products and tools, when the products are shipped, title passes, and the ultimate collection is reasonably assured. Revenue from the Company's seed operations is generated from seed processing, handling and storage services provided to seed growers, and by the sales of seed products. Revenue from the provision of these services and products is recognized when the services have been performed, products sold and collection of the amounts is reasonably assured.

#### Reclassifications

Certain reclassifications have been made to prior years' financial statements to conform to the classifications used in the current year. Refer to Note 14,"**Segment Information**".

#### **Recent Accounting Pronouncements**

Management has reviewed the new accounting guidance and determined that there is not a material impact on our financial statements.

#### 3. INVENTORY

A summary of inventory as of August 31, 2015 and 2014 follows:

	2015	2014
Wood products and metal products Industrial tools Agricultural seed products	\$ 7,376,505 525,667 449,403	\$ 8,219,574 665,563 268,992
	\$ 8,351,575	\$ 9,154,129

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Expressed in U.S. Dollars)

#### 4. PROPERTY, PLANT AND EQUIPMENT

A summary of property, plant, and equipment as of August 31, 2015 and 2014 follows:

	2015	2014
Office equipment	\$ 591,124	\$ 562,423
Warehouse equipment	1,520,724	1,482,278
Buildings	2,878,849	2,688,616
Land	761,924	761,924
	5,752,621	5,495,241
Accumulated depreciation	(3,520,910)	(3,347,854)
Net book value	\$ 2,231,711	\$ 2,147,387

In the event that facts and circumstances indicate that the carrying amount of an asset may not be recoverable and an estimate of future discounted cash flows is less than the carrying amount of the asset, an impairment loss will be recognized. Management's estimates of revenues, operating expenses, and operating capital are subject to certain risks and uncertainties which may affect the recoverability of the Company's investments in its assets. Although management has made its best estimate of these factors based on current conditions, it is possible that changes could occur which could adversely affect management's estimate of the net cash flow expected to be generated from its operations.

#### 5. INTANGIBLE ASSETS

A summary of intangible assets as of August 31, 2015 and 2014 follows:

	2015	2014
Patent	\$ 850,000	\$ 850,000
Other	43,655	43,655
	893,655	893,655
Accumulated amortization	(670,405)	(597,699)
Net book value	\$ 223,250	\$ 295,956

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in U.S. Dollars)

#### 6. INCOME TAXES

A reconciliation of the provision for income taxes with amounts determined by applying the statutory U.S. federal income tax rate to income before income taxes is as follows:

	2015	2014
Computed tax at the federal statutory rate	\$ 1,002,996	\$ 1,056,815
State taxes, net of federal benefit	144,893	154,111
Depreciation	16,473	12,253
Inventory reserve	33,216	5,952
Other	10,699	27,646
Provision for income taxes	\$ 1,208,277	\$ 1,256,777
Current income taxes	\$ 1,208,277	\$ 1,246,198
Deferred income taxes	(26,672)	10,579
	\$ 1,818,605	\$ 1,256,777

Deferred income tax liability as of August 31, 2015 of \$34,300 (August 31, 2014 – \$60,972) reflects the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

	2015	2014
Deferred tax assets:	0.00745	ф <b>5</b> 9.57 <i>с</i>
Allowance for inventory Allowance for bad debts	\$ 66,745	\$ 58,576
Difference between book and tax depreciation	37,014	18,511
Total deferred tax assets Valuation allowance	103,759	77,087
Net deferred tax assets	\$ 103,759	\$ 77,087
Net deferred tax liability	(138,059)	(138,059)
Combined net deferred tax asset (liability)	\$ (34,300)	\$ (60,972)

#### 7. BANK INDEBTEDNESS

There was no bank indebtedness under the Company's line of credit as of August 31, 2015 or August 31, 2014. At August 31, 2014, the line of credit borrowing limit was \$1,000,000. During the second quarter of fiscal 2015, the Company increased the line of credit to \$3,000,000.

Bank indebtedness, when it exists, is secured by an assignment of accounts receivable and inventory. Interest is calculated solely on the one month LIBOR rate plus 175 basis points (Note 13(b)).

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in U.S. Dollars)

#### 8. CAPITAL STOCK

#### Common stock

Holders of common stock are entitled to one vote for each share held. There are no restrictions that limit the Company's ability to pay dividends on its common stock. The Company has not declared any dividends since incorporation.

#### 9. CANCELLATION OF CAPITAL STOCK

Treasury stock may be kept based on an acceptable inventory method such as the average cost basis. Upon disposition or cancellation, the treasury stock account is credited for an amount equal to the number of shares cancelled, multiplied by the cost per share and the difference is treated as additional paid-in-capital in excess of stated value.

During the 4<sup>th</sup> quarter of fiscal 2015 ended August 31, 2015, the Company repurchased and cancelled a total of 4,778 common shares under a 10b5-1 share repurchase plan. The total cost was \$54,491 at an average price of \$11.41 per share. The premium paid to acquire these shares over their per share book value in the amount of \$52,236 was recorded as a decrease to retained earnings. In addition to the shares repurchased under the 10b5-1 repurchase plan, Donald Boone, President and CEO of the Company, voluntarily returned 15,000 common shares to treasury for cancellation. The Company paid no consideration for the shares. Capital stock was reduced by the book value of the shares in the amount of \$7,077.

