# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE [X] SECURITIES EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED DECEMBER 31, 2003

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE [ ] SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM

COMMISSION FILE NUMBER 1-10638

CAMBREX CORPORATION (EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE

22-2476135

(STATE OR OTHER JURISDICTION

OF

INCORPORATION OR ORGANIZATION) ONE MEADOWLANDS PLAZA, EAST RUTHERFORD, NEW JERSEY (ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

(I.R.S. EMPLOYER IDENTIFICATION NO.) 07073 (ZIP CODE)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (201)-804-3000 SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT:

TITLE OF EACH CLASS

NAME OF EACH EXCHANGE ON WHICH REGISTERED

COMMON STOCK, \$.10 PAR VALUE

NEW YORK STOCK EXCHANGE

(SECURITIES REGISTERED PURSUANT TO SECTION 12 (g) OF THE ACT: NONE)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule 12b-2). Yes [X] No

The aggregate market value of the voting stock held by non-affiliates of the registrant was approximately \$579,540,125 as of June 30, 2003.

### APPLICABLE ONLY TO CORPORATE REGISTRANTS

As of February 29, 2004, there were 26,093,242 shares outstanding of the registrant's Common Stock, \$.10 par value.

### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's definitive Proxy Statement for the 2004 Annual Meeting are incorporated by reference into Part III of this report.

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PART I

ITEM 1 BUSINESS.

GENERAL

Cambrex Corporation (the "Company" or "Cambrex"), a Delaware corporation, began business in December 1981. Cambrex is a life sciences company dedicated to providing essential products and services to accelerate drug discovery, development and manufacturing processes for human therapeutics. The Company primarily supplies its products and services worldwide to pharmaceutical and Biopharmaceutical companies, generic drug companies, biotech companies and research organizations. In the fourth quarter, 2003 the Company began reporting results in three segments: Human Health, (formerly Human Health and All Other segments), Bioproducts and Biopharma (previously combined as BioSciences segment). Each of these segments includes various product categories. The Company's overall strategy is to focus on niche markets that have global opportunities, build on strong customer relationships to enhance its new products pipeline, and support state-of-the-art technology, while being an industry leader in regulatory compliance, environmental, health and safety performance, and service.

The Company uses a consistent business approach in each of its segments:

- 1. Niche market focus: The Company participates in niche markets requiring significant technical expertise.
- 2. Market leadership: The Company secures leading market positions through its proprietary technologies and specialized capabilities.
- 3. Margin expansion: The Company reviews product and service profitability on a continuing basis to eliminate those not meeting operating profit goals and replaces them with products and services that can generate higher financial returns.

The Company has a number of key strategic initiatives:

- 1. Introduce new innovative products to drive organic growth through continued investment in research and new product development.
- 2. Drive growth in strategic business segments through the prudent acquisition of product lines, technologies, and capabilities to enhance the Company's position in its niche markets.
- 3. Maintain its commitment to continuous improvement and cost reduction to improve productivity, efficiencies and service levels.
- 4. Leverage its broad capabilities and reputation across the life sciences market segments in which they participate.
- 5. Introduce or acquire new products and services that bring the Company closer to the patient and increase revenues from testing services.

Effective January 1, 2002, the operating units that primarily produce specialty and fine chemicals and animal health and agriculture products were combined under a new business unit, Rutherford Chemicals, Inc. Rutherford Chemicals, Inc. included CasChem, Inc., Bayonne, New Jersey; Heico Chemicals, Inc., Delaware Water Gap, Pennsylvania; Nepera, Inc., Harriman, New York; Zeeland Chemicals, Inc., Zeeland, Michigan; and Seal Sands Chemicals Ltd., Middlesbrough, United Kingdom. In the fourth quarter 2002, the Company announced that it had engaged a financial advisor to assist the Company in investigating strategic alternatives for the Rutherford Chemicals segment. In the third quarter 2003, the Company announced that an agreement to sell Rutherford Chemicals Business had been signed and on November 10, 2003, the transaction was completed, subject to working capital and other adjustments (see Note #14 to the consolidated financial statements). As a result, the business is being reported as a discontinued operation for all periods presented.

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(dollars in thousands, except share data)

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On October 30, 2001, Cambrex completed the acquisition of the Marathon Biopharmaceuticals ("Marathon") business, located in Hopkinton, Massachusetts, for approximately \$26,000 in cash through a share purchase of CoPharma Inc. Marathon is a full-service cGMP manufacturer of Biopharmaceutical ingredients and purified bulk biologics for pre-clinical evaluation, clinical trials and commercial scale quantities. This acquisition strengthens Cambrex's existing capabilities for producing pre-clinical, clinical and commercial quantities of bulk biologics. Assets acquired and liabilities assumed have been recorded at their estimated fair values. Goodwill was recorded at approximately \$11,035 and other identifiable intangibles were recorded at \$2,153. Subsequent to the acquisition, the acquired subsidiary's formal name was changed to Cambrex Bio Science Hopkinton, Inc.

On June 1, 2001, Cambrex completed its acquisition of the Bio Science Contract Production Corporation ("Bio Science") Biopharmaceutical manufacturing business in Baltimore, Maryland. The business involves the cGMP manufacture of purified bulk biologics and pharmaceutical ingredients. The total purchase price was approximately \$120,000 in cash, which was funded by an existing line of credit facility. Additional purchase price payments of up to \$25,000 may be made depending on future business performance over the four years following the date of purchase. No additional performance-based payments have been made to date. Assets acquired and liabilities assumed have been recorded at their estimated fair values. Goodwill was recorded at approximately \$117,800, including incremental deal costs. In addition, identifiable intangible assets of \$3,382 were recorded. Subsequent to the acquisition, the acquired subsidiary's formal name was changed to Cambrex Bio Science Baltimore, Inc.

In 2002, the Company changed the names of their life sciences subsidiaries to leverage its capabilities and reputation across the corporation. The new subsidiary names are listed below:

# OLD NAME

CURRENT NAME

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Inc.

BioWhittaker UK Limited	Cambrex Bio Science Wokingham Limited
Lumitech Limited	Cambrex Bio Science Nottingham
	Limited
BioWhittaker Molecular Applications, Inc	Cambrex Bio Science Rockland, Inc.
BioWhittaker Molecular Applications ApS	Cambrex Bio Science Copenhagen ApS

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#### PRODUCTS

The Company uses its technical expertise in a wide range of chemical and biological processes to meet the needs of its customers for high quality products and services for specialized applications. The following table sets forth for the periods indicated information concerning gross sales from the Company's three segments:

	YEARS ENDED DECEMBER 31,			
	2003	2001(1)		
Human Health	\$242,165	\$231,342	\$231,582	
	119,298	107,870	102,512	
	44,128	55,218	22,461	
Gross Sales	\$405,591	\$394,430	\$356,555	
	======	======	======	

<sup>(1)</sup> Sales from Cambrex Bio Science Baltimore, Inc. acquired in June 2001, and Cambrex Bio Science Hopkinton, Inc. acquired in October 2001, are included from dates of acquisition.

Human Health: The Human Health segment is primarily comprised of pharmaceutical ingredients derived from organic chemistry. Products and services are supplied globally to innovative and generic drug companies. Products include active pharmaceutical ingredients and advanced pharmaceutical intermediates. Services include development and manufacturing services.

The Human Health Segment is classified into five principal product groups: (1) Active Pharmaceutical Ingredients ("APIs"), (2) Pharmaceutical Intermediates, (3) Imaging Chemicals, (4) Fine Custom Chemicals and (5) Other. These products are sold to a diverse group of more than 1,100 customers, with two customers individually accounting for more than 10% of 2003 sales in this segment; one a distributor representing multiple customers, accounting for 13.5%, and a second, a manufacturer of final dosage form pharmaceuticals, accounting for 11.5%. Many of these products are also sold through agents. Also, one active pharmaceutical ingredient makes up 13.8% of 2003 sales in this segment.

