



Annual Report 2002

Banking

Insurance

Trust

Financial Management

Investments



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A Message To Shareholders: The First Commonwealth Story

he year 2002 was one of substantial progress for First Commonwealth. Since 1983, when First Commonwealth Financial Corporation was formed as a bank holding company, we have been making steady progress in building an integrated, full-

service financial services company that serves our clients and builds shareholder value. With the recent addition of a financial planning company, we now have in place the five core competencies that will provide the basis for our future success. Banking, insurance, trust, financial management, and investments, fully integrated and professionally delivered, form the business model that will drive growth and performance.

First Commonwealth Financial Corporation reported net income of \$43.5 million for the year ended December 31, 2002, which represents \$0.75 basic earnings per share and diluted earnings per share of \$0.74. These results include the effects of \$6.1 million of restructuring costs and \$8.0 million litigation settlement. Net of tax, these nonrecurring charges reduced net income by \$9.2 million.

Excluding the nonrecurring charges, core net income increased \$4.9 million to \$52.3 million generating basic core earnings per share of \$0.90, compared to \$0.82 basic core earnings per share for 2001. Core net income increased 10.3% over the previous year.



This paper girl was part of a video presentation to "spread the news" and introduce the company's new name and unified brand at an all-employee event last October.

One name. One unified organization.

irst Commonwealth has grown over the years by merging with community banks throughout 18 counties in central and western Pennsylvania. We had retained our local community identities by keeping their names, personnel, and boards of directors. While this model had served our communities very well over the years, we lacked a unified brand that identified us as one of the largest Pennsylvania-based financial services companies. On October 14, 2002, we changed that model by bringing all 90 of our community bank offices and our other affiliates under a common brand, First Commonwealth. We unveiled a new logo, colors, and signage through an aggressive marketing strategy to reintroduce ourselves to the marketplace.

A unified brand yields important benefits for our clients. All of First Commonwealth Bank's community offices have the same identity, products, and professional service that provide a consistent experience throughout the office network. The Insurance, Trust, and Financial Planning affiliates are now clearly linked with First Commonwealth Bank to provide integrated solutions to meet any client need. The financial power and product diversity of a \$4.5 billion financial services company is now clearly evident to all current and prospective clients.

The ability to market our products is greatly enhanced with a unified brand, as is our ability to more effectively reach the total market through television and radio advertising. First

All First Commonwealth community banks, products, and services now have a single identity, but maintain their personal approach to service.

Commonwealth's brand identity was highlighted on "Champions of Industry" hosted by Pat Summerall. This program was recently broadcast on the Discovery Channel. We also enjoy national media recognition through the financial commentaries of Rick Applegate, President of our affiliate First Commonwealth Financial Advisors, on CNBC, CNNfn and Bloomberg. Rick can also be heard on weekday mornings on News Talk 1020 KDKA Radio.



nifying our brand was just one of many highlights in 2002. Early in the year we rolled out High Performance Checking, a family of accounts serving every type of consumer and commercial client. "WebBank," our full internet banking solution, was launched in March 2002 and resulted in a tripling of clients utilizing this delivery

channel by year-end. During the year we completed a two-year project to upgrade all of our technology to a single world-class platform. A Loan Production Office was opened in downtown Pittsburgh this past year with significant new client acquisition.

We are particularly proud of First Commonwealth Bank's record with the Small Business Administration (SBA) Loan Program. For the SBA's last fiscal year, First Commonwealth ranked third in volume in the state and Pittsburgh District and second in dollar amount in the Pittsburgh District. The SBA also named Pat Nagle, one of our Commercial Lending Officers, as the 2002 Pennsylvania Financial Services Advocate of the Year.

In addition, First Commonwealth was ranked first in Pennsylvania and seventh in the nation for our participation in Community Express, a program for new markets in low-to-moderate income communities with an emphasis on loans granted to women, veterans, and minority-owned businesses. First Commonwealth is also the most active community bank in the Pennsylvania Treasury Small Business Development Program.



First Commonwealth Commercial Lending Officer Pat Nagle was named by the Small Business Administration as the 2002 Pennsylvania Financial Services Advocate of the Year.

An unwavering commitment to our communities.

ur new brand and the many achievements of 2002 reinforce what First Commonwealth has always been committed to: building our communities. We continue to encourage all First Commonwealth employees to be active and involved in making their communities better places to live and raise their families. In order to recognize extraordinary volunteer activity, we have established a "Golden Tower Award" that is awarded to one exceptional employee each month. There are also two "Spirit of Community Service Awards" presented monthly to further inspire all of our employees to give back to their home communities.

A clock tower was chosen as our logo because it symbolizes the enduring strength of the communities in which we operate. At First Commonwealth we know that we can best build our success by building stronger communities. We are delighted to have reached this moment in our Corporation's history and to be in a position to share our success with our shareholders.

On a final note, you should know that corporate integrity has been a priority for First Commonwealth long before the on-slaught of corporate scandals and the many laws and regulations adopted in response. First Commonwealth will continue to operate in full compliance with all required corporate governance practices. The Board of Directors remains committed to protecting the interests of our shareholders.

The Golden Tower Award, created to reinforce First Commonwealth's commitment to communities and to celebrate the new brand, will be awarded each month. It will honor a First Commonwealth employee who gives generously of his or her time and talent as a volunteer.

FOWER

AWARD

# First Commonwealth Affiliate Presidents



Front row (L to R): Gerard M. Thomchick, Johnston A. Glass, Richard R. Applegate Back row (L to R): John O. Campbell, William A. Mrozowski, Sue A. McMurdy

# Richard R. Applegate

President and Chief Executive Officer, First Commonwealth Financial Advisors Inc., 4035 William Flynn Highway, Allison Park, PA 15101 • (412) 492-8787

# John O. Campbell

President and Chief Executive Officer, First Commonwealth Insurance Agency, First Commonwealth Place, 654 Philadelphia Street, Indiana, PA 15701 • (724) 349-6056

## Johnston A. Glass

President & Chief Executive Officer, First Commonwealth Bank, Central Offices, Philadelphia and Sixth Streets, Indiana, PA 15701 • (724) 349-3400

# Sue A. McMurdy

President & Chief Executive Officer, First Commonwealth Systems Corporation, 22 North Sixth Street, Indiana, PA 15701 ● (724) 349-4310

## William A. Mrozowski

President & Chief Executive Officer, First Commonwealth Trust Company, 614 Philadelphia Street, Indiana, PA 15701 • (724) 465-3282

# Gerard M. Thomchick

President and Chief Executive Officer, First Commonwealth Professional Resources Inc., 22 North Sixth Street, Indiana, PA 15701 ● (724) 349-7220. President, Commonwealth Trust Credit Life Insurance Company, 2700 North Third Street, Suite 2000, Phoenix, AZ 85004

# **Board of Directors**



Front row (L to R): James W. Newill, Laurie Stern Singer, Dale P. Latimer, E. James Trimarchi Middle row (L to R): Joseph E. O'Dell, Ray T. Charley, Alan R. Fairman, David S. Dahlmann Back row (L to R): David R. Tomb, Jr., Esq., Edward T. Côté, John A. Robertshaw, Jr., Johnston A. Glass

Ray T. Charley Greensburg
President, Thomi Co.

**Edward T. Côté** *Rector*Associate, The Wakefield Group

**David S. Dahlmann** *Greensburg* Adjunct Professor

Alan R. Fairman Punxsutawney
Business Manager, Fairman Drilling Company

Johnston A. Glass Indiana
Vice Chairman, First Commonwealth Financial
Corporation, and President and Chief Executive Officer,
First Commonwealth Bank

**Dale P. Latimer** New Alexandria Chairman of the Board, R & L Development Co. James W. Newill Highland Beach, FL
Certified Public Accountant, Former President,
J.W. Newill Company

Joseph E. O'Dell Indiana
President and Chief Executive Officer, First
Commonwealth Financial Corporation

**John A. Robertshaw, Jr.** *Greensburg* Former Chairman, Laurel Vending, Inc.

Laurie Stern Singer Allison Park
President, Allegheny Valley Development Corporation

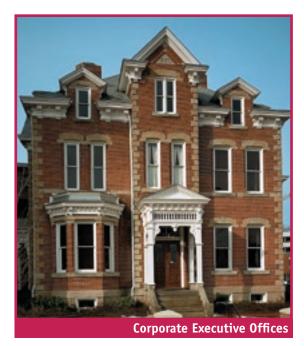
**David R. Tomb, Jr., Esq.** *Indiana* Attorney at Law

**E. James Trimarchi** *Indiana*Chairman of the Board, First Commonwealth
Financial Corporation

# **Corporate Information**

# **Corporate Description**

First Commonwealth Financial Corporation is a Pennsylvania business corporation established in 1983, registered as a bank holding company by the Board of Governors of the Federal Reserve System.



## **Executive Offices**

Old Courthouse Square, 22 North Sixth Street Indiana, Pennsylvania

# **Mail Address**

Post Office Box 400 Indiana, Pennsylvania 15701-0400 Telephone (724)349-7220

# **Executive Officers**

E. James Trimarchi Chairman of the Board

Joseph E. O'Dell President and Chief Executive Officer

Johnston A. Glass Vice Chairman, Growth

Gerard M. Thomchick Senior Executive Vice President and Chief Operating Officer

John J. Dolan Executive Vice President and Chief Financial Officer

Sue A. McMurdy Senior Vice President and Chief Information Officer

> David R. Tomb, Jr. Senior Vice President, Secretary and Treasurer

Thaddeus J. Clements Senior Vice President, Human Resources

William R. Jarrett Senior Vice President, Risk Management

R. John Previte Senior Vice President, Investments

For shareholder information see inside back cover of this report.



★ Headquarters

For other information call our Convenience Banking Center at 1-800-711-BANK (2265) or visit our website: www.fcbanking.com

First Commonwealth has filed for trademark protection of the clock tower and the words First Commonwealth.

## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors and Shareholders of First Commonwealth Financial Corporation:

We have audited the accompanying consolidated balance sheets of First Commonwealth Financial Corporation and subsidiaries (the "Corporation") as of December 31, 2002 and 2001, and the related consolidated statements of income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2002. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of First Commonwealth Financial Corporation and subsidiaries at December 31, 2002 and 2001, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2002 in conformity with accounting principles generally accepted in the United States of America.

DELOITTE & TOUCHE, LLP Pittsburgh, Pennsylvania

clatte : laude LLP

January 22, 2003

# CONSOLIDATED BALANCE SHEETS

(Dollar Amounts in Thousands)

	December 31,				
	2002	2001			
ASSETS					
Cash and due from banks	\$ 81,114	\$ 98,130			
Interest-bearing bank deposits	1,973	4,250			
Securities available for sale, at market	1,482,771	1,469,118			
Securities held to maturity, at amortized cost, (Market value	1,102,771	1,105,110			
\$204,887 in 2002 and \$298,643 in 2001)	197,838	293,290			
Loans	2,609,440	2,569,231			
Unearned income	(806)	(1,297)			
Allowance for credit losses	(34,496)	(34,157)			
Net loans	2,574,138	2,533,777			
Premises and equipment	45,730	46,366			
Other real estate owned	1,651	1,619			
Goodwill	8,131	6,539			
Amortizing intangibles, net	29	232			
Other assets	131,368	130,209			
Total assets	\$ 4,524,743	\$ 4,583,530			
LIABILITIES					
Deposits (all domestic):					
Noninterest-bearing	\$ 377,466	\$ 412,695			
Interest-bearing	2,666,658	2,680,455			
Total deposits	3,044,124	3,093,150			
Short-term borrowings	469,065	427,736			
Other liabilities	30,230	28,358			
Company obligated mandatorily redeemable					
capital securities of subsidiary trust	35,000	35,000			
Other long-term debt	544,934	629,220			
Total long-term debt	579,934	664,220			
Total liabilities	4,123,353	4,213,464			
SHAREHOLDERS' EQUITY					
Preferred stock, \$1 par value per share, 3,000,000 shares					
authorized, none issued	-0-	-0-			
Common stock \$1 par value per share, 100,000,000 shared authorized; 62,525,412 shares issued in 2002 and 2001; 58,962,543 shares					
outstanding in 2002 and 58,451,624 shares outstanding in 2001	62,525	62,525			
Additional paid-in capital	64,885	66,176			
Retained earnings	296,165	288,219			
Accumulated other comprehensive income	25,851	8,703			
Treasury stock (3,562,869 and 4,073,788 shares at	,	,			
December 31, 2002 and 2001, respectively at cost)	(44,981)	(51,431)			
Unearned ESOP shares	(3,055)	(4,126)			
Total shareholders' equity	401,390	370,066			
Total liabilities and shareholders' equity	\$ 4,524,743	\$ 4,583,530			

The accompanying notes are an integral part of these consolidated financial statements.

# **CONSOLIDATED STATEMENTS OF INCOME**

(Dollar Amounts in Thousands, except per share data)

Titerest Income		Years Ended December 31,					r 31,
Interest and fore on loans			2002		2001		2000
Interest and fore on loans	Interest Income						
Taxable interest sempt from Federal income taxes		\$	179,901	\$	202,173	\$	208,548
Interest exempt from Federal income taxes	Interest and dividends on investments:						
Dividends   1,973   2,661   3,657   234   11erest on Federal funds sold   6   3,657   31,82   31   70   82   32   32   325   308,91   31,882   325   308,91   31,882   325   308,91   31,882   325   308,91   31,882   325   308,91   31,882   325   308,91   325   32					,		
Interest on Federal funds sold   1							
Interest on bank deposits							
Total interest income							
Interest on deposits   78,572   118,165   115,507   116,165   115,507   116,165   115,507   116,165   115,507   116,165   115,507   116,165   112,207   22,218   116,165   115,165   112,207   22,218   116,165   10,165   115,207   112,207   22,218   116,165   10,165   115,207   112,207   112,207   112,207   114,207							
Interest on short-term borrowings   6,029   11,227   22,218   11,227   22,218   11,227   22,218   11,227   22,218   11,227   23,218   11,227   23,218   11,227   23,218   11,227   23,218   11,227   23,218   11,227   23,218   11,227   23,218   11,227   23,218   11,227   23,218   11,227   23,218   11,227   23,218   11,227   23,218   11,227   23,218   12,227   23	Total interest income		275,500		300,071		311,002
Interest on short-term borrowings   1,027   3,218   1,127   1,271							
Interest on mandatorily redeemble capital securities of subsidiary trust   3,325   3,325   3,325   3,348   3,349   3,367   3							
securities of subsidiary trust         3,325         3,325         3,325         3,328           Interest on other long-term debt         38,072         37,778         36,814           Total interest expense         122,673         167,170         174,539           Net interest income         152,895         141,721         137,343           Provision for credit losses         140,672         130,225         127,313           Other Income         5008         4,955         5,555           Service charges on deposits         11,538         11,160         10,562           Insurance commissions         3,631         3,192         1,951           Income from bank owned life insurance         4,711         4,618         3,419           Other Expense         4,711         4,618         3,419           Total other income         11,676         12,930         10,451           Total other income         58,149         54,521         52,529           Net occupancy expense         6,750         6,520         6,577           Full true and equipment expense         9,70         9,050         8,154           Data processing expense         9,70         9,050         8,154           Goodwill amortization			6,029		11,227		22,218
Interest on other long-term debt			2 225		2 225		2 225
Total interest on long-sterm debt Total interest expense         38,072 (12,673)         37,778 (16,714)         36,814 (17,14)           Net interest income after provision for credit losses         122,263 (14,721)         137,4330           Net interest income after provision for credit losses         140,672 (12,223)         141,752 (13,023)           Other Income         2         140,672 (13,023)         130,226 (12,733)           Securities gains         642 (13,32) (15,055)         1,555 (15,055)         1,553 (11,05)         1,553 (11,05)         1,553 (11,05)         1,553 (11,05)         1,555 (15,055)         1,555 (1					,		
Total interest expense         122,673         167,170         174,534           Net interest income Provision for credit losses         152,895         141,721         137,343           Net interest income after provision for credit losses         140,672         130,225         127,313           Other Income         8         492         1,745           Securities gains         6         42         3,299         1,745           Tust income         5,088         4,995         5,555           Service charges on deposits         11,538         11,160         10,562           Insurance commissions         3,631         3,192         1,951           Income from bank owned life insurance         4,711         4,618         3,495           Other income         3,702         40,223         3,683           Other income         3,702         40,223         3,683           Other income         5,149         4,521         52,529           Net occupancy expense         5,149         4,521         52,529           Net occupancy expense         2,970         9,050         8,154           Pennsylvania sharest ax expense         3,193         3,825         3,310           Dennsylvania sharest ax expense							
Net interest income Provision for credit losses         152,895         141,721         137,343           Net interest income after provision for credit losses         140,672         130,226         127,313           Other Income         30,000         40,000         20,000         20,000           Securities gains         642         3,329         1,745         55,555         55,555         55,008         4,995         5,555         55,555         55,008         4,995         5,555         55,555         55,008         4,995         5,555         55,555         55,008         4,995         5,555         55,555         55,008         4,995         5,555         55,555         55,008         4,995         5,555         55,555         55,008         4,995         5,555         55,555         55,008         4,995         5,555         55,555         55,008         4,995         5,555         55,555         55,008         4,995         5,555         55,008         4,995         5,555         55,008         4,995         5,555         55,008         4,995         5,555         55,008         4,995         5,555         55,008         4,995         5,555         55,008         4,995         5,555         55,008         4,995         5,008 <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>							
Provision for credit losses         12,233         11,495         10,030           Net interest income after provision for credit losses         140,672         130,226         127,313           Other Income         Securities gains         642         3,329         1,745           Trust income         5,008         4,995         5,555           Service charges on deposits         11,538         11,160         10,562           Insurance commissions         3,631         3,192         1,951           Income from bark owned life insurance         4,711         4,618         3,419           Other income         11,676         12,930         10,451           Total other income         8,814         54,521         32,529           Net occupancy expense         6,750         6,520         6,577           Furniture and equipment expense         9,970         9,050         8,154           Data processing expense         2,124         3,296         3,310           Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         203         490         496           Restructuring charges         6,140         -0         -0           Other operating expenses			,		·		· · · · · · · · · · · · · · · · · · ·
Net interest income after provision for credit losses         140,672         130,226         127,313           Other Income         Securities gains         642         3,329         1,745           Trust income         5,008         4,995         5,555           Service charges on deposits         11,538         11,100         10,562           Insurance commissions         3,631         3,192         1,951           Income from bank owned life insurance         4,711         4,618         3,419           Other income         11,676         12,930         10,451           Total other income         37,206         40,224         33,683           Salaries and employee benefits         58,149         54,521         52,529           Net occupancy expense         6,750         6,520         6,577           Furniture and equipment expense         9,970         9,050         8,154           Data processing expense         3,937         3,825         3,495           Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         9         9         86           Intangible amortization         9         6,540         9         9           Other opera					,		
Other Income         Securities gains         642         3,329         1,745           Trust income         5,008         4,995         5,555           Service charges on deposits         11,538         11,160         10,562           Insurance commissions         3,631         3,192         1,951           Income from bank owned life insurance         4,711         4,618         3,419           Other income         11,676         12,930         10,451           Total other income         37,206         40,224         33,683           Other Expenses           Salaries and employee benefits         58,149         54,521         52,229           Net occupancy expense         6,750         6,520         6,577           Furniture and equipment expense         9,970         9,050         8,154           Data processing expense         2,124         3,296         3,310           Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         -0         920         865           Intagible amortization         20         40         498           Litigation settlement         8,000         0         0           Restructur	Provision for credit losses		12,223		11,495		10,030
Securities gains         462         3.329         1.745           Trust income         5,008         4,995         5,555           Service charges on deposits         11,538         11,160         10,552           Insurance commissions         3,631         3,192         1,951           Income from bank owned life insurance         4,711         4,618         3,419           Other income         11,676         12,930         10,451           Total other income         37,206         40,224         33,683           Other Expense           Salaries and employee benefits         58,149         54,521         52,529           Net occupancy expense         6,750         6,520         6,577           Substricture and equipment expense         9,970         9,050         8,154           Data processing expense         3,124         3,296         3,310           Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         0         92         865           Intangible amortization         203         490         498           Litigation settlement         8,000         -0         -0           Other operating expenses	Net interest income after provision for credit losses		140,672		130,226		127,313
Trust income         5,008         4,995         5,555           Service charges on deposits         11,538         11,160         10,562           Insurance commissions         3,631         3,192         1,951           Income from bank owned life insurance         4,711         4,618         3,419           Other income         37,206         40,224         33,683           Total other income         37,206         40,224         33,683           Other Expense           Salaries and employee benefits         58,149         54,521         52,529           Net occupancy expense         6,750         6,520         6,577           Furniture and equipment expense         9,70         9,050         8,154           Data processing expense         3,937         3,825         3,495           Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         203         409         498           Litigation settlement         8,000         -0         -0           Restructuring charges         3,168         26,385         24,033           Total other expenses         30,168         26,385         24,033           Applicable income tax	Other Income						
Service charges on deposits         11,538         11,160         10,502           Insurance commissions         3,631         3,192         1,951           Income from bank owned life insurance         4,711         4,618         3,419           Other income         11,676         12,930         10,451           Total other income         37,206         40,224         33,683           Other Expense           Salaries and employee benefits         58,149         54,521         52,529           Net occupancy expense         6,750         6,520         6,577           Furniture and equipment expense         9,970         9,050         8,154           Data processing expense         2,124         3,296         3,310           Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         0.0         920         865           Intangible amortization         203         490         498           Litigation settlement         8,000         -0         -0           Other operating expenses         30,168         26,385         24,033           Total other expenses         52,437         65,441         61,535           Applicable	Securities gains						1,745
Insurance commissions   3,631   3,192   1,951   1,000   1,00							
Income from bank owned life insurance Other income         4,711 (1,676)         4,618 (1,230)         3,419 (1,451)           Total other income         37,206         40,224         33,683           Other Expenses           Salaries and employee benefits         58,149         54,521         52,529           Net occupancy expense         6,750         6,520         6,577           Furniture and equipment expense         9,970         9,050         8,154           Data processing expense         3,937         3,825         3,495           Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         -0         920         865           Intangible amortization         8,000         0         498           Litigation settlement         8,000         0         -0           Restructuring charges         6,140         0         -0           Other operating expenses         39,168         26,385         24,033           Total other expenses         39,168         26,385         24,033           Applicable income taxes         52,437         65,443         61,535           Applicable income taxes         8,911         15,254         14,289 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Other income         11,676         12,930         10,451           Total other income         37,206         40,224         33,683           Other Expenses         \$\$1,490         40,224         33,683           Salaries and employee benefits         \$\$8,149         54,521         52,529           Net occupancy expense         6,750         6,520         6,570           Furniture and equipment expense         9,970         9,050         8,154           Data processing expense         2,124         3,296         3,310           Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         0         9         90         865           Intangible amortization         8,000         0         9         498           Litigation settlement         8,000         0         0         9         40           Restructuring charges         30,168         26,385         24,033           Other operating expenses         30,168         26,385         24,033           Total other expenses         52,437         65,443         61,535           Applicable income taxes         8,911         15,254         14,289           Net Income							
Other Expenses         Salaries and employee benefits         58,149         54,521         52,529           Net occupancy expense         6,750         6,520         6,577           Furniture and equipment expense         9,970         9,050         8,154           Data processing expense         2,124         3,296         3,310           Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         40         920         865           Intangible amortization         203         490         498           Litigation settlement         8,000         -0         -0           Restructuring charges         6,140         -0         -0           Other operating expenses         30,168         26,385         24,033           Total other expenses         52,437         65,443         61,535           Applicable income taxes         8,911         15,254         14,289           Net Income         \$43,526         \$50,189         \$7,558,929           Average Shares Outstanding         \$8,409,614         \$7,885,478         \$7,558,929           Average Shares Outstanding Assuming Dilution         \$8,409,614         \$7,885,478         \$7,558,929           Basic E							
Other Expenses         58,149         54,521         52,529           Net occupancy expense         6,750         6,520         6,577           Furniture and equipment expense         9,970         9,050         8,154           Data processing expense         2,124         3,296         3,310           Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         -0-         920         865           Intangible amortization         203         490         498           Litigation settlement         8,000         -0-         -0-           Restructuring charges         6,140         -0-         -0-           Other operating expenses         30,168         26,385         24,033           Total other expenses         125,441         105,007         99,461           Income before income taxes         52,437         65,443         61,535           Applicable income taxes         8,911         15,254         14,289           Net Income         \$43,526         \$50,189         \$7,558,929           Average Shares Outstanding         \$8,409,614         \$7,885,478         \$7,558,929           Average Shares Outstanding Assuming Dilution         \$8,409,614		_					
Salaries and employee benefits         58,149         54,521         52,529           Net occupancy expense         6,750         6,520         6,577           Furniture and equipment expense         9,970         9,050         8,154           Data processing expense         2,124         3,296         3,310           Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         -0-         920         865           Intangible amortization         203         490         498           Litigation settlement         8,000         -0-         -0-           Restructuring charges         6,140         -0-         -0-           Other operating expenses         30,168         26,385         24,033           Total other expenses         52,437         65,443         61,535           Applicable income taxes         8,911         15,254         14,289           Net Income         \$43,526         \$50,189         \$7,558,929           Average Shares Outstanding         \$8,40,614         57,885,478         57,558,929           Average Shares Outstanding Assuming Dilution         \$8,742,018         58,118,057         57,618,671           Per Share         Basic Ea	Total other income	_	37,200		40,224		33,083
Net occupancy expense         6,750         6,520         6,577           Furniture and equipment expense         9,970         9,050         8,154           Data processing expense         2,124         3,296         3,310           Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         -0-         920         865           Intangible amortization         203         490         498           Litigation settlement         8,000         -0-         -0-           Restructuring charges         6,140         -0-         -0-           Other operating expenses         30,168         26,385         24,033           Total other expenses         125,441         105,007         99,461           Income before income taxes         52,437         65,443         61,535           Applicable income taxes         8,911         15,254         14,289           Net Income         \$43,526         50,189         \$7,558,929           Average Shares Outstanding         58,742,018         58,118,057         57,618,671           Per Share         Basic Earnings Per Share         \$0.87         \$0.82							
Furniture and equipment expense         9,970         9,050         8,154           Data processing expense         2,124         3,296         3,310           Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         -0-         920         865           Intangible amortization         203         490         498           Litigation settlement         8,000         -0-         -0-           Restructuring charges         6,140         -0-         -0-           Other operating expenses         30,168         26,385         24,033           Total other expenses         125,441         105,007         99,461           Income before income taxes         8,911         15,254         14,289           Net Income         \$43,526         50,189         \$7,558,929           Average Shares Outstanding         58,409,614         57,885,478         57,558,929           Average Shares Outstanding Assuming Dilution         58,742,018         58,118,057         57,618,671           Per Share Data:           Basic Earnings Per Share         \$0.87         \$0.82							
Data processing expense         2,124         3,296         3,310           Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         -0-         920         865           Intangible amortization         203         490         498           Litigation settlement         8,000         -0-         -0-           Restructuring charges         6,140         -0-         -0-           Other operating expenses         30,168         26,385         24,033           Total other expenses         125,441         105,007         99,461           Income before income taxes         8,911         15,254         14,289           Net Income         \$43,526         50,189         47,246           Average Shares Outstanding         58,409,614         57,885,478         57,558,929           Average Shares Outstanding Assuming Dilution         58,742,018         58,118,057         57,618,671           Per Share Data:         80.55         9.0.87         0.82							
Pennsylvania shares tax expense         3,937         3,825         3,495           Goodwill amortization         -0-         920         865           Intangible amortization         203         490         498           Litigation settlement         8,000         -0-         -0-           Restructuring charges         6,140         -0-         -0-           Other operating expenses         30,168         26,385         24,033           Total other expenses         125,441         105,007         99,461           Income before income taxes         52,437         65,443         61,535           Applicable income taxes         8,911         15,254         14,289           Net Income         \$43,526         50,189         \$7,558,929           Average Shares Outstanding         58,409,614         57,885,478         57,558,929           Average Shares Outstanding Assuming Dilution         58,742,018         58,118,057         57,618,671           Per Share Data:         80,075         0.87         0.82							
Goodwill amortization         -0-         920         865           Intangible amortization         203         490         498           Litigation settlement         8,000         -0-         -0-           Restructuring charges         6,140         -0-         -0-           Other operating expenses         30,168         26,385         24,033           Total other expenses         125,441         105,007         99,461           Income before income taxes         8,911         15,254         14,289           Net Income         \$43,526         50,189         \$7,558,929           Average Shares Outstanding         58,409,614         57,885,478         57,558,929           Average Shares Outstanding Assuming Dilution         58,742,018         58,118,057         57,618,671           Per Share Data:         80.75         0.87         0.82							
Intangible amortization         203         490         498           Litigation settlement         8,000         -0-         -0-           Restructuring charges         6,140         -0-         -0-           Other operating expenses         30,168         26,385         24,033           Total other expenses         125,441         105,007         99,461           Income before income taxes         52,437         65,443         61,535           Applicable income taxes         8,911         15,254         14,289           Net Income         \$43,526         \$50,189         \$47,246           Average Shares Outstanding         58,409,614         57,885,478         57,558,929           Average Shares Outstanding Assuming Dilution         58,742,018         58,118,057         57,618,671           Per Share Data:         80,75         0.87         0.82							
Litigation settlement         8,000         -0-         -0-           Restructuring charges         6,140         -0-         -0-           Other operating expenses         30,168         26,385         24,033           Total other expenses         125,441         105,007         99,461           Income before income taxes         52,437         65,443         61,535           Applicable income taxes         8,911         15,254         14,289           Net Income         \$43,526         \$50,189         \$47,246           Average Shares Outstanding Average Shares Outstanding Assuming Dilution         58,409,614         57,885,478         57,558,929           Per Share Data:         Basic Earnings Per Share         \$0.87         \$0.82							
Restructuring charges         6,140         -0-         -0-           Other operating expenses         30,168         26,385         24,033           Total other expenses         125,441         105,007         99,461           Income before income taxes         52,437         65,443         61,535           Applicable income taxes         8,911         15,254         14,289           Net Income         \$43,526         \$50,189         \$47,246           Average Shares Outstanding Average Shares Outstanding Assuming Dilution         58,409,614         57,885,478         57,558,929           Average Share Data:         Basic Earnings Per Share         \$0.75         \$0.87         \$0.82							
Other operating expenses         30,168         26,385         24,033           Total other expenses         125,441         105,007         99,461           Income before income taxes         52,437         65,443         61,535           Applicable income taxes         8,911         15,254         14,289           Net Income         \$43,526         \$50,189         \$47,246           Average Shares Outstanding Average Shares Outstanding Assuming Dilution         58,409,614         57,885,478         57,558,929           Per Share Data:         Basic Earnings Per Share         \$0.75         \$0.87         \$0.82	C		- ,				
Total other expenses         125,441         105,007         99,461           Income before income taxes         52,437         65,443         61,535           Applicable income taxes         8,911         15,254         14,289           Net Income         \$43,526         \$50,189         \$47,246           Average Shares Outstanding Average Shares Outstanding Assuming Dilution         58,409,614         57,885,478         57,558,929           Average Shares Outstanding Assuming Dilution         58,742,018         58,118,057         57,618,671           Per Share Data:           Basic Earnings Per Share         \$0.75         \$0.87         \$0.82							
Applicable income taxes         8,911         15,254         14,289           Net Income         \$ 43,526         \$ 50,189         \$ 47,246           Average Shares Outstanding Average Shares Outstanding Assuming Dilution         58,409,614         57,885,478         57,558,929           Average Shares Outstanding Assuming Dilution         58,742,018         58,118,057         57,618,671           Per Share Data:           Basic Earnings Per Share         \$ 0.75         \$ 0.87         \$ 0.82		_	125,441		105,007		99,461
Applicable income taxes         8,911         15,254         14,289           Net Income         \$ 43,526         \$ 50,189         \$ 47,246           Average Shares Outstanding Average Shares Outstanding Assuming Dilution         58,409,614         57,885,478         57,558,929           Average Shares Outstanding Assuming Dilution         58,742,018         58,118,057         57,618,671           Per Share Data:           Basic Earnings Per Share         \$ 0.75         \$ 0.87         \$ 0.82	Income before income taxes		52.437		65 443		61 535
Net Income         \$ 43,526         \$ 50,189         \$ 47,246           Average Shares Outstanding Average Shares Outstanding Assuming Dilution         58,409,614         57,885,478         57,558,929           Average Shares Outstanding Assuming Dilution         58,742,018         58,118,057         57,618,671           Per Share Data:           Basic Earnings Per Share         \$ 0.75         \$ 0.87         \$ 0.82							
Average Shares Outstanding Average Shares Outstanding Assuming Dilution  58,409,614 57,885,478 57,558,929 58,742,018 58,118,057 57,618,671  Per Share Data: Basic Earnings Per Share  \$ 0.75 \$ 0.87 \$ 0.82						_	
Average Shares Outstanding Assuming Dilution       58,742,018       58,118,057       57,618,671         Per Share Data:       Basic Earnings Per Share       \$ 0.75       \$ 0.87       \$ 0.82		<u>\$</u>	·	\$	50,189	\$	47,246
Basic Earnings Per Share \$ 0.75 \$ 0.87 \$ 0.82	Average Shares Outstanding Average Shares Outstanding Assuming Dilution						
Basic Earnings Per Share \$ 0.75 \$ 0.87 \$ 0.82	Per Share Data:						
Diluted Earnings Per Share \$ <b>0.74</b> \$ 0.86 \$ 0.82	Basic Earnings Per Share						
	Diluted Earnings Per Share	\$	0.74	\$	0.86	\$	0.82

