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SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-K

/X/ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED DECEMBER 31, 1993

OR

// TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM TO COMMISSION FILE NUMBER 1-10638

CAMBREX CORPORATION
(Exact name of registrant as specified in its Charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)

22-2476135 (I.R.S. Employer Identification No.)

ONE MEADOWLANDS PLAZA,
EAST RUTHERFORD, NEW JERSEY
(Address of principal executive offices)

07073 (Zip Code)

Registrant's telephone number, including area code: (201)-804-3000 Securities registered pursuant to Section 12(b) of the Act:

TITLE OF EACH CLASS

- -----

NAME OF EACH EXCHANGE ON WHICH REGISTERED

Common Stock, \$.10 par value

American Stock Exchange

Securities registered pursuant to Section 12 (g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes /X/ No /

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. / /

The aggregate market value of the voting stock held by non-affiliates of the registrant was approximately \$115,300,000 as of February 28, 1994.

APPLICABLE ONLY TO CORPORATE REGISTRANTS

As of February 28, 1994, there were 5,214,089 shares outstanding of the registrant's Common Stock, \$.10 par value.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's definitive Proxy Statement for the 1994 Annual Meeting are incorporated by reference into Part III of this report.

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CAMBREX CORPORATION

ANNUAL REPORT ON FORM 10-K FOR THE YEAR ENDED DECEMBER 31, 1993

PART I

ITEM 1 BUSINESS.

GENERAL

Cambrex Corporation (the Company or Cambrex), a Delaware corporation, began business in December 1981 through its predecessor, and now wholly-owned subsidiary, CasChem, Inc. (CasChem).

The Company manufactures and markets a broad line of specialty chemicals and commodity chemical intermediates and also manufactures chemicals to customer specifications. There are five product categories: health and pharmaceuticals; agricultural intermediates and additives; specialty and fine chemicals; performance chemicals; and coatings.

Important objectives of the Company are to expand its operations through internal growth and to make strategic acquisitions of product lines, technology and companies that have substantial positions in niche markets, where customizing a Cambrex core technology to meet specific customer needs is a prime ingredient for success.

The Company's plans for internal growth include:

- developing new applications for technologies in which the Company has expertise;
- expanding product offerings to increase use of existing equipment and resources; and
- expanding domestic and international markets for existing products.

On January 31, 1994, Cambrex purchased substantially all of the assets of Hexcel Corporation's fine chemicals business located in Middlesbrough, England, for approximately \$9,500,000. This business, now known as Seal Sands Chemicals, Ltd., manufactures chemical intermediates used in the pharmaceutical, photographic, water treatment, health care, and plastics industries.

On March 12, 1993, the Company purchased substantially all of the assets of Viscosity Oil's fiber optic gel business for \$5,886,000.

On March 31, 1992, the Company acquired substantially all of the assets of the fine chemicals business of Hexcel Fine Chemicals, located in Zeeland, Michigan, for \$20,251,000 and the assumption of certain liabilities consisting primarily of a variable rate Industrial Development Revenue Bond in the principal amount of \$4,150,000, and a capital lease maturing in 1997 with a net present value of \$8,214,000. The business, now known as Zeeland Chemicals, Inc. (Zeeland), manufactures synthetic organic chemicals for the pharmaceutical, food additive, photographic, agricultural, personal care, and plastics industries.

On July 1, 1991, the Company purchased substantially all of the assets of the chemicals business of Solvay Animal Health, Inc., located in Charles City, Iowa, for \$12,299,000. The business, now known as Salsbury Chemicals, Inc. (Salsbury), manufactures custom and fine chemicals, as well as pharmaceutical intermediates, generic pharmaceuticals, animal feed additives, and photographic and polymer chemicals.

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PRODUCTS

The following table sets forth for the periods indicated information concerning gross revenues from the Company's five product categories:

	YEA	RS ENDED DECEMBE	ZR 31,
	1993 1992(1)(2) 1999		1991(1)(3)
		(IN THOUSANDS)	
Health and pharmaceuticals Agricultural intermediates and additives Specialty and fine chemicals Performance chemicals Coatings	\$55,550 51,153 48,841 30,880 16,884	\$ 59,167 49,120 37,623 20,441 18,527	\$ 38,384 35,898 27,885 21,024 27,104

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- (1) In 1992, certain customers within specific product categories were changed to conform to classifications which the Company feels will better reflect the end use of its products. The 1991 revenues have been reclassified to conform to the 1992 presentation.
- (2) Revenues from Zeeland, acquired in March of 1992, are included from the date of acquisition. The Company expanded its health and pharmaceuticals, and specialty and fine chemicals product lines through this acquisition.
- (3) Revenues from Salsbury, acquired in July of 1991, are included from the date of acquisition. The Company expanded its health and pharmaceuticals, agricultural, and specialty and fine chemicals product lines through this acquisition.

Health and Pharmaceuticals. This category consists of four principal product groups: (1) specialty compounds utilized in the formulation of cosmetics and toiletries, (2) intermediates converted into the active ingredients in a variety of food additives and over-the-counter medications, (3) bulk pharmaceuticals utilized as the active ingredients in over-the-counter and prescribed medications, and (4) Vitamin B3 and its chemical precursors. Such health and pharmaceutical products are sold to a diverse group of more than 500 customers.

During 1993, sales of health and pharmaceuticals decreased \$3,617,000 (6%) from 1992. The full year effect of the acquisition of Zeeland Chemicals in March 1992 added \$3,200,000 to this sales category. The decrease in this category's performance was due to lower shipments of a bulk pharmaceutical, and to reduced shipments of niacinamide (Vitamin B3) intermediates. Sales in the health and pharmaceuticals category are expected to recover in 1994.

Sales of cosmetic and toiletry related compounds represented \$22,700,000, or 41%, of this category's 1993 revenues and were \$200,000 higher than 1992. An increase of \$1,200,000 in sales is due to products associated with the Zeeland acquisition. Sales of castor oil based personal care products totaled \$8,900,000 in 1993 and were \$700,000 lower than the prior year. Sales of pyridine based

products totaled \$6,200,000 in 1993 and were \$300,000 lower than the prior year due to reduced demand in the Asia-Pacific region and competitive pressure in China. Sales are expected to remain at present levels in 1994.

Sales of pharmaceutical intermediates represented \$14,600,000, or 26%, of this category's 1993 revenues and were \$300,000 higher than 1992. The increase is due to a variety of products associated with the Zeeland acquisition and an increase in x-ray contrast preparations. This increase was partially offset by decreases in pyridine based intermediates used in the pharmaceutical industry in Europe that were due to depressed economic conditions. The overall market for x-ray contrast drugs continues to grow as less toxic compounds are developed.

Sales of bulk pharmaceuticals represented \$9,700,000, or 18%, of this category's 1993 revenues and were \$2,700,000 lower than 1992. The decrease was due to the unusually high 1992 sales caused by a disruption in the supply chain that resulted in distributors building excessive inventories. Sales were below normal levels in 1993 due to this inventory correction. Sales are expected to return to normal levels in 1994.

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Sales of Vitamin B3 and its chemical precursors represented \$8,500,000, or 15%, of this category's 1993 revenues and were \$1,400,000 lower than 1992. The Company's strategy to convert more of the intermediate into niacinamide (Vitamin B3) produced increased sales of USP grade B3 offset by reduced sales of the intermediate. Overall sales were lower because of currency restrictions in China and depressed economic conditions in Europe.

Agricultural Intermediates. This category includes two principal product groups: (1) intermediates for use in the manufacture of herbicides and insecticides, and (2) animal feed additives. The Company's agricultural intermediates and additives are sold to approximately 15 customers. Two customers accounted for 24% and 15% of 1993 revenues in this category.

Total sales in this category increased \$2,033,000, or 4%, in 1993. The improvement was due to increased sales of feed additives to the poultry industry and to higher shipments of a pyridine compound to a major herbicide producer. This category was decreased by lost sales from a contract for a herbicide intermediate that ended in the fourth quarter 1992, and a decrease in pyridine derivative export sales. In 1994, the feed additive markets are expected to increase and the herbicide markets will remain at 1993 levels.

The sales of products used in the manufacture of herbicides and insecticides amounted to \$22,800,000, or 45%, of this category's 1993 revenues and were down 12% from 1992. Sales of pyridine, the largest item in this group, were at the same level as 1992. The largest pyridine customer is Zeneca, Inc. who uses it in the manufacture of herbicides. The Company produces another major pyridine compound and is the exclusive supplier of this product to Dow Elanco who uses it in production of a herbicide. Sales of this compound increased 88% in 1993 due to Dow resuming normal ordering patterns after reducing their inventories in 1992. Sales of other pyridine derivatives in this category decreased 80% from 1992 due to high inventory positions in the Asia-Pacific region and reduced use of a wheat fungicide in Europe. This level of sales activity will continue in 1994.

The sales of animal feed additive products was \$28,400,000, or 55%, of this category's 1993 revenues, up 23% from 1992. Sales of organo-arsenical feed additives increased 33% over the prior year due to a competitor stopping production, increased dosages by poultry producers, and increased poultry production in the U.S. These products improve weight gain, feed efficiency and antibiotic performance in poultry feed.

Specialty and Fine Chemicals. This category principally consists of four product groups: (1) photographic chemicals, (2) specialty additives used for lubricants and surfactant intermediates, (3) organic intermediates, and (4) catalysts. The Company's manufacturing plants have available reactor capacity

which enables Cambrex to seek additional opportunities to manufacture internally developed and customer-specific compounds. Such specialty and fine chemical products are sold to a diverse group of more than 1,000 customers.

During 1993, sales of specialty and fine chemical products increased \$11,218,000, a 30% rise from 1992. That increase included \$6,000,000 related to the Zeeland Chemicals acquisition of March 1992. Increases in this category were in specialty additives, organic intermediates, specialty catalysts and custom manufactured products. The most significant improvement in sales was due to the expansion in the production facilities of a polymer used in instamatic film.

Sales of photographic chemical products represented \$13,700,000, or 28%, of this category's 1993 revenues and were \$5,500,000 higher than 1992. The increase is due to a substantial increase in production capacity of a photochemical used as a polymer in instamatic film.

Sales of specialty additive products represented \$13,300,000, or 28%, of this category's 1993 revenues and were \$3,500,000 higher than 1992. This increase is primarily attributable to sales of a chemical used in a fire retardant fiber and for cooling tower water treatments, and to sales of a product used as a cross linker for strengthening plastic. Sales of both these products are expected to continue to increase in 1994.

Sales of organic intermediate products represented \$10,800,000, or 22%, of this category's 1993 revenues and were \$1,800,000 higher than 1992. This increase is attributable to a wide variety of products used as chemical intermediates.

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Sales of catalyst chemical products represented \$9,800,000, or 20%, of this category's 1993 revenues and were \$1,400,000 higher than 1992. The increase is primarily attributable to a variety of products associated with the Zeeland acquisition.

Performance Chemicals. The Company's urethane elastomers are used in the telecommunications and electronics industries as encapsulants for wiring connections, biomedical devices to seal filter elements, and adhesives for artificial turf and industrial uses. This category also includes fiber optic cable gels. The key increase in this business was due to the acquisition of a complimentary fiber optic gel business in March 1993. The principal competitors in the telecommunications and electronics markets include two companies that have substantially greater resources than the Company. Competitors in the other end-use markets for performance products are numerous and varied. The Company competes in these markets on the basis of its patent and proprietary positions, technical expertise, and customer service. Performance chemicals are sold to approximately 550 customers with one customer accounting for 12% of this category's 1993 revenues.

Total sales of performance products increased \$10,439,000, or 51%, from 1992 levels. This increase was due to increases in sales of fiber optic cable gels and encapsulants to the telecommunications industry. The acquisition of a complimentary fiber optic gel business in March 1993 contributed \$8,900,000 in increased revenues. The encapsulant sales were up 8% over 1992 due to penetration into international markets.

Performance chemical sales will continue to increase in 1994 as fiber optic gel products grow with increased use of fiber optic cables.

Coatings. The Company manufactures and sells products that are used as intermediates or performance-enhancing additives in the manufacture of paints and other coatings. The Company's coatings products compete based on a variety of factors including price, performance and technical support, depending on the particular market involved. These products are sold to approximately 300 customers. One customer accounted for 7% of 1993 revenues in this category.

Sales of coatings products declined \$1,643,000, or 9%, from 1992. The major part of the decline, \$1,600,000, was attributable to a tolling agreement for biocides products that ended in May 1993. Although overall revenues in the coatings category are not expected to increase, 1994 results will depend on the economic trends in both the housing and automotive markets.

RAW MATERIALS

The Company uses significant amounts of castor oil in the manufacture of a number of its products and, under advantageous market conditions, sells it in bulk quantities as simple castor oil derivatives.

The Company believes it is one of the largest purchasers of castor oil in the United States and, currently, the only buyer which has the ability to take delivery and store a large quantity of castor oil (up to 23 million pounds) on site.

Castor oil, which is not produced in the United States, is an agricultural product whose market price is affected by natural factors relating to the castor bean crop from which the oil is produced. Castor oil is produced commercially in a few foreign countries with Brazil, India and China being the largest producers. The Company obtains its castor oil from several suppliers and negotiates castor oil purchases directly with principals of those organizations or their selling agents. The Company has been able to obtain adequate supplies of castor oil at acceptable prices in the past and expects to be able to do so in the future.

Pyridine is produced by the Company using an efficient, cost-competitive process through the high temperature reaction of acetaldehyde, formalin and ammonia. Acetaldehyde's feedstock is ethylene, which is produced from natural gas liquids or crude oil. Ethylene is readily available although its price is often affected by the price of crude oil. Acetaldehyde is readily available from two suppliers in the United States and several international sources at competitive prices. Formalin's feedstock is methanol, which is also used by the petro-chemical industry in the manufacture of methyl-tert-butyl-ether (MTBE). The production of and demand for MTBE is expected to increase rapidly over the next few years in connection with its use as a gasoline additive. Although that is not expected to have an effect upon the availability of formalin, it may have an unfavorable

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effect upon its pricing. Ammonia has been widely available in the past and the Company believes that it will continue to be so in the future.

The Company uses a wide array of other raw materials, in addition to those previously described, in the conduct of its business, all of which are in adequate supply and most of which are available from multiple suppliers.

RESEARCH AND DEVELOPMENT

The Company's research and development program is designed to increase the Company's competitiveness through improving its manufacturing technology and developing new product applications for that technology. The goal is to improve the Company's manufacturing processes to reduce costs, improve quality and increase capacity and to identify market opportunities which are large enough to warrant a significant and sustained technical effort, but not so large that success would result in direct competition from organizations with far greater resources than those possessed by the Company. Research and development activities are carried on at most of the Company's manufacturing facilities. Fifty employees are involved directly in research and development activities.

