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# Financial Highlights (Dollars In Thousands Except Per Share Data)

|   | 2007             | 2006             |              | 2005    |  |
|---|------------------|------------------|--------------|---------|--|
| For the year:   |                  |                  |              |         |  |
| Net income  | \$<br>217,664    | \$<br>212,977    | \$           | 201,505 |  |
| Period-end:   |                  |                  |              |         |  |
| Assets  | \$<br>20,839,864 | \$<br>18,059,624 | \$16,327,069 |         |  |
| Loans   | 12,017,247       | 10,715,803       | 9,139,978    |         |  |
| Deposits  | 13,459,291       | 12,386,705       | 11,375,318   |         |  |
| Shareholders' equity  | 1,935,384        | 1,721,022        | 1,539,154    |         |  |
| Nonperforming assets <sup>1</sup>                           | 104,159          | 44,343           | 40,017       |         |  |
| Profitability Statistics                                    |                  |                  |              |         |  |
| Earnings per share (based on average equivalent shares):    |                  |                  |              |         |  |
| Basic   | \$<br>3.24       | \$<br>3.19       | \$           | 3.14    |  |
| Diluted   | 3.22             | 3.16             |              | 3.01    |  |
| Percentages (based on daily averages):                      |                  |                  |              |         |  |
| Return on average assets                                    | 1.14 %           | 1.27 %           |              | 1.29 %  |  |
| Return on average shareholders' equity                      | 12.01            | 13.23            |              | 13.78   |  |
| Common Stock Performance                                    |                  |                  |              |         |  |
| Per Share:  |                  |                  |              |         |  |
| Book value per common share                                 | \$<br>28.75      | \$<br>25.66      | \$           | 23.07   |  |
| Market price: December 31 close                             | 51.70            | 54.98            |              | 45.43   |  |
| Selected Balance Sheet Statistics                           |                  |                  |              |         |  |
| Period-end:   |                  |                  |              |         |  |
| Tier 1 capital ratio  | 9.38 %           | 9.78 %           |              | 9.84 %  |  |
| Reserve for loan losses to nonperforming loans              | 133.79           | 305.37           |              | 329.34  |  |
| Combined reserves for credit losses to loans <sup>2,3</sup> | 1.24             | 1.22             |              | 1.37    |  |
| Miscellaneous (at December 31)                              |                  |                  |              |         |  |
| Number of banking locations                                 | 189              | 163              |              | 150     |  |
| Number of TransFund locations                               | 1,822            | 1,649            |              | 1,421   |  |

Includes nonaccrual loans, renegotiated loans and assets acquired in satisfaction of loans. Excludes loans past due 90 days or more and still accruing. Excludes residential mortgage loans held for sale. Includes reserve for loan losses and reserve for off-balance sheet credit losses.



We will execute our carefully planned strategies
with precision, confident that through
our successful past we have found
the key to a successful future.

# **Letter To Our Shareholders**

2007 was a tumultuous year for the banking industry due to continued margin pressure, the crisis in the housing market and the resulting decline in bank stock prices. Though these challenges affected our results, we fared well relative to our peers. BOK Financial Corporation (BOKF) generated record earnings for the 17th consecutive year. We also laid the foundation for continued growth by significantly expanding our branch network. Furthermore, while bank stock prices plummeted, including the NASDAQ Bank index which fell 22%, BOKF's stock price declined only 6%. In fact, BOKF's stock outperformed all but nine of the 103 banks with market capitalization over \$400 million. The market seems to recognize that while BOKF is not immune to industry trends, our proven and balanced strategies produce relatively stable results even in difficult environments.

#### **TARGETED RESULTS**

BOKF's earnings growth was moderately affected by prolonged flat and inverted yield curves, competitive loan and deposit pricing pressures and credit costs returning to more normal levels. However, by staying focused on our targets, we generated net income of \$218 million, or \$3.22 per diluted share compared to \$213 million, or \$3.16 per diluted share in 2006. Fee-based revenue, which represented 42% of total revenue, grew 9%. While all major fee categories posted increases, brokerage and trading revenue and transaction card revenue enjoyed the strongest growth at 17% and 15%, respectively.