 $\label{thm:companying} \textit{The accompanying notes are an integral part of these consolidated financial statements}.$ 

# **CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**

(Dollar Amounts in Thousands)

	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Unearned ESOP Shares	Total Shareholders' Equity
Balance at December 31, 1999	\$ 62,525	\$ 68,330	\$ 257,773	\$ (40,304)	\$ (55,448)	\$ (6,193)	\$ 286,683
Comprehensive income Net income	-0-	-0-	47,246	-0-	-0-	-0-	47,246
Other comprehensive income, net of tax:		-0-	47,240	-0-	-0-	-0-	47,240
Unrealized holding gains(losses) on securities arising during the period Less: reclassification adjustment for gains on securities included	-0-	-0-	-0-	33,630	-()-	-0-	33,630
in net income	-0-	-0-	-0-	(1,134)	-0-	-0-	(1,134)
Total other comprehensive income	-0-	-0-	-0-	32,496	-0-	-0-	32,496
Total comprehensive income	-0-	-0-	47,246	32,496	-0-	-0-	79,742
Cash dividends declared	-0-	-0-	(32,850)	-0-	-0-	-0-	(32,850)
Decrease in unearned ESOP shares Discount on dividend reinvestment plan	-0-	(113)	-0-	-0-	-0-	906	793
purchases	-0-	(593)	-0-	-0-	-0-	-0-	(593)
Treasury stock acquired	-0-	-0-	-0-	-0-	(873)	-0-	(873)
Treasury stock reissued	-0-	(476)	-0-	-0-	1,655	-0-	1,179
Tax benefit of stock options	-0-	75	-0-	-0-	-0-	-0-	75
Balance at December 31, 2000	62,525	67,223	272,169	(7,808)	(54,666)	(5,287)	334,156
Comprehensive income	0		<b>7</b> 0.400				<b>5</b> 0.400
Net income	-0-	-0-	50,189	-0-	-0-	-0-	50,189
Other comprehensive income, net of tax:							
Unrealized holding gains(losses) on securities arising during the period Less: reclassification adjustment for gains on securities included	-0-	-0-	-0-	18,639	-0-	-0-	18,639
in net income	-0-	-0-	-0-	(2,128)	-0-	-0-	(2,128)
Total other comprehensive income	-0-	-0-	-0-	16,511	-0-	-0-	16,511
Total comprehensive income	-0-	-0-	50,189	16,511	-0-	-0-	66,700
Cash dividends declared	-0-	-0-	(34,139)	-0-	-0-	-0-	(34,139)
Decrease in unearned ESOP shares Discount on dividend reinvestment plan	-0-	31	-0-	-0-	-0-	1,161	1,192
purchases	-0-	(612)	-0-	-0-	-0-	-0-	(612)
Treasury stock reissued	-0-	(735)	-0-	-0-	3,235	-0-	2,500
Tax benefit of stock options	-0-	269	-0-	-0-	-0-	-0-	269
Balance at December 31, 2001	62,525	66,176	288,219	8,703	(51,431)	(4,126)	370,066
Comprehensive income							
Net income	-0-	-0-	43,526	-0-	-0-	-0-	43,526
Other comprehensive income, net of tax: Unrealized holding gains(losses) on							
securities arising during the period	-0-	-0-	-0-	17,542	-0-	-0-	17,542
Less: reclassification adjustment for gains on securities included							
in net income	-0-	-0-	-0-	(394)	-0-	-0-	(394)
Total other comprehensive income	-0-	-0-	-0-	17,148	-0-	-0-	17,148
Total comprehensive income	-0-	-0-	43,526	17,148	-0-	-0-	60,674
Cash dividends declared	-0-	-0-	(35,580)	-0-	-0-	-0-	(35,580)
Decrease in unearned ESOP shares Discount on dividend reinvestment plan	-0-	86	-0-	-0-	-0-	1,071	1,157
purchases	-0-	(637)	-0-	-0-	-0-	-0-	(637)
Treasury stock reissued	-0-	(964)	-0-	-0-	6,450	-0-	5,486
Tax benefit of stock options	-0- \$ 62.525	 224	-0- \$ 296,165	-0- \$ 25.851	-0-	-0- \$ (2.055)	\$ 401 300
Balance at December 31, 2002	\$ 62,525	\$ 64,885	ф 490,103	\$ 25,851	\$ (44,981)	\$ (3,055)	\$ 401,390

 $\label{thm:companying} \textit{The accompanying notes are an integral part of these consolidated financial statements}.$ 

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollar Amounts in Thousands)

		Ended Decem	
	2002	2001	2000
Operating Activities			
Net income	<b>\$</b> 43,526 \$	50,189	\$ 47,246
Adjustments to reconcile net income to net cash	φ πορομό ψ	50,107	Ψ 77,270
provided by operating activities:			
Provision for credit losses	12,223	11,495	10,030
Depreciation and amortization	7,360	7,760	7,480
Net gains on sales of assets	(498)	(4,169)	(1,929)
Income from increase in cash surrender value of	(470)	(4,107)	(1,727)
bank owned life insurance	(4,711)	(4,618)	(3,419)
Decrease (increase) in interest receivable	2,860	3,559	(932)
Increase (decrease) in interest receivable	(2,280)	(19,387)	7,620
Increase (decrease) in income taxes payable	(2,754)	3,491	255
Change in deferred taxes	(594)	(831)	1,533
Other-net	2,408	(1,165)	(1,751)
Net cash provided by operating activities	<del>2,408</del> 57,540	46,324	66,133
Net cash provided by operating activities	37,340	40,324	00,133
Investing Activities			
Transactions with securities held to maturity:	0	0	0
Sales	-0-	-0-	-0-
Maturities and redemptions	110,769	133,666	67,735
Purchases of investment securities	(15,266)	(28,772)	(17,458)
Transactions with securities available for sale:	47.000	0	
Sales	15,328	85,737	22,391
Maturities and redemptions	545,791	497,640	108,636
Purchases of investment securities	(547,799)	(785,610)	(173,514)
Proceeds from sales of loans and other assets	102,225	90,241	36,482
Investment in bank owned life insurance	(5,000)	(15,000)	(15,000)
Net decrease (increase) in interest-bearing bank deposits	2,278	(3,823)	790
Net increase in loans	(154,614)	(178,465)	(36,435)
Purchases of premises and equipment	(6,382)	(7,886)	(7,736)
Net cash provided (used) by investing activities	47,330	(212,272)	(14,109)
Financing Activities			
Proceeds from issuance of other long-term debt	18,200	9,500	89,900
Repayments of other long-term debt	(101,425)	(974)	(70,493)
Discount on dividend reinvestment plan purchases	(637)	(612)	(593)
Dividends paid	(35,208)	(33,809)	(32,553)
Net increase (decrease) in Federal funds purchased	(56,650)	91,425	13,875
Net increase (decrease) in other short-term borrowings	97,980	64,138	(166,531)
Sale of branch and deposits, net of cash received	-0-	(9,591)	-0-
Stock option tax benefit	224	269	75
Acquisition of treasury stock	-0-	-0-	(873)
Reissuance of treasury stock	4,656	2,500	326
Net increase (decrease) in deposits	(49,026)	39,384	115,318
Net cash provided (used) by financing activities	(121,886)	162,230	(51,549)
Net increase (decrease) in cash and cash equivalents	(17,016)	(3,718)	475
Cash and cash equivalents at January 1	98,130	101,848	101,373
Cash and cash equivalents at December 31	\$ 81,114 <b>\$</b>	98,130	\$ 101,848
and cash equi, alone at December 51	Ψ ΟΞ9ΞΞΙ Ψ	,0,130	- 101,070

The accompanying notes are an integral part of these consolidated financial statements.

Years Ended December 31, 2002, 2001 and 2000

NOTE 1—Statement of Accounting Policies

#### General

The following summary of accounting and reporting policies is presented to aid the reader in obtaining a better understanding of the financial statements and related financial data of First Commonwealth Financial Corporation and its subsidiaries (the "Corporation") contained in this report.

The financial information is presented in accordance with generally accepted accounting principles and general practice for financial institutions in the United States of America. In preparing financial statements, management is required to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. In addition, these estimates and assumptions affect revenues and expenses in the financial statements and as such, actual results could differ from those estimates.

Through its subsidiaries which include one commercial bank, a nondepository trust company, insurance agency and financial advisor, the Corporation provides a full range of loan, deposit, trust, insurance and financial advisory services primarily to individuals and small to middle-market businesses in eighteen counties in central and western Pennsylvania. Under current conditions, the Corporation is reporting one business segment.

The Corporation is subject to regulations of certain state and federal agencies. These regulatory agencies periodically examine the Corporation for adherence to laws and regulations. As a consequence, the cost of doing business may be affected.

#### **Basis of Presentation**

The accompanying consolidated financial statements include the accounts of the Corporation and its wholly-owned subsidiaries. All material intercompany transactions have been eliminated in consolidation.

Investments of 20 to 50 percent of the outstanding common stock of investees are accounted for using the equity method of accounting.

## Reclassifications

Financial statement amounts in prior periods have been reclassified to conform to the presentation format used in 2002. The reclassifications had no effect on the Corporation's financial condition or results of operations.

## **Securities**

Debt securities that the Corporation has the positive intent and ability to hold to maturity are classified as *securities held-to-maturity* and are reported at amortized cost. Debt and equity securities that are bought and held principally for the purpose of selling them in the near term are to be classified as *trading securities* and reported at fair value, with unrealized gains and losses included in earnings. Debt and equity securities not classified as either held-to-maturity securities or trading securities are classified as *securities available-for-sale* and are reported at fair value, with unrealized gains and losses excluded from earnings and reported as a separate component of shareholders' equity, net of deferred taxes.

The Corporation has securities classified as either held-to-maturity or available-for-sale. The Corporation does not engage in trading activities. Net gain or loss on the sale of securities is determined by using the specific identification method.

## Loans

Loans are carried at the principal amount outstanding. Unearned income on installment loans and leases is taken into income on a declining basis which results in an approximately level rate of return over the life of the loan or lease. Interest is accrued as earned on nondiscounted loans.

The Corporation considers a loan to be impaired when, based on current information and events, it is probable that a creditor will be unable to collect principal or interest due according to the contractual terms of the loan. Loan impairment is measured based on the present value of expected cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent.

Payments received on impaired loans are applied against the recorded investment in the loan. For loans other than those that the Corporation expects repayment through liquidation of the collateral, when the remaining recorded investment in the impaired loan is less than or equal to the present value of the expected cash flows, income is recorded on a cash basis.

# **Mortgage Servicing Rights**

When the Corporation purchases or originates mortgage loans with a definitive plan to sell or securitize those loans and retain the mortgage servicing rights, the Corporation measures the mortgage servicing rights at cost by allocating the cost of the mortgage loans between the mortgage servicing rights and the mortgage loans (without the mortgage servicing rights) based on their relative fair values at the date of purchase or origination. When the Corporation does not have a definitive plan at the purchase or origination date and later sells or securitizes the mortgage loans and retains the mortgage servicing rights, the Corporation allocates the amortized cost of the mortgage loans between the mortgage servicing rights and the mortgage loans (without mortgage servicing rights) based on their relative fair values at the date of sale. The amount capitalized as the

right to service mortgage loans is recognized as a separate asset and amortized in proportion to, and over the period of, estimated net servicing income (servicing revenue in excess of servicing cost). Mortgage servicing rights are periodically evaluated for impairment based on fair values.

#### Loan Fees

Loan origination and commitment fees, net of associated direct costs, are deferred and the net amount is amortized as an adjustment to the related loan yield on the interest method, generally over the contractual life of the related loans or commitments.

#### Other Real Estate Owned

Real estate, other than bank premises, is recorded at the lower of cost or fair value less selling costs at the time of acquisition. Expenses related to holding the property, net of rental income, are generally charged against earnings in the current period.

## Allowance for Credit Losses

The Corporation maintains an allowance for credit losses at a level deemed sufficient to absorb losses which are inherent in the loan and lease portfolios at each balance sheet date. Management and the Corporation's Board of Directors review the adequacy of the allowance on a quarterly basis to ensure that the provision for credit losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is appropriate based on management's assessment of probable estimated losses. The Corporation's methodology for assessing the appropriateness of the allowance for credit losses consists of several key elements. These elements include a specific allowance for primary watch list classified loans, a formula allowance based on historical trends, an additional allowance for special circumstances and an unallocated allowance. The Corporation consistently applies the following comprehensive methodology and procedure at the subsidiary bank level.

The allowance for primary watch list classified loans addresses those loans maintained on the Corporation's primary watch list which are assigned a rating of substandard, doubtful, or loss. Substandard loans are those with a well-defined weakness or a weakness which jeopardizes the repayment of the debt. A loan may be classified as substandard as a result of impairment of the borrower's financial condition and repayment capacity. Loans for which repayment plans have not been met or collateral equity margins do not protect the Corporation may also be classified as substandard. Doubtful loans have the characteristics of substandard loans with the added characteristic that collection or liquidation in full, on the basis of presently existing facts and conditions, is highly improbable. Although the possibility of loss is extremely

high for doubtful loans, the classification of loss is deferred until pending factors, which might improve the loan, have been determined. Loans rated as doubtful in whole or in part are placed in nonaccrual status. Loans which are classified as loss are considered uncollectible and are charged to the allowance for credit losses at the next meeting of the Corporation's Credit Committee after placement in this category. There were no loans classified as loss on the primary watch list as of December 31, 2002.

