

# **SECURITIES & EXCHANGE COMMISSION EDGAR FILING**

**Form: 10-K** 

Date Filed: 2008-03-17

Corporate Issuer CIK: 771999

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-K

# x Annual Report under Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended December 31, 2007

or

o Transitional Report under Section 13 or 15(d) of the Securities Exchange Act of 1934

1-32146

Commission file number



(Exact name of negistrant as specified in its charter

**New York** 

<u>16-1229730</u>

(State of incorporation)

(IRS Employer Identification Number)

First Federal Plaza 28 East Main Street, Suite 1525 Rochester, New York 14614

(Address of principal executive office)

(585) 325-3610

(Registrant's telephone number)

Securities registered under Section 12(b) of the Act: NONE

Securities registered under to Section 12(g) of the Act:

Common Stock (Par Value - \$0.02)

(Title of Class)							
ndicate by check mark if the registrant is a well-known seasoned issuer as defined in Rule 405 of the Securities Act. □							
ndicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Exchange Act. $\Box$							
NDICATE BY CHECK MARK WHETHER THE REGISTRANT:							
1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports)							
and							
2) has been subject to such filing requirements for the past 90 days. YES $$ x NO $$							
ndicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this Chapter) is not contained erein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference a Part III of this Form 10-K or any amendment to this Form 10-K.							
ndicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer.							
_arge Accelerated Filer o Accelerated Filer x Non-Accelerated Filer □							

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Act).

Yes o No ☑

The aggregate market value of the stock held by non-affiliates (6,163,619 shares) computed by reference to the closing price of such stock (\$13.79), as of June 30, 2007, was \$84,996,306.

As of March 10, 2008, there were 13,654,364 shares of Common Stock of Document Security Systems, Inc. outstanding.

# **DOCUMENTS INCORPORATED BY REFERENCE**

The definitive proxy statement relating to the registrant's Annual Meeting of Stockholders, to be held on May 1, 2008, is incorporated by reference into Part III of this Form 10-K to the extent described therein.

# DOCUMENT SECURITY SYSTEMS, INC. & SUBSIDIARIES

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#### **ITEM 1 - DESCRIPTION OF BUSINESS**

#### Overview

Document Security Systems, Inc. (referred to in this report as "Document Security," "we," "us," "our" or "Company") markets and sells products designed to protect valuable information from unauthorized scanning, copying, and digital imaging. We have developed security technologies that are applied during the normal printing process and by all printing methods including traditional offset, gravure, flexo, digital or via the internet on paper, plastic, or packaging. We hold eight patents that protect our technology and have over a dozen patents in process or pending. Our technologies and products are used by federal, state and local governments, law enforcement agencies and are also applied to a broad variety of industries as well, including financial institutions, high technology and consumer goods, entertainment and gaming, healthcare/pharmaceutical, defense and genuine parts industries. Our customers use our technologies where there is a need for enhanced security for protecting and verification of critical financial instruments and vital records, or where there are concerns of counterfeiting, fraud, identity theft, brand protection and liability.

We were organized as a New York corporation in 1984, and in 2002, chose to strategically focus on becoming a developer and marketer of secure technologies for all forms of print media. To accomplish this, we acquired Lester Levin, Inc., an operator of a small printing company, an Internet-based business called Legalstore.com, and Thomas M. Wicker Enterprises, Inc. and Document Security Consultants, Inc., two privately owned companies engaged in the document security technology business with rights to certain patents developed by certain members of the Wicker Family. As a result of these acquisitions, we compiled the basis of our document security business by combining basic print capabilities necessary for research and development with the knowledge and expertise of our team of printing professionals and a foundation of patented technologies and trade secrets from which to launch our product offerings. Since this early stage, we have focused our efforts on developing and in some cases patenting new technologies and products, building our corporate, operational, marketing and sales staff to accommodate our expected growth, and developing and implementing our patent and intellectual property protection strategy.

In 2006, we acquired San Francisco-based Plastic Printing Professionals, Inc. ("P3"), a privately held security printer specializing in plastic cards containing multiple or singular security technologies. P3's primary focus is manufacturing long-life composite, laminated and surface printed cards which can include magnetic strips, bar codes, holograms, signature panels, invisible ink, micro fine printing, guilloche patterns, Biometric, RFID and a patent-pending watermark technology. P3's products are marketed through an extensive broker network that covers much of North America, Europe and South America. P3's product and client list includes the Grammy Awards, the Country Music Association awards, sporting event media cards, ID cards for major airports and Latin American and African driver's licenses. Our acquisition of P3 marked the initial execution of our strategy to expand our manufacturing capabilities through acquisitions in order to expand our custom security printing business. In addition, the plastic products of P3 marked the first time that we were able to apply our technologies to a medium other than paper. During 2007, we sold our retail copying and quick-printing business as this operation no longer supported our core industry focus.

We generated revenue from continuing operations of \$6.0 million in 2007, which equaled a 39% increase compared to 2006. The increase was primarily due to increases in royalty revenue from the licensing of the Company's technology, and from increases in sales of security printing and products. Specifically, during 2007, the Company saw increased demand for its safety paper, especially in the latter half of 2007 due in party to new legislation that required hospitals, physicians and pharmacies to use tamperproof paper to fill all Medicaid prescriptions. Initially, the requirement, which was part 7002(b) of the "U.S. Troop Readiness, Veterans' Care, Katrina Recovery and Iraq Accountability Appropriations Act of 2007" was to become effective on October 1, 2007, but a six-month grace period pushed the deadline to April 1, 2008. The Company, primarily through its customer Boise Cascade, saw an increase in demand to meet the initial October 1, 2007 deadline, which positively impacted the Company's revenue during the fourth quarter of 2007.

Our increase in royalty revenue primarily reflects a full twelve months of revenue earned in 2007 under a license agreement signed with R.R. Donnelley in August 2006. During 2007, the Company also realized initial sales of its digital solutions products, which the Company officially launched in New York City in September 2007, in conjunction with its premier partner, The Ergonomics Group. The Company's digital solutions products are an expansion of the Company's core technologies so that they can be dynamically created in a host of operating environments and formats, including the ability to output security features on widely available, low cost desktop printers.

During 2007, gross profit from continuing operations increased by 57%, a greater pace than the 39% increase in revenue because a large portion of the increased revenue during 2007 was from royalty revenue, the Company's highest margin product category. In addition, the Company focused its security printing and products business on the highest margin opportunities, which helped increase that group's margins by 9%. Both of these trends positively impacted the Company's overall profit margin percentage, which was 52% in 2007, a 13% increase over 46% in 2006.

Operating expenses from continuing operations for 2007 were \$10.1 million compared with \$6.8 million in 2006, an increase of 50%. Operating increases reflect increases in our organization, including costs associated with the move of our plastic card manufacturing operation into a 25,000 square foot facility, as well as a significant increase in sales and marketing expenditures. Sales and marketing costs reflect the focus by the Company to increase its presence in certain key vertical markets to drive long-term revenue opportunities. In addition, the Company experienced a significant increase in accounting expense associated with it Sarbanes Oxley compliance requirements. The expense increase also reflects increases in non-cash expenses of stock based payments and amortization of intangibles of 35% and 71%, respectively.

We recorded a net loss during 2007 of \$7.0 million, or \$0.51 per basic and diluted share, compared with a net loss of \$4.8 million in 2006 or \$0.37 per basic and diluted share. Adjusted EBITDA loss during 2007 was \$3.8 million, or \$0.28 per share, compared with a Adjusted EBITDA loss of \$2.6 million, or \$0.20 per share. Adjusted EBITDA, defined as earnings before interest, taxes, depreciation, amortization and non-cash stock based compensation expense, is a non-GAAP measurement of financial performance that the Company believes is relevant to the understanding of the Company's financial results.

# **Our Core Products, Technology and Services**

Our core business is counterfeit prevention, brand protection and validation of authentic print media, including government-issued documents, currency, private corporate records, securities and more. We are a leader in the research and development of optical deterrent technologies and have commercialized these technologies with a suite of products that offer our customers an array of document security solutions. We provide document security technology to security printers, corporations and governments worldwide and for currency, identifications, certifications, travel documents, prescription and medical forms, consumer product and pharmaceutical packaging, and school transcripts.

Our products can be delivered on paper, plastic, or digitally via our AuthentiGuard<sup>®</sup> DX product suite. We believe that our continued efforts in the field of digital security and technology greatly expand the reach and potential market for our AuthentiGuard<sup>®</sup> DX digital products and enterprise solutions. We believe that our AuthentiGuard<sup>®</sup> DX solution significantly changes the economics of document security for many customers as it eliminates the requirement to utilize pre-printed forms while allowing customers to leverage existing investments in their information technology infrastructure.

### Technologies

We have developed or acquired various optical deterrent and related technologies that provide to our customers a wide spectrum of solutions. Our primary anti-counterfeiting products and technologies are marketed under the following trade names: AuthentiGuard<sup>™</sup> DX, which includes On-Demand<sup>™</sup> and Plugin, AuthentiGuard<sup>®</sup> Laser Moiré<sup>™</sup>, AuthentiGuard<sup>®</sup> Prism<sup>™</sup>, AuthentiGuard<sup>®</sup> Pantograph 4000<sup>™</sup>, AuthentiGuard<sup>®</sup> Phantom<sup>™</sup>, AuthentiGuard<sup>®</sup> VeriGlow<sup>™</sup>, AuthentiGuard<sup>®</sup> Survivor 21<sup>™</sup> and AuthentiGuard<sup>®</sup> MicroPerf<sup>™</sup>.

**Custom Document Security Solutions and Production**: Our technology portfolio allows us to create unique custom secure paper, plastic, packaging and Internet-based and software enterprise solutions. We market and sell to end-users that require anti-counterfeiting and authentication features in a wide range of printed materials such as documents, passports, vital records, driver's licenses, birth certificates, receipts, manuals, identification materials, entertainment tickets, coupons, parts tracking forms, as well as product packaging including pharmaceutical and a wide range of consumer goods.

Currently, we outsource the production of the majority of our custom security print orders to strategic printing vendors, except for secure plastic printed documents such as ID cards, which are manufactured mainly at our P3 manufacturing facility. The acquisition of P3 in February 2006 marked the initial execution of our strategy to expand our manufacturing capabilities through acquisitions, partnerships or strategic alliances in order to fully service our custom security printing business. In late 2007, we moved our P3 manufacturing facility to a 25,000 square foot facility in order to increase our plastic manufacturing capacity. Our P3 division generally charges a per unit fee for its printing projects. Custom projects are generally billed at cost plus mark-up.

Additionally, our custom security solutions include our digital technology that provides custom-hosted or server-based solutions for our customers. Depending on our customer's specific requirements, we host a secure server that accepts user inputs and delivers custom, variable secure documents for output at the user location, or offer a bundled server solution that allows for the production of custom, variable secure documents within the user's network environment. For these projects, we typically charge the client a project fee along with ongoing licenses and maintenance fees. We also anticipate that we will be entering into per usage fee arrangements for certain applications of the digital solution.

Generic Security Paper: Our primary product for the retail end-user market is AuthentiGuard<sup>®</sup> Security Paper. AuthentiGuard<sup>®</sup> Security Paper is blank paper that contains our Pantograph 4000<sup>TM</sup> technology. The paper reveals hidden warning words, logos or images using The Authenticator- our proprietary viewing lens - or when the paper is faxed, copied or scanned. The hidden words appear on the duplicate or the computer digital file and essentially prevents documents, including forms, coupons and tickets, from being counterfeited. We market and sell our AuthentiGuard<sup>®</sup> Security Paper primarily through two major paper distributors: Boise Cascade and PaperlinX Limited. Since 2005, Boise has marketed our AuthentiGuard<sup>®</sup> Security Paper under its Boise Beware brand name in North America, primarily through its commercial paper sales group. In late 2005, we entered into an agreement with PaperlinX to market and sell our AuthentiGuard<sup>®</sup> Security Paper under the name SecurelinX in Europe, Australia and New Zealand. In addition, our licensee PyroTech has the marketing rights to manufacture and sell our Security Paper in the continent of Africa. We retain the rights to sell the same AuthentiGuard<sup>®</sup> Security Paper directly to end-users anywhere in the world.

**Custom Security Paper**: We also sell custom-designed security paper containing one or more of our technologies. We typically sell this security paper for high-end security solutions with special non-public authentication systems. One such product is used by a large Aerospace company that utilizes a custom paper for the security of spare parts. The Federal Aviation Administration has given our custom designed form an official part number which is utilized by Aerospace technicians.

In addition we have designed another custom security paper that meets the guidelines as set forth in new Medicaid prescription requirements which goes into effect on April 1, 2008. This paper is being sold by Boise Cascade in a controlled environment to medical professionals throughout the United States.

Currently, our AuthentiGuard<sup>®</sup> Security Paper is manufactured and stored for us by a third-party printer, which we believe has sufficient manufacturing capacity to meet the foreseeable demand for this product.

**Technology Licensing:** We license our anti-counterfeiting technology and trade secrets to security printers through licensing arrangements. We seek licensees that have a broad customer base that can benefit from our technologies or have unique and strategic capabilities that expand the capabilities that we can offer our potential customers. Licenses can be for a single technology or for a package of technologies. We offer licensees a variety of pricing models, including:

- Pay us one price per year;
- Pay us a percentage of gross sales price of the product containing the technology during the term; or
- Joint venture or profit sharing arrangement.

**Legal Products**: We also own and operate Legalstore.com, an Internet company which sells legal supplies and documents, including security paper and products for the users of legal documents and supplies in the legal, medical and educational fields.

#### **Intellectual Property**

#### Patents

Our ability to compete effectively depends, in part, on our ability to maintain the proprietary nature of our technology, products and manufacturing processes. We principally rely upon patent, trademark, trade secrets and contract law to establish and protect our proprietary rights. During our development, we have expended a significant percentage of our resources on the research and development to ensure that we are a market leader with the ability to provide our customers effective solutions against an ever changing array of counterfeit risks. During 2007, 2006 and 2005, we spent 7% (\$420,000), 8% (\$353,000) and 24% (\$314,000) of our revenue from continuing operations, respectively, for our research and development efforts. As we continue to grow our business, we expect to continue our research and development efforts, although these costs are expected to continue to decrease as a percentage of our revenue.

We use intellectual property to differentiate our products and technologies, mitigate infringement risk, and develop opportunities for licensing. Licensing of our optical deterrent and related technologies is supported by a patent portfolio covering a wide range of methods, applications, and system architectures.

Most of our patents relate to various methods for embedding optical deterrents and hidden images in printed documents, packaging, labels or plastic printed products such as ID Cards, whether the content is rendered by traditional printing methods or digital formats. Optical deterrent technologies are utilized to prevent or distort a scanners ability to capture true authentic looking images. The technologies are mainly ink that is printed in particular patterns that confuse the scanners imaging capture process. Our technologies prevent desktop scanners, high-end professional scanning systems, digital color copiers and photographic scanners from capturing images that are protected by our intellectual property.

The optical deterrent technologies can also be applied digitally utilizing software files and printing to a digital print output device such as large high-speed digital print engines such as the Hewlett Packard Indigo, Xerox I-Gen or Kodak Nexpress. In addition, the AuthentiGuard<sup>®</sup> On-Demand<sup>TM</sup> product is produced on desktop printers as the technology is applied on servers and accessed over the Internet to produce the secure document.

To protect our significant efforts in creating these technologies, we have implemented an extensive intellectual property protection program that relies on a combination of patent, copyright, trademark and trade secret laws, and nondisclosure agreements and other contracts. As a result, our patent portfolios has five U.S. and three foreign issued patents and 15 U.S. and foreign patent applications on file as of December 31, 2007 in the areas of optical deterrents and related technologies. Separately, we own registered trademarks in both the U.S. and other countries and have applied for other trademarks. We continue to develop and broaden our portfolio of patented technologies, including optical deterrents and related applications and systems, and other technologies related to image and document protection. Digital versions of the technologies represent the majority of the new development.

Although we devote significant resources to developing and protecting our technologies, and periodically evaluate potential competitors of our technologies for infringement of our intellectual property rights, these infringements may nonetheless go undetected or may arise in the future. We expect that infringement claims may increase as companies become more concerned with protecting their content from digital copying.

By aggressively defending our intellectual property rights, we believe that we may be able to secure a potentially significant amount of additional and ongoing revenue by securing proceeds from lawsuits, settlements, or licensing agreements with those persons, companies or governments that we believe are infringing our patents. We intend to use the appropriate legal means that are economically feasible to protect our ownership of these technologies. We cannot be assured, however, that our efforts to prevent the misappropriation of the intellectual property used in our business will be successful, or that we will be successful in obtaining monetary proceeds from entities that we believe are infringing our patents. Further, we cannot be assured that any patents will be issued for our U.S. or foreign applications or that, if issued, they will provide protection against competitive technologies or will be held valid and enforceable if challenged. We also cannot be assured that competitors would not be able to design around any such proprietary right or obtain rights that we would need to license or design around in order to practice under these patents.

We have registered our "AuthentiGuard" mark, as well as our "Survivor 21" electronic check icon with the U.S. Patent and Trademark Office. A trademark application is pending in Canada for "AuthentiGuard." AuthentiGuard<sup>®</sup> is registered in several European countries including the United Kingdom.

#### Sales and Marketing

We believe that 2006 was a year in which we completed our "early development" stage and entered the growth and commercialization phase of business. In 2006, we began to see the results of our efforts of building our brand, and identifying strategic partners and customers upon which to grow our business. As we entered this new phase of our business, we increased our sales and marketing expenditures in order to facilitate our expected growth. Although we increased revenues from continuing operations from \$4.3 million in 2006 to \$6.0 million in 2007, this growth did not meet our targets, and we are evaluating the size, structure and compensation of our sales and marketing groups in order to better achieve our goals.

In 2007, we focused on sales activities associated with the commercialization of our products, with both established and new customers and partners, and also defined opportunities to expand our products and our channels to market. We also continued to implement our vertical market strategy to help support these efforts with a focus on five primary verticals were our focused: academic/higher education, financial institutions, government/government agencies, genuine parts/manufacturers, and healthcare/pharmaceutical. We believe that these industries provide the largest revenue potential and opportunities for our technology and product solutions.

We also continued the expansion and reorganization of our sales and marketing staff, which we believe is necessary to continue to grow our business, expand our reach, drive revenue, and create ongoing brand and name recognition. We began to see the positive results of these initiatives throughout 2007, and expect to continue to see these benefits in 2008 as we focus our marketing and sales efforts on sales prospects that provide a high degree of likelihood to purchase our products. Our marketing activities are focused on developing brand awareness of AuthentiGuard<sup>®</sup>, our technology suite brand, and selling related products.

### **Major Customers**

During 2007, one customer accounted for 13% of the Company's total revenue from continuing operations. As of December 31, 2007, one customer accounted for 16% of the Company's trade accounts receivable balance.

#### Websites

We maintain the website, www.documentsecurity.com, which describes our patented document security solutions, our targeted vertical markets, company history, and offers our security consulting services. We also maintain www.plasticprintingprofessionals.com, which describes our ID card and other plastic and vinyl printing services. In addition, we maintain the websites www.safetypaper.com and www.protectedpaper.com, which are e-commerce sites that market and sell our patented blank Security Paper, hand-held security verifiers and custom security documents to end users worldwide, and the website www.legalstore.com, which sells printing services and security products primarily to members of the legal profession. We also utilize www.authenticate-360.com, a website which is hosted and owned by our licensee, The Ergonomic Group; this website is. a source for counterfeiting information and promotion of our On-Demand™ products.

#### Competition

Currently, the security print market is comprised of a few very large companies and an increasing number of small companies with specific technology niches. The expansion of this market is the result of increasing requirements for national security, as well as the proliferation of brand and identity theft. Counterfeiting has expanded significantly as advancing technologies in digital duplication and scanning combined with increasingly sophisticated design software has enabled easier reproduction of originals.

Our industry is highly fragmented and characterized by rapid technological change and product innovations and evolving standards. We feel a consolidation of the industry may transpire in the near future as larger, well financed companies acquire smaller technology companies to position themselves in the industry and access their intellectual property and access to client lists. Many of our current competitors have longer operating histories, more established products, greater name recognition, larger customer bases, and greater financial, technical and marketing resources. As a result, our competitors may be able to adapt more quickly to new or emerging technologies and changes in customer requirements, and devote greater resources to the promotion and sale of their products. Competition may also force us to decrease the price of our products and services. There is no assurance that we will be successful in developing and introducing new technology on a timely basis, new products with enhanced features, or that these products, if introduced, will enable us to establish selling prices and gross margins at profitable levels.

Although our technology is effective primarily on analog and digital copiers and scanners, our competition covers a wide array of document security and anti-counterfeiting solutions. We conduct research and development to improve our technology, including the development of new patents and trade secrets. We will rely primarily upon our patents and trade secrets to attempt to thwart competition, although there can be no assurance that we will be successful.

Our competitors include Standard Register Company, which specializes in printing security technologies for the check and forms and medical industries; De La Rue Plc, that specializes in printing secure currency, tickets, labels, lottery tickets and vital records for governments and Fortune 500 companies; Xerox, an industry leader in copying and scanning that has made recent entries into the anti-counterfeiting business and has a competing Safety Paper product called "X Void." Our P3 ID card manufacturing operation competes with Lasercard Corporation which supplies advanced ID technology to the U.S. federal government and other government programs worldwide, with a range of products and solutions that includes secure ID technologies.

In addition, other competing hidden word technologies are being marketed by competitors such as Nocopi Technologies which sells and markets secure paper products, and Graphic Security Systems Corporation, which markets scrambled indicia.

Digital watermarks, RFID and biometric technologies are also being introduced into the marketplace by Digimarc Corporation, IBM and L-1 Identity Solutions. These digital protection systems require software and hardware such as scanners and computers to implement and utilize the technology and, consequently, this technology must be utilized in a controlled environment with the necessary equipment to create the verification process. Therefore, versions of our optical security technologies do not require hardware and software to operate and therefore, provide a power outage fail-safe when combined or layered with RFID, digital watermarks or biometric systems.

Large Office Equipment Manufacturers, called OEMs, such as Sharp, Canon, Ricoh, Hewlett Packard and Eastman Kodak are developing "smart copier" technology that recognizes particular graphical images and produces warning words or distorted copies. Some of the OEMs are also developing user assigned and variable pantograph "hidden word" technologies in which users can assign a particular hidden work in copy, such as "void" that is displayed when copy of such document is made.

Optical Deterrent features such as ours are utilized mainly by the large worldwide security printers for the protection of currency. Many of these features such as micro-printing were developed pre-1980 as they were designed to be effective on the imaging devices of the day which were mainly photography mechanisms. With the advent of modern day scanners, digital copiers, digital cameras and easy to use imaging software such as Adobe Photoshop many of the pre-1980 optical deterrents such as micro-printing are no longer or much less effective in the prevention of counterfeiting.

Unlike some of our competitors, our technologies are developed to defeat today's modern imaging systems. Almost all of our products and processes are built to thwart scanners and digital copiers and we believe that our products are the most effective in doing so in the market today. In addition, our technologies do not require expensive hardware or software add-ons to authenticate a document, but instead require simple, inexpensive hand-held readers which can be calibrated to particular hidden design features. Our technologies are literally ink on paper that is printed with a particular method to hide selected things from a scanner's "eye" or distort what a scanner "sees." These attributes make our anti-scanning technologies very cost effective versus other current offerings on the market since our technologies are imbedded during the normal printing process, thereby significantly reducing the costs to implement the technologies.

There are many types of digital software security providers offering encryption protection in documents, but we feel our digital enterprise solutions are of the few, if not only, ones that provide encryption, authentication and copy /scanning protection. In 2007, we had two clients install our initial products of this new technology offering, HSBC Bank in Mexico and Indra Systemas in Spain, which used the technology to protect Panama Canal Visas. Both of these clients accepted proposals from other software security providers but selected our products for the projects. We feel competition in the software digital solutions will continue to be intense, but we continue to feel our greatest revenue generating opportunities will be in this digital product line. We will be working with our licensee, The Ergonomics Group, a large software and hardware engineering firm based in Long Island, New York to help develop, support and sell our digital offerings. In addition we will look to sell this product through large integrators such as Indra Systemas.

# **Segment Information**

We operate through two segments:

Document Security and Production. This segment consists of the license, manufacture and sale of document security technologies, including digital security print solutions and secure printed products at Document Security Systems and Plastic Printing Professionals divisions. In September 2007, we sold the assets of our retail printing and copying division, a former component of the Document Security and Production segment, to an unrelated third party as this operation was not critical to our core operations. The results of this division are reported as discontinued operations and are not a component of this segment's results (See Note 9).

**Legal Supplies**. This segment consists of the sale of specialty legal supplies, primarily to lawyers and law firms located throughout the United States, via the Legalstore.com website.

Financial information regarding these segments is provided in Note 14 to our consolidated financial statements included in this Annual Report on Form 10-K. Financial information relating to revenues and other operating income, net loss, operating expenses and total assets for the three years ended December 31, 2007, can be found in Item 6 "Selected Financial Data".

#### **Employees**

As of December 31, 2007, we had 59 full and part-time employees, three of whom are executive officers. It is important that we continue to retain and attract qualified management and technical personnel. Our employees are not covered by any collective bargaining agreement, and we believe that our relations with our employees are good.

#### **Government Regulation**

In light of the events of September 11, 2001 and the subsequent war on terrorism, governments, private entities and individuals have become more aware of, and concerned with, the problems related with counterfeit documents. Homeland Security remains a high priority in the United States. This new heightened awareness may result in new laws or regulations which could impact our business. We believe, however, that any such laws or regulations would be aimed at requiring or promoting anti-counterfeiting, and therefore would likely have a positive impact on our business plans.

Document Security Systems plays an active role with the Document Security Alliance group, as it sits on various committees and has been involved in design recommendations for important U.S. documents. This group of security industry specialists was formed by the U.S. Secret Service to evaluate and recommend security solutions to the Federal government for the protection of credentials and vital records.

As counterfeiting continues to increase worldwide, various new laws and mandates are occurring to address the growing security problem which we believe will increase our ability to generate revenue. For example, in 2007 Federal legislation was enacted that required hospitals, physicians and pharmacies to use tamperproof paper to fill all Medicaid prescriptions. Initially, the requirement, which was part 7002(b) of the "U.S. Troop Readiness, Veterans' Care, Katrina Recovery and Iraq Accountability Appropriations Act of 2007", was scheduled to go into effect on October 1, 2007, but the effective date was delayed to April 1, 2008. Prior to the delay of the effective date, we realized an increase in the sales of our AuthentiGuard<sup>®</sup> Security Paper in the third quarter of 2007 as customers prepared to satisfy the requirements of this legislation.

#### **ITEM 1A - RISK FACTORS**

An investment in our securities is subject to numerous risks, including the Risk Factors described below. Our business, operating results or financial condition could be materially adversely affected by any of the following risks. The risks described below are not the only ones we face. Additional risks we are not presently aware of or that we currently believe are immaterial may also materially affect our business. The trading price of our Common Stock could decline due to any of these risks. In assessing these risks, you should also refer to the other information contained or incorporated by reference in this Form 10-K, including our financial statements and related notes, competition and intellectual property.

We have a limited operating history with our business model, which limits the information available to you to evaluate our business.

Since our inception in 1984, we have accumulated deficits from historical operations of approximately \$24,215,000 at December 31, 2007. In 2002, we changed our business model and chose to strategically focus on becoming a developer and marketer of secure technologies for all forms of print media. We have continued to incur losses since we began our new business model. Also, we have limited operating and financial information relating to this new business to evaluate our performance and future prospects. Due to the change in our business model, we do not view our historical financials as being a good indication of our future. We face the risks and difficulties of a company going into a new business including the uncertainties of market acceptance, competition, cost increases and delays in achieving business objectives. There can be no assurance that we will succeed in addressing any or all of these risks, and the failure to do so could have a material adverse effect on our business, financial condition and operating results.

We have secured credit facilities that have large principal payments due in January 2010, and if we are unable to repay them with cash we may be forced to repay, in whole or in part, with each credit facility's applicable collateral, which would have a material adverse effect on our financial position.

On January 4, 2008, we entered into two credit facilities with an aggregate borrowing capacity of \$3.6 million that is repayable in full in January 4, 2010. One of these credit facilities has a borrowing limit of \$3.0 million and is secured by our stock in our Plastic Printing Professionals, Inc. subsidiary, and the other credit facility has a borrowing limit of \$600,000 and is secured by our accounts receivable. If we cannot generate sufficient cash from operations or raise cash from other sources, including without limitation, fundraising through sales of equity, and if we cannot refinance the credit facilities, we may have to repay, in whole or in part, one or both of the credit facilities with each credit facilities applicable collateral, which would have a material adverse effect on our financial position.

# Due to our low cash balance and negative cash flow, we may have to further reduce our costs by curtailing future operations.

We have incurred significant net losses in previous years. Our ability to fund our capital requirements out of our available cash and cash generated from our operations depends on a number of factors. Some of these factors include our ability to (i) increase paper and plastic card sales and (ii) increase sales of our digital products. If we cannot generate positive cash flow from operations, we will have to continue to reduce our costs and raise working capital from other sources. These measures could include selling or consolidating certain operations or assets, and delaying, canceling or scaling back product development and marketing programs. These measures could materially and adversely affect our ability to operate profitably.

#### Our ability to effect a financing transaction to fund our operations could adversely affect the value of your stock.

If we seek additional financing through raising additional capital through public or private equity offerings or debt financing, such additional capital financing may not be available to us on favorable terms and our stockholders will likely experience substantial dilution. Material shortage of capital will require us to take steps such as reducing our level of operations, disposing of selected assets, effecting financings on less than favorable terms or seeking protection under federal bankruptcy laws.

# Our limited cash resources may not be sufficient to fund continuing losses from operations and the expenses of the current patent validity and patent infringement litigations.

The cost to defend current and future litigation may be significant. We cannot assure you that the ultimate cost of current known or future unknown litigation and claims will not exceed our current expectations and/or our ability to pay such costs and it is possible that such litigation costs could have a material adverse effect on our business, financial condition and operating results. In addition, litigation is time consuming and could divert management attention and resources away from our business, which could adversely affect our business, financial condition and operating results.

### If we lose our current litigation, we may lose certain of our technology rights, which may affect our business plan.

We are subject to litigation and alleged litigation, including our litigation with the European Central Bank, in which parties allege, among other things, that certain of our patents are invalid. For more information regarding this litigation, see Item 3- Legal Proceedings. If the ECB or other parties are successful in invalidating any or all of our patents, it may materially affect us, our financial condition, and our ability to market and sell certain of our products based on any patent that is invalidated.

### If we lose our current infringement litigation we may be liable for significant legal costs of our counterparts.

We have been able to mitigate the cash outlays that we have been required to make for legal costs of our current invalidity cases against the European Central Bank by, among other things, negotiating legal fee caps and using shares of our common stock for payments. However, if we receive adverse rulings in any of our infringement or related invalidity cases against the European Central Bank, we will likely be responsible for a large portion of the legal costs that were expended by the European Central Bank in such case, which would likely be significant, with our current estimates of between \$1,000,000 to \$2,000,000. The payment of these amounts could have a material adverse impact on our operations, cash available and liquidity.

### If we are unable to adequately protect our intellectual property, our competitive advantage may disappear.

Our success will be determined in part by our ability to obtain United States and foreign patent protection for our technology and to preserve our trade secrets. Because of the substantial length of time and expense associated with developing new document security technology, we place considerable importance on patent and trade secret protection. We intend to continue to rely primarily on a combination of patent protection, trade secrets, technical measures, copyright protection and nondisclosure agreements with our employees and customers to establish and protect the ideas, concepts and documentation of software and trade secrets developed by us. Our ability to compete and the ability of our business to grow could suffer if these intellectual property rights are not adequately protected. There can be no assurance that our patent applications will result in patents being issued or that current or additional patents will afford protection against competitors. We rely on a combination of patents, copyrights, trademarks and trade secret protection and contractual rights to establish and protect our intellectual property. Failure of our patents, copyrights, trademarks and trade secret protection, non-disclosure agreements and other measures to provide protection of our technology and our intellectual property rights could enable our competitors to more effectively compete with us and have an adverse effect on our business, financial condition and results of operations. In addition, our trade secrets and proprietary know-how may otherwise become known or be independently discovered by others. No guarantee can be given that others will not independently develop substantially equivalent proprietary information or techniques, or otherwise gain access to our proprietary technology.

In addition, we may be required to litigate in the future to enforce our intellectual property rights, to protect our trade secrets, to determine the validity and scope of the proprietary rights of others, or to defend against claims of infringement or invalidity. Any such litigation could result in substantial costs and diversion of resources and could have a material adverse effect on our business, financial condition or results of operations, and there can be no assurances of the success of any such litigation.

# We may face intellectual property infringement or other claims against us, our customers or our intellectual property that could be costly to defend and result in our loss of significant rights.

Although we have received U.S. Patents and a European Patent with respect to certain technologies of ours, there can be no assurance that these patents will afford us any meaningful protection. Although we believe that our use of the technology and products we developed and other trade secrets used in our operations do not infringe upon the rights of others, our use of the technology and trade secrets we developed may infringe upon the patents or intellectual property rights of others. In the event of infringement, we could, under certain circumstances, be required to obtain a license or modify aspects of the technology and trade secrets we developed or refrain from using same. We may not have the necessary financial resources to defend an infringement claim made against us or be able to successfully terminate any infringement in a timely manner, upon acceptable terms and conditions or at all. Failure to do any of the foregoing could have a material adverse effect on us and our financial condition. Moreover, if the patents, technology or trade secrets we developed or use in our business are deemed to infringe upon the rights of others, we could, under certain circumstances, become liable for damages, which could have a material adverse effect on us and our financial condition. As we continue to market our products, we could encounter patent barriers that are not known today. A patent search will not disclose applications that are currently pending in the United States Patent Office, and there may be one or more such pending applications that would take precedence over any or all of our applications.

Furthermore, third parties may assert that our intellectual property rights are invalid, which could result in significant expenditures by us to refute such assertions. If we become involved in litigation, we could lose our proprietary rights, be subject to damages and incur substantial unexpected operating expenses. Intellectual property litigation is expensive and time-consuming, even if the claims are subsequently proven unfounded, and could divert management's attention from our business. If there is a successful claim of infringement, we may not be able to develop non-infringing technology or enter into royalty or license agreements on acceptable terms, if at all. If we are unsuccessful in defending claims that our intellectual property rights are invalid, we may not be able to enter into royalty or license agreements on acceptable terms, if at all. This could prohibit us from providing our products and services to customers, which could have a material adverse effect on us and our financial condition.

# If our products and services do not achieve market acceptance, we may not achieve our revenue and net income goals in the time prescribed or at all.

We are at the early stage of introducing our document security technology and products to the market. If we are unable to operate our business as contemplated by our business model or if the assumptions underlying our business model prove to be unfounded, we could fail to achieve our revenue and net income goals within the time we have projected, or at all, which could have a material adverse effect on our business. As a result, the value of your investment could be significantly reduced or completely lost.

We cannot assure you that a sufficient number of such companies will demand our products or services or other document security products. In addition, we cannot predict the rate of market's acceptance of our document security solutions. Failure to maintain a significant customer base may have a material adverse effect on our business.

Certain of our recently developed products are not yet commercially accepted and there can be no assurance that those products will be accepted, which would adversely affect our financial results.

Over the past one to two years, we have spent significant funds and time to create new products by applying our technologies onto media other than paper, including plastic and cardboard packaging, and delivered our technologies digitally. We have had limited success in selling our products that are on cardboard packaging and those that are delivered digitally. Our business plan for 2008 and beyond includes significant marketing and sales of these newer products, particularly the digitally delivered products. If we are not able to successfully sell these new products, our financial results will be adversely affected.

The results of our research and development efforts are uncertain and there can be no assurance of the commercial success of our products.

We believe that we will need to continue to incur research and development expenditures to remain competitive. The products we currently are developing or may develop in the future may not be technologically successful. In addition, the length of our product development cycle may be greater than we originally expect and we may experience delays in future product development. If our resulting products are not technologically successful, they may not achieve market acceptance or compete effectively with our competitors' products.

### Changes in document security technology and standards could render our applications and services obsolete.

The market for document security products, applications, and services is fast moving and evolving. Identification and authentication technology is constantly changing as we and our competitors introduce new products, applications, and services, and retire old ones as customer requirements quickly develop and change. In addition, the standards for document security are continuing to evolve. If any segments of our market adopt technologies or standards that are inconsistent with our applications and technology, sales to those market segments could decline, which could have a material adverse effect on us and our financial condition.

The market in which we operate is highly competitive, and we may not be able to compete effectively, especially against established industry competitors with greater market presence and financial resources.

Our market is highly competitive and characterized by rapid technological change and product innovations. Our competitors may have advantages over us because of their longer operating histories, more established products, greater name recognition, larger customer bases, and greater financial, technical and marketing resources. As a result, they may be able to adapt more quickly to new or emerging technologies and changes in customer requirements, and devote greater resources to the promotion and sale of their products. Competition may also force us to decrease the price of our products and services. We cannot assure you that we will be successful in developing and introducing new technology on a timely basis, new products with enhanced features, or that these products, if introduced, will enable us to establish selling prices and gross margins at profitable levels.

Our growth strategy depends, in part, on our acquiring complementary businesses and assets and expanding our existing operations to include manufacturing capabilities, which we may be unable to do.

Our growth strategy is based, in part, on our ability to acquire businesses and assets that are complimentary to our existing operations and expanding our operations to include manufacturing capabilities. We may also seek to acquire other businesses. The success of this acquisition strategy will depend, in part, on our ability to accomplish the following:

- · identify suitable businesses or assets to buy:
- complete the purchase of those businesses on terms acceptable to us;
- complete the acquisition in the time frame we expect; and
- · improve the results of operations of the businesses that we buy and successfully integrate their operations into our own.

Although we were able to successfully acquire our Plastic Printing Professionals, Inc. subsidiary in February 2006, there can be no assurance that we will be successful in pursuing any or all of these steps on future transactions. Our failure to implement our acquisition strategy could have an adverse effect on other aspects of our business strategy and our business in general. We may not be able to find appropriate acquisition candidates, acquire those candidates that we find or integrate acquired businesses effectively or profitably.

Our acquisition program and strategy may lead us to contemplate acquisitions of companies in bankruptcy, which entail additional risks and uncertainties. Such risks and uncertainties include, without limitation, that, before assets may be acquired, customers may leave in search of more stable providers and vendors may terminate key relationships. Also, assets are generally acquired on an "as is" basis, with no recourse to the seller if the assets are not as valuable as may be represented. Finally, while bankrupt companies may be acquired for comparatively little money, the cost of continuing the operations may significantly exceed expectations.

We have in the past used, and may continue to use, our Common Stock as payment for all or a portion of the purchase price for acquisitions. If we issue significant amounts of our Common Stock for such acquisitions, this could result in substantial dilution of the equity interests of our stockholders.

# If we fail to retain our key personnel and attract and retain additional qualified personnel, we might not be able to pursue our growth strategy.

Our future success depends upon the continued service of our executive officers and other key sales and research personnel who possess longstanding industry relationships and technical knowledge of our products and operations. The loss of any of our key employees, in particular, Patrick White, our Chief Executive Officer; Peter Ettinger, our President; Thomas Wicker, our Chief Technology Officer; and David Wicker, our Vice-President of Operations, could negatively impact our ability to pursue our growth strategy and conduct operations. Although we believe that our relationship with these individuals is positive, there can be no assurance that the services of these individuals will continue to be available to us in the future. We have extended our employment agreements with Patrick White to June 2009. Our employment agreements with Thomas Wicker and David Wicker expire in June 2008. Our employment agreement with Peter Ettinger expires in June 2009. There can be no assurance that these persons will continue to agree to be employed by us after such dates.

### If we do not successfully expand our sales force, we may be unable to increase our revenues.

We must expand the size of our marketing activities and sales force to increase revenues. We continue to evaluate various methods of expanding our marketing activities, including the use of outside marketing consultants and representatives and expanding our in-house marketing capabilities. Going forward, we anticipate an increasing percentage of our revenues to come from the licensing of our newer technologies, where profit margins are significantly higher than those provided by Security Paper. If we are unable to hire or retain qualified sales personnel, if newly hired personnel fail to develop the necessary skills to be productive, or if they reach productivity more slowly than anticipated, our ability to increase our revenues and grow could be compromised. The challenge of attracting, training and retaining qualified candidates may make it difficult to meet our sales growth targets. Further, we may not generate sufficient sales to offset the increased expense resulting from expanding our sales force or we may be unable to manage a larger sales force.

# Future growth in our business could make it difficult to manage our resources.

Our anticipated business expansion could place a significant strain on our management, administrative and financial resources. Significant growth in our business may require us to implement additional operating, product development and financial controls, improve coordination among marketing, product development and finance functions, increase capital expenditures and hire additional personnel. There can be no assurance that we will be able to successfully manage any substantial expansion of our business, including attracting and retaining qualified personnel. Any failure to properly manage our future growth could negatively impact our business and operating results.

# We cannot predict our future capital needs and we may not be able to secure additional financing.

We may need to raise additional funds in the future to fund more aggressive expansion of our business, complete the development, testing and marketing of our products, or make strategic acquisitions or investments. We may require additional equity or debt financings, collaborative arrangements with corporate partners or funds from other sources for these purposes. No assurance can be given that these funds will be available for us to finance our development on acceptable terms, if at all. Such additional financings may involve substantial dilution of our stockholders or may require that we relinquish rights to certain of our technologies or products. In addition, we may experience operational difficulties and delays due to working capital restrictions. If adequate funds are not available from operations or additional sources of financing, we may have to delay or scale back our growth plans.

#### **Risks Related to Our Stock**

#### Provisions of our certificate of incorporation and agreements could delay or prevent a change in control of our company.

Certain provisions of our certificate of incorporation may discourage, delay, or prevent a merger or acquisition that a stockholder may consider favorable. These provisions include:

- · the authority of the Board of Directors to issue preferred stock; and
- · a prohibition on cumulative voting in the election of directors.

We have a large number of authorized but unissued shares of common stock, which our management may issue without further stockholder approval, thereby causing dilution of your holdings of our common stock.

As of December 31, 2007, there are approximately 185 million shares of authorized but unissued shares of our common stock. Our management will continue to have broad discretion to issue shares of our common stock in a range of transactions, including capital-raising transactions, mergers, acquisitions, for anti-takeover purposes, and in other transactions, without obtaining stockholder approval, unless stockholder approval is required for a particular transaction under the rules of the American Stock Exchange, New York law, or other applicable laws. We currently have no specific plans to issue shares of our common stock for any purpose. However, if our management determines to issue shares of our common stock from the large pool of such authorized but unissued shares for any purpose in the future without obtaining stockholder approval, your ownership position would be diluted without your further ability to vote on that transaction.

# The exercise of our outstanding options and warrants and vesting of restricted stock awards may depress our stock price.

As of December 31, 2007, there were outstanding stock options and warrants to purchase an aggregate of 1,287,343 shares of our Common Stock at exercise prices ranging from \$2.00 to \$12.65 per share, most of which are currently exercisable. To the extent that these securities are exercised, dilution to our stockholders will occur. In addition, as of December 31, 2007, there were 513,323 restricted shares of our common stock that are subject to various vesting terms. To the extent that these securities vest, dilution to our stockholders will occur. Moreover, the terms upon which we will be able to obtain additional equity capital may be adversely affected, since the holders of these securities can be expected to exercise or convert them at a time when we would, in all likelihood, be able to obtain any needed capital on terms more favorable to us than the exercise and conversion terms provided by those securities.

Sales of these shares in the public market, or the perception that future sales of these shares could occur, could have the effect of lowering the market price of our common stock below current levels and make it more difficult for us and our stockholders to sell our equity securities in the future.

Sale or the availability for sale of shares of common stock by stockholders could cause the market price of our common stock to decline and could impair our ability to raise capital through an offering of additional equity securities.

# We do not intend to pay cash dividends.

We do not intend to declare or pay cash dividends on our common stock in the foreseeable future. We anticipate that we will retain any earnings and other cash resources for investment in our business. The payment of dividends on our common stock is subject to the discretion of our Board of Directors and will depend on our operations, financial position, financial requirements, general business conditions, restrictions imposed by financing arrangements, if any, legal restrictions on the payment of dividends and other factors that our Board of Directors deems relevant.

# **ITEM 1B - UNRESOLVED STAFF COMMENTS**

None.

#### **ITEM 2 - PROPERTY**

Our administrative offices are located in the First Federal Plaza Building, 28 East Main Street, Rochester, New York 14614. We currently sublease approximately 4,700 square feet of office space under a master lease, which expired in January 2007. Commencing February 1, 2007, we entered into a five-year lease for the same location. In addition, our Security Products and Printing group occupies several locations, including approximately 5,000 square feet at our P3 division in Daly City, California under a month-to-month lease which the Company will exit in April 2008 due to its move completed in January 2008, to an approximately 25,000 square foot facility in Brisbane, California. The new lease, which commenced in July 2007, is for seven years with options to extend up to an additional six years. The Company is currently seeking to sublease approximately 9,800 of this space. Our Legal Supplies group rents approximately 5,000 square feet under a leases expiring in 2010. We believe that our facilities are adequate for our current operations. The Company also believes that it can negotiate renewals or similar lease arrangements on acceptable terms when our current leases expire.

# **ITEM 3 - LEGAL PROCEEDINGS**

On August 1, 2005, we commenced a suit against the European Central Bank alleging patent infringement by the European Central Bank and have claimed unspecified damages. We brought the suit in European Court of First Instance in Luxembourg. We alleged that all Euro banknotes in circulation infringe our European Patent 455750B1 (the "Patent"), which covers a method of incorporating an anti-counterfeiting feature into banknotes or similar security documents to protect against forgeries by digital scanning and copying devices. The Court of First Instance ruled on September 5, 2007 that it does not have jurisdiction to rule on the patent infringement claim, and also ruled that we will be required to pay attorneys and court fees of the ECB. The ECB have claimed attorneys and court fees in the amount of Euro 93,752, which will be subject to an assessment procedure that will not likely be concluded until no earlier than the middle of 2008.