The Company spent approximately \$5,800,000, \$4,000,000 and \$3,300,000 in 1993, 1992 and 1991, respectively, on research and development.

PATENTS AND TRADEMARKS

The Company has patent protection in many of its product areas, especially in telecommunications encapsulants, biomedical sealants, coatings additives, pyridine process technology and its emerging hydrogel business. The Company also has know-how in many of its manufacturing processes and techniques not generally known to other chemical companies, particularly urethanes, castor oil derivatives, pyridine, alkenyl succinic anhydrides, organo-mercuric compounds, aromatic nitration, sulfonation, resolution of drugs in intermediates, and high pressure reactions.

The Company currently owns approximately 45 United States patents which have varying durations and which cover selected items in each of the Company's major product areas. The Company also owns the foreign equivalent of many of its United States patents. In addition, the Company has applied for patents for various concepts and is in the process of preparing patent applications for other concepts. Although some of the Company's patents will expire over the next five years, the expirations are not expected to have a materially adverse effect on the Company.

The Company has trademarks registered in the United States and a number of foreign countries for use in connection with the Company's products and business. The Company believes that many of its trademarks are generally recognized in its industry, particularly the cosmetic product related Wickenol(R) and Waxenol(R) trademarks.

ENVIRONMENTAL AND SAFETY REGULATIONS AND PROCEEDINGS

General: Production of certain of the Company's chemicals involves the use, storage and transportation of toxic and hazardous materials. The Company's operations are subject to extensive federal, state and local laws and regulations relating to the storage, handling, emission, transportation and discharge of materials into the environment and the maintenance of safe conditions in the work place. The Company maintains environmental and industrial safety and health compliance programs at its plants, and believes that its manufacturing operations are in general compliance with all applicable safety, health and environmental laws.

The Company's acquisitions of Cosan Chemical Corporation (Cosan), Nepera, Inc. (Nepera), Heico Chemicals, Inc. (Heico), The Humphrey Chemical Company, Inc. (Humphrey), Salsbury Chemicals, Inc. (Salsbury), Zeeland Chemicals, Inc. (Zeeland) and Seal Sands Chemicals, Ltd. (Seal Sands) were made subject to known environmental conditions. Also, risks of substantial costs and liabilities are inherent in certain plant operations and certain products produced at the Company's plants, as they are with other companies engaged in the chemical business, and there can be no assurance that significant costs and

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liabilities will not be incurred. Additionally, prevailing legislation tends to hold chemical companies primarily responsible for the proper disposal of their chemical wastes even after transferral to third party waste disposal facilities. Moreover, other future developments, such as increasingly strict environmental, safety and health laws and regulations, and enforcement policies thereunder, could result in substantial costs and liabilities to the Company and could subject the Company's handling, manufacture, use, reuse, or disposal of substances or pollutants at its plants to more rigorous scrutiny than at present. Although the Company has no direct operations and conducts its business through subsidiaries, certain legal principles that provide the basis for the assertion against a parent company of liability for the actions of its subsidiaries may support the direct assertion against the Company of environmental liabilities of its subsidiaries.

Known environmental matters which may result in liabilities to the Company are summarized in Note #18 to the Cambrex Corporation and Subsidiaries Consolidated Financial Statements.

Present and Future Environmental Expenditures: The Company's policy is to comply with all legal requirements of applicable environmental, health and safety laws and regulations, and believes it is in general compliance with such requirements and has adequate professional staff and systems in place to remain in compliance. In some cases, compliance can only be achieved by capital expenditures, and the Company made capital expenditures of approximately \$1,700,000 in 1993, \$1,300,000 in 1992, and \$3,300,000 in 1991 for environmental projects and has budgeted \$5,100,000 in 1994 for such projects. The Company anticipates that capital requirements will increase in subsequent years as a result of the Clean Air Act Amendments and other pending environmental laws. Additionally, as the environmental proceedings in which the Company is involved progress from the remedial investigation and feasibility study stage to implementation of remedial measures, related expenditures will probably increase. The Company considers costs for environmental compliance to be a normal cost of doing business, and includes such costs in pricing decisions.

EMPLOYEES

At December 31, 1993 the Company had 791 employees (414 of whom were salaried and 377 of whom were hourly) employed as follows:

Sales, marketing, finance & administration	171
Research and development	5.0
Manufacturing	570
Total	791

All hourly plant employees at the Bayonne, New Jersey facility are represented by Local 8-406 of the Oil, Chemical and Atomic Workers International Union under a contract expiring September 17, 1994; the hourly plant employees at the Carlstadt, New Jersey plant are represented by the Amalgamated Industrial Union of East Orange, New Jersey under a contract expiring November 30, 1994; and the hourly plant employees at the Harriman, New York facility are represented by Local 810 of the International Brotherhood of Teamsters under a contract expiring June 30, 1995. The Company believes its labor relations are satisfactory.

EXPORT SALES

The Company exports numerous products to various areas, principally Western Europe, Asia and Latin America. Export sales in 1993, 1992 and 1991 amounted to \$37,300,000, \$44,500,000 and \$37,400,000, respectively.

ITEM 2 PROPERTIES.

The Company's manufacturing facilities are located on an eight acre tract in Bayonne, New Jersey, a three acre tract in Carlstadt, New Jersey, a twenty-nine acre tract in Harriman, New York, a twelve acre tract in Delaware Water Gap, Pennsylvania, a four acre tract in North Haven, Connecticut, a fifty-seven acre tract in Charles City, Iowa, and a fourteen acre tract in Zeeland, Michigan. In addition, the Company owns thirty-one acres of undeveloped land adjacent to the North Haven facility, 103 acres of undeveloped land adjacent to

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the Harriman facility, and sixty-six acres of undeveloped land adjacent to the Zeeland facility. The Company believes its facilities to be in good condition, well maintained and adequate for its current needs.

Set forth below is information relating to the places of manufacture of the Company's products:

PRODUCT AREA MANUFACTURING FACILITY

Health and pharmaceuticals	Bayonne, NJ Charles City, IA
	Delaware Water Gap, PA
	Harriman, NY
	North Haven, CT Zeeland, MI
Agricultural intermediates and additives	•
Agricultural intermediates and addresses	Delaware Water Gap, PA
	Harriman, NY
Specialty and fine chemicals	Bayonne, NJ
	Charles City, IA
	Delaware Water Gap, PA
	Harriman, NY
	North Haven, CT
	Zeeland, MI
Performance chemicals	Bayonne, NJ
	Carlstadt, NJ
Coatings	Bayonne, NJ
	Carlstadt, NJ
	Delaware Water Gap, PA

ITEM 3 LEGAL PROCEEDINGS.

See "Environmental and Safety Regulations and Proceedings" under Item 1 hereof with respect to various proceedings involving the Company in connection with environmental matters. There are no other material legal proceedings affecting the Company.

ITEM 4 SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

None

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The following table lists the executive officers of the Company and the chief operating officers of the Company's operating subsidiaries:

NAME	AGE	OFFICE(1)
Cyril C. Baldwin, Jr	66	Chairman of the Board and Chief Executive Officer
James A. Mack	56	President and Chief Operating Officer
Peter Tracey	52	Vice President Finance, Chief Financial Officer
Peter E. Thauer	5 4	Vice President Legal & Environment, General Counsel & Corporate Secretary
Steven M. Klosk	36	Vice President Administration
Burton M. Rein	55	Senior Vice President
Albert L. Eilender	50	President and Chief Operating Officer CasChem, Inc. and Cosan Chemical Corporation
Roger H. Noack	47	President and Chief Operating Officer Nepera, Inc.
Russell C. Smith	52	Vice President, General Manager of Salsbury Chemicals, Inc.
Alan W. Thornton Karl A. Behrend	48 35	General Manager of Zeeland Chemicals, Inc. General Manager of Heico and Humphrey Chemical Companies

⁽¹⁾ Unless otherwise indicated, positions shown are with the Company.

The Company's executive officers are elected by the Board of Directors and serve at the Board's discretion.

Mr. Baldwin, who was elected Chairman of the Board in July 1991, has been Chief Executive Officer and a director of the Company since it began business in December 1981.

Mr. Mack was appointed President and Chief Operating Officer and a director of the Company in February 1990. For five years prior thereto he was Vice President in charge of the performance chemicals businesses worldwide of Olin Corporation, a manufacturer of chemical products, metal products, and ammunition and defense-related products.

Mr. Tracey joined the Company in November 1990 as Vice President and Chief Financial Officer. For three years prior to joining Cambrex, he was Vice President -- Finance and Chief Financial Officer for Joyce International Inc., a manufacturer of office products. From 1986 to 1987, he was Vice President -- Finance and Chief Financial Officer for Robotic Vision Systems, Inc., a manufacturer of industrial automation systems. Prior to 1986, Mr. Tracey was a principal in the firm of Sirius Management Consultants.

Mr. Thauer was appointed Vice President, Legal & Environment in December 1992, and General Counsel and Corporate Secretary in August 1989. Prior to joining Cambrex, he was Counsel to the business and finance group of the firm of Crummy, Del Deo, Dolan, Griffinger and Vecchione since 1987. From 1971 to 1987, Mr. Thauer has held various positions with Avon Products, Inc. including U. S. Legal Department Head and Corporate Assistant Secretary.

Mr. Klosk joined the Company in October 1992 as Vice President, Administration. Prior to joining Cambrex, he was Vice President, Administration and Corporate Secretary for the Genlyte Group, Inc., a lighting fixture manufacturer, since February 1988. From 1985 to January 1988, he was Vice President, Administration for Lightolier, Inc., a subsidiary of the Genlyte Group, Inc.

Dr. Rein was appointed Senior Vice President in April 1993. He joined the Company in June 1991 as President of Cambrex Fine Chemicals Group. For more than five years prior thereto, he was Director of Commercial Planning for W. R. Grace & Company.

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Mr. Eilender, who was employed by the Company's Cosan Chemical Corporation subsidiary when it was acquired by the Company in October 1985, joined the Company as a result of the acquisition. For more than three years prior to October 1985 he held various executive positions with Cosan including Vice President, Research and Development and Executive Vice President. He was President of Cosan from October 1986 until July 1989 at which time he was appointed to the additional position of President of CasChem, Inc.

Mr. Noack joined the Company in December 1991 as President and Chief Operating Officer of Nepera, Inc. For more than five years prior thereto he held various positions with Hexcel Corporation, a leading producer of technologically advanced structural products and resins and chemical products, including General Manager of the Chemical Products Division.

Mr. Smith was appointed Vice President, General Manager of Salsbury Chemicals, Inc. upon the Company's acquisition of the Salsbury facility. Prior to the acquisition, Mr. Smith had many years of service with Solvay Animal Health, Inc. starting in 1968 as Chemical Engineer through his appointment as Director, Chemical Operations in 1982.

Mr. Thornton joined the Company as General Manager of Zeeland Chemicals, Inc. in April 1992. In his previous association with Hexcel Corporation, Zeeland, he held the positions of Sales/Marketing Manager and Plant Manager. Mr. Thornton also has extensive manufacturing management associations with M&T

Chemicals, Inc. and Hercules, Inc.

Mr. Behrend joined the Company in 1988 as Manager, Business Analysis. In July 1991, he was promoted to Director, Operations of Fine Chemicals Group with overall responsibility for Fine Chemical plant operations at Heico, Humphrey and Salsbury. In June 1993, Mr. Behrend was appointed to his current position as General Manager of Heico and Humphrey. Prior to joining Cambrex, Mr. Behrend was associated with Colgate Palmolive in Traffic Management and has also been a Portfolio Specialist, handling municipal and government securities.

PART II

ITEM 5 MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

(a) Since November 15, 1990, the Company's Common Stock, \$.10 par value, has been traded on the American Stock Exchange (AMEX) under the symbol CBM. The Common Stock previously had been quoted on the National Association of Securities Dealers Automated Quotation (NASDAQ) National Market System. The following table sets forth the high and low market prices of the Common Stock for the indicated periods as reported by AMEX:

	HIGH	LOW
1993 First Quarter. Second Quarter Third Quarter. Fourth Quarter.	19 7/8 21 1/4	\$16 3/4 18 3/4 19 1/4 19 1/8
	HIGH 	LOW
1992 First Quarter	13 1/4 15 7/8	10 5/8 11 1/4

(b) As of March 14, 1994, the Company estimates that there were approximately 1,800 beneficial holders of the outstanding Common Stock of the Company.

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(c) Since the fourth quarter of 1989, Cambrex has paid a regular \$.05 per share quarterly dividend on the Common Stock.

ITEM 6 SELECTED FINANCIAL DATA.

The following selected consolidated financial data of the Company for each of the years in the seven-year period ended December 31, 1993 are derived from audited financial statements. The consolidated financial statements of the Company as of December 31, 1993 and December 31, 1992 and for each of the years in the three year period ended December 31, 1993 and the accountants' reports thereon are included elsewhere in this annual report. The data presented below should be read in conjunction with the financial statements of the Company and the notes thereto and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included elsewhere herein.

YEARS ENDED DECEMBER 31.