Loans on the primary watch list may also be impaired loans, which are defined as nonaccrual loans or troubled debt restructurings. Each of the classified loans on the primary watch list are individually analyzed to determine the level of the potential loss in the credit under the current circumstances. The specific reserve established for these criticized and impaired loans is based on careful analysis of the loan's performance, the related collateral value, cash flow considerations and the financial capability of any guarantor. The allowance for primary watch list classified loans is equal to the total amount of potential unconfirmed losses for the individual classified loans on the watch list. Primary watch list loans are managed and monitored by assigned account officers within the Corporation in conjunction with senior management.

The allowance based on historical trends uses charge-off experience of the Corporation to estimate potential unconfirmed losses in the balances of the loan and lease portfolios. The historical loss experience percentage is based on the charge-off history for the greater of the eight most recent quarters or the twenty most recent quarters. Historical loss experience percentages are applied to non-classified loans from the primary watch list as well as all other loans and leases which are not on the watch list to obtain the portion of the allowance for credit losses which is based on historical trends. Before applying the historical loss experience percentages, loan balances are reduced by the portion of the loan balances which are subject to guarantee by a government agency. Loan balances are also adjusted for unearned discount on installment loans.

The additional allowance for special circumstances provides management with the opportunity to estimate additional potential allowance amounts which may be needed to cover specific factors. The specific factors that management currently evaluates consist of portfolio risk or concentrations of credit, off balance sheet risk, economic conditions and management or staff considerations. Portfolio risks include unusual changes or recent trends in specific portfolios such as unexpected changes in the trends or levels of delinquency, unusual repossession activities or large levels of unsecured loans in a portfolio.

The Corporation also maintains an unallocated allowance. The unallocated allowance is used to cover any factors or

(Dollar Amounts in Thousands)

NOTE 1—Statement of Accounting Policies (continued)

## Allowance for Credit Losses (continued)

conditions which may cause a potential credit loss but are not specifically identifiable. It is prudent to maintain an unallocated portion of the allowance because no matter how detailed an analysis of potential credit losses is performed these estimates by definition lack precision. Management must make estimates using assumptions and information which is often subjective and changing rapidly.

#### **Bank-Owned Life Insurance**

The Corporation purchased insurance on the lives of certain groups of employees. The policies accumulate asset values to meet future liabilities including the payment of employee benefits such as health care. Increases in the cash surrender value are recorded as other income in the Consolidated Statements of Income. The cash surrender value of bankowned life insurance is reflected in "other assets" on the Consolidated Balance Sheets in the amount of \$92,644 and \$84,788 at December 31, 2002 and 2001, respectively.

# **Premises and Equipment**

Premises and equipment are carried at cost less accumulated depreciation and amortization. Depreciation is computed on the straight-line and accelerated methods over the estimated useful life of the asset. Charges for maintenance and repairs are expensed as incurred. Where a lease is involved, amortization is charged over the term of the lease or the estimated useful life of the improvement, whichever is shorter. The Corporation records computer software in accordance with the American Institute of Certified Public Accountants' Statement of Position 98-1, "Accounting for the Costs of Computer Software Developed or Obtained for Internal Use" ("SOP 98-1"). The statement identifies the following three stages of software development: the preliminary project stage, the application development stage, and the postimplementation stage. In compliance with SOP 98-1, the Corporation expenses costs incurred during the preliminary project stage and capitalizes certain costs incurred during the application development stage. Once software is in operation, maintenance costs are expensed over the maintenance period while upgrades which result in additional functionality or enhancement are capitalized. Training and data conversion costs are expensed as incurred. Capitalized costs are amortized on a straight-line basis over a period of 3-7 years, depending on the life of the software license.

#### **Business Combinations**

In July 2001, the Financial Accounting Standards Board ("FASB") issued Statement No. 141, "Business Combinations" ("FAS No. 141") which required the purchase method of accounting for business combinations initiated after June 30, 2001. Under the purchase method, net

assets of the business acquired are recorded at their estimated fair value as of the date of acquisition with any excess of the cost of the acquisition over the fair value of the net tangible and intangible assets acquired recorded as goodwill. Results of the acquired business are included in the income statement from the date of the acquisition.

## **Goodwill and Other Intangible Assets**

The Corporation adopted FASB Statement No. 142, "Goodwill and Other Intangible Assets" ("FAS No. 142"), effective January 1, 2001. FAS No. 142 requires that goodwill and other intangible assets with indefinite useful lives, including goodwill recorded in past business combinations, no longer be amortized, but instead be tested for impairment at least annually and written down and charged to results of operations only in periods in which the recorded value is more than the estimated fair value. Intangible assets that have finite useful lives will continue to be amortized over their useful lives. (For additional information regarding the impact of the adoption of FAS No. 142 see Note 4.)

## Accounting for the Impairment of Long-Lived Assets

The Corporation reviews long-lived assets, such as premises and equipment and intangibles for impairment whenever events or changes in circumstances, such as a significant decrease in the market value of an asset or the extent or manner in which an asset is used, indicate that the carrying amount of an asset may not be recoverable. If there is an indication that the carrying amount of an asset may not be recoverable, future discounted cash flows expected to result from the use of the asset are estimated. If the sum of the expected cash flows is less than the carrying value of the asset, a loss is recognized for the difference between the carrying value and fair market value of the asset.

# **Income Taxes**

The Corporation records taxes in accordance with the asset and liability method utilized by FASB Statement No. 109 ("FAS No. 109"), whereby deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amount of existing assets and liabilities and their respective tax bases given the provisions of the enacted tax laws. Deferred tax assets are reduced, if necessary, by the amount of such benefits that are not expected to be realized based upon available evidence.

## **Comprehensive Income Disclosures**

For all periods presented, "other comprehensive income" (comprehensive income excluding net income) includes only one component, which is the change in unrealized holding gains and losses on available for sale securities, net of related tax effects.

# **Cash and Cash Equivalents**

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks and Federal funds sold. Generally, Federal funds are sold for one-day periods.

## **Employee Stock Ownership Plan**

Accounting treatment for the Corporation's Employee Stock Ownership Plan ("ESOP") described in NOTE 21 follows Statement of Position 93-6 ("SOP 93-6") "Employers Accounting for Employee Stock Ownership Plans" for ESOP shares acquired after December 31, 1992 ("new shares"). The Corporation has elected, as permitted under SOP 93-6, not to adopt this statement for ESOP shares acquired on or before December 31, 1992 ("old shares").

ESOP shares purchased subject to debt guaranteed by the Corporation are recorded as a reduction of common shareholders' equity by charging unearned ESOP shares. As shares are committed to be released to the ESOP trust for allocation to plan participants, unearned ESOP shares is credited for the average cost of the shares to the ESOP. Compensation cost recognized for new shares in accordance with the provisions of SOP 93-6 is based upon the fair market value of the shares committed to be released. Additional paidin capital is charged or credited for the difference between the fair value of the shares committed to be released and the cost of those shares to the ESOP. Compensation cost recognized for old shares committed to be released is recorded at the cost of those shares to the ESOP.

Dividends on both old and new unallocated ESOP shares are used for debt service and are reported as a reduction of debt and accrued interest payable. Dividends on allocated ESOP shares are charged to retained earnings and allocated or paid to the plan participants. The average number of common shares outstanding used in calculating earnings per share excludes all unallocated ESOP shares.

# **Employee Stock Option Plan**

In December 2002, the FASB issued Statement No. 148, "Accounting for Stock-Based Compensation-Transition and Disclosure" ("FAS No. 148"). FAS No. 148 amends FASB Statement No. 123 "Accounting for Stock-Based Compensation" ("FAS No. 123") to provide alternative methods of a voluntary transition to FAS No. 123's fair value method of accounting for stock-based employee compensation. FAS No. 148 also amends the disclosure provisions of FAS No. 148 and APB Opinion No. 28, "Interim Financial Reporting" ("APB 28"), to require disclosure in the summary of significant accounting policies of the effects of an entity's accounting policy with respect to stock-based employee compensation on reported net income and earnings per share in annual and interim financial

statements. FAS No. 148 does not amend FAS No. 123 to require companies to account for employee stock options using the fair value method, the disclosure provisions of the statement apply to all companies with stock-based compensation, regardless of whether they account for that compensation using the fair value method of FAS No. 123 or the intrinsic value method of APB Opinion No. 25 "Accounting for Stock Issued to Employees" ("APB 25"). FAS No. 148 amendments of the transition and annual disclosure requirements of FAS No. 123 are effective for fiscal years ending after December 15, 2002, with earlier application permitted in certain circumstances. The interim disclosure provisions are effective for financial reports containing financial statements for interim periods beginning after December 15, 2002. Implementation of FAS No. 148 did not have a material impact on the Corporation's financial condition or results of operations.

FAS No. 123 defines a method of measuring stock-based compensation, such as stock options granted, at an estimated fair value. FAS No. 123 also permits the continued measurement of stock based compensation under provisions of APB 25. As permitted under FAS No. 123, the Corporation has elected to use the intrinsic value method to measure stock based compensation under APB 25 and to disclose in a footnote to the financial statements, net income and earnings per share determined as if the fair value methodology of FAS No. 123 was implemented.

Generally expenses are easily measured as of the date they are incurred. At some point the Corporation must pay cash to cover these expenses. This is not the case with the methodology for expensing stock options. The amount expensed for the purposes of this disclosure is equivalent to a theoretic value calculated on the date the option was granted. Calculating a value of the option at the grant date requires a variety of assumptions which may have little to do with the actual realization of value by the option holder. In fact many of the options are forfeited or expire for a variety of reasons without ever being exercised.

Additionally, valuation models operate under the assumption that the options are similar to those that are actively traded. In reality they are not marketable. Also there exists times where executives are unable to exercise their options due to trading restrictions. This limits the ability of certain option holders to benefit from some periods of volatility. Changes in the assumptions used could affect the estimated impact of the stock options and this disclosure.

The variety of methodologies and assumptions permitted to be used by each reporting company gives rise to a high degree of subjectivity in estimating the impact of the options. Management is concerned that due to the lack of uniformity and variations in assumptions, there may not be reasonable comparability between institutions.

(Dollar Amounts in Thousands, except per share data)

NOTE 1—Statement of Accounting Policies (continued)

# Employee Stock Option Plan (continued)

Had compensation cost for the Corporation's stock option plan been determined based upon the fair value at the grant dates for awards under the plan consistent with the method of FAS No. 123, the Corporation's net income would have been reduced on a pro forma basis by \$2,278, \$1,978 and \$116 for 2002, 2001 and 2000, respectively. Basic earnings per share on a pro forma basis would have declined \$0.04 per share for 2002 and 2001 and \$0.00 per share for 2000 while diluted earnings per share would have declined over the same periods by \$0.04 per share, \$0.03 per share and \$0.00 per share. See Note 22 for additional information. Pro forma amounts are shown below:

	2002			2	2001				2000							
	As		As		As		As Pro			As		Pro		As		Pro
	R	eported		Forma	I	Reported	l	Forma	R	eported	l	Forma				
Net Income	\$	43,526	\$	41,248	\$	50,189	\$	48,211	\$4	7,246	\$	47,130				
Basic earnings																
per share	\$	0.75	\$	0.71	\$	0.87	\$	0.83	\$	0.82	\$	0.82				
Diluted earnings																
per share	\$	0.74	\$	0.70	\$	0.86	\$	0.83	\$	0.82	\$	0.82				

# **Derivative Instruments and Hedging Activities**

FASB Statement No. 133 "Accounting for Derivative Instruments and Hedging Activities" ("FASB No. 133"), as amended, established accounting and reporting standards for derivative instruments and for hedging activities which requires that an entity recognize all derivatives as either assets or liabilities on the balance sheet and measure those instruments at fair value. Changes in the fair value of derivatives must be recognized in earnings when they occur unless the derivative qualifies as a hedge. If a derivative qualifies as a hedge, a company can elect to use hedge accounting to eliminate or reduce income statement volatility that would arise from reporting changes in a derivative's fair value in income.

The Corporation currently has no freestanding derivative or hedging instruments. Management reviews contracts from various functional areas of the Corporation to identify potential derivatives embedded within selected contracts. Management has identified potential embedded derivatives in certain loan commitments for residential mortgages where the Corporation has intent to sell to an outside investor. Due to the short-term nature of these loan commitments (30 days or less) and the minimal historical dollar amount of commitments outstanding, the corresponding impact on the Corporation's financial condition and results of operation has not been material.

## **Earnings Per Common Share**

Basic earnings per share excludes dilution and is computed by dividing income available to common shareholders less unallocated ESOP shares by the weighted-average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity. For all periods presented the dilutive effect on average shares outstanding is the result of compensatory stock options outstanding.

# **New Accounting Pronouncements**

In June 2001, the FASB issued Statement No. 143, "Accounting for Asset Retirement Obligations" ("FAS No. 143"). The statement addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and associated asset retirement costs. FAS No. 143 requires that the fair value of a liability for an asset retirement obligation be recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. The associated asset retirement costs are capitalized as part of the carrying amount of the long-lived asset and subsequently allocated to expense over the asset's useful life. The standard is effective for fiscal years beginning after June 15, 2002 and implementation is not expected to have a material impact on the Corporation's financial condition or results of operations.

Effective January 1, 2002, the Corporation adopted FASB Statement No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("FAS No. 144") which requires that long-lived assets be reviewed for impairment whenever events or changes in circumstances, such as a significant decrease in the market value of an asset or the extent or manner in which an asset is used indicate that the carrying amount of an asset may not be recoverable. If there is an indication that the carrying amount of an asset may not be recoverable, future undiscounted cash flows expected to result from the use and disposition of the asset are estimated. If the sum of the expected cash flows is less than the carrying value of the asset, a loss is recognized for the difference between the carrying value and the market value of the asset. This statement also requires measurement of long-lived assets classified as held for sale at the lower of their carrying amount or fair value less cost to sell and to cease depreciation or amortization on these assets. Implementation of FAS No. 144 did not have a material impact on the Corporation's financial condition or results of operations.

In April 2002, the FASB issued Statement No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections" ("FAS No. 145"). FAS No. 145 rescinds Statement 4, which required all gains and losses from extinguishment of debt to be aggregated and, if material, classified as an extraordinary item, net of related income tax

effect. As a result, the criteria in Opinion 30 will now be used to classify those gains and losses. This statement also amends FASB Statement No. 13 to require that certain lease modifications that have economic effects similar to sale-leaseback transactions be accounted for in the same manner as sale-leaseback transactions. This statement also makes technical corrections to existing pronouncements, which are not substantive but in some cases may change accounting practice. FAS No.145 was effective for transactions occurring after May 15, 2002. Implementation of FAS No. 145 did not have a material impact on the Corporation's financial condition or results of operations.

In July 2002, the FASB issued Statement No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" ("FAS No. 146"). FAS No. 146 replaced EITF Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)". The standard requires companies to recognize costs associated with exit or disposal activities when they are incurred rather than at the date of a commitment to an exit or disposal plan. FAS No. 146 is to be applied prospectively to exit or disposal activities initiated after December 31, 2002. Upon adoption, FAS No. 146 is not expected to have a material impact on the Corporation's financial condition or results of operations.

In October 2002, the FASB issued Statement No. 147, "Acquisitions of Certain Financial Institutions, an amendment of FASB Statements No. 72 and 144 and FASB No. 9" ("FAS No. 147"). FAS No. 147 removes acquisitions of financial institutions, except for transactions between two or more mutual enterprises, from the scope of both FASB Statement No. 72 and Interpretation 9 and requires that those transactions be accounted for in accordance with FASB Statements No. 141 and No. 142. As a result, the requirement in FASB Statement No. 72 to recognize, and subsequently amortize, any excess of the fair value of liabilities assumed over the fair value of tangible and identifiable assets acquired as an unidentifiable asset no longer applies to acquisitions within the scope of this statement. In addition, this statement amends FASB Statement No. 144 to include in its scope long-term customer relationship intangible assets of financial institutions such as depositor and borrowerrelationship intangible assets and credit cardholder assets. Consequently, those intangible assets are subject to the same undiscounted cash flow recoverability test and impairment loss recognition and measurement provisions that FASB Statement No. 144 requires for other long-lived assets that are held and used. The provisions of FAS No. 147 were effective October 1, 2002. Implementation of FAS No. 147 did not have any impact on the Corporation's financial condition or results of operations.

In November 2002, the FASB issued FASB Interpretation No. 45 ("FIN 45"), "Guarantor's Accounting and Disclosure Requirements for Guarantees of Indebtedness of Others." The disclosure requirements of FIN 45 are effective for financial statements of interim or annual periods ending after December 15, 2002, and requires disclosure of the nature of the guarantee, the maximum potential of future payments the guarantor could be required to make under the guarantee, and the current amount of the liability, if any, for the guarantor's obligation under the guarantee. The recognition requirements of FIN 45 are to be applied prospectively to guarantees issued or modified after December 31, 2002. This interpretation expands the disclosures to be made by a guarantor in its financial statements about its obligations under certain guarantees and requires the guarantor to recognize a liability for the fair value of an obligation assumed under a guarantee. FIN 45 clarifies the requirements of FASB Statement No. 5 ("FAS No. 5"), "Accounting for Contingencies," relating to guarantees. In general, FIN 45 applies to contracts or indemnification agreements that contingently require the guarantor to make payments to the guaranteed party based on changes in an underlying that is related to an asset, liability, or equity security of the guaranteed party. Certain guarantee contracts are excluded from both the disclosure and recognition requirements of this interpretation, including, but not limited to, guarantees related to employee compensation, residual value guarantees under capital lease arrangements, commercial letters of credit, loan commitments, subordinated interests in Special Purpose Entities and guarantees of a company's own future performance. Other guarantees are subject to the disclosure requirements of FIN 45 but not the recognition provisions and include, among others, a guarantee accounted for as a derivative instrument under FAS No. 133, a parent's guarantee of debt owed to a third party by its subsidiary or vice versa and a guarantee which is based on performance not price. Guarantees that have been entered into by the Corporation are disclosed in Note 11. The Corporation does not expect the requirements of FIN 45 to have a material impact on its financial condition or results of operations.

In January 2003, the FASB issued FASB Interpretation No. 46 ("FIN 46"), "Consolidation of Variable Interest Entities," the provisions of which became effective upon issuance. This interpretation provides guidance on identification of variable interest entities ("VIE") and the determination of when the assets, liabilities, noncontrolling interest and results of operations of a VIE should be included in a company's consolidated financial statements. Companies that hold variable interests in an entity will need to consolidate that entity if the company's interest in the VIE is such that the company will absorb a majority of the entity's expected residual returns, should they occur. The Corporation is currently assessing the impact, if any, the interpretation will have on the Corporation's financial condition or results of operations.

(Dollar Amounts in Thousands, except per share data)

NOTE 2—Supplemental Comprehensive Income Disclosures

The following table identifies the related tax effects allocated to each component of other comprehensive income in the Statements of Changes in Shareholders' Equity:

	Dec	ember 31, 2	2002	Dece	ember 31, 200	)1	December 31, 2000			
		Tax	Net of		Tax	Net of		Tax	Net of	
	Pre-tax	(Expense)	Tax	Pre-tax	(Expense)	Tax	Pre-tax	(Expense)	Tax	
	Amount	Benefit	Amount	Amount	Benefit	Amount	Amount	Benefit	Amount	
Unrealized gains (losses) on securities:										
Unrealized holding gains (losses)										
arising during the period	\$ 26,987	\$ (9,445)	\$ 17,542	\$ 28,676	\$(10,037) \$	18,639	\$ 51,739	\$(18,109)	\$ 33,630	
Less: reclassification adjustment for										
gains realized in net income	(606)	212	(394)	(3,274)	1,146	(2,128)	(1,745)	611	(1,134)	
Net unrealized gains (losses)	26,381	(9,233)	17,148	25,402	(8,891)	16,511	49,994	(17,498)	32,496	
Other comprehensive income	\$ 26,381	\$ (9,233)	\$ 17,148	\$ 25,402	\$ (8,891) \$	16,511	\$ 49,994	\$(17,498)	\$ 32,496	

# NOTE 3—Supplemental Cash Flow Disclosures

supplemental cust i ten E isetestir es											
		2002		2001		2000					
Cash paid during the year for: Interest	\$	124,953	\$	186,558	\$	166,919					
Income taxes	\$	12,010	\$		\$	12,842					
Noncash investing and financing activities:											
ESOP loan reductions	\$	1,071	\$	1,161	\$	906					
Loans transferred to other real estate owned and repossessed assets	\$	5,029	\$	5,246	\$	6,405					
Gross increase in market value adjustment to securities available for sale	\$	26,381	\$	25,402	\$	49,994					
Treasury stock reissued for insurance agency interest acquired	\$	-0-	\$	-0-	\$	852					
Treasury stock reissued for business combination	\$	830	\$	-0-	\$	-0-					

# NOTE 4—Goodwill and Other Intangible Assets

On January 1, 2002, the Corporation adopted FASB Statement No. 142, "Goodwill and Other Intangible Assets" ("FAS No. 142"), which addresses the accounting and reporting for acquired goodwill and other intangible assets which supersedes APB Opinion No. 17, "Intangible Assets." FAS No. 142 includes requirements to test goodwill and indefinite-lived intangible assets for impairment rather than amortize them. As of January 1, 2002, the Corporation had goodwill, net of accumulated amortization, of approximately \$5,800 subject to the transitional testing provisions of FAS No. 142. Also, management reclassified an intangible asset previously recorded by an insurance subsidiary when acquiring the expiring list of policy holders from their joint-venture partner to goodwill with a net carrying amount of \$718.

As of January 1, 2002, the Corporation discontinued the amortization of goodwill which reduced other operating

expense by \$920 in 2002. Goodwill amortization expense was \$920 and \$865 for 2001 and 2000, respectively. Goodwill represented basic and diluted earnings per share of \$0.016 and \$0.015 for 2001 and 2000, respectively. Upon implementation of the standard, the Corporation determined no impairment of its outstanding goodwill existed.

#### NOTE 5—Business Combination

Effective March 1, 2002, the Corporation acquired all of the outstanding shares of Strategic Capital Concepts, Inc. ("SCC") and Strategic Financial Advisors, Inc. ("SFA"), each a Pennsylvania corporation headquartered in Allison Park, Pennsylvania. As a registered investment adviser, Strategic Capital Concepts provides financial planning, asset management and consulting services to individuals, businesses, retirement plans, trusts, and estates. Strategic Financial Advisors offers investment and insurance products as well as employee benefit services. Each of the outstanding shares of Strategic Capital Concepts, Inc. and Strategic Financial Advisors, Inc. were exchanged for shares of the Corporation's common stock. In addition, the shareholders of SCC and SFA are entitled to receive additional shares of the Corporation's common stock for each of the years 2002 through 2005 based on a formula defined in the merger agreement which takes into consideration the financial performance of SCC and SFA after the merger date. The merger was accounted for as a purchase transaction whereby the identifiable tangible and intangible assets and liabilities of SCC and SFA have been recorded at their fair values at the acquisition date. Goodwill in the amount of \$1,656 was recorded as a result of the transaction. As prescribed under the purchase method of accounting, the results of operations of SCC and SFA from the date of acquisition are included in the Corporation's financial statements for 2002.

In October 2002, SFA was merged into SCC and the name was changed to First Commonwealth Financial Advisors, Inc. This acquisition should expand the Corporation's product offerings and positively impact fee based revenue, which is a continuing priority.

(Dollar Amounts in Thousands)

NOTE 6—Cash and Due From Banks on Demand

Regulations of the Board of Governors of the Federal Reserve System impose uniform reserve requirements on all depository institutions with transaction accounts (checking accounts, NOW accounts, etc.). Reserves are maintained in the form of vault cash or a noninterest-bearing balance held with the Federal Reserve Bank. The subsidiary bank maintained with the Federal Reserve Bank average balances of \$1,896 during 2002 and \$4,269 during 2001.

