



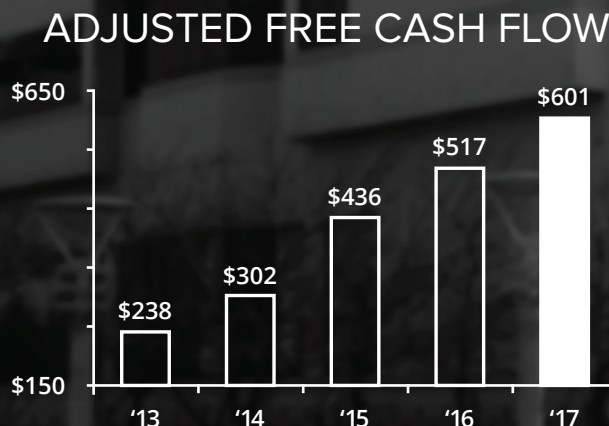
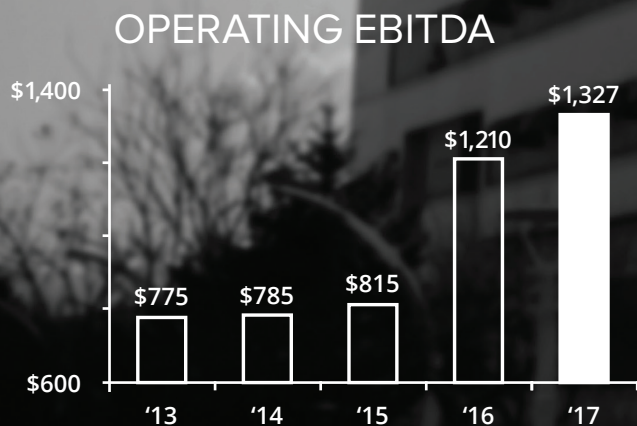
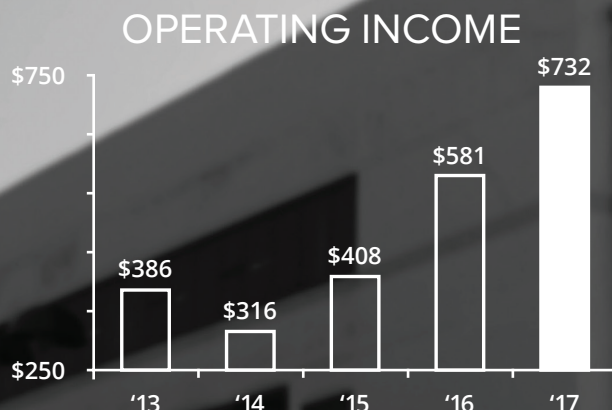
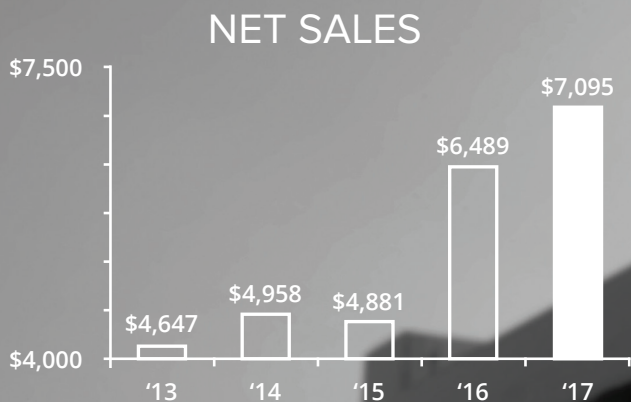
# 2017 ANNUAL REPORT



Always Advancing to Protect What's Important.

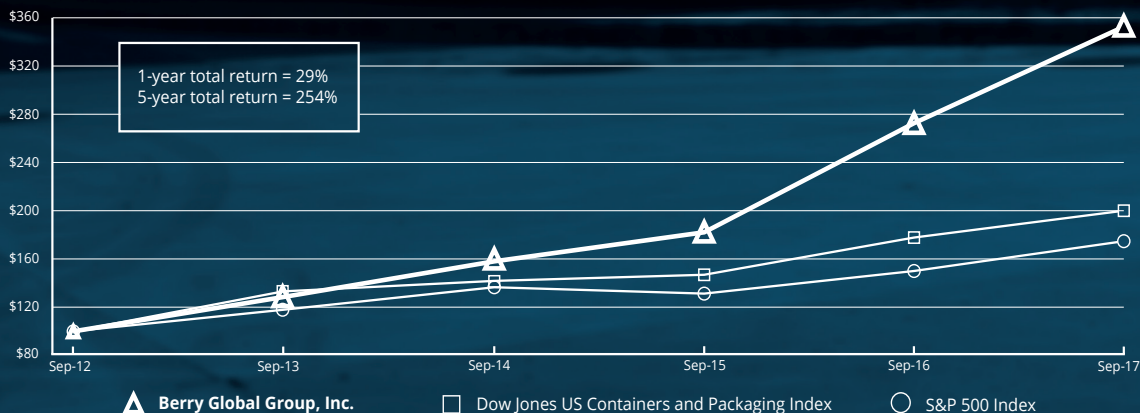
# FINANCIAL HIGHLIGHTS\*

FISCAL YEARS ENDED	SEPTEMBER 30, 2017	OCTOBER 1, 2016	% CHANGE
Net Sales	\$7,095	\$6,489	9%
Operating Income	732	581	26%
Operating EBITDA	1,327	1,210	9%
Adjusted Free Cash Flow	601	517	16%



\*In millions of dollars, except stock performance data. Operating EBITDA and adjusted free cash flow are non-GAAP financial measures. See reconciliation located within this document.

## STOCK PERFORMANCE\*\*



\*\*Total cumulative return based on \$100 invested at beginning of the period vs. the S&P 500 and DJ US Containers & Packaging. Assumes reinvestment of dividends.

# LETTER TO OUR SHAREHOLDERS

Dear Fellow Shareholders,

As I conclude my first fiscal year as CEO of Berry, I am very pleased with the performance and strategic position of our Company. I want to personally thank all of our investors for your continued support of Berry. Most importantly, I want to sincerely thank our more than 23,000 employees, whose dedication is the key driver of our success. Their focus, hard work, and commitment to our customers, day-in and day-out, is the backbone of our Company.

Fiscal 2017 was yet another outstanding year for Berry. We celebrated our 50th year in business, we were added to the Fortune 500 list, completed two acquisitions, and delivered strong financial results. Specifically, in fiscal 2017, we delivered revenue of \$7.1 billion, operating EBITDA of \$1.33 billion and adjusted free cash flow of \$601 million, all records for any fiscal year in the Company's history. Additionally, the value of Berry's stock rose over 29% during fiscal year 2017. These extraordinary results reflect the strong fundamental strategies of our expanded global businesses, contributions from our acquisitions, as well as a relentless focus on execution by our dedicated employees.

Our top priority was to reduce our leverage ratio of net debt to adjusted EBITDA to below 4 times. I am proud of our efforts to achieve this target, as we ended fiscal 2017 at 3.8 times, which is the lowest in the Company's long history. This achievement was accomplished by our ability to generate consistent and dependable free cash flow.

We also closed two acquisitions, which were important contributors to our success in fiscal 2017: AEP Industries, Inc. in January and Adchem Corporation in June. The acquisition and integration of these businesses into our Engineered Materials division has exceeded our projections, and the results to date have validated our expectations of the synergy potential and scale advantages of the combined businesses. For AEP, we achieved \$80 million of annualized cost synergies overdriving our estimate of \$50 million at the time of deal announcement. The employees that became part of Berry have played key roles in the integration and achievement of these synergies, while continuing to provide high-quality products and service to our customers.

An important symbolic milestone was achieved as we were ranked in the Fortune 500 list of America's largest public companies. From our humble beginning in 1967 in Evansville, Indiana, with one injection molding machine, we have grown to more than 130 facilities around the world providing great jobs to over 23,000 employees. Berry has emerged as a global leader in providing value-added customized protection solutions for our customers around the world.

We enter fiscal 2018 excited and confident in our ability to grow with our customers and deliver increasing value to our shareholders. We will continue with a strong focus on maximizing shareholder value while continuing our disciplined, consistent, long-term strategy that has led to success for many decades. In November 2017, we entered into a definitive agreement to acquire Clopay Plastic Products Company, Inc., a subsidiary of Griffon Corporation. Clopay is a leader in the global supply of printed breathable films as well as an innovator in the development of elastic films and laminates with product offerings uniquely designed for applications used in a number of markets including; hygiene, healthcare, construction, and industrial protective apparel. Clopay has nearly 1,500 employees with a footprint serving markets across the globe with locations in the United States, Germany, Brazil, and China. We are very excited about the Clopay team becoming a part of the Berry family and believe that this acquisition strengthens our position within the faster growing health and hygiene markets.

Throughout Berry's history, we have had a focus on creating innovative products in strong, stable, consumer-centric end markets. Our traditional hallmarks of stability and predictability remain intact, and I am confident that the people at Berry will continue to drive positive results and achieve our goals and mission of always advancing to protect what's important.



A handwritten signature in black ink, appearing to read 'Tom Salmon'. The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Tom Salmon  
Berry Global Group, Inc.  
Chief Executive Officer

# DIRECTORS

## B. Evan Bayh

Senior Advisor of Apollo Global Management and Partner at McGuireWoods, LLP  
Joined 2011

## Carl J. (Rick) Rickertsen

Managing Partner of Pine Creek Partners  
Joined 2013

## Robert A. Steele

Retired Vice Chairman of Health Care of Procter & Gamble  
Joined 2014

## Jonathan D. Rich\* (Chairman)

Former CEO of Berry Global Group, Inc.  
Joined 2010

## Jonathan F. Foster

Founder and Managing Director of Current Capital LLC  
Joined 2014

## Ronald S. Rolfe

Retired Partner of the Litigation Dept. of Cravath, Swaine, & Moore LLP  
Joined 2013

## Stephen E. Sterrett

Former Senior EVP and CFO of Simon Property Group  
Joined 2015

## Idalene F. Kesner

Dean of Indiana University's Kelley School of Business  
Joined 2014

## Robert V. Seminara

Member of Apollo Global Management  
Joined 2006

## Scott B. Ullem

CFO of Edwards Lifesciences Corporation  
Joined 2016

# EXECUTIVE OFFICERS

## Thomas E. Salmon\*

Director, Chief Executive Officer

## Curtis L. Begle

President, Engineered Materials Division

## Jean-Marc Galvez

President, Consumer Packaging Division

## Jason K. Greene

Executive Vice President, Secretary, and Chief Legal Officer

## Scott M. Tracey

President, Health, Hygiene, and Specialties Division

## Mark W. Miles

Chief Financial Officer and Treasurer

## James M. Till

Executive Vice President and Controller

As of January 10, 2018

\*The Board unanimously elected Mr. Salmon to succeed Mr. Rich as Chairman of the Board effective February 1, 2018

# NON-GAAP FINANCIAL MEASURES\*

Operating EBITDA and adjusted free cash flow, as presented in this document, are supplemental financial measures that are not required by, or presented in accordance with, generally accepted accounting principles in the United States (“GAAP”). Reconciliations of such measures to GAAP financial measures are provided below. Investors are urged to consider carefully the comparable GAAP measures and the reconciliations to those measures provided. For further information, see the accompanying Form 10-K.

	FISCAL				
	2013	2014	2015	2016	2017
<b>U.S. GAAP Operating income</b>	\$386	\$316	\$408	\$581	\$732
Add: depreciation and amortization	341	358	350	525	521
Add: restructuring and impairment	14	30	13	32	24
Add: business optimization and other expense	34	81	44	72	50
<b>Operating EBITDA</b>	<b>\$775</b>	<b>\$785</b>	<b>\$815</b>	<b>\$1,210</b>	<b>\$1,327</b>

	FISCAL				
	2013	2014	2015	2016	2017
<b>Cash flow from operating activities</b>	\$464	\$530	\$637	\$857	\$975
Additions to property, plant, and equipment, net	(221)	(196)	(162)	(283)	(263)
Tax receivable agreement payment	(5)	(32)	(39)	(57)	(111)
<b>Adjusted free cash flow</b>	<b>\$238</b>	<b>\$302</b>	<b>\$436</b>	<b>\$517</b>	<b>\$601</b>

\*Measurements are in millions

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**Fiscal 2017 Annual Report on Form 10-K**

Year Ended September 30, 2017

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**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-K**

Annual report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the fiscal year ended September 30, 2017

Commission File Number 001-35672



**BERRY GLOBAL GROUP, INC.**

A Delaware corporation

101 Oakley Street, Evansville, Indiana, 47710  
(812) 424-2904

IRS employer identification number  
20-5234618

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of Each Class</u>	<u>Name of Each Exchange on Which Registered</u>
Common Stock, \$0.01 par value per share	New York Stock Exchange

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer, or non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Small reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 7(a)(2)(B) of the Securities Act. Yes  No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934). Yes  No

The aggregate market value of the common stock of the registrant held by non-affiliates was approximately \$6.3 billion as of April 1, 2017, the last business day of the registrant's most recently completed second fiscal quarter. This amount excludes shares of the registrant's common stock held by current executive officers, directors, and affiliates whose ownership did not exceed 5% as of such date. The aggregate market value was computed using the \$48.57 closing price per share for such stock on the New York Stock Exchange on such date.

<u>Class</u>	<u>Outstanding at November 21, 2017</u>
Common Stock, \$.01 par value per share	131.0 million shares

Portions of Berry Global Group, Inc.'s Proxy Statement for its 2018 Annual Meeting of Stockholders are incorporated by reference into Part III of this report.

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## CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS

This Form 10-K includes “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended, with respect to our financial condition, results of operations and business and our expectations or beliefs concerning future events. The forward-looking statements include, in particular, statements about our plans, strategies and prospects under the heading “Management’s Discussion and Analysis of Financial Condition and Results of Operations”. These statements contain words such as “believes,” “expects,” “may,” “will,” “should,” “would,” “could,” “seeks,” “approximately,” “intends,” “plans,” “estimates,” “outlook,” “anticipates” or “looking forward” or similar expressions that relate to our strategy, plans, or intentions. All statements we make relating to our estimated and projected earnings, margins, costs, expenditures, cash flows, growth rates and financial results or to our expectations regarding future industry trends are forward-looking statements. In addition, we, through our senior management, from time to time make forward-looking public statements concerning our expected future operations and performance and other developments. These forward-looking statements are subject to risks and uncertainties that may change at any time, and, therefore, our actual results may differ materially from those that we expected. We derive many of our forward-looking statements from our operating budgets and forecasts, which are based upon many detailed assumptions. While we believe that our assumptions are reasonable, we caution that it is very difficult to predict the impact of known factors, and it is impossible for us to anticipate all factors that could affect our actual results. All forward-looking statements are based upon information available to us on the date of this Form 10-K.

All forward-looking information and subsequent written and oral forward-looking statements attributable to us, or to persons acting on our behalf, are expressly qualified in their entirety by the cautionary statements. Some of the factors that we believe could affect our results include:

- risks associated with our substantial indebtedness and debt service;
- changes in prices and availability of resin and other raw materials and our ability to pass on changes in raw material prices on a timely basis;
- performance of our business and future operating results;
- risks related to acquisitions and integration of acquired businesses;
- reliance on unpatented proprietary know-how and trade secrets;
- increases in the cost of compliance with laws and regulations, including environmental, safety, production and product laws and regulations;
- risks related to disruptions in the overall economy and the financial markets that may adversely impact our business;
- risks of catastrophic loss of one of our key manufacturing facilities, natural disasters, and other unplanned business interruptions;
- risks related to market acceptance of our developing technologies and products;
- general business and economic conditions, particularly an economic downturn;
- ability of our insurance to fully cover potential exposures;
- risks that our restructuring programs may entail greater implementation costs or result in lower savings than anticipated;
- risks of competition, including foreign competition, in our existing and future markets; and
- the other factors discussed in the section titled “Risk Factors.”

We caution readers that the foregoing list of important factors may not contain all of the material factors that are important to you. In addition, in light of these risks and uncertainties, the matters referred to in the forward-looking statements contained in this Form 10-K may not in fact occur. Accordingly, investors should not place undue reliance on those statements. We undertake no obligation to publicly update or revise any forward-looking statement as a result of new information, future events or otherwise, except as otherwise required by law.

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## **Item 1. BUSINESS**

*(In millions of dollars, except as otherwise noted)*

### **General**

Berry Global Group, Inc. (“Berry,” “we,” or the “Company”) is a leading provider of value-added engineered materials, nonwoven specialty materials and consumer packaging with a track record of delivering high-quality customized solutions to our customers. We sell our products predominantly into stable, consumer-oriented end-markets, such as healthcare, personal care, and food and beverage. Our customers consist of a diverse mix of leading global, national, mid-sized regional and local specialty businesses. The size and scope of our customer network allows us to introduce new products we develop or acquire to a vast audience that is familiar with our business. In fiscal 2017, no single customer represented more than 5% of net sales and our top ten customers represented 16% of net sales. We believe our manufacturing processes and our ability to leverage our scale to reduce expenses positions us as a low-cost manufacturer relative to our competitors.

Effective April 2017, the Company changed its name from Berry Plastics Group, Inc. to Berry Global Group, Inc. The new name is reflected throughout this Form 10-K. Common Shares of the Company stock continue to be traded on the New York Stock Exchange under the symbol BERY. In addition, Berry Plastics Corporation, a wholly owned subsidiary, changed its name to Berry Global, Inc.

Additional financial information about our business segments is provided in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and the “Notes to Consolidated Financial Statements,” which are included elsewhere in this Form 10-K.

### **Recent Developments**

#### ***Clopay Plastic Products Company, Inc.***

In November 2017, the Company entered into a definitive purchase agreement to acquire all of the outstanding shares of Clopay Plastic Products Company, Inc. (“Clopay”) for a purchase price of approximately \$475 million which is preliminary and subject to adjustment, and is intended to be funded with existing liquidity or an additional debt offering. Clopay manufactures printed breathable films and is an innovator in the development of elastic films and laminates with product offerings uniquely designed for applications used in a number of markets including: hygiene, healthcare, construction and industrial protective apparel. Clopay reported \$461 million in sales for its fiscal year ended September 30, 2017 and will be operated within the Health, Hygiene and Specialties segment upon completion of the transaction. The completion of the Clopay acquisition is subject to certain closing conditions and the terms and conditions of the purchase agreement. The Company expects to realize annual cost synergies of approximately \$20 million from the completion of the Clopay transaction.

#### ***Euro Swap***

In November 2017, the Company entered into certain cross-currency swap agreements with a notional amount of 250 million euro to effectively convert a portion of our fixed-rate USD denominated term loans, including the monthly interest payments, to fixed rate euro-denominated debt. The swap agreements mature May 2022. The risk management objective is to manage foreign currency risk relating to net investments in subsidiaries denominated in foreign currencies and reduce the variability in the functional currency cash flows of a portion of the Company’s term loans.

### **Segment Overview**

#### ***Engineered Materials***

The Engineered Materials business primarily includes the following product groups:

*Stretch and Shrink Films.* We manufacture both hand and machine-wrap stretch films and custom shrink films, which are used to prepare products and packages for storage and shipping. We sell stretch and shrink film products primarily through distribution to a diverse mix of end users.

*Converter Films.* We manufacture sealant and barrier films for various flexible packaging converters and consumer packaged goods companies. In addition, certain of our products are used for industrial applications, where converters use our films in finished products for various end market applications such as sheet mold compounding and masking.

*Institutional Can Liners.* We manufacture trash-can liners and food bags for offices, restaurants, schools, hospitals, hotels, municipalities, and manufacturing facilities.

*Tape Products.* We manufacture cloth and foil tape products. Other tape products include high-quality, high-performance liners of splicing and laminating tapes, flame-retardant tapes, vinyl-coated and carton sealing tapes, electrical, double-faced cloth, masking, mounting, OEM, and medical and specialty tapes. Tape products are sold primarily through distributors and directly to end users for industrial, HVAC, automotive, construction, and retail market applications.

In June 2017, the Company acquired Adchem Corp's ("Adchem") tapes business for a purchase price of \$49 million. Adchem was a leader in the development of high performance adhesive tape systems for the automotive, construction, electronics, graphic arts, medical and general tape markets.

*Food and Consumer Films.* We manufacture printed film products for the fresh bakery, tortilla, and frozen vegetable markets. We also manufacture barrier films used for cereal, cookie, cracker and dry mix packages that are sold directly to food manufacturers.

In January 2017, the Company acquired AEP Industries Inc. ("AEP") for a purchase price of \$791 million, net of cash acquired. A portion of the purchase price consisted of issuing 6.4 million of Berry common shares which were valued at \$324 million at the time of closing. AEP manufactures and markets an extensive and diverse line of polyethylene and polyvinyl chloride flexible plastic packaging film products with consumer, industrial, and agricultural applications.

*Retail Bags.* We manufacture a diversified portfolio of polyethylene based film products to end users in the retail markets. Our products include drop cloths and retail trash bags. These products are sold primarily through wholesale outlets, hardware stores and home centers, paint stores, and mass merchandisers.

*PVC Films.* We manufacture polyvinyl chloride ("PVC") films offering a broad array of PVC meat film. Our products are used primarily to wrap fresh meats, poultry, and produce for supermarket applications. In addition, we offer a line of boxed products for food service and retail sales. We service many of the leading supermarket chains, club stores, and wholesalers.

### ***Health, Hygiene & Specialties***

The Health, Hygiene & Specialties segment is organized by geographic region as follows:

*North America.* We manufacture a broad collection of components for baby diapers and other absorbent hygiene products, medical garments materials, substrates for dryer sheets, household cleaning wipes, filters, and protective house wrap. We sell our products into numerous end markets including personal care, infection prevention, filtration, and industrial and construction.

*South America.* We manufacture components for baby diapers, feminine hygiene, specialty agriculture and industrial products. The key end markets and application for our products include personal care, hygiene and agriculture.

*Europe.* We manufacture a broad array of products and components of products for baby diapers, adult incontinence, surgical drapes, face masks, corrosion protection, cable wrap, geosynthetics, and specialty filtration products servicing the hygiene, personal care, infection prevention, and specialty industrial markets.

*Asia.* We manufacture a wide range of products for baby care, infection prevention, and food and household packaging, predominately serving the global health, personal care and food markets.

### ***Consumer Packaging***

Our Consumer Packaging segment primarily consists of the following product groups:

*Containers.* We manufacture a collection of nationally branded container products which range from four ounces to five gallons and are offered in various styles with accompanying lids, bails and handles, as well as a wide array of decorating options.

*Foodservice.* We manufacture large size thermoformed polypropylene (“PP”) and injection-molded plastic drink cups and lids. We manufacture plastic cups for both hot and cold applications that range in size from 12 to 64 ounces, primarily for quick service and family dining restaurants, convenience stores, stadiums, and retail stores.

*Closures and Overcaps.* We manufacture closures and overcaps across several of our product lines, including continuous-thread and child-resistant closures, as well as aerosol overcaps. We sell our closures into numerous end markets, including household chemical, healthcare, food and beverage, and personal care.

*Bottles and Prescription Vials.* Our bottle and prescription vial businesses service various food and beverage, vitamin and nutritional, and prescription vial markets.

*Tubes.* We manufacture a complete line of extruded and laminate tubes in a wide variety of sizes. The majority of our tubes are sold in the personal care market, but we also sell our tubes in the pharmaceutical and household chemical markets.

## **Marketing, Sales, and Competition**

We reach our large and diversified customer base through a direct sales force of dedicated professionals and the strategic use of distributors. Our sales, production and support staff meet with customers to understand their needs and improve our product offerings and services. Our scale enables us to dedicate certain sales and marketing efforts to particular products or customers, when applicable, which enables us to develop expertise that we believe is valued by our customers. In addition, because we serve common customers across segments, we have the ability to efficiently utilize our sales and marketing resources to minimize costs.

The major markets in which the Company sells its products are highly competitive. Areas of competition include service, innovation, quality, and price. This competition is significant as to both the size and the number of competing firms. Competitors include but are not limited to Silgan, Aptar, Reynolds, Intertape, 3M, Tredegar, Bemis, Avgol, and Fitesa.

## **Research, Product Development and Design**

We believe our technology base and research and development support are among the best in the industries we serve. Many of our customers work in partnership with our technical representatives to develop new, more competitive products. Our design professionals work directly with our customers to develop new styles and use computer-generated graphics to enable our customers to visualize the finished product. Expenditures for research and development activities were \$45 million, \$48 million, and \$33 million in fiscal 2017, 2016 and 2015, respectively.

## **Raw Materials**

Our primary raw material is plastic resin. In addition, we use other materials such as butyl rubber, adhesives, paper and packaging materials, linerboard, rayon, polyester fiber, and foil, in various manufacturing processes. These raw materials are available from multiple sources and in general we purchase from a variety of global suppliers. However, in certain regions we may source specific raw materials from a limited number of suppliers or on a sole-source basis. While temporary shortages of raw materials can occur, we expect to continue to successfully manage raw material supplies without significant supply interruptions.

## **Employees**

As of the end of fiscal year 2017, we employed approximately 23,000 employees with approximately 20% of those employees being covered by collective bargaining agreements. The collective bargaining agreements covering a majority of these employees renew annually and as a result, are due for renegotiation in fiscal 2018. Our relations with employees under collective bargaining agreements remain satisfactory and there have been no significant work stoppages or other labor disputes during the past three years.

## **Patents, Trademarks and Other Intellectual Property**

We customarily seek patent and trademark protection for our products and brands while seeking to protect our proprietary know-how. While important to our business in the aggregate, sales of any one individually patented product are not considered material to any specific segment or the consolidated results.

## **Environmental Matters and Government Regulation**

Our past and present operations and our past and present ownership and operations of real property are subject to extensive and changing federal, state, local, and foreign environmental laws and regulations pertaining to the discharge of materials into the environment, handling and disposition of waste, and cleanup of contaminated soil and ground water, or otherwise relating to the protection of the environment. We believe that we are in substantial compliance with applicable environmental laws and regulations. However, we cannot predict with any certainty that we will not in the future incur liability with respect to noncompliance with environmental laws and regulations, contamination of sites formerly or currently owned or operated by us (including contamination caused by prior owners and operators of such sites) or the off-site disposal of regulated materials, which could be material.

We may from time to time be required to conduct remediation of releases of regulated materials at our owned or operated facilities. None of our pending remediation projects are expected to result in material costs. Like any manufacturer, we are also subject to the possibility that we may receive notices of potential liability in connection with materials that were sent to third-party recycling, treatment, and/or disposal facilities under the Federal Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended (“CERCLA”), and comparable state statutes, which impose liability for investigation and remediation of contamination without regard to fault or the legality of the conduct that contributed to the contamination, and for damages to natural resources. Liability under CERCLA is retroactive, and, under certain circumstances, liability for the entire cost of a cleanup can be imposed on any responsible party. We are not aware that any such notices are currently pending which are expected to result in material costs.

The Food and Drug Administration (“FDA”) regulates the material content of direct-contact food and drug packages, including certain packages we manufacture pursuant to the Federal Food, Drug and Cosmetics Act. Certain of our products are also regulated by the Consumer Product Safety Commission (“CPSC”) pursuant to various federal laws, including the Consumer Product Safety Act and the Poison Prevention Packaging Act. Both the FDA and the CPSC can require the manufacturer of defective products to repurchase or recall such products and may also impose fines or penalties on the manufacturer. Similar laws exist in some states, cities and other countries in which we sell our products. In addition, laws exist in certain states restricting the sale of packaging with certain levels of heavy metals, imposing fines and penalties for noncompliance. Although we believe that we use FDA approved resins and pigments in our products that directly contact food and drug products, and we believe our products are in material compliance with all applicable requirements, we remain subject to the risk that our products could be found not to be in compliance with such requirements.

