

**ONEX**

2020 Annual Report

# CHAIRMAN'S LETTER

Dear Shareholders,

2020 was a year like no other. Like most others, we did not see the COVID-19 pandemic coming. However, as a seasoned, long-term investor we have experience through many cycles and market disruptions. We know the value of patience and the importance of maintaining a strong balance sheet. Across our organization, we focus on building meaningful relationships, diving deep into the industries we cover and building a diversified investment portfolio. These are our core investing principles, allowing us to continue investing and creating value no matter the environment, while ensuring we are never a forced seller. A year like 2020 highlighted the importance of our discipline.

Each of our platforms executed on value creation strategies throughout the year. Overall, we grew Investing Capital per share by 18%, which is our strongest year of growth since 2013. We also increased Onex' total assets under management by 14% to approximately \$44 billion, including our acquisition of Falcon Investment Advisors ("Falcon"). We continue to have a strong balance sheet and are investing in our Asset and Wealth Management platforms to better position ourselves for sustainable earnings growth.

Within our Private Equity platform, our team was active, even as in-person interactions temporarily ground to a halt. We invested a total of \$2.5 billion in the year, of which nearly \$670 million came from Onex. The most notable investments were Onex Partners V's acquisition of OneDigital, a leading U.S. provider of employee benefits insurance brokerage and retirement consulting services, and the Fund's add-on investment in Convex, our de novo specialty insurer and reinsurer focused on complex risks. Our activity continued into 2021 with Onex Partners V's recently announced investment in Weld North Education, the leading K-12 digital curriculum company in the U.S. This was an opportunity borne from deep industry knowledge and strong relationships within the sector.

We had another productive year of private equity realizations. In total, the Onex Group returned \$2.7 billion to investors, of which approximately \$870 million was Onex' share. This was largely driven by Onex Partners IV activity, with the most significant realizations coming from several secondary share sales of SIG Combibloc. Fund IV created value in other areas of its portfolio as well, which helped it reach its carried interest threshold, ending the year with a net IRR of 8%.

The pandemic impacted each of our businesses in different ways, but all were required to adapt quickly. We are grateful to our management teams that continue to work hard managing through challenges, making tough, but necessary, decisions to reduce operating costs and improve liquidity. Those with direct adverse impacts from COVID-19 account for less than 20% of our private equity portfolio value and have been meaningfully affected by government-imposed lockdowns. We remain confident in their prospects as conditions recover. While some of our businesses were adversely impacted, others saw value creation opportunities. Nearly 60% of our private equity exposure continues to be in businesses where the pandemic had either a low or positive impact. In total, our private equity investments generated a 24% gross return in the year.

Given the market environment, we are proud of what our teams and companies achieved, often benefiting from strong operations acumen and depth of leadership expertise. Commitment to operational excellence is a differentiating factor in private equity investing and a driver of value creation. In January 2021, we announced the appointment of Wes Pringle, an operating executive with a history of significant corporate achievement, as Onex Partners' Head of Portfolio Operations. This is a new position that will play a key role in creating and driving value across the Funds' operating companies and due diligence processes. We are excited for what this will bring to our organization.

Within our Credit platform, we invested in the team and expanded our product offering to better position the business for growth. Jason New joined as Onex Credit's Co-CEO, along with four talented portfolio managers, and we launched or expanded strategies in opportunistic credit, structured credit and high yield credit, all areas where we see an opportunity to grow. In December, we acquired Falcon, a leading U.S. private credit manager. Now operating as Onex Falcon, it merges Falcon's specialized private credit investing with the scale, global distribution, and diverse investment and origination capabilities of Onex Credit and the broader Onex franchise. This acquisition, along with four new CLO issuances and our fund-raising efforts, drove a 44% increase in Onex Credit's fee-generating assets under management to approximately \$15 billion.

Gluskin Sheff has been part of the Onex family for approximately 18 months and we have found good synergies between the investment teams managing Onex' private strategies and Gluskin Sheff's public strategies. Our expanded product offering continues to resonate with clients, evidenced by the nearly \$800 million already invested in Onex' credit and private equity strategies.

2020 brought several important changes to the Onex team, most notably Bobby Le Blanc being promoted to President of Onex and Head of Onex Partners. Bobby's new role enables greater efficiency and discipline in the allocation of Onex' human and financial capital to drive growth across the organization. Our team has never been stronger, and our interests are as aligned as ever. Collectively, our team has \$1.8 billion invested in our shares and various funds.

I am immensely proud of the work our team and our management teams did over the year. Everyone demonstrated the flexibility and entrepreneurial spirit that is core to Onex' culture. On behalf of everyone at Onex, thank you for your support. We look forward to continuing to create value for you over the long term.

[signed]

**Gerald W. Schwartz**

Chairman and Chief Executive Officer of Onex

# MANAGEMENT’S DISCUSSION AND ANALYSIS

Throughout this MD&A, all amounts are in U.S. dollars unless otherwise indicated.

This Management’s Discussion and Analysis (“MD&A”) provides a review of Onex Corporation’s (“Onex”) consolidated financial results for the year ended December 31, 2020 and assesses factors that may affect future results. The financial condition and results of operations are analyzed noting the significant factors that impacted the consolidated statements of earnings, consolidated statements of comprehensive earnings, consolidated balance sheets, consolidated statements of equity and consolidated statements of cash flows of Onex. As such, this MD&A should be read in conjunction with the consolidated financial statements and notes thereto included in this report. The financial results have been prepared using accounting policies that are consistent with International Financial Reporting Standards (“IFRS”) to provide information about Onex and should not be considered as providing sufficient information to make an investment or lending decision in regard to any particular Onex operating business, private equity fund, credit strategy or other investments.

The following MD&A is the responsibility of management and is as of February 25, 2021. Preparation of the MD&A includes the review of the disclosures by senior management of Onex and by the Onex Disclosure Committee. The Board of Directors carries out its responsibility for the review of this disclosure through its Audit and Corporate Governance Committee, composed exclusively of independent directors. The Audit and Corporate Governance Committee has reviewed and recommended approval of this MD&A by the Board of Directors. The Board of Directors has approved this disclosure.

The MD&A is presented in the following sections:

<b>5</b> Company Overview	<b>24</b> Financial Review
<b>14</b> 2020 Activity	<b>66</b> Glossary

Onex Corporation’s financial filings, including the 2020 Annual Report, interim quarterly reports, Annual Information Form and Management Information Circular, are available on Onex’ website, [www.onex.com](http://www.onex.com), and on the Canadian System for Electronic Document Analysis and Retrieval (“SEDAR”) at [www.sedar.com](http://www.sedar.com).

## **Forward-Looking/Safe Harbour Statements**

This MD&A may contain, without limitation, statements concerning possible or assumed future operations, performance or results preceded by, followed by or that include words such as “believes”, “expects”, “potential”, “anticipates”, “estimates”, “intends”, “plans” and words of similar connotation, which would constitute forward-looking statements. Forward-looking statements are not guarantees. The reader should not place undue reliance on forward-looking statements and information because they involve significant and diverse risks and uncertainties that may cause actual operations, performance or results to be materially different from those indicated in these forward-looking statements. Except as may be required by Canadian securities law, Onex is under no obligation to update any forward-looking statements contained herein should material facts change due to new information, future events or other factors. These cautionary statements expressly qualify all forward-looking statements in this MD&A.

### **Non-GAAP Financial Measures**

This MD&A contains non-GAAP financial measures which have been calculated using methodologies that are not in accordance with IFRS. The presentation of financial measures in this manner does not have a standardized meaning prescribed under IFRS and is therefore unlikely to be comparable to similar financial measures presented by other companies. Onex management believes these financial measures provide helpful information to investors. Reconciliations of the non-GAAP financial measures to information contained in the consolidated financial statements have been presented where practical.

The following non-GAAP financial and performance measures are presented within this MD&A and have not been reconciled to a comparable GAAP measure as there are no appropriate comparable GAAP measures within IFRS:

- Performance returns, including Gross IRR, Net IRR, Gross MOC and Net MOC;
- Assets under management and fee-generating assets under management;
- Investor and client capital under management and fee-generating investor and client capital under management;
- Shareholder capital per share; and
- Annualized principal default rate.

### **References**

References to **Onex** or the **Company** represent Onex Corporation. References to the **Onex management team** include the management of Onex, Onex Partners, ONCAP, Onex Credit and Gluskin Sheff. References to management without the use of "team" include only the relevant group. For example, Onex management does not include management of Onex Partners, ONCAP, Onex Credit or Gluskin Sheff.

References to an **Onex Partners Group** represent Onex, the limited partners of the relevant Onex Partners Fund, the Onex management team and, where applicable, certain other limited partners as co-investors. References to an **ONCAP Group** represent Onex, the limited partners of the relevant ONCAP Fund, the Onex management team and, where applicable, certain other limited partners as co-investors. For example, references to the Onex Partners IV Group represent Onex, the limited partners of Onex Partners IV, the Onex management team and, where applicable, certain other limited partners as co-investors.

A glossary of terms commonly used within this MD&A is included on page 66.

## COMPANY OVERVIEW

Onex is a public company, the shares of which trade on the Toronto Stock Exchange under the symbol ONEX. The Company manages and invests capital in its private equity, credit and wealth management platforms on behalf of shareholders, institutional investors and high net worth families from its offices in Toronto, New York, New Jersey, Boston and London.



Onex is an investor first and foremost, with \$7.4 billion of shareholder capital (\$80.57 or C\$102.58 per fully diluted share) at December 31, 2020, primarily invested in or committed to its private equity and credit platforms. As at December 31, 2020, Onex also managed \$36.3 billion of invested and committed capital on behalf of institutional investors and high net worth families from around the world, including public and private pension plans, sovereign wealth funds, insurance companies and family offices that have chosen to invest alongside Onex. Onex' policy is to maintain a financially strong parent company with funds available to meet capital commitments to its investing platforms and to support the growth of its asset and wealth management businesses.

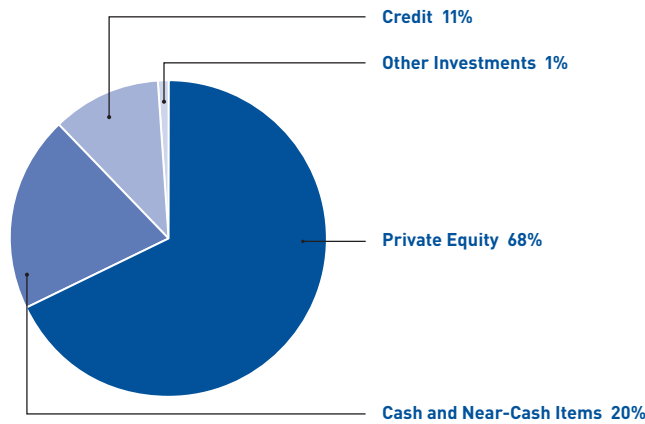
Critical to Onex' success is the strong alignment of interests between shareholders, limited partners, clients and the Onex management team. Onex' distinctive ownership culture is evidenced by the Onex management team's \$1.8 billion investment in Onex shares, DSUs and various Onex funds.

With an experienced management team, significant financial resources and no external debt, Onex is well-positioned to continue building shareholder value through its investment activities and its asset and wealth management platforms.

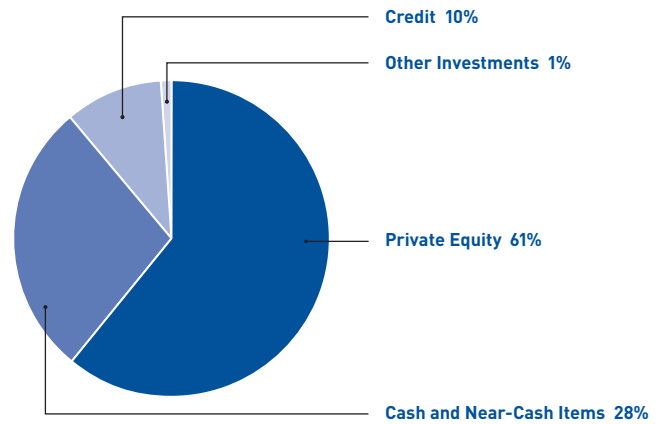
**INVESTING**

At December 31, 2020, substantially all of Onex' shareholder capital was invested in or committed to its private equity and credit platforms.

Onex' Investment Allocation at December 31, 2020



Onex' Investment Allocation at December 31, 2019



**Private Equity**

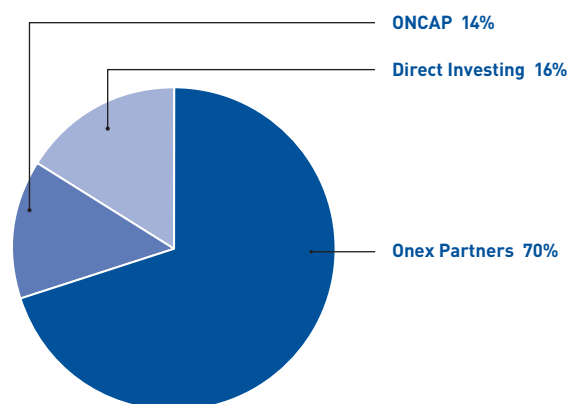
Founded in 1984, Onex is one of the oldest and most successful private equity firms. Today, the Company primarily invests in its two private equity platforms: Onex Partners for middle-market and larger transactions and ONCAP for middle-market and smaller transactions. Onex' private equity funds acquire and build high-quality businesses in partnership with talented management teams and focus on execution theses rather than macro-economic or industry trends. Onex has always been the largest limited partner in each of its private equity funds.

Onex' private equity funds typically acquire control positions, which allow the funds to drive important strategic decisions and effect change at the operating businesses. The Onex management team and Onex private equity funds do not get involved in the daily decisions of the operating businesses.

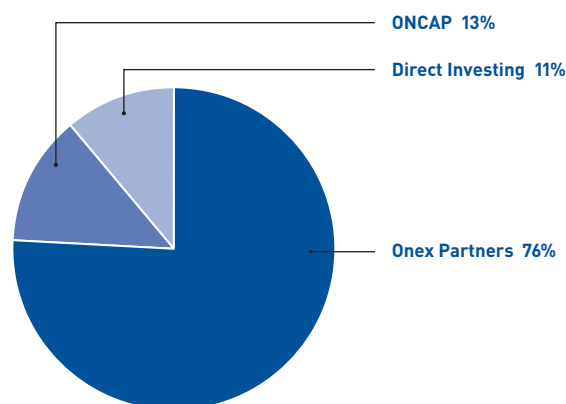
Over 36 years, Onex has built more than 105 operating businesses, completing approximately 680 acquisitions with a total value of \$95 billion. Since inception, Onex has generated a Gross MOC of 2.6 times, resulting in a 27% Gross IRR on realized, substantially realized and publicly traded investments.

As at December 31, 2020, Onex' investments in private equity totalled \$4.6 billion (December 31, 2019 – \$4.0 billion).

Onex' \$4.6 billion Investment in Private Equity at December 31, 2020



Onex' \$4.0 billion Investment in Private Equity at December 31, 2019



## Credit

Established in 2007, Onex Credit focuses on investing in non-investment grade debt. Historically this has been through collateralized loan obligation funds (“CLOs”), senior loan strategies and other private credit strategies. Beginning in 2020, Onex Credit began expanding into other non-investment grade credit strategies, including opportunistic and special situations, structured credit and high yield, while also enhancing its capabilities in direct lending. In December 2020, Onex Credit acquired Falcon Investment Advisors, LLC (“Falcon” or “Onex Falcon”), as described on page 30 of this MD&A. Onex Falcon is a leading U.S. private credit manager, which employs an opportunistic approach to originating and executing solution-oriented private credit investments through mezzanine, direct lending, unitranche and structured financing solutions.

Onex Credit practises value-oriented investing, employing a bottom-up, fundamental and structural analysis of the underlying borrowers. Stringent oversight of portfolio profile and construction risk, along with liquidity management, complement Onex Credit's approach to investment research. The Onex Credit team maintains disciplined risk management, with a focus on capital preservation across all strategies, and targets strong risk-adjusted and absolute returns across market cycles. Onex is a significant investor across its private credit strategies.

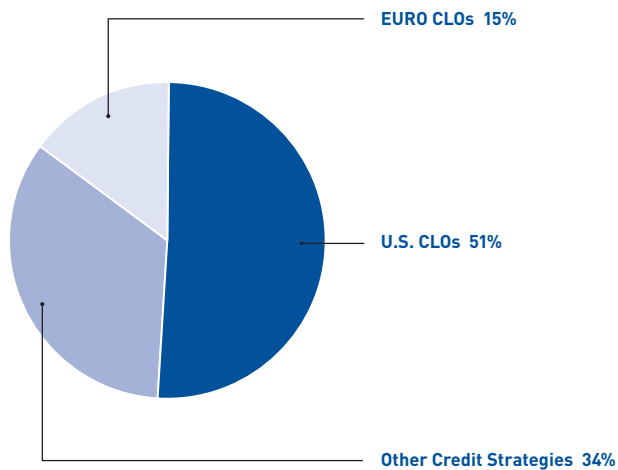
Onex Credit's senior loan strategies, which represent the majority of its assets under management, have generated strong risk-adjusted returns, low defaults and low loan losses. Since December 2007 and up to December 2020, Onex Credit has invested \$35 billion across more than 900 borrowers in North America and, selectively, in Europe. During this period, those strategies experienced very few defaults, representing an annualized principal default rate of 0.45%<sup>(1)</sup>, well below the leveraged loan market default rate of 2.96%<sup>(1)</sup> over the same period.

(1) The annualized principal and leveraged loan market default rates are calculated as the average default rate for each 12-month period since December 2007. The leveraged loan market default rate is based on historical default rates reported by J.P. Morgan's U.S. High-Yield and Leveraged Loan Strategy.

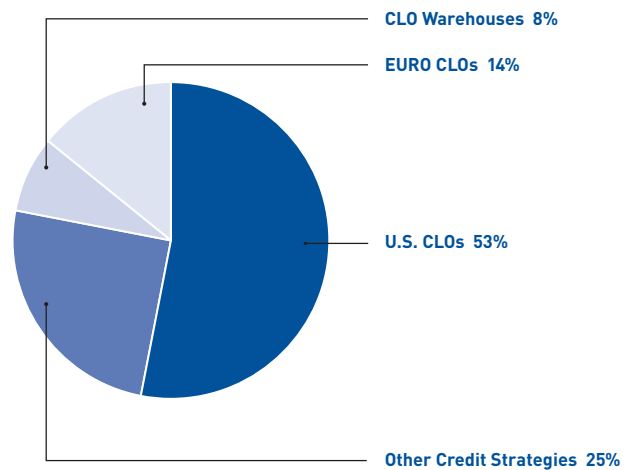


As at December 31, 2020, Onex' investments in Onex Credit strategies totalled \$751 million (December 31, 2019 – \$649 million). In addition, Onex had \$98 million (December 31, 2019 – \$97 million) invested in an Onex Credit strategy included in cash and near-cash items.

**Onex' \$751 million Investment in Onex Credit Strategies at December 31, 2020**



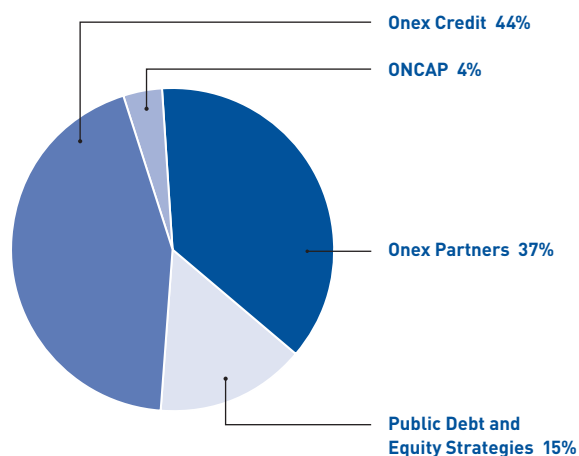
**Onex' \$649 million Investment in Onex Credit Strategies at December 31, 2019**



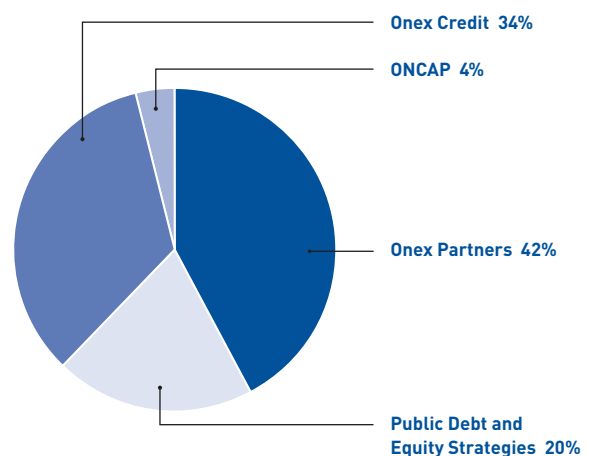
**ASSET MANAGEMENT**

As of December 31, 2020, Onex managed \$36.3 billion (December 31, 2019 – \$31.2 billion) of invested and committed capital on behalf of institutional investors and high net worth families from around the world.

**Onex' \$36.3 billion of Investor Capital at December 31, 2020**



**Onex' \$31.2 billion of Investor Capital at December 31, 2019**



Managing investor capital provides Onex with two significant financial benefits: (i) a committed stream of management fees and (ii) the opportunity to share in investors' gains. Onex has run-rate management fees from investor capital of \$275 million, consisting of \$125 million from private equity, \$64 million from public debt and equity strategies and \$86 million from private credit. At December 31, 2020, Onex managed \$24.4 billion of investor capital from which it may earn carried interest or performance fees.

### Private Equity

In private equity, Onex has raised nine Onex Partners and ONCAP Funds since 1999 and is currently investing Onex Partners V, a \$7.15 billion fund, and ONCAP IV, a \$1.1 billion fund.

During the initial fee period of the Onex Partners and ONCAP Funds, Onex receives a management fee based on limited partners' committed capital. At December 31, 2020, the management fees of Onex Partners V and ONCAP IV were determined on this basis, with management fee rates of 1.7% and 2.0%, respectively.

Following the termination of the initial fee period, Onex is entitled to a management fee based on limited partners' net funded commitments. At December 31, 2020, management fees were determined on this basis for Onex Partners III (0.5%), Onex Partners IV (1.0%) and ONCAP III (1.5%). As realizations occur in these funds, the management fees earned by Onex will decrease.

Onex is entitled to 40% of the carried interest realized from limited partners in the Onex Partners and ONCAP Funds, while Onex Partners and ONCAP management are entitled to the remaining 60%. Carried interest is calculated as 20% of the realized net gains of the limited partners in each Fund, provided the limited partners have achieved a minimum 8% net compound annual return on their investment. For ONCAP IV, carried interest participation increases from 20% to 25% of the realized net gains once investors achieve a net return of two times their aggregate capital contributions. The following table presents carried interest received by Onex since 2016.

<i>(\$ millions)</i>	<b>Carried Interest Received</b>
2016	<b>\$ 14</b>
2017	<b>121</b>
2018	<b>37</b>
2019	<b>43</b>
2020	<b>-</b>
Total	<b>\$ 215</b>

Onex' share of unrealized carried interest at December 31, 2020 from private equity investments totalled \$87 million. The amount of carried interest ultimately received by Onex is based on realizations, the timing of which can vary significantly from year to year.

Onex' ability to raise new private equity capital is primarily dependent on the general fundraising environment and Onex' investment track record. The following table summarizes the performance of the Onex Partners and ONCAP Funds from their inception up to December 31, 2020. Net IRR and Net MOC represent the performance for fee-paying limited partners of the Onex Partners and ONCAP Funds.

<b>Performance Returns<sup>(1)</sup></b>					
	Vintage	Gross IRR	Net IRR <sup>(2)</sup>	Gross MOC	Net MOC <sup>(2)</sup>
<b>Onex Partners Funds – Invested</b>					
Onex Partners I <sup>(3)</sup>	2003	55%	38%	4.0x	3.1x
Onex Partners II	2006	17%	13%	2.2x	1.8x
Onex Partners III	2009	17%	11%	2.1x	1.7x
Onex Partners IV	2014	11%	8%	1.5x	1.3x
<b>Total Onex Partners Funds – Invested<sup>(4)</sup></b>		26%	n/a	2.1x	n/a
<b>ONCAP Funds – Invested</b>					
ONCAP I <sup>(3)(5)</sup>	1999	43%	33%	4.1x	3.1x
ONCAP II <sup>(5)</sup>	2006	29%	21%	4.0x	2.7x
ONCAP III <sup>(5)</sup>	2011	25%	18%	3.4x	2.5x
<b>Total ONCAP Funds – Invested<sup>(4)(5)</sup></b>		39%	n/a	3.7x	n/a
<b>Onex Partners and ONCAP Funds – Investing</b>					
Onex Partners V <sup>(6)</sup>	2018	31%	26%	1.3x	1.2x
ONCAP IV	2016	19%	9%	1.4x	1.2x

(1) Performance returns are non-GAAP financial measures. Onex management believes that performance returns are useful to investors since Onex' ability to raise capital in new funds may be materially impacted by the performance returns of current and prior funds.

(2) Net IRR and Net MOC are presented for limited partners in the Onex Partners and ONCAP Funds and exclude the capital contributions and distributions attributable to Onex' commitment as a limited partner in each fund.

(3) Onex Partners I is substantially realized and ONCAP I has been fully realized.

(4) Represents the aggregate performance returns for all invested Onex Partners and ONCAP Funds. Invested funds are those funds that do not have uncalled commitments that can be used for future Onex-sponsored investments. Net IRR and Net MOC are not calculable across the aggregate Onex Partners and ONCAP Funds.

(5) Performance returns are calculated in Canadian dollars, the functional currency of these ONCAP Funds.

(6) Performance returns reflect the short operating period and continued deployment of Onex Partners V, including nearly half of the capital deployed to date being invested during the year ended December 31, 2020. The performance returns of Onex Partners V represent a limited partner that elected to participate in the credit facility of Onex Partners V. Performance returns for a limited partner that did not participate in the credit facility of Onex Partners V are as follows: 13% Net IRR and 1.1x Net MOC.

### Private Credit

Onex Credit continues to grow the product lines and distribution channels for its non-investment grade credit investing. Building on the foundation of its senior loan strategies, Onex Credit launched both opportunistic and structured credit strategies during 2020.

In December 2020, Onex Credit acquired Falcon, a leading private credit asset manager, to expand its established credit platform. As at December 31, 2020, Falcon had fee-generating assets under management of \$3.6 billion. The combined platform merges Falcon's specialized private credit investing with the scale, global distribution and diverse investment and origination capabilities of Onex Credit and the broader Onex franchise. Falcon's senior management team and employees are all joining the new platform within Onex Credit and will operate as Onex Falcon.

In connection with the acquisition of Onex Falcon, Onex also acquired a 20% interest in the future carried interest realized from the limited partners of Private Credit Opportunities Fund VI ("Onex Falcon VI"). Onex Falcon VI is a direct lending fund which provides credit to middle-market companies in the United States and Canada, with total commitments of \$1.3 billion of which 68% was invested at December 31, 2020. Going forward, Onex will be entitled to 50% of the carried interest on future Onex Falcon Funds with the remaining 50% allocated to the Onex Credit team.

As of December 31, 2020, Onex Credit earns run-rate management fees of \$86 million on \$15.1 billion of fee-generating assets under management:

As at December 31, 2020	Fee-Generating Assets Under Management	Management Fee Basis	Management Fee %
CLOs	\$ 9,892	Collateral principal balance	up to 0.50%
Direct lending <sup>(1)</sup>	\$ 3,591	Invested capital	up to 1.50%
		Committed capital	up to 1.75%
Other credit strategies <sup>(2)</sup>	\$ 1,631	Net asset value;	up to 1.00%
		Gross invested assets;	0.55%
		Funded commitments; or	up to 1.25%
		Unfunded commitments	up to 0.50%

(1) Represents the Onex Falcon Funds.

(2) Includes OCLP, senior loan strategies, opportunistic and special situation strategies, and structured credit and high yield strategies.

Onex Credit is also entitled to performance fees on \$11.8 billion of assets under management as at December 31, 2020. Performance fees range between 12.5% and 20.0% of net gains and are generally subject to a hurdle or minimum preferred return to investors.

## **WEALTH MANAGEMENT**

Onex' wealth management platform was established in 2019 following Onex' acquisition of Gluskin Sheff, a Canadian wealth management firm serving high net worth families and institutional investors. Gluskin Sheff invests the capital of its clients mainly across a number of its own public debt and equity strategies as well as in various Onex Credit strategies and, strategically, in Onex private equity opportunities. It earns revenue primarily from base management fees and performance fees. As at December 31, 2020, Gluskin Sheff had total fee-generating client capital of \$6.1 billion (C\$7.7 billion).

As of December 31, 2020, Gluskin Sheff earns base management fees of up to 1.5% on assets under management, with run-rate management fees of \$64 million (C\$81 million). Gluskin Sheff is also entitled to performance fees on \$2.3 billion (C\$3.0 billion) of assets under management, representing 38% of Gluskin Sheff's total fee-generating assets under management, which range between 10% and 20% and may be subject to performance hurdles.

## **FIRM RESOURCES**

### **Experienced team with significant depth**

In August 2020, Onex announced the promotion of Bobby Le Blanc to President of Onex. In his new role, Mr. Le Blanc oversees all of Onex' business units and is the sole Head of Onex Partners.

Onex is led by the firm's founder and CEO, Gerry Schwartz, Mr. Le Blanc and experienced leadership teams at each of its investment platforms.

Onex' 211 investment and wealth management professionals are each dedicated to a separate investment platform: Onex Partners (64), ONCAP (22), Onex Credit (73) and Wealth Management (52). These investment teams are supported by approximately 170 professionals dedicated to Onex' corporate functions and investment platforms.

### **Substantial financial resources available for future growth**

Onex seeks to maintain a financially strong parent company with funds available to meet its capital commitments to its investing platforms and to support the growth of its asset and wealth management businesses. Onex' financial strength comes from both its own capital as well as the capital committed by its investors. Today, Onex has substantial financial resources available to support its investing platforms with:

- approximately \$1.4 billion of cash and near-cash items and no external debt;
- \$3.0 billion of limited partner uncalled capital available for future Onex Partners V investments; and
- \$211 million of limited partner uncalled capital available for future ONCAP IV investments.

**Strong alignment of interests**

Critical to Onex' success is the strong alignment of interests between shareholders, limited partners, clients and the Onex management team. In addition to Onex being the largest limited partner in each private equity fund and having meaningful investments in its private credit platform, the Company's distinctive ownership culture requires the Onex management team to have a significant ownership in Onex shares and to invest meaningfully in each private equity investment. At December 31, 2020, the Onex management team:

- was the largest shareholder in Onex, with a combined holding of approximately 15.2 million shares, or 17% of outstanding shares, and 0.7 million DSUs;
- had a total investment in Onex' private equity investments at market value of approximately \$535 million;
- had a total investment in Onex Credit strategies at market value of approximately \$290 million; and
- had a total investment managed by Gluskin Sheff at market value of approximately \$65 million.

Onex Partners management is also required to reinvest up to 25% of all Onex Partners carried interest and MIP distributions in Onex shares and must hold these shares for at least three years.

**OUR OBJECTIVE**

Onex works to create long-term value for shareholders and to have that value reflected in its share price. Onex delivers this value by (i) investing Onex' shareholder capital primarily in Onex' private equity funds and Onex Credit strategies and (ii) managing and growing fee-generating third-party capital invested in and committed to its investing platforms. Onex believes it has the investment philosophy, talent, financial resources and track record to continue to deliver on this objective.

## 2020 ACTIVITY

### PRIVATE EQUITY INVESTING

#### Capital Deployment

The table below presents the private equity investments made during 2020.

<b>Fund</b>	<b>Company</b>	<b>Transaction</b>	<b>Period</b>	<b>Onex' Share (\$ millions)</b>
Onex Partners V	OneDigital	Original investment	Nov '20	<b>\$ 200</b>
Onex Partners V	Convex	Add-on investment	Dec '20	<b>136</b>
Direct investment	RSG	Add-on investment	Aug '20	<b>108</b>
Onex Partners V	Emerald	Add-on investment	Jun '20 and Aug '20	<b>107</b>
Onex Partners V	Acacium Group	Original investment	Sep '20	<b>64</b>
Other investments				<b>53</b>
<b>Total</b>				<b>\$ 668</b>

In June and August 2020, Onex invested \$72 million and \$35 million, respectively, in Onex Partners V as part of the fund's investments in preferred shares of Emerald Holding, Inc. ("Emerald"). Emerald is an operator of large business-to-business trade shows in the United States across several end markets.

In August 2020, Onex invested an additional \$108 million in preferred shares of Ryan Specialty Group ("RSG"), in connection with an add-on acquisition completed by RSG. RSG is an international specialty insurance organization, which includes a wholesale brokerage firm and an underwriting management organization.

In September 2020, Onex invested \$64 million in Onex Partners V as part of the fund's investment in Acacium Group (formerly Independent Clinical Services Group), a specialized staffing, workforce management solutions, and health and social services business operating primarily in Europe and present across four continents.

In November 2020, Onex invested \$200 million in Onex Partners V as part of the fund's investment in OneDigital, a leading U.S. provider of employee benefits insurance brokerage and retirement consulting services.

In December 2020, Onex invested \$136 million as part of the Onex Partners V Group's add-on investment in Convex. Convex is a specialty insurer and reinsurer focused on complex risks.

At December 31, 2020, Onex had uncalled committed capital of \$1.2 billion to Onex Partners V and \$146 million to ONCAP IV.

In February 2021, the Onex Partners V Group announced an investment in Weld North Education, a leading K-12 digital curriculum company. Onex' share of the investment is expected to be approximately \$275 million, including \$100 million as a co-investor. The transaction is expected to close during the first quarter of 2021, subject to customary conditions and regulatory approvals.

## Realizations

The table below presents the private equity realizations and distributions to date in 2020.

<b>Fund</b>	<b>Company</b>	<b>Transaction</b>	<b>Period</b>	<b>Onex' Share<sup>(1)</sup></b> <i>(\$ millions)</i>
Onex Partners IV	SIG	Secondary offerings and dividend	Various	<b>\$ 590</b>
Onex Partners IV	Clarivate Analytics	Secondary offering	Jun '20	<b>171</b>
Other realizations				<b>111</b>
<b>Total</b>				<b>\$ 872</b>

(1) Reduced for amounts paid under management incentive programs, if applicable, and includes Onex' share of proceeds as a co-investor, if applicable.

During 2020, the Onex Partners IV Group sold its remaining 101.8 million shares in SIG Combibloc Group AG ("SIG"). SIG is a systems and solutions provider for aseptic carton packaging. Onex' combined share of the net proceeds from the Onex Partners IV Group was CHF 537 million (\$590 million), net of payments under the management incentive programs. In total, Onex realized approximately \$1.1 billion, net of payments under the management incentive programs, on its investment of \$440 million in SIG. The investment in SIG generated a Gross MOC of 2.7 times and a Gross IRR of 22%.

In June 2020, the Onex Partners IV Group sold approximately 20.8 million ordinary shares of Clarivate Analytics Plc ("Clarivate Analytics") at a price of \$22.50 per share. Clarivate Analytics is a global analytics provider. Onex' share of the net proceeds from the Onex Partners IV Group was \$171 million. As a result of this secondary offering and previous realizations, Onex has realized approximately \$612 million to date on its investment of \$447 million in Clarivate Analytics and continues to hold approximately 27.0 million shares of Clarivate Analytics through its investment in Onex Partners IV and as a co-investor.

## Fund-level Developments

During 2020, the Onex Partners and ONCAP operating businesses continued to execute on their investment theses:

- completing follow-on acquisitions for total consideration of approximately \$8.2 billion;
- collectively raising or refinancing approximately \$5.5 billion of debt;
- paying down debt totalling approximately \$540 million;
- in Onex Partners IV, Clarivate Analytics acquired Decision Resources Group, a premier provider of high-value data, analytics and insights products and services to the healthcare industry. Clarivate Analytics also acquired CPA Global, a global leader in intellectual property software and tech-enabled services; and
- in Onex Partners IV and Onex Partners V, KidsFoundation completed its acquisition of Partou Holding B.V., the second-largest childcare provider in the Netherlands.



## Performance

During 2020, Onex' investing segment recognized a net gain from private equity investments of \$731 million. The following table presents the recent gross performance of Onex' private equity investments:

	Year Ended December 31, 2020
Increase in value of Onex' private equity investments in U.S. dollars <sup>(1)(2)</sup> :	
Onex Partners	20%
ONCAP	23%
Direct investments	50%
<b>Total private equity investments</b>	<b>24%</b>

(1) Adjusted for capital deployed, realizations and distributions. Performance results are gross of management incentive programs and an allocation of management fees and carried interest on Onex' capital.

(2) The increase in value of Onex' private equity investments is a non-GAAP financial measure. The Company has not disclosed the unadjusted percentage change in fair value of Onex' private equity investments as these percentages would not be meaningful in light of the impact of capital deployments, realizations and distributions, which are all included within the corporate investments balances.

Overall, Onex' private equity investments increased in value during the year ended December 31, 2020 despite the market volatility and continued economic uncertainty related to the evolving COVID-19 pandemic, as more fully described on pages 29 and 36 of this MD&A. The operating businesses in Onex' private equity platforms operate across a broad range of countries and industry segments. This provides beneficial diversification and contributed to the overall increase in value, despite certain individual investments declining in value as a result of their exposure to the pandemic. The majority of Onex' private equity investments, by value, are in operating businesses with low to positive COVID-19 exposure and have generated net gains during the year ended December 31, 2020. Private equity investments in operating businesses with demand/supply headwinds as a result of COVID-19 have shown good resiliency during the pandemic, with a slight net gain during the year, while operating businesses with direct COVID-19 exposure, a relatively small percentage of Onex' private equity portfolio by value, have stabilized.

## PRIVATE CREDIT INVESTING

### Capital Deployment

During 2020, Onex made a net investment of \$150 million in Onex Credit strategies:

Strategy	Net Amount Invested <sup>(1)</sup> (\$ millions)
Opportunistic and special situation strategies	\$ 65
U.S. CLOs	44
Middle-market lending	26
EURO CLOs	13
Structured credit and high yield strategies	2
<b>Total</b>	<b>\$ 150</b>

(1) Net investments made to support the warehouse facilities for CLOs that subsequently closed during the year are included with U.S. CLOs and EURO CLOs, as applicable.

During 2020, Onex Credit completed fundraising for the Onex Senior Loan Opportunity Fund, as described on page 58 of this MD&A. Onex invested a total of \$10 million into the Fund as of December 31, 2020. In addition, Onex invested a net \$55 million in a separately managed account which follows a similar strategy as the Fund.

During 2020, Onex closed CLO-18, CLO-19 and CLO-20, investing a total of \$74 million for 100%, approximately 65% and approximately 34% of the most subordinated capital of CLO-18, CLO-19 and CLO-20, respectively. On closing, Onex received \$88 million plus interest for the investments that supported the warehouse facilities for these CLOs, including \$58 million invested during the year.

During 2020, Onex closed EURO CLO-4, investing €31 million (\$35 million) for 100% of the most subordinated capital of EURO CLO-4. On closing, Onex received €59 million (\$66 million) plus interest for the investment that supported the warehouse facility for EURO CLO-4, including €39 million (\$44 million) invested during the year.

At December 31, 2020, Onex had a net investment of \$484 million in its CLOs.

### **Realizations**

Onex receives regular quarterly distributions from its CLO investments, including \$76 million during 2020 (2019 – \$85 million). Additionally, Onex realized \$13 million from middle-market lending (2019 – \$25 million).

Each CLO is subject to an Interest Diversion Test, which measures the par amount of the respective portfolio's loans and cash balances as a percentage of the aggregate par amount of the CLO's rated debt securities. If this percentage falls below a prescribed level, a portion of the excess interest generated by the portfolio loans in a quarter, which would normally be distributed to Onex as an equity investor in the CLOs, will be retained by the CLO to purchase additional loans. In certain circumstances, subordinated management fees which would be collected by Onex Credit may also be retained to purchase additional loans if the Interest Diversion Test is not met. These diverted payments can be recovered in future periods if the breach of the Interest Diversion Test is cured. Onex Credit actively manages its CLO portfolios and all of the Onex Credit CLOs have passed their Interest Diversion Tests related to equity distributions and management fees during the first quarter of 2021. Additional ratings downgrades and/or loan defaults could result in one or more of the Onex Credit CLOs failing its Interest Diversion Test in future periods.

## Performance

During the year ended December 31, 2020, Onex had a net gain of \$54 million on its Onex Credit strategies investments, representing an increase in value of 7%. The performance of the Onex Credit investments during the year ended December 31, 2020 was primarily driven by the strengthening of the leveraged loan market, which increased by 3%<sup>(1)</sup>, and the structural leverage employed in the underlying strategies.

Onex primarily invests in the equity tranches of its CLOs. Market pricing for CLO equity is more volatile than that of the underlying leveraged loan market due to the leverage employed in a CLO and the relative illiquidity of CLO equity. CLO equity pricing may also be affected by changes in fixed income market sentiment and investors' general appetite for risk. Historically, when Onex launched a new CLO its long-term target Net IRR for its CLO equity investment was 12%. The targeted Net IRRs on Onex' CLO equity investments have been significantly impacted by COVID-19, as described on page 29 of this MD&A. Therefore, management expects that the resulting Net IRRs of its existing portfolio of CLO investments will fall short of the 12% target Net IRR.

Onex had a mark-to-market net gain of \$113 million on its CLO investments during the three months ended December 31, 2020 (2019 – net gain of \$9 million) and a mark-to-market net gain of \$35 million on its CLO investments during the year ended December 31, 2020 (2019 – \$41 million). All of the Onex Credit CLOs remain onside with their various coverage tests and Onex remains a long-term investor in its CLOs. To date, Onex has fully realized three CLOs, generating a Net IRR of approximately 12%.

## INVESTING SEGMENT EARNINGS (LOSS)

During the three months ended December 31, 2020, Onex' investing segment generated net earnings of \$609 million (\$6.65 per fully diluted share) (2019 – net earnings of \$160 million (\$1.55 per fully diluted share)), which were primarily driven by a \$483 million net gain from private equity investments and a \$134 million net gain from investments held in Onex Credit strategies. Onex' investing segment net gain for the three months ended December 31, 2020 was reduced by an allocation of \$39 million to the asset and wealth management segment (2019 – \$16 million), representing management fees and carried interest that would have been earned by the asset and wealth management segment had Onex' capital been subject to management fees and carried interest under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. These allocations were made in accordance with IFRS 8, *Operating segments* ("IFRS 8"), as this presentation of segmented results is used by management, in part, to assess the performance of Onex.

During the year ended December 31, 2020, Onex' investing segment generated net earnings of \$773 million (\$8.05 per fully diluted share) (2019 – \$756 million (\$7.33 per fully diluted share)), which were primarily driven by a \$731 million net gain from private equity investments and a \$54 million net gain from investments held in Onex Credit strategies. Onex' investing segment net earnings for the year ended December 31, 2020 included a net allocation of \$70 million to the asset and wealth management segment (2019 – \$57 million), as described above.

(1) Based on the performance of the Credit Suisse Leveraged Loan Index.