Our balance sheet growth remained strong in 2007 as we surpassed \$20 billion in total assets, fueled by success in the regional banks. During the year, we reached a milestone as more than half of BOKF's loans are now in markets outside Oklahoma. This is noteworthy considering our regional expansion began in 1997 with the acquisitions of two banks in the Dallas area with combined assets of \$367 million. Today average assets in Texas exceed \$4.3 billion. BOKF is positioned to continue this growth trend, due in part to recent investments in our branch network.

During 2007, we increased the depth and reach of our branch network both organically and through acquisitions. We nearly tripled our branches in Colorado with the acquisition of First United Bank. By acquiring Worth National Bank, we extended our presence further west in the Dallas/Fort Worth metroplex. In addition to the 16 branches we acquired, we opened 14 others throughout our footprint. We now have 189 banking locations in total.

#### **BALANCED STRATEGY**

While we focused significant resources on expansion projects, we weren't distracted from our core business. BOKF focuses on traditional banking, maintaining virtually no direct exposure to the subprime markets through the loan or investment portfolios. Due to credit issues in the housing market, many banks suffered significant loan losses. BOKF's loan losses only increased moderately in 2007. Our nonperforming assets are returning to more normal levels after remaining at historic lows for more than two years. Our asset quality may continue to be affected by the general economy, but we should benefit from the balance and diversity of our loan portfolio. We deliberately manage loan growth to ensure that commercial real estate loans do not increase as a percentage of the loan portfolio.

To achieve our desired results in this turbulent economic environment, we continually measure progress and refine our strategy. While we manage our organization for long-term value rather than short-term results, we also aim to increase profitability. In anticipation of continued headwinds, we took measured action in the third quarter to realign operating expenses in a way that will not compromise customer service or future growth. We will continue to exercise prudent expense management in order to generate profitable growth.

#### AIMING FOR CONTINUED GROWTH

Though many hold a pessimistic outlook for 2008, we are positioned well to meet the challenges ahead. While we expect credit quality to continue to weaken, we are confident in our consistent underwriting standards and credit monitoring processes. Our balance sheet and capital ratios are solid. In fact, our tangible capital ratio is in the top quartile of the largest U.S. banks. Our recent acquisitions and investments in branching offer many opportunities to enhance fee revenue as we introduce our complete set of financial products and services to new customers. Past investments in personnel and technology have also begun to generate increased revenue, particularly in wealth management.

While it is true that the future cannot be predicted with any degree of certainty, our vision for the company's future is clearly defined and our balanced strategies are thoughtfully planned. Our track record of 17 consecutive years of record earnings proves we can successfully execute our strategies through varying economic cycles.

As always, we want to express our appreciation for those who make BOKF the leader that it is – our dedicated board members, our talented employees, our loyal customers and our diverse communities. We look forward to our continued partnerships.

| Demographic Profile    | o        | tue    | Osoosis Market Shar | Otal Balletin                                | 80 minion 0.7 minion 0 | 7.00%<br>Polected Polectics<br>Change 200,000; | 1.201.00 | Median Househor  | 6. Solvey Od. 10. Sol | Chausehou                                     |
|------------------------|----------|--------|---------------------|--|--|--|----------|------------------|--|---|
| Primary Markets        | Market B | Number | Debositi            | <sup>704</sup> / <sub>9</sub> / <sub>9</sub> | Populati<br>Change   | Projecti<br>Ch <sup>an</sup> ge                |          | Median<br>Income | House<br>Change  | 700 P. S. |
| Tulsa, OK              | 1        | 39     | 26.19 %             | 919,698                                      | 7.00 %   | 4.68 %   | \$       | 47,544           | 26.41 %  | 17.87 %                                       |
| Oklahoma City, OK      | 3        | 31     | 8.51 %              | 1,198,114                                    | 9.37 %   | 6,55 %   | \$       | 46,316           | 25,80 %  | 17.19 %                                       |
| Albuquerque, NM        | 4        | 20     | 11.68 %             | 833,634                                      | 14.25 %  | 10.24 %  | \$       | 49,942           | 28.54 %  | 18.65 %                                       |
| Dallas-Fort Worth, TX  | 9        | 35     | 2.04 %              | 6,118,183                                    | 18.53 %  | 12.59 %  | \$       | 62,125           | 30.00 %  | 21.33 %                                       |
| Denver, CO             | 11       | 14     | 2.30 %              | 2,469,929                                    | 13.33 %  | 8.46 %   | \$       | 67,517           | 31.18 %  | 20.29 %                                       |
| Houston, TX            | 14       | 13     | 1.02 %              | 5,620,734                                    | 19.20 %  | 11.48 %  | \$       | 57,613           | 29.01 %  | 19.14 %                                       |
| Fayetteville, AR-MO    | 20       | 2      | 0.93 %              | 438,460                                      | 26.34 %  | 17.91 %  | \$       | 46,392           | 28.01 %  | 18.53 %                                       |
| Phoenix-Scottsdale, AZ | 37       | 2      | 0.21 %              | 4,163,757                                    | 28.04 %  | 19.46 %  | \$       | 59,039           | 31.87 %  | 21.62 %                                       |
| Kansas City, MO-KS     | 93       | 2      | 0.09 %              | 1,997,567                                    | 8.80 %   | 6.12 %   | \$       | 59,055           | 28.99 %  | 17.29 %                                       |
| Aggregate: National    |          |        |                     |  | 8.86 %   | 6.26 %   |          |                  | 26.06 %  | 17.59 %                                       |