During the 3<sup>rd</sup> quarter of fiscal 2015 ended May 31, 2015, the Company repurchased and cancelled a total of 89,051 common shares under a 10b5-1 share repurchase plan. The total cost was \$1,101,574 at an average price of \$12.37 per share. The premium paid to acquire these shares over their per share book value in the amount of \$1,059,554 was recorded as a decrease to retained earnings.

During the 1<sup>st</sup> quarter of fiscal 2015 ended November 30, 2014, the Company repurchased and cancelled a total of 118,969 common shares under a 10b5-1 share repurchase plan. The total cost was \$1,292,477 at an average price of \$10.86 per share. The premium paid to acquire these shares over their per share book value in the amount of \$1,236,340 was recorded as a decrease to retained earnings.

During the 4<sup>th</sup> quarter of fiscal 2014 ended August 31, 2014, the Company repurchased and cancelled a total of 45,048 common shares under a 10b5-1 share repurchase plan. The total cost was \$454,050 at an average price of \$10.08 per share. The premium paid to acquire these shares over their per share book value in the amount of \$432,794 was recorded as a decrease to retained earnings.

During the 3rd quarter of fiscal 2014 ended May 31, 2014, the Company repurchased and cancelled a total of 327,078 common shares under a 10b5-1 share repurchase plan. The total cost was \$3,234,699 at an average price of \$9.89 per share. The premium paid to acquire these shares over their per share book value in the amount of \$3,080,365 was recorded as a decrease to retained earnings.

During the 2nd quarter of fiscal 2014 ended February 28, 2014, the Company repurchased and cancelled a total of 58,180 common shares under a 10b5-1 share repurchase plan. The total cost was \$569,019 at an average price of \$9.78 per share. The premium paid to acquire these shares over their per share book value in the amount of \$541,564 was recorded as a decrease to retained earnings.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in U.S. Dollars)

#### 10. STOCK OPTIONS

The Company has a stock option program under which stock options to purchase securities from the Company can be granted to directors and employees of the Company on terms and conditions acceptable to the regulatory authorities of Canada, notably the Ontario Securities Commission and the British Columbia Securities Commission.

Under the stock option program, stock options for up to 10% of the number of issued and outstanding common shares may be granted from time to time, provided that stock options in favor of any one individual may not exceed 5% of the issued and outstanding common shares. No stock option granted under the stock option program is transferable by the optionee other than by will or the laws of descent and distribution, and each stock option is exercisable during the lifetime of the optionee only by such optionee. Generally, no option can be for a term of more than 10 years from the date of the grant.

The exercise price of all stock options, granted under the stock option program, must be at least equal to the fair market value (subject to regulated discounts) of such common shares on the date of grant. Options vest at the discretion of the Board of Directors.

The Company had no stock options outstanding as of the years ended August 31, 2015 and August 31, 2014.

#### 11. EMPLOYEE STOCK OWNERSHIP PLAN ("ESOP")

The Company formerly sponsored an ESOP that covered all U.S. employees who were employed by the Company on August 31 of each year and who had at least one thousand hours with the Company in the twelve months preceding that date. The ESOP formerly held common shares of the Company and granted to participants in the plan certain ownership rights in, but not possession of, or voting control of, any common stock of the Company held by the Trustee of the Plan. Shares of common stock were allocated annually to participants in the ESOP pursuant to a prescribed formula. The Company recorded compensation expense based on the market price of the Company's shares when they were allocated. Any dividends on allocated ESOP shares were recorded as a reduction of retained earnings. Beginning in fiscal 2010, the ESOP began its investment in diversified mutual funds. During fiscal 2011 and 2012, all of the Company's shares held by the ESOP were sold, with the majority repurchased by the Company and cancelled under the 10b5-1 share repurchase plans. Effective June 30, 2012, the ESOP was terminated, subject to the approval of the Internal Revenue Service. No further contributions were made to the ESOP. On October 18, 2013, the Internal Revenue Service issued a favorable determination letter for the termination of the ESOP, and the Plan has distributed the remaining assets to participants.

ESOP compensation expense was \$Nil and \$Nil for the fiscal years ended August 31, 2015 and 2014, respectively. No shares were owned by the ESOP at August 31, 2015 or 2014.

#### 12. PENSION AND PROFIT-SHARING PLANS

The Company has a deferred compensation 401(k) plan for all employees with at least 12 months of service pending a monthly enrollment time. The plan allows for a non-elective discretionary contribution based on the first \$60,000 of eligible compensation. For the years ended August 31, 2015 and 2014 the 401(k) compensation expense was \$242,960 and \$218,431, respectively.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Expressed in U.S. Dollars)

#### 13. CONTINGENT LIABILITIES AND COMMITMENTS

a) A subsidiary was a plaintiff in a lawsuit filed in Portland, Oregon, entitled, Greenwood Products, Inc. et al., Case No. 05-02553 (Multnomah County Circuit Court).

During fiscal 2002 the Company entered into a purchase agreement to acquire inventory over a 15 month period with an initial estimated value of \$7,000,000 from Greenwood Forest Products, Inc. During the year ended August 31, 2003, the Company completed the final phase of the inventory acquisition. As partial consideration for the purchase of the inventory the Company issued two promissory notes, based on its understanding of the value of the inventory purchased. The Company believes it overpaid the obligation by approximately \$820,000. The holder counterclaimed for approximately \$2,400,000.

