# LIONSGATE®

#### To Our Shareholders:

Fiscal 2013 was a strong growth year for Lionsgate in which we continued the momentum we have developed in all of our core businesses and built on our position as a next generation global content leader.

We set in place plans for the next three installments of our blockbuster *Hunger Games* franchise, even as we continued to reap significant financial and creative benefits from the first *Hunger Games* film, developed and grew new franchises, and accelerated the diversification of our television business. As part of this diversification, we created several new shows using our unique 10+90 model, a new broadcast network series and original programming for digital platforms such as Netflix, Amazon and Hulu.

Driven by the strong performance of our film and television content, both domestically and internationally, we reported revenue of \$2.71 billion, adjusted EBITDA of \$329.7 million, net income of \$232.1 million or \$1.73 basic earnings per common share and \$280.5 million of free cash flow for the fiscal year ended March 31, 2013, all Company bests. (1) Revenue from our filmed entertainment library grew to a record \$493 million with growing margins.

#### We Are Building New Franchises and Maintaining our Momentum at the Box Office Worldwide

The Company generated more than \$2.5 billion at the worldwide box office in calendar 2012, ranking among the top five studios. Fuelled by box office successes such as *Warm Bodies*, *Tyler Perry's Temptation*, *Now You See Me*, the sleeper hit of the summer, and *Kevin Hart: Let Me Explain*, launching an important new brand in the urban space, the Company is off to another fast start in the first half of calendar 2013.

Excitement continues to build for the next installment of *The Hunger Games* franchise, *The Hunger Games: Catching Fire*, one of the most anticipated films of 2013, which opens worldwide on November 22, 2013. *Ender's Game*, another young adult brand with a strong following, is slated to open on November 1, 2013. Principal photography has wrapped on *Divergent*, another potential young adult franchise for the Company, starring Shailene Woodley, Theo James, Ashley Judd and Academy Award® winner Kate Winslet. *Divergent* recently earned its first Entertainment Weekly cover and is slated to open in the original *Hunger Games* slot on March 21, 2014.

Several of the films on our upcoming slate are strong brands with franchise potential, including the next two Tyler Perry films, planned sequels to *Now You See Me* and *Sinister*, our next film from comic superstar Kevin Hart, new films in existing franchises such as *Expendables 3* and *Step Up 5*, as well as several exciting new brands. With the financial impact of *The Hunger Games* franchise extending into fiscal 2017, Lionsgate's emphasis on strong brands and franchises significantly increases long-term visibility in our film business.

#### Our Television Business Continues to Diversify into High Margin Areas of Growth

We continued to extend our television business into new markets in fiscal 2013 with 28 series now spanning 20 different networks, including 21 series on 16 cable networks, five shows in national syndication, one series on a broadcast network, one series on a digital network and two shows for other digital platforms in advanced development.

During the past year, we have continued to capitalize on our leadership in using our 10+90 model as an accelerated path to syndication for our TV series. *Anger Management* is approaching the halfway mark of its first 100 episodes for FX and, with the sales of *Saint George*, starring comedian George

<sup>(1)</sup> For reconciliation see http://www.lionsgate.com/corporate/press-releases/1523/.

Lopez, and a sitcom starring Martin Lawrence and Kelsey Grammar to FX as well, we expect to have three 10+90 series on the air next year, establishing a solid programming block at FX.

Nashville, one of our first series for a broadcast network, earned an Emmy® nomination for Connie Britton in its debut season and has been renewed for a second full season of 22 episodes. The show has already spawned two hit soundtracks and sold more than two million musical downloads, demonstrating potential to generate incremental revenue through ancillary music sales.

Orange Is The New Black premiered to critical acclaim and viewer excitement on Netflix, and it has already been renewed for a second season. Our diversification into creating programming for digital platforms is off to a fast start and has added an important new brand to our television roster.

As the growth of our television business continues, we expect television revenue to approach a half billion dollars in fiscal 2014 with significant margin growth the following year.

#### We've Taken Steps To Capitalize On Growth Opportunities in the International Marketplace

We took a number of steps during fiscal 2013 to capitalize on one of our biggest growth opportunities, increasing demand for content in the international marketplace. We established new or expanded output deals for our films with blue-chip partners in Scandinavia, Russia, France, Germany, Spain, Benelux and Australia/New Zealand, rounding out a global infrastructure that also includes our joint venture with IDC in Latin America, initial forays into distribution in China and India and our successful self-distribution business in the UK, which achieved its best year ever in fiscal 2013.

Not only are we well positioned to reap the benefits of high growth markets around the world, but the critical mass of content we achieved with the acquisition and integration of Summit Entertainment enables us to capitalize on the rapid growth of digital and subscription on demand platforms internationally, as we've already seen in the UK and Latin America.

#### Our Library Achieved Its Eighth Straight Year of Revenue Growth, And Margins Are Increasing

Our filmed entertainment library achieved its eighth consecutive year of revenue growth. It generated approximately \$190 million in cash flow in fiscal 2013, reflecting the addition of new drivers such as *The Hunger Games* and *Twilight* franchises, recent distribution agreements for third-party product with A+E Television Network and Miramax, as well as renewal of our long-term distribution agreement with StudioCanal and an influx of digital revenue. Five years ago, packaged media comprised 62% of our library revenue. Today it accounts for only 28% of catalog revenue as digital, international and television product continues to drive our library revenue and margin growth.

#### Lionsgate's Partnership With CBS Positions TVGN to Achieve Its Full Potential

The biggest news in our evolving channel business in fiscal 2013 was our entry into a 50/50 partnership with CBS to run TVGN (formerly TV Guide Network). By combining CBS' programming resources and experience with our content leadership, we believe that TVGN is positioned to achieve its full potential as a successful, highly distributed and branded entertainment channel. In the past few months, the network has recruited a new programming head and added high-profile shows such as the iconic daytime soap *The Young & The Restless* and the popular *Big Brother After Dark*, both of which have already achieved strong fan bases on other cable networks, and we expect our momentum to continue.

#### **Company is Achieving Deleveraging Goals**

As we continue to grow our content businesses worldwide, our commitment to keeping costs down, reducing our debt and lowering the interest expense on that debt remain three of our highest priorities. We recently completed two offerings that enabled us to significantly reduce the average weighted cost

of our debt and extend its maturities. Combined with our recent pay down of the \$500 million Summit term loan more than two years early, we have strengthened our balance sheet and will save tens of millions of dollars of interest expense annually. We will continue our focus on deleveraging and lowering our overall cost of capital.

#### Combination of Lionsgate And Summit Creates Critical Mass of Content

Looking back at the first full year of integrated Lionsgate and Summit operations, we have combined two independent and entrepreneurial companies and, relying on the best attributes of our respective cultures and business models, built a diversified next generation global content leader noteworthy for the critical mass of our content, differentiated by our digital leadership and distinguished by the magnitude of our growth.

The critical mass created by the combination of Lionsgate and Summit has already enabled us to improve settlement rates with our theatrical exhibition partners, establish new "pick, pack and ship" and replication agreements with Fox and Cinram, consolidate our Lionsgate and Summit media buying in a single agency and strengthen our capital structure, steps that are already saving us tens of millions of dollars a year.

We are uniquely positioned to capitalize on the growing appetite for content worldwide and the proliferation of digital and traditional platforms alike. We bring to this opportunity the content pipelines of a major studio and the innovative spirit and financial discipline of our independent roots.

A company is only as strong as its employees, and we also bring to our opportunities a management team notable for its breadth, depth and experience, a work force distinguished by its entrepreneurial spirit and willingness to embrace change and a commitment to translate our unique strengths into long-term profitable growth for our Company and exceptional value for our shareholders.

Sincerely,

Jon Feltheimer

Chief Executive Officer

Michael Burns Vice Chairman

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **Form 10-K**

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended March 31, 2013

 $\mathbf{or}$ 

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File No.: 1-14880

#### LIONS GATE ENTERTAINMENT CORP.

(Exact name of registrant as specified in its charter)

British Columbia, Canada

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

1055 West Hastings Street, Suite 2200 Vancouver, British Columbia V6E 2E9 (877) 848-3866 2700 Colorado Avenue, Suite 200 Santa Monica, California 90404 (310) 449-9200

(Address of Principal Executive Offices, Zip Code)

Registrant's telephone number, including area code: (877) 848-3866

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

Name of Each Exchange on Which Registered

Common Shares, without par value

New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ⋈ No □

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934. Yes  $\square$  No  $\boxtimes$ 

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or Section 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\bowtie$  No  $\square$ 

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.  $\Box$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ⊠

Accelerated filer  $\square$ 

Non accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company  $\square$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes □ No ⊠

The aggregate market value of the voting stock held by non-affiliates of the registrant as of September 30, 2012 (the last business day of the registrant's most recently completed second fiscal quarter) was approximately \$1,211,357,296, based on the closing sale price as reported on the New York Stock Exchange.

As of May 24, 2013, 136,247,299 shares of the registrant's no par value common shares were outstanding.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's definitive proxy statement to be filed with the Securities and Exchange Commission pursuant to Regulation 14A and relating to the registrant's 2013 annual meeting of shareholders are incorporated by reference into Part III.

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#### FORWARD-LOOKING STATEMENTS

This report includes statements that are, or may deemed to be, "forward looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). These forward-looking statements can be identified by the use of forward-looking terminology, including the terms "believes," "estimates," "potential," "anticipates," "expects," "intends," "plans," "projects," "forecasts," "may," "will," "could," "would" or "should" or, in each case, their negative or other variations or comparable terminology. These forward-looking statements include all matters that are not historical facts. They appear in a number of places throughout this report and include statements regarding our intentions, beliefs or current expectations concerning, among other things, our results of operations, financial condition, liquidity, prospects, growth, strategies and the industry in which we operate.

By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. We believe that these risks and uncertainties include, but are not limited to, those discussed under Part I, Item 1A. "Risk Factors". These factors should not be construed as exhaustive and should be read with the other cautionary statements and information in the report.

We caution you that forward-looking statements made in this report or anywhere else are not guarantees of future performance and that our actual results of operations, financial condition and liquidity, and the development of the industry in which we operate may differ materially and adversely from those made in or suggested by the forward looking statements contained in this report as a result of various important factors, including, but not limited to, the substantial investment of capital required to produce and market films and television series, increased costs for producing and marketing feature films and television series, budget overruns, limitations imposed by our credit facilities and notes, unpredictability of the commercial success of our motion pictures and television programming, risks related to our acquisition strategy and integration of acquired businesses, the effects of dispositions of businesses or assets, including individual films or libraries, the cost of defending our intellectual property, difficulties in integrating acquired businesses, technological changes and other trends affecting the entertainment industry, and the other risks and uncertainties discussed under Part I, Item 1.A. "Risk Factors". In addition, even if our results of operations, financial condition and liquidity, and the development of the industry in which we operate are consistent with the forward looking statements contained in this report, those results or developments may not be indicative of results or developments in subsequent periods.

Any forward-looking statements, which we make in this report, speak only as of the date of such statement, and we undertake no obligation to update such statements. Comparisons of results for current and any prior periods are not intended to express any future trends or indications of future performance, unless expressed as such, and should only be viewed as historical data.

Unless otherwise indicated, all references to the "Company," "Lionsgate," "we," "us," and "our" include reference to our subsidiaries as well.

#### PART I

#### ITEM 1. BUSINESS.

#### Overview

Lions Gate Entertainment Corp. ("Lionsgate," the "Company," "we," "us" or "our") is a leading global entertainment company with a strong and diversified presence in motion picture production and distribution, television programming and syndication, home entertainment, family entertainment, digital distribution, new channel platforms and international distribution and sales.

In fiscal 2013 (i.e., the twelve-month period ending March 31, 2013), Lionsgate released 20 motion pictures theatrically, which included both Lionsgate and Summit Entertainment, LLC ("Summit") films developed and produced in-house, films co-developed and co-produced and films acquired from third parties. In fiscal 2014 and future years, we intend to release approximately 13 to 16 motion pictures theatrically per year.

Our television business consists of the development, production, syndication and distribution of television productions. We currently produce, syndicate and distribute 28 television shows, which air on 20 networks and distribute approximately 280 series worldwide. In fiscal 2014, we expect to grow our television business through continued production and distribution of original content.

We distribute our library of approximately 15,000 motion picture titles and television episodes and programs directly to retailers, rental kiosks, through various digital media platforms, joint ventures, and pay and free television channels in the United States (the "U.S."), the United Kingdom (the "U.K.") and Ireland, and indirectly to other international markets through our subsidiaries and various third parties.

We attempt to maintain a disciplined approach to acquisition, production and distribution of projects, including films and television programs, by balancing our financial risks against the probability of commercial success for each project. We also attempt to maintain the same disciplined approach to investments in, or acquisitions of, libraries or other assets complementary to our business, entertainment studios and companies that we believe will enhance our competitive position in the industry, generate significant long-term returns, represent an optimal use of our capital and build a diversified foundation for future growth.

Historically, we have made numerous acquisitions that are significant to our business and we may continue to make such acquisitions in the future. In this regard, we have acquired, integrated and/or consolidated into our business the following:

- Summit, an independent worldwide theatrical motion picture development, production and distribution studio (acquired in January 2012);
- Mandate Pictures LLC ("Mandate Pictures"), a worldwide independent film producer, financier and distributor (acquired in September 2007);
- Debmar-Mercury, LLC ("Debmar-Mercury"), a media company specializing in syndication, network, cable and ancillary markets (acquired in July 2006);
- Redbus Film Distribution Ltd. and Redbus Pictures (collectively, "Redbus" and currently, Lions Gate UK Limited ("Lionsgate UK")), a U.K. based independent film distributor (acquired in October 2005);
- Certain of the film assets and accounts receivable of Modern Entertainment, Ltd. ("Modern Entertainment"), a licensor of film rights to distributors, broadcasters and cable networks (acquired in August 2005);

- Artisan Entertainment, Inc. ("Artisan Entertainment"), a diversified motion picture, family and home entertainment company (acquired in December 2003); and
- Trimark Holdings, Inc. ("Trimark"), a worldwide distributor of entertainment content (acquired in October 2000).

As part of this strategy, we have also acquired ownership interests in the following:

- Celestial Tiger Entertainment Limited ("Celestial Tiger Entertainment") (a 16% interest), a diversified media company focusing on the operation of branded pay television channels, content creation and content distribution targeted at Asian consumers (interest acquired in January 2012);
- Pantelion Films (a 49% interest), a studio designed to produce and distribute a slate of English and Spanish language feature films to target Hispanic moviegoers in the U.S. (interest acquired in July 2010);
- TV Guide Network, TV Guide Network On Demand and TV Guide Online (www.tvguide.com) (collectively, "TVGN") (a 50% interest), an entertainment channel featuring original and acquired programming (interest acquired in February 2009);
- Studio 3 Partners LLC ("EPIX") (a 31.2% interest), a premium entertainment service available on television, video-on-demand ("VOD"), online and consumer electronic devices (interest acquired in April 2008);
- Elevation Sales Limited ("Elevation") (a 50% interest), a U.K. based home entertainment distributor (interest acquired in July 2007);
- Roadside Attractions, LLC ("Roadside Attractions") (a 43% interest), an independent theatrical distribution company (interest acquired in July 2007);
- NextPoint, Inc. ("Break Media") (a 42.0% interest), a creator, publisher, and distributor of digital entertainment content (interest acquired in June 2007); and
- Horror Entertainment, LLC ("FEARnet") (a 34.5% interest), a multiplatform programming and content service provider (interest acquired in October 2006).

Our acquisitions and joint ventures support our strategy of diversifying our company in an attempt to create a multiplatform global industry leader in entertainment. As a corollary to the disciplined approach that we apply to our acquisitions and joint ventures, we are also constantly evaluating our existing properties, libraries and other assets and businesses in order to determine whether they continue to enhance our competitive position in the industry, have the potential to generate significant long-term returns, represent an optimal use of our capital and are aligned with our goal to create a multiplatform global industry leader in entertainment. Consequently, when appropriate, we discuss potential strategic transactions with third parties for purchase of our properties, libraries or other assets or businesses that we factor into these evaluations. As a result of our evaluations, we may, from time to time, determine to sell individual properties, libraries or other assets or businesses. From time to time, we may also enter into additional joint ventures, strategic transactions and similar arrangements for individual properties, libraries or other assets or businesses.

#### **Our Industry**

#### **Motion Pictures**

General. According to the Motion Picture Association of America's U.S. Theatrical Market Statistics 2012, domestic box office (which includes the U.S. and Canada) for calendar 2012 was \$10.8 billion, up 6% compared to \$10.2 billion in calendar 2011, and up 12% from five years ago. This

increase was driven largely by 2D films, as the 3D market remained flat (\$1.8 billion) despite fewer 3D film releases. In 2012, the top 25 domestic box office earning films included our titles *The Hunger Games* and *The Twilight Saga: Breaking Dawn—Part 2*.

Global box office for all films released in each country around the world reached \$34.7 billion in 2012, up 6% over the 2011 total. The increase was due in large part to international box office of \$23.9 billion, up 6% compared to 2011, with growth in the majority of geographic regions. International box office, in U.S. dollars in 2012, was up 32% over five years ago.

Competition. The "major studios," traditionally regarded in the entertainment industry to mean Paramount Pictures, Sony, Twentieth Century Fox, Universal Pictures, Walt Disney Studios and Warner Bros., have historically dominated the motion picture industry. These studios, all of which are owned by media conglomerates with a variety of operations, have historically produced and distributed the majority of theatrical motion pictures released annually in the U.S.

Competitors less diversified than the "major studios" include such companies as DreamWorks Animation SKG, Relativity Media, The Weinstein Company and MGM. These "independent" studios, including many smaller production companies, have played an important role in the worldwide feature film market as they continue to gain increased share of overall box office receipts and compete for theatrical market share.

Lionsgate competes directly with all studios in its various businesses. It operates, however, with a different business model than others, typically emphasizing a lower cost structure, risk mitigation, reliance on financial partnerships and innovative financial strategies. Lionsgate's cost structures are designed to utilize its flexibility and agility as well as the entrepreneurial spirit of its employees, partners and affiliates.

Product Life Cycle. In general, the economic life of a motion picture consists of its exploitation in theaters and in ancillary markets such as through home entertainment, pay-per-view, VOD, electronic-sell-through ("EST"), subscription video-on-demand ("SVOD"), digital rentals, pay television, broadcast television, foreign and other markets. Successful motion pictures may continue to play in theaters for more than three months following their initial release. Concurrent with their release in the U.S., motion pictures are generally released in Canada and may also be released in one or more other foreign markets. After the initial theatrical release, distributors seek to maximize revenues by releasing movies in sequential release date windows, which are generally exclusive against other non-theatrical distribution channels:

#### Typical Film Release Windows\*

Release Period	Months After Initial Release
Theatrical	_
Premium VOD	2 - 3 months
Home entertainment (DVD/Blu-ray/EST), VOD, pay-per-view	3 - 6 months
Pay television	9 - 15 months**
Subscription VOD	9 - 15 months
Network television (free and basic)	27 - 30 months
Licensing and merchandising	Concurrent
All international releasing	Concurrent

<sup>\*</sup> These patterns may not be applicable to every film, and may change based on release patterns, new technologies and product flow.

International theatrical distribution (outside of the U.S. and Canada) generally follows the same cycle as domestic theatrical distribution. Historically, the international distribution cycle begins a few months after the start of the domestic distribution cycle. However, due, in part, to international box office growth, as well as the increasing sophistication of film piracy operations in international markets, a much higher percentage of films are being released simultaneously to the U.S. and international markets, or even earlier in international markets altogether.

#### Home Entertainment

Home entertainment distribution involves the marketing, promotion and sale and/or lease of DVDs and Blu-ray discs to wholesalers and retailers who then sell or rent the DVDs and Blu-ray discs to consumers for private viewing, and through a broad range of various digital media platforms.

According to The Digital Entertainment Group ("DEG"), total consumer spending on home entertainment, including on-demand, topped \$18 billion for calendar 2012. As in 2011, the industry's highest margin businesses, Blu-ray disc, EST and VOD continued to grow during every quarter of 2012. In 2012, spending on Blu-ray rose nearly 10%, with spending on Blu-ray catalog titles jumping 25% for 2012. Consumers also increasingly purchased their entertainment via EST, as consumer spending on EST climbed 35% in 2012, compared to 2011. Total digital distribution spending, EST and VOD combined, grew 28% for the same period. DEG estimates that total digital spending now accounts for nearly 30% percent of the domestic home video market, up from 19% compared to 2011.

The top selling home entertainment titles released in 2012 included our titles, *The Hunger Games* (at number 2), and *The Twilight Saga: Breaking Dawn—Part 1* (at number 4).

#### Digital Media

Digital distribution involves delivering content by electronic means to consumer devices including in-home devices (such as connected televisions, Blu-ray players and game consoles) and mobile devices (such as smart phones, tablets, and personal computers). According to DEG, digital distribution contributed materially to the home entertainment sector in calendar 2012, with consumer spending on VOD, EST and SVOD up a combined 28% to \$5.1 billion. Specifically, SVOD grew to approximately \$2.3 billion for 2012, versus \$1.6 billion in calendar 2011, while VOD and broadband EST grew to approximately \$2 billion, up 11% for 2012, and approximately \$800 million, up 35% for 2012, respectively. Further, EST significantly offset the decline of the entire home entertainment sell-through category in 2012. Without EST, sell-through was down 5% for 2012; with EST, sell-through was down less than 3%, to \$9.3 billion. Indeed, digital growth was sufficient to offset home entertainment packaged declines, resulting in overall stable home entertainment spend during 2012. Continued growth in digital distribution is expected in the future.

#### Television Programming

The market for television programming consists of buyers such as broadcast television networks (ABC, CBS, CW, Fox and NBC), pay and basic cable networks (e.g., AMC, EPIX, HBO, MTV, Showtime, Starz, Turner, TV Guide, VH1 and USA) and syndicators of first-run programming (e.g., Debmar-Mercury, Sony Pictures Television, and CBS Television Distribution), which license programs on a station-by-station basis. In addition to these traditional players, there are an increasing number of new distribution platforms including digital media platforms (such as iTunes, Amazon, Microsoft's X-BOX, Sony's PlayStation Network, Netflix, Best Buy/CinemaNow, Hulu, Wal-Mart/Vudu, Barnes & Noble/Nook, MGo, YouTube and others) who acquire original and library programming. This growing marketplace is creating more demand for content and more licensing opportunities for new and existing television programs.

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<sup>\*\*</sup> First pay television window.

#### The Company

#### **Production**

Motion Pictures

The motion picture industry is generally composed of two major business segments: production and distribution. Production consists of "greenlighting" and financing motion pictures, as well as the development of a screenplay, the actual filming activities and post-filming editing/post-production process. We take a disciplined approach to film production with the goal of producing content that we can distribute to theatrical and ancillary markets, which include home entertainment, pay and free television, on-demand services and digital media platforms, both domestically and internationally.

Our production team attempts to produce films with disciplined budgets that have commercial potential. In general, our production division first reviews hundreds of scripts and original intellectual property, looking for material that will attract top talent (primarily actors and directors). We then actively develop a small number of such scripts, working with the major talent agencies and producers to recruit talent that appeals to the film's target audience. We believe the commercial and/or critical success of our films should enhance our reputation and continue to give us access to top talent, scripts and projects. We often develop films in targeted niche markets in which we can achieve a sustainable competitive advantage, as evidenced by the successes of our young-adult films, including the *Twilight* series and *The Hunger Games*, our horror films, and our urban films, including the Tyler Perry franchise.

The decision whether to "greenlight" (or proceed with production of) a film is a diligent process that involves many of our key executives. Generally, the production division presents projects to a committee comprised of the heads of our production, theatrical distribution, home entertainment, international distribution, legal and finance departments. In this process, scripts are evaluated for both artistic merit and commercial viability. The committee considers the entire package, including the script, the talent that may be attached or pursued and the production division's initial budget. They also discuss talent and story elements that could make the project more successful. Next, the heads of domestic and international distribution prepare estimates of projected revenues and the costs of marketing and distributing the film. Our finance and legal professionals then review the projections and financing options, and the committee decides whether the picture is worth pursuing by balancing the risk of a production against its potential for financial success or failure. The final "greenlight" decision is made by our corporate senior management team, headed by our Chief Executive Officer, our Vice Chair and the Co-Chairs of our Motion Picture Group. We typically seek to mitigate the financial risk associated with film production by negotiating co-production agreements (which provide for joint efforts and cost-sharing between us and one or more third-party production companies) and pre-selling international distribution rights on a selective basis (which refers to licensing the rights to distribute a film in one or more media generally for a limited term, in one or more specific territories prior to completion of the film). We often attempt to minimize our production exposure by structuring agreements with talent that provide for them to participate in the financial success of the motion picture in exchange for reducing guaranteed amounts to be paid, regardless of the film's success (referred to as "up-front payments").

In addition, many states and foreign countries have implemented incentive programs designed to attract film production to their jurisdiction as a means of economic development. Government incentives typically take the form of sales tax refunds, transferable tax credits, refundable tax credits, low interest loans, direct subsidies or cash rebates, which are calculated based on the amount of money spent in the particular jurisdiction in connection with the production. Each jurisdiction determines the regulations that must be complied with, as well as the conditions that must be satisfied, in order for a production to qualify for the rebate. We use certain Canadian and U.K. tax credits, international tax structures and subsidy programs, domestic state tax incentives and/or programs (in such states as Connecticut, Georgia, Louisiana, North Carolina, New Mexico, New York and Pennsylvania) and other structures that may help reduce our financial risk.

#### Television

Our television business consists of the development, production, syndication and distribution of television programs. We license our television productions to the domestic cable, free and pay television markets, as well as through various digital platforms. As with film production, we use similar tax credits, subsidies, incentives and programs for television production in order to employ fiscally responsible deal structures.

Over the past 10 years, our television programming has earned 120 Emmy<sup>®</sup> Award nominations, has won 19 Emmy<sup>®</sup> Awards, and has been nominated and won numerous Golden Globe<sup>®</sup> Awards and Screen Actors Guild<sup>®</sup> Awards. In fiscal 2013, we produced 7 television shows, aired original programming on 6 networks and distributed over 280 series worldwide.

*Series.* Domestic television programming may include one-hour and half-hour scripted and reality programming. In fiscal 2013, we produced the following episodes of domestic television programming:

- 2 episodes of the sixth season of the award-winning series *Mad Men*, a one-hour drama for AMC:
- 13 episodes of the eighth season of the award-winning series *Weeds*, a half-hour comedy for Showtime;
- 10 episodes of the fifth season of the award-winning series *Nurse Jackie*, a half-hour comedy for Showtime;
- 8 episodes of the first season of *Orange is the New Black*, a half-hour comedy for Netflix;
- 16 episodes of the first season of Nashville, a one-hour drama for ABC;
- 10 episodes of the second season of Boss, a one-hour drama for Starz;
- 27 episodes of Anger Management, a half-hour comedy for FX;
- 8 episodes of Family Trade, a reality series for GSN;
- 16 episodes of Flea Market Flip, a reality series for HGTV; and
- 4 episodes of *Iceberg Hunters*, a reality series for The Weather Channel.

In fiscal 2014, we expect to produce the following episodes of domestic television programming:

- 11 episodes of the sixth season and 14 episodes of the seventh season of *Mad Men* for AMC:
- 10 episodes of the sixth season of Nurse Jackie for Showtime;
- 13 episodes of the second season of Orange Is The New Black for Netflix;
- 5 episodes of the first season and 22 episodes of the second season of *Nashville* for ABC;
- 45 episodes of Anger Management for FX;
- 13 episodes of the first season of *Chasing Life*, a one-hour drama for ABC Family;
- 10 episodes of the first season of Saint George, a new half-hour sitcom for FX;
- 6 episodes of *Deal With It*, a reality series for TBS;

- 6 episodes of *Daym Good Take-Out*, a reality series for The Travel Channel;
- 8 episodes of Family Trade for GSN;
- 8 episodes of Flea Market Flip for HGTV; and
- Other various proposed pilots and television series that may be delivered in the fiscal year.

#### Recent developments

In May 2013, ABC announced that it had renewed *Nashville*, a steamy drama about love, country music, family, politics and sex, set in the buckle of the Bible belt starring Connie Britton and Hayden Panettiere, for a second season.

In April 2013, we announced that FX had ordered *Saint George*, a new sitcom starring George Lopez. The sitcom was ordered under our 10/90 model, mirroring our other syndicated series including *Anger Management*, *House of Payne*, *Meet the Browns* and *Are We There Yet?*, wherein the first 10 episodes were ordered and, in success, FX will automatically pick up an additional 90 episodes. The series will air exclusively on FX beginning in January 2014.

In March 2013, ABC Family announced that it has ordered a series for the project titled *Chasing Life*, a pilot produced for ABC Family under our television joint venture with Groupo Televisa, S.A.B. ("Televisa"). The series, which is an adaptation of a successful Televisa Spanishlanguage Mexican television series (*Terminales*), begins production in July for a premiere in early 2014. Additional projects under the partnership with Televisa include the following: *From Prada To Nada*, Pantelion Films' debut film being developed as a comedy television series; *Badlands*, a scripted drama in partnership with ABC Studios based on Televisa's runaway hit *Soy Tu Duena*, a successful telenovela; and *Teresa*, based on another Televisa telenovela.

In August 2012, FX announced that the initial 10 episodes of *Anger Management* had exceeded certain ratings thresholds under our 10/90 model, triggering the full 100 episode order for the series. The second season started airing on FX in January 2013, with syndication to commence in fall 2014.

In November 2011, Netflix ordered *Orange Is The New Black*, an original comedy series created by Jenji Kohan, the creator, executive producer and show runner of *Weeds*. The series is based on Piper Kerman's memoir "Orange Is The New Black: My Year In a Women's Prison," and all 13 episodes will be available on Netflix's service in summer 2013.

#### Animation

We are, from time to time, involved in the development, acquisition, production and distribution of animation projects for full theatrical release, television and DVD release.

Home entertainment production—Building on the September 2010 theatrical release of the animated film Alpha and Omega, we commenced production on three home entertainment sequels, also co-produced with Crest Animation. The first film, A Howliday Adventure, is expected to be delivered in July 2013. The second film, currently untitled, is expected to be delivered in December 2013. The third film, currently untitled, is expected to be delivered in July 2014. Additionally, we began production on Tyler Perry's first animated project, Tyler Perry's Madea's Kids, which will bring Tyler Perry's most famous characters, including Madea, into animation for the first time. We anticipate delivery of this feature in the fourth quarter of fiscal 2015.

Television production—In 2009, we delivered 26 half-hours and five films of a comedic action adventure series titled *Speed Racer: The Next Generation* (based on the well-known franchise *Speed Racer*) to Nickelodeon Networks. A second 26 half-hour season of the adventure series was

ordered and has been delivered to Nickelodeon. The second season was produced and financed by Toonz Entertainment. We retain domestic home entertainment distribution rights for this series.

Theatrical films—In February 2010, building on our relationship with Crest Animation, we announced our second production in a multi-picture agreement, *Norm of the North*, starring Rob Schneider, Ken Jeong, Heather Graham and Loretta Devine. We anticipate delivery of this animated film by the fall of 2014, which we will distribute domestically.

#### Music

Our music department creatively oversees music for our theatrical and television slates, as well as the music needs of other areas within our company. Our music strategy is to service the creative divisions' music needs, while striving to exploit the music assets we acquire from their activities. Unlike music publishers, whose revenue has historically been dependent upon royalties generated by record sales, our publishing revenue derives primarily from performance royalties generated by the theatrical exhibition of our films and the television broadcast of our productions.

In April 2013, we entered into a global agreement with Warner/Chappell for the publishing and master recording rights to portions of our library of music from our film and television shows. Warner/Chappell acquired rights to numerous titles, and formed a co-publishing partnership with us for the remaining works.

#### Motion Pictures

Music released for our theatrical slate includes overseeing songs, scores and soundtracks for all of our productions, co-productions and acquisitions.

In fiscal 2013, the soundtrack, *The Hunger Games Song from District 12 and Beyond*, was certified platinum, selling over one million albums worldwide. On the soundtrack, the single "Safe & Sound" by Grammy® Award-winning Taylor Swift, sold over 1.5 million units worldwide and "Eyes Open," a second song by Taylor Swift, sold over 1.2 million units worldwide. The soundtrack received three Grammy nominations, taking home a win for *Best Song Written for Visual Media* (for "Safe & Sound"). Further, the score album *The Hunger Games: Music from the Motion Picture*, by composer James Newton Howard and released through Republic Records, has sold over 57,000 units worldwide.

Additionally, we released, through our label partner, Atlantic Records, the soundtrack *The Twilight Saga: Breaking Dawn—Part 2*, which has sold over 471,000 units worldwide. Notably, the first single from *The Twilight Saga: Breaking Dawn—Part 1*, "It Will Rain," by Grammy® Awardwinning Bruno Mars, has sold over 5.6 million units worldwide. The score album, *Twilight Saga: Breaking Dawn—Part 2 (Original Motion Picture Score)*, has also sold over 40,000 units worldwide.

We also released soundtracks for Step Up Revolution (Interscope Records), What To Expect When You're Expecting (Capitol Records), The Cabin in The Woods (Varese Records) and Safe (Back Lot Music) and, through our subsidiary, Lions Gate Records, the soundtracks for The Impossible (domestically), The Perks of Being a Wallflower (score album), Expendables 2, The Possession and score albums for The Last Stand and Warm Bodies (both through a joint venture with Red River Entertainment). Expected fiscal 2014 soundtrack releases include The Hunger Games: Catching Fire, Now You See Me, Peeples (Lakeshore Records), Red 2, Divergent and Much Ado About Nothing. Furthermore, we will continue our artist outreach by hosting a music component of the Sundance Film Festival, "A Celebration of Music in Film," as well as the Los Angeles Film Festival's inaugural film music concert.

#### **Television**

Music released for our television slate includes overseeing music staffing, scores and soundtracks for all of our television productions.

In fiscal 2013, we released the original soundtrack to *Nashville* through Big Machine Records, which was produced by Lionsgate and ABC Studios. The soundtrack debuted at number one on the soundtrack charts during its first week of release and, to date, over 1.8 million digital tracks and 90,000 albums have been downloaded, and over 250,000 albums have been purchased. On May 7, 2013, "The Music of Nashville (Season 1, Volume 2)" was released through Big Machine Records with original music from the second half of season one of *Nashville*, featuring more music from the original cast.

We also released, in February 2013, "An Eighth of the Best: Music from Weeds Season 8" as an eight track digital download bundle of music from the final season of *Weeds*, including the series closer by Rilo Kiley, and, in March 2013, with Mood Media Entertainment, a Target exclusive score record for *Mad Men* entitled "Mad Men: Night Cap," featuring music from the original series as well as two new extended arrangements by *Mad Men* composer David Carbonara. Additionally, in April 2013, in association with Lakeshore Records, we released an original soundtrack for *Boss*, which featured a collaboration of "Satan Your Kingdom Must Come Down" between Robert Plant and Boss composer Brian Reitzell, as well as featured guest musicians Jim James, Daniel Lopatin, members of the band Air and others. We have also recorded an original main title song with singer-songwriter Regina Spektor for *Orange is the New Black*, which is set to premiere on Netflix in summer 2013.

In fiscal 2014, we intend to release new soundtracks for *Mad Men*, including an additional score record being released on Silva Screen, as well as singles from the show remixed by some of today's more influential contemporary artists.

#### Distribution

Domestic Theatrical Distribution

"Distribution" refers to the marketing and commercial or retail exploitation of motion pictures. We distribute motion pictures directly to U.S. movie theaters. Generally, distributors and exhibitors (theater owners) will enter into agreements whereby the exhibitor retains a portion of the "gross box office receipts," which are the admissions paid at the box office. The balance (i.e., gross film rentals) is remitted to the distributor.

Over the past three years, motion pictures that Lionsgate has released include the following in-house productions or co-productions:

Release Date	Title
2011	Tyler Perry's Madea's Big Happy Family The Lincoln Lawyer Warrior Abduction
2012	Tyler Perry's Good Deeds The Hunger Games What To Expect When You're Expecting Tyler Perry's Madea's Witness Protection
2013	Tyler Perry's Temptation

Motion pictures that Lionsgate has acquired and distributed in this same time period include the following:

Release Date	Title
2011	The Devil's Double Conan The Barbarian
2012	The Cabin in the Woods The Expendables 2
2013	The Possession Texas Chainsaw 3D

Over the past three years, motion pictures that Summit has released include the following in-house productions or co-productions:

Release Date	Title
2011	The Twilight Saga: Breaking Dawn—Part 1 A Better Life
2012	The Perks of Being a Wallflower The Twilight Saga: Breaking Dawn—Part 2
2013	Warm Bodies

Motion pictures that Summit has acquired and distributed in this same time period include the following:

Release Date	Title
2011	Source Code The Three Musketeers 50/50
2012	Sinister The Impossible
2013	Snitch

In the last 15 years, Lionsgate and Summit have distributed films that have earned 67 Academy Award® nominations, won 17 Academy Awards® and have been nominated and won numerous Golden Globe® Awards, Screen Actors Guild Awards®, BAFTA Awards and Spirit Awards.

Our approach to acquiring films for theatrical release is similar to our approach to film production. We generally seek to limit our financial exposure while adding films of quality and commercial viability to our release schedule and our library. The decision to acquire a motion picture for theatrical release entails a process involving our key executives from the releasing, home entertainment and acquisitions departments, as well as corporate executive management. The team meets to discuss a film's expected critical reaction, marketability and potential for commercial success, as well as the cost to acquire the picture, and the estimated theatrical distribution and marketing expenses (typically called "P&A" or "prints and advertising") required to maximize the targeted audience and ancillary market potential after its theatrical release.

We construct release schedules taking into account moviegoer attendance patterns and competition from other studios' scheduled theatrical releases. We also use either wide (generally, more than 2,000 screens nationwide) or limited initial releases, depending on the film. We generally spend significantly less on P&A for a given film than other studios and design our marketing plans to cost-effectively reach a large audience.

In fiscal 2013, Lionsgate released 20 motion pictures theatrically, which included both Lionsgate and Summit films developed and produced in-house, films co-developed and co-produced and films acquired from third parties. For fiscal 2014, our proposed theatrical release schedule may include, among others, the following titles:

Title	Summary	Produced* or Acquired	Anticipated Release Date
The Big Wedding	A romantic comedy about the ties that bind that centers around Don and Ellie, a long divorced couple who are forced to pretend that they are still happily married at their son's wedding. Among all of their family and friends, the hoax snowballs, culminating in a series of surprising outcomes on the way to "I do."	Acquired	April 26, 2013
Tyler Perry Presents Peeples	Sparks fly when Wade Walker crashes the preppy Peeples annual reunion in the Hamptons to ask for their precious daughter Grace's hand in marriage. Wade might be a fish-out-of-water among this seemingly perfect East Coast clan, but he's not about to let himself flounder. Instead, in a wild weekend of fun, dysfunction and hilarious surprises, Wade is about to discover there's room for all kinds of Peeples in this family, no matter their differences.	Produced	May 10, 2013
Now You See Me	An elite FBI squad is pit in a game of cat and mouse against "The Four Horsemen," a super-team of the world's greatest illusionists. "The Four Horsemen" pull off a series of daring heists against corrupt business leaders during their performances, showering the stolen profits on their audiences while staying one step ahead of the law.	Produced	May 31, 2013
Kevin Hart: Let Me Explain	Kevin Hart: Let Me Explain captures the laughter, energy and mayhem from Hart's 2012 "Let Me Explain" concert tour, which spanned 10 countries and 80 cities, and generated over \$32 million in ticket sales.	Acquired	July 3, 2013

Title	Summary	Produced* or Acquired	Anticipated Release Date
Red 2	Retired black-ops CIA agent Frank Moses reunites his unlikely team of elite operatives for a global quest to track down a missing, next-generation lethal device that can change the balance of world power. To succeed, they'll need to survive an army of relentless assassins, ruthless terrorists and power-crazed government officials, all eager to get their hands on the technologically advanced super weapon. The mission takes Frank and his motley crew to Paris, London and Moscow. Outgunned and outmanned, they have only their cunning wits, their old-school skills, and each other to rely on as they try to save the world-and stay alive in the process.	Produced	July 19, 2013
You're Next	When a gang of masked, ax-wielding murderers descend upon the Davison family reunion, the hapless victims seem trappeduntil an unlikely guest of the family proves to be the most talented killer of all.	Acquired	August 23, 2013
Escape Plan	Ray Breslin, the world's foremost authority on structural security, agrees to take on one last job: breaking out of an ultra-secret, high-tech facility called "The Tomb." But when he is wrongly imprisoned, he must recruit fellow inmate Emil Rottmayer to help devise a daring, nearly impossible plan to escape from the most protected and fortified prison ever built.	Acquired	September 13, 2013

Title	Summary	Produced* or Acquired	Anticipated Release Date
Ender's Game	In the near future, a hostile alien race called the Formics have attacked Earth. If not for the legendary heroics of International Fleet Commander Mazer Rackham, all would have been lost. In preparation for the next attack, the highly esteemed Colonel Hyrum Graff and the International Military are training only the best young minds to find the future Mazer. Ender Wiggin, a shy but strategically brilliant boy, is recruited to join the elite. Arriving at Battle School, Ender quickly and easily masters increasingly difficult challenges and simulations, distinguishing himself and winning respect amongst his peers. Ender is soon ordained by Graff as the military's next great hope, resulting in his promotion to Command School. Once there, he's trained by Mazer Rackham himself to lead his fellow soldiers into an epic battle that will determine the future of Earth and save the human race.	Acquired	November 1, 2013
The Hunger Games: Catching Fire	Katniss Everdeen has returned home safe after winning the 74 <sup>th</sup> Annual Hunger Games along with fellow tribute Peeta Mellark. Winning means that they must turn around and leave their family and close friends, embarking on a ""Victor's Tour"" of the districts. Along the way Katniss senses that a rebellion is simmering, but the Capitol is still very much in control as President Snow prepares the 75th Annual Hunger Games (The Quarter Quell)—a competition that could change Panem forever.	Produced	November 22, 2013
Tyler Perry's A Madea Christmas	Madea gets coaxed into helping a friend pay her daughter a surprise visit in the country for Christmas, but the biggest surprise is what they'll find when they arrive. As the small, rural town prepares for its annual Christmas Carnival, new secrets are revealed and old relationships are tested while Madea dishes her own brand of Christmas Spirit to all.	Produced	December 13, 2013

Title	Summary	Produced* or Acquired	Anticipated Release Date
Jessabelle	After a devastating car accident, Jessie returns to Louisiana, her estranged father and the crumbling bayou mansion of her childhood. When she finds videotapes of tarot readings her mother made for her before dying in childbirth, a ghostly presence in the house shows Jessie her mother's predictions may be terrifyingly accurate.	Acquired	January 10, 2014
I, Frankenstein	Set in a dystopic present where vigilant gargoyles and ferocious demons rage in a battle for ultimate power, Victor Frankenstein's creation Adam finds himself caught in the middle as both sides race to discover the secret to his immortality.	Acquired	January 24, 2014
Divergent	In a future world where people are divided into distinct factions based on their personalities, Tris Prior is warned she is Divergent and will never fit into any one group. When she discovers a conspiracy to destroy all Divergents, she must find out what makes being Divergent so dangerous before it's too late.	Produced	March 21, 2014

<sup>\*</sup> Includes significant participation in production

We may revise the release date of a motion picture as the production schedule changes or in such a manner as we believe is likely to maximize revenues or for other business reasons. Additionally, there can be no assurance that any of the motion pictures scheduled for release will be completed, that completion will occur in accordance with the anticipated schedule or budget, or that the film will ever be released.

#### Mandate Pictures

Our wholly-owned subsidiary, Mandate Pictures, is a full-service production and financing company that operates as an independent brand delivering acclaimed commercial and independent films worldwide.

In fiscal 2013, pictures financed and produced by Mandate Pictures included *Seeking A Friend For The End of The World*, released by Focus Features and Indian Paintbrush in June 2012, and *Hope Springs*, co-released by Columbia Pictures and MGM in August 2012. In fiscal 2014, releases of pictures financed and produced by Mandate Pictures are expected to include *Paradise*, starring Julianne Hough, Russell Brand, Octavia Spencer and Holly Hunter, expected to be released in fiscal 2014 by Image Entertainment, and *This Is The End*, starring Seth Rogen, James Franco, Jonah Hill, Jay Baruchel, Craig Robinson and Danny McBride, expected to be released by Sony Pictures in June 2013.

Mandate Pictures' upcoming fiscal 2014 theatrical slate may include the following titles:

Title	Summary	Release Date (Distributor)
This Is The End	Six friends are trapped in a house after a series of strange and catastrophic events devastate Los Angeles. As the world unravels outside, dwindling supplies and cabin fever threaten to tear apart the friendships inside. Eventually, they are forced to leave the house, facing their fate and the true meaning of friendship and redemption.	June 12, 2013
Paradise	A sheltered young woman loses her faith after a plane crash and decides to go to Las Vegas to experience the wild side of life. On her journey, she meets unlikely companions who inadvertently help her find her true self.	Fiscal 2013

Anticipated

Mandate Pictures also maintains a partnership with Ghost House Pictures, formed with filmmakers Sam Raimi and Rob Tapert as a production label dedicated to the financing, development and production of films in the horror/thriller genre. Under this partnership, Mandate Pictures has produced 30 Days of Night: Dark Days, Drag Me To Hell, 30 Days of Night, The Grudge I, The Grudge II, The Messengers and Boogeyman. Releases under this partnership include The Possession, released by Lionsgate in August 2012, and the Evil Dead remake, which was released by Sony Pictures and FilmDistrict in April 2013.

#### International Sales and Distribution

The primary components of our international business are, on a territory by territory basis through third parties or directly through our international divisions: (i) the licensing of rights in all media of our in-house feature film product on an output basis; (ii) the licensing and sale of rights in all media of our in-house product on a pre-sales basis; (iii) the licensing and sale of third party feature films on an agency basis; and (iv) direct distribution.

Lionsgate International. We sell or license rights in all media on a territory by territory basis (other than the territories where Lionsgate self-distributes) of (i) our in-house Lionsgate and Summit feature film product, and (ii) films produced by third parties such as Alcon Entertainment, Vendome Pictures, River Road Entertainment and other independent producers.

Through our pre-sales and output arrangements, we generally cover the majority of the production budget or acquisition cost of new releases. Our output arrangements for Lionsgate feature films currently cover nine territories including in Australia/New Zealand, Benelux (Belgium/Netherlands/Luxembourg), Canada, the Commonwealth of Independent States ("CIS"), France, Germany/Austria, Poland, Scandinavia and Spain, all of which were executed in fiscal 2013. Our output arrangements for Summit feature films currently cover 11 territories including in Benelux and Poland (both executed in fiscal 2013), as well as existing arrangements in Australia/New Zealand, Canada, CIS, Eastern Europe, France, Germany/Austria, Scandinavia, Spain and the U.K. We also leverage our infrastructure to generate revenue through sales agency business for third party feature films.

In fiscal 2013, we expanded Summit's existing agreement with International Distribution Company, LLC ("IDC") for direct distribution in Latin America to include Lionsgate feature films as well.

Recent films sold by us include such in-house productions as *The Hunger Games: Catching Fire, Red 2*, and *Divergent*. Recent third party films sold by us include *The Good Lie, Prisoners*,

Transcendence and Venus in Fur. In fiscal 2013, our titles continued to have record-breaking international box office results from releases that included *The Twilight Saga: Breaking Dawn—Part 2* (grossing \$536 million), *The Hunger Games* (grossing \$284 million), *The Impossible* (grossing \$145 million) and *Step Up Revolution* (grossing \$105 million).

Lionsgate UK. We self-distribute motion pictures (excluding Summit releases) in the U.K. and Ireland through our subsidiary, Lionsgate UK. Lionsgate UK's fiscal 2013 theatrical slate, which achieved its highest ever box office, included such titles as The Cabin In The Woods, Salmon Fishing In The Yemen, What To Expect When You're Expecting, Magic Mike, Friends With Kids, The Expendables 2, The Paperboy, The Last Stand, Texas Chainsaw 3D and the BAFTA nominated Great Expectations. Fiscal 2013 also marked a record breaking achievement for Lionsgate UK in that it was the first time that any distributor had three films (The Hunger Games, The Cabin In The Woods and Salmon Fishing In The Yemen) in the top five of the U.K. box office charts for two consecutive weeks.

In fiscal 2013, Lionsgate UK also increased its commitment to the financing, production and releasing of British features. The company co-financed *The Railway Man*, starring Colin Firth, Nicole Kidman and Jeremy Irvine, *Filth*, starring James McAvoy, *Dom Hemingway*, starring Jude Law, and *The Invisible Woman*, directed by and starring Ralph Fiennes, all of which are included in Lionsgate UK's fiscal 2014 theatrical slate.

Under its multi-year partnership with Icon Film Distribution, Lionsgate UK is releasing a number of titles including Walter Salles' *On The Road*. Upcoming titles under this partnership will include Nicholas Winding Refn's *Only God Forgives*, which screened in competition at the 2013 Cannes Film Festival, and *You're Next*.

Lionsgate UK continues to release numerous direct-to-video titles per year, the majority of which are acquired in the open market. Elevation, our joint venture with Optimum Releasing/StudioCanal, handles the joint sales and distribution of DVD product for Lionsgate UK.

Television. We continue to expand our television business internationally through sales and distribution of original Lionsgate television series, third party television programming and format acquisitions. In fiscal 2013, our distribution expanded in Latin America, where we represent first run feature films from IDC, in Asia through Celestial Tiger Entertainment, our joint venture with Saban Capital Group, Inc. ("SCG") and Celestial Pictures, a company wholly-owned by Astro Malaysia Holdings Sdn. Bhd. ("Celestial Pictures"), and worldwide, on global digital platforms such as iTunes, Microsoft's Xbox and Sony's PlayStation Network.

#### Home Entertainment Distribution

Home entertainment distribution includes distribution of product to the home entertainment market, including home video, DVD, Blu-ray, VOD and digital/electronic distribution. Our U.S. home entertainment distribution operation aims to exploit our film and television content library of approximately 15,000 motion picture titles and television episodes and programs, consisting of titles from, among others, Lionsgate, Summit, Mandate Pictures, Artisan Entertainment, Trimark, Miramax, A&E, Modern Entertainment, Newmarket Films, Pantelion Films, Roadside Attractions, StudioCanal, Televisa, Wrekin Hill Entertainment, Zoetrope Corporation, Disney-ABC Domestic Television, HIT Entertainment, LeapFrog and Marvel.

In fiscal 2013, we continued to achieve the highest box office-to-DVD conversion rate in the industry, maintaining a rate of approximately 25% above that of the industry average. Box office-to-DVD conversion rate is calculated as the ratio of the total first cycle DVD release revenues for a theatrical release compared to the total box-office revenues from such theatrical release. We also achieved a box office-to-VOD conversion rate of approximately 35% above that of the industry average

in the 2012 calendar year. Box office-to-VOD conversion rate is calculated as the ratio of total VOD revenues for a theatrical release compared to the total box-office revenues from such theatrical release.

For the 2012 calendar year, Blu-ray represented 29% of new release packaged media revenue from our new major theatrical releases. According to data from industry sources, in the 2012 calendar year, we held an approximately 10% market share of the Blu-ray packaged media market based on sales volume. We also grew our overall market share of combined packaged sell-through and rental consumer spend to approximately 9.5% for the 2012 calendar year. Our market-share ranked Lionsgate as the number 5 studio in home entertainment in 2012.

We distribute or sell our titles directly to mass merchandisers such as Wal-Mart, K-Mart, Best Buy, Target, Costco and others who buy large volumes of our DVDs and Blu-ray discs to sell directly to consumers. Sales to Wal-Mart accounted for approximately 35% of net home entertainment packaged media revenue in fiscal 2013. No other customer accounted for more than 10% of our revenues in fiscal 2013. We also directly distribute our titles to the rental market through Netflix, Redbox, Blockbuster and Rentrak.

In fiscal 2013, three of our theatrical releases on DVD debuted at number one—*The Hunger Games*, which held the number one spot for four consecutive weeks, *Dredd* and *The Twilight Saga: Breaking Dawn—Part 2*. Additionally, in fiscal 2013, eight of our titles debuted at either number one or number two on the Rentrak On-Demand VOD charts—*The Hunger Games, Tyler Perry's Madea's Witness Protection, The Twilight Saga: Breaking Dawn—Part 2, Expendables 2, Cabin in the Woods, What to Expect When You're Expecting, Man on a Ledge and Haywire.* 

In addition to our theatrical releases, we also acquire and distribute approximately 70 titles annually that have commercial potential in home entertainment and ancillary markets, and numerous digital only titles. We also distribute television product on video, including seasons one through five of *Mad Men*, seasons one through eight of *Weeds*, seasons one through four of *Nurse Jackie*, seasons one and two of *Duck Dynasty*, the first season of *Boss*, certain *Saturday Night Live* product currently in our library, seasons one through three of *Blue Mountain State*, the entire catalog of the comedy series *Moonlighting*, the entire catalog of the comedy series *Will and Grace*, the entire catalog of *Little House on the Prairie* and certain Disney-ABC Domestic Television series.

In fiscal 2013, we also released several direct-to-video titles including three Tyler Perry titles, *Tyler Perry's Aunt Bam's Place, Tyler Perry's I Don't Want To Do Wrong, Tyler Perry's Madea Gets a Job*, and *Fire with Fire*, starring Josh Duhamel, Bruce Willis, and Rosario Dawson, a title released through our wholly-owned subsidiary, Grindstone Entertainment. Grindstone Entertainment acquires approximately 30 to 35 motion pictures per year, both as finished pictures and as "pre-buys" based on script, cast and genres, and creates targeted key art, marketing materials and release plans for its acquisitions, which we then distribute on DVD, VOD and other media.

We remain a leader in the distribution of fitness product. For the 2012 calendar year, we had an approximate 16% market-share in fitness and ranked number three among all distributors. Our fitness lineup includes popular series such as Denise Austin, Jillian Michaels, Jane Fonda, *The Biggest Loser* and *Dancing With The Stars*, as well as fitness DVDs based on the *Step Up* and *Dirty Dancing* movies. We had three of the top ten fitness releases of the year in calendar 2012, including *Jillian Michaels:* 30 Day Shred (which is the top selling fitness title of all time), *Jillian Michaels:* 6 Week Six Pack, and *Jillian Michaels:* Yoga Meltdown. Moreover, in January 2012, in partnership with Google, we launched Lionsgate BeFit, a dedicated fitness channel on YouTube headlined by new original programming and bestselling fitness content. To date, the channel has approximately 400,000 subscribers, and has had over 50 million views.

Our relationship with Tyler Perry, which has been the filmmaker's home since his breakthrough theatrical box office hit *Diary of a Mad Black Woman* in February 2005, continues. In fiscal 2013, we

released on DVD the theatrical releases of *Tyler Perry's Good Deeds* and *Tyler Perry's Madea's Witness Protection* as well as the direct-to-video releases *Tyler Perry's Aunt Bam's Place*, *Tyler Perry's I Don't Want To Do Wrong*, and *Tyler Perry's Madea Gets a Job*. To date, we have also released on DVD ten volumes of the TBS television series *Tyler Perry's House of Payne* and the seven seasons of *Tyler Perry's Meet The Browns*.

Our domestic family entertainment division continues to maintain its position as a leading distributor of children's programming. In calendar 2012, according to Nielsen VideoScan, our children's non-theatrical DVD share was about 8%. This was driven, in part, by our continued distribution of product from our roster of premiere children's brands including HIT Entertainment's *Thomas & Friends, Barney, Bob the Builder, Angelina Ballerina* and *Fireman Sam*, LeapFrog Entertainment's *LeapFrog*, MGA Entertainment's *Bratz* and *LalaLoopsy*, Saban's *Power Rangers*, American Greetings' *Care Bears*, and Scholastic's *Clifford the Big Red Dog*, as well as our catalog of Marvel Animated Features, *Speed Racer* and *Teenage Mutant Ninja Turtles*.

We continue our distribution agreement with Disney-ABC Domestic Television under which we obtained the home entertainment distribution rights to select prime time series and library titles from ABC Studios, including *Boy Meets World*, *Cougar Town, Felicity, Samantha Who?*, *Dirty Sexy Money*, *According to Jim*, *Hope & Faith*, *8 Simple Rules...for Dating My Teenage Daughter*, *My Wife & Kids*, *Dirt* and *Reaper*.

#### Recent Developments

In January 2013, we entered into an exclusive distribution agreement with American Greetings pursuant to which we acquired rights (for all packaged media and digital platforms in several territories, including the U.S. and the U.K.) to the first season of the new Care Bears CGI animated television series, *Care Bears: Welcome to Care-A-Lot*. Additionally, we extended our relationship with American Greetings by entering into agreements for digital distribution of the classic Strawberry Shortcake television series and for physical and digital distribution of *Twisted Whiskers, The Wot Wots* and *Maryoku Yummy*.