On March 24, 2006, we received notice that the ECB has filed separate claims in the United Kingdom and Luxembourg courts seeking the invalidation of the Patent. Claims to invalidity in each of the Netherlands, Belgium, Italy, France, Spain, Germany and Austria were subsequently served on the Company. On March 26, 2007, the High Court of Justice, Chancery Division, Patents Court in London, England (the "English Court") ruled that the Patent that was awarded to us by the European Patent Office Technical Board of Appeal has been deemed invalid in the United Kingdom. The English Court's decision does not affect the validity of the Patent in other European countries. On March 30, 2007, the Company was given permission by the English Court to appeal to the Court of Appeal the ruling, and such appeal was heard on February 5, 2008. As a result of the English Court's ruling, the Company was required to pay a portion of the ECB's legal costs associated with the case. On March 30, 2007, the English Court awarded the ECB 30% of their costs for such reimbursement, of which the Company paid 90,000 pounds (USD \$182,000) on April 19, 2007 and the estimated remaining payment is 90,000 pounds (\$182,000), which is included in accrued expenses at December 31, 2007. The Company appealed the English Court decision in April 2007. In July 2007, the Company established a restricted cash balance of 87,500 British pounds, or approximately \$177,000, as collateral for a deed of guarantee required by the English Court of Appeals in order for the Company to pursue the appeal in that court. The Company is currently awaiting the decision of the appeal. On March 27, 2007, the German Federal Patent Court (Bundespatentgericht) in Munich, Germany ruled that the Patent was valid in Germany. As a result of this ruling, the Company expects to be awarded reimbursements for its costs associated with the German validity case, which is Euro 44,692. The ECB has appealed this ruling. On January 9, 2008, the Tribunal de Grande Instance de Paris, 3<sup>rd</sup> Chamber - 3<sup>rd</sup> Section of the High Court of Paris in Paris, France ruled that the Patent was invalid in France. The court ruled that no fees were owed by the Company to the ECB for the French litigation. We are evaluating whether to appeal this decision. On March 12, 2008, District Court of the Hague in the Netherlands ruled that the Patent was valid in the Netherlands. We expect the ECB to appeal this decision. Additional decisions and trials regarding validity are expected in the five other countries during 2008 and 2009.

On January 31, 2003, we commenced an action, unrelated to the above ECB litigation, entitled New Sky Communications, Inc., As Successor-In-Interest To Thomas M. Wicker, Thomas M. Wicker Enterprises, Inc. and Document Security Consultants v. Adler Technologies, Inc. N/K/A Adlertech International, Inc. and Andrew McTaggart (United States District Court, Western District Of New York Case No.03-Cv-6044t(F)) regarding certain intellectual property in which we have an interest. We commenced this action alleging various causes of action against Adler Technologies, Inc. and Andrew McTaggart for breach of contract, breach of the duty of good faith and fair dealing, various business torts, including unfair competition and declaratory relief. Adler distributes and supplies anti-counterfeit document products and Mr. McTaggart is a principal of Adler. Adler had entered into several purported agreements with Thomas M. Wicker Enterprises and Document Security Consultants, both of which we acquired in 2002. These alleged agreements, generally, would have authorized Adler to manufacture in Canada our "Checkmate® patented system for verifying the authenticity of currency and documents. Other purported agreements were signed between these parties and Thomas Wicker regarding other technology claimed to have been owned by Wicker and assigned to us. Among other things, we contend that certain of the purported agreements are not binding and/or enforceable. To the extent any of them are binding and enforceable, we claim that Adler has breached these purported agreements, failed to make an appropriate accounting and payments under them, and may have exceeded the scope of its license. Adler has denied the material allegations of the complaint and has counterclaimed against us, claiming Adler owns or co-owns or has a license to use certain technologies of ours. In May 2005, we filed our first amended and supplemental complaint adding Blanks/USA and Raymond Maxon as additional defendants. In February 2007, we filed our second amended and supplemental complaint adding Judith Wu (McTaggart's wife) and Arcis Digital Security, Inc. (a company in which Ms. Wu is involved) as additional defendants. Maxon has asserted a counterclaim against us contending that our purported acquisition of a certain patent from Thomas Wicker in 2002 gave rise to an alleged right on the part of Maxon to receive a portion of Thomas Wicker's proceeds from such acquisition. Maxon later sought and received permission from the Court to join Thomas M. Wicker, Thomas Wicker Enterprises, Inc. and the Estate of Ralph Wicker (Thomas Wicker's deceased father's estate) as additional defendants on his counterclaims. We have denied the material allegations of all of the counterclaims. If Adler or Maxon is successful, it may materially affect us, our financial condition, and our ability to market and sell certain of our technology and related products. This case is in discovery phase, and it is too soon to determine how the various issues raised by the lawsuit will be determined.

In addition to the foregoing, we are subject to other legal proceedings that have arisen in the ordinary course of business and have not been finally adjudicated. Although there can be no assurance in this regard, in the opinion of management, none of the legal proceedings to which we are a party, whether discussed herein or otherwise, will have a material adverse effect on our results of operations, cash flows or our financial condition.

# ITEM 4 - SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders in the fourth quarter of 2007.

# ITEM 5 - MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our Common Stock is listed on the American Stock Exchange, where it trades under the symbol "DMC."

The following table sets forth the high and low closing prices for the shares of our Common Stock, for the periods indicated.

QUARTER ENDING	HIGH	LOW
March 31, 2007	\$ 11.95	\$ 8.60
June 30, 2007	13.79	10.85
September 30, 2007	14.65	10.34
December 31, 2007	11.20	5.32

QUARTER ENDING	 HIGH	 LOW
March 31, 2006	\$ 15.02	\$ 11.35
June 30, 2006	13.42	8.01
September 30, 2006	10.47	8.74
December 31, 2006	11.34	9.18

On March 10, 2008 our Common Stock had a high of \$4.35 and a low of \$4.15 and a closing price of \$4.25.

# **Issued and Outstanding**

Our certificate of incorporation authorizes 200,000,000 shares of Common Stock, par value \$0.02. As of March 10, 2008, we had 13.654.364 shares of Common Stock, issued and outstanding.

# **Recent Issuances of Unregistered Securities**

Stock Issued for Services - On November 14, 2006, the Company entered into an agreement with McDermott Will Emery LLP ("MWE"), its lead counsel on its European Central Bank ("ECB Litigation") patent infringement and related cases. The agreement with MWE allows the Company to use its common stock with a value not to exceed \$1.2 million to eliminate the Company's cash requirements for MWE's legal fees related to the ECB patent validity litigation. During 2007, 60,866 restricted common shares were issued to MWE to pay for approximately \$746,000 of legal fees incurred the through December 31, 2007. In total, 107,881 shares valued at \$1,203,000 have been issued to MWE.

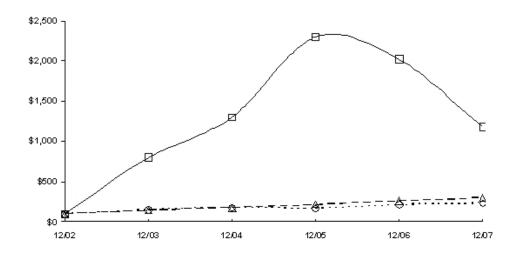
**Stock Issued in Private Placement** - On January 22, 2007, the Company sold 6 units at a price of \$50,000 per unit consisting of 35,280 unregistered shares of its common stock and five-year warrants to purchase up to an aggregate of 17,640 shares of its common stock at an exercise price of \$11.75 per share. The fair market value of these warrants was determined using the Black Scholes option pricing model at \$107,000. The Company incurred placement agent fees associated with the offering equal to 9% commissions, or \$27,000. In addition, in January 2007, the Company paid \$492,000 of private placement fees and legal fees related to an offering that occurred during 2006.

# **Comparative Stock Performance Graph**

The following graph is intended to allow review of stockholder returns, expressed in terms of the appreciation of the Company's common stock relative to two broad-based stock performance indices. The information is for historical comparative purposed only and should not be considered indicative of future stock performance. The graph compares the yearly percentage change in the cumulative total stockholder return on the Company's common stock with the cumulative total return on The American Stock Exchange Composite Index and The American Stock Exchange Technology Index from December 31, 2002 through December 31, 2007.

### COMPARISON OF 5 YEAR CUMULATIVE TOTAL RETURN\*

Among Document Security Systems Inc., The AMEX Composite Index And The AMEX Technology Index



— □ Document Security Systems Inc. — △ = AMEX Composite · · · · · · · · AMEX Technology

#### **Stockholders**

As of March 10, 2008, we had approximately 1,407 record holders of our Common Stock. This number does not include the number of persons whose shares are in nominee or in "street name" accounts through brokers.

#### **Dividends**

We did not pay dividends during 2007 or 2006. We presently intend to retain our cash for use in the operation and expansion of our business and, therefore, do not anticipate paying any cash dividends in the foreseeable future.

# Stock Transfer Agent and Warrant Agent

Our stock transfer agent is American Stock Transfer & Trust Co., 6201 15th Avenue, Brooklyn, NY 11219. We act as our own warrant agent for our outstanding warrants.

# Share Repurchased by the Registrant

We did not purchase or repurchase any of our securities in the fiscal year ended December 31, 2007, including the fourth quarter.

The information required by Item 201(d) of Regulation S-K will be contained in our Proxy Statement for our Annual Stockholders Meeting, which we will file with the Securities and Exchange Commission within 120 days after December 31, 2007, and which is incorporated by reference herein.

<sup>\* \$100</sup> invested on 12/31.02 in stock or index-including reinvestment of dividends. Fisical year ending December 31.

# **ITEM 6 - SELECTED FINANCIAL DATA**

The selected financial data set forth below should be read in conjunction with consolidated financial statements and the notes to the consolidated financial statements and "Management's Discussion and Analysis of Financial Condition and Results of Operations," which are included elsewhere in this report. This consolidated statement of operations and balance sheet data as of and for each of the five years in the period ended December 31, 2007 are derived from our audited financial statements.

		Year Ended December 31:								
Consolidated Statements of Income Data	2007	2006	2005	2004	2003					
Total Revenue	5,991,000(5)	4,308,000(1)	1,266,000	904,000	758,000					
Total cost of revenue	2,864,000	2,322,000	643,000	560,000	373,000					
Total gross profit	3,127,000	1,987,000	623,000	344,000	385,000					
	52%	46%	49%	38%	51%					
Operating Expenses	7,039,000	4,726,000(7)	2,651,000	1,832,000	896,000					
Stock based payments	1,355,000	1,002,000	119,000	59,000	790,000					
Amortization of intangibles	1,754,000	1,026,000	538,000	18,000	38,000					
Other income (expense), net (6)	34,000	(65,000)	(158,000)	(139,000)	(113,000)					
Net loss	(6,987,000)	(4,832,000)	(2,843,000)	(1,704,000)	(1,452,000)					
Net loss per share, basic and diluted	(0.51)	(0.37)	(0.24)	(0.16)	(0.16)					

	As of December 31,										
Consolidated Balance Sheet Information		2007		2006	2005		2004		2003		
Cash and cash equivalents	\$	742,000	\$	5,803,000(2)	3,953,000	\$	2,658,000	\$	5,116,000(4)		
Total current assets		2,228,000		6,885,000	4,492,000		3,166,000		5,391,000		
Other Intangible assets, net		6,150,000		5,390,000	4,209,000(3)		344,000		-		
Total Assets		11,594,000		14,466,000	10,333,000		4,617,000		5,900,000		
Total current liabilities		3,426,000		2,760,000	844,000		540,000		516,000		
Long-term obligations		811,000		517,000	252,000		336,000		190,000		
Total stockholders' equity		7,357,000		11,189,000	9,237,000		3,741,000		5,195,000		

- (1) In February 2006, the Company acquired substantially all of the assets and assumed certain liabilities of Plastic Printing Professionals ("P3"). During 2007 and 2006, P3 accounted for approximately 47% and 53% of our revenue from continuing operations, respectively.
- (2) In December 2006, the Company received \$4.2 million in net proceeds from a private placement of its common stock.
- (3) In February 2005, the Company acquired various interests to patent related assets through the issuance of its common stock valued at \$3.9 million.
- (4) In December 2003, the Company received \$5.0 million in net proceeds from a private placement of its common stock.
- (5) In September 2007, the Company sold it retail printing and copying operation whose operations in 2007 are recorded as discontinued operations. As a result, all consolidated statement of income amounts have been restated to take into account the discontinued operations.
- (6) Includes results form discontinued operations per (5) above.
- (7) In 2006, the Company adopted SFAS 123R for employee equity based compensation.

# ITEM 7 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Forward-Looking Statements**

This Annual Report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including statements that contain the words "believes," "anticipates," "expects," "plans," "intends" and similar words and phrases. These forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the results projected in any forward-looking statement. In addition to the factors specifically noted in the forward-looking statements, other important factors, risks and uncertainties that could result in those differences include, but are not limited to, those discussed under Part I, Item 1A "Risk Factors" in this Annual Report. The forward-looking statements are made as of the date of this Annual Report, and we assume no obligation to update the forward-looking statements, or to update the reasons why actual results could differ from those projected in the forward-looking statements. Investors should consult all of the information set forth in this report and the other information set forth from time to time in our reports filed with the Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934, including our reports on Forms 10-Q and 8-K.

The following discussion should be read in conjunction with the Consolidated Financial Statements and Notes thereto included in Item 8 of this Annual Report.

# Overview

Document Security Systems, Inc., markets and sells products designed to protect valuable information from unauthorized scanning, copying, and digital imaging. We have developed security technologies that are applied during the normal printing process and by all printing methods including traditional offset, gravure, flexo, digital or via the internet on paper, plastic, or packaging. We hold eight patents that protect our technology and have over a dozen patents in process or pending. Our technologies and products are used by federal, state and local governments, law enforcement agencies and are also applied to a broad variety of industries as well, including financial institutions, high technology and consumer goods, entertainment and gaming, healthcare/pharmaceutical, defense and genuine parts industries. Our customers use our technologies where there is a need for enhanced security for protecting and verification of critical financial instruments and vital records, or where there are concerns of counterfeiting, fraud, identity theft, brand protection and liability.

We have developed or acquired over 30 technologies that provide to our customers a wide spectrum of solutions. We sell our products under the AuthentiGuard<sup>®</sup> name generally in the following ways: (a) as generic products, including safety paper and plastic cards geared for the end user market for printed security products; (b) as custom printed products; (c) as technology licenses; or (d) as customized digital implementations.

In 2006, we acquired San Francisco-based Plastic Printing Professionals, Inc. ("P3"), a privately held security printer specializing in plastic cards containing state of the art multiple or singular security technologies. P3's primary focus is manufacturing long-life composite, laminated and surface printed cards which can include magnetic stripes, bar codes, holograms, signature panels, invisible ink, micro fine printing, guilloche patterns, Biometric, RFID and a patent-pending watermark technology. P3's products are marketed through an extensive broker network that covers much of North America, Europe and South America. P3's product and client list includes the Grammy Awards, the Country Music Association awards, sporting event media cards, ID cards for major airports and Latin American and African driver's licenses. Our acquisition of P3 marked the initial execution of our strategy to expand our manufacturing capabilities through acquisitions in order to expand our custom security printing business. During 2007, we moved P3's operation to a 25,000 square foot facility and upgraded some of its equipment, most notably with a significant investment in a new state of the art laminator. These actions were taken in order to significantly increase the capacity and efficiency of the operation to meet expected future demand requirements. During 2007, we sold the assets of our retail printing and copying division, called Patrick Printing, to an unrelated third party to further improve our focus and efficiency.

In 2007, we focused on sales activities associated with the commercialization of our products, with both established and new customers and partners, and also defined opportunities to expand our products and our channels to market. We also continued to implement our vertical market strategy to help support these efforts with a focus on five primary verticals were our focused: academic/higher education, financial institutions, government/government agencies, genuine parts/manufacturers, and healthcare/pharmaceutical. We believe that these industries provide the largest revenue potential and opportunities for our technology and product solutions.

We also continued the expansion and reorganization of our sales and marketing staff, which we believe is necessary to continue to grow our business, expand our reach, drive revenue, and create ongoing brand and name recognition. We began to see the positive results of these initiatives throughout 2007, and expect to continue to see these benefits in 2008 as we focus our marketing and sales efforts on sales prospects that provide a high degree of likelihood to purchase our products. Our marketing activities are focused on developing brand awareness of AuthentiGuard<sup>®</sup>, our technology suite brand, and selling related products.

# RESULTS OF OPERATIONS FOR THE FISCAL YEARS ENDED DECEMBER 31, 2007, 2006 AND 2005

The following discussion and analysis provides information that our management believes is relevant to an assessment and understanding of our results of operations and financial condition. All amounts have been adjusted to reflect the Company's results after effect of the discontinued operations. On September 25, 2007, the Company sold its copying and quick-printing business to a private investor. In accordance with FASB 144, the Company accounts for the revenue and expenses of this operation, which is a component of its security printing segment, as a discontinued operation. The discussion should be read in conjunction with the financial statements and footnotes that appear elsewhere in this report.

# **Summary**

	Year Er	nded Decembe	er 31:	Year Ended	% change
	2007	2006	% change vs. 2006	December 31, 2005	2006 vs. 2005
Revenue, net	5,991,000	4,308,000	39%	1,266,000	240%
Costs of revenue	2,864,000	2,322,000	23%	644,000	261%
Gross profit	3,127,000	1,986,000	57%	622,000	219%
Total Operating Expenses	10,148,000	6,753,000	50%	3,307,000	104%
Operating loss	(7,021,000)	(4,767,000)	47%	(2,685,000)	78%
Other income (expense), net	64,000	42,000	52%	82,000	-49%
Loss from continuing operations before income taxes	(6,957,000)	(4,725,000)	47%	(2,603,000)	82%
Income taxes	(19,000)	-		-	
Loss on discontinued operations	(11,000)	(107,000)	-90%	(240,000)	-55%
Net loss	(6,987,000)	(4,832,000)	45%	(2,843,000)	70%

#### Revenue

Revenue, net	D	ear Ended ecember 31, 2007	Year Ended December 31, 2006	% change vs. 2006	Year Ended December 31, 2005	% change 2006 vs. 2005
Security printing & products	\$	3,913,000	\$ 2,995,000	31%	660,000	354%
Royalties		1,195,000	682,000	75%	81,000	742%
Digital solutions		201,000	-		-	
Legal products		682,000	631,000	8%	525,000	20%
Total Revenue		5,991,000	4,308,000	39%	1,266,000	240%

Revenue - 2007 vs 2006: The increase in total revenue in 2007 compared to 2006 resulted primarily from increases in royalty revenue from the licensing of the Company's technology, and from increases in sales of security printing and products. Specifically, during 2007, the Company saw increased demand for its safety paper, especially due to the increase in demand experienced in the latter half of 2007 for safety paper which was significantly impacted by new legislation that required hospitals, physicians and pharmacies to use tamperproof paper to fill all Medicaid prescriptions. Initially, the requirement, which was part 7002(b) of the "U.S. Troop Readiness, Veterans' Care, Katrina Recovery and Iraq Accountability Appropriations Act of 2007" was in effect as of October 1, 2007. Subsequently, a six-month grace period for compliance was passed by Congress, which pushed the deadline to April 1, 2008. The Company, primarily through its customer Boise Cascade, saw a rapid increase in demand to meet the initial October 1, 2007 deadline, which positively impacted the Company's revenue during the fourth quarter of 2007.

The increase in royalty revenue primarily reflects a full twelve months of revenue earned in 2007 under the license agreement that the Company signed with R.R. Donnelley in August 2006. During 2007, the Company also realized initial sales of its digital solutions products, which the Company officially launched in New York City in September 2007, in conjunction with its premier partner, the Ergonomics Group. The Company's digital solutions products are an expansion of the Company's core technologies so that they can be dynamically created in a host of operating environments and formats, including the ability to output security features on generally available, low cost desktop printers.

Revenue from the Legalstore.com division continued a trend of steady growth as it increased the breadth of its product offerings and the size of its customer base. In addition, during 2007, the Company divested the assets that comprised it retail printing and copying operation to allow the Company to focus its resources on its higher margin business opportunities.

The following summarizes significant new contracts and business development agreements entered into by the Company during 2007:

- Partnered with The Ergonomic Group results in development and launch of AuthentiGuard® On-Demand™ a system that allows the production of Pantograph 4000™ and Prism™ from a desktop computer and printer;
- Implemented and installed in over 400 locations the first AuthentiGuard® On-Demand™ system for the Panamanian Canal Authorities together with Indra Sistemas, S.A.;
- Partnered with Boise Cascade to provide doctors with enhanced document security for Medicaid prescription pads in advance of Legislative deadline;
- Announced an initial project under our agreement with Barcode Technology (BTI) to market and produce DSS technologies both independently and in combination with BTI's technology in China;
- Opened a sales office in Stuttgart, Germany to continue commercialization efforts in Europe:
- Received orders, through our P3 subsidiary, from Major League Baseball for playoff and World Series credentials, from New York Islanders for secure credentials, and from the U.S. Poker Tour for gaming credentials;
- Signed licensing agreement with a top Federal government printer NPC, Inc.;
- Expanded our Premier Partnership with P.T. Sekur Grafika to include Malaysia, Singapore, and Indonesia; and
- Signed new Premier Partner, Cultura Interactiva S.A. de C.V., for Mexico.

Revenue - 2006 vs 2005: The increase in total revenue in 2006 compared to 2005 resulted primarily from increases in royalty revenue from the licensing of the Company's technology, and from increases in sales of security printing and products primarily derived from the Company's acquisition during the first quarter of 2006 of Plastic Printing Professionals ("P3"), a manufacturer of secure plastic cards and documents. During 2006, P3 accounted for \$2,304,000 or 53% of consolidated revenue from continuing operations. In addition, revenue from the Legalstore.com division continued a trend of steady growth as it increased the breadth of its product offerings and the size of its customer base.

In addition, during 2006, the Company generated approximately \$1,031,000 in deferred license and royalty revenue, which was deferred over the terms of the license or service and therefore, not reflected in the 2006 results.

# **Gross profit**

	Year Ended December 31, 2007	Year Ended December 31, 2006	% change vs. 2006	Year Ended December 31, 2005	% change 2006 vs. 2005
Costs of revenue					
Security printing & products	\$ 2,466,000	\$ 1,972,000	25%	\$ 371,000	431.5%
Digital solutions	44,000	-	0%	-	
Legal products	354,000	350,000	1%	273,000	28%
Total cost of revenue	2,864,000	2,322,000	23%	644,000	261%
Gross profit					
Security printing & products	1,447,000	1,024,000	41%	289,000	254%
Royalties	1,195,000	682,000	75%	81,000	742%
Digital solutions	157,000	-		-	
Legal products	328,000	281,000	17%	252,000	12%
Total gross profit	3,127,000	1,987,000	57%	622,000	219%
	22				

	Year Ended December 31, 2007	Year Ended December 31, 2006	% change vs. 2006	Year Ended December 31, 2005	% change 2006 vs. 2005
Gross profit percentage:					
Security printing & products	37%	34%	8%	44%	-22%
Royalties	100%	100%	0%	100%	0%
Digital solutions	78%				
Legal supplies	48%	45%	8%	48%	-7%
Gross profit percentage:	52%	46%	13%	49%	-6%

Gross Profit - 2007 vs 2006

During 2007, gross profit increased by 57%, a greater pace than revenue as a large portion of the revenue increase during 2007 was from royalty revenue, the Company's highest margin product category. In addition, the Company focused its security printing and products business on the highest margin opportunities, which helped increase that group's margins by 8%. Both of these trends positively impacted the Company's overall profit margin percentage, which was 52% in 2007, a 13% increase over 46% in 2006.

Gross Profit - 2006 vs 2005

During 2006, gross profit increases as compared to 2005 were primarily the result of increases in both security printing & products profits and royalties profits. The increase in the gross profits of the document security printing & products category during 2006 included \$851,000 in gross profit derived from the Company's P3 division, which was acquired in February of 2006. In addition, 2005 results are shown after effect of discontinued operations for the Company's retail copying and printing operations. During 2005, sales of security printing was in its nascent stages and were only slightly greater than the direct costs, including certain fixed production costs such as equipment depreciation and lease costs.

### **Operating Expenses**

	Year Ended December 31, 2007	Year Ended December 31, 2006	% change vs. 2006	Year Ended December 31, 2005	% change 2006 vs. 2005
Selling, general and administrative					
General and administrative compensation	\$ 2,023,000	1,521,000	33%	475,000	220%
Stock based payments	1,355,000	1,002,000	35%	119,000	742%
Professional Fees	1,404,000	1,120,000	25%	759,000	48%
Sales and marketing	1,974,000	1,049,000	88%	750,000	40%
Depreciation and amortization	89,000	92,000	-3%	86,000	7%
Other	1,129,000	590,000	91%	266,000	122%
Research and development	420,000	353,000	19%	314,000	12%
Amortization of intangibles	1,754,000	1,026,000	71%	538,000	91%
Total Operating Expenses	10,148,000	6,753,000	50%	3,307,000	104%

Selling, General and Administrative - 2007 vs 2006

General and administrative compensation cost increases from continuing operations for the year ended December 31, 2007 reflect the impact of additions at the Company in senior management, including the hiring of legal counsel and the first full year of salary of the Company's President who was hired in June 2006. In addition, the increase in 2007 reflect the impact of increases in medical benefit costs of approximately 11% as compared to the prior year and annual payrate increases on average of approximately 6% for existing employees as compared to 2006 rates. The Company does not anticipate significant growth in its general and administrative compensation costs as it believes that it is sufficiently staffed for its current and near-term requirements.

Stock based payments reflects expenses due to options and restricted stock grants to employees and consultants, including an addition to the Company's senior management team. The Company believes that the grant of equity instruments is an important component of its overall compensation program because it improves the Company's ability to attract and retain its human resources as well as obtain the services of various third parties without consuming its cash resources significantly. Accordingly, approximately \$867,000 of stock based compensation was recognized during 2007 for employee and director based incentive grants as compared to \$289,000 in 2006. During 2007, the company issued warrants to three unrelated third party consultants which resulted in approximately \$266,000 of stock based expense recorded during the year. In addition, the company issued stock options to certain employees and outside directors during 2007 that resulting in approximately \$388,000 of stock based expense during the year. The Company values stock warrants utilizing the Black Scholes option pricing model. The Company records stock based payment expense related to these warrants at the then current fair value of at each reporting date as the services are performed in accordance with EITF 96-18. In the case of equity instruments issued to consultants, the fair value of the equity instrument is recognized over the term of the consulting agreement in accordance to EITF 00-18.

In addition, on May 3, 2007, the Company granted a total of 445,000 restricted shares to certain members of senior management. These shares only vest upon the occurrence of certain events over the next 5 years, which include a change of control or other merger or acquisition of the Company, the achievement of certain financial goals, including among other things, a successful result of the Company's patent infringement suit against the European Central Bank. These shares, if vested, would result in the recording of stock based compensation expense of approximately \$5,563,000 in the period in which any of the contingent vesting events is deemed to be probable.

#### Professional Fees

	Year Ended December 31, 2007	Year Ended December 31, 2006	% change vs. 2006	Year Ended December 31, 2005	% change 2006 vs. 2005
Professional Fees Detail					
Accounting and auditing	\$ 326,000	\$ 169,000	93%	\$ 140,000	21%
Consulting	447,000	349,000	28%	233,000	50%
Legal Fees	347,000	365,000	-5%	275,000	33%
Stock Transfer, SEC and Investor Relations	 284,000	237,000	20%	111,000	114%
	\$ 1,404,000	\$ 1,120,000	25%	\$ 759,000	48%

Professional fees include legal, accounting, stockholder services, investor relations, and consulting costs. Accounting and auditing fee increases during 2007 reflect significant costs associated with the Company's Sarbanes Oxley compliance requirements.

Consulting fees averaged \$37,000 per month, and increased during 2007 as compared to 2006 due to the addition of an intellectual property consultant, an agreement with a consulting firm to enter the German and European markets, the addition of two sales consulting firms focused on developing opportunities with large government and government integrator users and the use of various financial consultants.

Legal fees during 2007 decreased from 2006 as the Company experienced a decrease in activity on costs for certain of its legal matters. In addition, the Company experience savings in third party legal costs as the result of hiring of an in-house counsel that had formerly worked for the Company in a retainer arrangement. These legal costs do not include approximately \$2,033,000 of legal and related costs incurred during 2007 (\$1,578,000 -2006) associated with the application and defense of our patents, which the Company capitalizes and amortizes over the expected life of the patent. (Part I Item 3 -Legal Proceedings)

Sales and marketing expense consists of sales and marketing compensation costs, including sales commissions, travel and entertainment costs and marketing material and support costs. Increases of sales and marketing costs in 2007 have been the result of a significant expansion in the resources that the Company invested to grow its sales and marketing team and increase the reach of its products through expansion of its marketing efforts. During 2007, the Company's costs included costs associated with the September 2007 launch of its AuthentiGuard® On-Demand™ product, attendance at several trade shows and international business development efforts, including meetings with prospective customers in Saudi Arabia, Germany, and Mexico. In addition, the Company initiated a direct mailing campaign to targeted vertical markets as a method of increasing the awareness of the Company's products. During 2008, the Company will focus its sales and marketing efforts on direct selling objectives to optimize the results of its sales and marketing costs.

Other expenses from continuing operations are primarily rent and utilities, office supplies, IT support, bad debt expense and insurance costs. Increases in 2007 reflect costs increases associated with a larger organization and increase in rent associated with the move of the Company's plastic printing division to a 25,000 square foot facility, a five-fold increase in space for that division. In addition, rent increased due to the addition of a Washington, DC sales office in 2007.

Selling, General and Administrative - 2006 vs 2005

The Company's selling, general and administrative costs increases in 2006 generally reflect increases to the size of our organization as the result of the Company's acquisition of P3 and increases in executive management, sales and operations personnel integral to the Company's sales growth strategy.

General and administrative compensation costs increases that the Company experienced in 2006 were primarily due to the addition of management and operations support personnel, as well as the addition of personnel at P3. Of the \$1,046,000 increase in compensation expense in 2006, \$517,000 or 49%, stem from P3, which was acquired in February of 2006.

Stock based payments during 2006 include approximately \$668,000 of expense recognized for the issuance of warrants to International Barcode Corporation (d/b/a Barcode Technology) ("BTI") in consideration for a cross-marketing relationship that enables the Company to expedite its entry into the Chinese market for secure documents, and \$334,000 associated with restricted shares and option based compensation expenses for share based payments to employees and board members.

<u>Professional fees</u> include legal, accounting, stockholder services, investor relations, and consulting costs. Consulting fees, are primarily directed towards efforts to help the Company develop market opportunities with government and large multinational corporations, and intellectual property management. Legal and accounting fees are generally associated with the Company's corporate governance, and public company reporting requirements, negotiating contracts and other corporate matters. In addition, legal fees include costs associated with certain litigation matters regarding Adlertech and F. Laloggia, respectively- (See *Item 3 -Legal Proceedings*). These legal costs do not include costs associated with the application and defense of our patents, which the company capitalizes and amortizes over the expected life of the patent. (See *Item 3 -Financial Information -Note 4*) Stock Transfer, SEC and Investor Relation fees include the general costs of maintaining the public status of the Company's shares on the American Stock Exchange as well as the costs associated with an investor relation firm which the Company hired in January of 2006. The Company expects that these costs have generally stabilized and do not expect these costs to increase in proportion to revenue increases that are expected in 2007 and beyond.

<u>Sales and marketing</u> expense consist of sales and marketing compensation costs, including sales commissions, travel and entertainment costs and marketing material and support costs. Increases of sales and marketing costs in 2006 have been the result of investments in resources to expand its sales and marketing efforts in order to increase customer awareness and understanding of the Company technologies and solutions. The Company expects to continue to increase its sales and marketing efforts in correlation with expected revenue growth.

Other expenses are primarily rent and utilities, office supplies, IT support, and insurance costs. Increases in 2006 reflect costs associated with a larger organization including higher rent and utility costs associated with the addition of P3 in February 2006.

Research and Development - 2007 vs 2006

Research and development costs consist primarily of compensation costs associated with personnel who are involved in the research, development and testing of our various technologies. The Company operates a small print shop that is available for the research group to do its testing. In addition, the Company utilizes certain third party printers, generally in the Rochester, NY area, that allow the research group to test it technologies on printing presses and other equipment that the Company does not have internally. We continue to invest in research and development to improve our existing technologies and develop new technologies that we believe will enhance our position in the document security market. We expect that our research and development costs will continue at current levels for the foreseeable future.

#### Research and Development - 2006 vs 2005

We continue to invest in research and development to improve our existing technologies and develop new technologies that we believe will enhance our position in the document security market. Research and development costs consist primarily of compensation costs for our four persons who spend all or at least half of their time on developing new technologies or developing new uses for our existing technology. In addition, we incur costs for the use of third party printers' facilities to test our technologies on equipment that we do not have access to internally. We expect that our research and development costs will continue at current levels for the foreseeable future.

# Amortization of intangibles

Commencing in the second quarter of 2005, we began to amortize the costs associated with the patents that we acquired in 2005 and the legal costs associated with the development and defense of our patents, including the costs associated with our lawsuit against the European Central Bank for patent infringement and the related patent invalidity lawsuits. In addition, we amortize our acquired intangibles from business combinations. We acquired a significant portion of these assets by the issuance of equity in the Company. Our amortizable asset base for patent and contractual rights at December 31, 2007 was approximately \$9.5 million and will generate approximately \$1,700,000 in annual amortization expense during the next 3 years. In addition, the Company has approximately \$1,278,000 of other intangible assets as of December 31, 2007 that consist of various royalty rights and marketing and distribution rights as well as acquired intangibles including customer lists and trade names. These assets will generate approximately \$250,000 of annual amortization expense during the next 4 years.

The Company reviews these assets for impairment annually. If an impairment, such as unfavorable ruling in the Company's patent infringement lawsuits or an assessment of non-commerciability of certain of its patents, then the Company would write-off a portion of these assets, which could be a significant expense in the period incurred. During 2007 and 2006, the Company did not determine that an impairment exists on these assets.

# Goodwill

As of December 31, 2007 and 2006, the Company had \$1,397,000 in goodwill derived from acquisitions. Goodwill is not amortized, but could become a component of expense if an impairment is determined. During 2007 and 2006, the Company did not determine that impairment exists on any of its components of goodwill.

#### **Discontinued operations**

On September 25, 2007, the Company sold certain assets and the operations of its retail copying and quick-printing operations to an unrelated third party for \$80,000 and the assumption of ongoing operating leases. The sale included fixed assets with a net book value of approximately \$37,000. The Company recognized a gain on the sale of approximately \$43,000. In accordance with SFAS 144, the disposal of assets constitutes a component of the entity and has been accounted for as discontinued operations. Prior to the sale, revenue from those operations decreased 42% for the three months and 31% for nine months ended September 30, 2007, respectively, as compared to the 2006 periods. The decline in sales of these operations was primarily contributed to the Company's shift of resources from these operations to its security research and operations in the middle of 2006.

#### Net loss and loss per share

	Year Er	nded Decemb	Year Ended	% change	
	2007	2006	% change vs. 2006	December 31, 2005	2006 vs. 2005
Net loss	(6,987,000)	(4,832,000)	45%	(2,843,000)	70%
Net loss per share, basic and diluted	(0.51)	(0.37)	40%	(0.24)	54%
Weighted average common shares outstanding, basic and					
diluted	13,629,877	12,891,505	6%	12,010,464	7%

Net loss and loss per share - 2007 vs 2006

During 2007, the Company continued to experience net losses as it has since it refocused its business on the document security business in 2002. While the Company generated growth in its sales and gross profits, these increases did not offset increases in operating expenses. As discussed below, our net income is significantly impacted by amortization of intangibles and stock-based compensation expense, which accounted for 44% and 42%, of the Company's net losses for the years ended December 31, 2007 and 2006, respectively.

Our basic and diluted loss per share has increased due to the increased dollar value of our loss partially offset by an increase in the weighted average common shares outstanding in 2007 compared to 2006. Our shares have increased as we have issued our common shares for warrants exercised, to pay for legal fees and pursuant to a private placement of common stock that occurred between December 2006 and January 2007.

Net loss and loss per share -2006 vs 2005

During 2006, the Company continued to experience net losses as it had since the Company chose to strategically focus on security printing markets in 2002. While the Company generated growth in its sales and gross profits, these increases did not offset increases in operating expenses. Our basic and diluted loss per share has increased due to the increased dollar value of our loss partially offset by an increase in the weighted average common shares outstanding in 2006 compared to 2005. Our shares have increased as we have issued our common shares for warrants exercised, for the acquisition of P3, to pay for legal fees and pursuant to a private placement of common stock.

#### **Non-GAAP Financial Performance Measure**

The following adjusted Earnings before interest, taxes, depreciation, amortization and non-cash stock based compensation expense ("Adjusted EBITDA") is presented because the Company's management believes it to be a relevant measure of the performance of the Company. The Adjusted EBITDA is used by the Company's management to measure its core operating performance without certain non-cash expenditures. The reconciliation of Adjusted EBITDA to net loss, the most comparable GAAP measure is presented below.

#### **Adjusted EBITDA**

# Non-GAAP Financial Performance Measure

	Year En	ded Decembe	er 31:	Year Ended	% change	
	2007	2006	% change vs. 2006	December 31, 2005	2006 vs. 2005	
Adjusted EBITDA						
Net Loss	\$ (6,987,000) \$	(4,832,000)	45%\$	(2,843,000)	70%	
Add back:						
Depreciation	191,000	207,000	-8%	183,000	13%	
Amortization of Intangibles	1,754,000	1,026,000	71%	538,000	91%	
Stock based payments	1,355,000	1,002,000	35%	119,000	742%	
Interest Income	(93,000)	(60,000)	55%	(86,000)	-30%	
Interest Expense	5,000	15,000	-67%	26,000	-42%	
Income Taxes	19,000	-		-		
Adjusted EBITDA	(3,756,000)	(2,642,000)	42%	(2,063,000)	28%	

#### Adjusted EBITDA -2007 vs 2006

As described above, Adjusted EBITDA is a non-GAAP measurement of financial performance that the Company believes is relevant to the understanding of the Company's financial results. During the year ended December 31, 2007, the Company experienced an increase in its Adjusted EBITDA loss as increases in its revenue and gross profit did not offset greater increases in its core operating expenses (core operating expenses are general and administrative compensation, professional fees, sales and marketing, other and research and development costs). The Company's core operating expenses from continuing operations increased 50% from 2006. During 2007, the Company saw expenses increases due to an increase in its production facilities and capabilities, significant expenses associated with the Company's Sarbanes-Oxley compliance requirements, and a significant increase in spending for marketing and sales efforts. It is the Company's belief that the amounts it is incurring during the current periods for sales and marketing are investments that will drive future revenue to Adjusted EBITDA break-even levels. However, the Company cannot be certain that it will be able to successfully obtain these break-even levels which would require the Company to significantly reduce its costs structure.

### Adjusted EBITDA -2006 vs 2005

While net loss increased 70% in 2006 as compared to 2005, Adjusted EBITDA deficit increased only 28% between the same periods. These results reflect that the increases in revenue and resulting gross profits during the year ended December 31, 2006 significantly outpaced increases in the Company's core operating expenses (core operating expenses are compensation, professional fees, sales and marketing, other and research and development costs), which increased 81% during the same periods.

# **Liquidity and Capital Resources**

The Company's cash flows and other key indicators of liquidity are summarized as follows:

	Year Ended December 31:		% change vs.	Year Ended December 31,	% change 2006 vs.	
	2007	2006	2006	2005	2005	
Cash and cash equivalents	\$ 742,000	\$ 5,803,000	-87%\$	3,953,000	47%	
Cash flows from:						
Operating activities	\$ (3,038,000)	\$ (1,412,000)	-115%	(1,690,000)	16%	
Investing activities	(1,941,000)	(2,274,000)	15%	(293,000)	-676%	
Financing activities	(81,000)	5,535,000	-101%	3,278,000	69%	
Working capital (a)	(1,198,000)	4,125,000	-129%	3,648,000	13%	
Current ratio (a)	0.65	<b></b> 2.49☑	-74%	5.32☑	-53%	

As of December 31, 2007, we had cash and cash equivalents of \$742,000, representing an 87% decrease over our December 31, 2006 cash position. As discussed below, the decrease in the Company's cash position was primarily due to the use of cash from operations and the use of cash for the expansion of its operations and the defense of its patent portfolio.

Operating Cash Flow - During 2007, the Company used approximately \$3.2 million of cash for operations. As discussed above, the 39% increase in revenue that the Company achieved during 2007 was offset by increases in the Company's core expenditures, primarily sales and marketing, production facility expansion and Sarbanes Oxley compliance costs. As of December 31, 2007, the Company believes that it will need to reach an annual revenue level of approximately \$9.0 million based on its current expense levels and its projected mix of revenue in order to maintain positive operating cash flow.

During 2006, the Company's used \$1.4 million of cash for operations during the year despite reporting a \$4.8 million net loss. This differential primarily reflects the significance of non-cash expenditures and deferred revenue on its operating results. Specifically, the Company recorded \$1.2 million in depreciation and amortization expense and \$1.0 million in stock based compensation expense during the 2006, which combined totaled 46% of the reported net loss but do not represent cash expenses to the Company in 2006. Furthermore, the Company received approximately \$1.0 million in pre-payments from customers for licenses and services for which revenue recognition is deferred over the license period or service period. The receipt of this cash significantly reduced the use of cash for operations for the Company during 2006, especially during the latter half of the year. As a result, the Company's cash flow from operations improved 16% in 2006 as compared to 2005 despite an increase in net loss of 70% between the same periods.

Investing Cash Flow - During 2007, the Company used approximately \$1.9 million of cash for fixed asset additions and to invest in its patent portfolio. During the second quarter of 2007, the Company initiated a move into new production facility for its San Francisco area plastic printing division. The Company began to move into the new facility in November 2007. During 2007, the Company incurred approximately \$480,000 in leasehold improvements associated with the new facility and purchased approximately \$433,000 in new equipment, of which \$325,000 was financed by capital leases. Along with increasing the space of the division five-fold, the Company's new equipment, including a state of the art laminator and a digital plate system, are expected to significantly increase the output capacity of its operations.

In addition, during 2007, the Company made payments for legal costs associated with patent applications and the defense of its patents, which includes payments to cover third party experts fees associated with the Company's litigation against the ECB. During this period, the Company used its equity to pay for approximately \$1,083,000 of patent related costs as a result of its agreement with its lead counsel in its ECB litigation.

During 2006, the Company used significant amount of its cash for the acquisition of P3 and to invest in its patent portfolio, including the payment of legal costs associated with patent applications and the defense of our patents, which includes payments to cover third party experts fees and other fees associated with the Company's litigation against the European Central Bank. The Company expects that these strategic uses of cash will result in future positive cash flows resulting from its ability to maintain and grow its manufacturing capabilities at its P3 facility, and from potential legal settlements of other arrangements resulting from its investments in its patent portfolio and the defense of its patents. Furthermore, as displayed below, the Company has been able to use its equity to offset its use of cash for the investments that it deems important for the continued long-term growth potential of the Company.

	2007	2006	2005
Cash paid for interest	\$ 5,000	15,000	26,000
Non-cash investing and financing activities:			
Equity issued for patent defense costs	\$ 746,000	457,000	500,000
Modification of equity awards for license agreement	\$ 521,000	-	-
Equity issued for acquisition	\$ -	250,000	518,000
Equity issued for prepaid services	\$ 561,000	-	-
Equity issued for other intangible assets	\$ -	-	3,906,000
Equipment purchased via capital lease	\$ 325,000	-	-
Deferred tax liability offsetting additional paid in capital	\$ 181,000	-	-
28			

<u>Financing Cash Flows</u> - During the first quarter of 2007, the Company received approximately \$300,000 from the private placement of stock and the exercise of warrants which was offset by the payment of approximately \$520,000 in fees associated with the private placements concluded in the fourth quarter of 2006 and the first quarter of 2007. In addition, the Company received approximately \$325,000 in capital lease financing during 2007 used to expand its P3 operations and the Company borrowed \$300,000 from its CEO, under the terms of a Credit Facility Agreement as discussed below.

<u>Cash flows from discontinued operations</u> - During the nine months ended September 30, 2007, the Company's retail printing and copying division used approximately \$31,000 of cash for operations. In addition, during this period, the division did not have any investing or financing cash flow activities. Cash flows from discontinued operations are included in the consolidated statements of cash flows for the years ended December 31, 2007, 2006 and 2005.

<u>Future Capital Needs</u> - The Company expects to use its working capital to support its growth efforts in order to achieve consistent positive cash flow from operations. At its current revenue levels, the Company expects to continue to use cash for operations during 2008 at the pace experienced in 2007. The Company estimates that it requires a revenue level of approximately \$9.0 million, or 50% greater than the revenue achieved in 2007, to achieve consistent positive operating cash flows. The Company believes that it will achieve this revenue level by the end of 2008. Based on this expectation, the Company has committed to focus its expenditures during 2008 on areas of research and development, and sales and marketing that support near-term revenue opportunities. In addition, the Company regularly reviews business conditions to gauge whether changes to its expense levels are warranted.

The Company's near term cash requirements also include legal costs and fees associated with the defense of its patents that are incurred by law firms, experts and consultants that are not covered under the share payment arrangement that the Company entered into with its lead counsel on the suit. These costs will be incurred as the Company contends against patent validity suits in nine countries' patent courts as part of the European Central Bank's countersuit strategy in the patent infringement case. (See Item 3- Legal Proceedings). The cumulative cash requirements for these cases, which are in various stages, could be as much as \$1,000,000 in 2008. If the Company is successful in the defense of its patents or in its litigation against the ECB, the Company believes that it will be able to recover a portion of these litigation costs along with legal fees paid to its lead counsel in common stock. If the Company is not successful in its litigation against the ECB, the Company will likely be required to pay a significant portion of the ECB's legal costs as well. The Company estimates that these costs could be substantial and the payment of these amounts could adversely affect the Company's financial position.