Source: SNL Financial, data as of June 30, 2007

#### **BUILDING ON A SOLID FOUNDATION**

While regional markets have fueled recent growth, BOKF is firmly rooted in our home state of Oklahoma. Ranked number one in terms of deposit market share with 12% of Oklahoma's retail deposit base, we are fulfilling our mission statement by being the bank of first choice for the consumers in our state. In addition, Bank of Oklahoma is the leader in commercial banking and mortgage origination. BOKF has mature branch networks in Tulsa and Oklahoma City as well as several community banking locations in the northern and eastern regions of the state. We are proud of our long history in the state, which we trace back to the oil boom days in 1910.

We continue to be the largest Oklahoma-based energy lender. At year end, our energy portfolio totaled \$2 billion or 16% of the total loan portfolio. The energy portfolio is principally composed of oil and gas reserve-based loans in the \$3 million to \$50 million range. Our commitment to this sector is demonstrated by our employment of engineers who periodically perform on-site visits, verify reserves and prepare sensitivity analysis.

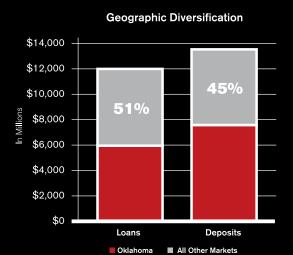
BOKF has proficiency in several other areas of commercial lending. We understand the intensive capital requirements facing the healthcare industry, and we can recommend products and services to help balance growth and expansion with capital support and risk tolerance. Our agri-business

lenders specialize in several industry segments including commercial feedlots, food processing, agricultural supply and grain merchandising and milling.

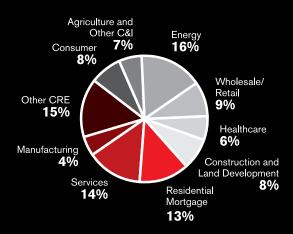
BOKF subsidiaries have a long successful history of serving commercial real estate developers with needs ranging from \$1 million to \$20 million. In addition, we also finance quality home builders and developers. Though many regional banks have relied on commercial real estate as the growth engine for their loan portfolio, BOKF has maintained commercial real estate at less than 25% of the portfolio for the last five years.

Our relationship managers listen to their customers' needs and recommend individualized solutions. If customers' requirements don't match one of our standard products, we work to accommodate their unique needs. Throughout the organization, our agile and innovative approach allows us to be more responsive and flexible than our large bank competitors.

To support the lending function, we designed a comprehensive group of cash management products, international services and financial risk management (FRM) services. The FRM team assists our energy and agri-business customers with hedging services that provide price protection to mitigate the price volatility associated with certain commodity derivatives. We also offer assistance with interest rate and foreign exchange hedging. BOKF executes offsetting contracts with counterparties to minimize



#### Loan Portfolio Diversification



the bank's exposure to changes in commodity prices, interest rates or foreign exchange rates. Revenue from FRM has grown at a compound annual rate of 61% over the last five years.

