













Building the foundation

upon which successful communities grow

2004 Annual Report





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## A Message to Shareholders

he year of 2004 was another year of progress for First Commonwealth highlighted by growth of over \$1 billion in assets and substantial expansion of our community office network. This growth has been balanced with a continued emphasis on improving our corporate governance and risk management processes.

First Commonwealth Financial Corporation reported net income of \$16.6 million for the fourth quarter of 2004 that translates into \$0.24 basic and diluted earnings per share for the quarter. This is compared to net income of \$12.7 million and basic and diluted earnings per share of \$0.21 for the fourth



First Commonwealth enters 2005 with confidence in our strategic plan to grow and improve the corporation. The continued support and confidence of the First Commonwealth shareholders is greatly appreciated.

quarter of 2003. Fourth quarter 2004 earnings per share reflect an increase of 14.29% over the same quarter of 2003. Return on equity was 12.31% and return on assets was 1.06% for the fourth quarter of 2004 compared to 12.07% and 1.03% respectively for the related 2003 period.

Net income for the year ended December 31, 2004, was \$38.7 million or \$0.59 basic and \$0.58 diluted earnings per share compared to \$53.3 million net income and \$0.90 basic and diluted earnings per share for the year ended December 31, 2003. Return on equity was 7.82% and return on assets was 0.66% for the full year of 2004 compared to 12.95% and 1.12% respectively for the year 2003.

The full year 2004 results included a previously disclosed charge of \$29.5 million (\$19.2 million after tax) representing a penalty for the prepayment of \$440 million of Federal Home Loan Bank (FHLB) long-term borrowings. The refinancing expanded the maturity distribution of the company's FHLB advances in order to minimize the impact of maturities on any one year. This action also improved net interest margin through lower interest cost on the FHLB advances. The prepayment penalty, on an after-tax basis, reduced the company's earnings per share for year 2004 by \$0.29. Results for the year 2003 included a \$3.0 million (pre-tax) gain on the sale of two branches. The gain on an after-tax basis added \$2.0 million or \$0.03 per share to the 2003 results.

The 2004 fourth quarter and full year amounts incorporate results of two acquisitions: Pittsburgh Financial Corp. acquired on December 5, 2003, as well as GA Financial, Inc. acquired on May 24, 2004. The results of operations for both acquisitions are included from the date of acquisition. These two acquisitions increased the total assets of the corporation by over \$1 billion in assets and added 19 community offices in the Pittsburgh market.

A massive effort has been made throughout the corporation during 2004 in order to implement Section 404 of the Sarbanes-Oxley Act. Section 404 requires management to prepare reports on internal controls and the independent auditor to attest to these reports as part of its audit. The reports of both management and the independent auditors are contained in this annual report. While this process has been both expensive and time consuming, First Commonwealth remains fully committed to complete compliance with all the requirements of the Sarbanes-Oxley Act.

growth

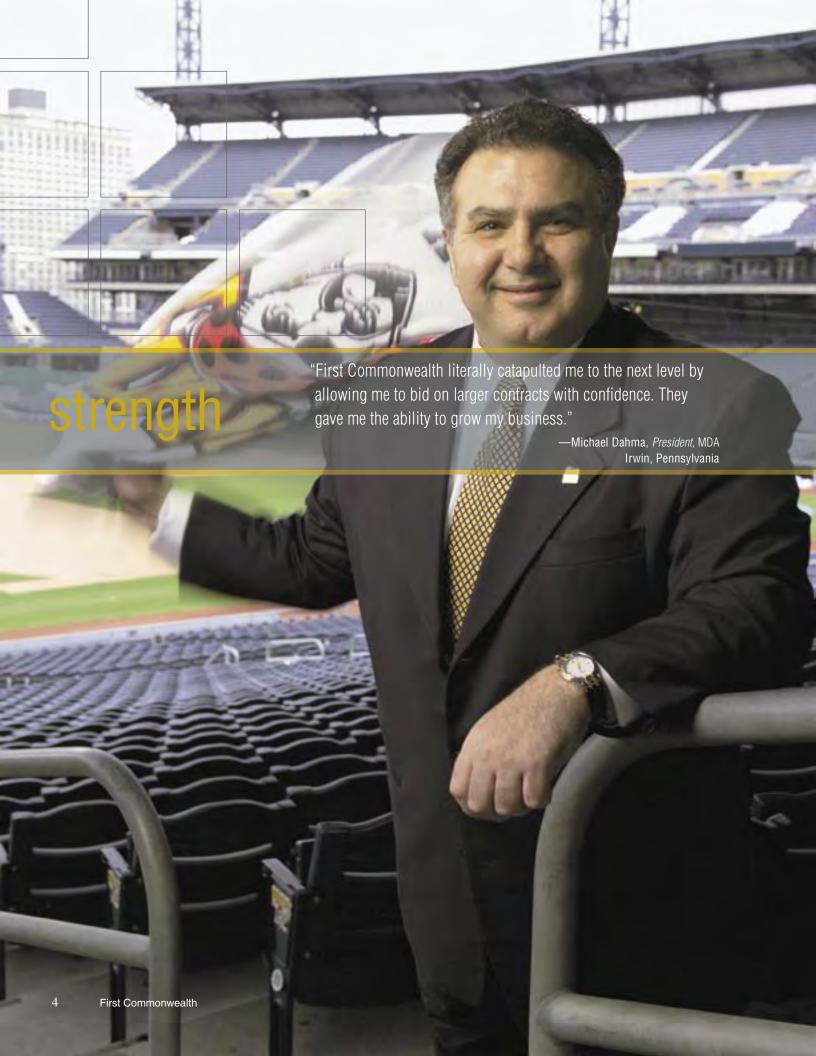
In this annual report we highlight three business clients that have benefited their communities as a result of their successes. The role of First Commonwealth in partnering with its clients is to provide a wide range of financial products and services that allow their businesses to grow and thrive.

In addition to supporting the communities through economic activity, First Commonwealth continues to emphasize community development through the civic involvement of our employees. The leadership of our people is very important to many civic and charitable organizations that are critical to the overall quality of life in the communities in which we operate. The recipients of the "Golden Tower" and the "Spirit of Community Service" awards for 2004 are listed elsewhere in this report. I congratulate these recipients and thank all of the First Commonwealth employees for their community involvement.

First Commonwealth enters 2005 with confidence in our strategic plan to grow and improve the corporation. The continued support and confidence of the First Commonwealth shareholders is greatly appreciated.

Joseph E. O'Dell

President and Chief Executive Officer, First Commonwealth Financial Corporation



uccessful communities—large and small—all have one thing in common. They are built on a solid foundation. A strong economy. A network of well-run civic and service organizations. Good schools. People who care about each other. Successful communities allow businesses to profit and grow. They employ people. They encourage ideas and innovation. What provides the solid foundation for communities that prosper? It is the people who invest in their success. And that's what First Commonwealth does every day.



In 2004, First Commonwealth was named the #1 Small Business
Administration lender in Western Pennsylvania. The bank is also
#1 in the state and #6 in the country in SBA CommunityExpress loans.

When September 11, 2001 hit, businesses like Michael Dahma Associates (MDA) took a hit too. MDA, based in Irwin, Pennsylvania, is a promotional products distributor—everything from coffee cups to gold watches—for virtually any sized organization. But promotional



products suddenly became low priorities for businesses, and Michael Dahma, MDA's founder, was receiving few orders.

What Michael needed was cash flow to get him through until new contracts came along. And that's what First Commonwealth vice president for the Southwest Region Alex Lima helped provide. A Small Business Administration loan and a subsequent line of credit kept MDA on its feet and allowed it to fulfill the biggest contract in its history: 32,000 beach towels for the Pittsburgh Pirates. "I can't thank First Commonwealth enough for what they have helped our company accomplish," Michael said.



eople don't necessarily think of banks as being at the core of community success, but First Commonwealth thinks about it all the time. First Commonwealth is behind the scenes when an entrepreneur has a great idea for a new business but needs the capital to get started. First Commonwealth is there to find creative ways to keep a struggling business operating. First Commonwealth is committed to offering strategies to help existing or well-established businesses grow.



A longstanding community establishment would have been sorely missed had it closed its doors forever. Instead, First Commonwealth found a creative financial solution for its owner, allowing her to fulfill her dream.

A staple in the Indiana community for over 30 years, Coyne's Pub was a small Irish restaurant with a faithful clientele and a reputation for good food and good company. When the Coynes decided it was time to close, however, their daughter, Ann "wasn't ready for it to be over." Coyne's Pub had not been remodeled since the 1970s; Ann was determined to bring it up to par and use local materials and contractors to do it. With the help of First Commonwealth vice president and market manager Bill Staffen, and a creative commercial loan, Ann found a way to give



Indiana its restaurant back.
Since Coyne's Pub reopened on
St. Patrick's Day 2004, its business
has increased both in numbers of
customers and employees.



irst Commonwealth is also there when individuals and families need mortgages, home equity loans, insurance, and financial advice. First Commonwealth's first priority has always been to serve and strengthen the communities in which it has a presence. Through its employees and its products, as well as its philosophy, First Commonwealth builds relationships with people all over Pennsylvania, with the intent of providing the impetus, the capital, and the service to promote success. First Commonwealth is building the foundation upon which successful communities grow.





First Commonwealth believes that new businesses are essential to strengthening communities. Its officers listen to people with good ideas and sound business plans, enabling them to start, and sustain, new companies.

## **Garrett Haines and Jay Marshall**

were two friends who decided to abandon their conventional careers and pursue what they really loved in life. Out of their passion for music, sound, and technology, Treelady Enterprises was born. Treelady Enterprises is a three-pronged company that includes a recording studio for remastery work, recording, and audio forensics; a technical design division that develops interactive media; and a music academy that will provide instrumental and vocal music lessons for members of the community.

With a business plan in place, Garrett and Jay needed to move their ideas—and equipment—out of the



basement and into better spaces. With help from First Commonwealth vice president and market manager David McNichol, Treelady Enterprises received a loan from which they could draw to renovate a building, purchase more equipment, and expand the business.

## **First Commonwealth Affiliate Presidents**



Front row (L to R): William A. Mrozowski, Richard R. Applegate, Sue A. McMurdy Back row (L to R): Anthony S. Hewitt, Gerard M. Thomchick, Johnston A. Glass

#### Richard R. Applegate

President & Chief Executive Officer
First Commonwealth
Financial Advisors
1001 Village Run Road
Wexford, PA 15090
(724) 933-4515

## Johnston A. Glass

President & Chief Executive Officer
First Commonwealth Bank
Central Offices
Philadelphia and Sixth Streets
Indiana, PA 15701
(724) 349-3400

#### **Anthony S. Hewitt**

President & Chief Executive Officer
First Commonwealth Insurance Agency
First Commonwealth Place
654 Philadelphia Street
Indiana, PA 15701
(724) 349-6056

## Sue A. McMurdy

President & Chief Executive Officer
First Commonwealth
Systems Corporation
22 North Sixth Street
Indiana, PA 15701
(724) 349-4310

#### William A. Mrozowski

President & Chief Executive Officer
First Commonwealth Trust Company
614 Philadelphia Street
Indiana, PA 15701
(724) 465-3282

## Gerard M. Thomchick

President & Chief Executive Officer
First Commonwealth Professional
Resources Inc.
22 North Sixth Street
Indiana, PA 15701
(724) 349-7220

#### President

Commonwealth Trust Credit Life Insurance Company 2700 North Third Street, Suite 3050 Phoenix, AZ 85004

Chairman & President
FraMal Holdings Corporation
1105 North Market Street
Wilmington, DE 19899

## **Board of Directors**



Front row (L to R): Johnston A. Glass, Laurie Stern Singer, James W. Newill Middle row (L to R): Joseph E. O'Dell, Alan R. Fairman, David S. Dahlmann, E. James Trimarchi Back row (L to R): Robert J. Ventura, Edward T. Côté, Ray T. Charley, David R. Tomb Jr., Esq. Dale P. Latimer and John A. Robertshaw Jr. were unavailable for the photo.

#### Ray T. Charley

Greensburg

Chief Executive Officer, Thomi Company

#### Edward T. Côté

Ligonier

Associate, Wakefield Associates, L.P.

#### David S. Dahlmann

Greensburg

Adjunct Professor, Saint Vincent College

## Alan R. Fairman

Dubois

Partner, Fairman Drilling Company

## Johnston A. Glass

Indiana

Vice Chairman, First Commonwealth Financial Corporation, and President and Chief Executive Officer, First Commonwealth Bank

#### Dale P. Latimer

New Alexandria

Chairman of the Board and Chief Executive Officer,

R & L Development Company

#### James W. Newill

Highland Beach, FL

Certified Public Accountant, Former President, J.W. Newill Company

#### Joseph E. O'Dell

Indiana

President and Chief Executive Officer, First Commonwealth Financial Corporation

#### John A. Robertshaw Jr.

Greensburg

President, Robertshaw Management, LTD

#### **Laurie Stern Singer**

Allison Park

President, Allegheny Valley Development Corporation

## David R. Tomb Jr., Esq.

Indiana

Attorney at Law

#### E. James Trimarchi

Indiana

Chairman of the Board, First Commonwealth Financial Corporation

## Robert J. Ventura

Pittsburgh

Principal, Ventura Group, LLC



Corporate Executive Offices

## **Corporate Information**

### **Corporate Description**

First Commonwealth Financial Corporation is a Pennsylvania business corporation established in 1983, registered as a bank holding company by the Board of Governors of the Federal Reserve System.

#### **Executive Offices**

Old Courthouse Square, 22 North Sixth Street Indiana, Pennsylvania

## **Mailing Address**

Post Office Box 400 Indiana, Pennsylvania 15701-0400 Telephone (724) 349-7220

#### **Executive Officers**

E. James Trimarchi Chairman of the Board

Joseph E. O'Dell President and Chief Executive Officer

Johnston A. Glass *Vice Chairman, Growth* 

Gerard M. Thomchick Senior Executive Vice President and Chief Operating Officer

John J. Dolan

Executive Vice President and Chief

Financial Officer

William R. Jarrett
Executive Vice President and
Chief Risk Officer

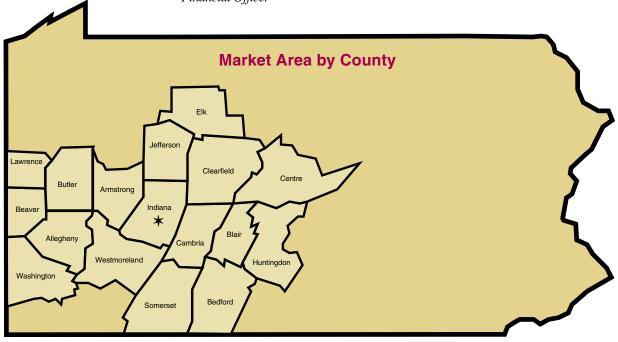
Sue A. McMurdy Senior Vice President and Chief Information Officer

David R. Tomb Jr., Esq. Senior Vice President, Secretary and Treasurer

Thaddeus J. Clements Senior Vice President, Human Resources

R. John Previte Senior Vice President, Investments

For other information call our Convenience Banking Center at 1-800-711-BANK (2265) or visit our Web site: www.fcbanking.com



#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

First Commonwealth's management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). Under the supervision and with the participation of management, including First Commonwealth's principal executive officer and principal financial officer, First Commonwealth conducted an evaluation of the effectiveness of internal control over financial reporting based on the framework in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems, determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Based on First Commonwealth's evaluation under the framework in Internal Control-Integrated Framework, management concluded that internal control over financial reporting was effective as of December 31, 2004. Management's assessment of the effectiveness of internal control over financial reporting as of December 31, 2004 has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report which is included herein.

First Commonwealth Financial Corporation

Indiana, Pennsylvania

March 10, 2005

Joseph E. O'Dell

President and Chief Executive Officer

Executive Vice President and Chief Financial Officer

John J. Dolan

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders of First Commonwealth Financial Corporation

We have audited management's assessment, included in the accompanying Management's Report on Internal Control over Financial Reporting, that First Commonwealth Financial Corporation (the Company) maintained effective internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that the Company maintained effective internal control over financial reporting as of December 31, 2004, is fairly stated, in all material respects, based on the COSO criteria. Also, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2004, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of the Company as of December 31, 2004 and 2003, and the related consolidated statements of income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2004 and our report dated March 10, 2005 expressed an unqualified opinion thereon.

Pittsburgh, Pennsylvania

Ernst + Young LLP

March 10, 2005

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Shareholders of First Commonwealth Financial Corporation

We have audited the accompanying consolidated balance sheets of First Commonwealth Financial Corporation and subsidiaries (the "Company") as of December 31, 2004 and 2003, and the related consolidated statements of income, shareholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits. The financial statements of the company for the year ended December 31, 2002 were audited by other auditors whose report dated January 22, 2003, expressed an unqualified opinion on those statements.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, based on our audits and, for 2002, the report of other auditors, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Company at December 31, 2004 and 2003, and the consolidated results of their operations and their cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Company's internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 10, 2005 expressed an unqualified opinion thereon.

Pittsburgh, Pennsylvania

Ernst + Young LLP

March 10, 2005

## CONSOLIDATED BALANCE SHEETS

(Dollar Amounts in Thousands)

		Γ	December 31,	
		2004		2003
ASSETS				
Cash and due from banks	\$	79,591	\$	82,510
Interest-bearing bank deposits		2,403		5,362
Securities available for sale, at market		2,162,313		1,969,176
Securities held to maturity, at amortized cost, (Market value				
\$81,886 in 2004 and \$109,609 in 2003)		78,164		104,254
Loans		3,515,085		2,825,337
Unearned income		(252)		(455)
Allowance for credit losses		(41,063)		(37,385)
Net loans		3,473,770		2,787,497
Premises and equipment		56,965		46,538
Other real estate owned		1,814		1,866
Goodwill		123,607		29,854
Amortizing intangibles, net		17,513		3,256
Other assets		202,338		158,882
Total assets	\$	6,198,478	\$	5,189,195
LIABILITIES				
Deposits (all domestic):				
Noninterest-bearing	\$	480,843	\$	408,647
Interest-bearing	,	3,363,632	•	2,879,628
Total deposits		3,844,475		3,288,275
Short-term borrowings		946,474		634,127
Other liabilities		35,977		41,875
Subordinated debentures		108,250		75,304
Other long-term debt		731,324		718,668
Total long-term debt		839,574		793,972
Total liabilities		5,666,500		4,758,249
SHAREHOLDERS' EQUITY				
Preferred stock, \$1 par value per share, 3,000,000 shares authorized, none issued		-0-		-0-
Common stock \$1 par value per share, 100,000,000 shares authorized; 71,978,568 shares issued and 69,868,908 shares outstanding in 2004;				
63,704,445 shares issued and 60,712,020 shares outstanding in 2003		71,978		63,704
Additional paid-in capital		175,453		79,581
Retained earnings		307,363		312,261
Accumulated other comprehensive income		10,002		15,173
Treasury stock (2,109,660 and 2,992,425 shares at December 31, 2004		10,002		13,173
and 2003, respectively at cost)		(26,643)		(37,779)
Unearned ESOP shares		(2 <b>0,04</b> 3) (6,175)		(37,779) (1,994)
Total shareholders' equity		531,978		430,946
Total liabilities and shareholders' equity	<u></u>	6,198,478	\$	5,189,195
Total Habilities and shareholders equity	φ	0,170,470	J)	5,107,175

 $\label{thm:companying} \textit{The accompanying notes are an integral part of these consolidated financial statements}.$ 

## CONSOLIDATED STATEMENTS OF INCOME

(Dollar Amounts in Thousands, except per share data)

		2004	Years F	Ended December 3	31,	2002
Interest Income		2004		2003		2002
Interest and fees on loans	\$	189,629	\$	164,441	\$	179,901
Interest and dividends on investments:						
Taxable interest		75,309		66,716		84,137
Interest exempt from Federal income taxes Dividends		11,447 1,600		10,561 2,038		9,520 1,973
Interest on Federal funds sold		1,000 6		2,036 4		1,973
Interest on bank deposits		34		13		31
Total interest income		278,025		243,773		275,568
Interest Expense						
Interest on deposits		58,890		60,100		78,572
Interest on short-term borrowings		11,989		6,755		6,029
Interest on mandatorily redeemable capital securities		•		0		2 225
of subsidiary trust Interest on subordinated debentures		-0- 6,778		-0- 3,560		3,325 -0-
Interest on other long-term debt		33,033		29,826		34,747
Total interest on long-term debt		39,811		33,386		38,072
Total interest expense	-	110,690		100,241		122,673
·						· · · · · · · · · · · · · · · · · · ·
Net interest income		167,335		143,532		152,895
Provision for credit losses		8,070		12,770		12,223
Net interest income after provision for credit losses		159,265		130,762		140,672
Other Income						
Net securities gains		4,077		5,851		642
Trust income		5,254		5,142		5,008
Service charges on deposits		14,975		13,013		11,538
Gain on sale of branches		-0- 2 297		3,041		-0- 2.621
Insurance commissions Income from bank owned life insurance		3,387 5,157		3,305 4,342		3,631 4,711
Merchant discount income		3,638		3,557		3,573
Card related interchange income		3,579		2,537		2,199
Other income		7,582		7,656		6,793
Total other income		47,649		48,444		38,095
Other Expenses						
Salaries and employee benefits		68,916		61,144		58,149
Net occupancy expense		9,656		7,456		6,750
Furniture and equipment expense		11,688		10,096		9,970
Data processing expense		3,808		2,520		2,124
Pennsylvania shares tax expense		4,532		4,301		3,937
Intangible amortization Litigation settlement		1,443 -0-		43 (610)		203 8,000
Restructuring charges		- <b>0</b> -		-0-		6,140
Merger and integration charges		2,125		-0-		-0-
Debt prepayment fees		29,495		-0-		-0-
Other operating expenses		32,892		27,705		31,057
Total other expenses		164,555		112,655		126,330
Income before income taxes		42,359		66,551		52,437
Applicable income taxes		3,707		13,251		8,911
Net Income	\$	38,652	\$	53,300	\$	43,526
Average Shares Outstanding	_	65,887,611		59,002,277	5	8,409,614
Average Shares Outstanding Assuming Dilution		66,487,516		59,387,055		8,742,018
Per Share Data:						
Basic Earnings Per Share	\$	0.59	\$	0.90	\$	0.75
Diluted Earnings Per Share	\$	0.58	\$	0.90	\$	0.74
The accompanying notes are an integral part of these consolidat	ed financ	ial statements.				

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(Dollar Amounts in Thousands)

	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehens Income (Loss)	sive Treasury Stock	Unearned ESOP Shares	Total Shareholders' Equity
Balance at December 31, 2001	\$ 62,525	\$ 66,176	\$ 288,219	\$ 8,703	\$ (51,431)	\$ (4,126)	\$ 370,066
Comprehensive income Net income	-0-	-0-	43,526	-0-	-0-	-0-	43,526
Other comprehensive income, net of tax: Unrealized holding gains on securities arising during the period Less: reclassification adjustment	-0-	-0-	-0-	17,542	-0-	-0-	17,542
for gains on securities included in net income	-0-	-0-	-0-	(394)	-0-	-0-	(394)
Total other comprehensive income	-0-	-0-	-0-	17,148	-0-	-0-	17,148
Total comprehensive income	-0-	-0-	43,526	17,148	-0-	-0-	60,674
Cash dividends declared	-0-	-0-	(35,580)	-0-	-0-	-0-	(35,580)
Decrease in unearned ESOP shares	-0-	86	-0-	-0-	-0-	1,071	1,157
Discount on dividend reinvestment plan purchases	-0-	(637)	-0-	-0-	-0-	-0-	(637)
Treasury stock reissued	-0-	(964)	-0- -0-	-0-	6,450	-0- -0-	5,486
Tax benefit of stock options	-0-	224	-0-	-0-	-0-	-0-	224
Balance at December 31, 2002	62,525	64,885	296,165	25,851	(44,981)	(3,055)	401,390
Comprehensive income Net income	-0-	-0-	53,300	-0-	-0-	-0-	53,300
Other comprehensive income, net of tax: Unrealized holding losses on	-0-	-0-	33,300	-0-	-0-	-0-	33,300
securities arising during the period	-0-	-0-	-0-	(6,951)	-0-	-0-	(6,951)
Less: reclassification adjustment							
for gains on securities included in net income	-0-	-0-	-0-	(3,734)	-0-	-0-	(3,734)
Unrealized holding gains on derivatives used in cash flow hedging relationship							
arising during the period	-0-	-0-	-0-	7	-0-	-0-	7
Total other comprehensive income (loss)	-0- -0-	-0- -0-	-0- 53,300	(10,678) (10,678)	-0- -0-	-0- -0-	(10,678) 42,622
Total comprehensive income Cash dividends declared	-0- -0-	-0- -0-	(37,204)	-0-	-0- -0-	-0- -0-	(37,204)
Decrease in unearned ESOP shares	-0-	120	-0-	-0-	-0-	1,061	1,181
Discount on dividend reinvestment							
plan purchases	-0-	(706)	-0-	-0-	-0-	-0-	(706)
Treasury stock reissued	-0-	(1,076)	-0-	-0-	7,202	-0-	6,126
Tax benefit of stock options Stock issued for acquisition	-0- 1,179	535 15,823	-0- -0-	-0- -0-	-0- -0-	-0- -0-	535 17,002
Balance at December 31, 2003	63,704	79,581	312,261	15,173	(37,779)	(1,994)	430,946
Comprehensive income							
Net income	-0-	-0-	38,652	-0-	-0-	-0-	38,652
Other comprehensive income, net of tax: Unrealized holding losses on	0	0	0	(2.420)	0	0	(2.420)
securities arising during the period Less: reclassification adjustment	-0-	-0-	-0-	(2,420)	-0-	-0-	(2,420)
for gains on securities included in net income	-0-	-0-	-0-	(2,633)	-0-	-0-	(2,633)
Unrealized holding losses on	Ü	Ü	ū	(2,033)	Ü	Ü	(2,033)
derivatives used in cash flow hedging							
relationship arising during the period	-0-	-0-	-0-	(118)	-0-	-0-	(118)
Total other comprehensive income (loss)	-0-	-0-	-0-	(5,171)	-0-	-0-	(5,171)
Total comprehensive income Cash dividends declared	-0- -0-	-0- -0-	38,652 (43,550)	(5,171) -0-	-0- -0-	-0- -0-	33,481 (43,550)
Net increase in unearned ESOP shares	-0- -0-	262	(45,550) -0-	-0- -0-	-0- -0-	(4,181)	(3,919)
Discount on dividend reinvestment	O	202	o o	O .	Ü	(4,101)	(5,515)
plan purchases	-0-	(816)	-0-	-0-	-0-	-0-	(816)
Treasury stock acquired	-0-	-0-	-0-	-0-	(514)	-0-	(514)
Treasury stock reissued	-0-	(1,768)	-0-	-0-	11,650	-0-	9,882
Tax benefit of stock options Stock issued for acquisition	-0- 8,274	1,238 96,956	-0- -0-	-0- -0-	-0- -0-	-0- -0-	1,238 105,230
Balance at December 31, 2004	\$ 71,978	\$ 175,453	\$ 307,363	\$ 10,002	\$ (26,643)	\$ (6,175)	\$ 531,978
Diamico de December 01, 2007	Ψ 11,210	Ψ 1/3,733	Ψ 551,505	Ψ 10,002	Ψ (20,0π3)	Ψ (0,175)	Ψ 551,270