NOTE 7—Securities Available For Sale

Below is an analysis of the amortized cost and approximate fair values of securities available for sale at December 31, 2002 and 2001:

		20	02		2001				
		Gross	Gross	Approximate		Gross	Gross	Approximate	
	Amortized	Unrealized	Unrealized	Fair	Amortized	Unrealized	Unrealized	Fair	
	Cost	Gains	Losses	Value	Cost	Gains	Losses	Value	
U.S. Treasury Securities	\$ 3,509	\$ 87	\$ -0-	\$ 3,596	\$ 13,084	\$ 137	\$ -0-	\$ 13,221	
Obligations of U.S. Government Corporation and Agencies:									
Mortgage Backed Securities	870,777	24,623	(39)	895,361	840,639	8,140	(954)	847,825	
Other	101,464	1,324	-0-	102,788	113,464	2,181	(5)	115,640	
Obligations of States and Political Subdivisions	115,936	2,800	(107)	118,629	103,492	749	(1,599)	102,642	
Debt Securities Issued by Foreign Governments	75	-0-	-0-	75	175	-0-	-0-	175	
Corporate Securities	235,460	9,000	(472)	243,988	229,259	5,382	(3,657)	230,984	
Other Mortgage Backed Securities	51,388	958	-0-	52,346	110,512	2,438	(32)	112,918	
Total Debt Securities	1,378,609	38,792	(618)	1,416,783	1,410,625	19,027	(6,247)	1,423,405	
Equities	64,392	2,978	(1,382)	65,988	45,091	622	-0-	45,713	
Total Securities Available for Sale	\$ 1,443,001	\$41,770	\$ (2,000)	\$ 1,482,771	\$ 1,455,716	\$19,649	\$ (6,247)	\$ 1,469,118	

Mortgage backed securities include mortgage backed obligations of U.S. Government agencies and corporations, mortgage backed securities issued by other organizations and other asset backed securities. These obligations have contractual maturities ranging from less than one year to 30 years and have an anticipated average life to maturity ranging from less than one year to 18 years. All mortgage backed securities contain a certain amount of risk related to the uncertainty of prepayments of the underlying mortgages. Interest rate changes have a direct impact upon prepayment speeds, therefore the Corporation uses computer simulation models to test the average life and yield volatility of all mortgage backed securities under various interest rate scenarios to insure that volatility falls within acceptable limits. At December 31, 2002 and 2001, the Corporation owned no high risk mortgage backed securities as defined by the Federal Financial Institutions Examination Council's Supervisory Policy Statement on Securities Activities.

The amortized cost and estimated market value of debt securities at December 31, 2002, by contractual maturity, are shown below. Expected maturities will differ from

contractual maturities because borrowers may have the right to call or repay obligations with or without call or prepayment penalties.

	Amortized Cost			proximate air Value
Due within 1 year	\$	72,216	\$	74,165
Due after 1 but within 5 years		162,273		166,077
Due after 5 but within 10 years		8,977		9,329
Due after 10 years		212,978		219,505
		456,444		469,076
Mortgage Backed Securities		922,165		947,707
Total Debt Securities	\$ 1	,378,609	\$ 1	,416,783

Proceeds from the sales of securities available for sale were \$15,328, \$85,737, and \$22,391 during 2002, 2001, and 2000, respectively. Gross gains of \$609, \$3,419, and \$1,752 and gross losses of \$-0-, \$224, and \$18 were realized on those sales during 2002, 2001, and 2000, respectively.

Securities available for sale with an approximate fair value of \$712,827 and \$637,915 were pledged at December 31, 2002 and 2001, respectively, to secure public deposits and for other purposes required or permitted by law.

(Dollar Amounts in Thousands)

NOTE 8—Securities Held to Maturity

Below is an analysis of the amortized cost and approximate fair values of debt securities held to maturity at December 31, 2002 and 2001:

		20	02				2	2001		
		Gross	G	ross	Approximate		Gross		Gross	Approximate
	Amortized	Unrealized	Unre	ealized	Fair	Amortized	Unrealized	Ur	nrealized	Fair
	Cost	Gains	Lo	sses	Value	Cost	Gains	]	Losses	Value
Obligations of U.S. Government Corporation and Agencies:										
Mortgage Backed Securities	\$ 63,535	\$ 1,713	\$	-0-	\$ 65,248	\$ 133,687	\$ 2,594	\$	(166)	\$136,115
Other	15,000	934		-0-	15,934	29,998	1,360		-0-	31,358
Obligations of States and Political Subdivisions	96,869	3,685		-0-	100,554	107,130	1,545		(788)	107,887
Debt Securities Issued by Foreign Governments	408	-0-		-0-	408	383	-0-		-0-	383
Corporate Securities	22,026	725		(8)	22,743	22,092	808		-0-	22,900
Total Securities Held to Maturity	\$ 197,838	\$ 7,057	\$	(8)	\$ 204,887	\$ 293,290	\$ 6,307	\$	(954)	\$ 298,643

The amortized cost and estimated market value of debt securities at December 31, 2002, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or repay obligations with or without call or prepayment penalties.

	 Amortized Cost	proximate air Value
Due within 1 year	\$ 22,047	\$ 22,273
Due after 1 but within 5 years	30,186	32,157
Due after 5 but within 10 years	34,298	36,092
Due after 10 years	47,772	49,117
	 134,303	139,639
Mortgage Backed Securities	63,535	65,248
Total Debt Securities	\$ 197,838	\$ 204,887

There were no sales of securities held to maturity in 2002, 2001 or 2000.

Securities held to maturity with an amortized cost of \$149,119 and \$205,150 were pledged at December 31, 2002 and 2001, respectively, to secure public deposits and for other purposes required or permitted by law.

NOTE 9—Loans (all domestic)

Loans at year end were divided among these general categories:

	December 31,			
		2002		2001
Commercial, financial,				
agricultural and other	\$	633,955	\$	529,300
Real estate loans:				
Construction and land development		20,998		14,727
1-4 family dwellings		739,018		849,787
Other real estate loans		663,220		638,576
Loans to individuals for household,				
family and other personal expenditures		505,139		473,515
Leases, net of unearned income		47,110		63,326
Subtotal		2,609,440	- 2	2,569,231
Unearned income		(806)		(1,297)
Total loans and leases	<b>\$</b> 2	2,608,634	\$ 2	2,567,934

Most of the Corporation's business activity was with customers located within Pennsylvania. The portfolio is well diversified, and as of December 31, 2002 and 2001, there were no significant concentrations of credit.

(Dollar Amounts in Thousands)

## NOTE 10—Allowance for Credit Losses

#### Description of changes:

	2002	2001	2000
Allowance at January 1	\$ 34,157	\$ 33,601	\$ 33,539
Additions:			
Recoveries of previously			
charged off loans	2,048	1,281	1,299
Provision charged to			
operating expense	12,223	11,495	10,030
Deductions:			
Loans charged off	13,932	12,220	11,267
Allowance at December 31	\$ 34,496	\$ 34,157	\$ 33,601

#### Relationship to impaired loans:

	2002	2001
Recorded investment in impaired loans at end of period	\$ 23,657	\$ 23,731
Average balance for impaired loans for the year	\$ 24,740	\$ 16,133
Allowance for credit losses related to impaired loans	\$ 5,204	\$ 3,835
Impaired loans with an allocation of the allowance for credit losses	\$ 15,065	\$ 16,266
Impaired loans with no allocation of the allowance for credit losses	\$ 8,592	\$ 7,465
Income recorded on impaired loans on a cash basis	\$ 286	\$ 750

NOTE 11—Financial Instruments with Off-Balance-Sheet Risk

The Corporation is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financial needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and commercial letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The contract or notional amount of those instruments reflects the extent of involvement the Corporation has in particular classes of financial instruments.

As of December 31, 2002 and 2001, the Corporation did not own or trade any other financial instruments with significant off-balance-sheet risk including derivatives such as futures, forwards, interest rate swaps, option contracts and the like, although such instruments may be appropriate to use in the future to manage interest rate risk.

The Corporation's exposure to credit loss in the event of nonperformance by the other party of the financial instrument for commitments to extend credit, standby letters of credit and commercial letters of credit written is represented by the contract or notional amount of those instruments. The Corporation uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments. The following table

identifies the notional amount of those instruments at December 31, 2002 and 2001:

	2002	2001
Financial instruments whose contract		
amounts represent credit risk:		
Commitments to extend credit	\$ 535,692	\$ 517,587
Standby letters of credit	\$ 32,301	\$ 48,739
Commercial letters of credit	\$ 385	\$ 390

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Corporation evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Corporation upon extension of credit, is based on management's credit evaluation of the counter-party. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, residential and income-producing commercial properties.

Standby letters of credit and commercial letters of credit written are conditional commitments issued by the Corporation to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

## NOTE 12—Premises and Equipment

Premises and equipment are described as follows:

	Estimated Useful Life	2002	2001
Land	Indefinite	\$ 6,023	\$ 5,338
Buildings and improvements	7-50 years	46,995	45,910
Leasehold improvements	7-39 years	9,112	9,960
Furniture and equipment	3-10 years	52,732	50,771
Software	3-7 years	15,777	14,231
Subtotal		130,639	126,210
Less accumulated depreciation			
and amortization		84,909	79,844
Total premises and			
equipment		\$ 45,730	\$ 46,366

Depreciation and amortization related to premises and equipment was \$6,840 in 2002, \$6,153 and \$5,996 in 2001 and 2000, respectively.

(Dollar Amounts in Thousands)

NOTE 12—Premises and Equipment (continued)

The Corporation leases various premises and assorted equipment under noncancellable agreements. Total future minimal rental commitments at December 31, 2002 were as follows:

	Pr	Premises		Equipment	
2003	\$	\$ 1,586		963	
2004		789		39	
2005		719		-0-	
2006		749		-0-	
2007		667		-0-	
Thereafter		1,946		-0-	
Total	\$	6,456	\$	1,002	

Under the terms of various lease agreements, increases in utilities and taxes may be passed on to the lessee. Such adjustments are not reflected in the above table. Additionally, various lease renewal options are available and are not included in the minimum lease commitments until such options are exercised. Total lease expense amounted to \$1,699 in 2002, \$2,105 in 2001 and \$1,935 in 2000.

#### NOTE 13—Interest-Bearing Deposits

Components of interest-bearing deposits at December 31 were as follows:

	 2002	2001		
NOW and Super NOW accounts	\$ 71,649	\$	61,791	
Savings and MMDA accounts	1,100,889		1,028,368	
Time deposits	1,494,120		1,590,296	
Total interest-bearing deposits	\$ 2,666,658	\$	2,680,455	

Interest-bearing deposits at December 31, 2002 and 2001, include reallocations from NOW and Super NOW accounts of \$374,695 and \$323,490, respectively into Savings and MMDA accounts. These reallocations are based on a formula and have been made to reduce the Corporation's reserve requirement in compliance with regulatory guidelines.

Included in time deposits at December 31, 2002 and 2001, were certificates of deposit in denominations of \$100 or more of \$489,702 and \$497,318, respectively.

Interest expense related to \$100 or greater certificates of deposit amounted to \$21,685 in 2002, \$27,922 in 2001, and \$22,639 in 2000.

Included in time deposits at December 31, 2002, were certificates of deposit with the following scheduled maturities:

2003	\$	636,476
2004		335,887
2005		226,121
2006		148,820
2007 and thereafter		146,598
	\$ 1	,493,902

# NOTE 14—Short-term Borrowings

Short-term borrowings at December 31 were as follows:

		2001					
	Ending	Average	Average	Ending	Ending Average Average		
	Balance	Balance	Rate	Balance	Balance	Rate	
Federal funds purchased	\$ 51,600	\$ 63,169	1.86%	\$ 108,250	\$ 46,608	3.28%	
Borrowings from FHLB	146,395	30,044	1.76%	40,000	9,918	2.45%	
Securities sold under agreements to repurchase	222,577	225,793	1.78%	216,486	214,900	3.95%	
Treasury, tax and loan note option	48,493	20,902	1.47%	63,000	28,747	3.39%	
Total	\$ 469,065	\$339,908	1.77%	\$ 427,736	\$ 300,173	3.74%	
Maximum total at any month-end	\$ 469,065			\$ 427,736			
monui-ena	φ 409,003			φ 427,730			

Interest expense on short-term borrowings for the years ended December 31 is detailed below:

2002		2001		2000
\$ 1,176	\$	1,527	\$	3,138
530		243		1,256
4,015		8,483		16,335
308		974		1,489
\$ 6,029	\$	11,227	\$	22,218
\$ 	\$ 1,176 530 4,015 308	530 4,015 308	\$ 1,176 \$ 1,527 530 243 4,015 8,483 308 974	\$ 1,176 \$ 1,527 \$ 530 243 4,015 8,483 308 974

NOTE 15—Company Obligated Mandatorily Redeemable Capital Securities of Subsidiary Trust

The Corporation established First Commonwealth Capital Trust I (the "Trust"), a Delaware business trust and the Trust issued 35,000 capital securities (liquidation amount of \$35,000) during September 1999, through a private offering to qualified investors. Additionally, the Trust issued common securities to the Corporation. The Trust used the proceeds from the sale to buy a series of 9.50% junior subordinated deferrable interest debentures due 2029 from the Corporation with the same economic terms as the capital securities. The sole asset of the Trust is the \$36,083 aggregate liquidation amount of the junior subordinated debentures. The Trust will distribute the cash payments it receives from the Corporation on the debentures to the holders of the capital securities and the common securities.

(Dollar Amounts in Thousands)

The original series A capital securities and series A junior subordinated deferrable interest debentures have since been exchanged for registered series B capital securities and registered series B junior subordinated deferrable interest debentures having the same economic terms as the original series A securities.

The Trust will redeem all of the outstanding capital securities when the debentures are paid at maturity on September 1, 2029. Subject to receiving prior approval of the Board of Governors of the Federal Reserve System, the Corporation may redeem the debentures, in whole or in part, at any time on or after September 1, 2009, at a redemption price equal to 104.750% of the principal amount of the debentures on September 1, 2009, declining ratably on each September 1 thereafter to 100% on or after September 1, 2019, plus accrued and unpaid interest to the date of redemption. The Corporation may also redeem the debentures prior to September 1, 2009, upon the occurrence of certain tax and bank regulatory events, subject to receiving prior approval of the Board of Governors of the Federal Reserve System. If the Corporation redeems any debentures before their maturity, the Trust will use the cash it receives on the redemption of the debentures to redeem, on a pro rata basis, capital securities and common securities having an aggregate liquidation amount equal to the aggregate principal amount of the debentures redeemed.

The net proceeds (after deduction of offering expenses and the initial purchaser's commission) from the sale of the debentures to the Trust were approximately \$34,200. The Corporation used the net proceeds from the issuance of the debentures to partially finance the purchase of 3,819,420 shares of its outstanding common stock (approximately 6.5% of its outstanding shares of common stock) pursuant to a "modified Dutch Auction" tender offer. Unamortized deferred issuance costs associated with the capital securities amounted to \$909 as of December 31, 1999, and are being amortized on a straight-line basis over the term of the capital securities. The outstanding balance of the capital securities are included as a separate component of long-term debt on the Consolidated Balance Sheets while interest on the capital securities is included as a separate component of interest expense on the Consolidated Statements of Income. The amortization of the deferred issuance costs is included in interest expense from the capital securities on the Consolidated Statements of Income.

NOTE 16—Other Long-term Debt

Other Long-term debt at December 31, follows:

	20	002	2001			
	Amount	Rate	Amount	Rate		
ESOP loan due						
December 2005	\$ 3,055	Libor +1%	\$ 4,126	Libor +1%		
Borrowings from FHLI	3 due:					
November 2002	-0-		50,000	5.82%		
December 2002	-0-		50,000	5.71%		
September 2007	5,000	6.94%	5,000	6.94%		
February 2008	100,000	5.45%	100,000	5.45%		
February 2008	100,000	5.48%	100,000	5.48%		
May 2008	100,000	5.67%	100,000	5.67%		
November 2008	50,000	5.03%	50,000	5.03%		
December 2008	65,000	4.96%	65,000	4.96%		
February 2010	25,000	6.12%	25,000	6.12%		
December 2010	55,000	4.70%	55,000	4.70%		
April 2011	6,525	5.68%	7,121	5.68%		
February 2014	10,000	5.40%	-0-			
March 2016	1,844	5.65%	1,935	5.65%		
December 2017	6,542	6.17%	6,798	6.17%		
June 2019	8,091	5.72%	8,375	5.72%		
April 2020	842	7.37%	865	7.37%		
March 2022	8,035	5.90%	-0-			
	\$ 544,934		\$ 629,220			

All Federal Home Loan Bank stock, along with an interest in unspecified mortgage loans and mortgage-backed securities, with an aggregate statutory value equal to the amount of the above advances, have been pledged as collateral with the Federal Home Loan Bank of Pittsburgh.

Capital securities included in total long-term debt on the Consolidated Balance Sheets are excluded from Note 16, but are described in Note 15.

Scheduled loan payments for other long-term debt are summarized below:

#### NOTE 17—Common Share Commitments

At December 31, 2002 and 2001, the Corporation had 100,000,000 common shares authorized and 62,525,412 shares outstanding. Outstanding shares were reduced by 3,562,869 shares of treasury stock at December 31, 2002 and 4,073,788 shares at December 31, 2001. The Corporation may be required to issue additional shares to satisfy common share purchases related to the employee stock ownership plan described in NOTE 20. The dilutive effect of stock options outstanding on average shares outstanding in the diluted earnings per share reported on the income statement were 332,404, 232,579 and 59,742 shares at December 31, 2002, 2001 and 2000, respectively.

(Dollar Amounts in Thousands, except per share data)

NOTE 17—Common Share Commitments (continued)

During 2000, 78,380 shares of treasury stock were acquired at an average price of \$11.14. Treasury shares consisting of 447,001 and 256,174 were reissued during 2002 and 2001 upon exercise of stock options.

During 2002, 67,484 shares of treasury stock were reissued to fund the business combination described in Note 5.

# NOTE 18—Restructuring Charges

The Corporation incurred restructuring charges of \$6,140 during 2002. These restructuring charges were comprised of the following: \$4,652 of employee separation costs consisting of severance packages for 95 employees from various affiliates of the Corporation including all levels of staff from the executive management level to back office support staff, \$1,068 related to realignment of the various Boards of Directors and Board committees and \$420 primarily related to the write off of obsolete signage and supplies. These amounts are included as restructuring charges, as a component of Other Expenses on the Consolidated Statements of Income.

These restructuring charges resulted from the merger of the charters of the Corporation's two commercial banks (First Commonwealth Bank and Southwest Bank) and the adoption of a new common brand and identity for all financial services subsidiaries.

The actual termination benefits paid and charged against the total restructuring liability for 2002 were \$1,263.

# NOTE 19—Income Taxes

The income tax provision consists of:

	2002	2001	2000
Current tax provision for income			
exclusive of securities transactions:			
Federal	\$ 9,279	\$ 14,865	\$ 12,155
State	1	55	(10)
Securities transactions	225	1,165	611
Total current tax provision	9,505	16,085	12,756
Deferred tax provision (benefit)	(594)	(831)	1,533
Total tax provision	\$ 8,911	\$ 15,254	\$ 14,289

Temporary differences between financial statement carrying amounts and tax bases of assets and liabilities that represent significant portions of the deferred tax assets (liabilities) at December 31, 2002 and 2001 were as follows:

	2002	2001
Deferred tax assets:		
Allowance for credit losses	\$ 12,074	\$ 11,965
Postretirement benefits other		
than pensions	1,036	1,005
Accumulated depreciation	-0-	237
Severence expense	1,186	-0-
Other	948	1,060
Total deferred tax assets	15,244	14,267
Deferred tax liabilities:		
Accumulated accretion of bond discount	(327)	(295)
Unrealized gain on securities available		
for sale	(13,920)	(4,686)
Lease financing deduction	(9,272)	(10,535)
Loan origination fees and costs	(1,774)	(999)
Basis difference in assets acquired	(337)	(453)
Pension expense	(399)	(281)
Accumulated depreciation	(578)	-0-
Other	(574)	(315)
Total deferred tax liabilities	(27,181)	(17,564)
Net deferred tax liability	\$ (11,937)	\$ (3,297)

The total tax provision for financial reporting purposes differs from the amount computed by applying the statutory income tax rate to income before income taxes. The differences are as follows:

	2	002	2001		2000	0
		% of		% of		% of
		Pretax		Pretax	J	Pretax
	Amount	Income	Amount	Income	Amount I	ncome
Tax at statutory rate	\$ 18,353	35.0	\$ 22,905	35.0	\$ 21,537	35.0
Increase (decrease)						
resulting from:						
Effect of						
nontaxable						
income	(7,865)	(15.0)	(7,137)	(10.9)	(6,595)	(10.7)
State income						
taxes	1	0.0	55	0.1	(10)	(0.0)
Other	(1,578)	(3.0)	(569)	(0.9)	(643)	(1.1)
Total tax						
provision	\$ 8,911	17.0	\$ 15,254	23.3	\$ 14,289	23.2

#### NOTE 20-Retirement Plans

All employees with at least one year of service are eligible to participate in the employee stock ownership plan ("ESOP"). Contributions to the plan are determined by the Board of Directors, and are based upon a prescribed percentage of the annual compensation of all participants. During a prior period, the ESOP acquired shares of the Corporation's common stock in a transaction, whereby the Corporation borrowed the required funds and concurrently loaned this amount to the ESOP. The borrowed amount represents leveraged and unallocated shares, and accordingly has been recorded as long-term debt and the offset as a reduction of common shareholders' equity. Compensation costs related to

(Dollar Amounts in Thousands)

the plan were \$940 in 2002, \$1,173 in 2001 and \$1,005 in 2000 (See Note 22).

The Corporation also has a savings plan pursuant to the provisions of section 401(k) of the Internal Revenue Code. Under the terms of the plan, each participant will receive an automatic employer contribution to the plan in an amount equal to 3% of compensation. Each participating employee may contribute up to 8% of compensation to the plan of which up to 4% is matched 100% by the employer's contribution. The 401(k) plan expense was \$2,616 in 2002, \$2,583 in 2001, and \$2,444 in 2000. Prior to the plan amendment effective February 1, 2002, the Corporation's 401(k) plan permitted each participating employee to contribute 10% of compensation to the plan of which up to 4% was matched 100% by the employer's contribution.

Upon shareholder approval at the regular 1998 meeting, the Corporation established a "Supplemental Executive Retirement Plan" ("SERP") to provide deferred compensation for a select group of management. The purpose of this plan is to restore some of the benefits lost to the highly compensated employees compared to other employees due to limits and restrictions incorporated into the Corporation's 401(k) and ESOP plans. The Corporation's 401(k) and ESOP plans include restrictions on maximum compensation, actual deferral percentage, actual contribution, maximum contribution and maximum salary reduction which are required in order to meet specific legal requirements.

Participants in the SERP may elect to contribute up to 10% of plan compensation (compensation in excess of limits of the Corporation's 401(k) and ESOP plans) into the SERP, through salary reduction. The Corporation will make an elective contribution to the SERP equal to the elective contribution of the participant. Each participant of the SERP will also receive a matching contribution equal to 100% of the employee's elective contribution up to 4%, and an additional non-elective contribution from the employer equal to 8% of plan compensation.

The SERP will continue to supplement the Corporation's 401(k) and ESOP plans and will therefore be modified at the same time and in the same respect as the basic plans are modified in future periods. The SERP plan expense was \$133 in 2002, \$150 in 2001, and \$182 in 2000.

