



Dear Fellow Shareholders of Timberland Bancorp, Inc.:

On behalf of the Directors and Employees of Timberland Bancorp, Inc. and its subsidiary, Timberland Bank, it is my privilege to invite you to attend our annual meeting for the year ended September 30, 2012. The meeting will convene on January 22, 2013 at 1:00 p.m. and will be conducted in the Grays Harbor Public Utility's Dennis Nichols building located at 220 Myrtle Street in Hoquiam, Washington. During the meeting we will discuss the Company's operating results for the year ended September 30, 2012, conduct an election of Directors and answer questions from the attendees. I encourage you to review the attached Form 10-K which details the operating results of the Company.



Michael R. Sand

The Federal Reserve continued its efforts to stimulate the economy this past year and is currently focused on keeping interest rates low through its monthly purchase of billions of dollars of mortgage backed securities. Historians will best judge the overall effectiveness of the Fed's policy actions however the immediate impact is clearly the forcible maintenance of a low interest rate environment for an indefinite period. For the banking industry this focuses the crosshairs directly on margins for the duration of the Fed's accommodative posture. Muting the impact of current Fed policy will involve booking additional quality loans, further managing the cost of deposits and reducing the level of non-earning assets.

During the fiscal year ended September 30, 2012, the Company realized a significant increase in profitability compared to the prior fiscal year. Net interest income and non-interest income increased while total non-interest expenses and the provision for loan losses decreased. The result was an increase in net income to \$4.59 million for the recently completed fiscal year from \$1.09 million for the prior fiscal year and an increase in net income available to common shareholders to \$3.52 million from \$32 thousand in the prior fiscal year.

Timberland continues to be a well-capitalized financial institution producing strong core earnings. At September 30, 2012 the Total Capital to Risk Weighted Asset ratio stood at 16.77% and the Tier 1 Leverage Capital Ratio was 11.66%. We continue to believe that the Pacific Northwest provides an enviable economic environment in which to operate and we look forward to the new fiscal year. We also look forward to your presence at our annual meeting on January 22nd.

Sincerely,

Michael the band

Michael R. Sand President and CEO

# FINANCIAL HIGHLIGHTS TIMBERLAND BANCORP, INC. AND SUBSIDIARY

The following table presents selected financial information concerning the consolidated financial position and results of operations of Timberland Bancorp, Inc. ("Company") at and for the dates indicated. The consolidated data is derived in part from, and should be read in conjunction with, the Consolidated Financial Statements of the Company and its subsidiary presented herein.

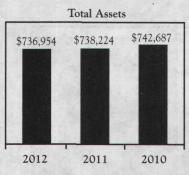
Income (Loss) before Income Taxes

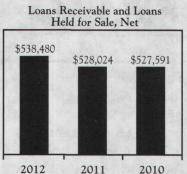
Provision (benefit) for Income Taxes

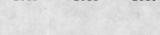
Preferred Stock Discount Accretion

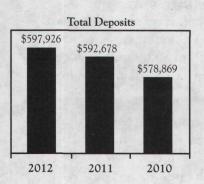
Net Income (Loss) to Common Shareholders

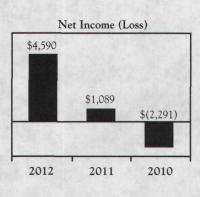
Net Income (Loss) Preferred Stock Dividends











	September 30,							
and a financial state of the second state of the second		2012		2011		2010		
	(Dollars in thousands except share data)							
SELECTED FINANCIAL DATA								
Total Assets	\$	736,954	\$	738,224	\$	742,687		
Loans Receivable and Loans Held for Sale, Net		538,480		528,024		527,591		
Total Deposits		597,926		592,678		578,869		
Shareholders' Equity		90,319		86,205		85,408		
OPERATING DATA								
Interest and Dividend Income	\$	31,605	\$	33,966	\$	36,596		
Interest Expense	1	5,947	1.17	8,533	1.1	10,961		
Net Interest Income		25,658		25,433		25,635		
Provision for Loan Losses	1	3,500		6,758		10,550		
Net Interest Income after Provision for Loan Losses		22,158		18,675		15,085		
Non-Interest Income		9,781		8,681		5,696		
Non-Interest Expense	132	25,568	1315	25,963	112	24,641		