 $\label{thm:companying} \textit{The accompanying notes are an integral part of these consolidated financial statements}.$ 

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollar Amounts in Thousands)

			Year	s Ended Decembe	er 31,	
	20	04		2003		2002
Operating Activities						
Net income	\$ 38	3,652	\$	53,300	\$	43,526
Adjustments to reconcile net income to net cash						
provided by operating activities:						
Provision for credit losses		3,070		12,770		12,223
Depreciation and amortization		,488		7,498		7,360
Net gains on sales of assets	(4	<b>,197</b> )		(6,483)		(498)
Net gains on sales of branches		-0-		(3,034)		-0-
Income from increase in cash surrender value of						
bank owned life insurance		<b>5,157</b> )		(4,342)		(4,711)
Stock option tax benefit	1	,239		535		224
Changes net of acquisition:						
Decrease in interest receivable	1	,212		3,754		2,860
Decrease in interest payable		(39)		(1,120)		(2,280)
Decrease in income taxes payable	(1	,976)		(843)		(2,754)
Net decrease (increase) in loans held for sale		644		2,484		(5,439)
Change in deferred taxes		,858)		(2,235)		(594)
Other-net		5,855)		(2,525)		2,408
Net cash provided by operating activities	39	),223		59,759		52,325
Investing Activities						
Changes net of acquisition:						
Transactions with securities held to maturity:						
Sales		-0-		-0-		-0-
Maturities and redemptions		,649		93,700		110,769
Purchases of investment securities	(	5,542)		-0-		(15,266)
Transactions with securities available for sale:						
Sales		5,726		62,941		15,328
Maturities and redemptions		,494		954,406		545,791
Purchases of investment securities		5,364)		(1,414,519)		(547,799)
Proceeds from sales of other assets		,703		11,876		11,207
Acquisition of affiliate, net of cash received	(70	,872)		7,859		-0-
Investment in bank owned life insurance		-0-		-0-		(5,000)
Net decrease in interest-bearing bank deposits		1,874		4,135		2,278
Net (increase) decrease in loans		,939)		2,775		(58,157)
Purchases of premises and equipment		2,041)		(5,227)		(6,382)
Net cash (used) provided by investing activities	(129	,312)		(282,054)		52,769
T7'						
Financing Activities  Changes not of cognisitions						
Changes net of acquisition:	20	106		10.000		19.200
Proceeds from issuance of other long-term debt		3,486		10,000		18,200
Repayments of other long-term debt		2,150)		(12,500)		(101,425)
Proceeds from issuance of subordinated debentures		,238		30,929		-0-
Repayments of subordinated debentures	(3	3,292)		-0-		-0- (627)
Discount on dividend reinvestment plan purchases	(4:	(816)		(706)		(637)
Dividends paid		,736)		(36,630)		(35,208)
Net increase (decrease) in Federal funds purchased		,650		(37,500)		(56,650)
Net increase in other short-term borrowings	23	,102		202,562		97,980
Sale of branch and deposits, net of cash received		-0-		(21,288)		-0-
Reissuance of treasury stock		,679		5,923		4,656
Net increase (decrease) in deposits		7,009		82,901		(49,026)
Net cash provided (used) by financing activities		<b>7,170</b>		223,691		(122,110)
Net (decrease) increase in cash and cash equivalents	(2	2,919)		1,396		(17,016)
Cook and each agriculants at Issuer 1	0/	510		Q1 11 <i>1</i>		08 120
Cash and cash equivalents at January 1 Cash and cash equivalents at December 31		2,510 9,591	\$	81,114 82,510	\$	98,130 81,114
Cash and Cash Equivalents at December 31	φ /	,,,,,1	φ	04,310	φ	01,114

The accompanying notes are an integral part of these consolidated financial statements.

Years Ended December 31, 2004, 2003 and 2002

NOTE 1—Statement of Accounting Policies

#### General

The following summary of accounting and reporting policies is presented to aid the reader in obtaining a better understanding of the financial statements and related financial data of First Commonwealth Financial Corporation and its subsidiaries (the "Corporation") contained in this report.

The financial information is presented in accordance with generally accepted accounting principles and general practice for financial institutions in the United States of America. In preparing financial statements, management is required to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. In addition, these estimates and assumptions affect revenues and expenses in the financial statements and as such, actual results could differ from those estimates.

Through its subsidiaries which include one commercial bank, a nondepository trust company, insurance agency and financial advisor, the Corporation provides a full range of loan, deposit, trust, insurance and financial advisory services primarily to individuals and small to middle-market businesses in seventeen counties in central and western Pennsylvania. Under current conditions, the Corporation is reporting one business segment.

The Corporation is subject to regulations of certain state and federal agencies. These regulatory agencies periodically examine the Corporation for adherence to laws and regulations. As a consequence, the cost of doing business may be affected.

#### **Basis of Presentation**

The accompanying consolidated financial statements include the accounts of the Corporation and its wholly owned subsidiaries. All material intercompany transactions have been eliminated in consolidation.

The Corporation determines whether it should consolidate other entities or account for them on the equity method of accounting depending on whether it has a controlling financial interest in an entity of less than 100% of the voting interest of that entity by considering the provisions of Accounting Research Bulletin 51 ("ARB 51"), "Consolidated Financial Statements", or a controlling financial interest in a variable interest entity ("VIE") by considering the provisions of the Financial Accounting Standards Board ("FASB") Interpretation No. 46 ("FIN 46"), "Consolidation of Variable Interest Entities," issued in January 2003, and FIN 46 (Revised 2003) ("FIN 46R") issued in December 2003. Under FIN 46R, an entity that holds a variable interest in a VIE is required to consolidate the VIE if the entity is subject to a majority of the risk of loss from the VIE's activities, is entitled to receive a majority of the entity's residual returns or both. Refer to the Recent Accounting Pronouncements

section of this Note for additional information related to FIN 46 and FIN 46R.

The investment in non-consolidated VIE's and investment in corporations with voting interest of 20 to 50% are accounted for using the equity method of accounting.

#### Reclassifications

Financial statement amounts in prior periods have been reclassified to conform to the presentation format used in 2004. The reclassifications had no effect on the Corporation's financial condition or results of operations.

#### **Securities**

Debt securities that the Corporation has the positive intent and ability to hold to maturity are classified as *securities held-to-maturity* and are reported at amortized cost. Debt and equity securities that are bought and held principally for the purpose of selling them in the near term are to be classified as *trading securities* and reported at fair value, with unrealized gains and losses included in earnings. Debt and equity securities not classified as either held-to-maturity securities or trading securities are classified as *securities available-for-sale* and are reported at fair value, with unrealized gains and losses excluded from earnings and reported as a separate component of shareholders' equity, net of deferred taxes.

The Corporation has securities classified as either held-tomaturity or available-for-sale. The Corporation does not engage in trading activities. Effective January 1, 2003, the Corporation changed the method it utilizes to determine the net gain or loss on the sale of securities from the specific identification method to the average cost method. This change did not result in a material change to the Corporation's financial condition or results of operations.

#### Loans

Loans are carried at the principal amount outstanding. Unearned income on installment loans and leases is taken into income on a declining basis which results in an approximately level rate of return over the life of the loan or lease. Interest is accrued as earned on nondiscounted loans.

The Corporation considers a loan to be past due and still accruing interest when payment of interest or principal is contractually past due but the loan is well secured and in the process of collection. For installment, mortgage, term and other loans with amortizing payments that are scheduled monthly, 90 days past due is reached when four monthly payments are due and unpaid. For demand, time and other multi-payment obligations with payments scheduled other than monthly, delinquency status is calculated using number of days instead of number of payments. Revolving credit loans, including personal credit lines and home equity lines, are considered to be 90 days past due when the borrower has not made the minimum payment for four billing cycles.

(Dollar Amounts in Thousands, except per share data)

A loan is placed in nonaccrual status when based on current information and events, it is probable that the Corporation will be unable to fully collect principal or interest due according to the contractual terms of the loan. A loan is also placed in nonaccrual status when based on regulatory definitions, the loan is maintained on a "cash basis" due to the weakened financial condition of the borrower. When a determination is made to place a loan in nonaccrual status, all accrued and unpaid interest for the current year is reversed against interest income and uncollected interest for previous years is charged against the allowance for credit losses. Generally, consumer and residential mortgage loans, which are well-secured and/or in the process of collection, are not normally placed in nonaccrual status. Nonaccrual loans are restored to accrual status when, based on a sustained period of repayment by the borrower in accordance with the contractual terms of the loan, the Corporation expects repayment of the remaining contractual principal and interest, or when the loan otherwise becomes well-secured and in the process of collection.

The Corporation considers a loan to be renegotiated when the loan terms have been renegotiated to a below market condition to provide a reduction or deferral of principal or interest as a result of the deteriorating financial position of the borrower and the loan is in compliance with the restructured terms.

The Corporation considers a loan to be impaired when, based on current information and events, it is probable that the Corporation will be unable to collect principal or interest that is due in accordance with contractual terms of the loan. Impaired loans include nonaccrual loans and renegotiated loans. Loan impairment is measured based on the present value of expected cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent.

Payments received on impaired loans are applied against the recorded investment in the loan. For loans other than those that the Corporation expects repayment through liquidation of the collateral, when the remaining recorded investment in the impaired loan is less than or equal to the present value of the expected cash flows, income is recorded on a cash basis.

Loans deemed uncollectible are charged off through the allowance for credit losses. Factors considered in assessing ultimate collectibility include past due status, financial condition of the borrower, collateral values and debt covenants including secondary sources of repayment by guarantors. Payments received on previously charged off loans are recorded as recoveries in the allowance for credit losses.

#### **Mortgage Servicing Rights**

When the Corporation purchases or originates mortgage loans with a definitive plan to sell or securitize those loans and retain the mortgage servicing rights, the Corporation measures the mortgage servicing rights at cost by allocating the cost of the mortgage loans between the mortgage servicing rights and the

mortgage loans (without the mortgage servicing rights) based on their relative fair values at the date of purchase or origination. When the Corporation does not have a definitive plan at the purchase or origination date and later sells or securitizes the mortgage loans and retains the mortgage servicing rights, the Corporation allocates the amortized cost of the mortgage loans between the mortgage servicing rights and the mortgage loans (without mortgage servicing rights) based on their relative fair values at the date of sale. The amount capitalized as the right to service mortgage loans is recognized as a separate asset and amortized in proportion to, and over the period of, estimated net servicing income (servicing revenue in excess of servicing cost). Generally, the Corporation sells mortgages with servicing released. Mortgage servicing rights are periodically evaluated for impairment based on fair values.

#### Loan Fees

Loan origination and commitment fees, net of associated direct costs, are deferred and the net amount is amortized as an adjustment to the related loan yield on the interest method, generally over the contractual life of the related loans or commitments.

#### Other Real Estate Owned

Real estate, other than bank premises, is recorded at the lower of cost or fair value less selling costs at the time of acquisition. Expenses related to holding the property, net of rental income, are generally charged against earnings in the current period.

### **Allowance for Credit Losses**

The Corporation maintains an allowance for credit losses at a level deemed sufficient to absorb losses that are inherent in the loan and lease portfolios at each balance sheet date. Management and the Corporation's Board of Directors review the adequacy of the allowance on a quarterly basis to ensure that the provision for credit losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is appropriate based on management's assessment of probable estimated losses. The Corporation's methodology for assessing the appropriateness of the allowance for credit losses consists of several key elements. These elements include an assessment of individual problem loans, delinquency and loss experience trends, and other relevant factors, all of which may be susceptible to significant changes. While allocations are made to specific loans and pools of loans, the total allowance is available for all loan losses.

Substandard loans are those with a well-defined weakness or a weakness that jeopardizes the repayment of the debt. A loan may be classified as substandard as a result of impairment of the borrower's financial condition and repayment capacity. Loans for which repayment plans have not been met or collateral equity margins do not protect the Corporation may also be classified as substandard. Doubtful loans have the characteristics of substandard loans with the added

(Dollar Amounts in Thousands, except per share data)

NOTE 1—Statement of Accounting Policies (continued)

#### **Allowance for Credit Losses** (continued)

characteristic that collection or liquidation in full, on the basis of presently existing facts and conditions, is highly improbable. Although the possibility of loss is extremely high for doubtful loans, the classification of loss is deferred until pending factors, which might improve the loan, have been determined. Loans rated as doubtful, in whole or in part, are placed in nonaccrual status. Loans which are classified as loss are considered uncollectible and are charged to the allowance for credit losses at the next meeting of the Corporation's Credit Committee after placement in this category. There were no loans classified as loss on the primary watch list as of December 31, 2004. The Corporation consistently applies the following comprehensive methodology and procedure for determining the allowance at the subsidiary bank level.

Classified loans on the primary watch list are analyzed to determine the level of potential loss in the credits under current circumstances. The potential loss that is established for these classified loans is based on careful analysis of the loan's performance, the related collateral value, cash flow considerations and the financial capability of any guarantor. Primary watch list loans are managed and monitored by assigned account officers within the Corporation in conjunction with senior management.

A specific reserve is established for impaired loans that is equal to the total amount of potential unconfirmed losses for the impaired loans that are reviewed. All impaired credits in excess of \$100 are individually reviewed. Based on this reserve as a percentage of reviewed loan balances, a reserve is also established for the non-reviewed impaired loan balances.

A reserve is established for primary watch list loans that are classified as substandard (and still accruing interest) and OAEM (Other Assets Especially Mentioned). The reserve on these substandard and OAEM loans is calculated as the historical average amount of potential unconfirmed losses for the loans similar to those that are reviewed. The historical percentage is based on an eight quarter weighted average calculation.

The allowance based on historical trends uses charge-off experience of the Corporation to estimate potential unconfirmed losses in the balances of the loan and lease portfolios. The historical loss experience percentage is based on the charge-off history for the greater of the eight most recent quarters or the twenty most recent quarters. The historical loss percentages are adjusted for loss emergence periods based on the type of loan. Adjusted historical loss experience percentages are applied to non-classified loans from the primary watch list, as well as all other loans and leases which are not on the watch list, to obtain the portion of the allowance for credit losses which is based on historical trends. Before applying the adjusted historical loss experience percentages,

loan balances are reduced by the portion of the loan balances which are subject to guarantee by a government agency.

Each loan category's most recent four-quarter average delinquency percentage is compared to its twenty-quarter average. A special allocation is made if the four-quarter delinquency percentage is higher than its twenty-quarter average.

An additional allowance for special circumstances may be made where a specific reserve is warranted. The additional allowance provides management with the opportunity to estimate additional potential allowance amounts which may be needed to cover specific factors. The special factors that management currently evaluates consist of portfolio risk or concentrations of credit and economic conditions. Portfolio risks include unusual changes or recent trends in specific portfolios such as unexpected changes in the trends or levels of delinquency, unusual repossession activities or large levels of unsecured loans in a portfolio.

The Corporation also maintains an unallocated allowance. The unallocated allowance is used to cover any factors or conditions that may cause a potential credit loss but are not specifically identifiable or considered in the methodology that was defined above. These factors include, but are not limited to potential judgment or data errors or factors not yet considered in the Corporation's methodology. No matter how detailed an analysis of potential credit losses is performed these estimates by definition lack precision. Management must make estimates using assumptions and information that is often subjective and changing rapidly.

#### **Bank Owned Life Insurance**

The Corporation purchased insurance on the lives of certain groups of employees. The policies accumulate asset values to meet future liabilities including the payment of employee benefits such as health care. Increases in the cash surrender value are recorded as "Other Income" in the Consolidated Statements of Income. The cash surrender value of bank owned life insurance is reflected in "Other Assets" on the Consolidated Balance Sheets in the amount of \$124,932 and \$103,625 at December 31, 2004 and 2003, respectively. The increase in cash surrender value of bank owned life insurance during 2004 includes \$16,657 acquired as a result of a business combination completed during 2004. For additional information on the business combination, refer to NOTE 6 (Business Combinations).

#### **Premises and Equipment**

Premises and equipment are carried at cost less accumulated depreciation and amortization. Depreciation is computed on the straight-line and accelerated methods over the estimated useful life of the asset. Accelerated depreciation methods are used for furniture and equipment while straight-line depreciation is used for buildings and improvements. Charges for maintenance and repairs are expensed as incurred. Where a lease is involved,

(Dollar Amounts in Thousands, except per share data)

amortization is charged over the term of the lease or the estimated useful life of the improvement, whichever is shorter. The Corporation records computer software in accordance with the American Institute of Certified Public Accountants' Statement of Position 98-1 ("SOP 98-1"), "Accounting for the Costs of Computer Software Developed or Obtained for Internal Use." The statement identifies the following three stages of software development: the preliminary project stage, the application development stage and the post-implementation stage. In compliance with SOP 98-1, the Corporation expenses costs that are incurred during the preliminary project stage and capitalizes certain costs that are incurred during the application development stage. Once software is in operation, maintenance costs are expensed over the maintenance period while upgrades that result in additional functionality or enhancements are capitalized. Training and data conversion costs are expensed as incurred. Capitalized costs are amortized on a straight-line basis over a period of 3-7 years, depending on the life of the software license.

#### **Business Combinations**

The Corporation accounts for business combinations in accordance with the FASB Statement No. 141 ("FAS No. 141"), "Business Combinations," which requires the purchase method of accounting for business combinations initiated after June 30, 2001. Under the purchase method, net assets of the business acquired are recorded at their estimated fair value as of the date of acquisition with any excess of the cost of the acquisition over the fair value of the net tangible and intangible assets that are acquired recorded as goodwill. Results of the acquired business are included in the Corporation's income statement from the date of the acquisition.

#### **Goodwill and Other Intangible Assets**

Goodwill and other intangible assets with indefinite useful lives are tested for impairment at least annually and written down and charged to results of operations in periods in which their recorded value is more than their estimated fair value. No impairment of goodwill or other intangibles has been identified since the adoption of FASB Statement No. 142 ("FAS No. 142"), "Goodwill and Other Intangible Assets," on January 1, 2002. Prior to the adoption of FAS No. 142, goodwill was amortized on a straight-line basis over a period of 15-25 years.

#### Accounting for the Impairment of Long-Lived Assets

The Corporation reviews long-lived assets, such as premises and equipment and intangibles for impairment whenever events or changes in circumstances, such as a significant decrease in the market value of an asset or the extent or manner in which an asset is used, indicate that the carrying amount of an asset may not be recoverable. If there is an indication that the carrying amount of an asset may not be recoverable, future undiscounted cash flows expected to result from the use of the asset are estimated. If the sum of the expected cash flows is less than the carrying value of the asset, a loss is recognized for the difference between the carrying value and fair market

value of the asset. Long-lived assets classified as held for sale are measured at the lower of their carrying amount or fair value less cost to sell. Depreciation or amortization is discontinued on long-lived assets classified as held for sale.

#### **Income Taxes**

The Corporation records taxes in accordance with the asset and liability method utilized by FASB Statement No. 109 ("FAS No. 109"), "Accounting for Income Taxes," whereby deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amount of existing assets and liabilities and their respective tax bases given the provisions of the enacted tax laws. Deferred tax assets are reduced, if necessary, by the amount of such benefits that are not expected to be realized based upon available evidence.

#### **Comprehensive Income Disclosures**

"Other Comprehensive Income" (comprehensive income, excluding net income), beginning with the 2003 period included two components, the change in unrealized holding gains and losses on available for sale securities and the change in unrealized gains and losses on derivatives used in cashflow hedging relationships. Both components of other comprehensive income are reported net of related tax effects in the Statement of Changes in Shareholders' Equity. Prior to 2003, other comprehensive income included only one component, which was the change in unrealized holding gains and losses on available for sale securities net of related tax effects.

### **Cash and Cash Equivalents**

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks and Federal funds sold. Generally, Federal funds are sold for one-day periods.

#### **Employee Stock Ownership Plan**

Accounting treatment for the Corporation's Employee Stock Ownership Plan ("ESOP") described in NOTE 23 (Unearned ESOP Shares) follows Statement of Position 93-6 ("SOP 93-6"), "Employers Accounting for Employee Stock Ownership Plans," for ESOP shares acquired after December 31, 1992 ("new shares"). The Corporation has elected, as permitted under SOP 93-6, not to adopt this statement for ESOP shares acquired on or before December 31, 1992 ("old shares").

ESOP shares purchased subject to debt guaranteed by the Corporation are recorded as a reduction of common shareholders' equity by charging unearned ESOP shares. As shares are committed to be released to the ESOP Trust for allocation to plan participants, unearned ESOP shares is credited for the average cost of the shares to the ESOP. Compensation cost recognized for new shares in accordance with the provisions of SOP 93-6 is based upon the fair market value of the shares that are committed to be released. Additional paid-in capital is charged or credited for the

(Dollar Amounts in Thousands, except per share data)

NOTE 1—Statement of Accounting Policies (continued)

#### **Employee Stock Ownership Plan** (continued)

difference between the fair value of the shares committed to be released and the cost of those shares to the ESOP. Compensation cost recognized for old shares committed to be released is recorded at the cost of those shares to the ESOP.

Dividends on both old and new unallocated ESOP shares are used for debt service and are reported as a reduction of debt and accrued interest payable. Dividends on allocated ESOP shares are charged to retained earnings and allocated or paid to the plan participants. The average number of common shares outstanding used in calculating earnings per share excludes all unallocated ESOP shares.

## **Employee Stock Option Plan**

Prior accounting guidelines permit two alternate methods of accounting for stock-based compensation, the intrinsic value method of APB Opinion No. 25 ("APB 25"), "Accounting for Stock Issued to Employees," and the fair value method of FASB Statement No. 123 ("FAS No. 123"), "Accounting for Stock-Based Compensation." In December 2002, the FASB issued Statement No. 148 ("FAS No. 148"), "Accounting for Stock-Based Compensation-Transition and Disclosure." FAS No. 148 did not amend FAS No. 123 to require companies to account for employee stock options using the fair value method but required all companies with stock-based compensation to provide additional disclosures, regardless of whether they account for that compensation using the fair value method of FAS No. 123 or the intrinsic value method of APB 25. As permitted under FAS No. 123, the Corporation had elected to use the intrinsic value method to measure stock based compensation under APB 25 and to disclose in a footnote to the financial statements, net income and earnings per share determined as if the fair value methodology of FAS No. 123 had been implemented.

No stock-based employee compensation expense is reflected in the Corporation's net income as reported in the Consolidated Statements of Income because all stock options granted under the Corporation's plan had an exercise price equal to the market value of the underlying common stock on the date of the grant.

In December 2004, the FASB issued FASB Statement No.123 (Revised) ("FAS No. 123(R)"), "Share-Based Payment." FAS No. 123(R) replaces FAS No. 123 and supersedes APB 25. FAS No. 123(R) will require companies to measure compensation costs for all share-based payments including employee stock options using the fair value method. FAS No. 123(R) applies to new awards and to awards modified, repurchased or cancelled after the required effective date. Public companies that used the fair value based method for either recognition or disclosure under FAS No. 123, will apply FAS No. 123(R) using a modified prospective application. Under the modified prospective application, compensation cost is recognized

on or after the required effective date for the portion of the outstanding awards for which the requisite service has not yet been rendered, based on the grant-date fair value of those awards calculated under FAS No. 123 for either recognition or pro forma disclosures. For periods before the required effective date, those entities may elect to apply a modified retrospective application. Under the modified retrospective application method, financial statements for prior periods are adjusted on a basis consistent with the pro forma disclosures required for those periods by FAS No. 123. According to FAS No. 123(R), the grant-date fair value of stock options will be recognized as compensation expense in the company's income statement over the requisite service period or the vesting period. FAS No. 123(R) will become effective as of the beginning of the first interim period that begins after June 15, 2005. The adoption of FAS No. 123(R) is not expected to have a material impact on the Corporation's financial condition or results of operations.

See NOTE 24 (Stock Option Plan) for additional information on the Employee Stock Option Plan.

The following table illustrates the effect on net income and earnings per share if the Corporation had applied the fair value recognition provisions of FAS No. 123 to stock-based employee compensation:

			De	ecember 31,		
		2004		2003		2002
Net income, as reported Deduct: Total stock-based employee compensation expense determined under fair value	-	38,652	\$	53,300	\$	43,526
based method for all awards, net of related tax effect		(38)		(1,352)		(2,278)
Pro forma net income	\$	38,614	\$	51,948	\$	41,248
Earnings per share:						
Basic—as reported	\$	0.59	\$	0.90	\$	0.75
Basic—pro forma	\$	0.59	\$	0.88	\$	0.71
Diluted—as reported	\$	0.58	\$	0.90	\$	0.74
Diluted—pro forma	\$	0.58	\$	0.87	\$	0.70
Average shares outstanding Average shares outstanding	65,8	887,611	59	,002,277	58.	,409,614
assuming dilution	66,4	487,516	59	,387,055	58.	,742,018

### **Derivative Instruments and Hedging Activities**

The Corporation accounts for derivative instruments and hedging activities utilizing guidelines established in FASB Statement No. 133 ("FASB No. 133"), "Accounting for Derivative Instruments and Hedging Activities," as amended. The Corporation recognizes all derivatives as either assets or liabilities on the balance sheet and measures those instruments at fair value. Changes in fair value of derivatives designated and accounted for as cash flow hedges, to the extent they are effective as hedges, are recorded in "Other Comprehensive Income," net of deferred taxes. Any hedge ineffectiveness would be recognized in the income statement line item pertaining to the hedged item.

(Dollar Amounts in Thousands, except per share data)

Management periodically reviews contracts from various functional areas of the Corporation to identify potential derivatives embedded within selected contracts. Management has identified potential embedded derivatives in certain loan commitments for residential mortgages where the Corporation has intent to sell to an outside investor. Due to the short-term nature of these loan commitments and the minimal historical dollar amount of commitments outstanding, the corresponding impact on the Corporation's financial condition and results of operation has not been material. The Corporation had no freestanding derivative or hedging instruments prior to the third quarter of 2003 when it entered into its first of three interest rate swaps, which are described in NOTE 8 (Derivative Instruments) to the Consolidated Financial Statements.

### **Earnings Per Common Share**

Basic earnings per share excludes dilution and is computed by dividing income available to common shareholders by the weighted-average number of common shares outstanding for the period less unallocated ESOP shares.

Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity. For all periods presented, the dilutive effect on average shares outstanding is the result of compensatory stock options outstanding.