This table summarizes the gross sales for this product segment:

	2003	2002	\$ CHANGE 	% CHANGE 
Active Pharmaceutical Ingredients  Pharmaceutical Intermediates  Imaging Chemicals  Fine Custom Chemicals	24,349	172,953 24,194 11,689 21,109	\$10,679 155 (2,113) 2,754	6.2% 0.6 (18.1) 13.0

Other	745	1,397	(652)	(46.7)
Total Human Health	\$242,165	\$231,342	\$10,823	4.7%

Human Health sales of \$242,165 increased \$10,823 or 4.7% including the favorable effects of foreign currency. Human Health sales were favorably impacted 9.1% due to exchange rates reflecting the weaker U.S. dollar.

APIs sales of \$183,632 were \$10,679 or 6.2% above the prior year due primarily to higher sales of central nervous system and hypertension APIs due to higher demand, signing of a long-term sales agreement for an API to treat Alzheimer's disease and the favorable currency impact partly offset by lower shipments of a respiratory API due to reduced demand in the U.S., and lower shipments of cardiovascular APIs due primarily to the loss of a U.S. customer and lower prices in Europe.

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Pharmaceutical Intermediates sales of \$24,349 were \$155 or 0.6% above 2002 primarily due to higher sales of an antihistamine product due to increased demand and favorable currency effect partly offset by lower custom development demand.

Imaging chemicals sales were lower than 2002 by \$2,113 or 18.1% due to reduced pricing and market share in 2003.

Fine Custom Chemicals sales were higher than 2002 by \$2,754 or 13.0% due to increased sales of crop protection and feed additive products due to higher demand and successful implementation of higher capacity production lines.

Other product category changes from prior year were not significant.

Bioproducts: This segment consists of cell culture products (including living cell cultures, cell culture media, cell culture media supplements, cell based assays and cell therapy services), endotoxin detection products and services, electrophoresis and chromatography products. The Company manufactures more than 1,800 products which are sold to more than 14,000 customers worldwide with no one customer accounting for over 10% of 2003 sales in this segment.

This table summarizes the gross sales for this product segment:

	2003	2002	\$ CHANGE 	% CHANGE
Cells and Media	\$ 62,161 30,474 26,663	\$ 50,664 27,197 30,009	\$11,497 3,277 (3,346)	22.7% 12.0 (11.1)
Total Bioproducts	\$119 <b>,</b> 298	\$107,870	\$11,428 ======	10.6%

Gross sales of \$119,298 were \$11,428 or 10.6% above 2002. Bioproducts sales were favorably impacted 5.2% due to exchange rates reflecting a weaker U.S. dollar.

Cells and media sales of \$62,161 were \$11,497 or 22.7% higher than prior year due to increased demand for cell therapy services, higher sales of normal human cells and media products due to increased demand, pricing and new product launches in Europe and the favorable effect of currency exchange.

Endotoxin detection sales of \$30,474 were \$3,277 or 12.0% higher than prior

year due to the favorable effect of currency exchange and stronger demand in Europe.

Electrophoresis, chromatography and other sales of \$26,663 were \$3,346 or 11.1% lower than prior year primarily due to the sale of the In Vitro diagnostic cell business in the first quarter 2002 partially offset by an increase in assays due to higher demand.

Biopharma: The Biopharma segment consists of the Company's contract Biopharmaceutical process development and manufacturing business. Biopharma sales of \$44,128 were \$11,090 or 20.1% below 2002 reflecting the reduced volumes and suite utilization driven by the previously announced loss of a customer whose product failed to receive FDA approval, changes in terms of an existing contract and completion of other 2002 contracts that were only partially replaced in 2003. There are four customers that individually account for more than 10% of 2003 sales in this segment. They represent 27.4%, 17.2%, 16.2%, and 12.1% of 2003 sales in this segment.

### MARKETING AND DISTRIBUTION

The Company's Human Health and Biopharma segments generally include high value, low-to-medium volume niche products requiring significant technical expertise for their development and manufacture. Marketing generally requires significant cooperative effort among a small highly trained sales and marketing staff, a technical staff that can assess the technical fit and estimate manufacturing economics, and the business

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unit management to determine the strategic and business fit. The process to take a client's project from the clinical trial stage to a commercial, approved therapeutic may take from two to seven years. Agents in those areas where direct sales efforts are not economical may handle sales of established product.

For the Bioproducts segment, the Company markets and sells its products in the United States and Europe principally through its own direct sales force. The remaining international markets are served principally through an extensive network of independent distributors. The Company has also implemented an e-commerce website to market and sell these products in the U.S. and Europe.

### RAW MATERIALS

The Company uses a wide array of raw materials in the conduct of its businesses.

For its Human Health products, the Company generally will have a primary and secondary supplier for its critical raw materials. Long-term contracts are in effect for most of the critical raw materials used. Prices for these raw materials are generally stable except for the petroleum based solvents where prices can vary with market conditions.

For its Bioproducts products, the Company buys materials from many suppliers and is generally not dependent on any one supplier or group of suppliers. Although there is a well-established market for raw fetal bovine serum, its price and supply are cyclical and fluctuate. The Company also is dependent on one company for the raw materials used to make electrophorosis media products incorporating Agarose. A long-term contract is in effect for this supply.

The other key raw materials used by all segments of the Company are advanced organic intermediates and generally have been in adequate supply from multiple suppliers.

RESEARCH AND DEVELOPMENT

The Company's research and development program is designed to increase the Company's competitiveness through improving its technology and developing processes for the manufacture of new products to meet customer requirements. The goals are to introduce innovative products, improve manufacturing processes to reduce costs, improve quality and increase capacity, and to identify market opportunities that warrant a significant technical expertise, and offer the prospects of a long-term, profitable business relationship. Research and development activities are performed at most of the Company's manufacturing facilities in both the United States and Europe. Approximately 125 employees are involved directly in research and development activities worldwide.

The Cambrex Center of Technical Excellence, a new research and development organization is located in The Technology Center of New Jersey in North Brunswick, helps place the Company in a unique position to be a full-service resource for pharmaceutical and biotechnology companies throughout the drug development cycle.

The Company spent approximately \$17,123, \$15,794 and \$17,379 in 2003, 2002 and 2001, respectively, on research and development efforts.

#### PATENTS AND TRADEMARKS

The Company has patent protection in some of its product areas. However, the Company relies primarily on know-how in many of its manufacturing processes and techniques not generally known to other life sciences companies for developing and maintaining its market position.

The Company currently owns approximately 120 United States patents which have various expiration dates beginning in 2004 through 2019 and which cover selected items in each of the Company's major product areas. The Company also owns the foreign equivalent of many of its United States patents. In addition, the Company has applied for patents for various concepts and is in the process of preparing patent applications for

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other concepts. The Company owns patent and other proprietary rights to the endotoxin detection products which are material to the product lines.

The Company has trademarks registered in the United States and a number of other countries for use in connection with the Company's products and business. The Company believes that many of its trademarks are generally recognized in its industry. Such trademarks include Poietics(TM) , Clonetics(R), SeaPlaque(R), NuSieve(R), Reliant(R), Latitude(R), PAGEr(R), MetaPhor(R), Accugene(R) and BioWhittaker(TM).

The Company requires employees to sign confidentiality and non-compete agreements where appropriate.

#### COMPETITION

Because of the nature of the Company's products in its Human Health segment and its strategic approach, it is not possible to identify a group of direct competitors. Where competition exists, it is typically specific to a certain product, or is focused early in the process, when an initial market position is being established. If the Company perceives significant competitive risk and a need for large technical or financial commitment, it generally negotiates long-term contracts or capital guarantees from its targeted customer before proceeding.

In the Bioproducts segment, no one company is known to compete with the Company in all of its product groups, but in each group competition is offered by a number of companies, including, in some cases, firms substantially larger and with greater financial resources than the Company. The markets in which the Company competes are generally concentrated and are highly competitive, with competition centering on product specifications and performance, quality, depth

of product line, price, technical support, timely product development and speed of delivery.