INCOME DATA: Net revenues		1993	1992(1)	1991(2)	1990	1989(3)	1988	1987
Net revenues								
Gross profit	INCOME DATA:							
Selling, general and administrative 29,286 28,201 22,743 20,828 18,568 15,469 13,679 Research and development 5,843 4,046 3,279 3,496 3,835 3,118 2,951 Restructuring charge - </td <td>Net revenues</td> <td>\$197,203</td> <td>\$179,452</td> <td>\$144,500</td> <td>\$133,628</td> <td>\$131,036</td> <td>\$120,297</td> <td>\$107,877</td>	Net revenues	\$197,203	\$179,452	\$144,500	\$133,628	\$131,036	\$120,297	\$107,877
Research and development. 5,843 4,046 3,279 3,496 3,835 3,118 2,951	Gross profit	51,778	46,036	26,326	28,730	28,922	31,272	29,877
Restructuring charge	Selling, general and administrative	29,286	28,201	22,743	20,828	18,568	15,469	13,679
Operating profit (loss)	Research and development	5,843	4,046	3,279	3,496	3,835	3,118	2,951
Thterest expense (income), net. 2,771	Restructuring charge				9,427			
Other expense (income)	Operating profit (loss)	16,649	13,789	304	(5,021)	6,519	12,685	13,247
Gain On sale of assets, net.	Interest expense (income), net	2,771	2,437	2,532	2,115	1,036	(153)	2,580
Income (loss) from continuing operations: Before income taxes	Other expense (income)	446	1,054	(2,280)	186	423	1,210	(40)
operations: and the primary of the primar	(Gain) on sale of assets, net				(3,070)			
After income taxes								
Closs from discontinued operations	Before income taxes	13,412	10,298	52	(4,252)	5,060	11,628	10,708
Gain on sale of discontinued operations	After income taxes	8,641	6,230	31	(5,075)	3,061	7,035	5,896
Net income (loss) 8,641 6,230 31 (5,075) 3,061 7,035 7,956 EARNINGS PER SHARE DATA: Earnings (loss) per common share and common share equivalents: 8,164 \$1.27 \$0.01 \$(1.05) \$0.55 \$1.25 \$1.98 Primary \$1.60 \$1.23 \$0.01 \$(1.05) \$0.54 \$1.24 \$1.89 Fully diluted \$1.60 \$1.23 \$0.01 \$(1.05) \$0.54 \$1.24 \$1.89 Weighted average shares outstanding: Primary \$2.24 4,888 4,704 4,818 5,630 5,611 3,899 Fully diluted \$5,484 5,242 4,738 4,818 5,900 5,877 4,199 DIVIDENDS PER COMMON SHARE \$0.20 \$0.20 \$0.20 \$0.20 \$0.20 \$0.55 \$4,413 \$38,816 Morking capital \$38,497 \$35,852 \$31,359 \$39,408 \$46,833 \$44,413 \$38,816 Todal assets \$166,845 148,406 111,603 110,149 128,61								(402)
EARNINGS PER SHARE DATA: Earnings (loss) per common share and common share equivalents: Primary. \$1.64 \$1.27 \$0.01 \$(1.05) \$0.55 \$1.25 \$1.98 Fully diluted. \$1.60 \$1.60 \$1.23 \$0.01 \$(1.05) \$0.55 \$1.25 \$1.89 Fully diluted. \$1.60 \$1.60 \$1.23 \$0.01 \$0.05 \$0.55 \$1.25 \$1.89 Fully diluted. \$1.60 \$1.60 \$1.23 \$0.01 \$0.05 \$0.55 \$1.25 \$1.89 Fully diluted. \$1.60 \$1.60 \$1.23 \$0.01 \$0.05 \$0.55 \$1.25 \$1.89 Fully diluted. \$1.60 \$1.60 \$1.23 \$0.01 \$0.05 \$0.05 \$1.25 \$1.89 Fully diluted. \$1.60	operations							2,462
Common share equivalents: Primary		8,641	6,230	31	(5,075)	3,061	7,035	7,956
Fully diluted								
Weighted average shares outstanding: Primary Prima	Primary	\$ 1.64	\$ 1.27	\$ 0.01	\$ (1.05)	\$ 0.55	\$ 1.25	\$ 1.98
Primary. 5,282 4,888 4,704 4,818 5,630 5,611 3,899 Fully diluted. 5,484 5,242 4,738 4,818 5,900 5,877 4,199 DIVIDENDS PER COMMON SHARE. \$ 0.20		\$ 1.60	\$ 1.23	\$ 0.01	\$ (1.05)	\$ 0.54	\$ 1.24	\$ 1.89
DIVIDENDS PER COMMON SHARE	Primary	5,282	4,888	4,704	4,818	5,630	5,611	3,899
BALANCE SHEET DATA: (at end of period) Working capital	Fully diluted	5,484	5,242	4,738	4,818	5,900	5,877	4,199
Working capital \$ 38,497 \$ 35,852 \$ 31,359 \$ 39,408 \$ 46,833 \$ 44,413 \$ 38,816 Total assets 166,845 148,406 111,603 10,149 128,611 112,020 101,928 Long-term obligations 36,261 39,808 19,021 18,490 22,165 6,024 7,106		\$ 0.20	\$ 0.20	\$ 0.20	\$ 0.20	\$ 0.05		
Long-term obligations		\$ 38,497	\$ 35,852	\$ 31,359	\$ 39,408	\$ 46,833	\$ 44,413	\$ 38,816
	Total assets	166,845	148,406	111,603	110,149	128,611	112,020	101,928
Total stockholders' equity	Long-term obligations	36,261	39,808	19,021	18,490	22,165	6,024	7,106
	Total stockholders' equity	87,569	75,177	68,717	69,204	86,971	83,754	76,558

_ _____

- (1) Includes the results of a business acquired from March 31, 1992, the date of acquisition, through December 31, 1992.
- (2) Includes the results of a business acquired from July 1, 1991, the date of acquisition, through December 31, 1991.
- (3) Includes the results of two businesses from their respective dates of acquisition, June 5, 1989 and July 18, 1989, through December 31, 1989.

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ITEM 7 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

RESULTS OF OPERATIONS

The following table sets forth, for the periods indicated, certain items from the Selected Financial Data as a percentage of net revenues.

	YEARS EN	YEARS ENDED DECEMBER 31,		
	1993	1992	1991	
Net revenues. Gross profit. Selling, general and administrative. Research and development. Operating profit. Interest expense. Other expense (income) Net income.	14.9	100.0% 25.7 15.7 2.3 7.7 1.4 0.6 3.5	100.0% 18.2 15.7 2.3 0.2 1.8 (1.6) 0.0	

The Company's product mix has changed substantially over the periods indicated, principally as a result of acquisitions. The following tables show the contributions to gross revenues of the Company's five product groups.

	YEARS ENDED DECEMBER 31,			
		1992		
		(IN THOUSANDS)		
REVENUES Health and pharmaceuticals	\$ 55,550 51,153 48,841 30,880 16,884	\$ 59,167 49,120 37,623 20,441 18,527	\$ 38,384 35,898 27,885 21,024 27,104	
Total gross revenues	\$203,308	\$184,878 	\$150,295	
Total net revenues	\$197,203	\$179 , 452	\$144,500	
Total gross profit	\$ 51,778	\$ 46,036	\$ 26,326	

VEXDS ENDED DECEMBED 31

	YEARS EN	ER 31,	
	1993	1992	1991
GROSS REVENUES DISTRIBUTION			
Health and pharmaceuticals	27.3%	32.0%	25.5%
Agricultural intermediates and additives	25.2	26.6	23.9
Specialty and fine chemicals	24.0	20.3	18.6
Performance chemicals	15.2	11.1	14.0
Coatings	8.3	10.0	18.0
	100.0%	100.0%	100.0%

In 1992, certain customers within specific product categories were changed to conform to classifications which the Company feels will better reflect the end use of its products. The 1991 revenues have been reclassified to conform to the 1992 presentation.

1993 COMPARED TO 1992

Net revenues in 1993 increased \$17,751,000 (9.9%) over 1992 as a result of including a full year of Zeeland sales, the increased performance chemicals business due to the acquisition of a fiber optic gel business, and increased feed additive sales. The health and pharmaceuticals business declined in 1993.

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Health and Pharmaceuticals' revenues decreased \$3,617,000 (6.1%) from 1992. The full year effect of the acquisition of Zeeland in March 1992 added \$3,215,000 to this sales category. This category's performance was affected by decreases in the shipments of bulk pharmaceuticals from unusually high levels in 1992, and from reduced shipments of niacinamide (Vitamin B3) intermediates to the Asia-Pacific region due to economic problems and increased competition.

Revenues from Agricultural Intermediates and Additives increased by \$2,033,000 (4.1%) over 1992. The increase was due to higher sales of organo-arsenical feed additives to the poultry industry and to increased shipments of a pyridine compound to a major herbicide producer. This category was negatively affected by the end of a contract for a herbicide intermediate in the fourth quarter 1992, and a decrease in export sales of pyridine derivatives.

Sales from Specialty and Fine Chemicals' increased by \$11,218,000 (29.8%). This increase included the effect of Zeeland for a full year of \$5,957,000. Increases in this category included photographic chemicals, specialty additives, organic intermediates, specialty catalysts and custom manufactured products. The most significant improvement in this category was due to the expansion in production capabilities of a polymer used in instamatic film.

Performance Chemicals' sales increased \$10,439,000 (51.1%) from 1992 due to increases in fiber optic cable gels and encapsulants to the telecommunications industry. The acquisition of a complimentary fiber optic gel business in March 1993 contributed \$8,900,000 in increased revenues. The encapsulant sales were 8% above 1992 primarily due to penetration of international markets.

Coatings revenues decreased \$1,643,000 (8.9%) from 1992 primarily due to a tolling agreement for paint additives and corrosion inhibitors that ended in May 1993. Sales of castor oil derivatives were at the same level as 1992.

Export and international sales decreased by \$7,200,000, or 16.2%. Exports were 18.3% of gross revenues in 1993 versus 24.1% in 1992 due to lower export sales caused by poor economic conditions in Europe and payment problems in the Asia-Pacific region.

Total gross profit of \$51,778,000 increased by \$5,742,000, or 12.5%, from 1992. The gross profit as a percent of net revenues improved from 25.7% in 1992 to 26.3% in 1993. The increased gross profit was due to an improvement in sales mix and the continued effort to improve manufacturing costs and production processes.

Selling, general and administrative expenses as a percentage of net revenues was 14.9% in 1993, down from 15.7% in 1992. The 1993 expense of \$29,286,000 was \$1,085,000 (3.8%) above 1992, due to the full year effect of the Zeeland acquisition and the costs of establishing a sales office in Hong Kong. Bonus payments to employees declined by 40% to \$1,700,000 in 1993 based on a formula using year-to-year changes in net income and return on investment achieved.

Periodically, the Company conducts a comprehensive review of its environmental and litigation issues, prepares estimates of the range of potential costs of each issue wherever possible, and adjusts the accruals for environmental contingencies as circumstances warrant. An environmental provision of \$1,029,000 was recorded in 1993 attributable to activity in a number of pending environmental matters. The current year provision was less than the \$1,747,000 which was recorded in 1992. A discussion of those matters is included in the footnotes to the financial statements.

Research and development expenses of \$5,843,000 were 3.0% of net revenues in 1993, and represented a 44.4% increase over 1992. The increase of \$1,797,000 in 1993 was largely due to the commitment to develop new products and processes to ensure future growth in profitability. This commitment will continue in the future.

The operating profit in 1993 increased 20.7% to \$16,649,000 from \$13,789,000 in 1992. The increased operating profits were due to increased sales and gross margin, partially offset by the increases in research and development spending.

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Net interest expense of \$2,771,000 in 1993 reflected an increase of \$334,000 from 1992. The increase was due to higher borrowings in order to finance acquisition activity and the capital program.

Other expense in 1993 was \$466,000 compared with other expense of \$1,054,000 in 1992. The decrease was due to a 1992 provision of \$553,000 for the write-off of a receivable.

The provision for income taxes for 1993 was based on an effective rate of 35.6% versus 39.5% in 1992. The rate decreased due to the realization of the benefit of tax planning strategies.

The Company's net income increased 38.7% to \$8,641,000 compared with a net income of \$6,230,000 in 1992.

1992 COMPARED TO 1991

Net revenues in 1992 increased \$34,952,000 (24.2%) as a result of the acquisition of Zeeland in March 1992, increased revenues from the Salsbury 1991 acquisition included for a full year, and price increases. The increased revenues were partially offset by declines in coatings business volume.

Health and Pharmaceuticals' revenues increased \$20,783,000 (54.1%) over 1991. The acquisition of Zeeland added \$11,264,000 to this sales category with sales of intermediates for cough and cold preparations and pharmaceuticals, a reagent in the manufacture of antibiotics for respiratory infections, and a food additive for soft drinks. The full year effect of Salsbury added \$9,404,000 to sales.

Revenues from Agricultural Intermediates and Additives increased by \$13,222,000 (36.8%) over 1991. The Salsbury acquisition, which occurred in July 1991, contributed \$7,605,000 of the increased sales. Another factor in the increased sales was the renewal of a contract (which had been terminated in 1990) for the manufacture of a herbicide intermediate by our facility in Delaware Water Gap, Pennsylvania. This contract was completed in November 1992. The sales of feed grade Vitamin B3 also increased both in terms of volume and in price.

Sales from Specialty and Fine Chemicals' increased by \$9,738,000 (34.9%) mainly due to the Zeeland acquisition which contributed \$11,482,000 to this total. The major Zeeland products include products for the photographic industry, catalysts, organic intermediates and specialty additives.

Performance Chemicals' sales decreased \$583,000 (2.8%) from prior year. Sales of encapsulant products declined approximately 3% from 1991 reflecting a continued decline in the use of copper cables in the telecommunications sector, but rebuilding after Hurricane Andrew in Florida and Louisiana helped to reduce the decline. Pricing of encapsulants, however, was slightly better than in 1991.

Coatings revenues decreased \$8,577,000 (31.6%) from 1991 due to the withdrawal of rheological additive products and mercury biocides in 1991. Castor oil based products sold in this category increased due to sales to the construction and automotive industries.

Export and international sales increased by 7,110,000, or 19.0%. Exports were 24.1% of gross revenues in 1992 versus 24.9% in 1991 due to lower export percentages from Zeeland and Salsbury than the overall Cambrex average. The increased export activity was attributable to Zeeland, which exported 44,500,000 in 1992 (mostly to Europe), and higher pyridine derivative sales to the Far East and Europe.

Total gross profit of \$46,036,000 increased by \$19,710,000, or 74.9%, from the 1991 level. The gross profit as a percent of net revenues improved from 18.2% in 1991 to 25.7% in 1992. The improved gross profit was due to the increased sales of higher margin products, lower cost of major raw materials, and a \$4,000,000 charge in 1991 for obsolete and off-specification inventories and the related waste disposal costs for products manufactured at the Bayonne, New Jersey facility.

Selling, general and administrative expenses as a percentage of net revenues was 15.7% in 1992, consistent with 1991. The 1992 expense of \$28,201,000 was \$5,458,000 above 1991, due to the addition of Salsbury and Zeeland, and the cost of bonus payments to management and to other employees in 1992 of \$2,800,000.

Periodically, the Company conducts a comprehensive review of its environmental and litigation issues, prepares estimates of the range of potential costs of each issue, where it can be estimated, and adjusts the accruals for environmental contingencies as circumstances warrant. An environmental provision of \$1,747,000 was recorded in 1992 attributable to activity in a number of pending environmental matters. A discussion of those matters is included in the footnotes to the financial statements. The current year provision compares favorably with that of the prior year which included a \$2,538,000 provision related to estimated remediation costs for a particular site.

Research and development expenses of \$4,046,000 were 2.3% of net revenues in 1992, and represent the same percentage as 1991. The increase of \$767,000 in 1992 was largely due to the Zeeland acquisition and a full year of operations at Salsbury. Spending by all our other businesses was comparable to 1991 levels.

Operating profit in 1992 was \$13,789,000 compared to \$304,000 in 1991. The increased operating profit was due to the improved gross profit, partially offset by higher selling, general and administrative expenses and research and development expenses.

Net interest expense of \$2,437,000 in 1992 reflected a decrease by \$94,000 from 1991. The lower average interest rate, based on better terms in the credit agreement negotiated in February 1992 and lower market rates, offset higher average loan balances in 1992, relating to acquisition activities.