### **Recent Accounting Pronouncements**

In January 2003, the FASB issued FIN 46 and in December 2003, issued FIN 46R. FIN 46R clarified some of the provisions of FIN 46 and exempted certain entities from the original requirements of FIN 46. As defined by FIN 46 a variable interest entity ("VIE") is a corporation, partnership, trust or any other legal structure used for business purposes that either (a) does not have equity investors with voting rights or (b) has equity investors that do not provide sufficient financial resources for the entity to support its activities. Under FIN 46R, an entity that holds a variable interest in a VIE is required to consolidate the VIE if the entity is subject to a majority of the risk of loss from the VIE's activities, is entitled to receive a majority of the entity's residual returns or both. FIN 46R was implemented for the quarter ended March 31, 2004.

Based on the criteria established in FIN 46 as interpreted by the Securities and Exchange Commission, the Corporation deconsolidated its investment in First Commonwealth Capital Trust I, a Delaware business trust (the "Trust") during the fourth quarter of 2003. The Trust was established in 1999 to issue capital securities through a private offering to qualified investors and to issue common securities to the Corporation. The Trust used the proceeds from the sale of the capital securities to buy junior subordinated debentures from the Corporation with the same economic terms as the capital securities. The Trust

distributes the cash payments it receives from the Corporation on the debentures to the holders of the capital securities and the common securities. The Trust will redeem all of the outstanding capital securities when the debentures are paid at maturity on September 1, 2029. The deconsolidation of the Trust resulted in an increase in long-term debt during the fourth quarter of 2003 of approximately \$1,083 as a result of the subordinated debentures no longer being eliminated in consolidation and the capital securities no longer being included in the Consolidated Balance Sheet at December 31, 2003.

The Consolidated Balance Sheet at December 31, 2003, also reflects an increase in "Other Assets" in the same amount, which represents the Corporation's investment in the Trust. Although net income did not change as a result of the deconsolidation of the Trust, "Other Revenue" was increased by the income generated by the Trust, which represents the difference between the Trust's interest income from the subordinated debentures and the Trust's interest expense from the capital securities. The Consolidated Statement of Income for the year ended December 31, 2003, also reflected an increase in "Interest Expense on Long-term Debt" of approximately \$103 as a result of the interest expense on the subordinated debentures no longer being eliminated in consolidation and the interest expense on the capital securities no longer being included in the Consolidated Statement of Income.

As part of its community reinvestment initiatives, the Corporation invests in qualified affordable housing projects as a limited partner. The Corporation receives federal affordable housing tax credits and rehabilitation tax credits for these limited partnership investments. The Corporation's maximum potential exposure to these partnerships is \$4,792, consisting of the limited partnership investments as of December 31, 2004. The Corporation has determined that these investments will not be consolidated but continue to be accounted for under the equity method of accounting whereby the Corporation's portion of partnership losses are recognized as incurred. The adoption of FIN 46 or FIN 46R has not had a material impact on the Corporation's financial condition or results of operation.

In December 2003, the FASB issued Statement No. 132(R) ("FAS No. 132(R)"), "Employers' Disclosures about Pensions and Other Postretirement Benefits." The FASB's revision of Statement No. 132 retained all of the disclosure items that were provided in FAS No. 132 and requires new annual disclosures about the types of plan assets, investment strategy, measurement date, plan obligations and cash flows as well as the expanded disclosures of assumptions used in various calculations. The statement also requires interim reporting of the components of the net periodic benefit cost recognized. FAS No. 132(R) does not change the measurement or recognition for pension or other postretirement benefit plans. This statement was effective for financial statements with fiscal years ending after December 15, 2003. Disclosure

(Dollar Amounts in Thousands, except per share data)

NOTE 1—Statement of Accounting Policies (continued)

#### **Recent Accounting Pronouncements** (continued)

requirements for future benefit payments are effective for fiscal years ending after June 15, 2004.

In March 2004, the Securities and Exchange Commission ("SEC") issued Staff Accounting Bulletin No. 105 ("SAB 105"), "Application of Accounting Principles to Loan Commitments." SAB 105 was issued to inform the SEC's registrants of the SEC staff's view that the fair value of the recorded loan commitments that are required to follow derivative accounting under FASB Statement No. 133 ("FAS No. 133"), "Accounting for Derivative Instruments and Hedging Activities," should not consider the expected future cash flows related to the associated servicing of the future loan. The SEC staff believes that incorporating expected future cash flows related to the associated servicing of the loan essentially results in the immediate recognition of a servicing asset, which is only appropriate once the servicing asset has been contractually separated from the underlying loan by sale or by securitization of the loan with servicing retained. The provisions of SAB 105 were to be applied to loan commitments accounted for as derivatives that were entered into after March 31, 2004; and therefore, was implemented during the second quarter of 2004. The adoption of SAB 105 has not and is not expected to have a material impact on the Corporation's financial condition or results of operations.

In May 2004, the FASB issued FASB Staff Position No. FAS 106-2 ("FSP FAS 106-2"), "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003." FSP FAS 106-2 supersedes the FASB Staff Position No. FAS 106-1, which has the same title as FSP FAS 106-2. FSP FAS 106-2 provides guidance on the accounting for the effects of the Medicare Prescription Drug, Improvement and Modernization Act of 2003 ("the Act") for employers that sponsor postretirement health care plans that provide prescription drug benefits. FSP FAS 106-2 also requires employers to provide certain disclosures regarding the effect of the federal subsidy provided by the Act. This FSP is effective for the first interim or annual period beginning after June 15, 2004. For additional information, refer to NOTE 22 (Retirement Plans).

In March 2004, the Emerging Issues Task Force ("EITF") reached a consensus on the remaining issues related to Emerging Issues Task Force Issue 03-1 ("EITF 03-1"), "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments." This guidance is applicable to debt and equity securities that are within the scope of FASB Statement No. 115 ("FAS No. 115") and certain other investments. EITF 03-1 provides clarification guidance to determine when an investment is considered impaired, whether the impairment is other-than-temporary, and the measurement of an impairment loss. The guidance

also includes accounting considerations subsequent to the recognition of an other-than-temporary impairment and requires certain disclosures about unrealized losses that have not been recognized as other-than-temporary impairments.

The Corporation conducts a comprehensive review of the investment portfolio quarterly to determine whether an other-than-temporary impairment has occurred. Securities whose market values have fallen below their book values are initially selected for more in depth analysis based on the percentage decline in value and duration of the decline. Further analysis could include a review of research reports, analysts' recommendations, credit rating changes, news stories, annual reports, impact of interest rate changes and any other relevant information pertaining to the affected security. Based on this review, a determination is made on a case by case basis as to a potential impairment.

In September 2004, the FASB issued FASB Staff Position No. EITF Issue 03-1-1 ("FSP EITF 03-1-1"), "Effective Date of Paragraphs 10-20 of EITF Issue No. 03-1, "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments"." FSP EITF 03-1-1 delays the effective date for the measurement and recognition guidance contained in paragraphs 10-20 of EITF 03-1 from reporting periods beginning after June 15, 2004, until implementation guidance is issued. This delay does not suspend the requirement to recognize other-than-temporary impairments as required by existing authoritative literature. Once additional guidance has been released, the Corporation will evaluate the impact of implementation on the Corporation's financial condition and results of operations.

In December 2003, the American Institute of Certified Public Accountants issued Statement of Position 03-3 ("SOP 03-3"), "Accounting for Certain Loans or Debt Securities Acquired in a Transfer." SOP 03-3 requires acquired loans, including debt securities, to be recorded at the amount of the purchaser's initial investment and prohibits carrying over valuation allowances from the seller for those individually-evaluated loans that have evidence of deterioration in credit quality since origination, where it is probable that all contractual cash flows on the loan will be unable to be collected. SOP 03-3 also requires the excess of all undiscounted cash flows expected to be collected at acquisition over the purchaser's initial investment to be recognized as interest income on a level-yield basis over the life of the loan. Subsequent increases in cash flows expected to be collected are recognized prospectively through an adjustment of the loan's yield over its remaining life, while subsequent decreases are recognized as impairment. Loans carried at fair value, mortgage loans held for sale, and loans to borrowers in good standing under revolving credit agreements are excluded from the scope of SOP 03-3. This guidance is effective for loans acquired in fiscal years beginning after December 15, 2004 and is not expected to have a material impact on the Corporation's financial condition or results of operations.

(Dollar Amounts in Thousands, except per share data)

NOTE 2—Supplemental Comprehensive Income Disclosures

The following table identifies the related tax effects allocated to each component of other comprehensive income in the Statements of Changes in Shareholders' Equity:

	December 31, 200			er 31, 20	04	Dec	December 31, 2003			De	December 31, 2002		
				Tax	Net of			Tax	Net of		Tax	Net of	
		Pretax	(1	Expense)	Tax	Pretax	(	Expense)	Tax	Pretax	(Expense)	Tax	
	A	Amount		Benefit	Amount	Amount		Benefit	Amount	Amount	Benefit	Amount	
Unrealized gains (losses) on securities:													
Unrealized holding gains (losses)													
arising during the period	\$	(3,723)	\$	1,303	\$ (2,420)	\$ (10,693)	\$	3,742	\$ (6,951)	\$ 26,987	\$(9,445)	\$ 17,542	
Less: reclassification adjustment													
for gains realized in net income		(4,051)		1,418	(2,633)	(5,745)		2,011	(3,734)	(606)	212	(394)	
Unrealized gains (losses) on derivatives													
used in cash flow hedging relationships:													
Unrealized holding gains (losses)													
arising during the period		(182)		64	(118)	11		(4)	7	-0-	-0-	-0-	
Net unrealized gains (losses)		(7,956)		2,785	(5,171)	(16,427)		5,749	(10,678)	26,381	(9,233)	17,148	
Other comprehensive income (loss)	\$	(7,956)	\$	2,785	\$ (5,171)	\$ (16,427)	\$	5,749	\$(10,678)	\$ 26,381	\$(9,233)	\$ 17,148	

NOTE 3—Supplemental Cash Flow Disclosures

_		2004	2003	2002
Cash paid during the year for:				
Interest	\$	110,729	\$ 101,361	\$ 124,953
Income taxes	\$	6,302	\$ 16,080	\$ 12,010
Noncash investing and financin	g ac	ctivities:		
ESOP loan reductions	\$	1,332	\$ 1,061	\$ 1,071
ESOP borrowings	\$	5,513	\$ -0-	\$ -0-
Loans transferred to other real estate owned and repossessed assets	\$	4,613	\$ 4,270	\$ 5,029
Gross increase (decrease) in market value adjustment to securities available for sale	\$	(7,774)	\$ (16,438)	\$ 26,381
Gross increase in market value adjustment of derivative instruments	\$	(182)	\$ 11	\$ -0-
Treasury stock reissued for business combination	\$	203	\$ 203	\$ 830

### NOTE 4—Restructuring Charges

The Corporation incurred restructuring charges of \$6,140 during 2002 in accordance with EITF 94-3. These restructuring charges were comprised of the following: \$4,652 of employee separation costs consisting of severance packages for 95 employees from various affiliates of the Corporation including all levels of staff from the executive management level to back office support staff, \$1,068 related to realignment of the various Boards of Directors and Board committees and \$420 primarily related to the write-off of obsolete signage and supplies. These amounts are included as restructuring charges, as a component of Other Expenses on the Consolidated Statements of Income.

These restructuring charges resulted from the merger of the charters of the Corporation's two commercial banks (First Commonwealth Bank and Southwest Bank) and the adoption of a new common brand and identity for all financial services subsidiaries.

Actual termination benefits paid and charged against the total severance liability were \$472, \$2,823 and \$1,263 during 2004, 2003 and 2002, respectively, leaving a remaining unpaid liability for severance costs of \$94 at December 31, 2004. No additional severance accruals or adjustments were recorded during 2004 related to the 2002 restructuring.

## NOTE 5—Merger and Integration Charges

During 2004, the Corporation recorded merger and integration charges totaling \$2,125 (\$1,381, net of taxes). The merger and integration charges related to the acquisition of Pittsburgh Financial Corp. ("PFC"). The charges included \$485 related to the write-off of the unamortized capitalized costs for the subordinated debentures that were previously issued by PFC and were called and paid off in January of 2004. Also included in the merger and integration charges were \$1,640 in salary and benefit severance expenses that were accrued during the first nine months of 2004. The severance costs were for 23 employees whose positions were eliminated as part of the acquisition.

#### NOTE 6—Business Combinations

Effective May 24, 2004, the Corporation acquired 100% of the outstanding shares of GA Financial, Inc. ("GAF"), a savings and loan holding company, which was headquartered in Whitehall, Pennsylvania. GAF was the parent company of Great American Federal. As a result of the acquisition, GAF merged into First Commonwealth Financial Corporation and Great American Federal merged into First Commonwealth Bank.

Shareholders of GAF elected to receive \$35.00 in cash or an equivalent of First Commonwealth common stock for each GAF share owned. The aggregate purchase price of the transaction was \$176,669, which included cash in the amount

(Dollar Amounts in Thousands, except per share data)

NOTE 6—Business Combinations (continued)

of \$71,427 and common stock valued at \$105,242. The value of the 8,274,123 issued shares of First Commonwealth common stock was based on the average market price of First Commonwealth's common stock over the ten-day period ending three trading days prior to consummation of the acquisition.

The customer deposit base of \$15,700 was the only amortizing intangible that was recorded with the transaction. As of December 31, 2004, the accumulated amortization related to the GAF customer deposit base intangible was \$1,149. The estimated amortization expense that should be recorded in each of the next five years is \$1,969. The weighted-average useful life of the customer deposit base intangible is 8 years. The goodwill that was recorded with the transaction is not deductible for tax purposes.

Effective December 5, 2003, the Corporation acquired 100% of the outstanding shares of Pittsburgh Financial Corp., a financial holding company, which was headquartered in Wexford, Pennsylvania. PFC was the parent company of Pittsburgh Savings Bank (d/b/a BankPittsburgh). As a result of the merger, PFC merged into First Commonwealth Financial Corporation and BankPittsburgh merged into First Commonwealth Bank.

Shareholders of PFC elected to receive \$20.00 in cash or an equivalent of First Commonwealth common stock for each PFC share owned. The aggregate purchase price of the transaction was \$28,589, which included \$11,587 in cash and common stock valued at \$17,002. The value of the 1,179,037 issued shares of First Commonwealth common stock was based on the average market price of First Commonwealth's common stock over the ten-day period ending three trading days prior to consummation of the acquisition.

The customer deposit base of \$3,270 was the only amortizing intangible that was recorded with the transaction. As of December 31, 2004, the accumulated amortization related to the PFC customer deposit base intangible was \$314. The estimated amortization expense that should be recorded in each of the next five years is \$290. The weighted-average useful life of the customer deposit base intangible is 12 years. The goodwill that was recorded with the transaction is not deductible for tax purposes.

The acquisitions of GAF and PFC were significant steps for the Corporation to implement its strategy for expansion into the Pittsburgh, Pennsylvania market. The acquisitions add an additional customer base, which presents the opportunity for First Commonwealth Bank to offer insurance, trust and financial planning services to a larger base of customers.

The GAF and PFC mergers were accounted for as purchase accounting transactions whereby the identifiable tangible and intangible assets and liabilities of GAF and PFC were recorded at their fair values as of the acquisition date.

Purchase accounting valuation adjustments, which represent the difference between the carrying value and the fair value of identifiable tangible and intangible assets and liabilities, were recorded in the Consolidated Balance Sheets for December 31, 2004 and 2003. As of December 31, 2004, preliminary goodwill in the amount of \$93,921 was recorded as a result of the GAF transaction and goodwill in the amount of \$21,555 was recorded as a result of the PFC transaction. As prescribed under the purchase method of accounting, the results of GAF and PFC's operations have been included in the Consolidated Financial Statements since the acquisition date.

Effective March 1, 2002, the Corporation acquired all of the outstanding shares of Strategic Capital Concepts, Inc. ("SCC") and Strategic Financial Advisors, Inc. ("SFA"), each a Pennsylvania corporation headquartered in Allison Park, Pennsylvania. As a registered investment advisor, SCC provided financial planning, asset management and consulting services to individuals, businesses, retirement plans, trusts and estates. SFA offered investment and insurance products as well as employee benefit services. Each of the outstanding shares of SCC and SFA were exchanged for shares of the Corporation's common stock. In addition, the shareholders of SCC and SFA are entitled to receive additional shares of the Corporation's common stock for each of the years 2002 through 2005 based on a formula defined in the merger agreement which takes into consideration the financial performance of SCC and SFA after the merger date. The merger was accounted for as a purchase transaction whereby the identifiable tangible and intangible assets and liabilities of SCC and SFA have been recorded at their fair values at the acquisition date. Goodwill in the amount of \$1,656 was recorded as a result of the transaction. As prescribed under the purchase method of accounting, the results of operations of SCC and SFA from the date of acquisition are included in the Corporation's financial statements for 2002.

In October 2002, SFA was merged into SCC and the name was changed to First Commonwealth Financial Advisors, Inc. This acquisition should expand the Corporation's product offerings and positively impact fee based revenue, which is a continuing priority.

NOTE 7—Cash and Due From Banks on Demand

Regulations of the Board of Governors of the Federal Reserve System impose uniform reserve requirements on all depository institutions with transaction accounts (checking accounts, NOW accounts, etc.). Reserves are maintained in the form of vault cash or a noninterest-bearing balance held with the Federal Reserve Bank. The subsidiary bank maintained with the Federal Reserve Bank average balances of \$612 during 2004 and \$844 during 2003.

NOTE 8—Derivative Instruments

The Corporation entered into an interest rate swap transaction during the third quarter of 2003 and two additional interest

(Dollar Amounts in Thousands, except per share data)

rate swap transactions during the second quarter of 2004. Each of the swaps had a notional amount of \$25,000, for a total of \$75,000, and were initiated to hedge exposure to the variability in the future cash flows derived from adjustable rate loans. Each of the interest rate swaps will convert the interest receivables generated by the first \$25,000 of principal outstandings of three month LIBOR based adjustable commercial loans from an adjustable rate to a fixed rate. The swaps are traditional pay-floating and receive-fixed interest rate swaps with original maturities ranging from 2.5 to 3 years. The transactions are

classified as cash flow hedges whereby the fair value of each swap is recorded as "Other Assets" or "Other Liabilities" and changes in the fair value are recorded as "Other Comprehensive Income," a component of shareholders' equity. During 2004, the hedge transactions had no ineffectiveness.

NOTE 9—Securities Available For Sale

Below is an analysis of the amortized cost and approximate fair values of securities available for sale at December 31, 2004 and 2003:

		200	)4				2003	
		Gross	Gross	Approximate		Gross	Gross	Approximate
	Amortized				Amortized	Unrealized	Unrealized	Fair
	Cost	Gains	Losses	Value	Cost	Gains	Losses	Value
U.S. Treasury Securities	\$ 23,470	\$ 4	\$ -0-	\$ 23,474	\$ 24,301	\$ 18	\$ -0-	\$ 24,319
Obligations of U.S. Government Corporation and Agencies:								
Mortgage Backed Securities	1,362,705	11,219	(10,874)	1,363,050	1,210,347	12,702	(8,298)	1,214,751
Other	277,085	211	(3,227)	274,069	252,243	803	(1,008)	252,038
Obligations of States and Political Subdivisions	190,895	6,810	(75)	197,630	156,790	4,650	(99)	161,341
Debt Securities Issued by								
Foreign Governments	-0-	-0-	-0-	-0-	50	-0-	-0-	50
Corporate Securities	206,719	8,403	(458)	214,664	204,843	8,607	(216)	213,234
Other Mortgage Backed Securities	2,217	76	-0-	2,293	4,178	36	-0-	4,214
Total Debt Securities	2,063,091	26,723	(14,634)	2,075,180	1,852,752	26,816	(9,621)	1,869,947
Equities	83,665	3,468	-0-	87,133	93,103	6,126	-0-	99,229
Total Securities Available for Sale	\$2,146,756	\$30,191	\$ (14,634)	\$ 2,162,313	\$ 1,945,855	\$ 32,942	\$ (9,621)	\$ 1,969,176

Mortgage backed securities include mortgage backed obligations of U.S. Government agencies and corporations, mortgage backed securities issued by other organizations and other asset backed securities. These obligations have contractual maturities ranging from less than one year to approximately 29 years and have an anticipated average life to maturity ranging from less than one year to approximately 18 years. All mortgage backed securities contain a certain amount of risk related to the uncertainty of prepayments of the underlying mortgages. Interest rate changes have a direct impact upon prepayment speeds, therefore the Corporation uses computer simulation models to test the average life and yield volatility of all mortgage backed securities under various interest rate scenarios to insure that volatility falls within acceptable limits. At December 31, 2004 and 2003, the Corporation owned no high risk mortgage backed securities as defined by the Federal Financial Institutions Examination Council's Supervisory Policy Statement on Securities Activities.

The amortized cost and estimated market value of debt securities at December 31, 2004, by contractual maturity, are shown below. Expected maturities will differ from contractual

maturities because borrowers may have the right to call or repay obligations with or without call or prepayment penalties.

	Amortized	Approximate		
	Cost	Fair Value		
Due within 1 year	\$ 34,974	\$ 34,985		
Due after 1 but within 5 years	312,568	309,288		
Due after 5 but within 10 years	31,725	33,185		
Due after 10 years	318,902	332,379		
	698,169	709,837		
Mortgage Backed Securities	1,364,922	1,365,343		
Total Debt Securities	\$2,063,091	\$ 2,075,180		

Proceeds from the sales of securities available for sale were \$115,726, \$62,941 and \$15,328 during 2004, 2003 and 2002, respectively. Gross gains of \$4,214, \$5,709 and \$609 and gross losses of \$302, \$-0- and \$-0- were realized on those sales during 2004, 2003 and 2002, respectively.

Securities available for sale with an approximate fair value of \$1,090,019 and \$949,602 were pledged at December 31, 2004 and 2003, respectively, to secure public deposits and for other purposes required or permitted by law.

(Dollar Amounts in Thousands, except per share data)

NOTE 9—Securities Available For Sale (continued)

The following table shows the book value or fair market value of securities available for sale as of December 31, 2002:

	Approximate Fair Value
U.S. Treasury Securities	\$ 3,596
Obligations of U.S. Government	
Corporation and Agencies:	
Mortgage Backed Securities	895,361
Other	102,788
Obligations of States and	
Political Subdivisions	118,629
Debt Securities Issued by	
Foreign Governments	75
Corporate Securities	243,988
Other Mortgage Backed Securities	52,346
Total Debt Securities	1,416,783
Equities	65,988
Total Securities Available for Sale	\$ 1,482,771

## NOTE 10—Securities Held to Maturity

Below is an analysis of the amortized cost and approximate fair values of debt securities held to maturity at December 31, 2004 and 2003:

		2	004			2	2003	
		Gross	Gross	Approximate		Gross	Gross	Approximate
	Amortized	Unrealized	Unrealized	Fair	Amortized	Unrealized	Unrealized	Fair
	Cost	Gains	Losses	Value	Cost	Gains	Losses	Value
Obligations of U.S. Government Corporation and Agencies:								
Mortgage Backed Securities	\$ 4,389	\$ 208	\$ -0- \$	4,597	\$ 8,143	\$ 444	\$ -0-	\$ 8,587
Other	-0-	-0-	-0-	-0-	10,000	366	-0-	10,366
Obligations of States and Political Subdivisions	73,370	3,514	-0-	76,884	76,716	4,322	-0-	81,038
Debt Securities Issued by Foreign Governments	405	-0-	-0-	405	408	-0-	-0-	408
Corporate Securities	-0-	-0-	-0-	-0-	8,987	223	-0-	9,210
Total Securities Held to Maturity	\$ 78,164	\$ 3,722	\$ -0- \$	81,886	\$ 104,254	\$ 5,355	\$ -0-	\$ 109,609

The amortized cost and estimated market value of debt securities at December 31, 2004, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or repay obligations with or without call or prepayment penalties.

	A	mortized	Approximate		
		Cost	Fair Value		
Due within 1 year	\$	2,477	\$	2,508	
Due after 1 but within 5 years		15,936		16,516	
Due after 5 but within 10 years		29,286		31,101	
Due after 10 years		26,076		27,164	
		73,775		77,289	
Mortgage Backed Securities		4,389		4,597	
Total Debt Securities	\$	78,164	\$	81,886	

There were no sales of securities held to maturity in 2004, 2003 or 2002.

Securities held to maturity with an amortized cost of \$70,227 and \$98,173 were pledged at December 31, 2004 and 2003, respectively, to secure public deposits and for other purposes required or permitted by law.

The following table shows the book value or amortized cost of securities held to maturity as of December 31, 2002:

	Amortized Cost
Obligations of U.S. Government	
Corporation and Agencies:	
Mortgage Backed Securities	\$ 63,535
Other	15,000
Obligations of States and	
Political Subdivisions	96,869
Debt Securities Issued by	
Foreign Governments	408
Corporate Securities	22,026
Total Securities Held to Maturity	\$ 197,838

(Dollar Amounts in Thousands, except per share data)

NOTE 11—Other-Than-Temporary Impairment of Investments

The following table presents the gross unrealized losses and fair values at December 31, 2004 by investment category and time frame for which the loss has been outstanding:

	Less Thar	12 Mont	hs	12 Month	ns or Mo	re		То	tal	
		Unre	ealized		Unre	ealized			Unr	ealized
Description of Securities	 Fair Value	Lo	osses	Fair Value	Lo	osses	Fair	Value	L	osses
U.S. Treasury Obligations	\$ -0-	\$	-0-	\$ -0-	\$	-0-	\$	-0-	\$	-0-
U.S. Government Agency Obligations	199,421	(	2,766)	24,513		(461)	22	23,934		(3,227)
U.S. Government Agency CMO and MBS	533,729	(	3,835)	304,180		(7,039)	83	37,909	(1	10,874)
Corporate Securities	29,860		(178)	18,290		(280)	2	18,150		(458)
Municipal Securities	 577		-0-	3,522		(75)		4,099		(75)
Total Securities	\$ 763,587	\$ (	6,779)	\$ 350,505	\$	(7,855)	\$ 1,11	14,092	\$ (1	14,634)

At December 31, 2004, 97% of the unrealized losses were comprised of securities issued by U.S. Government agencies, U.S. Government sponsored agencies and investment grade municipalities. Corporate securities, comprising 3% of the unrealized losses, consist of 12 issues by companies in the financial services industry. Two of the issues are non-rated and have unrealized losses of \$15, or .1% of the total. A total of 109 positions are temporarily impaired and none individually has an unrealized loss of more than 5% of its respective amortized cost basis. Management does not believe any individual loss as of December 31, 2004 represents an other-than-temporary impairment. The unrealized losses are predominantly attributable to changes in interest rates and not from the deterioration of the creditworthiness of the issuer. Management has both the intent and ability to hold the securities represented in the table for a time necessary to recover the amortized cost.