In Oklahoma, our most mature market, fee revenue represents 56% of total revenue. The largest components include transaction card, trust and deposit service charges. In 2007, we launched several initiatives to increase the distribution of our fee services in the regional markets. We are already beginning to see results, particularly in the mortgage division, where originations outside Oklahoma increased 51%.

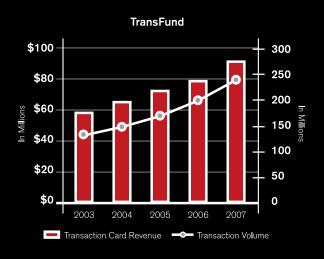
### **CHOOSING OUR TARGET MARKETS**

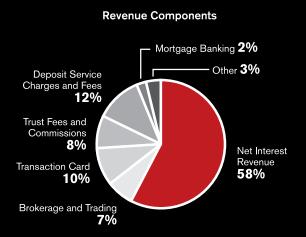
Just over a decade ago, BOKF's management team set their sights on transforming the company from the leading bank in Oklahoma to a leading regional financial services provider. In 1997, BOKF acquired two banks in the Dallas area with total assets valued at \$367 million. With superior loan growth and additional acquisitions, average assets in Texas now exceed \$4.3 billion. After our successful entry into Dallas, we continued our disciplined expansion into other carefully selected markets in contiguous states. Today BOKF operates 189 banking offices in eight states. BOKF's total assets and earnings per share have grown at a 10 year compound annual growth rate of 14% and 11%, respectively.

BOKF's subsidiary banks were deliberately placed in the region's thriving metropolitan areas. We have a growing presence in three of the top 10 fastest growing U.S. cities – Houston, Fort Worth and Phoenix. Our markets are economically diverse, representing a balance of Southwest, Midwest and Rocky Mountain states. These robust markets are deep and broad in both commercial and consumer opportunities. At year end, 51% of our loans and 45% of our deposits were in markets outside Oklahoma. Our Bank of Texas franchise leads the regional banks in size followed by Colorado State Bank & Trust and Bank of Albuquerque with average assets of \$1.7 billion and \$1.6 billion, respectively.

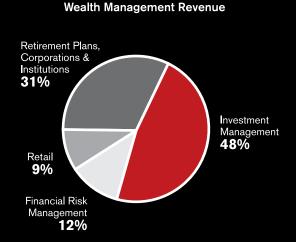
#### **ADDING DEPTH THROUGH ACQUISITIONS**

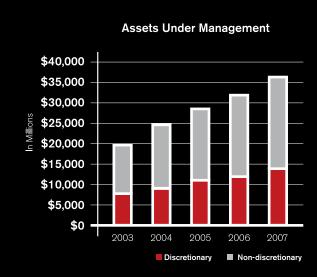
With recent acquisitions in two excellent markets, there is ample opportunity to continue our growth trend. On May 31, we acquired Worth National Bank in Fort Worth, Texas, known for the personalized service that continues to be a hallmark of BOKF banks. Less than a month later, we acquired First United Bank in Colorado. Through these two transactions, we added five attractive branches in the Fort Worth area, 10 in the Denver area and one in Colorado Springs. These expanded branch networks provide tremendous opportunities to attract new customers and to provide existing customers additional services. Despite the substantial competition in these large markets, BOKF's style of banking attracts market share.





# **Deliberate Differentiation**





An important element of our acquisition strategy is introducing our complete line of products and services while maintaining local leadership. By combining BOKF's cash management, loan and investment products with bright and talented relationship managers, we provide a superior customer experience. Our bankers know their markets, understand their customers' financial needs and can quickly create a customized solution that may include everything from an equipment lease and a controlled disbursement account to a line of credit and retirement plan services. While local market leaders manage client relationships and marketing efforts, we centralize non-customer contact functions for efficiency. For example, Credit Administration ensures BOKF's conservative underwriting standards are maintained in all markets. By maximizing efficiencies while empowering local relationship officers, we are able to provide our customers with prompt personalized service at competitive prices.