The plastics industry, including us, is subject to existing and potential federal, state, local and foreign legislation designed to reduce solid waste by requiring, among other things, plastics to be degradable in landfills, minimum levels of recycled content, various recycling requirements, disposal fees, and limits on the use of plastic products. In particular, certain states have enacted legislation requiring products packaged in plastic containers to comply with standards intended to encourage recycling and increased use of recycled materials. In addition, various consumer and special interest groups have lobbied from time to time for the implementation of these and other similar measures. We believe that the legislation promulgated to date and such initiatives to date have not had a material adverse effect on us. There can be no assurance that any such future legislative or regulatory efforts or future initiatives would not have a material adverse effect on us.

### **Available Information**

We make available, free of charge, our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments, if any, to those reports through our internet website as soon as practicable after they have been electronically filed with the SEC. Our internet address is [www.berryglobal.com](http://www.berryglobal.com). The information contained on our website is not being incorporated herein.



## **Item 1A. RISK FACTORS**

### **Our substantial indebtedness could affect our ability to meet our obligations and may otherwise restrict our activities.**

We have a significant amount of indebtedness, which requires significant interest payments. Our inability to generate sufficient cash flow to satisfy our debt obligations, or to refinance our obligations on commercially reasonable terms, would have a material adverse effect on our business, financial condition and results of operations.

Our substantial indebtedness could have important consequences. For example, it could:

- limit our ability to borrow money for our working capital, capital expenditures, debt service requirements or other corporate purposes;
- increase our vulnerability to general adverse economic and industry conditions; and
- limit our ability to respond to business opportunities, including growing our business through acquisitions.

In addition, the credit agreements and indentures governing our current indebtedness contain, and any future debt instruments would likely contain, financial and other restrictive covenants. As a result of these covenants, we could be limited in the manner in which we conduct our business, and we may be unable to engage in favorable business activities or finance future operations or capital needs. Furthermore, a failure to comply with these covenants could result in an event of default, which, if not cured or waived, could have a material adverse effect on our business, financial condition, and results of operations.

### **Increases in resin prices or a shortage of available resin could harm our financial condition and results of operations.**

To produce our products, we use large quantities of plastic resins. Plastic resins are subject to price fluctuations, including those arising from supply shortages and changes in the prices of natural gas, crude oil and other petrochemical intermediates from which resins are produced. Historically, we have been able to successfully manage the impact of higher raw material costs by increasing our selling prices. However, raw material inflation could materially and adversely affect our revenue and profitability in the short term as we attempt to pass through price increases to our customers and in the long term as our customers could seek alternative solutions. We may not be able to arrange for other sources of resin in the event of an industry-wide general shortage of resins used by us, or a shortage or discontinuation of certain types of grades of resin purchased from one or more of our suppliers. Any such shortage may materially negatively impact our competitive position versus companies that are able to better or more cheaply source resin.

### **We may not be able to compete successfully and our customers may not continue to purchase our products.**

We compete with multiple companies in each of our product lines on the basis of a number of considerations, including price, service, quality, product characteristics and the ability to supply products to customers in a timely manner. Our products also compete with metal, glass, paper, cloth, and other materials. Some of these competitive products are not subject to the impact of changes in resin prices, which may have a significant and negative impact on our competitive position versus substitute products. Our competitors may have financial and other resources that are substantially greater than ours and may be better able than us to withstand higher costs. Competition could result in our products losing market share or our having to reduce our prices, either of which could have a material adverse effect on our business, financial condition and results of operations. In addition, since we do not have long-term arrangements with many of our customers, these competitive factors could cause our customers to shift suppliers and/or packaging material quickly. Our success depends, in part, on our ability to respond timely to customer and market changes.

### **We may pursue and execute acquisitions, which could adversely affect our business.**

As part of our growth strategy, we consider acquisitions that either complement or expand our existing business and create economic value. We cannot assure you that we will be able to consummate any future acquisitions at acceptable prices and terms. Acquired businesses may not achieve the levels of revenue, profit, productivity or otherwise perform as we expect. Acquisitions involve special risks, including the potential assumption of unanticipated liabilities and contingencies as well as difficulties in integrating acquired businesses creating substantial costs, delays or other problems that could adversely affect our business, financial condition and results of operations. Furthermore, we may not realize all of the synergies we expect to achieve from our current strategic initiatives due to a variety of risks. If we

are unable to achieve the synergies that we expect to achieve from our strategic initiatives, it could adversely affect our business, financial condition and results of operations. Additionally, while we execute these acquisitions and related integration activities, it is possible that our attention may be diverted from our ongoing operations which may have a negative impact on our ongoing operations.

**Current and future environmental and other governmental requirements could adversely affect our financial condition and our ability to conduct our business.**

While we have not been required historically to make significant capital expenditures in order to comply with applicable environmental laws and regulations, we cannot predict our future capital expenditure requirements because of continually changing compliance standards and environmental technology. Furthermore, violations or contaminated sites that we do not know about (including contamination caused by prior owners and operators of such sites or newly discovered information) could result in additional compliance or remediation costs or other liabilities, which could be material. We may also assume significant environmental liabilities in connection with acquisitions. In addition, federal, state, local, and foreign governments could enact laws or regulations concerning environmental matters that increase the cost of producing, or otherwise adversely affect the demand for, plastic products. Legislation that would prohibit, tax or restrict the sale or use of certain types of plastic and other containers, and would require diversion of solid waste such as packaging materials from disposal in landfills, has been or may be introduced in the U.S. Congress, state legislatures, and other legislative bodies. Although we believe that any such laws promulgated to date have not had a material adverse effect on us, there can be no assurance that future legislation or regulation would not have a material adverse effect on us. Furthermore, a decline in consumer preference for plastic products due to environmental considerations could have a negative effect on our business.

Both the FDA and the CPSC can require the manufacturer of defective products to repurchase or recall these products and may also impose fines or penalties on the manufacturer. Similar laws exist in some states, cities and other countries in which we sell products. Although we believe our products are in material compliance with all applicable requirements, any fines and penalties imposed in connection with noncompliance or recall of any of our products could have a materially adverse effect on us. See “Business — Environmental Matters and Government Regulation.”

**In the event of a catastrophic loss of one of our key manufacturing facilities, our business would be adversely affected.**

While we manufacture our products in a large number of diversified facilities and maintain insurance covering our facilities, including business interruption insurance, a catastrophic loss of the use of all or a portion of one of our key manufacturing facilities due to accident, labor issues, weather conditions, natural disaster or otherwise, whether short or long-term, could have a material adverse effect on us.

**Employee slowdowns or strikes or the failure to renew collective bargaining agreements could disrupt our business.**

As of September 30, 2017, approximately 20% of our employees are represented by labor unions or trade councils and worked under collective bargaining agreements. We may not be able to maintain constructive relationships with these labor unions or trade councils. We may not be able to successfully negotiate new collective bargaining agreements on satisfactory terms in the future. The loss of a substantial number of these employees or a prolonged labor dispute could disrupt our business. Any such disruption could reduce our revenues, increase our costs and result in significant losses.

**We depend on information technology systems and infrastructure to operate our business, system inadequacies or failures could harm our business.**

We rely on the efficient and uninterrupted operation of information technology systems and networks. These systems and networks are potentially vulnerable to damage or interruption from a variety of sources, including energy or telecommunications failures, breakdowns, natural disasters, terrorism, war, computer malware or other malicious intrusions, and random attacks. To date, system interruptions have been infrequent and have not had a material impact on the business. However, there can be no assurance that these efforts will prevent future interruptions that would have a material adverse effect on our business.

**Goodwill and other intangibles represent a significant amount of our net worth, and a future write-off could result in lower reported net income and a reduction of our net worth.**

We are required to evaluate goodwill and other indefinite lived intangible assets reflected on our balance sheet when circumstances indicate a potential impairment, or at least annually, under the impairment testing guidelines outlined in

the standard. Future changes in the market multiples, cost of capital, expected cash flows, or other factors may cause our goodwill to be impaired, resulting in a non-cash charge against results of operations to write off goodwill or indefinite lived intangible assets for the amount of impairment. If a future write-off is required, the charge could have a material adverse effect on our consolidated net income in the period of any such write off.

**Disruptions in the overall economy and the financial markets may adversely impact our business.**

Our industry is affected by macroeconomic factors, including national, regional, and local economic conditions, employment levels, and shifts in consumer spending patterns. Disruptions in the overall economy and volatility in the financial markets could reduce consumer confidence in the economy, negatively affecting consumer spending, which could be harmful to our financial position and results of operations. In such event, decreased cash flow generated from our business may adversely affect our financial position and our ability to fund our operations. In addition, major macroeconomic disruptions involving the financial markets could adversely affect our ability to access the credit markets and availability of financing for our operations.

**We are a holding company and rely on dividends and other payments, advances and transfers of funds from our subsidiaries to meet our obligations and pay dividends.**

Berry Global Group, Inc. has no direct operations and no significant assets other than ownership of 100% of the stock of Berry Global Corporation. Because Berry Global Group, Inc. conducts its operations through its subsidiaries, it depends on those entities for dividends and other payments to generate the funds necessary to meet its financial obligations, and to pay any dividends with respect to our common stock. Legal and contractual restrictions in the agreements governing current and future indebtedness of Berry Global Group, Inc.'s subsidiaries, as well as the financial condition and operating requirements of Berry Global Group, Inc.'s subsidiaries, may limit Berry Global Group, Inc.'s ability to obtain cash from its subsidiaries. The earnings from, or other available assets of, Berry Global Group, Inc.'s subsidiaries may not be sufficient to pay dividends or make distributions or loans to enable Berry Global Group, Inc. to pay dividends going forward.

**Our international operations pose risks to our business that may not be present with our domestic operations.**

We may continue to expand operations in foreign countries where we have an existing presence or enter new foreign markets and expect to increase sales of products as disposable income increases in developing markets. Foreign operations are subject to certain risks that are unique to doing business in foreign countries. These risks include fluctuations in foreign currency exchange rates, inflation, economic or political instability, shipping delays in both our products and receiving delays of raw materials, changes in applicable laws, including assessments of income and non-income related taxes, reduced protection of intellectual property and regulatory policies and various trade restrictions including potential changes to export taxes or countervailing and anti-dumping duties for exported products from these countries. Any of these risks could have a negative impact on our ability to deliver products to customers on a competitive and timely basis. This could reduce or impair our net sales, profits, cash flows and financial position. We are also subject to the Foreign Corrupt Practices Act and other anti-bribery laws that generally bar bribes or unreasonable gifts to foreign governments or officials. We have implemented safeguards and policies to discourage these practices by our employees and agents. However, our existing safeguards and policies to assure compliance and any future improvements may prove to be less than effective and our employees or agents may engage in conduct for which we might be held responsible. If employees violate our policies, we may be subject to regulatory sanctions. Violations of these laws or regulations could result in sanctions including fines, debarment from export privileges and penalties and could adversely affect our business, financial condition and results of operations.

**We hold cash and cash equivalents at various foreign subsidiaries that may not be readily available to meet U.S. cash requirements.**

Our various foreign subsidiaries hold cash and cash equivalents and these balances held outside the U.S. may not be readily available to meet our domestic cash requirements. If we are unable to meet our U.S. cash requirements using cash flows from U.S. operations, cash and cash equivalents held in the U.S., or by settling loans receivable with our foreign subsidiaries, it may be necessary for us to consider repatriation of earnings held outside the U.S. This may require us to record additional income tax expense and remit additional taxes, which could have a material effect on our business, financial condition and results of operations.

**We may not be successful in protecting our intellectual property rights, including our unpatented proprietary know-how and trade secrets, or in avoiding claims that we infringed on the intellectual property rights of others.**

In addition to relying on patent and trademark rights, we rely on unpatented proprietary know-how and trade secrets, and employ various methods, including confidentiality agreements with employees and consultants, customers and suppliers to protect our know-how and trade secrets. However, these methods and our patents and trademarks may not afford complete protection and there can be no assurance that others will not independently develop the know-how and trade secrets or develop better production methods than us. Further, we may not be able to deter current and former employees, contractors and other parties from breaching agreements and misappropriating proprietary information and it is possible that third parties may copy or otherwise obtain and use our information and proprietary technology without authorization or otherwise infringe on our intellectual property rights. Furthermore, no assurance can be given that we will not be subject to claims asserting the infringement of the intellectual property rights of third parties seeking damages, the payment of royalties or licensing fees and/or injunctions against the sale of our products. Any such litigation could be protracted and costly and could have a material adverse effect on our business, financial condition and results of operations.

**New and stricter legislation and regulations may affect our business and consolidated financial condition and results of operations.**

Increased legislative and regulatory activity and burdens, and a more stringent manner in which they are applied (particularly in the U.S.), could significantly impact our business and the economy as a whole. This includes, among other things, proposed tax reform in the U.S. which may result in significant changes to U.S. tax rules, compliance costs and enforcement under the Dodd-Frank Wall Street Reform and Consumer Protection Act, compliance costs and enforcement under the Sarbanes-Oxley Act, and costs associated with complying with the Patient Protection and Affordable Care Act and the regulations promulgated thereunder.

**We may not be able to achieve cost savings as a result of our restructuring efforts and productivity and cost reduction initiatives.**

From time to time we enter into cost reduction plans designed to deliver cost savings and improve equipment utilization. Our ability to achieve the anticipated cost savings and other benefits from these initiatives within the expected time frame is subject to many estimates and assumptions. Additionally, there are many factors which affect our ability to achieve savings as a result of productivity and cost reduction initiatives, such as difficult economic conditions, increased costs in other areas, the effects of and costs related to newly acquired entities, mistaken assumptions, and the other risk factors set forth herein. In addition, any actual savings may be balanced by incremental costs that were not foreseen at the time of the restructuring or cost reduction initiatives. As a result, anticipated savings may not be achieved on the timetable desired or at all. Additionally, while we execute these restructuring activities to achieve these savings, it is possible that our attention may be diverted from our ongoing operations which may have a negative impact on our ongoing operations.

**The Clopay transaction is subject to conditions that may not be satisfied or completed on a timely basis, if at all; failure to complete the Clopay transaction could negatively impact our stock price and our future financial results.**

Completion of the Clopay transaction is subject to a number of conditions, each of which, unless waived, must be fulfilled in order to complete the transaction. The conditions to the closing of the transaction may not be fulfilled in a timely manner or at all, and, accordingly, the transaction may be delayed or may not be completed. Although we expect to complete the Clopay transaction in early calendar 2018, the actual closing date will depend on the satisfaction or waiver of the applicable closing conditions. Any delay in the completion of the Clopay transaction would defer our ability to realize the intended benefits of the Clopay transaction.

**Item 1B. UNRESOLVED STAFF COMMENTS**

None

**Item 2. PROPERTIES**

Our primary manufacturing facilities by geographic area were as follows at September 30, 2017:

<u>Geographic Region</u>	<u>Total Facilities</u>	<u>Leased Facilities</u>
North America . . . . .	98	27
Europe, Middle East . . . . .	16	5
South America . . . . .	4	1
Asia, Australia . . . . .	9	2

**Item 3. LEGAL PROCEEDINGS**

Berry is party to various legal proceedings involving routine claims which are incidental to our business. Although our legal and financial liability with respect to such proceedings cannot be estimated with certainty, we believe that any ultimate liability would not be material to the business, financial condition, results of operations or cash flows.

**Item 4. MINE SAFETY DISCLOSURES**

Not applicable.

## PART II

### **Item 5. MARKET FOR REGISTRANT’S COMMON EQUITY, RELATED STOCKHOLDER**

Our common stock is listed on the New York Stock Exchange under the symbol “BERY”. The following table sets forth, for the periods indicated, the high and low sales prices per share of our common stock reported on the New York Stock Exchange.

	Fiscal 2017		Fiscal 2016	
	High	Low	High	Low
<b>1st quarter</b> .....	\$51.68	\$42.46	\$37.59	\$28.41
<b>2nd quarter</b> .....	52.97	47.19	36.66	27.79
<b>3rd quarter</b> .....	58.95	47.24	40.00	34.96
<b>4th quarter</b> .....	58.85	54.89	46.26	38.19

As of the date of this filing there were fewer than 500 active record holders of the common stock, but we estimate the number of beneficial stockholders to be much higher as a number of our shares are held by brokers or dealers for their customers in street name.

During fiscal 2016 and 2017 we did not declare or pay any cash dividends on our common stock. Any future determination as to the declaration and payment of dividends, if any, will depend on then existing conditions, contractual requirements and other factors our board of directors may deem relevant. Our debt instruments and agreements contain covenants that may restrict our ability to pay dividends on our common stock, as well as the ability of our subsidiaries to pay dividends to us.

### **Item 6. SELECTED FINANCIAL DATA**

	Fiscal 2017	Fiscal 2016	Fiscal 2015	Fiscal 2014	Fiscal 2013
<b>Statement of Operations Data:</b>					
Net sales .....	<b>\$7,095</b>	\$ 6,489	\$4,881	\$4,958	\$4,647
Operating income .....	<b>732</b>	581	408	316	386
Net income .....	<b>340</b>	236	86	62	57
<b>Net Income Per Share Data:</b>					
Basic, net income per share .....	<b>\$ 2.66</b>	\$ 1.95	\$ 0.72	\$ 0.53	\$ 0.50
Diluted, net income per share .....	<b>2.56</b>	1.89	0.70	0.51	0.48
<b>Balance Sheet Data:</b>					
Total assets .....	<b>\$8,476</b>	\$ 7,653	\$5,028	\$5,252	\$5,111
Long-term debt obligations .....	<b>5,641</b>	5,755	3,685	3,902	3,922
<b>Statement of Cash Flow Data:</b>					
Net cash from operating activities .....	<b>\$ 975</b>	\$ 857	\$ 637	\$ 530	\$ 464
Net cash from investing activities .....	<b>(774)</b>	(2,579)	(165)	(422)	(245)
Net cash from financing activities .....	<b>(226)</b>	1,817	(365)	(119)	(164)

**Item 7. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*The following discussion should be read in conjunction with the consolidated financial statements of Berry Global Group, Inc. and its subsidiaries and the accompanying notes thereto, which information is included elsewhere herein. This discussion contains forward-looking statements and involves numerous risks and uncertainties, including, but not limited to, those described in the “Risk Factors” section. Our actual results may differ materially from those contained in any forward-looking statements. Segment level discussion of the results is disclosed in a manner consistent with the organization structure at the end of the presented period.*

*The Company’s fiscal year is based on fifty-two or fifty-three week periods. Fiscal 2017 and fiscal 2015 were fifty-two week periods and fiscal 2016 was a fifty-three week period.*

**Overview**

Berry Global Group, Inc. (“Berry,” “we,” or the “Company”) is a leading provider of value-added engineered materials, nonwoven specialty materials and consumer packaging with a track record of delivering high-quality customized solutions to our customers. We sell our products predominantly into stable, consumer-oriented end-markets, such as healthcare, personal care, and food and beverage. Our customers consist of a diverse mix of leading global, national, mid-sized regional and local specialty businesses. The size and scope of our customer network allows us to introduce new products we develop or acquire to a vast audience that is familiar with our business. In fiscal 2017, no single customer represented more than 5% of net sales and our top ten customers represented 16% of net sales. We believe our manufacturing processes and our ability to leverage our scale to reduce expenses positions us as a low-cost manufacturer relative to our competitors.

**Executive Summary**

*Business.* The Company’s operations are organized into three operating segments: Engineered Materials, Health, Hygiene & Specialties, and Consumer Packaging. The structure is designed to align us with our customers, provide improved service, and drive future growth in a cost efficient manner. The Engineered Materials segment primarily consists of tapes and adhesives, polyethylene based film products, can liners, printed films, and specialty coated, and laminated products. The Health, Hygiene & Specialties segment primarily consists of nonwoven specialty materials and films used in hygiene, infection prevention, personal care, industrial, construction and filtration applications. The Consumer Packaging segment primarily consists of containers, foodservice items, closures, overcaps, bottles, prescription containers, and tubes.

In October 2016, the Company realigned portions of our operating segments in order to leverage geographic management teams and commercial activities. The international portion of our Retail & Industrial product line was moved from Engineered Materials to the Specialties product line within Health, Hygiene & Specialties, resulting in a \$140 million and \$148 million movement in Net sales in fiscal 2016 and fiscal 2015, respectively. Additionally, to align the newly acquired AEP business with our existing Core Films business, \$306 million and \$340 million of Net sales were moved from Consumer Packaging to Engineered Materials in the fiscal 2016 and fiscal 2015, respectively. As result of these organizational realignments, we have recast prior period segment amounts.

*Raw Material Trends.* Our primary raw material is plastic resin. Polypropylene and polyethylene account for approximately 90% of our plastic resin pounds purchased. Plastic resins are subject to price fluctuations, including those arising from supply shortages and changes in the prices of natural gas, crude oil and other petrochemical intermediates from which resins are produced. The three month simple average price per pound, as published by the American market indexes, were as follows:

	Polyethylene Butene Film			Polypropylene		
	2017	2016	2015	2017	2016	2015
1st quarter . . . . .	<b>\$.75</b>	\$.69	\$.86	<b>\$.69</b>	\$.70	\$.92
2nd quarter . . . . .	<b>.77</b>	.66	.75	<b>.80</b>	.75	.73
3rd quarter . . . . .	<b>.79</b>	.73	.76	<b>.74</b>	.71	.68
4th quarter . . . . .	<b>.81</b>	.75	.73	<b>.75</b>	.71	.66

Due to differences in the timing of passing through resin cost changes to our customers on escalator/de-escalator programs, segments are negatively impacted in the short term when plastic resin costs increase and are positively impacted in the short term when plastic resin costs decrease. This timing lag in passing through raw material cost changes could affect our results as plastic resin costs fluctuate.

*Outlook.* The Company is impacted by general economic and industrial growth, plastic resin availability and affordability, and general industrial production. Our business has both geographic and end-market diversity, which reduces the effect of any one of these factors on our overall performance. Our results are affected by our ability to pass through raw material cost changes to our customers, improve manufacturing productivity and adapt to volume changes of our customers. We believe there are long term growth opportunities within the health, pharmaceuticals, personal care and food packaging markets existing outside of North America, especially in Asia, where expected per capita consumption increases should result in organic market growth. In addition, while we continue to believe that long term dynamics of the resin markets will be an advantage to Berry, the short term challenges to regional transportation systems and higher raw material prices for certain inputs as a result of recent storm disruptions, as well as macroeconomic pressures in South America could create modest short-term headwinds for early fiscal 2018. For fiscal 2018, we project cash flow from operations and adjusted free cash flow of \$965 million and \$610 million, respectively. While we expect the recent raw material inflation to result in increases to working capital in the beginning of fiscal 2018, our annual projections assume flat working capital as we believe raw materials will normalize as the year progresses. Additionally, our capital spending and cash interest costs are forecasted to be \$320 million and \$250 million, respectively. Within our adjusted free cash flow guidance, we are also assuming cash taxes to be \$210 million, including a \$35 million payment in the first quarter under the Company's tax receivable agreement, along with other cash uses of \$40 million related to items such as acquisition integration expenses and costs to achieve synergies. These estimates and assumptions do not include our most recent definitive agreement to acquire Clopay. For the definition of Adjusted free cash flow and further information related to Adjusted free cash flow as a non-GAAP financial measure, see "Liquidity and Capital Resources."

## **Recent Acquisitions**

Our acquisition strategy is focused on improving our long-term financial performance, enhancing our market positions, and expanding our existing and complementary product lines. We seek to obtain businesses for attractive post-synergy multiples, creating value for our stockholders from synergy realization, leveraging the acquired products across our customer base, creating new platforms for future growth, and assuming best practices from the businesses we acquire. The Company has included the expected benefits of acquisition integrations and restructuring plans within our unrealized synergies, which are in turn recognized in earnings after an acquisition has been fully integrated or the restructuring plan is completed. While the expected benefits on earnings is estimated at the commencement of each transaction, once the execution of the plan and integration occur, we are generally unable to accurately estimate or track what the ultimate effects have been due to system integrations and movements of activities to multiple facilities. As historical business combinations and restructuring plans have not allowed us to accurately separate realized synergies compared to what was initially identified, we measure the synergy realization based on the overall segment profitability post integration.

### ***Clopay Plastic Products Company, Inc.***

In November 2017, the Company entered into a definitive purchase agreement to acquire all of the outstanding shares of Clopay Plastic Products Company, Inc. ("Clopay") for a purchase price of approximately \$475 million which is preliminary and subject to adjustment and is intended to be funded with existing liquidity or an additional debt offering. Clopay manufactures printed breathable films and is an innovator in the development of elastic films and laminates with product offerings uniquely designed for applications used in a number of markets including: hygiene, healthcare, construction and industrial protective apparel. Clopay reported \$461 million in sales for its fiscal year ended September 30, 2017 and will be operated within the Health, Hygiene and Specialties segment upon completion of the transaction. The completion of the Clopay acquisition is subject to certain closing conditions and the terms and conditions of the purchase agreement. The Company expects to realize annual cost synergies of approximately \$20 million from the completion of the Clopay transaction.



### ***AEP Industries Inc.***

In January 2017, the Company acquired AEP Industries Inc. (“AEP”) for a purchase price of \$791 million, net of cash acquired. A portion of the purchase price consisted of issuing 6.4 million of Berry common shares which were valued at \$324 million at the time of closing. AEP manufactures and markets an extensive and diverse line of polyethylene and polyvinyl chloride flexible plastic packaging products with consumer, industrial, and agricultural applications. The acquired business is operated in our Engineered Materials segment. To finance the purchase, the Company entered into an incremental assumption agreement to increase the commitments under the Company’s existing term loan credit agreement by \$500 million due 2024. The Company expects annual cost synergies of approximately \$80 million from the AEP transaction with full realization expected in fiscal 2018.

### ***Adchem Corp***

In June 2017, the Company acquired Adchem Corp’s (“Adchem”) tapes business for a purchase price of \$49 million. Adchem is a leader in the development of high performance adhesive tape systems for the automotive, construction, electronics, graphic arts, medical and general tape markets. The acquired business is operated in our Engineered Materials segment. To finance the purchase, the Company used existing liquidity.

### ***AVINTIV Inc.***

In October 2015, the Company acquired 100% of the capital stock of AVINTIV Inc. (“Avintiv”) for a purchase price of \$2.26 billion, net of cash acquired. Avintiv was one of the world’s leading developers, producers, and marketers of nonwoven specialty materials used in hygiene, infection prevention, personal care, industrial, construction, and filtration applications. With 23 locations in 14 countries, an employee base of over 4,500 people, the broadest range of process technologies in the nonwoven industry, and strategically located manufacturing facilities, Avintiv was positioned as a global supplier to many of the same leading consumer and industrial product manufacturers as Berry’s existing business. To finance the purchase, the Company issued \$400 million aggregate principal amount of 6.0% second priority senior secured notes due 2022 and entered into an incremental assumption agreement to increase the commitments under the Company’s existing term loan credit agreement by \$2.1 billion due 2022. The results of Avintiv have been included in the consolidated results of the Company since the date of the acquisition. The Company estimates that approximately \$80 million of annual cost synergies were realized from the Avintiv acquisition.

## **Discussion of Results of Operations for Fiscal 2017 Compared to Fiscal 2016**

*Consistent with historical presentation, acquisition (businesses acquired in the last twelve months) sales and operating income disclosed within this section represents the historical results from acquisitions for the comparable prior year period. The remaining change disclosed represents the changes from the prior period on a combined basis. Business integration expenses consist of restructuring and impairment charges, acquisition related costs, and other business optimization costs. Tables present dollars in millions.*

### ***Consolidated Overview***

	<b>Fiscal Year</b>		<b>\$ Change</b>	<b>% Change</b>
	<b>2017</b>	<b>2016</b>		
Net sales . . . . .	<b>\$7,095</b>	\$6,489	\$606	9%
Operating income . . . . .	<b>\$ 732</b>	\$ 581	\$151	26%
Operating income percentage of net sales . . . . .	<b>10%</b>	9%		

The net sales increase of \$606 million is primarily attributed to acquisition net sales of \$788 million and selling price increases of \$60 million due to the pass through of higher resin prices, partially offset by a negative \$136 million impact from a 2% base volume decline, \$98 million from extra days in fiscal 2016, and a slight negative impact from foreign currency changes.

