

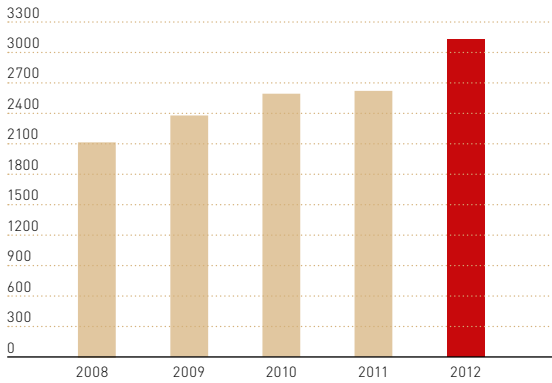
DUFRY ANNUAL REPORT 2012



DUFRY

TURNOVER

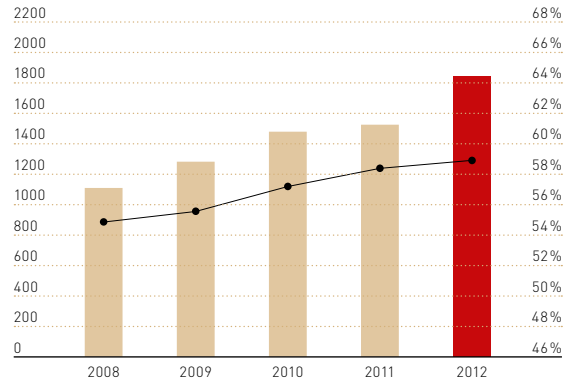
in millions of CHF



GROSS PROFIT

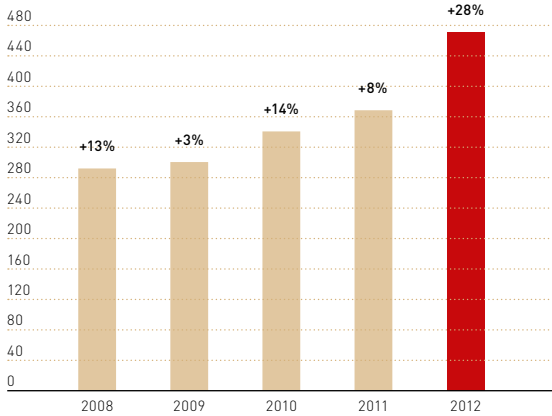
in millions of CHF

Margin



EBITDA¹

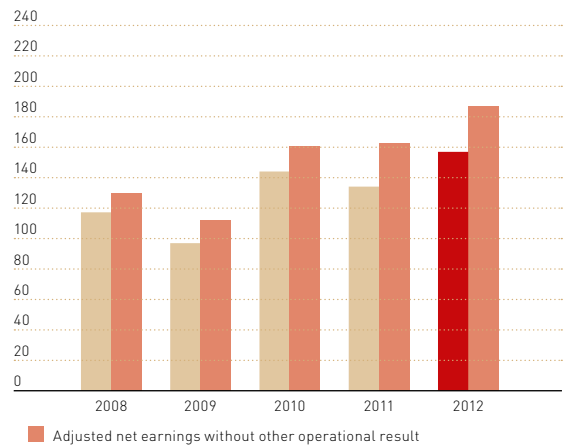
in millions of CHF



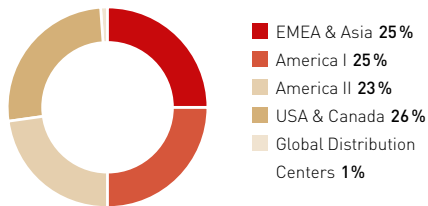
¹ EBITDA before other operational result

NET EARNINGS

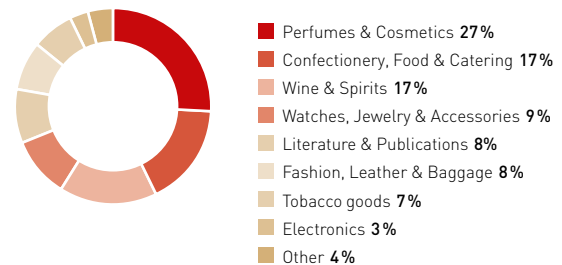
in millions of CHF



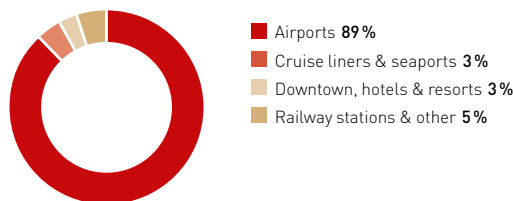
NET SALES BY REGION 2012



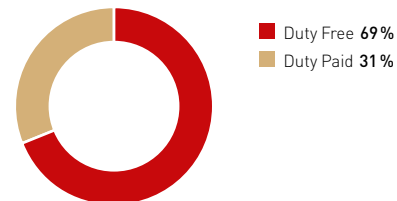
NET SALES BY PRODUCT CATEGORY 2012



NET SALES BY CHANNEL 2012



NET SALES BY MARKET SECTOR 2012



ANNUAL REPORT 2012

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MESSAGE FROM THE CHAIRMAN OF THE BOARD OF DIRECTORS

DEAR SHAREHOLDERS

In 2012, Dufrey reached a new milestone in its history, breaking through the CHF 3 billion mark for turnover and achieving CHF 3.2 billion – a 19.6% growth rate over 2011. We further expanded our market share and reached approximately 9%¹, which places Dufrey as the largest travel retailer in the world. Additionally, we have also improved our profitability, and posted a record 15.0% EBITDA margin.

In 2012, we continued our strategy to grow and consolidate the travel retail industry. In January, Dufrey expanded its presence in Russia by acquiring a 51% interest in a local travel retail operator at Sheremetyevo Airport in Moscow. In October, Dufrey signed an agreement to acquire the travel retail operations of Folli Follie Group, the leading travel retailer in Greece. With this acquisition, Dufrey further increases its presence in a strategic region, the Mediterranean area. The transaction will also reinforce our leading position in the travel retail industry.

Throughout 2012, Dufrey strengthened its financial structure. On the debt side, we successfully refinanced our debt maturities that were going to expire in 2013 through a renewal of a committed revolving credit facility of CHF 650 million with a syndicate of banks. In addition to that, Dufrey made its debut on the debt capital market by issuing USD 500 million senior notes maturing in 2020. These transactions have strengthened our financing structure and diversified our debt funding. On the equity side, Dufrey increased its share capital by issuing 2.7 million new shares, a capital increase of 10%. The transaction, one of the financing elements to fund the acquisition of Folli Follie Travel Retail, was done on October 11, 2012, through an accelerated bookbuilding offer and was placed with a large number of existing and new investors. The books were closed in less than three hours and the transaction was very well received by investors.

The year was also remarkable in relation to Dufrey's share price performance. Our share price increased by 38% and

outperformed the respective index in Switzerland by 22 percentage points, a factor of more than two times. Trading volumes of Dufrey shares also increased by more than a third and reached an average of CHF 15.6 million per day, a result of the consistent delivery and execution of our strategy. With a market capitalization of CHF 3.5 billion at the end of 2012, Dufrey has established itself as a strong mid-cap name and has a broad shareholder base in North and South America as well as in Europe.

We continue our strategy to grow and consolidate the travel retail industry.

Dufrey's shareholder structure changed in January 2013 through two transactions that have led to a further increase in free float to 82.5%. On January 16, 2013, Advent International Corp., one of our larger shareholders, divested its interest in Dufrey and placed all the shares with a large number of existing and new institutional shareholders. On January 24, 2013, the long-standing shareholder Travel Retail Investment SCA informed the company that they increased their stake in Dufrey to 13.18% through purchases in the market. These changes in the shareholder structure will not impact Dufrey and the strategy will remain unchanged.

The results achieved in 2012 demonstrate once more the effectiveness of our strategy. We will continue to develop our business targeting profitable growth with focus on emerging markets and tourist destinations. There are still

¹ Including the pending acquisition of the travel retail division of Folli Follie



JUAN CARLOS TORRES CARRETERO

many opportunities in this fragmented market and we will work hard to capitalize on them. Diversification continues to play an important role in our strategy, as it is a key element of risk management and ensures that we capture a broad range of growth opportunities.

We believe the outlook for the travel retail industry in 2013 remains positive. While the economic development in Europe and the USA may be impacted by the political discussion on sovereign debt, bringing some uncertainty and volatility, recent indicators already show an economic recovery in certain regions, especially in Emerging Markets. We will continue to look for organic and external growth opportunities, while continuing to monitor regional developments.

As in the past, Dufry continues to engage in social projects that improve lives of disadvantaged people, with a special focus on children, the weakest group of society. After the successful partnership with SOS Children's Villages in Igarassu, Brazil over the last years, Dufry will sponsor two more initiatives in Agadir, Morocco and Battambang, Cambodia. The two projects together will give education, medical support and other services to children and their

families. Furthermore, Dufry is sponsoring the Street Child World Cup to be held in Brazil in 2014. This event acts as a catalyst around the world to safeguard the rights of millions of children who live and work on the streets. Last but not least, we have continued a very important social project in Rio de Janeiro which was launched 17 years ago. It offers free professional education to thirty young people every year. The program is for 16 to 18 year-old girls or boys. Dufry's employees participate in the program as volunteers, serving as mentors to these teenagers.

On behalf of the Board of Directors I thank our senior management for their contribution and their commitment. We also thank our employees for their work and dedication, without whom nothing would be possible. Finally, we thank the shareholders and bondholders for the trust given to us.

Sincerely,

Juan Carlos Torres Carretero

STATEMENT OF THE CHIEF EXECUTIVE OFFICER

DEAR ALL

In 2012, Dufry delivered once more outstanding results. In a year marked by regional differences, turnover grew strongly by 19.6% and reached CHF 3.2 billion and EBITDA surged by 27.8% to CHF 474.0 million. Our gross margin improved from 58.2% to 58.9% and furthermore, our EBITDA margin showed a strong expansion of 90 basis points to 15.0% in 2012 from 14.1% one year before. Both, the level of gross margin and the EBITDA margin are the best in the history of the Company.

2012 was another year of strong growth in turnover and profitability.

We had significant sales performance in all our regions. In Region EMEA & Asia, we grew 20.2%, backed by strong increase in most markets in Asia and Africa and also selected markets in Europe. Region America I grew by 48.3% in nominal terms, mainly driven through a combination of strong organic growth, especially in Mexico and selected markets in the Caribbean, and the consolidation of the businesses acquired in August 2011. Region America II had a flat turnover evolution when measured in Swiss Francs. The lower performance compared to previous years was mainly due to the economic slowdown and substantial weakening of the local currency in Brazil. Region United States & Canada grew organically by 8.7% through a combination of like-for-like growth and space expansion.

Dufry also successfully refinanced its existing credit line and for the first time in its history Dufry entered the debt

capital market by issuing USD 500 million senior notes. Such achievements represent the start of a new phase for the Company. Besides that, we also placed 2.7 million new shares in the market. The new financial structure will allow us to continue pursuing opportunities in the still fragmented travel retail industry.

Continuous expansion through new concessions

Overall, we opened 178 new shops in 2012, representing around 15,000 m² of additional gross retail space. For 2013, we expect further expansion through new square meters and new concessions.

Our pipeline of potential projects continues healthy at approximately 40,000 m² and to date we have already signed contracts to open 10,000 m² in the year.

In 2012, we were also successful in consolidating our presence in Emerging Markets. We are very pleased to have renewed in November our agreement for the duty free retail space at Guarulhos International Airport in São Paulo, Brazil, which is one of the most important operations in this region. Based on the new agreement, Dufry has renewed its contracts for operating duty free stores at the airport until 2016. Additionally, we have been awarded additional retail space of 2,100 m², increasing overall retail space at the airport by 50%. More than the new space, we believe that it will further enhance and reinforce our position in Brazil and illustrates the quality of our operations, where we have developed a strong organization with deep knowledge of the Brazilian consumer. The new space is expected to be operational in the second semester of 2013 and is forecasted to generate a substantial sales increase.

Since the acquisition of Hudson News in 2008, our business in US and Canada has been performing strongly and we have been able to expand our footprint and increase our market share. In 2012, we have opened 63 new shops,

with a total of 6,240 m² of new retail space. Of these, 25 shops are branded or specialized shops, an example of our ability to develop additional retail formats also in North America.

We continue to actively develop the Hudson News concept also outside North America. In 2012, we opened 45 new Hudson News shops in several locations.

Dufry continues to consolidate the fragmented travel retail market

Dufry continues to expand its presence through acquisitions in strategic areas. To start with, we are very pleased with the signing of an agreement to acquire 51% of the travel retail business of Folli Follie Group. The business is the leading travel retailer in Greece with 111 shops and more than 18,000 m² of retail space. The business, which in 2011 generated a turnover of EUR 291 million and an EBITDA of EUR 84 million, is a highly attractive asset. The company operates long-term concession contracts with attractive terms, and has a high quality customer base with more than 80% being international travelers. With this acquisition, we further strengthen and diversify our concession portfolio and we increase our presence in the strategically attractive Mediterranean area.

Furthermore, in January 2012, we acquired 51% of a local travel retailer operator at Sheremetyevo Airport in Moscow. The acquired businesses are in the final phase of integration and expected synergies are on track.

As to the acquisitions made in August 2011, when Dufry acquired operations in several emerging markets locations named Argentina, Uruguay, Ecuador, Armenia and Martinique, the consolidation of these businesses also contributed to the good performance in 2012. We completed the integration of the business in the fourth quarter, ahead of our initial schedule.

Internal reorganization creating a basis for further growth

In 2012, we performed an internal reorganization in our Group. Dufry has grown strongly over the years and we found the need to adapt and prepare the Group to this new era. We have reduced the number of regions from six to four, in order to create a critical mass in the regions and allow synergies to be generated. At the same time, we redefined the role of the headquarters: responsibilities were pushed to the regional level and company's headquarters' focus is on activities that will generate synergies for the group on a global basis.



JULIÁN DÍAZ GONZÁLEZ

Among other initiatives related to the reorganization, we have started to create a new logistic structure. Our objective is to maximize the economic synergies and know-how of our Company through the consolidation and development of Dufrey's commercial model and at the same time strengthen even more our relationship with suppliers. The model will centralize our logistic operations in two main platforms: one in the Americas, for that region and another in Europe for Europe, Africa and Asia. This will be a step further to continue growing the company's productivity and gross profit margin in the near future.

We continue to focus on profitable growth and on Emerging Markets and tourist destinations.

Priorities in 2013

Our strategy, which we have been implementing for the last 8 years, remains unchanged also going forward: we continue to focus on profitable growth and on cash generation, developing the company in emerging Markets and tourist destinations.

The medium and long-term trends in travel retail industry, namely the ongoing global passenger growth, as well as the continuation of the consolidation of the travel retail industry have been confirmed and will remain valid.

Hence, we will continue to focus on growing organically in our current operations through space expansion and accelerating like-for-like growth. Finally, we also will remain alert regarding the possible acquisition of high-quality assets what will generate synergies through their integration.

The integration of the travel retail division of Folli Follie Group as well as an increasing of our commercial area in Guarulhos airport in Brazil will be a priority for us this year where we will put all of our efforts to make it successfully happen.

Last but not least, after several acquisitions in the past years, our goal this year will be also to deleverage our Company using our strong cash generation. The refinancing of the 2013 maturities including our debut on the debt capital markets as well as the capital increase done

for the Folli Follie travel retail acquisition have strengthened our balance sheet and will allow us to continue growing our business.

As for 2013, our general outlook is positive, although there are still some global economic issues that need to be addressed and there may be some increased volatility throughout the year. There is a consensus view that the economic situation will improve in the medium term. Passenger traffic remains positive with global passenger growth being forecasted at 5.5%. While regional differences will continue to persist, all regions are expected to have positive passenger growth in 2013.

People make the difference

The recognition of our work comes also in the form of awards. We were awarded the "Best Travel Retailer in Americas" for the fifth time, which is a recognition that we are on the right track and illustrates the quality of our operations, where we have developed a strong organization with deep knowledge of the consumer.

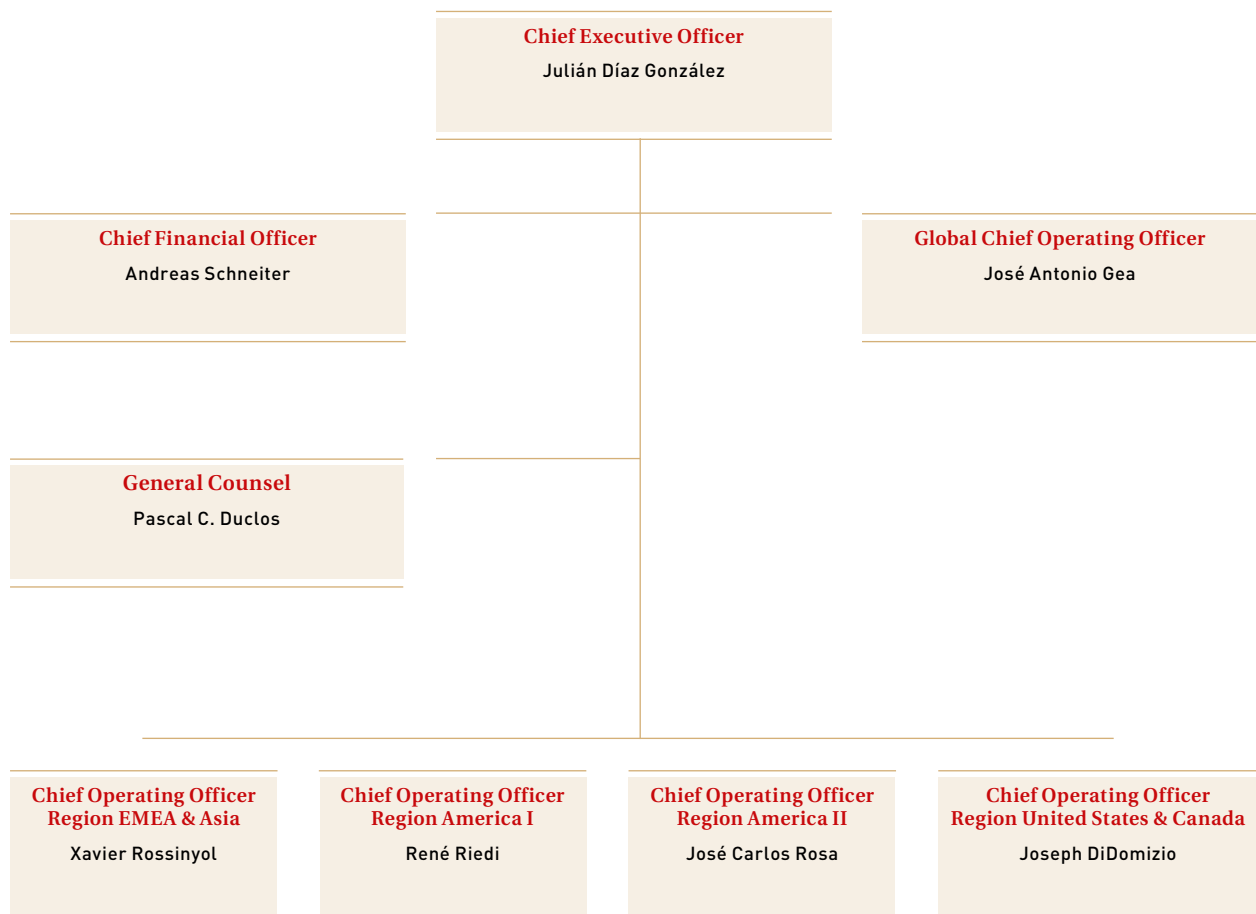
For the results achieved in 2012, I would like to thank our employees for their dedicated work. In a year of changes in our organization they supported the move towards the new structure while continuing to deliver every day. I would like to express my gratitude to our shareholders and bondholders for their trust in Dufrey, to our Board members for their invaluable support, and to our suppliers and landlords for the shared efforts in our business.

Finally, my special thanks go to our customers: Thank you for trusting us and visiting our shops. We will continue to work to design the best shops with the best brands for making your shopping experience unforgettable.



Julián Díaz González

OUR ORGANIZATIONAL STRUCTURE



GROUP EXECUTIVE COMMITTEE





ANDREAS SCHNEITER



JOSÉ CARLOS ROSA



PASCAL C. DUCLOS



JOSEPH DIDOMIZIO

BOARD OF DIRECTORS



JUAN CARLOS TORRES CARRETERO



ERNEST GEORGE BACHRACH



MAURIZIO MAURO



ANDRÉS HOLZER NEUMAN



JORGE BORN



STEVE TADLER



JOAQUÍN MOYA-ANGELER CABRERA



JOSÉ LUCAS FERREIRA DE MELO



XAVIER BOUTON



JAMES COHEN



MARIO FONTANA

OUR BUSINESS MODEL



STRATEGY

Strategy of profitable growth with a global reach, focused on emerging markets and tourist destinations



REGIONAL ORGANIZATION

43 countries organized in four regions, where we combine our global travel retail know-how with local expertise



RETAIL CONCEPTS

4 distinct retail concepts customized to the travelers' needs



CUSTOMERS

First class shopping experiences and unique customer services for over 1.7 billion potential customers



SUPPLIERS

Window display for international brands from over 1,000 suppliers



LANDLORDS

Over 180,000 m² of sales area in 200 locations



INVESTORS

Sustainable returns for equity and bond investors



SOCIAL RESPONSIBILITY

Support for disadvantaged children



EMPLOYEES

Unique cultural diversity and attractive employment

FUNDAMENTAL FACTS

SPECIALTY RETAIL IN AN ATTRACTIVE SEGMENT

- Worldwide passenger numbers are expected to grow over 4% p.a. in the next 10 years
- Convenience is an important business driver
- No competition from other channels, such as internet

GROWTH STRATEGY

- Strategy of profitable growth
- Focus on emerging markets and tourist destinations
- Dufrey has grown by 18% p.a. from 2003 to 2012

GLOBAL FOOTPRINT

- Dufrey is the leading travel retailer in the industry
- More than 1,200 shops in 43 countries

EXPERTISE IN TRAVEL RETAIL

- Over 60 years of travel retail experience
- Different shop concepts to capture the full potential of each location
- Combines local aspects of operations with global best practices

STRONG CONCESSION PORTFOLIO AND SUPPLIERS RELATIONSHIPS

- Broadly diversified concession portfolio with above average duration
- Longstanding relationships with suppliers
- Full range of top international brands



STRATEGY

Our current strategy defined in 2004 brought us to the leading position in our industry. In the last eight years our turnover has been multiplied almost by five and the EBITDA grew about tenfold. With 1,243 shops in 43 countries at the end of 2012, Dufry is the largest travel retailer in the world and the most diversified one.

Profitable growth in emerging markets and tourist destinations

Dufry follows the concept of profitable growth in its business. This means that we will approach every expansion project and also the existing businesses with a focus on its development potential as well as on its profitability.

One pillar of our growth strategy is based on the dynamics of the travel retail industry itself, namely the increase in the number of passengers. This key driver for our business has been consistently growing in the last ten years at an average of more than 4% p.a. and is expected to grow further at a similar pace in the next decade. This means that the number of potential customers for Dufry is expected to continue growing on average by around 4–5% every year to reach over 12 billion air passengers by 2031.

An important part of this growth is forecasted to take place in emerging markets and tourist destinations, where Dufry has already been focusing its efforts. For example, emerging markets accounted for 64% of Dufry's turnover in 2012.

Active in the consolidation of the fragmented Travel Retail industry

The global travel retail market (market size larger than USD 40 billion) remains very fragmented. Dufry, as the leading international travel retailer has actively consolidated the market in the past years and today has a market share of about 9%¹ with half of the market being operated by small and medium-sized local or regional operators.

We expect consolidation in our industry to continue in the coming years and we intend to keep an active role in that consolidation. Our long-standing track record in mergers & acquisitions combined with our local and regional organization allow us to identify, structure, execute and integrate acquisitions quickly. As a result, we can capture synergies within a short period of time and add sustainable value for our shareholders.

Dufry is the leading travel retailer with 1,243 shops in 43 countries, and a market share of about 9%¹.

Recent internal reorganization enhanced our approach of global organization with local execution

Operating shops in 43 countries, Dufry is one of the most diversified retailers in the world. To adapt to each local market is key to successful retailing and this is not different for the retail formats we operate in travel locations. Based on this idea we have structured our organization in order to capitalize on the global presence and a local approach.

Our local teams are responsible for the full understanding of the customers as well as managing the relationship with landlords, local authorities and local suppliers.

¹ Including the pending acquisition of the travel retail division of Folli Follie

The company's headquarters focus on responsibilities that result in global synergies. We provide global standard procedures and best practices, and monitor the business and the strategic initiatives across all functions. We also centralize certain functions where we can generate economies of scale such as procurement and logistics.

Last June, we performed an internal reorganization to better adapt the company to its current size and re-think the role of local and global teams. As a result we have reduced the number of regions to 4 from 6 and adopted several measures with the goal of further centralize functions that yield global synergies and decentralize the business execution.

Regional diversification

For Dufrey, diversification is an important element of our strategy. First of all, it is an effective way to manage the risk of external shocks. Secondly, diversification offers also an important advantage for our understanding of the customer. We collect information from spending habits and preferences worldwide, in order to create a unique database on customer behavior in the industry.

As a consequence, we will continue with our strategy of diversification on all continents.

Duty free and Duty paid: different but equally attractive concepts

The duty free business represents 69% of our turnover today, and is an important concept for our future development as international travel will continue to increase, especially in emerging markets. In addition to the opportunities for external growth in this business, we expect duty free to remain one of the main revenue drivers in the future.

Despite of that, two thirds of air passengers are domestic travelers, only entitled to buy duty paid goods, creating a great potential for this format as well.

Our duty paid activities currently represent 31% of turnover and we expect this business to increase further in the future. We see great potential in the duty paid segment and have developed several concepts to capture this potential, be it through convenience stores or other retail formats.

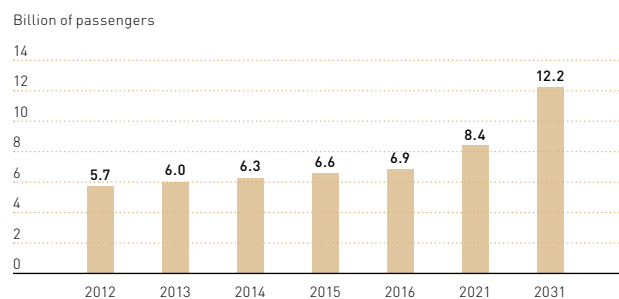
Being able to operate duty free and duty paid concepts is in our view an important value driver for our business and is also very interesting from a strategic perspective.

MARKET SHARE 2012

9%¹

Dufrey's market share at YE 2012 was approximately 9%, an increase of 1 percentage point compared to YE 2011.

LONG-TERM PASSENGER FORECAST



Source: ACI-DKMA

The underlying travel retail market is expected to grow to over 12 billion air passengers by 2031 – a CAGR of about 4.1%.

¹ Including the pending acquisition of the travel retail division of Folli Follie



- MAC Calvin Klein
- Nestlé GUINNESS REGAL
- Apple ABSOLUT VODKA
- Lindt Felle Felle
- JOHNNIE WALKER ESTÉE LAUDER
- CHANEL NIVADA
- L'ORÉAL PARIS LONGCHAMP
- DUNHILL CLINIQUE
- CLARINS Hennessy COGNAC
- Dior Jeep
- Marlboro SHI/EIDO
- FERRERO Davidoff
- BAILEYS GIVENCHY
- Glenfiddich PHILIPS
- LANCÔME FOSFIL
- Winston BACARDI EST. CURA 1862
- TOBLERONE Mars
- GAP GODIVA Chocolatier
- SAMSONITE
- GIORGIO ARMANI
- CAROLINA HERRERA NEW YORK

GENERAL TRAVEL RETAIL SHOPS

Either duty free or duty paid, general travel retail shops are typically located in areas with high passenger flow. We customize the shop-layout, product assortment and operations to the respective location, to achieve the highest attractiveness to the respective customer profiles and spending patterns.

These shops offer a large selection of different products and cover a wide range of product categories, such as perfumes & cosmetics, food & confectionery, wine & spirits, tobacco goods, watches & jewelry, fashion & leather, souvenirs, electronics and other accessories.

In 2012 we continued to renovate these shops and re-shape them towards our customer needs. For example, in Mexico we revamped equivalent to 1,400 m² of retail space at Mexico City Airport, modeling the shops with the best retail techniques, including store-in-store concepts. All categories are now displayed with a fresh new look, showcasing the international brands of more prestige in all traditional duty free categories. In Martinique, acquired in 2011, we fully refurbished our operations and rebranded the shop with the Dufrey identity. Sales area also increased to 460 m² from 160 m² in a brand new walk-through format. We also refurbished and improved our general travel retail shops in Basel (Switzerland), Casablanca (Morocco), Edmonton (Canada), and Buenos Aires (Argentina) just to name a few. In all these projects, we touch up the layout of the shops to refine it to the latest trends and offer customers a clear and attractive display of all the assortment, resulting in an increase in the productivity.



ELLE *Coca-Cola*

Newsweek

FINANCIAL TIMES



Forbes



Cadbury

VANITY FAIR

HERSHEY'S



LEGO

Mars

VOGUE



NATIONAL GEOGRAPHIC

TIME

The Economist

m&m's

NESTLE

USA TODAY



The New York Times

Gillette WRIGLEY

Trident mentos

THE WALL STREET JOURNAL

COSMOPOLITAN

Hudson News



NEWS AND CONVENIENCE STORES

This duty paid concept is applied at the departure or arrival areas of airports, and in other travel locations such as train stations.

Operated under the "Hudson News" brand, these stores offer a broad range of convenience products like soft drinks, confectionery, travel accessories, electronics, personal items or souvenirs, together with the classical publication items such as newspapers, magazines and books.

The shops are designed in such a way that customers can quickly buy a preferred reading and get something to eat on the go, or cruise leisurely through the shop while waiting for the next flight or train connection. Whatever their available time is, a strong visualization and clear presentation of the products are very important factors to give the traveler a strong incentive to buy.

In 2012, we actively expanded the concept by opening 79 new Hudson News shops. In the United States we started operations at 34 new points-of-sales with a total of 3,024 m². Even more remarkable was the expansion out of North America with the opening of 45 new shops in India, Mexico and Morocco.



MICHAEL KORS

RALPH LAUREN

VICTORIA'S SECRET

SWAROVSKI COACH
NEW YORK

PANDORA LANCEL

Chopard TUMI

Salvatore Ferragamo

TOMMY HILFIGER

BURBERRY

DUNHILL HERMES
PARIS

Kiehl's BOSS
SINCE 1851 HUGO BOSS

VERSACE OCCITANE

MONT BLANC LACOSTE

E T A O

EMPORIO ARMANI

Ermenegildo Zegna

VICTORIA'S SECRET

VICTORIA'S SECRET

VICTORIA'S SECRET

BRAND BOUTIQUES

These boutiques carry a single global brand and mirror the look-and-feel of the high street shops of the respective brand.

We operate brand boutiques for some of the most prestigious brands like Armani, Burberry, Coach, Etro, Ferragamo, Hermès, Hugo Boss, Lacoste, Montblanc, Swarovski, Tumi, Versace, Victoria's Secret or Zegna. Depending on the location, we design these shops either as stand-alone boutiques or integrate them as a shop-in-shop concept within our general travel stores.

Based on concessions won in 2011, we inaugurated 1,424 m² of fashion and beauty outlets at Shuangliu International Airport in Chengdu, China during autumn 2012. Spread across two wings in the newly-opened domestic Terminal 2, we opened 12 top brand boutiques and a multi-brand perfumes & cosmetics outlet that offers one of the most comprehensive ranges of beauty products in the Chinese domestic travel retail market.



● sunglass hut

KIDS & WORKS

BRASIL

TECH ON THE GO

Life is good

TRAVEL LEISURE

Sweet Treats

COLOMBIAN EMERALDS INTERNATIONAL

PRADA GUESS

Ray-Ban DKNY

SONY After Eight

VICTORINOX Disney

Lindt TIFFANY & CO.

HUBLOT TAGHeuer Mars

BREITLING

OAKLEY ty

Samsonite

RIMOWA WICKED AUDIO

IGO SESAME STREET

BAUME & MERCIER GENEVE - 1830



DOE



SPECIALIZED SHOPS

The specialized shop concept is used in particular markets, where we aim to capture the full passenger potential by operating boutiques that offer a variety of different brands on one specific theme. These shops can be found in airports, seaports, hotels or downtown locations.

Major concepts include Colombian Emeralds International, which is a dedicated watches & jewelry format used in the Caribbean market, Sunglass Hut, which offers a variety of the world's brands in sunglasses, Dufrey Do Brasil, a particular concept for local Brazilian goods or Sweet Treats, offering premium chocolate to our customers.

In 2012, we continued to expand the specialized shop retail format. For example, we expanded our presence in the Columbia Emeralds International shops in the Caribbean with four new stores and also enlarged our portfolio in other categories with the opening of further specialized shops offering wine, electronics and books among others.



CUSTOMERS

Deep understanding of customer needs

Dufrey wants to provide a great shopping experience to its customers in all of its 1,243 shops worldwide.

Our journey to best attend to our clients' needs starts at the definition of the shop concepts and product offerings. The various elements are defined based on extensive consumer research, which evaluates the demand for different retail formats and product categories in a given location.

The same methodology is used for all the operations in which we are present. Today around 1.7 billion international and domestic passengers go through locations where we operate. We are poised to continue offering our clients innovative commercial ideas and a broad range of prime international brands.

Customer Service

Our definition of customer service is clear and simple: we want our customers to enjoy their time in our shops, and to give them the comfort that they make the right buying decisions and that Dufrey is a most trusted retailer, regardless which Dufrey shop they have been visiting anywhere in the world.

One part of our success is the friendly sales teams who welcome our customers with a smile and help them finding the products they are looking for or introducing them to new products that they might be interested in. The other part is our shop designs that we customize in order to build the most attractive commercial space in any given location.

Dufrey offers a unique Global Customer Service that spans across the entire shopping cycle and supports and covers our customers before, during and after their purchasing, be it through the internet or through our call center, which supports customers on any aspect of their shopping.

"Get onto the web and start your journey online": Dufrey's website is available in Chinese, English, French, German, Portuguese and Spanish and reflects our presence and activities worldwide. It also offers information on custom allowance regulations for every country in the world and travel tips for some romantic and exotic places.

Our customers can choose from over 50,000 items available in our portfolio.

Dufrey is pioneer in adding services to its clients. As an example in Brazil our pre-order service allows customers to select and reserve the products they want to buy in the internet. At the store the travelers just pick up their order in exclusive check outs.

In other locations we offer the possibility to buy preferred products at our departure shops and to pick them up in the arrivals, so that travelers don't need to carry the items along on their journey. The possibility of payments in installments is also an option given by Dufrey to its clients in some locations.

Unique within the travel retail industry is our customer guarantee, in case a product is not satisfactory: Irrespective of a location where a customer purchased a product, we guarantee to replace or refund any product within a 30 days period. This guarantee gives comfort to our customers, even if they buy products at a location where they may not return to again.

Dufrey: an award winning retailer

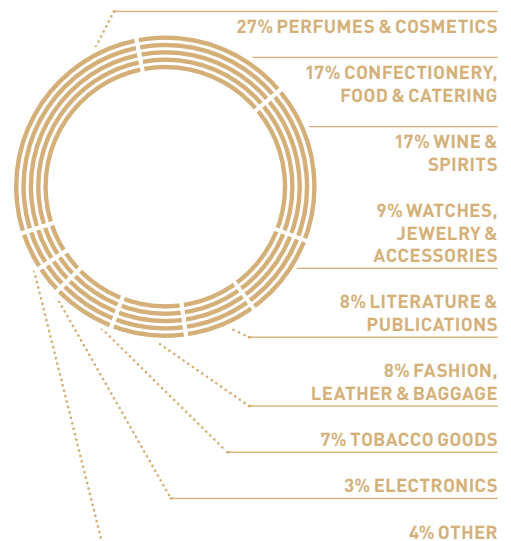
As in previous years, Dufrey has again won several major awards in 2012: Through an industry-wide poll conducted by Airport Revenue News (ARN) magazine, our Hudson News format was recognized as "Best News and Gift Operator" and one of our branded boutiques at Newark Liberty International Airport (NJ), namely the Coach store, was rated with the "Best Retail Store Design". Furthermore, Dufrey achieved the 2nd place for the "Best New Retail Concept" for its Michael Kors branded store at John F. Kennedy International Airport (NY) at the 2012 Airports Council International North America (ACI-NA) concessions contest. And Dufrey received the DFNI Americas award "The Americas Travel Retailer Of The Year" for its travel retail excellence in the Americas. We regard these prestigious awards as a confirmation of the reliability and superior quality of Dufrey's customer services.

GLOBAL GUARANTEE

30 days

Replace or refund guarantee offered by Dufrey is unique in the travel retail industry.

NET SALES BY PRODUCT CATEGORY 2012



EMPLOYEES

Our employees are the heart and pulse of Dufry. With their team spirit and strong commitment, they make our group the most innovative and successful travel retail company.

Unique cultural diversity

At December 31, 2012, Dufry employed 14,361 people compared to 13,874 at year end of 2011. Our workforce comprises people from more than 70 nationalities across all functions. This broad cultural diversity represents a very strong competitive advantage that, together with our global customer base, solid strategy and continued expansion, creates an engaging and truly international working environment with unique career opportunities for our employees.