#### **SERVING CUSTOMERS' CHANGING NEEDS**

BOKF's unique approach to customer service is designed to assist our customers in achieving their financial goals throughout their life. We provide numerous options for managing, borrowing and investing money. Our free checking strategy attracts many customers and our personalized service leads them to deeper relationships. Our proactive sales approach includes inquiring about customer needs and providing information regarding promotions or new products during customer interactions. To ensure BOKF's high service standards are met, consumer bankers receive on-going training and coaching. Our quality assurance program includes random branch visits as well as visits from mystery shoppers. Whether our customers are buying their first car or establishing a college fund for their grandchildren, we can find solutions for their needs.

The growth and transition of wealth in our markets have created a steady demand for BOKF's Wealth Management services, which includes private banking, trust and investment services. Assets under management totaled \$36 billion at year end, an increase of 14% from 2006. We expect the growth to continue due to additional investments in key talent in a number of our regional markets including Phoenix, Houston and Kansas City. BOKF's investment philosophy involves gaining a clear understanding of our clients' long- and short-term objectives, their financial situation and their risk tolerance. Our client advisors aim

to deliver top-tier performance by constructing diverse portfolios that utilize proven investment strategies and asset classes from around the globe. We monitor and adjust our clients' asset allocation in anticipation of global economic and investment trends.

Like many banks, we have expertise in estate planning and trust administration, but BOKF's range of services goes deeper. A national leader in mineral management, our professional oil and gas staff provides services to many banks, foundations, universities, and trusts throughout the United States. Being headquartered in Tulsa, once known as the "oil capital of the world," we have access to a deep pool of specialized talent. This distinct advantage has contributed to BOKF's success in the oil and gas agency business. BOKF is also a leader in trust property management, overseeing farm and ranch grazing acreage in addition to residential and commercial properties.

BOSC, Inc., a subsidiary of BOKF, serves the financial needs of individuals, corporations, government agencies, foundations, municipalities and institutional clients. Our commitment to service and strong emphasis on long-term relationships has been a successful formula for growth. Brokerage and trading revenue increased \$9 million or 17% over 2006. As an institutional and public finance firm, BOSC, Inc. has emerged as one of the leading investment banking firms in the Southwest.

#### **AIMING FOR DIFFERENTIATION**

BOKF possesses a number of unique strengths that differentiate us from our peers. BOKF's greatest financial strength is our strong non-interest income stream, which accounted for 42% of total revenue in 2007. In addition to the typical bank services, we offer a number of fiduciary services. Our \$36 billion trust division generated more than \$78 million or 8% of total revenue. BOKF also enjoys strong returns from TransFund, BOKF's ATM and debit card network. In 2007, transaction card revenue grew nearly \$12 million or 15%, and it represents 10% of total revenue. TransFund delivers electronic funds transfer products and services to banks and credit unions throughout the United States. TransFund's ATM network is the eighth largest in the nation with 1,822 ATMs. In 2007, TransFund processed more than 240 million debit card transactions, an increase of over 20% over 2006.



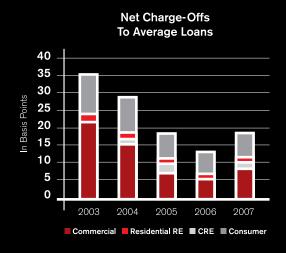
Though revenue from the mortgage division is volatile, BOKF values the business for several reasons. By servicing the conventional and government-sponsored prime mortgage loans that we originate, we have a competitive advantage. We can assure our customers the same high level of service and also introduce them to attractive solutions for their other financial needs. In addition, the mortgage business tends to thrive when interest rates are low and other lines of business are generating less revenue. With new leadership in production, mortgage loans originated outside Oklahoma increased from 32% of total originations in 2006 to 39% in 2007. To further encourage regional development, we rebranded our regional mortgage business lines, aligning them with the regional banks.

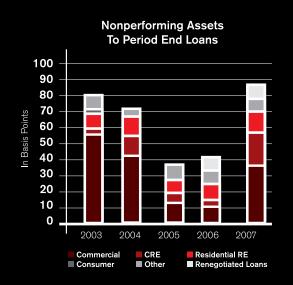
While many banks have been affected by weakening credit quality, BOKF's loan losses have increased only moderately, and less than our peers'. Net charge-offs increased six basis points from 2006, compared to our peer median's increase of 14 basis points. The peer group consists of 26 publicly traded U.S. bank holding companies, 13 immediately smaller and 13 immediately larger than BOKF at December 31, 2007. Our credit metrics reflect BOKF's refusal to sacrifice loan quality for growth as well as the strength of our strategy. BOKF maintains consistent underwriting standards in all markets throughout all economic cycles. Furthermore,

we maintain a strong combined reserve for credit losses, increasing our provision as necessary for growth and other changes in the loan portfolio. Our increasing regional diversity mitigates our exposure to credit risk associated with local economies.

