

### Developing a strong multifunctional medical network

Annual Report 2020

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### Multidisciplinary leadership

The Company continues to deliver on its strategic diversification initiative creating a solid foundation for further growth.

One of the key aspects driving our growth has been the Lapino complex, which we have significantly expanded to now include three multidisciplinary buildings. Our other hospitals and clinics across Russia have demonstrated similarly sustainable results in 2020.

### Deliveries







Revenue



**In-patient days** 

**Out-patient treatments** 





**EBITDA and EBITDA margin** 



Financial KPIs (mln rubles)

**Operational KPIs** 

In 2020, despite the effects the COVID-19 pandemic had on our industry, MD Medical Group was able to achieve sustainable results thanks to its proven business model

### Dr Mark KURTSER, CEO



### Net debt and Net debt / EBITDA ratio





5

### Strong investment Case One of the leading healthcare companies in Russia

MDMG is the first and only publicly listed healthcare company in Russia operating in the developing private medical services market with possibilities for strong future growth.

Since its IPO, MDMG has demonstrated solid and sustainable growth in its key financial and operational indicators.

### Best-in-class network across Russia

- Comprehensive experience and deep understanding of the Russian private healthcare market
- Largest regional medical network in Russia covering 27 cities and 25 regions<sup>\*</sup>
- Projects led by teams of highly qualified doctors and managers with comprehensive experience in constructing and launching mutlifunctional hospitals from scratch.
- Well-established brand with strong national status
- Highly effective performance during the pandemic demonstrated Company's readiness to operate successfully in extraordinary situations

And yet the stock remains undervalued vs EM peers

### Clear and balanced growth strategy

- Proven regional expansion strategy with clearly designated targets and a solid track record of successful nvestments
- Since starting with OBGYN and IVF, the Company has constantly expanded its offering of medical services in response to market demand
- Balanced strategy: combining large greenfield hospital projects with a wide network of clinics that provide core services and benefit from an economy of scale
- Ready to use blueprint for further expansion based on competences and available resources

- Attractive market fundamentals in Russia
- Low level of consolidation and saturation, specifically in the regions
- Still an underdeveloped market wit strong potential for growth
- state support of private healthcare companies including 0% income tax rate, perpetual medical licence, and participation in the Mandatory Health Insurance programme
- High barriers to entry

### IVF cycles 3,863 15,264 +19%

Consistently one of the highest revenues among Russian healthcare companies

+18%

Deliveries

3.253

7.759

+11%

YoY increase in 2020

Solid and sustainable growth in key financial and operating indicators since IPO



EBITDA margin in 2020

### OVERVIEW

	2012	2020
In-patient days		
22,351		
116,417		
+23% CAGR 2012-2020		
Out-patient treatments		
430,914		
1,613,630		

+18%







### Statement from the CEO

Our strong performance was made possible by our resilient business model and a great team of highlyskilled, seasoned professionals, who quickly adapted to the changing environment.

Dr Mark KURTSER, CEO

### We have demonstrated strong sustainable growth that provides 24/7 medical help to patients with write we to The supervision of COM and clinics mana

2020 was a year like no other, with nearly every aspect of our lives and every industry affected by the COVID-19 pandemic. Nevertheless, MD Medical Group was able to achieve sustainable results amid these headwinds.

In 2020, we significantly grew our revenue by 18% YoY to 19,133 mln rubles – another record year in our history – while EBITDA increased 30% YoY to 6,008 mln rubles.

These strong financial results were supported by overall solid operational performance. We grew in-patient days by 46% YoY, primarily in oncology, internal medicine and traumatology, and increased deliveries by 4% YoY despite the continued challenging demographic situation in Russia. While IVF and outpatient treatments declined during the year due to the pandemic, in Q4 2020 we already saw improved dynamics for these indicators.

In 2020, we continued to consistently enhance our network of state-of-theart medical facilities across Russia. We started the year with the opening of our first clinic in Rostov-on-Don. which marked our entry into the 14th city in Russia with a population of more than 1 mln residents and brought us closer to delivering on our strategic goal of operating in all 15 such cities in the country. Next, we completed the renovation of our first hospital and indeed the first private maternity hospital in Russia – the Perinatal Medical Centre - by transforming it into a truly multidisciplinary facility. It also became our first facility to undergo a rebranding and is now called MD Group Clinical Hospital. In March, we opened a new paediatric clinic in a popular residential area outside of Moscow, which acts as a branch of the Lapino hospital.

In the second half of the year, we completed our largest investment project in recent years by opening the Lapino-2 surgery centre. The new building transformed our Lapino complex into the foremost multifunctional medical centre in Russia

10

that provides 24/7 medical help to patients with various needs. The new building also houses a state-of-the-art oncology centre that offers a full cycle of medical services in line with modern international protocols. As part of the Lapino-2 project, we made new additions to our team, including a number of prominent oncologists who specialise across a variety of areas.

The pandemic which hit the entire world posed a challenge for all of us at MD Medical Group. Beginning in mid-March, our team was on the frontline of the fight against COVID-19. We managed to quickly convert our Lapino-1 hospital for the exclusive treatment of patients with coronavirus, while all other patients were transferred to the renovated MD Group Clinical Hospital in Moscow. Not only have we achieved strong results in patient recovery, but we have also gained valuable experience in the efficient admission and treatment of a large inflow of COVID-19 patients, including pregnant women, and have further expanded our competencies. By demonstrating our ability to quickly adapt and offer new, in-demand medical services, we further strengthened our customer loyalty and reputation.

Our team has emerged from this challenging period more prepared to face similar extraordinary situations. This helped us to act without delay when the country was hit by the second wave of COVID-19 in the autumIn, shortly after we opened the new Lapino-2 building. Amid the deteriorating pandemic environment, we decided to fully convert the new centre into a treatment facility for COVID-19 patients starting from October 2020. In addition, at the end of 2020, we began construction of the new 100-bed Lapino-4 hospital, which is primarily designed to treat coronavirus patients, using rapid construction technology. We opened the facility in Q1 2021, while Lapino-2 has now resumed its original operations as a surgery centre.

While our facilities across Russia were under pressure from temporary restrictions on a number of activities – including elective medical procedures – imposed by local authorities to limit the spread of COVID-19, our hospitals and clinics managed to demonstrate solid performance for the year.

Our sustainable performance over this unprecedented year would have been impossible without our team of doctors, composed of leading experts in Russia across various medical spheres. I want to thank each and every one of our doctors who treated patients with coronavirus from the first days of the outbreak, often risking their own lives, many of whom relocated from the regions to help their colleagues in Moscow cope with the large inflow of patients. I would also like to thank all of our doctors and staff who continued to care for our regular patients amid these difficult times.

In November, we reached a major milestone by listing our GDRs on Moscow Exchange, in addition to our listing on the London Stock Exchange. We believe this was an important step in expanding and diversifying our shareholder pool, which should also help attract new Russian institutional and retail investors who know our Mother&Child brand well. We also expect that our dual listing will contribute to promoting the liquidity of our GDRs on both trading platforms. While our stock price grew 22.5% during 2020, we believe that it remains undervalued and lags behind the progress our business has been delivering.

While the past year certainly put pressure on our performance, we demonstrated the resilience of our business model and delivered solid financial results. In line with our approach, we shared the results of our work with our shareholders and paid 736.225 mln rubles in interim dividends for the half-year in 2020.

I would like to end my letter by expressing my sincere gratitude to all of our doctors and management team, as well as to our shareholders and other stakeholders who have supported us during these turbulent times.

We emerged from 2020 even stronger and are well-positioned to continue unlocking the significant potential of our business.

**FF** In 2020, we continued to deliver on our strategic goals. In particular, we across Russia.

Natalia BUTKEVICH, Lapino hospital

### 2. Strategy

- **Delivering on our** <u>14</u> strategic goals
- **Continuous expansion** 16 to increase client base
- Wide range of high-tech 18 medical services



# Delivering on our strategic goals

### **Strategic goals**

### Our progress in 2020

### Provide the highest quality of care to patients and achieve a high level of customer satisfaction

throughout the vear

the eves of patients.

### Recruit and retain the best and the most qualified personnel

### **Deliver value to our shareholders**

We also made it easier and more convenient for Russian retail and institutional

### **Strategic goals**

### **Roll out our proven business model**

### Provide balanced services structure including core and other medical services



### Our progress in 2020

building focusing on treating COVID-19 patients, which we commissioned in

We believe that the perception of MD Medical Group in the eyes of our patients

# Continuousexpansionexpansionexpansionbase

of Avicenna

4

2013-2014

4

2015

Clinics

Acquisition of ARTMedGroup chain comprising five clinics in Krasnoyarsk, Omsk, Novosibirsk and Barnaul

Opening of a new clinic in Kostroma

Opening of a new Mother&Child Khodynskoe Pole clinic in Moscow

Launch of construction of a ne hospital in Samara

Signing of a Memorandum of Understanding with the Tyumen Region government

Opening of a cardiology department at Lapinc hospital

Opening of a new clinic in Odintsovo

4

2016

Opening of a new clinic Mother&Child

Opening of Samara

Opening of a new clinic in Vladimir, Nizhny Novgorod, Volgograd, Kazan and Tula

Expansion of the Mother&Child Yugo-Zapad clinic and Kostroma clinic

Start of construction of the Lapino-2 hospital

5

2018

Opening of our first Hospital – MD Group (formerly, Perinatal Medical Centre)

2012

Acquisition of out-patient clinics

Successful IPO of the Group

Opening of Lapino hospital



g of a clinic mir

Expansion and nodernisation of he clinic in

Opening of a new in-patient wing ir

Opening of a new clinic in Voronezh

Opening of a new clinic in Tyumen

4

2017

2006



In 2020, we continued to enhance our network of state-of-the-art medical facilities across Russia. We opened two new clinics and completed our largest investment project in recent years – the Lapino-2 surgery centre. Early in 2021 we launched Lapino-4 – a new 100-bed multifunctional hospital, primarily designed to treat coronavirus patients.

Opening of a new clinic in Vladivostok

Openingof a new multidisciplinary hospital in Tvumen

Opening of a new clinic in Krasnodar Opening of a new clinic in Rostovon-Don

Completion of renovation of MD Group Clinical Hospital and start of rebranding Group's hospitals

Opening of a paediatric clinic in the Moscow region (Mother&Child Novaya Riga)

Opening of the Lapino-2 Hospital

Company's shares are listed on Moscow Exchange (MOEX) Opening of the Lapino-4 hospital

39

**3** out-patient clinics

2019

6

2021

6

### Wide range of high-tech medical services

MDMG's strategic goal is to constantly diversify its medical services to provide highguality, personalised healthcare to members of the whole family. This objective is achieved by the creation and expansion of a network of multifunctional hospitals operating in different regions of Russia.

MD Medical Group started by providing services, while making sure that it for adult patients includes a wide range rise as well as its increasing popularity services for patients, covering their full In 2020, we opened the Lapino-2 centre





### STRATEGY

2020 marked the completion of our biggest investment project in recent years – and one of the biggest projects of its kind in the country – the launch of the Lapino-2 surgery centre which has a strong focus on oncology.

### **3. Investing** in strategic expansion

Andrey PODTETENEV, Samara hospital





### Expanding a leading network





### INVESTING IN STRATEGIC EXPANSION

In 2020, we continued to expand and modernise our leading network of hospitals into attractive markets, with each hospital providing a wide range of medical services.

### **4.Six hospitals** across Russia

Polina KORSHIKOVA, Ufa hospital

<u>26</u>	Lapino-2 hospital
<u>28</u>	Lapino hospital complex
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<u>34</u>	Novosibirsk hospital, Samara hospital
<u>36</u>	Tyumen hospital, MD Group clinical hospital
<u>38</u>	Rostov-on-Don clinic, Novaya Riga clinic
<u>40</u>	Lapino-4 medical centre

### Lapino-2 hospital



Multifunctional hospital Lapino-2 inagurated in September 2020



• Intensive care unit with **13 beds** 

### Surgical building Lapino-2 includes:

State-of-the-art oncology centre which • 18,000 cycles of chemotherapy • 6 operating theatres for planned

- 250 admissions per shift

- **2 operating** theatres for emergency

Between October 2020 and January 2021, Lapino-2 was fully converted into a Covid-19 treatment centre. Here, our medical staff have demonstrated their high level of professionalism and strong medical skills when treating patients afflicted with the novel coronavirus.



### Annual capacity of Lapino-2 hospital:

40,000 120 Beds In-patient days 380\* 12,000

Surgical operations

**3.9** bln rubles CAPEX

FTE\*\*

operating successfully for many years and acquiring the trust and gratitude of thousands of patients, the Lapino in providing planned and emergency medical help. By launching this large scale centre and its new departments, Lapino medical help to patients with a variety of

### Dr Mark KURTSER, CEO







### Lapino hospital complex



### Cosmetic and rehabilitation department

### Treatment and diagnosis centre

### Radiation diagnosis centre

### **Oncology centre**

### Traumatology

and orthopaedics

### **Dialysis department**

### **Dentistry department**

Lapino-1



. . . . .

department

### **Microbiological laboratory**

Offers a full range of diagnostic testing, with time-of-flight A state-of-the-art department offering a full range of diagnos-

### **Obstetrics**

### Women's centre

### Cardiology centre

Paediatric clinical



### Surgery

### **Paediatric clinical** diagnosis centre

operations and takes care of post-injury



### **Diagnostic department**

### tic testing. Provides 24/7 medical assistance to patients with



### Interview with the Head of the Oncology Centre of Lapino-2

### Biography

PhD. Professor, Member of Sciences, Head of Oncology State Medical University, Director of the MDMG's Lapino Oncology Centre.

### Dr Mikhail Davydov

### How did you become an oncologist?

### What inspired you to create the Lapino Oncology Centre?

Kurtser. Founder and CEO of MD Medical to make it a high-tech centre with the very dialvsis and hemodiafiltration. For both

### What's the key to your approach?

### Does the centre cover all areas of oncology?

Education

**2007** – Graduated from Pirogov Russian

**2016** – Headed the Research Institute of Clinical Oncology – the main surgical department at the National Medical

2016 - Was elected as a correspond-

### What treatment methods do you currently use?

 At present, we use a wide range of methods – mini-invasive surgery, laser surgery, microsurgery, as well as all the usual oncological methods for our immuno- and targeted therapy

### How did you put your team together?

- Oncology is a complex field that



### Could you tell us about your first year results?

2020 to February 2021), the Lapino-2

- We intend to not only develop our clinical capacity, but also to increase our scientific focus. The centre currently

### What's the key to dealing with patients?

### How do you plan to develop further?

the patient and their relatives. On the

### What's the most important aspect of a doctor's work?

exceed the potential risks. That is to sav

### What would you like to wish your patients?

- First of all - good health... and in fact

### Lapino-1 hospital



quality services. The 191-beds hospita is capable of providing 639,540 out-patient treatments and 3,000 deliveries per year

The Company has invested 5.2 bln rubles in the Lapino hospital, making

The 42,000 m<sup>2</sup> hospital offers a wide

### From March to June 2020 more than 1,100 patients with COVID-19 symptoms received medical treatment in the Lapino hospital



### Ufa hospital

This 33,000 m<sup>2</sup> hospital was funded ment of **4.4 bln rubles.** Mother&Child Ufa offers services fo

### Annual capacity of Mother&Child Ufa:





### Annual capacity of Lapino hospital:

1,000 191 Beds 1,011\* FTE\*\*

IVF 3,000 Deliveries

5.2 CAPEX

28,470 In-patient days

639,540

### Out-patient treatments

### SIX HOSPITALS ACROSS RUSSIA







In-patient days



Out-patient treatments

### Novosibirsk hospital



Since the acquisition of Avicenna - the



### Samara hospital

### **Annual capacity of Mother&Child Novosibirsk:**

93

Beds

830\*

FTE\*\*

1,800

1,000

Deliveries

### 22,630 In-patient days

228,900

Out-patient treatments

### Annual capacity of Mother&Child Samara:



FTE\*\*

2,500 Deliveries

**1.2** bln rubles CAPEX



### SIX HOSPITALS ACROSS RUSSIA









### Tyumen hospital





### **MD** Group clinical hospital (formerly Perinatal Medical Centre)

The Company completed its large-scale<br/>renovation of PMC – the first private<br/>maternity hospital in Russia. InvestmentThe capacity of the surgical department<br/>has been increased to 3,250 operations.<br/>It operates both on a commercial in the project amounted to around **600** mln rubles. Previously, the hospital the hospital, which has been rebranded ment is **1,000 IVF cycles** per year. It will

- Cardiology department

operate only on a commercial basis. As part of the company's rebranding campaign, the modernized, multi-functional hospital, which provides patients MD Group Clinical Hospital

### Annual capacity of Mother&Child Tyumen:

164

Beds

460\*

FTE\*\*

1,200

IVF

2,500

Deliveries

### 8,500 Surgical operations

220,000

Out-patient treatments

### **Annual capacity of MD Group Clinical Hospital:**



**3.2** bln rubles CAPEX













Out-patient treatments



37

### Rostov-on-Don clinic



The opening of the new clinic in Rostov-on-Don is marks the continuation of our strategic goal to operate in all 15 Russian cities with a population of over 1 mln residents. Today, our doctors provide highly professional medical services in almost all major administrative and economic centres of Russia.

Mother&Child Rostov-on-Don clinic has a total area of 422 m<sup>2</sup> and is the third of the Group's medical facilities of the Group

The clinic has an annual capacity of up to 400 minor gynaecological operations; up to 1,000 IVF cycles, including under the Mandatory Health Insurance (MHI) programme; and more than 26,000 out-patient treatments per year.



### Novaya Riga clinic

Our new clinic is located outside of Moscow with a well-developed infrastructure. Conveniently situated next to the existing various recreational and commercial facilities, this highly qualified clinic has experienced pediatricians from the Lapino hospital. The new clinic, actually a branch of the Lapino hospital in the Novaya Riga area, will help

of 18. The new clinic has a capacity to treat more than **20,000** patients per year and has a total area of **117m<sup>2</sup>**. Investment in the project amounted to around **2 mln rubles.** The new clinic

### Annual capacity of Mother&Child Rostov-on-Don:

1,000 IVF

min rubles

26,000 Out-patient treatments

### Annual capacity of Mother&Child Novaya Riga:

117

20,000











### Lapino-4 medical centre



Launch of new multifunctional medical centre Lapino-4 in February 2021

We are continuing to expand the Lapino medical complex in line with the Company's strategic aim to diversify the scope of medical services provided to our patients. Currently, three medical centres located inside the Lapino complex provide multidisciplinary healthcare to patients with different needs and of all ages.



Annual capacity of Mother&Child Lapino-4 medical centre:

**100** Beds (incl. 12 intensive care beds)

**4,200** m<sup>2</sup>

130\*

FTE

### New 2-storey multifunctional m

- cal centre intended to treat patients with infections, including coronavirus patients
- Highly professional medical care, including patients with surgical pathology complicated by COVID-19 and maternity patients
- CT department in place



Worl

GE, F



The newest Lapino-4 has been focused on treating COVID-19 and other infectious diseases, further demonstrating that MDMG has strong competencies in a wide range of medical services.



### Multifunctional medical centre highlights:

eds, including 12 in the emerroom

rds fitted with equipment to e patients with oxygen icient and safe flow of patients o carefully planned logistics e and inside the building

-class equipment produced by amilton, B. Braun, Olympus Since our IPO in 2012, we have continued sustainably to improve our performance and raise the bar further each year. 2020 was no exception.

0

0

### **5. Sustainable** results

### **<u>44</u>** Operational review

Operational **review** 

In 2020, we continued to deliver on oncology, surgery and infectious disease treatment.

+18% YoY in 2020

7,759

number of deliveries in 2020

### 128%

was growth in other medical services in-patient days for 2020

### **Deliveries**

### Weathering the demographics storm

Russia as a whole.

### Bringing high-quality services to the regions

### **IVF cycles**

At the same time, in Q4 2020 the number of cycles grew by

### **In-patient days**

In 2020, the total number of in-patient days grew by 46% YoY **Paediatrics** 

### OBGYN

### **Out-patient treatments**

Revenue from out-patient treatments declined by 2% YoY to

### OBGYN

### Other medical services

### **Paediatrics**

### Other medical services

Russia's healthcare market has potential which MD Medical Group 6. Market

Ilya STRAZHNIKOV, Tyumen hospital

# trends in Russia

Lucrative market **48** with further growth potential



### Lucrative market with further growth potential

### State economy and healthcare sector overview

(5.0%) led to a GDP decline of 3.1%<sup>1</sup>.

influence on the Russian economy, as extrabudgetary funds<sup>2</sup>. In addition, in among all sectors of the Russian restrictive measures aimed at combating 2021, 90 bln rubles will be allocated economy – fixed capital investments in the coronavirusinfection, the fall in towards a modernisation programme healthcare and social services went up by 58.1% in first half of 2020<sup>4</sup>

decreased by 17.3% YoY. However, Russia's

Fixed investments dynamic (excluding small businesses) in different sectors of the economy, H1 FY 2020 (%, YoY)



Private healthcare trends in 2020



### **Private healthcare sector**

rubles by 2025<sup>7</sup>.



30% more patients were seeking out for remote consultations<sup>14</sup>. Thus, private medical services of oncologists, telemedicine service Doctis used by

their 2020 earnings grow by 9-17%<sup>15</sup> by 18% YoY to 19,133 mln rubles.

"

Valeria GOHMAN, MD Group

## 7. Social responsibility

- Our people <u>52</u>
- **Corporate social responsibility** <u>54</u>
- **Shareholder equity** <u>56</u>



### Our people



MDMG wouldn't be a market leader without the exceptionally competent By continuously improving their expertise both in and out of the office, MDMG employees are driving the Company to reach new heights year after year.

### Personnel

### **Among our training** programmes we have provided staff with:

### Personnel figures (as of 31 December 2020)





Doctors by speciality (FTE)







### Payroll structure



### Corporate social responsibility

Our focus on caring expands far beyond the daily business operations of our clinics and hospitals. As a responsible corporate citizen, the Group aims to regularly contribute to the communities of medical professionals, local patients and people in need, by utilizing its resources, time and expertise.

### **Our mission**

### **Our people**

### **Our technology**



### **Our profession**

### **Our communities**



### Key CSR activities in 2020

### Annual Wish Tree New Year charity events in MD Group Clinical Hospital (PMC) and Mother&Child hospital in Samara

### Various educational events

### Donor's Day at MD Group Clinical Hospital (PMC)

and clinics based in the Samara region University and at the Russian Association

### Charity events

which resulted in donations of 12,600 milliliters of blood by 28 people. were organised. Just before the New Year

### Shareholder equity

### 75,125,010

The total number of shares outstanding

### **Top shareholders\***

Shareholder name	Number of shares as of 31.12.2019	Share of shares outstanding	Number of shares as of 31.12.2020	Share of shares outstanding
Russian Direct Investment Fund*	4,166,667	5.5%	4,169,438	5.5%
Russia Partners Advisors	3,235,000	4.3%	3,235,000	4.3%
Norges Bank	1,026,064	2.8%	2,087,169	2.8%
JP Morgan Asset Management	2,585,693	2.5%	1,581,507	2.1%
East Capital	692,400	0.9%	1,259,900	1.7%
Prosperity Capital	2,130,262	2.8%	995,809	1.3%
Baring Asset Management	898,204	1.2%	898,204	1.2%
Alfred Berg	300,000	0.4%	720,042	1.0%
Aberdeen Standard	653,886	0.9%	469,366	0.6%
Holberg Fondsforvaltning AS	608,551	0.8%	421,491	0.6%
Handelsbanken	556,234	0.6%	304,229	0,4%
BInP Paribas Asset Management	300,000	0.4%	240,169	0.3%
SEI Investments Management Corporation			181,438	0.2%
Raiffeisen Capital Asset Management	190,772	0.3%	110,564	0.1%
Trigon Capital AS	44,000	0.1%	45,000	0.1%

### **Our investors represent** various geographies



### **Analyst coverage**

### Dividends

### **MD Medical Group's dividend history**

	H1 2016	2016	H1 2017	2017	2018	2019	H1 2020
Dividend approval	02.09.2016	21.04.2017	08.09.2017	17.04.2018	23.04.2019	03.09.2020	04.09.2020
Record date	09.09.2016	28.04.2017	19.09.2017	25.04.2018	24.05.2019	16.09.2020	18.092020
Payout date	18.10.2016	23.05.2017	24.10.2017	22.05.2018	25.06.2019	13.10.2020	20.10.2020
Total dividends, thousand RUB	285,475	338,063	350,833	450,750	800,081	1,389,813	736,225
Dividends per GDR, RUB*	3.8		4.67	6	10.65	18.5	9.8

56

### 32.1%

Free float

### **Dividend taxation**

Analyst coveragewithing tax in order to transfer it to<br/>the Russian tax authorities when paying<br/>dividends. For a list of countries thatof Directors and shareholder meetings<br/>decisions, as well as other important<br/>corporate developments.As of 31 December 2020, MDMG washave signed a DTT with Russia andThrough our investor relations function

### 50%

50% of net profit payed out as dividends for H1 2020

### **Investor relations**

be applied in the case of Russian tax terms of transparency and information residents and residents of foreign disclosure to our investors and analysts jurisdictions whose Governments have We regularly provide updates or Medical Group acts as a tax agent and openings and acquisitions, key Board

standards in line with potential risks to ensure we have all

Anastasia KOLGANOVA, Rostov-on-Don hospital

### **B.Corporate** governance and risk management

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- **Board of Directors** 68 activity in 2020
- Senior management 70



### Corporate governance report

At MD Medical Group, we understand clearly that there is a direct link between best-practice corporate governance and successful operational performance. The Board of Directors aims to uphold the highest standards in its interaction with all stakeholders.



### **Corporate governance** and control structure

General meeting of shareholders		
Board of Directors		
CEO	Board Committees <ul> <li>Audit</li> <li>Nomination</li> <li>Remuneration</li> </ul>	
	Internal auditor reports to Audit Committee	

### **Audit Committee**

has been chaired by independent non-

### **Nomination Committee**

Our Board's priority is to ensure the Group's continued success, while also adhering to the highest corporate governance standards

### Mr Vladimir MEKLER Chairman of the Board of Directors

the performance and leadership of the

the Board of Directors in discharging its corporate governance responsibilities in relation to the appointment of all executive

### **Remuneration Committee**

laws and regulations and standard The Remuneration Committee is of corporate governance chaired by an independent non-

make recommendation to the Board of responsibilities in relation to remuneration directors, the Chairman of the Board of

### **Internal auditor**

# Risk management

MD Medical Group's Board of Directors carefully identifies and manages key potential risks to ensure the long-term sustainable development of the business.



We are continuously improving our risk management systems, which enables us to quickly identify potential risks to our operations and find the most efficient ways to mitigate them.

### **Potential impact**

### **Reputation risk**

The key danger of this risk is that it can be caused by a number of different factors. It s, therefore, closely related to other risks mentioned below. We endeavor to maintain a low level of reputation risk by updating nformation sources, launching new system controls and constantly improving our means of protecting personal information. In 2021, we will implement a range of measures to reduce the level of reputational risk.

### **Medical service risk**

Medical risk is one of the main risks affecting the Company's reputation, as well as the achievement of our goals. Our reputation is based on our work, patient satisfaction with our services, and the safety of our customers. Given the development the business and the introduction of new activities, this risk requires constant monitoring and the ability to respond as quickly as possible.

th cc ar di w

### **Compliance risk**

The political and regulatory environment with respect to the development of private medicine in Russia is currently relatively favourable. However, there is always a risk that governmental attitudes and policies with respect to private medicine could change. That could create difficulties for us in terms of realizing our strategic objectives, including the implementation of our investment program. We maintain constructive relations with the government at both the federal and regional level, and we work continually to make them even stronger. We participate in a variety of public committees on relevant health issues, including the development of the Russian healthcare sector as a whole. We also actively support the authorities and provide expert advice on relevant laws. At times, we actively advocate for laws aimed at supporting the development of the medical sector. We also cooperate with the UK regulatory bodies for the requirements of the London Stock Exchange. We constantly review updates in UK and EU legislation and update our internal standards to match. We have made efforts to ensure we comply with state regulators' requirements in terms of accounting treatment for medical equipment and medicine turnover.

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### Mitigation

to reduce this risk, we need the newest and most advanced equipment, nedicine and medical supplies that will allow us to minimize the likelihood of rors. We continue to place high demands on our medical staff in terms of ualifications and continue to provide them with the opportunity to develop and specialize further in their respective fields. The Company's management onducts seminars and scientific conferences for doctors, as well as evaluating the effectiveness of key medical staff within the Company. In 2020, patient omplaints led to the introduction of improvements in our work. In medium and complex medical cases, recommendations were carefully analyzed, scussed and agreed upon by all key members of the Company. We have orked on introducing new guidelines for in the treatment of patients, for kample, for oncology and for dealing with COVID-19.

### **Potential impact**

### Mitigation

### Investment project execution risk

Our growth depends on acquisitions of existing We have a number of small clinics in regions across Russia. These operations about the local market. We also benefit from a relative lack of competition

### **Epidemiological risk**

means a higher degree of risk of infectious diseases

equipment, closed air ventilation circuits, and ongoing testing for COVID-19.

### Potential impact

### **Control & efficiency risk**

### **Recruitment risk**

personnel between employers. This risk is aggravated by the general standard of medical education in Russia, which

### Macroeconomic risk

of business.

### **Financial risk**

to technical failures, intentional and accidental human

### Mitigation

The risk is closely related to the size of the business, which In 2020, we achieved significant success in reducing this risk by that increase the effectiveness of our control over all processes

### Board of **Directors**

### **Mr Vladimir MEKLER**



f the Board of Directors in June 2016. Mr Mekler was appointed as Non-Executive Director in February 2015.

Mr Mekler has been a member of the Moscow City Bar since

### **Mr Simon ROWLANDS**



as a Senior Adviser until 2017. Simon founded a new private

### **Dr Mark KURTSER**

Member of Russian Academy of Sciences, CEO and member



bstetrics and Gynaecology Department

to 2012, he was the Head of the Centre for Family Planning and Reproduction, the largest public obstetrics hospital in Moscow. From 2003 to 2013, Dr Kurtser was the Chief Obstetrician and

### **Mr Vitaly USTIMENKO**

PhD. member of the Board of Directors



from 2017 to 2018. Prior to joining the Group, he was the Head of Strategic and Business Planning at Russian Helicopters, and before that held the position of Senior Manager at Deloitte

from Pirogov Medical University in addition to a postdoctoral Finance University under the Government of the Russian

### **Mr Tony MAHER**



Russia's largest baby food company, since 2012; Chairman at LPQ Russia Limited, a restaurant chain operator, since 2015; Board member at Detsky Mir, the largest children's goods retailer in Russia and the CIS, since 2018; and Director of Da Vinci Capital, a leading

### **Mr Kirill DMITRIEV**



He is CEO of the Russian Direct as a CFO at GAME INSIGHT, a global mobile game developing company. Tatiana's career has began at KPMG, where she spen of a catalyst in attracting direct investment into Russia. RDIF Kazakhstan) and Rosvodokanal. In 2015-2016, Tatiana, as then finished her PhD there. Since 2006, Tatiana has been a member of the Association of

### The Directors of the MDMG Board are highly qualified professionals who, thanks to their vast experience, can contribute effectively to the realization of

the Company's strategic aims.