Our global Human Resources strategy continues to be focused on the key pillars of Training and Development, Reward and Recognition. We systematically invest in our people's development and support a broad range of in-house and external training and development opportunities.

Sales and customer care trainings

One of the major development programs is our Sales Academy that provides quality trainings for our sales people. Specific aspects trained are: Customer service, sales techniques, product knowledge and retail processes and procedures. This particular training program is delivered by Dufry personnel, who go through specific training themselves to qualify as Dufry Certified Trainers.

Since 2010, when the program was launched, 408 Certified Trainers were trained, 241 alone in 2012. They in turn trained 7,638 Dufry sales professionals in 39 countries. 86% of all our sales professionals have been trained until now. Our objective was that by 2012, all sales professionals would have been certified. We have met this objective for most of our operations, and are now focusing on training new employees.

Developing management skills in-house

Dufry is proud of its long-term Human Resources strategy to develop and grow the management potential that exists within our own group.

We filled 95% of new management positions with internal talents.

It has been our aim for years to fill new or open management positions with internal talents whenever possible. In the reorganization at mid-year 2012, 95% of the 22 newly defined management positions were filled with managers that had already been working for Dufry over the previous years.

In 2012, we rolled out our "Out in Front" program, which we specifically designed for our shop managers and supervisors on the shop floor during 2011. 303 managers in 11 major locations have gone through the program in 2012 and we expect a similar number of trainings during 2013.

The aim is that all our retail managers have gone through this program by year end of 2014. We are convinced that initiatives and programs like this are constantly increasing the pool of travel retail professionals from which we can fill vacant or new management positions with internal talents also in the upcoming years.

Awards program to recognize excellence

Dufry also runs a global recognition program, the "Dufry One Awards", open to all Dufry teams that demonstrate outstanding improvements in productivity, customer service or a remarkable innovation.

Equal opportunities

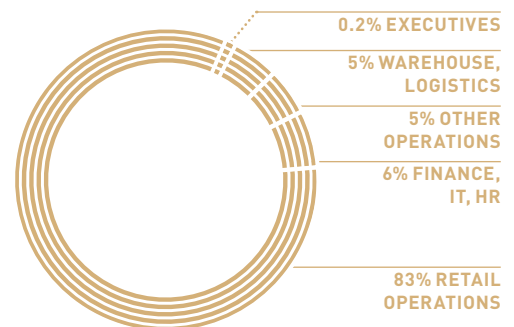
Dufry is an equal opportunities employer and offers career opportunities without discrimination. We offer and promote a work environment where everyone receives equal treatment, regardless of gender, color, ethnic or national origins, disability, age, marital status, sexual orientation or religion.

EMPLOYEES 2012

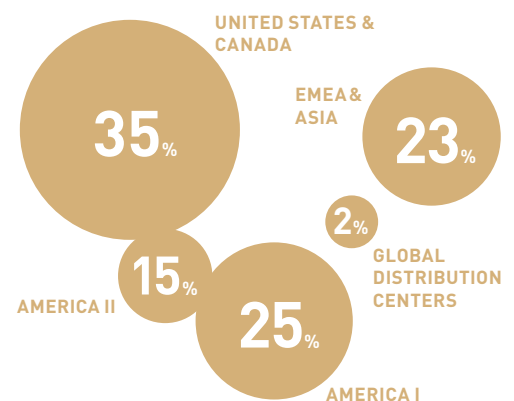
14,361

Dufry employed 14,361 people at December 31, 2012, an increase of 4% compared to year end 2011.

EMPLOYEES BY PROFESSION



EMPLOYEES BY REGION



EMEA AND ASIA

Represented In 50 cities
Number of shops 258
Total sales area 46,013 m²
Employees 3,336
Turnover CHF 790.4 million



Tunis Carthage Airport



Milan Malpensa Airport



Sharjah International Airport

DUFRY SHOPS



AMERICA I

Represented In 53 cities
Number of shops 255
Total sales area 60,963 m²
Employees 3,667
Turnover CHF 778.3 million

MEXICO CITY

Location

Benito Juárez Int'l Airport

Shops

15 Duty free shops
7 News & convenience stores
1 Brand boutique
1 Specialized shop
1 Embassy shop

Total sales area, employees
5,679 m², 283 employees

PUERTO RICO

Location

Luis Muñoz Marín Int'l Airport, San Juan

Shops

4 Duty free shops
7 News & convenience stores
4 Shops-in-shop

Total sales area, employees
2,328 m², 131 employees

BUENOS AIRES

Locations

Ezeiza Int'l Airport Ministro Pistarini
Aeroparque Int'l Airport Jorge Newbery

Shops

9 Duty free shops
Total sales area, employees
7,209 m², 576 employees

DOMINICAN REPUBLIC

Location

Las Américas Int'l Airport, Santo Domingo

Shops

7 Duty free shops
4 News & convenience stores
2 Shops-in-shop

Total sales area, employees
2,702 m², 186 employees

FLAGSHIP

Location

Cruise ships of Norwegian Cruise Lines

Shops

10 Brand boutiques
11 Duty free shops
6 Perfumes & cosmetics shops

Total sales area, employees
4,029 m², 205 employees

MONTEVIDEO

Location

Carrasco International Airport

Shops

2 Duty free shops
Total sales area, employees
1,503 m², 254 employees



Montevideo
Carrasco Int'l Airport



Dominican Republic
Las Américas Int'l Airport



Puerto Rico Luis Muñoz
Marín Int'l Airport, San Juan



Buenos Aires Ezeiza Int'l Airport Ministro Pistarini

AMERICA II

Represented In 15 cities
Number of shops 67
Total sales area 15,347 m²
Employees 2,118
Turnover CHF 730.6 million



Rio de Janeiro Galeão International Airport



Brasília Presidente Juscelino Kubitschek Int'l Airport



Belo Horizonte Tancredo Neves International Airport

BRASÍLIA

Location

Presidente Juscelino Kubitschek Int'l Airport

Shops

2 Duty free shops

1 Duty paid shop

Total sales area, employees

488m², 42 employees

BELO HORIZONTE

Locations

Tancredo Neves International Airport

Conjunto Comercial do Governo de Minas Gerais

Patio Savassi Shopping Center

BH Shopping Center

Shops

2 Duty free shops

3 Duty paid shops

2 Brand boutiques

Total sales area, employees

588 m², 75 employees

PORTO ALEGRE

Location

Salgado Filho International Airport

Shops

2 Duty free shops

2 Duty paid shops

Total sales area, employees

727 m², 46 employees

SÃO PAULO

Locations

Guarulhos International Airport

Viracopos International Airport

Congonhas Airport

Morumbi Shopping Center

Shops

9 Duty free shops

7 Duty paid shops

1 Brand boutique

Total sales area, employees

5,262 m², 980 employees

RECIFE

Location

Guararapes-Gilberto Freyre Int'l Airport

Shops

2 Duty free shops

1 Duty paid shop

Total sales area, employees

525 m², 41 employees

RIO DE JANEIRO

Locations

Galeão International Airport

Santos Dumont Airport

Rua da Assembleia 51 – City Center

Visconde de Pirajá, 351 – Loja 118F/Ipanema

Fashion Mall Shopping Center

Barra Shopping Center

Shops

7 Duty free shops

4 Duty paid shops

3 Brand boutiques

Total sales area, employees

4,968 m², 527 employees



DUTY FREE



UNITED STATES AND CANADA

Represented In 57 cities
Number of shops more than 650
Total sales area 58,022 m²
Employees 4,955
Turnover CHF 809.3 million

CHICAGO

Locations

O'Hare International Airport
Midway Airport
CitiGroup Building, Metra Station

Shops

39 News & convenience stores
7 Specialty retail shops
8 Bookstores
3 Duty free shops (under construction)

Total sales area, employees
4,913 m², 417 employees

SEATTLE

Location

Seattle-Tacoma Int'l Airport

Shops

17 News & convenience stores
3 Specialty retail shops
3 Bookstores
3 Duty free shops

Total sales area, employees
3,920 m², 268 employees

LOS ANGELES

Location

Los Angeles International Airport

Shops

12 News & convenience stores
17 Specialty retail shops
4 Bookstores

Total sales area, employees
3,579 m², 299 employees

LAS VEGAS

Location

Las Vegas International Airport

Shops

22 News & convenience stores
3 Specialty retail shops
1 Bookstore

Total sales area, employees
3,066 m², 255 employees

ORLANDO

Locations

Orlando International Airport
Sanford Orlando Airport

Shops

10 News & convenience stores
11 Specialty retail shops
1 Bookstore

Total sales area, employees
2,247 m², 100 employees

NEW YORK

Locations

JFK Int'l Airport – Terminals 1, 2, 4, 7, 8 and 9
LaGuardia Airport
Grand Central Terminal
Port Authority Bus Terminal
Penn Station/PATH 33rd St/Jacob Javits Center
United Nations Gift Centre

Shops

68 News & convenience stores
17 Specialty retail shops
6 Bookstores

Total sales area, employees
7,122 m², 852 employees

NEWARK

Locations

Newark-Liberty Int'l Airport – Terminals A, B and C
Penn Station Newark
PATH Station – Journal Square
Hoboken Terminal

Shops

27 News & convenience stores
4 Specialty retail shops
4 Bookstores
3 Duty free shops

Total sales area, employees
3,207 m², 314 employees



New York JFK Int'l Airport



New York JFK Int'l Airport



Orlando Sanford Airport



Newark Liberty International Airport



SUPPLIERS

Dufrey works with more than 1,000 well-known suppliers in the travel retail sector, including the most prestigious brands. Whether in a duty paid or duty free shop, Dufrey will position the brands and develop a specific mix of brands and products that meets the profile of its clients as well as the positioning of the supplier. We therefore follow a "best brand policy" and have developed the strongest portfolio of brands per product category and customer segmentation in our industry over the past years.

Window display

Two million passengers pass in front of our shops every day. This volume together with their purchasing power creates a perfect environment for the advertisement focus of international brands.

Dufrey works with more than 1,000 well-known suppliers in the travel retail sector, including the most prestigious brands.

We work closely together with suppliers to continuously strengthen our partnerships. Together with them, we analyze and combine research information and best practices, using Dufrey's and the suppliers' capabilities, know-how and expertise.

Working together for a win-win situation

Our suppliers and Dufrey share the same goals: Together, we want to enhance the shopping experience, attract a maximum of customers, strengthen the brand awareness, convert non-shoppers to shoppers and last but not least increase sales and spend per passenger.

We enhance our collaboration with the suppliers in multiple ways, for example through our own Suppliers' Extranet. It allows our partners to directly access specific sales data of their brands and products on a location-by-location basis (e.g. market share, ranking of their products).

We also share sales forecasting and inventory projections with our major suppliers. This allows them to plan our replenishment orders in advance, which in turn helps improving their production and manufacturing cycles, reduces lead times and gives both business partners higher productivity at shorter notice.

A new logistics plan

Dufrey changed the dynamics in the travel retail industry years ago when it implemented its centralized negotiations with suppliers. By being a global organization with full control and synchronization with its local operations, we were able to negotiate terms with global suppliers centrally, benefiting from our global scale, a novel approach in our industry.

In a new logistic plan expected to be implemented in the coming years, Dufrey plans to move one step forward and not only negotiate, but also order and manage inventory centrally. The plan is expected to bring further benefits for Dufrey in terms of gross margin and working capital management. Suppliers will benefit from reduced complexity, much simpler purchasing processes, and the flow of goods will also be simplified.

AIRPORT AUTHORITIES & LANDLORDS

Operating commercial space at any major travel location means to share the infrastructure with other service providers. Hence strong relationships with airport authorities and other landlords is a further key factor to the success of Dufry.

Dufry wants to be the operator of choice for airport operators and other landlords. We can provide the full range of retail formats depending on the characteristics of the retail space. Dufry has a full team on the ground in four different regions, facilitating us to add a business to our portfolio wherever it is.

Strong and broadly diversified concession portfolio

Over the years, Dufry has successfully built a portfolio of concession contracts that is highly diversified and of premium quality. In 2012, we added nearly 4,000 m² of net retail space to our existing portfolio through new concessions, the opening of new shops, and an acquisition in Russia. At year-end 2012, our concession portfolio spread across 43 countries and included total retail space of over 180,000 m² in airports, seaports, train stations and other locations. The announced acquisition of Folli Follie Travel Retail business will add another 18,000 m² of retail space during 2013, once the transaction is closed.

There are different ways to get concessions: They can be won through tenders or negotiated directly with airport authorities, be structured as joint ventures with the airport operator or be bought through acquisitions. Dufry has a clear policy whenever looking at expanding the concession portfolio: We will analyze the concession fee levels and the duration of the contract, and assess the development potential of the location from retail as well as travel perspectives. We also take into consideration any execution or operational complexities. Through a strict evaluation of these criteria, we ensure that our concession portfolio

remains of the highest quality and that each concession offers attractive returns for our group.

Dufry has been adding net new concessions of around 4% of sales per year since 2003.

Strong concession portfolio

Dufry established strong relationships over the years with landlords and business partners, always aiming to create a win-win situation. We have structured a solid concession portfolio with long duration and attractive terms.

Managing concession contracts is an important part of our daily work and we actively manage our concession portfolio to renew and extend existing contracts and also to win new contracts. On average, we renew every year contracts which generate 5%–10% of our sales. In addition, we add new contracts every year and over time, we have expanded our concession portfolio significantly. Since 2003, Dufry has added in average a net 4% of sales per year in new contracts through new concessions. Dufry's concession portfolio includes also a number of long-term contracts with durations well above 10 years. For example, in our operations in Italy at Milan Linate and Milan Malpensa, where we have partnership with the local airport operator, we have secured concession contracts until 2041. Sharjah (United Arab Emirates), Puerto Rico, Dominican Republic and Argentina are other locations with long-term contract durations.

INVESTORS

Dufrey's strategy of profitable growth is designed to create sustainable value for its shareholders.

In 2012, Dufrey's share price showed a strong performance of 38% and closed at CHF 119.60 by the end of the year. The daily average volume of our shares (including trading volumes of the separately listed Brazilian Depository Receipts at BM&FBOVESPA in São Paulo, Brazil) climbed further by 38% to approximately CHF 15.6 million per day. Our market capitalization at December 31, 2012 reached CHF 3.55 billion.

Free Float increases to 82.5%

Since the beginning of 2012, two events have resulted in an increase of our free float to 82.5%. On October 10, 2012, Dufrey successfully executed a capital increase of CHF 286.0 million to finance the acquisition of a 51% participation in the travel retail division of Folli Follie Group. Furthermore, in January 2013 funds controlled by Advent International announced that they sold all their remaining shares held in Dufrey. Both transactions were structured as accelerated book buildings and the shares were placed with a large number of institutional shareholders.

Successful placement of USD 500 million senior notes

Dufrey entered the bond market for the first time in 2012 and issued US Dollar denominated senior notes in an aggregate principal amount of USD 500 million to refinance term loans of approximately CHF 502 million that expire in 2013. The notes have an annual coupon of 5.5% and mature on October 15, 2020. The bonds were successfully placed with a broad range of international investors in the Euro-bond market and with qualified US investors (under Regulation S and 144A rules).

The bonds are rated by Standard & Poors (BB+), Fitch (BB) and Moody's (Ba3).

Dufrey keeps a close relationship with investors and analysts. Our investor relations team is always ready to take queries from the financial community. With investor relations offices in Switzerland and Brazil, Dufrey has the best structure to attend to the financial markets' demands.

Dufrey has consistently created sustainable returns for its investors.

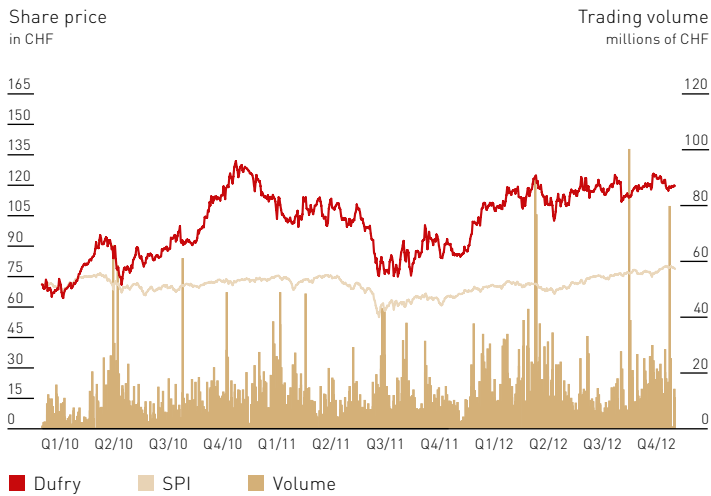
Risk management

Dufrey operates a systematic risk management and continuously improves its risk management tools. Wherever possible, we mitigate risks and actively manage those risks that are unavoidable as part of our business operations.

Operational performance is measured with clearly defined indicators, such as spend per passenger, gross margins, net working capital ratios and operating profits. When assessing new projects or operations, we also place high importance on cash flow models, return on investment or internal rates of return.

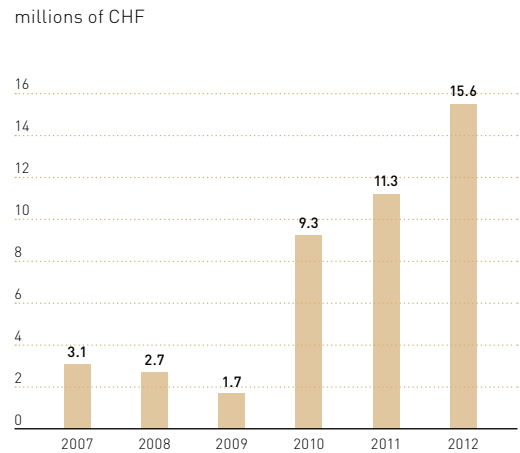
One important aspect of managing our business risks is our corporate strategy of diversification. Being active in a large number of countries spread across the globe, and working with different suppliers and landlords, reduces the concentration risks in our operations and sourcing.

DUFYR AG SHARE PRICE AND TRADING VOLUME



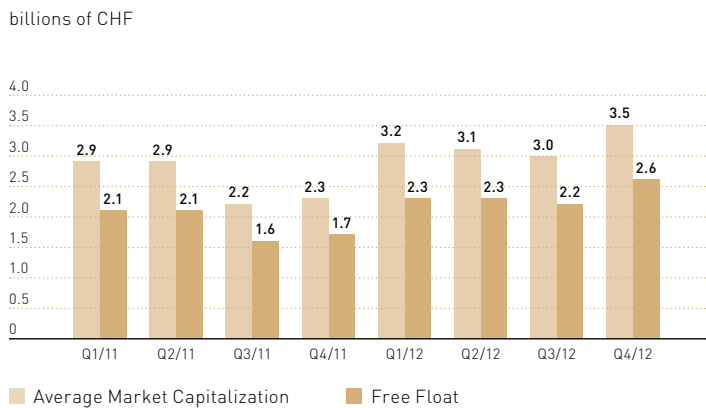
Source: Bloomberg
 Note: SPI Index has been rebased to Dufyr's share price

DAILY AVERAGE VOLUME



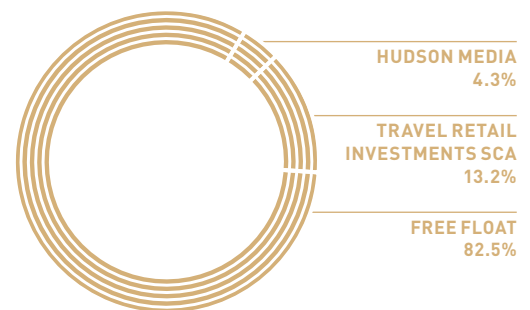
Note: Since April 2011 including trading volumes of Dufyr AG BDR

MARKET CAPITALIZATION AND FREE FLOAT



SHAREHOLDER STRUCTURE

January 31, 2013



SOCIAL RESPONSIBILITY

Igarassu, Brazil

Dufry has been an active supporter of disadvantaged children with two major projects in Brazil for many years. In 2012, we committed additional donations to new projects in Morocco and Cambodia and have decided to be a sponsor of the next Street Child World Cup, to be held in 2014. In addition, we support a range of cultural events and contribute to charitable organizations to help victims of natural disasters.

**We focus
our contributions
to charitable
organizations on
helping disadvan-
taged children.**

New projects in Morocco and Cambodia

In 2012, Dufry evaluated new SOS Children's Village projects and decided to donate funds for 2013 to cover the cost of food, medicine and clothing for 100 children living at the SOS Children's Village in Agadir, Morocco.

Furthermore, the SOS Hermann Gmeiner School in Battambang, Cambodia, which offers school education from primary to senior high school levels (grades 1 to 12) to about 450 students, received a donation by Dufry that covers half of the personnel costs (e.g. for teachers' salaries) in 2013.

Sponsoring the Street Child World Cup

In December 2012, Dufry signed an agreement to be one of the sponsors of the next Street Child World Cup, which will take place in Rio de Janeiro, Brazil, in March 2014. The Street Child World Cup (SCWC) acts as a catalyst to individuals, companies and governments around the world to increase their efforts to safeguard the rights of millions of children who live and work on the streets. In addition to the football tournament, the SCWC will



host an international conference and arts program to give children a platform to talk about the issues they face in their daily lives.

Continued support for children in Brazil

Dufry has funded the construction of a social center in Igarassu back in 2009 and has continued to finance the running costs of this center and training classes ever since. Under the professional management of the SOS Children's Villages institution, more than 600 infants, young children and teenagers and their mothers are benefitting from the services provided by this center.

Another project is a social promotion program in Rio de Janeiro that has been supported by Dufry's South America operations for over 17 years. It offers free professional education to thirty young people every year. The program can be attended by 16 to 18 year-old girls or boys and covers subjects, such as English, computer classes, retail operations, professional orientation, teamwork, leadership, ethics and citizenship modules. The students also receive free meals, medical and dental care, life insurance,

uniforms, educational material and transportation assistance. Dufry employees also participate in the program as volunteers, serving as mentors to these teenagers.

Other donations and cultural events

Dufry has also donated to the Red Cross Disaster Relief Fund and has been a major cultural sponsor to the Swiss Indoors (tennis tournament) and the AVO session (musical festival) in Basel, as well as the Madrid Open Tennis Tournament, just to name a few. Finally, Dufry also enables customer donations for various social projects by maintaining donation boxes in its stores. We would like to thank our customers as well for all the donations during 2012, which have been greatly welcomed by the different charities concerned.

REPORT OF THE CHIEF FINANCIAL OFFICER

DEAR ALL

2012 was once again a year of important achievements and strong performance and we continued to add new businesses to our portfolio. Turnover grew by 19.6% and reached CHF 3,153.6 million. At the same time, EBITDA margin increased by 0.9 percentage points, reaching a new record level of 15.0%. Dufry also generated more cash than ever before: cash flow from operations stood at CHF 452.1 million, 20.0% higher than in 2011.

Dufry continued to play a major role in the consolidation of the travel retail industry. After the acquisition of several travel retail operations in South America, as well as Martinique and Armenia in August 2011, we started 2012 by acquiring a 51% stake of a Russian travel retailer in January, expanding our presence at Sheremetyevo Airport in Moscow. In October, Dufry signed an agreement to acquire 51% of the travel retail operations of Folli Follie Group, the leading travel retailer in Greece. Last but not least, we were able to sign in November 2012 an agreement with Guarulhos International Airport in São Paulo, Brazil, for the extension of our concession until 2016 and the expansion of our retail space in the airport of almost 50%.

In 2012, Dufry also further strengthened its debt profile. We successfully refinanced our debt maturing in 2013 through a renewal of a committed CHF 650 million bank facility until 2017 and we also debuted in the debt capital markets with a successful 8 year senior notes offering of USD 500 million maturing in 2020. Dufry also strengthened its equity base with a capital increase of CHF 286.0 million to finance the transaction in Greece.

TURNOVER INCREASES BY 19.6%

Turnover

In 2012, Dufry's turnover grew by 19.6% to CHF 3,153.6 million from CHF 2,637.7 million in 2011. Organic growth

contributed 3.7%, including like-for-like growth of 1.5% and new concessions contributed net 2.2%. Acquisitions added 11.2% to the turnover growth, through the consolidation of the businesses acquired in August 2011 and the acquisition made in Russia at the beginning of 2012. The translational currency effect was positive by 4.7%.

Last June an internal reorganization was announced aiming to support our existing structure, as well as to prepare our organization for further growth over the next years. The number of regions was reduced from six to four, and responsibilities were pushed down to regional levels. Certain functions, where synergies can be extracted through economies of scale, have been more centralized, such as customer intelligence, procurement and logistics, and treasury.

Turnover of **Region EMEA & Asia** grew by 20.2% in 2012 and reached CHF 790.4 million versus CHF 657.8 million in the previous year. In constant exchange rates (CER) turnover growth was 19.5% in the period. We had a very strong performance in Asia and Africa where most markets reached double-digit growth for the year. Europe also continued to grow, albeit at a lower pace. There, we saw a good performance in France, Spain and Switzerland. Growth in the region was also supported by the consolidation of acquisitions in Armenia, Martinique and Russia. In China, the good performance was further enhanced by new concessions in Chengdu. During the year, we also completed the last steps of the exit from Singapore.

Turnover in **Region America I** increased by 48.3% to CHF 778.3 million, compared to CHF 524.7 million in 2011. In constant exchange rates (CER), turnover growth was 40.7% in the period. Our operations in Mexico showed strong sales growth supported by passenger growth. Apart from the operations in the British Caribbean,



ANDREAS SCHNEITER

which remained weak due to a change in the passenger profile and different itineraries of the cruise lines affecting the numbers of customers, the other parts of the Caribbean performed very well. Especially our business in the Dominican Republic and Trinidad performed strongly. In South America, our operations in Argentina and Uruguay were affected by the bankruptcy of the Uruguayan airline Pluna at the beginning of July.

Turnover in **Region America II** increased by 0.2% to CHF 730.6 million, compared to CHF 729.4 million in 2011, with currency translation effects contributing 5.5% in the period. After many years of continued strong performance, operations in Brazil were impacted by the economic slowdown in the country, a softening of the Brazilian Real against the US Dollar, as well as capacity constraints in some of the Brazilian airports. We successfully implemented several measures to safeguard the profitability in the region.

Turnover in **Region United States & Canada** increased by 15.5% to CHF 809.3 million in 2012 compared to CHF 700.5 million one year earlier. In constant exchange rates (CER), turnover growth was 8.7% in the period. Turnover

continued to show solid growth driven by like-for-like growth as well as through adding new concessions and retail space. The expansion of our presence in the region is not only based on the Hudson News convenience store concept, but we also successfully have expanded our portfolio of brand boutiques and specialized shops as well as duty free shops. Performance in the last quarter of 2012 in the region was impacted by hurricane Sandy but the negative effects were relatively short-lived.

IMPROVED PROFITABILITY – OPERATING COSTS REMAIN UNDER CONTROL

Gross profit

Gross profit in 2012 amounted to CHF 1,856.6 million, and the gross margin improved by 70 basis points to 58.9% versus 58.2% in 2011. The continuation of our global negotiations with suppliers and the synergies added from the companies acquired in 2011 and 2012 were the key drivers for achieving the new record level. It is also worth highlighting the cooperation with key suppliers in several projects such as brands plan and data sharing.

Consolidated income statement:

	2012		2011	
	in millions of CHF	in %	in millions of CHF	in %
Net sales	3,062.1		2,560.9	
Advertising income	91.5		76.8	
Turnover	3,153.6	100.0%	2,637.7	100.0%
Cost of sales	(1,297.0)	41.1%	(1,102.4)	41.8%
Gross profit	1,856.6	58.9%	1,535.3	58.2%
Selling expenses	(694.2)	22.0%	(579.7)	22.0%
Personnel expenses	(474.7)	15.1%	(402.6)	15.3%
General expenses	(213.7)	6.8%	(182.1)	6.9%
EBITDA (before other operational result)	474.0	15.0%	370.9	14.1%
Depreciation, amortization and impairment	(168.3)	5.3%	(131.5)	5.0%
Other operational result	(30.1)		(26.9)	
Earnings before interest and taxes (EBIT)	275.6	8.7%	212.5	8.1%
Financial expenses, net	(78.3)	2.5%	(49.4)	1.9%
Earnings before taxes (EBT)	197.3	6.3%	163.1	6.2%
Income taxes	(39.1)	1.2%	(28.2)	1.1%
Net earnings	158.2	5.0%	134.9	5.1%
ATTRIBUTABLE TO:				
Net earnings attribut. to equity holders	122.4		111.9	
Non-controlling interest	35.8		23.0	
Net earnings to equity holders adjusted for amortization in respect of acquisitions	205.2		169.2	
Basic earnings per share in CHF	4.46		4.16	
Cash earnings per share ¹ in CHF	7.48		6.30	
Weighted average number of outstanding shares in thousands	27,447		26,873	

¹adjusted for amortization of acquisitions

Selling expenses

Selling expenses, as a percentage of turnover, remained flat at 22.0%. In absolute terms, they reached CHF 694.2 million in 2012 versus CHF 579.7 million one year earlier.

Personnel and general expenses

As a percentage of turnover, personnel expenses improved to 15.1% from 15.3% in 2011. Personnel expenses in 2012 were CHF 474.7 million, compared to CHF 402.6 million in 2011.

General expenses also improved as a percentage of turnover to 6.8% from 6.9% in 2011. Expressed in Swiss Francs, general expenses increased to CHF 213.7 million in 2012 from CHF 182.1 million one year earlier.

EBITDA

EBITDA increased by 27.8% to CHF 474.0 million in 2012 from CHF 370.9 million in 2011 as a result of the gross margin growth and constant focus on keeping expenses under strict control. The EBITDA margin improved by 90 basis points, and reached the record level of 15.0%.

Depreciation and Amortization

Depreciation and Amortization was at CHF 168.3 million in 2012 from CHF 131.5 million in 2011. Depreciation was higher at CHF 65.1 million in 2012 compared to CHF 58.8 million in 2011. Amortization increased by CHF 30.5 million to CHF 103.2 million in 2012, mainly due to the additional amortization deriving from the acquisitions done in August 2011 and in January 2012.

EBIT

EBIT increased to CHF 275.6 million in 2012 versus CHF 212.5 million in 2011. Other operational result (net) was minus CHF 30.1 million in the year. Among this amount, CHF 15.8 million are acquisition-related costs, consulting fees and expenses related to projects and start-ups.

Financial result and taxes

Net financial expenses stood at CHF 78.3 million in 2012 compared to CHF 49.4 million one year earlier. This increase is mainly due to the additional debt of USD 1.0 billion structured in August 2011, to finance the acquisitions mentioned earlier. The refinancing of parts of Dufry's credit facilities and the diversification of its funding by issuing a USD 500 million senior notes offering also added to the increase in the financial result. The new financing carries a fixed 5.5% coupon.

Income taxes reached CHF 39.1 million, up from CHF 28.2 million in 2011. The effective tax rate as a percentage of EBT was 19.8% in the period.

Net earnings

Net earnings increased by CHF 23.3 million and stood at CHF 158.2 million. Net earnings attributable to equity holders grew by 9.4% to CHF 122.4 million and Cash EPS increased by 18.7% to CHF 7.48 in 2012 versus CHF 6.30 in 2011.

A key driver of the Cash EPS growth was the full year consolidation of the acquisitions done in August 2011 and the respective implementation of the synergies. We successfully completed the integration of the transaction and could achieve the expected synergies until year-end 2012, well ahead of the initial timeframe of 18–24 months.

HIGH CASH FLOW GENERATION

Cash flow and debt

Cash flow from operating activities increased by 13.6% to CHF 382.5 million in 2012 from 336.8 million one year earlier. Free cash flow also increased by CHF 22.9 million to CHF 271.8 million. At the end of December 2012, Net debt was CHF 951.3 million compared to the CHF 1,361.3 million one year ago. Adjusting for the capital increase of CHF 286.0 million done in October 2012, whose proceeds will be used to finance the 51% stake of Folli Follie's travel retail operations, adjusted net debt at year-end 2012 is CHF 1,237.3 million. The main covenant, Net Debt/adjusted EBITDA was 2.4 times as per December 31, 2012.

2012 was also a year of important developments in terms of capital market for Dufry. In October, we refinanced our existing revolving credit facility (RCF) of CHF 415 million,

which was due to expire in 2013, through a new committed 5 year RCF of CHF 650 million with a syndicate of banks. The facility will be used for general corporate purposes and will have the same covenants as the existing Group credit facilities.

At the same time, Dufry successfully placed US dollar-denominated senior notes in an aggregate principal amount of USD 500 million to refinance all term loans expiring in 2013. The newly issued senior notes have a term of eight years with the annual coupon being 5.5%.

KEEP EXPANDING THE BUSINESS TOWARDS A MORE GLOBAL PRESENCE...

The year was also successful in relation to Dufry's share price performance. Our share price increased by 38%, resulting in a market capitalization of CHF 3.5 billion. Moreover, trading volumes of Dufry shares also increased by 38% and reached an average of CHF 15.6 million per day. The increased trading volumes are also reflective of a broader investor base and an increased visibility of Dufry in the equity markets that we have been able to develop over time.

Overall, 2012 was a very successful year for Dufry in all respects: we achieved a strong financial performance, continued to expand our global footprint and increased our market share, and we also reinforced our organization as well as our balance sheet through the re-financings and equity increase.

As we look at 2013, our focus will continue to be on organically growing our business based on our existing strategy. At the same, the integration of the Folli Follie Travel Retail transaction and our space expansion in São Paulo will be a priority and both projects will be important drivers for our business going forward. Last but not least, cash generation and deleveraging our company will allow us to further strengthen our leading position going forward.

To conclude, I would like to thank our partner banks, shareholders, key advisors, investors and analysts for their support and contribution in 2012.



Andreas Schneider

CORPORATE GOVERNANCE

1. GROUP STRUCTURE AND SHAREHOLDERS

1.1 GROUP STRUCTURE

For an overview of the management organizational chart and operational Group structure, please refer to page 9 of this Annual Report.

Listed company

COMPANY

Dufrey AG, Hardstrasse 95, 4052 Basel, Switzerland (hereinafter "Dufrey AG" or the "Company")

LISTING

Registered shares: SIX Swiss Exchange
 Brazilian Depositary Receipts (BDRs):
 São Paulo Stock Exchange
 (BM&FBOVESPA – Bolsa de Valores de São Paulo), Brazil

MARKET CAPITALIZATION

CHF 3,548,989,231 as of December 31, 2012

PERCENTAGE OF SHARES HELD BY DUFREY AG

1.139% of Dufrey AG share capital as of December 31, 2012

SECURITY NUMBERS

Registered shares: ISIN-Code CH0023405456,
 Swiss Security-No. 2340545
 Ticker Symbol DUFN

SIN-Code BRDAGBBDR008
 Ticker Symbol DAGB11

Non-listed companies

For a table of the operational non-listed consolidated entities please refer to page 134 in section Financial Statements of this Annual Report¹.

1.2 SIGNIFICANT SHAREHOLDERS

Pursuant to the information provided to the Company by its shareholders in compliance with the Swiss Stock Exchange Act during 2012, the following significant shareholders held more than 3% of the share capital as of December 31, 2012². Numbers as notified by the shareholders under Art. 20 SESTA adjusted for the capital increase of October 17, 2012:

SHAREHOLDER	PERCENTAGE
Global Retail Group S.à r.l. ⁽¹⁾ , controlled by funds managed by Advent International Corporation ⁽²⁾	13.07%
Travel Retail Investment SCA ⁽³⁾ , controlled by Petrus PTE Ltd ⁽⁴⁾	7.49%
Credit Suisse Group AG ⁽⁵⁾	4.60%
Hudson Media Inc. ⁽⁶⁾	3.89%

⁽¹⁾ 76 Grand Rue, L-1660 Luxembourg City, Grand Duchy of Luxembourg.

⁽²⁾ 75 State Street, Boston, MA 02109, USA.

⁽³⁾ 76 Grand Rue, L-1660 Luxembourg City, Grand Duchy of Luxembourg.

⁽⁴⁾ 8 Cross Street, #11-00 PWC Building, Singapore 048424.

⁽⁵⁾ Paradeplatz 8, Postfach, 8070 Zurich, Switzerland. Shareholding held indirectly through various subsidiaries and investment funds controlled by Credit Suisse Group AG.

⁽⁶⁾ One Meadowlands Plaza, Suite 902, East Rutherford, NJ 07073, USA. Hudson Media Inc. is controlled by James Cohen, c/o Hudson Media Inc., One Meadowlands Plaza, Suite 902, East Rutherford, NJ 07073, USA.

Travel Retail Investment SCA is controlled by Petrus PTE Ltd, which holds the majority of the shares in Travel Retail Investment SCA and the majority of the shares in Travel Retail S.à r.l., which is the general partner and sole manager of Travel Retail Investment SCA. Petrus PTE Ltd is an affiliate of Mr. Andrés Holzer Neumann and his family.

¹ Including the company names, locations, percentage of shares held, share capital.

² The actual shareholdings may differ from the figures indicated in the table, as the Company must only be notified by its shareholders, if one of the thresholds defined in Art. 20 of the Swiss Stock Exchange Act is crossed.