The following table presents the gross unrealized losses and fair values at December 31, 2003 by investment category and time frame for which the loss has been outstanding:

	Less Than 12 Months				
			Uı	nrealized	
Description of Securities	]	Fair Value	]	Losses	
U.S. Treasury Obligations	\$	-0-	\$	-0-	
U.S. Government Agency Obligations		101,423		(1,008)	
U.S. Government Agency CMO and MBS		687,974		(8,298)	
Corporate Securities		21,448		(216)	
Municipal Securities		10,286		(99)	
Total Securities	\$	821,131	\$	(9,621)	

As of December 31, 2003, there were no unrealized losses in the investment portfolio that were outstanding for twelve months or more.

#### NOTE 12-Loans

Loans at year end were divided among these general categories:

	December 31,				
		2004		2003	
Commercial, financial,					
agricultural and other	\$	715,280	\$	655,740	
Real estate loans:					
Construction and land development		71,351		27,063	
1-4 family dwellings		1,164,707		821,159	
Other real estate loans		988,611		771,861	
Loans to individuals for household,					
family and other personal expenditures		562,321		521,481	
Leases, net of unearned income		12,815		28,033	
Subtotal		3,515,085		2,825,337	
Unearned income		(252)		(455)	
Total loans and leases	\$	3,514,833	\$	2,824,882	

Most of the Corporation's business activity was with customers located within Pennsylvania. The portfolio is well diversified, and as of December 31, 2004 and 2003, there were no significant concentrations of credit.

The following table identifies the amount of nonperforming loans as of December 31:

	2004	2003
Loans on nonaccrual basis	\$ 10,732	\$ 12,459
Past due loans	14,671	10,586
Renegotiated loans	183	195
Total nonperforming loans	\$ 25,586	\$ 23,240

(Dollar Amounts in Thousands, except per share data)

#### NOTE 13—Allowance for Credit Losses

#### Description of changes:

	2004	2003	2002
Allowance at January 1	\$ 37,385	\$ 34,496	\$ 34,157
Additions:			
Recoveries of previously			
charged off loans	1,237	1,705	2,048
Provisions charged to			
operating expense	8,070	12,770	12,223
From acquisition	4,983	3,109	-0-
Deductions:			
Loans charged off	10,612	14,695	13,932
Allowance at December 31	\$ 41,063	\$ 37,385	\$ 34,496

## Relationship to impaired loans:

	2004	2003	2002
Recorded investment in			
impaired loans at end			
of period	\$ 10,915	\$ 12,654	\$ 23,657
Average balance of impaired			
loans for the year	\$ 12,601	\$ 19,866	\$ 24,740
Allowance for credit losses			
related to impaired loans	\$ 2,252	\$ 2,048	\$ 5,204
Impaired loans with an			
allocation of the allowance			
for credit losses	\$ 6,500	\$ 6,327	\$ 15,065
Impaired loans with no			
allocation of the allowance			
for credit losses	\$ 4,415	\$ 6,327	\$ 8,592
Income recorded on impaired			
loans on a cash basis	\$ 307	\$ 1,185	\$ 286

#### NOTE 14-Financial Guarantees

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financial needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and commercial letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The contract or notional amount of those instruments reflects the extent of involvement the Corporation has in particular classes of financial instruments.

As of December 31, 2004 and 2003, the Corporation did not own or trade other financial instruments with significant off-balance sheet risk including derivatives such as futures, forwards, option contracts and the like, although such instruments may be appropriate to use in the future to manage interest rate risk. See NOTE 8 (Derivative Instruments) for a description of interest rate swaps.

The Corporation's exposure to credit loss in the event of nonperformance by the other party of the financial instrument for commitments to extend credit, standby letters of credit and commercial letters of credit written is represented by the contract or notional amount of those instruments. The Corporation uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

The following table identifies the notional amount of those instruments at December 31, 2004 and 2003:

	2004	2003
Financial instruments whose contract		
amounts represent credit risk:		
Commitments to extend credit	\$ 744,942	\$ 620,403
Standby letters of credit	\$ 23,079	\$ 28,836
Commercial letters of credit	\$ 215	\$ 328

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Corporation evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Corporation upon extension of credit, is based on management's credit evaluation of the counter-party. Collateral that is held varies but may include accounts receivable, inventory, property, plant and equipment, residential and income-producing commercial properties.

Standby letters of credit and commercial letters of credit are conditional commitments issued by the Corporation to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

Current notional amounts outstanding at December 31, 2004, for financial standby letters of credit and performance standby letters of credit include amounts of \$8,218 and \$3,375, respectively, issued during 2004 and subject to the provisions of FIN 45. There is currently no liability recorded on the Corporation's balance sheet related to these letters of credit.

NOTE 15—Premises and Equipment

Premises and equipment are described as follows:

	Estimated		
	Useful Life	2004	2003
Land	Indefinite	\$ 10,257	\$ 7,177
Buildings and improvements	10-50 Years	61,048	47,438
Leasehold improvements	5-40 Years	11,132	10,043
Furniture and equipment	3-10 Years	68,819	58,028
Software	3-7 Years	18,636	16,599
Subtotal		169,892	139,285
Less accumulated depreciation			
and amortization		112,927	92,747
Total premises and equipment	nt	\$ 56,965	\$ 46,538

Depreciation and amortization related to premises and equipment was \$8,017 in 2004, \$7,261 in 2003 and \$6,840 in 2002.

(Dollar Amounts in Thousands, except per share data)

The Corporation leases various premises and assorted equipment under noncancellable agreements. Total future minimal rental commitments at December 31, 2004, were as follows:

	P	Premises		pment
2005	\$	2,239	\$	463
2006		2,179		448
2007		2,012		114
2008		1,717		113
2009		1,431		-0-
Thereafter		7,746		-0-
Total	\$	17,324	\$	1,138

Included in the lease commitments above is \$827.5 in lease payments to be paid under a sale-leaseback arrangement, whereby a gain of \$297 on the sale of a branch is being recognized over the 15 year lease term.

Under the terms of various lease agreements, increases in utilities and taxes may be passed on to the lessee. Such adjustments are not reflected in the above table. Additionally, various lease renewal options are available and are not included in the minimum lease commitments until such options are exercised. Total lease expense amounted to \$3,180 in 2004, \$1,939 in 2003 and \$1,699 in 2002.

NOTE 16—Interest-Bearing Deposits

Components of interest-bearing deposits at December 31 were as follows:

	2004	2003
NOW and Super NOW accounts	\$ 92,168	\$ 110,618
Savings and MMDA accounts	1,703,258	1,302,451
Time deposits	1,568,206	1,466,559
Total interest-bearing deposits	\$ 3,363,632	\$ 2,879,628

Interest-bearing deposits at December 31, 2004 and 2003, include allocations from NOW and Super NOW accounts of \$451,938 and \$405,521, respectively, into Savings and MMDA accounts. These reallocations are based on a formula and have been made to reduce the Corporation's reserve requirement in compliance with regulatory guidelines.

Included in time deposits at December 31, 2004 and 2003, were certificates of deposit in denominations of \$100 or more of \$417,988 and \$398,716, respectively.

Interest expense related to \$100 or greater certificates of deposit amounted to \$15,652 in 2004, \$18,227 in 2003 and \$21,685 in 2002.

Included in time deposits at December 31, 2004, were certificates of deposit with the following scheduled maturities:

2005	\$ 649,683
2006	374,273
2007	330,536
2008	104,733
2009 and thereafter	108,981
	\$ 1,568,206

NOTE 17—Short-term Borrowings

Short-term borrowings at December 31 were as follows:

			2004			2003			2002	
		Ending	Average	Average	Ending	Average	Average	Ending	Average	Average
		Balance	Balance	Rate	Balance	Balance	Rate	Balance	Balance	Rate
Federal funds purchased	\$	35,750	\$ 81,972	1.46%	\$ 14,100	\$ 68,455	1.32%	\$ 51,600	\$ 63,169	1.86%
Borrowings from FHLB		340,000	230,204	1.75%	120,000	151,860	1.33%	146,395	30,044	1.76%
Securities sold under agreements										
to repurchase		477,562	466,381	1.38%	450,140	326,226	1.16%	222,577	225,793	1.78%
Treasury, tax and loan note option		93,162	18,035	1.65%	49,887	7,592	0.87%	48,493	20,902	1.47%
Total	\$	946,474	\$ 796,592	1.51%	\$ 634,127	\$ 554,133	1.22%	\$469,065	\$339,908	1.77%
Maximum total at any month-end	\$1	,015,881			\$699,326			\$469,065		

Interest expense on short-term borrowings for the years ended December 31 is detailed below:

		2004	2003	2002
Federal funds purchased	\$	1,199	\$ 902	\$ 1,176
Borrowings from FHLB		4,040	2,019	530
Securities sold under				
agreements to repurchase		6,452	3,768	4,015
Treasury, tax and loan note option	on	298	66	308
Total interest on				
short-term borrowings	\$	11,989	\$ 6,755	\$ 6,029

(Dollar Amounts in Thousands, except per share data)

NOTE 18—Subordinated Debentures

Subordinated Debentures outstanding at December 31 are as follows:

	20	004	2003			
	Amount	Rate	Amount	Rate		
Subordinated Debentures: Owed to Pittsburgh Home Capital						
Trust I and due 2028	\$ -0-		\$ 8,292	8.56%		
Owed to First  Commonwealth  Capital Trust I						
and due 2029	36,083	9.50%	36,083	9.50%		
Owed to First						
Commonwealth						
Capital Trust II		LIBOR +		LIBOR+		
and due 2033	30,929	2.85%	30,929	2.85%		
Owed to First						
Commonwealth						
Capital Trust III						
and due 2034	41,238	5.888%	-0-			
Total junior subordinated						
debentures owed to						
unconsolidated						
subsidiary trusts	\$108,250		\$ 75,304			

The Corporation has established three trusts, First Commonwealth Capital Trust I, First Commonwealth Capital Trust II and First Commonwealth Capital Trust III, of which 100% of the common equity is owned by the Corporation. The trusts were formed for the purpose of issuing company obligated mandatorily redeemable capital securities to third-party investors and investing the proceeds from the sale of the capital securities solely in junior subordinated debt securities ("subordinated debentures") of the Corporation. The subordinated debentures held by each trust are the sole assets of the trust.

Proceeds from subordinated debentures issued to First Commonwealth Capital Trust III and First Commonwealth Capital Trust II in March 2004 and December 2003, respectively, were used to finance the business combination of GAF. See NOTE 6 (Business Combinations) for a description of the business combination.

Interest on the debentures issued to First Commonwealth Capital Trust III is paid quarterly at a fixed rate of 5.888% for each interest payment prior to April 2009 and LIBOR plus 2.85% for each payment beginning with April 2009 and after.

LIBOR is reset quarterly. Subject to regulatory approval, the Corporation may redeem the debentures, in whole or in part, at its option on any interest payment date on or after April 7, 2009, at a redemption price equal to 100% of the principal amount of the debentures.

Subject to regulatory approval, the Corporation may also redeem the debentures prior to April 7, 2009, within 90 days following the occurrence of certain tax or bank regulatory events at a special redemption price that is greater than 100%. Deferred issuance costs of \$630 are being amortized on a straight-line basis over the term of the securities.

Interest on the debentures issued to First Commonwealth Capital Trust II is paid quarterly at a floating rate of LIBOR plus 2.85% which is reset quarterly. The Corporation may redeem the debentures, in whole or in part, at its option on or after January 23, 2009, at a redemption price equal to 100% of the principal amount of the debentures, plus accrued and unpaid interest to the date of the redemption. Subject to regulatory approval, the Corporation may also redeem the debentures prior to January 23, 2009, within 90 days following the occurrence of certain tax or bank regulatory events at a special redemption price that is greater than 100%. Deferred issuance costs of \$471 are being amortized on a straight-line basis over the term of the securities.

Subordinated debentures outstanding at December 31, 2003, included \$8,292 previously issued by PFC to Pittsburgh Home Capital Trust I. These debentures were assumed by the Corporation when it acquired PFC in December 2003, and were called, in accordance with terms of the debentures, and paid by the Corporation in January 2004.

The subordinated debentures issued to First Commonwealth Capital Trust I have the same economic terms as the capital securities issued by the trust. The trust will redeem all of the outstanding capital securities when the debentures are paid at maturity. Subject to regulatory approvals, the Corporation may redeem the debentures, in whole or in part, at any time on or after September 1, 2009, at a redemption price equal to 104.75% of the principal amount of the debentures on September 1, 2009, declining ratably on each September 1 thereafter to 100% on September 1, 2019, plus accrued and unpaid interest to the date of the redemption. The Corporation may also redeem the debentures prior to September 1, 2009, upon the occurrence of certain tax or bank regulatory events, subject to regulatory approval.

(Dollar Amounts in Thousands, except per share data)

NOTE 19—Other Long-term Debt

Other long-term debt at December 31 follows:

2004			2003				
Weighted Average Weighted Average			Weighted Average	Weighted Average			
Amount	Contractual Rate	Effective Rate	Amount	Contractual Rate	Effective Rate		
\$ 661	LIBOR +1%	LIBOR +1%	\$ 1,994	LIBOR +1%	LIBOR +1%		
-0-			620	8.50%	8.50%		
5,514	LIBOR +1.25%	LIBOR +1.25%					
21,970	5.51%	2.46%	22,522	5.51%	2.46%		
-0-			19,271	5.81%	1.38%		
8,288	5.44%	2.05%	8,555	5.46%	2.05%		
40,930	3.50%	3.02%	6,104	6.01%	2.67%		
75,855	3.86%	3.49%	21,319	5.20%	4.08%		
106,435	4.97%	3.30%	438,413	5.39%	5.26%		
222,563	4.25%	3.66%	11,557	6.49%	3.52%		
148,822	5.14%	4.01%	140,025	5.70%	4.47%		
59,674	4.96%	4.01%	5,895	5.68%	5.68%		
17,165	5.40%	4.61%	17,964	5.40%	4.64%		
1,646	5.65%	5.65%	1,748	5.65%	5.65%		
5,983	6.17%	6.17%	6,271	6.17%	6.17%		
7,470	5.72%	5.72%	7,789	5.72%	5.72%		
790	7.37%	7.37%	817	7.37%	7.37%		
7,558	5.90%	5.90%	7,804	5.90%	5.90%		
\$ 731,324			\$ 718,668				
	\$ 661 -0- 5,514 21,970 -0- 8,288 40,930 75,855 106,435 222,563 148,822 59,674 17,165 1,646 5,983 7,470 790 7,558	Amount         Weighted Average Contractual Rate         Weighted Average Contractual Rate           \$ 661         LIBOR +1%           -0-         5,514         LIBOR +1.25%           21,970         5.51%           -0-         8,288         5.44%           40,930         3.50%           75,855         3.86%           106,435         4.97%           222,563         4.25%           148,822         5.14%           59,674         4.96%           17,165         5.40%           1,646         5.65%           5,983         6.17%           7,470         5.72%           790         7.37%           7,558         5.90%	Amount         Weighted Average Contractual Rate         Weighted Average Effective Rate           \$ 661 0- 5,514         LIBOR +1%         LIBOR +1%           21,970         5.51%         LIBOR +1.25%         LIBOR +1.25%           21,970         5.51%         2.46%           -0- 8,288         5.44%         2.05%           40,930         3.50%         3.02%           75,855         3.86%         3.49%           106,435         4.97%         3.30%           222,563         4.25%         3.66%           148,822         5.14%         4.01%           59,674         4.96%         4.01%           17,165         5.40%         4.61%           1,646         5.65%         5.65%           5,983         6.17%         6.17%           7,470         5.72%         5.72%           790         7.37%         7.37%           7,558         5.90%         5.90%	Amount         Weighted Average Contractual Rate         Weighted Average Effective Rate         Amount           \$ 661	Amount         Weighted Average Contractual Rate         Weighted Average Effective Rate         Amount Amount         Weighted Average Contractual Rate           \$ 661		

The weighted-average contractual rate reflects the rate due to creditor. The weighted-average effective rates of long-term debt in the schedule above include the effects of the purchase accounting valuation adjustments that were recorded for the acquisition that was discussed in NOTE 6 (Business Combinations).

FHLB advances in the amount of \$307,575 are convertible on a quarterly basis at the FHLB's option into floating rate debt indexed to 3 month LIBOR. Advances in the amount of \$22,500 become convertible at the FHLB's option into floating rate debt indexed to 3 month LIBOR beginning December 19, 2005 through April 24, 2006 and quarterly thereafter. Advances in the amount of \$160,000 become convertible at the FHLB's option into floating rate debt indexed to 3 month LIBOR beginning July 25, 2005 and quarterly thereafter but only if 3 month LIBOR is 6% or higher. Should the FHLB elect to convert an advance to a floating rate, the bank has the right to pay off the advance without penalty.

All Federal Home Loan Bank stock, along with an interest in unspecified mortgage loans and mortgage-backed securities, with an aggregate statutory value equal to the amount of the above advances, have been pledged as collateral with the Federal Home Loan Bank of Pittsburgh.

Capital securities included in total long-term debt on the Consolidated Balance Sheets are excluded from this Note, but are described in NOTE 18 (Subordinated Debentures).

Scheduled loan payments for other long-term debt are summarized below:

	2005	2006	2007	2008	2	2009	The	reafter
Long-term debt payments		\$ 58,693	\$64,813	\$130,354	\$ 2	201,64	5 \$2	26,459
Purchase valuation								
amortization	\$ 5,493	\$ 5,365	\$ 5,190	\$ 4,056	\$	2,39	7 \$	1,436

The amounts on the purchase valuation amortization row in the table above include fair market adjustments from the business combination, which is described in NOTE 6 (Business Combinations).

The third quarter of 2004 included a previously announced charge of \$29,495 (\$19,172 after tax) representing a penalty for the prepayment of \$440,000 in Federal Home Loan Bank, or FHLB, long-term borrowings. The prepayment penalty is reflected as "Debt Prepayment Fees" in the Consolidated Statements of Income. The FHLB borrowings were replaced with other borrowings having maturities ranging from overnight to 2010. This transaction expands the maturity distribution of the company's FHLB advances to minimize the impact of maturities on any one year. It also reduced the initial interest cost on the \$440,000 in FHLB advances by 292 basis points (2.92%). First Commonwealth expects that the transaction will result in an increase in net interest income over the remaining term of the original advances in excess of the prepayment penalty.

NOTE 20—Common Share Commitments

At December 31, 2004 and 2003, the Corporation had 100,000,000 common shares authorized. 71,978,658 shares

(Dollar Amounts in Thousands, except per share data)

NOTE 20—Common Share Commitments (continued)

were issued at December 31, 2004, and 63,704,445 shares were issued at December 31, 2003. Issued shares were reduced by 2,109,660 shares of treasury stock at December 31, 2004 and 2,992,425 shares of treasury stock at December 31, 2003. The Corporation may be required to issue additional shares to satisfy common share purchases related to the employee stock ownership plan described in NOTE 22 (Retirement Plans). The dilutive effect of stock options outstanding on average shares outstanding in the diluted earnings per share reported on the income statement were 599,905, 384,778 and 332,404 shares at December 31, 2004, 2003 and 2002, respectively.

Treasury shares consisting of 906,494 and 552,781 were reissued during 2004 and 2003 upon exercise of stock options. Treasury shares consisting of 16,107 and 17,663 were reissued in 2004 and 2003, respectively, to fund the business combination with SCC and SFA as described in NOTE 6 (Business Combinations). Treasury shares consisting of 39,836 were acquired as part of the GAF acquisition.

During 2004, 8,274,123 common shares were issued to fund the business combination with GAF and during 2003, 1,179,037 common shares were issued to fund the business combination with PFC. These transactions are also described in NOTE 6 (Business Combinations).

NOTE 21—Income Taxes

The income tax provision consists of:

	2004		2003	2002
Current tax provision for				
income exclusive of				
securities transactions:				
Federal	\$	4,138	\$ 13,438	\$ 9,279
State		-0-	-0-	1
Securities transactions		1,427	2,048	225
Total current tax provision		5,565	15,486	9,505
Benefit of operating loss				
carryforwards		(474)	-0-	-0-
Deferred tax provision (benefit)		(1,384)	(2,235)	(594)
Total tax provision	\$	3,707	\$ 13,251	\$ 8,911

Temporary differences between financial statement carrying amounts and tax bases of assets and liabilities that represent significant portions of the deferred tax assets (liabilities) at December 31, 2004 and 2003, were as follows:

		2004	2003
Deferred tax assets:			
Allowance for credit losses	\$	13,997	\$ 13,107
Postretirement benefits other than pensions		1,211	1,040
Basis difference in assets acquired		6,409	4,710
Severance expense		239	250
Net operating loss carryforward			
from acquisition		1,174	-0-
Alternative minimum tax credit carryforwar	d	3,297	-0-
Other tax credit carryforward		1,428	-0-
Deferred compensation		854	788
Other		825	352
Total deferred tax assets		29,434	20,247
Deferred tax liabilities:			
Accumulated accretion of bond discount		(121)	(124)
Unrealized gain on securities available			, ,
for sale		(5,445)	(8,166)
Lease financing deduction		(3,243)	(6,439)
Loan origination fees and costs		(1,473)	(1,562)
Accumulated depreciation		(1,737)	(1,343)
Other		(490)	(574)
Total deferred tax (liabilities)		(12,509)	(18,208)
Net deferred tax asset	\$	16,925	\$ 2,039

A net operating loss carryforward from acquisition of \$3,353 is remaining at December 31, 2004. This carryforward expires in 2024. A tax credit carryforward of \$1,428 is remaining as of December 31, 2004, and expires in 2024. Management believes that future taxable income will be sufficient to fully realize the deferred tax assets associated with these carryforwards.

The total tax provision for financial reporting differs from the amount computed by applying the statutory income tax rate to income before taxes. The differences are as follows:

		2004			2003			2002		
		Amount	% of Pretax Income		Amount	% of Pretax Income		Amount	% of Pretax Income	
Tax at statutory rate	\$	14,826	35.0	\$	23,293	35.0	\$	18,353	35.0	
Increase (decrease) resulting from	1:									
Income from bank owned										
life insurance		(1,805)	(4.2)		(1,520)	(2.3)		(1,649)	(3.1)	
Other nontaxable interest		(7,364)	<b>(17.4)</b>		(7,332)	(11.0)		(6,216)	(11.9)	
State income taxes		-0-	0.0		-0-	0.0		1	0.0	
Tax credits		(1,428)	(3.4)		(651)	(1.0)		(531)	(1.0)	
Other		(522)	(1.2)		(539)	(0.8)		(1,047)	(2.0)	
Total tax provision	\$	3,707	8.8	\$	13,251	19.9	\$	8,911	17.0	

(Dollar Amounts in Thousands, except per share data)

#### NOTE 22—Retirement Plans

All employees with at least one year of service are eligible to participate in the employee stock ownership plan ("ESOP"). Contributions to the plan are determined by the Board of Directors, and are based upon a prescribed percentage of the annual compensation of all participants. During the current period, the ESOP acquired shares of the Corporation's common stock in a transaction, whereby the ESOP Trust borrowed funds which were guaranteed by the Corporation. In addition, the borrowings related to the ESOP as of December 31, 2004, included amounts that were borrowed in a similar transaction that took place in a prior period. The borrowed amounts represent leveraged and unallocated shares, and accordingly have been recorded as long-term debt with the offset as a reduction of common shareholders' equity. Compensation costs related to the plan were \$1,442 in 2004, \$938 in 2003 and \$940 in 2002. See NOTE 23 (Unearned ESOP Shares) for additional information on the ESOP.

The employees of PFC were covered by a leveraged ESOP plan. The PFC ESOP had unallocated ESOP shares of 43,174 at the merger date. The plan was terminated effective December 5, 2003. After liquidation of unallocated ESOP shares with a fair value of \$620, which were utilized to pay off the outstanding PFC ESOP loan payable, remaining shares were allocated to the participants of the PFC ESOP during 2004. No compensation cost for the PFC ESOP was required to be recognized in the Consolidated Statements of Income.

The employees of GAF were covered by a leveraged ESOP plan. The GAF ESOP had unallocated ESOP shares of 157,730 as of December 31, 2004, with a fair market value of \$2,427. Termination of the plan is pending approval from the Internal Revenue Service. Once approval is received, the remaining shares will be allocated to participants of the GAF ESOP. No compensation cost for the GAF ESOP is required to be recognized in the Consolidated Statements of Income.

The Corporation also has a savings plan pursuant to the provisions of section 401(k) of the Internal Revenue code. Under the terms of the plan, each participant will receive an automatic employer contribution to the plan in an amount equal to 3% of compensation. Each participating employee may contribute up to 80% of compensation to the plan of which up to 4% is matched 100% by the employer's contribution. The 401(k) plan expense was \$2,977 in 2004, \$2,606 in 2003 and \$2,616 in 2002. Prior to the plan amendment effective February 1, 2002, the Corporation's 401(k) plan permitted each participating employee to contribute 10% of compensation to the plan of which up to 4% was matched 100% by the employer's contribution.

The 401(k) plan of PFC was merged into the Corporation's 401(k) plan effective January 1, 2004, whereby all eligible PFC employees began to participate in the Corporation's plan with no lapse in credited service. During the period from the merger

date of December 5, 2003, until December 31, 2003, the PFC employees continued to participate in the PFC plan and to receive employer contributions under the terms of the plan.

The GAF 401(k) plan was merged into the Corporation's 401(k) plan effective July 1, 2004, whereby all eligible GAF employees began to participate in the Corporation's plan with no lapse in credited service. During the period from the merger date of May 24, 2004, until June 30, 2004, the GAF employees continued to participate in the GAF plan and to receive employer contributions under terms of the plan.

Upon shareholder approval at the regular 1998 meeting, the Corporation established a "Supplemental Executive Retirement Plan" ("SERP") to provide deferred compensation for a select group of management. The purpose of this plan is to restore some of the benefits lost to the highly compensated employees compared to other employees due to limits and restrictions incorporated into the Corporation's 401(k) and ESOP plans. The Corporation's 401(k) and ESOP plans include restrictions on maximum compensation, actual deferral percentage, actual contribution, maximum contribution and maximum salary reduction which are required in order to meet specific legal requirements.

Participants in the SERP may elect to contribute up to 25% of compensation (compensation in excess of limits of the Corporation's 401(k) and ESOP plans) into the SERP, through salary reduction. The Corporation will make an elective contribution to the SERP equal to the elective deferred compensation of the participant for the plan year. Each participant of the SERP will also receive a matching contribution equal to 100% of the employee's elective contribution up to 4%, and an additional non-elective contribution from the employer equal to 8% of plan compensation. In addition, the Corporation may make an extra non-elective contribution for plan participants.

The SERP will continue to supplement the Corporation's 401(k) and ESOP plans and will therefore be modified at the same time and in the same respect as the basic plans are modified in future periods. The SERP plan expense was \$418 in 2004, \$235 in 2003 and \$133 in 2002.