In August 2012, we entered into a partnership with A&E Networks pursuant to which we became the exclusive home entertainment distributor of programming for A&E Network, History and Lifetime. The partnership encompasses hit programs from A&E Networks' diverse content catalogue including *Storage Wars*, *Shipping Wars* and *Duck Dynasty* from A&E, History's *Pawn Stars*, *American Pickers* and *America The Story of US*, and Lifetime's *Dance Moms* and the library of Lifetime Original Movies. A&E Networks' home entertainment catalogue features thousands of hours of acclaimed programming such as the hit A&E mini-series, *Pride & Prejudice*, acquired classic television series including *Monty Python's Flying Circus*, *Farscape*, *Kids in the Hall*, and *Homicide: Life on the Street*, and programming from A&E Networks' exclusive home entertainment distribution partnership with Major League Baseball, including the annual World Series Championship Film and World Series Collector's Edition, featuring complete games from the World Series.

In June 2012, we and Grindstone Entertainment expanded our film slate with Emmett/Furla Films and Cheetah Vision for another 10 films. The Grindstone Entertainment collaboration with Emmett/Furla and Cheetah Vision has generated a string of successful features starring notable A list actors, including the thriller *Set Up*, starring Bruce Willis, Ryan Phillippe and Curtis "50 Cent" Jackson, the crime drama *Freelancers*, starring Robert DeNiro and Forrest Whitaker, the high octane *Fire With Fire*, and the serial killer thriller *The Frozen Ground*, starring Nicolas Cage and John Cusack.

In May 2012, we announced that we extended and expanded our partnership with StudioCanal with a long-term renewal of the agreement under which we distribute the StudioCanal library of

more than 2,000 titles as well as a new agreement for StudioCanal to distribute the next installment of *The Hunger Games* franchise, *The Hunger Games: Catching Fire*, in the German speaking territories.

In May 2012, we announced that we entered into a partnership with Jeff Clanagan, the founder of CodeBlack Enterprises ("CodeBlack"), a company dedicated to producing, marketing, and distributing quality content, events and brands that appeal to the African American and urban consumer market. The partnership focuses on strengthening our leadership in the urban market on digital and traditional media platforms alike. In July 2013, we will theatrically release CodeBlack's acquisition, *Kevin Hart's Let Me Explain*, a film chronicling Kevin Hart's domestic and international tour that sold over 500,000 tickets and grossed over \$32 million.

#### Television Syndication

Television programming is syndicated through our subsidiary, Debmar-Mercury. In fiscal 2013, Debmar-Mercury distributed approximately 1,140 hours of programming and produced approximately 546 episodes of programming. In fiscal 2014, Debmar-Mercury intends to distribute approximately 900 hours and produce approximately 486 episodes of television programming.

Currently, Debmar-Mercury produces and distributes *The Wendy Williams Show*, distributes and co-produces with ITV Studios America *The Jeremy Kyle Show*, and distributes *Tyler Perry's House of Payne* and its spinoff, *Meet the Browns*, Lionsgate produced *Anger Management* and Revolution Studios' produced *Are We There Yet*. Debmar-Mercury also distributes the strips *Hell's Kitchen*, *South Park*, *True Hollywood Story* and *Family Feud*, which has had successful first run syndication and has been sold to various television stations through the fall of 2015. Debmar-Mercury continues to distribute a movie library featuring Lionsgate titles as well as those from Revolution Studios.

In April 2013, we announced that FX had ordered *Saint George*, a new sitcom starring George Lopez, under our 10/90 model. The series will air exclusively on FX beginning in January 2014.

In August 2012, Debmar-Mercury announced that *Anger Management*, starring Charlie Sheen, received a 90-episode order from FX. The series is airing exclusively on FX until off-network episodes start airing in broadcast syndication beginning in the fall of 2014.

#### Pay and Free Television Distribution

We currently have more than 1,300 films and television episodes in active distribution in the domestic cable, free and pay television markets. Pay television rights include rights granted to cable, direct broadcast satellite and other services paid for by subscribers. We sell our library titles and new product to major cable channels such as pay networks including EPIX, HBO, Starz and Showtime, as well as basic cable channels including USA Network, FX, Turner Networks, BET, ABC Family, SyFy, Lifetime, MTV, Comedy Central, Spike, AMC Networks, Reelz, Telemundo and UniMás.

We also directly distribute, including, in some cases, our home entertainment rights, VOD, pay-per-view and EST content to multichannel video programming distributors such as Comcast, Time Warner, Cox Communications, DirecTV, DISH Network, Charter Communications, AT&T Uverse, Verizon FiOS and Cablevision

During fiscal 2013, we completed a multi-year licensing agreement with HBO as well as significant basic cable licensing agreements with ABC Family, MTV, Lifetime, Spike, Telemundo and others. Additionally, we continue to distribute our library of motion picture titles and television episodes and programs through EPIX, our joint venture with Viacom, Paramount Pictures and MGM.

#### Digital Distribution

We deliver content through a broad spectrum of digital media platforms. We distribute first run theatrical films, television series, our extensive movie catalogue, third party product and product not available on DVD to distribution outlets including iTunes, Amazon, Microsoft's Xbox, Sony's PlayStation Network, Netflix, Best Buy/CinemaNow, Hulu, Wal-Mart/Vudu, Barnes & Noble/Nook, MGo, YouTube and others.

Through our partnership with EPIX, we offer product via the internet and to multiple devices for consumption "anytime/anywhere" by EPIX subscribers. Specifically, EPIX has an agreement which allows Netflix members to instantly watch an array of new releases and library titles from EPIX streamed over the internet from Netflix. EPIX has subscription pay television rights to new releases and movies from the libraries of its partners and makes these movies available to Netflix 90 days after their premium pay television and subscription on demand debuts. Historically, the rights to distribute these films are pre-sold to pay television for as long as nine years after their theatrical release.

We also distribute digital content through our FEARnet and Break Media joint ventures, as well as our branded "Lionsgate" channels on YouTube, which enable us to post full length films and television episodes and to post promotional scenes from our film and television libraries. In addition to sharing advertising revenue from the channel, a banner on the page leads to our online shop, where our films and television shows highlighted in the promotional scenes are available for purchase as DVDs or Blu-ray discs in digital form.

More recently, we continue to position our content against an expanding and evolving SVOD marketplace. We currently have over 2,000 films and television episodes in active distribution in the SVOD market and sell our library titles and television shows to established and emerging providers such as Amazon, Comcast, DISH Network, EPIX, Hulu and Netflix. During the past fiscal year, we expanded distribution agreements with Amazon, continued to realize incremental library revenue with EPIX, and executed agreements with Hulu to license HIT Entertainment properties, such as *Thomas & Friends* and *Barney*, and Netflix to license additional "television premiere" and direct-to-video content, such as *Fire With Fire* and *Freelancers*.

#### Recent Developments

In March 2013, we announced a partnership with M-Go, a pay-as-you-go digital entertainment service, pursuant to which a vast array of our movies and television shows, including *The Hunger Games* and *Twilight* film franchises, Tyler Perry's Madea films and *Mad Men*, will be available to M-GO customers for purchase or rental.

In January 2013, we announced a partnership with Samsung Electronics Co., Ltd., to expand the availability of our popular theatrical titles in 3D for the home entertainment market. Utilizing Samsung's proprietary 3D image processing technology, the partnership kicked off by delivering new 3D versions of Lionsgate action films *Gamer*, *Crank*, and *Bangkok Dangerous*, as well as the horror/thriller, *The Descent*. In addition to these popular films, a number of other theatrical titles are in the pipeline for 3D conversion and release. The companies launched the initiative with popular titles that have already demonstrated success on DVD, Blu-ray Disc, EST and VOD platforms.

#### Ancillary Markets

In addition to the distribution described above, we also license the right to non-theatrical uses of our films to distributors who, in turn, make a motion picture available to airlines, hotels, schools, oil rigs, public libraries, prisons, community groups, the armed forces, ships at sea and others.

#### Joint Ventures and Partnerships

Break Media. In June 2007, we acquired an interest in Break Media, a creator, publisher and distributor of digital entertainment content. The company's properties include the current number one online video humor site, Break.com (as measured by comScore for March 2013), as well as other properties such as MadeMan, Gamefront and DamnYouAutoCorrect. The company's content is available across multiple platforms through its relationships with partners such as Panasonic and Roku, as well as through its proprietary, top rated, mobile apps. Break Media's content further extends its brand onto YouTube, where its corresponding channels have over 2 million subscribers. Break Media's creative lab is an in-house production studio creating original videos that range from award-winning branded entertainment to popular original series. Break Media is recognized as a leader in pairing content and advertising and has received numerous awards from organizations including DigiDay, OMMA and thinkLA.

Celestial Tiger Entertainment. In December 2011, we announced that we had formed a joint venture with SCG and Celestial Pictures to create Celestial Tiger Entertainment, a diversified media company that focuses on the operation of branded pay television channels, content creation and content distribution targeted at Asian consumers. Celestial Tiger Entertainment operates a bouquet of distinct pay television channels including: CELESTIAL MOVIES, one of the most broadly distributed 24-hour Chinese and Asian movies channel in the world; CELESTIAL CLASSIC MOVIES, the gateway to an array of Chinese movie masterpieces; CELESTIAL MOVIES HD, the latest Chinese movies in high definition; KIX, the ultimate in action entertainment; THRILL, Asia's only horror and suspense movie channel; and KIX HD, featuring the best of action with a late-night dose of thrillers in high definition.

As one of Asia's largest vertically integrated independent entertainment companies, Celestial Tiger Entertainment produces original content which complements its channels business. Celestial Tiger Entertainment is also the exclusive sales agent for Lionsgate in Greater China and Southeast Asia, and represents Lionsgate's television content and vast feature film library in Japan and Korea. In calendar 2012, Celestial Tiger Entertainment closed licensing deals for over 1,700 hours of Lionsgate series and feature films with broadcasters and entertainment platforms in Southeast Asia and Greater China.

EPIX. In April 2008, we formed a joint venture with Viacom, Paramount Pictures and MGM called EPIX, a premium entertainment service available on television, VOD, online and on consumer electronic devices. With access to more than 15,000 motion pictures spanning the vast libraries of its partners and other studios, EPIX provides a powerful entertainment experience with more feature films on demand and online and more HD movies than any other service. It is the only premium service providing its entire monthly line-up of new Hollywood hits, classic feature films, documentaries and original concerts and comedy events on all platforms. EPIX delivers more than 3,000 titles to authenticated subscribers on its award winning website, EpixHD.com, and on hundreds of devices including Xbox and PlayStation 3 consoles, Android tablets and mobile phones, Roku players, Samsung Smart TVs and Blu-ray players, iPads, iPhones and more. EPIX is available to over 30 million homes nationwide through distribution partners including Charter Communications, Cox Communications, DISH Network, Mediacom Communications, NCTC, Suddenlink Communications and Verizon FiOS.

FEARnet. In October 2006, we formed a joint venture with Sony Pictures Television Inc. ("Sony") and Comcast Corporation ("Comcast") called FEARnet, a branded multiplatform programming and content service provider of horror, thriller, and suspense genre films and programming. FEARnet is a cutting-edge, multiplatform television network available in three formats—as a regular linear channel, as a separate on-demand channel, and online as FEARnet.com, 24 hours per day, seven days per week. FEARnet launched its traditional linear cable channel in high definition on October 31, 2010 and is currently available nationally on linear and/or demand on AT&T U-Verse, Buckeye Cablevision, Comcast, Cox Communications, Frontier Communications, Glasgow Electric Plant Board, Guadalupe

Valley Communications Systems, Shrewsbury Electric and Cable, Time Warner Cable, Verizon FiOS and Wyandotte Municipal Services. According to Rentrak, FEARnet has generated over 703 million on-demand movie views since inception, and has been a top two free-movie VOD channel for over 60 consecutive months. According to Google Analytics, FEARnet.com has achieved greater than 13 million page views over the past year, averaging over one million page views per month. In March 2013, its newly re-vamped website also earned CableFax's Best of the Web Award—Small to Midsize Cable Channel Web Site.

FEARnet's first original TV series production, *Holliston*, is premiering its second season in June 2013, accompanied by the premiere of FEARnet's first off-network acquisition, *Reaper*, starring Ray Wise and Tyler Labine. These titles make up FEARnet's new "Twisted Comedy" block on Tuesday nights this summer. FEARnet also draws programming from all major and independent studios and includes targeted foreign language films for its motion picture programming. FEARnet continues its branded premiere films every week with "Sinister Sundays" and intends to roll out a "Foreign Friday" programming block in mid-July that will showcase the best in non-U.S. horror, thriller and suspense every week. In fiscal 2013, FEARnet premiered such titles as the Academy Award nominated *District 9*, the world television premiere of *The Lost Boys: The Thirst*, as well as the broadcast premieres of *Saw VII* and *Buried*. In 2013, FEARnet will be premiering *The Last Exorcism, Insidious* and *Don't Be Afraid of the Dark*, as well as the world premiere of *The Loved Ones*.

Pantelion Films. In September 2010, we launched Pantelion Films, a joint venture with Televisa, which produces, acquires and distributes a slate of English and Spanish language feature films that target Hispanic moviegoers in the U.S. In fiscal 2013, Pantelion Films theatrically released the following titles:

- *Girl in Progress*—Grace is a single mom. She is too busy juggling work, bills, and the very married Dr. Hartford, to give her daughter, Ansiedad, the attention she desperately needs. When Ansiedad's English teacher, Ms. Armstrong, introduces her students to classic coming-of-age stories, Ansiedad is inspired to skip adolescence and jump-start her life without mom. While Grace becomes preoccupied with the increasing affections of her co-worker, Ansiedad enlists the help of her loyal friend, Tavita, to plot her shortcut to "adulthood." But, as her misguided plan unravels, Ansiedad and Grace must learn that sometimes growing-up means acting your age (released in May 2012).
- *Hecho en Mexico*—Director Duncan Bridgeman weaves a beautiful and rhythmic cinematic tapestry composed of original songs, conversations, reflections, wisdom and humor featuring many of the greatest performers and sharpest minds of Mexico today. The film showcases the richness of Mexican music both young and old, from traditional music to pop rock, and rap blended with interviews and songs of some of the most popular artists of Latin America such as Alejandro Fernández, Diego Luna, Calle 13, Lila Downs, Los Tucanes de Tijuana, and many more leading personalities. The result is an inspiring and often funny musical road trip through the modern day "Mexicanity", which resonates globally (released November 2012).

In fiscal 2014, Pantelion Films intends to expand its theatrical slate, and also launch a direct-to-video business with Televisa. Pantelion Films' current theatrical slate includes the following titles:

• *Filly Brown*—The inspiring portrait of a young woman striving to find her voice—without compromising herself or the fate of her family. Majo Tonorio, aka, "Filly Brown," is a young aspiring hip-hop artist from Los Angeles. With her mother in prison and her father struggling to provide for his daughters, Filly knows that a record contract just may be the answer to her family's financial problems. So, when a record producer offers her a shot at stardom, she has to choose between selling out her dreams—or saving her family (released in April 2013).

- Cinco de Mayo—1862—The unbeatable French army from Napoleon III invades Mexico to set up a monarchy with the Mexican conservative party. The plan is to invade the U.S. after its victory in Mexico, and join the Southern Confederate Army in the American Civil War. General Ignacio Zaragoza prepares the homeland's defense in the city of Puebla, commanding an inexperienced army, outnumbered and poorly armed. During the months preceding battle, love arises between Juan and Citlali, two humble Mexicans who join the defense, a mission that seems impossible (released in May 2013).
- Hombre de Piedra—Valentin is Acapulco's resident playboy-until a former fling leaves a baby on his doorstep and takes off without a trace. Valentin leaves Mexico for Los Angeles to find the baby's mother, but only ends up finding a new home for himself and his newfound child, Maggie. An unlikely father figure, Valentin raises Maggie for six years, while also establishing himself as one of Hollywood's top stuntmen to pay the bills, with Maggie acting as his on-set coach. As Valentin raises Maggie, she forces him to grow up too. But their unique and offbeat family is threatened when Maggie's birth mom shows up out of the blue, and Valentin realizes he's in danger of losing his daughter- and his best friend (expected August 2013 release).
- Mexican Singer—Rachel is an intelligent modern day woman constantly on the move. Primarily focused on her career as a diplomatic consul for the U.S. embassy, she's literally lived her life on the move, globetrotting from city to city. Currently working in Mexico City and set to leave for London, Rachel's world turns upside down on the eve of her own goodbye party when she gets drunk and passes out on the street. Saved by Alejandro, a handsome Mariachi singer and single father, Rachel wakes up in his apartment with no recollection of how she got there. Nor does she remember that she rejected his visa the day before, which he desperately needs for his daughter. Romance unexpectedly blossoms between the two, but either sparks or fists will fly after she finds out his secret,
- Chavez—An American icon and arguably the most important Hispanic American in U.S. history, Cesar Chavez was a civil rights leader and a champion of nonviolent social change. After experiencing the injustices and hardships as a migrant farm worker in his youth, Chavez made it his life's mission to fight for their basic human rights (expected fiscal 2014 release).

Roadside Attractions. In July 2007, we acquired an interest in Roadside, an independent theatrical distribution company. In its tenth year of operation, Roadside has released films grossing over \$150 million at the U.S. box office while garnering twelve Academy Award® nominations and one win. Roadside has released such critical and commercial hits as Winter's Bone, The Cove, Arbitrage, Margin Call and Super Size Me. Its upcoming 2013 slate includes Jeff Nichols' Mud, with Matthew McConnaughey, Joss Whedon's Much Ado About Nothing, the Kristen Wiig starrer Girl Most Likely, and Oscar® nominee J.C. Chandor's All Is Lost, starring Robert Redford.

TVGN. In January 2009, we acquired TVGN (formerly TV Guide Network) and affiliated properties. In March 2013, we entered into a 50/50 partnership with CBS Corporation ("CBS"), which purchased the stake previously held by One Equity Partners, the global private equity investment arm of JPMorgan Chase ("OEP"). The venture combines CBS's programming, production, distribution and marketing assets with Lionsgate's resources in motion pictures, television and digitally delivered content. Seen in more than 80 million homes, TVGN celebrates Hollywood with original series and specials that cover celebrity lifestyles, entertainment news, the red carpets, and what Hollywood does best-movies. TVGN is currently in development on new original series and specials that are scheduled to begin airing in late 2013.

TV Guide Digital includes TVGuide.com, reaching more than 16.5 million unique visitors per month, and TV Guide Mobile applications for iPhone, Android, and iPad, with 9 million installations and more than 2.5 million active users. TV Guide Digital recently launched Watchlist, a groundbreaking, award-winning product that personalizes online entertainment discovery and boasts

more than 1 million registered users. TVGuide.com is a one-stop entertainment destination for online television, news, community and television listings. The site's Online Video Guide allows users to watch virtually any and every available full-length television episode from all the major broadcast and cable television networks. TVGuide.com is also ranked number one by Nielsen's "TV and Entertainment" category for attracting the "most engaged" users, who average four visits and 10 minutes per month, and 16 page views per person. In addition, TV Guide Digital attracts a young and affluent fan base—half are younger than 35 years old and 36% have an annual household income of more than \$100,000.

#### Intellectual Property

We are currently using a number of trademarks including "ARTISAN HOME ENTERTAINMENT," "THE BLAIR WITCH PROJECT," "DIRTY DANCING," "FAMILY HOME ENTERTAINMENT," "LIONS GATE HOME ENTERTAINMENT," "MAD MEN" and "RESERVOIR DOGS" in connection with our domestic home entertainment distribution, "ARTISAN ENTERTAINMENT," "GHOST HOUSE PICTURES," "GRINDSTONE ENTERTAINMENT GROUP," "LIONS GATE FILMS," "LGF FILMS," "MANDATE PICTURES" and "TRIMARK PICTURES" in connection with films distributed domestically and licensed internationally, and "DEBMAR/MERCURY," "LIONS GATE TELEVISION" and "TRIMARK TELEVISION" in connection with licenses to free, pay and cable television. Additionally, through Summit, we are using the trademarks "BREAKING DAWN," "NEW MOON," "ECLIPSE," "SUMMIT ENTERTAINMENT," "THE TWILIGHT SAGA" "and TWILIGHT" as well as various other trademarks derived from and associated with the *Twilight* franchise.

The trademarks "ARTISAN ENTERTAINMENT," "BREAKING DAWN," "DIRTY DANCING," "ECLIPSE," "LIONS GATE ENTERTAINMENT," "LIONS GATE FILMS," "LIONS GATE HOME ENTERTAINMENT," "LIONS GATE PICTURES," "LIONSGATE," "MAD MEN," "NEW MOON," "RESERVOIR DOGS," "SAW," "SUMMIT ENTERTAINMENT," "THE BLAIR WITCH PROJECT," "THE TWILIGHT SAGA," "TRIMARK PICTURES," "TV GUIDE," "TV GUIDE NETWORK," "TWILIGHT," "HUNGER GAMES," "CATCHING FIRE" and "MOCKINGJAY," among others, are registered with the U.S. Patent and Trademark Office and various international trademark authorities or pending registration. We regard our trademarks as valuable assets and believe that our trademarks are an important factor in marketing our products.

Copyright protection is a serious problem in the home entertainment distribution industry because of the ease with which DVDs and Blu-ray discs may be duplicated. In the past, certain countries permitted video pirating to such an extent that we did not consider these markets viable for distribution. Video piracy continues to be prevalent across the entertainment industry. We and other home entertainment distributors have taken legal actions to enforce copyright protection when necessary.

We also hold various domain names relating to our trademarks and service marks including lionsgate.com, summit-ent.com and tvguide.com.

#### Competition

Television and motion picture production and distribution are highly competitive businesses. We face competition from companies within the entertainment business and from alternative forms of leisure entertainment, such as travel, sporting events, outdoor recreation, video games, the internet and other cultural and computer-related activities. We compete with the major studios, numerous independent motion picture and television production companies, television networks, pay television systems and digital media platforms for the acquisition of literary and film properties, the services of performing artists, directors, producers and other creative and technical personnel and production financing, all of which are essential to the success of our entertainment businesses. In addition, our

motion pictures compete for audience acceptance and exhibition outlets with motion pictures produced and distributed by other companies.

Likewise, our television product faces significant competition from independent distributors as well as major studios. As a result, the success of any of our motion pictures and television product is dependent not only on the quality and acceptance of a particular film or program, but also on the quality and acceptance of other competing motion pictures or television programs released into the marketplace at or near the same time.

#### **Employees**

As of May 24, 2013, we had 636 full-time employees in our worldwide operations. We also utilize many consultants in the ordinary course of our business and hire additional employees on a project-by-project basis in connection with the production of our motion pictures and television programming. We believe that our employee and labor relations are good.

#### Corporate History

We are a corporation organized under the laws of the Province of British Columbia, resulting from the merger of Lions Gate Entertainment Corp. and Beringer Gold Corp. on November 13, 1997. Beringer Gold Corp. was incorporated under the Business Corporation Act (British Columbia) on May 26, 1986 as IMI Computer Corp. Lions Gate Entertainment Corp. was incorporated under the Canada Business Corporations Act using the name 3369382 Canada Limited on April 28, 1997, amended its articles on July 3, 1997 to change its name to Lions Gate Entertainment Corp., and on September 24, 1997, continued under the Business Corporation Act (British Columbia).

#### Financial Information About Segments and Foreign and Domestic Operations

Financial and other information by reporting segment and geographic area as of March 31, 2013 and 2012 and for each of the three years in the period ended March 31, 2013 is set forth in Note 17 to our audited consolidated financial statements.

#### Available Information

Our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, proxy statements and amendments to those reports filed or furnished pursuant to Sections 13(a) and 15(d) of the Exchange Act, are available, free of charge, on our website at www.lionsgate.com as soon as reasonably practicable after we electronically file such material with, or furnish it to, the Securities and Exchange Commission (the "SEC"). The Company's Disclosure Policy, Corporate Governance Guidelines, Standards for Director Independence, Code of Business Conduct and Ethics for Directors, Officers and Employees, Code of Ethics for Senior Financial Officers, Policy on Shareholder Communications, Related Person Transaction Policy, Charter of the Audit Committee, Charter of the Compensation Committee and Charter of the Nominating and Corporate Governance Committee and any amendments thereto are also available on the Company's website, as well as in print to any stockholder who requests them. The information posted on our website is not incorporated into this Annual Report on Form 10-K.

The SEC maintains an internet site that contains reports, proxy and information statements and other information regarding issuers that file electronically with the SEC at www.sec.gov. The public may read and copy any materials we file with the SEC at the SEC's Public Reference Room at 100 F Street, NE, Washington, D.C. 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330.

#### ITEM 1A. RISK FACTORS.

You should carefully consider the risks described below as well as other information included in, or incorporated by reference into in this Form 10-K before making an investment decision. The following risks and uncertainties could materially adversely affect our business, results of operations and financial condition. The risks described below are not the only ones facing the Company. Additional risks that we are not presently aware of, or that we currently believe are immaterial, may also become important factors that affect us. All of these risks and uncertainties could adversely affect our business, financial condition and results of operations.

#### We have had losses, and we cannot assure future profitability.

We have reported operating income for fiscal years 2010, 2011, 2012 and 2013 and an operating loss for fiscal year 2009. We have reported net losses for the fiscal years 2009, 2010, 2011 and 2012 and net income for fiscal year 2013. Our accumulated deficit was \$309.9 million at March 31, 2013. We cannot assure you that we will operate profitably in future periods and, if we do not, we may not be able to meet our debt service requirements, working capital requirements, capital expenditure plans, production slate, acquisition and releasing plans or other cash needs. Our inability to meet those needs could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

#### We face substantial capital requirements and financial risks.

Our business requires a substantial investment of capital. The production, acquisition and distribution of motion pictures and television programs require a significant amount of capital. A significant amount of time may elapse between our expenditure of funds and the receipt of exploitation revenues from or government contributions to our motion pictures or television programs. This time lapse requires us to fund a significant portion of our capital requirements from our senior secured credit facility and from other financing sources. Although we intend to continue to reduce the risks of our production exposure through financial contributions from broadcasters and distributors, tax credit programs, government and industry programs, other studios and co-financiers and other sources, we cannot assure you that we will continue to implement successfully these arrangements or that we will not be subject to substantial financial risks relating to the production, acquisition, completion and release of future motion pictures and television programs. In addition, if we increase (through internal growth or acquisition) our production slate or our production budgets, we may be required to increase overhead and/or make larger up-front payments to talent and, consequently, bear greater financial risks. Any of the foregoing could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

The costs of producing and marketing feature films is high and may increase in the future, which may make it more difficult for a film to generate a profit or compete against other films. The costs of producing and marketing feature films have generally increased from year to year. These costs may continue to increase, which may make it more difficult for our films to generate a profit or compete against other films. Historically, production costs and marketing costs have risen at a higher rate than increases in either the number of domestic admissions to movie theaters or admission ticket prices. A continuation of this trend would leave us more dependent on other media, such as home entertainment, television, international markets and digital for revenue, which revenues may not be sufficient to offset an increase in the cost of motion picture production and marketing. If we cannot successfully exploit these other media, it could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

Budget overruns may adversely affect our business. Our business model requires that we be efficient in the production of our motion pictures and television programs. Actual motion picture and television

production costs may exceed their budgets, sometimes significantly. The production, completion and distribution of motion pictures and television productions are subject to a number of uncertainties, including delays and increased expenditures due to creative differences among key cast members and other key creative personnel or other disruptions or events beyond our control. Risks such as death or disability of star performers, technical complications with special effects or other aspects of production, shortages of necessary equipment, damage to film negatives, master tapes and recordings or adverse weather conditions may cause cost overruns and delay or frustrate completion of a production. If a motion picture or television production incurs substantial budget overruns, we may have to seek additional financing from outside sources to complete production or fund the overrun ourselves. We cannot make assurances regarding the availability of such financing on terms acceptable to us, and the lack of such financing could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

In addition, if a motion picture or television production incurs substantial budget overruns, we cannot assure you that we will recoup these costs, which could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects. Increased costs incurred with respect to a particular film may result in any such film not being ready for release at the intended time and the postponement to a potentially less favorable date, all of which could cause a decline in box office performance, and, thus, the overall financial success of such film. Budget overruns could also prevent a picture from being completed or released. Any of the foregoing could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

We may not be able to generate sufficient cash to service all of our indebtedness, and we may be forced to take other actions to satisfy our obligations under our indebtedness, which may not be successful.

Our ability to make scheduled payments or to refinance our debt obligations depends on our financial and operating performance, which is subject to prevailing economic and competitive conditions and to certain financial, business and other factors beyond our control. We cannot assure you that we will maintain a level of cash flows from operating activities sufficient to permit us to pay the principal, premium, if any, and interest on our indebtedness. If our cash flows and capital resources are insufficient to fund our debt service obligations, we may be forced to reduce or delay capital expenditures, sell assets or operations, seek additional capital or restructure or refinance our indebtedness. We cannot assure you that we would be able to take any of these actions, that these actions would be successful and permit us to meet our scheduled debt service obligations or that these actions would be permitted under the terms of our existing or future debt agreements, including our senior secured credit facility and the indenture governing our senior secured notes. In the absence of such cash flows or capital resources, we could face substantial liquidity problems and might be required to dispose of material assets or operations to meet our debt service and other obligations. Our senior secured credit facility and the indenture governing our senior secured notes restrict our ability to dispose of assets and use the proceeds from such dispositions. We may not be able to consummate those dispositions or to obtain the proceeds which we could realize from them and these proceeds may not be adequate to meet any debt service obligations then due.

If we cannot make scheduled payments on our debt, we will be in default and, as a result:

- our debt holders could declare all outstanding principal and interest to be due and payable;
- the lenders under our senior secured credit facility could terminate their commitments to lend us money;
- the holders of our secured debt could foreclose against the assets securing their borrowings; and/or
- we could be forced into bankruptcy or liquidation.

Our level of indebtedness could adversely affect our ability to raise additional capital to fund our operations, require us to dedicate substantial capital to servicing our debt obligations, expose us to interest rate risk, limit our ability to pursue strategic business opportunities, affect our ability to react to changes in the economy or our industry and prevent us from meeting our debt obligations.

Historically, we have been highly leveraged and may be highly leveraged in the future. As of March 31, 2013, our consolidated total indebtedness was \$1,353.7 million (carrying value—\$1,327.3 million). Our substantial degree of leverage could have important consequences, including the following:

- it may limit our ability to obtain additional debt or equity financing for working capital, capital expenditures, motion picture and television development, production and distribution, debt service requirements, acquisitions or general corporate or other purposes, or limit our ability to obtain such financing on terms acceptable to us;
- a substantial portion of our cash flows from operations will be dedicated to the payment of principal and interest on our indebtedness and will not be available for other purposes, including funding motion picture and television production, development and distribution and other operating expenses, capital expenditures and future business opportunities;
- the debt service requirements of our indebtedness could make it more difficult for us to satisfy our financial obligations;
- certain of our borrowings, including borrowings under our senior secured credit facility are at variable rates of interest, exposing us to the risk of increased interest rates;
- it may limit our ability to adjust to changing market conditions and place us at a competitive disadvantage compared to our competitors that have less debt;
- it may limit our ability to pursue strategic acquisitions and other business opportunities that may be in our best interests;
- we may be vulnerable to a downturn in general economic conditions or in our business; and/or
- we may be unable to carry out capital spending that is important to our growth.

### Despite our current indebtedness levels, we and our subsidiaries may be able to incur additional debt in the future.

Although each of our senior secured credit facility and the indenture governing our senior secured notes contains covenants that, among other things, limit our ability to incur additional indebtedness, including guarantees, make restricted payments and investments, and grant liens on our assets, the covenants contained in such debt documents provide a number of important exceptions and thus, do not prohibit us or our subsidiaries from doing so. Such exceptions will provide us substantial flexibility to incur indebtedness, grant liens and expend funds to operate our business. For example, under the terms of the indenture governing our senior secured notes (i) with few restrictions, we may incur indebtedness in connection with certain film and television financing arrangements, including without limitation, purchasing or acquiring rights in film or television productions or financing print and advertising expenses, and such indebtedness may be secured by liens senior to the liens in respect of our senior secured notes, and (ii) in limited circumstances, we may make investments in assets that are not included in the borrowing base supporting our senior secured notes, in each case, without having to meet the leverage ratio tests for debt incurrence or to fit such investments within the restricted payments "build up basket" or within other categories of funds applicable to making investments and other restricted payments under the indenture governing our senior secured notes.

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In addition, we may incur additional indebtedness through our amended and restated \$800.0 million senior secured credit facility. At March 31, 2013, we have borrowed approximately \$338.5 million under our senior secured credit facility and have approximately \$8.5 million in letters of credit outstanding. We could borrow some or all of the remaining permitted amount in the future. The amount we have available to borrow under this facility depends upon our borrowing base, which in turn depends on the value of our existing library of films and television programs, as well as accounts receivable and cash held in collateral accounts. If new debt is added to our and our subsidiaries' existing high debt levels, this has the potential to magnify the risks discussed above relating to our ability to service our indebtedness and the potential adverse impact our high level of indebtedness could have on us.

### An increase in the ownership of our common shares by certain shareholders could trigger a change in control under the agreements governing our long-term indebtedness.

The agreements governing certain of our long-term indebtedness contain change in control provisions that are triggered when any of our shareholders, directly or indirectly, acquires ownership or control in excess of a certain percentage of our common shares. As of May 24, 2013, three of our shareholders, Mark H. Rachesky, M.D., FMR LLC and Capital Research Global Investors and their respective affiliates, beneficially owned approximately 37.7%, 9.3% and 8.9%, respectively, of our outstanding common shares.

Under certain circumstances, including the acquisition of ownership or control by a person or group in excess of 50% of our common shares, the holders of our senior secured notes and our convertible senior subordinated notes may require us to repurchase all or a portion of such notes upon a change in control and the holders of our convertible senior subordinated notes may be entitled to receive a make whole premium based on the price of our common shares on the change in control date. We may not be able to repurchase these notes upon a change in control because we may not have sufficient funds. Further, we may be contractually restricted under the terms of our senior secured credit facility from repurchasing all of the notes tendered by holders upon a change in control. Our failure to repurchase our senior secured notes upon a change in control would cause a default under the indentures governing the senior secured notes and the convertible senior subordinated notes and a cross-default under our senior secured credit facility and our revolving film credit facility.

Our senior secured credit facility and our revolving film credit facility also provide that a change in control, which includes a person or group acquiring ownership or control in excess of 50% of our outstanding common shares, will be an event of default that permits lenders to accelerate the maturity of borrowings thereunder and to enforce security interests in the collateral securing such debt, thereby limiting our ability to raise cash to purchase our outstanding senior secured notes and convertible senior subordinated notes. Any of our future debt agreements may contain similar provisions.

#### Restrictive covenants may adversely affect our operations.

Our senior secured credit facility and the indenture governing our senior secured notes contain various covenants that, subject to certain exceptions, limit our ability to, among other things:

- incur or assume additional debt or provide guarantees in respect of obligations of other persons;
- issue redeemable stock and preferred stock;
- pay dividends or distributions or redeem or repurchase capital stock;
- prepay, redeem or repurchase debt that is junior in right of payment to our senior secured notes;
- make loans, investments and capital expenditures;

- incur liens;
- engage in sale/leaseback transactions;
- restrict dividends, loans or asset transfers from our subsidiaries;
- sell or otherwise dispose of assets, including capital stock of subsidiaries;
- consolidate or merge with or into, or sell substantially all of our assets to, another person;
- enter into transactions with affiliates; and
- enter into new lines of business.

These covenants may prevent us from raising additional financing, competing effectively or taking advantage of new business opportunities. In addition, the restrictive covenants in our senior secured credit facility require us to maintain specified financial ratios and satisfy other financial condition tests and the indenture governing our senior secured notes, outside of specified exceptions, require us to satisfy certain financial tests in order to engage in activities such as incurring debt or making restricted payments. Our ability to comply with these covenants or meet those financial ratios and tests can be affected by events beyond our control (such as a change in control event), and we cannot assure you that we will meet them. See "An increase in the ownership of our common shares by certain shareholders could trigger a change in control under the agreements governing our long-term indebtedness." Upon the occurrence of an event of default under our senior secured credit facility, the indenture governing our senior secured notes or the agreements governing our other financing arrangements, the holders of such debt could elect to declare all amounts outstanding to be immediately due and payable and the lenders under our senior secured credit facility could terminate all commitments to extend further credit. Further, the holders of our secured debt that is secured by a first priority or other senior lien, could proceed against the collateral granted to them to secure that indebtedness, which collateral represents substantially all of our assets. If the holders of our debt accelerate the repayment of borrowings, we cannot assure you that we will have sufficient cash flow or assets to repay our debt, or borrow sufficient funds to refinance such indebtedness. Even if we are able to obtain new financing, it may not be on commercially reasonable terms, or terms that are acceptable to us.

### Variable rate indebtedness subjects us to interest rate risk, which could cause our debt service obligations to increase significantly.

Certain of our borrowings, primarily borrowings under our senior secured credit facility are, and are expected to continue to be, at variable rates of interest and expose us to interest rate risk. If interest rates increase, our debt service obligations on the variable rate indebtedness would increase even though the amount borrowed remained the same. The applicable margin with respect to loans under our senior secured credit facility is a percentage per annum equal to 2.50% plus an adjusted rate based on LIBOR.

Assuming that our senior secured credit facility is fully drawn, based on the applicable LIBOR in effect as of March 31, 2013, each quarter point change in interest rates would result in a \$1.6 million change in annual interest expense. In the future, we may enter into interest rate swaps, involving the exchange of floating for fixed rate interest payments, to reduce interest rate volatility.

#### Our revenues and results of operations may fluctuate significantly.

Our results of operations are difficult to predict and depend on a variety of factors. Our results of operations depend significantly upon the commercial success of the motion pictures and television programming that we distribute, which cannot be predicted with certainty. In particular, the underperformance at the box office of one or more motion pictures in any period may cause our revenue and earnings results for that period (and potentially, subsequent periods) to be less than anticipated, in some instances to a significant extent. Accordingly, our results of operations may fluctuate significantly from period to period, and the results of any one period may not be indicative of the results for any future periods.

Our results of operations also fluctuate due to the timing, mix, number and availability of our theatrical motion picture and home entertainment releases, as well as license periods for our content. Our operating results may increase or decrease during a particular period or fiscal year due to differences in the number and/or mix of films released compared to the corresponding period in the prior year or prior fiscal year.

Moreover, our results of operations may be impacted by the success of critically acclaimed and award winning films, including Academy Award® winners and nominees. We cannot assure you that we will manage the production, acquisition and distribution of future motion pictures as successfully as we have done with these recent critically acclaimed, award winning and/or commercially popular films or that we will produce or acquire motion pictures that will receive similar critical acclaim or perform as well commercially. Any inability to achieve such commercial success could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

Our operating results also fluctuate due to our accounting practices (which are standard for the industry) which may cause us to recognize the production and marketing expenses in different periods than the recognition of related revenues, which may occur in later periods. For example, in accordance with GAAP and industry practice, we are required to expense film advertising costs as incurred, but are also required to recognize the revenue from any motion picture or television program over the entire revenue stream expected to be generated by the individual picture or television program. In addition, we amortize film and television programming costs using the "individual-film-forecast" method. Under this accounting method, we amortize film and television programming costs for each film or television program based on the following ratio:

Revenue earned by title in the current period

Estimated total future revenues by title as of the beginning of the year

We regularly review, and revise when necessary, our total revenue estimates on a title-by-title basis. This review may result in a change in the rate of amortization and/or a write-down of the film or television asset to its estimated fair value. Results of operations in future years depend upon our amortization of our film and television costs. Periodic adjustments in amortization rates may significantly affect these results.

In addition, the comparability of our results may be affected by changes in accounting guidance or changes in our ownership of certain assets and businesses. For example, in fiscal 2011, we retrospectively deconsolidated our interest in TV Guide Network due to new accounting guidance and now account for our holding in that business under the equity method of accounting. Further, in August 2011, we sold our majority interest in Maple Pictures Corp. and therefore no longer include the results of operations of that business in our consolidated results of operations although we record the amounts reported to us from the distribution of our products net of certain distribution fees and expenses, as revenue. Accordingly, our results of operations from year to year may not be directly comparable to prior reporting periods.

As a result of the foregoing and other factors, our results of operations may fluctuate significantly from period to period, and the results of any one period may not be indicative of the results for any future period.

Due to the difficulty of predicting our results of operations and other factors, it is difficult for industry or financial analysts to accurately forecast our results. The trading market for our common shares is influenced by the research and reports that such industry or financial analysts publish about us or our business. If an analyst who covers us changes his or her financial estimates or investment recommendation, or if our results of operations fall short of his or her estimates, the price of our common shares could decline.

We have few output agreements with cable and broadcast channels. We distribute our library of motion picture titles and television episodes and programs through EPIX, certain broadcast channels such as TVGN (which exhibit our films, but license such rights on a film-by-film, rather than an output basis) and, specifically, for certain Summit motion picture titles, through Showtime Networks and HBO. We cannot assure you that we will be able to secure other output agreements on acceptable terms, if at all. Without multiple output agreements that typically contain guaranteed minimum payments, our revenues may be subject to greater volatility, which could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

We do not have long-term arrangements with many of our production or co-financing partners. We typically do not enter into long term production contracts with the creative producers of the films we produce, acquire or distribute. For example, we have a "first-look" arrangement with Tyler Perry that gives us a right to negotiate for the purchase of distribution rights to films if certain criteria are met but, even if we negotiate for such purchase, we are not guaranteed to obtain such distribution rights. Further, we have an agreement with the creators of the Saw franchise that gives us the right to compel production through Saw IX under certain contractual conditions and, thereafter, the right to "opt in" under certain economic terms for future Saw films if our partner elects to produce such pictures. Additionally, Summit has agreements with Vendome International (which runs through October 31, 2013) which give Summit the first opportunity to be the domestic distributor and to act as sales agent in the international territory for qualifying motion pictures. Summit also has an agreement with Participant Media (which runs through December 31, 2013) which provides for the potential co-financing and/or distribution by Summit of certain qualifying motion pictures controlled by Participant Media. Moreover, we generally have certain derivative rights that provide us with distribution rights to, for example, prequels, sequels and remakes of certain films we produce, acquire or distribute. However, there is no guarantee that we will produce, acquire or distribute future films by any creative producer or co-financing partner, and a failure to do so could adversely affect our business, financial condition, operating results, liquidity and prospects.

We rely on a few major retailers and distributors for a material portion of our business and the loss of any of those retailers or distributors could reduce our revenues and operating results. Wal-Mart represented approximately 11% of our revenues in fiscal 2013. In addition, a small number of other retailers and distributors account for a significant percentage of our revenues. We do not have long-term agreements with retailers. We cannot assure you that we will continue to maintain favorable relationships with our retailers and distributors or that they will not be adversely affected by economic conditions. If any of these retailers or distributors reduces or cancels a significant order, it could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

Our revenues and results of operations are vulnerable to currency fluctuations. We report our revenues and results of operations in U.S. dollars, but a significant portion of our revenues is earned outside of the U.S. Our principal currency exposure is between Canadian dollars, pounds sterling and U.S. dollars. We cannot accurately predict the impact of future exchange rate fluctuations on revenues and operating margins, and fluctuations could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects. From time to time, we may experience currency exposure on distribution and production revenues and expenses from foreign countries, which could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

#### Failure to manage future growth may adversely affect our business.

We are subject to risks associated with possible acquisitions, business combinations, or joint ventures. From time to time, we engage in discussions and activities with respect to possible acquisitions, sale of assets, business combinations, or joint ventures intended to complement or expand our business, some

of which may be significant transactions for us. We may not realize the anticipated benefit from any of the transactions we pursue. Regardless of whether we consummate any such transaction, the negotiation of a potential transaction (including associated litigation and proxy contests), as well as the integration of the acquired business, could require us to incur significant costs and cause diversion of management's time and resources. Any such transaction could also result in impairment of goodwill and other intangibles, development write-offs and other related expenses. Any of the foregoing could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

We may be unable to integrate any business that we acquire or have acquired or with which we combine or have combined. Integrating any business that we acquire or have acquired or with which we combine or have combined is distracting to our management and disruptive to our business and may result in significant costs to us. We could face challenges in consolidating functions and integrating procedures, information technology and accounting systems, personnel and operations in a timely and efficient manner. If any such integration is unsuccessful, or if the integration takes longer than anticipated, there could be a material adverse effect on our business, financial condition, operating results, liquidity and prospects. We may have difficulty managing the combined entity in the short term if we experience a significant loss of management personnel during the transition period after the significant acquisition.

Claims against us relating to any acquisition or business combination may necessitate our seeking claims against the seller for which the seller may not indemnify us or that may exceed the seller's indemnification obligations. There may be liabilities assumed in any acquisition or business combination that we did not discover or that we underestimated in the course of performing our due diligence investigation. Although a seller generally will have indemnification obligations to us under an acquisition or merger agreement, these obligations usually will be subject to financial limitations, such as general deductibles and maximum recovery amounts, as well as time limitations. We cannot assure you that our right to indemnification from any seller will be enforceable, collectible or sufficient in amount, scope or duration to fully offset the amount of any undiscovered or underestimated liabilities that we may incur. Any such liabilities, individually or in the aggregate, could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

We may not be able to obtain additional funding to meet our requirements. Our ability to grow through acquisitions, business combinations and joint ventures, to maintain and expand our development, production and distribution of motion pictures and television programs, and to fund our operating expenses depends upon our ability to obtain funds through equity financing, debt financing (including credit facilities) or the sale or syndication of some or all of our interests in certain projects or other assets or businesses. If we do not have access to such financing arrangements, and if other funds do not become available on terms acceptable to us, there could be a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

Our dispositions may not aid our future growth. If we determine to sell individual properties, libraries or other assets or businesses, we will benefit from the net proceeds realized from such sales. However, our revenues may suffer in the long term due to the disposition of a revenue generating asset, which may diminish our ability to service our indebtedness and repay our notes and our other indebtedness at maturity. In addition, the timing of such dispositions may be poor, causing us to fail to realize the full value of the disposed asset, which also may diminish our ability to service our indebtedness and repay our notes and our other indebtedness at maturity. Furthermore, our goal of building a diversified platform for future growth may be inhibited if the disposed asset contributed in a significant way to the diversification of our business platform.

### A significant portion of our filmed and television content library revenues comes from a small number of titles.

We depend on a limited number of titles in any given fiscal quarter for the majority of the revenues generated by our filmed and television content library. In addition, many of the titles in our library are not presently distributed and generate substantially no revenue. If we cannot acquire new product and the rights to popular titles through production, distribution agreements, acquisitions, mergers, joint ventures or other strategic alliances, it could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

#### We are limited in our ability to exploit a portion of our filmed and television content library.

Our rights to the titles in our filmed and television content library vary; in some cases, we have only the right to distribute titles in certain media and territories for a limited term. We cannot assure you that we will be able to renew expiring rights on acceptable terms and that any failure to renew titles generating a significant portion of our revenue would not have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

#### Our success depends on external factors in the motion picture and television industry.

Our success depends on the commercial success of motion pictures and television programs, which is unpredictable. Operating in the motion picture and television industry involves a substantial degree of risk. Each motion picture and television program is an individual artistic work, and inherently unpredictable audience reactions primarily determine commercial success. Generally, the popularity of our motion pictures and television programs depends on many factors, including the critical acclaim they receive, the format of their initial release, for example, theatrical or direct-to-video, the actors and other key talent, their genre and their specific subject matter. The commercial success of our motion pictures and television programs also depends upon the quality and acceptance of motion pictures or programs that our competitors release into the marketplace at or near the same time, critical reviews, the availability of alternative forms of entertainment and leisure activities, general economic conditions and other tangible and intangible factors, many of which we do not control and all of which may change. We cannot predict the future effects of these factors with certainty, any of which could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects. In addition, because a motion picture's or television program's performance in ancillary markets, such as home video and pay and free television, is often directly related to its box office performance or television ratings, poor box office results or poor television ratings may negatively affect future revenue streams. Our success will depend on the experience and judgment of our management to select and develop new investment and production opportunities. We cannot make assurances that our motion pictures and television programs will obtain favorable reviews or ratings, that our motion pictures will perform well at the box office or in ancillary markets or that broadcasters will license the rights to broadcast any of our television programs in development or renew licenses to broadcast programs in our library. The failure to achieve any of the foregoing could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

Global economic turmoil and regional economic conditions in the U.S. could adversely affect our business. The global economic turmoil of recent years has caused a general tightening in the credit markets, lower levels of liquidity, increases in the rates of default and bankruptcy, an unprecedented level of intervention from the U.S. federal government and other foreign governments, decreased consumer confidence, overall slower economic activity and extreme volatility in credit, equity and fixed income markets. While the ultimate outcome of these events cannot be predicted, a decrease in economic activity in the U.S. or in other regions of the world in which we do business could adversely affect demand for our films, thus reducing our revenues and earnings. A decline in economic conditions could reduce performance of our theatrical, television and home entertainment releases. In

addition, an increase in price levels generally, could result in a shift in consumer demand away from the entertainment we offer, which could also adversely affect our revenues and, at the same time, increase our costs. Moreover, financial institution failures may cause us to incur increased expenses or make it more difficult to finance any future acquisitions, or engage in other financing activities. We cannot predict the timing or the duration of this or any other downturn in the economy and we are not immune to the effects of general worldwide economic conditions.

Licensed distributors' failure to promote our programs may adversely affect our business. Licensed distributors' decisions regarding the timing of release and promotional support of our motion pictures, television programs and related products are important in determining the success of these pictures, programs and products. We generally do not control the timing and manner in which our licensed distributors distribute our motion pictures or television programs. Any decision by those distributors not to distribute or promote one of our motion pictures, television programs or related products or to promote our competitors' motion pictures, television programs or related products to a greater extent than they promote ours could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

We could be adversely affected by strikes or other union job actions. We are directly or indirectly dependent upon highly specialized union members who are essential to the production of motion pictures and television programs. A strike by, or a lockout of, one or more of the unions that provide personnel essential to the production of motion pictures or television programs could delay or halt our ongoing production activities. Such a halt or delay, depending on the length of time, could cause a delay or interruption in our release of new motion pictures and television programs, which could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

#### We face substantial competition in all aspects of our business.

We are smaller and less diversified than many of our competitors. As an independent distributor and producer, we constantly compete with major U.S. and international studios. Most of the major U.S. studios are part of large diversified corporate groups with a variety of other operations, including television networks and cable channels that can provide both the means of distributing their products and stable sources of earnings that may allow them to better offset fluctuations in the financial performance of their motion picture and television operations. In addition, the major studios have more resources with which to compete for ideas, storylines and scripts created by third parties as well as for actors, directors and other personnel required for production. The resources of the major studios may also give them an advantage in acquiring other businesses or assets, including film libraries, that we might also be interested in acquiring.

The motion picture industry is highly competitive and at times may create an oversupply of motion pictures in the market. The number of motion pictures released by our competitors, particularly the major studios, may create an oversupply of product in the market, reduce our share of box office receipts and make it more difficult for our films to succeed commercially. Oversupply may become most pronounced during peak release times, such as school holidays and national holidays, when theater attendance is expected to be highest. For this reason, and because of our generally more limited production and advertising budgets, we historically have not released our films during peak release times. Moreover, we cannot guarantee that we can release all of our films when they are otherwise scheduled. In addition to production or other delays that might cause us to alter our release schedule, a change in the schedule of a major studio may force us to alter the release date of a film because we may not choose to compete with a major studio's larger promotion campaign. Any such change could adversely impact a film's financial performance. In addition, if we cannot change our schedule after such a change by a major studio because we are too close to the release date, the major studio's release and its typically larger promotion budget may adversely impact the financial

performance of our film. The foregoing could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects. The limited supply of motion picture screens compounds this product oversupply problem. Currently, a substantial majority of the motion picture screens in the U.S. typically are committed at any one time to approximately 10 to 15 films distributed nationally by major studio distributors. In addition, as a result of changes in the theatrical exhibition industry, including reorganizations and consolidations, and major studio releases occupying more screens, the number of screens available to us when we want to release a picture may decrease. If the number of motion picture screens decreases, box office receipts, and the correlating future revenue streams, such as from home entertainment and pay and free television, of our motion pictures may also decrease, which could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

### We must successfully respond to rapid technological changes and alternative forms of delivery or storage to remain competitive.

The entertainment industry in general continues to undergo significant developments as advances in technologies and new methods of product delivery and storage, or certain changes in consumer behavior driven by these or other technologies and methods of delivery and storage, emerge. For example, the industry has been experiencing a decline in DVD sales both domestically and internationally, as a result of factors such as new methods of product delivery and storage, various technological advances and changes in consumer preferences and behavior. Consumers are spending an increasing amount of time on the internet and on mobile devices, and are increasingly viewing content on a time-delayed or on-demand basis from the internet, on their televisions and on handheld or portable devices. We cannot predict how we will financially participate in the exploitation of our motion pictures and television programs through these emerging technologies, or whether we have the right to do so for certain of our library titles or whether the revenues we generate through these emerging technologies will offset any future decline in DVD sales. If we cannot successfully exploit these and other emerging technologies, it could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

#### Limitations on control of joint ventures may adversely impact our operations.

We hold our interests in certain businesses as a joint venture or in partnership with non-affiliated third parties. As a result of such arrangements, we may be unable to control the operations, strategies and financial decisions of such joint venture or partnership entities which could in turn result in limitations on our ability to implement strategies that we may favor. In addition, our ability to transfer our interests in businesses owned with third parties is limited under certain joint venture, partnership or similar agreements.

#### We face risks from doing business internationally.

We distribute motion picture and television productions outside the U.S., in the U.K. and Ireland through Lionsgate UK, and through various output agreement and third party licensees elsewhere, and derive revenues from these sources. As a result, our business is subject to certain risks inherent in international business, many of which are beyond our control. These risks include:

- laws and policies affecting trade, investment and taxes, including laws and policies relating to the repatriation of funds and withholding taxes, and changes in these laws;
- changes in local regulatory requirements, including restrictions on content; differing cultural tastes and attitudes;
- differing degrees of protection for intellectual property;

- financial instability and increased market concentration of buyers in foreign television markets, including in European pay television markets;
- the instability of foreign economies and governments;
- fluctuating foreign exchange rates;
- the spread of communicable diseases in such jurisdictions, which may impact business in such jurisdictions; and
- war and acts of terrorism.

Events or developments related to these and other risks associated with international trade could adversely affect our revenues from non-U.S. sources, which could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

### Protecting and defending against intellectual property claims may have a material adverse effect on our business.

Our ability to compete depends, in part, upon successful protection of our intellectual property. We attempt to protect proprietary and intellectual property rights to our productions through available copyright and trademark laws and licensing and distribution arrangements with reputable international companies in specific territories and media for limited durations. Despite these precautions, existing copyright and trademark laws afford only limited practical protection in certain countries. We also distribute our products in other countries in which there is no copyright or trademark protection. As a result, it may be possible for unauthorized third parties to copy and distribute our productions or certain portions or applications of our intended productions, which could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

Litigation may also be necessary to enforce our intellectual property rights, to protect our trade secrets, or to determine the validity and scope of the proprietary rights of others or to defend against claims of infringement or invalidity. Any such litigation, infringement or invalidity claims could result in substantial costs and the diversion of resources and could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects. We cannot assure you that infringement or invalidity claims will not materially adversely affect our business, financial condition, operating results, liquidity and prospects. Regardless of the validity or the success of the assertion of these claims, we could incur significant costs and diversion of resources in enforcing our intellectual property rights or in defending against such claims, which could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

#### Others may assert intellectual property infringement claims against us.

One of the risks of the film and television production business is the possibility that others may claim that our productions and production techniques misappropriate or infringe the intellectual property rights of third parties with respect to their previously developed films and televisions series, stories, characters, other entertainment or intellectual property. Any such assertions or claims may materially adversely affect our business, financial condition, operating results, liquidity and prospects. Irrespective of the validity or the successful assertion of such claims, we could incur significant costs and diversion of resources in defending against them, which could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects. If any claims or actions are asserted against us, we may seek to settle such claim by obtaining a license from the plaintiff covering the disputed intellectual property rights. We cannot provide any assurances, however, that under such circumstances a license, or any other form of settlement, would be available on reasonable terms or at all.

Our business involves risks of liability claims for media content, which could adversely affect our business, results of operations and financial condition.

As a distributor of media content, we may face potential liability for:

- defamation;
- invasion of privacy;
- negligence;
- copyright or trademark infringement (as discussed above); and
- other claims based on the nature and content of the materials distributed.

These types of claims have been brought, sometimes successfully, against producers and distributors of media content. Any imposition of liability that is not covered by insurance or is in excess of insurance coverage could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

### Piracy of motion pictures, including digital and internet piracy, may reduce the gross receipts from the exploitation of our films.

Motion picture piracy is extensive in many parts of the world, including South America, Asia, and former Eastern bloc countries, and is made easier by technological advances and the conversion of motion pictures into digital formats. This trend facilitates the creation, transmission and sharing of high quality unauthorized copies of motion pictures in theatrical release on DVDs, Blu-ray discs, from pay-per-view through set-top boxes and other devices and through unlicensed broadcasts on free television and the internet. The proliferation of unauthorized copies of these products has had and will likely continue to have an adverse effect on our business, because these products reduce the revenue we receive from our products. Additionally, in order to contain this problem, we may have to implement elaborate and costly security and anti-piracy measures, which could result in significant expenses and losses of revenue. We cannot assure you that even the highest levels of security and anti-piracy measures will prevent piracy.