## ASSET AND WEALTH MANAGEMENT

In December 2020, Onex acquired Falcon, a leading private credit asset management firm with fee-generating capital of \$3.6 billion at December 31, 2020. Falcon provides private credit financing solutions and employs an opportunistic approach to mezzanine and other direct lending investments for U.S. middle-market companies. It earns revenues mainly from base management fees, calculated as a percentage of fee-generating assets under management. The new platform within Onex Credit will operate as Onex Falcon.

At December 31, 2020, Onex' third-party assets under management totalled \$36.3 billion (December 31, 2019 – \$31.2 billion), of which \$30.6 billion was fee-generating (December 31, 2019 – \$27.5 billion). The increase in fee-generating investor capital under management was primarily driven by the acquisition of Falcon.

### Investor Capital Under Management<sup>(1)(2)</sup>

(\$ millions)	Total		Change in Total	Fee-Generating		Change in Total
	December 31, 2020	December 31, 2019		December 31, 2020	December 31, 2019	
Onex Credit Strategies	\$ 15,952	\$ 10,689	49 %	\$ 15,114	\$ 10,491	44 %
Onex Partners Funds	13,264	13,077	1 %	9,112	10,038	(9)%
Public Debt and Equity Strategies <sup>(3)</sup>	5,595	6,202	(10)%	5,296	5,924	(11)%
ONCAP Funds <sup>(4)</sup>	1,477	1,247	18 %	1,126	1,039	8 %
Total	\$ 36,288	\$ 31,215	16 %	\$ 30,648	\$ 27,492	11 %

(1) Capital under management is a non-GAAP financial measure.

(2) Investor capital under management is presented as defined in the glossary and includes co-investments and capital invested by the Onex management team, as applicable.

(3) Capital under management for Gluskin Sheff's public debt and equity strategies is in Canadian dollars and has been converted to U.S. dollars using the exchange rates on December 31, 2020 and December 31, 2019, respectively.

(4) Capital under management for ONCAP II and III is in Canadian dollars and has been converted to U.S. dollars using the exchange rates on December 31, 2020 and December 31, 2019, respectively.

Gluskin Sheff clients are provided access to Onex' private equity and credit strategies. Gluskin Sheff's management fees are based on the fair value of assets under management, including those assets invested in Onex Credit strategies, but excluding assets invested in private equity which accrue management fees based on invested capital at cost. Gluskin Sheff clients have invested their capital across the following strategies:

### Gluskin Sheff Client Capital

(\$ millions)	Total		Change in Total	Fee-Generating		Change in Total
	December 31, 2020	December 31, 2019		December 31, 2020	December 31, 2019	
Public Debt Strategies	\$ 2,877	\$ 3,225	(11)%	\$ 2,649	\$ 3,149	(16)%
Public Equity Strategies	2,718	2,977	(9)%	2,647	2,775	(5)%
Onex Credit Strategies	720	383	88 %	710	382	86 %
Onex Private Equity	78	53	47 %	76	52	46 %
Total	\$ 6,393	\$ 6,638	(4)%	\$ 6,082	\$ 6,358	(4)%

Gluskin Sheff's client capital is mostly invested in Canadian dollar-denominated strategies. As a result, the \$276 million or 4% decline in Gluskin Sheff's fee-generating client capital during the year ended December 31, 2020 includes an increase of approximately \$115 million due to the translation of Canadian dollar-denominated capital into U.S. dollars.

During the three months and year ended December 31, 2020, Onex' asset and wealth management segment generated net earnings of \$99 million (\$1.07 per fully diluted share) (2019 – \$51 million (\$0.49 per fully diluted share)) and \$87 million (\$0.90 per fully diluted share) (2019 – \$80 million (\$0.76 per fully diluted share)), respectively, as described on pages 32 and 33 of this MD&A.

Onex' asset and wealth management segment net earnings for the three months ended December 31, 2020 included allocations from the investing segment of \$14 million (2019 – \$15 million) of management fees and carried interest of \$25 million (2019 – \$1 million) that would have been earned by the asset and wealth management segment had Onex' capital been subject to management fees and carried interest under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. For the year ended December 31, 2020, the management fees and carried interest allocations from the investing segment were \$56 million (2019 – \$61 million) and \$14 million (2019 – net reversal of \$4 million), respectively. These allocations were made in accordance with IFRS 8, as this presentation of segmented results is used by management, in part, to assess the performance of Onex.

Segment management and advisory fees during the three months and year ended December 31, 2020 totalled \$76 million (2019 – \$82 million) and \$300 million (2019 – \$302 million), respectively.

#### Segment Management and Advisory Fees

(\$ millions)	Three Months Ended December 31, 2020	Three Months Ended December 31, 2019	Change in Total	Year Ended December 31, 2020	Year Ended December 31, 2019	Change in Total
Onex Partners Funds <sup>(1)</sup>	\$ 39	\$ 43	\$ (4)	\$ 157	\$ 179	\$ (22)
Public Debt and Equity Strategies <sup>(2)</sup>	14	18	(4)	61	43	18
Onex Credit Strategies	15	13	2	54	52	2
ONCAP Funds <sup>(3)</sup>	8	8	–	28	28	–
<b>Total</b>	<b>\$ 76</b>	<b>\$ 82</b>	<b>\$ (6)</b>	<b>\$ 300</b>	<b>\$ 302</b>	<b>\$ (2)</b>

(1) Includes advisory fees from the Onex Partners operating businesses.

(2) Management and advisory fees for the public debt and equity strategies include the results of Gluskin Sheff since its acquisition by Onex in June 2019.

(3) Includes advisory fees from the ONCAP operating businesses.

The decrease in management and advisory fees for the three months and year ended December 31, 2020 was primarily driven by a decrease in fee-generating capital in Gluskin Sheff's public debt strategies and a decrease in fees from the Onex Partners Funds as realizations decreased the management fees in funds determined on the basis of limited partners' net funded commitments. The decrease in management and advisory fees for the year ended December 31, 2020 was partially offset by the inclusion of a full year of management fees from the acquisition of Gluskin Sheff in June 2019.

Segment carried interest of \$79 million was earned during the three months ended December 31, 2020 (2019 – \$10 million) primarily as a result of changes in fair value of certain underlying investments in Onex Partners III, Onex Partners IV and Onex Partners V. Segment carried interest of \$35 million was recognized during the year ended December 31, 2020 (2019 – net reversal of \$5 million) primarily as a result of changes in fair value of certain underlying investments in Onex Partners IV and Onex Partners V. Carried interest is typically received only on the realization of underlying fund investments. During the three months and year ended December 31, 2020, Onex received less than \$1 million in carried interest. At December 31, 2020, unrealized carried interest outstanding totalled \$87 million (December 31, 2019 – \$66 million).

<b>Unrealized Carried Interest<sup>(1)</sup></b>			
<i>(\$ millions)</i>	As at December 31, 2019	Change in Fair Value	As at December 31, 2020
Onex Partners Funds	\$ 48	\$ 4	\$ 52
ONCAP Funds	18	17	35
<b>Total</b>	<b>\$ 66</b>	<b>\$ 21</b>	<b>\$ 87</b>

(1) Excludes unrealized carried interest related to Onex' capital. The actual amount of carried interest earned by Onex will depend on the ultimate performance of each underlying fund.

Over the past five years, fee-generating capital under management has increased at a compound annual growth rate ("CAGR") of 16%, which includes the fee-generating capital of Onex Falcon and Gluskin Sheff, which were acquired in December 2020 and June 2019, respectively.

#### Fee-Generating Capital Under Management (December 31, 2015 to December 31, 2020)



**SHARE PRICE**

Onex' objective is to have the value of its investing and asset and wealth management activities reflected in its share price. These efforts are supported by a long-standing quarterly dividend and an active stock buy-back program.

Onex has had an active share repurchase program for more than 20 years and has reduced its shares outstanding by more than half of the original share count at the time it launched the program in 1997. During 2020, \$29 million was returned to shareholders through dividends and Onex repurchased and cancelled 9,780,411 SVS at a total cost of \$444 million (C\$595 million), or an average purchase price of \$45.35 (C\$60.86) per share.

Through its dividends and share repurchase program, Onex has returned more than C\$3.3 billion to shareholders since 1997.

At December 31, 2020, Onex' SVS closed at C\$73.06, an 11% decrease from December 31, 2019. This compares to a 2% increase in the S&P/TSX Composite Index ("TSX").

The following chart shows the performance of Onex' SVS in Canadian dollars during the year ended December 31, 2020 relative to the TSX.

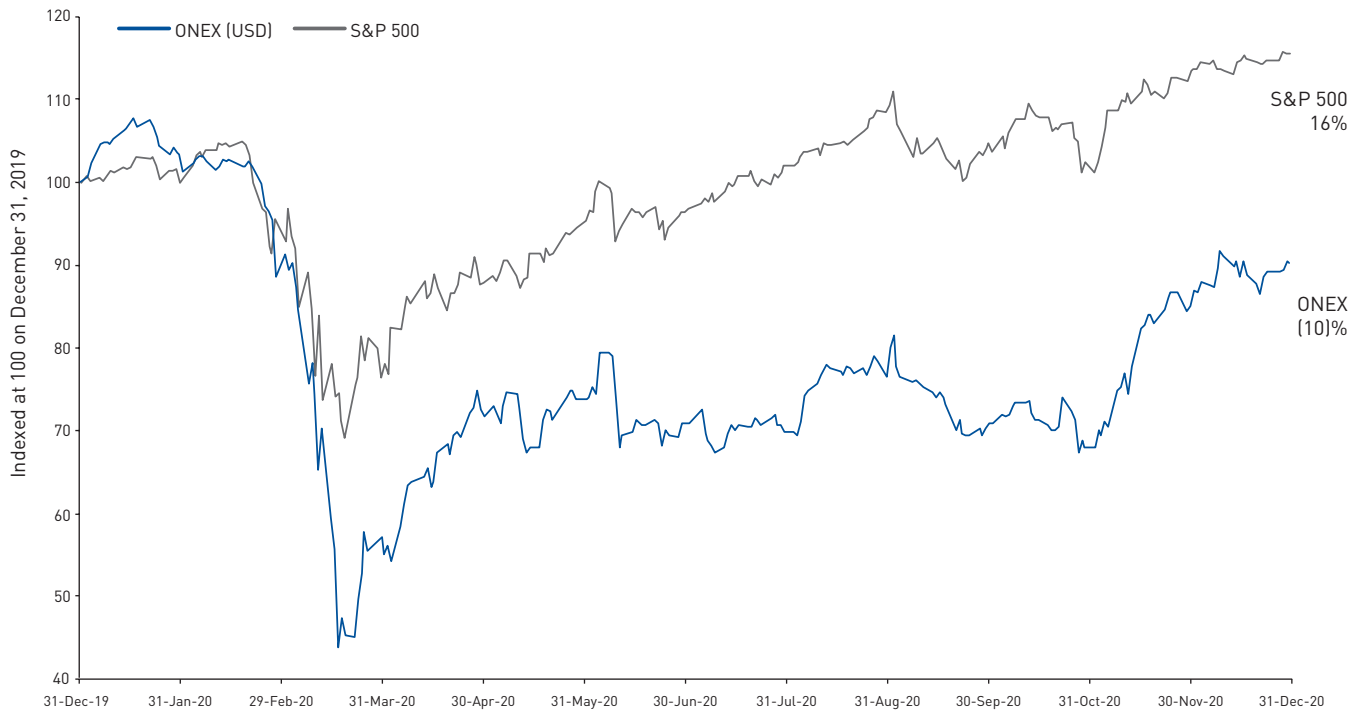
**Onex Relative Performance (CAD) (December 31, 2019 to December 31, 2020)**



As a substantial portion of Onex' investments and management fees are denominated in U.S. dollars, Onex' Canadian dollar share price will also be impacted by the change in the exchange rate between the U.S. dollar and Canadian dollar. During the year ended December 31, 2020, the value of Onex' SVS decreased by 10% in U.S. dollars compared to a 16% increase in the Standard & Poor's 500 Index ("S&P 500").

The chart below shows the performance of Onex' SVS in U.S. dollars during the year ended December 31, 2020 relative to the S&P 500.

**Onex Relative Performance (USD) (December 31, 2019 to December 31, 2020)**





## FINANCIAL REVIEW

This section discusses the significant changes in Onex' consolidated statement of earnings, consolidated balance sheet and consolidated statement of cash flows for the fiscal year ended December 31, 2020 compared to those for the year ended December 31, 2019 and, in selected areas, to those for the year ended December 31, 2018.

In simple terms, Onex is an investor and asset manager. **Investments** and **investing activity** refer to the investment of Onex' shareholder capital primarily in its private equity funds, credit strategies and certain investments held outside the private equity funds and credit strategies. These investments are held directly or indirectly through wholly-owned subsidiaries of Onex, which are referred to as **Investment Holding Companies**. While there are a number of Investment Holding Companies, substantially all of these companies consist of direct or indirect subsidiaries of Onex Private Equity Holdings LLC, Onex CLO Holdings LLC or Onex Credit Holdings LLC. These three companies, which are referred to as the **Primary Investment Holding Companies**, are the holding companies for substantially all of Onex' investments, excluding intercompany loans receivable from Onex and the Asset Managers. The Primary Investment Holding Companies were formed in the United States.

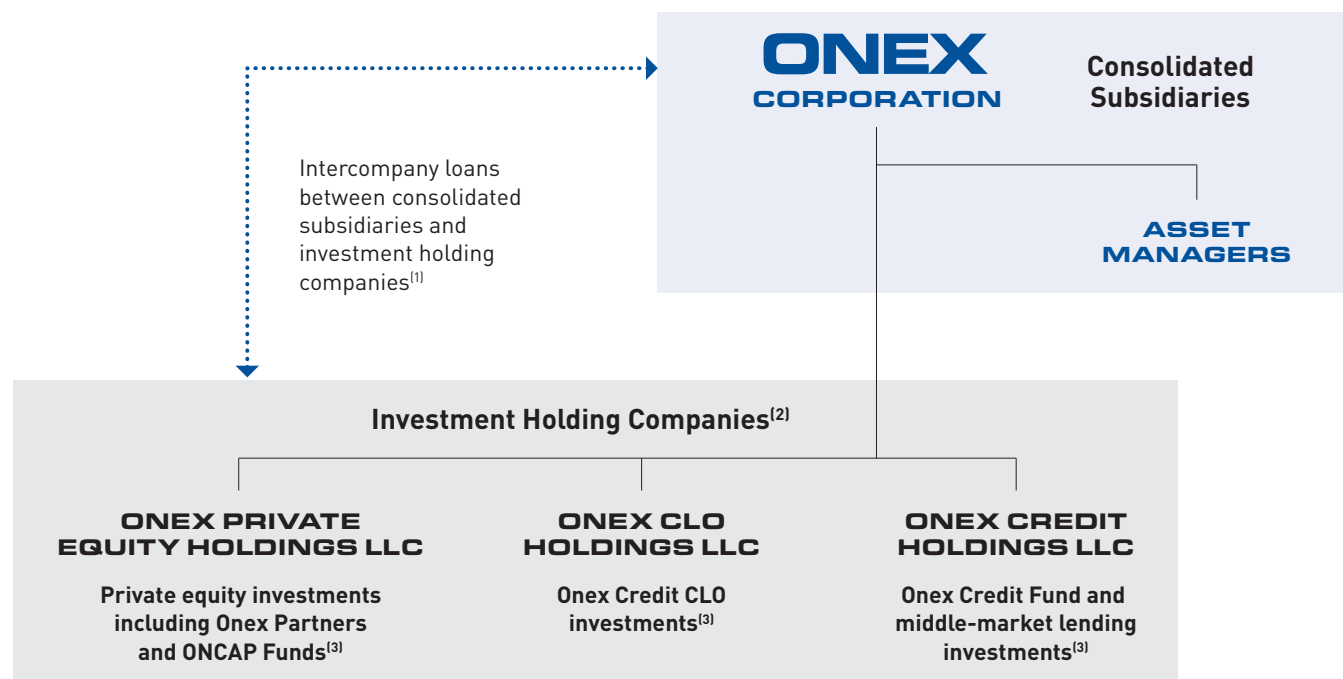
**Asset management** refers to the activity of managing capital in Onex' private equity funds, private credit strategies, public debt strategies and public equity strategies. This activity is conducted through wholly-owned subsidiaries of Onex, which are the managers of the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and the Gluskin Sheff strategies. These subsidiaries are referred to as Onex' **Asset Managers** and are consolidated by Onex.

Users of the consolidated financial statements may note detailed line-item disclosures relating to **intercompany loans**. IFRS requires specific disclosures and presentation of intercompany loans between Onex and the Asset Managers, and the Investment Holding Companies. Specifically, IFRS requires that:

- intercompany loans payable by Onex and the Asset Managers to the Investment Holding Companies are recognized as liabilities in Onex' consolidated balance sheets. A corresponding and offsetting amount is recognized within corporate investments in Onex' consolidated balance sheets, representing the related loans receivable from Onex and the Asset Managers; and
- intercompany loans payable by Investment Holding Companies to Onex and the Asset Managers are part of the fair value measurement of Onex' corporate investments in the consolidated balance sheets, which reduces the fair value of Onex' corporate investments. Onex classifies the corresponding loans receivable from Investment Holding Companies within corporate investments in its consolidated balance sheets, which increases the value of Onex' corporate investments by the same amount as the related loans payable.

There is no impact to net assets or net earnings (loss) from these intercompany loans in Onex' consolidated financial statements.

The simplified diagram below illustrates the types of subsidiaries included within Onex' corporate structure and the basis on which they are accounted for.



(1) Onex Corporation and the consolidated asset management subsidiaries enter into intercompany loans that, in aggregate, have no net effect on Onex' financial position. Intercompany loans payable by Onex and the consolidated subsidiaries to the Investment Holding Companies are recognized as liabilities in the consolidated balance sheets, with the corresponding loans receivable classified as an asset within corporate investments in the consolidated balance sheets.

(2) Onex' investments in the Investment Holding Companies are recorded as corporate investments at fair value through net earnings (loss).

(3) Onex' investments in private equity, middle-market lending, CLOs and Onex Credit Funds are typically held directly or indirectly through wholly-owned investment holding companies, which are subsidiaries of the Primary Investment Holding Companies identified above.

On January 1, 2019, Onex determined that it met the definition of an investment entity, as defined by IFRS 10, *Consolidated financial statements* ("IFRS 10"). While this does not represent a change in accounting standards, this change in status has fundamentally altered how Onex prepares, presents and discusses its financial results relative to periods ending on or before December 31, 2018. **Accordingly, users of this MD&A and the consolidated financial statements to which it relates should exercise significant caution in reviewing, considering and drawing conclusions**

**from period-to-period comparisons and changes.** Onex is required to provide comparative financial statements and to discuss in the accompanying MD&A both the current and prior period information and the changes therein. However, the change in Onex' investment entity status and, as a result, the presentation of its financial results can cause direct comparisons between dates or across periods to be inappropriate or not meaningful if not carefully considered in this context. Prior periods have not been restated to reflect the change in Onex' investment entity status.

## CONSOLIDATED OPERATING RESULTS

This section should be read in conjunction with Onex' consolidated statements of earnings and corresponding notes thereto.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

### Corporate investments

Corporate investments include Onex' investments in its subsidiaries, primarily consisting of Investment Holding Companies, that meet the investment entity exception to consolidation criteria in IFRS 10. These subsidiaries primarily invest Onex' shareholder capital in the Onex Partners Funds, ONCAP Funds and Onex Credit strategies. Corporate investments are measured at fair value through net earnings (loss) in accordance with IFRS 9, *Financial instruments* ("IFRS 9"). The fair value of corporate investments includes the fair value of both intercompany loans receivable from and payable to Onex and the Asset Managers. In addition, the fair value of corporate investments includes Onex' portion of the carried interest earned on investments made by the Onex Partners and ONCAP Funds and the liability associated with management incentive programs, including the Management Investment Plan (the "MIP").

Substantially all of the Company's corporate investments, excluding intercompany loans, consisted of investments made in the Primary Investment Holding Companies and investments made in operating businesses directly by Onex.

### Intercompany loans with Investment Holding Companies

Intercompany loans payable to Investment Holding Companies represent financial liabilities that are payable to subsidiaries of Onex, which are recorded at fair value in the consolidated financial statements. Intercompany loans receivable from Investment Holding Companies are classified as corporate investments and represent loans receivable from subsidiaries of Onex, which are recorded at fair value in the consolidated financial statements. Onex has elected to measure these financial instruments at fair value through net earnings (loss) in accordance with IFRS 9.

### Revenue recognition

The Company's significant revenue streams during the years ended December 31, 2020 and December 31, 2019 were as follows:

#### *Management and advisory fees*

Onex earns management and advisory fees for managing investor capital through its private equity funds, private credit strategies, public debt strategies and public equity strategies, and for services provided directly to certain underlying operating businesses. Onex accounts for management and advisory fees as revenue from contracts with customers using the five-step model outlined in note 1 to the 2020 annual consolidated financial statements. Asset management services are provided over time and the amount earned is generally calculated based on a percentage of limited partners' committed capital, limited partners' net funded commitments, unfunded commitments, the collateral principal balance, gross invested assets or net asset value of the respective strategies. Revenues earned from management and advisory fees are recognized over time as the services are provided.

#### *Reimbursement of expenses from investment funds and operating businesses*

Certain deal investigation, research and other expenses incurred by the Asset Managers are recoverable from the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and certain operating businesses of the Onex Partners and ONCAP Funds. These expense reimbursements are recognized as revenue in accordance with IFRS 15, *Revenue from contracts with customers* ("IFRS 15").

#### *Performance fees*

Onex accounts for performance fees as revenue from contracts with customers using the five-step model outlined in note 1 to the 2020 annual consolidated financial statements. Performance fees are recognized as revenue to the extent the fees are highly probable to not reverse, which is typically at the end of each performance year, or upon closure of an account or transfer of assets to a different investment model.

Performance fees associated with the management of the Gluskin Sheff Funds include both performance fees and performance allocations. Performance fees are determined by applying an agreed-upon formula to the growth in the net asset value of clients' assets under management.

Performance allocations are allocated to the Company as a General Partner of certain Gluskin Sheff Funds. Performance fees associated with the Gluskin Sheff Funds range between 10% and 20% and may be subject to performance hurdles.

Onex is also entitled to performance fees on investor capital it manages within the Onex Credit strategies. Performance fees for these strategies range between 12.5% and 20% of net gains and are generally subject to a hurdle or minimum preferred return to investors.

### **Contingent consideration**

Contingent consideration is established for business acquisitions where the Company has the obligation to transfer additional assets or equity interests to the former owners if specified future events occur or conditions are met. The fair value of contingent consideration liabilities is typically based on the estimated future financial performance of the acquired business. Financial targets used in the estimation process include certain defined financial targets and internal rates of return. Contingent consideration is classified as a liability when the obligation requires settlement in cash or other assets, and is classified as equity when the obligation requires settlement in own equity instruments. Contingent consideration that is classified as a liability is remeasured at fair value at each reporting date, with changes in fair value recognized through net earnings (loss).

### **Significant accounting estimates and judgements**

Onex prepares its consolidated financial statements in accordance with IFRS. The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the reported amounts of assets, liabilities and equity, the related disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue, expenses and gains (losses) on financial instruments during the reporting period. Actual results could differ materially from those estimates and assumptions. These estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Areas that involve critical judgements, assumptions and estimates and that have a significant influence on the amounts recognized in the consolidated financial statements are further described as follows:

#### *Investment entity status*

Judgement was required when determining whether Onex, the parent company, meets the definition of an investment entity, which IFRS 10 defines as an entity that: (i) obtains funds from one or more investors for the purpose of providing those investors with investment management services; (ii) commits to its investors that its business purpose is to invest funds solely for returns from capital appreciation, investment income, or both; and (iii) measures and evaluates the performance of substantially all of its investments on a fair value basis. When determining whether Onex met the definition of an investment entity under IFRS 10, Onex management applied significant judgement when assessing whether the Company measures and evaluates the performance of substantially all of its investments on a fair value basis. Onex management also considered the impact of acquisitions made by the Company when determining whether Onex met the definition of an investment entity under IFRS 10.

Onex conducts its business primarily through controlled subsidiaries, which consist of entities providing asset management services, investment holding companies and General Partners of private equity funds, credit funds and limited partnerships. Certain of these subsidiaries were formed for legal, regulatory or similar reasons by Onex and share a common business purpose. The assessment of whether Onex, the parent company, meets the definition of an investment entity was performed on an aggregate basis with these subsidiaries.

#### *Corporate investments*

The measurement of corporate investments is significantly impacted by the fair values of the investments held by the Onex Partners Funds, ONCAP Funds and Onex Credit strategies. The fair value of corporate investments is assessed at each reporting date with changes in fair value recognized through net earnings (loss).

The valuation of non-public investments requires significant judgement due to the absence of quoted market values, inherent lack of liquidity and the long-term nature of such investments. Valuation methodologies include discounted cash flows and observations of the trading multiples

of public companies considered comparable to the private companies being valued. Key assumptions made in the valuations include unlevered free cash flows, including the timing of earnings projections and the expected long-term revenue growth, the weighted average costs of capital and the exit multiples. The valuations take into consideration company-specific items, the lack of liquidity inherent in a non-public investment and the fact that comparable public companies are not identical to the companies being valued. Such considerations are necessary since, in the absence of a committed buyer and completion of due diligence procedures, there may be company-specific items that are not fully known that may affect the fair value. A variety of additional factors are reviewed, including, but not limited to, financing and sales transactions with third parties, current operating performance and future expectations of the particular investment, changes in market outlook and the third-party financing environment. In determining changes to the fair value of the underlying private equity investments, emphasis is placed on current company performance and market conditions.

For publicly traded investments, the valuation is based on closing market prices less adjustments, if any, for regulatory and/or contractual sale restrictions.

The fair value of underlying investments in Onex Credit strategies that are not quoted in an active market may be determined by using reputable pricing sources (such as pricing agencies) or indicative prices from bond/debt market makers. Broker quotes as obtained from the pricing sources may be indicative and not executable or binding. Judgement and estimates are exercised to determine the quantity and quality of the pricing sources used. Where no market data is available, positions may be valued using models that include the use of third-party pricing information and are usually based on valuation methods and techniques generally recognized as standard within the industry. Models use observable data to the extent practicable. However, areas such as credit risk (both own and counterparty), volatilities and correlations may require estimates to be made. Changes in assumptions about these factors could affect the reported fair value of the underlying investments in Onex Credit strategies.

Management incentive programs are included in the fair value of corporate investments and are determined using an internally developed valuation model. The critical assumptions and estimates used in the valuation model include the fair value of the underlying investments, the

time to expected exit from each investment, a risk-free rate and an industry comparable historical volatility for each investment. The fair value of the underlying investments includes the same critical assumptions and estimates previously described.

The changes in fair value of corporate investments are further described on page 35 of this MD&A.

The Company assessed whether its underlying subsidiaries met the definition of an investment entity, as defined under IFRS 10. In certain circumstances, this assessment was performed together with other entities that were formed in connection with each other for legal, regulatory or similar reasons. Similarly, where a subsidiary's current business purpose is to facilitate a common purpose with a group of entities, the assessment of whether those subsidiaries met the definition of an investment entity was performed on an aggregated basis.

Certain subsidiaries were formed for various business purposes that, in certain circumstances, have evolved since their formation. When the Company assessed whether these subsidiaries met the definition of an investment entity, as defined under IFRS 10, professional judgement was exercised to determine the primary business purpose of these subsidiaries and the measurement basis, which were significant factors in determining their investment entity status.

#### *Business combination*

Onex acquired Onex Falcon and Gluskin Sheff in December 2020 and June 2019, respectively, and accounted for these acquisitions as business combinations in accordance with IFRS 3, *Business combinations*. Substantially all of the identifiable assets and liabilities of Onex Falcon and Gluskin Sheff were recorded at their respective fair values on the dates of acquisition. One of the most significant areas of judgement and estimation related to the determination of the fair values of these assets and liabilities, including the fair value of contingent consideration, where applicable. Investments were valued at market prices while intangible assets that were identified were valued by independent external valuation experts using appropriate valuation techniques, which were generally based on a forecast of the total expected future net cash flows. These valuations were linked closely to the assumptions made by management regarding the future performance of the assets concerned and any changes in the discount rate applied.

*Goodwill impairment tests and recoverability of assets*

The Company tests at least annually whether goodwill has suffered any impairment in accordance with its accounting policies. The determination of the recoverable amount of a cash-generating unit to which goodwill is allocated involves the use of estimates by management. The Company generally uses discounted cash flow-based methods to determine these values. These discounted cash flow calculations typically use five-year projections that are based on the operating plans approved by management. Cash flow projections take into account past experience and represent management's best estimate of future developments. Cash flows after the planning period are extrapolated using estimated growth rates. Key assumptions on which management has based its determination of fair value less costs to sell and value in use include estimated growth rates, weighted average cost of capital and tax rates. These estimates, including the methodology used, can have a material impact on the respective values and ultimately the amount of any goodwill impairment. Likewise, whenever property, equipment and other intangible assets are tested for impairment, the determination of the assets' recoverable amount involves the use of estimates by management and can have a material impact on the respective values and ultimately the amount of any impairment.

*Income taxes*

The Company operates and earns income in various countries and is subject to changing tax laws or application of tax laws in multiple jurisdictions within these countries. Significant judgement is necessary in determining worldwide income tax liabilities. Although management believes that it has made reasonable estimates about the final outcome of tax uncertainties, no assurance can be given that the final outcome of these tax matters will be consistent with what is reflected in the historical income tax provisions. Such differences could have an effect on income tax liabilities and deferred tax liabilities in the period in which such determinations are made. At each balance sheet date, the Company assesses whether the realization of future tax benefits is sufficiently probable to recognize deferred tax assets. This assessment requires the exercise of judgement on the part of management with respect to, among other things, benefits that could be realized from available tax strategies and future taxable income, as well as other positive and negative factors. The recorded amount of total deferred tax assets could be reduced if estimates of projected future taxable

income and benefits from available tax strategies are lowered, or if changes in current tax regulations are enacted that impose restrictions on the timing or extent of the Company's ability to utilize future tax benefits.

The Company uses significant judgement when determining whether to recognize deferred tax liabilities with respect to taxable temporary differences associated with corporate investments, in particular whether the Company is able to control the timing of the reversal of the temporary differences and whether it is probable that the temporary differences will not reverse in the foreseeable future. Judgement includes consideration of the Company's future cash requirements in its numerous tax jurisdictions.

*Legal provisions and contingencies*

The Company in the normal course of operations can become involved in various legal proceedings. While the Company cannot predict the final outcome of such legal proceedings, the outcome of these matters may have a material effect on the Company's consolidated financial position, results of operations or cash flows. Management regularly analyzes current information about these matters and provides provisions for probable contingent losses, including an estimate of legal expenses to resolve the matters. Internal and external counsel are used for these assessments. In making the decision regarding the need for provisions, management considers the degree of probability of an unfavourable outcome and the ability to make a sufficiently reliable estimate of the amount of loss. The filing of a suit or formal assertion of a claim or the disclosure of any such suit or assertion does not automatically indicate that a provision may be appropriate.

*Impact of COVID-19 on significant estimates*

During March 2020, the World Health Organization characterized COVID-19 as a pandemic. COVID-19 has had a material adverse impact on global economies, including economies that the underlying private equity operating businesses operate in, as well as global credit markets. As a result of COVID-19, the fair value estimates of the Company's private equity investments were impacted as follows:

- higher weightings were given to valuation approaches that reflected more current market information;
- cash flow forecasts used in discounted cash flow valuation models were updated to reflect the known and expected impacts of COVID-19, which resulted in an overall reduction in expected future cash flows; and

- risk premiums implied by equity and credit markets due to the uncertainty surrounding the long-term impacts of COVID-19 were considered.

As a result of the above impacts, certain private equity investments held by the Company reflected significant fair value declines.

Determining the impact of COVID-19 on the valuation of the Company's corporate investments and the recoverable amount of the Company's goodwill and intangible assets required significant judgement given the amount of uncertainty regarding the long-term impact of COVID-19. The ultimate impact of COVID-19 on the financial results of the Company will depend on future developments, including the duration and spread of the pandemic and related advisories and restrictions. These developments and the impact of COVID-19 on the financial markets and the overall economy are highly uncertain and difficult to predict. If the financial markets and/or the overall economy are impacted for a period significantly longer than currently implied by the markets, the financial results of the Company, including the fair value of its corporate investments, may be materially adversely affected.

## VARIABILITY OF RESULTS

Onex' consolidated operating results may vary substantially from quarter to quarter and year to year for a number of reasons. Those reasons may be significant with respect to (i) Onex' asset and wealth management activities and the fees and carried interest associated therewith; (ii) the aggregate fair value of its investments in and related to the private equity funds, including the underlying private equity operating businesses, and credit strategies as the result of not only changes in specific underlying values but also new investments or realizations by those funds; or (iii) Onex' cash position or the amount and value of its treasury investments. More broadly, Onex' results may be materially affected by such factors as changes in the economic or political environment, foreign exchange and interest rates, the value of stock-based compensation, and tax and trade legislation or its application, for example. Given the diversity of Onex' asset and wealth management businesses and of the

Onex Partners and ONCAP Funds' operating businesses and Onex Credit investments, the exposures, risks and contingencies that could impact Onex' investments may be many, varied and material. Certain of those matters are discussed under the heading "Risk Factors" in Onex' 2020 Annual Information Form.

In addition, the fair values of Onex' underlying investments in Onex Credit strategies are impacted by the CLO market, leveraged loan market and credit risk (both own and counterparty), which may vary substantially from quarter to quarter and year to year.

## ACQUISITION OF FALCON

In December 2020, Onex Credit acquired 100% of Falcon Investment Advisors, LLC ("Falcon" or "Onex Falcon") for a value of \$131 million. Falcon is a leading U.S. private credit manager, which provides private credit financing solutions and employs an opportunistic approach to mezzanine and other direct lending investments for U.S. middle-market companies. The Company acquired Falcon to grow and complement its existing credit platform. Following the acquisition, the business will operate as Onex Falcon.

The purchase price consisted of \$98 million paid on closing of the transaction and additional amounts of up to \$80 million payable based primarily on Onex Falcon's financial performance in 2022 to 2024 and the size and performance of future funds to be launched by Onex Falcon. The contingent consideration was recognized at a fair value of \$33 million as part of the purchase price for the transaction.

Onex determined that Onex Falcon and the wholly-owned subsidiaries that were formed to acquire the company did not meet the definition of an investment entity under IFRS 10 and that the entities' primary business purpose, as a whole, is to provide investment-related services. As such, Onex' December 31, 2020 consolidated balance sheet includes the assets and liabilities of Onex Falcon and the wholly-owned subsidiaries that were formed to acquire the company. No revenues, expenses or operating cash flows from Onex Falcon were recognized in Onex' statements of earnings and cash flows given the short operating period from the date of acquisition of Onex Falcon to December 31, 2020.

## ACQUISITION OF GLUSKIN SHEFF

In June 2019, Onex acquired 100% of Gluskin Sheff for C\$445 million (\$329 million). Gluskin Sheff is a Canadian wealth management firm serving high net worth families and institutional investors. The Company acquired Gluskin Sheff to diversify and expand its distribution channels and to grow its fee-generating assets under management. As part of the acquisition, certain members of the Gluskin Sheff management team exchanged their Gluskin Sheff common shares for Onex SVS and limited partnership units from a subsidiary of Onex. In connection with this transaction, Onex issued 247,359 SVS with a fair value of \$13 million (C\$18 million) and limited partnership units of an Onex consolidated subsidiary with a fair value of \$8 million (C\$11 million), in addition to cash consideration paid of \$308 million (C\$416 million). Gluskin Sheff's revenues and expenses are substantially denominated in Canadian dollars.

Onex determined that Gluskin Sheff and the wholly-owned subsidiaries that were formed to acquire the company did not meet the definition of an investment entity under IFRS 10 and that the entities' primary business purpose, as a whole, is to provide investment-related services. As such, Onex consolidates the financial results of Gluskin Sheff and the wholly-owned subsidiaries that were formed to acquire the company.

## REVIEW OF CONSOLIDATED FINANCIAL STATEMENTS AND FOURTH QUARTER RESULTS

The discussions that follow identify those material factors that affected Onex' consolidated financial results for the year ended December 31, 2020. As a result of the change in Onex' investment entity status on January 1, 2019, most financial statement line items are not comparable to the financial results for the year ended December 31, 2018.

### Consolidated net earnings

Onex recorded consolidated net earnings of \$597 million and net earnings per diluted share of \$6.61 during the three months ended December 31, 2020 compared to net earnings of \$187 million and net earnings per diluted share of \$1.86 recorded during the three months ended December 31, 2019.

Onex recorded consolidated net earnings of \$730 million and net earnings per diluted share of \$7.63 during the year ended December 31, 2020 compared to net earnings of \$4.3 billion and net earnings per diluted share of \$42.74 recorded during the year ended December 31, 2019, which included a non-recurring net gain of \$3.5 billion as a result of the derecognition of previously consolidated corporate investments following the change in Onex' investment entity status.



Tables 1 and 2 present the segmented results for the three months and year ended December 31, 2020 and December 31, 2019. Onex' segmented results include allocations of management fees and carried interest that would have been recognized on Onex' capital in the Onex Partners and ONCAP Funds had Onex' capital been subject to the same terms as third-party limited partners. These allocations are made as this presentation of segmented results is used by Onex management, in part, to assess Onex' performance. During the three months and year ended December 31, 2020 and 2019, these allocations, on a net basis, decreased Onex'

investing segment income and increased Onex' asset and wealth management segment income, with no net impact to total segment net earnings.

Onex' segmented results exclude revenues and expenses associated with recoverable expenses from the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and the operating businesses of Onex Partners and ONCAP. Onex management excludes these amounts when assessing Onex' performance given the nature of these expenses, which are recoverable at cost.

	Three Months Ended December 31, 2020			Three Months Ended December 31, 2019		
	Investing	Asset and Wealth Management <sup>(a)</sup>	Total	Investing	Asset and Wealth Management <sup>(a)</sup>	Total
Net gain on corporate investments (including an increase in carried interest)	\$ 609 <sup>(b)(c)</sup>	\$ 79 <sup>(b)</sup>	\$ 688 <sup>(b)(c)</sup>	\$ 156 <sup>(b)(c)</sup>	\$ 10 <sup>(b)</sup>	\$ 166 <sup>(b)(c)</sup>
Management and advisory fees	-	76 <sup>(c)</sup>	76 <sup>(c)</sup>	-	82 <sup>(c)</sup>	82 <sup>(c)</sup>
Performance fees	-	16	16	-	23	23
Interest and net treasury investment income	-	-	-	4	-	4
Other income	-	1	1	-	1	1
<b>Total segment income</b>	<b>609</b>	<b>172</b>	<b>781</b>	160	116	276
Compensation	-	(61)	(61)	-	(48)	(48)
Amortization of right-of-use assets	-	(2)	(2)	-	(2)	(2)
Other expenses	-	(10)	(10)	-	(15)	(15)
<b>Segment net earnings</b>	<b>\$ 609</b>	<b>\$ 99</b>	<b>\$ 708</b>	\$ 160	\$ 51	\$ 211
Stock-based compensation expense			(87)			(7)
Amortization of property and equipment, and other intangible assets, excluding right-of-use assets			(12)			(13)
Acquisition and integration expenses			(12)			(5)
Earnings before income taxes			\$ 597			\$ 186
Recovery of income taxes			-			1
Net earnings			\$ 597			\$ 187
Segment net earnings per share <sup>(d)</sup>			\$ 7.72			\$ 2.04
Net earnings per share – diluted			\$ 6.61			\$ 1.86

(a) The asset and wealth management segment includes the costs of Onex' corporate functions.

(b) The asset and wealth management segment includes an allocation of \$25 million (2019 – \$1 million) from the investing segment, representing carried interest that would have been earned by the asset and wealth management segment had Onex' capital been subject to carried interest under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds.

(c) The asset and wealth management segment includes an allocation of \$14 million (2019 – \$15 million) from the investing segment, representing management fees that would have been earned by the asset and wealth management segment had Onex' capital been subject to management fees under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds.

(d) Calculated on a fully diluted basis. Segment net earnings per share is a non-GAAP financial measure. A reconciliation of segment net earnings to net earnings is provided in the table above.

TABLE 2	(\$ millions)		Year Ended December 31, 2020			Year Ended December 31, 2019		
	Investing	Asset and Wealth Management <sup>(a)</sup>	Total	Investing	Asset and Wealth Management <sup>(a)</sup>	Total		
Net gain (loss) on corporate investments (including an increase in carried interest)	\$ 757 <sup>(b)(c)</sup>	\$ 35 <sup>(b)</sup>	\$ 792 <sup>(b)(c)</sup>	\$ 743 <sup>(b)(c)</sup>	\$ (5) <sup>(b)</sup>	\$ 738 <sup>(b)(c)</sup>		
Management and advisory fees	-	300 <sup>(c)</sup>	300 <sup>(c)</sup>	-	302 <sup>(c)</sup>	302 <sup>(c)</sup>		
Performance fees	-	16	16	-	24	24		
Interest and net treasury investment income	16	-	16	14	-	14		
Other income	-	3	3	-	3	3		
Total segment income	773	354	1,127	757	324	1,081		
Compensation	-	(207)	(207)	-	(178)	(178)		
Amortization of right-of-use assets	-	(10)	(10)	-	(9)	(9)		
Other expenses	-	(50)	(50)	(1)	(57)	(58)		
Segment net earnings	\$ 773	\$ 87	\$ 860	\$ 756	\$ 80	\$ 836		
Stock-based compensation recovery (expense)			21			(60)		
Amortization of property and equipment, and other intangible assets, excluding right-of-use assets			(47)			(36)		
Acquisition and integration expenses			(19)			(50)		
Impairment of goodwill			(85)			-		
Gain on derecognition of previously consolidated corporate investments			-			3,719		
Reclassification from accumulated other comprehensive loss on derecognition of previously consolidated corporate investments			-			(170)		
Earnings before income taxes			\$ 730			\$ 4,239		
Recovery of income taxes			-			38		
Net earnings			\$ 730			\$ 4,277		
Segment net earnings per share <sup>(d)</sup>			\$ 8.95			\$ 8.09		
Net earnings per share – diluted			\$ 7.63			\$ 42.74		

(a) The asset and wealth management segment includes the costs of Onex' corporate functions.

(b) The asset and wealth management segment includes an allocation of \$14 million (2019 – net reversal of \$4 million) from the investing segment, representing carried interest that would have been earned by the asset and wealth management segment had Onex' capital been subject to carried interest under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds.

(c) The asset and wealth management segment includes an allocation of \$56 million (2019 – \$61 million) from the investing segment, representing management fees that would have been earned by the asset and wealth management segment had Onex' capital been subject to management fees under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds.

(d) Calculated on a fully diluted basis. Segment net earnings per share is a non-GAAP financial measure. A reconciliation of segment net earnings to net earnings is provided in the table above.

Table 3 presents the net earnings (loss) attributable to equity holders of Onex Corporation and non-controlling interests.