To address these cash requirements, the Company secured credit financing that if feels will meet its cash requirements for at least the next 12 months. On January 4, 2008, the Company entered into a Credit Facility Agreement with Fagenson and Co., Inc., as agent, a related party to Robert B. Fagenson, the Chairman of the Company's Board of Directors. Under the Fagenson Credit Agreement, the Company can borrow up to a maximum of \$3,000,000 from time to time up to and until January 4, 2010. The advances are generally limited to \$400,000 unless otherwise mutually agreed upon by both parties per fiscal quarter, with the exception of \$600,000 that can be advanced at any time for patent litigation related bills. Any amount borrowed by the Company pursuant to the Fagenson Credit Agreement will have an annual interest rate of 2% above LIBOR and will be secured by the Common Stock of Plastic Printing Professionals, Inc., the Company's wholly owned subsidiary. Interest is payable quarterly in arrears and the principal is payable in full at the end of the term under the Fagenson Credit Agreement. In addition, on January 4, 2008, the Company also entered into a Credit Facility Agreement with Patrick White, the Company's Chief Executive Officer. Under the White Credit Agreement, the Company can borrow up to \$600,000 from time to time up to and until January 4, 2010. Any amount borrowed by the Company pursuant to the White Credit Agreement will have an annual interest rate of 2% above LIBOR and will be secured by the accounts receivable of the Company, excluding the accounts receivable of P3. Interest is payable quarterly in arrears and the principal is payable in full at the End of the Term under the White Credit Agreement. Mr. White can accept common stock as payment upon default. Under the terms of the agreements, the Company is required to comply with various covenants. During the year ended December 31, 2007, Patrick White advanced the Company \$300,000 while the terms of the credit facility agreement were being finalized.

Future commitments for lease and debt agreements as of December 31, 2007 is as follows:

	 Payment Due by Period						
	Less than 1						
	 Total	year		1-3 years		3-5 years	
Revolving notes	\$ 300,000	\$ -	\$	300,000	\$	-	
Capital leases	487,728	125,962		286,158	\$	75,608	
Operating leases	2,283,689	389,291		1,189,371		705,027	
	\$ 3,071,417	\$ 515,253	\$	1,775,529	\$	780,635	

#### **Key Indicators of Future Results**

We believe that cash flow from operations is a significant key indicator for the Company. Our ability to reduce our use of cash will depend on our ability to grow revenue to a level sufficient to meet our operating expense requirements. To grow revenue, we may merge with or acquire manufacturing or related companies. Our ability to successfully complete these transactions on favorable terms will be a significant key indicator of our future results. These acquisitions may require additional funds that the Company does not currently have. To obtain additional investments in the future may require us to issue shares of our Common Stock. Our ability to sell our Common Stock on favorable terms will also be a significant key indicator of our future results. In addition, we believe that our ability to successfully enforce our patent rights, including our current litigation against the European Central Bank, is a significant key indicator for the Company.

### **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements that have, or are reasonably likely to have, an effect on our financial condition, financial statements, revenues or expenses.

#### Inflation

Although our operations are influenced by general economic conditions, we do not believe that inflation had a material effect on our results of operations during 2007 or 2006 as we are generally able to pass the increase in our material and labor costs to our customers, or absorb them as we improve the efficiency of our operations.

# **Critical Accounting Policies**

The preparation of financial statements and related disclosures in conformity with accounting principles generally accepted in the United States requires management to make judgments, assumptions and estimates that affect the amounts reported in our consolidated financial statements and accompanying notes. The consolidated financial statements for the fiscal year ended December 31, 2007 describe the significant accounting policies and methods used in the preparation of the consolidated financial statements. Estimates are used for, but not limited to, the accounting for the allowance for doubtful accounts and sales returns, goodwill impairments, inventory allowances, revenue recognition, and the valuation of intangible assets. Actual results could differ from these estimates. The following critical accounting policies are impacted significantly by judgments, assumptions and estimates used in the preparation of our consolidated financial statements:

#### **Goodwill Impairments**

Goodwill is the excess of cost of an acquired entity over the fair value of amounts assigned to assets acquired and liabilities assumed in a business combination. With the adoption of SFAS No. 142, "Goodwill and Other Intangible Assets," goodwill is not amortized, rather it is tested for impairment annually, and will be tested for impairment between annual tests if an event occurs or circumstances change that would indicate the carrying amount may be impaired. Impairment testing for goodwill is done at a reporting unit level. Reporting units are one level below the business segment level, but are combined when reporting units within the same segment have similar economic characteristics. Under the criteria set forth by SFAS No. 142, the Company has three reporting units based on the current structure. An impairment loss generally would be recognized when the carrying amount of the reporting unit's net assets exceeds the estimated fair value of the reporting unit. The Company completed its assessment of any potential impairment upon adoption of this standard and performs annual assessments. In making its assessment, management must make estimates of its future cash flows from operations and those estimates could deviate both favorably and unfavorably from actual results. In addition, in arriving at the reporting units fair market value, management must makes estimates of discount rates to apply to the future cash flows based on rates of return associated with the underlying risk with those cash flows. These estimates may be different for what could be achieved in the market place.

# Long Lived Assets and Intangible Assets

The Company accounts for long-lived assets in accordance with the provisions of SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. This statement requires that long-lived assets and certain identifiable intangibles be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net undiscounted cash flows expected to be generate by the assets. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Fair value is determined based on discounted cash flows or appraised values, depending on the nature of the assets. In making its assessment, management must make estimates of its future cash flows from operations and those estimates could deviate both favorably and unfavorably from actual results.

Fixed assets are carried at cost. Depreciation is computed over the estimated useful life of five to seven years using the straight-line depreciation method. Leasehold improvements are amortized over the shorter of their useful life or the lease term. Intangible assets consist primarily of royalty rights, contractual rights, customer list, and patent acquisition, application and defense costs. Amortization is computed over the estimated useful life of five to twenty years using the straight-line depreciation method. For patent related assets, the remaining legal life of the patent is used as the estimate useful life unless circumstances determine that the useful life will be less than the legal life. Long-lived assets to be held and used by the Company are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. We periodically evaluate the recoverability of our long-lived assets based on estimated future cash flows from and the estimated fair value of such long-lived assets, and provide for impairment if such undiscounted cash flows are insufficient to recover the carrying amount of the long-lived asset.

# **Revenue Recognition**

Sales of security and other printing products, and legal products are recognized when a product or service is delivered, shipped or provided to the customer and all material conditions relating to the sale have been substantially performed.

For digital solutions sales, revenue is recognized in accordance with the American Institute of Certified Public Accountant's Statement of Position (SOP) No. 97-2, "Software Revenue Recognition," as modified by SOP No. 98-9, "Modification of SOP No. 97-2, Software Revenue Recognition with Respect to Certain Transactions" and Staff Accounting Bulletin (SAB) No. 104, "Revenue Recognition." Accordingly, revenue is recognized when all of the following conditions are satisfied: (1) there is persuasive evidence of an arrangement; (2) the service or product has been provided to the customer; (3) the amount of fees to be paid by the customer is fixed or determinable (4) the collection of our fees is reasonably assured.

We also enter into arrangements under which hosted software applications are provided. Revenue is recognized for these arrangements based on the provisions of EITF No. 00-3, Application of AICPA SOP 97-2 to Arrangements That Include the Right to Use Software Stored on Another Entity's Hardware ("EITF 00-3"), and the provisions of Staff Accounting Bulletin No. 104, "Revenue Recognition in Financial Statements", when there is persuasive evidence of an arrangement, collection of the resulting receivable is probable, the fee is fixed or determinable and acceptance has occurred. Revenues related to these arrangements consist of system implementation service fees and software subscription fees. System implementation services represent set-up services that do not qualify as separate units of accounting from the software subscriptions as the customer would not purchase these services without the purchase of the software subscription. As a result, revenue is recognized on system implementation fees ratably over a period of time from when the core system implementation services are completed and accepted by the customer over the remaining customer relationship life, which is the contractual life of the customer's subscription agreement. Software subscription fees, which typically commence upon completion of the related system implementation, are recognized ratably over the applicable subscription period. Amounts billed and/or collected prior to satisfying our revenue recognition policy are reflected as deferred revenue.

We recognize revenue from technology licenses once all the following criteria for revenue recognition have been met: (1) persuasive evidence of an agreement exists; (2) the right and ability to use the product or technology has been rendered; (3) the fee is fixed and determinable and not subject to refund or adjustment; and (4) collection of the amounts due is reasonably assured.

# **Share-Based Payments**

Prior to January 1, 2006, the Company accounted for stock option awards granted under the Company's Stock Incentive Plans in accordance with the recognition and measurement provisions of Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees", ("APB 25") and related Interpretations, as permitted by Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation", ("SFAS 123"). Share-based employee compensation expense was not recognized in the Company's consolidated statements of operations prior to January 1, 2006, as all stock option awards granted had an exercise price equal to or greater than the market value of the common stock on the date of the grant, except for modifications of stock option awards, which triggered compensation expense in accordance with provisions of FASB FIN 44 -"Accounting for Certain Transactions Involving Stock Compensation". As permitted by SFAS 123, the Company reported pro-forma disclosures presenting results and earnings per share as if the Company had used the fair value recognition provisions of SFAS 123 in the Notes to Consolidated Financial Statements. Stock-based compensation related to non-employees was accounted for based on the fair value of the related stock or options in accordance with SFAS 123 and its interpretations.

Effective January 1, 2006, the Company adopted the provisions of Statement of Financial Accounting Standard No. 123 (revised 2004), "Share-Based Payment", ("SFAS 123(R)") using the modified prospective transition method. See Note 7 for further detail on the impact of SFAS 123(R) to the Company's consolidated financial statements.

The Company's accounting policy for equity instruments issued to consultants and vendors in exchange for goods and services follows the provisions of EITF 96-18, "Accounting for Equity Instruments That are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services" and EITF 00-18, "Accounting Recognition for Certain Transactions Involving Equity Instruments Granted to Other Than Employees." The measurement date for the fair value of the equity instruments issued is determined at the earlier of (i) the date at which a commitment for performance by the consultant or vendor is reached or (ii) the date at which the consultant or vendor's performance is complete. In the case of equity instruments issued to consultants, the fair value of the equity instrument is recognized over the term of the consulting agreement.

#### **Income Taxes**

Deferred tax assets and liabilities are determined based on temporary differences between income and expenses reported for financial reporting and tax reporting. Statement of Financial Accounting Standards ("SFAS") No. 109, "Accounting for Income Taxes" ("SFAS 109") requires that a valuation allowance be established when management determines that it is more likely than not that all or a portion of a deferred tax asset will not be realized. The Company evaluates the realizability of its net deferred tax assets on an annual basis an valuation allowances are provided or released, as necessary. Since the Company has had cumulative losses in recent years, the accounting guidance suggest that we should not look to future earnings to support the realizability of the net deferred tax asset. As a result, as of the years ended December 31, 2007 and 2006, the Company has elected to record a valuation allowance to reduce net deferred tax assets to zero.

The Company believes that the accounting estimates related to deferred tax valuation allowances are "critical accounting estimates" because: (1) the need for valuation allowance is highly susceptible to change from period to period due to changes in deferred tax asset and deferred tax liability balances, (2) the need for valuation allowance is susceptible to actual operating results and (3) changes in the tax valuation allowance can have a material impact on the tax provisions/benefit in the consolidated statements of operations and on deferred income taxes in the consolidated balance sheets.

#### ITEM 7A - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As of December 31, 2007, we held \$742,000 in cash. Declines of interest rates over time would reduce our interest income from our highly liquid short-term investments. Based upon our balance of cash and cash equivalents, a decrease in interest rates of 100 basis points would cause a corresponding decrease in our annual interest income of approximately \$7,000 for these investments. Due to the nature of our highly liquid cash equivalents, a change in interest rates would not materially change the fair market value of our cash and cash equivalents.

# ITEM 8 - FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Our audited financial statements for the fiscal years ended December 31, 2007, 2006 and 2005 follow Item 14, beginning at page F-1.

# ITEM 9 - CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None

# **ITEM 9A - CONTROLS AND PROCEDURES**

#### **Evaluation of Disclosure Controls and Procedures**

Management is responsible for establishing and maintaining effective disclosure controls and procedures. As of December 31, 2007, our Chief Executive Officer and Chief Financial Officer participated with our management in evaluating the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")). Our disclosure controls and procedures are designed to ensure that information required to be disclosed in the Securities and Exchange Commission ("SEC") reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time period specified by the SEC's rules and forms and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure. In light of the discussion of material weaknesses set forth below, these officers have concluded that our disclosure controls and procedures were not effective. To address the material weaknesses described below, we performed additional analyses and other post-closing procedures to ensure our consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). Accordingly, management believes that the financial statements included in this Annual Report on Form 10-K fairly present, in all material respects, our financial condition, result of operations and cash flows for the periods presented.

# Management's Annual Report on Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed by, or under the supervision of, a public company's principal executive and principal financial officers, or persons performing similar functions, and effected by the board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles ("GAAP") including those policies and procedures that: (i) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the company, (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the company, and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Management is responsible for establishing and maintaining adequate internal control over financial reporting. Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has assessed the effectiveness of our internal control over financial reporting as of December 31, 2007. In making this assessment, our management used the criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

A material weakness is a control deficiency, or combination of control deficiencies, such that there is a reasonable possibility that a material misstatement of the annual or interim financial statements will not be prevented or detected on a timely basis. In connection with management's assessment of our internal control over financial reporting described above, management has identified the following material weaknesses in the Company's internal control over financial reporting as of December 31, 2007:

We did not maintain a sufficient complement of qualified accounting personnel and controls associated with segregation of duties were ineffective. Due to unanticipated turnover, we currently have one person on staff that performs nearly all aspects of our financial reporting process, including but not limited to access to the underlying accounting records and systems, the ability to post and record journal entries and responsibility for the preparation of the financial statements. This creates certain incompatible duties and a lack of review over the financial reporting process that would likely fail to detect errors in spreadsheets, calculations, or assumptions used to compile the financial statements and related disclosures as filed with the SEC. Specifically, we determined that our controls over the preparation, review and monitoring of the financial statements were ineffective to provide reasonable assurance that financial disclosures agreed to appropriate supporting detail, calculations or other documentation. In addition, during the preparation of our annual consolidated financial statements, we determined that certain key assumptions and calculations used in the future cash flow analysis supporting our asset impairment tests required editing after submission to our auditors. These edits did not result in audit adjustments to our December 31, 2007 consolidated financial statements. These control deficiencies could result in a material misstatement to our interim or annual consolidated financial statements that would not be prevented or detected.

Controls associated with identifying and accounting for complex and non-routine transactions in accordance with U.S. generally accepted accounting principles were ineffective. Specifically, during the course of the quarterly interim reviews and the annual audit, audit adjustments were made to adjust the recorded amounts for certain equity based transactions, including the resulting impact on our income tax provision and disclosures based on the misapplication of GAAP by the Company that would have resulted in a material misstatement of our financial statements.

Controls associated with internal communication were ineffective. Specifically, during the year we identified instances related to equity based transactions which were not effectively communicated to all internal process owners who needed to be involved to account for and report the transactions in a timely manner. This resulted in material adjustments during the quarterly reviews and annual audit, respectively, that otherwise would have been avoided if effective internal communication had been maintained.

As a result of the material weaknesses described above, our management concluded that as of December 31, 2007, we did not maintain effective internal control over financial reporting based on the criteria established in *Internal Control—Integrated Framework* issued by the COSO.

The effectiveness of our internal control over financial reporting as of December 31, 2007, has been audited by Freed Maxick & Battaglia, CPAs PC, our independent registered public accounting firm, as stated in their report which is included herein.

# Plan for Remediation of Material Weaknesses

In response to the identified material weaknesses, management, with oversight from the Company's audit committee, plans to improve our control environment and to remedy the identified material weaknesses by expanding the resources available to the financial reporting process. These ongoing efforts are focused on (i) using an external consultant to review spreadsheets, calculations, and assumptions used to compile financial reports on at least a quarterly basis, (ii) consulting with third party accounting firms with the appropriate level of expertise to determine the proper application of GAAP for complex and non-routine transactions and, iii) utilizing an internal disclosure checklist to gather and review matters requiring potential accounting or disclosure.

Notwithstanding the material weaknesses discussed above, management believes that the financial statements included in this report present fairly, in all material respects, our financial position, results of operations, and cash flows for the periods presented in accordance with U.S. generally accepted accounting principles.

#### Changes in Internal Control over Financial Reporting

There have been a number of changes made to our internal control over financial reporting (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act) during the three months ended December 31, 2007. Specifically, the Company made changes to system access rights in its accounting system to improve the segregation of duties over routine transactions; reallocated certain account reconciliation responsibilities to improve the segregation of duties; began using the services of a third party consultant to improve the Company's monitoring and review process over financial reporting, and reorganized certain organizational roles that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# **ITEM 9B - OTHER INFORMATION**

None

#### ITEM 10 - DIRECTORS, EXECUTIVE OFFICERS, CORPORATE GOVERNANCE

The information required by this Item will be contained in the Company's Proxy Statement for its Annual Stockholders Meeting, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2007, and which is incorporated by reference herein.

We make available free of charge through the investor relations page of our Web site (www.documentsecurity.com) our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports, and all beneficial ownership reports on Forms 3, 4 and 5 filed by directors, officers and beneficial owners of more than 10% of our equity, as soon as reasonably practicable after such reports are electronically filed with the Securities and Exchange Commission. We have adopted codes of business conduct and ethics for all of our employees, including our principal executive officer, principal financial officer and principal accounting officer. Copies of the codes of business conduct and ethics are available on our Web site.

Our Web sites and the information contained therein or incorporated therein are not intended to be incorporated into this Annual Report on Form 10-K or our other filings with the SEC.

#### **ITEM 11 - EXECUTIVE COMPENSATION**

The information required by this Item will be contained in the Company's Proxy Statement for its Annual Stockholders Meeting, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2007, and which is incorporated by reference herein.

# ITEM 12 - SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required by this Item will be contained in the Company's Proxy Statement for its Annual Stockholders Meeting, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2007, and which is incorporated by reference herein.

#### ITEM 13 - CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by this Item will be contained in the Company's Proxy Statement for its Annual Stockholders Meeting, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2007, and which is incorporated by reference herein.

#### ITEM 14 - PRINCIPAL ACCOUNTING FEES AND SERVICES

The information required by this Item will be contained in the Company's Proxy Statement for its Annual Stockholders Meeting, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2007, and which is incorporated by reference herein.

#### **ITEM 15 - EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

#### (a) Exhibits

The Exhibits listed below designated by an \* are incorporated by reference to the filings by Document Security Systems, Inc. under the Securities Act of 1933 or the Securities and Exchange Act of 1934, as indicated. All other exhibits are filed herewith.

- 3.1 Articles of Organization, as amended (incorporated by reference to exhibit 3.1 to the Company's Registration Statements No. 2-98684-NY on Form S-18).\*
- 3.2 By-laws, as amended (incorporation by reference to exhibit 3.2 to the Company's Registration Statement No. 2-98684-NY on Form S-18).\*
- 10.1 Agreement dated November 7, 1996 with Charles M. LaLoggia (incorporated by reference from Company's Form 10-Q for March 31, 1997).\*
- Agreement dated July 2, 1996 with Frank LaLoggia (incorporated by reference from Company's Form 10-Q for June 30, 1996).\*
- Agreement dated July 31, 2002 between New Sky Communications, Inc. and Patrick White (incorporated by reference from Company's Form 8-K filed on August 8, 2002).\*

10.4	Agreement dated July 31, 2002 between New Sky Communications, Inc. and Thomas M. Wicker (incorporated by reference from Company's Form 8-K filed on August 8, 2002).*
10.5	Agreement dated November 1, 2002 between New Sky Communications, Inc. and David Thomas M. Wicker, Christine Wicker, Kenneth Wicker and Michael Caton (incorporated by reference to the Registrant's Form 10-KSB for the fiscal year ended December 31, 2002). *
10.6	Employment Agreement dated November 1, 2002 between New Sky Communications, Inc. and David Wicker (incorporated by reference to the Registrant's Form 10-KSB for the fiscal year ended December 31, 2002). *
10.7	Form of Warrant Agreement between the Registrant and Fordham Financial Management, Inc.(incorporated by reference on Company's registration statement on Form S-3 filed on January 20, 2004).*
10.8	Form of Warrant Agreement between the Registrant and W.A.B. Capital (incorporated by reference on Company's registration statement on Form S-3 filed on January 20, 2004).*
10.9	Form of Warrant Agreement between the Registrant and Howard Safir (incorporated by reference on Company's registration statement on Form S-3 filed on January 20, 2004).*
10.10	Form of Series A Warrant Agreement issued by the Registrant to participants in its private placement offering completed on December 29, 2003. (incorporated by reference on Company's registration statement on Form S-3 filed on January 20, 2004).*
10.11	Form of Registration Rights Agreement issued by the Registrant to participants in its private placement offering completed on December 29, 2003. (incorporated by reference on Company's registration statement on Form S-3 filed on January 20, 2004)*
10.12	Form of Warrant issued to IDT Venture Capital Corporation dated October 31, 2003.(incorporated by reference on Schedule 13D filed by IDT Venture Capital Corporation dated December 2, 2003)*
10.13	Form of Securities Purchase Agreement between Registrant and IDT Venture Capital Corporation dated as of October 31, 2003. (incorporated by reference on Schedule 13D filed by IDT Venture Capital Corporation dated December 2, 2003).*
10.14 <sup>(1)</sup>	Form of Licensing and Marketing Agreement between Registrant and Boise White Paper LLC dated January 19, 2005. (redacted version)
10.15	Form of Surrender and Assignment Agreement dated as of February 25, 2005 between Registrant and the Net Interest Holders. (filed as Exhibit 10.1 to form 8-K dated February 25, 2005)*
10.16	Form of Surrender and Assignment Agreement dated as of February 25, 2005 between Registrant and the Gross Interest Holders (filed as Exhibit 10.2 to Form 8-K dated February 25, 2005)*
10.17	Agreement of Sublease dated May 2004 for the Premises Located at 28 E. Main Street, Rochester, New York (filed as Exhibit 10.1 to Form 10-QSB for the Quarter ended June 30, 2004)*
10.18	Form of Employment Agreement dated as of June 10, 2004 between Registrant and Patrick White (filed as Exhibit 10.2 to Form 10-QSB for the Quarter ended June 30, 2005)*
10.19	Form of Employment Agreement dated as of June 11, 2004 between Registrant and Thomas Wicker (filed as Exhibit 10.26 of 10-KSB for the fiscal year ended December 31, 2004)*
10.20	Form of 2004 Employee Stock Option Plan (filed as Appendix D to Proxy Statement for the Meeting of Stockholders held on December 17, 2004)*
10.21	Form of Non Executive Director Stock Option Plan (filed as Appendix E to Proxy Statement for the Meeting of Stockholders held on December 17, 2004)*
10.22	Asset Purchase Agreement, dated February 7, 2006 by and between the Registrant and Plastic Printing Professionals, Inc (filed as exhibit 10.30 to Form 10-KSB for the fiscal year ended December 31, 2005)*
10.23	Stock Option Agreement pursuant to the Registrant's 2004 Employee Stock Option Plan (filed as exhibit 10.31 to Form S-8 filed May 12, 2006)*
10.24	Warrant and Amendment to Warrant dated June 16, 2006, granted to International Barcode Corporation (filed as exhibit 10.33 and 10.34 respectively to Form 10-Q for the quarter ended June 30, 2007)*

10.25	License and Distribution Agreement dated November 8, 2006 by and between the Registrant and PT Sekur Grafika (filed as exhibit 10.30 to Form 10-Q for the quarter ended June 30, 2007)*
10.26	Form of Subscription Agreement by and between the Registrant and investors in a Private Placement (filed as Exhibit 10.1 to Form 8-K/A dated December 27, 2006)*
10.27	Registration Rights Agreement dated December 12, 2006 between the Registrant and Perrin, Holden &Davenport Capital Corp. as agent for those investing in a Private Placement (filed as Exhibit 10.2 to Form 8-K/A dated December 27, 2006)*
10.28	Form of Common Stock Purchase Warrant granted pursuant to a Private Placement (filed as Exhibit 4.1 to Form 8-K/A dated December 27, 2006)*
10.29	Limited Exclusive Patent License Agreement dated December 29, 2006 between the Registrant and Ergonomic Group, Inc. (filed as exhibit 10.31 to Form 10-Q for the quarter ended June 30, 2007)*
10.30	Letter Agreement dated June 11, 2007 between the Registrant and International Barcode Corporation (BTI) (filed as exhibit 10.35 to Form 10-Q for the quarter ended June 30, 2007)*
10.31	License and Distribution Agreement dated June 27, 2007 by and between the Registrant and Cultura Interactiva S.A. de C.V. (filed as exhibit 10.32 to Form 10-Q for the quarter ended June 30, 2007)*

10.32	Credit Facility Agreement, dated January 4, 2008, between the Registrant and Fagenson & Co., Inc., as Agent
10.33	Security Agreement, dated January 4, 2008, between the Registrant and Fagenson & Co., Inc., as Agent
10.34	Form of Secured Promissory Note between the Registrant and Fagenson & Co., Inc., as Agent
10.35	Credit Facility Agreement, dated January 4, 2008, between the Registrant and Patrick White
10.36	Security Agreement, dated January 4, 2008, between the Registrant and Patrick White
10.37	Form of Secured Promissory Note between the Registrant and Patrick White
21	Subsidiaries of Registrant
21 23.1	Subsidiaries of Registrant  Consent of Freed Maxick & Battaglia, CPAs, PC
23.1	Consent of Freed Maxick & Battaglia, CPAs, PC
23.1	Consent of Freed Maxick & Battaglia, CPAs, PC  Certification of Chief Executive Officer Pursuant to 18 USC 1350 Section 302

<sup>(1)</sup> This exhibit contains a redacted copy of the agreement. We have filed a confidentiality request with the Commission with respect to certain portions of the agreement.

# DOCUMENT SECURITY SYSTEMS, INC. AND SUBSIDIARIES

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders Document Security Systems, Inc. and Subsidiaries

We have audited the accompanying consolidated balance sheets of Document Security Systems, Inc. and Subsidiaries as of December 31, 2007 and 2006, and the related consolidated statements of operations, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2007. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Document Security Systems, Inc. and Subsidiaries as of December 31, 2007 and 2006, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2007, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Document Security Systems, Inc. and Subsidiaries' internal control over financial reporting as of December 31, 2007, based on criteria established in *Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO)*. Our report dated March 17, 2008 expressed an opinion that Document Security Systems, Inc. and Subsidiaries had not maintained effective internal control over financial reporting as of December 31, 2007, based on criteria established in *Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO)*.

/s/ FREED MAXICK & BATTAGLIA, CPAs, PC

Buffalo, New York March 17, 2008

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders Document Security Systems, Inc. and Subsidiaries

We have audited Document Security Systems, Inc. and Subsidiaries' internal control over financial reporting as of December 31, 2007, based on criteria established in "Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO)". Document Security Systems, Inc. and Subsidiaries' management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control Over Financial Reporting appearing under Item 9A. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis. The following material weaknesses have been identified and included in management's assessment:

The Company did not maintain a sufficient complement of qualified accounting personnel and controls associated with segregation of duties were ineffective. The Company currently has one person on staff that performs nearly all aspects of the financial reporting process, including but not limited to access to the underlying accounting records and systems, the ability to post and record journal entries and responsibility for the preparation of the financial statements. This creates certain incompatible duties and a lack of review over the financial reporting process that would likely fail to detect errors in spreadsheets, calculations, or assumptions used to compile the financial statements and related disclosures filed with the SEC. Specifically, the Company's controls over the preparation, review and monitoring of the financial statements were ineffective to provide reasonable assurance that financial disclosures agreed to appropriate supporting detail, calculations or other documentation. In addition, during the preparation of the annual consolidated financial statements, certain key assumptions and calculations used in the future cash flow analysis supporting the asset impairment tests required editing after submission to us in connection with our audit. These control deficiencies could result in a material misstatement to the interim or annual consolidated financial statements that would not be prevented or detected.

Controls associated with identifying and accounting for complex and non-routine transactions in accordance with U.S. generally accepted accounting principles were ineffective. Specifically, during the course of the quarterly interim reviews and the annual audit, audit adjustments were made to adjust the recorded amounts for certain equity based transactions, including the resulting impact on the income tax provision and disclosures based on the misapplication of GAAP by the Company that would have resulted in a material misstatement of the financial statements.

Controls associated with internal communication were ineffective. Specifically, during the year we and the Company identified instances related to equity based transactions which were not effectively communicated to all internal process owners who needed to be involved to account for and report the transactions in a timely manner. This resulted in material adjustments during the quarterly reviews and annual audit, that otherwise would have been avoided if effective internal communication had been maintained.

These material weaknesses were considered in determining the nature, timing, and extent of audit tests applied in our audit of the 2007 financial statements, and this report does not affect our report dated March 17, 2008 on those financial statements.

In our opinion, because of the effect of the material weaknesses described above on the achievement of the objectives of the control criteria, Document Security Systems, Inc. and Subsidiaries has not maintained effective internal control over financial reporting as of December 31, 2007, based on the criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO)".

/s/ FREED MAXICK & BATTAGLIA, CPAs, PC

# DOCUMENT SECURITY SYSTEMS, INC. AND SUBSIDIARIES Consolidated Balance Sheets As of December 31,

		2007		2006
ASSETS				
Current assets:				
Cash and cash equivalents	\$	742,468	\$	5,802,615
Accounts receivable, net of allowance				
of \$82,000 (\$74,000 -2006)		617,320		618,622
Inventory		259,442		239,416
Loans to employees		120,732		51,895
Prepaid expenses and other current assets (including a prepaid balance with a related party of \$91,000 in 2006)		487,715		172,887
Total current assets		2,227,677		6,885,435
5 · · · · ·		477.045		
Restricted cash		177,345		-
Fixed assets, net		1,494,540		637,732
Other assets		147,958		156,734
Goodwill		1,396,734		1,396,734
Other intangible assets, net		6,149,530		5,389,564
Total assets	\$	11,593,784	\$	14,466,199
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	1,795,085	\$	1,283,503
Accrued expenses & other current liabilities (including a related party balance of \$230,000 in 2006)		818,606		877,261
Deferred revenue		732,355		564,439
Current portion of capital lease obligations		79,948		34,814
Total current liabilities		3,425,994		2,760,017
Revolving note from related party		300,000		_
Long-term capital lease obligations		294,821		50,417
Long-term deferred revenue		15,938		466,875
Deferred tax liability		200,000		-
Commitments and contingencies (see Note 12)				
Stockholders' equity				
Common stock, \$.02 par value; 200,000,000 shares authorized, 13,654,364 shares issued and		273,087		270,894
outstanding (13,544,724 in 2006) Additional paid-in capital		31,298,571		28,145,793
Accumulated deficit				
Accommunated deficit		(24,214,627)		(17,227,797)
Total stockholders' equity	_	7,357,031	_	11,188,890
Total liabilities and stockholders' equity	\$	11,593,784	\$	14,466,199
	Ψ	,000,704	Ψ	. 1,400,100
See accompanying notes.				

See accompanying notes.

# DOCUMENT SECURITY SYSTEMS, INC. AND SUBSIDIARIES Consolidated Statements of Operations For The Years Ended December 31,

		2007		2006		2005
Revenue						
Security printing and products	\$	3,912,789	\$	2,994,899	\$	660,018
Royalties		1,195,146		682,073		80,949
Digital solutions		201,210		-		-
Legal products		682,051	_	631,454		525,420
Total Revenue		5,991,196		4,308,426		1,266,387
Costs of revenue						
Security printing and products		2,465,898		1,972,172		370,637
Digital solutions		44,028		-		-
Legal products		353,914		349,655		272,542
Total costs of revenue		2,863,840		2,321,827		643,179
		<u> </u>		, ,		
Gross profit		3,127,356		1,986,599		623,208
Operating expenses:						
Selling, general and administrative		7,974,312		5,375,331		2,455,778
Research and development		420,063		352,796		313,657
Amortization of intangibles		1,754,017		1,025,528		538,110
Operating evapones		10.110.000		0.750.055		0.007.545
Operating expenses	<u> </u>	10,148,392		6,753,655		3,307,545
Operating loss		(7,021,036)		(4,767,056)		(2,684,337)
Other income (expense):						
Interest income		93,397		59,976		85,602
Loss on foreign currency transactions		(23,519)		(3,526)		-
Interest expense		(5,108)		(14,943)		(4,330)
Loss from continuing operations before income taxes		(6,956,266)		(4,725,549)		(2,603,065)
Income taxes		19,003		-		<u>-</u>
Loss from continuing operations		(6,975,269)		(4,725,549)		(2,603,065)
Loss from continuing operations		(0,373,203)		(4,723,343)		(2,000,000)
Loss from discontinued operations: (Note 9)						
Gain on sale of discontinued assets		42,906		-		-
Loss from operations of discontinued operations		(54,467)		(106,817)		(239,725)
Loss on discontinued operations		(11,561)		(106,817)		(239,725)
Net loss	\$	(6,986,830)	\$	(4,832,366)	\$	(2,842,790)
Net loss per share -basic and diluted:						
Continuing operations	\$	(0.51)	\$	(0.37)	\$	(0.22)
Discontinued operations	Ψ	0.00	*	0.00	Ψ	(0.02)
Net Loss	\$	(0.51)	\$	(0.37)	\$	(0.24)
Weighted average common shares outstanding, basic and diluted		13,629,877		12,891,505		12,010,464
	_	,	_	,,		, ,

# DOCUMENT SECURITY SYSTEMS, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows For the Years Ended December 31,

	2007	2006	2005
Cash flows from operating activities:			
Net loss	\$ (6,986,830)	\$ (4,832,366)	\$ (2,842,790)
Adjustments to reconcile net loss to net cash used by operating activities:			
Depreciation and amortization expense	1,945,119	1,233,016	720,603
Stock based compensation	1,354,742	1,002,420	118,518
Net gain on disposal of discontinued operations	(42,906)	-	-
(Increase) decrease in assets:			
Accounts receivable	1,302	(287,910)	236,897
Inventory	(20,026)	(20,465)	(81,233)
Prepaid expenses and other assets	(65,291)	(117,221)	(140,640)
Increase (decrease) in liabilities:			
Accounts payable	629,792	527,327	137,670
Accrued expenses and other liabilities	247,797	52,208	161,254
Deferred revenue	(283,021)	1,031,314	-
Net cash used by operating activities	(3,219,322)	(1,411,677)	(1,689,721)
Cash flows from investing activities:			
Purchase of fixed assets	(759,538)	(136,078)	(107,083)
Proceeds from the sale of discontinued operations	80,000	-	-
Restricted cash- patent litigation guarantee	(177,345)		
Acquisition of business	-	(1,301,670)	-
Purchase of other intangible assets	(1,083,619)	(835,946)	(185,912)
Net cash used by investing activities	(1,940,502)	(2,273,694)	(292,995)
Oach flavor from financing activities			
Cash flows from financing activities:		(219.200)	(47,020)
Repayment of long-term debt	200,000	(218,200)	(47,920)
Borrowing on revolving note- related party	300,000	240,000	-
Decrease in restricted cash	(25,020)	240,000	60,000
Repayments of capital lease obligations	(35,929)	(33,074)	(30,625)
Payment of accrued stock issuance costs	(519,619)		-
Issuance of common stock	355,225	5,545,778	3,296,878
Net cash (used) provided by financing activities	99,677	5,534,504	3,278,333
Net increase (decrease) in cash and cash equivalents	(5,060,147)	1,849,133	1,295,617
Cash and cash equivalents beginning of year	5,802,615	3,953,482	2,657,865
Cash and cash equivalents end of year	\$ 742,468	\$ 5,802,615	\$ 3,953,482

See accompanying notes.

# DOCUMENT SECURITY SYSTEMS, INC. AND SUBSIDIARIES Consolidated Statements of Changes in Stockholders' Equity For the Years Ended December 31, 2007, 2006 and 2005

	Commo	tock	1	Additional Paid-	A	ccumulated		
	Shares		Amount		in Capital		Deficit	Total
Balance, December 31, 2004	10,926,818	\$	218,536	\$	13,074,847	\$	(9,552,641) \$	3,740,742
Shares issued upon the exercise of warrants and options	999,940		19,999		3,276,879		-	3,296,878
Stock issued to employees as compensation	18,000		360		3,480		-	3,840
Stock issued to a related party for patent defense costs	150,000		3,000		497,000		-	500,000
Stock issued for acquisitions	62,654		1,253		516,269		-	517,522
Stock issued to acquire intangible assets, net of expenses	541,460		10,829		3,894,843		-	3,905,672
Stock based compensation expense	-		-		114,678		-	114,678
Net loss	<u>-</u> _		-		-		(2,842,790)	(2,842,790)
Balance, December 31, 2005	12,698,872	\$	253,977	\$	21,377,996	\$	(12,395,431) \$	9,236,542
Shares issued upon the exercise of warrants and options	209,413		4,188		895.320			899,508
Stock issued for patent defense costs	47,015		940		455,575			456,515
Stock issued for acquisitions	18.704		374		249,626		-	250,000
Issuance of common stock and warrants through private placement, net	552,720		11,055		4,165,216		_	4,176,271
Stock based compensation expense	18,000		360		1,002,060		-	1,002,420
Net loss	-		-		-		(4,832,366)	(4,832,366)
Balance, December 31, 2006	13,544,724	\$	270,894	\$	28,145,793	\$	(17,227,797) \$	11,188,890
Shares issued upon the exercise of warrants and options	12,125		243		54,983		-	55,226
Stock issued for patent defense costs	60,866		1,217		744,858		-	746,075
Issuance of common stock and warrants through private placement, net	35,280		706		272,294		-	273,000
Stock based payments, net of tax effect	1,369		27		2,080,643		-	2,080,670
Net loss			_		-		(6,986,830)	(6,986,830)
Balance, December 31, 2007	13,654,364	\$	273,087	\$	31,298,571	\$	(24,214,627) \$	7,357,031

See accompanying notes.

#### **DOCUMENT SECURITY SYSTEMS, INC. AND SUBSIDIARIES**

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### **NOTE 1. - DESCRIPTION OF BUSINESS**

Document Security Systems, Inc. (the "Company"), a New York corporation, operates in the market for secured documents and solutions. The Company licenses its patented technology and sells products that use its patented optical anti-scanning, anti-counterfeiting technologies. The Company's customers include governments, law enforcement agencies, security printers, check and forms printers and corporations. The Company has focused its operations in these businesses since 2002. In addition, the Company, through its consolidated subsidiary, Lester Levin, Inc., sells supplies to the legal industry. Prior to December 31, 2007, the Company also operated a retail printing operation through this subsidiary (See Note 9). Previously, the Company was named New Sky Communications and was focused on the production of motion pictures.

#### **NOTE 2. - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Principles of Consolidation** - The consolidated financial statements include the accounts of Document Security Systems, Inc. and its subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.

Use of Estimates - The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires us to make estimates and assumptions that affect the amounts reported and disclosed in the financial statements and the accompanying notes. Actual results could differ materially from these estimates. On an ongoing basis, we evaluate our estimates, including those related to the accounts receivable, fair values of intangible assets and goodwill, useful lives of intangible assets and property and equipment, fair values of options and warrants to purchase our common stock, deferred revenue and income taxes, among others. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable, the results of which form the basis for making judgments about the carrying values of assets and liabilities. We engage third-party valuation consultants to assist management in the allocation of the purchase price of significant acquisitions.

Reclassifications - Certain prior year amounts have been reclassified to conform to the current year presentation. (see Note 9)

**Cash and Cash Equivalents** - The Company maintains its cash in bank deposit accounts and, from time to time, short term Certificates of Deposits with original maturities of three months or less. For financial statement presentation purposes, the Company considers those short-term, highly liquid investments with original maturities of three months or less to be cash or cash equivalents.

**Restricted Cash** - In July 2007, the Company was required to establish a restricted cash balance of 87,500 British pounds, or approximately \$177,000, as collateral for a deed of guarantee required by the English Court of Appeals in order for the Company to pursue an appeal in that court. (See Note 12 - Legal Matters)

**Accounts Receivable** - The Company carries its trade accounts receivable at invoice amount less an allowance for doubtful accounts. On a periodic basis, the Company evaluates its accounts receivable and establishes an allowance for doubtful accounts based upon management's estimates that include a review of the history of past write-offs and collections and an analysis of current credit conditions. At December 31, 2007 the Company established a reserve for doubtful accounts of approximately \$82,000 (\$74,000 - 2006). The Company does not accrue interest on past due accounts receivable.

**Inventory** - Inventories consist primarily of plastic materials and cards, pre-printed security paper, and legal supplies held for resale and are stated at the lower of cost or market on the first-in, first-out ("FIFO") method.

**Fixed Assets** - Fixed assets are recorded at cost. Depreciation is computed using the straight-line method over the estimated useful lives or lease period of the assets whichever is shorter. Expenditures for renewals and betterments are capitalized. Expenditures for minor items, repairs and maintenance are charged to operations as incurred. Any gain or loss upon sale or retirement due to obsolescence is reflected in the operating results in the period the event takes place.

Goodwill - Goodwill is the excess of cost of an acquired entity over the fair value of amounts assigned to assets acquired and liabilities assumed in a business combination. With the adoption of SFAS No. 142, "Goodwill and Other Intangible Assets," goodwill is not amortized, rather it is tested for impairment annually, and will be tested for impairment between annual tests if an event occurs or circumstances change that would indicate the carrying amount may be impaired. Impairment testing for goodwill is done at a reporting unit level. Reporting units are one level below the business segment level, but are combined when reporting units within the same segment have similar economic characteristics. Under the criteria set forth by SFAS No. 142, the Company has three reporting units based on the current structure. An impairment loss generally would be recognized when the carrying amount of the reporting unit's net assets exceeds the estimated fair value of the reporting unit. The Company completed its assessment of any potential impairment upon adoption of this standard and performs annual assessments.

Other Intangible Assets - Other intangible assets consists of costs associated with the application, acquisition and defense of our patents, contractual rights to patents and trade secrets associated with our technologies, a non-exclusive licensing agreement, and customer lists obtained as a result of acquisitions. Our patents and trade secrets are for document anti-counterfeiting and anti-scanning technologies and processes that form the basis of our document security business. The Company amortizes its other intangible assets over their estimated useful lives. Patents are generally amortized over the remaining legal life, up to 20 years.

Impairment of Long-Lived Assets - The Company accounts for long-lived assets in accordance with the provisions of SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. This statement requires that long-lived assets and certain identifiable intangibles be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net undiscounted cash flows expected to be generated by the asset including its ultimate disposition. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Fair value is determined based on discounted cash flows or appraised values, depending on the nature of the assets.

*Fair Value of Financial Instruments* - Statements of Financial Accounting Standards No. 107, "Disclosures about Fair Value of Financial Instruments," requires disclosure of fair value information about financial instruments. Fair value estimates discussed herein are based upon certain market assumptions and pertinent information available to management as of December 31, 2007.

These financial instruments include cash and cash equivalents, accounts receivable, accounts payable and accrued expenses, revolving note payable and capital leases. Fair values were assumed to approximate carrying values for these financial instruments since they are short-term in nature and their carrying amounts approximate fair values or they are receivable or payable on demand. The fair value of the Company's capitalized lease obligations and revolving note payable is estimated based upon the quoted market prices for the same or similar issues or on the current rates offered to the Company for debt of the same remaining maturities. The carrying value approximates the fair value of these debt instruments in 2007 and 2006.

Share-Based Payments - Prior to January 1, 2006, the Company accounted for stock option awards granted under the Company's Stock Incentive Plans in accordance with the recognition and measurement provisions of Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees", ("APB 25") and related Interpretations, as permitted by Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation", ("SFAS 123"). Share-based employee compensation expense was not recognized in the Company's consolidated statements of operations prior to January 1, 2006, as all stock option awards granted had an exercise price equal to or greater than the market value of the common stock on the date of the grant, except for modifications of stock option awards, which triggered compensation expense in accordance with provisions of FASB FIN 44 -"Accounting for Certain Transactions Involving Stock Compensation". As permitted by SFAS 123, the Company reported pro-forma disclosures presenting results and earnings per share as if the Company had used the fair value recognition provisions of SFAS 123 in the Notes to Consolidated Financial Statements. Stock-based compensation related to non-employees is accounted for based on the fair value of the related stock or options or the fair value of the services, which ever is more readily determinable in accordance with SFAS 123(R) and 123 and its interpretations.

Effective January 1, 2006, the Company adopted the provisions of Statement of Financial Accounting Standard No. 123 (revised 2004), "Share-Based Payment", ("SFAS 123(R)") using the modified prospective transition method. See Note 7 for further detail on the impact of SFAS 123(R) to the Company's consolidated financial statements.

The Company's accounting policy for equity instruments issued to consultants and vendors in exchange for goods and services follows the provisions of EITF 96-18, "Accounting for Equity Instruments That are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services" and EITF 00-18, "Accounting Recognition for Certain Transactions Involving Equity Instruments Granted to Other Than Employees." The measurement date for the fair value of the equity instruments issued is determined at the earlier of (i) the date at which a commitment for performance by the consultant or vendor is reached or (ii) the date at which the consultant or vendor's performance is complete. In the case of equity instruments issued to consultants, the fair value of the equity instrument is recognized over the term of the consulting agreement

**Revenue Recognition** - Sales of security and other printing products, and legal products are recognized when a product or service is delivered, shipped or provided to the customer and all material conditions relating to the sale have been substantially performed.

For digital solutions sales, revenue is recognized in accordance with the American Institute of Certified Public Accountant's Statement of Position (SOP) No. 97-2, "Software Revenue Recognition," as modified by SOP No. 98-9, "Modification of SOP No. 97-2, Software Revenue Recognition with Respect to Certain Transactions" and Staff Accounting Bulletin (SAB) No. 104, "Revenue Recognition." Accordingly, revenue is recognized when all of the following conditions are satisfied: (1) there is persuasive evidence of an arrangement; (2) the service or product has been provided to the customer; (3) the amount of fees to be paid by the customer is fixed or determinable (4) the collection of our fees is reasonably assured.

The Company also enters into arrangements under which hosted software applications are provided. Revenue is recognized for these arrangements based on the provisions of EITF No. 00-3, Application of AICPA SOP 97-2 to Arrangements That Include the Right to Use Software Stored on Another Entity's Hardware ("EITF 00-3"), and the provisions of Staff Accounting Bulletin No. 104, "Revenue Recognition in Financial Statements", when there is persuasive evidence of an arrangement, collection of the resulting receivable is probable, the fee is fixed or determinable and acceptance has occurred. Revenues related to these arrangements consist of system implementation service fees and software subscription fees. System implementation services represent set-up services that do not qualify as separate units of accounting from the software subscriptions as the customer would not purchase these services without the purchase of the software subscription. As a result, revenue is recognized on system implementation fees ratably over a period of time from when the core system implementation services are completed and accepted by the customer over the remaining customer relationship life, which is the contractual life of the customer's subscription agreement. Software subscription fees, which typically commence upon completion of the related system implementation, are recognized ratably over the applicable subscription period. Amounts billed and/or collected prior to satisfying our revenue recognition policy are reflected as deferred revenue.