The operating income increase of \$151 million is primarily attributed to acquisition operating income of \$62 million, a \$36 million decrease in integration and restructuring costs, a \$35 million decrease in selling, general and administrative expense related to synergies and cost reductions, a \$24 million improvement in our product mix and price/cost spread, a \$16 million decrease in depreciation and amortization, and slight benefits from improved productivity in manufacturing and changes in foreign currency. These improvements were partially offset by a \$20 million impact from the base volume decline and \$10 million from extra days in fiscal 2016.

**Engineered Materials**

	<b>Fiscal Year</b>		<b>\$ Change</b>	<b>% Change</b>
	<b>2017</b>	<b>2016</b>		
Net sales . . . . .	<b>\$2,375</b>	\$1,627	\$748	46%
Operating income . . . . .	<b>\$ 316</b>	\$ 182	\$134	74%
Operating income percentage of net sales . . . . .	<b>13%</b>	11%		

Net sales in the Engineered Materials segment increased by \$748 million primarily attributed to acquisition net sales of \$788 million, and selling price increases of \$67 million due to the pass through of higher resin prices, partially offset by a \$79 million negative impact from base volume declines, and \$30 million from extra days in fiscal 2016. The base volume decline is primarily attributed to our decisions to rationalize certain lower margin products that we acquired from AEP in order to maximize earnings.

The operating income increase of \$134 million is primarily attributed to acquisition operating income of \$62 million, a \$71 million improvement in our product mix and price/cost spread, a \$13 million decrease in selling, general and administrative expenses, and slight benefits from improved productivity in manufacturing and changes in foreign currency, partially offset by a negative \$8 million impact from lower base volumes, a \$6 million increase in depreciation and amortization expense, and \$4 million from extra days in fiscal 2016.

**Health, Hygiene & Specialties**

	<b>Fiscal Year</b>		<b>\$ Change</b>	<b>% Change</b>
	<b>2017</b>	<b>2016</b>		
Net sales . . . . .	<b>\$2,369</b>	\$2,400	\$(31)	(1)%
Operating income . . . . .	<b>\$ 216</b>	\$ 196	\$ 20	10%
Operating income percentage of net sales . . . . .	<b>9%</b>	8%		

Net sales in the Health, Hygiene & Specialties segment decreased by \$31 million primarily attributed to extra days in fiscal 2016 of \$25 million, selling price decreases of \$23 million, and a slightly negative impact from foreign currency changes, partially offset by a \$26 million positive impact from base volume improvements.

The operating income increase of \$20 million is primarily attributed to a \$27 million decrease in business integration and restructuring costs associated with the Avintiv acquisition, a \$13 million improvement in productivity in manufacturing, a \$12 million decrease in depreciation and amortization expense, a \$5 million impact from base volumes, a \$5 million decrease in selling, general and administrative expenses, and a slight benefit from changes in foreign currency. These improvements were partially offset by a \$45 million decrease in our product mix and price/cost spread primarily related to inflation and market pressures within our South American business.

**Consumer Packaging**

	<b>Fiscal Year</b>		<b>\$ Change</b>	<b>% Change</b>
	<b>2017</b>	<b>2016</b>		
Net sales . . . . .	<b>\$2,351</b>	\$2,462	\$(111)	(5)%
Operating income . . . . .	<b>\$ 200</b>	\$ 203	\$ (3)	(1)%
Operating income percentage of net sales . . . . .	<b>9%</b>	8%		

Net sales in the Consumer Packaging segment decreased by \$111 million primarily attributed to an \$83 million negative impact from base volumes and \$43 million from extra days in fiscal 2016, partially offset by selling price increases of \$15 million due to the pass through of higher resin prices. The volume decline was primarily attributed to general market softness and our continued focus on volume, price, and mix in order to optimize earnings.

The operating income decrease of \$3 million is primarily attributed to a base volume decline of \$17 million, an \$11 million negative impact from productivity in manufacturing, \$5 million from extra days in fiscal 2016, and a slight decrease in our product mix and price/cost spread, partially offset by a \$17 million decrease in selling, general and administrative expenses related to synergies from cost reductions, a \$10 million decrease in depreciation and amortization expense, and a \$5 million decrease in business integration and restructuring expense.

	<u>Fiscal Year</u>		<u>\$ Change</u>	<u>% Change</u>
	<u>2017</u>	<u>2016</u>		
<b>Debt extinguishment</b>				
Debt extinguishment . . . . .	<b>\$10</b>	\$4	\$6	150%

Debt extinguishment increased by \$6 million as a result of the fiscal 2017 term loan modifications.

	<u>Fiscal Year</u>		<u>\$ Change</u>	<u>% Change</u>
	<u>2017</u>	<u>2016</u>		
<b>Other expense (income), net</b>				
Other expense (income), net . . . . .	<b>\$4</b>	\$(22)	\$26	118%

The other expense (income) increase of \$26 million is primarily attributed to a \$10 million non-cash defined benefit pension plan settlement, a \$6 million charge related to a valuation adjustment to the TRA in fiscal 2017, and a year over year decline of \$17 million in transactional foreign currency gains related to the remeasurement of non-operating intercompany balances.

	<u>Fiscal Year</u>		<u>\$ Change</u>	<u>% Change</u>
	<u>2017</u>	<u>2016</u>		
<b>Interest expense</b>				
Interest expense, net . . . . .	<b>\$269</b>	\$291	\$(22)	(8)%

The interest expense decrease of \$22 million is primarily attributed to reduced interest rates resulting from the term loan modifications.

	<u>Fiscal Year</u>		<u>\$ Change</u>	<u>% Change</u>
	<u>2017</u>	<u>2016</u>		
<b>Income tax expense</b>				
Income tax expense . . . . .	<b>\$109</b>	\$72	\$37	51%

The income tax expense increase of \$37 million is primarily attributed to improved income before income taxes. Our effective tax rate was 24% in fiscal 2017. Our fiscal 2017 effective tax rate was lower than the U.S. federal statutory rate of 35% primarily due to a 2% benefit from lower tax rates in foreign jurisdictions, a 2% benefit from the U.S. research and development credit, a 7% benefit from share based compensation related to excess tax benefit deductions, and a 1% benefit from the Section 199 deduction. These favorable items were partially offset by an increase of 1% from the foreign valuation allowance.

	<u>Fiscal Year</u>		<u>\$ Change</u>	<u>% Change</u>
	<u>2017</u>	<u>2016</u>		
<b>Comprehensive Income</b>				
Comprehensive Income . . . . .	<b>\$420</b>	\$207	\$213	103%

The \$213 million increase in comprehensive income is primarily attributed to a \$104 million increase in net income, a \$47 million increase due to unrealized gains on the Company's pension plans, net of tax, a \$35 million increase in currency translation gains, and a \$27 million favorable change in the fair value of interest rate hedges, net of tax. Currency translation gains are primarily related to non-U.S. subsidiaries with a functional currency other than the U.S. Dollar whereby assets and liabilities are translated from the respective functional currency into U.S. Dollars using period-end exchange rates. The change in currency translation gains were primarily attributed to locations utilizing the Euro, Pound Sterling, and Brazilian Real as their functional currency. Unrealized gains on pension plans in the current period were primarily attributable to actuarial gains from an increase in the underlying discount rate. As part of the overall risk management, the Company uses derivative instruments to reduce exposure to changes in interest rates attributed to the Company's floating-rate borrowings and records changes to the fair value of these instruments in Accumulated other comprehensive income. The change in fair value of these instruments in fiscal 2017 versus fiscal 2016 is primarily attributed to a change in the forward interest curve between measurement dates.

## Discussion of Results of Operations for Fiscal 2016 Compared to Fiscal 2015

Consistent with historical presentation, acquisition (businesses acquired in the last twelve months) sales and operating income disclosed within this section represents the historical results from acquisitions for the comparable prior year period. The remaining change disclosed represents the changes from the prior period on a combined basis. Business integration expenses consist of restructuring and impairment charges, manufacturing inefficiencies associated with cost reduction plans, major innovation start-up and other business optimization costs. Tables present dollars in millions.

### Consolidated Overview

	Fiscal Year		\$ Change	% Change
	2016	2015		
Net sales . . . . .	\$6,489	\$4,881	\$1,608	33%
Operating income . . . . .	\$ 581	\$ 408	\$ 173	42%
Operating income percentage of net sales . . . . .	9%	8%		

The net sales increase of \$1,608 million is primarily attributed to acquisition net sales of \$1,935 million, partially offset by a \$237 million decline in selling prices due to the pass through of lower raw material costs, a negative \$29 million impact from a less than 1% base volume decline, and a \$61 million negative impact from foreign currency changes.

The operating income increase of \$173 million is primarily attributed to a \$117 million improvement in our product mix and price/cost spread including contribution from sourcing synergies, acquisition operating income of \$118 million, and \$10 million from net productivity improvements in manufacturing. These improvements were partially offset by a \$55 million increase in depreciation and amortization expense primarily related to purchase accounting adjustments associated with the Avintiv acquisition, a \$12 million negative impact from foreign currency changes, a \$6 million impact from the less than 1% base volume declines, and a slight increase in selling, general and administrative expenses.

### Engineered Materials

	Fiscal Year		\$ Change	% Change
	2016	2015		
Net sales . . . . .	\$1,627	\$1,701	\$(74)	(4)%
Operating income . . . . .	\$ 182	\$ 149	\$ 33	22%
Operating income percentage of net sales . . . . .	11%	9%		

Net sales in the Engineered Materials segment decreased by \$74 million primarily attributed to selling price decreases of \$73 million due to the pass through of lower resin prices and an \$8 million unfavorable impact from currency translation partially offset by a \$9 million impact from a 1.5% base volume improvement. Increased shipping days in the first quarter had approximately 2.0% impact on fiscal 2016 volumes.

The operating income increase of \$33 million is primarily attributed to a \$39 million improvement in our product mix and price/cost spread, a \$2 million improvement in productivity in manufacturing, and a slight decrease in selling, general and administrative expenses, partially offset by a \$6 million non-cash legal reserve, and negative impact from foreign currency changes. The improvement in selling, general and administrative expenses is primarily attributed cost reduction efforts partially offset by increased shipping days in the first quarter and higher accrued performance-based bonus expense.

### Health, Hygiene & Specialties

	Fiscal Year		\$ Change	% Change
	2016	2015		
Net sales . . . . .	\$2,400	\$650	\$1,750	269%
Operating income . . . . .	\$ 196	\$ 59	\$ 137	232%
Operating income percentage of net sales . . . . .	8%	9%		

Net sales in the Health, Hygiene & Specialties segment increased by \$1,750 million primarily attributed to acquisition net sales of \$1,935 million partially offset by selling price decreases of \$86 million due to the pass through of lower resin prices, a \$53 million unfavorable impact from foreign currency, and a negative \$49 million impact from a 2.0% volume decline. The volume decline is primarily attributed to a negative impact due to decreased shipping days in Avintiv's prior year December quarter, strategic pricing actions and improvements in the product mix in Europe.

The operating income increase of \$137 million is primarily attributed to acquisition operating income of \$118 million, a \$63 million improvement in our product mix and price/cost spread including contribution from sourcing synergies, an \$13 million increase from net productivity improvements in manufacturing, and a \$11 million decrease in selling, general and administrative expenses, partially offset by a \$40 million increase in depreciation and amortization expense primarily related to purchase accounting adjustments associated with the Avintiv acquisition, \$7 million from base volume declines, an \$10 million increase in business integration costs, and a \$11 million unfavorable impact from foreign currency changes. The increase in business integration expenses is the result of restructuring costs associated with the Avintiv acquisition and a \$2 million impairment charge related to plant shutdowns.

**Consumer Packaging**

	<b>Fiscal Year</b>		<b>\$ Change</b>	<b>% Change</b>
	<b>2016</b>	<b>2015</b>		
Net sales . . . . .	\$2,462	\$2,530	\$(68)	(3)%
Operating income . . . . .	\$ 203	\$ 200	\$ 3	2%
Operating income percentage of net sales . . . . .	8%	8%		

Net sales in the Consumer Packaging segment decreased by \$68 million primarily attributed to selling price decreases of \$78 million due to the pass through of lower resin prices, partially offset by improved base volumes. Increased shipping days in the first quarter had approximately 2.0% favorable impact on volumes partially offset by product light-weighting, product redesign and softer consumer packaged food demand.

The operating income increase of \$3 million is primarily attributed to a \$19 million decrease in business integration and restructuring expenses, and a \$15 million improvement in our product mix and price/cost spread, partially offset by a \$15 million increase in selling, general and administrative expenses primarily attributed to increased shipping days in the first quarter and higher accrued performance-based bonus expense, a \$14 million increase in depreciation and amortization expense, and a \$4 million decline in operating performance in manufacturing. The decrease in business integration costs is the result of costs associated with the 2014 cost reduction plan recognized in fiscal 2015.

**Debt extinguishment**

	<b>Fiscal Year</b>		<b>\$ Change</b>	<b>% Change</b>
	<b>2016</b>	<b>2015</b>		
Debt extinguishment . . . . .	\$4	\$94	\$(90)	(96)%

Debt extinguishment decreased by \$90 million primarily due to tender and redemption costs associated with the discharge of the 9¾% second priority senior secured notes in fiscal 2015 compared with the amendments of our term loans that occurred in fiscal 2016.

**Other expense (income), net**

	<b>Fiscal Year</b>		<b>\$ Change</b>	<b>% Change</b>
	<b>2016</b>	<b>2015</b>		
Other expense (income), net . . . . .	\$(22)	\$1	\$(23)	(2,300)%

The other expense (income) decrease of \$23 million is primarily the result of translation gains of \$27 million related to the remeasurement of non-operating intercompany balances, partially offset by \$5 million in financing fees associated with the Avintiv acquisition.

**Interest expense**

	<b>Fiscal Year</b>		<b>\$ Change</b>	<b>% Change</b>
	<b>2016</b>	<b>2015</b>		
Interest expense, net . . . . .	\$291	\$191	\$100	52%

Interest expense increased \$100 million primarily as the result of the increased borrowings under the term loans and the 6% second priority senior secured notes issued in October 2015 to finance the Avintiv acquisition, partially offset by the net interest savings from the retirement of the 9¾% second priority senior secured notes and corresponding issuance of the 5⅛% second priority senior secured notes in June 2015.

**Income tax expense**

	<b>Fiscal Year</b>		<b>\$ Change</b>	<b>% Change</b>
	<b>2016</b>	<b>2015</b>		
Income tax expense . . . . .	\$72	\$36	\$36	100%

Our effective tax rate was 23% in fiscal 2016. Our fiscal 2016 effective tax rate was lower than the U.S. federal statutory rate of 35% primarily due to a 5% benefit from the new share-based compensation accounting standard related to excess tax benefit deductions, a 5% benefit from lower tax rates in foreign jurisdictions, a 3% benefit from the U.S. research and development credit, a 3% benefit from a deemed liquidation of an investment which resulted in a worthless stock deduction, and a 3% benefit from the realization of foreign currency losses on the conversion of intercompany debt (not expected to be repaid in the foreseeable future) to equity. These favorable items were partially offset by increases of 3% from U.S. state income taxes and 2% from the inclusion of foreign income for amounts subject to Subpart F and Section 956 of the U.S. tax code.

***Comprehensive Income***

	<b>Fiscal Year</b>		<b>\$ Change</b>	<b>% Change</b>
	<b>2016</b>	<b>2015</b>		
Comprehensive Income . . . . .	\$207	\$10	\$197	1970%

The \$197 million increase in comprehensive income is primarily attributed to a \$150 million increase in net income, a \$44 million decrease in currency translation losses, and a \$12 million favorable change in the fair value of interest rate hedges, net of tax, partially offset by an increase in unrealized losses on the Company’s pension plans of \$9 million, net of tax. Currency translation losses are primarily related to non-U.S. subsidiaries with a functional currency other than the U.S. Dollar whereby assets and liabilities are translated from the respective functional currency into U.S. Dollars using period-end exchange rates. The change in currency translation losses were primarily attributed to locations utilizing the Euro, Pound Sterling, and Brazilian Real as their functional currency. Unrealized losses on pension plans in the current period were primarily attributable to actuarial losses from the reduction in the underlying discount rate and application of the new mortality tables. As part of the overall risk management, the Company uses derivative instruments to reduce exposure to changes in interest rates attributed to the Company’s floating-rate borrowings and records changes to the fair value of these instruments in Accumulated other comprehensive income. The change in fair value of these instruments in fiscal 2016 versus fiscal 2015 is primarily attributed to a change in the forward interest curve between measurement dates.

**Liquidity and Capital Resources**

***Term Loans***

In January 2017, in order to finance the AEP acquisition, the Company entered into an incremental assumption agreement to increase the commitments under the existing term loan credit agreement by \$500 million, maturing in January 2024. Based on market conditions, from time to time, the Company may reprice existing term loans in order to lower interest rates. As a result of repricing activities, each of the Company’s term loans currently bear interest at LIBOR plus 2.25% with a 0% LIBOR floor. All other terms remain unchanged (see footnote 3 to the Notes to the Consolidated Financial Statements incorporated herein).

***Senior Secured Credit Facility***

We manage our global cash requirements considering (i) available funds among the many subsidiaries through which we conduct business, (ii) the geographic location of our liquidity needs, and (iii) the cost to access international cash balances. In March 2017, we entered into an agreement to increase our asset-based revolving line of credit that matures in May 2020 by \$100 million to \$750 million. At the end of fiscal 2017, there was no outstanding balance on the revolving credit facility. The Company was in compliance with all covenants at the end of fiscal 2017 (see footnote 3 to the Notes to the Consolidated Financial Statements incorporated herein).

***Contractual Obligations and Off Balance Sheet Transactions***

Our contractual cash obligations at the end of fiscal 2017 are summarized in the following table which does not give any effect to the tax receivable agreement, or income taxes payable as we cannot reasonably estimate the timing of future cash outflows associated with those commitments.

	<b>Payments due by period as of the end of fiscal 2017</b>				
	<b>Total</b>	<b>&lt; 1 year</b>	<b>1 – 3 years</b>	<b>4 – 5 years</b>	<b>&gt; 5 years</b>
Long-term debt, excluding capital leases . . . . .	\$5,556	\$ 5	\$1,010	\$ 824	\$3,717
Capital leases <sup>(a)</sup> . . . . .	146	33	60	41	12
Fixed interest rate payments . . . . .	533	87	175	175	96
Variable interest rate payments <sup>(b)</sup> . . . . .	630	153	270	168	39
Operating leases . . . . .	426	64	104	80	178
<b>Total contractual cash obligations . . . . .</b>	<b><u>\$7,291</u></b>	<b><u>\$342</u></b>	<b><u>\$1,619</u></b>	<b><u>\$1,288</u></b>	<b><u>\$4,042</u></b>

(a) Includes anticipated interest of \$15 million over the life of the capital leases.

(b) Based on applicable interest rates in effect end of fiscal 2017.

***Cash Flows from Operating Activities***

Net cash provided by operating activities increased \$118 million from fiscal 2016 primarily attributed to improved net income before depreciation, amortization and other non-cash charges.

Net cash provided by operating activities increased \$220 million from fiscal 2015 primarily attributed to higher net income before depreciation and amortization partially offset by lower debt extinguishment charges.

***Cash Flows from Investing Activities***

Net cash used in investing activities decreased \$1,805 million from fiscal 2016 primarily attributed to the Avintiv acquisition in fiscal 2016, partially offset by the AEP and Adchem acquisitions in fiscal 2017.

Net cash used in investing activities increased \$2,414 million from fiscal 2015 primarily attributed to the Avintiv acquisition and higher capital expenditures to support the larger consolidated business.

***Cash Flows from Financing Activities***

Net cash from financing activities decreased \$2,043 million from fiscal 2016 primarily attributed to 2016 net borrowings related to the Avintiv acquisition and \$78 million purchase of noncontrolling interest, partially offset by a higher TRA payment in fiscal 2017.

Net cash provided by financing activities increased \$2,182 million from fiscal 2015 primarily attributed to incremental financing related to the Avintiv acquisition, partially offset by the \$78 million purchase of non-controlling interest and repayment of \$524 million on long-term borrowings.

***Adjusted Free Cash Flow***

We define “Adjusted free cash flow” as cash flow from operating activities less net additions to property, plant and equipment and payments of the tax receivable agreement.

Based on our definition, our consolidated adjusted free cash flow is summarized as follows:

	<b>Years Ended</b>		
	<b>September 30, 2017</b>	<b>October 1, 2016</b>	<b>September 26, 2015</b>
Cash flow from operating activities . . . . .	<b>\$ 975</b>	\$ 857	\$ 637
Additions to property, plant and equipment, net . . . . .	<b>(263)</b>	(283)	(162)
Payments of tax receivable agreement . . . . .	<b>(111)</b>	(57)	(39)
<b>Adjusted free cash flow . . . . .</b>	<b><u>\$ 601</u></b>	<b><u>\$ 517</u></b>	<b><u>\$ 436</u></b>

Adjusted free cash flow, as presented in this document, is a supplemental financial measure that is not required by, or presented in accordance with, generally accepted accounting principles in the U.S. (“GAAP”). Adjusted free cash flow is not a GAAP financial measure and should not be considered as an alternative to cash flow from operating activities or any other measure determined in accordance with GAAP. We use Adjusted free cash flow as a measure of liquidity

because it assists us in assessing our company's ability to fund its growth through its generation of cash, and believe it is useful to investors for such purpose. In addition, Adjusted free cash flow and similar measures are widely used by investors, securities analysts and other interested parties in our industry to measure a company's liquidity. Adjusted free cash flow may be calculated differently by other companies, including other companies in our industry, limiting its usefulness as a comparative measure.

### ***Liquidity Outlook***

At the end of fiscal 2017, our cash balance was \$306 million, of which approximately 92% was located outside the U.S. The Company has deemed cash located outside the U.S. to be indefinitely reinvested and will use for future international expansion. We believe our existing U.S. based cash and cash flow from U.S. operations, together with available borrowings under our senior secured credit facilities, will be adequate to meet our liquidity needs over the next twelve months. We do not expect our free cash flow to be sufficient to cover all long-term debt obligations and intend to refinance these obligations prior to maturity. However, we cannot predict our future results of operations and our ability to meet our obligations involves numerous risks and uncertainties, including, but not limited to, those described in the "Risk Factors" section in this Form 10-K.

### **Critical Accounting Policies and Estimates**

We disclose those accounting policies that we consider to be significant in determining the amounts to be utilized for communicating our consolidated financial position, results of operations and cash flows in the first note to our consolidated financial statements included elsewhere herein. Our discussion and analysis of our financial condition and results of operations are based on our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the U.S. The preparation of financial statements in conformity with these principles requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Our estimates and judgments are based on historical experience and on various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions.

*Revenue Recognition.* Revenue from the sales of products is recognized at the time title and risks and rewards of ownership pass to the customer (either when the products reach the free-on-board shipping point or destination depending on the contractual terms), there is persuasive evidence of an arrangement, the sales price is fixed and determinable and collection is reasonably assured.

*Accrued Rebates.* We offer various rebates to our customers in exchange for their purchases. These rebate programs are individually negotiated with our customers and contain a variety of different terms and conditions. Certain rebates are calculated as flat percentages of purchases, while others include tiered volume incentives. These rebates may be payable monthly, quarterly, or annually. The calculation of the accrued rebate balance involves significant management estimates, especially where the terms of the rebate involve tiered volume levels that require estimates of expected annual sales. These provisions are based on estimates derived from current program requirements and historical experience. We use all available information when calculating these reserves. Our accrual for customer rebates was \$58 million and \$54 million as of the end of fiscal 2017 and 2016, respectively.

*Impairments of Long-Lived Assets.* In accordance with the guidance from the FASB for the impairment or disposal of long-lived assets we review long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of such assets may not be recoverable. Impairment losses are recorded on long-lived assets used in operations when indicators of impairment are present and the undiscounted cash flows estimated to be generated by those assets are less than the assets' carrying amounts. The impairment loss is measured by comparing the fair value of the asset to its carrying amount. We recognized non-cash asset impairment of long-lived assets of \$2 million, \$3 million and \$2 million in fiscal 2017, 2016 and 2015, respectively.

*Goodwill and Other Indefinite Lived Intangible Assets.* We evaluate goodwill using a qualitative assessment to determine whether it is more likely than not that the fair value of any reporting unit is less than the carrying amount. If we determine that the fair value of the reporting unit may be less than its carrying amount, we evaluate the goodwill of that reporting unit using the one-step impairment test. Otherwise, we conclude that no impairment is indicated and no further impairment test is performed.

For purposes of conducting our evaluation, we have seven reporting units, Health, Hygiene & Specialties ("HHS") – North America, HHS – South America, HHS – Europe, HHS – Asia, Consumer Packaging, Engineered Materials, and Tapes. We determined that each of the components within our respective reporting units should be aggregated and



tested at the respective level as one reporting unit. We reached this conclusion, because within each of our reporting units we have similar products, production processes, markets served, geographic region, and/or management oversight which allows us to share assets and resources across the components. We regularly re-align our production equipment and manufacturing facilities in order to take advantage of cost savings opportunities, obtain synergies and create manufacturing efficiencies. We utilize our research and development centers, design center, tool shops, and graphics center which all provide benefits to each of the reporting units and work on new products that can benefit multiple components. We also believe that the goodwill is recoverable from the overall operations of the unit given the synergies from leveraging the combined resources, common raw materials, common research and development, similar margins, management oversight and similar distribution methodologies.

In conducting a qualitative assessment, we analyze a variety of events or factors that may influence the fair value of the reporting unit, including, but not limited to the results of prior quantitative tests performed; changes in the carrying amount of the reporting unit; operating results; relevant market data for both the Company and its peer companies; industry outlooks; macroeconomic conditions; liquidity; changes in key personnel; and our competitive position. Significant judgment is used to evaluate the totality of these events and factors to make the determination of whether it is more likely than not that the fair value of the reporting unit is less than its carrying value.

We completed our qualitative screen as of the first day of the fourth fiscal quarter and determined that it was more likely than not that the fair value of each of our reporting, with the exception of HHS – South America and HHS – Asia, was greater than the carrying value. We reached this conclusion based on the increased valuations within the packaging industry and operating results of our reporting units, in addition to leveraging the step one test performed in fiscal 2016 in conjunction with the Avintiv acquisition and our segment re-alignment. The identified increased valuations within the plastics industry is supported by the Company’s increase in stock price, market capitalization, and total enterprise value.

Based on the results of prior year quantitative tests performed and macroeconomic pressures in South America, we concluded that step one was necessary for the HHS – South America and HHS – Asia reporting units. The reporting unit’s fair value is estimated based on a market approach and a discounted cash flow analysis and is reconciled back to the current market capitalization for Berry Global Group to ensure that the implied control premium is reasonable. Our forecasts included overall revenue growth of 4 – 8% through and including the terminal year, which is 4%, and capital expenditure levels consistent with historical spend. The fair value of the HHS – South America and HHS – Asia reporting unit exceeded their carrying value by 9% and 49%, respectively, and thus no impairment was recorded. However, an incremental sustained declines of 10% – 15% in earnings, or future declines in our peer companies, market capitalizations, or total enterprise value, as well as lower valuation market multiples could impact future impairment tests or may require a more frequent assessment.

The Company’s fair value, carrying value, and goodwill balance for reporting units subject to step 1 of the annual goodwill impairment test for fiscal 2017 are as follows:

	<u>Fair Value July 1, 2017</u>	<u>Carrying Value July 1, 2017</u>	<u>Goodwill as of September 30, 2017</u>
HHS – South America . . . . .	390	359	107
HHS – Asia . . . . .	530	356	75

We also performed our annual impairment test for fiscal 2017 of our indefinite lived intangible assets, which relates to the “Berry Global,” “Reemay,” “Typar,” and “Chicopee” trade names. We performed a qualitative screen for the Berry Global tradename, which totaled \$207 million at September 30, 2017 and a quantitative assessment for the recently acquired Avintiv tradenames that were valued on October 1, 2015 when acquired. The fair value is estimated based on the income approach using the revenue streams associated with each trade name. Our forecasted revenue growth for the Berry trade name ranged from 0 – 3% through and including the terminal year. In conducting our qualitative screen, we did not observe any changes in our long-term forecasted revenue growth for the Reemay and Typar trade names which ranged from 3 – 4%, and for the Chicopee trade name which was 1%. Future declines in revenue or operating performance could impact future impairment tests and our ability to recover the fair value of our indefinite lived tradenames.