### Net Earnings (Loss)

TABLE 3	(\$ millions)			
	Year ended December 31	2020	2019	2018
Net earnings (loss) attributable to:				
	Equity holders of Onex Corporation	\$ 730	\$ 4,277	\$ (663)
	Non-controlling interests	-	-	(133)
Net earnings (loss) for the year		\$ 730	\$ 4,277	\$ (796)

During the year ended December 31, 2020, basic and diluted earnings per share were \$7.64 (2019 – \$42.78) and \$7.63 (2019 – \$42.74), respectively. Basic and diluted earnings (loss) per share during the year ended December 31, 2018 are presented in table 4.

### Net Earnings (Loss) per SVS of Onex Corporation

TABLE 4	(\$ per share)		2018
	Year ended December 31		
Basic and Diluted:			
	Continuing operations		\$ (7.05)
	Discontinued operations		0.48
Net loss per SVS for the year			\$ (6.57)

### Consolidated income for the three months and year ended December 31, 2020 and December 31, 2019

Consolidated income for the three months and year ended December 31, 2020 and December 31, 2019 primarily consisted of: (i) a net gain on corporate investments, which primarily consisted of Onex' share of the net gain in the Onex Partners Funds and ONCAP Funds; and (ii) management and advisory fees, which Onex earns primarily from managing client and limited partner capital through its

private equity funds, private credit strategies, public debt strategies and public equity strategies.

The net gains on corporate investments in the investing segment of \$609 million and \$757 million for the three months and year ended December 31, 2020, respectively (2019 – \$156 million and \$743 million, respectively) were primarily attributable to the following private equity investments and Onex Credit strategies:

TABLE 5 | (\$ millions)

#### Net Gain (Loss) on Private Equity Investments

	Three Months Ended December 31, 2020	Three Months Ended December 31, 2019	Year Ended December 31, 2020	Year Ended December 31, 2019
<b>Onex Partners Funds<sup>(a)</sup></b>				
Onex Partners I	\$ -	\$ -	\$ -	\$ 1
Onex Partners II	(6)	(27)	(32)	(48)
Onex Partners III	50	45	(103)	24
Onex Partners IV	149	108	569	793
Onex Partners V	181	46	149	48
Management incentive programs	(40)	(88)	(96)	(136)
<b>Total net gain from Onex Partners Funds</b>	<b>334</b>	<b>84</b>	<b>487</b>	<b>682</b>
<b>ONCAP Funds<sup>(a)</sup></b>				
ONCAP II	17	17	(4)	10
ONCAP III	32	12	62	8
ONCAP IV	39	15	69	(4)
Management incentive programs	(16)	(6)	(26)	-
<b>Total net gain from ONCAP Funds</b>	<b>72</b>	<b>38</b>	<b>101</b>	<b>14</b>
<b>Net gain from other private equity investments</b>	<b>116</b>	<b>39</b>	<b>213</b>	<b>44</b>
<b>Management fees on Onex' capital<sup>(b)</sup></b>	<b>(14)</b>	<b>(15)</b>	<b>(56)</b>	<b>(61)</b>
<b>Carried interest on Onex' capital<sup>(c)</sup></b>	<b>(25)</b>	<b>(1)</b>	<b>(14)</b>	<b>4</b>
<b>Total net gain from private equity</b>	<b>\$ 483</b>	<b>\$ 145</b>	<b>\$ 731</b>	<b>\$ 683</b>

(a) Onex' investments in the Onex Partners and ONCAP Funds include co-investments, where applicable.

(b) Represents management fees that would have been incurred had Onex' capital been subject to management fees under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. These management fees reduce Onex' investing segment income and increase Onex' asset and wealth management segment income.

(c) Represents carried interest that would have been recognized had Onex' capital been subject to carried interest under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. The carried interest allocations increase (decrease) Onex' investing segment income, with a corresponding decrease (increase) in Onex' asset and wealth management segment income.

During the three months ended December 31, 2020, the net gain from private equity investments was primarily driven by increases in the fair value of Onex' investments in the Onex Partners funds. The increase in fair value of Onex Partners V was primarily due to some improvement in the fair values of Emerald and WestJet. The increase in fair value of Onex Partners IV was primarily due to Parkdean Resorts, PowerSchool, SCP Health and SIG, partially offset by the underlying fair value decrease of Clarivate Analytics.

The increase in fair value of other private equity investments during the three months ended December 31, 2020 was primarily due to RSG.

During the year ended December 31, 2020, the net gain from private equity investments reflected the overall resiliency and diversification of the operating businesses that Onex has invested in directly or through the Onex Partners and ONCAP Funds, despite certain operating businesses having individually declined in fair value as a result of being more directly impacted by the market volatility and economic disruption resulting from the COVID-19 pandemic, as more fully described on page 29 of this MD&A. The net gain from private equity investments benefitted slightly from the weakening of the U.S. dollar against the Canadian dollar and pound sterling during the year ended December 31, 2020, which increased the fair value of certain underlying investments.

In the Onex Partners Funds, the increase in fair value of Onex Partners IV was primarily due to Clarivate Analytics, PowerSchool and SIG, partially offset by underlying fair value decreases of ASM Global. The decrease in fair value of Onex Partners III was primarily due to the underlying fair value decrease of Emerald.

The increase in fair value of other private equity investments during the year ended December 31, 2020 was primarily due to RSG.

During the three months and year ended December 31, 2019, net gains on corporate investments were primarily driven by the net increase in fair value of Onex' investment in Onex Partners IV, partially offset by a decrease in fair value related to changes to the Onex management team's participation, as described on page 60 of this MD&A. The net increase in the fair value of Onex' investment in Onex Partners IV during the three months ended December 31, 2019 was primarily driven by an increase in the underlying fair value of SIG. The net increase in the fair value of Onex' investment in Onex Partners IV during the year ended December 31, 2019 was primarily driven by increases in the underlying fair values of Clarivate Analytics, Jack's and SIG, partially offset by a decrease in the fair values of Save-A-Lot and Survitec.

TABLE 6 | (\$ millions)

**Net Gain on Investments in Onex Credit Strategies**

	Three Months Ended December 31, 2020	Three Months Ended December 31, 2019	Year Ended December 31, 2020	Year Ended December 31, 2019
<b>Onex Credit Strategies</b>				
U.S. CLOs	\$ 90	\$ 7	\$ 33	\$ 33
EURO CLOs	23	2	(3)	-
CLO warehouses	-	-	5	8
Middle-market lending	7	2	3	7
Senior loan strategies	8	3	5	16
Opportunistic and special situation strategies	6	(2)	10	-
Structured credit and high yield strategies	-	-	1	-
<b>Total net gain from Onex Credit Strategies</b>	<b>\$ 134</b>	<b>\$ 12</b>	<b>\$ 54</b>	<b>\$ 64</b>

The net gain on investments in Onex Credit strategies recognized during the three months and year ended December 31, 2020 was primarily driven by net gains from the Onex Credit CLOs due to a strengthening of the leveraged loan market following the market volatility and economic disruption resulting from the COVID-19 pandemic, as more fully described on page 29 of this MD&A.

During the three months ended December 31, 2019, the net gain on investments in Onex Credit strategies was primarily driven by increases in fair value of Onex' investments in the U.S. and EURO CLOs.

During the year ended December 31, 2019, the net gain on investments in Onex Credit strategies was primarily driven by increases in fair value of Onex' investments in the U.S. CLOs, driven by the strengthening of the leveraged loan market, and increases in fair value of Onex' investments in senior loan strategies.

Management and advisory fees for the three months ended December 31, 2020 and December 31, 2019 were generated from the following sources:

	Management and Advisory Fees		
	Three Months Ended December 31, 2020	Three Months Ended December 31, 2019	Change in Total
<b>Source of management and advisory fees</b>			
Onex Partners Funds <sup>(a)</sup>	\$ 28	\$ 31	\$ (3)
Public Debt and Equity Strategies	14	18	(4)
Onex Credit Strategies	15	13	2
ONCAP Funds <sup>(b)</sup>	5	5	-
<b>Total management and advisory fees earned</b>	<b>\$ 62</b>	<b>\$ 67</b>	<b>\$ (5)</b>
Management fees on Onex' capital <sup>(c)</sup>	14	15	(1)
<b>Total segment management and advisory fees</b>	<b>\$ 76</b>	<b>\$ 82</b>	<b>\$ (6)</b>

(a) Includes advisory fees earned from Onex Partners operating businesses.

(b) Includes advisory fees earned from ONCAP operating businesses.

(c) Represents management fees that would have been earned had Onex' capital been subject to management fees under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. These management fees reduce Onex' investing segment income in the period and increase Onex' asset and wealth management segment income.

The decrease in segment management and advisory fees for the three months ended December 31, 2020 was primarily driven by a decrease in fee-generating capital in Gluskin Sheff's public debt strategies and the Onex Partners Funds, as realizations decreased the management fees in funds determined on the basis of limited partners' net funded commitments.

Management and advisory fees for the years ended December 31, 2020 and 2019 were generated from the following sources:

	Year Ended December 31, 2020	Year Ended December 31, 2019	Change in Total
<b>Source of management and advisory fees</b>			
Onex Partners Funds <sup>(a)</sup>	\$ 112	\$ 129	\$ (17)
Public Debt and Equity Strategies <sup>(b)</sup>	61	43	18
Onex Credit Strategies	54	52	2
ONCAP Funds <sup>(c)</sup>	17	17	-
<b>Total management and advisory fees earned</b>	<b>\$ 244</b>	<b>\$ 241</b>	<b>\$ 3</b>
Management fees on Onex' capital <sup>(d)</sup>	56	61	(5)
<b>Total segment management and advisory fees</b>	<b>\$ 300</b>	<b>\$ 302</b>	<b>\$ (2)</b>

(a) Includes advisory fees earned from Onex Partners operating businesses.

(b) Includes management fees earned from Gluskin Sheff since June 2019, when Onex acquired the company.

(c) Includes advisory fees earned from ONCAP operating businesses.

(d) Represents management fees that would have been earned had Onex' capital been subject to management fees under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds. These management fees reduce Onex' investing segment income in the period and increase Onex' asset and wealth management segment income.

The decrease in segment management and advisory fees for the year ended December 31, 2020 was primarily due to a decrease from the Onex Partners Funds as realizations decreased the management fees in funds determined on the basis of limited partners' net funded commitments, substantially offset by the acquisition of Gluskin Sheff in June 2019.

Certain deal investigation, research and other costs incurred by the Asset Managers are recoverable from the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and the operating businesses of Onex Partners and ONCAP. These cost reimbursements are recognized as revenue in accordance with IFRS 15, *Revenue from contracts with customers* ("IFRS 15"). During the three months and year ended December 31, 2020, Onex recognized \$6 million and \$14 million, respectively, in revenues and expenses associated with these reimbursements (2019 – \$8 million and \$24 million, respectively).

### **Consolidated revenues and cost of sales for the three months and year ended December 31, 2018**

Consolidated revenues and cost of sales for the three months and year ended December 31, 2018 were primarily derived from products sold and services rendered by the controlled operating companies of the Onex Partners and ONCAP Funds. During the three months and years ended December 31, 2020 and 2019, Onex did not recognize any revenues or cost of sales from the controlled operating companies of the Onex Partners and ONCAP Funds in its consolidated statements of earnings following the change in the Company's investment entity status on January 1, 2019.

Table 9 provides revenues and cost of sales by industry segment for the three months and year ended December 31, 2018.

### Revenues and Cost of Sales by Industry Segment for the Three Months and Year Ended December 31, 2018

TABLE 9   (\$ millions)	Three Months Ended December 31, 2018		Year Ended December 31, 2018	
	Revenues	Cost of Sales	Revenues	Cost of Sales
Electronics Manufacturing Services	\$ 1,727	\$ 1,585	\$ 6,633	\$ 6,117
Healthcare Imaging	421	257	1,601	959
Insurance Services <sup>(a)</sup>	197	-	793	-
Packaging Products and Services <sup>(b)</sup>	844	565	2,776	1,839
Business and Information Services <sup>(c)</sup>	404	166	1,647	699
Food Retail and Restaurants <sup>(d)</sup>	1,096	979	4,467	3,838
Credit Strategies <sup>(e)</sup>	-	-	3	-
Other <sup>(f)</sup>	1,401	1,015	5,865	4,111
<b>Total</b>	<b>\$ 6,090</b>	<b>\$ 4,567</b>	<b>\$ 23,785</b>	<b>\$ 17,563</b>

Results are reported in accordance with IFRS. These results may differ from those reported by the individual operating companies.

(a) The insurance services segment consisted of York, which reported its costs in operating expenses.

(b) The packaging products and services segment consisted of IntraPac, Precision, sgsco and SIG. Precision began to be consolidated in August 2018, after the business was acquired by the ONCAP IV Group.

(c) The business and information services segment consisted of Clarivate Analytics, Emerald and ASM (formerly SMG). ASM began to be consolidated in January 2018, after the business was acquired by the Onex Partners IV Group.

(d) The food retail and restaurants segment consisted of Jack's and Save-A-Lot.

(e) The credit strategies segment consisted of (i) Onex Credit Manager, (ii) Onex Credit CLOs, (iii) Onex Credit Funds and (iv) Middle-Market Lending. Costs of the credit strategies segment were recorded in operating expenses.

(f) 2018 other included Flushing Town Center, KidsFoundation (since November 2018), Meridian Aviation, Parkdean Resorts, SCP Health, Survitec, WireCo, the operating companies of ONCAP II, III and IV (excluding IntraPac and Precision) and the parent company.

### Compensation

Compensation expense for the three months ended December 31, 2020 was \$61 million compared to \$48 million during the same period in 2019. The increase in compensation expense was primarily due to an increase in compensation to support growth at Onex Credit.

Compensation expense for the year ended December 31, 2020 was \$207 million compared to \$178 million during the same period in 2019. The increase in compensation expense was primarily due to the compensation expense of Gluskin Sheff, which was acquired in June 2019, and an increase in compensation to support growth at Onex Credit.

### Stock-based compensation recovery (expense)

During the three months ended December 31, 2020, Onex recorded a consolidated stock-based compensation expense of \$87 million compared to \$7 million during the same period in 2019. The stock-based compensation expense recorded during the three months ended December 31, 2020 was primarily due to the 23% increase in the market value of Onex' shares to C\$73.06 at December 31, 2020 from C\$59.40 at September 30, 2020.

During the year ended December 31, 2020, Onex recorded a consolidated stock-based compensation recovery of \$21 million compared to an expense of \$60 million during the same period in 2019. The stock-based compensation recovery recorded during the year ended December 31, 2020 was primarily due to the 11% decrease in the market value of Onex' shares to C\$73.06 at December 31, 2020 from C\$82.17 at December 31, 2019. This compares to an 11% increase during the same period in 2019.



Table 10 details the change in stock-based compensation recovery (expense).

TABLE 10	(\$ millions)	Three Months Ended December 31			Year Ended December 31		
		2020	2019	Change	2020	2019	Change
		\$ (86)	\$ (6)	\$ (80)	\$ 20	\$ (59)	\$ 79
		(1)	(1)	-	1	(1)	2
		\$ (87)	\$ (7)	\$ (80)	\$ 21	\$ (60)	\$ 81

### Amortization of property, equipment and intangible assets

Amortization of property, equipment and intangible assets for the three months and year ended December 31, 2020 was \$14 million (2019 – \$15 million) and \$57 million (2019 – \$45 million), respectively, and consisted primarily of amortization expense of client relationship intangible assets, right-of-use assets and leasehold improvements related to Onex' leased premises. The increase in amortization of property, equipment and intangible assets for the year ended December 31, 2020 was primarily due to the acquisition of Gluskin Sheff, which was acquired in June 2019.

### Impairment of goodwill

During the fourth quarter of 2020, management concluded that the goodwill and intangible assets associated with the acquisitions of Gluskin Sheff and Onex Credit were not impaired.

Management concluded that as at March 31, 2020, conditions existed which may indicate that goodwill and intangible assets associated with the acquisitions of Gluskin Sheff and Onex Credit were impaired as a result of the market volatility and economic disruption which began in March 2020 in connection with the COVID-19 pandemic, as described on page 29 of this MD&A. As a result, management tested the goodwill and intangible assets of Gluskin Sheff and Onex Credit for impairment as at March 31, 2020 and recorded a goodwill impairment charge of C\$114 million (\$85 million) associated with the goodwill of Gluskin Sheff, measured in accordance with IAS 36, *Impairment of Assets* ("IAS 36"). The impairment was primarily due to the decrease in assets under management as a result of the COVID-19 pandemic, as described on page 29 of this MD&A.

The impairment for Gluskin Sheff was calculated on a fair value less costs of disposal basis, which resulted in a recoverable amount of C\$310 million (\$219 million) as at March 31, 2020. As a result of the impairment charge, goodwill associated with the acquisition of Gluskin Sheff was reduced to a value of C\$146 million (\$114 million) as at December 31, 2020.

Management determined that the goodwill and intangible assets associated with the acquisition of Onex Credit were not impaired as at March 31, 2020, based on their value in use.

### Acquisition, integration and other expenses

During the three months and year ended December 31, 2020, acquisition, integration and other expenses were \$22 million and \$69 million, respectively, compared to \$20 million and \$108 million, respectively, during the same periods in 2019. The decrease in acquisition, integration and other expenses during the year ended December 31, 2020 was primarily driven by the recognition of a \$41 million expense during the second quarter of 2019 related to the former Onex Credit CEO's participation in the Onex Credit business.

### Gain on derecognition of previously consolidated corporate investments

As a result of a change in Onex' investment entity status on January 1, 2019, a non-recurring gain on derecognition of previously consolidated corporate investments of \$3.7 billion was recorded in the consolidated statement of earnings for the year ended December 31, 2019. The gain represented the difference between the fair value of previously consolidated corporate investments and their carrying values on January 1, 2019.

### Reclassification from accumulated other comprehensive loss on derecognition of previously consolidated corporate investments

As a result of a change in Onex' investment entity status on January 1, 2019, a non-recurring \$170 million loss was reclassified from accumulated other comprehensive loss to net earnings for the year ended December 31, 2019 as a result of the derecognition of previously consolidated corporate investments. The accumulated other comprehensive loss primarily consisted of currency translation adjustments.

### Recovery of income taxes

As a result of the acquisition of Gluskin Sheff in June 2019, Onex recognized a deferred tax liability attributable to the acquired limited life intangible assets of Gluskin Sheff, which was included in the acquired net assets of Gluskin Sheff, as described in note 2 to the consolidated financial statements. In connection with this transaction, Onex recognized a deferred tax asset relating to income tax losses that are available to offset this future income tax liability, resulting in a \$1 million and \$38 million deferred income

tax recovery recognized during the three months and year ended December 31, 2019, respectively. The deferred tax liability and deferred tax asset will be amortized over the useful life of the limited life intangible assets.

### Other comprehensive earnings (loss)

Other comprehensive earnings of \$12 million for the three months ended December 31, 2020 were due to favourable currency translation adjustments associated with the consolidation of Gluskin Sheff's net assets.

Other comprehensive earnings of \$7 million for the three months ended December 31, 2019 were due to favourable currency translation adjustments associated with the consolidation of Gluskin Sheff's net assets. Other comprehensive earnings of \$184 million for the year ended December 31, 2019 were due to the \$170 million reclassification of accumulated other comprehensive loss of the previously consolidated operating companies to the consolidated statement of earnings as a result of the change in Onex investment entity status under IFRS 10, as well as favourable currency translation adjustments of \$14 million.

## SUMMARY OF QUARTERLY INFORMATION

Table 11 summarizes Onex' key consolidated financial information for the last eight quarters.

### Consolidated Quarterly Financial Information

TABLE 11	(\$ millions except per share amounts)							
	2020				2019			
	December	September	June	March	December	September	June	March
Total segment income (loss)	\$ 781	\$ 585	\$ 754	\$ (993)	\$ 276	\$ 197	\$ 355	\$ 253
Total segment expenses	(73)	(70)	(65)	(59)	(65)	(66)	(56)	(58)
Segment net earnings (loss)	708	515	689	(1,052)	211	131	299	195
Other non-segment items	(111)	(14)	(60)	55	(24)	(31)	(41)	3,537
Net earnings (loss)	\$ 597	\$ 501	\$ 629	\$ (997)	\$ 187	\$ 100	\$ 258	\$ 3,732
Segment net earnings (loss) per share <sup>(i)</sup>	\$ 7.72	\$ 5.39	\$ 7.02	\$ (10.34)	\$ 2.04	\$ 1.27	\$ 2.90	\$ 1.91
Net earnings (loss) per share – basic	\$ 6.62	\$ 5.30	\$ 6.44	\$ (9.97)	\$ 1.86	\$ 0.99	\$ 2.58	\$ 37.37
Net earnings (loss) per share – diluted	\$ 6.61	\$ 5.29	\$ 6.43	\$ (9.97)	\$ 1.86	\$ 0.99	\$ 2.58	\$ 37.37

(i) Calculated on a fully diluted basis.

## SHAREHOLDER CAPITAL

As at December 31, 2020, Onex' shareholder capital was \$7.4 billion (\$80.57 or C\$102.58 per fully diluted share). Shareholder capital and shareholder capital per share are non-GAAP financial measures used by Onex management to, in part, assess Onex' performance. A reconciliation of total segmented assets to shareholder capital is included in the following table:

TABLE 12	(\$ millions except per share amounts) As at December 31, 2020	Investing		Asset and Wealth Management	Total
	Total segmented assets	\$ 6,787		\$ 1,038	\$ 7,825
	Accounts payable and accrued liabilities	-		(29)	(29)
	Accrued compensation	-		(125)	(125)
	Lease liabilities	-		(75)	(75)
	Contingent consideration and other liabilities	-		(90)	(90)
	DSU hedge assets	-		(78)	(78)
	Total shareholder capital	\$ 6,787		\$ 641	\$ 7,428
	Shareholder capital per share (U.S. dollars) <sup>(i)</sup>	\$ 73.61		\$ 6.96	\$ 80.57
	Shareholder capital per share (Canadian dollars) <sup>(i)</sup>	\$ 93.73		\$ 8.85	\$ 102.58

(i) Calculated on a fully diluted basis.

## CASH AND NEAR-CASH

Table 13 provides a breakdown of cash and near-cash at Onex as at December 31, 2020 and December 31, 2019.

### Cash and Near-Cash

TABLE 13	(\$ millions)	December 31, 2020		December 31, 2019
	Cash and cash equivalents <sup>(a)</sup>	\$ 505		\$ 832
	Cash and cash equivalents within Investment Holding Companies <sup>(b)</sup>	111		328
	Treasury investments <sup>(c)</sup>	234		306
	Treasury investments within Investment Holding Companies <sup>(c)</sup>	307		89
	Management fees receivable <sup>(d)</sup>	122		190
	OCP Senior Floating Income Fund	98		97
	Cash and near-cash <sup>(a)</sup>	\$ 1,377		\$ 1,842

(a) Excludes cash and cash equivalents allocated to the asset and wealth management segment related to accrued incentive compensation and the liabilities relating to the retirement of the Onex Credit chief executive officer and contingent consideration related to the acquisition of Falcon.

(b) Includes restricted cash and cash equivalents of \$22 million (December 31, 2019 - \$22 million) for which the Company can readily remove the external restriction. Excludes cash and cash equivalents reserved for payments under the management incentive plans.

(c) Includes net working capital managed by a third-party investment manager.

(d) Includes management fees receivable from the Onex Partners and ONCAP Funds.

Table 14 provides a reconciliation of the change in cash and near-cash at Onex from December 31, 2019 to December 31, 2020.

### Change in Cash and Near-Cash

TABLE 14   (\$ millions)	Amount
<b>Cash and near-cash at December 31, 2019<sup>(a)(b)</sup></b>	<b>\$ 1,842</b>
<b>Private equity realizations:</b>	
<i>Onex Partners</i>	
SIG secondary offerings and dividend	590
Clarivate Analytics secondary offering	171
<i>Direct investments</i>	
Incline Aviation Fund	26
RSG distributions	10
<i>Other</i>	75
	<b>872</b>
<b>Private equity investments:</b>	
<i>Onex Partners</i>	
OneDigital investment	(200)
Convex investment	(136)
Emerald preferred stock investment	(107)
Acacium Group (formerly ICS) investment	(64)
Parkdean Resorts investment	(10)
<i>Direct investments</i>	
RSG preferred stock investment	(108)
Incline Aviation Fund	(36)
<i>Other</i>	(7)
	<b>(668)</b>
Flushing Town Center distributions	20
Net Onex Credit Strategies investment activity, including warehouse facilities	(49)
Acquisition of Falcon <sup>(c)</sup>	(134)
Onex share repurchases, options exercised, dividends and director DSU redemption	(487)
Net other, including capital expenditures, management fees, operating costs and treasury income	(19)
<b>Cash and near-cash at December 31, 2020<sup>(a)(b)</sup></b>	<b>\$ 1,377</b>

(a) Includes \$541 million (December 31, 2019 – \$395 million) of treasury investments and associated working capital managed by a third-party investment manager, \$98 million (December 31, 2019 – \$97 million) invested in an Onex Credit unlevered senior secured loan strategy fund and \$122 million (December 31, 2019 – \$190 million) of management fees.

(b) Refer to reconciliation in table 13.

(c) The acquisition of Falcon includes the estimated fair value of contingent consideration of \$33 million and transaction costs of \$4 million.

## CONSOLIDATED FINANCIAL POSITION

### Consolidated assets

Consolidated assets totalled \$11.9 billion at December 31, 2020 compared to \$11.8 billion at December 31, 2019. The increase in consolidated assets was primarily driven by an increase in the fair value of the Company's corporate investments, as described on page 35 of this MD&A, partially offset by a decrease in cash and cash equivalents and treasury investments, as described on page 43 of this MD&A, and a net decrease in intercompany loans receivable from Onex and the Asset Managers, which are included within corporate investments.

Table 15 presents consolidated assets by reportable segment as at December 31, 2020 and December 31, 2019.

### Consolidated Assets by Reportable Segment

	As at December 31, 2020			As at December 31, 2019		
	Investing	Asset and Wealth Management	Total	Investing	Asset and Wealth Management	Total
Cash and cash equivalents	\$ 505	\$ 201 <sup>(a)</sup>	\$ 706	\$ 832	\$ 156 <sup>(a)</sup>	\$ 988
Treasury investments	234	-	234	306	-	306
Management and advisory fees, recoverable fund expenses and other receivables	122 <sup>(b)</sup>	139	261	190 <sup>(b)</sup>	142	332
Corporate investments	5,926	-	5,926	5,233	-	5,233
Other assets	-	98	98	-	126	126
Property and equipment	-	169	169	-	181	181
Intangible assets	-	167	167	-	158	158
Goodwill	-	264	264	-	261	261
Total segment assets	\$ 6,787	\$ 1,038	\$ 7,825	\$ 6,561	\$ 1,024	\$ 7,585
Net intercompany loans receivable, comprising part of the fair value of Investment Holding Companies			4,043			4,217
Total assets			\$ 11,868			\$ 11,802

(a) Cash and cash equivalents allocated to the asset and wealth management segment relate to accrued employee incentive compensation and the liabilities relating to the retirement of the Onex Credit chief executive officer and contingent consideration related to the acquisition of Falcon.

(b) Represents management fees receivable that Onex has elected to defer cash receipt from the Onex Partners and ONCAP Funds.

Table 16 shows consolidated assets by reportable segment as at December 31, 2018.

### Consolidated Assets by Reportable Segment

TABLE 16	(\$ millions)	As at December 31, 2018	Percentage Breakdown
	Electronics Manufacturing Services	\$ 3,738	9%
	Healthcare Imaging	1,192	3%
	Insurance Services	1,487	3%
	Packaging Products and Services <sup>(a)</sup>	6,771	15%
	Business and Information Services <sup>(b)</sup>	6,526	15%
	Food Retail and Restaurants <sup>(c)</sup>	1,784	4%
	Credit Strategies <sup>(d)</sup>	10,247	23%
	Other <sup>(e)</sup>	12,524	28%
	Assets held by continuing operations	\$ 44,269	100%
	Other – assets held by discontinued operations <sup>(f)</sup>	1,148	
	Total consolidated assets	\$ 45,417	

(a) The packaging products and services segment consisted of IntraPac, Precision, sgsco and SIG.

(b) The business and information services segment consisted of Clarivate Analytics, Emerald and ASM (formerly SMG).

(c) The food retail and restaurants segment consisted of Jack's and Save-A-Lot.

(d) The credit strategies segment consisted of (i) Onex Credit Manager, (ii) Onex Credit Collateralized Loan Obligations, (iii) Onex Credit Funds and (iv) Middle-Market Lending.

(e) Other includes Flushing Town Center, KidsFoundation, Meridian Aviation, Parkdean Resorts, Survitec, SCP Health, WireCo, the operating companies of ONCAP II, III and IV (excluding IntraPac and Precision) and the parent company. In addition, other included the following investments, which are accounted for at fair value: AIT, BBAM, JELD-WEN, Incline Aviation Fund, PowerSchool, RSG, Ryan, Pinnacle Renewable Energy, Venanpri Group and Wyse.

(f) The assets of BrightSpring Health were included in the other segment and were presented as a discontinued operation.

## Corporate investments

The Company's interests in Investment Holding Companies are recorded at fair value through net earnings (loss). The Investment Holding Companies directly or indirectly invest the Company's capital in the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and other investments. The Company's corporate investments include the following amounts:

TABLE 17	(\$ millions)	December 31, 2019	Capital Deployed	Realizations and Distributions	Change in Fair Value	December 31, 2020
		\$ 2,999	\$ 518	\$ (835)	\$ 487	\$ 3,169
		501	5	(1)	101	606
		421	145	(36)	213	743
		66	n/a	-	21	87
		3,987	668	(872)	822	4,605
		746	383	(334)	54	849
		90	-	(20)	(8)	62
		410	(895)	915	(20)	410
		5,233	156	(311)	848	5,926
		4,217	172	(346)	-	4,043
		(714)	(24)	313	-	(425)
		714	24	(313)	-	425
		\$ 9,450	\$ 328	\$ (657)	\$ 848	\$ 9,969

(a) Other net assets consist of the assets (primarily cash, cash equivalents and treasury investments) and liabilities of the Investment Holding Companies, excluding investments in private equity, Onex Credit strategies, real estate and intercompany loans receivable from and payable to Onex and the Asset Managers. Capital deployed and realizations and distributions of other net assets represent the cash flows of the Investment Holding Companies associated with investments in private equity, Onex Credit strategies, real estate and intercompany loans receivable from and payable to Onex and the Asset Managers.

TABLE 18	(\$ millions)	January 1, 2019	Capital Deployed	Realizations and Distributions	Change in Fair Value	December 31, 2019
Onex Partners Funds		\$ 3,050	\$ 398	\$ (1,131)	\$ 682	\$ 2,999
ONCAP Funds		458	46	(17)	14	501
Other private equity		375	27	(25)	44	421
Carried interest		110	n/a	(43)	(1)	66
Total private equity investments		3,993	471	(1,216)	739	3,987
Onex Credit Strategies		815	197	(330)	64	746
Real estate		148	-	(53)	(5)	90
Other net assets <sup>(a)</sup>		434	(845)	820	1	410
Total corporate investments excluding intercompany loans		5,390	(177)	(779)	799	5,233
Intercompany loans receivable from Onex and the Asset Managers		3,766	530	(79)	-	4,217
Intercompany loans payable to Onex and the Asset Managers		(414)	(357)	57	-	(714)
Intercompany loans receivable from Investment Holding Companies		414	357	(57)	-	714
Total corporate investments		\$ 9,156	\$ 353	\$ (858)	\$ 799	\$ 9,450

(a) Other net assets consist of the assets (primarily cash, cash equivalents, receivables and treasury investments) and liabilities of the Investment Holding Companies, excluding investments in private equity, Onex Credit strategies, real estate and intercompany loans receivable from and payable to Onex and the Asset Managers. Capital deployed and realizations and distributions of other net assets represent the cash flows of the Investment Holding Companies associated with investments in private equity, Onex Credit strategies, real estate and intercompany loans receivable from and payable to Onex and the Asset Managers.

At December 31, 2020, Onex' corporate investments, which are more fully described in note 6 to the consolidated financial statements, totalled \$10.0 billion (December 31, 2019 – \$9.5 billion).

During the year ended December 31, 2020, Onex' investment of capital primarily consisted of investments made in Onex Partners V, as described on page 14 of this MD&A, investments made in certain opportunistic and special situation strategies, CLOs and CLO warehouse facilities, as described on page 16 of this MD&A, and an investment made in RSG, as described on page 14 of this MD&A.

During the year ended December 31, 2020, realizations and distributions to Onex primarily consisted of Onex' share of the proceeds from the Onex Partners IV Group for the secondary offerings by Clarivate Analytics and SIG, as described on page 15 of this MD&A, and realizations and distributions received from Onex' CLOs and CLO warehouse facilities, as described on page 17 of this MD&A.

During the year ended December 31, 2020, the change in fair value of Onex' corporate investments totalled an increase of \$848 million, which was primarily driven by changes in fair value of Onex' investments in private equity, which is more fully described on page 36 of this MD&A.

During the year ended December 31, 2019, Onex' investment of capital primarily consisted of investments made in Onex Partners V, ONCAP IV, RSG and certain CLOs.

During the year ended December 31, 2019, realizations and distributions to Onex primarily consisted of Onex' share of the proceeds from the Onex Partners IV Group's sale of Jack's and the secondary offerings by Clarivate Analytics and SIG, proceeds from the Onex Partners I and Onex Partners III sale of BrightSpring Health and the return of CLO warehouse investments and distributions received from Onex' CLOs.

During the year ended December 31, 2019, the change in fair value of Onex' corporate investments totalled \$799 million, which was primarily driven by changes in the fair value of Onex' private equity investments, which are more fully described on page 36 of this MD&A.

The valuation of public investments held directly by Onex or through the Onex Partners Funds and ONCAP Funds is based on their publicly traded closing prices at December 31, 2020. For certain public investments, a discount was applied to the closing price in relation to restrictions that were in place at December 31, 2020 relating to the securities held by Onex, the Onex Partners Funds or the ONCAP Funds. At December 31, 2020, these discounts resulted in a reduction of \$63 million in the fair value of corporate investments (December 31, 2019 – \$84 million).

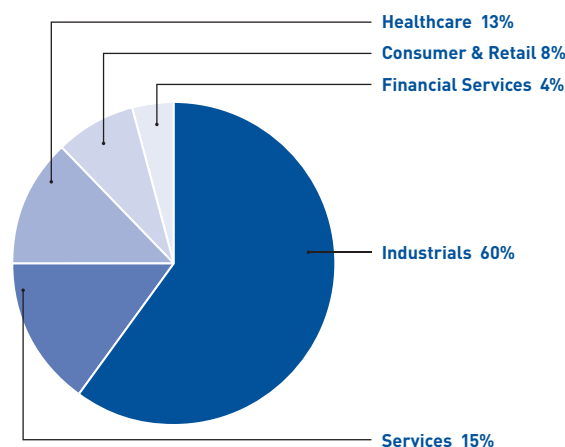


Onex' private equity investments include direct and indirect investments in 38 operating businesses, which operate in a variety of industries and countries. Details of these operating businesses' revenues, assets and debt are as follows:

TABLE 19	(\$ millions)	
	Year ended December 31, 2020	
		Operating Business Revenues <sup>(a)</sup>
Industrials	\$ 14,393	60%
Services	3,504	15%
Healthcare	3,257	13%
Consumer & Retail	1,870	8%
Financial Services	1,061	4%
Total	\$ 24,085	100%

(a) Includes revenues during the period that Onex controls, jointly controls or has significant influence over the operating businesses.

Operating Business Revenues by Industry Vertical – Year Ended December 31, 2020<sup>(a)</sup>

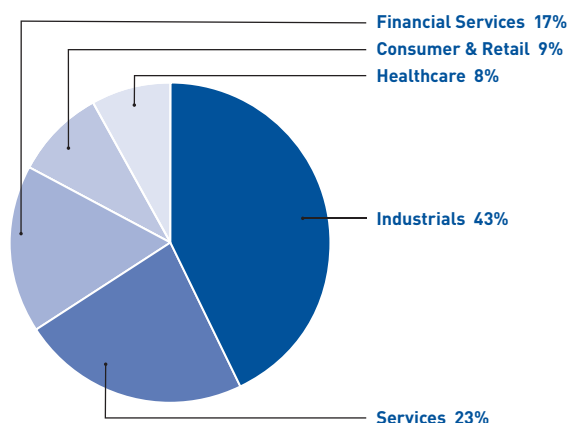


(a) Includes revenues during the period that Onex controls, jointly controls or has significant influence over the operating businesses.

TABLE 20	(\$ millions)			
	As at December 31, 2020			
	Operating Business Assets <sup>(a)</sup>	Operating Business Debt <sup>(a)</sup>		
Industrials	\$ 16,964	43%	\$ 6,555	42%
Services	9,161	23%	4,168	27%
Financial Services	6,792	17%	1,165	7%
Consumer & Retail	3,764	9%	1,728	11%
Healthcare	3,031	8%	2,006	13%
Total	\$ 39,712	100%	\$ 15,622	100%

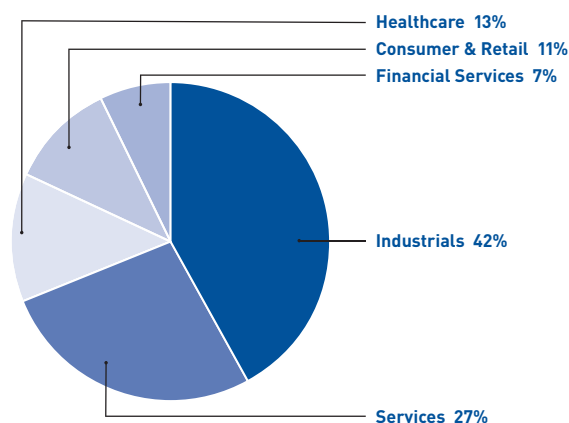
(a) Includes the assets and debt of operating businesses that Onex controls, jointly controls or has significant influence over.

Operating Business Assets by Industry Vertical – December 31, 2020<sup>(a)</sup>



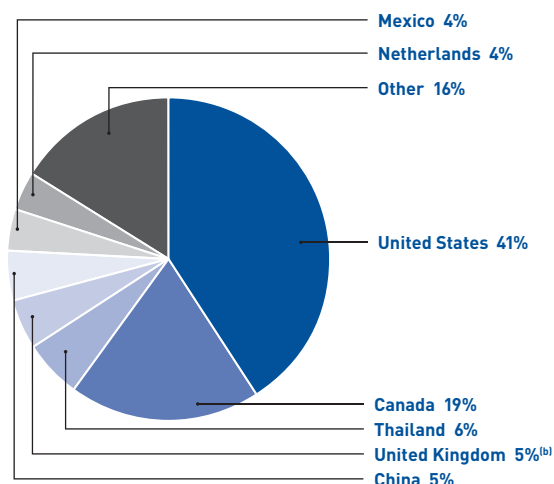
(a) Includes the assets of operating businesses that Onex controls, jointly controls or has significant influence over.

Operating Business Debt by Industry Vertical – December 31, 2020<sup>(a)</sup>



(a) Includes the debt of operating businesses that Onex controls, jointly controls or has significant influence over.

**Operating Business Revenues by Country –  
Year Ended December 31, 2019<sup>(a)</sup>**



(a) Includes revenues of operating businesses that are controlled or jointly controlled by Onex. 2020 data will be available beginning in the first quarter of 2021.

(b) Includes revenues recognized in United Kingdom Overseas Territories.

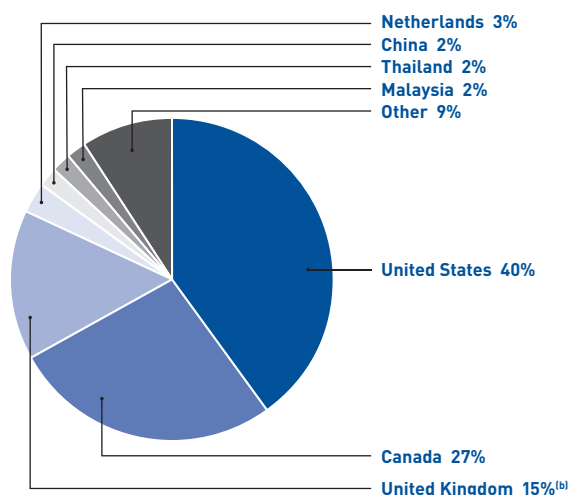
**Intercompany loans payable to  
Investment Holding Companies**

Onex and the Asset Managers have intercompany loans payable to the Investment Holding Companies. The loans are primarily due on demand and non-interest bearing. At December 31, 2020, intercompany loans payable to the Investment Holding Companies totalled \$4.0 billion (2019 – \$4.2 billion) and the corresponding receivable of \$4.0 billion (2019 – \$4.2 billion) was included in the fair value of the Investment Holding Companies within corporate investments. There is no impact on net assets or net earnings (loss) from these intercompany loans.

**Consolidated long-term debt, without recourse  
to Onex Corporation as at December 31, 2018**

Onex did not have consolidated long-term debt at December 31, 2020 or December 31, 2019. The consolidated long-term debt balances at December 31, 2018 consisted of the long-term debt of the previously consolidated operating companies and Onex Credit strategies. Table 21 outlines consolidated long-term debt by industry segment as at December 31, 2018.

**Operating Business Assets by Country –  
December 31, 2019<sup>(a)</sup>**



(a) Includes assets of operating businesses that are controlled or jointly controlled by Onex. 2020 data will be available beginning in the first quarter of 2021.

(b) Includes assets held in United Kingdom Overseas Territories.

**Consolidated Long-Term Debt, Without Recourse to  
Onex Corporation**

TABLE 21	(\$ millions) As at December 31	2018
Electronics Manufacturing Services		\$ 747
Healthcare Imaging		1,149
Insurance Services		950
Packaging Products and Services <sup>(a)</sup>		2,762
Business and Information Services <sup>(b)</sup>		3,088
Food Retail and Restaurants <sup>(c)</sup>		953
Credit Strategies <sup>(d)</sup>		8,420
Other <sup>(e)(f)</sup>		4,275
		22,344
Current portion of long-term debt		(879)
<b>Total</b>		<b>\$ 21,465</b>

- (a) The packaging products and services segment consisted of IntraPac, Precision, sgsco and SIG.
- (b) The business and information services segment consisted of Clarivate Analytics, Emerald and ASM (formerly SMG).
- (c) The food retail and restaurants segment consisted of Jack's and Save-A-Lot.
- (d) The credit strategies segment consisted of (i) Onex Credit Manager, (ii) Onex Credit Collateralized Loan Obligations, (iii) Onex Credit Funds and (iv) Middle-Market Lending, which included Onex Credit Lending Partners.
- (e) Other included Flushing Town Center, KidsFoundation, Meridian Aviation, Parkdean Resorts, Survitec, SCP Health, WireCo, the operating companies of ONCAP II, III and IV (excluding IntraPac and Precision) and the parent company.
- (f) The long-term debt of BrightSpring Health was included in the other segment and has been presented as a discontinued operation.

### Limited Partners' Interests as at December 31, 2018

Limited Partners' Interests liability at December 31, 2018 represented the fair value of limited partners' invested capital in the Onex Partners, ONCAP, Onex Credit Lending Partners and Onex Credit Funds and was affected primarily by the change in the fair value of the underlying investments in the

Onex Partners, ONCAP, Onex Credit Lending Partners and Onex Credit Funds, the impact of carried interest and incentive fees, as well as any contributions by and distributions to limited partners in those funds. Beginning on January 1, 2019, Onex no longer recognizes Limited Partners' Interests as a result of the change in its investment entity status.