The Biopharma segment consists of approximately six primary competitors that supply contract Biopharmaceutical development and manufacturing services to biotech companies. Generally, the competition focuses on larger quantities and scale of manufacturing capacity. Cambrex differentiates their services through a focus on smaller scale process development and manufacturing services, an industry-leading regulatory compliance record, depth of experience producing approved drugs, a commitment to quality, and world-class early process development services.

### ENVIRONMENTAL AND SAFETY REGULATIONS AND PROCEEDINGS

General: Certain products manufactured by the Company involve the use, storage and transportation of toxic and hazardous materials. The Company's operations are subject to extensive international and domestic federal, state and local laws and regulations relating to the storage, handling, emission, transportation and discharge of materials into the environment and the maintenance of safe conditions in the work place. The Company maintains environmental and industrial safety and health compliance programs at its plants, and believes that its manufacturing operations are in general compliance with all applicable safety, health and environmental laws.

The Company conducts detailed environmental due diligence on all acquisitions. The Company's acquisitions were made with consideration of any known environmental conditions. Also, as with other companies engaged in the chemical business, risks of substantial costs and liabilities are inherent in certain plant operations and certain products produced at the Company's plants. Additionally, prevailing legislation tends to hold chemical companies primarily responsible for the proper disposal of their chemical wastes even after transferal to third party waste disposal facilities. Moreover, other future developments, such as increasingly strict environmental, safety and health laws and regulations, and enforcement policies thereunder, could result in substantial costs and liabilities to the Company and could subject the Company's handling, manufacture, use, reuse, or disposal of substances or pollutants at its plants to more rigorous scrutiny than at present. Although the Company has no direct operations and conducts its business through subsidiaries, certain legal principles that provide the basis for the assertion against a parent company of liability for the

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actions of its subsidiaries may support the direct assertion against the Company of environmental liabilities of its subsidiaries.

Known environmental matters which may result in liabilities to the Company and the related estimates and accruals are summarized in Note #24 to the Cambrex Corporation and Subsidiaries Consolidated Financial Statements.

Present and Future Environmental Expenditures: The Company's policy is to comply with all legal requirements of applicable environmental, health and safety laws and regulations. The Company believes it is in general compliance with such requirements and has adequate professional staff and systems in place to remain in compliance. In some cases, compliance can only be achieved by capital expenditures, and the Company made capital expenditures of approximately \$4,032 in 2003, \$3,752 in 2002, and \$2,897 in 2001 for environmental projects. As the environmental proceedings in which the Company is involved progress from the remedial investigation and feasibility study stage to implementation of remedial measures, related expenditures will most likely increase. The Company considers costs for environmental compliance to be a normal cost of doing business, and includes such costs in pricing decisions.

The following risk factors and other information included in this Annual Report on Form 10-K should be carefully considered. The risks and uncertainties described below are not the only ones the Company faces. Additionally, risks and uncertainties not presently known to the Company or that it currently deems immaterial also may impair its business operations. If any of the following risks occur, the Company's business, financial condition, operating results and cash flows could be materially adversely affected.

WE MAY PURSUE TRANSACTIONS THAT MAY CAUSE US TO EXPERIENCE SIGNIFICANT CHARGES TO EARNINGS THAT MAY ADVERSELY AFFECT OUR STOCK PRICE AND FINANCIAL CONDITION.

We regularly review potential transactions related to technologies, products or product rights and businesses complementary to our business. These transactions could include mergers, acquisitions, strategic alliances or licensing agreements. In the future, we may choose to enter into these transactions at any time. As a result of acquiring businesses or entering into other significant transactions, we have previously experienced, and may continue to experience, significant charges to earnings for merger and related expenses that may include transaction costs, closure costs or costs related to the write-off of acquired in-process research and development. These costs may also include substantial fees for investment bankers, attorneys, accountants and financial printing costs and severance and other closure costs associated with the elimination of duplicate or discontinued products, employees, operations and facilities. Although we do not expect these charges to have a material adverse effect upon our overall financial condition, these charges could have a material adverse effect on our results of operations for particular quarterly or annual periods and they could possibly have an adverse impact upon the market price of our common stock.

WE MAY MAKE ACQUISITIONS OF BUSINESSES. INHERENT IN THIS PRACTICE IS A RISK THAT WE MAY EXPERIENCE DIFFICULTY INTEGRATING THE BUSINESSES OR COMPANIES THAT WE HAVE ACQUIRED INTO OUR OPERATIONS, WHICH WOULD BE DISRUPTIVE TO OUR MANAGEMENT AND OPERATIONS.

The merger of two companies involves the integration of two businesses that have previously operated independently. Difficulties encountered in integrating two businesses could have a material adverse effect on the operating results or financial condition of the combined company's business. As a result of uncertainty following a merger and during the integration process, we could experience disruption in our business or employee base. There is also a risk that key employees of a merged company may seek employment elsewhere, including with competitors, or that valued employees may be lost upon the elimination of duplicate functions. If we and our merger partner are not able to successfully blend our products and technologies to create the advantages the merger was intended to create, it may affect our results of operations, our ability to develop and

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introduce new products and the market price of our common stock. Furthermore, there may be overlap between our products, services or customers, and a merged company may create conflicts in relationships or other commitments detrimental to the integrated businesses.

PHARMACEUTICAL, BIOPHARMACEUTICAL AND BIOTECHNOLOGY COMPANIES MAY DISCONTINUE OR DECREASE THEIR USAGE OF OUR SERVICES.

We depend on pharmaceutical, biopharmaceutical and biotechnology companies that use our services for a large portion of our revenues. Although there has been a trend among these companies to outsource drug production functions, this trend may not continue. We have experienced increasing pressure on the part of our customers to reduce spending, including the use of our services, as a result of negative economic trends generally and in the pharmaceutical industry. If these companies discontinue or decrease their usage of our services, including as a result of a slowdown in the overall United States or foreign economies, our

revenues and earnings could be lower than we expect and our revenues may decrease or not grow at historical rates.

COMPETITION IN THE LIFE SCIENCES RESEARCH MARKET, AND/OR A REDUCTION IN DEMAND FOR OUR PRODUCTS, COULD REDUCE SALES.

The markets for our products are competitive and price sensitive. Other life science suppliers have significant financial, operational, sales and marketing resources, and experience in research and development. These and other companies may have developed or could in the future develop new technologies that compete with our products or even render our products obsolete. If a competitor develops superior technology or cost-effective alternatives to our products or services, our business, operating results, and financial condition could be seriously harmed. In addition, demand for our products may weaken due to reduction in research and development budgets, loss of distributors or other factors, which would have an adverse effect on our financial condition.

The markets for certain of our products are also subject to specific competitive risks and can be highly price competitive. Our competitors have competed in the past by lowering prices on certain products. Our competitors may lower prices on these or other products in the future and we may, in certain cases, respond by lowering our prices. This would reduce revenues and profits. Conversely, failure to anticipate and respond to price competition may hurt our market share.

We believe that customers in our markets display loyalty to their initial supplier of a particular product. Therefore, it may be difficult to generate sales to potential customers who have purchased products from competitors. To the extent we are unable to be the first to develop and supply new products, our competitive position may suffer.

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(dollars in thousands, except share data)

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FAILURE TO OBTAIN NEW OR RENEWED CONTRACTS OR CANCELLATION OF EXISTING CONTRACTS MAY ADVERSELY AFFECT OUR BUSINESS AND FINANCIAL RESULTS.

Many of the Company's contracts are short-term in duration. As a result, the Company must continually replace its contracts with new contracts to sustain its revenue. The Company's inability to generate new contracts on a timely basis would have a material adverse effect on its business, financial condition, and results of operations.

In addition, many of the Company's long-term contracts may be cancelled or delayed by clients for any reason upon notice. Contracts may be terminated for a variety of reasons, including termination of product development, failure of products to satisfy safety requirements, unexpected or undesired results from use of the product or the client's decision to forego a particular study. The failure to obtain new contracts or the cancellation or delay of existing contracts could have a material adverse effect on the Company's business and results of operations.