# Pension Plan of Acquired Subsidiary

The noncontributory defined benefit pension plan of Southwest Bank covered all eligible employees and provided benefits based on each employee's years of service and compensation. On December 31, 1998, the participants' accrued benefit was frozen and participation in the First Commonwealth Financial Corporation ESOP Plan with no lapse in credited service began. The Southwest Bank Pension

Plan was terminated effective December 31, 2001. As the result of the plan termination, an asset reversion of \$1,271 and a gain, net of applicable excise tax, of \$277 were recognized.

Net periodic pension cost of this plan for each of the last three years was as follows:

	2	002	2001	2000
Service cost	\$	-0-	\$ -0-	\$ -0-
Interest cost on projected benefit obligation		-0-	346	343
Expected return on plan assets		-0-	(438)	(542)
Net amortization and deferral		-0-	(33)	93
Net periodic pension cost (benefit)	\$	-0-	\$ (125)	\$ (106)

The following table sets forth the plan's funded status and the amounts recognized on the Corporation's Consolidated Balance Sheet as of December 31:

	2002	2001
Market value of plan assets	\$ -0-	\$1,271
Projected benefit obligation	-0-	-0-
Plan assets greater than projected benefit obligation	-0-	1,271
Unrecognized net transition asset	-0-	-0-
Unrecognized net loss (gain)	-0-	-0-
Settlement loss (gain)	-0-	(1,271)
Prepaid pension expense recognized on		
the balance sheet	\$ -0-	\$ -0-
Actuarial present value of accumulated benefits,		
including vested benefits of \$0 and \$0	\$ -0-	\$ -0-

The following table sets forth the change in benefit obligation:

	2002	2001
Benefit obligation at beginning of year	\$ -0-	\$ 5,822
Service cost	-0-	-0-
Interest cost	-0-	346
Benefit payment	-0-	(6,496)
Actuarial loss	-0-	-0-
Settlement loss	-0-	328
Benefit obligation at end of year	\$ -0-	\$ -0-

The following table sets forth the change in plan assets:

	2	2002	2001
Fair value of plan assets at beginning of year	\$	-0-	\$6,785
Return on plan assets		-0-	982
Employer contribution		-0-	-0-
Benefits paid		-0-	(6,496)
Fair value of plan assets at end of year	\$	-0-	\$1,271

Assumptions used in determining the actuarial present value of the projected benefit obligation were as follows at December 31:

	2002	2001
Discount rates	N/A	6.0%
Rates of increase in compensation levels	N/A	N/A
Expected long-term rates of return on assets	N/A	6.5%

(Dollar Amounts in Thousands)

NOTE 20—Retirement Plans (continued)

# Postretirement Benefits other than Pensions for Acquired Subsidiary

Employees of Southwest were also covered by a post retirement benefit plan.

Net periodic benefit cost of this plan was as follows:

	2	002	 2001	- 4	2000
Service cost	\$	-0-	\$ 6	\$	7
Interest cost on projected benefit obligation		273	232		190
Amortization of transition obligation		2	2		2
Loss amortization		60	65		-0-
Net periodic benefit cost	\$	335	\$ 305	\$	199

The following table sets forth the plan's funded status and the amounts recognized on the Corporation Consolidated Balance Sheet as of December 31:

	2002	2001
Accumulated post retirement benefit obligation:		
Retirees	\$ 5,142	\$3,941
Actives	-0-	210
Total accumulated postretirement benefit obligation	5,142	4,151
Plan assets at fair value	-0-	-0-
Accumulated postretirement benefit obligation		
in excess of plan assets	5,142	4,151
Unrecognized transition obligation	(16)	(18)
Unrecognized net loss	(2,165)	(1,262)
Accrued benefit liability recognized on the balance sheet	\$ 2,961	\$ 2,871

The following table sets forth the change in benefit obligation:

	2002	2001
Benefit obligation at beginning of year	\$ 4,151	\$3,590
Service cost	-0-	6
Interest cost	273	232
Benefit payments	(245)	(276)
Actuarial loss	963	599
Benefit obligation at end of year	\$ 5,142	\$4,151

The discount rate used in determining the actuarial present value of the accumulated postretirement benefit obligation was 6.75% for 2002 and 2001. The health care cost trend rates used for 2002 were projected at an initial rate of 9.00% decreasing over time to an annual rate of 4.25% for indemnity plan participants and for non-indemnity plan participants. For 2001, rates used were projected at an initial rate of 6.75% decreasing over time to an annual rate of 4.25% for indemnity plan participants and an initial rate of 6.00% decreasing over time to an annual rate of 4.00% for non-indemnity plan participants.

The health care cost trend rate assumption can have a significant impact on the amounts reported for this plan. A one-percentage-point change in assumed health care cost trend rates would have the following effects:

	1-Percentage-		1-Percentage-		
	Point Increase		Point Decrease		
Effect on total of service and interest					
cost components	\$	20	\$ (19)		
Effect on postretirement benefit					
obligation	\$	301	\$ (275)		

#### NOTE 21—Unearned ESOP Shares

The Corporation had borrowed amounts which were concurrently loaned to the First Commonwealth Financial Corporation Employee Stock Ownership Plan Trust ("ESOP") on the same terms. The combined balances of the ESOP related loans were \$3,055 at December 31, 2002, and \$4,126 at December 31, 2001.

The loans have been recorded as long-term debt on the Corporation's Consolidated Balance Sheets. A like amount of unearned ESOP shares was recorded as a reduction of common shareholders' equity. Unearned ESOP shares, included as a component of shareholders' equity, represent the Corporation's prepayment of future compensation expense. The shares acquired by the ESOP are held in a suspense account and will be released to the ESOP for allocation to the plan participants as the loan is reduced. Repayment of the loans is scheduled to occur over a five year period from contributions to the ESOP by the Corporation and dividends on unallocated ESOP shares.

The following is an analysis of ESOP shares held in suspense:

(See Note 1 for the definition of "old shares" and "new shares")

		Old	New
	Total	Shares	Shares
Shares in suspense			
December 31, 2000	493,521	120,830	372,691
Shares allocated during 2001	(120,961)	(29,616)	(91,345)
Shares in suspense			
December 31, 2001	372,560	91,214	281,346
Shares allocated during 2002	(100,894)	(24,702)	(76,192)
Shares in suspense			
December 31, 2002	271,666	66,512	205,154

The fair market value of the new shares remaining in suspense was approximately \$2,359 and \$3,241 at December 31, 2002 and 2001, respectively.

Interest on ESOP loans was \$109 in 2002, \$263 in 2001, and \$446 in 2000. During 2002, 2001, and 2000, dividends on unallocated shares in the amount of \$242, \$301, and \$354, respectively, were used for debt service while all dividends on allocated shares were allocated or paid to the participants.

(Dollar Amounts in Thousands, except per share data)

#### NOTE 22—Stock Option Plan

At December 31, 2002, the Corporation had a stock-based compensation plan, which is described below. The plan permits the Executive Compensation Committee to grant options for up to 4.5 million shares of the Corporation's common stock through October 15, 2005. Although the vesting requirements and terms of future options granted are at the discretion of the Executive Compensation Committee, all options granted from 1997 through 2002 were exercisable by December 31 of the grant year respectively, and expire ten years from the grant date.

Equity Compensation Plan Information as of December 31, 2002:

	Number of Options Outstanding	Weighted Average Exercise Price of Options Outstanding	Shares Available for Future Grant	
Equity compensation plans approved by security holders Equity compensation plans not approved by	2,841,772	\$ 11.33	685,121	
security holders	-0-	-0-	-0-	
Total	2,841,772	\$ 11.33	685,121	

The Corporation has elected, as permitted by FAS No. 123, to apply APB Opinion 25 and related interpretations in accounting for its plan. Accordingly, no compensation cost has been recognized for its stock options outstanding. Had compensation cost for the Corporation's stock option plan been determined based upon the fair value at the grant dates for awards under the plan consistent with the method of FAS No. 123, the Corporation's net income and earnings per share would have been reduced to the pro forma amounts shown below:

	2002			2001			2000				
	As			Pro		As		Pro	As		Pro
	Re	ported	. ]	Forma	R	Reported	i	Forma	R	eported	Forma
Net income	\$4	3,526	\$4	1,248	\$ :	50,189	\$	48,211	\$4	17,246 \$	47,130
Basic earnings per share	\$	0.75	\$	0.71	\$	0.87	\$	0.83	\$	0.82 \$	0.82
Diluted earnings per share	\$	0.74	\$	0.70	\$	0.86	\$	0.83	\$	0.82 \$	0.82

The fair value of each option granted is estimated on the date of the grant using the Black-Scholes options pricing model with the following weighted average assumptions used:

	2002	2001	2000
Dividend yield	5.13% per ani	num 5.59% per ann	um 5.65% per annum
Expected			
volatility	54.0%	55.1%	61.7%
Risk-free			
interest rate	5.0%	5.1%	5.3%
Expected			
option life	7.0 years	10.0 years	9.1 years

A summary of the status of the Corporation's outstanding stock options as of December 31, 2002, 2001, and 2000 and changes for the years ending on those dates is presented below:

		<b>2002</b> 2001			2000	
	Weighted		d '	Weighted		Weighted
		Average	e	Average		
		Exercise	e	Exercise	•	Exercise
	Shares	Price	Shares	Price	Shares	Price
Outstanding at						
beginning						
of year	2,687,887	\$ 11.13	2,210,651	\$11.12	1,680,178	\$11.07
Granted	820,775	\$ 11.70	796,743	\$10.75	705,429	\$11.06
Exercised	(447,001)	\$ 10.51	(256, 174)	\$ 9.76	(41,240	) \$ 7.93
Forfeited	(219,889)	\$ 11.90	(63,333)	\$11.89	(133,716	5) \$11.63
Outstanding at						
end of year	2,841,772	\$ 11.33	2,687,887	\$11.13	2,210,651	\$11.12
Exercisable at						
end of year	2,841,772	\$ 11.33	2,687,887	\$11.13	2,210,651	\$11.12

The following table summarizes information about the stock options outstanding at December 31, 2002:

	Opti	ons Outstan	Options Ex	ercisable	
		Weighted-			
		Average	Weighted-		Weighted-
Range of	Number	Remaining	Average	Number	Average
Exercise	Outstanding	Contract	Exercise	Exercisable	Exercise
Prices	at 12/31/02	Life	Price	at 12/31/02	Price
\$9.19-\$9.25	412,908	3.9	\$ 9.23	412,908	\$ 9.23
\$ 10.75	569,115	8.1	\$10.75	569,115	\$10.75
\$ 11.06	473,014	7.0	\$11.06	473,014	\$11.06
\$ 11.56	408,966	6.0	\$11.56	408,966	\$11.56
\$ 11.70	688,131	9.1	\$11.70	688,131	\$11.70
\$ 14.69	289,638	5.2	\$ 14.69	289,638	\$14.69
Total	2,841,772	6.9	\$11.33	2,841,772	\$11.33

NOTE 23—Commitments and Contingent Liabilities

In May, 2002, the Corporation reached final settlement with the plaintiffs in a lender liability action filed in 1994 against one of its subsidiary banks relating to lending activities occurring prior to the Corporation's acquisition of that subsidiary. The decision to settle followed an adverse pretrial judgment by the trial judge on procedural grounds. Under the settlement agreement, the Corporation paid the plaintiffs \$8,000 in cash. The settlement resulted in a one-time charge of \$8,000 (\$5,200, net of tax effect) or \$0.09 per share, after tax to the company's earnings for 2002.

There are no other material proceedings to which the Corporation or its subsidiaries are a party, or of which their property is the subject, except proceedings which arise in the normal course of business and, in the opinion of management, will not have a material adverse effect on the consolidated operations or financial position of the Corporation and its subsidiaries.

(Dollar Amounts in Thousands)

# NOTE 24—Related Party Transactions

Some of the Corporation's or its subsidiaries' directors, executive officers, principal shareholders and their related interests, had transactions with the subsidiary banks in the ordinary course of business. All loans and commitments to loans in such transactions were made on substantially the same terms, including collateral and interest rates, as those prevailing at the time for comparable transactions. In the opinion of management, these transactions do not involve more than the normal risk of collectibility nor do they present other unfavorable features. It is anticipated that further such extensions of credit will be made in the future.

The following is an analysis of loans to those parties whose aggregate loan balances exceeded \$60 during 2002:

Balances December 31, 2001	\$ 7,887
Advances	6,070
Repayments	(5,469)
Other	(3,885)
Balances December 31, 2002	\$ 4,603

"Other" primarily reflects the change in those classified as a "related party" as a result of mergers, resignations, and retirements.

This category for 2002 includes amounts related to separating directors and officers as a result of the Corporation's restructuring plan.

NOTE 25—Regulatory Restrictions and Capital Adequacy

The amount of funds available to the parent from its subsidiary banks is limited by restrictions imposed on all financial institutions by banking regulators. At December 31, 2002, dividends from subsidiary banks were restricted not to exceed \$59,702. These restrictions have not had, and are not expected to have, a significant impact on the Corporation's ability to meet its cash obligations.

The Corporation is subject to various regulatory capital requirements administered by the Federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Corporation's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation and its banking subsidiaries must meet specific capital guidelines that involve quantitative measures of the Corporation's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices.

The Corporation's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weighting and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Corporation to maintain minimum amounts and ratios of total and Tier I capital (common and certain other "core" equity capital) to risk weighted assets, and of Tier I capital to average assets. As of December 31, 2002, the Corporation and its banking subsidiaries meet all capital adequacy requirements to which they are subject.

As of December 31, 2002, the most recent notifications from the Federal Reserve Board and Federal Deposit Insurance Corporation categorized First Commonwealth Bank as well capitalized under the regulatory framework for prompt corrective action. To be considered as well capitalized, the bank must maintain minimum total risk-based capital, Tier I risk-based capital and Tier I leverage ratios as set forth in the table below. There are no conditions or events since that notification that management believes have changed the institutions' category.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollar Amounts in Thousands)

	Actual Regulatory Minimum		To Be Well Capitalized Under Prompt Corrective Action Provision			
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2002						
Total Capital to Risk Weighted Assets						
First Commonwealth Financial Corporation	\$ 436,850	14.0%	\$ 249,240	8.0%	N/A	N/A
First Commonwealth Bank	\$ 402,319	13.0%	\$ 246,779	8.0%	\$ 308,474	10.0%
Tier I Capital to Risk Weighted Assets						
First Commonwealth Financial Corporation	\$ 402,354	12.9%	\$ 124,620	4.0%	N/A	N/A
First Commonwealth Bank	\$ 367,823	11.9%	\$ 123,389	4.0%	\$ 185,084	6.0%
Tier I Capital to Average Assets						
First Commonwealth Financial Corporation	\$ 402,354	8.9%	\$ 135,282	3.0%	N/A	N/A
First Commonwealth Bank	\$ 367,823	8.2%	\$ 133,944	3.0%	\$ 223,239	5.0%
As of December 31, 2001						
Total Capital to Risk Weighted Assets						
First Commonwealth Financial Corporation	\$ 423,649	14.0%	\$ 241,615	8.0%	N/A	N/A
First Commonwealth Bank (a)	\$ 394,139	13.2%	\$ 239,218	8.0%	\$ 299,023	10.0%
Tier I Capital to Risk Weighted Assets						
First Commonwealth Financial Corporation	\$ 389,492	12.9%	\$ 120,807	4.0%	N/A	N/A
First Commonwealth Bank (a)	\$ 359,982	12.0%	\$ 119,609	4.0%	\$ 179,414	6.0%
Tier I Capital to Average Assets						
First Commonwealth Financial Corporation	\$ 389,492	8.5%	\$ 138,144	3.0%	N/A	N/A
First Commonwealth Bank (a)	\$ 359,982	7.9%	\$ 137,318	3.0%	\$ 228,863	5.0%

 $<sup>(</sup>a) \ Restated \ to \ reflect \ the \ merger \ of \ the \ Corporation's \ two \ subsidiary \ banks, \ First \ Commonwealth \ Bank \ and \ Southwest \ Bank \ on \ October \ 15,2002.$ 

NOTE 26—Condensed Financial Information of First Commonwealth Financial Corporation (parent company only)

#### **Balance Sheets**

#### December 31, 2002 2001 Assets Cash 13,844 7,667 Securities available for sale 1,407 270 498 Loans to affiliated parties 540 Investment in subsidiaries 413,542 387,626 Investment in jointly-owned company 5,081 4.570 Premises and equipment 6,095 6,437 Dividends receivable from subsidiaries 3,394 3,986 Receivable from subsidiaries 7,625 8,099 Other assets 1,936 2,280 Total assets \$ 453,422 \$ 421,475 Liabilities and Shareholders' Equity Accrued expenses and other liabilities 3,755 2,432 Dividends payable 9,139 8,768 Loans payable 3,055 4,126 Subordinated debentures payable 36,083 36,083 Shareholders' equity 401,390 370,066 Total liabilities and shareholders' equity \$ 453,422 \$ 421,475

# **Statements of Income**

	Years Ended December 31,						
	200	2	20	001		2000	
Interest and dividends	\$ 4	48	\$	42	\$	41	
Dividends from subsidiaries	43,60	09	40,	442		61,664	
Interest expense	(3,57	<b>70</b> )	(3,	724)		(5,335)	
Other revenue		-0-		16		31	
Operating expenses	(9,10	61)	(7,	033)		(7,451)	
Income before taxes and equity in undistributed earnings of							
subsidiaries	30,92	26	29,	743		48,950	
Applicable income tax benefits	5,30	04	3,	495		4,340	
Income before equity in undistributed earnings of subsidiaries	36,23	30	33,	238		53,290	
Equity in undistributed earnings of subsidiaries	7,29	96	16,	951		(6,044)	
Net income	\$ 43,52	26	\$ 50,	189	\$	47,246	

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollar Amounts in Thousands)

NOTE 26—Condensed Financial Information of First Commonwealth Financial Corporation (parent company only) (continued)

#### **Statements of Cash Flows**

	Years Ended December 31,						
	2002	2001	2000				
<b>Operating Activities</b>							
Net income	\$ 43,526	\$50,189	\$47,246				
Adjustments to reconcile							
net income to net cash							
provided by operating activities:							
Depreciation and amortization	537	1,140	1,263				
Decrease (increase)							
in prepaid income taxes	(397)	431	212				
Undistributed equity in							
subsidiaries	(7,296)	(16,951)	6,044				
Other – net	1,270	(592)	97				
Net cash provided by							
operating activities	37,640	34,217	54,862				
<b>Investing Activities</b>							
Transactions with securities available f	or sale:						
Purchases of investment securities	(943)	(123)	-0-				
Sales of investment securities	-0-	-0-	-0-				
Net change in loans to affiliated parties	42	(61)	1				
Purchases of premises and equipment	(33)	(90)	(337)				
Changes in receivable from and net							
investment in subsidiary	436	(792)	(3,861)				
Net cash used by							
investing activities	(498)	(1,066)	(4,197)				
<b>Financing Activities</b>							
Issuance of other long-term debt	-0-	-0-	4,000				
Repayment of other long-term debt	-0-	-0-	(20,000)				
Discount on dividend reinvestment							
plan purchases	(637)	(612)	(593)				
Treasury stock acquired	-0-	-0-	(873)				
Treasury stock reissued	4,655	2,499	326				
Cash dividends paid	(35,208)	(33,809)	(32,553)				
Stock option tax benefit	225	269	75				
Net cash used by							
financing activities	(30,965)	(31,653)	(49,618)				
Net increase in cash	6,177	1,498	1,047				
Cash at beginning of year	7,667	6,169	5,122				
Cash at end of year	\$ 13,844	\$ 7,667	\$ 6,169				

#### NOTE 27—Fair Values of Financial Instruments

Below are various estimated fair values at December 31, 2002 and 2001, as required by Statement of Financial Accounting Standards No. 107 ("FAS No. 107"). Such information, which pertains to the Corporation's financial instruments, is based on the requirements set forth in FAS No. 107 and does not purport to represent the aggregate net fair value of the Corporation. It is the Corporation's general practice and intent to hold its financial instruments to maturity, except for certain securities designated as securities available for sale, and not to engage in trading activities. Many of the financial instruments lack an available trading market, as characterized by a willing buyer and seller engaging in an exchange transaction. Therefore, the

Corporation had to use significant estimations and present value calculations to prepare this disclosure.

Changes in the assumptions or methodologies used to estimate fair values may materially affect the estimated amounts. Also, management is concerned that there may not be reasonable comparability between institutions due to the wide range of permitted assumptions and the methodologies in absence of active markets. This lack of uniformity gives rise to a high degree of subjectivity in estimating financial instrument fair values.

The following methods and assumptions were used by the Corporation in estimating financial instrument fair values:

<u>Cash and short-term instruments:</u> For 2002 and 2001 the balance sheet carrying amounts for cash and short-term instruments approximate the estimated fair values of such assets.

<u>Securities:</u> For 2002 and 2001 fair values for securities held to maturity and securities available for sale are based on quoted market prices, if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. The carrying value of nonmarketable equity securities, such as Federal Home Loan Bank stock, is considered a reasonable estimate of fair value.

Loans receivable: For 2002 the estimated fair values of all loans are estimated by discounting the future cash flows using interest rates currently offered for loans with similar terms to borrowers of similar credit quality. For 2001 fair values of variable rate loans subject to frequent repricing and which entail no significant credit risk are based on carrying values. The estimated fair values of other loans are estimated by discounting the future cash flows using interest rates currently offered for loans with similar terms to borrowers of similar credit quality. For both years the carrying amount of accrued interest is considered a reasonable estimate of fair value.

Off-balance-sheet instruments: Many of the Corporation's off-balance-sheet instruments, primarily loan commitments and standby letters of credit, are expected to expire without being drawn upon, therefore the commitment amounts do not necessarily represent future cash requirements.

Management has determined that due to the uncertainties of cash flows and difficulty in predicting the timing of such cash flows, fair values were not estimated for these instruments for both periods.

<u>Deposit liabilities</u>: For 2002, management estimates that the carrying value of noninterest-bearing demand deposits is a reasonable estimate of fair value. For interest-bearing deposits which are payable on demand, fair value is based on a market valuation of similar deposits. For 2001 for all deposits which are payable on demand at the reporting date other than time deposits, management estimates the carrying

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollar Amounts in Thousands)

value of such deposits is a reasonable estimate of fair value. For both years the carrying value of variable rate time deposit accounts and certificates of deposit approximate their fair values at the report date. Also, fair values of fixed rate time deposits for both periods are estimated by discounting the future cash flows using interest rates currently being offered and a schedule of aggregated expected maturities. The carrying amount of accrued interest for both years approximates fair value.

Short-term borrowings: For 2002 the estimated fair values of borrowings from the Federal Home Loan Bank were estimated based on the estimated incremental borrowing rate for similar types of borrowings. For 2001 the carrying value of Federal Home Loan Bank borrowings was used to

approximate fair values. For both the 2002 and 2001 periods the carrying amounts of other short-term borrowings such as Federal funds purchased, securities sold under agreements to repurchase and treasury, tax and loan notes were used to approximate fair value.

Long-term debt: For 2002 and 2001 the carrying amounts of variable rate debt approximate their fair values at the report date. Fair values of fixed rate debt are estimated by discounting the future cash flows using the Corporation's estimated incremental borrowing rate for similar types of borrowing arrangements.