Other expense in 1992 was \$1,054,000 compared with other income of \$2,279,000 in 1991. The key item in 1992 was a \$553,000 provision for the potential write-off of an other receivable related to a product previously manufactured by Cambrex for a specific customer in prior years. The 1991 other income consisted primarily of \$2,758,000 which represented the elimination of the remaining balance of a \$3,400,000 accrual previously established in connection with the sale of certain product lines in 1990.

In 1992, the Company reported net income of \$6,230,000 compared with a net income of \$31,000 in 1991.

1991 COMPARED TO 1990

Net revenues in 1991 increased \$10,872,000 (8.1%) attributable to the acquisition of Salsbury Chemicals, Inc. (Salsbury) in July 1991. Excluding the acquisition, net revenues were unchanged from 1990's level, with increased selling prices offsetting declines in volume.

Health and Pharmaceuticals' revenues increased by 9,240,000 (31.7%) over 1990. Excluding the contribution of Salsbury, revenues increased 12.9% attributable to higher sales volumes of 3-cyanopyridine for the production of Vitamin B3 and increased sales of castor oil based intermediates to the cosmetics market. During the year, increased production capacity for the conversion of 3-cyanopyridine to niacinamide (Vitamin B3) were brought on line.

Revenues from Agricultural Intermediates and Additives increased by \$2,791,000 (8.4%) over 1990, primarily due to the inclusion of Salsbury. Without the benefit of Salsbury, gross revenues decreased by 5.1%. The decrease was due to reduced revenues from a herbicide intermediate at the Company's Delaware Water Gap, Pennsylvania facility due to the completion of a contract, and to reduced 2-cyanopyridine for a herbicide due to excess customer inventory.

Specialty and Fine Chemicals' revenues increased by \$4,732,000, or 20.4%, mainly as a result of the acquisition. Otherwise, sales of these products increased by 0.8% from last year. Declines in sales volumes of castor oil products, affected by the higher cost of castor oil, were offset by increased sales volumes of pyridine products.

In Performance Chemicals, domestic sales of encapsulant products declined approximately 20% from 1990 reflecting continued decline in market size, major customers' reducing inventories and a period of lowered construction budgets. Increases in sales of fiber optic gel and biomedical products, which have been introduced in recent years, maintained sales in this category at 1990's level.

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Revenues from Coatings decreased by \$4,905,000 (15.3%) from 1990 due to poor economic conditions in the housing and automotive markets and the Company's decision to de-emphasize low margin, cyclical products that constitute much of this group. Coatings revenues were negatively impacted by the sale of the Company's organic biocides business to Huls America Inc., (Huls) in February 1990, the withdrawal of phenyl-mercuric acetate (PMA), a biocidal agent for paints, and the expiration of a major contract on November 30, 1991 for the manufacture of rheological additives products. Revenues under this contract accounted for approximately 5% of total gross revenues in 1991 and the prior fiscal year.

Export and international sales increased by 41.2%. Exports were 24.9% of gross revenues in 1991 versus 19.2% in 1990. Higher sales volumes of 3-cyanopyridine and piperidine to the Far East were responsible for the increase.

Total gross profit of \$26,326,000 declined by \$2,404,000, or 8.4%, from the 1990 level. Gross profit benefited from the lower cost of a key raw material, acetaldehyde, as well as increased revenues as discussed above; however, offsetting the benefits were the reduced margins on castor oil products due to higher cost. In 1991, the Company included in its cost of sales an expense of \$4,000,000 for certain obsolete and off-specification inventories and related waste disposal costs for products manufactured at its Bayonne, New Jersey facility. In an effort to reduce the number of products it manufactures and markets, the Company obsoleted certain slower moving and excess inventories. The Company also reevaluated its off-specification inventory and determined that although the material could be reprocessed, the cost of reworking it was not justified.

Selling, general and administrative expenses as a percentage of net revenues increased from 15.6% in 1990 to 15.7% in 1991. Reductions achieved through strict cost controls, including personnel reductions and the benefits of restructuring, were offset by increased environmental expenses.

Environmental expenses relating to administrative and judicial proceedings as well as site remediation of \$3,190,000 were 2.2% of revenues in 1991. There were no comparable expenses in the prior year. Such expenses in 1991 were comprised primarily of a \$2,538,000 provision related to the Company's estimated share of the cost of remediation of a site in Hamptonburgh, New York. A discussion of this matter is included in the footnotes to the financial statements.

Research and development expenses of \$3,279,000 were 2.3% of net revenues in 1991, a decrease of 6.2% attributable to personnel reductions effected during the year. The Company continues to maintain its commitment to allocate significant resources to product and process development.

In 1991, operating profit was \$304,000 as compared to an operating loss of \$5,021,000 in 1990. In 1990, a one-time, pretax restructuring charge of \$9,427,000 was recorded. The restructuring charge included the write-down of certain tangible and intangible assets and inventories and a reserve for personnel severance costs relating to the discontinuance of non-performing products and product lines.

Net interest expense of \$2,532,000 in 1991 increased by \$417,000 largely as a result of bank borrowings to finance the acquisition of Salsbury in July 1991.

Other income in 1991 was \$2,279,000 compared with other expense of \$186,000

in 1990. In 1990, coincident with the sale of certain technology and product lines to Huls, the Company set up a provision against the proceeds from the sale to provide a reserve for costs that were deemed probable to be incurred as a direct result of the sale. During the fourth quarter of 1991, management determined that no additional costs would be incurred and, therefore, reversed the remaining balance of \$2,758,000 to other income.

In 1991, the Company reported net income of \$31,000 compared with a net loss of \$5,075,000 in 1990.

LIQUIDITY AND CAPITAL RESOURCES

Net cash flow from operations was \$16,390,000 in 1993 compared to \$24,022,000 in 1992 and \$13,811,000 in 1991. The reduced cash flow in 1993 as compared to 1992 was due to changes in inventory levels and accrued liabilities. The inventory levels of various finished goods increased in 1993 due to lower sales orders in the fourth quarter. Increases in accounts payable and accrued liabilities in 1993 were not as

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substantial as the levels of increase from 1991 to 1992. Management decided to increase accruals significantly in 1992 to reflect various potential liabilities based on business decisions made in the fourth quarter of the year. Such accruals were not necessary at the end of 1993, and many of the circumstances requiring the accruals in 1992 were resolved.

Capital expenditures were \$15,535,000 in 1993, \$9,133,000 in 1992, and \$7,044,000 in 1991. The Company continued to upgrade all of the production facilities to meet marketing and regulatory requirements. Construction of support facilities, including office, warehouse and maintenance areas, were completed at the Salsbury plant in the first quarter and an expansion of one of the production facilities at the Zeeland plant was started in the fourth quarter of 1993. Depreciation of fixed assets was \$10,735,000 in 1993, \$9,349,000 in 1992, and \$6,870,000 in 1991.

An additional \$5,886,000 was used to acquire the assets and technology of Viscosity Oil's fiber optic gel business.

On September 15, 1993, the remaining holders of convertible 9% notes totalling \$3,990,000 opted to convert to 257,397 shares of common stock at the conversion price of \$15.50 per share. No gain or loss resulted from this transaction.

On November 16, 1993, the Company bought out a lease assumed as a part of the purchase of the assets of Zeeland Chemicals in March 1992. This debt, with an interest rate of 10.2%, was replaced with the London Interbank Offering Rate (LIBOR) borrowings through the existing Revolving Bank Credit line at the rate of $4\ 3/8\%$ as of December 31, 1993.

On May 10, 1993 the Company amended the Revolving Credit and Term Loan Agreement (Credit Agreement) with NBD Bank, N.A., National Westminster NJ and United Jersey Bank. The new Credit Agreement provides for an additional revolving credit facility of \$10,000,000, bringing the aggregate principal amount to \$65,000,000, of which \$28,311,000 was unused at year end. Management is of the opinion that these amounts are adequate for meeting the Company's capital requirements. The Credit Agreement permits the Company to choose between various interest rate options and to specify the portion of the borrowing to be covered by specific interest rate options. Under the Credit Agreement, the interest rate options available approximate (1) LIBOR plus no more than 1 1/2% or (2) the U.S. Prime Rate.

During 1993, the Company paid cash dividends of \$0.20 per share.

ENVIRONMENTAL

The Company maintains environmental and industrial safety and health compliance programs at its plants, and believes that its manufacturing operations are in general compliance with all applicable safety, health and environmental laws.

Through the activities of its predecessors and third parties in connection with the handling and disposal of hazardous and other wastes, the Company may become liable, irrespective of fault, for certain site remediation costs under federal and state environmental statutes. Descriptions of such environmentally related contingencies are presented in Note #18 to the financial statements and incorporated herein by reference.

The resolution of such matters often spans several years and frequently involves regulatory oversight and/or adjudication. Additionally, many remediation requirements are not fixed and are likely to be affected by future technological, site and regulatory developments. Consequently, the ultimate extent of liabilities with respect to such matters as well as the timing of related cash disbursements cannot be determined with certainty. However, management is of the opinion that while the ultimate liability resulting from these matters may have a material effect upon the results of operations in any given year, they will not have a material adverse effect upon the Company's liquidity or financial position.

IMPACT OF RECENTLY ADOPTED ACCOUNTING PRONOUNCEMENTS

Statement of Financial Accounting Standard No. 106 "Employers' Accounting for Post Retirement Benefits Other than Pensions" (SFAS 106) requires the recognition of postretirement benefits, including

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health care benefits, on an accrual basis. The Company adopted SFAS 106 effective January 1, 1993 and amortizes the transition obligation of \$1,853,000 over twenty years. The net effect upon 1993 pretax operating results, including the amortization of the transition obligation, resulted in a cost of \$301,000. The Company has recently reviewed its health care benefit plans for retirees and does not anticipate significant increases in the annual expense related to SFAS 106.

Statement of Financial Accounting Standard No. 109 "Accounting for Income Taxes" (SFAS 109) requires the use of current statutory rates in the determination of deferred tax assets and liabilities. The Company adopted SFAS 109 effective January 1, 1993. The net effect upon 1993 income was immaterial. However, under SFAS 109, future changes in the statutory tax rate could have an impact upon net income of future periods.

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ITEM 8 FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

The following consolidated financial statements and selected quarterly financial data of the Company are filed under this item:

	PAGE NUMBER (IN THIS REPORT)
	0.0
Independent Accountants' Reports	
Consolidated Balance Sheets as of December 31, 1993 and 1992	22
1991 Consolidated Statements of Stockholders' Equity for the Years Ended December	23
31, 1993, 1992 and 1991	24

1992					
and	199	91			25
Notes	to	Consolidate	d Financial	Statements	26

Selected Quarterly Financial Data (unaudited) for the Years Ended December 31, 1993 and 1992.....

The financial statements and schedules are filed pursuant to Item $14\ \mathrm{of}$ this report.

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REPORT OF INDEPENDENT ACCOUNTANTS

To the Stockholders and Board of Directors of Cambrex Corporation:

We have audited the accompanying consolidated balance sheets of Cambrex Corporation and Subsidiaries as of December 31, 1993 and 1992 and the related consolidated statements of income, stockholders' equity and cash flows and the consolidated financial statement schedules for the years then ended, as listed in Item 14(a) of this Form 10-K. These consolidated financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Cambrex Corporation and Subsidiaries as of December 31, 1993 and 1992, and the consolidated results of their operations and their cash flows for the years then ended in conformity with generally accepted accounting principles. In addition, in our opinion, the consolidated financial statement schedules referred to above, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information required to be included therein.

As discussed in Notes 9 and 14 to the consolidated financial statements, in 1993 the Company changed its method of accounting for income taxes and changed its method of accounting for postretirement benefits other than pensions.

COOPERS & LYBRAND

Parsippany, New Jersey January 19, 1994, except for Note 3, the date of which is January 31, 1994

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REPORT OF INDEPENDENT ACCOUNTANTS

We have audited the accompanying consolidated income statement, statements of stockholders' equity and cash flows of Cambrex Corporation and Subsidiaries for the year ended December 31, 1991, as listed in Item 14(a) of this Form 10-K. In connection with our audit of the consolidated financial statements, we also have audited the related financial statement schedules as listed in Item 14(a) of this Form 10-K. These consolidated financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statements and financial statement schedules based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the results of operations and cash flow of Cambrex Corporation and Subsidiaries for the year ended December 31, 1991, in conformity with generally accepted accounting principles. Also in our opinion, the related financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

KPMG PEAT MARWICK

DECEMBER 31,

New York, New York January 28, 1992

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CAMBREX CORPORATION AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS (DOLLARS IN THOUSANDS)

ASSETS

	22021121	O - /
	1993	1992
Current assets:	\$ 161	\$ 564
Receivables:	Ψ 101	Ų 304
Trade accounts, less allowance for doubtful accounts of \$355 and \$607 at respective dates	27,778 237	26,704 1,082
	28,015	27,786
Inventories	33,730	28,158
Deferred tax assetOther current assets	1,315 3,557	2,873
Other Current assets		2,073
Total current assets	66,778	59,381
Property, plant and equipment, net	89,784	82,501
Intangible assets, net	7,621	5,806
Other assets	2,662	718
Total assets	\$166,845 	\$148,406
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities: Accounts payable and accrued liabilities	\$ 20,872	\$ 19,316
Income taxes payable	3,409	3,607

Current portion of long-term debt	4,000	606
Total current liabilities. Long-term debt Deferred taxes Other noncurrent liabilities.	28,281 36,261 5,986 8,748	23,529 39,808 3,304 6,588
Total liabilities	79,276	73 , 229
Common Stock, \$.10 par value; issued 6,014,681 and 5,705,734 shares at respective dates	601 72,627 25,859 (1,030)	571 67,714 18,202
dates	(10,488)	(11,310)
Total stockholders' equity	87,569	75,177
Total liabilities and stockholders' equity	\$166,845 	\$148,406

See accompanying notes to consolidated financial statements.