PFC participated in a multi-employer defined benefit pension plan that covered all eligible employees and provided benefits based on each employee's years of service and compensation. No contributions were made to the plan and no compensation costs were recognized in the Consolidated Statements of Income. The withdrawal penalty of \$324 was accrued as a liability at December 31, 2003, and paid in 2004.

# Postretirement Benefits other than Pensions for Acquired Subsidiaries

Employees of the former Southwest Bank and GAF were covered by post retirement benefit plans. The measurement date for these plans was October 1.

(Dollar Amounts in Thousands, except per share data)

NOTE 22—Retirement Plans (continued)

# **Postretirement Benefits other than Pensions for Acquired Subsidiaries** (continued)

Net periodic benefit cost of these plans was as follows:

	 2004	2003	2	2002
Service cost	\$ -0-	\$ -0-	\$	-0-
Interest cost on projected benefit obligation	308	338		273
Amortization of transition obligation	2	2		2
Loss amortization	84	121		60
Net periodic benefit cost	\$ 394	\$ 461	\$	335

The following table sets forth the funded status of the plans and the amounts recognized on the Corporation's Consolidated Balance Sheet as of December 31:

	2004	2003
Accumulated post retirement benefit obligation:		
Retirees	\$ 3,784	\$ 5,901
Actives	-0-	-0-
Total accumulated postretirement benefit obligation	3,784	5,901
Plan assets at fair value	-0-	-0-
Accumulated postretirement benefit obligation		
in excess of plan assets	3,784	5,901
Unrecognized transition obligation	(13)	(14)
Unrecognized net loss	(310)	(2,844)
Accrued benefit liability recognized		
on the balance sheet	\$ 3,461	\$ 3,043

The following table sets forth the change in benefit obligation:

	2004	2003
Benefit obligation at beginning of year	\$ 5,901 \$	5,142
Assumed benefit obligation from acquisition	449	-0-
Service cost	-0-	-0-
Interest cost	308	338
Benefit payments	(451)	(379)
Actuarial (gain) loss	(2,423)	800
Benefit obligation at end of year	\$ 3,784 \$	5,901

The discount rate used in determining the actuarial present value of the accumulated postretirement benefit obligation was 6.00% for 2004 and 6.25% for 2003. The health care cost trend rates used for 2004 were projected at an initial rate of 8.50% for 2005 decreasing over time to an annual rate of 4.75% in 2014 for both indemnity plan participants and non-indemnity plan participants. For 2003, rates used were projected at an initial rate of 8.00% for 2004 decreasing over time to an annual rate of 4.25% in 2008 for both indemnity plan participants and non-indemnity plan participants.

The Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the "Act") introduced a prescription drug benefit under Medicare Part D. The Act also introduced a federal subsidy to sponsors of retiree health care benefit plans that provide a prescription drug benefit that is at least actuarially equivalent to Medicare Part D. The postretirement plans of the Corporation are provided through

insurance coverage; therefore, the Corporation will not receive a direct federal subsidy. The preceding measures of the accumulated postretirement benefit obligation and the net periodic postretirement benefit cost assume that the insurer will receive the subsidy and pass those savings onto the Corporation through reduced insurance premiums.

The health care cost trend rate assumption can have a significant impact on the amounts reported for this plan. A one-percentage-point change in assumed health care cost trend rates would have the following effects:

	1-Percentage- Point Increase	1-Percentage- Point Decrease		
Effect on total of service and				
interest cost components Effect on postretirement	\$ (12)	\$ (34)		
benefit obligation	\$ (215)	\$ (569)		

As of December 31, 2004, the projected benefit payments for the next ten years are as follows:

	Projected Benefit Payment
2005	\$ 388
2006	390
2007	387
2008	370
2009	363
2010-2014	1,563

The projected payments were calculated using the same assumptions as those used to calculate the benefit obligations included in this note.

## NOTE 23—Unearned ESOP Shares

First Commonwealth Financial Corporation Employee Stock Ownership Plan Trust ("ESOP") borrowed funds which were guaranteed by the Corporation. The combined balances of the ESOP related loans were \$6,175 at December 31, 2004, and \$1,994 at December 31, 2003. The outstanding balance at December 31, 2004, included \$5,514 in additional borrowings that were used to purchase shares during 2004.

The loans have been recorded as long-term debt on the Corporation's Consolidated Balance Sheets. A like amount of unearned ESOP shares was recorded as a reduction of common shareholders' equity. Unearned ESOP shares, included as a component of shareholders' equity, represent the Corporation's prepayment of future compensation expense. The shares acquired by ESOP are held in a suspense account and will be released to the ESOP for allocation to the plan participants as the debt is reduced. Repayment of the loans is scheduled to occur over a remaining one-year period for the initial loan and an eight-year period for the new loan from contributions to the ESOP by the Corporation and dividends on unallocated ESOP shares.

The following is an analysis of ESOP shares held in suspense:

See NOTE 1 (Statement of Accounting Policies) for the definition of "old shares" and "new shares."

(Dollar Amounts in Thousands, except per share data)

	Total	Old Shares	New Shares
Shares in suspense			_
December 31, 2002	271,666	66,512	205,154
Shares allocated during 2003	(96,118)	(23,533)	(72,585)
Shares in suspense			
December 31, 2003	175,548	42,979	132,569
Shares allocated during 2004	(124,232)	(28,832)	(95,400)
Shares acquired during 2004	421,800	-0-	421,800
Shares in suspense			
December 31, 2004	473,116	14,147	458,969

The fair market value of the new shares remaining in suspense was approximately \$7,064 and \$1,890 at December 31, 2004 and 2003, respectively.

Interest on ESOP loans was \$142 in 2004, \$60 in 2003 and \$109 in 2002. During 2004, 2003 and 2002, dividends on unallocated shares in the amount of \$195, \$184 and \$242, respectively, were used for debt service while all dividends on allocated shares were allocated or paid to the participants.

Unearned ESOP shares from PFC at December 31, 2003 were excluded from the preceding analysis. The PFC ESOP plan was terminated effective December 5, 2003. Unallocated shares remaining after liquidation of shares to fund the PFC ESOP loan payable were allocated to PFC ESOP participants.

Unearned ESOP shares from GAF at December 31, 2004 are excluded from the preceding analysis. Termination of the GAF ESOP plan is pending approval from the Internal Revenue Service. Once approval is received, the remaining unallocated shares will be allocated to GAF ESOP participants.

## NOTE 24-Stock Option Plan

At December 31, 2003, the Corporation had a stock-based compensation plan, which is described below. All of the exercise prices and related number of shares have been restated to reflect historical stock splits. The plan permits the Executive Compensation Committee to grant options for up to 4.5 million shares of the Corporation's common stock through October 15, 2005. Although the vesting requirements and terms of future options granted are at the discretion of the Executive Compensation Committee, all options granted in 2002 were exercisable by December 31, 2002. Options granted from 2003 through 2004 vested immediately on the respective grant dates. All options expire ten years from the grant date. All equity compensation plans are approved by security holders.

At May 24, 2004, the Corporation consummated its merger with GAF, at which time all outstanding GAF options were converted to First Commonwealth options at a conversion rate of 2.752. These options were not granted from the Corporation's existing stock option plan. First Commonwealth assumed the option plan of GAF. Under this plan, a total of 611,962 First Commonwealth shares were reserved for issuance due to the exercise of previously granted GAF options assumed in the merger. No further grants will be made under the GAF plan.

At December 5, 2003, the Corporation consummated its merger with PFC, at which time all outstanding PFC options were converted to First Commonwealth options at a conversion rate of 1.387. These options were not granted from the Corporation's existing stock option plan. First Commonwealth assumed the option plans of PFC. Under these plans, a total of 62,322 First Commonwealth shares were reserved for issuance due to the exercise of previously granted PFC options assumed in the merger. No further grants will be made under these PFC plans.

Equity Compensation Plan Information as of December 31, 2004:

	Number of	Weighted Average	Shares
	Options	Exercise Price of	Available for
	Outstanding	Options Outstanding	Future Grant
Equity compensation plans approved by security holders (a)	2,682,938	\$10.61	50,274

(a) Includes plans assumed through the acquisitions of GAF and PFC. As of December 31, 2004, outstanding options related to these acquired plans totaled 603,459 with a weighted-average exercise price per share of \$6.23.

The Corporation has elected, as permitted by FAS No. 123, to apply APB Opinion 25 and related interpretations in accounting for its plan. Accordingly, no compensation cost has been recognized for its stock options outstanding. Had compensation cost for the Corporation's stock option plan been determined based upon the fair value at the grant dates for awards under the plan consistent with the method of FAS No. 123, the Corporation's net income and earnings per share would have been reduced to the pro forma amounts shown below:

	2004				2003				2002			
	As		Pro		As		Pro		As		Pro	
	Reported	ł	Forma		Reported		Forma	]	Reported	. ]	Forma	
Net income	\$ 38,652	\$	38,614	\$	53,300	\$	51,948	\$	43,526	\$	41,248	
Basic earning	S											
per share	\$ 0.59	\$	0.59	\$	0.90	\$	0.88	\$	0.75	\$	0.71	
Diluted earnir	ngs											
per share	\$ 0.58	\$	0.58	\$	0.90	\$	0.87	\$	0.74	\$	0.70	

2004

The weighted-average grant-date fair value of stock options granted during 2004, 2003 and 2002 was \$2.45, \$3.24 and \$4.27, respectively. The fair value of each option granted is estimated on the date of the grant using the Black-Scholes options pricing model with the following weighted average assumptions used:

	2004	2003	2002
Dividend yield	4.44% per annum	5.14% per annum	5.13% per annum
Expected volatility	23.2%	40.3%	54.0%
Risk-free interest rate	4.1%	4.1%	5.0%
Expected option life	7.0 years	7.0 years	7.0 years

(Dollar Amounts in Thousands, except per share data)

#### NOTE 24—Stock Option Plan (continued)

A summary of the status of the Corporation's outstanding stock options as of December 31, 2004, 2003 and 2002 and changes for the years ending on those dates is presented below:

	20	04	200	03	20	2002		
	1	Weighted		Weighte	ed	Weighted		
		Average		Averag	;e	Average		
		Exercise		Exercis	se	Exercise		
	Shares	Price	Shares	Price	Shares	Price		
Outstanding at								
beginning								
of year	2,965,726	\$11.51	2,841,772	\$ 11.33	2,687,887	\$ 11.13		
PFC converted								
options at								
merger	1	<b>\$ 7.60</b>	62,322	\$ 7.60	-0-	\$ 0.00		
GAF converted								
options at								
merger	611,962	\$ 6.24	-0-	\$ 0.00	-0-	\$ 0.00		
Granted	24,000	\$14.41	641,912	\$ 12.06	820,775	\$ 11.70		
Exercised	(906,494)	\$10.68	(549,215)	\$ 10.71	(447,001)	\$ 10.51		
Forfeited	(12,257)	\$12.54	(31,065)	\$ 12.91	(219,889)	\$ 11.90		
Outstanding at								
end of year	2,682,938	\$10.61	2,965,726	\$ 11.51	2,841,772	\$ 11.33		
Exercisable at								
end of year	2,682,938	\$10.61	2,965,726	\$ 11.51	2,841,772	\$ 11.33		

The following table summarizes information about the stock options outstanding at December 31, 2004:

	Op	tions Outsta	Options Exercisable						
Weighted-									
		Average	Weighted-	<u> </u>	Weighted-				
Range	Number	Remaining	Average	Number	Average				
of Exercise	Outstanding	g Contract	Exercise	Exercisable	Exercise				
Prices	At 12/31/04	1 Life	Price	At 12/31/04	Price				
\$ 4.24-\$8.99	539,650	5.3	\$ 5.85	539,650	\$ 5.85				
\$ 9.00-\$9.99	131,983	4.7	\$ 9.27	131,983	\$ 9.27				
\$ 10.00-\$10.99	288,683	6.1	\$ 10.75	288,683	\$10.75				
\$ 11.00-\$11.99	949,077	5.7	\$ 11.48	949,077	\$11.48				
\$ 12.00-\$15.00	773,545	6.4	\$ 13.03	773,545	\$13.03				
Total	2,682,938	5.2	\$ 10.61	2,682,938	\$10.61				

#### NOTE 25—Contingent Liabilities

There are no material proceedings to which the Corporation or its subsidiaries are a party, or of which their property is the subject, except proceedings which arise in the normal course of business and, in the opinion of management, will not have a material adverse effect on the consolidated operations or financial position of the Corporation and its subsidiaries.

#### NOTE 26—Related Party Transactions

Some of the Corporation's or its subsidiaries' directors, executive officers, principal shareholders and their related interests, had transactions with the subsidiary banks in the ordinary course of business. All deposit and loan transactions were made on substantially the same terms, such as collateral and interest rates, as those prevailing at the time for comparable transactions. In the opinion of management, these transactions do not involve more than the normal risk of collectibility nor

do they present other unfavorable features. It is anticipated that further such transactions will be made in the future.

The following is an analysis of loans to those parties whose aggregate loan balances exceeded \$60 during 2004:

Balances December 31, 2003	\$ 4,777
Advances	3,411
Repayments	(4,206)
Other	894
Balances December 31, 2004	\$ 4,876

"Other" primarily reflects the change in those classified as a "related party" usually as a result of mergers, resignations or retirements.

#### NOTE 27—Regulatory Restrictions and Capital Adequacy

The amount of funds available to the parent from its subsidiary banks is limited by restrictions imposed on all financial institutions by banking regulators. At December 31, 2004, dividends from subsidiary banks were restricted not to exceed \$269,122. These restrictions have not had, and are not expected to have, a significant impact on the Corporation's ability to meet its cash obligations.

The Corporation is subject to various regulatory capital requirements administered by the Federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Corporation's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation and its banking subsidiaries must meet specific capital guidelines that involve quantitative measures of the Corporation's assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices.

The Corporation's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weighting and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Corporation to maintain minimum amounts and ratios of total and Tier I capital (common and certain other "core" equity capital) to risk weighted assets, and of Tier I capital to average assets. As of December 31, 2004, the Corporation and its banking subsidiaries meet all capital adequacy requirements to which they are subject.

As of December 31, 2004, the most recent notifications from the Federal Reserve Board and Federal Deposit Insurance Corporation categorized First Commonwealth Bank as well capitalized under the regulatory framework for prompt corrective action. To be considered as well capitalized, the bank must maintain minimum total risk-based capital, Tier I risk-based capital and Tier I leverage ratios as set forth in the table below. There are no conditions or events since that notification that management believes have changed the institution's category.

(Dollar Amounts in Thousands, except per share data)

	A 1				D 1.	M: :	To Be Well Capitalized Under Prompt Corrective Action Provisions			
-			Actual Amount Ratio		Regulatory Minimum Amount Ratio		Amount		Ratio	
As of December 31, 2004		Amount	Katio		Amount	Kano		Amount	Katio	
Total Capital to Risk Weighted Assets										
First Commonwealth Financial Corporation	\$	526,916	12.8%	\$	328,500	8.0%		N/A	N/A	
First Commonwealth Bank	\$	465,350	11.5%	\$	324,296	8.0%	\$	405,370	10.0%	
Tier I Capital to Risk Weighted Assets										
First Commonwealth Financial Corporation	\$	485,853	11.8%	\$	164,250	4.0%		N/A	N/A	
First Commonwealth Bank	\$	424,287	10.5%	\$	162,148	4.0%	\$	243,222	6.0%	
Tier I Capital to Average Assets										
First Commonwealth Financial Corporation	\$	485,853	8.0%	\$	182,772	3.0%		N/A	N/A	
First Commonwealth Bank	\$	424,287	7.0%	\$	181,076	3.0%	\$	301,793	5.0%	
As of December 31, 2003										
Total Capital to Risk Weighted Assets										
First Commonwealth Financial Corporation	\$	494,541	14.5%	\$	273,207	8.0%		N/A	N/A	
First Commonwealth Bank	\$	403,313	12.0%	\$	269,734	8.0%	\$	337,167	10.0%	
Tier I Capital to Risk Weighted Assets										
First Commonwealth Financial Corporation	\$	457,156	13.4%	\$	136,603	4.0%		N/A	N/A	
First Commonwealth Bank	\$	365,929	10.9%	\$	134,867	4.0%	\$	202,300	6.0%	
Tier I Capital to Average Assets										
First Commonwealth Financial Corporation	\$	457,156	9.4%	\$	146,571	3.0%		N/A	N/A	
First Commonwealth Bank	\$	365,929	7.6%	\$	145,263	3.0%	\$	242,105	5.0%	

NOTE 28—Condensed Financial Information of First Commonwealth Financial Corporation (parent company only)

# **Balance Sheets**

_	December 31,				
		2004		2003	
Assets					
Cash	\$	1,181	\$	1,376	
Securities available for sale		20,545		33,052	
Loans to affiliated parties		387		439	
Investment in subsidiaries		601,843		462,894	
Investment in unconsolidated subsidiary trusts		3,302		2,280	
Investment in jointly-owned company		5,941		5,622	
Premises and equipment		5,732		5,887	
Dividends receivable from subsidiaries		5,325		11,517	
Receivable from subsidiaries		6,034		6,085	
Other assets		10,520		5,126	
Total assets	\$	660,810	\$	534,278	
Liabilities and Shareholders' Equity					
Accrued expenses and other liabilities	\$	2,879	\$	14,199	
Dividends payable		11,528		9,714	
Loans payable		6,175		2,613	
Subordinated debentures payable		108,250		76,806	
Shareholders' equity		531,978		430,946	
Total liabilities and shareholders' equity	\$	660,810	\$	534,278	
<del>-</del>					

# **Statements of Income**

	Years Ended December 31,						
	2004		2003	2	2002		
Interest and dividends	\$ 50	\$	48	\$	48		
Dividends from subsidiaries	83,715		64,907	43	3,609		
Interest expense	(7,405	)	(3,629)	(3	3,570)		
Net securities gains (losses)	84		742		-0-		
Other revenue	59		253		-0-		
Operating expenses	(12,778	)	(9,237)	(9	,161)		
Income before taxes and equity							
in undistributed earnings							
of subsidiaries	63,725		53,084	30	),926		
Applicable income tax benefits	7,439		4,570	5	5,304		
Income before equity in undistributed earnings of subsidiaries Equity in undistributed earnings	71,164		57,654	36	5,230		
of subsidiaries	(32,512	)	(4,354)	7	7,296		
Net income	\$ 38,652	\$	53,300		3,526		

Years Ended December 31.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Dollar Amounts in Thousands, except per share data)

NOTE 28—Condensed Financial Information of First Commonwealth Financial Corporation (parent company only) (continued)

#### **Statements of Cash Flows**

	2004	2003	2002
Operating Activities			
Net income	\$ 38,652	\$ 53,300	\$43,526
Adjustments to reconcile net			
income to net cash provided			
by operating activities:			
Depreciation and amortization	437	835	537
Net gains on sale of assets	(84)	(739)	-0-
Decrease (increase) in prepaid			
income taxes	<b>(4,600)</b>	256	(397)
Undistributed equity			
in subsidiaries	32,512	(4,482)	(7,296)
Other—net	3,006	(2,193)	1,270
Stock option tax benefit	1,239	535	225
Net cash provided			
by operating activities	71,162	47,512	37,865
Investing Activities	1		
Transactions with securities available for		(22.795)	(0.12)
Purchases of investment securities Sales of investment securities	(91,592) 104,058	(32,785) 1,766	(943)
***************************************	104,056 52	1,766	-0- 42
Net change in loans to affiliated parties	(162)	(125)	(33)
Purchases of premises and equipment Changes in receivable from and net	(102)	(123)	(33)
investment in subsidiary	(92.294)	(20 010)	126
Net cash used by	(82,284)	(28,918)	436
investing activities	(69,928)	(60,003)	(498)
investing activities	(03,320)	(00,003)	(490)
Financing Activities			
Issuance of subordinated debentures	41,238	30,929	-0-
Issuance of other long-term debt	3,486	-0-	-0-
Repayment of subordinated debentures	(9,794)	-0-	-0-
Repayment of other long-term debt	(3,486)	-0-	-0-
Discount on dividend reinvestment			
plan purchases	(816)	(706)	(637)
Treasury stock reissued	9,679	5,923	4,655
Cash dividends paid	(41,736)	(36,630)	(35,208)
Net cash used by			
financing activities	(1,429)	(484)	(31,190)
Net increase (decrease) in cash	(195)	(12,975)	6,177
Cash at beginning of year	1,376	13,844	7,667
Cash acquired with acquisition	-0-	507	-0-
Cash at end of year	\$ 1,181	\$ 1,376	\$13,844

Cash dividends declared per common share were \$0.645, \$0.625 and \$0.605 for 2004, 2003 and 2002, respectively.

Dividends from subsidiaries for 2004 and 2003 included special dividends in the amounts of \$7,598 and \$11,436, respectively, that were received from First Commonwealth Bank, a wholly owned subsidiary. After distribution of the special dividends, which were within guidelines established by the banking regulators, First Commonwealth Bank remains classified as a well-capitalized institution. During 2004, dividends from subsidiaries also included a special dividend from FraMal Holdings Corporation in the amount

of \$29,529. During 2003, the parent company also received a dividend-in-kind from First Commonwealth Bank in the amount of \$8,797, which was received in the form of an investment holding company subsidiary. The subsidiary, known as FraMal Holdings Corporation, was acquired by First Commonwealth Bank in the PFC acquisition that is described in NOTE 6 (Business Combinations).

During 2004, the Corporation's Employee Stock Ownership Trust obtained a \$14,000 line of credit from an unrelated financial institution. The line of credit was used to purchase stock for the Corporation's ESOP and is guaranteed by the parent company of the Corporation. During 2004, \$5,514 was borrowed on the line. The loan was recorded as long-term debt and the offset was recorded as a reduction of common shareholders' equity.

As of December 31, 2004, the parent company had available a one-year line of credit to be used for general operating cashflows. The line of credit was with an unrelated financial institution for \$15,000, and as of December 31, 2004, had no amounts outstanding.

NOTE 29-Fair Values of Financial Instruments

Below are various estimated fair values at December 31, 2004 and 2003, as required by Statement of Financial Accounting Standards No. 107 ("FAS No. 107"). Such information, which pertains to the Corporation's financial instruments, is based on the requirements set forth in FAS No. 107 and does not purport to represent the aggregate net fair value of the Corporation. It is the Corporation's general practice and intent to hold its financial instruments to maturity, except for certain securities designated as securities available for sale, and not to engage in trading activities. Many of the financial instruments lack an available trading market, as characterized by a willing buyer and seller engaging in an exchange transaction. Therefore, the Corporation had to use significant estimations and present value calculations to prepare this disclosure.

Changes in the assumptions or methodologies used to estimate fair values may materially affect the estimated amounts. Also, management is concerned that there may not be reasonable comparability between institutions due to the wide range of permitted assumptions and the methodologies in absence of active markets. This lack of uniformity gives rise to a high degree of subjectivity in estimating financial instrument fair values.

The following methods and assumptions were used by the Corporation in estimating financial instrument fair values:

<u>Cash and short-term instruments</u>: The balance sheet carrying amounts for cash and short-term instruments approximate the estimated fair values of such assets.

<u>Securities</u>: Fair values for securities held to maturity and securities available for sale are based on quoted market prices, if available. If quoted market prices are not available, fair values are based on quoted market prices of comparable

(Dollar Amounts in Thousands, except per share data)

instruments. The carrying value of nonmarketable equity securities, such as Federal Home Loan Bank stock, is considered a reasonable estimate of fair value.

<u>Loans receivable:</u> The estimated fair values of all loans are estimated by discounting the future cash flows using interest rates currently offered for loans with similar terms to borrowers of similar credit quality.

Off-balance sheet instruments: Many of the Corporation's off-balance sheet instruments, primarily loan commitments and standby letters of credit, are expected to expire without being drawn upon, therefore, the commitment amounts do not necessarily represent future cash requirements. Management has determined that due to the uncertainties of cash flows and difficulty in predicting the timing of such cash flows, fair values were not estimated for these instruments for both periods.

<u>Deposit liabilities</u>: Management estimates that the fair value of deposits is based on a market valuation of similar deposits. The carrying value of variable rate time deposit accounts

and certificates of deposit approximate their fair values at the report date. Also, fair values of fixed rate time deposits for both periods are estimated by discounting the future cash flows using interest rates currently being offered and a schedule of aggregated expected maturities.

Short-term borrowings: The estimated fair values of borrowings from the Federal Home Loan Bank were estimated based on the estimated incremental borrowing rate for similar types of borrowings. The carrying amounts of other short-term borrowings such as Federal funds purchased, securities sold under agreement to repurchase and treasury, tax and loan notes were used to approximate fair value.

<u>Long-term debt</u>: The fair value of long-term debt is estimated by discounting the future cash flows using the Corporation's estimated incremental borrowing rate for similar types of borrowing arrangements.

The following table presents carrying amounts and estimated fair values of the Corporation's financial instruments at December 31, 2004 and 2003:

		20	004		2003				
		rying Amount	Estim	ated Fair Value	Ca	arrying Amount	Estimated Fair Value		
Financial assets									
Cash and due from banks	\$	79,591	\$	79,591	\$	82,510	\$	82,510	
Interest-bearing deposits with banks	\$	2,403	\$	2,403	\$	5,362	\$	5,362	
Securities available for sale	\$	2,162,313	\$	2,162,313	\$	1,969,176	\$	1,969,176	
Investments held to maturity	\$	78,164	\$	81,886	\$	104,254	\$	109,609	
Loans, net	\$	3,473,770	\$	3,492,547	\$	2,787,497	\$	2,844,411	
Financial liabilities									
Deposits	\$	3,844,475	\$	3,670,438	\$	3,288,275	\$	3,193,216	
Short-term borrowings	\$	946,474	\$	946,631	\$	634,127	\$	634,361	
Long-term debt	\$	839,574	\$	847,284	\$	793,972	\$	863,444	

# QUARTERLY SUMMARY OF FINANCIAL DATA—UNAUDITED

(Dollar Amounts in Thousands, except per share data)

The unaudited quarterly results of operations for the years ended December 31, 2004 and 2003 are as follows:

		20	2004				
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter			
Interest income	\$ 61,972	\$ 65,498	\$ 74,940	\$ 75,615			
Interest expense	25,165	27,063	28,881	29,581			
Net interest income	36,807	38,435	46,059	46,034			
Provision for credit losses	2,100	2,520	2,675	775			
Net interest income after provision							
for credit losses	34,707	35,915	43,384	45,259			
Net securities gains	3,850	145	51	31			
Other operating income	9,733	10,952	11,752	11,135			
Merger and integration charges	1,291	873	(39)	-0-			
Debt prepayment fees	-0-	-0-	29,495	-0-			
Other operating expenses	30,426	32,671	34,597	35,241			
Income (loss) before income taxes	16,573	13,468	(8,866)	21,184			
Applicable income taxes (benefit)	3,250	1,908	(6,071)	4,620			
Net income (loss)	\$ 13,323	\$ 11,560	\$ (2,795)	\$ 16,564			
Basic earnings per share	\$ 0.22	\$ 0.18	\$ (0.04)	\$ 0.24			
Diluted earnings per share	\$ 0.22	\$ 0.18	\$ (0.04)	\$ 0.24			
Average shares outstanding	60,772,824	64,455,920	69,077,293	69,173,249			
Average shares outstanding assuming dilution	61,289,672	64,947,209	69,702,327	69,938,616			
	First Quarter	Second Quarter	03 Third Quarter	Fourth Quarter			
Interest income	\$ 62,317	\$ 61,186	\$ 59,605	\$ 60,665			
Interest expense	25,471	25,745	24,616	24,409			
Net interest income	36,846	35,441	34,989	36,256			
Provision for credit losses	3,460	3,465	3,495	2,350			
Net interest income after provision		3,403	3,773	2,330			
for credit losses	33,386	31,976	31,494	33,906			
Net securities gains	2,234	3,221	166	230			
Other operating income	8,837	9,977	13,691	10,088			
Litigation settlement	(610)	-0-	-0-	-0-			
Other operating expenses	28,382	28,382	28,005	28,496			
Income before income taxes	16,685	16,792	17,346	15,728			
Applicable income taxes	3,381	3,365	3,511	2,994			
Net income	\$ 13,304	\$ 13,427	\$ 13,835	\$ 12,734			
Basic earnings per share	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.21			
Diluted earnings per share	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.21			
Average shares outstanding Average shares outstanding assuming dilution	58,703,260 58,934,248	58,769,160 59,101,475	58,950,258 59,376,716	59,577,396 60,122,832			

# SELECTED FINANCIAL DATA

(Dollar Amounts in Thousands, except per share data)

The following selected financial data is not covered by the auditor's report and should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations, which follows, and with the consolidated financial statements and related notes. The reclassifications had no effect on the Corporation's financial condition or results of operations.

