



First Financial Corporation

TERRE HAUTE SALEM SEELYVILLE C  
BRAZIL NEWPORT OBLONG DUGGE  
GRADY CAYUGA WEST FRANKFOR  
BRAZIL ROCKVILLE CLAY CITY OLN  
WASHINGTON HILLSBORO CHAMPAI  
PRINCETON PONTIAC WORTHINGTO  
SALEM HYMERA SANDBORN VINCEN  
ROCKVILLE MARSHALL WESTVILLE  
BLOOMINGTON SEELYVILLE BENTON  
ROSEDALE VINCENNES MATTOONS  
OLNEY FAIRFIELD GREENCASTLE W  
EVANSVILLE URBANA SULLIVAN BF  
DUGGER EVANSVILLE NEWPORT RI  
FARM CLIM N C MPA N AN  
MARSHALL C A P E S O N F R A K F O  
BENTON NE Y O M U N V E T O N  
LAWRENCE HILL P O T I S S A I M E  
DANVILLE S E T O O N E I D G

# 2013

2013 **ANNUAL REPORT** TO OUR STAKEHOLDERS



# OUR MISSION

The mission of First Financial Corporation is to be the **FIRST** choice for all your financial needs.

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## ALWAYS CLOSE TO **HOME**

With 73 banking centers, over 130 plus ATMs, telephone, Internet and mobile banking

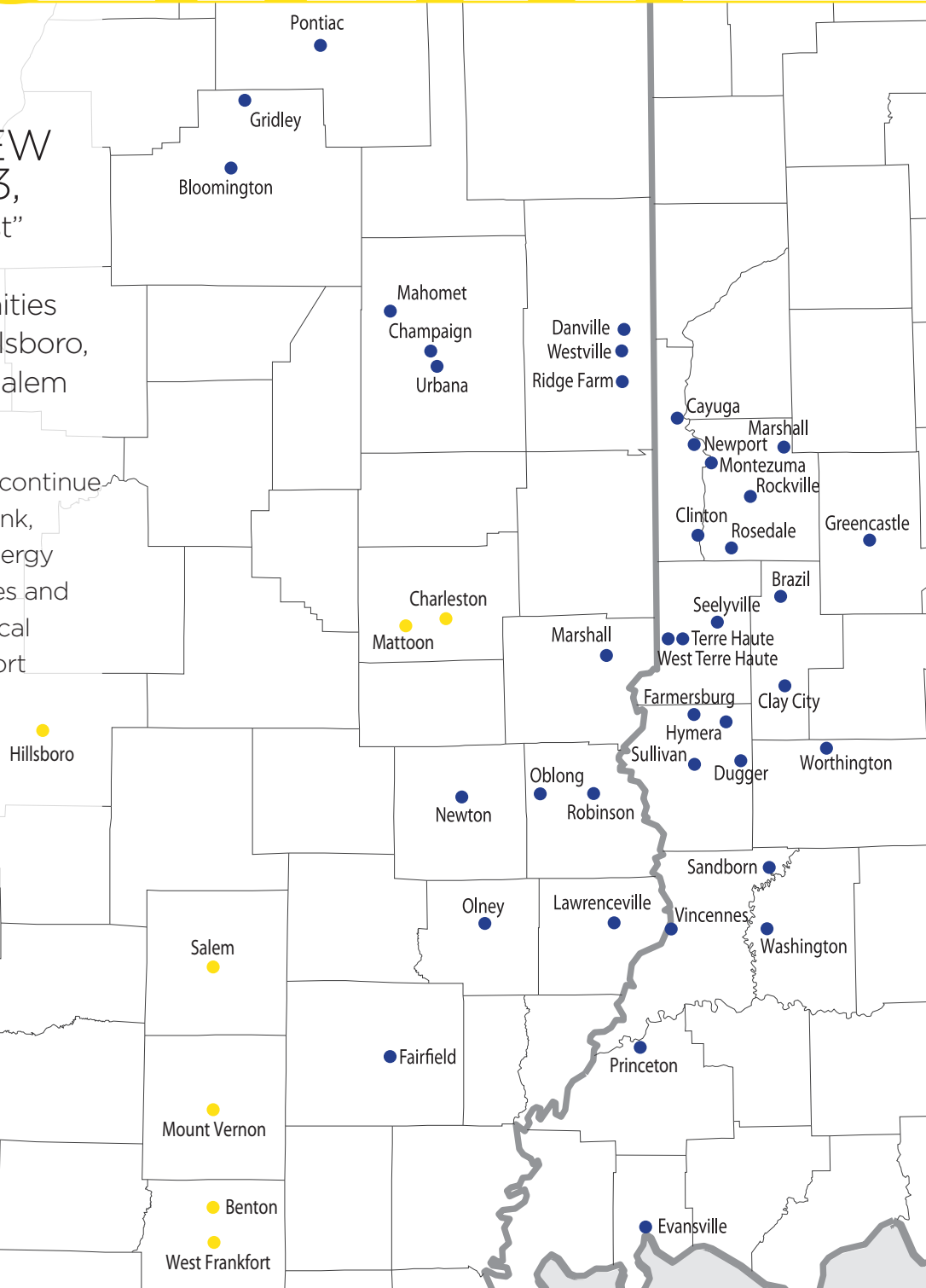


In January 2014, for the third year in a row, Bank Director magazine designated First Financial Bank as one of its "Nifty 50" the best users of capital among publicly traded U.S. financial institutions based on profitability, capital strength, and asset quality. According to the magazine, "...the ability to deliver industry leading returns without the advantage of high leverage provides affirmation of a bank's strategy and the execution skills of its management team."

# MAPPING OUR GROWTH

**WE ENTERED NEW MARKETS IN 2013,** as we introduced the “First” brand to over 15,500 new customers in the communities of Benton, Charleston, Hillsboro, Mattoon, Mount Vernon, Salem and West Frankfort.

Although we are growing, we continue to operate as a community bank, focusing our resources and energy on our customers and the cities and towns we serve. We lend to local farmers and businesses, support local charitable and civic organizations and work daily to better the communities we call home.



# EXPANDING OUR HORIZONS

## A LETTER TO OUR SHAREHOLDERS

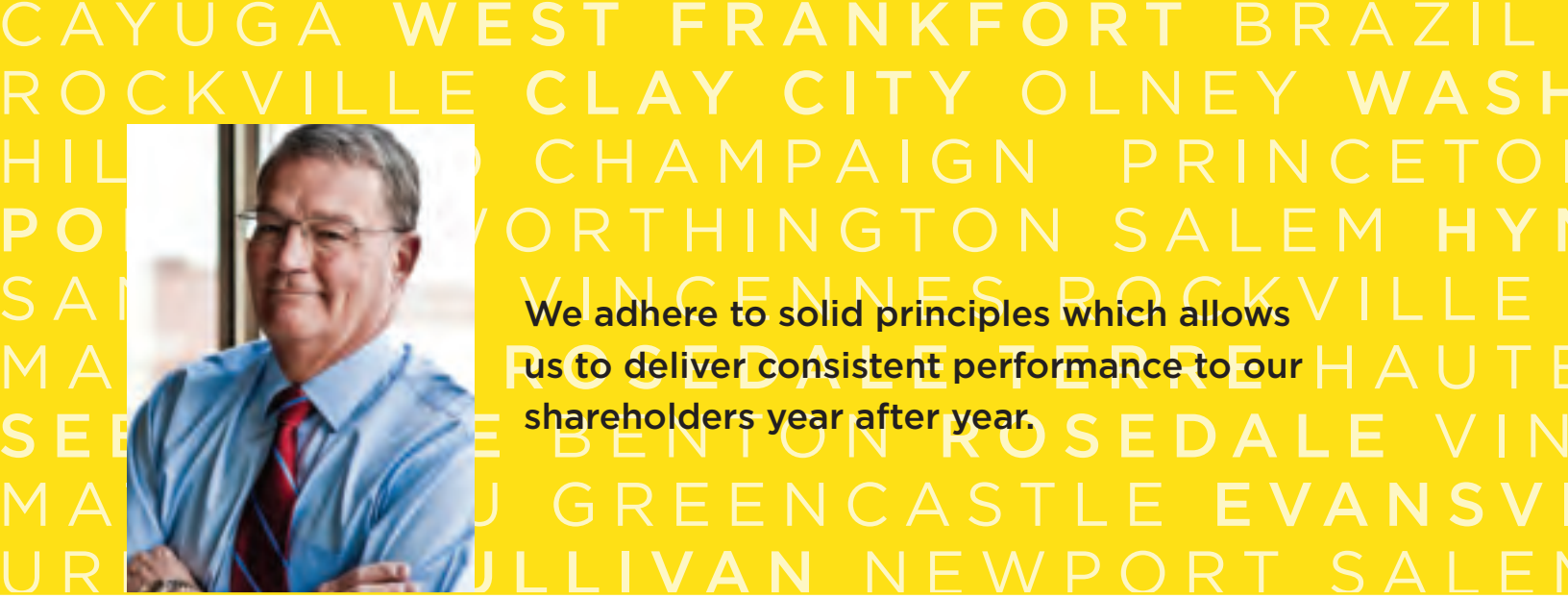
**While business conditions improved** slightly in 2013, it is undeniable the headwinds for financial institutions continued. Among other things, technology and delivery channel expense accelerated as financial service companies geared up to meet changing customer preferences and an onslaught of intense competition. The pro-longed low-interest rate environment continued to exert pressure on already low net interest margins and the strict, dynamic, demands of regulatory agencies grew even more weightier and were far less predictable.

Despite these challenges, I am pleased to report 2013 was another year of solid financial performance for First Financial Corporation as total assets grew 4.25% from \$2.9 billion to \$3.0 billion. Total deposits grew, from \$2.3 billion to \$2.5 billion, an 8.0% increase, with the majority of growth occurring in our core deposits. Our continued pricing discipline and strategic focus allowed us to reduce total interest expense 33.1%. Non interest income increased \$905 thousand to \$40.5 million compared to \$39.5 million in 2012 and book value per share at year end was \$28.94. Shareholders' Equity grew 3.78% to \$386.2 million and for the 25th consecutive year, we were able to increase the dividends to our Shareholders, providing a total dividend of \$0.96 per share.

We adhere to solid principles which allows us to deliver consistent performance to our Shareholders year after year. We recognize the significance of sustainable performance and the value our shareholders attach to it. While many factors contribute to our success, there are several we will not compromise. They are:

- Optimizing the customer experience at every touch point so we not only gain new customers, but retain existing ones;
- Maximize revenue and effectively manage expenses; and,
- Effectively managing risk and capital.

Our mission is to be the first choice of our customers for all of their financial needs. While a great experience is defined by each customer, we recognize "convenience" is high on nearly everybody's list. Being "Always Close to Home" means we must be available to our customers when, where and how they want to bank - whether it's at one of our 73 banking centers, talking "live" with an associate on the telephone, 24/7 at one of our 130 plus ATMs, on a mobile device or over the web. Each experience must



**We adhere to solid principles which allows us to deliver consistent performance to our shareholders year after year.**

be reliable, friendly and positive. Customers judge us one experience at a time and we are no better than our last contact with them. To that end, we are always seeking ways to better the experience. In 2013, we did just that with the installation of a new teller platform system which allowed us to simplify processes and create operational efficiencies for improved customer service. We also introduced e-signature allowing us to image customer documents and “front counter” teller capture, creating a virtual ticket environment behind the teller line, allowing faster processing of customer transactions while at the same time providing a reduction in back office staff.

2013 was a time of growth at First Financial as we expanded our footprint into Southern Illinois with First Financial Bank’s acquisition of eight branches located in the communities of Benton, Charleston, Hillsboro, Mattoon, Mount Vernon, Salem and West Frankfort. These acquisitions along the I-57 corridor are a logical extension of our franchise and added more than 15,500 households to our customer base.

I am happy to report the 2014 first quarter issue of Bank Director magazine again recognized First Financial Bank as one of its “Nifty Fifty” best users of capital based on a combination of profitability, capital strength and asset quality. We appreciate this recognition as it acknowledges the success we enjoy through the hard work of our talented associates. Rest assured we do not take such recognition for granted. We know our success is the result of thoughtful planning, steadfast implementation, uncompromised work ethic and most of all, the loyalty and dedication of our associates.

We want to thank our Board of Directors for their insight and support during this year of investment, innovation and expansion as we position First Financial Corporation for continued award-winning performance. We are also grateful to our customers and the communities we serve for their support. Finally, we are most thankful to you, our Shareholders, for your continued confidence and investment in First Financial Corporation.

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**NORMAN L. LOWERY**  
CEO, President and Vice-Chairman



# NO BOUNDARIES

## ANYTIME, FROM ANYWHERE

**First Mobile Banking with us** became easier in 2013 as our customers could securely access their accounts on the go with our custom apps for Android and iPhones. The response to our new apps was enthusiastic as the number of our mobile banking users quadrupled. More and more customers have taken advantage of the “always close to home” convenience mobile banking delivers. Another major upgrade to First Mobile Banking is scheduled for 2014 when we add remote deposit, a service that will allow our customers to deposit checks using their cell phones.



## SYSTEM-WIDE IMPROVEMENTS

**INVESTMENTS IN NEW TECHNOLOGIES** were a major component of our strategic initiatives as we positioned First Financial for continued success. The launch of our new teller platform system further automated the process of opening new accounts and provides faster more efficient service reducing transaction costs and paper waste.

**FIRST FINANCIAL BANK'S** revamped website was unveiled in early January with a fresh look, improved functionality, greater ease of use, a wealth of money management tools and engaging content. The site proved to be a hit with customers with a 38% increase in traffic over the previous year.

**NEW LENDING SOFTWARE** was introduced in 2013 as we streamlined the consumer loan origination process at First Financial. The new software integrates customer information into the bank's core data processing system reducing input time allowing us to validate information faster and ensure regulatory compliance. As a result, we can provide faster lending decisions.



## 2013 FINANCIAL HIGHLIGHTS

(Dollar amounts in thousands, except per share data)

# NET INCOME **\$31,534**

### TOTAL ASSETS (\$ IN THOUSANDS)

2013	3,018,718
2012	2,895,408
2011	2,954,061
2010	2,451,095
2009	2,518,722

### SHAREHOLDERS EQUITY

2013	386,195
2012	372,122
2011	346,961
2010	321,717
2009	306,717

### SECURITIES

2013	914,560
2012	691,000
2011	666,287

### DEPOSITS, INCREASED 8%

2013	2,458,791
2012	2,276,134
2011	2,274,499

### BOOK VALUE PER SHARE

2013	28.94
2012	28.01
2011	26.38

### CASH DIVIDENDS PER SHARE

2013	0.96
2012	0.95
2011	0.94

25TH CONSECUTIVE YEAR of increased dividends to shareholders.

# TOTAL ASSETS: **\$3,018,718**

INCREASED **4.25%**

### SHAREHOLDER INFORMATION

The common stock of First Financial Corporation is traded on the NASDAQ Global under the symbol **THFF**.



# CLOSE TO HOME

## COMMUNITY INVOLVEMENT

**FIRST FINANCIAL AND OUR TALENTED ASSOCIATES** contribute to the communities we serve. Our associates assist with youth sports programs, participate in civic and charitable organizations and support other local initiatives.



Climbers enjoy activities during the **National Night Out** event, sponsored by First Financial in several communities during the year.



For more than 30 years, First Financial has supported **athletics** throughout our service areas, bringing a new scoreboard to Pontiac's baseball field in 2013.

Bank employee Brenda Bonine, shown with dance partner Clinton Christie, represented First Financial at "Dancing with the Stars." First Financial was the inaugural sponsor of this wildly popular **Chances and Services for Youth** fundraising event.





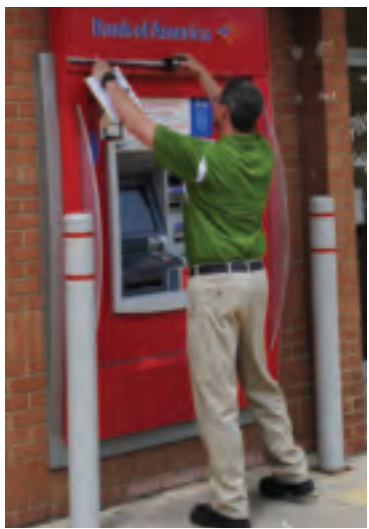


First Financial continued its long-time **commitment** to agriculture through the support of Future Farmers of America, extension offices, 4H fairs and livestock auctions.



First Financial Corporation employees **volunteer** annually in June for the opening ceremonies at the Special Olympics games.

The First Financial footprint **expanded** in Illinois in 2013 as we introduced our brand in Charleston, Mattoon, Benton, Hillsboro, Mount Vernon, Salem and West Frankfort.



First Financial's commitment to sustainability and the security of our customers continues through its **sponsorship** of free shredding days in several of our service communities.



# BOARD OF **DIRECTORS**



**FRONT ROW** William R. Kriebel, Norman L. Lowery, President, CEO and Vice Chairman of the Board, Donald E. Smith, Chairman Emeritus, Thomas T. Dinkel and Anton H. George

**BACK ROW** B. Guille Cox, Jr., Chairman of the Board, Virginia L. Smith, William J. Voges, Gregory L. Gibson, W. Curtis Brighton and Ronald K. Rich

## DIRECTORS

### FIRST FINANCIAL CORPORATION AND FIRST FINANCIAL BANK

W. Curtis Brighton  
B. Guille Cox, Jr.  
Thomas T. Dinkel  
Anton H. George  
Gregory L. Gibson  
William R. Kriebel  
Norman L. Lowery  
Ronald K. Rich  
Donald E. Smith, Emeritus  
Virginia L. Smith  
William J. Voges

### THE MORRIS PLAN COMPANY OF TERRE HAUTE INC.

David L. Bailey  
Jeffrey G. Belskus  
Steven H. Holliday  
Mark J. Fuson  
Norman D. Lowery  
James F. Nasser  
Jeffrey B. Smith

### FORREST SHERER INC.

John W. Dinkel  
J. Barton Douglas  
Norman L. Lowery  
John S. Lukens  
David W. Marietta  
Dennis S. Michael  
Jerry R. Mueller  
Robert F. Prox III

## COMMUNITY DIRECTORS

### FIRST FINANCIAL BANK, CLAY REGION

David L. Barr  
James E. Brown (Emeritus)  
Sam J. Emmert  
Max Gibson  
Rodger A. McHargue  
John P. Stelle

### FIRST FINANCIAL BANK, CITIZENS REGION

Henry J. Antonini  
Robert DeVerter  
Danny F. Wesch  
Terri M. Williamson

### FIRST FINANCIAL BANK, COMMUNITY REGION

Norman D. Lowery  
Avery J. McKinney  
V. Bruce Walkup  
Jeffery L. Wilson

### FIRST FINANCIAL BANK, CRAWFORD REGION

Jerry L. Bailey  
W.J. Chamblin  
Norman D. Lowery  
Steven A. McGahey  
V. Bruce Walkup

### FIRST FINANCIAL BANK, MARSHALL REGION

Fred S. Barth  
William F. Meehling  
Norman P. Yeley

### FIRST FINANCIAL BANK, PARKE REGION

James R. Bosley  
Steven H. Holliday  
Charles A. Cooper

### FIRST FINANCIAL BANK, SULLIVAN REGION

Steven H. Holliday  
Robert F. Dukes  
Henry T. Smith  
Robert E. Springer  
V. Bruce Walkup

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-16759  
FIRST FINANCIAL CORPORATION  
(Exact name of registrant as specified in its charter)

INDIANA

35-1546989

(State of Incorporation)

(I.R.S. Employer Identification Number)

One First Financial Plaza  
Terre Haute, Indiana

47807

(Address of Registrant's Principal Executive Offices)

(Zip Code)

(812) 238-6000

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Name of Exchange on Which Registered
Common Stock, no par value	The NASDAQ Stock Market LLC (NASDAQ Global Select Market)

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known-seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of “accelerated filer”, “large accelerated filer”, and “smaller reporting company” in Rule 12b-2 of the Exchange Act of 1934.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

As of June 30, 2013 the aggregate market value of the stock held by non-affiliates of the registrant based on the average bid and ask prices of such stock was \$400,280,901. (For purposes of this calculation, the Corporation excluded the stock owned by certain beneficial owners and management and the Corporation’s Employee Stock Ownership Plan.)

Shares of Common Stock outstanding as of March 11, 2014—13,355,272 shares.

#### **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Definitive Proxy Statement for the First Financial Corporation Annual Meeting of Shareholders to be held April 16, 2014 are incorporated by reference into Part III.

**FIRST FINANCIAL CORPORATION**  
**2013 ANNUAL REPORT ON FORM 10-K**  
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**FIRST FINANCIAL CORPORATION  
2013 ANNUAL REPORT ON FORM 10-K**

**PART I**

**ITEM 1. BUSINESS**

**FORWARD-LOOKING STATEMENTS**

A cautionary note about forward-looking statements: In its oral and written communication, First Financial Corporation from time to time includes forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements can include statements about estimated cost savings, plans and objectives for future operations and expectations about performance, as well as economic and market conditions and trends. They often can be identified by the use of words such as "expect," "may," "could," "intend," "project," "estimate," "believe" or "anticipate" or words of similar import. By their nature, forward-looking statements are based on assumptions and are subject to risks, uncertainties and other factors. Actual results may differ materially from those contained in the forward-looking statement. First Financial Corporation may include forward-looking statements in filings with the Securities and Exchange Commission, in other written materials such as this Annual Report and in oral statements made by senior management to analysts, investors, representatives of the media and others. It is intended that these forward-looking statements speak only as of the date they are made, and First Financial Corporation undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the forward-looking statement is made or to reflect the occurrence of unanticipated events.

The discussion in Item 1A (Risk Factors) and Item 7 (Management's Discussion and Analysis of Results of Operations and Financial Condition) of this Annual Report on Form 10-K, lists some of the factors which could cause actual results to vary materially from those in any forward-looking statements. Other uncertainties which could affect First Financial Corporation's future performance include the effects of competition, technological changes and regulatory developments; changes in fiscal, monetary and tax policies; market, economic, operational, liquidity, credit and interest rate risks associated with First Financial Corporation's business; inflation; competition in the financial services industry; changes in general economic conditions, either nationally or regionally, resulting in, among other things, credit quality deterioration; and changes in securities markets. Investors should consider these risks, uncertainties and other factors in addition to those mentioned by First Financial Corporation in its other filings from time to time when considering any forward-looking statement.

**GENERAL**

First Financial Corporation (the "Corporation") is a financial holding company. The Corporation was originally organized as an Indiana corporation in 1984 to operate as a bank holding company.

The Corporation, which is headquartered in Terre Haute, Indiana, offers a wide variety of financial services including commercial, mortgage and consumer lending, lease financing, trust account services, depositor services and insurance services through its three subsidiaries. At the close of business in 2013 the Corporation and its subsidiaries had 954 full-time equivalent employees.

**COMPANY PROFILE**

First Financial Bank, N.A. (the "Bank") is the largest bank in Vigo County, Ind. It operates 11 full-service banking branches within the county; four in Clay County, Ind.; one in Daviess County, Ind.; one in Gibson County, Ind.; one in Greene County, Ind.; three in Knox County, Ind.; five in Parke County, Ind.; one in Putnam County, Ind., four in Sullivan County, Ind.; one in Vanderburgh, County.; four in Vermillion County, Ind.; five in Champaign County, Illinois; one in Clark County, Ill.; three in Coles County, Ill.; three in Crawford County, Ill.; two in Franklin County, Ill.; one in Jasper County, Ill.; two in Jefferson County, Ill.; one in Lawrence County, Ill.; three in Livingston County, Illinois; two in Marion County, Ill.; one in Montgomery County, Ill.; three in McLean County, Illinois; two in Richland County, Ill.; seven in Vermilion County, Ill.; and one in Wayne County, Ill. In addition to its branches, it has a main office in downtown Terre Haute and a 50,000-square-foot commercial building on South Third Street in Terre Haute, which serves as the Corporation's operations center and provides additional office space. The Morris Plan Company of Terre Haute, Inc. ("Morris Plan") has one office and is located in Vigo County. Forrest Sherer Inc. is a regional supplier of insurance, surety and other financial products. Forrest Sherer has more than 58 professionals and over 91 years of service to both businesses and households in their market area. The agency has representation agreements with more than 40 regional and national insurers to market their products of property and casualty insurance, surety bonds, employee benefit plans, life insurance and annuities. FFB Risk Management Co., Inc. located in Las Vegas, Nevada is a captive insurance subsidiary which insures various liability and property damage policies for First Financial Corporation subsidiaries.

## **COMPETITION**

First Financial Bank and Morris Plan face competition from other financial institutions. These competitors consist of commercial banks, a mutual savings bank and other financial institutions, including consumer finance companies, insurance companies, brokerage firms and credit unions.

The Corporation's business activities are centered in west-central Indiana and east-central Illinois. The Corporation has no foreign activities other than periodically investing available funds in time deposits held in foreign branches of domestic banks.

## **REGULATION AND SUPERVISION**

The Corporation and its subsidiaries operate in highly regulated environments and are subject to supervision and regulation by several governmental regulatory agencies, including the Board of Governors of the Federal Reserve System (the "Federal Reserve"), the Office of the Comptroller of the Currency (the "OCC"), the Federal Deposit Insurance Corporation (the "FDIC"), and the Indiana Department of Financial Institutions (the "DFI"). The laws and regulations established by these agencies are generally intended to protect depositors, not shareholders. Changes in applicable laws, regulations, governmental policies, income tax laws and accounting principles may have a material effect on the Corporation's business and prospects. The following summary is qualified by reference to the statutory and regulatory provisions discussed.

### **The Dodd-Frank Act**

The Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act" or "Dodd-Frank"), which was enacted in July 2010, significantly restructures the financial regulatory regime in the United States. Although the Dodd-Frank Act's provisions that have received the most public attention generally have been those applying to or more likely to affect larger institutions such as bank holding companies with total consolidated assets of \$50 billion or more, it contains numerous other provisions that affect all bank holding companies and banks, including the Corporation, the Bank, and Morris Plan, some of which are described in more detail below.

Because full implementation of the Dodd-Frank Act will occur over several years, it is difficult to anticipate the overall financial impact on the Corporation, its customers or the financial industry generally. However, the impact is expected to be substantial and may have an adverse impact on the Corporation's financial performance and growth opportunities

### **The Volcker Rule**

The Dodd-Frank Act requires the federal financial regulatory agencies to adopt rules that prohibit banks and their affiliates from engaging in proprietary trading and investing in and sponsoring certain unregistered investment companies (defined as hedge funds and private equity funds). The statutory provision is commonly called the "Volcker Rule". The Federal Reserve adopted final rules implementing the Volcker Rule on December 10, 2013. The Volcker Rule became effective on July 21, 2012 and the final rules are effective April 1, 2014, but the Federal Reserve issued an order extending the period during which institutions have to conform their activities and investments to the requirements of the Volcker Rule to July 21, 2015. Although the Corporation is continuing to evaluate the impact of the Volcker Rule and the final rules adopted thereunder, the Corporation does not currently anticipate that the Volcker Rule will have a material effect on the operations of the Bank, Morris Plan, or their respective subsidiaries, as the Corporation does not engage in the businesses prohibited by the Volcker Rule. The Corporation may incur costs to adopt additional policies and systems to ensure compliance with the Volcker Rule, but any such costs are not expected to be material.

### **Consumer Financial Protection Bureau**

The Consumer Financial Protection Bureau (the "CFPB"), created by the Dodd-Frank Act, is responsible for administering federal consumer financial protection laws. The CFPB, which began operations on July 21, 2011, is an independent bureau within the Federal Reserve and has broad rule-making, supervisory and examination authority to set and enforce rules in the consumer protection area over financial institutions that have assets of \$10.0 billion or more. The CFPB also has data collecting powers for fair lending purposes for both small business and mortgage loans, as well as authority to prevent unfair, deceptive and abusive practices.

## **BASEL III**

In July 2013, the federal banking agencies published the Basel III Capital Rules establishing a new comprehensive capital framework for U.S. banking organizations. The rules implement the Basel Committee's December 2010 framework known as "Basel III" for strengthening international capital standards as well as certain provisions of the Dodd-Frank Act. The Basel III Capital Rules substantially revise the risk-based capital requirements applicable to bank holding companies and depository institutions, including the Corporation and its subsidiary financial institutions, compared to the current U.S. risk-based capital rules. The Basel III Capital Rules define the components of capital and address other issues affecting the numerator in banking institutions' regulatory capital ratios. The Basel III Capital Rules also address risk weights and other issues affecting the denominator in banking institutions' regulatory capital ratios. The Basel III Capital Rules also implement the requirements of Section 939A of the Dodd-Frank Act to remove references to credit ratings from the federal banking agencies' rules. The Basel III Capital Rules are effective on January 1, 2015 (subject to a phase-in period).

The Basel III Capital Rules, among other things:

- introduce a new capital measure called "Common Equity Tier 1" ("CET1");
- specify that Tier 1 capital consists of CET1 and "Additional Tier 1 capital" instruments meeting specified requirements;
- define CET1 narrowly by requiring that most deductions/adjustments to regulatory capital measures be made to CET1 and not to the other components of capital; and
- expand the scope of the deductions/adjustments as compared to existing regulations.

When fully phased in on January 1, 2019, the Basel III Capital Rules will require the Corporation and its banking subsidiaries to maintain:

- a minimum ratio of CET1 to risk-weighted assets of at least 4.5%, plus a 2.5% "capital conservation buffer" (which is added to the 4.5% CET1 ratio as that buffer is phased in, effectively resulting in a minimum ratio of CET1 to risk-weighted assets of at least 7% upon full implementation);
- a minimum ratio of Tier 1 capital to risk-weighted assets of at least 6.0%, plus the capital conservation buffer (which is added to the 6.0% Tier 1 capital ratio as that buffer is phased in, effectively resulting in a minimum Tier 1 capital ratio of 8.5% upon full implementation);
- a minimum ratio of Total capital (that is, Tier 1 plus Tier 2) to risk-weighted assets of at least 8.0%, plus the capital conservation buffer (which is added to the 8.0% total capital ratio as that buffer is phased in, effectively resulting in a minimum total capital ratio of 10.5% upon full implementation), and
- a minimum leverage ratio of 4%, calculated as the ratio of Tier 1 capital to average assets (as compared to a current minimum leverage ratio of 3% for banking organizations that either have the highest supervisory rating or have implemented the appropriate federal regulatory authority's risk-adjusted measure for market risk).

The aforementioned capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of CET1 to risk-weighted assets above the minimum but below the conservation buffer (or below the combined capital conservation buffer and countercyclical capital buffer, when the latter is applied) will face constraints on dividends, equity repurchases and compensation based on the amount of the shortfall.

Under the Basel III Capital Rules, the initial minimum capital ratios as of January 1, 2015 will be as follows:

- 4.5% CET1 to risk-weighted assets;
- 6.0% Tier 1 capital to risk-weighted assets;
- 8.0% Total capital to risk-weighted assets.

The Basel III Capital Rules provide for a number of deductions from and adjustments to CET1. These include, for example, the requirement that mortgage servicing rights, deferred tax assets arising from temporary differences that could not be realized through net operating loss carrybacks and significant investments in non-consolidated financial entities be deducted from CET1 to the extent that any one such category exceeds 10% of CET1 or all such categories in the aggregate exceed 15% of CET1. Under current capital standards, the effects of accumulated other comprehensive income items included in capital are excluded for the purposes of determining regulatory capital ratios. Under the Basel III Capital Rules, the effects of certain accumulated other comprehensive items are not excluded; however, non-advanced approaches banking organizations, including the Corporation, may make a one-time permanent election to continue to exclude these items. The Corporation, the Bank and Morris Plan expect to make this election in order to avoid significant variations in the level of capital depending upon the impact of interest rate fluctuations on the fair value of the Corporation's available-for-sale securities portfolio. The Basel III Capital Rules also preclude certain hybrid securities, such as trust preferred securities, as Tier 1 capital of bank holding companies, subject to phase-out. As

of December 31, 2013 the Corporation had no trust preferred securities.

Implementation of the deductions and other adjustments to CET1 will begin on January 1, 2015 and will be phased-in over a four-year period (beginning at 40% on January 1, 2015 and an additional 20% per year thereafter). The implementation of the capital conservation buffer will begin on January 1, 2016 at the 0.625% level and be phased in over a four-year period (increasing by that amount on each subsequent January 1, until it reaches 2.5% on January 1, 2019).

The Basel III Capital Rules prescribe a standardized approach for risk weightings that expand the risk-weighting categories from the current four Basel I-derived categories (0%, 20%, 50% and 100%) to a much larger and more risk-sensitive number of categories, depending on the nature of the assets, generally ranging from 0% for U.S. government and agency securities, to 600% for certain equity exposures, and resulting in higher risk weights for a variety of asset categories. Specifics changes to current rules impacting the Corporation's determination of risk-weighted assets include, among other things:

- Applying a 150% risk weight instead of a 100% risk weight for certain high volatility commercial real estate acquisition, development and construction loans;
- Assigning a 150% risk weight to exposures (other than residential mortgage exposures) that are 90 days past due;
- Providing for a 20% credit conversion factor for the unused portion of a commitment with an original maturity of one year or less that is not unconditionally cancellable (currently set at 0%); and
- Providing for a risk weight, generally not less than 20% with certain exceptions, for securities lending transactions based on the risk weight category of the underlying collateral securing the transaction.

Management believes that, as of December 31, 2013, the Corporation, the Bank, and Morris Plan would meet all capital adequacy requirements under the Basel III Capital Rules on a fully phased-in basis as if such requirements were currently in effect.

### **The Corporation**

The Bank Holding Company Act. Because the Corporation owns all of the outstanding capital stock of the Bank, it is registered as a bank holding company under the federal Bank Holding Company Act of 1956 ("Act") and is subject to periodic examination by the Federal Reserve and required to file periodic reports of its operations and any additional information that the Federal Reserve may require.

Investments, Control, and Activities. With some limited exceptions, the Bank Holding Company Act requires every bank holding company to obtain the prior approval of the Federal Reserve before acquiring another bank holding company or acquiring more than five percent of the voting shares of a bank (unless it already owns or controls the majority of such shares).

Bank holding companies are prohibited, with certain limited exceptions, from engaging in activities other than those of banking or of managing or controlling banks. They are also prohibited from acquiring or retaining direct or indirect ownership or control of voting shares or assets of any company which is not a bank or bank holding company, other than subsidiary companies furnishing services to or performing services for their subsidiaries, and other subsidiaries engaged in activities which the Federal Reserve determines to be so closely related to banking or managing or controlling banks as to be incidental to these operations. The Bank Holding Company Act does not place territorial restrictions on the activities of such nonbanking-related activities.