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CAMBREX CORPORATION AND SUBSIDIARIES

CONSOLIDATED INCOME STATEMENTS (IN THOUSANDS, EXCEPT PER-SHARE DATA)

	YEARS ENDED DECEMBER 31,			
	1993	1992		
Net revenues Operating expenses:	\$197,203	\$179,452	\$144,500	
Cost of goods sold Selling, general and administrative Research and development	145,425 29,286 5,843	133,416 28,201 4,046	118,174 22,743 3,279	
Total operating expenses	180,554	165,663	144,196	
Operating profit	16,649	13,789	304	
Interest income. Interest expense. Other net.	(41) 2,812 466	(26) 2,463 1,054	(125) 2,657 (2,280)	
Income before income taxes	13,412 4,771	10,298	52 21	
Net income	\$ 8,641	\$ 6,230 	\$ 31 	
Earnings per share of common stock and common stock equivalents:				
Primary Fully diluted Weighted average shares outstanding:		\$ 1.27 \$ 1.23	\$ 0.01 \$ 0.01	
Primary Fully diluted	5,282 5,484	4,888 5,242	4,704 4,738	

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (DOLLARS IN THOUSANDS, EXCEPT PER-SHARE DATA)

	COMMON SHARES ISSUED		NONVOTING COMMON STOCK (PAR \$.10)	ADD'L PAID-IN CAPITAL	RETAINED EARNINGS	ADDITIONAL MINIMUM PENSION LIABILITY	TREASURY STOCK	TOTAL STOCK- HOLDERS' EQUITY
Balance at December 31, 1990	5,537,002	\$ 554	\$ 11	\$67,002	\$13,857 31		\$(12,220)	\$69,204 31
\$0.20 per share Exercise of stock options Conversion of nonvoting common	6,000	1		28	(931)			(931) 29
stock to common stock Shares issued under	113,182	11	(11)					
savings plan					(35)		419	384
Balance at December 31, 1991 Net income	5,656,184	566		67,030	12,922 6,230		(11,801)	68,717 6,230
Cash dividends at \$0.20 per share Exercise of stock					(950)			(950)
options	49,550	5		306				311
Shares issued under savings plan Purchase of treasury				378			749	1,127
stock							(258)	(258)
Balance at December 31,								
1992 Net income	5,705,734	571		67,714	18,202 8,641		(11,310)	75,177 8,641
Cash dividends at \$0.20 per share Exercise of stock					(984)			(984)
options Conversion of subordinated	51,550	5		334				339
notesAdditional minimum	257,397	25		3,965				3,990
pension liability Shares issued under						\$ (1,030)		(1,030)
savings plan				614			822	1,436
Balance at December 31,								
1993	6,014,681	\$ 601	\$ 	\$72,627	\$25,859	\$ (1,030)	\$(10,488)	\$87,569

See accompanying notes to consolidated financial statements.

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CAMBREX CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS (DOLLARS IN THOUSANDS)

	YEARS ENDED DECEMBER 31,			
	1993	1992	1991	
Cash flows from operations: Net income	\$ 8,641 11,779	\$ 6,230 10,323 1,747	7,855	
Changes in assets and liabilities: Receivables	(228)	862 (1,941)	(3,720) 11,095	
Other current assets	(684)	(1,100) 6,666	132 (3,169)	
Net cash provided from operations	16,390	24,022	13,811	

Cash flows from investing activities:

Capital expenditures	,	15,535) (5,886)	((
Net cash (used in) investing activities			(29,361)		
Cash flows from financing activities: Dividends Long-term debt activity (including current portion)		(984)		(950)		(931)
Borrowings	(42,111 38,274) 339	(59 , 985) 311	(16,900 (12,900) 28
Proceeds from the sale of treasury stock Purchase of treasury stock		1,436		(257)		384
Net cash provided from financing activities		4,628		5 , 790		3,481
Net (decrease) increase in cash		(403) 564		451 113		(2,071) 2,184
Cash at end of year	\$	161		564	\$	113
Supplemental disclosure: Interest paid		2 810		2,182	 \$	2,543
Income taxes paid				3,203	\$	82
Conversion of subordinated notes to common stock Additional minimum pension liability recorded as a charge	\$	3,990				
to stockholders' equity	\$	1,030				

See accompanying notes to consolidated financial statements.

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

(1) THE COMPANY

Cambrex Corporation supplies a broad line of pharmaceutical related products, specialty chemicals, fine chemicals and commodity chemical intermediates to a diverse customer base for use in a wide variety of applications.

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its majority owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

Cash Equivalents

Temporary cash investments with a maturity of less than three months are considered cash equivalents.

Financial Instruments

Financial instruments consist principally of accounts receivable. Concentration of credit risk exists inasmuch as the Company sells its products to customers primarily in the chemical and pharmaceutical industries. However, receivables are spread among many customers and are geographically dispersed. No customer represents more than 10% of sales nor receivables.

Inventories

Inventories are stated at the lower of cost, determined on a first-in, first-out basis, or market.

Property, Plant and Equipment

Property, plant and equipment is stated at cost, net of accumulated depreciation. Plant and equipment are depreciated on a straight-line basis over the estimated useful lives for each applicable asset group as follows:

Intangible Assets

Intangible assets are recorded at cost and amortized on a straight-line basis as follows:

Income Taxes

The Company files a consolidated Federal income tax return which includes all domestic subsidiaries.

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

Deferred taxes are recorded based upon differences between the financial statement and tax bases of assets and liabilities, and available tax credit carryforwards.

Effective January 1, 1993, the Company adopted Statement of Financial Accounting Standard No. 109, "Accounting for Income Taxes." Prior to that date, income taxes were accounted for in accordance with the provisions of Accounting Principles Board Opinion No. 11.

Earnings Per Common Share

The calculation of primary earnings per common share is based on the weighted average number of common shares and common share equivalents outstanding during the applicable period. Fully diluted earnings per share assumes conversion of the outstanding convertible subordinated notes and the elimination of the related interest expense, net of tax.

(3) ACQUISITIONS AND DIVESTITURES

(a) On January 31, 1994, the Company purchased substantially all of the assets of Hexcel Corporation's fine chemicals business located in Middlesbrough, England for approximately \$9,500. On March 12, 1993, the Company purchased substantially all of the assets of Viscosity Oil's fiber optic gel business for \$5,886. These transactions were accounted for as purchases and were financed

with the Company's credit agreement. No goodwill resulted from these transactions.

(b) On March 31, 1992, the Company purchased substantially all of the assets of the fine chemicals business of Hexcel Fine Chemicals, now known as Zeeland Chemicals, Inc. (Zeeland), for \$20,251, and the assumption of certain liabilities consisting of a variable rate Industrial Development Revenue Bond in the principal amount of \$4,150, and the remaining payments of a capital lease obligation with a net present value of \$8,214. The transaction was accounted for as a purchase and was financed with the Company's credit agreement. No goodwill resulted from this transaction.

On July 1, 1991, the Company purchased substantially all of the assets of the chemicals business of Solvay Animal Health, Inc., now known as Salsbury Chemicals, Inc. (Salsbury), for \$12,299. The transaction was accounted for as a purchase and was financed by borrowings against the Company's credit agreement. No goodwill resulted from this transaction.

Unaudited pro forma results as if both the Zeeland acquisition and the Salsbury acquisition had occurred at January 1 of each of 1992 and 1991 are presented below. The pro forma financial information is not necessarily indicative of results of operations that would have occurred had the combinations been in effect at the beginning of the periods nor of future results of operations of the combined companies.

	YEARS DECEMBE		_
	 1992 		1991
Net revenues Net income (loss)			
Earnings (loss) per share Primary Fully diluted	\$ 1.35 1.30	\$ \$	(0.17) (0.17)

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

Assets acquired and liabilities assumed are as follows:

	DECEMBER 31,		
	1992	1991	
Receivables Inventories. Other current assets. Property, plant and equipment. Accounts payable and accrued liabilities. Debt assumed. Other noncurrent liabilities.	\$ 4,653 3,845 32 26,348 (306) (12,364) (1,980)	\$ 3,453 9,100 (233) 	
Net assets acquired	\$ 20,228	\$12,320	

DECEMBED 21

The proforma information has not been adjusted for the effect of the fiber optic gel business, acquired in March of 1993, as such amounts cannot be reasonably separated from existing operations and are deemed to be immaterial.

(4) FUTURE IMPACT OF RECENTLY ISSUED ACCOUNTING PRONOUNCEMENT

Statement of Financial Accounting Standard No. 112 "Employers' Accounting for Postemployment Benefits" (SFAS 112) requires the recognition on an accrual basis of all types of postemployment benefits provided to former or inactive employees subsequent to employment but before retirement. The Company currently provides limited benefits in this regard.

The Company plans to adopt SFAS 112 effective January 1, 1994. The net effect upon 1994 pretax operating results is expected to be minimal.

(5) INVENTORIES

Inventories consist of the following:

	DECEMBER 31,		
	1993	1992	
Finished goods	13,878	\$15,055 11,837 1,266	
Total	\$33,730	\$28,158	

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

(6) PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consists of the following:

	DECEMBER 31,		
	1993	1992	
Land Buildings and improvements Machinery and equipment Furniture and fixtures Construction in progress.	\$ 4,349 22,698 100,910 4,361 13,919	\$ 4,349 18,972 93,100 2,908 8,917	
Total	146,237 (56,453)	128,246 (45,745)	
Net	\$ 89,784	\$ 82,501	

Depreciation expense amounted to \$10,735, \$9,349 and \$6,870 for the years ended December 31, 1993, 1992 and 1991, respectively.

(7) INTANGIBLE ASSETS

Components of intangible assets are as follows:

Goodwill. 3,900 3,90 Product technology. 2,126 1,30 Non-compete agreements. 3,052 2,07 Trademarks and other. 5,115 4,05 Total. 19,786 16,92		DECEMBER 31,			1,				
Goodwill. 3,900 3,90 Product technology. 2,126 1,30 Non-compete agreements. 3,052 2,07 Trademarks and other. 5,115 4,05 Total. 19,786 16,92 Accumulated amortization. (12,165) (11,12		19	1993		1993		1993 		1992
Accumulated amortization(12,165) (11,12	Goodwill Product technology Non-compete agreements	3 2 3	3,900 2,126 3,052	\$	5,593 3,900 1,306 2,073 4,055				
Net\$ 7,621 \$ 5,80			,		16,927 11,121)				
	Net	\$ 7	7,621 	\$ 	5,806 				

(8) ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

The components of accounts payable and accrued liabilities are as follows:

	DECEMB	ER 31,
	1993	1992
Accounts payable	3,780	\$11,450 2,589 5,277
Total	\$20,872	\$19,316

(9) INCOME TAXES

Effective January 1, 1993, the Company adopted Statement of Financial Accounting Standard No. 109 (SFAS 109), the effect of which was not material.

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

In summary, SFAS 109 requires the determination of deferred tax assets and liabilities by applying applicable tax rates to the difference between the financial statement and tax bases of assets and liabilities. Additionally, it requires separate balance sheet disclosure of deferred tax assets and liabilities and has different recognition criteria for certain deferred tax assets than Accounting Principles Board Opinion No. 11 (APB 11), the standard under which the Company's financial statements were previously prepared. As permitted under SFAS 109, prior year financial statements have not been restated.

The provision for income taxes consists of the following expenses

	YEARS ENDED DECEMBER 31,			
	1993	1992	1991	
Current: FederalState		\$3,515 569	\$ 390 29	
	3,659	4,084	419	
Deferred: FederalState		120 (136)	(357) (41)	
	1,112	(16)	(398)	
Total	\$4,771	\$4,068 	\$ 21 	

The significant components of the deferred tax expense (benefit) are presented in the schedule below. For 1993, the components of the deferred tax expense (benefit) were computed in accordance with the provisions of SFAS 109. For 1992 and 1991, the components of the deferred income tax expense (benefit) were computed in accordance with the provisions of APB 11.

	YEARS ENDED DECEMBER 31,		
	1993	1992	1991
Depreciation	(453) (79) (123)	\$1,746 (693) (351) (361) (357)	\$ 283 (1,288) 163 444
	\$1,112 	\$ (16) 	\$ (398)

The provision for income taxes differs from the statutory Federal income tax rate of 34% as follows:

	YEARS ENDED DECEMBER 31		31,
	1993	1992 	1991
<pre>Income tax at Federal statutory rate</pre>	\$4,560	\$3,501	\$18
tax benefitsOther	383 (172)	286 281	(8) 11
Provision for income taxes	\$4,771	\$4,068	\$21

CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

The components of deferred tax assets and liabilities as of December 31, 1993 relate to temporary differences and carryforwards as follows:

Deferred tax assets:

Receivables Inventory Prepaid pension expense Other	1,552 (623)
Total	\$ 1,315

Deferred tax liabilities:

Depreciation	\$11,814
Environmental expenses	(3,220)
Alternative minimum tax credits	(2,084)
Research and development credits	(493)
Other	(31)
Total	\$ 5,986

The alternative minimum tax credits totaling \$2,084 are available to offset future Federal income taxes on an indefinite carryforward basis. The research and development credit carryforwards totaling \$493 expire between the years 2001 and 2005.

(10) LONG-TERM DEBT

Long-term debt consists of the following:

	DECEMBER 31,	
	1993	1992
Bank credit facilities(a)	\$36,111 4,150	\$24,500 3,990 7,774 4,150
Subtotal Less: current portion	40,261	40,414
Total	\$36,261	\$39,808

The Company estimates the fair market value of its debt instruments to approximate book value, based on the variable interest rates described in this Note.

(a) On May 10, 1993, the Company amended the Revolving Credit and Term Loan Agreement (Credit Agreement) with NBD Bank, N.A., National Westminster NJ and United Jersey Bank to increase the commitment by \$10,000 bringing the aggregate principal amount to \$65,000.

The new Credit Agreement provides for a term loan in the aggregate principal amount of \$20,000, payable in quarterly payments of \$1,000 beginning in 1994, and a revolving credit facility in the aggregate principal amount of \$45,000 which has a termination date of March 27, 1995. It permits the Company to choose between various interest rate options and to specify the portion of the borrowing to be covered by specific interest rate options. Under the Revolving Credit Agreement, the interest rate options available to the

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

Company are: (1) U.S. prime rate or (2) the London Interbank Offering Rate (LIBOR) plus 1 1/4%. The Term Loan will have the same options plus 1/4%. Additionally, the Company pays an annual commitment fee of between 25/100 of 1% and 15/100 of 1% on the unused portion of the revolving credit facilities. This facility contains various restrictive covenants which, among other matters, require the Company to maintain minimum consolidated net worth levels, as defined, and certain financial ratios. If these covenants are not met, the loan is collateralized by the assets of the Company. The Company met all bank covenants for all four quarters of 1993.