Limited Partners' Interests at December 31, 2018 comprised the following:

### Limited Partners' Interests

	Onex Partners and ONCAP Funds			Credit Strategies	Total
	Gross Limited Partners' Interests	Carried Interest	Net Limited Partners' Interests	Net Limited Partners' Interests <sup>(a)</sup>	
Balance – December 31, 2018	\$ 7,456	\$ [277]	\$ 7,179	\$ 500	\$ 7,679
Current portion of Limited Partners' Interests <sup>(b)</sup>	(641)	98	(543)	(17)	(560)
Non-current portion of Limited Partners' Interests	\$ 6,815	\$ [179]	\$ 6,636	\$ 483	\$ 7,119

(a) Net of incentive fees in the credit strategies.

(b) At December 31, 2018, the current portion of the Limited Partners' Interests was \$560 million. The current portion consisted primarily of the limited partners' share of the proceeds from the pending sale of BrightSpring Health.

### Equity

Table 23 provides a reconciliation of the change in equity from December 31, 2019 to December 31, 2020.

### Change in Equity

Balance – December 31, 2019	\$ 6,983
Dividends declared	(28)
Options exercised	2
Repurchase and cancellation of shares	(444)
Net earnings	730
Equity as at December 31, 2020	\$ 7,243

### Dividend policy

Table 24 presents Onex' dividends paid per share for the twelve months ended December 31 during the past five years. The table reflects the increase in dividends per share over this time.

	Dividend Paid per Share
Twelve months ended December 31:	
2016	C\$ 0.26
2017	C\$ 0.29
2018	C\$ 0.33
2019	C\$ 0.38
2020	C\$ 0.40

## Shares outstanding

At December 31, 2020, Onex had 100,000 Multiple Voting Shares outstanding, which have a nominal paid-in value reflected in Onex' consolidated financial statements. Onex also had 90,310,931 SVS issued and outstanding. Note 16 to the consolidated financial statements provides additional information on Onex' share capital. There was no change in the Multiple Voting Shares outstanding during the year ended December 31, 2020.

Table 25 shows the change in the number of SVS outstanding from December 31, 2018 to January 31, 2021.

TABLE 25	(\$ millions except per share amounts)	Number of SVS	Average Price per Share		Total Cost	
			(USD)	(CAD)	(USD)	(CAD)
		SVS outstanding at December 31, 2018				
		100,403,493				
		Shares repurchased and cancelled:				
		Normal Course Issuer Bid				
		(629,027)	\$ 54.80	\$ 73.59	\$ 34	\$ 46
		Issuance of shares:				
		Acquisition of Gluskin Sheff				
		247,359	\$ 54.71	\$ 74.01	\$ 13	\$ 18
		Options exercised				
		35,145	\$ 60.28	\$ 79.82	\$ 2	\$ 3
		Dividend Reinvestment Plan				
		6,173	\$ 57.85	\$ 77.50	less than \$ 1	less than \$ 1
		SVS outstanding at December 31, 2019				
		100,063,143				
		Shares repurchased and cancelled:				
		Normal Course Issuer Bid				
		<b>(9,890,811)</b>	<b>\$ 45.45</b>	<b>\$ 60.95</b>	<b>\$ 449</b>	<b>\$ 603</b>
		Issuance of shares:				
		Options exercised				
		<b>28,199</b>	<b>\$ 55.65</b>	<b>\$ 72.15</b>	<b>\$ 2</b>	<b>\$ 2</b>
		SVS outstanding at January 31, 2021				
		<b>90,200,531</b>				

## Shares repurchased and cancelled

The NCIB enables Onex to repurchase up to 10% of its public float of SVS during the period of the relevant Bid. Onex believes that it is advantageous for Onex and its shareholders to continue to repurchase Onex' SVS from time to time when the SVS are trading at prices that reflect a discount to their value as perceived by Onex, while taking into account other opportunities to invest Onex' cash.

On April 18, 2020, Onex renewed its NCIB following the expiry of its previous NCIB on April 17, 2020. Under the new NCIB, Onex is permitted to purchase up to 10% of its public float of SVS, or 8,135,162 SVS. Onex may purchase up

to 48,768 SVS during any trading day, being 25% of its average daily trading volume for the six months ended March 31, 2020. Onex may also purchase SVS from time to time under the TSX's block purchase exemption, if available, or by way of private agreement pursuant to an issuer bid exemption order, if sought and received, under the new NCIB. The new NCIB commenced on April 18, 2020 and will conclude on the earlier of the date on which purchases under the NCIB have been completed and April 17, 2021. A copy of the Notice of Intention to renew the NCIB filed with the TSX is available at no charge to shareholders by contacting Onex.

Under the previous NCIB that expired on April 17, 2020, Onex repurchased 2,190,000 SVS at a total cost of \$87 million (C\$122 million) or an average purchase price of \$39.84 (C\$55.64) per share.

### Onex' Repurchases of SVS for the Past 10 Years

TABLE 26	Shares Repurchased	Total Cost of Shares Repurchased <i>(in C\$ millions)</i>	Average Share Price <i>(in C\$ per share)</i>
2011	3,165,296	105	33.27
2012	627,061	24	38.59
2013 <sup>(1)</sup>	3,060,400	159	51.81
2014 <sup>(2)</sup>	2,593,986	163	62.98
2015 <sup>(3)</sup>	3,084,877	218	70.70
2016 <sup>(4)</sup>	3,114,397	250	80.14
2017 <sup>(5)</sup>	1,273,209	121	95.00
2018 <sup>(6)</sup>	1,169,733	102	86.78
2019	629,027	46	73.59
2020	9,780,411	595	60.86
Total	28,498,397	C\$ 1,783	C\$ 62.57

(1) Includes 1,000,000 SVS repurchased in a private transaction.

(2) Includes 1,310,000 SVS repurchased in private transactions.

(3) Includes 275,000 SVS repurchased in private transactions.

(4) Includes 1,000,000 SVS repurchased in a private transaction.

(5) Includes 750,000 SVS repurchased in a private transaction.

(6) Includes 500,000 SVS repurchased in a private transaction.

### Stock Option Plan

Onex, the parent company, has a Stock Option Plan in place that provides for options and/or share appreciation rights to be granted to Onex directors, officers and employees for the acquisition of SVS of Onex, the parent company, for a term not exceeding 10 years. The options vest equally over five years. The exercise price of the options issued is at the market value of the SVS on the business day preceding the

day of the grant. Vested options are not exercisable unless the average five-day market price of Onex SVS is at least 25% greater than the exercise price at the time of exercise.

At December 31, 2020, Onex had 13,122,750 options outstanding to acquire SVS, of which 6,907,950 options were vested and exercisable.

Table 27 provides information on the activity from December 31, 2018 to December 31, 2020.

TABLE 27	Number of Options	Weighted Average Exercise Price
Outstanding at December 31, 2018	13,491,917	C\$ 63.38
December 2019 Grant	2,711,750	C\$ 82.10
Other grants during 2019	20,000	C\$ 78.78
Surrendered	(1,694,317)	C\$ 46.57
Exercised	(51,000)	C\$ 24.63
Expired	(405,300)	C\$ 86.42
Outstanding at December 31, 2019	14,073,050	C\$ 68.50
Other grants during 2020	<b>68,750</b>	<b>C\$ 61.15</b>
Surrendered	<b>(247,850)</b>	<b>C\$ 35.17</b>
Exercised	<b>(50,000)</b>	<b>C\$ 31.20</b>
Expired	<b>(721,200)</b>	<b>C\$ 82.44</b>
Outstanding at December 31, 2020	<b>13,122,750</b>	<b>C\$ 68.47</b>

During 2020, 68,750 options to acquire SVS were issued with a weighted average exercise price of C\$61.15 per share. The options vest at a rate of 20% per year from the date of grant. In early 2021, in connection with services provided during the year ended December 31, 2020, 511,500 options to acquire SVS were issued with a weighted average exercise price of C\$72.22 per share.

During 2019, 2,731,750 options to acquire SVS were issued with a weighted average exercise price of C\$82.08 per share. The options vest at a rate of 20% per year from the date of grant.

During 2020, 247,850 options were surrendered at a weighted average exercise price of C\$35.17 for aggregate cash consideration of \$9 million (C\$11 million), 50,000 options were exercised at a weighted average exercise price of C\$31.20 and 721,200 options expired.

During 2019, 1,694,317 options were surrendered at a weighted average exercise price of C\$46.57 for aggregate cash consideration of \$42 million (C\$56 million), 51,000 options were exercised at a weighted average exercise price of C\$24.63 and 405,300 options expired.

### Director Deferred Share Unit Plan

During 2020, grants totalling 61,387 DSUs were issued to directors having an aggregate value of \$3 million (C\$3 million). During 2020, 102,407 Director DSUs were redeemed upon the retirement of a director. At December 31, 2020, there were 661,837 Director DSUs outstanding (2019 – 702,857). At December 31, 2020, Onex had economically hedged 89% of the outstanding Director DSUs with a counterparty financial institution.

### Management Deferred Share Unit Plan

In early 2020, 58,770 DSUs were issued to the Onex management team having an aggregate value, at the date of grant, of \$4 million (C\$5 million) in lieu of that amount of cash compensation for Onex' 2019 fiscal year. At December 31, 2020, there were 770,540 Management DSUs outstanding (2019 – 707,048).

Forward agreements were entered into with a counterparty financial institution to economically hedge Onex' exposure to changes in the value of all outstanding Management DSUs. Forward agreements with a fair value of \$78 million at December 31, 2020, including those associated with Director DSUs, were recorded within other assets in the consolidated balance sheet.

Director DSUs must be held until retirement from the Board and Management DSUs must be held until leaving the employment of Onex. Table 28 reconciles the changes in the DSUs outstanding at December 31, 2020 from December 31, 2018.

### Change in Outstanding Deferred Share Units

TABLE 28	Director DSU Plan		Management DSU Plan	
	Number of DSUs	Weighted Average Price	Number of DSUs	Weighted Average Price
Outstanding at December 31, 2018	653,410		743,139	
Granted	34,014	C\$ 75.22	-	-
Redeemed	-	-	(54,173)	C\$ 78.41
Additional units issued in lieu of compensation and cash dividends	15,433	C\$ 79.23	18,082	C\$ 75.12
Outstanding at December 31, 2019	702,857		707,048	
Granted	<b>42,486</b>	<b>C\$ 60.85</b>	-	-
Redeemed	<b>(102,407)</b>	<b>C\$ 65.13</b>	-	-
Additional units issued in lieu of compensation and cash dividends	<b>18,901</b>	<b>C\$ 60.73</b>	<b>63,492</b>	<b>C\$ 84.29</b>
Outstanding at December 31, 2020	<b>661,837</b>		<b>770,540</b>	
Hedged with a counterparty financial institution at December 31, 2020	<b>(590,882)</b>		<b>(770,540)</b>	
Outstanding at December 31, 2020 – Unhedged	<b>70,955</b>		-	

### Management of capital

Onex considers the capital it manages to be the amounts it has invested in cash and cash equivalents, near-cash investments, treasury investments managed by a third-party investment manager, investments made in the Onex Partners Funds, ONCAP Funds and Onex Credit strategies, and other investments. Onex also manages capital from other investors in the Onex Partners Funds, ONCAP Funds, Gluskin Sheff strategies and Onex Credit strategies. Onex' objectives in managing capital are to:

- preserve a financially strong parent company with appropriate liquidity and no, or a limited amount of, external debt so that funds are available to pursue new investments and growth opportunities as well as support expansion of its existing businesses;
- achieve an appropriate return on capital invested commensurate with the level of assumed risk;
- build the long-term value of its corporate investments;
- control the risk associated with capital invested in any particular strategy. Onex Corporation does not guarantee the debt of its investment funds or the underlying operating businesses of its private equity funds.

At December 31, 2020, Onex had \$1.4 billion of cash and near-cash items, including \$111 million of cash and cash equivalents held within Investment Holding Companies, and \$761 million of near-cash items at fair value. Near-cash items included treasury investments managed by a third-party investment manager, as described below, \$98 million invested in an unlevered fund managed by Onex Credit and \$122 million of management fees receivable from limited partners of its private equity platforms.

Onex has a conservative cash management policy driven toward maintaining liquidity and preserving principal in all its treasury investments.

At December 31, 2020, the fair value of treasury investments, including cash yet to be deployed and net working capital managed by a third-party investment manager, was \$554 million (2019 – \$646 million). The decrease in treasury investments was primarily driven by the transfer of cash and cash equivalents from the Company's third-party investment manager to fund investing activity during 2020. Treasury investments are managed in a mix of short-term and long-term portfolios and consist of commercial paper with original maturities of three months to one year, federal

and provincial debt instruments, corporate obligations and structured products with maturities of one to five years. The treasury investments have current Standard & Poor's ratings ranging from BBB to AAA. The portfolio concentration limits range from a maximum of 10% for BBB investments to 100% for AAA investments. The investments are managed to maintain an overall weighted average duration of two years or less.

Today, Onex has access to uncalled committed limited partner capital for investments through Onex Partners V (\$3.0 billion) and ONCAP IV (\$211 million). In addition, Onex has uncalled committed capital of \$311 million from other Onex Partners and ONCAP Funds that may be used for possible future funding of existing businesses and funding of partnership expenses.

## LIQUIDITY AND CAPITAL RESOURCES

### Major cash flow components

This section should be read in conjunction with the consolidated statements of cash flows and the corresponding notes thereto. Table 29 summarizes the major consolidated cash flow components for the years ended December 31, 2020 and 2019.

#### Major Cash Flow Components

TABLE 29	(\$ millions) Year ended December 31	2020	2019
	Cash provided by operating activities	\$ 382	\$ 465
	Cash provided by (used in) financing activities	\$ (657)	\$ 378
	Cash used in investing activities	\$ (9)	\$ (390)
	Decrease in cash due to the derecognition of previously consolidated corporate investments	\$ -	\$ (2,169)
	Consolidated cash and cash equivalents	\$ 706	\$ 988

### Cash provided by operating activities

Table 30 provides a breakdown of cash provided by operating activities by cash generated from operations and changes in non-cash working capital items for the years ended December 31, 2020 and 2019.

#### Components of Cash Provided by Operating Activities

TABLE 30	(\$ millions) Year ended December 31	2020	2019
	Cash generated from operations	\$ 304	\$ 488
	Changes in non-cash working capital items:		
	Management and advisory fees, recoverable fund expenses and other receivables	67	(47)
	Other assets	(1)	(2)
	Accounts payable, accrued liabilities and other liabilities	(3)	(9)
	Accrued compensation	16	30
	Increase (decrease) in cash and cash equivalents due to changes in non-cash working capital items	79	(28)
	Increase (decrease) in other operating activities	(1)	5
	Cash provided by operating activities	\$ 382	\$ 465



Cash generated from operations includes net earnings from operations before interest and income taxes, adjusted for cash taxes received (paid) and items not affecting cash and cash equivalents, in addition to cash flows from Onex' investments in and loans made to the Investment Holding Companies. The significant changes in non-cash working capital items for the years ended December 31, 2020 and 2019 were:

- a \$67 million decrease in management and advisory fees, recoverable fund expenses and other receivables, driven by the receipt of management fees from the limited partners of the Onex Partners' Funds, partially offset by management fees earned but not yet received from the limited partners of the ONCAP Funds. This compares to a \$47 million increase during the year ended December 31, 2019, which was driven by an increase in fees earned but not yet received from the limited partners of the Onex Partners and ONCAP Funds; and
- a \$16 million increase in accrued compensation primarily as a result of accrued incentive compensation related to the 2020 fiscal year, partially offset by the payment of 2019 incentive compensation during the first quarter of 2020. This compares to a \$30 million increase during the year ended December 31, 2019, which was primarily as a result of accrued incentive compensation related to the 2019 fiscal year, partially offset by the payment of incentive compensation related to the 2018 fiscal year and accrued compensation acquired with Gluskin Sheff.

### **Cash provided by (used in) financing activities**

Cash used in financing activities was \$657 million for the year ended December 31, 2020 compared to cash provided by financing activities of \$378 million for the same period in 2019. Cash used in financing activities for the year ended December 31, 2020 primarily consisted of \$444 million of cash used to repurchase Onex stock (2019 – \$36 million), as described on page 51 of this MD&A, net loan repayments to the Investment Holding Companies of \$174 million (2019 – net loan issuances of \$451 million) and \$29 million of cash dividends paid (2019 – \$28 million).

### **Cash used in investing activities**

Cash used in investing activities totalled \$9 million for the year ended December 31, 2020 compared to \$390 million during the same period in 2019. Cash used in investing activities during the year ended December 31, 2020 primarily consisted of \$97 million of net cash consideration for the acquisition of Falcon, as described on page 30 of this MD&A, partially offset by net sales of treasury investments totalling \$77 million (2019 – net purchases of \$105 million). In addition, cash used in investing activities during the year ended December 31, 2019 included \$297 million of net cash consideration for the acquisition of Gluskin Sheff.

### **Decrease in cash due to the derecognition of previously consolidated corporate investments**

During the year ended December 31, 2019, cash decreased by \$2.2 billion due to the derecognition of previously consolidated corporate investments on January 1, 2019 as a result of the change in Onex' investment entity status.

## Fourth quarter cash flow

Table 31 presents the major components of cash flow for the fourth quarters of 2020 and 2019.

### Major Cash Flow Components

	2020	2019
Cash provided by operating activities	\$ 89	\$ 77
Cash provided by (used in) financing activities	\$ (57)	\$ 215
Cash provided by (used in) investing activities	\$ 300	\$ (255)
Consolidated cash and cash equivalents	\$ 706	\$ 988

Cash used in financing activities during the fourth quarter of 2020 primarily consisted of \$41 million of net loan repayments with the Investment Holding Companies (2019 – net loan issuances of \$225 million) and \$7 million of cash dividends paid (2019 – \$8 million).

Cash provided by investing activities during the fourth quarter of 2020 primarily consisted of net sales of treasury investments totalling \$396 million (2019 – net purchases of \$261 million), partially offset by \$97 million of net cash consideration for the acquisition of Falcon, as described on page 30 of this MD&A.

### Consolidated cash resources

At December 31, 2020, consolidated cash and cash equivalents decreased to \$706 million from \$988 million at December 31, 2019. The major components of cash and cash equivalents at December 31, 2020 included \$503 million of money market funds (2019 – \$779 million) and \$190 million of cash on hand (2019 – \$137 million).

At December 31, 2020, Onex had \$1.4 billion of cash and near-cash on hand (2019 – \$1.8 billion), as discussed on page 42 of this MD&A. Onex management reviews the amount of cash and near-cash on hand when assessing the liquidity of the Company.

## Commitments

Tables 32 and 33 provide information on Onex' commitments to the Onex Partners and ONCAP Funds:

TABLE 32	Final Close Date	Onex Total Commitments	Onex Commitments Invested <sup>(i)</sup>	Onex Remaining Commitments <sup>(ii)</sup>
Onex Partners I	February 2004	\$ 400	\$ 346	\$ 16
Onex Partners II	August 2006	\$ 1,407	\$ 1,164	\$ 158
Onex Partners III	December 2009	\$ 1,200	\$ 929	\$ 100
Onex Partners IV	March 2014	\$ 1,700 <sup>(iii)</sup>	\$ 1,546 <sup>(iii)</sup>	\$ 123
Onex Partners V	November 2017	\$ 2,000	\$ 754	\$ 1,153

(i) Amounts include capitalized acquisition costs and bridge financing, where applicable.

(ii) Onex' remaining commitment is calculated based on the assumption that all remaining limited partners' commitments are invested.

(iii) Excludes an additional commitment that was acquired by Onex from a limited partner in 2017.

The remaining commitments for Onex Partners I, Onex Partners II and Onex Partners III are for future funding of partnership expenses. The remaining commitments for Onex Partners IV are for possible future funding of remaining businesses and future funding of partnership expenses. The remaining commitments for Onex Partners V are primarily for funding of future Onex-sponsored investments.

TABLE 33	Final Close Date	Onex Total Commitments	Onex Commitments Invested <sup>(i)</sup>	Onex Remaining Commitments <sup>(ii)</sup>
ONCAP II	May 2006	C\$ 252	C\$ 221	C\$ 1
ONCAP III	September 2011	C\$ 252	C\$ 186	C\$ 30
ONCAP IV	November 2016	\$ 480	\$ 284	\$ 146

(i) Amounts include capitalized acquisition costs and bridge financing, where applicable.

(ii) Onex' remaining commitment is calculated based on the assumption that all remaining limited partners' commitments are invested.

The remaining commitments for ONCAP II are for future funding of partnership expenses. The remaining commitments for ONCAP III are for possible future funding of remaining businesses and future funding of partnership expenses. The remaining commitments for ONCAP IV are primarily for funding of future Onex-sponsored investments.

During 2020, Onex Credit completed fundraising for the Onex Senior Loan Opportunity Fund, which invests primarily in North American and European first-lien, senior secured loans, second-lien loans and other debt investments having similar characteristics, reaching aggregate commitments of \$85 million, including \$20 million from Onex and \$25 million from the Onex management team. In addition to Onex' \$20 million commitment to the fund, Onex committed \$80 million to be invested through a separately managed account which follows a similar strategy as the Onex Senior Loan Opportunity Fund. As at December 31, 2020, Onex had invested \$65 million of its aggregate \$100 million commitment.

During 2020, Onex Credit completed the first and second close of fundraising for the Onex Structured Credit Opportunities Fund, which invests primarily in U.S. and European collateralized loan obligations, reaching aggregate commitments of \$148 million, including \$25 million from Onex and \$41 million from the Onex management team. In addition to Onex' \$25 million commitment to the fund, Onex committed \$25 million to be invested through a separately managed account which follows a similar strategy as the Onex Structured Credit Opportunities Fund. As at December 31, 2020, Onex had invested \$2 million of its aggregate \$50 million commitment through the separately managed account.

Incline Aviation Fund is an aircraft investment fund managed by BBAM, which in turn is an operating business of Onex Partners III. At December 31, 2020, Onex' uncalled commitment to Incline Aviation Fund was \$22 million (2019 – \$34 million).

In September 2020, Onex committed \$125 million to Incline Aviation Fund II, an aircraft investment fund

managed by BBAM and focused on investments in contractually leased commercial jet aircraft. Onex had made no investments in Incline Aviation Fund II as at December 31, 2020.

As at December 31, 2020, Onex had invested \$74 million (2019 – \$74 million) of its \$100 million commitment in OCLP I and the duration of the commitment period is up to November 2021, subject to extensions of up to an additional two years.

## RELATED-PARTY TRANSACTIONS

### Investment programs

Investment programs are designed to align the Onex management team's interests with those of Onex' shareholders and the limited partner investors in Onex' Funds.

During 2019, Onex management undertook a comprehensive review of the existing compensation and investment programs, the overall organizational structure of Onex and its growing investment platforms, and the changing roles and responsibilities of Onex investment professionals and executives. As a result of this review, there were several changes to the Onex compensation and investment programs. Overall, the changes: (i) simplify the programs to make them more transparent, easier to understand and less costly for Onex to administer; (ii) respect and further improve the alignment of Onex, its shareholders and its limited partners with that of Onex investment professionals and corporate executives according to their roles and responsibilities; (iii) maintain consistent levels of at-risk investment opportunities for investment professionals without increasing dilution for Onex and its shareholders; (iv) treat the investment of Onex capital in private equity on a similar basis as third-party capital; and (v) ensure that compensation and investment programs fairly and consistently reward performance for all Onex team members. Changes to the various investment programs are described in detail in the following pages.

The various investment programs are described in detail in the following pages and certain key aspects are summarized in table 34.

TABLE 34

Investment Program	Minimum Performance Return Hurdle	Vesting	Management Investment & Application
Management Investment Plan <sup>(i)</sup>	15% Compounded Return	6 years	<ul style="list-style-type: none"> <li>• personal "at risk" equity investment required</li> <li>• applicable to: <ul style="list-style-type: none"> <li>– Onex capital invested in Onex Partners I–IV transactions</li> <li>– Certain Onex capital invested outside Onex Partners prior to 2020</li> </ul> </li> <li>• not applicable to: <ul style="list-style-type: none"> <li>– Onex Partners V transactions</li> <li>– future Onex transactions</li> </ul> </li> </ul>
Onex Partners Carried Interest Program <sup>(ii)</sup>	8% Compounded Return	6 years	<ul style="list-style-type: none"> <li>• personal "at risk" equity investment required</li> <li>• applicable to: <ul style="list-style-type: none"> <li>– third-party capital invested in Onex Partners I–IV transactions</li> <li>– Onex and third-party capital invested in Onex Partners V transactions</li> <li>– Onex capital invested in Onex Partners originated co-investments and direct investments since 2019</li> </ul> </li> </ul>
ONCAP Carried Interest Program <sup>(iii)</sup>	8% Compounded Return	5 years	<ul style="list-style-type: none"> <li>• personal "at risk" equity investment required</li> <li>• applicable to: <ul style="list-style-type: none"> <li>– Onex and third-party capital invested in ONCAP transactions</li> </ul> </li> </ul>
Onex Falcon Carried Interest Program <sup>(iii)</sup>	8% Net IRR	5 years	<ul style="list-style-type: none"> <li>• personal "at risk" equity investment required</li> <li>• applicable to: <ul style="list-style-type: none"> <li>– Third-party capital invested in Onex Falcon Funds</li> </ul> </li> </ul>
Management DSU Plan <sup>(iv)</sup>	n/a	n/a	<ul style="list-style-type: none"> <li>• investment of elected portion of annual variable cash compensation in Management DSUs</li> <li>• value reflects changes in Corporation's share price, including risk associated with price decrease</li> <li>• units not redeemable until retirement</li> </ul>
Director DSU Plan <sup>(v)</sup>	n/a	n/a	<ul style="list-style-type: none"> <li>• investment of up to 100% of annual directors' fees in Director DSUs</li> <li>• value reflects changes in Corporation's share price, including risk associated with price decrease</li> <li>• units not redeemable until retirement</li> </ul>
Onex Partners Reinvestment Program <sup>(vi)</sup>	n/a	n/a	<ul style="list-style-type: none"> <li>• required purchase of SVS or Management DSUs for up to 25% of gross MIP and Onex Partners carried interest proceeds</li> </ul>
Stock Option Plan <sup>(vii)</sup>	25% Share Price Appreciation	5 years	<ul style="list-style-type: none"> <li>• satisfaction of exercise price (market value at grant date)</li> </ul>

*(i) Management Investment Plan*

The MIP required the Onex management team members to invest in each of the operating businesses acquired or invested in by Onex. Management's required cash investment was 1.5% of Onex' interest in each acquisition or investment. An amount invested in an Onex Partners acquisition under the fund's investment requirement (discussed below) was also applied toward the 1.5% investment requirement under the MIP.

In addition to the 1.5% participation, management was allocated 7.5% of Onex' realized gain from an operating business investment, subject to certain conditions. In particular, Onex must realize the full return of its investment plus a net 15% internal rate of return from the investment in order for management to be allocated the additional 7.5% of Onex' gain. The plan has vesting requirements, certain limitations and voting requirements.

During 2020, management received \$46 million under the MIP (2019 – \$24 million). Note 26(f) to the consolidated financial statements provides additional details on the MIP.

Following a review in 2019, Onex eliminated the MIP for all future investments and for existing investments in Onex Partners V. Onex Partners management are eligible to receive carried interest on Onex' realized net gains in Onex Partners V and future Onex Partners investments, including co-investments made by Onex, as described in the following section. For existing pre-Onex Partners V investments, Onex and Onex Partners management will continue to participate in Onex' gains under the MIP. In certain circumstances, Onex and Onex Partners management will have an additional opportunity to participate in these gains such that the total participation for the team is consistent with that provided on third-party capital via the carried interest program. The Company recognized a decrease of \$66 million in the fair value of its corporate investments during the fourth quarter of 2019 to account for this additional potential allocation to the team. Other contemporaneous changes to Onex' compensation and investment programs are expected to decrease expenses going forward such that Onex' overall cost from these programs is unchanged. During 2020, Onex and Onex Partners management achieved an additional allocation of \$24 million which will be distributed by certain Investment Holding Companies during fiscal 2021.

*(iii) Onex Partners and ONCAP carried interest programs*

The General Partners of the Onex Partners and ONCAP Funds are entitled to a carried interest of 20% on the realized net gains of the limited partners in each fund, subject to an 8% compound annual preferred return to those limited partners on all amounts contributed in each particular fund. Onex is entitled to 40% of the carried interest realized in the Onex Partners and ONCAP Funds. Onex and Onex Partners management are allocated 60% of the carried interest realized in the Onex Partners Funds. ONCAP management is allocated 60% of the carried interest realized in the ONCAP Funds and an equivalent carried interest on Onex' capital. Once the ONCAP IV investors achieve a return of two times their aggregate capital contributions, carried interest participation increases from 20% to 25% of the realized net gains. Under the terms of the partnership agreements, the General Partners may receive carried interest as realizations occur. The ultimate amount of carried interest earned will be based on the overall performance of each fund, independently, and includes typical catch-up and clawback provisions within each fund, but not between funds.

As described on page 58 of this MD&A, changes to the Onex investment programs were completed during 2019, which included changes to Onex management's and Onex Partners management's participation in the carried interest program for future Onex Partners investments and for existing investments in Onex Partners V. For Onex Partners V, Onex Partners management are entitled to a carried interest of 12% of realized gains from Onex capital, subject to an 8% compound annual preferred return to Onex on amounts contributed to the fund. This carried interest participation is in addition to and consistent with the carried interest entitlement on the realized net gains from the limited partners of Onex Partners V, which is described in the preceding paragraph.

During the year ended December 31, 2020, management of Onex, Onex Partners and ONCAP received less than \$1 million in carried interest. Management have the potential to receive \$205 million of carried interest on businesses in the Onex Partners and ONCAP Funds based on their values as determined at December 31, 2020.

During the year ended December 31, 2019, management of Onex, Onex Partners and ONCAP received carried interest totalling \$68 million, primarily from the sale of BrightSpring Health.

*(iii) Onex Falcon Carried Interest Program*

Onex Falcon is entitled to a carried interest of 20% on the realized net gains of the limited partners in each existing Onex Falcon Fund, provided the limited partners have achieved a minimum 8% Net IRR on their investment. Onex Falcon management is entitled to the entire carried interest for existing funds, with the exception of Onex Falcon VI. For Onex Falcon VI, Onex Falcon management is entitled to 80% of the carried interest and Onex is entitled to the remaining 20%.

Onex will be entitled to 50% of the carried interest realized on future Onex Falcon Funds with the remaining 50% allocated to the Onex Credit team.

*(iv) Management Deferred Share Unit Plan*

Effective December 2007, a Management DSU Plan was established as a further means of encouraging personal and direct economic interests by the Company's senior management in the performance of the SVS. Under the Management DSU Plan, members of the Company's senior management team are given the opportunity to designate all or a portion of their annual compensation to acquire DSUs based on the market value of Onex shares at the time in lieu of cash. Holders of DSUs are entitled to receive for each DSU, upon redemption, a cash payment equivalent to the market value of an SVS at the redemption date. The DSUs vest immediately, are only redeemable once the holder ceases to be an officer or employee of the Company or an affiliate, and must be redeemed by the end of the year following the year of termination. Additional units are issued equivalent to the value of any cash dividends that would have been paid on the SVS. To hedge Onex' exposure to changes in the trading price of Onex shares associated with the Management DSU Plan, the Company enters into forward agreements with a counterparty financial institution for all grants under the Management DSU Plan. The costs of those arrangements are borne by participants in the Management DSU Plan. DSUs are redeemable only for cash and no shares or other securities of Onex will be issued on the exercise, redemption or other settlement thereof. Table 28 on page 54 of this MD&A provides details of the change in the DSUs outstanding during 2020 and 2019.

*(v) Director Deferred Share Unit Plan*

Onex, the parent company, established a Director DSU Plan in 2004, which allows Onex directors to apply directors' fees earned to acquire DSUs based on the market value of Onex shares at the time. Grants of DSUs may also be made to Onex directors from time to time. Holders of DSUs are entitled to receive for each DSU, upon redemption, a cash payment equivalent to the market value of an SVS at the redemption date. The DSUs vest immediately, are only redeemable once the holder retires from the Board of Directors and must be redeemed within one year following the year of retirement. Additional units are issued equivalent to the value of any cash dividends that would have been paid on the SVS. To hedge Onex' exposure to changes in the trading price of Onex shares associated with the Director DSU Plan, the Company has entered into forward agreements with a counterparty financial institution representing approximately 89% of the grants under the Director DSU Plan. Table 28 on page 54 of this MD&A provides details of the change in the DSUs outstanding during 2020 and 2019.

*(vi) Investment in Onex shares and other investments*

In 2006, Onex adopted a program designed to further align the interests of the Company's senior management and other investment professionals with those of Onex shareholders through increased share ownership. The terms of this program were updated in February 2020. Under the updated terms of the program, members of senior management of Onex are required to invest up to 25% of all amounts received under the MIP and the Onex Partners' carried interest in Onex SVS and/or management DSUs. The size of the reinvestment requirement generally increases with the seniority of the participant and the cumulative proceeds they have realized from the MIP and Onex Partners' carried interest. Onex SVS and/or management DSUs acquired under this program are subject to a minimum three-year holding period. During 2020, no amounts were invested under this program (2019 – C\$10 million).

Members of management and the Board of Directors of Onex can invest limited amounts in partnership with Onex in all acquisitions outside the Onex Partners and ONCAP Funds, including co-investment opportunities, at the same time and cost as Onex and other outside investors. During 2020, \$19 million (2019 – \$9 million) in investments were made by the Onex management team and directors, primarily in the co-investments for Convex and OneDigital.

*(vii) Stock Option Plan*

Onex has a Stock Option Plan in place that provides for options and/or share appreciation rights to be granted to Onex directors, officers and employees for the acquisition of SVS of Onex, the parent company, for a term not exceeding 10 years. The options vest equally over five years. The exercise price of the options is the market value of the SVS on the business day preceding the day of the grant. Vested options are not exercisable unless the average five-day market price of Onex SVS is at least 25% greater than the exercise price at the time of exercise. Table 27 on page 53 of this MD&A provides details of the change in the stock options outstanding at December 31, 2020 and 2019.

**Onex management team investments in Onex' Funds**

The Onex management team invests meaningfully in each operating business acquired by the Onex Partners and ONCAP Funds and in strategies managed by Onex Credit.

The structure of the Onex Partners and ONCAP Funds requires management of Onex Partners and ONCAP Funds to invest a minimum of 1% in all acquisitions, with the exception of Onex Partners IV, Onex Partners V and ONCAP IV, which require a minimum 2% investment in all acquisitions. This investment includes the minimum "at risk" equity investment associated with management's carried interest participation, as described on page 60 of this MD&A.

The Onex management team and directors have committed to invest 5% of the total capital invested by Onex Partners V for new investments completed during 2021, including the minimum "at risk" equity investment. The Onex management team and directors have committed to invest 8% of the total capital invested by ONCAP IV for new investments completed during 2021, including the minimum "at risk" equity investment. The Onex management team and directors invest in any add-on investments in existing businesses pro-rata with their initial investment in the relevant business.

The total amount invested during 2020 by the Onex management team and directors in acquisitions and investments completed through the Onex Partners and ONCAP Funds was \$47 million (2019 – \$60 million).

In addition, the Onex management team may invest in Onex Credit strategies. At December 31, 2020, investments at market value held by the Onex management team in Onex Credit strategies were approximately \$290 million (2019 – approximately \$280 million), including the minimum "at risk" equity investment associated with management's carried interest participation in the Onex Falcon Funds.

The Onex management team may also invest in funds managed by Gluskin Sheff. At December 31, 2020, investments at market value held by the Onex management team in Gluskin Sheff Funds were approximately \$63 million (2019 – \$65 million).

**Related-party revenues**

Onex receives management fees on limited partners' and clients' capital within the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and advisory fees directly from certain operating businesses. Onex also receives performance fees from the Onex Credit strategies and recovers certain deal investigation, research and other expenses from the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and the operating businesses of Onex Partners and ONCAP. Onex indirectly controls the Onex Partners Funds, ONCAP Funds and Onex Credit strategies, and therefore the management and performance fees earned from these sources represent related-party transactions. Furthermore, Onex indirectly controls, jointly controls or has significant influence over certain operating businesses held by the Onex Partners and ONCAP Funds, and as such, advisory fees from these operating businesses represent related-party transactions.

Gluskin Sheff has agreements to manage its pooled fund vehicles, where it generally acts as the trustee, manager, transfer agent and principal distributor. In the case of those pooled fund vehicles that are limited partnerships, Gluskin Sheff or an affiliate of Gluskin Sheff is the General Partner. As such, the Gluskin Sheff pooled fund vehicles are related parties of the Company.

Related-party revenues comprised the following:

TABLE 35	(\$ millions)	Three Months Ended December 31, 2020				Year Ended December 31, 2020			
		Management and Advisory Fees	Reimbursement of Expenses	Performance Fees	Total	Management and Advisory Fees	Reimbursement of Expenses	Performance Fees	Total
<b>Source of related-party revenues</b>									
Onex Partners Funds <sup>(a)</sup>	\$ 28	\$ 3	\$ -	\$ 31	\$ 112	\$ 9	\$ -	\$ 121	
Gluskin Sheff pooled fund vehicles <sup>(b)</sup>	13	-	16	29	57	-	16	73	
Onex Credit Strategies	15	3	-	18	54	4	-	58	
ONCAP Funds <sup>(c)</sup>	5	-	-	5	17	1	-	18	
Total related-party revenues	\$ 61	\$ 6	\$ 16	\$ 83	\$ 240	\$ 14	\$ 16	\$ 270	
Gluskin Sheff third-party revenues	1	-	-	1	4	-	-	4	
Total revenues	\$ 62	\$ 6	\$ 16	\$ 84	\$ 244	\$ 14	\$ 16	\$ 274	

(a) Includes advisory fees and expense reimbursements from Onex Partners operating businesses.

(b) Revenue associated with the reimbursement of expenses from the Gluskin Sheff pooled fund vehicles is included within other income.

(c) Includes advisory fees and expense reimbursements from ONCAP operating businesses.

TABLE 36	(\$ millions)	Three Months Ended December 31, 2019				Year Ended December 31, 2019			
		Management and Advisory Fees	Reimbursement of Expenses	Performance Fees	Total	Management and Advisory Fees	Reimbursement of Expenses	Performance Fees	Total
<b>Source of related-party revenues</b>									
Onex Partners Funds <sup>(a)</sup>	\$ 31	\$ 7	\$ -	\$ 38	\$ 129	\$ 21	\$ -	\$ 150	
Gluskin Sheff pooled fund vehicles <sup>(b)</sup>	16	-	1	17	39	1	24	64	
Onex Credit Strategies	13	-	-	13	52	1	-	53	
ONCAP Funds <sup>(c)</sup>	5	1	-	6	17	2	-	19	
Total related-party revenues	\$ 65	\$ 8	\$ 1	\$ 74	\$ 237	\$ 25	\$ 24	\$ 286	
Gluskin Sheff third-party revenues	2	-	-	2	4	-	-	4	
Total revenues	\$ 67	\$ 8	\$ 1	\$ 76	\$ 241	\$ 25	\$ 24	\$ 290	

(a) Includes advisory fees and expense reimbursements from Onex Partners operating businesses.

(b) Revenue associated with the reimbursement of expenses from the Gluskin Sheff pooled fund vehicles is included within other income.

(c) Includes advisory fees and expense reimbursements from ONCAP operating businesses.



Related-party receivables comprised the following:

TABLE 37	(\$ millions) As at December 31, 2020	Management and Advisory Fees Receivable	Recoverable Fund and Operating Expenses Receivable	Performance Fees	Other Receivables	Total
		\$ 116	\$ 75	\$ -	\$ -	\$ 191
		6	1	17	2	26
		12	3	-	1	16
		6	3	-	-	9
		2	5	-	-	7
		\$ 142	\$ 87	\$ 17	\$ 3	\$ 249
		-	-	-	12	12
		\$ 142	\$ 87	\$ 17	\$ 15	\$ 261

TABLE 38	(\$ millions) As at December 31, 2019	Management and Advisory Fees Receivable	Recoverable Fund and Operating Expenses Receivable	Performance Fees	Other Receivables	Total
		\$ 187	\$ 77	\$ -	\$ 1	\$ 265
		3	-	20	-	23
		10	-	-	1	11
		3	5	-	-	8
		1	-	-	-	1
		\$ 204	\$ 82	\$ 20	\$ 2	\$ 308
		1	-	-	23	24
		\$ 205	\$ 82	\$ 20	\$ 25	\$ 332

### Services received from operating companies

During the three months and years ended December 31, 2020 and 2019, Onex received services from certain operating companies, the value of which was not significant.

## DISCLOSURE CONTROLS AND PROCEDURES AND INTERNAL CONTROLS OVER FINANCIAL REPORTING

The Chief Executive Officer and the Chief Financial Officer have designed, or caused to be designed under their supervision, internal controls over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the consolidated financial statements for external purposes in accordance with IFRS. The Chief Executive Officer and the Chief Financial Officer have also designed, or caused to be designed under their supervision, disclosure controls and procedures to provide reasonable assurance that information required to be disclosed by the Company in its corporate filings has been recorded, processed, summarized and reported within the time periods specified in securities legislation.

A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that its objectives are met. Due to the inherent limitations in all such systems, no evaluation of controls can provide absolute assurance that all control issues, if any, within a company have been detected. Accordingly, Onex' internal controls over financial reporting and disclosure controls and procedures are effective in providing reasonable, not absolute, assurance that the objectives of Onex' control systems have been met.

### Limitation on scope of design

Management has limited the scope of the design of internal controls over financial reporting and disclosure controls and procedures to exclude the controls, policies and procedures of Falcon (acquired in December 2020), the operating results of which are included in the December 31, 2020 consolidated financial statements of Onex. The scope limitation is in accordance with National Instrument 52-109, *Certification of Disclosure in Issuer's Annual and Interim Filings*, which allows an issuer to limit its design of internal controls over financial reporting and disclosure controls and procedures to exclude the controls, policies and procedures of a company acquired not more than 365 days before the end of the financial period to which the certificate relates.

Table 39 shows a summary of the financial information for Falcon, which is included in the December 31, 2020 consolidated financial statements of Onex. No revenues or expenses from Falcon were recognized in Onex' statements of earnings given the short operating period from the date of acquisition of Onex Falcon to December 31, 2020.

TABLE 39 | (\$ millions)

Total assets	<b>\$ 138</b>
Total liabilities	<b>\$ 42</b>

## RISK ENVIRONMENT

The Company's Annual Information Form for the year ended December 31, 2020, as filed on SEDAR, and note 24 to the 2020 annual consolidated financial statements set out certain risks that could be material to Onex and could have a material adverse effect on Onex' business, financial condition, results of operations and cash flows and the value of the Company's shares. The risks described in these documents are not the only risks that may impact the Company's business, operations and financial results. Additional risks not currently known to the Company or that Onex management currently believes are immaterial when considered across the Company's investment and asset management activities as a whole may also have a material adverse effect on future business, operations and performance.

## GLOSSARY

The following is a list of commonly used terms in Onex' MD&A and consolidated financial statements and their corresponding definitions.