6,371

1,781

4,590

(832)

(240)

\$

3,518

1,393

304

1,089

(832)

(225)

32

\$

(3, 860)

(1,569)

(2,291)

(832)

(210)

(3, 333)

Basic	\$	0.52	\$	0.00	\$	(0.50)	
Diluted		0.52		0.00		(0.50)	
<b>KEY FINANCIAL RATIOS</b>							
Return (Loss) on Average Assets		0.62%	0.15%			(0.32)%	
Return (Loss) on Average Equity		5.21	1.26		(2.65)		
Net Interest Margin		3.81	3.78		3.87		
Efficiency Ratio	7	72.15	76.11		78.65		
Non-Performing Assets to Total Assets (1)		5.19	5.01		5.53		
Total Equity-to-Assets	1	2.26	1	1.68		11.50	
Book Value Per Common Share	\$ 1	0.52	\$	9.97	\$	9.89	
Tangible Book Value Per Common Share (2)	\$	9.68	\$	9.11	\$	9.00	

(1) Non-performing assets include non-accrual loans, loans past due 90 days or more and still accruing.

non-accrual investment securities, other real estate owned and other repossessed assets.

(2) Calculation subtracts goodwill and core deposit intangible from the equity component.

# 2012 FORM 10-K

We have included our Form 10-K, as filed with the Securities and Exchange Commission, with our annual report to give you more complete information about our Company. A table of contents can be found facing page one.

Written requests to obtain a copy of any exhibit listed in Part IV should be sent to Timberland Bancorp, Inc., 624 Simpson Avenue, Hoquiam, Washington 98550, attention: Investor Relations Department. [This page left blank intentionally]

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#### DIRECTORS AND OFFICERS TIMBERLAND BANCORP, INC.

#### **OFFICERS:**

Michael R. Sand President and Chief Executive Officer

Dean J. Brydon Executive Vice President

**Robert A. Drugge** Executive Vice President

Marci A. Basich Senior Vice President Kathie M. Bailey Senior Vice President

Jonathan A. Fischer Senior Vice President

Edward C. Foster Senior Vice President

#### DIRECTORS:

Jon C. Parker is Chairman of the Board of the Company and the Bank. Mr. Parker is a member of the law firm Parker & Winkelman P.S., Hoquiam, Washington, which serves as general counsel to the Bank and the Company.

**Michael R. Sand** has been affiliated with the Bank since 1977 and has served as President of the Bank and the Company since January 23, 2003. On September 30, 2003, he was appointed as Chief Executive Officer of the Bank and Company. Prior to appointment as President and Chief Executive Officer, Mr. Sand had served as Executive Vice President of the Bank since 1993 and as Executive Vice President of the Company since its formation in 1997.

Andrea M. Clinton, an interior designer, is the owner of AMC Interiors at Home, Olympia, Washington.

*Larry D. Goldberg* is the retired principal partner of Goldberg Furniture Company, Aberdeen, Washington.

James C. Mason is the President and owner of the following companies: Mason Timber Inc., Mason Trucking Inc., Masco Petroleum Inc., Aloha Jet Inc., Mason Aviation, Inc., Trailer Services Inc., Shine Quarry Inc., Mason Properties LLC, Masco Maritime LLC, Grass Island LLC, Masco Oil Warehouse LLC, 110 Commerce Street LLC, 1100 Basich Blvd LLC, 954 Anderson Drive LLC, 2012 Ind Pkwy LLC, 1020 Anderson Dr. LLC, 1104 Basich Blvd LLC, 200 Myrtle LLC and Shelton Renal Care LLC, all of which are headquartered in Western Washington.

Ronald A. Robbel is a Certified Public Accountant and is retired.

*David* A. *Smith* is a pharmacist and the owner of Harbor Drug, Inc., a retail pharmacy located in Hoquiam, Washington.

*Michael J. Stoney,* a Certified Public Accountant, is a member of the accounting firm Easter & Stoney, P.S., with offices in Elma and Aberdeen, Washington.