### Mr Vladimir MEKLER Chairman of the Board of Directors

### **Ms Tatiana LUKINA**



Ms Tatiana Lukina was appointed as an

### Board of Directors activity in 2020

Our strong and experienced Board of Directors is focused on ensuring of MD Medical Group and sustained returns to our shareholders.

### Remuneration paid to members of the Board in 2020

Board member	Board member total amount paid (before taxes), RUB
Simon ROWLANDS	4,500,000
Vitaly USTIMENKO	944,000
Tatyana LUKINA	615,000
Tony MAHER	4,000,000

### Director participation in board meetings in 2020

Board member	Number of board n
Vladimir MEKLER	
Mark KURTSER	$\bullet \bullet \bullet \bullet \bullet \bullet$
Simon ROWLANDS	
Kirill DMITRIEV	
Vitaly USTIMENKO	
Tatyana LUKINA	
Tony MAHER	
Nikolay ISHMETOV*	





neetings attended

Meetings attended in person Meetings attended via phone



### Senior Management



### **Dr Mark KURTSER**

f the Board of Directors

Dr Mark Kurtser is the founder of MD Medical Group, CEO and member of the Board of Directors.

### **Dr Pavel BOGOMOLOV**

PhD, First Deputy General Director



peen Chairman of the Board of Directors

### **Mr Vadim VLASOV**

Deputy CEO for Development



vast experience in the medical and pharmaceutical businesses. From 2010 to 2019, Vadim Vlasov served as Country

### Mr Andrev KHOPERSKIY



Mr Andrey Khoperskiy joined the Group

Company as a Finance manager and before that he was an Auditor in BDO Russia. Mr Khoperskiy graduated from the Moscow State University of Economics, Statistics and Informatics with a degree in Taxes. He also holds ACCA

### Dr Sergey ARABADZHYAN



year earlier, held the position of Deputy General Director for Business Development of the IDK Hospital. From 2012 to 2014, Dr Arabadzhyan worked as the Commercial Director and from department No. 2 of the Lapino Clinical Hospital. Until 2012, he

### **Dr Boris KONOPLEV**



in 2010. In 2017, he was appointed the Medical Director and the Head of Hospital Group of Mother&Child.

2012 to 2014, he was the Head of Obstetrics department at Lapino Hospital. Between 2010-2012, Dr Konoplev was

Dr Konoplev graduated from the Paediatric Faculty of Pirogov

### **Dr Yulia KUTAKOVA**



in the Organisational and Tutorial department of Public Healthcare of the City of Moscow. She holds a degree in Medicine from Pirogov Medical University, a degree in Management from the Moscow

### **Dr Natalia YAKUNINA**



Chief Doctor and CEO of Mother&Child Savelovskaya clinic in Moscow. Before that, from 2012 to 2014 she was the Head of the OBGYN out-patient department at PMC. Natalia

PhD degree.

### Mrs Maria NECHAEVA



2012 to 2014, he was the Head of Obstetrics department at Lapino Hospital. Between 2010-2012, Dr Konoplev was the obstetric gynaecologist of Maternity department at the and completed residency training in OBGYN at the Centre of


For the year ended 31 December 2020

# **financial statements**

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## Officers, professional advisors and registered office

Board of Directors	<ul> <li>Vladimir Mekler — Chairman</li> <li>Mark Kurtser</li> <li>Vitaly Ustimenko</li> <li>Kirill Dmitriev</li> <li>Nikolay Ishmetov (alternate director to Kirill Dmitriev)</li> <li>Simon Rowlands</li> <li>Tatiana Lukina</li> <li>Tony Maher</li> </ul>
Secretary	Menustrust Limited
Secretary assistant	Darya Aleksandrova
Independent auditors	KPMG Limited
Registered office	15 Dimitriou Karatasou street, Anastasio Building, 6th floor, office 601, Strovolos, 2024, Nicosia, Cyprus

## Management report

The Board of Directors of MD Medical Group Investments Plc (the "Company") presents to the members its Annual Report together with the audited consolidated financial statements of the Company and its subsidiary companies (the Company and its subsidiaries together referred to as the "Group") for the year ended 31 December 2020.

#### Incorporation

MD Medical Group Investments Plc was incorporated in Cvprus on 5 August 2010 as a private limited liability company under the provisions of the Cyprus Companies Law, Cap. 113. On 22 August 2012, following special resolution passed by the shareholder, the name of the Company was changed from "MD Medical Group Investments Ltd" to "MD Medical Group Investments Plc" and the Company was converted into a public limited liability company in accordance with the provisions of the Cyprus Companies Law, Cap. 113.

#### **Principal activity**

The principal activity of the Company is that of an investment holding company and, for that purpose, to acquire and hold controlling and other interests in the share or loan capital of any company or companies of any nature, but primarily in the healthcare industry. Note 4 to these consolidated financial statements gives more detailed information about the service provided by the Group's medical centres.

#### **Financial results**

The Group's results of operations are affected by a number of factors, including acquisitions, regulatory conditions, demand for private healthcare services, patient capacity and utilisation rate, pricing and volume, staff costs, capital expenditure programmes and currency exchange fluctuations.

The Group's financial results for the year ended 31 December 2020 and its financial position at that date are set out in the consolidated statement of profit or loss and other comprehensive income on page 87 and in the consolidated statement of financial position on page 88 of these consolidated financial statements.

Profit for the year ended 31 December 2020 amounted to RUB4,333,300 thousand (for the year ended 31 December 2019: RUB2.786.625 thousand). The total assets of the Group as at 31 December 2020 were RUB31,994,491 thousand (31 December 2019: RUB28,670,534 thousand) and the net assets were RUB19,952,581 thousand (31 December 2019: RUB17,880,142 thousand).

The revenue significantly increased by 18% year-on-year, mainly thanks to the development of in-patient treatment offering. The prime growth was in oncology and internal medicine (therapy, surgery and other-inpatient medical services) which helped the Group to increase the revenue for this business line in 2020.

#### Dividends

In accordance with the Company's Articles of Association dividends may be paid out of its profits. To the extent that the Company declares and pays dividends, owners of GDRs on the relevant record date will be entitled to receive dividends in respect of ordinary shares underlying the GDRs.

The Company is a holding company and thus its ability to pay dividends depends on the ability of its subsidiaries to pay dividends to the Company in accordance with relevant legislation in the country of their incorporation and any contractual restrictions. The payment of such dividends by its subsidiaries is contingent upon the sufficiency of their earnings, cash flows and distributable reserves.

On 4 September 2020 the Board of Directors declared interim dividends attributable to the owners of the Company amounting to RUB736.225 thousand (USD9.755 thousand), which corresponds to RUB9.8 (USD0.13) per share. The dividends were paid on 20 October 2020.

On 11 August 2020 the Board of Directors declared final dividends for the year 2019 attributable to the owners of the Company amounting to RUB1,389,813 thousand (USD18,839 thousand), which corresponds to RUB18.5 (USD0.25) per share. The dividend distribution was approved by the Extraordinary General Meeting of the shareholders on 3 September 2020. The dividends were paid on 13 October 2020.

On 22 March 2019, the Board of Directors declared final dividends for the year 2018 attributable to the owners of the Company amounting to RUB800.081 thousand (USD12.552 thousand), which corresponds to RUB10.65 (USD0.17) per share. The dividend distribution was approved by the Annual General Meeting of the shareholders on 23 April 2019. The dividends were paid on 25 June 2019.

#### Examination of the development, position and performance of the activities of the group

The current financial position and performance of the Group, as presented in these consolidated financial statements is considered satisfactory.

The Group has developed its growth strategy to meet the increasing demand for high-quality private healthcare services in Russia. The Group has grown significantly through strategic acquisitions and expansion through the construction of new facilities.

The Group has one of the largest nationwide private healthcare regional networks for its core services and is expanding into new services. It has significant experience in the provision of full-service private maternity healthcare services. The Group has secured leading positions in the Russian private healthcare market across a range of services including obstetrics and gynaecology, fertility and IVF treatments, and paediatrics. It has also been diversifying its offering by adding other medical services for all family members, such as surgery, urology, traumatology, cardiology, and oncology, etc. The recently opened facilities have been multidisciplinary from the very beginning.

The Group's principal objective is to use its strong existing platform and experience in the regions to create a scalable concept of establishing new regional hospitals and other medical facilities, utilising rigorous investment decision-making process and targeting the most attractive regions and ensuring seamless execution.

The Group believes the experience, depth and diversity of its management team to be a distinct competitive advantage in the complex and rapidly growing healthcare industry in which it operates.

#### **Principal risks and uncertainties**

The Group operates in a highly regulated industry and is a subject to supervision by federal and local authorities. As a result, the Group would be significantly affected by material changes to the existing, or implementation of additional government regulations in Russia.

The Board of Directors has the overall responsibility for the establishment and supervision of the Company's risk management framework.

Details in relation to principal risks and uncertainties and steps taken to manage these risks and uncertainties are presented in Notes 23 and 25 of these consolidated financial statements.

Details in relation to uncertainties over COVID-19 are presented in Note 2 of these consolidated financial statements

The reputation, expertise and professionalism of the Group's medical personnel are instrumental to the Group's ability to attract new and repeat patients. The Group's operating success depends on its medical personnel providing high-quality healthcare services throughout the Group's medical network.

#### **Directors' interest**

The direct and indirect interests of the members of the Board in titles of the Company as at 31 December 2020, 31 December 2019, and as at the date of signing these consolidated financial statements are as follows, except for Vitaly Ustimenko:

Name	Type of interest	Effective interest, %
Mark Kurtser	Indirect ownership of shares	67.90
Kirill Dmitriev	Indirect interest in shares	5.55
Simon Rowlands	Direct ownership of shares	0.33
Vitaly Ustimenko	Direct ownership of shares	0.005

Indirect interest in shares by Kirill Dmitriev arises through his capacity as key management personnel of indirect shareholder.

The calculation of effective interest is based on the total amount of issued and fully paid shares, including treasury shares acquired by the Company.

Member of the Board of Directors Vitaly Ustimenko acquired GDRs on 10 November 2020, as a result, the share of his ownership increased from 0.0035% to 0.005% of the Company's share capital.

#### **Future developments**

The Group's goal is to continually diversify its medical services by expanding its range of services, maintaining its leading position in the field of high-quality women's health and paediatrics, as well as addressing the increasing demand for private healthcare services in Russia and beyond.

As the Group will be growing, it intends to expand its portfolio of hospital and outpatient facilities, broaden its service offerings by providing patients with the most up-to-date treatment procedures and medical technology available on the market, expand its services in Moscow and other regions, exploit the value of its integrated healthcare network by making effective use of services across its facilities, optimising the benefits for patients and the Group as a whole.

#### **Share capital**

There were no changes in the share capital of the Company during the year.

#### **Board of Directors**

The Board of Directors leads the process in making new Board member appointments and makes recommendations on appointments to shareholders. In accordance with the Appointment Policy for the Board of Directors and Committees, all directors are subject to appointment or approval of appointment by shareholders at the first Annual General Meeting after their appointment, and to re-appointment at intervals of no more than three years. Any term beyond six years (e.g., two threeyear terms) for a non-executive director is subject to particularly rigorous review, and takes into account the need for progressive refreshing of the Board of Directors.

The members of the Board of Directors who served as at the date of signing of these consolidated financial statements, are presented on page 74.

Refer to Note 22 of these consolidated financial statements for the remuneration of the directors and other key management personnel.

#### The board committees

Since September 2012, the Board of Directors established the operation of the following three committees: Audit Committee, Nomination Committee, and Remuneration Committee.

#### Audit Committee

The Audit Committee comprises of three non-executive directors, two of whom are independent. The Audit Committee has been chaired by independent non-executive director Tatiana Lukina since 6 December 2019, Mr Kirill Dmitriev and Mr Simon Rowlands are the other members.

The Audit Committee meets at least four times each year and is responsible for considering:

- the reliability and appropriateness of disclosures in the financial statements and external financial communication;
- the maintenance of an effective system of internal controls including financial, operational and compliance controls and risk management system;
- · preparation of recommendations to the shareholders for approval in General Meetings in relation to the appointment, reappointment and removal of the external auditors;
- · approval of the remuneration and terms of engagement of the external auditors in respect of audit services provided;
- audit process, including monitoring and review of the external auditors' performance, independence and objectivity;
- · development and implementation of the policy on non-audit services provided by the external auditors;
- · monitoring compliance with laws and regulations and standards of corporate governance.

The Audit Committee assists the Board of Directors in its oversight of the performance and leadership of the internal audit activity.

Where the Audit Committee's monitoring and review activities reveal cause for concern or scope for improvement, it shall make recommendation to the Board of Directors on actions needed to address the issues or to make improvements.

#### Internal audit

The Audit Committee is responsible for monitoring and review the effectiveness of the Company's internal audit function. In this respect, the Audit Committee may require investigations by, or under the authority of, the head of Internal Audit into any activities of the Group which may be of interest or concern to the Audit Committee.

The Company's internal auditor is responsible for the recommendation of an audit plan to the Audit Committee. The internal auditor carries out auditing assignments in accordance with such plan and oversees the Company's compliance with the plan's recommendations. The internal auditor files a guarterly report with his findings to the Audit Committee.

#### **Nomination Committee**

The Nomination Committee comprises of one executive and two non-executive directors, one of whom is independent. The Nomination Committee is chaired by non-executive director Mr Vladimir Mekler (since June 2016); non-executive director Mr Simon Rowlands and executive director Dr Mark Kurtser are other members since September 2015.

The Nomination Committee meets at least once a year and is responsible for assisting the Board of Directors in discharging its corporate governance responsibilities in relation to appointment of all executive and non-executive directors, as well as the CEO and CFO of the Company. The main objective of the Nomination Committee is to lead the process for the Board of Directors' appointments and make respective recommendation to the Board of Directors, ensuring proper balance of the Board of Directors and qualification of its members. The Nomination Committee also considers the composition of the Audit and Remuneration Committees.

#### **Remuneration Committee**

The Remuneration Committee comprises of two non-executive directors and one executive director. The Remuneration Committee is chaired by an independent non-executive director Mr Simon Rowlands. The two other members are Dr Mark Kurtser and Mr Vladimir Mekler.

The Remuneration Committee meets at least once a year and is responsible for assisting the Board of Directors in discharging its corporate governance responsibilities in relation to remuneration of all executive directors and the chairman of the Board of Directors. The main objective of the Remuneration Committee

is to determine the framework and policy for the remuneration of the executive directors, the chairman of the Board of Directors and senior executives, and the specific remuneration of each executive director and the chairman of the Board of Directors and any compensation payments.

#### **Corporate governance**

Since 2012, the Company has maintained full compliance with the UK Corporate Governance Code. The Company is committed to the highest standards of corporate governance and transparency. The Board of Directors recognises that good governance is a strategic asset that helps it to deliver consistent long-term value to its shareholders. By running the Company in an open way, the Board of Directors enables shareholders to understand how it has been able to deliver consistently strong results. The Board of Directors believes that corporate responsibility is an essential part of good governance and makes sound business sense, and is crucial to the appropriate management of risk within the Company.

Improving its corporate governance structure in accordance with the internationally recognised best practices, the Companv adopted important policies and procedures.

The Company's corporate governance policies and practices are designed to ensure that the Company is focused on upholding its responsibilities to the shareholders.

The Company's corporate governance policies and practices include. inter alia:

- Appointment Policy for the Board of Directors and Committees:
- Terms of Reference of the Audit Committee. Nomination Committee and Remuneration Committee;
- Code of Ethics and Conduct:
- Business Continuity Policy; •
- Disclosure Policy;
- Regulations on Insider Information;
- Risk Management Policy;
- Anti-Fraud Policy.

#### Internal control in relation to the financial reporting process

The Group has set formal policies and written term of reference in relation to the financial reporting process that include:

- Corporate Accounting Policy Guidelines;
- Methodology for the Transformation of Financial Statements from RAS to IERS:
- Methodology for the Consolidation of IFRS Financial Statements:
- Financial Reporting Preparation Procedure;
- The Group's structure.

The objective of this policy is to establish uniform procedures and to implement requirements for the preparation of the consolidated financial statements of the Group. The procedure should be reviewed for compliance with International Financial Reporting Standards, as well as current conditions and planned changes in the Group's business activities at least once a year. When necessary, amendments and additions to this Procedure should be adopted.

#### **Meetings of shareholders**

The Company shall in each year hold a general meeting as its annual general meeting in addition to any other meetings in that year. An annual general meeting and any other shareholders' meeting called to pass a special resolution can be convened by the Board of Directors by a notice, specifying the matters to be discussed, issued at least 21 days before the meeting. Any other meetings shall be convened by the Board of Directors by a notice, specifying the matters to be discussed, issued at least 14 days before the meeting. If the notice period is less than 21 days or 14 days, as applicable, the meeting will be deemed to have been duly called if it is so agreed:

- in the case of a meeting called as the annual general meeting, by all the shareholders entitled to attend and vote; and
- in the case of any other meeting, by a majority in number of the members having a right to attend and vote at the meeting, being a majority together holding not less than 95% in nominal value of the shares giving that right.

A notice convening a general meeting must be sent to each of the shareholders.

All shareholders are entitled to attend the general meeting or be represented by a proxy authorised in writing. In the general meeting, on a poll, every share gives the holder the right to cast one vote, whereas, on a show of hands, each member has one vote. A corporate member may, by resolution of its directors or other governing body, authorise a person to act as its representative at any meeting of the Company.

#### **Branches**

MD Medical Group Investments Plc has a branch in Moscow.

#### **Treasury shares**

During the year ended 31 December 2020, the Company did not acquire any treasury shares.

#### **Events after the reporting period**

The Group launched a new multifunctional medical centre ("Lapino-4") on the Lapino medical complex grounds on 1 February 2021. The centre will provide highly professional medical care, including patients with surgical pathology complicated by COVID-19 and maternity patients.

16 February 2021 Khaven reimbursed VAT in the amount of RUB33,138 thousand in cash for Lapino-2 construction.

On 19 March 2021 Board of Directors recommended the payment of RUB1,427,375 thousand as final dividends for the year 2020 which corresponds to RUB19.00 per share.

#### **Independent auditors**

The independent auditors of the Company Messrs. KPMG Limited have expressed their willingness to continue in office. A resolution giving authority to the Board of Directors to fix their remuneration will be submitted to the Annual General Meeting.

By order of the Board of Directors.

#### Mark Kurtser

Managing director. member of the Board of Directors

Moscow, 19 March 2021

## Directors' responsibility statement

Each of the directors, whose names are listed below, confirms that, to the best of their knowledge:

- · these consolidated financial statements, prepared in accordance with IFRS as adopted by the EU and the requirements of the Cyprus Companies Law, Cap.113, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company and the undertakings included in the consolidation taken as a whole: and
- the adoption of the going concern basis for the preparation of the financial statements continues to be appropriate based on the foregoing and having reviewed the forecast financial position of the Group; and
- the Management report includes a fair review of the development and performance of the business and the position of the Company and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that they face.

to the members of **MD Medical Group Investments PLC** 

#### Report on the audit of the consolidated financial statements

#### Opinion

We have audited the accompanying consolidated financial statements of MD Medical Group Investments Plc (the "Company") and its subsidiaries (the "Group"), which are presented on pages 87 to 125 and comprise the consolidated statement of financial position as at 31 December 2020, and the consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended. and notes to the consolidated financial statements, including a summary of significant accounting policies.

The Directors of the Company responsible for reporting as at the date of this announcement are set out below:

Name	Type of interest
Vladimir Mekler	Chairman, non-executive Director
Mark Kurtser	Executive Director
Vitaly Ustimenko	Non-executive Director
Kirill Dmitriev	Non-executive Director
Simon Rowlands	Non-executive Independent Director
Tatiana Lukina	Non-executive Independent Director
Tony Maher	Non-executive Independent Director

In our opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2020, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union ("IFRS-EU") and the requirements of the Cyprus Companies Law, Cap. 113, as amended from time to time (the "Companies Law, Cap.113").

# Independent auditors' report

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the "Auditors' responsibilities for the audit of the consolidated financial statements''' section of our report. We remained independent of the Group throughout the period of our appointment in accordance with the International Code of Ethics (Including International Independence Standards) for Professional Accountants of the International Ethics Standards Board for Accountants ("IESBA Code") together with the ethical requirements in Cyprus that are relevant to our audit of the financial statements. and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters incorporating the most significant risks of material misstatements, including assessed risk of material misstatements due to fraud

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Refer to Note 14 of the consolidated financial statements (RUB 2,032,320 thousand)

Key audit matter	How the matter was addressed in our audit		
As a result of the Group's expansion, a significant amount of goodwill arising from business combinations has been recognised over the years. The management of the Group reviews goodwill for mpairment purposes on an annual basis.	<ul> <li>Our audit procedures included among others the following:</li> <li>Assessing the reasonableness of the assumptions and appropriateness of the methodologies used by the man- agement of the Group based on which the forecasted cash</li> </ul>		
nherent uncertainty and subjectivity is involved in forecasting and discounting future cash flows, which are the basis of the assessment of the recoverability of the carrying amount of goodwill and the need for an impairment provision. It is for this	flows were prepared. Particular attention was given to the assumptions relating to estimated revenue growth rate and EBITDA estimated rates, terminal growth, after-tax profitability and discount rates/WACC.		
eason, that this is one of the key judgmental areas that our audit s concentrated on.	<ul> <li>Assessing whether the disclosures in Notes 14 of the consolidated financial statements relating to key inputs in the impairment assessment model are consistent with those employed in the model.</li> </ul>		

**PPE** impairment

Refer to Note 13 of the consolidated financial statements (RUB 23,296,538 thousand)

#### Key audit matter

Considering the nature of its operations, the Group has a significant amount of PPE, which is mainly represented by freehold land and buildings (RUB 19,052,025). On an annual basis the Management performs a review for impairment indicators. In case impairment indicators are present, Management determines the recoverable amount of the relevant entities/CGUs to identify whether impairment is required.

Inherent uncertainty and subjectivity is involved in forecasting and discounting future cash flows expected to be generated, which are used on the basis of a Discounted Cash Flow Technique to determine the recoverable amount of PPE. It is for this reason, that this is one of the key judgmental areas that our audit is concentrated on.

How the matter was addressed in our audit

Our audit procedures included among others the following:

- Assessing the reasonableness of the assumptions and appropriateness of the methodologies used by the management of the Group based on which the forecasted cash flows were prepared. Particular attention was given to the assumptions relating to revenue estimated growth rates and EBITDA estimated rates, terminal growth, after-tax profitability and discount rates/WACC.
- Preparing our own sensitivity analysis around the key assumptions.

#### **Revenue recognition**

#### Refer to Note 4 of the consolidated financial statements

#### Key audit matter

The Group has a number of revenue streams with differen revenue recognition policies.

The major part of the revenue is generated from individual patients who receive medical care either based on concluc contracts or based on daily tickets for one-off visits. Contr may last for longer periods. Generally, patients prepay for the whole amount of the contracts and visit doctors during the period of the contract. The number of visits in all medicentres of the Group is significant.

Prices to be charged per service and discount rates offered 'built' into the system. Therefore, the Group relies on autor within the medical IT system for complete and accurate re recognition through interface with the accounting system.

Given the number of different revenue streams, the volume transactions and related reliance on the medical IT system consider that a risk exists in relation to revenue being recor in the correct period at the correct amount, including relate contract liability in the consolidated statement of financial position.

As such, revenue recognition is an area that our audit is focused on.

s (RUB 19,133,499 <sup>-</sup>	thousand)
--------------------------------	-----------

	Ho	w th	e matter was addressed in our audit			
nt	Ou	Our audit procedures included among others the following:				
al Ided	•	IT c	essing the design and implementation and test general ontrols and IT application controls relevant to revenue ognition. Our IRM specialist were involved;			
tracts ng lical			Testing that granting of access rights to Medialog system based on the approved duties and role/position of each employee. (segregation of duties) and that for employees discharged access rights to Medialog system is blocked.			
ed are omation revenue n.			Verifying that users with granted administrative access to Medialog system (database level, application level and operating system) are included in the approved list of system administrators.			
ne of		c.	Evaluated password settings process in Medialog.			
n, we orded ted			We verified that access to input and modification of prices and discounts already 'built' in Medialog is limited to employees with appropriate job responsibilities.			
.ea 			We tested Medialog automatic functioning of linking tickets issued for the provision of services to invoice and payments, including its function to link tickets to particular service contracts formed or to recognize tickets as one-off service related.			
			We tested that Revenue data is accurately transferred from Medialog system to 1C system.			
	•		essing the design and implementation and test manual lication controls;			
			Test that Chief cashier reconciled cash received per Z-report to encashment signed schedules and to accounting record made in 1C.			
			Test that Manager checks that Medialog records agree to final signed acts and that acts are signed by patients and Manager.			
			We selected cash count acts and ensured that the acts have been signed by the responsible employees. We reconciled the cash balances indicated in the cash count acts with the data per accounting records.			
			We verified that cash in hand per cashier do not exceed the specified/approved limits.			
	•	ann to tl	aining external confirmations from banks and compared ual cash receipts and cash balances on bank accounts he data recorded in the accounting systems (sales, cash eived and bank balances).			
	•	Agr	ee advances from Medialog to 1 C.			
	•		ding confirmation letters to a sample of debtors al entities) to confirm balances and turnover.			
	•	of fi	alculation of revenue for stem cells, including recalculation inance component in finance expenses. Recalculation of and LT portion of contract liabilities as at 31.12.2020.			
	•	reca	forming substantive analytical procedures and alculations to assess contract liabilities recognized at year-end.			

#### Refer to Notes 13 and 19 of the consolidated financial statements (RUB 490,047 thousand and RUB 508,034 thousand)

Key audit matter	How the matter was addressed in our audit		
The Group has a significant number of lease contracts.	Our audit procedures included among others the following:		
The new IFRS 16 requires a lessee to recognize a right-of-use asset representing its right to use the underlying leased asset, and a lease liability representing its obligation to make lease payments.	<ul> <li>Recalculation of the right-of-use asset, lease liability, depreciation charge and interest on the lease liability and comparing results to the client's calculations;</li> </ul>		
Management has applied significant judgement in assessing whether arrangements with suppliers contain a lease as defined by	<ul> <li>Assessment of completeness of management's listing of the lease contracts in place.</li> </ul>		
IFRS 16, as well as in determining enforceability of lease contracts, the lease term and the discount rate for identified leases.	<ul> <li>Testing of the accuracy of the lease data compiled by man- agement by agreeing key inputs, including commencement date and lease payments, to the underlying lease arrange- ments selected on a sample basis to ensure the accuracy of key data points used in determining the amounts of right-of-use assets and the corresponding lease liability.</li> </ul>		
	<ul> <li>Assessment whether judgements applied by management are reasonable and supportable, including judgement with respect to the discount rate applied, enforceability of the lease contracts and determination of the lease term.</li> </ul>		

#### Other information

The Board of Directors is responsible for the other information. The other information comprises the consolidated Management Report, the Corporate Governance Statement, and the corporate social responsibility statement but does not include the consolidated financial statements and our auditors' report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon, except as required by the Companies Law, Cap.113.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and. in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

With regards to the corporate social responsibility statement we have nothings to report.

With regards to the management report, our report in this regard is presented in the "Report on other legal and regulatory requirements" section.

#### **Responsibilities of the Board of Directors** and those charged with governance for the consolidated financial statements

The Board of Directors is responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with IFRS-EU and the requirements of the Companies Law, Cap. 113, and for such internal control as the Board of Directors determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Board of Directors is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless there is an intention to either liquidate the Company or to cease the Group's operations, or there is no realistic alternative but to do so.

The Board of Directors and those charged with governance are responsible for overseeing the Group's financial reporting process.

#### Auditors' responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- · Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- · Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists. we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- · Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities of the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report.

#### **Report on other regulatory and** legal requirements

#### Other regulatory requirements

Pursuant to the requirements of Article 10(2) of European Union (EU) Regulation 537/2014 we provide the following information in our Independent Auditors' Report, which is required in addition to the requirements of ISAs.

Date of appointment and period of engagement

We were appointed auditors on 10 July 2012 by the General Meeting of the Company's members to audit the consolidated financial statements of the Group for the year ended 31 December 2009. Our total uninterrupted period of engagement having been renewed annually by shareholders' resolution is 12 years covering the periods ending 31 December 2009 to 31 December 2020.

Consistency of auditors' report to the additional report to the Audit Committee

We confirm that our audit opinion on the consolidated financial statements expressed in this report is consistent with the additional report presented to the Audit Committee of the Company, which is dated 19 March 2021.

#### Provision of Non-audit Services ('NAS')

We have not provided any prohibited NAS referred to in Article 5 of EU Regulation 537/2014 as applied by Section 72 of the Auditors Law of 2017, L.53(I)2017, as amended from time to time ("Law L53(I)/2017").

#### **Other legal requirements**

Pursuant to the additional requirements of law L.53(I)/2017, and based on the work undertaken in the course of our audit, we report the following:

- In our opinion, the consolidated management report, the preparation of which is the responsibility of the Board of Directors, has been prepared in accordance with the reguirements of the Companies Law, Cap 113, and the information given is consistent with the consolidated financial statements
- In the light of the knowledge and understanding of the business and the Group's environment obtained in the course of the audit, we have not identified material misstatements in the consolidated management report.

- In our opinion, based on the work undertaken in the course of our audit, the information included in the corporate governance statement in accordance with the requirements of subparagraphs (iv) and (v) of paragraph 2(a) of Article 151 of the Companies Law, Cap. 113, have been prepared in accordance with the requirements of the Companies Law, Cap, 113, and is consistent with the consolidated financial statements.
- In light of the knowledge and understanding of the Group • and its environment obtained in the course of the audit, we are required to report if we have identified material misstatements in the corporate governance statement in relation to the information disclosed for items (iv) and (v) of the subparagraph 2(a) of Article 151 of the Companies Law, Cap. 113. We have not identified any material misstatements in this respect.
- In our opinion, based on the work undertaken in the course of our audit, the corporate governance statement includes all information referred to in subparagraphs (i), (ii), (iii), (vi) and (vii) of paragraph 2(a) of Article 151 of the Companies Law, Cap.113.

#### **Other Matter**

This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Article 10(1) of the EU Regulation 537/2014 and Section 69 of Law L.53(I)/2017 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whose knowledge this report may come to.

The engagement partner on the audit resulting in this independent auditors' report is George S. Prodromou.