OUR BIOPHARMA BUSINESS SEGMENT MAY EXPERIENCE SIGNIFICANT VOLATILITY IN PROFITABILITY AND HAS A LARGE AMOUNT OF GOODWILL RECORDED THAT WILL BE SUBJECT TO IMPAIRMENT IF FORECASTED PROFIT LEVELS ARE NOT OBTAINED.

The Company's Biopharma business unit provides process development and manufacturing services on a contract basis to biopharmaceutical companies. This business has a very high fixed cost structure and its customers are often dependent on the availability of funding and pursuing drugs that are in earlier stages of clinical trials, and thus have high failure rates. Losses of one or more customers can result in significant swings in profitability from quarter to quarter and year to year. The Company has recorded a substantial amount of goodwill related to this business, which may be subject to an impairment charge if the business unit does not perform at or near projected levels in the future.

#### REVENUE IS DIFFICULT TO PREDICT.

The Company's revenue is difficult to predict because it is primarily generated on a contract-by-contract or purchase order basis. Many of the contracts are short-term, and may be canceled at any time. Consequently, the Company does not have a significant backlog, nor is backlog a meaningful indicator of future revenue. As a result, much of the Company's revenue is not recurring from period to period, which contributes to the variability of results from period to period.

#### OUR OPERATING RESULTS MAY UNEXPECTEDLY FLUCTUATE IN FUTURE PERIODS.

The Company's revenue and operating results have fluctuated, and could continue to fluctuate, on a quarterly basis. The operating results for a particular quarter may be lower than expected as a result of a number of factors, including the timing of contracts; the delay or cancellation of a contract; the mix of services provided; seasonal slowdowns in different parts of the world; the timing of start-up expenses for new services and facilities; and changes in government regulations. Because a high percentage of the Company's costs are relatively fixed (such as the cost of maintaining facilities and compensating employees), any one of these factors could have a significant impact on the Company's quarterly results. In some quarters, the Company's revenue and operating results may fall below the expectations of securities analysts and investors due to any of the factors described above. In such event, the trading price of the Company's common stock would likely decline, even if the decline in revenue did not have any long-term adverse implications for the Company's business.

# OUR MARKET SHARE DEPENDS ON NEW PRODUCT INTRODUCTIONS AND ACCEPTANCE.

Rapid technological change and frequent new product introductions are typical for the market for certain of our products and services. Our future success will depend in part on continuous, timely development and introduction of new products that address evolving market requirements and are attractive to customers. We

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believe successful new product introductions provide a significant competitive advantage because customers make an investment of time in selecting and learning to use a new product, and are reluctant to switch thereafter. We spend significant resources on internal research and development, as well as on technology development elsewhere to support our effort to develop and introduce new products. To the extent that we fail to introduce new and innovative products, we could fail to obtain an adequate return on these investments and could lose market share to our competitors, which may be difficult to regain. An inability, for technological or other reasons, to develop successfully and introduce new products could reduce our growth rate or otherwise damage our business.

In the past we have experienced, and may experience in the future, delays in the development and introduction of products. We cannot be assured that we will keep pace with the rapid change in life sciences research, or that our new products will adequately meet the requirements of the marketplace or achieve market acceptance. Some of the factors affecting market acceptance of our products include:

- availability, quality and price as compared to competitive products;
- the functionality of new and existing products;
- the timing of introduction of our products as compared to competitive products;
- scientists' and customers' opinions of the product's utility and our ability to incorporate their feedback into future products;

- general trends in life sciences research.

The expenses or losses associated with unsuccessful product development activities or lack of market acceptance of our new products could adversely affect our business, financial condition and results of operations.

FAILURE TO OBTAIN PRODUCTS AND COMPONENTS FROM THIRD-PARTY MANUFACTURERS COULD AFFECT OUR ABILITY TO MANUFACTURE AND DELIVER OUR PRODUCTS.

We rely on third-party manufacturers to supply many of our raw materials, product components, and in some case, entire products. In addition, we have a single source for supplies of some raw materials and components to our products. Manufacturing problems may occur with these and other outside sources. If such problems occur, we cannot assure you that we will be able to manufacture our products profitably or on time.

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ANY SIGNIFICANT REDUCTION IN GOVERNMENT REGULATION OF THE DRUG DEVELOPMENT PROCESS, OR VIOLATIONS BY THE COMPANY OF CGMP AND OTHER GOVERNMENT REGULATIONS, COULD HAVE A MATERIAL ADVERSE EFFECT ON THE COMPANY'S BUSINESS AND RESULTS OF OPERATIONS.

The design, development, testing, manufacturing and marketing of biotechnology and pharmaceutical products are subject to regulation by governmental authorities, including the United States Food and Drug Administration ("FDA") and comparable regulatory authorities in other countries. The Company's business depends in part on strict government regulation of the drug development process. Legislation may be introduced and enacted from time to time to modify regulations administered by the FDA and governing the drug approval process. Any significant reduction in the scope of regulatory requirements or the introduction of simplified drug approval procedures could have a material adverse effect on the Company's business and results of operations.

All facilities and manufacturing techniques used for manufacturing of products for clinical use or for commercial sale in the Unites States must be operated in conformity with current Good Manufacturing Practices ("cGMP") regulations. The Company's facilities are subject to scheduled periodic regulatory and customer inspections to ensure compliance with cGMP and other requirements. A finding that the Company had materially violated these requirements could result in regulatory sanctions, the loss of a customer contract, the disqualification of data for client submissions to regulatory authorities and/or a mandated closing of the Company's facilities. Any such material violations would have a material adverse effect on the Company's business and results of operations.

LITIGATION MAY HARM OUR BUSINESS OR OTHERWISE DILUTE OUR MANAGEMENT AND FINANCIAL RESOURCES.

Substantial, complex or extended litigation could cause us to incur large expenditures and distract our management. For example, lawsuits by employees, stockholders, collaborators, distributors, customers, or end-users of our products or services could be very costly and substantially disrupt our business. Disputes from time to time with such companies or individuals are not uncommon, and we cannot assure you that we will always be able to resolve such disputes out of court or on terms favorable to us.

The Company is involved in a number of lawsuits including a class action lawsuit filed against Cambrex and five former and current Company officers alleging the failure to disclose in a timely fashion the restatement of results for the 1997 through 2001 time frame as discussed in the SEC investigation section below, as well as the loss of a significant contract at our Baltimore facility. If this matter, or any of the Company's other lawsuits, is resolved in

an unfavorable manner, they could have a material adverse effect on the operating results and cash flows in future periods.

THE SEC INVESTIGATION INTO THE COMPANY'S INTER-COMPANY ACCOUNTING MATTER COULD HURT OUR BUSINESS.

The Securities and Exchange Commission ("SEC") is currently conducting an investigation into the Company's inter-company accounting issue. The investigation began during the first half of 2003 after the Company voluntarily disclosed certain matters related to inter-company accounts for the five-year period ending December 31, 2001 that resulted in the restatement of the Company's financial statements for those years. The Company is fully cooperating with the SEC and does not expect further revisions to its historical financial statements relating to these issues. This investigation could lead to an adverse outcome and adversely affect our business, financial condition, results of operations and cash flows.

LOSS OF KEY PERSONNEL COULD HURT OUR BUSINESS.

The Company depends on a number of key executives. The loss of services of any of the Company's key executives could have a material adverse effect on the Company's business. The Company also depends on its ability to attract and retain qualified scientific and technical employees. There is a significant shortage of, and intense competition for, qualified scientific and technical employees. There can be no assurance the Company will be able to retain its existing scientific and technical employees, or to attract and retain additional qualified

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(dollars in thousands, except share data)

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employees. The Company's inability to attract and retain qualified scientific and technical employees would have a material adverse effect on the Company's business and results of operations.

POTENTIAL PRODUCT LIABILITY CLAIMS, ERRORS AND OMISSIONS CLAIMS IN CONNECTION WITH SERVICES THE COMPANY PERFORMS AND POTENTIAL LIABILITY UNDER INDEMNIFICATION AGREEMENTS BETWEEN THE COMPANY AND ITS OFFICERS AND DIRECTORS COULD ADVERSELY AFFECT OUR EARNINGS AND FINANCIAL CONDITION.