*Deferred Taxes and Effective Tax Rates.* We estimate the effective tax rates (“ETR”) and associated liabilities or assets for each of our legal entities of ours in accordance with authoritative guidance. We use tax planning to minimize or defer tax liabilities to future periods. In recording ETRs and related liabilities and assets, we rely upon estimates, which

are based upon our interpretation of U.S. and local tax laws as they apply to our legal entities and our overall tax structure. Audits by local tax jurisdictions, including the U.S. Government, could yield different interpretations from our own and cause the Company to owe more taxes than originally recorded. For interim periods, we accrue our tax provision at the ETR that we expect for the full year. As the actual results from our various businesses vary from our estimates earlier in the year, we adjust the succeeding interim periods' ETRs to reflect our best estimate for the year-to-date results and for the full year. As part of the ETR, if we determine that a deferred tax asset arising from temporary differences is not likely to be utilized, we will establish a valuation allowance against that asset to record it at its expected realizable value. In multiple foreign jurisdictions, the Company believes that it will not generate sufficient future taxable income to realize the related tax benefits. The Company has provided a full valuation allowance against its foreign net operating losses included within the deferred tax assets in multiple foreign jurisdictions. The Company has not provided a valuation allowance on its federal net operating losses in the U.S. because it has determined that future reversals of its temporary taxable differences will occur in the same periods and are of the same nature as the temporary differences giving rise to the deferred tax assets. Changes in our valuation allowance could also impact our tax receivable agreement obligation. Our valuation allowance against deferred tax assets was \$93 million and \$82 million as of the end of fiscal 2017 and 2016, respectively.

Based on a critical assessment of our accounting policies and the underlying judgments and uncertainties affecting the application of those policies, we believe that our consolidated financial statements provide a meaningful and fair perspective of the Company and its consolidated subsidiaries. This is not to suggest that other risk factors such as changes in economic conditions, changes in material costs, our ability to pass through changes in material costs, and others could not materially adversely impact our consolidated financial position, results of operations and cash flows in future periods.

## **Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

### ***Interest Rate Sensitivity***

We are exposed to market risk from changes in interest rates primarily through our senior secured credit facilities. At September 30, 2017, our senior secured credit facilities are comprised of \$4.0 billion in term loans and a \$750 million revolving credit facility with no borrowings outstanding. The borrowings under the senior secured credit facilities bear interest at a rate equal to an applicable margin plus LIBOR. The applicable margin for LIBOR rate borrowings under the revolving credit facility ranges from 1.25% to 1.75%, and the margin for all of the term loans are 2.25% per annum with a 0% LIBOR floor. At September 30, 2017, the LIBOR rate of approximately 1.23% was applicable to the term loans. A 0.25% change in LIBOR would increase our annual interest expense by \$4 million on variable rate term loans.

We seek to minimize interest rate volatility risk through regular operating and financing activities and, when deemed appropriate, through the use of derivative financial instruments. These financial instruments are not used for trading or other speculative purposes. As of year-end, the Company effectively had (1) a \$450 million interest rate swap transaction that swaps a one-month variable LIBOR contract for a fixed annual rate of 2.00%, with an effective date in May 2017 and expiration in May 2022, (2) a \$1 billion interest rate swap transaction that swaps a one-month variable LIBOR contract for a fixed annual rate of 1.5190% with an effective date in March 2017 and expiration in June 2019, (3) a \$1 billion interest rate swap transaction that swaps a one-month variable LIBOR contract for a fixed annual rate of 2.0987% with an effective date in February 2017 and expiration in September 2021.

### ***Foreign Currency Exchange Rates***

As a global company, we face foreign currency risk exposure from fluctuating currency exchange rates, primarily the U.S. dollar against the euro, Brazilian real, Argentine peso, Chinese yuan, Canadian dollar and Mexican peso. Significant fluctuations in currency rates can have a substantial impact, either positive or negative, on our revenue, cost of sales, and operating expenses. Currency translation gains and losses are primarily related to non-U.S. subsidiaries with a functional currency other than U.S. dollars whereby assets and liabilities are translated from the respective functional currency into U.S. dollars using period-end exchange rates and impact our Comprehensive income. A 10% decline in foreign currency exchange rates would have a negative \$6 million impact on our Net Income. While future consolidated results of operations could be materially impacted by future fluctuations in currency rates, we may attempt to manage our foreign currency risk on our anticipated cash movements by entering into foreign currency forward contracts to offset potential foreign exchange gains or losses. As of year-end we had no outstanding foreign currency contracts as these contracts are typically entered into and settled within the given quarter.

In November 2017, we entered into certain cross-currency swap agreements with a notional amount of 250 million euro to effectively convert a portion of our fixed-rate USD denominated term loans, including the monthly interest payments, to fixed rate euro-denominated debt. The swap agreements mature May 2022. The risk management objective is to manage foreign currency risk relating to net investments in subsidiaries denominated in euros and reduce the variability in the functional currency cash flows of a portion of our term loans.

**Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

**Index to Financial Statements**

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**Index to Financial Statement Schedules**

All schedules have been omitted because they are not applicable or not required or because the required information is included in the consolidated financial statements or notes thereto.

**Item 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**Item 9A. CONTROLS AND PROCEDURES**

*Evaluation of disclosure controls and procedures.*

We maintain “disclosure controls and procedures,” as such term is defined in Rule 13a-15(e) under the Exchange Act, that are designed to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. In designing and evaluating our disclosure controls and procedures, management recognizes that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the disclosure controls and procedures are met. Additionally, in designing disclosure controls and procedures, our management was required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures.

In connection with the preparation of this Form 10-K, management evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of September 30, 2017. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that the Company’s disclosure controls and procedures were effective as of September 30, 2017.

*Management’s Report on Internal Controls over Financial Reporting*

Management is responsible for establishing and maintaining adequate internal control over financial reporting. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projection of any evaluation of effectiveness to future periods is subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control — Integrated Framework (2013 Framework). The Company acquired AEP and Adchem during fiscal 2017, and management has excluded AEP and Adchem’s

internal control over financial reporting from our assessment of the effectiveness of our internal control as of September 30, 2017. AEP and Adchem represent approximately 8% of our consolidated assets as of September 30, 2017 and approximately 11% of our consolidated net sales for fiscal 2017.

Based on this assessment, management concluded that as of September 30, 2017, the Company's internal control over financial reporting was effective. In addition, Ernst & Young LLP as of September 30, 2017, the Company's independent registered public accounting firm, provided an attestation report on the Company's internal control over financial reporting.

### ***Changes in Internal Controls over Financial Reporting***

During fiscal 2017, we developed and implemented new control procedures designed to address the ineffectiveness identified as of the end of fiscal 2016 related to the timeliness of our annual income tax provision process and the adequacy of written documentation around aspects of our foreign tax provisions. These changes included allocating resources internally to allow us to accelerate the timing of the completion of foreign tax provisions and increasing the level of written documentation related to all aspects of the income tax provision process.

In fiscal 2017, we acquired 100% of the capital stock of AEP which added 14 facilities, 1 of which is located outside the U.S., as well as Adchem Corp's tapes business which added 1 facility. The Company is in the process of migrating AEP and Adchem's operations into their shared service center, migrating information technology platforms and standardizing control procedures across the overall operations and expect this to continue during fiscal 2018.

There were no changes in our internal control over financial reporting that occurred during the quarter ended September 30, 2017 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting, except as described above.

### **Item 9B. OTHER INFORMATION**

None.

## **PART III**

### **Item 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT**

Except as set forth below, the information required by this Item is incorporated herein by reference to our definitive Proxy Statement to be filed in connection with the 2018 Annual Meeting of Stockholders.

#### **Code of Ethics**

We have a Code of Business Ethics that applies to all directors and employees, including our Chief Executive Officer and senior financial officers. These standards are designed to deter wrongdoing and to promote the highest ethical, moral, and legal conduct of all employees. We also have adopted a Supplemental Code of Ethics, which is in addition to the standards set by our Code of Business Ethics, in order to establish a higher level of expectation for the most senior leaders of the Company. The Supplemental Code of Ethics sets the expectations as to how our senior leaders conduct themselves in dealings with the Company, customers, suppliers and coworkers and it further defines our commitment to compliance with the Company's policies, procedures and government regulations. Our Code of Business Ethics and Supplemental Code of Ethics can be obtained, free of charge, by contacting our corporate headquarters or can be obtained from the Corporate Governance section of the Investors page on the Company's internet site.

### **Item 11. EXECUTIVE COMPENSATION**

The information required by this Item is incorporated herein by reference to our definitive Proxy Statement to be filed in connection with the 2018 Annual Meeting of Stockholders.

### **Item 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

The information required by this Item, is incorporated herein by reference to our definitive Proxy Statement to be filed in connection with the 2018 Annual Meeting of Stockholders.

**Item 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE**

The information required by this Item is incorporated herein by reference to our definitive Proxy Statement to be filed in connection with the 2018 Annual Meeting of Stockholders.

**Item 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

The information required by this Item is incorporated herein by reference to our definitive Proxy Statement to be filed in connection with the 2018 Annual Meeting of Stockholders.

**PART IV**

**Item 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

1. Financial Statements

The financial statements listed under Item 8 are filed as part of this report.

2. Financial Statement Schedules

Schedules have been omitted because they are either not applicable or the required information has been disclosed in the financial statements or notes thereto.

3. Exhibits

The exhibits listed on the Exhibit Index immediately following the signature page of this annual report are filed as part of this report.

**Item 16. FORM 10-K SUMMARY**

None.

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders

Berry Global Group, Inc.

We have audited the accompanying consolidated balance sheets of Berry Global Group, Inc. (formerly known as Berry Plastics Group, Inc.) as of September 30, 2017, and October 1, 2016, and the related consolidated statements of income, comprehensive income, changes in stockholders' equity (deficit) and cash flows for each of the three years in the period ended September 30, 2017. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Berry Global Group, Inc. at September 30, 2017, and October 1, 2016, and the consolidated results of its operations and its cash flows for each of the three years in the period ended September 30, 2017, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Berry Global Group, Inc.'s internal control over financial reporting as of September 30, 2017, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission "(2013 framework)" and our report dated November 21, 2017, expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Indianapolis, Indiana

November 21, 2017

## Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders

Berry Global Group, Inc.

We have audited Berry Global Group, Inc.'s (formerly known as Berry Plastics Group, Inc.) internal control over financial reporting as of September 30, 2017, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission “(2013 framework)” (the COSO criteria). Berry Global Group, Inc.'s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Controls over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As indicated in the accompanying Management's Report on Internal Controls over Financial Reporting, management's assessment of and conclusion on the effectiveness of internal control over financial reporting did not include internal controls of AEP Industries, Inc. and Adchem Corp., which are included in the 2017 consolidated financial statements of Berry Global Group, Inc. and constituted 8% of total assets as of September 30, 2017 and 11% of net sales for the year then ended. Our audit of internal control over financial reporting of Berry Global Group, Inc. also did not include an evaluation of internal control over financial reporting of AEP and Adchem.

In our opinion, Berry Global Group, Inc. maintained, in all material respects, effective internal control over financial reporting as of September 30, 2017, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Berry Plastics Group, Inc. as of September 30, 2017 and October 1, 2016, and the related consolidated statements of income, comprehensive income, changes in stockholders' equity (deficit) and cash flows for each of the three years in the period ended September 30, 2017 of Berry Global Group, Inc. and our report dated November 21, 2017 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Indianapolis, Indiana

November 21, 2017

**Berry Global Group, Inc.**  
**Consolidated Statements of Income**  
(in millions of dollars)

	Fiscal years ended		
	September 30, 2017	October 1, 2016	September 26, 2015
Net sales	\$7,095	\$6,489	\$4,881
Costs and expenses:			
Cost of goods sold	5,691	5,202	4,012
Selling, general and administrative	494	531	357
Amortization of intangibles	154	143	91
Restructuring and impairment charges	24	32	13
Operating income	732	581	408
Debt extinguishment	10	4	94
Other (income) expense, net	4	(22)	1
Interest expense, net	269	291	191
Income before income taxes	449	308	122
Income tax expense	109	72	36
Net income	<u>\$ 340</u>	<u>\$ 236</u>	<u>\$ 86</u>
Net income per share:			
Basic (see footnote 14)	\$ 2.66	\$ 1.95	\$ 0.72
Diluted (see footnote 14)	\$ 2.56	\$ 1.89	\$ 0.70

**Berry Global Group, Inc.**  
**Consolidated Statements of Comprehensive Income**  
(in millions of dollars)

	Fiscal years ended		
	September 30, 2017	October 1, 2016	September 26, 2015
Net income	\$340	\$236	\$ 86
Currency translation	34	(1)	(45)
Defined benefit pension and retiree health benefit plans	38	(23)	(16)
Interest rate hedges	28	(14)	(33)
Provision for income taxes related to other comprehensive income items	(20)	9	18
Other comprehensive income, net of tax	80	(29)	(76)
Comprehensive income	<u>\$420</u>	<u>\$207</u>	<u>\$ 10</u>

*See notes to consolidated financial statements.*



**Berry Global Group, Inc.**  
**Consolidated Balance Sheets**  
(in millions of dollars)

	<u>September 30, 2017</u>	<u>October 1, 2016</u>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents . . . . .	\$ 306	\$ 323
Accounts receivable, net . . . . .	847	704
Inventories . . . . .	762	660
Prepaid expenses and other current assets . . . . .	89	105
Total current assets . . . . .	<u>2,004</u>	<u>1,792</u>
Property, plant and equipment, net . . . . .	2,366	2,224
Goodwill and intangible assets, net . . . . .	4,061	3,606
Other assets . . . . .	45	31
Total assets . . . . .	<u>\$8,476</u>	<u>\$7,653</u>
<b>Liabilities</b>		
Current liabilities:		
Accounts payable . . . . .	\$ 638	\$ 539
Accrued expenses and other current liabilities . . . . .	463	449
Current portion of long-term debt . . . . .	33	43
Total current liabilities . . . . .	<u>1,134</u>	<u>1,031</u>
Long-term debt, less current portion . . . . .	5,608	5,712
Deferred income taxes . . . . .	419	272
Other long-term liabilities . . . . .	300	417
Total liabilities . . . . .	<u>7,461</u>	<u>7,432</u>
Commitments and contingencies		
<b>Stockholders' Equity:</b>		
Common stock: (130.9 and 122.0 shares issued, respectively) . . . . .	1	1
Additional paid-in capital . . . . .	823	449
Non-controlling interest . . . . .	3	3
Retained earnings (deficit) . . . . .	256	(84)
Accumulated other comprehensive loss . . . . .	(68)	(148)
Total stockholders' equity . . . . .	<u>1,015</u>	<u>221</u>
Total liabilities and stockholders' equity . . . . .	<u>\$8,476</u>	<u>\$7,653</u>

*See notes to consolidated financial statements.*

**Berry Global Group, Inc.**

**Consolidated Statements of Changes in Stockholders' Equity (Deficit)**  
(in millions of dollars)

	<u>Common Stock</u>	<u>Additional Paid-in Capital</u>	<u>Non- Controlling Interest</u>	<u>Accumulated Other Comprehensive Loss</u>	<u>Retained Earnings (Deficit)</u>	<u>Total</u>
Balance at September 27, 2014 . . . . .	\$ 1	\$367	\$ 3	\$ (43)	\$(442)	\$ (114)
Stock compensation expense . . . . .	—	21	—	—	—	21
Proceeds from issuance of common stock . . . . .	—	18	—	—	—	18
Interest rate hedge, net of tax . . . . .	—	—	—	(21)	—	(21)
Net income attributable to the Company . . . . .	—	—	—	—	86	86
Currency translation . . . . .	—	—	—	(45)	—	(45)
Defined benefit pension and retiree health benefit plans, net of tax . . . . .	—	—	—	(10)	—	(10)
Balance at September 26, 2015 . . . . .	<u>\$ 1</u>	<u>\$406</u>	<u>\$ 3</u>	<u>\$(119)</u>	<u>\$(356)</u>	<u>\$ (65)</u>
Stock compensation expense . . . . .	—	20	—	—	—	20
Cumulative effect of excess tax benefit from the adoption of ASU 2016-09 . . . . .	—	—	—	—	36	36
Proceeds from issuance of common stock . . . . .	—	26	—	—	—	26
Interest rate hedge, net of tax . . . . .	—	—	—	(9)	—	(9)
Net income attributable to the Company . . . . .	—	—	—	—	236	236
Currency translation . . . . .	—	—	—	(1)	—	(1)
Defined benefit pension and retiree health benefit plans, net of tax . . . . .	—	—	—	(19)	—	(19)
Other equity . . . . .	—	(3)	—	—	—	(3)
Balance at October 1, 2016 . . . . .	<u>\$ 1</u>	<u>\$449</u>	<u>\$ 3</u>	<u>\$(148)</u>	<u>\$ (84)</u>	<u>\$ 221</u>
Stock compensation expense . . . . .	—	20	—	—	—	20
Proceeds from issuance of common stock . . . . .	—	31	—	—	—	31
Interest rate hedge, net of tax . . . . .	—	—	—	18	—	18
Net income attributable to the Company . . . . .	—	—	—	—	340	340
Currency translation . . . . .	—	—	—	34	—	34
Defined benefit pension and retiree health benefit plans, net of tax . . . . .	—	—	—	28	—	28
Equity issuance, net (see Footnote 2) . . . . .	—	323	—	—	—	323
Balance at September 30, 2017 . . . . .	<u><u>\$ 1</u></u>	<u><u>\$823</u></u>	<u><u>\$ 3</u></u>	<u><u>\$( 68)</u></u>	<u><u>\$ 256</u></u>	<u><u>\$1,015</u></u>

*See notes to consolidated financial statements.*

**Berry Global Group, Inc.**  
**Consolidated Statements of Cash Flows**  
(in millions of dollars)

	Fiscal years ended		
	September 30, 2017	October 1, 2016	September 26, 2015
<b>Cash Flows from Operating Activities:</b>			
Net income . . . . .	\$ 340	\$ 236	\$ 86
Adjustments to reconcile net cash from operating activities:			
Depreciation . . . . .	367	382	259
Amortization of intangibles . . . . .	154	143	91
Non-cash interest expense . . . . .	9	9	6
Debt extinguishment . . . . .	10	4	94
Stock compensation expense . . . . .	20	20	21
Deferred income tax . . . . .	5	31	26
Other non-cash operating activities, net . . . . .	15	(13)	2
Changes in operating assets and liabilities:			
Accounts receivable, net . . . . .	(41)	(34)	46
Inventories . . . . .	10	9	74
Prepaid expenses and other assets . . . . .	27	21	(8)
Accounts payable and other liabilities . . . . .	59	49	(60)
Net cash from operating activities . . . . .	<u>975</u>	<u>857</u>	<u>637</u>
<b>Cash Flows from Investing Activities:</b>			
Additions to property, plant and equipment . . . . .	(269)	(288)	(180)
Proceeds from sale of assets . . . . .	6	5	18
Acquisition of business, net of cash acquired . . . . .	(515)	(2,283)	(3)
Other investing activities, net . . . . .	4	(13)	—
Net cash from investing activities . . . . .	<u>(774)</u>	<u>(2,579)</u>	<u>(165)</u>
<b>Cash Flows from Financing Activities:</b>			
Proceeds from long-term borrowings . . . . .	495	2,490	693
Repayment of long-term borrowings . . . . .	(636)	(524)	(951)
Proceeds from issuance of common stock . . . . .	31	26	18
Payment of tax receivable agreement . . . . .	(111)	(57)	(39)
Debt financing costs . . . . .	(5)	(40)	(86)
Purchase of non-controlling interest . . . . .	—	(78)	—
Net cash from financing activities . . . . .	<u>(226)</u>	<u>1,817</u>	<u>(365)</u>
Effect of currency translation on cash . . . . .	8	—	(8)
Net change in cash and cash equivalents . . . . .	<u>(17)</u>	<u>95</u>	<u>99</u>
Cash and cash equivalents at beginning of period . . . . .	323	228	129
Cash and cash equivalents at end of period . . . . .	<u>\$ 306</u>	<u>\$ 323</u>	<u>\$ 228</u>

*See notes to consolidated financial statements.*

## **Berry Global Group, Inc.**

**Notes to Consolidated Financial Statements** (in millions of dollars, except as otherwise noted)

### **1. Basis of Presentation and Summary of Significant Accounting Policies**

#### **Background**

Berry Global Group, Inc. (“Berry,” “we,” or the “Company”) is a leading provider of value-added engineered materials, nonwoven specialty materials and consumer packaging with a track record of delivering high-quality customized solutions to our customers. We sell our products predominantly into stable, consumer-oriented end-markets, such as healthcare, personal care, and food and beverage. Our customers consist of a diverse mix of leading global, national, mid-sized regional and local specialty businesses. The size and scope of our customer network allows us to introduce new products we develop or acquire to a vast audience that is familiar with our business.

Effective April 2017, the Company changed its name from Berry Plastics Group, Inc. to Berry Global Group, Inc. The new name is reflected throughout this Form 10-K. Common Shares of the Company stock continue to be traded on the New York Stock Exchange under the symbol BERY. In addition, Berry Plastics Corporation, a wholly owned subsidiary, changed its name to Berry Global, Inc.

#### **Basis of Presentation**

Periods presented in these financial statements include fiscal periods ending September 30, 2017 (“fiscal 2017”), October 1, 2016 (“fiscal 2016”), and September 26, 2015 (“fiscal 2015”). The Company’s customers are located principally throughout the U.S., without significant concentration with any one customer. The Company performs periodic credit evaluations of its customers’ financial condition and generally does not require collateral. Fiscal 2017 and fiscal 2015 were fifty-two week periods, and fiscal 2016 was a fifty-three week period. The Company has evaluated subsequent events through the date the financial statements were issued.

The consolidated financial statements include the accounts of Berry and its subsidiaries, all of which includes our wholly owned and majority owned subsidiaries. Intercompany accounts and transactions have been eliminated in consolidation. Where our ownership of consolidated subsidiaries is less than 100% the non-controlling interests are reflected in Non-controlling interest.

#### **Revenue Recognition**

Revenue from the sales of products is recognized at the time title and risks and rewards of ownership pass to the customer, there is persuasive evidence of an arrangement, the sales price is fixed and determinable and collection is reasonably assured. Provisions for certain rebates, sales incentives, trade promotions, coupons, product returns and discounts to customers are accounted for as reductions in gross sales to arrive at net sales. In accordance with the Revenue Recognition standards of the Accounting Standards Codification (“Codification” or “ASC”), the Company provides for these items as reductions of revenue at the later of the date of the sale or the date the incentive is offered. These provisions are based on estimates derived from current program requirements and historical experience.

Shipping, handling, purchasing, receiving, inspecting, warehousing, and other costs of distribution are presented in Cost of goods sold in the Consolidated Statements of Income. The Company classifies amounts charged to its customers for shipping and handling in Net sales in the Consolidated Statements of Income.

#### **Purchases of Raw Materials and Concentration of Risk**

The Company’s most significant raw material used in the production of its products is plastic resin. The largest supplier of the Company’s total resin material requirements represented approximately 15% of purchases in fiscal 2017. The Company uses a variety of suppliers to meet its resin requirements.

#### **Research and Development**

Research and development costs are expensed when incurred. The Company incurred research and development expenditures of \$45 million, \$48 million, and \$33 million in fiscal 2017, 2016, and 2015, respectively.

## Stock-Based Compensation

The compensation guidance of the FASB requires that the compensation cost relating to share-based payment transactions be recognized in financial statements based on alternative fair value models. The share-based compensation cost is measured based on the fair value of the equity or liability instruments issued. The Company's share-based compensation plan is more fully described in Note 12. The Company recorded total stock compensation expense of \$20 million, \$20 million, and \$21 million for fiscal 2017, 2016, and 2015, respectively.

The Company utilizes the Black-Scholes option valuation model for estimating the fair value of the stock options. The model allows for the use of a range of assumptions. Expected volatilities utilized in the Black-Scholes model are based on implied volatilities from traded stocks of peer companies. Similarly, the dividend yield is based on historical experience and the estimate of future dividend yields. The risk-free interest rate is derived from the U.S. Treasury yield curve in effect at the time of grant. The Company's options have a ten year contractual life. For purposes of the valuation model in fiscal years 2017, 2016, and 2015, the Company used the simplified method for determining the granted options expected lives (see footnote 12).

## Foreign Currency

For the non-U.S. subsidiaries that account in a functional currency other than U.S. Dollars, assets and liabilities are translated into U.S. Dollars using period-end exchange rates. Sales and expenses are translated at the average exchange rates in effect during the period. Foreign currency translation gains and losses are included as a component of Accumulated other comprehensive income (loss) within stockholders' equity. Gains and losses resulting from foreign currency transactions are included in the Consolidated Statements of Income.

## Cash and Cash Equivalents

All highly liquid investments purchased with a maturity of three months or less from the time of purchase are considered to be cash equivalents.

## Allowance for Doubtful Accounts

The Company's accounts receivable and related allowance for doubtful accounts are analyzed in detail on a quarterly basis and all significant customers with delinquent balances are reviewed to determine future collectability. The determinations are based on legal issues (such as bankruptcy status), past history, current financial and credit agency reports, and the experience of the credit representatives. Reserves are established in the quarter in which the Company makes the determination that the account is deemed uncollectible. The Company maintains additional reserves based on its historical bad debt experience. The following table summarizes the activity for fiscal years ended for the allowance for doubtful accounts:

	<u>2017</u>	<u>2016</u>	<u>2015</u>
Allowance for doubtful accounts, beginning . . . . .	\$ 8	\$ 3	\$ 3
Acquisition allowance for doubtful accounts . . . . .	5	6	—
Bad debt expense . . . . .	1	1	2
Write-offs against allowance . . . . .	<u>(1)</u>	<u>(2)</u>	<u>(2)</u>
Allowance for doubtful accounts, ending . . . . .	<u>\$13</u>	<u>\$ 8</u>	<u>\$ 3</u>

## Accounts Receivable Factoring Agreements

The Company has entered into various factoring agreements, both in the U.S. and at a number of foreign subsidiaries, to sell certain receivables to unrelated third-party financial institutions. The Company accounts for these transactions in accordance with ASC 860, "Transfers and Servicing" ("ASC 860"). ASC 860 allows for the ownership transfer of accounts receivable to qualify for sale treatment when the appropriate criteria is met, which permits the Company to present the balances sold under the program to be excluded from Accounts receivable, net on the Consolidated Balance Sheets. Receivables are considered sold when (i) they are transferred beyond the reach of the Company and its creditors, (ii) the purchaser has the right to pledge or exchange the receivables, and (iii) the Company has surrendered control over the transferred receivables. In addition, the Company provides no other forms of continued financial support to the purchaser of the receivables once the receivables are sold.

There were no amounts outstanding from financial institutions related to U.S. based programs at September 30, 2017 or October 1, 2016. Gross amounts factored under these U.S. based programs at September 30, 2017 and October 1, 2016 were \$129 million and \$118 million, respectively. The fees associated with transfer of receivables for all programs were not material for any of the periods presented.