Litigation was completed on March 5, 2007, with the court's general judgment and money award. The net effect was money judgment in favor of Greenwood Forest Products, Inc. for \$242,604. The Company accrued reserves to cover the money judgment related to this dispute. Both parties filed appeals for review of the court's opinion.

During the 1st quarter of fiscal 2011, the Oregon Court of Appeals ruled that the judgment in favor of Jewett Cameron as plaintiffs should be reversed and the judgment in favor of the defendants should stand. The judgment in favor of the Company was for \$819,000 plus attorneys fees. The judgment against the plaintiffs is for \$1,187,137. The Company appealed the decision to the Oregon Supreme Court. During the 1st quarter of fiscal 2011, the Company recorded a litigation loss of \$962,137 and interest of \$391,988 in addition to the existing litigation reserve of \$225,000. Additional interest of \$48,790 was recorded during the remainder of fiscal 2011. During the 1st quarter of fiscal 2012 ended November 30, 2011, additional interest of \$16,204 was accrued.

In February 2012, the Company received the decision from the Oregon Supreme Court which was favorable to Jewett Cameron as plaintiff. As a result, the Company has reversed \$1,459,832 of the litigation reserve and accrued interest during the 2nd quarter of fiscal 2012 ended February 29, 2012. The reversal was treated as a one-time gain during the quarter.

In July 2014, upon remand from the Oregon Supreme Court, the Oregon Court of Appeals has concluded that Greenwood Forest Products, Inc. as defendants are entitled to a new trial, and, as a consequence, ruled that the judgment in favor of Jewett Cameron as plaintiffs should be reversed and the judgment in favor of defendants should stand. The judgment in favor of the Company was for \$819,000 plus attorney's fees. The judgment against plaintiffs was for \$1,187,137. On August 7, 2014, the Company filed a petition with the Oregon Supreme Court for a review of the Oregon Court of Appeals notice. The petition requests the Oregon Supreme Court review the most recent ruling by the Oregon Court of Appeals, reverse the decision, and affirm the original judgment of the trial court. In September 2015, the Oregon Supreme Court ruled on the Company's petition and has reversed the decision of the Oregon Court of Appeals and remanded the case to back to the Court of Appeals for further proceedings. The Court also denied the defendants' request for a new trial.

During the year ended August 31, 2015, the Company recorded \$26,716 of interest income (August 31, 2014 - \$26,716) due to the favorable difference in interest rates between the judgments.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Expressed in U.S. Dollars)

#### 13. CONTINGENT LIABILITIES AND COMMITMENTS (cont'd...)

A summary of the litigation reserve is as follows:

	August 31, 2015	August 31, 2014	
Litigation loss	\$ -	\$ -	
Litigation reserve	117,387	144,103	
Interest expense	-	-	
Interest income	(26,716)	(26,716)	
Total	\$ 90,671	\$ 117,387	

b) At August 31, 2015 the Company had an un-utilized line-of-credit of \$3,000,000 (August 31, 2014 - \$1,000,000) (note 7). The line-of-credit has certain financial covenants. The Company is in compliance with these covenants.

#### 14. SEGMENT INFORMATION

The Company has four principal reportable segments. These reportable segments were determined based on the nature of the products offered. Reportable segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance.

The Company evaluates performance based on several factors, of which the primary financial measure is business segment income before taxes. The following tables show the operations of the Company's reportable segments.

Effective September 1, 2013, the Company reorganized certain of its subsidiaries. The majority of fixed and intangible assets, and certain Corporate and administrative functions which were formerly contained within the "Lawn, garden, pet and other" reporting segment are now classified as "Corporate and administrative." The segment information for fiscal year 2014 has been restated for comparability purposes.

Following is a summary of segmented information for the years ended August 31:

	 2015	2014
Sales to unaffiliated customers:		
Industrial wood products	\$ 4,672,782	\$ 5,461,293
Lawn, garden, pet and other	32,904,189	32,718,638
Seed processing and sales	2,776,556	2,489,233
Industrial tools and clamps	1,884,624	1,670,399
	\$ 42,238,151	\$ 42,339,563
Income (loss) before income taxes:		
Industrial wood products	\$ 91,552	\$ (35,986)
Lawn, garden, pet and other	2,118,156	2,321,075
Seed processing and sales	(23,096)	(55,005)
Industrial tools and clamps	86,184	98,351
Corporate and administrative	682,780	786,795
	\$ 2,955,576	\$ 3,115,230

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Expressed in U.S. Dollars)

#### 14. **SEGMENT INFORMATION** (cont'd...)

	2015	2014
Identifiable assets:		
Industrial wood products	\$ 1,854,307	\$ 919,127
Lawn, garden, pet and other	8,799,762	9,861,581
Seed processing and sales	878,373	589,131
Industrial tools and clamps	856,287	768,794
Corporate and administrative	7,269,690	7,553,187
•	\$ 19,658,419	\$ 19,691,820
Depreciation and amortization:		
Industrial wood products	\$ 981	981
Lawn, garden, pet and other	53,549	\$ 42,721
Seed processing and sales	10,899	12,622
Industrial tools and clamps	2,667	4,390
Corporate and administrative	 213,666	215,626
	\$ 281,762	\$ 276,340
Capital expenditures:		
Industrial wood products	\$ -	\$ -
Lawn, garden, pet and other	-	-
Seed processing and sales	-	=
Industrial tools and clamps	-	1,300
Corporate and administrative	 293,380	109,025
	\$ 293,380	\$ 110,325
Interest expense:	\$ -	\$ -