The Company manufactures products intended for use by the public. In addition, the Company's services include the manufacture of pharmaceutical and biologic products to be tested in human clinical trials and for consumption by humans. These activities could expose the Company to risk of liability for personal injury or death to persons using such products, although the Company does not presently commercially market or sell the products to end users. The Company seeks to reduce its potential liability through measures such as contractual indemnification provisions with clients (the scope of which may vary from client-to-client, and the performances of which are not secured), exclusion of services requiring diagnostic or other medical services, and insurance maintained by clients. The Company could be materially and adversely affected if it were required to pay damages or incur defense costs in connection with a claim that is outside the scope of the indemnification agreements, if the indemnity, although applicable, is not performed in accordance with its terms or if the Company's liability exceeds the amount of applicable insurance or indemnity. In addition, the Company could be held liable for errors and omissions in connection with the services it performs. The Company currently maintains product liability and errors and omissions insurance with respect to these risks. There can be no assurance that the Company's insurance coverage will be adequate or that insurance coverage will continue to be available on terms acceptable to the Company.

The Company also indemnifies its officers and directors for certain events or occurrences while the officer or director is, or was serving, at the Company's request in such capacity. The maximum potential amount of future payments the Company could be required to make under these indemnification agreements is unlimited; however, the Company has a "Director and Officer"

insurance policy that covers a portion of any potential exposure. The Company could be materially and adversely affected if it were required to pay damages or incur legal costs in connection with a claim above its insurance limits.

ASSESSMENTS BY VARIOUS TAX AUTHORITIES MAY BE MATERIALLY DIFFERENT THAN WE HAVE PROVIDED FOR.

As a matter of course, the Company is regularly audited by federal, state, and foreign tax authorities. From time to time, these audits result in proposed assessments. While the Company believes that it has adequately provided for any such assessments, future settlements may be materially different than we have provided for and negatively affect our earnings.

During 2003, the combination of a loss due to the sale of Rutherford Chemicals business, the Mylan settlement, and a geographic shift of forecasted income resulted in the recording of a valuation allowance against all net domestic deferred tax assets, except those for which the company has viable tax planning strategies. Going forward, until such time as the Company's domestic profitability is restored and considered by management to be sustainable for the foreseeable future, the Company will not record the income tax benefit or expense for domestic pre-tax losses and income respectively, and as such may experience significant volatility in its effective tax rate. Should the Company continue to experience domestic losses, certain tax planning strategies may also be negatively affected which could result in future increases to our domestic deferred tax asset valuation allowance.

WE HAVE A SIGNIFICANT AMOUNT OF DEBT THAT COULD ADVERSELY AFFECT OUR FINANCIAL CONDITION.

The Company has a revolving credit facility of approximately \$269 million of which \$105 million was outstanding at December 31, 2003 and privately placed debt of \$100 million, which is a significant amount of debt and debt service obligations. If we are unable to generate sufficient cash flow or otherwise obtain funds

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(dollars in thousands, except share data)

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necessary to make required payments on the notes, including from cash and cash equivalents on hand, we will be in default under the terms of the loan agreements, or indentures.

Even if we are able to meet our debt service obligations, the amount of debt we have could adversely affect us in a number of ways, including by:

- limiting our ability to obtain any necessary financing in the future for working capital, capital expenditures, debt service requirements, or other purposes;
- limiting our flexibility in planning for, or reacting to, changes in our business;
- placing us at a competitive disadvantage relative to our competitors who have lower levels of debt;
- making us more vulnerable to a downturn in our business or the economy generally;
- requiring us to use a substantial portion of our cash to pay principal and interest on our debt, instead of contributing those funds to other purposes such as working capital and capital expenditures.

INTERNATIONAL UNREST OR FOREIGN CURRENCY FLUCTUATIONS COULD ADVERSELY AFFECT OUR RESULTS.

Our international revenues, which include revenues from our non-U.S.

subsidiaries and export sales from the U.S., represented 61% of our product revenues in 2003 and 59% of our product revenues in 2002. We expect that international revenues will continue to account for a significant percentage of our revenues for the foreseeable future.

There are a number of risks arising from our international business, including:

- foreign currencies we receive for sales outside the U.S. could be subject to unfavorable exchange rates with the U.S. Dollar and reduce the amount of revenue that we recognize;
- the possibility that unfriendly nations or groups could boycott our products;
- general economic and political conditions in the markets in which we operate;
- potential increased costs associated with overlapping tax structures;
- more limited protection for intellectual property rights in some countries;
- unexpected changes in regulatory requirements;
- the difficulties of compliance with a wide variety of foreign laws and regulations;
- longer accounts receivable cycles in certain foreign countries; and
- import and export licensing requirements.

A significant portion of our business is conducted in currencies other than the U.S. Dollar, which is our reporting currency. We recognize foreign currency gains or losses arising from our operations in the period incurred. As a result, currency fluctuations between the U.S. Dollar and the currencies in which we do business have caused and will continue to cause foreign currency transaction gains and losses. We cannot predict the effects of exchange rage fluctuations upon our future operating results because of the number of currencies involved, the variability of currency exposures, and the potential volatility of currency exchange rates. We engage in limited foreign exchange hedging transactions to manage our foreign currency exposure, but our strategies may not adequately protect our operating results from the full effects of exchange rate fluctuations.

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(dollars in thousands, except share data)

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THE MARKET PRICE OF OUR STOCK COULD BE VOLATILE.

The market price of our common stock has been subject to volatility and, in the future, the market price of our common stock may fluctuate substantially due to a variety of factors, including:

- quarterly fluctuations in our operating income and earnings per share results;
- technological innovations or new product introductions by us or our competitors;
- economic conditions;
- disputes concerning patents or proprietary rights;
- changes in earnings estimates and market growth rate projections by market research analysts;

- sales of common stock by existing holders;
- loss of key personnel; and
- securities class actions or other litigation.

The market price for our common stock may also be affected by our ability to meet analysts' expectations. Any failure to meet such expectations, even slightly, could have an adverse effect on the market price of our common stock. In addition, the stock market is subject to extreme price and volume fluctuations. This volatility has had a significant effect on the market prices of securities issued by many companies for reasons unrelated to the operating performance of these companies.

INCIDENTS RELATED TO HAZARDOUS MATERIALS COULD ADVERSELY AFFECT OUR BUSINESS.

Portions of our operations require the controlled use of hazardous materials. Although we are diligent in designing and implementing safety procedures to comply with the standards prescribed by federal, state, and local regulations, the risk of accidental contamination of property or injury to individuals from these materials cannot be completely eliminated. In the event of such an incident, we could be liable for any damages that result, which could adversely affect our business.

Additionally, any incident could partially or completely shut down our research and manufacturing facilities and operations.

We generate waste that must be transported to approved storage, treatment and disposal facilities. The transportation and disposal of such waste are required to meet applicable state and federal statutes and regulations. The storage, treatment and disposal of such waste potentially exposes us to environmental liability if, in the future, such transportation and disposal is deemed to have violated such statues and/or regulations or if the storage, treatment and disposal facilities are inadequate and are proved to have damaged the environment.

The Company is also party to several environmental remediation investigations and cleanups and along with other companies, has been named a "potential responsible party" for certain waste disposal sites. The Company has also retained the liabilities with respect to certain pre-closing environmental matters associated with the sale of the Rutherford Chemicals business. After reviewing information currently available, management believes any amount paid in excess of accrued liabilities will not have a material effect on its financial position or results of operations. However, these matters, if resolved in a manner different from the estimates, could have a material adverse effect on financial condition, operating results and cash flows when resolved in future reporting periods.

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THE POSSIBILITY THE COMPANY WILL BE UNABLE TO PROTECT OUR TECHNOLOGIES COULD AFFECT OUR ABILITY TO COMPETE.