Bank holding companies which meet certain management, capital, and Community Reinvestment Act of 1977 ("CRA") standards may elect to become a financial holding company, which would allow them to engage in a substantially broader range of nonbanking activities than is permitted for a bank holding company, including insurance underwriting and making merchant banking investments in commercial and financial companies.

The Corporation does not currently plan to engage in any activity other than owning the stock of the Bank.

The Corporation is a financial holding company ("FHC") within the meaning of the Gramm-Leach-Bliley Financial Modernization Act of 1999 ("GLB Act"). The GLB Act restricts the business of FHC's to financial and related activities, and provides the following:

- it allows bank holding companies that qualify as “financial holding companies” to engage in a broad range of financial and related activities;
- it allows insurers and other financial services companies to acquire banks;
- it removes various restrictions that applied to bank holding company ownership of securities firms and mutual fund advisory companies; and
- it establishes the overall regulatory structure applicable to bank holding companies that also engage in insurance and securities operations.

As a qualified FHC, the Corporation is eligible to engage in, or acquire companies engaged in, the broader range of activities that are permitted by the GLB Act. These activities include those that are determined to be “financial in nature,” including insurance underwriting, securities underwriting and dealing, and making merchant banking investments in commercial and financial companies. If any of the Corporation’s banking subsidiaries ceases to be “well capitalized” or “well managed” under applicable regulatory standards, the Federal Reserve Board may, among other things, place limitations on the Corporation’s ability to conduct these broader financial activities or, if the deficiencies persist, require the divestiture of the banking subsidiary. In addition, if any of the Corporation’s banking subsidiaries receives a rating of less than satisfactory under the Community Reinvestment Act of 1977 (“CRA”), the Corporation would be prohibited from engaging in any additional activities other than those permissible for bank holding companies that are not financial holding companies. The Corporation’s banking subsidiaries currently meet these capital, management and CRA requirements.

Capital Adequacy Guidelines for Bank Holding Companies. The Federal Reserve, as the regulatory authority for bank holding companies, has adopted capital adequacy guidelines for bank holding companies. Bank holding companies with assets in excess of \$500 million must comply with the Federal Reserve’s risk-based capital guidelines which require a minimum ratio of total capital to risk-weighted assets (including certain off-balance sheet activities such as standby letters of credit) of 8%. At least half of the total required capital must be “Tier 1 capital”, consisting principally of common stockholders’ equity, non-cumulative perpetual preferred stock, a limited amount of cumulative perpetual preferred stock and minority interest in the equity accounts of consolidated subsidiaries, less certain goodwill items. The remainder (“Tier 2 capital”) may consist of a limited amount of subordinated debt and intermediate-term preferred stock, certain hybrid capital instruments and other debt securities, cumulative perpetual preferred stock, and a limited amount of the general loan loss allowance. In addition to the risk-based capital guidelines, the Federal Reserve has adopted a Tier 1 (leverage) capital ratio under which the bank holding company must maintain a minimum level of Tier 1 capital to average total consolidated assets of 3% in the case of bank holding companies which have the highest regulatory examination ratings and are not contemplating significant growth or expansion. All other bank holding companies are expected to maintain a ratio of at least 1% to 2% above the stated minimum.

Certain regulatory capital ratios for the Corporation as of December 31, 2013, are shown below:

Tier 1 Capital to Risk-Weighted Assets	16.22%
Total Risk Based Capital to Risk-Weighted Asset	17.13%
Tier 1 Leverage Ratio	11.69%

Dividends. The Federal Reserve’s policy is that a bank holding company experiencing earnings weakness should not pay cash dividends exceeding its net income or which could only be funded in ways that weaken the bank holding company’s financial health, such as by borrowing. Additionally, the Federal Reserve possesses enforcement powers over bank holding companies and their non-bank subsidiaries to prevent or remedy actions that represent unsafe or unsound practices or violations of applicable statutes and regulations. Among these powers is the ability to proscribe the payment of dividends by banks and bank holding companies.

Source of Strength. In accordance with Federal Reserve policy, the Corporation is expected to act as a source of financial strength to the Bank and Morris Plan and to commit resources to support the Bank and Morris Plan in circumstances in which the Corporation might not otherwise do so.

Sarbanes-Oxley Act of 2002. The Sarbanes-Oxley Act of 2002 (the “Sarbanes-Oxley Act”) represents a comprehensive revision of laws affecting corporate governance, accounting obligations and corporate reporting. Among other requirements, the Sarbanes-Oxley Act established: (i) requirements for audit committees of public companies, including independence and expertise standards; (ii) additional responsibilities regarding financial statements for the chief executive officers and chief financial officers of reporting companies; (iii) standards for auditors and regulation of audits; (iv) increased disclosure and reporting obligations for reporting companies regarding various matters relating to corporate governance, and (v) new and increased civil and criminal penalties for violation of the securities laws.



## **The Bank and Morris Plan**

**General Regulatory Supervision.** The Bank is a national bank organized under the laws of the United States of America and is subject to the supervision of the OCC, whose examiners conduct periodic examinations of the Bank. The Bank must undergo regular on-site examinations by the OCC and must submit quarterly and annual reports to the OCC concerning its activities and financial condition.

Morris Plan is an Indiana-chartered institution and is subject to the supervision of the FDIC and the DFI, whose examiners conduct periodic examinations of Morris Plan. Morris Plan must undergo regular on-site examinations by the FDIC and the DFI and must submit quarterly and annual reports to the FDIC and the DFI concerning its activities and financial condition.

The deposits of the Bank and Morris Plan are insured by the FDIC and are subject to the FDIC's rules and regulations respecting the insurance of deposits. See "Deposit Insurance".

**Lending Limits.** The total loans and extensions of credit to a borrower outstanding at one time and not fully secured may not exceed 15 percent of the bank's capital and unimpaired surplus. In addition, the total amount of outstanding loans and extensions of credit to any borrower outstanding at one time and fully secured by readily marketable collateral may not exceed 10 percent of the unimpaired capital and unimpaired surplus of the bank (this limitation is separate from and in addition to the above limitation). If a loan is secured by United States obligations, such as treasury bills, it is not subject to this legal lending limit.

**Deposit Insurance.** The Dodd-Frank Act has permanently increased the maximum amount of deposit insurance for financial institutions per insured depositor to \$250,000.

The deposits of the Bank and Morris Plan are insured up to the applicable limits under the DIF. The FDIC maintains the DIF by assessing depository institutions an insurance premium. Pursuant to the Dodd-Frank Act, the FDIC is required to set a DIF reserve ratio of 1.35% of estimated insured deposits and is required to achieve this ratio by September 30, 2020. Also, the Dodd-Frank Act has eliminated the 1.50% ceiling on the reserve ratio and provides that the FDIC is no longer required to refund amounts in the DIF that exceed 1.50% of insured deposits.

In connection with the Dodd-Frank Act's requirement that insurance assessments be based on assets, the FDIC bases assessments on an institution's average consolidated assets (less average tangible equity) as opposed to its deposit level. This may shift the burden of deposit premiums toward larger depository institutions which rely on funding sources other than U.S. deposits.

Under the FDIC's risk-based assessment system, insured institutions are required to pay deposit insurance premiums based on the risk that each institution poses to the DIF. An institution's risk to the DIF is measured by its regulatory capital levels, supervisory evaluations, and certain other factors. An institution's assessment rate depends upon the risk category to which it is assigned. As noted above, pursuant to the Dodd-Frank Act, the FDIC will calculate an institution's assessment level based on its total average consolidated assets during the assessment period less average tangible equity (i.e., Tier 1 capital) as opposed to an institution's deposit level which was the previous basis for calculating insurance assessments. Pursuant to the Dodd-Frank Act, institutions will be placed into one of four risk categories for purposes of determining the institution's actual assessment rate. The FDIC will determine the risk category based on the institution's capital position (well capitalized, adequately capitalized, or undercapitalized) and supervisory condition (based on exam reports and related information provided by the institution's primary federal regulator). The Bank paid a total FDIC assessment of \$2.02 million and Morris Plan paid a total FDIC assessment of \$32 thousand in 2013.

In addition to the FDIC insurance premiums, the Bank and the Morris Plan are required to make quarterly payments on bonds issued by the Financing Corporation ("FICO"), an agency of the Federal government established to recapitalize a predecessor deposit insurance fund. These assessments will continue until the FICO bonds are repaid.

**Transactions with Affiliates and Insiders.** Pursuant to Sections 23A and 23B of the Federal Reserve Act and Regulation W, the Bank and Morris Plan are subject to limitations on the amount of loans or extensions of credit to, or investments in, or certain other transactions with, affiliates (including the Corporation) and insiders and on the amount of advances to third parties collateralized by the securities or obligations of affiliates. Furthermore, within the foregoing limitations as to amount, each covered transaction must meet specified collateral requirements. Compliance is also required with certain provisions designed to avoid the taking of low quality assets. The Bank and Morris Plan are also prohibited from engaging in certain transactions with certain affiliates and insiders unless the transactions are on terms substantially the same, or at least as favorable to such institution or its subsidiaries, as those prevailing at the time for comparable transactions with nonaffiliated companies.

Extensions of credit by the Bank or Morris Plan to their executive officers, directors, certain principal shareholders, and their related interests must:

- be made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with third parties; and
- not involve more than the normal risk of repayment or present other unfavorable features.

The Dodd-Frank Act also included specific changes to the law related to the definition of a “covered transaction” in Sections 23A and 23B and limitations on asset purchases from insiders. With respect to the definition of a “covered transaction,” the Dodd-Frank Act now defines that term to include the acceptance of debt obligations issued by an affiliate as collateral for an institution’s loan or extension of credit to another person or company. In addition, a “derivative transaction” with an affiliate is now deemed to be a “covered transaction” to the extent that such a transaction causes an institution or its subsidiary to have a credit exposure to the affiliate. A separate provision of the Dodd-Frank Act states that an insured depository institution may not “purchase an asset from, or sell an asset to” a bank insider (or their related interests) unless (1) the transaction is conducted on market terms between the parties and (2) if the proposed transaction represents more than 10 percent of the capital stock and surplus of the insured institution, it has been approved in advance by a majority of the institution’s non-interested directors.

Dividends. Applicable law provides that a financial institution, such as the Bank or Morris Plan, may pay dividends from its undivided profits in an amount declared by its Board of Directors, subject to prior regulatory approval if the proposed dividend, when added to all prior dividends declared during the current calendar year, would be greater than the current year’s net income and retained earnings for the previous two calendar years.

Federal law generally prohibits the Bank or Morris Plan from paying a dividend to the Corporation if it would thereafter be undercapitalized. The FDIC may prevent a financial institution from paying dividends if it is in default of payment of any assessment due to the FDIC. In addition, payment of dividends by a bank may be prevented by the applicable federal regulatory authority if such payment is determined, by reason of the financial condition of such bank, to be an unsafe and unsound banking practice.

Community Reinvestment Act. The CRA requires that the federal banking regulators evaluate the records of a financial institution in meeting the credit needs of its local community, including low and moderate income neighborhoods. These factors are also considered in evaluating mergers, acquisitions, and applications to open a branch or facility. Failure to adequately meet these criteria could result in the imposition of additional requirements and limitations on the Bank or on Morris Plan.

Capital Regulations. The OCC has adopted risk-based capital ratio guidelines to which the Bank is subject. The guidelines establish a systematic analytical framework that makes regulatory capital requirements more sensitive to differences in risk profiles among banking organizations. Risk-based capital ratios are determined by allocating assets and specified off-balance sheet commitments to four risk weighted categories, with higher levels of capital being required for the categories perceived as representing greater risk.

These guidelines divide a bank’s capital into two tiers. The first tier (Tier 1) includes common equity, certain non-cumulative perpetual preferred stock (excluding auction rate issues) and minority interests in equity accounts of consolidated subsidiaries, less goodwill and certain other intangible assets (except mortgage servicing rights and purchased credit card relationships, subject to certain limitations). Supplementary (Tier 2) capital includes, among other items, cumulative perpetual and long-term limited-life preferred stock, mandatory convertible securities, certain hybrid capital instruments, term subordinated debt and the allowance for loan and lease losses, subject to certain limitations, less required deductions. Banks are required to maintain a total risk-based capital ratio of 8%, of which 4% must be Tier 1 capital. The OCC may, however, set higher capital requirements when a bank’s particular circumstances warrant. Banks experiencing or anticipating significant growth are expected to maintain capital ratios, including tangible capital positions, well above the minimum levels.

In addition, the OCC established guidelines prescribing a minimum Tier 1 leverage ratio (Tier 1 capital to adjusted total assets as specified in the guidelines). These guidelines provide for a minimum Tier 1 leverage ratio of 3% for banks that meet certain specified criteria, including that they have the highest regulatory rating and are not experiencing or anticipating significant growth. All other banks are required to maintain a Tier 1 leverage ratio of 3% plus an additional cushion of at least 1% to 2% basis points.

Certain actual regulatory capital ratios under the OCC's risk-based capital guidelines for the Bank at December 31, 2013, are shown below:

Tier 1 Capital to Risk-Weighted Assets	15.68%
Total Risk-Based Capital to Risk-Weighted Assets	16.49%
Tier 1 Leverage Ratio	11.40%

The federal bank regulators also have issued a joint policy statement to provide guidance on sound practices for managing interest rate risk. The statement sets forth the factors the federal regulatory examiners will use to determine the adequacy of a bank's capital for interest rate risk. These qualitative factors include the adequacy and effectiveness of the bank's internal interest rate risk management process and the level of interest rate exposure. Other qualitative factors that will be considered include the size of the bank, the nature and complexity of its activities, the adequacy of its capital and earnings in relation to the bank's overall risk profile, and its earning exposure to interest rate movements. The interagency supervisory policy statement describes the responsibilities of a bank's board of directors in implementing a risk management process and the requirements of the bank's senior management in ensuring the effective management of interest rate risk. Further, the statement specifies the elements that a risk management process must contain.

The federal banking regulators have also issued regulations revising the risk-based capital standards to include a supervisory framework for measuring market risk. The effect of these regulations is that any bank holding company or bank which has significant exposure to market risk must measure such risk using its own internal model, subject to the requirements contained in the regulations, and must maintain adequate capital to support that exposure. These regulations apply to any bank holding company or bank whose trading activity equals 10% or more of its total assets, or whose trading activity equals \$1 billion or more. Examiners may require a bank holding company or bank that does not meet the applicability criteria to comply with the capital requirements if necessary for safety and soundness purposes. These regulations contain supplemental rules to determine qualifying and excess capital, calculate risk-weighted assets, calculate market risk-equivalent assets and calculate risk-based capital ratios adjusted for market risk.

Morris Plan is also subject to the capital adequacy guidelines of the FDIC in its examination and regulation of Morris Plan.

Certain actual regulatory capital ratios of Morris Plan under the FDIC's risk-based capital guidelines for the Bank at December 31, 2013, are shown below:

Tier 1 Capital to Risk-Weighted Assets	29.61%
Total Risk-Based Capital to Risk-Weighted Assets	30.90%
Tier 1 Leverage Ratio	26.07%

Prompt Corrective Action. The Federal Deposit Insurance Act, as amended ("FDIA"), requires among other things, the federal banking agencies to take "prompt corrective action" in respect of depository institutions that do not meet minimum capital requirements. The FDIA includes the following five capital tiers: "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized" and "critically undercapitalized." A depository institution's capital tier will depend upon how its capital levels compare with various relevant capital measures and certain other factors, as established by regulation. The relevant capital measures are the total capital ratio, the Tier 1 capital ratio and the leverage ratio.

A bank will be (i) "well capitalized" if the institution has a total risk-based capital ratio of 10.0% or greater, a Tier 1 risk-based capital ratio of 6.0% or greater, and a leverage ratio of 5.0% or greater, and is not subject to any order or written directive by any such regulatory authority to meet and maintain a specific capital level for any capital measure; (ii) "adequately capitalized" if the institution has a total risk-based capital ratio of 8.0% or greater, a Tier 1 risk-based capital ratio of 4.0% or greater, and a leverage ratio of 4.0% or greater and is not "well capitalized"; (iii) "undercapitalized" if the institution has a total risk-based capital ratio that is less than 8.0%, a Tier 1 risk-based capital ratio of less than 4.0% or a leverage ratio of less than 4.0%; (iv) "significantly undercapitalized" if the institution has a total risk-based capital ratio of less than 6.0%, a Tier 1 risk-based capital ratio of less than 3.0% or a leverage ratio of less than 3.0%; and (v) "critically undercapitalized" if the institution's tangible equity is equal to or less than 2.0% of average quarterly tangible assets. An institution may be downgraded to, or deemed to be in, a capital category that is lower than indicated by its capital ratios if it is determined to be in an unsafe or unsound condition or if it receives an unsatisfactory examination rating with respect to certain matters. A bank's capital category is determined solely for the purpose of applying prompt corrective action regulations, and the capital category may not constitute an accurate representation of the bank's overall financial condition or prospects for other purposes.

The FDIA generally prohibits a depository institution from making any capital distributions (including payment of a dividend) or paying any management fee to its parent holding company if the depository institution would thereafter be “undercapitalized.” “Undercapitalized” institutions are subject to growth limitations and are required to submit a capital restoration plan. The agencies may not accept such a plan without determining, among other things, that the plan is based on realistic assumptions and is likely to succeed in restoring the depository institution’s capital. In addition, for a capital restoration plan to be acceptable, the depository institution’s parent holding company must guarantee that the institution will comply with such capital restoration plan. The bank holding company must also provide appropriate assurances of performance. The aggregate liability of the parent holding company is limited to the lesser of (i) an amount equal to 5.0% of the depository institution’s total assets at the time it became undercapitalized and (ii) the amount which is necessary (or would have been necessary) to bring the institution into compliance with all capital standards applicable with respect to such institution as of the time it fails to comply with the plan. If a depository institution fails to submit an acceptable plan, it is treated as if it is “significantly undercapitalized.”

“Significantly undercapitalized” depository institutions may be subject to a number of requirements and restrictions, including orders to sell sufficient voting stock to become “adequately capitalized,” requirements to reduce total assets, and cessation of receipt of deposits from correspondent banks. “Critically undercapitalized” institutions are subject to the appointment of a receiver or conservator.

The appropriate federal banking agency may, under certain circumstances, reclassify a well-capitalized insured depository institution as adequately capitalized. The FDIA provides that an institution may be reclassified if the appropriate federal banking agency determines (after notice and opportunity for hearing) that the institution is in an unsafe or unsound condition or deems the institution to be engaging in an unsafe or unsound practice.

The appropriate agency is also permitted to require an adequately capitalized or undercapitalized institution to comply with the supervisory provisions as if the institution were in the next lower category (but not treat a significantly undercapitalized institution as critically undercapitalized) based on supervisory information other than the capital levels of the institution.

The Corporation believes that, as of December 31, 2013, the Bank and Morris Plan were each “well capitalized” based on the aforementioned ratios.

The Basel III Capital Rules revise the current prompt corrective action requirements effective January 1, 2015 by (i) introducing a CET1 ratio requirement at each level (other than critically undercapitalized), with the required CET1 ratio being 6.5% for well-capitalized status; (ii) increasing the minimum Tier 1 capital ratio requirement for each category (other than critically undercapitalized), with the minimum Tier 1 capital ratio for well-capitalized status being 8% (as compared to the current 6%); and (iii) eliminating the current provision that provides that a bank with a composite supervisory rating of 1 may have a 3% leverage ratio and still be adequately capitalized. The Basel III Capital Rules do not change the total risk-based capital requirement for any prompt corrective action category.

Incentive Compensation. The Dodd-Frank Act requires the federal bank regulatory agencies and the SEC to establish joint regulations or guidelines prohibiting incentive-based payment arrangements at specified regulated entities, such as the Corporation and the Bank, having at least \$1 billion in total assets that encourage inappropriate risks by providing an executive officer, employee, director or principal shareholder with excessive compensation, fees, or benefits or that could lead to material financial loss to the entity. In addition, these regulators must establish regulations or guidelines requiring enhanced disclosure to regulators of incentive-based compensation arrangements. The agencies proposed such regulations in April 2011, but the regulations have not been finalized. If the regulations are adopted in the form initially proposed, they will impose limitations on the manner in which the Corporation may structure compensation for its executives.

In June 2010, the Federal Reserve Board, OCC and FDIC issued a comprehensive final guidance on incentive compensation policies intended to ensure that the incentive compensation policies of banking organizations do not undermine the safety and soundness of such organizations by encouraging excessive risk-taking. The guidance, which covers all employees that have the ability to materially affect the risk profile of an organization, either individually or as part of a group, is based upon the key principles that a banking organization’s incentive compensation arrangements should (i) provide incentives that do not encourage risk-taking beyond the organization’s ability to effectively identify and manage risks, (ii) be compatible with effective internal controls and risk management, and (iii) be supported by strong corporate governance, including active and effective oversight by the organization’s board of directors. These three principles are incorporated into the proposed joint compensation regulations under the Dodd-Frank Act, discussed above.



The Federal Reserve Board will review, as part of the regular, risk-focused examination process, the incentive compensation arrangements of banking organizations, such as the Corporation, that are not “large, complex banking organizations.” These reviews will be tailored to each organization based on the scope and complexity of the organization’s activities and the prevalence of incentive compensation arrangements. The findings of the supervisory initiatives will be included in reports of examination. Deficiencies will be incorporated into the organization’s supervisory ratings, which can affect the organization’s ability to make acquisitions and take other actions. Enforcement actions may be taken against a banking organization if its incentive compensation arrangements, or related risk-management control or governance processes, pose a risk to the organization’s safety and soundness and the organization is not taking prompt and effective measures to correct the deficiencies.

Ability-to-Repay Requirement and Qualified Mortgage Rule. The Dodd-Frank Act contains additional provisions that affect consumer mortgage lending. First, it significantly expands underwriting requirements applicable to loans secured by 1-4 family residential real property and augments federal law combating predatory lending practices. In addition to numerous new disclosure requirements, the Dodd-Frank Act imposes new standards for mortgage loan originations on all lenders, including banks and savings associations, in an effort to encourage lenders to verify a borrower’s ability to repay, while also establishing a presumption of compliance for certain “qualified mortgages.” Most significantly, the new standards limit the total points and fees that the Bank and/or a broker may charge on conforming and jumbo loans to 3% of the total loan amount.

In 2013, the CFPB issued a final rule, effective January 10, 2014, that implements the Dodd-Frank Act’s ability-to- repay requirements, and clarifies the presumption of compliance for “qualified mortgages.” Further, the final rule also clarifies that qualified mortgages do not include “no-doc” loans and loans with negative amortization, interest-only payments, balloon payments, terms in excess of 30 years, or points and fees paid by the borrower that exceed 3% of the loan amount, subject to certain exceptions. In addition, for qualified mortgages, the monthly payment must be calculated on the highest payment that will occur in the first five years of the loan, and the borrower’s total debt-to-income ratio generally may not be more than 43%. The final rule also provides that certain mortgages that satisfy the general product feature requirements for qualified mortgages and that also satisfy the underwriting requirements of Fannie Mae and Freddie Mac (while they operate under federal conservatorship or receivership) or the U.S. Department of Housing and Urban Development, Department of Veterans Affairs, or Department of Agriculture or Rural Housing Service are also considered to be qualified mortgages. This second category of qualified mortgages will phase out as the aforementioned federal agencies issue their own rules regarding qualified mortgages, the conservatorship of Fannie Mae and Freddie Mac ends, and, in any event, after seven years.

As set forth in the Dodd-Frank Act, subprime (or higher-priced) mortgage loans are subject to the ability-to- repay requirement, and the final rule provides for a rebuttable presumption of lender compliance for those loans. The final rule also applies the ability-to- repay requirement to prime loans, while also providing a conclusive presumption of compliance (i.e., a safe harbor) for prime loans that are also qualified mortgages. Additionally, the final rule generally prohibits prepayment penalties (subject to certain exceptions) and sets forth a 3-year record retention period with respect to documenting and demonstrating the ability-to- repay requirement and other provisions.

USA Patriot Act. The Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (the “USA Patriot Act”) is intended to strengthen the ability of U.S. Law Enforcement to combat terrorism on a variety of fronts. The potential impact of the USA Patriot Act on financial institutions is significant and wide-ranging. The USA Patriot Act contains sweeping anti-money laundering and financial transparency laws and requires financial institutions to implement additional policies and procedures with respect to, or additional measures designed to address, any or all of the following matters, among others: money laundering and currency crimes, customer identification verification, cooperation among financial institutions, suspicious activities and currency transaction reporting.

S.A.F.E. Act Requirements. Regulations issued under the Secure and Fair Enforcement for Mortgage Licensing Act of 2008 ( the “S.A.F.E. Act”) require residential mortgage loan originators who are employees of institutions regulated by the foregoing agencies, including national banks, to meet the registration requirements of the S.A.F.E. Act. The S.A.F.E. Act requires residential mortgage loan originators who are employees of regulated financial institutions to be registered with the Nationwide Mortgage Licensing System and Registry, a database created by the Conference of State Bank Supervisors and the American Association of Residential Mortgage Regulators to support the licensing of mortgage loan originators by the states. Employees of regulated financial institutions are generally prohibited from originating residential mortgage loans unless they are registered.

### **Other Regulations**

Federal law extensively regulates other various aspects of the banking business such as reserve requirements. Current federal law also requires banks, among other things to make deposited funds available within specified time periods. In addition, with certain exceptions, a bank and a subsidiary may not extend credit, lease or sell property or furnish any services or fix or vary the consideration for the foregoing on the condition that (i) the customer must obtain or provide some additional credit, property or services from,



or to, any of them, or (ii) the customer may not obtain some other credit, property or service from a competitor, except to the extent reasonable conditions are imposed to assure the soundness of credit extended.

Interest and other charges collected or contracted by the Bank or Morris Plan are subject to state usury laws and federal laws concerning interest rates. The loan operations are also subject to federal and state laws applicable to credit transactions, such as the:

- Truth-In-Lending Act and state consumer protection laws governing disclosures of credit terms and prohibiting certain practices with regard to consumer borrowers;
- Home Mortgage Disclosure Act of 1975, requiring financial institutions to provide information to enable the public and public officials to determine whether a financial institution is fulfilling its obligation to help meet the housing needs of the community it serves;
- Equal Credit Opportunity Act and other fair lending laws, prohibiting discrimination on the basis of race, creed or other prohibited factors in extending credit;
- Fair Credit Reporting Act of 1978 and Fair and Accurate Credit Transactions Act of 2003, governing the use and provision of information to credit reporting agencies;
- Fair Debt Collection Practices Act, governing the manner in which consumer debts may be collected by collection agencies; and rules and regulations of the various federal agencies charged with the responsibility of implementing such federal laws.

The deposit operations also are subject to the:

- Customer Information Security Guidelines. The federal bank regulatory agencies have adopted final guidelines (the "Guidelines") for safeguarding confidential customer information. The Guidelines require each financial institution, under the supervision and ongoing oversight of its Board of Directors, to create a comprehensive written information security program designed to ensure the security and confidentiality of customer information, protect against any anticipated threats or hazards to the security or integrity of such information; protect against unauthorized access to or use of such information that could result in substantial harm or inconvenience to any customer; and implement response programs for security breaches.
- Electronic Funds Transfer Act and Regulation E. The Electronic Funds Transfer Act, which is implemented by Regulation E, governs automatic deposits to and withdrawals from deposit accounts and customers' rights and liabilities arising from the use of automated teller machines and other electronic banking service.
- Gramm-Leach-Bliley Act, Fair and Accurate Credit Transactions Act. The Gramm-Leach-Bliley Act, the Fair and Accurate Credit Transactions Act, and the implementing regulations govern consumer financial privacy, provide disclosure requirements and restrict the sharing of certain consumer financial information with other parties.

The federal banking agencies have established guidelines which prescribe standards for depository institutions relating to internal controls, information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth, asset quality, earnings, compensation fees and benefits, and management compensation. The agencies may require an institution which fails to meet the standards set forth in the guidelines to submit a compliance plan. Failure to submit an acceptable plan or adhere to an accepted plan may be grounds for further enforcement action.

As noted above, the new Bureau of Consumer Financial Protection will have authority for amending existing consumer compliance regulations and implementing new such regulations. In addition, the Bureau will have the power to examine the compliance of financial institutions with an excess of \$10 billion in assets with these consumer protection rules. The Bank's and Morris Plan's compliance with consumer protection rules will be examined by the OCC and the FDIC, respectively, since neither the Bank nor Morris Plan meet this \$10 billion asset level threshold.

Enforcement Powers. Federal regulatory agencies may assess civil and criminal penalties against depository institutions and certain "institution-affiliated parties", including management, employees, and agents of a financial institution, as well as independent contractors and consultants such as attorneys and accountants and others who participate in the conduct of the financial institution's affairs.

In addition, regulators may commence enforcement actions against institutions and institution-affiliated parties. Possible enforcement actions include the termination of deposit insurance. Furthermore, regulators may issue cease-and-desist orders to, among other things, require affirmative action to correct any harm resulting from a violation or practice, including restitution, reimbursement, indemnifications or guarantees against loss. A financial institution may also be ordered to restrict its growth, dispose of certain assets, rescind agreements or contracts, or take other actions as determined by the regulator to be appropriate.

Effect of Governmental Monetary Policies. The Corporation's earnings are affected by domestic economic conditions and the monetary and fiscal policies of the United States government and its agencies. The Federal Reserve Bank's monetary policies have had, and are likely to continue to have, an important impact on the operating results of commercial banks through its power to implement national monetary policy in order, among other things, to curb inflation or combat a recession. The monetary policies of the Federal Reserve have major effects upon the levels of bank loans, investments and deposits through its open market operations in United States government securities and through its regulation of the discount rate on borrowings of member banks and the reserve requirements against member bank deposits. It is not possible to predict the nature or impact of future changes in monetary and fiscal policies.

### **Available Information**

The Corporation files annual reports on Form 10-K, quarterly reports on Form 10-Q, proxy statements and other information with the Securities and Exchange Commission. Such reports, proxy statements and other information can be read and copied at the public reference facilities maintained by the Securities and Exchange Commission at the Public Reference Room, 100 F Street, NE, Washington, D.C. 20549. Information regarding the operation of the Public Reference Room may be obtained by calling the Securities and Exchange Commission at 1-800-SEC-0330. The Securities and Exchange Commission maintains a web site (<http://www.sec.gov>) that contains reports, proxy statements, and other information. The Corporation's filings are also accessible at no cost on the Corporation's website at [www.first-online.com](http://www.first-online.com).

## **ITEM 1A. RISK FACTORS**

An investment in the Corporation's common stock is subject to risks inherent to the Corporation's business. The material risks and uncertainties that management believes affect the Corporation are described below. Before making an investment decision, you should carefully consider the risks and uncertainties described below together with all of the other information included or incorporated by reference in this report. The risks and uncertainties described below are not the only ones facing the Corporation. Additional risks and uncertainties that management is not aware of or focused on or that management currently deems immaterial may also impair the Corporation's business operations. This report is qualified in its entirety by these risk factors.

If any of the following risks actually occur, the Corporation's business, financial condition and results of operations could be materially and adversely affected. If this were to happen, the market price of the Corporation's common stock could decline significantly, and you could lose all or part of your investment.

### *Risks Related to the Corporation's Business*

#### **Difficult conditions in the capital markets and the economy generally may materially adversely affect the Corporation's business and results of operations**

In recent years, the U.S. economy has faced a severe economic crisis including a major recession from which it is slowly recovering. Business activity across a wide range of industries and regions in the U.S. remains reduced and local governments and many businesses continue to experience financial difficulty. In addition, on-going federal budget negotiations, the implementation of the Patient Protection and Affordable Care Act and the level of U.S. debt may have a destabilizing effect on financial markets.

The Corporation's financial performance generally, and in particular the ability of borrowers to pay interest on and repay principal of outstanding loans and the value of collateral securing those loans, as well as demand for loans and other products and services that the Corporation offers, is highly dependent upon the business environment in the markets where the Corporation operates and in the United States as a whole. Overall during recent years, the business environment has been adverse for many households and businesses in the United States and worldwide. While economic conditions in the United States and worldwide have begun to improve, there can be no assurance that this improvement will continue. Such conditions have affected, and could continue to adversely affect, the credit quality of the Corporation's loans, results of operations and financial condition.

#### **The geographic concentration of the Corporation's markets makes the Corporation's business highly susceptible to local economic conditions**

Unlike larger banking organizations that are more geographically diversified, the Corporation's operations are currently concentrated in west central Indiana and east central Illinois. As a result of this geographic concentration, the Corporation's

financial results depend largely upon economic conditions in these market areas. Deterioration in economic conditions in the Corporation's market could result in one or more of the following:

- an increase in loan delinquencies;
- an increase in problem assets and foreclosures;
- a decrease in the demand for the Corporation's products and services; and
- a decrease in the value of collateral for loans, especially real estate, in turn reducing customers' borrowing power, the value of assets associated with problem loans and collateral coverage.

### **The Corporation operates in a highly competitive industry and market area**

The Corporation faces substantial competition in all areas of its operations from a variety of different competitors, many of which are larger and may have more financial resources. Such competitors include banks and many other types of financial institutions, including, without limitation, savings and loans, credit unions, finance companies, brokerage firms, insurance companies, factoring companies and other financial intermediaries. The financial services industry could become even more competitive as a result of legislative, regulatory and technological changes and continued consolidation. Banks, securities firms and insurance companies can merge under the umbrella of a financial holding company, which can offer virtually any type of financial service, including banking, securities underwriting, insurance (both agency and underwriting) and merchant banking. Also, technology has lowered barriers to entry and made it possible for non-banks to offer products and services traditionally provided by banks, such as automatic transfer and automatic payment systems. Many of the Corporation's competitors have fewer regulatory constraints and may have lower cost structures. Additionally, due to their size, many competitors may be able to achieve economies of scale and, as a result, may offer a broader range of products and services as well as better pricing for those products and services than the Corporation can.

The Corporation's ability to compete successfully depends on a number of factors, including, among other things:

- the ability to develop, maintain and build upon long-term customer relationships based on top quality service, and safe, sound assets;
- the ability to expand the Corporation's market position;
- the scope, relevance and pricing of products and services offered to meet customer needs and demands;
- the rate at which the Corporation introduces new products and services relative to its competitors;
- customer satisfaction with the Corporation's level of service; and
- industry and general economic trends.

Failure to perform in any of these areas could significantly weaken the Corporation's competitive position, which could adversely affect the Corporation's growth and profitability, which, in turn, could have a material adverse effect on the Corporation's financial condition and results of operations.

### **The Corporation is dependent on certain key management and staff**

The Corporation relies on key personnel to manage and operate its business. The loss of key staff may adversely affect the Corporation's ability to maintain and manage these portfolios effectively, which could negatively affect the Corporation's revenues. In addition, loss of key personnel could result in increased recruiting and hiring expenses, which could cause a decrease in the Corporation's net income.