After enjoying historic lows for more than two years, nonperforming assets have returned to more normal levels. At year end, our nonperforming assets totaled \$104 million, including \$18.6 million that is guaranteed by government agencies or covered by a purchase escrow. In recognition of the current environment, we increased our combined reserve for loan losses to 1.24% of outstanding loans.

BOKF's employees and innovative culture also set it apart. Employees are challenged to improve processes, products and services. New thoughts and ideas are encouraged and appreciated. Attracting and retaining top quality talent is one of BOKF's core objectives. BOKF's executive committee is comprised of highly experienced individuals. One third of the members have been with the organization more than 20 years. Several others have joined in the last five years, coming from senior positions at large national banks. Additionally, BOKF would not have achieved its growth targets without the dedication and loyalty of its 4,200 employees.





#### **CONTRIBUTING TO OUR COMMUNITIES**

We are proud of the many contributions BOKF and its employees make to support the communities we serve. In 2007, BOKF, its employees and the BOKF Foundation donated more than \$4.4 million to charitable organizations, which support health and human services, education and economic development. Financial gifts are one of many ways BOKF and its employees contribute to the well being of their communities.

This past year our employees donated more than 38,000 hours of community service to support community revitalization projects, youth programs, financial education programs and the arts. Employee committees in each market encourage volunteerism by organizing and publicizing opportunities throughout the year for employees to make a difference in their community. Among other activities, our employees read books and write letters to elementary school children, mentor and teach financial literacy to youth and collect food, books and toys for families in need.

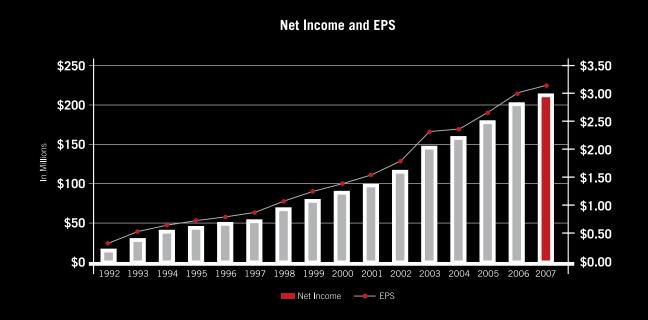
#### **SETTING FUTURE TARGETS**

Though BOKF's strategies are constantly adjusting to changes in the economy, customer behavior and technology, our basic tenets are constant. We want to make BOKF the premier financial services provider in each of our markets.

This requires dedication to hiring, developing and retaining top talent, creating innovative products and services and improving work processes and customer service. BOKF achieved 17 consecutive years of record earnings through careful execution of strategies. We have high expectations for 2008, despite likely headwinds including margin pressure, fierce competition and credit quality returning to more historic levels.

While the foundational elements of our strategies will continue in the coming year, there will be some minor changes. The pace of branch expansion will slow as we integrate new branches from recent acquisitions. We will continue to increase fee revenue in the regional banks while controlling the related expense growth. We have specifically challenged each line of business to improve profitability. As always, we will seek quality loan growth and continue to uphold our conservative underwriting standards.

Staying focused on the target, we will continue to create shareholder value. We will execute our carefully planned strategies with precision, confident that through our successful past we have found the key to a successful future.



### **BOK Financial Corporation Board of Directors**



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<sup>1</sup> Director of BOK Financial Corporation and Bank of Oklahoma, N.A.

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Executive Vice President Bank of Arkansas, N.A.

Jeffrey R. Dunn

Chairman, President & CEO Bank of Arkansas, N.A.