The following table presents carrying amounts and estimated fair values of the Corporation's financial instruments at December 31, 2002 and 2001:

	200	02	2001			
		Estimated		Estimated		
	Carrying	Fair	Carrying	Fair		
	Amount	Value	Amount	Value		
Financial assets						
Cash and due from banks	\$ 81,114	\$ 81,114	\$ 98,130	\$ 98,130		
Interest-bearing deposits with banks	\$ 1,973	\$ 1,973	\$ 4,250	\$ 4,250		
Federal funds sold	\$ -0-	\$ -0-	\$ -0-	\$ -0-		
Securities available for sale	\$ 1,482,771	\$1,482,771	\$ 1,469,118	\$ 1,469,118		
Investments held to maturity	\$ 197,838	\$ 204,887	\$ 293,290	\$ 298,643		
Loans, net of allowance	\$ 2,574,138	\$ 2,631,557	\$ 2,533,777	\$ 2,633,443		
Financial liabilities						
Deposits	\$ 3,044,124	\$ 3,011,354	\$ 3,093,150	\$ 3,123,845		
Short-term borrowings	\$ 469,065	\$ 469,381	\$ 427,736	\$ 427,736		
Long-term debt	\$ 579,934	\$ 642,127	\$ 664,220	\$ 650,106		

# **QUARTERLY SUMMARY OF FINANCIAL DATA - UNAUDITED**

(Dollar Amounts in Thousands, except per share data)

The unaudited quarterly results of operations for the years ended December 31, 2002 and 2001 are as follows:

		20	002				
	First	Second	Third	Fourth			
	Quarter	Quarter	Quarter	Quarter			
Interest income	\$ 70,523	\$ 69,878	\$ 68,784	\$66,383			
Interest expense	32,481	31,945	30,457	27,790			
Net interest income	38,042	37,933	38,327	38,593			
Provision for credit losses	2,917	3,008	3,103	3,195			
Net interest income after provision							
for credit losses	35,125	34,925	35,224	35,398			
Securities gains	39	576	26	1			
Other operating income	8,350	9,361	9,375	9,478			
Litigation settlement	8,000	-0-	-0-	-0-			
Restructuring charges	-0-	3,116	2,473	551			
Other operating expenses	27,443	28,499	27,018	28,341			
Income before income taxes	8,071	13,247	15,134	15,985			
Applicable income taxes	433	2,290	2,947	3,241			
Net income	\$ 7,638	\$ 10,957	\$ 12,187	\$12,744			
Basic earnings per share	\$ 0.13	\$ 0.19	\$ 0.21	\$ 0.22			
Diluted earnings per share	\$ 0.13	\$ 0.19	\$ 0.21	\$ 0.22			
Average shares outstanding	58,142,359	58,359,322	58,521,562	58,608,857			
Average shares outstanding assuming dilution	58,484,806	58,851,264	58,862,215	58,765,383			
	<b>58,484,806 58,851,264 58,862,215 58,7</b> 2001						
	First	Second	Third	Fourth			
	Quarter	Quarter	Quarter	Quarter			
Interest income	\$ 79,080	\$ 77,371	\$ 77,557	\$74,883			
Interest expense	44,848	43,413	42,000	36,909			
Net interest income	34,232	33,958	35,557	37,974			
Provision for credit losses	2,407	2,557	3,542	2,989			
Net interest income after provision							
for credit losses	31,825	31,401	32,015	34,985			
Securities gains	205	1,790	1,330	4			
Other operating income							
Other operating meome	9,062	8,583	9,429	9,821			
Other operating expenses	9,062 25,456	8,583 26,003	9,429 26,033	9,821 27,515			
· •							
Other operating expenses	25,456	26,003	26,033	27,515			
Other operating expenses Income before income taxes	25,456 15,636	26,003 15,771	26,033 16,741	27,515 17,295			
Other operating expenses Income before income taxes Applicable income taxes	25,456 15,636 3,613	26,003 15,771 3,737	26,033 16,741 4,023	27,515 17,295 3,881			
Other operating expenses Income before income taxes Applicable income taxes Net income	25,456 15,636 3,613 \$ 12,023	26,003 15,771 3,737 \$ 12,034	26,033 16,741 4,023 \$ 12,718	27,515 17,295 3,881 \$13,414			
Other operating expenses Income before income taxes Applicable income taxes Net income  Basic earnings per share	25,456 15,636 3,613 \$ 12,023 \$ 0.21	26,003 15,771 3,737 \$ 12,034 \$ 0.21	26,033 16,741 4,023 \$ 12,718 \$ 0.22	27,515 17,295 3,881 \$13,414 \$ 0.23			

# **SELECTED FINANCIAL DATA**

(Dollar Amounts in Thousands, except per share data)

The following selected financial data is not covered by the auditor's report and should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations, which follows, and with the consolidated financial statements and related notes. All amounts have been restated to reflect the pooling of interests. Financial statement amounts for prior periods have also been reclassified to conform to the presentation format used in 2002. The reclassifications had no effect on the Corporation's financial condition or results of operations.

				Yea	ırs En	ded December 3	31,			
		2002		2001		2000		1999		1998
Interest income	\$	275,568	\$	308,891	\$	311,882	\$	296,089	\$	282,067
Interest expense	•	122,673		167,170		174,539		152,653		148,282
Net interest income	_	152,895		141,721		137,343		143,436		133,785
Provision for credit losses		12,223		11,495		10,030		9,450		15,049
Net interest income after provision		, -		,		-,		-,		
for credit losses		140,672		130,226		127,313		133,986		118,736
Securities gains		642		3,329		1,745		565		1,457
Other operating income		36,564		36,895		31,938		33,660		27,929
Litigation settlement		8,000		-0-		-0-		-0-		-0-
Restructuring charges		6,140		-0-		-0-		-0-		-0-
Merger and related charges		-0-		-0-		-0-		-0-		7,915
Other operating expenses		111,301		105,007		99,461		95,569		93,980
Income before taxes and extraordinary items		52,437		65,443		61,535		72,642		46,227
Applicable income taxes		8,911		15,254		14,289		19,612		12,229
Net income before extraordinary items		43,526		50,189		47,246		53,030		33,998
Extraordinary items (less applicable income taxes		43,320		30,109		47,240		33,030		33,990
of \$336)		-0-		-0-		-0-		-0-		(624)
Net income	\$	43,526	\$	50,189	\$	47,246	\$	53,030	\$	33,374
Net income	Ψ	43,320	Ψ	30,109	φ	47,240	φ	33,030	φ	33,374
Per Share Data (a)										
Net income before extraordinary items	\$	0.75	\$	0.87	\$	0.82	\$	0.88	\$	0.55
Extraordinary items	-	0.00	-	0.00	-	0.00	-	0.00	_	(0.01)
Net income	\$	0.75	\$	0.87	\$	0.82	\$	0.88	\$	0.54
Dividends declared		0.605		0.585		0.565		0.515		0.445
Average shares outstanding		58,409,614		57,885,478		57,558,929		60,333,092		61,333,572
Per Share Data Assuming Dilution (a)										
Net income before extraordinary items	\$	0.74	\$	0.86	\$	0.82	\$	0.88	\$	0.55
Extraordinary items	Ψ	0.00	Ψ	0.00	Ψ	0.00	Ψ	0.00	Ψ	(0.01)
Net income	\$	0.74	\$	0.86	\$	0.82	\$	0.88	\$	0.54
Titel mediae	<u> </u>	VV. 1		0.00	Ψ_	0.02	Ψ	0.00	Ψ	0.0.1
Dividends declared		0.605		0.585		0.565		0.515		0.445
Average shares outstanding		58,742,018		58,118,057		57,618,671		60,569,322		61,666,026
At End of Period										
Total assets	\$	4,524,743	\$	4,583,530	\$	4,372,312	\$	4,340,846	\$	4,096,789
Investment securities	•	1,680,609		1,762,408		1,636,337		1,592,389		1,525,332
Loans and leases, net of unearned income		2,608,634		2,567,934		2,490,827		2,500,059		2,374,850
Allowance for credit losses		34,496		34,157		33,601		33,539		32,304
Deposits		3,044,124		3,093,150		3,064,146		2,948,829		2,931,131
Company obligated mandatorily redeemable		, ,				, ,				
capital securities of subsidiary trust		35,000		35,000		35,000		35,000		-0-
Other long-term debt		544,934		629,220		621,855		603,355		630,850
Shareholders' equity		401,390		370,066		334,156		286,683		355,405
Key Ratios										
Return average assets		0.96%		1.11%		1.10%		1.25%		0.85%
Return on average equity		11.09%		13.85%		15.65%		15.44%		9.13%
Net loans to deposits ratio		84.56%		81.92%		80.19%		83.64%		79.92%
Dividends per share as a percent of										
net income per share		80.67%		67.24%		68.90%		58.52%		82.41%
Average equity to average assets ratio		8.64%		8.01%		7.00%		8.10%		9.28%

<sup>(</sup>a) Where applicable, per share amounts have been restated to reflect the two-for-one stock split effected in the form of a 100% stock dividend declared on October 19, 1999.

#### Introduction

This discussion and the related financial data are presented to assist in the understanding and evaluation of the consolidated financial condition and the results of operations of First Commonwealth Financial Corporation including its subsidiaries (the "Corporation") for the years ended December 31, 2002, 2001 and 2000 and are intended to supplement, and should be read in conjunction with, the consolidated financial statements and related footnotes.

Sections of this financial review, as well as the notes to the consolidated financial statements, contain forward-looking statements (as defined in the Private Securities Litigation Reform Act of 1995), which reflect management's beliefs and expectations based on information currently available and may contain the words "expect," "estimate," "project," "anticipate," "should," "intend," "probability," "risk," "target," "objective," and similar expressions or variations on such expressions. These forward-looking statements are inherently subject to significant risks and uncertainties, including but not limited to: changes in general economic and financial market conditions, the Corporation's ability to effectively carry out its business plans, changes in regulatory or legislative requirements, changes in competitive conditions and continuing consolidation of the financial services industry. Although management believes the expectations reflected in such forward-looking statements are reasonable, actual results could differ materially. Readers are cautioned not to place undue reliance on these forwardlooking statements, which reflect management's analysis only as of the date hereof. The Corporation undertakes no obligation to publicly revise or update these forward-looking statements to reflect events or circumstances that arise after the date hereof.

The Corporation acquired all of the outstanding shares of Strategic Capital Concepts, Inc. ("SCC") and Strategic Financial Advisors, Inc. ("SFA"), effective March 1, 2002. As required under the purchase method of accounting, the results of SCC and SFA from the date of acquisition were included in the Corporation's financial statements for 2002. As a registered investment advisor, Strategic Capital

Concepts provided financial planning, asset management and consulting services to individuals, businesses, retirement plans, trusts and estates. Strategic Financial Advisors offered investment and insurance products as well as employee benefit services. In October 2002, SFA was merged into SCC and the name was changed to First Commonwealth Financial Advisors, Inc., which also offers insurance products through First Commonwealth Insurance Agency, an affiliate. This acquisition will expand the Corporation's product offerings and positively impact fee based revenue, which continues to be a priority.

Financial statement amounts in prior periods have been reclassified to conform to the presentation format used in 2002. The reclassifications had no effect on the Corporation's financial condition or results of operations.

# **Results of Operations**

Net income was \$43.5 million in 2002, a decline of \$6.7 million from 2001 results of \$50.2 million and compared to \$47.2 million registered in 2000.

Net income for 2002 was negatively impacted by the effects of \$6.1 million of restructuring costs and an \$8.0 million litigation settlement. The restructuring charges consisted principally of severance amounts paid to employees as part of the plan to consolidate the multiple bank charters and develop the First Commonwealth brand and identity for all of the financial services subsidiaries. Payments to retiring directors as part of the realignment for the Corporation's new vision on corporate governance also were included in restructuring charges. The litigation settlement related to a lender liability action filed in 1994 against one of the Corporation's subsidiary banks and followed an adverse pretrial judgment by the trial judge on procedural grounds. Net of tax, these nonrecurring charges reduced net income by \$9.2 million in 2002. Also impacting 2002 results were expenses of \$1.8 million (\$1.2 million after tax) related to development of the First Commonwealth brand. The merger of banking operations as well as the establishment of the First Commonwealth branding will help provide our clients with greater flexibility, efficiency and seamless service throughout our market footprint.

The increase in net income for 2001 resulted primarily from increases in net interest income, gains on sale of assets and insurance commissions of \$4.4 million, \$1.8 million and \$1.2 million, respectively. Gains on sale of assets included securities gains of \$3.3 million and \$1.7 million in 2001 and 2000, respectively as well as a \$999 thousand gain on the sale of a branch and block of mortgages in 2001.

Diluted earnings per share was \$0.74 for 2002 compared to \$0.86 and \$0.82 for 2001 and 2000 respectively. Return on average assets was 0.96% and return on equity was 11.09% during 2002 compared to 1.11% and 13.85%, respectively for 2001. Return on average assets was 1.10% during 2000 as return on average equity reached 15.65%.

The following is an analysis of the impact of changes in net income on diluted earnings per share:

	2002	2001
	vs.	vs.
	2001	2000
Net income per share, prior year	\$ 0.86	\$ 0.82
Increase (decrease) from changes in:		
Net interest income	0.16	0.05
Provision for credit losses	(0.01)	(0.02)
Security transactions	(0.05)	0.03
Insurance commissions	0.01	0.02
Income from bank owned life insurance	0.00	0.02
Other income	(0.02)	0.04
Salaries and employee benefits	(0.05)	(0.03)
Occupancy and equipment costs	(0.01)	(0.01)
Data processing expense	0.02	0.00
Pennsylvania shares tax expense	0.00	(0.01)
Goodwill amortization	0.02	0.00
Litigation settlement	(0.14)	0.00
Restructuring charges	(0.10)	0.00
Rebranding costs	(0.03)	0.00
Other operating expenses	(0.03)	(0.04)
Applicable income taxes	0.11	(0.01)
Net income per share	\$ 0.74	\$ 0.86

Core net income excluding nonrecurring charges as well as securities gains and any nonrecurring gains for 2002 was \$52.3 million, an increase of \$4.9 million or 10.4% over core net income of \$47.4 million for 2001. Core diluted earnings per share was \$0.89 per share, a rise of \$0.07 or 8.5% compared to the \$0.82 achieved in 2001. Core return on average assets for 2002 advanced to 1.15% compared to 1.05% for 2001 as core return on shareholders' equity for 2002 also improved on a year to year basis.

#### **Reconciliation of Core Earnings**

(Dollar Amounts in Thousands, except per share data)

	For the Year Ended				
		Decem	ber	31,	
		2002		2001	
Net income as reported	\$	43,526	\$	50,189	
Non-core items (net of tax):					
Gains on sale of assets		(417)		(2,807)	
Restructuring charges		3,991		0	
Litigation settlement		5,200		0	
Core net income	\$	52,300	\$	47,382	
Core basic earnings per share	\$	0.90	\$	0.82	
Core diluted earnings per share	\$	0.89	\$	0.82	
Core return on average assets		1.15%	6	1.05%	
Core return on average equity		13.33%	6	13.07%	

Net interest income, the engine that powers revenue growth for the Corporation, is defined as the difference between income on earning assets and the cost of funds supporting those assets. Net interest income rose to \$152.9 million in 2002 compared to \$141.7 million in 2001 and \$137.3 million in 2000. The following is an analysis of the average balance sheets and net interest income for each of the three years in the period ended December 31, 2002.

2002

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Average Balance Sheets and Net Interest Analysis** (Dollar Amounts in Thousands)

2001

2000

		2002			2001			2000	
	Average	Income/	Yield or	Average	Income/	Yield or	Average	Income/	Yield or
	Balance	Expense	Rate(a)	Balance	Expense	Rate(a)	Balance	Expense	Rate(a)
Assets									
Interest-earning assets:									
Time deposits with banks	\$ 1,785	\$ 31	1.74%	\$ 1,842	\$ 70	3.81%	\$ 1,220	\$ 82	6.71%
Investment securities	1,694,511	95,630	5.95	1,724,725	106,156	6.45	1,572,290	103,018	6.88
Federal funds sold	359	6	1.72	9,521	492	5.17	3,821	234	6.12
Loans, net of unearned									
income (b) (c)	2,597,862	179,901	7.13	2,548,596	202,173	8.11	2,503,036	208,548	8.50
Total interest-									
earning assets	4,294,517	275,568	6.66	4,284,684	308,891	7.43	4,080,367	311,882	7.87
Noninterest-earning assets:									
Cash	69,735			72,806			74,178		
Allowance for credit losses	(34,813)			(34,078)			(34,296)		
Other assets	211,302			198,051			191,534		
Total noninterest-									
earning assets	246,224			236,779			231,416		
Total Assets	\$ 4,540,741			\$ 4,521,463			\$ 4,311,783		
Interest-bearing liabilities: Interest-bearing demand deposits (d) Savings deposits (d) Time deposits Short-term borrowings Long-term debt Total interest-	\$ 416,184 727,996 1,592,585 339,908 670,258	\$ 3,410 9,375 65,787 6,029 38,072	0.82% 1.29 4.13 1.77 5.68	\$ 388,495 684,298 1,728,056 300,173 663,063	\$ 7,039 16,061 95,065 11,227 37,778	1.81% 2.35 5.50 3.74 5.70	\$ 386,149 652,647 1,585,694 371,286 632,837	\$ 9,593 17,027 88,887 22,218 36,814	2.48% 2.61 5.61 5.98 5.82
bearing liabilities	3,746,931	122,673	3.27	3,764,085	167,170	4.44	3,628,613	174,539	4.81
Noninterest-bearing liabilities and capital: Noninterest-bearing demand deposits (d) Other liabilities	380,878 20,493			368,983 26,008			349,259 31,971		
Shareholders' equity	392,439			362,387			301,940		
Total noninterest-bearing	372,439			302,367			301,940		
funding sources	793,810			757,378			683,170		
Total Liabilities and Shareholders' Equity	\$ 4,540,741			\$ 4,521,463			\$ 4,311,783		
Net Interest Income and Net Yield on Interest-		¢ 152 905	2 800/		¢ 1.41.721	2.520/		¢ 127 242	2.500/

Earning Assets \$ 152,895 3.80% \$141,721 \$137,343

 $<sup>(</sup>a) Yields \ on \ interest-earning \ assets \ have \ been \ computed \ on \ a \ tax \ equivalent \ basis \ using \ the \ 35\% \ Federal \ income \ tax \ statutory \ rate.$ (b) Income on nonaccrual loans is accounted for on the cash basis, and the loan balances are included in interest-earning assets.

<sup>(</sup>c) Loan income includes net loan fees.

<sup>(</sup>d) Average balances do not include reallocations from noninterest-bearing demand deposits and interest-bearing demand deposits into savings deposits which were made for regulatory purposes.

Both interest income and interest expense fell compared to 2001 levels primarily as the result of the dramatic decrease in interest rates that began in 2001 and continued into 2002. Earning asset yields, on a tax-equivalent basis, declined 77 basis points (0.77%) during 2002 to 6.66% from 7.43% registered in 2001, after decreasing from 7.87% in 2000. The cost of funds for 2002 dropped 117 basis points (1.17%) below 2001 costs of 4.44%, after decreasing 37 basis points (0.37%) from 2000 costs of 4.81%. Average earning assets were \$4,294.5 million and average interest-bearing liabilities were \$3,746.9 million for 2002, basically flat when compared to 2001 averages in both components.

Interest and fees on loans declined \$22.3 million for 2002 compared to 2001 levels primarily as yields declined in the lower interest rate environment. Loan yields fell 98 basis points (0.98%) during 2002 to 7.13% from 8.11% for 2001 after a decline of 39 basis points (0.39%) from the 2000 level. Time and demand loan yields fell 149 basis points (1.49%) and the yields on home equity and personal lines of credit declined 163 basis points (1.63%) and 234 basis points (2.34%), respectively compared to the prior year.

The increase in average loan volumes was not enough to offset the reduced interest income caused by declining yields. During 2002, the Corporation took advantage of the lower interest rate cycle and continued to change the mix of the loan portfolio. Average mortgage loans declined as consumers refinanced their loans at near record levels. The Corporation continued to offer competitive mortgage loans but generally sold them immediately after origination along with the related servicing rights. Average commercial and municipal loans offset the decline in 1-4 family mortgage loans and grew \$159.7 million, primarily in shorter term and variable rate lending. The Corporation has continued to capitalize on lending opportunities with small to mid-sized commercial borrowers, including loans generated through its preferred Small Business Administration ("SBA") lender status. The Corporation was one of the top small business lenders in Pennsylvania during 2002 and 2001.

Interest income on investments declined \$10.5 million for 2002 compared to 2001, primarily due to interest rate decreases. Yields on investments for 2002 continued to decline, falling to 5.95% compared to 6.45% for 2001 and 6.88% for 2000. All categories of interest income on investments were negatively impacted by interest rate changes with the largest decline registered in the U.S. Government Agency category, declining \$8.3 million or 54 basis points (0.54%) for 2002 compared to 2001. Prepayment speeds of mortgage backed securities ("MBS") continued to accelerate in 2002 as interest rates continued to decline. Interest rate changes have a direct impact on prepayment speeds. As interest rates increase, prepayments tend to decline and average lives of MBS increase. As interest rates

decrease, prepayment speeds tend to increase and average lives of MBS decline and accelerates the amount of premium amortization that is realized, further reducing the yields in current periods. Using computer simulation modeling, the Corporation tests the average life and yield volatility of all MBS under various interest rate scenarios on a continuing basis to insure that volatility falls within acceptable limits. The Corporation holds no "high risk" securities nor does the Corporation own any securities of a single issuer exceeding 10% of shareholders' equity other than U.S. government and agency securities.

Interest on deposits dropped \$39.6 million for 2002 compared to 2001 primarily due to decreases due to interest rates of \$33.7 million. The rate on savings deposits fell 106 basis points (1.06%) resulting in a decrease to interest expense of \$7.7 million for 2002 compared to 2001, while the rate on time deposits for 2002 also declined, down 137 basis points (1.37%), compared to 2001 resulting in a decrease to interest expense of \$21.8 million. Although average deposits declined compared to 2001, the deposit mix changed as clients registered a preference for savings products which jumped \$43.7 million or 6.4% while time deposits dropped \$135.5 million or 7.8% due to the continuing economic uncertainties. Average demand deposit balances for 2002 also advanced, up \$11.9 million over 2001 balances and represents the highest level in the Corporation's history. This rise is due principally to the success of the Corporation's "High Performance Checking" product which was rolled out in 2002 and focuses on growing low cost deposits.

Interest expense on short-term borrowings decreased \$5.2 million during 2002 primarily as a result of rate decreases of \$6.7 million offset in part by volume increases of \$1.5 million. Average short-term borrowings rose by \$39.7 million for 2002 compared to 2001 while the cost of short-term borrowings fell by 197 basis points (1.97%) compared to the prior year. All categories of short-term borrowing costs declined year to year.

Interest expense on long-term debt increased \$294 thousand for 2002 compared to the 2001 period as increases due to volume of \$410 thousand were partially offset by decreases due to rate of \$116 thousand. Average long-term debt for 2002 rose by \$7.2 million compared to 2001 as maturities were extended for short-term borrowings from the Federal Home Loan Bank to take advantage of the lower interest rate environment. Long-term debt includes capital securities borrowings in the amount of \$35 million, which were issued during 1999, bearing an interest rate of 9.50% and maturing in thirty years. The proceeds were used by the Corporation in connection with the repurchase of common shares. (See Note 15 to the financial statements for a description of the company obligated mandatorily redeemable capital securities of subsidiary trust.)

Net interest margin (net interest income, on a taxequivalent basis as a percentage of average earning assets) improved to 3.80% for 2002, a rise of 27 basis points (0.27%) compared to 2001. The year to year increase in the margin was due to the cost of funds declining more quickly than asset yields as interest rates fell to historic lows. Continued pressure on net interest income is anticipated by the Corporation despite active management of interest rate risk. The Corporation's use of computer simulation to manage interest rate risk is described in the "Interest Sensitivity" section of this discussion.