Changes of significant shareholders in connection with Art. 20 of SESTA during fiscal year 2012 can be summarized as follows:

Artio Global Management LLC, 330 Madison Avenue, New York, NY 10017 USA, informed the Company that its shareholding had gone below the threshold of 3% on March 20, 2012, due to a sale transaction. Previous disclosures in fiscal year 2012: Participation had gone below the threshold of 5% to 4.81% on January 19, 2012, due to a sale transaction. Artio Global Management LLC held 7.07% of the share capital of Dufrey AG as of December 31, 2011.

Credit Suisse Group AG, Paradeplatz 8, Postfach, 8070 Zurich, Switzerland, informed the Company that its shareholding (held indirectly as a group of companies through various subsidiaries and investment funds controlled by Credit Suisse Group AG) had gone below the threshold of 5% to 4.60% (purchase position of 4.60% in registered shares) on October 18, 2012, due to a sale transaction.

Previous disclosures in fiscal year 2012: Participation had gone above the threshold of 5% to 6.02% (purchase positions of 5.50% in registered shares and 0.52% as equity swap; sale positions of 0.25% as equity swap) on October 11, 2012, due to a purchase transaction.

Participation had gone below the threshold of 5% to 4.45% (purchase positions of 4.45% in registered shares) on June 22, 2012, due to a sale transaction.

Participation had gone above the threshold of 5% to 5.0011% (purchase positions of 4.60% in registered shares and 0.4% as equity swap) on June 21, 2012, due to a purchase transaction.

Participation had gone below the threshold of 5% to 4.98% (purchase positions of 4.58% in registered shares and 0.4% as equity swap) on June 12, 2012, due to a sale transaction.

Participation had gone above the threshold of 5% to 5.01% (purchase positions of 4.6% in registered shares and 0.41% as equity swap) on June 7, 2012, due to a purchase transaction.

Participation had gone below the threshold of 5% to 4.95% (purchase positions of 4.55% in registered shares and 0.40% as equity swap) on May 24, 2012, due to a sale transaction.

Credit Suisse Group AG held 6.81% of the share capital of Dufrey AG as of December 31, 2011.

Global Retail Group S.à r.l., 76 Grand Rue, L-1660 Luxembourg, Grand Duchy of Luxembourg, controlled by funds managed by Advent International Corporation, 75 State Street, Boston, MA 02109, USA, informed the Company that on January 31, 2012, it had left the group of shareholders previously consisting of Global Retail Group S.à r.l. (controlled by funds managed by Advent International Corporation) and Travel Retail Investment SCA (previously controlled by funds managed by Advent International Corporation, other shareholders were Petrus PTE Ltd and Witherspoon Investments LLC). Global Retail Group S.à r.l. disclosed a participation of 14.38% of the share capital of Dufrey AG as of January 31, 2012 (the previously existing group of shareholders held 22.62% of the share capital of Dufrey AG as of December 31, 2011).

Skopos Investimentos Ltda., Rua Hungria, nº 415, Jardim Europa, São Paulo, SP, CEP-0145 Brazil, informed the Company that its shareholding had gone below the threshold of 3% on March 8, 2012, due to a sale transaction. Skopos held 4.43% of the share capital of Dufrey AG as of December 31, 2011 (then disclosed as a group of funds controlled by Skopos Administradora de Recursos Ltda and Skopos Invest Administradora de Recursos Internacionais Ltda.).

Travel Retail Investment SCA, 76 Grand Rue, L-1660 Luxembourg, Grand Duchy of Luxembourg (shareholders of Travel Retail Investment SCA are Petrus PTE Ltd (controlling shareholder) and Witherspoon Investments LLC), informed the Company that on January 31, 2012, it held a participation of 8.24% of the share capital of Dufrey AG. The disclosure notice was triggered as the funds managed by Advent International Corporation and Global Retail Group S.à r.l. left the previously existing group of shareholders consisting of Travel Retail Investment SCA and Global Retail Group S.à r.l. as a result of an internal reorganization at the level of Travel Retail Investment SCA (see also comment to the disclosure notice of Global Retail Group S.à r.l. above and remark under "Developments after December 31, 2012" below).

Developments after December 31, 2012

Global Retail Group S.à r.l, an entity controlled by Advent International Corporation, notified the Company, that its shareholding fell below 3% of the share capital of Dufrey AG on January 15, 2013.

Mr. Andrés Holzer Neumann notified the Company that he increased his direct and indirect holdings (held, inter alia, through Travel Retail Investment SCA, and Petrus PTE Ltd) to 13.18% of the share capital of Dufrey AG on January 17, 2013.

Travel Retail S.à r.l. notified the Company on January 24, 2013, that the group originally consisting of Petrus PTE Ltd, Witherspoon Investment LLC, and funds of Advent International Corporation had been completely (instead of partially) dissolved (correcting the notification published on February 3, 2012) as the funds managed by Advent International Corporation and Global Retail Group S.à r.l. left the group of shareholders as a result of an internal reorganization at the level of Travel Retail Investment SCA and that, as a result, Petrus PTE Ltd is the controlling shareholder of Travel Retail Investment SCA.

Morgan Stanley notified the Company that it increased its direct and indirect holdings to 5.005% of the share capital of Dufrey AG on January 17, 2013.

Credit Suisse Group AG notified the Company that it decreased its direct and indirect holdings to below 3% of the share capital of Dufrey AG on February 14, 2013.

Credit Suisse Group AG notified the Company that it increased its direct and indirect holdings to 3.54% of the share capital of Dufrey AG on February 22, 2013.

Further details to the above mentioned disclosures are available on the website of SIX Swiss Exchange on: http://www.six-swiss-exchange.com/shares/companies/major_shareholders_en.html

1.3 CROSS-SHAREHOLDINGS

Dufrey AG has not entered into cross-shareholdings with other companies in terms of capital shareholdings or voting rights in excess of 5%.

2. CAPITAL STRUCTURE

2.1 SHARE CAPITAL

ORDINARY SHARE CAPITAL

As of December 31, 2012: CHF 148,369,115 (nominal value) divided in 29,673,823 fully paid registered shares with nominal value of CHF 5 each

CONDITIONAL SHARE CAPITAL

CHF 13,488,100 (nominal value) divided in 2,697,620 fully paid registered shares with nominal value of CHF 5 each

AUTHORIZED SHARE CAPITAL

CHF 13,488,105 (nominal value) divided in 2,697,621 fully paid registered shares with nominal value of CHF 5 each, issuance possible until May 2, 2014

2.2 DETAILS TO CONDITIONAL AND AUTHORIZED SHARE CAPITAL

Conditional share capital

Art. 3bis of the Articles of Incorporation, dated October 11, 2012, reads as follows:

1. The share capital may be increased in an amount not to exceed CHF 13,488,100 by the issuance of up to 2,697,620 fully paid registered shares with a nominal value of CHF 5 each through the exercise of conversion and/or option rights granted in connection with the issuance of newly or already issued convertible debentures, debentures with option rights or other financing instruments by the Company or one of its group companies.
2. The preferential subscription rights of the shareholders shall be excluded in connection with the issuance of convertible debentures, debentures with option rights or other financing instruments. The then current owners of conversion and/or option rights shall be entitled to subscribe for the new shares.
3. The acquisition of shares through the exercise of conversion and/or option rights and each subsequent transfer of the shares shall be subject to the restrictions set forth in Article 5 of these Articles of Incorporation.
4. The Board of Directors may limit or withdraw the right of the shareholders to subscribe in priority to convertible debentures, debentures with option rights or similar financing instruments when they are issued, if
 - a) an issue by firm underwriting by a consortium of banks with subsequent offering to the public without preferential subscription rights seems to be the most appropriate form of issue at the time, particularly in terms of the conditions or the time plan of the issue; or
 - b) the financing instruments with conversion or option rights are issued in connection with the financing or refinancing of the acquisition of an enterprise or parts of an enterprise or with participations or new investments of the Company.

5. If advance subscription rights are denied by the Board of Directors, the following shall apply:
 - a) Conversion rights may be exercised only for up to 15 years; and option rights only for up to 7 years from the date of the respective issuance.
 - b) The respective financing instruments must be issued at the relevant market conditions.

Authorized share capital

Art. 3ter of the Articles of Incorporation, dated October 11, 2012, reads as follows:

1. The Board of Directors shall be authorized to increase the share capital in an amount not to exceed CHF 13,488,105 through the issuance of up to 2,697,621 fully paid registered shares with a nominal value of CHF 5 per share by not later than May 2, 2014. Increases in partial amounts shall be permitted.
2. The subscription and acquisition of the new shares, as well as each subsequent transfer of the shares, shall be subject to the restrictions of Article 5 of these Articles of Incorporation.
3. The Board of Directors shall determine the issue price, the type of payment, the date of issue of new shares, the conditions for the exercise of the preferential subscription rights, and the beginning date for dividend entitlement. In this regard, the Board of Directors may issue new shares by means of a firm underwriting through a banking institution, a syndicate or another third party and a subsequent offer of these shares to the current shareholders. The Board of Directors may permit preferential subscription rights that have not been exercised to expire or it may place these rights and/or shares as to which preferential subscription rights have been granted but not exercised, at market conditions or use them for other purposes in the interest of the Company.
4. The Board of Directors is further authorized to restrict or deny the preferential subscription rights of shareholders or allocate such rights to third parties if the shares are to be used:
 - a) for the acquisition of enterprises, parts of an enterprise or participations, or for new investment plans or, in case of a share placement, for the financing or refinancing of such transactions; or
 - b) for the participation of strategic partners (including in the case of a public takeover bid) or for the purpose of broadening the shareholder constituency or in connection with a listing of shares on domestic or foreign stock exchanges, including for the purpose of delivering shares to the participating banks in connection with an over-allotment option (Greenshoe).

2.3 CHANGES IN CAPITAL OF DUFREY AG

NOMINAL SHARE CAPITAL

December 31, 2010	CHF 134,881,015
December 31, 2011	CHF 134,881,015
December 31, 2012	CHF 148,369,115

CONDITIONAL SHARE CAPITAL

December 31, 2010	CHF 2,836,480
December 31, 2011	CHF 2,836,480
December 31, 2012	CHF 13,488,100

AUTHORIZED SHARE CAPITAL

December 31, 2010	None
December 31, 2011	None
December 31, 2012	CHF 13,488,105

Changes in capital in 2010

On February 11, 2010, Dufrey AG, Dufrey South America Ltd ("DSA") and Dufrey Holdings & Investments AG ("DHIAG") entered into a merger and amalgamation agreement, pursuant to which DSA was merged and amalgamated with and into DHIAG (the "Merger") by way of absorption in accordance with Art. 3 et seq. of the Swiss Federal Act on Merger, Demerger, Conversion and Transfer of Liabilities (the "Merger Act") and Section 104B of the Bermuda Companies Act. In connection with the Merger, the trading of the shares of DSA on the Luxembourg Stock Exchange and of the Brazilian Depositary Receipt ("BDRs") of DSA on the BM&FBovespa was discontinued. The Company registered with the Comissão de Valores Mobiliários ("CVM") and listed its shares in the form of BDRs on the BM&FBovespa.

The General Meeting of Shareholders of the Company approved the Merger and the necessary capital increase on March 22, 2010. The share capital was increased from CHF 96,069,770 to CHF 134,881,015 by the issuance of 7,762,249 new registered shares with a nominal value of CHF 5 each. The pre-emptive rights were withdrawn for valid reasons in accordance with Art. 652b para. 2 of the Swiss Code of Obligations, i.e. the absorption of DSA by DHIAG, a wholly-owned subsidiary of the Company.

As a result of the Merger, Dufrey's share capital as of December 31, 2010, amounted to 26,976,203 shares with a nominal value of CHF 5 each, and Dufrey holds 100% of the combined entity DHIAG – DSA.

Changes in capital in 2011

The capital of Dufrey AG remained unchanged during fiscal year 2011.

Changes in capital in 2012

At the Ordinary General Meeting of Shareholders on May 2, 2012, shareholders approved the Board of Directors' proposal to increase the amount of the previously existing conditional capital from CHF 2,836,480 (567,296 registered shares with nominal value of CHF 5 each) to CHF 13,488,100 (2,697,620 registered shares with nominal value of CHF 5 each).

At the same Ordinary General Meeting, shareholders also approved the Board of Directors' proposal to create authorized share capital in an amount of CHF 26,976,205 (5,395,241 registered shares with nominal value of CHF 5 each).

On October 10, 2012, Dufrey issued 2,697,620 shares with nominal value of CHF 5 from the authorized capital. Hence, the existing authorized share capital decreased from CHF 26,976,205 to CHF 13,488,105, and the ordinary share capital increased from CHF 134,881,015 to CHF 148,369,115.

2.4 SHARES

As of December 31, 2012, the share capital of Dufrey AG is divided into 29,673,823 fully paid in registered shares with a nominal value of CHF 5 each.

The Company has only one category of shares. The shares are issued in registered form. All shares are entitled to dividends if declared. Each share entitles to one vote. The Company maintains a share register showing the name and address of the shareholders or usufructuaries. Only persons registered as shareholders or usufructuaries of registered shares in the share register shall be recognized as such by the Company.

2.5 PARTICIPATION CERTIFICATES AND PROFIT SHARING CERTIFICATES

The Company has not issued any non-voting equity securities, such as participation certificates ("Partizipations-scheine") or profit sharing certificates ("Genussscheine").

2.6 LIMITATION ON TRANSFERABILITY AND NOMINEE REGISTRATION OF REGISTERED SHARES

- Only persons registered as shareholders or usufructuaries of registered shares in the share register shall be recognized as such by the Company. In the share register the name and address of the shareholders or usufructuaries is recorded. Changes must be reported to the Company.
- Acquirers of registered shares shall be registered as shareholders with the right to vote, provided that they expressly declare that they acquired the registered shares in their own name and for their own account.
- The Board of Directors may register nominees with the right to vote in the share register to the extent of up to 0.2% of the registered share capital as set forth in the commercial register. Registered shares held by a nominee that exceed this limit may be registered in the share register with the right to vote if the nominee discloses the names, addresses and number of shares of the persons for whose account it holds 0.2% or more of the registered share capital as set forth in the commercial register. Nominees within the meaning of this provision are persons who do not explicitly declare in the request for registration to hold the shares for their own account and with whom the Board of Directors has entered into a corresponding agreement (see also Art. 5 of the Articles of Incorporation). Nominees are only entitled to represent registered shares held by them at a meeting of shareholders provided that they are registered in the share register and they hold a valid written proxy granted by the beneficial owner of the registered shares instructing the nominee how to vote at the meeting of shareholders. Shares held by a nominee for which it is not able to produce such a proxy count as not represented at the meeting of shareholders.
- Corporate bodies and partnerships or other groups of persons or joint owners who are interrelated to one another through capital ownership, voting rights, uniform management or otherwise linked as well as individuals or corporate bodies and partnerships who act in concert to circumvent the regulations concerning the nominees (esp. as syndicates), shall be treated as one single nominee within the meaning of the above mentioned regulation in terms of nominees.
- The Board of Directors may cancel the registration, with retroactive effect if appropriate, if the registration was effected based on false information or in case of breach of the agreement between the nominee and the Board of Directors.
- After consulting the party involved, the Company may delete entries in the share register if such entries occurred in consequence of false statements by the purchaser. The purchaser must be informed immediately of the deletion.

Exceptions granted in the year under review

The Company has registered with the CVM and listed its shares in the form of BDRs on the BM&FBovespa. Each BDR issued by Itaú Corretora de Valores S.A. ("Depositary Institution") of the BDR program represents one share issued by the Company and held in custody by the Bank of New York, in London ("Custodian").

BDR holders do not own, from a legal point of view, the Dufry AG shares underlying their BDRs. As a consequence, BDR holders are prevented to exercise directly any of the shareholders rights provided for by the Company's Articles of Incorporation and by the Swiss corporate law. For example, BDR holders are not entitled to personally participate in the Ordinary General Meetings of the Company. However, BDR holders are entitled to instruct the Depositary Institution to vote the Company's shares underlying their BDRs, according to the instructions sent to them by the Depositary Institution.

To facilitate voting by BDR holders, the Company entered into arrangements with the Depositary Institution and the Custodian to enable, by way of exception, registration of The Bank of New York in the share register as nominee with voting rights for the number of registered shares corresponding to the total number of outstanding BDRs. Otherwise, no exceptions have been granted during the year under review.

BDR holders who wish to be in a position to directly exercise any of the shareholders rights granted by Swiss corporate law or the Company's Articles of Incorporation must convert its BDRs into shares of Dufry AG and ask to be registered in the shares register of the Company, pursuant to Art. 5 of the Company's Articles of Incorporation.

Required quorums for a change on the limitations of transferability

A change of the limitations on the transfer of registered shares or the removal of such limitations requires a resolution of the Meeting of Shareholders passed by at least two thirds of the votes represented and the absolute majority of the nominal value of shares represented.

2.7 CONVERTIBLE BONDS AND OPTIONS

As of December 31, 2012, there are no outstanding bonds that are convertible into, or warrants or options to acquire, shares issued by or on behalf of the Company. Dufry has a Restricted Stock Unit (RSU) plan, the essentials of which are disclosed under "Compensation, shareholdings and loans" on page 63.

3. BOARD OF DIRECTORS

3.1 MEMBERS OF THE BOARD OF DIRECTORS

NAME	PROFESSION	NATIONALITY	POSITION WITH DUFRY	DATE OF FIRST ELECTION	TERM OF OFFICE	OTHER POSITIONS WITH DUFRY ¹
Juan Carlos Torres Carretero	Executive at Advent International	Spanish	Chairman	2003	2016	AC | NRC
Ernest George Bachrach	Executive at Advent International	American	Vice Chairman	2004	2014	NRC
Jorge Born	CEO of Bomagra S.A.	Argentinian	Director	2010	2013	None
Xavier Bouton	Consultant	French	Director	2005	2014	None
James Cohen	CEO of Hudson Media Inc	American	Director	2009	2014	None
José Lucas Ferreira de Melo	Consultant	Brazilian	Director	2010	2013	None
Mario Fontana	Consultant	Swiss	Director	2005	2013	AC
Andrés Holzer Neumann	President of Grupo Industrial Omega	Mexican	Director	2004	2013	NRC
Maurizio Mauro	Consultant	Brazilian/Italian	Director	2010	2013	None
Joaquin Moya-Angeler Cabrera	Consultant	Spanish	Director	2005	2013	AC
Steve Tadler	Executive at Advent International	American	Director	2010	2013	None

¹AC: Audit Committee /NRC: Nomination and Remuneration Committee

3.2 EDUCATION, PROFESSIONAL BACKGROUND, OTHER ACTIVITIES AND FUNCTIONS



Juan Carlos Torres Carretero
 CHAIRMAN, BORN 1949

Education

MS in physics from Universidad Complutense de Madrid and MS in management from MIT's Sloan School of Management.

Professional Background

Many years of private equity and senior management operating experience. 1988 Joined Advent International, a private equity firm, in Boston as a partner. 1991–1995 Partner at Advent International in Madrid. Since 1995 Managing Director and Senior Partner in charge of Advent International Corporation's investment activities in Latin America.

Current Board Mandates

Dufry AG, Inmobiliaria Fumisa, S.A. de C.V., Latin American Airport Holding, Ltd., Aeropuertos Dominicanos Siglo XXI, S.A., International Meal Company Holdings, S.A., Grupo Gayosso, S.A. de C.V., InverCap Holdings, S.A. de C.V.



Ernest George Bachrach
 VICE CHAIRMAN, BORN 1952

Education

BS in chemical engineering from Lehigh University and MBA from Harvard Business School.

Professional Background

More than 28 years of experience in international private equity investment. 1990 Joined Advent International (Advent) in London as a Partner. Since 1995 Managing Advent's Latin American investment activity. Senior Partner and member of the Executive Committee of Advent International Corporation.

Current Board Mandates

Dufry AG, Advent International, Corp., Bunge Group, Ltd., Latin American Airport Holding, Ltd., International Meal Company Holdings, S.A., Board of Governors of the Lauder Institute at Wharton Business School, and the Business Board for Regional Development IAE Business School – Universidad Austral.



Jorge Born
 DIRECTOR, BORN 1962

Education

B.S. in economics from the Wharton School of the University of Pennsylvania.

Professional Background

1992–1997 Head of Bunge's European operations. Before 1997 various capacities in the commodities trading, oil seeding processing and food products areas in Argentina, Brazil, the United States and Europe for Bunge Ltd. 2004–2005 Board member of Dufry AG. Since 1997 President and Chief Executive Officer of Bomagra S.A., Argentina.

Current Board Mandates

Dufry AG, Bunge, Ltd., Hochschild Mining, Ltd., Wharton's Latin American Executive Board at Wharton Business School, Governors of the Lauder Institute at Wharton Business School, Georgetown University and Fundación Bunge y Born (Chairman).

Mr. Born served as a member of the Board of Directors of Dufry South America, Ltd. until its merger with Dufry Holdings & Investments AG in March 2010.



Xavier Bouton
 DIRECTOR, BORN 1950

Education

Diploma in economics and finance from l'Institut d'Études Politiques de Bordeaux and doctorate in economics and business administration from the University of Bordeaux.

Professional Background

1978–1984 Director of C.N.I.L. (Commission Nationale de l'Informatique et des Libertés). 1985–1994 General Secretary of Reader's Digest Foundation. 1990–2005 Board member of Laboratoires Chemineau. Since 1999 Chairman of the Supervisory Board of FSDV (Fayenceries de Sarreguemines Digoin & Vitry le François) based in Paris, France.

Current Board Mandates

Dufry AG, ADL Partners and F.S.D.V. (Fayenceries de Sarreguemines Digoin & Vitry le François) (Chairman of the Supervisory Board).



James Cohen
 DIRECTOR, BORN 1958

Education

Bachelor's degree in economics from the Wharton School of the University of Pennsylvania.

Professional Background

Since 1980 various positions at Hudson Media Inc. (President and CEO since 1994).

Current Board Mandates

Dufry AG, Hudson Media, Inc.



José Lucas Ferreira de Melo
 DIRECTOR, BORN 1956

Education

Bachelor's degree in accounting from Associação de Ensino Unificado do Distrito Federal, Brazil.

Professional Background

1979–1991 various positions at Pricewaterhouse Coopers Auditores Independentes. 1992 Director of Brazilian Exchange Commission (CVM). 1993–1997 Partner at PricewaterhouseCoopers Auditores Independentes. 1998 Partner at Global Control Consultoria. 1999–2009 Executive Director and later Vice-President at Unibanco – União de Bancos Brasileiros, S.A. and Unibanco Holdings, S.A.

Current Board Mandates

Dufry AG, International Meal Company Holdings, S.A. and Banco Bradesco, S.A. Mr. Ferreira de Melo served as a member of the Board of Directors of Dufry South America, Ltd. until its merger with Dufry Holdings & Investments AG in March 2010.



Mario Fontana
 DIRECTOR, BORN 1946

Education

Engineering studies at ETH Zurich and Georgia Institute of Technology, Master of Science Degree.

Professional Background

1970–1977 IBM Switzerland, sales representative and international account manager. 1977–1980 Brown Boveri Brazil, Chief of staff and CIO. 1981–1983 Storage Technology Switzerland, General Manager. 1984–1993 Hewlett-Packard Switzerland, General Manager. 1993–1995 Hewlett-Packard Germany, General Manager. 1995–1997 Hewlett-Packard Europe, General Manager. 1997–1999 Hewlett-Packard USA, General Manager. Since 1998 independent Board member at various public companies. Served on the Board of Directors of AC-Service, Amazys, Bon appétit Group, Büro Furrer, Inficon, Leica Geosystems, SBB Swiss Railways, Sulzer and X-Rite.

Current Board Mandates

Dufry AG, Swissquote Bank (Chairman), Hexagon AB and Regent Lighting AG (Chairman).



Andrés Holzer Neumann
 DIRECTOR, BORN 1950

Education

Graduate of Boston University, holds an MBA from Columbia University.

Professional Background

Since 1973 President of Grupo Industrial Omega, S.A. de C.V., the holding company of Holzer y CIA, S.A. de C.V., Industria Nacional de Relojes Suizos, S.A. de C.V., Consorcio Metropolitano Inmobiliario, S.A. de C.V., Inmobiliara Coapa Larca, S.A. de C.V., Inmobiliara Castellanos, S.A. de C.V., and Negocios Creativos, S.A. de C.V.

Current Board Mandates

Dufry AG, Inmobiliaria Fumisa, S.A. de C.V. (Chairman), Latin American Airport Holding Ltd. and Opequimar, S.A. de C.V.



Maurizio Mauro
 DIRECTOR, BORN 1949

Education

Bachelor's in Business Administration from Escola de Administração de Empresas de São Paulo da Fundação Getulio Vargas and specialization in Corporate Finance from Faculdade de Economia e Administração da Universidade de São Paulo.

Professional Background

1986–1988 Executive Officer of Banco Noroeste. 1988–2001 several managing and consultant positions in Booz Allen Hamilton. Left the company as Senior Partner and General Manager for Brazil. 2001–2006 CEO of the Abril Group.

Current Board Mandates

Dufry AG, Tecnisa, S.A., Banco Pine, S.A., T4F (Time for Fun), TopSport, S.A., Mixer Brazil and JMacedo, S.A. Academic activities: Teaching the discipline of Leadership at Insper Instituto de Ensino e Pesquisa.

Mr. Mauro served as a member of the Board of Directors of Dufry South America, Ltd. until its merger with Dufry Holdings & Investments AG in March 2010.



Joaquín Moya-Angeler Cabrera

DIRECTOR, BORN 1949

Education

Master's degree in mathematics from the University of Madrid, diploma in economics and forecasting from the London School of Economics and Political Science and an MBA from MIT's Sloan School of Management.

Professional Background

Mr. Moya-Angeler has focused his career on the technology and real estate industries, including having founded a number of companies. 1994–1997 Chairman of IBM Spain. 1994–1997 Chairman of Leche Pascual. Chairman of Meta4 (1997–2002) and TIASA (1996–1998). To date Chairman of Redsa (since 1997), Hildebrando (since 2003), as well as Presenzia and Pulsar Technologies (since 2002), La Quinta Real Estate (since 2003), Inmoan (since 1989), Avalon Private Equity (since 1999) and Corporación Tecnológica Andalucía (since 2005).

Current Board Mandates

Dufrey AG, Corporación Teype, La Quinta Group, Palamon Capital Partners, MCH Private Equity, Hildebrando, S.A. de C.V., Corporación Tecnológica Andalucía, Board of Trustees University of Almeria (Chairman), Fundación Mediterránea (Chairman), Redsa S.A., Imoan SL, Avalon Private Equity and Spanish Association of Universities Governing Bodies (Chairman).



Steve Tadler

DIRECTOR, BORN 1959

Education

BS, with distinction, from the University of Virginia and an MBA from Harvard Business School.

Professional Background

1981–1984 Loan Officer at Manufacturers Hanover Trust Co., providing financing for a number of leveraged buyouts, technology-oriented firms and special situations. 1985 joined Advent International's Boston office, becoming managing director of the North American buyouts group in 1994. 1997 moved to Advent's London office to head the firm's European Operations and returned to Boston in 2006. Since 2002 Member of Advent's Executive Committee. Managing Partner of Advent International. Serves on each of Advent's Western Europe, Central Europe, North America and Latin America Investment Advisory Committees.

Current Board Mandates

Dufrey AG, Advent International Corporation, wTe Corporation, SkillSoft, PLC, TransUnion and Bojangles.

Messrs Juan Carlos Torres Carretero (Chairman), Ernest George Bachrach (Vice Chairman), and Steve Tadler (Director) are related to Global Retail Group S.à r.l., controlled by funds managed by Advent International Corporation, which held 13.07% of Dufrey's share capital as of December 31, 2012. Mr. Andrés Holzer Neumann is related to a group of shareholders consisting of Travel Retail Investment SCA, Petrus PTE Ltd and Witherspoon Investments LLC, which held 7.49% of Dufrey's share capital as of December 31, 2012. See for details the disclosure under "1.2 Significant Shareholders" on page 48 of this Annual Report and the related "Developments after December 31, 2012". All members of the Board of Directors are non-executive members and they have never been in a management position at Dufrey AG or any of its subsidiaries. For information on related parties and related party transactions please refer to Note 36 on page 120 of this Annual Report.

3.3 ELECTION AND TERMS OF OFFICE

In accordance with Art. 13 of the Articles of Incorporation of the Company:

- The Board of Directors shall consist of at least three and at most eleven members.
- Members of the Board of Directors shall be elected for a maximum term of five years. A year shall mean the period running between one Ordinary Meeting of Shareholders and the next. Previous resignation and dismissal may change the terms of office. New members elected during the year shall continue in office until the end of their predecessor's term.
- The Board of Directors shall be renewed by rotation in such manner that, after a period of five years, all members will have been subject to re-election.
- The members of the Board of Directors may be re-elected without limitation.

Whenever members of the Board of Directors are proposed for election or re-election at a General Meeting of Shareholders such elections are being held as individual elections. No elections or re-elections took place at the General Meeting held on May 2, 2012.

3.4 INTERNAL ORGANIZATIONAL STRUCTURE

The Board of Directors determines its own organization. It shall elect its Chairman and one or two Vice Chairmen. It shall appoint a Secretary who does not need to be a member of the Board of Directors.

The Board of Directors has established an Audit Committee and a Nomination and Remuneration Committee. Both Committees are assisting the Board of Directors in fulfilling its duties and have also decision authority to the extent described below.

Audit Committee

Members: Joaquín Moya-Angeler Cabrera (Chairman Audit Committee), Juan Carlos Torres Carretero, Mario Fontana.

The members of the Audit Committee are non-executive and independent members of the Board of Directors. An independent member is a non-executive member, has not been an executive member of the Dufrey Group in the last three years and does not have major business relations with the Company. The members shall be appointed, as a rule, for the entire duration of their mandate as Board members and be re-eligible.

The Audit Committee assists the Board of Directors in fulfilling its duties of supervision of management. It is responsible for the review of the performance and independence of the Auditors, the review of and the decision on the audit plan and the audit results and the monitoring of the implementation of the findings by management, the review of the internal audit plan, the assessment of the risk management and the decision on proposed measures to reduce risks, the review of the compliance levels and risk management, as well as the review to propose whether the Board of Directors should accept the Company's accounts. The Audit Committee regularly reports to the Board of Directors on its decisions, assessments, findings and proposes appropriate actions. The Audit Committee generally meets at the same dates the Board of Directors meetings take place, although the Chairman may call meetings as often as business requires. The length of the meetings lasted usually for approximately 2 to 3 hours in fiscal year 2012, during which the Audit Committee held 5 meetings. The auditors attended 2 meetings of the Audit Committee in 2012. Members of the Group Executive Committee attended meetings of the Audit Committee as follows: The CEO and the CFO, who acts as Secretary of the Audit Committee, each attended 5 meetings.

Nomination and Remuneration Committee

Members: Ernest George Bachrach (Chairman Nomination and Remuneration Committee), Andrés Holzer Neumann, Juan Carlos Torres Carretero.

The Nomination and Remuneration Committee assists the Board of Directors in fulfilling its nomination and remuneration related matters. It is responsible for assuring the long-term planning of appropriate appointments to the positions of the Chief Executive Officer and the Board of Directors, as well as for the review of the remuneration system of the Company and for proposals in relation thereto to the Board of Directors. The Nomination and Remuneration Committee makes proposals in relation to the remuneration of the Chief Executive

Officer and of the members of the Board of Directors. The Board of Directors has the ultimate authority to approve such proposals. The Nomination and Remuneration Committee decides on possible amendments to the RSU plan and the overall size of the RSUs to be granted under the Company's Restricted Stock Unit plan, if any, and makes proposals on the grant of options or other securities under any other management incentive plan of the Company, if any. The Nomination and Remuneration Committee meets as often as business requires. The meeting held in the fiscal year 2012 lasted about 3 hours. The CEO attended the meeting of the Nomination and Remuneration Committee held in 2012.

Work method of the Board of Directors

As a rule, the Board of Directors meets about six to seven times a year (usually at least once per quarter). Additional meetings or conference calls are held as and when necessary. The Board of Directors held 11 meetings during fiscal year 2012. The meetings of the Board of Directors usually lasted half a day. The Chairman determines the agenda and items to be discussed at the Board meetings. All members of the Board of Directors can request to add further items on the agenda.

The Chief Executive Officer, the Chief Financial Officer, the Global Chief Operating Officer and the General Counsel, also acting as Secretary to the Board, attend the meetings of the Board of Directors. Other members of the Group Executive Committee may attend meetings of the Board of Directors as and when required. Members of the Group Executive Committee attended meetings of the Board of Directors in 2012 as follows: CEO 11 meetings, CFO 11 meetings, Global Chief Operating Officer 11 meetings, General Counsel 11 meetings, Chief Operating Officers of the regions 1 meeting.

The Board of Directors also engages specific advisors to address specific matters when required. The external Auditors partially attended 2 meetings of the Audit Committee in fiscal year 2012. External M&A advisors partially attended 3 meetings of the Board of Directors in 2012 in connection with acquisition projects of the Company.

3.5 DEFINITION OF AREAS OF RESPONSIBILITY

The Board of Directors is the ultimate corporate body of Dufrey AG. It further represents the Company towards third parties and shall manage all matters which by law, Articles of Incorporation or Board regulations have not been delegated to another body of the Company.

In accordance with the Board regulations ("Organisation-sreglement"), the Board of Directors has delegated the operational management of the Company to the Chief Executive Officer who is responsible for overall management of the Dufrey Group. The following responsibilities remain with the Board of Directors:

- Ultimate direction of the business of the Company and the power to give the necessary directives;
- Determination of the organization of the Company;
- Administration of the accounting system, financial control and financial planning;
- Appointment and removal of the persons entrusted with the management and representation of the Company, as well as the determination of their signatory power;
- Ultimate supervision of the persons entrusted with the management of the Company, in particular with respect to their compliance with the law, the Articles of Incorporation, regulations and directives;
- Preparation of the business report and the Meetings of Shareholders and to carry out the resolutions adopted by the Meeting of Shareholders;
- Notification of the judge if liabilities exceed assets;
- Passing of resolutions regarding the subsequent payment of capital with respect to non-fully paid in shares;
- Passing of resolutions confirming increases in share capital and the amendments of the Articles of Incorporation entailed thereby;
- Non-delegable and inalienable duties and powers of the Board of Directors pursuant to the Swiss Merger Act;
- Examination of the professional qualifications of the Auditors;
- To approve any non-operational or non-recurring transaction not included in the annual budget and exceeding the amount of CHF 4,000,000;
- To issue convertible debentures, debentures with option rights or other financial market instruments;
- To approve the annual investment and operating budgets of the Company and the Dufrey Group; and
- To approve the executive regulations promulgated in accordance with the board regulation.

Except for the Chairman of the Board of Directors, who has single signature authority, the members of the Board have joint signature authority, if any.

3.6 INFORMATION AND CONTROL INSTRUMENTS VIS-À-VIS THE SENIOR MANAGEMENT

The Board of Directors ensures that it receives sufficient information from the management to perform its supervisory duty and to make the decisions that are reserved to the Board through several means.

- Dufrey Group has an internal management information system that consists of financial statements, performance indicators and risk management. Information to management is provided on a regular basis according to the cycles of the business: sales on a weekly basis; income statement, cash management and key performance indicator (KPI) including customer, margins and investment information, balance sheet and other financial statements on a monthly basis. The management information is prepared on a consolidated basis as well as per business unit. Financial statements and key financial indicators/ratios are submitted to the entire Board of Directors on a quarterly basis.
- During Board meetings, each member of the Board may request information from the other members of the Board, as well as from the members of the management present on all affairs of the Company and the Group.
- Outside of Board meetings, each member of the Board may request from the Chief Executive Officer information concerning the course of business of the Company and the Group and, with the authorization of the Chairman, about specific matters.
- The Chief Executive Officer reports at each meeting of the Board of Directors on the course of business of the Company and the Group in a manner agreed upon from time to time between the Board and the Chief Executive Officer. Apart from the meetings, the Chief Executive Officer reports immediately any extraordinary event and any change within the Company and within the Dufrey Group to the Chairman.
- For attendance of the members of the Group Executive Committee at meetings of the Board of Directors or meetings of the Audit Committee or Nomination and Remuneration Committee please refer to section 3.4 Internal organizational structure above.
- The Audit Committee met 5 times in 2012 with management to review the business, better understand laws, regulations and policies impacting the Dufrey Group and its business and support the management in meeting the requirement and expectations of stakeholders. In meetings of the Audit Committee, the Chief Financial Officer acts as Secretary to the Committee. The Auditors are invited to the meetings of the Audit Committee and attended 2 meetings of the Audit Committee in 2012. Among these meetings some or part of them are also held without management.

- The Internal Audit provides independent and objective assessments of the effectiveness of the internal control systems globally. The selection of Internal Audit projects and the scope of each review are based on risk assessment, with a focus on operating risks, throughout the Dufrey Group. In fiscal year 2012, the Internal Audit conducted 60 audits, examining operations or processes in 44 countries. A written report is compiled for every audit by Internal Audit and includes a defined schedule of concrete steps for implementing the measures that have been determined. In 2012, a particular focus was, amongst others, on compliance with procedures related to inventory and cash, and other related risks. The results of the Internal Audit report are communicated to management in charge and the Company's senior management on an on-going basis and to the Audit Committee on a quarterly basis. Regular follow-up is performed to ensure that risk mitigation and control improvement measures are implemented on a timely basis.
- The Board of Directors and the Group Executive Committee regularly carry out risk assessments. The objective of the risk assessments is to make the principal risks to which Dufrey is exposed more transparent and to improve the quality of the risk dialogue. The principal risks identified in 2012 are, amongst others, in the areas of supply chain expertise, alternative forms of retail distributions, relations with the airport authorities, product and service quality, acquisition projects and related integration capabilities, inventory valuation and management, compliance with debt covenants and tax accounting.
- Detailed information on the financial risk management is provided in Note 38 in the Financial Statements of this Annual Report.