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Senior Executive Vice President BOK Financial Corporation

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Owner

Coldwell Banker Faucette Real Estate Company

Jeannie Fleeman

Owner Dynamic Enterprises and Dynamic Development

Mark W. Funke

President Bank of Oklahoma, N.A. Oklahoma City

Dr. Stephen Lee Goss

Physician Executive Mercy Health Systems of Northwest Arkansas

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Personal Investments

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Dean, Cox School of Business Southern Methodist University

Don T. Parker

Executive Vice President **BOK Financial Corporation** 

W. Jeffrey Pickryl

Senior Executive Vice President **BOK Financial Corporation** 

Robert W. Semple

Chairman & CEO Bank of Texas, N.A. - Ft. Worth

**Robert B. Trainer** 

Chief Financial Officer Gyrodata, Inc.

Tom E. Turner

Retired Chairman Bank of Texas, N.A. - Dallas

Lissa Walls Vahldiek

Executive Southern Newspapers, Inc.

John C. Voat

Personal Investments

Randall L. Walker

Chairman Bank of Texas, N.A. - Houston

Colorado State Bank and Trust

Aaron K. Azari Vice Chairman

CSRT

George P. Caulkins, III Principal

Greendeck Capital

Ralph W. Christie, Jr. Chairman, President & CEO Merrick & Company

Joel H. Farkas Chairman JF Companies

Thomas M. Foncannon

Senior Vice President Bank of Oklahoma, N.A.

Richard H. Lewis

Personal Investments

Kirk MacDonald

CEO Interactive Marketing & Innovation

W. Jeffrey Pickryl

Senior Executive Vice President **BOK Financial Corporation** 

William J. Sullivan

President CSRT

**Gregory K. Symons** 

Chairman & CEO **CSBT** 

#### **Shareholder Information**

#### **Corporate Headquarters:**

Bank of Oklahoma Tower P.O. Box 2300 Tulsa, Oklahoma 74192 (918) 588-6000

#### **Independent Auditors:**

Ernst & Young LLP 1700 One Williams Center Tulsa, Oklahoma 74172 (918) 560-3600

## **Legal Counsel:**

Frederic Dorwart Lawyers Old City Hall 124 E. Fourth St. Tulsa, Oklahoma 74103 (918) 583-9922

#### **Common Shares:**

Traded NASDAQ National Market NASDAQ Symbol: BOKF Number of common shareholders of record at December 31, 2007: 1,061

#### **Market Makers:**

Archipelago Stock Exchange Automated Trading Desk Bear Stearns & Co. Inc. BMO Capital Markets U.S. Cantor, Fitzgerald & Co. Citadel Derivatives Group LLC Citigroup Global Markets Inc. Domestic Securities, Inc. E\*Trade Capital Markets LLC Fox-Pitt, Kelton Friedman, Billings, Ramsey & Co., Inc. Goldman Sachs Research Howe Barnes Investments Hudson Securities, Inc. Jefferies & Company, Inc. Keefe, Bruyette & Woods, Inc. Knight Equity Markets, L.P. Lehman Brothers Equity Research Merrill Lynch Morgan Stanley Nasdaq Execution Services LLC National Stock Exchange

Piper Jaffray
RBC Dain Rauscher
Sandler O'Neill & Partners
Stephens Inc.
Stifel Nicolaus and Company, Incorporated
SunTrust Capital Markets Inc
Susquehanna Financial Group LLP
Timber Hill Inc.
UBS Securities LLC
Wachovia Securities

# Transfer Agent, Registrar and Dividend Disbursing Agent

Computershare Investor Services, LLC P.O. Box 43078 Providence, RI 02940 (800) 568-3476 www.computershare.com

Copies of BOK Financial Corporation's Annual Report to Shareholders, Quarterly Reports and Form 10-K to the Securities and Exchange Commission are available without charge upon written request. Analysts, shareholders and other investors seeking financial information about BOK Financial Corporation are invited to contact Stacy C. Kymes, Senior Vice President, (918) 588-6752.

Information about BOK Financial Corporation is also readily available at: **www.bokf.com** 

Registered shareholders of BOK Financial Corporation stock may reinvest dividends and purchase additional shares through the Computershare Investment Plan. Certain restrictions apply. Shareholders may obtain a plan brochure by writing to Computershare, c/o CIP for BOK Financial, P.O. Box 43078, Providence, RI 02940, by calling 1-800-568-3476 or visiting **www.computershare.com**.



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