- (b) Pursuant to a note and stock purchase agreement entered into in June 1985, the Company issued \$4,941 of convertible subordinated notes due and payable in four equal annual installments commencing on June 30, 1994. Interest was payable semiannually, at the rate of 9% per annum. The notes, at the holders' option, were convertible to Common Stock at a conversion price of \$15.50 per share, subject to market price and anti-dilution provisions. On September 15, 1993, all existing notes were converted to common stock at the price of \$15.50 per share. No gain or loss resulted from this transaction.
- (c) On November 16, 1993, the Company bought out the capital lease obligation which was assumed as part of the acquisition of Zeeland Chemicals, Inc. for \$7,672. This capital lease obligation required quarterly payments of \$343 through June 1997 and a balloon payment of \$4,555 in July 1997. Such payments were discounted at 10.2% so that the net present value of the obligation as of the date of acquisition equaled the fair market value of the related assets. The debt was replaced with LIBOR borrowings against the Revolving Credit Agreement, at a rate of 4.3/8% as of December 31, 1993. No gain or loss resulted from this transaction.
- (d) A variable rate Industrial Development Revenue Bond in the principal amount of \$4,150 due March 1, 2008 was assumed as part of the purchase of the assets of Zeeland Chemicals, Inc. The interest is payable quarterly while the interest rate is reset monthly by Morgan Stanley based on the current market rate for long-term bonds. During 1993, the interest rate approximated 3%.
 - (e) Aggregate maturities of long-term debt are as follows:

1994	\$ 4,000
1995	20,111
1996	4,000
1997	4,000
1988	4,000
Thereafter	4,150

Total	\$ 40,261

(11) STOCKHOLDERS' EQUITY

The Company has two classes of common shares designated Common Stock and Nonvoting Common Stock. Authorized shares of Common Stock were 20,000,000 at December 31, 1993 and 1992. Authorized shares of Nonvoting Common Stock were 730,746 at December 31, 1993 and 1992.

At December 31, 1993, authorized shares of Common Stock were reserved for issuance as follows:

Stock option plans	
Cambrex savings plan	44,641
Total shares	726,741

Nonvoting Common Stock has equal rights with Common Stock, with the exception of voting power. Nonvoting Common Stock is convertible, share for share, into Common Stock, subject to any legal

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

requirements applicable to holders restricting the extent to which they may own voting stock. In 1991, all 113,182 outstanding shares were converted.

In 1990, Cambrex purchased 1,000,000 shares of its Common Stock as part of a previously announced stock buy back program. These shares were purchased in the open market at an average purchase price of \$12.12 per share. All of the acquired shares are held as Common Stock in treasury, less shares issued to the Cambrex Savings Plan. The Company held 819,049 and 895,494 shares of treasury stock at December 31, 1993 and 1992, respectively.

In 1987, the Company authorized 5,000,000 shares of Series Preferred Stock, par value \$0.10, issuable in series and with rights, powers and preferences as may be fixed by the Board of Directors. At December 31, 1993 and 1992, there was no preferred stock outstanding.

(12) STOCK OPTIONS

On October 24, 1983, the Company's stockholders approved the 1983 Incentive Stock Option Plan ("1983 Plan"), which provides for the grant of options intended to qualify as incentive stock options to management and other key employees of Cambrex. On September 1, 1987 the Company's stockholders approved the 1987 Stock Option Plan ("1987 Plan"), which provides for the granting to key employees both non-qualified stock options and incentive stock options. On May 7, 1990, the Company's stockholders approved the 1989 Senior Executive Stock Option Plan ("1989 Plan"), which provides for the grant of options intended to qualify as additional incentives to the Company's Senior Executive Officers. On May 1, 1992, the Company's stockholders approved the 1992 Stock Option Plan ("1992 Plan"), which provides for the granting to key employees both non-qualified stock options and incentive stock options.

As of December 31, 1993, 233,900 options had been exercised. Shares of Common Stock subject to outstanding options under the Plans were as follows:

	AUTHORIZED FOR ISSUANCE	SUBJECT TO OUTSTANDING OPTIONS
1983 Plan	216,000 200,000 400,000 100,000	51,650 135,450 400,000 69,850
Total shares	916,000	656,950

On July 26, 1990, the Board of Directors approved a management proposal to provide current stock option holders under the 1983 and 1987 Plans the opportunity to exchange their existing stock options for new five year stock options at the rate of two existing option shares for each new option share at a new option price of \$7.375 per share. The options received in the exchange became exercisable on January 26, 1991.

The Company established the 1987 Long-Term Incentive Plan (the "Long-Term Plan"), which provides for the granting of long-term award opportunities to employees. Under the Long-Term Plan, key employees may receive cash, Common Stock, or a combination of cash and Common Stock, measured by the difference between the market value of the stock on the vesting date and the grant date, and the value of cash dividends which would have been paid on the stock covered by the grant. Units granted under this plan become vested three years from the date of issuance. In 1991, 30,000 units were granted. In 1992, the units were exchanged for cash and new options in the 1992 Plan.

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

Information regarding the Company's stock option plans is summarized below:

	NUMBER OF SHARES	OPTION PRICE PER SHARE \$	NUMBER OF SHARES EXERCISABLE
Outstanding at December 31, 1990	537,800 152,000 (6,000) (33,750) 650,050 124,000 (49,550) (30,000)	5.000 16.00 4.750 7.75 4.750 4.750 7.37 4.750 16.00 11.500 18.125 4.750 7.75 5.750	20,000
Outstanding at December 31, 1992 Granted	694,500 14,000 (51,550) 656,950	4.750 18.12 17.875 19.375 4.750 14.00 4.750 19.37	547,833 523,617
3405 canarag at 2000 m201 01, 1990		1.700	323,017

As of January 1, 1992, Cambrex maintains three defined benefit pension plans which cover substantially all employees as follows: (1) The CasChem Hourly Pension Plan (the "CasChem Plan") which covers the union employees of the Bayonne, New Jersey and Carlstadt, New Jersey plants, (2) The Nepera Hourly Pension Plan (the "Nepera Plan") which now covers the union employees at the Harriman, New York plant, and (3) The Cambrex Salaried Pension Plan (the "Cambrex Plan") which covers all other employees.

Benefits for the salaried plan are based on salary and years of service, while hourly plans are based on negotiated benefits and years of service. The Company's policy is to fund pension costs currently to the extent deductible for income tax purposes. Pension plan assets consist primarily of equity and fixed income securities.

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

In accordance with the requirements of Statement of Financial Accounting Standard No. 87 "Employers' Accounting for Pensions" (SFAS 87), the overfunded and underfunded plans are presented separately. The funded status of these plans as of December 31, 1993 and 1992 is as follows:

	DECEMBER 31, 1993		DECEMBER 31, 1992	
	UNDERFUNDED	OVERFUNDED	UNDERFUNDED	OVERFUNDED
Actuarial present value of benefit obligations: Vested benefits Non-vested benefits	\$ (13,798) (984)	\$ (2,146) (214)	\$ (10,843) (771)	\$ (2,162) (260)
Accumulated benefit obligationAdditional benefits based on estimated future salary levels	(14,782)	(2,360)	(11,614)	(2,422)
Projected benefit obligation for service rendered through December 31, 1993 and 1992 Plan assets at fair market value		(2,360) 4,879	(12,506) 11,385	
Funded status	(2,043) 4 (270)	(405)	(1,121) 5 (1,177)	2,210 (507) (207)
experience Additional minimum liability	2,343 (1,030)	(189)	1,861 (296)	(39)
Prepaid pension cost	\$ (996)	\$ 1,731	\$ (728)	\$ 1,457

Assumptions used to develop the 1993 and 1992 net periodic pension expense and the December 31, 1993 and 1992 actuarial present value of projected benefit obligations:

	1993		1992	
	UNDERFUNDED	OVERFUNDED	UNDERFUNDED	OVERFUNDED
Pension Expense: Weighted-average discount rate	8.0%	8.0%	8.0%	8.0%
Expected long-term rate of return on assets Rate of increase in future compensation	8.5%	8.5%	8.5%	8.5%
levels	5.0%	*	5.0%	*

Actuarial Present Value of Projected Benefit				
Obligations:				
Weighted-average discount rate	7.5%	7.5%	8.0%	8.0%
Expected long-term rate of return on assets	8.5%	8.5%	8.5%	8.5%
Rate of increase in future compensation				
levels	5.0%	*	5.0%	*

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

Net pension costs included in operating results amounted to \$713, \$450 and \$418 in 1993, 1992 and 1991, respectively, and were comprised of the following:

	YEARS	ENDED DECEMB	ER 31,
	1993	1992 	1991
Service cost	\$ 843 1,299 (2,131)	\$ 825 1,152 (576)	\$ 574 1,116 (2,725)
SFAS 87 Other items deferred investment gain (loss)	(93) 795 	(171) (780)	(101) 1,554
Net pension cost	\$ 713 	\$ 450	\$ 418

Included in the net periodic pension cost is the amortization of prior service cost over a period of twelve to nineteen years and the amortization of the SFAS 87 transition obligation over a period of ten to twenty years.

Cambrex also makes available to all employees a savings plan as permitted under Sections 401(k) and 401(a) of the Internal Revenue Code. Employee contributions are matched in part by Cambrex. In July 1991, to promote wider holding of its stock among employees, the Company began issuing, from its treasury, Company stock to replace the matching cash contribution in the savings plan. The cost of this plan amounted to \$1,436, \$1,145 and \$682 in 1993, 1992 and 1991, respectively.

(14) OTHER POSTRETIREMENT BENEFITS

Cambrex provides postretirement health and life insurance benefits (postretirement benefits) to all eligible retired employees. Employees who retire at or after age 55 with ten years of service are eligible to participate in the postretirement benefit plans. The Company's responsibility for such premiums for each plan participant is based upon years of service subject to an annual maximum of one thousand dollars. Such plans are self-insured and are not funded.

Effective January 1, 1993, the Company adopted Statement of Financial Accounting Standard No. 106 "Employers' Accounting for Postretirement Benefits Other than Pensions" (SFAS 106). SFAS 106 requires such benefits to be accounted for on an accrual basis. Previously, such costs were expensed as claims were incurred. In connection with the adoption of SFAS 106, the Company has elected to amortize the transition obligation of \$1,853 over twenty years. The net

^{*} Contractually negotiated with union at 4.0% and 3.5% in 1993 and 1992, respectively.

effect upon 1993 pretax operating results, including the amortization of the transition obligation, resulted in a cost of \$301. The Company has recently reviewed its health care benefit plans for retirees and does not anticipate significant increases in the annual expense related to SFAS 106.

The periodic postretirement benefit cost includes the following components:

Service cost of benefits earned	\$ 58
Interest cost on accumulated postretirement benefit obligation	150
Amortization of transition obligation	93
Total periodic postretirement benefit cost	\$ 301

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

Accumulated postretirement benefit obligation:

Retirees Fully eligible plan participants Other active plan participants	32	0
Total obligation Less: Unrecognized net loss Unrecognized transition obligation		9)
Accrued postretirement benefit cost recognized in the balance sheet	\$ 20	0

The discount rate used to determine the accumulated postretirement benefit obligation was 7.5%. The assumed health care cost trend rate used to determine the accumulated postretirement benefit obligation was initially 16%, declining ratably to 6% in 2002 and thereafter. A one-percentage-point increase in the assumed health care cost trend rate would have no effect upon the accumulated postretirement benefit obligation.

The cost of all health and life insurance benefits is recognized as incurred and was approximately \$3,797, \$3,258 and \$3,106 in 1993, 1992 and 1991, respectively. The cost of providing these benefits for the 181, 186 and 162 retirees in 1993, 1992 and 1991, respectively, is not separable from the cost of providing benefits for the 791, 746 and 583 active employees.

(15) OTHER INCOME AND EXPENSE

Other expense in 1992 consisted primarily of a \$553 provision for the potential write-off of an other receivable related to a product manufactured by Cambrex for a specific customer in prior years. The receivable and corresponding reserve were written-off in 1993; \$250 of other income was recorded as a result of payment received from the customer.

There were no individually significant components in other expense in 1993.

Other income in 1991 consisted primarily of \$2,758 which represented the elimination of the remaining balance of a \$3,400 accrual previously established in connection with the sale of certain product lines in the first quarter of

1990. That accrual represented anticipated costs associated with the transaction. During 1991, it was determined that no additional costs would be incurred in connection with that matter and, therefore, the elimination of the remaining accrual was reflected in the 1991 income statement.

(16) FOREIGN OPERATIONS AND EXPORT SALES

In 1987, the Company organized Cambrex Ltd., a wholly owned subsidiary, to act as parent company for two foreign subsidiaries, CasChem, Ltd. and Nepera, Ltd., which were also established in 1987. These companies are incorporated in the United Kingdom and conduct certain European sales and marketing activities of Cambrex.

Export sales in 1993, 1992 and 1991 amounted to \$37,296, \$44,536 and \$37,425, respectively. No country, in any of the given years, represents more than 10% of total revenues.

(17) COMMITMENTS

In conjunction with the acquisition of Zeeland Chemicals, Inc., the Company assumed the remaining payments of a capital lease obligation for equipment, which required quarterly payments through and a balloon payment in 1997. The related capitalized asset of \$8,214 is being depreciated over ten years, and accumulated

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

depreciation amounted to \$1,410 at December 31, 1993. In November of 1993, the Company paid \$7,672 to buy out the lease obligation. The Company currently has no significant capital lease obligations.

The Company has operating leases expiring on various dates through the year 2013. The leases are primarily for office and laboratory equipment and vehicles. At December 31, 1993, future minimum commitments under operating lease arrangements were as follows:

Net minimum commitments	\$3,225
1998 and thereafter	951
1997	332
1996	506
1995	619
1994	\$ 817
Year ended December 31:	

Total operating lease expense was \$872, \$1,097 and \$947 for the years ended December 31, 1993, 1992 and 1991, respectively.

The Company has three letters of credit outstanding aggregating \$578 as of December 31, 1993. The letters of credit were issued in connection with various administrative or environmental activities. During 1993, the Company was no longer required to maintain the \$1,500 letter of credit held in 1992 for the New Jersey Department of Environmental Protection and Energy in connection with environmental cleanup at the Cosan site. This requirement was fulfilled through a corporate guarantee of Cosan's Environmental Conservation and Recovery Act

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(18) CONTINGENCIES

Contingencies exist for Cambrex and certain of its subsidiaries because of legal and administrative proceedings arising out of the normal course of business. Such contingencies include environmental proceedings directly and indirectly against the Company or its subsidiaries as well as matters internally identified by the Company. The resolution of such matters often spans several years and frequently involves regulatory oversight and/or adjudication. Additionally, many remediation requirements are not fixed and are likely to be affected by future technological, site, and regulatory developments. Consequently, the ultimate extent of liabilities with respect to such matters as well as the timing of cash disbursements cannot be determined with certainty. However, management is of the opinion that while the ultimate liability resulting from these matters may have a material effect upon the results of operations in any given year, they will not have a material adverse effect upon the Company's financial position.

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

The following table exclusively addresses matters wherein the related liabilities are considered estimable. It summarizes the estimated range of the Company's share of costs associated with such matters, the related accruals, and activity associated with those accruals. Such ranges and accruals have not been reduced for recoveries, if any, under insurance policies or from third parties due to the numerous uncertainties associated with such claims. The changes in the estimated ranges from 1992 to 1993 represent revisions to estimates and the addition of matters that were quantified for the first time during 1993. The related accruals represent management's assessment of the aggregate liability associated with estimable matters.