#### George S. Prodromou, ACA

Certified Public Accountant and Registered Auditor for and on behalf of

**KPMG** Limited Certified Public Accountants and Registered Auditors No. 11, June 16th 1943 Street, 3022 Limassol. Cyprus

19 March 2021

## Consolidated statement of profit or loss and other comprehensive income

For the year ended 31 December 2020

Revenue
Cost of sales
Gross profit
Other income
Selling, general and administrative expenses
Other expenses
Operating profit
Finance income
Finance expenses
Net foreign exchange transactions gain/(loss)
Net finance expenses
Profit before tax
Income tax (expense)/benefit
Profit for the year
Total comprehensive income for the year
Profit for the year attributable to:
Owners of the Company
Non-controlling interests
Total comprehensive income for the year attributable to
Owners of the Company
Non-controlling interests

Earnings per share (RUB)

2019 RUB'000	2020 RUB'000	Note
16,159,861	19,133,499	4
(10,376,218)	(12,006,620)	5
5,783,643	7,126,879	
60,343	226,391	8
(2,640,755)	(2,806,793)	6
(68,885)	(42,279)	8
3,134,346	4,504,198	
214,704	248,582	9
(538,671)	(537,238)	9
(53,333)	122,532	9
(377,300)	(166,124)	9
2,757,046	4,338,074	
29,579	(4,774)	10
2,786,625	4,333,300	
2,786,625	4,333,300	
2,637,638	4,196,463	
148,987	136,837	
2,786,625	4,333,300	
		to:
2,637,638	4,196,463	
148,987	136,837	
2,786,625	4,333,300	
35.11	55.86	11

## **Consolidated statement** of financial position

As at 31 December 2020

	Note	31 December 2020 RUB'000	31 December 2019 RUB'000
ASSETS			
Property, plant and equipment	13	23,296,538	21,130,382
Intangible assets	14	2,205,655	2,192,631
Trade, other receivables and deferred expenses	15	630,626	394,016
Deferred tax assets		4,959	5,442
Total non-current assets		26,137,778	23,722,471
Inventories		973,877	719,962
Trade, other receivables and deferred expenses	15	1,007,973	659,737
Short-term bank deposits	16	746,145	506,916
Cash and cash equivalents	16	3,128,718	3,061,448
Total current assets		5,856,713	4,948,063
Total assets		31,994,491	28,670,534
EQUITY			
Share capital	17	180,585	180,585
Share premium	18	5,243,319	5,243,319
Reserves	18	(655,352)	(655,352)
Retained earnings	18	14,840,273	12,769,848
Total equity attributable to the owners of the Company		19,608,825	17,538,400
Non-controlling interests	26	343,756	341,742
Total equity		19,952,581	17,880,142

	Note	31 December 2020 RUB'000	31 December 2019 RUB'000
LIABILITIES			
Loans and borrowings	19	5,230,477	5,864,344
Trade and other payables	21	679,843	547,014
Deferred tax liabilities		4,540	4,681
Contract liabilities	20	483,026	205,527
Total non-current liabilities		6,397,886	6,621,566
Loans and borrowings	19	1,587,521	1,233,903
Trade and other payables	21	2,630,288	1,735,363
Contract liabilities	20	1,426,215	1,199,560
Total current liabilities		5,644,024	4,168,826
Total liabilities		12,041,910	10,790,392
Total equity and liabilities		31,994,491	28,670,534

On 19 March 2021, the Board of Directors of MD Medical Group Investments PIc approved and authorised these consolidated financial statements for issue.

Vladimir Mekler	Mark Kurts
Chairman of the Board of Directors	Managing o

Kurtser	Andrey Khoperskiy
aging director	Chief financial officer

## Consolidated statement of changes in equity

#### For the year ended 31 December 2020

		Attributable to owners of the C		
		Share capital	Share premium	
	Note	RUB'000	RUB'000	
Balance at 1 January 2020		180,585	5,243,319	
Profit and total comprehensive income for the year		_	_	
Contributions and distributions				
Dividends declared	12	_	_	
Total contributions and distributions		_	_	
Balance at 31 December 2020		180,585	5,243,319	

		Attributable to owners of the Company		
Total equity RUB'000	Non-controlling interests RUB'000	Total RUB'000	Retained earnings RUB'000	Reserves RUB'000
17,880,142	341,742	17,538,400	12,769,848	(655,352)
4,333,300	136,837	4,196,463	4,196,463	_
(2,260,861)	(134,823)	(2,126,038)	(2,126,038)	_
(2,260,861)	(134,823)	(2,126,038)	(2,126,038)	-
19,952,581	343,756	19,608,825	14,840,273	(655,352)

Share premium is not available for distribution.

#### Attributable to owners of the Company

## Consolidated statement of changes in equity

For the year ended 31 December 2019

			Attributable to ow	ners of the Company
	Note	Share capital RUB'000	Treasury shares RUB'000	Share premium RUB'000
Balance at 1 January 2019		180,585	(3,697)	5,243,319
Profit and total comprehensive income for the	e year	_	_	_
Contributions and distributions				
Treasury shares sold		_	3,697	_
Dividends declared	12	_	_	_
Total contributions and distributions		_	3,697	_
Balance at 31 December 2019		180,585	_	5,243,319

		Attributable to owners of the Company		
Total equity RUB'000	Non-controlling interests RUB'000	Total RUB'000	Retained earnings RUB'000	Reserves RUB'000
15,998,948	301,802	15,697,146	10,932,291	(655,352)
2,786,625	148,987	2,637,638	2,637,638	_
3,697	_	3,697	_	_
(909,128)	(109,047)	(800,081)	(800,081)	—
(905,431)	(109,047)	(796,384)	(800,081)	_
17,880,142	341,742	17,538,400	12,769,848	(655,352)

Share premium is not available for distribution.

#### Attributable to owners of the Company

## **Consolidated statement** of cash flows

For the year ended 31 December 2020

	Note	2020 RUB'000	2019 RUB'000
Cash flows from operating activities			
Profit for the year		4,333,300	2,786,625
Adjustments for:			
Depreciation	13	1,413,323	1,408,553
Amortisation	14	110,450	100,610
Gain from the sale of property, plant and equipment		(6,674)	(1,530)
Write-off of property, plant and equipment		7,229	17,149
Impairment losses on construction in progress		22,308	34,769
Finance income	9	(248,582)	(214,704)
Finance expenses (excluding impairment)	9	506,279	524,888
Impairment losses on other assets	9	30,959	13,783
Net foreign exchange transactions (gain)/loss	9	(122,532)	53,333
Income tax expense/(benefit)	10	4,774	(29,579)
		6,050,834	4,693,897
Increase in inventories		(253,915)	(53,840)
(Increase)/decrease in trade and other receivables		(523,507)	21,673
Increase in trade and other payables		771,055	222,337
Increase in contract liabilities		480,383	65,641
Cash flows from operations		6,524,850	4,949,708
Tax paid		(9,438)	(3,956)
Net cash flows from operating activities		6,515,412	4,945,752

Cash flows from investing activities
Acquisition/construction of property, plant and equipmen
Proceeds from sale of property, plant and equipment
Acquisition of intangible assets
Proceeds from government grant
Placing short-term bank deposits
Proceeds from short-term bank deposits return
Bank interest received
Loans issued to third parties
Loans returned from third parties
Net cash flows used in investing activities
Cash flows from financing activities
Proceeds from loans and borrowings
Repayment of loans and borrowings
Payments of lease liabilities
Finance expenses paid
Payments on settlement of derivative
Proceeds from sale of treasury shares
Proceeds from reimbursed VAT
Repayment of reimbursed VAT
Dividends paid to the owners of the Company
Dividends paid to non-controlling interests
Net cash flows used in financing activities
Net (decrease)/increase in cash and cash equivalents
Cash and cash equivalents as at the beginning of the year
Effect of movements in exchange rates on cash held
Cash and cash equivalents as at the end of the year

Note	2020 RUB'000	2019 RUB'000
oment	(3,778,215)	(3,957,530)
	13,092	6,416
	(126,234)	(34,728)
13	139,182	360,818
	(2,097,704)	(506,916)
	1,858,475	_
9	110,796	111,734
	_	(5,000)
	1,000	4,000
	(3,879,608)	(4,021,206)
	1,193,493	1,831,205
	(1,319,275)	(1,051,367)
	(158,086)	(158,281)
	(375,047)	(405,389)
	_	(11,426)
	_	11,862
	337,378	263,953
	(111,351)	(94,302)
	(2,211,202)	(788,976)
	(134,823)	(108,616)
	(2,778,913)	(511,337)
nts	(143,109)	413,209
year 16	3,061,448	2,715,481
	210,379	(67,242)
16	3,128,718	3,061,448

## Notes to the consolidated **financial statements**

For the year ended 31 December 2020

#### 1. Incorporation and principal activities

MD Medical Group Investments Plc (the "Company") was incorporated in Cyprus on 5 August 2010 as a private limited liability company under the provisions of the Cyprus Companies Law, Cap. 113. In August 2012, following the special resolution passed by the shareholder, the Company was converted into a public limited liability company in accordance with the provisions of the Cyprus Companies Law, Cap. 113. Its Registered Office is at Dimitriou Karatasou 15, Anastasio Building, 6th floor, office 601, Strovolos, 2024, Nicosia, Cyprus.

The principal activity of the Company is that of an investment holding company and, for that purpose, to acquire and hold controlling and other interests in the share or loan capital of any company or companies of any nature, but primarily in the healthcare industry. Refer to Note 4 for more detailed information about the services provided by the Group's medical centres.

The details of the directly and indirectly owned subsidiaries are as follows:

Name	Country of incorporation	Activities	31 December 2020 Effective holding %	31 December 2019 Effective holding %
JSC MD PROJECT 2000	Russian Federation	Medical services	95	95
LLC Khaven	Russian Federation	Medical services	100	100
LLC Velum	Russian Federation	Medical services	90	90
LLC Capital Group	Russian Federation	Pharmaceutics retail	95	95
LLC FimedLab	Russian Federation	Medical services	90	90
LLC Clinic Mother and Child	Russian Federation	Holding of trademarks	100	100
LLC Clinica Zdorovia	Russian Federation	Medical services	80	80
LLC Ivamed	Russian Federation	Medical services	100	100
LLC Dilamed	Russian Federation	Medical services	100	100
CJSC Listom	Russian Federation	Service company	—	100
LLC Ustic-ECO	Russian Federation	Medical services	70	70
LLC Mother and Child Perm	Russian Federation	Medical services	95	95
LLC Mother and Child Ufa	Russian Federation	Medical services	95	95
LLC Mother and Child Saint-Petersburg	Russian Federation	Medical services	85	85
LLC MD PROJECT 2010	Russian Federation	Medical services	100	100
LLC Mother and Child Ugo-Zapad	Russian Federation	Medical services	90	90
LLC MD Service	Russian Federation	Pharmaceutics retail	95	95
LLC Mother and Child Nizhny Novgorod	Russian Federation	Medical services	100	100
LLC Mother and Child Yekaterinburg	Russian Federation	Medical services	100	100
LLC Mother and Child Tyumen	Russian Federation	Medical services	100	100

Name	Country of incorporation	Activities	31 December 2020 Effective holding %	31 December 2019 Effective holding %
CJSC MK IDK	Russian Federation	Medical services	100	100
LLC Apteka IDK	Russian Federation	Pharmaceutics retail	100	100
LLC CSR	Russian Federation	Medical services	100	100
LLC MD Assistance	Russian Federation	Assistance services	100	100
LLC Mother and Child Yaroslavl	Russian Federation	Medical services	80	80
LLC Mother and Child Kostroma	Russian Federation	Medical services	80	80
LLC Mother and Child Vladimir	Russian Federation	Medical services	80	80
LLC MD Management	Russian Federation	Management company	—	100
LLC Mother and Child Ryazan	Russian Federation	Medical services	100	100
LLC Mother and Child Kazan	Russian Federation	Medical services	100	100
JSC MC Avicenna	Russian Federation	Medical services	100	100
LLC H&C Medical Group	Russian Federation	Medical services	100	100
LLC Centre of Reproductive Medicine	Russian Federation	Medical services	100	100
LLC Medica-2	Russian Federation	Medical services	100	100
LLC Mother and Child Siberia	Russian Federation	Medical services	_	100
LLC Krasnoyarskii center of Reproductive Medicine	Russian Federation	Medical services	100	100
LLC Novosibirskii center of Reproductive Medicine	Russian Federation	Medical services	100	100
LLC Omskii center of Reproductive Medicine	Russian Federation	Medical services	100	100
LLC Barnaulskii center of Reproductive Medicine	Russian Federation	Medical services	100	100
LLC Nika	Russian Federation	Holding of land	—	100
LLC Stroy Vector Pluss	Russian Federation	Rental services	_	100
LLC Mother and Child Vladivostok	Russian Federation	Medical services	100	100
LLC Irkutsk Clinical Hospital	Russian Federation	Medical services	100	100
LLC Mother and Child Volga	Russian Federation	Management company	100	100
LLC MD Finance	Russian Federation	Management company	100	100
LLC Mother and Child Vladikavkaz	Russian Federation	Medical services	100	100
LLC Mother and Child Krasnodar	Russian Federation	Medical services	100	100
LLC Mother and Child Rostov-on-Don	Russian Federation	Medical services	100	100
LLC MD Group Krasnogorsk	Russian Federation	Medical services	90	_
LLC Siberia service company	Russian Federation	Service company	—	_
LLC TechMedCom	Russian Federation	Service company	—	—
LLC Service Hospital Company	Russian Federation	Service company	_	
LLC Elleprof	Russian Federation	Service company	_	_
LLC Medtechnoservice	Russian Federation	Service company	_	_

As at 31 December 2020, 67.9% of the Company's share capital is owned by MD Medical Holding Limited, a company beneficially owned by Dr Mark Kurtser. The 32.1% of the Company's share capital is owned by Guarantee Nominee Limited, which holds the shares on behalf of the GDR holders.

#### REPORT AND CONSOLIDATED FINANCIAL STATEMENTS

#### 2. Basis of preparation

#### (a) Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union (IFRS-EU) and the requirements of the Cyprus Companies Law, Cap.113.

These consolidated financial statements were approved by the Board of Directors and were authorised for issue on 19 March 2021.

#### (b) Basis of measurement

These consolidated financial statements have been prepared under the historical cost convention.

#### (c) Functional and presentation currency

All of the operational Group entities are located in the Russian Federation. The Company and all its operating subsidiaries have RUB as their functional currency.

These consolidated financial statements of the Group are presented in RUB, rounded to the nearest thousand.

#### (d) Use of estimates and judgements

Preparing these consolidated financial statements in accordance with IFRSs requires management to exercise their judgement to make estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses.

The estimates and underlying assumptions are based on historical experience and various other factors that are deemed reasonable based on knowledge available at that time. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed and, where necessary, revised on an ongoing basis. Revisions to estimates are recognised prospectively.

In particular, information about significant areas of estimation, uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amount recognised in the consolidated financial statements are described below:

#### Going concern

Determining whether there are material uncertainties that may cast significant doubt on the Group's ability to continue as a going concern.

#### Impairment of intangible assets and property, plant and equipment

Intangible assets and property, plant and equipment are initially recorded at acquisition cost and are amortised on a straight line basis over their useful economic life. Intangible assets and property, plant and equipment that are acquired through a business combination are initially recorded at fair value at the date of acquisition. Intangible assets with indefinite useful life are reviewed for impairment at least annually.

The impairment test is performed using the discounted cash flows expected to be generated through the use of the intangible assets and property, plant and equipment, using a discount rate that reflects the current market estimations and the risks associated with the asset. When it is impractical to estimate the recoverable amount of an asset, the Group estimates the recoverable amount of the cash generating unit to which the asset belongs.

#### Impairment of goodwill

Determining whether goodwill is impaired requires an estimation of the value in use of the cash generating units of the Group to which the goodwill has been allocated.

#### Other

Information about judgements, assumptions and estimation uncertainties regarding revenue recognition, deferred taxes assets. provisions, leases and ECL allowance for trade receivables and contract assets as at 31 December 2020 is described in Note 3.

#### COVID-19

In December 2019, the emergence of a new strain of coronavirus (COVID-19) was reported in China and has subsequently spread globally. On 11 March 2020, the World Health Organization declared the COVID-19 outbreak a pandemic. Mobility restrictions, quarantines and similar lockdown measures implemented in different countries to cope with the pandemic had a significant negative impact on the global economy.

From the beginning of COVID-19 pandemic, the Group has taken necessary measures to avoid direct impact of the pandemic on its operations with a special focus on protection of the health of employees and clients and uninterrupted business processes.

The major impact of COVID-19 on the macroeconomic environment in the healthcare industry resulted in a number of consequences on operational and financial performance of the Group.

In response to the needs of patients, the management of the Company took the decision to start treating patients with symptoms of pneumonia, including patients with symptoms of coronavirus, at its clinical hospital Lapino, from 30 March 2020, in a temporary mode. Surgery, cardiology, traumatology, and urology departments of the Lapino Clinical Hospital

remained open to receive emergency patients. Other patients were relocated to MD Group Clinical Hospital (PMC) to proceed with contracts. Amid the decreased inflow of patients with coronavirus, from 8 June 2020, Lapino hospital returned to its normal format. All the Company's other medical centres continued business as usual.

The Group started a construction of a new hospital on 29 December 2020 and launched of the new multifunctional medical centre ("Lapino-4") on the Lapino medical complex grounds on 1 February 2021. The construction of the new two-storev multifunctional medical centre intended to treat patients with infections, including coronavirus patients, was achieved in short time using rapid construction technology.

#### Going concern basis of accounting

Management continues to have a reasonable expectation that the Group has adequate resources to continue in operation for at least the next 12 months and that the going concern basis of accounting remains appropriate. The outbreak of the COVID-19 pandemic and the measures adopted by the government in the Russian Federation to mitigate its spread have impacted the Group. The Group was able to continue to provide healthcare services in hospitals (albeit with social-distancing rules in place), clinics were unable to operate fully due to these measures.

There is still uncertainty over how the future development of the outbreak will impact the Group's business and customer demand for its services. The appropriateness of the going concern basis of accounting is dependent on the continued availability of borrowings by compliance with loan covenants. The Group has loans of RUB6,309,964 thousand requiring compliance with covenants. As at the date of authorisation of the financial statements, the Group had sufficient headroom on its facilities.

To respond to a severe downside scenario, management has the ability to take the following mitigating actions to reduce costs, optimise the Group's cash flow and preserve liquidity:

- reducing non-essential capital expenditure and deferring or cancelling discretionary spend;
- freezing non-essential recruitment; and
- reducing marketing spend.

Based on these factors, management has a reasonable expectation that the Group has adequate resources and sufficient loan facility headroom.

Impairment of property, plant and equipment, goodwill and right-of-use assets

Management has considered the impact of COVID-19 on the business of the Group. Current market conditions create additional estimation uncertainties and impact certain key assumptions in the valuation of assets used for preparation of these consolidated financial statements.

For impairment testing purposes, the Group has determined that each subsidiary is a separate CGU. Each CGU is tested for impairment at the balance sheet date if any indicators of impairment have been identified. The COVID 19 pandemic was considered as an impairment trigger and, as a result, subsidiaries with significant impact of lockdown on financial results have been tested for impairment.

The value in use of each CGU tested for impairment is calculated based on the Group's latest forecast cash flows, covering a five-year period, which have regard to historic performance and knowledge of the current market, together with the Group's views on the future achievable growth and the impact of committed initiatives. The cash flows include ongoing capital expenditure required to maintain the healthcare network but exclude any growth capital initiatives not committed.

Cash flows beyond this five-year period are extrapolated using a long-term growth rate based on management's future expectations, with reference to forecast GDP growth. The forecasts used to calculate the value in use have been updated to take into account the COVID-19 scenario. This assumes an impact on 2020/21 revenues and profits.

The key assumptions in the value in use calculations are the growth rates of sales and gross profit margins, changes in the operating cost base, long-term growth rates and the risk-adjusted pre-tax discount rate. The pre-tax discount rates are derived from the Group's weighted average cost of capital, which has been calculated using the capital asset pricing model, the inputs of which include a country risk-free rate. equity risk premium, Group size premium and a risk adjustment (beta). The pre-tax discount rates range from 13% to 14%.

As a result, no impairment loss is recognised.

Impairment of financial assets

The Company's allowance for doubtful accounts as at the date of signing these consolidated financial statements, reflects the Company's best estimate of the expected future losses for its accounts receivables based on the current economic conditions; however, as a result of the uncertainty caused by COVID-19 pandemic and other factors, these estimates may change and future actual losses may differ from the Company's estimates. The Company will continue to monitor economic conditions and will revise the estimates of the expected future losses for accounts receivable as necessary.

The expected loss rates are determined based on the average write-offs as a proportion of average debt over a period of 12 months prior to the reporting date. The historical loss rates are adjusted for current and forward-looking information, where significant. The Group considers GDP growth, unemployment, sales growth and bankruptcy rates to be the most relevant factors and, where the impact of these is significant, adjusts the historical loss rates based on expected changes in these factors.

#### **3. Significant accounting policies**

The accounting policies applied in these consolidated financial statements are consistent with those followed in the Group's consolidated financial statements as at 31 December 2019 and for the year then ended.

New standards and amendments applied for the first time in 2020 did not impact these consolidated financial statements of the Group.

#### **Basis of consolidation**

These consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

The financial statements of all the Group companies are prepared using uniform accounting policies.

#### **Business combinations**

Acquisitions of businesses are accounted for using the acquisition method when control is transferred to the Group. The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognised in profit or loss immediately. Transaction costs are expensed as incurred, except if related to the issue of debt or equity securities.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Any contingent consideration is measured at fair value at the date of acquisition. If an obligation to pay contingent consideration that meets the definition of a financial instrument is classified as equity, then it is not remeasured, and settlement is accounted for within equity. Otherwise, other contingent consideration is remeasured at fair value at each reporting date and subsequent changes in the fair value of the contingent consideration are recognised in profit or loss.

#### Acquisitions from entities under common control

Business combinations arising from transfers of interests in entities that are under the control of the shareholder that controls the Group are accounted for as if the acquisition had occurred at the beginning of the earliest comparative period presented or, if later, at the date that common control was established or, if later, at the date the Company was incorporated. The assets and liabilities acquired are recognised at their book values. Any difference between the consideration paid and the book values is recognised directly in equity.

#### Non-controlling interests

Non-controlling interests are measured at their proportionate share of the acquirer's identifiable net assets at the date of acquisition.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

#### Loss of control

When the Group losses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related non-controlling interest and other components of equity. Any resulting gain or loss is recognised in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

#### Transactions eliminated on consolidation

Intra-group balances and transactions and any unrealised income and expenses arising from intra-group transactions are eliminated. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### Revenue

The Group has two main types of revenue: rendering of services and sales of goods.

Revenue is recognised in the moment when the service is provided to the customer. Determining the timing of the services rendering — at a point in time or over time — requires judgement. The details are described below.

Type of product/service	Nature, timing of satisfa		
Rendering of services (except storage of stem cells and long-term contracts described below)	Sales of services are reco to completion of the actu fully prepaid, one-off serv companies usually pay in		
Sales of goods	Sales of goods are recogr which usually occurs whe accepted the goods and o are usually made at the m		
Storage of stem cells	Nature of service is long- Standard terms of contra advance by the customer blood collection and sterr services rendered) and re during the whole period o		
Rendering of services (long-term contracts)	Long-term contracts for obligations satisfied via p Revenue is accrued mont		

#### **Finance income**

Finance income includes:

- interest income which is recognised as it accrues in loss using the effective interest method;
- income from initial recognition of other payable authorities at a market interest rate.

#### **Finance expenses**

Finance expenses include interest expense and other ing costs and are recognised in profit or loss using the interest method.

#### **Foreign currency translation**

Foreign currency transactions are translated into the fe al currency using the exchange rates prevailing at the the transactions. Foreign exchange gains and losses r from the settlement of such transactions and from th lation at year end exchange rates of monetary asset abilities denominated in foreign currencies are recog profit or loss.

#### Tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in profit or loss because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting date.

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable

#### faction of performance obligations, significant payment terms

cognised at the point in time when the services are rendered by reference tual service provided. Payments from patients for agreements are usually ervices are paid right after the service are rendered. MHI, insurance and other in up to two months after the services were provided.

ognised when control over the goods has been transferred to the customer, hen the Group has sold or delivered goods to the customer, the customer has d collectability of the related receivable is reasonably assured. The payments moment of sale.

g-term safekeeping of biological materials comprising stem cells concentrate. tract include predetermined period of contract from 1 to 30 years paid in her in full amount. Revenue from contract consists of two parts — revenue from em cells isolation (charged and recognised at the moment of the appropriate I revenue from storage of stem cells. Revenue from storage is accrued monthly d of contract.

or offering medical services that last from 1 to 5 years with performance a passage of time. Payments from legal entities are usually fully prepaid. In thly during the whole period of contract.

n profit or	profit and is accounted for using the statement of financial po- sition liability method. Deferred tax liabilities are generally rec- ognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxa- ble profits will be available against which deductible temporary
es to tax	differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combina- tion) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.
borrow- effective	Deferred tax liabilities are recognised for taxable temporary differ- ences arising on investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to con- trol the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.
unction- dates of resulting ne trans-	The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.
s and li- gnised in	Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset real- ised. Deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited directly to other comprehensive income or equity, in which case the deferred tax is also dealt with in other comprehensive income or equity.
the year. r loss be- axable or	Deferred tax assets and liabilities are offset when there is a le- gally enforceable right to set off current tax assets against cur- rent tax liabilities and when they relate to income taxes levied by

#### **Dividends declared**

Dividend distribution to the Company's shareholders is recognised in the Group's financial statements when the shareholders'

the same taxation authority and the Group intends to settle its

current tax assets and liabilities on a net basis.

right to receive the dividends is established, either through a board resolution (for interim dividends) or by the Group's shareholders in the Annual General Meeting (for final dividends).

#### **Government grants**

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an expense item, it is deducted in reporting from the related expense. When the grant relates to an asset, it reduces the carrying amount of the asset. The grant is then recognised in profit or loss over the useful life of the depreciable asset by way of a reduced depreciation charge.

#### Property, plant and equipment

Property, plant and equipment are measured at cost less accumulated depreciation and impairment losses.

Properties in the course of construction for production, rental or administrative purposes, or for purposes not yet determined, are carried at cost, less any recognised impairment loss. Cost includes professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. Depreciation of these assets, on the same basis as other property assets. commences when the assets are ready for their intended use.

Depreciation is recognised in profit or loss on the straight line method over the useful lives of each part of an item of property, plant and equipment. The annual depreciation rates for the current and comparative periods are based on the following estimations of useful lives:

	Years
Freehold buildings	50
Leasehold improvements	10-20
Plant and equipment	5–10

No depreciation is provided on land.

Assets under construction are not depreciated until they are completed and available for use. At that moment they are reclassified in the relevant class of property, plant and equipment and depreciated accordingly.

Depreciation methods, useful lives and residual values are reassessed at the reporting date.

Where the carrying amount of an asset is greater than its estimated recoverable amount, the asset is impaired immediately to its recoverable amount.

Expenditure for repairs and maintenance of property, plant and equipment is charged to profit or loss for the year in which it is incurred. The cost of major renovations and other subsequent expenditure is included in the carrying amount of the asset when it is probable that future economic benefits in excess of the originally assessed standard of performance of the existing asset will flow to the Group. Major renovations are depreciated over the remaining useful life of the related asset.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recoanised in profit or loss.

#### Intangible assets

#### (i) Goodwill

Goodwill represents the difference between the cost of an acquisition and the fair value of the Group's share of the net identifiable assets of the acquired undertaking at the date of acquisition. Positive goodwill on acquisition of subsidiaries is included in intangible assets.

The excess of the Group's interest in the fair value of the new subsidiaries' net assets over the consideration paid for their acquisition (a bargain purchase gain) is recognised in profit or loss in the vear of acquisition of the relevant subsidiary. Positive goodwill is tested annually for impairment and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of an undertaking include the carrying amount of goodwill relating to the undertaking sold. For the purpose of impairment testing, goodwill is allocated to cash generating units that are expected to benefit from the synergies of the combinations.

#### (ii) Patents and trademarks

Patents and trademarks are measured initially at purchase cost and are amortised on a straight line basis over their estimated useful lives. Their estimated useful life is from five to seven years.

#### (iii) Software and web site costs

External costs that are directly associated with web site controlled by the Group and that will probably generate economic benefits exceeding costs beyond one year are recognised as intangible assets. Subsequently web site costs are carried at cost less any accumulated amortisation and any accumulated impairment losses. Web site costs are amortised using the straight line method over their useful lives, not exceeding a period of five years. Amortisation commences when the site is available for use and is included within administrative expenses.

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

#### Inventories

Inventories include medicines and medical material and are stated at the lower of cost and net realisable value. The cost is determined using the weighted average method. Net realisable value is the estimated selling price in the ordinary course of business, less the costs to completion and selling expenses.

#### **Provisions**

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made. Where the Group expects a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain.

#### **Financial instruments**

#### Recognition

The Group recognises financial assets and financial liabilities when, and only when, it becomes a party of the contractual provisions of the financial instrument. Trade receivables and debt securities issued are initially recognised when they are originated.

#### Classification

The Group classifies financial assets on the basis of both: the Group's business model for managing financial assets, as well as the contractual cash flow characteristics of the financial assets.

The Group's financial assets comprise of trade and other receivables, loan receivable and cash and cash equivalents. All of the Group financial assets are measured at amortised cost. They are classified as current assets unless the Group has an unconditional responsibility to accept deferral of receipt for at least twelve months after the balance sheet date, in which case they are classified as non-current assets.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets — Business model assessment

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level, because this best reflects the way the business is managed, and the information is provided to management. The information considered includes:

- · the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g., whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group's continuing recognition of the assets.

Financial assets — Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, "principal" is defined as the fair value of the financial asset on initial recognition. "Interest" is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g., liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Group considers:

- · Contingent events that would change the amount or timing of cash flows:
- Terms that may adjust the contractual coupon rate, including variable-rate features;
- Prepayment and extension features;
- Terms that limit the Group's claim to cash flows from specified assets (e.g., non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium to its contractual par amount, a feature that permits or requires pre-

payment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

The Group's financial liabilities comprise of trade and other pavables and borrowings. They are classified as current liabilities unless there is an unconditional right to defer settlement for at least twelve months after the balance sheet date, in which case they are classified as long-term liabilities.

#### Initial measurement

Financial assets and financial liabilities are initially measured at fair value plus or minus correspondingly of any directly attributable transaction costs.

#### Subsequent Measurement

#### Financial assets at amortised cost:

These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gain and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

Trade and other receivables are amounts due from customers for services performed in the ordinary course of business and are stated after deducting the appropriate allowances for any impairment.

For the purpose of the statement of cash flows, cash and cash equivalents include cash in hand, cash at bank and short-term highly liquid investments with maturity of three months or less from the acquisition date that are subject to an insignificant risk of changes in their fair value and are used by the Group in the management of its short term investments.

#### Financial liabilities at amortised cost:

Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

#### Impairment of non-derivative financial assets

At each balance sheet date, the Group recognises a loss allowance for expected credit losses on financial assets measured at amortised cost.

The loss allowance for financial assets at amortised cost is recognised in profit or loss in accordance with a balance sheet account reducing the carrying amount of the financial asset. Expected credit losses for counterparties, including banks, are determined based on historical data of relevant probability of default and loss given default. Impairment on cash and cash equivalents is measured on a 12-month expected loss basis and reflects the short maturities of the exposures. The Group considers that its cash and cash equivalents have low credit risk based on the external credit ratings of the counterparties.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics. The Group measures loss allowances at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment, that includes forward-looking information.

The Group assumes that the credit risk on a financial asset has increased significantly if it is more than 90 days past due.

The Group considers a financial asset to be in default when the debtor is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realising security (if any is held).

#### Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost and are credit-impaired. A financial asset is "credit-impaired" when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the debtor;
- it is probable that the debtor will enter bankruptcy or other financial reorganisation: or
- the disappearance of an active market for a security because of financial difficulties.

#### Write-off

The gross carrying amount of a financial asset is written off when the Group has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof. For individual customers, the Group has a policy of writing off the gross carrying amount when the financial asset is three years without movements past due based on Russian legislation. For corporate customers, the Group individually makes an assessment with respect to the timing and amount of write-off based on whether there is a reasonable expectation of recovery. The Group expects no significant recovery from the amount written off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised. For financial assets measured at amortised cost the reversal is recognised in profit or loss.