### **Recently enacted and potential further financial regulatory reforms could have a significant impact on our business, financial condition and results of operations**

The Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), enacted in July 2010, instituted major changes to the banking and financial institutions regulatory regimes in light of the recent performance of and government intervention in the financial services sector. Many aspects of the Dodd-Frank Act are subject to rulemaking and will take effect over several years, making it difficult to anticipate the overall financial impact on the Corporation. The changes resulting from the Dodd-Frank Act will impose more stringent capital, liquidity and leverage requirements and may impact the profitability of business activities, require changes to certain business practices, or otherwise adversely affect the Corporation's business.

Further, the Corporation may be required to invest significant management attention and resources to evaluate and make any changes necessary to comply with new statutory and regulatory requirements under the Dodd-Frank Act, which may negatively impact results of operations and financial condition.

Congress and federal regulatory agencies continually review banking laws, regulations and policies for possible changes. Changes to statutes, regulations or regulatory policies, including changes in interpretation or implementation of statutes, regulations or policies, could affect the Corporation in substantial and unpredictable ways. Such changes could subject the Corporation to additional costs, limit the types of financial services and products the Corporation may offer and/or increase the ability of non-banks to offer competing financial services and products, among other things.

The Corporation cannot predict whether there will be additional proposed laws or reforms that would affect the U.S. financial system or financial institutions, whether or when such changes may be adopted, how such changes may be interpreted and enforced or how such changes may impact the Corporation's financial condition and results of operations. However, the costs of complying with any additional laws or regulations could have a material adverse effect on the Corporation's financial condition and results of operations.

### **The Corporation is subject to extensive government regulation and supervision**

The Corporation, primarily through the Bank and Morris Plan, is subject to extensive federal regulation and supervision. Banking regulations are primarily intended to protect depositors' funds, federal deposit insurance funds and the banking system as a whole, not shareholders. These regulations affect the Corporation's lending practices, capital structure, investment practices, and growth, among other things. Failure to comply with laws, regulations or policies could result in sanctions by regulatory agencies, civil money penalties and/or reputation damage, which could have a material adverse effect on the Corporation's business, financial condition and results of operations. While the Corporation has policies and procedures designed to prevent any such violations, there can be no assurance that such violations will not occur.

### **The Corporation is subject to lending risk**

There are inherent risks associated with the Corporation's lending activities. These risks include, among other things, the impact of changes in interest rates and changes in the economic conditions in the markets where the Corporation operates as well as those across Indiana, Illinois and the United States. Increases in interest rates and/or weakening economic conditions could adversely impact the ability of borrowers to repay outstanding loans or the value of the collateral securing these loans.

The Corporation originates commercial real estate loans, commercial loans, consumer loans and residential real estate loans primarily within its market areas. Commercial real estate, commercial, and consumer loans may expose a lender to greater credit risk than loans secured by residential real estate because the collateral securing these loans may not be sold as easily as residential real estate. The Corporation is also subject to various laws and regulations that affect its lending activities. Failure to comply with applicable laws and regulations could subject the Corporation to regulatory enforcement action that could result in the assessment of significant civil money penalties against the Corporation.

### **The Corporation's allowance for loan losses may be insufficient**

The Corporation maintains an allowance for loan losses, which is a reserve established through a provision for loan losses charged to expense, that represents management's best estimate of probable incurred losses that are inherent within the existing portfolio of loans. The level of the allowance reflects management's continuing evaluation of industry concentrations; specific credit risks; loan loss experience; current loan portfolio quality; present economic, political and regulatory conditions and unidentified losses inherent in the current loan portfolio. The determination of the appropriate level of the allowance for loan losses inherently involves a high degree of subjectivity and requires the Corporation to make significant estimates of current credit risks and future trends, all of which may undergo material changes. Changes in economic conditions affecting borrowers, new information regarding existing loans, identification of additional problem loans and other factors, both within and outside of the Corporation's control, may require an increase in the allowance for loan losses. In addition, bank regulatory agencies periodically review the Corporation's allowance for loan losses and may require an increase in the provision for loan losses or the recognition of further loan charge-offs, based on judgments different than those of management. If charge-offs in future periods exceed the allowance for loan losses, the Corporation will need additional provisions to increase the allowance for loan losses. Any increases in the allowance for loan losses will result in a decrease in net income and, possibly, capital, and may have a material adverse effect on the Corporation's financial condition and results of operations.

### **The Corporation may foreclose on collateral property and would be subject to the increased costs associated with ownership of real property, resulting in reduced revenues and earnings**

The Corporation forecloses on collateral property from time to time to protect its investment and thereafter owns and operates such property, in which case it is exposed to the risks inherent in the ownership of real estate. The amount that the Corporation,

as a mortgagee, may realize after a default is dependent upon factors outside of its control, including, but not limited to: (i) general or local economic conditions; (ii) neighborhood values; (iii) interest rates; (iv) real estate tax rates; (v) operating expenses of the mortgaged properties; (vi) environmental remediation liabilities; (vii) ability to obtain and maintain adequate occupancy of the properties; (viii) zoning laws; (ix) governmental rules, regulations and fiscal policies; and (x) natural disasters. Certain expenditures associated with the ownership of real estate, principally real estate taxes, insurance, and maintenance costs, may adversely affect the income from the real estate. Therefore, the cost of operating real property may exceed the income earned from such property, and the Corporation may have to advance funds in order to protect its investment, or it may be required to dispose of the real property at a loss. These expenditures and costs could adversely affect the Corporation's ability to generate revenues, resulting in reduced levels of profitability.

### **The Corporation is subject to environmental liability risk associated with lending activities**

A significant portion of the Corporation's loan portfolio is secured by real property. During the ordinary course of business, the Corporation may foreclose on and take title to properties securing certain loans. In doing so, there is a risk that hazardous or toxic substances could be found on these properties. If hazardous or toxic substances are found, the Corporation may be liable for remediation costs, as well as for personal injury and property damage. Environmental laws may require the Corporation to incur substantial expenses and may materially reduce the affected property's value or limit the Corporation's ability to use or sell the affected property. In addition, future laws or more stringent interpretations or enforcement policies with respect to existing laws may increase the Corporation's exposure to environmental liability. Environmental reviews of real property before initiating foreclosure actions may not be sufficient to detect all potential environmental hazards. The remediation costs and any other financial liabilities associated with an environmental hazard could have a material adverse effect on the Corporation's business, financial condition and results of operations.

### **The Corporation is subject to interest rate risk**

The Corporation's earnings and cash flows are largely dependent upon the Corporation's net interest income. Net interest income is the difference between interest income earned on interest earning assets such as loans and securities and interest expense paid on interest bearing liabilities such as deposits and borrowed funds. Interest rates are highly sensitive to many factors that are beyond the Corporation's control, including general economic conditions and policies of various governmental and regulatory agencies. Changes in monetary policy, including changes in interest rates, could influence not only the interest that is received on loans and securities and the interest that is paid on deposits and borrowings, but such changes could also affect (i) the Corporation's ability to originate loans and obtain deposits, and (ii) the fair value of the Corporation's financial assets and liabilities. Currently, the Corporation is in an asset-sensitive position. In a rising interest rate environment, the Corporation may be unable to sell its lower-yielding mortgage loans, thus impacting its ability to generate higher yielding loans which could adversely impact earnings.

### **The repeal of federal prohibitions on payment of interest on business demand deposits could increase our interest expense and have a material adverse effect on us**

All federal prohibitions on the ability of financial institutions to pay interest on business demand deposit accounts were repealed as part of the Dodd-Frank Act. As a result, some financial institutions have commenced offering interest on these demand deposits to compete for customers. If competitive pressures require us to pay interest on these demand deposits to attract and retain business customers, our interest expense would increase and our net interest margin would decrease. This could have a material adverse effect on us. Further, the effect of the repeal of the prohibition could be more significant in a higher interest rate environment as business customers would have a greater incentive to seek interest on demand deposits.

### **The Corporation's accounting estimates and risk management processes rely on analytical and forecasting models**

The processes the Corporation uses to estimate its probable loan losses and to measure the fair value of financial instruments, as well as the processes used to estimate the effects of changing interest rates and other market measures on the Corporation's financial condition and results of operations, depends upon the use of analytical and forecasting models. These models reflect assumptions that may not be accurate, particularly in times of market stress or other unforeseen circumstances. Even if these assumptions are adequate, the models may prove to be inadequate or inaccurate because of other flaws in their design or their implementation. If the models the Corporation uses for interest rate risk and asset-liability management are inadequate, the Corporation may incur increased or unexpected losses upon changes in market interest rates or other market measures. If the models the Corporation uses for determining its probable loan losses are inadequate, the allowance for loan losses may not be sufficient to support future charge-offs. If the models the Corporation uses to measure the fair value financial instruments are inadequate, the fair value of such financial instruments may fluctuate unexpectedly or may not accurately reflect what the



Corporation could realize upon sale or settlement of such financial instruments. Any such failure in the Corporation's analytical or forecasting models could have a material adverse effect on the Corporation's business, financial condition and results of operations.

#### **The Corporation continually encounters technological change**

The financial services industry is continually undergoing rapid technological change with frequent introductions of new technology driven products and services. The effective use of technology increases efficiency and enables financial institutions to better serve customers and to reduce costs. The Corporation's future success depends, in part, upon its ability to address the needs of its customers by using technology to provide products and services that will satisfy customer demands, as well as to create additional efficiencies in the Corporation's operations. Failure to successfully keep pace with technological change affecting the financial services industry could have a material adverse impact on the Corporation's business and, in turn, the Corporation's financial condition and results of operations.

#### **The Corporation's controls and procedures may fail or be circumvented**

The Corporation's internal operations are subject to certain risks, including but not limited to, data processing system failures and errors, customer or employee fraud and catastrophic failures resulting from terrorist acts or natural disasters. Operational risk resulting from inadequate or failed internal processes, people, and systems includes the risk of fraud by employees or persons outside of our company, the execution of unauthorized transactions by employees, errors relating to transaction processing and systems, and breaches of the internal control system and compliance requirements. This risk of loss also includes potential legal actions that could arise as a result of the operational deficiency or as a result of noncompliance with applicable regulatory standards. The Corporation's internal controls, disclosure controls and procedures, and corporate governance policies and procedures are based in part on certain assumptions and can provide only reasonable, not absolute, assurances that the objectives of the system are met. Any failure or circumvention of the Corporation's controls and procedures or failure to comply with regulations related to controls and procedures could have a material adverse effect on the Corporation's business, financial condition and results of operations.

#### **The Corporation's earnings could be adversely impacted by incidences of fraud and compliance failures that are not within our direct control**

Financial institutions are inherently exposed to fraud risk. A fraud can be perpetrated by a customer of the Bank, an employee, a vendor, or members of the general public. We are most subject to fraud and compliance risk in connection with the origination of loans, ACH transactions, ATM transactions and checking transactions. Our largest fraud risk, associated with the origination of loans, includes the intentional misstatement of information in property appraisals or other underwriting documentation provided to us by third parties. Compliance risk is the risk that loans are not originated in compliance with applicable laws and regulations and our standards. There can be no assurance that we can prevent or detect acts of fraud or violation of law or our compliance standards by the third parties that we deal with. Repeated incidences of fraud or compliance failures would adversely impact the performance of our loan portfolio.

#### **The Corporation's information systems may experience an interruption or breach in security**

The Corporation relies heavily on communications and information systems to conduct its business. Any failure, interruption or breach in security of these systems could result in failures or disruptions in the Corporation's customer relationship management, general ledger, deposit, loan and other systems. While the Corporation has policies and procedures designed to prevent or limit the effect of the failure, interruption or security breach of its information systems, there can be no assurance that any such failures, interruptions or security breaches will not occur or, if they do occur, that they will be adequately addressed. The occurrence of any failures, interruptions or security breaches of the Corporation's information systems could damage the Corporation's reputation, result in a loss of customer business, subject the Corporation to additional regulatory scrutiny, or expose the Corporation to civil litigation and possible financial liability, any of which could have a material adverse effect on the Corporation's financial condition and results of operations.

#### **The Corporation has opened new offices**

The Corporation has placed a strategic emphasis on expanding its banking office network. Executing this strategy carries risks of slower than anticipated growth in the new offices, which require a significant investment of both financial and personnel resources. Lower than expected loan and deposit growth in new offices can decrease anticipated revenues and net income

generated by those offices, and opening new offices could result in more additional expenses than anticipated and divert resources from current core operations.

### **Potential acquisitions may disrupt the Corporation's business and dilute stockholder value**

The Corporation generally seeks merger or acquisition partners that are culturally similar and have experienced management and possess either significant market presence or have potential for improved profitability through financial management, economies of scale or expanded services. Acquiring other banks, businesses, or branches involves various risks commonly associated with acquisitions, including, among other things:

- potential exposure to unknown or contingent liabilities of the target company;
- exposure to potential asset quality issues of the target company;
- potential disruption to the Corporation's business;
- potential diversion of the Corporation's management's time and attention;
- the possible loss of key employees and customers of the target company;
- difficulty in estimating the value of the target company; and
- potential changes in banking or tax laws or regulations that may affect the target company.

Acquisitions typically involve the payment of a premium over book and market values, and, therefore, some dilution of the Corporation's tangible book value and net income per common share may occur in connection with any future transaction. Furthermore, failure to realize the expected revenue increases, cost savings, increases in geographic or product presence, and/or other projected benefits from an acquisition could have a material adverse effect on the Corporation's business, financial condition and results of operations.

### **New lines of business or new products and services may subject the Corporation to additional risks**

From time to time, the Corporation may implement new lines of business or offer new products and services within existing lines of business. There are substantial risks and uncertainties associated with these efforts, particularly in instances where the markets are not fully developed. In developing and marketing new lines of business and/or new products and services the Corporation may invest significant time and resources. Initial timetables for the introduction and development of new lines of business and/or new products or services may not be achieved and price and profitability targets may not prove feasible. External factors, such as compliance with regulations, competitive alternatives, and shifting market preferences, may also impact the successful implementation of a new line of business or a new product or service. Furthermore, any new line of business and/or new product or service could have a significant impact on the effectiveness of the Corporation's system of internal controls. Failure to successfully manage these risks in the development and implementation of new lines of business or new products or services could have a material adverse effect on the Corporation's business, financial condition and results of operations.

### **Future growth or operating results may require the Corporation to raise additional capital but that capital may not be available or it may be dilutive**

The Corporation is required by federal and state regulatory authorities to maintain adequate levels of capital to support its operations. To the extent the Corporation's future operating results erode capital or the Corporation elects to expand through loan growth or acquisition it may be required to raise capital. The Corporation's ability to raise capital will depend on conditions in the capital markets, which are outside of its control, and on the Corporation's financial performance. Accordingly, the Corporation cannot be assured of its ability to raise capital when needed or on favorable terms. If the Corporation cannot raise additional capital when needed, it will be subject to increased regulatory supervision and the imposition of restrictions on its growth and business. These could negatively impact the Corporation's ability to operate or further expand its operations through acquisitions or the establishment of additional branches and may result in increases in operating expenses and reductions in revenues that could have a material adverse effect on its financial condition and results of operations.

### **The Corporation is subject to claims and litigation pertaining to Intellectual Property**

Banking and other financial services companies, such as the Corporation, rely on technology companies to provide information technology products and services necessary to support the Corporations' day-to-day operations. Technology companies frequently enter into litigation based on allegations of patent infringement or other violations of intellectual property rights. In addition, patent holding companies seek to monetize patents they have purchased or otherwise obtained. Competitors of the Corporation's vendors, or other individuals or companies, have from time to time claimed to hold intellectual property sold to

the Corporation by its vendors. Such claims may increase in the future as the financial services sector becomes more reliant on information technology vendors. The plaintiffs in these actions frequently seek injunctions and substantial damages.

Regardless of the scope or validity of such patents or other intellectual property rights, or the merits of any claims by potential or actual litigants, the Corporation may have to engage in protracted litigation. Such litigation is often expensive, time-consuming, disruptive to the Corporation's operations, and distracting to management. If the Corporation is found to infringe upon one or more patents or other intellectual property rights, it may be required to pay substantial damages or royalties to a third-party. In certain cases, the Corporation may consider entering into licensing agreements for disputed intellectual property, although no assurance can be given that such licenses can be obtained on acceptable terms or that litigation will not occur. These licenses may also significantly increase the Corporation's operating expenses. If legal matters related to intellectual property claims were resolved against the Corporation or settled, the Corporation could be required to make payments in amounts that could have a material adverse effect on its business, financial condition and results of operations.

#### **The value of the Corporation's goodwill and other intangible assets may decline in the future**

As of December 31, 2013, the Corporation had \$44.4 million of goodwill and other intangible assets. A significant decline in the Corporation's expected future cash flows, a significant adverse change in the business climate, slower growth rates or a significant and sustained decline in the price of the Corporation's common stock may necessitate taking charges in the future related to the impairment of the Corporation's goodwill and other intangible assets. If the Corporation were to conclude that a future write-down of goodwill and other intangible assets is necessary, the Corporation would record the appropriate charge, which could have a material adverse effect on the Corporation's business, financial condition and results of operations.

#### **The Corporation's operations rely on certain external vendors**

The Corporation relies on certain external vendors to provide products and services necessary to maintain day-to-day operations of the Corporation. Accordingly, the Corporation's operations are exposed to risk that these vendors will not perform in accordance with the contracted arrangements under service level agreements. The failure of an external vendor to perform in accordance with the contracted arrangements under service level agreements, because of changes in the vendor's organizational structure, financial condition, support for existing products and services or strategic focus or for any other reason, could be disruptive to the Corporation's operations, which could have a material adverse impact on the Corporation's business and, in turn, the Corporation's financial condition and results of operations.

#### **The Corporation may be adversely affected by the soundness of other financial institutions**

Financial services institutions are interrelated as a result of trading, clearing, counterparty, or other relationships. The Corporation has exposure to many different industries and counterparties, and routinely executes transactions with counterparties in the financial services industry, including commercial banks, brokers and dealers, investment banks, and other institutional clients. Many of these transactions expose the Corporation to credit risk in the event of a default by a counterparty or client. In addition, the Corporation's credit risk may be exacerbated when the collateral held by the Corporation cannot be realized upon or is liquidated at prices not sufficient to recover the full amount of the credit or derivative exposure due to the Corporation. Any such losses could have a material adverse effect on the Corporation's business, financial condition and results of operations.

#### **The Corporation relies on dividends from its subsidiaries for most of its revenue**

The Corporation is a separate and distinct legal entity from its subsidiaries. It receives substantially all of its revenue from dividends from its subsidiaries. These dividends are the principal source of funds to pay dividends on the Corporation's common stock and interest and principal on the Corporation's debt. Various federal and state laws and regulations limit the amount of dividends that the Bank and Morris Plan may pay to the Corporation. Also, the Corporation's right to participate in a distribution of assets upon a subsidiary's liquidation or reorganization is subject to the prior claims of the subsidiary's creditors. In the event the Bank is unable to pay dividends to the Corporation, the Corporation may not be able to service debt, pay obligations or pay dividends on the Corporation's common stock. The inability to receive dividends from the Bank could have a material adverse effect on the Corporation's business, financial condition and results of operations.

## *Risks Related to the Corporation's Common Stock*

### **The Corporation may not be able to pay dividends in the future in accordance with past practice**

The Corporation has historically paid a semi-annual dividend to common stockholders. The payment of dividends is subject to legal and regulatory restrictions. Any payment of dividends in the future will depend, in large part, on the Corporation's earnings, capital requirements, financial condition and other factors considered relevant by the Corporation's Board of Directors.

### **The price of the Corporation's common stock may be volatile, which may result in losses for investors**

General market price declines or market volatility in the future could adversely affect the price of the Corporation's common stock. In addition, the following factors may cause the market price for shares of the Corporation's common stock to fluctuate:

- announcements of developments related to the Corporation's business;
- fluctuations in the Corporation's results of operations;
- sales or purchases of substantial amounts of the Corporation's securities in the marketplace;
- general conditions in the Corporation's banking niche or the worldwide economy;
- a shortfall or excess in revenues or earnings compared to securities analysts' expectations;
- changes in analysts' recommendations or projections; and
- the Corporation's announcement of new acquisitions or other projects.

### **An investment in the Corporation's common stock is not an insured deposit**

The Corporation's common stock is not a bank deposit and, therefore, is not insured against loss by the Federal Deposit Insurance Corporation (FDIC), any other deposit insurance fund or by any other public or private entity. Investment in the Corporation's common stock is inherently risky for the reasons described in this "Risk Factors" section and elsewhere in this report and is subject to the same market forces that affect the price of common stock in any company. As a result, if you acquire the Corporation's common stock, you could lose some or all of your investment.

## **ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

## **ITEM 2. PROPERTIES**

The Corporation is located in a four-story office building in downtown Terre Haute, Indiana that was first occupied in June 1988. It is leased to the Bank. The Bank also owns two other facilities in downtown Terre Haute. One is available for lease and the other is a 50,000-square-foot building housing operations and administrative staff and equipment. In addition, the Bank holds in fee six other branch buildings. One of the branch buildings is a single-story 36,000-square-foot building which is located in a Terre Haute suburban area. Four other branch bank buildings are leased by the Bank. The expiration dates on the leases are May 31, 2016, February 14, 2016, May 31, 2015, and December 31, 2019.

Facilities of the Corporation's banking center in Daviess County include an office in Washington, Indiana. This building is held in fee.

Facilities of the Corporation's banking centers in Clay County include three offices in Brazil, Indiana and an office in Clay City, Indiana. All four buildings are held in fee.

Facilities of the Corporation's banking centers in Vermillion County include two offices in Clinton, Indiana and offices in Cayuga and Newport, Indiana. All four buildings are held in fee.

Facilities of the Corporation's banking centers in Sullivan County include offices in Sullivan, Dugger, Farmersburg and Hymera, Indiana. All four buildings are held in fee.

Facilities of the Corporation's banking center in Gibson County include an office in Princeton, Indiana. This building is held in fee.

Facilities of the Corporation's banking center in Greene County include an office in Worthington, Indiana. This building is held in fee.

Facilities of the Corporation's banking centers in Knox County include offices in Sandborn and two in Vincennes, Indiana. All three buildings are held in fee.

Facilities of the Corporation's banking centers in Parke County include two offices in Rockville, Indiana and offices in Marshall, Montezuma and Rosedale, Indiana. All five buildings are held in fee.

Facilities of the Corporation's banking center in Putnam County include an office in Greencastle, Indiana. This building is held in fee.

Facilities of the Corporation's banking center in Vanderburgh County include an office in Evansville, Indiana. This building is held in fee.

Facilities of the Corporation's banking centers in Crawford County include its main office and a drive-up facility in Robinson, Illinois and a branch facility in Oblong, Illinois. All three of the buildings are held in fee.

Facilities of the Corporation's banking centers in Franklin County include an office in Benton, Illinois and an office in West Frankfort, Illinois. Both buildings are held in fee.

Facilities of the Corporation's banking centers in Jefferson County include an office and a drive-up facility in Mt. Vernon, Illinois. Both buildings are held in fee.

Facilities of the Corporation's banking center in Lawrence County include an office in Lawrenceville, Illinois. This building is held in fee.

Facilities of the Corporation's banking centers in Livingston include three offices in Pontiac, Illinois. All of the buildings are held in fee.

Facilities of the Corporation's banking centers in Marion County include an office and a drive-up facility in Salem, Illinois. Both buildings are held in fee.

Facilities of the Corporation's banking center in McLean County include two offices in Bloomington, Illinois, and an office in Gridley, Illinois. These buildings are all held in fee.

Facilities of the Corporation's banking center in Montgomery County include an office in Hillsboro, Illinois. This building is held in fee.

Facilities of the Corporation's banking center in Wayne County include an office in Fairfield, Illinois. This building is held in fee.

Facilities of the Corporation's banking center in Jasper County include an office in Newton, Illinois. This building is held in fee.

Facilities of the Corporation's banking centers in Coles County include two offices in Charleston, Illinois and an office in Matoon, Illinois. These buildings are held in fee.

Facilities of the Corporation's banking center in Clark County include an office in Marshall, Illinois. This building is held in fee.

Facilities of the Corporation's banking center in Champaign County include two offices in Champaign, Illinois, an office in Mohomet, Illinois, and two offices in Urbana, Illinois. One of the banking centers in Champaign is held in fee while the land is leased. The land lease expires September 6, 2036. One of the banking centers in Champaign is leased and the lease expires on December 31, 2017. The banking center in Mohomet is leased and the lease expires on June 30, 2016. One of the banking centers in Urbana is held in fee while the other banking center in Urbana is held in fee while the land is leased and the lease expires on November 30, 2014.

Facilities of the Corporation's banking center in Vermilion County include five offices in Danville, Illinois, an office in Westville, Illinois, and an office in Ridge Farm, Illinois. One of the buildings in Danville is leased and the lease expires on December 31, 2018 and the other six buildings are held in fee.



Facilities of the Corporation’s banking centers in Richland County include two offices in Olney, Illinois. One building is held in fee and the other building is leased. The expiration date on the lease is March 1, 2015.

The facility of the Corporation’s subsidiary, The Morris Plan Company, includes an office facility in Terre Haute, Indiana. The building is leased by The Morris Plan Company. The expiration date on the lease is October 31, 2020.

Facilities of the Corporation’s subsidiary, Forrest Sherer, Inc., include its main office and one satellite office in Terre Haute, Indiana. The buildings are held in fee by Forrest Sherer, Inc.

Facilities of the Corporation’s subsidiary, FFB Management Co., Inc., include an office facility in Las Vegas, Nevada. This office facility is leased.

**ITEM 3. LEGAL PROCEEDINGS**

(a) There are no material pending legal proceedings to which the Corporation or its subsidiaries is a party, other than ordinary routine litigation incidental to its business.

(b) Not applicable.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable

**PART II**

**ITEM 5. MARKET FOR REGISTRANT’S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.**

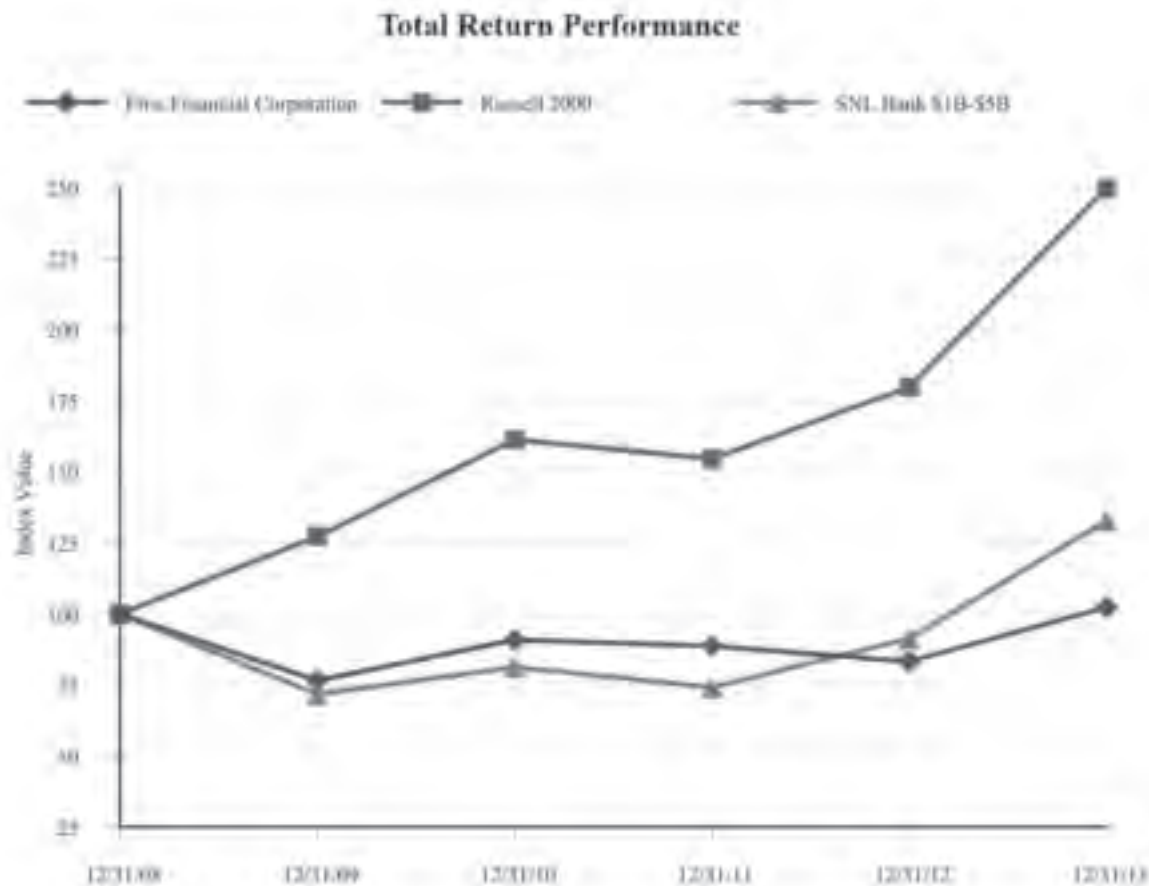
**MARKET AND DIVIDEND INFORMATION**

(a) As of March 11, 2014 shareholders owned 13,307,498 shares of the Corporation's common stock. The stock is traded on the NASDAQ Global Select Market under the symbol “THFF”. On March 11, 2014, approximately 3,735 shareholders held our common stock.

Historically, the Corporation has paid cash dividends semi-annually and currently expects that comparable cash dividends will continue to be paid in the future. The following table gives quarterly high and low trade prices and dividends per share during each quarter for 2013 and 2012.

Quarter ended	2013			2012		
	Trade Price		Cash Dividends Declared	Trade Price		Cash Dividends Declared
	High	Low		High	Low	
March 31	\$ 31.97	\$ 29.24		\$ 36.84	\$ 30.31	
June 30	\$ 31.54	\$ 29.02	\$ 0.48	\$ 32.23	\$ 27.09	\$ 0.47
September 30	\$ 34.26	\$ 30.42		\$ 32.93	\$ 28.25	
December 31	\$ 36.86	\$ 30.47	\$ 0.48	\$ 32.18	\$ 28.07	\$ 0.48

The graph below represents the five-year total return of the Corporation's stock. The five year total return for our stock during this time was 2.28%. During this same period, the return on The Russell 2000 Index was 149.69% and the SNL Index of Banks \$1 - \$5 Billion had a return of 32.87%.



<i>Index</i>	<i>Period Ending</i>					
	12/31/2008	12/31/2009	12/31/2010	12/31/2011	12/31/2012	12/31/2013
First Financial Corporation	100.00	76.57	90.88	88.66	83.27	102.28
Russell 2000	100.00	127.17	161.32	154.59	179.86	249.69
SNL Bank \$1B-\$5B	100.00	71.68	81.25	74.10	91.37	132.87

(b) Not applicable.

(c) The Corporation periodically acquires shares of its common stock directly from shareholders in individually negotiated transactions. The Corporation has not adopted a formal policy or adopted a formal program for repurchases of shares of its common stock. There were no purchases of common stock by the Corporation during the quarter covered by this report. The Corporation contributed 35,531 shares of treasury stock to the ESOP in November of 2013.

**ITEM 6. SELECTED FINANCIAL DATA****FIVE YEAR COMPARISON OF SELECTED FINANCIAL DATA**

(Dollar amounts in thousands, except per share amounts)	2013	2012	2011	2010	2009
<b>BALANCE SHEET DATA</b>					
Total assets	\$ 3,018,718	\$ 2,895,408	\$ 2,954,061	\$ 2,451,095	\$ 2,518,722
Securities	914,560	691,000	666,287	560,846	587,246
Loans, net of unearned fees	1,791,428	1,851,936	1,893,679	1,640,146	1,631,764
Deposits	2,458,791	2,276,134	2,274,499	1,903,043	1,789,701
Borrowings	117,880	160,256	246,449	159,899	363,173
Shareholders' equity	386,195	372,122	346,961	321,717	306,483
<b>INCOME STATEMENT DATA</b>					
Interest income	116,221	122,305	116,341	123,582	126,255
Interest expense	8,961	13,393	17,147	26,966	39,261
Net interest income	107,260	108,912	99,194	96,616	86,994
Provision for loan losses	7,860	8,773	5,755	9,200	11,870
Other income	40,455	39,547	33,340	29,797	28,532
Other expenses	94,554	93,056	75,187	77,202	73,381
Net income	31,534	32,812	37,195	28,044	22,720
<b>PER SHARE DATA:</b>					
Net Income	2.37	2.48	2.83	2.14	1.73
Cash dividends	0.96	0.95	0.94	0.92	0.90
<b>PERFORMANCE RATIOS:</b>					
Net income to average assets	1.06%	1.13%	1.49%	1.11%	0.95%
Net income to average shareholders' equity	8.35	9.02	10.88	8.73	7.54
Average total capital to average assets	13.45	13.25	14.57	13.56	13.25
Average shareholders' equity to average assets	12.69	12.55	13.68	12.76	12.56
Dividend payout	40.58	38.40	33.29	43.08	51.99

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION****CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The Management's Discussion and Analysis of Financial Condition and Results of Operations, as well as disclosures found elsewhere in this report are based upon First Financial Corporation's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires the Corporation to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues, and expenses. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, securities valuation and goodwill. Actual results could differ from those estimates.

**Allowance for loan losses.** The allowance for loan losses represents management's estimate of probable incurred losses in the existing loan portfolio. The allowance for loan losses is increased by the provision for loan losses charged to expense and reduced by loans charged off, net of recoveries. The allowance for loan losses is determined based on management's assessment of several factors: reviews and evaluations of specific loans, changes in the nature and volume of the loan portfolio, current economic and nonperforming loans. Loans are considered impaired if, based on current information and events, it is probable that the Corporation will be unable to collect the scheduled payments of principal or interest according to the contractual terms of the loan agreement. When a loan is deemed impaired, impairment is measured by using the fair value of underlying collateral, for loans deemed to be collateral dependent, the present value of the future cash flows discounted at the effective interest rate stipulated in the loan agreement, or the estimated market value of the loan. In measuring the fair value of the collateral, management uses assumptions (e.g., discount rate) and methodologies (e.g., comparison to the recent selling price of similar assets) consistent with those that would be utilized by unrelated third parties.

Changes in the financial condition of individual borrowers, economic conditions, historical loss experience, or the condition of the various markets in which collateral may be sold may affect the required level of the allowance for loan losses and the associated provision for loan losses. Should cash flow assumptions or market conditions change, a different amount may be recorded for the allowance for loan losses and the associated provision for loan losses.