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#### CORPORATE INFORMATION

#### MAIN OFFICE

624 Simpson Avenue Hoquiam, Washington 98550 Telephone: (360) 533-4747

#### INDEPENDENT AUDITORS

Delap LLP Lake Oswego, Oregon

#### GENERAL COUNSEL

Parker & Winkelman PS Hoquiam, Washington

#### SPECIAL COUNSEL

Breyer & Associates PC McLean, Virginia

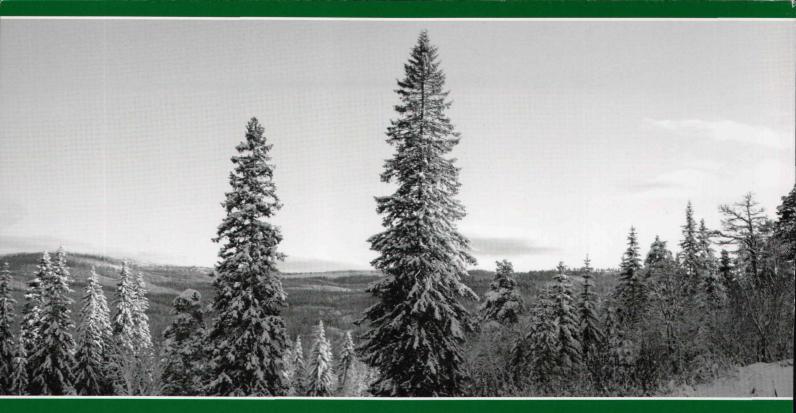
#### TRANSFER AGENT

For shareholder inquiries concerning dividend checks, transferring ownership, address changes or lost or stolen certificates please contact our transfer agent:

American Stock Transfer & Trust Company 59 Maiden Lane New York, New York 10038 (800) 937-5449

#### ANNUAL MEETING

The Annual Meeting of Shareholders will be held at the Grays Harbor PUD meeting room known as the Dennis Nichols Building, located at 220 Myrtle Street, Hoquiam, Washington on Tuesday, January 22, 2013 at 1:00 p.m., Pacific Time.



### Hoquiam

624 Simpson Ave. Hoquiam, WA 98550 (360) 533-4747

**Ocean Shores** 361 Damon Rd. Ocean Shores, WA 98569 (360) 289-2476

## **Downtown** Aberdeen

117 N. Broadway Aberdeen, WA 98520 (360) 533-4500

**South Aberdeen** 300 N. Boone St. Aberdeen, WA 98520 (360) 533-6440

**Montesano** 210 S. Main St. Montesano, WA 98563 (360) 249-4021

**Elma** 313 W. Waldrip Elma, WA 98541 (360) 482-3333

# Toledo

101 Ramsey Way Toledo, WA 98591 (360) 864-6102

Winlock 209 NE 1st St. Winlock, WA 98596 (360) 785-3552

**Chehalis** 714 W. Main St. Chehalis, WA 98532 (360) 740-0770

**Tumwater** 801 Trosper Rd. SW Tumwater, WA 98512 (360) 705-2863

**Olympia** 423 Washington St. SE Olympia, WA 98501 (360) 943-5496

**Panorama** 1751 Circle Lane SE Lacey, WA 98503 (360) 413-3891

# Lacey

1201 Marvin Rd. NE Lacey, WA 98516 (360) 438-1400

**Yelm** 101 Yelm Ave. W. Yelm, WA 98597 (360) 458-2221

**Bethel Station** 2419 224th St. E. Spanaway, WA 98387 (253) 875-4250

Puyallup (South Hill)

12814 Meridian E. Puyallup, WA 98373 (253) 841-4980

Edgewood (North Hill)

2418 Meridian E. Edgewood, WA 98371 (253) 845-0999

**Auburn** 202 Auburn Way S. Auburn, WA 98002 (253) 804-6177

# Tacoma

7805 S. Hosmer St. Tacoma, WA 98408 (253) 472-4465

**Gig Harbor** 3105 Judson St. Gig Harbor, WA 98335 (253) 851-1188

Silverdale

2401 NW Bucklin Hill Rd. Silverdale, WA 98383 (360) 337-7727

## Poulsbo

20464 Viking Way NW Poulsbo, WA 98370 (360) 598-5801



# www.timberlandbank.com