The Company recognizes revenue from technology licenses once all the following criteria for revenue recognition have been met: (1) persuasive evidence of an agreement exists; (2) the right and ability to use the product or technology has been rendered; (3) the fee is fixed and determinable and not subject to refund or adjustment; and (4) collection of the amounts due is reasonably assured.

**Advertising Costs**- Generally consist of online, keyword advertising with Google with additional amounts spent on certain print media in targeted industry publications. Advertising costs were \$93,000 in 2007 (\$124,000 - 2006, 110,000 -2005).

**Research and Development**- Research and development costs are expensed as incurred as defined in SFAS No. 2, *Accounting for Research and Development Costs*.

**Foreign Currency-**. Net gains and losses resulting from transactions denominated in foreign currency are recorded as other income or loss.

Income Taxes - The Company accounts for income taxes in accordance with Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes," ("SFAS 109"), which requires recognition of estimated income taxes payable or refundable on income tax returns for the current year and for the estimated future tax effect attributable to temporary differences and carry-forwards. Measurement of deferred income items is based on enacted tax laws including tax rates, with the measurement of deferred income tax assets being reduced by available tax benefits not expected to be realized. We recognize penalties and accrued interest related to unrecognized tax benefits in income tax expense.

*Earnings Per Common Share* - The Company has adopted the provisions of Statement of Financial Accounting Standards No. 128 "Earnings per Share" ("SFAS 128"), which requires the presentation of basic and diluted earnings per share. Basic earnings per share reflects the actual weighted average of shares issued and outstanding during the period. Diluted earnings per share are computed including the number of additional shares that would have been outstanding if dilutive potential shares had been issued. In a loss year, the calculation for basic and diluted earnings per share is considered to be the same, as the impact of potential common shares is anti-dilutive.

If the Company had generated earnings during the year ended December 31, 2007, 674,050 (211,604 - 2006, 352,987 -2005) common equivalent shares would have been added to the weighted average shares outstanding to compute the diluted weighted average shares outstanding.

**Concentration of Credit Risk** - The Company maintains its cash and cash equivalents in bank deposit accounts and Certificates of Deposit, which at times may exceed federally insured limits. The Company believes it is not exposed to any significant credit risk as a result of any non-performance by the financial institutions.

Recent Accounting Pronouncements - In July 2006, the Financial Accounting Standards Board ("FASB") issued Financial Interpretation No. 48, Accounting for Uncertainty in Income Taxes, ("FIN 48") as an interpretation of FASB Statement No. 109, Accounting for Income Taxes ("SFAS 109"). This Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS 109 and prescribes a recognition threshold of more-likely-than-not to be sustained upon examination. Measurement of the tax uncertainty occurs if the recognition threshold has been met. This Interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. FIN 48 is effective for the Company beginning January 1, 2007. Differences between the amounts recognized in the statements of financial position prior to the adoption of FIN 48 and the amounts reported after adoption should be accounted for as a cumulative-effect adjustment recorded to the beginning balance of retained earnings. We adopted FIN 48 on January 1, 2007. (See Note 10)

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS No. 157 does not require any new fair value measurements, but provides guidance on how to measure fair value by providing a fair value hierarchy used to classify the source of the information. This statement is effective for us beginning January 1, 2008. The Company is currently assessing whether adoption of SFAS No. 157 will have an impact on our financial statements.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ("SFAS No. 159"). SFAS No.159 permits companies to elect to follow fair value accounting for certain financial assets and liabilities in an effort to mitigate volatility in earnings without having to apply complex hedge accounting provisions. The standard also establishes presentation and disclosure requirements designed to facilitate comparison between entities that choose different measurement attributes for similar types of assets and liabilities. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. SFAS No. 159 is not expected to have a material impact on the Company's financial position, results of operations or cash flows.

In December 2007, the FASB issued SFAS No. 141(R), Business Combinations and SFAS No. 160, Accounting and Reporting of Noncontrolling Interest in Consolidated Financial Statements, an amendment of ARB No. 51. These new standards will significantly change the accounting for and reporting of business combinations and non-controlling (minority) interests in consolidated financial statements. Statement Nos. 141(R) and 160 are required to be adopted simultaneously and are effective for the first annual reporting period beginning on or after December 15, 2008. Earlier adoption is prohibited.

SFAS No. 141(R) and No. 160 are not expected to have a material impact on the Company's financial position, results of operations or cash flows.

### **NOTE 3. - INVENTORY**

Inventory consisted of the following:

	Decem	ber 31,	Dec	cember 31,
	2007			
Finished Goods	\$	161,978	\$	145,206
Raw Materials		97,464		94,210
	\$	259,442	\$	239,416

#### **NOTE 4. - FIXED ASSETS**

Fixed assets consisted of the following at December 31:

			2007				2006	i
	Estimated Useful Life	P	urchased		Under Capital Leases	Pı	urchased	Under Capital Leases
Machinery & equipment	5-7 years	\$	602,819	\$	484,936	\$	825,580 \$	159,469
Leasehold improvements	up to 13 years (1)		574,938		-		119,438	-
Furniture & fixtures	7 years		87,721		-		95,838	-
Software & websites	3 years		243,586		-		101,073	<u> </u>
Total cost		\$	1,509,064	\$	484,936	\$	1,141,929 \$	159,469
Less accumulated depreciation			387,204		112,254		585,799	77,867
Net		\$	1,121,860	\$	372,682	\$	556,130 \$	81,602

On September 25, 2007, the Company sold certain assets and the operations of its retail copying and quickprinting operations to an unrelated third party. The sale included fixed assets with a net book value of approximately \$37,000. The Company recognized a gain on the sale of approximately \$43,000 (See Note 9). Depreciation expense for assets under capital leases was \$34,387 for the year ended December 31, 2007 (\$30,025 - 2006, 30,025 - 2005).

#### **NOTE 5. - INTANGIBLE ASSETS**

**Goodwill** - In accordance with the provisions of SFAS No. 142, "Goodwill and Other Intangible Assets" (SFAS 142), the Company performs an annual fair value test of its recorded goodwill for its reporting units using a discounted cash flow and capitalization of earnings approach. During 2006, the Company recorded goodwill of approximately \$685,000 associated with its acquisition of the assets of Plastic Printing Professionals. As of December 31, 2007, the Company's goodwill of approximately \$1,397,000 consists of approximately \$81,000 attributable to the legal segment and approximately \$1,316,000 attributable to the document security products and printing segment.

Other Intangible Assets - Other intangible assets consists of costs associated with the application, acquisition and defense of our patents, contractual rights to patents and trade secrets associated with our technologies, a non-exclusive licensing agreement, and customer lists obtained as a result of acquisitions. Our patents and trade secrets are for document anti-counterfeiting and anti-scanning technologies and processes that form the basis of our document security business.

On an ongoing basis, the Company submits formal and provisional patent applications with the United States, Canada and countries included in the Patent Cooperation Treaty (PCT). The Company capitalizes these costs and amortizes them over the patents' estimated useful life. In addition, the Company has incurred costs associated with the defense of its right to use its patents. The Company has determined that in some cases it will need to use the court systems in the jurisdictions of its patents to protect the rights of its patents against infringers, and therefore, may incur substantial costs for these proceedings. The Company capitalizes these costs as an increase to the cost basis of its patent assets to be amortized over the remaining estimated useful life of the patent. The Company periodically evaluates whether the patent defense will be successful or unsuccessful. If it determines that its defense will likely not be successful, then the defense costs are expensed in that period and an impairment charge will likely be taken to write down the associated patent asset to its fair value. The Company determined the current defense costs associated with the ECB litigation (see Note 12) are recoverable based on a weighted average analysis of potential outcomes that likely could occur and as such, that there was no impairment of the patents for the years ended December 31, 2007, 2006 and 2005.

The Company has acquired ownership and contractual rights, including royalty rights to patents developed by Ralph Wicker and members of his family over the course of several transactions. In January 2004, the Company paid the Wicker Family members \$90,000 in exchange for their relinquishing the rights to their share of the future royalties from licenses that had been acquired by the Company during the merger with Thomas Wicker Enterprises in 2002. In December 2004, the Company entered into an agreement with the Wicker Family, in which Document Security Systems obtained the legal ownership of technology (including patent ownership rights) previously held by the Wicker Family. At that time, the agreement with the Wicker Family provided that the Company would retain 70% of the future economic benefit derived from settlements, licenses or subsequent business arrangements from any infringer of the Wicker patents that Document Security Systems chooses to pursue. The Wicker Family was to receive the remaining 30% of such economic benefit. In February 2005, the Company further consolidated its ownership of the Wicker Family based patents and its rights to the economic benefit of infringement settlements when the Company purchased economic interests and legal ownership from approximately 45 persons and entities that had purchased various rights in Wicker Family technologies over several decades. The Company issued an aggregate of 541,460 shares of its Common Stock for the rights of the interest holders and secured 100% ownership of a US Patent and approximately 16% of additional economic rights to settlements with infringers of the Wicker Family's foreign patents. The value of the shares of Common Stock was determined based upon the closing price of the shares of the Company's Common Stock on the American Stock Exchange on February 15, 2005 of \$7.25 per share. The total aggregate fair value of the acquisition, net of expenses, of the interests from the interest holders was \$3,905,672.

In February 2006, the Company acquired intangible assets associated with its acquisitions of the assets of Plastic Printing Professional. These intangible assets were valued at \$625,000 by an independent valuation firm and consist of customer lists, trade name and brand, and a non-compete agreement.

In June, 2007, the Company entered into an agreement with International Barcode Technologies, also known as BTI, to extend the expiration date of warrants to purchase 500,000 shares of common stock of the Company at a purchase price of \$10.00 per share from June 16, 2007 to December 31, 2007. In exchange, BTI has agreed to provide the Company with a non-exclusive license to market and produce BTI's advanced barcode technologies in the United States for five years The value of the extension of the warrant was determined to be approximately \$521,000 using the Black-Scholes option pricing model. This amount was recorded as an other intangible asset and will be amortized over the expected useful life of the license agreement of five years.

Other intangible assets are comprised of the following at December 31:

			2007					2006						
			Gross	_					Gross					
Useful Life		Carrying Amount		Accumulated Amortizaton		Net Carrying Amount		Carrying Amount		Accumulated Amortizaton		Net Carrying Amount		
Royalty rights	5 years	\$	90,000	\$	72,000	\$	18,000	\$	90,000	\$	54,000	\$	36,000	
Other intangibles	5 years		1,187,595		335,304		852,291		666,300		149,036		517,264	
Patent and contractual rights	Varied (1)		8,205,340		2,926,101		5,279,239		6,212,400		1,376,100		4,836,300	
		\$	9,482,935	\$	3,333,405		6,149,530	\$	6,968,700		1,579,136	\$	5,389,564	

(1)- patent rights are amortized over their expected useful life which is generally the legal life of the patent. As of December 31, 2007 the weighted average remaining useful life of these assets in service was 3.8 years

Actual amortization for 2007, 2006 and 2005 and expected amortization for each of the next five years is as follows:

2005 Actual	\$ 538,000
2006 Actual	\$ 1,026,000
2007 Actual	\$ 1,754,000
Expected:	
2008	\$ 1,984,000
2009	\$ 1,966,000
2010	\$ 1,648,000
2011	\$ 150,000
2012	\$ 78,000
Thereafter	\$ 323,000
	 6,149,000

# NOTE 6. - Long Term Revolving Note- Related Party

On January 4, 2008, the Company entered into a Credit Facility Agreement with Fagenson and Co., Inc., as agent, a related party to Robert B. Fagenson, the Chairman of the Company's Board of Directors. Under the Fagenson Credit Agreement, the Company can borrow up to a maximum of \$3,000,000 from time to time up to and until January 4, 2010. The advances are generally limited to \$400,000 unless otherwise mutually agreed upon by both parties per fiscal quarter, with the exception of \$600,000 that can be advanced at any time for patent litigation related bills. Any amount borrowed by the Company pursuant to the Fagenson Credit Agreement will have an annual interest rate of 2% above LIBOR and will be secured by the Common Stock of Plastic Printing Professionals, Inc., the Company's wholly owned subsidiary. Interest is payable quarterly in arrears and the principal is payable in full at the end of the term under the Fagenson Credit Agreement. In addition, on January 4, 2008, the Company also entered into a Credit Facility Agreement with Patrick White, the Company's Chief Executive Officer. Under the White Credit Agreement, the Company can borrow up to \$600,000 from time to time up to and until January 4, 2010. Any amount borrowed by the Company pursuant to the White Credit Agreement will have an annual interest rate of 2% above LIBOR and will be secured by the accounts receivable of the Company, excluding the accounts receivable of P3. Interest is payable quarterly in arrears and the principal is payable in full at the End of the Term under the White Credit Agreement. Mr. White can accept common stock as payment upon default. Under the terms of the agreements, the Company is required to comply with various covenants. During the year ended December 31, 2007, Patrick White advanced the Company \$300,000 while the terms of the credit facility agreement were being finalized.

#### **NOTE 7. - STOCKHOLDERS' EQUITY**

Stock Issued for Services - On November 14, 2006, the Company entered into an agreement with McDermott Will Emery LLP ("MWE"), its lead counsel on its European Central Bank ("ECB Litigation") patent infringement and related cases. The agreement with MWE allows the Company to use its common stock with a value not to exceed \$1.2 million to eliminate the Company's cash requirements for MWE's legal fees related to the ECB patent validity litigation. During 2007, 60,866 (47,015 -2006) restricted common shares were issued to MWE to pay for approximately \$746,000 (\$457,000- 2006) of legal fees incurred the through December 31, 2007. In total, 107,881 shares valued at \$1,203,000 have been issued to MWE.

In August 2005, the Company issued 150,000 unregistered shares of Common Stock in exchange for the payment of \$500,000 of the Company's legal expenses that it will incur during the Company's lawsuit with the European Central Bank. Pursuant to this transaction, the Company recorded a \$500,000 other asset that will be reclassified to patent assets as payments are made on behalf of the Company. The cash value of the contract of \$500,000 was deemed more readily determinable fair value than the shares of Common Stock that were be issued but are not tradable for two years from the date of their issuance.

**Stock Issued in Private Placement** - On January 22, 2007, the Company sold 6 units at a price of \$50,000 per unit consisting of 35,280 unregistered shares of its common stock and five-year warrants to purchase up to an aggregate of 17,640 shares of its common stock at an exercise price of \$11.75 per share. The fair market value of these warrants was determined using the Black Scholes option pricing model at \$107,000. The Company incurred placement agent fees associated with the offering equal to 9% commissions, or \$27,000. In addition, in January 2007, the Company paid \$492,000 of private placement fees and legal fees related to an offering that occurred during 2006.

On December 26, 2006, the Company sold 94 units at a price of \$50,000 per unit for gross cash proceeds of \$4,700,000, consisting of 552,720 unregistered shares of our common stock and five-year warrants to purchase up to an aggregate of 276,360 shares of our common stock, at an exercise price of \$11.75 per share. The portion of the proceeds allocable to the warrants was determined using the Black-Scholes option pricing model to be \$1,360,736. The Company incurred placement agent fees associated with the offering equal to 9% commissions and 1% non-accountable fees of \$470,000, and issued the placement agent a five-year warrant to purchase up to 55,272 shares of our common stock, at an exercise price of \$11.75. The fair market value of these warrants was determined using the Black-Scholes option pricing model at \$272,147. Additional costs related to the transaction amounted to approximately \$54,000 resulting in net proceeds of approximately \$4,176,000.

**Stock Issued with Business Combination** -In February 2006, the Company issued 18,704 of its Common Stock plus additional costs related to the acquisition of substantially all of the assets of Plastic Printing Professionals (See Note 8). The value of the shares of Common Stock was determined based upon the average quoted market price of the Company's Common Stock for the ten days previous to the closing date of the acquisition of \$13.36 per share.

In September 2005, the Company purchased 100% of the Common Stock of Secured Document Systems ("SDS") for \$566,000, which consisted of 62,654 shares of its Common Stock, valued at \$518,000 plus additional costs related to the transaction. The value of the shares of Common Stock was determined based upon the quoted market price of the Company's Common Stock on September 9, 2005 of \$8.26 per share. SDS is an entity that holds various licensing and marketing rights to several of the Company's patents which it had acquired from the Wicker Family. In addition, SDS operates the Internet website www.ProtectedPaper.com which sells secured document solutions, including the Company's safety paper.

**Stock Warrants** - During year ended December 31, 2007, the Company received approximately \$55,000 in proceeds from the exercise of warrants to purchase 12,125 shares of its common stock. During 2006, the Company received approximately \$900,000 in proceeds from the exercise of 209,413 warrants.

On June 16, 2006, the Company issued to International Barcode Corporation (d/b/a Barcode Technology)("BTI"), a warrant to purchase 500,000 shares of the Company's common stock, \$0.02 par value per share, at a price of \$10.00 per share vesting over approximately one year and with an expiration date of June 16, 2007. The fair value of the warrants amounted to \$890,000 utilizing Black Scholes pricing model. This value is being recognized as the warrants vest. During the year ended December 31, 2007, the Company recognized approximately \$223,000 (\$668,000 -2006) of expense related to these warrants. The warrants were issued in conjunction with an agreement that provides BTI with the exclusive right to market, sell and manufacture DSS technologies, products and processes for all security-related applications for government and commercial use in China.

In June 2007, the Company entered into an agreement with BTI to extend the expiration date of the warrants from June 16, 2007 to December 31, 2007. In exchange, BTI has agreed to provide the Company with a non-exclusive license to market and produce BTI's advanced barcode technologies in the United States for five years. This extension was treated as a modification of the award in accordance with FAS 123R. The value of the modification of approximately \$521,000 was recorded as an other intangible asset. This increase to additional paid in capital is shown net of the tax effect of the related deferred tax liability of approximately \$181,000 as of December 31, 2007.

During 2007, the Company issued 25,000 fully vested warrants to purchase the Company's shares with an exercise price of \$12.59 per share with a three-year term to a unrelated third party consultant. Additionally, during 2007, the Company issued 136,760 warrants to purchase the Company's shares with an exercise price of \$12.63 per share with a five-year term to another unrelated third party consultant of which 50% of the warrants vested upon issuance with the remaining warrants to vest six months from the date of grant, subject to certain vesting acceleration provisions. As a result of these warrant issuances, the Company recognized approximately \$213,000 of compensation expense during the year ended December 31, 2007. In addition, as of December 31, 2007, approximately \$386,000 was recorded as prepaid services associated with the nonforfeitable, fully vested portion of these warrant grants. The Company values stock warrants utilizing the Black Scholes option pricing model. The Company records stock based payment expense related to these warrants at the then current fair value of at each reporting date as the services are performed in accordance with EITF 96-18. In the case of equity instruments issued to consultants, the fair value of the equity instrument is recognized over the term of the consulting agreement in accordance to EITF 00-18. Accordingly, the Company records the fair value of nonforfeitable, fully vested warrants issued for future consulting services as prepaid services in its consolidated balance sheet.

The following is a summary with respect to warrants outstanding at December 31, 2007 and 2006 and activity during the years then ended:

	2007			2006			
	Warrants	Weighted Average Exercise Price		Warrants	Weighted Av Warrants Exercise P		
Outstanding					_		
January 1 Granted during	923,818	\$	9.96	296,783	\$	4.10	
the year	179,400	\$	12.54	831,632	\$	10.70	
Exercised, including forfeited upon cashless							
exercise	(12,125)	\$	(4.55)	(204,597)	\$	(4.39)	
Lapsed	(500,000)	\$	(10.00)	<del>-</del>	\$	_	
Outstanding at December 31	591,093	\$	10.82	923,818	\$	9.96	
Weighted average months remaining			43.8			26.3	

The following table summarizes the warrants outstanding and exercisable as of December 31, 2007:

<b>Warrants Outstanding</b>				Warrants Exercisable			
Number of Shares	Weighted Average Remaining Contractual Life (in years)	Ave Exe	rage rcise	Number of Shares	Weighted Average Remaining Contractual Life (in years)	Ave Exe	ghted erage ercise rice
50,375	0.5	\$	2.02	50,375	0.5	\$	2.02
29,686	1.0 \$	\$	5.00	29,686	1.0	\$	5.00
511,032	4.1	\$	12.03	511,032	4.1	\$	12.03
591,093				591,093			
	Number of Shares 50,375 29,686 511,032	Number of Shares         Weighted Average Remaining Contractual Life (in years)           50,375         0.5           29,686         1.0           511,032         4.1	Weighted   Average   Remaining   Average   Exe	Number of Shares         Contractual Life (in years)         Exercise Price           50,375         0.5         \$ 2.02           29,686         1.0         \$ 5.00           511,032         4.1         \$ 12.03	Weighted Average Remaining Contractual Life (in years)         Weighted Average Exercise Price         Number of Shares         Number of Shares           50,375         0.5         2.02         50,375           29,686         1.0         5.00         29,686           511,032         4.1         12.03         511,032	Number of Shares         Contractual Life (in years)         Exercise Price         Number of Shares         Shares         1.0         \$ 5.00         29,686         1.0         \$ 5.00         29,686         1.0           \$11,032         4.1         \$ 12.03         \$ 511,032         4.1	Weighted Average Remaining Shares         Weighted Average Remaining Life (in years)         Weighted Average Remaining Exercise Price         Number of Shares         Number of Life (in years)         Number of Price Shares         Number of Shares         Contractual Life (in years)         Exercise Price Price Shares         Number of Shares         Description of Shares         Number of

Stock Options - The Company has two stock-based compensation plans. The 2004 Employees' Stock Option Plan (the "2004 Plan") provides for the issuance of up to a total of 1,200,000 shares of common stock authorized to be issued for grants of options, restricted stock and other forms of equity to employees and consultants, In June 2007, the Company's Board of Directors authorized an additional 500,000 shares of common stock to be authorized for issuance under the 2004 plan, subject to shareholder approval on May 1, 2008 at the Annual Shareholder's Meeting. Under the terms of the 2004 Plan, options granted thereunder may be designated as options which qualify for incentive stock option treatment ("ISOs") under Section 422A of the Internal Revenue Code, or options which do not qualify ("NQSOs"). The exercise price for options granted under the Director Plan is 100% of the fair market value of the Common Stock on the date of grant. The Non-Executive Director Stock Option Plan (the "Director Plan") provides for the issuance of up to a total of 100,000 shares of common stock authorized to be issued for options grants for non-executive directors and advisors. Under the terms of the Director Plan, an option to purchase (a) 5,000 shares of our common stock shall be granted to each non-executive director upon joining the Board of Directors and (b) 5,000 shares of our common stock plus and additional 1,000 shares of our common stock for each year that the applicable director has served on the Board of Directors, up to a maximum of 10,000 shares per year shall be granted to each non-executive director thereafter on January 2nd of each year; provided that any non-executive director who has not served as a director for the entire year immediately prior to January 2nd shall receive a pro rata number of options based on the time the director has served in such capacity during the previous year.

The following is a summary with respect to options outstanding at December 31, 2007 and 2006 and activity during the years then ended:

	Number of Options	Weighted Average Exercise Price	Weighted Average Life Remaining	Number of Options	Weighted Average Exercise Price	Weighted Average Life Remaining
			(in years)			(in years)
Outstanding at December 31, 2005	277,000 \$	8.38		38,750	\$ 5.99	
Granted	70,000	10.09		20,000	12.65	
Exercised	-	-		-	-	
Forfeited	(51,000)	(9.99)		-	-	
Outstanding at December 31, 2006:	296,000	8.17		58,750	8.02	
Granted	326,500	11.36		20,000	11.10	
Exercised	(5,000)	(8.38)		-	-	
Forfeited	-	-		-	-	
Outstanding at December 31, 2007:	617,500	9.70		78,750	8.78	
Exercisable at December 31, 2007:	280,167	8.14		58,750	7.99	
Aggregate Intrinsic Value of outstanding options at December 31, 2007	\$ 32,050		3.2	\$ 45,071		2.6
Aggregate Intrinsic Value of exercisable options at December 31, 2007	\$ 27,300		2.8	\$ 45,071		2.6
		F-15				

	Options Outstanding				Options Exercisable				
Danue of Evereira Driva	Number of			je se	Number of	Weighted Average Remaining Contractual		Weighted Average Exercise	
Range of Exercise Prices	Snares	Life (in years)	Price	<u> </u>	Shares	Life (in years)		Price	
\$2.20-\$5.00	13,750	1.1	\$	3.57	13,750	1.1	\$	3.57	
\$5.01-\$9.00	265,000	2.5	\$	7.22	246,000	2.4	\$	7.47	
\$9.01-\$12.91	417,500	3.8	\$ 1	1.43	79,167	3.8	\$	10.92	
	696,250				338,917				

The weighted-average grant date fair value of options granted during the year ended December 31, 2007 was \$5.11 (\$4.28 -2006). There were 5,000 options exercised in a cashless exercise during the year ended December 31, 2007 with a weighted average grant date fair value of \$3.12 per share. There were no options exercised during the year ended December 31, 2006.

The fair value of each option award is estimated on the date of grant utilizing the Black Scholes Option Pricing Model that uses the assumptions noted in the following table.

	2007	20	06	20	05	
Volatility	54.2%		51.0%		45%	
Expected option term	3.61	years	3.1	years	3.4	years
Risk-free interest rate	4.2%		4.4%		4.0%	
Expected forfeiture rate	0.0%		0.0%		0.0%	
Expected dividend yield	0.0%		0.0%		0.0%	

The following table summarizes the activity of the Company's non-vested options under the stock option plans:

	Number of Non-vested Shares Subject to Options	Weighted- Average Grant Date Fair Value		
Non-vested as of December 31, 2005	10,000	\$	3.68	
Non-vested granted- 2006	70,000		4.33	
Vested - 2006	10,000		3.68	
Forfeited - 2006	-		-	
			_	
Non-vested as of December 31, 2006	70,000	\$	4.33	
Non-vested granted- 2007	339,833		5.11	
Vested - 2007	52,500		4.27	
Forfeited - 2007	-		-	
Non-vested as of December 31, 2007	357,333	\$	5.06	

As of December 31, 2007, there was approximately \$1,444,000 of unrecognized compensation cost related to stock options granted under the 2004 Employees' Stock Option Plan which costs is expected to be recognized over a period of 3.0 years. There was no unrecognized compensation cost related to non-vested options granted under the Non-Executive Director plan. The total fair value of shares that vested during the year- ended December 31, 2007 was \$224,000 (\$36,800 during the year ended December 31, 2006).

Stock-Based Compensation - In December 2004, the Financial Accounting Standards Board issued SFAS 123R, Share-Based Payment ("SFAS 123R"). SFAS 123R supersedes SFAS 123, Accounting for Stock Based Compensation, and Accounting Principles Board Opinion 25, Accounting for Stock Issued to Employees ("APB 25) and its related implementation guidance. On January 1, 2006, the Company adopted the provisions of SFAS 123R using the modified prospective transition method. Under this method, the Company is required to record compensation expense for all stock based awards granted after the date of adoption and for the unvested portion of previously granted awards that remain outstanding as of the beginning of the adoption and prior periods have not been restated. Under SFAS 123R, compensation expense related to stock based payments are recorded over the requisite service period based on the grant date fair value of the awards.

Prior to the adoption of SFAS 123R, the Company accounted for employee stock options using the intrinsic value method in accordance with APB 25. Accordingly, no compensation expense was recognized for stock options issued to employees as long as the exercise price was greater than or equal to the market value of the Common Stock at the date of grant. In accordance with SFAS 123, the Company disclosed the summary of pro forma effects to reported net loss as if the Company had elected to recognize compensation costs based on the fair value of the awards at the grant date.

The compensation cost that has been charged against income for options granted under the plans was approximately \$582,000 for the year ended December 31, 2007. The impact of these expenses to basic and diluted earnings per share was approximately \$0.04 during the year.

In December 2005, the Company's compensation committee approved an acceleration of all unvested options at that time. Pursuant to this, the Company recorded stock based compensation expense based on the intrinsic value of in-the-money options and an estimate of the employees that would terminate prior to the original vesting that would receive a benefit from the acceleration. As of that date, the Company's estimate of the benefit was \$78,000, which was recorded as stock based compensation expense. During 2006, the Company adjusted its estimate of the benefit and recorded an additional \$8,000 of stock based compensation expense related to the acceleration.

Stock based compensation costs are expensed based on the nature of the employee or consultant activity, and have been classified as follows:

	2007	2006	2005
Stock based payments:			
Selling, general and administrative	\$ 1,355,000	\$ 1,002,000	\$ 119,000
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#### Pro-Forma Stock Compensation Expense:

For the year ended December 31, 2005, the Company applied the intrinsic value method of accounting for stock options as prescribed by APB 25. Since all options granted during year ended December 31, 2005 had an exercise price equal to the closing market price of the underlying common stock on the grant date, no compensation expense was recognized. If compensation expense had been recognized based on the estimated fair value of each option granted in accordance with the provisions of SFAS 123 as amended by Statement of Financial Accounting Standard 148, our net loss and net loss per share would have been reduced to the following pro-forma amounts (in thousands, except per share amounts):

		Year Ended December 31, 2005				
		\$ Amount		\$ Per share		
Net loss, as reported	\$	(2,842,790)	\$	(0.24)		
Less: Stock based compensation due to acceleration of options per APB 25		77,876		0.01		
Increase in loss due to fair value of employee options		(488,581)		(0.04)		
Net loss, pro-forma	\$	(3,253,495)	\$	(0.27)		

Restricted Stock Issued to Employees - Restricted common stock is issued for services to be rendered and may not be sold, transferred or pledged for such period as determined by our Compensation Committee. Restricted stock compensation cost is measured as the stock's fair value based on the quoted market price at the date of grant. The restricted shares issued reduce the amount available under the employee stock option plans. Compensation cost is recognized only on restricted shares that will ultimately vest. The Company estimates the number of shares that will ultimately vest at each grant date based on historical experience and adjust compensation cost and the carrying amount of unearned compensation based on changes in those estimates over time. Restricted stock compensation cost is recognized ratably over the requisite service period which approximates the vesting period. An employee may not sell or otherwise transfer unvested shares and, in the event that employment is terminated prior to the end of the vesting period, any unvested shares are surrendered to us. We have no obligation to repurchase restricted stock.

The following is a summary of activity of restricted stock during the years ended at December 31, 2007 and 2006:

	Shares	avera	ghted- ge Grant air Value
Restricted shares outstanding, December 31, 2005	-	\$	-
Restricted shares granted	375,000		10.29
Restricted shares vested	-		-
Restricted shares forfeited	-		-
Restricted shares outstanding, December 31, 2006	375,000	\$	10.29
Restricted shares granted	220,000		12.50
Restricted shares vested	(21,677)		(10.77)
Restricted shares forfeited	(60,000)		(10.19)
Restricted shares outstanding, December 31, 2007	513,323	\$	12.35
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For the year ended December 31, 2007, included in grants of restricted shares are 25,000 shares of the Company's common stock with a fair value of \$312,500 granted to a member of the Company's management that vests over a two year period with approximately \$104,000 included in stock based compensation expense for the year ended December 31, 2007. Also included in the 2007 grants of restricted shares are 195,000 shares of performance based restricted stock granted to certain members of the Company's senior management, all of which immediately vest upon the occurrence of certain events over the next 5 years, which include, among other things a change of control of the Company or other merger or acquisition of the Company, and the achievement of certain financial goals, including among other things a successful result of the Company's patent infringement lawsuit against the European Central Bank. During the year ended December 31, 2006, 250,000 of similar performance based restricted shares were granted to the Company's President. The Company periodically evaluates the likelihood of reaching the performance requirements and will be required to recognize an aggregate of \$5,563,000 of compensation expense associated with these performance based awards if such awards should vest. As of December 31, 2007, vesting is not considered probable and no compensation expense has been recognized for these grants.

In addition, during 2006, the Company granted 65,000 in restricted stock to employees that vest over 3 years beginning on the grant date, unless cancelled or forfeited. Approximately, \$233,000 of stock based compensation expense was recognized associated with this restricted stock grant during the year ended December 31, 2007 and 21,667 of the restricted shares were forfeited after they were vested. In addition, during 2006, 60,000 restricted shares were granted to the Company's President subject to the attainment of certain performance criteria during 2007, which were not met and therefore, forfeited as of December 31, 2007.

#### NOTE 8. -Business Combinations-

Plastic Printing Professionals, Inc.

On February 7, 2006, the Company acquired substantially all of the assets of Plastic Printing Professionals, Inc. ("P3") for \$1.25 million in cash, 18,704 shares of the Company's Common Stock valued at \$250,000 and the assumption of certain liabilities. The cash portion of the purchase price was paid using the Company's cash on hand. P3 is a security printer specializing in plastic cards containing security technologies. P3 has 25 full-time employees and had sales of approximately \$2.7 million in 2005. Commencing on February 7, 2006, the results of P3's operations are included in the consolidated financial statements of the Company. The Company accounted for the acquisition as a business combination under FASB 141 "Business Combinations". During the quarter ended June 30, 2006, the Company revised its allocations from its preliminary estimates based upon the receipt of a valuation report that resulted in an increase in the amount allocated to acquired intangibles and a corresponding decrease in the amount allocated to goodwill of \$225,000. The purchase price has been allocated based on the estimated fair market value of the assets acquired and liabilities assumed as follows:

Accounts receivable	\$ 166,000
Inventory & prepaid assets	83,000
Fixed assets	258,000
Identified intangible assets	625,000
Goodwill	 685,000
Total Assets	\$ 1,817,000
Liabilities Assumed	\$ (265,000)
Total Purchase Price	\$ 1,552,000

Set forth below is the unaudited pro forma revenue, operating loss, net loss and loss per share of the Company as if P3 had been acquired by the Company as of January 1, 2005:

	Tw	Twelve Months Ended December 31,			
		2006		2005	
Revenue	\$	5,084,530	\$	4,417,684	
Operating Loss		(4,878,643)		(2,840,703)	
Net Loss		(4,836,690)		(2,781,512)	
Basic and diluted loss per share		(0.38)		(0.23)	

Secured Document Systems, Inc.

On September 9, 2005, the Company purchased 100% of the Common Stock of Secured Document Systems ("SDS") for \$566,000, which consisted of 62,654 shares of its Common Stock plus additional costs related to the transaction. The value of the shares of Common Stock was determined based upon the quoted market price of the Company's Common Stock on September 9, 2005 of \$8.26 per share. SDS is an entity that holds various licensing and marketing rights to several of the Company's patents which it had acquired from the Wicker Family. In addition, SDS operates the Internet website www.ProtectedPaper.com which sells secured document solutions, including the Company's safety paper. Commencing on September 1, 2005, the results of SDS's operations are included in the consolidated financial statements of the Company. The Company accounted for the acquisition as a business combination under FASB 141 "Business Combinations". Included in the assets acquired is a receivable of approximately \$84,000 from the Estate of Ralph Wicker, which is deemed a related party to an officer of the Company. The Company expects to collect the entire amount of this receivable.

The presentation of pro-forma results for 2005 and 2004 as if the acquisition of SDS had occurred at the beginning of each reporting period would not be material for the consolidated entity. The purchase price was allocated based on the estimated fair market value of the assets acquired and liabilities assumed as follows:

Accounts Receivable	\$ 7,000
Inventory	5,000
Fixed Assets	3,000
Related party royalty receivable	84,000
Customer list	\$ 41,000
Goodwill	 428,000
Total Assets	\$ 568,000
Liabilities Assumed	\$ (2,000)
Total Purchase Price	\$ 566,000

### **NOTE 9. -Discontinued Operations**

On September 25, 2007, the Company sold certain assets and the operations of its retail copying and quickprinting operations to an unrelated third party for \$80,000 and the assumption of ongoing operating leases. The sale included fixed assets with a net book value of approximately \$37,000. In accordance with SFAS 144, the disposal of assets constitutes a component of the entity and has been accounted for as discontinued operations. The Company recognized a gain on the sale of approximately \$43,000. The operating results relating to these assets are segregated and reported as discontinued operations in the accompanying 2007, 2006 and 2005 consolidated statement of operations. The results of operations directly attributed to the division's operations that have been reclassified from continuing operations are as follows:

		Year Ended December 31,						
		2007		2006		2005		
Revenues	\$	291,781	\$	525,998	\$	483,477		
Cost of sales	Ψ	142,331	Ψ	315,191	Ψ	266,000		
Operating expenses		203,917		317,624		457,202		
Loss from discontinued operations	\$	(54,467)	\$	(106,817)	\$	(239,725)		

#### **NOTE 10. - INCOME TAXES-**

Following is a summary of the components giving rise to the income tax provision (benefit) for the years ended December 31:

	 2007	 2006	 2005
Currently payable:			
Federal	\$ -	\$ -	\$ -
State	-	-	-
Total currently payable	-	-	-
Deferred:			
Federal	(2,062,311)	(1,258,295)	(1,583,066)
State	(492,039)	 (300,071)	 (377,520)
Total deferred	(2,554,350)	(1,558,366)	(1,960,586)
Less increase in allowance	2,573,353	1,558,366	 1,960,586
Net deferred	 19,003	 <u>-</u>	 <u>-</u>
Total income tax provision (benefit)	\$ 19,003	\$ 	\$ 

#### Individual components of deferred taxes are as follows:

Deferred tax assets:	 2007	 2006	 2005
Net operating loss carry forwards	\$ 6,621,844	\$ 4,860,723	\$ 3,625,875
Depreciation and amortization		-	57,786
Equity issued for services	541,964	460,318	93,316
Other	 389,934	 70,223	 30,880
Total	7,553,742	5,391,264	3,807,857
Less valuation allowance	(7,501,679)	(5,366,222)	(3,807,857)
Gross deferred tax assets	\$ 52,063	\$ 25,042	\$ -

Deferred tax liabilities:				
Goodwill	\$	19,003	-	-
Modification of equity awards for licensing agreeement		180,997	-	-
Depreciation and other amortization		52,063	\$ 25,042	\$ _
Gross deferred tax liabilities	\$	252,063	\$ 25,042	\$ -
Net deferred tax liabilities	<u>\$</u>	(200,000)	\$ -	\$ 

The Company has approximately \$19,368 000 in net operating loss carryforwards ("NOL's") available to reduce future taxable income, of which approximately \$1,412,000 is subject to change of control limitations that generally restricts the utilization of the NOL per year and \$2,658,000 of the NOL will be allocated to contributed capital when subsequently realized. Due to the uncertainty as to the Company's ability to generate sufficient taxable income in the future and utilize the NOL's before they expire, the Company has recorded a valuation allowance accordingly. Due to equity issued for services expiring unexercised during 2007 the change in the valuation allowance on the statements of operations is different than the change on the balance sheet by \$438,000. A portion of the net operating loss carryforward amounting to approximately \$367,000, relates to tax deductions for options and warrants exercised subsequent to the implementation of SFAS 123(R), which are not included in the determination of the deferred tax assets above and will be recognized in accordance with SFAS 123(R) when realized for tax purposes. These carryforwards expire at various dates from 2022 through 2027.

The differences between the United States statutory federal income tax rate and the effective income tax rate in the accompanying consolidated statements of operations are as follows:

		2007	2006	2005
Statutory United States federal rate		(34)%	(34)%	(34)%
State income taxes net of federal		(5)	(4)	(5)
Permanent differences		2	6	1
Equity based compensation		-	-	(32)
Expiration of net operating loss		-	-	-
Change in valuation reserves		37	32	70
Effective tax rate			<u>-</u> %	<u>-</u> %
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In July 2006, the FASB released Interpretation No. 48, "Accounting for Uncertainty in Income Taxes - an Interpretation of FASB Statement 109" ("FIN48"). Effective for fiscal years beginning after December 15, 2006, FIN48 provides guidance on the financial statement recognition and measurement for income tax positions that the Company has taken or expect to take in the Company's income tax returns. It also provides related guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The Company adopted the provisions of FIN48 on January 1, 2007. The adoption did not have a material impact on the Company's consolidated results of operations and financial position, and therefore, the Company did not have any adjustment to the January 1, 2007 beginning balance of retained earnings. In addition, the Company did not have any material unrecognized tax benefits at December 31, 2007.

The Company recognizes interest accrued and penalties related to unrecognized tax benefits in tax expense. During the years ended December 31, 2007 the Company recognized no interest and penalties.

The Company files income tax returns in the U.S. federal jurisdiction and various states. The tax years 2004-2006 generally remain open to examination by major taxing jurisdictions to which the Company is subject.

#### **NOTE 11. - DEFINED CONTRIBUTION PENSION PLAN**

The Company established an Employee savings plan (the "401(k) Plan") in 2006 which qualifies as a deferred salary arrangement under Section 401(k) of the Internal Revenue Code. Employees become eligible to participate in the Plan at the beginning of the following quarter after the employee's hire date. Employees may contribute up to 20% of their pay to the Plan, subject to the limitations of the Internal Revenue Code. Company matching contributions are discretionary. Prior to 2006, the Company sponsored a simple individual retirement account (the "Simple IRA Plan") covering all eligible employees. Pursuant to the 401(k) Plan, employees may elect to defer a portion of their salary on a pre-tax basis. For employees who participated in the plan, the Company matched the employer's contribution in 2007 pursuant to the Safe Harbor Provisions of Section 401(k) of the Internal Revenue Code up to 4% in 2006 and 2007 and in 2005 up to 3% of the employee's annual compensation. During the year ended December 31, 2007, the Company contributed approximately \$71,000 to the 401(k) plan (\$53,000 - 2006, \$11,000 -2005).

#### **NOTE 12. - COMMITMENTS**

**Facilities** - The Company leases a total of approximately 39,700 square feet of office space for its administrative offices, its printing facilities and legal supplies business at a monthly rental aggregating approximately \$29,000. The leases expire through July 2014, although renewal options exist to extend lease agreements for up to an additional 60 months.

**Equipment Leases** - The Company leases printing, copying, collating and stapling equipment for its printing operations. The leases may be capital leases or operating leases and are generally for a term of 36 to 60 months. The leases expire through July 2011.

A summary of lease commitments at December 31, 2007 are as follows:

					Ope	rating Leases		
	Capi	ital Leases	es Equipme		l	Facilities		Total
Payments made in 2007	\$	41,680	\$	55,643	\$	258,477	\$	314,120
Future minimum lease commitments:								
2008		125,962		39,801		349,490		389,291
2009		109,744		36,335		361,375		397,710
2010		88,207		29,939		370,212		400,151
2011		88,207		6,271		385,239		391,510
2012		75,608		-		281,807		281,807
Thereafter						433,535		433,535
Total future minimum lease commitments	\$	487,728	<u>\$</u>	112,346	<u>\$</u>	2,181,658	<u>\$</u>	2,294,004
Less amount representing interest		(112,959)						
Present value of future minimum lease commitments		374,769						
Less current portion		(79,948)						
Long term portion	<u>\$</u>	294,821						

**Employment agreements** -The Company has employment agreements having terms in excess of one year with four of its executives with terms ranging from three to five years through June 2009. The agreements provide for severance payments of between 12 and 18 months of salary in the event of termination for certain causes. As of December 31, 2007, the minimum annual severance payments under these employment agreements is, in aggregate, approximately \$830,000.

Contingent Litigation Payment -In May 2005, the Company made an agreement with its legal counsel in charge of the Company's litigation with the European Central Bank which capped the fees for all matters associated with that litigation at \$500,000 plus expenses, and a \$150,000 contingent payment upon a successful ruling or settlement on the Company's behalf in that litigation. The Company will record the \$150,000 in the period in which the Company has determined that a successful ruling or settlement is probable.

In addition, pursuant to an agreement made in December 2004, the Company is required to share the economic benefit derived from settlements, licenses or subsequent business arrangements that the Company obtains from any infringer of patents formerly owned by the Wicker Family. For infringement matters involving certain U.S. patents, the Company will be required to disburse 30% of the settlement proceeds. For infringement matters involving certain foreign patents, the Company will be required to disburse 14% of the settlement proceeds. These payments do not apply to licenses or royalties to patents that the Company has developed or obtained from persons other than the Wicker Family. As of December 31, 2007, there have been no settlement amounts related to these agreements.

Legal Proceedings - On August 1, 2005, we commenced a suit against the European Central Bank (ECB) alleging patent infringement by the European Central Bank and have claimed unspecified damages. We brought the suit in European Court of First Instance in Luxembourg. We alleged that all Euro banknotes in circulation infringe our European Patent 455750B1 (the "Patent"), which covers a method of incorporating an anti-counterfeiting feature into banknotes or similar security documents to protect against forgeries by digital scanning and copying devices. The Court of First Instance ruled on September 5, 2007 that it does not have jurisdiction to rule on the patent infringement claim, and also ruled that we will be required to pay attorneys and court fees of the ECB. The ECB have claimed attorneys and court fees in the amount of Euro 93,752, which will be subject to an assessment procedure that will not likely be concluded until no earlier than the middle of 2008.