The following table lists sales made by the Company to customers which were in excess of 10% of total sales for the years ended August 31:

		2015		2014	
Salas	•	19 124 572	•	20.068.130	
Sales	\$	18,124,573	\$	20,968,130	

The Company conducts business primarily in the United States, but also has limited amounts of sales in foreign countries. The following table lists sales by country for the fiscal years ended August 31:

	 2015	 2014
United States	\$ 39,491,806	\$ 39,679,250
Canada	1,166,254	894,155
Mexico/Latin America	1,452,221	1,456,345
Europe	-	183,753
Asia/Pacific	112,746	114,365
Middle East	12,164	11,695
Africa	2,960	-
	\$ 42,238,151	\$ 42,339,563

All of the Company's significant identifiable assets were located in the United States as of August 31, 2015 and 2014.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Expressed in U.S. Dollars)

#### 15. CONCENTRATIONS

#### Credit risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of cash and accounts receivable. The Company places its cash with a high quality financial institution. The Company has concentrations of credit risk with respect to accounts receivable as large amounts of its accounts receivable are concentrated geographically in the United States amongst a small number of customers. At August 31, 2015, one customer accounted for accounts receivable great than 10% of total accounts receivable for a total of 30%. At August 31, 2014, one customer accounted for accounts receivable greater than 10% of total accounts receivable for a total of 40%. The Company controls credit risk through credit approvals, credit limits, credit insurance and monitoring procedures. The Company performs credit evaluations of its commercial customers but generally does not require collateral to support accounts receivable.

#### Volume of business

The Company has concentrations in the volume of purchases it conducts with its suppliers. For the fiscal year ended August 31, 2015, there were three suppliers which each accounted for greater than 10% of total purchases, and the aggregate purchases amounted to \$18,852,104. For the fiscal year ended August 31, 2014, there were two suppliers which each accounted for greater than 10% of total purchases, and the aggregate purchases amounted to \$16,252,473.

#### 16. SUPPLEMENTAL DISCLOSURE WITH RESPECT TO CASH FLOWS

Certain cash payments for the years ended August 31, 2015 and 2014 are summarized as follows:

	2015			2014	
Cash paid during the year for: Interest Income taxes	\$ \$	- 688,270	\$ \$	1,521,824	

There were no non-cash investing or financing activities during the years presented.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders and the Board of Directors of Jewett-Cameron Trading Company Ltd. and Subsidiaries

Our report on the consolidated financial statements of Jewett-Cameron Trading Company Ltd. and Subsidiaries as at August 31, 2015 and 2014 and for the years then ended is included on Page 18 of this Form 10-K. In connection with our audits of such consolidated financial statements, we have also audited the related consolidated financial statement Schedule II for the years ended August 31, 2015 and 2014 included in this Form 10-K.

In our opinion, the consolidated financial statement schedule referred to above for the years ended August 31, 2015 and 2014, when considered in relation to the consolidated financial statements taken as a whole, presents fairly in all material respects the information required to be included therein.

**Chartered Professional Accountants** 

Davidson & Consany LLP

Vancouver, Canada

November 5, 2015



JEWETT-CAMERON TRADING COMPANY LTD. AND SUBSIDIARIES CONSOLIDATED FINANCIAL STATEMENT SCHEDULE SCHEDULE II – VALUATION AND QUALIFYING ACCOUNTS AUGUST 31, 2015

	Balance at Beginning of Year	Additions Charged to Costs and Expenses	Deductions Credited to Costs and Expenses	Deductions From Reserves	Balance at End of Year
August 31, 2015					
Allowance deducted from related Balance sheet account: Inventory	\$ 111,756	\$ 9,068	\$ -	\$ -	\$ 120,824
August 31, 2014					
Allowance deducted from related Balance sheet account: Inventory	\$ 134,259	\$ -	\$ -	\$ (22,503)	\$ 111,756

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

--- No Disclosure Necessary ---

#### ITEM 9A. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

Management has evaluated, under the supervision and with the participation of our Chief Executive Officer and principal financial officer, the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report as defined in Rule 13a-15(e) or Rule 15d-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act"). Based on that evaluation our Chief Executive Officer and principal financial officer have concluded that as of the end of the period covered by this report our disclosure controls and procedures are effective in ensuring that information required to be disclosed in our Exchange Act reports is (1) recorded, processed, summarized, and reported in a timely manner, and (2) accumulated and communicated to our management including our Chief Executive Officer and principal financial officer as appropriate to allow timely decisions regarding required disclosure.

Management's Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f). Under supervision and with the participation of our management including our Chief Executive Officer and principal financial officer we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control – Integrated Framework* (1992) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation our management concluded that our internal control over financial reporting was effective as of August 31, 2015.

This Annual Report on Form 10-K does not include an attestation report of our registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by our registered public accounting firm pursuant to rules of the Securities and Exchange Commission that permit us to provide only management's report in this Annual Report on Form 10-K.

Changes in Internal Controls

There has been no change in our internal control over financial reporting that occurred during our most recent fiscal year that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### **ITEM 9B. OTHER INFORMATION**

--- No Disclosure Necessary ---

#### **PART III**

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Table No. 4 lists as of November 5, 2015 the names of the Directors of the Company. The Directors will serve until the next Annual Shareholders' Meeting or until a successor is duly elected, unless the office is vacated in accordance with the Articles/By-Laws of the Company.