#### **Derecognition of financial assets**

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- the rights to receive cash flows from the asset have expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass through" arrangement: or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset but has transferred control of the asset.

Any interest in such derecognised financial assets that is created or retained by the Group, is recognised as a separate asset or liability.

#### **Derecognition of financial liabilities**

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

Changes in cash flows on existing financial liabilities are not considered as modification, if they result from existing contractual terms, e.g., changes in fixed interest rates initiated by banks due to changes in the CBR key rate, if the loan contract entitles banks to do so and the Group have an option to either accept the revised rate or redeem the loan at par without penalty. The Group treats the modification of an interest rate to a current market rate using the guidance on floating-rate financial instruments. This means that the effective interest rate is adjusted prospectively.

#### **Offsetting financial instruments**

Financial assets and financial liabilities are offset, and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statement of financial position.

#### Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to depreciation or amortisation are reviewed for impairment whenever events or changes in circumstances in-

dicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment. assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units).

#### Share capital

Proceeds from the issue of ordinary shares are classified as equity. The difference between the issue price of the shares and their nominal value is taken to the share premium account.

Incremental costs directly attributable to the issue of new shares are recognised as a deduction from share premium net of any tax effect.

#### **Treasury shares**

When shares recognised as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, net of any tax effects, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in the treasury share reserve. When treasury shares are sold or reissued subsequently, the amount received is recognised as an increase in equity, and the resulting surplus or deficit on the transaction is presented in additional paid-in capital.

#### Equity-settled share-based payment arrangements

Fair value of equity-settled share-based payment arrangements with employees is measured at the grant date based on the market price of the shares. Service and non-market vesting conditions are not taken into account when estimating the fair value at the grant date. The grant date is the date on which the Group and its employees agree the terms and conditions of the share-based payment arrangement. Fair value is not remeasured subsequent to the grant date.

Annually the number of shares which are expected to vest is true-up for the differences between the number of shares initially expected to vest and the actual number of shares vested, based on the fulfilment of service and non-market conditions.

Within the vesting period, fair value of the equity-settled sharebased payment arrangement with employees adjusted to reflect the true-up of the instruments which will not vest, is recognised as staff costs with the corresponding increase recognised in equity.

#### Earnings per share

The Group presents earnings per share ("EPS") data for its ordinary shares. EPS is calculated by dividing the profit or loss attributable to the owners of the Company by the weighted average number of ordinary shares in issue during the period, adiusted for own shares held.

#### **Capitalised interest**

Interest expense on borrowed funds used for capital construction projects and the acquisition of property, plant and equipment is capitalised provided that the interest expense could have been avoided if the Group had not made capital investments. Interest is capitalised only during the period when construction activities are actually in progress and until the resulting properties are put into operation.

#### Leases

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### Leases in which the Group is a lessee

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property the Group has elected not to separate non-lease components and account for the lease and non-lease components as a sinale lease component.

The Group recognises a right-of-use asset and a lease liabilitv at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case, the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The Group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate. initially measured using the index or rate as at the commencement date:
- amounts expected to be payable under a residual value quarantee: and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Group presents right-of-use assets that do not meet the definition of investment property in "property, plant and equipment" and lease liabilities in "loans and borrowings" in the statement of financial position.

#### Short-term leases and leases of low-value assets

The Group has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and shortterm leases, including IT equipment. The Group recognises the lease payments associated with these leases as an expense on a straight line basis over the lease term.

#### COVID-19-related rent concessions

The Group has applied COVID-19-Related Rent Concessions -Amendment to IFRS 16. The Group applies the practical expedient allowing it not to assess whether eligible rent concessions that are a direct consequence of the COVID-19 pandemic are lease modifications. The Group applies the practical expedient consistently to contracts with similar characteristics and in similar circumstances. For rent concessions in leases to which the Group chooses not to apply the practical expedient, or that do not qualify for the practical expedient, the Group assesses whether there is a lease modification.

#### Leases in which the Group is a lessor

The Group does not have significant contracts where it is a lessor.

Standards and Interpretations not adopte by the EU as at 1 January 2020:

- Onerous Contracts Cost of Fulfilling a Contract ments to IAS 37):
- Interest Rate Benchmark Reform Phase 2 (Ame to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16);
- Property, Plant and Equipment: Proceeds before Use (Amendments to IAS 16);
- · Reference to Conceptual Framework (Amendr IFRS 3):
- Classification of Liabilities as Current or Non-current ments to IAS 1):
- IFRS 17 Insurance Contracts and amendments to Insurance Contracts.

Management expects that the adoption of these star future periods will not have a material effect on the co ed financial statements of the Group.

#### 4. Revenue

Total revenue from contracts with customers
Other income
Storage of stem cells
Sales of goods
Paediatrics in-patient treatments
Obstetrics and gynaecology in-patient treatments
Oncology
Paediatrics out-patient treatments
Diagnostic centre and other out-patient medical services
Laboratory examinations and other medical services
Obstetrics and gynaecology out-patient treatments
Deliveries
Therapy, surgery and other in-patient medical services
In vitro fertilisation (IVF)

#### **Disaggregation of revenue**

The Group renders the services on the territory of the Russian Federation. The Group's operations and main revenue streams are those described in the table above.

The majority of the Group's customers are physical persons ognised over the time of the contract. (78% of the total revenue); some services are rendered through the governmental and non-governmental insurance companies The contract liabilities primarily relate to the advance considand legal entities. All the contracts are fixed-price and shorteration received from patients. The amount of RUB777,742 term except for the contracts for the storage of stem cells and thousand recognised in short-term contract liabilities at the contract for offering medical services to one of the biggest the beginning of the year was recognised as revenue dur-Russian oil companies. ing the year ended 31 December 2020 (31 December 2019:

d International rds and
uirements
/ID-19-Related Rent Con- 6 issued on 28 May 2020.
onal practical expedient for e — i.e., for leases to which
pedient, the Group is not rent concessions that are
0-19 coronavirus pandemic has applied the amendment as no impact on retained
/ID-19-Related Rent C 6 issued on 28 May 20 onal practical expedient e — i.e., for leases to wh pedient, the Group is rent concessions that 0-19 coronavirus panden as applied the amendm

2020 RUB'0002019 RUB'000RUB'0003,452,0873,842,7933,362,0001,268,7901,268,7902,433,7032,304,9962,304,9961,941,8131,974,5791,974,5791,941,8131,974,5791,318,9861,1755,6771,664,5441,289,7081,1271,5971,164,5441,100,7651,1271,5971,100,7651,100,7651,123,1492,36,4292,54,5671,144,5761,140,2911,102,7151,114,5761,140,2911,102,7151,114,5761,140,2911,102,7151,114,5761,140,2911,140,2911,114,5761,140,2911,140,2911,114,5761,137,2391,182,701			
3,262,000       1,268,790         2,433,703       2,304,996         1,941,813       1,974,579         1,941,813       1,974,579         1,750,231       1,318,986         1,735,677       1,664,544         1,289,708       1,430,112         1,271,597       170,125         1,100,765       1,100,765         1,100,765       1,100,765         1,144,576       140,291         1,137,239       182,701			
2,433,703       2,304,996         1,941,813       1,974,579         1,750,231       1,318,986         1,755,677       1,664,544         1,289,708       1,430,112         1,271,597       170,125         1,100,765       1,100,765         1,100,765       1,100,765         1,101,125       1,100,765         1,101,125       1,100,765         1,101,125       1,100,765         1,101,125       1,100,765         1,101,125       1,100,765         1,101,125       1,100,765         1,101,125       1,100,765         1,101,125       1,100,765         1,101,125       1,100,765         1,101,125       1,100,765         1,101,125       1,100,765         1,101,125       1,100,765         1,101,125       1,100,765         1,125       1,100,765         1,101,125       1,100,765         1,101,125       1,100,765         1,110,125       1,100,765         1,110,125       1,100,125         1,110,125       1,100,125         1,110,125       1,100,125         1,110,125       1,110,125         1,110,125		3,452,087	3,842,793
1,941,813         1,974,579           1,750,231         1,318,986           1,750,231         1,318,986           1,735,677         1,664,544           1,289,708         1,430,112           1,271,597         170,125           1,100,765         1,100,765           1,236,429         254,567           1,44,576         140,291           1,37,239         182,701		3,262,000	1,268,790
1,750,231       1,318,986         1,750,231       1,318,986         1,735,677       1,664,544         1,289,708       1,430,112         1,271,597       170,125         1,100,765       1,100,765         1,289,708       1,100,765         1,289,708       1,100,765         1,289,708       1,100,765         1,100,765       1,100,975         1,100,765		2,433,703	2,304,996
i       1,735,677       1,664,544         1,289,708       1,430,112         1,271,597       170,125         1,100,765       1,100,765         490,325       506,612         236,429       254,567         144,576       140,291         137,239       182,701		1,941,813	1,974,579
1,289,708       1,430,112         1,271,597       170,125         988,114       1,100,765         490,325       506,612         236,429       254,567         144,576       140,291         137,239       182,701		1,750,231	1,318,986
1,271,597       170,125         1,271,597       170,125         988,114       1,100,765         490,325       506,612         236,429       254,567         144,576       140,291         137,239       182,701	3	1,735,677	1,664,544
988,114         1,100,765           490,325         506,612           236,429         254,567           144,576         140,291           137,239         182,701		1,289,708	1,430,112
490,325         506,612           236,429         254,567           144,576         140,291           137,239         182,701		1,271,597	170,125
236,429         254,567           144,576         140,291           137,239         182,701		988,114	1,100,765
144,576         140,291           137,239         182,701		490,325	506,612
137,239 182,701		236,429	254,567
		144,576	140,291
19,133,499 16,159,861		137,239	182,701
		19,133,499	16,159,861

All the Group's revenue, except for the revenue from the storage of stem cells and long-term contracts, is recognised at the point of time when the services are provided; the revenue from the storage of stem cells and long-term contracts is recRUB734,282 thousand). The amount of RUB35,059 thousand was returned to the patients and the amount of RUB239,654 thousand was transferred to the other contracts during the year ended 31 December 2020 (31 December 2019: RUB37,165 thousand and RUB204,224 thousand respectively).

The increase in therapy, surgery and other in-patient medical services was due to performance of Lapino hospital which was quickly converted for the treatment of patients with coronavirus.

The decrease in In vitro fertilisation (IVF) was due to temporary govement's ban on IVF services in most regions where the Group operates in order to prevent the spread of COVID-19.

#### 5. Cost of sales

Total cost of sales	12,006,620	10,376,218
Other expenses	31,852	30,431
Repair and maintenance	101,046	118,157
Property tax	190,102	121,271
Energy and utilities	221,117	207,499
Medical services	398,160	330,345
Depreciation	1,240,335	1,223,131
Materials and supplies used	3,771,140	2,701,302
Payroll and related social taxes	6,052,868	5,644,082
	2020 RUB'000	2019 RUB'000

During the year ended 31 December 2020 the government granted RUB108,915 thousand to cover extra payments to doctors and other medical staff and RUB7,535 thousand in

respect of materials used as a result of COVID-19 (for the year ended 31 December 2019: nil). These amounts reduced the staff and materials costs accordingly.

#### 6. Selling, general and administrative expenses

2020 RUB'000	2019 RUB'000
1,619,580	1,487,107
249,588	209,312
172,988	185,422
142,865	99,506
142,740	162,681
127,240	133,681
110,450	100,610
45,413	40,307
45,336	39,754
40,088	42,331
30,356	30,134
25,078	21,458
55,071	88,452
2,806,793	2,640,755
	RUB'OOO           1,619,580           249,588           172,988           142,865           142,740           142,740           127,240           110,450           45,413           45,336           30,356           25,078           55,071

The remuneration of independent auditors includes an amount of RUB22,812 thousand regarding audit services and an amount of RUB2,266 thousand regarding tax services.

#### 7. Staff costs

Total staff costs	7,672,448	7,131,189
Social insurance contributions and other taxes	1,581,170	1,489,669
Wages and salaries	6,091,278	5,641,520
	2020 RUB'000	2019 RUB'000

The number of employees as at 31 December 2020 was 8,274 (31 December 2019: 7,752).

#### 8. Other income and expenses

During the year ended 31 December 2020 the Group received other income of RUB226,391 thousand. This income arose mostly from the receipt of the compensation of costs caused by COVID-19 pandemic amounted to RUB134,999 thousand and property tax refund amounted to RUB41,868 thousand by Lapino hospital.

#### 9. Net finance expenses

	Note	2020 RUB'000	2019 RUB'000
Finance income			
Initial recognition of other payables to tax authorities at market rate		137,645	93,855
Bank interest received		110,796	111,734
Other finance income		141	9,115
Finance income		248,582	214,704
Finance expenses			
Interest on bank loans		(337,014)	(389,241)
Unwinding of discount on other payables to tax authorities		(66,011)	(54,889)
Interest on leases		(53,962)	(41,931)
Other interest expenses		(23,770)	(19,535)
Other finance expense			
Bank charges		(25,522)	(19,292)
Other finance expenses		_	(11,426)
Impairment of trade and other receivables	15	(30,959)	(2,357)
Finance expenses		(537,238)	(538,671)
Net foreign exchange transactions gain/(loss)		122,532	(53,333)
Net finance expenses		(166,124)	(377,300)

The Group incurred other expenses amounted to RUB42,279 thousand in the reporting year. These expenses arose mostly due to an impairment of construction in progress in LLC Mother and Child Kazan amounted to RUB21,146 thousand as the Group abandoned the hospital construction in this city.

#### **10.** Income tax

Reconciliation between profit before tax and income tax expense:

	2020 RUB'000	2019 RUB'000
Profit before tax	4,338,074	2,757,046
Less profit before tax of non-taxable subsidiaries	(4,435,091)	(3,049,226)
Loss before tax excluding not-taxable subsidiaries	(97,017)	(292,180)
Tax using the Group's domestic tax rate	19,403	58,436
Effect of subsidiaries taxable at lower tax rates	259	820
Non-deductible expenses	(8,010)	(6,636)
Current-year losses for which no deferred tax asset is recognised	(16,426)	(72,357)
Written-off temporary differences of medical companies due to change in Tax Code in 2019	_	49,316
Total income tax (expense)/benefit	(4,774)	29,579

On 26 July 2019 changes in Tax Code of the Russian Federation came into force through changes in Federal law 395-N ("Law"). According to these changes medical companies which meet the conditions specified in the Law are subject to 0% income tax rate in perpetuity (previously 0% income tax rate was for the period up to 5 years until 1 January 2020). As a result, all Group companies, that are offering medical services and are operating in the Russian Federation and meet the conditions specified in the Law, apply 0% corporate income tax rate. Other companies apply standard income tax rate of 20% or 15%.

As the result of changes in the Tax Code, the Group recognised additional tax benefit amounted to RUB49.316 thousand during the year ended 31 December 2019. This amount composed of written-off deferred tax assets of RUB427,295 thousand (mostly related to tax loss carried forward of MD Project 2010 and deferred tax assets on VAT reimbursed) and RUB476,611 thousand of deferred tax liabilities mostly related to property, plant and equipment.

As at 31 December 2020, deferred tax assets relating to tax losses carried forward in the amount of RUB280.211 thousand (31 December 2019: RUB263,785 thousand) have not been recognised. Deferred tax assets have not been recognised in respect of these tax losses because it is not probable that future taxable profit will be available for utilisation against the benefits therefrom.

As at 31 December 2020, there were temporary differences (before calculating tax effect) of RUB7.595.057 thousand (31 December 2019: RUB6,543,395 thousand) related to investments in subsidiaries. Deferred tax liabilities related to these temporary differences were not recognised because the Group controls the dividend policy of its subsidiaries and, therefore, controls the timing of reversal of the related taxable temporary differences and management is satisfied that they will not reverse in the foreseeable future.

#### **11.** Earnings per share

Basic and fully diluted earnings attributable to the owners Weighted average number of ordinary shares in issue dur

Basic and fully diluted earnings per share (RUB)

#### 12. Dividends

On 4 September 2020, the Board of Directors declared interim dividends attributable to the owners of the Company amounting to RUB736,225 thousand (USD9,755 thousand), which corresponds to RUB9.8 (USD0.13) per share. The dividends were paid on 20 October 2020.

On 11 August 2020, the Board of Directors declared final dividends for the year 2019 attributable to the owners of the Company amounting to RUB1,389,813 thousand (USD18,839 thousand), which corresponds to RUB18.5 (USD0.25) per share. The dividend distribution was approved by the Extraordinary General Meeting of the shareholders on 3 September 2020. The dividends were paid on 13 October 2020.

On 22 March 2019, the Board of Directors declared final dividends for the year 2018 attributable to the owners of the Company amounting to RUB800,081 thousand (USD12,552 thousand), which corresponds to RUB10.65 (USD0.17) per share. The dividend distribution was approved by the Annual General Meeting of the shareholders on 23 April 2019. The dividends were paid on 25 June 2019.

	2020 RUB'000	2019 RUB'000
s of the Company (RUB'000)	4,196,463	2,637,638
ring the year	75,125,010	75,120,211
	55.86	35.11

#### 13. Property, plant and equipment

	Freehold land and buildings RUB'000	Property under construction RUB'000	Plant and equipment RUB'000	Right-of-use of freehold land and buildings RUB'000	Total RUB'000
Initial cost					
Balance at 1 January 2019	13,923,642	2,367,674	7,182,479	—	23,473,795
Recognition of right-of-use asset on initial application of IFRS 16	_	_	_	329,591	329,591
Effect of IFRIC agenda decision	_	_	_	276,461	276,461
Additions	826,584	2,057,815	1,290,688	174,706	4,349,793
Government grant	_	_	(500,000)	_	(500,000)
Disposals	(6,663)	(4,138)	(65,867)	(21,566)	(98,234)
Impairment loss		(34,769)		—	(34,769)
Transfer from construction in progress	2,029,358	(2,258,220)	228,862	_	_
Balance at 31 December 2019	16,772,921	2,128,362	8,136,162	759,192	27,796,637
Additions	1,027,126	2,002,553	609,649	85,863	3,725,191
Disposals	(5,438)	(2,362)	(45,797)	(121,978)	(175,575)
Impairment loss		(22,308)	_	—	(22,308)
Transfer from construction in progress	3,488,931	(3,947,493)	458,562	_	—
Balance at 31 December 2020	21,283,540	158,752	9,158,576	723,077	31,323,945
Depreciation					
Balance at 1 January 2019	(1,488,612)	_	(3,827,505)	-	(5,316,117)
Depreciation during the year	(352,764)	_	(929,957)	(125,831)	(1,408,552)
Accumulated depreciation on disposals	1,493	_	53,138	3,783	58,414
Balance at 31 December 2019	(1,839,883)	_	(4,704,324)	(122,048)	(6,666,255)
Depreciation during the year	(395,250)		(891,312)	(126,761)	(1,413,323)
Accumulated depreciation on disposals	3,618	_	32,774	15,779	52,171
Balance at 31 December 2020	(2,231,515)	_	(5,562,862)	(233,030)	(8,027,407)
Carrying amounts					
Balance at 1 January 2019	12,435,030	2,367,674	3,354,974	_	18,157,678
Balance at 31 December 2019	14,933,038	2,128,362	3,431,838	637,144	21,130,382
Balance at 31 December 2020	19,052,025	158,752	3,595,714	490,047	23,296,538

In 2019, the government granted RUB500,000 thousand as support for the construction of Tyumen hospital, while RUB360,818 thousand were received in cash. The remaining amount of RUB139,182 thousand was received in 2020.

Construction in progress includes machinery and equipment, X-ray equipment, tomographs and other items of property, plant and equipment not yet available for use and predominantly relates to the buildings construction through the use of sub-contractors.

The amount of borrowing costs capitalised during the year ended 31 December 2020 was RUB131,779 thousand (RUB148,986 thousand for the year ended 31 December 2019). Capitalisation rate for loans was 7.19% for the year ended 31 December 2020 (10.3% for the year ended 31 December 2019).

As at 31 December 2020, construction in progress mainly includes construction costs of Lapino hospitals amounting to

#### 1/ Intendible accete

14. Intangible assets			Г	
		Patents and	Software	
	Goodwill	trademarks	and web site	Total
	RUB'000	RUB'000	RUB'000	RUB'000
Initial cost				
Balance at 1 January 2019	2,032,320	564,812	94,870	2,692,002
Additions	—	—	34,728	34,728
Balance at 31 December 2019	2,032,320	564,812	129,598	2,726,730
Additions	_	_	123,474	123,474
Balance at 31 December 2020	2,032,320	564,812	253,072	2,850,204
Amortisation				
Balance at 1 January 2019	_	(368,940)	(64,549)	(433,489)
Amortisation during the year	_	(71,206)	(29,404)	(100,610)
Balance at 31 December 2019	-	(440,146)	(93,953)	(534,099)
Amortisation during the year	_	(71,238)	(39,212)	(110,450)
Balance at 31 December 2020	_	(511,384)	(133,165)	(644,549)
Carrying amounts				
Balance at 1 January 2019	2,032,320	195,872	30,321	2,258,513
Balance at 31 December 2019	2,032,320	124,666	35,645	2,192,631
Balance at 31 December 2020	2,032,320	53,428	119,907	2,205,655

Goodwill is allocated to each cash-generating unit (CGU), which is defined as each individual subsidiary or group of subsidiaries acquired operating as one business in one particular location.

LLC Medica-2       CJSC MK IDK         LLC Centre of Reproductive Medicine       Subsidiaries acquired in 2011	211,303 142,193 14,827	142,193 14,827
CJSC MK IDK	,	
	211,303	211,000
LLC Medica-2	011 707	211,303
	248,250	248,250
ARTMed Group (Centres of Reproductive Medicine, located in Krasnoyarsk, Omsk, Novosibirsk and Barnaul)	360,154	360,154
JSC MC Avicenna	1,055,593	1,055,593
acquired operating as one business in one particular location.	31 December 2020 RUB'000	31 December 2019 RUB'000

RUB68,417 thousand and Saint-Petersburg hospital amounting to RUB85,923 thousand.

On 31 August 2020, the Group released all collateral of property, plant and equipment. Therefore, the total net book value of property, plant and equipment which is held as collateral for the loans and borrowings was nil as at 31 December 2020 (31 December 2019: RUB10,086,859 thousand).

Goodwill has been allocated for impairment testing purposes to six groups of cash generating units.

In order to assess any impairment in the value of goodwill, the Group performed a test of the estimated recoverable amount of the CGUs compared to their carrying value.

The recoverable amount is determined as value in use. The calculation of the fair values of each subsidiary is based on the current and estimated future after-tax profitability. The management has projected cash flows for the period of the five years based on the approved financial forecasts. The growth rate in terminal period for the calculation of the terminal value is estimated to be 4%. Discount after-tax rate applied to the cash flow projections is 13.7%. The values assigned to the key assumptions represent management's assessment of future trends and have been based on historical data from both external and internal sources.

No impairment of goodwill was recognised in 2020 and in 2019. For all cash generating units, management believes that any reasonable possible change in the key assumptions would not cause carrying amounts of these units to exceed their recoverable amounts materially.

#### 15. Trade, other receivables and deferred expenses

	Note	31 December 2020 RUB'000	31 December 2019 RUB'000
CAPEX prepayments		630,626	394,016
Trade receivables net of impairment provision		836,756	375,852
Government grant receivable	13	—	139,182
Advances paid to suppliers		116,807	101,851
Deferred expenses		6,081	3,588
Loans receivable		—	1,000
Other receivables		48,329	38,264
		1,638,599	1,053,753
Non-current portion		630,626	394,016
Current portion		1,007,973	659,737
		1,638,599	1,053,753

CAPEX prepayments represent capital expenditure prepayments under contracts for construction works and acquisition of plant and equipment.

The advance paid for PPE in the amount of RUB24,196 thousand was received back in full by the Group during the year ended 31 December 2020 due to cancellation of the hospital construction in Kazan.

Ageing analysis of trade receivables:

	Gross amount 31 December 2020 RUB'000	Impairment 31 December 2020 RUB'000	Gross amount 31 December 2019 RUB'000	Impairment 31 December 2019 RUB'000
Not past due	717,114	(3,188)	308,174	(1,347)
Past due	231,113	(108,283)	164,039	(95,014)
	948,227	(111,471)	472,213	(96,361)

In addition to the bad debt provision accrued as at 31 December 2020 the accounts receivable in the amount of RUB15.849 thousand were written-off during the year ended 31 December 2020 (year ended 31 December 2019: RUB1.375 thousand).

The Group performed the calculation of ECL rates separately for patients, legal entities and insurance companies, meanwhile ECL rates for the insurance companies were calculated based on their ratings.

The following table provides information about the exposure to credit risk and ECLs for trade receivables for patients as at 31 December 2020.

Ageing	Status	Weighted average loss rate	Gross carrying amount 2020 RUB'000	Loss allowance 2020 RUB'000	Gross carrying amount 2019 RUB'000	Loss allowance 2019 RUB'000	Credit- impaired
0–30 days	past due	16%	55,940	(8,837)	27,413	(2,297)	partly
31–60 days	past due	33%	16,781	(5,558)	4,997	(1,849)	partly
61–90 days	past due	55%	12,254	(6,770)	4,291	(2,801)	partly
more than 91 days	past due	58%	96,870	(56,077)	90,915	(64,748)	partly
Total			181,845	(77,242)	127,616	(71,695)	

The following table provides information about the exposure to credit risk and ECLs for trade and other receivables for legal entities except insurance companies and amounts receivable from related parties as at 31 December 2020.

Ageing	Status	Weighted average loss rate	Gross carrying amount 2020 RUB'000	Loss allowance 2020 RUB'000	Gross carrying amount 2019 RUB'000	Loss allowance 2019 RUB'000	Credit- impaired
0–30 days	not past due	10%	30,971	(3,188)	17,368	(1,347)	partly
31–60 days	past due	15%	13,952	(2,074)	9,396	(1,026)	partly
61–90 days	past due	19%	6,173	(1,147)	3,983	(846)	partly
more than 91 days	past due	90%	29,143	(26,300)	23,044	(19,714)	partly
Total			80,239	(32,709)	53,791	(22,933)	

Based on the analysis of the historical data for accounts rethe government). Such provision of RUB1,520 thousand was ceivable from related parties amounted to RUB31,628 thouaccrued as at 31 December 2020. sand no provision is accrued. For accounts receivable from insurance companies amounted to RUB654,515 thousand The exposure of the Group to credit and currency risk in relation to trade, other receivables and deferred expenses is reported in provision is accrued only for those which licences had been Note 23 of these consolidated financial statements. revoked (as the most part relates to accounts receivable for MHI services provided which payments are guaranteed by

#### 16. Cash and cash equivalents and short-term deposits

	31 December 2020 RUB'000	31 December 2019 RUB'000
Current bank accounts and cash in hand	921,812	569,399
Bank deposits with maturity less than 3 months	2,206,906	2,492,049
TOTAL CASH AND CASH EQUIVALENTS	3,128,718	3,061,448
Other short-term bank deposits with maturity more than 3 months	746,145	506,916
TOTAL CASH AND CASH EQUIVALENTS AND SHORT-TERM DEPOSITS	3,874,863	3,568,364

#### **Currency:**

	31 December 2020 RUB'000	31 December 2019 RUB'000
RUB	2,822,660	3,053,314
USD	1,052,197	515,002
EUR	6	48
	3,874,863	3,568,364

The exposure of the Group to credit risk and currency risk in relation to cash and cash equivalents is reported in Note 23 of these consolidated financial statements.

#### **17. Share capital**

Ageing	Number of shares	Nominal value USD	Share capital RUB'000	Share capital USD'000
Authorised	125,250,000	0.08	_	10,020
lssued and fully paid ordinary shares 1 January/31 December	75,125,010	0.08	180,585	6,010

#### 18. Share premium, reserves and retained earnings

#### Share premium

Share premium includes the total amount received in excess of the total nominal value of the new share capital issued. Incremental costs directly attributable to the issue of new shares are recognised as a deduction from equity (share premium) net of any tax effect.

#### **Retained earnings**

Retained earnings include accumulated profits and losses incurred by the Group.

#### Reserves

Reserves include common control transactions reserve in the amount of RUB682,873 thousand and capital contribution reserve in the amount of RUB27,521 thousand.

Common control transactions reserve includes differences between the carrying amount of net assets acquired through purchases of subsidiaries from parties under common control and the consideration paid for their acquisition.

There were no changes during 2020.

#### **19.** Loans and borrowings

	31 December 2020 RUB'000	31 December 2019 RUB'000
Long-term liabilities		
Bank loans	4,801,332	5,297,081
Lease liabilities	429,145	567,263
Short-term liabilities		
Bank loans	1,508,632	1,151,176
Lease liabilities	78,889	82,727
Total loans and borrowings	6,817,998	7,098,247

Maturity of loans and borrowings:

Maturty of loans and borrowings.	31 December 2020 RUB'000	31 December 2019 RUB'000
Within one year	1,587,521	1,233,903
Between one and five years	4,626,670	5,012,000
More than five years	603,807	852,344
	6,817,998	7,098,247

The total net book value of property, plant and equipment which is held as collateral for the bank loans is disclosed in Note 13.

The terms and debt repayment schedule of loans are as follows:

						31 December 2020	31 December 2019	
	Currency	Effective interest rate	Maturity	Face value RUB'000	Carrying amount RUB'000	Face value RUB'000	Carrying amount RUB'000	
Unsecured bank loan	RUB	7.58%	2023	1,551,652	1,551,652	2,091,946	2,091,946	
Unsecured bank loan	RUB	7.52%	2024	1,373,737	1,373,737	1,902,384	1,902,384	
Unsecured bank loan	RUB	7.60%	2022	420,490	420,490	631,556	631,556	
Unsecured bank loan	RUB	7.09%	2026	2,964,085	2,964,085	1,815,638	1,815,638	
Unsecured bank loan	RUB	10.74%	2020	_	_	6,733	6,733	
Current lease liabilities	RUB	8.29%	2021	78,889	78,889	82,727	82,727	
Non-current lease liabilities	RUB	8.58%	2022-2028	429,145	429,145	567,263	567,263	
				6,817,998	6,817,998	7,098,247	7,098,247	

The contractual cash flows and the exposure of the Group to liquidity risk in relation to loans and borrowings is reported in Note 23 of these consolidated financial statements.

#### Reconciliation of movements of financial liabilities to cash flows arising from financing activities

	31 December 2020			31 December 2019
	Bank loans RUB'000	Lease liabilities RUB'000	Bank loans RUB'000	Lease liabilities RUB'000
Balance at 1 January before adjustment	6,448,257	649,990	5,665,275	_
Adjustment on OB IFRS 16 Leases	_	_	_	329,591
Balance at 1 January adjusted	6,448,257	649,990	5,665,275	329,591
Changes in cash flows				
Proceeds from loans and borrowings	1,193,493	_	1,831,205	_
Repayment of loans and borrowings	(1,319,275)	_	(1,051,367)	_
Payments of lease liabilities	_	(158,086)	_	(158,281)
Interest paid included in financing cash flows	(349,525)	_	(386,097)	_
Interest paid included in investment cash flows	(131,779)	_	(148,986)	_
Total changes in cash flows	(607,086)	(158,086)	244,755	(158,281)
Liability-related changes				
Effect of IFRIC agenda decision	_	_	_	276,461
Discounts on lease agreements	_	(10,216)	_	_
Additions of lease liabilities	_	85,863	_	174,706
Lease terminated	-	(113,479)	_	(14,418)
Finance expenses accrued in PL	337,014	53,962	389,241	41,931
Finance expenses capitalised in PPE	131,779	_	148,986	_
Total liability-related other changes	468,793	16,130	538,227	478,680
Balance at 31 December	6,309,964	508,034	6,448,257	649,990

20. Contract liabilities	31 December 2020 RUB'000	31 December 2019 RUB'000
Patient advances	1,909,241	1,405,087
including:		
Contract liabilities after more than one year	483,026	205,527
Contract liabilities within one year	1,426,215	1,199,560

Contract liabilities that relate to long term client advances represent money received from patients on stem cells storage contracts lasting from one to thirty years and long-term contracts for offering medical services lasting from one to five years. Contract liabilities that relate to short term client advances represent money received from patients on stem cells storage contracts, childbirth management contracts lasting from one to nine months, and other contracts valid up to one year.