	Years Ended December 31,									
		2004		2003		2002		2001		2000
Interest income	\$	278,025	\$	243,773	\$	275.568	\$	308.891	\$	311.882
Interest expense	φ	110,690	φ	100,241	φ	122,673	φ	167,170	φ	174,539
Net interest income		167,335		143,532		152,895		141,721		137,343
Provision for credit losses		8,070		12,770		12,223		11,495		10,030
Net interest income after				,		,		,		
provision for credit losses		159,265		130,762		140,672		130,226		127,313
Net securities gains		4,077		5,851		642		3,329		1,745
Other operating income		43,572		42,593		37,453		37,776		31,938
Litigation settlement		-0-		(610)		8,000		-0-		-0-
Restructuring charges		-0-		-0-		6,140		-0-		-0-
Merger and related charges		2,125		-0-		-0-		-0-		-0-
Debt prepayment fees		29,495		-0-		-0-		-0-		-0-
Other operating expenses		132,935		113,265		112,190		105,888		99,461
Income before taxes		42,359		66,551		52,437		65,443		61,535
Applicable income taxes		3,707		13,251		8,911		15,254		14,289
Net income	\$	38,652	\$	53,300	\$	43,526	\$	50,189	\$	47,246
Per Share Data										
Net income	\$	0.59	\$	0.90	\$	0.75	\$	0.87	\$	0.82
Dividends declared	\$	0.645	\$	0.625	\$	0.605	\$	0.585	\$	0.565
Average shares outstanding		65,887,611		59,002,277		58,409,614		57,885,478	5	7,558,929
Per Share Data Assuming Dilution										
Net income	\$	0.58	\$	0.90	\$	0.74	\$	0.86	\$	0.82
Dividends declared	\$	0.645	\$	0.625	\$	0.605	\$	0.585	\$	0.565
Average shares outstanding		66,487,516		59,387,055		58,742,018		58,118,057	5	7,618,671
At End of Period										
Total assets	\$	6,198,478	\$	5,189,195	\$	4,524,743	\$	4,583,530	\$	4,372,312
Investment securities		2,240,477		2,073,430		1,680,609		1,762,408		1,636,337
Loans and leases, net of unearned income		3,514,833		2,824,882		2,608,634		2,567,934		2,490,827
Allowance for credit losses		41,063		37,385		34,496		34,157		33,601
Deposits		3,844,475		3,288,275		3,044,124		3,093,150		3,064,146
Company obligated mandatorily redeemable										
capital securities of subsidiary trust		-0-		-0-		35,000		35,000		35,000
Subordinated debentures		108,250		75,304		-0-		-0-		-0-
Other long-term debt		731,324		718,668		544,934		629,220		621,855
Shareholders' equity		531,978		430,946		401,390		370,066		334,156
Key Ratios										
Return on average assets		0.66%		1.12%		0.96%		1.11%		1.10%
Return on average equity		7.82%		12.95%		11.09%		13.85%		15.65%
Net loans to deposits ratio		90.36%		84.77%		84.56%		81.92%		80.19%
Dividends per share as a percent of										
net income per share		109.32%		69.44%		80.67%		67.24%		68.90%
Average equity to average assets ratio		8.47%		8.68%		8.64%		8.01%		7.00%

#### Introduction

This discussion and the related financial data are presented to assist in the understanding and evaluation of the consolidated financial condition and the results of operations of First Commonwealth Financial Corporation including its subsidiaries (the "Corporation") for the years ended December 31, 2004, 2003 and 2002 and are intended to supplement, and should be read in conjunction with, the Consolidated Financial Statements and related footnotes.

Sections of this financial review, as well as the notes to the consolidated financial statements, contain forward-looking statements (as defined in the Private Securities Litigation Reform Act of 1995), which reflect management's beliefs and expectations based on information currently available and may contain the words "expect," "estimate," "project," "anticipate," "should," "intend," "probability," "risk," "target," "objective" and similar expressions or variations on such expressions. These forward-looking statements are inherently subject to significant risks and uncertainties, including but not limited to: changes in general economic and financial market conditions, the Corporation's ability to effectively carry out its business plans, changes in regulatory or legislative requirements, changes in competitive conditions and continuing consolidation of the financial services industry. Although management believes the expectations reflected in such forward-looking statements are reasonable, actual results could differ materially. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's analysis only as of the date hereof. The Corporation undertakes no obligation to publicly revise or update these forward-looking statements to reflect events or circumstances that arise after the date hereof.

Effective May 24, 2004, the Corporation acquired all of the outstanding shares of GA Financial, Inc. ("GAF"), and effective December 5, 2003, the Corporation acquired all of the outstanding shares of Pittsburgh Financial Corporation ("PFC"). In addition, the Corporation acquired all of the outstanding shares of Strategic Capital Concepts, Inc. ("SCC") and Strategic Financial Advisors, Inc. ("SFA"), effective March 1, 2002. As required under the purchase method of accounting, the results of GAF, PFC, SCC and SFA have been included in the Corporation's financial statements since their respective acquisition dates. In October 2002, SFA was merged into SCC and the name was changed to First Commonwealth Financial Advisors, Inc.

Financial statement amounts in prior periods have been reclassified to conform to the presentation format used in 2004. The reclassifications had no effect on the Corporation's financial condition or results of operations.

#### **Critical Accounting Policies and Significant Estimates**

The Corporation considers accounting policies and estimates to be critical to reported financial results if (1) the estimate

requires management to make assumptions about matters that are highly uncertain and (2) the different estimates that management reasonably could have used for the accounting estimate in the current period or the changes in the accounting estimates from period to period could have a material impact on the Corporation's financial condition or results of operations. Accounting policies related to the allowance for credit losses are considered to be critical because they are highly dependent on subjective or complex judgments, assumptions and estimates by management.

The allowance for credit losses is a reserve established through a provision for credit losses charged to expense, which represents management's best estimate of probable losses that are inherent in the existing loan portfolio as of the balance sheet date. The allowance includes amounts calculated in accordance with FASB Statement No. 114 "Accounting by Creditors for Impairment of a Loan" as amended by FASB Statement No. 118, and amounts determined in accordance with FASB Statement No. 5 "Accounting for Contingencies."

Management and the Corporation's Board of Directors review the adequacy of the allowance on a quarterly basis to ensure that the provision for credit losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is appropriate based on management's assessment of probable estimated losses. The Corporation's methodology for assessing the appropriateness of the allowance for credit losses consists of several key elements. These elements include an assessment of individual problem loans, delinquency and loss experience trends, and other relevant factors. While allocations are made to specific loans and pools of loans, the total allowance is available for all loan losses.

There are many factors affecting the allowance for credit losses; some are quantitative while others require qualitative judgment and the use of estimates related to the amount and timing of expected future cash flows on impaired loans, estimated losses based on historical loss experience and consideration of current economic trend and conditions, all of which may be susceptible to significant change. To the extent that actual outcomes differ from management estimates, additional provision for credit losses could be required that could adversely affect earnings or financial position in future periods. The loan portfolio represents the largest asset category on the Consolidated Balance Sheet.

Classified loans on the primary watch list are analyzed to determine the level of potential loss in the credits under current circumstances. The potential loss that is established for these classified loans is based on careful analysis of the loan's performance, the related collateral value, cash flow considerations and the financial capability of any guarantor. Primary watch list loans are managed and monitored by assigned account officers within the Corporation in conjunction with senior management.

The process of determining the allowance also considers special circumstances which may warrant an additional allowance. An additional allowance provides management with the opportunity to estimate additional potential allowance amounts which may be needed to cover specific factors. The special factors that management currently evaluates consist of portfolio risk or concentrations of credit and economic conditions. Portfolio risks include unusual changes or recent trends in specific portfolios such as unexpected changes in the trends or levels of delinquency, unusual repossession activities or large levels of unsecured loans in a portfolio.

The Corporation also maintains an unallocated allowance. Although the unallocated allowance was significantly reduced during 2004 as a result of methodology enhancements, the unallocated allowance is still used to cover any factors or conditions that may cause a potential credit loss but are not specifically identifiable or considered in the methodology that was defined above. These factors include, but are not limited to potential judgment or data errors or factors not yet considered in the Corporation's methodology.

Accounting policies related to goodwill and other intangible assets are also considered to be critical because the assumptions or judgment that was used in determining the fair value of assets and liabilities that were acquired as part of past acquisitions were subjective and complex. As a result, changes in these assumptions or judgment could have a significant impact on the financial condition or results of operations of the Corporation.

The Corporation adopted FASB Statement No. 142 ("FAS No. 142"), "Goodwill and Other Intangible Assets", effective January 1, 2001. FAS No. 142 requires that goodwill and other intangible assets with indefinite useful lives, including goodwill recorded in past business combinations, no longer be amortized, but instead be tested for impairment at least annually and written down and charged to results of operations only in periods in which the recorded value is more than the estimated fair value. Intangible assets that have finite useful lives will continue to be amortized over their useful lives.

The fair value of acquired assets and liabilities that was used to record goodwill was based either on quoted market prices or provided by other third-party sources, when available. When third-party information was not available, estimates were made in good faith by management primarily through the use of internal cash flow modeling techniques. The assumptions that were used in the cash flow modeling were subjective and are susceptible to significant changes.

Goodwill and other intangible assets with indefinite useful lives are tested for impairment at least annually and written down and charged to results of operations in periods in which their recorded value is more than their estimated fair value. Although goodwill has not been written down since the adoption of FAS No. 142, changes in future assumptions based on changing

economic conditions could result in impairment which could adversely affect earnings or financial position in future periods.

#### **Results of Operations**

Net income was \$38.7 million in 2004, a decrease of \$14.6 million from the 2003 results of \$53.3 million. This compared to net income of \$43.5 million in 2002. The most significant component of the decrease in the 2004 period was the previously announced penalty related to the prepayment of FHLB long-term advances. This penalty was \$29.5 million or \$19.2 million after taxes. Also impacting the decrease in 2004 was merger and integration costs that were not present in the 2003 period and a gain on the sale of two branches during 2003. The change in net income for the 2003 period reflected an increase in security gains compared to the corresponding period of 2002. In addition, the effects of restructuring costs and a litigation settlement negatively impacted net income for 2002. A partial recovery from insurance for the claim related to the litigation settlement was received in 2003.

Diluted earnings per share was \$0.58 for 2004 compared to \$0.90 and \$0.74 for 2003 and 2002, respectively. Return on average assets was 0.66% and return on equity was 7.82% during 2004 compared to 1.12% and 12.95%, respectively for 2003 and 0.96% and 11.09%, respectively for 2002.

The following is an analysis of the impact of changes in net income on diluted earnings per share:

2004

2002

	2004	2003
	vs.	vs.
	2003	2002
Net income per share, prior year	\$ 0.90	\$ 0.74
Increase (decrease) from changes in:		
Net interest income	0.10	(0.18)
Provision for credit losses	0.09	(0.01)
Security transactions	(0.04)	0.09
Insurance commissions	0.00	(0.01)
Income from bank owned life insurance	0.00	(0.01)
Service charges on deposits	0.01	0.02
Sale of branches	(0.05)	0.05
Other income	(0.02)	0.02
Salaries and employee benefits	(0.01)	(0.04)
Occupancy and equipment costs	(0.03)	(0.01)
Outside data processing expense	(0.01)	0.00
Intangible amortization	(0.02)	0.00
Litigation settlement	(0.01)	0.15
Restructuring charges	0.00	0.10
Rebranding costs	0.00	0.03
Merger and integration charges	(0.03)	0.00
Debt prepayment fees	(0.44)	0.00
Other operating expenses	(0.03)	0.03
Applicable income taxes	0.17	(0.07)
Net income per share	\$ 0.58	\$ 0.90

#### Net Interest Income

Net interest income, the engine that powers revenue growth for the Corporation, is defined as the difference between income

on earning assets and the cost of funds supporting those assets. Net interest income increased \$23.8 million in the 2004 period compared to 2003 after declining \$9.4 million in 2003 compared to 2002. Interest income and interest expense both increased during the 2004 period due to increases in the volumes of interest-earning assets and interest-bearing liabilities as average yields continued to decline over 2003 levels. During 2003, both interest income and interest expense declined compared to 2002 levels primarily as a result of the dramatic decrease in interest rates that began in 2001 and continued into 2003.

Net interest margin (net interest income, on a tax-equivalent basis as a percentage of average earning assets) declined to 3.30% for 2004, a decrease of 17 basis points (0.17%) compared to 2003, and a decrease compared to 3.80% in 2002. The year-to-year decrease in the margin was due to asset yields declining more quickly than the cost of funds. In the lower interest rate environment, deposit costs begin to reach a floor while asset yields have a bigger cushion and can continue to decline. The Corporation uses computer simulation to help manage interest rate risk. The Corporation's use of computer simulation is described in the "Interest Sensitivity" section of this discussion.

The following is an analysis of the average balance sheets and net interest income for each of the three years in the period ended December 31, 2004:

### **Average Balance Sheets and Net Interest Analysis**

	(Dollar Amounts in Thousands)								
		2004		,	2003	,		2002	
	Average	Income/	Yield or	Average	Income/	Yield or	Average	Income/	Yield or
	Balance	Expense	Rate(a)	Balance	Expense	Rate(a)	Balance	Expense	Rate(a)
Assets									-
Interest-earning assets:									
Time deposits with banks	\$ 4,964	\$ 34	0.69%	\$ 1,289	\$ 13	1.03%	\$ 1,785	\$ 31	1.74%
Tax free investment securities	250,832	11,447	7.02	226,780	10,561	7.16	198,687	9,520	7.37
Taxable investment securities	1,932,896	76,909	3.98	1,605,191	68,754	4.28	1,495,824	86,110	5.76
Federal funds sold	512	6	1.22	358	4	1.05	359	6	1.72
Loans, net of unearned income (b)(c)	3,251,645	189,629	6.02	2,640,935	164,441	6.46	2,597,862	179,901	7.13
Total interest-earning assets	5,440,849	278,025	5.34	4,474,553	243,773	5.71	4,294,517	275,568	6.66
Noninterest-earning assets:									
Cash	74,559			66,614			69,735		
Allowance for credit losses	(41,199)			(36,172)			(34,813)		
Other assets	364,092			233,040			211,302		
Total noninterest-earning assets	397,452			263,482			246,224		
Total Assets	\$ 5,838,301			\$ 4,738,035			\$4,540,741		
Liabilities and Shareholders' Equity									
Interest-bearing liabilities:									
Interest-bearing demand deposits (d)	\$ 538,672	\$ 2,229	0.41%	\$ 457,327	\$ 1,699	0.37%	\$ 416,184	\$ 3,410	0.82%
Savings deposits (d)	1,141,059	11,491	1.01	792,755	7,028	0.89	727,996	9,375	1.29
Time deposits	1,513,663	45,170	2.98	1,524,974	51,373	3.37	1,592,585	65,787	4.13
Short-term borrowings	796,591	11,989	1.51	554,133	6,755	1.22	339,908	6,029	1.77
Long-term debt	868,784	39,811	4.58	594,383	33,386	5.62	670,258	38,072	5.68
Total interest-bearing liabilities	4,858,769	110,690	2.28	3,923,572	100,241	2.55	3,746,931	122,673	3.27
Noninterest-bearing liabilities and capita	ıl:								
Noninterest-bearing demand									
deposits (d)	452,701			380,772			380,878		
Other liabilities	32,614			22,241			20,493		
Shareholders' equity	494,217			411,450			392,439		
Total noninterest-bearing									
funding sources	979,532			814,463			793,810		
Total Liabilities and									_
Shareholders' Equity	\$ 5,838,301			\$ 4,738,035			\$ 4,540,741		
Net Interest Income and Net Yield		*			* * * * * * * * * * * * * * * * * * * *			**** 05 -	
on Interest-Earning Assets		\$ 167,335	3.30%		\$ 143,532	3.47%		\$152,895	3.80%

- (a) Yields on interest-earning assets have been computed on a tax equivalent basis using the 35% Federal income tax statutory rate.
- (b) Income on nonaccrual loans is accounted for on the cash basis, and the loan balances are included in interest-earning assets.
- (c) Loan income includes net loan fees of \$3,470 in 2004, \$2,196 in 2003 and \$1,437 in 2002.

<sup>(</sup>d) Average balances do not include reallocations from noninterest-bearing demand deposits and interest-bearing demand deposits into savings deposits which were made for regulatory purposes.

Interest and fees on loans increased \$25.2 million for 2004 compared to 2003 after declining \$15.5 million for 2003 compared to 2002. The increase in interest and fees on loans during 2004 was due to an increase of \$610.7 million in average loan balances. The volume increase was due in large part to the loans that were acquired in the acquisitions of PFC and GAF. Commercial loan growth was primarily due to internal growth. Volume increases in 2004 were noted in all loan categories with the exception of leases, which is a product that the Corporation no longer offers. Volume increases were also recorded in the 2003 period compared to 2002. During 2003, the Corporation took advantage of the lower interest rate cycle and changed the mix of the loan portfolio. Average mortgage loans declined during 2003 as consumers refinanced their loans at near record levels. The Corporation continued to offer competitive mortgage loans but generally sold them immediately after origination along with the related servicing rights. The Corporation has since started to retain fixed rate mortgages with maturities of 15 years or less as well as adjustable rate mortgages. Average commercial and municipal loans offset the decline in mortgage loans during 2003, primarily in shorter term and variable rate lending. In addition, 2003 included increases in average installment loans over 2002 levels. The Corporation has continued to capitalize on lending opportunities with small to mid-sized commercial borrowers, including loans generated through its preferred Small Business Administration ("SBA") lender status. The Corporation has consistently been one of the top small business lenders in Pennsylvania. The declining rate environment has continued to negatively impact interest and fees on loans. During 2003 compared to 2002, the increase in average loan volumes was not enough to offset the reduced interest income caused by declining yields. Tax-equivalent loan yields fell 44 basis points (0.44%) during 2004 compared to 2003 after declining 67 basis points (0.67%) during 2003 from the 2002 levels.

Interest income on investments increased \$9.0 million in 2004 compared to 2003 after declining \$16.3 million in 2003 compared to 2002. Both years reported increases in average investment balances with decreases in yields on investment securities. The most significant volume increases during 2004 were related to U.S. government agency securities. Average investment securities included increases due to PFC for the full year of 2004 and GAF since May 24, 2004. Yields on investments for 2004 continued to decline, falling 32 basis points (0.32%) to 4.32%. Yields for 2003 fell to 4.64% compared to 5.95% for 2002. As with the loan category, the increase due to average investment security volumes surpassed the loss due to the declining yields, but during 2003 the increase due to volume was not enough to offset the reduced interest income caused by declining rates. Yields in the 2004 period compared to 2003 decreased for all investment securities with the exception of asset backed securities. During 2003 compared to 2002, all categories of interest income on investments were

negatively impacted by interest rate changes with the largest decline being registered in the U.S. government agency category.

Prepayment speeds of mortgage backed securities ("MBS") declined in 2004 after accelerating in 2003 when interest rates continued to decline. Interest rate changes have a direct impact on prepayment speeds. As interest rates increase, prepayments tend to decline and average lives of MBS increase. As interest rates decrease, prepayment speeds tend to increase and average lives of MBS decline, which accelerates the amount of premium amortization that is realized, further reducing the yields in current periods. Using computer simulation modeling, the Corporation tests the average life and yield volatility of all MBS under various interest rate scenarios on a continuing basis to insure that volatility falls within acceptable limits. The Corporation holds no "high risk" securities nor does the Corporation own any securities of a single issuer exceeding 10% of shareholders' equity other than U.S. government and agency securities.

Interest on deposits dropped \$1.2 million in 2004 compared to 2003 after a decline of \$18.5 million in 2003 compared to 2002. The decrease in both periods was largely due to the lower interest rate environment. The cost of deposits declined 28 basis points (0.28%) in 2004 compared to 2003. Decreases in time deposit yields were partially offset by increases in yields on more non-maturity deposits, such as savings and interestbearing demand deposits. Average deposits increased by \$490 million in 2004 compared to 2003 and included increases in all categories due to PFC for the full year of 2004 and GAF since May 24, 2004. The deposit mix continued to change in 2004 as clients registered a preference for savings products, while time deposits dropped due to the prospect of rising interest rates. During its management of deposit levels and mix, the Corporation continues to evaluate the cost of time deposits compared to alternative funding sources as it balances its goals of providing clients with the competitive rates they are looking for while also minimizing the Corporation's cost of funds.

Interest expense on short-term borrowings rose \$5.2 million during 2004 after rising \$726 thousand during 2003. Both years reflected increases in interest expense due to increases in the average volumes of short-term borrowings. The 2004 period also reflected increases in interest expense due to increases in yields, while 2003 reflected decreases in interest expense due to decreasing yields. Average short-term borrowings increased \$242.5 million in 2004 compared to 2003 and increased \$214.2 million for 2003 compared to 2002. The 2004 period included an increase due to the inclusion of short-term borrowings that were acquired with the GAF acquisition on May 24, 2004. The 2004 period also included an increase in short-term borrowings which were used to replace a portion of the \$440 million of long-term FHLB advances that were paid before their maturity. Refer to NOTE 19 (Other Long-term Debt) to the Consolidated Financial Statements for additional information on the debt prepayment. The increase in the average short-term borrowings during 2003 was due in part to \$100 million of long-term debt

that matured during the fourth quarter of 2002 and was replaced with short-term borrowings. In addition, the increase in short-term borrowings during 2003 can be attributed to an ALCO strategy implemented to mitigate the risk of further declines in net interest income resulting from a low or declining interest rate environment. This increase in short-term borrowings funded the purchase of U.S. government agency securities maturing in approximately 3.5 years.

Interest expense on long-term debt increased by \$6.4 million during 2004 compared to 2003 after a decrease of \$4.7 million for 2003 compared to the 2002 period. The 2003 period recorded decreases in interest expense due to declining average balances of long-term debt and declining yields, while the 2004 period included decreases in interest expense due to declining yields that were offset by increases in interest expense due to increases in average balances of long-term debt. The increases in volume during 2004 were due in large part to the acquisitions of PFC and GAF. In addition, subordinated debentures in the amount of \$41.2 million were issued during March 2004. These subordinated debentures along with the

subordinated debentures of \$30.9 million that were issued during December 2003 were used to fund the acquisition of GAF in May 2004. Refer to NOTE 18 (Subordinated Debentures) to the Consolidated Financial Statements for further discussion of subordinated debentures that are included in long-term debt. Average long-term debt for 2003 decreased by \$75.9 million compared to 2002. This was due in part to the \$100 million of long-term debt that matured during the fourth quarter of 2002 that was replaced by short-term borrowings. The interest rate on long-term debt decreased 104 basis points (1.04%) during 2004 compared to 2003. The rate reduction was anticipated in connection with the prepayment of \$440 million in FHLB long-term advances during the third quarter of 2004. The Corporation was able to replace these advances with \$230 million in other lower rate FHLB advances with maturities ranging from two to six years. The remaining \$210 million was replaced with short-term borrowings. Refer to NOTE 19 (Other Long-term Debt) to the Consolidated Financial Statements for additional information on the debt prepayment.

The following table shows the effect of changes in volumes and rates on interest income and interest expense:

# Analysis of Year-to-Year Changes in Net Interest Income

(Dollar Amounts in Thousands)

	2	2004 Change from 2	003	2003 Change from 2002			
	Total	Change Due	Change Due	Total	Change Due	Change Due	
	Change	to Volume	to Rate (a)	Change	to Volume	to Rate (a)	
Interest-earning assets:							
Time deposits with banks	\$ 21	\$ 38	<b>\$</b> (17)	\$ (18)	\$ (9)	\$ (9)	
Securities	9,041	15,759	(6,718)	(16,315)	8,367	(24,682)	
Federal funds sold	2	2	-0-	(2)	-0-	(2)	
Loans	25,188	39,451	(14,263)	(15,460)	3,070	(18,530)	
Total interest income	34,252	55,250	(20,998)	(31,795)	11,428	(43,223)	
Interest-bearing liabilities:							
Deposits	(1,210)	3,009	(4,219)	(18,472)	(1,622)	(16,850)	
Short-term borrowings	5,234	2,956	2,278	726	3,799	(3,073)	
Long-term debt	6,425	15,413	(8,988)	(4,686)	(4,310)	(376)	
Total interest expense	10,449	21,378	(10,929)	(22,432)	(2,133)	(20,299)	
Net interest income	\$ 23,803	\$ 33,872	\$ (10,069)	\$ (9,363)	\$13,561	\$(22,924)	

<sup>(</sup>a) Changes in interest income or expense not arising solely as a result of volume or rate variances are allocated to rate variances due to interest sensitivity of consolidated assets and liabilities.