## Table No. 4 Directors

Data First

		Date First
		Elected
Name	Age	Or Appointed
Donald M. Boone (2)	75	July 1987
Ralph E. Lodewick (1) (2)	80	February 2008
Frank G. Magdlen (1) (2)	68	January 2013
Adrian Russell-Falla (1) (2)	53	May 2015

- (1) Member of Audit Committee.
- (2) Resident of Oregon, USA and citizen of the United States.

Table No. 5 lists, as of November 5, 2015, the names of the executive officers of the Company. The executive officers serve at the pleasure of the Board of Directors. All executive officers are residents and citizens of the United States and spend 100% of their time on the affairs of the Company.

Table No. 5
Executive Officers

			Date of
Name	Position	Age	Board Approval
Donald M. Boone	President, Chief Executive Officer and		
	Treasurer	75	July 1987
Michael C. Nasser	Corporate Secretary	69	July 1987

#### Family Relationships/Other Relationships/Arrangements

There are no arrangements or understandings between any two or more directors or executive officers, pursuant to which he/she was selected as a director or executive officer. There are no family relationships, material arrangements or understandings between any two or more directors or executive officers.

#### Written Management Agreements

--- No Disclosure Necessary ---

#### **Business Experience**

**Donald M. Boone** has over 45 years of management experience and has been Chief Executive Officer of the Company since its beginning in 1987. Before this he worked for companies including Sunrise Forest Products, Oregon Pacific Industries, and Tektronix.

**Michael C. Nasser** has over 40 years of experience in sales and sales management and has worked in this capacity for the Company since its inception. Prior to this he worked for companies including Sunrise Forest Products and Oregon Pacific Industries. Mr. Nasser is a graduate of Portland State University.

**Ralph E. Lodewick** has an extensive business and governance background covering over 45 years. Employers have included Tektronix, and he has owned businesses involved in art and music. He has served on the board of directors of City Arts and the Mt. Hood Festival of Jazz. Also, he has been a board member and board president of the Jazz Society of Oregon and the Multnomah Arts Center Association.

**Frank G. Magdlen** is chairman of the audit committee. He has over 40 years of business experience during which he held various financial services positions specializing in investment banking, research on small capitalization companies and portfolio management. Mr. Magdlen has an MBA from University of Southern California, and an undergraduate degree from University of Portland. Mr. Magdlen is a Chartered Financial Analyst.

**Adrian Russell-Falla** to the Company's Board of Directors. Mr. Russell-Falla is a technology entrepreneur and innovator. He has extensive marketing and fund-raising experience, and his specialties include business and brand development in both the for-profit and non-profit sectors, including venture capital markets.

#### **Involvement in Certain Legal Proceedings**

There have been no events during the last five years that are material to an evaluation of the ability or integrity of any director, person nominated to become a director, executive officer, or control person including:

- 1) Any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- 2) Any conviction in a criminal proceeding or being subject to a pending criminal proceeding (excluding traffic violations/other minor offenses);
- 3) Being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, permanently enjoining, barring, suspending or otherwise limiting his/her involvement in any type of business, securities or banking activities; and
- 4) Being found by a court of competent jurisdiction (in a civil action), the Commission or the Commodity Futures Trading Commission to have violated a federal or state securities or commodities law, and the judgment has not been reversed, suspended, or vacated.

#### **Audit Committee Financial Expert**

Our Board of Directors has determined that Frank G. Magdlen is the "audit committee financial expert", as defined in Item 401(h) of Regulation S-K. Mr. Magdlen is independent as that term is used in Section 240.14a-101 under the Exchange Act and as defined under NASDAQ Rule 4200 9a) (15).

#### **Audit Committees**

The Company has an audit committee, which recommends to the board of directors the engagement of the independent auditors of the Company and reviews with the independent auditors the scope and results of the Company's audits, the Company's internal accounting controls, and the professional services furnished by the independent auditors to the Company. The board of directors, in light of the increased responsibilities placed on the audit committee during 2002 by the Sarbanes-Oxley Act and the SEC, adopted an Amended and Restated Charter in late 2002.

The audit committee is directly responsible for the appointment, compensation and oversight of auditors; and concerns about accounting and auditing matters; and has the authority to engage independent counsel and other outside advisors.

The audit committee may delegate to one or more designated members of the audit committee the authority to grant pre-approvals required by this policy / procedure. The decisions of any audit committee member to whom authority is delegated to pre-approve a service shall be presented to the audit committee at its next scheduled meeting.

In accordance with the requirements of the U.S. Sarbanes-Oxley Act of 2002 and rules issued by the Securities and Exchange Commission, we introduced a procedure for the review and pre-approval of any services performed by Davidson & Company, LLP Chartered Accountants, including audit services, audit related services, tax services and other services. The procedure requires that all proposed engagements of Davidson & Company, LLP Chartered Accountants for audit and permitted non-audit services are submitted to the audit committee for approval prior to the beginning of any such services.

The current members of the audit committee are Frank Magdlen (Chairman), Ralph Lodewick, and Adrian Russell-Falla. All current members of the audit committee are "independent" within the meaning of the new regulations from the SEC regarding audit committee membership.

The audit committee met two times in fiscal 2013, two times in fiscal 2014, and two times in fiscal 2015.