### Inventories

Inventories are stated at the lower of cost or market and are valued using the first-in, first-out method. Management periodically reviews inventory balances, using recent and future expected sales to identify slow-moving and/or obsolete items. The cost of spare parts is charged to cost of goods sold when purchased. We evaluate our reserve for inventory obsolescence on a quarterly basis and review inventory on-hand to determine future salability. We base our determinations on the age of the inventory and the experience of our personnel. We reserve inventory that we deem to be not salable in the quarter in which we make the determination. We believe, based on past history and our policies and procedures, that our net inventory is salable. Inventory as of fiscal 2017 and 2016 was:

	<u>2017</u>	<u>2016</u>
Inventories:		
Finished goods . . . . .	\$428	\$397
Raw materials . . . . .	<u>334</u>	<u>263</u>
	<u>\$762</u>	<u>\$660</u>

### Property, Plant and Equipment

Property, plant and equipment are stated at cost. Depreciation is computed primarily by the straight-line method over the estimated useful lives of the assets ranging from 5 to 25 years for buildings and improvements, 2 to 10 years for machinery, equipment, and tooling and over the term of the agreement for capital leases. Leasehold improvements are depreciated over the shorter of the useful life of the improvement or the lease term. Repairs and maintenance costs are charged to expense as incurred. The Company capitalized interest of \$7 million, \$6 million, and \$6 million in fiscal 2017, 2016, and 2015, respectively. Property, plant and equipment as of fiscal 2017 and 2016 was:

	<u>2017</u>	<u>2016</u>
Property, plant and equipment:		
Land, buildings and improvements . . . . .	\$ 792	\$ 667
Equipment and construction in progress . . . . .	<u>3,895</u>	<u>3,552</u>
	4,687	4,219
Less accumulated depreciation . . . . .	<u>(2,321)</u>	<u>(1,995)</u>
	<u>\$ 2,366</u>	<u>\$ 2,224</u>

### Long-lived Assets

Long-lived assets, including property, plant and equipment and definite lived intangible assets are reviewed for impairment in accordance with ASC 360, "Property, Plant and Equipment," whenever facts and circumstances indicate that the carrying amount may not be recoverable. Specifically, this process involves comparing an asset's carrying value to the estimated undiscounted future cash flows the asset is expected to generate over its remaining life. If this process were to result in the conclusion that the carrying value of a long-lived asset would not be recoverable, a write-down of the asset to fair value would be recorded through a charge to operations. Fair value is determined based upon discounted cash flows or appraisals as appropriate. Long-lived assets that are held for sale are reported at the lower of the assets' carrying amount or fair value less costs related to the assets' disposition. We recorded impairment charges totaling \$2 million, \$3 million, and \$2 million to property, plant and equipment assets to their net realizable values in connection with facility shutdowns during fiscal years 2017, 2016, and 2015, respectively.

### Goodwill

The Company follows the principles provided by ASC 350, "Intangibles — Goodwill and Other." Goodwill is not amortized but rather reviewed annually for impairment. In connection with the Company's segment re-alignment, the Company performed a goodwill assessment before and after the segment realignment to determine if any impairment

was present, noting that in each case the fair value of the reporting unit for each of historical reporting units exceeded its carrying value. The Company performed their annual impairment evaluation on the first day of the fourth fiscal quarter. For purposes of conducting our annual goodwill impairment test, the Company determined that we have seven reporting units, Health, Hygiene & Specialties (“HHS”) – North America, HHS – South America, HHS – Europe, HHS – Asia, Consumer Packaging, Engineered Materials, and Tapes. We determined that each of the components within our respective reporting units should be aggregated for our Consumer Packaging, Engineered Materials and Tapes reporting units. We reached this conclusion because within each of these three reporting units, we have similar products, management oversight, production processes, markets served, and/or common geographic region which allow us to share resources across the product lines. We regularly re-align our production equipment and manufacturing facilities in order to take advantage of cost savings opportunities, obtain synergies and create manufacturing efficiencies. In addition, we utilize our research and development centers, design center, tool shops, and graphics center which all provide benefits to each of the reporting units and work on new products that can benefit multiple product lines. We also believe that the goodwill is recoverable from the overall operations of the unit given our synergies from leveraging the combined resources, common raw materials, common research and development, similar margins and similar distribution methodologies. In our HHS segment, we operate in four geographical regions where our management teams for each geography oversee the operations and allocate the resources across the entire region. In fiscal year 2017, the Company applied the qualitative assessment to determine whether it is more likely than not that the fair value of the reporting units may be less than the carrying amount, and concluded that it was more likely than not that the fair value of each reporting unit exceeded the carrying amount except for the HHS – South America and HHS – Asia reporting units due to prior year quantitative tests performed and macroeconomic pressures in South America. The Company completed step 1 in fiscal 2017, which concluded the fair value of the HHS – South America and HHS – Asia reporting units exceeded their carrying value by 9% and 49%, respectively, and thus no impairment was recorded. However, an incremental sustained decline of 10% – 15% in earnings, or future declines in our peer companies, market capitalizations, or total enterprise value, as well as lower valuation market multiples could impact future impairment tests or may require a more frequent assessment. In fiscal year 2016, due to the segment realignment, the Company opted to perform a step 1 quantitative evaluation in accordance with ASC 350 to establish a baseline for the fair value of each reporting unit. The Company utilizes a combination of the discounted cash flow analysis and comparable company valuation methods to determine the fair values of its reporting units in accordance with ASC 820. The Company determined that the fair value of each reporting unit exceeded its carrying amount. In fiscal 2015, the Company applied the qualitative assessment and determined that it is more likely than not that the fair value of each reporting unit exceeded its carrying amount. The Company has recognized cumulative goodwill impairment charges of \$165 million, which occurred in fiscal 2011.

The changes in the carrying amount of goodwill by reportable segment are as follows:

	<b>Consumer Packaging</b>	<b>Health, Hygiene &amp; Specialties</b>	<b>Engineered Materials</b>	<b>Total</b>
Balance as of fiscal 2015 . . . . .	\$1,520	\$ 48	\$ 84	\$1,652
Foreign currency translation adjustment . . . .	—	13	1	14
Acquisitions, net . . . . .	—	740	—	740
Balance as of fiscal 2016 . . . . .	\$1,520	\$801	\$ 85	\$2,406
Segment re-alignment . . . . .	<b>(110)</b>	<b>7</b>	<b>103</b>	—
Foreign currency translation adjustment . . . .	<b>1</b>	<b>11</b>	<b>(1)</b>	<b>11</b>
Acquisitions, net . . . . .	—	—	<b>358</b>	<b>358</b>
Balance as of fiscal 2017 . . . . .	<u><b>\$1,411</b></u>	<u><b>\$819</b></u>	<u><b>\$545</b></u>	<u><b>\$2,775</b></u>

### Deferred Financing Fees

Deferred financing fees are amortized to interest expense using the effective interest method over the lives of the respective debt agreements. Pursuant to ASC 835-30 the Company presents \$48 million of debt issuance and deferred financing costs on the balance sheet as a deduction from the carrying amount of the related debt liability instead of a deferred charge. In addition, the remaining \$3 million of deferred charges, which relate to the Company’s revolving line of credit, are presented in Other assets.

## Intangible Assets

Customer relationships are being amortized using an accelerated amortization method which corresponds with the customer attrition rates used in the initial valuation of the intangibles over the estimated life of the relationships which range from 5 to 15 years. Definite lived trademarks are being amortized using the straight-line method over the estimated life of the asset which is not more than 15 years. Other intangibles, which include technology and licenses, are being amortized using the straight-line method over the estimated life of the asset which ranges from 5 to 14 years. The Company evaluates the remaining useful life of intangible assets on a periodic basis to determine whether events and circumstances warrant a revision to the remaining useful life. Trademarks that are expected to remain in use, which are indefinite lived intangible assets, are required to be reviewed for impairment annually. The Company has certain trademarks that total approximately \$248 million that are indefinite lived and we test annually for impairment on the first day of the fourth quarter. We completed the annual impairment test of our indefinite lived trade names utilizing the relief from royalty method on the first day of the fourth quarter for each of our indefinite lived assets and noted no impairment in fiscal 2017, 2016 and 2015.

	<u>Customer Relationships</u>	<u>Trademarks</u>	<u>Other Intangibles</u>	<u>Accumulated Amortization</u>	<u>Total</u>
Balance as of fiscal 2015	\$1,159	\$281	\$106	\$ (853)	\$ 693
Adjustment for income taxes	(3)	—	—	—	(3)
Foreign currency translation adjustment	11	—	1	(2)	10
Amortization expense	—	—	—	(143)	(143)
Acquisition intangibles	523	45	75	—	643
Balance as of fiscal 2016	\$1,690	\$326	\$182	\$ (998)	\$1,200
Adjustment for income taxes	—	1	—	—	1
Foreign currency translation adjustment	6	(1)	1	(3)	3
Amortization expense	—	—	—	(154)	(154)
Acquisition intangibles	226	9	1	—	236
Balance as of fiscal 2017	<u>\$1,922</u>	<u>\$335</u>	<u>\$184</u>	<u>\$(1,155)</u>	<u>\$1,286</u>

## Insurable Liabilities

The Company records liabilities for the self-insured portion of workers' compensation, health, product, general and auto liabilities. The determination of these liabilities and related expenses is dependent on claims experience. For most of these liabilities, claims incurred but not yet reported are estimated based upon historical claims experience.

## Income Taxes

The Company accounts for income taxes under the asset and liability approach, which requires the recognition of deferred tax assets and liabilities for the expected future tax consequence of events that have been recognized in the Company's financial statements or income tax returns. Income taxes are recognized during the period in which the underlying transactions are recorded. Deferred taxes, with the exception of non-deductible goodwill, are provided for temporary differences between amounts of assets and liabilities as recorded for financial reporting purposes and such amounts as measured by tax laws. If the Company determines that a deferred tax asset arising from temporary differences is not likely to be utilized, the Company will establish a valuation allowance against that asset to record it at its expected realizable value. The Company recognizes uncertain tax positions when it is more likely than not that the tax position will be sustained upon examination by relevant taxing authorities, based on the technical merits of the position. The amount recognized is measured as the largest amount of benefit that is greater than 50% likely of being realized upon ultimate settlement. The Company's effective tax rate is dependent on many factors including: the impact of enacted tax laws in jurisdictions in which the Company operates; the amount of earnings by jurisdiction, due to varying tax rates in each country; and the Company's ability to utilize foreign tax credits related to foreign taxes paid on foreign earnings that will be remitted to the U.S.

## Comprehensive Income (Loss)

Comprehensive income (loss) is comprised of net income (loss) and other comprehensive income (loss). Other comprehensive losses include net unrealized gains or losses resulting from currency translations of foreign subsidiaries, changes in the value of our derivative instruments and adjustments to the pension liability.



The accumulated balances related to each component of other comprehensive income (loss) were as follows (amounts below are net of taxes):

	<u>Currency Translation</u>	<u>Defined Benefit Pension and Retiree Health Benefit Plans</u>	<u>Interest Rate Swaps</u>	<u>Accumulated Other Comprehensive Loss</u>
Balance as of fiscal 2014 . . . . .	\$(36)	\$(15)	\$ 8	\$ (43)
Other comprehensive loss . . . . .	(45)	(16)	(33)	(94)
Provision for income taxes . . . . .	—	6	12	18
Balance as of fiscal 2015 . . . . .	<u>\$(81)</u>	<u>\$(25)</u>	<u>\$(13)</u>	<u>\$(119)</u>
Other comprehensive loss . . . . .	(1)	(25)	(30)	(56)
Net amount reclassified from accumulated other comprehensive income (loss) . . . .	—	2	16	18
Provision for income taxes . . . . .	—	4	5	9
Balance as of fiscal 2016 . . . . .	<u>\$(82)</u>	<u>\$(44)</u>	<u>\$(22)</u>	<u>\$(148)</u>
Other comprehensive income . . . . .	<b>34</b>	<b>25</b>	<b>7</b>	<b>66</b>
Net amount reclassified from accumulated other comprehensive income (loss) <sup>(a)</sup> . . . .	—	13	21	34
Provision for income taxes . . . . .	—	(10)	(10)	(20)
Balance as of fiscal 2017 . . . . .	<u><b>\$(48)</b></u>	<u><b>\$(16)</b></u>	<u><b>\$ (4)</b></u>	<u><b>\$ (68)</b></u>

(a) See footnote 4 for further discussion on amounts reclassified out of accumulated other comprehensive income (loss) related to interest rate swaps and footnote 9 for amounts reclassified related to pensions.

### Accrued Rebates

The Company offers various rebates to customers based on purchases. These rebate programs are individually negotiated with customers and contain a variety of different terms and conditions. Certain rebates are calculated as flat percentages of purchases, while others included tiered volume incentives. These rebates may be payable monthly, quarterly, or annually. The calculation of the accrued rebate balance involves significant management estimates, especially where the terms of the rebate involve tiered volume levels that require estimates of expected annual sales. These provisions are based on estimates derived from current program requirements and historical experience. The accrual for customer rebates was \$58 million and \$54 million at the end of fiscal 2017 and 2016, respectively and is included in Accrued expenses and other current liabilities.

### Pension

Pension benefit costs include assumptions for the discount rate, retirement age, and expected return on plan assets. Retiree medical plan costs include assumptions for the discount rate, retirement age, and health-care-cost trend rates. Periodically, the Company evaluates the discount rate and the expected return on plan assets in its defined benefit pension and retiree health benefit plans. In evaluating these assumptions, the Company considers many factors, including an evaluation of the discount rates, expected return on plan assets and the health-care-cost trend rates of other companies; historical assumptions compared with actual results; an analysis of current market conditions and asset allocations; and the views of advisers.

### Net Income Per Share

The Company calculates basic net income per share based on the weighted-average number of outstanding common shares. The Company calculates diluted net income per share based on the weighted-average number of outstanding common shares plus the effect of dilutive securities.

### Use of Estimates

The preparation of the financial statements in conformity with U.S. generally accepted accounting principles requires management to make extensive use of estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities and the reported amounts of sales and expenses. Actual

results could differ materially from these estimates. Changes in estimates are recorded in results of operations in the period that the event or circumstances giving rise to such changes occur.

## **Recently Issued Accounting Pronouncements**

### ***Revenue Recognition***

In May 2014, the Financial Accounting Standards Board (FASB) issued a final standard on revenue recognition. Under the new standard, an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In order to do so, an entity would follow the five-step process for in-scope transactions: 1) identify the contract with a customer, 2) identify the separate performance obligations in the contract, 3) determine the transaction price, 4) allocate the transaction price to the separate performance obligations in the contract, and 5) recognize revenue when (or as) the entity satisfies a performance obligation. For public entities, the provisions of the new standard are effective for annual reporting periods beginning after December 15, 2017 and interim periods therein. Early adoption for annual reporting periods beginning after December 15, 2016 is permitted. An entity can apply the new revenue standard on a full retrospective approach to each prior reporting period presented or on a modified retrospective approach with the cumulative effect of initially applying the standard recognized at the date of initial application in retained earnings. The Company plans to adopt this new standard using the modified retrospective approach, and is currently evaluating the anticipated impact to the consolidated financial statements which will not be effective for the Company until fiscal 2019.

### ***Leases***

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which increases transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. Under the new standard, the lessee of an operating lease will be required to do the following: 1) recognize a right-of-use asset and a lease liability in the statement of financial position, 2) recognize a single lease cost allocated over the lease term generally on a straight-line basis, and 3) classify all cash payments within operating activities on the statement of cash flows. Companies will be required to adopt this standard on a modified retrospective approach, and amendments in this guidance are effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The Company is currently evaluating the impact of this guidance, which will not be effective for the Company until fiscal 2020.

### ***Goodwill***

In January 2017, the FASB issued ASU 2017-04, Intangibles — Goodwill and Other (Topic 350), Simplifying the Test for Goodwill Impairment. To simplify the subsequent measurement of goodwill, Step 2, which was previously used to compute the implied fair value of goodwill, was eliminated. This update requires an entity to perform its annual goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An impairment will be recognized in the amount by which a reporting unit's carrying amount exceeds its fair value. The loss recognized will not exceed the total amount of goodwill allocated to that reporting unit. The new guidance is effective for interim and annual periods beginning after December 15, 2019 and should be applied on a prospective basis. Early adoption is permitted. The Company adopted this guidance for our fiscal 2017 goodwill testing. There was no impact to the consolidated financial statements as a result of the adoption of this guidance.

### ***Retirement Benefits***

In March 2017, the FASB issued ASU 2017-07, Compensation — Retirement Benefits (Topic 715), Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost, which requires employers to report the service cost component in the same line item as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit cost are required to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations. If a separate line item is used to present the other components of net benefit cost, then the line item used in the income statement to present the other components of net benefit cost must be disclosed. The new guidance is effective for interim and annual periods beginning after December 15, 2017 and should be applied on a retrospective basis. Early adoption is permitted. The Company is currently evaluating the impact of this guidance.

## Hedges

In August 2017, the FASB issued ASU 2017-12, Targeted Improvements to Accounting for Hedging Activities in order to more closely align the results of hedge accounting with risk management activities through changes to the designation and measurement guidance. The new guidance is effective for interim and annual periods beginning after December 15, 2018. The effect of adoption should be reflected on all active hedges as of the beginning of the fiscal year of adoption. Early adoption is permitted. The Company has chosen to early adopt this guidance for fiscal 2018, and does not expect a material impact on any of its active hedges.

## 2. Acquisition

### *AEP Industries Inc.*

In January 2017, the Company acquired AEP Industries Inc. (“AEP”) for a purchase price of \$791 million, net of cash acquired. A portion of the purchase price consisted of issuing 6.4 million of Berry common shares which were valued at \$324 million at the time of closing. AEP manufactures and markets an extensive and diverse line of polyethylene and polyvinyl chloride flexible plastic packaging products with consumer, industrial, and agricultural applications. The acquired business is operated in our Engineered Materials segment. To finance the purchase, the Company entered into an incremental assumption agreement to increase the commitments under the Company’s existing term loan credit agreement by \$500 million due 2024.

The acquisition has been accounted for under the purchase method of accounting, and accordingly, the purchase price has been allocated to the identifiable assets and liabilities based on fair values at the acquisition date. The results of AEP have been included in the consolidated results of the Company since the date of the acquisition. The Company has not finalized the allocations of the purchase price to the fair value of deferred taxes (including assessment of uncertain tax positions), fixed assets, and certain working capital accounts. The Company has recognized Goodwill on this transaction primarily as a result of expected cost synergies, and does not expect Goodwill to be deductible for tax purposes. The following table summarizes the allocation of purchase price and the estimated fair values of the assets acquired and liabilities assumed at the date of the acquisition:

Working capital <sup>(a)</sup> . . . . .	\$ 140
Property and equipment . . . . .	223
Intangible assets . . . . .	214
Goodwill . . . . .	343
Historical AEP debt assumed . . . . .	(7)
Other assets and long-term liabilities . . . . .	(122)

(a) Includes a \$5 million step up of inventory to fair value

The Company has allocated the purchase price based on a preliminary fair value analysis to working capital, long-term assets and liabilities, property and equipment, intangible assets (customer relationships, technology & tradenames), pension, deferred income taxes and goodwill. The Company has utilized variations of the income method for purposes of valuing the intangible assets and considered various methods for the real and personal property including the new cost, replacement cost and current cost estimates to determine the preliminary fair value.

### *Adchem Corp*

In June 2017, the Company acquired Adchem Corp’s (“Adchem”) tapes business for a purchase price of \$49 million. Adchem was a leader in the development of high performance adhesive tape systems for the automotive, construction, electronics, graphic arts, medical and general tape markets. The acquired business is operated in our Engineered Materials segment. To finance the purchase, the Company used existing liquidity. The acquisition has been accounted for under the purchase method of accounting and accordingly, the purchase price has been allocated to the identifiable assets and liabilities based on preliminary estimates of fair value at the acquisition date. The assets and assumed liabilities consisted of working capital of \$10 million, property and equipment of \$2 million, intangible assets of \$22 million, and goodwill of \$15 million. The Company has recognized goodwill on this transaction primarily as a result of expected cost synergies, and expects goodwill to be deductible for tax purposes.

### **AVINTIV Inc.**

In October 2015, the Company acquired 100% of the capital stock of AVINTIV Inc. (“Avintiv”) for a purchase price of \$2.26 billion, net of cash acquired. Avintiv is one of the world’s leading developers, producers, and marketers of nonwoven specialty materials used in hygiene, infection prevention, personal care, industrial, construction, and filtration applications. To finance the purchase, the Company issued \$400 million aggregate principal amount of 6.0% second priority senior secured notes due 2022 and entered into an incremental assumption agreement to increase the commitments under the Company’s existing term loan credit agreement by \$2.1 billion due 2022. The results of Avintiv have been included in the consolidated results of the Company since the date of acquisition.

When accounting for the Avintiv and AEP acquisitions, unaudited pro forma net sales were \$7.4 billion, \$7.6 billion, and \$7.9 billion for fiscal 2017, fiscal 2016, and fiscal 2015, respectively. Unaudited pro forma net income (loss) was \$338 million, \$250 million, and \$(34) million for fiscal 2017, fiscal 2016, and fiscal 2015, respectively. The unaudited pro forma net sales and net income assume that the acquisitions had occurred as of the beginning of the period.

The unaudited pro forma information presented above is for informational purposes only and is not necessarily indicative of the operating results that would have occurred had the Avintiv or AEP acquisitions been consummated at the beginning of the period, nor is it necessarily indicative of future operating results. Further, the information reflects only pro forma adjustments for additional interest expense, depreciation, and amortization, net of the applicable income tax effects.

### **3. Long-Term Debt**

Long-term debt consists of the following:

	<u>Maturity Date</u>	<u>September 30, 2017</u>	<u>October 1, 2016</u>
Term loan . . . . .	February 2020	\$1,000	\$1,351
Term loan . . . . .	January 2021	814	814
Term loan . . . . .	October 2022	1,645	1,895
Term loan . . . . .	January 2024	498	—
Revolving line of credit . . . . .	May 2020	—	—
5 <sup>1</sup> / <sub>8</sub> % Second Priority Senior Secured Notes . . . . .	July 2023	700	700
5 <sup>1</sup> / <sub>2</sub> % Second Priority Senior Secured Notes . . . . .	May 2022	500	500
6% Second Priority Senior Secured Notes . . . . .	October 2022	400	400
Debt discounts and deferred fees . . . . .		(48)	(58)
Capital leases and other . . . . .	Various	132	153
Total long-term debt . . . . .		<u>5,641</u>	<u>5,755</u>
Current portion of long-term debt . . . . .		<u>(33)</u>	<u>(43)</u>
Long-term debt, less current portion . . . . .		<u>\$5,608</u>	<u>\$5,712</u>

### **Fiscal 2017 Activity**

In January 2017, in order to finance the AEP acquisition, the Company entered into an incremental assumption agreement to increase the commitments under the existing term loan credit agreement by \$500 million, maturing in January 2024.

In March 2017, the Company entered into an agreement to increase our asset-based revolving line of credit that matures in May 2020 by \$100 million to \$750 million.

### **Berry Global, Inc. Senior Secured Credit Facility**

Our wholly owned subsidiary Berry Global, Inc.’s senior secured credit facilities consist of \$4.0 billion of term loans and a \$750 million asset-based revolving line of credit. The availability under the revolving line of credit is the lesser of \$750 million or based on a defined borrowing base which is calculated based on available accounts receivable and inventory.

The borrowings under the senior secured credit facilities bear interest at a rate equal to an applicable margin plus, as determined at the Company's option, either (a) a base rate determined by reference to the higher of (1) the prime rate of Credit Suisse, Cayman Islands Branch, as administrative agent, in the case of the term loan facility or Bank of America, N.A., as administrative agent, in the case of the revolving credit facility and (2) the U.S. federal funds rate plus 1/2 of 1% or (b) LIBOR determined by reference to the costs of funds for eurodollar deposits in dollars in the London interbank market for the interest period relevant to such borrowing Bank Compliance for certain additional costs. The applicable margin for LIBOR rate borrowings under the revolving credit facility ranges from 1.25% to 1.75%.

Based on market conditions, from time to time, the Company may reprice existing term loans in order to lower interest rates. As a result of repricing activities, each of the Company's term loans currently bear interest at LIBOR plus 2.25% with a 0% LIBOR floor. Related to these repricings, the Company recorded a \$10 million and \$4 million loss on debt extinguishment in fiscal 2017 and fiscal 2016, respectively.

The term loan facility requires minimum quarterly principal payments, with the remaining amount payable upon maturity. The Company may voluntarily repay outstanding loans under the senior secured credit facilities at any time without premium or penalty, other than customary "breakage" costs with respect to eurodollar loans. The senior secured credit facilities contain various restrictive covenants that, among other things and subject to specified exceptions, prohibit the Company from prepaying other indebtedness, and restrict its ability to incur indebtedness or liens, make investments or declare or pay any dividends. All obligations under the senior secured credit facilities are unconditionally guaranteed by the Company and, subject to certain exceptions, each of the Company's existing and future direct and indirect domestic subsidiaries. The guarantees of those obligations are secured by substantially all of the Company's assets as well as those of each domestic subsidiary guarantor. During fiscal 2017, the Company has made \$636 million of repayments on long-term borrowings using existing liquidity.

Despite not having financial maintenance covenants, our debt agreements contain certain negative covenants. We are in compliance with all covenants as of September 30, 2017. The failure to comply with these negative covenants could restrict our ability to incur additional indebtedness, effect acquisitions, enter into certain significant business combinations, make distributions or redeem indebtedness.

Future maturities of long-term debt as of fiscal year end 2017 are as follows:

<b>Fiscal Year</b>	<b>Maturities</b>
2018 . . . . .	\$ 33
2019 . . . . .	33
2020 . . . . .	1,033
2021 . . . . .	839
2022 . . . . .	21
Thereafter . . . . .	<u>3,730</u>
	<u>\$5,689</u>

Interest paid was \$288 million, \$276 million, and \$191 million in fiscal 2017, 2016, and 2015, respectively.

Debt discounts and deferred financing fees are presented net of Long-term debt, less the current portion in the Consolidated Balance Sheet and are amortized to Interest expense through maturity.

#### **4. Financial Instruments and Fair Value Measurements**

In the normal course of business, the Company is exposed to certain risks arising from business operations and economic factors. The Company may use derivative financial instruments to help manage market risk and reduce the exposure to fluctuations in interest rates and foreign currencies. These financial instruments are not used for trading or other speculative purposes. For those derivative instruments that are designated and qualify as hedging instruments, the Company must designate the hedging instrument, based upon the exposure being hedged, as a fair value hedge, cash flow hedge, or a hedge of a net investment in a foreign operation.

To the extent hedging relationships are found to be effective, as determined by FASB guidance, changes in the fair value of the derivatives are offset by changes in the fair value of the related hedged item and recorded to Accumulated other comprehensive loss. Any identified ineffectiveness, or changes in the fair value of a derivative not designated as a hedge, are recorded to the Consolidated Statements of Income.

### **Foreign Currency Forward Contracts**

The primary purpose of the Company's foreign currency hedging activities is to manage the potential changes in value associated with the changes in foreign currencies on future foreign cash movements for certain jurisdictions. The changes in fair value of these derivative contracts are recognized in Other (income) expense, net on the Consolidated Statements of Income and are largely offset by the remeasurement of the underlying intercompany loan. When valuing foreign currency forward contracts the Company utilizes Level 2 inputs (substantially observable). These contracts are typically entered into and settled within the given quarterly reporting period.

### **Interest Rate Swaps**

The primary purpose of the Company's interest rate swap activities is to manage cash flow variability associated with our outstanding variable rate term loan debt. When valuing interest rate swaps the Company utilizes Level 2 inputs (substantially observable).

In February 2013, the Company entered into a \$1 billion interest rate swap transaction with an effective date of May 2016 and expiration in May 2019. In June 2013, the Company elected to settle this derivative instrument and received \$16 million as a result of this settlement. The offset is included in Accumulated other comprehensive loss and is being amortized to Interest expense from May 2016 through May 2019, the original term of the swap agreement.

During fiscal 2017 the Company modified various term loan rates and maturities. In conjunction with these modifications the Company realigned existing swap agreements which resulted in the de-designation of the original hedge and re-designation of the modified swaps as an effective cash flow hedges. The amounts included in Accumulated other comprehensive loss at the date of de-designation are being amortized to Interest expense through the terms of the original swaps.