4. GROUP EXECUTIVE COMMITTEE

4.1 MEMBERS OF THE GROUP EXECUTIVE COMMITTEE

As of December 31, 2012, the Group Executive Committee comprised eight executives. As of July 1, 2012, Dufrey regrouped its business into 4 regions (from 6 regions previously). Certain members of the current Group Executive Committee were appointed with new responsibilities as of that date.

The Group Executive Committee, under the control of the Chief Executive Officer, conducts the operational management of the Company pursuant to the Company's board regulations. The Chief Executive Officer reports to the Board of Directors on a regular basis. The following table sets forth the name and year of appointment of the current eight members of the Group Executive Committee, followed by a short description of each member's business experience, education and activities:

NAME	NATIONALITY	POSITION	GEC MEMBER SINCE YEAR
Julián Díaz González	Spanish	Chief Executive Officer	2004
Andreas Schneider	Swiss	Chief Financial Officer	2012
José Antonio Gea	Spanish	Global Chief Operating Officer	2004
Pascal C. Duclos	Swiss	General Counsel	2005
Xavier Rossinyol	Spanish	Chief Operating Officer Region EMEA & Asia	2004
René Riedi	Swiss	Chief Operating Officer Region America I	2000
José Carlos Costa da Silva Rosa	Portuguese	Chief Operating Officer Region America II	2006
Joseph DiDomizio	American	Chief Operating Officer Region United States & Canada	2008

All agreements entered into with the members of the Group Executive Committee are entered for an indefinite period of time.

4.2 EDUCATION, PROFESSIONAL BACKGROUND, OTHER ACTIVITIES AND VESTED INTERESTS



Julián Díaz González
 CHIEF EXECUTIVE OFFICER
 BORN 1958

Education

Degree in business administration from Universidad Pontificia Comillas I.C.A.D.E., de Madrid.

Professional Background

1989–1993 General Manager at TNT Leisure, S.A. 1993–1997 Division Director at Aldeasa. 1997–2000 various managerial and business positions at Aeroboutiques de Mexico, S.A. de C.V. and Deor, S.A. de C.V. 2000–2003 General Manager of Latinoamericana Duty-Free, S.A. de C.V. Since 2004 Chief Executive Officer at Dufrey AG.

Current Board Mandates

Distribuidora Internacional de Alimentacion (DIA), S.A.



Andreas Schneider
 CHIEF FINANCIAL OFFICER
 BORN 1970

Education

Degree in business administration and specialization in finance at School of Economy and Business Administration Berne.

Professional Background

1998–2003 various positions at UBS Warburg in Zurich in the area of Mergers and Acquisitions. Joined Dufrey in 2003 as Head Corporate Controlling. 2004–2012 Head Group Treasury and since 2005 additionally Investor Relations at Dufrey. Since July 2012 Chief Financial Officer at Dufrey AG.



José Antonio Gea
 GLOBAL CHIEF OPERATING OFFICER
 BORN 1963

Education

Degree in economics and business sciences from Colegio Universitario de Estudios Financieros.

Professional Background

1989–1995 various positions at TNT Express Espana, S.A. Director of Blue Cow Division (1993–1995). 1995–2003 various managerial positions at Aldeasa. Left Aldeasa as Director of Operations. Since 2004 Global Chief Operating Officer at Dufrey AG.



Pascal C. Duclos
 GENERAL COUNSEL
 BORN 1967

Education

Licence en droit from Geneva University School of Law, L.L.M. from Duke University School of Law. Licensed to practice law in Switzerland and admitted to the New York Bar.

Professional Background

1991–1997 Senior attorney at law at Geneva law firm Davidoff & Partners. Also academic assistant at the University of Geneva School of Law (1994–1996). 1999–2001 Attorney at law at New York law firm Kreindler & Kreindler. 2001–2002 Financial planner at UBS AG in New York. 2003–2004 Senior foreign attorney at law at the Buenos Aires law firm Beretta Kahale Godoy. Since 2005 General Counsel and Secretary to the Board of Directors at Dufrey AG.



Xavier Rossinyol
 CHIEF OPERATING OFFICER
 REGION EMEA & ASIA, BORN 1970

Education

Bachelor's degree in Business Administration at ESADE (Spain), MBA at ESADE and at the University of British Columbia (Canada and Hong Kong), Master's degree in business law from Universidad Pompeu Fabra (Spain).

Professional Background

1995–2003 Various positions at Areas (member of the French group Elixir) with responsibility for finance, controlling, strategic planning. Left Areas as its Corporate Development Director. 2004–2012 Chief Financial Officer at Dufrey AG. Since July 2012 Chief Operating Officer Region EMEA & Asia at Dufrey AG.



René Riedi
 CHIEF OPERATING OFFICER
 REGION AMERICA I, BORN 1960

Education

Degree in business administration from the School of Economy and Business Administration Zurich.

Professional Background

Prior to 1993 worked in product marketing and international sales of the multinational FMCG (Fast Moving Consumer Goods) company Unilever. 1993–2000 Joined Dufrey as Sales Manager Eastern Europe. Product Category Manager Spirits & Tobacco (1995–1996). Head of Product Marketing (1996–1997). Director Division Spirits & Tobacco (Weitnauer Distribution Ltd. 1998–2000). 2000–2012 Chief Operating Officer Region Eurasia at Dufrey AG. Since July 2012 Chief Operating Officer Region America I at Dufrey AG.



José Carlos Costa da Silva Rosa
 CHIEF OPERATING OFFICER
 REGION AMERICA II, BORN 1955

Education

Military and Civil Engineer's degree from the Academia Militar of Portugal.

Professional Background

1978–1993 Officer with the Portuguese Army. 1993–1994 Director of Property Management of Richard Ellis Portugal. 1994–2000 General Director of AmoreirasGest. 2000–2006 Retail Director at ANA-Aeropostos de Portugal AS. 2006–2012 Chief Operating Officer Region South America at Dufrey AG. Since July 2012 Chief Operating Officer Region America II at Dufrey AG.



Joseph DiDomizio
 CHIEF OPERATING OFFICER
 REGION UNITED STATES & CANADA, BORN 1970

Education

Bachelor's of Arts degree in Marketing and Business Administration from the University of Bridgeport.

Professional Background

1992–2008 several managerial positions in Hudson Group (April–September 2008: President and CEO). Since October 2008 Chief Operating Officer Region United States & Canada at Dufrey AG.

Other activities and vested interests

None of the members of the Group Executive Committee of Dufrey AG has had other activities in governing and supervisory bodies of important Swiss or foreign organizations, institutions or foundations under private and public law with the exception of Mr. Julián Díaz who serves as member of the Board of Distribuidora Internacional de Alimentacion (DIA), S.A. No member of the Group Executive Committee has permanent management or consultancy functions for important Swiss or foreign interest groups, nor holds any official functions and political posts.

4.3 MANAGEMENT CONTRACTS

Dufrey AG does not have management contracts with companies or natural persons not belonging to the Group.

5. COMPENSATION, SHAREHOLDINGS AND LOANS

5.1 CONTENT AND METHOD OF DETERMINING THE COMPENSATION AND THE SHAREHOLDING PROGRAMS

Board of Directors

The Board of Directors determines the amount of the fixed remuneration of its members, taking into account their responsibilities, experience, and the time they invest in their activity as members of the Board of Directors. The compensation for the members of the Board of Directors is not tied to particular targets of the Company and the amount of fixed remuneration is determined on a discretionary basis. The Nomination and Remuneration Committee makes proposals in relation to the compensation of the members of the Board of Directors. The Board of Directors ultimately decides on the compensation to its members, upon proposal of the Nomination and Remuneration Committee, once per year and at its own discretion. The compensation for the members of the Board of Directors is paid in cash (including social charges). Extraordinary assignments or work which a member of the Board of Directors accomplishes outside of his activity as a Board member is specifically remunerated and is approved by the Board of Directors. In addition, the members of the Board of Directors are reimbursed all reasonable cash expenses incurred by them in the discharge of their duties.

Juan Carlos Torres Carretero (Chairman), Ernest George Bachrach (Vice Chairman) and Steve Tadler (Board member) did not receive compensation as members of the Board of Directors of Dufrey AG, as they were representing the interests of Advent International Corporation and its funds in Global Retail Group S.à r.l. described on section "1.2 Significant shareholders" on page 48 of this Annual Report.

Group Executive Committee

Members of the Group Executive Committee receive compensation packages, which consist of a fixed basic salary in cash that reflects competitive compensation, the experience and the area of responsibility of each individual member, and a performance related cash bonus. The weighting of these criteria and the amount of the fixed basic salary in cash is defined on a discretionary basis. The fixed basic salary is usually defined once at the end of the previous year period and is not changed during the reporting period (except in cases where the

member of the Group Executive Committee assumes different responsibilities during a reporting period).

The bonus is defined once per year and depends on the overall financial results of the Group and of specific subdivisions thereof, as well as on achieving defined goals by each individual person. Each member of the Group Executive Committee has its own bonus. The main part of the bonus is related to measures regarding financial results, in fiscal year 2012 mainly EBITDA, both of the Group and of the pertinent Region in the case of the Regional Chief Operating Officers. Such financial measures are weighted with 50% for 3 of the 4 Regional Chief Operating Officers and the Chief Financial Officer, and with 100% for the Chief Executive Officer, Global Chief Operations Officer, General Counsel and 1 of the 4 Regional Chief Operating Officers. Non-financial oriented targets are also taken into account and are reflected with a weighting of 50% in the case of 3 of the 4 Regional Chief Operating Officers and the Chief Financial Officer. The bonus component can be between a minimum of zero and no maximum.

The bonus part of the compensation for the members of the Group Executive Committee represented in 2012 between 31% and 173% of their fixed basic salary and amounted to CHF 3.76 million in the aggregate (2011: between zero and 110% of fixed basic salary and an amount of CHF 3.65 million in the aggregate). In addition, fringe benefits such as health insurance in an amount of CHF 0.60 million in the aggregate have been granted to certain members (2011: CHF 0.56 million). The bonus compensation for each of the members of the Group Executive Committee is approved by the Chief Executive Officer at his own discretion. The total amount of the bonus pool available for the members of the Group Executive Committee (other than the CEO bonus) is approved by the CEO following guidelines given by the Nomination and Remuneration Committee. The CEO informs the Board of Directors once per year about the amounts of compensation paid to the members of the Group Executive Committee (other than his own compensation).

The CEO's own compensation is proposed by the Nomination and Remuneration Committee and decided upon by the Board of Directors at their own discretion. The Chief Executive Officer does not participate during the time of the meeting that the Nomination and Remuneration Committee and the Board of Directors discuss his compensation. The Board of Directors receives the proposal for the compensation of the Chief Executive Officer from the Nomination and Remuneration Committee once per year. The Nomination and Remuneration Committee and the Board of Directors review yearly the compensation of the Chief Executive Officer, Chief Financial Officer,

Global Chief Operating Officer and the General Counsel. The compensation of the Regional Chief Operating Officers is reviewed once per year by the Chief Executive Officer.

During 2011 and 2012, the Company also had Restricted Stock Unit (RSU) plans in place for the members of the Group Executive Committee and certain members of the Dufry Group Management, in the aggregate 83 persons. The participants of Dufry's RSU plan have been granted the right to receive on January 1, 2013, free of charge, 334,953 RSUs on aggregate (of these, 157,541 RSUs were granted to GEC members), based on the market value of the Company's shares on the Swiss Stock Exchange (SIX) on December 14, 2011 (i.e. CHF 85.65 per share) ("the RSU Awards 2011"). The RSU Awards 2011 contain two vesting conditions to be met: a) the participants must be employed by the Company from January 1, 2011 (or, if later, from the individual employment entry date) until January 1, 2013 and b) the average price of the Company's shares on the SIX for the ten previous trading days to January 1, 2013 must be equal or higher than 101% of the Company's share price on December 14, 2011.

From an economic point of view, the RSUs are stock options with an exercise price of nil. The vesting of the RSU awards is conditioned upon the price of the Dufry share at the vesting date being superior to the price of the Dufry share at the grant date. The total number of RSUs to be granted yearly is set forth in the RSU plans and related documents. The RSU plans have been approved by the Nomination and Remuneration Committee and the Board of Directors. Pursuant to the RSU plans, the Chief Executive Officer, in its own and sole discretion, decides the amount of each specific grant to each individual plan participant. The grants made to the Chief Executive Officer are decided by the Chairman.

In 2012, there were no grants under the RSU and no RSUs vested to the participants of the RSU award of 2011. With the vesting on January 1, 2013, the respective RSU plan ended.

Dufry consulted PricewaterhouseCoopers AG for a general review of the conditions and the structure of the compensation of the Senior Management and the RSU plan. Other divisions of this firm also provided services as tax and HR advisors for other projects.

The individualized survey includes compensation data from a set of listed Swiss and European companies with comparable positions from the luxury, retail and consumer products industry as well as from third party advisors. The companies are generally of similar size (in terms of number of employees and/or turnover) or complexity as Dufry and have a significant international presence. Moreover, in order to reflect broader Swiss remuneration practice,

the survey also considers Swiss companies from other sectors (the private banking, insurance, industry and logistics sectors). This group mainly includes SMIM companies of a size (number of employees and/or turnover) similar to Dufry.

The contracts of the Chief Executive Officer, the Global Chief Operating Officer, the General Counsel and 2 Regional Chief Operations Officers provide for a termination notice of 3 months and a severance payment corresponding to the gross salary of 24 months unless the agreement is terminated for cause.

5.2 COMPENSATION, SHAREHOLDINGS AND LOANS OF ACTING AS WELL AS FORMER MEMBERS OF GOVERNING BODIES

For detailed information on remuneration, shareholdings and loans please refer to the Financial Statements, Statutory Notes on page 141 of this Annual Report.

The compensation paid to the members of the Board of Directors in 2012 remained unchanged in comparison to the previous reporting year 2011.

The differences in the amount of compensation paid to the members of the Group Executive Committee in 2012 in comparison to 2011 are mainly due to regular salary increases between 5% and 20% based on annual performance review, bonus payments based on achievement of yearly objectives set in advance, and one case of an extraordinary bonus granted based on significantly exceeding performance objectives. On the other hand, the lower total amount can be explained by the fact that the Group Executive Committee consists of 8 members since July 1, 2012, compared to 10 members during the entire year 2011. In addition, there was a vesting of Restricted Stock Units in 2011 which resulted in higher social costs compared with 2012 when there was no such vesting.

6. SHAREHOLDERS' PARTICIPATION RIGHTS

6.1 VOTING RIGHTS AND REPRESENTATION

Each share recorded as share with voting rights in the share register confers one vote on its registered holder. Each shareholder duly registered in the share register on the record date may be represented at the Meeting of Shareholders by any person who is authorized to do so by a written proxy. A proxy does not need to be a shareholder. Shareholders entered in the share register as shareholders with voting rights on a specific qualifying date (record date) designated by the Board of Directors shall be entitled to vote at the Meeting of Shareholders and to exercise their votes at the Meeting of Shareholders. See section 6.5 below.

Nominees are only entitled to represent registered shares held by them at a Meeting of Shareholders, if they are registered in the share register in accordance with Art. 5 para. 4 of the Articles of Incorporation and if they hold a valid written proxy granted by the beneficial owner of the registered shares instructing the nominee how to vote at the Meeting of Shareholders. Shares held by a nominee for which it is not able to produce such a proxy count as not be represented at the Meeting of Shareholders.

As explained under section 2.6 above, BDR holders do not own the Dufrey AG shares underlying their BDRs. As a consequence, BDR holders are prevented from exercising directly any of the shareholders rights provided for by the Company's Articles of Incorporation and by Swiss corporate law. For example, BDR holders are not entitled to personally participate in the Ordinary General Meetings of the Company. However, BDR holders are entitled to instruct the Depository Institution to vote the Company's shares underlying their BDRs, according to the instructions sent to them by the Depository Institution. See section 2.6 above or the Articles of Incorporation on our website <http://www.dufrey.com/en/Investors/Articlesofincorporation/index.htm>

6.2 QUORUMS

The Meeting of Shareholders shall be duly constituted irrespective of the number of shareholders present or of shares represented. Unless the law or Articles of Incorporation provide for a qualified majority, an absolute majority of the votes represented at a Meeting of Shareholders is required for the adoption of resolutions or for elections, with abstentions, blank and invalid votes having the effect of "no" votes. The Chairman of the Meeting shall have a casting vote.

A resolution of the Meeting of Shareholders passed by at least two thirds of the votes represented and the absolute majority of the nominal value of shares represented shall be required for:

1. a modification of the purpose of the Company
2. the creation of shares with increased voting powers
3. restrictions on the transfer of registered shares and the removal of such restrictions
4. restrictions on the exercise of the right to vote and the removal of such restrictions
5. an authorized or conditional increase in share capital
6. an increase in share capital through the conversion of capital surplus, through a contribution in kind or in exchange for an acquisition of assets, or a grant of special benefits upon a capital increase
7. the restriction or denial of pre-emptive rights
8. the change of the place of incorporation of the Company
9. the dismissal of a member of the Board of Directors
10. an increase in the maximum number of members of the Board of Directors
11. the dissolution of the Company
12. other matters where statutory law provides for a corresponding quorum

6.3 CONVOCATION OF THE MEETING OF SHAREHOLDERS

The Meeting of Shareholders shall be called by the Board of Directors or, if necessary, by the Auditors. One or more shareholders with voting rights representing in aggregate not less than 10% of the share capital can request, in writing, that a Meeting of Shareholders shall be convened. Such request must be submitted to the Board of Directors, specifying the items and proposals to appear on the agenda.

The Meeting of Shareholders shall be convened by notice in the Swiss Official Gazette of Commerce (SOGC) not less than 20 days before the date fixed for the Meeting. Registered shareholders will also be informed by ordinary mail.

6.4 AGENDA

The invitation for the Meeting of Shareholders shall state the day, time and place of the Meeting, and the items and proposals of the Board of Directors and, if any, the proposals of the shareholders, who demand that the Meeting of Shareholders be called or that items be included in the agenda.

One or more shareholders with voting rights whose combined holdings represent an aggregate nominal value of at least CHF 1,000,000 may request that an item be included in the agenda of a Meeting of Shareholders. Such a request must be made in writing to the Board of Directors at the latest 60 days before the Meeting and shall specify the agenda items and the proposals made.

6.5 REGISTRATION INTO THE SHARE REGISTER

The record date for the inscription of registered shareholders into the share register in view of their participation in the Meeting of Shareholders is defined by the Board of Directors. It is usually 14 days before the Meeting. Shareholders who dispose of their shares before the Meeting of Shareholders are no longer entitled to vote.

7. CHANGE OF CONTROL AND DEFENCE MEASURES

7.1 DUTY TO MAKE AN OFFER

An investor who acquires more than 33 1/3% of all voting rights (directly, indirectly or in concert with third parties) whether they are exercisable or not, is required to submit a takeover offer for all shares outstanding (Art. 32 SESTA). The Articles of Incorporation of the Company contain neither an opting-out nor an opting-up provision (Art. 22 SESTA).

7.2 CLAUSES ON CHANGE OF CONTROL

In case of change of control or in any event which would trigger a mandatory offer pursuant to the SESTA with respect to the Company, the Restricted Stock Units awarded to the RSU Plan Participants shall vest immediately. The RSU Plan ended on January 1, 2013. In case of change of control, all amounts drawn under the CHF 650,000,000 multicurrency revolving credit facility agreement and the USD 1,000,000,000 multicurrency term credit facility agreement shall become immediately due and payable. Furthermore, all amounts due under the USD 500,000,000 Senior Notes due 2020 shall become immediately due and payable.

While not directly containing a change of control clause, the contracts of the Chief Executive Officer, the Global Chief Operating Officer, the General Counsel and 2 Regional Chief Operations Officers provide for a termination notice of 3 months and a severance payment corresponding to the gross salary of 24 months unless the agreement is terminated for cause.

8. AUDITORS

8.1 AUDITORS, DURATION OF MANDATE AND TERM OF OFFICE OF THE LEAD AUDITOR

Pursuant to the Articles of Incorporation, the Auditors shall be elected every year and may be re-elected. Ernst & Young Ltd acted as Auditors and has held the mandate as Auditor since 2004. Patrick Fawer has been the Lead Auditor in charge for the consolidated financial statements of the Company and the statutory financial statements as of December 31, 2012. Mr. Fawer took the existing auditing mandate in 2011.

8.2 AUDITING FEE

During fiscal year 2012, Dufry agreed with Ernst & Young Ltd to pay a fee of CHF 2.9 million for services in connection with auditing the statutory annual financial statements of Dufry AG (including quarterly reviews) and its subsidiaries, as well as the consolidated financial statements of Dufry Group and a fee of CHF 0.4 million for audit related services.

8.3 ADDITIONAL FEES

Additional fees amounting to CHF 1.1 million were paid to Ernst & Young Ltd for transaction services and CHF 0.3 million for tax services.

8.4 SUPERVISORY AND CONTROL INSTRUMENTS PERTAINING TO THE AUDIT

The Audit Committee as a committee of the Board of Directors reviews and evaluates the performance and independence of the Auditors at least once each year. Based on its review, the Audit Committee recommends to the Board of Directors, which external Auditor should be proposed for election at the General Meeting of Shareholders. The decision regarding this agenda item is then taken by the Board of Directors. When evaluating the performance and independence of the Auditors, the Audit Committee puts special emphasis on the following criteria: Global network of the audit firm, professional competence of the lead audit team, understanding of Dufry's specific business risks, personal independence of the lead auditor and independence of the audit firm as a company, co-ordination of the Auditors with the Audit Committee and the Senior Management/Finance Department of Dufry Group, practical recommendations with respect to the application of IFRS regulations. Within the yearly approved budget, there is also an amount permissible for non-audit services that the Auditors may perform. Within the scope of the approved and budgeted amount, the Chief Financial Officer can delegate non-audit related mandates to the Auditors.

The Audit Committee determines the scope of the external audit and the relevant methodology to be applied to the external audit with the Auditors and discusses the results of the respective audits with the Auditors. The Auditors prepare a management letter addressed to the Senior Management, the Board of Directors and the Audit Committee once per year, informing them in detail on the result of their audit. The Auditors also review the interim quarterly reports before these publications are released.

Representatives of the Auditors are regularly invited to meetings of the Audit Committee, namely to attend during those agenda points that dealt with accounting, financial reporting or auditing matters.

In addition, the Audit Committee reviews regularly the internal audit plan. Internal Audit reports are communicated to management in charge and the Company's senior management on an on-going basis and to the Audit Committee on a quarterly basis.

During the fiscal year 2012, the Audit Committee held 5 meetings. The Auditors were present at 2 of those meetings. The Board of Directors has determined the rotation interval for the Lead Auditor to be seven years, as defined by the Swiss Code of Obligation; such rotation occurred the last time in 2011.

9. INFORMATION POLICY

Dufry is committed to an open and transparent communication with its shareholders, financial analysts, potential investors, the media, customers, suppliers and other interested parties.

Dufry AG publishes its financial reports on a quarterly basis, both in English and Portuguese. The financial reports and media releases containing financial information are available on the Company website.

In addition, Dufry AG organizes presentations and conference calls with the financial community and media to further discuss details of the reported earnings or on any other matters of importance. The Company undertakes roadshows for institutional investors on a regular basis.

Details and information on the business activities, Company structure, financial reports, media releases and investor relations are available on the Company's website:

www.dufry.com

The official means of publication of the Company is the Swiss Official Gazette of Commerce:

<https://www.shab.ch>

Web-links regarding the SIX Swiss Exchange push-/pull-regulations concerning ad-hoc publicity issues are:

<http://www.dufry.com/en/OurCompany/NewsandMedia/Latestnews/index.htm>

<http://www.dufry.com/en/OurCompany/NewsandMedia/Mediareleasesubscription/index.htm>

Web-links regarding the filings made by the Company with the CVM or BM&FBOVESPA are:

<http://www.dufry.com/en/Investors/CVMFilings/QuarterlyFinancialStatementsITR/index.htm>

<http://www.cvm.gov.br>

<http://www.bovespa.com.br>

The current Articles of Incorporation are available on Dufry's website under:

<http://www.dufry.com/en/Investors/Articlesofincorporation/index.htm>

The financial reports are available under:

<http://www.dufry.com/en/Investors/FinancialReports/index.htm>

For the Investor Relations and Corporate Communications contacts as well as a summary of anticipated key dates in 2013 please refer to page 146 of this Annual Report.

Company's website:



Latest news:



Articles of incorporation:



Financial reports:



DUFREY ANNUAL REPORT 2012

FINANCIAL REPORT

FINANCIAL REPORT

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CONSOLIDATED INCOME STATEMENT

FOR THE YEAR ENDED DECEMBER 31, 2012

IN MILLIONS OF CHF	NOTE	2012	2011
Net sales	7	3,062.1	2,560.9
Advertising income		91.5	76.8
Turnover		3,153.6	2,637.7
Cost of sales	8	(1,297.0)	(1,102.4)
Gross profit		1,856.6	1,535.3
Selling expenses	9	(694.2)	(579.7)
Personnel expenses	11	(474.7)	(402.6)
General expenses	12	(213.7)	(182.1)
EBITDA¹		474.0	370.9
Depreciation, amortization and impairment	13	(168.3)	(131.5)
Other operational result	14	(30.1)	(26.9)
Earnings before interest and taxes (EBIT)		275.6	212.5
Interest expenses	15	(79.5)	(55.2)
Interest income	15	1.3	4.1
Foreign exchange gain / (loss)		(0.1)	1.7
Earnings before taxes (EBT)		197.3	163.1
Income taxes	16	(39.1)	(28.2)
Net earnings		158.2	134.9
ATTRIBUTABLE TO:			
Equity holders of the parent		122.4	111.9
Non-controlling interests		35.8	23.0
EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT			
Basic earnings per share	17	4.46	4.16
Diluted earnings per share	17	4.41	4.16
Weighted average number of outstanding shares in thousands		27,447	26,873

¹ EBITDA¹ is earnings before interest, taxes, depreciation, amortization and other operational result

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED DECEMBER 31, 2012

IN MILLIONS OF CHF	2012	2011
Net earnings	158.2	134.9
OTHER COMPREHENSIVE INCOME		
Items reclassified subsequently to net income upon derecognition		
Exchange differences on translating foreign operations	(31.1)	98.2
Net gain/(loss) on hedge of net investment in foreign operations	6.3	(82.7)
Changes in the fair value of interest rate swaps held as cash flow hedges	1.0	1.1
Other comprehensive income before taxes	(23.8)	16.6
Income tax relating to net gain/(loss) on hedge of net investment	(0.8)	9.9
Income tax on cash flow hedges	(0.1)	(0.1)
Income tax relating to components of other comprehensive income	(0.9)	9.8
Total other comprehensive income for the year, net of tax	(24.7)	26.4
Total comprehensive income for the year, net of tax	133.5	161.3
ATTRIBUTABLE TO:		
Equity holders of the parent	100.0	135.3
Non-controlling interests	33.5	26.0

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AT DECEMBER 31, 2012

IN MILLIONS OF CHF	NOTE	31.12.2012	31.12.2011
ASSETS			
Property, plant and equipment	19	259.8	246.1
Intangible assets	21	2,032.6	2,078.6
Deferred tax assets	23	153.0	146.5
Other non-current assets	24	36.9	37.8
Non-current assets		2,482.3	2,509.0
Inventories	25	421.1	432.0
Trade and credit card receivables	26	59.5	47.0
Other accounts receivable	27	120.4	127.3
Income tax receivables		8.3	3.4
Cash and cash equivalents	28	434.0	199.1
Current assets		1,043.3	808.8
Total assets		3,525.6	3,317.8
LIABILITIES AND SHAREHOLDERS' EQUITY			
Equity attributable to equity holders of the parent		1,238.8	870.0
Non-controlling interests		128.4	84.1
Total equity		1,367.2	954.1
Financial debt	32	1,345.4	1,529.8
Deferred tax liabilities	23	165.0	168.5
Provisions	33	39.0	39.5
Post-employment benefit obligations	34	6.1	6.0
Other non-current liabilities	35	8.3	11.3
Non-current liabilities		1,563.8	1,755.1
Trade payables		247.8	301.1
Financial debt	32	39.9	30.6
Income tax payables		10.8	14.2
Provisions	33	11.2	7.1
Other liabilities	35	284.9	255.6
Current liabilities		594.6	608.6
Total liabilities		2,158.4	2,363.7
Total liabilities and shareholders' equity		3,525.6	3,317.8

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2012

2012 IN MILLIONS OF CHF	NOTE	ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT							NON- CONTROLLING INTERESTS	TOTAL EQUITY
		Share capital	Share premium	Treasury shares	Hedging & revaluation reserves	Trans- lation reserves	Retained earnings	Total		
Balance at January 1, 2012		134.9	934.5	(13.5)	(0.9)	(176.6)	(8.4)	870.0	84.1	954.1
Net earnings		-	-	-	-	-	122.4	122.4	35.8	158.2
Other comprehensive income (loss)	18	-	-	-	0.9	(23.3)	-	(22.4)	(2.3)	(24.7)
Total comprehensive income for the period		-	-	-	0.9	(23.3)	122.4	100.0	33.5	133.5
TRANSACTIONS WITH OR DISTRIBUTIONS TO OWNERS:										
Dividends to non-controlling interests		-	-	-	-	-	-	-	(29.9)	(29.9)
Net proceeds from issue of shares	29.2	13.5	272.5	-	-	-	-	286.0	-	286.0
Purchase of treasury shares	30.2	-	-	(28.1)	-	-	-	(28.1)	-	(28.1)
Share-based payment	30	-	-	-	-	-	8.8	8.8	-	8.8
Tax effect on equity transactions	16	-	-	-	-	-	2.1	2.1	-	2.1
Total transactions with or distributions to owners		13.5	272.5	(28.1)	-	-	10.9	268.8	(29.9)	238.9
CHANGES IN OWNERSHIP INTERESTS IN SUBSIDIARIES:										
Changes in participation of non-controlling interests	31	-	-	-	-	-	-	-	40.7	40.7
Balance at December 31, 2012		148.4	1,207.0	(41.6)	-	(199.9)	124.9	1,238.8	128.4	1,367.2

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED DECEMBER 31, 2012

2011 IN MILLIONS OF CHF	NOTE	ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT							NON- CONTROLLING INTERESTS	TOTAL EQUITY
		Share capital	Share premium	Treasury shares	Hedging & revaluation reserves	Trans- lation reserves	Retained earnings	Total		
Balance at January 1, 2011		134.9	934.2	(28.7)	(1.9)	(199.0)	(105.8)	733.7	81.1	814.8
Net earnings		-	-	-	-	-	111.9	111.9	23.0	134.9
Other comprehensive income (loss)	18	-	-	-	1.0	22.4	-	23.4	3.0	26.4
Total comprehensive income for the period		-	-	-	1.0	22.4	111.9	135.3	26.0	161.3
TRANSACTIONS WITH OR DISTRIBUTIONS TO OWNERS										
Dividends to non-controlling interests		-	-	-	-	-	-	-	(25.0)	(25.0)
Release of share issuance costs	29.2	-	2.6	-	-	-	-	2.6	-	2.6
Purchase of treasury shares	30.2	-	-	(12.5)	-	-	-	(12.5)	-	(12.5)
Distribution of treasury shares	30.2	-	-	27.7	-	-	(27.7)	-	-	-
Share-based payment	30	-	-	-	-	-	9.6	9.6	-	9.6
Tax effect on equity transactions	16	-	-	-	-	-	1.3	1.3	-	1.3
Reclassifications		-	(2.3)	-	-	-	2.3	-	-	-
Total transactions with or distributions to owners		-	0.3	15.2	-	-	(14.5)	1.0	(25.0)	(24.0)
CHANGES IN OWNERSHIP INTERESTS IN SUBSIDIARIES:										
Changes in participation of non-controlling interests	31	-	-	-	-	-	-	-	2.0	2.0
Balance at December 31, 2011		134.9	934.5	(13.5)	(0.9)	(176.6)	(8.4)	870.0	84.1	954.1

CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2012

IN MILLIONS OF CHF	NOTE	2012	2011
CASH FLOW FROM OPERATING ACTIVITIES			
Earnings before taxes (EBT)		197.3	163.1
ADJUSTMENTS FOR			
Depreciation, amortization and impairment	13	168.3	131.5
Increase / (decrease) in allowances and provisions		13.5	15.8
Loss / (gain) on unrealized foreign exchange differences		7.4	(2.7)
Other non-cash items		8.8	9.5
Interest expenses	15	79.5	55.2
Interest income	15	(1.3)	(4.1)
Cash flow before working capital changes¹		473.5	368.3
Decrease / (increase) in trade and other accounts receivable		(4.5)	9.8
Decrease / (increase) in inventories	25	2.6	(69.9)
Increase / (decrease) in trade and other accounts payable		(19.5)	68.4
Cash generated from operations²		452.1	376.6
Income tax paid		(69.6)	(39.8)
Net cash flows from operating activities		382.5	336.8
CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment	20	(83.9)	(65.0)
Purchase of intangible assets	22	(28.6)	(30.0)
Proceeds from sale of property, plant and equipment		0.7	3.2
Interest received		1.1	3.9
Business combinations, net of cash	6	(47.7)	(743.2)
Proceed from sale of interest in subsidiaries, net of cash		0.9	0.6
Net cash flows used in investing activities		(157.5)	(830.5)
Free cash flow³		271.8	248.9
CASH FLOW FROM FINANCING ACTIVITIES			
Issue of shares	29.2.1	294.0	-
Share issuance cost paid		(8.0)	(0.9)
Proceeds from issuance of Senior Notes		466.1	-
Proceeds from bank loans		8.3	773.4
Repayment of bank loans		(608.3)	(87.9)
Proceeds from / (repayment of) 3rd parties' loans		1.7	3.8
Dividends paid to non-controlling interest		(29.9)	(25.0)
Purchase of treasury shares		(28.1)	(12.5)
Contributions from non-controlling interest holders	31.1	0.7	0.7
Arrangement fees paid		(11.3)	(15.0)
Interest paid		(60.8)	(41.1)
Net cash flows (used in) / from financing activities		24.4	595.5
Currency translation on cash		(14.5)	16.7
(Decrease) / Increase in cash and cash equivalents		234.9	118.5
CASH AND CASH EQUIVALENTS AT THE			
- beginning of the period		199.1	80.6
- end of the period		434.0	199.1

¹ Comprise cash flows generated by earnings before taxes adjusted for all non-cash items, i.e. up to interest income

² Comprise net cash flows from operating activities before income taxes paid

³ Comprise net cash flows from operating activities and the cash flows from investing activities related to property, plant and equipment, intangible assets and interest received

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2012

1. CORPORATE INFORMATION

Dufrey AG ("Dufrey" or "the Company") is a publicly listed company with headquarters in Basel, Switzerland. The Company is the world's leading travel retail company. It operates over 1,200 shops worldwide. The shares of the Company are listed on the Swiss Stock Exchange (SIX) in Zürich and its Brazilian Depository Receipts on the BM&FBOVESPA in São Paulo.

The consolidated financial statements of Dufrey AG and its subsidiaries ("the Group") for the year ended December 31, 2012 were authorized for public disclosure in accordance with a resolution of the Board of Directors of the Company dated March 7, 2013.

2. ACCOUNTING POLICIES

2.1 BASIS OF PREPARATION

The consolidated financial statements of Dufrey AG and its subsidiaries ("the Group") have been prepared in accordance with International Financial Reporting Standards (IFRS).

Dufrey AG's consolidated financial statements have been prepared on the historical cost basis, except for financial instruments that are measured at fair values, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for assets. The carrying values of recognized assets and liabilities that are hedged items in fair value hedges, and are otherwise carried at amortized cost, are adjusted to record changes in the fair values attributable to the risks that are being hedged.

The consolidated financial statements are presented in Swiss francs and all values are rounded to the nearest one hundred thousand, except when otherwise indicated.

2.2 BASIS OF CONSOLIDATION

The consolidated financial statements incorporate the financial statements of Dufrey AG and entities controlled by Dufrey (its subsidiaries) as at December 31, 2012 and the respective comparative information.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control is lost. The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using uniform accounting policies. All intra-group balances, transactions, unrealized gains and losses resulting from intra-group transactions and dividends are eliminated in full.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it

- (i) derecognizes the assets (including goodwill) and liabilities of the subsidiary, derecognizes the carrying amount of any non-controlling interest as well as derecognizes the cumulative translation differences recorded in equity
- (ii) recognizes the fair value of the consideration received, recognizes the fair value of any investment retained as well as recognizes any surplus or deficit in the consolidated income statement and
- (iii) reclassifies the parent's share of components previously recognized in other comprehensive income to the consolidated income statement or retained earnings, as appropriate.

2.3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a) Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Group elects whether it measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets.

Acquisition costs incurred are expensed and included in the other operational result.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

Any contingent consideration to be transferred by the buyer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability will be recognized either in the consolidated income statement or as a change to other comprehensive income. If the contingent consideration is classified as equity, it will not be remeasured. Subsequent settlement is accounted for within equity. In instances where the contingent consideration is not a financial instrument, it is measured in accordance with the appropriate IFRS.