**Adjusted EBITDA** is a non-GAAP financial measure and is based on the local accounting standards of the individual operating businesses. The metric is based on earnings before interest, taxes, depreciation and amortization as well as other adjustments. Other adjustments can include non-cash costs of stock-based compensation and retention plans, transition and restructuring expenses including severance payments, annualized pro-forma adjustments for acquisitions, the impact of derivative instruments that no longer qualify for hedge accounting, the impacts of purchase accounting and other similar amounts.

**Annualized principal default rate** is the annualized percentage of principal defaults that a loan strategy has experienced over a stated period of time.

**Assets under management** are the assets that Onex manages on behalf of investors, including Onex' own capital where applicable. Onex' assets under management include:

- (i) The fair value of private equity invested assets and uncalled committed capital to the private equity funds, including Onex' own uncalled committed capital in excess of cash and cash equivalents, as applicable;
- (ii) The par value of invested assets and cash available for reinvestment of the collateralized loan obligations;
- (iii) The fair value of gross invested and uncalled commitments in middle-market lending, senior loan opportunity, structured credit opportunities and Onex Falcon Funds; and
- (iv) The gross invested assets or net asset value of the public credit, public equity and other private credit funds.

**Carried interest** is an allocation of part of an investor's gains to Onex and its management team after the investor has realized a preferred return.

**CLO warehouse** is a leveraged portfolio of credit investments that Onex establishes in anticipation of raising a new CLO. The leverage is typically provided by a financial institution that serves as the placement agent for the relevant CLO. The leverage provided by a financial institution may be in the form of a total return swap that transfers the credit and market risk of specified securities. Onex provides capital to establish the CLO warehouses.

**Co-investment** is a direct investment made by limited partners alongside a fund.

**Collateral principal amount** is the aggregate principal balance of the CLO investments in debt obligations, excluding defaulted debt obligations, and also includes the principal balance of cash deposits.

**Collateralized Loan Obligation ("CLO")** is a structured investment fund that invests in non-investment grade debt. Interests in these funds are sold in rated and unrated tranches that have rights to the CLO's collateral and payment streams in descending order of priority. The yield to investors in each tranche decreases as the level of priority increases.

**Committed capital** is the amount contractually committed by limited partners that a fund may call for investments or to pay management fees and other expenses.

**Deferred Share Units (“DSUs”)** are synthetic investments made by directors and the Onex management team, where the gain or loss mirrors the performance of the SVS. DSUs may be issued to directors in lieu of director fees and to senior management in lieu of a portion of their annual short-term incentive compensation.

**Direct Lending** consists of the Onex Falcon Funds.

**Fee-generating capital** is the assets under management on which the Company receives management fees, performance fees and/or carried interest.

**Fully diluted shares** are calculated using the treasury stock method and include all outstanding SVS as well as outstanding stock options where Onex' share price exceeds the exercise price of the stock options.

**General partner** is a partner that determines most of the actions of a partnership and can legally bind the partnership. The general partners of Onex-sponsored funds are Onex-controlled subsidiaries.

**Gross internal rate of return (“Gross IRR”)** is the annualized percentage return achieved on an investment or fund, taking time into consideration. This measure does not reflect a limited partner's return since it is calculated without deducting carried interest, management fees, taxes and expenses.

**Gross multiple of capital (“Gross MOC”)** is an investment's or fund's total value divided by the capital that has been invested. This measure does not reflect a limited partner's multiple of capital since it is calculated without deducting carried interest, management fees, taxes and expenses.

**Hurdle** or **preferred return** is the minimum return required from an investment or fund before entitlement to payments under the MIP, carried interest or performance fees.

**International Financial Reporting Standards (“IFRS”)** are a set of standards adopted by Onex to determine accounting policies for the consolidated financial statements that were formulated by the International Accounting Standards Board and allow for comparability and consistency across businesses. As a publicly listed entity in Canada, Onex is required to report under IFRS.

**Investing capital** represents Onex' investing assets that are invested in private equity, Onex Credit strategies, treasury investments, cash and cash equivalents and near-cash available for investing. Investing capital is determined on the same basis as segmented assets for Onex' investing segment.

**Investing capital per share** is Onex' investing capital divided by the number of fully diluted shares outstanding.

**Investor capital** is the assets under management of third-party investors, including co-investments and capital invested by the Onex management team, as applicable.

**Leveraged loans** refer to the non-investment grade senior secured debt of relatively highly leveraged borrowers. A leveraged loan is often issued by a company in connection with it being acquired by a private equity or corporate investor.

**Limited partner** is an investor whose liability is generally limited to the extent of their share of the partnership.

**Management incentive plans** include: (i) the management investment plan (“MIP”), which is a plan that required Onex and Onex Partners management to invest in each of the operating businesses acquired or invested in by Onex. Management’s required cash investment was 1.5% of Onex’ interest in each acquisition or investment. Management is allocated 7.5% of Onex’ realized gain from an operating business investment, subject to Onex realizing the full return of its investment plus a net 15% internal rate of return on the investment. The MIP also has vesting requirements, certain limitations and voting requirements; (ii) the Onex Partners carried interest program, which allocates 60% of the carried interest realized in the Onex Partners Funds to management of Onex Partners. Management of Onex Partners is also entitled to a carried interest of 12% of the realized net gains from Onex capital in Onex Partners V, subject to an 8% compound annual preferred return to Onex on amounts contributed to the fund; (iii) the ONCAP carried interest program, which allocates to the management of ONCAP 60% of the carried interest realized in the ONCAP Funds and an equivalent carried interest on Onex’ capital in the ONCAP Funds; and (iv) the Onex Falcon carried interest program, which entitles the management of Onex Falcon to 80% of the carried interest realized in Onex Falcon VI and substantially all of the carried interest realized on other existing Onex Falcon Funds as at December 31, 2020. The Onex Credit team will also be allocated 50% of the carried interest realized on future Onex Falcon Funds.

**Middle-Market Lending** consists of Onex Credit Lending Partners and middle-market lending originated by Onex.

**Multiple Voting Shares** of Onex are the controlling class of shares, which entitle Mr. Gerald W. Schwartz to elect 60% of Onex’ directors and to 60% of the total shareholder vote on most matters. The shares have no entitlement to distribution on wind-up or dissolution above their nominal paid-in value and do not participate in dividends or earnings.

**Near-cash** are investment holdings in readily marketable investments that can be converted to cash in an orderly market. In addition, near-cash includes management fees receivable from the limited partners of Onex’ private equity funds.

**Net internal rate of return (“Net IRR”)** is the annualized percentage return earned by the limited partners of a fund, excluding Onex as a limited partner, after the deduction of carried interest, management fees, taxes and expenses, taking time into consideration.

**Net multiple of capital (“Net MOC”)** is the investment distributions and unrealized value, net of carried interest and taxes, to limited partners subject to carried interest and management fees in the funds, excluding Onex as a limited partner, divided by the limited partners’ total contributions for investments, fees and expenses.

**Normal Course Issuer Bid(s) (“NCIB” or the “Bids”)** is an annual program(s) approved by the Board of Directors that enables Onex to repurchase SVS for cancellation.

**ONEX** is the share symbol for Onex Corporation on the Toronto Stock Exchange.

**Onex Credit Funds** are the actively managed, diversified portfolio investment funds of Onex Credit, which include senior loan strategies, opportunistic and special situation strategies and structured credit and high yield strategies.

**Onex Credit Lending Partners (“OCLP”)** is a middle-market lending fund which provides credit to private equity sponsor-owned portfolio companies and, selectively, other corporate borrowers predominantly in the United States and, selectively, in Canada and Europe. The strategy invests the majority of its capital in senior secured loans of companies primarily in less cyclical and less capital-intensive industries, with a focus on capital preservation. The fund employs a buy-and-hold approach to investing, with a goal of owning a diversified pool of investments.

**Onex Falcon Funds** are the actively managed funds of Onex Falcon, which include specialized private credit strategies.

**Performance fees** include performance allocations and are generated on high net worth clients and institutional investors' capital managed by Onex Credit and Gluskin Sheff, some of which are subject to a hurdle or preferred return to investors.

**Private equity platform** refers to Onex' investing and asset management activities carried on through the Onex Partners and ONCAP Funds.

**Run-rate management fees** is a forward-looking calculation representing management fees that would be earned over a twelve-month period based on the annual management fee rates and the basis or method of calculation in place at period end.

**Shareholder capital** represents Onex' total assets adjusted to include accounts payable and accrued liabilities, accrued compensation, and lease and other liabilities, and to exclude associated DSU hedge assets.

**Shareholder capital per share** is shareholder capital divided by the number of fully diluted shares outstanding.

**Subordinate Voting Shares (“SVS”)** are the non-controlling share capital of Onex. SVS shareholders are entitled to elect 40% of Onex' directors and to 40% of the total shareholder vote on most matters. These shares are the only class of stock that economically participates in Onex Corporation. The SVS trade on the Toronto Stock Exchange.

**Wealth management** is a platform that includes capital managed by Gluskin Sheff in its public equity and debt strategies.

## MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared by management, reviewed by the Audit and Corporate Governance Committee and approved by the Board of Directors of the Company. Management is responsible for the information and representations contained in these consolidated financial statements.

The Company maintains appropriate processes to ensure that relevant and reliable financial information is produced. The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards. The significant accounting policies which management believes are appropriate for the Company are described in note 1 to the consolidated financial statements.

The Board of Directors is responsible for reviewing and approving the consolidated financial statements and overseeing management's performance of its financial reporting responsibilities. An Audit and Corporate Governance Committee of non-management independent directors is appointed by the Board of Directors.

The Audit and Corporate Governance Committee reviews the consolidated financial statements, adequacy of internal controls, audit process and financial reporting with management and with the external auditors. The Audit and Corporate Governance Committee reports to the Board of Directors prior to the approval of the audited consolidated financial statements for publication.

PricewaterhouseCoopers LLP, the Company's external auditors, who are appointed by the holders of Subordinate Voting Shares, audited the consolidated financial statements in accordance with Canadian generally accepted auditing standards to enable them to express to the shareholders their opinion on the consolidated financial statements. Their report is set out on the following page.

[signed]

**Christopher A. Govan**  
Chief Financial Officer  
February 25, 2021

[signed]

**Derek C. Mackay**  
Managing Director, Finance

# INDEPENDENT AUDITOR'S REPORT

To the Shareholders of Onex Corporation

## Our opinion

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Onex Corporation and its subsidiaries (together, the Company) as at December 31, 2020 and 2019, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board (IFRS).

## What we have audited

The Company's consolidated financial statements comprise:

- the consolidated balance sheets as at December 31, 2020 and 2019;
- the consolidated statements of earnings for the years then ended;
- the consolidated statements of comprehensive earnings for the years then ended;
- the consolidated statements of equity for the years then ended;
- the consolidated statements of cash flows for the years then ended; and
- the notes to the consolidated financial statements, which include significant accounting policies and other explanatory information.

## Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Independence

We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Canada. We have fulfilled our other ethical responsibilities in accordance with these requirements.

## Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements for the year ended December 31, 2020. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



Key audit matter	How our audit addressed the key audit matter
<p><b>Valuation of corporate investments</b></p> <p><i>Refer to note 1 – Basis of Preparation and Significant Accounting Policies, note 6 – Corporate Investments and note 23 – Fair Value Measurements to the consolidated financial statements.</i></p> <p>Corporate investments of \$9,969 million as at December 31, 2020 represent Onex' investments in its Investment Holding Companies, which include subsidiaries determined to be investment entities under IFRS 10, and all other subsidiaries that do not provide investment-related services and are not investment entities. Investment Holding Companies are measured at fair value with changes in fair value recognized through net earnings (loss). The fair value measurement of Investment Holding Companies utilized the adjusted net asset method to derive the fair values, by reference to the underlying fair value of the Investment Holding Companies' assets and liabilities.</p> <p>The measurement of Investment Holding Companies is significantly impacted by the fair values of the underlying non-public investments held by Investment Holding Companies directly or through investment in the Onex Partners Funds, ONCAP Funds and Onex Credit Strategies. The valuation of the underlying non-public investments requires significant judgment due to the absence of quoted market values, inherent lack of liquidity, the heightened market uncertainty as a result of COVID-19 and the long-term nature of such investments. As such, for the majority of these investments, management used valuation methodologies such as discounted cash flow analysis and the comparable company valuation multiple technique. Management used its own assumptions regarding unobservable inputs, where there is little, if any, market activity in the underlying investments or related observable inputs that can be corroborated as at the measurement date. For a discounted cash flow analysis, the key assumptions included unlevered free cash flows including the timing of earnings projections and the expected long-term revenue growth, the weighted average costs of capital and the exit multiples. For the comparable company valuation multiple technique, the key assumptions included estimated adjusted earnings before interest, taxes, depreciation and amortization (adjusted EBITDA) and adjusted EBITDA multiples.</p> <p>We considered this a key audit matter due to the significant judgments used by management when determining the fair values of the non-public investments and the high degree of complexity in assessing audit evidence related to the significant assumptions made by management. In addition, the audit effort involved the use of professionals with specialized skill and knowledge in the field of valuations.</p>	<p>Our approach to addressing the matter involved the following procedures, among others:</p> <ul style="list-style-type: none"> <li>• Tested management's process of estimating the fair value of underlying non-public investments by: <ul style="list-style-type: none"> <li>– tested the appropriateness of the methodology used by management;</li> <li>– evaluated the Company's assumptions related to unlevered free cash flows including the timing of earnings projections and expected long-term revenue growth rates, by considering the current and past performance of the particular investment;</li> <li>– compared actual results to the budgeted unlevered free cash flows used in the prior year models;</li> <li>– utilized a professional with specialized skill and knowledge in the field of valuation to assist in assessing the reasonability of the adjusted EBITDA multiples, the weighted average costs of capital and exit multiples;</li> <li>– agreed the key assumptions used in the valuation models to confirmations from the particular investment's management; and</li> <li>– tested the mathematical accuracy of the valuation models.</li> </ul> </li> <li>• Tested the disclosures made in the consolidated financial statements, particularly with regard to the sensitivity of the significant assumptions used.</li> </ul>

Key audit matter	How our audit addressed the key audit matter
<p><b>Gluskin Sheff goodwill impairment</b></p> <p><i>Refer to note 1 – Basis of Preparation and Significant Accounting Policies and note 9 – Goodwill and Intangible Assets to the consolidated financial statements.</i></p> <p>The Company had goodwill of \$264 million as at December 31, 2020, of which \$114 million related to the goodwill associated with the acquisition of Gluskin Sheff + Associates Inc. (“Gluskin Sheff”). Management performs an impairment assessment annually, or more frequently if events or circumstances indicate that the carrying value may be impaired. An impairment loss is recognized if the carrying amount of a cash generating unit (CGU) to which the goodwill relates exceeds its recoverable amount. Management concluded that as at March 31, 2020, conditions existed which may indicate that goodwill and intangible assets associated with the acquisition of Gluskin Sheff were impaired as a result of the market volatility and economic disruption which began in March 2020 in connection with the COVID-19 pandemic. A goodwill impairment charge of \$85 million associated with the goodwill of Gluskin Sheff was recognized. The recoverable amount was calculated on a fair value less costs of disposal basis. The recoverable amount was a Level 3 measurement in the fair value hierarchy due to significant unobservable inputs used in determining the recoverable amount, which was based on a five-year discounted cash flow projection. Significant assumptions included in the discounted cash flow projection included a terminal value growth rate, net growth in assets under management and a discount rate.</p> <p>We considered this a key audit matter due to (i) the significance of the goodwill balance and (ii) the significant judgment made by management in determining the recoverable amount of the CGU, including the use of significant assumptions. This resulted in a high degree of subjectivity and audit effort in performing audit procedures to test the significant assumptions. Professionals with skill and knowledge in the field of valuation assisted us in performing our procedures.</p>	<p>Our approach to addressing the matter involved the following procedures, among others:</p> <ul style="list-style-type: none"> <li>• Evaluated how management determined the recoverable amount of the goodwill, which included the following: <ul style="list-style-type: none"> <li>– tested the appropriateness of the method used and the mathematical accuracy of the discounted cash flow projection;</li> <li>– tested the net growth in assets under management in the discounted cash flow projection by comparing it to the budget and management’s strategic plans approved by senior management;</li> <li>– professionals with skill and knowledge in the field of valuation assisted in testing the reasonableness of the discount rate and terminal value growth rate applied by management based on available data of comparable companies; and</li> <li>– tested the underlying data used in the discounted cash flow projection.</li> </ul> </li> <li>• Tested the disclosures made in the consolidated financial statements, particularly with regard to the sensitivity of the significant assumptions used.</li> </ul>

**Other information**

Management is responsible for the other information. The other information comprises the Management’s Discussion and Analysis and the information, other than the consolidated financial statements and our auditor’s report thereon, included in the annual report.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### **Responsibilities of management and those charged with governance for the consolidated financial statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### **Auditor's responsibilities for the audit of the consolidated financial statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Company to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Alaina Tennison.

[signed]

**PricewaterhouseCoopers LLP**

Chartered Professional Accountants, Licensed Public Accountants

Toronto, Ontario

February 25, 2021

# CONSOLIDATED BALANCE SHEETS

<i>(in millions of U.S. dollars)</i>	<b>As at December 31, 2020</b>	As at December 31, 2019
<b>Assets</b>		
Cash and cash equivalents (note 3)	\$ 706	\$ 988
Treasury investments (note 4)	234	306
Management and advisory fees, recoverable fund expenses and other receivables (note 5)	261	332
Corporate investments (including intercompany loans receivable from Onex and the Asset Managers of \$4,043 (December 31, 2019 – \$4,217), comprising part of the fair value of Investment Holding Companies) (note 6)	9,969	9,450
Other assets (note 7)	98	126
Property and equipment (note 8)	169	181
Intangible assets (note 9)	167	158
Goodwill (note 9)	264	261
<b>Total assets</b>	<b>11,868</b>	11,802
Intercompany loans payable to Investment Holding Companies (notes 10 and 14)	(4,043)	(4,217)
<b>Total assets net of intercompany loans payable to Investment Holding Companies</b>	<b>\$ 7,825</b>	\$ 7,585
<b>Other liabilities</b>		
Accounts payable and accrued liabilities	\$ 29	\$ 39
Accrued compensation (note 11)	125	109
Stock-based compensation payable (note 12)	263	301
Lease liabilities (notes 13 and 14)	75	72
Contingent consideration and other liabilities (notes 2, 15 and 20)	90	81
<b>Total other liabilities</b>	<b>\$ 582</b>	\$ 602
<b>Net assets</b>	<b>\$ 7,243</b>	\$ 6,983
<b>Equity</b>		
Share capital (note 16)	\$ 314	\$ 342
Retained earnings and accumulated other comprehensive earnings	6,929	6,641
<b>Total equity</b>	<b>\$ 7,243</b>	\$ 6,983

See accompanying notes to the consolidated financial statements.

Signed on behalf of the Board of Directors

[signed]

Director

[signed]

Director

# CONSOLIDATED STATEMENTS OF EARNINGS

*(in millions of U.S. dollars except per share data)*

Year ended December 31

	2020	2019
<b>Income</b>		
Net gain on corporate investments (including an increase in carried interest of \$21 [2019 – decrease of \$1] (note 6))	\$ 848	\$ 799
Management and advisory fees (note 17)	244	241
Performance fees (note 17)	16	24
Interest and net treasury investment income (note 18)	16	14
Reimbursement of expenses from investment funds and operating businesses (note 17)	14	24
Other income	3	3
<b>Total income</b>	<b>\$ 1,141</b>	<b>\$ 1,105</b>
<b>Expenses</b>		
Compensation	\$ (207)	\$ (178)
Stock-based compensation recovery (expense) (note 19)	21	(60)
Impairment of goodwill (note 9)	(85)	-
Amortization of property, equipment and intangible assets (notes 8 and 9)	(57)	(45)
Recoverable expenses from investment funds and operating businesses	(14)	(24)
Acquisition, integration and other expenses (note 20)	(69)	(108)
<b>Total expenses</b>	<b>\$ (411)</b>	<b>\$ (415)</b>
Gain on derecognition of previously consolidated corporate investments (note 1)	\$ -	\$ 3,719
Reclassification from accumulated other comprehensive loss on derecognition of previously consolidated corporate investments (note 1)	-	(170)
Net gain on derecognition of previously consolidated corporate investments	\$ -	\$ 3,549
Earnings before income taxes	\$ 730	\$ 4,239
Recovery of income taxes (note 15)	-	38
<b>Net earnings</b>	<b>\$ 730</b>	<b>\$ 4,277</b>
<b>Net earnings per Subordinate Voting Share of Onex Corporation (note 21)</b>		
Basic	\$ 7.64	\$ 42.78
Diluted	\$ 7.63	\$ 42.74

See accompanying notes to the consolidated financial statements.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS

(in millions of U.S. dollars)

Year ended December 31

	2020	2019
<b>Net earnings</b>	<b>\$ 730</b>	<b>\$ 4,277</b>
<b>Other comprehensive earnings, net of tax</b>		
Items that may be reclassified to net earnings:		
Currency translation adjustments	-	14
Reclassification to net earnings on derecognition of previously consolidated corporate investments (note 1)	-	170
<b>Other comprehensive earnings, net of tax</b>	<b>\$ -</b>	<b>\$ 184</b>
<b>Total comprehensive earnings</b>	<b>\$ 730</b>	<b>\$ 4,461</b>

See accompanying notes to the consolidated financial statements.

## CONSOLIDATED STATEMENTS OF EQUITY

<i>(in millions of U.S. dollars except per share data)</i>	Share Capital (note 16)	Retained Earnings	Accumulated Other Comprehensive Earnings (Loss)	Total Equity Attributable to Equity Holders of Onex Corporation	Non- controlling Interests	Total Equity
<b>Balance – December 31, 2018</b>	\$ 320	\$ 2,412	\$ (170) <sup>(a)</sup>	\$ 2,562	\$ 3,075	\$ 5,637
Derecognition of previously consolidated corporate investments (note 1)	-	-	170	170	(3,075)	(2,905)
Dividends declared <sup>(b)</sup>	-	(29)	-	(29)	-	(29)
Options exercised	2	-	-	2	-	2
Repurchase and cancellation of shares (note 16)	(1)	(33)	-	(34)	-	(34)
Equity issued in connection with the acquisition of Gluskin Sheff <sup>(c)</sup>	21	-	-	21	-	21
Net earnings	-	4,277	-	4,277	-	4,277
Currency translation adjustments included in other comprehensive earnings	-	-	14	14	-	14
<b>Balance – December 31, 2019</b>	<b>\$ 342</b>	<b>\$ 6,627</b>	<b>\$ 14<sup>(d)</sup></b>	<b>\$ 6,983</b>	<b>\$ -</b>	<b>\$ 6,983</b>
Dividends declared <sup>(b)</sup>	-	(28)	-	(28)	-	(28)
Options exercised	2	-	-	2	-	2
Repurchase and cancellation of shares (note 16)	(30)	(414)	-	(444)	-	(444)
Net earnings	-	730	-	730	-	730
<b>Balance – December 31, 2020</b>	<b>\$ 314</b>	<b>\$ 6,915</b>	<b>\$ 14<sup>(e)</sup></b>	<b>\$ 7,243</b>	<b>\$ -</b>	<b>\$ 7,243</b>

(a) Accumulated other comprehensive loss as at December 31, 2018 consisted of currency translation adjustments of negative \$156 and unrealized losses on the effective portion of cash flow hedges of \$14. Accumulated other comprehensive loss as at December 31, 2018 included \$2 of net losses related to discontinued operations. Income taxes did not have a significant effect on these items.

(b) Dividends declared per Subordinate Voting Share were C\$0.40 for the year ended December 31, 2020 (2019 – C\$0.3875). During 2019, shares issued under the dividend reinvestment plan amounted to less than \$1. There are no tax effects for Onex on the declaration or payment of dividends.

(c) In June 2019, Onex issued Subordinate Voting Shares of Onex Corporation and limited partnership units of an Onex subsidiary, as described in notes 2 and 16.

(d) Accumulated other comprehensive earnings as at December 31, 2019 consisted of currency translation adjustments of positive \$14. Income taxes did not have a significant effect on this item.

(e) Accumulated other comprehensive earnings as at December 31, 2020 consisted of currency translation adjustments of positive \$14. Income taxes did not have a significant effect on this item.

See accompanying notes to the consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(in millions of U.S. dollars)

Year ended December 31

	2020	2019
<b>Operating activities</b>		
Net earnings	\$ 730	\$ 4,277
Adjustments to net earnings:		
Recovery of income taxes	-	(38)
Interest and net treasury investment income	(16)	(14)
Interest expense	2	2
Earnings before interest and recovery of income taxes	716	4,227
Cash taxes received (paid)	1	(1)
Investments made in and loans made to Investment Holding Companies	(325)	(358)
Distributions and loan repayments received from Investment Holding Companies	654	855
Items not affecting cash and cash equivalents:		
Amortization of property, equipment and intangible assets (notes 8 and 9)	57	45
Net gain on corporate investments (note 6)	(848)	(799)
Stock-based compensation (note 19)	(36)	16
Impairment of goodwill	85	-
Gain on derecognition of previously consolidated corporate investments (note 1)	-	(3,719)
Reclassification from accumulated other comprehensive loss on derecognition of previously consolidated corporate investments (note 1)	-	170
Foreign exchange loss (gain)	(2)	5
Expense related to future Onex Credit asset manager distributions (note 20)	-	44
Other	2	3
	304	488
Changes in non-cash working capital items:		
Management and advisory fees, fund expenses and other receivables	67	(47)
Other assets	(1)	(2)
Accounts payable, accrued liabilities and other liabilities	(3)	(9)
Accrued compensation	16	30
Increase (decrease) in cash and cash equivalents due to changes in non-cash working capital items	79	(28)
Increase (decrease) in other operating activities	(1)	5
Cash provided by operating activities	\$ 382	\$ 465
<b>Financing activities</b>		
Repurchase of share capital of Onex Corporation (note 16)	\$ (444)	\$ (36)
Cash dividends paid (note 16)	(29)	(28)
Principal elements of lease payments (note 13)	(8)	(7)
Cash interest paid (note 13)	(2)	(2)
Issuance of loans from Investment Holding Companies	172	530
Repayment of loans to Investment Holding Companies	(346)	(79)
Cash provided by (used in) financing activities	\$ (657)	\$ 378
<b>Investing activities</b>		
Acquisitions net of cash and cash equivalents acquired of \$1 (2019 – \$11) (note 2)	\$ (97)	\$ (297)
Net sale (purchase) of treasury investments	77	(105)
Purchases of property and equipment	(1)	(3)
Cash interest received	12	12
Increase due to other investing activities	-	3
Cash used in investing activities	\$ (9)	\$ (390)
<b>Increase (decrease) in cash and cash equivalents</b>	<b>\$ (284)</b>	<b>\$ 453</b>
Decrease in cash due to the derecognition of previously consolidated corporate investments, including cash from discontinued operations (note 1)	-	(2,169)
Increase (decrease) in cash due to changes in foreign exchange rates	2	(3)
Cash and cash equivalents, beginning of the period – continuing operations	988	2,680
Cash and cash equivalents, beginning of the period – discontinued operations	-	27
<b>Cash and cash equivalents</b>	<b>\$ 706</b>	<b>\$ 988</b>

See accompanying notes to the consolidated financial statements.



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(in millions of U.S. dollars except per share data)

Onex Corporation and its wholly-owned subsidiaries manage capital invested and committed by investors from around the world and invest shareholder capital primarily in private equity and non-investment grade credit strategies.

Onex invests in its two private equity platforms: Onex Partners for middle-market and larger transactions and ONCAP for middle-market and smaller transactions. Onex is currently investing through Onex Partners V, a \$7,150 fund raised in November 2017, and ONCAP IV, a \$1,107 fund raised in November 2016.

Onex also invests in Onex Credit strategies, which consist of non-investment grade debt in collateralized loan obligations, middle-market lending and other credit strategies.

Throughout these statements, the terms “Onex” and the “Company” refer to Onex Corporation, the ultimate parent company.

Onex is a Canadian corporation domiciled in Canada and listed on the Toronto Stock Exchange under the symbol ONEX. Onex’ shares are traded in Canadian dollars. The registered address for Onex is 161 Bay Street, Toronto, Ontario. Mr. Gerald W. Schwartz controls Onex through his ownership of all of the outstanding Multiple Voting Shares of the corporation. Mr. Schwartz also indirectly held 13% of the outstanding Subordinate Voting Shares of Onex at December 31, 2020.

All amounts included in the notes to the consolidated financial statements are in millions of U.S. dollars unless otherwise noted.

The consolidated financial statements were authorized for issue by the Board of Directors on February 25, 2021.

## STATEMENT OF COMPLIANCE

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board. These consolidated financial statements were prepared on a going concern basis.

The U.S. dollar is Onex’ functional currency and the financial statements have been reported on a U.S. dollar basis.

## 1. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

### BASIS OF PRESENTATION

Throughout the notes to the consolidated financial statements, **investments** and **investing activity** of Onex’ capital primarily relate to its private equity funds, credit strategies and certain investments held outside the private equity funds and credit strategies. These investments are held directly or indirectly through wholly-owned subsidiaries of Onex, which are referred to as **Investment Holding Companies**. While there are a number of Investment Holding Companies, substantially all of these companies consist of direct or indirect subsidiaries of Onex Private Equity Holdings LLC, Onex CLO Holdings LLC or Onex Credit Holdings LLC. These three companies,

which are referred to as the **Primary Investment Holding Companies**, are the holding companies for substantially all of Onex’ investments, excluding intercompany loans receivable from Onex and the Asset Managers, as defined below. The Primary Investment Holding Companies were formed in the United States.

**Asset management** refers to the activity of managing capital in Onex’ private equity funds, private credit strategies, public debt strategies and public equity strategies. This activity is conducted through wholly-owned subsidiaries of Onex, which are the managers of the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and the Gluskin Sheff + Associates Inc. (“Gluskin Sheff”) strategies. These subsidiaries are referred to as Onex’ **Asset Managers** and are consolidated by Onex.

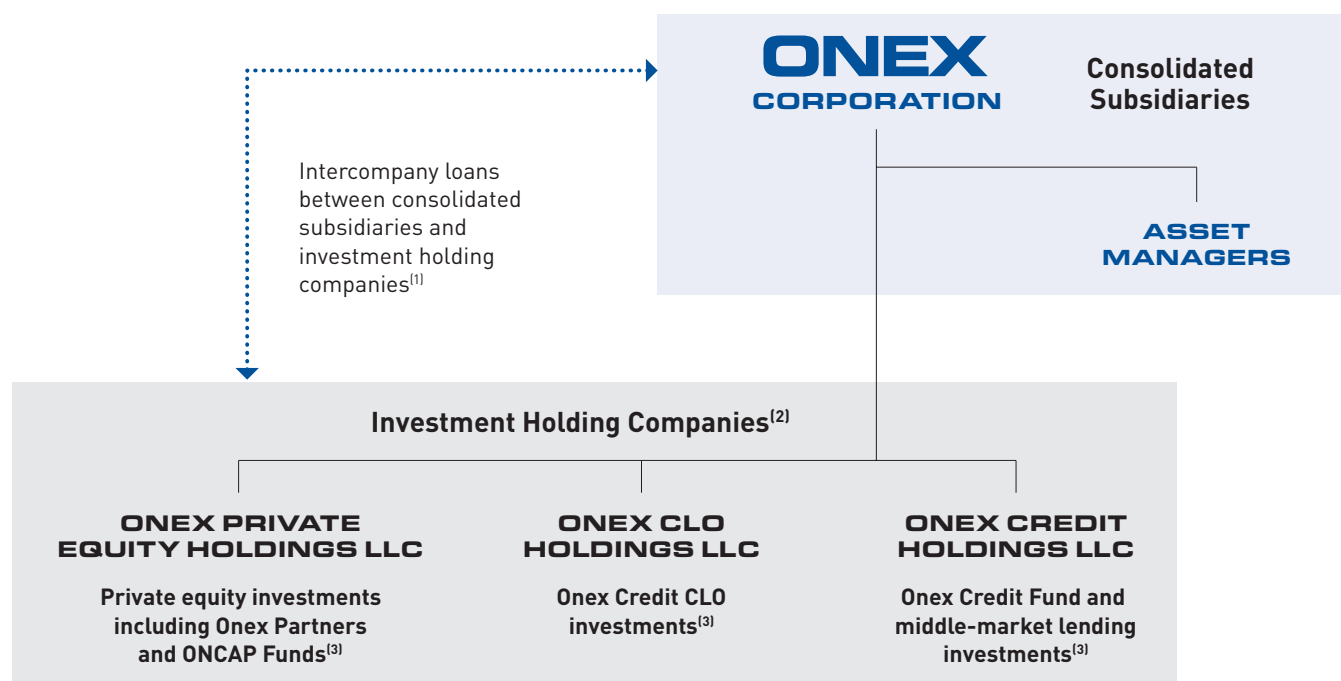
References to the Onex management team include the management of Onex, Onex Partners, ONCAP, Onex Credit and Gluskin Sheff. References to management without the use of “team” include only the relevant group. References to an Onex Partners Group represent Onex, the limited partners of the relevant Onex Partners Fund, the Onex management team and, where applicable, certain other limited partners as co-investors. References to an ONCAP Group represent Onex, the limited partners of the relevant ONCAP Fund, the Onex management team and, where applicable, certain other limited partners as co-investors.

On January 1, 2019, Onex determined it met the definition of an investment entity, as defined by IFRS 10, *Consolidated financial statements* (“IFRS 10”). As a result, Onex’ investments in its subsidiaries that do not provide investment-related services are accounted for as corporate investments at fair value through net earnings (loss). On January 1, 2019, Onex recognized a gain on the transition to investment entity status of \$3,549, including items reclassified from accumulated other comprehensive loss, reflecting the difference between the corporate investments’ fair values and their previous carrying values. Onex determined that it continues to meet the definition of an investment entity, as defined by IFRS 10, as at December 31, 2020.

The Company has also performed an assessment to determine which of its subsidiaries are investment entities, as defined under IFRS 10. When performing this assessment, the Company considered the subsidiaries’ current business purpose along with the business purpose of the subsidiaries’ direct and indirect investments. The Company has concluded that the Primary Investment Holding Companies meet the definition of an investment entity.

Throughout these consolidated financial statements, wholly-owned subsidiaries of Onex that are recognized at fair value are referred to as Investment Holding Companies. Investment Holding Companies include subsidiaries determined to be investment entities under IFRS 10, and all other subsidiaries that do not provide investment-related services and are not investment entities.

The simplified diagram below illustrates the types of subsidiaries included within Onex’ corporate structure and the basis on which they are accounted for.



(1) Onex Corporation and the consolidated asset management subsidiaries enter into intercompany loans that, in aggregate, have no net effect on Onex’ financial position. Intercompany loans payable by Onex and the consolidated subsidiaries to the Investment Holding Companies are recognized as liabilities in the consolidated balance sheets, with the corresponding loans receivable classified as an asset within corporate investments in the consolidated balance sheets.

(2) Onex’ investments in the Investment Holding Companies are recorded as corporate investments at fair value through net earnings (loss).

(3) Onex’ investments in private equity, middle-market lending, CLOs and Onex Credit Funds are typically held directly or indirectly through wholly-owned investment holding companies, which are subsidiaries of the Primary Investment Holding Companies identified above.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following table presents the material unconsolidated subsidiaries as well as associates and joint ventures of the Investment Holding Companies at December 31, 2020.

	Headquarters <sup>(a)</sup>	Onex' Economic Interest	Voting Interest <sup>(b)</sup>
<b>Other private equity investments</b>			
Celestica Inc.	Canada	14%	81%
<b>Onex Partners II</b>			
Carestream Health, Inc.	United States	36%	100%
<b>Onex Partners III</b>			
BBAM Limited Partnership	United States	9%	(c)
JELD-WEN Holding, Inc.	United States	8%	33% <sup>(c)</sup>
Meridian Aviation Partners Limited and affiliates	Ireland	25%	100%
SGS International, LLC	United States	23%	91%
<b>Onex Partners III and Onex Partners V</b>			
Emerald Expositions Events, Inc <sup>(d)</sup>	United States	23%	85%
<b>Onex Partners IV</b>			
Advanced Integration Technology LP	United States	13%	50% <sup>(c)</sup>
ASM Global	United States	16%	49%
Clarivate Analytics Plc	United Kingdom	4%	12% <sup>(c)</sup>
Parkdean Resorts	United Kingdom	28%	94%
PowerSchool Group LLC	United States	16%	50% <sup>(c)</sup>
Ryan, LLC	United States	14%	(c)
SCP Health	United States	22%	68%
WireCo WorldGroup	United States	23%	71%
<b>Onex Partners IV and Onex Partners V</b>			
KidsFoundation Holdings B.V.	The Netherlands	20%	72%
<b>Onex Partners V</b>			
Acacium Group (formerly Independent Clinical Services Group)	United Kingdom	20%	74%
Convex Group Limited	United Kingdom	14%	97%
OneDigital	United States	13%	59%
WestJet Airlines Ltd.	Canada	21%	75%

(a) Certain entities were formed in a different jurisdiction than where they are headquartered.

(b) Onex controls the General Partner and Manager of the Onex Partners Funds and as such, the voting interests in each Onex Partners investment includes voting securities held by the related Onex Partners Fund Group. The voting interests include shares that Onex has the right to vote through contractual arrangements or through multiple voting rights attached to particular shares.

(c) Onex exerts joint control or significant influence over these investments through its right to appoint members to the boards of directors of these entities.

(d) Economic and voting interests are presented on an as-converted basis.

## SIGNIFICANT ACCOUNTING POLICIES

### Foreign currency translation

The Company's functional currency is the U.S. dollar, as it is the currency of the primary economic environment in which it operates. For such operations, monetary assets and liabilities denominated in foreign currencies are translated into U.S. dollars at the year-end exchange rates. Non-monetary assets and liabilities denominated in foreign currencies are translated at historical rates and revenue and expenses are translated at the average exchange rates prevailing during the relevant period of the transaction. Exchange gains and losses also arise on the settlement of foreign-currency denominated transactions. These exchange gains and losses are recognized in earnings.

The functional currency of Gluskin Sheff is the Canadian dollar and as such, the assets and liabilities of Gluskin Sheff are translated into U.S. dollars using the year-end exchange rate. The revenue and expenses of Gluskin Sheff are translated at the average exchange rates prevailing during the relevant period of the transaction. Gains and losses arising from the translation of Gluskin Sheff's financial results are deferred in the currency translation account included in equity.

### Cash and cash equivalents

Cash and cash equivalents include liquid investments such as term deposits, money market instruments and commercial paper with original maturities of less than three months. The investments are carried at cost plus accrued interest, which approximates fair value.

### Treasury investments

Treasury investments include commercial paper, federal and provincial debt instruments, corporate obligations and structured products. Treasury investments are measured at fair value through net earnings (loss) in accordance with IFRS 9, *Financial instruments* ("IFRS 9").

Purchases and sales of treasury investments are recognized on the settlement date of the transactions.

### Management and advisory fees, recoverable fund expenses and other receivables

Management and advisory fees receivable represent amounts owing to Onex and the Asset Managers from the Onex Partners Funds, ONCAP Funds, Onex Credit strategies, Gluskin Sheff Funds, Gluskin Sheff clients and certain operating companies of the Onex Partners and ONCAP Funds.

Recoverable fund expenses include amounts owing to the Asset Managers from the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and certain operating companies of the Onex Partners and ONCAP Funds related to certain deal investigation, research and other expenses incurred by the Asset Managers which are recoverable at cost.

The Company's receivables are recognized initially at fair value and are subsequently measured at amortized cost. The Company recognizes a loss allowance for receivables based on the 12-month expected credit losses for receivables that have not had a significant increase in credit risk since initial recognition. For receivables with a credit risk that has significantly increased since initial recognition, the Company records a loss allowance based on the lifetime expected credit losses. Significant financial difficulties of the counterparty and default in payments are considered indicators that the credit risk associated with a receivable balance may have changed since initial recognition.

### Corporate investments

Corporate investments include Onex' investments in its subsidiaries, primarily consisting of Investment Holding Companies, that meet the investment entity exception to consolidation criteria in IFRS 10. These subsidiaries primarily invest Onex' shareholder capital in the Onex Partners Funds, ONCAP Funds and Onex Credit strategies. Corporate investments are measured at fair value through net earnings (loss) in accordance with IFRS 9. The fair value of corporate investments includes the fair value of both intercompany loans receivable from and payable to Onex and the Asset Managers. In addition, the fair value of corporate investments includes Onex' portion of the carried interest earned on investments made by the Onex Partners and ONCAP Funds and the liability associated with management incentive programs, including the Management Investment Plan (the "MIP"), as described in note 26(f).

Substantially all of the Company's corporate investments, excluding intercompany loans, consisted of investments made in the Primary Investment Holding Companies and investments made in operating businesses directly by Onex.

### Leases

Leases are recognized as a right-of-use asset and a corresponding lease liability at the date at which the leased asset is available for use, with the exception of leases of low-value assets or leases with a term of 12 months or less, which are recognized on a straight-line basis as an expense. Each lease payment is allocated between the repayment of the lease liability and finance cost. The finance cost is charged to the consolidated statements of earnings over the lease period to produce a constant periodic rate of interest on the remaining balance of the lease liability for each period. The right-of-use asset is depreciated on a straight-line basis over the shorter of the asset's useful life and the lease term. Right-of-use assets and lease liabilities arising from a lease are initially measured on a present value basis. Right-of-use assets are included within property and equipment in the consolidated balance sheets.

### Property and equipment

Property and equipment are recorded at cost less accumulated amortization and provisions for impairment, if any. Cost consists of expenditures directly attributable to the acquisition of the asset. Subsequent expenditures for maintenance and repairs are expensed as incurred, while costs related to betterments and improvements that extend the useful lives of property and equipment are capitalized.

Amortization is provided for other property and equipment on a straight-line basis over the estimated useful lives of the assets as follows:

Aircraft	up to 20 years
Leasehold improvements	up to the term of the lease
Furniture and equipment	up to 10 years

When components of an asset have a significantly different useful life or residual value than the primary asset, the components are amortized separately. Residual values, useful lives and methods of amortization are reviewed at each fiscal year end and adjusted prospectively as required.

### Goodwill and intangible assets

Goodwill and intangible assets are recorded at their fair value at the date of acquisition of the related subsidiary or at cost if purchased. Goodwill is initially measured as the excess of the aggregate of the consideration transferred, the fair value of any contingent consideration, the amount of any non-controlling interest in the acquired company and, for a business combination achieved in stages, the fair value at the acquisition date of the Company's previously held interest in the acquired company compared to the net fair value of the identifiable assets and liabilities acquired. Goodwill is not amortized and is tested for impairment annually, or more frequently if conditions exist which indicate that goodwill may be impaired. Subsequent to initial recognition, goodwill is recorded at cost less accumulated impairment losses, if any. Judgement is required in determining whether events or changes in circumstances during the year are indicators that a review for impairment should be conducted prior to the annual impairment test. For the purposes of impairment testing, goodwill is allocated to the cash generating units ("CGUs") of the business whose acquisition gave rise to the goodwill. Impairment of goodwill is tested at the level where goodwill is monitored for internal management purposes. Therefore, goodwill

will be assessed for impairment at the level of either an individual CGU or a group of CGUs. The determination of CGUs and the level at which goodwill is monitored requires judgement by management. The carrying amount of a CGU or a group of CGUs is compared to its recoverable amount, which is the higher of its value-in-use or fair value less costs to sell, to determine if an impairment exists. Impairment losses for goodwill are not reversed in future periods.