#### Compliance with Section 16(a) of the Exchange Act.

The Company has reviewed the Forms 3 and 4 furnished to the Company under Rule 16a-3(e) of the Securities Exchange Act during the most recent fiscal year and the Forms 5 furnished to the Company with respect to its most recent fiscal year, as well as any written representations received by the Company from persons required to file such forms, and management has determined that the Form 3 filed by Adrian Russell-Falla was not filed on a timely basis.

Other than the Form 3 filing named above, there were no other reports that failed to be filed on a timely basis as required by Section 16(a) of the Securities Exchange Act during the most recent fiscal year.

#### **Code of Ethics**

The Company has a written "code of ethics" that meets the United States' Sarbanes-Oxley standards. The code is posted on the Company's website.

#### **Limitation of Liability and Indemnification**

Our certificate of incorporation limits the personal liability of our board members for breaches by them of their fiduciary duties. Our bylaws also require us to indemnify our directors and officers to the fullest extent permitted by British Columbia law. British Columbia law provides that directors of a corporation will not be personally liable for monetary damages for breach of their fiduciary duties as directors, except liability for any of the following acts:

- a. any breach of their duty of loyalty to the Company or its stockholders;
- b. acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law;
- c. unlawful payments of dividends or unlawful stock repurchases, redemptions or other distributions; and
- d. any transaction from which the director derived an improper personal benefit.

Such limitation of liability may not apply to liabilities arising under the federal securities laws and does not affect the availability of equitable remedies such as injunctive relief or rescission. In addition, British Columbia laws also permit us to secure insurance on behalf of any officer, director, employee or other agent for any liability arising out of his or her actions in such capacity, regardless of whether indemnification would be permitted under British Columbia law. We currently maintain liability insurance for our directors and executive officers.

Among other things, this will provide for indemnification of our directors and executive officers for certain expenses (including attorneys' fees), judgments, fines and settlement amounts incurred by any such person in any action or proceeding, including any action by or in the right of the Company, arising out of such person's services as a director or executive officer of ours, any subsidiary of ours or any other company or enterprise to which the person provided services at our request. We believe that these provisions and agreements are necessary to attract and retain qualified persons as directors and executive officers.

#### ITEM 11. EXECUTIVE COMPENSATION

Table No. 6 details compensation paid or accrued for fiscal 2015, 2014 and 2013 for the Company's chief executive officer, each of the Company's most highly compensated executive officers who were serving as executive officers at the end of the most recently completed financial year and whose total salary and bonus exceeds \$100,000 per year.

#### Table No. 6 Summary Compensation Table Executive Officers

					Long-term Compensation			
			Awa			wards	Payouts	
		Annua	d Compens	ation		Securities		
Name and			_	Other	Restricted	Underlying		All
Principal	Fiscal			Annual	Stock	Options/	LTIP	Other
Position	Year	Salary	Bonus	Comp.	Awards	SARS (#)	<b>Payouts</b>	Comp.
Donald Boone, President,		-		_				
Chief Executive Officer,								
Treasurer, Principal								
Financial Officer (1)								
	2015	\$ 29,017	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,040
	2014	\$ 36,000	\$ -	\$ - \$ -	\$ - \$ -	\$ - \$ -	\$ - \$ -	\$ 4,320
	2013	\$ 36,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,159
Michael Nasser,								
Corporate Secretary								
•	2015	\$177,000	\$24,290	\$ -	\$ -	\$ -	\$ -	\$ 8.400
	2014	\$177,000	\$50,000	\$ -	\$ -	\$ - \$ -	\$ -	\$ 7,200
	2013	\$177,000	\$50,000	\$ -	\$ -	\$ -	\$ -	\$ 8,598
Murray Smith,								
Chief Financial Officer (2)								
	2015	\$ 68,596	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,400
	2014	\$ 87,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,200
	2013	\$ 87,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 8,598
	2010	4 07,000	Ψ	Ψ	Ψ	Ψ	Ψ	\$ 0,570

- (1) Effective April 1, 2015, Donald Boone voluntarily reduced his salary from \$36,000 annually to \$9.25 hourly.
- (2) Murray Smith resigned as Chief Financial Officer effective June 15, 2015.

The Company may grant stock options to directors, executive officers and employees. The Company established an ESOP that covered all eligible employees. However, effective June 30, 2012, the ESOP has been terminated, and the remaining assets distributed to participants. The Company has a 401(k) Plan which allows for a non-elective discretionary contribution based on the first \$60,000 of eligible compensation.

Other than participation in the Company's stock option plan, ESOP, and 401(k), no funds were set aside or accrued during fiscal 2015 to provide pension, retirement or similar benefits for directors or executive officers.

The Company has no plans or arrangements with respect to remuneration received or that may be received by executive officers of the Company to compensate such executive officers in the event of termination of employment (as a result of resignation, retirement, change of control) or a change of responsibilities following a change of control.

No executive officer or director received other compensation in excess of the lesser of \$25,000 or 10% of such officer's cash compensation, and all executive officers or directors as a group did not receive other compensation, which exceeded \$25,000 times the number of persons in the group or 10% of the compensation.

Except for our 401(k) Plan we have no material stock option plan, bonus or profit sharing plans pursuant to which cash or non-cash compensation is or may be paid to our directors or executive officers. Michael Nasser received bonuses, which were determined by the Chief Executive Officer.