	DECEMBER 31,	
	1993	
Estimated range of the Company's share of costs associated with estimable matters:		
Minimum	\$ 7,085	\$ 6,107
Maximum	\$14,835	\$14,705
Accrual and related activity:		
Balance, beginning of year	\$ 7,388 1,320	\$ 3 , 868
Additions: Income statement charges Estimated liability recorded in connection with acquisition	1,029	1,747
activity net of related deferred tax asset of \$1,320 Deductions for expenditures	 (679)	1,980 (207)
Balance, end of year	\$ 9,058	\$ 7,388
Classification of year end accrual:		
Current Non-current	\$ 310 8,748	\$ 800 6,588
	\$ 9,058	\$ 7,388

DECEMBED 31

- -----

* Effective January 1, 1993, the Company adopted Statement of Financial Accounting Standard #109, "Accounting for Income Taxes." At that date and in accordance with the provisions of that Statement, a deferred tax asset of \$1,320 previously netted against this accrual was reclassified to non-current assets.

During 1991, income statement charges for additions to the accrual for environmental contingencies aggregated \$3,190.

Significant matters wherein the related liability or range of liability is estimable, are summarized as follows:

(a) Nepera, Inc. (Nepera) was named in 1987 as a Potentially Responsible Party (PRP) along with certain prior owners of the Maybrook Site in Hamptonburgh, New York by the United States Environmental Protection Agency (EPA) in connection with the disposition, under appropriate permits, of wastewater at that site prior to Cambrex's acquisition of Nepera in 1986. The Hamptonburgh site is on the EPA's National Priorities List for remedial work and clean-up. However, to date the EPA has entrusted the management of the remediation effort to the New York State Department of Environmental Conservation (DEC). Although the periods of ownership of the site and the extent of its use for wastewater disposal are well established, the PRP's have not been able to agree upon an allocation method for future remediation costs.

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

During 1991, the DEC, through the use of a computer model, developed an estimated cost to remediate the Hamptonburgh site and proposed an allocation method which considered the number of years each named party owned the site and the number of years each party used the site for wastewater disposal. Under that proposal, Nepera's suggested liability aggregated \$2,600 and an expense was recorded in the same amount.

During 1992, the Company received a draft Remedial Investigation/Feasibility Study (RI/FS) report which enumerated several remediation alternatives and submitted the Remedial Investigation portion to the DEC for review. Consequently, although this RI/FS has not been approved by the DEC, the Company utilized it to revise the estimated liability for this matter included in the accrual for environmental contingencies. This estimate considers the probability of cost sharing with prior owners of the site.

During 1993, the DEC requested the performance of additional site investigation prior to reviewing the Feasibility Study portion of the report. The Company prepared a plan for such additional site investigation and submitted it for review.

(b) Nepera was named in 1987 as a responsible party along with certain prior owners of Nepera's Harriman, New York production facility by the DEC in connection with contamination at that site. The Company believes that any remediation to be conducted at that site is primarily related to contamination attributable to material handling and disposal practices, including drum burial at the site, which occurred prior to Cambrex's acquisition of Nepera in 1986.

During 1991, the Company, with the agreement of the DEC, began an interim remedial measure which involves the pumping and treatment of groundwater to mitigate the possibility of contamination progressing beyond the Harriman site

boundaries. This interim remedial measure continued throughout 1993.

During 1992, the Company received a draft RI/FS report which enumerated several remediation alternatives and submitted the Remedial Investigation portion to the DEC for review. Consequently, although this RI/FS has not been approved by the DEC, the Company utilized it to develop an estimated liability for this matter and included it in the accrual for environmental contingencies. This estimate considers the probability of cost sharing with prior owners of the site.

During 1993, the Company has not received from the DEC any commentary on the Remedial Investigation portion of the report.

(c) CasChem, Inc. (CasChem) was subject to an investigation in 1990 by agents of the EPA and the Federal Bureau of Investigation pursuant to a search warrant indicating an interest in the handling, storage, and disposal of hazardous wastes. Various records were taken and a number of materials were sampled.

During 1992, the United States Attorney's Office (USAO) contacted the Company and indicated that it believes there were violations of the Resource Conservation and Recovery Act at the site.

During 1993, the Company was served with a subpoena requiring submission of additional documents relating to the site's activities. Discussions with the USAO to resolve this matter are ongoing.

(d) Cosan, Inc. (Cosan) entered into an Administrative Consent Order in 1985 with the New Jersey Department of Environmental Protection and Energy (NJDEPE) under New Jersey's Environmental Conservation and Recovery Act (ECRA) in order to consummate the sale of the controlling interest in Cosan to the Company. Through that action, Cosan became required to determine whether its facility located in Carlstadt, New Jersey was contaminated by hazardous materials and, if appropriate, effect a cleanup.

During 1992, based upon the results of an evaluation of the site, the Company proposed the installation of a groundwater recovery system to remove contaminates from the soil. Presently, the Company is awaiting the NJDEPE's approval of that proposal.

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CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

- (e) As more fully described in Note #3, in 1992 the Company acquired substantially all of the assets of the fine chemicals business of Hexcel Fine Chemicals, now known as Zeeland Chemicals, Inc. In connection with that transaction, the Company established an accrual of \$3,300 for environmental conditions existing as of the date of the acquisition.
- (f) Cosan received notice in 1990 of a proposed NJDEPE administrative fine of \$2,308 relating to allegedly exceeding permit levels for discharges into a local sewerage treatment plant during the 1980's. The Company contested the proposed fine stating that the Company was installing a modern treatment plant to meet effluent limits in a new permit and that the Company fully advised the NJDEPE of all activities at the time.

During 1993, the Company agreed to a settlement consisting of a payment of \$650. Such settlement did not constitute any admission of fact or acknowledgement of any fault or liability on the part of the Company. The payment was charged to the accrual for contingent liabilities.

Those matters wherein the related liability is not estimable and no amounts

are included in the accrual for environmental contingencies are summarized as follows:

(a) Nepera has been named as a PRP along with approximately 130 other companies by the EPA in connection with the SCP Corporation (SCP) site in Carlstadt, New Jersey. The SCP site is on the EPA's National Priorities List for remedial work and cleanup. SCP disposed of process wastewater and minor amounts of other material for Nepera during the 1970's.

The EPA has directed an Interim Remedial Measure for this site consisting of the construction of slurry walls and a pump and treat facility. Presently, there are no reliable remediation cost estimates for this site nor has a proportionate allocation of responsibility been established. However, the Company's alleged responsibility may be relatively large in relation to other parties. The Company is contesting the proposed basis for the allocation of responsibility for this site, and believes it has grounds to, and will, oppose any efforts to charge it with excessive responsibility. Therefore, the ultimate extent of liability, if any, with respect to this matter cannot be estimated at this time.

(b) Cosan was named in 1992 as a defendant in a suit filed by the owners of a manufacturing site in Clifton, New Jersey that had been owned and operated by Cosan from 1968 to 1979. Through this action, the plaintiffs allege Cosan contributed to the contamination at the site and seek to compel the Company to contribute toward present and future costs of remediation of the site under ECRA. However, the magnitude of those costs and Cosan's alleged responsibilities have not been specified. Presently, the matter is in discovery.

The Company is party to a number of other proceedings. Management is of the opinion that the ultimate liability resulting from those proceedings will not have a material adverse effect upon the Company's results of operations nor its financial position.

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CAMBREX CORPORATION

SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED) (IN THOUSANDS, EXCEPT PER SHARE DATA)

	1ST QUARTER	2ND QUARTER	3RD QUARTER	4TH QUARTER	YEAR
1993					
Net revenues	\$47,648	\$52 , 779	\$48,065	\$48,711	\$197,203
Gross profit	11,919	14,210	13,411	12,238	51,778
Net income	1,794	2,427	2,194	2,226	8,641
Earnings per share: (1)					
Primary	\$ 0.35	\$ 0.47	\$ 0.42	\$ 0.40	\$ 1.64
Fully diluted	\$ 0.34	\$ 0.45	\$ 0.41	\$ 0.40	\$ 1.60
Average shares:					
Primary	5,169	5,191	5,273	5,498	5,282
Fully diluted	5,486	5,466	5,482	5,502	5,484
1992					
Net revenues	\$40,657	\$49,192	\$46,854	\$42,749	\$179,452
Gross profit	9,842	12,247	13,025	10,922	46,036
Net income	1,304	1,709	2,092	1,125	6,230
Earnings per share: (1)					
Primary	\$ 0.27	\$ 0.35	\$ 0.43	\$ 0.23	\$ 1.27
Fully diluted	\$ 0.27	\$ 0.34	\$ 0.41	\$ 0.22	\$ 1.23
Average shares:					
Primary	4,808	4,860	4,911	4,958	4,888
Fully diluted	5,074	5,190	5,266	5,314	5,242

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(1) Earnings per share calculations for each of the quarters are based on the weighted average number of shares outstanding for each period, as such, the sum of the quarters may not necessarily equal the earnings per share amount for the year.

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ITEM 9 CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

The registrant changed the accounting firm engaged as the principal accountant to audit the registrant's financial statements.

The former accountant, KPMG Peat Marwick was dismissed by the registrant on March 19, 1992. The principal accountant's report on the financial statements for the period up to December 31, 1991 did not contain any adverse opinion or disclaimer of opinion and was not qualified or modified in any manner. The decision to change accountants was approved by the Board of Directors of the registrant, in accordance with the recommendation of the Audit Committee. During the periods up to December 31, 1991 and any subsequent interim period preceding the dismissal of the former accountant there were no disagreements with the former accountant on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure, which would have caused the former accountant to make reference to the subject matter of the disagreement in connection with its report.

The registrant engaged Coopers and Lybrand as the principal accountant on March 19, 1992.

PART III

- ITEM 10 DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT.
- ITEM 11 EXECUTIVE COMPENSATION.
- ITEM 12 SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.
- ITEM 13 CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

The information called for by Part III is hereby incorporated by reference to the information set forth under the captions "Principal Stockholders," "Board of Directors," "Election of Directors," and "Executive Compensation" in the Registrant's definitive proxy statement for the 1994 Annual Meeting of Stockholders, which meeting involves the election of directors, which definitive proxy statement is being filed with the Securities and Exchange Commission pursuant to Regulation 14A.

In addition, information concerning the registrant's executive officers has been included in Part I above under the caption "Executive Officers of the Registrant."

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PART IV

- ITEM 14 EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K.
- (a) 1. The following consolidated financial statements of the Company are filed as part of this report:

Independent Accountants' Reports	20
Consolidated Balance Sheets as of December 31, 1993 and 1992	22
1992 and 1991	23
December 31, 1993, 1992 and 1991	2 4
1993, 1992 and 1991	25
Notes to Consolidated Financial Statements	26
December 31, 1993 and 1992	42

(a) 2.(i) The following schedules to the consolidated financial statements of the Company as filed herein and the Report of Independent Certified Public Accountants on Schedules are filed as part of this report.

	PAGE NUMBER (IN THIS REPORT)
<pre>Independent Accountants' Reports (included in the accountants' reports on the registrant's consolidated financial statements)</pre>	20
Schedule V Property, Plant and Equipment	45
Property, Plant and Equipment	4 6
Schedule VIII Valuation and Qualifying Accounts	47
Schedule X Supplementary Income Statement Information	48

All other schedules are omitted because they are not applicable or not required or because the required information is included in the consolidated financial statements of the Company or the notes thereto.

- (ii) Separate financial statements of Cosan Canada, Ltd., which is 42.5% owned by the Company, have been omitted as neither the assets nor income from continuing operations before taxes of Cosan Canada, Ltd. exceeds 20 percent of the Company's related consolidated totals.
- (a) 3. The exhibits filed in this report are listed in the Exhibit Index on page 50.

The registrant agrees, upon request of the Securities and Exchange Commission, to file as an exhibit each instrument defining the rights of holders of long-term debt of the registrant and its consolidated subsidiaries which has not been filed for the reason that the total amount of securities authorized thereunder does not exceed 10% of the total assets of the registrant and its subsidiaries on a consolidated basis.

(b) Reports on Form 8-K

The registrant did not file any reports on Form 8-K during the last quarter of the year ended December 31, 1993.

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SCHEDULE V

CAMBREX CORPORATION

	COLUMN B	COLUMN C		COLUMN	I E	COLUMN F
COLUMN A	BALANCE AT	ADDITIONS	COLUMN D	TRANSFERS	OTHER CHANGES	BALANCE AT END OF
	OF YEAR	AT COST	RETIREMENTS	ACCOUNTS		YEAR
Year Ended December 31, 1993:						
Land	\$ 4,349	\$	\$	\$	\$	\$ 4,349
Buildings and Improvements	18,972			3,713	13	22,698
Machinery and Equipment	93,100		(255)	5,619	2,446	100,910
Furniture and Fixtures	2,908			1,453		4,361
Construction in Progress	8,917	15,835	(48)	(10,785)		13,919
Year Ended December 31, 1992:						
Land	2,985				1,364	4,349
Buildings and Improvements	16,227	50		416	2,279	18,972
Machinery and Equipment	64,685	1,060		5,325	22,030	93,100
Furniture and Fixtures	2,332	169		207	200	2,908
Construction in Progress	6,535	7,853		(5,947)	476	8,917
Year Ended December 31, 1991:						
Land	2,839				146	2,985
Buildings and Improvements	15,249			646	332	16,227
Machinery and Equipment	52,485	112	(5)	3,810	8,283	64,685
Furniture and Fixtures	1,624	81		309	318	2,332
Construction in Progress	4,425	6,855		(4,766)	21	6,535

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(1) Amounts included in 1993, 1992 and 1991 represent the cost of tangible assets acquired in business combinations accounted for as purchases. Other changes to machinery and equipment in 1992 include equipment of \$8,214 acquired through the assumption of a capital lease obligation.

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SCHEDULE VI

CAMBREX CORPORATION

ACCUMULATED DEPRECIATION, DEPLETION AND AMORTIZATION
OF PROPERTY, PLANT AND EQUIPMENT
FOR THE YEARS ENDED DECEMBER 31, 1993, 1992 AND 1991
(DOLLARS IN THOUSANDS)

	COLUMN B	COLUMN C ADDITIONS		COLUMN E	COLUMN F
COLUMN A	BALANCE AT - BEGINNING	CHARGED TO COST AND	COLUMN D	OTHER CHANGES	BALANCE AT END OF
	OF YEAR	EXPENSES	RETIREMENTS	(1)	YEAR
Year Ended December 31, 1993:					
Buildings and Improvements	\$ 6,497	\$1,254	\$	\$	\$ 7,751
Machinery and Equipment	37,544	8,847	(27)		46,364
Furniture and Fixtures	1,704	634			2,338
Year Ended December 31, 1992:					
Buildings and Improvements	5,417	1,080			6,497
Machinery and Equipment	29,823	7,721			37,544
Furniture and Fixtures	1,156	548			1,704
Year Ended December 31, 1991:					
Buildings and Improvements	4,458	959			5,417
Machinery and Equipment	23,741	5,651	(1)	432	29,823
Furniture and Fixtures	897	259			1,156

^{(1) 1991} changes represent depreciation expense which was applied against an accrual for probable costs.