Amortization is provided for intangible assets with a limited life on a straight-line basis over their estimated useful lives as follows:

Client relationships and asset management contracts	up to 10 years
Trade names	up to 10 years
Software	up to 5 years

### Impairment of long-lived assets

Property, equipment and intangible assets are reviewed for impairment annually or whenever events or changes in circumstances suggest that the carrying amount of the asset may not be recoverable. Judgement is required in determining whether events or changes in circumstances during the year are indicators that a review for impairment should be conducted prior to the annual assessment. An impairment loss is recognized when the carrying value of an asset or CGU exceeds the recoverable amount. The recoverable amount of an asset or CGU is the greater of its value in use or its fair value less costs to sell.

Impairment losses for long-lived assets are reversed in future periods if the circumstances that led to the impairment no longer exist. The reversal is limited to restoring the carrying amount that would have been determined, net of amortization, had no impairment loss been recognized in prior periods.

### Intercompany loans with Investment Holding Companies

Intercompany loans payable to Investment Holding Companies represent financial liabilities that are payable to subsidiaries of Onex, which are recorded at fair value in the consolidated financial statements. Intercompany loans receivable from Investment Holding Companies are classified as corporate investments and represent loans receivable from subsidiaries of Onex, which are recorded at fair value in the consolidated financial statements. Onex has elected to measure these financial instruments at fair value through net earnings (loss) in accordance with IFRS 9.

### Income taxes

Income taxes are recorded using the asset and liability method of income tax allocation. Under this method, assets and liabilities are recorded for the future income tax consequences attributable to differences between the financial statement carrying values of assets and liabilities and their respective income tax bases, and on tax loss and tax credit carryforwards. Deferred tax assets are recognized only to the extent that it is probable that taxable profit will be available against which the deductible temporary differences as well as tax loss and tax credit carryforwards can be utilized. These deferred income tax assets and liabilities are recorded using substantively enacted income tax rates. The effect of a change in income tax rates on these deferred income tax assets or liabilities is included in net earnings (loss) in the period in which the rate change occurs. Certain of these differences are estimated based on current tax legislation and the Company's interpretation thereof.

Income tax expense or recovery is based on the income earned or loss incurred in each tax jurisdiction and the enacted or substantively enacted tax rate applicable to that income or loss. Tax expense or recovery is recognized in the consolidated statements of earnings, except to the extent that it relates to items recognized directly in equity, in which case the tax effect is also recognized in equity.

Deferred tax liabilities for taxable temporary differences associated with investments in subsidiaries are recognized, except when the Company is able to control the timing of the reversal of temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future.

In the ordinary course of business, there are transactions for which the ultimate tax outcome is uncertain. The final tax outcome of these matters may be different from the judgements and estimates originally made by the Company in determining its income tax provisions. The Company periodically evaluates the positions taken with respect to situations in which applicable tax rules and regulations are subject to interpretation. Provisions related to tax uncertainties are established where appropriate based on the most likely amount or expected value that will ultimately be paid to or received from tax authorities. Accrued interest and penalties relating to tax uncertainties are recorded in current income tax expense in accordance with IAS 12, *Income Taxes*.

Note 15 provides further details on income taxes.

### Revenue recognition

Revenue from management fees, advisory fees, performance fees and the reimbursement of expenses from investment funds and operating businesses is recognized using the following five-step model in accordance with IFRS 15, *Revenue from contracts with customers* ("IFRS 15"): 1) identify the contract or contracts with the client; 2) identify the separate performance obligations in the contract; 3) determine the transaction price; 4) allocate the transaction price to separate performance obligations; and 5) recognize revenue when or as each performance obligation is satisfied, collection of consideration is probable and control of the good or service has been transferred to the client.

The transaction price represents the amount of consideration that the Company expects to be entitled to and may include variable components such as performance fees and performance allocations. Management estimates the amount of variable consideration to be included in the transaction price to the extent that it is highly probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is subsequently resolved. This estimate is updated at each reporting date until the uncertainty is resolved.

The Company transfers the benefit of its services to clients and limited partners as it performs the services, and therefore satisfies its performance obligations over time.

A receivable is recognized when the transfer of control for services to a client occurs prior to the client paying consideration if the right to the consideration is unconditional. A contract liability is recognized when the client's payment of consideration precedes the completion of a performance obligation.

Revenue recognition requires management to make certain judgements and estimates, including the identification of performance obligations, the allocation and amount of the transaction price, and the collectability of cash consideration.

Significant revenue recognition streams are as follows:

#### *Management and advisory fees*

Onex earns management and advisory fees for managing investor capital through its private equity funds, private credit strategies, public debt strategies and public equity strategies, and for services provided directly to certain underlying operating businesses. Asset management services are provided over time and the amount earned is generally calculated based on a percentage of limited partners' committed capital, limited partners' net funded commitments, unfunded commitments, the collateral principal balance, gross invested assets or net asset value of the respective strategies. Revenues earned from management and advisory fees are recognized over time as the services are provided.

### *Reimbursement of expenses from investment funds and operating businesses*

Certain deal investigation, research and other expenses incurred by the Asset Managers are recoverable from the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and certain operating businesses of the Onex Partners and ONCAP Funds. These expense reimbursements are recognized as revenue in accordance with IFRS 15.

### *Performance fees*

Performance fees are recognized as revenue to the extent the fees are highly probable to not reverse, which is typically at the end of each performance year, or upon closure of an account or transfer of assets to a different investment model.

Performance fees associated with the management of the Gluskin Sheff Funds are comprised of performance fees and performance allocations. Performance fees are determined by applying an agreed-upon formula to the growth in the net asset value of clients' assets under management. Performance allocations are allocated to the Company as a General Partner of certain Gluskin Sheff Funds. Performance fees associated with the Gluskin Sheff Funds range between 10% and 20% and may be subject to performance hurdles.

Onex is also entitled to performance fees on investor capital it manages within the Onex Credit strategies. Performance fees for these strategies range between 12.5% and 20% of net gains and are generally subject to a hurdle or minimum preferred return to investors.

### **Stock-based compensation**

The Company follows the fair value-based method of accounting for all stock-based compensation plans and has three types of stock-based compensation plans:

- 1) The Company's Stock Option Plan (the "Plan"), which provides that in certain situations the Company has the right, but not the obligation, to settle any exercisable option under the Plan by the payment of cash to the option holder. The Company has recorded a liability for the potential future settlement of the vested options at the balance sheet date by reference to the fair value of the liability. The liability is adjusted each reporting period for changes in the fair value of the options, with the corresponding amount reflected in the consolidated statements of earnings.
- 2) The Company's Director Deferred Share Unit Plan ("Director DSU Plan"), which entitles the holder to receive, upon redemption, a cash payment equivalent to the market value of a Subordinate Voting Share ("SVS") at the redemption date. The Director DSU Plan enables Onex directors to apply directors' fees earned

to acquire Deferred Share Units ("DSUs") based on the market value of Onex shares at the time. Grants of DSUs may also be made to Onex directors from time to time. The DSUs vest immediately, are redeemable only when the holder retires and must be redeemed within one year following the year of retirement. Additional units are issued for any cash dividends paid on the SVS. The Company has recorded a liability for the future settlement of the DSUs by reference to the value of the underlying SVS at the balance sheet date. On a quarterly basis, the liability is adjusted for the change in the market value of the underlying shares, with the corresponding amount reflected in the consolidated statements of earnings. To economically hedge a portion of the Company's exposure to changes in the trading price of Onex shares, the Company enters into forward agreements with a counterparty financial institution. The change in value of the forward agreements will be recorded to partially offset the amounts recorded as stock-based compensation under the Director DSU Plan.

- 3) The Company's Management Deferred Share Unit Plan ("Management DSU Plan"), which enables the Onex management team to apply all or a portion of their annual compensation earned to acquire DSUs based on the market value of Onex shares at the time in lieu of cash. Holders of DSUs are entitled to receive for each DSU, upon redemption, a cash payment equivalent to the market value of an SVS at the redemption date. The DSUs vest immediately, are only redeemable once the holder ceases to be an officer or employee of the Company or an affiliate, and must be redeemed by the end of the year following the year of termination. Additional units are issued equivalent to the value of any cash dividends that would have been paid on the SVS. The Company has recorded a liability for the future settlement of the DSUs by reference to the value of the underlying SVS at the balance sheet date. On a quarterly basis, the liability is adjusted for the change in the market value of the underlying shares, with the corresponding amount reflected in the consolidated statements of earnings. To economically hedge the Company's exposure to changes in the trading price of Onex shares associated with the Management DSU Plan, the Company enters into forward agreements with a counterparty financial institution for all grants under the Management DSU Plan. As such, the change in value of the forward agreements will be recorded to offset the amounts recorded as stock-based compensation under the Management DSU Plan. The administrative costs of those arrangements are borne by participants in the plan. Management DSUs are redeemable only for cash and no shares or other securities of Onex will be issued on the exercise, redemption or other settlement thereof.

### Financial assets and financial liabilities

Financial assets and financial liabilities are initially recognized at fair value and are subsequently accounted for based on their classification, as described below. Transaction costs in respect of an asset or liability not recorded at fair value through net earnings (loss) are added to the initial carrying amount. Gains and losses for financial instruments recognized through net earnings (loss) are primarily recognized in net gain (loss) on corporate investments in the consolidated statements of earnings. The classification of financial assets depends on the business model for managing the financial assets and the contractual terms of the cash flows. The classification of financial liabilities depends on the purpose for which the financial liabilities were incurred and their characteristics. Except in very limited circumstances, the classification of financial assets and financial liabilities is not changed subsequent to initial recognition.

#### *a) Financial assets – amortized cost*

Financial assets with the following characteristics are accounted for at amortized cost using the effective interest rate method:

- The financial asset is held within a business model whose objective is achieved by collecting contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest.

The Company recognizes loss allowances for financial assets accounted for at amortized cost based on the financial assets' expected credit losses, which are assessed on a forward-looking basis.

#### *b) Financial assets – fair value through net earnings (loss)*

Financial assets that do not meet the criteria for amortized cost or fair value through OCI are measured at fair value through net earnings (loss). Financial assets may also be designated as fair value through net earnings (loss) on initial recognition if doing so eliminates or significantly reduces a measurement or recognition inconsistency. Intercompany loans receivable from Investment Holding Companies, which are presented within Corporate Investments, are designated as fair value through net earnings (loss).

#### *c) Financial liabilities measured at fair value through net earnings (loss)*

Financial liabilities that are incurred with the intention of generating earnings in the near term are classified as fair value through net earnings (loss). Other financial liabilities may be designated as fair value through net earnings (loss) on initial recognition if doing so eliminates or significantly reduces a measurement or recognition inconsistency, or the group of financial liabilities is managed, and its performance is evaluated, on a fair value basis. Intercompany loans payable to Investment Holding Companies are designated as fair value through net earnings (loss).

#### *d) Financial liabilities measured at amortized cost*

Financial liabilities not classified as fair value through net earnings (loss) are accounted for at amortized cost using the effective interest rate method.

#### *e) Interest income*

Interest income recognized by the Company primarily relates to interest earned from investments recognized at fair value through net earnings (loss).

### Derecognition of financial instruments

A financial asset is derecognized if substantially all the risks and rewards of ownership and, in certain circumstances, control of the financial asset are transferred. A financial liability is derecognized when it is extinguished, with any gain or loss on extinguishment to be recognized in other expense in the consolidated statements of earnings.

### Contingent consideration

Contingent consideration is established for business acquisitions where the Company has the obligation to transfer additional assets or equity interests to the former owners if specified future events occur or conditions are met. The fair value of contingent consideration liabilities is typically based on the estimated future financial performance of the acquired business. Financial targets used in the estimation process include certain defined financial targets and internal rates of return. Contingent consideration is classified as a liability when the obligation requires settlement in cash or other assets, and is classified as equity when the obligation requires settlement in own equity instruments. Contingent consideration that is classified as a liability is remeasured at fair value at each reporting date, with changes in fair value recognized through net earnings (loss).



**Earnings (loss) per share**

Basic earnings per share is based on the weighted average number of SVS outstanding during the year. Diluted earnings per share is calculated using the treasury stock method, which includes the impact of converting certain limited partnership units issued in June 2019 in an Onex subsidiary into 144,579 of Onex SVS and excludes the impact of converting outstanding stock options into Onex SVS, given Onex accounts for the liability associated with outstanding stock options issued under its Stock Option Plan as a liability at fair value through net earnings (loss).

**Dividend distributions**

Dividend distributions to the shareholders of Onex Corporation are recognized as a liability in the consolidated balance sheets in the period in which the dividends are declared and authorized by the Board of Directors.

**Use of judgements and estimates**

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the reported amounts of assets, liabilities and equity, the related disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue, expenses and gains (losses) on financial instruments during the reporting period. Actual results could differ materially from those estimates and assumptions. These estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Areas that involve critical judgements, assumptions and estimates and that have a significant influence on the amounts recognized in the consolidated financial statements are further described as follows:

***Investment entity status***

Judgement was required when determining whether Onex, the parent company, meets the definition of an investment entity, which IFRS 10 defines as an entity that: (i) obtains funds from one or more investors for the purpose of providing those investors with investment management services; (ii) commits to its investors that its business purpose is to invest funds solely for returns from capital appreciation, investment income or both; and (iii) measures and evaluates the performance of substantially all of its investments on a fair value basis. When determining whether Onex met the definition of

an investment entity under IFRS 10, Onex management applied significant judgement when assessing whether the Company measures and evaluates the performance of substantially all of its investments on a fair value basis. Onex management also considered the impact of acquisitions made by the Company when determining whether Onex met the definition of an investment entity under IFRS 10.

Onex conducts its business primarily through controlled subsidiaries, which consist of entities providing asset management services, investment holding companies and General Partners of private equity funds, credit funds and limited partnerships. Certain of these subsidiaries were formed for legal, regulatory or similar reasons by Onex and share a common business purpose. The assessment of whether Onex, the parent company, meets the definition of an investment entity was performed on an aggregate basis with these subsidiaries.

***Corporate investments***

The measurement of corporate investments is significantly impacted by the fair values of the investments held by the Onex Partners Funds, ONCAP Funds and Onex Credit strategies. The fair value of corporate investments is assessed at each reporting date with changes in fair value recognized through net earnings (loss).

The valuation of non-public investments requires significant judgement due to the absence of quoted market values, inherent lack of liquidity and the long-term nature of such investments. Valuation methodologies include discounted cash flows and observations of the trading multiples of public companies considered comparable to the private companies being valued. Key assumptions made in the valuations include unlevered free cash flows, including the timing of earnings projections and the expected long-term revenue growth, the weighted average costs of capital and the exit multiples. The valuations take into consideration company-specific items, the lack of liquidity inherent in a non-public investment and the fact that comparable public companies are not identical to the companies being valued. Such considerations are necessary since, in the absence of a committed buyer and completion of due diligence procedures, there may be company-specific items that are not fully known that may affect the fair value. A variety of additional factors are reviewed, including, but not limited to, financing and sales transactions with third parties, current operating performance and future expectations of the particular investment, changes in market outlook and the third-party financing environment. In determining changes to the fair value of the underlying private equity investments, emphasis is placed on current company performance and market conditions.

For publicly traded investments, the valuation is based on closing market prices less adjustments, if any, for regulatory and/or contractual sale restrictions.

The fair value of underlying investments in Onex Credit strategies that are not quoted in an active market may be determined by using reputable pricing sources (such as pricing agencies) or indicative prices from bond/debt market makers. Broker quotes as obtained from the pricing sources may be indicative and not executable or binding. Judgement and estimates are exercised to determine the quantity and quality of the pricing sources used. Where limited or no market data is available, positions may be valued using models that include the use of third-party pricing information and are usually based on valuation methods and techniques generally recognized as standard within the industry. Models use observable data to the extent practicable. However, areas such as credit risk (both own and counterparty), volatilities and correlations may require estimates to be made. Changes in assumptions about these factors could affect the reported fair value of the underlying investments in Onex Credit strategies.

Management incentive programs are included in the fair value of corporate investments and are determined using an internally developed valuation model. The critical assumptions and estimates used in the valuation model include the fair value of the underlying investments, the time to expected exit from each investment, a risk-free rate of return and an industry comparable historical volatility for each investment. The fair value of the underlying investments includes the same critical assumptions and estimates previously described.

Corporate investments are measured with significant unobservable inputs (Level 3 of the fair value hierarchy), which are further described in note 23.

The changes in fair value of corporate investments are further described in note 6.

The Company assessed whether its underlying subsidiaries met the definition of an investment entity, as defined under IFRS 10. In certain circumstances, this assessment was performed together with other entities that were formed in connection with each other for legal, regulatory or similar reasons. Similarly, where a subsidiary's current business purpose is to facilitate a common purpose with a group of entities, the assessment of whether those subsidiaries met the definition of an investment entity was performed on an aggregated basis.

Certain subsidiaries were formed for various business purposes that, in certain circumstances, have evolved since their formation. When the Company assessed whether these subsidiaries met the definition of an investment entity, as defined under IFRS 10, professional judgement was exercised to determine the primary business purpose of these subsidiaries and the measurement basis, which were significant factors in determining their investment entity status.

#### *Business combination*

Onex acquired Falcon Investment Advisors, LLC ("Falcon" or "Onex Falcon") and Gluskin Sheff in December 2020 and June 2019, respectively, and accounted for these acquisitions as business combinations in accordance with IFRS 3, *Business combinations*. Substantially all of the identifiable assets and liabilities of Onex Falcon and Gluskin Sheff were recorded at their respective fair values on the dates of acquisition. One of the most significant areas of judgement and estimation related to the determination of the fair values of these assets and liabilities, including the fair value of contingent consideration, where applicable. Investments were valued at market prices while intangible assets that were identified were valued by independent external valuation experts using appropriate valuation techniques, which were generally based on a forecast of the total expected future net cash flows. These valuations were linked closely to the assumptions made by management regarding the future performance of the assets concerned and any changes in the discount rate applied.

#### *Goodwill impairment tests and recoverability of assets*

The Company tests at least annually whether goodwill has suffered any impairment in accordance with its accounting policies. The determination of the recoverable amount of a CGU to which goodwill is allocated involves the use of estimates by management. The Company generally uses discounted cash flow-based methods to determine these values. These discounted cash flow calculations typically use five-year projections that are based on the operating plans approved by management. Cash flow projections take into account past experience and represent management's best estimate of future developments. Cash flows after the planning period are extrapolated using estimated growth rates. Key assumptions on which management has based its determination of fair value less costs to sell and value in use include estimated growth rates, weighted average cost of capital and tax rates. These estimates, including the methodology used, can have a material impact on the respective values and ultimately the amount of any goodwill impairment. Likewise, whenever property, equipment and other intangible assets are tested for impairment, the determination of the assets' recoverable amount involves the use of estimates by management and can have a material impact on the respective values and ultimately the amount of any impairment.

*Income taxes*

The Company operates and earns income in various countries and is subject to changing tax laws or application of tax laws in multiple jurisdictions within these countries. Significant judgement is necessary in determining worldwide income tax liabilities. Although management believes that it has made reasonable estimates about the final outcome of tax uncertainties, no assurance can be given that the final outcome of these tax matters will be consistent with what is reflected in the historical income tax provisions. Such differences could have an effect on income tax liabilities and deferred tax liabilities in the period in which such determinations are made. At each balance sheet date, the Company assesses whether the realization of future tax benefits is sufficiently probable to recognize deferred tax assets. This assessment requires the exercise of judgement on the part of management with respect to, among other things, benefits that could be realized from available tax strategies and future taxable income, as well as other positive and negative factors. The recorded amount of total deferred tax assets could be reduced if estimates of projected future taxable income and benefits from available tax strategies are lowered, or if changes in current tax regulations are enacted that impose restrictions on the timing or extent of the Company's ability to utilize future tax benefits.

The Company uses significant judgement when determining whether to recognize deferred tax liabilities with respect to taxable temporary differences associated with corporate investments, in particular whether the Company is able to control the timing of the reversal of the temporary differences and whether it is probable that the temporary differences will not reverse in the foreseeable future. Judgement includes consideration of the Company's future cash requirements in its numerous tax jurisdictions.

*Legal provisions and contingencies*

The Company in the normal course of operations can become involved in various legal proceedings. While the Company cannot predict the final outcome of such legal proceedings, the outcome of these matters may have a material effect on the Company's consolidated financial position, results of operations or cash flows. Management regularly analyzes current information about these matters and provides provisions for probable contingent losses, including an estimate of legal expenses to resolve the matters. Internal and external counsel are used for these assessments. In making the decision regarding the need for provisions, management considers the degree of probability of an unfavourable outcome and the ability to make a sufficiently reliable estimate of the amount of loss. The filing of a suit or formal assertion of a claim or the disclosure of any such suit or assertion does not automatically indicate that a provision may be appropriate.

*Impact of COVID-19 on significant estimates*

During March 2020, the World Health Organization characterized COVID-19 as a pandemic. COVID-19 has had a material adverse impact on global economies, including economies that the underlying private equity operating businesses operate in, as well as global credit markets. As a result of COVID-19, the fair value estimates of the Company's private equity investments were impacted as follows:

- higher weightings were given to valuation approaches that reflected more current market information;
- cash flow forecasts used in discounted cash flow valuation models were updated to reflect the known and expected impacts of COVID-19, which resulted in an overall reduction in expected future cash flows; and
- risk premiums implied by equity and credit markets due to the uncertainty surrounding the long-term impacts of COVID-19 were considered.

As a result of the above impacts, certain private equity investments held by the Company reflected significant fair value declines.

Determining the impact of COVID-19 on the valuation of the Company's corporate investments and the recoverable amount of the Company's goodwill and intangible assets required significant judgement given the amount of uncertainty regarding the long-term impact of COVID-19. The ultimate impact of COVID-19 on the financial results of the Company will depend on future developments, including the duration and spread of the pandemic and related advisories and restrictions. These developments and the impact of COVID-19 on the financial markets and the overall economy are highly uncertain and difficult to predict. If the financial markets and/or the overall economy are impacted for a period significantly longer than currently implied by the markets, the financial results of the Company, including the fair value of its corporate investments, may be materially adversely affected.

## 2. ACQUISITIONS

In December 2020, Onex Credit acquired 100% of Falcon for a value of \$131. Falcon is a leading U.S. private credit manager, which provides private credit financing solutions and employs an opportunistic approach to mezzanine and other direct lending investments for U.S. middle-market companies. The Company acquired Falcon to grow and complement its existing credit platform. Following the acquisition, the business will operate as Onex Falcon within the Onex Credit platform.

The purchase price consisted of \$98 paid on closing of the transaction and additional amounts of up to \$80 payable based primarily on Onex Falcon's financial performance in 2022 to 2024 and the size and performance of future funds to be launched by Onex Falcon. The contingent consideration was recognized at a fair value of \$33 as part of the purchase price for the transaction. The Company incurred \$4 of costs in connection with the acquisition of Onex Falcon.

Onex determined that Onex Falcon and the wholly-owned subsidiaries that were formed to acquire the company did not meet the definition of an investment entity under IFRS 10 and that the entities' primary business purpose, as a whole, is to provide investment-related services. As such, Onex' December 31, 2020 consolidated balance sheet includes the assets and liabilities of Onex Falcon and the wholly-owned subsidiaries that were formed to acquire the company. No revenues, expenses or operating cash flows from Onex Falcon were recognized in Onex' statements of earnings and cash flows given the short operating period from the date of acquisition of Onex Falcon to December 31, 2020.

Details of the purchase price and allocation to the acquired assets and liabilities of Onex Falcon were as follows:

Cash and cash equivalents	\$ 1
Management fees, recoverable fund expenses and other receivables	1
Other assets	1
Property and equipment	11
Intangible assets with a limited life	38
Goodwill	88
Lease liabilities	(9)
<b>Net assets acquired</b>	<b>\$ 131</b>

Preliminary estimates have been made for certain assets based on third-party valuations, which could result in a further refinement of the fair value allocation of the Onex Falcon purchase price.

Included in the net assets acquired are gross receivables of \$1, of which all contractual cash flows are expected to be recovered. The fair value of these receivables on the date of acquisition was determined to be \$1.

Goodwill is primarily attributable to Onex Falcon's competitive position in the U.S. private credit market and the skills and competence of its workforce. The expected value of goodwill to be deductible for tax purposes is \$50.

At December 31, 2020, the Company had recognized, at fair value, a liability of \$33 for contingent consideration in connection with the acquisition of Onex Falcon, which is included within other liabilities in the consolidated balance sheet. The fair value of the contingent consideration was estimated by calculating the present value of the future expected cash flows.

In June 2019, Onex acquired 100% of Gluskin Sheff for C\$445 (\$329). Gluskin Sheff is a Canadian wealth management firm serving high net worth families and institutional investors. The Company acquired Gluskin Sheff to diversify and expand its distribution channels and to grow its fee-generating assets under management. As part of the acquisition, certain members of the Gluskin Sheff management team exchanged their Gluskin Sheff common shares for Onex SVS and limited partnership units of a subsidiary of Onex. In connection with this transaction, Onex issued 247,359 SVS with a fair value of \$13 (C\$18) and limited partnership units of an Onex consolidated subsidiary with a fair value of \$8 (C\$11), in addition to cash consideration paid of \$308 (C\$416). The Company also incurred \$2 of acquisition-related costs. Gluskin Sheff's expenses and revenues are primarily denominated in Canadian dollars.

Onex determined that Gluskin Sheff and the wholly-owned subsidiaries that were formed to acquire the company did not meet the definition of an investment entity under IFRS 10 and that the entities' primary business purpose, as a whole, is to provide investment-related services. As such, Onex consolidated the financial results of Gluskin Sheff and the wholly-owned subsidiaries that were formed to acquire the company.

Details of the purchase price and allocation to the acquired assets and liabilities of Gluskin Sheff were as follows:

Cash and cash equivalents	<b>\$ 11</b>
Treasury investments	<b>13</b>
Management fees, recoverable fund expenses and other receivables	<b>12</b>
Other assets	<b>8</b>
Property and equipment	<b>18</b>
Intangible assets with a limited life	<b>138</b>
Intangible assets with an indefinite life	<b>14</b>
Goodwill	<b>192</b>
Accounts payable and accrued liabilities	<b>(29)</b>
Lease and other liabilities	<b>(8)</b>
Deferred income taxes	<b>(40)</b>
Net assets acquired	<b>\$ 329</b>

Included in the net assets acquired are gross receivables of \$12, of which all contractual cash flows are expected to be recovered. The fair value of these receivables on the date of acquisition was determined to be \$12.

Goodwill is not deductible for tax purposes and is primarily attributable to Gluskin Sheff's leading position in the Canadian high net worth private client market and the skills and competence of its workforce.

Income and net earnings of Gluskin Sheff from the date of acquisition by the Company to December 31, 2019 were \$70 and \$9, respectively.

The Company estimates it would have reported consolidated income of approximately \$1,140 and net earnings of approximately \$4,280 for the year ended December 31, 2019 had Gluskin Sheff been acquired on January 1, 2019.

### 3. CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprised the following:

	December 31, 2020	December 31, 2019
Cash at bank and on hand	<b>\$ 190</b>	\$ 137
Money market funds	<b>503</b>	779
Commercial paper	<b>13</b>	61
Bank term deposits and other	<b>-</b>	11
Total cash and cash equivalents	<b>\$ 706</b>	\$ 988

### 4. TREASURY INVESTMENTS

Treasury investments comprised the following:

	December 31, 2020	December 31, 2019
Commercial paper and corporate obligations	<b>\$ 146</b>	\$ 207
Federal and provincial debt instruments	<b>49</b>	82
Other	<b>39</b>	17
Total treasury investments	<b>\$ 234</b>	\$ 306

### 5. MANAGEMENT AND ADVISORY FEES, RECOVERABLE FUND EXPENSES AND OTHER RECEIVABLES

The Company's receivables for management and advisory fees, fund expenses and other comprised the following:

	December 31, 2020	December 31, 2019
Management and advisory fees	<b>\$ 142</b>	\$ 205
Recoverable fund and operating businesses' expenses	<b>87</b>	82
Performance fees	<b>17</b>	20
Other	<b>15</b>	25
Total	<b>\$ 261</b>	\$ 332

Management and advisory fees receivable primarily consisted of management fees receivable of \$122 (2019 – \$190) from the Onex Partners and ONCAP Funds. Onex has elected to defer cash receipt of management fees from certain funds until the later stages of each fund's life. At December 31, 2020 and December 31, 2019, the receivable for management and advisory fees primarily related to fees due from Onex Partners IV.

## 6. CORPORATE INVESTMENTS

The Company's interests in its Investment Holding Companies are recorded at fair value through net earnings (loss) in accordance with IFRS 9 and IFRS 10, as described in note 1. The Investment Holding Companies directly or indirectly invest the Company's capital in the Onex Partners Funds, ONCAP Funds, Onex Credit strategies and other investments. The Company's corporate investments comprised the following:

	December 31, 2019	Capital Deployed	Realizations and Distributions	Change in Fair Value	December 31, 2020
Onex Partners Funds	\$ 2,999	\$ 518	\$ (835)	\$ 487	\$ 3,169
ONCAP Funds	501	5	(1)	101	606
Other private equity	421	145	(36)	213	743
Carried interest	66	n/a	-	21	87
Total private equity investments <sup>(a)</sup>	3,987	668	(872)	822	4,605
Onex Credit Strategies <sup>(b)</sup>	746	383	(334)	54	849
Real estate <sup>(c)</sup>	90	-	(20)	(8)	62
Other net assets <sup>(d)</sup>	410	(895)	915	(20)	410
Total corporate investments excluding intercompany loans	5,233	156	(311)	848	5,926
Intercompany loans receivable from Onex and the Asset Managers <sup>(e)</sup>	4,217	172	(346)	-	4,043
Intercompany loans payable to Onex and the Asset Managers <sup>(f)</sup>	(714)	(24)	313	-	(425)
Intercompany loans receivable from Investment Holding Companies <sup>(f)</sup>	714	24	(313)	-	425
Total corporate investments	\$ 9,450	\$ 328	\$ (657)	\$ 848	\$ 9,969

	January 1, 2019	Capital Deployed	Realizations and Distributions	Change in Fair Value	December 31, 2019
Onex Partners Funds	\$ 3,050	\$ 398	\$ (1,131)	\$ 682	\$ 2,999
ONCAP Funds	458	46	(17)	14	501
Other private equity	375	27	(25)	44	421
Carried interest	110	n/a	(43)	(1)	66
Total private equity investments <sup>(a)</sup>	3,993	471	(1,216)	739	3,987
Onex Credit Strategies <sup>(b)</sup>	815	197	(330)	64	746
Real estate <sup>(c)</sup>	148	-	(53)	(5)	90
Other net assets <sup>(d)</sup>	434	(845)	820	1	410
Total corporate investments excluding intercompany loans	5,390	(177)	(779)	799	5,233
Intercompany loans receivable from Onex and the Asset Managers <sup>(e)</sup>	3,766	530	(79)	-	4,217
Intercompany loans payable to Onex and the Asset Managers <sup>(f)</sup>	(414)	(357)	57	-	(714)
Intercompany loans receivable from Investment Holding Companies <sup>(f)</sup>	414	357	(57)	-	714
Total corporate investments	\$ 9,156	\$ 353	\$ (858)	\$ 799	\$ 9,450

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

a) Private equity investments

The Company's private equity investments comprised the following:

	December 31, 2019	Capital Deployed	Realizations and Distributions	Change in Fair Value	December 31, 2020
<b>Onex Partners Funds</b>					
Onex Partners I	\$ 1	\$ -	\$ -	\$ -	\$ 1
Onex Partners II	84	-	-	(32)	52
Onex Partners III	554	-	(6)	(103)	445
Onex Partners IV	2,087	11	(833)	569	1,834
Onex Partners V	463	507	(67)	149	1,052
Management incentive programs	(190)	n/a	71	(96)	(215)
<b>Total investment in Onex Partners Funds<sup>(i)</sup></b>	<b>2,999</b>	<b>518</b>	<b>(835)</b>	<b>487</b>	<b>3,169</b>
<b>ONCAP Funds</b>					
ONCAP II	106	-	(1)	(4)	101
ONCAP III	184	-	-	62	246
ONCAP IV	248	5	-	69	322
Management incentive programs	(37)	n/a	-	(26)	(63)
<b>Total investment in ONCAP Funds<sup>(iii)</sup></b>	<b>501</b>	<b>5</b>	<b>(1)</b>	<b>101</b>	<b>606</b>
<b>Other private equity investments<sup>(iii)</sup></b>	<b>421</b>	<b>145</b>	<b>(36)</b>	<b>213</b>	<b>743</b>
<b>Carried interest<sup>(iv)</sup></b>	<b>66</b>	<b>n/a</b>	<b>-</b>	<b>21</b>	<b>87</b>
<b>Total private equity investments</b>	<b>\$ 3,987</b>	<b>\$ 668</b>	<b>\$ (872)</b>	<b>\$ 822</b>	<b>\$ 4,605</b>

	January 1, 2019	Capital Deployed	Realizations and Distributions	Change in Fair Value	December 31, 2019
<b>Onex Partners Funds</b>					
Onex Partners I	\$ 90	\$ -	\$ (90)	\$ 1	\$ 1
Onex Partners II	132	-	-	(48)	84
Onex Partners III	614	-	(84)	24	554
Onex Partners IV	2,262	13	(981)	793	2,087
Onex Partners V	30	385	-	48	463
Management incentive programs	(78)	n/a	24	(136)	(190)
<b>Total investment in Onex Partners Funds<sup>(i)</sup></b>	<b>3,050</b>	<b>398</b>	<b>(1,131)</b>	<b>682</b>	<b>2,999</b>
<b>ONCAP Funds</b>					
ONCAP II	113	-	(17)	10	106
ONCAP III	179	-	(3)	8	184
ONCAP IV	206	46	-	(4)	248
Management incentive programs	(40)	n/a	3	-	(37)
<b>Total investment in ONCAP Funds<sup>(iii)</sup></b>	<b>458</b>	<b>46</b>	<b>(17)</b>	<b>14</b>	<b>501</b>
<b>Other private equity investments<sup>(iii)</sup></b>	<b>375</b>	<b>27</b>	<b>(25)</b>	<b>44</b>	<b>421</b>
<b>Carried interest<sup>(iv)</sup></b>	<b>110</b>	<b>n/a</b>	<b>(43)</b>	<b>(1)</b>	<b>66</b>
<b>Total private equity investments</b>	<b>\$ 3,993</b>	<b>\$ 471</b>	<b>\$ (1,216)</b>	<b>\$ 739</b>	<b>\$ 3,987</b>

### *i) Onex Partners Funds*

The Onex Partners Funds typically make control equity investments in operating companies headquartered, organized, domiciled or whose principal executive offices are primarily in North America and Western Europe. Onex Partners V will not invest more than 20% of aggregate commitments in any single operating company and its affiliates. Certain Onex Partners Funds also have limits on the amount of aggregate commitments that can be invested in operating companies whose headquarters or principal executive offices are located outside of North America.

At December 31, 2020, the Onex Partners Funds had investments in 19 (2019 – 18) operating businesses in various industry sectors and countries. Onex' investments in the Onex Partners Funds include co-investments, where applicable.

#### *Onex Partners IV – 2020*

During 2020, the Onex Partners IV Group sold its remaining 101.8 million shares in SIG Combibloc Group AG (“SIG”). SIG is a systems and solutions provider for aseptic carton packaging. Onex' combined share of the net proceeds from the Onex Partners IV Group was CHF 537 (\$590), net of payments under the management incentive programs.

In April 2020, the Onex Partners IV Group received a dividend from SIG, of which Onex' share was CHF 9 (\$9).

In June 2020, the Onex Partners IV Group sold approximately 20.8 million ordinary shares of Clarivate Analytics Plc (“Clarivate Analytics”) at a price of \$22.50 per share. Clarivate Analytics is a global analytics provider. Onex' share of the net proceeds from the Onex Partners IV Group was \$171.

#### *Onex Partners V – 2020*

In June and August 2020, Onex invested \$72 and \$35, respectively, in Onex Partners V as part of the fund's investments in preferred shares of Emerald Holding, Inc. (“Emerald”). Emerald is an operator of large business-to-business trade shows in the United States across several end markets.

In September 2020, Onex invested \$64 in Onex Partners V as part of the fund's investment in Acacium Group (formerly Independent Clinical Services Group), a specialized staffing, workforce management solutions, and health and social services business operating primarily in Europe and present across four continents.

In November 2020, Onex invested \$200 in Onex Partners V as part of the fund's investment in OneDigital, a leading U.S. provider of employee benefits insurance brokerage and retirement consulting services.

In December 2020, Onex invested \$136 as part of the Onex Partners V Group's add-on investment in Convex Group Limited (“Convex”). Convex is a specialty insurer and reinsurer focused on complex risks.

#### *Onex Partners I and Onex Partners III – 2019*

In March 2019, the Onex Partners I and Onex Partners III Groups sold BrightSpring Health (formerly ResCare), a provider of residential, training, educational and support services for people with disabilities and special needs in the United States, for an enterprise value of approximately \$1,300. Onex' share of the net proceeds from Onex Partners I and Onex Partners III was \$99 and \$92, respectively, including carried interest of \$39. The MIP distribution as a result of this transaction was \$12.

#### *Onex Partners IV – 2019*

In April 2019, the Onex Partners IV Group received a dividend from SIG, of which Onex' share was CHF 20 (\$20).

In August 2019, the Onex Partners IV Group sold Jack's, a regional quick-service restaurant operator. Onex' share of the net proceeds from Onex Partners IV was \$224. The MIP distribution as a result of this transaction was \$12.

In September 2019, the Onex Partners IV Group sold approximately 30.0 million shares of SIG at a price of CHF 12.00 per share and in November 2019, the Onex Partners IV Group sold approximately 31.4 million shares of SIG at a price of CHF 13.30 per share. Onex' combined share of the net proceeds from the Onex Partners IV Group was CHF 273 (\$276). No amounts were paid on account of the MIP as the required realized investment return hurdle for Onex was not met on realizations to date.

In September 2019, the Onex Partners IV Group sold approximately 27.5 million ordinary shares of Clarivate Analytics at a price of \$16.00 per share and in December 2019, the Onex Partners IV Group sold approximately 49.7 million ordinary shares of Clarivate Analytics at a price of \$17.25 per share. Onex' combined share of the net proceeds from the Onex Partners IV Group was \$387. No amounts were paid on account of the MIP as the required realized investment return hurdle for Onex was not met on realizations to date.

In November 2019, the Onex Partners IV Group received a distribution from Clarivate Analytics in relation to a tax receivable agreement that was entered into with the company in connection with Clarivate Analytics' initial public offering in January 2019. The agreement entitles the Onex Partners IV Group to a portion of the tax benefits realized by Clarivate Analytics relating to tax attributes that were present at the time of the initial public offering. Onex' share of the distribution from the Onex Partners IV Group was \$54.

In November 2019, Onex invested an additional \$13 in Onex Partners IV to support PowerSchool's acquisition activities.



**Onex Partners V – 2019**

In April 2019, Onex invested \$124 in Onex Partners V as part of the fund's investment in Convex.

In December 2019, Onex invested \$261 in Onex Partners V as part of the fund's investment in WestJet Airlines Ltd., a Canadian airline based in Calgary, Alberta.

**ii) ONCAP Funds**

The ONCAP Funds typically make control equity investments in operating companies headquartered, organized, domiciled or whose principal executive offices are primarily in the United States and Canada. ONCAP IV will not invest more than 20% of aggregate commitments in any single operating company and its affiliates.

At December 31, 2020, the ONCAP Funds had investments in 16 operating businesses (2019 – 16) headquartered in North America. Onex' investments in the ONCAP Funds include co-investments, where applicable.

During 2020, there were no significant transactions related to Onex' investments in the ONCAP Funds.

In July 2019, the ONCAP II and ONCAP III Groups received distributions from PURE Canadian Gaming, of which Onex' share was \$14 and \$3, respectively.

In November 2019, Onex invested \$39 in ONCAP IV as part of the fund's investment in TAC Energetech Resources Holdings, LLC, a provider of wireless infrastructure services to telecommunications carriers and tower owners in the United States.

**iii) Other private equity investments**

Other private equity investments primarily consist of Onex' investments in Celestica and Ryan Specialty Group ("RSG"). In August 2020, Onex invested an additional \$108 in preferred shares of RSG in connection with an add-on acquisition completed by RSG. RSG is an international specialty insurance organization, which includes a wholesale brokerage firm and an underwriting management organization.

In March 2019, Onex invested an additional \$25 in common equity of RSG to support the company's acquisition activities.

**iv) Carried interest**

The General Partner of each Onex Partners and ONCAP Fund is entitled to 20% of the realized net gains of the limited partners in such Fund provided the limited partners have achieved a minimum 8% net compound annual return on their investment. This performance-based capital allocation of realized net gains is referred to as carried interest. Onex is entitled to 40% of the carried

interest realized in the Onex Partners and ONCAP Funds. Once the ONCAP IV investors achieve a net return of two times their aggregate capital contributions, carried interest participation increases from 20% to 25% of the realized net gains. The amount of carried interest ultimately received by Onex is based on realizations, the timing of which can vary significantly from period to period.

During 2020, Onex received less than \$1 of carried interest. The receipt of carried interest earned from the secondary offerings by Clarivate Analytics and SIG during 2020, as described earlier in this note, was elected to be deferred by the General Partner of Onex Partners IV.

During 2019, Onex received \$43 of carried interest primarily from the sale of BrightSpring Health, as described above. The receipt of carried interest earned from the sale of Jack's and the secondary offerings by Clarivate Analytics and SIG, as described earlier in this note, was elected to be deferred by the General Partner of Onex Partners IV.

Unrealized carried interest is calculated based on the current fair values of the Funds and the overall realized and unrealized gains in each Fund in accordance with its limited partnership agreements.

**b) Onex Credit strategies**

Collateralized Loan Obligations ("CLOs") are leveraged structured vehicles that hold a widely diversified asset portfolio funded through the issuance of long-term debt in a series of rated tranches of secured notes and equity. The Onex Credit U.S. CLOs invest only in securities denominated in U.S. dollars, while the Onex Credit EURO CLOs invest only in securities denominated in euros. The Company primarily invests in the equity tranches of the Onex Credit CLOs.

The middle-market lending strategy primarily holds investments in senior secured loans and other loan investments in private equity sponsor-owned portfolio companies and, selectively, other corporate borrowers. The loans are predominantly with borrowers in the United States and, selectively, in Canada and Europe.

The senior loan strategies hold investments in first-lien, senior secured loans and may employ leverage.

The opportunistic and special situation strategies invest primarily in North American and European first-lien, senior secured loans, second-lien loans and other debt investments having similar characteristics.

The structured credit and high yield strategies invest primarily in U.S. and European collateralized loan obligations.