#### Stock Options

The Company may grant stock options to purchase securities to directors and employees on terms and conditions acceptable to the regulatory authorities in Canada, notably the Ontario Securities Commission and the British Columbia Securities Commission. The Company has no formal written stock option plan.

Under our stock option program, stock options for up to 10% of the number of our issued and outstanding common shares may be granted from time to time, provided that stock options in favor of any one individual may not exceed 5% of our issued and outstanding common shares. No stock option granted under the stock option program is transferable by the optionee other than by will or the laws of descent and distribution, and each stock option is exercisable during the lifetime of the optionee only by such optionee.

The exercise price of all stock options granted under the stock option program must be at least equal to the fair market value (subject to regulated discounts) of such common shares on the date of grant, and the maximum term of each stock option may not exceed ten years and are determined in accordance with Toronto Stock Exchange ("TSX") guidelines.

No options were granted during fiscal 2014 or fiscal 2015, and as of August 31, 2015 there were no options outstanding.

#### 401(k) Plan

The Company has a 401(k) Plan which allows for a non-elective discretionary contribution based on the first \$60,000 of eligible compensation. For the years ended August 31, 2015 and 2014 the 401(k) compensation expense was \$242,960 and \$218,431, respectively. The contributions for Donald Boone were \$5,040 and \$4,320 for the fiscal years ended August 31, 2015 and 2014 respectively. The contributions for Michael Nasser were \$8,400 and \$7,200 for the fiscal years ended August 31, 2015 and 2014 respectively. The contributions for Murray Smith were \$8,400 and \$7,200 for the fiscal years ended August 31, 2015 and 2014 respectively. There are no un-funded liabilities.

#### **Employee Stock Ownership Plan (ESOP)**

The Company formerly sponsored an ESOP that covered all U.S. employees who were employed by the Company on August 31st of each year and who had at least one thousand hours with the company in the twelve months preceding that date. The ESOP granted to participants in the plan certain ownership rights in, but not possession of, the common stock of the Company held by the Trustee of the Plan. Shares of common stock were allocated annually to participants in the ESOP pursuant to a prescribed formula. The Company recorded compensation expense based on the market price of the shares acquired on the open market or on the price of shares purchased from the Company. ESOP compensation expense was \$Nil and \$Nil for the fiscal years ended August 31, 2015 and 2014 respectively. The ESOP shares allocated as of August 31, 2015 and 2014 were Nil and Nil respectively. There are no un-funded liabilities.

Starting for the first time in the fiscal year ended August 31, 2008 the compensation expense associated with the ESOP has been invested on behalf of the plan participants in the Vanguard Star Fund, which is a low cost, broadly diversified mutual fund that owns both stocks and bonds. This move by the Company was designed to provide plan participants with some degree of diversification in their ownership stake in the ESOP. Effective June 30, 2012, the ESOP has been terminated, On October 18, 2013, the Internal Revenue Service issued a favorable determination letter for the termination of the ESOP, and the Plan distributed the remaining assets to the participants.

#### **Long-Term Incentive Plan / Defined Benefit or Actuarial Plan**

During fiscal 2015 the Company had no Long-Term Incentive Plan ("LTIP") and no LTIP awards were made. Also, during fiscal 2015 the Company had no Defined Benefit or Actuarial Plan.

#### **Compensation Committee Interlocks and Insider Participation**

The Company has no compensation committee, and the independent members of the board of directors perform equivalent functions.

No board of director member and none of our executive officers have a relationship that would constitute an interlocking relationship with executive officers and directors of another entity.

#### **Employment Contracts**

### Termination of Employment and Change-in-Control Arrangements

--- No Disclosure Necessary ---

#### **Director Compensation**

The Company has no formal plan for compensating its directors for their service in their capacity as directors. Directors are entitled to reimbursement for reasonable travel and other out-of-pocket expenses incurred in connection with attendance at meetings of the Board of Directors. The board of directors may award special remuneration to any director undertaking any special services on behalf of the Company other than services ordinarily required of a director. During fiscal 2015 the following cash payments were paid to directors to compensate them for board meetings attended: Ted Sharp \$4,600 (fiscal 2014 - \$4,600), Frank Magdlen \$3,400 (fiscal 2014 - \$3,000), Ralph Lodewick \$3,400 (fiscal 2014 - \$4,200), and Adrian Russell-Falla \$Nil. Ted Sharp died on March 20, 2015, and Adrian Russell-Falla was named to the Board effective May 11, 2015.

#### **Executive Officer Compensation**

The Company has no compensation committee and a majority of the board of directors performs equivalent functions.

As in prior years all judgments regarding executive compensation for fiscal 2015 were based primarily upon our assessment of each executive officer's performance and contribution towards enhancing long-term shareowner value. We rely upon judgment and not upon rigid guidelines or formulas or short-term changes in our stock price in determining the amount and mix of compensation for each executive officer.

Decisions concerning 2015 compensation considered each executive officer's level of responsibility and performance. As noted above, specific decisions involving 2015 executive officer compensation were ultimately based on a judgment about the individual executive officer's performance and contribution towards enhancing long-term shareholder value.

The board of director's basis for Donald Boone's compensation was set many years ago, and this compensation remained unchanged at his request. This amount of compensation is substantially less than what would ordinarily be considered as normal compensation for being Chief Executive Officer of the Company. During fiscal 2015, Mr. Boone requested that his compensation be reduced from \$36,000 annually to \$9.25 per hour, the current minimum wage in the State of Oregon. The reduction was approved by the Board of Directors and became effective April 1, 2015.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The Company is a publicly owned corporation. It is not controlled directly or indirectly by another corporation or any foreign government.