Our success depends to a significant degree upon our ability to develop proprietary products and technologies. However, we cannot be assured that patents will be granted on any of our patent applications. We also cannot be assured that the scope of any of our issued patents will be sufficiently broad to offer meaningful protection. We only have patents issued in selected countries. Therefore, third parties can make, use, and sell products covered by our patents in any country in which we do not have patent protection. In addition, our issued patents or patents we license could be successfully challenged, invalidated or circumvented so that our patent rights would not create an effective competitive barrier. We provide our customers the right to use our products under label licenses that are for research purposes only. These

licenses could be contested, and we cannot be assured that we would either be aware of an unauthorized use or be able to enforce the restrictions in a cost-effective manner.

If a third party claimed an intellectual property right to technology we use, we may need to discontinue an important product or product line, alter our products and processes, defend our right to use such technology in court or pay license fees. Although we may under these circumstances attempt to obtain a license to such intellectual property, we may not be able to do so on favorable terms, or at all. Additionally, if our products are found to infringe a third party's intellectual property, we may be required to pay damages for past infringement, and lose the ability to sell certain products or receive licensing revenues.

#### EMPLOYEES

At December 31, 2003 the Company had 1,861 employees worldwide (870 of whom were from international operations) compared with 1,879 employees at December 31, 2002 and 1,728 at December 31, 2001.

Cambrex Karlskoga AB, Cambrex Profarmaco Landen NV, Cambrex Cork Limited, and Cambrex Profarmaco Milano S.r.l. production, administration, scientific and technical employees are represented by various local and national unions. The Company believes its labor relations are satisfactory.

### SEASONALITY

The Company experiences some seasonality primarily due to planned plant shutdowns by the Company and certain customers in the third quarter. Operating results for any quarter, however, are not necessarily indicative of results for any future period. In particular, as a result of various factors such as acquisitions, plant shutdowns, and the timing of large contract revenue streams, the Company believes that period-to-period comparisons of its operating results should not be relied upon as an indication of future performance.

#### EXPORT AND INTERNATIONAL SALES

The Company exports numerous products to various areas, principally Western Europe, Asia and Latin America. Export sales from the Company's domestic operations in 2003, 2002 and 2001 amounted to \$22,100, \$23,684 and \$20,934, respectively. Sales from international operations were \$223,666 in 2003, \$207,082 in 2002, and \$199,666 in 2001. Refer to Note #22 to the Cambrex Corporation and Subsidiaries Consolidated Financial Statements.

### AVAILABLE INFORMATION

This annual report on Form 10-K, as well as the Company's reports on Form 10-Q, and current reports on Form 8-K, are made available free of charge on the Company's Internet website www.cambrex.com as soon as reasonably practicable after such material is electronically filed with or furnished to the Securities and Exchange Commission ("SEC").

(dollars in thousands, except share data)

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Reports filed by the Company with the SEC may be read and copied at the SEC's Public Reference Room at 450 Fifth Street, NW, Washington, DC 20549. Information on the operation of the Public Reference Room may be obtained by calling the SEC at 1-800-SEC-0330. The SEC also maintains an Internet site at www.sec.gov that contains reports, proxy and information statements and other information regarding issuers that file electronically with the SEC.

The following corporate governance documents are available free of charge on the Company's website: the charters of our Audit, Compensation and Governance Committees, our Corporate Governance Guidelines and our Code of Business Conduct and Ethics. These corporate governance documents are also available in print to

any stockholder requesting a copy from our corporate secretary at our principal executive offices. Information contained on our website is not part of this report. We will also post on our website any amendments to or waivers of our Code of Business Conduct and Ethics that relate to our Chief Executive Officer, Chief Financial Officer and principal Accounting Officer.

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### ITEM 2 PROPERTIES.

Set forth below is information relating to the Company's manufacturing facilities:

LOCATION	ACREAGE	OPERATING SUBSIDIARY	PRODUCT LINES MANUFACTURED
Charles City, IA	57 acres	Cambrex Charles City, Inc.	Active Pharmaceutical Ingredients; Pharmaceutical Intermediates; Imaging Chemicals; Animal Health Products; Fine Custom Chemicals
Karlskoga, Sweden	42 acres	Cambrex Karlskoga AB	Active Pharmaceutical Ingredients; Pharmaceutical Intermediates; Imaging Chemicals; Fine Custom Chemicals
Paullo (Milan), Italy	13 acres	Cambrex Profarmaco Milano S.r.l.	Active Pharmaceutical Ingredients
Walkersville, MD	116 acres	Cambrex Bio Science Walkersville, Inc.	Cells and Media; Endotoxin Detection
Verviers, Belgium	9 acres	Cambrex Bio Science Verviers Sprl	Cells and Media
Cork, Ireland	21 acres	Cambrex Cork Limited	Active Pharmaceutical Ingredients; Pharmaceutical Intermediates
Rockland, ME	93 acres	Cambrex Bio Science Rockland, Inc.	Electrophoresis and Chromatography
Copenhagen, Denmark	Leased	Cambrex Bio Science Copenhagen ApS	Electrophoresis and Chromatography
Landen, Belgium	40 acres	Cambrex Profarmaco Landen NV	Active Pharmaceutical Ingredients
Nottingham, England	Leased	Cambrex Bio Science Nottingham Limited	BioAssay Products; Reagent Kits
Baltimore, MD	Leased	Cambrex Bio Science Baltimore, Inc.	Contract Biopharmaceutical Services
Hopkinton, MA	Leased	Cambrex Bio Science Hopkinton, Inc.	Contract Biopharmaceutical Services

The Company owns all the above facilities and properties, with the exception of the leased facilities in Nottingham, England, Copenhagen, Denmark, Baltimore, Maryland and Hopkinton, Massachusetts. The Company also leases 42,000 square feet in North Brunswick, New Jersey for its Center of Technical Excellence, which has a 10 year term ending March 27, 2010. In addition, the Company owns a four acre site and buildings in North Haven, CT and thirty-one acres of undeveloped land adjacent to the North Haven facility, eighty-one acres in Walkersville, Maryland and a three acre site in Carlstadt, New Jersey. The Company believes its facilities to be in good condition, well-maintained and adequate for its current needs.

Most of the Company's products are manufactured in multi-purpose facilities. Each product has a unique requirement for equipment, and occupies such equipment for varying amounts of time. This, combined with the variations in demand for individual products, makes it difficult to estimate actual overall capacity subject

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to regulatory approval. It is generally possible, with proper lead time and customer approval, to transfer the manufacturing of a particular product to another facility should capacity constraints dictate.

The Company plans to continue to expand capacity to meet growing needs by process improvements and construction of new facilities where needed.

### ITEM 3 LEGAL PROCEEDINGS.

See "Environmental and Safety Regulations and Proceedings" under Item 1 and Note #24 to the Cambrex Corporation and Subsidiaries Consolidated Financial Statements with respect to various proceedings involving the Company in connection with environmental matters. The Company is party to a number of other proceedings also discussed in Note #24. Management is of the opinion that while the ultimate liability resulting from those proceedings, as well as environmental matters, may have a material effect upon the results of operations in any given year, they will not have a material adverse effect upon the Company's liquidity nor its financial position.

ITEM 4 SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

None

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(dollars in thousands, except share data)

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## EXECUTIVE OFFICERS OF THE REGISTRANT

The following table lists the executive officers of the Company:

NAME 	AGE	OFFICE 
James A. Mack	66	President, Chairman of the Board, Chief Executive Officer
Luke M. Beshar	45	Executive Vice President and Chief Financial Officer
Ronnie D. Carroll, PhD	63	Vice President and Chief Technology Officer, Pharmaceutical Technologies
Robert J. Congiusti	50	Vice President, Information Technology
N. David Eansor	43	President, Bioproducts Business Unit
Salvatore J. Guccione	41	Executive Vice President, Corporate Strategy and Development
Steven M. Klosk	46	Executive Vice President, Administration, Chief Operating Officer, Cambrex Pharma and Biopharmaceutical Business Unit
Daniel R. Marshak, PhD	46	Vice President and Chief Technology Officer, Biotechnology
Gary L. Mossman	63	President and CEO, Cambrex Pharma and Biopharmaceuticals Businesses
Paulo Russolo	59 64	President, Profarmaco Business Unit Senior Vice President, Law & Environment, General Counsel & Corporate Secretary

The Company's executive officers are elected by the Board of Directors and serve at the Board's discretion.