The following table shows the effect of changes in volumes and rates on interest income and interest expense:

# Analysis of Year-to-Year Changes in Net Interest Income (Dollar Amounts in Thousands)

2002 Change from 2001 2001 Change from 2000 Total Change Due Change Due **Change Due** Total Change Due to Volume to Volume to Rate to Rate Change Change Interest-earning assets: Time deposits with banks (39)(2) (37)(12)42 (54)Securities (10,526)(1,950)(8,576)3,138 10,491 (7,353)Federal funds sold (486)(473)(13)258 349 (91)(10,246)(22,272)3,995 (26,267)(6,375)3.871 Loans Total interest income (33,323) 1,570 (34,893) (2,991)14,753 (17,744) Interest-bearing liabilities: Deposits (39,593)(5,925)(33,668)2,658 8,865 (6,207)(10,991)Short-term borrowings (5,198)1,486 (6,684)(4,256)(6,735)294 410 1,758 (794)Long-term debt (116)964 Total interest expense (44,497)(4,029)(40,468)(7,369)6,367 (13,736) \$ 11,174 5,599 5,575 \$ 4,378 \$ 8,386 Net interest income \$ (4,008)

The provision for credit losses is an amount added to the allowance against which credit losses are charged. The amount of the provision is determined by management based upon its assessment of the size and quality of the loan portfolio and the adequacy of the allowance in relation to the risks inherent within the loan portfolio. The provision for credit losses was \$12.2 million in 2002 compared to \$11.5 million in 2001 and \$10.0 million in 2000. The allowance for credit losses was \$34.5 million at December 31, 2002, which represents a ratio of 1.33% of average loans outstanding, down slightly from the 1.34% reported at December 31, 2001. Net charge-offs for 2002 rose \$945 thousand over 2001 levels. The most significant components of this year to

year change were increases in the following categories: commercial loans not secured by real estate (up \$1.0 million), secured by 1-4 family real estate (up \$661 thousand) and other loans (up \$925 thousand). These increases were partially offset by decreases in commercial real estate loans of \$985 thousand and revolving credit loans secured by 1-4 family real estate of \$411 thousand. Net charge-offs as a percent of average loans outstanding at December 31, 2002 were 0.46% compared to 0.43% and 0.40% at December 31, 2001 and 2000, respectively. For an analysis of credit quality, see the "Credit Review" section of this discussion.

The following table presents an analysis of the consolidated allowance for credit losses for the five years ended December 31, 2002 (Dollar Amounts in Thousands):

	Summary of Loan Loss Experience					
	2002	2001	2000	1999	1998	
Loans outstanding at end of year	\$ 2,608,634	\$2,567,934	\$ 2,490,827	\$ 2,500,059	\$2,374,850	
Average loans outstanding	\$ 2,597,862	\$2,548,596	\$ 2,503,036	\$ 2,408,450	\$2,439,436	
Allowance for credit losses:						
Balance, beginning of year	\$ 34,157	\$ 33,601	\$ 33,539	\$ 32,304	\$ 25,932	
Loans charged off:						
Commercial, financial and agricultural	6,085	3,297	4,335	1,821	1,513	
Loans to individuals	4,040	4,199	5,521	6,126	7,293	
Real estate-construction	3	-0-	-0-	-0-	-0-	
Real estate-commercial	1,315	2,300	130	427	812	
Real estate-residential	2,065	1,818	874	1,035	690	
Lease financing receivables	424	606	407	187	319	
Total loans charged off	13,932	12,220	11,267	9,596	10,627	
Recoveries of loans previously charged off:						
Commercial, financial and agricultural	1,287	456	406	290	462	
Loans to individuals	710	757	826	1.057	1.328	
Real estate-construction	-0-	-0-	-0-	-0-	-0-	
Real estate-commercial	-0-	-0-	-0-	-0-	70	
Real estate-residential	46	49	42	33	87	
Lease financing receivables	5	19	25	1	3	
Total recoveries	2,048	1,281	1,299	1,381	1,950	
Net loans charged off	11,884	10,939	9,968	8,215	8,677	
Provision charged to expense	12,223	11,495	10,030	9,450	15,049	
Balance, end of year	\$ 34,496	\$ 34,157	\$ 33,601	\$ 33,539	\$ 32,304	
Ratios:						
Net charge-offs as a percentage of						
average loans outstanding	0.46%	0.43%	0.40%	0.34%	0.36%	
Allowance for credit losses						
as a percentage of average loans						
outstanding	1.33%	1.34%	1.34%	1.39%	1.32%	
2						

Net securities gains declined \$2.7 million during 2002 from the \$3.3 million reported in 2001 and compared to \$1.7 million in 2000. The securities gains during 2002 resulted primarily from the sales of Pennsylvania bank stocks, U.S. Treasury securities and fixed rate corporate bonds classified as securities "available for sale" with book values of \$1.1 million, \$1.5 million and \$3.0 million, respectively. The securities gains during 2001 resulted primarily from the sale of fixed rate corporate bonds classified as "available for sale" and Pennsylvania bank stocks with book values of \$37.4 million and \$12.7 million respectively. The securities gains recognized during 2000 were principally related to the sale of Pennsylvania bank stocks with a book value of \$19.9 million.

Trust income of \$5.0 million for 2002 was flat compared to 2001 following a \$560 thousand decline from 2000. Although fee revenue continues to be negatively impacted due to low market values, the enhanced referral programs and integrated growth plans for financial affiliates that have

been initiated have helped to offset this trend. The Corporation's continued success in building relationships with commercial clients provides fee based affiliates with additional sales opportunities through the Total Solutions Financial Management ("TSFM") process. This strategy combines products, services and professional staff from the Corporation's trust, insurance, financial advisory and banking affiliates and partners them in providing comprehensive financial services offerings.

Service charges on deposits are the most significant component of non-interest income and increased \$378 thousand for 2002 compared to 2001. Increases in insufficient funds fees "NSF", bank club and account analysis fees helped pace the year to year rise. Standardization of service fee routines accomplished during conversion of the Corporation's deposit system during 2001, and added emphasis on collection of fees had a positive effect on fee revenue for 2002. Service charges on deposits increased \$598 thousand for 2001 compared to 2000

primarily as the result of increases in NSF and bank club fees. Management strives to implement reasonable fees for services and closely monitors collection of those fees.

Insurance commissions grew \$439 thousand for 2002 after increasing \$1.2 million for 2001 from 2000 commissions of \$2.0 million. Insurance commissions for 2002 included increases in personal lines, annuities and employee benefit plans compared to 2001. As part of the previously discussed TSFM process the Corporation's insurance subsidiary will continue to have expanded opportunities to meet the insurance needs of commercial clients. In addition, the Corporation has developed "FOCUS," a financial planning tool designed to help clients prioritize and assess their financial needs. The "FOCUS" concept results in a systematic approach covering a wide range of personal financial goals including appropriate insurance coverage. This category should also be favorably impacted by the integration of First Commonwealth Financial Advisors into these advisory models.

Income from bank owned life insurance was \$4.7 million for 2002 compared to \$4.6 million for 2001 which compared to \$3.4 million for 2000. The 2002 period included an additional investment in bank owned life insurance of \$5.0 million compared to 2001 levels. The 2001 period included an increase in income from bank owned life insurance of \$1.2 million compared to 2000, resulting primarily from claim income and the impact of an additional \$15.0 million investment during 2001.

Other income for 2002 was \$11.7 million, representing a \$1.2 million decrease compared to 2001 which followed a \$2.4 million rise over the \$10.5 million achieved in 2000. The decline in other income for 2002 resulted from the sale of one of the Corporation's branches during 2001 which generated a gain of \$767 thousand based on the premium on the sale of \$10.4 million of deposits. The 2001 period included \$1.3 million of gains related to the sale of a branch and a block of 30 year mortgages as well as a gain from the termination of a subsidiary's defined benefit pension plan. Other income for 2002 also included increases in merchant discount of \$119 thousand and interchange income of \$164 thousand. Other income for the 2000 period included a gain on the sale of fixed assets of \$515 thousand and increases in merchant discount of \$401 thousand as well as a rise in MAC interchange fees of \$628 thousand.

Total other operating expense for 2002 grew \$20.4 million or 19.5% to \$125.4 million compared to \$105.0 million and \$99.5 million for 2001 and 2000 respectively. The increase in other operating expense for 2002 was primarily the result of nonrecurring charges for the previously described litigation settlement and corporate restructuring of \$8.0 million and \$6.1 million, respectively. These restructuring charges resulted from the merger of the Corporation's banking subsidiaries, Southwest Bank and First

Commonwealth Bank, which occurred in October, 2002. Because of this merger, there was a consolidation of support functions with some staff positions being eliminated. The personnel within the branches and relationship managers in corporate services continued to serve in the same capacity in order to ensure a smooth transition. Employees whose positions were being eliminated were notified and continued to work in their positions for at least 60 days. Notified employees had the opportunity to seek other positions within the Corporation or to receive a separation package based on years of service. Also, related to the merger, the structure of all of the Boards of Directors and Board committees for the Corporation was realigned. As a result of these activities, restructuring charges of \$6.1 million are reported on the income statement for the 2002 period. Ongoing savings from the restructuring are anticipated to be \$4.1 million per year. Other charges included during 2002 as a part of the restructuring related principally to writing off obsolete signs and supplies due to the name change under one charter and amounted to \$420 thousand. Also impacting other operating expense for the period were \$1.8 million of costs incurred principally in the fourth quarter of 2002 associated with development of the First Commonwealth brand. Total noninterest expense as a percent of average assets was 2.76% for 2002 compared to 2.32% for 2001. Excluding the nonrecurring items (legal settlement and restructuring charges) as well as rebranding costs, this ratio would be 2.41% for 2002.

Employee costs were \$58.1 million in 2002, representing 1.28% of average assets compared to \$54.5 million and 1.21% of average assets for 2001. Employee costs for 2000 were \$52.5 million and 1.22% of average assets. Salary costs for the 2002 period increased \$2.2 million or 5.1% compared to 2001 levels of \$43.1 million. Employee benefit costs rose \$1.4 million or 12.4% for 2002 compared to 2001, with the largest increase being hospitalization costs (up \$943 thousand or 24.7%). Employee benefit costs increased \$331 thousand for 2001 compared to the 2000 period and included increases in 401(k) plan expenses and employee stock ownership plan "ESOP" expenses which were partially offset by decreases of hospitalization costs. The Corporation strives to provide quality employee benefits while effectively managing costs.

Net occupancy expense increased \$230 thousand or 3.5% to \$6.8 million during 2002 compared to \$6.5 million for 2001 and \$6.6 million for 2000. Increases in building insurance, building rental costs and building repairs and maintenance in 2002 were only partially offset by declines in most other building expense categories. Furniture and equipment expenses of \$10.0 million for 2002 reflected increases of \$920 thousand over 2001 levels resulting primarily from increases in depreciation on computer software and software maintenance offset in part by reduced equipment lease

expense. The 2001 period also included increases in depreciation on computer software and software maintenance compared to 2000. Computer software depreciation and maintenance increases were principally related to the replacement of software utilized by the Corporation's data processing subsidiary to process loan and deposit accounts. The 2002 period was also impacted as a full year of depreciation, as well as maintenance was incurred for systems placed in service during the later part of 2001. The new application software has enabled the Corporation's banking subsidiary to provide enhanced products and services, including internet banking. Technology advances continue to drive the ability of financial services companies to provide expanded services through traditional channels as well as non traditional and emerging delivery systems to meet the changing needs of our clients.

Outside data processing expense fell \$1.2 million for the 2002 period to \$2.1 million compared to \$3.3 million for 2001 and 2000. This category was positively impacted by the conversion of Southwest Bank from outsourced processing to that provided by a subsidiary of the Corporation. Outside data processing costs are managed by the Corporation's data processing subsidiary along with management of internal data processing costs. Outsourced data processing needs are evaluated based on technology, efficiency and cost considerations.

Adoption of FAS No. 142 resulted in no goodwill amortization for 2002 compared to \$920 thousand for 2001 and \$865 thousand for 2000. Under the new pronouncement, goodwill amortization was discontinued January 1, 2002. Goodwill is now subject to evaluation for impairment on an annual basis.

Other operating expenses for 2002 increased \$3.8 million or 14.3% to \$30.2 million for 2002 compared to \$26.4 million for 2001 and the \$24.0 million reported for 2000. The 2002 period includes increased loss on sale of assets of \$472 thousand, due primarily to the loss on sale of vehicles previously leased, compared to 2001. Other professional fees rose by \$822 thousand over 2001 and included consulting fees related to implementation of the Corporation's "Balanced Scorecard" performance measurement system, enhancements to product and customer profitability systems, corporate restructuring and common branding and identity. Consultants are also being utilized to assist in the ongoing efforts to develop a world class sales culture and to generate new deposit dollars and relationships. Corporate restructuring and movement towards a sales culture also impacted the decision to have employee benefit plans reviewed by outside specialists during 2002. Advertising and promotions expenses rose a combined \$2.3 million for the 2002 period due partially to expenditures related to the \$1.8 million launch of the new Corporate brand and identity. This exciting campaign is designed to educate and build

enthusiasm among current as well as potential clients and the communities we serve. Also impacting these categories were expenses incurred in the successful marketing campaign for free checking products introduced during 2002. These products are expected to have a favorable impact on deposit growth, interest expense and service charge revenue in future periods as well as providing potential add-on sales of other financial products and services. Expenditures for the branding efforts and marketing campaigns are expected to continue in 2003.

Included in other operating expense increases for 2001 compared to 2000 were increases in filing and recording fees, legal fees, other professional fees and telephone expense of \$165 thousand, \$216 thousand, \$666 thousand and \$352 thousand, respectively. The 2001 period also included increases in losses on sale of leased vehicles and increased postage and printing costs related to privacy legislation and changes due to standardization during 2001 system conversions. The 2001 period included decreases in insurance expense, Pennsylvania use tax, promotions and deferred loan origination costs compared to 2000 levels.

Other operating expense for the 2000 period included increases in collection and repossession expenses. FDIC expense rose \$180 thousand during 2000 due to standardization of insurance fund rates. Other operating expenses for 2000 also included increases in advertising and promotions, express freight charges, charge card interchange and checkbook printing expenses which were partially offset by decreases in other professional fees, postage and printing costs.

Income tax expense was \$8.9 million during 2002 representing a decrease of \$6.4 million below the 2001 amount of \$15.3 million and compared to \$14.3 million in 2000. The Corporation's effective tax rate was 17.0% for 2002 compared to 23.3% for 2001 and 23.2% for 2000. Excluding the nonrecurring charges (litigation settlement and corporate restructuring) and rebranding costs, the Corporation's effective tax rate would have been 21.2% in 2002. The Corporation's effective tax rate continues to be favorably impacted by tax-free income from securities and bank owned life insurance.

#### Liquidity

Liquidity is a measure of the Corporation's ability to efficiently meet normal cash flow requirements of both borrowers and depositors. In the ordinary course of business, funds are generated from deposits (primary source) and the maturity or repayment of earning assets, such as securities and loans. As an additional secondary source, short-term liquidity needs may be provided through the use of overnight Federal funds purchased, borrowings through the use of lines available for repurchase agreements, and borrowings from the Federal Reserve Bank. Additionally, the Corporation's

banking subsidiary is a member of the Federal Home Loan Bank and may borrow under overnight and term borrowing arrangements. The sale of earning assets may also provide an additional source of liquidity. In addition to the previously described funding sources, the Corporation also has the ability to access the capital markets.

Liquidity risk stems from the possibility that the Corporation may not be able to meet current or future financial obligations, or the Corporation may become overly reliant on alternative funding sources. The Corporation maintains a liquidity risk management policy to manage this risk. This policy identifies the primary sources of liquidity, establishes procedures for monitoring and measuring liquidity and quantifies minimum liquidity requirements which comply with regulatory requirements. The policy also includes a liquidity contingency plan to address funding needs to maintain liquidity under a variety of business conditions. The Corporation's liquidity position is monitored by the Asset/Liability Management Committee ("ALCO").

The Corporation's long-term liquidity source is a large core deposit base and a strong capital position. Core deposits are the most stable source of liquidity a bank can have due to the long-term relationship with a deposit customer. Deposits decreased \$49.0 million in 2002 and included decreases in noninterest-bearing deposits and time deposits which were partially offset by increases in savings deposits. Non-core deposits which are time deposits in denominations of \$100 thousand or more represented 16.1% of total deposits at December 31, 2002. Non-core deposits decreased by \$7.6 million in 2002 and rose \$41.9 million in 2001 due in part to changes in public funds balances. The increase in non-core deposits during 2001 also included the issuance of brokered time deposits in the amount of \$5.0 million.

Although the Corporation's primary source of funds remains traditional deposits from within the communities served by its banking subsidiary, future sources of deposits utilized could include the use of brokered time deposits offered outside the Corporation's traditional market area. Time deposits of \$100 thousand or more at December 31, 2002, 2001 and 2000 had remaining maturities as follows:

# Maturity Distribution of Large Certificates of Deposit

(Dollar Amounts in Thousands) 2002 2000 2001 Percent Amount Percent Amount Amount Percent 97,862 20% \$ 133,017 2.7% \$ 358,112 79% 54,758 11 57,222 11 36,941 8 4 114,596 24 89,436 18 19.241 222,486 45 217,643 44 41,088 9 \$ 489,702 100% \$ 497,318 100% \$ 455,382 100%

Net loans increased \$40.4 million during 2002 as commercial loans increased by \$74.9 million and loans to individuals increased by \$31.6 million compared to year-end 2001. The 2002 period reflected decreases of \$110.8 million in residential real estate loans, due in part to the continued runoff

of the existing portfolio and sale of new loan production as the Corporation continued to change the mix of its loans.

Below is a schedule of loans by classification for the five years ended December 31, 2002:

#### Loans by Classification

				(Do	llar Amouni	ts in Thou	sands)			
	200	02	200	1	200	00	199	99	1998	
	 Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Commercial, financial,										
agricultural and other	\$ 633,955	24%	\$ 529,300	21% 5	\$ 443,618	18%	\$ 417,300	16%	\$ 377,733	16%
Real estate-construction	20,998	1	14,727	1	37,146	2	41,734	2	33,097	1
Real estate-commercial	663,220	26	638,576	25	560,066	22	495,789	20	387,166	16
Real estate-residential	739,018	28	849,787	33	932,915	37	980,506	39	1,009,903	42
Loans to individuals	505,139	19	473,515	18	450,154	18	502,465	20	517,907	22
Net leases	47,110	2	63,326	2	68,975	3	65,893	3	56,423	3
Gross loans and leases	 2,609,440	100%	2,569,231	100%	2,492,874	100%	2,503,687	100%	2,382,229	100%
Unearned income	(806)	)	(1,297)		(2,047)		(3,628)	)	(7,379)	
Total loans, and leases										
net of unearned income	\$ 2,608,634		\$2,567,934		\$2,490,827		\$2,500,059		\$2,374,850	
	 , ,		. , ,		. , , ,		. ,,		1 /- 1 1/000	

Remaining Maturity:

3 months or less

Over 12 months

Total

Over 3 months through 6 months

Over 6 months through 12 months

An additional source of liquidity is marketable securities that the Corporation holds in its investment portfolio. These securities are classified as "securities available for sale". While the Corporation does not have specific intentions to sell these securities, they have been designated as "available for sale" because they may be sold for the purpose of obtaining future liquidity, for management of interest rate risk or as part of the implementation of tax management strategies. As of December 31, 2002, securities available for sale had an amortized cost of \$1,443 million and an approximate fair value of \$1,483 million. Gross unrealized

gains were \$41.8 million and gross unrealized losses were \$2.0 million.

Based upon the Corporation's historical ability to fund liquidity needs from other sources, the current available for sale portfolio is deemed more than adequate, as the Corporation does not anticipate a need to liquidate the investments until maturity. Below is a schedule of the contractual maturity distribution of securities held to maturity and securities available for sale at December 31, 2002:

### **Maturity Distribution of Securities Held to Maturity**

(Dollar Amounts in Thousands)

Within 1 year After 1 but within 5 years After 5 but within 10 years After 10 years Total

			S	States and			Total	Weighted	
U.S. Government Agencies				Political	Other		Amortized		Average
	and C	Corporations	Sι	bdivisions	Securities		Cost		Yield*
	\$	5,056	\$	3,991	\$ 13,057	\$	22,104		6.11%
		15,031		10,809	9,377		35,217		6.76
		17,231		34,298	-0-		51,529		6.92
		41,217		47,771	-0-		88,988		5.32
	\$	78,535	\$	96,869	\$ 22,434	\$	197,838		6.08%

#### Maturity Distribution of Securities Available for Sale At Amortized Cost

(Dollar Amounts in Thousands)

Within 1 year
After 1 but within 5 years
After 5 but within 10 years
Over 10 years
Total

U.S. Treasury, and other	States and		Total	Weighted
U.S. Government Agencies	Political	Other	Amortized	Average
and Corporations	Subdivisions	Securities	Cost	Yield*
\$ 499	\$ 2,527	\$ 69,190	\$ 72,216	6.31%
177,755	5,971	59,517	243,243	4.82
133,075	8,977	13,411	155,463	5.21
664,421	98,461	209,197	972,079	5.63
\$ 975,750	\$115,936	\$351,315	\$ 1,443,001	5.48%

<sup>\*</sup>Yields are calculated on a tax-equivalent basis.

#### **Interest Sensitivity**

Market risk is the risk of loss arising from adverse changes in the fair value of financial instruments due to changes in interest rates, currency exchange rates or equity prices. The Corporation's market risk is composed primarily of interest rate risk. Interest rate risk results principally from timing differences in the repricing of assets and liabilities, changes in the relationship of rate indices and the potential exercise of free standing or embedded options.

The objective of interest rate sensitivity management is to maintain an appropriate balance between the stable growth of income and the risks associated with maximizing income through interest sensitivity imbalances. While no single number can accurately describe the impact of changes in interest rates on net interest income, interest rate sensitivity positions, or "gaps," when measured over a variety of time periods, can be informative.

An asset or liability is considered to be interest-sensitive if the rate it yields or bears is subject to change within a predetermined time period. If interest-sensitive assets ("ISA") exceed interest-sensitive liabilities ("ISL") during a prescribed time period, a positive gap results. Conversely, when ISL exceeds ISA during a time period, a negative gap results.

The cumulative gap at the 365 day repricing period was negative in the amount of \$300 million or 6.63% of total assets at December 31, 2002. A positive gap tends to indicate that earnings will be impacted favorably if interest rates rise during the period and negatively when interest rates fall during the time period. A negative gap tends to indicate that earnings will be affected inversely to interest rate changes. In other words, as interest rates fall, a negative gap should tend to produce a positive effect on earnings and when interest rates rise, a negative gap should tend to affect earnings negatively.

The primary components of ISA include adjustable rate loans and investments, loan repayments, investment maturities and money market investments. The primary components of ISL include maturing certificates of deposit, money market deposits, savings deposits, NOW accounts and short-term borrowings.