#### **21.** Trade and other payables

	31 December 2020 RUB'000	31 December 2019 RUB'000
Trade payables	1,058,858	498,006
Other payables to tax authorities	840,119	657,233
Accruals	561,839	439,689
Payables to employees	418,204	355,715
Taxes payable	204,962	175,621
CAPEX payables	193,731	123,762
Income tax liability	1,384	1,929
Other payables	31,034	30,422
	3,310,131	2,282,377
Non-current portion	679,843	547,014
Current portion	2,630,288	1,735,363
	3,310,131	2,282,377

The contractual cash flows (except for income tax liability) and the exposure of the Group to liquidity risk in relation to trade and other payables are reported in Note 23 of these consolidated financial statements.

#### 22. Related party transactions

The following transactions were carried out with related parties:

#### 22.1. Balances and transactions with related parties

The remuneration of the members of the key managem sonnel and non-executive directors for the year ended cember 2020 was RUB132,290 thousand (for the year 31 December 2019: RUB95,694 thousand).

The remuneration of the members of key managem sonnel which remained unpaid as at 31 December 20 RUB32,365 thousand (31 December 2019: RUE thousand).

The Group provided medical informational services ed parties amounted to RUB158,321 thousand for ended 31 December 2020 (for the year ended 31 De 2019: RUB51,922 thousand)and received commiss vices from related parties amounted to RUB15,609 tl for the year ended 31 December 2020 (for the year 31 December 2019: nil).

The receivables from medical informational services remained unpaid as at 31 December 2020, was RU thousand (31 December 2019: RUB11,269 thousand)

ment per- ed 31 De-	The Group received medical services from related par- ties amounted to RUB60,627 thousand for the year ended 31 December 2020 (for the year ended 31 December 2019: RUB30,118 thousand).
ear ended	The payables from medical services, which remained unpaid as at 31 December 2020, was RUB54,149 thousand (31 Decem-
	ber 2019: RUB4,064 thousand).
nent per-	
2020 was B23,208	The Group provided services to the key management person- nel under non-exclusive commercial concession agreement for the year ended 31 December 2020 amounted to RUB1,220 thousand (for the year ended 31 December 2019: RUB1,247
to relat- the year	thousand).
December ssion ser- thousand ear ended	The receivables services under non-exclusive commercial con- cession agreements, which remained unpaid as at 31 Decem- ber 2020, was RUB496 thousand (as at 31 December 2019: RUB302 thousand).
es, which JB31,132 I).	The Group purchased intangible assets from related parties amounted to RUB967 thousand for the year ended 31 Decem- ber 2020 (for the year ended 31 December 2019: RUB4,508 thousand).

#### 22.2. Directors' interests

The direct and indirect interests of the members of the Board in titles of the Company as at 31 December 2020, 31 December 2019, and as at the date of signing these consolidated financial statements are as follows, except for Vitaly Ustimenko:

Name	Type of interest	Effective interest, %
Mark Kurtser	Indirect ownership of shares	67.90
Kirill Dmitriev	Indirect interest in shares	5.55
Simon Rowlands	Direct ownership of shares	0.33
Vitaly Ustimenko	Direct ownership of shares	0.005

Indirect interest in shares by Kirill Dmitriev arises through his capacity as key management personnel of indirect shareholder.

The calculation of effective interest is based on the total amount of issued and fully paid shares, including treasury shares acquired by the Company.

Member of the Board of Directors Vitaly Ustimenko acquired GDRs on 10 November 2020, as a result, the share of his ownership increased from 0.0035% to 0.005% of the Company's share capital.

#### 22.3. Dividends declared to related parties

Dividends declared to the parent company MD Medical Holding Limited amounted to RUB1,443,963 thousand for the year ended 31 December 2020 (31 December 2019: RUB543,399 thousand).

#### 23. Financial risk management

#### **Financial risk factors**

The Group is exposed to the following risks from its use of financial instruments:

- Credit risk;
- Liquidity risk;
- Market risk.

The Board of Directors has the overall responsibility for the establishment and supervision of the Company's risk management framework.

The Group's risk management policies are established to identify and analyse the risks faced by the Group to set appropriate risk limits and control and monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and in the Group's activities.

#### (i) Credit risk

Credit risk arises when a failure by counterparties to discharge their obligations could reduce the amount of future cash inflows from financial assets on hand at the reporting date. The Group has no significant concentration of credit risk. The Group has policies in place to ensure that sales of products and services are made to customers with an appropriate credit history and monitors on a continuous basis the ageing profile of its receivables. Cash balances are held with various financial institutions.

#### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

	31 December 2020 RUB'000	31 December 2019 RUB'000
Trade and other receivables	879,759	551,089
Cash and cash equivalents and short-term bank deposits excluding cash in hand	3,863,592	3,559,098
	4,743,351	4,110,187

#### Trade and other receivables

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The Group has no significant concentration of credit risk regarding trade and other receivables. This fact significantly reduces possible delays and other negative consequences that may potentially affect matching the maturity of assets with liabilities. Furthermore, according to the internal policy, clients usually pay in advance, except for some particular cases.

#### Cash and cash equivalents and short-term

The Group held cash and cash equivalents and short-tern deposits excluding cash in hand of RUB3,863,592 the as at 31 December 2020 (31 December 2019: RUB3,55 thousand), which represents its maximum credit expose these assets. The cash and cash equivalents and sho bank deposits are mostly held with bank and financial tion counterparties, which are rated Baa3–Aa3 based or agency Moody's Investors Service ratings.

#### (ii) Liquidity risk

Liquidity risk is the risk that arises when the maturity of assets and liabilities does not match. An unmatched position potentially enhances profitability, but can also increase the risk of losses. The Group has procedures to minimise such losses, including maintaining sufficient cash and other highly liquid current assets. The following are the contractual maturities of financial liabilities, including estimated interest payments:

31 December 2020	Note	Carrying amounts RUB'000	Contractual cash flows RUB'000	2 months or less RUB'000	Between 2–12 months RUB'000	Between 1–2 years RUB'000	Between 2–5 years RUB'000	More than 5 years RUB'000
Bank loans	19	6,309,964	7,157,141	271,119	1,558,626	1,914,552	2,942,898	469,946
Lease liabilities	19	508,034	667,037	21,571	97,677	104,856	277,474	165,459
CAPEX payables	21	193,731	193,731	59,067	134,664	_	_	_
Trade payables	21	1,058,858	1,058,858	1,058,858	_	_	_	_
Other payables and accrued expenses	21	2,056,158	2,396,695	827,452	505,481	162,012	431,156	470,594
		10,126,745	11,473,462	2,238,067	2,296,448	2,181,420	3,651,528	1,105,999

31 December 2019	Note	Carrying amounts RUB'000	Contractual cash flows RUB'000	2 months or less RUB'000	Between 2–12 months RUB'000	Between 1–2 years RUB'000	Between 2–5 years RUB'000	More than 5 years RUB'000
Bank loans	19	6,448,257	7,828,558	267,768	1,355,763	1,857,487	3,724,021	623,519
Lease liabilities	19	649,990	897,866	22,770	112,725	117,341	320,940	324,090
CAPEX payables	21	123,762	123,762	45,537	78,225	_	_	_
Trade payables	21	498,006	498,006	498,006	_	_	_	_
Other payables and accrued expenses	21	1,658,680	1,894,014	712,288	393,785	122,518	363,672	301,751
		9,378,695	11,242,206	1,546,369	1,940,498	2,097,346	4,408,633	1,249,360

The Group has bank loans all of which contain debt covenants. The breach of covenants may require the Group to repay the loans earlier than indicated in the above table.

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1	pank	( aep	osits

rm bank	Number of banks	External credit rating	Carrying amount
nousand 59,098	2	ВааЗ	2,720,022
osure on ort-term	1	A3	846,628
l institu- on rating	2	Aa3	296,942
anna	Total		3,863,592

#### (iii) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates, may affect the Group's income or the value of its holdings of financial instruments.

#### Interest rate risk

Interest rate risk is the risk that the value of financial instruments will fluctuate due to changes in market interest rates. Borrowings issued at variable rates expose the Group to cash flow interest rate risk. Borrowings issued at fixed rates expose the Group to fair value interest rate risk. The Group's management monitors the interest rate fluctuations on an ongoing basis and acts accordingly.

As at the reporting date the interest rate profile of interest bearing financial instruments was as follows:

	31 December 2020 RUB'000	31 December 2019 RUB'000
Fixed rate instruments		
Financial assets	2,953,051	2,999,965
Financial liabilities	(6,817,998)	(7,098,247)
	(3,864,947)	(4,098,282)

In particular, fixed-rate financial liabilities include fixed interest rate bank loans amounted to RUB6,309,964 thousand for which the banks have the option to revise the interest rate following the change of key rate set by the CBR and the Group has an option to either accept the revised rate or redeem the loan at par without penalty.

The Group does not account for any fixed rate instruments at fair value through profit or loss and does not have any derivative financial instruments, therefore a change in interest rates at the reporting date would not affect profit or loss or equity.

#### Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. Currency risk arises when future commercial transactions and recognised assets and liabilities are denominated in a currency that is not the Group's functional currency. The Group is exposed to foreign exchange risk arising from various currency exposures primarily with respect to the United States dollar and the euro. The Group's management monitors the exchange rate fluctuations on an ongoing basis and acts accordingly.

The Group's exposure to foreign currency risk was as follows:

	31 December 2020				31 December 2019	
	USD'000	EUR'000	GBP'000	USD'000	EUR'000	GBP'000
Assets						
Cash in bank	306,052	6	_	21,304	48	_
Short-term bank deposits	746,145	_	_	493,698	_	
Trade and other receivables	330	38	_	3,035	113	_
Liabilities						
CAPEX payables	(1,748)	(6,700)	_	(1,933)	(1,226)	
Trade and other payables and accruals	(531)	(706)	_	_	(1,074)	(75)
Net exposure	1,050,248	(7,362)	_	516,104	(2,139)	(75)

#### The following significant exchange rates applied during

		Average rate		Reporting date spot rate	
	2020	2019	2020	2019	
USD	72.1464	64.4435	73.8757	61.9057	
EUR	82.4488	72.2409	90.6824	69.3406	
GBP	92.5689	82.3666	100.0425	81.1460	

#### Sensitivity analysis

A 10% weakening of the Russian ruble against the above currencies will result in the increase in profit and equity of RUB104,289 thousand as at 31 December 2020 (31 December 2019: RUB51,389 thousand). A 10% strengthening of the Russian ruble would have an opposite impact.

#### **Capital management**

The Group's objectives in managing capital are to safeguard the Group's ability to continue as a going concern in order to

	Note	31 December 2020 RUB'000	31 December 2019 RUB'000
Financial liabilities	19	6,817,998	7,098,247
Less: cash and cash equivalents	16	(3,128,718)	(3,061,448)
Net debt		3,689,280	4,036,799
Total equity		19,952,581	17,880,142
Net debt to equity ratio		18.49%	22.58%

The net debt including short-term bank deposits equals to RUB2,943,135 thousand as at 31 December 2020 (31 December 2019: RUB3,529,883 thousand). The net debt ratio adjusted by short-term bank deposits is 14.75% (31 December 2019:19.74%)

#### 24. Fair values

As at 31 December 2020 and 31 December 2019, the Group had no significant financial assets or liabilities measured at fair value.

The financial assets of the Group include cash and cash equivalents and trade and other receivables. The financial liabilities of the Group include loans and borrowings and trade and other payables. The fair value of these financial instruments is classified as Level 3 of fair value class hierarchy and is estimated only for disclosure purposes using discounted cash flows taking interest rates adequate to the relevant risk. The fair values of the Group's financial assets and liabilities approximate their carrying amounts at the reporting date.

g the	e year:
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provide returns to owners and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure the Group may adjust the amount of dividends paid to shareholders, return capital to owners or issue of new shares.

The Group monitors capital on the basis of the net debt to equity ratio. This ratio is calculated as net debt divided by total equity. Net debt is calculated as total loans and borrowings less cash and cash equivalents. Total equity is calculated as 'equity' shown in the consolidated statement of financial position.

#### **25.** Operating environment

#### (a) Insurance

As per current legislation in the Russian Federation, medical clinics are not required to insure their activities. There is a draft law regarding obligatory insurance of medical clinics as from 2013. The draft law has not yet been enacted. At present the Group does not insure its operational activities but has obtained insurance cover for some property, plant and equipment.

Until the Group obtains adequate insurance coverage there is a risk of material adverse effect on operations and statement of financial position.

(b) Russian business environment

The Group's operations are primarily located in the Russian Federation. Consequently, the Group is exposed to the economic and financial markets of the Russian Federation, which display the characteristics of an emerging market. The legal. tax and regulatory frameworks continue to be developed but are subject to varving interpretations and frequent changes which, together with other legal and fiscal impediments, contribute to the challenges faced by entities operating in the Russian Federation.

Starting in 2014, the United States of America, the European Union and some other countries have imposed and gradually expanded economic sanctions against a number of Russian individuals and legal entities. The imposition of sanctions has led to increased economic uncertainty, including more volatile equity markets, a depreciation of the Russian ruble, a reduction in both local and foreign direct investment inflows and a significant tightening in the availability of credit. As a result, some Russian entities may experience difficulties accessing international equity and debt markets and may become increasingly dependent on state support for their operations. The longer-term effects of the imposed and possible additional sanctions are difficult to determine. The COVID-19 coronavirus pandemic has further increased uncertainty in the business environment.

The Group primarily operates in Russian healthcare system which is subject to a specific regulatory regime and has its own peculiarities. A part of the Group's operations are covered by the Mandatory Health Insurance that require compliance with certain requirements.

The consolidated financial statements reflect management's assessment of the impact of the Russian business environment on the operations and the financial position of the Group. The future business environment may differ from management's assessment.

#### (c) Russian tax environment

The taxation system in the Russian Federation continues to evolve and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are sometimes contradictory and subject to varying interpretation by different tax authorities. The tax authorities have the power to impose fines and penalties for tax arrears. A tax year is generally open for review by the tax authorities during three subsequent calendar years. Currently the tax authorities are taking a more assertive and substance-based approach to their interpretation and enforcement of tax legislation.

#### **26.** Non-controlling interests

The only material non-controlling interest in the Group is related to JSC MD PROJECT 2000. The information about the subsidiary before any intra-group eliminations is presented below.

Most of the turnovers are cash based.

	2020 RUB'000	2019 RUB'000
Revenue	3,535,701	3,050,292
Profit and total comprehensive income	1,428,837	1,212,761
Profit and other comprehensive income allocated to non-controlling interests	71,442	60,638
Dividends paid to non-controlling interests	65,000	31,000
Non-controlling interests percentage	5%	5%

	2020 RUB'000	2019 RUB'000
Non-current assets	4,300,934	4,326,689
Current assets	1,067,896	869,148
Non-current liabilities	(221,840)	(186,413)
Current liabilities	(702,619)	(693,891)
Net assets	4,444,371	4,315,533
Carrying amount of non-controlling interests	222,219	215,777
Other non-controlling interests	121,537	125,965
	343,756	341,742

#### **27.** Capital commitments

Capital commitments mostly comprise of the obligations under construction contracts in the amount of RUB456.013 thousand as at 31 December 2020 (31 December 2019: RUB1,229,503 thousand).

#### 28. Segment reporting

The Group operates in Russian Federation and has one primary reporting segment: provision of medical services. The Group evaluates the performance and makes investments and strategic decisions based upon a review of profitability for the Group as a whole and does not group subsidiaries by geography and service lines during the analysis of their performance.

#### 29. Events after the reporting period

The Group launched a new multifunctional medical centre ("Lapino-4") on the Lapino medical complex grounds on 1 February 2021. The centre will provide highly professional medical care, including patients with surgical pathology complicated by COVID-19 and maternity patients.

On 16 February 2021 Khaven reimbursed VAT in the amount of RUB33,138 thousand in cash for Lapino-2 construction.

On 19 March 2021 Board of Directors recommended the pavment of RUB1,427,375 thousand as final dividends for the year 2020 which corresponds to RUB19.00 per share.

**10. Report** and separate financial statements

For the year ended 31 December 2020

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<u>129</u>	Management report
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<u>138</u>	Statement of profit or loss and other comprehensive income
<u>139</u>	Statement of financial position
<u>140</u>	Statement of changes in equity
<u>144</u>	Statement of cash flows
<u>146</u>	Notes to the financial statements

## Officers, professional advisors and registered office

Board of Directors	<ul> <li>Vladimir Mekler — Chairman</li> <li>Mark Kurtser</li> <li>Vitaly Ustimenko</li> <li>Kirill Dmitriev</li> <li>Nikolay Ishmetov (alternate director to Kirill Dmitriev)</li> <li>Simon Rowlands</li> <li>Tatyana Lukina</li> <li>Tony Maher</li> </ul>	
Secretary	Menustrust Limited	
Secretary assistant	Darya Aleksandrova	
Independent auditors	KPMG Limited	
Registered office	15 Dimitriou Karatasou street, Anastasio Building, 6th floor, office 601, Strovolos, 2024, Nicosia, Cyprus	

## Management report

The Board of Directors of MD Medical Group Investments Plc (the "Company") presents to the members its Annual Report together with the audited financial statements of the Company for the year ended 31 December 2020.

#### Incorporation

MD Medical Group Investments Plc was incorporated in Cyprus on 5 August 2010 as a private limited liability company under the provisions of the Cyprus Companies Law, Cap. 113. On 22 August 2012 following special resolution passed by the shareholder, the name of the Company was changed from "MD Medical Group Investments Ltd" to "MD Medical Group Investments Plc" and the Company was converted into a public limited liability company in accordance with the provisions of the Cyprus Companies Law, Cap. 113.

#### **Principal activity**

The principal activity of the Company is that of an investment holding company and, for that purpose, to acquire and hold controlling and other interests in the share or loan capital of any company or companies of any nature, but primarily in the healthcare industry.

#### **Financial results**

The Company's financial results for the year ended 31 December 2020 and its financial position as at that date are set out in the statement of profit or loss and other comprehensive income on page 138 and in the statement of financial position on page 139 of these financial statements.

Profit for the year ended 31 December 2020 amounted to RUB2.866.548 thousand (2019: RUB1.035.820 thousand). The total assets of the Company as at 31 December 2020 were RUB11,722,264 thousand (31 December 2019: RUB10.938.589 thousand) and the net assets were RUB11,604,801 thousand (31 December 2019: RUB10,864,291 thousand).

#### Dividends

In accordance with the Company's Articles of Association dividends may be paid out of its profits. To the extent that the Company declares and pays dividends, owners of GDRs on the relevant record date will be entitled to receive dividends in respect of ordinary shares underlying the GDRs.

The Company is a holding company and thus its ability to pay dividends depends on the ability of its subsidiaries to pay dividends to the Company in accordance with relevant legislation in the country of their incorporation and any contractual restrictions. The payment of such dividends by its subsidiaries is contingent upon the sufficiency of their earnings, cash flows and distributable reserves.

On 4 September 2020 the Board of Directors declared interim dividend attributable to the owners of the Company amounting to RUB736,225 thousand (USD9,755 thousand), which corresponds to RUB9.8 (USD0.13) per share. The dividends were paid on 20 October 2020.

On 11 August 2020 the Board of Directors declared final dividend for the year 2019 attributable to the owners of the Company amounting to RUB1,389,813 thousand (USD18,839 thousand), which corresponds to RUB18.5 (USD0.25) per share. The dividend distribution was approved by the Extraordinary General Meeting of the shareholders on 3 September 2020. The dividends were paid on 13 October 2020.

On 22 March 2019 the Board of Directors declared final dividend for the year 2018 attributable to the owners of the Company amounting to RUB800,081 thousand (USD12,552 thousand), which corresponds to RUB10.65 (USD0.17) per share. The dividend distribution was approved by the Annual General Meeting of the shareholders on 23 April 2019. The dividends were paid on 25 June 2019.

#### Examination of the development, position and performance of the activities of the company

The current financial position and performance of the Company as presented in these financial statements is considered satisfactory.

The Company through its subsidiaries has one of the largest nationwide private healthcare regional networks for its core services and is expanding into new services. It has significant experience in the provision of full-service private maternity healthcare services. The Company has secured leading positions in the Russian private healthcare market across a range of services including obstetrics and gynaecology, fertility and IVF treatments, and paediatrics. It has also been diversifying its offering by adding other medical services for all family members, such as surgery, urology, traumatology, cardiology, and oncology, etc. The recently opened facilities have been multi-disciplinary from the very beginning.

#### **Principal risks and uncertainties**

Details in relation to principal risks and uncertainties and steps taken to manage these risks and uncertainties are presented in Notes 14 and 16 of these financial statements.

The Board of Directors has the overall responsibility for the establishment and supervision of the Company's risk management framework.

#### **Directors' interest**

The direct and indirect interests of the members of the Board in titles of the Company as at 31 December 2020, 31 December 2019 and as at the date of signing these financial statements are as follows, except for Vitaly Ustimenko:

Name	Type of interest	Effective interest, %
Mark Kurtser	Indirect ownership of shares	67.90
Kirill Dmitriev	Indirect interest in shares	5.55
Simon Rowlands	Direct ownership of shares	0.33
Vitaly Ustimenko	Direct ownership of shares	0.005

Indirect interest in shares by Kirill Dmitriev arises through his capacity as key management personnel of indirect shareholder.

The calculation of effective interest is based on the total amount of issued and fully paid shares, including treasury shares acquired by the Company.

Member of the Board of Directors Vitaly Ustimenko acquired GDRs on 10 November 2020, as a result the share of his ownership increased from 0.0035% to 0.005% of the Company's share capital.

#### **Future developments**

The Company's goal is to continually diversify its medical services by expanding its range of services, maintaining its leading position in the field of high-quality women's health and paediatrics, as well as addressing the increasing demand for private healthcare services in Russia and beyond.

The Company intends through its subsidiaries to expand its portfolio of hospital and outpatient facilities, broaden its service offerings by providing patients with the most up-to-date treatment procedures and medical technology available on the market, expand its services in Moscow and other regions, exploit the value of its integrated healthcare network by making effective use of services across its facilities, optimizing the benefits for patients and its subsidiaries as a whole.

#### Share capital

There were no changes in the share capital of the Company during the year.

#### **Board of directors**

The Board of Directors leads the process in making new Board member appointments and makes recommendations on appointments to shareholders. In accordance with the Appointment Policy for the Board of Directors and Committees, all directors are subject to appointment or approval of appointment by shareholders at the first Annual General Meeting after their appointment, and to re-appointment at intervals of no more than three years. Any term beyond six years (e.g. two three-year terms) for a non-executive director is subject to particularly rigorous review, and takes into account the need for progressive refreshing of the Board of Directors.

The members of the Board of Directors who served as at the date of signing of these financial statements, are presented on page 128.

Refer to Note 13.1. of these financial statements for the remuneration of the directors and other key management personnel.

#### The board committees

Since September 2012, the Board of Directors established the operation of the following three committees: the Audit Committee, the Nomination Committee and the Remuneration Committee.

#### Audit Committee

The Audit Committee comprises of three non-executive directors, two of whom are independent. The Audit Committee has been chaired by independent non-executive director Tatiana Lukina since 6 December 2019, Mr. Kirill Dmitriev and Mr. Simon Rowlands are the other members.

The Audit Committee meets at least four times each year and is responsible for considering:

- the reliability and appropriateness of disclosures in the financial statements and external financial communication;
- the maintenance of an effective system of internal controls including financial, operational and compliance controls and risk management system;
- preparation of recommendations to the shareholders for approval in General Meetings in relation to the appointment, reappointment and removal of the external auditors;
- approval of the remuneration and terms of engagement of the external auditors in respect of audit services provided;
- · the audit process, including monitoring and review of the external auditors' performance, independence and objectivity;
- development and implementation of the policy on non-audit services provided by the external auditors;
- · monitoring compliance with laws and regulations and standard of corporate governance.

The Audit Committee assists the Board of Directors in its oversight of the performance and leadership of the internal audit activity.

Where the Audit Committee's monitoring and review activities reveal cause for concern or scope for improvement, it shall make recommendation to the Board of Directors on actions needed to address the issues or to make improvements.

#### Internal audit

The Audit Committee is responsible for monitoring and review the effectiveness of the Company's internal audit function. In this respect, the Audit Committee may require investigations by, or under the authority of, the head of Internal Audit into any activities of the Company which may be of interest or concern to the Audit Committee.

The Company's internal auditor is responsible for the recommendation of an audit plan to the Audit Committee. The internal auditor carries out auditing assignments in accordance with such plan and oversees the Company's compliance with the plan's recommendations. The internal auditor files a guarterly report with his findings to the Audit Committee.

#### **Nomination Committee**

The Nomination Committee comprises of one executive and are designed to ensure that the Company is focused on upholdtwo non-executive directors, one of whom is independent. ing its responsibilities to the shareholders. The Nomination Committee is chaired by non-executive director Mr. Vladimir Mekler (since June 2016), non-executive direc-The Company's corporate governance policies and practices tor Mr. Simon Rowlands and executive director Dr. Mark Kurtser include, inter alia: are other members since September 2015. Appointment policy for the Board of Directors and Committees;

The Nomination Committee meets at least once a year and is responsible for assisting the Board of Directors in discharging its corporate governance responsibilities in relation to appointment of all executive and non- executive directors, as well as the CEO and CFO of the Company. The main objective of the Nomination Committee is to lead the process for the Board of Directors' appointments and make respective recommen-

dation to the Board of Directors, ensuring proper balance of the Board of Directors and qualification of its members. The Nomination Committee also considers the composition of the Audit and Remuneration Committees.

#### **Remuneration Committee**

The Remuneration Committee comprises of two non-executive directors and one executive director. The Remuneration Committee is chaired by an independent non-executive director Mr. Simon Rowlands. The two other members are Dr. Mark Kurtser and Mr. Vladimir Mekler.

The Remuneration Committee meets at least once a year and is responsible for assisting the Board of Directors in discharging its corporate governance responsibilities in relation to remuneration of all executive directors and the chairman of the Board of Directors.

The main objective of the Remuneration Committee is to determine the framework and policy for the remuneration of the executive directors, the chairman of the Board of Directors and senior executives, and the specific remuneration of each executive director and the chairman of the Board of Directors and any compensation payments.

#### **Corporate governance**

Since 2012, the Company has maintained full compliance with the UK Corporate Governance Code. The Company is committed to the highest standards of corporate governance and transparency. The Board of Directors recognises that good governance is a strategic asset that helps it to deliver consistent long term value to its shareholders. By running the Company in an open way, the Board of Directors enables shareholders to understand how it has been able to deliver consistently strong results. The Board of Directors believes that corporate responsibility is an essential part of good governance and makes sound business sense, as well as being crucial to the appropriate management of risk within the Company.

Improving its corporate governance structure in accordance with the internationally recognised best practices the Company adopted important policies and procedures.

The Company's corporate governance policies and practices

- Terms of reference of the Audit Committee. Nomination Committee and Remuneration Committee;
- Code of Ethics and Conduct;
- Business Continuity Policy;
- Disclosure Policy;
- Regulations on Insider Information;
- Risk Management Policy; and
- Anti-Fraud Policy.

#### Internal control in relation to the financial reporting process

The Company has set formal policies and written term of reference in relation to the financial reporting process that include:

- Corporate Accounting policy Guidelines;
- Methodology for the Transformation of Financial Statements from RAS to IFRS:
- Financial Reporting Preparation Procedure; and
- The Group's structure.

The objective of this policy is to establish uniform procedures and to implement requirements for the preparation of the financial statements of the Company. The procedure should be reviewed for compliance with International Financial Reporting Standards as well as current conditions and planned changes in the Company's business activities annually. When necessary, amendments and additions to this Procedure should be adopted.

#### **Meetings of shareholders**

The Company shall in each year hold a general meeting as its annual general meeting in addition to any other meetings in that year. An annual general meeting and any other shareholders' meeting called to pass a special resolution can be convened by the Board of Directors by a notice, specifying the matters to be discussed, issued at least 21 days before the meeting. Any other meetings shall be convened by the Board of Directors by a notice, specifying the matters to be discussed, issued at least 14 days before the meeting. If the notice period is less than 21 days or 14 days as applicable, the meeting will be deemed to have been duly called if it is so agreed:

- in the case of a meeting called as the annual general meeting, by all the shareholders entitled to attend and vote; and
- in the case of any other meeting, by a majority in number of the members having a right to attend and at the meeting, being a majority together holding not less than 95 per cent in nominal value of the shares giving that right.

A notice convening a general meeting must be sent to each of the shareholders.

All shareholders are entitled to attend the general meeting or be represented by a proxy authorised in writing. In the general meeting, on a poll, every share gives the holder the right to cast one vote, whereas, on a show of hands, each member has one vote. A corporate member may, by resolution of its directors or other governing body, authorise a person to act as its representative at any meeting of the Company.

#### **Branches**

MD Medical Group Investments Plc has a branch in Moscow.

#### **Treasury shares**

During the year ended 31 December 2020 the Company did not acquire any treasury shares.

#### **Events after the reporting period**

On 19 March 2021 Board of Directors recommended the pavment of RUB1,427,375 thousand as final dividends for the year 2020 which corresponds to RUB19.00 per share.

#### **Independent auditors**

The independent auditors of the Company Messrs. KPMG Limited have expressed their willingness to continue in office. A resolution giving authority to the Board of Directors to fix their remuneration will be submitted to the Annual General Meeting.

By order of the Board of Directors.

Mark Kurtser Managing director. member of the Board of Directors

Moscow, 19 March 2021

## Directors' responsibility statement

Each of the directors, whose names are listed below, confirms that, to the best of their knowledge

• these financial statements, prepared in accordance with IFRS as adopted by the EU and the requirements of the Cyprus Companies Law, Cap.113, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company and the undertakings included in the report taken as a whole;

The Directors of the Company responsible for reporting as at the date of this announcement are set out below:

Name	Type of interest
Vladimir Mekler	Chairman, non-executive Director
Mark Kurtser	Executive Director
Vitaly Ustimenko	Non-executive Director
Kirill Dmitriev	Non-executive Director
Simon Rowlands	Non-executive Independent Director
Tatiana Lukina	Non-executive Independent Director
Tony Maher	Non-executive Independent Director

- the adoption of the going concern basis for the preparation of the financial statements continues to be appropriate based on the foregoing and having reviewed the forecast financial position of the Company; and
- the Management report includes a fair review of the development and performance of the business and the position of the Company and the undertakings included in the report taken as a whole, together with a description of the principal risks and uncertainties that they face.