The Company's investment in Onex Credit strategies comprised the following:

	December 31, 2019	Capital Deployed	Realizations and Distributions	Change in Fair Value	December 31, 2020
<b>Onex Credit Strategies</b>					
U.S. CLOs	\$ 340	\$ 82	\$ (72)	\$ 33	\$ 383
EURO CLOs	92	35	(12)	(3)	112
CLO warehouses	52	102	(159)	5	-
Middle-market lending	73	26	(13)	3	89
Senior loan strategies	187	-	-	5	192
Opportunistic and special situation strategies	2	125	(69)	10	68
Structured credit and high yield strategies	-	13	(9)	1	5
<b>Total investment in Onex Credit Strategies</b>	<b>\$ 746</b>	<b>\$ 383</b>	<b>\$ (334)</b>	<b>\$ 54</b>	<b>\$ 849</b>

	January 1, 2019	Capital Deployed	Realizations and Distributions	Change in Fair Value	December 31, 2019
<b>Onex Credit Strategies</b>					
U.S. CLOs	\$ 344	\$ 36	\$ (73)	\$ 33	\$ 340
EURO CLOs	68	40	(16)	-	92
CLO warehouses	113	76	(145)	8	52
Middle-market lending	46	45	(25)	7	73
Senior loan strategies	171	-	-	16	187
Opportunistic and special situation strategies	73	-	(71)	-	2
<b>Total investment in Onex Credit Strategies</b>	<b>\$ 815</b>	<b>\$ 197</b>	<b>\$ (330)</b>	<b>\$ 64</b>	<b>\$ 746</b>

During the second quarter of 2020, Onex closed its eighteenth U.S. collateralized loan obligation ("CLO-18"), investing a net \$41 for 100% of the most subordinated capital of CLO-18. On closing, Onex received \$68 plus interest for the investment that supported the warehouse facility for CLO-18.

In June 2020, Onex closed its nineteenth U.S. collateralized loan obligation ("CLO-19"), investing \$21 for approximately 65% of the most subordinated capital of CLO-19. On closing, Onex received \$10 plus interest for the investment that supported the warehouse facility for CLO-19.

In June 2020, Onex closed its fourth European collateralized loan obligation ("EURO CLO-4"), investing €31 (\$35) for 100% of the most subordinated capital of EURO CLO-4. On closing, Onex received €59 (\$66) plus interest for the investment that supported the warehouse facility for EURO CLO-4.

In December 2020, Onex closed its twentieth U.S. collateralized loan obligation ("CLO-20"), investing \$12 for approximately 34% of the most subordinated capital of CLO-20. On closing, Onex received \$10 plus interest for the investment that supported the warehouse facility for CLO-20.

During 2020, Onex made investments in middle-market lending totalling \$26 (2019 – \$45).

During 2020, Onex Credit completed fundraising for the Onex Senior Loan Opportunity Fund, as described in note 26(l), which invests primarily in North American and European first-lien, senior secured loans, second-lien loans and other debt investments having similar characteristics. During 2020, Onex invested a total of \$10 in the Onex Senior Loan Opportunity Fund. In addition, Onex invested a net \$55 in a separately managed account which follows a similar strategy as the Onex Senior Loan Opportunity Fund.

During 2020, Onex Credit completed the first and second close of fundraising for the Onex Structured Credit Opportunities Fund, as described in note 26(m), which invests primarily in U.S. and European collateralized loan obligations. During 2020, Onex invested \$2 in a separately managed account which follows a similar strategy as the Onex Structured Credit Opportunities Fund.

During 2020, Onex received distributions of \$76 (2019 – \$85) from CLO investments and realized \$13 (2019 – \$25) from middle-market lending investments.

In March 2019, Onex closed its sixteenth U.S. collateralized loan obligation ("CLO-16"), investing \$13 for approximately 30% of the most subordinated capital of CLO-16. On closing, Onex received \$50 plus interest for the investment that supported the warehouse facility for CLO-16.

In May 2019, Onex closed its third European collateralized loan obligation (“EURO CLO-3”), investing €35 (\$40) for all of the most subordinated capital of EURO CLO-3. On closing, Onex received €55 (\$61) plus interest for the investment that supported the warehouse facility for EURO CLO-3.

In July 2019, Onex closed its seventeenth U.S. collateralized loan obligation (“CLO-17”), investing \$23 for approximately 56% of the most subordinated capital of CLO-17. On closing, Onex received approximately \$24 plus interest for the investment that supported the warehouse facility for CLO-17.

During 2019, Onex invested \$30 to support the warehouse facility for CLO-18.

During 2019, Onex invested €20 (\$22) to support the warehouse facility for EURO CLO-4.

During 2019, Onex received distributions of \$4 from its second CLO denominated in U.S. dollars (“CLO-2”), which was redeemed in November 2018.

During the fourth quarter of 2019, Onex received distributions totalling \$71 from the Onex Debt Opportunity Fund. The distributions received were in connection with the dissolution of the Fund, which occurred in 2020.

#### c) Real estate

Onex’ investment in real estate is comprised of an investment in Flushing Town Center, a commercial and residential complex located in Flushing, New York. During 2020, Onex received distributions of \$20 (2019 – \$53) from Flushing Town Center, which were primarily funded by the sale of residential condominium units and the receipt of investment-related tax credits.

#### d) Other net assets

Other net assets consist of assets and liabilities of the Investment Holding Companies, excluding investments in private equity, Onex Credit strategies, real estate and intercompany loans receivable from and payable to Onex and the Asset Managers. Other net assets comprised the following:

	December 31, 2020	December 31, 2019
Cash and cash equivalents	\$ 113	\$ 306
Treasury investments	307	89
Restricted cash	22	22
Other net assets (liabilities)	(32)	(7)
<b>Total other net assets</b>	<b>\$ 410</b>	<b>\$ 410</b>

Treasury investments held by the Investment Holding Companies comprised the following:

	December 31, 2020	December 31, 2019
Federal and provincial debt instruments	\$ 167	\$ 35
Commercial paper and corporate obligations	117	43
Other	23	11
<b>Total treasury investments</b>	<b>\$ 307</b>	<b>\$ 89</b>

#### e) Intercompany loans receivable from Onex and the Asset Managers

The Investment Holding Companies have advanced intercompany loans to Onex and the Asset Managers. At December 31, 2020, the intercompany loans receivable from Onex and the Asset Managers of \$4,043 (December 31, 2019 – \$4,217) formed part of Onex’ net investment in the Investment Holding Companies, which is recorded at fair value through net earnings (loss). These intercompany loans receivable are the same loans presented as intercompany loans payable to the Investment Holding Companies in the consolidated balance sheets, which at December 31, 2020 totalled \$4,043 (December 31, 2019 – \$4,217) and are described in note 10. There is no impact on net assets or net earnings (loss) from these intercompany loans.

#### f) Intercompany loans payable to Onex and the Asset Managers and intercompany loans receivable from Investment Holding Companies

At December 31, 2020, Onex and the Asset Managers had advanced intercompany loans to the Investment Holding Companies totalling \$425 (December 31, 2019 – \$714). The corresponding intercompany loans payable to Onex and the Asset Managers, which at December 31, 2020 totalled \$425 (December 31, 2019 – \$714), formed part of Onex’ net investment in the Investment Holding Companies, which is recorded at fair value through net earnings (loss). There is no impact on net assets or net earnings (loss) from these intercompany loans.

## 7. OTHER ASSETS

Other assets comprised the following:

	December 31, 2020	December 31, 2019
Forward agreements	\$ 78	\$ 82
Restricted cash	13	30
Prepaid expenses and other	7	14
<b>Total</b>	<b>\$ 98</b>	<b>\$ 126</b>

Forward agreements with a total value of \$78 (2019 – \$82) represent the fair value of hedging arrangements entered into with a financial institution to hedge the Company’s exposure to changes in the market value of Onex SVS associated with certain DSUs outstanding, as described in note 16.

## 8. PROPERTY AND EQUIPMENT

The Company's property and equipment comprised the following:

	Right-of-Use Assets	Aircraft	Leasehold Improvements	Furniture and Equipment	Total
<b>At January 1, 2019</b>					
Cost	\$ 71	\$ 72	\$ 53	\$ 13	\$ 209
Accumulated amortization	-	(14)	(9)	(3)	(26)
<b>Net book amount</b>	<b>\$ 71</b>	<b>\$ 58</b>	<b>\$ 44</b>	<b>\$ 10</b>	<b>\$ 183</b>
<b>Year ended December 31, 2019</b>					
Opening net book amount	\$ 71	\$ 58	\$ 44	\$ 10	\$ 183
Acquisition of Gluskin Sheff (note 2)	5	-	10	3	18
Additions	-	1	2	-	3
Amortization charge	(9)	(3)	(8)	(3)	(23)
<b>Closing net book amount</b>	<b>\$ 67</b>	<b>\$ 56</b>	<b>\$ 48</b>	<b>\$ 10</b>	<b>\$ 181</b>
<b>At December 31, 2019</b>					
Cost	\$ 76	\$ 73	\$ 65	\$ 16	\$ 230
Accumulated amortization	(9)	(17)	(17)	(6)	(49)
<b>Net book amount</b>	<b>\$ 67</b>	<b>\$ 56</b>	<b>\$ 48</b>	<b>\$ 10</b>	<b>\$ 181</b>
<b>Year ended December 31, 2020</b>					
Opening net book amount	\$ 67	\$ 56	\$ 48	\$ 10	\$ 181
Acquisition of Onex Falcon (note 2)	9	-	2	-	11
Additions	2	-	-	1	3
Amortization charge	(10)	(3)	(9)	(4)	(26)
<b>Closing net book amount</b>	<b>\$ 68</b>	<b>\$ 53</b>	<b>\$ 41</b>	<b>\$ 7</b>	<b>\$ 169</b>
<b>At December 31, 2020</b>					
Cost	\$ 87	\$ 73	\$ 67	\$ 17	\$ 244
Accumulated amortization	(19)	(20)	(26)	(10)	(75)
<b>Net book amount</b>	<b>\$ 68</b>	<b>\$ 53</b>	<b>\$ 41</b>	<b>\$ 7</b>	<b>\$ 169</b>

Right-of-use assets primarily relate to leased premises.

## 9. GOODWILL AND INTANGIBLE ASSETS

The Company's goodwill and intangible assets comprised the following:

	Goodwill	Tradename	Client Relationships and Asset Management Contracts	Software	Total Intangible Assets
<b>As at January 1, 2019</b>					
Cost	\$ 62	\$ -	\$ 43	\$ -	\$ 43
Accumulated amortization and impairment losses	-	-	(21)	-	(21)
<b>Net book amount</b>	<b>\$ 62</b>	<b>\$ -</b>	<b>\$ 22</b>	<b>\$ -</b>	<b>\$ 22</b>
<b>Year ended December 31, 2019</b>					
Opening net book amount	\$ 62	\$ -	\$ 22	\$ -	\$ 22
Acquisition of Gluskin Sheff (note 2)	192	14	136	2	152
Amortization charge <sup>(i)</sup>	-	-	(21)	(1)	(22)
Foreign exchange	7	1	5	-	6
<b>Closing net book amount</b>	<b>\$ 261</b>	<b>\$ 15</b>	<b>\$ 142</b>	<b>\$ 1</b>	<b>\$ 158</b>
<b>As at December 31, 2019</b>					
Cost	\$ 261	\$ 15	\$ 180	\$ 2	\$ 197
Accumulated amortization	-	-	(38)	(1)	(39)
<b>Net book amount</b>	<b>\$ 261</b>	<b>\$ 15</b>	<b>\$ 142</b>	<b>\$ 1</b>	<b>\$ 158</b>
<b>Year ended December 31, 2020</b>					
Opening net book amount	\$ 261	\$ 15	\$ 142	\$ 1	\$ 158
Impairment	(85)	-	-	-	-
Acquisition of Onex Falcon (note 2)	88	2	36	-	38
Amortization charge <sup>(i)</sup>	-	-	(30)	(1)	(31)
Foreign exchange	-	-	2	-	2
<b>Closing net book amount</b>	<b>\$ 264</b>	<b>\$ 17</b>	<b>\$ 150</b>	<b>\$ -</b>	<b>\$ 167</b>
<b>As at December 31, 2020</b>					
Cost	\$ 342	\$ 17	\$ 207	\$ 2	\$ 226
Accumulated amortization and impairment losses	(78)	-	(57)	(2)	(59)
<b>Net book amount</b>	<b>\$ 264</b>	<b>\$ 17</b>	<b>\$ 150</b>	<b>\$ -</b>	<b>\$ 167</b>

(i) Included in amortization is \$11 (2019 - \$4) related to the derecognition of client relationship intangible assets resulting from client terminations.

Goodwill is attributable to the acquisitions of Gluskin Sheff and Onex Falcon, as described in note 2, and goodwill recognized as a result of the acquisition of the Onex Credit asset management platform in 2015, which was primarily attributable to the acquired workforce and industry relationships at Onex Credit. Management tested goodwill for impairment during the fourth quarter of 2020 and concluded that no impairments existed.

Management concluded that as at March 31, 2020, conditions existed which may indicate that goodwill and intangible assets associated with the acquisitions of Gluskin Sheff and Onex Credit were impaired as a result of the market volatility and economic disruption which began in March 2020 in connection with the COVID-19 pandemic, as described in note 1. As a result, management tested the

goodwill and intangible assets of Gluskin Sheff and Onex Credit for impairment as at March 31, 2020 and recorded a goodwill impairment charge of C\$114 (\$85) associated with the goodwill of Gluskin Sheff, measured in accordance with IAS 36, *Impairment of Assets* ("IAS 36"). The impairment was primarily due to the decrease in assets under management as a result of the COVID-19 pandemic, as described in note 1. The impairment for Gluskin Sheff was calculated on a fair value less costs of disposal basis, which resulted in a recoverable amount of C\$310 (\$219) as at March 31, 2020. The recoverable amount was a Level 3 measurement in the fair value hierarchy due to significant unobservable inputs used in determining the recoverable amount, which was based on a five-year discounted cash flow projection.

Significant assumptions included in the discounted cash flow projection were i) a 16.5% discount rate; ii) net growth in assets under management; and iii) a terminal value growth rate of 2.5%. The impact to the goodwill impairment expense from changes in the discount rate and terminal value growth rate include the following:

Significant Unobservable Inputs	Decrease of 1.0 Percentage Point	Increase of 1.0 Percentage Point
Discount rate	\$28 decrease in impairment expense	\$23 increase in impairment expense
Terminal value growth rate	\$14 increase in impairment expense	\$17 decrease in impairment expense

Significant Unobservable Input	Decrease of 10%	Increase of 10%
Net growth rate	\$14 increase in impairment expense	\$16 decrease in impairment expense

As a result of the impairment charge, goodwill associated with the acquisition of Gluskin Sheff was reduced to a value of C\$146 (\$114) as at December 31, 2020.

Management determined that the goodwill and intangible assets associated with the acquisition of Onex Credit were not impaired as at March 31, 2020, based on their value in use.

The cost and accumulated amortization of client relationships have been reduced for client relationships that ended during 2019 and 2020.

## 10. INTERCOMPANY LOANS PAYABLE TO INVESTMENT HOLDING COMPANIES

Onex and the Asset Managers have intercompany loans payable to the Investment Holding Companies. The loans are primarily due on demand and non-interest bearing. At December 31, 2020, intercompany loans payable to the Investment Holding Companies totalled \$4,043 (2019 – \$4,217) and the corresponding receivable of \$4,043 (2019 – \$4,217) was included in the fair value of the Investment Holding Companies within corporate investments (note 6). There is no impact on net assets or net earnings (loss) from these intercompany loans.

## 11. ACCRUED COMPENSATION

Accrued compensation at December 31, 2020 consisted primarily of cash incentive compensation related to fiscal 2020 (2019 – fiscal 2019), which is to be paid to employees and management of the Company during the first quarter of 2021 (2019 – first quarter of 2020).

## 12. STOCK-BASED COMPENSATION PAYABLE

Stock-based compensation payable comprised the following:

	December 31, 2020	December 31, 2019
Stock Option Plan	\$ 181	\$ 212
Management DSU Plan	44	45
Director DSU Plan	38	44
Total stock-based compensation payable	\$ 263	\$ 301

Included in other assets (note 7) at December 31, 2020 was \$78 (2019 – \$82) related to forward agreements to economically hedge the Company's exposure to changes in the trading price of Onex shares associated with the Management and Director DSU plans.

## 13. LEASES

The Company leases office space in Canada, the United States and the United Kingdom. Lease terms are negotiated on an individual basis and contain a wide range of terms and conditions. The terms of the Company's leasing agreements are generally made for fixed periods up to 2031 and in certain circumstances contain options to extend beyond the initial fixed periods. In circumstances where it is reasonably certain that the Company will exercise an option to extend a leasing agreement, the minimum lease payments to be made during the extension period are included in the determination of the lease liability to be recorded. The lease contracts entered into by the Company do not contain any significant restrictions or covenants.

The Company's lease liabilities at December 31, 2020 totalled \$75 (2019 – \$72) and the annual minimum payment requirements for these liabilities were as follows:

For the year:	
2021	\$ 14
2022	12
2023	11
2024	11
2025	11
Thereafter	25
Total minimum lease payments	\$ 84
Less: imputed interest	(9)
Balance of obligations under lease	\$ 75

During 2020, the Company recognized \$2 (2019 – \$2) in interest expense related to its lease liabilities, which was included in other expenses. The Company also had total cash disbursements of \$10 (2019 – \$9) related to lease liabilities.

Information concerning right-of-use assets is disclosed in note 8.

#### 14. LIABILITIES ARISING FROM FINANCING ACTIVITIES

The following tables provide an analysis of liabilities arising from financing activities:

	December 31, 2020	December 31, 2019
Principal balance of intercompany loans payable to Investment Holding Companies	\$ 4,043	\$ 4,217
Principal balance of lease liabilities	84	82
Accrued and imputed interest	(9)	(10)
Net financing obligations	\$ 4,118	\$ 4,289

	Intercompany Loans Payable to Investment Holding Companies	Lease Liabilities	Total
Balance – January 1, 2019	\$ 3,766	\$ 72	\$ 3,838
Issuance of loans	530	-	530
Acquisition of Gluskin Sheff (note 2)	-	5	5
Interest accrued	-	2	2
Repayment of financing obligations	(79)	(7)	(86)
Cash interest paid	-	(2)	(2)
Foreign exchange	-	2	2
<b>Balance – December 31, 2019</b>	<b>\$ 4,217</b>	<b>\$ 72</b>	<b>\$ 4,289</b>
Issuance of loans	172	-	172
Acquisition of Onex Falcon (note 2)	-	9	9
Interest accrued	-	2	2
Lease amendments	-	2	2
Repayment of financing obligations	(346)	(8)	(354)
Cash interest paid	-	(2)	(2)
Foreign exchange	-	-	-
<b>Balance – December 31, 2020</b>	<b>\$ 4,043</b>	<b>\$ 75</b>	<b>\$ 4,118</b>

#### 15. INCOME TAXES

The reconciliation of statutory income tax rates to the Company's effective tax rate is as follows:

Year ended December 31	2020	2019
Income tax expense at statutory rate	\$ 194	\$ 1,123
Changes related to:		
Non-taxable net gains on corporate investments	(70)	(32)
Non-taxable gain on derecognition of previously consolidated corporate investments	-	(941)
Unbenefited tax losses	4	76
Utilization of tax loss carryforwards not previously benefited	(65)	(116)
Income tax rate differential	(4)	(69)
Non-taxable dividends	(74)	(57)
Other, including permanent differences	15	(22)
Recovery of income taxes	\$ -	\$ (38)
Classified as:		
Current	\$ -	\$ 1
Deferred	-	(39)
Recovery of income taxes	\$ -	\$ (38)

The Company's deferred income tax assets and liabilities, as presented in other liabilities, are presented after taking into consideration the offsetting of balances within the same tax jurisdiction. Deferred income tax assets and liabilities, without taking into consideration the offsetting of balances within the same tax jurisdiction, comprised the following:

Deferred Income Tax Assets	Tax Losses	Property, Equipment, Right-of-Use Assets and Intangibles	Total
Balance – January 1, 2019	\$ -	\$ -	\$ -
Credited to net earnings	19	1	20
Recognition of previously unrecognized benefits	14	-	14
<b>Balance – December 31, 2019</b>	<b>\$ 33</b>	<b>\$ 1</b>	<b>\$ 34</b>
Charged to net earnings	<b>(7)</b>	<b>-</b>	<b>(7)</b>
<b>Balance – December 31, 2020</b>	<b>\$ 26</b>	<b>\$ 1</b>	<b>\$ 27</b>

Deferred Income Tax Liabilities	Property, Equipment, Right-of-Use Assets and Intangibles
Balance – January 1, 2019	\$ -
Credited to net earnings	(5)
Acquisition of Gluskin Sheff (note 2)	42
<b>Balance – December 31, 2019</b>	<b>\$ 37</b>
Credited to net earnings	<b>(7)</b>
Acquisition of Onex Falcon (note 2)	<b>-</b>
<b>Balance – December 31, 2020</b>	<b>\$ 30</b>

As at December 31, 2020, Onex and the Asset Managers had \$1,243 of non-capital loss carryforwards and \$94 of capital loss carryforwards that were available to offset current and future taxable income when realized. However, a net deferred tax asset has not been recognized in respect of these income tax losses since it is not probable as of December 31, 2020 that sufficient taxable income or taxable temporary differences will arise in the future to utilize these losses prior to their expiry, with the exception of taxable temporary differences associated with the acquired limited life intangible assets of Gluskin Sheff, as described below. The Company will continue to assess the likelihood of sufficient future taxable income being recognized to utilize available tax losses.

During 2019, the Canada Revenue Agency ("CRA") reassessed Onex' 2011 taxation year, the impact of which, if sustained, would result in a decrease to Onex' non-capital losses of approximately \$275 and an increase to Onex' capital losses of approximately \$265. These amounts represent the maximum impact on Onex' tax loss position. If the CRA's position is sustained, there will be no impact on Onex' consolidated financial statements as Onex has not recognized any deferred tax assets associated with its non-capital losses. Onex has objected to the reassessments, believes that its tax filing positions were appropriate and intends to defend itself vigorously.

During 2019 and 2020, no deferred tax provision was recognized on income from Onex' investments in foreign Investment Holding Companies since the Company had determined, as of December 31, 2020 and December 31, 2019, that it is probable these earnings will be indefinitely reinvested. In addition, foreign realized and unrealized gains are typically not subject to taxation in the foreign tax jurisdictions.

As a result of the acquisition of Gluskin Sheff in June 2019, Onex recognized a deferred tax liability attributable to the acquired limited life intangible assets of Gluskin Sheff, which was included in the acquired net assets of Gluskin Sheff, as described in note 2. In connection with this transaction, Onex recognized a deferred tax asset relating to income tax losses that are available to offset this future income tax liability, resulting in a \$38 deferred income tax recovery recognized during the year ended December 31, 2019. The deferred tax liability and deferred tax asset will be amortized over the useful life of the limited life intangible assets.

At December 31, 2020, the aggregate amount of taxable temporary differences not recognized in association with investments in subsidiaries was \$2,052 (2019 – \$2,280).



## 16. SHARE CAPITAL

**a)** The authorized share capital of the Company consists of:

*i)* 100,000 Multiple Voting Shares, which entitle their holders to elect 60% of the Company's directors and carry such number of votes in the aggregate as represents 60% of the aggregate votes attached to all shares of the Company carrying voting rights. The Multiple Voting Shares have no entitlement to a distribution on winding up or dissolution other than the payment of their nominal paid-in value.

*ii)* An unlimited number of SVS, which carry one vote per share and as a class are entitled to 40% of the aggregate votes attached to all shares of the Company carrying voting rights to elect 40% of the Company's directors and to appoint the auditors. These shares are entitled, subject to the prior rights of other classes, to distributions of the residual assets on winding up and to any declared but unpaid cash dividends. The shares are entitled to receive cash dividends, dividends in kind and stock dividends as and when declared by the Board of Directors.

The Multiple Voting Shares and SVS are subject to provisions whereby, if an event of change occurs (such as Mr. Schwartz, Chairman and CEO, ceasing to hold, directly or indirectly, more than 5,000,000 SVS or related events), the Multiple Voting Shares will thereupon be entitled to elect only 20% of the Company's directors and otherwise will cease to have any general voting rights. The SVS would then carry 100% of the general voting rights and be entitled to elect 80% of the Company's directors.

*iii)* An unlimited number of Senior and Junior Preferred Shares issuable in series. The Company's directors are empowered to fix the rights to be attached to each series.

**b)** At December 31, 2020, the issued and outstanding share capital consisted of 100,000 Multiple Voting Shares (2019 – 100,000) and 90,310,931 SVS (2019 – 100,063,143). The Multiple Voting Shares have a nominal paid-in value in these consolidated financial statements.

There were no issued and outstanding Senior and Junior Preferred shares at December 31, 2020 or December 31, 2019.

The Company increased its quarterly dividend by 14% to C\$0.10 per SVS beginning with the dividend declared by the Board of Directors in May 2019.

**c)** Onex renewed its Normal Course Issuer Bid in April 2020 for one year, permitting the Company to purchase on the Toronto Stock Exchange up to 10% of the public float of its SVS. The 10% limit represents approximately 8.1 million shares.

During 2020, the Company repurchased and cancelled 9,780,411 of its SVS under the Normal Course Issuer Bid for a total cost of \$444 (C\$595) or an average cost per share of \$45.35 (C\$60.86). The excess of the purchase cost of these shares over the average paid-in amount was \$414 (C\$555), which was charged to retained earnings. As at December 31, 2020, the Company had the capacity under the current Normal Course Issuer Bid to repurchase 536,851 shares.

During 2019, the Company repurchased and cancelled 629,027 of its SVS under the Normal Course Issuer Bid for a total cost of \$34 (C\$46) or an average cost per share of \$54.80 (C\$73.59). The excess of the purchase cost of these shares over the average paid-in amount was \$33 (C\$44), which was charged to retained earnings.

During the second quarter of 2019, the Company issued 247,359 SVS in connection with its acquisition of Gluskin Sheff, as described in note 2. The fair value of this SVS issuance was \$13 (C\$18) and was recorded as an increase to share capital.

During the second quarter of 2019, the Company also issued limited partnership units of an Onex consolidated subsidiary in connection with the acquisition of Gluskin Sheff. Subject to certain terms and conditions, the limited partnership units include the right for the unit holder to require Onex to redeem the partnership units in exchange for 144,579 SVS of Onex or cash consideration which approximates the market value of 144,579 SVS of Onex at the time of redemption. Onex has the option to settle the redemption request by paying cash consideration or issuing SVS. The fair value of these limited partnership units when issued in June 2019 was \$8 (C\$11) and was recorded as an increase to share capital.

During 2019, under the Dividend Reinvestment Plan, the Company issued 6,173 SVS at an average cost of C\$77.50 per share. The Company's Dividend Reinvestment Plan was suspended effective September 19, 2019.

During 2020, 28,199 SVS (2019 – 35,145) were issued upon the exercise of stock options at an average cost of C\$72.15 (2019 – C\$79.82).

d) The Company has a Director DSU Plan and a Management DSU Plan, as described in note 1.

Details of DSUs outstanding under the plans were as follows:

	Director DSU Plan		Management DSU Plan	
	Number of DSUs	Weighted Average Price	Number of DSUs	Weighted Average Price
Outstanding at December 31, 2018	653,410		743,139	
Granted	34,014	C\$ 75.22	-	-
Redeemed	-	-	(54,173)	C\$ 78.41
Additional units issued in lieu of compensation and cash dividends	15,433	C\$ 79.23	18,082	C\$ 75.12
<b>Outstanding at December 31, 2019</b>	<b>702,857</b>		<b>707,048</b>	
Granted	<b>42,486</b>	<b>C\$ 60.85</b>	-	-
Redeemed	<b>(102,407)</b>	<b>C\$ 65.13</b>	-	-
Additional units issued in lieu of compensation and cash dividends	<b>18,901</b>	<b>C\$ 60.73</b>	<b>63,492</b>	<b>C\$ 84.29</b>
<b>Outstanding at December 31, 2020</b>	<b>661,837</b>		<b>770,540</b>	
Hedged with a counterparty financial institution at December 31, 2020	<b>(590,882)</b>		<b>(770,540)</b>	
<b>Outstanding at December 31, 2020 – Unhedged</b>	<b>70,955</b>		<b>-</b>	

e) The Company has a Plan under which options and/or share appreciation rights for a term not exceeding 10 years may be granted to directors, officers and employees for the acquisition of SVS of the Company at a price not less than the market value of the shares on the business day preceding the day of the grant. Under the Plan, no options or share appreciation rights may be exercised unless the average market price of the SVS for the five previous business days exceeds the exercise price of the options or the share appreciation rights by at least 25% (the “hurdle price”). At December 31, 2020, 15,457,750 SVS (2019 – 15,507,750) were reserved for issuance under the Plan, against which options representing 13,122,750 shares (2019 – 14,013,050) were outstanding, of which 10,139,870 options were vested. The Plan provides that the number of options issued to certain individuals in aggregate may not exceed 10% of the shares outstanding at the time the options are issued.

Options granted vest at a rate of 20% per year from the date of grant. When an option is exercised, the employee has the right to request that the Company repurchase the option for an amount equal to the difference between the fair value of the stock under the option and its exercise price. Upon receipt of such request, the Company has the right to settle its obligation to the employee by the payment of cash, the issuance of shares or a combination of cash and shares.

In addition to the options outstanding under the Plan, in January 2015, the Company issued 60,000 options in connection with acquiring control of the Onex Credit asset management platform. The options are subject to the same terms and conditions as the Company’s existing Plan.

The details of the options outstanding were as follows:

	Number of Options	Weighted Average Exercise Price
Outstanding at December 31, 2018	13,491,917	C\$ 63.38
Granted in December 2019	2,711,750	C\$ 82.10
Other grants during 2019	20,000	C\$ 78.78
Surrendered	(1,694,317)	C\$ 46.57
Exercised	(51,000)	C\$ 24.63
Expired	(405,300)	C\$ 86.42
<b>Outstanding at December 31, 2019</b>	<b>14,073,050</b>	<b>C\$ 68.50</b>
Other grants during 2020	<b>68,750</b>	<b>C\$ 61.15</b>
Surrendered	<b>(247,850)</b>	<b>C\$ 35.17</b>
Exercised	<b>(50,000)</b>	<b>C\$ 31.20</b>
Expired	<b>(721,200)</b>	<b>C\$ 82.44</b>
<b>Outstanding at December 31, 2020</b>	<b>13,122,750</b>	<b>C\$ 68.47</b>

During 2020 and 2019, the total cash consideration paid on options surrendered was \$9 (C\$11) and \$42 (C\$56), respectively. These amounts represent the difference between the market value of the SVS at the time of surrender and the exercise price, both as determined under the Plan. The weighted average share price at the date of exercise was C\$81.02 per share (2019 – C\$79.59).

In early 2021, in connection with services provided during the year ended December 31, 2020, 511,500 options to acquire SVS were issued with a weighted average exercise price of C\$72.22 per share.

Options outstanding at December 31, 2020 consisted of the following:

Exercise Prices	Number of Options Outstanding	Number of Options Exercisable	Hurdle Prices	Weighted Average Remaining Life (Years)
C\$ 33.11 – C\$ 49.99	620,000	620,000	C\$ 41.39 – C\$ 50.44	1.7
C\$ 50.00 – C\$ 69.99	6,976,700	6,287,950	C\$ 71.15 – C\$ 85.71	3.2
C\$ 70.00 – C\$ 89.99	3,770,600	-	C\$ 93.59 – C\$ 103.00	8.0
C\$ 90.00 – C\$ 101.62	1,755,450	-	C\$ 114.48 – C\$ 127.03	6.6
Total	13,122,750	6,907,950		

## 17. REVENUES

The Company generated revenues from the provision of asset management and advisory services from the following sources:

Year ended December 31, 2020	Management and Advisory Fees	Performance Fees	Reimbursement of Expenses	Total
Onex Partners Funds <sup>(i)</sup>	\$ 112	\$ -	\$ 9	\$ 121
Public Debt and Equity Strategies	61	16	-	77
Onex Credit Strategies	54	-	4	58
ONCAP Funds <sup>(ii)</sup>	17	-	1	18
Total	\$ 244	\$ 16	\$ 14	\$ 274

(i) Includes advisory fees and expense reimbursements from Onex Partners operating businesses.

(ii) Includes advisory fees and expense reimbursements from ONCAP operating businesses.

Year ended December 31, 2019	Management and Advisory Fees	Performance Fees	Reimbursement of Expenses	Total
Onex Partners Funds <sup>(i)</sup>	\$ 129	\$ -	\$ 21	\$ 150
Public Debt and Equity Strategies <sup>(ii)</sup>	43	24	-	67
Onex Credit Strategies	52	-	1	53
ONCAP Funds <sup>(iii)</sup>	17	-	2	19
Total	\$ 241	\$ 24	\$ 24	\$ 289

(i) Includes advisory fees and expense reimbursements from Onex Partners operating businesses.

(ii) Includes management and performance fees earned from the Gluskin Sheff strategies since June 2019, when Onex acquired the company, as described in note 2.

(iii) Includes advisory fees and expense reimbursements from ONCAP operating businesses.

Management and advisory fees, and the reimbursement of expenses from investment funds and operating businesses, are recognized over time. Performance fees are typically recognized at the end of each performance year, or upon closure of an account or transfer of assets to a different investment model.

In addition, segment income (note 28) includes allocations of \$56 relating to management fees on Onex' capital for the year ended December 31, 2020 (2019 – \$61). These management fees reduce Onex' investing segment income in the period and are included in Onex' asset and wealth management segment income.

## 18. INTEREST AND NET TREASURY INVESTMENT INCOME

Interest and net treasury investment income recognized by the Company consists of income earned from certain investments recognized at fair value through net earnings (loss).

## 19. STOCK-BASED COMPENSATION RECOVERY (EXPENSE)

Year ended December 31	2020	2019
Stock Option Plan	\$ 20	\$ (59)
Director DSU Plan	1	(1)
Total stock-based compensation expense	\$ 21	\$ (60)

The fair value of Onex' stock option plan is determined using an option valuation model. The significant inputs into the model were the share price at December 31, 2020 of C\$73.06 (2019 – C\$82.17), the exercise price of the options, the remaining life of each option issuance, the volatility of each option issuance ranging from 16.10% to 49.26% (2019 – 16.95% to 18.76%), an average dividend yield of 0.54% (2019 – 0.49%) and an average risk-free rate of 0.51% (2019 – 1.68%). The volatility is measured as the historical volatility based on the remaining life of each respective option issuance.

The fair values of the Director DSU and Management DSU plans are determined by reference to the value of the underlying SVS at the balance sheet date, as described in note 1.

## 20. ACQUISITION, INTEGRATION AND OTHER EXPENSES

During 2020, Onex recognized \$19 of acquisition and integration expenses, primarily related to the acquisition of Falcon, as described in note 2, and continued integration activities for Gluskin Sheff and Onex Credit.

During 2019, the chief executive officer of Onex Credit (the "Onex Credit CEO") retired from the Company. The Onex Credit CEO holds an interest in Onex Credit that entitles him to distribu-

tions from the business through 2034 (the "CEO's Participation"). Distributions associated with the CEO's Participation were previously recognized as compensation expense. Following the retirement, Onex no longer receives services associated with the CEO's Participation. As a result, Onex recorded an expense of \$44 within acquisition and integration expenses for the year ended December 31, 2019, representing a discounted value of the future distributions in respect of the CEO's Participation. At December 31, 2020, Onex has a total of \$43 (2019 – \$47) recorded in other liabilities, including a previously recognized retirement obligation, which economically represents Onex' cost to ultimately acquire the CEO's Participation. During 2019, Onex also recognized an additional \$6 in acquisition and integration expenses, which included costs associated with the acquisition of Gluskin Sheff, as described in note 2.

Other expenses comprised the following:

Year ended December 31	2020	2019
Acquisition and integration expenses	\$ 19	\$ 50
Professional services	13	16
Information technology	10	6
Travel	4	6
Facilities	4	5
Directors' compensation	3	4
Interest expense from lease liabilities	2	2
Foreign exchange	(1)	5
Administrative and other	15	14
Total	\$ 69	\$ 108

## 21. NET EARNINGS PER SUBORDINATE VOTING SHARE

The weighted average number of SVS for the purpose of the earnings per share calculations was as follows:

Year ended December 31	2020	2019
Weighted average number of shares outstanding (in millions):		
Basic	96	100
Diluted	96	100

## 22. FINANCIAL INSTRUMENTS

Financial assets held by the Company, presented by financial statement line item, were as follows:

	Fair Value through Net Earnings (Loss)		Amortized Cost	Total
	Recognized	Designated		
<b>December 31, 2020</b>				
<b>Assets as per balance sheet</b>				
Cash and cash equivalents	\$ 706	\$ -	\$ -	\$ 706
Treasury investments	234	-	-	234
Management and advisory fees, recoverable fund expenses and other receivables	-	-	261	261
Corporate investments	9,544	425	-	9,969
Other assets	91	-	-	91
<b>Total</b>	<b>\$ 10,575</b>	<b>\$ 425</b>	<b>\$ 261<sup>(i)</sup></b>	<b>\$ 11,261</b>

(i) The carrying value of financial assets at amortized cost approximates their fair value.

	Fair Value through Net Earnings (Loss)		Amortized Cost	Total
	Recognized	Designated		
<b>December 31, 2019</b>				
<b>Assets as per balance sheet</b>				
Cash and cash equivalents	\$ 988	\$ -	\$ -	\$ 988
Treasury investments	306	-	-	306
Management and advisory fees, recoverable fund expenses and other receivables	-	-	332	332
Corporate investments	8,736	714	-	9,450
Other assets	116	-	-	116
<b>Total</b>	<b>\$ 10,146</b>	<b>\$ 714</b>	<b>\$ 332<sup>(i)</sup></b>	<b>\$ 11,192</b>

(i) The carrying value of financial assets at amortized cost approximates their fair value.

Financial liabilities held by the Company, presented by financial statement line item, were as follows:

	Fair Value through Net Earnings (Loss) – Designated	Amortized Cost	Total
<b>December 31, 2020</b>			
<b>Liabilities as per balance sheet</b>			
Intercompany loans payable to Investment Holding Companies	\$ 4,043	\$ –	\$ 4,043
Accounts payable and accrued liabilities	–	25	25
Lease liabilities	–	75	75
Contingent consideration and other liabilities	33	5	38
<b>Total</b>	<b>\$ 4,076</b>	<b>\$ 105</b>	<b>\$ 4,181</b>

	Fair Value through Net Earnings (Loss) – Designated	Amortized Cost	Total
<b>December 31, 2019</b>			
<b>Liabilities as per balance sheet</b>			
Intercompany loans payable to Investment Holding Companies	\$ 4,217	\$ –	\$ 4,217
Accounts payable and accrued liabilities	–	39	39
Lease liabilities	–	72	72
Other liabilities	–	27	27
<b>Total</b>	<b>\$ 4,217</b>	<b>\$ 138</b>	<b>\$ 4,355</b>

At December 31, 2020, intercompany loans payable to Investment Holding Companies that are recorded at fair value through net earnings (loss) had contractual amounts due on maturity of \$4,043 (2019 – \$4,217).

The gains (losses) recognized by the Company related to financial assets and liabilities during the year ended December 31, 2019 were as follows:

Year ended December 31	2020	2019
Financial assets recognized at fair value through net earnings		
Net gain on corporate investments	\$ 848	\$ 799
Net gain and interest income from treasury investments	16	14
Net gain (loss) from forward agreements <sup>(i)</sup>	(8)	12
Financial liabilities at amortized cost		
Interest expense	(2)	(2)
<b>Total net gain recognized</b>	<b>\$ 854</b>	<b>\$ 823</b>

(i) Onex has entered into forward agreements with its Director and Management DSU plans, as described in note 1.

## 23. FAIR VALUE MEASUREMENTS

### Fair values of financial instruments

The estimated fair values of financial instruments as at December 31, 2020 and December 31, 2019 are based on relevant market prices and information available at those dates. The carrying values of receivables, accounts payable, accrued liabilities, lease liabilities and other liabilities approximate the fair values of these financial instruments.

Financial instruments measured at fair value are allocated within the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. Transfers between the three levels of the fair value hierarchy are recognized on the date of the event or change in circumstances that caused the transfer. There were no significant transfers between the three levels of the fair value hierarchy during 2020 and 2019. The three levels of the fair value hierarchy are as follows:

- Quoted prices in active markets for identical assets (“Level 1”);
- Significant other observable inputs (“Level 2”); and
- Significant other unobservable inputs (“Level 3”).

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The allocation of financial assets in the fair value hierarchy, excluding cash and cash equivalents, was as follows:

As at December 31, 2020	Level 1	Level 2	Level 3	Total
Financial assets at fair value through net earnings (loss)				
Investments in equities	\$ -	\$ -	\$ 9,544	\$ 9,544
Investments in debt	-	234	-	234
Intercompany loans receivable from Investment Holding Companies	-	425	-	425
Restricted cash and other	9	82	-	91
<b>Total financial assets at fair value through net earnings (loss)</b>	<b>\$ 9</b>	<b>\$ 741</b>	<b>\$ 9,544</b>	<b>\$ 10,294</b>

As at December 31, 2019	Level 1	Level 2	Level 3	Total
Financial assets at fair value through net earnings (loss)				
Investments in equities	\$ -	\$ -	\$ 8,736	\$ 8,736
Investments in debt	-	306	-	306
Intercompany loans receivable from Investment Holding Companies	-	714	-	714
Restricted cash and other	30	86	-	116
<b>Total financial assets at fair value through net earnings (loss)</b>	<b>\$ 30</b>	<b>\$ 1,106</b>	<b>\$ 8,736</b>	<b>\$ 9,872</b>

Financial liabilities measured at fair value at December 31, 2020 consisted of intercompany loans payable to Investment Holding Companies totalling \$4,043 (2019 – \$4,217), which are a Level 2 measurement in the fair value hierarchy, and contingent consideration of \$33 (2019 – nil), which is a Level 3 measurement in the fair value hierarchy.

Details of financial assets and liabilities measured at fair value with significant unobservable inputs (Level 3) were as follows:

	Financial Assets at Fair Value through Net Earnings	Long-Term Debt of Credit Strategies at Fair Value through Net Earnings	Other Financial Liabilities at Fair Value through Net Earnings
Balance – December 31, 2018	\$ 226	\$ 7,506	\$ 230
Derecognition of previously consolidated corporate investments (note 1)	(226)	(7,506)	(230)
Recognition of corporate investments (note 1)	8,742	-	-
Change in fair value recognized in net earnings	799	-	-
Net cash flows related to intercompany loans and distributions	(805)	-	-
<b>Balance – December 31, 2019</b>	<b>\$ 8,736</b>	<b>\$ -</b>	<b>\$ -</b>
Acquisition of Onex Falcon (note 2)	-	-	33
Change in fair value recognized in net earnings (loss)	848	-	-
Net cash flows related to intercompany loans and distributions	(40)	-	-
<b>Balance – December 31, 2020</b>	<b>\$ 9,544</b>	<b>\$ -</b>	<b>\$ 33</b>
Unrealized change in fair value of assets and liabilities held at the end of the reporting period	\$ 848	\$ -	\$ -

Financial assets measured at fair value with significant unobservable inputs (Level 3) were recognized in the consolidated statements of earnings in the following line items: (i) net gain (loss) on corporate investments; (ii) gain on derecognition of previously consolidated corporate investments; and (iii) reclassification from accumulated other comprehensive loss on derecognition of previously consolidated corporate investments.