Mr. Mack was elected Chairman of the Board of Directors on October 28, 1999. Effective January 31, 2003, Mr. Mack was re-appointed President. He also retains his position as Chief Executive Officer. Mr. Mack has been Chief Executive Officer since Mr. Baldwin's retirement on April 1, 1995. Mr. Mack was appointed President and Chief Operating Officer and a director of the Company in

February 1990. For six years prior thereto he was Vice President in charge of the worldwide Performance Chemicals businesses of Olin Corporation, a manufacturer of chemical products, metal products, and ammunition and defense-related products. Mr. Mack was Executive Vice President of Oakite Products, Inc. from 1982 to 1984. Prior to joining Oakite, he held various positions with The Sherwin-Williams Company, most recently as President and General Manager of the Chemicals Division from 1977 to 1981. Mr. Mack is a past Chairman of the Board of Governors of the Synthetic Organic Chemical Manufacturing Association and is a member of the Board of Trustees of the Michigan Tech Alumni Fund.

Mr. Beshar joined the Company on December 5, 2002 as Senior Vice President and Chief Financial Officer. In January 2004, he was appointed to the position of Executive Vice President and Chief Financial Officer. Prior to joining Cambrex, Mr. Beshar was Senior Vice President and Chief Financial Officer for Dendrite International. Prior to Dendrite, he was Executive Vice President, Finance and Chief Financial Officer for Expanets, Inc. from November 1998 through January 2002. Mr. Beshar has served as Chief Financial Officer for other businesses in his career and has been the President and Chief Executive Officer of a company privately owned by Merrill Lynch Capital Partners. Mr. Beshar is a member of the Board of Directors of PNY Technologies, Inc.

Dr. Carroll was appointed Vice President and Chief Technology Officer, Pharmaceutical Technology in January 2002. He joined the Company in September 1997 as Vice President, Technology. Mr. Carroll had been with Bristol-Myers Squibb for 14 years, most recently as Vice President, Chemical Development for

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Bristol-Myers Squibb Technical Operations. Prior to working for Bristol-Myers Squibb, Dr. Carroll was with Pfizer, Inc. in Groton, CT.

Mr. Congiusti was appointed Vice President, Information Technology in November 1998. Mr. Congiusti joined the Company in September 1994 as Director, Information Services. Prior to joining the Company, from 1984 to 1994, he held various senior information systems management positions at International Specialty Products and American Cyanamid Company.

Mr. Eansor joined Cambrex in 2000 as Vice President and General Manager, BioTherapeutics Business Unit. In 2002 he was appointed to the position of President, Bioproducts Business Unit. Prior to joining Cambrex, Mr. Eansor was with R.P. Scherer North America from 1981 until 2000 serving in various roles including Vice President of Pharmaceutical Operations, Vice President of Operations and General Manager.

Mr. Guccione was appointed Executive Vice President, Corporate Strategy and Development in December 2002. He also served as Senior Vice President and Chief Financial Officer from May 2001 through December 2002. Previously, he held the position of Senior Vice President, Corporate Development since January 2001. Mr. Guccione joined the Company in December 1995 as Vice President, Corporate Development. Prior to joining the Company, from 1993 to 1995, he held the position of Vice President and General Manager of the International Specialty Products (ISP) Personal Care Division. He also served as Director of Corporate Development for ISP, and had other various positions in Corporate Development at ISP from 1987-1993.

Mr. Klosk was appointed Executive Vice President, Administration in October 1996 and was promoted to the position of Executive Vice President, Administration and Chief Operating Officer, Cambrex Pharma and Biopharmaceutical Business Unit in October 2003. Mr. Klosk joined the Company in October 1992 as Vice President, Administration. From February 1988 until he joined Cambrex, he was Vice President, Administration and Corporate Secretary for The Genlyte Group, Inc., a lighting fixture manufacturer. From 1985 to January 1988, he was Vice President, Administration for Lightolier, Inc., a subsidiary of The Genlyte Group, Inc.

Dr. Marshak was appointed to the position of Vice President and Chief Technology Officer, Biotechnology in January 2002. He joined the Company in August 2000 as Vice President, Research and Development, BioSciences Group. Prior to joining Cambrex, Dr. Marshak held various Research and Development positions with Osiris Therapeutics, Inc. from 1999 to 2000, most recently as Executive Scientific Advisor. From 1986 to 1994 he was a Senior Staff Investigator with Cold Spring Harbor Laboratory.

Mr. Mossman joined Cambrex in July 2003 as the President of the Cambrex Pharma Business Unit. In October 2003, Mr. Mossman's responsibilities were expanded and he was appointed to his current position, President and CEO, Cambrex Pharma and Biopharma Business Units. Prior to joining Cambrex, Mr. Mossman was with Dixie Chemical Company, Inc. from 1983 through 2003 and serving in the role of President since 1990. From 1979 through 1980, Mr. Mossman was General Manager, Thiokol Specialty Chemicals Division, from 1972 through 1979, he was President and Cofounder of Southwest Specialty Chemical Company, Inc., and from 1964 through 1972, he held various engineering and marketing management positions with Salsbury Laboratories.

Dr. Russolo, President of the Cambrex Profarmaco Business Unit, joined Cambrex in 1994 with the acquisition of Profarmaco Nobel S.r.l. in Milan Italy, where he served as Managing Director since 1982. Dr. Russolo joined Profarmaco Nobel S.r.l. in 1971. Upon the acquisition of Profarmaco Nobel S.r.l., Dr. Russolo continued serving in the role of Managing Director until 2000, when he was appointed to his current position.

Mr. Thauer was appointed Senior Vice President, Law & Environment in January 2001. Mr. Thauer was previously appointed Vice President, Law & Environment in December 1992, and General Counsel and Corporate Secretary in August 1989. From 1987 until he joined Cambrex, he was Counsel to the business and finance group of the firm of Crummy, Del Deo, Dolan, Griffinger and Vecchione. From 1971 to 1987, Mr. Thauer had held various positions with Avon Products, Inc., including U.S. Legal Department Head and Corporate Assistant Secretary.

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(dollars in thousands, except share data)

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# PART II

ITEM 5 MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS.

The Company's Common Stock, \$.10 par value is listed on the New York Stock Exchange (NYSE) under the symbol CBM. The following table sets forth the closing high and low sales price of the Common Stock as reported on the NYSE:

2003	HIGH	LOW
First Quarter. Second Quarter. Third Quarter. Fourth Quarter.	\$29.84 24.06 25.13 25.75	\$21.06 15.18 20.06 21.72
2002	HIGH	LOW
First Quarter  Second Quarter  Third Quarter	\$44.30 43.66 39.88	\$38.33 37.44 30.95

As of February 29, 2004, the Company estimates that there were approximately 4,600 beneficial holders of the outstanding Common Stock of the Company.

The quarterly dividend on common stock was \$0.03 for 2003 and 2002.

2003 Equity Compensation Table

The following table provides information as of December 31, 2003 with respect to shares of common stock that may be issued under the Company's existing equity compensation plans.

	COLUMN (A)	COLUMN (B)	COLUMN (C)
PLAN CATEGORY	NUMBER OF SECURITIES TO BE ISSUED UPON EXERCISE OF OUTSTANDING OPTIONS, WARRANTS AND RIGHTS	WEIGHTED AVERAGE EXERCISE PRICE OF OUTSTANDING OPTIONS, WARRANTS AND RIGHTS	NUMBER OF SECURITIES REMAINING FOR FUTURE ISSUANCE UNDER EQUITY COMPENSATION PLANS (EXCLUDING SECURITIES REFLECTED IN COLUMN (A))
Equity compensation plans approved by security holders	3,278,615 422,250	\$26.90 \$42.02	128,178 73,584
Total	3,700,865	\$28.62 =====	201,762 ======

#### 2000 EMPLOYEE PERFORMANCE STOCK OPTION PLAN

The 2000 Employee Performance Stock Option Plan provides for the grant of stock options (both incentive stock options and "non-qualified" stock options) primarily to key employees of the Company and its subsidiaries who are not executive officers. The plan is generally administered by the Compensation Committee of the Board, which has full authority, subject to the terms of the plan, to determine the provision of awards, including the amount and type of the awards and vesting schedules, as well as to interpret the plan.