On March 24, 2006, we received notice that the ECB has filed a separate claim in the United Kingdom and Luxembourg patent courts seeking the invalidation of the Patent. Claims to invalidity in each of the Netherlands, Belgium, Italy, France, Spain, Germany and Austria were subsequently served on the Company. On March 26, 2007, the High Court of Justice, Chancery Division, Patents Court in London, England (the "English Court") ruled that the Patent that was awarded to us by the European Patent Office Technical Board of Appeal has been deemed invalid in the United Kingdom. The English Court's decision does not affect the validity of the Patent in other European countries. On March 30, 2007, the Company was given permission by the English Court to appeal to the Court of Appeal the ruling, and such appeal was heard on February 4, 2008 and a decision is pending. As a result of the English Court's ruling, the Company was also required to pay a portion of the ECB's legal costs associated with the case. On April 2, 2007, the English Court rewarded the ECB 180,000 pounds (USD \$365,000) for such reimbursement, of which the Company paid 90,000 pounds (USD \$182,000) on April 4, 2007 and the remaining 90,000 pounds (\$182,000) is included in accrued expenses at December 31, 2007. The Company appealed the English Court decision in April 2007. In July 2007, the Company established a restricted cash balance of 87,500 British pounds, or approximately \$177,000, as collateral for a deed of guarantee required by the English Court of Appeals in order for the Company to pursue the appeal in that court. The Company is currently awaiting the decision of the appeal. On March 27, 2007, the German Federal Patent Court (Bundespatentgericht) in Munich, Germany ruled that the Patent was valid in Germany. This ruling validates the legal basis of the Company's infringement suit against the ECB. In addition, as a result of this ruling, the Company expects to be awarded reimbursements for its costs associated with the German validity case, which is Euro 44,692. On January 9, 2008, the Tribunal de Grande Instance de Paris, 3<sup>rd</sup> Chamber - 3<sup>rd</sup> Section of the High Court of Paris in Paris, France ruled that the Patent was invalid in France. The court ruled that no fees were owed by the Company to the ECB for the French litigation. The Company is evaluating whether to appeal this decision. On March 12, 2008, the District Court of the Hague in the Netherlands ruled that the patent was valid in the Netherlands. We expect the ECB to appeal this decision. Additional decisions and trials regarding validity are expected in the five other countries during 2008 and 2009.

On January 31, 2003, we commenced an action, unrelated to the above ECB litigation, entitled New Sky Communications, Inc., As Successor-In-Interest To Thomas M. Wicker, Thomas M. Wicker Enterprises, Inc. and Document Security Consultants V. Adler Technologies, Inc. N/K/A Adlertech International, Inc. and Andrew McTaggart (United States District Court, Western District Of New York Case No.03-Cv-6044t(F)) regarding certain intellectual property in which we have an interest. We commenced this action alleging various causes of action against Adler Technologies, Inc. and Andrew McTaggart for breach of contract, breach of the duty of good faith and fair dealing, various business torts, including unfair competition and declaratory relief. Adler distributes and supplies anti-counterfeit document products and Mr. McTaggart is a principal of Adler. Adler had entered into several purported agreements with Thomas M. Wicker Enterprises and Document Security Consultants, both of which we acquired in 2002. These alleged agreements, generally, would have authorized Adler to manufacture in Canada our "Checkmate®" patented system for verifying the authenticity of currency and documents. Other purported agreements were signed between these parties and Thomas Wicker regarding other technology claimed to have been owned by Wicker and assigned to us. Among other things, we contend that certain of the purported agreements are not binding and/or enforceable. To the extent any of them are binding and enforceable, we claim that Adler has breached these purported agreements, failed to make an appropriate accounting and payments under them, and may have exceeded the scope of its license. Adler has denied the material allegations of the complaint and has counterclaimed against us, claiming Adler owns or co-owns or has a license to use certain technologies of ours. In May 2005, we filed our first amended and supplemental complaint adding Blanks/USA and Raymond Maxon as additional defendants. In February 2007, we filed our second amended and supplemental complaint adding Judith Wu (McTaggart's wife) and Arcis Digital Security, Inc. (a company in which Ms. Wu is involved) as additional defendants. Maxon has asserted a counterclaim against us contending that our purported acquisition of a certain patent from Thomas Wicker in 2002 gave rise to an alleged right on the part of Maxon to receive a portion of Thomas Wicker's proceeds from such acquisition. We have denied the material allegations of all of the counterclaims. If Adler is successful, it may materially affect us, our financial condition, and our ability to market and sell certain of our technology and related products. This case is in discovery phase, and it is too soon to determine how the various issues raised by the lawsuit will be determined.

In addition to the foregoing, we are subject to other legal proceedings that have arisen in the ordinary course of business and have not been finally adjudicated. Although there can be no assurance in this regard, in the opinion of management, none of the legal proceedings to which we are a party, whether discussed herein or otherwise, will have a material adverse effect on our results of operations, cash flows or our financial condition.

#### NOTE 13. - SUPPLEMENTAL CASH FLOW INFORMATION

		2007	2006	2005
Cash paid for interest	\$	5,000	15,000	26,000
Non-cash investing and financing activities:				
Equity issued for patent defense costs	\$	746,000	457,000	500,000
Modification of equity awards for license agreement	\$	521,000	-	-
Equity issued for acquisition	\$	-	250,000	518,000
Equity issued for prepaid services	\$	561,000	-	-
Equity issued for other intangible assets	\$	-	-	3,906,000
Equipment purchased via capital lease	\$	325,000	-	-
Deferred tax liability offsetting additional paid in capital	\$	181,000	-	-
F	-24			

#### **NOTE 14. - SEGMENT INFORMATION**

The Company's businesses are organized, managed and internally reported as three operating segments. Two of these operating segments, Document Security Systems and Plastic Printing Professionals are engaged in various aspects of developing and applying printing technologies and procedures to produce, or allow others to produce, documents with a wide range of features, including the Company's patented technologies and trade secrets. For the purposes of providing segment information, these three operating segments have been aggregated into one reportable segment in accordance with Financial Accounting Standards Board ("FASB") Statement No. 131- "Disclosures about Segments of an Enterprise and Related Information". A summary of the two segments is as follows:

Document Security and Production License, manufacture and sale of document security technologies, including digital security print solutions and secure printed products at Document Security Systems and Plastic Printing Professionals divisions. In September 2007, the Company sold the assets of its retail printing and copying division, a former component of the Document Security and Production segment, to an unrelated third party as this operation was not critical to the Company's core operations. The results of this division are reported as discontinued operations and are not a component of these segment results (See Note 9).

**Legal Supplies** 

Sale of specialty legal supplies, primarily to lawyers and law firms located throughout the United States as Legalstore.com.

Approximate information concerning the Company's operations by reportable segment as of and for the year ended December 31, 2007, 2006 and 2005 is as follows. The Company relies on intersegment cooperation and management does not represent that these segments, if operated independently, would report the results contained herein:

2007	Lega	Legal Supplies		ment Security Production	 Corporate	 Total
Revenues from external						
customers	\$	682,000	\$	5,309,000	\$ <u>-</u>	\$ 5,991,000
Interest Income					93,000	93,000
Interest		<u> </u>		<u> </u>	 93,000	 93,000
Expense		<u>-</u>		<u>-</u>	 5,000	 5,000
Stock based payments		<u>-</u>		1,180,000	 175,000	 1,355,000
Depreciation and amortization		12,000		1,896,000	37,000	 1,945,000
Operating (loss) profit		6,000		(3,943,000)	(3,084,000)	 (7,021,000)
Capital Expenditures		16,000		2,898,000	-	2,914,000
Identifiable assets		420,000		10,561,000	613,000	 11,594,000
2006						
Revenues from external						
customers	\$	631,000	\$	3,677,000	\$ -	4,308,000
Interest						
Income					 60,000	 60,000
Interest Expense		-		7,000	8,000	15,000
Stock based payments		-		799,000	203,000	1,002,000
Depreciation and amortization		11,000		1,134,000	88,000	1,233,000
Operating (loss) profit		(24,000)		(2,637,000)	 (2,105,000)	(4,766,000)
Capital Expenditures		34,000		1,634,000	11,000	1,679,000
Identifiable				, ,	 .,	 , , , , , , ,
assets		247,000		8,370,000	 5,849,000	 14,466,000
2005						

Revenues				
from external				
customers	\$ 525,000	\$ 741,000	\$ <u> </u>	1,266,000
Interest				
Income	 	<u>-</u>	 86,000	86,000
Interest				
Expense	 1,000	 <u>-</u>	 3,000	4,000
Stock based				
payments	 <u>-</u>	 100,000	 19,000	119,000
Depreciation				
and amortization	 1,000	 633,000	 87,000	721,000
Operating				
(loss) profit	 29,000	 (1,228,000)	 (1,485,000)	(2,684,000)
Capital				
Expenditures	 14,000	 5,199,000	 3,000	5,216,000
Identifiable				
assets	 195,000	 5,809,000	 4,329,000	10,333,000
		F-25		

International revenue, which consists of sales to customers with operations in Western Europe, Latin America, Africa, Mddle East and Asia comprised 13% of total revenue for 2007, (11%- 2006, less than 1% for 2005). Revenue is allocated to individual countries by customer based on where the product is shipped to, location of services performed or the location of equipment that is under an annual maintenance agreement. The Company had no long-lived assets in any country other than the United States for any period presented.

*Major Customers* - During 2007, one customer accounted for 13% of the Company's total revenue from continuing operations. As of December 31, 2007, one customer accounted for 16% of the Company's trade accounts receivable balance. In 2006, no customer accounted for 10% or more of the Company's total revenue or one of its segments revenue. As of December 31, 2006,, one customer accounted for 23% and one customer accounted for 12%, respectively, of the Company's trade accounts receivable balance. In 2005, the Company derived 51% of its document security revenue (22% of total revenue) from one customer of which \$31,000 was in accounts receivable (19% of total) as of December 31, 2005.

## **NOTE 15. - RELATED PARTY TRANSACTIONS**

On January 4, 2008, the Company entered into a Credit Facility Agreement with Fagenson and Co., Inc., as agent, a related party to Robert B. Fagenson, Chairman of the Company's Board of Directors. Under the Fagenson Credit Agreement, the Company can borrow up to a maximum of \$3,000,000 from time to time up to and until January 4, 2010. The advances are generally limited to \$400,000 unless otherwise mutually agreed upon by both parties per fiscal quarter, with the exception of \$600,000 that can be advanced at any time for patent litigation related bills. Any amount borrowed by the Company pursuant to the Fagenson Credit Agreement will have an annual interest rate of 2% above LIBOR and will be secured by the Common Stock of Plastic Printing Professionals, Inc., the Company's wholly owned subsidiary. Interest is payable quarterly in arrears and the principal is payable in full at the end of the term under the Fagenson Credit Agreement. In addition, on January 4, 2008, the Company also entered into a Credit Facility Agreement with Patrick White, the Company's Chief Executive Officer. Under the White Credit Agreement, the Company can borrow up to \$600,000 from time to time up to and until January 4, 2010. Any amount borrowed by the Company pursuant to the White Credit Agreement will have an annual interest rate of 2% above LIBOR and will be secured by the accounts receivable of the Company. Interest is payable quarterly in arrears and the principal is payable in full at the End of the Term under the White Credit Agreement. Mr. White can accept common stock instead of cash upon default. Under the terms of the agreements, the Company is required to comply with various covenants. During the year ended December 31, 2007, Patrick White advanced the Company \$300,000 while the terms of the credit facility agreement were being finalized.

On December 26, 2006, the Company sold 94 units at a price of \$50,000 per unit for gross cash proceeds of \$4,700,000, consisting of 552,720 unregistered shares of our common stock and five-year warrants to purchase up to an aggregate of 276,360 shares of our common stock, at an exercise price of \$11.75 per share (See Note 7). A portion of the proceeds were generated by Fagenson & Co., Inc. acting as placement agent for the offering. Fagenson and Co., Inc. is a related party to a member of the Company's Board of Directors. Pursuant to the Company's placement agent fee arrangement, the Company paid approximately \$230,000 to Fagenson and Co., Inc.

On August 26, 2005, we agreed to issue 150,000 of restricted shares to Strategic Resource Advisory Services ("SRAS"), a subsidiary of IDT Corporation, in exchange for the payment of up to \$500,000 of our legal expenses that we will incur during our lawsuit against the European Central Bank. IDT Corporation is a related party to a member of the Company's Board of Directors. Pursuant to this transaction, we recorded a \$500,000 other asset that will be reclassified to patent assets as payments are made by SRAS on behalf of the Company. The cash value of the contract of \$500,000 was deemed a more readily determinable fair value than the shares of Common Stock that were issued but are not tradable for two years from their date of issuance. As of December 31, 2006, \$91,000 is included in prepaid expenses related to this item.

## NOTE 16. - SELECTED QUARTERLY CONSOLIDATED FINANCIAL DATA (Unaudited)

The following table presents selected unaudited consolidated financial results for each of the eight quarters in the two-year period ended December 31, 2007. In our opinion, this unaudited information has been prepared on the same basis as the audited information and includes all adjustments (consisting of only normal recurring adjustments) necessary for a fair statement of the financial information for the period presented.

Three Months Ended

Revenue			I nree Months Ended														
Security printing 8 products   1,148,000   \$ 946,000   \$ 827,000   299,000   339,000   247,000   60,000   37,000   37,000   37,000   389,000   247,000   60,000   37,000   37,000   389,000   247,000   60,000   37,000   389,000   247,000   60,000   37,000   37,000   389,000   247,000   145,000   170,000   170,000   170,000   186,000   1,176,000   170,000   1,285,0				;	•			ı				,	•			ı	March 31, 2006
Productics   \$1,148,000   \$946,000   \$827,000   \$991,000   \$120,000   \$724,000   \$971,000   \$4824, Poyalleis   \$324,000   \$278,000   \$90,000   \$12,000   \$12,000   \$163,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000   \$17,000   \$18,000	Revenue					_											
Royalties   324,000   278,000   294,000   299,000   339,000   247,000   60,000   37.0	Security printing &																
Digital solutions   17,000   9,000   12,000   163,000   -	• • •	\$	1,148,000	\$	946,000	\$	827,000	\$	991,000	\$	810,000	\$	724,000	\$	971,000	\$	492,00
Digital solutions   17,000   9,000   12,000   163,000   -   -   -   -   -   -   -   -   -	Royalties		324,000		278,000		294,000		299,000		339,000		247,000		60,000		37,00
Legal products         169,000         176,000         162,000         175,000         162,000         1,75,000         1,70,00         1,70,00         1,70,00         1,70,00         1,70,00         1,70,00         698,00           Costs of revenue           Security printing & products         774,000         696,000         548,000         572,000         511,000         563,000         327,000         100,000         3,000         34,000         572,000         511,000         563,000         327,000         103,000         83,000         103,000         83,000         660,000         77,000         103,000         103,000         83,000         660,000         77,000         103,000         103,000         83,000         665,000         77,000         103,000         103,000         83,000         597,000         640,000         430,000         103,000         665,000         77,000         430,000         103,000         665,000         77,000         642,000         665,000         597,000         640,000         238,000         213,000         408,000         165,000         165,000         165,000         165,000         165,000         165,000         165,000         165,000         165,000         165,000         165,000         165,000	Digital solutions										-		-		-		
Total Revenue 1,658,000 1,409,000 1,295,000 1,628,000 1,296,000 1,139,000 1,176,000 698,000  Costs of revenue Security printing & products 774,000 636,000 548,000 507,000 572,000 511,000 563,000 327,000 103,000 3,000	•		•		•				•		147 000		168 000		145 000		170.00
Security printing &	• .	_		_		_				_		_		_			•
Security printing & products   774,000   636,000   548,000   507,000   572,000   511,000   563,000   327			1,656,000		1,409,000		1,295,000		1,020,000		1,296,000		1,139,000		1,176,000		699,00
Products   774,000   636,000   548,000   370,000   370,000   370,000   370,000   370,000   370,000   370,000   370,000   370,000   370,000   370,000   370,000   370,000   380																	
Digital sales	Security printing &																
Legal products   78,000   83,000   91,000   103,000   83,000   86,000   77,000   103,000   77,000   103,000   77,000   103,000   77,000   103,000   77,000   103,000   77,000   103,000   77,000   103,000   77,000   103,000   77,000   103,000   77,000   103,000   10	products		774,000		636,000		548,000		,		572,000		511,000		563,000		327,00
Total cost of revenue 856,000 722,000 642,000 644,000 655,000 597,000 640,000 430,000 660,000 430,000 660,000 700,000	Digital sales		4,000		3,000		3,000		34,000		-		-		-		
Total cost of revenue 856,000 722,000 642,000 644,000 655,000 597,000 640,000 430,000 430,000 Gross profit Security printing & products 374,000 310,000 279,000 484,000 238,000 213,000 408,000 165,500 120,000 339,000 247,000 60,000 37,000 129,000 129,000 129,000 129,000 129,000 120,000	Legal products		78,000		83,000		91,000		103,000		83,000		86,000		77,000		103,00
Security printing & products   374,000   310,000   279,000   484,000   238,000   213,000   408,000   165	Total cost of revenue	_								_		_		_			430,00
Security printing & products   374,000   310,000   279,000   484,000   238,000   213,000   408,000   165,000   37,000   310,000   278,000   294,000   299,000   339,000   247,000   60,000   37,000   270,00	7 010. 000. 01.070.100		000,000		,000		0.2,000		0.1,000		000,000		001,000		0.0,000		.00,00
Security printing & products   374,000   310,000   279,000   484,000   238,000   213,000   408,000   165,000   37,000   310,000   278,000   294,000   299,000   339,000   247,000   60,000   37,000   270,00	Gross profit																
Products   374,000   310,000   279,000   484,000   238,000   213,000   408,000   165																	
Royalties   324,000   278,000   294,000   299,000   339,000   247,000   60,000   37,000   13,000   13,000   60,000   9,000   129,000   -   -   -   -   -   -   -   -   -	· · · · · ·		374 000		310,000		270,000		484 000		220 000		212.000		409 000		165.00
Digital solutions   13,000   6,000   9,000   129,000   -   -   -   -   -   -   -   -   -									- ,		,						
Legal products 91,000 93,000 71,000 72,000 64,000 82,000 68,000 67,000 72,000 64,000 82,000 68,000 76,000 70,000 70,000 72,000 641,000 542,000 536,000 269,000 70,0	•										339,000		247,000		60,000		37,00
Total gross profit 802,000 687,000 653,000 984,000 641,000 542,000 536,000 269,000 661,000 661,000 542,000 536,000 269,000 661,000 542,000 536,000 269,000 661,000 542,000 536,000 269,000 661,000 542,000 536,000 261,000 560			•		•		-		•		-		-		-		
Relling, general and administrative \$564,000 \$514,000 \$534,000 \$412,000 \$460,000 \$410,000 \$390,000 \$261,000 \$10,000 \$380,000 \$27,000 \$380,000 \$27,000 \$380,000 \$27,000 \$380,000 \$27,000 \$380,000 \$27,000 \$380,000 \$27,000 \$380,000 \$27,000 \$380,000 \$27,000 \$380,000 \$27,000 \$380,000 \$27,000 \$380,000 \$27,000 \$380,000 \$27,000 \$20,000 \$20,000 \$20,000 \$20,000 \$224,000 \$225,000 \$225,000 \$225,000 \$280,000 \$280,000 \$280,000 \$280,000 \$280,000 \$280,000 \$280,000 \$280,000 \$280,000 \$280,000 \$280,000 \$29,000 \$280,000 \$280,000 \$280,000 \$280,000 \$280,000 \$29,000 \$280	Legai products		91,000	_	93,000	_	71,000		72,000	_	64,000	_	82,000		68,000		67,00
Administrative   General and administrative   \$564,000 \$ \$14,000 \$ \$534,000 \$ \$412,000 \$ \$460,000 \$ \$410,000 \$ \$390,000 \$ \$261,000 \$ \$1000 \$ \$380,000 \$ \$261,000 \$ \$1000 \$ \$380,000 \$ \$261,000 \$ \$1000 \$ \$380,000 \$ \$261,000 \$ \$1000 \$ \$380,000 \$ \$261,000 \$ \$1000 \$ \$380,000 \$ \$261,000 \$ \$1000 \$ \$380,000 \$ \$261,000 \$ \$1000 \$ \$380,000 \$ \$261,000 \$ \$10000 \$ \$100000 \$ \$10000 \$ \$100000 \$ \$10000 \$ \$10000 \$ \$100000 \$ \$100000 \$ \$10000 \$ \$10000 \$ \$100000 \$ \$10000	Total gross profit		802,000		687,000		653,000		984,000		641,000		542,000		536,000		269,00
Stock based payments 384,000 339,000 297,000 336,000 410,000 311,000 253,000 27,000 27,000 364,000 320,000 175,000 212,000 378,000 359,000 359,000 359,000 359,000 359,000 359,000 359,000 364,000 391,000 519,000 437,000 224,000 225,000 162,000 20,000 20,000 20,000 20,000 18,000 18,000 28,000 29,000 20,000 192,000 197,000 187,000 98,000 102,000 20,000 192,000 192,000 197,000 187,000 98,000 102,000 20,000 102,000 20,000 192,000 192,000 192,000 193,000 94,000 96,000 73,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 192,000 192,000 193,000 20,000 2	General and																
Professional Fees 368,000 352,000 364,000 320,000 175,000 212,000 378,000 359,000   Sales and marketing 599,000 466,000 391,000 519,000 437,000 224,000 225,000 162,000   Depreciation and amortization 28,000 20,000 20,000 192,000 18,000 18,000 28,000 29,000   Other 444,000 289,000 205,000 192,000 197,000 187,000 98,000 102,000   Desearch and evelopment 106,000 111,000 109,000 94,000 90,000 94,000 96,000 73,000   Desearch and evelopment 495,000 480,000 433,000 346,000 262,000 276,000 268,000 220,000   Total Operating Expenses 2,988,000 2,570,000 2,353,000 2,239,000 2,049,000 1,732,000 1,736,000 1,233,000   Desearch and evelopment 401,000 109,000 109,000 109,000 109,000 1,732,000 1,736,000 1,233,000   Desearch and evelopment 106,000 111,000 109,000 109,000 1,732,000 1,736,000 1,233,000   Desearch and evelopment 106,000 111,000 109,000 109,000 1,732,000 1,736,000 1,233,000   Desearch and University 100,000 100,000 1,732,000 1,736,000 1,233,000   Desearch and Evelopment 106,000 109,000 1,000		\$	,	\$		\$	,	\$		\$	,	\$	,	\$		\$	
Sales and marketing 599,000 466,000 391,000 519,000 437,000 224,000 225,000 162,000 Depreciation and amortization 28,000 20,000 20,000 19,000 197,000 18,000 28,000 29,000 desearch and development 106,000 111,000 109,000 94,000 90,000 94,000 96,000 73,000 desearch and development 495,000 480,000 433,000 346,000 262,000 276,000 268,000 220,000 desearch and development 495,000 480,000 433,000 346,000 262,000 276,000 268,000 220,000 desearch and development 495,000 480,000 433,000 346,000 262,000 276,000 268,000 220,000 desearch and development 495,000 480,000 433,000 346,000 262,000 276,000 268,000 220,000 desearch and development 495,000 2,353,000 2,239,000 2,049,000 1,732,000 1,736,000 1,233,000 desearch and des																	
Depreciation and amortization 28,000 20,000 20,000 20,000 18,000 18,000 28,000 29,000 29,000 192,000 197,000 187,000 98,000 102,000 205,000 192,000 197,000 187,000 98,000 102,000 205,000 192,000 197,000 187,000 98,000 102,000 205,000 192,000 197,000 187,000 98,000 102,000 205,000 102,000 205,000 102,000 205,0			,		•				-				-				359,00
Amortization 28,000 20,000 20,000 20,000 18,000 18,000 28,000 29,000 29,000 197,000 187,000 98,000 102,000 192,000 197,000 187,000 98,000 102,000 192,000 197,000 187,000 98,000 102,000 192,000 192,000 192,000 194,000 96,000 73,000 102,000			599,000		466,000		391,000		519,000		437,000		224,000		225,000		162,00
Other 444,000 289,000 205,000 192,000 197,000 187,000 98,000 102,000 lesearch and evelopment 106,000 1111,000 109,000 94,000 90,000 94,000 96,000 73,000 letangibles 495,000 480,000 433,000 346,000 262,000 276,000 268,000 220,000 letange Expenses 2,988,000 2,570,000 2,353,000 2,239,000 2,049,000 1,732,000 1,736,000 1,233,000 let loss (10,000) 2,000 - 45,000 (19,000) (14,000) (7,000) (30,000 let loss (2,196,000) \$ (1,881,000) \$ (1,700,000) \$ (1,210,000) \$ (1,427,000) \$ (1,204,000) \$ (1,207	Depreciation and																
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evelopment 106,000 111,000 109,000 94,000 90,000 94,000 96,000 73,000	Other		444,000		289,000		205,000		192,000		197,000		187,000		98,000		102,00
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Total Operating           Expenses         2,988,000         2,570,000         2,353,000         2,239,000         2,049,000         1,732,000         1,736,000         1,233,000           otal other income (loss), net         (10,000)         2,000         -         45,000         (19,000)         (14,000)         (7,000)         (30,000)           let loss         \$ (2,196,000)         \$ (1,881,000)         \$ (1,700,000)         \$ (1,210,000)         \$ (1,427,000)         \$ (1,204,000)         \$ (1,207,000)         \$ (994,000)           let loss per share, basic and diluted         (0.16)         (0.14)         (0.12)         (0.09)         (0.11)         (0.09)	ntangibles		495.000		480.000		433.000		346.000		262,000		276.000		268.000		220,00
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otal other income (loss), net (10,000) 2,000 - 45,000 (19,000) (14,000) (7,000) (30,000) (10,	• •		2 988 000		2 570 000		2 353 000		2 239 000		2 049 000		1 732 000		1 736 000		1 233 00
net (10,000) 2,000 - 45,000 (19,000) (14,000) (7,000) (30,000) (10	· ·		2,300,000		2,370,000		2,000,000		2,203,000		2,043,000		1,732,000		1,730,000		1,200,00
let loss \$ (2,196,000) \$ (1,881,000) \$ (1,700,000) \$ (1,210,000) \$ (1,427,000) \$ (1,204,000) \$ (1,207,000) \$ (994,000) \$ (1,207,	· /·		(40.000)		0.000				45.000		(40.000)		(4.4.000)		(7.000)		(00.00
let loss per share, basic and diluted (0.16) (0.14) (0.12) (0.09) (0.11) (0.09)		_		_		_	-	Ļ		_		_		Ļ		Ļ	
and diluted (0.16) (0.14) (0.12) (0.09) (0.11) (0.09) (0.09) (0  Veighted average common shares outstanding, basic and	let loss	\$	(2,196,000)	\$	(1,881,000)	\$	(1,700,000)	\$	(1,210,000)	\$	(1,427,000)	\$	(1,204,000)	\$	(1,207,000)	\$	(994,00
Veighted average common shares outstanding, basic and	let loss per share, basic																
common shares outstanding, basic and	and diluted		(0.16)		(0.14)		(0.12)		(0.09)		(0.11)		(0.09)		(0.09)		(0.0
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	uliuted	_	13,034,304	_	13,070,030	_	13,023,408	_	13,364,795	_	12,900,3/5	_	12,920,315	_	12,000,491	_	12,003,80
								F	-27								
F-27																	

## NOTE 17. - VALUATION AND QUALIFYING ACCOUNTS

	Beginning Of		Charged To Costs And Expenses		eductions	Balance At End Of Year		
Allowance for doubtful accounts								
2005	13,700		3,000		3,000		13,700	
2006	13,700		64,800		5,000		73,500	
2007	73,500		103,000		94,300		82,200	
Deferred tax asset valuation allowance								
2005	\$ 1,847,271	\$	1,960,586	\$	-	\$	3,807,857	
2006	\$ 3,807,857	\$	1,558,365	\$	-	\$	5,366,222	
2007	\$ 5,366,222	\$	2,573,353	\$	437,896	\$	7,501,679	
	F-28							

#### **SIGNATURES**

In accordance with Section 13 or 15(d) of the Exchange Act of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## DOCUMENT SECURITY SYSTEMS, INC.

March 17, 2008 By: /s/ Patrick White

Patrick White

Chief Executive Officer

In accordance with Section 13 or 15(d) of the Exchange Act of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

March 17, 2008 By: /s/ Robert Fagenson

Robert Fagenson

Director

March 17, 2008 By: /s/ Patrick White

Patrick White

Chief Executive Officer and Director

(Principal Executive Officer)

March 17, 2008 By: /s/ Peter Ettinger

Peter Ettinger

President and Director

March 17, 2008 By: /s/ David Wicker

**David Wicker** 

Vice President and Director

March 17, 2008 By: /s/ Timothy Ashman

Timothy Ashman

Director

March 17, 2008 By: /s/ Alan E. Harrison

Alan E. Harrison

Director

March 17, 2008 By: /s/ Ira A. Greenstein

Ira A. Greenstein

Director

March 17, 2008 By: /s/ Philip Jones

Philip Jones

Vice President of Finance and Treasurer

(Principal Financial Officer and Principal Accounting Officer)

## **CREDIT AGREEMENT**

Dated as of January 4, 2008

between

# DOCUMENT SECURITY SYSTEMS, INC.

as Borrower,

and

# FAGENSON & CO, INC.

as Agent for Lenders.

#### **CREDIT AGREEMENT**

Credit Agreement ("Agreement"), made January 4, 2008 by and between DOCUMENT SECURITY SYSTEMS, INC. (the "Company") and FAGENSON & CO, INC. ("Agent").

### WITNESSETH:

WHEREAS, the Agent has agreed to act as agent for those certain lenders listed on Exhibit A attached hereto ("Lenders") to loan certain funds to the Company, and the Company has agreed to borrow certain funds from Lenders, subject to the terms and conditions set forth therein:

NOW THEREFORE, in consideration of the terms and conditions contained herein, and of any loans or extensions of credit heretofore, now or hereafter made to or for the benefit of the Company by the Agent (all of said loans hereafter referred to as the "Loans"), the parties hereto hereby agree as follows:

## 1. DEFINITIONS.

- 1.1. General Terms. When used herein, the following terms shall have the following meanings:
- (i) "Acquisition" means any transaction, or any series of related transactions, consummated on or after the date of this Agreement, by which Company (i) acquires any going business or all or substantially all of the assets of any firm, corporation or division thereof, whether through purchase of assets, merger or otherwise or (ii) directly or indirectly acquires (in one transaction or as the most recent transaction in a series of transactions) at least a majority (in number of votes) of the securities of a corporation which have ordinary voting power for the election of directors (other than securities having such power only by reason of the happening of a contingency) or a majority (by percentage or voting power) of the outstanding partnership interests of a partnership.
- (ii) "Affiliate" shall mean any Person (1) which directly or indirectly controls, or is controlled by, or is under common control with the Company or a Subsidiary; (2) which directly or indirectly beneficially owns or holds five percent (5%) or more of any class of voting stock of the Company or any Subsidiary; or (3) five percent (5%) or more of the voting stock of which is directly or indirectly beneficially owned or held by the Company or a Subsidiary. The term "control" means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract, or otherwise.
- (iii) "Available Principal Balance" shall mean an amount equal to the Maximum Revolving Facility the outstanding principal balance of Revolving Credit Loans.

- (iv) "Business Day" means any day other than a Saturday, Sunday, or other day on which commercial lenders in New York, New York are authorized or required to close under the laws of the State of New York.
- (v) "Capital Lease" means all leases which have been or should be capitalized on the books of the lessee in accordance with GAAP.
- (vi) "Code" means the Internal Revenue Code of 1986, as amended from time to time, and the regulations and published interpretations thereof.
- (vii) "<u>Debt</u>" means (1) indebtedness or liability for borrowed money; (2) obligations evidenced by bonds, debentures, notes, or other similar instruments; (3) obligations for the deferred purchase price of property or services (including trade obligations); (4) obligations as lessee under Capital Leases; (5) current liabilities in respect of unfunded vested benefits under Plans covered by ERISA; (6) obligations under letters of credit; (7) obligations under acceptance facilities; (8) all guaranties, endorsements (other than for collection of deposit in the ordinary course of business), and other contingent obligations to purchase, to provide funds for payment, to supply funds to invest in any Person or entity, or otherwise to assure a creditor against loss; and (9) obligations secured by any Liens, whether or not the obligations have been assumed.
  - (viii) "Default" shall mean the occurrence or existence of any one or more of the following events.
  - (a) The Company fails to pay any of its material "Liabilities" (as hereinafter defined) when due and said failure continues for a period of thirty (30) days after written notice of same from the Agent to the Company;
  - (b) Company fails or neglects to perform, keep or observe any of the covenants, conditions or agreements contained in this Agreement (other than those as stated in Sections 5.1, 5.2, 5.3 and 5.8, and all negative covenants contained in Section 6 hereof with respect to all of which no notice and cure period shall be applicable; and those stated in Section 5.9 which shall not be considered a ground of Default unless the failure to comply with same continues for a period of fifteen (15) days after written notice of same from the Agent to the Company and said failure continues for a period of thirty (30) days after written notice of same from the Agent to the Company;
  - (c) Any warranty or representation now or hereafter made by the Company in connection with this Agreement or any of the other Loan Documents is untrue or incorrect in any material respect, or any schedule, certificate, statement, report, financial data, notice, or writing furnished at any time by the Company to the Agent is untrue or incorrect in any material respect, on the date as of which the facts set forth therein are stated or certified;
  - (d) A proceeding under any Bankruptcy, reorganization, arrangement of debt, insolvency, readjustment of debt or receivership law or statute is filed against Company which is not dismissed within sixty (60) days of its filing, or a proceeding under any Bankruptcy, reorganization, arrangement of debt, insolvency, readjustment of debt or receivership law or statute is filed by Company or the Company makes an assignment for the benefit of creditors or Company takes any corporate action to authorize any of the foregoing;

- (e) Company voluntarily or involuntarily dissolves or is dissolved, terminates or is terminated;
- (f) Company becomes insolvent or fails generally to pay its debts as they become due, including with access to the Available Principal Balance, and said failure continues for a period of thirty (30) days after written notice of same from the Agent to the Company;
  - (g) A default under any of the other Transaction Documents;
- (h) One or more judgments, decrees, or judicial orders for the payment of money which in the aggregate, in any fiscal year of Company, exceeds \$250,000.00 shall be rendered against the Company or any of its Subsidiaries, and such judgments, decrees, or judicial orders shall continue unsatisfied and in effect for a period of thirty (30) consecutive days without being vacated, discharged, satisfied, or stayed or appealed;
- (ix) "GAAP" means generally accepted accounting principles in the United States.
- (x) "<u>Liabilities</u>" shall mean all of Company's liabilities, obligations, and indebtedness to Agent of any and every kind and nature, whether heretofore, now or hereafter owing, arising, due or payable and howsoever evidenced, created, incurred, acquired, or owing, whether primary, secondary, direct, contingent, fixed or otherwise (including obligations of performance and all Rate Hedging Obligations) whether arising under or in accordance with the Transaction Documents or otherwise.
- (xi) "<u>LIBOR Loan</u>" means any Loan when and to the extent that the interest rate therefor is determined by reference to the one-year LIBOR Interest Rate.
- (xii) "<u>Lien</u>" means any mortgage, deed of trust, pledge, security interest, hypothecation, assignment, deposit arrangement, encumbrance, lien (statutory or other), or preference, priority, or other security agreement or preferential arrangement, charge, or encumbrance of any kind or nature whatsoever (including, without limitation, any conditional sale or other title retention agreement, any financing lease having substantially the same economic effect as any of the foregoing, and the filing of any financing statement under the New York Uniform Commercial Code or comparable law of any jurisdiction to evidence any of the foregoing).
  - (xiii) "Maximum Revolving Commitment" shall mean \$3,000,000.00.

- (xiv) "Permitted Liens" shall mean (i) Liens securing the payment of taxes, either not yet due or the validity amount or imposition of which is being contested in good faith by appropriate proceedings, (ii) the Liens and security interests in favor of the Agent, (iii) currently existing Liens as of the date of the Agreement, (iv) Liens securing the repayment of indebtedness of the Company to Patrick White, (v) purchase money liens to third parties in connection with new equipment purchases or Capital Leases provided the aggregate purchase price for said equipment and total lease payments under any Capital Leases does not exceed \$150,000 in any fiscal year of Company.
- (xv) "Person" shall mean any individual, sole proprietorship, partnership, joint venture, trust, unincorporated organization, association, corporation, institution, entity, party, or government (whether national, federal, state, provincial, county, city, municipal or otherwise, including, without limitation, any instrumentality, division, agency, body or department thereof).
  - (xvi) "Principal Office" means the Agent's office at 60 Broad Street, New York, New York.
- (xvii) "Rate Hedging Obligations" shall mean any and all obligations of the Company or any Subsidiary, whether absolute or contingent and howsoever and whensoever created, arising, evidenced or acquired (including all renewals, extensions and modifications thereof and substitutions therefor), under (i) any and all agreements designed to protect the Company or any Subsidiary from the fluctuations of interest rates, exchange rates or forward rates applicable to such party's assets, liabilities or exchange transactions, including, but not limited to: interest rate swap agreements, dollar-denominated or cross-currency interest rate exchange agreements, forward currency exchange agreements, interest rate cap, floor or collar agreements, forward rate currency agreements or agreements relating to interest rate options, puts and warrants, and (ii) any and all agreements relating to cancellations, buy backs, reversals, terminations or assignments of any of the foregoing.
- (xviii) "Regulation D" means Regulation D of the Board of Governors of the Federal Reserve System as amended or supplemented from time to time.
  - (xix) "Revolving Credit Loans" shall have the meaning assigned to such term in Section 2.1.
- (xx) "Revolving Note" shall mean that certain Three Million and No/100 Dollar (\$3,000,000.00) note dated of even date herewith substantially in the form of Exhibit B hereto executed by Company and made payable to the order of Agent.
- (xxi) "Security Agreement" shall mean a security agreement encumbering all of the stock of the Company's wholly owned Plastic Printing Professionals, Inc. subsidiary to secure the Company's obligations hereunder, substantially in the form of Exhibit A hereto.
- (xxii) "Subsidiary" shall mean, as to the Company, a corporation of which shares of stock having ordinary voting power (other than stock having such power only by reason of the happening of a contingency) to elect a majority of the board of directors or other managers of such corporation are at the time owned, or the management of which is otherwise controlled, directly, or indirectly through one or more intermediaries, or both, by the Company.

- (xxiii) "Termination Date" shall mean January 4, 2010.
- (xxiv) "Transaction Document(s)" means this Agreement, the Revolving Note, and the Pledge and Security Agreement.
- 1.2. <u>Accounting Terms</u>. Any accounting terms used in this Agreement which are not specifically defined herein shall have the meanings customarily given them in accordance with GAAP.
- 1.3. Others Defined in New York Uniform Commercial Code. All other terms contained in this Agreement (and which are not otherwise specifically defined herein) shall have the meanings provided by the Uniform Commercial Code of the State of New York (the "Commercial Code") to the extent the same are used or defined therein.

#### 2. CREDIT.

- 2.1. Revolving Loan. If a Default does not exist, and subject to the provisions of Article 3 below, the Agent shall, until but not after the Termination Date, advance to the Company on behalf of the Lenders, on a revolving credit basis loans (the "Revolving Credit Loans"), in an amount not to exceed at any time the Available Principal Balance. Subject to Section 2.2, each Revolving Credit Loan to the Company shall, on the day of such advance be deposited, in immediately available funds, in such account as the Company may, from time to time, designate. The indebtedness of Company under all Revolving Credit Loans shall be evidenced by the Revolving Note. Each Revolving Credit Loan shall be in an amount not less than Twenty-Five Thousand and No/100 (\$25,000.00) Dollars. Within the terms of this Agreement, the Company may borrow, repay pursuant to Section 2.6, and reborrow under this Section 2.1.
- 2.2. <u>Maximum Principal Balance of Revolving Loan</u>. The aggregate outstanding principal balance of all Revolving Credit Loans shall at no time exceed the Maximum Revolving Commitment. The aggregate outstanding principal balance of the Revolving Credit Loans at any time shall be the amounts advanced from time to time to Company and not repaid under Section 2.6. The Company agrees that if at any time any such excess shall arise, the Company shall upon written request of Agent immediately pay to the Agent such amount as may be necessary to eliminate such excess.
- 2.3. Notice and Manner of Borrowing. The Company shall give the Agent written (including via e-mail) or telefax notice (effective upon receipt) of any Revolving Credit Loans under this Agreement, at least three (3) Business Days before any Revolving Credit Loan specifying: (1) the date of such Loan; and (2) the amount of such Loan. Not later than 1:00 P.M. New York City time on the date of such Revolving Credit Loan and upon fulfillment of the applicable conditions set forth herein, the Agent will make such Revolving Credit Loan available to the Company in immediately available funds by crediting the amount thereof to the applicable account of the Company.

- 2.4. <u>Interest</u>. The Company shall pay interest to the Agent for the account of the Lenders on the outstanding and unpaid principal amount of the Revolving Credit Loans made under this Agreement at a rate of two percent (2%) in excess of the then in effect one-year LIBOR rate per annum. Interest shall be calculated on the basis of a year of 360 days for the actual number of days elapsed. The Company shall pay interest quarterly in arrears no later than the tenth day of each calendar quarter commencing with the first calendar quarter following the disbursement of any Revolving Credit Loan. Any principal amount not paid when due (at maturity, by acceleration or otherwise) shall bear interest thereafter until paid in full, payable on demand, at a rate per annum equal to four (4%) percent over the then applicable interest rate due under each Loan (the "Default Rate").
- 2.5. <u>Prepayments</u>. The Company may prepay any Loan upon at least two (2) Business Days' notice to the Agent in whole or in part with accrued interest to the date of such prepayment on the amount prepaid.
- 2.6. Method of Payment. The Company shall make each payment under this Agreement and under the Revolving Note not later than 2:00 P.M. New York time on the date when due in lawful money of the United States to the Agent at its Principal Office in immediately available funds. The Company hereby authorizes the Agent, if and to the extent payment is not made when due under this Agreement or under the Revolving Note, to offset from any funds of the Company in any capacity with the Agent any amount so due. Whenever any payment to be made under this Agreement or under the Revolving Note shall be stated to be due on a day other than a Business Day, such payment shall be made on the next succeeding Business Day, and such extension of time shall in such case be included in the computation of the payment of interest, as the case may be.
- 2.7. <u>Use of Proceeds</u>. The Company will use the proceeds of the Loans in accordance with a current operating budget as provided to Agent or as otherwise approved by Agent. The Company will not use any of the proceeds of the Loans to purchase or carry any "margin stock" (as defied in Regulation U of the Board of Governors of the Federal Reserve System) or to make any Acquisition without the consent of the Agent. The Company's use of the proceeds of any advances and readvances made by the Agent to the Company pursuant to this Agreement are, and will continue to be, legal and proper corporate uses (duly authorized by its Board of Directors, if necessary pursuant to applicable corporate law, rule or regulation) and such uses are and will be consistent with all applicable laws and statutes, as in effect as of the date hereof.
- 2.8. <u>Illegality</u>. Notwithstanding any other provision in this Agreement, if the Agent reasonably determines that any applicable law, rule, or regulation, or any change therein, or any change in the interpretation or administration thereof by any governmental authority, central bank, or comparable agency charged with the interpretation or administration thereof, or compliance by the Agent with any request or directive (whether or not having the force of law) of any such authority, central bank, or comparable agency shall make it unlawful or impossible for the Agent to maintain its commitment under this Agreement, then upon notice to the Company by the Agent the commitment of the Agent under this Agreement shall terminate; and the outstanding principal amount of the Loans, together with interest accrued thereon, and any other amounts payable to the Agent on behalf of Lenders under this Agreement shall be repaid (a) immediately upon demand of the Agent if such change or compliance with such request, in the judgment of the Agent, requires immediate repayment; or (b) at the conclusion of the last calendar month before the effective date of any such change or request.

2.9. Increased Cost. The Company shall pay to the Agent from time to time such reasonable amounts as the Agent may determine to be necessary to compensate the Agent for any costs incurred by the Agent which Agent determines are attributable to its making or maintaining any Loans on behalf of the Lenders hereunder or its obligation to make any such Loans on behalf of the Lenders hereunder, or any reduction in any amount receivable by the Agent under this Agreement or the Revolving Note in respect of any such loans or such obligation (such increases in costs and reductions in amounts receivable being herein called "Additional Costs"), resulting from any change after the date of this Agreement in U.S. federal, state, municipal, or foreign laws or regulations (including Regulation D and any applicable currency reserve requirements), or the adoption or making after such date of any interpretations, directives, or requirements applying to a class of Agents including the Agent of or under any U.S. federal, state, municipal, or any foreign laws or regulations (whether or not having the force of law) by any court or governmental or monetary authority charged with the interpretation or administration thereof ("Regulatory Change"), which: (1) changes the basis of taxation of any amounts payable to the Agent under this Agreement or the Revolving Note in respect of any of such Loans (other than taxes imposed on the overall net income of the Agent for any of such Loans by the jurisdiction where the Principal Office is located); or (2) imposes or modifies any reserve, special deposit, compulsory loan, or similar requirements relating to any extensions of credit or other assets of, or any deposits with or other liabilities of, the Agent; or (3) imposes any other conditions affecting this Agreement or the Revolving Note (or any of such extensions of credit or liabilities). The Agent will notify the Company in writing of any event occurring after the date of this Agreement which will entitle the Agent to compensation pursuant to this Section 2.9 as promptly as practicable after it obtains knowledge thereof and determines to request such compensation.

Reasonable determinations by the Agent for purposes of this Section 2.9 of the effect of any Regulatory Change on its costs of making or maintaining Loans or on amounts receivable by it in respect of Loans, and of the additional amounts required to compensate the Agent in respect of any Additional Costs, shall be conclusive, provided that such determinations are made on a reasonable basis, are not subject to manifest error and the written basis for said determinations are given to Company.

2.10. <u>Risk-Based Capital</u>. In the event the Agent determines that (1) compliance with any judicial, administrative, or other governmental interpretation of any law or regulation or (2) compliance by Agent or any corporation controlling the Agent with any guideline or request from any central lender or other governmental authority (whether or not having the force of law) has the effect of requiring an increase in the amount of capital required or expected to be maintained by the Agent or any corporation controlling the Agent, and the Agent determines that such increase is based upon its obligations hereunder, and other similar obligations, the Company shall pay to the Agent such additional amount as shall be certified by the Agent to be the amount allocable to the Agent's obligations to the Company hereunder. The Agent will notify the Company in writing of any event occurring after the date of this Agreement that will entitle the Agent to compensation pursuant to this Section 2.10 as promptly as practicable after it obtains knowledge thereof and determines to request such compensation.

Determinations by the Agent for purposes of this Section 2.10 of the effect of any increase in the amount of capital required to be maintained by the Agent and of the amount allocable to the Agent's obligations to the Company hereunder shall be conclusive, provided that such determinations are made on a reasonable basis, are not subject to manifest error and the written basis for said determinations are given to Company.