**Securities valuation and potential impairment.** Securities available-for-sale are carried at fair value, with unrealized holding gains and losses reported separately in accumulated other comprehensive income (loss), net of tax. The Corporation obtains market values from a third party on a monthly basis in order to adjust the securities to fair value. Equity securities that do not have readily determinable fair values are carried at cost. Additionally, all securities are required to be evaluated for other than temporary impairment (OTTI). In determining whether a market value decline is other than temporary, management considers the reason for the decline, the extent of the decline, the duration of the decline and whether the Corporation intends to sell a security or is more likely than not to be required to sell a security before recovery of its amortized cost. If an entity intends to sell or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis, the OTTI shall be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If an entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis less any current-period loss, the OTTI shall be separated into the amount representing the credit loss and the amount related to all other factors. The amount of the total OTTI related to the credit loss is determined based on the present value of cash flows expected to be collected and is recognized in earnings.

Changes in credit ratings, financial condition of underlying debtors, default experience and market liquidity affect the conclusions on whether securities are other-than-temporarily impaired. Additional losses may be recorded through earnings for other than temporary impairment, should there be an adverse change in the expected cash flows for these investments.

**Goodwill.** The carrying value of goodwill requires management to use estimates and assumptions about the fair value of the reporting unit compared to its book value. An impairment analysis is prepared on an annual basis. Fair values of the reporting units are determined by an analysis which considers cash flows streams, profitability and estimated market values of the reporting unit. The majority of the Corporation's goodwill is recorded at First Financial Bank, N. A.

Management believes the accounting estimates related to the allowance for loan losses, valuation of investment securities and the valuation of goodwill are "critical accounting estimates" because: (1) the estimates are highly susceptible to change from period to period because they require management to make assumptions concerning, among other factors, the changes in the types and volumes of the portfolios, valuation assumptions, and economic conditions, and (2) the impact of recognizing an impairment or loan loss could have a material effect on the Corporation's assets reported on the balance sheet as well as net income.

## **RESULTS OF OPERATIONS - SUMMARY FOR 2013**

### **COMPARISON OF 2013 TO 2012**

Net income for 2013 was \$31.5 million, or \$2.37 per share. This represents a 3.9% decrease in net income and a 4.4% decrease in earnings per share, compared to 2012. Return on assets at December 31, 2013 decreased 6.2% to 1.06% compared to 1.13% at December 31, 2012.

The primary components of income and expense affecting net income are discussed in the following analysis.

### **NET INTEREST INCOME**

The principal source of the Corporation's earnings is net interest income, which represents the difference between interest earned on loans and investments and the interest cost associated with deposits and other sources of funding. Net interest income decreased in 2013 to \$107.3 million compared to \$108.9 million in 2012. Total average interest earning assets increased to \$2.73 billion in 2013 from \$2.67 billion in 2012. The tax-equivalent yield on these assets decreased to 4.46% in 2013 from 4.80% in 2012. Total average interest-bearing liabilities increased to \$2.04 billion in 2013 from \$2.02 billion in 2012. The average cost of these interest-bearing liabilities decreased to 0.44% in 2013 from 0.66% in 2012.

The net interest margin decreased from 4.30% in 2012 to 4.13% in 2013. This decrease is primarily the result of the decreased income provided by earning assets. Earning asset yields decreased 34 basis points while the rate on interest-bearing liabilities decreased by 22 basis points.

## CONSOLIDATED BALANCE SHEET - AVERAGE BALANCES AND INTEREST RATES

(Dollar amounts in thousands)	December 31,								
	2013			2012			2011		
	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate
<b>ASSETS</b>									
Interest-earning assets:									
Loans (1) (2)	\$1,807,599	92,207	5.10%	\$1,863,014	100,083	5.37%	\$1,637,471	92,167	5.63%
Taxable investment securities	641,383	16,157	2.52%	498,509	13,541	2.72%	460,811	16,161	3.51%
Tax-exempt investments (2)	242,484	13,523	5.58%	243,070	14,651	6.03%	204,921	13,465	6.57%
Federal funds sold	42,460	32	0.08%	67,240	44	0.07%	25,117	36	0.14%
<b>Total interest-earning assets</b>	<b>2,733,926</b>	<b>121,919</b>	<b>4.46%</b>	<b>2,671,833</b>	<b>128,319</b>	<b>4.80%</b>	<b>2,328,320</b>	<b>121,829</b>	<b>5.23%</b>
Non-interest earning assets:									
Cash and due from banks	75,945			65,445			58,030		
Premises and equipment, net	48,625			43,594			34,054		
Other assets	140,227			138,462			99,861		
Less allowance for loan losses	(22,623)			(20,134)			(22,154)		
<b>TOTALS</b>	<b>\$2,976,100</b>			<b>\$2,899,200</b>			<b>\$2,498,111</b>		
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>									
Interest-bearing liabilities:									
Transaction accounts	\$1,321,848	1,374	0.10%	\$1,176,403	1,736	0.15%	\$ 974,275	1,501	0.15%
Time deposits	579,815	4,512	0.78%	653,089	6,784	1.04%	616,164	10,626	1.72%
Short-term borrowings	37,968	78	0.21%	50,451	140	0.28%	43,040	187	0.43%
Other borrowings	105,161	2,997	2.85%	136,281	4,733	3.47%	125,102	4,833	3.86%
<b>Total interest-bearing liabilities:</b>	<b>2,044,792</b>	<b>8,961</b>	<b>0.44%</b>	<b>2,016,224</b>	<b>13,393</b>	<b>0.66%</b>	<b>1,758,581</b>	<b>17,147</b>	<b>0.98%</b>
Non interest-bearing liabilities:									
Demand deposits	479,659			439,206			336,038		
Other	73,963			79,894			61,693		
	2,598,414			2,535,324			2,156,312		
Shareholders' equity	377,686			363,876			341,799		
<b>TOTALS</b>	<b>\$2,976,100</b>			<b>\$2,899,200</b>			<b>\$2,498,111</b>		
Net interest earnings		<b>\$ 112,958</b>			<b>\$ 114,926</b>			<b>\$ 104,682</b>	
Net yield on interest-earning assets			<b>4.13%</b>			<b>4.30%</b>			<b>4.50%</b>

(1) For purposes of these computations, non-accruing loans are included in the daily average loan amounts outstanding.

(2) Interest income includes the effect of tax equivalent adjustments using a federal tax rate of 35%.



The following table sets forth the components of net interest income due to changes in volume and rate. The table information compares 2013 to 2012 and 2012 to 2011.

(Dollar amounts in thousands)	2013 Compared to 2012 Increase (Decrease) Due to				2012 Compared to 2011 Increase (Decrease) Due to			
	Volume	Rate	Volume/ Rate	Total	Volume	Rate	Volume/ Rate	Total
Interest earned on interest-earning assets:								
Loans (1) (2)	\$ (2,977)	\$ (5,049)	\$ 150	\$ (7,876)	\$ 12,695	\$ (4,201)	\$ (579)	\$ 7,915
Taxable investment securities	3,881	(983)	(282)	2,616	1,322	(3,644)	(298)	(2,620)
Tax-exempt investment securities (2)	(35)	(1,096)	3	(1,128)	2,507	(1,113)	(207)	1,187
Federal funds sold	(17)	7	(2)	(12)	60	(20)	(33)	7
Total interest income	<u>\$ 852</u>	<u>\$ (7,121)</u>	<u>\$ (131)</u>	<u>\$ (6,400)</u>	<u>\$ 16,584</u>	<u>\$ (8,978)</u>	<u>\$ (1,117)</u>	<u>\$ 6,489</u>
Interest paid on interest-bearing liabilities:								
Transaction accounts	215	(514)	(63)	(362)	311	(63)	(13)	235
Time deposits	(761)	(1,702)	191	(2,272)	637	(4,227)	(253)	(3,843)
Short-term borrowings	(35)	(36)	9	(62)	32	(68)	(12)	(48)
Other borrowings	(1,081)	(849)	194	(1,736)	432	(488)	(44)	(100)
Total interest expense	<u>(1,662)</u>	<u>(3,101)</u>	<u>331</u>	<u>(4,432)</u>	<u>1,412</u>	<u>(4,846)</u>	<u>(322)</u>	<u>(3,756)</u>
Net interest income	<u>\$ 2,514</u>	<u>\$ (4,020)</u>	<u>\$ (462)</u>	<u>\$ (1,968)</u>	<u>\$ 15,172</u>	<u>\$ (4,132)</u>	<u>\$ (795)</u>	<u>\$ 10,245</u>

(1) For purposes of these computations, non-accruing loans are included in the daily average loan amounts outstanding.

(2) Interest income includes the effect of tax equivalent adjustments using a federal tax rate of 35%.

## PROVISION FOR LOAN LOSSES

The provision for loan losses charged to expense is based upon credit loss experience and the results of a detailed analysis estimating an appropriate and adequate allowance for loan losses. The analysis includes the evaluation of impaired loans as prescribed under *Accounting Standards Codification* (ASC-310), pooled loans as prescribed under ASC 450-10, and economic and other risk factors as outlined in various Joint Interagency Statements issued by the bank regulatory agencies. For the year ended December 31, 2013, the provision for loan losses was \$7.9 million net, a decrease of \$913 thousand, or 10.4%, compared to 2012. The 2013 provision includes \$1.4 million related to a decrease in the FDIC indemnification asset. Pursuant to its accounting policy, the Corporation reflects changes in the FDIC indemnification asset related to actual or expected losses in indemnified loans as offsets or additions to the provision for loan losses.

Net charge-offs for 2013 were \$8.4 million as compared to \$8.3 million for 2012 and \$9.0 million for 2011. Non-accrual loans decreased to \$19.8 million at December 31, 2013 from \$36.8 million at December 31, 2012. Loans past due 90 days and still on accrual decreased to \$2.1 million compared to \$3.4 million at December 31, 2012.

## NON-INTEREST INCOME

Non-interest income of \$40.5 million increased \$1.0 million from the \$39.5 million earned in 2012. Increases in electronic banking fees, trust fees, deposit fees and insurance income offset reduced income from the sale of mortgage loans.

## NON-INTEREST EXPENSES

Non-interest expenses increased to \$94.6 million for 2013 from \$93.1 million for 2012. Much of the increase in expenses was related to the increase in occupancy and equipment expenses as the Corporation added 5 locations to banking business. Salaries increased \$945 thousand while benefits decreased \$2.1 million. The benefits expense decrease of \$2.1 million was primarily driven by a decrease in pension expense of \$3.3 million. The pension plan was frozen for most employees at the end of 2012. Increased costs of the 401K plan reduced the benefit of the freezing of the pension plan benefit.

## INCOME TAXES

The Corporation's federal income tax provision was \$13.8 million in 2013 and 2012. The overall effective tax rate in 2013 of 30.4% increased as compared to a 2012 effective rate of 29.6%.

## COMPARISON OF 2012 TO 2011

Net income for 2012 was \$32.8 million or \$2.48 per share compared to \$37.2 million in 2011 or \$2.83 per share. This decrease in net income was driven by the increased non-interest expense from the acquisition of Freestar combined with reduced net interest margin of 20 basis points from 4.50% to 4.30%.

Net interest income increased \$9.7 million in 2012 compared to 2011 as total average interest-earning assets increased. This increase was primarily the result of increasing the earning assets with the acquisition of the Freestar bank at the end of 2011. The provision for loan losses increased \$3.0 million from \$5.8 million in 2011 to \$8.8 million in 2012. Net non-interest income and expense increased \$11.7 million from 2011 to 2012. Non-interest expenses increased \$17.9 million while non-interest income increased \$6.2 million. The increase in non-interest income resulted primarily from electronic banking fees and gain on sale of mortgage loans. The increase in non-interest expense was primarily salaries and benefits associated with the acquisition of the Freestar bank at the end of 2011 and an increase in pension expense.

The provision for income taxes decreased \$0.6 million from 2011 to 2012 and the effective tax rate increased 1.7% in 2012 from 2011.

## COMPARISON AND DISCUSSION OF 2013 BALANCE SHEET TO 2012

The Corporation's total assets increased 4.3% or \$123.3 million at December 31, 2013, from a year earlier. Available-for-sale securities increased \$223.6 million at December 31, 2013, from the previous year. Loans, net of unearned income, decreased by \$60.2 million to \$1.79 billion. Deposits increased by \$182.7 million while borrowings decreased by \$42.4 million. In August 2013, the Corporation acquired a number of branch facilities in central and southern Illinois and assumed approximately \$189 million in customer deposits. Total shareholders' equity increased \$14.1 million to \$386.2 million at December 31, 2013. Net income was partially offset by higher dividends. There were also 35,531 shares from the treasury with a value of \$1.22 million that were contributed to the ESOP plan in 2013 compared to 49,825 shares with a value of \$1.44 million in 2012.

Following is an analysis of the components of the Corporation's balance sheet.

## SECURITIES

The Corporation's investment strategy seeks to maximize income from the investment portfolio while using it as a risk management tool and ensuring safety of principal and capital. During 2013 the portfolio's balance increased by 32.4%. The average life of the portfolio increased from 4.2 years in 2012 to 4.7 years in 2013. The portfolio structure will continue to provide cash flows to be reinvested during 2014.

(Dollar amounts in thousands)	1 year and less		1 to 5 years		5 to 10 years		Over 10 Years		2013 Total
	Balance	Rate	Balance	Rate	Balance	Rate	Balance	Rate	
U.S. government sponsored entity mortgage-backed securities and agencies (1)	\$ 127	5.29%	\$ 14,149	5.28%	\$ 38,461	4.93%	\$ 151,051	5.58%	\$ 203,788
Collateralized mortgage obligations (1)	—	—%	3,475	4.48%	5,780	4.58%	497,486	2.49%	506,741
States and political subdivisions	10,612	4.25%	33,389	3.84%	83,995	3.59%	66,991	3.71%	194,987
Corporate obligations	—	—%	—	—%	—	—%	9,044	—%	9,044
<b>TOTAL</b>	<b>\$ 10,739</b>		<b>\$ 51,013</b>		<b>\$ 128,236</b>		<b>\$ 724,572</b>		<b>\$ 914,560</b>

(1) Distribution of maturities is based on the estimated life of the asset.

(Dollar amounts in thousands)	1 year and less		1 to 5 years		5 to 10 years		Over 10 Years		2012
	Balance	Rate	Balance	Rate	Balance	Rate	Balance	Rate	Total
U.S. government sponsored entity mortgage-backed securities and agencies (1)	\$ 1,382	4.78%	\$ 3,261	6.06%	\$ 62,178	4.60%	\$ 184,872	5.75%	\$ 251,693
Collateralized mortgage obligations (1)	40	3.70%	1,096	4.87%	11,789	3.94%	220,395	2.92%	233,320
States and political subdivisions	11,165	4.13%	37,782	3.92%	81,539	3.61%	68,999	3.87%	199,485
Corporate obligations	—	—%	—	—%	—	—%	6,122	—%	6,122
Total	<u>12,587</u>	4.20%	<u>42,139</u>	4.11%	<u>155,506</u>	4.03%	<u>480,388</u>	4.11%	<u>690,620</u>
Equities		—%		—%		—%	380	—%	380
TOTAL	<u>\$ 12,587</u>		<u>\$ 42,139</u>		<u>\$ 155,506</u>		<u>\$ 480,768</u>		<u>\$ 691,000</u>

(1) Distribution of maturities is based on the estimated life of the asset.

## LOAN PORTFOLIO

Loans outstanding by major category as of December 31 for each of the last five years and the maturities at year end 2013 are set forth in the following analyses.

(Dollar amounts in thousands)	2013	2012	2011	2010	2009
Loan Category					
Commercial	\$ 1,042,138	\$ 1,088,144	\$ 1,099,324	\$ 896,107	\$ 870,977
Residential	482,377	496,237	505,600	437,576	447,379
Consumer	268,033	268,507	289,717	307,403	314,561
TOTAL	<u>\$ 1,792,548</u>	<u>\$ 1,852,888</u>	<u>\$ 1,894,641</u>	<u>\$ 1,641,086</u>	<u>\$ 1,632,917</u>

(Dollar amounts in thousands)	Within One Year	After One But Within Five Years	After Five Years	Total
<b>MATURITY DISTRIBUTION</b>				
Commercial, financial and agricultural	\$ 358,025	\$ 534,143	\$ 149,970	\$ 1,042,138
TOTAL				
Residential				482,377
Consumer				268,033
TOTAL				<u>\$ 1,792,548</u>
Loans maturing after one year with:				
Fixed interest rates		\$ 172,419	\$ 137,976	
Variable interest rates		361,724	11,994	
TOTAL		<u>\$ 534,143</u>	<u>\$ 149,970</u>	

## ALLOWANCE FOR LOAN LOSSES

The activity in the Corporation's allowance for loan losses is shown in the following analysis:

(Dollar amounts in thousands)	2013	2012	2011	2010	2009
Amount of loans outstanding at December 31,	\$ 1,792,548	\$ 1,852,888	\$ 1,894,641	\$ 1,641,086	\$ 1,632,917
Average amount of loans by year	\$ 1,807,599	\$ 1,863,014	\$ 1,637,471	\$ 1,636,254	\$ 1,563,274
Allowance for loan losses at beginning of year	\$ 21,958	\$ 19,241	\$ 22,336	\$ 19,437	\$ 16,280
Loans charged off:					
Commercial	4,830	4,176	5,336	7,099	2,997
Residential	4,942	2,598	2,811	872	1,881
Consumer	3,615	3,640	2,969	4,503	6,783
Total loans charged off	13,387	10,414	11,116	12,474	11,661
Recoveries of loans previously charged off:					
Commercial	3,149	644	938	2,319	574
Residential	472	100	95	258	523
Consumer	1,401	1,387	1,108	1,934	1,851
Total recoveries	5,022	2,131	2,141	4,511	2,948
Net loans charged off	8,365	8,283	8,975	7,963	8,713
Provision charged to expense *	6,475	11,000	5,880	10,862	11,870
Balance at end of year	\$ 20,068	\$ 21,958	\$ 19,241	\$ 22,336	\$ 19,437
Ratio of net charge-offs during period to average loans outstanding	0.46%	0.44%	0.55%	0.49%	0.56%

\* In 2013 the provision charged to expense was increased by \$1.4 million for the decrease to the FDIC indemnification asset. In 2012 and 2011 the provision was reduced with a corresponding increase in the FDIC indemnification asset by \$2.2 million and \$125 thousand, respectively.

The allowance is maintained at an amount management believes sufficient to absorb probable incurred losses in the loan portfolio. Monitoring loan quality and maintaining an adequate allowance is an ongoing process overseen by senior management and the loan review function. On at least a quarterly basis, a formal analysis of the adequacy of the allowance is prepared and reviewed by management and the Board of Directors. This analysis serves as a point in time assessment of the level of the allowance and serves as a basis for provisions for loan losses. The loan quality monitoring process includes assigning loan grades and the use of a watch list to identify loans of concern.

Included in the \$1.8 billion of loans outstanding at December 31, 2013 are \$19.4 million of covered loans, those loans acquired with the purchase of the First National Bank of Danville from the FDIC that are covered by the loss sharing agreement.

Also included are loans acquired on December 30, 2011 in the Freestar acquisition. The acquired portfolio includes purchased credit impaired loans with a contractual balance due of \$10.8 million and a fair value of \$9.2 million.

The analysis of the allowance for loan losses includes the allocation of specific amounts of the allowance to individual impaired loans, generally based on an analysis of the collateral securing those loans. Portions of the allowance are also allocated to loan portfolios, based upon a variety of factors including historical loss experience, trends in the type and volume of the loan portfolios, trends in delinquent and non-performing loans, and economic trends affecting our market. These components are added together and compared to the balance of our allowance at the evaluation date. The allowance for loan losses as a percentage of total loans declined to 1.12% at year end 2013 compared to 1.19% at year end 2012. The Corporation's unallocated allowance position of \$2.4 million at December 31, 2013 has increased from \$1.7 million at December 31, 2012 and \$505 thousand at December 31, 2011. The calculation of historical losses used in the allowance computation weights the most recent year's net charge off activity more heavily, and the increase in the unallocated portion of the allowance reflects management's uncertainty about whether the more modest levels of net charge offs in the recent years, particularly in the commercial segment of the portfolio, are sustainable and representative of the risk in the loan portfolio. As a result, the unallocated portion of the allowance has increased as compared to prior years. Non-performing loans of \$37.3 million at December 31, 2013 decreased significantly from \$59.8 million at December

31, 2012 due in large part to the resolution of certain larger commercial credits while aggregate net charge-offs remained stable totaling \$8.4 million in 2013 compared to \$8.3 million in 2012. Management believes the allowance for loan losses balance at year end 2013, including the unallocated portion, is reasonable based on their analysis of specific loans and the credit trends reflected within the loan portfolio. The table below presents the allocation of the allowance to the loan portfolios at year-end.

(Dollar amounts in thousands)	Years Ended December 31,				
	2013	2012	2011	2010	2009
Commercial	\$ 12,450	\$ 10,987	\$ 12,119	\$ 12,809	\$ 12,218
Residential	1,585	5,426	2,728	2,873	1,546
Consumer	3,650	3,879	3,889	4,551	5,032
Unallocated	2,383	1,666	505	2,103	641
<b>TOTAL ALLOWANCE FOR LOAN LOSSES</b>	<b>\$ 20,068</b>	<b>\$ 21,958</b>	<b>\$ 19,241</b>	<b>\$ 22,336</b>	<b>\$ 19,437</b>

## NONPERFORMING LOANS

Management monitors the components and status of nonperforming loans as a part of the evaluation procedures used in determining the adequacy of the allowance for loan losses. It is the Corporation's policy to discontinue the accrual of interest on loans where, in management's opinion, serious doubt exists as to collectability. The amounts shown below represent non-accrual loans, loans which have been restructured to provide for a reduction or deferral of interest or principal because of deterioration in the financial condition of the borrower and those loans which are past due more than 90 days where the Corporation continues to accrue interest. In 2013 restructured loans decreased primarily due to the sale of one large commercial credit. Additional information regarding restructured loans is available in the footnotes to the financial statements. Some restructured loans are also on non-accrual and are only included in the total of restructured loans.

(Dollar amounts in thousands)	2013	2012	2011	2010	2009
Non-accrual loans	\$ 19,779	\$ 36,794	\$ 38,102	\$ 38,517	\$ 35,953
Restructured loans	17,301	21,285	17,337	17,094	90
Accruing loans past due over 90 days	2,073	3,362	2,047	3,185	8,218
	<b>\$ 39,153</b>	<b>\$ 61,441</b>	<b>\$ 57,486</b>	<b>\$ 58,796</b>	<b>\$ 44,261</b>

The ratio of the allowance for loan losses as a percentage of nonperforming loans was 51% at December 31, 2013, compared to 36% in 2012. The ratio of nonperforming loans excluding covered loans was 56% at December 31, 2013 and 42% at December 31, 2012. There were no covered loans included in restructured loans in 2013 and \$2.4 million of covered loans included in restructured loans in 2012. The following loan categories comprise significant components of the nonperforming loans at December 31, 2013 and 2012:

(Dollar amounts in thousands)	2013		2012	
Non-accrual loans:				
Commercial loans	\$ 13,424	68%	\$ 21,900	60%
Residential loans	5,195	26%	13,201	36%
Consumer loans	1,160	6%	1,693	4%
	<b>\$ 19,779</b>	<b>100%</b>	<b>\$ 36,794</b>	<b>100%</b>
Past due 90 days or more:				
Commercial loans	\$ 712	34%	\$ 1,481	44%
Residential loans	1,181	57%	1,750	52%
Consumer loans	180	9%	131	4%
	<b>\$ 2,073</b>	<b>100%</b>	<b>\$ 3,362</b>	<b>100%</b>



(Dollar amounts in thousands)	Covered Loans (also included above)			
	2013		2012	
Non-accrual loans:				
Commercial loans	\$ 799	74%	\$ 4,114	95%
Residential loans	275	26%	217	5%
Consumer loans	—	—%	—	—%
	<u>\$ 1,074</u>	<u>100%</u>	<u>\$ 4,331</u>	<u>100%</u>
Past due 90 days or more:				
Commercial loans	\$ 459	79%	\$ 539	86%
Residential loans	121	21%	91	14%
Consumer loans	—	—%	—	—%
	<u>\$ 580</u>	<u>100%</u>	<u>\$ 630</u>	<u>100%</u>

Management considers the present allowance to be appropriate and adequate to cover probable incurred losses inherent in the loan portfolio based on the current economic environment. However, future economic changes cannot be predicted. Deteriorating economic conditions could result in an increase in the risk characteristics of the loan portfolio and an increase in the potential for loan losses.

## DEPOSITS

The information below presents the average amount of deposits and rates paid on those deposits for 2013, 2012 and 2011.

(Dollar amounts in thousands)	2013		2012		2011	
	Amount	Rate	Amount	Rate	Amount	Rate
Non-interest-bearing demand deposits	\$ 479,659		\$ 439,206		\$ 336,038	
Interest-bearing demand deposits	541,235	0.12%	439,368	0.19%	361,533	0.17%
Savings deposits	780,613	0.09%	737,035	0.13%	612,742	0.15%
Time deposits: \$100,000 or more	169,567	0.90%	183,635	1.12%	181,380	1.58%
Other time deposits	410,248	0.73%	469,454	1.01%	434,784	1.79%
TOTAL	<u>\$ 2,381,322</u>		<u>\$ 2,268,698</u>		<u>\$ 1,926,477</u>	

The maturities of certificates of deposit of \$100 thousand or more outstanding at December 31, 2013, are summarized as follows:

(Dollar amounts in thousands)	
3 months or less	\$ 34,756
Over 3 through 6 months	23,655
Over 6 through 12 months	48,672
Over 12 months	72,095
TOTAL	<u>\$ 179,178</u>

## OTHER BORROWINGS

Advances from the Federal Home Loan Bank decreased to \$58.3 million in 2013 compared to \$119.7 million in 2012. The FHLB advances acquired in the acquisition had a fair value of \$16.6 million. Other borrowings acquired totaled \$6.2 million in trust preferred securities that were included in the assumption of liabilities of PNB Holding Co, the parent company of Freestar Bank. These securities were called at the end of 2012. The Asset/Liability Committee reviews these investments and funding sources and considers the related strategies on a monthly basis. See Interest Rate Sensitivity and Liquidity below for more information.

## CAPITAL RESOURCES

Bank regulatory agencies have established capital adequacy standards which are used extensively in their monitoring and control of the industry. These standards relate capital to level of risk by assigning different weightings to assets and certain off-balance-sheet activity. As shown in the footnote to the consolidated financial statements ("Regulatory Matters"), the Corporation's capital exceeds the requirements to be considered well capitalized at December 31, 2013.

First Financial Corporation's objective continues to be to maintain adequate capital to merit the confidence of its customers and shareholders. To warrant this confidence, the Corporation's management maintains a capital position which they believe is sufficient to absorb unforeseen financial shocks without unnecessarily restricting dividends to its shareholders. The Corporation's dividend payout ratio for 2013 and 2012 was 40.6% and 38.4%, respectively. The Corporation expects to continue its policy of paying regular cash dividends, subject to future earnings and regulatory restrictions and capital requirements.

## INTEREST RATE SENSITIVITY AND LIQUIDITY

First Financial Corporation has established risk measures, limits and policy guidelines for managing interest rate risk and liquidity. Responsibility for management of these functions resides with the Asset/Liability Committee. The primary goal of the Asset/Liability Committee is to maximize net interest income within the interest rate risk limits approved by the Board of Directors.

**Interest Rate Risk:** Management considers interest rate risk to be the Corporation's most significant market risk. Interest rate risk is the exposure to changes in net interest income as a result of changes in interest rates. Consistency in the Corporation's net interest income is largely dependent on the effective management of this risk. The Asset/Liability position is measured using sophisticated risk management tools, including earnings simulation and market value of equity sensitivity analysis. These tools allow management to quantify and monitor both short-and long-term exposure to interest rate risk. Simulation modeling measures the effects of changes in interest rates, changes in the shape of the yield curve and the effects of embedded options on net interest income. This measure projects earnings in the various environments over the next three years. It is important to note that measures of interest rate risk have limitations and are dependent on various assumptions. These assumptions are inherently uncertain and, as a result, the model cannot precisely predict the impact of interest rate fluctuations on net interest income. Actual results will differ from simulated results due to timing, frequency and amount of interest rate changes as well as overall market conditions. The Committee has performed a thorough analysis of these assumptions and believes them to be valid and theoretically sound. These assumptions are continuously monitored for behavioral changes.

The Corporation from time to time utilizes derivatives to manage interest rate risk. Management continuously evaluates the merits of such interest rate risk products but does not anticipate the use of such products to become a major part of the Corporation's risk management strategy.

The table below shows the Corporation's estimated sensitivity profile as of December 31, 2013. The change in interest rates assumes a parallel shift in interest rates of 100 and 200 basis points. Given a 100 basis point increase in rates, net interest income would increase 2.29% over the next 12 months and increase 5.17% over the following 12 months. Given a 100 basis point decrease in rates, net interest income would decrease 0.82% over the next 12 months and decrease 2.43% over the following 12 months. These estimates assume all rate changes occur overnight and management takes no action as a result of this change.

Basis Point Interest Rate Change	Percentage Change in Net Interest Income		
	12 months	24 months	36 months
Down 200	-1.44%	-4.20%	-6.09%
Down 100	-0.82%	-2.43%	-3.60%
Up 100	2.29%	5.17%	8.39%
Up 200	2.07%	7.42%	13.79%

Typical rate shock analysis does not reflect management's ability to react and thereby reduce the effects of rate changes, and represents a worst-case scenario.

**Liquidity Risk** Liquidity is measured by the bank's ability to raise funds to meet the obligations of its customers, including deposit withdrawals and credit needs. This is accomplished primarily by maintaining sufficient liquid assets in the form of investment securities and core deposits. The Corporation has \$10.7 million of investments that mature throughout the coming 12 months. The Corporation also anticipates \$114.5 million of principal payments from mortgage-backed securities. Given the current rate environment, the Corporation anticipates \$8.9 million in securities to be called within the next 12 months.

## CONTRACTUAL OBLIGATIONS, COMMITMENTS, CONTINGENT LIABILITIES AND OFF-BALANCE SHEET ARRANGEMENTS

The Corporation has various financial obligations, including contractual obligations and commitments that may require future cash payments.

**Contractual Obligations:** The following table presents, as of December 31, 2013, significant fixed and determinable contractual obligations to third parties by payment date. Further discussion of the nature of each obligation is included in the referenced note to the consolidated financial statements.

(Dollar amounts in thousands)	Payments Due in					Total
	Note Reference	One year or less	One year to Three Years	Three to Five Years	Over Five Years	
Deposits without a stated maturity		\$ 1,899,670	\$ —	\$ —	\$ —	\$ 1,899,670
Consumer certificates of deposit		332,553	171,319	54,046	1,203	559,121
Short-term borrowings	11	59,592	—	—	—	59,592
Other borrowings	12	45,297	12,520	471	—	58,288

The Corporation has obligations under its pension, supplemental executive retirement plan and post-retirement medical benefits plan as described in Note 15 to the consolidated financial statements.

The Corporation has lease obligations on certain branch properties and equipment as described in Note 8 to the consolidated financial statements.

**Commitments:** The following table details the amount and expected maturities of significant commitments as of December 31, 2013. Further discussion of these commitments is included in Note 14 to the consolidated financial statements.

(Dollar amounts in thousands)	Total Amount Committed	One year or less	Over One Year
Commitments to extend credit:			
Unused loan commitments	\$ 375,470	\$ 180,526	\$ 194,944
Commercial letters of credit	7,642	5,746	1,896

Commitments to extend credit, including loan commitments, standby and commercial letters of credit do not necessarily represent future cash requirements, in that these commitments often expire without being drawn upon.

## OUTLOOK

The Corporation's primary market is west-central Indiana and east-central Illinois. The market is primarily driven by the retail, higher education and health care industries. Typically, this market does not expand or contract at rates that are experienced by both the state and national economies. It is not anticipated that labor conditions will improve dramatically in 2014, although a gradual improvement in both the labor markets and retail sales is anticipated. The Corporation anticipates moderate growth opportunities in 2014.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information contained under the caption "Management's Discussion and Analysis of Financial Condition and Results of Operations — Market Risk" on page 34 of this Form 10-K is incorporated herein by reference in response to this item.

## **ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

### **MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

The management of First Financial Corporation (the "Corporation") has prepared and is responsible for the preparation and accuracy of the consolidated financial statements and related financial information included in the Annual Report.

The management of the Corporation is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934. The Corporation's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. The Corporation's internal control over financial reporting includes those policies and procedures that: (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Corporation; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Corporation are being made only in accordance with authorizations of management and directors of the Corporation; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Corporation's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the Corporation's system of internal control over financial reporting as of December 31, 2013, in relation to criteria for effective internal control over financial reporting as described in "Internal Control—Integrated Framework," issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in 1992. Based on this assessment, management concluded that, as of December 31, 2013, its system of internal control over financial reporting is effective and meets the criteria of the "Internal Control—Integrated Framework."

Crowe Horwath LLP, independent registered public accounting firm, has audited the Corporation's 2013 and 2102 consolidated financial statements included in this Annual report and the Corporation's internal control over financial reporting as of December 31, 2103, and has issued a report dated March 14, 2014.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders and Board of Directors of First Financial Corporation:

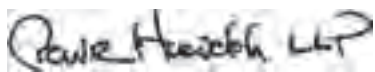
We have audited the accompanying consolidated balance sheets of First Financial Corporation as of December 31, 2013 and 2012 and the related consolidated statements of income and comprehensive income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2013. We also have audited First Financial Corporation's internal control over financial reporting as of December 31, 2013, based on criteria established in 1992 in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). First Financial Corporation's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on these financial statements and an opinion on the company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of First Financial Corporation as of December 31, 2013 and 2012, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2013, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion First Financial Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2013, based on criteria established in 1992 in *Internal Control—Integrated Framework* issued by the COSO.