As of year-end, the Company effectively had (1) a \$450 million interest rate swap transaction that swaps a one-month variable LIBOR contract for a fixed annual rate of 2.00%, with an effective date in May 2017 and expiration in May 2022, (2) a \$1 billion interest rate swap transaction that swaps a one-month variable LIBOR contract for a fixed annual rate of 1.5190% with an effective date in March 2017 and expiration in June 2019, (3) a \$1 billion interest rate swap transaction that swaps a one-month variable LIBOR contract for a fixed annual rate of 2.0987% with an effective date in February 2017 and expiration in September 2021.

The Company records the fair value positions of all derivative financial instruments on a net basis by counterparty for which a master netting arrangement is utilized. Balances on a gross basis as of the current period are as follows:

<b>Derivatives Instruments</b>	<b>Hedge Designation</b>	<b>Balance Sheet Location</b>	<b>2017</b>	<b>2016</b>
Foreign currency forward contracts . . . . .	Not designated	Other assets	\$—	\$ 3
Interest rate swaps . . . . .	Designated	Other assets	1	—
Interest rate swaps . . . . .	Not designated	Other assets	13	—
Interest rate swaps . . . . .	Designated	Other long-term liabilities	15	48
Interest rate swaps . . . . .	Not designated	Other long-term liabilities	13	—

The effect of the Company's derivative instruments on the Consolidated Statement of Income is as follows:

<b>Derivatives instruments</b>	<b>Statement of Income Location</b>	<b>Fiscal years Ended</b>		
		<b>September 30, 2017</b>	<b>October 1, 2016</b>	<b>September 26, 2015</b>
Interest rate swaps . . . . .	Interest expense, net	\$24	\$16	\$—
Foreign currency swaps . . . . .	Other (income) expense	\$ (2)	\$13	\$—

The amortization related to unrealized losses in Accumulated other comprehensive loss is expected to be approximately \$5 million in the next 12 months. The Company's financial instruments consist primarily of cash and cash equivalents, long-term debt, interest rate swap agreements and capital lease obligations. The fair value of our long-term indebtedness exceeded book value by \$81 million as of fiscal 2017, and \$56 million as of fiscal 2016. The Company's long-term debt fair values were determined using Level 2 inputs as other significant observable inputs were not available.

### *Non-recurring Fair Value Measurements*

The Company has certain assets that are measured at fair value on a non-recurring basis when impairment indicators are present or when the Company completes an acquisition. See Note 2 for discussion of our acquisitions and the non-recurring fair value measurement considerations that were utilized in the purchase price allocation. The Company adjusts certain long-lived assets to fair value only when the carrying values exceed the fair values. The categorization of the framework used to value the assets is considered Level 3, due to the subjective nature of the unobservable inputs used to determine the fair value (see Note 5 for additional discussion). These assets that are subject to our annual impairment analysis primarily include our definite lived and indefinite lived intangible assets, including Goodwill and our property, plant and equipment. The Company reviews Goodwill and other indefinite lived assets for impairment as of the first day of the fourth fiscal quarter each year, and more frequently if impairment indicators exist. The Company determined Goodwill and other indefinite lived assets were not impaired in our annual fiscal 2017, 2016, and 2015 assessments and no impairment indicators existed in the current year.

Included in the following tables are the major categories of assets and their current carrying values that were measured at fair value on a non-recurring basis in the current year, along with the impairment loss recognized on the fair value measurement for the fiscal years then ended:

	<b>As of the end of fiscal 2017</b>				
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>	<b>Impairment</b>
Indefinite-lived trademarks . . . . .	\$—	\$—	\$ 248	\$ 248	\$—
Goodwill . . . . .	—	—	2,775	2,775	—
Definite lived intangible assets . . . . .	—	—	1,038	1,038	—
Property, plant and equipment . . . . .	—	—	2,366	2,366	2
Total . . . . .	<u>\$—</u>	<u>\$—</u>	<u>\$6,427</u>	<u>\$6,427</u>	<u>\$ 2</u>

	<b>As of the end of fiscal 2016</b>				
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>	<b>Impairment</b>
Indefinite-lived trademarks . . . . .	\$—	\$—	\$ 248	\$ 248	\$—
Goodwill . . . . .	—	—	2,406	2,406	—
Definite lived intangible assets . . . . .	—	—	952	952	—
Property, plant and equipment . . . . .	—	—	2,224	2,224	3
Total . . . . .	<u>\$—</u>	<u>\$—</u>	<u>\$5,830</u>	<u>\$5,830</u>	<u>\$ 3</u>

	<b>As of the end of fiscal 2015</b>				
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>	<b>Impairment</b>
Indefinite-lived trademarks . . . . .	\$—	\$—	\$ 207	\$ 207	\$—
Goodwill . . . . .	—	—	1,652	1,652	—
Definite lived intangible assets . . . . .	—	—	486	486	—
Property, plant and equipment . . . . .	—	—	1,294	1,294	2
Total . . . . .	<u>\$—</u>	<u>\$—</u>	<u>\$3,639</u>	<u>\$3,639</u>	<u>\$ 2</u>

### *Valuation of Goodwill and Indefinite Lived Intangible Assets*

ASC Topic 350 requires the Company to test goodwill for impairment at least annually. The Company conducted the impairment test on the first day of the fourth fiscal quarter, unless indications of impairment exist during an interim period. When assessing its goodwill for impairment, the Company utilizes a comparable company market approach weighted equally with a discounted cash flow analysis to determine the fair value of their reporting units and corroborate the fair values. The Company utilizes a relief from royalty method to value their indefinite lived trademarks and uses the forecasts that are consistent with those used in the reporting unit analysis. The Company has seven reporting units more fully discussed in Note 1.

### *Valuation of Property, Plant and Equipment and Definite Lived Intangible Assets*

The Company periodically realigns their manufacturing operations which results in facilities being closed and shut down and equipment transferred to other facilities or equipment being scrapped or sold. The Company utilizes appraised values to corroborate the fair value of the facilities and has utilized a scrap value based on prior facility shut downs to estimate the fair value of the equipment, which has approximated the actual value that was received. When impairment indicators exist, the Company will also perform an undiscounted cash flow analysis to determine the recoverability of the Company's long-lived assets. The Company incurred impairment charges of \$2 million, \$3 million, and 2 million related to property, plant and equipment in fiscal years 2017, 2016, or 2015, respectively. The impairment charges were calculated based on the estimated proceeds that were expected based on the market for used equipment and past sales of equipment less the carrying value. The Company did not incur an impairment charge on definite lived intangible assets in fiscal 2017, 2016, or 2015.

### **5. Goodwill and Intangible Assets**

The following table sets forth the gross carrying amount and accumulated amortization of the Company's goodwill and intangible assets as of the fiscal year end:

	<u>2017</u>	<u>2016</u>	<u>Amortization Period</u>
Goodwill . . . . .	\$ 2,775	\$2,406	Indefinite lived
Customer relationships . . . . .	1,922	1,690	5 – 15 years
Trademarks (indefinite lived) . . . . .	248	248	Indefinite lived
Trademarks (definite lived) . . . . .	87	78	Not more than 15 years
Other intangibles . . . . .	184	182	5 – 14 years
Accumulated amortization . . . . .	<u>(1,155)</u>	<u>(998)</u>	
Intangible assets, net . . . . .	<u>1,286</u>	<u>1,200</u>	
Total goodwill and intangible assets, net . . . . .	<u>\$ 4,061</u>	<u>\$3,606</u>	

Future amortization expense for definite lived intangibles as of fiscal 2017 for the next five fiscal years is \$143 million, \$131 million, \$121 million, \$110 million, and \$99 million each year for fiscal years ending 2018, 2019, 2020, 2021, and 2022, respectively.

### **6. Lease and Other Commitments and Contingencies**

The Company leases certain property, plant and equipment under long-term lease agreements. Property, plant, and equipment under capital leases are reflected on the Company's balance sheet in property and equipment. The Company entered into new capital lease obligations totaling \$5 million, \$51 million, and \$29 million during fiscal 2017, 2016, and 2015, respectively, with various lease expiration dates through 2025. The Company records amortization of capital leases in Cost of goods sold in the Consolidated Statement of Income. Assets under operating leases are not recorded on the Company's balance sheet. Operating leases expire at various dates in the future with certain leases containing renewal options. The Company had minimum lease payments or contingent rentals of \$27 million and \$26 million and asset retirement obligations of \$9 million and \$9 million as of fiscal 2017 and 2016, respectively. Total rental expense from operating leases was \$67 million, \$60 million, and \$53 million in fiscal 2017, 2016, and 2015, respectively.



Future minimum lease payments for capital leases and non-cancellable operating leases with initial terms in excess of one year as of fiscal year end 2017 are as follows:

	<b>Capital Leases</b>	<b>Operating Leases</b>
2018 . . . . .	\$ 33	\$ 64
2019 . . . . .	32	57
2020 . . . . .	28	47
2021 . . . . .	24	43
2022 . . . . .	17	37
Thereafter . . . . .	13	178
	<u>147</u>	<u>\$426</u>
Less: amount representing interest . . . . .	<u>(15)</u>	
Present value of net minimum lease payments . . . . .	<u>\$132</u>	

The Company has entered into a series of sale-leaseback transactions, pursuant to which it sold certain facilities and is leasing these facilities back. The Company has a total deferred gain on these sale-leaseback transactions of \$24 million at the end of fiscal 2017, and is amortizing this over the respective lease of the facility.

The Company also has various purchase commitments for raw materials, supplies and property and equipment incidental to the ordinary conduct of business.

***Litigation***

The Company is party to various legal proceedings in addition to the above involving routine claims which are incidental to its business. Although the Company’s legal and financial liability with respect to such proceedings cannot be estimated with certainty, the Company believes that any ultimate liability would not be material to its financial position, results of operations or cash flows.

***Collective Bargaining Agreements***

At the end of fiscal 2017, we employed approximately 23,000 employees, and approximately 20% of those employees are covered by collective bargaining agreements. The majority of these agreements are due for renegotiation in fiscal 2018. Our relations with employees under collective bargaining agreements remain satisfactory and there have been no significant work stoppages or other labor disputes during the past three years.

**7. Accrued Expenses, Other Current Liabilities and Other Long-Term Liabilities**

The following table sets forth the totals included in Accrued expenses and other current liabilities as of fiscal year end.

	<b>2017</b>	<b>2016</b>
Employee compensation, payroll, and other . . . . .	<b>\$147</b>	\$152
Interest . . . . .	<b>36</b>	53
Rebates . . . . .	<b>58</b>	54
Restructuring . . . . .	<b>19</b>	13
Accrued taxes . . . . .	<b>90</b>	40
Tax receivable agreement obligation . . . . .	<b>35</b>	60
Other . . . . .	<b>78</b>	77
	<u><b>\$463</b></u>	<u>\$449</u>

The following table sets forth the totals included in Other long-term liabilities as of fiscal year end.

	<u>2017</u>	<u>2016</u>
Lease retirement obligation . . . . .	\$ 37	\$ 34
Sale-lease back deferred gain . . . . .	24	26
Pension liability . . . . .	56	88
Deferred purchase price . . . . .	46	41
Tax receivable agreement obligation . . . . .	34	114
Interest rate swaps . . . . .	27	45
Other . . . . .	76	69
	<u>\$300</u>	<u>\$417</u>

## 8. Income Taxes

The Company is being taxed at the U.S. corporate level as a C-Corporation and has provided U.S. Federal, State and foreign income taxes.

Significant components of income tax expense for the fiscal years ended are as follows:

	<u>2017</u>	<u>2016</u>	<u>2015</u>
Current			
U.S.			
Federal . . . . .	\$ 40	\$—	\$—
State . . . . .	6	5	3
Non-U.S. . . . .	58	36	7
Total current . . . . .	104	41	10
Deferred:			
U.S.			
Federal . . . . .	34	35	31
State . . . . .	(10)	3	(4)
Non-U.S. . . . .	(19)	(7)	(1)
Total deferred . . . . .	5	31	26
Expense for income taxes . . . . .	<u>\$109</u>	<u>\$72</u>	<u>\$36</u>

U.S. income from continuing operations before income taxes was \$313 million, \$168 million, and \$99 million for fiscal 2017, 2016, and 2015, respectively. Non-U.S. income from continuing operations before income taxes was \$136 million, \$140 million, and \$23 million for fiscal 2017, 2016, and 2015, respectively.

The reconciliation between U.S. Federal income taxes at the statutory rate and the Company's benefit for income taxes on continuing operations for fiscal year end is follows:

	<u>2017</u>	<u>2016</u>	<u>2015</u>
U.S. Federal income tax expense at the statutory rate . . . . .	<b>\$157</b>	\$108	\$43
Adjustments to reconcile to the income tax provision:			
U.S. state income tax expense . . . . .	<b>6</b>	8	7
Changes in state valuation allowance . . . . .	<b>(9)</b>	2	(7)
Research and development credits . . . . .	<b>(7)</b>	(8)	(5)
Share-based compensation . . . . .	<b>(33)</b>	(15)	—
Permanent differences . . . . .	<b>2</b>	2	—
Changes in foreign valuation allowance . . . . .	<b>3</b>	(1)	—
Foreign income taxed in the U.S. . . . .	—	7	—
Manufacturing tax benefits . . . . .	<b>(6)</b>	—	—
Deduction of worthless investment . . . . .	—	(9)	—
Permanent foreign currency differences . . . . .	<b>(1)</b>	(8)	—
Rate differences between U.S. and foreign . . . . .	<b>(11)</b>	(14)	(2)
Other . . . . .	<b>8</b>	—	—
Expense for income taxes . . . . .	<u><b>\$109</b></u>	<u>\$ 72</u>	<u>\$36</u>

Deferred income taxes result from temporary differences between the amount of assets and liabilities recognized for financial reporting and tax purposes. The components of the net deferred income tax liability as of fiscal year end are as follows:

	<u>2017</u>	<u>2016</u>
Deferred tax assets:		
Allowance for doubtful accounts . . . . .	<b>\$ 7</b>	\$ 7
Deferred gain on sale-leaseback . . . . .	<b>10</b>	11
Accrued liabilities and reserves . . . . .	<b>89</b>	129
Inventories . . . . .	<b>6</b>	10
Net operating loss carryforward . . . . .	<b>292</b>	371
Alternative minimum tax (AMT) credit carryforward . . . . .	<b>11</b>	10
Research and development credit carryforward . . . . .	<b>18</b>	36
Federal and state tax credits . . . . .	<b>9</b>	2
Other . . . . .	<b>14</b>	6
Total deferred tax assets . . . . .	<u><b>456</b></u>	<u>582</u>
Valuation allowance . . . . .	<u><b>(93)</b></u>	<u>(82)</u>
Total deferred tax assets, net of valuation allowance . . . . .	<u><b>363</b></u>	<u>500</u>
Deferred tax liabilities:		
Property, plant and equipment . . . . .	<b>277</b>	282
Intangible assets . . . . .	<b>475</b>	435
Debt extinguishment . . . . .	<b>27</b>	53
Other . . . . .	<b>3</b>	2
Total deferred tax liabilities . . . . .	<u><b>782</b></u>	<u>772</u>
Net deferred tax liability . . . . .	<u><b>\$(419)</b></u>	<u>\$(272)</u>

After Internal Revenue Code Section 382 (“Section 382”) limitations, the Company has \$425 million of U.S. federal net operating loss carryforwards as of fiscal 2017, which will be available to offset future taxable income. As of fiscal year end 2017, the Company had state and foreign net operating loss carryforwards of \$1,299 million and \$349 million, respectively, which will be available to offset future taxable income. If not used, the federal net operating loss carryforwards will expire in future years beginning 2024 through 2035. AMT credit carryforwards totaling \$11 million are available to the Company indefinitely to reduce future years’ federal income taxes. The state net operating loss carryforwards will expire in future years beginning in 2018 through 2036. The foreign net operating loss carryforwards will expire in future years beginning in 2018 while a portion remains available indefinitely. The Company has

\$10 million and \$8 million of federal and state Research and Development tax credits, respectively, that will expire in future years beginning 2027 through 2037. In addition, the Company has \$9 million of other state tax credits that will expire in future years beginning in 2018 through 2020.

In connection with the initial public offering, the Company entered into an income tax receivable agreement that provides for the payment to pre-initial public offering stockholders, option holders and holders of our stock appreciation rights, 85% of the amount of cash savings, if any, in U.S. federal, foreign, state and local income tax that are actually realized (or are deemed to be realized in the case of a change of control) as a result of the utilization of our and our subsidiaries' net operating losses attributable to periods prior to the initial public offering. Based on the Company's assumptions using various items, including valuation analysis and current tax law, the Company recorded an obligation of \$313 million which was recognized as a reduction of Paid-in capital on the Consolidated Balance Sheets. The Company made payments of \$111 million, \$57 million, and \$39 million in fiscal years 2017, 2016, and 2015, respectively. The balance at the end of fiscal 2017 was \$69 million, and the Company expects to make an income tax receivable payment of \$35 million in December 2017.

The Company believes that it will not generate sufficient future taxable income to realize the tax benefits in certain foreign jurisdictions related to the deferred tax assets. The Company also has certain state net operating losses that may expire before they are fully utilized. Therefore, the Company has provided a full valuation allowance against certain of its foreign deferred tax assets and a valuation allowance against certain of its state deferred tax assets included within the deferred tax assets.

The change in ownership of Avintiv created limitations under Sec. 382 of the Internal Revenue Code on annual usage of Avintiv's net operating loss carryforwards. All of the Company's Federal net operating loss carryforwards should be available for use within the next 16 years and are not expected to expire unutilized. Prior to the Company's acquisition of Avintiv, Avintiv was subject to certain ownership changes that resulted in the effective loss of certain NOLs. The NOLs effectively lost have been excluded from the opening balance sheet of Avintiv. As part of the effective tax rate calculation, if we determine that a deferred tax asset arising from temporary differences is not likely to be utilized, we will establish a valuation allowance against that asset to record it at its expected realizable value. The Company has not provided a valuation allowance on its federal net operating loss carryforwards in the U.S. because it has determined that future reversals of its temporary taxable differences will occur in the same periods and are of the same nature as the temporary differences giving rise to the deferred tax assets. Our valuation allowance against deferred tax assets was \$93 million and \$82 million as of fiscal year end 2017 and 2016, respectively, related to the foreign and U.S. state operations. The Company paid cash taxes of \$41 million, \$43 million, and \$9 million in fiscal 2017, 2016, and 2015, respectively.

### ***Uncertain Tax Positions***

We adopted the provisions of the Income Taxes standard of the Codification. This interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with guidance provide by FASB and prescribes a recognition threshold of more-likely-than-not to be sustained upon examination. Our policy to include interest and penalties related to gross unrecognized tax benefits within our provision for income taxes did not change.

The following table summarizes the activity related to our gross unrecognized tax benefits for fiscal year end:

	<b>2017</b>	<b>2016</b>
Beginning unrecognized tax benefits . . . . .	<b>\$62</b>	\$13
Gross increases – tax positions in prior periods . . . . .	<b>1</b>	4
Gross increases – current period tax positions . . . . .	<b>4</b>	1
Gross increases – from acquisitions . . . . .	—	48
Gross decreases – tax positions in prior periods . . . . .	<b>(1)</b>	—
Settlements . . . . .	<b>(3)</b>	(1)
Lapse of statute of limitations . . . . .	<b>(4)</b>	(3)
Ending unrecognized tax benefits . . . . .	<b><u>\$59</u></b>	<b><u>\$62</u></b>

As of fiscal year end 2017, the amount of unrecognized tax benefits that, if recognized, would affect our effective tax rate was \$55 million and we had \$20 million accrued for payment of interest and penalties related to our uncertain tax positions. Our penalties and interest related to uncertain tax positions are included in income tax expense.

We and our subsidiaries are routinely examined by various taxing authorities. Although we file U.S. federal, U.S. state, and foreign tax returns, our major tax jurisdiction is the U.S. The IRS has completed an examination of our 2003, 2010 and 2011 tax years. Our 2004 – 2009, and 2012 – 2016 tax years remain subject to examination by the IRS. Avintiv's pre-acquisition U.S. federal tax returns for the years 2004 – 2015 remain subject to examination by the IRS.

Companhia Providência Indústria e Comércio ("Providência") was subject to certain tax claims at the time Providência was acquired by Avintiv and have been accounted for in the financial statements as a deferred purchase price liability. There are various other on-going audits in various other jurisdictions that are not material to our financial statements.

As of the end of fiscal 2017, we had unremitted earnings from foreign subsidiaries that are permanently reinvested for continued use in foreign operations, accordingly, no provision for U.S. federal or state income taxes has been provided thereon. If distributed, those earnings would result in additional income tax expense at approximately the U.S. statutory rate. Determination of the amount of unrecognized deferred US income tax liability is not practicable due to the complexities associated with its hypothetical calculation.

## 9. Retirement Plans

The Company maintains defined benefit pension plans globally, which cover certain manufacturing facilities. The Company also maintains retiree health plans, which cover certain healthcare and life insurance benefits for certain retired employees and their spouses. Each of the defined benefit and retiree health plans are frozen plans. The Company uses fiscal year end as a measurement date for the retirement plans.

The Company also sponsors defined contribution 401(k) retirement plans covering substantially all employees. Contributions are based upon a fixed dollar amount for employees who participate and percentages of employee contributions at specified thresholds. Contribution expense for these plans was \$18 million, \$10 million, and \$7 million for fiscal 2017, 2016, and 2015, respectively.

The projected benefit obligations of the Company's plans presented herein are equal to the accumulated benefit obligations of such plans. The net amount of liability recognized is included in Other long-term liabilities on the Consolidated Balance Sheets.

	<b>Defined Benefit Pension Plans</b>		<b>Retiree Health Plans</b>	
	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
<b>Change in Projected Benefit Obligations (PBO)</b>				
PBO at beginning of period . . . . .	<b>\$ 492</b>	\$193	<b>\$ 7</b>	\$ 2
Acquisitions . . . . .	—	256	—	5
Service cost . . . . .	—	3	—	—
Interest cost . . . . .	<b>11</b>	15	—	—
Actuarial loss (gain) . . . . .	<b>(15)</b>	44	—	—
Currency impact . . . . .	—	1	—	—
Plan conversion <sup>(a)</sup> . . . . .	<b>(139)</b>	—	—	—
Benefit settlements . . . . .	<b>(3)</b>	—	—	—
Benefits paid . . . . .	<b>(16)</b>	(20)	—	—
PBO at end of period . . . . .	<b><u>\$ 330</u></b>	<u>\$492</u>	<b><u>\$ 7</u></b>	<u>\$ 7</u>
<b>Change in Fair Value of Plan Assets</b>				
Plan assets at beginning of period . . . . .	<b>\$ 418</b>	\$142	\$—	\$—
Acquisitions . . . . .	—	253	—	—
Currency impact . . . . .	—	1	—	—
Actual return on plan assets . . . . .	<b>22</b>	37	—	—
Company contributions . . . . .	<b>7</b>	5	<b>1</b>	—
Plan conversion <sup>(a)</sup> . . . . .	<b>(136)</b>	—	—	—
Benefit settlements . . . . .	<b>(2)</b>	—	—	—
Benefits paid . . . . .	<b>(18)</b>	(20)	<b>(1)</b>	—
Plan assets at end of period . . . . .	<b><u>291</u></b>	<u>418</u>	<u>—</u>	<u>—</u>
<b>Net amount recognized</b> . . . . .	<b><u>\$ (39)</u></b>	<u>\$ (74)</u>	<b><u>\$ (7)</u></b>	<u>\$ (7)</u>

(a) During fiscal 2017, the Company contributed assets from a foreign defined benefit pension plan in order to convert the plan into a defined contribution plan. As a result of the transaction, the Company recognized a loss of \$10 million related to the reclassification of amount previously deferred in Accumulated other comprehensive loss to the Consolidated Statements of Income.

At the end of fiscal 2017 the Company had \$35 million of net unrealized losses recorded in Accumulated other comprehensive loss on the Consolidated Balance Sheets. The Company expects \$2 million to be realized in fiscal 2018, and the remaining to be recognized over the next 11 fiscal years.

The following table presents significant weighted-average assumptions used to determine benefit obligation and benefit cost for the fiscal years ended:

(Percents)	Defined Benefit Pension Plans		Retiree Health Plan	
	2017	2016	2017	2016
Weighted-average assumptions:				
Discount rate for benefit obligation . . . . .	3.5	2.7	3.3	2.9
Discount rate for net benefit cost . . . . .	3.2	3.5	2.9	3.5
Expected return on plan assets for net benefit costs . . .	6.4	5.3	—	—

In evaluating the expected return on plan assets, Berry considered its historical assumptions compared with actual results, an analysis of current market conditions, asset allocations, and the views of advisors. The return on plan assets is derived from target allocations and historical yield by asset type. Health-care-cost trend rates were assumed to increase at an annual rate of 7.0%. A one-percentage-point change in these assumed health care cost trend rates would not have a material impact on our postretirement benefit obligation.

In accordance with the guidance from the FASB for employers' disclosure about postretirement benefit plan assets the table below discloses fair values of each pension plan asset category and level within the fair value hierarchy in which it falls. There were no material changes or transfers between level 3 assets and the other levels, with the exception of the contribution of assets and conversion of the foreign defined benefit pension plan as described above.

Fiscal 2017 Asset Category	Level 1	Level 2	Level 3	Total
Cash and cash equivalents . . . . .	\$ 6	\$ —	\$—	\$ 6
U.S. large cap comingled equity funds . . . . .	—	61	—	61
U.S. mid cap equity mutual funds . . . . .	57	—	—	57
U.S. small cap equity mutual funds . . . . .	3	—	—	3
International equity mutual funds . . . . .	14	—	—	14
Real estate equity investment funds . . . . .	4	—	—	4
Corporate bond mutual funds . . . . .	17	—	—	17
Corporate bonds . . . . .	—	114	—	114
Guaranteed investment account . . . . .	—	—	9	9
International fixed income funds . . . . .	6	—	—	6
Total . . . . .	<u>\$107</u>	<u>\$175</u>	<u>\$ 9</u>	<u>\$291</u>

Fiscal 2016 Asset Category	Level 1	Level 2	Level 3	Total
Cash and cash equivalents . . . . .	\$ 9	\$ —	\$ —	\$ 9
U.S. large cap comingled equity funds . . . . .	—	55	—	55
U.S. mid cap equity mutual funds . . . . .	45	—	—	45
U.S. small cap equity mutual funds . . . . .	3	—	—	3
International equity mutual funds . . . . .	13	—	—	13
Real estate equity investment funds . . . . .	4	—	—	4
Corporate bond mutual funds . . . . .	20	—	—	20
Corporate bonds . . . . .	—	114	—	114
Guaranteed investment account . . . . .	—	—	10	10
International fixed income funds . . . . .	6	—	—	6
International insurance contracts . . . . .	—	—	139	139
Total . . . . .	<u>\$100</u>	<u>\$169</u>	<u>\$149</u>	<u>\$418</u>

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid for the fiscal year end:

	<u>Defined Benefit Pension Plans</u>	<u>Retiree Health Plan</u>
2018 .....	\$18	\$ 1
2019 .....	18	1
2020 .....	18	1
2021 .....	19	—
2022 .....	19	—
2023 – 2027 .....	96	2

Net pension and retiree health benefit expense included the following components as of fiscal year end:

	<u>2017</u>	<u>2016</u>	<u>2015</u>
Service cost .....	\$ —	\$ 3	\$ 1
Interest cost .....	11	16	8
Amortization of net actuarial loss .....	3	2	1
Settlement charge .....	—	—	2
Expected return on plan assets .....	<u>(17)</u>	<u>(20)</u>	<u>(12)</u>
Net periodic benefit cost .....	<u>\$ (3)</u>	<u>\$ 1</u>	<u>\$ —</u>

Our defined benefit pension plan asset allocations as of fiscal year end are as follows:

Asset Category	<u>2017</u>	<u>2016</u>
Equity securities and equity-like instruments .....	48%	29%
Debt securities and debt-like .....	47	33
International insurance contracts .....	—	33
Other .....	<u>5</u>	<u>5</u>
Total .....	<u>100%</u>	<u>100%</u>

The Company's retirement plan assets are invested with the objective of providing the plans the ability to fund current and future benefit payment requirements while minimizing annual Company contributions. The retirement plans held \$51 million of the Company's stock at the end of fiscal 2017. The Company re-addresses the allocation of its investments on a regular basis.