The following table lists the amounts and ratios of assets and liabilities with rates or yields subject to change within the periods indicated as of December 31, 2002 and 2001 (Dollar Amounts in Thousands):

2002	
	Cumulative
0-90 Days 91-180 Days 181-365 Days	0-365 Days
Loans \$ 962,398 \$ 157,172 \$ 295,273	\$ 1,414,843
Investments 292,206 162,578 262,287	717,071
Other interest-earning assets 1,973 -00-	1,973
Total interest-sensitive assets 1,256,577 319,750 557,560	2,133,887
Certificates of deposits 354,625 170,687 263,882	789,194
Other deposits 1,172,538 -00-	1,172,538
Borrowings 469,735 905 1,483	472,123
Total interest-sensitive liabilities 1,996,898 171,592 265,365	2,433,855
Gap \$ (740,321) \$ 148,158 \$ 292,195	\$ (299,968)
ISA/ISL 0.63 1.86 2.10	0.88
Gap/Total assets (16.36%) 3.27% 6.46%	(6.63%)
Gap/10tal assets (10.5076) 5.2176 0.4076	(0.03 /0)
2001	
	Cumulative
0-90 Days 91-180 Days 181-365 Days	0-365 Days
Loans \$ 839,279 \$ 155,276 \$ 276,760	\$ 1,271,315
Investments 154,327 90,890 180,001	425,218
Other interest-earning assets 4,250 -00-	4,250
Total interest-sensitive assets 997,856 246,166 456,761	1,700,783
Certificates of deposits 329,825 284,518 407,188	1,021,531
Other deposits 1,090,160 -00-	1,090,160
Borrowings 430,189 350 750	431,289
Total interest-sensitive liabilities 1,850,174 284,868 407,938	2,542,980
Gap \$ (852,318) \$ (38,702) \$ 48,823	\$ (842,197)
ISA/ISL 0.54 0.86 1.12	0.67
Gap/Total assets (18.60%) (0.84%) 1.07%	(18.37%)

Although the periodic gap analysis provides management with a method of measuring current interest rate risk, it only measures rate sensitivity at a specific point in time, and as a result may not accurately predict the impact of changes in general levels of interest rates or net interest income. This is exemplified as the gap analysis shows the Corporation's earnings to be negatively impacted by rising rates, but computer modeling indicates that rising rates would have a favorable impact on earnings. Therefore, to more precisely measure the impact of interest rate changes on the Corporation's net interest income, management simulates the potential effects of changing interest rates through computer modeling. The income simulation model used by the Corporation captures all assets, liabilities, and off-balance sheet financial instruments, accounting for significant variables that are believed to be affected by interest rates. These variables include prepayment speeds on mortgage loans and mortgage backed securities, cash flows from loans,

deposits and investments and balance sheet growth assumptions. The model also captures embedded options, such as interest rate caps/floors or call options, and accounts for changes in rate relationships as various rate indices lead or lag changes in market rates. The Corporation is then better able to implement strategies which would include an acceleration of a deposit rate reduction or lag in a deposit rate increase. The repricing strategies for loans would be inversely related.

The Corporation's asset/liability management policy guidelines limit interest rate risk exposure for the succeeding twelve month period. Simulations are prepared under the base case where interest rates remain flat and most likely case where interest rates are defined using projections of economic factors. Additional simulations are produced estimating the impact on net interest income of a 300 basis point (3.00%) movement upward or a 100 basis point movement downward which cannot result in more than a

7.5% change or 5.0% change, respectively, in net interest income when compared to the base case, without Board approval and a strategy in place to reduce interest rate risk below the established maximum level. These policy guidelines were changed from simulating a 300 basis point (3.00%) rise and a 300 basis point (3.00%) decline from the base case which could not result in more than a 7.5% change in net interest income, either up or down because the probability of interest rates declining by 300 basis points over the next 12 months is not likely. The analysis at December 31, 2002 indicated that a 300 basis point (3.00%) increase in interest rates would increase net interest income 208 basis points (2.08%) above the base case scenario and a 100 basis point (1.00%) decline in interest rates would decrease net interest income by 276 basis points (2.76%) below the base case scenario, over the next twelve months, both within policy limits.

The Corporation's "Asset/Liability Management Committee" ("ALCO") is responsible for the identification, assessment

and management of interest rate risk exposure, liquidity, capital adequacy and investment portfolio position. The primary objective of the ALCO process is to ensure that the Corporation's balance sheet structure maintains prudent levels of risk within the context of currently known and forecasted economic conditions and to establish strategies which provide the Corporation with appropriate compensation for the assumption of those risks. The ALCO attempts to mitigate interest rate risk through the use of strategies such as asset sales, asset and liability pricing and matched maturity funding. The ALCO strategies are established by the Corporation's senior management. The ALCO continues to evaluate the use of derivative instruments to protect against the risk of adverse price or interest rate movements on the values of certain assets and liabilities, although none are being utilized currently.

Final loan maturities and rate sensitivities of the loan portfolio excluding consumer installment and mortgage loans and before unearned income at December 31, 2002, were as follows (Dollar Amounts in Thousands):

Within One	One to	After	
Year	5 Years	5 Years	Total
\$ 198,444	\$ 98,978	\$ 99,897	\$ 397,319
-0-	175	300	475
7,309	3,495	10,194	20,998
44,317	114,224	504,679	663,220
22,222	29,069	184,870	236,161
\$ 272,292	\$ 245,941	\$ 799,940	\$1,318,173
	\$ 116,744	\$ 205,679	
	129,197	594,261	
	\$ 245,941	\$ 799,940	
	Year \$ 198,444 -0- 7,309 44,317 22,222	Year         5 Years           \$ 198,444         \$ 98,978           -0-         175           7,309         3,495           44,317         114,224           22,222         29,069           \$ 272,292         \$ 245,941           \$ 116,744           129,197	Year         5 Years         5 Years           \$ 198,444         \$ 98,978         \$ 99,897           -0-         175         300           7,309         3,495         10,194           44,317         114,224         504,679           22,222         29,069         184,870           \$ 272,292         \$ 245,941         \$ 799,940           \$ 116,744         \$ 205,679           129,197         594,261

#### **Credit Review**

Maintaining a high quality loan portfolio is of great importance to the Corporation. The Corporation manages the risk characteristics of the loan portfolio through the use of prudent lending policies and procedures and monitors risk through a periodic review process provided by internal auditors, regulatory authorities and our loan review staff. These reviews include the analysis of credit quality, diversification of industry, compliance to policies and procedures, and an analysis of current economic conditions.

In the management of its credit portfolio, the Corporation emphasizes the importance of the collectibility of loans and leases as well as asset and earnings diversification. The Corporation immediately recognizes as a loss all credits judged to be uncollectible and has established an allowance for credit losses that may exist in the portfolio at a point in time, but have not been specifically identified.

The Corporation's written lending policy requires certain underwriting standards to be met prior to funding any loan, including requirements for credit analysis, collateral value coverage, documentation and terms. The principal factor used to determine potential borrowers' creditworthiness is business cash flows or consumer income available to service debt payments. Secondary sources of repayment, including collateral or guarantees, are frequently obtained.

The lending policy provides limits for individual and bank committees lending authorities. In addition to the bank loan approval process, requests for borrowing relationships which will exceed one million dollars must also be approved by the Corporation's Credit Committee. This Committee consists of a minimum of three members of the Corporation's Board of Directors. The Corporation has an additional level of approval for credit relationships between \$500 thousand and \$1.0 million. This procedure requires approval of those credits by a committee consisting of senior lenders of the Corporation.

Commercial and industrial loans are generally granted to small and middle market customers for operating, expansion or asset acquisition purposes. Operating cash flows of the business enterprise are identified as the principal source of repayment, with business assets held as collateral. Collateral margins and loan terms are based upon the purpose and

structure of the transaction as set forth in loan policy.

Commercial real estate loans are granted for the acquisition or improvement of real property. Generally, commercial real estate loans do not exceed 75% of the appraised value of property pledged to secure the transaction. Repayment of such loans are expected from the operations of the subject real estate and are carefully analyzed prior to approval.

Real estate construction loans are granted for the purposes of constructing improvements to real property, both commercial and residential. On-site inspections are conducted by qualified individuals prior to periodic permanent project financing, which is generally committed prior to the commencement of construction financing.

Real estate loans secured by 1-4 family residential housing properties are granted subject to statutory limits in effect for each bank regarding the maximum percentage of appraised value of the mortgaged property. Residential loan terms are normally established in compliance with secondary market requirements. Residential mortgage portfolio interest rate risk is controlled by secondary market sales, variable interest rate loans and balloon maturities.

Loans to individuals represent financing extended to consumers for personal or household purposes, including automobile financing, education, home improvement and personal expenditures. These loans are granted in the form of installment, credit card or revolving credit transactions. Consumer creditworthiness is evaluated on the basis of ability to repay, stability of income sources and past credit history.

The Corporation maintains an allowance for credit losses at a level deemed sufficient to absorb losses which are inherent in the loan and lease portfolios at each balance sheet date. Management reviews the adequacy of the allowance on a quarterly basis to ensure that the provision for credit losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is appropriate based on management's assessment of probable estimated losses. The Corporation's methodology for assessing the appropriateness of the allowance for credit losses consists of several key elements. These elements include a specific allowance for

primary watch list classified loans, a formula allowance based on historical trends, an additional allowance for special circumstances and an unallocated allowance.

While the Corporation consistently applies the following comprehensive methodology and procedure described in Note 1 "Accounting Policies," allowance for credit loss methodologies incorporate management's current judgments about the credit quality of the loan portfolio as well as collection probabilities for problem credits. Although management considers the allowance for credit losses to be adequate based on information currently available, additional allowance for credit loss provisions may be necessary due to changes in management estimates and assumptions about asset impairment, information about borrowers that indicate changes in the expected future cash flows or changes in economic conditions. The allowance for credit losses and the provision for credit losses are significant elements of the Corporation's financial statements, therefore management periodically reviews the processes and procedures utilized in determining the allowance for credit losses to identify potential enhancements to these processes including development of additional management information systems to ensure that all relevant factors are appropriately considered in the allowance analysis. In addition, the Corporation maintains a system of internal controls which are independently monitored and tested by internal audit and loan review staff to ensure that the loss estimation model is maintained in accordance with internal policies and procedures as well as generally accepted accounting principals.

Since all identified losses are immediately charged off, no portion of the allowance for credit losses is restricted to any individual credit or groups of credits, and the entire allowance is available to absorb any and all credit losses. For analytical purposes, the following table sets forth an allocation of the allowance for credit losses at December 31 according to the categories indicated. Management feels the unallocated portion of the reserve is necessary due to the uncertain economic and geo-political environment and its impact on a variety of sectors such as health care, lodging and energy.

	(Dollar Amounts in Thousands)				
	2002	2001	2000	1999	1998
Commercial, industrial, financial, agricultural and other	\$ 7,856	\$ 6,315	\$ 6,263	\$ 6,321	\$ 4,375
Real estate-construction	600	432	643	831	414
Real estate-commercial	7,201	9,808	9,064	7,675	5,119
Real estate-residential	5,294	7,379	10,211	9,928	10,319
Loans to individuals	3,035	3,845	4,938	5,131	5,223
Lease financing receivables	259	401	638	586	512
Unallocated	10,251	5,977	1,844	3,067	6,342
Total	\$34,496	\$34,157	\$33,601	\$33,539	\$ 32,304
Allowance as percentage of average total loans	1.33%	1.34%	1.34%	1.39%	1.32%

Other than those described below, there are no material credits that management has serious doubts as to the borrower's ability to comply with the present loan repayment terms. The following table identifies nonperforming loans at December 31. A loan is placed in a nonaccrual status at the time when ultimate collectibility of principal or interest, wholly or partially, is in doubt. Past

due loans are those loans which were contractually past due 90 days or more as to interest or principal payments but are well secured and in the process of collection. Renegotiated loans are those loans which terms have been renegotiated to provide a reduction or deferral of principal or interest as a result of the deteriorating financial position of the borrower.

# Nonperforming and Impaired Assets and Effect on Interest Income Due to Nonaccrual

	(Dollar Amounts in Thousands)				
	2002	2001	2000	1999	1998
Loans on nonaccrual basis	\$23,450	\$22,899	\$10,698	\$12,765	\$ 9,677
Past due loans	14,774	17,781	22,086	15,815	15,780
Renegotiated loans	207	832	2,263	62	64
Total nonperforming loans	\$38,431	\$41,512	\$35,047	\$28,642	\$ 25,521
Nonperforming loans as a percentage of total loans	1.47%	1.62%	1.41%	1.15%	1.07%
Allowance as percentage of nonperforming loans	89.76%	82.28%	95.87%	117.10%	126.58%
Other real estate owned	\$ 1,651	\$ 1,619	\$ 1,661	\$ 1,707	\$ 2,370
Gross income that would have been recorded at original rates	\$ 1,542	\$ 1,422	\$ 750	\$ 724	\$ 961
Interest that was reflected in income	286	750	333	458	286
Net reduction to interest income due to nonaccrual	\$ 1,256	\$ 672	\$ 417	\$ 266	\$ 675

The reduction of income due to renegotiated loans was less than \$50 thousand in any year presented.

Nonperforming loan levels at December 31, 2002 decreased \$3.1 million compared to 2001 levels as decreases in past due loans and renegotiated loans were slightly offset by an increase in nonaccrual loans. Nonaccrual loans include two significant credits in both periods. The largest credit (\$6.2 million) carries an 80% guaranty of U.S. government agency. While approximately \$2.9 million is expected to be collected in the second quarter of 2003 as a sale of the underlying assets is pending, the remaining balance should be resolved early in the third quarter of 2003. The second credit, which was \$5.9 million at year-end 2001, continues to be resolved through the liquidation of collateral and exercising other remedies. The balance outstanding at December 31, 2002 for this credit was \$3.2 million. While the final resolution of this credit is uncertain, management's estimate of the potential loss on this credit is reserved.

Past due loans for the 2002 period decreased \$3.0 million compared to the corresponding period of 2001 and included decreases in all major categories including loans secured by residential real estate (down \$814 thousand), commercial real estate (down \$999 thousand) and other loans (down \$865 thousand). Renegotiated loans also fell, decreasing by \$625 thousand for the 2002 period. Nonperforming loans as a percentage of total loans was 1.47% at December 31, 2002,

down from the 1.62% reported at December 31, 2001.

The Corporation's loan portfolio continues to be monitored by senior management to identify potential portfolio risks and detect potential credit deterioration in the early stages. The Corporation has a "Watchlist Committee" which includes credit workout officers of the bank and meets biweekly to review watchlist credits for workout progress or deterioration. Loan loss adequacy and the status of significant nonperforming credits are monitored on a quarterly basis by a committee made up of senior officers of the bank and parent company. These committees were established to provide additional internal monitoring and analysis in addition to that provided by the Credit Committees of the bank and parent company. Credit risk is mitigated during the loan origination process through the use of sound underwriting policies and collateral requirements and its previously described committee structure. Management also attempts to minimize loan losses by analyzing and modifying collection techniques on a periodic basis. Management believes that the allowance for credit losses and nonperforming loans remained safely within acceptable levels.

# **Capital Resources**

Equity capital stood at \$401.4 million at December 31, 2002, a \$31.3 million rise compared to December 31, 2001. Dividends declared reduced equity by \$35.6 million during

2002 as dividends were increased over 2001 levels. The retained net income of \$7.9 million remained in permanent capital to fund future growth and expansion. Long-term debt payments and fair value adjustments to unearned ESOP shares increased equity by \$1.2 million. The market value adjustment to securities available for sale increased equity by \$17.1 million in 2002. Amounts paid to fund the discount on reinvested dividends reduced equity by \$637 thousand. Proceeds from the issuance of treasury shares to provide for stock options exercised increased equity by \$5.5 million during 2002, while the tax benefit related to the stock options, increased equity by \$224 thousand.

A capital base can be considered adequate when it enables the Corporation to intermediate funds responsibly and provide related services while protecting against future uncertainties. The evaluation of capital adequacy depends on a variety of factors, including asset quality, liquidity, earnings history and prospects, internal controls and management caliber. In consideration of these factors, management's primary emphasis with respect to the Corporation's capital position is to maintain an adequate and stable ratio of equity to assets. See Note 25 to the Consolidated Financial Statements for an analysis of regulatory capital guidelines and the Corporation's capital ratios relative to these measurement standards.

#### **Risk Management**

In the normal course of business the Corporation assumes various types of risk. The Corporation has identified twentysix standard risks which have been summarized into seven major risk categories. The seven major risk categories include credit risk, market risk, liquidity risk, compliance/ legal risk, operational risk, reputation risk and strategic risk. Credit risk, market risk and liquidity risk are discussed in this Management's Discussion and Analysis of Financial Condition and Results of Operations section. The remaining major risk categories are defined as follows: compliance/ legal risk – arises from violations of, or non-compliance with laws, rules, regulations, prescribed practices, or ethical standards; operational risk – threat created by inadequate information systems, operational problems, weak internal control systems, fraud, or any other unforeseen catastrophes; reputation risk – the risk to earnings or capital arising from negative public opinion; and strategic risk – this risk arises from adverse business decisions or improper implementation of those decisions. These factors and others could impact the Corporation's business, financial condition and results of operation.

Corporate management has taken strong and wide-ranging actions to enhance the awareness of and proactively manage risk within the Corporation. In addition to establishing a comprehensive policy and procedure manual that is updated and regularly communicated throughout the Corporation, the

Senior Vice President, Risk Management, an executive officer level position, oversees all aspects of the risk process. Our committee structure embraces a risk management culture, which begins with the Risk Committee that provides oversight and monitoring of key risk areas. The Risk Committee, which is chaired by the Senior Vice President, Risk Management, and has representation from all of the disciplines across the organization, meets to discuss and assess current risks and emerging risks as well as to identify solutions and mitigants. Credit quality and loan loss adequacy issues are addressed by the Credit Quality, Watch List and Loan Loss Reserve committees. Additional committees include Security which is responsible for coordinating the security program, Privacy which focuses on safeguarding client information, ALCO which monitors interest rate and liquidity risks and Disclosure which evaluates internal controls regarding information utilized in certain regulatory reports as well as reviewing those reports and the disclosure process to ensure that disclosures are timely, complete and accurate.

The Risk Department has specific procedures to analyze and quantify risks in the seven major risk categories. Gaps between inherent risks and mitigants are quantified and reviewed by the Risk Committee, while management continually reviews the mitigants and controls to ensure their continuity with internal audit validating their existence and effectiveness. Risk gaps are compiled to develop a risk rating, which is incorporated into the balanced scorecard measure and is reported to the Board of Directors. An analytical review of key indicators, both monetary and non-monetary, as well as other current information that may become available through discussions with management serves as an early warning system to detect potential deteriorating internal controls. All new initiatives and products are subject to a risk assessment prior to being presented for implementation. An annual assessment of risk is also performed to identify potential threat areas to our computer systems. Our Internal Audit staff performs routine and consistent information technology reviews of identified risk areas, security measures, and control processes. In addition, the Corporation annually retains outside experts to test potential high-risk areas such as Internet based processes.

With these processes in place the Corporation believes that its objective of establishing a risk culture that identifies, measures, controls and monitors events or actions that may adversely affect our organization has been achieved. Our goal is not to eliminate risk but to understand fully the risk the Corporation is assuming and appropriately manage those risks.

### **Inflation and Changing Prices**

Management is aware of the impact inflation has on interest rates and therefore the impact it can have on a bank's performance. The ability of a financial institution to cope

with inflation can only be determined by analyzing and monitoring its asset and liability structure. The Corporation monitors its asset and liability position with particular emphasis on the mix of interest-sensitive assets and liabilities in order to reduce the effect of inflation upon its performance. However, it must be remembered that the asset and liability structure of a financial institution is substantially different from an industrial corporation in that virtually all assets and liabilities are monetary in nature, meaning that they have been or will be converted into a fixed number of dollars regardless of changes in general price levels. Examples of monetary items include cash, loans and deposits. Nonmonetary items are those assets and liabilities

which do not gain or lose purchasing power solely as a result of general price level changes. Examples of nonmonetary items are premises and equipment.

Inflation can have a more direct impact on categories of noninterest expenses such as salaries and wages, supplies and employee benefit costs. These expenses are very closely monitored by management for both the effects of inflation and increases relating to such items as staffing levels, usage of supplies and occupancy costs.

#### **COMMON STOCK INFORMATION**

First Commonwealth Financial Corporation (the "Corporation") is listed on the New York Stock Exchange under the symbol "FCF." The approximate number of holders of record of the Corporation's common stock is 13,500. The table below sets forth the high and low sales prices per share and cash dividends declared per share for common stock of the Corporation.

			Cash
			Dividends
Period	High Sale	Low Sale	Per Share
2002			
First Quarter	\$ 14.00	\$ 11.51	\$ 0.150
Second Quarter	\$ 14.12	\$ 12.53	\$ 0.150
Third Quarter	\$ 13.37	\$ 11.62	\$ 0.150
Fourth Quarter	\$ 12.35	\$ 10.84	\$ 0.155
			Cash
			Dividends
Period	High Sale	Low Sale	Per Share
2001			
First Quarter	\$ 11.45	\$ 9.50	\$ 0.145
Second Quarter	\$ 15.00	\$ 10.30	\$ 0.145
Third Quarter	\$ 14.35	\$ 10.80	\$ 0.145
Fourth Quarter	\$ 13.00	\$ 11.10	\$ 0.150

#### OUR MISSION

THE MISSION OF FIRST COMMONWEALTH FINANCIAL CORPORATION IS TO MAXIMIZE THE LONG-TERM TOTAL RETURN TO SHAREHOLDERS.

#### Shareholder Value

First Commonwealth is committed to building share-holder value. It is our mission, our highest priority. Value is delivered through a combination of total return (dividend yields plus market price appreciation), market liquidity (the ease of buying or selling First Commonwealth shares), and shareholder services. This section of our annual report summarizes the many services that are made available to our shareholders.

### **Annual Meeting**

The Annual Meeting of Shareholders will be held at: First Commonwealth Place 654 Philadelphia St., Indiana, PA On Monday, April 21, 2003 at 3:00 PM.

#### Common Stock

First Commonwealth Financial Corporation common stock is listed on The New York Stock Exchange and is traded under the symbol FCF. Current market prices for First Commonwealth Financial Corporation common stock can be obtained from your local stock broker or by calling the Corporation at (724) 349-7220 (in Indiana, PA) or 1-800-331-4107 (outside Indiana, PA).

#### Transfer Agent

#### The Bank of New York

Telephone Inquiries: 1-800-524-4458

Address Shareholder Inquiries To:

Shareholder Relations Department

P.O. Box 11258

**Church Street Station** 

New York, NY 10286

E-Mail Address:

Shareowner-svcs@bankofny.com

The Bank of New York's Stock Transfer Website:

http://www.stockbny.com

Send Certificates For Transfers and Address Changes To:

Receive and Deliver Department

P.O. Box 11002

**Church Street Station** 

New York, NY 10286

# **Dividend Payments**

Subject to the approval of the Board of Directors, quarterly cash dividends are paid on or about the 15th day of January, April, July and October.

#### Dividend Reinvestment

First Commonwealth Financial Corporation's Dividend Reinvestment Plan offers shareholders an opportunity to reinvest their dividends in additional shares of the Corporation's common stock. Once enrolled in the plan, participants may also purchase shares through voluntary cash investments. For more information on the plan, please call The Bank of New York, Plan Administrator, at 1-800-524-4458.

For shareholders who do not participate in the Dividend Reinvestment Plan, Automated Direct Dividend Deposit Service is available for direct deposit of quarterly dividend payments to a checking or savings account. To enroll, please call The Bank of New York at 1-800-524-4458 for an Authorization Form (completed forms must be received by the Bank 30 days prior to dividend payment date).

### Form 10K

A copy of the Form 10K as filed with the Securities and Exchange Commission will be provided to any shareholder on request to the Corporation, to the attention of the Corporate Secretary.

#### Investor/Shareholder Inquiries

Requests for information or assistance regarding the corporation should be directed to the Corporation, to the attention of Shareholder Relations, 1-800-331-4107.



# First Commonwealth Financial Corporation

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