VALUATION AND QUALIFYING ACCOUNTS FOR THE YEARS ENDED DECEMBER 31, 1993, 1992 AND 1991 (DOLLARS IN THOUSANDS)

COLUMN C ADDITIONS

	COLUMN B	ADD.	TTIONS		COLUMN E
COLUMN A	BALANCE	CHARGED TO COST	CHARGED TO	COLUMN D	BALANCE
CLASSIFICATION		AND EXPENSES	OTHER ACCOUNTS	DEDUCTIONS	END OF YEAR
Year Ended December 31, 1993: Doubtful trade receivables and					
returns and allowances	\$ 607	\$ 120	\$	\$ 372	\$ 355
Doubtful other receivables	553			553	
Inventory and obsolescence losses	2,579	103		1,165	1,517
Year Ended December 31, 1992: Doubtful trade receivables and					
returns and allowances	440	183		16	607
Doubtful other receivables		553			553
Inventory and obsolescence losses	3,036	1,073		1,530	2,579
Year Ended December 31, 1991:	•	•		,	,
Doubtful trade receivables and	F 0 0			1.05	4.4.0
returns and allowances		15		165	440
Inventory and obsolescence losses	1,796	4,220		2,980	3,036

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SCHEDULE X

CAMBREX CORPORATION

SUPPLEMENTARY INCOME STATEMENT INFORMATION FOR THE YEARS ENDED DECEMBER 31, 1993, 1992 AND 1991 (DOLLARS IN THOUSANDS)

COLUMN A	COLUMN B
	CHARGED TO COSTS AND EXPENSES
Year Ended December 31, 1993: Maintenance and repairs	\$4,237
Year Ended December 31, 1992: Maintenance and repairs	5,295
Year Ended December 31, 1991: Maintenance and repairs	2,808

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

By /s/ CYRIL C. BALDWIN, JR. Cryil C. Baldwin, Jr. Chairman of the Board and Chief Executive Officer

Date: March 21, 1994

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

	SIGNATURE	TITLE	DATE
 /s/	CYRIL C. BALDWIN, JR. Cyril C. Baldwin, Jr.	Chairman of the Board and Chief Executive Officer and Director	
/s/	PETER TRACEY Peter Tracey	Vice President-Finance, Principal Financial Officer and Principal Accounting Officer	
/s/	FRANCIS X. DWYER* Francis X. Dwyer	Director	
/s/	ROBERT W. LEAR* Robert W. Lear	Director	
/s/	EDWIN A. GEE* Edwin A. Gee	Director	
/s/	ROBERT LEBUHN* Robert LeBuhn	Director	Manah 21 1004
/s/	GEORGE J. W. GOODMAN* George J. W. Goodman	Director	March 21, 1994
/s/	JAMES A. MACK* James A. Mack	Director	
/s/	ILAN KAUFTHAL* Ilan Kaufthal	Director	
/s/	DEAN P. PHYPERS* Dean P. Phypers	Director	
/s/	ARTHUR I. MENDOLIA* Arthur I. Mendolia	Director	
*By	/s/ CYRIL C. BALDWIN, JR. Cyril C. Baldwin, Jr. Attorney-in-Fact		

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CAMBREX CORPORATION

ANNUAL REPORT ON FORM 10-K FOR THE YEAR ENDED DECEMBER 31, 1992

EXHIBIT INDEX

_		
	NO.	DESCRIPTION
	EXHIBIT	

3.1	Restated Certificate of Incorporation of Registrant (A) Exhibit
	3(a).
3.2	By Laws of Registrant. (F) Exhibit 4.2.
4.1	Form of Certificate for shares of Common Stock of Registrant. (A)
	Exhibit 4(a).
4.2	Article Fourth of the Restated Certificate of Incorporation.
	(A) Exhibit 4(b).
4.3	Revolving Credit and Term Loan Agreement dated September 29, 1987 by
	and among the registrant, Midlantic National Bank and Irving Trust
	Company (now The Bank of New York). (B) Exhibit 4.1.
4.3.1	Amendment No. 1 dated June 5, 1989 to the Revolving Credit and Term
	Loan Agreement dated September 29, 1987, by and among the registrant,
	Midlantic National Bank and Irving Trust Company (now The Bank of New
	York). (D) Exhibit 4.1(a).
4.3.2	Amendment No. 2 dated March 30, 1990 to the Revolving Credit and Term
	Loan Agreement dated September 29, 1987, by and among the registrant,
	Midlantic National Bank and Irving Trust Company (now The Bank of New
	York). (E) Exhibit 4.1(b).
4.3.3	Amendment No. 3 dated March 26, 1991 to the Revolving Credit and Term
	Loan Agreement dated September 29, 1987, by and among the registrant,
	Midlantic National Bank and Irving Trust Company (now the Bank of New
	York). (G).
4.3.4	Amendment No. 4 dated June 28, 1991 to the Revolving Credit and Term
	Loan Agreement dated September 29, 1987 by and among the registrant,
	Midlantic National Bank, and NBD Bank, N.A. (H).
4.4	Revolving Credit and Term Loan Agreement dated March 27, 1992 by and
	among the registrant, NBD Bank, N.A., National Westminster NJ, and
	United Jersey Bank (K).
10.1	Purchase Agreement dated July 11, 1986, as amended, between the
10.0	registrant and ASAG, Inc. (A) Exhibit 10(r).
10.2	Asset Purchase Agreement dated as of June 5, 1989 between Whittaker Corporation and the registrant. (D) Exhibit 10(a).
10.3	Asset Purchase Agreement dated as of July 1, 1991 between Solvay
10.5	Animal Health, Inc. and the registrant. (H).
10.4	Asset Purchase Agreement dated as of March 31, 1992 between Hexcel
10.4	Corporation and the registrant. (K).
10.10	Annual Incentive Compensation Plan for Corporate Executives dated
10.10	January 26, 1989. (G).
10.11	Management Incentive Compensation Plan for Corporate Executives dated
10.11	January 1, 1990. (G).
10.12	1983 Incentive Stock Option Plan, as amended. (C).
10.13	1987 Long-term Incentive Plan. (A) Exhibit (g).
10.13	1987 Stock Option Plan. (C).
10.15	1989 Senior Executive Stock Option Plan. (E) Exhibit 10.C.
10.21	Agreement dated September 27, 1990 between the registrant and Cyril
	C. Baldwin, Jr. (G).

EXHIBIT NO.	DESCRIPTION
10.25	Form of Employment Agreement between the registrant and its executive officers named in the Revised Schedule of Parties thereto. (E) Exhibit 10.A.
10.26	Revised Schedule of Parties to Employment Agreement (exhibit 10.25 hereto). (I).
10.27	Employment Agreement dated as of January 3, 1990 between the registrant and James A. Mack. (E) Exhibit 10.B.
10.28	Employment Agreement dated as of September 28, 1990 between the registrant and Peter Tracey. (G).
10.40	Registration Rights Agreement dated as of June 6, 1985 between the registrant and the purchasers of its Class D Convertible Preferred stock and 9% Convertible Subordinated Notes due 1997. (A) Exhibit 10(m).
10.41	Administrative Consent Order dated September 16, 1985 of the New Jersey Department of Environmental Protection to Cosan Chemical Corporation. (A) Exhibit 10(g).
10.50	Manufacturing Agreement dated as of July 1, 1991 between the registrant and A.L. Laboratories, Inc. (I).
11	Statement re computation of earnings per share. (L).
16	Change in Registrant's Certifying Accountant. (J).
22	Subsidiaries of registrant. (L).
24.1	Consent of KPMG Peat Marwick to the incorporation by reference of its

- report herein in Registration Statement Nos. 33-21374 and 33-37791 on Form S-8 of the registrant. (L).
- 24.2 -- Consent of Coopers & Lybrand to the incorporation by reference of its report herein in Registration Statement Nos. 33-21374 and 33-37791 on Form S-8 of the registrant. (L).
- 25 -- Powers of Attorney to sign this report. (L).

- -----

- (A) Incorporated by reference to the indicated Exhibit to registrant's Registration Statement on Form S-1 (Registration No. 33-16419).
- (B) Incorporated by reference to the indicated Exhibit to registrant's Annual Report on Form 10-K for 1987.
- (C) Incorporated by reference to registrant's Registration Statement on Form S-8 (Registration No. 33-21374) and Amendment No. 1.
- (D) Incorporated by reference to registrant's Annual Report on Form 10-K dated June 5, 1989.
- (E) Incorporated by reference to the indicated Exhibit to registrant's Annual Report on Form 10-K for 1989.
- (F) Incorporated by reference to the indicated Exhibit to registrant's Registration Statement on Form S-8 (Registration No. 33-37791).
- (G) Incorporated by reference to registrant's Annual Report on Form 10-K for 1990.
- (H) Incorporated by reference to registrant's Current Report on Form 8-K dated July 1, 1991.
- (I) Incorporated by reference to the registrant's Annual Report on Form 10-K for 1991.
- (J) Incorporated by reference to the registrant's Current Report on Form 8-K dated March 19, 1992 and Amendments No. 1 and No. 2 to its Current Report.
- (K) Incorporated by reference to the registrant's Current Report on Form 8-K dated April 10, 1992 and Amendment No. 1 to its Current Report.
- (L) Filed herewith.

CAMBREX CORPORATION AND SUBSIDIARIES

EXHIBIT 11

COMPUTATION OF EARNINGS PER SHARE (IN THOUSANDS, EXCEPT PER SHARE DATA)

	YEARS ENDED DECEMBER 31,						
	1993	1992	1991(1)	1990(1)	1989	1988	1987
<pre>Income applicable to common shares: Income (loss) from continuing operations Deduct: Preferred stock:</pre>	\$8,641	\$6,230	\$ 31	\$(5,075)	\$3,061	\$7,035	\$5,897
Class A dividends							(247)
Primary earnings	8,641	6,230	31	(5,075)	3,061	7,035	5,650
notes (Net of taxes) Notes issued June 11, 1985 Notes issued October 3, 1985	71 43	136 81	 		144	149 91	146
Fully diluted earnings (loss)		\$6,447	\$ 31	\$(5,075)	\$3,292	\$7,275	\$5,884
Gain from discontinued operations	\$ 	\$	\$ 	\$	\$	\$ 	\$2,060
Weighted average number of common shares and common share equivalents outstanding during the year:							
Common stock. Nonvoting Common stock. Preferred stock Class B. Preferred stock Class C. Preferred stock Class D. Stock options.	4,961 321	4,753 135	4,655 49	4,705 113 	5,441 113 76	5,165 331 115	1,918 151 528 253 952 97
Shares outstanding primary Notes issued June 11, 1985 Notes issued October 3, 1985 Additional stock options	5,282 122 73 7	4,888 198 120 36	4,704	4,818	5,630 169 101	5,611 166 100	3,899 185 111 4
Shares outstanding							
fully diluted 5,484 5,242	4,738	4,818		5,877	4,199		
Fully diluted earnings (loss) per common share(2)	\$ 1.60	\$ 1.23	\$ 0.01	\$ (1.05)	\$ 0.54	\$ 1.24	\$ 1.89

(1) The convertible subordinated notes and the related interest, net of income taxes, had an anti-dilutive effect on earnings per share for the years ended December 31, 1991 and 1990 and are, therefore, excluded from the computation.

(2) This calculation is submitted in accordance with Regulation S-K item 601(b)(11) although not required by footnote 2 to paragraph 14 of APB Opinion No. 15 because it results in dilution of less than 3%.

EXHIBIT 22

SUBSIDIARIES OF REGISTRANT

SUBSIDIARY STATE OF INCORPORATION

CasChem, Inc.
Cosan Chemical Corp.
Nepera, Inc.
The Humphrey Chemical Co., Inc.
Salsbury Chemicals, Inc.
Zeeland Chemicals, Inc.

Delaware
New Jersey
New York
Delaware
Iowa
Michigan

EXHIBIT 24.1

ACCOUNTANTS' CONSENT

The Stockholders and Board of Directors Cambrex Corporation:

We consent to incorporation by reference in the Registration Statements Nos. 33-21374 and 33-37791 on Form S-8 of Cambrex Corporation of our report dated January 28, 1992, relating to the consolidated income statement, statements of stockholders' equity, and cash flows and related schedules of Cambrex Corporation and Subsidiaries for the year ended December 31, 1991, which report appears in the December 31, 1993 Annual Report on Form 10-K of Cambrex Corporation.

KPMG Peat Marwick

New York, New York March 16, 1994

EXHIBIT 24.2

ACCOUNTANTS' CONSENT

Cambrex Corporation:

We consent to the incorporation by reference in the registration statement of Cambrex Corporation on Form S-8 (File No. 33-21374 and 33-37791) of our report dated January 19, 1994, (except for Note 3, the date of which is January 31, 1994) on our audits of the consolidated financial statements and financial statement schedules of Cambrex Corporation as of December 31, 1993 and 1992 for the years then ended, which report is included in this Annual Report on Form 10-K.

COOPERS & LYBRAND

Parsippany, New Jersey March 21, 1994

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, that each officer and director of Cambrex Corporation, a Delaware corporation, whose signature appears below constitutes and appoints Cyril C. Baldwin, Jr., James A. Mack and Peter Tracey, and each of them, his true and lawful Attorney-in-fact and agent, with full power of substitution and resubstitution, for him and in his name, place and stead, in any and all capacities, to sign any and all Annual Reports on Form 10-K which said Cambrex Corporation may be required to file pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 and any and all amendments thereto and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto to said attorneys-in-fact and agent full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents or their substitutes may lawfully do or cause to be done by virtue hereof.

IN WITNESS WHEREOF, each of the undersigned has executed this instrument as of the $24 \, \text{th}$ day of January, 1994.

CYRIL C. BALDWIN, JR.
Cyril C. Baldwin, Jr.
Chief Executive Officer and Director
(Principal Executive Officer)

Peter Tracey Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)

FRANCIS X. DWYER Francis X. Dwyer Director

EDWIN A. GEE Edwin A. Gee Director

GEORGE J.W. GOODMAN George J.W. Goodman Director ILAN KAUFTHAL Ilan Kaufthal Director

ROBERT W. LEAR Robert W. Lear Director

ROBERT LEBUHN Robert LeBuhn Director

JAMES A. MACK James A. Mack Director

ARTHUR I. MENDOLIA Arthur I. Mendolia Director

DEAN P. PHYPERS Dean P. Phypers Director