The Group measures goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognized amount of any non-controlling interests in the acquiree; plus
- if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree; less
- the net recognized amount of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognized immediately in the consolidated income statement.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

b) Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates, sales taxes or duties.

Net sales

Sales are recognized when significant risks and rewards of ownership of the products have been transferred to the customer. Retail sales are settled in cash or by credit card.

Advertising income

Advertising income is recognized when the services have been rendered.

c) Foreign currency translation

The consolidated financial statements are expressed in Swiss francs (CHF). Each company in the Group uses its corresponding functional currency and items included in the financial statements of each entity are measured using that functional currency. Transactions in foreign currencies are initially recorded in the functional currency using the exchange rate at the date of the transaction.

Monetary assets and liabilities denominated in foreign currencies are translated in the functional currency using the exchange rate at the reporting date. Exchange differences arising on the settlement or on the translation of derivative financial instruments are recognized through the consolidated income statement, except where the hedges on net investments allow the recognition in the other comprehensive income, until the respective investments are disposed of. In this case any related deferred taxes are also accounted for in the other comprehensive income. Non-monetary items that are measured at historical cost in the respective functional currency are translated using the exchange rates as at the dates of the initial transactions.

At the reporting date, the assets and liabilities of all subsidiaries reporting in foreign currency are translated into the presentation currency of Dufrey (Swiss francs) using the exchange rate at the reporting date. The consolidated income statement is translated using the average exchange rates of the respective month in which the transactions

occurred. The net translation differences are recognized in the other comprehensive income. On disposal of a foreign entity or when control is lost, the deferred cumulative translation difference recognized within equity relating to that particular operation is recognized in the consolidated income statement as gain or loss on sale of subsidiaries.

Intangible assets and fair value adjustments identified on the acquisition of a new business (purchase price allocation) are treated as assets and liabilities of such operation in the respective functional currency.

Principal foreign exchange rates applied for valuation and translation

IN CHF	1.1. – 31.12. 2012 AVERAGE RATES	1.1. – 31.12. 2011 AVERAGE RATES	31.12. 2012 CLOSING RATES	31.12. 2011 CLOSING RATES
1 USD – US Dollar	0.9377	0.8868	0.9146	0.9387
1 EUR – Euro	1.2052	1.2329	1.2069	1.2167

d) Pension and other post-employment benefit obligations – Pension obligations

The employees of the subsidiaries are eligible for retirement, invalidity and death benefits under local social security schemes prevailing in the countries concerned and defined benefit or defined contribution plans provided through separate funds, insurance plans, or unfunded arrangements. The pension plans are generally funded through regular contributions made by the employer and the employee and through the income generated by the capital investments.

In the case of defined contribution plans, the net periodic pension cost to be recognized in the consolidated income statement equals the contributions made by the employer.

In the case of defined benefit plans, the net periodic pension cost is determined using the projected unit credit method. The defined benefit obligation is measured as the present value of expected future payments required to settle the obligation resulting from employee service in the current and prior periods. The net periodic pension cost less employee contributions is included in the personnel expenses. Plan assets are recorded at their fair value. Actuarial gains or losses beyond a corridor of 10% of the greater of the present value of the defined benefit obligation and the fair value of plan assets arising from adjustments posted and changes in actuarial assumptions are recognized in the consolidated income statement over the average remaining service lives of the related plan participants.

e) Share-based payments

Equity-settled share-based payments to employees and others providing similar services are measured at the fair value of the equity instruments at the grant date. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the estimated number of equity instruments that will eventually vest. At the end of each reporting period, the Group revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognized in the consolidated income statement such that the cumulative expense reflects the revised estimate.

Where the terms of an equity-settled award are modified, the minimum expense recognized is the expense if the terms had not been modified. An additional expense is recognized for any modification, which increases the total fair value of the share based payment arrangement, or is otherwise beneficial to the employee as measured at the date of modification.

f) Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

Current income tax

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the tax authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantially enacted, at the reporting date in the countries where the Group operates and generates taxable income.

Current income tax relating to items recognized in other comprehensive income is recognized in the same statement. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of taxable temporary differences associated with investments in subsidiaries, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future

Deferred tax assets are recognized for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss
- In respect of deductible temporary differences associated with investments in subsidiaries, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantially enacted at the reporting date.

Deferred tax positions not relating to items recognized in the consolidated income statement, are recognized in correlation to the underlying transaction either as other comprehensive income or equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity.

Tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, would be recognized subsequently if new information about facts and circumstances changed. The adjustment would either be treated as a reduction of goodwill (as long as it does not exceed goodwill) if it was noted during the measurement period or afterwards in the consolidated income statement.

g) Property, plant and equipment

These are stated at cost less accumulated depreciation and any impairment in fair value. Depreciation is computed on a straight-line basis over the shorter of the estimated useful life of the asset or the lease term.

The useful lives applied are as follows:

- Buildings 15 to 20 years
- Leasehold improvements 5 to 10 years
- Furniture, fixture and vehicles 4 to 10 years
- Computer hardware 5 years

The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

Additional costs, which extend the useful life of tangible assets, are capitalized. There are no borrowing costs recognized that are associated with the construction of tangible assets.

The carrying amount of tangible assets is reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. The recoverable amount is the higher of an asset's fair value less cost to sell or its value in use.

h) Intangible assets

Intangible assets acquired (separately or from a business combination)

These assets mainly comprise of concession rights, brands and goodwill (for goodwill see 2.3.a). Intangible assets acquired separately are capitalized at cost and those from a business acquisition are capitalized at fair value as at the date of acquisition. Following initial recognition, the cost model is applied to intangible assets. The useful lives of these intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. Intangible assets with indefinite useful lives are not amortized but are tested for impairment annually at the asset or cash generating unit level. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, any changes are made on a prospective basis. Brands have been assessed to have indefinite useful lives and are therefore not amortized.

Certain concession rights are granted for periods ranging from 10 to 30 years by the relevant airport authorities. Based on Dufrey's experience, these concession rights have been renewed in the past at little or no cost for the Group. As a result these concession rights are assessed as having an indefinite useful life.

i) Impairment of non-financial assets

Intangible assets with indefinite useful life are not subject to amortization and are tested annually for impairment. Assets that are subject to depreciation and amortization are reviewed for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized when the carrying amount of an asset or cash generating unit exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows (cash generating units).

j) Inventories

Inventories are valued at the lower of historical cost or net realizable value. The historical costs are determined using the FIFO method. Historical cost includes all expenses incurred in bringing the inventories to their present location and condition. This includes import duties, transport and handling costs and any other directly attributable costs of acquisition. Purchase discounts and rebates are deducted in determining the cost of inventories. The net realizable value is the estimated selling price in the ordinary course of business less the estimated costs neces-

sary to make the sale. Inventory allowances are set up in the case of slow-moving and obsolete stock. Expired items are fully written off.

k) Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate at the end of the reporting period of the consideration required to settle the present obligation, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that the reimbursement will be received and the amount of the receivable can be measured reliably.

Contingent liabilities acquired in a business combination

Contingent liabilities acquired in a business combination are initially measured at fair value at the acquisition date. At the end of subsequent reporting periods, such contingent liabilities are measured at the higher of the amount that would be recognized in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets and the amount initially recognized less cumulative amortization recognized in accordance with IAS 18 Revenue.

Onerous contracts

Present obligations arising under onerous contracts are recognized and measured as provisions. An onerous contract is considered to exist if the Group has a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received from the contract.

Restructurings

A restructuring provision is recognized when the Group has developed a detailed formal plan for the restructuring and has raised a valid expectation in those affected that it will carry out the restructuring by starting to implement the plan or announcing its main features to those affected by it. The measurement of a restructuring provision includes only the direct expenditures arising from the restructuring, which are those amounts that are both necessarily entailed by the restructuring and not associated with the ongoing activities of the entity.

l) Financial instruments

Financial assets and financial liabilities are recognized when the Group becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognized immediately in the consolidated income statement.

Effective interest method

The effective interest method is a method of calculating the amortized cost of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash flows (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

m) Financial assets

Financial assets are classified into the following categories: financial assets at fair value through profit or loss (FVTPL), held-to-maturity investments, available-for-sale (AFS) financial assets and loans and receivables. The categorization depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognized and derecognized on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

Financial assets at FVTPL (fair value through profit or loss)

Financial assets are classified as at FVTPL when the financial asset is either held for trading or it is designated as at FVTPL.

A financial asset is classified as held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or

- it is a derivative that is not designated and effective as a hedging instrument.

A financial asset other than a financial asset held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial asset forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and IAS 39 Financial Instruments: Recognition and Measurement permits the entire combined contract (asset or liability) to be designated as at FVTPL.

Financial assets at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognized in the consolidated income statement. The net gain or loss recognized in the consolidated income statement incorporates any dividend or interest earned on the financial asset and is included in the other operating result line item in the consolidated income statement. Fair value is determined in the manner described in note 38.

Trade and other accounts receivable

Trade and other receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Trade and other receivables (including credit cards receivables, other accounts receivable, cash and cash equivalents) are measured at amortized cost using the effective interest method, less any impairment.

Interest income is recognized by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

Impairment of financial assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

Certain categories of financial assets, such as trade receivables, are assessed for impairment individually. For financial assets carried at amortized cost, the amount of the impairment loss recognized is the difference between

the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, loans and other receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognized in the consolidated income statement.

For financial assets measured at amortized cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through the consolidated income statement to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized.

Derecognition of financial assets

The Group derecognizes a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

n) Equity instruments

Debt and equity instruments issued by the Group are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognized at the proceeds received, net of direct issue costs. Repurchase of the Company's own equity instruments is recognized and deducted directly in equity.

No gain or loss is recognized in the consolidated income statement on the purchase, sale, issue or cancellation of the Company's own equity instruments.

o) Financial liabilities

Financial liabilities are classified as either financial liabilities at FVTPL or other financial liabilities.

Financial liabilities at FVTPL

Financial liabilities are classified as at FVTPL when the financial liability is either held for trading or it is designated as at FVTPL.

A financial liability is classified as held for trading if:

- it has been acquired principally for the purpose of repurchasing it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument.

A financial liability other than a financial liability held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial liability forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and IAS 39 Financial Instruments: Recognition and Measurement permits the entire combined contract (asset or liability) to be designated as at FVTPL.

Financial liabilities at FVTPL are stated at fair value, with any gains or losses arising on remeasurement recognized in the consolidated income statement. The net gain or loss recognized in the consolidated income statement incorporates any interest paid on the financial liability and is included in the other operational result line item in the consolidated income statement. Fair value is determined in the manner described in note 38.

Other financial liabilities

Other financial liabilities (including borrowings) are subsequently measured at amortized cost using the effective interest method (see l).

Derecognition of financial liabilities

The Group derecognizes financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable is recognized in the consolidated income statement.

p) Derivative financial instruments

The Group enters into a variety of derivative financial instruments to manage its exposure to interest rate or foreign exchange rate risks, including foreign exchange forward contracts, interest rate swaps and cross currency swaps. Further details of derivative financial instruments are disclosed in note 38.

Derivatives are initially recognized at fair value at the date the derivative contracts are entered into and are subsequently remeasured to their fair value at the end of each reporting period. The resulting gain or loss is recognized in the consolidated income statement unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in the consolidated income statement depends on the nature of the hedge relationship.

Embedded derivatives

Derivatives embedded in non-derivative host contracts are treated as separate derivatives when their risks and characteristics are not closely related to those of the host contracts and the host contracts are not measured at FVTPL.

q) Hedge accounting

The Group designates certain hedging instruments, which include derivatives, embedded derivatives and non-derivatives in respect of foreign currency risk, as either fair value hedges, cash flow hedges, or hedges of net investments in foreign operations. Hedges of foreign exchange risk on firm commitments are accounted for as cash flow hedges.

At the inception of the hedge relationship, the entity documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the Group documents whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk.

Note 38 sets out details of the fair values of the derivative instruments used for hedging purposes.

Cash flow hedges

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in other comprehensive income and accumulated in the hedging and revaluation reserves. The gain or loss relating to the ineffective portion is recognized in the consolidated income statement, and is included in the interest expenses/income line item.

Amounts previously recognized in other comprehensive income and accumulated in equity are reclassified to the consolidated income statement in the periods when the hedged item is recognized in the consolidated income statement, in the same line of the consolidated income statement as the recognized hedged item. However, when the hedged forecast transaction results in the recognition of a non-financial asset or a non-financial liability, the gains and losses previously recognized in other comprehensive income and accumulated in equity are transferred from equity and included in the initial measurement of the cost of the non-financial asset or non-financial liability.

Hedge accounting is discontinued when the Group revokes the hedging relationship, when the hedging instrument expires or is sold, terminated, or exercised, or when it no longer qualifies for hedge accounting. Any gain or loss recognized in other comprehensive income and accumulated in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in the consolidated income statement. When a forecast transaction is no longer expected to occur, the gain or loss accumulated in equity is recognized immediately in the consolidated income statement.

Hedges of net investments in foreign operations

Hedges of net investments in foreign operations are accounted for similarly to cash flow hedges. Any gain or loss on the hedging instrument relating to the effective portion of the hedge is recognized in other comprehensive income and accumulated under the heading of translation reserves. The gain or loss relating to the ineffective portion is recognized immediately in the consolidated income statement, and is included in the foreign exchange gains/loss line item.

2.4 CHANGES IN ACCOUNTING POLICY AND DISCLOSURES

New and amended standards and interpretations

The accounting policies adopted are consistent with those of the previous financial year, except for the following new and amended IFRS and IFRIC interpretations:

Standards and Interpretations affecting the reported financial performance and/or financial position

The Group has not adopted any new or revised Standards and Interpretations during the current year that affected the amounts reported in these financial statements.

Standards and Interpretations affecting presentation and disclosure only

IFRS 7

Financial Instruments: Disclosures – Enhanced Derecognition Disclosure Requirements (effective July 1, 2011)

The amendment requires additional disclosure about financial assets that have been transferred but not derecognized to enable the user of the Group's financial statements to understand the relationship with those assets that have not been derecognized and their associated liabilities. In addition, the amendment requires disclosures about continuing involvement in derecognized assets to enable the user to evaluate the nature of, and risks associated with, the entity's continuing involvement in those derecognized assets. The amendment affects disclosure only and has no impact on the Group's financial position or performance.

Standards and Interpretations adopted with no material effect on the financial statements during the current reporting period

The following new or revised Interpretation has been adopted in these financial statements. Its adoption has not had a significant impact on the amounts reported in these financial statements, but may affect the accounting for future transactions or arrangements.

IAS 12

Deferred tax – Recovery of underlying assets amendments to IAS 12 (effective January 1, 2012)

IAS 12 has been updated to include a presumption that deferred tax on investment property measured using the fair value model in IAS 40 and on non-depreciable assets measured using the revaluation model in IAS 16, should always be measured on a sale basis. Dufy has not accounted for any investment property.

3. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

The preparation of the Group's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of income, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability in the future.

KEY SOURCES OF ESTIMATION UNCERTAINTY

The key assumptions concerning the future and other key sources of estimation include uncertainties at the reporting date, which may have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial periods, are discussed below.

Concession rights

Concession rights acquired in a business combination are measured at fair value as at the date of acquisition. The useful lives of operating concessions are assessed to be either finite or indefinite based on individual circumstances. The useful lives of operating concessions are reviewed annually to determine whether the indefinite useful life assessment for those concessions continues to be sustainable. The Group annually tests the operating concessions with indefinite useful lives for impairment. The underlying calculation requires the use of estimates. The comments and assumptions used are disclosed in note 21.1.2.

Brands and Goodwill

The Group tests these items annually for impairment. The underlying calculation requires the use of estimates. The comments and assumptions used are disclosed in note 21.1.4.

Income taxes

The Group is subject to income taxes in numerous jurisdictions. Significant judgment is required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax assessment is uncertain. The Group recognizes liabilities for tax audit issues based on estimates of whether additional taxes will be payable. Where the final tax outcome is different from the amounts that were initially recorded, such differences will impact the income tax or deferred tax provisions in the period in which such assessment is made. Further details are given in note 16.

Deferred tax assets

Deferred tax assets are recognized for all unused tax losses and deductible temporary differences to the extent that it is probable that taxable profit will be available against which

the losses can be utilized. Management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies. Further details are given in note 23.

Provisions

Management makes assumptions in relation to the expected outcome and cash outflows based on the development of each individual case. Further details are given in note 33.

Share-based payments

The Group measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the grant date. Estimating fair value requires determining the most appropriate valuation model for a grant of equity instruments, which depends on the terms and conditions of the grant. This also requires determining the most appropriate inputs to the valuation model including the expected life of the option, volatility and dividend yield and making assumptions about them. The assumptions and models used are disclosed in note 30.

Pension and other post-employment benefit obligations

The cost of defined benefit pension plans is determined using actuarial valuations. The actuarial valuation involves assumptions about discount rates, expected rates of return on assets, future salary increases, mortality rates and future pension increases. Due to the long-term nature of these plans, such estimates are subject to significant uncertainty. Further details are given in note 34.

Purchase price allocation

The determination of the fair values of the identifiable assets (especially the concession rights) and the assumed liabilities (especially the contingent liabilities recognized as provisions), resulting from business combinations, is based on valuation techniques such as the discounted cash flow model. Some of the inputs to this model are partially based on assumptions and judgments and any changes thereof would affect the reported values (see note 6).

4. NEW AND REVISED STANDARDS AND INTERPRETATIONS IN ISSUE BUT NOT YET ADOPTED/EFFECTIVE

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's financial statements are disclosed below. Only those that are expected to have an impact on the Group's financial position, performance, and/or disclosures are listed. The Group intends to adopt these standards, if applicable, when they become effective.

IAS 1

Presentation of Items of Other Comprehensive Income – Amendments to IAS 1

(effective July 1, 2012)

The amendments to IAS 1 change the grouping of items presented in other comprehensive income (OCI). Items that could be reclassified (or recycled) to profit or loss at a future point in time (for example, actuarial gains and losses on defined benefit plans) would be presented separately from items that will never be reclassified (for example, net gain on hedge of net investment, exchange differences on translation of foreign operations, net movement on cash flow hedges and net loss or gain on available-for-sale financial assets). The amendment affects presentation only and has no impact on the Group's financial position or performance.

IAS 19

Employee Benefits (Revised)

(effective January 1, 2013)

The IASB has issued numerous amendments to IAS 19. These range from fundamental changes such as removing the corridor mechanism and the concept of expected returns on plan assets to simple clarifications and rewording. The Group will change its accounting policy in 2013 to recognize actuarial gains and losses in other comprehensive income. The amended standard will impact the net benefit expense as the expected return on plan assets will be calculated using the same interest rate as applied for the purpose of discounting the benefit obligation. Further details are given in note 34.

The application of this new standard will imply a restatement of the 2012 situation. Based on current knowledge, the financial statements will be impacted at December 31, 2012 as follows:

- an additional loss of CHF 0.1 million in the consolidated income statement
- an additional loss of CHF 7.7 million in other comprehensive income
- a reduction of pension assets of CHF 0.4 million and addition of pension liabilities of CHF 15.0 million
- a reduction of equity of CHF 15.4 million due to the retrospective application of IAS 19R

IAS 28

Investments in Associates and Joint Ventures (as revised in 2011)

(effective January 1, 2013)

As a consequence of the new IFRS 11, and IFRS 12, IAS 28 Investments in Associates, has been renamed as IAS 28 Investments in Associates and Joint Ventures, and describes the application of the equity method to investments in joint ventures in addition to associates.

IAS 32

Offsetting Financial Assets and Financial Liabilities – Amendments to IAS 32

(effective January 1, 2014)

These amendments clarify the meaning of “currently has a legally enforceable right to set-off”. The amendments also clarify the application of the IAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous.

IFRS 7

Disclosures – Offsetting Financial Assets and Financial Liabilities – Amendments to IFRS 7

(effective January 1, 2013)

These amendments require an entity to disclose information about rights to set-off and related arrangements (e.g., collateral agreements). The disclosures would provide users with information that is useful in evaluating the effect of netting arrangements on an entity’s financial position. The new disclosures are required for all recognized financial instruments that are set off in accordance with IAS 32 Financial Instruments: Presentation. The disclosures also apply to recognized financial instruments that are subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are set off in accordance with IAS 32.

IFRS 9

Financial Instruments: Classification and Measurement

(effective January 1, 2015)

IFRS 9, as issued, reflects the first phase of the IASB’s work on the replacement of IAS 39 and applies to classification and measurement of financial assets and financial liabilities as defined in IAS 39. The standard was initially effective for annual periods beginning on or after January 1, 2013, but amendments to IFRS 9 Mandatory Effective Date of IFRS 9 and Transition Disclosures, issued in December 2011, moved the mandatory effective date to January 1, 2015. In subsequent phases, the IASB will address hedge accounting and impairment of financial assets. The adoption of the first phase of IFRS 9 in 2015 will have an effect on the classification and measurement of the Group’s financial assets, but will not have an impact on classification and measurements of financial liabilities. The Group will quantify the effect in conjunction with the other phases, when the final standard including all phases is issued.

IFRS 10

Consolidated Financial Statements, IAS 27 Separate Financial Statements

(effective January 1, 2013)

IFRS 10 replaces the portion of IAS 27 Consolidated and Separate Financial Statements that addresses the accounting for consolidated financial statements. It also addresses the issues raised in SIC-12 Consolidation – Special Purpose

Entities. IFRS 10 establishes a single control model that applies to all entities including special purpose entities. The changes introduced by IFRS 10 will require management to exercise significant judgment to determine which entities are controlled and therefore are required to be consolidated by a parent, compared with the requirements that were in IAS 27. Based on the preliminary analyses performed, IFRS 10 is not expected to have any impact on the valuation or presentation of the currently consolidated investments of the Group.

IFRS 11

Joint Arrangements

(effective January 1, 2013)

IFRS 11 replaces IAS 31 Interests in Joint Ventures and SIC-13 Jointly-controlled Entities – Non-monetary Contributions by Venturers. IFRS 11 removes the option to account for jointly controlled entities (JCEs) using proportionate consolidation. Instead, JCEs that meet the definition of a joint venture must be accounted for using the equity method.

IFRS 12

Disclosure of Interests in Other Entities

(effective January 1, 2013)

IFRS 12 includes all of the disclosures that were previously in IAS 27 related to consolidated financial statements, as well as all of the disclosures that were previously included in IAS 31 and IAS 28. These disclosures relate to an entity’s interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required, but has no impact on the Group’s financial position or performance.

IFRS 13

Fair Value Measurement

(effective January 1, 2013)

IFRS 13 establishes a single source of guidance under IFRS for all fair value measurements. IFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under IFRS when fair value is required or permitted. The Group is currently assessing the impact that this standard will have on the financial position and performance, but based on the preliminary analyses, no material impact is expected.

Improvements to IFRSs (May 2012)

The adoption of the relevant standards will not have any significant impact on the accounting policies, financial position or performance of the Group.

5. SEGMENT INFORMATION

The Group's risks and returns are predominantly affected by the fact that it operates in different countries. Therefore, the Group presents the segment information as it does internally to the Group Executive Committee, using geographical segments and the distribution centers as separate segment.

As of July 1, 2012 Dufry has regrouped its business into 4 geographical segments and one segment "global distribution centers" to achieve the financial, commercial and efficiency goals set in its strategic plan. The former regions Europe, Africa and Eurasia have been merged into

one new region. The former region South America was split into a new region America I and a region America II. The former region Central America and Caribbean has been merged into region America I. Of the former region South America, the operations in Argentina, Ecuador and Uruguay have been merged into Region America I; and Bolivia and Brazil have been moved to Region America II. The region North America has been renamed United States & Canada.

The comparative figures for 2011 have been prepared accordingly to reflect the above mentioned changes.

2012 IN MILLIONS OF CHF	TURNOVER			EBITDA ¹	FULL TIME EQUIVALENTS
	with external customers	with other segments	Total		
EMEA & Asia	790.4	–	790.4	81.9	3,336
America I	778.3	–	778.3	57.2	3,667
America II	730.6	–	730.6	133.0	2,118
United States & Canada	809.3	–	809.3	90.3	4,955
Global Distribution Centers	45.0	757.8	802.8	111.6	285
Eliminations	–	(757.8)	(757.8)	–	–
Dufry Group	3,153.6	–	3,153.6	474.0	14,361

2011 IN MILLIONS OF CHF	TURNOVER			EBITDA ¹	FULL TIME EQUIVALENTS
	with external customers	with other segments	Total		
EMEA & Asia	657.8	–	657.8	48.2	3,059
America I	524.7	–	524.7	37.8	3,697
America II	729.4	–	729.4	130.4	2,063
United States & Canada	700.5	–	700.5	76.9	4,800
Global Distribution Centers	25.3	599.4	624.7	77.6	256
Eliminations	–	(599.4)	(599.4)	–	–
Dufry Group	2,637.7	–	2,637.7	370.9	13,874

¹ EBITDA before other operational result.

The Group generated in Switzerland (domicile) a share of 1.1% (2011: 1.2%) of the total turnover with external customers.

2012 IN MILLIONS OF CHF	TOTAL ASSETS	TOTAL LIABILITIES	INCOME TAX EXPENSE	CAPITAL EXPENDITURE PAID	DEPRECIATION & AMORTIZATION	OTHER NON-CASH ITEMS
EMEA & Asia	578.4	208.0	(2.1)	(17.3)	34.3	15.3
America I	1,323.9	247.2	(6.6)	(20.3)	66.0	3.3
America II	401.7	142.0	(27.0)	(21.0)	21.4	4.3
United States & Canada	517.3	120.7	(0.2)	(48.6)	41.4	0.1
Global Distribution Centers	203.3	51.0	(2.4)	(0.9)	1.3	2.3
Unallocated positions	501.0	1,389.5	(0.8)	(4.4)	3.9	6.2
Dufry Group	3,525.6	2,158.4	(39.1)	(112.5)	168.3	31.5

2011 IN MILLIONS OF CHF	TOTAL ASSETS	TOTAL LIABILITIES	INCOME TAX EXPENSE	CAPITAL EXPENDITURE PAID	DEPRECIATION & AMORTIZATION	OTHER NON-CASH ITEMS
EMEA & Asia	476.4	184.8	2.7	(20.2)	27.3	4.8
America I	1,396.3	282.8	(0.7)	(26.4)	39.6	6.4
America II	385.4	147.6	(28.1)	(16.3)	18.9	2.5
United States & Canada	520.2	103.4	(0.5)	(19.9)	40.3	0.2
Global Distribution Centers	258.5	68.3	(1.2)	(0.5)	1.0	4.9
Unallocated positions	281.0	1,576.8	(0.4)	(11.7)	4.4	3.8
Dufry Group	3,317.8	2,363.7	(28.2)	(95.0)	131.5	22.6

The unallocated assets comprise those of Headquarter companies. The unallocated liabilities correspond mainly to the Group's financial debt.

6. BUSINESS COMBINATIONS

2012 TRANSACTIONS

6.1 ACQUISITION OF REGSTAER LLC, RUSSIA

On January 10, 2012, Dufry took control by acquiring 51% of the shares of Dufry Staer Holding Group (DSH) for a total consideration of CHF 44.7 million. Its main subsidiary, Regstaer LLC, is a travel retailer operating Duty Free Shops at the Muscovite airport of Sheremetyevo in Russia. The acquired business complements Dufry's existing operations by site adding 1,200 square meters in nine duty free shops across several terminals.

Synergies are expected to be achieved among others when Dufry integrates the 200 Regstaer employees into its local organization, introduces its corporate procedures and integrates the logistics into its global supply chain.

The acquisition has been accounted for using the acquisition method. The total transaction costs in relation with this acquisition amount to CHF 1.0 million, whereof CHF 0.2 million are included in the other operational result of

the current period 2012. The non-controlling interests resulting were measured at the proportionate share of the identifiable net assets.

These financial statements include the results of Dufry Staer Holding and its subsidiaries as of January, 2012. In the period (full year) ended December 31, 2012 these operations contributed CHF 51.2 million in turnover and CHF 10.6 million in EBIT to the consolidated income statement of the Group. The non-controlling interests have been valued at the proportionate share in the acquiree's identifiable net assets.

The resulting goodwill is not amortized, is not deductible for tax purposes and is subject to annual impairment testing. The fair value of the identifiable assets and liabilities of the acquired group at the date of acquisition and the resulting goodwill were determined as follows:

JANUARY 10, 2012	FAIR VALUE IN MILLIONS OF CHF	FAIR VALUE IN MILLIONS OF EUR
Inventories	7.7	6.4
Other current assets	2.8	2.3
Property, plant and equipment	6.4	5.3
Other non current assets	1.1	0.9
Concession rights	64.8	53.4
Deferred tax liability	(13.2)	(10.8)
Other liabilities	(1.6)	(1.3)
Identifiable net assets	68.0	56.2
Dufry's share in the net assets (51%)	34.7	28.7
Goodwill	10.0	8.2
Total consideration	44.7	36.9

6.2 RECONCILIATION OF CASH FLOWS USED FOR/ FROM BUSINESS COMBINATIONS, NET OF CASH

2012 IN MILLIONS OF CHF	TOTAL CONSIDERATION	NET CASH ACQUIRED	SUBTOTAL	CHANGES IN AC- COUNTS PAYABLE	NET CASH FLOW
Regstaer, Moscow – Russia	(44.7)	0.8	(43.9)	–	(43.9)
Alliance, San Juan – Puerto Rico	–	–	–	(0.9)	(0.9)
Sovenex, Martinique – France	–	–	–	(2.3)	(2.3)
Other	–	–	–	(0.6)	0.6
Total	(44.7)	0.8	(43.9)	(3.8)	(47.7)

2011 TRANSACTIONS

6.3 ACQUISITION OF INTERBAIRES AND OTHER COMPANIES IN ARMENIA, ECUADOR AND URUGUAY

On August 4, 2011, continuing with its strategy of investing in emerging markets, the Group acquired 100% of the shares and obtained control of several companies in South America and in Armenia, for a total consideration of CHF 753.9 million (USD 987.2 million). The main companies incorporated into the group are:

- Interbaires SA: The exclusive retailer operating duty free shops at both international airports of Buenos Aires plus the airports of Cordoba, Mendoza and other smaller destinations in Argentina,
- Navinten SA and Blaicor SA: Two Uruguayan retailers operating duty free shops at the international airports of Montevideo and Punta del Este respectively,
- ADF Shops CJSC: An Armenian retailer operating exclusively the duty free shops at the international airport of Yerevan,

- Ecuador Duty Free SA: A retailer in Ecuador operating duty free shops at the international airport of Guayaquil, and
- International Operation & Services Corp, an Uruguayan distribution platform delivering duty free products to the above mentioned retailers.

As a result of the acquisition the Group achieved a leading position in the Duty Free market in South America. The Group has integrated the new businesses into its existing organization and in this way generating considerable synergies.

The acquisitions have been accounted for using the acquisition method. The financial statements of the Group include the results of all the above mentioned companies as well as some intermediate holding entities as from the acquisition date.

The fair value of the identifiable assets and liabilities of the acquired companies at the date of acquisition and the resulting goodwill were determined as follows:

AUGUST 4, 2011

RECOGNIZED AMOUNTS OF IDENTIFIABLE ASSETS ACQUIRED
 AND LIABILITIES ASSUMED

Inventories	.....
Other assets	.....
Property, plant and equipment	.....
Intangible assets, mainly concession rights	.....
Deferred tax liability	.....
Provisions and contingent liabilities	.....
Liabilities	.....
Identifiable net assets	.....

Goodwill	.....
Total consideration	.....

IN MILLIONS OF CHF

54.8
47.7
15.6
455.4
(31.0)
(31.5)
(62.6)
448.4

IN MILLIONS OF USD

71.8
62.4
20.3
596.3
(40.6)
(41.2)
(82.0)
587.0

Acquisition related expenses, included in the other operational result in the consolidated income statement for the period ended December 31, 2011 amounted to CHF 11.1 million (USD 12.5 million).

In the period ended December 31, 2011 these operations contributed CHF 171.4 million (USD 195.6 million) in turnover and CHF 34.4 million (USD 39.2 million) in EBITDA¹ to the consolidated income statement of the Group.

6.4 ACQUISITION OF SOVENEX SAS, MARTINIQUE

On September 14, 2011, the Group acquired through a share deal 100% of the shares of Sovenix SAS, a retailer operating the duty free shops at the international airport of Martinique (France) for a total consideration of CHF 7.0 million (EUR 6.1 million). As a result of the acquisition, the Group expects to increase its presence in the French Caribbean and to improve profitability through economies of scale. The goodwill will not be deductible for tax purposes.

The acquisition has been accounted for using the acquisition method. These financial statements include the results of Sovenix SAS as of September, 2011. The fair value of the identifiable assets and liabilities of the acquired company at the date of acquisition and the resulting goodwill were determined as follows:

SEPTEMBER 14, 2011

Cash	.....
Contingent consideration	.....
Total consideration	.....

RECOGNIZED AMOUNTS OF IDENTIFIABLE ASSETS ACQUIRED
 AND LIABILITIES ASSUMED

Inventories	.....
Other assets	.....
Property, plant and equipment	.....
Concession rights	.....
Deferred tax liability	.....
Current liabilities	.....
Identifiable net assets	.....

Goodwill	.....
Total consideration	.....

IN MILLIONS OF CHF

6.2
0.8
7.0
0.7
2.6
0.1
6.0
(2.0)
(1.2)
6.2
0.8
7.0

IN MILLIONS OF EUR

5.4
0.7
6.1
0.6
2.3
0.1
5.2
(1.7)
(1.1)
5.4
0.7
6.1

Acquisition related expenses, included in the other operational result in the consolidated income statement for the period ended December 31, 2011 amounted to CHF 0.2 million (EUR 0.2 million).

In the period ended December 31, 2011 this operation contributed CHF 2.8 million (EUR 2.3 million) in turnover

and CHF 0.4 million (EUR 0.4 million) in EBITDA¹ to the consolidated income statement of the Group.

If all business combinations of 2011 would have occurred as of the beginning of such year, the Group would have generated a turnover of CHF 2,855.8 million and an operative result of CHF 413.0 million in 2011.

6.5 RECONCILIATION OF CASH FLOWS USED FOR/FROM BUSINESS COMBINATIONS, NET OF CASH

2011 IN MILLIONS OF CHF	COST OF THE ACQUISITION	NET CASH ACQUIRED	SUBTOTAL	CHANGES IN ACCOUNTS PAYABLES	NET CASH FLOW
Interbaires and other, Buenos Aires – Argentina	(753.9)	18.9	(735.0)	–	(735.0)
Sovenex SAS, Martinique – France	(7.0)	2.3	(4.7)	2.2	(2.5)
Network Italia Edicole, Milan – Italy	–	–	–	(4.4)	(4.4)
Alliance, San Juan – Puerto Rico	–	–	–	(0.9)	(0.9)
Other	(0.4)	–	(0.4)	–	(0.4)
Total	(761.3)	21.2	(740.1)	(3.1)	(743.2)

7. NET SALES

Net sales by product categories:

IN MILLIONS OF CHF	2012	2011
Perfumes and Cosmetics	831.2	656.6
Confectionery, Food and Catering	528.6	426.7
Wine and Spirits	514.9	416.3
Literature and Publications	235.1	236.0
Watches, Jewelry and Accessories	288.1	242.9
Fashion, Leather and Baggage	245.3	213.2
Tobacco goods	210.6	180.4
Electronics	94.9	81.7
Toys, Souvenirs and other goods	113.4	107.1
Total	3,062.1	2,560.9

Net sales by market sector:

IN MILLIONS OF CHF	2012	2011
Duty free	2,107.0	1,690.3
Duty paid	955.1	870.6
Total	3,062.1	2,560.9

Net sales by channel:

IN MILLIONS OF CHF	2012	2011
Airports	2,724.8	2,258.2
Cruise liners and seaports	102.9	98.0
Railway stations and other	155.5	118.0
Downtown hotels and resorts	78.9	86.7
Total	3,062.1	2,560.9

8. COST OF SALES

Cost of sales are recognized when the Company sells a product and comprise the purchase price and the cost incurred until the product arrives at the warehouse, i.e.

import duties, transport and third parties handling cost as well as inventory valuation adjustments and inventory differences.

9. SELLING EXPENSES

IN MILLIONS OF CHF	2012	2011
Concession fees and rents	(659.9)	(558.8)
Credit card commissions	(38.3)	(31.2)
Advertising and commission expenses	(18.2)	(13.9)
Packaging materials	(10.2)	(8.6)
Other selling expenses	(12.7)	(10.9)
Selling expenses	(739.3)	(623.4)
Concession and rental income	14.3	14.6
Commission income	1.8	2.0
Commercial services and other selling income	29.0	27.1
Selling income	45.1	43.7
Total	(694.2)	(579.7)

10. NUMBER OF RETAIL SHOP CONCESSIONS

Dufrey Group operates more than 1,200 retail shops in 43 countries at the reporting date. Dufrey has entered into concession arrangements with operators of airports, seaports, railway stations etc. to operate these retail shops. The concession fees are usually variable based on sales level or number of passengers.

The concession providers grant the right to sell a pre-defined assortment of products to travelers during the concession period as defined in the respective arrangements.

The arrangements typically define among other aspects:

- duration
- nature of remuneration
- product categories to be sold
- location of the shops
- normal fee and minimal concession fee

They may comprise of one or several shops and are awarded in a public or private tender or in a negotiated transaction.