Crowe Horwath LLP

Indianapolis, Indiana  
March 14, 2014



## CONSOLIDATED BALANCE SHEETS

(Dollar amounts in thousands, except per share data)	December 31,	
	2013	2012
<b>ASSETS</b>		
Cash and due from banks	\$ 71,033	\$ 87,230
Federal funds sold	4,276	20,800
Securities available-for-sale	914,560	691,000
Loans, net of allowance of \$20,068 in 2013 and \$21,958 in 2012	1,771,360	1,829,978
Restricted Stock	21,057	21,292
Accrued interest receivable	11,554	12,024
Premises and equipment, net	51,449	47,308
Bank-owned life insurance	79,035	77,295
Goodwill	39,489	37,612
Other intangible assets	4,935	3,893
Other real estate owned	5,291	7,722
FDIC Indemnification Asset	1,055	2,632
Other assets	43,624	56,622
<b>TOTAL ASSETS</b>	<b>\$ 3,018,718</b>	<b>\$ 2,895,408</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Deposits:		
Non-interest-bearing	\$ 506,815	\$ 465,954
Interest-bearing:		
Certificates of deposit of \$100 or more	179,177	213,610
Other interest-bearing deposits	1,772,799	1,596,570
	<u>2,458,791</u>	<u>2,276,134</u>
Short-term borrowings	59,592	40,551
Other borrowings	58,288	119,705
Other liabilities	55,852	86,896
<b>TOTAL LIABILITIES</b>	<b>2,632,523</b>	<b>2,523,286</b>
Shareholders' equity		
Common stock, \$.125 stated value per share;		
Authorized shares-40,000,000		
Issued shares-14,516,113 in 2013 and 14,490,609 in 2012		
Outstanding shares-13,343,029 in 2013 and 13,287,348 in 2012	1,811	1,808
Additional paid-in capital	71,074	69,989
Retained earnings	357,083	338,342
Accumulated other comprehensive income (loss)	(13,969)	(7,472)
Less: Treasury shares at cost-1,173,084 in 2013 and 1,203,261 in 2012	(29,804)	(30,545)
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>386,195</b>	<b>372,122</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>\$ 3,018,718</b>	<b>\$ 2,895,408</b>

See accompanying notes.

## CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

(Dollar amounts in thousands, except per share data)	Years Ended December 31,		
	2013	2012	2011
<b>INTEREST AND DIVIDEND INCOME:</b>			
Loans, including related fees	\$ 91,242	\$ 99,196	\$ 91,392
<b>Securities:</b>			
Taxable	16,157	13,542	16,161
Tax-exempt	7,046	7,246	6,779
Other	1,776	2,321	2,009
<b>TOTAL INTEREST AND DIVIDEND INCOME</b>	<b>116,221</b>	<b>122,305</b>	<b>116,341</b>
<b>INTEREST EXPENSE:</b>			
Deposits	5,886	8,520	12,127
Short-term borrowings	78	140	187
Other borrowings	2,997	4,733	4,833
<b>TOTAL INTEREST EXPENSE</b>	<b>8,961</b>	<b>13,393</b>	<b>17,147</b>
<b>NET INTEREST INCOME</b>	<b>107,260</b>	<b>108,912</b>	<b>99,194</b>
Net Provision for loan losses	7,860	8,773	5,755
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>99,400</b>	<b>100,139</b>	<b>93,439</b>
<b>NON-INTEREST INCOME:</b>			
Trust and financial services	6,035	5,804	4,544
Service charges and fees on deposit accounts	10,162	9,742	8,995
Other service charges and fees	11,081	9,710	8,289
Securities gain, net	423	886	6
Other-than-temporary loss			
Total impairment loss	—	(11)	(110)
Loss recognized in other comprehensive income	—	—	—
Net impairment loss recognized in earnings	—	(11)	(110)
Insurance commissions	7,750	7,422	7,347
Gain on sale of mortgage loans	3,052	4,590	1,957
Other	1,952	1,404	2,312
<b>TOTAL NON-INTEREST INCOME</b>	<b>40,455</b>	<b>39,547</b>	<b>33,340</b>
<b>NON-INTEREST EXPENSES:</b>			
Salaries and employee benefits	55,097	56,211	45,362
Occupancy expense	6,102	5,746	4,777
Equipment expense	6,348	5,489	4,352
Federal Deposit Insurance	2,052	1,949	1,804
Other	24,955	23,661	18,892
<b>TOTAL NON-INTEREST EXPENSE</b>	<b>94,554</b>	<b>93,056</b>	<b>75,187</b>
<b>INCOME BEFORE INCOME TAXES</b>	<b>45,301</b>	<b>46,630</b>	<b>51,592</b>
Provision for income taxes	13,767	13,818	14,397
<b>NET INCOME</b>	<b>31,534</b>	<b>32,812</b>	<b>37,195</b>
<b>OTHER COMPREHENSIVE INCOME</b>			
Change in unrealized gains/losses on securities, net of reclassifications and taxes	(17,066)	691	8,857
Change in funded status of post-retirement benefits, net of taxes	10,569	2,331	(9,982)
<b>COMPREHENSIVE INCOME</b>	<b>\$ 25,037</b>	<b>\$ 35,834</b>	<b>\$ 36,070</b>
<b>EARNINGS PER SHARE:</b>			
<b>BASIC AND DILUTED</b>	<b>\$ 2.37</b>	<b>\$ 2.48</b>	<b>\$ 2.83</b>
Weighted average number of shares outstanding (in thousands)	13,310	13,240	13,163

See accompanying notes.

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(Dollar amounts in thousands, except per share data)	Common Stock	Additional Capital	Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Treasury Stock	Total
<b>Balance, January 1, 2011</b>	\$ 1,806	\$ 68,944	\$ 293,319	\$ (9,369)	\$ (32,983)	\$ 321,717
Net income	—	—	37,195	—	—	37,195
Other comprehensive income (loss)	—	—	—	(1,125)	—	(1,125)
Contribution of 46,250 shares to ESOP	—	384	—	—	1,174	1,558
Cash Dividends, \$.94 per share	—	—	(12,384)	—	—	(12,384)
<b>Balance, December 31, 2011</b>	1,806	69,328	318,130	(10,494)	(31,809)	346,961
Net income	—	—	32,812	—	—	32,812
Other comprehensive income (loss)	—	—	—	3,022	—	3,022
Omnibus Equity Incentive Plan, net	2	486	—	—	—	488
Contribution of 49,825 shares to ESOP	—	175	—	—	1,264	1,439
Cash Dividends, \$.95 per share	—	—	(12,600)	—	—	(12,600)
<b>Balance, December 31, 2012</b>	1,808	69,989	338,342	(7,472)	(30,545)	372,122
Net income	—	—	31,534	—	—	31,534
Other comprehensive income (loss)	—	—	—	(6,497)	—	(6,497)
Omnibus Equity Incentive Plan, net	3	770	—	—	(162)	611
Contribution of 35,531 shares to ESOP	—	315	—	—	903	1,218
Cash Dividends, \$.96 per share	—	—	(12,793)	—	—	(12,793)
<b>Balance, December 31, 2013</b>	\$ 1,811	\$ 71,074	\$ 357,083	\$ (13,969)	\$ (29,804)	\$ 386,195

See accompanying notes.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollar amounts in thousands, except per share data)	Years Ended December 31,		
	2013	2012	2011
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net Income	\$ 31,534	\$ 32,812	\$ 37,195
Adjustments to reconcile net income to net cash provided by operating activities:			
Net (accretion) amortization on securities	2,712	3,492	274
Provision for loan losses	7,860	8,773	5,755
Securities impairment loss recognized in earnings	—	11	110
Securities (gains) losses	(423)	(886)	(6)
Depreciation and amortization	5,482	5,105	3,897
Provision for deferred income taxes	(39)	(143)	624
Net change in accrued interest receivable	470	923	500
Contribution of shares to ESOP	1,218	1,439	1,558
Stock compensation expense	773	488	—
Gain on sale of mortgage loans	(3,052)	(4,590)	(1,957)
Loss on sales of other real estate	182	69	370
Origination of loans held for sale	(112,483)	(167,303)	(83,938)
Proceeds from loans held for sale	121,092	167,227	86,601
Other, net	7,371	7,160	(7,739)
<b>NET CASH FROM OPERATING ACTIVITIES</b>	<b>62,697</b>	<b>54,577</b>	<b>43,244</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Sales of securities available-for-sale	5,110	25,812	25
Calls, maturities and principal reductions on securities available-for-sale	158,317	142,475	139,179
Purchases of securities available-for-sale	(417,997)	(194,475)	(134,770)
Loans made to customers, net of payments	41,643	29,619	(22,074)
Net change in federal funds sold	16,524	(9,075)	1,044
Purchase of bank owned life insurance	—	(1,551)	(4,500)
Redemption of bank owned life insurance	—	9,180	—
Redemption of restricted stock	250	1,185	4,952
Purchase of restricted stock	(15)	(186)	—
Purchase of customer list	—	(114)	—
Cash received (disbursed) from acquisitions	177,610	—	14,849
Sale of other real estate	4,714	4,285	4,573
Additions to premises and equipment	(2,522)	(10,945)	(1,476)
<b>NET CASH FROM INVESTING ACTIVITIES</b>	<b>(16,366)</b>	<b>(3,790)</b>	<b>1,802</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Net change in deposits	(7,544)	149	10,202
Net change in other short-term borrowings	19,041	(59,471)	36,746
Dividends paid	(12,766)	(12,425)	(12,231)
Purchases of treasury stock	(162)	—	—
Proceeds from other borrowings	135,000	—	—
Repayments on other borrowings	(196,097)	(26,090)	(3,994)
<b>NET CASH FROM FINANCING ACTIVITIES</b>	<b>(62,528)</b>	<b>(97,837)</b>	<b>30,723</b>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>(16,197)</b>	<b>(47,050)</b>	<b>75,769</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>	<b>87,230</b>	<b>134,280</b>	<b>58,511</b>

CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 71,033</u>	<u>\$ 87,230</u>	<u>\$ 134,280</u>
SUPPLEMENTAL DISCLOSURES OF CASH FLOW AND NONCASH INFORMATION:			
Cash paid for the year for:			
Interest	<u>\$ 9,375</u>	<u>\$ 13,837</u>	<u>\$ 17,358</u>
Income Taxes	<u>\$ 13,822</u>	<u>\$ 12,638</u>	<u>\$ 16,565</u>

See accompanying notes.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1. BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES:

#### BUSINESS

**Organization:** The consolidated financial statements of First Financial Corporation and its subsidiaries (the Corporation) include the parent company and its wholly-owned subsidiaries, First Financial Bank, N.A. headquartered in Vigo County, Indiana, The Morris Plan Company of Terre Haute (Morris Plan), Forrest Sherer Inc., a full-line insurance agency headquartered in Terre Haute, Indiana, and FFB Risk Management Co., Inc., a captive insurance subsidiary headquartered in Las Vegas, Nevada. Inter-company transactions and balances have been eliminated.

First Financial Bank also has two investment subsidiaries, Portfolio Management Specialists A (Specialists A) and Portfolio Management Specialists B (Specialists B), which were established to hold and manage certain assets as part of a strategy to better manage various income streams and provide opportunities for capital creation as needed. Specialists A and Specialists B subsequently entered into a limited partnership agreement, Global Portfolio Limited Partners. Portfolio Management Specialists B also owns First Financial Real Estate, LLC. At December 31, 2013, \$700.3 million of securities and loans were owned by these subsidiaries. Specialists A, Specialists B, Global Portfolio Limited Partners and First Financial Real Estate LLC are included in the consolidated financial statements.

The Corporation, which is headquartered in Terre Haute, Indiana, offers a wide variety of financial services including commercial, mortgage and consumer lending, lease financing, trust account services and depositor services through its four subsidiaries. The Corporation's primary source of revenue is derived from loans to customers, primarily middle-income individuals, and investment activities.

The Corporation operates 73 branches in west-central Indiana and east-central Illinois. First Financial Bank is the largest bank in Vigo County. It operates 11 full-service banking branches within the county; one in Daviess County, Indiana.; four in Clay County, Indiana; one in Gibson County, Indiana.; one in Greene County, Indiana; three in Knox County, Indiana; five in Parke County, Indiana; one in Putnam County, Indiana; four in Sullivan County, Indiana; one in Vanderburgh County, Indiana.; four in Vermillion County, Indiana; five in Champaign County, Illinois; one in Clark County, Illinois; three in Coles County, Illinois; three in Crawford County, Illinois; two in Franklin County, Illinois; one in Jasper County, Illinois; two in Jefferson County, Illinois; one in Lawrence County, Illinois; three in Livingston County, Illinois; two in Marion County, Illinois; three in McLean County, Illinois; one in Montgomery County, Illinois; two in Richland County, Illinois; seven in Vermillion County, Illinois; and one in Wayne County, Illinois. It also has a main office in downtown Terre Haute and an operations center/office building in southern Terre Haute.

**Regulatory Agencies:** First Financial Corporation is a multi-bank holding company and as such is regulated by various banking agencies. The holding company is regulated by the Seventh District of the Federal Reserve System. The national bank subsidiary is regulated by the Office of the Comptroller of the Currency. The state bank subsidiary is jointly regulated by the state banking organization and the Federal Deposit Insurance Corporation. FFB Risk Management Company is regulated by the State of Nevada Division of Insurance.

#### SIGNIFICANT ACCOUNTING POLICIES

**Use of Estimates:** To prepare financial statements in conformity with U.S. generally accepted accounting principles, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and disclosures provided, and actual results could differ. The allowance for loan losses, goodwill, carrying value of intangible assets, loan servicing rights, other-than-temporary securities impairment and the fair values of financial instruments are particularly subject to change.

**Cash Flows:** Cash and cash equivalents include cash and demand deposits with other financial institutions. Net cash flows are reported for customer loan and deposit transactions and short-term borrowings. Non-cash transactions include loans transferred to other real estate of \$2.5 million, \$7.1 million and \$3.5 million for the years ended December 31, 2013, 2012 and 2011 respectively.

**Securities:** The Corporation classifies all securities as "available for sale." Securities are classified as available for sale when they might be sold before maturity. Securities available for sale are carried at fair value with unrealized holdings gains and losses, net of taxes, reported in other comprehensive income within shareholders' equity.

Interest income includes amortization of purchase premium or discount. Premiums and discounts are amortized on the level yield method without anticipating prepayments. Mortgage-backed securities are amortized over the expected life. Realized gains and

losses on sales are based on the amortized cost of the security sold. Management evaluates securities for other-than temporary impairment (OTTI) at least on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation.

**Loans:** Loans that management has the intent and ability to hold for the foreseeable future until maturity or pay-off are reported at the principal balance outstanding, net of unearned interest, purchase premiums and discounts, deferred loan fees and costs, and allowance for loan losses. Loans held for sale are reported at the lower of cost or market, on an aggregate basis. Interest income is accrued on the unpaid principal balance and includes amortization of net deferred loan fees and costs over the loan term without anticipating prepayments. The recorded investment in loans includes accrued interest receivable and net deferred loan fees and costs. Interest income is not reported when full loan repayment is in doubt, typically when the loan is impaired or payments are significantly past due. Past-due status is based on the contractual terms of the loan.

All interest accrued but not received for loans placed on non-accrual is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured. In all cases, loans are placed on non-accrual or charged-off if collection of principal or interest is considered doubtful. The above policies are consistent for all segments of loans.

**Certain Purchased Loans:** The Corporation purchases individual loans and groups of loans, some of which have shown evidence of credit deterioration since origination. These purchased loans are recorded at the amount paid, such that there is no carryover of the seller's allowance for loan losses. After acquisition, losses are recognized by an increase in the allowance for loan losses. Such purchased loans are accounted for individually. The Corporation estimates the amount and timing of expected cash flows for each purchased loan, and the expected cash flows in excess of amount paid are recorded as interest income over the remaining life of the loan (accretable yield). The excess of the loan's contractual principal and interest over expected cash flows is not recorded (nonaccretable difference).

Over the life of the loan, expected cash flows continue to be estimated. If the present value of expected cash flows is less than the carrying amount, a provision for loan loss is recorded. If the present value of expected cash flows is greater than the carrying amount, it is recognized as part of future interest income.

**Concentration of Credit Risk:** Most of the Corporation's business activity is with customers located within west central Indiana and east central Illinois. Therefore, the Corporation's exposure to credit risk is significantly affected by changes in the economy of this area. A major economic downturn in this area would have a negative effect on the Corporation's loan portfolio.

**Allowance for Loan Losses:** The allowance for loan losses is a valuation allowance for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged off. The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired. The general component covers non-classified loans as well as non-impaired classified loans and is based on historical loss experience adjusted for current factors.

A loan is impaired when full payment under the loan terms is not expected. Loans for which the terms have been modified, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings and classified as impaired. Impairment is evaluated in total for smaller-balance loans of similar nature such as residential mortgages and consumer loans, and on an individual basis for other loans. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows, using the loan's existing rate, or at the fair value of collateral if repayment is expected solely from the collateral. Large groups of smaller balance homogeneous loans, such as consumer and residential real estate loans, are collectively evaluated for impairment and, accordingly, they are not separately identified for impairment disclosures.

The general component covers non-classified loans as well as non-impaired classified loans and is based on historical loss experience adjusted for current factors. The historical loss experience is based on the actual loss history experienced over the most recent four years, using a weighted average which places more emphasis on the more current years within the loss history window. This actual loss experience is supplemented with other current factors based on the risks present for each portfolio segment. These current factors include consideration of the following: levels of and trends in delinquent, classified, and impaired loans; levels of and trends in charge-offs and recoveries; national and local economic trends and conditions; changes in lending policies and procedures; trends in volume and terms of loans; experience, ability, and depth of lending management and other relevant staff;

credit concentrations; value of underlying collateral for collateral dependent loans; and other external factors such as competition and legal and regulatory requirements. The following portfolio segments have been identified: commercial loans, residential loans and consumer loans. A characteristic of the commercial loan segment is that the loans are for business purchases. A characteristic of the residential loan segment is that the loans are secured by residential properties. A characteristic of the consumer loan segment is that the loans are for automobiles and other consumer purchases. Local economic conditions, including elevated unemployment rates, resulted in higher consumer loan delinquencies. For these reasons, consumer loans have the highest adjustments to the historical loss rate. These same factors along with declining real estate values resulted in the residential loan portfolio segment having the next highest level of adjustment to the historical loss rate. The commercial loan portfolio segment had the lowest level of adjustment to the historical loss rate. Adjustments were made for the increasing levels of and trends in delinquent, classified and impaired commercial loans. Commercial loans are generally well secured, which mitigates the risk of loss and has contributed to the low historical loss rate.

Troubled debt restructurings are separately identified for impairment disclosures and are measured at the present value of estimated future cash flows using the loan's effective rate at inception. If a troubled debt restructuring is considered to be a collateral dependent loan, the loan is reported, net, at the fair value of the collateral. For troubled debt restructurings that subsequently default, the Corporation determines the amount of reserve in accordance with the accounting policy for the allowance for loan losses.

**FDIC Indemnification Asset:** The FDIC indemnification asset results from the loss share agreements in the 2009 FDIC-assisted transaction. The asset is measured separately from the related covered assets as they are not contractually embedded in the assets and are not transferable with the assets should the Corporation choose to dispose of them. It represents the acquisition date fair value of expected reimbursements from the FDIC which was determined to be \$12.1 million. Pursuant to the terms of the loss sharing agreement, covered loans and other real estate are subject to a stated loss threshold whereby the FDIC will reimburse the Corporation for up to 95% of losses incurred. These expected reimbursements do not include reimbursable amounts related to future covered expenditures. These cash flows are discounted to reflect a metric of uncertainty of the timing and receipt of the loss sharing reimbursement from the FDIC. This asset decreases when losses are realized and claims are paid by the FDIC or when customers repay their loans in full and expected losses do not occur. This asset also increases when estimated future losses increase. When estimated future losses increase, the Corporation records a provision for loan losses and increases its allowance for loan losses accordingly. The related increase or decrease in the FDIC indemnification asset is recorded as an (increase) or offset to the provision for loan losses. During 2013, 2012 and 2011, the provision for loan losses was offset by (\$1.4 million), \$2.2 million and \$125 thousand related to the changes in the FDIC indemnification asset.

**Foreclosed Assets:** Assets acquired through or instead of loan foreclosures are initially recorded at fair value less estimated selling costs when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. If fair value declines, a valuation allowance is recorded through expense. Costs after acquisition are expensed.

**Premises and Equipment:** Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed over the useful lives of the assets, which range from 3 to 5 years for furniture and equipment and 33 to 39 years for buildings and leasehold improvements.

**Restricted Stock:** Restricted stock includes Federal Home Loan Bank (FHLB) of Indianapolis and Chicago and Federal Reserve stock. This restricted stock is carried at cost and periodically evaluated for impairment. Because this stock is viewed as a long-term investment, impairment is based on ultimate recovery of par value. Both cash and stock dividends are reported as income.

**Servicing Rights:** Servicing rights are recognized separately when they are acquired through sales of loans. When mortgage loans are sold, servicing rights are initially recorded at fair value with the income statement effect recorded in gains on sales of loans. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on third-party valuations that incorporate assumptions that market participants would use in estimating future net servicing income, such as the cost to service, the discount rate, ancillary income, prepayment speeds and default rates and losses. All classes of servicing assets are subsequently measured using the amortization method, which requires servicing rights to be amortized into non-interest income in proportion to, and over the period of, the estimated future net servicing income of the underlying loans.

Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. Impairment is determined by stratifying rights into groupings based on predominant risk characteristics, such as interest rate, loan type and investor type. Impairment is recognized through a valuation allowance for an individual grouping, to the extent that fair value is less than the carrying amount. If the Corporation later determines that all or a portion of the impairment no longer exists for a particular grouping, a reduction of the allowance may be recorded as an increase to income. Changes in valuation allowances are reported with Other Service Fees on the income statement. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses.

Servicing fee income, which is included in Other Service Fees on the income statement, is for fees earned for servicing loans.

The fees are based on a contractual percentage of the outstanding principal or a fixed amount per loan and are recorded as income when earned. The amortization of mortgage servicing rights is netted against loan servicing fee income. Servicing fees totaled \$1.4 million, \$1.3 million and \$1.2 million for the years ended December 31, 2013, 2012 and 2011. Late fees and ancillary fees related to loan servicing are not material.

**Stock based compensation:** Compensation cost is recognized for restricted stock awards and units issued to employees based on the fair value of these awards at the date of grant. Market price of the Corporation's common stock at the date of grant is used for restricted stock awards. Compensation expense is recognized over the requisite service period.

**Transfers of Financial Assets:** Transfers of financial assets are accounted for as sales, when control over the assets has been relinquished. Control over transferred assets is deemed to be surrendered when the assets have been isolated from the Corporation, the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Corporation does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

**Bank-Owned Life Insurance:** The Corporation has purchased life insurance policies on certain key executives. Bank-owned life insurance is recorded at its cash surrender value, or the amount that can be realized. Income on the investments in life insurance is included in other interest income.

**Goodwill and Other Intangible Assets:** Goodwill resulting from business combinations prior to January 1, 2009 represents the excess of the purchase price over the fair value of the net assets of businesses acquired. Goodwill resulting from business combinations after January 1, 2009 represents the future economic benefits arising from other assets acquired that are not individually identified and separately recognized. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but tested for impairment at least annually. The Corporation has selected November 30 as the date to perform the annual impairment test. Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. Goodwill is the only intangible asset with an indefinite life on our balance sheet.

Other intangible assets consist of core deposit and acquired customer list intangible assets arising from the whole bank, insurance agency and branch acquisitions. They are initially measured at fair value and then are amortized on an accelerated basis over their estimated useful lives, which are 10 and 12 years, respectively.

**Long-Term Assets:** Premises and equipment and other long-term assets are reviewed for impairment when events indicate their carrying amount may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value.

**Benefit Plans:** Pension expense is the net of service and interest cost, return on plan assets and amortization of gains and losses not immediately recognized. The amount contributed is determined by a formula as decided by the Board of Directors. Deferred compensation and supplemental retirement plan expense allocates the benefits over years of service.

**Employee Stock Ownership Plan:** Shares of treasury stock are issued to the ESOP and compensation expense is recognized based upon the total market price of shares when contributed.

**Deferred Compensation Plan:** A deferred compensation plan covers all directors. Under the plan, the Corporation pays each director, or their beneficiary, the amount of fees deferred plus interest over 10 years, beginning when the director achieves age 65. A liability is accrued for the obligation under these plans. The expense incurred for the deferred compensation for each of the last three years was \$149 thousand, \$142 thousand and \$144 thousand, resulting in a deferred compensation liability of \$2.6 million at both December 31, 2013 and 2012.

**Incentive Plans:** A long-term incentive plan established in 2000 provides for the payment of incentive rewards as a 15-year annuity to all directors and certain key officers. That plan was in place through December 31, 2009, and compensation expense is recognized over the service period. Payments under the plan generally do not begin until the earlier of January 1, 2015, or the January 1 immediately following the year in which the participant reaches age 65. There was no compensation expense related to this plan for 2013, 2012 and 2011. There is a liability of \$14.5 million and \$15.0 million as of year-end 2013 and 2012. In 2010 the Corporation adopted incentive compensation plans designed to reward key officers based on certain performance measures. The short-term portion of the plan is paid out within 75 days of year end and the long-term plan vests over a three year period and is paid out within 75 days of the end of the three year vesting period. The compensation expense related to the plans in 2013, 2012 and 2011



was \$856 thousand, \$1.3 million and \$972 thousand, respectively, and resulted in a liability of \$1.2 million at December 31, 2013 and \$1.6 million at December 31, 2012.

The Omnibus Equity Incentive Plan is a long term incentive plan that was designed to align the interests of participants with the interest of shareholders. Under the plan, awards may be made based on certain performance measures. The grants are made in restricted stock units that are subject to a vesting schedule.

**Income Taxes:** Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized.

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded

The Corporation recognizes interest and/or penalties related to income tax matters in income tax expense.

**Loan Commitments and Related Financial Instruments:** Financial instruments include credit instruments, such as commitments to make loans and standby letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

**Earnings Per Share:** Earnings per common share is net income divided by the weighted average number of common shares outstanding during the period. The Corporation does not have any potentially dilutive securities. Earnings and dividends per share are restated for stock splits and dividends through the date of issue of the financial statements.

**Comprehensive Income:** Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale and changes in the funded status of the retirement plans, which are also recognized as separate components of equity.

**Loss Contingencies:** Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there are currently such matters that will have a material effect on the financial statements.

**Dividend Restriction:** Banking regulations require maintaining certain capital levels and may limit the dividends paid by the bank to the holding company or by the holding company to shareholders.

**Fair Value of Financial Instruments:** Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in a separate note. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or market conditions could significantly affect the estimates.

**Operating Segment:** While the Corporation's chief decision-makers monitor the revenue streams of the various products and services, the operating results of significant segments are similar and operations are managed and financial performance is evaluated on a corporate-wide basis. Accordingly, all of the Corporation's financial service operations are considered by management to be aggregated in one reportable operating segment, which is banking.

**Adoption of New Accounting Standards:** In February 2013, the FASB amended existing guidance related to reporting amounts reclassified out of other comprehensive income out of accumulated other comprehensive income. These amendments do not change the current requirements for reporting net income or other comprehensive income in financial statements. These amendments require an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety to net income, an entity is required to cross-reference to other disclosures required under U.S. GAAP that provide additional details about those amounts. The effect of adopting this standard has not had a material effect on the Corporation's operating results or financial condition.



In October 2012, the Financial Accounting Standards Board (“FASB”) issued guidance on the subsequent accounting for an indemnification asset recognized at the acquisition date as a result of a government assisted acquisition of a financial institution. When an entity recognizes such an indemnification asset and subsequently a change in the cash flows expected to be collected on the indemnification asset occurs as a result of a change in the cash flows expected to be collected on the indemnified asset, the guidance requires the entity to recognize the change in the measurement of the indemnification asset on the same basis as the indemnified assets. Any amortization of changes in value of the indemnification asset should be limited to the lesser of the term of the indemnification agreement and the remaining life of the indemnified assets. The amendments are effective for fiscal years beginning on or after December 15, 2012 and early adoption is permitted. The amendments are to be applied prospectively to any new indemnification assets acquired after the date of adoption and to indemnification assets existing as of the date of adoption arising from a government-assisted acquisition of a financial institution. The effect of adopting this standard did not have a material effect on the Corporation’s operating results or financial condition.

In July 2012, the FASB amended existing guidance relating to testing indefinite-lived intangible assets for impairment. The amendment permits an assessment of qualitative factors to determine whether the existence of events and circumstances indicates that it is more likely than not that the indefinite-lived intangible asset is impaired. If, after assessing the totality of events and circumstances, it is concluded that it is not more likely than not that the indefinite-lived intangible asset is impaired, then no further action is required. However, after the same assessment, if it is concluded that it is more like than not that the indefinite-lived intangible asset is impaired, then a quantitative impairment test should be performed whereby the fair value of the indefinite-lived intangible asset is compared to the carrying amount. The amendments in this guidance are effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. Early adoption is permitted. The effect of adopting this standard did not have a material effect on the Corporation’s operating results or financial condition.

## **2. FAIR VALUES OF FINANCIAL INSTRUMENTS:**

Accounting guidance establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) of identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The fair value of securities available-for-sale is determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).

For those securities that cannot be priced using quoted market prices or observable inputs, a Level 3 valuation is determined. These securities are primarily trust preferred securities, which are priced using Level 3 due to current market illiquidity and certain investments in bank equities and state and municipal securities. The fair value of the trust preferred securities is obtained from a third party provider without adjustment. Management obtains values from other pricing sources to validate the Standard & Poors pricing that they currently utilize. The fair value of certain investments in bank equities is based on the prices of recent stock trades and is considered Level 3 because these stocks are not publicly traded. The fair value of state and municipal obligations are derived by comparing the securities to current market rates plus an appropriate credit spread to determine an estimated value. Illiquidity spreads are then considered. Credit reviews are performed on each of the issuers. The significant unobservable inputs used in the fair value measurement of the Corporation’s state and municipal obligations are credit spreads related to specific issuers. Significantly higher credit spread assumptions would result in significantly lower fair value measurement. Conversely, significantly lower credit spreads would result in a significantly higher fair value measurement.

The fair value of derivatives is based on valuation models using observable market data as of the measurement date (Level 2 inputs).

(Dollar amounts in thousands)	December 31, 2013 Fair Value Measurement Using			
	Level 1	Level 2	Level 3	Carrying Value
U.S. Government entity mortgage-backed securities	\$ —	\$ 1,633	\$ —	\$ 1,633
Mortgage-backed securities, residential	—	197,764	—	197,764
Mortgage-backed securities, commercial	—	4,391	—	4,391
Collateralized mortgage obligations	—	506,741	—	506,741
State and municipal obligations	—	190,462	4,525	194,987
Collateralized debt obligations	—	—	9,044	9,044
Equity Securities	—	—	—	—
<b>TOTAL</b>	<b>\$ —</b>	<b>\$ 900,991</b>	<b>\$ 13,569</b>	<b>\$ 914,560</b>
Derivative Assets		\$ 1,195		
Derivative Liabilities		(1,195)		

(Dollar amounts in thousands)	December 31, 2012 Fair Value Measurement Using			
	Level 1	Level 2	Level 3	Carrying Value
U.S. Government entity mortgage-backed securities	\$ —	\$ 1,886	\$ —	\$ 1,886
Mortgage-backed securities, residential	—	244,676	—	244,676
Mortgage-backed securities, commercial	—	5,131	—	5,131
Collateralized mortgage obligations	—	233,320	—	233,320
State and municipal obligations	—	189,574	9,911	199,485
Collateralized debt obligations	—	—	6,122	6,122
Equity Securities	380	—	—	380
<b>TOTAL</b>	<b>\$ 380</b>	<b>\$ 674,587</b>	<b>\$ 16,033</b>	<b>\$ 691,000</b>
Derivative Assets		\$ 2,053		
Derivative Liabilities		(2,053)		

There were no transfers between Level 1 and Level 2 during 2013 and 2012.

The table below presents a reconciliation and income statement classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the twelve months ended December 31, 2013 and 2012.

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3) December 31, 2013		
	State and municipal obligations	Collateralized debt obligations	Total
Beginning balance, January 1	\$ 9,911	\$ 6,122	\$16,033
Total realized/unrealized gains or losses			
Included in earnings	—	904	904
Included in other comprehensive income	—	3,155	3,155
Transfers	(1,186)	—	(1,186)
Settlements	(4,200)	(1,137)	(5,337)
Ending balance, December 31	<u>\$ 4,525</u>	<u>\$ 9,044</u>	<u>\$13,569</u>

**Fair Value Measurements Using Significant  
Unobservable Inputs (Level 3)  
December 31, 2012**

	<u>Equities</u>	<u>State and municipal obligations</u>	<u>Collateralized debt obligations</u>	<u>Total</u>
Beginning balance, January 1	\$ 1,711	\$ 9,525	\$ 4,771	\$16,007
Total realized/unrealized gains or losses				
Included in earnings	(446)	—	(96)	(542)
Included in other comprehensive income	—	—	1,556	1,556
Transfers	—	1,186	—	1,186
Settlements	(1,265)	(800)	(109)	(2,174)
Ending balance, December 31	<u>\$ —</u>	<u>\$ 9,911</u>	<u>\$ 6,122</u>	<u>\$16,033</u>

There were no unrealized gains and losses recorded in earnings for the year ended December 31, 2013 or 2012.

Certain local municipal securities with a fair value of \$1.2 million as of December 31, 2013 were transferred from Level 3 to Level 2 because we were able to obtain observable market data from our provider for these investments that was not available the previous year. The fair value for certain local municipal securities with a fair value of \$1.2 million as of December 31, 2012 were acquired and classified Level 3 because of a lack of observable market data for these investments due to a little market activity for these securities.

Impaired loans disclosed in footnote 7, which are measured for impairment using the fair value of collateral, are valued at Level 3. They are carried at a fair value of \$13.8 million, after a valuation allowance of \$3.1 million at December 31, 2013 and at a fair value of \$25.9 million, net of a valuation allowance of \$7.6 million at December 31, 2012. The impact to the provision for loan losses for the twelve months ended December 31, 2013 and December 31, 2012 was \$939 thousand decrease and a \$4.2 million increase, respectively. Other real estate owned is valued at Level 3. Other real estate owned at December 31, 2013 with a value of \$5.3 million was reduced \$1.1 million for fair value adjustment. At December 31, 2013 other real estate owned was comprised of \$3.9 million from commercial loans and \$1.4 million from residential loans. Other real estate owned at December 31, 2012 with a value of \$7.7 million was reduced \$234 thousand for fair value adjustment. At December 31, 2012 other real estate owned was comprised of \$5.7 million from commercial loans and \$2.0 million from residential loans.

Fair value is measured based on the value of the collateral securing those loans, and is determined using several methods. Generally the fair value of real estate is determined based on appraisals by qualified licensed appraisers. Appraisals for real estate generally use three methods to derive value: cost, sales or market comparison and income approach. The cost method bases value on the cost to replace current property. The market comparison evaluates the sales price of similar properties in the same market area. The income approach considers net operating income generated by the property and the investor's required return. The final fair value is based on a reconciliation of these three approaches. If an appraisal is not available, the fair value may be determined by using a cash flow analysis, a broker's opinion of value, the net present value of future cash flows, or an observable market price from an active market. Fair value of other real estate is based upon the current appraised values of the properties as determined by qualified licensed appraisers and the Company's judgment of other relevant market conditions. Appraisals are obtained annually and reductions in value are recorded as a valuation through a charge to expense. The primary unobservable input used by management in estimating fair value are additional discounts to the appraised value to consider market conditions and the age of the appraisal, which are based on management's past experience in resolving these types of properties. These discounts range from 0% to 50%. Values for non-real estate collateral, such as business equipment, are based on appraisals performed by qualified licensed appraisers or the customers financial statements. Values for non real estate collateral use much higher discounts than real estate collateral. Other real estate and impaired loans carried at fair value are primarily comprised of smaller balance properties.