In particular, unauthorized copying and piracy are prevalent in countries outside of the U.S., Canada and Western Europe, whose legal systems may make it difficult for us to enforce our intellectual property rights. While the U.S. government has publicly considered implementing trade sanctions against specific countries that, in its opinion, do not make appropriate efforts to prevent copyright infringements of U.S. produced motion pictures, there can be no assurance that any such sanctions will be enacted or, if enacted, will be effective. In addition, if enacted, such sanctions could impact the amount of revenue that we realize from the international exploitation of motion pictures. If no embargoes or sanctions are enacted, or if other measures are not taken, we may lose revenue as a result of motion picture piracy.

#### Our success depends on certain key employees.

Our success depends to a significant extent on the performance of a number of senior management personnel and other key employees, including production and creative personnel. We do not currently have significant "key person" life insurance policies for any of our employees. We have entered into employment agreements with our top executive officers and production executives. However, although it is standard in the motion picture industry to rely on employment agreements as a method of retaining the services of key employees, these agreements cannot assure us of the continued services of such employees. In addition, competition for the limited number of business, production and creative personnel necessary to create and distribute our entertainment content is intense and may grow in the future. Our inability to retain or successfully replace where necessary members of our senior management and other key employees could have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

#### To be successful, we need to attract and retain qualified personnel.

Our success continues to depend to a significant extent on our ability to identify, attract, hire, train and retain qualified professional, creative, technical and managerial personnel. Competition for the caliber of talent required to produce and distribute our motion pictures and television programs continues to increase. We cannot assure you that we will be successful in identifying, attracting, hiring, training and retaining such personnel in the future. If we were unable to hire, assimilate and retain qualified personnel in the future, such inability would have a material adverse effect on our business, financial condition, operating results, liquidity and prospects.

While we believe we currently have adequate internal control over financial reporting, we are required to assess our internal control over financial reporting on an annual basis and any future adverse results from such assessment could result in a loss of investor confidence in our financial reports and have an adverse effect on our securities.

Section 404 of the Sarbanes-Oxley Act of 2002 and the accompanying rules and regulations promulgated by the SEC to implement it, require us to include in our Annual Report on Form 10-K an annual report by our management regarding the effectiveness of our internal control over financial reporting. The report includes, among other things, an assessment of the effectiveness of our internal control over financial reporting as of the end of our fiscal year. This assessment must include disclosure of any material weaknesses in our internal control over financial reporting identified by management. During this process, if our management identifies one or more material weaknesses in our internal control over financial reporting that cannot be remediated in a timely manner, we will be unable to assert such internal control is effective. While we currently believe our internal control over financial reporting is effective, the effectiveness of our internal controls in future periods is subject to the risk that our controls may become inadequate because of changes in conditions, and, as a result, the degree of compliance of our internal control over financial reporting with the applicable policies or procedures may deteriorate. If we are unable to conclude that our internal control over financial reporting is effective (or if our independent auditors disagree with our conclusion), we could lose investor confidence in the accuracy and completeness of our financial reports, which would have an adverse effect on our securities.

### Changes in, or interpretations of, tax rules and regulations, and changes in geographic operating results, may adversely affect our effective tax rates.

We are subject to income taxes in the U.S. and foreign tax jurisdictions. Our future effective tax rates could be affected by changes in tax laws or the interpretation of tax laws, by changes in the amount of revenue or earnings that we derive from international sources in countries with high or low statutory tax rates, or by changes in the valuation of our deferred tax assets and liabilities. Unanticipated changes in our tax rates could affect our future results of operations.

In addition, we may be subject to examination of our income tax returns by federal, state, and foreign tax jurisdictions. We regularly assess the likelihood of outcomes resulting from possible examinations to determine the adequacy of our provision for income taxes. In making such assessments, we exercise judgment in estimating our provision for income taxes. While we believe our estimates are reasonable, we cannot assure you that final determinations from any examinations will not be materially different from those reflected in our historical income tax provisions and accruals. Any adverse outcome from any examinations may have an adverse effect on our business and operating results, which could cause the market price of our securities to decline.

As of March 31, 2013, we concluded that it was more likely than not that our deferred tax assets were realizable and that substantially all of the related valuation allowance previously established was no longer needed. This conclusion was based upon our expectation of sufficient future taxable income

to fully utilize these assets. Based on our current assessment, we continue to believe that substantially all of our deferred tax assets will be realized. There is no assurance that we will attain our future expected levels of taxable income or that a valuation allowance against new or existing deferred tax assets will not be necessary in the future.

### We incur costs and demands upon management as a result of complying with the laws and regulations affecting public companies, which could affect our operating results.

We have incurred, and will continue to incur, significant legal, accounting and other expenses associated with corporate governance and public company reporting requirements, including requirements under the Sarbanes-Oxley Act of 2002, as well as rules implemented by the SEC and the NYSE. As long as the SEC requires the current level of compliance for public companies of our size, we expect these rules and regulations to require significant legal and financial compliance costs and to make some activities time-consuming and costly. These rules and regulations may make it more expensive for us to obtain director and officer liability insurance, and we may be required to accept reduced policy limits and coverage or incur substantially higher costs to obtain the same or similar coverage than was previously available. As a result, it may be more difficult for us to attract and retain qualified individuals to serve on our Board of Directors or as our executive officers.

#### Certain shareholders own a majority of our outstanding common shares.

As of May 24, 2013, three of our shareholders beneficially owned an aggregate of 76,065,515 of our common shares, or approximately 55.8% of the outstanding shares. In addition, one of these shareholders, Mark H. Rachesky, M.D., the beneficial owner of approximately 37.7% of our outstanding common shares, currently serves as the Chairman of our Board of Directors. Accordingly, these three shareholders, collectively, have the power to exercise substantial influence over us and on matters requiring approval by our shareholders, including the election of directors, the approval of mergers and other significant corporate transactions. This concentration of ownership may make it more difficult for other shareholders to effect substantial changes in our company and may also have the effect of delaying, preventing or expediting, as the case may be, a change in control of our company.

# Sales of a substantial number of shares of our common shares, or the perception that such sales might occur, could have an adverse effect on the price of our common shares, and therefore our ability to raise additional capital to fund our operations.

As of May 24, 2013, over 61.8% of our common shares were held beneficially by certain individuals and institutional investors who each had ownership of greater than 5% of our common shares. We also filed a resale registration statement to enable certain shareholders who received our common shares in connection with our acquisition of Summit in January 2012 and certain holders of debt convertible into our common shares, to resell our common shares. Sales by such individuals and institutional investors of a substantial number of shares of our common shares into the public market, or the perception that such sales might occur, could have an adverse effect on the price of our common shares, which could materially impair our ability to raise capital through the sale of common shares or debt that is convertible into our common shares.

### New regulations related to "conflict minerals" may force us to incur additional expenses, may make our supply chain more complex and may result in damage to our reputation with customers.

On August 22, 2012, under the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, or the Dodd-Frank Act, the SEC adopted new requirements for companies that use certain minerals and metals, known as "conflict minerals," in their products, whether or not these products are manufactured by third parties. These requirements will require companies to diligence, disclose and

report whether or not such minerals originate from the Democratic Republic of Congo and adjoining countries. We will have to diligence whether such minerals are used in the manufacture of our products. However, the implementation of these new requirements could adversely affect the sourcing, availability and pricing of such minerals if they are found to be used in the manufacture of our products. In addition, we will incur additional costs to comply with the disclosure requirements, including costs related to determining the source of any of the relevant minerals and metals used in our products. Since our supply chain is complex, we may not be able to sufficiently verify the origins for these minerals and metals used in our products through the due diligence procedures that we implement, which may harm our reputation. In such event, we may also face difficulties in satisfying customers who require that all of the components of our products are certified as conflict mineral free. The first report is due on May 31, 2014 for the 2013 calendar year. However, in October 2012, the U.S. Chamber of Commerce, the National Association of Manufacturers and the Business Roundtable filed a petition challenging the adoption of the rules by the SEC. It is presently unclear if this challenge will delay the effectiveness of the rule.

Our online activities are subject to a variety of laws and regulations relating to privacy and child protection, which, if violated, could subject us to an increased risk of litigation and regulatory actions.

In addition to our company websites and applications, we use third-party applications, websites, and social media platforms to promote our projects and engage consumers, as well as monitor and collect certain information about users of our online forums. A variety of laws and regulations have been adopted over the last several years aimed at protecting children using the internet such as the Children's Online Privacy and Protection Act of 1998 ("COPPA"). COPPA sets forth, among other things, a number of restrictions on what website operators can present to children under the age of 13 and what information can be collected from them. There are also a variety of laws and regulations governing individual privacy and the protection and use of information collected from such individuals, particularly in relation to an individual's personally identifiable information (e.g., credit card numbers). Many foreign countries have adopted similar laws governing individual privacy, including safeguards which relate to the interaction with children. If our online activities were to violate any applicable current or future laws and regulations, we could be subject to litigation and regulatory actions, including fines and other penalties.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS.

Not applicable.

#### ITEM 2. PROPERTIES.

Our corporate head office is located at 1055 West Hastings Street, Suite 2200, Vancouver, British Columbia V6E 2E9. Our principal executive offices are located at 1055 West Hastings Street, Suite 2200 and 2700 Colorado Avenue, Suite 200, Santa Monica, California, 90404. At the Santa Monica address, we occupy approximately 135,000 square feet, including an approximately 4,000 square foot screening room. Our lease expires in August 2015. In Santa Monica, California, we also lease a 4,389 square foot space, a 30,107 square foot space and a 2,525 square foot space (which leases expire in March 2016, October 2013 and September 2013, respectively).

We believe that our current facilities are adequate to conduct our business operations for the foreseeable future. We believe that we will be able to renew these leases on similar terms upon expiration. If we cannot renew, we believe that we could find other suitable premises without any material adverse impact on our operations.

#### ITEM 3. LEGAL PROCEEDINGS.

From time to time, the Company is involved in certain claims and legal proceedings arising in the normal course of business. While the resolution of these matters cannot be predicted with certainty, we do not believe, based on current knowledge, that the outcome of any currently pending legal proceedings in which the Company is currently involved will have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows.

#### ITEM 4. MINE SAFETY DISCLOSURES.

Not Applicable.

#### PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.

#### **Market Information**

Our common shares are listed on the NYSE under the symbol "LGF."

On May 24, 2013, the closing sales price of our common shares on the NYSE was \$28.06.

The following table sets forth the range of high and low sale prices for our common shares, as reported by the NYSE in U.S. dollars, for our two most recent fiscal years:

	High	Low
Year ended March 31, 2014 First Quarter (through May 24, 2013)	\$28.18	\$22.25
Year ended March 31, 2013		
Fourth Quarter	\$24.15	\$16.71
Third Quarter	17.02	14.58
Second Quarter	15.97	12.75
First Quarter	15.05	11.26
Year ended March 31, 2012		
Fourth Quarter	\$16.19	\$ 8.08
Third Quarter	8.87	6.67
Second Quarter	7.58	6.17
First Quarter	6.75	5.77

#### **Holders**

As of May 24, 2013, there were 874 registered holders of our common shares.

#### **Dividend Policy**

We have not paid any dividends on our outstanding common shares since our inception and do not anticipate doing so in the foreseeable future. The declaration of dividends on our common shares is restricted by our senior revolving credit facility and is within the discretion of our Board of Directors and will depend upon the assessment of, among other things, our earnings, financial requirements and operating and financial condition. At the present time, given our anticipated capital requirements, we intend to follow a policy of retaining earnings in order to finance further development of our business. We may be limited in our ability to pay dividends on our common shares by restrictions under the *Business Corporations Act* (British Columbia) relating to the satisfaction of solvency tests.

#### Securities Authorized for Issuance Under Equity Compensation Plans

We currently maintain one equity compensation plan, the Lions Gate Entertainment Corp. 2012 Performance Incentive Plan (the "2012 Plan"), which has been approved by our shareholders. The following table sets forth the number of common shares subject to outstanding options and rights, the weighted-average exercise price of outstanding options, and the number of shares remaining available for future award grants as of March 31, 2013.

Number of Common Shares to be Issued Upon Exercise of Outstanding Options, Warrants and Rights

Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights

12.341.116<sup>(3)</sup>

**Number of Common Shares** 

Remaining Available for

Future Issuance Under Equity

**Compensation Plans** 

(Excluding Shares Reflected

2012 Performance Incentive Plan . . .

 $9,501,528^{(1)}$ 

 $$13.72^{(2)}$ 

- Of these shares, 6,916,383 were subject to options then outstanding under the 2012 Plan. Of these options outstanding, 495,001 represent options subject to satisfaction of certain performance targets. In addition, this number includes 2,585,145 shares that were subject to outstanding stock
- satisfaction of certain performance targets.

  (2) This number does not reflect the 2,585,145 shares that were subject to outstanding stock unit awards under the 2012 Plan.
- (3) All of these shares were available for award grant purposes under the 2012 Plan. The shares available under the 2012 Plan are, subject to certain other limits under that plan, generally available for any type of award authorized under the 2012 Plan including options, stock appreciation rights, restricted stock, restricted share units, stock bonuses and performance shares.

unit awards under the 2012 Plan. Of these stock unit awards, 508,344 represent units subject to

#### **Taxation**

**Plan Category** 

The following is a general summary of certain Canadian income tax consequences to U.S. Holders (who, at all relevant times, deal at arm's length with the Company) of the purchase, ownership and disposition of common shares. For the purposes of this Canadian income tax discussion, a "U.S. Holder" means a holder of common shares who (1) for the purposes of the Income Tax Act (Canada) is not, has not, and will not be, or deemed to be, resident in Canada at any time while he, she or it holds common shares, (2) at all relevant times is a resident of the United States under the Canada-United States Income Tax Convention (1980) (the "Convention") and is eligible for benefits under the Convention, and (3) does not and will not use or be deemed to use the common shares in carrying on a business in Canada. This summary does not apply to U.S. Holders who are insurers. Such U.S. Holders should seek tax advice from their advisors.

This summary is not intended to be, and should not be construed to be, legal or tax advice to any prospective investor and no representation with respect to the tax consequences to any particular investor is made. The summary does not address any aspect of any provincial, state or local tax laws or the tax laws of any jurisdiction other than Canada or the tax considerations applicable to non-U.S. Holders. Accordingly, prospective investors should consult with their own tax advisors for advice with respect to the income tax consequences to them having regard to their own particular circumstances, including any consequences of an investment in common shares arising under any provincial, state or local tax laws or the tax laws of any jurisdiction other than Canada.

This summary is based upon the current provisions of the Income Tax Act (Canada), the regulations thereunder and the proposed amendments thereto publicly announced by the Department of Finance, Canada before the date hereof and our understanding of the current published administrative and assessing practices of the Canada Revenue Agency. No assurance may be given that any proposed amendment will be enacted in the form proposed, if at all. This summary does not otherwise take into account or anticipate any changes in law, whether by legislative, governmental or judicial action.

The following summary applies only to U.S. Holders who hold their common shares as capital property. In general, common shares will be considered capital property of a holder where the holder is neither a trader nor dealer in securities, does not hold the common shares in the course of carrying on

a business and is not engaged in an adventure in the nature of trade in respect thereof. This summary does not apply to holders who are "financial institutions" within the meaning of the mark-to-market rules contained in the Income Tax Act (Canada) or to holders who have entered into a "derivative forward agreement" as that term is defined in proposed amendments contained in a Notice of Ways and Means Motion that accompanied the Canadian federal budget tabled by the Minister of Finance (Canada) on March 21, 2013.

Amounts in respect of common shares paid or credited or deemed to be paid or credited as, on account or in lieu of payment of, or in satisfaction of, dividends to a shareholder who is not a resident of Canada within the meaning of the Income Tax Act (Canada) will generally be subject to Canadian non-resident withholding tax. Canadian withholding tax applies to dividends that are formally declared and paid by the Company and also to deemed dividends that may be triggered by a cancellation of common shares if the cancellation occurs otherwise than as a result of a simple open market transaction. For either deemed or actual dividends, withholding tax is levied at a basic rate of 25%, which may be reduced pursuant to the terms of an applicable tax treaty between Canada and the country of residence of the non-resident shareholder. Under the Convention, the rate of Canadian non-resident withholding tax on the gross amount of dividends received by a U.S. Holder, which is the beneficial owner of such dividends, is generally 15%. However, where such beneficial owner is a company that owns at least 10% of the voting shares of the company paying the dividends, the rate of such withholding is 5%.

In addition to the Canadian withholding tax on actual or deemed dividends, a U.S. Holder also needs to consider the potential application of Canadian capital gains tax. A U.S. Holder will generally not be subject to tax under the Income Tax Act (Canada) in respect of any capital gain arising on a disposition of common shares (including, generally, on a purchase by the Company on the open market) unless at the time of disposition such shares constitute taxable Canadian property of the holder for purposes of the Income Tax Act (Canada) and such U.S. Holder is not entitled to relief under the Convention. If the common shares are listed on a designated stock exchange (which includes the NYSE) at the time they are disposed of, they will generally not constitute taxable Canadian property of a U.S. Holder unless, at any time during the 60-month period immediately preceding the disposition of the common shares, the U.S. Holder, persons with whom he, she or it does not deal at arm's length, or the U.S. Holder together with such non-arm's length persons, owned 25% or more of the issued shares of any class or series of the capital stock of the Company and at any time during the immediately preceding 60-month period, the shares derived their value principally from one or any combination of (i) real or immovable property situated in Canada, (ii) Canadian resource properties, (iii) timber resource properties, and (iv) options in respect of, or interests in, such properties. Assuming that the common shares have never derived their value principally from any of the items listed in (i)-(iv) above, gains derived by a U.S. Holder from the disposition of common shares will generally not be subject to tax in Canada.

#### **Issuer Purchases of Equity Securities**

On May 31, 2007, our Board of Directors authorized the repurchase of up to \$50 million of our common shares. Thereafter, on each of May 29, 2008 and November 6, 2008, as part of its regularly scheduled meetings, our Board of Directors authorized the repurchase up to an additional \$50 million of our common shares, subject to market conditions. The additional resolutions increased the total authorization to \$150 million. The common shares may be purchased, from time to time, at the Company's discretion, including the quantity, timing and price thereof. Such purchases will be structured as permitted by securities laws and other legal requirements. During the period from the authorization date through March 31, 2013, 6,787,310 shares have been repurchased at a cost of approximately \$65.2 million (including commission costs). The share repurchase program has no expiration date.

There were no purchases of shares of our common stock by us during the three months ended March 31, 2013.

During the three months ended March 31, 2013, 519,795 shares were withheld upon the vesting of restricted share units and share issuances to satisfy minimum statutory federal, state and local tax withholding obligations.

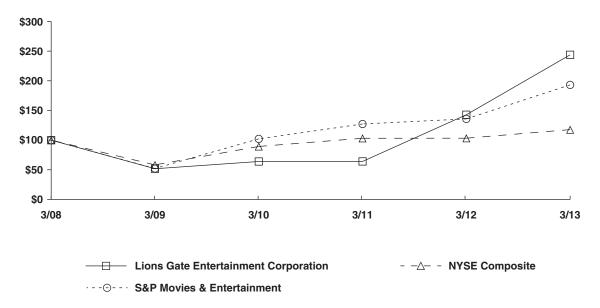
#### **Stock Performance Graph**

The following graph compares our cumulative total shareholder return with those of the NYSE Composite Index and the S&P Movies & Entertainment Index for the period commencing March 31, 2008 and ending March 31, 2013. All values assume that \$100 was invested on March 31, 2008 in our common shares and each applicable index and all dividends were reinvested.

The comparisons shown in the graph below are based on historical data and we caution that the stock price performance shown in the graph below is not indicative of, and is not intended to forecast, the potential future performance of our common shares.

#### COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\*

Among Lions Gate Entertainment Corporation, the NYSE Composite Index, and the S&P Movies & Entertainment Index



<sup>\* \$100</sup> invested on 3/31/08 in stock or index, including reinvestment of dividends. Fiscal year ending March 31.

	3/08	3/09	3/10	3/11	3/12	3/13
<b>Lions Gate Entertainment Corporation</b>	100.00	51.79	64.00	64.10	142.77	243.79
NYSE Composite	100.00	58.27	89.37	103.15	103.27	117.72
S&P Movies & Entertainment	100.00	52.25	102.15	127.22	135.82	193.15

The graph and related information are being furnished solely to accompany this Form 10-K pursuant to Item 201(e) of Regulation S-K. They shall not be deemed "soliciting materials" or to be "filed" with the SEC (other than as provided in Item 201), nor shall such information be incorporated by reference into any future filing under the Securities Act or the Exchange Act, except to the extent that we specifically incorporate it by reference into such filing.

#### ITEM 6. SELECTED FINANCIAL DATA.

The consolidated financial statements for all periods presented in this Form 10-K are prepared in conformity with U.S. GAAP.

The Selected Consolidated Financial Data below includes the results of Summit from its acquisition date of January 13, 2012 onwards. The Selected Consolidated Financial Data below also includes the results of Maple Pictures from the date of consolidation of July 18, 2007, through the date of sale of August 10, 2011. In addition, the selected consolidated historical financial data below includes the results of TVGN from the acquisition date of February 28, 2009 until its deconsolidation on May 28, 2009, the date on which we sold a 49% interest in TVGN to OEP. Due to the accounting standard pertaining to consolidation accounting for variable interest entities, TVGN has been accounted for under the equity method of accounting since May 28, 2009. See Note 6 to our audited consolidated financial statements. Due to the acquisitions and the consolidation of Maple Pictures, and subsequent sale of our interest in Maple Pictures, and the deconsolidation of TVGN, the Company's results of operations for the years ended March 31, 2013, 2012, 2011, 2010, and 2009 and financial positions as at March 31, 2013, 2012, 2011, 2010, and 2009 are not directly comparable to prior reporting periods.

	Year Ended March 31,				
	2013	2012	2011	2010	2009
	(A	Amounts in thou	sands, except pe	r share amounts	
Statement of Operations Data:					
Revenues	\$2,708,141	\$1,587,579	\$1,582,720	\$1,489,506	\$1,466,374
Expenses:					
Direct operating	1,390,569	908,402	795,746	777,969	793,816
Distribution and marketing	817,862	483,513	547,226	506,141	669,557
General and administration	218,341	168,864	171,407	143,060	136,563
Gain on sale of asset disposal group		(10,967)			
Depreciation and amortization	8,290	4,276	5,811	12,455	7,657
Total expenses	2,435,062	1,554,088	1,520,190	1,439,625	1,607,593
Operating income (loss)	273,079	33,491	62,530	49,881	(141,219)
Other expenses (income): Interest expense Contractual cash based interest Amortization of debt discount (premium) and deferred	75,322	62,430	38,879	27,461	15,131
financing costs	18,258	15,681	16,301	19,701	19,144
Total interest expense	93,580	78,111	55,180	47,162	34,275
Interest and other income Loss (gain) on extinguishment of	(4,036)	(2,752)	(1,742)	(1,547)	(5,785)
debt	24,089	967	14,505	(5,675)	(3,023)
Total other expenses, net	113,633	76,326	67,943	39,940	25,467
Income (loss) before equity interests					
and income taxes	159,446	(42,835)	(5,413)	9,941	(166,686)
Equity interests income (loss)	(3,075)	8,412	(20,712)	(38,995)	(10,159)
Income (loss) before income taxes	156,371	(34,423)	(26,125)	(29,054)	(176,845)
Income tax (benefit) provision	(75,756)	4,695	4,256	1,218	2,724
Net income (loss)	\$ 232,127	\$ (39,118)	\$ (30,381)	\$ (30,272)	\$ (179,569)

	Year Ended March 31,					
	2013	2012	2011	2010	2009	
	(	Amounts in thou	sands, except pe	r share amounts	)	
Basic Net Income (Loss) Per Common Share	\$ 1.73	\$ (0.30)	\$ (0.23)	\$ (0.26)	\$ (1.54)	
	<del></del>	+ (****)	<del>+ (******</del> )	<del>+ (3.23</del> )	<del>+ (-11-1)</del>	
Diluted Net Income (Loss) Per Common Share	\$ 1.61	\$ (0.30)	\$ (0.23)	\$ (0.26)	\$ (1.54)	
Weighted average number of common shares outstanding:						
Basic	134,514	132,226	131,176	117,510	116,795	
Diluted	149,370	132,226	131,176	117,510	116,795	
<b>Balance Sheet Data (at end of period):</b>						
Cash and cash equivalents	62,363	64,298	86,419	69,242	138,475	
Investment in films and television						
programs	1,244,075	1,329,053	607,757	661,105	702,767	
Total assets	2,760,869	2,787,995	1,569,153	1,516,361	1,666,135	
Senior revolving credit facility	338,474	99,750	69,750	17,000	255,000	
Senior secured second-priority notes	432,277	431,510	226,331	225,155	_	
Term loan	_	477,514	_	_	_	
Convertible senior subordinated notes						
and other financing obligations	87,167	108,276	110,973	192,036	281,521	
Total liabilities	2,404,343	2,698,210	1,430,298	1,473,233	1,625,557	
Total shareholders' equity	356,526	89,785	138,855	42,013	40,578	

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ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

#### Overview

Lions Gate Entertainment Corp. ("Lionsgate," the "Company," "we," "us" or "our") is a leading global entertainment company with a strong and diversified presence in motion picture production and distribution, television programming and syndication, home entertainment, family entertainment, digital distribution, new channel platforms and international distribution and sales.

In fiscal 2013 (i.e., the twelve-month period ending March 31, 2013), as a result of the titles acquired in the acquisition of Summit Entertainment, LLC ("Summit"), Lionsgate released 20 motion pictures theatrically, which included both Lionsgate and Summit films developed and produced in-house, films co-developed and co-produced and films acquired from third parties. In fiscal 2014 and future years, we intend to release approximately 13 to 16 motion pictures theatrically per year.

Our television business consists of the development, production, syndication and distribution of television productions. We currently produce, syndicate and distribute 28 television shows, which air on 20 networks and distribute approximately 280 series worldwide. In fiscal 2014, we expect to grow our television business through continued production and distribution of original content.

We distribute our library of approximately 15,000 motion picture titles and television episodes and programs directly to retailers, rental kiosks, through various digital media platforms, joint ventures, and pay and free television channels in the United States (the "U.S."), the United Kingdom (the "U.K.") and Ireland, and indirectly to other international markets through our subsidiaries and various third parties.

We attempt to maintain a disciplined approach to acquisition, production and distribution of projects, including films and television programs, by balancing our financial risks against the probability of commercial success for each project. We also attempt to maintain the same disciplined approach to investments in, or acquisitions of, libraries or other assets complementary to our business, entertainment studios and companies that we believe will enhance our competitive position in the industry, generate significant long-term returns, represent an optimal use of our capital and build a diversified foundation for future growth.

Historically, we have made numerous acquisitions that are significant to our business and we may continue to make such acquisitions in the future. In this regard, we have acquired, integrated and/or consolidated into our business the following:

- Summit, an independent worldwide theatrical motion picture development, production and distribution studio (acquired in January 2012);
- Mandate Pictures LLC ("Mandate Pictures"), a worldwide independent film producer, financier and distributor (acquired in September 2007);
- Debmar-Mercury, LLC ("Debmar-Mercury"), a media company specializing in syndication, network, cable and ancillary markets (acquired in July 2006);
- Redbus Film Distribution Ltd. and Redbus Pictures, (collectively, "Redbus" and currently, Lions Gate UK Limited ("Lionsgate UK"), a U.K. based independent film distributor (acquired in October 2005);
- Certain of the film assets and accounts receivable of Modern Entertainment, Ltd. ("Modern Entertainment"), a licensor of film rights to distributors, broadcasters and cable networks (acquired in August 2005);
- Artisan Entertainment, Inc. ("Artisan Entertainment"), a diversified motion picture, family and home entertainment company (acquired in December 2003); and
- Trimark Holdings, Inc. ("Trimark"), a worldwide distributor of entertainment content (acquired in October 2000).

As part of this strategy, we also have acquired ownership interests in the following:

- Celestial Tiger Entertainment Limited ("Celestial Tiger Entertainment") (a 16% interest), a diversified media company focusing on the operation of branded pay television channels, content creation and content distribution targeted at Asian consumers (interest acquired in January 2012);
- Pantelion Films (a 49% interest), a studio designed to produce and distribute a slate of English and Spanish language feature films to target Hispanic moviegoers in the U.S. (interest acquired in July 2010);
- TV Guide Network, TV Guide Network On Demand and TV Guide Online (www.tvguide.com) (collectively, "TVGN") (a 50% interest), an entertainment channel featuring original and acquired programming (interest acquired in February 2009);
- Studio 3 Partners LLC ("EPIX") (a 31.2% interest), a premium entertainment service available on television, video-on-demand ("VOD"), online and consumer electronic devices (interest acquired in April 2008);
- Elevation Sales Limited ("Elevation") (a 50% interest), a U.K. based home entertainment distributor (interest acquired in July 2007);

- Roadside Attractions, LLC ("Roadside Attractions") (a 43% interest), an independent theatrical distribution company (interest acquired in July 2007);
- NextPoint, Inc. ("Break Media") (a 42.0% interest), a creator, publisher, and distributor of digital entertainment content (interest acquired in June 2007); and
- Horror Entertainment, LLC ("FEARnet") (a 34.5% interest), a multiplatform programming and content service provider (interest acquired in October 2006).

Our acquisitions and joint ventures support our strategy of diversifying our company in an attempt to create a multiplatform global industry leader in entertainment. As a corollary to the disciplined approach that we apply to our acquisitions and joint ventures, we are also constantly evaluating our existing properties, libraries and other assets and businesses in order to determine whether they continue to enhance our competitive position in the industry, have the potential to generate significant long-term returns, represent an optimal use of our capital and are aligned with our goal to create a multiplatform global industry leader in entertainment. Consequently, when appropriate, we discuss potential strategic transactions with third parties for purchase of our properties, libraries or other assets or businesses that we factor into these evaluations. As a result of our evaluations, we may, from time to time, determine to sell individual properties, libraries or other assets or businesses. From time to time, we may also enter into additional joint ventures, strategic transactions and similar arrangements for individual properties, libraries or other assets or businesses.

#### Revenues

Our revenues are derived from the Motion Pictures and Television Production segments, as described below. Our revenues are derived from the U.S., Canada, the U.K., Australia and other foreign countries. None of the non-U.S. countries individually comprised greater than 10% of total revenues for the years ended March 31, 2013 and 2012.

Motion Pictures. Motion Pictures includes "Theatrical," "Home Entertainment," "Television," "International," "Lionsgate UK," and "Mandate Pictures" revenue.

Theatrical revenues are derived from the theatrical release of motion pictures in the U.S. and Canada which are distributed to theatrical exhibitors on a picture-by-picture basis. The financial terms that we negotiate with our theatrical exhibitors generally provide that we receive a percentage of the box office results and are negotiated on a picture-by-picture basis.

Home Entertainment revenues includes revenues from our own film and television productions and acquired or licensed films, including theatrical and direct-to-video releases, generated from the sale to retail stores and through digital media platforms. In addition, we have revenue sharing arrangements with certain rental stores which generally provide that in exchange for a nominal or no upfront sales price, we share in the rental revenues generated by each such store on a title-by-title basis. We categorized our Home Entertainment revenue as follows:

- *Packaged media revenue*: Packaged media revenue consists of the sale or rental of DVDs and Blu-ray discs.
- *Digital media revenue*: Digital media revenue consists of revenues generated from pay-per-view and video-on-demand platforms, electronic sell-through or "EST," and digital rental.

Television revenues are primarily derived from the licensing of our productions and acquired films to the domestic cable, satellite, and free and pay television markets.

International revenues include revenues from our international subsidiaries from the licensing and sale of our productions, acquired films, our catalog product or libraries of acquired titles, and revenues from our distribution to international sub-distributors, on a territory-by-territory basis.

Lionsgate UK revenues include revenues from the licensing and sale of our productions, acquired films, our catalog product or libraries of acquired titles from our subsidiary located in the United Kingdom.

Mandate Pictures revenues include revenues from the sales and licensing of domestic and worldwide rights of titles developed or acquired by Mandate Pictures to third-party distributors and to international sub-distributors.

*Television Production.* Television Production includes the licensing and syndication to domestic and international markets of one-hour and half-hour drama series, television movies and mini-series and non-fiction programming, and home entertainment revenues consisting of television production movies or series.

#### **Expenses**

Our primary operating expenses include direct operating expenses, distribution and marketing expenses and general and administration expenses.

Direct operating expenses include amortization of film and television production or acquisition costs, participation and residual expenses, provision for doubtful accounts, and foreign exchange gains and losses. Participation costs represent contingent consideration payable based on the performance of the film to parties associated with the film, including producers, writers, directors or actors, etc. Residuals represent amounts payable to various unions or "guilds" such as the Screen Actors Guild, Directors Guild of America, and Writers Guild of America, based on the performance of the film in certain ancillary markets or based on the individual's (i.e., actor, director, writer) salary level in the television market.

Distribution and marketing expenses primarily include the costs of theatrical "prints and advertising" ("P&A") and of DVD/Blu-ray duplication and marketing. Theatrical P&A includes the costs of the theatrical prints delivered to theatrical exhibitors and the advertising and marketing cost associated with the theatrical release of the picture. DVD/Blu-ray duplication represents the cost of the DVD/Blu-ray product and the manufacturing costs associated with creating the physical products. DVD/Blu-ray marketing costs represent the cost of advertising the product at or near the time of its release or special promotional advertising.

General and administration expenses include salaries and other overhead.

#### **Recent Developments**

Convertible Senior Subordinated Notes Issuance. On April 15, 2013, LGEI sold \$60.0 million in aggregate principal amount of 1.25% Convertible Senior Subordinated Notes with a maturity date of April 15, 2018 (the "April 2013 Notes"). Interest on the April 2013 Notes is payable semi-annually on April 15 and October 15 of each year, commencing on October 15, 2013. The April 2013 Notes are convertible into common shares of the Company at any time prior to maturity or repurchase by the Company, at an initial conversion price of approximately \$30.00 per share, subject to adjustment in certain circumstances as specified in its indenture.

#### CRITICAL ACCOUNTING POLICIES

The preparation of our financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates, judgments and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. The application of the following accounting policies, which are important to our financial position and results of operations, requires significant judgments and estimates on the part of management. As described more fully below, these estimates bear the risk of change due to the inherent uncertainty

attached to the estimate. In some cases, changes in the accounting estimates are reasonably likely to occur from period to period. Accordingly, actual results could differ materially from our estimates. For example, accounting for films and television programs requires us to estimate future revenue and expense amounts which, due to the inherent uncertainties involved in making such estimates, are likely to differ to some extent from actual results. To the extent that there are material differences between these estimates and actual results, our financial condition or results of operations will be affected. We base our estimates on past experience and other assumptions that we believe are reasonable under the circumstances, and we evaluate these estimates on an ongoing basis. For a summary of all of our accounting policies, including the accounting policies discussed below, see Note 2 to our audited consolidated financial statements.

Accounting for Films and Television Programs. We capitalize costs of production and acquisition, including financing costs and production overhead, to investment in films and television programs. These costs for an individual film or television program are amortized and participation and residual costs are accrued to direct operating expenses in the proportion that current year's revenues bear to management's estimates of the ultimate revenue at the beginning of the year expected to be recognized from exploitation, exhibition or sale of such film or television program over a period not to exceed ten years from the date of initial release. For previously released film or television programs acquired as part of a library, ultimate revenue includes estimates over a period not to exceed 20 years from the date of acquisition.

Due to the inherent uncertainties involved in making such estimates of ultimate revenues and expenses, these estimates have differed in the past from actual results and are likely to differ to some extent in the future from actual results. In addition, in the normal course of our business, some films and titles are more successful than anticipated and some are less successful than anticipated. Our management regularly reviews and revises when necessary its ultimate revenue and cost estimates, which may result in a change in the rate of amortization of film costs and participations and residuals and/or write-down of all or a portion of the unamortized costs of the film or television program to its estimated fair value. Our management estimates the ultimate revenue based on experience with similar titles or title genre, the general public appeal of the cast, actual performance (when available) at the box office or in markets currently being exploited, and other factors such as the quality and acceptance of motion pictures or programs that our competitors release into the marketplace at or near the same time, critical reviews, general economic conditions and other tangible and intangible factors, many of which we do not control and which may change.

An increase in the estimate of ultimate revenue will generally result in a lower amortization rate and, therefore, less film and television program amortization expense, while a decrease in the estimate of ultimate revenue will generally result in a higher amortization rate and, therefore, higher film and television program amortization expense, and also periodically results in an impairment requiring a write-down of the film cost to the title's fair value. These write-downs are included in amortization expense within direct operating expenses in our consolidated statements of operations. Investment in films and television programs is stated at the lower of amortized cost or estimated fair value. The valuation of investment in films and television programs is reviewed on a title-by-title basis, when an event or change in circumstances indicates that the fair value of a film or television program is less than its unamortized cost. In determining the fair value of its films and television programs, we employ a discounted cash flows ("DCF") methodology with assumptions for cash flows. Key inputs employed in the DCF methodology include estimates of a film's ultimate revenue and costs as well as a discount rate. The discount rate utilized in the DCF analysis is based on our weighted average cost of capital plus a risk premium representing the risk associated with producing a particular film or television program. The fair value of any film costs associated with a film or television program that we plan to abandon is zero. As the primary determination of fair value is determined using a DCF model, the resulting fair value is considered a Level 3 measurement (as defined in Note 11 to our audited

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consolidated financial statements). Additional amortization is recorded in the amount by which the unamortized costs exceed the estimated fair value of the film or television program. Estimates of future revenue involve measurement uncertainty and it is therefore possible that reductions in the carrying value of investment in films and television programs may be required as a consequence of changes in our future revenue estimates.

Revenue Recognition. Revenue from the theatrical release of feature films is recognized at the time of exhibition based on our participation in box office receipts. Revenue from the sale of DVDs/ Blu-ray discs in the retail market, net of an allowance for estimated returns and other allowances, is recognized on the later of receipt by the customer or "street date" (when it is available for sale by the customer). Under revenue sharing arrangements, rental revenue is recognized when we are entitled to receipts and such receipts are determinable. Revenues from television licensing are recognized when the feature film or television program is available to the licensee for televast. For television licenses that include separate availability "windows" during the license period, revenue is allocated over the "windows." Revenue from sales to international territories are recognized when access to the feature film or television program has been granted or delivery has occurred, as required under the sales contract, and the right to exploit the feature film or television program has commenced. For multiple media rights contracts with a fee for a single film or television program where the contract provides for media holdbacks (defined as contractual media release restrictions), the fee is allocated to the various media based on our assessment of the relative fair value of the rights to exploit each media and is recognized as each holdback is released. For multiple-title contracts with a fee, the fee is allocated on a title-by-title basis, based on our assessment of the relative fair value of each title. The primary estimate requiring the most subjectivity and judgment involving revenue recognition is the estimate of sales returns associated with our revenue from the sale of DVD's/Blu-ray discs in the retail market which is discussed separately below under the caption "Sales Returns Allowance."

Sales Returns Allowance. Revenues are recorded net of estimated returns and other allowances. We estimate reserves for DVD/Blu-ray returns based on previous returns experience, point-of-sale data available from certain retailers, current economic trends, and projected future sales of the title to the consumer based on the actual performance of similar titles on a title-by-title basis in each of the DVD/ Blu-ray businesses. Factors affecting actual returns include, among other factors, limited retail shelf space at various times of the year, success of advertising or other sales promotions, and the near term release of competing titles. We believe that our estimates have been materially accurate in the past; however, due to the judgment involved in establishing reserves, we may have adjustments to our historical estimates in the future. Our estimate of future returns affects reported revenue and operating income. If we underestimate the impact of future returns in a particular period, then we may record less revenue in later periods when returns exceed the estimated amounts. If we overestimate the impact of future returns in a particular period, then we may record additional revenue in later periods when returns are less than estimated. An incremental change of 1% in our estimated sales returns rate (i.e., provisions for returns divided by gross sales of related product) for home entertainment products would have had an impact of approximately \$9.8 million and \$7.0 million on our total revenue in the fiscal years ended March 31, 2013 and March 31, 2012, respectively.

Provisions for Accounts Receivable. We estimate provisions for accounts receivable based on historical experience and relevant facts and information regarding the collectability of the accounts receivable. In performing this evaluation, significant judgments and estimates are involved, including an analysis of specific risks on a customer-by-customer basis for our larger customers and an analysis of the length of time receivables have been past due. The financial condition of a given customer and its ability to pay may change over time or could be better or worse than anticipated and could result in an increase or decrease to our allowance for doubtful accounts, which, when the impact of such change is material, is disclosed in our discussion on direct operating expenses elsewhere in "Management's Discussion and Analysis of Financial Condition and Results of Operations."

*Income Taxes.* We are subject to federal and state income taxes in the U.S., and in several foreign jurisdictions. We record deferred tax assets, net of applicable reserves, related to net operating loss carryforwards and certain temporary differences. We recognize a future tax benefit to the extent that realization of such benefit is more likely than not or a valuation allowance is applied. In order to realize the benefit of our deferred tax assets we will need to generate sufficient taxable income in the future. Because of our historical operating losses in previous years, we have historically provided a full valuation allowance against our net deferred tax assets. However, due to the profitability achieved in our fiscal year ended March 31, 2013, which resulted in a cumulative positive three year pre-tax income, and due to our current projections of profitability in the next few years, we determined that it was more likely than not that we will realize the benefit of certain of our deferred tax assets, including our net operating loss carryforwards, and, accordingly, the valuation allowance related to those assets was reversed as of March 31, 2013. However, the assessment as to whether there will be sufficient taxable income to realize our net deferred tax assets is an estimate which could change in the future depending primarily upon the actual performance of our Company. We will be required to continually evaluate the more likely than not assessment that our net deferred tax assets will be realized, and if operating results deteriorate, we may need to reestablish all or a portion of the valuation allowance through a charge to our income tax provision. Our net unreserved deferred tax assets at March 31, 2013 amounted to \$87.5 million (excluding certain deferred tax liabilities for tax deductible goodwill of \$4.8 million).

Goodwill. Goodwill is reviewed annually for impairment each fiscal year or between the annual tests if an event occurs or circumstances change that indicate it is more likely than not that the fair value of a reporting unit is less than its carrying value. We perform our annual impairment test as of January 1 in each fiscal year. We performed our last annual impairment test on our goodwill as of January 1, 2013 by first assessing qualitative factors to determine whether it was necessary to perform the two-step annual goodwill impairment test. Based on our qualitative assessments, including but not limited to, the results of the our most recent quantitative impairment test, consideration of macroeconomic conditions, industry and market conditions, cash flows, changes in our share price, we concluded that it was more likely than not that the fair value of our reporting units was greater that their carrying value.

Convertible Senior Subordinated Notes. We account for our convertible senior subordinated notes by separating the liability and equity components. The liability component is recorded at the date of issuance based on its fair value which is generally determined in a manner that will reflect an interest cost equal to our nonconvertible debt borrowing rate at the convertible senior subordinated notes issuance date. The amount of the proceeds, less the amount recorded as the liability component, is recorded as an addition to shareholders' equity reflecting the equity component (i.e., conversion feature). The difference between the principal amount and the amount recorded as the liability component represents the debt discount. The carrying amount of the liability is accreted up to the principal amount through the amortization of the discount, using the effective interest method, to interest expense over the expected life of the note. The determination of the fair value of the liability component is an estimate dependent on a number of factors, including estimates of market rates for similar nonconvertible debt instruments at the date of issuance. A higher value attributable to the liability component results in a lower value attributed to the equity component and therefore a smaller discount amount and lower interest cost as a result of amortization of the smaller discount. A lower value attributable to the liability component results in a higher value attributed to the equity component and therefore a larger discount amount and higher interest cost as a result of amortization of the larger discount.

Business Acquisitions. We account for business acquisitions as a purchase, whereby the purchase price is allocated to the assets acquired and liabilities assumed based on their estimated fair value. The excess of the purchase price over estimated fair value of the net identifiable assets is allocated to

goodwill. Determining the fair value of assets and liabilities requires various assumptions and estimates. These estimates and assumptions are refined with adjustments recorded to goodwill as information is gathered and final appraisals are completed over a one-year measurement period. The changes in these estimates or different assumptions used in determining these estimates could impact the amount of assets, including goodwill and liabilities, ultimately recorded on our balance sheet and could impact our operating results subsequent to such acquisition. We believe that our assumptions and estimates have been materially accurate in the past.

#### Recent Accounting Pronouncements

In October 2012, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2012-07, "Entertainment—Films (Topic 926): Accounting for Fair Value Information That Arises after the Measurement date and Its Inclusion in the Impairment Analysis of Unamortized Film Costs." ASU No. 2012-07 eliminates the rebuttable presumption that the condition leading to the write-off of unamortized film costs existing after the balance sheet date also existed as of the balance sheet date. In addition, in performing the impairment test, an entity is no longer required to incorporate the effects of changes in estimates resulting from evidence arising subsequent to the balance sheet date if the information would not have been considered by market participants at the balance sheet date. This guidance was effective for our impairment assessments performed on or after December 15, 2012.

As a result of the Company's adoption of ASU No. 2012-07 on December 15, 2012, write-downs of unamortized film costs on certain unreleased films as of December 31, 2012 and March 31, 2013 were not allowed under the new accounting pronouncement because information leading to a fair value measurement resulting in an impairment of film cost would not have been available to a market participant at the applicable balance sheet dates. Under the previous accounting rules, the Company would have recorded write-downs related to these films. Accordingly, under the previous accounting rules, net income, basic net income per share, and diluted net income per share would have been \$212.8 million, \$1.58 per share, and \$1.48 per share, respectively, for the fiscal year ended March 31, 2013.

#### RESULTS OF OPERATIONS

#### Fiscal 2013 Compared to Fiscal 2012

Due to the acquisition of Summit on January 13, 2012, the results of operations for the fiscal year ended March 31, 2012 include the results of Summit for the period from January 13, 2012 through March 31, 2012, as compared to a full year of Summit operations included in the fiscal year ended March 31, 2013.

The following table sets forth the components of consolidated revenue by segment for the fiscal years ended March 31, 2013 and 2012:

	Year Ended	Year Ended	Increase (D	Decrease)	
	March 31, 2013	March 31, 2012	Amount	Percent	
		(Amounts in	millions)		
Consolidated Revenue					
Motion Pictures	\$2,329.1	\$1,190.3	\$1,138.8	95.7%	
Television Production	379.0	397.3	(18.3)	<u>(4.6)</u> %	
	\$2,708.1	\$1,587.6	\$1,120.5	70.6%	

Our largest component of revenue comes from home entertainment. The following table sets forth total home entertainment revenue for both the Motion Pictures and Television Production reporting segments for the fiscal years ended March 31, 2013 and 2012:

	Vear Ended	Year Ended Year Ended		Increase (	Decrease)
	March 31, 2013	March 31, 2012	Amount	Percent	
		(Amounts in m	nillions)		
Home Entertainment Revenue					
Motion Pictures	\$900.0	\$582.0	\$318.0	54.6%	
Television Production	64.1	101.5	(37.4)	(36.8)%	
	\$964.1	\$683.5	\$280.6	41.1%	

#### **Motion Pictures Revenue**

The table below sets forth the components of revenue and the changes in these components for the motion pictures reporting segment for the years ended March 31, 2013 and 2012.

	Vear Ended	Year Ended Year Ended		Decrease)
	March 31, 2013	March 31, 2012	Amount	Percent
		(Amounts in milli	ons)	
Motion Pictures				
Theatrical	\$ 535.5	\$ 208.9	\$ 326.6	156.3%
Home Entertainment	900.0	582.0	318.0	54.6%
Television	277.9	119.9	158.0	131.8%
International	369.7	112.9	256.8	227.5%
Lionsgate UK	147.7	101.5	46.2	45.5%
Mandate Pictures	75.4	55.4	20.0	36.1%
Other	22.9	9.7	13.2	136.1%
	\$2,329.1	\$1,190.3	\$1,138.8	95.7%

#### Motion Pictures—Theatrical Revenue

The following table sets forth the titles contributing approximately five percent or more of theatrical revenue by fiscal years theatrical slate and the month of their release for the fiscal years ended March 31, 2013 and 2012:

	Year Ended March 31,					
2013		2012				
	Theatrical Release Date		Theatrical Release Date			
Fiscal 2013 Theatrical Slate:		Fiscal 2012 Theatrical Slate:				
Warm Bodies	February 2013	The Hunger Games	March 2012			
The Twilight Saga: Breaking		Good Deeds	February 2012			
Dawn—Part 2	November 2012		-			
The Expendables 2	August 2012	Abduction	September 2011			
Madea's Witness Protection	June 2012	Madea's Big Happy Family	April 2011			
Fiscal 2012 Theatrical Slate:			-			
The Hunger Games	March 2012					

Theatrical revenue of \$535.5 million increased \$326.6 million, or 156.3%, in fiscal 2013 as compared to fiscal 2012. The increase in theatrical revenue in fiscal 2013 as compared to fiscal 2012 is due primarily to the successful box office performances of *The Twilight Saga: Breaking Dawn—Part 2*, released in November 2012, and the continued success of *The Hunger Games*, released in late March 2012, in fiscal 2013. Additionally, the increase is due to an increased theatrical slate of 19 wide releases in fiscal 2013, as compared to 12 wide releases in fiscal 2012. *The Hunger Games* released on March 23, 2012 and includes eight days of theatrical rentals in fiscal 2012.

#### Motion Pictures—Home Entertainment Revenue

The following table sets forth the titles contributing approximately two percent or more of motion pictures home entertainment revenue for the fiscal years ended March 31, 2013 and 2012:

Year Ended March 31.

	Year Ended	i March 31,				
2013		2012				
	<b>DVD Release Date</b>		DVD Release Date			
Fiscal 2013 Theatrical Slate:		Fiscal 2012 Theatrical Slate:				
The Twilight Saga: Breaking		Abduction	January 2012			
Dawn—Part 2	March 2013					
The Expendables 2	November 2012	Warrior	December 2011			
Madea's Witness Protection	October 2012	Conan the Barbarian	November 2011			
Cabin In The Woods	September 2012	Madea's Big Happy Family	August 2011			
What To Expect When You're	•		C			
Expecting	September 2012					
Fiscal 2012 Theatrical Slate:	-	Fiscal 2011 Theatrical Slate:				
The Hunger Games	August 2012	The Lincoln Lawyer	July 2011			
<b>Summit Titles Released Theatrically</b>		<b>Summit Titles Released Theatrically</b>	•			
Pre-Acquisition:		Pre-Acquisition:				
The Twilight Saga: Breaking		The Twilight Saga: Breaking				
Dawn—Part 1	February 2012	Dawn—Part 1	February 2012			
	•	Managed Brands:	·			
		50/50	January 2012			
		30/30	January 20			

The following table sets forth the components of home entertainment revenue by product category for the fiscal years ended March 31, 2013 and 2012:

	Year Ended March 31,					
		2013			2012	
	Packaged Media	Digital Media <sup>(1)</sup>	Total	Packaged Media	Digital Media <sup>(1)</sup>	Total
			(Amounts i	in millions)		
Home entertainment revenues						
Fiscal 2013 Theatrical Slate	\$249.1	\$ 50.6	\$299.7	\$ —	\$ —	\$ —
Fiscal 2012 Theatrical Slate	176.8	59.4	236.2	57.1	17.5	74.6
Fiscal 2011 Theatrical Slate	6.9	1.5	8.4	46.9	36.5	83.4
Fiscal 2010 Theatrical Slate	4.7	0.9	5.6	5.1	0.9	6.0
Fiscal 2009 & Prior Theatrical Slate	11.2	4.9	16.1	19.0	5.0	24.0
Total Theatrical Slates	448.7	117.3	566.0	128.1	59.9	188.0
Summit Titles Released Theatrically						
Pre-Acquisition	46.9	36.9	83.8	142.9	7.1	150.0
Managed Brands <sup>(2)</sup>	174.7	71.9	246.6	193.0	45.0	238.0
Other	1.6	2.0	3.6	2.9	3.1	6.0
	\$671.9	\$228.1	\$900.0	\$466.9	\$115.1	\$582.0

Digital media revenue consists of revenues generated from pay-per-view and video-on-demand platforms, electronic sell-through or "EST," and digital rental.

Home entertainment revenue of \$900.0 million increased \$318.0 million, or 54.6%, in fiscal 2013 as compared to fiscal 2012. The increase in home entertainment revenue is primarily due to an increase in the contribution of revenue from the theatrical slates and titles as listed above, offset in part by a decrease from Summit titles released theatrically pre-acquisition, which included the home entertainment release of *The Twilight Saga—Breaking Dawn Part 1* in fiscal 2012. The increase in revenue contributed by the theatrical slates is primarily due to the performance of the home entertainment releases in fiscal 2013, including *The Hunger Games* (fiscal 2012 theatrical slate), and *The Twilight Saga—Breaking Dawn Part 2* (fiscal 2013 theatrical slate), as compared to the performance of the home entertainment releases in fiscal 2012 from our fiscal 2012 theatrical slate. Additionally, only five titles from our fiscal 2012 theatrical slate were released on home entertainment in fiscal 2012, as compared to 14 titles from our fiscal 2013 theatrical slate released on home entertainment in fiscal 2013. We currently expect our home entertainment revenue from Summit titles released theatrically pre-acquisition for fiscal 2014 and beyond will continue to decrease due to the static nature of this title group.

#### Motion Pictures—Television Revenue

The following table sets forth the titles contributing significant motion pictures television revenue for the fiscal years ended March 31, 2013 and 2012:

Year Ended March 31,				
2013	2012			
Fiscal 2013 Theatrical Slate:	Fiscal 2012 Theatrical Slate:			
Madea's Witness Protection	Madea's Big Happy Family			
The Expendables 2	Fiscal 2011 Theatrical Slate:			
Fiscal 2012 Theatrical Slate:	Alpha & Omega			
The Hunger Games	For Colored Girls			
<b>Summit Titles Released Theatrically</b>	Saw 3D			
Pre-Acquisition:	The Expendables			
Knowing	The Last Exorcism			
The Twilight Saga: Breaking Dawn—Part 1	The Lincoln Lawyer			
The Twilight Saga: Eclipse	The Next Three Days			
The Twilight Saga: New Moon	Fiscal 2009 Theatrical Slate:			

Madea Goes to Jail

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<sup>(2)</sup> Managed Brands consists of Direct-to-DVD, acquired and licensed brands, acquired library and other product.

The following table sets forth the components of television revenue by product category for the fiscal years ended March 31, 2013 and 2012:

	Year Ended March 31,	
	2013	2012
	(Amounts in millions)	
Television revenues		
Fiscal 2013 Theatrical Slate	\$ 42.8	\$ —
Fiscal 2012 Theatrical Slate	49.2	9.8
Fiscal 2011 Theatrical Slate	21.3	59.2
Fiscal 2010 Theatrical Slate	11.3	1.5
Fiscal 2009 & Prior Theatrical Slate	19.9	27.5
Total Theatrical Slates	144.5	98.0
Summit Titles Released Theatrically Pre-Acquisition	111.2	2.7
Managed Brands	21.8	18.0
Other	0.4	1.2
	\$277.9	\$119.9

Television revenue included in motion pictures revenue of \$277.9 million increased \$158.0 million, or 131.8%, in fiscal 2013, as compared to fiscal 2012. The increase in television revenue in fiscal 2013 compared to fiscal 2012, is mainly due to the Summit titles released theatrically pre-acquisition with television availability windows opening in fiscal 2013, and also due to the number and performance of titles in the theatrical slates listed above with television availability windows opening in fiscal 2013. We currently expect our television revenue from Summit titles released theatrically pre-acquisition for fiscal 2014 and beyond will decrease as compared to fiscal 2013, due to the static nature of this title group.

#### Motion Pictures—International Revenue

The following table sets forth the titles contributing significant motion pictures international revenue for the fiscal years ended March 31, 2013 and 2012:

Year Ended March 31,		
2013	2012	
Fiscal 2013 Theatrical Slate:	Fiscal 2012 Theatrical Slate:	
Step Up Revolution	Abduction	
The Twilight Saga: Breaking Dawn—Part 2	The Hunger Games	
What To Expect When You're Expecting	Warrior	
Fiscal 2012 Theatrical Slate:	Fiscal 2011 Theatrical Slate:	
The Hunger Games	Kick-Ass	
<b>Summit Titles Released Theatrically</b>	Summit Titles Released Theatrically	
Pre-Acquisition:	Pre-Acquisition:	
The Twilight Saga: Breaking Dawn—Part 1	The Twilight Saga: Breaking Dawn—Part 1	

The following table sets forth the components of international revenue by product category for the fiscal years ended March 31, 2013 and 2012:

	Year Ended March 31,	
	2013	2012
	(Amounts in millions)	
International revenues		
Fiscal 2013 Theatrical Slate	\$215.5	\$ —
Fiscal 2012 Theatrical Slate	52.8	46.7
Fiscal 2011 Theatrical Slate	4.2	13.1
Fiscal 2010 Theatrical Slate	0.8	2.0
Fiscal 2009 & Prior Theatrical Slate	4.1	7.8
Total Theatrical Slates	277.4	69.6
Summit Titles Released Theatrically Pre-Acquisition	76.4	21.3
Managed Brands	14.3	19.4
Other	1.6	2.6
	\$369.7	\$112.9

International revenue included in motion pictures revenue of \$369.7 million increased \$256.8 million, or 227.5%, in fiscal 2013, as compared to fiscal 2012. The increase in international revenue in fiscal 2013 compared to fiscal 2012, is mainly due to the revenues generated by the titles and product categories listed above, particularly the performance of the titles in the Fiscal 2013 Theatrical Slate.