### 3. CONDITIONS OF ADVANCES.

Notwithstanding any other provisions contained in this Agreement, the making of any advance in connection with any Revolving Loan shall be conditioned upon the following:

### 3.1. Representations and Warranties

- (i) The following statements shall be true on and as of the date of each advance as though made on and as of such date; and
- (ii) No Default has occurred and is continuing, or would result from such advance; and
- (iii) The Agent shall have received the executed Transaction Documents in a form and content reasonably acceptable to Agent; and
- (iv) The Agent shall have received such other approvals, opinions, or documents as the Agent may reasonably request including but not limited to an opinion of counsel to Company, in a form and content acceptable to Agent; and tax, judgment, pending litigation and Uniform Commercial Code searches showing no matters objectionable to Agent.
- 3.2. <u>Financial Condition</u>. No material adverse change, as determined by Agent in its reasonable discretion, in the financial condition or operations of the Company, shall have occurred and be continuing at any time or times subsequent to, as applicable the most recent financial statement provided by the Company. In no event shall Agent's agreement to continue to honor requests for advances be deemed to constitute a waiver by the Agent of its absolute right at any time in the future to notify the Company of a material adverse change in the financial condition or operations of the Company, based upon information in the possession of Agent prior to any advance of funds hereunder.
- 3.3. <u>Security Agreement</u>. The Security Agreement shall be duly executed and delivered by the Company, and shall be validly enforceable in accordance with its terms.
  - 3.4. No Default. No Default shall have occurred and be continuing under this Agreement or any of the Transaction Documents.

- 3.5. <u>Completeness of Representations</u>. The representations and warranties set forth in the Transaction Documents shall, as of the date hereof, be true, correct and complete in all respects.
- 3.6. <u>Maximum Quarterly Advances</u>. Unless the Company and Agent otherwise mutually agree, the Agent shall not advance to the Company pursuant to the Revolving Credit Loans an amount that exceeds \$400,000 per calendar quarter; provided, however, that the Company shall be advanced up to an aggregate of \$600,000 to pay for bills related directly or indirectly to attorneys' fees and costs and expenses related to current or future patent litigation in Europe (collectively, "Legal Fees") and such advance to pay Legal Fees shall not be included in the calculation of such \$400,000 per calendar quarter maximum.
- 3.7. Other Requirements. Agent shall have received, in form and substance reasonably satisfactory to Agent, all certificates, orders, authorities, consents, affidavits, schedules, instruments, security agreements, financing statements, mortgages, financial statements including any other documents which carry out the purposes of this Agreement and which are provided for hereunder, or which Agent may at any time reasonably request.

### 4. REPRESENTATIONS AND WARRANTIES.

The Company represents and warrants that as of the date of the execution of this Agreement, and continuing so long as any Liabilities remain outstanding, and (even if there shall be no Liabilities outstanding) so long as this Agreement remains in effect:

- 4.1. <u>Corporate Existence</u>. The Company is a corporation duly organized and in good standing under the laws of the state of its incorporation or such other state as may be permitted under this Agreement. The Company is duly qualified as a foreign corporation and in good standing in all other states or jurisdictions, whether foreign or domestic, where the nature and extent of the business transacted by it or the ownership of its assets makes such qualification necessary.
- 4.2. Corporate Authority. The execution and delivery by the Company of this Agreement and of all of the other Transaction Documents by Company to which it is a party and the performance of the Company's obligations hereunder and of Company's obligations thereunder: (i) are within the Company's corporate powers; (ii) are duly authorized by the Company's Board of Directors and, if necessary, the Company's stockholders; (iii) are not in contravention of the terms of the Company's Articles of Incorporation, Charter, or By-Laws, or any other organizational documents or of any indenture, agreement or undertaking to which the Company is a party or by which the Company or any of its property is bound; (iv) do not, as of the execution hereof, require any governmental consent, registration or approval; (v) to the best of the Company's knowledge, do not contravene any contractual or governmental restriction binding upon the Company.
- 4.3. <u>Financial Data</u>. The financial statements to be furnished to the Agent will be in accordance with the books and records of the Company and will fairly present the financial condition of the Company at the dates thereof and the results of operations for the periods indicated (subject, in the case of unaudited financial statements, to normal year-end adjustments), and such financial statements will be prepared in conformity with generally accepted accounting principles consistently applied throughout the periods involved. All information, reports and other papers and data furnished to the Agent are or will be, at the time the same are so furnished to the Agent, accurate, correct and complete in all material respects.

- 4.4. <u>Collateral.</u> Except for Permitted Liens, all of the property of Company is and will continue to be owned by the Company, has been fully paid for (except for Debt relating to Permitted Liens) and is free and clear of all security interests, liens, claims, and encumbrances.
- 4.5. <u>Solvency</u>. After taking into account the funds available under this Agreement, the Company is solvent, is able to pay its debts as they become due and has capital sufficient to carry on its businesses and all business in which it is about to engage. The Company will not be rendered insolvent by the execution and delivery of this Agreement or any of the Loan Documents to which it is a signatory or by the transactions contemplated hereunder or thereunder.
- 4.6. <u>Chief Place of Business</u>. As of the execution hereof, the principal place of business of the Company is located at 28 East Main Street, Suite 1525, Rochester, NY 14614. If any change in such location occurs, the Company shall promptly notify the Agent thereof. As of the execution hereof, the books and records of the Company and all chattel paper and all records of account are located at the aforesaid office of the Company and if any change in such location occurs, the Company shall promptly notify the Agent thereof.
- 4.7. Other Corporate Names. As of the date hereof, the Company is not using any corporate or fictitious names other than the corporate name shown on the Company's Articles of Incorporation or other applicable charter or organizational documents.
- 4.8. <u>Tax Liabilities</u>. The Company will file and will cause any Subsidiary to file all federal, state and local tax reports and returns required by any US or other applicable law or regulation to be filed by it or said Subsidiary, except for extensions duly obtained, and has either duly paid all taxes, duties and charges indicated due on the basis of such returns and reports, or made adequate provision for the payment thereof, and the assessment of any material amount of additional taxes in excess of those paid and reported is not reasonably expected. The Company believes that the reserves for taxes reflected on the balance sheets of Company submitted to Agent in accordance with this Agreement will be adequate in amount for the payment of all liabilities for all taxes (whether or not disputed) of the Company accrued through the date of such balance sheet. There are no material unresolved questions or claims concerning any tax liability of the Company.
- 4.9. <u>Contingent Obligations</u>. Except as specifically referenced in the financial statements described in this Agreement and delivered to Agent prior to the date hereof or other than as permitted by this Agreement, the Company has not guaranteed the obligation of any other Person.
- 4.10. Margin Security. The Company's execution and delivery of this Agreement and each of the Loan Documents to which it is a party does not directly or indirectly violate or result in a violation of Section 7 of the Securities Exchange Act of 1934, as amended, or any regulations issued pursuant thereto, including without limitation, Regulation U, G, T or X of the Board of Governors of the Federal Reserve System (12 CFR 221, 207, 220 and 224, respectively; "Regulation U", "Regulation G", "Regulation T" and "Regulation X", respectively) and Company does not own or intend to purchase or carry any "margin security," as defined in Regulations U, G, T or X.

- 4.11. <u>Survival of Warranties</u>. All representations and warranties contained in this Agreement or any of the other Loan Documents shall survive the execution and delivery of this Agreement.
- 4.12. <u>Litigation and Proceedings</u>. Other than as disclosed in the Company's filings with the Securities and Exchange Commission, there are no judgments outstanding against the Company or any Subsidiary and, there is no pending or, to the Company's knowledge, threatened litigation, contested claim, or governmental proceeding by or against the Company which would have a materially adverse effect on the financial condition or operation of the Company.
- 4.13. Other Agreements. The Company is not in default under any material contract, lease, loan, mortgage, or indenture to which it is a party or by which it or its property is bound which would have a materially adverse effect on the financial condition or operation of the Company.
- 4.14. Compliance with Laws and Regulations. The execution and delivery by the Company of this Agreement and the execution and delivery by the Company of all of the other Loan Documents to which it is a signatory and the performance of the Company's obligations hereunder and the Company's obligations thereunder are not in contravention of any law or laws. The Company is in material compliance with all laws, orders, regulations and ordinances of all federal, foreign, state and local governmental authorities relating to the business operations and the assets of the Company.
- 4.15. <u>Patents, Trademarks and Licenses</u>. The Company possesses adequate assets, licenses, patents, patent applications, copyrights, service marks, trademarks and trade names to continue to conduct its businesses as heretofore conducted by it.
- 4.16. <u>Enforceable Agreement</u>. This Agreement is, and each of the other Loan Documents when delivered under this Agreement will be, legal, valid, and binding obligations of the Company, enforceable against the Company in accordance with their respective terms, except to the extent that such enforcement may be limited by applicable Bankruptcy, insolvency, and other similar laws affecting creditors' rights generally.
- 4.17. <u>Material Adverse Change</u>. There has been no material and adverse change in the assets, liabilities or financial or other condition of the Company since the date of any of the Financial Statements delivered to Agent under this Agreement.

## 5. <u>AFFIRMATIVE COVENANTS.</u>

The Company covenants and agrees that so long as any Liabilities remain outstanding, and (even if there shall be no Liabilities outstanding) so long as this Agreement remains in effect:

5.1. <u>Financial Statements</u>. The Company shall keep and cause each Subsidiary to keep proper books of record and account in which full and true entries will be made of all dealings or transactions of or in relation to the businesses and affairs of the Company in accordance with GAAP consistently applied.

- 5.2. <u>Inspection</u>. The Agent, or any Person designated by Agent in writing, shall have the right, from time to time hereafter, to call at the Company's place or places of business during reasonable business hours upon three (3) days prior notice, and, without hindrance or delay, (i) to inspect, audit, check and make copies of and extracts from the Company's and Subsidiary's respective books, records, journals, orders, receipts and any correspondence and other data relating to the Company's and any Subsidiary's businesses or to any transactions between the parties hereto, and (ii) to discuss the respective affairs, finances and businesses of the Company and any Subsidiary with any of the respective officers, employees or directors of the Company or Subsidiary.
- 5.3. <u>Conduct of Business</u>. The Company shall maintain its corporate existence, shall maintain in full force and effect all licenses, bonds, franchises, leases, trademarks, patents, contracts and other rights necessary or reasonably desirable to the profitable conduct of its businesses, shall continue in, and limit its operations to, the same general type of business as that presently conducted by it and shall comply in all material respects with all applicable laws and regulations of any federal, state or local governmental authority.
- 5.4. <u>Claims and Taxes</u>. The Company agrees to indemnify and hold the Agent harmless from and against any and all claims, demands, liabilities, losses, damages, penalties, costs, and expenses (including reasonable attorneys' fees) relating to or in any way arising out of the possession, use, operation or control of any of the Company's assets. The Company shall pay or cause to be paid all license fees, bonding premiums and related taxes and charges, and shall pay or cause to be paid all taxes, assessments and government charges or levies on it or its properties, at such times and in such manner as to prevent any penalty from accruing or any lien or charge from attaching to such property, provided that the Company shall have the right to contest in good faith, by an appropriate proceeding promptly initiated and diligently conducted, the validity, amount or imposition of any such tax, assessment, charge or levy.
- 5.5. <u>Agent's Closing Costs and Expenses</u>. The Company shall reimburse the Agent on demand for all reasonable expenses and fees paid or incurred in connection with the documentation, negotiation and closing of the transactions described herein, including, without limitation, filing and recording fees and reasonable attorneys' fees of Agent's counsel.
- 5.6. <u>Maintain Property</u>. The Company will maintain its property in good condition (reasonable wear and tear excepted) and make all necessary renewals, repairs, replacements, additions, betterments and improvements thereto.
- 5.7. <u>Company's Property and Liability Insurance</u>. The Company shall at its expense, keep and maintain its assets insured against loss or damage by fire, theft, explosion, spoilage and all other hazards and risks ordinarily insured against by other owners or users of such properties in similar businesses in an amount reasonably acceptable to Agent. All such policies of insurance shall be in form and substance satisfactory to Agent. In addition, Company shall maintain adequate liability insurance in an amount, form and content reasonably acceptable to Agent.
- 5.8. Notice of Suit or Adverse Change in Business. The Company shall, as soon as possible, and in any event within fifteen (15) days after it learns of the following, give written notice to the Agent of (i) any material proceeding(s) being instituted by or against the Company or any Subsidiary, in any federal, state, local or foreign court or before any commission or other regulatory body (federal, state, local or foreign), and (ii) any material adverse change in the business, assets or condition, financial or otherwise, of the Company. For purposes of this Section 5.8, any information filed with the Securities and Exchange Commission shall satisfy the requirement of providing written notice to the Agent.

- 5.9. Reporting Requirements. The Company shall furnish to the Agent (for purposes of this Agreement, any information filed with the Securities and Exchange Commission shall be considered furnished to the Agent as of the date of such filing):
  - (i) Quarterly Financial Statements. As soon as available and in any event within forty-five (45) days after the end of each fiscal quarter balance sheets of the Company as of the end of such quarter, statements of income and retained earnings of the Company for the period commencing at the end of the previous quarter and ending with the end of such quarter, and statements of changes in financial position of the Company, all in reasonable detail and stating in comparative form the respective figures for the year to date and all prepared in accordance with generally accepted accounting principles consistently applied and certified by the chief financial officer of the Company.
  - (ii) <u>Annual Financial Statements</u>. As soon as available and in any event within one hundred twenty (120) days after the end of each fiscal year of the Company, balance sheets of the Company as of the end of such fiscal year, and statements of income and retained earnings of the Company for such fiscal year, and statements of changes in financial position of the Company for such fiscal year, all in reasonable detail and stating in comparative form the respective figures for the corresponding date and period in the prior fiscal year and all prepared on an audited basis, and in accordance with generally accepted accounting principles consistently applied by an accounting firm acceptable to the Agent.
  - (iii) Notice of Litigation. Promptly after the commencement thereof, notice of all actions, suits, and proceedings before any court or governmental department, commission, board, bureau, agency, or instrumentality, domestic or foreign affecting the Company which, if determined adversely to the Company, would have a material adverse effect on the financial condition, properties, or operations of the Company.
  - (iv) Notice of Defaults and Events of Default. As soon as reasonably possible and in any event within five (5) days after the occurrence of each Default, a written notice setting forth the details of such Default and the action which is proposed to be taken by the Company, with respect thereto.
  - (v) <u>General Information</u>. Such other information respecting the condition or operations, financial or otherwise, of the Company as the Agent may from time to time reasonably request including without limitation customer lists including addresses of account debtors. Agent agrees to hold any confidential information which it may receive from Company pursuant to this Agreement in confidence except for disclosure on a need to know basis (i) to affiliates of Agent or any participants in the Loans, (ii) to legal counsel, accountants and other professional advisors to Agent, (iii) to regulatory officers, or (iv) to any Person as requested pursuant to or as required by law, regulation or legal process.

## 6. <u>NEGATIVE COVENANTS</u>.

The Company covenants and agrees that so long as any Liabilities remain outstanding, and (even if there shall be no Liabilities outstanding) so long as this Agreement remains in effect (unless the Agent shall give its prior written consent thereto):

- 6.1. Encumbrances. Except for the Permitted Liens, the Company will not create, incur, assume, or suffer to exist, any mortgage, deed of trust, pledge, lien, security interest, hypothecation, assignment, deposit arrangement, or other preferential arrangement, charge, or encumbrance (including, without limitation, any conditional sale, or other title retention agreement, or finance lease) of any nature, upon or with respect to any of its properties, now owned or hereafter acquired, or sign or file, or permit any Subsidiary to sign or file, under the Uniform Commercial Code of any jurisdiction a financing statement (other than financing statements related to Permitted Liens and financing statements required to be executed by lessors under operating leases entered into by Company or any Subsidiary with said lessors) which names the Company as a debtor, or sign any security agreement authorizing any secured party thereunder to file such financing statement.
- 6.2. <u>Disposal of Property</u>. The Company shall not nor allow any Subsidiary to sell, assign, transfer or otherwise dispose of any of its respective equipment to any Person without the Agent's prior written consent other than in the normal course of business in connection with the sale of obsolete or no longer used equipment of Company or any Subsidiary.
- 6.3. <u>Amendment of Certificate of Incorporation or By-Laws</u>. Company shall not amend its Articles of Incorporation or By-Laws, charter or other organizational documents without the Agent's prior written consent.
- 6.4. <u>Transactions with Affiliates</u>. Company will not, without the prior written consent of the Agent, enter into any transaction including, without limitation, the lending or borrowing of monies, the purchase, sale or exchange of property or the rendering of any service to any Affiliate, except in the ordinary course of and pursuant to the reasonable requirements of Company's business and upon fair and reasonable terms no less favorable to Company than would be obtained in a comparable arm's length transaction with an unaffiliated person or corporation.
- 6.5. <u>Acquisitions</u>. The Company shall not directly or indirectly acquire or merge with any other Person without the prior written consent of Agent.
- 6.6. <u>Debt</u>. Company shall not incur any further Debt from any other Person other than (i) Debt owed by Company to the Lenders or (ii) Debt to the Persons disclosed to Agent in the financial statements of Company delivered to Agent prior to the date hereof or (iii) accounts payable incurred in the ordinary course of business to trade creditors for goods or services or (iv) current operating liabilities incurred in the ordinary course of business (other than for borrowed money) or (v) Debt in connection with purchase money financing and Capital Leases but not exceeding the amount as set forth in Section 1.1(xx) or (vi) Debt owed to Patrick White under a Credit Agreement secured by the accounts receivable of the Company.

- 6.7. <u>Dividends</u>. Company may not pay any dividends or make any distributions to any shareholder of Company at any time that Revolving Loans are outstanding.
- 6.8. Mergers, Etc. The Company shall not wind up, liquidate or dissolve itself, reorganize, merge or consolidate with or into, or convey, sell, assign, transfer, lease, or otherwise dispose of (whether in one transaction or in a series of transactions) all or substantially all of its assets (whether now owned or hereafter acquired) to any Person.
- 6.9. <u>Investments</u>. The Company shall not make, or permit any Subsidiary to make, any loan or advance to any Person, or purchase or otherwise acquire, or permit any Subsidiary to purchase or otherwise acquire, any capital stock, assets, obligations, or other securities of, make any capital contribution to, or otherwise invest in or acquire any interest in any Person, or participate as a partner or joint venturer with any other Person, except: (1) direct obligations of the United States or any agency thereof with maturities of one year or less from the date of acquisition; (2) commercial paper of a domestic issuer rated at least "A-1" by Standard & Poor's Corporation or "P-1" by Moody's Investors Service, Inc. at the time of said investment; (3) certificates of deposit with maturities of one year or less from the date of acquisition issued by any commercial Agent having capital and surplus in excess of Four Hundred Million and No/100 Dollars (\$400,000,000.00) at the time of said investment; (4) stock, obligations, or securities received in settlement of debts (created in the ordinary course of business) owing to the Company or any Subsidiary; and (5) repurchase agreements or eurodollar currency deposit investments with any commercial Agent which meets the financial requirements of subsection (3) hereof at the time of said investment.

#### 7. DEFAULT, RIGHTS AND REMEDIES OF THE LENDER.

- 7.1. <u>Liabilities</u>. If a Default shall exist or occur and be continuing, and upon the expiration of any applicable cure period, the Agent may without notice declare all of the Liabilities immediately due and payable.
- 7.2. Rights and Remedies Generally. If a Default shall exist or occur and be continuing, and upon the expiration of any applicable cure period, the Agent shall have, in addition to any other rights and remedies contained in this Agreement and the Transaction Documents, all of the rights and remedies under applicable laws, all of which rights and remedies shall be cumulative, and none exclusive, to the extent permitted by law.
- 7.3. Termination of Agreements. Upon the occurrence of any Default, Agent may also, with or without proceeding with sale or foreclosure or demanding payment of the Liabilities, without notice, terminate Agent's further performance under this Agreement or any other agreement or agreements between Agent and Company and in addition may suspend Agent's obligation to make any further advances hereunder during any cure period without further liability or obligation by Agent, and may also, upon the occurrence of any Default, appropriate and apply on any Liabilities any and all balances, credits, deposits, accounts, reserves, indebtedness, or other monies due or owing to Company or held by Agent hereunder or under any such financing agreement or otherwise, whether accrued or not. Neither such termination, nor the termination of this Agreement by lapse of time, the giving of notice, or otherwise, shall absolve, release, or otherwise affect the liability of Company in respect of transactions had prior to such termination, nor affect any of the liens, security interests, rights, powers and remedies of Agent, but they shall, in all events, continue until all indebtedness and Liabilities of Company to Agent are satisfied. Agent shall not, in any manner, be liable to Company for any failure to make or continue to make any Loans or advances to Company hereunder as a result of Agent refusal to so make said Loans or advances in accordance with the terms of this paragraph.

7.4. <u>Waiver of Demand</u>. Demand, presentment, protest and notice of nonpayment are hereby waived by the Company. The Company also waives the benefit of all valuation, appraisal and exemption laws.

## 8. MISCELLANEOUS.

- 8.1. Waiver. The Agent's failure, at any time or times hereafter, to require strict performance by the Company of any provision of this Agreement shall not waive, affect or diminish any right of the Agent thereafter to demand strict compliance and performance therewith. Any suspension or waiver by the Agent of a Default under this Agreement shall not suspend, waive or affect any other Default under this Agreement, whether the same is prior or subsequent thereto and whether of the same or of a different kind or character. None of the undertakings, agreements, warranties, covenants and representations of the Company contained in this Agreement and no Default under this Agreement shall be deemed to have been suspended or waived by the Agent unless such suspension or waiver is in writing signed by an officer of the Agent, and directed to the Company specifying such suspension or waiver. If requested in writing by Company, Agent shall give written confirmation to Company of any suspension or waiver by Agent as described in this Section.
- 8.2. <u>Costs and Attorneys' Fees</u>. If at any time or times hereafter the Agent employs counsel in connection with any matters contemplated by or arising out of this Agreement, whether (a) to commence, defend, or intervene in any litigation or to file a petition, complaint, answer, motion or other pleadings, (b) to take any other action in or with respect to any suit or proceeding (Bankruptcy or otherwise), (c) to consult with officers of the Agent to advise the Agent, or (d) enforce any rights of the Agent to collect any of the Liabilities, then in any of such events, all of the reasonable attorneys' fees arising from such services, and any expenses, costs and charges relating thereto, including, without limitation, all fees of all paralegals, together with interest at the Default Rate described in Section 2.6 above then in effect, shall be part of the Liabilities, payable on demand.
- 8.3. Expenditures by the Agent. In the event Company shall fail to pay taxes, insurance, assessments, costs or expenses which the Company is, under any of the terms hereof, required to pay, the Agent may, in its sole discretion, make expenditures for any or all of such purposes, and the amount so expended, together with interest thereon at the Default Rate described in Section 2.6 above, shall be part of the Liabilities, payable on demand.
- 8.4. Reliance by the Agent. All covenants, agreements, representations and warranties made herein by the Company, shall, notwithstanding any investigation by the Agent, be deemed to be material to, and to have been relied upon by, the Agent.

- 8.5. <u>Parties</u>. Whenever in this Agreement there is reference made to any of the parties hereto, such reference shall be deemed to include, wherever applicable, a reference to the respective successors and assigns of each of the Company, and the Agent.
- 8.6. Applicable Law; Severability. This Agreement shall be construed in all respects in accordance with, and governed by, the internal laws (as opposed to conflicts of law provisions) of the State of New York. Wherever possible, each provision of this Agreement shall be interpreted in such manner as to be effective and valid under applicable law, but if any provision of this Agreement shall be prohibited by or invalid under applicable law, such provision shall be ineffective only to the extent of such prohibition or invalidity, without invalidating the remainder of such provisions or the remaining provisions of this Agreement.
- 8.7. <u>Cumulative Effect</u>. All covenants, conditions, provisions, warranties, guaranties, indemnities and other undertakings of the Company contained in this Agreement, or in the Loan Documents or in any schedule given to Agent or contained in any other agreement between Agent and the Company, heretofore, concurrently, or hereafter entered into, shall be deemed cumulative to and not in derogation or substitution of any of the terms, covenants, conditions or agreements of the Company herein contained. The failure or delay of Agent to exercise or enforce any rights, liens, powers or remedies hereunder or under the Loan Documents or the other aforesaid agreements or other documents or against any security or collateral shall not operate as a waiver of such liens, rights, powers and remedies, but all such liens, rights powers and remedies shall continue in full force and effect until all Liabilities shall have been fully satisfied, and all liens, rights, powers and remedies herein provided for are cumulative and none are exclusive.
- 8.8. Amendments, Etc. No amendment, modification, termination, or waiver of any provision of the Agreement, any Loan Document, nor consent to any departure by any of the parties from any Loan Document to which it is a party, shall in any event be effective unless the same shall be in writing and signed by the Agent, and then such waiver or consent shall be effective only in the specific instance and for the specific purpose for which given.
- 8.9. <u>Integration</u>. This Agreement and the Loan Documents contain the entire agreement between the parties relating to the subject matter hereof and supersedes all oral statements and prior writings with respect thereto.
- 8.10. <u>Indemnity</u>. The Company hereby agrees to defend, indemnify, and hold the Agent harmless from and against any and all claims, damages, judgments, penalties, costs and expenses (including attorney fees and court costs now or hereafter arising from the aforesaid enforcement of this clause) arising directly or indirectly from the activities of the Company and its Subsidiaries, its predecessors in interest, or third parties with whom it has a contractual relationship, or arising directly or indirectly from the violation of any environmental protection, health, or safety law, whether such claims are asserted by any governmental agency or any other Person. This indemnity shall survive termination of this Agreement.

8.11. <u>Submission to Jurisdiction</u>; <u>Waiver of Jury Trial</u>. TO INDUCE THE AGENT TO MAKE THE LOANS ON BEHALF OF THE LENDERS EVIDENCED BY THIS AGREEMENT, THE COMPANY, IRREVOCABLY AGREES THAT, ALL ACTIONS ARISING DIRECTLY OR INDIRECTLY AS A RESULT OR IN CONSEQUENCE OF THIS AGREEMENT OR ANY OTHER AGREEMENT WITH THE LENDER SHALL BE INSTITUTED AND LITIGATED ONLY IN COURTS HAVING SITUS IN THE CITY OF ROCHESTER, NEW YORK, AND THE COMPANY HEREBY CONSENTS TO THE EXCLUSIVE JURISDICTION AND VENUE OF ANY STATE OR FEDERAL COURT LOCATED AND HAVING ITS SITUS IN SAID CITY, AND WAIVES ANY OBJECTION BASED ON FORUM NONCONVENIENS, AND THE COMPANY HEREBY WAIVES PERSONAL SERVICE OF ANY AND ALL PROCESS, AND CONSENTS THAT ALL SUCH SERVICE OF PROCESS MAY BE MADE BY CERTIFIED MAIL, RETURN RECEIPT REQUESTED, DIRECTED TO THE COMPANY AT THE ADDRESSES INDICATED IN THE LENDER'S RECORDS IN THE MANNER PROVIDED BY APPLICABLE STATUTE, LAW, RULE OF COURT OR OTHERWISE.

THE AGENT AND THE COMPANY, KNOWINGLY, VOLUNTARILY AND INTENTIONALLY WAIVE IRREVOCABLY, THE RIGHT IT MAY HAVE TO TRIAL BY JURY WITH RESPECT TO ANY LEGAL PROCEEDING BASED HEREON, OR ARISING OUT OF, UNDER OR IN CONNECTION WITH THIS AGREEMENT OR ANY OF THE OTHER OBLIGATIONS OR ANY AGREEMENT, EXECUTED OR CONTEMPLATED TO BE EXECUTED IN CONJUNCTION HEREWITH OR ANY COURSE OF CONDUCT OR COURSE OF DEALING, IN WHICH THE LENDER AND THE COMPANY, OR ANY ONE OF THEM, ARE ADVERSE PARTIES. THIS PROVISION IS A MATERIAL INDUCEMENT FOR THE LENDER GRANTING ANY FINANCIAL ACCOMMODATION TO THE COMPANY. ALL WAIVERS HEREIN ARE MADE ONLY TO THE EXTENT PERMITTED BY APPLICABLE LAW.

- 8.12. <u>Application of Payments</u>. Notwithstanding any contrary provision contained in this Agreement, the Company irrevocably waives the right to direct the application of any and all payments at any time or times hereafter received by the Agent from or on behalf of the Company, and the Company does hereby irrevocably agree that the Agent shall have the continuing exclusive right to apply and reapply any and all payments received at any time or times hereafter, against the Liabilities in such manner as the Agent may deem advisable, notwithstanding any entry by the Agent upon any of its books and records.
- 8.13. Marshalling: Payments Set Aside. The Agent shall be under no obligation to marshall any assets in favor of the Company or any other party or against or in payment of any or all of the Liabilities. To the extent that the Company makes a payment or payments to the Agent or Agent enforces its security interests or exercises its rights of setoff, and such payment or payments or the proceeds of such enforcement or setoff or any part thereof are subsequently invalidated, declared to be fraudulent or preferential, set aside and/or required to be repaid to a trustee, receiver or any other party under any Bankruptcy law, state or federal law, common law or equitable cause, then to the extent of such recovery, the obligation or part thereof originally intended to be satisfied shall be revived and continued in full force and effect as if such payment had not been made or such enforcement or setoff had not occurred.
- 8.14. <u>Section Titles</u>. The section titles contained in this Agreement shall be without substantive meaning or content of any kind whatsoever and are not a part of the agreement between the parties.

- 8.15. Continuing Effect. This Agreement shall continue in full force and effect so long as any Liabilities shall be owed to the Agent, and (even if there shall be no Liabilities outstanding) so long as this Agreement has not been terminated in accordance with its terms.
- 8.16. Notices. Except as otherwise expressly provided herein, any notice required or desired to be served, given or delivered hereunder shall be in writing, and shall be deemed to have been validly served, given, delivered and/or received when (i) presented personally, or (ii) on the second business day next following deposit in the United States mails, with proper postage prepaid, registered or certified, return receipt requested, or (iii) on the first business day next following the day of delivery to Federal Express for delivery to the addressee, addressed to the party to be notified as follows:
  - (i) If to the Agent:

FAGENSON & CO., INC. 60 Broad Street 39<sup>TH</sup> Floor New York, NY 10004 Attention: Robert Fagenson

(ii) If to Company:

DOCUMENT SECURITY SYSTEMS, INC. 28 East Main Street Suite 1525 Rochester, NY 14614 Attention: Chief Executive Office

or to such other address as each party designates to the other in the manner herein prescribed.

8.17. <u>Equitable Relief</u>. Company recognizes that, in the event Company fails to perform, observe or discharge any of its obligations or liabilities under this Agreement, Agent's remedy at law may prove to be inadequate relief to Agent; therefore, Company agrees that Agent, if Agent so requests, shall be entitled to temporary and permanent injunctive relief if Agent proves its entitlement to such equitable relief.

IN WITNESS WHEREOF, this Agreement has been duly executed as of the day and year first above written.

## DOCUMENT SECURITY SYSTEMS, INC.

By: /s/ Patrick White

Name: Patrick White

Title: Chief Executive Officer

## FAGENSON & CO., INC.

By: /s/ Robert Fagenson

Name: Robert Fagenson

Title: President

Exhibit A

<u>Lenders</u>

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#### SECURITY AGREEMENT

SECURITY AGREEMENT, dated January 4, 2008, made by DOCUMENT SECURITY SYSTEMS, INC. (the "Borrower"), in favor of FAGENSON & CO., INC. ("Agent").

#### WITNESSETH:

WHEREAS, the Agent and the Borrower are parties to a Credit Agreement, dated as of the date hereof (such agreement, as amended, restated or otherwise modified from time to time, being hereinafter referred to as the "Credit Agreement");

WHEREAS, pursuant to the Credit Agreement, the Agent has agreed to make certain term loans (each a "Loan" and collectively, the "Loans") on behalf of the Lenders (as defined in the Credit Agreement) to the Borrower in an aggregate principal amount at any one time outstanding not to exceed the Maximum Revolving Commitment (as defined in the Credit Agreement);

WHEREAS, it is a condition precedent to the Agent making any Loan to the Borrower pursuant to the Credit Agreement, that the Borrower shall have executed and delivered to the Agent a security agreement providing for the grant to Agent for the benefit of the Lenders of a security interest in all of the stock of the Company's wholly owned subsidiary Plastic Printing Professionals, Inc.;

NOW, THEREFORE, in consideration of the premises and the agreements herein and in order to induce the Agent to make and maintain the Loans pursuant to the Credit Agreement, the Company hereby jointly and severally agrees with the Agent as follows:

## SECTION 1. Definitions.

- (a) Reference is hereby made to the Credit Agreement for a statement of the terms thereof. All terms used in this Agreement and the recitals hereto which are defined in the Credit Agreement or in Article 9 of the Uniform Commercial Code (the "Code") as in effect from time to time in the State of New York and which are not otherwise defined herein shall have the same meanings herein as set forth therein; provided that terms used herein which are defined in the Code as in effect in the State of New York on the date hereof shall continue to have the same meaning notwithstanding any replacement or amendment of such statute except as Agent may otherwise determine.
- (b) As used in this Agreement, the following terms shall have the respective meanings indicated below, such meanings to be applicable equally to both the singular and plural forms of such terms:

SECTION 2. <u>Grant of Security Interest</u>. As collateral security for all of the Obligations (as defined in Section 3 hereof), the Company hereby pledges and assigns to the Agent for the benefit of the Lenders, and grants to the Agent for the benefit of the Lenders, a continuing security interest in all of the stock of its wholly owned subsidiary Plastic Printing Professionals, Inc., whether now outstanding or issued at a future date (the "Collateral").

SECTION 3. <u>Security for Obligations</u>. The security interest created hereby in the Collateral constitutes continuing collateral security for all of the following obligations, whether now existing or hereafter incurred (the "Obligations"):

- (a) the prompt payment by the Company, as and when due and payable (by scheduled maturity, required prepayment, acceleration, demand or otherwise), of all amounts from time to time owing by it in respect of the Credit Agreement and the other Loan Documents, including, without limitation, (i) principal of and interest on the Loans (including, without limitation, all interest that accrues after the commencement of any Insolvency Proceeding of the Company, whether or not the payment of such interest is unenforceable or is not allowable due to the existence of such Insolvency Proceeding), and (ii) all fees, commissions, expense reimbursements, indemnifications and all other amounts due or to become due under any Loan Document; and
- (b) the due performance and observance by the Company of all of its other obligations from time to time existing in respect of the Loan Documents.

## SECTION 4. Representations and Warranties. The Company represents and warrants as follows:

- (a) The Company (i) is a corporation duly organized, validly existing and in good standing under the laws of the state or jurisdiction of its organization, (ii) has all requisite power and authority to execute, deliver and perform this Agreement and each other Loan Document to be executed and delivered by it pursuant hereto and to consummate the transactions contemplated hereby and thereby, and (iii) is duly qualified to do business and is in good standing in each jurisdiction in which the character of the properties owned or leased by it or in which the transaction of its business makes such qualification necessary.
- (b) The execution, delivery and performance by the Company of this Agreement and each other Loan Document to which the Company is a party or will be a party (i) have been duly authorized by all necessary action, (ii) do not and will not contravene its charter or bylaws, or any applicable law or any contractual restriction binding on or otherwise materially affecting the Company, (iii) do not and will not result in or require the creation of any Lien upon or with respect to any of its properties and (iv) do not and will not result in any default, noncompliance, suspension, revocation, impairment, forfeiture or nonrenewal of any permit, license, authorization or approval applicable to it or its operations or any of its properties.
- (c) This Agreement is, and each other Loan Document to which the Company is or will be a party, when executed and delivered pursuant hereto, will be, a legal, valid and binding obligation of the Company, enforceable against the Company in accordance with its terms, except as may be limited by applicable bankruptcy, insolvency, reorganization, moratorium or other similar laws.

(d) The Company is and will be at all times the sole and exclusive owners of, or otherwise have and will have adequate rights
in, the Collateral free and clear of any Lien except for (i) the Lien created by this Agreement and (ii) the Permitted Liens. No effective financing
statement or other instrument similar in effect covering all or any part of the Collateral is on file in any recording or filing office except (A) such
as may have been filed in favor of Agent relating to this Agreement and (B) such as may have been filed to perfect or protect any security
interests or Liens permitted by the Credit Agreement.

(e) This Agreement creates in favor of Agent a legal, valid and enforceable security interest in the Collateral, as security for the Obligations.

SECTION 5. <u>Covenants as to the Collateral</u>. So long as any of the Obligations shall remain outstanding and the Credit Agreement and the other Loan Documents shall not have expired or terminated, unless Agent shall otherwise consent in writing:

(a) <u>Further Assurances</u>. The Company will at its expense, at any time and from time to time, promptly execute and deliver all further instruments and documents and take all further action that may be necessary or desirable or that Agent may request in order to (i) perfect and protect the security interest purported to be created hereby; (ii) enable Agent to exercise and enforce its rights and remedies hereunder in respect of the Collateral; or (iii) otherwise effect the purposes of this Agreement.

### (b) Transfers and Other Liens.

- (i) Except to the extent expressly permitted by the Credit Agreement, the Company will not sell, assign (by operation of law or otherwise), lease, license, exchange or otherwise transfer or dispose of any of the Collateral.
- (ii) Except to the extent expressly permitted by the Credit Agreement, the Company will not create, suffer to exist or grant any Lien upon or with respect to any Collateral.

#### SECTION 6. Additional Provisions Concerning the Collateral.

- (a) The Company hereby (i) authorizes Agent to file, one or more financing or continuation statements, and amendments thereto, relating to the Collateral and (ii) ratifies such authorization to the extent that Agent has filed any such financing or continuation statements, or amendments thereto, prior to the date hereof. A photocopy or other reproduction of this Agreement or any financing statement covering the Collateral or any part thereof shall be sufficient as a financing statement where permitted by law.
- (b) The Company hereby irrevocably appoints Agent as its attorney-in-fact and proxy, with full authority in the place and stead of the Company and in the name of the Company or otherwise, from time to time in Agent's discretion, to take any action and to execute any instrument which Agent may deem necessary or advisable to accomplish the purposes of this Agreement (subject to the rights of the Company under Section 5 hereof), including, without limitation, to execute assignments, licenses and other documents to enforce the rights of Agent and the Agent with respect to any Collateral. This power is coupled with an interest and is irrevocable until all of the Obligations are indefeasibly paid in full after the termination of the Credit Agreement and the other Loan Documents.

(c) The powers conferred on Agent hereunder are solely to protect its interest in the Collateral and shall not impose any duty upon it to exercise any such powers. Except for the safe custody of any Collateral in its possession and the accounting for moneys actually received by it hereunder, Agent shall have no duty as to any Collateral or as to the taking of any necessary steps to preserve rights against prior parties or any other rights pertaining to any Collateral.

### SECTION 7. Remedies Upon Default. If any Event of Default shall have occurred and be continuing:

(a) Agent may exercise in respect of the Collateral, in addition to any other rights and remedies provided for herein or otherwise available to it, all of the rights and remedies of a secured party upon default under the Code (whether or not the Code applies to the affected Collateral), and also may (i) take absolute control of the Collateral, including, without limitation, transfer into Agent's name or into the name of its nominee or nominees (to the extent Agent has not theretofore done so) and thereafter receive, for the benefit of Agent, all payments made thereon, give all consents, waivers and ratifications in respect thereof and otherwise act with respect thereto as though it were the outright owner thereof, (ii) without notice except as specified below and without any obligation to prepare or process the Collateral for sale, sell the Collateral or any part thereof in one or more parcels at public or private sale, at any of Agent's offices or elsewhere, for cash, on credit or for future delivery, and at such price or prices and upon such other terms as Agent may deem commercially reasonable. all Cash Proceeds received by Agent in respect of any sale of or collection from, or other realization upon, all or any part of the Collateral may, in the discretion of Agent, be held by Agent as collateral for, and/or then or at any time thereafter applied (after payment of any amounts payable to Agent pursuant to Section 8 hereof) in whole or in part by Agent against, all or any part of the Obligations in such order as Agent shall elect, consistent with the provisions of the Credit Agreement and the Intercreditor Agreements. Any surplus of such cash or Cash Proceeds held by Agent and remaining after the indefeasible payment in full of all of the Obligations after the termination of the Credit Agreement and the other Loan Documents shall be paid over to whomsoever shall be lawfully entitled to receive the same or as a court of competent jurisdiction shall direct.

(b) In the event that the proceeds of any such sale, collection or realization are insufficient to pay all amounts to which Agent and the Agent are legally entitled, the Company shall be liable for the deficiency, together with interest thereon at the highest rate specified in any applicable Loan Document for interest on overdue principal thereof or such other rate as shall be fixed by applicable law, together with the costs of collection and the reasonable fees, costs, expenses and other client charges of any attorneys employed by Agent to collect such deficiency.

(c) The Company hereby acknowledges that if Agent complies with any applicable state or federal law requirements in connection with a disposition of the Collateral, such compliance will not adversely effect the commercial reasonableness of any sale or other disposition of the Collateral.

## SECTION 8. Indemnity and Expenses.

- (a) The Company agrees to defend, protect, indemnify and hold Agent harmless from and against any and all claims, damages, losses, liabilities, obligations, penalties, fees, costs and expenses (including, without limitation, reasonable legal fees, costs, expenses, and disbursements of Agent's counsel) to the extent that they arise out of or otherwise result from this Agreement (including, without limitation, enforcement of this Agreement), except claims, losses or liabilities resulting solely and directly from Agent's gross negligence or willful misconduct, as determined by a final judgment of a court of competent jurisdiction.
- (b) The Company will upon demand pay to Agent the amount of any and all costs and expenses, including the reasonable fees, costs, expenses and disbursements of counsel for Agent and of any experts and Agent (including, without limitation, any collateral trustee which may act as agent of Agent), which Agent may incur in connection with (i) the preparation, negotiation, execution, delivery, recordation, administration, amendment, waiver or other modification or termination of this Agreement, (ii) the custody, preservation, use or operation of, or the sale of, collection from, or other realization upon, any Collateral, (iii) the exercise or enforcement of any of the rights of Agent hereunder, or (iv) the failure by the Company to perform or observe any of the provisions hereof.

SECTION 9. Notices, Etc. All notices and other communications provided for hereunder shall be in writing and shall be mailed (by certified mail, postage prepaid and return receipt requested), telecopied or delivered, if to the Company or to Agent, to it at its address specified in the Credit Agreement; or as to any such Person, at such other address as shall be designated by such Person in a written notice to such other Person complying as to delivery with the terms of this Section 9. All such notices and other communications shall be effective (i) if mailed (by certified mail, postage prepaid and return receipt requested), when received or three (3) Business Days after deposited in the mails, whichever occurs first, (ii) if telecopied, when transmitted and confirmation is received, provided same is on a Business Day and, if not, on the next Business Day; or (iii) if delivered, upon delivery, provided same is on a Business Day and, if not, on the next Business Day.

## SECTION 10. Miscellaneous.

- (a) No amendment of any provision of this Agreement shall be effective unless it is in writing and signed by the Company and Agent, and no waiver of any provision of this Agreement, and no consent to any departure by the Company therefrom, shall be effective unless it is in writing and signed by Agent, and then such waiver or consent shall be effective only in the specific instance and for the specific purpose for which given.
- (b) No failure on the part of Agent to exercise, and no delay in exercising, any right hereunder or under any other Loan Document shall operate as a waiver thereof; nor shall any single or partial exercise of any such right preclude any other or further exercise thereof or the exercise of any other right. The rights and remedies of Agent or any Agent provided herein and in the other Loan Documents are cumulative and are in addition to, and not exclusive of, any rights or remedies provided by law. The rights of Agent or any Agent under any Loan Document against any party thereto are not conditional or contingent on any attempt by such Person to exercise any of its rights under any other Loan Document against such party or against any other Person, including but not limited to, the Company.