11. PERSONNEL EXPENSES

IN MILLIONS OF CHF	2012	2011
Salaries and wages	(358.9)	(302.5)
Social security expenses	(69.2)	(56.6)
Retirement benefits (defined contribution plans)	(3.0)	(3.2)
Retirement benefits (defined benefit plans)	(2.6)	(1.8)
Other personnel expenses	(41.0)	(38.5)
Total	(474.7)	(402.6)

12. GENERAL EXPENSES

IN MILLIONS OF CHF	2012	2011
Repairs, maintenance and utilities	(40.6)	(33.6)
Legal, consulting and audit fees	(40.0)	(35.1)
Premises	(25.0)	(20.8)
EDP and IT expenses	(19.6)	(18.0)
Taxes, other than income taxes	(18.5)	(12.1)
Office and administration	(17.7)	(16.3)
Travel, car, entertainment and representation	(17.0)	(16.1)
Franchise fees and commercial services	(13.0)	(10.7)
PR and advertising	(9.5)	(9.4)
Bank expenses	(6.7)	(4.6)
Insurances	(6.1)	(5.4)
Total	(213.7)	(182.1)

13. DEPRECIATION, AMORTIZATION AND IMPAIRMENT

IN MILLIONS OF CHF	2012	2011
Depreciation	(62.3)	(55.2)
Impairment	(2.8)	(3.6)
Subtotal (note 19)	(65.1)	(58.8)
Amortization	(103.2)	(72.4)
Impairment	-	(0.3)
Subtotal (note 21)	(103.2)	(72.7)
Total	(168.3)	(131.5)

14. OTHER OPERATIONAL RESULT

Other operational expenses and other operational income include non-recurring transactions, impairments of financial assets and changes in provisions.

IN MILLIONS OF CHF	2012	2011
Acquisition-related costs	(6.7)	(11.3)
Consulting fees, expenses related to projects and start-ups	(9.1)	(6.3)
Closing or rebranding of shops; restructuring of operations	(6.4)	(3.2)
Increase of provisions	(4.8)	(2.2)
Impairment of financial assets	(0.5)	(1.2)
Losses on sale of non-current assets	(0.1)	(0.3)
Other expenses	(5.9)	(4.6)
Subtotal other operational expenses	(33.5)	(29.1)

IN MILLIONS OF CHF	2012	2011
Gain on sale of non-current assets	0.1	1.7
Recovery of write offs / release of allowances	0.2	-
Litigation income	1.2	-
Other income	1.9	0.5
Subtotal other operational income	3.4	2.2

IN MILLIONS OF CHF	2012	2011
Other operational expenses	(33.5)	(29.1)
Other operational income	3.4	2.2
Other operational result	(30.1)	(26.9)

15. INTEREST

IN MILLIONS OF CHF	2012	2011
Interest expense	(64.3)	(42.2)
Amortization of arrangement fees	(13.4)	(6.9)
Interest on discounted financial liabilities	(0.1)	(0.2)
Other finance expenses	(1.2)	(5.9)
Interest expense on financial liabilities	(79.0)	(55.2)
Interest on non-financial instruments	(0.5)	-
Total interest expense	(79.5)	(55.2)
Interest income on short-term deposits	1.3	4.1
Total interest income	1.3	4.1

16. INCOME TAXES

INCOME TAX RECOGNIZED IN THE CONSOLIDATED INCOME STATEMENT

IN MILLIONS OF CHF	2012	2011
Current income taxes	(61.2)	(41.7)
of which corresponding to the current period	(61.6)	(43.1)
of which adjustments recognized in relation to prior years	0.4	1.4
Deferred income taxes	22.1	13.5
of which related to the origination or reversal of temporary differences	23.1	13.5
of which adjustments recognized in relation to prior years	-	0.3
of which adjustments due to change in tax rates	(1.0)	(0.3)
Total	(39.1)	(28.2)

IN MILLIONS OF CHF	2012	2011
Consolidated earnings before income tax (EBT)	197.3	163.1
Expected tax rate in %	16.2%	17.0%
Tax at the expected rate	(31.9)	(27.7)
EFFECT OF:		
Income not subject to income tax	8.6	8.3
Different tax rates for subsidiaries in other jurisdictions	7.7	6.0
Different tax regime for sale of subsidiaries	0.1	0.2
Non deductible expenses	(6.5)	(8.4)
Current year tax loss carry-forwards not recognized	(8.9)	(0.7)
Non recoverable withholding taxes	(6.7)	(6.7)
Adjustments recognized in relation to prior year	0.4	1.4
Other items	(1.9)	(0.6)
Total	(39.1)	(28.2)

The expected tax rate approximates the weighted average based on the EBT, instead of net sales as in prior year, of the countries where Dufry is active. In 2012, there have been no significant changes in the individual tax rates of the countries where Dufry was active.

The comparative figures for 2011 have been adjusted to reflect the above mentioned changes accordingly.

CURRENT TAX ASSETS AND LIABILITIES

IN MILLIONS OF CHF	2012	2011
Income tax receivables	8.3	3.4
Income tax payables	(10.8)	(14.2)
Total	(2.5)	(10.8)

Income tax receivables or payables for the current and prior period are measured at the amount expected to be recovered from or paid to the tax authorities.

The tax rates and tax laws used to compute the amounts are those that are enacted at the reporting date.

DEFERRED INCOME TAX RECOGNIZED IN OTHER
 COMPREHENSIVE INCOME

IN MILLIONS OF CHF	2012	2011
ARISING ON INCOME AND EXPENSES RECOGNIZED IN OTHER COMPREHENSIVE INCOME:		
Net gain/(loss) on hedge of net investment	(0.8)	9.9
Cash flow hedges	(0.1)	(0.1)
Total	(0.9)	9.8

INCOME TAX RECOGNIZED DIRECTLY IN EQUITY

IN MILLIONS OF CHF	2012	2011
CURRENT TAX		
Current tax effect on share based payments	-	3.5
Subtotal	-	3.5
DEFERRED TAX		
Tax effect on share based payments	2.1	(3.7)
Tax effect on treasury shares	-	1.5
Subtotal	2.1	(2.2)
Total	2.1	1.3

17. EARNINGS PER SHARE

BASIC

Basic earnings per share are calculated by dividing the net earnings attributable to equity holders of the parent by the weighted average number of shares outstanding during the year.

IN MILLIONS OF CHF/QUANTITY	2012	2011
Net earnings attributable to equity holders of the parent	122.4	111.9
Weighted average number of ordinary shares outstanding	27,447.0	26,872.8
Basic earnings per share in CHF	4.46	4.16

DILUTED

Diluted earnings per share are calculated by dividing the net earnings attributable to equity holders of the parent by the weighted average number of ordinary shares outstanding

during the year plus the weighted average number of ordinary shares that would be issued on the conversion of all the dilutive potential ordinary shares into ordinary shares.

IN MILLIONS OF CHF/QUANTITY	2012	2011
Net earnings attributable to equity holders of the parent	122.4	111.9
Weighted average number of ordinary shares outstanding adjusted for the effect of dilution	27,782.0	26,872.8
Diluted earnings per share in CHF	4.41	4.16

EARNINGS PER SHARE ADJUSTED FOR AMORTIZATION (CASH EPS)

Dufrey is presenting an adjusted EPS, so called Cash EPS, where the net earnings attributable to equity holders of the parent are adjusted by the amortization effect generated by the intangible assets identified during the purchase

price allocations of past acquisitions. With this Cash EPS, Dufrey aims to facilitate the comparison at EPS level with other companies not having performed such acquisition activities.

IN MILLIONS OF CHF/QUANTITY	2012	2011
Net earnings attributable to equity holders of the parent	122.4	111.9
ADJUSTED FOR:		
Dufrey's share of the amortization in respect of acquisitions	82.8	57.3
Adjusted net earnings	205.2	169.2
Weighted average number of ordinary shares outstanding	27,447.0	26,872.8
EPS adjusted for amortization (cash EPS) in CHF	7.48	6.30

WEIGHTED AVERAGE NUMBER OF ORDINARY SHARES

IN THOUSANDS	2012	2011
Outstanding shares	27,573.2	26,976.2
Less treasury shares	(126.2)	(103.4)
Used for calculation of basic earnings per share	27,447.0	26,872.8
EFFECT OF DILUTION:		
Share options	335.0	-
Used for calculation of earnings per share adjusted for the effect of dilution	27,782.0	26,872.8

For movements in shares see note 29.2 Equity, 30.1 Share-based payment and 30.2 Treasury shares.

18. COMPONENTS OF OTHER COMPREHENSIVE INCOME

2012 IN MILLIONS OF CHF	ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT			NON- CONTROLLING INTERESTS	TOTAL EQUITY
	Hedging & re- valuation reserves	Translation reserves	Total		
Exchange differences on translating foreign operations	-	(28.8)	(28.8)	(2.3)	(31.1)
Net gain/(loss) on hedge of net investment in foreign operations	-	6.3	6.3	-	6.3
Income tax effect	-	(0.8)	(0.8)	-	(0.8)
Subtotal	-	5.5	5.5	-	5.5
Changes in the fair value of interest rate swaps held as cash flow hedges	1.0	-	1.0	-	1.0
Income tax effect	(0.1)	-	(0.1)	-	(0.1)
Subtotal	0.9	-	0.9	-	0.9
Other comprehensive income (loss)	0.9	(23.3)	(22.4)	(2.3)	(24.7)
2011 IN MILLIONS OF CHF	ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT			NON- CONTROLLING INTERESTS	TOTAL EQUITY
	Hedging & re- valuation reserves	Translation reserves	Total		
Exchange differences on translating foreign operations	-	95.2	95.2	3.0	98.2
Net gain/(loss) on hedge of net investment in foreign operations	-	(82.7)	(82.7)	-	(82.7)
Income tax effect	-	9.9	9.9	-	9.9
Subtotal	-	(72.8)	(72.8)	-	(72.8)
Changes in the fair value of interest rate swaps held as cash flow hedges	1.1	-	1.1	-	1.1
Income tax effect	(0.1)	-	(0.1)	-	(0.1)
Subtotal	1.0	-	1.0	-	1.0
Other comprehensive income (loss)	1.0	22.4	23.4	3.0	26.4

19. PROPERTY, PLANT AND EQUIPMENT

2012 IN MILLIONS OF CHF	LEASEHOLD IMPROVEMENTS	FURNITURE FIXTURE	COMPUTER HARDWARE	VEHICLES	WORK IN PROGRESS	TOTAL
AT COST						
Balance at January 1, 2012	233.6	172.7	51.4	7.4	29.3	494.4
Business combinations (note 6)	5.3	0.5	0.4	0.2	–	6.4
Additions (note 20)	17.0	9.3	5.5	0.9	47.3	80.0
Disposals	(8.0)	(7.5)	(1.4)	(0.5)	(0.1)	(17.5)
Reclassification within classes	24.6	18.2	0.4	0.1	(43.3)	–
Reclassification to intangible assets	(0.4)	–	–	–	–	(0.4)
Currency translation adjustment	(5.0)	(5.7)	(1.1)	(0.2)	(0.2)	(12.2)
Balance at December 31, 2012	267.1	187.5	55.2	7.9	33.0	550.7
ACCUMULATED DEPRECIATION						
Balance at January 1, 2012	(101.8)	(101.3)	(34.9)	(5.1)	–	(243.1)
Additions (note 13)	(31.4)	(23.9)	(6.2)	(0.8)	–	(62.3)
Disposals	5.8	7.0	1.4	0.5	–	14.7
Currency translation adjustment	1.1	3.9	0.7	–	–	5.7
Balance at December 31, 2012	(126.3)	(114.3)	(39.0)	(5.4)	–	(285.0)
IMPAIRMENT						
Balance at January 1, 2012	(3.0)	(1.2)	(0.6)	–	(0.4)	(5.2)
Impairment (note 13)	(2.0)	(1.2)	–	–	0.4	(2.8)
Disposals	1.5	0.3	–	–	–	1.8
Currency translation adjustments	–	0.3	–	–	–	0.3
Balance at December 31, 2012	(3.5)	(1.8)	(0.6)	–	–	(5.9)
2011 IN MILLIONS OF CHF	LEASEHOLD IMPROVEMENTS	FURNITURE FIXTURE	COMPUTER HARDWARE	VEHICLES	WORK IN PROGRESS	TOTAL
AT COST						
Balance at January 1, 2011	205.2	156.9	43.4	7.0	16.0	428.5
Business combinations (note 6)	6.6	0.8	0.8	0.1	7.2	15.5
Additions (note 20)	17.6	12.4	6.8	0.9	25.5	63.2
Disposals	(7.7)	(6.1)	(0.5)	(0.6)	(0.4)	(15.3)
Reclassification within classes	11.5	8.1	0.6	–	(20.2)	–
Reclassification to intangible assets	–	–	–	–	(0.1)	(0.1)
Currency translation adjustment	0.4	0.6	0.3	–	1.3	2.6
Balance at December 31, 2011	233.6	172.7	51.4	7.4	29.3	494.4
ACCUMULATED DEPRECIATION						
Balance at January 1, 2011	(83.7)	(83.5)	(29.3)	(4.7)	–	(201.2)
Additions (note 13)	(25.3)	(23.0)	(6.0)	(0.9)	–	(55.2)
Disposals	7.2	5.5	0.4	0.6	–	13.7
Currency translation adjustment	–	(0.3)	–	(0.1)	–	(0.4)
Balance at December 31, 2011	(101.8)	(101.3)	(34.9)	(5.1)	–	(243.1)
IMPAIRMENT						
Balance at January 1, 2011	(1.1)	(0.1)	(0.2)	–	–	(1.4)
Impairment (note 13)	(2.0)	(0.8)	(0.4)	–	(0.4)	(3.6)
Currency translation adjustment	0.1	(0.3)	–	–	–	(0.2)
Balance at December 31, 2011	(3.0)	(1.2)	(0.6)	–	(0.4)	(5.2)
CARRYING AMOUNT:						
At December 31, 2012	137.3	71.4	15.6	2.5	33.0	259.8
At December 31, 2011	128.8	70.2	15.9	2.3	28.9	246.1

19.1 IMPAIRMENT OF PROPERTY, PLANT AND EQUIPMENT

The impairment loss in 2012 relates mainly to certain shops in Italy (CHF 1.1 million) and USA (CHF 1.3 million), The impairment loss in 2011 relates mainly to certain shops in Europe (CHF 1.3 million) and USA (CHF 1.7 million).

20. CASH FLOW USED FOR PURCHASE OF PROPERTY, PLANT AND EQUIPMENT

IN MILLIONS OF CHF	2012	2011
Payables for capital expenditure at the beginning of the period	(15.0)	(14.0)
Business combinations (note 6)	-	(2.9)
Additions of property, plant and equipment (note 19)	(80.0)	(63.2)
Payables for capital expenditure at the end of the period	10.8	15.0
Currency translation adjustment	0.3	0.1
Total Cash Flow	(83.9)	(65.0)

21. INTANGIBLE ASSETS

2012 IN MILLIONS OF CHF	CONCESSION RIGHTS					TOTAL
	Indefinite lives	Finite lives	BRANDS	GOODWILL	OTHER	
AT COST						
Balance at January 1, 2012	61.2	1,337.2	158.9	715.3	81.5	2,354.1
Business combinations (note 6)	-	64.8	-	10.0	-	74.8
Additions (note 22)	-	7.0	-	-	19.2	26.2
Disposals	-	-	-	(0.8)	(0.1)	(0.9)
Reclassifications from property, plant and equipment	-	(0.1)	-	-	0.5	0.4
Currency translation adjustment	(0.8)	(32.4)	(0.1)	(17.1)	(1.5)	(51.9)
Balance at December 31, 2012	60.4	1,376.5	158.8	707.4	99.6	2,402.7
ACCUMULATED AMORTIZATION						
Balance at January 1, 2012	-	(234.6)	-	-	(39.7)	(274.3)
Additions (note 13)	-	(90.6)	-	-	(12.6)	(103.2)
Currency translation adjustment	-	6.7	-	-	1.0	7.7
Balance at December 31, 2012	-	(318.5)	-	-	(51.3)	(369.8)
IMPAIRMENT						
Balance at January 1, 2012	-	(0.4)	-	(0.8)	-	(1.2)
Disposals	-	-	-	0.8	-	0.8
Currency translation adjustment	-	0.1	-	-	-	0.1
Balance at December 31, 2012	-	(0.3)	-	-	-	(0.3)

2011 IN MILLIONS OF CHF	CONCESSION RIGHTS					TOTAL
	Indefinite lives	Finite lives	BRANDS	GOODWILL	OTHER	
AT COST						
Balance at January 1, 2011	62.5	769.2	158.9	338.5	58.1	1,387.2
Business combinations (note 6)	-	460.7	-	306.3	0.7	767.7
Additions (note 22)	-	1.2	-	-	22.7	23.9
Disposals	-	(0.8)	-	-	(1.3)	(2.1)
Reclassification	-	-	-	-	0.1	0.1
Currency translation adjustment	(1.3)	106.9	-	70.5	1.2	177.3
Balance at December 31, 2011	61.2	1,337.2	158.9	715.3	81.5	2,354.1
ACCUMULATED AMORTIZATION						
Balance at January 1, 2011	-	(168.4)	-	-	(29.1)	(197.5)
Additions (note 13)	-	(61.5)	-	-	(10.9)	(72.4)
Disposals	-	0.3	-	-	1.0	1.3
Currency translation adjustment	-	(5.0)	-	-	(0.7)	(5.7)
Balance at December 31, 2011	-	(234.6)	-	-	(39.7)	(274.3)
IMPAIRMENT						
Balance at January 1, 2011	-	(0.3)	-	(0.8)	-	(1.1)
Additions (note 13)	-	-	-	-	(0.3)	(0.3)
Disposals	-	-	-	-	0.2	0.2
Currency translation adjustment	-	(0.1)	-	-	0.1	-
Balance at December 31, 2011	-	(0.4)	-	(0.8)	-	(1.2)
CARRYING AMOUNT:						
At December 31, 2012	60.4	1,057.7	158.8	707.4	48.3	2,032.6
At December 31, 2011	61.2	1,102.2	158.9	714.5	41.8	2,078.6

ADDITIONS THROUGH BUSINESS COMBINATIONS

IN MILLIONS OF CHF	GOODWILL		CONCESSION RIGHTS	
	31.12.2012	31.12.2011	31.12.2012	31.12.2011
Regstaer, Moscow – Russia (note 6.1)	10.0	-	64.8	-
Interbaires and other, Buenos Aires – Argentina (note 6.3)	-	305.5	-	454.7
Sovenex, Martinique – France (note 6.4)	-	0.8	-	6.0
Total	10.0	306.3	64.8	460.7

21.1 IMPAIRMENT TEST

Concession rights with indefinite useful lives, as well as brands and goodwill are subject to impairment testing each year. Concession rights with finite useful lives are tested for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable.

21.1.1 Impairment test of goodwill

For the purpose of impairment testing, goodwill recognized from business combinations has been allocated to the following cash generating units (CGU's). These groups also reflect the reportable segments that are expected to benefit from the synergies of the business combinations:

IN MILLIONS OF CHF

EMEA & Asia
America I
America II
United States & Canada
Total carrying amount of goodwill

31.12.2012

31.12.2011

99.6

394.1

138.3

75.4

707.4

64.9

431.4

141.9

76.3

714.5

The recoverable amounts of goodwill for each of the above group of CGU's have been determined based on value-in-use calculations. Such calculations are based on business plans approved by senior management and use cash flow projections covering a five-year period as well as a discount rate, which represents the weighted average cost of capital (WACC) adjusted for regional specific risks.

Cash flows beyond that five-year period have been extrapolated using a steady growth rate that does not exceed

the long-term average growth rate for the respective markets in which these CGU's operate. The discounted cash flow model uses net sales as a basis to determine the free cash flow and the value assigned. Net sales projections are based on actual net sales achieved in the year 2012 and latest estimations for the projected years. The intersegment results of the global distribution centers have been assigned/allocated to the respective geographical segments.

GOODWILL	POST TAX DISCOUNT RATES		PRE-TAX DISCOUNT RATES		GROWTH RATES FOR NET SALES	
	2012	2011	2012	2011	2012	2011
Europe	-	6.30%	-	8.48%	-	4.5-9.3%
Africa	-	8.10%	-	9.15%	-	6.0-11.7%
Eurasia	-	6.22%	-	6.78%	-	8.0-22.0%
EMEA & Asia	7.17%	-	7.82%	-	1.9-9.6%	-
America I	8.38%	7.21%	9.40%	8.21%	3.8-9.4%	4.5-12%
America II	7.67%	7.60%	9.22%	9.12%	2.0-18.8%	5.2-38.1%
United States & Canada	5.45%	5.03%	6.89%	6.83%	2.6-13.1%	2.4-10.9%

As basis for the calculation of these discount rates, the following risk free interest rates have been used (derived from prime 10-year bonds rates): CHF 1.23%, EUR 2.32%, USD 2.32% [2011: CHF 0.73%, EUR 1.87%, USD 1.97%].

For the calculation of the discount rates and WACC (weighted average cost of capital), the company used the following relevered beta:

	2012	2011
Beta factor	0.64	0.84

Sensitivity to changes in assumptions

Management believes that any reasonably possible change in the key assumptions, on which the recoverable amounts are based, would not cause the respective carrying amount to exceed its recoverable amount, except for Region America I where the actual recoverable amount

exceeds its carrying amount by CHF 256.9, but where a reduction of the gross margin by 1% would lead to an impairment of CHF 5.4 million. The key assumptions used for the determination of the value-in-use are the same as the ones described below for concession rights.

21.1.2 Impairment test of concession rights with indefinite useful lives

Concession rights are tested for impairment purposes at company level, which represents the cash generating unit. For presentation purposes the CGU's are grouped into business units. A business unit is a part of Dufrey's busi-

ness segments. The following table illustrates the existing business units with concessions rights with indefinite useful life:

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Italy	48.4	48.8
Middle East and India	12.0	12.4
Total carrying amount of concession rights	60.4	61.2

The recoverable amounts for each of the CGU's have been determined based on value-in-use calculations. Such calculations are based on business plans approved by senior management and use cash flow projections covering a five-year period as well as a discount rate, which represents the weighted average cost of capital (WACC) adjusted for local specific risks.

Cash flows beyond that five-year period have been extrapolated using a steady growth rate that does not exceed the long-term average growth rate for the respective markets in which these CGU's operate. The discounted cash flow model uses net sales as a basis to determine the free cash flow and subsequently the value assigned. Net sales projections are based on actual net sales achieved in year 2012 and latest estimations for the years thereafter.

The key assumptions used for determining the recoverable amounts for these business units are:

CONCESSION RIGHTS	POST TAX DISCOUNT RATES		PRE-TAX DISCOUNT RATES ¹		GROWTH RATES FOR NET SALES	
	2012	2011	2012	2011	2012	2011
Italy	7.56%	6.19%	8.85%	7.40%	3.0-5.2%	1.9-5.9%
Middle East and India	6.39%	6.09%	6.39%	6.09%	3.0-5.3%	8.9-9.7%

¹ Based on the country in which the concession is located

Sensitivity to changes in assumptions

The actual recoverable amount for the CGU subject to impairment testing exceeds its carrying amount by CHF 509.7 million (2011: CHF 434.0 million). With regard to the assessment of value-in-use of the CGU, management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of the concession rights to materially exceed its recoverable amount.

21.1.3 Key assumptions used for value-in-use calculations

The calculation of value-in-use is most sensitive to the following assumptions:

- Sales growth
- Gross margin and suppliers prices
- Concession fee levels
- Discount rates
- Growth rate used to extrapolate

Sales growth

Sales growth is estimated based on several factors. First Management takes into consideration statistics published by external experts, such as Air4cast or ACI (Airports Council International) to estimate the development of international passenger traffic per airport or country where Dufrey is active. Management also takes into consideration specific price inflation factors of the country, cross currency effect and the expected potential to capture clients (penetration) per business segment.

Gross margins

The expected gross margins are based on average product assortment values estimated by the management for the budget 2013. These values are maintained over the planning period or where specific actions are planned, these values have been increased or decreased by up to 1% over the 5 year planning horizon compared to the historical data. The gross margin is also affected by supplier's prices. Estimates are obtained from global negotiations held with the main suppliers for the products and countries for which products are sourced, as well as data relating to specific commodities during the months before the reporting date.

Concession fee levels

These assumptions are important because, as well as using specific economic sector data for growth rates (as noted below), management assesses how the position of the CGU, relative to its competitors, might change over the projected period. For the CGU's subject to a value-in-use calculation, management expects the competitive position to remain stable over the budget period.

Discount rates

Several factors affect the discount rates:

- For the financial debt part, the rate is based on the average yield of the past 5 years of the respective ten-year government bond and is increased by the company's effective bank margin and adjusted by the effective blended tax rate of the respective CGU.
- For the equity part, a 5% equity risk premium is added to the base rate commented above and adjusted by the Beta of Dufrey's peer group.

The same methodology is used by management to determine the discount rate used in discounted cash flow (DCF) valuations, which are a key instrument to assess business potential of new or additional investment proposals.

The Group has used a growth rate of 2% to extrapolate the cash flow projections beyond the period covered by the most recent forecasts.

21.1.4 Brands

The brand name Dufrey is not allocated to any specific CGU for impairment testing purpose, but to a group of CGU's. The brand name Hudson is allocated only to the CGU's of Hudson. Management believes that the synergies from the brands reflecting the economic reality are in accordance with these two groupings.

The recoverable amount is determined based on the Relief from the Royalty method that considers a steady royalty stream of 0.3% post tax of the net sales projected of Dufrey (without Hudson) and a steady royalty stream of 0.9% post tax of the net sales projected of Hudson. The net sales projections cover a period of five years (2013-2017) with year on year growth rates between 2.9% and 12.6% (2011: 4.7%-21.0%) (budget). These growth rates do not exceed the long-term average growth rate for Dufrey Group. The discount rate of 5.9% (2011: 5.0%) represents the weighted average cost of capital (WACC) at Group level. The recoverable amount exceeds the carrying amount by CHF 265.7 million (2011: CHF 221.6 million).

22. CASH FLOWS USED FOR PURCHASE OF INTANGIBLE ASSETS

IN MILLIONS OF CHF	2012	2011
Payables for capital expenditure at January 1	(6.9)	(12.8)
Additions of intangible assets (note 21)	(26.2)	(23.9)
Payables for capital expenditure at December 31	4.4	6.9
Currency translation adjustment	0.1	(0.2)
Total Cash Flow	(28.6)	(30.0)

23. DEFERRED TAX ASSETS AND LIABILITIES

Temporary differences arise from the following positions:

IN MILLIONS OF CHF	31.12.2012	31.12.2011
DEFERRED TAX ASSETS		
Property, plant and equipment	8.1	8.5
Intangible assets	76.4	79.0
Provisions and other payables	30.3	19.9
Tax loss carry-forward	34.7	38.6
Other	18.1	16.3
Total	167.6	162.3
DEFERRED TAX LIABILITIES		
Property, plant and equipment	(5.4)	(1.3)
Intangible assets	(165.3)	(160.7)
Provisions and other payables	(3.2)	(16.6)
Other	(5.7)	(5.7)
Total	(179.6)	(184.3)
Deferred tax liabilities net	(12.0)	(22.0)

There are no temporary differences associated with investments in subsidiaries, for which deferred tax liabilities need to be recognized.

Deferred tax balances are presented in the consolidated statement of financial position as follows:

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Deferred tax assets	153.0	146.5
Deferred tax liabilities	(165.0)	(168.5)
Balance at the end of the period	(12.0)	(22.0)

Reconciliation of movements to the deferred taxes:

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Changes in deferred tax assets	6.5	8.7
Changes in deferred tax liabilities	3.5	(22.2)
Business combinations (notes 6.1 – 6.3 – 6.4)	13.2	33.1
Currency translation adjustment	(1.1)	(6.1)
Deferred tax income (expense) at the end of the period	22.1	13.5

Tax loss carry-forwards

Certain subsidiaries incurred tax losses, which according to the local tax legislation gives rise to a tax credit usable in future tax periods. However, the use of this tax benefit can be limited in time (expiration) and by the ability of the respective subsidiary to generate enough taxable profits in future.

Deferred tax assets relating to tax loss carry-forwards or temporary differences are recognized when it is probable that such tax credits can be utilized in the future in accordance with the budget 2013 approved by the Board of Directors and the projections prepared by management for these entities.

The unrecognized tax loss carry-forwards by expiry date are as follows:

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Expiring within 1 to 3 years	3.4	4.0
Expiring within 4 to 7 years	41.8	42.6
Expiring after 7 years	95.2	82.3
With no expiration limit	15.2	15.0
Total	155.6	143.9

24. OTHER NON-CURRENT ASSETS

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Guarantee deposits	14.0	12.9
Loans and contractual receivables	15.9	18.3
Other	8.8	8.5
Subtotal	38.7	39.7
Allowances	(1.8)	(1.9)
Total	36.9	37.8

Other non-current assets have maturities exceeding 12 months from initial recognition.

MOVEMENT IN ALLOWANCES:

IN MILLIONS OF CHF	2012	2011
Balance at the beginning of the period	(1.9)	(2.0)
Creation	(0.1)	-
Utilization	0.1	-
Unused amounts reversed	0.1	0.1
Currency translation adjustment	-	-
Balance at the end of the period	(1.8)	(1.9)

25. INVENTORIES

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Purchased inventories at cost	441.5	453.8
Inventory allowances ¹	(20.4)	(21.8)
Total	421.1	432.0

¹ The inventory impaired has a book value of CHF 23.4 million (2011: CHF 24.6 million)

CASH FLOW USED FOR INCREASE/FROM DECREASE
IN INVENTORIES:

IN MILLIONS OF CHF	2012	2011
Balance at the beginning of the period	453.8	314.9
Balance at the end of the period	441.5	453.8
Gross change	12.3	(138.9)
Business combinations	7.7	55.5
Impairments and other non-cash transactions	(4.2)	(8.0)
Currency translation adjustment	(13.2)	21.5
Cash Flow – (Increase) /decrease in inventories	2.6	(69.9)

Cost of sales includes inventories written down to net realizable value and inventory differences of CHF 15.6 million (2011: CHF 17.9 million).

26. TRADE AND CREDIT CARD RECEIVABLES

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Trade receivables	15.3	23.7
Credit card receivables	45.1	24.1
Gross	60.4	47.8
Allowances	(0.9)	(0.8)
Net	59.5	47.0

Trade receivables and credit card receivables are stated at their nominal value less allowances for doubtful amounts. These allowances are established based on an individual evaluation when collection appears to be no longer probable.

AGING ANALYSIS OF TRADE RECEIVABLES

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Not due	9.6	12.8
OVERDUE:		
Up to 30 days	1.9	5.8
31 to 60 days	0.3	1.7
61 to 90 days	2.6	1.6
More than 90 days	0.9	1.8
Total overdue	5.7	10.9
Trade receivables, gross	15.3	23.7

MOVEMENT IN ALLOWANCES

IN MILLIONS OF CHF	2012	2011
Balance at the beginning of the period	(0.8)	(0.4)
Creation	(0.1)	(0.4)
Balance at the end of the period	(0.9)	(0.8)

27. OTHER ACCOUNTS RECEIVABLE

IN MILLIONS OF CHF	31.12. 2012	31.12. 2011
Sales tax and other tax credits	35.9	41.7
Receivables for refund from suppliers	33.3	30.8
Receivables from subtenants and local business partners	16.2	14.5
Prepayments	12.4	13.4
Accrued concession fees and rental income	8.0	13.3
Guarantee deposits	6.9	1.7
Personnel receivables	1.5	1.9
Accrued income	1.3	1.1
Derivative financial assets ¹	0.5	0.4
Loans receivable	0.2	0.2
Other	10.5	12.2
Total	126.7	131.2
Allowances	(6.3)	(3.9)
Total	120.4	127.3

¹ See note 38 Financial instruments

MOVEMENT IN ALLOWANCES

IN MILLIONS OF CHF	2012	2011
Balance at the beginning of the period	(3.9)	(1.6)
Creation	(2.5)	(2.0)
Release	0.1	-
Utilized	0.1	(0.4)
Currency translation adjustment	0.1	0.1
Balance at the end of the period	(6.3)	(3.9)

28. CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of cash on hand and banks as well as short-term deposits at banks with maturity of 90 days or less.

Cash and cash equivalents at the end of the reporting period include CHF 20.8 million (2011: CHF 6.1 million) held by subsidiaries operating in countries with exchange controls or other legal restrictions on money transfer.

29. EQUITY

29.1 ISSUED CAPITAL

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Share capital	148.4	134.9
Share premium	1,207.0	934.5
Total	1,355.4	1,069.4

29.1.1 Fully paid ordinary shares

IN MILLIONS OF CHF	NUMBER OF SHARES	SHARE CAPITAL	SHARE PREMIUM
Balance at January 1, 2011	26,976,203	134.9	934.2
Release of accrued share issuance costs	-	-	2.6
Reclassification to reserves	-	-	(2.3)
Balance at December 31, 2011	26,976,203	134.9	934.5
Issue of shares	2,697,620	13.5	272.5
Balance at December 31, 2012	29,673,823	148.4	1,207.0

29.2 AUTHORIZED AND CONDITIONAL SHARE CAPITAL

AUTHORIZED SHARE CAPITAL	NUMBER OF SHARES	IN THOUSANDS OF CHF
Balance at January 1, 2011	-	-
Balance at December 31, 2011	-	-
Increase of authorized share capital	5,395,241	26,976
Utilized October 11, 2012	(2,697,620)	(13,488)
Balance at December 31, 2012	2,697,621	13,488

CONDITIONAL SHARE CAPITAL	NUMBER OF SHARES	IN THOUSANDS OF CHF
Balance at January 1, 2011	567,296	2,836
Balance at December 31, 2011	567,296	2,836
Increase of conditional share capital	2,130,324	10,652
Balance at December 31, 2012	2,697,620	13,488

Share capital increase

On October 11, 2012, Dufry AG utilized part of its authorized share capital and placed 2,697,620 new registered shares representing 9.99% of the total shares. After this share issuance, the share capital of the company amounts to CHF 148,369,115. Using an accelerated book building procedure the company offered the new shares as a private placement in Switzerland and to certain qualifying institutional inves-

tors outside of Switzerland. Dufry received for this offering a price of CHF 109 per share, resulting in gross proceeds of CHF 294 million, which are planned to be used to finance the acquisition of the Folli Follie Travel Retail operations (see note 39). The trading of the offered shares on the SIX Swiss Exchange commenced on October 15, 2012. The share issuance costs related with this transaction amount to CHF 8.0 million and have been presented in equity.

29.3 RESERVES

29.3.1 Hedging and revaluation reserves

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Balance at the beginning of the year	(0.9)	(1.9)
Gain/(loss) arising on changes in fair value of financial instruments:		
– Interest rate swaps entered for as cash flow hedges	1.0	1.1
Related income tax	(0.1)	(0.1)
Balance at the end of the year	–	(0.9)

There were no gains or losses arising on changes in fair value of hedging instruments reclassified from equity into consolidated income statement during the year.

29.3.2 Translation reserves

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Balance at the beginning of the year	(176.6)	(199.0)
Exchange differences arising on translating the foreign operations (attributed to equity holders of parent)	(28.8)	95.2
Net gain/(loss) on hedge of net investments in foreign operations (note 32)	6.3	(82.7)
Income tax related to net gains/(losses) on hedge of net investments in foreign operations	(0.8)	9.9
Balance at the end of the year	(199.9)	(176.6)

Exchange differences arising from the translation of the results and net assets of the Group's foreign operations from their functional currencies to the Group's presentation currency (i.e. CHF) are recognized directly in other comprehensive income and accumulated in the translation reserves. Exchange differences previously accumulated in the translation reserves (in respect of translating the net assets of foreign operations) are reclassified to the consolidated income statement on the disposal of the foreign operation.

Foreign exchange gains and losses on financing instruments that are designated as hedging instruments for net investments in foreign operations are included in the translation reserves.

29.3.3 Retained earnings

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Balance at the beginning of the year	(8.4)	(105.8)
Net earnings attributable to equity holders of the parent	122.4	111.9
Distribution of treasury shares	–	(27.7)
Share-based payments	8.8	9.6
Tax effect on equity transactions	2.1	1.3
Reclassification from share premium	–	2.3
Balance at the end of the year	124.9	(8.4)

On May 2, 2012, the Ordinary General Assembly has approved not to distribute dividends for 2012 (same as for 2011).

30 SHARE-BASED PAYMENTS

RESTRICTED STOCK UNIT PLAN (RSU)

Dufry has implemented specific restricted stock unit ("RSU") plans for certain members of the Group management. These RSU Awards are from economic point of view stock options with an exercise price of nil. Each RSU represents the right to receive one share if the vesting conditions are met.

30.1 RSU PLANS OF DUFYR AG

At inception 86 participants of Dufry's RSU award 2011 have been granted the right to receive on January 1, 2013, free of charge, 349,200 RSU's on aggregate, based on the market value of the Company's shares on the Swiss Stock Exchange (SIX) on December 14, 2011 (i.e. CHF 85.65 per share) ("the RSU Awards 2011"). The RSU Awards 2011 contain two vesting conditions to be met:

- a) the participants must be employed by the Company from January 1, 2011 until January 1, 2013 and
- b) the average price of the Company's shares on the SIX for the ten previous trading days to January 1, 2013 must be 1% higher than at grant date. All restrictions on the RSU award 2011 lapsed on January 1, 2013, and 334,953 RSU awards were converted into shares of the Company and given to 83 RSU plan participants free of restrictions. Thereafter, no other obligations in relation with the RSU award 2011 or any preceding awards remained unsettled.