## Independent auditors' report to the members of **MD Medical Group Investments PLC**

#### **Report on the audit of the financial** statements

#### Opinion

We have audited the accompanying separate financial statements of the parent company MD Medical Group Investments Plc (the "Company"), which are presented on pages 138 and 163 and comprise the statement of financial position as at 31 December 2020, and the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the parent company MD Medical Group Investments Plc as at 31 December 2020, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union ("IFRS-EU") and the requirements of the Cyprus Companies Law, Cap. 113, as amended from time to time (the "Companies Law, Cap.113").

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the "Auditors' responsibilities for the audit of the financial statements'" section of our report. We remained independent of the Company throughout the period of our appointment in accordance with the International Code of Ethics (Including International Independence Standards) for Professional Accountants of the International Ethics Standards Board for Accountants ("IESBA Code") together with the ethical requirements in Cyprus that are relevant to our audit of the financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters incorporating the most significant risks of material misstatements, including assessed risk of material misstatements due to fraud

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Investment in subsidiaries

#### Refer to Note 8 of the financial statements (RUB 10,497,717 thousand)

#### Key audit matter

The carrying value of the investments in subsidiaries and RUB10.497.717 thousand and accounts for more than 90 the Company's total assets as at 31 December 2020.

Significant judgement is required by the management of the Company in determining whether there are any indica for impairment and, where such indications exist, in asses the recoverable amount of the investments.

We focused on this area because of the significance of th rying amount of the investments in the financial statemer and because inherent uncertainty and subjectivity is invol forecasting and discounting future cash flows, which are of the assessment of the recoverable amount of the invest and hence their carrying amount recorded in the financial statements.

#### **Other information**

The Board of Directors is responsible for the other information. The other information comprises the Management Report. the Corporate Governance Statement, and the corporate social responsibility statement but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon, except as required by the Companies Law, Cap.113.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

With regards to the corporate social responsibility statement we have nothings to report.

With regards to the management report, our report in this regard is presented in the "Report on other legal and regulatory requirements" section.

#### **Responsibilities of the Board of Directors and** those charged with governance for the financial statements

The Board of Directors is responsible for the preparation of financial statements that give a true and fair view in accordance with IFRS-EU and the requirements of the Companies Law,

How the matter was addressed in our audit
Our audit procedures included among others the following:
<ul> <li>Assessing the reasonableness of the assumptions and appropriateness of the methodologies used by the manage-</li> </ul>
ment of the Company based on which the forecasted cash flows were prepared. Particular attention was given to
the assumptions relating to revenue estimated growth rates and EBITDA estimated rates, terminal growth, after-tax profitability and discount rates/WACC.
promability and discount rates / wACC.
<ul> <li>Preparing our own sensitivity analysis around the key assumptions.</li> </ul>

Cap. 113, and for such internal control as the Board of Directors determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless there is an intention to either liquidate the Company or to cease the Company's operations, or there is no realistic alternative but to do so.

The Board of Directors and those charged with governance are responsible for overseeing the Company's financial reporting process.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error,

design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves a true and fair view.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report.

#### **Report on other regulatory and** legal requirements

#### Other regulatory requirements

Pursuant to the requirements of Article 10(2) of European Union (EU) Regulation 537/2014 we provide the following information in our Independent Auditors' Report, which is required in addition to the requirements of ISAs.

#### Date of appointment and period of engagement

We were appointed auditors on 10 July 2012 by the General Meeting of the Company's members to audit the financial statements of the Company for the year ended 31 December 2009. Our total uninterrupted period of engagement having been renewed annually by shareholders' resolution, is 12 years covering the periods ending 31 December 2009 to 31 December 2020.

#### Consistency of auditors' report to the additional report to the Audit Committee

We confirm that our audit opinion is consistent with the additional report presented to the Audit Committee dated 19 March 2021.

#### Provision of Non-audit Services ('NAS')

We have not provided any prohibited NAS referred to in Article 5 of EU Regulation 537/2014 as applied by Section 72 of the Auditors Law of 2017, L.53(I)2017, as amended from time to time ("Law L53(I)/2017").

#### Other legal requirements

Pursuant to the additional requirements of law L.53(I)/2017, and based on the work undertaken in the course of our audit, we report the followina:

- In our opinion, the management report, the preparation of which is the responsibility of the Board of Directors, has been prepared in accordance with the requirements of the Companies Law, Cap 113, and the information given is consistent with the financial statements.
- In the light of the knowledge and understanding of the business and the Company's environment obtained in the course of the audit, we have not identified material misstatements in the management report.
- In our opinion, based on the work undertaken in the course of our audit, the information included in the corporate governance statement in accordance with the requirements of subparagraphs (iv) and (v) of paragraph 2(a)of Article 151 of the Companies Law, Cap. 113, have been prepared in accordance with the requirements of the Companies Law, Cap, 113, and is consistent with the financial statements.
- In light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we are required to report if we have identified material misstatements in the corporate governance statement in relation to the information disclosed for items (iv) and (v) of the subparagraph 2(a) of Article 151 of the Companies Law, Cap. 113. We have not identified any material misstatements in this respect.
- In our opinion, based on the work undertaken in the course of our audit, the corporate governance statement includes all information referred to in subparagraphs (i), (ii), (iii), (vi) and (vii) of paragraph 2(a) of Article 151 of the Companies Law, Cap.113.

#### Other Matter

This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Article 10(1) of the EU Regulation 537/2014 and Section 69 of Law L.53(I)/2017 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whose knowledge this report may come to.

The engagement partner on the audit resulting in this independent auditors' report is George S. Prodromou.

We have reported separately on the consolidated financial statements of the Company and its subsidiaries for the year ended 31 December 2020.

#### George S. Prodromou, ACA

Certified Public Accountant and Registered Auditor for and on behalf of

#### **KPMG** Limited

Certified Public Accountants and Registered Auditors No. 11. June 16th 1943 Street. 3022 Limassol. Cyprus

19 March 2021

## Statement of profit or loss and other comprehensive income

For the year ended 31 December 2020

	Note	2020 RUB'000	2019 RUB'000
Dividend income	13.2	3,028,184	1,326,401
Revenue from branch operations	13.3	150,968	129,920
Revenue from advertising		15,455	5,599
Total revenue		3,194,607	1,461,920
Other income		9,195	687
Other expenses		(54,793)	(1,350)
Selling, general and administrative expenses	4	(411,188)	(375,556)
Operating profit		2,737,821	1,085,701
Finance income	5	8,901	18,934
Finance expenses	5	(1,764)	(13,296)
Net foreign exchange transactions gain / (loss)	5	121,590	(50,674)
Net finance income / (expenses)	5	128,727	(45,036)
Profit before tax		2,866,548	1,040,665
Income tax	6	_	(4,845)
Profit for the year		2,866,548	1,035,820
Total comprehensive income for the year		2,866,548	1,035,820

## Statement of financial position

As at 31 December 2020

	Note	31 December 2020 RUB'000	31 December 2019 RUB'000
ASSETS			
Property, plant and equipment		9,702	11,428
Intangible assets		7,023	7,674
Investments in subsidiaries	8	10,497,717	10,240,465
Total non-current assets		10,514,442	10,259,567
Inventories		1,479	1,169
Trade, other receivables and deferred expenses		74,944	30,816
Short-term bank deposits	9	746,145	493,698
Cash and cash equivalents	9	385,254	153,339
Total current assets		1,207,822	679,022
Total assets		11,722,264	10,938,589
EQUITY			
Share capital	10	180,585	180,585
Share premium		5,243,319	5,243,319
Other reserves		328,510	328,510
Retained earnings		5,852,387	5,111,877
Total equity		11,604,801	10,864,291
LIABILITIES			
Trade and other payables	12	117,463	74,298
Total current liabilities		117,463	74,298
Total equity and liabilities		11,722,264	10,938,589

On 19 March 2021 the Board of Directors of MD Medical Group Investments PIc approved and authorised these report and financial statements for issue.

Vladimir Mekler Chairman of the Board of Directors Mark Kurtser Managing director

Andrey Khoperskiy Chief financial officer

## Statement of changes in equity

#### For the year ended 31 December 2020

		Attributable to owners of the Company		Attributable to	Attributable to owners of the Company	
	Note	Share capital RUB'000	Share premium RUB'000	Other reserves RUB'000	Retained earnings RUB'000	
Balance at 1 January 2020		180,585	5,243,319	328,510	5,111,877	
Total comprehensive income						
Profit and other comprehensive income for the year		_	_		2,866,548	
Contributions by and distributions to owners						
Dividends declared	7	_	_	_	(2,126,038)	
Total transactions with owners		_	_		(2,126,038)	
Balance at 31 December 2020		180,585	5,243,319	328,510	5,852,387	

Retained earnings RUB'000	Other reserves RUB'000
5,111,877	328,510
2,866,548	_
(2,126,038)	_
(2,126,038)	-
5,852,387	328,510

Share premium is not available for distribution.

Total RUB'000

10,864,291

2,866,548

(2,126,038)

(2,126,038)

11,604,801

## Statement of changes in equity

#### For the year ended 31 December 2019

		Attributable to owners of the Company			Attributable to c	
	Note	Share capital RUB'000	Treasury shares RUB'000	Shar	re premium RUB'000	Other reserves RUB'000
Balance at 1 January 2019		180,585	(3,697)		5,243,319	307,951
Total comprehensive income						
Profit and other comprehensive income for the year		_	_		_	_
Contributions by and distributions to owners						
Own shares sold		_	3,697		_	_
Other movements	8	_	_		_	20,559
Dividends declared	7	_	_		_	_
Total transactions with owners		_	3,697		_	20,559
Balance at 31 December 2019		180,585	_		5,243,319	328,510

Share premium is not available for distribution.

#### to owners of the Company

Total RUB'000	Retained earnings RUB'000
10,639,935	4,911,777
1,035,820	1,035,820
3,697	_
(15,080)	(35,639)
(800,081)	(800,081)
(811,464)	(835,720)
10,864,291	5,111,877
## Statement of cash flows

For the year ended 31 December 2020

	Note	2020 RUB'000	2019 RUB'000
Cash flows from operating activities			
Profit for the year		2,866,548	1,035,820
Adjustments for:			
Depreciation	4	7,862	10,981
Amortisation	4	5,107	8,330
Dividend income	13.2	(3,028,184)	(1,326,401)
Finance expenses	5	1,764	13,296
Finance income	5	(8,901)	(18,934)
Other expense		-	1,350
Net foreign exchange (gain) / loss	5	(121,590)	50,674
Income tax expense	6	-	4,845
Disposal of investments in subsidiaries due to liquidation	8	15,156	-
Impairment of investments in subsidiaries	8	38,930	-
Cash flows used in operations before working capital changes		(223,308)	(220,039)
(Increase) / decrease in trade and other receivables		(45,293)	20,639
Increase in inventories		(310)	(430)
Increase in trade and other payables		31,647	11,958
Cash flows used in operations		(237,264)	(187,872)
Dividends received	13.2	3,028,184	1,326,401
Tax paid		(4,919)	-
Net cash flows from operating activities		2,786,001	1,138,529

Cash flows from investing activities
Capital contributions to subsidiaries
Acquisition of property, plant and equipment
Acquisition of intangible assets
Placing short-term bank deposits
Proceeds from short-term bank deposits return
Interest received
Net cash flows used in investing activities
Cash flows used in financing activities
Finance expenses paid
Payments of lease liabilities
Payments on settlement of derivative
Proceeds from sale of treasury shares
Dividends paid to owners of the Company
Net cash flows used in financing activities
Net increase / (decrease) in cash and cash equivalents
Cash and cash equivalents at the beginning of the period
Effect of movements in exchange rates on cash held
Cash and cash equivalents as at the end of the year

2020         2019           Note         RUB'000         RUB'000
(294,338) (126,210)
(1,369) (1,610)
(4,456) (7,467)
(2,097,704) (493,698)
1,845,257 -
5 9,917 10,023
(542,693) (618,962)
(1,570) (1,870)
(5,440) (9,333)
- (11,426)
- 11,862
(2,211,202) (788,977)
(2,218,212) (799,744)
25,096 (280,177)
9 153,339 498,459
206,819 (64,943)

## Notes to the **financial statements**

For the year ended 31 December 2020

#### 1. Incorporation and principal activities

MD Medical Group Investments Plc (the "Company") was incorporated in Cyprus on 5 August 2010 as a private limited liability company under the provisions of the Cyprus Companies Law, Cap. 113.

In August 2012, following the special resolution passed by the shareholder, the Company was converted into a public limited liability company in accordance with the provisions of the Cyprus Companies Law, Cap. 113.

Its Registered Office is at Dimitriou Karatasou 15. Anastasio Building, 6th floor, office 601, Strovolos, 2024, Nicosia, Cyprus.

The principal activity of the Company is that of an investment holding company and, for that purpose, to acquire and hold controlling and other interests in the share or loan capital of any company or companies of any nature, but primarily in the healthcare industry.

### 2. BASIS OF PREPARATION

#### (a) Statement of compliance

These report and financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union (IFRS-EU) and the requirements of the Cyprus Companies Law, Cap.113.

These are the separate financial statements of the Company. The Company has also prepared consolidated financial statements in accordance with IFRS as adopted by the EU for the Company and its subsidiaries ("the Group"). The consolidated financial statements are available at 15 Dimitriou Karatasou street, Anastasio Building, 6th floor, office 601, 2024 Nicosia, Cyprus.

Users of these parent's separate financial statements should read them together with the Group's consolidated financial statements as at and for the year ended 31 December 2020 in order to obtain a proper understanding of the financial position, the financial performance and the cash flows of the Company and the Group.

#### (b) Basis of measurement

These report and financial statements have been prepared under the historical cost convention.

#### (c) Functional and presentation currency

These report and financial statements are presented in Russian Rubles (RUB'000) which is the functional currency of the Company. Financial information presented in Russian Rubles has been rounded to the nearest thousand except when otherwise indicated.

#### (d) Use of estimates and judgements

Preparing these financial statements in accordance with IFRSs requires management to exercise their judgement to make estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses.

The estimates and underlying assumptions are based on historical experience and various other factors that are deemed reasonable based on knowledge available at that time. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed and where necessary revised on an ongoing basis. Revisions to estimates are recognised prospectively.

In particular, information about significant areas of estimation. uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described below:

#### Income taxes

Significant judgment is required in determining the provision for income taxes. There are transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Company recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters

is different from the amounts that were initially recorded, such consequences on operational and financial performance of differences will impact the income tax and deferred tax provithe Company. sions in the period in which such determination is made.

#### Impairment of investments in subsidiaries

The Company periodically evaluates the recoverability of investments in subsidiaries whenever indicators of impairment are present. Indicators of impairment include such items as declines in revenues, earnings or cash flows or material adverse changes in the economic or political stability of a particular country, which may indicate that the carrying amount of an asset is not recoverable. If facts and circumstances indicate that investment in subsidiaries may be impaired, the estimated future discounted cash flows associated with these subsidiaries would be compared to their carrying amounts to determine if a write down to fair value is necessary.

#### Measurement of fair values

A number of the Company's accounting policies and disclosures require the measurement of fair values, for both financial and non financial assets and liabilities.

When measuring the fair value of an asset or a liability, the Com-Based on these factors, management has a reasonable expecpany uses observable market data as far as possible. Fair valtation that the Company has adequate resources. ues are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows: Impairment of non-financial assets • Level-1 quoted prices (unadjusted) in active markets for

- identical assets or liabilities.
- Level-2 inputs other than guoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level-3 inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

#### COVID-19

The value in use of each CGU tested for impairment is calculated based on the Company's latest forecast cash flows, covering a five-year period, which have regard to historic performance and knowledge of the current market, together with the Company's views on the future achievable growth and the impact of committed initiatives. The cash flows include ongoing capital expenditure required to maintain the healthcare network, but exclude any growth capital initiatives not committed. Cash flows beyond this five-year period are extrapolated using a long-term growth rate based on management's future expectations, with reference to forecast GDP growth. The forecasts used to calculate the value in use have been updated to take into account the COVID-19 scenario. This assumes an impact on 2020/21 revenues and profits.

In December 2019, the emergence of a new strain of coronavirus (COVID-19) was reported in China and has subsequently spread globally. On 11 March 2020, the World Health Organization declared the COVID-19 outbreak a pandemic. Mobility restrictions, guarantines and similar lockdown measures implemented in different countries to cope with the pandemic had a significant negative impact on the global economy. From the beginning of COVID-19 pandemic the Company has taken necessary measures to avoid direct impact of the pandemic on its operations with a special focus on protection of the health of employees and uninterrupted business processes.

The major impact of COVID-19 on the macroeconomic en-The key assumptions in the value in use calculations are the growth rates of sales and gross profit margins, changes in vironment in the healthcare industry resulted in a number of

The Company reduced the permanent part of the payroll: the administrative staff was transferred to a 3-day working week online

#### Going concern basis of accounting

Management continues to have a reasonable expectation that the Company has adequate resources to continue in operation for at least the next 12 months and that the going concern basis of accounting remains appropriate. The outbreak of the COVID-19 pandemic and the measures adopted by the government in Russian Federation to mitigate its spread have impacted the operations of the Company's subsidiaries.

To respond to a severe downside scenario, management has the ability to take the following mitigating actions to reduce costs, optimise the Company's cash flow and preserve liquidity:

- reducing non-essential capital expenditure and deferring or cancelling discretionary spend;
- freezing non-essential recruitment; and
- reducing marketing spend.

Management has considered the impact of COVID-19 on the business of the Company. Current market conditions create additional estimation uncertainties and impact certain key assumptions in the valuation of assets used for preparation of these financial statements.

For impairment testing purposes, the Company has determined that each subsidiary is a separate CGU. Each CGU is tested for impairment at the balance sheet date if any indicators of impairment have been identified. The COVID-19 pandemic was considered as an impairment trigger and as a result subsidiaries with significant impact of lockdown on financial results have been tested for impairment.

the operating cost base, long-term growth rates and the risk-adjusted pre-tax discount rate. The pre- tax discount rates are derived from the Company's weighted average cost of capital, which has been calculated using the capital asset pricing model, the inputs of which include a country risk-free rate, equity risk premium, Company size premium and a risk adjustment (beta). The pre-tax discount rates range from 13% to 14%.

As a result, an impairment loss amounted to RUB38,930 thousand was recognised during the year ended 31 December 2020.

#### Impairment of financial assets

The Company's allowance for doubtful accounts as of the date of signing these financial statements reflects the Company's best estimate of the expected future losses for its accounts receivables based on the current economic conditions; however, as a result of the uncertainty caused by COVID-19 pandemic and other factors, these estimates may change and future actual losses may differ from the Company's estimates. The Company will continue to monitor economic conditions and will revise the estimates of the expected future losses for accounts receivable as necessary.

#### **3. Significant accounting policies**

The accounting policies applied in these financial statements are consistent with those followed in the Company's financial statements as at 31 December 2019 and for the year then ended.

#### **Financial statements**

The Company has subsidiary undertakings for which section 142(1)(b) of the Cyprus Companies Law Cap. 113 requires consolidated financial statements to be prepared and laid before the Company at the Annual General Meeting. Consolidated financial statements are presented separately. These are the Company's standalone financial statements.

#### Subsidiary companies

Subsidiaries are entities controlled by the Company. Control exists where the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Investments in subsidiary companies are stated at cost less provision for impairment in value, which is recognised as an expense in the period in which the impairment is identified.

#### **Common control transactions**

A business combination involving entities or businesses under common control is a business combination in which all of the combining entities or businesses are ultimately controlled by the same party or parties both before and after the combination and the control is not transitory. Assets or liabilities acquired under a common control transaction are recognised at their book values (book value accounting). Any difference between the consideration paid and the book values is recognised directly in equity.

#### **Dividend** income

Dividend income is recognised in the statement of profit or loss and other comprehensive income when the right to receive payment is established.

#### Revenue

Revenue represents the amount of consideration to which the Company expects to be entitled in exchange for transferring the promised services to the customer excluding amounts collected on behalf of third parties (for example, value added tax). The Company transfers control over its services at a point in time.

#### **Finance** income

Finance income includes interest income which is recognised as it accrues in profit or loss using the effective interest method.

#### **Finance expenses**

Finance expenses include bank charges and interest expense. Bank charges are recognised as expenses in the period in which they fall due and interest expense is recognised as it accrues in profit or loss using the effective interest method.

#### **Foreign currency transactions**

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss under the category finance income or finance expenses.

#### Tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in profit or loss because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting date.

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the financial statements and

the corresponding tax bases used in the computation of taxable profit, and is accounted for using the statement of financial position liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realised. Deferred tax is charged or credited to profit or loss, except when it relates to items charged or credited directly to other comprehensive income or equity, in which case the deferred tax is also dealt with in other comprehensive income or equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

#### **Dividends declared**

Dividend distribution to the Company's shareholders is recognised in the Company's financial statements when the shareholders' right to receive the dividends is established, either through Board resolution (for interim dividends) or by the Company's shareholders in the Annual General Meeting (for final dividends).

#### **Financial instruments**

#### Recognition

The Company recognises financial assets and financial liabilities when, and only when, it becomes a party of the contractual provisions of the financial instrument. Trade receivables and debt securities issued are initially recognised when they are originated.

#### Classification

The Company classifies financial assets on the basis of both: the Company's business model for managing financial assets,

as well as the contractual cash flow characteristics of the financial assets.

The Company's financial assets comprise of trade and other receivables and cash and cash equivalents. They are non-derivative financial assets with fixed or determinable payments that are not guoted in an active market and for which there is no intention of trading the receivable. All of the Company's financial assets are measured at amortised cost. They are classified as current assets unless the Company has an unconditional responsibility to accept deferral of receipt for at least twelve months after the balance sheet date, in which case they are classified as non-current assets.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets — Business model assessment

The Company makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- · the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Company's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Company's continuing recognition of the assets.

Financial assets — Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount

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outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Company considers:

- · contingent events that would change the amount or timing of cash flows:
- · terms that may adjust the contractual coupon rate, including variable-rate features;
- prepayment and extension features; and
- terms that limit the Company's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable compensation for early termination of the contract. Additionally, for a financial asset acquired at a discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

The Company's financial liabilities comprise of trade and other pavables. They are classified as current liabilities unless there is an unconditional right to defer settlement for at least twelve months after the balance sheet date, in which case they are classified as long-term liabilities.

#### Initial measurement

Financial assets and financial liabilities are initially measured at fair value plus any directly attributable transaction costs.

#### Subsequent measurement

#### Financial assets at amortised cost: These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange

gain and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

Trade and other receivables are amounts due from customers for services performed in the ordinary course of business and are stated after deducting the appropriate allowances for any impairment.

For the purpose of the statement of cash flows, cash and cash equivalents include cash in hand, cash at bank and short-term highly liquid investments with maturity of three months or less

from the acquisition date that are subject to an insignificant risk of changes in their fair value and are used by the Company in the management of its short term investments.

#### Financial liabilities at amortised cost:

Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

#### Impairment of non-derivative financial assets

At each balance sheet date the Company recognises a loss allowance for expected credit losses on financial assets measured at amortised cost.

The loss allowance for financial assets at amortised cost is recognised in profit or loss in respondance with a balance sheet account reducing the carrying amount of the financial asset. Expected credit losses for counterparties, including banks, are determined based on historical data of relevant probability of default and loss given default. Impairment on cash and cash equivalents is measured on a 12-month expected loss basis and reflects the short maturities of the exposures. The Company considers that its cash and cash equivalents have low credit risk based on the external credit ratings of the counterparties.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics. The Company measures loss allowances at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience and informed credit assessment, that includes forward-looking information.

The Company assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due.

The Company considers a financial asset to be in default when the debtor is unlikely to pay its credit obligations to the Company in full, without recourse by the Company to actions such as realising security (if any is held).

#### Credit-impaired financial assets

At each reporting date, the Company assesses whether financial assets carried at amortised cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the debtor:
- it is probable that the debtor will enter bankruptcy or other financial reorganisation: or
- the disappearance of an active market for a security because of financial difficulties.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised. For financial assets measured at amortised cost the reversal is recognised in profit or loss.

Based on the analysis of the historical data the accounts receivable is presented by receivable from related parties and no provision is accrued.

#### **Derecognition of financial assets**

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- the rights to receive cash flows from the asset have expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass through" arrangement: or
- the Company has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset. or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Any interest in such derecognised financial assets that is created or retained by the Company, is recognised as a separate asset or liability.

#### **Derecognition of financial liabilities**

A financial liability is derecognised when the obligation under Fair value of equity-settled share-based payment arrangethe liability is discharged or cancelled or expires. ments with employees is measured at the grant date based on the market price of the shares. Service and non-market vesting When an existing financial liability is replaced by another from conditions are not taken into account when estimating the fair the same lender on substantially different terms, or the terms of value at the grant date. The grant date is the date on which an existing liability are substantially modified, such an exchange the Company and its employees agree the terms and condior modification is treated as a derecognition of the original liations of the share-based payment arrangement. Fair value is bility and the recognition of a new liability, and the difference in not remeasured subsequent to the grant date. the respective carrying amounts is recognised in profit or loss.

#### Offsetting financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the statement of financial position.

#### Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to depreciation or amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment. assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units).

#### Share capital

Proceeds from the issue of ordinary shares are classified as equity. The difference between the issue price of the shares and their nominal value is taken to the share premium account.

Incremental costs directly attributable to the issue of new shares are recognised as a deduction from share premium net of any tax effect.

#### **Treasury shares**

When shares recognised as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, net of any tax effects, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in the treasury share reserve. When treasury shares are sold or reissued subsequently, the amount received is recognised as an increase in equity, and the resulting surplus or deficit on the transaction is presented in additional paid-in capital.

#### Equity-settled share-based payment arrangements

Annually the number of shares which are expected to vest is true-up for the differences between the number of shares initially expected to vest and the actual number of shares vested, based on the fulfilment of service and non-market conditions.

Within the vesting period, fair value of the equity-settled share-based payment arrangement with employees adjusted to reflect the true-up of the instruments which will not vest, is recognised as staff costs with the corresponding increase recognised in equity.

#### **Provisions**

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made. Where the Company expects a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain.

#### **Comparatives**

Where necessary, comparative figures have been adjusted to conform to changes in presentation in the current period.

#### Leases

At inception of a contract, the Company assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

Leases in which the Company is a lessee

At commencement or on modification of a contract that contains a lease component, the Company allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property the Company has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Company recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Company by the end of the lease term or the cost of the right-of-use asset reflects that the Company will exercise a purchase option. In that case, the right-ofuse asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

The Company determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date:
- amounts expected to be payable under a residual value quarantee: and
- the exercise price under a purchase option that the Company is reasonably certain to exercise, lease payments in an optional renewal period if the Company is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Company is reasonably certain not to terminate early.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Company's estimate of the amount expected to be pavable under a residual value guarantee, if the Company changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-ofuse asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Company presents right-of-use assets that do not meet the definition of investment property in 'property, plant and equipment' and lease liabilities in 'trade and other payables' in the statement of financial position.

#### Short-term leases and leases of low-value assets

The Company has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and shortterm leases, including IT equipment. The Company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

#### COVID-19-related rent concessions

The Company has applied COVID-19-Related Rent Concessions — Amendment to IFRS 16. The Company applies the practical expedient allowing it not to assess whether eligible rent concessions that are a direct consequence of the COVID-19 pandemic are lease modifications. The Company applies the practical expedient consistently to contracts with similar characteristics and in similar circumstances.

For rent concessions in leases to which the Company not to apply the practical expedient, or that do not a the practical expedient, the Company assesses whet is a lease modification.

Leases in which the Company is a lessor

The Company does not have significant contracts w alessor

#### Standards and Interpretations not adopte by the EU as at 1 January 2020:

- Onerous contracts Cost of Fulfilling a Contract ments to IAS 37):
- Interest Rate Benchmark Reform Phase 2 (Amer to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16);
- Property, Plant and Equipment: Proceeds before Use (Amendments to IAS 16);
- Reference to Conceptual Framework (Amendr IFRS 3):
- · Classification of Liabilities as Current or Nor (Amendments to IAS 1):
- IFRS 17 Insurance Contracts and amendments to Insurance Contracts.

Management expects that the adoption of these stan future periods will not have a material effect on the financial statements of the Company.

### 4. Selling, general and administrative expenses

Payroll and related social taxes
Advertising
Licences
Legal and professional expenses
IT support
Independent auditors' remuneration
Depreciation
Call center services
Amortisation
Other expenses

Total selling, general and administrative expenses

The remuneration of the independent auditors includes an amount of RUB20,114 thousand regarding audit services and an amount of RUB130 thousand regarding tax services.

y chooses qualify for ther there	Adoption of new and revised International Financial Reporting Standards and Interpretations
	New currently effective requirements
vhere it is	The Company has early adopted COVID-19-Related Rent Con- cessions — Amendment to IFRS 16 issued on 28 May 2020. The amendment introduces an optional practical expedient for leases in which the Company is a lessee — i.e. for leases to
ed	which the Company applies the practical expedient, the Com- pany is not required to assess whether eligible rent concessions that are a direct consequence of the COVID-19 coronavirus
(Amend-	pandemic are lease modifications. The Company has applied the amendment retrospectively. The amendment has no im- pact on retained earnings at 1 January 2020.
endments	
Intended	
ments to	
n-current	
o IFRS 17	
ndards in	

2020 RUB'000         2019 RUB'000           199,703         195,534           59,410         31,956
59,410 31,956
45,106 12,912
29,072 24,714
24,004 24,389
20,244 19,238
7,862 10,981
6,000 37,412
5,107 8,330
14,680 10,090
411,188 375,556

The number of employees as at 31 December 2020 was 107 (31 December 2019: 95).

### 5. Net finance income / (expenses)

	2020 RUB'000	2019 RUB'000
Finance income		
Bank interest received	8,901	10,023
Other finance income	—	8,911
Finance expenses		
Bank charges	(1,570)	(1,409)
Interest on leases	(194)	(435)
Impairment of trade and other receivables	—	(26)
Other finance expenses	—	(11,426)
Net foreign exchange transactions gain / (loss)	121,590	(50,674)
Net finance income / (expenses)	128,727	(45,036)

### 6. Income tax

	2020 RUB'000	2019 RUB'000
Current tax	(4,919)	_
Deferred tax	4,919	(4,845)
Charge for the year	-	(4,845)

Reconciliation between profit before taxation and income tax expense:

	2020 RUB'000	2019 RUB'000
Accounting profit before tax	2,866,548	1,040,665
Tax calculated at the applicable tax rates	(573,310)	(208,133)
Tax effect of allowances and income not subject to tax	590,293	265,280
Current-year losses for which no deferred tax asset is recognised	(16,983)	(61,992)
Tax as per statement of comprehensive income — charge	_	(4,845)

The corporation tax rate is 20% (2019: 20%).

The Company in 2015 changed its tax residency from Cyprus to Russian and opened a branch in Moscow. As a result the Company is taxable under Russian Tax Code which impose corporation tax at the rate of 20%.

As at 31 December 2020 deferred tax asset relating to tax losses carried forward in the amount of RUB236,561 thousand (31 December 2019: RUB219,578 thousand) has not been recognised in the financial statements since it is expected that no sufficient taxable profits will be available to allow it to be recovered.

#### 7. Dividends

On 4 September 2020 the Board of Directors declared interim dividend attributable to the owners of the Company amounting to RUB736,225 thousand (USD9,755 thousand), which corresponds to RUB9.8 (USD0.13) per share. The dividends were paid on 20 October 2020.