- (c) Any provision of this Agreement which is prohibited or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the extent of such prohibition or unenforceability without invalidating the remaining portions hereof or thereof or affecting the validity or enforceability of such provision in any other jurisdiction.
- (d) This Agreement shall create a continuing security interest in the Collateral and shall (i) remain in full force and effect until the later of (A) the indefeasible payment in full of the Obligations and (B) the termination of the Credit Agreement and the other Loan Documents and (ii) be binding on the Company and all other Persons who become bound as debtor to this Agreement in accordance with Section 9-203(d) of the Code and shall inure, together with all rights and remedies of Agent and the Agent hereunder, to the benefit of Agent and the Agent and their respective permitted successors, transferees and assigns. Without limiting the generality of clause (ii) of the immediately preceding sentence, without notice to the Company, Agent and the Agent may assign or otherwise transfer their rights and obligations under this Agreement and any other Loan Document, to any other Person and such other Person shall thereupon become vested with all of the benefits in respect thereof granted to Agent and the Agent herein or otherwise. Upon any such assignment or transfer, all references in this Agreement to Agent or any such Agent shall mean the assignee of Agent or such Agent. None of the rights or obligations of the Company hereunder may be assigned or otherwise transferred without the prior written consent of Agent, and any such assignment or transfer shall be null and void.
- (e) Upon the satisfaction in full of the Obligations and the termination of the Credit Agreement and the other Loan Documents, (i) this Agreement and the security interests created hereby shall terminate and all rights to the Collateral shall revert to the Company and (ii) Agent will, upon the Company's request and at the Company's expense, (A) return to the Company such of the Collateral as shall not have been sold or otherwise disposed of or applied pursuant to the terms hereof and (B) execute and deliver to the Company such documents as the Company shall reasonably request to evidence such termination, all without any representation, warranty or recourse whatsoever.
- f) THIS AGREEMENT SHALL BE GOVERNED BY, CONSTRUED AND INTERPRETED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK, EXCEPT AS REQUIRED BY MANDATORY PROVISIONS OF LAW AND EXCEPT TO THE EXTENT THAT THE VALIDITY AND PERFECTION OR THE PERFECTION AND THE EFFECT OF PERFECTION OR NON-PERFECTION OF THE SECURITY INTEREST CREATED HEREBY, OR REMEDIES HEREUNDER, IN RESPECT OF ANY PARTICULAR COLLATERAL ARE GOVERNED BY THE LAW OF A JURISDICTION OTHER THAN THE STATE OF NEW YORK.
- g) ANY LEGAL ACTION, SUIT OR PROCEEDING WITH RESPECT TO THIS AGREEMENT OR ANY DOCUMENT RELATED THERETO MAY BE BROUGHT IN THE COURTS OF THE STATE OF NEW YORK IN THE COUNTY OF MONROE, AND, BY EXECUTION AND DELIVERY OF THIS AGREEMENT, THE COMPANY HEREBY ACCEPTS FOR ITSELF AND IN RESPECT OF ITS PROPERTY, GENERALLY AND UNCONDITIONALLY, THE JURISDICTION OF THE AFORESAID COURTS. THE COMPANY HEREBY EXPRESSLY AND IRREVOCABLY WAIVES, TO THE FULLEST EXTENT PERMITTED BY LAW, ANY OBJECTION, INCLUDING, WITHOUT LIMITATION, ANY OBJECTION TO THE LAYING OF VENUE OR BASED ON THE GROUNDS OF FORUM NON CONVENIENS, WHICH IT MAY NOW OR HEREAFTER HAVE TO THE BRINGING OF ANY SUCH ACTION, SUIT OR PROCEEDING IN SUCH RESPECTIVE JURISDICTIONS AND CONSENTS TO THE GRANTING OF SUCH LEGAL OR EQUITABLE RELIEF AS IS DEEMED APPROPRIATE BY THE COURT.
- h) THE COMPANY AND (BY ITS ACCEPTANCE OF THE BENEFITS OF THIS AGREEMENT) AGENT WAIVES ANY RIGHT IT MAY HAVE TO TRIAL BY JURY IN RESPECT OF ANY LITIGATION BASED ON, ARISING OUT OF, UNDER OR IN CONNECTION WITH THIS AGREEMENT OR ANY OTHER LOAN DOCUMENT, OR ANY COURSE OF CONDUCT, COURSE OF DEALING, VERBAL OR WRITTEN STATEMENT OR OTHER ACTION OF THE PARTIES HERETO.
- (i) The Company irrevocably consents to the service of process of any of the aforesaid courts in any such action, suit or proceeding by the mailing of copies thereof by registered or certified mail (or any substantially similar form of mail), postage prepaid, to the Company at its address provided herein, such service to become effective 10 days after such mailing.
- (j) Nothing contained herein shall affect the right of Agent to serve process in any other manner permitted by law or commence legal proceedings or otherwise proceed against the Company or any property of the Company in any other jurisdiction.
- (k) The Company irrevocably and unconditionally waives any right it may have to claim or recover in any legal action, suit or proceeding referred to in this Section any special, exemplary, punitive or consequential damages.
- (I) Section headings herein are included for convenience of reference only and shall not constitute a part of this Agreement for any other purpose.
- (m) This Agreement may be executed in any number of counterparts and by different parties hereto in separate counterparts, each of which shall be deemed to be an original, but all of which taken together constitute one in the same Agreement.
- (n) All of the obligations of the Company hereunder are joint and several. Agent may, in its sole and absolute discretion, enforce the provisions hereof against any of the Company and shall not be required to proceed against the Company or seek payment from the Company. In addition, Agent may, in its sole and absolute discretion, select the Collateral of any one or more of the Company for sale or application to the Obligations, without regard to the ownership of such Collateral, and shall not be required to make such selection ratably from the Collateral owned by all of the Company.

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IN WITNESS WHEREOF, the Company has caused this Agreement to be executed and delivered by its officer thereunto duly authorized, as of the date first above written.

## DOCUMENT SECURITY SYSTEMS, INC.

By: /s/ Patrick White

Name: Patrick White Title: Chief Executive Officer EX-10.34 6 v107049 ex10-34.htm

under each Loan (the "Default Rate").

THIS NOTE HAS NOT BEEN REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR ANY APPLICABLE STATE LAW, AND MAY NOT BE SOLD, OFFERED FOR SALE, DISTRIBUTED, ASSIGNED, OFFERED, PLEDGED OR OTHERWISE TRANSFERRED UNLESS (A) THERE IS AN EFFECTIVE REGISTRATION STATEMENT UNDER SUCH ACT AND APPLICABLE STATE, OR FOREIGN SECURITIES LAWS COVERING ANY SUCH TRANSACTION OR (B) SUCH TRANSACTION IS EXEMPT FROM REGISTRATION.

## SECURED PROMISSORY NOTE

\$[	] January [], 2008 Rochester, New York
Borro intere	FOR VALUE RECEIVED, DOCUMENT SECURITY SYSTEMS, INC. (the "Borrower"), promises to pay to FAGENSON & CO., INC. Agent") on behalf of the Lenders (as defined in that certain Credit Agreement, dated January 4, 2008, between the Agent and the wer), or to its order, the principal sum of U.S. DOLLARS (\$) (the "Principal Amount"), together with st in arrears on the unpaid principal balance from time to time outstanding from the date hereof until the entire principal amount due inder is paid in full at the rate(s) provided below.
The Nunles	This Secured Promissory Note (this "Note") is one of a series of Secured Promissory Notes in the aggregate principal of up to 0,000 containing substantially identical terms and conditions (the "Notes") issued by the Borrower to the Agent on behalf of the Lenders. Jotes are <i>pari passu</i> such that all Notes are ranked equally, and no payments shall be made by the Borrower under any of the Notes is a pro rate payment is simultaneously made under all other Notes. Terms not defined herein shall have the meaning ascribed to them to certain Credit Agreement, dated January 4, 2008, between the Agent and the Borrower.
Borro	Subject to applicable law, the Notes will be senior in all respects (including the right of payment) to all other indebtedness of the wer now existing or hereafter incurred.
	1. <u>Maturity</u> . The aggregate Principal Amount, together with all accrued interest thereon and expenses incurred by the Agent in extion herewith (cumulatively, the " <u>Outstanding Amount</u> "), shall be due and payable in full on the earliest to occur of (the earliest of such s, the " <u>Maturity Date</u> "): (i) January 4, 2010 (the "Scheduled Maturity Date") and (ii) the acceleration of this Note upon the occurrence of

an Event of Default. Unless payment is made following a demand therefor by the Agent, the Borrower shall provide the Agent with not less

2. <u>Interest</u>. This Note shall bear interest at a rate of two percent (2%) in excess of the then in effect one-year LIBOR rate per annum. Interest shall be calculated on the basis of a year of 360 days for the actual number of days elapsed. All accrued interest on this Note shall be due and payable on the first day of each calendar quarter commencing with the first calendar quarter following the disbursement of any Revolving Credit Loan. From and after the occurrence of an Event of Default, the unpaid principal balance of this Note and, to the extent permitted by law, overdue interest shall bear interest at a rate per annum equal to four (4%) percent over the then applicable interest rate due

than five (5) business days' prior written notice of its intent to repay the amounts outstanding hereunder.

3. Payment; Usury. All payments by the Borrower under this Note shall be made in United States Dollars without deduction, set-off or counterclaim and shall be free and clear and without any deduction or withholding for any taxes or fees of any nature whatever, unless the obligation to make such deduction or withholding is required by law. Payment shall be credited first to the accrued interest then due and payable and the remainder applied to principal. Unless otherwise expressly provided in this Note, the Borrower, to the extent permitted by applicable law, waives presentment for payment, protest, and demand, and notice of protest, demand, and/or dishonor and nonpayment of this Note, notice of any Event of Default under this Note, and all other notices or demands otherwise required by law that the Borrower may lawfully waive. All agreements between the Borrower and the Agent are hereby expressly limited so that in no contingency or event whatsoever, whether by reason of acceleration of maturity of the indebtedness evidenced hereby or otherwise, shall the amount paid or agreed to be paid to the Agent for the use, forbearance, or detention of the indebtedness evidenced hereby exceed the maximum permissible amount under applicable law. If, from any circumstance whatsoever, fulfillment of any provision hereof at the time performance of such provision shall be due shall involve transcending the limit of validity prescribed by law, the obligation to be fulfilled shall automatically be reduced to the limit of such validity, and if from any circumstances the Agent should ever receive as interest an amount which would exceed the highest lawful rate, such amount which would be excessive interest shall be applied to the reduction of the principal balance evidenced hereby and not to the payment of interest, and, if the principal amount of this Note has been paid in full, shall be refunded to the Borrower.

Immediately upon full repayment or conversion of the Outstanding Amount in accordance with the terms hereof, the Borrower shall be released from the repayment obligation or the conversion obligation set forth in this Note, the pledge and security interest shall be terminated, and the Agent shall execute releases of financing statements.

- 4. <u>Security Interest and Collateral</u>. This Note is secured by a first priority security interest on the Collateral pursuant to the terms of the Security Agreement, of even date hereof, made by the Borrower in favor of the Agent (the "Security Agreement").
- 5. Replacement of Note. If this Note is mutilated, lost, stolen or destroyed, the Borrower shall issue or cause to be issued in exchange and substitution for and upon cancellation hereof, or in lieu of and substitution for this Note, a new Note, but only upon receipt of evidence reasonably satisfactory to the Borrower of such loss, theft or destruction and customary and reasonable bond or indemnity, if requested.

## 6. Miscellaneous.

(a) Authority and Enforceability; Etc. The Borrower hereby represents and warrants to the Agent that:

(i) it has full power and authority and has taken or shall take all required corporate and other action necessary to permit it to execute, deliver, and perform all of its obligations contained in this Note, the Security Agreement, and any other documents or instruments delivered in connection herewith, and to borrow hereunder, and such actions to the best of its knowledge will not violate any provision of law applicable to, or the organizational documents of, the Borrower, or result in the breach of or constitute a default under any material agreement or instrument to which the Borrower is a party or by which it is bound, which default has not been waived in writing on or prior to the date hereof;

- (ii) this Note has been duly authorized and validly executed by and is the valid and binding obligation of the Borrower enforceable in accordance with its terms, except as enforceability may be limited by bankruptcy, insolvency, reorganization, or other laws affecting creditors' rights and remedies generally, and by general principles of equity (regardless of whether enforceability is considered in a proceeding in equity or at law);
- (iii) neither the execution and delivery by the Borrower of this Note, nor the performance by the Borrower of its obligations hereunder, requires the consent, approval or authorization of any person or governmental authority, which consent, approval, or authorization has not been obtained; and
- (b) Notices. All notices to any party required or permitted hereunder shall be in writing and shall be sent to the address or facsimile number set forth for such party as follows:
  - (i) If to the Agent:

FAGENSON & CO., INC. 60 Broad Street 39<sup>TH</sup> Floor New York, NY 10004 Attention: Robert Fagenson

(ii) If to Company:

DOCUMENT SECURITY SYSTEMS, INC. 28 East Main Street Suite 1525 Rochester, NY 14614

Attention: Chief Executive Officer

Any such notice shall be deemed effectively given (i) upon personal delivery to the party to be notified; (ii) when sent by confirmed facsimile if sent during normal business hours of the recipient, if not, then on the next business day; (iii) three days after having been sent by registered or certified mail, return receipt requested, postage prepaid; or (iv) one day after deposit with a recognized national overnight courier, specifying next day delivery, or two days after deposit with a recognized international overnight courier, specifying two day delivery, in each case with written verification of receipt.

(c) <u>Waiver</u>. No failure to exercise, and no delay in exercising, on the part of the Agent, any right, power, or privilege hereunder shall operate as a waiver thereof; nor shall any single or partial exercise of any right, power, or privilege hereunder preclude any other or further exercise thereof or the exercise of any other right, power, or privilege. The rights and remedies herein provided are cumulative and not exclusive of any rights or remedies provided by law.

(d)	Amendments. A	.ny term, covenant,	or condition of this	Note may be am	ended or waived onl	y by written consent of the
Borrower and the A	Agent.					
	3					

- (e) Expenses. Any reasonable expense incurred by the Agent (including, without limitation, reasonable attorneys' fees and disbursements) in connection with the administration, or enforcement of this Note and any other document executed by the Borrower in connection with the obligations of Borrower hereunder or any amendment hereto or thereto, or the exercise of any right or remedy upon the occurrence of an Event of Default, including, without limitation, the recording and filing fees to perfect the liens granted under the Security Agreement and the costs of collection and reasonable attorneys' fees and expenses, shall be paid by the Borrower within 15 days of receiving written notice thereof from the Agent. Any such expense incurred by the Agent and not timely paid by the Borrower shall be added to the other obligations hereunder and shall earn interest at the same rate per annum as the principal hereunder.
- (f) Governing Law. This Note shall be governed by and construed in accordance with the laws of the State of New York without giving effect to any conflict or choice of laws principles.
- (g) <u>Transfer; Successors and Assigns</u>. The terms and conditions of this Note shall inure to the benefit of and be binding upon the respective successors and assigns of the parties. This Note shall not be assignable by any Agent without the prior written consent of the Borrower, provided that the Agent may assign or transfer any of its rights, privileges, or obligations set forth in, arising under, or created by this Agreement to any entity controlled by, controlling or under common control with the Agent. The Borrower may not assign this Note without prior written consent of the Agent, provided that the Borrower may assign this Note to any successor of all or substantially all of its assets or business, or any entity surviving the merger, combination or consolidation with the Borrower.
- (h) Entire Agreement. This Note and any other agreement or instrument entered into in connection herewith contains the entire agreement of the Borrower and the Agent with respect to the subject matter hereof.
- (i) <u>Confidentiality</u>. In addition to separate confidentiality agreement, if any, each Agent will at all times keep confidential and not divulge, use or make accessible to anyone the terms and conditions of this Agreement and the transactions described herein, and any non-public material information concerning or relating to the business or financial affairs of the Borrower to which such party has been or will become privy relating to this Agreement, except to its employees and advisors in such capacity, as required to perform its obligations hereunder, if required by law or rules of a stock exchange on which its or its parent's securities are listed, or with the prior written consent of the Borrower.

IN WITNESS WHEREOF, the Borrower has caused this No year first above written.	te to be executed by its duly authorized representative as of the day and
	DOCUMENT SECURITY SYSTEMS, INC.
	Ву:
	Name: Patrick White Title: Chief Executive Officer

# **CREDIT AGREEMENT**

Dated as of January 4, 2008

between

# DOCUMENT SECURITY SYSTEMS, INC.

as Borrower,

and

# **PATRICK WHITE**

as Lender.

### CREDIT AGREEMENT

Credit Agreement ("Agreement"), made January 4, 2008 by and between DOCUMENT SECURITY SYSTEMS, INC. (the "Company") and PATRICK WHITE ("Lender").

### WITNESSETH:

WHEREAS, the Lender has agreed to loan certain funds to the Company, and the Company has agreed to borrow certain funds from Lender, subject to the terms and conditions set forth therein;

NOW THEREFORE, in consideration of the terms and conditions contained herein, and of any loans or extensions of credit heretofore, now or hereafter made to or for the benefit of the Company by the Lender (all of said loans hereafter referred to as the "Loans"), the parties hereto hereby agree as follows:

## 1. DEFINITIONS.

- 1.1. General Terms. When used herein, the following terms shall have the following meanings:
- (i) "Acquisition" means any transaction, or any series of related transactions, consummated on or after the date of this Agreement, by which Company (i) acquires any going business or all or substantially all of the assets of any firm, corporation or division thereof, whether through purchase of assets, merger or otherwise or (ii) directly or indirectly acquires (in one transaction or as the most recent transaction in a series of transactions) at least a majority (in number of votes) of the securities of a corporation which have ordinary voting power for the election of directors (other than securities having such power only by reason of the happening of a contingency) or a majority (by percentage or voting power) of the outstanding partnership interests of a partnership.
- (ii) "Affiliate" shall mean any Person (1) which directly or indirectly controls, or is controlled by, or is under common control with the Company or a Subsidiary; (2) which directly or indirectly beneficially owns or holds five percent (5%) or more of any class of voting stock of the Company or any Subsidiary; or (3) five percent (5%) or more of the voting stock of which is directly or indirectly beneficially owned or held by the Company or a Subsidiary. The term "control" means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract, or otherwise.
- (iii) "Available Principal Balance" shall mean an amount equal to the Maximum Revolving Facility the outstanding principal balance of Revolving Credit Loans.

- (iv) "Business Day" means any day other than a Saturday, Sunday, or other day on which commercial lenders in New York, New York are authorized or required to close under the laws of the State of New York.
- (v) "Capital Lease" means all leases which have been or should be capitalized on the books of the lessee in accordance with GAAP.
- (vi) "Code" means the Internal Revenue Code of 1986, as amended from time to time, and the regulations and published interpretations thereof.
- (vii) "<u>Debt</u>" means (1) indebtedness or liability for borrowed money; (2) obligations evidenced by bonds, debentures, notes, or other similar instruments; (3) obligations for the deferred purchase price of property or services (including trade obligations); (4) obligations as lessee under Capital Leases; (5) current liabilities in respect of unfunded vested benefits under Plans covered by ERISA; (6) obligations under letters of credit; (7) obligations under acceptance facilities; (8) all guaranties, endorsements (other than for collection of deposit in the ordinary course of business), and other contingent obligations to purchase, to provide funds for payment, to supply funds to invest in any Person or entity, or otherwise to assure a creditor against loss; and (9) obligations secured by any Liens, whether or not the obligations have been assumed.
  - (viii) "Default" shall mean the occurrence or existence of any one or more of the following events.
  - (a) The Company fails to pay any of its material "Liabilities" (as hereinafter defined) when due and said failure continues for a period of thirty (30) days after written notice of same from the Lender to the Company;
  - (b) Company fails or neglects to perform, keep or observe any of the covenants, conditions or agreements contained in this Agreement (other than those as stated in Sections 5.1, 5.2, 5.3 and 5.8, and all negative covenants contained in Section 6 hereof with respect to all of which no notice and cure period shall be applicable; and those stated in Section 5.9 which shall not be considered a ground of Default unless the failure to comply with same continues for a period of fifteen (15) days after written notice of same from the Lender to the Company and said failure continues for a period of thirty (30) days after written notice of same from the Lender to the Company;
  - (c) Any warranty or representation now or hereafter made by the Company in connection with this Agreement or any of the other Loan Documents is untrue or incorrect in any material respect, or any schedule, certificate, statement, report, financial data, notice, or writing furnished at any time by the Company to the Lender is untrue or incorrect in any material respect, on the date as of which the facts set forth therein are stated or certified;
  - (d) A proceeding under any Bankruptcy, reorganization, arrangement of debt, insolvency, readjustment of debt or receivership law or statute is filed against Company which is not dismissed within sixty (60) days of its filing, or a proceeding under any Bankruptcy, reorganization, arrangement of debt, insolvency, readjustment of debt or receivership law or statute is filed by Company or the Company makes an assignment for the benefit of creditors or Company takes any corporate action to authorize any of the foregoing;

- (e) Company voluntarily or involuntarily dissolves or is dissolved, terminates or is terminated;
- (f) Company becomes insolvent or fails generally to pay its debts as they become due, including with access to the Available Principal Balance, and said failure continues for a period of thirty (30) days after written notice of same from the Lender to the Company;
  - (g) A default under any of the other Transaction Documents;
- (h) One or more judgments, decrees, or judicial orders for the payment of money which in the aggregate, in any fiscal year of Company, exceeds \$250,000.00 shall be rendered against the Company or any of its Subsidiaries, and such judgments, decrees, or judicial orders shall continue unsatisfied and in effect for a period of thirty (30) consecutive days without being vacated, discharged, satisfied, or stayed or appealed;
- (ix) "GAAP" means generally accepted accounting principles in the United States.
- (x) "<u>Liabilities</u>" shall mean all of Company's liabilities, obligations, and indebtedness to Lender of any and every kind and nature, whether heretofore, now or hereafter owing, arising, due or payable and howsoever evidenced, created, incurred, acquired, or owing, whether primary, secondary, direct, contingent, fixed or otherwise (including obligations of performance and all Rate Hedging Obligations) whether arising under or in accordance with the Transaction Documents or otherwise.
- (xi) "<u>LIBOR Loan</u>" means any Loan when and to the extent that the interest rate therefor is determined by reference to the one-year LIBOR Interest Rate.
- (xii) "<u>Lien</u>" means any mortgage, deed of trust, pledge, security interest, hypothecation, assignment, deposit arrangement, encumbrance, lien (statutory or other), or preference, priority, or other security agreement or preferential arrangement, charge, or encumbrance of any kind or nature whatsoever (including, without limitation, any conditional sale or other title retention agreement, any financing lease having substantially the same economic effect as any of the foregoing, and the filing of any financing statement under the New York Uniform Commercial Code or comparable law of any jurisdiction to evidence any of the foregoing).
  - (xiii) "Maximum Revolving Commitment" shall mean \$600,000.00.

- (xiv) "Permitted Liens" shall mean (i) Liens securing the payment of taxes, either not yet due or the validity amount or imposition of which is being contested in good faith by appropriate proceedings, (ii) the Liens and security interests in favor of the Lender, (iii) currently existing Liens as of the date of the Agreement, (iv) Liens securing the repayment of indebtedness of the Company to Fagenson & Co., as agent for certain lenders, (v) purchase money liens to third parties in connection with new equipment purchases or Capital Leases provided the aggregate purchase price for said equipment and total lease payments under any Capital Leases does not exceed \$150,000 in any fiscal year of Company.
- (xv) "<u>Person</u>" shall mean any individual, sole proprietorship, partnership, joint venture, trust, unincorporated organization, association, corporation, institution, entity, party, or government (whether national, federal, state, provincial, county, city, municipal or otherwise, including, without limitation, any instrumentality, division, agency, body or department thereof).
  - (xvi) "Principal Office" means the Lender's office at 28 East Main Street, Suite 1525, Rochester, NY 14614.
- (xvii) "<u>Rate Hedging Obligations</u>" shall mean any and all obligations of the Company or any Subsidiary, whether absolute or contingent and howsoever and whensoever created, arising, evidenced or acquired (including all renewals, extensions and modifications thereof and substitutions therefor), under (i) any and all agreements designed to protect the Company or any Subsidiary from the fluctuations of interest rates, exchange rates or forward rates applicable to such party's assets, liabilities or exchange transactions, including, but not limited to: interest rate swap agreements, dollar-denominated or cross-currency interest rate exchange agreements, forward currency exchange agreements, interest rate cap, floor or collar agreements, forward rate currency agreements or agreements relating to interest rate options, puts and warrants, and (ii) any and all agreements relating to cancellations, buy backs, reversals, terminations or assignments of any of the foregoing.
- (xviii) "Regulation D" means Regulation D of the Board of Governors of the Federal Reserve System as amended or supplemented from time to time.
  - (xix) "Revolving Credit Loans" shall have the meaning assigned to such term in Section 2.1.
- (xx) "Revolving Note" shall mean that certain Six Hundred Thousand and No/100 Dollar (\$600,000.00) note dated of even date herewith substantially in the form of Exhibit B hereto executed by Company and made payable to the order of Lender.
- (xxi) "Security Agreement" shall mean a security agreement encumbering all of the Company's accounts receivable to secure the Company's obligations hereunder, substantially in the form of Exhibit A hereto.
- (xxii) "Subsidiary" shall mean, as to the Company, a corporation of which shares of stock having ordinary voting power (other than stock having such power only by reason of the happening of a contingency) to elect a majority of the board of directors or other managers of such corporation are at the time owned, or the management of which is otherwise controlled, directly, or indirectly through one or more intermediaries, or both, by the Company.

- (xxiii) "Termination Date" shall mean January 4, 2010.
- (xxiv) "Transaction Document(s)" means this Agreement, the Revolving Note, and the Pledge and Security Agreement.
- 1.2. <u>Accounting Terms</u>. Any accounting terms used in this Agreement which are not specifically defined herein shall have the meanings customarily given them in accordance with GAAP.
- 1.3. Others Defined in New York Uniform Commercial Code. All other terms contained in this Agreement (and which are not otherwise specifically defined herein) shall have the meanings provided by the Uniform Commercial Code of the State of New York (the "Commercial Code") to the extent the same are used or defined therein.

# 2. CREDIT.

- 2.1. Revolving Loan. If a Default does not exist, and subject to the provisions of Article 3 below, the Lender shall, until but not after the Termination Date, advance to the Company, on a revolving credit basis loans (the "Revolving Credit Loans"), in an amount not to exceed at any time the Available Principal Balance. Subject to Section 2.2, each Revolving Credit Loan to the Company shall, on the day of such advance be deposited, in immediately available funds, in such account as the Company may, from time to time, designate. The indebtedness of Company under all Revolving Credit Loans shall be evidenced by the Revolving Note. Each Revolving Credit Loan shall be in an amount not less than Ten Thousand and No/100 (\$10,000.00) Dollars. Within the terms of this Agreement, the Company may borrow, repay pursuant to Section 2.6, and reborrow under this Section 2.1.
- 2.2. <u>Maximum Principal Balance of Revolving Loan</u>. The aggregate outstanding principal balance of all Revolving Credit Loans shall at no time exceed the Maximum Revolving Commitment. The aggregate outstanding principal balance of the Revolving Credit Loans at any time shall be the amounts advanced from time to time to Company and not repaid under Section 2.6. The Company agrees that if at any time any such excess shall arise, the Company shall upon written request of Lender immediately pay to the Lender such amount as may be necessary to eliminate such excess.
- 2.3. Notice and Manner of Borrowing. The Company shall give the Lender written (including via e-mail) or telefax notice (effective upon receipt) of any Revolving Credit Loans under this Agreement, at least three (3) Business Days before any Revolving Credit Loan specifying: (1) the date of such Loan; and (2) the amount of such Loan. Not later than 1:00 P.M. New York City time on the date of such Revolving Credit Loan and upon fulfillment of the applicable conditions set forth herein, the Lender will make such Revolving Credit Loan available to the Company in immediately available funds by crediting the amount thereof to the applicable account of the Company.

- 2.4. Interest. The Company shall pay interest to the Lender on the outstanding and unpaid principal amount of the Revolving Credit Loans made under this Agreement at a rate of two percent (2%) in excess of the then in effect one-year LIBOR rate per annum. Interest shall be calculated on the basis of a year of 360 days for the actual number of days elapsed. The Company shall pay interest quarterly in arrears no later than the tenth day of each calendar quarter commencing with the first calendar quarter following the disbursement of any Revolving Credit Loan. Any principal amount not paid when due (at maturity, by acceleration or otherwise) shall bear interest thereafter until paid in full, payable on demand, at a rate per annum equal to four (4%) percent over the then applicable interest rate due under each Loan (the "Default Rate").
- 2.5. <u>Prepayments</u>. The Company may prepay any Loan upon at least two (2) Business Days' notice to the Lender in whole or in part with accrued interest to the date of such prepayment on the amount prepaid.
- 2.6. Method of Payment. The Company shall make each payment under this Agreement and under the Revolving Note not later than 2:00 P.M. New York time on the date when due in lawful money of the United States to the Lender at its Principal Office in immediately available funds. The Company hereby authorizes the Lender, if and to the extent payment is not made when due under this Agreement or under the Revolving Note, to offset from any funds of the Company in any capacity with the Lender any amount so due. Whenever any payment to be made under this Agreement or under the Revolving Note shall be stated to be due on a day other than a Business Day, such payment shall be made on the next succeeding Business Day, and such extension of time shall in such case be included in the computation of the payment of interest, as the case may be.
- 2.7. <u>Use of Proceeds</u>. The Company will use the proceeds of the Loans in accordance with a current operating budget as provided to Lender or as otherwise approved by Lender. The Company will not use any of the proceeds of the Loans to purchase or carry any "margin stock" (as defied in Regulation U of the Board of Governors of the Federal Reserve System) or to make any Acquisition without the consent of the Lender. The Company's use of the proceeds of any advances and readvances made by the Lender to the Company pursuant to this Agreement are, and will continue to be, legal and proper corporate uses (duly authorized by its Board of Directors, if necessary pursuant to applicable corporate law, rule or regulation) and such uses are and will be consistent with all applicable laws and statutes, as in effect as of the date hereof.
- 2.8. <u>Illegality</u>. Notwithstanding any other provision in this Agreement, if the Lender reasonably determines that any applicable law, rule, or regulation, or any change therein, or any change in the interpretation or administration thereof by any governmental authority, central bank, or comparable agency charged with the interpretation or administration thereof, or compliance by the Lender with any request or directive (whether or not having the force of law) of any such authority, central bank, or comparable agency shall make it unlawful or impossible for the Lender to maintain its commitment under this Agreement, then upon notice to the Company by the Lender the commitment of the Lender under this Agreement shall terminate; and the outstanding principal amount of the Loans, together with interest accrued thereon, and any other amounts payable to the Lender under this Agreement shall be repaid (a) immediately upon demand of the Lender if such change or compliance with such request, in the judgment of the Lender, requires immediate repayment; or (b) at the conclusion of the last calendar month before the effective date of any such change or request.

2.9. Increased Cost. The Company shall pay to the Lender from time to time such reasonable amounts as the Lender may determine to be necessary to compensate the Lender for any costs incurred by the Lender which Lender determines are attributable to its making or maintaining any Loans hereunder or its obligation to make any such Loans hereunder, or any reduction in any amount receivable by the Lender under this Agreement or the Revolving Note in respect of any such loans or such obligation (such increases in costs and reductions in amounts receivable being herein called "Additional Costs"), resulting from any change after the date of this Agreement in U.S. federal, state, municipal, or foreign laws or regulations (including Regulation D and any applicable currency reserve requirements), or the adoption or making after such date of any interpretations, directives, or requirements applying to a class of lenders including the Lender or under any U.S. federal, state, municipal, or any foreign laws or regulations (whether or not having the force of law) by any court or governmental or monetary authority charged with the interpretation or administration thereof ("Regulatory Change"), which: (1) changes the basis of taxation of any amounts payable to the Lender under this Agreement or the Revolving Note in respect of any of such Loans (other than taxes imposed on the overall net income of the Lender for any of such Loans by the jurisdiction where the Principal Office is located); or (2) imposes or modifies any reserve, special deposit, compulsory loan, or similar requirements relating to any extensions of credit or other assets of, or any deposits with or other liabilities of, the Lender; or (3) imposes any other conditions affecting this Agreement or the Revolving Note (or any of such extensions of credit or liabilities). The Lender will notify the Company in writing of any event occurring after the date of this Agreement which will entitle the Lender to compensation pursuant to this Section 2.9 as promptly as practicable after it obtains knowledge thereof and determines to request such compensation.

Reasonable determinations by the Lender for purposes of this Section 2.9 of the effect of any Regulatory Change on its costs of making or maintaining Loans or on amounts receivable by it in respect of Loans, and of the additional amounts required to compensate the Lender in respect of any Additional Costs, shall be conclusive, provided that such determinations are made on a reasonable basis, are not subject to manifest error and the written basis for said determinations are given to Company.

2.10. <u>Risk-Based Capital</u>. In the event the Lender determines that (1) compliance with any judicial, administrative, or other governmental interpretation of any law or regulation or (2) compliance by Lender or any corporation controlling the Lender with any guideline or request from any central lender or other governmental authority (whether or not having the force of law) has the effect of requiring an increase in the amount of capital required or expected to be maintained by the Lender or any corporation controlling the Lender, and the Lender determines that such increase is based upon its obligations hereunder, and other similar obligations, the Company shall pay to the Lender such additional amount as shall be certified by the Lender to be the amount allocable to the Lender's obligations to the Company hereunder. The Lender will notify the Company in writing of any event occurring after the date of this Agreement that will entitle the Lender to compensation pursuant to this Section 2.10 as promptly as practicable after it obtains knowledge thereof and determines to request such compensation.

Determinations by the Lender for purposes of this Section 2.10 of the effect of any increase in the amount of capital required to be maintained by the Lender and of the amount allocable to the Lender's obligations to the Company hereunder shall be conclusive, provided that such determinations are made on a reasonable basis, are not subject to manifest error and the written basis for said determinations are given to Company.

## 3. CONDITIONS OF ADVANCES.

Notwithstanding any other provisions contained in this Agreement, the making of any advance in connection with any Revolving Loan shall be conditioned upon the following:

## 3.1. Representations and Warranties

- (i) The following statements shall be true on and as of the date of each advance as though made on and as of such date; and
- (ii) No Default has occurred and is continuing, or would result from such advance; and
- (iii) The Lender shall have received the executed Transaction Documents in a form and content reasonably acceptable to Lender; and
- (iv) The Lender shall have received such other approvals, opinions, or documents as the Lender may reasonably request including but not limited to an opinion of counsel to Company, in a form and content acceptable to Lender; and tax, judgment, pending litigation and Uniform Commercial Code searches showing no matters objectionable to Lender.
- 3.2. <u>Financial Condition</u>. No material adverse change, as determined by Lender in its reasonable discretion, in the financial condition or operations of the Company, shall have occurred and be continuing at any time or times subsequent to, as applicable the most recent financial statement provided by the Company. In no event shall Lender's agreement to continue to honor requests for advances be deemed to constitute a waiver by the Lender of its absolute right at any time in the future to notify the Company of a material adverse change in the financial condition or operations of the Company, based upon information in the possession of Lender prior to any advance of funds hereunder.
- 3.3. <u>Security Agreement</u>. The Security Agreement shall be duly executed and delivered by the Company, and shall be validly enforceable in accordance with its terms.
  - 3.4. No Default. No Default shall have occurred and be continuing under this Agreement or any of the Transaction Documents.

- 3.5. <u>Completeness of Representations</u>. The representations and warranties set forth in the Transaction Documents shall, as of the date hereof, be true, correct and complete in all respects.
- 3.6. Other Requirements. Lender shall have received, in form and substance reasonably satisfactory to Lender, all certificates, orders, authorities, consents, affidavits, schedules, instruments, security agreements, financing statements, mortgages, financial statements including any other documents which carry out the purposes of this Agreement and which are provided for hereunder, or which Lender may at any time reasonably request.

## 4. REPRESENTATIONS AND WARRANTIES.

The Company represents and warrants that as of the date of the execution of this Agreement, and continuing so long as any Liabilities remain outstanding, and (even if there shall be no Liabilities outstanding) so long as this Agreement remains in effect:

- 4.1. <u>Corporate Existence</u>. The Company is a corporation duly organized and in good standing under the laws of the state of its incorporation or such other state as may be permitted under this Agreement. The Company is duly qualified as a foreign corporation and in good standing in all other states or jurisdictions, whether foreign or domestic, where the nature and extent of the business transacted by it or the ownership of its assets makes such qualification necessary.
- 4.2. <u>Corporate Authority</u>. The execution and delivery by the Company of this Agreement and of all of the other Transaction Documents by Company to which it is a party and the performance of the Company's obligations hereunder and of Company's obligations thereunder: (i) are within the Company's corporate powers; (ii) are duly authorized by the Company's Board of Directors and, if necessary, the Company's stockholders; (iii) are not in contravention of the terms of the Company's Articles of Incorporation, Charter, or By-Laws, or any other organizational documents or of any indenture, agreement or undertaking to which the Company is a party or by which the Company or any of its property is bound; (iv) do not, as of the execution hereof, require any governmental consent, registration or approval; (v) to the best of the Company's knowledge, do not contravene any contractual or governmental restriction binding upon the Company.
- 4.3. <u>Financial Data</u>. The financial statements to be furnished to the Lender will be in accordance with the books and records of the Company and will fairly present the financial condition of the Company at the dates thereof and the results of operations for the periods indicated (subject, in the case of unaudited financial statements, to normal year-end adjustments), and such financial statements will be prepared in conformity with generally accepted accounting principles consistently applied throughout the periods involved. All information, reports and other papers and data furnished to the Lender are or will be, at the time the same are so furnished to the Lender, accurate, correct and complete in all material respects.
- 4.4. <u>Collateral.</u> Except for Permitted Liens, all of the property of Company is and will continue to be owned by the Company, has been fully paid for (except for Debt relating to Permitted Liens) and is free and clear of all security interests, liens, claims, and encumbrances.

- 4.5. <u>Solvency</u>. After taking into account the funds available under this Agreement, the Company is solvent, is able to pay its debts as they become due and has capital sufficient to carry on its businesses and all business in which it is about to engage. The Company will not be rendered insolvent by the execution and delivery of this Agreement or any of the Loan Documents to which it is a signatory or by the transactions contemplated hereunder or thereunder.
- 4.6. <u>Chief Place of Business</u>. As of the execution hereof, the principal place of business of the Company is located at 28 East Main Street, Suite 1525, Rochester, NY 14614. If any change in such location occurs, the Company shall promptly notify the Lender thereof. As of the execution hereof, the books and records of the Company and all chattel paper and all records of account are located at the aforesaid office of the Company and if any change in such location occurs, the Company shall promptly notify the Lender thereof.
- 4.7. Other Corporate Names. As of the date hereof, the Company is not using any corporate or fictitious names other than the corporate name shown on the Company's Articles of Incorporation or other applicable charter or organizational documents.
- 4.8. <u>Tax Liabilities</u>. The Company will file and will cause any Subsidiary to file all federal, state and local tax reports and returns required by any US or other applicable law or regulation to be filed by it or said Subsidiary, except for extensions duly obtained, and has either duly paid all taxes, duties and charges indicated due on the basis of such returns and reports, or made adequate provision for the payment thereof, and the assessment of any material amount of additional taxes in excess of those paid and reported is not reasonably expected. The Company believes that the reserves for taxes reflected on the balance sheets of Company submitted to Lender in accordance with this Agreement will be adequate in amount for the payment of all liabilities for all taxes (whether or not disputed) of the Company accrued through the date of such balance sheet. There are no material unresolved questions or claims concerning any tax liability of the Company.
- 4.9. <u>Contingent Obligations</u>. Except as specifically referenced in the financial statements described in this Agreement and delivered to Lender prior to the date hereof or other than as permitted by this Agreement, the Company has not guaranteed the obligation of any other Person.
- 4.10. Margin Security. The Company's execution and delivery of this Agreement and each of the Loan Documents to which it is a party does not directly or indirectly violate or result in a violation of Section 7 of the Securities Exchange Act of 1934, as amended, or any regulations issued pursuant thereto, including without limitation, Regulation U, G, T or X of the Board of Governors of the Federal Reserve System (12 CFR 221, 207, 220 and 224, respectively; "Regulation U", "Regulation G", "Regulation T" and "Regulation X", respectively) and Company does not own or intend to purchase or carry any "margin security," as defined in Regulations U, G, T or X.
- 4.11. <u>Survival of Warranties</u>. All representations and warranties contained in this Agreement or any of the other Loan Documents shall survive the execution and delivery of this Agreement.
- 4.12. <u>Litigation and Proceedings</u>. Other than as disclosed in the Company's filings with the Securities and Exchange Commission, there are no judgments outstanding against the Company or any Subsidiary and, there is no pending or, to the Company's knowledge, threatened litigation, contested claim, or governmental proceeding by or against the Company which would have a materially adverse effect on the financial condition or operation of the Company.

- 4.13. Other Agreements. The Company is not in default under any material contract, lease, loan, mortgage, or indenture to which it is a party or by which it or its property is bound which would have a materially adverse effect on the financial condition or operation of the Company.
- 4.14. Compliance with Laws and Regulations. The execution and delivery by the Company of this Agreement and the execution and delivery by the Company of all of the other Loan Documents to which it is a signatory and the performance of the Company's obligations hereunder and the Company's obligations thereunder are not in contravention of any law or laws. The Company is in material compliance with all laws, orders, regulations and ordinances of all federal, foreign, state and local governmental authorities relating to the business operations and the assets of the Company.
- 4.15. <u>Patents, Trademarks and Licenses</u>. The Company possesses adequate assets, licenses, patents, patent applications, copyrights, service marks, trademarks and trade names to continue to conduct its businesses as heretofore conducted by it.
- 4.16. <u>Enforceable Agreement</u>. This Agreement is, and each of the other Loan Documents when delivered under this Agreement will be, legal, valid, and binding obligations of the Company, enforceable against the Company in accordance with their respective terms, except to the extent that such enforcement may be limited by applicable Bankruptcy, insolvency, and other similar laws affecting creditors' rights generally.
- 4.17. <u>Material Adverse Change</u>. There has been no material and adverse change in the assets, liabilities or financial or other condition of the Company since the date of any of the Financial Statements delivered to Lender under this Agreement.

## 5. AFFIRMATIVE COVENANTS.

The Company covenants and agrees that so long as any Liabilities remain outstanding, and (even if there shall be no Liabilities outstanding) so long as this Agreement remains in effect:

- 5.1. <u>Financial Statements</u>. The Company shall keep and cause each Subsidiary to keep proper books of record and account in which full and true entries will be made of all dealings or transactions of or in relation to the businesses and affairs of the Company in accordance with GAAP consistently applied.
- 5.2. <u>Inspection</u>. The Lender, or any Person designated by Lender in writing, shall have the right, from time to time hereafter, to call at the Company's place or places of business during reasonable business hours upon three (3) days prior notice, and, without hindrance or delay, (i) to inspect, audit, check and make copies of and extracts from the Company's and Subsidiary's respective books, records, journals, orders, receipts and any correspondence and other data relating to the Company's and any Subsidiary's businesses or to any transactions between the parties hereto, and (ii) to discuss the respective affairs, finances and businesses of the Company and any Subsidiary with any of the respective officers, employees or directors of the Company or Subsidiary.

- 5.3. <u>Conduct of Business</u>. The Company shall maintain its corporate existence, shall maintain in full force and effect all licenses, bonds, franchises, leases, trademarks, patents, contracts and other rights necessary or reasonably desirable to the profitable conduct of its businesses, shall continue in, and limit its operations to, the same general type of business as that presently conducted by it and shall comply in all material respects with all applicable laws and regulations of any federal, state or local governmental authority.
- 5.4. <u>Claims and Taxes</u>. The Company agrees to indemnify and hold the Lender harmless from and against any and all claims, demands, liabilities, losses, damages, penalties, costs, and expenses (including reasonable attorneys' fees) relating to or in any way arising out of the possession, use, operation or control of any of the Company's assets. The Company shall pay or cause to be paid all license fees, bonding premiums and related taxes and charges, and shall pay or cause to be paid all taxes, assessments and government charges or levies on it or its properties, at such times and in such manner as to prevent any penalty from accruing or any lien or charge from attaching to such property, provided that the Company shall have the right to contest in good faith, by an appropriate proceeding promptly initiated and diligently conducted, the validity, amount or imposition of any such tax, assessment, charge or levy.
- 5.5. <u>Lender's Closing Costs and Expenses</u>. The Company shall reimburse the Lender on demand for all reasonable expenses and fees paid or incurred in connection with the documentation, negotiation and closing of the transactions described herein, including, without limitation, filing and recording fees and reasonable attorneys' fees of Lender's counsel.
- 5.6. <u>Maintain Property</u>. The Company will maintain its property in good condition (reasonable wear and tear excepted) and make all necessary renewals, repairs, replacements, additions, betterments and improvements thereto.
- 5.7. <u>Company's Property and Liability Insurance</u>. The Company shall at its expense, keep and maintain its assets insured against loss or damage by fire, theft, explosion, spoilage and all other hazards and risks ordinarily insured against by other owners or users of such properties in similar businesses in an amount reasonably acceptable to Lender. All such policies of insurance shall be in form and substance satisfactory to Lender. In addition, Company shall maintain adequate liability insurance in an amount, form and content reasonably acceptable to Lender.
- 5.8. Notice of Suit or Adverse Change in Business. The Company shall, as soon as possible, and in any event within fifteen (15) days after it learns of the following, give written notice to the Lender of (i) any material proceeding(s) being instituted by or against the Company or any Subsidiary, in any federal, state, local or foreign court or before any commission or other regulatory body (federal, state, local or foreign), and (ii) any material adverse change in the business, assets or condition, financial or otherwise, of the Company. For purposes of this Agreement, any information filed with the Securities and Exchange Commission shall satisfy the requirement of providing written notice to the Lender.

- 5.9. Reporting Requirements. The Company shall furnish to the Lender (for purposes of this Agreement, any information filed with the Securities and Exchange Commission shall be considered furnished to the Lender as of the date of such filing):
  - (i) Quarterly Financial Statements. As soon as available and in any event within forty-five (45) days after the end of each fiscal quarter balance sheets of the Company as of the end of such quarter, statements of income and retained earnings of the Company for the period commencing at the end of the previous quarter and ending with the end of such quarter, and statements of changes in financial position of the Company, all in reasonable detail and stating in comparative form the respective figures for the year to date and all prepared in accordance with generally accepted accounting principles consistently applied and certified by the chief financial officer of the Company.
  - (ii) <u>Annual Financial Statements</u>. As soon as available and in any event within one hundred twenty (120) days after the end of each fiscal year of the Company, balance sheets of the Company as of the end of such fiscal year, and statements of income and retained earnings of the Company for such fiscal year, and statements of changes in financial position of the Company for such fiscal year, all in reasonable detail and stating in comparative form the respective figures for the corresponding date and period in the prior fiscal year and all prepared on an audited basis, and in accordance with generally accepted accounting principles consistently applied by an accounting firm acceptable to the Lender.
  - (iii) Notice of Litigation. Promptly after the commencement thereof, notice of all actions, suits, and proceedings before any court or governmental department, commission, board, bureau, agency, or instrumentality, domestic or foreign affecting the Company which, if determined adversely to the Company, would have a material adverse effect on the financial condition, properties, or operations of the Company.
  - (iv) Notice of Defaults and Events of Default. As soon as reasonably possible and in any event within five (5) days after the occurrence of each Default, a written notice setting forth the details of such Default and the action which is proposed to be taken by the Company, with respect thereto.
  - (v) <u>General Information</u>. Such other information respecting the condition or operations, financial or otherwise, of the Company as the Lender may from time to time reasonably request including without limitation customer lists including addresses of account debtors. Lender agrees to hold any confidential information which it may receive from Company pursuant to this Agreement in confidence except for disclosure on a need to know basis (i) to affiliates of Lender or any participants in the Loans, (ii) to legal counsel, accountants and other professional advisors to Lender, (iii) to regulatory officers, or (iv) to any Person as requested pursuant to or as required by law, regulation or legal process.