The following tables present quantitative information about recurring and non-recurring Level 3 fair value measurements at December 31, 2013 and 2012.

2013	Fair Value	Valuation Technique(s)	Unobservable Input(s)	Range
State and municipal obligations	\$ 4,525	Discounted cash flow	Discount rate	3.05%-5.50%
			Probability of default	—%
Other real estate	\$ 5,291	Sales comparison/income approach	Discount rate for age of appraisal and market conditions	5.00%-20.00%
Impaired Loans	\$ 13,765	Sales comparison/income approach	Discount rate for age of appraisal and market conditions	0.00%-50.00%

2012	Fair Value	Valuation Technique(s)	Unobservable Input(s)	Range
State and municipal obligations	\$ 9,911	Discounted cash flow	Discount rate	3.05%-5.50%
			Probability of default	—%
Other real estate	\$ 7,722	Sales comparison/income approach	Discount rate for age of appraisal and market conditions	5.00%-20.00%
Impaired Loans	\$ 25,948	Sales comparison/income approach	Discount rate for age of appraisal and market conditions	0.00%-50.00%

The following tables present impaired collateral dependent loans measured at fair value on a non-recurring basis by class of loans as of December 31, 2013 and 2012.

(Dollar amounts in thousands)	December 31, 2013		
	Carrying Value	Allowance for Loan Losses Allocated	Fair Value
<b>Commercial</b>			
Commercial & Industrial	\$ 8,620	\$ 1,612	\$ 7,008
Farmland	—	—	—
Non Farm, Non Residential	7,204	1,500	5,704
Agriculture	—	—	—
All Other Commercial	1,062	46	1,016
<b>Residential</b>			
First Liens	37	—	37
Home Equity	—	—	—
Junior Liens	—	—	—
Multifamily	—	—	—
All Other Residential	—	—	—
<b>Consumer</b>			
Motor Vehicle	—	—	—
All Other Consumer	—	—	—
<b>TOTAL</b>	<u>\$ 16,923</u>	<u>\$ 3,158</u>	<u>\$ 13,765</u>

December 31, 2012

(Dollar amounts in thousands)	Carrying Value	Allowance for Loan Losses Allocated	Fair Value
<b>Commercial</b>			
Commercial & Industrial	\$ 17,098	\$ 3,153	\$ 13,945
Farmland	891	191	700
Non Farm, Non Residential	7,386	293	7,093
Agriculture	—	—	—
All Other Commercial	1,209	52	1,157
<b>Residential</b>			
First Liens	1,254	126	1,128
Home Equity	179	—	179
Junior Liens	—	—	—
Multifamily	5,540	3,794	1,746
All Other Residential	—	—	—
<b>Consumer</b>			
Motor Vehicle	—	—	—
All Other Consumer	—	—	—
<b>TOTAL</b>	<b>\$ 33,557</b>	<b>\$ 7,609</b>	<b>\$ 25,948</b>

The carrying amounts and estimated fair values of financial instruments are shown below. Carrying amount is the estimated fair value for cash and due from banks, federal funds sold, accrued interest receivable and payable, demand deposits, short-term and certain other borrowings, and variable-rate loans or deposits that reprice frequently and fully. Security fair values are determined as previously described. It is not practicable to determine the fair value of restricted stock due to restrictions placed on their transferability. For the FDIC indemnification asset the carrying value is the estimated fair value as it represents amounts to be received from the FDIC in the near term. For fixed-rate loans or deposits, variable rate loans or deposits with infrequent repricing or repricing limits, and for longer-term borrowings, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk. Fair values for impaired loans are estimated using discounted cash flow analysis or underlying collateral values. Fair value of debt is based on current rates for similar financing. The fair value of off-balance sheet items is not considered material. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) of identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.



The carrying amount and estimated fair value of assets and liabilities are presented in the table below and were determined based on the above assumptions:

<b>December 31, 2013</b>					
<b>(Dollar amounts in thousands)</b>	<b>Carrying</b>	<b>Fair Value</b>			<b>Total</b>
	<b>Value</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
Cash and due from banks	\$ 71,033	\$ 22,455	\$ 48,578	\$ —	\$ 71,033
Federal funds sold	4,276	—	4,276	—	4,276
Securities available-for-sale	914,560	—	900,991	13,569	914,560
Restricted stock	21,057	n/a	n/a	n/a	n/a
Loans, net	1,771,360	—	—	1,816,726	1,816,726
FDIC Indemnification Asset	1,055	—	1,055	—	1,055
Accrued interest receivable	11,554	—	3,279	8,275	11,554
Deposits	(2,458,791)	—	(2,460,197)	—	(2,460,197)
Short-term borrowings	(59,592)	—	(59,592)	—	(59,592)
Federal Home Loan Bank advances	(58,288)	—	(60,258)	—	(60,258)
Accrued interest payable	(750)	—	(750)	—	(750)

<b>December 31, 2012</b>					
<b>(Dollar amounts in thousands)</b>	<b>Carrying</b>	<b>Fair Value</b>			<b>Total</b>
	<b>Value</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
Cash and due from banks	\$ 87,230	\$ 21,333	\$ 65,897	\$ —	\$ 87,230
Federal funds sold	20,800	—	20,800	—	20,800
Securities available-for-sale	691,000	380	674,587	16,033	691,000
Restricted stock	21,292	n/a	n/a	n/a	n/a
Loans, net	1,829,978	—	—	1,916,256	1,916,256
FDIC Indemnification Asset	2,632	—	2,632	—	2,632
Accrued interest receivable	12,024	—	2,980	9,044	12,024
Deposits	(2,276,134)	—	(2,280,910)	—	(2,280,910)
Short-term borrowings	(40,551)	—	(40,551)	—	(40,551)
Federal Home Loan Bank advances	(119,705)	—	(124,933)	—	(124,933)
Accrued interest payable	(1,163)	—	(1,163)	—	(1,163)

### **3. RESTRICTIONS ON CASH AND DUE FROM BANKS:**

Certain affiliate banks are required to maintain average reserve balances with the Federal Reserve Bank. The amount of those reserve balances was approximately \$11.5 million and \$9.2 million at December 31, 2013 and 2012, respectively.

### **4. SECURITIES:**

The fair value of securities available-for-sale and related gross unrealized gains and losses recognized in accumulated other comprehensive income were as follows:

(Dollar amounts in thousands)	<b>December 31, 2013</b>			
	<b>Amortized Cost</b>	<b>Unrealized</b>		<b>Fair Value</b>
		<b>Gains</b>	<b>Losses</b>	
U.S. Government entity mortgage-backed securities	\$ 1,623	\$ 10	\$ —	\$ 1,633
Mortgage-backed securities, residential	191,995	7,761	(1,992)	197,764
Mortgage-backed securities, commercial	4,642	1	(252)	4,391
Collateralized mortgage obligations	521,148	1,492	(15,899)	506,741
State and municipal obligations	190,521	6,388	(1,922)	194,987
Collateralized debt obligations	10,968	4,695	(6,619)	9,044
<b>TOTAL</b>	<b>\$ 920,897</b>	<b>\$ 20,347</b>	<b>\$ (26,684)</b>	<b>\$ 914,560</b>

(Dollar amounts in thousands)	<b>December 31, 2012</b>			
	<b>Amortized Cost</b>	<b>Unrealized</b>		<b>Fair Value</b>
		<b>Gains</b>	<b>Losses</b>	
U.S. Government entity mortgage-backed securities	\$ 1,807	\$ 79	\$ —	\$ 1,886
Mortgage-backed securities, residential	231,316	13,373	(13)	244,676
Mortgage-backed securities, commercial	5,146	1	(16)	5,131
Collateralized mortgage obligations	230,739	2,827	(246)	233,320
State and municipal obligations	187,044	12,518	(77)	199,485
Collateralized debt obligations	12,243	1,761	(7,882)	6,122
Equity Securities	320	60	—	380
<b>TOTAL</b>	<b>\$ 668,615</b>	<b>\$ 30,619</b>	<b>\$ (8,234)</b>	<b>\$ 691,000</b>

As of December 31, 2013, the Corporation does not have any securities from any issuer, other than the U.S. Government, with an aggregate book or fair value that exceeds ten percent of shareholders' equity.

Securities with a carrying value of approximately \$361.9 million and \$333.1 million at December 31, 2013 and 2012, respectively, were pledged as collateral for short-term borrowings and for other purposes.

Below is a summary of the gross gains and losses realized by the Corporation on investment sales during the years ended December 31, 2013, 2012 and 2011, respectively.

(Dollar amounts in thousands)	<b>2013</b>	<b>2012</b>	<b>2011</b>
Proceeds	\$ 5,110	\$ 25,812	\$ 25
Gross gains	423	891	2
Gross losses	—	(5)	—

Additional gains of \$5 thousand and losses of \$5 thousand in 2013 and \$2 thousand and \$4 thousand of gains, respectively in 2012 and 2011 resulted from redemption premiums on called securities.

Contractual maturities of debt securities at year-end 2013 were as follows. Securities not due at a single maturity or with no maturity date, primarily mortgage-backed and equity securities, are shown separately.

(Dollar amounts in thousands)	<b>Available-for-Sale</b>	
	<b>Amortized Cost</b>	<b>Fair Value</b>
Due in one year or less	\$ 10,478	\$ 10,612
Due after one but within five years	35,202	36,865
Due after five but within ten years	87,453	89,775
Due after ten years	591,127	575,153
	<u>724,260</u>	<u>712,405</u>
Mortgage-backed securities and equities	196,637	202,155
<b>TOTAL</b>	<b>\$ 920,897</b>	<b>\$ 914,560</b>

The following tables show the securities' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in continuous unrealized loss position, at December 31, 2013 and 2012.

	December 31, 2013					
	Less Than 12 Months		More Than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
(Dollar amounts in thousands)						
Mortgage-backed securities, residential	\$ 52,524	\$ (1,645)	\$ 6,022	\$ (347)	\$ 58,546	\$ (1,992)
Mortgage-backed securities, commercial	—	—	4,357	(252)	4,357	(252)
Collateralized mortgage obligations	406,291	(13,979)	29,588	(1,920)	435,879	(15,899)
State and municipal obligations	43,899	(1,746)	2,305	(176)	46,204	(1,922)
Collateralized debt obligations	—	—	3,686	(6,619)	3,686	(6,619)
Total temporarily impaired securities	\$ 502,714	\$ (17,370)	\$ 45,958	\$ (9,314)	\$ 548,672	\$ (26,684)

	December 31, 2012					
	Less Than 12 Months		More Than 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
(Dollar amounts in thousands)						
Mortgage-backed securities, residential	\$ 7,245	\$ (13)	\$ —	\$ —	\$ 7,245	\$ (13)
Mortgage-backed securities, commercial	5,086	(16)	—	—	5,086	(16)
Collateralized mortgage obligations	46,121	(246)	—	—	46,121	(246)
State and municipal obligations	8,611	(77)	—	—	8,611	(77)
Collateralized debt obligations	—	—	4,032	(7,882)	4,032	(7,882)
Total temporarily impaired securities	\$ 67,063	\$ (352)	\$ 4,032	\$ (7,882)	\$ 71,095	\$ (8,234)

The Corporation held 221 investment securities with an amortized cost greater than fair value as of December 31, 2013. The unrealized losses on collateralized mortgage obligations, mortgage-backed securities and state and municipal obligations represent negative adjustments to market value relative to the rate of interest paid on the securities and not losses related to the creditworthiness of the issuer. Gross unrealized losses on investment securities were \$26.7 million as of December 31, 2013 and \$8.2 million as of December 31, 2012. Management does not intend to sell and it is not more likely than not that management would be required to sell the securities prior to their anticipated recovery. Management believes the value will recover as the securities approach maturity or market rates change.

Management evaluates securities for other-than-temporary impairment ("OTTI") at least on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. The investment securities portfolio is evaluated for OTTI by segregating the portfolio into two general segments and applying the appropriate OTTI model.

Investment securities are generally evaluated for OTTI under FASB ASC 320, *Investments—Debt and Equity Securities*. However, certain purchased beneficial interests, including non-agency mortgage-backed securities, asset-backed securities, and collateralized debt obligations, that had credit ratings at the time of purchase of below AA are evaluated using the model outlined in FASB ASC 325-40, *Beneficial Interests in Securitized Financial Assets*.

In determining OTTI under the FASB ASC-320 model, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the entity has the intent to sell the security or more likely than not will be required to sell the security before its anticipated recovery. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

The second segment of the portfolio uses the OTTI guidance provided by FASB ASC-325 that is specific to purchase beneficial interests that, on the purchase date, were rated below AA. Under the FASB ASC-325 model, the Corporation compares the present value of the remaining cash flows as estimated at the preceding evaluation date to the current expected remaining cash flows. An OTTI is deemed to have occurred if there has been an adverse change in the remaining expected future cash flows.

When OTTI occurs under either model, the amount of the OTTI recognized in earnings depends on whether an entity intends to sell the security or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis, less any current-period credit loss. If an entity intends to sell or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis, less any current-period credit loss, the OTTI shall be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If an entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis less any current-period loss, the OTTI shall be separated into the amount representing the credit loss and the amount related to all other factors. The amount of the total OTTI related to the credit loss is determined based on the present value of cash flows expected to be collected and is recognized in earnings. The amount of the total OTTI related to other factors is recognized in other comprehensive income, net of applicable taxes. The previous amortized cost basis less the OTTI recognized in earnings becomes the new amortized cost basis of the investment.

A significant portion of the total unrealized losses relates to collateralized debt obligations that were separately evaluated under FASB ASC 325-40, *Beneficial Interests in Securitized Financial Assets*. Based upon qualitative considerations, such as a downgrade in credit rating or further defaults of underlying issuers during the year, and an analysis of expected cash flows, we determined that three CDOs included in collateralized debt obligations were other-than-temporarily impaired. Those three CDO's have a contractual balance of \$25.8 million at December 31, 2013 which has been reduced to \$8.5 million by \$1.3 million of interest payments received, \$14.1 million of cumulative OTTI charges recorded through earnings to date and \$1.9 million recorded in other comprehensive income. The severity of the OTTI recorded varies by security, based on the analysis described below, and ranges, at December 31, 2013 from 28% to 93%. The temporary impairment recorded in other comprehensive income is due to factors other than credit loss, mainly current market illiquidity. These securities are collateralized by trust preferred securities issued primarily by bank holding companies, but certain pools do include a limited number of insurance companies. The market for these securities has become very illiquid, there are very few new issuances of trust preferred securities and the credit spreads implied by current prices have increased dramatically and remain very high, resulting in significant non-credit related impairment. The Corporation uses the OTTI evaluation model to compare the present value of expected cash flows to the previous estimate to determine if there are adverse changes in cash flows during the year. The OTTI model considers the structure and term of the CDO and the financial condition of the underlying issuers. Specifically, the model details interest rates, principal balances of note classes and underlying issuers, the timing and amount of interest and principal payments of the underlying issuers, and the allocation of the payments to the note classes. Cash flows are projected using a forward rate LIBOR curve, as these CDOs are variable-rate instruments. An average rate is then computed using this same forward rate curve to determine an appropriate discount rate (3 month LIBOR plus margin ranging from 160 to 180 basis points). The current estimate of expected cash flows is based on the most recent trustee reports and any other relevant market information, including announcements of interest payment deferrals or defaults of underlying trust preferred securities. Assumptions used in the model include expected future default rates and prepayments. We assume no recoveries on defaults and treat all interest payment deferrals as defaults. In addition we use the model to "stress" each CDO, or make assumptions more severe than expected activity, to determine the degree to which assumptions could deteriorate before the CDO could no longer fully support repayment of the Corporation's note class.

In the third quarter of 2013, the Corporation received a \$1.3 million payment on a CDO that had a book value of \$0.2 million. The payment in excess of book value is recognized as interest income. This CDO had the highest severity of recorded impairment and while a payment by the issuer was expected, such payment was not projected until maturity in the OTTI evaluation at June 30, 2013. The future payments, if any, on this CDO cannot be predicted with enough accuracy that such future payments will be recorded as interest income when received.

Collateralized debt obligations include one additional investment in a CDO consisting of pooled trust preferred securities in which the issuers are primarily banks. This CDO, with an amortized cost of \$606 thousand and a fair value of \$548 thousand, is currently rated BAA3 and is the senior tranche, is not in the scope of FASB ASC 325 as it was rated high investment grade at purchase, and is not considered to be other-than-temporarily impaired based on its credit quality. Its fair value is negatively impacted by the factors described above.

Management has consistently used Standard & Poors pricing to value these investments. There are a number of other pricing sources available to determine fair value for these investments. These sources utilize a variety of methods to determine fair value. The result is a wide range of estimates of fair value for these securities. The Standard & Poors pricing ranges from 20.92 to 90.43 while Moody's Investor Service pricing ranges from 3.28 to 89.98, with others falling somewhere in between. We recognize that the Standard & Poors pricing utilized is likely a conservative estimate, but have been consistent in using this source and its estimate of fair value.

The table below presents a rollforward of the credit losses recognized in earnings for the year ended December 31, 2013:

(Dollar amounts in thousands)	2013	2012	2011
Beginning balance, January 1,	\$ 14,983	\$ 15,180	\$ 15,070
Amounts related to credit loss for which other-than-temporary impairment was not previously recognized		11	110
Amounts realized for securities sold during the period		(208)	—
Reductions for increase in cash flows expected to be collected that are recognized over the remaining life of the security	(904)	—	—
Increases to the amount related to the credit loss for which other-than-temporary impairment was previously recognized	—	—	—
Ending balance, December 31,	<u>\$ 14,079</u>	<u>\$ 14,983</u>	<u>\$ 15,180</u>

## 5. LOANS:

Loans are summarized as follows:

(Dollar amounts in thousands)	December 31,	
	2013	2012
Commercial	\$ 1,042,138	\$ 1,088,144
Residential	482,377	496,237
Consumer	268,033	268,507
Total gross loans	1,792,548	1,852,888
Less: unearned income	(1,120)	(952)
Allowance for loan losses	(20,068)	(21,958)
TOTAL	<u>\$ 1,771,360</u>	<u>\$ 1,829,978</u>

Loans in the above summary include loans totaling \$19.4 million and \$27.8 million at December 31, 2013 and 2012 that are subject to the FDIC loss share arrangement (“covered loans”) discussed in footnote 6.

The Corporation periodically sells residential mortgage loans it originates based on the overall loan demand of the Corporation and the outstanding balances in the residential mortgage portfolio. At December 31, 2013 and 2012, loans held for sale included \$3.3 million and \$8.8 million, respectively, and are included in the totals above.

In the normal course of business, the Corporation’s subsidiary banks make loans to directors and executive officers and to their associates. In 2013, the aggregate dollar amount of these loans to directors and executive officers who held office amounted to \$61.5 million at the beginning of the year. During 2013, advances of \$33.9 million, repayments of \$40.4 million and decreases of \$0.6 million resulting from changes in personnel were made with respect to related party loans for an aggregate dollar amount outstanding of \$55.6 million at December 31, 2013.

Loans serviced for others, which are not reported as assets, total \$539.0 million and \$543.6 million at year-end 2013 and 2012. Custodial escrow balances maintained in connection with serviced loans were \$2.61 million and \$2.64 million at year-end 2013 and 2012.

Activity for capitalized mortgage servicing rights (included in other assets) was as follows:

(Dollar amounts in thousands)	December 31,		
	2013	2012	2011
Servicing rights:			
Beginning of year	\$ 2,225	\$ 2,429	\$ 2,080
Additions*	588	868	1,035
Amortized to expense	(748)	(1,072)	(686)
End of year	<u>\$ 2,065</u>	<u>\$ 2,225</u>	<u>\$ 2,429</u>

\* In 2011 \$520 thousand is from the acquisition of Freestar Bank

Third party valuations are conducted periodically for mortgage servicing rights. Based on these valuations, fair values were approximately \$3.0 million and \$3.2 million at year end 2013 and 2012. There was no valuation allowance in 2013 or 2012.

Fair value for 2013 was determined using a discount rate of 10%, prepayment speeds ranging from 110% to 550%, depending on the stratification of the specific right. Fair value at year end 2012 was determined using a discount rate of 9%, prepayment speeds ranging from 262% to 550%, depending on the stratification of the specific right. Mortgage servicing rights are amortized over 8 years, the expected life of the sold loans.

## 6. ACQUISITIONS AND FDIC INDEMNIFICATION ASSET:

On August 16, 2013, the Bank completed a Purchase and Assumption Agreement with Bank of America, National Association. Under the terms of the Agreement, First Financial Bank purchased certain assets and assumed certain liabilities of 7 branch offices and 2 drive-up facilities of Bank of America in central and southern Illinois. The acquisition was beneficial in increasing the presence of the bank in the Illinois market. First Financial received cash in the amount of \$177.7 million. The acquisition consisted of loans with a fair value of \$1.9 million, fixed assets with a value of \$5.9 million, a customer related core deposit intangible asset of \$2.2 million, deposits with a value of \$189.3 million and other liabilities of \$0.3 million. Based upon the acquisition date fair values of the net assets acquired, goodwill of \$1.9 million was recorded, all of which is expected to be tax deductible.

On December 30, 2011, the Bank completed a purchase and assumption agreement with PNB Holding Co (PNB), an Illinois corporation, to purchase all of the issued and outstanding stock of Freestar Bank, National Association, and assume certain liabilities of PNB (the "Transaction"). Immediately following the acquisition of the stock of Freestar Bank, First Financial merged Freestar Bank with and into its wholly-owned subsidiary, First Financial Bank, National Association.

The acquisition provided a strategic entry into the Champaign-Urbana, Bloomington-Normal and Pontiac, Illinois markets. Each of these markets are characterized by higher growth rates.

On July 2, 2009, the Bank entered into a purchase and assumption agreement with the Federal Deposit Insurance Corporation ("FDIC") to assume all of the deposits (excluding brokered deposits) and certain assets of The First National Bank of Danville, a full-service commercial bank headquartered in Danville, Illinois, that had failed and been placed in receivership with the FDIC. Under the loss-sharing agreement ("LSA"), the Bank will share in the losses on assets covered under the agreement (referred to as covered assets). On losses up to \$29 million, the FDIC has agreed to reimburse the Bank for 80 percent of the losses. On losses exceeding \$29 million, the FDIC has agreed to reimburse the Bank for 95 percent of the losses. The loss-sharing agreement is subject to following servicing procedures as specified in the agreement with the FDIC. Loans acquired that are subject to the loss-sharing agreement with the FDIC are referred to as covered loans for disclosure purposes. Since the acquisition date the Bank has been reimbursed \$18.4 million for losses and carrying expenses and currently carries a balance of \$1.1 million in the indemnification asset. Included in the current balance is the estimate of \$470 thousand for 80% of the loans subject to the loss-sharing agreement identified in the allowance for loan loss evaluation as future potential losses at December 31, 2013. Loans covered by the loss share agreement excluding AS 310-30 loans at December 31, 2013 and 2012 totaled \$18.5 million and \$23.5 million, respectively.

FASB ASC 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality*, applies to a loan with evidence of deterioration of credit quality since origination, acquired by completion of a transfer for which it is probable, at acquisition, that the investor will be unable to collect all contractually required payments receivable. FASB ASC 310-30 prohibits carrying over or creating an allowance for loan losses upon initial recognition. The Freestar and Danville acquisitions resulted in loans accounted for following this standard. The carrying amount of loans accounted for in accordance with FASB ASC 310-30 at December 31, 2013 and 2012, are shown in the following tables:



(Dollar amounts in thousands)	2013		
	Commercial	Consumer	Total
Beginning balance	\$ 13,654	\$ 3,464	\$ 17,118
Discount accretion	(24)	(12)	(36)
Disposals	(5,954)	(1,043)	(6,997)
ASC 310-30 Loans	<u>\$ 7,676</u>	<u>\$ 2,409</u>	<u>\$ 10,085</u>

(Dollar amounts in thousands)	2012		
	Commercial	Consumer	Total
Beginning balance	\$ 22,139	\$ 6,616	\$ 28,755
Discount accretion	(286)	(114)	(400)
Disposals	(8,199)	(3,038)	(11,237)
ASC 310-30 Loans	<u>\$ 13,654</u>	<u>\$ 3,464</u>	<u>\$ 17,118</u>

The rollforward of the FDIC Indemnification asset is as follows:

(Dollar amounts in thousands)	December 31,	
	2013	2012
Beginning balance	\$ 2,632	\$ 2,384
Accretion	—	—
Net changes in losses and expenses added	(1,225)	2,422
Reimbursements from the FDIC	(352)	(2,174)
TOTAL	<u>\$ 1,055</u>	<u>\$ 2,632</u>

## 7. ALLOWANCE FOR LOAN LOSSES:

The following table presents the activity of the allowance for loan losses by portfolio segment for the years ended December 31, 2013, 2012 and 2011.

(Dollar amounts in thousands)	December 31, 2013				
	Commercial	Residential	Consumer	Unallocated	Total
Beginning balance	\$ 10,987	\$ 5,426	\$ 3,879	\$ 1,666	\$ 21,958
Provision for loan losses*	3,144	629	1,985	717	6,475
Loans charged -off	(4,830)	(4,942)	(3,615)	—	(13,387)
Recoveries	3,149	472	1,401	—	5,022
Ending Balance	<u>\$ 12,450</u>	<u>\$ 1,585</u>	<u>\$ 3,650</u>	<u>\$ 2,383</u>	<u>\$ 20,068</u>

\* Provision before increase of \$1.4 million in 2013 for decrease in FDIC indemnification asset

(Dollar amounts in thousands)	December 31, 2012				
	Commercial	Residential	Consumer	Unallocated	Total
Beginning balance	\$ 12,119	\$ 2,728	\$ 3,889	\$ 505	\$ 19,241
Provision for loan losses*	2,400	5,196	2,243	1,161	11,000
Loans charged -off	(4,176)	(2,598)	(3,640)	—	(10,414)
Recoveries	644	100	1,387	—	2,131
Ending Balance	<u>\$ 10,987</u>	<u>\$ 5,426</u>	<u>\$ 3,879</u>	<u>\$ 1,666</u>	<u>\$ 21,958</u>

\* Provision before decrease of \$2.2 million in 2012 for increase in FDIC indemnification asset

Allowance for Loan Losses: (Dollar amounts in thousands)	December 31, 2011				
	Commercial	Residential	Consumer	Unallocated	Total
Beginning balance	\$ 12,809	\$ 2,873	\$ 4,551	\$ 2,103	\$ 22,336
Provision for loan losses*	3,708	2,571	1,199	(1,598)	5,880
Loans charged -off	(5,336)	(2,811)	(2,969)	—	(11,116)
Recoveries	938	95	1,108	—	2,141
Ending Balance	<u>\$ 12,119</u>	<u>\$ 2,728</u>	<u>\$ 3,889</u>	<u>\$ 505</u>	<u>\$ 19,241</u>

\* Provision before decrease of \$125 thousand in 2011 for increase in FDIC indemnification asset

The following tables present the allocation of the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method at December 31, 2013 and 2012:

Allowance for Loan Losses: (Dollar amounts in thousands)	December 31, 2013				
	Commercial	Residential	Consumer	Unallocated	Total
Individually evaluated for impairment	\$ 3,158	\$ —	\$ —	\$ —	\$ 3,158
Collectively evaluated for impairment	8,421	1,408	3,650	2,383	15,862
Acquired with deteriorated credit quality	871	177	—	—	1,048
BALANCE AT END OF YEAR	<u>\$ 12,450</u>	<u>\$ 1,585</u>	<u>\$ 3,650</u>	<u>\$ 2,383</u>	<u>\$ 20,068</u>

Loans

(Dollar amounts in thousands)	Commercial	Residential	Consumer	Total
Individually evaluated for impairment	\$ 18,825	\$ 37	\$ —	\$ 18,862
Collectively evaluated for impairment	1,020,771	481,439	269,352	1,771,562
Acquired with deteriorated credit quality	8,001	2,397	—	10,398
BALANCE AT END OF YEAR	<u>\$ 1,047,597</u>	<u>\$ 483,873</u>	<u>\$ 269,352</u>	<u>\$ 1,800,822</u>

Allowance for Loan Losses: (Dollar amounts in thousands)	December 31, 2012				
	Commercial	Residential	Consumer	Unallocated	Total
Individually evaluated for impairment	\$ 3,453	\$ 3,920	\$ —	\$ —	\$ 7,373
Collectively evaluated for impairment	7,286	1,506	3,879	1,666	14,337
Acquired with deteriorated credit quality	248	—	—	—	248
BALANCE AT END OF YEAR	<u>\$ 10,987</u>	<u>\$ 5,426</u>	<u>\$ 3,879</u>	<u>\$ 1,666</u>	<u>\$ 21,958</u>

Loans

(Dollar amounts in thousands)	Commercial	Residential	Consumer	Total
Individually evaluated for impairment	\$ 23,721	\$ 6,973	\$ —	\$ 30,694
Collectively evaluated for impairment	1,056,861	487,486	269,882	1,814,229
Acquired with deteriorated credit quality	13,582	3,421	6	17,009
BALANCE AT END OF YEAR	<u>\$ 1,094,164</u>	<u>\$ 497,880</u>	<u>\$ 269,888</u>	<u>\$ 1,861,932</u>

The following table presents loans individually evaluated for impairment by class of loan.

December 31, 2013	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated	Average Recorded Investment	Interest Income Recognized	Cash Basis Interest Income Recognized
With no related allowance recorded:						
Commercial						
Commercial & Industrial	\$ 2,120	\$ 1,918	\$ —	\$ 1,555	\$ —	\$ —
Farmland	—	—	—	—	—	—
Non Farm, Non Residential	271	105	—	26	—	—
Agriculture	—	—	—	—	—	—
All Other Commercial	—	—	—	—	—	—
Residential						
First Liens	—	—	—	7	—	—
Home Equity	—	—	—	—	—	—
Junior Liens	—	—	—	—	—	—
Multifamily	—	—	—	—	—	—
All Other Residential	—	—	—	—	—	—
Consumer						
Motor Vehicle	—	—	—	—	—	—
All Other Consumer	—	—	—	—	—	—
With an allowance recorded:						
Commercial						
Commercial & Industrial	10,134	8,620	1,612	13,029	217	217
Farmland	—	—	—	356	113	113
Non Farm, Non Residential	7,664	7,204	1,500	7,921	—	—
Agriculture	—	—	—	—	—	—
All Other Commercial	1,062	1,062	46	2,979	—	—
Residential						
First Liens	37	37	—	524	—	—
Home Equity	—	—	—	113	—	—
Junior Liens	—	—	—	—	—	—
Multifamily	—	—	—	2,216	—	—
All Other Residential	—	—	—	—	—	—
Consumer						
Motor Vehicle	—	—	—	—	—	—
All Other Consumer	—	—	—	—	—	—
<b>TOTAL</b>	<b>\$ 21,288</b>	<b>\$ 18,946</b>	<b>\$ 3,158</b>	<b>\$ 28,726</b>	<b>\$ 330</b>	<b>\$ 330</b>

For 2012, the unpaid principal balance has not been reduced for partial charge-offs.

December 31, 2012	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated	Average Recorded Investment	Interest Income Recognized	Cash Basis Interest Income Recognized
With no related allowance recorded:						
Commercial						
Commercial & Industrial	\$ —	\$ —	\$ —	\$ 1,013	\$ —	\$ —
Farmland	—	—	—	—	—	—
Non Farm, Non Residential	—	—	—	1,679	—	—
Agriculture	—	—	—	—	—	—
All Other Commercial	—	—	—	—	—	—
Residential						
First Liens	—	—	—	150	—	—
Home Equity	—	—	—	—	—	—
Junior Liens	—	—	—	—	—	—
Multifamily	—	—	—	50	—	—
All Other Residential	—	—	—	—	—	—
Consumer						
Motor Vehicle	—	—	—	—	—	—
All Other Consumer	—	—	—	—	—	—
With an allowance recorded:						
Commercial						
Commercial & Industrial	17,262	17,098	3,153	16,738	—	—
Farmland	891	891	191	891	—	—
Non Farm, Non Residential	7,438	7,386	293	5,000	179	—
Agriculture	—	—	—	—	—	—
All Other Commercial	1,209	1,209	52	1,362	—	—
Residential						
First Liens	1,254	1,254	126	1,230	—	—
Home Equity	179	179	—	75	—	—
Junior Liens	—	—	—	176	—	—
Multifamily	5,540	5,540	3,794	2,216	—	—
All Other Residential	—	—	—	—	—	—
Consumer						
Motor Vehicle	—	—	—	—	—	—
All Other Consumer	—	—	—	—	—	—
TOTAL	<u>\$ 33,773</u>	<u>\$ 33,557</u>	<u>\$ 7,609</u>	<u>\$ 30,580</u>	<u>\$ 179</u>	<u>\$ —</u>

December 31, 2011

	Average Recorded Investment	Interest Income Recognized	Cash Basis Interest Income Recognized
With no related allowance recorded:			
Commercial			
Commercial & Industrial	\$ 1,929	\$ 165	\$ —
Farmland	—	—	—
Non Farm, Non Residential	3,262	—	—
Agriculture	—	—	—
All Other Commercial	—	—	—
Residential			
First Liens	150	—	—
Home Equity	—	—	—
Junior Liens	—	—	—
Multifamily	50	—	—
All Other Residential	—	—	—
Consumer			
Motor Vehicle	—	—	—
All Other Consumer	—	—	—
With an allowance recorded:			
Commercial			
Commercial & Industrial	16,746	—	—
Farmland	360	—	—
Non Farm, Non Residential	8,717	—	—
Agriculture	—	—	—
All Other Commercial	1,671	—	—
Residential			
First Liens	2,014	—	—
Home Equity	—	—	—
Junior Liens	937	—	—
Multifamily	510	—	—
All Other Residential	—	—	—
Consumer			
Motor Vehicle	—	—	—
All Other Consumer	—	—	—
<b>TOTAL</b>	<b>\$ 36,346</b>	<b>\$ 165</b>	<b>\$ —</b>

The following table presents the recorded investment in nonperforming loans by class of loans.