#### Motion Pictures—Lionsgate UK Revenue

The following table sets forth the titles contributing significant Lionsgate UK revenue for the fiscal years ended March 31, 2013 and 2012:

2013	2012
Fiscal 2013 Theatrical Slate:	Fiscal 2012 Theatrical Slate:
The Expendables 2	The Hunger Games
Fiscal 2012 Theatrical Slate:	Fiscal 2011 Theatrical Slate:
The Hunger Games	The Expendables
Lionsgate UK and third party product:	Lionsgate UK and third party product:
Magic Mike	Blitz
Salmon Fishing In The Yemen	

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The following table sets forth the components of Lionsgate UK revenue by product category for the fiscal years ended March 31, 2013 and 2012:

	Year Ended March 31,	
	2013	2012
	(Amounts in millions)	
Lionsgate UK revenues		
Fiscal 2013 Theatrical Slate	\$ 25.3	\$ —
Fiscal 2012 Theatrical Slate	39.4	14.9
Fiscal 2011 Theatrical Slate	5.3	19.4
Fiscal 2010 Theatrical Slate	1.8	1.1
Fiscal 2009 & Prior Theatrical Slate	1.5	5.1
Total Theatrical Slates	73.3	40.5
Summit Titles Released Theatrically Pre-Acquisition	3.0	6.7
Lionsgate UK and third party product	55.7	38.6
Managed Brands	15.5	15.4
Other	0.2	0.3
	\$147.7	\$101.5

Lionsgate UK revenue of \$147.7 million increased \$46.2 million, or 45.5%, in fiscal 2013 as compared to fiscal 2012. The increase in Lionsgate UK revenue in fiscal 2013 compared to fiscal 2012 is mainly due to the revenue generated by the titles and product categories listed above.

#### Motion Pictures—Mandate Pictures Revenue

The following table sets forth the titles contributing significant Mandate Pictures revenue for the fiscal years ended March 31, 2013 and 2012:

Year Ended March 31,		
2013	2012	
Hope Springs	50/50	
LOL	A Very Harold & Kumar 3D Christmas	
Seeking a Friend for the End of the World	Juno	
	Young Adult	

Mandate Pictures revenue includes revenue from the sales and licensing of domestic and worldwide rights of titles developed or acquired by Mandate Pictures to third-party distributors or international sub-distributors. Mandate Pictures revenue of \$75.4 million increased \$20.0 million, or 36.1%, in fiscal 2013 as compared to fiscal 2012. We currently expect Mandate Pictures revenue to decrease in fiscal 2014 as compared to fiscal 2013.

#### **Television Production Revenue**

Television production revenue of \$379.0 million decreased \$18.3 million, or 4.6%, in fiscal 2013 as compared to fiscal 2012. The following table sets forth the components and the changes in the components of revenue that make up television production revenue for the fiscal years ended March 31, 2013 and 2012:

	Year Ended March 31, 2013	Ended Year Ended	Increase (Decrease)	
		March 31, 2012	Amount	Percent
	(Amounts in millions)			
Television Production				
Domestic television	\$253.3	\$251.8	\$ 1.5	0.6%
International	59.0	37.2	21.8	58.6%
Home entertainment revenue from television				
production	64.1	101.5	(37.4)	(36.8)%
Other	2.6	6.8	(4.2)	(61.8)%
	\$379.0	\$397.3	\$(18.3)	(4.6)%

Revenues included in television production decreased in fiscal 2013, mainly due to lower revenue generated from the home entertainment category of television production, offset by an increase in international revenue from television production in fiscal 2013 as compared to fiscal 2012.

#### Television Production—Domestic Television

The following table sets forth the titles contributing approximately two percent or more of domestic television revenue for the fiscal years ended March 31, 2013 and 2012:

Year Ended March 31,			
2013	2012		
Anger Management	Are We There Yet		
Boss—Season 2	Boss—Season 1		
Family Feud—Seasons 5 & 6	Family Feud—Season 4		
House of Payne	House of Payne		
Mad Men—Season 6	Mad Men—Season 5		
Meet the Browns	Meet the Browns		
Nashville—Season 1	Nurse Jackie—Season 4		
Next Caller	Weeds—Season 7		
Nurse Jackie—Season 5	The Wendy Williams Show—Seasons 2 & 3		
Orange Is the New Black	,		
Weeds—Season 8			
The Wendy Williams Show—Seasons 3 & 4			

Domestic television revenue of \$253.3 million increased \$1.5 million, or 0.6%, in fiscal 2013, as compared to fiscal 2012. The contribution of television revenue from the titles listed above was \$217.5 million in fiscal 2013, compared to \$221.6 million in fiscal 2012, and the contribution of television revenue from titles not listed above was \$35.8 million in fiscal 2013, compared to \$30.2 million in fiscal 2012.

#### Television Production—International Revenue

International revenue in fiscal 2013 increased as compared to fiscal 2012. International revenue in fiscal 2013 primarily included revenue from *Anger Management, Boss Season 1, Mad Men Seasons 4* and 5, *Nashville Season 1,* and *The Jeremy Kyle Show Season 1.* International revenue in fiscal 2012 included revenue from *Blue Mountain State Season 2, Mad Men Seasons 1, 2, 3,* and 4, and *Weeds Seasons 5* and 6.

Television Production—Home Entertainment Revenue from Television Production

The decrease in home entertainment revenue from television production is primarily due to a decrease in digital media revenue, and to a lesser extent, a decrease in packaged media revenue. Digital media revenue was \$48.5 million in fiscal 2013, as compared to \$75.0 million in fiscal 2012, while packaged media revenue was \$15.6 million in fiscal 2013 as compared to \$26.5 million in fiscal 2012. The decrease in digital media revenue is primarily due to significant licensing contracts and contract extensions for multiple seasons of *Mad Men* and *Weeds* in fiscal 2012, as compared to fiscal 2013, which included licensing contracts for certain seasons or license periods for those titles. The decrease in packaged media revenue is primarily due to decreased packaged media revenue from *Mad Men* and *Weeds* in fiscal 2013 as compared to fiscal 2012.

#### **Direct Operating Expenses**

The following table sets forth direct operating expenses by segment for the fiscal years ended March 31, 2013 and 2012:

	Year En	ded March 31	1, 2013	Year En	ded March 3	1, 2012
	Motion Pictures	Television Production	Total	Motion Pictures	Television Production	Total
			(Amounts in 1	nillions)		
Direct operating expenses						
Amortization of films and television						
programs	\$ 725.4	\$240.7	\$ 966.1	\$415.5	\$188.2	\$603.7
Participation and residual expense	350.6	71.8	422.4	187.4	116.0	303.4
Other expenses	1.8	0.3	2.1	1.5	(0.2)	1.3
	\$1,077.8	\$312.8	\$1,390.6	\$604.4	\$304.0	\$908.4
Direct operating expenses as a						
percentage of segment revenues	46.3%	82.5%	51.3%	50.8%	76.5%	57.2%

Direct operating expenses of the motion pictures segment of \$1.1 billion for fiscal 2013 were 46.3% of motion pictures revenue, compared to \$604.4 million, or 50.8% of motion pictures revenue for fiscal 2012. The direct operating expense as a percentage of revenues in fiscal 2013 is largely driven by the impact of the performance of our fiscal 2012 theatrical slate, and in particular, *The Hunger Games*, on our fiscal 2013 results, and to a lesser extent, the titles released in our fiscal 2013 theatrical slate and our managed brands. These were offset by the generally higher direct operating expense as a percentage of revenue as a result of the increase in film cost resulting from valuing the titles acquired with the Summit acquisition at fair value on our balance sheet under purchase accounting rules. Investment in film write-downs of the motion pictures segment during fiscal 2013 totaled approximately \$15.2 million, compared to \$6.8 million for fiscal 2012. In fiscal 2013, there were five write-downs that individually exceeded \$1.0 million, which totaled \$13.1 million in the aggregate, and in fiscal 2012, there was one write-down that individually exceeded \$1.0 million. We currently expect that direct operating expenses of the motion pictures segment for fiscal 2014 will decrease as compared to fiscal 2013.

Direct operating expenses of the television production segment of \$312.8 million for fiscal 2013 were 82.5% of television revenue, compared to \$304.0 million, or 76.5%, of television revenue for fiscal 2012. The increase in direct operating expenses as a percentage of television revenue is primarily due to the change in mix of titles generating revenue in fiscal 2013, which included an increase in new television programs, such as *Nashville* and *Orange Is the New Black*, as compared to fiscal 2012, in addition to higher charges for write-downs of television costs in fiscal 2013 as compared to fiscal 2012. In fiscal 2013, \$16.1 million of charges for write-downs of television film costs were included in the amortization of television programs, compared to charges of \$3.8 million in fiscal 2012. In fiscal 2013, there were write-downs on four television series that individually exceeded \$1.0 million, totaling \$14.3 million in the aggregate, and in fiscal 2012, there were no write-downs that individually exceeded \$1.0 million.

#### **Distribution and Marketing Expenses**

The following table sets forth distribution and marketing expenses by segment for the fiscal years ended March 31, 2013 and 2012:

	Year E	nded March 3	1, 2013	Year Ended March 31, 201		
	Motion Pictures	Television Production	Total	Motion Pictures	Television Production	Total
	(Amounts in millions)					
Distribution and marketing expenses						
Theatrical	\$475.5	\$ —	\$475.5	\$234.4	\$ —	\$234.4
Home Entertainment	226.0	7.6	233.6	164.2	8.6	172.8
Television	3.4	16.5	19.9	2.0	14.6	16.6
International	9.8	5.0	14.8	5.0	3.8	8.8
Lionsgate UK	65.3	1.0	66.3	45.8	1.5	47.3
Other	7.5	0.3	7.8	3.6	0.1	3.7
	\$787.5	\$30.4	\$817.9	\$455.0	\$28.6	\$483.6

The majority of distribution and marketing expenses relate to the motion pictures segment. Theatrical prints and advertising ("P&A") in the motion pictures segment in fiscal 2013 of \$475.5 million increased \$241.1 million, compared to \$234.4 million in fiscal 2012, largely due to nineteen wide theatrical releases in fiscal 2013 as compared to eight theatrical releases in fiscal 2012. Domestic theatrical P&A from the motion pictures segment in fiscal 2013 included P&A incurred on the release of Alex Cross, Dredd 3D, Madea's Witness Protection, Sinister, Snitch, Step Up Revolution, The Expendables 2, The Last Stand, The Possession, The Twilight Saga: Breaking Dawn—Part 2, Warm Bodies, and What to Expect When You're Expecting. Approximately \$13.9 million of P&A was incurred in advance for films to be released in fiscal 2014, such as The Big Wedding, The Hunger Games: Catching Fire, Ender's Game, Now You See Me, Red 2, Peeples, and You're Next. Domestic theatrical P&A from the motion pictures segment in fiscal 2012 included P&A incurred on the release of Abduction, Conan the Barbarian, Good Deeds, Madea's Big Happy Family, The Hunger Games, and Warrior. In fiscal 2012, approximately \$15.5 million of P&A was incurred in advance for films to be released in fiscal 2013, such as The Cabin in the Woods, Safe and What to Expect When You're Expecting. We currently expect that distribution and marketing expenses of the motion pictures segment for fiscal 2014 will decrease as compared to fiscal 2013, due to the lower number of pictures we expect to release in fiscal 2014.

Home entertainment distribution and marketing costs on motion pictures and television product in fiscal 2013 of \$233.6 million increased \$60.8 million, or 35.2%, compared to \$172.8 million in fiscal 2012, primarily due to higher motion pictures home entertainment revenues. Home entertainment distribution and marketing costs as a percentage of home entertainment revenues in fiscal 2013 of 24.2% were comparable to home entertainment distribution and marketing costs as a percentage of home entertainment revenues in fiscal 2012 of 25.3%.

Lionsgate UK distribution and marketing expenses in the motion pictures segment in fiscal 2013 of \$65.3 million increased from \$45.8 million in fiscal 2012.

#### **General and Administrative Expenses**

The following table sets forth general and administrative expenses by segment for the fiscal years ended March 31, 2013 and 2012:

	(Amounts in mil . \$ 67.2 \$ 55.5 . 12.0 10.9	Incr ded Year Ended (Decr			
		March 31, 2012	Amount	Percent	
		(Amounts in millio	ons)		
General and administrative expenses					
Motion Pictures	\$ 67.2	\$ 55.5	\$11.7	21.1%	
Television Production	12.0	10.9	1.1	10.1%	
items below	88.8	67.1	21.7	32.3%	
Total general and administrative expenses before share- based compensation expense, shareholder activist					
matter expenses, and acquisition related expenses	168.0	133.5	34.5	25.8%	
Share-based compensation expense	47.7	25.0	22.7	90.8%	
Shareholder activist matter	_	(1.7)	1.7	(100.0)%	
acquisition of Summit Entertainment, LLC	2.6	12.0	(9.4)	(78.3)%	
	50.3	35.3	15.0	42.5%	
Total general and administrative expenses	\$218.3	<u>\$168.8</u>	\$49.5	<u>29.3</u> %	
Total general and administrative expenses as a percentage of revenue	8.1%	10.6%			
General and administrative expenses excluding share- based compensation expense, shareholder activist matter expenses, and acquisition related expenses, as					
a percentage of revenue	6.2%	8.4%			

#### Total General and Administrative Expenses

General and administrative expenses increased by \$49.5 million, or 29.3%, as reflected in the table above and further discussed below.

#### Motion Pictures

General and administrative expenses of the motion pictures segment increased \$11.7 million, or 21.1%. The increase in motion pictures general and administrative expenses is primarily due to increases in salaries and related expenses, rents and facilities expenses and professional fees. The increases in salaries and related expenses are primarily due to increased personnel associated with the acquisition of Summit Entertainment on January 13, 2012. Included in the motion pictures segment in fiscal 2012, is \$2.4 million in general and administrative expenses associated with Maple Pictures, which was sold on August 10, 2011. In fiscal 2013, \$11.6 million of motion pictures production overhead was capitalized compared to \$11.4 million in fiscal 2012.

#### Television Production

General and administrative expenses of the television production segment increased \$1.1 million, or 10.1%. In fiscal 2013, \$6.1 million of television production overhead was capitalized compared to \$5.8 million in fiscal 2012.

#### Shared Services and Corporate Expenses

Shared services and corporate expenses excluding share-based compensation expense, shareholder activist matter costs and severance and transaction costs related to the acquisition of Summit, increased \$21.7 million, or 32.3%, mainly due to increases in salaries and related expenses, incentive related compensation and legal and professional fees.

Shareholder activist matter costs were nil in fiscal 2013. Shareholder activist matter costs in fiscal 2012 include a \$3.9 million benefit, recorded in the quarter ended June 30, 2011, related to a negotiated settlement with a vendor of costs incurred and recorded in the prior fiscal year, and insurance recoveries of related litigation offset by other costs incurred.

*Share-Based Compensation Expense.* The following table sets forth share-based compensation expense included in shared services and corporate expenses for the fiscal years ended March 31, 2013 and 2012:

	Year Ended	Vear Ended	Increase (Decrease)	
	March 31, 2013	Year Ended March 31, 2012 (Amounts in million \$ 0.2  9.5  15.3  \$25.0	Amount	Percent
		(Amounts in million	ons)	
Share-Based Compensation Expense:				
Stock options	\$ 4.7	\$ 0.2	\$ 4.5	2,250.0%
Restricted share units and other share-based				
compensation	27.8	9.5	18.3	192.6%
Stock appreciation rights	15.2	15.3	(0.1)	(0.7)%
	\$47.7	\$25.0	\$22.7	90.8%

#### **Depreciation, Amortization and Other Expenses (Income)**

Depreciation and amortization of \$8.3 million for fiscal 2013 increased \$4.0 million from \$4.3 million in fiscal 2012, primarily due to the amortization of finite-lived intangible assets associated with the Summit acquisition included in fiscal 2013, with amortization for the period from acquisition on January 13, 2012 to March 31, 2012 included in fiscal 2012.

Interest expense of \$93.6 million for fiscal 2013 increased \$15.5 million, or 19.8%, from \$78.1 million in fiscal 2012. The following table sets forth the components of interest expense for the fiscal years ended March 31, 2013 and 2012:

	Year Ended March 31, 2013	Year Ended March 31, 2012
	(Amounts	in millions)
Interest Expense		
Cash Based:		
Senior revolving credit facility	\$10.1	\$ 4.1
Convertible senior subordinated notes	4.3	4.1
Senior secured second-priority notes	44.7	42.2
Term loan	12.2	6.9
Other	4.0	5.1
	75.3	62.4
Non-Cash Based:		
Amortization of discount (premium) on:		
Liability component of convertible senior		
subordinated notes	7.7	7.8
Senior secured second-priority notes	0.8	0.7
Term loan	0.6	0.4
Amortization of deferred financing costs	9.2	6.8
	18.3	15.7
	\$93.6	\$78.1

Interest and other income was \$4.0 million in fiscal 2013, compared to \$2.8 million in fiscal 2012.

The following table represents our portion of the income or (loss) of our equity method investees based on our percentage ownership for the fiscal years ended March 31, 2013 and 2012:

	March 31, 2013 Ownership Percentage	Year Ended March 31, 2013	Year Ended March 31, 2012 in millions)
FEARnet	34.5%	\$ 0.4	\$ 0.1
Break Media	42.0%	(3.8)	(5.9)
Roadside Attractions	43.0%	0.5	0.6
$EPIX^{(1)}$	31.2%	16.3	24.4
$TVGN^{(1)} \ldots \ldots \ldots \ldots \ldots \ldots$	50.0%	(16.5)	(8.5)
Tiger Gate Entertainment Limited ("Tiger Gate") <sup>(2)</sup>	16.0%	` <u> </u>	(2.3)
		\$ (3.1)	\$ 8.4

We license certain of our theatrical releases and other films and television programs to EPIX and TVGN. A portion of the profits of these licenses reflecting our ownership share in the venture is eliminated through an adjustment to the equity interest income (loss) of the venture. These profits are recognized as they are realized by the venture (see Note 6 to our consolidated financial statements).

#### Loss on Extinguishment of Debt

Loss on extinguishment of debt was \$24.1 million in fiscal 2013, primarily resulting from the accelerated pay-off of our Term Loan, which primarily resulted in the write off of a proportionate amount of the related unamortized deferred financing costs and debt discount of \$22.7 million. For fiscal 2012, the loss on extinguishment of debt was \$1.0 million resulting from the May 2011 repurchase of approximately \$19.4 million in aggregate principal amount of the October 2004 2.9375% Notes, and the August 2011 repurchase of approximately \$10.0 million in aggregate principal amount of the Senior Notes

#### **Income Tax (Benefit) Provision**

We had an income tax benefit of \$75.8 million, or 48.4%, of income before income taxes in fiscal 2013, compared to an expense of \$4.7 million, or (13.6%), of loss before income taxes in fiscal 2012. The income tax benefit in fiscal 2013 includes a benefit of \$141.1 million from the change in the valuation allowance on our net deferred tax assets, including our net operating loss carryforwards. The change in the valuation allowance of \$141.1 million consists of \$53.6 million associated with the realization of tax benefits from the use of net operating loss carryforwards and other tax attributes during the year ended March 31, 2013 and \$87.5 million representing a discrete benefit associated with the Company's remaining net deferred tax assets at March 31, 2013 (excluding certain deferred tax liabilities for tax deductible goodwill of \$4.8 million) that the Company believes are more likely than not to be realized in future periods on future tax returns. However, the assessment as to whether there will be sufficient taxable income to realize our net deferred tax assets is an estimate which could change in the future depending primarily upon the actual performance of our Company. We expect our effective tax rate in fiscal 2014 to more closely reflect the blended Federal and State (net of Federal benefit) statutory rates. However, we expect that with the utilization of our net operating loss carryforwards and other tax attributes, that our cash tax requirements will not increase significantly in fiscal 2014.

At March 31, 2013, we had U.S. net operating loss carryforwards of approximately \$129.9 million available to reduce future federal income taxes which expire beginning in 2019 through 2032, state net operating loss carryforwards of approximately \$163.5 million available to reduce future state income taxes which expire in varying amounts beginning 2014, and Canadian loss carryforwards of \$6.5 million which will expire beginning in 2031 through 2032.

The net tax expense reflected in the fiscal year ended March 31, 2012 is primarily attributable to deferred U.S. income taxes and foreign withholding taxes. Our actual annual effective tax rate differs from the statutory federal rate as a result of several factors, including changes in the valuation allowance against net deferred tax assets, non-temporary differences, foreign income taxed at different rates, and state and local income taxes.

#### Net Income (Loss)

Net income for the fiscal year ended March 31, 2013 was \$232.1 million, or basic net income per common share of \$1.73 on 134.5 million weighted average common shares outstanding and diluted net income per common share of \$1.61 on 149.4 million weighted average common shares outstanding. This compares to net loss for the fiscal year ended March 31, 2012 of \$39.1 million, or basic and diluted net loss per common share of \$0.30 on 132.2 million weighted average common shares outstanding.

Our former joint venture with Saban Capital Group, Inc. ("SCG"). In January 2012, the assets of Tiger Gate were contributed to Celestial Tiger Entertainment Limited ("Celestial Tiger Entertainment"), our joint venture with SCG and Celestial Pictures, a company wholly-owned by Astro Malaysia Holdings Sdn Bhd., of which we own a 16% interest. Accordingly, our interest in Celestial Tiger Entertainment is accounted under the cost method.

#### Fiscal 2012 Compared to Fiscal 2011

The following table sets forth the components of consolidated revenue by segment for the fiscal years ended March 31, 2012 and 2011:

	. \$1,190.3	Year Ended	Increase (Decrease)	
		March 31, 2011	Amount	Percent
		(Amounts in n		
Consolidated Revenue				
Motion Pictures	\$1,190.3	\$1,229.5	\$(39.2)	(3.2)%
Television Production	397.3	353.2	44.1	12.5%
	\$1,587.6	\$1,582.7	\$ 4.9	0.3%

Our largest component of revenue comes from home entertainment. The following table sets forth total home entertainment revenue for both the Motion Pictures and Television Production reporting segments for the fiscal years ended March 31, 2012 and 2011:

	. \$582.0	Year Ended	(Decrease)	
		March 31, 2011	Amount	Percent
		ns)		
Home Entertainment Revenue				
Motion Pictures	\$582.0	\$635.6	\$(53.6)	(8.4)%
Television Production	101.5	54.4	47.1	86.6%
	\$683.5	\$690.0	\$ (6.5)	(0.9)%

#### **Motion Pictures Revenue**

The table below sets forth the components of revenue and the changes in these components for the motion pictures reporting segment for the fiscal years ended March 31, 2012 and 2011. Due to the acquisition of Summit, motion pictures revenue for fiscal 2012 includes Summit revenue from the acquisition date of January 13, 2012 through March 31, 2012.

		Year Ended	(Decr		
			Amount	Percent	
		(Amounts in million	ons)		
Motion Pictures <sup>(1)</sup>					
Theatrical	\$ 208.9	\$ 205.9	\$ 3.0	1.5%	
Home Entertainment	582.0	635.6	(53.6)	(8.4)%	
Television	119.9	139.8	(19.9)	(14.2)%	
International	112.9	126.5	(13.6)	(10.8)%	
Lionsgate UK	101.5	79.2	22.3	28.2%	
Mandate Pictures	55.4	38.7	16.7	43.2%	
Other	9.7	3.8	5.9	155.3%	
	\$1,190.3	<u>\$1,229.5</u>	<u>\$(39.2)</u>	(3.2)%	

<sup>(1)</sup> For the fiscal year ended March 31, 2012, Motion Pictures revenue includes Maple Pictures revenue of \$17.4 million through the date of sale of August 10, 2011, compared to Maple Pictures revenue of \$85.6 million for the fiscal year ended March 31, 2011. Subsequent to August 10, 2011, revenue generated pursuant to the distribution agreements with Alliance has been recorded net of fees and expenses.

#### Motion Pictures—Theatrical Revenue

The following table sets forth the titles contributing approximately five percent or more of theatrical revenue by fiscal years theatrical slate and the month of their release for the fiscal years ended March 31, 2012 and 2011:

2012	icai Ende	d March 31, 2011	
	Theatrical Release Date		Theatrical Release Date
Fiscal 2012 Theatrical Slate:		Fiscal 2011 Theatrical Slate:	
The Hunger Games	March 2012	For Colored Girls	November 2010
Good Deeds	February 2012	Saw 3D	October 2010
Abduction	September 2011	Alpha and Omega	September 2010
Madea's Big Happy Family	April 2011	The Expendables	August 2010
	•	The Last Exorcism	August 2010
		Killers	June 2010
		Why Did I Get Married	
		Too?	April 2010
		Kick-Ass	April 2010

Theatrical revenue of \$208.9 million increased \$3.0 million, or 1.5%, in fiscal 2012, as compared to fiscal 2011. The increase in theatrical revenue in fiscal 2012, as compared to fiscal 2011, is due to the successful box office performance of *The Hunger Games* in fiscal 2012, offset by only eight theatrical releases in fiscal 2012, as compared to twelve theatrical releases in fiscal 2011. *The Hunger Games* released on March 23, 2012 and includes eight days of theatrical rentals in fiscal 2012. Also, due to the January 2012 acquisition of Summit, theatrical revenue in fiscal 2012 includes revenue from the release of the Summit titles, *Gone* and *Man on a Ledge*, with no comparable revenue in fiscal 2011.

Motion Pictures—Home Entertainment Revenue

The following table sets forth the titles contributing approximately two percent or more of motion pictures home entertainment revenue for the fiscal years ended March 31, 2012 and 2011:

Year Ended March 31,

	ieai Ende	u Maich 31,	
2012		2011	
	<b>DVD Release Date</b>		<b>DVD Release Date</b>
Fiscal 2012 Theatrical Slate:		Fiscal 2011 Theatrical Slate:	
Abduction	January 2012	The Next Three Days	March 2011
Warrior	December 2011	For Colored Girls	February 2011
Conan the Barbarian	November 2011	Saw 3D	January 2011
Madea's Big Happy Family	August 2011	Alpha and Omega	January 2011
Fiscal 2011 Theatrical Slate:	-	The Expendables	November 2010
The Lincoln Lawyer	July 2011	Killers	September 2010
<b>Summit Titles Released</b>	•		-
Theatrically Pre-Acquisition:		Kick-Ass	August 2010
The Twilight Saga: Breaking			
Dawn—Part 1	February 2012	Why Did I Get Married Too?	August 2010
Managed Brands:		Fiscal 2010 Theatrical Slate:	
50/50	January 2012	From Paris With Love	June 2010
	·	Daybreakers	May 2010
		The Spy Next Door	May 2010
		Precious	March 2010
		Managed Brands:	
		The Switch	March 2011

The following table sets forth the components of home entertainment revenue by product category for the fiscal years ended March 31, 2012 and 2011:

	Year Ended March 31,					
		2012			2011	
	Packaged Media	Digital Media <sup>(1)</sup>	Total	Packaged Media	Digital Media <sup>(1)</sup>	Total
			(Amounts i	n millions)		
Home entertainment revenues						
Fiscal 2012 Theatrical Slate	\$ 57.1	\$ 17.5	\$ 74.6	\$ —	\$ —	\$ —
Fiscal 2011 Theatrical Slate	46.9	36.5	83.4	192.9	38.7	231.6
Fiscal 2010 Theatrical Slate	5.1	0.9	6.0	74.4	42.3	116.7
Fiscal 2009 Theatrical Slate	3.7	1.4	5.1	10.0	1.2	11.2
Fiscal 2008 & Prior Theatrical Slate	15.3	3.6	18.9	22.8	4.2	27.0
Total Theatrical Slates	128.1	59.9	188.0	300.1	86.4	386.5
Summit Titles Released Theatrically						
Pre-Acquisition	142.9	7.1	150.0	_	_	
Managed Brands <sup>(2)</sup>	193.0	45.0	238.0	201.2	32.7	233.9
Other	2.9	3.1	6.0	12.0	3.2	15.2
	\$466.9	<u>\$115.1</u>	<u>\$582.0</u>	\$513.3	<u>\$122.3</u>	\$635.6

Digital media revenue consists of revenues generated from pay-per-view and video-on-demand platforms, electronic sell-through or "EST," and digital rental.

Home entertainment revenue of \$582.0 million decreased \$53.6 million, or 8.4%, in fiscal 2012, as compared to fiscal 2011. The decrease in home entertainment revenue is primarily due to a decrease in the contribution of revenue from the theatrical slates as listed above, offset in part by the contribution of packaged media revenue from Summit titles released theatrically pre-acquisition, with no comparable revenue in fiscal 2011, and to a lesser extent, an increase in the contribution of electronic media revenue from managed brands. The decrease in revenue contributed by the theatrical slates is primarily due to only five titles released on DVD in fiscal 2012 from our fiscal 2012 theatrical slate, as compared to ten titles released on DVD in fiscal 2011 from our fiscal 2011 theatrical slate, and also due to the performance of the titles released, and in particular, the significant home entertainment revenues generated by *The Expendables* in fiscal 2011.

### Motion Pictures—Television Revenue

The following table sets forth the titles contributing significant motion pictures television revenue for the fiscal years ended March 31, 2012 and 2011:

2012	2011
Fiscal 2012 Theatrical Slate:	Fiscal 2011 Theatrical Slate:
Madea's Big Happy Family	Kick-Ass
Fiscal 2011 Theatrical Slate:	Killers
Alpha & Omega	Why Did I Get Married Too?
For Colored Girls	Fiscal 2010 Theatrical Slate:
Saw 3D	Brothers
The Expendables	Daybreakers
The Last Exorcism	From Paris With Love
The Lincoln Lawyer	I Can Do Bad All By Myself
The Next Three Days	Precious
Fiscal 2009 Theatrical Slate:	Saw VI
Madea Goes to Jail	The Spy Next Door
	Fiscal 2009 Theatrical Slate:
	The Forbidden Kingdom

<sup>(2)</sup> Managed Brands consists of Direct-to-DVD, acquired and licensed brands, acquired library and other product.

The following table sets forth the components of television revenue by product category for the fiscal years ended March 31, 2012 and 2011:

	Year Ended March 31,	
	2012	2011
	(Amounts in millions)	
Television revenues		
Fiscal 2012 Theatrical Slate	\$ 9.8	\$ —
Fiscal 2011 Theatrical Slate	59.2	29.4
Fiscal 2010 Theatrical Slate	1.5	56.3
Fiscal 2009 Theatrical Slate	12.8	13.2
Fiscal 2008 & Prior Theatrical Slate	14.7	22.6
Total Theatrical Slates	98.0	121.5
Summit Titles Released Theatrically Pre-Acquisition	2.7	
Managed Brands	18.0	16.2
Other	1.2	2.1
	\$119.9	\$139.8

Television revenue included in motion pictures revenue of \$119.9 million decreased \$19.9 million, or 14.2%, in fiscal 2012 as compared to fiscal 2011. The decrease in television revenue in fiscal 2012 compared to fiscal 2011 is mainly due to the number and performance of titles in the theatrical slates listed above with television availability windows opening in fiscal 2012. The contribution of television revenue from the titles listed above was \$72.7 million in fiscal 2012, compared to \$85.0 million in fiscal 2011, and the contribution of television revenue from titles not listed above was \$47.2 million in fiscal 2012, compared to \$54.8 million in fiscal 2011.

### Motion Pictures—International Revenue

The following table sets forth the titles contributing significant motion pictures international revenue for the fiscal years ended March 31, 2012 and 2011:

Year Ended March 31,					
2012	2011				
Fiscal 2012 Theatrical Slate:	Fiscal 2011 Theatrical Slate:				
Abduction	Alpha and Omega				
The Hunger Games	Kick-Ass				
Warrior	Killers				
Fiscal 2011 Theatrical Slate:	Saw 3D				
Kick-Ass	The Next Three Days				
<b>Summit Titles Released Theatrically</b>					
Pre-Acquisition:					
The Twilight Saga: Breaking Dawn—Part 1					

The following table sets forth the components of international revenue by product category for the fiscal years ended March 31, 2012 and 2011:

	Year Ended March 31,	
	2012	2011
	,	ounts llions)
International revenues		
Fiscal 2012 Theatrical Slate	\$ 46.7	\$ —
Fiscal 2011 Theatrical Slate	13.1	86.8
Fiscal 2010 Theatrical Slate	2.0	14.4
Fiscal 2009 Theatrical Slate	1.8	4.7
Fiscal 2008 & Prior Theatrical Slate	6.0	7.4
Total Theatrical Slates	69.6	113.3
Summit Titles Released Theatrically Pre-Acquisition	21.3	_
Managed Brands	19.4	10.3
Other	2.6	2.9
	\$112.9	\$126.5

International revenue included in motion pictures revenue of \$112.9 million decreased \$13.6 million, or 10.8%, in fiscal 2012, as compared to fiscal 2011. The increase in international revenue in fiscal 2012 compared to fiscal 2011 is mainly due to the revenues generated by the titles and product categories listed above.

### Motion Pictures—Lionsgate UK Revenue

The following table sets forth the titles contributing significant Lionsgate UK revenue for the fiscal years ended March 31, 2012 and 2011:

2012	2011
Fiscal 2012 Theatrical Slate:	Fiscal 2011 Theatrical Slate:
The Hunger Games	Saw 3D
Fiscal 2011 Theatrical Slate:	The Expendables
The Expendables	Fiscal 2010 Theatrical Slate:
Lionsgate UK and third party product:	Daybreakers
Blitz	Lionsgate UK and third party product:
	Harry Brown
	The Hurt Locker

The following table sets forth the components of Lionsgate UK revenue by product category for the fiscal years ended March 31, 2012 and 2011:

	Year Ended March 31,	
	2012	2011
	(Amounts in millions)	
Lionsgate UK revenues		
Fiscal 2012 Theatrical Slate	\$ 14.9	\$ —
Fiscal 2011 Theatrical Slate	19.4	32.2
Fiscal 2010 Theatrical Slate	1.1	8.2
Fiscal 2009 Theatrical Slate	3.2	1.0
Fiscal 2008 & Prior Theatrical Slate	1.9	2.5
Total Theatrical Slates	40.5	43.9
Summit Titles Released Theatrically Pre-Acquisition	6.7	
Lionsgate UK and third party product	38.6	22.1
Managed Brands	15.4	10.4
Other	0.3	2.8
	\$101.5	\$79.2

Lionsgate UK revenue of \$101.5 million increased \$22.3 million, or 28.2%, in fiscal 2012 as compared to fiscal 2011. The increase in Lionsgate UK revenue in fiscal 2012 compared to fiscal 2011 is mainly due to the revenue generated by the titles and product categories listed above.

#### Motion Pictures—Mandate Pictures Revenue

The following table sets forth the titles contributing significant Mandate Pictures revenue for the fiscal years ended March 31, 2012 and 2011:

Year Ended March 31,				
2012	2011			
50/50	Drag Me To Hell			
A Very Harold & Kumar 3D Christmas	Juno			
Juno	Peacock			
Young Adult	The Switch			
	Whip It			

Mandate Pictures revenue includes revenue from the sales and licensing of domestic and worldwide rights of titles developed or acquired by Mandate Pictures to third-party distributors or international sub-distributors. Mandate Pictures revenue of \$55.4 million increased \$16.7 million, or 43.2%, in fiscal 2012, as compared to fiscal 2011.

#### **Television Production Revenue**

Television production revenue of \$397.3 million increased \$44.1 million, or 12.5%, in fiscal 2012, as compared to fiscal 2011. The following table sets forth the components and the changes in the components of revenue that make up television production revenue for the fiscal years ended March 31, 2012 and 2011:

	Year Ended March 31, 2012	Year Ended	Increase (	Decrease)			
		March 31, 2011	Amount	Percent			
	(Amounts in millions)						
Television Production							
Domestic television	\$251.8	\$259.5	\$(7.7)	(3.0)%			
International	37.2	37.1	0.1	0.3%			
Home entertainment revenue							
from television production	101.5	54.4	47.1	86.6%			
Other	6.8	2.2	4.6	209.1%			
	\$397.3	\$353.2	\$44.1	12.5%			

Revenues included in television production increased in fiscal 2012, mainly due to higher revenue generated from the home entertainment category of television production, offset in part by lower revenue generated from domestic television in fiscal 2012 as compared to fiscal 2011.

### Television Production—Domestic Television

The following table sets forth the titles contributing approximately two percent or more of domestic television revenue for the fiscal years ended March 31, 2012 and 2011:

Year Ended March 31,				
2012	2011			
Are We There Yet	Are We There Yet			
Boss—Season 1	Blue Mountain State—Season 2			
Family Feud—Season 4	Family Feud—Season 3			
House of Payne	House of Payne			
Mad Men—Season 5	Mad Men—Season 4			
Meet the Browns	Meet the Browns			
Nurse Jackie—Season 4	Nurse Jackie—Season 3			
Weeds—Season 7	Running Wilde—Season 1			
The Wendy Williams Show—Seasons 2 & 3	South Park			
	Weeds—Season 6			
	The Wendy Williams Show—Seasons 1 & 2			

Domestic television revenue of \$251.8 million decreased \$7.7 million, or 3.0%, in fiscal 2012, as compared to fiscal 2011. The contribution of television revenue from the titles listed above was \$221.6 million in fiscal 2012, compared to \$220.7 million in fiscal 2011, and the contribution of television revenue from titles not listed above was \$30.2 million in fiscal 2012, compared to \$38.8 million in fiscal 2011.

#### Television Production—International Revenue

International revenue in fiscal 2012 was comparable to fiscal 2011. International revenue in fiscal 2012 primarily included revenue from Blue Mountain State Season 2, Mad Men Seasons 1, 2, 3, and 4, and Weeds Seasons 5 and 6. International revenue in fiscal 2011 included revenue from Blue Mountain State Season 1, Crash Season 2, and Mad Men Seasons 1, 2, 3, and 4.

Television Production—Home Entertainment Revenue from Television Production

The increase in home entertainment revenue from television production is primarily driven by electronic media revenue from *Mad Men Seasons 1, 2, 3,* and 4, as a result of a licensing contract, and *Weeds Seasons 1, 2, 3, 4* and 5, primarily as a result of an extension of a licensing contract, and to a lesser extent, packaged media revenue from *Weeds Season 7* (released February 2012) in fiscal 2012.

#### **Direct Operating Expenses**

The following table sets forth direct operating expenses by segment for the fiscal years ended March 31, 2012 and 2011:

	Year Ended March 31, 2012			Year Ended March 31, 2011		
	Motion Pictures	Television Production	Total	Motion Pictures	Television Production	Total
			(Amounts in	millions)		
Direct operating expenses						
Amortization of films and television						
programs	\$415.5	\$188.2	\$603.7	\$354.4	\$175.0	\$529.4
Participation and residual expense	187.4	116.0	303.4	170.3	95.0	265.3
Other expenses	1.5	(0.2)	1.3	1.2	(0.2)	1.0
	\$604.4	\$304.0	\$908.4	\$525.9	\$269.8	\$795.7
Direct operating expenses as a percentage						
of segment revenues	50.8%	76.5%	57.2%	42.8%	76.4%	50.3%

Direct operating expenses of the motion pictures segment of \$604.4 million for fiscal 2012 were 50.8% of motion pictures revenue, compared to \$525.9 million, or 42.8% of motion pictures revenue for fiscal 2011. The increase in direct operating expense of the motion pictures segment as a percent of revenue in fiscal 2012 is primarily due to the aggregate increase in the film cost of the Summit film assets as a result of recording the film rights of Summit at their estimated fair values due to the application of purchase accounting under generally accepted accounting principles, which results in higher amortization cost in relation to revenue. Additionally, the increase is, to a lesser extent, due to the change in the mix of product generating revenue compared to fiscal 2011, and is primarily driven by the titles in our theatrical slates. Investment in film write-downs of the motion pictures segment during fiscal 2012 totaled approximately \$6.8 million, compared to \$6.6 million for fiscal 2011. In fiscal 2012 and in fiscal 2011, there was one write-down that individually exceeded \$1.0 million.

Direct operating expenses of the television production segment of \$304.0 million for fiscal 2012 were 76.5% of television revenue, compared to \$269.8 million, or 76.4%, of television revenue for fiscal 2011. The direct operating expenses as a percent of television revenue were comparable to fiscal 2011. In fiscal 2012, \$3.8 million of charges for write-downs of television film costs were included in the amortization of television programs, compared to charges of \$11.6 million in fiscal 2011. In fiscal 2012, there were no write-downs that individually exceeded \$1.0 million, and the fiscal 2011 write-downs included write-downs on three titles over \$1.0 million, which aggregated \$7.9 million, of which \$5.3 million related to one television series.

#### **Distribution and Marketing Expenses**

The following table sets forth distribution and marketing expenses by segment for the fiscal years ended March 31, 2012 and 2011:

	Year Ended March 31, 2012		Year Ended March 31,		1, 2011	
	Motion Pictures	Television Production	Total	Motion Pictures	Television Production	Total
			(Amounts i	in millions)		
Distribution and marketing expenses						
Theatrical	\$234.4	\$ —	\$234.4	\$267.1	\$ —	\$267.1
Home Entertainment	164.2	8.6	172.8	191.2	12.6	203.8
Television	2.0	14.6	16.6	1.6	14.8	16.4
International	5.0	3.8	8.8	5.3	5.3	10.6
Lionsgate UK	45.8	1.5	47.3	45.1	2.5	47.6
Other	3.6	0.1	3.7	1.5	0.2	1.7
	\$455.0	\$28.6	\$483.6	\$511.8	\$35.4	\$547.2

The majority of distribution and marketing expenses relate to the motion pictures segment. Theatrical P&A in the motion pictures segment in fiscal 2012 of \$234.4 million decreased \$32.7 million, compared to \$267.1 million in fiscal 2011, largely due to only eight theatrical releases in fiscal 2012 as compared to twelve theatrical releases in fiscal 2011. Domestic theatrical P&A from the motion pictures segment in fiscal 2012 included P&A incurred on the release of Abduction, Conan the Barbarian, Good Deeds, Madea's Big Happy Family, The Hunger Games, and Warrior. Also, due to the January 2012 acquisition of Summit, domestic theatrical P&A from the motion pictures segment in fiscal 2012 includes P&A incurred on the release of a Summit title, Man on a Ledge, with no comparable expense in fiscal 2011. Approximately \$125.1 million of P&A was incurred on titles that generated less than 5% of theatrical revenue in fiscal 2012, of which approximately \$15.5 million was P&A incurred in advance for films to be released in fiscal 2013, such as The Cabin in the Woods, Safe and What to Expect When You're Expecting. Domestic theatrical P&A from the motion pictures segment in fiscal 2011 included P&A incurred on the release of Alpha and Omega, Buried, For Colored Girls, Kick-Ass, Killers, Saw 3D, The Expendables, The Last Exorcism, The Next Three Days, and Why Did I Get Married Too?. Approximately \$58.7 million of P&A was incurred on titles that generated less than 5% of theatrical revenue in fiscal 2011, of which \$7.6 million was P&A incurred in advance for films to be released in fiscal 2012.

Home entertainment distribution and marketing costs on motion pictures and television product in fiscal 2012 of \$172.8 million decreased \$31 million, or 15.2%, compared to \$203.8 million in fiscal 2011, primarily due to lower distribution and marketing costs associated with lower motion pictures home entertainment revenues. Home entertainment distribution and marketing costs as a percentage of home entertainment revenues was 25.3% and 29.5% in fiscal 2012 and fiscal 2011, respectively. The decrease in home entertainment distribution and marketing costs as a percentage of home entertainment revenues was primarily due to an increase in home entertainment revenue from electronic media, which requires substantially lower distribution and marketing costs as compared to packaged media, as compared to fiscal 2011.

Lionsgate UK distribution and marketing expenses in the motion pictures segment in fiscal 2012 of \$45.8 million increased slightly from \$45.1 million in fiscal 2011.

#### **General and Administrative Expenses**

The following table sets forth general and administrative expenses by segment for the fiscal years ended March 31, 2012 and 2011:

	Year Ended	Year Ended	Increase (	(Decrease)	
	March 31, 2012	March 31, 2011	Amount	Percent	
		(Amounts in milli	ons)		
General and administrative expenses					
Motion Pictures	\$ 55.5	\$ 48.4	\$ 7.1	14.7%	
Television Production	10.9	11.5	(0.6)	(5.2)%	
Shared services and corporate expenses, excluding					
items below	67.1	56.2	10.9	19.4%	
Total general and administrative expenses before					
share-based compensation expense, shareholder					
activist matter expenses, and acquisition related					
	133.5	116.1	17.4	15.0%	
expenses	25.0	32.4			
Share-based compensation expense			(7.4)	(22.8)%	
Shareholder activist matter	(1.7)	22.9	(24.6)	(107.4)%	
Severance and transaction costs related to the	12.0		12.0	100.00/	
acquisition of Summit Entertainment, LLC	12.0		12.0	100.0%	
	35.3	55.3	(20.0)	(36.2)%	
Total general and administrative expenses	\$168.8	\$171.4	\$ (2.6)	(1.5)%	
	<u></u>	<u>-</u>			
Total general and administrative expenses as a	10.664	10.00			
percentage of revenue	10.6%	10.8%			
General and administrative expenses excluding share-					
based compensation expense, shareholder activist					
matter expenses, and acquisition related expenses,	0.464	7.2~			
as a percentage of revenue	8.4%	7.3%			

### Total General and Administrative Expenses

General and administrative expenses decreased by \$2.6 million, or 1.5%, as reflected in the table above and further discussed below.

#### Motion Pictures

General and administrative expenses of the motion pictures segment increased \$7.1 million, or 14.7%. The increase in motion pictures general and administrative expenses is primarily due to general and administrative expenses associated with Summit, acquired on January 13, 2012. Included in the motion pictures segment in fiscal 2012, is \$2.4 million in general and administrative expenses associated with Maple Pictures. Due to the sale of Maple Pictures, the Company will no longer incur general and administrative expenses associated with Maple Pictures. In fiscal 2012, \$11.4 million of motion pictures production overhead was capitalized compared to \$9.0 million in fiscal 2011.

#### Television Production

General and administrative expenses of the television production segment decreased \$0.6 million, or 5.2%. In fiscal 2012, \$5.8 million of television production overhead was capitalized compared to \$4.3 million in fiscal 2011.

#### Shared Services and Corporate Expenses

Shared services and corporate expenses excluding share-based compensation expense, shareholder activist matter costs and severance and transaction costs related to the acquisition of Summit, increased \$10.9 million, or 19.4%, mainly due to increases in incentive related compensation and to a lesser extent, rent and facilities expenses, partially offset by decreases in legal and professional fees.

Shareholder activist matter costs decreased \$24.6 million as a result of significantly less shareholder activist activity in fiscal 2012, as compared to fiscal 2011. Additionally, shareholder activist matter costs in fiscal 2012 include a \$3.9 million benefit, recorded in the quarter ended June 30, 2011, related to a negotiated settlement with a vendor of costs incurred and recorded in the prior fiscal year, and insurance recoveries of related litigation offset by other costs incurred.

*Share-Based Compensation Expense.* The following table sets forth share-based compensation expense included in shared services and corporate expenses for the fiscal years ended March 31, 2012 and 2011:

Year Ended March 31, 2012	Voor Ended	Vear Ended	Increase (	Decrease)
	March 31, 2011	Amount	Percent	
	(Amounts in milli	ons)		
\$ 0.2	\$ 2.6	\$ (2.4)	(92.3)%	
		` /	, ,	
9.5	26.0	(16.5)	(63.5)%	
15.3	3.8	11.5	302.6%	
\$25.0	\$32.4	\$ (7.4)	(22.8)%	
	\$ 0.2 9.5 15.3	March 31, 2012     March 31, 2011 (Amounts in million)       \$ 0.2     \$ 2.6       9.5     26.0       15.3     3.8	March 31, 2012     March 31, 2011 (Amounts in millions)     Amount (Amounts in millions)       \$ 0.2     \$ 2.6     \$ (2.4)       9.5     26.0     (16.5)       15.3     3.8     11.5	

<sup>(1)</sup> The decrease in share-based compensation from stock options and restricted share units is due to \$21.9 million of share-based compensation expense associated with the immediate vesting of equity awards of certain executive officers triggered by the "change in control" provisions in their respective employment agreements during the year ended March 31, 2011.

# Depreciation, Amortization and Other Expenses (Income)

Depreciation and amortization of \$4.3 million for fiscal 2012 decreased \$1.5 million from \$5.8 million in fiscal 2011.

<sup>(2)</sup> The increase in stock appreciation rights expense is primarily associated with the increase in the Company's stock price during the year ended March 31, 2012.

Interest expense of \$78.1 million for fiscal 2012 increased \$22.9 million, or 41.5%, from \$55.2 million in fiscal 2011. The following table sets forth the components of interest expense for the fiscal years ended March 31, 2012 and 2011:

Von Ended Von Ended

	Year Ended March 31, 2012	Year Ended March 31, 2011	
	(Amounts in millions)		
Interest Expense			
Cash Based:			
Senior revolving credit facility	\$ 4.1	\$ 6.8	
Convertible senior subordinated notes	4.1	5.6	
Senior secured second-priority notes	42.2	24.2	
Term loan	6.9		
Other	5.1	2.3	
	62.4	38.9	
Non-Cash Based:			
Amortization of discount (premium) on:			
Liability component of convertible senior			
subordinated notes	7.8	10.1	
Senior secured second-priority notes	0.7	1.2	
Term loan	0.4	_	
Amortization of deferred financing costs	6.8	5.0	
	15.7	16.3	
	<u>\$78.1</u>	\$55.2	

Interest and other income was \$2.8 million in fiscal 2012, compared to \$1.7 million in fiscal 2011.

The following table represents our portion of the income or (loss) of our equity method investees based on our percentage ownership for the fiscal years ended March 31, 2012 and 2011:

	March 31, 2012 Ownership Percentage	Year Ended March 31, 2012 (Amounts i	Year Ended March 31, 2011 in millions)
FEARnet	34.5%	\$ 0.1	\$ 0.7
Break Media	42.0%	(5.9)	(2.4)
Roadside Attractions	43.0%	0.6	0.8
$EPIX^{(1)}$	31.2%	24.4	(15.0)
$TVGN^{(2)}$	51.0%	(8.5)	(3.0)
Tiger Gate <sup>(3)</sup>	45.9%	(2.3)	(1.8)
		\$ 8.4	<u>\$(20.7)</u>

We license certain of our theatrical releases and other films and television programs to EPIX. A portion of the profits of these licenses reflecting our ownership share in the venture is eliminated through an adjustment to the equity interest income (loss) of the venture. These profits are recognized as they are realized by the venture (see Note 6 to our consolidated financial statements).

- adjustment to the equity interest loss of the venture. These profits are recognized as they are realized by the venture (see Note 6 to our consolidated financial statements).
- Our former joint venture with SCG. In January 2012, the assets of Tiger Gate were contributed to Celestial Tiger Entertainment, our joint venture with SCG and Celestial Pictures, a company wholly-owned by Astro Malaysia Holdings Sdn Bhd., of which we own a 16% interest. Accordingly, our interest in Celestial Tiger Entertainment is accounted under the cost method.

#### **Income Tax Provision**

We had an income tax expense of \$4.7 million, or (13.6%), of loss before income taxes in fiscal 2012, compared to an expense of \$4.3 million, or (16.3%), of loss before income taxes in fiscal 2011. The tax expense reflected in the fiscal year ended March 31, 2012 is primarily attributable to deferred U.S. income taxes and foreign withholding taxes. Our actual annual effective tax rate differs from the statutory federal rate as a result of several factors, including changes in the valuation allowance against net deferred tax assets, non-temporary differences, foreign income taxed at different rates, and state and local income taxes.

#### **Net Loss**

Net loss for the fiscal year ended March 31, 2012 was \$39.1 million, or basic and diluted net loss per common share of \$0.30 on 132.2 million weighted average common shares outstanding. This compares to net loss for the fiscal year ended March 31, 2011 of \$30.4 million, or basic and diluted net loss per common share of \$0.23 on 131.2 million weighted average common shares outstanding.

# **Liquidity and Capital Resources**

Our liquidity and capital resources have been provided principally through cash generated from operations, corporate debt, and our production loans. Our corporate debt primarily consists of our senior revolving credit facility, senior secured second-priority notes ("Senior Notes"), a term loan (which was terminated and fully paid off on October 18, 2012), convertible senior subordinated notes, and our production loans consist of borrowings under individual production loans, our Pennsylvania Regional Center credit facility, and our Film Credit Facility (expired April 6, 2013).

We may from time to time seek to retire or purchase our outstanding debt through cash purchases and/or exchanges for new debt instruments or equity securities, in open market purchases, privately negotiated transactions or otherwise. Such repurchases or exchanges, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. The amounts involved may be material.

We license certain films and/or television programs to TVGN. A portion of the profits of these licenses reflecting our ownership share in the venture is eliminated through an

#### **Corporate Debt**

The principal amounts outstanding under our corporate debt as of March 31, 2013, 2012 and 2011 were as follows:

	Maturity Date or	Principa	al Amounts Outs	standing	
	Next Holder Redemption Date	Conversion Price Per Share	March 31, 2013	March 31, 2012	March 31, 2011
			(Am	ounts in thousa	nds)
Senior revolving credit facility	May 2016 <sup>(1)</sup>	N/A	\$338,474	\$ 99,750	\$ 69,750
Senior secured second-priority notes	November 2016 <sup>(2)</sup>	N/A	436,000	436,000	236,000
Term loan		N/A		484,664	
Principal amounts of convertible senior subordinated notes				•	
October 2004 2.9375% Notes	October 2014	\$11.50	348	348	46,326
February 2005 3.625% Notes	March 2015	\$14.28		23,464	23,470
April 2009 3.625% Notes	March 2015	\$ 8.25	64,505	66,581	66,581
January 2012 4.00% Notes	January 2017	\$10.50	45,000	45,000	_
Other financing obligations	·	N/A		3,778	3,718
			\$884,327	\$1,159,585	\$445,845

<sup>(1)</sup> The senior revolving credit facility expires the earlier of (i) September 27, 2017 or (ii) six (6) months prior to the maturity of our Senior Notes.

### Senior Revolving Credit Facility

Availability of Funds. At March 31, 2013, there was \$303.0 million available (March 31, 2012—\$230.2 million). On September 27, 2012 we amended and restated our senior revolving credit facility which previously provided for borrowings and letters of credit up to an aggregate of \$340 million. The amended and restated senior revolving credit facility provides for borrowings and letters of credit up to an aggregate of \$800 million, subject to a borrowing base and other restrictions. Due to restrictions in our senior secured second-priority notes indenture, the maximum borrowing allowed is \$650 million (previously \$340 million), unless certain financial ratios are met. The availability of funds is limited by a borrowing base and also reduced by outstanding letters of credit which amounted to \$8.5 million at March 31, 2013 (March 31, 2012—\$10.0 million).

*Maturity Date.* The senior revolving credit facility expires the earlier of (i) September 27, 2017 or (ii) six (6) months prior to the maturity of our senior secured second-priority notes.

*Interest*. Interest is payable at an alternative base rate, as defined, plus 1.5% or LIBOR plus 2.5% as designated by us. As of March 31, 2013, the senior revolving credit facility bore interest of 2.5% over the LIBOR rate (effective interest rate of 2.7% and 2.74% on borrowings outstanding as of March 31, 2013 and March 31, 2012, respectively).

Commitment Fee. We are required to pay a quarterly commitment fee of 0.375% to 0.5% per annum, depending on the average balance of borrowings outstanding during the period, on the total senior revolving credit facility of \$800 million less the amount drawn.

*Security.* Obligations under the senior revolving credit facility are secured by collateral (as defined in the credit agreement) granted by us and certain of our subsidiaries, as well as a pledge of equity interests in certain of our subsidiaries.

Covenants. The senior revolving credit facility contains a number of affirmative and negative covenants that, among other things, require us to satisfy certain financial covenants and restrict our ability to incur additional debt, pay dividends and make distributions, make certain investments and acquisitions, repurchase its stock and prepay certain indebtedness, create liens, enter into agreements with affiliates, modify the nature of our business, enter into sale-leaseback transactions, transfer and sell material assets and merge or consolidate. As of March 31, 2013, we were in compliance with all applicable covenants.

Change in Control. Under the senior revolving credit facility, we may also be subject to an event of default upon a change in control (as defined in the credit agreement) which, among other things, includes a person or group acquiring ownership or control in excess of 50% (amended from 20% on June 22, 2010) of our common shares.

#### Senior Secured Second-Priority Notes

Transactions. On May 13, 2011, Lions Gate Entertainment Inc. ("LGEI"), our wholly-owned subsidiary, issued approximately \$200.0 million aggregate principal amount of senior secured second-priority notes due 2016 (the "May 2011 Senior Notes," and collectively with the October 2009 Senior Notes, the "Senior Notes"). The May 2011 Senior Notes have the same terms as the October 2009 Senior Notes (\$236 million principal), except for the issue date, issue price and first interest payment.