Table No. 7 shows directors, executive officers, and 5% shareholders who beneficially owned the Company's common stock and the amount of the Company's voting stock owned as of November 5, 2015.

# Table No. 7. Shareholdings of Directors, Executive Officers, and 5% Shareholders

Class	Name and Address of of Beneficial Owner	Amount of Beneficial and Voting Ownership	Percent of Class (1)
Common	Donald M. Boone	787,254	31.8%
Common	Michael C. Nasser	270,209	10.9%
Common	Ralph Lodewick	Nil	-
Common	Frank Magdlen	Nil	-
Common	Adrian Russell-Falla	Nil	-
Total director	s, executive officers, and 5% shareholders	1,057,463	42.7%

(1) Based on 2,476,832 shares outstanding as of November 5, 2015.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

There have been no transactions or proposed transactions, which have materially affected or will materially affect the Company in which any director, executive officer, or beneficial holder of more than 5% of the outstanding common stock, or any of their respective relatives, spouses, associates or affiliates has had or will have any direct or material indirect interest.

#### ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

The audit committee is directly responsible for the appointment, compensation and oversight of auditors; and has the authority and the funding to engage independent counsel and other outside advisors.

The audit committee may delegate to one or more designated members of the audit committee the authority to grant pre-approvals required by this policy and procedure. The decisions of any audit committee member to whom authority is delegated to pre-approve a service shall be presented to the audit committee at its next meeting.

In accordance with the requirements of the U.S. Sarbanes-Oxley Act of 2002 and rules issued by the Securities and Exchange Commission, we introduced a procedure for the review and pre-approval of any services performed by Davidson & Company, LLP Chartered Accountants, including audit services, audit related services, tax services and other services. The procedure requires that all proposed engagements of Davidson & Company, LLP Chartered Accountants for audit and permitted non-audit services are submitted to the finance and audit committee for approval prior to the beginning of any such services.

Fees, including reimbursements for expenses and for professional services rendered by Davidson & Company, LLP Chartered Accountants to the Company were:

Principal Accountant	Fiscal Yea	Fiscal Year			
Fees and Services	2015	2014			
Audit fees	\$ 90,000	\$ 90,000			
Tax fees	3,500	3.500			
All other fees (1)	24,750	24,750			
Total	\$ 118,250	\$ 118,250			

(1) FY2015: \$8,250 to review the Q1 Form 10Q

\$8,250 to review the Q2 Form 10Q \$8,250 to review the Q3 Form 10Q

FY2014: \$8,250 to review the Q1 Form 10Q

\$8,250 to review the Q2 Form 10Q \$8,250 to review the Q3 Form 10Q

#### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

#### (A) Financial Statements and Schedules:

#### (B) Exhibits:

- Plan of acquisition, reorganization, arrangement, liquidation or succession: No Disclosure Necessary
- 3. Articles of Incorporation/By-Laws:

Incorporated by reference to Form 10 Registration Statement, as amended.

3.1 Notice of Articles dated May 1, 2013

(filed as an exhibit to the Fiscal 2013 Form 10-K Annual Report filed on October 30, 2013)

- 4. Instruments defining the rights of holders, including indentures
  - --- Refer to Exhibit #3 ---
- 9. Voting Trust Agreements: No Disclosure Necessary.
- 10. Material Contracts:

Incorporated by reference to Form 10 Registration Statement, as amended.

- 11. Statement re Computation of Per Share Earnings: No Disclosure Necessary
- 12. Statements re computation of ratios: No Disclosure Necessary
- 13. Annual Report to security holders, Form 10-Q or quarterly report to security holders:

No Disclosure Necessary

- 14. Code of Ethics: No Disclosure Necessary
- 16. Letter on Change of Certifying Accountant: No Disclosure Necessary
- 18. Letter on change in accounting principles: No Disclosure Necessary
- 21. Subsidiaries of the Registrant: Refer to page 4 of this Form 10-K
- 22. Published report regarding matters submitted to vote

No Disclosure Necessary

- 23. Consent of Experts and Counsel: No Disclosure Necessary
- 24. Power of Attorney: No Disclosure Necessary
- 31. Rule 13a-14a/15d-14(a) Certifications
- 32. Section 1350 Certifications
- 99. Additional Exhibits: No Disclosure Necessary
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema Document
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

#### SIGNATURE PAGE

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### <u>Jewett-Cameron Trading Company Ltd.</u> Registrant

Dated: November 5, 2015 By: /s/ "Donald M. Boone"

Donald M. Boone,

President/CEO/Treasurer/Director/Principal

Accounting Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Dated: November 5, 2015 By: /s/ "Donald M. Boone"

Donald M. Boone,

President/CEO/Treasurer/Director/Principal

Accounting Officer

Dated: November 5, 2015 By: /s/ "Michael C. Nasser"

Michael C. Nasser, Corporate Secretary

Dated: November 5, 2015 By: /s/ "Ralph E. Lodewick"

Ralph E. Lodewick,

Director

Dated: November 5, 2015 By: /s/ "Frank Magdlen"

Frank Magdlen,

Director

Dated: November 5, 2015 By: /s/ "Adrian Russell-Falla"

Adrian Russell-Falla,

Director