The valuation of financial assets and liabilities measured at fair value with significant unobservable inputs (Level 3) is determined quarterly utilizing company-specific considerations and available market data of comparable public companies. The valuation of investments in the Onex Partners and ONCAP Funds is reviewed and approved by the General Partner of the respective Fund each quarter.

The fair value measurements for corporate investments were primarily driven by the underlying net asset values of Onex' investments in the Onex Partners Funds, ONCAP Funds and Onex Credit strategies. The valuation of underlying non-public investments requires significant judgement due to the absence of quoted market values, inherent lack of liquidity, the heightened market uncertainty as a result of COVID-19 and the long-term nature of such investments. A change to reasonably possible alternative estimates and assumptions used in the valuation of non-public investments in the Onex Partners Funds and ONCAP Funds, and investments held in Onex Credit strategies, may have a significant impact on the fair values calculated for these financial assets.

The valuation of public investments held directly by Onex or through the Onex Partners Funds and ONCAP Funds is based on their publicly traded closing prices at December 31, 2020 and December 31, 2019. For certain public investments, a discount was applied to the closing price in relation to restrictions that were in place relating to the securities held by Onex, the Onex Partners Funds or the ONCAP Funds. At December 31, 2020, these discounts resulted in a reduction of \$63 in the fair value of corporate investments (2019 – \$84).

The valuation of investments in debt securities is measured at fair value with significant other observable inputs (Level 2) generally determined by obtaining quoted market prices or dealer quotes for identical or similar instruments in inactive markets, or other inputs that are observable or can be corroborated by observable market data.

The Company utilized the adjusted net asset method to derive the fair values of its investments in its Investment Holding Companies by reference to the underlying fair value of the Investment Holding Companies' assets and liabilities, along with assessing any required discount or premium to be applied to the net asset values. The discount or premium applied to the net asset values of the Investment Holding Companies was a significant unobservable input. The Company determined that the adjusted net asset method was the appropriate valuation technique to be used, considering the value of the Investment Holding Companies is primarily derived from the assets they hold, which primarily consist of investments in private equity, investments in Onex Credit strategies, treasury investments and intercompany loans receivable from Onex and the Asset Managers. The Company has determined that no discount or premium was required for the net asset values of its Investment Holding Companies at December 31, 2020 and December 31, 2019. If a discount of 1% or a premium of 1% were applied to all of the net asset values of the Investment Holding Companies, with all other variables remaining constant, the total fair value of the Company's corporate investments at December 31, 2020 would decrease or increase by \$95, respectively.

Valuation methodologies for the underlying private equity investments may include observations of the trading multiples of public companies considered comparable to the private companies being valued and discounted cash flows. The following table presents the significant unobservable inputs used to value the private equity funds' underlying private securities that impact the valuation of corporate investments.

Investment Platform	Valuation Technique	Significant Unobservable Inputs	Inputs at December 31, 2020	Inputs at December 31, 2019
Onex Partners Funds	Comparable company valuation multiple	Adjusted EBITDA multiples	9.3x – 13.7x	8.4x – 13.0x
Onex Partners Funds	Discounted cash flow	Weighted average costs of capital Exit multiples	10.2% – 15.5% 4.2x – 18.0x	13.4% – 15.8% 5.3x – 16.0x
ONCAP Funds	Comparable company valuation multiple	Adjusted EBITDA multiples	7.3x – 12.0x	6.9x – 9.5x
ONCAP Funds	Discounted cash flow	Weighted average costs of capital Exit multiples	10.0% – 25.0% 7.0x – 10.0x	12.5% – 22.9% 7.0x – 10.5x

In addition, at December 31, 2020, the Onex Partners Funds had two investments that were valued using a market approach, one investment that was valued based on a multiple of book value and two investments that were valued at cost as this approximated their fair values. At December 31, 2019, the Onex Partners Funds had one investment that was valued using market comparable transactions,

one investment that was valued based on a multiple of book value and one investment that was valued using the adjusted cost approach. The adjusted cost approach incorporated adjustments to the original cost based on the financial performance of the investment since the date the Onex Partners Fund agreed to purchase the investment to December 31, 2019.



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The impact on the fair value of corporate investments as at December 31, 2020 from changes in the significant unobservable inputs used to value the private equity funds' underlying private securities included the following:

Investment Platform	Valuation Technique	Significant Unobservable Inputs	Multiple Increase by 0.5	Multiple Decrease by 0.5
Onex Partners Funds	Comparable company valuation multiple	Adjusted EBITDA multiples	\$ 65	\$ (63)
ONCAP Funds	Comparable company valuation multiple	Adjusted EBITDA multiples	\$ 35	\$ (35)

Investment Platform	Valuation Technique	Significant Unobservable Inputs	Multiple Increase by 0.5	Multiple Decrease by 0.5
Onex Partners Funds	Discounted cash flow	Exit multiples	\$ 98	\$ (96)
ONCAP Funds	Discounted cash flow	Exit multiples	\$ 24	\$ (24)

Investment Platform	Valuation Technique	Significant Unobservable Inputs	Decrease of 0.5 Percentage Point	Increase of 0.5 Percentage Point
Onex Partners Funds	Discounted cash flow	Weighted average costs of capital	\$ 27	\$ (26)
ONCAP Funds	Discounted cash flow	Weighted average costs of capital	\$ 9	\$ (9)

Generally, adjusted EBITDA represents earnings before interest, taxes, depreciation and amortization as well as other adjustments. Other adjustments can include non-cash costs of stock-based compensation and retention plans, transition and restructuring expenses including severance payments, annualized pro-forma adjustments for acquisitions, the impact of derivative instruments that no longer qualify for hedge accounting, the impacts of purchase accounting and other similar amounts. Adjusted EBITDA is a measurement that is not defined under IFRS.

At December 31, 2020, investments in the Onex Credit CLOs were valued using internally developed pricing models based on a projection of the future cash flows expected to be realized from the underlying collateral of the CLOs, which are a Level 3 measurement in the fair value hierarchy. These pricing models include third-party pricing information and a number of unobservable inputs, including

default rates, discount rates and recovery rates. Significant increases or decreases in certain unobservable inputs in isolation may result in a significantly lower or higher fair value measurement. The fair values determined by the internally developed pricing models are also compared to fair values determined by third-party pricing models to ensure management's estimates are reasonable.

The following table presents the significant unobservable inputs used to value Onex' investments in the Onex Credit CLOs.

Investment Platform	Significant Unobservable Inputs	Inputs at December 31, 2020
U.S. CLOs	Default rate	2%
	Discount rate	15% - 20%
	Recovery rate	55%
EURO CLOs	Default rate	2%
	Discount rate	12% - 17%
	Recovery rate	55%

The impact on the fair value of corporate investments as at December 31, 2020 from changes in the significant unobservable inputs used to value Onex' investments in the CLOs included the following:

Investment Platform	Significant Unobservable Inputs	Decrease of 1.5 Percentage Points	Increase of 1.5 Percentage Points
U.S. CLOs	Default rate	\$ 46	\$ (48)
EURO CLOs	Default rate	\$ 15	\$ (16)

Investment Platform	Significant Unobservable Inputs	Decrease of 3.0 Percentage Points	Increase of 3.0 Percentage Points
U.S. CLOs	Discount rate	\$ 24	\$ (22)
EURO CLOs	Discount rate	\$ 9	\$ (8)

Investment Platform	Significant Unobservable Inputs	Decrease of 15.0 Percentage Points	Increase of 15.0 Percentage Points
U.S. CLOs	Recovery rate	\$ (21)	\$ 20
EURO CLOs	Recovery rate	\$ (7)	\$ 7

At December 31, 2019, Onex' investments in the Onex Credit CLOs were valued using third-party pricing models, without adjustment by the Company, based on a projection of the future cash flows expected to be realized from the underlying collateral of the CLOs, which are a Level 3 measurement in the fair value hierarchy. The significant unobservable inputs included in these pricing models have not been provided as this information was not reasonably available.

## 24. FINANCIAL INSTRUMENT RISKS

### Credit risk

Credit risk is the risk that the counterparty to a financial instrument will fail to perform its obligation and cause the Company to incur a loss.

Cash and cash equivalents and treasury investments include investments in debt securities which are subject to credit risk. Certain underlying assets within corporate investments are also debt securities which are subject to credit risk.

At December 31, 2020, Onex, including its Investment Holding Companies, had \$806 of cash on hand and \$796 of near-cash items at market value. Cash and cash equivalents are held with financial institutions having a current Standard & Poor's rating of A-1+ or above. Near-cash items include treasury investments managed by third-party investment managers, as described below, \$98 invested in a segregated unlevered fund managed by Onex Credit and \$122 in management fees receivable from the Onex Partners and ONCAP Funds. The treasury investments have current Standard & Poor's ratings ranging from BBB to AAA. The portfolio concentration limits range from a maximum of 10% for BBB investments to 100% for AAA investments.

The Company's recoverable fund expenses and other receivables are also subject to credit risk.

### Liquidity risk

Liquidity risk is the risk that Onex will have insufficient funds on hand to meet its obligations as they come due. Onex needs to be in a position to support the operating businesses its private equity funds invest in when and if it is appropriate and reasonable for Onex, as an equity owner with paramount duties to act in the best interests of Onex shareholders, to do so. Maintaining sufficient liquidity at Onex is important because Onex, as a holding company, generally does not have guaranteed sources of meaningful cash flow to support its investing activities.

Accounts payable are generally due within 90 days. The repayment schedule for leases is disclosed in note 13. Onex has no external debt and does not guarantee the debt of the operating businesses of the Onex Partners and ONCAP Funds or any other operating business Onex invests in directly.

### Market risk

Market risk is the risk that the future cash flows of a financial instrument will fluctuate due to changes in market prices. The Company is primarily exposed to fluctuations in the foreign currency exchange rates associated with the Canadian and U.S. dollars and the euro as well as fluctuations in LIBOR, EURIBOR and the U.S. prime interest rate.

### Foreign currency exchange rates

The functional currency of Onex is the U.S. dollar; however, certain cash and cash equivalents, treasury investments, receivables, corporate investments, forward agreements, payables and lease liabilities are denominated in Canadian dollars, while certain Onex Credit corporate investments are denominated in euros. In addition, the Company has cash and cash equivalents, and a lease liability denominated in pounds sterling. As a result, Onex is exposed to currency risk related to these financial instruments. At December 31, 2020, had the U.S. dollar strengthened by 5% relative to the Canadian dollar, the euro and pound sterling, with all other variables held constant, the net decrease in net earnings would have been \$22. Conversely, had the U.S. dollar weakened by 5% relative to the Canadian dollar, the euro and pound sterling, with all other variables held constant, the net increase in net earnings would have been \$22. Certain underlying investments held by the Onex Partners and ONCAP Funds may be denominated in Canadian dollars, euros or pounds sterling, while Onex' investments in these Funds are denominated in U.S. dollars, with the exception of investments made in the ONCAP II and III Funds, which are denominated in Canadian dollars. As such, Onex is also indirectly exposed to foreign currency exchange risk associated with these underlying investments.

### Interest rates

The Company is exposed to changes in future cash flows as a result of changes in the interest rate environment, primarily through the cash and cash equivalents held, which are held in money market funds, short-term term deposits and commercial paper. Assuming no significant changes in cash balances held by the Company from those at December 31, 2020, a 0.25% increase (0.25% decrease) in the interest rate (including the Canadian and U.S. prime rates) would result in a minimal impact on annual interest income.

Onex also has exposure to interest rate risk through its treasury investments managed by third-party investment managers. As interest rates change, the fair values of fixed income investments are inversely impacted. Investments with shorter durations are less impacted by changes in interest rates compared to investments with longer durations. At December 31, 2020, Onex' treasury investments included \$193 of fixed income securities measured at fair value, which are subject to interest rate risk. These securities had a weighted average duration of 1.0 years. Other factors, including general economic conditions and political conditions, may also affect the value of fixed income securities. These risks are monitored on an ongoing basis and the treasury investments may be repositioned in response to changes in market conditions.

### Price risk

Price risk is the risk of variability in fair value as a result of movements in equity prices. Onex is exposed to price risk in relation to the equity interests in its private equity investment held within its corporate investments. At December 31, 2020, had the price of equity securities held within corporate investments related to private equity investments decreased by 5%, with all other variables held constant, the decrease in net earnings would have been \$230. Conversely, had the price increased by 5%, with all other variables held constant, the increase in net earnings would have been \$230. Onex' investments in Onex Credit strategies are primarily held in underlying debt instruments. Onex is not exposed to a significant price risk associated with its equity interest in these investments.

### Regulatory risk

Onex is subject to government regulations and oversight with respect to its business activities. Failure to comply with applicable regulations, obtain applicable regulatory approvals or maintain those approvals may subject Onex to civil penalties, suspension or withdrawal of any regulatory approval obtained, injunctions, operating restrictions and criminal prosecutions and penalties, which could, individually or in the aggregate, have a material adverse effect on Onex' consolidated financial position.

## 25. CAPITAL DISCLOSURES

Onex considers the capital it manages to be the amounts it has in cash and cash equivalents, near-cash investments, treasury investments managed by third-party investment managers and the investments made in its private equity funds, credit strategies and other investments. Onex also manages the capital of other investors in the Onex Partners and ONCAP Funds, private credit strategies, public debt strategies and public equity strategies. Onex' objectives in managing capital are to:

- preserve a financially strong parent company with appropriate liquidity and no, or a limited amount of, external debt so that funds are available to pursue new investments and growth opportunities as well as support expansion of its existing businesses;
- achieve an appropriate return on capital invested commensurate with the level of assumed risk;
- build the long-term value of its corporate investments;
- control the risk associated with capital invested in any particular strategy. Onex Corporation does not guarantee the debt of its investment funds or the underlying operating businesses of its private equity funds.

A portion of the Company's capital is managed by a third-party investment manager. At December 31, 2020, the fair value of investments, including cash yet to be deployed, managed by a third-party investment manager was \$554. The investments are managed in a mix of short- and long-term portfolios. Treasury investments consist of liquid investments including money market instruments and commercial paper with original maturities of three months to one year, in addition to longer-term investments, which include money market instruments, federal and municipal debt instruments, corporate obligations and structured products with maturities of one year to five years. The investments are managed to maintain an overall weighted average duration of two years or less.

At December 31, 2020, Onex had access to uncalled committed limited partner capital for acquisitions through Onex Partners V (\$3,042) and ONCAP IV (\$211).

The strategy for risk management of capital has not changed significantly since December 31, 2019.

## 26. COMMITMENTS AND RELATED-PARTY TRANSACTIONS

### a) Incline Aviation Fund, letters of guarantee and other commitments

Incline Aviation Fund is an aircraft investment fund managed by BBAM, which in turn is an operating business of Onex Partners III. At December 31, 2020, Onex' uncalled commitment to Incline Aviation Fund was \$22 (2019 – \$34).

In September 2020, Onex committed \$125 to Incline Aviation Fund II, an aircraft investment fund managed by BBAM and focused on investments in contractually leased commercial jet aircraft. At December 31, 2020, Onex' uncalled commitment to Incline Aviation Fund II was \$125.

The Company has commitments with respect to leases, which are disclosed in note 13.

### b) Legal contingencies

Onex is or may become a party to legal claims arising in the ordinary course of business. Onex has not currently recorded any legal provision and does not believe that the resolution of known claims would reasonably be expected to have a material adverse impact on Onex' consolidated financial position. However, the final outcome with respect to outstanding, pending or future actions cannot be predicted with certainty, and therefore there can be no assurance that their resolution will not have an adverse effect on Onex' consolidated financial position.

**c) Commitments to Onex Partners Funds**

Onex Partners I, Onex Partners II, Onex Partners III, Onex Partners IV and Onex Partners V (the “Onex Partners Funds”) were established to provide committed capital for Onex-sponsored acquisitions not related to Onex’ direct investments or ONCAP. Onex controls the General Partner and Manager of the Onex Partners Funds. The following table provides information on Onex’ commitments to the Onex Partners Funds:

	<b>Final Close Date</b>	<b>Onex Total Commitments</b>	<b>Onex Commitments Invested<sup>(i)</sup></b>	<b>Onex Remaining Commitments<sup>(ii)</sup></b>
Onex Partners I	February 2004	\$ 400	\$ 346	\$ 16
Onex Partners II	August 2006	\$ 1,407	\$ 1,164	\$ 158
Onex Partners III	December 2009	\$ 1,200	\$ 929	\$ 100
Onex Partners IV	March 2014	\$ 1,700 <sup>(iii)</sup>	\$ 1,546 <sup>(iii)</sup>	\$ 123
Onex Partners V	November 2017	\$ 2,000	\$ 754	\$ 1,153

(i) Amounts include capitalized acquisition costs and bridge financing, where applicable.

(ii) Onex’ remaining commitment is calculated based on the assumption that all remaining limited partners’ commitments are invested.

(iii) Excludes the impact of an additional commitment that was acquired by Onex from a limited partner in 2017.

The remaining commitments for Onex Partners I, Onex Partners II and Onex Partners III are for future funding partnership expenses. The remaining commitments for Onex Partners IV are for possible future funding of remaining businesses and future funding of partnership expenses. The remaining commitments for Onex Partners V are primarily for future funding of Onex-sponsored investments.

Onex management has committed, as a group, to invest a minimum percentage in each of the Onex Partners Funds. The minimum commitment to Onex Partners V for Onex management

is 2%, which may be adjusted annually to a maximum of 10%. At December 31, 2020, Onex management and directors have committed 5% to Onex Partners V for new investments completed in 2021. The original amount invested at cost in the Onex Partners Funds’ remaining investments by Onex management and directors at December 31, 2020 was \$462 (2019 – \$458), of which \$46 (2019 – \$51) was invested in the year ended December 31, 2020, including bridge financing where applicable.

**d) Commitments to ONCAP Funds**

ONCAP II, ONCAP III and ONCAP IV (the “ONCAP Funds”) were established to provide committed capital for acquisitions of small and medium-sized businesses. Onex controls the General Partner and Manager of the ONCAP Funds. The following table provides information on Onex’ commitments to the ONCAP Funds:

	<b>Final Close Date</b>	<b>Onex Total Commitments</b>	<b>Onex Commitments Invested<sup>(i)</sup></b>	<b>Onex Remaining Commitments<sup>(ii)</sup></b>
ONCAP II	May 2006	C\$ 252	C\$ 221	C\$ 1
ONCAP III	September 2011	C\$ 252	C\$ 186	C\$ 30
ONCAP IV	November 2016	\$ 480	\$ 284	\$ 146

(i) Amounts include capitalized acquisition costs and bridge financing, where applicable.

(ii) Onex’ remaining commitment is calculated based on the assumption that all remaining limited partners’ commitments are invested.

The remaining commitments for ONCAP II are for future funding of partnership expenses. The remaining commitments for ONCAP III are for possible future funding of remaining businesses and future funding of partnership expenses. The remaining commitments for ONCAP IV are primarily for funding of future Onex-sponsored investments.

ONCAP management has committed, as a group, to invest a minimum percentage in each of the ONCAP Funds. The minimum commitment to ONCAP IV for ONCAP management is 2%. The commitment from management of Onex and ONCAP and directors may be increased to a maximum of 10% of ONCAP IV. At December 31, 2020, management of Onex and ONCAP and directors had committed 8% to ONCAP IV for new investments completed in 2021. The original amount invested at cost in the ONCAP Funds' remaining investments by management of Onex and ONCAP and directors at December 31, 2020 was \$123 (2019 – \$122), of which \$1 was invested in the year ended December 31, 2020 (2019 – \$9).

#### e) Carried interest participation

The General Partners of the Onex Partners and ONCAP Funds are entitled to a carried interest of 20% on the realized net gains of the limited partners in each fund, subject to an 8% compound annual preferred return to those limited partners on all amounts contributed in each particular fund. Onex is entitled to 40% of the carried interest realized in the Onex Partners and ONCAP Funds. Onex and Onex Partners management are allocated 60% of the carried interest realized in the Onex Partners Funds. ONCAP management is allocated 60% of the carried interest realized in the ONCAP Funds and an equivalent carried interest on Onex' capital. Once the ONCAP IV investors achieve a return of two times their aggregate capital contributions, carried interest participation increases from 20% to 25% of the realized net gains. Under the terms of the partnership agreements, the General Partners may receive carried interest as realizations occur. The ultimate amount of carried interest earned will be based on the overall performance of each fund, independently, and includes typical catch-up and clawback provisions within each fund, but not between funds.

Carried interest received from Onex Partners I, Onex Partners II, Onex Partners III and Onex Partners IV has fully vested for Onex management. Carried interest received from Onex Partners V for management will vest equally over six years from November 2018. Carried interest received from ONCAP II and ONCAP III has fully vested for ONCAP management. Carried interest received from ONCAP IV will vest equally over five years ending November 2021 for ONCAP management.

During 2019, Onex management undertook a comprehensive review of the existing compensation and investment programs, the overall organizational structure of Onex and its growing investment platforms, and the changing roles and responsibilities of Onex investment professionals and executives. As a result of this review, there were several changes to the Onex compensation and investment programs, including changes to Onex management's and Onex Partners management's participation in the carried interest program for future Onex Partners investments and for existing investments in Onex Partners V. For Onex Partners V, Onex Partners management are entitled to a carried interest of 12% of the realized gains from Onex capital, subject to an 8% compound annual preferred return to Onex on amounts contributed to the fund. This carried interest participation is in addition to and consistent with the carried interest entitlement on the realized net gains from the limited partners of Onex Partners V, which is described in the preceding paragraphs.

During the year ended December 31, 2020, management of Onex, Onex Partners and ONCAP received less than \$1 in carried interest. Management have the potential to receive \$205 of carried interest on businesses in the Onex Partners and ONCAP Funds based on their values as determined at December 31, 2020.

During the year ended December 31, 2019, management of Onex, Onex Partners and ONCAP received carried interest through its Investment Holding Companies totalling \$68, primarily from the sale of BrightSpring Health.

Onex Falcon is entitled to a carried interest of 20% on the realized net gains of the limited partners in each existing Onex Falcon Fund, provided the limited partners have achieved a minimum 8% net internal rate of return ("net IRR") on their investment. Onex Falcon management is entitled to the entire carried interest for existing funds, with the exception of Onex Falcon VI. For Onex Falcon VI, Onex Falcon management is entitled to 80% of the carried interest and Onex is entitled to the remaining 20%.

Onex will be entitled to 50% of the carried interest realized on future Onex Falcon Funds with the remaining 50% allocated to the Onex Credit team.

Since Onex Falcon's acquisition in December 2020, as described in note 2, Onex Falcon management has not received carried interest. Onex Falcon management has the potential to receive \$62 of carried interest from the Onex Falcon Funds based on their values as determined at December 31, 2020.

**f) Management Investment Plan**

The MIP required the Onex management team members to invest in each of the operating businesses acquired or invested in by Onex. Management's required cash investment was 1.5% of Onex' interest in each acquisition or investment. An amount invested in an Onex Partners acquisition under the fund's investment requirement, as described in note 26(c), was also applied toward the 1.5% investment requirement under the MIP.

In addition to the 1.5% participation, management was allocated 7.5% of Onex' realized gain from an operating business investment, subject to certain conditions. In particular, Onex must realize the full return of its investment plus a net 15% internal rate of return from the investment in order for management to be allocated the additional 7.5% of Onex' gain. The investment rights to acquire the additional 7.5% vest equally over six years with the investment rights vesting in full if the Company disposes of all of an investment before the seventh year.

Realizations under the MIP distributed during 2020 were \$46 (2019 – \$24) and were distributed by certain Investment Holding Companies, which are accounted for as corporate investments at fair value through net earnings, as described in note 1.

Following a review in 2019, Onex eliminated the MIP for all future investments and for existing investments in Onex Partners V. Onex Partners management are eligible to receive carried interest on Onex' realized gains in Onex Partners V and future Onex Partners investments made after December 31, 2019, including co-investments made by Onex, as described in note 26(e). For existing pre-Onex Partners V investments, Onex and Onex Partners management will continue to participate in Onex' gains under the MIP. In certain circumstances, Onex and Onex Partners management will have an additional opportunity to participate in these gains such that the total participation for the team is consistent with that provided for third-party capital via the carried interest program. The Company recognized a decrease of \$66 in the fair value of its corporate investments during 2019 to account for this additional potential allocation to the team. Other contemporaneous changes to Onex' compensation and investment programs are expected to decrease compensation expenses going forward such that Onex' overall cost from these programs is unchanged. During 2020, Onex and Onex Partners management achieved an additional allocation of \$24 which will be distributed by certain Investment Holding Companies during fiscal 2021.

**g) Stock Option Plan**

Onex has a Stock Option Plan in place that provides for options and/or share appreciation rights to be granted to Onex directors, officers and employees for the acquisition of SVS of Onex, as more fully described in note 16(e).

**h) Management Deferred Share Unit Plan**

Onex has a Management Deferred Share Unit Plan, which enables the Onex management team to apply all or a portion of their annual compensation earned to acquire DSUs based on the market value of Onex shares at the time in lieu of cash, as more fully described in note 1.

**i) Director Deferred Share Unit Plan**

Onex has a Director Deferred Share Unit Plan, which entitles Onex directors to apply directors' fees earned to acquire DSUs based on the market value of Onex shares at the time, as more fully described in note 1.

**j) Management reinvestment of MIP and carried interest**

Members of Onex management are required to reinvest up to 25% of the gross proceeds received related to their share of the MIP investment rights and the Onex Partners' carried interest participation to acquire Onex SVS in the market and/or management DSUs. The size of the reinvestment requirement generally increases with the seniority of the participant and the cumulative proceeds they have realized from the MIP and Onex Partners' carried interest. Onex SVS and/or management DSUs acquired under this program are subject to a minimum three-year holding period. During 2020, no amounts were invested under this program (2019 – C\$10).

**k) OCLP I**

Onex Credit Lending Partners ("OCLP I") provides committed capital for investments in senior secured loans and other loan investments in middle-market, upper middle-market and large private equity sponsor-owned portfolio companies and, selectively, other corporate borrowers. As at December 31, 2020, Onex has invested \$74 (2019 – \$74) of its \$100 commitment in OCLP I and the duration of the commitment period is up to November 2021, subject to extensions of up to an additional two years. Onex controls the General Partner and Manager of OCLP I. The Onex management team has committed, as a group, to invest \$79 in OCLP I. The total amount invested at cost in OCLP I by the Onex management team at December 31, 2020 was \$59 (2019 – \$59), none of which was invested during the year ended December 31, 2020 (2019 – \$27).

**l) Onex Senior Loan Opportunity Fund**

During 2020, Onex Credit completed fundraising for the Onex Senior Loan Opportunity Fund, reaching aggregate commitments of \$85, including \$20 from Onex and \$25 from the Onex management team, as described in note 6. In addition to Onex' \$20 commitment to the fund, Onex committed \$80 to be invested through a separately managed account which follows a similar strategy as the Onex Senior Loan Opportunity Fund. As at December 31, 2020, Onex had invested \$65 of its aggregate \$100 commitment.

**m) Onex Structured Credit Opportunities Fund**

During 2020, Onex Credit completed the first and second close of fundraising for the Onex Structured Credit Opportunities Fund, reaching aggregate commitments of \$148, including \$25 from Onex and \$41 from the Onex management team, as described in note 6. In addition to Onex' \$25 commitment to the fund, Onex committed \$25 to be invested through a separately managed account which follows a similar strategy as the Onex Structured Credit Opportunities Fund. As at December 31, 2020, Onex had invested \$2 of its aggregate \$50 commitment through the separately managed account.

**n) Management investment in Onex Credit**

The Onex management team may invest in strategies managed by Onex Credit. At December 31, 2020, investments at market value held by the Onex management team in Onex Credit strategies were approximately \$290 (2019 – \$280).

**o) Management investment in Gluskin Sheff Funds**

The Onex management team may invest in funds managed by Gluskin Sheff. At December 31, 2020, investments at market value held by the Onex management team in Gluskin Sheff Funds were approximately \$63 (2019 – \$65).

**p) Management and directors' investment in other investments**

Members of management and the Board of Directors of Onex can invest limited amounts in partnership with Onex in all acquisitions outside the Onex Partners and ONCAP Funds, including co-investment opportunities, at the same time and cost as Onex and other outside investors. During 2020, \$19 (2019 – \$9) in investments were made by the Onex management team and directors, primarily in the co-investments for Convex and OneDigital.

**q) Remuneration to key management**

Remuneration to key management includes amounts recognized in the consolidated statements of earnings as compensation. Stock-based compensation associated with Onex stock options is included based on the cash ultimately paid while DSUs issued to Onex directors are included at the grant date fair value. Payments received by key management from investment holding companies related to their carried interest participation and the MIP are excluded and are described in notes 26(e) and 26(f), respectively. Aggregate payments to the Company's key management were as follows:

Year ended December 31	2020	2019
Share-based payments <sup>(i)</sup>	\$ 7	\$ 23
Short-term employee benefits and costs	24	21
Total	\$ 31	\$ 44

(i) Share-based payments include \$4 paid on the exercise of Onex stock options (note 16).

**r) Related-party revenues**

Onex receives management fees on limited partners' and clients' capital within the Onex Partners Funds, ONCAP Funds and Onex Credit strategies, and advisory fees directly from certain operating businesses. Onex also receives performance fees from the Onex Credit strategies and recovers certain deal investigation, research and other expenses from the Onex Partners Funds, ONCAP Funds, Onex Credit Strategies and the operating businesses of Onex Partners and ONCAP. Onex indirectly controls the Onex Partners Funds, ONCAP Funds and Onex Credit strategies, and therefore the management and performance fees earned from these sources represent related-party transactions. Furthermore, Onex indirectly controls, jointly controls or has significant influence over certain operating businesses held by the Onex Partners and ONCAP Funds, and as such, advisory fees from these operating businesses represent related-party transactions.

Gluskin Sheff has agreements to manage its pooled fund vehicles, where it generally acts as the trustee, manager, transfer agent and principal distributor. In the case of those pooled fund vehicles that are limited partnerships, Gluskin Sheff or an affiliate of Gluskin Sheff is the General Partner. As such, the Gluskin Sheff pooled fund vehicles are related parties of the Company.



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Related-party revenues included the following:

Year ended December 31, 2020	Management and Advisory Fees	Reimbursement of Expenses	Performance Fees	Total
<b>Source of related-party revenues</b>				
Onex Partners Funds <sup>(i)</sup>	\$ 112	\$ 9	\$ -	\$ 121
Gluskin Sheff pooled fund vehicles <sup>(ii)</sup>	57	-	16	73
Onex Credit Strategies	54	4	-	58
ONCAP Funds <sup>(iii)</sup>	17	1	-	18
Total related-party revenues	\$ 240	\$ 14	\$ 16	\$ 270
Gluskin Sheff third-party revenues	4	-	-	4
Total revenues	\$ 244	\$ 14	\$ 16	\$ 274

(i) Includes advisory fees and expense reimbursements from Onex Partners operating businesses.

(ii) Revenue associated with the reimbursement of expenses from the Gluskin Sheff pooled fund vehicles is included within other income.

(iii) Includes advisory fees and expense reimbursements from ONCAP operating businesses.

Year ended December 31, 2019	Management and Advisory Fees	Reimbursement of Expenses	Performance Fees	Total
<b>Source of related-party revenues</b>				
Onex Partners Funds <sup>(i)</sup>	\$ 129	\$ 21	\$ -	\$ 150
Gluskin Sheff pooled fund vehicles <sup>(ii)</sup>	39	1	24	64
Onex Credit Strategies	52	1	-	53
ONCAP Funds <sup>(iii)</sup>	17	2	-	19
Total related-party revenues	\$ 237	\$ 25	\$ 24	\$ 286
Gluskin Sheff third-party revenues	4	-	-	4
Total revenues	\$ 241	\$ 25	\$ 24	\$ 290

(i) Includes advisory fees and expense reimbursements from Onex Partners operating businesses.

(ii) Revenue associated with the reimbursement of expenses from the Gluskin Sheff pooled fund vehicles is included within other income.

(iii) Includes advisory fees and expense reimbursements from ONCAP operating businesses.

Related-party receivables included the following:

As at December 31, 2020	Management and Advisory Fees Receivable	Recoverable Fund and Operating Expenses Receivable	Performance Fees	Other Receivables	Total
Onex Partners Funds	\$ 116	\$ 75	\$ -	\$ -	\$ 191
Gluskin Sheff pooled fund vehicles	6	1	17	2	26
Onex Credit Strategies	12	3	-	1	16
ONCAP Funds	6	3	-	-	9
Onex Partners and ONCAP operating businesses	2	5	-	-	7
Total related-party receivables	\$ 142	\$ 87	\$ 17	\$ 3	\$ 249
Third-party receivables	-	-	-	12	12
Total	\$ 142	\$ 87	\$ 17	\$ 15	\$ 261

As at December 31, 2019	Management and Advisory Fees Receivable	Recoverable Fund and Operating Expenses Receivable	Performance Fees	Other Receivables	Total
Onex Partners Funds	\$ 187	\$ 77	\$ -	\$ 1	\$ 265
Gluskin Sheff pooled fund vehicles	3	-	20	-	23
Onex Credit Strategies	10	-	-	1	11
ONCAP Funds	3	5	-	-	8
Onex Partners and ONCAP operating businesses	1	-	-	-	1
Total related-party receivables	\$ 204	\$ 82	\$ 20	\$ 2	\$ 308
Third-party receivables	1	-	-	23	24
Total	\$ 205	\$ 82	\$ 20	\$ 25	\$ 332

#### s) Services received from operating companies

During the years ended December 31, 2020 and December 31, 2019, Onex received services from certain operating companies, the value of which was not significant.

## 27. SUBSEQUENT EVENTS

In February 2021, the Onex Partners V Group announced an investment in Weld North Education, a leading K-12 digital curriculum company. Onex' share of the investment is expected to be approximately \$275, including \$100 as a co-investor. The transaction is expected to close during the first quarter of 2021, subject to customary conditions and regulatory approvals.

In February 2021, Onex Credit completed the first close of fundraising for the Onex Capital Solutions Fund, which invests primarily in loans, bonds, trade claims and credit default swaps, among other assets. Onex' commitment to the Fund was \$100.

## 28. INFORMATION BY REPORTABLE SEGMENT

The Company has two reportable segments:

- **Investing**, which comprises the activity of investing Onex' capital; and
- **Asset and wealth management**, which comprises the asset and wealth management activities provided by Onex to support its private equity, public equity and credit investing platforms, as well as Onex' corporate functions.

Onex' segmented results include allocations of management fees and carried interest that would have been recognized on Onex'

capital in the Onex Partners and ONCAP Funds, as this presentation is used by Onex management, in part, to assess Onex' performance. During 2020 and 2019, these allocations, on a net basis, reduced Onex' investing segment income and increased Onex' asset and wealth management segment income, with no net impact to total segment net earnings (loss).

Onex' segmented results exclude revenues and expenses associated with recoverable expenses from the Onex Partners, ONCAP and Onex Credit Funds, and the operating businesses of Onex Partners and ONCAP. Onex management excludes these amounts when assessing Onex' performance given the nature of these expenses, which are recoverable at cost.

	Year Ended December 31, 2020			Year Ended December 31, 2019		
	Investing	Asset and Wealth Management	Total	Investing	Asset and Wealth Management	Total
Net gain (loss) on corporate investments (including an increase in carried interest)	\$ 757 <sup>(ii)(iii)</sup>	\$ 35 <sup>(i)</sup>	\$ 792 <sup>(ii)(iii)</sup>	\$ 743 <sup>(ii)(iii)</sup>	\$ (5) <sup>(i)</sup>	\$ 738 <sup>(ii)(iii)</sup>
Management and advisory fees	-	300 <sup>(iii)</sup>	300 <sup>(iii)</sup>	-	302 <sup>(ii)</sup>	302 <sup>(ii)</sup>
Performance fees	-	16	16	-	24	24
Interest and net treasury investment income	16	-	16	14	-	14
Other income	-	3	3	-	3	3
Total segment income	773	354	1,127	757	324	1,081
Compensation	-	(207)	(207)	-	(178)	(178)
Amortization of right-of-use assets	-	(10)	(10)	-	(9)	(9)
Other expenses	-	(50)	(50)	(1)	(57)	(58)
Segment net earnings	\$ 773	\$ 87	\$ 860	\$ 756	\$ 80	\$ 836
Stock-based compensation recovery (expense)			21			(60)
Amortization of property and equipment, and other intangible assets, excluding right-of-use assets			(47)			(36)
Acquisition and integration expenses			(19)			(50)
Impairment of goodwill			(85)			-
Gain on derecognition of previously consolidated corporate investments			-			3,719
Reclassification from accumulated other comprehensive loss on derecognition of previously consolidated corporate investments			-			(170)
Earnings before income taxes			\$ 730			\$ 4,239
Recovery of income taxes			-			38
Net earnings			\$ 730			\$ 4,277

(i) The asset and wealth management segment includes an allocation of \$14 (2019 – net reversal of \$4) from the investing segment, representing carried interest that would have been earned by the asset and wealth management segment had Onex' capital been subject to carried interest under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds.

(ii) The asset and wealth management segment includes an allocation of \$56 (2019 – \$61) from the investing segment, representing management fees that would have been earned by the asset and wealth management segment had Onex' capital been subject to management fees under the same terms as third-party limited partners of the Onex Partners and ONCAP Funds.

Onex' asset and wealth management segment would have generated net earnings of approximately \$94 for the year ended December 31, 2019 had Gluskin Sheff been acquired on January 1, 2019, and the investing segment net earnings would have remained unchanged. Total segment net earnings would have been approximately \$850 for the year ended December 31, 2019 had Gluskin Sheff been acquired on January 1, 2019.

Segmented assets included the following:

	As at December 31, 2020			As at December 31, 2019		
	Investing	Asset and Wealth Management	Total	Investing	Asset and Wealth Management	Total
Cash and cash equivalents	\$ 505	\$ 201 <sup>(i)</sup>	\$ 706	\$ 832	\$ 156 <sup>(i)</sup>	\$ 988
Treasury investments	234	-	234	306	-	306
Management and advisory fees, recoverable fund expenses and other receivables	122 <sup>(iii)</sup>	139	261	190 <sup>(iii)</sup>	142	332
Corporate investments	5,926	-	5,926	5,233	-	5,233
Other assets	-	98	98	-	126	126
Property and equipment	-	169	169	-	181	181
Intangible assets	-	167	167	-	158	158
Goodwill	-	264	264	-	261	261
Total segment assets	\$ 6,787	\$ 1,038	\$ 7,825	\$ 6,561	\$ 1,024	\$ 7,585
Net intercompany loans receivable, comprising part of the fair value of Investment Holding Companies			4,043			4,217
Total assets			\$ 11,868			\$ 11,802

(i) Cash and cash equivalents allocated to the asset and wealth management segment relate to accrued employee incentive compensation and the liabilities relating to the retirement of the Onex Credit chief executive officer, as described in note 20, and contingent consideration related to the acquisition of Falcon, as described in note 2.

(ii) Represents management fees receivable that Onex has elected to defer cash receipt from the Onex Partners and ONCAP Funds.

## Geographic Segments

	As at December 31, 2020				As at December 31, 2019			
	Canada	United States	Other <sup>(i)</sup>	Total	Canada	United States	Other <sup>(i)</sup>	Total
Year-to-date revenues <sup>(ii)</sup>	\$ 93	\$ 130	\$ 51	\$ 274	\$ 85	\$ 150	\$ 54	\$ 289
Property and equipment	\$ 101	\$ 50	\$ 18	\$ 169	\$ 116	\$ 44	\$ 21	\$ 181
Intangible assets	\$ 114	\$ 53	\$ -	\$ 167	\$ 141	\$ 17	\$ -	\$ 158
Goodwill	\$ 114	\$ 150	\$ -	\$ 264	\$ 199	\$ 62	\$ -	\$ 261

(i) Other consists of operations in Ireland and the United Kingdom, including overseas territories of the United Kingdom.

(ii) Revenues were attributed to geographic areas based on the location of the funds and strategies.

During the year ended December 31, 2020, Onex had additions to property and equipment, intangible assets and goodwill in the asset and wealth management segment. These additions were primarily related to the acquisition of Onex Falcon, as described in note 2.

During the year ended December 31, 2019, Onex had additions to property and equipment, intangible assets and goodwill in the asset and wealth management segment. These additions were primarily related to the acquisition of Gluskin Sheff, as described in note 2.

# SHAREHOLDER INFORMATION

## Year-End Closing Share Price

As at December 31

(in Canadian dollars)

	2020	2019	2018	2017	2016
Toronto Stock Exchange	\$ 73.06	\$ 82.17	\$ 74.35	\$ 92.19	\$ 91.38

## Shares

The Subordinate Voting Shares of the Company are listed and traded on the Toronto Stock Exchange.

## Share Symbol

ONEX

## Dividends

Dividends on the Subordinate Voting Shares are payable quarterly on or about January 31, April 30, July 31 and October 31 of each year. At December 31, 2020, the indicated dividend rate for each Subordinate Voting Share was C\$0.40 per annum. Registered shareholders can elect to receive dividend payments in U.S. dollars by submitting a completed currency election form to AST Trust Company (Canada) five business days before the record date of the dividend. Non-registered shareholders who wish to receive dividend payments in U.S. dollars should contact their broker to submit their currency election.

## Corporate Governance Policies

A presentation of Onex' corporate governance policies is included in the Management Information Circular that is mailed to all shareholders and is available on Onex' website.

## Registrar and Transfer Agent

AST Trust Company (Canada)  
P.O. Box 700  
Postal Station B  
Montreal, Quebec H3B 3K3  
(416) 682-3860  
or call toll-free throughout Canada and the United States  
1-800-387-0825  
[www.astfinancial.com/ca](http://www.astfinancial.com/ca)  
or [inquiries@astfinancial.com](mailto:inquiries@astfinancial.com)

All questions about accounts, stock certificates or dividend cheques should be directed to the Registrar and Transfer Agent.

## Electronic Communications with Shareholders

We encourage individuals to receive Onex' shareholder communications electronically. You can submit your request online by visiting the AST Trust Company (Canada) website, [www.astfinancial.com/ca](http://www.astfinancial.com/ca), or contacting them at 1-800-387-0825.

## Investor Relations Contact

Requests for copies of this report, other annual reports, quarterly reports and other corporate communications should be directed to:  
Investor Relations  
Onex Corporation  
161 Bay Street  
P.O. Box 700  
Toronto, Ontario M5J 2S1  
(416) 362-7711

## Website

[www.onex.com](http://www.onex.com)

## Auditor

PricewaterhouseCoopers LLP  
Chartered Professional Accountants

## Duplicate Communication

Registered holders of Onex Corporation shares may receive more than one copy of shareholder mailings. Every effort is made to avoid duplication, but when shares are registered under different names and/or addresses, multiple mailings result. Shareholders who receive but do not require more than one mailing for the same ownership are requested to write to the Registrar and Transfer Agent and arrangements will be made to combine the accounts for mailing purposes.

## Shares Held in Nominee Name

To ensure that shareholders whose shares are not held in their name receive all Company reports and releases on a timely basis, a direct mailing list is maintained by the Company. If you would like your name added to this list, please forward your request to Investor Relations at Onex.

## Annual Meeting of Shareholders

Onex Corporation's Annual Meeting of Shareholders will be held virtually on May 13, 2021 (Eastern Daylight Time) at 10:00 am.

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**ONEX**