The fair value of the RSU Awards 2011 has been estimated at the grant date using a binominal pricing model, taking into account the terms and conditions (risk free interest rate of 0.7% and a volatility of 42%) upon which the awards were granted. The contractual life of the awards 2011 is

two years. The expected volatility reflects assumptions, that the historical volatility is indicative of future trends, which may also not necessarily be the actual outcome. There are no cash settlement alternatives. In 2012, the accrued cost based on a fair value of CHF 55.11 per RSU (2011: CHF 55.11 per RSU) is CHF 8.8 million (2011: CHF 9.6 million) and has been recorded in the consolidated income statement against a reserve in equity.

30.2 TREASURY SHARES

At the beginning of 2012 Dufry hold 108,116 treasury shares with a book value of CHF 13.5 million (2011: 289,059 shares at CHF 28.7 million). During the period the Company did not distribute shares to RSU holders (in 2011: 281,362 shares with a value of CHF 27.7 million) and purchased 230,000 shares to CHF 28.1 million (2011: 100,419 to CHF 12.5 million). At the end of the year Dufry hold 338,116 treasury shares with a book value of CHF 41.6 million. Treasury shares are kept at historical cost.

31 BREAKDOWN OF TRANSACTIONS WITH NON-CONTROLLING INTERESTS

31.1 CHANGES IN PARTICIPATIONS OF NON-CONTROLLING INTERESTS

Recognized in equity attributable to non-controlling interests:

IN MILLIONS OF CHF	2012	2011
Regstaer LLC, 49% non-controlling interests (note 6), business combination	33.3	-
Shanghai Huaihai Dufrey Trading Co. Ltd, 50% non-controlling interests, founded	-	0.7
Hudson Group, increase in the non-controlling interests of several subsidiaries	6.7	1.7
Other	0.7	(0.4)
Total	40.7	2.0

31.2 EQUITY RESERVE FOR TRANSACTIONS WITH NON-CONTROLLING INTERESTS

In 2012 and 2011 there have been no transactions with shareholders of non-controlling interests affecting equity reserve.

32 FINANCIAL DEBT

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Bank debt (overdrafts)	25.3	23.4
Bank debt (loans)	11.5	5.1
3rd party loans	3.1	2.1
Financial debt, short-term	39.9	30.6
Bank debt (loans)	894.4	1,525.5
Senior Notes	447.4	-
3rd party loans	3.6	4.3
Financial debt, long-term	1,345.4	1,529.8
Total	1,385.3	1,560.4
of which are:		
Bank debt	931.2	1,554.0
Senior Notes	447.4	-
Loans payable	6.7	6.4

BANK DEBT

IN MILLIONS OF CHF	31.12.2012	31.12.2011
BANK DEBT (LOANS AND OVERDRAFTS) DENOMINATED IN:		
US Dollar	921.6	1,475.6
Swiss Franc	0.7	30.4
Euro	5.6	56.7
Other currencies	19.3	12.2
Subtotal	947.2	1,574.9
Deferred bank arrangement fees	(16.0)	(20.9)
Total	931.2	1,554.0

The Group negotiates and manages centrally its key credit facilities. For practical reasons, minor credit lines are kept at local level.

CREDIT FACILITIES

The main bank credit facilities are granted by two bank syndicates with the London Branch of ING N.V. acting as agent for both bank syndicates. The facilities consist of:

- A term loan of USD 1,000.0 million (CHF 914.6, 2011: 938.7) includes an amortization schedule with repayments scheduled between August 2014 and August 2016
- A committed 5-year revolving credit facility (RCF) of CHF 650 million which replaced the expiring RCF of CHF 415 million. The new facility allows extending the maturity profile of the financial indebtedness

The agreements contain covenants and conditions customary to this type of financing. During 2012 and 2011, Dufry complied with the financial covenants and conditions contained in the bank credit agreements.

The borrowings under these credit facilities bear interest at a floating rate (EURIBOR or LIBOR) plus spread. At December 31, 2012 the overall weighted average interest rate was 3.2% (2011: 2.5%), consisting of USD borrowings at 3.2% (2011: 2.5%), EUR borrowings at 3.4% (2011: 3.2%) and CHF borrowings at 2.2% (2011: 1.9%).

In addition the operations of Duty Free Caribbean Ltd, Emeralds Distributors Ltd, Young Caribbean Jewelers Distributors Ltd and CEI Barbados Ltd maintain credit facilities from the First Caribbean International Bank for an amount of USD 22.6 million (CHF 20.7 million) (2011: USD 23.3 million or CHF 20.9 million) which are guaranteed with the assets of the subsidiaries mentioned above.

SENIOR NOTES

On October 26, 2012, Dufry placed CHF 466.1 million (USD 500 million) Senior Notes denominated in USD with a maturity up to October 2020 with qualified institutional investors in Switzerland and abroad. The Senior Notes are listed at the ISE, Ireland's stock exchange. The Senior Notes carry a coupon of 5.5% per year which will be payable semi-annually in arrears. Dufry used the proceeds to replace bank loans expiring in August 2013.

32.1 HEDGE OF NET INVESTMENTS IN FOREIGN OPERATIONS

At December 31, 2012 an amount of USD 947.2 million (December 31, 2011: USD 707.3 million) included in the financial debt has been kept as hedge of net investment held in Dufry do Brasil, Interbaires SA, Navinten SA, Blaicor SA, International Operation & Services Corp. and Duty Free Ecuador SA in accordance with IAS 39, paragraph 102.

With these instruments, the Group reduces the translation risk. At December 31, 2012, a net gain on hedge of net investments in foreign operations resulted in the amount of CHF 6.3 million (2011: loss of CHF 82.7 million) to compensate the respective exchange differences on translating foreign operations, both amounts recognized in the other comprehensive income.

32.2 NET INVESTMENT IN FOREIGN OPERATION

Additionally, Dufry granted the following long-term loans to subsidiaries, which are considered as part of Dufry's net investment in foreign operations in accordance with IAS21, paragraph 15, as settlement is neither planned nor likely to occur in the foreseeable future.

IN MILLIONS	CURRENCY	31.12.2012	31.12.2011
SUBSIDIARY:			
Dufry America Holding Inc.	USD	20.4	20.4
Dufry Mexico SA de CV	USD	-	52.5
Dufry Hispanosuiza SL	EUR	-	5.1

33 PROVISIONS

IN MILLIONS OF CHF	CONTINGENT LIABILITIES	CLOSEDOWN	LAW SUITS AND DUTIES	DISPUTE ON CONTRACTS	LABOR DISPUTES	OTHER	TOTAL
Balance at January 1, 2012	36.7	-	4.9	-	3.0	2.0	46.6
Charge of the year	-	1.0	2.2	0.4	0.5	1.3	5.4
Utilized	-	-	(0.2)	-	-	(0.2)	(0.4)
Unused amounts reversed	-	-	(0.2)	-	-	(0.1)	(0.3)
Currency translation adjustment	(1.7)	-	-	-	(0.1)	0.7	(1.1)
Balance at December 31, 2012	35.0	1.0	6.7	0.4	3.4	3.7	50.2
Thereof:							
- current	-	1.0	6.7	0.4	0.2	2.9	11.2
- non-current	35.0	-	-	-	3.2	0.8	39.0
Balance at January 1, 2011	-	-	1.8	0.4	3.2	0.1	5.5
Business combinations	30.0	-	-	-	0.1	1.4	31.5
Charge of the year	-	-	3.2	-	0.1	2.8	6.1
Utilized	-	-	-	(0.4)	(0.3)	(0.1)	(0.8)
Unused amounts reversed	-	-	-	-	(0.1)	(2.7)	(2.8)
Currency translation adjustment	6.7	-	(0.1)	-	-	0.5	7.1
Balance at December 31, 2011	36.7	-	4.9	-	3.0	2.0	46.6
Thereof:							
- current	-	-	4.9	-	0.2	2.0	7.1
- non-current	36.7	-	-	-	2.8	-	39.5

Management believes that its provisions are adequate based upon currently available information. However, given the inherent difficulties in estimating liabilities in the below described areas, it cannot be guaranteed that additional or lesser costs will be incurred above or below the amounts provisioned.

CONTINGENT LIABILITIES

Several contingent liabilities with a fair value of CHF 35.0 million (2011: CHF 36.7 million) were determined during the due diligence process made for the acquisition of the companies in South America, Central America and Asia. IFRS 3 Business combinations requires to reflect these liabilities with uncertain amount in the statement of financial position although the risk exposure for some of these positions has been regarded as medium or low. The identified risks include a variety of potential liabilities from past periods, mainly related to the import and sale of merchandise by entities under common control or regarding contributions owed based on the contractual situation of employees.

As the identified risks implied in these contingent liabilities are subject to interpretations and uncertainties in the respective regulations the management made an estimation of the fair value.

CLOSE DOWN

The provision of CHF 1.0 million relates to the closing of an operation in Asia. No such provision exists in 2011.

LABOR DISPUTES

The provision of CHF 3.4 million (2011: CHF 3.0 million) relates mainly to claims presented by sales staff based on disputes related to the termination of temporary labor contracts in Brazil.

LAW SUITS AND DUTIES

The CHF 6.7 million (2011: CHF 4.9 million) provisions covers uncertainties related to the outcome of several law suits in relation to taxes, duties or other claims in several countries. In 2012 the increase relates to cases in Brazil and Italy. These claims are subject to arbitration where the final outcome can take several years.

The expected timing of the related cash outflows of non-current provisions as of December 31, 2012 is currently projected as follows:

IN MILLIONS OF CHF	EXPECTED CASH OUTFLOW
2014	1.6
2015	36.8
2016	0.4
2017+	0.2
Total non-current	39.0

34 POST-EMPLOYMENT BENEFIT OBLIGATIONS

The employees of Dufrey Group are insured against the risk of old age and disablement in accordance with the local laws and regulations. A description of the significant retirement benefit plans is as follows:

34.1 SWITZERLAND

Dufrey has a defined benefit pension plan, which is based on the actual salary of the employee and covers substantially all of Dufrey's employees in Switzerland. The plan requires contributions to be made to a separate legal entity, the administrative fund. This pension fund does not hold assets related to the Group.

The following table summarizes the components of pension expenses recognized in the consolidated income statement:

Net pension costs

IN MILLIONS OF CHF	2012	2011
Current service costs	(2.3)	(1.8)
Interest costs	(1.0)	(0.9)
Net actuarial loss recognized in year under §92 ff.	(0.4)	(0.1)
Expected return on plan assets	1.1	1.0
Pension expenses	(2.6)	(1.8)

The pension expenses of the Group are included in personnel expenses (see note 11 retirement benefits). The actual return of plan assets in 2012 was a gain of CHF 4.1 million (2011: CHF 0.3 million).

The expected rate of return on plan assets is determined based on the market prices prevailing on that date applicable to the period over which the obligation is to be settled.

In 2013, Dufrey expects to contribute CHF 2.1 million to this defined benefit pension plan.

The principal assumptions for the actuarial computation are as follows:

IN %	2012	2011
Discount rates	1.75%	2.25%
Expected return on plan assets	3.00%	3.00%
Future salary increases	2.00%	1.50%
Future pension increases	0.50%	1.00%
Average retirement age (in years)	64	64

The following table summarizes the components of the funded status and amounts recognized in the consolidated statement of financial position for the plan:

Funded status

IN MILLIONS OF CHF	2012	2011
Fair value of plan assets at beginning of period	36.1	31.7
Expected return	1.0	0.9
Contributions paid by employer	2.1	2.0
Contributions paid by employees	1.3	1.2
Benefits paid	(0.6)	1.0
Expected fair value of plan assets at end of period	39.9	36.8
Actuarial gains/(losses)	3.1	(0.7)
Fair value of plan assets at end of period	43.0	36.1
Defined benefit obligation (PBO) at beginning of period	43.5	35.2
Current service costs	2.3	1.8
Contributions paid by employees	1.3	1.2
Interest costs	1.0	0.9
Benefits paid	(0.6)	1.0
Expected defined benefit obligation at end of period	47.4	40.1
Actuarial loss (gain) on obligation ¹	12.0	3.4
Defined benefit obligation (PBO) at end of period	59.4	43.5
Funded status	(16.4)	(7.4)
Unrecognized actuarial loss (gain)	16.8	8.3
Net asset in balance sheet	0.4	0.9

¹ The actuarial loss of CHF 12.0 million is made of:

a) experience loss CHF 1.7 million, b) change in discount rate CHF 5.4 million, c) change in salary increase CHF 2.6 million, d) other CHF 2.3 million as change in mortality tables, pension increases etc.

Reconciliation to the consolidated statement of financial position

The net pension asset is recognized in other non-current assets. The movements have been as follows:

IN MILLIONS OF CHF	2012	2011
Balance at beginning of period	0.9	0.7
Pension expenses	(2.6)	(1.8)
Contributions paid by employer	2.1	2.0
Net asset at end of period	0.4	0.9

Amounts for the current and previous periods are as follows:

IN MILLIONS OF CHF	2012	2011	2010	2009	2008
Defined benefit obligation (PBO)	59.4	43.5	35.2	24.2	22.2
Plan assets	43.0	36.1	31.7	22.5	19.1
(Deficit) surplus	(16.4)	(7.4)	(3.5)	(1.7)	(3.1)
Experience adjustments on plan liabilities	(1.7)	1.3	(1.6)	(0.1)	(0.1)
Effect of changes in actuarial assumptions on plan liabilities	(10.3)	2.1	(3.5)	–	1.9
Experience adjustments on plan assets	3.1	(0.7)	(0.2)	1.4	(2.7)

The major categories of plan assets as percentages of the fair value of the total plan assets are as follows:

IN %	2012	2011	2010	2009	2008
Shares	24%	24%	25%	24%	19%
Bonds	43%	44%	44%	46%	50%
Rented properties	25%	26%	25%	26%	26%
Other	8%	6%	6%	4%	5%
Total	100%	100%	100%	100%	100%

34.2 ITALY AND OTHER COUNTRIES

Post-employment benefit obligations

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Italy	4.3	4.6
Other countries	1.8	1.4
Total	6.1	6.0

In Italy, an unfunded defined benefit plan exists. The pension contributions owed by the employer are based on the number of years the respective employee worked with the respective Italian subsidiary. The principal assumptions for actuarial computation are as follows:

IN %	31.12.2012	31.12.2011
Discount rate	4.0%	4.5%
Expected salary increase	3.0%	3.0%
Inflation rate	2.0%	2.0%

35 OTHER LIABILITIES

Other current liabilities comprise of one time and recurring liabilities due within one year.

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Concession fee payables	83.5	71.5
Other service related vendors	66.7	54.3
Personnel payables	64.5	62.0
Sales tax and other tax liabilities	23.6	23.3
Interest payables	19.0	11.2
Payables for capital expenditure (notes 20–22)	16.8	23.3
Accrued liabilities	5.4	4.2
Payables to local business partners	5.1	5.2
Payables for acquisitions	1.7	5.4
Financial derivative liabilities	0.3	1.8
Other payables	6.6	4.7
Total	293.2	266.9
THEREOF :		
– current liabilities	284.9	255.6
– non-current liabilities	8.3	11.3
Total	293.2	266.9

36 RELATED PARTIES AND RELATED PARTY TRANSACTIONS

A party is related to the Group if the party directly or indirectly controls, is controlled by, or is under common control with Dufry, has an interest in the Group that gives it significant influence over the Group, has joint control over the Group or is an associate or a joint venture of the Group. In addition, members of the key management personnel of Dufry or close members of the family are also considered related parties as well as post-employment benefit plans for the benefit of employees of the Group. Transactions with related parties are conducted on an at-arm's-length basis.

The related party transactions and relationships for the Dufry Group are the following:

Dufry Group purchased during 2012, goods from the following related parties: Hudson Wholesale for CHF 23.1 million (2011: CHF 23.2 million) and from Hudson RPM CHF 4.5 million (2011: CHF 4.6 million). The purchase prices used in these transactions were at arm's length. At December 31, 2012, the Dufry Group had open invoices with the following related parties: Hudson Wholesale CHF 1.9 million (2011: CHF 2.4 million) and with Hudson RPM CHF 0.4 million (2011: CHF 0.5 million).

Latin American Airport Holding Ltd is the holding company of Inmobiliaria Fumisa SA de CV (Fumisa) and Aeropuertos Dominicanos Siglo XXI, SA (Aerodom). Three members of the Group's Board of Directors are also members of the Board of Directors of Latin American Airport Holding Ltd. Advent International Corporation manages funds that control among others, the Group, Fumisa and Aerodom.

Dufry and Inmobiliaria Fumisa SA de CV, the airport operator of the International Airport Benito Juarez of Ciudad de Mexico reached an agreement in May 2012, to amend the present agreement setting new terms and conditions for the years 2012 and 2013 for the shop rental. In October 2010, Fumisa granted a reduction in the amount of rent as agreed on the original contract until the end of 2011, as palliative measures after the reduction in passenger numbers caused when Mexicana Airlines ceased operations in August 2010. During 2012, even though traffic development was improving, Fumisa agreed to still offer Dufry better conditions than the original terms of the agreement. During 2012 the local operations amortized prepaid concessions in the value of CHF 1.4 million and accrued concession fees of CHF 19.3 million (2011: CHF 16.2 million). In this context, both parties also agreed to waive

the receivables and payables existing at such date. As a consequence Dufrey derecognized prepaid concessions fees in the amount of CHF 7.3 million in the current period 2012 through profit and loss.

Inversiones Tunc SA operates shops at several airports in the Dominican Republic under concession agreements with Aerodom. According to these agreements, Inversiones Tunc SA compensated through monthly rental fees the right to use the commercial areas leased to them by Aerodom. In 2012, the total sales based rent for Inversiones Tunc SA amounted to CHF 5.9 million (2011: CHF 5.1 million).

On February 1, 2012 Transportes Aereos de Xalapa SA de CV, a subsidiary of Aerodom agreed to provide air transport services to Dufrey. During 2012 Dufrey received services for CHF 3.5 million (2011: CHF 2.6 million).

Mr. Dante Marro, who until June 2012 was the Chief Operating Officer of region Europe and member of the Group Executive Committee of Dufrey, controls the company Gestione Spazi Attrezzati Srl (GSA). An agreement entered in 2002 granted GSA usufruct rights up to May 2041 on 6% of the shares of Dufrital SpA, plus at expiration 6% of the undistributed retained earnings of Dufrital SpA. In 2012, CHF 0.3 million (2011: CHF 0.0 million) was recognized as usufruct in the income statement. On June 14, 2011 Dufrey International AG purchased back the usufruct right granted to Gestione Spazi Attrezzati Srl (GSA) which permitted the benefits of share ownership, including the receipt of dividends on 10% of the shares of Dufrey Shop Finance Srl, which otherwise would have expired in May 4, 2041 for CHF 5.4 million (EUR 4.5 million).

Mr. José González, Chief Operating Officer of region Central America & Caribbean and member of the Group Executive Committee until June 30, 2012, owns 26.3% of the share capital of the subsidiary Puerto Libre International SA ("PLISA"). PLISA operates duty free shops at the international airport of Managua as well as three border shops in Nicaragua.

The Swiss entities have outstanding contributions with the pension fund Weitnauer in the amount of CHF 0.3 million (2011: CHF 0.3 million).

In 2012 the remuneration for the Board members was CHF 1.4 million (2011: CHF 1.4 million). In addition Mr. Xavier Bouton (member) received CHF 0.3 million (2011: CHF 0.3 million) for strategic consulting services provided to the Group.

In 2012 the total compensation for the 8 members (2011: 10 members) of the Group Executive Committee recognized in personnel expenses and including all short-term employee

benefits was CHF 15.0 million (2011: CHF 15.7 million). This amount includes: a) 157,541 stock options (RSU's) of the biannual award 2011 (2011: 181,541 RSU's of the biannual award 2011) of Dufrey AG, b) a cash compensation of CHF 9.0 million (2011: CHF 8.8 million), c) employer's contribution to the pension and other post-employment benefits of CHF 1.0 million (2011: CHF 2.0 million). The expenses accrued in relation to the restricted stock unit plan 2011 which covers a two years period 2011/2012 was CHF 5.0 million (2011: CHF 5.0 million) and is included in the short-term employee benefits mentioned above.

The legally required disclosure of the participations and compensations of the members of the Board of Directors and the Group Executive Committee of Dufrey are explained in the respective notes to the stand alone financial statements of Dufrey AG.

37 COMMITMENTS AND CONTINGENCIES

GUARANTEE COMMITMENTS

The Group enters into long-term agreements with airport authorities, seaport authorities and other landlords. The concessionaires use to require a minimum annual guarantee, which can be based on sales, number of passengers or other indicators of operational activity to guarantee the performance of Dufrey's obligations. In case of an early termination, the operation can be required to compensate the concessionaire for lost earnings. The Group or their subsidiaries have granted these guarantees regarding the performance of the above mentioned long-term contracts directly or through third parties. As at December 31, 2012 and December 31, 2011, no party has exercised their right to call upon these guarantees.

Some of these long-term concession agreements, which Dufrey has entered into, include clauses to prevent early termination, such as obligations to fulfill guaranteed minimal payments during the full term of the agreement. The conditions for an onerous contract will be met, when such operation presents a non-profitable outlook. In this event, a provision based on the present value of the future net cash flows needs to be created. At the reporting date of 2012 and 2011, no such onerous concession exists.

38 FINANCIAL INSTRUMENTS

Significant accounting policies

These are described in note 2.3l) and following.

38.1 CAPITAL RISK MANAGEMENT

Capital comprises equity attributable to the equity holders of the parent less hedging and revaluation reserves for unrealized gains or losses on net investment, plus other equity-linked or equity-like instruments attributable to the parent.

The primary objective of the Group's capital management is to ensure that it maintains an adequate credit rating and sustainable capital ratios in order to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it in light of its strategy and the long-term opportunities and costs of each capital source. To maintain

or adjust the capital structure, the Group evaluates to adjust dividend payments to shareholders, return capital to shareholders, issue new shares, issue equity-linked instruments or equity-like instruments.

The Group monitors capital using a combination of ratios; including a gearing ratio, cash flow considerations and profitability ratios. As for the gearing ratio the Group includes within net debt, interest bearing loans and borrowings, less cash and cash equivalents, excluding discontinued operations.

38.1.1 Gearing ratio

The following ratio compares owner's equity to borrowed funds:

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Cash and cash equivalents	(434.0)	(199.1)
Financial debt	1,385.3	1,560.4
Net debt	951.3	1,361.3
Equity attributable to equity holders of the parent	1,238.8	870.0
Translation reserve, hedging and revaluation reserves	(32.9)	(26.5)
Total capital	1,205.9	843.5
Gearing ratio	44.1%	61.7%

The Group did not hold collateral of any kind at the reporting dates.

38.2 CATEGORIES OF FINANCIAL INSTRUMENTS

AT DECEMBER 31, 2012 IN MILLIONS OF CHF	FINANCIAL ASSETS				NON-FINANCIAL ASSETS ³	TOTAL
	Loans and receivables	at FVTPL ¹	Held-to-maturity investments	Subtotal		
Cash and cash equivalents	434.0	–	–	434.0	–	434.0
Trade and credit card receivables	59.5	–	–	59.5	–	59.5
Other accounts receivable	53.8	0.5	–	54.3	66.1	120.4
Other non-current assets	31.6	–	–	31.6	5.3	36.9
Total	578.9	0.5	–	579.4		

IN MILLIONS OF CHF	FINANCIAL LIABILITIES				NON-FINANCIAL LIABILITIES ³	TOTAL
	at amortized cost	CF hedge ²	at FVTPL ¹	Subtotal		
Trade payables	247.8	–	–	247.8	–	247.8
Financial debt short-term	39.9	–	–	39.9	–	39.9
Other liabilities	254.9	–	0.3	255.2	29.7	284.9
Financial debt long-term	1,345.4	–	–	1,345.4	–	1,345.4
Other non-current liabilities	7.8	–	–	7.8	0.5	8.3
Total	1,895.8	–	0.3	1,896.1		

AT DECEMBER 31, 2011 IN MILLIONS OF CHF	FINANCIAL ASSETS				NON-FINANCIAL ASSETS ³	TOTAL
	Loans and receivables	at FVTPL ¹	Held-to-maturity investments	Subtotal		
Cash and cash equivalents	199.1	–	–	199.1	–	199.1
Trade and credit card receivables	47.0	–	–	47.0	–	47.0
Other accounts receivable	52.0	0.4	–	52.4	74.9	127.3
Other non-current assets	33.3	–	–	33.3	4.5	37.8
Total	331.4	0.4	–	331.8		

IN MILLIONS OF CHF	FINANCIAL LIABILITIES				NON-FINANCIAL LIABILITIES ³	TOTAL
	at amortized cost	CF hedge ²	at FVTPL ¹	Subtotal		
Trade payables	301.1	–	–	301.1	–	301.1
Financial debt short-term	30.6	–	–	30.6	–	30.6
Other liabilities	225.7	1.0	0.8	227.5	28.1	255.6
Financial debt long-term	1,529.9	–	–	1,529.9	(0.1)	1,529.8
Other non-current liabilities	11.3	–	–	11.3	–	11.3
Total	2,098.6	1.0	0.8	2,100.4		

¹ Financial assets and liabilities at fair value through consolidated income statement

² Cash flow hedges for which fair value changes are recognized in other comprehensive income

³ Non-financial assets and liabilities comprise prepaid expenses and deferred income, which will not generate a cash outflow or inflow as well as sales tax and other tax positions

38.2.1 Net income by IAS 39 valuation category

Financial Assets at December 31, 2012

IN MILLIONS OF CHF	LOANS AND RECEIVABLES	AT FVTPL	HELD-TO-MATURITY INVESTMENTS	TOTAL
Interest income (expenses)	1.3	-	-	1.3
Other finance income (expenses)	-	-	-	-
From interest	1.3	-	-	1.3
Fair values gain (loss)	-	1.3	-	1.3
Foreign exchange gain (loss) ¹	(21.3)	-	-	(21.3)
Impairments/allowances ²	(0.7)	-	-	(0.7)
Total – from subsequent valuation	(22.0)	1.3	-	(20.7)
Net income	(20.7)	1.3	-	(19.4)

Financial Liabilities at December 31, 2012

IN MILLIONS OF CHF	AT AMORTIZED COST	CF HEDGE	AT FVTPL	TOTAL
Interest income (expenses)	(77.8)	-	-	(77.8)
Other finance income (expenses)	(1.2)	-	-	(1.2)
From interest	(79.0)	-	-	(79.0)
Fair values gain (loss)	-	-	(0.8)	(0.8)
Foreign exchange gain (loss) ¹	21.2	-	-	21.2
Impairments/allowances ²	-	-	-	-
Total – from subsequent valuation	21.2	-	(0.8)	20.4
Net income	(57.8)	-	(0.8)	(58.6)

Net financial assets and liabilities at December 31, 2012

IN MILLIONS OF CHF	FINANCIAL ASSETS	FINANCIAL LIABILITIES	NET
Interest income (expenses)	1.3	(77.8)	(76.5)
Other finance income (expenses)	-	(1.2)	(1.2)
From interest	1.3	(79.0)	(77.7)
Fair values gain (loss)	1.3	(0.8)	0.5
Foreign exchange gain (loss) ¹	(21.3)	21.2	(0.1)
Impairments/allowances ²	(0.7)	-	(0.7)
Total – from subsequent valuation	(20.7)	20.4	(0.3)
Net income	(19.4)	(58.6)	(78.0)

¹ This position includes the foreign exchange gain (loss) recognized on third party and intercompany financial assets liabilities through consolidated income statement

² This position includes the income from the release of impairments and allowances and recoveries during the period less the increase of impairments and allowances and write-offs

Financial Assets at December 31, 2011

IN MILLIONS OF CHF	LOANS AND RECEIVABLES	AT FVTPL	HELD-TO- MATURITY INVESTMENTS	TOTAL
Interest income (expenses)	4.1	-	-	4.1
Other finance income (expenses)	-	-	-	-
From interest	4.1	-	-	4.1
Fair values gain (loss)	-	0.4	-	0.4
Foreign exchange gain (loss) ¹	163.9	-	-	163.9
Impairments/allowances ²	(3.7)	-	-	(3.7)
Total – from subsequent valuation	160.2	0.4	-	160.6
Net income	164.3	0.4	-	164.7

Financial Liabilities at December 31, 2011

IN MILLIONS OF CHF	AT AMORTIZED COST	CF HEDGE	AT FVTPL	TOTAL
Interest income (expenses)	(49.3)	-	-	(49.3)
Other finance income (expenses)	(5.9)	-	-	(5.9)
From interest	(55.2)	-	-	(55.2)
Fair values gain (loss)	-	-	(0.8)	(0.8)
Foreign exchange gain (loss) ¹	(161.8)	-	-	(161.8)
Impairments/allowances ²	-	-	-	-
Total – from subsequent valuation	(161.8)	-	(0.8)	(162.6)
Net income	(217.0)	-	(0.8)	(217.8)

Net financial assets and liabilities at December 31, 2011

IN MILLIONS OF CHF	FINANCIAL ASSETS	FINANCIAL LIABILITIES	NET
Interest income (expenses)	4.1	(49.3)	(45.2)
Other finance income (expenses)	-	(5.9)	(5.9)
From interest	4.1	(55.2)	(51.1)
Fair values gain (loss)	0.4	(0.8)	(0.4)
Foreign exchange gain (loss) ¹	163.9	(161.8)	2.1
Impairments/allowances ²	(3.7)	-	(3.7)
Total – from subsequent valuation	160.6	(162.6)	(2.0)
Net income	164.7	(217.8)	(53.1)

¹ This position includes the foreign exchange gain (loss) recognized on third party and intercompany financial assets liabilities through consolidated income statement

² This position includes the income from the release of impairments and allowances and recoveries during the period less the increase of impairments and allowances and write-offs

38.3 FINANCIAL RISK MANAGEMENT OBJECTIVES

As a global retailer, Dufroy has worldwide activities which need to be financed in different currencies and are consequently affected by fluctuations of foreign exchange and interest rates. The Group treasury manages the financing of the operations through centralized credit facilities as to ensure an adequate allocation of these resources and simultaneously minimize the potential financial risk impacts.

Dufroy continuously monitors the market risk, such as risks related to foreign currency, interest rate, credit, liquidity and capital. The Group seeks to minimize the currency exposure and interest rates risks using appropriate transaction structures or alternatively, using derivative financial instruments to hedge the exposure to these risks. The treasury policy forbids entering or trading financial instruments for speculative purposes.

38.4 MARKET RISK

Dufroy's financial assets and liabilities are mainly exposed to market risk in foreign currency exchange and interest rates. The Group's objective is to minimize the consolidated income statement impact and to reduce fluctuations in cash flows through structuring the respective transactions to minimize market risks. In cases, where the associated risk cannot be hedged appropriately through a transaction structure and the evaluation of market risks indicates a

material exposure, the Group may use financial instruments to hedge the respective exposure.

The Group may enter into a variety of financial instruments to manage its exposure to foreign currency risk, including forward foreign exchange contracts, currency swaps and over the counter plain vanilla options.

During the current financial year the Group utilized foreign currency forward contracts and options for hedging purposes.

38.5 FOREIGN CURRENCY RISK MANAGEMENT

Dufroy manages the cash flow surplus or deficits in foreign currency of the operations through FX-transactions in the respective local currency. Major imbalances in foreign currencies at Group level are hedged through foreign exchange forwards contracts. The terms of the foreign currency forward contracts have been negotiated to match the terms of the forecasted transactions.

38.5.1 Foreign currency sensitivity analysis

Among various methodologies to analyze and manage risk, Dufroy utilizes a system based on sensitivity analyses. This tool enables Group Treasury to identify the level of risk of each entity. Sensitivity analysis provides an approximate quantification of the exposure in the event that certain specified parameters were to be met under a specific set of assumptions.

Foreign Currency Exposure:

IN MILLIONS OF CHF	USD	EURO	BRL	OTHER	TOTAL
DECEMBER 31, 2012					
Monetary assets	131.3	114.0	49.5	56.4	351.3
Monetary liabilities	984.3	136.8	50.6	65.5	1,237.2
Net exposure before hedging	(853.0)	(22.8)	(1.1)	(9.1)	(885.9)
Hedging	847.6	-	-	-	847.6
Net exposure after hedging	(5.4)	(22.8)	(1.1)	(9.1)	(38.3)
DECEMBER 31, 2011					
Monetary assets	983.5	121.7	15.7	43.1	1,164.0
Monetary liabilities	1,591.3	143.7	53.5	65.2	1,853.7
Net exposure before hedging	(607.8)	(22.0)	(37.8)	(22.1)	(689.7)
Hedging	595.5	(6.2)	-	-	589.3
Net exposure after hedging	(12.3)	(28.2)	(37.8)	(22.1)	(100.4)

The sensitivity analysis includes all monetary assets and liabilities irrespective of whether the positions are third party or intercompany. Dufry has considered some intercompany long-term loans, which are not likely to be settled in the foreseeable future as being part of the net investment in such subsidiary. Consequently, the related exchange differences are recognized in other comprehensive income and presented within translation reserve in equity.

The foreign exchange rate sensitivity is calculated by aggregation of the net foreign exchange rate exposure of the Group entities. The values and risk disclosed here are the hedged and not hedged positions assuming a 5% appreciation of the CHF against all other currencies.

A positive result indicates a profit in the consolidated income statement or in the hedging and revaluation reserves when the CHF strengthens against the relevant currency.

IN MILLIONS OF CHF	31.12.2012	31.12.2011
Net earnings – profit (loss) of USD	11.5	0.5
Other comprehensive income – profit (loss) of USD	31.0	29.8
Net earnings – profit (loss) of EUR	1.1	1.4
Other comprehensive income – profit (loss) of EUR	–	(0.3)

Reconciliation to categories of financial instruments:

IN MILLIONS OF CHF	31.12.2012	31.12.2011
FINANCIAL ASSETS		
Total financial assets held in foreign currencies (see above)	351.3	1,164.0
less intercompany financial assets in foreign currencies	(220.8)	(1,097.0)
Third party financial assets held in foreign currencies	130.5	67.0
Third party financial assets held in reporting currencies	448.9	264.8
Total third party financial assets¹	579.4	331.8
FINANCIAL LIABILITIES		
Total financial liabilities held in foreign currencies (see above)	1,237.2	1,853.7
less intercompany financial liabilities in foreign currencies	(95.0)	(113.0)
Third party financial liabilities held in foreign currencies	1,142.2	1,740.7
Third party financial liabilities held in reporting currencies	753.9	359.7
Total third party financial liabilities¹	1,896.1	2,100.4

¹ see note 38.2 “categories of financial instruments”

38.5.2 Forward foreign exchange contracts and foreign exchange options at fair value

As the management of the company actively pursues to naturally hedge the positions in each operation, the policy of the Group is to enter into foreign exchange forward and options contracts only where needed.

The following table shows the contracts or underlying principal amounts and fair values of derivative financial instruments. Contracts or underlying principal amounts indicate the volume of business outstanding at the balance sheet date. The fair values are determined by reference to market prices or standard pricing models that used observable market inputs at December 31 of each year.

Foreign exchange forward contracts and options:

IN MILLIONS OF CHF	CONTRACT OR UNDERLYING PRINCIPAL AMOUNT	POSITIVE FAIR VALUES	NEGATIVE FAIR VALUES
December 31, 2011	67.5	0.5	0.8
December 31, 2012	268.6	0.5	0.3

38.6 INTEREST RATE RISK MANAGEMENT

The Group manages the interest rate risk through interest rate swaps and options to the extent that the hedging cannot be implemented through managing the duration of the debt drawings. The levels of the hedging activities are evaluated regularly and may be adjusted in order to reflect the development of the various parameters.

38.6.1 Interest rate swap contracts

The following table shows the contracts or underlying principal amounts and fair values of derivative financial instruments. Contracts or underlying principal amounts indicate the volume of business outstanding at the balance sheet date. The fair values are determined by reference to market prices or standard pricing models that used observable market inputs at December 31 of each year.

Interest rate related instruments¹:

IN MILLIONS OF CHF	CONTRACT OR UNDERLYING PRINCIPAL AMOUNT	POSITIVE FAIR VALUES	NEGATIVE FAIR VALUES
December 31, 2011	280.6	-	1.0
December 31, 2012	-	-	-

¹ These instruments are designated as cash flow hedges and the changes in the fair value are recognized through other comprehensive income.

The interest rate swaps settle on a monthly basis. The floating rate on the interest rate swaps is the equivalent to one month USD LIBOR rate. The Group will settle the difference between the fixed and floating interest rate on a net basis.

All interest rate swap contracts exchanging floating rate interest amounts for fixed rate interest amounts are designated as cash flow hedges in order to reduce the Group's cash flow exposure resulting from variable interest rates on borrowings. The interest rate swaps and the interest payments on the loan occur simultaneously and the amount accumulated in equity is reclassified to the consolidated income statement over the period that the floating rate interest payments on debt affect the consolidated income statement.

38.6.2 Interest rate sensitivity analysis

The sensitivity analyses below have been determined based on the exposure to interest rates derivatives and non-derivative instruments at the reporting date. The risk analysis provided here assumes a simultaneous increase of 100 basis points of the interest rate of all interest bearing financial positions.