#### Provision for Credit Losses

The provision for credit losses is an amount added to the allowance against which credit losses are charged. The amount of the provision is determined by management based upon its assessment of the size and quality of the loan portfolio and the adequacy of the allowance in relation to the risks inherent within the loan portfolio. The provision for credit losses decreased \$4.7 million for 2004 when compared to 2003. The decrease in the provision reflects the trend in improvement of nonperforming loans, net charge-offs and lower levels of the allowance for loan losses allocated to larger impaired credits. Nonperforming loans as a percent of average loans outstanding

improved to 0.73% at December 31, 2004, compared to 0.82% and 1.47% at December 31, 2003 and 2002, respectively. The allowance for credit losses was \$41.1 million at December 31, 2004, which represents a ratio of 1.26% of average loans outstanding compared to 1.42% and 1.33% reported at December 31, 2003 and 2002, respectively.

Net charge-offs for 2004 declined \$3.6 million over 2003 levels. The most significant components of this year-to-year change were decreases in the following categories: residential loans secured by real estate (down \$1.8 million); and commercial, financial and agricultural loans (down \$1.7 million). Net charge-offs as a percent of average loans

outstanding improved to 0.29% at December 31, 2004, compared to 0.49% and 0.46% at December 31, 2003 and 2002, respectively. For an analysis of credit quality, see the "Credit Review" section of this discussion.

The following table presents an analysis of the consolidated allowance for credit losses for the five years ended December 31, 2004 (Dollar Amounts in Thousands):

#### **Summary of Loan Loss Experience**

2004	2003	2002	2001	2000
\$ 3,514,833	\$ 2,824,882	\$ 2,608,634	\$ 2,567,934	\$ 2,490,827
\$ 3,251,645	\$ 2,640,935	\$ 2,597,862	\$ 2,548,596	\$ 2,503,036
\$ 37,385	\$ 34,496	\$ 34,157	\$ 33,601	\$ 33,539
4,983	3,109	-0-	-0-	-0-
4,434	6,424	6,085	3,297	4,335
3,414	3,288	4,040	4,199	5,521
1	384	3	-0-	-0-
1,060	1,111	1,315	2,300	130
1,456	3,172	2,065	1,818	874
247	316	424	606	407
10,612	14,695	13,932	12,220	11,267
772	1,047	1,287	456	406
351	641	710	757	826
-0-	-0-	-0-	-0-	-0-
-0-	-0-	-0-	-0-	-0-
114	17	46	49	42
-0-	-0-	5	19	25
1,237	1,705	2,048	1,281	1,299
9,375	12,990	11,884	10,939	9,968
8,070	12,770	12,223	11,495	10,030
\$ 41,063	\$ 37,385	\$ 34,496	\$ 34,157	\$ 33,601
0.29% 1.26%	0.49% 1.42%	0.46%	0.43% 1.34%	0.40%
	\$ 3,514,833 \$ 3,251,645 \$ 37,385 4,983 4,434 3,414 1 1,060 1,456 247 10,612 772 351 -0- -0- 114 -0- 1,237 9,375 8,070 \$ 41,063	\$ 3,514,833 \$ 2,824,882 \$ 3,251,645 \$ 2,640,935 \$ 37,385 \$ 34,496 4,983 3,109 4,434 6,424 3,414 3,288 1 384 1,060 1,111 1,456 3,172 247 316 10,612 14,695 772 1,047 351 641 -00- 114 17 -0- 0- 1,237 1,705 9,375 12,990 8,070 12,770 \$ 41,063 \$ 37,385	\$ 3,514,833 \$ 2,824,882 \$ 2,608,634 \$ 3,251,645 \$ 2,640,935 \$ 2,597,862 \$ 37,385 \$ 34,496 \$ 34,157 4,983 3,109 -0-  4,434 6,424 6,085 3,414 3,288 4,040 1 384 3 1,060 1,111 1,315 1,456 3,172 2,065 247 316 424 10,612 14,695 13,932 \$ 10,612 14,695 13,932 \$ 10,612 14,695 13,932 \$ 10,612 14,695 13,932 \$ 11,456 -0000- 114 17 46 -00- 5 1,237 1,705 2,048 9,375 12,990 11,884 8,070 12,770 12,223 \$ 41,063 \$ 37,385 \$ 34,496 \$ 0.46%	\$ 3,514,833 \$ 2,824,882 \$ 2,608,634 \$ 2,567,934 \$ 3,251,645 \$ 2,640,935 \$ 2,597,862 \$ 2,548,596 \$ 37,385 \$ 34,496 \$ 34,157 \$ 33,601 4,983 3,109 -00- 40- 44,434 6,424 6,085 3,297 3,414 3,288 4,040 4,199 1 384 3 -0- 1,060 1,111 1,315 2,300 1,456 3,172 2,065 1,818 247 316 424 606 10,612 14,695 13,932 12,220 \$ 772 1,047 1,287 456 351 641 710 757 400- 400- 40- 40- 40- 40- 40- 40-

#### Noninterest Income

Net securities gains decreased \$1.8 million during 2004 to \$4.1 million from the \$5.9 million reported in 2003. This compared to \$642 thousand reported in 2002. Securities gains during the 2004 period resulted primarily from the sale of Pennsylvania bank stocks with book values of \$19.3 million. The securities gains during the 2003 period resulted primarily from the sales of Pennsylvania bank stocks with book values of \$7.6 million and fixed rate corporate bonds classified as securities "available for sale" with book values of \$35 million. The corporate bonds sold during 2003 had an average remaining life of one year, and the proceeds were reinvested in adjustable rate trust preferred securities with maturities of 30 years and mortgage backed securities with an average life of 3.6 years. This reinvestment strategy was initiated to partially mitigate the Corporation's exposure to low and declining interest rates. The securities gains during 2002 resulted

primarily from the sales of Pennsylvania bank stocks, U.S. Treasury securities and fixed rate corporate bonds classified as securities "available for sale" with book values of \$1.1 million, \$1.5 million and \$3.0 million, respectively.

Trust income has increased slightly over each of the past three years. The rebound in market values over prior year levels should help trust income to continue to trend in a positive direction. The referral programs and integrated growth plans for financial affiliates have continued to help grow trust revenues. The Corporation's continued success in building relationships with commercial clients provides fee based affiliates with additional sales opportunities through the "Total Solutions Financial Management" ("TSFM") process. This strategy combines products, services and professional staff from the Corporation's trust, insurance, financial advisory and banking affiliates and partners them in providing comprehensive financial services offerings.

Service charges on deposits are the most significant component of noninterest income and have continued to increase over the past three years with an increase of \$2.0 million for 2004 compared to 2003 and an increase of \$1.5 million for 2003 compared to 2002. Increases in nonsufficient funds ("NSF") fees of \$1.9 million in 2004 compared to 2003 and \$2.1 million in 2003 compared to 2002 helped to pace the continued year-to-year rise. The increase in NSF fees is due to the growth of the High Performance Checking products for consumer and business clients as well as the inclusion of PFC and GAF. In addition, the increase in NSF fees is due in part to better management of the collection process to ensure that fee waivers are kept to a minimum. Management strives to implement reasonable fees for services and closely monitors collection of those fees.

The 2003 period included a \$3.0 million gain which occurred when First Commonwealth Bank, a wholly-owned subsidiary of the registrant, sold two of its branch offices. The sale included \$29.2 million in deposit liabilities and \$4.4 million in loans associated with the two offices.

Insurance commissions remained relatively stable from 2004 compared to 2003 after a decrease of \$326 thousand from 2003 compared to 2002. Decreases in 2003 were primarily due to decreases in annuity commissions. As part of the previously discussed TSFM process, the Corporation's insurance subsidiary will continue to have expanded opportunities to meet the insurance needs of commercial clients.

Income from bank owned life insurance was \$5.2 million for 2004 compared to \$4.3 million for 2003 and compared to \$4.7 million for 2002. The 2004 period included an addition of \$16.7 million related to the GAF acquisition, while the 2003 period included an addition of \$6.6 million due to the PFC acquisition. The 2002 period included an additional investment in bank owned life insurance of \$5.0 million.

Other changes in noninterest income during 2004 compared to 2003 included increases in card related interchange income in the amount of \$1.0 million. Card related interchange income includes income on debit, credit and ATM cards that are issued to consumers and/or businesses. The increase was due in part to the inclusion of PFC and GAF. The card related interchange income growth was favorably affected by additional volume related to card usage and the migration of business accounts from the consumer debit card product. The business debit card product pays a higher rate than the consumer debit card. Changes in other noninterest income for 2003 over 2002 levels included increases in card related interchange income in the amount of \$338 thousand and income from the increase in cash surrender value of split dollar life insurance in the amount of \$248 thousand.

#### Noninterest Expense

Total noninterest expenses for 2004 increased \$51.9 million to \$164.6 million from \$112.7 million reported in 2003. The 2003 amount represented a decrease of \$13.6 million compared to \$126.3 million reported in 2002. Noninterest expenses during the 2004 period included a one-time penalty of \$29.5 million for the prepayment of \$440 million in long-term FHLB advances. The FHLB advances were replaced with other long-term debt with lower interest rates as well as with short-term borrowings. The transaction is expected to result in an increase in net interest income over the remaining term of the original advances in excess of the prepayment penalty. Noninterest expenses during the 2004 period also included merger and integration charges in the amount of \$2.1 million. The merger and integration charges included \$485 thousand related to the write-off of the unamortized capitalized costs for the subordinated debentures that were previously issued by PFC and were called and paid off in January of 2004. Merger and integration charges also included \$1.6 million of severance related salary and benefit expenses that were accrued during 2004 and were due to the integration of PFC into the Corporation. Future periods could be impacted by similar costs as the GAF integration continues. The inclusion of PFC and GAF results since the acquisition dates were the primary causes of the remaining increase in noninterest expenses during the 2004 period. The 2003 year included the benefit of a \$610 thousand partial recovery of the litigation settlement from the 2002 period. The decrease in noninterest expenses for 2003 was primarily the result of charges that were incurred during 2002 for the previously described litigation settlement of \$8.0 million and corporate restructuring of \$6.1 million. The litigation settlement related to a lender liability action filed in 1994 against one of the Corporation's subsidiary banks and followed an adverse pre-trial judgment by the trial judge on procedural grounds. The restructuring charges consisted principally of severance amounts paid to employees as part of the plan to consolidate the multiple bank charters and develop the First Commonwealth brand and identity for all of the financial services subsidiaries. Payments to retiring directors as part of the realignment for the Corporation's new vision on corporate governance were also included in restructuring charges.

Employee costs were \$68.9 million in 2004, representing 1.18% of average assets compared to \$61.1 million and 1.29%, respectively, in 2003. Employee costs for 2002 were \$58.1 million and 1.28% of average assets. Salary costs for the 2004 period increased \$5.1 million compared to 2003, while salary

costs for the 2003 period increased \$1.6 million compared to 2002 levels. Employee benefit costs rose \$2.7 million for 2004 compared to 2003 and rose \$1.4 million for 2003 compared to 2002. Hospitalization costs continue to reflect the largest increases in employee benefit costs with increases of \$743 thousand or 12.7% in 2004 and \$1.1 million or 23.1% in 2003. The increases in employee costs during 2004 were due in large part to an increase in the number of employees from the addition of PFC and GAF. Full-time equivalent employees were 1,634 at the end of 2004 compared to 1,474 at the same time in 2003. The Corporation continues to evaluate its current menu of employee benefits to provide a competitive benefits package while also managing costs. Current benefit options include coverages fully paid for by the employer, as well as voluntary benefits whereby employees have the option of purchasing additional benefits at reduced group rates.

Net occupancy expense increased \$2.2 million during 2004 to \$9.7 million compared to expenses of \$7.5 million during 2003 and \$6.8 million during 2002. The most significant increases during the 2004 period were related to building rental expense and building repairs and maintenance, largely due to the branches that were acquired with the PFC and GAF mergers. The 2003 period included increases in building repairs and maintenance, net rental expense and utilities compared to 2002 costs. Much of these increases were due to increased utility costs and snow removal expenses resulting from the harsh winter. The 2003 period also included an increase in the amortization of the purchase accounting adjustments related to premises of \$328 thousand over the 2002 period. An adjustment of \$291 thousand was taken during the 2003 period for the write-off of the remaining purchase accounting adjustment for three branch offices that were closed during 2003. These branch offices were closed and their clients are served at nearby existing branch offices. The Corporation continues to actively evaluate its branch delivery network to optimize client service in existing branch offices and to continue expansion into growth markets. The Corporation expects to open three new branch offices in growth areas of Washington and Allegheny counties as well as renovate or relocate offices in existing markets. The execution of these initiatives may continue to impact occupancy and other expenses in future periods.

Furniture and equipment expenses increased \$1.6 million to \$11.7 million in 2004 after an increase of \$126 thousand to \$10.1 million in 2003. Increases during both periods were largely due to continued increases in depreciation expense some of which was related to the inclusion of PFC and GAF since the acquisition dates.

Outside data processing expense increased \$1.3 million for the 2004 period to \$3.8 million compared to \$2.5 million for the 2003 period and \$2.1 million for 2002. Data processing expense increases during 2004 were due in part to the acquisitions of PFC and GAF. Additional expenses were incurred until the PFC and GAF systems, which were processed through an outsourced processing vendor, were converted to the systems that are provided by a subsidiary of the Corporation. In addition, the data processing expense in 2004 was unfavorably impacted by a rate increase related to clients using debit and credit cards over the STAR network. Outside data processing costs are managed by the Corporation's data processing subsidiary. Its needs are evaluated based on technology, efficiency and cost considerations.

Intangible amortization expense increased by \$1.4 million during 2004 compared to the same period of 2003. The increase was due to the amortization of the core deposit intangibles that were recorded for the recent acquisitions.

Other operating expenses increased \$5.2 million to \$32.9 million for 2004, while the expenses decreased \$3.4 million to \$27.7 million for 2003. Increases in noninterest expense during the 2004 period included increase in telephone and data line expenses, other professional fees and advertising costs in the amounts of \$897 thousand, \$801 thousand and \$599 thousand, respectively. Telephone and data line expense increases were due in large part to the recent acquisitions. The increase in other professional services is due in part to the use of a consultant in 2004 to provide targeted marketing services. Advertising expense increases are due in large part to grand re-opening events that have taken place in branches that have been newly re-built, remodeled or acquired.

The 2003 period included decreases in other professional fees and services, advertising, expenses related to training and seminars, telephone and loss on the sale of other assets (primarily vehicles previously leased) in the amounts of \$1.4 million, \$637 thousand, \$428 thousand, \$420 thousand and \$402 thousand, respectively, compared to 2002 costs. Directors' fees for the 2003 period reflected decreases of \$349 thousand resulting from the restructuring of the Corporation's Boards of Directors and committees during 2002. Other professional fees in 2002 included consulting fees related to implementation of the Corporation's "Balanced Scorecard" performance measurement system, enhancements to product and customer profitability systems, corporate restructuring and common branding and identity. Consultants were also utilized to assist in the ongoing efforts to develop a world class sales culture and to generate new deposit dollars and relationships. Corporate

restructuring and movement towards a sales culture also impacted the decision to have employee benefit plans reviewed by outside specialists during 2002. Advertising and promotion expenses in the 2002 period included expenditures related to the \$1.8 million launch of the new corporate brand and identity and expenses incurred in the successful marketing campaign for free checking products introduced during 2002. These products have had a favorable impact on deposit growth, interest expense and service charge revenue since their introduction.

Income tax expense was \$3.7 million during 2004, representing a decrease of \$9.6 million from the 2003 amount of \$13.3 million and compared to \$8.9 million in 2002. Pretax income in the 2004 period was reduced by the \$29.5 million in debt prepayment fees related to the previously mentioned prepayment of FHLB advances, which allowed the effect of

nontaxable income and tax credits to have a greater impact on the effective tax rate in 2004. The Corporation's effective tax rate was 8.75% for 2004 compared to 19.9% for 2003 and 17.0% for 2002. The Corporation's 2003 effective tax rate was favorably impacted by tax-free municipal income. Pretax income in the 2002 period was reduced by the \$8.0 million litigation settlement as well as the \$6.1 million restructuring charges, which allowed the effect of nontaxable income to have a greater impact on the effective tax rate in 2002.

# Aggregate Contractual Obligations and Off-Balance Sheet Arrangements

The following table summarizes the Corporation's contractual obligations to make future payments as of December 31, 2004. Payments for borrowings do not include interest. Payments related to operating leases are based on actual payments specified in the underlying contracts.

(Dollar Amounts In Thousands)

	Footnote Reference	1 Year or Less	After 1 But Within 3 Years	After 3 But Within 5 Years	After 5 Years	Total
Federal Home Loan Bank advances	19	\$ 24,768	\$ 121,944	\$ 310,437	\$ 224,096	\$ 681,245
Repurchase agreements	19	-0-	-0-	20,000	-0-	20,000
Subordinated debentures	18	-0-	-0-	-0-	108,250	108,250
ESOP loan	19	661	1,575	1,576	2,363	6,175
Operating leases	15	2,702	4,753	3,261	7,746	18,462
Total contractual obligations		\$ 28,131	\$ 128,272	\$ 335,274	\$ 342,455	\$ 834,132

The preceding table excludes unamortized premiums and discounts on Federal Home Loan Bank advances because these premiums and discounts do not represent future cash obligations. The preceding table also excludes the Corporation's cash obligations upon maturity of certificates of deposit whose maturities are described in NOTE 16 (Interest-Bearing Deposits) to the Consolidated Financial Statements.

The following table summarizes the Corporation's off-balance sheet commitments as of December 31, 2004. Commitments to extend credit and standby letters of credit are presented at contractual amounts; however, since many of these commitments are expected to expire unused or only partially used, the total amounts of these commitments do not necessarily reflect future cash requirements.

(Dollar Amounts In Thousands)

	Footnote	
	Reference	Amount
Commitments to extend credit	14	\$ 744,942
Standby letters of credit	14	23,079
Total lending-related commitments		\$ 768,021

Commitments to extend credit include unfunded loan commitments as well as the undrawn portions of revolving and closed-end lines of credit as of December 31, 2004. The contractual provisions of these commitments normally include fixed expiration dates or termination clauses, specific interest rates and clauses indicating that funding is contingent upon borrowers maintaining stated credit standards at the time of loan funding.

Standby letters of credit are written conditional commitments issued by the Corporation to guarantee the performance of a client to a third party. In the event that the client does not perform in accordance with the terms of the agreement with the third party, the Corporation would be required to fund the commitment. The maximum potential amount of future payments the Corporation could be required to make is represented by the contractual amount of the commitment. If the commitment is funded, the Corporation would be entitled to seek repayment from the client. The Corporation's policies generally require that standby letter of credit arrangements contain security and debt covenants similar to those contained in loan agreements.

#### Liquidity

Liquidity is a measure of the Corporation's ability to efficiently meet normal cash flow requirements of both borrowers and depositors. In the ordinary course of business, funds are generated from deposits (primary source) and the maturity or repayment of earning assets, such as securities and loans. As an additional secondary source, short-term liquidity needs may be provided through the use of overnight Federal funds purchased, borrowings through the use of lines available for repurchase agreements and borrowings from the Federal Reserve Bank. Additionally, the Corporation's banking subsidiary is a member of the Federal Home Loan Bank and may borrow under overnight and term borrowing arrangements. The sale of earning assets may also provide an additional source of liquidity. In addition to the previously described funding sources, the Corporation also has the ability to access the capital markets.

Liquidity risk stems from the possibility that the Corporation may not be able to meet current or future financial obligations, or the Corporation may become overly reliant on alternative funding sources. The Corporation maintains a liquidity risk management policy to manage this risk. This policy identifies the primary sources of liquidity, establishes procedures for monitoring and measuring liquidity and quantifies minimum

liquidity requirements based on board approved limits. The policy also includes a liquidity contingency plan to address funding needs to maintain liquidity under a variety of business conditions. The Corporation's liquidity position is monitored by the Asset/Liability Management Committee ("ALCO").

The Corporation's long-term liquidity source is a large core deposit base and a strong capital position. Core deposits are the most stable source of liquidity a bank can have due to the longterm relationship with a deposit customer. Deposits increased \$556.2 million in 2004. This included an increase of \$524.2 million for the deposits that were assumed in the acquisition of GAF and an increase due to purchase accounting adjustments in the amount of \$5.4 million that were recorded as part of the GAF acquisition transaction. Excluding the GAF acquisition activity, noninterest-bearing demand deposits and savings deposits increased by \$32.4 million and \$105.1 million, respectively, while time deposits decreased by \$110.9 million. Noncore deposits, which are time deposits in denominations of \$100 thousand or more, represented 10.9% of total deposits at December 31, 2004. Noncore deposits increased by \$19.3 million in 2004.

The total increase in short-term borrowings of \$312.3 million included \$53.6 million that was acquired from GAF. During the third quarter of 2004, the Corporation prepaid \$440 million of long-term FHLB advances to minimize the impact of maturities in any one year. The advances were replaced with short-term borrowings and other long-term FHLB advances with lower interest rates. Refer to NOTE 19 (Other Long-term Debt) to the Consolidated Financial Statements for additional information on the debt repayment.

Although the Corporation's primary source of funds remains traditional deposits from within the communities served by its banking subsidiary, future sources of deposits utilized could include the use of brokered time deposits offered outside the Corporation's traditional market area. Time deposits of \$100 thousand or more at December 31, 2004, 2003 and 2002 had remaining maturities as follows:

# Maturity Distribution of Large Certificates of Deposit

(Dollar Amounts in Thousands)

S

20	004	2	003	200	2002		
Amount Percent		Amount	Percent	Amount	Percent		
\$ 74,463	18%	\$ 77,603	19%	\$ 97,862	20%		
49,691	12	50,132	13	54,758	11		
51,485	12	69,239	17	114,596	24		
242,349	58	201,742	51	222,486	45		
\$ 417,988	100%	\$ 398,716	100%	\$ 489,702	100%		

Net loans increased \$686.3 million during 2004 as increases were noted in all categories with the exception of leases. Most notable were increases in residential loans secured by real estate of \$343.5 million and increases in commercial loans secured by real estate of \$216.8 million compared to year-end

2003. Net loans in the amount of \$532.7 million, which includes a purchase accounting adjustment of (\$3.3) million, were acquired with the GAF acquisition.

Below is a schedule of loans by classification for the five years ended December 31, 2004:

# Loans by Classification (Dollar Amounts in Thousands)

	200	<b>004</b> 2003		3	2002		2001		2000	
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Commercial, financial,										
agricultural and other	\$ 715,280	20%	\$ 655,740	23%	\$ 633,955	24%	\$ 529,300	21%	\$ 443,618	18%
Real estate-construction	71,351	2	27,063	1	20,998	1	14,727	1	37,146	2
Real estate-commercial	988,611	28	771,861	27	663,220	26	638,576	25	560,066	22
Real estate-residential	1,164,707	33	821,159	29	739,018	28	849,787	33	932,915	37
Loans to individuals	562,321	16	521,481	19	505,139	19	473,515	18	450,154	18
Net leases	12,815	1	28,033	1	47,110	2	63,326	2	68,975	3
Gross loans and leases	3,515,085	100%	2,825,337	100%	2,609,440	100%	2,569,231	100%	2,492,874	100%
Unearned income	(252)		(455)		(806)		(1,297)		(2,047)	
Total loans and										
leases net of										
unearned income	\$3,514,833		\$2,824,882		\$2,608,634		\$2,567,934		\$2,490,827	

An additional source of liquidity is marketable securities that the Corporation holds in its investment portfolio. These securities are classified as "securities available for sale." While the Corporation does not have specific intentions to sell these securities, they have been designated as "available for sale" because they may be sold for the purpose of obtaining future liquidity, for management of interest rate risk or as part of the implementation of tax management strategies. As of December 31, 2004, securities available for sale had an amortized cost of \$2,147 million and an approximate fair

value of \$2,162 million. Gross unrealized gains were \$30,191 thousand and gross unrealized losses were \$14,634 thousand.

Based upon the Corporation's historical ability to fund liquidity needs from other sources, the current available for sale portfolio is deemed more than adequate, as the Corporation does not anticipate a need to liquidate the investments until maturity. Below is a schedule of the contractual maturity distribution of securities held to maturity and securities available for sale at December 31, 2004:

#### Maturity Distribution of Securities Held to Maturity At Amortized Cost

(Dollar Amounts in Thousands)

	U.S. Government	States and		Total	Weighted
	Agencies and	Political	Other	Amortized	Average
	Corporations	Subdivisions	Securities	Cost	Yield*
Within 1 year	\$ 146	\$ 2,377	\$ 100	\$ 2,623	7.02%
After 1 but within 5 years	3,254	15,631	305	19,190	7.30%
After 5 but within 10 years	860	29,286	-0-	30,146	7.39%
After 10 years	129	26,076	-0-	26,205	6.99%
Total	\$ 4,389	\$ 73,370	\$ 405	\$ 78,164	7.22%

#### Maturity Distribution of Securities Available for Sale At Amortized Cost

(Dollar Amounts in Thousands)

	and other U.S. Government Agencies and Corporations	States and Political Subdivisions	Other Securities	Total Amortized Cost	Weighted Average Yield*
Within 1 year	\$ 22,036	\$ 2,837	\$ 10,101	\$ 34,974	2.17%
After 1 but within 5 years	317,850	3,295	30,754	351,899	3.08%
After 5 but within 10 years	497,265	31,725	-0-	528,990	3.96%
After 10 years	826,109	153,038	251,746	1,230,893	4.78%
Total	\$ 1,663,260	\$ 190,895	\$ 292,601	\$ 2,146,756	4.25%

II S Treasury

#### **Interest Sensitivity**

Market risk is the risk of loss arising from adverse changes in the fair value of financial instruments due to changes in interest rates, currency exchange rates or equity prices. The Corporation's market risk is composed primarily of interest rate risk. Interest rate risk results principally from timing differences in the repricing of assets and liabilities, changes in the relationship of rate indices and the potential exercise of freestanding or embedded options.

The objective of interest rate sensitivity management is to maintain an appropriate balance between the stable growth of income and the risks associated with maximizing income through interest sensitivity imbalances. While no single number can accurately describe the impact of changes in interest rates on net interest income, interest rate sensitivity positions, or "gaps," when measured over a variety of time periods, can be informative.

An asset or liability is considered to be interest-sensitive if the rate it yields or bears is subject to change within a predetermined time period. If interest-sensitive assets ("ISA") exceed interest-sensitive liabilities ("ISL") during a prescribed time period, a positive gap results. Conversely, when ISL exceeds ISA during a time period, a negative gap results.

The cumulative gap at the 365-day repricing period was negative in the amount of \$1,258 million or 20.30% of total assets at December 31, 2004. A positive gap tends to indicate that earnings will be impacted favorably if interest rates rise during the period and negatively when interest rates fall during the time period. A negative gap tends to indicate that earnings will be affected inversely to interest rate changes. In other words, as interest rates fall, a negative gap should tend to produce a positive effect on earnings and when interest rates rise, a negative gap should tend to affect earnings negatively.

The primary components of ISA include adjustable rate loans and investments, loan repayments, investment maturities and money market investments. The primary components of ISL include maturing certificates of deposit, money market deposits, savings deposits, NOW accounts and short-term borrowings.