In August 2011, a subsidiary of LGEI paid \$9.9 million to repurchase \$10.0 million of aggregate principal amount (carrying value—\$9.9 million) of the Senior Notes. In September 2011, LGEI resold such Senior Notes at 99.0% of the \$10.0 million face amount thereof, plus accrued interest thereon from May 1, 2011, resulting in gross proceeds of approximately \$10.2 million.

On October 15, 2012, we amended the indenture governing our senior secured second-priority notes to, among other things, enable us to incur additional secured indebtedness under our amended and restated senior revolving credit facility, in an aggregate principal amount not to exceed \$650 million (an increase from the previous limit of \$340 million).

Covenants. The Senior Notes contain certain restrictions and covenants that, subject to certain exceptions, limit our ability to incur additional indebtedness, pay dividends or repurchase our common shares, make certain loans or investments, and sell or otherwise dispose of certain assets subject to certain conditions, among other limitations. As of March 31, 2013, we were in compliance with all applicable covenants.

Under the terms of the Senior Notes, there are certain covenants which restrict our ability to incur certain additional indebtedness, make certain "restricted payments" as defined, and other items. These covenants require certain ratios, such as the Secured Leverage Ratio and Consolidated Leverage Ratio (as defined in the indentures), to meet certain specified thresholds before such additional indebtedness, restricted payments or other items are permitted under the terms of the indenture. These ratios are partially based on the net borrowing base amount, as calculated pursuant to the indenture. The following table sets forth the total gross and net borrowing base and certain components of the borrowing base as prescribed by the indenture to the Senior Notes:

<sup>(2)</sup> The Senior Notes are redeemable, in whole but not in part, by us at any time prior to November 1, 2013, at a redemption price of 100% of the principal amount plus the Applicable Premium, as defined in the indenture, and accrued and unpaid interest to the date of redemption. The Senior Notes are redeemable, in whole or in part, by us at 105.125% of the principal amount if redeemed between November 1, 2013 and November 1, 2014, at 102.563% of the principal amount if redeemed between November 1, 2014 and November 1, 2015, and 100.0% of the principal amount if redeemed on or after November 1, 2015. The Senior Notes pay interest semi-annually on May 1 and November 1 of each year at a rate of 10.25% per year.

Base Definition					March 31, 2013		
Clause <sup>(2)</sup>	Category Name	G	ross <sup>(1)</sup>		Rate		Net <sup>(1)</sup>
		-		(	Amounts in millions)		
(i)	Eligible Major Domestic Receivables	\$	372.9	(a)	100%	\$	372.9
(ii)	Eligible Acceptable Domestic Receivables		245.7	(a)	90%		221.1
(iii)	Eligible Acceptable Foreign Receivables		72.6	(a)	85%		61.7
(iv)	Acceptable Tax Credits		70.9	(a)	85%/75%		53.9
(v)	Other Receivables		25.0	(a)	50%		12.5
	<b>Borrowing Base from Receivables</b>	\$	787.1			\$	722.1
(vii)	Unsold Rights Valuation		648.7	(a)	50%		324.3
(viii)	Eligible Video Cassette Inventory		35.5		lesser of 50% or		10.0
` '	-				\$10 million		
(ix)	Total Home Video, Pay Television, Free Television						
. ,	Credits		359.6		Misc.		293.2
(xiii)	Cash Collateral Accounts		20.6	(a)	100%		20.6
(xiv)	P&A Credit		9.4	@	50%		4.7
	Borrowing Base at March 31, 2013 <sup>(3)</sup>	\$1	,860.9			<b>\$</b> 1	1,374.9
		_					

<sup>(1)</sup> Gross amount represents the amount as of each applicable category and the net amount represents the acceptable portion of that amount permitted to be counted in the Borrowing Base (as defined) under the indenture.

### Term Loan

In connection with the acquisition of Summit (see Note 13 to our consolidated financial statements) on January 13, 2012, we entered into a new \$500.0 million term loan agreement (the "Term Loan") and received net proceeds of \$476.2 million, after original issue discount and offering fees and expenses. The net proceeds were used in connection with the acquisition of Summit to pay off Summit's existing term loan. The Term Loan was to mature on September 7, 2016 and was secured by collateral consisting of the assets of Summit. The Term Loan carried interest at a reference to a base rate or the LIBOR rate (subject to a LIBOR floor of 1.25%), in either case plus an applicable margin of 4.50% in the case of base rate loans and 5.50% in the case of LIBOR loans. The Term Loan was repayable in quarterly installments equal to \$13.75 million, with the balance payable on the final maturity date. During the year ended March 31, 2013, we made accelerated payments on the Term Loan and paid off all amounts outstanding under the Term Loan, as well as accrued but unpaid interest.

In connection with the payoff of the Term Loan, we arranged for Summit and certain of its affiliates to become guarantors of our senior credit facility and our Senior Notes due 2016, and pledge their assets in support of such guaranties, in accordance with their respective terms.

#### Convertible Senior Subordinated Notes

#### Fiscal 2012 and 2013 Convertible Senior Subordinated Notes Transactions

October 2004 2.9375% Notes: In May 2011, LGEI paid \$19.5 million to repurchase \$19.4 million of aggregate principal amount (carrying value—\$18.9 million) of the October 2004 2.9375% Notes. In October 2011, certain holders of the October 2004 2.9375% Notes required LGEI to repurchase \$26.6 million in aggregate principal amount (carrying value—\$26.6 million) of the October 2004 2.9375% Notes, together with accrued and unpaid interest, pursuant to the redemption terms of the October 2004 2.9375% Notes.

February 2005 3.625% Notes: In July 2012, we completed the optional redemption of the February 2005 3.625% Notes. Of the \$23.5 million of February 2005 3.625% notes called for redemption, \$7.7 million were redeemed for cash at 100% of their principal amount, plus accrued and unpaid interest, and \$15.8 million were converted into common shares at a conversion rate of 70.0133 common shares per \$1,000 in principal amount, or a conversion price of approximately \$14.28 per share for an aggregate of 1,107,950 common shares (plus cash in lieu of fractional shares). Following the redemption, the February 2005 3.625% Notes are no longer outstanding.

April 2009 3.625% Notes: In September 2012, \$1.0 million of the principal amount of the April 2009 3.635% Notes were converted into common shares at a conversion rate of 121.2121 common shares per \$1,000 in principal amount, or a conversion price of approximately \$8.25 per share for an aggregate of 122,060 common shares (plus cash in lieu of fractional shares). In March 2013, \$1.1 million of the principal amount of the April 2009 3.625% Notes were converted into common shares at a conversion rate of 121.2121 common shares per \$1,000 in principal amount, or a conversion price of approximately \$8.25 per share for an aggregate of 129,090 common shares (plus cash in lieu of fractional shares).

January 2012 4.00% Notes: In January 2012, LGEI sold \$45.0 million in aggregate principal amount of 4.00% Convertible Senior Subordinated Notes with a maturity date of January 11, 2017. The proceeds were used to fund a portion of the acquisition of Summit discussed in Note 13 to our consolidated financial statements.

#### **Production Loans**

The amounts outstanding under our production loans as of March 31, 2013, 2012 and 2011 were as follows:

	March 31, 2013	March 31, 2012	March 31, 2011
	(Amo	ands)	
Production loans			
Individual production loans <sup>(1)</sup>	\$404,341	\$352,960	\$181,829
Pennsylvania Regional Center production loans <sup>(2)</sup>	65,000	65,500	65,500
Film credit facility <sup>(3)</sup>		43,940	20,430
	\$469,341	<u>\$462,400</u>	\$267,759

<sup>(1)</sup> Individual productions loans represent individual loans for the production of film and television programs that we produce. Individual production loans have contractual repayment dates either at or near the expected film or television program completion date, with the exception of certain loans containing repayment dates on a longer term basis. Individual production loans of \$389.3 million incur interest at rates ranging from 3.30% to 4.05%, and approximately \$15.0 million of production loans are non-interest bearing.

<sup>(2)</sup> The following numbered clauses from the Borrowing Base definition were either not applicable or not material as of March 31, 2013: (x) Direct to Video Credit; (xi) Foreign Rights Credit; (xii) Eligible L/C Receivables.

<sup>(3)</sup> Subsequent to the termination of the Term Loan, the assets of Summit and certain of its affiliates became guarantors under the Senior Notes, and therefore are included in the Borrowing Base as of March 31, 2013.

- (2) The Pennsylvania Regional Center facility matured on April 11, 2013, and was fully paid off at that time. Amounts borrowed under the agreement carried an interest rate of 1.5%, payable semi-annually. The loan was secured by a first priority security interest in our film library pursuant to an intercreditor agreement with our senior lender under our senior revolving credit facility. Pursuant to the terms of our senior revolving credit facility, we were required to maintain certain collateral equal to the loans outstanding plus 5% under this facility.
- (3) Our Film Credit Facility expired on April 6, 2013.

### Discussion of Operating, Investing, Financing Cash Flows

The following table sets forth the net change in cash and cash equivalents for each of the years ending March 31, 2013, 2012 and 2011:

	Year	Ended March	31,	Net Cl	hange
	2013 2012		2011	2013 vs. 2012	2012 vs. 2011
		(An	nounts in thou	ısands)	
Cash provided by (used in) operating activities	\$ 276,119	\$(214,113)	\$ 42,327	\$ 490,232	\$(256,440)
activities	4,495	(552,199)	(28,366)	556,694	(523,833)
activities	(282,520) (29)	747,371 (3,180)	(1,458) 4,674	(1,029,891) 3,151	748,829 (7,854)
Increase/ (decrease) in cash and cash equivalents	\$ (1,935)	\$ (22,121)	\$ 17,177	\$ 20,186	\$ (39,298)

Cash Flows Provided By/Used in Operating Activities. Cash flows provided by (used in) operating activities for the years ended March 31, 2013, 2012 and 2011 were as follows:

	Year	Ended March	Net C	hange	
	2013	2012	2011	2013 vs. 2012	2012 vs. 2011
		(Am	nounts in thous	ands)	
Operating Activities:					
Operating income	\$ 273,079	\$ 33,491	\$ 62,530	\$ 239,588	\$ (29,039)
Amortization of films and television					
programs	966,027	603,660	529,428	362,367	74,232
Non-cash stock-based compensation	35,838	9,957	29,204	25,881	(19,247)
Gain on sale of asset disposal group	_	(10,967)	_	10,967	(10,967)
Accreted interest payment from equity					
method investee TV Guide	_	_	10,200		(10,200)
Contractual cash based interest	(75,322)	(62,430)	(38,879)	(12,892)	(23,551)
Interest and other income	4,036	2,752	1,742	1,284	1,010
Current income tax provision	(12,143)	(3,439)	(3,567)	(8,704)	128
Other non-cash charges included in					
operating activities	8,290	4,276	5,811	4,014	(1,535)
Cash flows from operations before changes in operating assets and liabilities	1,199,805	577,300	596,469	622,505	(19,169)
Changes in operating assets and liabilities: Investment in films and television					
programs	(890,276)	(690,304)	(487,391)	(199,972)	(202,913)
and liabilities	(33,410)	(101,109)	(66,751)	67,699	(34,358)
Changes in operating assets and liabilities	(923,686)	(791,413)	(554,142)	(132,273)	(237,271)
Net Cash Flows Provided By (Used In) Operating Activities	\$ 276,119	\$(214,113)	\$ 42,327	\$ 490,232	\$(256,440)

Cash flows provided by operating activities for the year ended March 31, 2013 were \$276.1 million compared to cash flows used in operating activities for the year ended March 31, 2012 of \$214.1 million, and cash flows provided by operating activities for the year ended March 31, 2011 of \$42.3 million. The increase in cash provided by operating activities in fiscal 2013 as compared to fiscal 2012 was primarily due to the cash flows generated from operations before changes in operating assets and liabilities, and a decrease in cash used for other changes in operating assets and liabilities, offset by increased investment in films and television programs.

The increase in cash used in operating activities in fiscal 2012 of \$214.1 million, as compared to cash provided by operating activities of \$42.3 million in fiscal 2011, was primarily due to increases in investment in films and television programs, and other changes in operating assets and liabilities.

Cash Flows Provided By/Used in Investing Activities. Cash flows provided by investing activities of \$4.5 million for the year ended March 31, 2013 consisted of \$6.4 million of proceeds from the sale of investments, \$4.3 million in repayments of loans receivables, offset by \$2.0 million for purchases of investments, \$2.6 million for purchases of property and equipment, and \$1.5 million of capital contributions to companies accounted for as equity method investments. Cash flows used in investing

activities of \$552.2 million for the year ended March 31, 2012 consisted of \$553.7 million for the acquisition of Summit, net of cash acquired, \$1.9 million for purchases of property and equipment, \$1.0 million of capital contributions to companies accounted for as equity method investments, and \$4.7 million for an increase in loans made to Break Media, offset by \$9.1 million of proceeds from the sale of asset disposal group from the sale of Maple Pictures, net of transaction costs and cash disposed of \$3.9 million. Cash flows used in investing activities of \$28.4 million for the year ended March 31, 2011 consisted of \$15.0 million for the buy-out of the earn-out associated with the acquisition of Debmar-Mercury, \$2.8 million for purchases of property and equipment and \$24.7 million of capital contributions to companies accounted for as equity method investments, partially offset by \$8.1 million repayments on loans made to a third-party producer and net proceeds of \$7.0 million from the sale of investments.

Cash Flows Provided by/Used in Financing Activities. Cash flows used in financing activities of \$282.5 million for the year ended March 31, 2013 primarily consisted of net cash provided of \$238.7 million from borrowings and repayments under our senior revolving credit facility of \$1.2 billion and \$921.7 million, respectively, cash used of \$484.7 million for repayments of our Term Loan obtained in connection with the fiscal 2012 acquisition of Summit, cash used of \$7.6 million for the repurchase of convertible senior subordinated notes and borrowings of \$378.5 million under our production loans offset by repayments of \$371.6 million of production loans. In addition, cash used in financing activities in fiscal 2013 included the payment of loan fees of \$15.8 million in connection with our amended and restated senior revolving credit facility, \$3.3 million payment of consent fee in connection with amending our senior secured second-priority notes to allow for greater borrowing capacity under our senior revolving line of credit, \$16.0 million of payments for tax withholding requirements associated with our equity awards, and \$3.7 million repayment of certain other financing obligations, partially offset by \$2.9 million from the exercise of stock options.

Cash flows provided by financing activities of \$747.4 million for the year ended March 31, 2012 resulted from the receipt of net proceeds of \$202.0 million from the sale of \$200.0 million of Senior Notes in May 2011, and from net cash provided of \$30.0 million from borrowings and repayments under our senior revolving credit facility of \$390.7 million and \$360.7 million, respectively, borrowings in connection with the acquisition of Summit of \$476.2 million under the Term Loan, \$45.0 million from the issuance of convertible senior subordinated notes, and borrowings of \$381.9 million under our production loans, offset by repayments of \$238.7 million of production loans. In addition, our cash provided by financing activities in fiscal 2012 included \$77.1 million payment for the repurchase of convertible senior subordinated notes, \$9.9 million payment for the repurchase of Senior Notes, \$15.1 million repayment of the Term Loan associated with the acquisition of Summit, and \$4.3 million paid for tax withholding requirements associated with our equity awards, partially offset by \$3.5 million from the exercise of stock options.

Cash flows used in financing activities of \$1.5 million for the year ended March 31, 2011 primarily consisted of net cash used for repayments of production loans of \$43.8 million from borrowings and repayments under our production loans of \$138.0 million and \$181.9 million, respectively, offset by net cash provided of \$52.8 million from borrowings and repayments under our senior revolving credit facility of \$525.3 million and \$472.5 million, respectively. In addition, our cash used in financing activities included \$13.5 million paid for tax withholding requirements associated with our equity awards, and \$3.1 million decrease in restricted cash collateral requirement under the Film Credit Facility.

Anticipated Cash Requirements. The nature of our business is such that significant initial expenditures are required to produce, acquire, distribute and market films and television programs, while revenues from these films and television programs are earned over an extended period of time after their completion or acquisition. We believe that cash flow from operations, cash on hand, senior

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revolving credit facility availability, tax-efficient financing, and available production financing will be adequate to meet known operational cash and debt service (i.e. principal and interest payments) requirements for the foreseeable future, including the funding of future film and television production, film rights acquisitions and theatrical and video release schedules, and future equity method investment funding requirements. We monitor our cash flow liquidity, availability, fixed charge coverage, capital base, film spending and leverage ratios with the long-term goal of maintaining our credit worthiness.

Our current financing strategy is to fund operations and to leverage investment in films and television programs through our cash flow from operations, our senior revolving credit facility, single-purpose production financing, government incentive programs, film funds, and distribution commitments. In addition, we may acquire businesses or assets, including individual films or libraries that are complementary to our business. Any such transaction could be financed through our cash flow from operations, credit facilities, equity or debt financing. If additional financing beyond our existing cash flows from operations and credit facilities cannot fund such transactions, there is no assurance that such financing will be available on terms acceptable to us. We may also dispose of businesses or assets, including individual films or libraries, and use the net proceeds from such dispositions to fund operations or such acquisitions, or to repay debt.

### Filmed Entertainment Backlog

Backlog represents the amount of future revenue not yet recorded from contracts for the licensing of films and television product for television exhibition and in international markets. Backlog at March 31, 2013 and March 31, 2012 was \$1.1 billion and \$999.7 million, respectively.

#### Table of Debt and Other Financing Obligations and Contractual Commitments

The following table sets forth our future annual repayment of debt and other financing obligations outstanding, and our contractual commitments as of March 31, 2013:

	Year Ended March 31,						
	2014	2015	2016	2017	2018	Thereafter	Total
Future annual repayment of debt and other financing obligations recorded as of March 31, 2013							
Senior revolving credit facility	\$ —	\$ —	\$ —	\$338,474	\$ —	\$ —	\$ 338,474
value of \$432.3 million at March 31, 2013)	_	_	_	436,000	_	_	436,000
Film obligations <sup>(1)</sup>	52,173	22,020	16,680	6,000	6,000	1,000	103,873
Individual production loans	383,819 65,000	20,522	_	=	_	_	404,341 65,000
obligations <sup>(2)</sup> October 2004 2.9375% Notes (carrying value of \$0.3 million at March 31, 2013) April 2009 3.625% Notes (carrying value of	_	348	_	_	_	_	348
\$49.9 million at March 31, 2013) January 2012 4.00% Notes (carrying value of	_	64,505	_	_	_	_	64,505
\$36.9 million at March 31, 2013)				45,000			45,000
	500,992	107,395	16,680	825,474	6,000	1,000	1,457,541
Contractual commitments by expected repayment date							
Distribution and marketing commitments <sup>(3)</sup>	123,059	17,992	_	_	_		141,051
Minimum guarantee commitments <sup>(4)</sup>	165,887	28,001	500	_	_		194,388
Production loan commitments <sup>(4)</sup>	88,041	55,104	16,119		_		159,264
Cash interest payments on subordinated notes Cash interest payments on senior secured second	4,149	4,149	1,800	1,800	_	_	11,898
priority notes	44,690	44,690	44,690	44,690	_	_	178,760
Operating lease commitments	10,736	9,156	4,313	752	775	1,735	27,467
Other contractual obligations	4,259	2,308	576	_	_	_	7,143
Employment and consulting contracts	50,331	26,840	8,337	1,275	586	_	87,369
	491,152	188,240	76,335	48,517	1,361	1,735	807,340
Total future commitments under contractual	<b>#002 144</b>	<b>#205 625</b>	<b>#02.01</b> 5	фо <b>ло</b> 001	Φ7.261	Φ2. <b>7</b> 2.5	Φ2.264.001
obligations <sup>(5)</sup>	\$992,144	\$295,635	\$93,015	\$8/3,991	\$/,361	\$2,735	\$2,264,881

<sup>(1)</sup> Film obligations include minimum guarantees and theatrical marketing obligations. Production loans represent loans for the production of film and television programs that we produce. Repayment dates are based on anticipated delivery or release date of the related film or contractual due dates of the obligation.

#### **Undistributed Foreign Earnings**

Deferred taxes are not provided on undistributed earnings of our foreign subsidiaries because we do not intend to repatriate the funds. Should we repatriate the funds in the future, we would have to record and pay taxes on those earnings; however, these subsidiaries do not currently have undistributed earnings.

#### **Off-Balance Sheet Arrangements**

We do not have any transactions, arrangements and other relationships with unconsolidated entities that will affect our liquidity or capital resources. We have no special purpose entities that provided off-balance sheet financing, liquidity or market or credit risk support, nor do we engage in leasing, hedging or research and development services, that could expose us to liability that is not reflected on the face of our consolidated financial statements. Our commitments to fund operating leases, minimum guarantees, production loans, equity method investment funding requirements and all other contractual commitments not reflected on the face of our audited consolidated financial statements are presented in the above table.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

#### **Currency and Interest Rate Risk Management**

Market risks relating to our operations result primarily from changes in interest rates and changes in foreign currency exchange rates. Our exposure to interest rate risk results from the financial debt instruments that arise from transactions entered into during the normal course of business. As part of our overall risk management program, we evaluate and manage our exposure to changes in interest rates and currency exchange risks on an ongoing basis. Hedges and derivative financial instruments will be used in the future in order to manage our interest rate and currency exposure. We have no intention of entering into financial derivative contracts, other than to hedge a specific financial risk.

Currency Rate Risk. We enter into forward foreign exchange contracts to hedge our foreign currency exposures on future production expenses denominated in various foreign currencies. As of March 31, 2013, we had the following outstanding forward foreign exchange contracts with maturities of less than 12 months from March 31, 2013:

	1,141,011,0	1, 2010		
Foreign Currency	Foreign Currency Amount		US Dollar Amount	Weighted Average Exchange Rate
	(Amounts in millions)		(Amounts in millions)	
British Pound Sterling	£3.8	in exchange for	\$6.1	\$1.61

March 31, 2013

The future repayment dates of the convertible senior subordinated notes represent the next possible redemption date by the holder for each note respectively. Additionally, subsequent to March 31, 2013, on April 15, 2013, LGEI sold \$60.0 million in aggregate principal amount of 1.25% convertible senior subordinated Notes with a maturity date of April 15, 2018 that are not included in the table above (see Note 25 to our audited consolidated financial statements for further detail).

<sup>(3)</sup> Distribution and marketing commitments represent contractual commitments for future expenditures associated with distribution and marketing of films which we will distribute. The payment dates of these amounts are primarily based on the anticipated release date of the film.

<sup>(4)</sup> Minimum guarantee commitments represent contractual commitments related to the purchase of film rights for pictures to be delivered in the future. Production loan commitments represent amounts committed for future film production and development to be funded through production financing and recorded as a production loan liability when incurred. Future payments under these commitments are based on anticipated delivery or release dates of the related film or contractual due dates of the commitment. The amounts include future interest payments associated with the commitment.

<sup>(5)</sup> Excludes the interest payments on the senior revolving credit facility as future amounts are not fixed or determinable due to fluctuating balances and interest rates.

Changes in the fair value representing a net unrealized fair value gain (loss) on foreign exchange contracts that qualified as effective hedge contracts outstanding during the year ended March 31, 2013 amounted to a \$0.5 million gain (2012—less than \$0.1 million), and are included in accumulated other comprehensive loss, a separate component of shareholders' equity. Changes in the fair value representing a net unrealized fair value gain (loss) on foreign exchange contracts that did not qualify as effective hedge contracts outstanding during the year ended March 31, 2013 amounted to a \$0.3 million gain (2012—nil) and are included in direct operating expenses in the consolidated statement of operations. These contracts are entered into with a major financial institution as counterparty. We are exposed to credit loss in the event of nonperformance by the counterparty, which is limited to the cost of replacing the contracts, at current market rates. We do not require collateral or other security to support these contracts.

Interest Rate Risk. Certain of our borrowings, primarily borrowings under our amended and restated senior revolving credit facility and certain production loans, are, and are expected to continue to be, at variable rates of interest and expose us to interest rate risk. If interest rates increase, our debt service obligations on the variable rate indebtedness would increase even though the amount borrowed remained the same, and our net income would decrease. The applicable margin with respect to loans under the amended and restated senior revolving credit facility is a percentage per annum equal to 2.50% plus an adjusted rate based on LIBOR. Assuming the amended and restated senior revolving credit facility is drawn up to its maximum borrowing capacity of \$650 million (as permitted by the Supplemental Indenture discussed in Note 8 to our consolidated financial statements), based on the applicable LIBOR in effect as of March 31, 2013, each quarter point change in interest rates would result in a \$1.6 million change in annual interest expense on the amended and restated senior revolving credit facility. The variable interest production loans incur interest at rates ranging from approximately 3.3% to 4.05% and applicable margins ranging from 2.50% over the one, three, or six-month LIBOR to 3.25% over the one, three or six month LIBOR. A quarter point increase of the interest rates on the outstanding principal amount of our variable rate production loans would result in \$1.0 million in additional costs capitalized to the respective film or television asset.

The following table presents our financial instruments that are sensitive to changes in interest rates. The table also presents the cash flows of the principal amounts of the financial instruments with

the related weighted-average interest rates by expected maturity dates and the fair value of the instrument as of March 31, 2013:

	Year Ended March 31,						Fair Value	
	2014	2015	2016	2017	2018	Thereafter	Total	March 31, 2013
Variable Rates:								
Senior Revolving Credit Facility <sup>(1)</sup>	\$ —	\$ —	\$	\$338,474	\$	\$	\$ 338,474	\$ 338,474
Average Interest Rate	_	_	_	2.70%		_		
<b>Production Loans</b> <sup>(2)</sup> :								
Individual production loans	368,819	20,522	_	_	_	_	389,341	389,341
Average Interest Rate	3.51%	3.50%	_	_	_	_		
Fixed Rates:								
<b>Production Loans</b> <sup>(3)</sup> :								
Pennsylvania Regional Center								
production loans	65,000	_				_	65,000	65,000
Average Interest Rate	1.50%	_				_		
Principal Amount of Senior								
Secured Second-Priority								
Notes <sup>(4)</sup>	_	_		436,000		_	436,000	477,965
Average Interest Rate	_	_		10.25%		_		
<b>Principal Amounts of Convertible</b>								
Senior Subordinated Notes <sup>(5)</sup> :								
October 2004 2.9375% Notes	_	348		_		_	348	276
Average Interest Rate	_	2.94%		_		_		
April 2009 3.625% Notes	_	64,505		_		_	64,505	66,939
Average Interest Rate	_	3.63%		_		_		
January 2012 4.00% Notes	_	_		45,000		_	45,000	48,878
Average Interest Rate	_	_		4.00%		_	,	,
	¢422 910	¢05 275	φ.	¢010.474	Φ.	<u>\$</u>	\$1,338,668	¢1 206 072
	\$433,819	\$85,375	<b>»</b> —	\$819,474	<b>D</b> —	<u>э—</u>	\$1,330,008	\$1,386,873

<sup>(</sup>i) Amended and restated senior revolving credit facility, which expires the earlier of (i) September 27, 2017 or (ii) six (6) months prior to the maturity of the senior secured second-priority notes and bears interest of 2.50% over the Adjusted LIBOR rate.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

The Auditors' Report and our Consolidated Financial Statements and Notes thereto appear in a separate section of this report (beginning on page F-1 following Part IV). The index to our Consolidated Financial Statements is included in Item 15.

# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

Not applicable.

Amounts owed to film production entities on anticipated delivery date or release date of the titles or the contractual due dates of the obligation. Production loans of \$389.3 million incur interest at rates ranging from approximately 3.3% to 4.05%. Not included in the table above are approximately \$15.0 million of production loans which are non-interest bearing.

Production loan with a fixed interest rate equal to 1.5%.

<sup>(4)</sup> Senior secured second-priority notes with a fixed interest rate equal to 10.25%.

<sup>(5)</sup> The future repayment dates of the convertible senior subordinated notes represent the next possible redemption date by the holder for each note respectively. Additionally, subsequent to March 31, 2013, on April 15, 2013, LGEI sold \$60.0 million in aggregate principal amount of 1.25% convertible senior subordinated Notes with a maturity date of April 15, 2018 that are not included in the table above (see Note 25 for further detail).

#### ITEM 9A. CONTROLS AND PROCEDURES.

#### **Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. We periodically review the design and effectiveness of our disclosure controls and internal control over financial reporting. We make modifications to improve the design and effectiveness of our disclosure controls and internal control structure, and may take other corrective action, if our reviews identify a need for such modifications or actions.

As of March 31, 2013, the end of the period covered by this report, the Company's management had carried out an evaluation under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer of the effectiveness of our disclosure controls and procedures, as defined in Exchange Act Rules 13a-15(e). Based on that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that such controls and procedures were effective.

#### **Internal Control Over Financial Reporting**

#### Management's Report on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company. Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of our financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes policies and procedures that:

- pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- provide reasonable assurance that (a) transactions are recorded as necessary to permit
  preparation of financial statements in accordance with generally accepted accounting principles,
  and (b) that our receipts and expenditures are being recorded and made only in accordance with
  management's authorizations; and
- provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets.

A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations, internal controls over financial reporting may not prevent or detect misstatements. Projections of any evaluation of the effectiveness of internal control over financial reporting to future periods are subject to the risks that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Our management has made an assessment of the effectiveness of our internal control over financial reporting as of March 31, 2013. Management based its assessment on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

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Based on this assessment, our management has concluded that, as of March 31, 2013, the Company maintained effective internal control over financial reporting. The effectiveness of the

Company's internal control over financial reporting has been audited by the Company's independent auditor, Ernst & Young LLP, a registered public accounting firm. Their report is included below.

#### Changes in Internal Control over Financial Reporting

There were no changes in internal control over financial reporting during the fiscal fourth quarter ended March 31, 2013, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

#### The Board of Directors and Shareholders of Lions Gate Entertainment Corp.

We have audited Lions Gate Entertainment Corp.'s internal control over financial reporting as of March 31, 2013, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Lions Gate Entertainment Corp.'s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Lions Gate Entertainment Corp. maintained, in all material respects, effective internal control over financial reporting as of March 31, 2013, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Lions Gate Entertainment Corp. as of March 31, 2013 and 2012, and the related consolidated statements of operations, comprehensive income (loss), shareholders' equity, and cash flows for each of the three years in the period ended March 31, 2013 of Lions Gate Entertainment Corp. and our report dated May 30, 2013 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Los Angeles, California May 30, 2013

#### ITEM 9B. OTHER INFORMATION.

None.

#### PART III

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

The information required by this item is incorporated by reference to our Proxy Statement for our 2013 Annual General Meeting of Stockholders to be filed with the SEC within 120 days after the end of the fiscal year ended March 31, 2013.

#### ITEM 11. EXECUTIVE COMPENSATION.

The information required by this item is incorporated by reference to our Proxy Statement for our 2013 Annual General Meeting of Stockholders to be filed with the SEC within 120 days after the end of the fiscal year ended March 31, 2013.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS.

The information required by this item is incorporated by reference to our Proxy Statement for our 2013 Annual General Meeting of Stockholders to be filed with the SEC within 120 days after the end of the fiscal year ended March 31, 2013.

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.

The information required by this item is incorporated by reference to our Proxy Statement for our 2013 Annual General Meeting of Stockholders to be filed with the SEC within 120 days after the end of the fiscal year ended March 31, 2013.

#### ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES.

The information required by this item is incorporated by reference to our Proxy Statement for our 2013 Annual General Meeting of Stockholders to be filed with the SEC within 120 days after the end of the fiscal year ended March 31, 2013.

#### PART IV

#### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES.

- (a) The following documents are filed as part of this report:
  - (1) Financial Statements

The financial statements listed on the accompanying Index to Financial Statements are filed as part of this report at pages F-1 to F-68.

(2) Financial Statement Schedules

Schedule II. Valuation and Qualifying Accounts

All other Schedules are omitted since the required information is not present or is not present in amounts sufficient to require submission of the schedule.

(3) and (b) Exhibits

The exhibits listed on the accompanying Index to Exhibits are filed as part of this report.

# Schedule II. Valuation and Qualifying Accounts

# Lions Gate Entertainment Corp.

### March 31, 2013

(In Thousands)

COL. A.	COL. B.		OL. C.	COL. D.	COL. E.
Description	Balance at Beginning of Period	Charged to Costs and Expenses <sup>(1)</sup>	Charged to Other Accounts—Describe	Deductions— Describe	Balance at End of Period
Year Ended March 31, 2013:					
Reserves:					
Video returns and	h 02 060	<b>#224 2</b> 00	Φ.	φ(221 (51)(2)	<b>0.1.02.11.0</b>
allowances	\$ 93,860	\$231,209	\$ —	$(221,651)^{(3)}$	\$103,418
Provision for doubtful	¢ 4551	\$ (44)	\$ —	\$ (13) <sup>(4)</sup>	\$ 4,494
accounts	\$ 4,551	\$ (44)	\$ —	$(13)^{(4)}$	\$ 4,494
allowance	\$167,226	\$ —	\$ 1,963	\$(143,353) <sup>(5)</sup>	\$ 25,836
Year Ended March 31, 2012: Reserves:					
Video returns and					
allowances	\$ 90,715	\$153,430	\$14,940(2)	\$(165,225) <sup>(3)</sup>	\$ 93,860
accounts	\$ 2,427	\$ 1,986	\$ 168 <sup>(2)</sup>	\$ (30) <sup>(4)</sup>	\$ 4,551
Deferred tax valuation					
allowance	\$142,502	\$ —	\$24,724	\$ —	\$167,226
Year Ended March 31, 2011: Reserves:					
Video returns and					
allowances	\$ 87,978	\$203,086	\$ 478(2)	\$(200,827)(3)	\$ 90,715
Provision for doubtful	Ψ 07,570	Ψ202,000	Ψ 170	Ψ(200,027)	Ψ >0,712
accounts	\$ 7,676	\$ (922)	\$ 300(2)	\$ (4,627)(4)	\$ 2,427
Deferred tax valuation		` /		, ,	
allowance	\$137,127	\$ —	\$ 5,375	\$ —	\$142,502

<sup>(1)</sup> Charges for video returns and allowances are charges against revenue.

Item 15(b).

# **INDEX TO EXHIBITS**

Exhibit Number	Description of Documents
3.1 <sup>(3)</sup>	Articles
$3.2^{(26)}$	Notice of Articles
$3.3^{(6)}$	Vertical Short Form Amalgamation Application
$3.4^{(6)}$	Certificate of Amalgamation
4.4 <sup>(1)</sup>	Indenture dated as of October 4, 2004 among Lions Gate Entertainment Inc., Lions Gate Entertainment Corp. and J.P. Morgan Trust Company, National Association
4.5(1)	Form of 2.9375% Convertible Senior Subordinated Notes due 2024
4.6(1)	Form of Guaranty of 2.9375% Convertible Senior Subordinated Notes due 2024
4.7 <sup>(2)</sup>	Indenture dated as of February 24, 2005 among Lions Gate Entertainment Inc., Lions Gate Entertainment Corp. and J.P. Morgan Trust Company, National Association
$4.10^{(10)}$	Form of Refinancing Exchange Agreement dated April 27, 2009
4.11 <sup>(10)</sup>	Form of Indenture dated as of April 27, 2009 among Lions Gate Entertainment Inc., Lions Gate Entertainment Corp. and The Bank of New York Mellon Trust Company, N.A.
4.12 <sup>(10)</sup>	Form of 3.625% Convertible Senior Subordinated Notes Due 2025 dated as of April 27, 2009
4.13 <sup>(10)</sup>	Form of Guaranty of 3.625% Convertible Senior Subordinated Notes due 2025 dated as of April 27, 2009
4.16 <sup>(27)</sup>	Supplemental Indenture dated May 13, 2011 among Lions Gate Entertainment Inc., Lions Gate Entertainment Corp., the subsidiary guarantors named therein and U.S. Bank National Association, as trustee.
4.17 <sup>(34)</sup>	Indenture, dated January 11, 2012 by and among Lions Gate Entertainment Inc., Lions Gate Entertainment Corp., and The Bank of New York Mellon Trust Company, N.A., as Trustee
4.18 <sup>(36)</sup>	Supplemental Indenture dated October 15, 2012 among Lions Gate Entertainment Inc., Lions Gate Entertainment Corp., the subsidiary guarantors named therein and U.S. Bank National Association, as trustee
$10.4^{(5)*}$	2012 Performance Incentive Plan
10.7*x	Director Compensation Summary
10.29(4)	Agreement dated as of December 6, 2005 between Lions Gate Film, Inc. and Sobini Films, with respect to the distribution rights to the motion picture entitled "The Prince and Me II."
10.30 <sup>(4)</sup>	Agreement dated as of March 24, 2005 between Lions Gate Films Inc. and Sobini Films, with respect to the distribution rights to the motion picture entitled "Streets of Legend."
10.31(4)	Agreement dated as of December 6, 2005 between Lions Gate Films Inc. and Sobini Films, with respect to the distribution rights to the motion picture entitled "Peaceful Warrior."
10.32(4)	Purchase Agreement dated March 17, 2006 between Lions Gate Entertainment Corp. and Icon International, Inc.

Opening balances due to acquisitions, including the acquisition of Summit Entertainment, LLC in the year ended March 31, 2012, and fluctuations in foreign currency exchange rates.

<sup>(3)</sup> Actual video returns and fluctuations in foreign currency exchange rates. The year ended March 31, 2011 includes a reclassification of video returns and allowances due to the sale of Maple Pictures.

Uncollectible accounts written off and fluctuations in foreign currency exchange rates. The year ended March 31, 2011 includes a reclassification of the provision for doubtful accounts due to the sale of Maple Pictures.

<sup>(5)</sup> Release of the valuation allowance previously held against the Company's deferred tax assets.

Exhibit Number	Description of Documents
10.33 <sup>(4)</sup>	Vendor Subscription Agreement dated March 17, 2006 between Lions Gate Entertainment Corp. and Icon International, Inc.
10.34 <sup>(4)</sup>	Agreement, by and between Ignite, LLC and Lions Gate Films Inc., entered into June 13, 2006 and dated and effective as of March 13, 2006
10.36(6)+	Master Covered Picture Purchase Agreement, by and between LG Film Finance I, LLC and Lions Gate Films Inc., dated as of May 25, 2007
10.37 <sup>(6)+</sup>	Master Distribution Agreement, by and between Lions Gate Films Inc. and LG Film Finance I, LLC, dated as of May 25, 2007
10.38(6)+	Limited Liability Company Agreement for LG Film Finance I, LLC, dated as of May 25, 2007
10.40 <sup>(7)+</sup>	Revenue Participation Purchase Agreement dated as of July 25, 2007 among Lions Gate Entertainment Inc., Lions Gate Films Inc., Lions Gate Television Inc., MQP, LLC and SGF Entertainment, Inc.
10.41 <sup>(7)+</sup>	Master Distribution Agreement (Film Productions) dated as of July 25, 2007 between MQP LLC and Lions Gate Films Inc.
10.42 <sup>(7)+</sup>	Master Distribution Agreement (Television Productions) dated as of July 25, 2007 between MQP LLC and Lions Gate Television Inc.
10.43(8)	Purchase Agreement by and among the Sellers, Lions Gate Entertainment Corp., Lions Gate Entertainment Inc., Mandate Pictures, LLC and Joseph Drake dated September 10, 2007.
10.49(9)+	First Amendment dated January 30, 2008 to Master Covered Picture Purchase Agreement by and between LG Film Finance I, LLC and Lions Gate Films, Inc. dated as of May 25, 2007
10.51(11)+	Second Amended and Restated Credit, Security, Guaranty and Pledge Agreement by and among Lions Gate Entertainment Inc., Lions Gate UK Limited, Lions Gate Australia Pty Limited, the Guarantors referred to therein, the Lenders referred to therein, JPMorgan Chase Bank, N.A. and Wachovia Bank, N.A., dated of July 25, 2008
10.52(12)*	Amendment of Employment Agreement between the Company and Jon Feltheimer dated September 18, 2008
10.53(12)*	Amendment of Employment Agreement between the Company and Michael Burns dated September 22, 2008
10.54(13)*	Amendment of Employment Agreement between the Company and Jon Feltheimer dated October 8, 2008
10.55(14)	Equity Purchase Agreement dated January 5, 2009, by and among Lions Gate Entertainment, Inc., Gemstar-TV Guide International, Inc., TV Guide Entertainment Group, Inc., UV Corporation and Macrovision Solutions Corporation
10.57 <sup>(15)*</sup>	Amended and Restated Employment Agreement between the Company and Jon Feltheimer dated December 15, 2008
$10.62^{(15)}$	Form of Director Indemnity Agreement
10.64(16)*	Employment Agreement between Lions Gate Films, Inc. and Wayne Levin dated April 6, 2009

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Lions Gate Entertainment Inc. dated May 28, 2009 10.66<sup>(17)+</sup> Amended and Restated Operating Agreement of TV Guide Entertainment Group, LLC dated as of May 28, 2009 10.67<sup>(18)</sup> Letter Agreement between Mark H. Rachesky and Lions Gate Entertainment Corp. dated July 9, 2009  $10.68^{(20)}$ Registration Rights Agreement, dated as of October 22, 2009, by and among Lions Gate Entertainment Corp. and the persons listed on the signature pages thereto.  $10.69^{(21)*}$ Amendment of Employment Agreement, dated as of November 2, 2009, by and between the Company and Michael Burns. 10.70<sup>(17)+</sup> Amendment No. 1 to the Second Amended and Restated Credit, Security, Guaranty and Pledge Agreement dated as of July 25, 2008, with the guarantors and lenders referred to therein, JP Morgan Chase Bank, N.A., as administrative agent and issuing bank, and Wachovia Bank, N.A., as syndication agent. Amendment No. 2 dated as of November 24, 2009 to the Second Amended and Restated Credit, Security, Guaranty and Pledge Agreement dated as of July 25, 2008 among Lions Gate Entertainment Inc., Lions Gate UK Limited and Lions Gate Australia Pty Limited, as Borrowers, the guarantors and lenders referred to therein, JPMorgan Chase Bank, N.A., as Administrative Agent and as Issuing Bank and Wachovia Bank, N.A., as Syndication Agent. 10.72<sup>(22)+</sup> Credit, Security, Guaranty and Pledge Agreement dated as of October 6, 2009, among Lions Gate Mandate Financing Vehicle Inc., the guarantors and lenders referred to therein, JPMorgan Chase Bank, N.A., as administrative agent and issuing bank, Union Bank, N.A., as co-administrative agent, syndication agent and joint lead arranger, and Wells Fargo Bank, National Association as documentation agent.  $10.73^{(22)}$ Indenture dated as of October 21, 2009 among Lions Gate Entertainment Inc., Lions Gate Entertainment Corp., the guarantors referred to therein and U.S. Bank National Association.  $10.74^{(22)}$ Pledge and Security Agreement dated as of October 21, 2009 among Lions Gate Entertainment, Inc., the grantors listed therein and U.S. Bank National Association.  $10.75^{(22)}$ Intercreditor Agreement dated as of October 21, 2009 among JPMorgan Chase Bank, N.A., as administrative agent, U.S. Bank National Association, as collateral agent, Lions Gate Entertainment, Inc. and the loan parties referred to therein. 10.76<sup>(22)+</sup> Amendment No. 1, executed on January 22, 2010 and dated as of December 31, 2009, to Credit, Security, Guaranty and Pledge Agreement dated as of October 6, 2009, among Lions Gate Mandate Financing Vehicle Inc., the guarantors and lenders referred to therein, JPMorgan Chase Bank, N.A., as administrative agent and issuing bank, Union Bank, N.A., as co-administrative agent, syndication agent and joint lead arranger, and Wells Fargo Bank, National Association as documentation agent.  $10.77^{(23)}$ Amendment No.3 dated as of June 22, 2010 to the Second Amended and Restated Credit, Security, Guaranty and Pledge Agreement dated as of July 25, 2008 among Lions Gate Entertainment Inc., Lions Gate UK Limited and Lions Gate Australia Pty Limited, as Borrowers, the guarantors and lenders referred to therein, JP Morgan Chase Bank, N.A., as Administrative Agent and as Issuing Bank and Wachovia Bank, N.A., as Syndication Agent

**Description of Documents** 

10.65<sup>(17)+</sup> Equity Purchase Agreement between TVGN Holdings, LLC, Lionsgate Channels, Inc. and

Exhibit Number

Exhibit Number	Description of Documents
10.78(23)	Amendment No.2 dated as of June 22, 2010 to the Credit, Security, Guaranty and Pledge Agreement dated as of October 6, 2009, among Lions Gate Mandate Financing Vehicle Inc., the guarantors and lenders referred to therein, JPMorgan Chase Bank, N.A., as administrative agent and issuing bank, Union Bank, N.A., as co-administrative agent, syndication agent and joint lead arranger, and Wells Fargo Bank, National Association as documentation agent
10.80(24)	Refinancing Exchange Agreement, dated July 20, 2010, by Lions Gate Entertainment Inc. and Kornitzer Capital Management, Inc.
10.81(27)	Agreement, dated as of August, 30, 2011, by and among Lions Gate Entertainment Corp., 0918988 B.C. Ltd, 0918989 B.C. Ltd, Carl C. Icahn and Brett Icahn
10.82(28)	Underwriting Agreement, dated October 13, 2011, by and among Lions Gate Entertainment Corp., the selling shareholders named therein and Piper Jaffray & Co., as underwriter
10.83(29)	Membership Interest Purchase Agreement, dated as of January 13, 2012, among Lions Gate Entertainment Corp., LGAC 1, LLC, LGAC 3, LLC, Summit Entertainment, LLC, S Representative, LLC and the several sellers party thereto
10.84(39)	Purchase Agreement, dated January 11, 2012 by and among Lions Gate Entertainment Inc., Lions Gate Entertainment Corp. and Kornitzer Capital Management, Inc.
10.85(31)+	Credit, Security, Guaranty and Pledge Agreement dates as of January 13, 2012 among Summit Entertainment, LLC, as Borrower, the Guarantors referred to therein, the Lenders referred to therein, and JPMorgan Chase Bank, N.A., as Administrative Agent for the Lenders
10.86(32)*	Amendment of Employment Agreement between the Company and James Keegan dated February 23, 2012
10.87 <sup>(35)+</sup>	Amended and Restated Credit, Security, Guaranty and Pledge Agreement dated February 21, 2012 among Summit, certain of its subsidiaries as guarantors, certain lenders specified therein, and JPMorgan Chase Bank, N.A. as administrative agent, amending the Credit, Security, Guaranty and Pledge Agreement dated January 13, 2012
10.88(35)*	Employment Agreement between Lions Gate Films, Inc. and Steve Beeks dated March 5, 2012
10.89(35)*	Confidential Agreement and General Release between Joseph Drake and Lions Gate Films, Inc. dated April 27, 2012
10.90(35)+	Amendment No.4 dated as of May11, 2012 to the Second Amended and Restated Credit, Security, Guaranty and Pledge Agreement dated as of July 25, 2008 among Lions Gate Entertainment Inc., Lions Gate UK Limited and Lions Gate Australia Pty Limited, as Borrowers, the guarantors and lenders referred to therein, JP Morgan Chase Bank, N.A., as Administrative Agent and as Issuing Bank and Wachovia Bank, N.A., as Syndication Agent
10.91 <sup>(37)*</sup>	Third Amended and Restated Credit, Security, Guaranty and Pledge Agreement dated September 27, 2012 with JPMorgan Chase Bank, N.A., as administrative agent and issuing bank, J.P. Morgan Securities LLC, Barclays Bank PLC, Merrill Lynch, Pierce, Fenner & Smith Incorporated and Royal Bank of Canada, as co-syndication agents, joint bookrunners and joint lead arrangers, Wells Fargo Bank, National Association, as co-syndication agent, SunTrust Bank and Union Bank, N.A., as co-documentation agents, and the other guarantors and lenders that are parties thereto

Exhibit Number	Description of Documents
10.92(38)*	Employment Agreement, dated October 30, 2012, between the Company and Michael Burns
10.93(39)*	Employment Agreement Amendment, dated December 17, 2012, between the Company and Steve Beeks
10.94(40)*	Employment Agreement between the Company and James Keegan dated February 22, 2013
10.95(41)	Purchase Agreement, dated April 15, 2013 by and among Lions Gate Entertainment Inc., Lions Gate Entertainment Corp. and Kornitzer Capital Management, Inc.
$10.96^{*x}$	Employment Agreement between the Company and Wayne Levin dated February 7, 2013
$18.1^{(36)}$	Preferability Letter dated May 30, 2012
21.1 <sup>x</sup>	Subsidiaries of the Company
23.1 <sup>x</sup>	Consent of Ernst & Young LLP, Independent Registered Public Accounting Firm
23.2 <sup>x</sup>	Consent of PricewaterhouseCoopers LLP, Independent Registered Public Accounting Firm
24.1 <sup>x</sup>	Power of Attorney (Contained on Signature Page)
31.1 <sup>x</sup>	Certification of CEO pursuant to Section 302 of Sarbanes-Oxley Act of 2002
31.2 <sup>x</sup>	Certification of CFO pursuant to Section 302 of Sarbanes-Oxley Act of 2002
32.1 <sup>x</sup>	Certification of CEO and CFO pursuant to Section 906 of Sarbanes-Oxley Act of 2002
99.1 <sup>x</sup>	Studio 3 Partners L.L.C. Audited Financial Statements for the years ended September 30, 2012 and 2011, and the nine month period ended September 30, 2010
99.2 <sup>x</sup>	TV Guide Entertainment Group, LLC Audited Consolidated Financial Statements for the fiscal years ended March 31, 2013, 2012 and 2011
101	The following materials from the Company's Annual Report on Form 10-K for the year ended March 31, 2013 formatted in Extensible Business Reporting Language (XBRL): (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Operations, (iii) the Consolidated Statements of Comprehensive Income (Loss), (iv) the Consolidated Statements of Shareholder's Equity, (v) the Consolidated Statements of Cash Flows and (vi) Notes to Consolidated Financial Statements

- (1) Incorporated by reference to the Company's Current Report on Form 8-K as filed on October 4,
- (2) Incorporated by reference to the Company's Current Report on Form 8-K as filed on February 25, 2005.
- (3) Incorporated by reference to the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2005 as filed on June 29, 2005.
- (4) Incorporated by reference to the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2006 as filed on June 14, 2006.
- (5) Incorporated by reference to the Company's Definitive Proxy Statement dated July 30, 2012.
- (6) Incorporated by reference to the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2007 as filed on May 30, 2007.
- (7) Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2007.

- (8) Incorporated by reference to the Company's Current Report on Form 8-K as filed on September 10, 2007.
- (9) Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the period ended December 31, 2006.
- (10) Incorporated by reference to the Company's Form T-3 filed on April 20, 2009, as amended on April 22, 2009.
- (11) Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2008.
- (12) Incorporated by reference to the Company's Current Report on Form 8-K filed on September 23, 2008
- (13) Incorporated by reference to the Company's Current Report on Form 8-K filed on October 14, 2008.
- (14) Incorporated by reference to the Company's Current Report on Form 8-K filed on January 9, 2009 (filed as Exhibit 10.54).
- (15) Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the period ended December 31, 2008.
- (16) Incorporated by reference to the Company's Current Report on Form 8-K as filed on April 10, 2009.
- (17) Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2009 as filed on August 10, 2009.
- (18) Incorporated by reference as Exhibit 10.65 to the Company's Current Report on Form 8-K as filed on July 10, 2009.
- (19) Incorporated by reference to the Company's Current Report on Form 8-K as filed on October 23, 2009.
- (20) Incorporated by reference to the Company's Current Report on Form 8-K as filed on November 6, 2009.
- <sup>(21)</sup> Incorporated by reference to the Company's Current Report on Form 8-K as filed on December 1, 2009.
- (22) Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended December 31, 2009 as filed on February 9, 2010.
- (23) Incorporated by reference to the Company's Current Report on Form 8-K as filed on June 25, 2010
- (24) Incorporated by reference to the Company's Current Report on Form 8-K as filed on July 21, 2010.
- (25) Incorporated by reference as Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended December 31, 2010 as filed on February 9, 2011.
- (26) Incorporated by reference as Exhibit 4.1 to the Company's Current Report on Form 8-K as filed on May 13, 2011.
- <sup>(27)</sup> Incorporated by reference to the Company's Current Report on Form 8-K as filed on August 30, 2011.

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- (28) Incorporated by reference as Exhibit 1.1 to the Company's Current Report on Form 8-K as filed on October 13, 2011.
- (29) Incorporated by reference as Exhibit 2.1 to the Company's Current Report on Form 8-K as filed on January 17, 2012.
- Incorporated by reference as Exhibit 4.1 to the Company's Current Report on Form 8-K as filed on January 17, 2012.
- Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended December 31, 2011 as filed on February 9, 2012.
- (32) Incorporated by reference to the Company's Current Report on Form 8-K as filed on February 27, 2012.
- (33) Incorporated by reference to Exhibit 4.3 to the Company's Registration Statement (File No: 333-181371) as filed on May 11, 2012.
- (34) Incorporated by reference to Exhibit 99.1 to the Company's Current Report on Form 8-K filed on March 22, 2012.
- (35) Incorporated by reference to the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2012 as filed on May 30, 2012.
- (36) Incorporated by reference to the Company's Current Report on Form 8-K as filed on October 15, 2012.
- (37) Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2012.
- (38) Incorporated by reference as Exhibit 10.1 to the Company's Current Report on Form 8-K as filed on November 5, 2012.
- (39) Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the period ended December 31, 2012.
- (40) Incorporated by reference to the Company's Current Report on Form 8-K as filed on February 26, 2013.
- <sup>(41)</sup> Incorporated by reference as Exhibit 4.1 to the Company's Current Report on Form 8-K as filed on April 15, 2013.
- \* Management contract or compensatory plan or arrangement.
- x Filed herewith
- <sup>+</sup> Confidential treatment has been granted for portions of this exhibit. Portions of this document have been omitted and submitted separately to the Securities and Exchange Commission.

# **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on May 30, 2013.

# LIONS GATE ENTERTAINMENT CORP.

By:	/s/ James Keegan
	James Keegan
	Chief Financial Officer

DATE: May 30, 2013

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons in the capacities and on the dates so indicated.

Each person whose signature appears below authorizes each of Jon Feltheimer, Michael Burns, Wayne Levin and James Keegan, severally and not jointly, to be his or her true and lawful attorney-in-fact and agent, with full power of substitution and resubstitution, for him or her and in such person's name, place and stead, in any and all capacities, to sign any amendments to the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2013; granting unto said attorney-in-fact and agent, full power and authority to do and perform each and every act and thing requisite and necessary to be done, as fully for all intents and purposes as he or she might or could do in person, hereby ratifying and confirming all that said attorney-in-fact and agent, or his substitute or substitutes, shall lawfully do or cause to be done by virtue hereof.

Signature	<u>Title</u>	Date
/s/ NORMAN BACAL Norman Bacal	— Director	May 30, 2013
/s/ MICHAEL BURNS Michael Burns	— Director	May 30, 2013
/s/ ARTHUR EVRENSEL Arthur Evrensel	— Director	May 30, 2013
/s/ Jon Feltheimer  Jon Feltheimer	Chief Executive Officer (Principal Executive Officer) and Director	May 30, 2013
/s/ Frank Giustra Frank Giustra	— Director	May 30, 2013

Signature	Title	Date		
/s/ James Keegan James Keegan	Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)	May 30, 2013		
/s/ MORLEY KOFFMAN  Morley Koffman	Director	May 30, 2013		
/s/ HARALD LUDWIG  Harald Ludwig	Director	May 30, 2013		
/s/ G. SCOTT PATERSON G. Scott Paterson	Director	May 30, 2013		
/s/ MARK H. RACHESKY, M.D.  Mark H. Rachesky, M.D.	Chairman of the Board of Directors	May 30, 2013		
/s/ DARYL SIMM Daryl Simm	Director	May 30, 2013		
/s/ HARDWICK SIMMONS  Hardwick Simmons	Director	May 30, 2013		
/s/ PHYLLIS YAFFE Phyllis Yaffe	Director	May 30, 2013		
/s/ GORDON CRAWFORD  Gordon Crawford	Director	May 30, 2013		

Signature

Title

Date

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

#### The Board of Directors and Shareholders of Lions Gate Entertainment Corp.

We have audited the accompanying consolidated balance sheets of Lions Gate Entertainment Corp. as of March 31, 2013 and 2012, and the related consolidated statements of operations, comprehensive income (loss), shareholders' equity, and cash flows for each of the three years in the period ended March 31, 2013. Our audits also included the financial statement schedule listed in the Index at Item 15(a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Lions Gate Entertainment Corp. at March 31, 2013 and 2012, and the consolidated results of its operations, comprehensive income (loss) and its cash flows for each of the three years in the period ended March 31, 2013, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Lions Gate Entertainment Corp.'s internal control over financial reporting as of March 31, 2013, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated May 30, 2013 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Los Angeles, California May 30, 2013

# LIONS GATE ENTERTAINMENT CORP. CONSOLIDATED BALANCE SHEETS

	March 31, 2013	March 31, 2012
	(Amounts in except share	
ASSETS	except share	c amounts)
Cash and cash equivalents	\$ 62,363	\$ 64,298
Restricted cash	10,664	11,936
Accounts receivable, net of reserves for returns and allowances of \$103,418 (March 31, 2012—\$93,860) and provision for doubtful accounts of \$4,494		
(March 31, 2012—\$4,551)	787,150	784,530
Investment in films and television programs, net	1,244,075	1,329,053
Property and equipment, net	8,530	9,772
Equity method investments	169,450	171,262
Goodwill	323,328	326,633
Other assets	72,619 82,690	90,511
Total assets	\$2,760,869	\$2,787,995
LIABILITIES		
Senior revolving credit facility	\$ 338,474	\$ 99,750
Senior secured second-priority notes	432,277	431,510
Term loan	· —	477,514
Accounts payable and accrued liabilities	313,620	371,092
Participations and residuals	409,763	420,325
Film obligations and production loans	569,019	561,150
Convertible senior subordinated notes and other financing obligations	87,167	108,276
Deferred revenue	254,023	228,593
Total liabilities	2,404,343	2,698,210
Commitments and contingencies		
SHAREHOLDERS' EQUITY		
Common shares, no par value, 500,000,000 shares authorized, 135,882,899		
and 143,980,754 shares issued at March 31, 2013 and 2012, respectively	672,915	712,623
Accumulated deficit	(309,912)	(542,039)
Accumulated other comprehensive loss	(6,477)	(3,711)
	356,526	166,873
Treasury shares, no par value, 11,040,493 shares at March 31, 2012	_	(77,088
Total shareholders' equity	356,526	89,785
Total liabilities and shareholders' equity	\$2,760,869	\$2,787,995

See accompanying notes.