(Dollar amounts in thousands)	December 31, 2013			December 31, 2012		
	Loans Past Due Over 90 Day Still Accruing	Restructured	Non-accrual	Loans Past Due Over 90 Day Still Accruing	Restructured	Non-accrual
<b>Commercial</b>						
Commercial & Industrial	\$ 240	\$ 6,578	\$ 6,861	\$ 724	\$ 11,573	\$ 9,360
Farmland	—	—	99	231	—	907
Non Farm, Non Residential	489	5,687	4,918	491	4,836	6,718
Agriculture	—	—	134	69	—	104
All Other Commercial	—	—	1,412	—	—	4,811
<b>Residential</b>						
First Liens	1,100	4,283	4,047	1,237	4,126	6,852
Home Equity	40	—	195	24	—	196
Junior Liens	147	—	390	538	—	405
Multifamily	—	61	433	101	—	5,598
All Other Residential	1	—	130	—	—	150
<b>Consumer</b>						
Motor Vehicle	187	626	186	133	685	174
All Other Consumer	3	17	974	3	16	1,519
<b>TOTAL</b>	<b>\$ 2,207</b>	<b>\$ 17,252</b>	<b>\$ 19,779</b>	<b>\$ 3,551</b>	<b>\$ 21,236</b>	<b>\$ 36,794</b>

The commercial and industrial loans and non farm, non residential loans included in restructured loans above are also on non-accrual.

Covered loans included in loans past due over 90 days still on accrual are \$580 thousand at December 31, 2013 and \$630 thousand at December 31, 2012. Covered loans included in non-accrual loans are \$1.1 million at December 31, 2013 and \$4.3 million at December 31, 2012. Covered loans of \$84 thousand are deemed impaired at December 31, 2013 and have no allowance for loan loss allocated to them. On December 31, 2012 there were \$2.9 million of covered loans deemed impaired that had an allowance for loan loss allocated to them of \$236 thousand. Non-performing loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

During the years ending December 31, 2013 and 2012, the terms of certain loans were modified as troubled debt restructurings (TDRs). The following tables present the activity for TDR's.

(Dollar amounts in thousands)	2013			
	Commercial	Residential	Consumer	Total
January 1,	\$ 16,474	\$ 4,107	\$ 704	\$ 21,285
Added	1,561	841	270	2,672
Charged Off	—	(32)	(50)	(82)
Payments	(5,708)	(586)	(280)	(6,574)
December 31,	<u>\$ 12,327</u>	<u>\$ 4,330</u>	<u>\$ 644</u>	<u>\$ 17,301</u>



(Dollar amounts in thousands)	2012			
	Commercial	Residential	Consumer	Total
January 1,	\$ 12,614	\$ 4,723	\$ —	\$ 17,337
Added	5,099	1,080	864	7,043
Charged Off	(879)	(31)	(14)	(924)
Payments	(360)	(1,665)	(146)	(2,171)
December 31,	<u>\$ 16,474</u>	<u>\$ 4,107</u>	<u>\$ 704</u>	<u>\$ 21,285</u>

Modification of the terms of such loans typically include one or a combination of the following: a reduction of the stated interest rate of the loan; an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk; or a permanent reduction of the recorded investment in the loan. No modification in 2013 or 2012 resulted in the permanent reduction of the recorded investment in the loan. Modifications involving a reduction of the stated interest rate of the loan were for periods ranging from twelve months to five years. Modifications involving an extension of the maturity date were for periods ranging from twelve months to ten years.

During the years ended December 31, 2013 and 2012 the Corporation modified 32 and 161 loans respectively. In 2013 there were 30 of the 32 loans modified that were smaller balance consumer loans and in 2012 there were 155 of the 161 loans modified that were consumer in nature. There were 2 and 6 loans, respectively, that were charged off within 12 months of the modification for the years 2013 and 2012 that were insignificant to the allowance for loans losses and had no impact on the provision for loan losses.

The Corporation has allocated \$2.6 million and \$1.6 million of specific reserves to customers whose loan terms have been modified in troubled debt restructurings at both December 31, 2013 and 2012, respectively. The Corporation has not committed to lend additional amounts as of December 31, 2013 and 2012 to customers with outstanding loans that are classified as troubled debt restructurings.

The following table presents the aging of the recorded investment in loans by past due category and class of loans.

December 31, 2013 (Dollar amounts in thousands)	Greater			Total Past Due	Current	Total
	30-59 Days Past Due	60-89 Days Past Due	than 90 days Past Due			
<b>Commercial</b>						
Commercial & Industrial	\$ 1,076	\$ 266	\$ 7,900	\$ 9,242	\$ 459,076	\$ 468,318
Farmland	—	—	—	—	92,602	92,602
Non Farm, Non Residential	362	—	2,042	2,404	239,183	241,587
Agriculture	31	32	—	63	136,388	136,451
All Other Commercial	50	217	188	455	108,184	108,639
<b>Residential</b>						
First Liens	5,594	1,513	1,701	8,808	324,141	332,949
Home Equity	307	7	40	354	41,350	41,704
Junior Liens	392	170	471	1,033	32,269	33,302
Multifamily	103	19	400	522	66,138	66,660
All Other Residential	88	—	1	89	9,169	9,258
<b>Consumer</b>						
Motor Vehicle	3,579	612	227	4,418	243,146	247,564
All Other Consumer	123	22	7	152	21,636	21,788
<b>TOTAL</b>	<u>\$ 11,705</u>	<u>\$ 2,858</u>	<u>\$ 12,977</u>	<u>\$ 27,540</u>	<u>\$ 1,773,282</u>	<u>\$ 1,800,822</u>

December 31, 2012 (Dollar amounts in thousands)	30-59 Days Past Due	60-89 Days Past Due	Greater than 90 days Past Due	Total Past Due	Current	Total
<b>Commercial</b>						
Commercial & Industrial	\$ 1,315	\$ 861	\$ 3,616	\$ 5,792	\$ 487,160	\$ 492,952
Farmland	534	—	1,122	1,656	87,270	88,926
Non Farm, Non Residential	5,618	1,004	2,449	9,071	290,023	299,094
Agriculture	137	—	78	215	130,404	130,619
All Other Commercial	568	202	350	1,120	81,453	82,573
<b>Residential</b>						
First Liens	8,359	1,659	4,599	14,617	336,230	350,847
Home Equity	143	15	24	182	43,317	43,499
Junior Liens	555	98	586	1,239	36,535	37,774
Multifamily	52	—	5,641	5,693	49,019	54,712
All Other Residential	214	—	—	214	10,834	11,048
<b>Consumer</b>						
Motor Vehicle	4,164	600	182	4,946	241,303	246,249
All Other Consumer	225	93	3	321	23,318	23,639
<b>TOTAL</b>	<b>\$ 21,884</b>	<b>\$ 4,532</b>	<b>\$ 18,650</b>	<b>\$ 45,066</b>	<b>\$ 1,816,866</b>	<b>\$ 1,861,932</b>

#### Credit Quality Indicators:

The Corporation categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Corporation analyzes loans individually by classifying the loans as to credit risk. This analysis includes non-homogeneous loans, such as commercial loans, with an outstanding balance greater than \$50 thousand. Any consumer loans outstanding to a borrower who had commercial loans analyzed will be similarly risk rated. This analysis is performed on a quarterly basis. The Corporation uses the following definitions for risk ratings:

**Special Mention:** Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

**Substandard:** Loans classified as substandard are inadequately protected by the current net worth and debt service capacity of the borrower or of any pledged collateral. These loans have a well-defined weakness or weaknesses which have clearly jeopardized repayment of principal and interest as originally intended. They are characterized by the distinct possibility that the institution will sustain some future loss if the deficiencies are not corrected.

**Doubtful:** Loans classified as doubtful have all the weaknesses inherent in those graded substandard, with the added characteristic that the severity of the weaknesses makes collection or liquidation in full highly questionable or improbable based upon currently existing facts, conditions, and values.

Furthermore, non-homogeneous loans which were not individually analyzed, but are 90+ days past due or on non-accrual are classified as substandard. Loans included in homogeneous pools, such as residential or consumer, may be classified as substandard due to 90+ days delinquency, non-accrual status, bankruptcy, or loan restructuring.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. Loans listed as not rated are either less than \$50 thousand or are included in groups of homogeneous loans. As of December 31, 2013 and 2012, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

December 31, 2013 (Dollar amounts in thousands)	Pass	Special Mention	Substandard	Doubtful	Not Rated	Total
<b>Commercial</b>						
Commercial & Industrial	\$ 406,650	\$ 18,968	\$ 30,986	\$ 4,069	\$ 6,426	\$ 467,099
Farmland	86,633	3,631	347	—	445	91,056
Non Farm, Non Residential	207,115	13,408	19,719	809	—	241,051
Agriculture	128,137	6,482	105	—	71	134,795
All Other Commercial	93,515	2,297	10,038	44	2,243	108,137
<b>Residential</b>						
First Liens	114,074	3,834	8,498	995	204,416	331,817
Home Equity	12,883	274	1,071	113	27,295	41,636
Junior Liens	8,858	60	550	67	23,654	33,189
Multifamily	63,073	1,908	1,482	48	—	66,511
All Other Residential	3,643	—	31	—	5,550	9,224
<b>Consumer</b>						
Motor Vehicle	11,447	219	510	9	234,210	246,395
All Other Consumer	3,507	46	79	22	17,984	21,638
<b>TOTAL</b>	<b>\$ 1,139,535</b>	<b>\$ 51,127</b>	<b>\$ 73,416</b>	<b>\$ 6,176</b>	<b>\$ 522,294</b>	<b>\$ 1,792,548</b>

December 31, 2012 (Dollar amounts in thousands)	Pass	Special Mention	Substandard	Doubtful	Not Rated	Total
<b>Commercial</b>						
Commercial & Industrial	\$ 414,680	\$ 31,368	\$ 31,442	\$ 7,138	\$ 7,025	\$ 491,653
Farmland	81,977	2,718	1,616	—	805	87,116
Non Farm, Non Residential	249,614	25,764	22,038	831	42	298,289
Agriculture	119,789	8,921	134	—	62	128,906
All Other Commercial	69,952	132	11,239	54	803	82,180
<b>Residential</b>						
First Liens	113,360	8,986	11,516	689	215,034	349,585
Home Equity	13,035	469	1,631	23	28,267	43,425
Junior Liens	10,419	50	515	70	26,575	37,629
Multifamily	42,719	3,328	8,481	59	—	54,587
All Other Residential	2,840	—	35	—	8,136	11,011
<b>Consumer</b>						
Motor Vehicle	11,695	262	311	25	232,727	245,020
All Other Consumer	4,614	73	104	21	18,675	23,487
<b>TOTAL</b>	<b>\$ 1,134,694</b>	<b>\$ 82,071</b>	<b>\$ 89,062</b>	<b>\$ 8,910</b>	<b>\$ 538,151</b>	<b>\$ 1,852,888</b>

## 8. PREMISES AND EQUIPMENT:

Premises and equipment are summarized as follows:

(Dollar amounts in thousands)	December 31,	
	2013	2012
Land	\$ 11,423	\$ 10,391
Building and leasehold improvements	54,353	49,418
Furniture and equipment	42,546	41,096
	<u>108,322</u>	<u>100,905</u>
Less accumulated depreciation	(56,873)	(53,597)
TOTAL	<u>\$ 51,449</u>	<u>\$ 47,308</u>

Aggregate depreciation expense was \$4.29 million, \$3.74 million and \$2.84 million for 2013, 2012 and 2011, respectively.

The Company leases certain branch properties and equipment under operating leases. Rent expense was \$1 million, \$1.1 million, and \$882 thousand for 2013, 2012, and 2011. Rent commitments, before considering renewal options that generally are present, were as follows:

2014	\$ 958
2015	731
2016	563
2017	185
2018	184
Thereafter	1,250
	<u>\$ 3,871</u>

## 9. GOODWILL AND INTANGIBLE ASSETS:

The Corporation completed its annual impairment testing of goodwill during the fourth quarter of 2013 and 2012. Management does not believe any amount of goodwill is impaired.

In April 2012 Forrest Sherer, Inc. paid \$142 thousand to acquire an insurance agency. The only identifiable asset purchased was a customer list intangible of \$114.

In July of 2013 First Financial Bank acquired branch locations from Bank of America. The intangible assets purchased were the core deposit intangible of \$2.2 million. Goodwill of \$1.9 million was recorded with the purchase.

Intangible assets subject to amortization at December 31, 2013 and 2012 are as follows:

(Dollar amounts in thousands)	2013		2012	
	Gross Amount	Accumulated Amortization	Gross Amount	Accumulated Amortization
Customer list intangible	\$ 4,669	\$ 4,120	\$ 4,669	\$ 4,012
Core deposit intangible	10,836	6,450	8,600	5,364
	<u>\$ 15,505</u>	<u>\$ 10,570</u>	<u>\$ 13,269</u>	<u>\$ 9,376</u>

Aggregate amortization expense was \$1.20 million, \$1.36 million and \$1.06 million for 2013, 2012 and 2011, respectively.

Estimated amortization expense for the next five years is as follows:

	In thousands
2014	\$ 1,034
2015	820
2016	679
2017	550
2018	505

#### 10. DEPOSITS:

Scheduled maturities of time deposits for the next five years are as follows:

2014	\$ 332,553
2015	107,412
2016	63,907
2017	33,161
2018	20,885

#### 11. SHORT-TERM BORROWINGS:

A summary of the carrying value of the Corporation's short-term borrowings at December 31, 2013 and 2012 is presented below:

(Dollar amounts in thousands)	2013	2012
Federal funds purchased	\$ 30,679	\$ 2,750
Repurchase-agreements	28,913	37,801
	<u>\$ 59,592</u>	<u>\$ 40,551</u>

(Dollar amounts in thousands)	2013	2012
Average amount outstanding	\$ 37,990	\$ 50,499
Maximum amount outstanding at a month end	83,452	64,969
Average interest rate during year	0.20%	0.28%
Interest rate at year-end	0.12%	0.21%

Federal funds purchased are generally due in one day and bear interest at market rates. Substantially all repurchase agreement liabilities represent amounts advanced by various customers. Securities are pledged to cover these liabilities, which are not covered by federal deposit insurance. The Corporation maintains possession of and control over these securities.

#### 12. OTHER BORROWINGS:

Other borrowings at December 31, 2013 and 2012 are summarized as follows:

(Dollar amounts in thousands)	2013	2012
FHLB advances	<u>\$ 58,288</u>	<u>\$ 119,705</u>

The aggregate minimum annual retirements of other borrowings are as follows:

2014	\$ 45,297
2015	2,297
2016	10,223
2017	471
2018	—
Thereafter	—
	<u>\$ 58,288</u>

The Corporation's subsidiary banks are members of the Federal Home Loan Bank (FHLB) and accordingly are permitted to obtain advances. The advances from the FHLB, aggregating \$58.3 million, including \$57.5 million at December 31, 2013 contractually due and a purchase premium of \$0.8 million, and \$119.7 million, including \$118.6 million at December 31, 2012 contractually due and a purchase premium of \$1.1 million, accrue interest, payable monthly, at annual rates, primarily fixed, varying from 3.1% to 6.6% in 2013 and 2.9% to 6.6% in 2012. The advances are due at various dates through August 2017. FHLB advances are, generally, due in full at maturity. They are secured by eligible securities totaling \$15.9 million at December 31, 2013, and \$20.9 million at December 31, 2012, and a blanket pledge on real estate loan collateral. Based on this collateral and the Corporation's holdings of FHLB stock, the Corporation is eligible to borrow up to \$193.8 million at year end 2013. Certain advances may be prepaid, without penalty, prior to maturity. The FHLB can adjust the interest rate from fixed to variable on certain advances, but those advances may then be prepaid, without penalty.

In 2011 First Financial Corporation acquired PNB Statutory Trust I in conjunction with its purchase and assumption of the assets and liabilities of Freestar Bank NA and assumption of certain liabilities of PNB Holding Company. First Financial guarantees payments of distributions on the trust preferred securities issued by PNB Statutory Trust I. PNB Statutory Trust I issued \$6.0 million in preferred securities in December 2007. The fair value of these securities at acquisition was \$6.2 million based upon the intended redemption by the Corporation on December 31, 2012. The preferred securities carried a variable rate of interest priced at the three-month LIBOR plus 230 basis points, payable quarterly and maturing on December 31, 2037. Proceeds from the securities were used to purchase junior subordinated debentures with the same financial terms as the securities issued by PNB Statutory Trust I. The Corporation redeemed the junior subordinated debentures and thereby cause redemption of the trust preferred securities in whole on December 31, 2012.

### 13. INCOME TAXES:

Income tax expense is summarized as follows:

(Dollar amounts in thousands)	2013	2012	2011
Federal:			
Currently payable	\$ 10,177	\$ 12,074	\$ 11,872
Deferred	740	(455)	311
	<u>10,917</u>	<u>11,619</u>	<u>12,183</u>
State:			
Currently payable	3,629	1,887	1,901
Deferred	(779)	312	313
	<u>2,850</u>	<u>2,199</u>	<u>2,214</u>
<b>TOTAL</b>	<u>\$ 13,767</u>	<u>\$ 13,818</u>	<u>\$ 14,397</u>



The reconciliation of income tax expense with the amount computed by applying the statutory federal income tax rate of 35% to income before income taxes is summarized as follows:

(Dollar amounts in thousands)	2013	2012	2011
Federal income taxes computed at the statutory rate	\$ 15,856	\$ 16,320	\$ 18,057
Add (deduct) tax effect of:			
Tax exempt income	(3,760)	(3,864)	(3,875)
ESOP dividend deduction	(105)	(258)	(1,085)
State tax, net of federal benefit	1,852	1,444	1,439
Affordable housing credits	(148)	(148)	(86)
Other, net	72	324	(53)
<b>TOTAL</b>	<b>\$ 13,767</b>	<b>\$ 13,818</b>	<b>\$ 14,397</b>

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and liabilities at December 31, 2013 and 2012, are as follows:

(Dollar amounts in thousands)	2013	2012
Deferred tax assets:		
Other than temporary impairment	\$ 5,820	\$ 5,951
Net unrealized losses on retirement plans	6,815	13,612
Net unrealized losses on securities available for sale	2,701	—
Loan losses provision	7,845	8,606
Deferred compensation	7,118	7,729
Compensated absences	857	888
Post-retirement benefits	2,045	2,040
Deferred loss on acquisition	929	136
Other	2,771	2,104
<b>GROSS DEFERRED ASSETS</b>	<b>36,901</b>	<b>41,066</b>
Deferred tax liabilities:		
Net unrealized gains on securities available-for-sale	—	(8,954)
Depreciation	(2,528)	(2,715)
Mortgage servicing rights	(752)	(700)
Pensions	(1,818)	(2,518)
Intangibles	(1,086)	(541)
Other	(1,563)	(1,381)
<b>GROSS DEFERRED LIABILITIES</b>	<b>(7,747)</b>	<b>(16,809)</b>
<b>NET DEFERRED TAX ASSETS (LIABILITIES)</b>	<b>\$ 29,154</b>	<b>\$ 24,257</b>

Unrecognized Tax Benefits — A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

(Dollar amounts in thousands)	2013	2012	2011
Balance at January 1	\$ 777	\$ 862	\$ 901
Additions based on tax positions related to the current year	65	86	137
Additions based on tax positions related to prior years	—	—	—
Reductions due to the statute of limitations	(166)	(171)	(176)
<b>Balance at December 31</b>	<b>\$ 676</b>	<b>\$ 777</b>	<b>\$ 862</b>

Of this total, \$676 represents the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective income tax rate in future periods. The Corporation does not expect the total amount of unrecognized tax benefits to significantly increase or decrease in the next 12 months.

The total amount of interest and penalties recorded in the income statement for the years ended December 31, 2013, 2012 and 2011 was an expense decrease of \$31, \$2 and \$18, respectively. The amount accrued for interest and penalties at December 31, 2013 2012 and 2011 was \$65, \$96 and \$98, respectively.

The Corporation and its subsidiaries are subject to U.S. federal income tax as well as income tax of the states of Indiana and Illinois. The Corporation is no longer subject to examination by taxing authorities for years before 2009. The Corporation is currently under exam by the IRS for the 2011 tax year. The Corporation believes that the tax return was filed based on applicable statutes, regulations and case law in effect at the time.

#### 14. FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK:

The Corporation is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include conditional commitments and commercial letters of credit. The financial instruments involve to varying degrees, elements of credit and interest rate risk in excess of amounts recognized in the financial statements. The Corporation's maximum exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to make loans is limited generally by the contractual amount of those instruments. The Corporation follows the same credit policy to make such commitments as is followed for those loans recorded in the consolidated financial statements.

Commitment and contingent liabilities are summarized as follows at December 31:

(Dollar amounts in thousands)	2013	2012
Home Equity	\$ 58,447	\$ 59,370
Commercial Operating Lines	265,910	243,005
Other Commitments	51,113	59,635
TOTAL	<u>\$ 375,470</u>	<u>\$ 362,010</u>
Commercial letters of credit	\$ 7,642	\$ 7,717

The majority of commercial operating lines and home equity lines are variable rate, while the majority of other commitments to fund loans are fixed rate. Since many commitments to make loans expire without being used, these amounts do not necessarily represent future cash commitments. Collateral obtained upon exercise of the commitment is determined using management's credit evaluation of the borrower, and may include accounts receivable, inventory, property, land and other items. The approximate duration of these commitments is generally one year or less.

**Derivatives:** The Corporation enters into derivative instruments for the benefit of its customers. At the inception of a derivative contract, the Corporation designates the derivative as an instrument with no hedging designation ("standalone derivative"). Changes in the fair value of derivatives are reported currently in earnings as non-interest income. Net cash settlements on derivatives that do not qualify for hedge accounting are reported in non-interest income.

First Financial Bank offers clients the ability on certain transactions to enter into interest rate swaps. Typically, these are pay fixed, receive floating swaps used in conjunction with commercial loans. These derivative contracts do not qualify for hedge accounting. The Bank hedges the exposure to these contracts by entering into offsetting contracts with substantially matching terms. The notional amount of these interest rate swaps was \$14.1 and \$18.6 million at December 31, 2013 and 2012. The fair value of these contracts combined was zero, as gains offset losses. The gross gain and loss associated with these interest rate swaps was \$1.2 million and \$2.1 million at December 31, 2013 and 2012.

#### 15. RETIREMENT PLANS:

Employees of the Corporation are covered by a retirement program that consists of a defined benefit plan and an employee stock ownership plan (ESOP). Plan assets consist primarily of the Corporation's stock and obligations of U.S. Government agencies. Benefits under the defined benefit plan are actuarially determined based on an employee's service and compensation, as defined, and funded as necessary. This plan was frozen for the majority of employees as of December 31, 2013. Those employees will be eligible to participate in a 401K plan that the Corporation can contribute a discretionary match of the pay contributed by the employee. In addition the ESOP plan will continue in place for all employees.

Assets in the ESOP are considered in calculating the funding to the defined benefit plan required to provide such benefits. Any shortfall of benefits under the ESOP are to be provided by the defined benefit plan. The ESOP may provide benefits beyond those determined under the defined benefit plan. Contributions to the ESOP are determined by the Corporation's Board of Directors. The Corporation made contributions to the defined benefit plan of \$2.11 million, \$3.64 million and \$7.11 million in 2013, 2012 and 2011. The Corporation contributed \$0.58 million, \$1.44 million and \$1.56 million to the ESOP in 2013, 2012 and 2011. There was a contribution of \$629 thousand to the ESOP for employees no longer participating in the defined benefit plan.

The Corporation uses a measurement date of December 31, 2013.

Net periodic benefit cost and other amounts recognized in other comprehensive income included the following components:

(Dollar amounts in thousands)	2013	2012	2011
Service cost - benefits earned	\$ 2,238	\$ 4,872	\$ 3,542
Interest cost on projected benefit obligation	3,383	3,667	3,688
Expected return on plan assets	(3,309)	(3,258)	(4,003)
Net amortization and deferral	2,075	2,434	1,152
Net periodic pension cost	4,387	7,715	4,379
Net loss (gain) during the period	(14,697)	3,842	17,868
Curtailement gain	—	(5,700)	—
Amortization of prior service cost	16	(166)	(166)
Amortization of unrecognized gain (loss)	(2,091)	(2,270)	(986)
Total recognized in other comprehensive income (loss)	(16,772)	(4,294)	16,716
Total recognized net periodic pension cost and other comprehensive income	\$ (12,385)	\$ 3,421	\$ 21,095

The estimated net loss and prior service costs (credits) for the defined benefit pension plan that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next fiscal year are \$749 thousand and \$(9) thousand.

The information below sets forth the change in projected benefit obligation, reconciliation of plan assets, and the funded status of the Corporation's retirement program. Actuarial present value of benefits is based on service to date and present pay levels.

(Dollar amounts in thousands)	2013	2012
Change in benefit obligation:		
Benefit obligation at January 1	\$ 86,807	\$ 84,908
Service cost	2,238	4,872
Interest cost	3,383	3,667
Actuarial (gain) loss	(7,098)	(4,747)
Benefits paid	(3,861)	(1,893)
Benefit obligation at December 31	81,469	86,807
Reconciliation of fair value of plan assets:		
Fair value of plan assets at January 1	57,491	53,935
Actual return on plan assets	10,909	371
Employer contributions	2,694	5,078
Benefits paid	(3,861)	(1,893)
Fair value of plan assets at December 31	67,233	57,491
Funded status at December 31 (plan assets less benefit obligation)	\$ (14,236)	\$ (29,316)

Amounts recognized in accumulated other comprehensive income at December 31, 2013 and 2012 consist of:

(Dollar amounts in thousands)	2013	2012
Net loss (gain)	\$ (14,697)	\$ 3,842
Prior service cost (credit)	16	(166)
	<u>\$ (14,681)</u>	<u>\$ 3,676</u>

The accumulated benefit obligation for the defined benefit pension plan was \$75.7 million and \$79.9 million at year-end 2013 and 2012.

Principal assumptions used to determine pension benefit obligation at year end:	2013	2012
Discount rate	4.95%	4.05%
Rate of increase in compensation levels	3.50	3.50

Principal assumptions used to determine net periodic pension cost:	2013	2012
Discount rate	4.05%	4.40%
Rate of increase in compensation levels	3.50	3.50
Expected long-term rate of return on plan assets	6.00	6.00

The expected long-term rate of return was estimated using market benchmarks for equities and bonds applied to the plan's target asset allocation. Management estimated the rate by which plan assets would perform based on historical experience as adjusted for changes in asset allocations and expectations for future return on equities as compared to past periods.

**Plan Assets** — The Corporation's pension plan weighted-average asset allocation for the years 2013 and 2012 by asset category are as follows:

ASSET CATEGORY	Pension Plan Target Allocation	ESOP Target Allocation	Pension Percentage of Plan Assets at December 31,		ESOP Percentage of Plan Assets at December 31,	
	2013	2013	2013	2012	2013	2012
Equity securities	40-65%	95-99%	64%	55%	99%	98%
Debt securities	35-60%	0-0%	34%	33%	—%	—%
Other	0-10%	0-5%	2%	12%	1%	2%
TOTAL			100%	100%	100%	100%

**Fair Value of Plan Assets** — Fair value is the exchange price that would be received for an asset in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. It also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The Corporation used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

**Equity, Debt, Investment Funds and Other Securities** — The fair values for investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

The fair value of the plan assets at December 31, 2013 and 2012, by asset category, is as follows:

		<b>Fair Value Measurements at December 31, 2013 Using:</b>		
(Dollar amounts in thousands)	<b>Total</b>	<b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Observable Inputs (Level 3)</b>
Plan assets				
Equity securities	\$ 53,112	\$ 53,112	\$ —	\$ —
Debt securities	12,015	—	12,015	—
Investment Funds	2,106	2,106	—	—
<b>Total plan assets</b>	<b>\$ 67,233</b>	<b>\$ 55,218</b>	<b>\$ 12,015</b>	<b>\$ —</b>

		<b>Fair Value Measurements at December 31, 2012 Using:</b>		
(Dollar amounts in thousands)	<b>Total</b>	<b>Quoted Prices in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Observable Inputs (Level 3)</b>
Plan assets				
Equity securities	\$ 43,393	\$ 43,393	\$ —	\$ —
Debt securities	10,597	—	10,597	—
Investment Funds	3,501	3,501	—	—
<b>Total plan assets</b>	<b>\$ 57,491</b>	<b>\$ 46,894</b>	<b>\$ 10,597</b>	<b>\$ —</b>

The investment objective for the retirement program is to maximize total return without exposure to undue risk. Asset allocation favors equities, with a target allocation of approximately 88%. This target includes the Corporation's ESOP, which is 100% invested in corporate stock. Other investment allocations include fixed income securities and cash.

The plan is prohibited from investing in the following: private placement equity and debt transactions; letter stock and uncovered options; short-sale margin transactions and other specialized investment activity; and fixed income or interest rate futures. All other investments not prohibited by the plan are permitted.

Equity securities in the defined benefit plan include First Financial Corporation common stock in the amount of \$31.4 million (47 percent of total plan assets) and \$27.2 million (49 percent of total plan assets) at December 31, 2013 and 2012, respectively. In addition the ESOP for non plan participants holds \$670 thousand of First Financial Corporation stock. Other equity securities are predominantly stocks in large cap U.S. companies.

**Contributions** — The Corporation expects to contribute \$3.2 million to its pension plan and \$1.2 million to its ESOP in 2014.

**Estimated Future Payments** — The following benefit payments, which reflect expected future service, are expected:

<b>PENSION BENEFITS</b>	
(Dollar amounts in thousands)	
2014	\$ 4,010
2015	4,235
2016	4,489
2017	4,628
2018	4,752
2019-2023	27,005

**Supplemental Executive Retirement Plan** — The Corporation has established a Supplemental Executive Retirement Plan (SERP) for certain executive officers. The provisions of the SERP allow the Plan's participants who are also participants in the Corporation's defined benefit pension plan to receive supplemental retirement benefits to help recompense for benefits lost due to the imposition of IRS limitations on benefits under the Corporation's tax qualified defined benefit pension plan. Expenses related to the plan were \$341 thousand in 2013 and \$163 thousand in 2012. The plan is unfunded and has a measurement date of December 31. The amounts recognized in other comprehensive income in the current year are as follows:

(Dollar amounts in thousands)	2013	2012	2011
Net loss (gain) during the period	\$ (333)	\$ 442	\$ 486
Amortization of prior service cost	—	—	(74)
Amortization of unrecognized gain (loss)	(68)	(79)	39
Total recognized in other comprehensive income (loss)	<u>\$ (401)</u>	<u>\$ 363</u>	<u>\$ 451</u>

The Corporation has \$2.4 million and \$2.5 million recognized in the balance sheet as a liability at December 31, 2013 and 2012. Amounts in accumulated other comprehensive income consist of \$316 thousand net loss at December 31, 2013 and \$718 thousand net loss at December 31, 2012. The estimated loss for the SERP that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next fiscal year is \$7 thousand.

**Estimated Future Payments** — The following benefit payments, which reflect expected future service, are expected:

(Dollar amounts on thousands)	
2013	\$ —
2014	234
2015	231
2016	227
2017	224
2018-2022	869

**Post-retirement medical benefits** —

The Corporation also provides medical benefits to certain employees subsequent to their retirement. The Corporation uses a measurement date of December 31. Accrued post-retirement benefits as of December 31, 2013 and 2012 are as follows:

(Dollar amounts in thousands)	December 31,	
	2013	2012
Change in benefit obligation:		
Benefit obligation at January 1	\$ 4,395	\$ 4,057
Service cost	68	60
Interest cost	173	173
Plan participants' contributions	37	62
Actuarial (gain) loss	(338)	311
Benefits paid	(247)	(268)
Benefit obligation at December 31	<u>\$ 4,088</u>	<u>\$ 4,395</u>
Funded status at December 31	<u>\$ 4,088</u>	<u>\$ 4,395</u>

Amounts recognized in accumulated other comprehensive income consist of a net loss of \$63 thousand December 31, 2013 and \$402 thousand net loss and \$59 thousand in transition obligation at December 31, 2012. The post-retirement benefits paid in 2013 and 2012 of \$247 thousand and \$268 thousand, respectively, were fully funded by company and participant contributions.

There is no estimated transition obligation for the post-retirement benefit plan that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next fiscal year.



Weighted average assumptions at December 31:

	December 31,	
	2013	2012
Discount rate	4.95%	4.05%
Initial weighted health care cost trend rate	7.50	7.50
Ultimate health care cost trend rate	5.00	5.00
Year that the rate is assumed to stabilize and remain unchanged	2015	2015

Post-retirement health benefit expense included the following components:

(Dollar amounts in thousands)	Years Ended December 31,		
	2013	2012	2011
Service cost	\$ 68	\$ 60	\$ 59
Interest cost	173	173	194
Amortization of transition obligation	60	60	60
Recognized actuarial loss	—	—	—
Net periodic benefit cost	\$ 301	\$ 293	\$ 313
Net loss (gain) during the period	\$ (338)	\$ 311	\$ (469)
Amortization of prior service cost	(59)	(60)	(60)
Total recognized in other comprehensive income (loss)	\$ (397)	\$ 251	\$ (529)
Total recognized net periodic benefit cost and other comprehensive income	\$ (96)	\$ 544	\$ (216)

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. A one-percentage-point change in the assumed health care cost trend rates would have the following effects:

(Dollar amounts in thousands)	1% Point Increase	1% Point Decrease
Effect on total of service and interest cost components	\$ 3	\$ 2
Effect on post-retirement benefit obligation	56	50

**Contributions** — The Corporation expects to contribute \$248 thousand to its other post-retirement benefit plan in 2014.

**Estimated Future Payments** — The following benefit payments, which reflect expected future service, are expected:

(Dollar amounts in thousands)	
2014	\$ 248
2015	262
2016	275
2017	277
2018	276
2019-2023	1,396

## 16. STOCK BASED COMPENSATION:

On February 5, 2011, the Corporation's Board of Directors adopted and approved the First Financial Corporation 2011 Omnibus Equity Incentive Plan (the "2011 Stock Incentive Plan") effective upon the approval of the Plan by the Company's shareholders, which occurred on April 20, 2011 at the Corporation's annual meeting of shareholders. The 2011 Stock Incentive Plan provides for the grant of non qualified stock options, incentive stock options, stock appreciation rights, restricted stock, restricted stock units and incentive awards. An aggregate of 700,000 shares of common stock are reserved for issuance under the 2011 Stock

Incentive Plan. Shares issuable under the 2011 Stock Incentive Plan may be authorized and unissued shares of common stock or treasury shares.

During the first quarter of 2013 and 2012, the Compensation Committee of the Board of Directors of the Company granted restricted stock awards to certain executive officers pursuant to the Corporation's annual performance-based stock incentive bonus plan. Compensation expense is recognized over the vesting period of the awards based on the fair value of the stock at the grant date. The value of the awards was determined by dividing the award amount by the closing price of a share of Company common stock on the grant dates. The restricted stock awards vest as follows — 33% on the first anniversary, 33% on the second anniversary and the remaining 34% on the third anniversary of the earned date. The Corporation has the right retain shares to satisfy any withholding tax obligation. A total of 69,862 shares of restricted common stock of the Company were granted under the 2011 Stock Incentive Plan. A total of 630,138 remain to be granted under this plan.