On 11 August 2020 the Board of Directors declared final dividend for the year 2019 attributable to the owners of the Company amounting to RUB1,389,813 thousand (USD18,839 thousand), which corresponds to RUB18.5 (USD0.25) per share. The dividend distribution was approved by the Extraordinary General Meeting of the shareholders on 3 September 2020. The dividends were paid on 13 October 2020.

On 22 March 2019 the Board of Directors declared final dividend for the year 2018 attributable to the owners of the Company amounting to RUB800,081 thousand (USD12,552 thousand), which corresponds to RUB10.65 (USD0.17) per share. The dividend distribution was approved by the Annual General Meeting of the shareholders on 23 April 2019. The dividends were paid on 25 June 2019.

### 8. Investments in subsidiaries

Balance at 31 December	10,497,717	10,240,465
Effect of lvicend liquidation	-	(472,142)
Effect of transfer of shares of LLC MD Project 2010 to LLC Khaven as a capital contribution	_	457,062
Impairment of investments in subsidiaries	(38,930)	_
Disposal of investments in subsidiaries due to liquidation	(15,156)	_
Capital contribution	311,338	86,200
Balance at 1 January	10,240,465	10,169,345
	31 December 2020 RUB'000	31 December 2019 RUB'000

#### The details of the subsidiaries are as follows:

The details of the subsidiaries are as fol	lows:			
Name	Country of incorporation	Activities	31 December 2020 Effective holding %	31 December 2019 Effective holding %
JSC MD PROJECT 2000	Russian Federation	Medical services	95	95
LLC Khaven	Russian Federation	Medical services	100	100
LLC Velum	Russian Federation	Medical services	90	90
LLC Capital Group	Russian Federation	Pharmaceutics retail	95	95
LLC FimedLab	Russian Federation	Medical services	90	90
LLC Clinic Mother and Child	Russian Federation	Holding of trademarks	100	100
LLC Clinica Zdorovia	Russian Federation	Medical services	80	80
LLC Ivamed	Russian Federation	Medical services	100	100
LLC Dilamed	Russian Federation	Medical services	100	100
CJSC Listom	Russian Federation	Service company	—	100
LLC Ustic-ECO	Russian Federation	Medical services	70	70
LLC Mother and Child Perm	Russian Federation	Medical services	95	95
LLC Mother and Child Ufa	Russian Federation	Medical services	95	95
LLC Mother and Child Saint-Petersburg	Russian Federation	Medical services	85	85
LLC MD PROJECT 2010	Russian Federation	Medical services	100	100
LLC Mother and Child Ugo-Zapad	Russian Federation	Medical services	90	90
LLC MD Service	Russian Federation	Pharmaceutics retail	95	95
LLC Mother and Child Nizhny Novgorod	Russian Federation	Medical services	100	100
LLC Mother and Child Yekaterinburg	Russian Federation	Medical services	100	100

Name	Country of incorporation	Activities	31 December 2020 Effective holding %	31 December 2019 Effective holding %
LLC Mother and Child Tyumen	Russian Federation	Medical services	100	100
CJSC MK IDK	Russian Federation	Medical services	100	100
LLC Apteka IDK	Russian Federation	Pharmaceutics retail	100	100
LLC CSR	Russian Federation	Medical services	100	100
LLC MD Assistance	Russian Federation	Assistance services	100	100
LLC Mother and Child Yaroslavl	Russian Federation	Medical services	80	80
LLC Mother and Child Kostroma	Russian Federation	Medical services	80	80
LLC Mother and Child Vladimir	Russian Federation	Medical services	80	80
LLC MD Management	Russian Federation	Management company	_	100
LLC Mother and Child Ryazan	Russian Federation	Medical services	100	100
LLC Mother and Child Kazan	Russian Federation	Medical services	100	100
JSC MC Avicenna	Russian Federation	Medical services	100	100
LLC H&C Medical Group	Russian Federation	Medical services	100	100
LLC Centre of Reproductive Medicine	Russian Federation	Medical services	100	100
LLC Medica-2	Russian Federation	Medical services	100	100
LLC Mother and Child Siberia	Russian Federation	Medical services	—	100
LLC Krasnoyarskii center of Reproductive Medicine	Russian Federation	Medical services	100	100
LLC Novosibirskii center of Reproductive Medicine	Russian Federation	Medical services	100	100
LLC Omskii center of Reproductive Medicine	Russian Federation	Medical services	100	100
LLC Barnaulskii center of Reproductive Medicine	Russian Federation	Medical services	100	100
LLC Nika	Russian Federation	Holding of land	—	100
LLC Stroy Vector Pluss	Russian Federation	Rental services	—	100
LLC Mother and Child Vladivostok	Russian Federation	Medical services	100	100
LLC Irkutsk Clinical Hospital	Russian Federation	Medical services	100	100
LLC Mother and Child Volga	Russian Federation	Management company	100	100
LLC MD Finance	Russian Federation	Management company	100	100
LLC Mother and Child Vladikavkaz	Russian Federation	Medical services	100	100
LLC Mother and Child Krasnodar	Russian Federation	Medical services	100	100
LLC Mother and Child Rostov-on-Don	Russian Federation	Medical services	100	100
LLC MD Group Krasnogorsk	Russian Federation	Medical services	90	
LLC Siberia service company	Russian Federation	Service company	_	_
LLC TechMedCom	Russian Federation	Service company		
LLC Service Hospital Company	Russian Federation	Service company	—	_
LLC Elleprof	Russian Federation	Service company	_	
LLC Medtechnoservice	Russian Federation	Service company	_	

The Company increased the authorised capital of its subsidiar-LLC Mother and Child Siberia, LLC Nika and LLC Stroy Vector ies LLC Mother and Child Ryazan in the amount of RUB94.600 Pluss were merged to LLC Khaven during the year ended 31 Dethousand and LLC Mother and Child Kazan in the amount of cember 2020, LLC MD Management and CJSC Listom were RUB6,000 thousand in March 2020, LLC Mother and Child liquidated on 26 May 2020 and 16 March 2020 accordingly. Nizhny Novgorod in the amount of RUB63.800 thousand and LLC MD PROJECT 2010 in the amount of RUB8 thousand The Company was merged with its subsidiary lvicend Holding in April 2020, LLC Mother and Child Volga in the amount of Ltd as of 1st April 2019 with the surviving entity being the par-RUB8.000 thousand in June 2020. The company made the ent. The following table summarises the impacts on the Comcapital contribution in its subsidiary CJSC MK IDK in the amount pany's financial statements. of RUB50,000 thousand in April 2020 and RUB50,000 thousand in October 2020.

The capital contributions in LLC Mother and Child Yekaterinburg in the amount of RUB28,600 thousand and in LLC Dilamed in the amount of RUB10,330 thousand made during the year ended 31 December 2020 were impaired.

Statement of financial position	
RUB'000	

1 April 2019	Investment of MD Medical Group Investment PIc in Ivicend Holding Ltd	Balance of lvicend Holding Ltd	Adjustment to MD Medical Group Investment PIc
Total assets			
Investments in subsidiaries	2,813,293	2,341,151	(472,142)
lvicend Holding Ltd.	2,813,293	_	(2,813,293)
LLC Mother and Child Siberia	_	2,157,822	2,157,822
LLC Nika	_	162,614	162,614
LLC Stroy Vector Pluss	_	20,715	20,715
Cash and cash equivalents	_	4,261	4,261
Total liabilities			
Trade and other payables	_	1,470	1,470
Total equity			
Share capital	_	30	_
Share premium	_	962,240	_
Other reserves	_	1,417,311	(433,712)
Retained earnings	_	(35,639)	(35,639)

The Company increased the authorised capital of its subsidiar-RUB4,567,891 thousand and the carrying amount of the inies LLC Mother and Child Kazan in the amount of RUB85,000 vestment in LLC MD Project 2010 was RUB4,110,829 thouthousand in June 2019 and LLC Mother and Child Yaroslavl in sand. The transfer of 99.99% of the share capital of LLC MD the amount of RUB1,200 thousand in October 2019. Project 2010 to LLC Khaven represents a common control transaction as both, the Company and LLC Khaven, are ulti-During 2019 the Company LLC Khaven increased its authormately controlled by the same party.

ised/issued share capital allocating new share capital issued to the Company. Company's liability for the new shares is-On this basis the difference between the liability for the issue of sued and allotted was settled in full by means of contributhe share capital and the carrying amount/book value contribtion of the 99.99% of LLC MD Project 2010 to LLC Khavuted to settle in full the aforementioned liability amounted of en. The amount of share capital issued per resolution was RUB457,062 thousand is recognised in equity.

#### Impact of merge

#### 9. Cash and cash equivalents and short-term deposits

	31 December 2020 RUB'000	31 December 2019 RUB'000
Current bank accounts and cash in hand	310,754	16,339
Bank deposits with maturity less than 3 months	74,500	137,000
TOTAL CASH AND CASH EQUIVALENTS	385,254	153,339
Other short-term bank deposits (with maturity more than 3 months)	746,145	493,698
TOTAL CASH AND CASH EQUIVALENTS AND SHORT-TERM DEPOSITS	1,131,399	647,037

#### **Currency:**

	31 December 2020 RUB'000	31 December 2019 RUB'000
USD	1,052,192	501,781
RUB	79,201	145,208
EUR	6	48
	1,131,399	647,037

The exposure of the Company to credit risk, currency risk and impairment losses in relation to cash and cash equivalents is reported in Note 14 of the financial statements.

#### **10. Share capital**

	Number of shares	Nominal value USD	Share capital RUB'000	Share capital RUB'000
Authorised	125,250,000	0.08	_	10,020
lssued and fully paid ordinary shares 1 January / 31 December	75,125,010	0.08	180,585	6,010

#### **11.** Share premium, reserves and retained earnings

#### Share premium

Share premium includes the total amount received in excess of the total nominal value of the new share capital issued. Incremental costs directly attributable to the issue of new shares are recognised as a deduction from equity (share premium) net of any tax effect.

#### **Retained earnings**

Retained earnings include accumulated profits and losses incurred by the Company.

#### **Other reserves**

Exchange differences relating to the translation of the net assets of the Company from its functional currency to the presentation currency before changing the functional currency from the United States Dollar to the Russian Ruble were recognised directly in other comprehensive income and accumulated in the other reserves.

Other reserves also include the results of common control transactions recognised in equity and the 'gains/loss' from mergers.

#### 12. Trade and other payables

	31 December 2020 RUB'000	31 December 2019 RUB'000
Accruals	22,009	37,634
Lease payables	2,857	4,056
Other payables	92,597	32,608
	117,463	74,298

The exposure of the Company to liquidity risk in relation to trade and other payables is reported in Note 14 of the financial statements.

#### 13. Related party transactions

As at 31 December 2020, 67.9% of the Company capital is owned by MD Medical Holding Limited, a c beneficially owned by Dr. Mark Kurtser. The 32.1% of the pany's share capital is owned by Guarantee Nominee who holds the shares on behalf of the GDR holders.

The following transactions were carried out with related

#### 13.2. Transactions with subsidiary companies

#### Dividends received

LLC Mother and Child Siberia, LLC Nika and LLC Stroy Vector Pluss were merged to LLC Khaven during the year ended 31 December 2020. The relevant information is disclosured in Note 8.

lvicend Holding Ltd, a subsidiary of the Company, was entered into members' voluntary liquidation in 2019 and the investments that were previously held by Ivicend Holding Ltd were distributed to the Company. The relevant information is disclosured in Note 8.

During 2019 there was the transfer of 99.99% of the share capital of LLC MD Project 2010 to LLC Khaven. The relevant information is disclosured in Note 8.

y's share company the Com-	<b>13.1.</b> Operations with key management personnel
e Limited,	The remuneration of the members of the key management per- sonnel and non-executive directors for the year ended 31 De- cember 2020 was RUB53,171 thousand (for the year ended
ed parties.	31 December 2019: RUB61,535 thousand).
	The remuneration of the members of the key management personnel which remained unpaid as at 31 December 2020 was RUB6,405 thousand (31 December 2019: RUB17,967 thousand).

2020 RUB'000	2019 RUB'000
3,028,184	1,326,401
3,028,184	1,326,401

#### 13.3. Revenue from subsidiaries for branch operations

During the year the Company received revenue from subsidiaries for branch operations amounted to RUB150,968 thousand (2019: RUB129,920 thousand) which relates to licences, advertising, IT support and call center expenses recharged to its subsidiaries. The relevant expenses are presented in Note 4.

#### 13.4. Receivables from / (payables to) subsidiary companies

	2020 RUB'000	2019 RUB'000
Receivables from subsidiary companies	59,973	24,585
Payables to subsidiary companies	(17,014)	(78)

#### 13.5. Directors' interests

The direct and indirect interests of the members of the Board in titles of the Company as at 31 December 2020, 31 December 2019 and as at the date of signing these financial statements are as follows, except for Vitaly Ustimenko:

Name	Type of interest	Effective interest, %
Mark Kurtser	Indirect ownership of shares	67.90
Kirill Dmitriev	Indirect interest in shares	5.55
Simon Rowlands	Direct ownership of shares	0.33
Vitaly Ustimenko	Direct ownership of shares	0.005

Indirect interest in shares by Kirill Dmitriev arises through his capacity as key management personnel of indirect shareholder.

The calculation of effective interest is based on the total amount of issued and fully paid shares, including treasury shares acquired by the Company.

Member of the Board of Directors Vitaly Ustimenko acquired GDRs on 10 November 2020, as a result the share of his ownership increased from 0.0035% to 0.005% of the Company's share capital.

#### 13.6. Dividends declared to related parties

Dividends declared to the parent company MD Medical Holding Limited amounted to RUB1,443,963 thousand for the year ended 31 December 2020 (31 December 2019: RUB543,399 thousand).

## **14. Financial risk management**

#### **Financial risk factor**

The Company is exposed to the following risks from its use of financial instruments:

- Credit risk;
- Liquidity risk;
- Market risk.

The Board of Directors has the overall responsibility for the establishment and supervision of the Company's risk management framework.

The Company's risk management policies are established to identify and analyse the risks faced by the Company to set appropriate risk limits and controls and monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and in the Company's activities.

#### (i) Credit risk

Credit risk arises when a failure by counterparties to discharge their obligations could reduce the amount of future cash inflows from financial assets on hand at the reporting date. Cash balances are held with various financial institutions.

#### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

	31 December 2020 RUB'000	31 December 2019 RUB'000
Trade, other receivables and deferred expenses	64,198	27,094
Cash and cash equivalents and short-term bank deposits excluding cash in hand	1,131,399	647,037
	1,195,597	674,131

The Company held cash and cash equivalents and term bank deposits excluding cash in hand of RUB1.13 thousand at 31 December 2020 (31 December RUB647,037 thousand) which represents its maximum exposure on these assets. The cash and cash equivaler mostly held with bank and financial institution counterp which are rated Baa3-A3, based on rating agency Me Investors Service ratings.

#### (ii) Liquidity risk

losses. The Company has procedures to minimise such losses Liquidity risk is the risk that arises when the maturity of assets including maintaining sufficient cash and other highly liquid and liabilities does not match. An unmatched position potencurrent assets. The following are the contractual maturities of tially enhances profitability, but can also increase the risk of financial liabilities including estimated interest payments:

31 December 2020	Note	Carrying amounts RUB'000	Contractual cash flows RUB'000	2 months or less RUB'000	Between 2–12 months RUB'000	Between 1–2 years RUB'000	Between 2–5 years RUB'000	More than 5 years RUB'000
Lease liabilities	12	2,857	2,940	560	2,380	_	_	_
Trade and other payables	12	114,606	114,606	114,606	_	_	_	_

31 December 2019	Note	Carrying amounts RUB'000	Contractual cash flows RUB'000	2 months or less RUB'000	Between 2–12 months RUB'000	Between 1–2 years RUB'000	Between 2–5 years RUB'000	More than 5 years RUB'000
Lease liabilities	12	4,056	4,200	1,120	3,080	_	_	_
Trade and other payables	12	70,242	70,242	70,242		_	_	_

#### (iii) Market risk

Market risk is the risk that changes in market prices, such as forcash flow interest rate risk. Borrowings issued at fixed rates exeign exchange rates, interest rates and equity prices may affect pose the Company to fair value interest rate risk. The Compathe Company's income or the value of its holdings of financial inny's management monitors the interest rate fluctuations on an struments. ongoing basis and acts accordingly.

#### Interest rate risk

Interest rate risk is the risk that the value of financial instru- ments will fluctuate due to changes in market interest rates. Borrowings issued at variable rates expose the Company to	Note	31 December 2020 RUB'000	31 December 2019 RUB'000
Fixed rate instruments			
Financial assets	9	820,645	630,698
Financial liabilities	12	(2,857)	(4,056)
		817,788	626,642

The Company does not account for any fixed rate instruments at fair value through profit or loss and does not have any derivative financial instruments, therefore a change in interest rates at the reporting date would not affect profit or loss or equity.

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short- 31,399	Number of banks	External credit rating	Carrying amount
2019:	1	ВааЗ	15,915
n credit ents are parties, loody's	1	A3	818,619
	1	Aa3	296,865
	Total		1,131,399

As at the reporting date the interest rate profile of interest bearing financial instruments was as follows:

#### **Currency** risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. Currency risk arises when future commercial transactions and recognised assets and liabilities are denominated in a currency that is not the Company's functional currency. The Company is exposed to foreign exchange risk arising from various currency exposures primarily with respect to the United States Dollar.

The Company's management monitors the exchange rate fluctuations on a continuous basis and acts accordingly.

The Company's exposure to foreign currency risk was as follows:

	31 December 2020					31 December 2019
	USD'000	EUR'000	GBP'000	USD'000	EUR'000	GBP'000
Assets						
Cash in bank	306,047	6	_	8,083	48	_
Short-term bank deposits	746,145	_	_	493,698	_	_
Trade and other receivables	294	_	_	1,326	338	_
Liabilities						
Trade and other payables and accruals	_	_	_	_	_	(75)
Net exposure	1,052,486	6	_	503,107	386	(75)

The following significant exchange rates applied during the year:

		Average rate	Repo	Reporting date spot rate		
	2020	2019	2020	2019		
USD	72.1464	64.4435	73.8757	61.9057		
EUR	82.4488	72.2409	90.6824	69.3406		
GBP	92.5689	82.3666	100.0425	81.1460		

#### Sensitivity analysis

A 10% weakening of the Russian Ruble against the above currencies will result in the increase in profit and equity of RUB105,249 thousand as at 31 December 2020 (31 December 2019: RUB50.342 thousand).

A 10% stengthening of the Russian Ruble would have an opposite impact.

#### **Capital management**

The Company's objectives in managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns to owners and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure the Company may adjust the amount of dividends paid to shareholders, return capital to owners or issue of new shares.

#### 15. Fair values

As at 31 December 2020 and 31 December 2019 the Company had no financial assets or liabilities measured at fair value.

The fair values of the Company's financial assets and liabilities approximate their carrying amounts at the reporting date except the investments in subsidiaries which are presented at cost less impairment.

### **16.** Operating environment

#### (a) Russian business environment

The operations of the Company's subsidiaries are primarily lo-The taxation system in the Russian Federation continues to cated in the Russian Federation. Consequently, the Company is evolve and is characterised by frequent changes in legislation, exposed to the economic and financial markets of the Russian official pronouncements and court decisions, which are some-Federation, which display the characteristics of an emerging times contradictory and subject to varying interpretation by market. The legal, tax and regulatory frameworks continue dedifferent tax authorities. The tax authorities have the power to velopment, but are subject to varying interpretations and freimpose fines and penalties for tax arrears. A tax year is generally quent changes which contribute together with other legal and open for review by the tax authorities during three subsequent fiscal impediments to the challenges faced by entities operatcalendar years. Currently the tax authorities are taking a more ing in the Russian Federation. assertive and substance-based approach to their interpretation and enforcement of tax legislation.

Starting in 2014, the United States of America, the European Union and some other countries have imposed and gradually 17. Events after the reporting period expanded economic sanctions against a number of Russian individuals and legal entities. The imposition of the sanctions has led to increased economic uncertainty, including more volatile On 19 March 2021 Board of Directors recommended the pavequity markets, a depreciation of the Russian rouble, a reduction ment of RUB1,427,375 thousand as final dividends for the year in both local and foreign direct investment inflows and a signif-2020 which corresponds to RUB19.00 per share.

icant tightening in the availability of credit. As a result, some Russian entities may experience difficulties accessing the international equity and debt markets and may become increasingly dependent on state support for their operations. The longerterm effects of the imposed and possible additional sanctions are difficult to determine. The COVID-19 coronavirus pandemic has further increased uncertainty in the business environment.

The financial statements reflect management's assessment of the impact of the Russian business environment on the operations and the financial position of the Company. The future business environment may differ from management's assessment.

#### (b) Russian tax environment



# **11.Sustainable** development

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<u>179</u>	Annex 2. Sustainable Development Risk Management at MD Medical Group in 2020
<u>181</u>	Annex 3. Information on the gender and age of the Board of Directors as of 31 December 2020
<u>181</u>	Annex 4. Information on the gender and age of employees as of 31 December 2020
<u>182</u>	Annex 5.Information on staff
<u>183</u>	Annex 6. SanPin 2.1.7.2790-10 Sanitary and Epidemiological Requirements for Treating Medical Waste
<u>184</u>	Annex 7. Main methods for obtaining information

#### Sustainable development

Sustainable development at MD Medical Group goes beyond individual activities. It is an organization-wide culture and reflects the fundamental identity of MD Medical Group as both innovative and socially responsible.

Since 2017, sustainable development has had its own section of the Annual Report and is prepared in accordance with the GRI Standards (Core option) and the 2014/95/EU directive<sup>1</sup>.

Here we outline key benchmarks and activity results of our hospitals and clinics in sustainable development, with a clear focus on their social and environmental performance.

The key indicators we track each year are electricity use, heating and water consumption. The information provided in this section covers the period 1 January to 31 December 2020.

The clinics and hospitals that contributed information to this sustainability report did so according to the IFRS 10 requirements<sup>2</sup>, unless stated otherwise.

#### Identifying material topics

Material topics were identified for the previous year's annual report in a robust, coherent manner, and the same approach was taken with regards to the MD Medical Group's Annual Report 2020 . Benchmarking against major companies in the industry has upheld this approach. As the result the matrix of material topics created in 2019 was continued in 2020.

#### Matrix of material subjects

The material topics that feature in this graph are disclosed in the sustainable development section and referred to elsewhere in the Annual Report 2020.

The sustainable development section discloses one material topic, Quality of Service Provision, that is not covered by the GRI Standards but is considered essential at MD Medical Group. Both internal and external stakeholders identified this topic as highly important since it reflects the level of customer satisfaction.

Ensuring patients receive the highest guality of care is a key priority for MD Medical Group. Therefore, the report discloses several indicators that MD Medical Group included in its previous Annual Reports<sup>3</sup>, including *Development and extension of the* list of services (MD1), Annual capacity of the hospitals (MD2), Development of hi-tech medical care (MD3), Highly-qualified personnel (MD4), Dialogue with patients (MD5).



### Interaction with stakeholders

All business functions of MD Medical Group were analysed to identify key stakeholders for this Annual Report. Medical health care practices were benchmarked, and the Company's internal and external impact were evaluated. The following stakeholder list, as defined in previous annual reports, continues to apply:

- Patients and their families:
- Employees;
- Suppliers:
- Shareholders and investors:
- Government authorities;
- Mass media.

In addition, MD Medical Group adds the following category of stakeholder, whose interests are broadly aligned with those of the other two stakeholder groups - patients and authorities:

Insurers.

MD Medical Group regularly interacts with all stakeholders to ensure the quality of the services provided is under constant scrutiny and to improve the effectiveness of its business activities.

<sup>1</sup>Please note that the sustainable development section of the Annual Report 2020 is available online on the MD Medical Group official website: www.mcclinics.com.

<sup>2</sup> International Financial Reporting Standards 10 — Consolidated Financial Statements

<sup>3</sup> 2018 Annual Report, p. 161 and 2019 Annual Report, p. 165

#### Stakeholder needs analysis for MD Medical Group

Clients (entire families) Employees			Suppliers			Shareholders and investors		
• Quick and ea to high qualit services		<ul> <li>Profession</li> <li>Career op</li> <li>Lucrative</li> </ul>	U U	Business     Procurem     transpare	ent	ainability	informatio • Positive ir business	npact of sustainability
	Governmen	t authorities	Insurers			Mass media		
	<ul> <li>Compliance</li> <li>Patient satisfaction with care</li> </ul>			<ul> <li>Compliance</li> <li>Patient satisfaction with care</li> </ul>		<ul> <li>Willingness to cooperate</li> <li>Availability of information</li> <li>Transparency and clarity of information</li> </ul>		

ntire	e families)	Employees		Suppliers		Shareholde	Shareholders and investors	
nd easy access quality medical • Career opp • Lucrative c		•		ent informa ncy • Positive busines		npact of sustainability		
	Government	t authorities	Insurers		Mass media	1		
<ul> <li>Compliance</li> <li>Patient satisfaction with care</li> </ul>		<ul> <li>Compliance</li> <li>Patient satisfaction with care</li> </ul>		• Availability of informa	tion ncy and clarity			

#### Main communication channels

Online	Internal
<ul> <li>Corporate website</li> <li>Clinics' individual websites</li> </ul>	<ul> <li>Intranet</li> <li>Employee hotline</li> <li>Corporate magaz</li> </ul>
• Mobile app	ee.perate.maga_
• Webinars	

#### Interaction with patients

Patients are at the heart of everything that MD Medical Group does.

Each year, MD Medical Group holds a number of events to raise public awareness of health issues, to inform patients of the range of healthcare support available, and to increase the accessibility of medical services.

Subjects such as obstetrics (pregnancy planning and delivery), infertility treatment, IVF, and paediatrics, are areas where MD Medical Group truly excels. Its medically trained staff regularly take part in events, initiatives, and public outreach projects on these, and related, topics.

In 2020, MD Medical Group rolled-out the strategy it devel-A comprehensive approach is taken to assessing and respondoped in 2019 that underpins a robust and responsive feeding to patient feedback - ensuring all internal parties are inback and enquiry processing system. Despite the challenges volved. MD Medical Group is committed to continuously impresented by the COVID-19 pandemic, MD Medical Group proving the service it provides to patients: from the quality of is pleased to report that the key goals of this strategy were medical care they received, to the user journey on the website, achieved, as planned, in 2020. and the ease of confirming, changing, booking, or cancelling



#### Direct

- Quality hotline for patients
- Feedback
- · Replies to inquiries

#### Print

- Annual report
- Promotional material
- Publications
- Corporate magazine

The COVID-19 pandemic had a dramatic impact on the ease and frequency with which people were able to move around for non-essential medical reasons. MD Medical Group's feedback and inquiry strategy was designed as a mobile-first initiative, and its cornerstone is a loyalty programme that rests on SMS and e-mail messages.

MD Medical Group has continued to take a data-driven approach to its website, constantly reviewing it for changes that can be made and improvements that can positively impact user experience. Consequently, and in reflection of MD Medical Group's commitment to being an open and transparent, public-facing entity, new feedback forms have been introduced on the websites of all MD Medical Group clinics and hospitals.

appointments. In the year under review, all patient feedback was processed and acted upon as needed.

The emergence of novel coronavirus in 2020 transformed many of the plans MD Medical Group had for the year. Whereas we had anticipated further expansion of range of public-facing events we could offer, instead, we re-focused our activity.

As the severity of the threat that COVID-19 represented became clear, we understood that prioritising the health and well-being of our staff, our medical professionals, support staff, and, crucially, of our patients was paramount . Where possible, we were able to pivot our planned public engagement, and ensure we continued to offer webinars on a range of subjects in 2020.

As part of MD Medical Group's commitment to improving access to high-quality healthcare and accurate information about common health issues, its representatives take part a variety of events. However, in 2020, due to the COVID-19 pandemic, these events were not going ahead as usual. Already committed to enhancing its online offerings, and bringing more communications online, this digital transformation was further accelerated by the response to COVID-19.

In 2020, MD Medical Group further developed the online communications resources, both internal and external, that it makes available to its key stakeholders. In particular, we continued to make progress in 2020 towards our goal of making it easier for patients to learn about, identify, select, and access treatment in our clinics.

The mobile app is performing well in ensuring patients are able to make contact with relevant MD Medical Group personnel, and also continues to play a productive role in raising public awareness<sup>4</sup>. The mobile app is designed to enable patients to:

- quickly contact members of staff at any clinic;
- book a doctor's appointment online;
- receive results of medical tests online; and
- make payments.

MD Medical Group in 2020 made further progress in introducing email newsletters and notifications as an additional way to communicate essential information, such as how to prepare for a planned medical procedure, with its patients.

Feedback mechanisms that monitor patients' perception of the quality of service provided by MD Medical Group have been in place since 2017. Central to this is the customer satisfaction score (CSAT) for consultations over the telephone and hotline performance, which seeks customer input on:

- Speed and convenience of a consultation •
- Completeness and comprehensiveness
- Politeness of an employee during a consultation.
- <sup>4</sup> In addition, a web version of the mobile application was developed. See Annual Report 2019, p. 165
- <sup>5</sup> 2018 Annual Report, p. 152 and 2019 Annual Report p. 166

These indicators are recorded and analysed on a regular basis. as a patient might leave their feedback at any stage of a consultation process. Patients can also use the hotline to share their feedback on services received at MD Medical Group, by filling out a form on the website, sending an email to guality@mcclinics.ru or via the single contact centre<sup>5</sup>.

#### Our people

#### **Employee engagement**

MD Medical Group's market-leading status relies on the outstanding professionals who make up our staff. We invest in our employees and offer diverse opportunities for professional development for all members of staff, whatever their role within the company.

Our people are essential in driving our ongoing success. MD Medical Group's employees are highly gualified and talented in all fields: from medically qualified healthcare professionals to management and administrative support teams.

Our employees enjoy an inclusive and supportive working environment, competitive wages and employee benefits, in addition to a broad range of opportunities for further professional education and career growth.

#### Personnel

Personnel management at MD Medical Group focuses on:

- · attracting high-gualified, talented, and motivated professionals into the workforce:
- developing a talent pool of qualified medical professionals and managers;
- · offering them a supportive, inclusive environment in which they can further develop their skills;
- incentivising and motivating staff to grow their skills and achieve more:
- adopting lean management practices and processes across the Group;
- providing continuous access to further professional education for staff in all areas at MD Medical Group;
- ensuring all members of staff are valued equally and have equal opportunities to speak up about issues that affect them in their workplace.

As an employer, MD Medical Group prioritises further professional development for all its employees. Key company values, such as transparency, innovation, and adherence to best practice - in the real world mean that we carry out regular training sessions for employees in clinics across the country. These training sessions help ensure that, at each MD Medical Group location, patients and staff can expect the same high-quality level of operation.

MD Medical Group's HR management structure reflects features of the industry, specific aspects of key business functions, type of facilities and geographic location of hospitals and clinics. The Company's corporate culture and business goals are also reflected in the HR management structure, presented in the chart below.

In 2020, the COVID-19 pandemic placed particular pressure on personnel management systems and structures. MD Medical Group delivered a pandemic response plan across its facilities to protect its employees and patients. This included health and safety updates and training for all members of staff on-site, and increased flexibility with working from home requlations where possible.