# LIONS GATE ENTERTAINMENT CORP. CONSOLIDATED STATEMENTS OF OPERATIONS

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Amounts in	pt per share	
Revenues	\$2,708,141	\$1,587,579	\$1,582,720
Direct operating	1,390,569	908,402	795,746
Distribution and marketing	817,862	483,513	547,226
General and administration	218,341	168,864	171,407
Gain on sale of asset disposal group	· —	(10,967)	· —
Depreciation and amortization	8,290	4,276	5,811
Total expenses	2,435,062	1,554,088	1,520,190
Operating income	273,079	33,491	62,530
Other expenses (income): Interest expense			
Contractual cash based interest Amortization of debt discount (premium) and deferred	75,322	62,430	38,879
financing costs	18,258	15,681	16,301
Total interest expense	93,580	78,111	55,180
Interest and other income	(4,036)	(2,752)	(1,742)
Loss on extinguishment of debt	24,089	967	14,505
Total other expenses, net	113,633	76,326	67,943
Income (loss) before equity interests and income taxes	159,446	(42,835)	(5,413)
Equity interests income (loss)	(3,075)	8,412	(20,712)
Income (loss) before income taxes	156,371	(34,423)	(26,125)
Income tax provision (benefit)	(75,756)	4,695	4,256
Net income (loss)	\$ 232,127	\$ (39,118)	\$ (30,381)
Basic Net Income (Loss) Per Common Share	\$ 1.73	\$ (0.30)	\$ (0.23)
Diluted Net Income (Loss) Per Common Share	\$ 1.61	\$ (0.30)	\$ (0.23)
Weighted average number of common shares outstanding:			
Basic	134,514	132,226	131,176
Diluted	149,370	132,226	131,176

See accompanying notes.

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# LIONS GATE ENTERTAINMENT CORP. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Amo	ounts in thousa	nds)
Net income (loss)	\$232,127	\$(39,118)	\$(30,381)
Foreign currency translation adjustments	(3,262)	(2,249)	5,756
Net unrealized gain (loss) on foreign exchange contracts, net of tax.	496	(38)	(569)
Comprehensive income (loss)	\$229,361	<u>\$(41,405)</u>	\$(25,194)

See accompanying notes.

# LIONS GATE ENTERTAINMENT CORP. CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

	Common Shares		Accumulated Other		Treasury Shares		
	Number	Amount	Accumulated Deficit	Comprehensive Income (Loss)	Number	Amount	Total
				sands, except sha		- Intount	
Balance at March 31, 2010 Stock based compensation, net of	117,951,754		\$(472,540)	\$(6,611)	— —	\$ —	\$ 42,013
withholding tax obligations of \$13,476. Issuance of common shares to directors	2,539,603	15,202					15,202
for services	111,783	811					811
October 2004 2.9375% Notes Conversion of \$36,009 (principal) of	10,355,299	67,620					67,620
February 2005 3.625% Notes Net loss	5,881,006	38,403	(30,381)				38,403 (30,381)
Foreign currency translation adjustments .  Net unrealized loss on foreign exchange			(30,381)	5,756			5,756
contracts				(569)			(569)
Balance at March 31, 2011  Exercise of stock options  Stock based compensation, net of	136,839,445 403,332	643,200 3,520	(502,921)	(1,424)			138,855 3,520
withholding tax obligations of \$4,320 Issuance of common shares to directors	821,929	5,167					5,167
for services	78,267	531					531
Summit acquisition	5,837,781	50,205					50,205
equity component of October 2004 2.9375% Notes extinguished		(125)					(125)
Equity component of January 2012 4.00% Notes		10,125					10,125
Repurchase of common shares, no par value			(39,118)		11,040,493	(77,088)	(77,088) (39,118)
Foreign currency translation adjustments . Net unrealized loss on foreign exchange			(33,110)	(2,249)			(2,249)
contracts				(38)			(38)
Balance at March 31, 2012	143,980,754 310,000	712,623 2,897	(542,039)	(3,711)	11,040,493	(77,088)	89,785 2,897
Stock based compensation, net of withholding tax obligations of \$15,995. Conversion of February 2005 3.625% and	1,241,264	16,294					16,294
April 2009 3.625% Notes, net of reacquisition of the equity component. Issuance of common shares to directors	1,359,584	17,727					17,727
for services	31,790	462					462
value	(11,040,493)	(77,088)			(11,040,493)	77,088	_
Net income			232,127	(3,262)			232,127 (3,262)
Net unrealized gain on foreign exchange contracts				496			496
Balance at March 31, 2013	135,882,899	\$672,915	\$(309,912)	\$(6,477)		\$	\$356,526

See accompanying notes.

# LIONS GATE ENTERTAINMENT CORP. CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Amounts in thousand		ands)
Operating Activities: Net income (loss) Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:	\$ 232,127	\$ (39,118)	\$ (30,381)
Depreciation of property and equipment Amortization of intangible assets Amortization of films and television programs Amortization of debt discount (premium) and deferred financing costs Accreted interest payment from equity method investee TV Guide	3,040 5,250 966,027 18,258	3,023 1,253 603,660 15,681	4,837 974 529,428 16,301 10,200
Non-cash stock-based compensation	35,838	9,957 (10,967)	29,204
Loss on extinguishment of debt Equity interests (income) loss Deferred income taxes Changes in operating assets and liabilities:	24,089 3,075 (87,899)	967 (8,412) 1,256	14,505 20,712 689
Restricted cash Accounts receivable, net Investment in films and television programs Other assets Accounts payable and accrued liabilities Participations and residuals Film obligations Deferred revenue	1,241 (4,948) (890,276) (2,682) (50,154) (6,875) 1,920 28,088	37,636 (256,208) (690,304) 1,298 28,302 19,813 37,081 30,969	(43,067) (64,203) (487,391) (298) 3,180 (1,369) 19,154 19,852
Net Cash Flows Provided By (Used In) Operating Activities	276,119	(214,113)	42,327
Investing Activities: Purchases of investments . Proceeds from the sale of investments . Purchase of Summit, net of unrestricted cash acquired of \$315,932 (see Note 13) . Buy-out of the earn-out associated with the acquisition of Debmar-Mercury, LLC . Proceeds from the sale of asset disposal group, net of transaction costs, and cash disposed of \$3,943 (see	(2,022) 6,354 —	(553,732)	(13,993) 20,989 — (15,000)
Note 13)  Investment in equity method investees Increase in loans receivable Repayment of loans receivable Purchases of property and equipment	(1,530) - 4,274 (2,581)	9,119 (1,030) (4,671) (1,885)	(24,677) (1,042) 8,113 (2,756)
Net Cash Flows Provided By (Used In) Investing Activities	4,495	(552,199)	(28,366)
Financing Activities:  Senior revolving credit facility—borrowings Senior revolving credit facility—repayments Senior revolving credit facility—deferred financing costs Senior secured second-priority notes—consent fee Senior secured second-priority notes—borrowings, net of deferred financing costs Senior secured second-priority notes—repurchases	1,160,424 (921,700) (15,804) (3,270)	390,650 (360,650) — 201,955 (9,852)	525,250 (472,500)
Term Loan—borrowings associated with the acquisition of Summit, net of debt discount of \$7,500 and deferred financing costs of \$16,350.  Term Loan—repayments  Convertible senior subordinated notes—borrowings  Convertible senior subordinated notes—repurchases  Individual production loans—borrowings.	(484,664) (7,639) 374,506	476,150 (15,066) 45,000 (46,059) 327,531	
Individual production loans—repayments	(323,124) (500)	(207,912)	(147,102)
Film credit facility—borrowings Film credit facility—repayments Change in restricted cash collateral associated with financing activities	4,004 (47,945)	54,325 (30,813)	19,456 (34,762) 3,087
Repurchase of common shares Exercise of stock options Tax withholding required on equity awards Other financing obligations—repayments	2,897 (15,995) (3,710)	(77,088) 3,520 (4,320)	(13,476)
Net Cash Flows Provided By (Used In) Financing Activities	(282,520)	747,371	(1,458)
Net Change In Cash And Cash Equivalents	(1,906) (29) 64,298	(18,941) (3,180) 86,419	12,503 4,674 69,242
Cash and Cash Equivalents—End Of Period	\$ 62,363	\$ 64,298	\$ 86,419

See accompanying notes.

#### 1. Nature of Operations

Lions Gate Entertainment Corp. (the "Company," "Lionsgate," "we," "us" or "our") is a leading global entertainment company with a strong and diversified presence in motion picture production and distribution, television programming and syndication, home entertainment, family entertainment, digital distribution and new channel platforms.

#### 2. Significant Accounting Policies

### (a) Generally Accepted Accounting Principles

These consolidated financial statements have been prepared in accordance with United States (the "U.S.") generally accepted accounting principles ("GAAP"). The Canadian dollar and the U.S. dollar are the functional currencies of the Company's Canadian and U.S. based businesses, respectively.

### (b) Principles of Consolidation

The accompanying consolidated financial statements of the Company include the accounts of Lionsgate and all of its majority-owned and controlled subsidiaries. The Company reviews its relationships with other entities to identify whether it is the primary beneficiary of a variable interest entity ("VIE"). If the determination is made that the Company is the primary beneficiary, then the entity is consolidated in accordance with accounting guidance.

Investments in which the Company exercises significant influence, but does not control, are accounted for using the equity method of accounting. Investments in which there is no significant influence are accounted for using the cost method of accounting.

All significant intercompany balances and transactions have been eliminated in consolidation.

#### (c) Revenue Recognition

Revenue from the theatrical release of feature films is recognized at the time of exhibition based on our participation in box office receipts. Revenue from the sale of DVDs/Blu-ray discs in the retail market, net of an allowance for estimated returns and other allowances, is recognized on the later of receipt by the customer or "street date" (when it is available for sale by the customer). Under revenue sharing arrangements, rental revenue is recognized when we are entitled to receipts and such receipts are determinable. Revenues from television licensing are recognized when the feature film or television program is available to the licensee for telecast. For television licenses that include separate availability "windows" during the license period, revenue is allocated over the "windows." Revenue from sales to international territories are recognized when access to the feature film or television program has been granted or delivery has occurred, as required under the sales contract, and the right to exploit the feature film or television program has commenced. For multiple media rights contracts with a fee for a single film or television program where the contract provides for media holdbacks (defined as contractual media release restrictions), the fee is allocated to the various media based on our assessment of the relative fair value of the rights to exploit each media and is recognized as each holdback is released. For multiple-title contracts with a fee, the fee is allocated on a title-by-title basis, based on our assessment of the relative fair value of each title.

Cash payments received are recorded as deferred revenue until all the conditions of revenue recognition have been met. Long-term, non-interest bearing receivables are discounted to present value. Such unamortized discounts were \$15.1 million and \$10.7 million at March 31, 2013 and 2012,

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 2. Significant Accounting Policies (Continued)

respectively. At March 31, 2013, \$203.6 million of accounts receivable are due beyond one year. The accounts receivable are due as follows: \$98.2 million in fiscal 2015, \$48.7 million in fiscal 2016, \$30.6 million in fiscal 2017, \$13.7 million in fiscal 2018, \$11.5 million in fiscal 2019, and \$0.9 million thereafter.

#### (d) Cash and Cash Equivalents

Cash and cash equivalents consist of cash deposits at financial institutions and investments in money market mutual funds.

#### (e) Restricted Cash

Restricted cash represents amounts held as collateral required under our revolving film credit facility and amounts that are contractually designated for certain theatrical marketing obligations.

#### (f) Investment in Films and Television Programs

Investment in films and television programs includes the unamortized costs of completed films and television programs which have been produced by the Company or for which the Company has acquired distribution rights, libraries acquired as part of acquisitions of companies, films and television programs in progress and in development and home entertainment product inventory.

For films and television programs produced by the Company, capitalized costs include all direct production and financing costs, capitalized interest and production overhead. For the years ended March 31, 2013, 2012, and 2011, total capitalized interest was \$13.1 million, \$10.0 million, and \$5.2 million, respectively. For acquired films and television programs, capitalized costs consist of minimum guarantee payments to acquire the distribution rights.

Costs of acquiring and producing films and television programs and of acquired libraries are amortized using the individual-film-forecast method, whereby these costs are amortized and participations and residuals costs are accrued in the proportion that current year's revenue bears to management's estimate of ultimate revenue at the beginning of the current year expected to be recognized from the exploitation, exhibition or sale of the films or television programs.

Ultimate revenue includes estimates over a period not to exceed ten years following the date of initial release or from the date of delivery of the first episode for episodic television series. For titles included in acquired libraries, ultimate revenue includes estimates over a period not to exceed twenty years following the date of acquisition.

Investment in films and television programs is stated at the lower of amortized cost or estimated fair value. The valuation of investment in films and television programs is reviewed on a title-by-title basis, when an event or change in circumstances indicates that the fair value of a film or television program is less than its unamortized cost. During the years ended March 31, 2013 and 2012, the Company recorded impairment charges of \$31.3 million and \$10.6 million, respectively, on film and television programs. In determining the fair value of its films and television programs, the Company employs a discounted cash flows ("DCF") methodology with assumptions for cash flows. Key inputs employed in the DCF methodology include estimates of a film's ultimate revenue and costs as well as a discount rate. The discount rate utilized in the DCF analysis is based on the weighted average cost of capital of the Company plus a risk premium representing the risk associated with producing a particular

#### 2. Significant Accounting Policies (Continued)

film or television program. The fair value of any film costs associated with a film or television program that management plans to abandon is zero. As the primary determination of fair value is determined using a DCF model, the resulting fair value is considered a Level 3 measurement (see Note 11). Additional amortization is recorded in the amount by which the unamortized costs exceed the estimated fair value of the film or television program. Estimates of future revenue involve measurement uncertainty and it is therefore possible that reductions in the carrying value of investment in films and television programs may be required as a consequence of changes in management's future revenue estimates.

Films and television programs in progress include the accumulated costs of productions which have not yet been completed.

Films and television programs in development include costs of acquiring film rights to books, stage plays or original screenplays and costs to adapt such projects. Such costs are capitalized and, upon commencement of production, are transferred to production costs. Projects in development are written off at the earlier of the date they are determined not to be recoverable or when abandoned, or three years from the date of the initial investment.

Home entertainment product inventory consists of DVDs/Blu-ray discs and is stated at the lower of cost or market value (first-in, first-out method).

#### (g) Property and Equipment, net

Property and equipment is carried at cost less accumulated depreciation. Depreciation is provided for using the following rates and methods:

Computer equipment and software	2 - 5 years straight-line
Furniture and equipment	2 - 10 years straight-line
Leasehold improvements	Straight-line over the lease term or the
_	useful life, whichever is shorter
Land	Not depreciated

The Company periodically reviews and evaluates the recoverability of property and equipment. Where applicable, estimates of net future cash flows, on an undiscounted basis, are calculated based on future revenue estimates. If appropriate and where deemed necessary, a reduction in the carrying amount is recorded.

#### (h) Equity Method Investments

The Company uses the equity method of accounting for investments in companies in which it has a minority equity interest and the ability to exert significant influence over operating decisions of the companies. The Company's equity method investees are periodically reviewed to determine whether there has been a loss in value that is other than a temporary decline.

#### (i) Goodwill

Goodwill represents the excess of acquisition costs over the tangible and intangible assets acquired and liabilities assumed in various business acquisitions by the Company. The Company has two reporting units with goodwill within its businesses: Motion Pictures and Television Production. Goodwill

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 2. Significant Accounting Policies (Continued)

is not amortized but is reviewed for impairment annually within each fiscal year or between the annual tests if an event occurs or circumstances change that indicate it is more-likely-than-not that the fair value of a reporting unit is less than its carrying value. The impairment test follows a two-step approach. The first step determines if the goodwill is potentially impaired, and the second step measures the amount of the impairment loss, if necessary. Under the first step, goodwill is considered potentially impaired if the fair value of the reporting unit is less than the reporting unit's carrying amount, including goodwill. Under the second step, the impairment loss is then measured as the excess of recorded goodwill over the fair value of the goodwill, as calculated. The fair value of goodwill is calculated by allocating the fair value of the reporting unit to all the assets and liabilities of the reporting unit as if the reporting unit was purchased in a business combination and the purchase price was the fair value of the reporting unit. However, entities are permitted to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step impairment test. The Company performs its annual impairment test as of January 1 in each fiscal year. The Company elected to first assess qualitative factors to determine whether it is necessary to perform the two-step annual goodwill impairment test in fiscal 2013. Based on the Company's qualitative assessments, including but not limited to, the results of the most recent quantitative impairment test, consideration of macroeconomic conditions, industry and market conditions, cash flows, changes in the Company's share price, the Company concluded that it is more likely than not that the fair value of our reporting units is greater than their carrying value.

### (j) Other Assets

Other assets include deferred financing costs, intangible assets, loans receivable, and prepaid expenses and other.

Deferred Financing Costs. Amounts incurred in connection with obtaining debt financing are deferred and amortized using the effective interest method, as a component of interest expense, over the earlier of the date of the earliest put option or term to maturity of the related debt obligation.

Finite-lived Intangible Assets. Finite-lived intangibles consist primarily of sales agency relationships and trademarks, which are amortized over their anticipated revenue stream and reviewed for impairment when events and circumstances indicate that the intangible asset might be impaired.

Loans Receivable. The Company records loans receivable at historical cost, less an allowance for uncollectible amounts.

*Prepaid Expenses and Other.* Prepaid expenses and other primarily include prepaid expenses and security deposits.

### (k) Convertible Senior Subordinated Notes

The Company accounts for its convertible senior subordinated notes by separating the liability and equity components. The liability component is recorded at the date of issuance based on its fair value which is generally determined in a manner that will reflect an interest cost equal to our nonconvertible debt borrowing rate at the convertible senior subordinated notes issuance date. The amount of the proceeds less the amount recorded as the liability component is recorded as an addition to

#### 2. Significant Accounting Policies (Continued)

shareholders' equity reflecting the equity component (i.e., conversion feature). The difference between the principal amount and the amount recorded as the liability component represents the debt discount. The carrying amount of the liability is accreted up to the principal amount through the amortization of the discount, using the effective interest method, to interest expense over the expected life of the note. The determination of the fair value of the liability component is an estimate dependent on a number of factors, including estimates of market rates for similar nonconvertible debt instruments at the date of issuance. A higher value attributable to the liability component results in a lower value attributed to the equity component and therefore a smaller discount amount and lower interest cost as a result of amortization of the smaller discount. A lower value attributable to the liability component results in a higher value attributed to the equity component and therefore a larger discount amount and higher interest cost as a result of amortization of the larger discount.

### (1) Prints, Advertising and Marketing Expenses

The costs of advertising and marketing expenses are expensed as incurred. Advertising expenses for the year ended March 31, 2013 were \$560.8 million (2012—\$299.0 million, 2011—\$346.3 million) which were recorded as distribution and marketing expenses. The costs of film prints are capitalized as prepaid expenses and expensed upon theatrical release and are included in distribution and marketing expenses.

#### (m) Income Taxes

Income taxes are accounted for using an asset and liability approach for financial accounting and reporting for income taxes and recognition and measurement of deferred assets are based upon the likelihood of realization of tax benefits in future years. Under this method, deferred taxes are provided for the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Valuation allowances are established when management determines that it is more likely than not that some portion or all of the net deferred tax asset will not be realized. The financial effect of changes in tax laws or rates is accounted for in the period of enactment.

Accounting guidance clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements and prescribes a recognition threshold and measurement attributes for financial statement disclosure of tax positions taken or expected to be taken on a tax return. Under this accounting guidance, the impact of an uncertain income tax position on the income tax return must be recognized at the largest amount that is more-likely-than-not to be sustained upon audit by the relevant taxing authority. An uncertain income tax position will not be recognized if it has less than a 50% likelihood of being sustained. Additionally, this accounting guidance provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The Company's practice is to recognize interest and/or penalties related to income tax matters in income tax expense.

#### (n) Government Assistance

The Company has access to government programs that are designed to promote film and television production and distribution in Canada. The Company also has access to similar programs in certain states within the U.S. that are designed to promote film and television production in those states.

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 2. Significant Accounting Policies (Continued)

Tax credits earned with respect to expenditures on qualifying film and television productions are included as an offset to investment in films and television programs when the qualifying expenditures have been incurred provided that there is reasonable assurance that the credits will be realized (refer to Note 16).

#### (o) Foreign Currency Translation

Monetary assets and liabilities denominated in currencies other than the functional currency are translated at exchange rates in effect at the balance sheet date. Resulting unrealized and realized gains and losses are included in the consolidated statements of operations.

Foreign company assets and liabilities in foreign currencies are translated into U.S. dollars at the exchange rate in effect at the balance sheet date. Foreign company revenue and expense items are translated at the average rate of exchange for the fiscal year. Gains or losses arising on the translation of the accounts of foreign companies are included in accumulated other comprehensive loss, a separate component of shareholders' equity.

# (p) Derivative Instruments and Hedging Activities

Derivative financial instruments are used by the Company in the management of its foreign currency exposures. The Company's policy is not to use derivative financial instruments for trading or speculative purposes.

The Company enters into forward foreign exchange contracts to hedge its foreign currency exposures on future production expenses denominated in various foreign currencies. The Company evaluates whether the foreign exchange contracts qualify for hedge accounting at the inception of the contract. The fair value of the forward exchange contracts is recorded on the consolidated balance sheets. Changes in the fair value of the foreign exchange contracts that are effective hedges are reflected in accumulated other comprehensive loss, a separate component of shareholders' equity, and changes in the fair value of foreign exchange contracts that are ineffective hedges are reflected in the consolidated statements of operations. Gains and losses realized upon settlement of the foreign exchange contracts are amortized to the consolidated statements of operations on the same basis as the production expenses being hedged.

#### (q) Stock-Based Compensation

The Company measures the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. The fair value is recognized in earnings over the period during which an employee is required to provide service. See Note 12 for further discussion of the Company's stock-based compensation.

#### 2. Significant Accounting Policies (Continued)

#### (r) Net Income (Loss) Per Share

Basic net income (loss) per share is calculated based on the weighted average common shares outstanding for the period. Basic net income (loss) per share for the years ended March 31, 2013, 2012 and 2011 is presented below:

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Am	ounts in thousa	nds)
Basic Net Income (Loss) Per Common Share:			
Numerator:			
Net income (loss)	\$232,127	\$(39,118)	\$(30,381)
Denominator:			
Weighted average common shares outstanding .	134,514	132,226	131,176
Basic Net Income (Loss) Per Common Share	\$ 1.73	\$ (0.30)	\$ (0.23)

Diluted net income (loss) per common share reflects the potential dilutive effect, if any, of the conversion of the October 2004 2.9375% Notes, the February 2005 3.625% Notes, the April 2009 3.625% Notes and the January 2012 4.00% Notes under the "if converted" method. Diluted net income (loss) per common share also reflects share purchase options and restricted share units using the treasury stock method when dilutive, and any contingently issuable shares when dilutive. Diluted net income (loss) per common share for the years ended March 31, 2013, 2012 and 2011 is presented below:

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Am	nds)	
Diluted Net Income (Loss) Per Common Share:			
Numerator:			
Net income (loss)	\$232,127	\$ (39,118)	\$ (30,381)
Add:			
Interest on convertible notes, net of tax	7,646	_	_
Numerator for Diluted Net Income (Loss) Per			
Common Share	\$239,773	\$ (39,118)	\$(30,381)
Danaminatan			
Denominator:	124 514	122 226	121 176
Weighted average common shares outstanding. Effect of dilutive securities:	134,514	132,226	131,176
Conversion of notes	12,788		
	,		_
Share purchase options	1,271	_	_
Restricted share units	797		
Adjusted weighted average common shares			
outstanding	149,370	132,226	131,176
Diluted Net Income (Loss) Per Common Share	\$ 1.61	\$ (0.30)	\$ (0.23)
Diffice the filedine (Loss) for Common Share	Ψ 1.01	Ψ (0.30)	Ψ (0.23)

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 2. Significant Accounting Policies (Continued)

As of March 31, 2012, and 2011, the outstanding common shares issuable presented below were excluded from diluted net loss per common share because their inclusion would have had an anti-dilutive effect.

	March 31, 2012	March 31, 2011
	(Amounts in	thousands)
Anti-dilutive shares issuable		
Conversion of notes	14,029	13,741
Share purchase options	3,157	3,310
Restricted share units	1,467	1,484
Contingently issuable restricted share units	400	317
Total weighted average anti-dilutive shares issuable excluded		
from Diluted Net Loss Per Common Share	<u>19,053</u>	18,852

# (s) Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. The most significant estimates made by management in the preparation of the financial statements relate to ultimate revenue and costs for investment in films and television programs; estimates of sales returns and other allowances and provisions for doubtful accounts; fair value of assets and liabilities for allocation of the purchase price of companies acquired; income taxes and accruals for contingent liabilities; and impairment assessments for investment in films and television programs, property and equipment, equity investments, goodwill and intangible assets. Actual results could differ from such estimates.

#### (t) Reclassifications

Certain amounts presented in prior years have been reclassified to conform to the current year's presentation.

### (u) Recent Accounting Pronouncements

In October 2012, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2012-07, "Entertainment—Films (Topic 926): Accounting for Fair Value Information That Arises after the Measurement date and Its Inclusion in the Impairment Analysis of Unamortized Film Costs." ASU No. 2012-07 eliminates the rebuttable presumption that the condition leading to the write-off of unamortized film costs existing after the balance sheet date also existed as of the balance sheet date. In addition, in performing the impairment test, an entity is no longer required to incorporate the effects of changes in estimates resulting from evidence arising subsequent to the balance sheet date if the information would not have been considered by market participants at the balance sheet date. This guidance was effective for the Company's impairment assessments performed on or after December 15, 2012.

### 2. Significant Accounting Policies (Continued)

As a result of the Company's adoption of ASU No. 2012-07 on December 15, 2012, write-downs of unamortized film costs on certain unreleased films as of December 31, 2012 and March 31, 2013 were not allowed under the new accounting pronouncement because information leading to a fair value measurement resulting in an impairment of film cost would not have been available to a market participant at the applicable balance sheet dates. Under the previous accounting rules, the Company would have recorded write-downs related to these films. Accordingly, under the previous accounting rules, net income, basic net income per share, and diluted net income per share would have been \$212.8 million, \$1.58 per share, and \$1.48 per share, respectively, for the fiscal year ended March 31, 2013.

#### 3. Investment in Films and Television Programs

	March 31, 2013	March 31, 2012
	(Amounts in	thousands)
Motion Picture Segment—Theatrical and Non-Theatrical		
Films		
Released, net of accumulated amortization	\$ 501,893	\$ 547,587
Acquired libraries, net of accumulated amortization	22,408	38,736
Completed and not released	50,519	53,258
In progress	366,587	512,712
In development	25,094	19,399
Product inventory	36,299	31,000
	1,002,800	1,202,692
Television Segment—Direct-to-Television Programs		
Released, net of accumulated amortization	136,727	93,499
In progress	100,585	30,781
In development	3,963	2,081
	241,275	126,361
	\$1,244,075	\$1,329,053

The following table sets forth acquired libraries that represent titles released three years prior to the date of acquisition. These libraries are being amortized over their expected revenue stream from the acquisition date over a period up to 20 years:

		Total	Remaining	<b>Unamortized Costs</b>		
Acquired Library	Acquisition Date	Amortization Period	Amortization Period	March 31, 2013	March 31, 2012	
		(In years)		(Amounts in thousands)		
Trimark Holdings	October 2000	20.00	7.50	\$ 345	\$ 1,660	
Artisan Entertainment	December 2003	20.00	10.75	15,686	22,112	
Lionsgate UK	October 2005	20.00	12.50	233	532	
Summit Entertainment	January 2012	20.00	18.75	6,144	14,432	
Total Acquired Libraries				\$22,408	\$38,736	

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 3. Investment in Films and Television Programs (Continued)

The Company expects approximately 46% of completed films and television programs, net of accumulated amortization, will be amortized during the one-year period ending March 31, 2014. Additionally, the Company expects approximately 81% of completed and released films and television programs, net of accumulated amortization and excluding acquired libraries, will be amortized during the three-year period ending March 31, 2016.

### 4. Property and Equipment

	March 31, 2013	March 31, 2012
	(Amounts in thousands)	
Leasehold improvements	\$ 7,805	\$ 7,492
Property and equipment	6,939	7,865
Computer equipment and software	26,134	24,250
	40,878	39,607
Less accumulated depreciation and amortization	(33,554)	(31,041)
	7,324	8,566
Land	1,206	1,206
	\$ 8,530	\$ 9,772

#### 5. Goodwill

The changes in the carrying amount of goodwill by reporting segment in the years ended March 31, 2013 and 2012 were as follows:

	Motion Pictures	Television Production	Total	
	(Amounts in thousands)			
Balance as of March 31, 2011	\$210,293	\$28,961	\$239,254	
disposal	(6,053)	_	(6,053)	
Acquisition of Summit Entertainment, LLC	93,432		93,432	
Balance as of March 31, 2012	297,672	28,961	326,633	
Entertainment, LLC	(3,305)		(3,305)	
Balance as of March 31, 2013	\$294,367	\$28,961	\$323,328	

During the year ended March 31, 2012, a portion of Motion Pictures goodwill, amounting to \$6.1 million was allocated to the Maple Pictures asset group and included in the carrying value of the assets disposed for purposes of calculating the gain on sale of Maple Pictures (see Note 13). Also during the year ended March 31, 2012, goodwill increased by \$93.4 million for the goodwill associated with the January 2012 acquisition of Summit Entertainment, LLC ("Summit"). During the year ended March 31, 2013, the Company recorded measurement period adjustments to the provisional allocation of the estimated purchase price of Summit, which resulted in a decrease of \$3.3 million to goodwill (see Note 13).

### 6. Equity Method Investments

The carrying amounts of significant equity method investments at March 31, 2013 and March 31, 2012 were as follows:

Equity Method Investee	March 31, 2013 Ownership Percentage	M	arch 31, 2013		arch 31, 2012
		(Amounts in thousand		usands)	
Horror Entertainment, LLC ("FEARnet")	34.5%	\$	3,343	\$	2,880
NextPoint, Inc. ("Break Media")	42.0%		4,630		8,477
Roadside Attractions, LLC ("Roadside					
Attractions")	43.0%		3,372		3,118
Studio 3 Partners, LLC ("EPIX")	31.2%		66,697		50,381
TV Guide Network ("TVGN")	50.0%		91,408	_1	06,406
		\$1	69,450	\$1	71,262

Equity interests in equity method investments in the consolidated statements of operations represent the Company's portion of the income or loss of its equity method investees based on its percentage ownership and the elimination of profits on sales to equity method investees. Equity interests in equity method investments for the years ended March 31, 2013, 2012 and 2011 were as follows (income (loss)):

Year Ende March 31 uity Method Investee 2013			Year Ended March 31, 2011
	(Amounts in thousands)		
FEARnet	\$ 463	\$ 71	\$ 679
Break Media	(3,847	(5,816)	(2,404)
Roadside Attractions	521	612	842
EPIX	16,317	24,407	(14,994)
TVGN	(16,529	(8,533)	(2,988)
Tiger Gate Entertainment Limited ("Tiger		,	
Gate")		(2,329)	(1,847)
	\$ (3,075	\$ 8,412	<u>\$(20,712)</u>

Horror Entertainment, LLC. Horror Entertainment, LLC ("FEARnet"), is a multiplatform programming and content service provider of horror genre films operating under the branding of "FEARnet." The Company licenses content to FEARnet for video-on-demand and broadband exhibition. The Company is recording its share of the FEARnet results on a one quarter lag and, accordingly, during the year ended March 31, 2013, the Company recorded its share of the income generated by FEARnet for the year ended December 31, 2012.

*NextPoint, Inc.* NextPoint, Inc. ("Break Media"), is an online home entertainment service provider operating under the branding of "Break Media." The Company is recording its share of the Break Media results on a one quarter lag and, accordingly, during the year ended March 31, 2013, the Company recorded its share of losses incurred by Break Media for the year ended December 31, 2012.

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **6. Equity Method Investments (Continued)**

**Roadside Attractions, LLC.** Roadside Attractions, LLC ("Roadside Attractions"), is an independent theatrical releasing company. The Company is recording its share of the Roadside Attractions results on a one quarter lag and, accordingly, during the year ended March 31, 2013, the Company recorded its share of income earned by Roadside for the year ended December 31, 2012.

Studio 3 Partners, LLC ("EPIX"). In April 2008, the Company formed a joint venture with Viacom Inc. ("Viacom"), its Paramount Pictures unit ("Paramount Pictures") and Metro-Goldwyn-Mayer Studios Inc. ("MGM") to create a premium television channel and subscription video-on-demand service named "EPIX". The Company had invested \$80.4 million through September 30, 2010, and no additional amounts have been funded since.

#### Transactions with EPIX:

The Company licenses certain of its theatrical releases and other films and television programs to EPIX. A portion of the profits of these licenses reflecting the Company's ownership share in the venture are eliminated through an adjustment to the equity interest income (loss) of the venture. These profits are recognized as they are realized by EPIX through the amortization of the related asset, recorded on EPIX's balance sheet, over the license period. The table below sets forth the revenues and gross profits recognized by Lionsgate and the calculation of the amounts eliminated in the equity interest line item on the statement of operations:

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011	
	(Amounts in thousands)			
Revenue recognized on sales to EPIX	\$90,686	\$70,321	\$86,146	
Gross profit on sales to EPIX	\$51,102 31.15%	\$41,523 31.15%	\$48,829 31.15%	
Elimination of the Company's share of profits on sales to EPIX	\$15,918	\$12,934	\$15,210	

#### EPIX Financial Information:

The following table presents summarized balance sheet data as of March 31, 2013 and March 31, 2012 for EPIX:

	March 31, 2013	March 31, 2012
	(Amounts in	thousands)
Current assets	\$213,508	\$196,903
Non-current assets	\$208,620	\$140,532
Current liabilities	\$144,897	\$140,684
Non-current liabilities	\$ 6,574	\$ 4,723

#### **6. Equity Method Investments (Continued)**

The following table presents the summarized statement of operations for the twelve months ended March 31, 2013, 2012 and 2011 for EPIX and a reconciliation of the net income (loss) reported by EPIX to equity interest income (loss) recorded by the Company:

	Twelve Months Ended March 31, 2013	Twelve Months Ended March 31, 2012	Twelve Months Ended March 31, 2011
	(Aı	nounts in thousan	ds)
Revenues	\$337,979	\$326,117	\$200,561
Expenses:			
Operating expenses	236,124	230,548	211,404
Selling, general and administrative expenses	23,231	23,232	20,737
Operating income (loss)	78,624	72,337	(31,580)
Interest income	4		15
Net income (loss)	\$ 78,628	\$ 72,337	\$(31,565)
Reconciliation of net income (loss) reported by EPIX to equity interest income (loss):			
Net income (loss) reported by EPIX	\$ 78,628	\$ 72,337	\$(31,565)
Ownership interest in EPIX	31.15%	31.15%	31.15%
The Company's share of net income (loss) Eliminations of the Company's share of profits on sales	24,493	22,533	(9,832)
to EPIX <sup>(1)</sup>	(15,918)	(12,934)	(15,210)
Realization of the Company's share of profits on sales to			
$EPIX^{(2)}$	7,742	14,808	10,048
Total equity interest income (loss) recorded	\$ 16,317	\$ 24,407	<u>\$(14,994</u> )

<sup>(1)</sup> Represents the elimination of the gross profit recognized by the Company on sales to EPIX in proportion to the Company's ownership interest in EPIX. The amount of intra-entity profit is calculated as the total gross profit recognized on a title by title basis multiplied by the Company's percentage ownership of EPIX. The table above in the *Transactions with EPIX* section shows the calculation of the profit eliminated.

*TV Guide Network.* The Company's investment interest in TV Guide Network, TV Guide Network On Demand and TV Guide Online (collectively "TVGN") consists of an equity investment in its common stock units and mandatorily redeemable preferred stock units. On March 26, 2013, the Company's partner in the TVGN investment sold its 49% interest to CBS Corporation. Concurrent

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **6. Equity Method Investments (Continued)**

with this transaction, the Company sold 1% of its interest to CBS Corporation for nominal consideration resulting in the write-off of its carrying value of approximately \$1.9 million.

The Company has determined it is not the primary beneficiary of TVGN because pursuant to the amended and restated operating agreement of the entity, the power to direct the activities that most significantly impact the economic performance of TVGN is shared with the other 50% owner of TVGN. Accordingly, the Company's interest in TVGN is being accounted for under the equity method of accounting.

Investment in Mandatorily Redeemable Preferred Stock Units. The mandatorily redeemable preferred stock carries a dividend rate of 10% compounded annually and is mandatorily redeemable in May 2019 at the stated value plus the dividend return and any additional capital contributions less previous distributions. The mandatorily redeemable preferred stock units were initially recorded based on their estimated fair value, as determined using an option pricing model. The mandatorily redeemable preferred stock units and the 10% dividend are being accreted up to their redemption amount over the ten-year period to the redemption date, which is recorded as income within equity interest.

#### Transactions with TVGN:

The Company licenses certain films and/or television programs to TVGN. A portion of the profits of these licenses reflecting the Company's ownership share in the venture are eliminated through an adjustment to the equity interest loss of the venture. These profits are recognized as they are realized by TVGN through the amortization of the related asset, recorded on TVGN's balance sheet, over the license period. The table below sets forth the revenues and gross profits recognized by Lionsgate and the calculation of the amounts eliminated in the equity interest line item on the statement of operations:

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Amo	ounts in thousa	nds)
Revenue recognized on sales to TVGN	\$2,925	\$2,925	\$14,175
Gross profit on sales to TVGN	\$ 687	\$ 969	\$ 5,381
Ownership interest in TVGN <sup>(1)</sup>	50%	51%	51%
Elimination of the Company's share of profit on			
sales to TVGN <sup>(1)</sup>	\$ 350	\$ 494	\$ 2,744

On March 26, 2013, as discussed above, the Company's ownership interest in TVGN was reduced from 51% to 50% due to the Company's sale of 1% of its interest to CBS Corporation. Accordingly, the elimination of the Company's share of profit on sales to TVGN was calculated using 51% through March 26, 2013 and 50% thereafter through March 31, 2013.

Represents the realization of a portion of the profits previously eliminated. This profit remains eliminated until realized by EPIX. EPIX initially records the license fee for the title as inventory on its balance sheet and amortizes the inventory over the license period. Accordingly, the profit is realized as the inventory on EPIX's books is amortized. The profit amount realized is calculated by multiplying the percentage of the EPIX inventory amortized in the period reported by EPIX, by the amount of profit initially eliminated, on a title by title basis.

### **6. Equity Method Investments (Continued)**

TVGN Financial Information:

The following table presents summarized balance sheet data as of March 31, 2013 and March 31, 2012 for TVGN:

	March 31, 2013	March 31, 2012
	(Amounts in	thousands)
Current assets	\$ 29,172	\$ 41,548
Non-current assets	\$211,922	\$236,855
Current liabilities	\$ 30,267	\$ 30,979
Non-current liabilities	\$ 24,818	\$ 33,407
Redeemable preferred stock	\$267,362	\$230,412

The following table presents the summarized statement of operations for the years ended March 31, 2013, 2012 and 2011 for TVGN and a reconciliation of the net loss reported by TVGN to equity interest loss recorded by the Company:

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Amo	unts in thousar	nds)
Revenues	\$ 83,666	\$100,899	\$115,680
Cost of services	52,659	52,789	38,369
Selling, marketing, and general and administration	46,780	53,440	60,964
Depreciation and amortization	13,850	11,602	15,331
Operating income (loss)	(29,623) 1,636	(16,932) 1,816	1,016 1,853
Accretion of redeemable preferred stock units <sup>(1)</sup>	33,950	29,687	27,703
Total interest expense, net	35,586	31,503	29,556
Net loss	(65,209)	(48,435)	(28,540)
Reconciliation of net loss reported by TVGN to equity interest loss:			
Net loss reported by TVGN	\$(65,209) 50%	\$(48,435) 51%	\$ (28,540) 51%
The Company's share of net loss	(33,227) (1,869)	(24,702)	(14,555)
preferred stock units <sup>(1)</sup>	17,309	15,141	14,129
TVGN <sup>(3)</sup>	(350)	(494)	(2,744)
$TVGN^{(4)} \ldots \ldots \ldots \ldots \ldots \ldots$	1,608	1,522	182
Total equity interest loss recorded	\$(16,529)	\$ (8,533)	\$ (2,988)

<sup>(1)</sup> Accretion of mandatorily redeemable preferred stock units represents TVGN's 10% dividend and the amortization of discount on its mandatorily redeemable preferred stock units held by the Company and the other interest holder. The Company recorded 51% of this expense as income

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **6. Equity Method Investments (Continued)**

from the accretion of dividend and discount on mandatorily redeemable preferred stock units through March 26, 2013 and 50% thereafter through March 31, 2013 within equity interest loss.

- On March 26, 2013, as discussed above, the Company's ownership interest in TVGN was reduced from 51% to 50% due to the Company's sale of 1% of its interest to CBS Corporation.
- Represents the elimination of the gross profit recognized by the Company on sales to TVGN in proportion to the Company's ownership interest in TVGN. The amount of intra-entity profit is calculated as the total gross profit recognized on a title by title basis multiplied by the Company's percentage ownership of TVGN. The table above in the *Transactions with TVGN* section shows the calculation of the profit eliminated.
- Represents the realization of a portion of the profits previously eliminated. This profit remains eliminated until realized by TVGN. TVGN initially records the license fee for the title as inventory on its balance sheet and amortizes the inventory over the license period. Accordingly, the profit is realized as the inventory on TVGN's books is amortized. The profit amount realized is calculated by multiplying the percentage of the TVGN inventory amortized in the period reported by TVGN by the amount of profit initially eliminated, on a title by title basis.

### Aggregate Summarized Financial Information:

The following table presents aggregate summarized balance sheet data as of December 31, 2012 and December 31, 2011 for FEARnet, Break Media, Roadside Attractions and Tiger Gate:

	December 31, 2012	December 31, 2011
	(Amounts in	thousands)
Current assets	\$43,902	\$44,193
Non-current assets	\$14,043	\$10,269
Current liabilities	\$35,956	\$35,357
Non-current liabilities	\$38,894	\$28,441

The following table presents the aggregate summarized statement of operations for the years ended December 31, 2012, 2011 and 2010 for FEARnet, Break Media, Roadside Attractions and Tiger Gate:

	Year Ended December 31, 2012	Year Ended December 31, 2011	Year Ended December 31, 2010
	(An	nounts in thousan	nds)
Net revenue	\$70,156	\$ 67,962	\$60,788
Gross profit	\$50,709	\$ 42,722	\$37,281
Operating income (loss)	\$ 862	\$(12,158)	\$ (2,410)
Net loss	\$ (6,653)	\$(16,675)	\$ (5,637)

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#### 7. Other Assets

The composition of the Company's other assets is as follows as of March 31, 2013 and March 31, 2012:

	March 31, 2013	March 31, 2012
		ints in ands)
Deferred financing costs, net of accumulated amortization	\$33,060	\$39,130
Loans receivable	22,916	24,767
Prepaid expenses and other	9,916	14,637
Finite-lived intangible assets	6,727	11,977
	\$72,619	\$90,511

Deferred Financing Costs. Deferred financing costs primarily include costs incurred in connection with (1) the amended and restated senior revolving credit facility, (2) the issuance of the Senior Secured Second-Priority Notes, and (3) the issuance of the April 2009 3.625% Notes, and the January 2012 4.00% Notes (see Note 8) that are deferred and amortized to interest expense using the effective interest method. At March 31, 2012, deferred financing costs also included costs incurred in connection with the Term Loan associated with the acquisition of Summit that were subsequently written off due to the termination and payoff of all amounts outstanding under the Term Loan during the quarter ended December 31, 2012 (see Note 8).

*Loans Receivable.* The following table sets forth the Company's loans receivable at March 31, 2013 and March 31, 2012:

	Interest Rate	March 31, 2013	March 31, 2012
	(Amounts	in thousands	s)
Third-party producer	3.0%	\$ 4,658	\$ 9,049
Break Media	5.28% - 20.0%	18,258	15,718
		\$22,916	<u>\$24,767</u>

*Prepaid Expenses and Other.* Prepaid expenses and other primarily include prepaid expenses and security deposits.

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# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 7. Other Assets (Continued)

*Finite-lived Intangible Assets.* Finite-lived intangibles consist primarily of sales agency relationships and trademarks. The composition of the Company's finite-lived intangible assets and the associated accumulated amortization is as follows as of March 31, 2013 and March 31, 2012:

	Weighted		March 31, 20	)13		March 31, 20	12	
	Average Remaining Life	Average Remaining Remaining	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
	(in y	ears)			(Amounts in	thousands	s)	
Finite-lived intangible assets: Trademarks	4	4	\$ 8,200	\$4,073	\$4,127	\$ 8,200	\$1,623	\$ 6,577
Sales agency relationships	4	4	6,200	3,600	2,600	6,200	800	5,400
			\$14,400	\$7,673	\$6,727	\$14,400	\$2,423	\$11,977

The aggregate amount of amortization expense associated with the Company's intangible assets for the years ended March 31, 2013, 2012 and 2011 was approximately \$5.3 million, \$1.3 million and \$1.0 million, respectively. The estimated aggregate amortization expense for each of the years ending March 31, 2014 through 2018 is approximately \$3.7 million, \$1.8 million, \$0.8 million, \$0.4 million, and nil, respectively.

### 8. Corporate Debt

The total carrying values of corporate debt of the Company, excluding film obligations and production loans, were as follows as of March 31, 2013 and March 31, 2012:

	March 31, 2013	March 31, 2012
	(Amounts in	thousands)
Senior revolving credit facility	\$338,474	\$ 99,750
Senior secured second-priority notes	432,277	431,510
Term loan		477,514
Convertible senior subordinated notes	87,167	104,498
Other financing obligations		3,778
	\$857,918	\$1,117,050

#### 8. Corporate Debt (Continued)

The following table sets forth future annual contractual principal payment commitments under corporate debt as of March 31, 2013:

	Maturity Date or Next Holder	Year Ended March 31,						
Debt Type	Redemption Date <sup>(1)</sup>	2014	2015	2016	2017	2018	Thereafter	Total
				(Aı	nounts in t	housa	nds)	
Senior revolving credit facility	May 2016 <sup>(2)</sup>	\$	\$ —	\$	\$338,474	\$	\$	\$338,474
Senior secured second-priority notes	November 2016 <sup>(3)</sup>		_	_	436,000	_		436,000
Principal amounts of convertible senior subordinated notes <sup>(4)</sup> : October 2004 2.9375% Notes (conversion								
price of \$11.50 per share)	October 2014	_	348	_	_	_	_	348
price of \$8.25 per share)	March 2015	_	64,505	_	_		_	64,505
January 2012 4.00% Notes (conversion	T 2015				45.000			45.000
price of \$10.50 per share)	January 2017	_		_	45,000	_	_	45,000
		<u>\$—</u>	\$64,853	<u>\$—</u>	\$819,474	<u>\$—</u>	<u>\$—</u>	884,327
Less aggregate unamortized (discount)								
premium, net								(26,409)
								\$857,918

<sup>(1)</sup> The future repayment dates of the convertible senior subordinated notes represent the next redemption date by holders for each series of notes respectively, as described below.

#### **Senior Revolving Credit Facility**

On September 27, 2012, the Company amended and restated its senior revolving credit facility. The amended and restated senior revolving credit facility provides for borrowings up to \$800 million, subject to a borrowing base and other restrictions. The amended credit agreement amends and restates the previous \$340 million senior revolving credit facility.

The indenture governing the Company's senior secured second-priority notes previously restricted the Company from borrowing in excess of \$340 million under the Company's credit facility, unless certain financial ratios were met, however on October 15, 2012, the Company entered into a supplemental indenture to amend the indenture governing the Company's senior secured second-priority notes. The supplemental indenture amends the previous indenture to, among other things,

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 8. Corporate Debt (Continued)

enable the Company to incur additional secured indebtedness under the amended and restated senior revolving credit facility, in an aggregate principal amount not to exceed \$650 million (an increase from the \$340 million previously specified in the indenture).

Outstanding Amount. At March 31, 2013, the Company had borrowings of \$338.5 million outstanding (March 31, 2012—\$99.8 million).

Availability of Funds. At March 31, 2013, there was \$303.0 million available (March 31, 2012—\$230.2 million). On September 27, 2012, as discussed above, the Company amended and restated its senior revolving credit facility, which previously provided for borrowings and letters of credit up to an aggregate of \$340 million. The amended and restated senior revolving credit facility provides for borrowings and letters of credit up to an aggregate of \$800 million, subject to a borrowing base and other restrictions. Due to restrictions in the Company's senior secured second-priority notes indenture, as discussed above, the maximum borrowing allowed is \$650 million (previously \$340 million), unless certain financial ratios are met. The availability of funds is limited by a borrowing base and also reduced by outstanding letters of credit which amounted to \$8.5 million at March 31, 2013 (March 31, 2012—\$10.0 million).

Maturity Date. The senior revolving credit facility expires the earlier of (i) September 27, 2017 or (ii) six (6) months prior to the maturity of the Company's senior secured second-priority notes.

*Interest.* Interest is payable at an alternative base rate, as defined, plus 1.5%, or LIBOR plus 2.5% as designated by the Company. As of March 31, 2013, the senior revolving credit facility bore interest of 2.5% over the LIBOR rate (effective interest rate of 2.70% and 2.74% on borrowings outstanding as of March 31, 2013 and March 31, 2012, respectively).

Commitment Fee. The Company is required to pay a quarterly commitment fee of 0.375% to 0.5% per annum, depending on the average balance of borrowings outstanding during the period, on the total senior revolving credit facility of \$800 million less the amount drawn.

Security. Obligations under the senior revolving credit facility are secured by collateral (as defined in the credit agreement) granted by the Company and certain subsidiaries of the Company, as well as a pledge of equity interests in certain of the Company's subsidiaries.

Covenants. The senior revolving credit facility contains a number of affirmative and negative covenants that, among other things, require the Company to satisfy certain financial covenants and restrict the ability of the Company to incur additional debt, pay dividends and make distributions, make certain investments and acquisitions, repurchase its stock and prepay certain indebtedness, create liens, enter into agreements with affiliates, modify the nature of its business, enter into sale-leaseback transactions, transfer and sell material assets and merge or consolidate. As of March 31, 2013, the Company was in compliance with all applicable covenants.

Change in Control. Under the senior revolving credit facility, the Company may also be subject to an event of default upon a change in control (as defined in the credit agreement) which, among other things, includes a person or group acquiring ownership or control in excess of 50% (amended from 20% on June 22, 2010) of the Company's common shares.

<sup>(2)</sup> Amended and restated senior revolving credit facility expires the earlier of (i) September 27, 2017 or (ii) six (6) months prior to the maturity of the senior secured second-priority notes.

The senior secured second-priority notes are redeemable, in whole but not in part, by the Company at any time prior to November 1, 2013, at a redemption price of 100% of the principal amount plus the Applicable Premium, as defined in the indenture, and accrued and unpaid interest to the date of redemption. The senior secured second-priority notes are redeemable, in whole or in part, by the Company at 105.125% of the principal amount if redeemed between November 1, 2013 and November 1, 2014, at 102.563% of the principal amount if redeemed between November 1, 2014 and November 1, 2015, and 100.0% of the principal amount if redeemed on or after November 1, 2015.

<sup>(4)</sup> Subsequent to March 31, 2013, on April 15, 2013, LGEI sold \$60.0 million in aggregate principal amount of 1.25% convertible senior subordinated Notes with a maturity date of April 15, 2018 that are not included in the table above (see Note 25 for further detail).

#### 8. Corporate Debt (Continued)

#### **Senior Secured Second-Priority Notes**

*Transactions.* On October 21, 2009, Lions Gate Entertainment Inc. ("LGEI"), the Company's wholly-owned subsidiary, issued \$236.0 million aggregate principal amount of senior secured second-priority notes due 2016 (the "October 2009 Senior Notes") in a private offering conducted pursuant to Rule 144A and Regulation S under the Securities Act.

On May 13, 2011, LGEI issued approximately \$200.0 million aggregate principal amount of senior secured second-priority notes due 2016 (the "May 2011 Senior Notes," and collectively with the October 2009 Senior Notes, the "Senior Notes") in a private offering conducted pursuant to Rule 144A and Regulation S under the Securities Act. The May 2011 Senior Notes have the same terms as the October 2009 Senior Notes, except for the issue date, issue price and first interest payment.

In August 2011, a subsidiary of LGEI paid \$9.9 million to repurchase \$10.0 million of aggregate principal amount (carrying value—\$9.9 million) of the Senior Notes. The Company recorded a loss on extinguishment in the quarter ended September 30, 2011 of \$0.4 million, which included \$0.5 million of deferred financing costs written off. In September 2011, LGEI resold such Senior Notes at 99.0% of the \$10.0 million face amount thereof, plus accrued interest thereon from May 1, 2011, resulting in gross proceeds of approximately \$10.2 million.

On October 15, 2012, the Company amended its senior secured second-priority notes to, among other things, enable the Company to incur additional secured indebtedness under its amended and restated senior revolving credit facility, in an aggregate principal amount not to exceed \$650 million (an increase from the previous limit of \$340 million).

Outstanding Amount. The outstanding amount is set forth in the table below:

	March 31, 2013	March 31, 2012
	(Amounts in	thousands)
Principal amount of Senior Secured Second-Priority Notes	\$436,000	\$436,000
Unamortized aggregate premium/ (discount), net	(3,723)	(4,490)
Net carrying amount of Senior Secured Second-Priority Notes .	\$432,277	\$431,510

Maturity Date. The Senior Notes are due November 1, 2016.

Original Issue Discount/Premium. The October 2009 Senior Notes were issued by LGEI at an initial price of 95.222% (original issue discount—4.778%) of the principal amount. The May 2011 Senior Notes were issued by LGEI at an initial price of 102.219% (original issue premium—2.219%) of the principal amount. The original issue discount/premium, interest and deferred financing costs are being amortized through November 1, 2016 using the effective interest method. As of March 31, 2013, the remaining amortization period was 3.6 years.

*Interest.* The Senior Notes pay interest semi-annually on May 1 and November 1 of each year at a rate of 10.25% per year.

Redemption Features. The Senior Notes are redeemable, in whole but not in part, by the Company at any time prior to November 1, 2013, at a redemption price of 100% of the principal

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 8. Corporate Debt (Continued)

amount plus the Applicable Premium, as defined in the indenture, and accrued and unpaid interest to the date of redemption. The Senior Notes are redeemable, in whole or in part, by the Company at 105.125% of the principal amount on or after November 1, 2013, 102.563% of the principal amount if redeemed on or after November 1, 2014, and 100.0% of the principal amount if redeemed on or after November 1, 2015.

Security. The Senior Notes are guaranteed on a senior secured basis by the Company, and certain wholly-owned subsidiaries of both the Company and LGEI. The Senior Notes are ranked junior in right of payment to the Company's senior revolving credit facility, ranked equally in right of payment to the Company's convertible senior subordinated notes, and ranked senior to any of the Company's unsecured debt.

Covenants. The Senior Notes contain certain restrictions and covenants that, subject to certain exceptions, limit the Company's ability to incur additional indebtedness, pay dividends or repurchase the Company's common shares, make certain loans or investments, and sell or otherwise dispose of certain assets subject to certain conditions, among other limitations. As of March 31, 2013, the Company was in compliance with all applicable covenants.