If interest rates had been 100 basis points higher whereas all other variables were held constant, the Group's net earnings for the year 2012 would decrease by CHF 13.5 million (2011: decrease by CHF 7.4 million).

38.6.3 Allocation of financial assets and liabilities to interest classes

AT DECEMBER 31, 2012	IN %		IN MILLIONS OF CHF				
	average variable interest rate	average fixed interest rate	Variable interest rate	Fixed interest rate	Total interest bearing	Non-interest bearing	Total
Cash and cash equivalents	0.8%	0.5%	400.5	1.6	402.1	31.9	434.0
Trade and credit card receivables			–	–	–	59.5	59.5
Other accounts receivable			–	–	–	54.3	54.3
Other non-current assets	3.7%	0.5%	5.0	0.8	5.8	25.8	31.6
Financial assets			405.5	2.4	407.9	171.5	579.4
Trade payables			–	–	–	247.8	247.8
Financial debt, short-term	5.5%	0.0%	36.7	3.2	39.9	–	39.9
Other liabilities			–	–	–	255.2	255.2
Financial debt, long-term	2.0%	5.5%	894.4	451.0	1,345.4	–	1,345.4
Other non-current liabilities			–	–	–	7.8	7.8
Financial liabilities			931.1	454.2	1,385.3	510.8	1,896.1
Net financial liability			525.6	451.8	977.4	339.3	1,316.7

AT DECEMBER 31, 2011	IN %		IN MILLIONS OF CHF				
	average variable interest rate	average fixed interest rate	Variable interest rate	Fixed interest rate	Total interest bearing	Non-interest bearing	Total
Cash and cash equivalents	1.1%	2.6%	139.6	2.2	141.8	57.3	199.1
Trade and credit card receivables			–	–	–	47.0	47.0
Other accounts receivable			(0.1)	0.1	–	52.4	52.4
Other non-current assets	0.1%	11.7%	3.4	1.7	5.1	28.2	33.3
Financial assets			142.9	4.0	146.9	184.9	331.8
Trade payables			–	–	–	301.1	301.1
Financial debt, short-term	4.5%	2.0%	27.9	2.7	30.6	–	30.6
Other liabilities			0.1	–	0.1	227.4	227.5
Financial debt, long-term	2.5%	4.2%	1,525.6	4.2	1,529.8	0.1	1,529.9
Other non-current liabilities			–	–	–	11.3	11.3
Financial liabilities			1,553.6	6.9	1,560.5	539.9	2,100.4
Net financial liability			1,410.7	2.9	1,413.6	355.0	1,768.6

38.7 CREDIT RISK MANAGEMENT

Credit risk refers to the risk that counterparty may default on its contractual obligations resulting in financial loss to the Group.

Almost all Groups' sales are retail sales made against cash or internationally recognized credit/debit cards. Dufrey has policies in place to ensure that other sales are only made to customers with an appropriate credit history or that the credit risk is insured adequately. The remaining credit risk is in relation to taxes, refunds from suppliers and guarantee deposits.

The credit risk on cash deposits or derivative financial instruments relates to banks or financial institutions. The Group monitors the credit ranking of these institutions and does not expect defaults from non-performance of these counterparties.

38.7.1 Maximum credit risk

The carrying amount of financial assets recorded in the financial statements, after deduction of any allowances for losses, represents the Group's maximum exposure to credit risk.

38.8 LIQUIDITY RISK MANAGEMENT

The group evaluates this risk as the ability to settle its financial liabilities on time and at a reasonable price. Beside its capability to generate cash through its operations, Dufry mitigates liquidity risk by keeping unused credit facilities with financial institutions. (See note 32).

38.8.1 Remaining maturities for non-derivative financial assets and liabilities

The following tables have been drawn up based on the undiscounted cash flows of financial assets and liabilities (based on the earliest date on which the Group can receive or be required to pay). The tables include principal and interest cash flows.

AT DECEMBER 31, 2012					
IN MILLIONS OF CHF	1-6 MONTHS	6-12 MONTHS	1-2 YEARS	MORE THAN 2 YEARS	TOTAL
Cash and cash equivalents	434.8	-	-	-	434.8
Trade and credit card receivables	59.5	-	-	-	59.5
Other accounts receivable	53.7	0.1	-	-	53.8
Other non-current assets	-	-	-	31.6	31.6
Total cash inflows	548.0	0.1	-	31.6	579.7
Trade payables	247.9	-	-	-	247.9
Financial debt, short-term	40.0	0.2	-	-	40.2
Other liabilities	254.9	0.1	-	-	255.0
Financial debt, long-term	14.7	12.0	23.7	1,443.3	1,493.7
Other non-current liabilities	-	-	-	7.8	7.8
Total cash outflows	557.5	12.3	23.7	1,451.1	2,044.6
AT DECEMBER 31, 2011					
IN MILLIONS OF CHF	1-6 MONTHS	6-12 MONTHS	1-2 YEARS	MORE THAN 2 YEARS	TOTAL
Cash and cash equivalents	199.9	0.5	-	-	200.4
Trade and credit card receivables	47.0	-	-	-	47.0
Other accounts receivable	51.9	0.5	-	0.1	52.5
Other non-current assets	-	-	0.1	33.4	33.5
Total cash inflows	298.8	1.0	0.1	33.5	333.4
Trade payables	301.1	-	-	-	301.1
Financial debt, short-term	39.6	9.0	-	-	48.6
Other liabilities	223.2	2.6	-	-	225.8
Financial debt, long-term	64.4	64.3	844.5	709.2	1,682.4
Other non-current liabilities	-	-	-	11.3	11.3
Total cash outflows	628.3	75.9	844.5	720.5	2,269.2

38.8.2 Remaining maturities for derivative financial instruments

The following table details the Group's liquidity analysis for its derivative financial instruments. The table has been drawn up based on the undiscounted contractual net cash inflows and outflows on derivative instruments

that settle on a net basis and those derivatives that require gross settlement. When the amount payable or receivable is not fixed, the amount disclosed has been determined by reference to the projected interest rates as illustrated by the yield curves at the end of the reporting period.

AT DECEMBER 31, 2012				
IN MILLIONS OF CHF	LESS THAN 3 MONTHS	3-6 MONTHS	6 MONTHS TO 1 YEAR	1 YEAR +
Net settled:				
interest rate swaps	-	-	-	-
foreign exchange forward contracts	-	-	-	-
Gross settled:				
foreign exchange forward contracts	0.1	-	-	-
Total	0.1	-	-	-

AT DECEMBER 31, 2011				
IN MILLIONS OF CHF	LESS THAN 3 MONTHS	3-6 MONTHS	6 MONTHS TO 1 YEAR	1 YEAR +
Net settled:				
interest rate swaps	(0.5)	(0.6)	-	-
foreign exchange forward contracts	0.3	-	-	-
Gross settled:				
foreign exchange forward contracts	0.3	0.1	0.1	-
Total	0.1	(0.5)	0.1	-

38.9 FAIR VALUE OF FINANCIAL INSTRUMENTS

38.9.1 Fair value of financial instruments carried at amortized cost

Except as detailed in the following table, the Group considers that the carrying amounts of financial assets and financial liabilities recognized in the consolidated financial statements approximate their fair values.

IN MILLIONS OF CHF	31.12.2012		31.12.2011	
	Carrying amount	Fair value	Carrying amount	Fair value
Credit card receivables, (assets)	45.1	44.7	24.1	23.8
Senior Notes non-current, (liabilities)	447.4	467.0	-	-

38.9.2 Valuation techniques and assumptions applied for the purposes of measuring fair value

The fair values of financial assets and financial liabilities are determined as follows:

- The fair values of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices (includes listed redeemable notes, bills of exchange, debentures and perpetual notes).
- The fair values of derivative instruments are calculated using quoted prices. Where such prices are not available, a discounted cash flow analysis is performed

using the applicable yield curve for the duration of the instruments for non-optional derivatives, and option pricing models for optional derivatives. Foreign currency forward contracts are measured using quoted forward exchange rates and yield curves derived from quoted interest rates matching maturities of the contracts. Foreign exchange option contracts are measured by using an option pricing valuation model.

- The fair values of other financial assets and financial liabilities (excluding those described above) are determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

38.9.3 Fair value measurements recognized in the consolidated statement of financial position

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

- **Level 1** fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.

- **Level 2** fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

- **Level 3** fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Group held the following financial instruments measured at fair value at the reporting date:

IN MILLIONS OF CHF	LEVEL 2 31.12.2012	LEVEL 2 31.12.2011
ASSETS MEASURED AT FAIR VALUE¹		
Foreign exchange related derivative financial instruments	0.5	0.5
Interest rate related derivative financial instruments	-	-
Available-for-sale financial assets	-	-
Total Assets	0.5	0.5
LIABILITIES MEASURED AT FAIR VALUE²		
Foreign exchange related derivative financial instruments	0.3	0.8
Interest rate related derivative financial instruments	-	1.0
Total Liabilities	0.3	1.8

¹ Included in the position "other accounts receivable" in the statement of financial position

² Included in the position "other liabilities" in the statement of financial position

During the years ended December 31, 2012 and 2011, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

39 EVENTS AFTER REPORTING DATE

DUFRY SIGNS AGREEMENT TO ACQUIRE TRAVEL RETAIL OPERATIONS OF FOLLI FOLLIE GROUP

On October 10, 2012, Dufry signed an agreement to acquire 51% of the travel retail business of Folli Follie Group for a total consideration of CHF 241.6 million (EUR 200.5 million). Dufry expects to close the transaction in the next weeks. The transaction includes, among other elements, an option to acquire the remaining 49% of the shares after four years at fair market value.

Before closing of the transaction, the target business will be carved-out into a separate entity by Folli Follie Group in a series of legal steps which involves various regulatory and shareholder approvals. Furthermore, a syndicate of local banks has committed to provide the new entity with a non-recourse bank facility of CHF 403.7 million (EUR 335 million) at closing of the transaction, structured as a committed 5-year amortizing term loan secured through pledging of all shares of the new entity.

MOST IMPORTANT AFFILIATED COMPANIES

H = HOLDING R = RETAIL D = DISTRIBUTION CENTER

AS OF DECEMBER 31, 2012	LOCATION	COUNTRY	TYPE	OWNERSHIP IN %	SHARE CAPITAL IN THOUSANDS	CURRENCY
HEADQUARTERS						
Dufry International AG	Basel	Switzerland	H	100	1,000	CHF
Dufry Management AG	Basel	Switzerland	H	100	1,000	CHF
Dufry Holdings & Investments AG	Basel	Switzerland	H	100	1,000	CHF
GLOBAL DISTRIBUTION CENTERS						
Dufry Travel Retail AG	Basel	Switzerland	D	100	5,000	CHF
Dufry America Services, Inc.	Miami	USA	D	100	398	USD
International Operation & Services Corp.	Montevideo	Uruguay	D	100	50	USD
Eurotrade Corporation (II) Limited	Nassau	Bahamas	D	100	5,580	USD
EMEA & ASIA						
Dufry Basel-Mulhouse AG	Basel	Switzerland	R	100	100	CHF
Dufry Samnaun AG	Samnaun	Switzerland	R	100	100	CHF
Dufrital SpA	Milan	Italy	R	60	258	EUR
Dufry Italia SpA	Milan	Italy	R	100	251	EUR
Network Italia Edicole	Milan	Italy	R	100	20	EUR
Dufry Islas Canarias SL	Tenerife	Spain	R	100	333	EUR
Dufry France SA	Nice	France	R	100	3,491	EUR
Dufry Hellas Ltd	Athens	Greece	R	99	147	EUR
Dufry Tunisie SA	Tunis	Tunisia	R	100	2,300	EUR
Dufry Maroc Sarl	Casablanca	Morocco	R	80	2,500	MAD
Dufry Egypt LLC	Sharm-el-Sheikh	Egypt	R	80	450	USD
Dufry & G.T.D.C. Ltd	Accra	Ghana	R	63	413	USD
Dufry Aeroport d'Alger Sarl	Alger	Algeria	R	80	20,000	DZD
Dufry Côte d'Ivoire SA	Abidjan	Ivory Coast	R	100	158	EUR
Dufry East 000	Moscow	Russia	R	100	712	USD
Dufry Moscow Sheremetyevo	Moscow	Russia	R	69	420	USD
Regstaer Ltd	Moscow	Russia	R	51	3,991	EUR
Dufry Cambodia Ltd	Phnom Pen	Cambodia	R	80	1,231	USD
Dufry (Shanghai) Commercial Co. Ltd.	Shanghai	China	R	100	19,497	CNY
ADF Shops CJSC	Yerevan	Armenia	R	100	553,834	AMD
Dufry Sharjah Fzc	Sharjah	U. Arab Emirates	R	51	2,054	AED
Dufry d.o.o.	Belgrade	Serbia	R	100	693,078	RSD

AS OF DECEMBER 31, 2012	LOCATION	COUNTRY	TYPE	OWNERSHIP IN %	SHARE CAPITAL IN THOUSANDS	CURRENCY
AMERICA I						
Dufrey Mexico SA de CV	Mexico City	Mexico	R	100	27,429	USD
Alliance Duty Free, Inc.	San Juan	Puerto Rico	R	100	2,213	USD
Dufrey Aruba N.V.	Oranjestad	Aruba	R	80	1,900	USD
Inversiones Tunc, SA	Santo Domingo	Dominican Republic	R	100	<1	USD
Duty Free Caribbean Ltd	Bridgetown	Barbados	R	60	5,000	USD
Colombian Emeralds Int. Ltd	Castries	St. Lucia	R	60	<1	USD
Flagship Retail Services Inc.	Delaware	USA	R	100	<1	USD
Interbaires S. A.	Buenos Aires	Argentina	R	100	293	USD
Navinten S. A.	Montevideo	Uruguay	R	100	126	USD
Duty Free Ecuador S. A.	Guayaquil	Ecuador	R	100	401	USD
Dufrey America, Inc.	Miami	USA	H	100	5	USD
AMERICA II						
Dufrey do Brasil Duty Free Shop Ltda.	Rio de Janeiro	Brazil	R	100	4,146	USD
Iperco Com Exterior Ltda.	Rio de Janeiro	Brazil	R	100	14,552	BRL
Dufrey Bolivia	Santa Cruz	Bolivia	R	100	356	USD
UNITED STATES & CANADA						
Hudson News Company Inc.	East Rutherford	USA	H/R	100	<1	USD
Dufrey Newark, Inc.	Newark	USA	R	100	1,501	USD
Dufrey Houston Duty Free and Retail Partnership	Houston	USA	R	75	1	USD
AMS-CV Newark, JV	Newark	USA	R	80	<1	USD
Airport Management Services, LLC	Delaware	USA	H/R	100	<1	USD
AMS-Olympic Nashville, JV	Nashville	USA	R	83	<1	USD
Hudson News O'Hare, JV	Springfield	USA	R	70	<1	USD
Hudson Retail-Neu News JV	New York	USA	R	80	<1	USD
JFK Air Ventures	New York	USA	R	80	<1	USD
National Air Ventures	Dallas	USA	R	70	<1	USD
Seattle Air Ventures	Olympia	USA	R	75	<1	USD
AMS-TEI Miami, JV	Miami	USA	R	70	<1	USD
AMS Hudson Las Vegas, JV	Las Vegas	USA	R	73	<1	USD
Hudson Group Canada, Inc.	Vancouver	Canada	R	100	<1	CAD



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To the General Meeting of
Dufry AG, Basel

Basel, 7 March 2013

Report of the statutory auditor on the consolidated financial statements

As statutory auditor, we have audited the consolidated financial statements of Dufry AG, Basel, which comprise the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of financial position, consolidated statement of cash flows, consolidated statement of changes in equity and notes (pages 70 to 135), for the year ended 31 December 2012.

Board of Directors' responsibility

The Board of Directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standard (IFRS) and the requirements of Swiss law. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards and International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the consolidated financial statements for the year ended 31 December 2012 give a true and fair view of the financial position, the results of operations and the cash flows in accordance with IFRS and comply with Swiss law.

Report on other legal requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 CO and article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of consolidated financial statements according to the instructions of the Board of Directors.

We recommend that the consolidated financial statements submitted to you be approved.

Ernst & Young Ltd


Patrick Fawer
Licensed audit expert
(Auditor in charge)


David Haldimann
Licensed audit expert

INCOME STATEMENT

FOR THE YEAR ENDED DECEMBER 31, 2012

IN THOUSANDS OF CHF

	2012	2011
Dividend income	83,222	–
Financial income	2,868	3,216
Management and franchise fee income	11,477	12,000
Total income	97,567	15,216
Personnel expenses	19,092	12,664
General and administrative expenses	3,998	3,731
Management and franchise fee expenses	7,869	11,851
Amortization of intangibles	5,755	5,755
Transaction and project costs	–	(2,638)
Financial expenses	7,000	8,450
Taxes	753	612
Total expenses	44,467	40,425
Net earnings (loss)	53,100	(25,209)

STATEMENT OF FINANCIAL POSITION

AT DECEMBER 31, 2012

IN THOUSANDS OF CHF	NOTE	31.12.2012	31.12.2011
ASSETS			
Cash and cash equivalents		14,144	9
Marketable securities	3	40,537	9,494
Receivables intercompany		42,394	84,504
Receivables – related party		2	2
Receivables – third party		91	49
Loan receivables Dufry International AG		320,000	–
Other current assets		–	1
Current assets		417,168	94,059
Investments	1	1,082,671	1,074,449
Intangible assets		99,270	105,025
Non-current assets		1,181,941	1,179,474
Total assets		1,599,109	1,273,533
LIABILITIES AND SHAREHOLDERS' EQUITY			
Payables – intercompany		28,145	51,291
Payables – related party		313	367
Payables – third party		835	340
Bank debt		–	29,134
Other current liabilities		43,421	13,147
Current liabilities		72,714	94,279
Total liabilities		72,714	94,279
Share capital		148,369	134,881
Legal reserves:			
Share premium (capital contribution reserves)		1,253,287	972,734
General reserves		5,927	5,927
Reserve for treasury shares		41,605	13,485
Available earnings	9	77,207	52,227
Shareholders' equity		1,526,395	1,179,254
Total liabilities and shareholders' equity		1,599,109	1,273,533

NOTES TO THE FINANCIAL STATEMENTS

AMOUNTS ARE EXPRESSED IN THOUSANDS OF CHF, EXCEPT WHERE OTHERWISE INDICATED.

1. SIGNIFICANT INVESTMENTS

SUBSIDIARY IN THOUSANDS OF CHF	PARTICIPATION	BOOK VALUE		SHARE CAPITAL	
		2012	2011	2012	2011
Dufry International AG, Switzerland	100%	352,896	344,674	1,000	1,000
Dufry Management AG, Switzerland	100%	100	100	100	100
Dufry Corporate AG, Switzerland	100%	100	100	100	100
Dufry Holdings & Investments AG, Switzerland	100%	729,575	729,575	1,000	1,000
Total		1,082,671	1,074,449		

2. SIGNIFICANT SHAREHOLDERS' PARTICIPATION

IN PERCENTAGE	31.12.2012	31.12.2011
Global Retail Group S.à.r.l, Luxembourg ¹	13.07%	14.38%
Travel Retail Investment SCA, Luxembourg ¹	7.49%	8.24%
Credit Suisse Group AG	4.60%	6.81%
Skopos Administradora de Recursos Ltda and SkoposInvest Administradora de Recursos International Ltda	–	4.43%
Hudson Media Inc., East Rutherford, USA	3.89%	4.28%
The Capital Group Companies Inc, CA, USA	–	4.21%

¹ Global Retail Group S.à.r.l and Travel Retail Investment SCA formed a group of shareholders until January 31, 2012

3. TREASURY SHARES

	NUMBER OF SHARES	IN THOUSANDS OF CHF
At January 1, 2011	289,059	36,948
Assigned to holders of RSU-awards 2010	(281,362)	(35,452)
Share purchases	100,419	12,503
Revaluation	-	(4,505)
At December 31, 2011	108,116	9,494
Share purchases	230,000	28,120
Revaluation	-	2,923
At December 31, 2012	338,116	40,537

4. ENTERPRISE RISK MANAGEMENT

In accordance with the article 663b of the Swiss Code of Obligations the Board of Directors of Dufroy AG reviewed and assessed the risk areas of the Group and where necessary, updated the key controls performed to ensure an adequate risk monitoring.

5. PLEDGED ASSETS

In 2012 and 2011, Dufroy AG had no pledged assets.

6. GUARANTEE COMMITMENT REGARDING SWISS VALUE ADDED TAX (VAT)

The following companies constitute a group for the Swiss Federal Tax Administration, main division VAT:

- DUFROY International AG
- DUFROY Travel Retail AG
- DUFROY Samnaun AG
- DUFROY Participations AG
- DUFROY Russia Holding AG
- DUFROY Trading AG
- DUFROY Basel Mulhouse AG
- DUFROY Management AG
- DUFROY Corporate AG
- DUFROY Holdings & Investments AG
- DUFROY AG
- DUFROY Altay AG

Dufroy AG is jointly and severally liable for the Value Added Tax owed by this specific group.

7. COMPENSATION, PARTICIPATIONS AND LOANS TO THE MEMBERS OF THE BOARD OF DIRECTORS AND THE GROUP EXECUTIVE COMMITTEE

(Disclosure according to Swiss Code of Obligations 663b)

PARTICIPATIONS IN DUFROY AG

The members of the Board of Directors of Dufroy AG Juan Carlos Torres Carretero (Chairman), Ernest George Bachrach (Vice Chairman) and Steve Tadler (member) representing the interest of Advent International Corporation and its funds do not hold any shares or share options on December 31, 2012 or December 31, 2011.

On December 31, 2012, the following members of the Board of Directors and Group Executive Committee (including closely related parties) held the following number of shares/number of share options (restricted stock units)/percentage participation in Dufroy AG: Mr. Andrés Holzer Neumann, member 2,338,775/0/7.88% (which includes 2,223,563 shares held by Travel Retail Investment SCA); Mr. James Cohen, member 1,331,687/0/4.49% (which includes 1,154,677 shares held by Hudson Media, Inc.); Mr. Joaquín Moya-Angeler Cabrera, member 6,000/0/0.02%; Mr. Mario Fontana, member 6,000/0/0.02%; Mr. Julián Díaz González, Chief Executive Officer 32,100/39,941/0.24%; Mr. Andreas Schneiter, Chief Financial Officer 3,000/6,600/0.03%; Mr. José Antonio Gea, Global Chief Operating Officer 631/26,400/0.09%; Mr. Pascal C. Duclos, General Counsel 0/21,000/0.07%; Mr. Xavier Rossinyol, Chief Operating Officer Region EMEA & Asia 30,000/26,400/0.19%; Mr. René Riedi, Chief Operating Officer Region America I 0/10,200/0.03%; Mr. José Carlos Costa da Silva Rosa, Chief Operating Officer Region America II 0/10,200/0.03% and Mr. Joseph DiDomizio, Chief Operating Officer Region United States and Canada 0/16,800/0.06%.

On December 31, 2011, the following members of the Board of Directors and Group Executive Committee (including closely related parties) held the following number of shares/number of share options (restricted stock units)/percentage participation in Dufry AG: Mr. Andrés Holzer Neumann, member 2,262,125/0/8.39% (which includes 2,151,913 shares held by Petrus PTE Ltd); Mr. James Cohen, member 1,257,687/0/4.66% (which includes 1,154,677 shares held by Hudson Media, Inc.); Mr. Joaquín Moya-Angeler Cabrera, member 13,390/0/0.05%; Mr. Mario Fontana, member 10,000/0/0.04%; Mr. Julián Díaz González, Chief Executive Officer 60,100/39,941/0.37%; Mr. Xavier Rossinyol, Chief Financial Officer 45,000/26,400/0.26%; Mr. José Antonio Gea, Global Chief Operating Officer 37,000/26,400/0.24%; Mr. Pascal C. Duclos, General Counsel 0/21,000/0.08%; Mr. Dante Marro, Chief Operating Officer Region Europe 0/10,200/0.04%; Mr. Miguel Ángel Martínez, Chief Operating Officer Region Africa 8,500/10,200/0.07%; Mr. René Riedi, Chief Operating Officer Region Eurasia 1,500/10,200/0.04%; Mr. José H. González, Chief Operating Officer Region Central America & Caribbean 0/10,200/0.04%; Mr. José Carlos Costa da Silva Rosa, Chief Operating Officer Region South America 2,000/10,200/0.05% and Mr. Joseph DiDomizio, Chief Operating Officer Region North America 13,500/16,800/0.11%. The remaining members of the Board of Directors or the Group Executive Committee had no participation on December 31, 2011.

All these participations are reported in accordance with the regulations of the Federal Act on Stock Exchanges and Securities Trading (SESTA), in force since December 1, 2007, showing the participation (including restricted stock units) as a percentage of the number of outstanding registered shares on December 31, 2012 and December 31, 2011, respectively.

8. COMPENSATION OF MEMBERS OF THE BOARD OF DIRECTORS AND GROUP EXECUTIVE COMMITTEE

The members of the Board of Directors of Dufry AG Juan Carlos Torres Carretero (Chairman), Ernst George Bachrach (Vice Chairman) and Steve Tadler (member) representing the interest of Advent International Corporation and its funds do not receive any compensation for the years 2012 or 2011.

In 2012 Dufry paid to its non-executive members of the Board of Directors fees in total amount of CHF 1,350.0 (to Mr. Jorge Born, member CHF 150.0; to Mr. Xavier Bouton, member CHF 150.0; to Mr. James Cohen, member CHF 150.0; to Mr. José Lucas Ferreira de Melo, member CHF 150.0 to Mr. Mario Fontana, member CHF 200.0; to Mr. Andrés Holzer Neumann, member CHF 200.0; to Mr. Maurizio Mauro, member CHF 150.0; to Mr. Joaquín Moya-Angeler Cabrera,

member CHF 200.0). In addition to these fees Mr. Xavier Bouton received CHF 250.0 for strategic consulting services provided to the Group during the year. The social charges related to these fees are calculated in accordance with the local regulations amounted to CHF 81.8 in total (to Mr. Jorge Born, member CHF 9.1; to Mr. Xavier Bouton, member CHF 9.1; to Mr. James Cohen, member CHF 9.1; to Mr. José Lucas Ferreira de Melo, member CHF 9.1; to Mr. Mario Fontana, member CHF 12.1; to Mr. Andrés Holzer Neumann, member CHF 12.1; to Mr. Maurizio Mauro, member CHF 9.1; to Mr. Joaquín Moya-Angeler Cabrera, member CHF 12.1). Finally, the total compensation to the non-executive members of the Board of Directors amounted to CHF 1,681.8 in total (to Mr. Jorge Born, member CHF 159.1; to Mr. Xavier Bouton, member CHF 409.1; to Mr. James Cohen, member CHF 159.1; to Mr. José Lucas Ferreira de Melo, member CHF 159.1; to Mr. Mario Fontana, member CHF 212.1; to Mr. Andrés Holzer Neumann, member CHF 212.1; to Mr. Maurizio Mauro, member CHF 159.1; to Mr. Joaquín Moya-Angeler Cabrera, member CHF 212.1).

In 2011 Dufry paid to its non-executive members of the Board of Directors fees in total amount of CHF 1,350.0 (to Mr. Jorge Born, member CHF 150.0; to Mr. Xavier Bouton, member CHF 150.0; to Mr. James Cohen, member CHF 150.0; to Mr. José Lucas Ferreira de Melo, member CHF 150.0; to Mr. Mario Fontana, member CHF 200.0; to Mr. Andrés Holzer Neumann, member CHF 200.0; to Mr. Maurizio Mauro, member CHF 150.0; to Mr. Joaquín Moya-Angeler Cabrera, member CHF 200.0). In addition to these fees Mr. Xavier Bouton received CHF 250.0 for strategic consulting services provided to the Group during the year. The social charges related to these fees are calculated in accordance with the local regulations amounted to CHF 81.8 in total (to Mr. Jorge Born, member CHF 9.1; to Mr. Xavier Bouton, member CHF 9.1; to Mr. James Cohen, member CHF 9.1; to Mr. José Lucas Ferreira de Melo, member CHF 9.1; to Mr. Mario Fontana, member CHF 12.1; to Mr. Andrés Holzer Neumann, member CHF 12.1; to Mr. Maurizio Mauro, member CHF 9.1; to Mr. Joaquín Moya-Angeler Cabrera, member CHF 12.1). Finally, the total compensation to the non-executive members of the Board of Directors amounted to CHF 1,681.8 in total (to Mr. Jorge Born, member CHF 159.1; to Mr. Xavier Bouton, member CHF 409.1; to Mr. James Cohen, member CHF 159.1; to Mr. José Lucas Ferreira de Melo, member CHF 159.1; to Mr. Mario Fontana, member CHF 212.1; to Mr. Andrés Holzer Neumann, member CHF 212.1; to Mr. Maurizio Mauro, member CHF 159.1; to Mr. Joaquín Moya-Angeler Cabrera, member CHF 212.1).

In the years 2012 and 2011 there were no other compensations paid directly or indirectly to active or former members of the Board of Directors and there are also no loans or guarantees received or provided to these Board members, nor to their related parties.

In 2012 the eight members of the Group Executive Committee received the following compensation: i) in cash CHF 8,977.0 (Basic salary CHF 4,609.7, bonus CHF 3,764.7, allowances in kind CHF 602.6) and ii) as employer's social charges CHF 1,035.2, adding up to a total compensation of CHF 10,012.2. These figures include the compensation to Mr. Julián Díaz González, Chief Executive Officer of Dufry AG, who received a compensation: i) in cash CHF 1,966.9 (Basic salary CHF 1,065.9, bonus CHF 867.7, allowances in kind CHF 33.3) and ii) as employer's social charges CHF 229.0, adding up to a total compensation of CHF 2,195.9.

In 2011 the ten members of the Group Executive Committee received the following compensation: i) in cash CHF 8,765.0 (Basic salary CHF 4,335.6, bonus CHF 3,647.2, allowances in kind CHF 782.2) and ii) as employer's social charges CHF 1,977.9 and iii) in form of unvested stock options for the biannual award 2011, i.e. for the years 2011 and 2012 181,541 RSU's of Dufry AG (for this purposes fully considered as a compensation 2011), adding up to a total

compensation of CHF 20,747.7. These figures include the compensation to Mr. Julián Díaz González, Chief Executive Officer of Dufry AG, who received a compensation: i) in cash CHF 1,789.4 (Basic salary CHF 912.1, bonus CHF 844.4, allowances in kind CHF 32.9) and ii) as employer's social charges CHF 513.2 and iii) in form of unvested stock options for the biannual award 2011, i.e. for the years 2011 and 2012 39,941 RSU's of Dufry AG (for this purposes fully considered as a compensation 2011), adding up to a total compensation of CHF 4,503.7.

In the years 2012 and 2011 there were no other compensations paid directly or indirectly to active or former members of the Group Executive Committee, nor to their related parties and there are also no loans or guarantees received or provided to these members, nor to their related parties.

For details regarding conditions of Restricted Stock Unit (RSU) Plan refer to note 30 of the consolidated financial statements.

9. APPROPRIATION OF AVAILABLE EARNINGS

IN THOUSANDS OF CHF

	2012	2011
Retained earnings	52,227	62,217
Movement in legal reserves	(28,120)	15,219
Net earnings (loss) for the year	53,100	(25,209)
Available earnings at December 31	77,207	52,227
To be carried forward	77,207	52,227



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To the General Meeting of
Dufry AG, Basel

Basel, 7 March 2013

Report of the statutory auditor on the financial statements

As statutory auditor, we have audited the financial statements of Dufry AG, Basel, which comprise the statement of financial position, income statement and notes (pages 138 to 143), for the year ended 31 December 2012.

Board of Directors' responsibility

The Board of Directors is responsible for the preparation of the financial statements in accordance with the requirements of Swiss law and the company's articles of incorporation. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

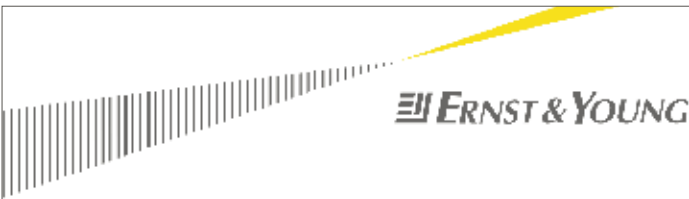
Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements for the year ended 31 December 2012 comply with Swiss law and the company's articles of incorporation.



Report on other legal requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 Code of Obligation (CO) and article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists, which has been designed for the preparation of financial statements according to the instructions of the Board of Directors.

We further confirm that the proposed appropriation of available earnings complies with Swiss law and the company's articles of incorporation. We recommend that the financial statements submitted to you be approved.

Ernst & Young Ltd

A blue ink signature of Patrick Fawer, written in a cursive style.

Patrick Fawer
Licensed audit expert
(Auditor in charge)

A blue ink signature of David Haldimann, written in a cursive style.

David Haldimann
Licensed audit expert

INFORMATION FOR INVESTORS AND MEDIA

DUFYR SHARES

Listing	SIX Swiss Exchange
Type of security	Registered shares
Ticker symbol	DUFN
ISIN-No.	CH0023405456
Swiss Security-No	2340545
Reuters	DUFN.S
Bloomberg	DUFN SW

DUFYR BDRS

Listing	BM&FBOVESPA
Type of security	Brazilian Depositary Receipts (BDRs)
Ticker symbol	DAGB11
ISIN-No.	BRDAGBBDR008
Reuters	DAGB11.SA
Bloomberg	DAGB11 BZ

DUFYR SENIOR NOTES

Type of security	Senior Notes
Size of issue	USD 500 million
Interest rate	5.5% p.a., paid semi-annually
Maturity	October 15, 2020
ISIN-No.	USL2660RAA25 (Serie REG S) US26433UAA34 (Serie 144A)
Bloomberg	DUFSCA

KEY DATES IN 2013

April 30, 2013	Annual General Meeting
May 7, 2013	Results First Quarter 2013
July 31, 2013	Results First Half Year 2013
November 4, 2013	Results First Nine Months 2013

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This Annual Report contains certain forward-looking statements, which can be identified by terms like “believe”, “assume”, “expect” or similar expressions, or implied discussions regarding potential new projects or potential future revenues, or discussions of strategy, plans or intentions. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results to be materially different from any future results, performance or achievements expressed or implied by such statements. All forward-looking statements are based only on data available to Dufrey at the time of preparation of this Annual Report. Dufrey does not undertake any obligation to update any forward-looking statements contained in this Annual Report as a result of new information, future events or otherwise.

Publisher Dufrey AG, Basel
Concept, Production Tolxdorff & Eicher Consulting, Horgen
Design MetaDesign, Zurich
Print Druckerei Feldegg, Schwerzenbach

GLOBAL PRESENCE



EMEA & ASIA

Armenia: Yerevan
Czech Republic: Prague
France: Nice, Martinique, Guadeloupe
Greece: Diagoras, Eptanisos, on-board of ferries of Blue-Star or Superfast
Italy: Milan, Rome, Bergamo, Genoa, Naples, Turin, Venice, Verona
Netherlands: Amsterdam
Serbia: Belgrade
Spain: Tenerife
Switzerland: Basel-Mulhouse, Samnaun
Russia: Moscow

Algeria: Algiers
Egypt: Sharm-el-Sheikh, Assyud, Borg El Arab
Ghana: Accra
Ivory Coast: Abidjan
Morocco: Casablanca, Marrakech, Agadir, Dakhla, Essaouira, Fez, Nador, Oujda, Rabat, Tanger
Tunisia: Tunis, Djerba, Monastir, Sfax, Tabarka, Tozeur
United Arab Emirates: Sharjah

India: New Delhi
China: Shanghai, Beijing, Chengdu
Cambodia: Phnom Penh, Siem Reap

AMERICA I

Argentina: Buenos Aires, Corboda, Mendoza, Bariloche
Caribbean Islands: Dominican Republic, Puerto Rico, Aruba, Antigua, Bahamas, Barbados, Bonaire, Curaçao, Grand Turk, Grenada, Jamaica, St Kitts, St Lucia, St Maarten, St Thomas, Trinidad
Ecuador: Guayaquil
Honduras: Roatan
Mexico: Mexico City, Acapulco, Algodones, Cancun, Cozumel, Guadalajara, Ixtapa, Laredo, Leon, Los Cabos, Mahahual, Mazatlan, Monterrey, Nogales, Progreso, Puerto Vallarta, Reynosa
Nicaragua: Managua, El Espino, Guasaule, Las Manos, Peñas Blancas
Uruguay: Montevideo, Punta del Este
Cruise Lines: on-board of ships of Norwegian Cruise Lines

AMERICA II

Bolivia: La Paz, Santa Cruz
Brazil: Rio de Janeiro, São Paulo, Brasília, Belém, Belo Horizonte, Campinas, Curitiba, Florianopolis, Fortaleza, Natal, Porto Alegre, Recife, Salvador

UNITED STATES & CANADA

Canada: Vancouver, Calgary, Edmonton, Halifax
United States: Over 50 cities including Albuquerque, Anchorage, Baltimore, Birmingham, Boston, Charleston, Chicago, Cleveland, Dallas, Denver, Ft Lauderdale, Houston, Las Vegas, Los Angeles, Manchester, Memphis, Miami, Nashville, New Orleans, New York, Newark, Norfolk, Omaha, Orlando, Philadelphia, Phoenix, Pittsburg, Portland, Raleigh, Richmond, Rochester, San Francisco, San José, Seattle, Washington