## 10. Restructuring and Impairment Charges

The Company has announced various restructuring plans in the last three fiscal years which included shutting down facilities in all three of the Company's operating segments. In all instances, the majority of the operations from rationalized facilities was transferred to other facilities within the respective division.

During fiscal 2015, the Company announced the intention to shut down two facilities, one each in the Consumer Packaging and Engineered Materials divisions. The affected Consumer Packaging and Engineered Materials businesses accounted for approximately \$24 million and \$16 million of annual net sales, respectively.

During fiscal 2016, the Company shut down one facility in the Consumer Packaging division and announced the intention to shut down one additional Consumer Packaging facility. The two facilities accounted for approximately \$36 million of annual net sales.

During fiscal 2017, the Company shut down one facility in the Health, Hygiene & Specialties division, which accounted for approximately \$5 million of annual net sales, and completed the previously announced facility shut down in the Consumer Packaging division, which accounted for approximately \$12 million of annual net sales.

Since 2015, total expected costs attributed to restructuring programs total \$72 million with \$3 million remaining to be recognized in the future.

	<u>Expected Total Costs</u>	<u>Cumulative charges through Fiscal 2017</u>	<u>To be Recognized in Future</u>
Severance and termination benefits . . . . .	\$45	\$45	\$—
Facility exit costs . . . . .	20	17	3
Asset impairment . . . . .	<u>7</u>	<u>7</u>	<u>—</u>
Total . . . . .	<u>\$72</u>	<u>\$69</u>	<u>\$ 3</u>

The tables below sets forth the significant components of the restructuring charges recognized for the fiscal years ended, by segment:

	<u>2017</u>	<u>2016</u>	<u>2015</u>
Consumer Packaging . . . . .	\$ 8	\$ 9	\$11
Health, Hygiene & Specialties . . . . .	11	20	—
Engineered Materials . . . . .	<u>5</u>	<u>3</u>	<u>2</u>
Consolidated . . . . .	<u>\$24</u>	<u>\$32</u>	<u>\$13</u>

The table below sets forth the activity with respect to the restructuring charges and the impact on our accrued restructuring reserves:

	<u>Employee Severance and Benefits</u>	<u>Facility Exit Costs</u>	<u>Non-cash impairment charges</u>	<u>Total</u>
Balance as of fiscal 2015 . . . . .	\$ 2	\$ 8	\$—	\$ 10
Charges . . . . .	23	6	3	32
Non-cash asset impairment . . . . .	—	—	(3)	(3)
Cash payments . . . . .	<u>(18)</u>	<u>(8)</u>	<u>—</u>	<u>(26)</u>
Balance as of fiscal 2016 . . . . .	\$ 7	\$ 6	\$—	\$ 13
Acquisition . . . . .	13	—	—	13
Charges . . . . .	18	4	2	24
Non-cash asset impairment . . . . .	—	—	(2)	(2)
Cash payments . . . . .	<u>(24)</u>	<u>(5)</u>	<u>—</u>	<u>(29)</u>
Balance as of fiscal 2017 . . . . .	<u>\$ 14</u>	<u>\$ 5</u>	<u>\$—</u>	<u>\$ 19</u>

## 11. Related Party Transactions

The Company made payments related to the income tax receivable agreement of \$111 million and \$57 million in fiscal 2017 and fiscal 2016, respectively, of which Apollo Global Management, LLC received \$89 million and \$46 million, respectively. Mr. Robert V. Seminara, a member of the Company's Board of Directors, has been employed by Apollo since 2003. Mr. Evan Bayh, a member of the Company's Board of Directors, has been employed by Apollo since 2011.

## 12. Stockholders' Equity

### *Equity Incentive Plans*

In fiscal 2016, the Company adopted the 2015 Berry Plastics Group, Inc. Long-Term Incentive Plan ("2015 Plan") to align its incentive plans with plans of similar public companies by permitting for, among other things, the issuance of performance-based awards. The 2015 Plan authorized the issuance of 7.5 million shares, an increase of approximately 5 million over the remaining available for grant at the time of adoption. As of the adoption of the 2015 Plan, no shares were permitted to be issued under any of the other previous Incentive Plans.



The Company recognized total stock-based compensation expense of \$20 million, \$20 million, and \$21 million for fiscal 2017, 2016, and 2015, respectively. The intrinsic value of options exercised in fiscal 2017 was \$114 million.

Information related to the equity incentive plans as of the fiscal year end is as follows:

	2017		2016	
	Number of Shares (in thousands)	Weighted Average Exercise Price	Number of Shares (in thousands)	Weighted Average Exercise Price
Options outstanding, beginning of period . . . . .	11,716	\$21.44	11,351	\$17.71
Options granted . . . . .	1,820	49.53	2,805	30.27
Options exercised . . . . .	(2,562)	12.07	(2,061)	12.57
Options forfeited or cancelled . . . . .	(214)	33.52	(379)	23.37
Options outstanding, end of period . . . . .	10,760	\$28.18	11,716	\$21.44
Option price range at end of period . . . . .	\$3.04 – 49.53		\$3.04 – 45.62	
Options exercisable at end of period . . . . .	4,108		4,573	
Options available for grant at period end . . . . .	2,875		4,695	
Weighted average fair value of options granted during period . . . . .	\$ 15.52		\$ 8.68	

The fair value for options granted has been estimated at the date of grant using a Black-Scholes model, generally with the following weighted average assumptions:

	2017	2016	2015
Risk-free interest rate . . . . .	2.2%	1.2%	1.6%
Dividend yield . . . . .	0.00%	0.00%	0.00%
Volatility factor . . . . .	.26	.26	.30
Expected option life . . . . .	7 years	7 years	7 years

The following table summarizes information about the options outstanding as of fiscal 2017:

Range of Exercise Prices	Number Outstanding (in thousands)	Intrinsic Value of Outstanding (in millions)	Weighted Remaining Contractual Life	Weighted Exercise Price	Number Exercisable (in thousands)	Intrinsic Value of Exercisable (in millions)	Unrecognized Compensation (in millions)	Weighted Recognition Period
\$3.04 – 49.53 . . . . .	10,760	\$306	7 years	\$28.18	4,108	\$146	\$35	2 years

### 13. Segment and Geographic Data

Berry's operations are organized into three reportable segments: Consumer Packaging, Health, Hygiene & Specialties, and Engineered Materials. The structure is designed to align us with our customers, provide improved service, and drive future growth in a cost efficient manner. In October 2016, the Company realigned portions of our operating segments in order to leverage geographic management teams and commercial activities. The international portion of our Retail & Industrial product line was moved from Engineered Materials to the Specialties product line within Health, Hygiene & Specialties, resulting in a \$140 million and \$148 million movement in Net sales in fiscal 2016 and fiscal 2015, respectively. Additionally, to align the newly acquired AEP business with our existing Core Films business, \$306 million and \$340 million of Net sales were moved from Consumer Packaging to Engineered Materials in fiscal 2016 and fiscal 2015, respectively. As result of these organizational realignments, we have recast prior period segment amounts.

The Company has manufacturing and distribution centers in the U.S., Canada, Mexico, Belgium, France, Spain, United Kingdom, Italy, Germany, Australia, Brazil, Argentina, Colombia, Malaysia, India, China, and the Netherlands. The North American operation represents 82% of the Company's net sales, 82% of total long-lived assets, and 81% of the total assets. Selected information by reportable segment is presented in the following tables:

	<u>2017</u>	<u>2016</u>	<u>2015</u>
Net sales			
Consumer Packaging . . . . .	<b>\$2,351</b>	\$2,462	\$2,530
Health, Hygiene & Specialties . . . . .	<b>2,369</b>	2,400	650
Engineered Materials . . . . .	<b>2,375</b>	1,627	1,701
Total . . . . .	<b><u>\$7,095</u></b>	<u>\$6,489</u>	<u>\$4,881</u>
Operating income			
Consumer Packaging . . . . .	<b>\$ 200</b>	\$ 203	\$ 200
Health, Hygiene & Specialties . . . . .	<b>216</b>	196	59
Engineered Materials . . . . .	<b>316</b>	182	149
Total . . . . .	<b><u>\$ 732</u></b>	<u>\$ 581</u>	<u>\$ 408</u>
Depreciation and amortization			
Consumer Packaging . . . . .	<b>\$ 231</b>	\$ 244	\$ 230
Health, Hygiene & Specialties . . . . .	<b>184</b>	199	39
Engineered Materials . . . . .	<b>106</b>	82	81
Total . . . . .	<b><u>\$ 521</u></b>	<u>\$ 525</u>	<u>\$ 350</u>
		<b><u>2017</u></b>	<b><u>2016</u></b>
Total assets:			
Consumer Packaging . . . . .		<b>\$3,177</b>	\$3,315
Health, Hygiene & Specialties . . . . .		<b>3,496</b>	3,504
Engineered Materials . . . . .		<b>1,803</b>	834
Total assets . . . . .		<b><u>\$8,476</u></b>	<u>\$7,653</u>
Goodwill:			
Consumer Packaging . . . . .		<b>\$1,411</b>	\$1,410
Health, Hygiene & Specialties . . . . .		<b>819</b>	808
Engineered Materials . . . . .		<b>545</b>	188
Total goodwill . . . . .		<b><u>\$2,775</u></b>	<u>\$2,406</u>

Selected information by geography is presented in the following tables:

	<u>2017</u>	<u>2016</u>	<u>2015</u>
Net sales:			
North America . . . . .	<b>\$5,850</b>	\$5,250	\$4,692
South America . . . . .	<b>333</b>	336	6
Europe . . . . .	<b>646</b>	661	118
Asia . . . . .	<b>266</b>	242	65
Total net sales . . . . .	<b><u>\$7,095</u></b>	<u>\$6,489</u>	<u>\$4,881</u>

	<u>2017</u>	<u>2016</u>
Long-lived assets:		
North America . . . . .	<b>\$5,303</b>	\$4,724
South America . . . . .	<b>418</b>	386
Europe . . . . .	<b>467</b>	452
Asia . . . . .	<b>284</b>	299
Total Long-lived assets . . . . .	<u><b>\$6,472</b></u>	<u>\$5,861</u>

Selected information by product line is presented in the following tables:

(in percentages)	<u>2017</u>	<u>2016</u>	<u>2015</u>
Net sales:			
Rigid Open Top . . . . .	<b>43%</b>	42%	42%
Rigid Closed Top . . . . .	<b>57</b>	58	58
Consumer Packaging . . . . .	<u><b>100%</b></u>	<u>100%</u>	<u>100%</u>
Health . . . . .	<b>22%</b>	20%	27%
Hygiene . . . . .	<b>44</b>	45	43
Specialties . . . . .	<b>34</b>	35	30
Health, Hygiene & Specialties . . . . .	<u><b>100%</b></u>	<u>100%</u>	<u>100%</u>
Core Films . . . . .	<b>49%</b>	72%	72%
Retail & Industrial . . . . .	<b>51</b>	28	28
Engineered Materials . . . . .	<u><b>100%</b></u>	<u>100%</u>	<u>100%</u>

#### 14. Net Income per Share

Basic net income per share is calculated by dividing the net income attributable to common stockholders by the weighted-average number of common shares outstanding during the period, without consideration for common stock equivalents. Diluted net income per share is computed by dividing the net income attributable to common stockholders by the weighted-average number of common share equivalents outstanding for the period determined using the treasury-stock method and the if-converted method. For purposes of this calculation, stock options are considered to be common stock equivalents and are only included in the calculation of diluted net income per share when their effect is dilutive. There were no shares excluded from the calculations as the effect of their conversion into shares of our common stock would be antidilutive.

The following tables and discussion provide a reconciliation of the numerator and denominator of the basic and diluted net income per share computations.

(in millions, except per share amounts)	<u>2017</u>	<u>2016</u>	<u>2015</u>
<b>Numerator</b>			
Net income attributable to the Company . . . . .	<u>\$ 340</u>	<u>\$ 236</u>	<u>\$ 86</u>
<b>Denominator</b>			
Weighted average common shares outstanding – basic . . . . .	<b>127.6</b>	120.8	119.1
Dilutive shares . . . . .	<u>5.0</u>	<u>4.2</u>	<u>4.3</u>
Weighted average common and common equivalent shares outstanding – diluted . . . . .	<u><b>132.6</b></u>	<u>125.0</u>	<u>123.4</u>
<b>Per common share income</b>			
Basic . . . . .	<b>\$ 2.66</b>	\$ 1.95	\$ 0.72
Diluted . . . . .	<b>\$ 2.56</b>	\$ 1.89	\$ 0.70

## **15. Purchase of Non-controlling Interest**

At the time of our acquisition, Avintiv owned a 71.25% controlling interest in Providência, their Brazilian subsidiary. In 2016, the Company acquired the remaining 28.75% non-controlling ownership interest of Providência for \$66 million. As a result of this transaction, Providência became a wholly-owned subsidiary and the Company recorded \$3 million to Additional paid-in capital.

## **16. Guarantor and Non-Guarantor Financial Information**

Berry Plastics Corporation (“Issuer”) has notes outstanding which are fully, jointly, severally, and unconditionally guaranteed by its parent, Berry Plastics Group, Inc. (for purposes of this Note, “Parent”) and substantially all of Issuer’s domestic subsidiaries. Separate narrative information or financial statements of the guarantor subsidiaries have not been included because they are 100% owned by Parent and the guarantor subsidiaries unconditionally guarantee such debt on a joint and several basis. A guarantee of a guarantor subsidiary of the securities will terminate upon the following customary circumstances: the sale of the capital stock of such guarantor if such sale complies with the indentures, the designation of such guarantor as an unrestricted subsidiary, the defeasance or discharge of the indenture, as a result of the holders of certain other indebtedness foreclosing on a pledge of the shares of a guarantor subsidiary or if such guarantor no longer guarantees certain other indebtedness of the issuer. The guarantees of the guarantor subsidiaries are also limited as necessary to prevent them from constituting a fraudulent conveyance under applicable law and guarantees guaranteeing subordinated debt are subordinated to certain other of the Company’s debts. Parent also guarantees the Issuer’s term loans and revolving credit facilities. The guarantor subsidiaries guarantee our term loans and are co-borrowers under our revolving credit facility. Presented below is condensed consolidating financial information for the Parent, Issuer, guarantor subsidiaries and non-guarantor subsidiaries. The Issuer and guarantor financial information includes all of our domestic operating subsidiaries; our non-guarantor subsidiaries include our foreign subsidiaries and the unrestricted subsidiaries under the Issuer’s indentures. The Parent uses the equity method to account for its ownership in the Issuer in the Condensed Consolidating Supplemental Financial Statements. The Issuer uses the equity method to account for its ownership in the guarantor and non-guarantor subsidiaries. All consolidating entries are included in the eliminations column along with the elimination of intercompany balances. In the fourth fiscal quarter of 2016, the Company eliminated intercompany loans between the guarantor and non-guarantor entities and liquidated some foreign subsidiaries. This resulted in the recognition of gains and losses between our guarantor and non-guarantor subsidiaries, which have been reflected in the condensed supplemental financial statements.

**Condensed Supplemental Consolidated Statements of Operations**

**Fiscal 2017**

	<u>Parent</u>	<u>Issuer</u>	<u>Guarantor Subsidiaries</u>	<u>Non-Guarantor Subsidiaries</u>	<u>Eliminations</u>	<u>Total</u>
Net sales . . . . .	\$ —	\$ 587	\$4,861	\$1,647	\$ —	\$7,095
Cost of goods sold . . . . .	—	438	3,920	1,333	—	5,691
Selling, general and administrative . . . . .	—	55	335	104	—	494
Amortization of intangibles . . . . .	—	6	120	28	—	154
Restructuring and impairment charges . . . . .	—	—	14	10	—	24
Operating income . . . . .	—	88	472	172	—	732
Debt extinguishment . . . . .	—	10	—	—	—	10
Other (income) expense, net . . . . .	—	(2)	(1)	7	—	4
Interest expense, net . . . . .	—	12	229	28	—	269
Equity in net income of subsidiaries . . . . .	(449)	(341)	—	—	790	—
Income (loss) before income taxes . . . . .	449	409	244	137	(790)	449
Income tax expense (benefit) . . . . .	109	69	—	40	(109)	109
Net income (loss) . . . . .	\$ 340	\$ 340	\$ 244	\$ 97	\$(681)	\$ 340
Currency translation . . . . .	34	—	—	34	(34)	34
Interest rate hedges . . . . .	28	28	—	—	(28)	28
Defined benefit pension and retiree health benefit plans . . . . .	38	25	—	13	(38)	38
Provision for income taxes related to other comprehensive income items . . . . .	(20)	(20)	—	—	20	(20)
Comprehensive income (loss) . . . . .	<u>\$ 420</u>	<u>\$ 373</u>	<u>\$ 244</u>	<u>\$ 144</u>	<u>\$(761)</u>	<u>\$ 420</u>

**Fiscal 2016**

	<u>Parent</u>	<u>Issuer</u>	<u>Guarantor Subsidiaries</u>	<u>Non-Guarantor Subsidiaries</u>	<u>Eliminations</u>	<u>Total</u>
Net sales . . . . .	\$ —	\$ 599	\$4,220	\$1,670	\$ —	\$6,489
Cost of goods sold . . . . .	—	476	3,388	1,338	—	5,202
Selling, general and administrative . . . . .	—	72	324	135	—	531
Amortization of intangibles . . . . .	—	8	107	28	—	143
Restructuring and impairment charges . . . . .	—	—	28	4	—	32
Operating income . . . . .	—	43	373	165	—	581
Debt extinguishment . . . . .	—	4	—	—	—	4
Other (income) expense, net . . . . .	—	11	(211)	178	—	(22)
Interest expense, net . . . . .	—	36	205	50	—	291
Equity in net income of subsidiaries . . . . .	(308)	(279)	—	—	587	—
Income (loss) before income taxes . . . . .	308	271	379	(63)	(587)	308
Income tax expense (benefit) . . . . .	72	34	8	29	(71)	72
Net income (loss) . . . . .	<u>\$ 236</u>	<u>\$ 237</u>	<u>\$ 371</u>	<u>\$ (92)</u>	<u>\$(516)</u>	<u>\$ 236</u>
Currency translation . . . . .	(1)	—	—	(1)	1	(1)
Interest rate hedges . . . . .	(14)	(14)	—	—	14	(14)
Defined benefit pension and retiree health benefit plans . . . . .	(23)	(10)	—	(13)	23	(23)
Provision for income taxes related to other comprehensive income items . . . . .	9	9	—	—	(9)	9
Comprehensive income (loss) . . . . .	<u>\$ 207</u>	<u>\$ 222</u>	<u>\$ 371</u>	<u>\$ (106)</u>	<u>\$(487)</u>	<u>\$ 207</u>

**Fiscal 2015**

	<u>Parent</u>	<u>Issuer</u>	<u>Guarantor Subsidiaries</u>	<u>Non-Guarantor Subsidiaries</u>	<u>Eliminations</u>	<u>Total</u>
Net sales . . . . .	\$ —	\$ 622	\$3,807	\$452	\$ —	\$4,881
Cost of goods sold . . . . .	—	526	3,128	358	—	4,012
Selling, general and administrative . . . . .	—	64	244	49	—	357
Amortization of intangibles . . . . .	—	8	75	8	—	91
Restructuring and impairment charges . . . . .	—	—	13	—	—	13
Operating income . . . . .	—	24	347	37	—	408
Debt extinguishment . . . . .	—	94	—	—	—	94
Other (income) expense, net . . . . .	(3)	—	3	1	—	1
Interest expense, net . . . . .	—	25	148	18	—	191
Equity in net income of subsidiaries . . . . .	(119)	(210)	—	—	329	—
Income (loss) before income taxes . . . . .	122	115	196	18	(329)	122
Income tax expense (benefit) . . . . .	36	25	—	4	(29)	36
Net income (loss) . . . . .	<u>\$ 86</u>	<u>\$ 90</u>	<u>\$ 196</u>	<u>\$ 14</u>	<u>\$(300)</u>	<u>\$ 86</u>
Currency translation . . . . .	(45)	—	—	(45)	45	(45)
Interest rate hedges . . . . .	(33)	(33)	—	—	33	(33)
Defined benefit pension and retiree health benefit plans . . . . .	(16)	(16)	—	—	16	(16)
Provision for income taxes related to other comprehensive income items . . . . .	18	18	—	—	(18)	18
Comprehensive income (loss) . . . . .	<u>\$ 10</u>	<u>\$ 59</u>	<u>\$ 196</u>	<u>\$(31)</u>	<u>\$(224)</u>	<u>\$ 10</u>

**Condensed Supplemental Consolidated Balance Sheet**  
As of fiscal year end 2017

	<u>Parent</u>	<u>Issuer</u>	<u>Guarantor Subsidiaries</u>	<u>Non-Guarantor Subsidiaries</u>	<u>Eliminations</u>	<u>Total</u>
<b>Assets</b>						
Current assets:						
Cash and cash equivalents . . . . .	\$ —	\$ 18	\$ 12	\$ 276	\$ —	\$ 306
Accounts receivable, net . . . . .	—	49	503	295	—	847
Intercompany receivable . . . . .	512	2,217	—	—	(2,729)	—
Inventories . . . . .	—	42	567	153	—	762
Prepaid expenses and other current . . . . .	—	7	31	51	—	89
Total current assets . . . . .	<u>512</u>	<u>2,333</u>	<u>1,113</u>	<u>775</u>	<u>(2,729)</u>	<u>2,004</u>
Property, plant and equipment, net . . . . .	—	80	1,564	722	—	2,366
Goodwill and intangible assets, net . . . . .	—	79	3,476	506	—	4,061
Investment in subsidiaries . . . . .	992	5,240	1,105	—	(7,337)	—
Other assets . . . . .	—	16	2	27	—	45
Total assets . . . . .	<u>\$1,504</u>	<u>\$7,748</u>	<u>\$7,260</u>	<u>\$2,030</u>	<u>\$(10,066)</u>	<u>\$8,476</u>
<b>Liabilities and equity</b>						
Current liabilities:						
Accounts payable . . . . .	\$ —	\$ 43	\$ 356	\$ 239	\$ —	\$ 638
Accrued expenses and other current liabilities . . . . .	36	168	181	78	—	463
Intercompany payable . . . . .	—	—	2,667	62	(2,729)	—
Current portion of long-term debt . . . . .	—	32	—	1	—	33
Total current liabilities . . . . .	<u>36</u>	<u>243</u>	<u>3,204</u>	<u>380</u>	<u>(2,729)</u>	<u>1,134</u>
Long-term debt, less current portion . . . . .	—	5,579	29	—	—	5,608
Deferred income taxes . . . . .	419	—	—	—	—	419
Other long-term liabilities . . . . .	34	128	70	68	—	300
Total long-term liabilities . . . . .	<u>453</u>	<u>5,707</u>	<u>99</u>	<u>68</u>	<u>—</u>	<u>6,327</u>
Total liabilities . . . . .	<u>489</u>	<u>5,950</u>	<u>3,303</u>	<u>448</u>	<u>(2,729)</u>	<u>7,461</u>
Total equity (deficit) . . . . .	<u>1,015</u>	<u>1,798</u>	<u>3,957</u>	<u>1,582</u>	<u>(7,337)</u>	<u>1,015</u>
Total liabilities and equity (deficit) . . . . .	<u>\$1,504</u>	<u>\$7,748</u>	<u>\$7,260</u>	<u>\$2,030</u>	<u>\$(10,066)</u>	<u>\$8,476</u>



**Condensed Supplemental Consolidated Balance Sheet**  
As of fiscal year end 2016

	<u>Parent</u>	<u>Issuer</u>	<u>Guarantor Subsidiaries</u>	<u>Non-Guarantor Subsidiaries</u>	<u>Eliminations</u>	<u>Total</u>
<b>Assets</b>						
Current assets:						
Cash and cash equivalents . . . . .	\$ —	\$ 102	\$ 5	\$ 216	\$ —	\$ 323
Accounts receivable, net . . . . .	—	(2)	423	283	—	704
Intercompany receivable . . . . .	364	2,797	—	—	(3,161)	—
Inventories . . . . .	—	46	477	137	—	660
Prepaid expenses and other current . . . . .	—	15	40	50	—	105
Total current assets . . . . .	<u>364</u>	<u>2,958</u>	<u>945</u>	<u>686</u>	<u>(3,161)</u>	<u>1,792</u>
Property, plant and equipment, net . . . . .	—	76	1,434	714	—	2,224
Goodwill and intangible assets, net . . . . .	—	85	2,988	533	—	3,606
Investment in subsidiaries . . . . .	302	4,010	1,105	—	(5,417)	—
Other assets . . . . .	—	6	1	24	—	31
Total assets . . . . .	<u>\$666</u>	<u>\$7,135</u>	<u>\$6,473</u>	<u>\$1,957</u>	<u>\$(8,578)</u>	<u>\$7,653</u>
<b>Liabilities and equity</b>						
Current liabilities:						
Accounts payable . . . . .	\$ —	\$ (7)	\$ 327	\$ 219	\$ —	\$ 539
Accrued expenses and other current liabilities . . . . .	60	172	153	64	—	449
Intercompany payable . . . . .	—	—	2,992	169	(3,161)	—
Current portion of long-term debt . . . . .	—	42	—	1	—	43
Total current liabilities . . . . .	<u>60</u>	<u>207</u>	<u>3,472</u>	<u>453</u>	<u>(3,161)</u>	<u>1,031</u>
Long-term debt, less current portion . . . . .	—	5,681	29	2	—	5,712
Deferred income taxes . . . . .	272	—	—	—	—	272
Other long-term liabilities . . . . .	113	141	97	66	—	417
Total long-term liabilities . . . . .	<u>385</u>	<u>5,822</u>	<u>126</u>	<u>68</u>	<u>—</u>	<u>6,401</u>
Total liabilities . . . . .	<u>445</u>	<u>6,029</u>	<u>3,598</u>	<u>521</u>	<u>(3,161)</u>	<u>7,432</u>
Total equity (deficit) . . . . .	<u>221</u>	<u>1,106</u>	<u>2,875</u>	<u>1,436</u>	<u>(5,417)</u>	<u>221</u>
Total liabilities and equity (deficit) . . . . .	<u>\$666</u>	<u>\$7,135</u>	<u>\$6,473</u>	<u>\$1,957</u>	<u>\$(8,578)</u>	<u>\$7,653</u>

**Condensed Supplemental Consolidated Statements of Cash Flows**

**Fiscal 2017**

	<u>Parent</u>	<u>Issuer</u>	<u>Guarantor Subsidiaries</u>	<u>Non-Guarantor Subsidiaries</u>	<u>Eliminations</u>	<u>Total</u>
<b>Cash Flow from Operating Activities . . . .</b>	<b>\$ —</b>	<b>\$ 128</b>	<b>\$ 647</b>	<b>\$ 200</b>	<b>\$ —</b>	<b>\$ 975</b>
<b>Cash Flow from Investing Activities</b>						
Additions to property, plant and equipment . . . . .	—	(19)	(209)	(41)	—	(269)
Proceeds from sale of assets . . . . .	—	1	5	—	—	6
Investment in Parent . . . . .	—	—	—	—	—	—
(Contributions) distributions to/from subsidiaries . . . . .	(31)	(484)	—	—	515	—
Intercompany advances (repayments) . . .	—	428	—	—	(428)	—
Acquisition of business, net of cash acquired . . . . .	—	—	(515)	—	—	(515)
Other investing activities, net . . . . .	—	4	—	—	—	4
Net cash from investing activities . . . . .	<u>(31)</u>	<u>(70)</u>	<u>(719)</u>	<u>(41)</u>	<u>87</u>	<u>(774)</u>
<b>Cash Flow from Financing Activities</b>						
Proceeds from long-term borrowings . . . .	—	495	—	—	—	495
Repayment of long-term borrowings . . . .	—	(632)	(3)	(1)	—	(636)
Proceed from issuance of common stock . . . . .	31	—	—	—	—	31
Payment of tax receivable agreement . . . .	(111)	—	—	—	—	(111)
Debt financing costs . . . . .	—	(5)	—	—	—	(5)
Purchase of non-controlling interest . . . .	—	—	—	—	—	—
Changes in intercompany balances . . . . .	111	—	(433)	(106)	428	—
Contribution from Parent . . . . .	—	—	515	—	(515)	—
Net cash from financing activities . . . . .	<u>31</u>	<u>(142)</u>	<u>79</u>	<u>(107)</u>	<u>(87)</u>	<u>(226)</u>
Effect of currency translation on cash . . .	—	—	—	8	—	8
Net change in cash and cash equivalents . . . . .	—	(84)	7	60	—	(17)
Cash and cash equivalents at beginning of period . . . . .	—	102	5	216	—	323
Cash and cash equivalents at end of period . . . . .	<u>\$ —</u>	<u>\$ 18</u>	<u>\$ 12</u>	<u>\$ 276</u>	<u>\$ —</u>	<u>\$ 306</u>