#### Term Loan

Outstanding Amount. The outstanding amount of the Term Loan is set forth in the table below:

	March 31, 2013	March 31, 2012
	(Amounts in	thousands)
Principal amount	\$—	\$484,664
Unamortized discount	_	(7,150)
Net carrying amount	\$	\$477,514

In connection with the acquisition of Summit (see Note 13) on January 13, 2012, the Company entered into a new \$500.0 million term loan agreement (the "Term Loan") and received net proceeds of \$476.2 million, after original issue discount and offering fees and expenses. The net proceeds were used in connection with the acquisition of Summit to pay off Summit's existing term loan. The Term Loan was to mature on September 7, 2016, and was secured by collateral consisting of the assets of Summit. The Term Loan carried interest at a reference to a base rate, as defined, or the LIBOR rate (subject to a LIBOR floor of 1.25%), in either case plus an applicable margin of 4.50% in the case of base rate loans and 5.50% in the case of LIBOR loans. The Term Loan was repayable in quarterly installments equal to \$13.75 million, with the balance payable on the final maturity date. During the year ended March 31, 2013, the Company made accelerated payments on the Term Loan and paid off all amounts outstanding under the Term Loan, as well as accrued but unpaid interest. As a result of the accelerated pay-off, the Company wrote off a proportionate amount of the related unamortized deferred financing costs and debt discount in the aggregate of \$22.7 million, which is included in loss on extinguishment of debt in the consolidated statements of operations.

In connection with the payoff of the Term Loan, the Company arranged for Summit and certain of its affiliates to become guarantors of the Company's senior credit facility and the Company's Senior

## 8. Corporate Debt (Continued)

Notes due 2016, and pledge their assets in support of such guaranties, in accordance with their respective terms.

### **Convertible Senior Subordinated Notes**

*Outstanding Amount.* The following table sets forth the convertible senior subordinated notes outstanding at March 31, 2013 and March 31, 2012:

	March 31, 2013				March 31, 201	2
	Principal	Unamortized Discount	Net Carrying Amount	Principal	Unamortized Discount	Net Carrying Amount
			(Amounts in	thousands)		
Convertible Senior						
Subordinated Notes						
October 2004 2.9375%						
Notes (conversion price of						
\$11.50 per share)	\$ 348	\$ —	\$ 348	\$ 348	\$ —	\$ 348
February 2005 3.625% Notes						
(conversion price of						
\$14.28 per share)	_	_	_	23,464	_	23,464
April 2009 3.625% Notes						
(conversion price of \$8.25						
per share)	64,505	(14,598)	49,907	66,581	(21,119)	45,462
January 2012 4.00% Notes						
(conversion price of						
\$10.50 per share)	45,000	(8,088)	36,912	45,000	(9,776)	35,224
	\$109,853	\$(22,686)	\$87,167	\$135,393	\$(30,895)	\$104,498
					<u> </u>	

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 8. Corporate Debt (Continued)

*Interest Expense.* The effective interest rate on the liability component and the amount of interest expense, which includes both the contractual interest coupon and amortization of the discount on the liability component, for the years ended March 31, 2013, 2012 and 2011 are presented below.

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Am	ounts in thousa	ands)
October 2004 2.9375% Convertible Senior Subordinated Notes: Effective interest rate of liability component (9.65%) Interest Expense			
Contractual interest coupon	\$ 10	\$ 497	\$ 1,915
issuance costs		1,147	4,278
	10	1,644	6,193
February 2005 3.625% Convertible Senior Subordinated Notes: Effective interest rate of liability component (10.03%) Interest Expense			
Contractual interest coupon	80	815	1,238
issuance costs	6	1,472	2,053
	86	2,287	3,291
April 2009 3.625% Convertible Senior Subordinated Notes:  Effective interest rate of liability component (17.26%)  Interest Expense  Contractual interest coupon	2,402	2,414	2,414
Amortization of discount on liability component and debt	_,	<b>-</b> ,	-,
issuance costs	6,038	5,064	4,261
	8,440	7,478	6,675
January 2012 4.00% Convertible Senior Subordinated Notes: Effective interest rate of liability component (9.56%) Interest Expense			
Contractual interest coupon	1,800	395	_
issuance costs	1,738	361	_
	3,538	756	
Total	0,000	700	
Contractual interest coupon	4,292	4,121	5,567
issuance costs	7,782	8,044	10,592
	\$12,074	\$12,165	\$16,159

#### 8. Corporate Debt (Continued)

#### Fiscal 2012 and 2013 Convertible Senior Subordinated Notes Transactions

October 2004 2.9375% Notes. In May 2011, LGEI paid \$19.5 million to repurchase \$19.4 million of aggregate principal amount (carrying value—\$18.9 million) of the October 2004 2.9375% Notes. The Company recorded a loss on extinguishment in the quarter ended June 30, 2011 of \$0.5 million, which includes \$0.1 million of deferred financing costs written off. The loss represented the excess of the fair value of the liability component of the October 2004 2.9375% Notes repurchased over their carrying values, plus the deferred financing costs written off. The amount of consideration recorded as a reduction of shareholders' equity represents the equity component of the October 2004 2.9375% Notes repurchased.

On October 15, 2011, certain holders of the October 2004 2.9375% Notes required LGEI to repurchase \$26.6 million in aggregate principal amount (carrying value—\$26.6 million), pursuant to their redemption terms. LGEI paid approximately \$27.0 million for the repurchase on October 17, 2011, representing a price equal to 100% of the principal amount, together with accrued and unpaid interest through October 17, 2011.

January 2012 4.00% Notes. On January 11, 2012, LGEI sold \$45.0 million in aggregate principal amount of 4.00% Convertible Senior Subordinated Notes with a maturity date of January 11, 2017 (the "January 2012 4.00% Notes"). The proceeds were used to fund a portion of the acquisition of Summit discussed in Note 13. See below for key terms of the January 2012 4.00% Notes.

February 2005 3.625% Notes. On July 17, 2012, the Company completed the optional redemption of the February 2005 3.625% Notes. Of the \$23.5 million of February 2005 3.625% Notes called for redemption, \$7.7 million were redeemed for cash at 100% of their principal amount, plus accrued and unpaid interest and \$15.8 million were converted into common shares at a conversion rate of 70.0133 common shares per \$1,000 in principal amount, or a conversion price of approximately \$14.28 per share for an aggregate of 1,107,950 common shares (plus cash in lieu of fractional shares). Following the redemption, the February 2005 3.625% Notes are no longer outstanding. There was no gain or loss on the redemption because the fair value of the liability equaled the carrying value of the liability and all deferred financing costs were fully amortized.

April 2009 3.625% Notes. On September 18, 2012, \$1.0 million of the principal amount of the April 2009 3.625% Notes were converted into common shares at a conversion rate of 121.2121 common shares per \$1,000 in principal amount, or a conversion price of approximately \$8.25 per share for an aggregate of 122,060 common shares (plus cash in lieu of fractional shares). The gain on the conversion was not significant because the carrying value of the April 2009 3.625% Notes plus the unamortized deferred financing costs approximated the fair value of the liability component of the notes.

On March 20, 2013, \$1.1 million of the principal amount of the April 2009 3.625% Notes were converted into common shares at a conversion rate of 121.2121 common shares per \$1,000 in principal amount, or a conversion price of approximately \$8.25 per share for an aggregate of 129,090 common shares (plus cash in lieu of fractional shares). The loss on the conversion was not significant because the carrying value of the April 2009 3.625% Notes plus the unamortized deferred financing costs approximated the fair value of the liability component of the notes.

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 8. Corporate Debt (Continued)

#### Convertible Senior Subordinated Notes Terms

*October 2004 2.9375% Notes.* In October 2004, LGEI sold \$150.0 million of the October 2004 2.9375% Notes, of which \$50.1 million was allocated to the equity component.

Outstanding Amount: As of March 31, 2013, \$0.3 million of aggregate principal amount (carrying value—\$0.3 million) of the October 2004 2.9375% Notes remains outstanding.

*Interest:* Interest on the October 2004 2.9375% Notes is payable semi-annually on April 15 and October 15.

Maturity Date: The October 2004 2.9375% Notes mature on October 15, 2024.

Redeemable by LGEI: LGEI may redeem the October 2004 2.9375% Notes at 100%.

Repurchase Events: The holder may require LGEI to repurchase the October 2004 2.9375% Notes on October 15, 2014 and 2019 or upon a change in control at a price equal to 100% of the principal amount, together with accrued and unpaid interest through the date of repurchase.

Conversion Features: The holder may convert the October 2004 2.9375% Notes into the Company's common shares prior to maturity only if the price of the Company's common shares issuable upon conversion of a note reaches or falls below a certain specific threshold over a specified period, the notes have been called for redemption, a change in control occurs or certain other corporate transactions occur. Before the close of business on or prior to the trading day immediately before the maturity date, the holder may convert the notes into the Company's common shares at a conversion rate equal to 86.9565 shares per \$1,000 principal amount of the October 2004 2.9375% Notes, subject to adjustment in certain circumstances, which represents a conversion price of approximately \$11.50 per share. Upon conversion of the October 2004 2.9375% Notes, the Company has the option to deliver, in lieu of common shares, cash or a combination of cash and common shares of the Company.

Make Whole Premium: Under certain circumstances, if the holder requires LGEI to repurchase all or a portion of their notes or the holder converts the notes upon a change in control, they will be entitled to receive a make whole premium. The amount of the make whole premium, if any, will be based on the price of the Company's common shares on the effective date of the change in control. No make whole premium will be paid if the price of the Company's common shares at such time is less than \$8.79 per share or exceeds \$50.00 per share.

*April 2009 3.625% Notes.* In April 2009, LGEI issued approximately \$66.6 million of 3.625% Convertible Senior Subordinated Notes, of which \$16.2 million was allocated to the equity component.

Outstanding Amount: As of March 31, 2013, \$64.5 million of aggregate principal amount (carrying value—\$49.9 million) of the April 2009 3.625% Notes remains outstanding.

*Interest:* Interest on the April 2009 3.625% Notes is payable at 3.625% per annum semi-annually on March 15 and September 15 of each year.

Maturity Date: The April 2009 3.625% Notes will mature on March 15, 2025.

#### 8. Corporate Debt (Continued)

Redeemable by LGEI: On or after March 15, 2015, the Company may redeem the April 2009 3.625% Notes, in whole or in part, at a price equal to 100% of the principal amount of the April 2009 3.625% Notes to be redeemed, plus accrued and unpaid interest through the date of redemption.

Repurchase Events: The holder may require LGEI to repurchase the April 2009 3.625% Notes on March 15, 2015, 2018 and 2023 or upon a "designated event," at a price equal to 100% of the principal amount of the April 2009 3.625% Notes to be repurchased plus accrued and unpaid interest.

Conversion Features: The April 2009 3.625% Notes may be converted into common shares of the Company at any time before maturity, redemption or repurchase. The initial conversion rate of the April 2009 3.625% Notes is 121.2121 common shares per \$1,000 principal amount of the April 2009 3.625% Notes, subject to adjustment in certain circumstances, which represents a conversion price of approximately \$8.25 per share. Upon conversion of the April 2009 3.625% Notes, the Company has the option to deliver, in lieu of common shares, cash or a combination of cash and common shares of the Company.

Make Whole Premium: Under certain circumstances, if the holder requires LGEI to repurchase all or a portion of their notes upon a change in control, they will be entitled to receive a make whole premium. The amount of the make whole premium, if any, will be based on the price of the Company's common shares on the effective date of the change in control. No make whole premium will be paid if the price of the Company's common shares at such time is less than \$5.36 per share or exceeds \$50.00 per share.

*January 2012 4.00% Notes.* In January 2012, LGEI issued approximately \$45.0 million of January 2012 4.00% Notes, of which \$10.1 million was allocated to the equity component.

Outstanding Amount: As of March 31, 2013, \$45.0 million of aggregate principal amount (carrying value—\$36.9 million) of the January 2012 4.00% Notes remains outstanding.

*Interest:* Interest on the January 2012 4.00% Notes is payable at 4.00% per annum semi-annually on January 15 and July 15 of each year, commencing on July 15, 2012.

Maturity Date: The January 2012 4.00% Notes will mature on January 11, 2017.

Conversion Features: The January 2012 4.00% Notes are convertible into common shares of the Company at any time prior to maturity or repurchase by the Company, at an initial conversion price of approximately \$10.50 per share, subject to adjustment in certain circumstances as specified in the Indenture. Upon conversion of the January 2012 4.00% Notes, the Company has the option to deliver, in lieu of common shares, cash or a combination of cash and common shares of the Company.

## Other Financing Obligations

On June 1, 2007, the Company entered into a bank financing agreement for \$3.7 million to fund the acquisition of certain capital assets. Interest was payable in monthly payments totaling \$0.3 million per year at an interest rate of 8.02%, with the entire principal due June 2012. In June 2012, the Company repaid this financing obligation.

#### 9. Participations and Residuals

The Company expects approximately 66% of accrued participations and residuals will be paid during the one-year period ending March 31, 2014.

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 10. Film Obligations and Production Loans

	March 31, 2013	March 31, 2012
	(Amounts in	thousands)
Film obligations	\$ 99,678	\$ 98,750
Production loans		
Individual production loans	404,341	352,960
Pennsylvania Regional Center production loans	65,000	65,500
Film credit facility		43,940
Total film obligations and production loans	\$569,019	\$561,150

The following table sets forth future annual repayment of film obligations and production loans as of March 31, 2013:

Voor Ended Moreh 21

	Year Ended March 31,						
	2014	2015	2016	2017	2018	Thereafter	Total
			(Amour	nts in thou	usands)		
Film obligations	\$ 52,173	\$22,020	\$16,680	\$6,000	\$6,000	\$1,000	\$103,873
Production loans							
Individual production loans	383,819	20,522	_		_	_	404,341
Pennsylvania Regional Center							
production loans	65,000	_	_	_	_	_	65,000
	\$500,992	\$42,542	\$16,680	\$6,000	\$6,000	\$1,000	573,214
Less imputed interest on film							
obligations							(4,195)
							\$569,019
							<del>\$2.07,017</del>

#### Film Obligations

Film obligations include minimum guarantees, which represent amounts payable for film rights that the Company has acquired and certain theatrical marketing obligations, which represent amounts received from third parties that are contractually committed for theatrical marketing expenditures associated with specific titles.

#### Individual Production Loans

Production loans represent individual loans for the production of film and television programs that the Company produces. Individual production loans have contractual repayment dates either at or near the expected film or television program completion date, with the exception of certain loans containing repayment dates on a longer term basis. Individual production loans of \$389.3 million incur interest at rates ranging from 3.3% to 4.05%, and approximately \$15.0 million of production loans are non-interest bearing.

#### 10. Film Obligations and Production Loans (Continued)

#### Pennsylvania Regional Center

Outstanding Amount and Maturity Date. At March 31, 2013, the Company had borrowings of \$65.0 million (March 31, 2012—\$65.5 million). The Pennsylvania Regional Center facility matured on April 11, 2013, and was fully paid off at that time.

General. On April 9, 2008, the Company entered into a loan agreement with the Pennsylvania Regional Center, which provided for the availability of production loans up to \$65.5 million on a five-year term for use in film and television productions in the State of Pennsylvania. The amount that was borrowed was limited to approximately one half of the qualified production costs incurred in the State of Pennsylvania through the two-year period ended April 2010, and was subject to certain other limitations. Under the terms of the loan, for every dollar borrowed, the Company's production companies were required (within a two-year period) to either create a specified number of jobs, or spend a specified amount in certain geographic regions in the State of Pennsylvania.

Availability of Funds. At March 31, 2013, there were no amounts available under this agreement (March 31, 2012—nil).

*Interest.* Amounts borrowed under the agreement carried an interest rate of 1.5%, payable semi-annually.

Security. The loan was secured by a first priority security interest in the Company's film library pursuant to an intercreditor agreement with the Company's senior lender under the Company's senior revolving credit facility. Pursuant to the terms of the Company's senior revolving credit facility, the Company was required to maintain certain collateral equal to the loans outstanding plus 5% under this facility. Such collateral can consist of cash, cash equivalents or debt securities, including the Company's convertible senior subordinated notes repurchased. As of March 31, 2013, \$59.4 million principal value (fair value—\$72.1 million) of the Company's convertible senior subordinated notes repurchased was held as collateral under the Company's senior revolving credit facility (March 31, 2012—\$72.8 million principal value, \$83.1 million fair value).

#### Film Credit Facility

On October 6, 2009, the Company entered into a revolving film credit facility agreement, as amended effective December 31, 2009 and June 22, 2010 (the "Film Credit Facility"), which provided for borrowings for the acquisition or production of motion pictures. The Film Credit Facility expired on April 6, 2013.

Outstanding Amount. At March 31, 2013, the Company had no borrowings outstanding (March 31, 2012—\$43.9 million).

Availability of Funds. The Film Credit Facility provided for total borrowings up to \$130 million, subject to a borrowing base, which could vary based on the amount of sales contracts in place on pictures financed under the facility.

*Maturity Date.* The Film Credit Facility had a maturity date of April 6, 2013. Borrowings under the Film Credit Facility were due the earlier of (a) nine months after delivery of each motion picture or (b) April 6, 2013.

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 10. Film Obligations and Production Loans (Continued)

*Interest.* The Film Credit Facility bore interest of 3.25% over the "LIBO" rate (as defined in the credit agreement).

Commitment Fee. The Company was required to pay a quarterly commitment fee of 0.75% per annum on the unused commitment under the Film Credit Facility.

Security. Borrowings under the Film Credit Facility were subject to a borrowing base calculation and were secured by interests in the related motion pictures, together with certain other receivables from other motion picture and television productions pledged by the Company, including a minimum pledge of such receivables of \$25 million. Receivables pledged to the Film Credit Facility were excluded from the borrowing base calculation under the Company's senior revolving credit facility, as described in Note 8.

#### 11. Fair Value Measurements

#### Fair Value

Accounting guidance and standards about fair value define fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

#### Fair Value Hierarchy

Accounting guidance and standards about fair value establish a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The accounting guidance and standards establish three levels of inputs that may be used to measure fair value:

- Level 1—Quoted prices in active markets for identical assets or liabilities.
- Level 2—Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets with insufficient volume or infrequent transactions (less active markets); or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 liabilities that are not required to be measured at fair value on a recurring basis include the Company's convertible senior subordinated notes, individual production loans, Pennsylvania Regional Center Loan, Senior Notes, and Term Loan, which are priced using discounted cash flow techniques that use observable market inputs, such as LIBOR-based yield curves, three- and seven-year swap rates, and credit ratings.
- Level 3—Unobservable inputs to the valuation methodology that are significant to the measurement of fair value of assets or liabilities. The Company measures the fair value of its investment in TV Guide Network's Mandatorily Redeemable Preferred Stock Units using primarily a discount cash flow analysis based on the expected cash flows of the investment. The analysis reflects the contractual terms of the investment, including the period to maturity, and uses a discount rate commensurate with the risk associated with the investment.

#### 11. Fair Value Measurements (Continued)

The following table sets forth the carrying values and fair values of the Company's investment in TV Guide Network's mandatorily redeemable preferred stock units and outstanding debt at March 31, 2013 and March 31, 2012:

	March 3	31, 2013	March 31, 2012			
A	Carrying Value	(Amounts in Fair Value (Level 3)	thousands) Carrying Value	Fair Value (Level 3)		
Assets: Investment in TV Guide Network's Mandatorily Redeemable Preferred Stock Units	<u>\$ 91,408</u>	<u>\$ 140,312</u>	\$ 106,406	<u>\$ 145,029</u>		
	Carrying Value	Fair Value	Carrying Value	Fair Value		
		(Level 2)		(Level 2)		
Liabilities:						
October 2004 2.9375% convertible senior subordinated notes	\$ 348	\$ 276	\$ 348	\$ 237		
February 2005 3.625% convertible senior						
subordinated notes	_	_	23,464	19,295		
April 2009 3.625% convertible senior	40.007	((, 020	45 462	50.002		
subordinated notes	49,907	66,939	45,462	59,083		
subordinated notes	36,912	48,878	35,224	35,619		
Individual production loans	404,341	403,883	352,960	351,911		
Pennsylvania Regional Center production	,	,	,	,		
loans	65,000	65,000	65,500	63,679		
Senior secured second-priority notes	432,277	477,965	431,510	479,055		
Term loan			477,514	480,423		
	\$988,785	\$1,062,941	\$1,431,982	\$1,489,302		

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 12. Capital Stock

#### (a) Common Shares

The Company had 500 million authorized common shares at March 31, 2013 and March 31, 2012. The table below outlines common shares reserved for future issuance:

	March 31, 2013	March 31, 2012
	(Amounts in	n thousands)
Stock options outstanding, average exercise price \$13.72 (March 31, 2012—		
\$10.20)	6,421	3,157
Restricted share units—unvested	2,077	1,867
Share purchase options and restricted share units available for future issuance	12,341	1,984
Shares issuable upon conversion of October 2004 2.9375% Notes at conversion		
price of \$11.50 per share	30	30
Shares issuable upon conversion of February 2005 3.625% Notes at conversion		
price of \$14.28 per share		1,643
Shares issuable upon conversion of April 2009 3.625% Notes at conversion price		
of \$8.25 per share	7,819	8,070
Shares issuable upon conversion of January 2012 4.00% Notes at conversion		
price of \$10.50 per share	4,286	4,286
Shares reserved for future issuance	32,974	21,037

#### (b) Retirement of Treasury Shares

On August 30, 2011, the Company entered into an agreement with certain shareholders, whereby the Company repurchased 11,040,493 of its common shares at a price of \$7.00 per share, for aggregate cash consideration of \$77.1 million. The shares repurchased under the agreement were included in treasury shares in the accompanying consolidated balance sheet and statement of shareholders' equity as of March 31, 2012.

During the three months ended December 31, 2012, the Company retired the 11,040,493 shares held in treasury.

#### (c) Share-based Compensation

The Company's stock option and long-term incentive plans permit the grant of stock options and other equity awards to certain employees, officers, non-employee directors and consultants for up to 41.3 million shares of the Company's common stock.

Employees' and Directors' Equity Incentive Plan (the "Plan"): The Plan provided for the issuance of up to 9.0 million shares of common stock of the Company to eligible employees, directors, and service providers. Of the 9.0 million common shares allocated for issuance, up to a maximum of 250,000 common shares may have been issued as discretionary bonuses in accordance with the terms of a share bonus plan. The remaining shares available for additional grant purposes under the Plan were issued under the 2004 Plan, as defined below.

#### 12. Capital Stock (Continued)

2004 Performance Incentive Plan (the "2004 Plan"): The 2004 Plan provided for the issuance of up to an additional 14.0 million common shares, stock options, share appreciation rights, restricted shares, share bonuses or other forms of awards granted or denominated in common shares of the Company to eligible employees, directors, officers and other eligible persons through the grant of awards and incentives for high levels of individual performance and improved financial performance of the Company. The per share exercise price of an option granted under the 2004 Plan generally may not have been less than the fair market value of a common share of the Company on the date of grant. The maximum term of an option granted under the 2004 Plan is ten years from the date of grant. The remaining shares available for additional grant purposes under the 2004 Plan were to be issued under the 2012 Plan, as defined below.

2012 Performance Incentive Plan: In September 2012, the Company adopted the 2012 Performance Incentive Plan (the "2012 Plan"). The 2012 Plan provides for the issuance of up to an additional 18.3 million shares of common shares of the Company, stock options, share appreciation rights, restricted stock, stock bonuses and other forms of awards granted or denominated in common shares or units of common shares, as well as certain cash bonus awards to eligible directors of the Company, officers or employees of the Company or any of its subsidiaries, and certain consultants and advisors to the Company or any of its subsidiaries. At March 31, 2013, 12,341,116 common shares were available for grant under the 2012 Plan.

The Company accounts for stock-based compensation in accordance with accounting standards that require the measurement of all stock-based awards using a fair value method and the recognition of the related stock-based compensation expense in the consolidated financial statements over the requisite service period. Further, the Company estimates forfeitures for share-based awards that are not expected to vest. As stock-based compensation expense recognized in the Company's consolidated financial statements is based on awards ultimately expected to vest, it has been reduced for estimated forfeitures.

The Company recognized the following share-based compensation expense during the years ended March 31, 2013, 2012, and 2011:

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Amo	ounts in thousa	ands)
Compensation Expense:			
Stock Options	\$ 4,681	\$ 179	\$ 2,644
Restricted Share Units and Other Share-based			
Compensation	27,844	9,546	26,032
Stock Appreciation Rights	15,140	15,289	3,829
Total share-based compensation expense	\$ 47,665	\$25,014	\$32,505
Tax impact <sup>(1)</sup>	(17,479)		
Reduction in net income	\$ 30,186	\$25,014	\$32,505

Represents the income tax benefit recognized in the statements of operations for share-based compensation arrangements.

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 12. Capital Stock (Continued)

On June 30, 2010, certain unvested equity awards of certain executive officers immediately vested as a result of the triggering of "change in control" provisions in their respective employment agreements. For purposes of the employment agreements with such executive officers, a "change in control" occurred on June 30, 2010, when a certain shareholder became the beneficial owner of 33% or more of the Company's common shares. As a result, the Company recognized \$21.9 million in additional compensation expense during the year ended March 31, 2011, which is included in the table above.

#### Stock Options

A summary of option activity under the various plans as of March 31, 2013, 2012 and 2011 and changes during the years then ended is presented below:

Options:	Number of Shares <sup>(1)</sup>	Number of Shares <sup>(2)</sup>	Total Number of Shares	Weighted- Average Exercise Price	Weighted Average Remaining Contractual Term In Years	Aggregate Intrinsic Value as of March 31, 2013
Outstanding at April 1, 2010	2,760,000	600,000	3,360,000	\$ 9.75		
Granted	_		_	_		
Exercised	(50,000)	_	(50,000)	40.00		
Forfeited or expired	_(50,000)		_(50,000)	10.00		
Outstanding at March 31, 2011.	2,710,000	600,000	3,310,000	\$ 9.75		
Granted	250,000	_	250,000	13.80		
Exercised	(53,332)	(350,000)	(403,332)	8.73		
Forfeited or expired						
Outstanding at March 31, 2012.	2,906,668	250,000	3,156,668	\$10.20		
Granted	3,692,904	_	3,692,904	16.33		
Exercised	(60,000)	(250,000)	(310,000)	9.35		
Forfeited or expired	(118,190)		(118,190)	12.83		
Outstanding at March 31, 2013.	<u>6,421,382</u>		<u>6,421,382</u>	\$13.72	6.55	\$64,530,983
Outstanding as of March 31, 2013, vested or expected to						
vest in the future	6,312,625		6,312,625	\$13.67	6.56	\$63,775,305
Exercisable at March 31, 2013 .	2,763,335		2,763,335	\$10.19	3.96	\$37,529,527

<sup>(1)</sup> Issued under our long-term incentive plans.

The fair value of each option award is estimated on the date of grant using a closed-form option valuation model (Black-Scholes) based on the assumptions noted in the following table. Expected

On September 10, 2007, in connection with the acquisition of Mandate Pictures, two executives entered into employment agreements with LGF. Pursuant to the employment agreements, the executives were granted an aggregate of 600,000 stock options, all of which have vested. The options were granted outside of our long-term incentive plans.

#### 12. Capital Stock (Continued)

volatilities are based on implied volatilities from traded options on the Company's stock, historical volatility of the Company's stock and other factors. The expected term of options granted represents the period of time that options granted are expected to be outstanding. The weighted-average grant-date fair values for options granted during the year ended March 31, 2013 was \$7.18 (2012—\$5.25, 2011—nil). The following table represents the assumptions used in the Black-Scholes option-pricing model for stock options granted during the years ended March 31, 2013 and 2012:

	Year Ended March 31, 2013	Year Ended March 31, 2012
Risk-free interest rate	0.5% - 1.5%	1.1%
Expected option lives (in years)	3 - 9 years	6 years
Expected volatility for options	38% - 40%	38%
Expected dividend yield	0%	0%

The total intrinsic value of options exercised as of each exercise date during the year ended March 31, 2013 was \$2.1 million (2012—\$2.5 million, 2011—nil).

During the year ended March 31, 2013, no shares were cancelled to fund withholding tax obligations upon exercise.

#### Restricted Share Units

A summary of the status of the Company's restricted share units as of March 31, 2013, 2012 and 2011, and changes during the years then ended is presented below:

Restricted Share Units:	Number of Shares <sup>(1)</sup>	Number of Shares <sup>(2)</sup>	Total Number of Shares	Weighted Average Grant Date Fair Value
Outstanding at April 1, 2010	3,092,635	323,333	3,415,968	\$ 7.22
Granted	2,585,688	105,000	2,690,688	6.84
Vested	(3,792,987)	(428,333)	(4,221,320)	7.24
Forfeited	(84,278)		(84,278)	4.90
Outstanding at March 31, 2011	1,801,058		1,801,058	\$ 6.70
Granted	1,147,052		1,147,052	9.17
Vested	(1,003,700)		(1,003,700)	6.83
Forfeited	(77,748)		(77,748)	6.51
Outstanding at March 31, 2012	1,866,662		1,866,662	\$ 8.15
Granted	1,814,186		1,814,186	15.23
Vested	(1,465,059)		(1,465,059)	9.06
Forfeited	(138,988)		(138,988)	9.44
Outstanding at March 31, 2013	2,076,801		2,076,801	\$13.61

<sup>(1)</sup> Issued under our long-term incentive plans.

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 12. Capital Stock (Continued)

agreements, the executives were granted an aggregate of 287,500 restricted share units, all of which have vested. The restricted share units were granted outside of our long-term incentive plans.

The fair values of restricted share units are determined based on the market value of the shares on the date of grant.

The following table summarizes the total remaining unrecognized compensation cost as of March 31, 2013 related to non-vested stock options and restricted share units and the weighted average remaining years over which the cost will be recognized:

	Total Weigh Unrecognized Avera Compensation Cost Year	
	(Amounts in thousands)	
Stock Options	\$23,250	2.9
Restricted Share Units	20,776	1.7
Total	\$44,026	

Under the Company's stock option and long term incentive plans, the Company withholds shares to satisfy minimum statutory federal, state and local tax withholding obligations arising from the vesting of restricted share units. During the year ended March 31, 2013, 572,611 shares were withheld upon the vesting of restricted share units.

The Company becomes entitled to an income tax deduction in an amount equal to the taxable income reported by the holders of the stock options and restricted share units when vesting or exercise occurs, the restrictions are released and the shares are issued. Restricted share units are forfeited if the employees terminate prior to vesting.

#### Stock Appreciation Rights

The Company has the following stock appreciation rights ("SARs") outstanding as of March 31, 2013:

Award Type/ Grant Date	SARs Outstanding	Vested and Exercisable	Exercise Price	Vesting Period (see below)	Expiration Date
Cash-settled SARs:					
February 5, 2009	150,000	150,000	\$ 5.45	3 years	February 5, 2014
April 6, 2009	75,000	75,000	\$ 5.17	4 years	April 6, 2014
March 17, 2010	500,000	500,000	\$ 5.95	4 years	March 17, 2015
February 9, 2012	233,334	_	\$11.01	3 years	February 9, 2017
Equity-settled SARs:					
January 19, 2012	1,600,000	_	\$ 9.48	3 years	January 19, 2017

Cash-settled SARs. The fair value of cash-settled SARs ("CSARs") is determined at each reporting period and is recorded as a liability and expensed on a pro rata basis over the vesting period

On September 10, 2007, in connection with the acquisition of Mandate Pictures, two executives entered into employment agreements with Lions Gate Films, Inc. Pursuant to the employment

#### 12. Capital Stock (Continued)

or service period, if shorter. Changes in the fair value of vested CSARs are expensed in the period of change. At March 31, 2013, the Company has a stock-based compensation liability accrual in the amount of \$14.3 million (March 31, 2012—\$32.4 million) included in accounts payable and accrued liabilities on the consolidated balance sheets relating to its CSARs.

CSARs require that upon their exercise, the Company pay the holder the excess of the market value of the Company's common stock at that time over the exercise price of the SAR multiplied by the number of SARs exercised. CSARs can be exercised at any time subsequent to vesting and prior to expiration. During the years ended March 31, 2013 and 2012, the company paid \$26.3 million and \$0.7 million for the exercise of 3,191,666 and 250,000 SAR shares, respectively. There were no exercises during the year ended March 31, 2011.

On June 30, 2010, the CSARs granted on February 5, 2009, April 6, 2009 and March 17, 2010 became fully vested due to the triggering of the "change in control" provisions in certain executive officer employment agreements discussed above.

The fair value of the CSAR is determined using a Black-Scholes option pricing methodology based on the inputs in the table below. At March 31, 2013, the following assumptions were used in the Black-Scholes option-pricing model:

Grant Date	Risk-Free Interest Rate	Expected Option Lives (in years)	Expected Volatility for Options	Expected Dividend Yield
February 5, 2009	0.1%	0.9 years	45%	<b>—</b> %
April 6, 2009	0.1%	1.0 years	45%	<u> </u> %
March 17, 2010	0.3%	2.0 years	40%	<u> </u> %
February 9, 2012	0.6%	3.9 years	38%	<b>—</b> %

Equity-settled SARs. Equity-settled SARs ("ESARs") allow the grantee to receive upon exercise, the number of common shares with a value equal to the difference between the market price of the Company's common stock and the exercise price of the ESARs for the number of shares vested. ESARs can be exercised at any time subsequent to vesting and prior to expiration. The fair value of ESARs is determined at the grant date, and expensed on a pro rata basis over the vesting period. The weighted-average grant date fair value of outstanding ESARs at March 31, 2013 was \$3.26.

During the year ended March 31, 2013, 800,000 ESARs were exercised at a weighted average exercise price of \$9.48 per share. Accordingly, the Company issued 217,095 shares in connection with the exercise of ESARs, net of shares cancelled to fund withholding tax obligations upon exercise. The total intrinsic value of ESARs exercised during the year ended March 31, 2013 was \$8.7 million. There were no exercises during the years ended March 31, 2012 and March 31, 2011.

As of March 31, 2013, 1,600,000 of the outstanding ESARs are expected to fully vest and have a weighted-average exercise price of \$9.48, weighted-average remaining contractual term of 3.8 years, and an aggregate intrinsic value of \$22.9 million.

#### Other Share-Based Compensation

During the year ended March 31, 2013, as per the terms of certain employment agreements, the Company granted the equivalent of \$2.8 million (2012—\$1.8 million; 2011—\$1.8 million) in common

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# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 12. Capital Stock (Continued)

shares to certain officers on a quarterly basis through the term of their employment contracts. For the year ended March 31, 2013, the Company issued 105,223 shares (2012—127,299 shares; 2011—150,299 shares), net of shares withheld to satisfy minimum tax withholding obligations. The Company recorded stock-based compensation expense related to this arrangement in the amount of \$2.8 million, \$2.0 million and \$1.8 million for the years ended March 31, 2013, 2012 and 2011, respectively.

#### 13. Acquisitions and Divestitures

#### Summit

On January 13, 2012, the Company purchased all of the membership interests in Summit, a worldwide independent film producer and distributor. The aggregate purchase price was approximately \$412.1 million, which consisted of \$361.9 million in cash, 5,837,781 in the Company's common shares (a part of which are included in escrow for indemnification purposes). Approximately \$279.4 million of the purchase price and acquisition costs were funded with cash on the balance sheet of Summit. The value assigned to the shares for purposes of recording the acquisition was \$50.2 million and was based on the closing price of the Company's common shares on the date of closing of the acquisition. Additionally, the Company may have been obligated to pay additional cash consideration of up to \$7.5 million pursuant to the purchase agreement, should the domestic theatrical receipts from certain films have met certain target performance thresholds.

In addition, on the date of the close, Summit's existing term loan of \$507.8 million was paid off with cash from Lionsgate and the net proceeds of \$476.2 million, after fees and expenses, from a new term loan with a principal amount of \$500.0 million, which was to mature on September 7, 2016. On October 18, 2012, the Company terminated and paid off all amounts outstanding under the new term loan, including accrued and unpaid interest (see Note 8).

The acquisition was accounted for as a purchase, with the results of operations of Summit included in the Company's consolidated results from January 13, 2012, which included revenues and net loss of \$186.0 million and \$27.1 million, respectively, for the year ended March 31, 2012. The Company made a provisional allocation of the estimated purchase price of Summit to the tangible and intangible assets acquired and liabilities assumed based on their estimated fair value. During the measurement period, the Company adjusted the provisional allocation of the estimated purchase price for new information obtained about facts and circumstances that existed as of the acquisition date, that if known, would have affected the measurements of the amounts recognized at that date. The measurement period

#### 13. Acquisitions and Divestitures (Continued)

adjustments were not considered significant to retrospectively adjust the provisional allocation as of January 13, 2012. The allocation of the purchase price is as follows:

	(Amounts in thousands)
Purchase price consideration:	
Cash	\$ 361,914
Fair value of 5,837,781 of Lionsgate's shares issued	50,205
Purchase price	412,119
Fair value of contingent consideration <sup>(1)</sup>	5,900
Required repayment of Summit's existing Term Loan	507,775
Total estimated purchase consideration including debt repayment	\$ 925,794
Allocation of the total purchase consideration <sup>(2)</sup> :	
Cash and cash equivalents	\$ 315,932
Restricted cash	5,126
Accounts receivable, net	161,203
Investment in films and television programs, net	627,679
Other assets acquired	7,972
Sales agency relationships	6,200
Tradenames	6,600
Other liabilities assumed	(295,045)
Fair value of net assets acquired	835,667
Goodwill	90,127
	\$ 925,794

During the three months ended December 31, 2012, as a result of the box office performance of certain films it was estimated that the threshold criteria triggering the additional contingent consideration would not be met, and therefore, the fair value of the contingent consideration was adjusted to zero. Accordingly, the liability of \$5.9 million was reversed as a benefit to direct operating expense on the consolidated statement of operations.

Goodwill of \$90.1 million represents the excess of the purchase price over the preliminary estimate of the fair value of the underlying tangible and identifiable intangible assets acquired and liabilities assumed. The acquisition goodwill arises from the opportunity for synergies of the combined companies, strengthening our global distribution infrastructure and building a stronger presence in the entertainment industry allowing for enhanced positioning for motion picture projects and selling opportunities. Although the goodwill will not be amortized for financial reporting purposes, it is

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 13. Acquisitions and Divestitures (Continued)

anticipated that substantially all of the goodwill will be deductible for federal tax purposes over the statutory period of 15 years.

The following unaudited pro forma condensed consolidated statements of operations presented below illustrate the results of operations of the Company as if the acquisition of Summit as described above and the issuance of the \$45.0 million January 2012 4.00% Notes issued in connection with the acquisition occurred at the beginning of the earliest period presented. The information below is based on the purchase price allocation to the assets and liabilities acquired as shown above. The pro forma amounts below include the historical statements of operations of Summit for the years ended December 31, 2011 and 2010 combined with the Company's statements of operations for the years ended March 31, 2012 and 2011. Additionally, the pro forma results include pro forma adjustments for the years ended March 31, 2012 and 2011 of: (1) additional amortization of film costs of \$63.2 million and \$57.8 million, respectively, related to the increase to fair value of the films acquired, (2) additional amortization of intangibles of \$2.6 million and \$3.1 million, respectively, related to the fair value of intangible assets acquired, (3) additional interest expense of \$3.6 million and \$3.5 million, respectively, related to the issuance of the \$45.0 million January 2012 4.00% Notes and (4) a net interest expense savings of \$3.8 million for the year ended March 31, 2012 and increased interest expense of \$25.6 million for the year ended March 31, 2011 due to the net impact of the extinguishment of Summit's existing loans and the borrowings under the new Term Loan.

		ear Ended March 31, 2012		ear Ended March 31, 2011
	(Amounts in thousands, except per share amounts			
Revenues	\$2	2,011,377	\$2	2,733,527
Operating income (loss)	\$	(252)	\$	365,580
Net income (loss)	\$	(99,441)	\$	119,625
Basic Net Income (Loss) Per Common Share	\$	(0.72)	\$	0.87
Diluted Net Income (Loss) Per Common Share	\$	(0.72)	\$	0.87
Weighted average number of common shares outstanding—		, ,		
Basic		138,064		137,014
Weighted average number of common shares outstanding—				
Diluted		138,064		155,798

The unaudited pro forma condensed consolidated statements of operations do not include any adjustments for any restructuring activities, operating efficiencies or cost savings.

In connection with the Summit acquisition, the Company incurred severance charges of \$8.7 million, which were included in general and administrative expenses on the consolidated statement of operations for the year ended March 31, 2012 as part of management's plan to integrate and restructure the combined companies. An additional \$2.6 million of severance charges were incurred in the fiscal year ended March 31, 2013. As of March 31, 2013, all of the severance costs were paid. All severance costs relate to the Motion Pictures segment.

<sup>(2)</sup> Measurement period adjustments include a decrease to investment in films and television programs, net of \$7.2 million and a decrease to other liabilities assumed of \$10.5 million, resulting in a net increase of \$3.3 million of the fair value of net assets acquired and a decrease of \$3.3 million to goodwill.

#### 13. Acquisitions and Divestitures (Continued)

#### Maple Pictures

On August 10, 2011, the Company sold its interest in Maple Pictures Corp. ("Maple Pictures") to Alliance Films Holdings Inc. ("Alliance"), a leading Canadian producer and distributor of motion pictures, television programming and home entertainment. The sales price was approximately \$35.3 million, net of a working capital adjustment.

Alliance is now responsible for all of Maple Pictures' distribution, including Maple Pictures' exclusive five-year output deal for Canadian distribution of the Company's new motion picture (excluding Summit titles) and second window television product and Maple Pictures' exclusive long-term arrangement for distribution of Canadian rights of the Company's filmed entertainment library (i.e., distribution rights). The sales price was allocated between the fair value of the distribution rights and the fair value of Maple Pictures exclusive of the distribution rights. The fair value of the distribution rights of \$17.8 million was recorded as deferred revenue and will be recognized as revenue by the Company as the revenues are earned pursuant to the distribution rights. The sales proceeds less the fair value of the distribution rights constitutes the proceeds allocated to the sale of Maple Pictures exclusive of the distribution rights. The fair value of the distribution rights was determined based on an estimate of the cash flows to be generated by Alliance pursuant to the distribution agreements, discounted at risk-adjusted discount rates of the film categories between 10% and 11%.

The sale was treated as the disposal of an asset group rather than a discontinued operation because, due to the distribution rights, the Company will have significant continuing involvement in the cash flows generated pursuant to the distribution rights.

Maple Pictures was included in the Company's Motion Pictures reporting segment. A portion of Motion Pictures goodwill, amounting to \$6.1 million was allocated to the asset group and included in the carrying value of the assets disposed for purposes of calculating the gain on sale. Subsequently, the Company tested for goodwill impairment using the adjusted carrying amount of the Motion Pictures reporting unit and no goodwill impairment was identified. The Company recognized a gain, net of

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# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 13. Acquisitions and Divestitures (Continued)

transaction costs, on the sale of Maple Pictures of \$11.0 million during the quarter ended September 30, 2011, as set forth in the table below:

	Gain on Sale of Maple Pictures August 10, 2011 (Amounts in thousands)	
Total sales price for Maple Pictures		\$ 35,300
Less: Sales proceeds allocated to the fair value of the distribution rights		(17,800)
Sales proceeds allocated to Maple Pictures, exclusive of the distribution		
rights		17,500
Less:		
Cash	\$ (3,943)	
Accounts receivable, net	(16,789)	
Investment in films and television programs, net	(13,536)	
Allocated goodwill	(6,053)	
Other assets	(1,564)	
Participations payable to Lionsgate <sup>(1)</sup>	23,683	
Other liabilities	13,651	
Total carrying value of Maple Pictures	\$ (4,551)	(4,551)
Currency translation adjustment		1,298
Transaction and related costs		(3,280)
Gain on sale of Maple Pictures		\$ 10,967

<sup>(1)</sup> Represents participation liabilities payable to the Company, which were assumed by Alliance and previously eliminated in the consolidated financial statements. The participations payable to Lionsgate represents amounts that Maple owed Lionsgate as of the date of sale from the distribution of Lionsgate's product in Canada pursuant to the distribution agreements. Subsequent to the sale, the amounts due from Alliance are reflected in accounts receivable on the Company's consolidated balance sheets, which will be paid pursuant to the terms of the distribution arrangements.

#### 14. Direct Operating Expenses

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Amo	nds)	
Amortization of films and television programs	\$ 966,027	603,660	529,428
Participations and residual expense	422,400	303,418	265,319
Other expenses:			
Provision (benefit) for doubtful accounts	30	1,613	(501)
Foreign exchange losses (gains)	2,112	(289)	1,500
	\$1,390,569	\$908,402	\$795,746

#### 15. Income Taxes

The Company's Canadian, U.K., U.S., and Australian pretax income (loss), net of intercompany eliminations, are as follows:

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Amo	ınds)	
Canada	\$ (1,513)	\$ 6,283	\$ 30,573
United Kingdom	13,760	14,872	3,122
United States	144,119	(55,465)	(59,889)
Australia	5	(113)	69
	\$156,371	\$(34,423)	\$(26,125)

The Company's current and deferred income tax provision (benefits) are as follows:

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Amo	ounts in thous	ands)
TOTAL			
Current	\$ 12,143	\$3,439	\$ 3,567
Deferred	(87,899)	1,256	689
	\$(75,756)	\$4,695	\$ 4,256
	<del>Ψ(73,730</del> )	<del>Ψ1,023</del>	Ψ 1,230
CANADA			
Current	\$ —	\$ (126)	\$ 576
Deferred		(44)	(1,280)
		(170)	(704)
UNITED KINGDOM			
Current	\$ 912	\$ 139	\$ 327
Deferred	292	\$ 139	\$ 321
Deletted			
	1,204	139	327
UNITED STATES			
Current	\$ 11,231	\$3,426	\$ 2,650
Deferred	(88,191)	1,300	1,969
	(76,960)	4,726	4,619
	(70,900)	4,720	4,019
AUSTRALIA			
Current	\$ —	\$ —	\$ 14
Deferred			
			14

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 15. Income Taxes (Continued)

The differences between income taxes expected at U.S. statutory income tax rates and the income tax provision are as set forth below:

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Amo	unts in thousa	nds)
Income taxes (tax benefits) computed at Federal statutory rate of			
35%	\$ 54,730	\$(12,048)	\$ (9,144)
Foreign and provincial operations subject to different income tax			
rates	(1,349)	(2,305)	(256)
State income tax	5,225	460	427
Permanent differences	7,028	7,857	25,639
Other	(303)	953	(903)
Increase (decrease) in valuation allowance	(141,087)	9,778	(11,507)
	\$ (75,756)	\$ 4,695	\$ 4,256

At March 31, 2012, due to the uncertainty surrounding the realization of its net deferred tax assets, the Company had a valuation allowance against its net deferred tax assets (excluding deferred tax liabilities related to tax deductible goodwill). However, at March 31, 2013, due to the profitability achieved in the year then ended, which resulted in a cumulative positive three-year pre-tax income, and due to the Company's current projections of profitability in the next few years, the Company determined that it was more likely than not that it will realize the benefit of certain of its deferred tax assets, including its net operating loss carryforwards, and, accordingly, the valuation allowance related to those assets was reversed. The change in the valuation allowance of \$141.1 million consists of \$53.6 million associated with the realization of tax benefits from the use of net operating loss carryforwards and other tax attributes during the year ended March 31, 2013 and \$87.5 million representing a discrete benefit associated with the Company's remaining net deferred tax assets at March 31, 2013 (excluding certain deferred tax liabilities for tax deductible goodwill of \$4.8 million) that the Company believes are more likely than not to be realized in future periods on future tax returns.

Although the Company is incorporated under Canadian law, the majority of its global operations are currently subject to tax in the U.S. As a result, the Company believes it is more appropriate to use the U.S. Federal statutory rate in its reconciliation of the statutory rate to its reported income tax rate.

#### 15. Income Taxes (Continued)

The income tax effects of temporary differences between the book value and tax basis of assets and liabilities are as follows:

	March 31, 2013	March 31, 2012
CANADA	(Amounts in	thousands)
Assets		
Net operating losses	\$ 1,713 1,884 24 13,297 (16,918)	\$ 7,417 1,883 24 6,042 (14,955)
Liabilities		111
Other		(411)
Net Canada	\$ —	\$ —
UNITED KINGDOM		
Assets		
Net operating losses	\$ — 81 294 —	\$ 1,987 79 972 (2,175)
	375	863
Liabilities	313	005
Investment in film and television obligations	(656)	(863)
Net United Kingdom	\$ (281)	\$ —
UNITED STATES Assets	<u></u> /	<del></del>
Net operating losses Accounts payable Other assets Reserves Valuation allowance	\$ 28,214 18,600 56,965 31,122 (8,916) 125,985	\$ 58,590 15,123 47,440 44,388 (150,094) 15,447
Liabilities	120,500	10,
Investment in film and television obligations	(20,355)	(4,827)
Accounts receivable		
Subordinated notes Other	(8,587) (14,072)	$ \begin{array}{r} (11,608) \\ (3,992) \end{array} $
Net United States	\$ 82,971	\$ (4,980)

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# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 15. Income Taxes (Continued)

	March	31, 2013	March	31, 2012	
	(/	(Amounts in thousands)			
AUSTRALIA					
Assets					
Net operating losses	\$		\$		
Property and equipment		1		1	
Other		1		1	
Valuation allowance		(2)		(2)	
Liabilities					
Net Australia	\$		\$		
TOTAL	\$ 8	2,690	\$	(4,980)	

At March 31, 2013, the Company had U.S. net operating loss carryforwards of approximately \$129.9 million available to reduce future federal income taxes which expire beginning in 2019 through 2032. At March 31, 2013, the Company had state net operating loss carryforwards of approximately \$163.5 million available to reduce future state income taxes which expire in varying amounts beginning 2014. At March 31, 2013, the Company had Canadian loss carryforwards of \$6.5 million which will expire beginning in 2031 through 2032.

Approximately \$76.9 million of net operating loss carryforwards consist of excess tax benefits. An excess tax benefit occurs when the actual tax deduction in connection with a share-based award exceeds the compensation cost expensed for the award. The Company recognizes excess tax benefits associated with the exercise of stock options and vesting of restricted share units directly to stockholders' equity only when realized. Accordingly, deferred tax assets are not recognized for net operating loss carryforwards resulting from excess tax benefits. At March 31, 2013, deferred tax assets do not include the tax effect of \$76.9 million of loss carryovers from these excess tax benefits.

U.S. income taxes were not provided on undistributed earnings from Australian and U.K. subsidiaries because the Company does not intend to repatriate the funds. Those earnings are considered to be permanently reinvested in accordance with accounting guidance. Should the Company repatriate the funds in the future, the Company would have to record and pay taxes on those earnings; however, these subsidiaries do not currently have undistributed earnings.

#### 15. Income Taxes (Continued)

The following table summarizes the changes to the gross unrecognized tax benefits for the years ended March 31, 2013, 2012, and 2011:

	Amounts in millions)
Gross unrecognized tax benefits at April 1, 2010	\$ 0.4
Increases in tax positions	
Decreases in tax positions	(0.1)
Settlements	_
Lapse in statute of limitations	_
Gross unrecognized tax benefits at March 31, 2011	0.3
Increases in tax positions	_
Decreases in tax positions	_
Settlements	
Lapse in statute of limitations	
Gross unrecognized tax benefits at March 31, 2012	0.3
Increases in tax positions	0.9
Decreases in tax positions	(0.3)
Settlements	
Lapse in statute of limitations	
Gross unrecognized tax benefits at March 31, 2013	\$ 0.9 ——

For the years ended March 31, 2013 and 2012, interest and penalties were not significant. The Company is subject to taxation in the U.S. and various state and foreign jurisdictions. With a few exceptions, the Company is subject to income tax examination by U.S. and state tax authorities for the fiscal years ended March 31, 2009 and forward. However, to the extent allowed by law, the taxing authorities may have the right to examine prior periods where net operating losses ("NOLs") were generated and carried forward, and make adjustments up to the amount of the NOLs. The Company's fiscal years ended March 31, 2009 and forward are subject to examination by the Australian tax authorities. The Company is not currently subject to examination by the U.K. or Canada tax authorities. Currently, audits are occurring in federal and various state and local tax jurisdictions.

#### 16. Government Assistance

Tax credits earned for film and television production activity for the year ended March 31, 2013 totaled \$95.1 million (2012—\$96.5 million; 2011—\$57.8 million) and are recorded as a reduction of the cost of the related film and television program. Accounts receivable at March 31, 2013 includes \$141.7 million with respect to tax credits receivable (2012—\$119.4 million).

The Company is subject to routine inquiries and review by regulatory authorities of its various incentive claims which have been received or are receivable. Adjustments of claims, if any, as a result of such inquiries or reviews, will be recorded at the time of such determination.

#### 17. Segment Information

Accounting guidance requires the Company to make certain disclosures about each reportable segment. The Company's reportable segments are determined based on the distinct nature of their

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 17. Segment Information (Continued)

operations and each segment is a strategic business unit that offers different products and services and is managed separately. The Company has two reportable business segments as of March 31, 2013: Motion Pictures and Television Production.

Motion Pictures consists of the development and production of feature films, acquisition of North American and worldwide distribution rights, North American theatrical, home entertainment and television distribution of feature films produced and acquired, and worldwide licensing of distribution rights to feature films produced and acquired.

Television Production consists of the development, production and worldwide distribution of television productions including television series, television movies and mini-series and non-fiction programming.

Segmented information by business unit is as follows:

March 31, March 2013 2012	1, I	Year Ended March 31, 2011
(Amounts in the	ousands	s)
Segment revenues		
Motion Pictures		1,229,493
Television Production	90	353,227
\$2,708,141 \$1,587,	79 \$	1,582,720
Direct operating expenses		
Motion Pictures	40 \$	525,919
Television Production	62	269,827
${\$1,390,569}$ ${\$}$ 908,	02 \$	795,746
Distribution and marketing		
Motion Pictures	55 \$	511,795
Television Production		35,431
\$ 817,862 \$ 483,		
Segment contribution before general and administration expenses		
Motion Pictures	94 \$	191,779
Television Production		47,969
\$ 499,710 \$ 195,		
General and administration	<u> </u>	
Motion Pictures	73 \$	48,413
Television Production		11,470
	01 \$	39,003
Segment profit	24 6	4.40.066
Motion Pictures		,
Television Production	82 _	36,499
<u>\$ 420,511</u> <u>\$ 129,</u>	03 \$	179,865
Acquisition of investment in films and television programs		
Motion Pictures		,
Television Production	70	173,812
<u>\$ 890,276</u> <u>\$ 690,</u>	04 \$	487,391

#### 17. Segment Information (Continued)

Segment contribution before general and administration expenses is defined as segment revenue less segment direct operating and distribution and marketing expenses.

Segment profit is defined as segment revenue less segment direct operating, distribution and marketing, and general and administration expenses. The reconciliation of total segment profit to the Company's income (loss) before income taxes is as follows:

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Ame	ounts in thousa	nds)
Company's total segment profit	\$ 420,511	\$ 129,303	\$ 179,865
Less:			
Shared services and corporate expenses <sup>(1)</sup>	(139,142)	(102,503)	(111,524)
Depreciation and amortization	(8,290)	(4,276)	(5,811)
Interest expense	(93,580)	(78,111)	(55,180)
Interest and other income	4,036	2,752	1,742
Gain on sale of asset disposal group		10,967	
Loss on extinguishment of debt	(24,089)	(967)	(14,505)
Equity interests income (loss)	(3,075)	8,412	(20,712)
Income (loss) before income taxes	\$ 156,371	\$ (34,423)	\$ (26,125)

<sup>(1)</sup> The following table presents certain charges included in shared services and corporate expenses:

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(Am	ounts in thousa	inds)
Share-based compensation expense <sup>(1)</sup>	\$ 47,665	\$ 25,014	\$ 32,505
Shareholder activist matter <sup>(2)</sup>		(1,726)	22,865
Severance and transaction costs related to the acquisition		, ,	
of Summit	2,575	11,957	_
Other shared services and corporate expenses	88,902	67,258	56,154
	\$139,142	\$102,503	\$111,524

<sup>(1)</sup> During the year ended March 31, 2011 the Company incurred \$21.9 million of share-based compensation expense associated with the immediate vesting of equity awards of certain executive officers triggered by the "change in control" provisions in their respective employment agreements.

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 17. Segment Information (Continued)

The following table sets forth significant assets as broken down by segment and other unallocated assets as of March 31, 2013 and March 31, 2012:

	March 31, 2013			March 31, 2012			
	Motion Pictures	Television Production	Total	Motion Pictures	Television Production	Total	
			(Amounts ir	thousands)			
Significant assets by segment							
Accounts receivable	\$ 551,400	\$235,750	\$ 787,150	\$ 577,463	\$207,067	\$ 784,530	
Investment in films and							
television programs, net	1,002,800	241,275	1,244,075	1,202,692	126,361	1,329,053	
Goodwill	294,367	28,961	323,328	297,672	28,961	326,633	
	\$1,848,567	\$505,986	\$2,354,553	\$2,077,827	\$362,389	\$2,440,216	
Other unallocated assets							
(primarily cash, other assets, and equity method							
investments)			406,316			347,779	
Total assets			\$2,760,869			\$2,787,995	

Purchases of property and equipment amounted to \$2.6 million, \$1.9 million and \$2.8 million for the years ended March 31, 2013, 2012, and 2011, respectively, all primarily pertaining to purchases for the Company's corporate headquarters.