<sup>\*</sup> Yields are calculated on a tax-equivalent basis.

The following table lists the amounts and ratios of assets and liabilities with rates or yields subject to change within the periods indicated as of December 31, 2004 and 2003 (Dollar Amounts in Thousands):

	2004				
				Cumulative	
	0-90 Days	91-180 Days	181-365 Days	0-365 Days	
Loans	\$ 1,300,777	\$ 185,633	\$ 333,978	\$ 1,820,388	
Investments	190,336	133,127	185,979	509,442	
Other interest-earning assets	2,403	-0-	-0-	2,403	
Total interest-sensitive assets	1,493,516	318,760	519,957	2,332,233	
Certificates of deposit	346,191	205,507	237,318	789,016	
Other deposits	1,795,426	-0-	-0-	1,795,426	
Borrowings	985,049	5,497	15,513	1,006,059	
Total interest-sensitive liabilities	3,126,666	211,004	252,831	3,590,501	
Gap	\$(1,633,150)	\$ 107,756	\$ 267,126	\$ (1,258,268)	
ISA/ISL	0.48	1.51	2.06	0.65	
Gap/Total assets	26.35%	1.74%	4.31%	20.30%	
		200	)3		
				Cumulative	
	0-90 Days	91-180 Days	181-365 Days	0-365 Days	
Loans	\$ 1,057,021	\$ 178,006	\$ 291,352	\$ 1,526,379	
Investments	241,163	116,979	189,610	547,752	
Other interest-earning assets	5,362	-0-	-0-	5,362	
Total interest-sensitive assets	1,303,546	294,985	480,962	2,079,493	
Certificates of deposit	325,957	242,706	249,361	818,024	
Other deposits	1,413,069	-0-	-0-	1,413,069	
Borrowings	634,878	1,407	21,290	657,575	
Total interest-sensitive liabilities	2,373,904	244,113	270,651	2,888,668	
Gap	\$(1,070,358)	\$ 50,872	\$ 210,311	\$ (809,175)	
ISA/ISL	0.55	1.21	1.78	0.72	
Gap/Total assets	20.63%	0.98%	4.05%	15.59%	

Although the periodic gap analysis provides management with a method of measuring current interest rate risk, it only measures rate sensitivity at a specific point in time, and as a result may not accurately predict the impact of changes in general levels of interest rates or net interest income. Therefore, to more precisely measure the impact of interest rate changes on the Corporation's net interest income, management simulates the potential effects of changing interest rates through computer modeling. The income simulation model used by the Corporation captures all assets, liabilities, and off-balance sheet financial instruments, accounting for significant variables that are believed to be affected by interest rates. These variables include prepayment speeds on mortgage loans and mortgage backed securities, cash flows from loans, deposits and investments and balance sheet growth assumptions. The model also captures embedded options, such as interest rate caps/floors or call options, and accounts for changes in rate relationships as various rate indices lead or lag changes in market rates. The Corporation is then better able to implement strategies which would

include an acceleration of a deposit rate reduction or lag in a deposit rate increase. The repricing strategies for loans would be inversely related.

The Corporation's asset/liability management policy guidelines limit interest rate risk exposure for the succeeding twelve-month period. Simulations are prepared under the base case where interest rates remain flat, and most likely case where interest rates are defined using projections of economic factors. Additional simulations are produced estimating the impact on net interest income of a 200 basis point (2.00%) movement upward or downward which cannot result in more than a 5.0% decline in net interest income when compared to the base case. The analysis at December 31, 2004, indicated that a 200 basis point (2.00%) increase in interest rates would decrease net interest income by 48 basis points (0.48%) below the base case scenario and a 200 basis point (2.00%) decrease in interest rates would decrease net interest income by 285 basis points (2.85%) below the base case scenario over the next twelve months, both within policy limits.

The Corporation's "Asset/Liability Management Committee" ("ALCO") is responsible for the identification, assessment and management of interest rate risk exposure, liquidity, capital adequacy and investment portfolio position. The primary objective of the ALCO process is to ensure that the Corporation's balance sheet structure maintains prudent levels of risk within the context of currently known and forecasted economic conditions and to establish strategies which provide the Corporation with appropriate compensation for the assumption of those risks. The ALCO attempts to mitigate interest rate risk through the use of strategies such as asset sales, asset and liability pricing and matched maturity funding. The ALCO strategies are established by the Corporation's senior management.

The Corporation entered into an interest rate swap transaction during the third quarter of 2003 and two additional interest rate swap transactions during the second quarter of 2004. Each of the swap transactions involved hedging adjustable LIBOR

based commercial loans with a receive-fixed and pay-floating interest rate swap of \$25 million notional amount, for a total of \$75 million. The original maturities of the swap transactions ranged from 2.5 to 3 years. The purpose of the swaps was to reduce the Corporation's exposure to further declines in interest rates. The ALCO continues to evaluate the use of additional derivative instruments to protect against the risk of adverse price or interest rate movements on the value of certain assets and liabilities.

Another strategy aimed at reducing the Corporation's exposure to falling interest rates was implemented during 2003. U.S. government agency securities maturing in approximately 3.5 years were purchased with short-term borrowings.

Final loan maturities and rate sensitivities of the loan portfolio excluding consumer installment and mortgage loans and before unearned income at December 31, 2004 were as follows (Dollar Amounts in Thousands):

	Within One Year	One to 5 Years	After 5 Years	Total
Commercial and industrial	\$ 244,771	\$ 127,535	\$ 108,049	\$ 480,355
Financial institutions	55	300	-0-	355
Real estate-construction	18,047	15,229	38,075	71,351
Real estate-commercial	122,723	239,807	626,081	988,611
Other	20,929	17,116	196,525	234,570
Totals	\$ 406,525	\$ 399,987	\$ 968,730	\$1,775,242
Loans at fixed interest rates		125,592	256,406	
Loans at variable interest rates		274,395	712,324	
Totals		\$ 399,987	\$ 968,730	

#### **Credit Review**

Maintaining a high quality loan portfolio is of great importance to the Corporation. The Corporation manages the risk characteristics of the loan portfolio through the use of prudent lending policies and procedures and monitors risk through a periodic review process provided by internal auditors, regulatory authorities and our loan review staff. These reviews include the analysis of credit quality, diversification of industry, compliance to policies and procedures and an analysis of current economic conditions.

In the management of its credit portfolio, the Corporation emphasizes the importance of the collectibility of loans and leases as well as asset and earnings diversification. The Corporation immediately recognizes as a loss all credits judged to be uncollectible and has established an allowance for credit losses that may exist in the portfolio at a point in time, but have not been specifically identified.

The Corporation's written lending policy requires certain underwriting standards to be met prior to funding any loan, including requirements for credit analysis, collateral value coverage and documentation. The principal factor used to determine potential borrowers' credit worthiness is business cash flows or consumer income available to service debt payments. Secondary sources of repayment, including collateral and guarantees, are frequently obtained.

The lending policy provides limits for individual and bank committee lending authorities. In addition to the bank loan approval process, requests for borrowing relationships which will exceed one million dollars must also be approved by the Corporation's Credit Committee. This Committee consists of a minimum of three members of the Corporation's Board of Directors. The Corporation has an additional level of approval for credit relationships between \$500 thousand and \$1.0 million. This procedure requires approval of those credits by a committee consisting of senior lenders of the Corporation.

Commercial and industrial loans are generally granted to small and middle market customers for working capital, operations, expansion or asset acquisition purposes. Operating cash flows of the business enterprise are identified as the principal source of repayment, with business assets held as collateral. Collateral margins and loan terms are based upon the purpose and structure of the transaction as set forth in loan policy.

Commercial real estate loans are granted for the acquisition or improvement of real property. Generally, commercial real estate loans do not exceed 75% of the appraised value of property pledged to secure the transaction. Repayment of such loans is expected from the operations of the subject real estate and is carefully analyzed prior to approval.

Real estate construction loans are granted for the purposes of constructing improvements to real property, both commercial and residential. On-site inspections are conducted by qualified individuals prior to periodic permanent project financing, which is generally committed prior to the commencement of construction financing.

Real estate loans secured by 1-4 family residential housing properties are granted subject to statutory limits in effect for the bank regarding the maximum percentage of appraised value of the mortgaged property. Residential loan terms are normally established in compliance with secondary market requirements. Residential mortgage portfolio interest rate risk is controlled by secondary market sales, variable interest rate loans and balloon maturities.

Loans to individuals represent financing extended to consumers for personal or household purposes, including automobile financing, education, home improvement and personal expenditures. These loans are granted in the form of installment, credit card or revolving credit transactions. Consumer credit worthiness is evaluated on the basis of ability to repay, stability of income sources and past credit history.

The Corporation maintains an allowance for credit losses at a level deemed sufficient to absorb losses which are inherent in the loan and lease portfolios at each balance sheet date.

Management reviews the adequacy of the allowance on a quarterly basis to ensure that the provision for credit losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is appropriate based on management's assessment of probable estimated losses. The Corporation's methodology for assessing the appropriateness of

the allowance for credit losses consists of several key elements. These elements include an assessment of individual problem loans, delinquency, loss experience, trends and other relevant factors, all of which may be susceptible to significant changes.

Enhancements to the Corporation's methodology during 2004 resulted in reallocation of the allowance for credit losses from unallocated to specific loan categories. While the Corporation consistently applies a comprehensive methodology and procedure, which is described in NOTE 1 (Statement of Accounting Policies) to the Consolidated Financial Statements, the allowance for credit loss methodologies incorporate management's current judgments about the credit quality of the loan portfolio as well as collection probabilities for problem credits. Although management considers the allowance for credit losses to be adequate based on information currently available, additional allowance for credit loss provisions may be necessary due to changes in management estimates and assumptions about asset impairment, information about borrowers that indicate changes in the expected future cash flows or changes in economic conditions. The allowance for credit losses and the provision for credit losses are significant elements of the Corporation's financial statements, therefore management periodically reviews the processes and procedures utilized in determining the allowance for credit losses to identify potential enhancements to these processes including development of additional management information systems to ensure that all relevant factors are appropriately considered in the allowance analysis. In addition, the Corporation maintains a system of internal controls which are independently monitored and tested by internal audit and loan review staff to ensure that the loss estimation model is maintained in accordance with internal policies and procedures as well as generally accepted accounting principals.

Since all identified losses are immediately charged off, no portion of the allowance for credit losses is restricted to any individual credit or groups of credits, and the entire allowance is available to absorb any and all credit losses. For analytical purposes, the following table sets forth an allocation of the allowance for credit losses at December 31 according to the categories indicated. Management feels the unallocated portion of the reserve is necessary due to the uncertain economic and geo-political environment and its impact on a variety of sectors such as health care and lodging. The unallocated allowance was reduced during 2004 as a result of methodology enhancements.

# Allocation of the Allowance for Credit Losses

(Dollar Amounts in Thousands)

-	2004	2003	2002	2001	 2000
Commercial, industrial, financial, agricultural and other	\$ 13,422	\$ 10,739	\$ 7,856	\$ 6,315	\$ 6,263
Real estate-construction	1,088	330	600	432	643
Real estate-commercial	13,099	11,361	7,201	9,808	9,064
Real estate-residential	8,759	4,910	5,294	7,379	10,211
Loans to individuals	3,806	4,614	3,035	3,845	4,938
Lease financing receivables	136	202	259	401	638
Unallocated	753	5,229	10,251	5,977	1,844
Total	\$ 41,063	\$ 37,385	\$ 34,496	\$ 34,157	\$ 33,601
Allowance as percentage of average total loans	1.26%	1.42%	1.33%	1.34%	 1.34%

The decrease in the allowance as a percent of average loans in 2004 reflects the trend of improvement in nonperforming loans, net charge-offs and lower levels of the allowance being allocated to larger classified credits. The spike in the allowance for credit losses as a percentage of average total loans outstanding during the 2003 period was due to the impact of having the BankPittsburgh loans included in the average for only a short period during the year, or from the acquisition date of December 5, 2003. While the allowance for credit losses as a percentage of average total loans outstanding spiked during 2003, the allowance for credit losses as a percentage of actual loans outstanding remained at 1.32% for 2002 and 2003 before declining to 1.17% in 2004.

Other than those described below, there are no material credits that management has serious doubts as to the borrower's ability to comply with the present loan repayment terms. The following table identifies nonperforming loans at December 31. A loan is placed in a nonaccrual status at the time when ultimate collectibility of principal or interest, wholly or partially, is in doubt. Past due loans are those loans which are contractually past due 90 days or more as to interest or principal payments but are well secured and in the process of collection. Renegotiated loans are those loans which terms have been renegotiated to provide a reduction or deferral of principal or interest as a result of the deteriorating financial position of the borrower.

# Nonperforming and Impaired Assets and Effect on Interest Income Due to Nonaccrual (Dollar Amounts in Thousands)

	 2004	2003	2002	2001	2000
Loans on nonaccrual basis	\$ 10,732	\$ 12,459	\$ 23,450	\$ 22,899	\$ 10,698
Past due loans	14,671	10,586	14,774	17,781	22,086
Renegotiated loans	183	195	207	832	2,263
Total nonperforming loans	\$ 25,586	\$ 23,240	\$ 38,431	\$ 41,512	\$ 35,047
Nonperforming loans as a percentage of total loans	0.73%	0.82%	1.47%	1.62%	1.41%
Allowance as percentage of nonperforming loans	160.49%	160.86%	89.76%	82.28%	95.87%
Other real estate owned	\$ 1,814	\$ 1,866	\$ 1,651	\$ 1,619	\$ 1,661
Gross income that would have been recorded at original rates	\$ 1,757	\$ 1,962	\$ 1,542	\$ 1,422	\$ 750
Interest that was reflected in income	307	1,185	286	750	333
Net reduction to interest income due to nonaccrual	\$ 1,450	\$ 777	\$ 1,256	\$ 672	\$ 417

The reduction of income due to renegotiated loans was less than \$50 thousand in any year presented.

Nonperforming loan levels at December 31, 2004, increased \$2.3 million compared to 2003 levels due to increases in past due loans. The increases in past due loans in 2004 were largely due to increases in residential loans secured by real estate. Increases in past due loans during 2004 were partially offset by decreases in nonaccrual loans which were largely due to decreases in residential loans secured by real estate. Nonperforming loan levels at December 31, 2003 decreased \$15.2 million compared to 2002 levels as decreases were noted in nonaccrual and past due loans. The decrease in

nonaccrual loans during 2003 was due to eight commercial loans that paid in full or were charged down and/or charged off. The decrease in past due loans for the 2003 period included decreases in all major categories with the most significant decreases in loans secured by residential real estate, loans secured by commercial real estate and other commercial loans. This decrease in past due loans during 2003 was due to successful collection strategies. Interest income on nonaccrual loans decreased in the 2004 period compared to 2003 as the 2003 period included the final resolution of several large credits that included collection of some interest income.

The Corporation's loan portfolio continues to be monitored by senior management to identify potential portfolio risks and detect potential credit deterioration in the early stages. The Corporation has a "Watch List Committee" which includes credit workout officers of the bank and reviews watch list credits for workout progress or deterioration. Loan loss adequacy and the status of significant nonperforming credits are monitored on a quarterly basis by a committee made up of senior officers of the bank and parent company. These committees were established to provide additional internal monitoring and analysis in addition to that provided by the Credit Committees of the bank and parent company. Credit risk is mitigated during the loan origination process through the use of sound underwriting policies and collateral requirements and its previously described committee structure. Management also attempts to minimize loan losses by analyzing and modifying collection techniques on a periodic basis. Management believes that the allowance for credit losses and nonperforming loans remained safely within acceptable levels.

#### **Capital Resources**

Equity capital stood at \$532.0 million at December 31, 2004, a \$101.0 million increase compared to December 31, 2003. The most significant change in equity resulted from the issuance of stock related to the GAF acquisition which increased equity by \$105.2 million, while the conversion of GAF's investment in FCFC stock into treasury shares resulted in a decrease of \$514 thousand to equity capital. Dividends declared reduced equity by \$43.6 million during 2004 as dividends were increased over 2003 levels, while net income increased equity by \$22.1 million for the same period. Additional advances by the Corporation's Employee Stock Ownership Plan ("ESOP") to fund the acquisition of the Corporation's common stock for future distribution as employee compensation, net of long-term debt payments and fair value adjustments to unearned ESOP shares, decreased equity by \$3.9 million. The market value adjustment to securities available for sale decreased equity by \$5.1 million for the period. Amounts paid to fund the discount on reinvested dividends reduced equity by \$816 thousand. Proceeds from the issuance of treasury shares to provide for stock options exercised increased equity by \$9.7 million during 2004, while the tax benefit related to the stock options increased equity by \$1.2 million. Equity capital was also impacted during 2004 by an increase of \$203 thousand from the reissuance of treasury shares to fund contingent payments related to the acquisition of First Commonwealth Financial Advisors, which consummated in 2002. This contingent payment of the Corporation's common stock was the second of four scheduled annual installments.

A capital base can be considered adequate when it enables the Corporation to intermediate funds responsibly and provide related services while protecting against future uncertainties.

The evaluation of capital adequacy depends on a variety of factors, including asset quality, liquidity, earnings history and prospects, internal controls and management caliber. In consideration of these factors, management's primary emphasis with respect to the Corporation's capital position is to maintain an adequate and stable ratio of equity to assets. See NOTE 27 (Regulatory Restrictions and Capital Adequacy) to the Consolidated Financial Statements for an analysis of regulatory capital guidelines and the Corporation's capital ratios relative to these measurement standards.

#### Risk Management

In the normal course of business the Corporation assumes various types of risk. The Corporation has identified twentysix standard risks which have been summarized into seven major risk categories. The seven major risk categories include credit risk, market risk, liquidity risk, compliance/ legal risk, operational risk, reputation risk and strategic risk. Credit risk, market risk and liquidity risk are discussed in this Management's Discussion and Analysis of Financial Condition and Results of Operations section. The remaining major risk categories are defined as follows: compliance/ legal risk—the risk arising from violations of, or noncompliance with laws, rules, regulations, prescribed practices, or ethical standards; operational risk—threat created by inadequate information systems, operational problems, weak internal control systems, fraud, or any other unforeseen catastrophes; reputation risk—the risk to earnings or capital arising from negative public opinion; and strategic risk—the risk arising from adverse business decisions or improper implementation of those decisions. These factors and others could impact the Corporation's business, financial condition and results of operation.

Corporate management has taken strong and wide-ranging actions to enhance the awareness of and proactively manage risk within the Corporation. In addition to establishing a comprehensive policy and procedure manual that is updated and regularly communicated throughout the Corporation, the Executive Vice President, Chief Risk Officer, oversees all aspects of the risk process. Our committee structure embraces a risk management culture, which begins with the Risk Committee that provides oversight and monitoring of key risk areas. The Risk Committee, which is chaired by the Senior Vice President, Risk Management, and has representation from all of the disciplines across the organization, meets to discuss and assess current and emerging risks as well as to identify solutions and mitigants. Credit quality and loan loss adequacy issues are addressed by the Credit Quality, Watch List and Loan Loss Reserve committees. Additional committees include Security, which is responsible for coordinating the security program; Privacy, which focuses on safeguarding client information; ALCO, which monitors interest rate and liquidity risks; and Disclosure, which evaluates internal controls regarding

information utilized in certain regulatory reports, as well as reviewing those reports and the disclosure process to ensure that disclosures are timely, complete and accurate.

The Risk Department has specific procedures to analyze and quantify risks in the seven major risk categories. Gaps between inherent risks and mitigants are quantified and presented to the Risk Committee for their review. Management continually reviews the mitigants and controls to ensure their continuity. The Internal Audit Department validates the existence and effectiveness of the controls. Risk gaps are compiled to develop a risk rating, which is incorporated into the balanced scorecard measure and is reported to the Board of Directors. An analytical review of key indicators, both monetary and nonmonetary, as well as other current information that may become available through discussions with management serves as an early warning system to detect potential deteriorating internal controls. All significant new initiatives and products are subject to a risk assessment prior to being presented for implementation. An annual assessment of risk is also performed to identify potential threat areas to our computer systems. Our internal audit staff performs routine and consistent information technology reviews of identified risk areas, security measures and control processes.

With these processes in place the Corporation believes that its objective of establishing a risk culture that identifies, measures, controls and monitors events or actions that may adversely affect our organization has been achieved. Our goal

is not to eliminate risk but to understand fully the risk the Corporation is assuming and appropriately manage those risks.

## **Inflation and Changing Prices**

Management is aware of the impact inflation has on interest rates and therefore, the impact it can have on a bank's performance. The ability of a financial institution to cope with inflation can only be determined by analyzing and monitoring its asset and liability structure. The Corporation monitors its asset and liability position with particular emphasis on the mix of interest-sensitive assets and liabilities in order to reduce the effect of inflation upon its performance. However, it must be remembered that the asset and liability structure of a financial institution is substantially different from an industrial corporation in that virtually all assets and liabilities are monetary in nature, meaning that they have been or will be converted into a fixed number of dollars regardless of changes in general price levels. Examples of monetary items include cash, loans and deposits. Nonmonetary items are those assets and liabilities which do not gain or lose purchasing power solely as a result of general price level changes. Examples of nonmonetary items are premises and equipment.

Inflation can have a more direct impact on categories of noninterest expenses such as salaries and wages, supplies and employee benefit costs. These expenses are very closely monitored by management for both the effects of inflation and increases relating to such items as staffing levels, usage of supplies and occupancy costs.

#### **COMMON STOCK INFORMATION**

First Commonwealth Financial Corporation (the "Corporation") is listed on the New York Stock Exchange under the symbol "FCF." The approximate number of holders of record of the Corporation's common stock is 20,100. The table below sets forth the high and low sales prices per share and cash dividends declared per share for common stock of the Corporation.

			Cash Dividends		
Period	High Sale	Low Sale	Per Share		
2004					
First Quarter	\$ 15.00	\$ 13.99	\$ 0.160		
Second Quarter	\$ 14.96	\$ 12.01	\$ 0.160		
Third Quarter	\$ 14.30	\$ 12.50	\$ 0.160		
Fourth Quarter	\$ 15.90	\$ 13.61	\$ 0.165		
			Cash Dividends		
Period	High Sale	Low Sale	Per Share		
2003					
First Quarter	\$ 12.55	\$ 11.50	\$ 0.155		
Second Quarter	ф. 12.20		\$ 0.155		
Second Quarter	\$ 13.30	\$ 11.57	Φ 0.133		
_	\$ 13.30 \$ 14.00	\$ 11.57 \$ 12.60	\$ 0.155		
Third Quarter Fourth Quarter					

#### **Our Mission**

The mission of First Commonwealth Financial Corporation is to maximize the long-term total return to shareholders.

#### Shareholder Value

First Commonwealth is committed to building shareholder value. It is our mission, our highest priority. Value is delivered through a combination of total return (dividend yields plus market price appreciation), market liquidity (the ease of buying or selling First Commonwealth shares), and shareholder services. This section of our annual report summarizes the many services that are made available to our shareholders.

# **Annual Meeting**

The Annual Meeting of Shareholders will be held at: First Commonwealth Place 654 Philadelphia St., Indiana, PA On Monday, April 18, 2005 at 3:00 PM.

#### Common Stock

First Commonwealth Financial Corporation common stock is listed on The New York Stock Exchange and is traded under the symbol FCF. Current market prices for First Commonwealth Financial Corporation common stock can be obtained from your local stock broker or by calling the Corporation at (724) 349-7220 (in Indiana, PA) or 1-800-331-4107 (outside Indiana, PA).

### Transfer Agent

## The Bank of New York

Telephone Inquiries: 1-800-524-4458 1-610-382-7833 (outside the U.S.) 1-888-269-5221 (Hearing Impaired—TDD Phone)

#### Address Shareholder Inquiries To:

Shareholder Relations Department

P.O. Box 11258 Church Street Station New York, NY 10286

## E-Mail Address:

Shareowners@bankofny.com

The Bank of New York's Stock Transfer Website: http://www.stockbny.com

Send Certificates For Transfers and Address Changes To:

Receive and Deliver Department

P.O. Box 11002 Church Street Station New York, NY 10286

# **Dividend Payments**

Subject to the approval of the Board of Directors, quarterly cash dividends are paid on or about the 15th day of January, April, July and October.

#### **Dividend Reinvestment**

First Commonwealth Financial Corporation's Dividend Reinvestment Plan offers shareholders an opportunity to reinvest their dividends in additional shares of the Corporation's common stock. Once enrolled in the plan, participants may also purchase shares through voluntary cash investments. For more information on the plan, please call The Bank of New York, Plan Administrator, at 1-800-524-4458.

For shareholders who do not participate in the Dividend Reinvestment Plan, Automated Direct Dividend Deposit Service is available for direct deposit of quarterly dividend payments to a checking or savings account. To enroll, please call The Bank of New York at 1-800-524-4458 for an Authorization Form (completed forms must be received by the Bank 30 days prior to dividend payment date).

### Form 10K

A copy of the Form 10K as filed with the Securities and Exchange Commission will be provided to any shareholder on request to the Corporation, to the attention of the Corporate Secretary.

### Investor/Shareholder Inquiries

Requests for information or assistance regarding the corporation should be directed to the Corporation, to the attention of Shareholder Relations, 1-800-331-4107.

#### Additional Investor/Shareholder Information

Form 10K and other corporate filings to the Securities and Exchange Commission are available on the Corporation's website at www.fcbanking.com under "Investor Relations". The "Investor Relations" section of the website also includes additional information of interest to shareholders such as: press releases, historical stock prices, dividend declarations and corporate governance information, including the Corporation's "Code of Ethics".

First Commonwealth's Chief Executive Officer has certified to the NYSE that, as of the date of the certification, he was not aware of any violation by First Commonwealth of NYSE's corporate governance listing standards. In addition, First Commonwealth's Chief Executive Officer and Chief Financial Officer have made certain certifications concerning the information contained in the annual report on Form 10-K pursuant to Section 302 of the Sarbanes-Oxley Act. The Section 302 certifications appear as exhibits 31.1 and 31.2 to the annual report on Form 10-K as of December 31, 2004.

# **Golden Tower Awards**

January	Pat Nagle
February	William Locher
March	Lori Schreiber
April	Lisa Resslar
May	Melanie Ansell
June	Randy Koontz
July	Janine Fennell
August	Tim Nagle
September	Gary Bentz
October	Robert Ellenberger
November	Dave Hanna
December	Peter Zerega



# **Spirit of Community Service Awards**

Lori Styers, Irene Caskey
Daniel Gehring, Barbie Wojichowski
Jacqueline Snyder, John Parsch
Deborah Robertson, Connie Biss
Leo Klebacha, Deborah Aller
Cheryl Knisely, Joni Kosior
Joslin Bennett, Aja Whiting
Michael James, Valerie Korb
Tanya Snyder, Joyce Lock
Karen Walters, Diane Eppley
Candi Beltowski, Claudia Jacobson
Judy Anthony, Lloyd Rager



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