MD Medical Group's HR policy prioritises the following:

- · Retaining existing staff and identifying additional highly skilled employees.
- Continuously improving the personnel management system.
- · Selecting the most talented students for education in residence at our facilities.
- Providing avenues for career growth.
- · Adopting the best available technologies.
- · Ensuring equipment used is state-of-the art and updated regularly.
- · Promoting the best members of staff to leadership positions at the right time to maximise potential and encourage personal growth.
- Reducing staff turnover by improving working conditions.
- Developing and expanding employee incentive programmes.
- Wide-ranging corporate education programmes open to all members of staff.

In 2020, people completed their education in residence training at our facilities, under a dedicated project focusing on this area. which we launched in 2015. At MD Medical Group, staff are encouraged to learn from each other, and our leading healthcare professionals in 2020 held 12 webinars for their colleagues focusing on diverse subjects, including current issues in OBGYN practice, prenatal diagnosis, urology, and IVF.

In addition, MD Medical Group provided:

- career development courses;
- short-term thematic advanced training;
- · interaction between healthcare professionals in Moscow and those in the regions to ensure one consistently high quality of care at all MD Medical Group facilities;
- · participation in international forums, conferences, exhibitions, where possible, and
- · training centre support for improving soft-skills and knowledge acquisition across different areas and competencies.

In order to guarantee that MD Medical Group facilities are safe environments for patients, staff, and third parties, the following training was also provided on-site: fire-safety, heating and energy supply systems, servicing high-pressure equipment, safe lift usage and maintenance, gas and water heating system safety.

In 2020, the MD Medical Group committed to the following for 2021:

- Increasing the range of services offered at new clinics and hospitals, and ensuring staffing levels rise accordingly.
- · Continuing the medical residency and traineeship programmes for future members of staff and managers.
- · Continuing to provide partly funded traineeships for healthcare professionals.
- · Ensuring medically trained members of staff complete the appropriate continuing education and further professional development qualifications.

- **HR Director Regional HR Directors** Mother and Child Mother and Child Mother and Child Centre Urals Volga Mother and Child Mother and Child Siberia Tyumen HR managers in clinics and hospitals
- The Company developed and implemented several regulations and rules aimed to improve the effectiveness of the HR system and business operations of MD Medical Group as a whole, which are in force since  $2017^{6}$ .
  - Due to the impact of COVID-19, 2020 was a "stress-test" in many ways for MD Medical Group's operations. MD Medical Group performed well under these highly complex and challenging circumstances and was able to adapt its pandemic response measures into processes that deliver long-term organisational and operational resilience.
- <sup>6</sup> Annual Report 2017, p. 145



- Adopting a points-based system of education and gualification.
- Adhering to the regulatory requirement to have a 50:50 ratio at least of medical:non-medical staff (MD Medical Group has well over this, currently 70:30).
- Motivating members of the team to perform at their best at all times while with MD Medical Group is an essential feature on the Group's HR management landscape.
- As part of this, MD Medical Group in 2020 issued workplace recognition and bonuses based on monthly output, meeting KPIs, delivering strategically important projects, qualification level, in addition to recognising qualification levels, state and other official awards.

**General Director** 

#### HR management structure

#### **HR** management objectives

Objective	Results
Expanding the geographic scope of business operations	In 2020 MD Medical Group opened a new oncological centre.
Increase in recruitment	MD Medical Group's talent acquisition, talent development, and promotion programmes were implemented successfully.
Organisational and personnel audit	All personnel audits were completed with no significant comments.
	During 2020, MD Medical Group held 12 events focused on continuing professional education and employee education. Due to the COVID-19 pandemic, training for healthcare profession- als moved from face-to-face to online.
	As an employer at the forefront of innovation in our fields, MD Medical Group was well-placed to complete this pivot from offline to online education.
Educational and training programmes	Further education for healthcare professionals and other staff at MD Medical Group in 2020 included additional COVID-19 training.
	Over 90% of key healthcare professionals completed professional education courses, includ- ing certificate extension, and additional COVID-19 training.
	Agreement concluded to provide partly funded medical traineeships to staff located in Samara and Novokuznetsk facilities, due to begin in 2021.
	The MD Medical Group facility in Perm adopted the recognised workplace remuneration policy.
Timely organisation of advanced trainings	In 2020, 11 people completed clinical residency programmes at MD Medical Group, and other five people were accepted into residency programmes. 12 webinars were held for staff.
Ratio of medical staff to non-medical staff (staff for treatment-and-prevention) subject to preferential taxation	Over the reporting year the company was compliant with the requirement of the 50% ratio between medical staff and non-medical staff, subject to preferential taxation. In 2020, the breakdown was: Doctors 37%, other medical staff 33%, other staff 30% - a clear split of 70/30 medical to non-medical staff.

In 2020, MD Medical Group covered good ground in achieving the HR management targets set the previous year:

- to meet the extending range of services by ensuring highly professional employees at MD Medical Group hospitals and clinics;
- to provide training to new medical residents and interns. Prepare future employees and managers of MD Medical Group;
- to develop the system of continuous medical education score accounting; and
- to ensure timely organisation of advanced training programmes for medical employees.

In the year under review, MD Medical Group strengthened oversight of its healthcare operations, in particular the identification, adoption, and rollout of innovative technologies. Despite the challenges related to the COVID-19 pandemic, MD Medical Group was able to go ahead with the opening of a new oncological centre, demonstrating the Group's commitment to making high-guality care accessible to the patients who need it the most.

#### **Professional development**

In response to the pandemic, all healthcare professionals underwent comprehensive professional further training in best practices used to treat patients with COVID-19. Relevant training was also provided to other, non-medical, staff on-site at MD Medical Group locations, and support for staff working from home in adopting best practices in COVID safety was also delivered.

Professional further education and development are essential features of employment at MD Medical Group. In 2020, due to the pandemic, provision of these resources pivoted from faceto-face training to online training. Whereas areas that MD Medical Group excels in, particularly reproductive medicine, usually account for the majority of specialist training offered, in 2020 COVID-19 was a central part of the professional education we provided to members of staff.

MD Medical Group in 2020 also prepared staff for the transition from a system of certification (once every five years) to an annual appraisal.

12 webinars were held in 2020. This is less than in each of the preceding two years, however the reasons for this were the pivot to pandemic response across all MD Medical Group facilities, while maintaining outstanding quality of care for non-COVID patients.

Over 90% of the healthcare professionals employed in MD Medical Group facilities, completed further education gualification courses, including certificate extension, and additional COVID-19 education courses.

Five members of staff are currently enrolled in a one-year Group entities: from Lapino to Vladivostok. In addition to cen-OBGYN course, and four more members of staff are enrolled tralisation, stated supply chain management goals are: in a two-year OBGYN course. 11 people completed their residency programmes at MD Medical Group facilities in 2020. the same high quality at a lower price point.

MD Medical Groups contributes to the development of medical science across Russia and internationally and encourages its members of staff to produce publications in respected Russian and international peer-reviewed medical journals.

### Supply chain development

Effective supply chain management is essential to patient safety and the economic stability of MD Medical Group's operations. The Group benefits from a robust and resilient supply chain. At its core: the analysis of material and equipment demand at all facilities.

MD Medical Group's core values of good faith, transparency, impartiality and fairness permeate all dealings with suppliers and other stakeholders in the supply chain.

In supplier selection, particular emphasis is placed on a candidate's experience and quality of the product or service they offer. Successful candidates must be able to demonstrate a significant and successful track-record in providing medical products and services, particularly for international-level private medical facilities. They must also share the same values, principles and work ethics (outlined above) as MD Medical Group.

Centralisation plays an important role in supply chain management at MD Medical Group, which comprises 42 medical enterprises active across the Russian Federation. Every year the procurement department establishes a list of procurement categories which will be handled centrally. Suppliers are identified and selected in a transparent selection process, which ensures a continuum of high-quality care between the different locations in MD Medical Group's structure.

The working environment, conditions, and equipment are therefore brought up to a shared level across all MD Medical

Supply chain of medications and equipment



- To identify alternative materials which would deliver
- To conclude supply contracts directly with producers in order to exclude middle parties that would inflate the costs of any purchase contract.

The purchase of medications and medical equipment is carried out under this centralised approach. The goal here is to ensure competing producers are invited to participate in any single opportunity to supply the Group. This means MD Medical Group actively seeks to stimulate competition for each supply opportunity and is always open to new entities. As this is a fast-growing area, in which innovative products appear on the market regularly, it is essential to MD Medical Group's standing as an innovation driver in its field that it is open to adopt these innovations at its centres. Prior to adopting them, a rigorous performance and quality review is carried out.

MD Medical Group also works directly with producers to gain access to the latest unique developments which are not already on the market, but which meet specific and identified needs.

In 2020, in addition to its wide-ranging COVID-19 response. MD Medical Group opened a new hospital, Lapino-2. Ensuring this facility was adequately equipped was one of the main challenges of 2020 from a supply management perspective.

The Lapino-2 facility is a specialist oncology centre. As such, its procurement and supply requirements differed significantly from those of other MD Medical Group operations. New agreements with new producers (Pharmstandard, Biocade) were required, and competitive offers from other suppliers were sought.

In 2020, the COVID-19 pandemic placed particular strain on the supply chain for particular items directly related to the pandemic response. Thanks to its partners, MD Medical Group was able to ensure one Lapino facility was re-designated the Group's COVID-19 specialist centre, able to accept and treat COVID-19 patients in both the first and second wave of the pandemic.

#### Supply chain of medical expendables



In 2020, MD Medical Group cooperated with over 3,000 supply companies, among which 2,680 provide medical expendables, 194 suppliers of medications and 350 suppliers of medical equipment. The total number of companies involved in the supply chain in every area is kept to under two (as the diagram above explains).

The procurement and supply department seeks to reduce the number of entities in the supply chain to ensure maximum efficiency and is primarily focused on major distributors able to meet MD Medical Group's complex needs.

#### **Environment and workplace safety**

#### **Environmental management**

Reducing environmental impact is essential for MD Medical Group for a number of business-critical reasons. First, it allows more resources to be re-focused on the Group's core business, enabling increased reinvestment in its healthcare facilities across the Russian Federation, and benefiting patients and local communities. Second, it goes hand in hand with MD Medical Group's stated commitment to being an innovative leader in healthcare. Third, it shows the communities, where MD Medical Group has a presence, that it is dedicated to being a good partner in all respects.

In the year under review, MD Medical Group saw continued rollout of the transition to energy-saving and resource-conserving operations. However, the response to COVID-19 and the operation of six hospitals full capacity, resulted in a slight increase in resource consumption.

The compliance with applicable federal, regional, and local environmental legislation is as essential to MD Medical Group's successful operations as is its compliance with other rules, regulations, and benchmarked best practice. The Company's management system meets the international requirement ISO 14001-2004 Environmental management systems and ISO 50001:2011 Energy management systems.

Here MD Medical Group gives an overview of its performance in this field, using key indicators of these areas for environmental management:

- Energy efficiency:
- Rational water use:
- Effective waste management.

As referred to above in sections on continuing education and training in the workplace, medical and non-medical employees at MD Medical Group are offered courses in occupational safety and related areas as specified under Article 225 of the Russian Federation Labor Code. Every three years each employee must pass the relevant occupational safety test and each year non-medical staff members complete first-aid courses.

In the period under review, in some key indicators an increase of resource usage was recorded. This can be accounted for by several factors: increased resource consumption due to COV-ID-19 safety requirements, and the fact that two new clinics and one hospital came online in the year under review.

#### **Energy efficiency**

Heating at MD Medical Group facilities primarily draws on the electricity supply. However, clinics and hospitals are also equipped with diesel generators, to serve as backup power supply units in case of unforeseen electricity outages.

Common energysaving practices among both clinics and hospitals include ensuring, wherever possible, energy-efficient settings on general (non-medically critical) equipment and devices are used such as air-conditioning and motion-responsive lighting. In addition, clinics adopt halogen and fluorescent lamps with LED energy-saving light sources.

By adopting energy-saving practices MD Medical Group ensures more resources are directed to those operationally critical areas,

and supports the communities in which it has operations by setting an example for other entities of responsible resource and facilities management.

Although the focus vear-to-vear is on reducing consumption offerings at Tyumen, in the year following its opening, and the of resources in this area at MD Medical Group facilities, the fact that ambulances were operating 24./7. situation in 2020 was altered by the COVID-19 pandemic. Part of a medically responsible adjustment to ensure workplaces are Facilities management at all MD Medical Group locations in safe for staff and patients during COVID-19 involved altering 2020 prioritised the pandemic response over the pre-existing patterns of ventilation, and increasing the frequency with which drive to reduce resource consumption wherever possible.

	2019	2020	Change, %
CLINICS	12,867	13,564	+5 %
HOSPITALS	89,821	96,321	+7 %
TOTAL	102,688	109,884	+7%

Heating energy consumption by MD Medical Groups clinics and hospitals, GJ

	2019	2020	Change, %
CLINICS	22,622	22,715	0 %
HOSPITALS	177,187	182,126	+3 %
TOTAL	199,809	204,842	+3 %

Total energy consumption by MD Medical Groups clinics and hospitals, GJ

	2019	2020	Change, %
CLINICS	35,489	36,279	+2 %
HOSPITALS	267,008	278,447	+4 %
TOTAL	302,497	314,726	+4 %

Fuel consumption by MD Medical Group's clinics and hospitals, Litres

			<b>e</b> l <i>e</i> /
	2019	2020	Change, %
Petrol			
CLINICS	68,947	64,810	-6 %
HOSPITALS	71,943	68,346	-5%
TOTAL	140,890	133,156	-5%
Diesel			
CLINICS	48,880	44,020	-10 %
HOSPITALS	69,103	90,241	+31%
TOTAL	117,983	134,261	+14 %

water supplies would be used in washing hands and other essentials. COVID-19 safety measures also result in a greater volume of medical waste. Other contributing factors to a rise in resource use in 2020 include the ramp-up of patient treatment

#### Electricity consumption by MD Medical Group's clinics and hospitals, GJ (gigajoule)

#### **Rational water consumption**

MD Medical Group clinics and hospitals receive water from municipal water supply systems, which meets State Standard GOST P 51232-98 (2002). Efficient water use is a key component in MD Medical Group's approach towards sustainable operations. The Company is dedicated to improving its water management system as shown by the individual facilities.

In 2020, adequate health and safety regulations in place in response to the COVID-19 pandemic meant that more water was used for COVID-19 health-and-safety measures among patients and personnel.

#### Water consumption by MD Medical Group<sup>7</sup>, cub. M

	2019	2020	Change, %
CLINICS	32,736	30,772	-6 %
HOSPITALS, including	176,262	190,538	+8 %
Perinatal Medical Centre	32,543	31,957	-2%
Lapino Clinical Hospital	63,800	81,524	+28 %
Ufa Clinical Hospital	34,838	31,703	-9%
Clinical Hospital "Avicenna", Novosibirsk	16,223	14,985	-8%
Samara Clinical Hospital	17,397	15,899	-9%
Tyumen Clinical Hospital	11,461	14,470	+26 %
TOTAL	208,998	221,310	+6 %

#### Waste management in hospitals



#### Waste by disposal method (hospitals), metric tonnes:

	2019	2020	Change, %
Non-hazardous	3,037	4,703	+55 %
Landfill	3,037	4,703	+55 %
Bulk incineration	_	—	_
Hazardous	59	62	+5 %
Landfill	—	_	_
Bulk incineration	59	79	+34 %
Total	3,096	4,764	+54 %

Waste by disposal method (clinics), metric tonnes:

	2019	2020	Change, %
Non-hazardous	964	985	+2%
Landfill	844	862	+2 %
Bulk incineration	120	123	+3 %
Hazardous	106	112	+6%
Landfill	3	3	0 %
Bulk incineration	103	109	+6 %
Total	1,070	1,097	+3 %

#### Waste management

MD Medical Group takes a responsible approach to managing medical waste, fully in accordance with the applicable legislation. The waste disposal procedures and practices in place in MD Medical Group hospitals and clinics falls under the Sanitary and Epidemiological Requirements for Treating Medical Waste (SanPin 2.1.7.2790-10). Waste is categorised as hazardous or non-hazardous, and subject to treatment as defined below. The necessary response to the COVID-19 pandemic, such as the introduction of additional protective measures for staff and patients, meant that all medical facilities saw a greater volume of waste.

Hazardous waste is either treated in-house and disposed of using special equipment, or this is done by external contractors. Where this is handled in-house, hazardous waste undergoes decontamination processes to remove harmful substances or render them inert, until it becomes non-hazardous, whereupon it is processed as non-hazardous waste. External contractors use landfill for non-hazardous waste or incineration for hazardous waste.

The increase in waste volume results from the fact that MD Medical Group had six hospitals operating at full capacity in 2020, and was further boosted by the COVID-19 safety measures. Clinics were closed for three months of the year due to pandemic response measures.

## Annex 1. GRI Index Disclosures

Number	Title	Page in the Report and/or Reference
GRI 102: (	GENERAL DISCLOSURES	
102-1	Name of the organisation	
102-2	Activities, brands, products, and services	
102-3	Location of headquarters	
102-4	Location of operations	
102-5	Ownership and legal form	
102-6	Markets served	
102-7	Scale of the organisation	
102-8	Information on employees and other workers	
102-9	Supply chain	
102-10	Significant changes to the organisation and its supply chain	
102-11	Precautionary Principle or approach	
102-12	External initiatives	
102-13	Membership of associations	Clinics of the Group and their employees are members of the following national and international organisations:
		Russian Association of Human Reproduction
		Russian Association of Obstetricians and Gynecologists
		Chamber of Commerce and Industry of the Samara Region
		Chamber of Commerce and Industry of the Urban District of Togliatti, Samara Region
		European Society of Human Reproduction and Embryology
		Association of Obstetricians and Gynecologists of endocrinologists [??] of the Perm Region
		Moscow Society of Obstetricians and Gynecologists
		Association of Obstetricians and Gynecologists of the Irkutsk Region
		Association of Gynecologist-Endoscopists of Russia
		International Academy of Perinatal Medicine

Number	Title
102-14	Statement from the senior decision-maker
102-15	Key impacts, risks, and opportunities
102-16	Values, principles, standards, and norms of be
102-18	Governance structure
102-22	Composition of the highest governance body and its committees
102-24	Appointing and selecting the highest governance body
102-40	List of stakeholder groups
102-41	Collective bargaining agreements
102-42	Identifying and selecting stakeholders
102-43	Approach to stakeholder engagement
102-44	Key topics and concerns raised
102-45	Entities included in the consolidated financial statements
102-46	Defining the report's content and topic bounda
102-47	List of material topics
102-48	Restatements of information
102-49	Changes in reporting
102-50	Reporting period
102-51	Date of the most recent report
102-52	Reporting cycle
102-53	Contact point for questions regarding the repo
102-54	Claims of reporting in accordance with GRI Standards
102-55	GRI content index
102-56	External assurance
GRI 103: M	IANAGEMENT APPROACH
103-1	Explanation of the material topic and its bound
103-2	The management approach and its componen
103-3	Evaluation of the management approach
GRI 205: A	ANTI-CORRUPTION
205-3	Confirmed incidents of corruption and actions taken
GRI 302: E	NERGY
302-1	Energy consumption within the organisation
GRI 303: V	VATER
303-1	Water withdrawal by source
GRI 306: E	FFLUENTS AND WASTE
306-2	Waste by type and disposal method
GRI 404: T	RAINING AND EDUCATION
	Programmes for upgrading employee skills

	Annex 2. Sustainable Development Risk Management
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daries	
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	Annual cycle
ort	Annual cycle
port	Annual cycle This report has been prepared in accordance with GRI Standards: Core option.
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#### **GRI 405: DIVERSITY AND EQUAL OPPORTUNITY**

405-1 Diversity of governance bodies and employees

#### **GRI 406: NON-DISCRIMINATION**

406-1 Incidents of discrimination and corrective actions taken

#### **GRI 417: MARKETING AND LABELLING**

417-2	Incidents of non-compliance concerning product and service information and labelling	When preparing marketing and communication materials, MD Medical Group complies with the provisions of the Federal Law N 383-FZ on Advertising dated 30.10.2018 and Law No. 2300-1 of the Russian Federation on Protection of Consumer Rights dated 7 February 1992 (as amended on 1 May 2017). As part of measures to monitor compliance with the statutory requirements for products and services information and labelling, all advertising contracts are signed by the marketing director (deputy general director, marketing) and the legal department.
417-3	Incidents of non-compliance concerning marketing communications	There were no cases of non-compliance with requirements on product labelling and product and services information identified in the reporting period.
QUALIT	Y MEDICAL ASSISTANCE TO PATIENTS	
MD1	Development and extension of the list of services	
MD2	Annual capacity of the hospitals	
MD3	Development of hi-tech medical care	
MD4	Highly-qualified personnel	
MD5	Dialogue with patients	

## Annex 2. Sustainable Development **Risk Management at MD Medical Group in 2020**

In line with a clearly defined and robust long-term strategy, MD Medical Group acts to minimise risks related to sustainable development. It achieves this by regularly reviewing its risk management approaches. These general risks are: Environmental impa Social and employm Human rights risks;

Corporate governance and effective management are elements in MD Medical Group's continued success. T of Directors is committed to upholding the highest sta all interaction with stakeholders.

As in previous Annual Reports, MD Medical Group ha fied four types of sustainable development risk, relat business operations and the broader healthcare sector

Type of risk

#### ENVIRONMENTAL IMPACT RISKS

Incorrect hazardous waste disposal

Substantial increase in energy consumption and decreas in energy efficiency

Substantial increase in water consumption

Increase in paper consumption

#### SOCIAL AND EMPLOYMENT RISKS

Statutory restrictions related to employment

ainable de- s risk man-	<ul> <li>Environmental impact risks;</li> <li>Social and employment risks;</li> <li>Human rights risks;</li> <li>Corruption and bribery risks.</li> </ul>
The Board andards in	<ul> <li>In 2020, based on the experience of previous years and in response to the impact of COVID-19, this list was expanded to include:</li> <li>Epidemiological risk.</li> </ul>
has identi- ated to its cor.	MD Medical Group has implemented targeted preventive meas- ures regarding all identified risks, and notes that there is a low likelihood that any of these risks will transpire as real events.
	Relevant risk management mechanism
	MD Medical Group continuously improve the procedure for selecting contractors, who are required to have all the necessary resources and skills to dispose of hazardous medical wastes in a proper way.
ase	MD Medical Group is aware of the importance of using a modern high-performance power supply system. MD Medical Group applies a number of energy-saving measures in accordance with internal standards and procedures. Energy-saving equipment are installed and operational at all Group facilities.
	MD Medical Group closely monitors the condition of water and heat supply pipelines.
	MD Medical Group fulfils the requirements of the official Electronic Government programme in Russia focused on supporting the move to electronic external document flow.
	MD Medical Group actively develops online, digital, and mobile first forms of record keeping and information exchange with key stakeholders.
	MD Medical Group monitors changes in relevant legislation and reacts promptly.

Type of risk	Relevant risk management mechanism				
Insufficient availability of Company's care services facilities	MD Medical Group is expanding the geography of its presence, opening new facilities to boost accessibility and expand patient reach. MD Medical Group's price points in each new location are selected factoring in the income level of the local population.				
	In addition, the Group is committed to meeting the requirements of the federal IVF programme under obligatory health insurance policies.				
Deterioration of the Group's relations with staff	MD Medical Group monitors employee engagement and satisfaction levels in regular surveys and creates conditions for the development and realisation of its employees' professional potential. Employee development and retention were clear focus areas in the period under review, and MD Medical Group continued to cooperate actively with department heads in leading universities on recruitment drives. MD Medical Group has continued to develop the continuous medical education it offers its people – in particular training in Moscow for regional employees.				
HUMAN RIGHTS RISKS					
Discrimination	MD Medical Group does not tolerate any form of discrimination.				
Work under compulsion	MD Medical Group's corporate culture and ethics are based on positive engagement and encouragement. Compulsion of any kind is not permitted.				
Remuneration discrimination	MD Medical Group has a strict policy on bonuses and rewards as performance based, corresponding to clearly set and agreed KPIs.				
CORRUPTION AND BRIBERY RISKS					
Risk of corrupt actions and payments to government authorities	MD Medical Group ensures that any interaction with supervisory and regulatory authorities is fully documented. The Company's CEO and shareholders are immediately notified of any disputes or differences arising between the Company and supervisors or regulators. All financial operations in the Group are reflected in appropriate financial records which are subject to financial audit. MD Medical Group has a clear zero-tolerance policy on any form of bribery and corruption.				
Risk of bribery of the Group's employees for the benefit of third parties	MD Medical Group's procurement procedures are sufficiently transparent to reduce the risk of corruption and fraud. Moreover, the Company has developed and uses an efficient and transparent procedure for selecting suppliers.				
COVID-19 AND EPIDEMIOLOGICAL RISK					
Risk of deteriorating epidemiological situation, increased risk of infectious disease transmission among medical personnel as a result	MD Medical Group provided its healthcare professionals and essential workers with personal protective equipment that meet the standards required.				
of their patient treatment duties.	MD Medical Group opened a new healthcare facility on-site at Lapino, specifically for patients with COVID-19.				
Risk of external factors impacting the ability of MD Medical Group facilities and staff being able to provide treatment to COVID-19 patients at the required level.	When treating COVID-19 patients, MD Medical Group ensured it acted in line with developing international best practice and healthcare authority (WHO, Russian Federation Ministry of Health) guidance, and expertise shared by leading Russian clinics.				

## Annex 3. Information on the gender and age of the Board of Directors as of 31 December 2020

Gender:

Men — 90%; Women — 10%;

Age:

30-50 years of age -40%; Over 50 years of age -60%.

## Annex 4. Information on the gender and age of employees as of 31 December 2020

Gender:

Men — 14%; Women — 86%; In the period under review there was no change in the proportion of employees in the following age groups.

Age:

Under 30 years of age -13%; 30–50 years of age -61%; Over 50 years of age -26%.

## Annex 5. Information on staff

#### 2019

	MOTHER & CHILD CENTRE	MOTHER & CHILD URALS	MOTHER & CHILD SIBERIA	MOTHER & CHILD VOLGA	TOTAL	%
Male	726	213	305	148	1,392	18.0
Female	3,249	1,117	1,087	907	6,360	82.0
TOTAL	3,975	1,330	1,392	1,055	7,752	100

#### 2020

	MOTHER & CHILD CENTRE	MOTHER & CHILD URALS	MOTHER & CHILD SIBERIA	MOTHER & CHILD VOLGA	TOTAL	%
Male	884	297	148	297	1,531	18.56
Female	3,603	1,127	1,080	933	6,743	81.44
TOTAL	4,487	1,242	1,228	1,230	8,280	100

In 2020, the Group worked to rectify technical issues in previous reporting periods that prevented us from distinguishing between employees move between part-time and FTE status. As yet, this issue remains. Further attention will be shown to this matter in 2021. The tables below show that the total headcount at MD Medical Group facilities increased in the period from 2019 to 2020.

## Annex 6. SanPin 2.1.7.2790-10 Sanitary and Epidemiological Requirements **for Treating Medical Waste**

SanPin 2.1.7.2790-10 Sanitary and Epidemiological Requirements for Treating Medical Waste is a regulatory legal act, registered by the Ministry of Justice of the Russian Federation on February 17, 2011 (registration number: 19871). According to this document, there are five major classes of medical waste:

- Class A (A) epidemiologically non-hazardous waste close in composition to municipal solid waste (packaging, paper. cardboard. etc.):
- Class B (Б) epidemiologically hazardous waste. This class includes human blood and blood products as well as other biological liquids:
- Class V (B) extremely epidemiologically hazardous waste (materials that were in contact with patients with infectious diseases):
- Class G (Γ) toxicologically hazardous waste of classes from 1 to 4. This class includes medicines, diagnostics, and disinfectants that cannot be used, namely those medical supplies that have been damaged or expired;
- Class D (Д) radioactive waste.

## Annex 7. Main methods for obtaining information

Most of the data is originated from the clinics' and hospitals' All calculations were made by applying some of the following own records of actual water use, energy, and fuel consump- indicators: tion. However, for several clinics and hospitals some indicators • Water consumption - average water consumption per were calculated, due to the fact that a number of facilities are located in rented premises; and because of the lack of detailed accounting data or non-relevance of such information for decision-making by the MD Group or stakeholders.

- square meter for clinics and hospitals.
- Electricity and heating the amount of money spent on utili-• ties and average heating energy consumption per square meter for clinics. Regional tariffs were used for the calculations.

The share of data on water, energy and fuel consumption, obtained from calculations was insignificant in the overall dataset.

#### Electricity consumption by MD Medical Group's clinics and hospitals, KWh

	2019	2020	Change, %
CLINICS	3,574,196	3,767,673	+5 %
HOSPITALS, including	24,950,320	26,755,719	+7 %
Perinatal Medical Centre	4,541,075	4,859,405	+7 %
Lapino Clinical Hospital	8,346,660	9,365,870	+12 %
Ufa Clinical Hospital	4,259,589	3,796,371	-11 %
Clinical Hospital "Avicenna", Novosibirsk	2,491,946	2,552,530	+2 %
Samara Clinical Hospital	2,998,635	2,811,568	-6 %
Tyumen Clinical Hospital	2,312,415	3,369,976	+46 %
TOTAL	28,524,516	30,523,392	+7 %

	2019	2020	Change, %
CLINICS	5,407	5,425	0 %
HOSPITALS, including	42,349	43,498	+3 %
Perinatal Medical Centre	4,753	5,038	+6 %
Lapino Clinical Hospital	9,983	11,926	+19 %
Ufa Clinical Hospital	11,996	11,561	-4 %
Clinical Hospital "Avicenna", Novosibirsk	4,140	2,657	-36 %
Samara Clinical Hospital	4,877	4,325	-11 %
Tyumen Clinical Hospital	6,600	7,991	+21%
TOTAL	47,755	48,923	+2%

Fuel Consumption by MD Medical Group's clinics and hospitals, litres

PETROL	
CLINICS	
HOSPITALS, including	
Perinatal Medical Centre	
Lapino Clinical Hospital	
Ufa Clinical Hospital	
Clinical Hospital "Avicenna", Novosibirsk	
Samara Clinical Hospital	
Tyumen Clinical Hospital	
TOTAL	
TOTAL DIESEL CLINICS	
DIESEL	
DIESEL	
DIESEL CLINICS HOSPITALS, including	
DIESEL CLINICS HOSPITALS, including Perinatal Medical Centre	
DIESEL CLINICS HOSPITALS, including Perinatal Medical Centre Lapino Clinical Hospital	
DIESEL CLINICS HOSPITALS, including Perinatal Medical Centre Lapino Clinical Hospital Ufa Clinical Hospital	
DIESEL CLINICS HOSPITALS, including Perinatal Medical Centre Lapino Clinical Hospital Ufa Clinical Hospital Clinical Hospital "Avicenna", Novosibirsk	

2020	2019
64,810	68,947
68,346	71,943
21,698	22,350
34,300	35,123
7,626	10,224
1,148	1,160
272	n/a
3,303	3,087
133,156	140,890
	64,810 68,346 21,698 34,300 7,626 1,148 272 3,303

Change, %	2020	2019
-10 %	44,020	48,880
+31%	90,241	69,103
+38 %	18,724	13,576
+67 %	49,997	29,945
-27 %	3,032	4,129
-9 %	7,162	7,895
-23 %	4,260	5,528
–12 %	7,066	8,030
+14 %	134,261	117,983

KPMG Ltd

12 Contacts and advisers

### **Registered office**

## Independent auditors

## **Depositary banks**

## **Stock exchange**

## MOEX

## **Investor relations**

## **Media relations**

## **Global invest direct**