### NEGATIVE COVENANTS.

The Company covenants and agrees that so long as any Liabilities remain outstanding, and (even if there shall be no Liabilities outstanding) so long as this Agreement remains in effect (unless the Lender shall give its prior written consent thereto):

- 6.1. Encumbrances. Except for the Permitted Liens, the Company will not create, incur, assume, or suffer to exist, any mortgage, deed of trust, pledge, lien, security interest, hypothecation, assignment, deposit arrangement, or other preferential arrangement, charge, or encumbrance (including, without limitation, any conditional sale, or other title retention agreement, or finance lease) of any nature, upon or with respect to any of its properties, now owned or hereafter acquired, or sign or file, or permit any Subsidiary to sign or file, under the Uniform Commercial Code of any jurisdiction a financing statement (other than financing statements related to Permitted Liens and financing statements required to be executed by lessors under operating leases entered into by Company or any Subsidiary with said lessors) which names the Company as a debtor, or sign any security agreement authorizing any secured party thereunder to file such financing statement.
- 6.2. <u>Disposal of Property</u>. The Company shall not nor allow any Subsidiary to sell, assign, transfer or otherwise dispose of any of its respective equipment to any Person without the Lender's prior written consent other than in the normal course of business in connection with the sale of obsolete or no longer used equipment of Company or any Subsidiary.
- 6.3. <u>Amendment of Certificate of Incorporation or By-Laws</u>. Company shall not amend its Articles of Incorporation or By-Laws, charter or other organizational documents without the Lender's prior written consent.
- 6.4. <u>Transactions with Affiliates</u>. Company will not, without the prior written consent of the Lender, enter into any transaction including, without limitation, the lending or borrowing of monies, the purchase, sale or exchange of property or the rendering of any service to any Affiliate, except in the ordinary course of and pursuant to the reasonable requirements of Company's business and upon fair and reasonable terms no less favorable to Company than would be obtained in a comparable arm's length transaction with an unaffiliated person or corporation.
- 6.5. <u>Acquisitions</u>. The Company shall not directly or indirectly acquire or merge with any other Person without the prior written consent of Lender.
- 6.6. <u>Debt</u>. Company shall not incur any further Debt from any other Person other than (i) Debt owed by Company to the Lender or (ii) Debt to the Persons disclosed to Lender in the financial statements of Company delivered to Lender prior to the date hereof or (iii) accounts payable incurred in the ordinary course of business to trade creditors for goods or services or (iv) current operating liabilities incurred in the ordinary course of business (other than for borrowed money) or (v) Debt in connection with purchase money financing and Capital Leases but not exceeding the amount as set forth in Section 1.1(xx) or (vi) Debt owed to Fagenson & Co., as agents for certain lenders, under a Credit Agreement secured by the stock of Plastic Printing Professionals, Inc., the Company's wholly owned subsidiary.

- 6.7. <u>Dividends</u>. Company may not pay any dividends or make any distributions to any shareholder of Company at any time that Revolving Loans are outstanding.
- 6.8. Mergers, Etc. The Company shall not wind up, liquidate or dissolve itself, reorganize, merge or consolidate with or into, or convey, sell, assign, transfer, lease, or otherwise dispose of (whether in one transaction or in a series of transactions) all or substantially all of its assets (whether now owned or hereafter acquired) to any Person.
- 6.9. <u>Investments</u>. The Company shall not make, or permit any Subsidiary to make, any loan or advance to any Person, or purchase or otherwise acquire, or permit any Subsidiary to purchase or otherwise acquire, any capital stock, assets, obligations, or other securities of, make any capital contribution to, or otherwise invest in or acquire any interest in any Person, or participate as a partner or joint venturer with any other Person, except: (1) direct obligations of the United States or any agency thereof with maturities of one year or less from the date of acquisition; (2) commercial paper of a domestic issuer rated at least "A-1" by Standard & Poor's Corporation or "P-1" by Moody's Investors Service, Inc. at the time of said investment; (3) certificates of deposit with maturities of one year or less from the date of acquisition issued by any commercial Lender having capital and surplus in excess of Four Hundred Million and No/100 Dollars (\$400,000,000.000.00) at the time of said investment; (4) stock, obligations, or securities received in settlement of debts (created in the ordinary course of business) owing to the Company or any Subsidiary; and (5) repurchase agreements or eurodollar currency deposit investments with any commercial Lender which meets the financial requirements of subsection (3) hereof at the time of said investment.

# 7. DEFAULT, RIGHTS AND REMEDIES OF THE LENDER.

- 7.1. <u>Liabilities</u>. If a Default shall exist or occur and be continuing, and upon the expiration of any applicable cure period, the Lender may without notice declare all of the Liabilities immediately due and payable, in the Lender's sole discretion, in either (a) immediately available funds or (b) newly issued common stock of the Company valued at the average closing price of the such common stock for the prior ten Business Days.
- 7.2. Rights and Remedies Generally. If a Default shall exist or occur and be continuing, and upon the expiration of any applicable cure period, the Lender shall have, in addition to any other rights and remedies contained in this Agreement and the Transaction Documents, all of the rights and remedies under applicable laws, all of which rights and remedies shall be cumulative, and none exclusive, to the extent permitted by law.
- 7.3. Termination of Agreements. Upon the occurrence of any Default, Lender may also, with or without proceeding with sale or foreclosure or demanding payment of the Liabilities, without notice, terminate Lender's further performance under this Agreement or any other agreement or agreements between Lender and Company and in addition may suspend Lender's obligation to make any further advances hereunder during any cure period without further liability or obligation by Lender, and may also, upon the occurrence of any Default, appropriate and apply on any Liabilities any and all balances, credits, deposits, accounts, reserves, indebtedness, or other monies due or owing to Company or held by Lender hereunder or under any such financing agreement or otherwise, whether accrued or not. Neither such termination, nor the termination of this Agreement by lapse of time, the giving of notice, or otherwise, shall absolve, release, or otherwise affect the liability of Company in respect of transactions had prior to such termination, nor affect any of the liens, security interests, rights, powers and remedies of Lender, but they shall, in all events, continue until all indebtedness and Liabilities of Company to Lender are satisfied. Lender shall not, in any manner, be liable to Company for any failure to make or continue to make any Loans or advances to Company hereunder as a result of Lender refusal to so make said Loans or advances in accordance with the terms of this paragraph.

7.4. <u>Waiver of Demand</u>. Demand, presentment, protest and notice of nonpayment are hereby waived by the Company. The Company also waives the benefit of all valuation, appraisal and exemption laws.

# 8. MISCELLANEOUS.

- 8.1. Waiver. The Lender's failure, at any time or times hereafter, to require strict performance by the Company of any provision of this Agreement shall not waive, affect or diminish any right of the Lender thereafter to demand strict compliance and performance therewith. Any suspension or waiver by the Lender of a Default under this Agreement shall not suspend, waive or affect any other Default under this Agreement, whether the same is prior or subsequent thereto and whether of the same or of a different kind or character. None of the undertakings, agreements, warranties, covenants and representations of the Company contained in this Agreement and no Default under this Agreement shall be deemed to have been suspended or waived by the Lender unless such suspension or waiver is in writing signed by an officer of the Lender, and directed to the Company specifying such suspension or waiver. If requested in writing by Company, Lender shall give written confirmation to Company of any suspension or waiver by Lender as described in this Section.
- 8.2. <u>Costs and Attorneys' Fees</u>. If at any time or times hereafter the Lender employs counsel in connection with any matters contemplated by or arising out of this Agreement, whether (a) to commence, defend, or intervene in any litigation or to file a petition, complaint, answer, motion or other pleadings, (b) to take any other action in or with respect to any suit or proceeding (Bankruptcy or otherwise), (c) to consult with officers of the Lender to advise the Lender, or (d) enforce any rights of the Lender to collect any of the Liabilities, then in any of such events, all of the reasonable attorneys' fees arising from such services, and any expenses, costs and charges relating thereto, including, without limitation, all fees of all paralegals, together with interest at the Default Rate described in Section 2.6 above then in effect, shall be part of the Liabilities, payable on demand.
- 8.3. Expenditures by the Lender. In the event Company shall fail to pay taxes, insurance, assessments, costs or expenses which the Company is, under any of the terms hereof, required to pay, the Lender may, in its sole discretion, make expenditures for any or all of such purposes, and the amount so expended, together with interest thereon at the Default Rate described in Section 2.6 above, shall be part of the Liabilities, payable on demand.

- 8.4. Reliance by the Lender. All covenants, agreements, representations and warranties made herein by the Company, shall, notwithstanding any investigation by the Lender, be deemed to be material to, and to have been relied upon by, the Lender.
- 8.5. <u>Parties</u>. Whenever in this Agreement there is reference made to any of the parties hereto, such reference shall be deemed to include, wherever applicable, a reference to the respective successors and assigns of each of the Company, and the Lender.
- 8.6. Applicable Law: Severability. This Agreement shall be construed in all respects in accordance with, and governed by, the internal laws (as opposed to conflicts of law provisions) of the State of New York. Wherever possible, each provision of this Agreement shall be interpreted in such manner as to be effective and valid under applicable law, but if any provision of this Agreement shall be prohibited by or invalid under applicable law, such provision shall be ineffective only to the extent of such prohibition or invalidity, without invalidating the remainder of such provisions or the remaining provisions of this Agreement.
- 8.7. <u>Cumulative Effect</u>. All covenants, conditions, provisions, warranties, guaranties, indemnities and other undertakings of the Company contained in this Agreement, or in the Loan Documents or in any schedule given to Lender or contained in any other agreement between Lender and the Company, heretofore, concurrently, or hereafter entered into, shall be deemed cumulative to and not in derogation or substitution of any of the terms, covenants, conditions or agreements of the Company herein contained. The failure or delay of Lender to exercise or enforce any rights, liens, powers or remedies hereunder or under the Loan Documents or the other aforesaid agreements or other documents or against any security or collateral shall not operate as a waiver of such liens, rights, powers and remedies, but all such liens, rights powers and remedies shall continue in full force and effect until all Liabilities shall have been fully satisfied, and all liens, rights, powers and remedies herein provided for are cumulative and none are exclusive.
- 8.8. <u>Amendments, Etc.</u> No amendment, modification, termination, or waiver of any provision of the Agreement, any Loan Document, nor consent to any departure by any of the parties from any Loan Document to which it is a party, shall in any event be effective unless the same shall be in writing and signed by the Lender, and then such waiver or consent shall be effective only in the specific instance and for the specific purpose for which given.
- 8.9. <u>Integration</u>. This Agreement and the Loan Documents contain the entire agreement between the parties relating to the subject matter hereof and supersedes all oral statements and prior writings with respect thereto.
- 8.10. <u>Indemnity</u>. The Company hereby agrees to defend, indemnify, and hold the Lender harmless from and against any and all claims, damages, judgments, penalties, costs and expenses (including attorney fees and court costs now or hereafter arising from the aforesaid enforcement of this clause) arising directly or indirectly from the activities of the Company and its Subsidiaries, its predecessors in interest, or third parties with whom it has a contractual relationship, or arising directly or indirectly from the violation of any environmental protection, health, or safety law, whether such claims are asserted by any governmental agency or any other Person. This indemnity shall survive termination of this Agreement.

8.11. <u>Submission to Jurisdiction</u>; <u>Waiver of Jury Trial</u>. TO INDUCE THE LENDER TO MAKE THE LOANS EVIDENCED BY THIS AGREEMENT, THE COMPANY, IRREVOCABLY AGREES THAT, ALL ACTIONS ARISING DIRECTLY OR INDIRECTLY AS A RESULT OR IN CONSEQUENCE OF THIS AGREEMENT OR ANY OTHER AGREEMENT WITH THE LENDER SHALL BE INSTITUTED AND LITIGATED ONLY IN COURTS HAVING SITUS IN THE CITY OF ROCHESTER, NEW YORK, AND THE COMPANY HEREBY CONSENTS TO THE EXCLUSIVE JURISDICTION AND VENUE OF ANY STATE OR FEDERAL COURT LOCATED AND HAVING ITS SITUS IN SAID CITY, AND WAIVES ANY OBJECTION BASED ON FORUM NONCONVENIENS, AND THE COMPANY HEREBY WAIVES PERSONAL SERVICE OF ANY AND ALL PROCESS, AND CONSENTS THAT ALL SUCH SERVICE OF PROCESS MAY BE MADE BY CERTIFIED MAIL, RETURN RECEIPT REQUESTED, DIRECTED TO THE COMPANY AT THE ADDRESSES INDICATED IN THE LENDER'S RECORDS IN THE MANNER PROVIDED BY APPLICABLE STATUTE, LAW, RULE OF COURT OR OTHERWISE.

THE LENDER AND THE COMPANY, KNOWINGLY, VOLUNTARILY AND INTENTIONALLY WAIVE IRREVOCABLY, THE RIGHT IT MAY HAVE TO TRIAL BY JURY WITH RESPECT TO ANY LEGAL PROCEEDING BASED HEREON, OR ARISING OUT OF, UNDER OR IN CONNECTION WITH THIS AGREEMENT OR ANY OF THE OTHER OBLIGATIONS OR ANY AGREEMENT, EXECUTED OR CONTEMPLATED TO BE EXECUTED IN CONJUNCTION HEREWITH OR ANY COURSE OF CONDUCT OR COURSE OF DEALING, IN WHICH THE LENDER AND THE COMPANY, OR ANY ONE OF THEM, ARE ADVERSE PARTIES. THIS PROVISION IS A MATERIAL INDUCEMENT FOR THE LENDER GRANTING ANY FINANCIAL ACCOMMODATION TO THE COMPANY. ALL WAIVERS HEREIN ARE MADE ONLY TO THE EXTENT PERMITTED BY APPLICABLE LAW.

- 8.12. Application of Payments. Notwithstanding any contrary provision contained in this Agreement, the Company irrevocably waives the right to direct the application of any and all payments at any time or times hereafter received by the Lender from or on behalf of the Company, and the Company does hereby irrevocably agree that the Lender shall have the continuing exclusive right to apply and reapply any and all payments received at any time or times hereafter, against the Liabilities in such manner as the Lender may deem advisable, notwithstanding any entry by the Lender upon any of its books and records.
- 8.13. Marshalling; Payments Set Aside. The Lender shall be under no obligation to marshall any assets in favor of the Company or any other party or against or in payment of any or all of the Liabilities. To the extent that the Company makes a payment or payments to the Lender or Lender enforces its security interests or exercises its rights of setoff, and such payment or payments or the proceeds of such enforcement or setoff or any part thereof are subsequently invalidated, declared to be fraudulent or preferential, set aside and/or required to be repaid to a trustee, receiver or any other party under any Bankruptcy law, state or federal law, common law or equitable cause, then to the extent of such recovery, the obligation or part thereof originally intended to be satisfied shall be revived and continued in full force and effect as if such payment had not been made or such enforcement or setoff had not occurred.

- 8.14. <u>Section Titles</u>. The section titles contained in this Agreement shall be without substantive meaning or content of any kind whatsoever and are not a part of the agreement between the parties.
- 8.15. <u>Continuing Effect</u>. This Agreement shall continue in full force and effect so long as any Liabilities shall be owed to the Lender, and (even if there shall be no Liabilities outstanding) so long as this Agreement has not been terminated in accordance with its terms.
- 8.16. <u>Notices</u>. Except as otherwise expressly provided herein, any notice required or desired to be served, given or delivered hereunder shall be in writing, and shall be deemed to have been validly served, given, delivered and/or received when (i) presented personally, or (ii) on the second business day next following deposit in the United States mails, with proper postage prepaid, registered or certified, return receipt requested, or (iii) on the first business day next following the day of delivery to Federal Express for delivery to the addressee, addressed to the party to be notified as follows:
  - (i) If to the Lender:

Patrick White 28 East Main Street Suite 1525 Rochester, NY 14614

(ii) If to Company:

Document Security Systems, Inc. 28 East Main Street Suite 1525 Rochester, NY 14614 Attention: Vice President of Finance

or to such other address as each party designates to the other in the manner herein prescribed.

8.17. <u>Equitable Relief</u>. Company recognizes that, in the event Company fails to perform, observe or discharge any of its obligations or liabilities under this Agreement, Lender's remedy at law may prove to be inadequate relief to Lender; therefore, Company agrees that Lender, if Lender so requests, shall be entitled to temporary and permanent injunctive relief if Lender proves its entitlement to such equitable relief.

IN WITNESS WHEREOF, this Agreement has been duly executed as of the day and year first above written.

# DOCUMENT SECURITY SYSTEMS, INC.

By: /s/ Phil Jones

Name: Phil Jones

Title: Vice President of Finance

/s/ Patrick White

Patrick White

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## **SECURITY AGREEMENT**

SECURITY AGREEMENT, dated January 4, 2008, made by DOCUMENT SECURITY SYSTEMS, INC. (the "Borrower"), in favor of PATRICK WHITE ("Lender").

### WITNESSETH:

WHEREAS, the Lender and the Borrower are parties to a Credit Agreement, dated as of the date hereof (such agreement, as amended, restated or otherwise modified from time to time, being hereinafter referred to as the "Credit Agreement");

WHEREAS, pursuant to the Credit Agreement, the Lender has agreed to make certain term loans (each a "Loan" and collectively, the "Loans") to the Borrower in an aggregate principal amount at any one time outstanding not to exceed the Maximum Revolving Commitment (as defined in the Credit Agreement):

WHEREAS, it is a condition precedent to the Lender making any Loan to the Borrower pursuant to the Credit Agreement, that the Borrower shall have executed and delivered to the Lender a security agreement providing for the grant to Lender of a security interest in all of the accounts receivable of the Company;

NOW, THEREFORE, in consideration of the premises and the agreements herein and in order to induce the Lender to make and maintain the Loans pursuant to the Credit Agreement, the Company hereby jointly and severally agrees with the Lender as follows:

# SECTION 1. Definitions.

- (a) Reference is hereby made to the Credit Agreement for a statement of the terms thereof. All terms used in this Agreement and the recitals hereto which are defined in the Credit Agreement or in Article 9 of the Uniform Commercial Code (the "Code") as in effect from time to time in the State of New York and which are not otherwise defined herein shall have the same meanings herein as set forth therein; provided that terms used herein which are defined in the Code as in effect in the State of New York on the date hereof shall continue to have the same meaning notwithstanding any replacement or amendment of such statute except as Lender may otherwise determine.
- (b) As used in this Agreement, the following terms shall have the respective meanings indicated below, such meanings to be applicable equally to both the singular and plural forms of such terms:

SECTION 2. <u>Grant of Security Interest</u>. As collateral security for all of the Obligations (as defined in Section 3 hereof), the Company hereby pledges and assigns to the Lender, and grants to the Lender, a continuing security interest in all of the accounts receivable of the Company, whether now outstanding or as of a future date (the "Collateral").

SECTION 3. <u>Security for Obligations</u>. The security interest created hereby in the Collateral constitutes continuing collateral security for all of the following obligations, whether now existing or hereafter incurred (the "Obligations"):

- (a) the prompt payment by the Company, as and when due and payable (by scheduled maturity, required prepayment, acceleration, demand or otherwise), of all amounts from time to time owing by it in respect of the Credit Agreement and the other Loan Documents, including, without limitation, (i) principal of and interest on the Loans (including, without limitation, all interest that accrues after the commencement of any Insolvency Proceeding of the Company, whether or not the payment of such interest is unenforceable or is not allowable due to the existence of such Insolvency Proceeding), and (ii) all fees, commissions, expense reimbursements, indemnifications and all other amounts due or to become due under any Loan Document; and
- (b) the due performance and observance by the Company of all of its other obligations from time to time existing in respect of the Loan Documents.

# SECTION 4. Representations and Warranties. The Company represents and warrants as follows:

- (a) The Company (i) is a corporation duly organized, validly existing and in good standing under the laws of the state or jurisdiction of its organization, (ii) has all requisite power and authority to execute, deliver and perform this Agreement and each other Loan Document to be executed and delivered by it pursuant hereto and to consummate the transactions contemplated hereby and thereby, and (iii) is duly qualified to do business and is in good standing in each jurisdiction in which the character of the properties owned or leased by it or in which the transaction of its business makes such qualification necessary.
- (b) The execution, delivery and performance by the Company of this Agreement and each other Loan Document to which the Company is a party or will be a party (i) have been duly authorized by all necessary action, (ii) do not and will not contravene its charter or bylaws, or any applicable law or any contractual restriction binding on or otherwise materially affecting the Company, (iii) do not and will not result in or require the creation of any Lien upon or with respect to any of its properties and (iv) do not and will not result in any default, noncompliance, suspension, revocation, impairment, forfeiture or nonrenewal of any permit, license, authorization or approval applicable to it or its operations or any of its properties.
- (c) This Agreement is, and each other Loan Document to which the Company is or will be a party, when executed and delivered pursuant hereto, will be, a legal, valid and binding obligation of the Company, enforceable against the Company in accordance with its terms, except as may be limited by applicable bankruptcy, insolvency, reorganization, moratorium or other similar laws.

(d) The Company is and will be at all times the sole and exclusive owners of, or otherwise have and will have adequate rights
in, the Collateral free and clear of any Lien except for (i) the Lien created by this Agreement and (ii) the Permitted Liens. No effective financing
statement or other instrument similar in effect covering all or any part of the Collateral is on file in any recording or filing office except (A) such
as may have been filed in favor of Lender relating to this Agreement and (B) such as may have been filed to perfect or protect any security
interests or Liens permitted by the Credit Agreement.

(e) This Agreement creates in favor of Lender a legal, valid and enforceable security interest in the Collateral, as security for the Obligations.

SECTION 5. <u>Covenants as to the Collateral</u>. So long as any of the Obligations shall remain outstanding and the Credit Agreement and the other Loan Documents shall not have expired or terminated, unless Lender shall otherwise consent in writing:

(a) <u>Further Assurances</u>. The Company will at its expense, at any time and from time to time, promptly execute and deliver all further instruments and documents and take all further action that may be necessary or desirable or that Lender may request in order to (i) perfect and protect the security interest purported to be created hereby; (ii) enable Lender to exercise and enforce its rights and remedies hereunder in respect of the Collateral; or (iii) otherwise effect the purposes of this Agreement.

# (b) Transfers and Other Liens.

- (i) Except to the extent expressly permitted by the Credit Agreement, the Company will not sell or otherwise transfer (by operation of law or otherwise) any of the Collateral.
- (ii) Except to the extent expressly permitted by the Credit Agreement, the Company will not create, suffer to exist or grant any Lien upon or with respect to any Collateral.

## SECTION 6. Additional Provisions Concerning the Collateral.

- (a) The Company hereby (i) authorizes Lender to file, one or more financing or continuation statements, and amendments thereto, relating to the Collateral and (ii) ratifies such authorization to the extent that Lender has filed any such financing or continuation statements, or amendments thereto, prior to the date hereof. A photocopy or other reproduction of this Agreement or any financing statement covering the Collateral or any part thereof shall be sufficient as a financing statement where permitted by law.
- (b) The Company hereby irrevocably appoints Lender as its attorney-in-fact and proxy, with full authority in the place and stead of the Company and in the name of the Company or otherwise, from time to time in Lender's discretion, to take any action and to execute any instrument which Lender may deem necessary or advisable to accomplish the purposes of this Agreement (subject to the rights of the Company under Section 5 hereof), including, without limitation, to execute assignments, licenses and other documents to enforce the rights of Lender and the Lender with respect to any Collateral. This power is coupled with an interest and is irrevocable until all of the Obligations are indefeasibly paid in full after the termination of the Credit Agreement and the other Loan Documents.

(c) The powers conferred on Lender hereunder are solely to protect its interest in the Collateral and shall not impose any duty upon it to exercise any such powers. Except for the safe custody of any Collateral in its possession and the accounting for moneys actually received by it hereunder, Lender shall have no duty as to any Collateral or as to the taking of any necessary steps to preserve rights against prior parties or any other rights pertaining to any Collateral.

# SECTION 7. Remedies Upon Default. If any Event of Default shall have occurred and be continuing:

- (a) Lender may exercise in respect of the Collateral, in addition to any other rights and remedies provided for herein or otherwise available to it, all of the rights and remedies of a secured party upon default under the Code (whether or not the Code applies to the affected Collateral), and also may (i) take absolute control of the Collateral, including, without limitation, transfer into Lender's name or into the name of its nominee or nominees (to the extent Lender has not theretofore done so) and thereafter receive, for the benefit of Lender, all payments made thereon, give all consents, waivers and ratifications in respect thereof and otherwise act with respect thereto as though it were the outright owner thereof, (ii) without notice except as specified below and without any obligation to prepare or process the Collateral for sale, sell the Collateral or any part thereof in one or more parcels at public or private sale, at any of Lender's offices or elsewhere, for cash, on credit or for future delivery, and at such price or prices and upon such other terms as Lender may deem commercially reasonable. all Cash Proceeds received by Lender in respect of any sale of or collection from, or other realization upon, all or any part of the Collateral may, in the discretion of Lender, be held by Lender as collateral for, and/or then or at any time thereafter applied (after payment of any amounts payable to Lender pursuant to Section 8 hereof) in whole or in part by Lender against, all or any part of the Obligations in such order as Lender shall elect, consistent with the provisions of the Credit Agreement and the Intercreditor Agreements. Any surplus of such cash or Cash Proceeds held by Lender and remaining after the indefeasible payment in full of all of the Obligations after the termination of the Credit Agreement and the other Loan Documents shall be paid over to whomsoever shall be lawfully entitled to receive the same or as a court of competent jurisdiction shall direct.
- (b) In the event that the proceeds of any such sale, collection or realization are insufficient to pay all amounts to which Lender is legally entitled, the Company shall be liable for the deficiency, together with interest thereon at the highest rate specified in any applicable Loan Document for interest on overdue principal thereof or such other rate as shall be fixed by applicable law, together with the costs of collection and the reasonable fees, costs, expenses and other client charges of any attorneys employed by Lender to collect such deficiency.
- (c) The Company hereby acknowledges that if Lender complies with any applicable state or federal law requirements in connection with a disposition of the Collateral, such compliance will not adversely effect the commercial reasonableness of any sale or other disposition of the Collateral.

## SECTION 8. Indemnity and Expenses.

- (a) The Company agrees to defend, protect, indemnify and hold Lender harmless from and against any and all claims, damages, losses, liabilities, obligations, penalties, fees, costs and expenses (including, without limitation, reasonable legal fees, costs, expenses, and disbursements of Lender's counsel) to the extent that they arise out of or otherwise result from this Agreement (including, without limitation, enforcement of this Agreement), except claims, losses or liabilities resulting solely and directly from Lender's gross negligence or willful misconduct, as determined by a final judgment of a court of competent jurisdiction.
- (b) The Company will upon demand pay to Lender the amount of any and all costs and expenses, including the reasonable fees, costs, expenses and disbursements of counsel for Lender and of any experts of Lender (including, without limitation, any collateral trustee which may act as agent of Lender), which Lender may incur in connection with (i) the preparation, negotiation, execution, delivery, recordation, administration, amendment, waiver or other modification or termination of this Agreement, (ii) the custody, preservation, use or operation of, or the sale of, collection from, or other realization upon, any Collateral, (iii) the exercise or enforcement of any of the rights of Lender hereunder, or (iv) the failure by the Company to perform or observe any of the provisions hereof.

SECTION 9. Notices, Etc. All notices and other communications provided for hereunder shall be in writing and shall be mailed (by certified mail, postage prepaid and return receipt requested), telecopied or delivered, if to the Company or to Lender, to it at its address specified in the Credit Agreement; or as to any such Person, at such other address as shall be designated by such Person in a written notice to such other Person complying as to delivery with the terms of this Section 9. All such notices and other communications shall be effective (i) if mailed (by certified mail, postage prepaid and return receipt requested), when received or three (3) Business Days after deposited in the mails, whichever occurs first, (ii) if telecopied, when transmitted and confirmation is received, provided same is on a Business Day and, if not, on the next Business Day; or (iii) if delivered, upon delivery, provided same is on a Business Day and, if not, on the next Business Day.

## SECTION 10. Miscellaneous.

- (a) No amendment of any provision of this Agreement shall be effective unless it is in writing and signed by the Company and Lender, and no waiver of any provision of this Agreement, and no consent to any departure by the Company therefrom, shall be effective unless it is in writing and signed by Lender, and then such waiver or consent shall be effective only in the specific instance and for the specific purpose for which given.
- (b) No failure on the part of Lender to exercise, and no delay in exercising, any right hereunder or under any other Loan Document shall operate as a waiver thereof; nor shall any single or partial exercise of any such right preclude any other or further exercise thereof or the exercise of any other right. The rights and remedies of Lender in the other Loan Documents are cumulative and are in addition to, and not exclusive of, any rights or remedies provided by law. The rights of Lender against any party thereto are not conditional or contingent on any attempt by such Person to exercise any of its rights under any other Loan Document against such party or against any other Person, including but not limited to, the Company.

- (c) Any provision of this Agreement which is prohibited or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the extent of such prohibition or unenforceability without invalidating the remaining portions hereof or thereof or affecting the validity or enforceability of such provision in any other jurisdiction.
- (d) This Agreement shall create a continuing security interest in the Collateral and shall (i) remain in full force and effect until the later of (A) the indefeasible payment in full of the Obligations and (B) the termination of the Credit Agreement and the other Loan Documents and (ii) be binding on the Company and all other Persons who become bound as debtor to this Agreement in accordance with Section 9-203(d) of the Code and shall inure, together with all rights and remedies of Lender and the Lender hereunder, to the benefit of Lender and the Lender and their respective permitted successors, transferees and assigns. Without limiting the generality of clause (ii) of the immediately preceding sentence, without notice to the Company, Lender may assign or otherwise transfer their rights and obligations under this Agreement and any other Loan Document, to any other Person and such other Person shall thereupon become vested with all of the benefits in respect thereof granted to Lender and the Lender herein or otherwise. Upon any such assignment or transfer, all references in this Agreement to Lender shall mean the assignee of Lender. None of the rights or obligations of the Company hereunder may be assigned or otherwise transferred without the prior written consent of Lender, and any such assignment or transfer shall be null and void.
- (e) Upon the satisfaction in full of the Obligations and the termination of the Credit Agreement and the other Loan Documents, (i) this Agreement and the security interests created hereby shall terminate and all rights to the Collateral shall revert to the Company and (ii) Lender will, upon the Company's request and at the Company's expense, (A) return to the Company such of the Collateral as shall not have been sold or otherwise disposed of or applied pursuant to the terms hereof and (B) execute and deliver to the Company such documents as the Company shall reasonably request to evidence such termination, all without any representation, warranty or recourse whatsoever.
- (f) THIS AGREEMENT SHALL BE GOVERNED BY, CONSTRUED AND INTERPRETED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK, EXCEPT AS REQUIRED BY MANDATORY PROVISIONS OF LAW AND EXCEPT TO THE EXTENT THAT THE VALIDITY AND PERFECTION OR THE PERFECTION AND THE EFFECT OF PERFECTION OR NON-PERFECTION OF THE SECURITY INTEREST CREATED HEREBY, OR REMEDIES HEREUNDER, IN RESPECT OF ANY PARTICULAR COLLATERAL ARE GOVERNED BY THE LAW OF A JURISDICTION OTHER THAN THE STATE OF NEW YORK.
- (g) ANY LEGAL ACTION, SUIT OR PROCEEDING WITH RESPECT TO THIS AGREEMENT OR ANY DOCUMENT RELATED THERETO MAY BE BROUGHT IN THE COURTS OF THE STATE OF NEW YORK IN THE COUNTY OF MONROE, AND, BY EXECUTION AND DELIVERY OF THIS AGREEMENT, THE COMPANY HEREBY ACCEPTS FOR ITSELF AND IN RESPECT OF ITS PROPERTY, GENERALLY AND UNCONDITIONALLY, THE JURISDICTION OF THE AFORESAID COURTS. THE COMPANY HEREBY EXPRESSLY AND IRREVOCABLY WAIVES, TO THE FULLEST EXTENT PERMITTED BY LAW, ANY OBJECTION, INCLUDING, WITHOUT LIMITATION, ANY OBJECTION TO THE LAYING OF VENUE OR BASED ON THE GROUNDS OF FORUM NON CONVENIENS, WHICH IT MAY NOW OR HEREAFTER HAVE TO THE BRINGING OF ANY SUCH ACTION, SUIT OR PROCEEDING IN SUCH RESPECTIVE JURISDICTIONS AND CONSENTS TO THE GRANTING OF SUCH LEGAL OR EQUITABLE RELIEF AS IS DEEMED APPROPRIATE BY THE COURT.

(h) THE COMPANY AND (BY ITS ACCEPTANCE OF THE BENEFITS OF THIS AGREEMENT) LENDER WAIVES ANY
RIGHT IT MAY HAVE TO TRIAL BY JURY IN RESPECT OF ANY LITIGATION BASED ON, ARISING OUT OF, UNDER OR IN
CONNECTION WITH THIS AGREEMENT OR ANY OTHER LOAN DOCUMENT, OR ANY COURSE OF CONDUCT, COURSE OF
DEALING, VERBAL OR WRITTEN STATEMENT OR OTHER ACTION OF THE PARTIES HERETO.

- (i) The Company irrevocably consents to the service of process of any of the aforesaid courts in any such action, suit or proceeding by the mailing of copies thereof by registered or certified mail (or any substantially similar form of mail), postage prepaid, to the Company at its address provided herein, such service to become effective 10 days after such mailing.
- (j) Nothing contained herein shall affect the right of Lender to serve process in any other manner permitted by law or commence legal proceedings or otherwise proceed against the Company or any property of the Company in any other jurisdiction.
- (k) The Company irrevocably and unconditionally waives any right it may have to claim or recover in any legal action, suit or proceeding referred to in this Section any special, exemplary, punitive or consequential damages.
- (I) Section headings herein are included for convenience of reference only and shall not constitute a part of this Agreement for any other purpose.
- (m) This Agreement may be executed in any number of counterparts and by different parties hereto in separate counterparts, each of which shall be deemed to be an original, but all of which taken together constitute one in the same Agreement.
- (n) All of the obligations of the Company hereunder are joint and several. Lender may, in its sole and absolute discretion, enforce the provisions hereof against any of the Company and shall not be required to proceed against the Company or seek payment from the Company. In addition, Lender may, in its sole and absolute discretion, select the Collateral of any one or more of the Company for sale or application to the Obligations, without regard to the ownership of such Collateral, and shall not be required to make such selection ratably from the Collateral owned by all of the Company.

	IN WITNESS WHEREOF, the Company has caused this Agreement to be executed and delivered by its officer thereunto duly
authorized, as o	f the date first above written.

# DOCUMENT SECURITY SYSTEMS, INC.

By: /s/ Phil Jones

Name: Phil Jones

Title: Vice President of Finance

EX-10.37 9 v107049 ex10-37.htm

THIS NOTE HAS NOT BEEN REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR ANY APPLICABLE STATE LAW, AND MAY NOT BE SOLD, OFFERED FOR SALE, DISTRIBUTED, ASSIGNED, OFFERED, PLEDGED OR OTHERWISE TRANSFERRED UNLESS (A) THERE IS AN EFFECTIVE REGISTRATION STATEMENT UNDER SUCH ACT AND APPLICABLE STATE, OR FOREIGN SECURITIES LAWS COVERING ANY SUCH TRANSACTION OR (B) SUCH TRANSACTION IS EXEMPT FROM REGISTRATION.

# SECURED PROMISSORY NOTE

\$[] January [], 2 Rochester, New	
FOR VALUE RECEIVED, DOCUMENT SECURITY SYSTEMS, INC. (the "Borrower"), promises to pay to PATRICK WHITE "Lender"), or to its order, the principal sum of U.S. DOLLARS (\$) (the "Principal Amount"), together interest in arrears on the unpaid principal balance from time to time outstanding from the date hereof until the entire principal amount hereunder is paid in full at the rate(s) provided below.	with
This Secured Promissory Note (this "Note") is one of a series of Secured Promissory Notes in the aggregate principal of u \$600,000 containing substantially identical terms and conditions (the "Notes") issued by the Borrower to the Lender on behalf of the Lender The Notes are pari passu such that all Notes are ranked equally, and no payments shall be made by the Borrower under any of the Nunless a pro rata payment is simultaneously made under all other Notes. Terms not defined herein shall have the meaning ascribed to the in that certain Credit Agreement, dated January 4, 2008, between the Lender and the Borrower.	ders. lotes
Subject to applicable law, the Notes will be senior in all respects (including the right of payment) to all other indebtedness of Borrower now existing or hereafter incurred.	f the
1. <u>Maturity</u> . The aggregate Principal Amount, together with all accrued interest thereon and expenses incurred by the Lend connection herewith (cumulatively, the "Outstanding Amount"), shall be due and payable in full on the earliest to occur of (the earliest of standard payable).	

2. <u>Interest</u>. This Note shall bear interest at a rate of two percent (2%) in excess of the then in effect one-year LIBOR rate per annum. Interest shall be calculated on the basis of a year of 360 days for the actual number of days elapsed. All accrued interest on this Note shall be due and payable on the first day of each calendar quarter commencing with the first calendar quarter following the disbursement of any Revolving Credit Loan. From and after the occurrence of an Event of Default, the unpaid principal balance of this Note and, to the extent permitted by law, overdue interest shall bear interest at a rate per annum equal to four (4%) percent over the then applicable interest rate due under each Loan (the "Default Rate").

events, the "Maturity Date"): (i) January 4, 2010 (the "Scheduled Maturity Date") and (ii) the acceleration of this Note upon the occurrence of an Event of Default. Unless payment is made following a demand therefor by the Lender, the Borrower shall provide the Lender with not less

than five (5) business days' prior written notice of its intent to repay the amounts outstanding hereunder.

3. Payment; Usury. All payments by the Borrower under this Note shall be made in United States Dollars without deduction, set-off or counterclaim and shall be free and clear and without any deduction or withholding for any taxes or fees of any nature whatever, unless the obligation to make such deduction or withholding is required by law. Payment shall be credited first to the accrued interest then due and payable and the remainder applied to principal. Unless otherwise expressly provided in this Note, the Borrower, to the extent permitted by applicable law, waives presentment for payment, protest, and demand, and notice of protest, demand, and/or dishonor and nonpayment of this Note, notice of any Event of Default under this Note, and all other notices or demands otherwise required by law that the Borrower may lawfully waive. All agreements between the Borrower and the Lender are hereby expressly limited so that in no contingency or event whatsoever, whether by reason of acceleration of maturity of the indebtedness evidenced hereby or otherwise, shall the amount paid or agreed to be paid to the Lender for the use, forbearance, or detention of the indebtedness evidenced hereby exceed the maximum permissible amount under applicable law. If, from any circumstance whatsoever, fulfillment of any provision hereof at the time performance of such provision shall be due shall involve transcending the limit of validity prescribed by law, the obligation to be fulfilled shall automatically be reduced to the limit of such validity, and if from any circumstances the Lender should ever receive as interest an amount which would exceed the highest lawful rate, such amount which would be excessive interest shall be applied to the reduction of the principal balance evidenced hereby and not to the payment of interest, and, if the principal amount of this Note has been paid in full, shall be refunded to the Borrower.

Immediately upon full repayment or conversion of the Outstanding Amount in accordance with the terms hereof, the Borrower shall be released from the repayment obligation or the conversion obligation set forth in this Note, the pledge and security interest shall be terminated, and the Lender shall execute releases of financing statements.

- 4. <u>Security Interest and Collateral</u>. This Note is secured by a first priority security interest on the Collateral pursuant to the terms of the Security Agreement, of even date hereof, made by the Borrower in favor of the Lender (the "Security Agreement").
- 5. Replacement of Note. If this Note is mutilated, lost, stolen or destroyed, the Borrower shall issue or cause to be issued in exchange and substitution for and upon cancellation hereof, or in lieu of and substitution for this Note, a new Note, but only upon receipt of evidence reasonably satisfactory to the Borrower of such loss, theft or destruction and customary and reasonable bond or indemnity, if requested.

### 6. Miscellaneous.

(a) Authority and Enforceability; Etc. The Borrower hereby represents and warrants to the Lender that:

(i) it has full power and authority and has taken or shall take all required corporate and other action necessary to permit it to execute, deliver, and perform all of its obligations contained in this Note, the Security Agreement, and any other documents or instruments delivered in connection herewith, and to borrow hereunder, and such actions to the best of its knowledge will not violate any provision of law applicable to, or the organizational documents of, the Borrower, or result in the breach of or constitute a default under any material agreement or instrument to which the Borrower is a party or by which it is bound, which default has not been waived in writing on or prior to the date hereof;

- (ii) this Note has been duly authorized and validly executed by and is the valid and binding obligation of the Borrower enforceable in accordance with its terms, except as enforceability may be limited by bankruptcy, insolvency, reorganization, or other laws affecting creditors' rights and remedies generally, and by general principles of equity (regardless of whether enforceability is considered in a proceeding in equity or at law);
- (iii) neither the execution and delivery by the Borrower of this Note, nor the performance by the Borrower of its obligations hereunder, requires the consent, approval or authorization of any person or governmental authority, which consent, approval, or authorization has not been obtained; and
- (b) Notices. All notices to any party required or permitted hereunder shall be in writing and shall be sent to the address or facsimile number set forth for such party as follows:
  - (i) If to the Lender:

Patrick White 28 East Main Street Suite 1525 Rochester, NY 14614

(ii) If to Company:

Document Security Systems, Inc. 28 East Main Street Suite 1525 Rochester, NY 14614 Attention: Vice President of Finance

Any such notice shall be deemed effectively given (i) upon personal delivery to the party to be notified; (ii) when sent by confirmed facsimile if sent during normal business hours of the recipient, if not, then on the next business day; (iii) three days after having been sent by registered or certified mail, return receipt requested, postage prepaid; or (iv) one day after deposit with a recognized national overnight courier, specifying next day delivery, or two days after deposit with a recognized international overnight courier, specifying two day delivery, in each case with written verification of receipt.

(c) <u>Waiver</u>. No failure to exercise, and no delay in exercising, on the part of the Lender, any right, power, or privilege hereunder shall operate as a waiver thereof; nor shall any single or partial exercise of any right, power, or privilege hereunder preclude any other or further exercise thereof or the exercise of any other right, power, or privilege. The rights and remedies herein provided are cumulative and not exclusive of any rights or remedies provided by law.

(d) Amendments.	Any term,	covenant,	or	condition	of this	Note	may	be	amended	or	waived	only	by written	consent	of the
Borrower and the Lender.															

- (e) Expenses. Any reasonable expense incurred by the Lender (including, without limitation, reasonable attorneys' fees and disbursements) in connection with the administration, or enforcement of this Note and any other document executed by the Borrower in connection with the obligations of Borrower hereunder or any amendment hereto or thereto, or the exercise of any right or remedy upon the occurrence of an Event of Default, including, without limitation, the recording and filing fees to perfect the liens granted under the Security Agreement and the costs of collection and reasonable attorneys' fees and expenses, shall be paid by the Borrower within 15 days of receiving written notice thereof from the Lender. Any such expense incurred by the Lender and not timely paid by the Borrower shall be added to the other obligations hereunder and shall earn interest at the same rate per annum as the principal hereunder.
- (f) <u>Governing Law</u>. This Note shall be governed by and construed in accordance with the laws of the State of New York without giving effect to any conflict or choice of laws principles.
- (g) <u>Transfer; Successors and Assigns</u>. The terms and conditions of this Note shall inure to the benefit of and be binding upon the respective successors and assigns of the parties. This Note shall not be assignable by any Lender without the prior written consent of the Borrower, provided that the Lender may assign or transfer any of its rights, privileges, or obligations set forth in, arising under, or created by this Agreement to any entity controlled by, controlling or under common control with the Lender. The Borrower may not assign this Note without prior written consent of the Lender, provided that the Borrower may assign this Note to any successor of all or substantially all of its assets or business, or any entity surviving the merger, combination or consolidation with the Borrower.
- (h) Entire Agreement. This Note and any other agreement or instrument entered into in connection herewith contains the entire agreement of the Borrower and the Lender with respect to the subject matter hereof.
- (i) <u>Confidentiality</u>. In addition to separate confidentiality agreement, if any, each Lender will at all times keep confidential and not divulge, use or make accessible to anyone the terms and conditions of this Agreement and the transactions described herein, and any non-public material information concerning or relating to the business or financial affairs of the Borrower to which such party has been or will become privy relating to this Agreement, except to its employees and advisors in such capacity, as required to perform its obligations hereunder, if required by law or rules of a stock exchange on which its or its parent's securities are listed, or with the prior written consent of the Borrower.

pove written.	Note to be executed by its duty authorized representative as of the day and	
	DOCUMENT SECURITY SYSTEMS, INC.	

Ву	
	Name: Phil Jones Title: Vice President of Finance

# SUBSIDIARIES OF REGISTRANT

Document Security Systems, Inc. acknowledges that the following corporations are subsidiaries of the Registrant:

Document Security Consultants, Inc. (New York) (100%) Thomas M. Wicker Enterprises, Inc. (New York) (100%) Lester Levin, Inc. (New York) (100%) Secured Document Systems, Inc. (New York) (100%) Plastic Printing Professionals, Inc. (New York) (100%)

## CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in Registration Statement No. 333-134034 (Form S-8) and Registration Statement No. 333-128437 (Form S-8) and Registration Statement No. 333-116317 (Form S-3), and Registration Statement No. 333-125373 (Form S-3) and Registration Statement number 333-141871 (Form S-3) of Document Security Systems, Inc and Subsidiaries of our report, dated March 17, 2008, on the consolidated financial statements as of and for the year ended December 31, 2007, appearing in this Annual Report on Form 10-K of Document Security Systems, Inc. and Subsidiaries for the year ended December 31, 2007.

FREED MAXICK & BATTAGLIA, CPAs, PC

Buffalo, New York March 17, 2008

### 18 U.S.C. SECTION 1350,

# **AS ADOPTED PURSUANT TO**

### **SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

- I, Patrick White, certify that:
- 1. I have reviewed this annual report on Form 10-K of Document Security Systems, Inc.
- 2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors:
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 17, 2008	
/s/ Patrick White	
Patrick White Chief Executive Officer	

### 18 U.S.C. SECTION 1350,

## **AS ADOPTED PURSUANT TO**

### SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

- I, Philip Jones, certify that:
- 1. I have reviewed this annual report on Form 10-K of Document Security Systems, Inc.
- 2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors:
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 17, 2008					
/s/ Philip Jones					
Philip Jones Acting Chief Financial Officer (Vice President of Finance)					

## 18 U.S.C. SECTION 1350,

# **AS ADOPTED PURSUANT TO**

# SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Document Security Systems, Inc. (the "Company") on Form 10-K for the year ending December 31, 2007 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Patrick White, Chief Executive Officer, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: March 17, 2008
/s/ Patrick White
Patrick White Chief Executive Officer

## 18 U.S.C. SECTION 1350,

## AS ADOPTED PURSUANT TO

# SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of Document Security Systems, Inc. (the "Company") on Form 10-K for the year ending December 31, 2007 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Philip Jones, Controller and Principal Accounting Officer, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: March 17, 2008

/s/ Philip Jones

Philip Jones
Acting Chief Financial Officer
(Vice President of Finance)