**Fiscal 2016**

	<u>Parent</u>	<u>Issuer</u>	<u>Guarantor Subsidiaries</u>	<u>Non-Guarantor Subsidiaries</u>	<u>Eliminations</u>	<u>Total</u>
<b>Cash Flow from Operating Activities</b> . . . .	\$ —	\$ 103	\$ 566	\$ 188	\$ —	\$ 857
<b>Cash Flow from Investing Activities</b>						
Additions to property, plant and equipment . . . . .	—	(13)	(239)	(36)	—	(288)
Proceeds from sale of assets . . . . .	—	—	5	—	—	5
Investment in Parent . . . . .	—	—	—	—	—	—
(Contributions) distributions to/from subsidiaries . . . . .	(26)	(2,234)	—	—	2,260	—
Intercompany advances (repayments) . . .	—	96	—	—	(96)	—
Acquisition of business, net of cash acquired . . . . .	—	—	(368)	(1,915)	—	(2,283)
Other investing activities, net . . . . .	—	(13)	—	—	—	(13)
Net cash from investing activities . . . . .	<u>(26)</u>	<u>(2,164)</u>	<u>(602)</u>	<u>(1,951)</u>	<u>2,164</u>	<u>(2,579)</u>
<b>Cash Flow from Financing Activities</b>						
Proceeds from long-term borrowings . . . .	—	2,490	—	—	—	2,490
Repayment of long-term borrowings . . . .	—	(450)	(23)	(51)	—	(524)
Proceed from issuance of common stock . . . . .	26	—	—	—	—	26
Payment of tax receivable agreement . . . .	(57)	—	—	—	—	(57)
Debt financing costs . . . . .	—	(40)	—	—	—	(40)
Purchase of non-controlling interest . . . .	—	—	(66)	(12)	—	(78)
Changes in intercompany balances . . . . .	57	—	(238)	85	96	—
Contribution from Parent . . . . .	—	—	368	1,892	(2,260)	—
Net cash from financing activities . . . . .	<u>26</u>	<u>2,000</u>	<u>41</u>	<u>1,914</u>	<u>(2,164)</u>	<u>1,817</u>
Effect of currency translation on cash . . .	—	—	—	—	—	—
Net change in cash and cash equivalents . . . . .	—	(61)	5	151	—	95
Cash and cash equivalents at beginning of period . . . . .	—	163	—	65	—	228
Cash and cash equivalents at end of period . . . . .	<u>\$ —</u>	<u>\$ 102</u>	<u>\$ 5</u>	<u>\$ 216</u>	<u>\$ —</u>	<u>\$ 323</u>

**Fiscal 2015**

	<u>Parent</u>	<u>Issuer</u>	<u>Guarantor Subsidiaries</u>	<u>Non-Guarantor Subsidiaries</u>	<u>Eliminations</u>	<u>Total</u>
<b>Cash Flow from Operating Activities</b> . . . .	\$ —	\$ 60	\$ 542	\$34	\$ 1	\$ 637
<b>Cash Flow from Investing Activities</b>						
Additions to property, plant and equipment . . . . .	—	(13)	(164)	(3)	—	(180)
Proceeds from sale of assets . . . . .	—	—	18	—	—	18
Investment in Parent . . . . .	—	—	—	—	—	—
(Contributions) distributions to/from subsidiaries . . . . .	(18)	18	—	—	—	—
Intercompany advances (repayments) . . .	—	368	—	—	(368)	—
Acquisition of business, net of cash acquired . . . . .	—	—	(3)	—	—	(3)
Net cash from investing activities . . . . .	<u>(18)</u>	<u>373</u>	<u>(149)</u>	<u>(3)</u>	<u>(368)</u>	<u>(165)</u>
<b>Cash Flow from Financing Activities</b>						
Proceeds from long-term borrowings . . . .	—	693	—	—	—	693
Repayment of long-term borrowings . . . .	—	(947)	—	(4)	—	(951)
Proceeds from issuance of common stock . . . . .	18	—	—	—	—	18
Payment of tax receivable agreement . . . .	(39)	—	—	—	—	(39)
Debt financing costs . . . . .	—	(86)	—	—	—	(86)
Changes in intercompany balances . . . . .	<u>39</u>	<u>—</u>	<u>(408)</u>	<u>2</u>	<u>367</u>	<u>—</u>
Net cash from financing activities . . . . .	<u>18</u>	<u>(340)</u>	<u>(408)</u>	<u>(2)</u>	<u>367</u>	<u>(365)</u>
Effect of currency translation on cash . . .	<u>—</u>	<u>—</u>	<u>—</u>	<u>(8)</u>	<u>—</u>	<u>(8)</u>
Net change in cash and cash equivalents . . . . .	—	93	(15)	21	—	99
Cash and cash equivalents at beginning of period . . . . .	<u>—</u>	<u>70</u>	<u>15</u>	<u>44</u>	<u>—</u>	<u>129</u>
Cash and cash equivalents at end of period . . . . .	<u>\$ —</u>	<u>\$ 163</u>	<u>\$ —</u>	<u>\$65</u>	<u>\$ —</u>	<u>\$ 228</u>

**17. Quarterly Financial Data (Unaudited)**

The following table contains selected unaudited quarterly financial data for fiscal years ended.

	<u>2017</u>				<u>2016</u>			
	<u>First</u>	<u>Second</u>	<u>Third</u>	<u>Fourth</u>	<u>First</u>	<u>Second</u>	<u>Third</u>	<u>Fourth</u>
Net sales . . . . .	<u>\$1,502</u>	<u>\$1,806</u>	<u>\$1,906</u>	<u>\$1,881</u>	\$1,612	\$1,614	\$1,645	\$1,618
Cost of goods sold . . . . .	<u>1,206</u>	<u>1,453</u>	<u>1,518</u>	<u>1,514</u>	1,320	1,269	1,296	1,317
Gross profit . . . . .	<u>296</u>	<u>353</u>	<u>388</u>	<u>367</u>	292	345	349	301
Net income . . . . .	<u>\$ 51</u>	<u>\$ 72</u>	<u>\$ 107</u>	<u>\$ 110</u>	\$ 4	\$ 59	\$ 96	\$ 77
Net income per share:								
Basic . . . . .	<u>0.42</u>	<u>0.56</u>	<u>0.82</u>	<u>0.84</u>	0.03	0.49	0.79	0.63
Diluted . . . . .	<u>0.40</u>	<u>0.54</u>	<u>0.79</u>	<u>0.81</u>	0.03	0.47	0.76	0.61

## **18. Subsequent Events**

In November 2017, the Company entered into a definitive purchase agreement to acquire all of the outstanding shares of Clopay Plastic Products Company, Inc. (“Clopay”) for a purchase price of approximately \$475 million which is preliminary and subject to adjustment and is intended to be funded with existing liquidity or an additional debt offering. Clopay manufactures printed breathable films and is an innovator in the development of elastic films and laminates with product offerings uniquely designed for applications used in a number of markets including: hygiene, healthcare, construction and industrial protective apparel. Clopay reported \$461 million in sales for its fiscal year ended September 30, 2017 and will be operated within the Health, Hygiene and Specialties segment upon completion of the transaction. The completion of the Clopay acquisition is subject to certain closing conditions and the terms and conditions of the purchase agreement.

In November 2017, the Company entered into certain cross-currency swap agreements with a notional amount of 250 million euro to effectively convert a portion of our fixed-rate USD denominated term loans, including the monthly interest payments, to fixed rate euro-denominated debt. The swap agreements mature May 2022. The risk management objective is to manage foreign currency risk relating to net investments in subsidiaries denominated in foreign currencies and reduce the variability in the functional currency cash flows of a portion of the Company’s term loans.

Exhibit No.	Description of Exhibit
2.1	Agreement and Plan of Merger, dated as of July 30, 2015, by and among AVINTIV Inc., Berry Plastics Group, Inc., Berry Plastics Acquisition Corporation IX and Blackstone Capital Partners (Cayman) V L.P., as the security holder representative (the Exhibits and Disclosure Schedules have been omitted pursuant to Item 601(b)(2) of Regulation S-K and will be provided to the SEC upon request) (incorporated by reference to Exhibit 2.1 to the Company's Form 8-K filed on August 5, 2015).
2.2	Agreement and Plan of Merger, dated as of August 24, 2016, by and among Berry Plastics Group, Inc., Berry Plastics Corporation, Berry Plastics Acquisition Corporation XVI, Berry Plastics Acquisition Corporation XV, LLC and AEP Industries Inc. (the Exhibits and Disclosure Schedules have been omitted pursuant to Item 601(b)(2) of Regulation SK and will be provided to the SEC upon request) (incorporated by reference to Annex A Amendment No. 1 to the Company's Registration Statement S-4 (Reg. No. 333-2138030 filed on November 8, 2016).
2.3	Amendment No. 1 to the Agreement and Plan of Merger, dated as of December 7, 2016, by and among Berry Plastics Group, Inc., Berry Plastics Corporation, Berry Plastics Acquisition Corporation XVI, Berry Plastics Acquisition Corporation XV, LLC and AEP Industries Inc. (incorporated by reference to Annex A of Amendment No. 2 to Berry's Registration Statement on Form S-4 (Reg. No. 333-213803) filed on December 9, 2016).
3.1*	Amended and Restated Certificate of Incorporation of Berry Plastics Group, Inc., as amended through April 13, 2017.
3.2	Amended and Restated Bylaws of Berry Plastics Group, Inc., as amended and restated on March 2, 2017. (incorporated by reference to Exhibit 3.2 to the Company's Form 8-K filed on March 3, 2017).
4.1	Indenture, dated as of May 12, 2014, by and among Berry Plastics Corporation, the guarantors party thereto and U.S. Bank National Association, as Trustee, relating to the 5.50% second priority senior secured notes due 2022 (incorporated herein by reference to Exhibit 4.2 of the Company's Current Report on Form 8-K filed on May 13, 2014).
4.2	Indenture, dated as of June 5, 2015, by and among Berry Plastics Corporation, the guarantors party thereto and U.S. Bank National Association, as Trustee, relating to the 5.125% second priority senior secured notes due 2023 (incorporated by reference to Exhibit 4.2 to the Company's Form 8-K filed on June 5, 2015).
4.3	Indenture, dated as of October 1, 2015, by and between Berry Plastics Escrow Corporation, as Issuer, and U.S. Bank National Association, as Trustee, relating to the 6.00% second priority senior secured notes due 2022 (incorporated by reference to Exhibit 4.1 to the Company's Form 8-K filed on October 6, 2015).
4.4	First Supplemental Indenture, dated as of October 1, 2015, by and between Berry Plastics Corporation, Berry Plastics Group, Inc., the subsidiaries of Berry Plastics Corporation party thereto, Berry Plastics Escrow Corporation, and U.S. Bank National Association, as Trustee, relating to the Indenture, by and between Berry Plastics Escrow Corporation, as Issuer, and U.S. Bank, National Association, as Trustee, relating to the 6.00% second priority senior secured notes due 2022, dated October 1, 2015 (incorporated by reference to Exhibit 4.1 to the Company's Form 8-K filed on October 6, 2015).
4.5	Registration Rights Agreement, dated as of October 1, 2015, by and between Berry Plastics Corporation, Berry Plastics Group, Inc., each subsidiary of Berry Plastics Corporation identified therein, and Goldman, Sachs & Co., and Credit Suisse, on behalf of themselves and as representatives of the initial purchasers, relating to the 6.00% second priority senior secured notes due 2022 (incorporated by reference to Exhibit 4.1 to the Company's Form 8-K filed on October 6, 2015).

Exhibit No.	Description of Exhibit
10.1	\$650,000,000 Second Amended and Restated Revolving Credit Agreement, dated as of May 14, 2015, by and among Berry Plastics Corporation., Berry Plastics Group, Inc., certain domestic subsidiaries party thereto from time to time, Bank of America, N.A., as collateral agent and administrative agent, the lenders party thereto from time to time, and the financial institutions party thereto, which is attached to Amendment No. 4 to Amended and Restated Revolving Credit Agreement dated as of April 3, 2007 (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on May 14, 2015).
10.2	Amendment No. 5 to the Amended and Restated Credit Agreement, dated as of March 24, 2017, by and among Berry Plastics Group, Inc., Berry Plastics Corporation, certain domestic subsidiaries party thereto, Bank of America, N.A., as collateral agent and administrative agent, and the lenders party thereto.
10.3	Amendment No. 6 to the Amended and Restated Credit Agreement, dated as of March 24, 2017, by and among Berry Plastics Group, Inc., Berry Plastics Corporation, certain domestic subsidiaries party thereto, Bank of America, N.A., as collateral agent and administrative agent, and the lenders party thereto.
10.4	Amendment No. 7 to the Amended and Restated Credit Agreement, dated as of March 24, 2017, by and among Berry Plastics Group, Inc., Berry Plastics Corporation, certain domestic subsidiaries party thereto, Bank of America, N.A., as collateral agent and administrative agent, and the lenders party thereto (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on March 27, 2017).
10.5	U.S. \$1,200,000,000 Second Amended and Restated Credit Agreement, dated as of April 3, 2007, by and among Berry Plastics Corporation formerly known as Berry Plastics Holding Corporation, Berry Plastics Group, Inc., Credit Suisse, Cayman Islands Branch, as collateral and administrative agent, the lenders party thereto from time to time, and the other financial institutions party thereto (incorporated herein by reference to Exhibit 10.1(b) to Berry Plastics Corporation's (File No. 033-75706-01) Current Report on Form 8-K filed on April 10, 2007).
10.6	Second Amended and Restated Intercreditor Agreement, dated as of February 5, 2008, by and among Berry Plastics Group, Inc., Berry Plastics Corporation, certain subsidiaries identified as parties thereto, Bank of America, N.A. and Credit Suisse, Cayman Islands Branch as first lien agents, and U.S. Bank National Association, as successor in interest to Wells Fargo Bank, N.A., as trustee (incorporated herein by reference to Exhibit 10.3 to the Company's Form 10-K filed on November 23, 2015).
10.7*	U.S. \$1,147,500,000 and \$814,375,000 Incremental Assumption Agreement, dated as of February 10, 2017 by and among Berry Plastics Group, Inc., Berry Plastics Corporation and certain of its subsidiaries referenced therein, Credit Suisse AG, Cayman Islands Branch, as administrative agent for the lenders under the term loan credit agreement referenced therein, Citibank, N.A., as initial Term I lender and Citibank, N.A., as incremental term J lender therein.
10.8*	U.S. \$1,644,750,000 and \$498,750,000 Incremental Assumption Agreement, dated as of August 10, 2017, by and among Berry Plastics Group, Inc., Berry Plastics Corporation and certain of its subsidiaries referenced therein, Credit Suisse AG, Cayman Islands Branch, as administrative agent for the lenders under the term loan credit agreement referenced therein, Wells Fargo Bank, National Association, as initial Term M lender and Wells Fargo Bank, National Association, as initial Term N lender therein.
10.9	Equipment Lease Agreement, dated as of June 24, 2010, between Gossamer Holdings, LLC, as Lessor, and Chicopee, Inc., as Lessee (incorporated by reference to Exhibit 10.1 to AVINTIV Specialty Materials Inc.'s Quarterly Report on Form 10-Q filed with the SEC on August 17, 2010).
10.10	Amendment and Waiver to Equipment Lease Agreement, dated as of January 19, 2011, between Chicopee, Inc., as Lessee and Gossamer Holdings, LLC, as Lessor (incorporated by reference to Exhibit 10.16 to AVINTIV Specialty Materials Inc.'s Registration Statement Form S-4 (Reg. No. 333-177497) filed on October 25, 2011).

Exhibit No.	Description of Exhibit
10.11	Second Amendment to Equipment Lease Agreement, dated as of October 7, 2011, between Chicopee, Inc., as Lessee and Gossamer Holdings, LLC, as Lessor (incorporated by reference to Exhibit 10.17 to AVINTIV Specialty Materials Inc.'s Registration Statement Form S-4 (Reg. No. 333-177497) filed on October 25, 2011).
10.12	Third Amendment to Equipment Lease Agreement, dated as of February 28, 2012, between Chicopee, Inc., as Lessee and Gossamer Holdings, LLC, as Lessor (incorporated by reference to Exhibit 10.1 to AVINTIV Specialty Materials Inc.'s Quarterly Report on Form 10-Q filed on May 15, 2012).
10.13	Fourth Amendment to Equipment Lease Agreement, dated as of March 22, 2013, between Chicopee, Inc., as Lessee and Gossamer Holdings, LLC, as Lessor (incorporated by reference to Exhibit 10.1 to AVINTIV Specialty Materials Inc.'s Quarterly Report on Form 10-Q filed May 9, 2013).
10.14†	2006 Equity Incentive Plan (incorporated herein by reference to Exhibit 10.8 to Berry Plastics Corporation's Registration Statement Form S-4 (Reg. No. 333-138380) filed on November 2, 2006).
10.15†	Amendment No. 2 to the Berry Plastics Group, Inc., 2006 Equity Incentive Plan (incorporated herein by reference to Exhibit 10.9 to the Company's Form 10-K filed on December 11, 2013).
10.16†	Amendment No. 3 to Berry Plastics Group, Inc. 2006 Equity Incentive Plan (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on March 10, 2015).
10.17†	Form of 2016 Omnibus Amendment to Awards Granted Under the Berry Plastics Group, Inc. 2006 Equity Incentive Plan (incorporated by reference to Exhibit 10.2 to the Company's Form 8-K filed on July 22, 2016).
10.18†	Omnibus amendment to awards granted under the Berry Plastics Group, Inc., 2006 Long-Term Incentive Plan (incorporated herein by reference to Exhibit 10.10 to the Company's Form 10-K filed on December 11, 2013).
10.19†	Form of Performance-Based Stock Option Agreement of Berry Plastics Group, Inc. (incorporated herein by reference to Exhibit 10.9 to Berry Plastics Corporation's Registration Statement Form S-4 (Reg. No. 333-138380) filed on November 2, 2006).
10.20†	Form of Accreting Stock Option Agreement of Berry Plastics Group, Inc. (incorporated herein by reference to Exhibit 10.10 to Berry Plastics Corporation's Registration Statement Form S-4 (Reg. No. 333-138380) filed on November 2, 2006).
10.21†	Form of Time-Based Stock Option Agreement of Berry Plastics Group, Inc. (incorporated herein by reference to Exhibit 10.11 to Berry Plastics Corporation's Registration Statement Form S-4 (Reg. No. 333-138380) filed on November 2, 2006).
10.22†	Form of Performance-Based Stock Appreciation Rights Agreement of Berry Plastics Group, Inc. (incorporated herein by reference to Exhibit 10.12 to Berry Plastics Corporation's Registration Statement Form S-4 (Reg. No. 333-138380) filed on November 2, 2006).
10.23†	Employment Agreement of Thomas E. Salmon (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on February 6, 2017).
10.24†	Offer Letter of Jonathan D. Rich (incorporated by reference to Exhibit 10.2 to the Company's Form 8-K filed on February 6, 2017).
10.25	Form of common stock certificate of Berry Plastics Group, Inc. (incorporated by reference to Exhibit 4.27 of Amendment No. 5 to the Company's Registration Statement on Form S-1 (File No. 333-180294) filed on September 19, 2012).
10.26†	Income Tax Receivable Agreement, dated as of November 29, 2012, by and among Berry Plastics Group, Inc. and Apollo Management Fund VI, L.P. (incorporated herein by reference to Exhibit 10.25 to the Company's Form 10-K filed on December 27, 2012).



Exhibit No.	Description of Exhibit
10.27†	Berry Plastics Group, Inc. Executive Bonus Plan, amended and restated December 22, 2015, effective as of September 27, 2015 (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on December 28, 2015).
10.28†	Berry Plastics Group, Inc. 2012 Long-Term Incentive Plan (incorporated herein by reference to Exhibit 10.27 to the Company's Form 10-K filed on December 27, 2012).
10.29†	Amendment No. 1 to the Berry Plastics Group, Inc. 2012 Long-Term Incentive Plan (incorporated herein by reference to Exhibit 10.31 to the Company's Form 10-K filed on December 11, 2013).
10.30†	Omnibus amendment to awards granted under the Berry Plastics Group, Inc., 2012 Long-Term Incentive Plan (incorporated herein by reference to Exhibit 10.32 to the Company's Form 10-K filed on December 11, 2013).
10.31†	Amendment No. 2 to the Berry Plastics Group, Inc. 2012 Long-Term Incentive Plan (incorporated by reference to Exhibit 10.2 to the Company's Form 8-K filed on March 10, 2015).
10.32†	Form of 2016 Omnibus Amendment to Awards Granted Under the Berry Plastics Group, Inc. 2012 Long-Term Incentive Plan (incorporated by reference to Exhibit 10.3 to the Company's Form 8-K filed on July 22, 2016).
10.33†	2015 Berry Plastics Group, Inc. Long-Term Incentive Plan (incorporated by reference to Exhibit 10.3 to the Company's Form 8-K filed on March 10, 2015).
10.34†	Form of 2016 Omnibus Amendment to Awards Granted Under the Berry Plastics Group, Inc. 2015 Long-Term Incentive Plan (incorporated by reference to Exhibit 10.4 to the Company's Form 8-K filed on July 22, 2016).
10.35†	Fourth Amended and Restated Stockholders Agreement, by and among Berry Plastics Group, Inc., and the stockholders of the Corporation listed on schedule A thereto, dated as of January 15, 2015 (incorporated herein by reference to Exhibit 10.1 to the Company's Form 10-Q filed on January 30, 2015).
10.36†	Employment Agreement, dated January 1, 2002, between the Berry Plastics Corporation and Curtis Begle (incorporated herein by reference to Exhibit 10.41 to the Company's Form 10-Q filed on January 31, 2014).
10.37†	Amendment No. 1 to Employment Agreement, dated as of September 13, 2006, by and between the Berry Plastics Corporation and Curtis Begle (incorporated herein by reference to Exhibit 10.3 to the Company's Form 10-Q filed on January 31, 2014).
10.38†	Amendment No. 2 to Employment Agreement, dated December 31, 2008, by and between the Berry Plastics Corporation and Curtis Begle (incorporated herein by reference to Exhibit 10.4 to the Company's Form 10-Q filed on January 31, 2014).
10.39†	Amendment No. 3 to Employment Agreement, dated August 1, 2010, by and between the Berry Plastics Corporation and Curtis L. Begle (incorporated herein by reference to Exhibit 10.5 to the Company's Form 10-Q filed on January 31, 2014).
10.40	Amendment No. 4 to Employment Agreement, dated December 16, 2011, by and between the Berry Plastics Corporation and Curtis L. Begle (incorporated herein by reference to Exhibit 10.6 to the Company's Form 10-Q filed on January 31, 2014).
10.41†	Employment Agreement, dated February 28, 1998, between Berry Plastics Corporation and Mark Miles, together with amendments dated February 28, 2003, September 13, 2006, December 31, 2008, and December 31, 2011 (incorporated herein by reference to Exhibit 10.40 to the Company's Form 10-K filed on November 30, 2016).

<b>Exhibit No.</b>	<b>Description of Exhibit</b>
10.42†	Form of Amendment to Employment Agreement by and between Berry Plastics Corporation and each of Curtis L Begle, Mark W. Miles, and Thomas E. Salmon (incorporated herein by reference to Exhibit 10.1 to the Company's Form 8-K filed on July 22, 2016).
12.1*	Computation of Ratio of Earnings to Fixed Charges.
21.1*	Subsidiaries of the Registrant.
23.1*	Consent of Independent Registered Public Accounting Firm
31.1*	Rule 13a-14(a)/15d-14(a) Certification of the Chief Executive Officer
31.2*	Rule 13a-14(a)/15d-14(a) Certification of the Chief Financial Officer
32.1*	Section 1350 Certification of the Chief Executive Officer
32.2*	Section 1350 Certification of the Chief Financial Officer
101.*	Interactive Data Files

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\* Filed herewith.

† Management contract or compensatory plan or arrangement.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 21st day of November, 2017.

### BERRY GLOBAL GROUP, INC.

By /s/ Thomas E. Salmon  
 Thomas E. Salmon  
 Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

Signature	Title	Date
<u>/s/ Thomas E. Salmon</u> Thomas E. Salmon	Chief Executive Officer and Director (Principal Executive Officer)	November 21, 2017
<u>/s/ Mark W. Miles</u> Mark W. Miles	Chief Financial Officer (Principal Financial Officer)	November 21, 2017
<u>/s/ James M. Till</u> James M. Till	Executive Vice President and Controller (Principal Accounting Officer)	November 21, 2017
<u>/s/ Jonathan D. Rich</u> Jonathan D. Rich	Chairman of the Board of Directors and Director	November 21, 2017
<u>/s/ B. Evan Bayh</u> B. Evan Bayh	Director	November 21, 2017
<u>/s/ Jonathan F. Foster</u> Jonathan F. Foster	Director	November 21, 2017
<u>/s/ Stephen E. Sterrett</u> Stephen E. Sterrett	Director	November 21, 2017
<u>/s/ Idalene F. Kesner</u> Idalene F. Kesner	Director	November 21, 2017
<u>/s/ Carl J. Rickertsen</u> Carl J. Rickertsen	Director	November 21, 2017
<u>/s/ Ronald S. Rolfe</u> Ronald S. Rolfe	Director	November 21, 2017
<u>/s/ Robert V. Seminara</u> Robert V. Seminara	Director	November 21, 2017
<u>/s/ Robert A. Steele</u> Robert A. Steele	Director	November 21, 2017
<u>/s/ Scott B. Ullem</u> Scott B. Ullem	Director	November 21, 2017

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# STOCKHOLDER INFORMATION

## CORPORATE HEADQUARTERS

Berry Global Group, Inc.  
101 Oakley Street  
Evansville, Indiana 47710  
812.424.2904  
berryglobal.com

## INVESTOR RELATIONS CONTACT

Dustin Stilwell  
812.306.2964  
ir@berryglobal.com

## ANNUAL MEETING OF SHAREHOLDERS

March, 1, 2018, at 10:00 a.m. Central Time,  
Tropicana—Room Walnut D  
450 NW Riverside Dr., Evansville, Indiana 47708

## REGISTRAR AND TRANSFER AGENT

Computershare  
P.O. Box 505000  
Louisville, KY 40233  
800.962.4284

## INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Ernst & Young LLP

## ADDITIONAL INFORMATION

You can access financial and other information about Berry Global Group, Inc. at [ir.berryglobal.com](http://ir.berryglobal.com), including press releases, Forms 10-K, 10-Q, and 8-K as filed with the Securities and Exchange Commission; and information on Corporate Governance such as charters of Board Committees, our Code of Business Ethics and Corporate Governance Guidelines. You can also request that any of these materials be mailed to you at no charge by writing us at the address above.

**BERY**  
**LISTED**  
**NYSE**

Please visit our website, [berryglobal.com](http://berryglobal.com), to view our 2017 Corporate Sustainability Report, which will be available at the end of calendar Q1.



1.877.662.3779 | [berryglobal.com](http://berryglobal.com)