#### Restricted Stock

Restricted stock awards require certain service-based or performance requirements and have a vesting period of 3 years. Compensation expense is recognized over the vesting period of the award based on the fair value of the stock at the date of issue.

(shares in thousands)	2013		2012	
	Number Outstanding	Weighted Average Grant Date Fair Value	Number Outstanding	Weighted Average Grant Date Fair Value
Nonvested balance at January 1,	26,431	36.88	—	\$ —
Granted during the year	30,219	30.55	39,643	36.88
Vested during the year	21,439	34.21	13,212	36.88
Forfeited during the year	(4,715)	36.88	—	—
Novested balance at December 31,	<u>30,496</u>	<u>33.49</u>	<u>26,431</u>	<u>36.88</u>

As of December 31, 2013 and 2012, there was \$1.2 million and \$975 thousand, respectively of total unrecognized compensation cost related to non-vested shares granted under the Plan. The cost is expected to be recognized over a weighted-average period of 1.5 years. The total fair value of the shares vested during the years ended December 31, 2013 and 2012 was \$784 thousand and \$340 thousand, respectively.

#### 17. OTHER COMPREHENSIVE INCOME (LOSS):

The following table summarizes the changes, net of tax within each classification of accumulated other comprehensive income for the years ended December 31, 2013 and 2012.

(Dollar amounts in thousands)	2013		
	Unrealized gains and Losses on available- for-sale Securities	Retirement plans	Total
Beginning balance, January 1	\$ 13,431	\$ (20,903)	\$ (7,472)
Change in other comprehensive income before reclassification	(16,812)	—	(16,812)
Amounts reclassified from accumulated other comprehensive income	(254)	10,569	10,315
Net Current period other comprehensive other income	(17,066)	10,569	(6,497)
Ending balance, December 31	<u>\$ (3,635)</u>	<u>\$ (10,334)</u>	<u>\$ (13,969)</u>

(Dollar amounts in thousands)	2012		
	Unrealized gains and Losses on available-for-sale Securities	Retirement plans	Total
Beginning balance, January 1	\$ 12,740	\$ (23,234)	\$ (10,494)
Change in other comprehensive income before reclassification	1,223	—	1,223
Amounts reclassified from accumulated other comprehensive income	(532)	2,331	1,799
Net Current period other comprehensive other income	691	2,331	3,022
Ending balance, December 31	\$ 13,431	\$ (20,903)	\$ (7,472)

(Dollar amounts in thousands)	Balance at 1/1/2013	Current Period Change	Balance at 12/31/2013
Unrealized gains (losses) on securities available-for-sale without other than temporary impairment	\$ 17,044	\$ (19,543)	\$ (2,499)
Unrealized gains (losses) on securities available-for-sale with other than temporary impairment	(3,613)	2,477	(1,136)
Total unrealized loss on securities available-for-sale	\$ 13,431	\$ (17,066)	\$ (3,635)
Unrealized loss on retirement plans	(20,903)	10,569	(10,334)
TOTAL	\$ (7,472)	\$ (6,497)	\$ (13,969)

(Dollar amounts in thousands)	Balance at 1/1/2012	Current Period Change	Balance at 12/31/2012
Unrealized gains (losses) on securities available-for-sale without other than temporary impairment	\$ 18,136	\$ (1,092)	\$ 17,044
Unrealized gains (losses) on securities available-for-sale with other than temporary impairment	(5,396)	1,783	(3,613)
Total unrealized loss on securities available-for-sale	\$ 12,740	\$ 691	\$ 13,431
Unrealized loss on retirement plans	(23,234)	2,331	(20,903)
TOTAL	\$ (10,494)	\$ 3,022	\$ (7,472)

Details about accumulated other comprehensive income components	Balance as of December 31, 2013		Affected line item in the statement where net income is presented
		Amount reclassified from accumulated other comprehensive income (in thousands)	
Unrealized gains and losses on available-for-sale securities	\$	423	Net securities gains (losses)
		(169)	Income tax expense
	\$	254	Net of tax
Amortization of retirement plan items	\$	(17,615) (a)	Income tax expense
		7,046	Income tax expense
	\$	(10,569)	Net of tax
Total reclassifications for the period	\$	(10,315)	Net of tax

(a) Included in the computation of net periodic benefit cost which is included in salaries and benefits. (see Footnote 15 for additional details).

Details about accumulated other comprehensive income components	Balance as of December 31, 2012		Affected line item in the statement where net income is presented
		Amount reclassified from accumulated other comprehensive income (in thousands)	
Unrealized gains and losses on available-for-sale securities	\$	886	Net securities gains (losses)
		(354)	Income tax expense
	\$	532	Net of tax
Amortization of retirement plan items	\$	(3,885) (a)	
		1,554	Income tax expense
	\$	(2,331)	Net of tax
Total reclassifications for the period	\$	(1,799)	Net of tax

(a) Included in the computation of net periodic benefit cost which is included in salaries and benefits. (see Footnote 15 for additional details).

## 18. REGULATORY MATTERS:

The Corporation and its bank affiliates are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory—and possibly additional discretionary—actions by regulators that, if undertaken, could have a direct material effect on the Corporation's financial statements.

Further, the Corporation's primary source of funds to pay dividends to shareholders is dividends from its subsidiary banks and compliance with these capital requirements can affect the ability of the Corporation and its banking affiliates to pay dividends. At December 31, 2013, approximately \$55.1 million of undistributed earnings of the subsidiary banks, included in consolidated retained earnings, were available for distribution to the Corporation without regulatory approval. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation and Banks must meet specific capital guidelines that involve quantitative measures of the Corporation's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Corporation's and Banks' capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Corporation and Banks to maintain minimum amounts and ratios of Total and Tier I Capital to risk-weighted assets, and of Tier I Capital to average assets. Management believes, as of December 31, 2013 and 2012, that the Corporation meets all capital adequacy requirements to which it is subject.

As of December 31, 2013, the most recent notification from the respective regulatory agencies categorized the subsidiary banks as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the banks must maintain minimum total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the banks' category.

The following table presents the actual and required capital amounts and related ratios for the Corporation and First Financial Bank, N.A., at year-end 2013 and 2012.

(Dollar amounts in thousands)	Actual		For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>Total risk-based capital</b>						
Corporation – 2013	\$ 375,601	17.13%	\$ 175,372	8.00%	N/A	N/A
Corporation – 2012	\$ 359,824	16.37%	\$ 175,793	8.00%	N/A	N/A
First Financial Bank – 2013	349,968	16.49%	169,745	8.00%	212,181	10.00%
First Financial Bank – 2012	333,284	15.67%	170,127	8.00%	212,659	10.00%
<b>Tier I risk-based capital</b>						
Corporation – 2013	\$ 355,533	16.22%	\$ 87,686	4.00%	N/A	N/A
Corporation – 2012	\$ 337,866	15.38%	\$ 87,897	4.00%	N/A	N/A
First Financial Bank – 2013	332,644	15.68%	84,872	4.00%	127,309	6.00%
First Financial Bank – 2012	314,303	14.78%	85,064	4.00%	127,595	6.00%
<b>Tier I leverage capital</b>						
Corporation – 2013	\$ 355,533	11.69%	\$ 121,622	4.00%	N/A	N/A
Corporation – 2012	\$ 337,866	11.43%	\$ 118,195	4.00%	N/A	N/A
First Financial Bank – 2013	332,644	11.40%	116,711	4.00%	145,889	5.00%
First Financial Bank – 2012	314,303	10.98%	114,462	4.00%	143,077	5.00%

#### 19. PARENT COMPANY CONDENSED FINANCIAL STATEMENTS:

The parent company's condensed balance sheets as of December 31, 2013 and 2012, and the related condensed statements of income and cash flows for each of the three years in the period ended December 31, 2013, are as follows:

(Dollar amounts in thousands)	December 31,	
	2013	2012
<b>ASSETS</b>		
Cash deposits in affiliated banks	\$ 4,654	\$ 8,981
Investments in subsidiaries	388,937	370,013
Land and headquarters building, net	4,688	4,856
Other	258	1,123
Total Assets	<u>\$ 398,537</u>	<u>\$ 384,973</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Liabilities</b>		
Borrowings	\$ —	\$ —
Dividends payable	6,405	6,378
Other liabilities	5,937	6,473
TOTAL LIABILITIES	<u>12,342</u>	<u>12,851</u>
<b>Shareholders' Equity</b>	<u>386,195</u>	<u>372,122</u>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$ 398,537</u>	<u>\$ 384,973</u>

CONDENSED STATEMENTS OF INCOME

(Dollar amounts in thousands)	Years Ended December 31,		
	2013	2012	2011
Dividends from subsidiaries	\$ 7,130	\$ 16,347	\$ 11,400
Other income	1,144	1,149	643
Interest on borrowings	—	(225)	—
Other operating expenses	(3,113)	(3,383)	(3,616)
Income before income taxes and equity in undistributed earnings of subsidiaries	5,161	13,888	8,427
Income tax benefit	988	1,267	2,311
Income before equity in undistributed earnings of subsidiaries	6,149	15,155	10,738
Equity in undistributed earnings of subsidiaries	25,385	17,657	26,457
Net income	<u>\$ 31,534</u>	<u>\$ 32,812</u>	<u>\$ 37,195</u>

CONDENSED STATEMENTS OF CASH FLOWS

(Dollar amounts in thousands)	Years Ended December 31,		
	2013	2012	2011
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net Income	\$ 31,534	\$ 32,812	\$ 37,195
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	173	172	177
Equity in undistributed earnings	(25,385)	(17,657)	(26,457)
Contribution of shares to ESOP	1,218	1,439	1,558
Securities impairment loss recognized in earnings	—	11	110
Securities (gains) losses	(420)	(435)	(2)
Restricted stock compensation	611	488	—
Increase (decrease) in other liabilities	(512)	610	(1,114)
(Increase) decrease in other assets	485	188	24
<b>NET CASH FROM OPERATING ACTIVITIES</b>	<u>7,704</u>	<u>17,628</u>	<u>11,491</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Sales of securities available-for-sale	740	1,700	25
Investment in First Financial Bank Risk Management	—	(250)	0
Purchase of furniture and fixtures	(5)	(24)	(6)
<b>NET CASH FROM INVESTING ACTIVITIES</b>	<u>735</u>	<u>1,426</u>	<u>19</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Principal payments on borrowings	—	(6,196)	—
Purchase of treasury stock	—	—	—
Dividends paid	(12,766)	(12,425)	(12,231)
<b>NET CASH FROM FINANCING ACTIVITIES</b>	<u>(12,766)</u>	<u>(18,621)</u>	<u>(12,231)</u>
<b>NET (DECREASE) INCREASE IN CASH</b>	<u>(4,327)</u>	<u>433</u>	<u>(721)</u>
CASH, BEGINNING OF YEAR	8,981	8,548	9,269
CASH, END OF YEAR	<u>\$ 4,654</u>	<u>\$ 8,981</u>	<u>\$ 8,548</u>
Supplemental disclosures of cash flow information:			
Cash paid during the year for:			
Interest	\$ —	\$ 225	\$ —
Income taxes	<u>\$ 13,822</u>	<u>\$ 12,638</u>	<u>\$ 16,565</u>



## 20. SELECTED QUARTERLY DATA (UNAUDITED):

		2013					
(Dollar amounts in thousands)	Interest Income	Interest Expense	Net Interest Income	Provision For Loan Losses	Net Income	Net Income Per Share	
March 31	\$ 28,942	\$ 2,769	\$ 26,173	\$ 3,021	\$ 7,693	\$ 0.58	
June 30	\$ 28,305	\$ 2,567	\$ 25,738	\$ 2,960	\$ 6,446	\$ 0.48	
September 30	\$ 29,719	\$ 1,921	\$ 27,798	\$ 495	\$ 8,472	\$ 0.64	
December 31	\$ 29,255	\$ 1,704	\$ 27,551	\$ 1,384	\$ 8,923	\$ 0.67	

		2012					
(Dollar amounts in thousands)	Interest Income	Interest Expense	Net Interest Income	Provision For Loan Losses	Net Income	Net Income Per Share	
March 31	\$ 31,149	\$ 3,984	\$ 27,165	\$ 2,956	\$ 7,443	\$ 0.56	
June 30	\$ 31,134	\$ 3,472	\$ 27,662	\$ 1,789	\$ 8,705	\$ 0.66	
September 30	\$ 30,428	\$ 3,022	\$ 27,406	\$ 2,559	\$ 8,091	\$ 0.61	
December 31	\$ 29,594	\$ 2,915	\$ 26,679	\$ 1,469	\$ 8,573	\$ 0.65	

### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None

### ITEM 9A. CONTROLS AND PROCEDURES

#### Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, we carried out an evaluation (the "Evaluation"), under the supervision and with the participation of our Chief Executive Officer ("CEO"), who serves as our principal executive officer, and Chief Financial Officer ("CFO"), who serves as our principal financial officer, of the effectiveness of our disclosure controls and procedures ("Disclosure Controls"). Based on the Evaluation, our CEO and CFO concluded that our Disclosure Controls are effective and designed to ensure that the information required to be included in our periodic SEC reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

#### Changes in Internal Controls Over Financial Reporting

There was no change in the Corporation's internal control over financial reporting that occurred during the Corporation's fourth fiscal quarter of 2013 that has materially affected, or is reasonably likely to materially affect, the Corporation's internal control over financial reporting.

#### Management's Report on Internal Control Over Financial Reporting and Attestation Report of the Registered Public Accounting Firm

"Management's Report on Internal Control over Financial Reporting" and "Report of Independent Registered Public Accounting Firm" are included in Item 8 hereof and incorporated by reference.

ITEM 9B. OTHER INFORMATION Not applicable.

## PART III

### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

In accordance with the provisions of General Instruction G to Form 10-K, the information required for disclosure under Item 10 is not set forth herein because the Corporation intends to file with the Securities and Exchange Commission a definitive Proxy Statement pursuant to Regulation 14A not later than 120 days following the end of its 2013 fiscal year, which Proxy Statement will contain such information. The information required by Item 10 is incorporated herein by reference to such Proxy Statement.

## ITEM 11. EXECUTIVE COMPENSATION

In accordance with the provisions of General Instruction G to Form 10-K, the information required for disclosure under Item 11 is not set forth herein because the Corporation intends to file with the Securities and Exchange Commission a definitive Proxy Statement pursuant to Regulation 14A not later than 120 days following the end of its 2013 fiscal year, which Proxy Statement will contain such information. The information required by Item 11 is incorporated herein by reference to such Proxy Statement.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS

In accordance with the provisions of General Instruction G to Form 10-K, certain information required for disclosure under Item 12 (relating to Item 403 of Regulation S-K) is not set forth herein because the Corporation intends to file with the Securities and Exchange Commission a definitive Proxy Statement pursuant to Regulation 14A not later than 120 days following the end of its 2013 fiscal year, which Proxy Statement will contain such information. Such information required by Item 12 is incorporated herein by reference to such Proxy Statement.

Following is the information required by Item 12 relating to Item 201 (d) of Regulation S-K.

### Equity Compensation Plan Information

The following table provides certain information as of December 31, 2013 with respect to the Corporation's equity compensation plans under which equity securities of the Company are authorized for issuance.

Plan Category	Number of Securities to be issued upon exercise of outstanding options, warrants and rights	Weighted average exercise price of outstanding options, warrants and rights	Number of securities remaining (1)
Equity compensation plans approved by security holders (2)	—	—	630,138
Equity compensation plans not approved by security holders (3)	—	—	—
Total	—	—	630,138

- (1) Available for future issuance under equity compensation plans (excluding securities reflected in the first column).
- (2) Includes the First Financial Corporation 2011 Omnibus Equity Incentive Plan.
- (3) The Corporation has no equity compensation plan that has not been authorized by its stockholders.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

In accordance with the provisions of General Instruction G to Form 10-K, the information required for disclosure under Item 13 is not set forth herein because the Corporation intends to file with the Securities and Exchange Commission a definitive Proxy Statement pursuant to Regulation 14A not later than 120 days following the end of its 2013 fiscal year, which Proxy Statement will contain such information. The information required by Item 13 is incorporated herein by reference to such Proxy Statement.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

In accordance with the provisions of General Instruction G to Form 10-K, the information required for disclosure under Item 14 is not set forth herein because the Corporation intends to file with the Securities and Exchange Commission a definitive Proxy Statement pursuant to Regulation 14A not later than 120 days following the end of its 2013 fiscal year, which Proxy Statement will contain such information. The information required by Item 14 is incorporated herein by reference to such Proxy Statement.

## PART IV

### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

(a) (1) The following consolidated financial statements of the Registrant and its subsidiaries are filed as part of this document under “Item 8. Financial Statements and Supplementary Data.”

Consolidated Balance Sheets—December 31, 2013 and 2012

Consolidated Statements of Income and Comprehensive Income—Years ended December 31, 2013, 2012, and 2011

Consolidated Statements of Changes in Shareholders’ Equity—Years ended December 31, 2013, 2012, and 2011

Consolidated Statements of Cash Flows—Years ended December 31, 2013, 2012, and 2011

Notes to Consolidated Financial Statements

(a) (2) Schedules to the Consolidated Financial Statements required by Article 9 of Regulation S-X are not required, inapplicable, or the required information has been disclosed elsewhere.

(a) (3) Listing of Exhibits:

Exhibit Number	Description
3.1	Amended and Restated Articles of Incorporation of First Financial Corporation, incorporated by reference to Exhibit 3(i) of the Corporation’s Form 10-Q filed for the quarter ended September 30, 2002.
3.2	Code of By-Laws of First Financial Corporation, incorporated by reference to Exhibit 3(ii) of the Corporation’s Form 8-K filed August 24, 2012.
10.1*	Employment Agreement for Norman L. Lowery, dated February 4, 2014 effective January 1, 2014 incorporated by reference to Exhibit 10.1 of the Corporation’s Form 8-K filed February 10, 2014.
10.2*	2001 Long-Term Incentive Plan of First Financial Corporation, incorporated by reference to Exhibit 10.3 of the Corporation’s Form 10-Q filed for the quarter ended September 30, 2002.
10.3*	2014 Schedule of Director Compensation
10.4*	2014 Schedule of Named Executive Officer Compensation
10.5*	2005 Long-Term Incentive Plan of First Financial Corporation, incorporated by reference to Exhibit 10.7 of the Corporation’s Form 8-K filed September 4, 2007.
10.6*	2005 Executives Deferred Compensation Plan, incorporated by reference to Exhibit 10.5 of the Corporation’s Form 8-K filed September 4, 2007.
10.7*	2005 Executives Supplemental Retirement Plan, incorporated by reference to Exhibit 10.6 of the Corporation’s Form 8-K filed September 4, 2007.
10.9*	First Financial Corporation 2010 Long-Term Incentive Compensation Plan, incorporated by reference to Exhibit 10.9 to the Corporation’s Form 10-K filed March 15, 2011.
10.10*	First Financial Corporation 2011 Short Term Incentive Compensation Plan, incorporated by reference to Exhibit 10.10 to the Corporation’s Form 10-K filed March 15, 2011.
10.11	First Financial Corporation 2011 Omnibus Equity Incentive Plan, incorporated by reference to exhibit 10.11 to the Corporation’s Form 10-Q filed May 9, 2011.
21	Subsidiaries
31.1	Certification pursuant to Rule 13a-14(a) for Annual Report of Form 10-K by Principal Executive Officer
31.2	Certification pursuant to Rule 13a-14(a) for Annual Report of Form 10-K by Principal Financial Officer
32.1	Certification pursuant to 18 U.S.C. Section 1350 of Principal Executive Officer
32.2	Certification pursuant to 18 U.S.C. Section 1350 of Principal Financial Officer
101.	The following material from First Financial Corporation’s Form 10-K Report for the annual period ended December 31, 2013, formatted in XBRL pursuant to Rule 405 of Regulation S-T: (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income and Comprehensive Income, (iii) the Consolidated Statements of Cash Flows, (iv) the Consolidated Statements of Shareholders’ Equity, and (v) the Notes to Consolidated Financial Statements**

\* Indicates management contract or compensatory plan or arrangement required to be filed as an exhibit to this report.

\*\*Furnished, not filed, for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.

(b) Exhibits-Filed Exhibits to (a) (3) listed above are attached to this report.

(c) Financial Statements Schedules-No schedules are required to be submitted. See response to ITEM 15(a) (2).

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

First Financial Corporation

/s/ Rodger A. McHargue

Rodger A. McHargue, Chief Financial Officer

(Principal Financial Officer and Principal Accounting Officer)

Date: March 14, 2014

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<b>NAME</b>	<b>DATE</b>
<u>/s/ Rodger A. McHargue</u> Rodger A. McHargue, Chief Financial Officer (Principal Financial Officer and Principal Accounting Officer)	March 14, 2014
<u>/s/ W. Curtis Brighton</u> W. Curtis Brighton, Director	March 14, 2014
<u>/s/ B. Guille Cox, Jr.</u> B. Guille Cox, Jr., Director	March 14, 2014
<u>/s/ Thomas T. Dinkel</u> Thomas T. Dinkel, Director	March 14, 2014
<u>/s/ Anton H. George</u> Anton H. George, Director	March 14, 2014
<u>/s/ Gregory L. Gibson</u> Gregory L. Gibson, Director	March 14, 2014
<u>/s/ Norman L. Lowery</u> Norman L. Lowery, Vice Chairman, President, CEO & Director (Principal Executive Officer)	March 14, 2014
<u>/s/ Ronald K. Rich</u> Ronald K. Rich, Director	March 14, 2014
<u>/s/ Virginia L. Smith</u> Virginia L. Smith, Director	March 14, 2014
<u>/s/ William J. Voges</u> William J. Voges, Director	March 14, 2014
<u>/s/ William R. Kriebel</u> William R. Kriebel, Director	March 14, 2014

## EXHIBIT INDEX

Exhibit Number	Description
10.3	2014 Schedule of Director Compensation
10.4	2014 Schedule of Named Executive Officers Compensation
21	Subsidiaries
31.1	Certification Pursuant to Rule 13a-14(a) for Annual Report of Form 10-K by Principal Executive Officer
31.2	Certification Pursuant to Rule 13a-14(a) for Annual Report of Form 10-K by Principal Financial Officer
32.1	Certification Pursuant to Rule 18 U.S.C. Section 1350 of Principal Executive Officer
32.2	Certification Pursuant to Rule 18 U.S.C. Section 1350 of Principal Financial Officer
101.	The following material from First Financial Corporation's Form 10-K Report for the annual period ended December 31, 2013, formatted in XBRL pursuant to Rule 405 of Regulation S-T: (i) the Consolidated Balance Sheets, (ii) the Consolidated Statements of Income and Comprehensive Income, (iii) the Consolidated Statements of Cash Flows, (iv) the Consolidated Statements of Shareholders' Equity, and (v) the Notes to Consolidated Financial Statements.*

\*Furnished, not filed, for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.



### **EXHIBIT 10.3 - Schedule of Director Compensation**

**Compensation of Directors.** Each director of the Corporation is also a director of First Financial Bank (“FFB”), the lead subsidiary bank of the Corporation, and receives directors’ fees from each organization. For 2014 a director of the Corporation and FFB will receive a fee of \$750 for each board meeting attended.

Non-employee directors also receive a fee for meetings attended of the Audit Committee of \$1,000, the Compensation Committee of \$1,000, the Governance/Nominating Committee of \$500, and the Loan Discount Committee of \$500. Each director also will receive from a quarterly director’s fee of \$11,250. No non-employee director served as a director of any other subsidiary of the Corporation.

Directors of the Corporation and FFB who are not yet 70 years of age may participate in a deferred director’s fee program at each institution. Under this program, a director may defer \$6,000 of his or her director’s fees each year over a five-year period. When the director reaches the age of 65 or age 70, the director may elect to receive payments over a ten-year period. The amount of the deferred fees is used to purchase an insurance product which funds these payments. Each year from the initial date of deferral until payments begin at age 65 or 70, the Corporation accrues a non-cash expense which will equal in the aggregate the amount of the payments to be made to the director over the ten-year period. The Corporation expects that the cash surrender value of the insurance policy will offset the amount of expenses accrued. If a director fails for any reason other than death to serve as a director during the entire five-year period, or the director fails to attend at least 60 regular or special meetings, the amount to be received at age 65 or 70, as applicable, will be pro-rated appropriately.

Directors also may receive compensation previously accrued under the Corporation’s 2005 Long-Term Incentive Plan, no other benefits may be accrued under this plan. Under this plan, directors received 90, 100 or 110 percent of the director’s “award amount” if the Corporation and FFB attained certain goals established by the Corporation’s Compensation Committee. See Exhibit 10.3 to this Form 10-K for a description of this plan.

**EXHIBIT 10.4 - Schedule of Named Executive Officers Compensation**

On December 17, 2013, the Compensation Committee of First Financial Corporation (the “Corporation”) set the 2014 annual base salaries of the named executive officers. These amounts are set forth in the table below.

<u>Name and Principal Position</u>	<u>2014 Base Salary</u>
<b>Norman L. Lowery</b> Vice Chairman, CEO and President of the Corporation; President and CEO of First Financial Bank, NA	\$630,297
<b>Steven H. Holliday</b> Vice President and CCO of First Financial Bank, NA	\$200,000
<b>Norman D. Lowery</b> Vice President and COO of First Financial Bank, NA	\$200,000
<b>Rodger A. McHargue</b> CFO of the Corporation; Vice President and CFO of First Financial Bank, NA	\$195,909
<b>Karen L. Milienu</b> Director of the Branch Banking; Vice President of First Financial Bank, NA	\$150,000

**Exhibit 21 - Subsidiaries of the Registrant**

First Financial Bank N.A. is a wholly-owned subsidiary of the Registrant. It is a national banking association. The bank conducts its business under the name of First Financial Bank N.A.

The Morris Plan Company is a wholly-owned subsidiary of the Registrant. It is an Indiana corporation. The company conducts its business under the name of The Morris Plan Company of Terre Haute, Inc.

Forrest Sherer, Inc. is a wholly-owned subsidiary of the Registrant. It is an Indiana corporation. It is a full-line insurance agency and conducts its business under the name Forrest Sherer, Inc.

FFB Risk Management Co., Inc. is a wholly-owned subsidiary of the Registrant. It is an insurance captive and conducts its business under the name of FFB Risk Management Co., Inc.

**Exhibit 31.1 — Certification pursuant to Rule 13a-14(a) for Annual Report of Form 10-K  
by Principal Executive Officer**

I, Norman L. Lowery, certify that:

1. I have reviewed this annual report on Form 10-K of First Financial Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purpose in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 14, 2014

By /s/ Norman L. Lowery

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Norman L. Lowery,

Vice Chairman, President and CEO

(Principal Executive Officer)

**Exhibit 31.2 — Certification pursuant to Rule 13a-14(a) for Annual Report of Form 10-K  
by Principal Executive Officer**

I, Rodger A. McHargue, certify that:

1. I have reviewed this annual report on Form 10-K of First Financial Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purpose in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 14, 2014

By /s/ Rodger A. McHargue

\_\_\_\_\_  
Rodger A. McHargue,

Chief Financial Officer

(Principal Financial Officer and Principal Accounting Officer)

**Exhibit 32.1 — Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Annual Report of First Financial Corporation (the “Corporation”) on Form 10-K for the year ended December 31, 2013 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Norman L. Lowery, Vice Chairman and CEO of the Corporation, certify, pursuant to 18 U.S.C. section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

This certification is furnished solely pursuant to 18 U.S.C. section 1350 and is not being filed for any other purpose.

Date: March 14, 2014

/s/ Norman L. Lowery

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Norman L. Lowery

Vice Chairman, President and CEO

(Principal Executive Officer)



**Exhibit 32.2 — Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

In connection with the Annual Report of First Financial Corporation (the “Corporation”) on Form 10-K for the year ended December 31, 2013 as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Rodger A. McHargue, Chief Financial Officer of the Corporation, certify, pursuant to 18 U.S.C. section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) the Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Corporation.

This certification is furnished solely pursuant to 18 U.S.C. section 1350 and is not being filed for any other purpose.

Date: March 14, 2014

/s/ Rodger A. McHargue

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Rodger A. McHargue

Chief Financial Officer

(Principal Financial Officer and Principal Accounting Officer)

# FIRST FINANCIAL LOCATIONS

## INDIANA

### VIGO COUNTY

#### Terre Haute Main Office\*

One First Financial Plaza  
Sixth & Wabash  
812-238-6000

#### Honey Creek Mall\*

U.S. 41 South  
812-238-6000

#### Industrial Park\*

1749 East Industrial Dr.  
812-238-6000

#### Maple Avenue\*

4065 Maple Ave.  
812-238-6000

#### Meadows\*

350 South 25th St.  
812-238-6000

#### Morris Plan Company of Terre Haute

817 Wabash Ave.  
812-238-6063

#### Plaza North\*

Ft. Harrison & Lafayette  
812-238-6000

#### Seelyville\*

9520 East U.S. 40  
812-238-6000

#### Southland\*

3005 South Seventh St.  
812-238-6000

#### Springhill\*

4500 U.S. 41 South  
812-238-6000

#### Sycamore Terrace\*

2425 South State Rd. 46  
812-238-6000

#### West Terre Haute\*

309 National Ave.  
812-238-6000

### CLAY COUNTY

#### Brazil\*

7995 North State Road 59  
812-443-4481

#### Brazil Downtown\*

18 North Walnut  
812-448-3357

#### Brazil Eastside\*

2180 East National Ave.  
812-448-8110

#### Clay City\*

502-504 Main St.  
812-939-2145

### DAVIESS COUNTY

#### Washington\*

300 East Main St.  
812-257-8860

### GIBSON COUNTY

#### Princeton\*

1501 West Broadway  
812-385-0235

### GREENE COUNTY

#### Worthington\*

9 North Commercial St.  
812-875-3021

### KNOX COUNTY

#### Sandborn

102 North Anderson St.  
812-694-8463

#### Vincennes\*

2707 North Sixth St.  
812-882-4800

#### Vincennes\*

619 Main St.  
812-886-9690

### PARKE COUNTY

#### Rockville\*

1311 North Lincoln Rd.  
765-569-3171

#### Rockville Downtown\*

120 East Ohio St.  
765-569-3442

#### Marshall

10 South Main St.  
765-597-2261

#### Montezuma\*

232 East Crawford St.  
765-245-2706

#### Rosedale

62 East Central St.  
765-548-2266

### PUTNAM COUNTY

#### Greencastle\*

101 South Warren Dr.  
765-653-4444

### SULLIVAN COUNTY

#### Sullivan\*

15 South Main St.  
812-268-3351

#### Dugger\*

879 South 3rd St.  
812-648-2251

#### Farmersburg\*

819 West Main St.  
812-696-2106

#### Hymera\*

102 South Main St.  
812-383-4933

### VANDERBURGH COUNTY

#### Evansville\*

12600 Highway 41 North  
812-868-8850

### VERMILLION COUNTY

#### Newport\*

100 West Market St.  
765-492-3321

#### Cayuga

101 S. Division St.  
765-492-3391

#### Clinton\*

221 South Main St.  
765-832-3504

#### Clinton Crown Hill\*

1775 East State Rd. 163  
765-832-5546

## ILLINOIS

### CHAMPAIGN COUNTY

#### Mahomet\*

Eastwood Center IGA  
217-586-5322

#### Champaign\*

1205 South Neil St.  
217-352-6700

#### Champaign\*

1611 South Prospect Ave.  
217-351-6620

#### Urbana\*

2510 South Philo Rd.  
217-344-1300

#### Urbana\*

410 North Broadway  
217-351-2701

### CLARK COUNTY

#### Marshall\*

215 North Michigan  
217-826-6311

### COLES COUNTY

#### Charleston\*

820 West Lincoln Ave.  
217-345-4824

#### Charleston East\*

605 Lincoln Ave.  
217-345-2101

#### Mattoon\*

101 Broadway Ave. East  
217-258-8940

### CRAWFORD COUNTY

#### Robinson\*

108 West Main St.  
618-544-8666

#### Robinson Motor Bank\*

602 West Walnut St.  
618-544-3355

#### Oblong\*

301 East Main St.  
618-592-4252

### FRANKLIN COUNTY

#### West Frankfort\*

212 West Oak St.  
618-932-3131

#### Benton\*

400 Public Square  
618-439-4341

### JASPER COUNTY

#### Newton\*

601 West Jourdan St.  
618-783-2022

### JEFFERSON COUNTY

#### Mount Vernon\*

900 Main St.  
618-242-4000

#### Mount Vernon Drive-Up\*

3303 Broadway  
618-242-1779

### LAWRENCE COUNTY

#### Lawrenceville\*

1601 State St.  
618-943-3323

### LIVINGSTON COUNTY

#### Pontiac\*

521 West Madison St.  
815-844-3171

#### Pontiac\*

223 North Mill St.  
815-844-3171

#### Pontiac\*

Route 116 & Route 66  
815-844-3171

### MARION COUNTY

#### Salem\*

401 West Main St.  
618-548-2265

#### Salem Drive-Up\*

1365 West Main St.  
618-548-5293

### MCLEAN COUNTY

#### Bloomington\*

#1 Brickyard Dr. Ste. 301  
309-661-9993

#### Bloomington\*

Towanda Plaza  
1218 Towanda Ave.  
888-876-2638

#### Gridley

325 Center St.  
309-747-2100

### MONTGOMERY COUNTY

#### Hillsboro\*

420 South Main St.  
217-532-3926

### RICHLAND COUNTY

#### Olney\*

240 East Chestnut St.  
618-395-8676

#### Olney\*

1110 South West St.  
618-395-2112

### VERMILION COUNTY

#### Danville

One Towne Center  
217-442-0362

#### Danville Motor Bank\*

101 West Main St.  
217-443-3519

#### Danville\*

2750 North Vermilion St.  
217-431-8750

#### Danville\*

901 North Gilbert St.  
217-431-3486

#### Danville\*

421 South Gilbert St.  
217-477-4510

#### Ridge Farm\*

11 South State St.  
217-247-2126

#### Westville\*

101 East Main St.  
217-267-2147

### WAYNE COUNTY

#### Fairfield\*

303 West Delaware  
618-842-2145

## INSURANCE

#### Forrest Sherer

#### Insurance of

#### Terre Haute

24 North Ohio St.  
812-232-0441

1219 Ohio St.  
812-232-0441

#### Forrest Sherer

#### Insurance of

#### Evansville

7525 East Virginia St.  
812-232-0441

\* FirstPlus ATM available





ONE FIRST FINANCIAL PLAZA  
TERRE HAUTE, IN 47807  
812.238.6000 800.511.0045  
[www.first-online.com](http://www.first-online.com)



***First Financial***  
***Corporation***