Revenue by geographic location, based on the location of the customers, with no other foreign country individually comprising greater than 10% of total revenue, is as follows:

	Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011
	(A	mounts in thousan	ds)
Canada	\$ 63,528	\$ 17,207	\$ 86,955
United States	2,020,310	1,270,226	1,223,454
Other foreign	624,303	300,146	272,311
	\$2,708,141	\$1,587,579	\$1,582,720

Assets by geographic location are as follows:

	March 31, 2013	March 31, 2012		
	(Amounts in thousands)			
Canada	\$ 12,193	\$ 17,306		
United States	2,623,358	2,635,023		
United Kingdom	122,343	133,053		
Australia		2,613		
	\$2,760,869	\$2,787,995		

<sup>(2)</sup> The year ended March 31, 2012 also includes a benefit for charges associated with a shareholder activist matter of \$3.9 million related to a negotiated settlement with a vendor of costs incurred and recorded in fiscal year 2011, and insurance recoveries of related litigation offset by other costs.

#### 17. Segment Information (Continued)

Total amount of revenue from one customer representing greater than 10% of consolidated revenues for the year ended March 31, 2013 was \$287.2 million (2012—\$194.8 million; 2011—\$197.2 million). Accounts receivable due from this customer was approximately 12% of consolidated gross accounts receivable at March 31, 2013 and accounts receivable due from another customer was approximately 10% of consolidated gross accounts receivable at March 31, 2013, representing a total amount of gross accounts receivable due from these customers of approximately \$109.4 million and \$90.7 million, respectively. At March 31, 2012, accounts receivable due from these customers was approximately 14% and less than 10%, respectively, of consolidated gross accounts receivable, representing a total amount of gross accounts receivable due from these customers of approximately \$126.7 million and \$64.9 million, respectively.

#### 18. Commitments and Contingencies

The following table sets forth our future annual repayment of contractual commitments as of March 31, 2013:

	Year Ended March 31,						
	2014	2015	2016	2017	2018	Thereafter	Total
			(Amour	nts in thou	isands)		
Contractual commitments by expected							
repayment date							
Distribution and marketing commitments <sup>(1)</sup>	\$123,059	\$ 17,992	\$ —	\$ —	\$ —	\$ —	\$141,051
Minimum guarantee commitments <sup>(2)</sup>	165,887	28,001	500	_	_	_	194,388
Production loan commitments <sup>(2)</sup>	88,041	55,104	16,119	_	_	_	159,264
Cash interest payments on subordinated notes and other financing obligations	4,149	4.149	1,800	1,800	_	_	11,898
Cash interest payments on senior secured	, .	, .	,	,			,
second priority notes	44,690	44,690	44,690	44,690	_	_	178,760
Operating lease commitments	10,736	9,156	4,313	752	775	1,735	27,467
Other contractual obligations	4,259	2,308	576				7,143
Employment and consulting contracts	50,331	26,840	8,337	1,275	586		87,369
Total future commitments under contractual							
$obligations^{(3)} \ \dots \dots \dots \dots \dots \dots \dots$	\$491,152	\$188,240	\$76,335	\$48,517	\$1,361	\$1,735	\$807,340

<sup>(1)</sup> Distribution and marketing commitments represent contractual commitments for future expenditures associated with distribution and marketing of films which we will distribute. The payment dates of these amounts are primarily based on the anticipated release date of the film.

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 18. Commitments and Contingencies (Continued)

Operating Leases. The Company has operating leases for offices and equipment. The operating lease for the Company's principal office expires in August 2015. The Company incurred rental expense of \$10.1 million during the year ended March 31, 2013 (2012—\$8.3 million; 2011—\$8.6 million). The Company earned sublease income of \$1.7 million during the year ended March 31, 2013 (2012—\$0.7 million; 2011—\$0.7 million).

Multiemployer Benefit Plans. The Company contributes to various multiemployer pension plans under the terms of collective bargaining agreements that cover its union-represented employees. The Company makes periodic contributions to these plans in accordance with the terms of applicable collective bargaining agreements and laws but does not sponsor or administer these plans. The Company does not participate in any multiemployer benefit plans that are considered to be individually significant, and the largest plans in which the Company participates are funded at a level of 80% or greater. Total contributions made by the Company to multiemployer pension and other benefit plans for the years ended March 31, 2013, 2012 and 2011 were \$31.3 million, \$20.5 million, and \$16.5 million, respectively.

If we cease to be obligated to make contributions or otherwise withdraw from participation in any of these plans, applicable law requires us to fund our allocable share of the unfunded vested benefits, which is known as a withdrawal liability. In addition, actions taken by other participating employers may lead to adverse changes in the financial condition of one of these plans, which could result in an increase in our withdrawal liability.

Contingencies. From time to time, the Company is involved in certain claims and legal proceedings arising in the normal course of business. While the resolution of these matters cannot be predicted with certainty, the Company does not believe, based on current knowledge, that the outcome of any currently pending claims or legal proceedings in which the Company is currently involved will have a material adverse effect on the Company's financial statements.

#### 19. Financial Instruments

#### (a) Credit Risk

Concentration of credit risk with the Company's customers is limited due to the Company's customer base and the diversity of its sales throughout the world. The Company performs ongoing credit evaluations and maintains a provision for potential credit losses. The Company generally does not require collateral for its trade accounts receivable. Accounts receivable include amounts receivable from governmental agencies in connection with government assistance for productions as well as amounts due from customers. Amounts receivable from governmental agencies amounted to 18.0% of accounts receivable, net at March 31, 2013 (2012—15.2%).

## (b) Forward Contracts

The Company enters into forward foreign exchange contracts to hedge its foreign currency exposures on future production expenses denominated in various foreign currencies. As of March 31,

<sup>(2)</sup> Minimum guarantee commitments represent contractual commitments related to the purchase of film rights for pictures to be delivered in the future. Production loan commitments represent amounts committed for future film production and development to be funded through production financing and recorded as a production loan liability when incurred. Future payments under these commitments are based on anticipated delivery or release dates of the related film or contractual due dates of the commitment. The amounts include future interest payments associated with the commitment.

<sup>(3)</sup> Excludes the interest payments on the senior revolving credit facility as future amounts are not fixed or determinable due to fluctuating balances and interest rates.

#### 19. Financial Instruments (Continued)

2013, the Company had the following outstanding forward foreign exchange contracts with maturities of less than 12 months from March 31, 2013:

	March 3	31, 2013		
Foreign Currency	Foreign Currency Amount		US Dollar Amount	Weighted Average Exchange Rate
	(Amounts in millions)		(Amounts in millions)	
British Pound Sterling	£3.8	in exchange for	\$6.1	\$1.61

Changes in the fair value representing a net unrealized fair value gain on foreign exchange contracts that qualified as effective hedge contracts outstanding during the year ended March 31, 2013 amounted to \$0.5 million (2012—less than \$0.1 million loss; 2011—\$0.6 million loss) and are included in other comprehensive loss, a separate component of shareholders' equity. Changes in the fair value representing a net unrealized fair value gain on foreign exchange contracts that did not qualify as effective hedge contracts outstanding during the year ended March 31, 2013 were \$0.3 million (2012 and 2011—nil), and are included in direct operating expenses in the consolidated statement of operations. The Company monitors its positions with, and the credit quality of, the financial institutions that are party to its financial transactions.

As of March 31, 2013, \$0.3 million was included in other assets (March 31, 2012—\$0.2 million in accounts payable and accrued liabilities) in the accompanying consolidated balance sheets related to the Company's use of foreign currency derivatives, which was valued using Level 2 inputs.

#### 20. Supplementary Cash Flow Statement Information

- (a) Interest paid during the fiscal year ended March 31, 2013 amounted to \$74.9 million (2012—\$52.1 million; 2011—\$38.8 million).
- (b) Income taxes paid during the fiscal year ended March 31, 2013 amounted to \$10.7 million (2012—\$3.6 million; 2011—\$4.3 million).

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **20.** Supplementary Cash Flow Statement Information (Continued)

The supplemental schedule of noncash investing and financing activities is presented below:

Non-cash investing activities:  Portion of Summit purchase price paid in common shares (see Note 13)		Year Ended March 31, 2013	Year Ended March 31, 2012	Year Ended March 31, 2011	
Portion of Summit purchase price paid in common shares (see Note 13)		(Am	ounts in thous	ands)	
Non-cash financing activities:  Principal amount of February 2005 3.625% Notes converted into 1,107,950 common shares (see Note 8)	Non-cash investing activities:				
Non-cash financing activities:  Principal amount of February 2005 3.625% Notes converted into 1,107,950 common shares (see Note 8)	Portion of Summit purchase price paid in common shares (see				
Principal amount of February 2005 3.625% Notes converted into 1,107,950 common shares (see Note 8)	Note 13)	<u> </u>	\$50,205	<u> </u>	
1,107,950 common shares (see Note 8)	Non-cash financing activities:				
Principal amount of April 2009 3.625% Notes converted into 251,150 common shares (see Note 8)	Principal amount of February 2005 3.625% Notes converted into				
251,150 common shares (see Note 8)	1,107,950 common shares (see Note 8)	\$15,825	\$ —	\$ —	
Principal amount of October 2004 2.9375% Notes and February 2005 3.625% Notes converted into 16,236,303 common shares associated with the July 2010 refinancing exchange transaction	Principal amount of April 2009 3.625% Notes converted into				
Principal amount of October 2004 2.9375% Notes and February 2005 3.625% Notes converted into 16,236,303 common shares associated with the July 2010 refinancing exchange transaction	251,150 common shares (see Note 8)	2,072			
2005 3.625% Notes converted into 16,236,303 common shares associated with the July 2010 refinancing exchange transaction		•			
associated with the July 2010 refinancing exchange transaction	1				
				99,718	
\$17,897 \$ \$99,718	g g g	ф17.007	φ.		
		\$17,897	<u> </u>	\$99,/18	

#### 21. Quarterly Financial Data (Unaudited)

Certain quarterly information is presented below:

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter <sup>(1)</sup>
	(Amounts in	thousands, e	xcept per shar	re amounts)
2013				
Revenues	\$471,820	\$706,968	\$743,645	\$785,708
Direct operating expenses	\$245,818	\$323,230	\$402,334	\$419,187
Net income (loss) <sup>(1)</sup>	\$ (44,200)	\$ 75,529	\$ 37,830	\$162,968
Basic income (loss) per share	\$ (0.33)	\$ 0.56	\$ 0.28	\$ 1.20
Diluted income (loss) per share	\$ (0.33)	\$ 0.53	\$ 0.27	\$ 1.10
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
	(Amounts in	thousands, e	xcept per shai	re amounts)
2012				
Revenues	\$261,259	\$358,081	\$323,026	\$645,213
Direct operating expenses	\$139,358	\$206,344	\$201,957	\$360,743
Net income (loss)	\$ 10,334	\$ (25,306)	\$ (1,400)	\$(22,746)
Basic income (loss) per share	\$ 0.08	\$ (0.19)	(0.01)	\$ (0.17)
Diluted income (loss) per share	\$ 0.08	\$ (0.19)	(0.01)	\$ (0.17)

<sup>(1)</sup> Net income in the fourth quarter includes an \$87.5 million income tax benefit resulting from the reversal of a substantial portion of the Company's deferred tax valuation allowance.

#### 22. Consolidating Financial Information—Convertible Senior Subordinated Notes

The October 2004 2.9375% Notes, the February 2005 3.625% Notes, the April 2009 3.625% Notes, and the January 2012 4.00% by their terms, are fully and unconditionally guaranteed by the Company.

The following tables present condensed consolidating financial information as of March 31, 2013 and March 31, 2012, and for the years ended March 31, 2013, 2012 and 2011 for (1) the Company, on a stand-alone basis, (2) LGEI, on a stand-alone basis, (3) the non-guarantor subsidiaries of the Company (including the subsidiaries of LGEI), on a combined basis (collectively, the "Non-guarantor Subsidiaries") and (4) the Company, on a consolidated basis.

	As of March 31, 2013						
	Lions Gate Entertainmen Corp.	Lions Gate t Entertainment Inc.	Non-guarantor Subsidiaries	Consolidating Adjustments	Lions Gate Consolidated		
		(An	nounts in thousand	ds)			
BALANCE SHEET							
Assets							
Cash and cash equivalents	\$ 592	\$ 36,834	\$ 24,937	\$ —	\$ 62,363		
Restricted cash	_	9,903	761	_	10,664		
Accounts receivable, net	655	5,017	781,478	_	787,150		
Investment in films and television							
programs, net	246	6,391	1,238,966	(1,528)	1,244,075		
Property and equipment, net	_	8,019	511	_	8,530		
Equity method investments	_	8,005	162,262	(817)	169,450		
Goodwill	10,173	_	313,155	_	323,328		
Other assets	49,195	56,544	15,879	(48,999)	72,619		
Deferred tax assets	_	69,118	13,572	_	82,690		
Subsidiary investments and	296,373	451,668		(749 041)			
advances			<del></del>	(748,041)			
	\$357,234	\$ 651,499	\$2,551,521	\$(799,385)	\$2,760,869		
Liabilities and Shareholders'							
<b>Equity (Deficiency)</b>							
Senior revolving credit facility	\$ —	\$ 338,474	\$ —	\$ —	\$ 338,474		
Senior secured second-priority							
notes	_	432,277	_		432,277		
Accounts payable and accrued				4			
liabilities	449	104,078	209,258	(165)	313,620		
Participations and residuals	186	3,411	406,077	89	409,763		
Film obligations and production			<b>.</b>		<b>-</b>		
loans	73	_	568,946	_	569,019		
notes and other financing		87,167	49,000	(40,000)	87,167		
obligations	<del></del>	14,899	239,124	(49,000)	254,023		
Intercompany payables	_	14,099	320,522	(320,522)	254,025		
Shareholders' equity (deficiency).	356,526	(328,807)	758,594	( / /	356,526		
snareholders equity (deficiency).				(429,787)			
	\$357,234	\$ 651,499	\$2,551,521	\$(799,385)	\$2,760,869		

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# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 22. Consolidating Financial Information—Convertible Senior Subordinated Notes (Continued)

		Year 1	Ended March 31, 2	2013	
	Lions Gate Entertainment Corp.	Lions Gate Entertainment Inc.	Non-guarantor Subsidiaries	Consolidating Adjustments	Lions Gate Consolidated
		(Amounts in	thousands)		
STATEMENT OF OPERATIONS					
Revenues EXPENSES:	\$ —	\$ 21,760	\$2,686,381	\$ —	\$2,708,141
Direct operating	_	2,300	1,388,269	_	1,390,569
Distribution and marketing	(1)	2,223	815,640	_	817,862
General and administration	1,524	136,109	81,302	(594)	218,341
Depreciation and amortization.		1,969	6,321		8,290
Total expenses	1,523	142,601	2,291,532	(594)	2,435,062
OPERATING INCOME (LOSS).	(1,523)	(120,841)	394,849	594	273,079
Other expenses (income):					
Interest expense		74,554	19,958	(932)	93,580
Interest and other income	(9)	(3,493)	(1,466)	932	(4,036)
Loss on extinguishment of debt		983	23,106		24,089
Total other expenses (income)	(9)	72,044	41,598	_	113,633
INCOME (LOSS) BEFORE EQUITY INTERESTS AND					
INCOME TAXES	(1,514)	(192,885)	353,251	594	159,446
Equity interests income (loss)	233,641	358,631	251	(595,598)	(3,075)
INCOME (LOSS) BEFORE					
INCOMÈ TAXES	232,127	165,746	353,502	(595,004)	156,371
Income tax provision (benefit)	_	(67,895)	(7,861)		(75,756)
NET INCOME (LOSS)	232,127	233,641	361,363	(595,004)	232,127
Foreign currency translation					
adjustments	(2,766)	(9,247)	23,790	(15,039)	(3,262)
Net unrealized gain on foreign exchange contracts			496		496
COMPREHENSIVE INCOME					
(LOSS)	\$229,361	\$ 224,394	\$ 385,649	\$(610,043)	\$ 229,361

## 22. Consolidating Financial Information—Convertible Senior Subordinated Notes (Continued)

	Year Ended March 31, 2013				
	Lions Gate Entertainment Corp.	Lions Gate Entertainment Inc.	Non-guarantor Subsidiaries	Consolidating Adjustments	Lions Gate Consolidated
		(An	nounts in thousand	(s)	
STATEMENT OF CASH FLOWS		(		/	
NET CASH FLOWS PROVIDED BY (USED IN)					
OPERATING ACTIVITIES	\$ 13,167	\$ (173,540)	\$ 436,492	\$—	\$ 276,119
INVESTING ACTIVITIES:			(2.022)		(2.022)
Purchases of investments	_	_	(2,022)	_	(2,022)
Proceeds from the sale of investments	_	_	6,354	_	6,354
Investment in equity method investees	_	_	(1,530)	_	(1,530)
Increase in loans receivable	_	_		_	
Repayment of loans receivable	_	<del>-</del>	4,274	_	4,274
Purchases of property and equipment		(2,114)	(467)	_	(2,581)
NET CASH FLOWS PROVIDED BY (USED IN)					
INVESTING ACTIVITIES	_	(2,114)	6,609	_	4,495
FINANCING ACTIVITIES:			<u></u>		
Senior revolving credit facility—borrowings		1,160,424			1,160,424
	_	, ,	_	_	, ,
Senior revolving credit facility—repayments Senior revolving credit facility—deferred	_	(921,700)	_	_	(921,700)
		(15 004)			(15 004)
financing costs	_	(15,804)	_	_	(15,804)
Senior secured second-priority notes—consent		(2.270)			(2.270)
fee	_	(3,270)	(404.664)	_	(3,270)
Term Loan—repayments	_	_	(484,664)	_	(484,664)
Convertible senior subordinated notes—		(7.620)			(7.620)
repurchases	_	(7,639)		_	(7,639)
Individual production loans—borrowings	_	_	374,506	_	374,506
Individual production loans—repayments	_	_	(323,124)	_	(323,124)
Pennsylvania Regional Center credit facility—					
repayments	_	_	(500)	_	(500)
Film credit facility—borrowings	_	_	4,004	_	4,004
Film credit facility—repayments	_	_	(47,945)	_	(47,945)
Change in restricted cash collateral associated					
with financing activities	_	_	_	_	_
Exercise of stock options	2,897	_	_	_	2,897
Tax withholding required on equity awards	(15,995)	_	_	_	(15,995)
Other financing obligations—repayments	_	_	(3,710)	_	(3,710)
NET CASH FLOWS PROVIDED BY (USED IN)				_	
FINANCING ACTIVITIES	(13,098)	212,011	(481,433)	_	(282,520)
	(13,070)		(401,433)		(202,320)
NET CHANGE IN CASH AND CASH					
EQUIVALENTS	69	36,357	(38,332)	_	(1,906)
FOREIGN EXCHANGE EFFECTS ON CASH CASH AND CASH EQUIVALENTS—	(38)		9	_	(29)
BEGINNING OF PERIOD	561	477	63,260	_	64,298
CASH AND CASH EQUIVALENTS—END OF		_	_		_
PERIOD	\$ 592	\$ 36,834	\$ 24,937	<u>\$—</u>	\$ 62,363

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# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 22. Consolidating Financial Information—Convertible Senior Subordinated Notes (Continued)

		As	of March 31, 201	2	
	Lions Gate Entertainment Corp.	Lions Gate Entertainment Inc.	Non-guarantor Subsidiaries	Consolidating Adjustments	Lions Gate Consolidated
		(An	nounts in thousand	ls)	
BALANCE SHEET					
Assets					
Cash and cash equivalents	\$ 561	\$ 477	\$ 63,260	\$ —	\$ 64,298
Restricted cash		7,169	4,767	_	11,936
Accounts receivable, net	498	11,046	772,986	_	784,530
Investment in films and television					
programs, net	2	6,391	1,325,337	(2,677)	1,329,053
Property and equipment, net	_	7,236	2,536	_	9,772
Equity method investments	_	11,598	160,481	(817)	171,262
Goodwill	10,173	_	316,460	_	326,633
Other assets	49,198	48,923	41,390	(49,000)	90,511
Subsidiary investments and					
advances	30,136	98,990		(129,126)	
	\$90,568	\$ 191,830	\$2,687,217	\$(181,620)	\$2,787,995
Liabilities and Shareholders'					
Equity (Deficiency)					
Senior revolving credit facility	\$ —	\$ 99,750	\$ —	\$ —	\$ 99,750
Senior secured second-priority		. ,			, ,
notes		431,510	_	_	431,510
Term loan		´—	477,514	_	477,514
Accounts payable and accrued			,		Ź
liabilities	520	88,065	282,438	69	371,092
Participations and residuals	189	3,411	416,227	498	420,325
Film obligations and production		,	,		ŕ
loans	74	_	561,076	_	561,150
Convertible senior subordinated					
notes and other financing					
obligations		104,498	52,778	(49,000)	108,276
Deferred revenue	_	17,798	210,795		228,593
Intercompany payables	_	_	311,142	(311,142)	_
Shareholders' equity (deficiency).	89,785	(553,202)	375,247	177,955	89,785
	\$90,568	\$ 191,830	\$2,687,217	\$(181,620)	\$2,787,995

#### 22. Consolidating Financial Information—Convertible Senior Subordinated Notes (Continued)

Year Ended March 31, 2012 Lions Gate **Lions Gate** Consolidating Lions Gate Entertainment **Entertainment** Non-guarantor Corp. Subsidiaries Adjustments Consolidated (Amounts in thousands) STATEMENT OF OPERATIONS \$ 27,836 \$1,584,132 \$(24,389) \$1,587,579 **EXPENSES:** 448 (317)912,953 (4,682)908,402 Direct operating . . . . . . . . . Distribution and marketing . . . 483,665 483,513 (1) (49)(102)General and administration . . . 76,143 (305)5,965 87,061 168,864 Gain on sale of asset disposal (10,967)(10,967)group ..... 1,492 2,784 Depreciation and amortization. 4,276 Total expenses . . . . . . . . . (4,555)89,479 1,474,253 (5,089)1,554,088 OPERATING INCOME (LOSS). 4,555 (61,643)109,879 (19,300)33,491 Other expenses (income): Interest expense ..... 64,020 14,977 (886)78,111 886 Interest and other income . . . . (77)(2,827)(734)(2,752)Loss on extinguishment of debt 967 967 Total other expenses 62,160 14,243 76,326 (income) . . . . . . . . . . . . (77)**INCOME (LOSS) BEFORE EQUITY INTERESTS AND** 4,632 INCOME TAXES . . . . . . . . . (123,803)95,636 (19,300)(42,835)Equity interests income (loss) . . . (43,827)79,880 15,946 (43,587)8,412 INCOME (LOSS) BEFORE INCOME TAXES . . . . . . . . . (43,923)111,582 (39,195)(62,887)(34,423)Income tax provision ...... (77)1,648 3,124 4,695 NET INCOME (LOSS) ..... (39,118)(45,571)108,458 (62,887)(39,118)Foreign currency translation adjustments ..... (2,287)5,738 10,442 (16,142)(2,249)Net unrealized gain on foreign exchange contracts . . . . . . . . (38)(38)COMPREHENSIVE INCOME \$ (39,833) \$(79,029) \$ (41,405) \$(41,405) \$ 118,862

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 22. Consolidating Financial Information—Convertible Senior Subordinated Notes (Continued)

		Year 1	Ended March 31, 2	2012	
	Lions Gate Entertainment Corp.	Lions Gate Entertainment Inc.	Non-guarantor Subsidiaries	Consolidating Adjustments	Lions Gate Consolidated
STATEMENT OF CASH FLOWS		(Am	nounts in thousand	ls)	
NET CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$ 69,612	<u>\$(220,619)</u>	\$ (63,106)	<u>\$—</u>	\$(214,113)
INVESTING ACTIVITIES: Purchase of Summit, net of unrestricted cash acquired of \$315,932 (see Note 13) Proceeds from the sale of asset disposal	_	_	(553,732)	_	(553,732)
group, net of transaction costs and cash disposed of \$3,943 (see Note 13) Investment in equity method investees Increase in loans receivable	9,119 (1,030)			_	9,119 (1,030) (4,671)
Repayment of loans receivable Purchases of property and equipment		(1,728)	(157)	_	(1,885)
NET CASH FLOWS PROVIDED BY (USED IN) INVESTING ACTIVITIES	8,089	(6,399)	(553,889)	_	(552,199)
FINANCING ACTIVITIES: Senior revolving credit facility—borrowings Senior revolving credit facility—	_	390,650	_	_	390,650
repayments	_	(360,650)	_	_	(360,650)
borrowings, net of deferred financing costs	_	201,955	_	_	201,955
repurchases	_	(9,852)	_	_	(9,852)
financing costs of \$16,350	_	_	476,150 (15,066)	_	476,150 (15,066)
borrowings	_	45,000	_	_	45,000
repurchases	_	(46,059) —	327,531	_	(46,059) 327,531
Individual production loans—repayments . Film credit facility—borrowings Film credit facility—repayments	_ _ _		(207,912) 54,325 (30,813)	_ _ _	(207,912) 54,325 (30,813)
Repurchase of common shares Exercise of stock options	(77,088) 3,520		— —		(77,088) 3,520
Tax withholding required on equity awards NET CASH FLOWS PROVIDED BY (USED	(4,320)			_	(4,320)
IN) FINANCING ACTIVITIES	(77,888)	221,044	604,215	_	747,371
EQUIVALENTS	(187)	(5,974)	(12,780)	_	(18,941)
FOREIGN EXCHANGE EFFECTS ON CASH	(47)	_	(3,133)	_	(3,180)
BEGINNING OF PERIOD	795	6,451	79,173	_	86,419
CASH AND CASH EQUIVALENTS—END OF PERIOD	\$ 561	\$ 477	\$ 63,260	\$ <u> </u>	\$ 64,298

#### 22. Consolidating Financial Information—Convertible Senior Subordinated Notes (Continued)

Year Ended March 31, 2011 Lions Gate **Lions Gate** Consolidating Lions Gate Entertainment **Entertainment** Non-guarantor Corp. Subsidiaries Adjustments Consolidated (Amounts in thousands) STATEMENT OF OPERATIONS \$ 25,399 \$1,595,659 \$(38,338) \$1,582,720 **EXPENSES:** 1,534 Direct operating . . . . . . . . . 830,743 (36,531)795,746 Distribution and marketing . . . 522 546,747 547,226 (43)(349)General and administration . . . 3,098 108,160 60,498 171,407 Depreciation and amortization. 3,694 2,117 5,811 Total expenses . . . . . . . . . . . . 1,520,190 3,098 113,910 1,440,105 (36,923)OPERATING INCOME (LOSS). (3,098)(88,511)155,554 (1,415)62,530 Other expenses (income): Interest expense . . . . . . . . . . 51,132 4,819 (771)55,180 Interest and other income . . . . (172)(610)(1,731)771 (1,742)Loss on extinguishment of debt 14,505 14,505 Total other expenses (income) . . . . . . . . . . . . (172)63,906 4,209 67,943 **INCOME (LOSS) BEFORE EQUITY INTERESTS AND** INCOME TAXES . . . . . . . . . (2,926)(152,417)151,345 (1,415)(5,413)Equity interests income (loss) . . . (27,455)70,576 (17,303)(46,530)(20,712)INCOME (LOSS) BEFORE INCOME TAXES . . . . . . . . . (30,381)(81,841)134,042 (47,945)(26,125)Income tax provision ..... 3,032 1,224 4,256 NET INCOME (LOSS) ..... 132,818 (30,381)(84,873)(47,945)(30,381)Foreign currency translation adjustments ..... 5,187 (1,381)(2,817)4,767 5,756 Net unrealized gain on foreign exchange contracts ..... (569)(569)COMPREHENSIVE INCOME (LOSS) ..... \$(25,194) \$ (86,254) \$ 129,432 \$(43,178) \$ (25,194)

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 22. Consolidating Financial Information—Convertible Senior Subordinated Notes (Continued)

	Year Ended March 31, 2011				
	Lions Gate Entertainment Corp.	Lions Gate Entertainment Inc.	Non-guarantor Subsidiaries	Consolidating Adjustments	Lions Gate Consolidated
		(Amo	ounts in thousan	ds)	
STATEMENT OF CASH FLOWS NET CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$ 15,420	\$ (54,654)	\$ 81,561	\$	\$ 42,327
INVESTING ACTIVITIES: Purchases of investments		(13,993) 20,989			(13,993) 20,989
acquisition of Debmar-Mercury, LLC Investment in equity method investees Increase in loan receivables	(2,000)	(1,042) (658)	(15,000) (22,677) — 8,113 (2,098)	_ _ _ _	(15,000) (24,677) (1,042) 8,113 (2,756)
NET CASH FLOWS PROVIDED BY (USED IN) INVESTING ACTIVITIES	(2,000)	5,296	(31,662)	_	(28,366)
FINANCING ACTIVITIES: Senior revolving credit facility—borrowings Senior revolving credit facility—repayments Individual production loans—borrowings Film credit facility—borrowings		525,250 (472,500) —	118,589 (147,102) 19,456 (34,762)		525,250 (472,500) 118,589 (147,102) 19,456 (34,762)
Change in restricted cash collateral associated with financing activities Tax withholding required on equity awards	<u> </u>	_	3,087	_	3,087 (13,476)
NET CASH FLOWS PROVIDED BY (USED IN) FINANCING ACTIVITIES	(13,476)	52,750	(40,732)	_	(1,458)
NET CHANGE IN CASH AND CASH EQUIVALENTS	(56)	3,392	9,167	_	12,503
FOREIGN EXCHANGE EFFECTS ON CASH . CASH AND CASH EQUIVALENTS—	37		4,637	_	4,674
BEGINNING OF PERIOD	814	3,059	65,369	=	69,242
PERIOD	\$ 795	\$ 6,451	\$ 79,173	\$	\$ 86,419

#### 23. Consolidating Financial Information—Senior Secured Second-Priority Notes

In October 2009, the Company issued \$236.0 million aggregate principal amount of the Senior Notes, and in May 2011, the Company issued an additional \$200.0 million aggregate principal amount of the Senior Notes, in a private offering conducted pursuant to Rule 144A and Regulation S under the Securities Act through LGEI.

The Company has agreed to make available to the trustee and the holders of the Senior Notes the following tables which present condensed consolidating financial information as of March 31, 2013 and March 31, 2012, and for the years ended March 31, 2013, 2012 and 2011 for (1) the Company, on a stand-alone basis, (2) LGEI, on a stand-alone basis, (3) the guarantor subsidiaries of the Company (including the subsidiaries of LGEI), on a combined basis (4) the non-guarantor subsidiaries of the Company (including the subsidiaries of LGEI), on a combined basis and (5) the Company, on a consolidated basis.

	As of March 31, 2013							
	Lions Gate Entertainment			ubsidiaries	Consolidating	Lions Gate		
	Corp.	Inc.	Guarantors <sup>(1)</sup>	Non-guarantors	Adjustments	Consolidated		
			(Amounts in	n thousands)				
BALANCE SHEET								
Assets								
Cash and cash equivalents	\$ 592	\$ 36,834	\$ 2,187	\$ 22,750	\$ —	\$ 62,363		
Restricted cash	_	9,903	_	761	_	10,664		
Accounts receivable, net	655	5,017	738,748	42,730	_	787,150		
Investment in films and								
television programs, net	246	6,391	1,182,453	55,006	(21)	1,244,075		
Property and equipment, net	_	8,019	102	409	_	8,530		
Equity method investments	_	8,005	69,972	91,697	(224)	169,450		
Goodwill	10,173	_	282,957	30,198	_	323,328		
Other assets	49,195	56,544	14,739	1,140	(48,999)	72,619		
Deferred tax assets	_	69,118	13,851	_	(279)	82,690		
Subsidiary investments and					, ,			
advances	296,373	451,668	3,168	_	(751,209)	_		
	\$357,234	\$ 651,499	\$2,308,177	\$244,691	\$(800,732)	\$2,760,869		
Liabilities and Shareholders'								
Equity (Deficiency)								
Senior revolving credit facility.	\$ —	\$ 338,474	\$ —	\$ —	\$ —	\$ 338,474		
Senior secured second-priority								
notes	_	432,277	_	_	_	432,277		
Accounts payable and accrued								
liabilities	449	104,078	185,421	24,116	(444)	313,620		
Participations and residuals	186	3,411	391,226	14,652	288	409,763		
Film obligations and								
production loans	73	_	561,058	7,888	_	569,019		
Convertible senior								
subordinated notes and								
other financing obligations	_	87,167	49,000	_	(49,000)	87,167		
Deferred revenue	_	14,899	236,925	2,199		254,023		
Intercompany payable	_	´ —	201,900	125,010	(326,910)	´ —		
Shareholders' equity			, , , ,	,	( , -)			
(deficiency)	356,526	(328,807)	682,647	70,826	(424,666)	356,526		
	\$357,234	\$ 651,499	\$2,308,177	\$244,691	\$(800,732)	\$2,760,869		

<sup>(1)</sup> Subsequent to the termination of the Term Loan, the assets of Summit and certain of its affiliates became guarantors under the Senior Notes, and therefore are included in Balance Sheet of the Guarantors as of March 31, 2013.

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# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 23. Consolidating Financial Information—Senior Secured Second-Priority Notes (Continued)

Year Ended March 31, 2013 Lions Gate Lions Gate Other Subsidiaries **Entertainment** Entertainment Consolidating Lions Gate Corp. Inc. Guarantors (1) Non-guarantors Adjustments (Amounts in thousands) STATEMENT OF OPERATIONS \$ 21,760 \$2,475,272 \$305,969 \$ (94,860) \$2,708,141 EXPENSES: 1,390,569 Direct operating . . . . . . . . . . . 2,300 1,326,479 180,549 (118,759)Distribution and marketing . . . . . . 2,223 734,305 81,335 817,862 (1) (594)218,341 General and administration . . . . . 1,524 136,109 69,650 11,652 Depreciation and amortization . . . . 1,969 3,089 3,232 8,290 1,523 142,601 2,133,523 276,768 2,435,062 Total expenses . . . . . . . . . . . . (119,353)OPERATING INCOME (LOSS) . . . . (1,523)(120,841)341,749 29,201 273,079 24,493 Other expenses (income): 74,554 14,055 93,580 Interest expense . . . . . . . . . . . . . 5.903 (932)Interest and other income . . . . . . (9) (3,493)(1,198)(268)932 (4.036)8,159 Loss on extinguishment of debt . . . 983 14,947 24,089 72,044 19,652 21,946 113,633 Total other expenses (income) . . . (9) INCOME (LOSS) BEFORE EQUITY INTERESTS AND INCOME (1,514)(192,885)322.097 7 255 24,493 159,446 Equity interests income (loss) . . . . . 233,641 358,631 16,780 (17,786)(594,341)(3,075)INCOME (LOSS) BEFORE INCOMÈ TAXES ..... 165,746 338,877 (10,531)(569,848)156,371 Income tax provision (benefit) . . . . . (67,895)(11,924)4,063 (75,756)NET INCOME (LOSS) . . . . . . . . 232,127 233,641 350,801 (14,594)(569,848)232,127 Foreign currency translation (2,766)(9,247)24,730 (940)(15,039)(3,262)Net unrealized gain (loss) on foreign exchange contracts . . . . . . . . . . . . 492 496 COMPREHENSIVE INCOME (LOSS) . . . . . . . . . . . . . . . . . . \$229,361 \$ 224,394 \$ 375,535 \$(15,042) \$(584,887) \$ 229,361

<sup>(1)</sup> Subsequent to the termination of the Term Loan, the assets of Summit and certain of its affiliates became guarantors under the Senior Notes. Therefore, the Statement of Operations of the Guarantors includes Summit from the termination of the Term Ioan through March 31, 2013.

## 23. Consolidating Financial Information—Senior Secured Second-Priority Notes (Continued)

			Year Ended M	March 31, 2013		
	Lions Gate Entertainment	Lions Gate Entertainment	Other S	ubsidiaries	Consolidating	Lions Gate
	Corp.	Inc.	Guarantors <sup>(1)</sup>	Non-guarantors	Adjustments	Consolidated
			(Amounts in	n thousands)		
STATEMENT OF CASH FLOWS NET CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES INVESTING ACTIVITIES:	\$ 13,167	\$ (173,540)	\$ (29,230)	\$ 465,722	\$—	\$ 276,119
Purchases of investments Proceeds from the sale of investments Investment in equity method investees Increase in loans receivable Repayment of loans receivable Purchases of property and equipment	_ _ _ _		(2,022) 6,354 — 4,274 (364)	(1,530) ————————————————————————————————————	_ _ _ _	(2,022) 6,354 (1,530) — 4,274 (2,581)
NET CASH FLOWS PROVIDED BY (USED IN) INVESTING ACTIVITIES		(2,114)	8,242	(1,633)	_	4,495
FINANCING ACTIVITIES:  Senior revolving credit facility—borrowings Senior revolving credit facility—repayments . Senior revolving credit facility—deferred financing costs Senior secured second-priority notes—consent fee Term Loan—repayments		1,160,424 (921,700) (15,804) (3,270) — (7,639) —	373,176 (303,375) (500)	(484,664) ———————————————————————————————————		1,160,424 (921,700) (15,804) (3,270) (484,664) (7,639) 374,506 (323,124) (500)
Film credit facility—borrowings Film credit facility—repayments Change in restricted cash collateral associated with financing activities Exercise of stock options Tax withholding requirements on equity awards Other financing obligations—repayments	2,897 (15,995)	= = =	4,004 (47,945) — — — — (3,710)	_ _ _	= = =	4,004 (47,945) ————————————————————————————————————
NET CASH FLOWS PROVIDED BY (USED IN) FINANCING ACTIVITIES	(13,098)	212,011	21,650	(503,083)	_	(282,520)
NET CHANGE IN CASH AND CASH EQUIVALENTS	69	36,357	662	(38,994)	<u>_</u>	(1,906)
FOREIGN EXCHANGE EFFECTS ON CASH . CASH AND CASH EQUIVALENTS— BEGINNING OF PERIOD	(38)	477	1,525	9 61,735	_	(29) 64,298
CASH AND CASH EQUIVALENTS—END OF PERIOD	\$ 592	\$ 36,834	\$ 2,187	\$ 22,750	<del></del>	\$ 62,363

Subsequent to the termination of the Term Loan, the assets of Summit and certain of its affiliates became guarantors under the Senior Notes. Therefore, the Statement of Cash Flows of the Guarantors includes Summit from the termination of the Term Ioan through March 31,

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 23. Consolidating Financial Information—Senior Secured Second-Priority Notes (Continued)

			As of Mar	rch 31, 2012		
	Lions Gate	Lions Gate Entertainment	Other S	Subsidiaries	Consolidating	Lions Gate
	Corp.	Inc.	Guarantors	Non-guarantors	Adjustments	Consolidated
			(Amounts i	n thousands)		
BALANCE SHEET						
Assets	Φ 564	Φ 477	Φ 4.505	ф. <i>(1.72.</i> 7	Φ.	ф. <b>СА 2</b> 00
Cash and cash equivalents	\$ 561	\$ 477	\$ 1,525	\$ 61,735	\$ —	\$ 64,298
Restricted cash	498	7,169 11,046	482,003	4,767 290,983	_	11,936 784,530
Investment in films and	490	11,040	462,003	290,963	_	764,330
television programs, net	2	6,391	710,459	612,548	(347)	1,329,053
Property and equipment, net.	_	7,236	121	2,415	(347)	9,772
Equity method investments		11,598	52,889	108,255	(1,480)	171,262
Goodwill	10,173		192,830	123,630	(1,100)	326,633
Other assets	49,198	48,923	6,414	34,976	(49,000)	90,511
Subsidiary investments and	,	,	-,	- 1,- 1 5	(12,000)	,
advances	30,136	98,990	_	_	(129,126)	_
	\$90,568	\$ 191,830	\$1,446,241	\$1,239,309	\$(179,953)	\$2,787,995
Liabilities and Shareholders' Equity (Deficiency) Senior revolving credit						
facility	\$ —	\$ 99,750	\$ —	\$ —	\$ —	\$ 99,750
priority notes	_	431,510		_		431,510
Term loan		431,310	_	477,514	_	477,514
Accounts payable and				177,511		177,511
accrued liabilities	520	88,065	202,535	79,903	69	371,092
Participations and residuals	189	3,411	272,780	144,037	(92)	420,325
Film obligations and production loans	74		481,359	79,717		561,150
Convertible senior subordinated notes and	74	_	401,339	79,717	_	301,130
other financing obligations	_	104,498	3,718	49,060	(49,000)	108,276
Deferred revenue	_	17,798	166,292	44,503	(.,,,,,,,,	228,593
Intercompany payables Shareholders' equity	_		7,532	310,562	(318,094)	
(deficiency)	89,785	(553,202)	312,025	54,013	187,164	89,785
•	\$90,568	\$ 191,830	\$1,446,241	\$1,239,309	\$(179,953)	\$2,787,995

## 23. Consolidating Financial Information—Senior Secured Second-Priority Notes (Continued)

			Year Ended	March 31, 2012		
	Lions Gate Entertainment	Lions Gate Entertainment	Other	Subsidiaries	Consolidating	Lions Gate
	Corp.	Inc.	Guarantors	Non-guarantors	Adjustments	Consolidated
			(Amounts	in thousands)		
STATEMENT OF OPERATIONS						
Revenues	\$ —	\$ 27,836	\$1,308,092	\$326,980	\$(75,329)	\$1,587,579
Direct operating	448	(317)	748,030	218,781	(58,540)	908,402
Distribution and marketing	(1)	(49)	399,484	84,181	(102)	483,513
General and administration Gain on sale of asset	5,965	87,061	54,131	22,012	(305)	168,864
disposal group Depreciation and	(10,967)	_	_	_	_	(10,967)
amortization	_	2,784	225	1,267	_	4,276
Total expenses	(4,555)	89,479	1,201,870	326,241	(58,947)	1,554,088
OPERATING INCOME	4.555	(61 642)	106,222	739	(16 202)	22 401
(LOSS)	4,555	(61,643)	100,222		(16,382)	33,491
Other expenses (income):		64.000	5 025	0.050	(00.6)	<b>5</b> 0 444
Interest expense	(77)	64,020	5,925	9,052	(886)	78,111
Interest and other income.	(77)	(2,827)	(449)	(285)	886	(2,752)
Loss on extinguishment of debt		967				967
Total other expenses						
(income)	(77)	62,160	5,476	8,767		76,326
INCOME (LOSS) BEFORE EQUITY INTERESTS						
AND INCOME TAXES	4,632	(123,803)	100,746	(8,028)	(16,382)	(42,835)
Equity interests income (loss)	(43,827)	79,880	24,177	(9,259)	(42,559)	8,412
INCOME (LOSS) BEFORE INCOME TAXES	(39,195)	(43,923)	124,923	(17,287)	(58,941)	(34,423)
Income tax provision	(35,153)	(43,723)	127,723	(17,207)	(30,741)	(34,423)
(benefit)	(77)	1,648	1,442	1,682		4,695
NET INCOME (LOSS)	(39,118)	(45,571)	123,481	(18,969)	(58,941)	(39,118)
Foreign currency translation adjustments	(2,287)	5,738	10,872	(430)	(16,142)	(2,249)
Net unrealized gain (loss) on	(2,207)	3,730	10,072	(133)	(10,112)	(2,219)
foreign exchange contracts			(25)	(13)		(38)
COMPREHENSIVE						

\$(19,412)

\$(75,083) \$ (41,405)

INCOME (LOSS) . . . . . . \$(41,405) \$ (39,833) \$ 134,328

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 23. Consolidating Financial Information—Senior Secured Second-Priority Notes (Continued)

			Year Ended	March 31, 2012		
	Lions Gate	Lions Gate Entertainment	Other	Subsidiaries	Consolidating	Lions Gate
	Corp.	Inc.	Guarantors	Non-guarantors	Adjustments	Consolidated
			(Amounts	in thousands)		
STATEMENT OF CASH FLOWS NET CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$ 69,612	\$(220,619)	\$(118,139)	\$ 55,033	\$—	\$(214,113)
INVESTING ACTIVITIES: Purchase of Summit, net of unrestricted cash acquired of \$315,932 (see Note 13)			(18,414)	(535,318)	_	(553,732)
Proceeds from the sale of asset disposal group, net of transaction costs and cash disposed of	0.440					0.110
\$3,943 (see Note 13)	9,119	_	_	_	_	9,119
Investment in equity method investees	(1,030)	(4.671)	_	_	_	(1,030)
Increase in loans receivable		(4,671) (1,728)	(157)		_	(4,671) (1,885)
NET CASH FLOWS PROVIDED BY (USED IN) INVESTING ACTIVITIES	8,089	(6,399)	(18,571)	(535,318)	_	(552,199)
FINANCING ACTIVITIES:						
Senior revolving credit facility—borrowings	_	390,650	_	_	_	390,650
Senior revolving credit facility—repayments Senior secured second-priority notes—	_	(360,650)	_	_	_	(360,650)
borrowings, net of deferred financing costs Senior secured second-priority notes—	_	201,955	_	_	_	201,955
repurchases	_	(9,852)	_	_	_	(9,852)
\$16,350	_	_		476,150	_	476,150
Term Loan—repayments	_	_	(1,586)	(13,480)	_	(15,066)
borrowings	_	45,000	_	_	_	45,000
repurchases	_	(46,059)			_	(46,059)
Individual production loans—borrowings	_	_	320,864	6,667	_	327,531
Individual production loans—repayments	_	_	(205,251)	(2,661)	_	(207,912)
Film credit facility—borrowings Film credit facility—repayments	_	_	54,325 (30,813)	_	_	54,325 (30,813)
Repurchase of common shares	(77,088)	_	(30,613)	_	_	(77,088)
Exercise of stock options	3,520					3,520
Tax withholding required on equity awards	(4,320)	_	_	_	_	(4,320)
* * * * * * * * * * * * * * * * * * * *	(1,520)					
NET CASH FLOWS PROVIDED BY (USED IN) FINANCING ACTIVITIES	(77,888)	221,044	137,539	466,676	_	747,371
NET CHANGE IN CASH AND CASH EQUIVALENTS	(187)	(5,974)	829	(13,609)	_	(18,941)
FOREIGN EXCHANGE EFFECTS ON CASH CASH AND CASH EQUIVALENTS—	(47)			(3,133)	_	(3,180)
BEGINNING OF PERIOD	795	6,451	696	78,477	_	86,419
CASH AND CASH EQUIVALENTS—END OF PERIOD	\$ 561	\$ 477	\$ 1,525	\$ 61,735	\$	\$ 64,298

### 23. Consolidating Financial Information—Senior Secured Second-Priority Notes (Continued)

			Year Ended	March 31, 2011		
	Lions Gate Entertainment	Lions Gate Entertainment	Other S	Subsidiaries	Consolidating	Lions Gate
	Corp.	Inc.	Guarantors	Non-guarantors	Adjustments	Consolidated
			(Amounts	in thousands)		
STATEMENT OF OPERATIONS						
Revenues	\$ —	\$ 25,399	\$1,427,122	\$190,214	\$(60,015)	\$1,582,720
Direct operating	_	1,534	769,468	84,020	(59,276)	795,746
Distribution and marketing	_	522	462,254	84,493	(43)	547,226
General and administration	3,098	108,160	45,532	14,963	(346)	171,407
Depreciation and amortization		3,694	1,373	744		5,811
Total expenses	3,098	113,910	1,278,627	184,220	(59,665)	1,520,190
OPERATING INCOME (LOSS)	(3,098)	(88,511)	148,495	5,994	(350)	62,530
Other expenses (income):						
Interest expense	_	51,132	3,968	851	(771)	55,180
Interest and other income Loss on extinguishment of	(172)	(1,731)	(444)	(166)	771	(1,742)
debt		14,505				14,505
Total other expenses						
(income)	(172)	63,906	3,524	685		67,943
INCOME (LOSS) BEFORE EQUITY INTERESTS AND						
INCOME TAXES	(2,926)	(152,417)	144,971	5,309	(350)	(5,413)
Equity interests income (loss)	(27,455)	70,576	(14,367)	(427)	(49,039)	(20,712)
INCOME (LOSS) BEFORE						
INCOME TAXES	(30,381)	(81,841)	130,604	4,882	(49,389)	(26,125)
Income tax provision (benefit)	_	3,032	1,530	(306)	_	4,256
NET INCOME (LOSS)	(30,381)	(84,873)	129,074	5,188	(49,389)	(30,381)
Foreign currency translation adjustments	5,187	(1,381)	(4,452)	1,635	4,767	5,756
Net unrealized gain (loss) on foreign exchange contracts			(64)	(505)		(569)
COMPREHENSIVE INCOME (LOSS)	\$(25,194)	\$ (86,254)	\$ 124,558	\$ 6,318	\$(44,622)	\$ (25,194)
(E000)	Ψ(23,177)	Ψ (00,23 <sup>-</sup> T)	Ψ 12-1,550	Ψ 0,510	Ψ(¬¬,022)	Ψ (ΔJ,1)T)

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### 23. Consolidating Financial Information—Senior Secured Second-Priority Notes (Continued)

	Year Ended March 31, 2011						
	Lions Gate Entertainment	Lions Gate Entertainment	Other	Subsidiaries	Consolidating	Lions Gate	
	Corp.	Inc.	Guarantors	Non-guarantors	Adjustments	Consolidated	
			(Amounts	in thousands)			
STATEMENT OF CASH FLOWS NET CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES	\$ 15,420	\$ (54,654)	\$ 69,717	\$11,844	\$—	\$ 42,327	
INVESTING ACTIVITIES:	<del></del> _				_		
Purchases of investments Proceeds from the sale of investments Buy-out of the earn-out associated with the acquisition of Debmar-	_	(13,993) 20,989	_	_	_	(13,993) 20,989	
Mercury, LLC	<del>-</del>	_	(15,000)	_	_	(15,000)	
Investment in equity method investees	(2,000)	(1.042)	(22,677)	_	_	(24,677)	
Increase in loan receivables	_	(1,042)	0.112	_	_	(1,042)	
Repayment of loans receivable Purchases of property and equipment .	_	(658)	8,113 (504)	(1,594)	_	8,113 (2,756)	
		(038)	(304)	(1,394)	_	(2,730)	
NET CASH FLOWS PROVIDED BY (USED IN) INVESTING ACTIVITIES	(2,000)	5,296	(30,068)	(1,594)	_	(28,366)	
FINANCING ACTIVITIES:							
Senior revolving credit facility— borrowings	_	525,250	_	_	_	525,250	
repayments	_	(472,500)	_	_	_	(472,500)	
borrowings	_	_	105,194	13,395	_	118,589	
repayments	_	_	(140,080)	(7,022)	_	(147,102)	
Film credit facility—borrowings	_	_	19,456	_	_	19,456	
Film credit facility—repayments Change in restricted cash collateral	_	_	(34,762)	_	_	(34,762)	
associated with financing activities . Tax withholding requirements on	_	_	3,087	_	_	3,087	
equity awards	(13,476)				_	(13,476)	
NET CASH FLOWS PROVIDED BY (USED IN) FINANCING ACTIVITIES	(13,476)	52,750	(47,105)	6,373	_	(1,458)	
NET CHANGE IN CASH AND CASH EQUIVALENTS	(56)	3,392	(7,456)	16,623	_	12,503	
FOREIGN EXCHANGE EFFECTS ON CASH	37		_	4,637	_	4,674	
	814	3,059	8,152	57,217	_	69,242	
CASH AND CASH EQUIVALENTS— END OF PERIOD	\$ 795	\$ 6,451	\$ 696	\$78,477	<u>\$—</u>	\$ 86,419	

## 24. Related Party Transactions

### Sobini Films

In November 2011, the Company entered into a distribution agreement with Sobini Films pursuant to which the Company acquired certain North American distribution rights to the film *Sexy Evil Genius*. Scott Paterson, a director of the Company, is an investor in *Sexy Evil Genius*. During the year ended March 31, 2013, the Company paid \$0.3 million to Sobini Films under this agreement (2012—nil).

#### **24.** Related Party Transactions (Continued)

#### Thunderbird Films

In March 2012, the Company announced that it had entered into a partnership with Thunderbird Films, a television production, distribution and financing company, to produce programming for broadcast and cable networks. Frank Giustra, a director and former founder of the Company, owns an interest in Thunderbird Films. The venture, Sea To Sky Entertainment ("Sea to Sky"), will generate a broad range of scripted programming for mainstream commercial audiences in the U.S. and Canada. Sea To Sky, which will be jointly managed, will share production and distribution costs for series picked up by television networks, allowing co-funding of network television programming while mitigating risk. During the year ended March 31, 2013, the Company paid less than \$0.1 million to Sea To Sky under this arrangement (2012—nil, 2011—nil).

In December 2011, the Company entered into a distribution agreement with Thunderbird Films, pursuant to which the Company acquired certain distribution rights to the television series *Endgame*. During the year ended March 31, 2013, the Company paid \$0.4 million to Thunderbird Films under this agreement (2012—nil).

#### Icon International

In April 2012, the Company entered into a three year vendor subscription agreement (the "Vendor Agreement") with Icon International, Inc. ("Icon"), a company which directly reports to Omnicom Group, Inc. Daryl Simm, a director of the Company, is the Chairman and Chief Executive Officer of Omnicom Media Group, a division of Omnicom Group, Inc. Under the Vendor Agreement, the Company agreed to purchase media advertising of approximately \$7.6 million per year through Icon, and Icon agreed to reimburse the Company for certain operating expenses of approximately \$1.3 million per year. The actual amount of media advertising to be purchased is determined using a formula based upon values assigned to various types of advertising, as set forth in the Vendor Agreement. For accounting purposes, the operating expenses incurred by the Company will continue to be expensed in full and the reimbursements from Icon of such expenses will be treated as a discount on media advertising and will be reflected as a reduction of advertising expense as the media advertising costs are incurred by the Company. The Vendor Agreement may be terminated by the Company effective as of any Vendor Agreement year end with six months' notice.

During the year ended March 31, 2013, Icon paid the Company \$1.3 million, and the Company incurred \$10.5 million in media advertising expenses with Icon under the Vendor Agreement. During the year ended March 31, 2012, under a previous vendor agreement with Icon (which expired in the fourth quarter of fiscal 2012), Icon paid the Company \$1.0 million (2011—\$1.3 million). During the year ended March 31, 2012, the Company incurred \$8.6 million in media advertising expenses with Icon under the previous vendor Agreement (2011—\$7.8 million).

#### Other Transactions with Equity Method Investees

*FEARnet.* During the year ended March 31, 2013, the Company recognized \$3.3 million in revenue pursuant to the five-year license agreement with FEARnet (2012—\$1.9 million, 2011—\$3.2 million), and held accounts receivable due from FEARnet pursuant to the agreement of \$1.1 million (2012—\$0.5 million).

# LIONS GATE ENTERTAINMENT CORP. NOTES TO AUDITED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **24.** Related Party Transactions (Continued)

Roadside. During the year ended March 31, 2013, the Company recognized \$4.0 million in revenue from Roadside in connection with the release of certain theatrical titles (2012—\$6.4 million, 2011—nil), and held accounts receivable due from Roadside of \$2.8 million (2012—\$4.1 million). During the year ended March 31, 2013, the Company recognized \$13.9 million in distribution and marketing expenses paid to Roadside in connection with the release of certain theatrical titles (2012—\$12.1 million, 2011—less than \$0.5 million). During the year ended March 31, 2013, the Company made \$3.6 million in participation payments to Roadside in connection with the distribution of certain theatrical titles (2012—\$5.7 million, 2011—\$10.4 million).

*Break Media*. During the year ended March 31, 2013, the Company recognized \$2.5 million in interest income associated with a \$18.3 million note receivable from Break Media, see Note 7 (2012—\$1.9 million, 2011—\$1.6 million).

*EPIX.* During the year ended March 31, 2013, the Company recognized \$90.7 million of revenue from EPIX in connection with the licensing of certain theatrical releases and other films and television programs, see Note 6 (2012—\$70.3 million, 2011—\$89.4 million). As of March 31, 2013, the Company held \$27.5 million of accounts receivables from EPIX (2012—\$24.1 million). In addition, as of March 31, 2013, the Company had \$11.1 million in deferred revenue from EPIX (2012—\$6.4 million).

TV Guide Network. During the year ended March 31, 2013, the Company recognized \$2.9 million of revenue (2012—\$2.9 million, 2011—\$14.9 million) from TV Guide Network in connection with the licensing of certain films and/or television programs, see Note 6. Additionally, the Company recognized \$17.3 million of income for the accretion of the dividend and discount of the mandatorily redeemable preferred stock units as equity interest income (2012—\$15.1 million, 2011—\$14.1 million). Also, during the year ended March 31, 2011, the Company received a pay-out of accreted interest on the mandatorily redeemable preferred stock units of \$10.2 million. As of March 31, 2013, the Company held \$11.9 million of accounts receivables from TV Guide Network (2012—\$13.5 million).

#### 25. Subsequent Events (Unaudited)

Convertible Senior Subordinated Notes Issuance. On April 15, 2013, LGEI sold \$60.0 million in aggregate principal amount of 1.25% Convertible Senior Subordinated Notes with a maturity date of April 15, 2018 (the "April 2013 Notes"). Interest on the April 2013 Notes is payable semi-annually on April 15 and October 15 of each year, commencing on October 15, 2013. The April 2013 Notes are convertible into common shares of the Company at any time prior to maturity or repurchase by the Company, at an initial conversion price of approximately \$30.00 per share, subject to adjustment in certain circumstances as specified in its indenture.