Individual award agreements set forth the applicable vesting schedule for such awards, which are based on the Company's publicly traded share price but which may also be based on the passage of time or otherwise. In general, following a "change in control" (as defined in the plan), each stock option will be canceled in exchange for a cash settlement equal to the excess of the "change in control price," which means

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the highest price per share paid or offered in any bona fide transaction related to a change in control (as determined by the Compensation Committee), over the exercise price of the stock option.

Stock options are granted with an exercise price of not less than one hundred percent of the fair market value of the underlying Cambrex common stock on the date of grant. Stock options are not exercisable more than ten years from the date of grant.

### ITEM 6 SELECTED FINANCIAL DATA.

The following selected consolidated financial data of the Company for each of the years in the five year period ended December 31, 2003 are derived from

the audited financial statements. The consolidated financial statements of the Company as of December 31, 2003 and December 31, 2002 and for each of the years in the three year period ended December 31, 2003 and the report of independent auditors thereon are included elsewhere in this annual report. In the third quarter 2003, the Company announced that an agreement to sell the Rutherford Chemicals business had been signed and on November 10, 2003 the transaction was completed, subject to working capital and other adjustments (see Note #14 to the consolidated financial statements). As a result, the business is being reported as a discontinued operation for all periods presented. The data presented below should be read in conjunction with the financial statements of the Company and the notes thereto and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included elsewhere herein.

Cambrex Corporation restated its results for the second quarter 2002. This restatement resulted from a reassessment of the carrying value of an equity investment in a privately held emerging biotechnology company. The Company concluded that \$4.3 million of the investment should have been impaired as of the second quarter 2002 and the remaining \$0.7 million should have been initially classified as an intangible asset related to a licensing agreement entered into concurrent with the equity investment. The impairment charge of \$4.3 million was recorded in Other expense and a related \$1.5 million tax benefit was recorded in Provision for income taxes and as a deferred tax asset. Net Income and Total Stockholders' Equity decreased by \$2.8 million. This restatement did not have an effect on the Company's cash flows.

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	YEARS ENDED DECEMBER 31,									
		2003				01(1)		00(2)	19	99(3)
			(RE	STATED) OUSANDS,						
INCOME DATA: Gross sales Net revenues. Gross profit. Selling, general and administrative Research and development. Restructuring and other charges Operating profit Interest expense, net. Other expense (income), net. Income from continuing operations before taxes Provision for taxes.	4	05,591 10,644 62,406 95,117 17,123 11,342 38,824 11,840 139 26,845 26,600	3 1	94,430 99,066 77,718 85,762 15,794 4,238 71,924 11,264 7,890 52,770 12,815	3 1	56,555 56,830 57,972 80,099 17,379 2,022 58,472 10,602 (323) 48,193 13,205	33	26,505 30,364 44,963 75,643 11,802  57,518 11,565 (213) 46,166 13,171	3: 1:	09,889 17,050 30,820 67,087 11,504  52,229 9,803 627 41,799 13,066
Income from continuing operations	(	245 54,308) 54,063)		12,815 39,955 (6,546) 33,409		13,205 34,988 (9,676) 25,312	;	13,171 32,995 13,712 46,707	2	9,170 37,903
Earnings (loss) per common share (basic): Income from continuing operations (Loss)/income from discontinued operations Net (loss) income	\$ \$	0.01 (2.11) (2.10)	\$ \$ \$	1.54 (0.25) 1.29	\$ \$ \$	1.36 (0.37) 0.99	\$ \$ \$	1.32 0.55 1.87	\$ \$ \$	1.17 0.37 1.54
Earnings (loss) per common share (diluted): Income from continuing operations (Loss) income from discontinued operations Net (loss)/income	\$ \$	0.01 (2.08) (2.07)	\$ \$ \$	1.51 (0.25) 1.26	\$ \$ \$	1.32 (0.36) 0.96	\$ \$ \$	1.26 0.53 1.79	\$ \$	1.12 0.36 1.48
Basic Diluted DIVIDENDS PER COMMON SHARE. BALANCE SHEET DATA: (AT END OF PERIOD) Working capital. Total assets. Long-term obligations.	\$ \$1 7	25,775 26,174 0.12 38,458 78,503 12,369	\$ \$1 8	25,954 26,520 0.12 54,324 35,283 67,434	\$ \$1 8	25,648 26,495 0.12 59,224 18,375 12,524	\$ \$1:	25,015 26,157 0.12 37,500 81,617 68,591	\$ \$1! 6	24,572 25,613 0.12 58,950 73,396 25,922
Total stockholders' equity		96,630		10,954		45,098		30,995		91,150

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- (1) Includes the results of Cambrex Bio Science Baltimore, Inc. from the date of acquisition effective June 2001, the results of Cambrex Bio Science Hopkinton, Inc. from the date of acquisition effective October 2001.
- (2) Includes the results of Cambrex Profarmaco Landen NV from the date of acquisition effective March 2000, the results of Cambrex Bio Science Wokingham Limited from the date of acquisition effective July 24, 2000.
- (3) Includes the results of Cambrex Cork Limited from the date of acquisition effective March 1999 and the results of Cambrex Bio Science Rockland, Inc. and Cambrex Bio Science Copenhagen ApS from the date of acquisition effective July 1999.

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(dollars in thousands, except share data)

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ITEM 7 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

#### EXECUTIVE OVERVIEW

During 2003, the Company completed its transformation to a pure life sciences company with the sale of the Rutherford Chemicals business unit during the fourth quarter. Consequently, the Company began reporting three segments in 2003 -- Human Health, Bioproducts, and Biopharma. The Human Health segment is primarily comprised of pharmaceutical ingredients derived from organic chemistry. The Bioproducts segment consists of cell culture products and services, endotoxin detection products and services, and electrophoresis and chromatography products. The Biopharma segment consists of the Company's biopharmaceutical process development and manufacturing business.

Members of senior management team regularly review key financial metrics and the status of operating initiatives within our business. These metrics include sales growth and gross margin performance by major product category, operating income margins, cash flows from operations, working capital levels, and return on capital employed at both a business unit and consolidated level in addition to earnings per share at a consolidated level. We review this information on a monthly basis through extensive business unit reviews which include, among other operating issues, detailed discussions related to significant sales opportunities, proposed and ongoing investments in new businesses or property plant and equipment, cost reduction efforts, and the status of new product development.

In 2003, the Company continued to see strong growth across many product categories within its Bioproducts segment, and management sees even more significant future growth potential in cell therapy services. The Bioproducts segment is primarily driven by biotechnology research spending levels, the overall demand for endotoxin detection products and services and the Company's ability to continually provide product upgrades and innovative new products and services. The loss of a large customer in 2003 whose product did not receive FDA approval negatively affected our Biopharma segment and the Company continues to take aggressive steps to replace this business. The Company believes its Biopharma business will experience more volatility than its other businesses due to the unpredictable nature of the biotechnology drug discovery and the availability of funding, but believes the overall growth trend predicted for the contract biopharmaceutical manufacturing market will result in significant long-term growth for businesses providing these services. In the Human Health segment, the company saw net sales growth driven by the impact of a weaker U.S. dollar, with increases in sales of several active pharmaceutical ingredients offset by reductions in others, and pricing pressure within certain product categories. This segment is driven primarily by patent expirations of branded drugs, population demographics, pressures to contain health care costs, and the level of outsourcing by branded pharmaceutical companies.

During 2003, the Company settled its Mylan lawsuit and took a pre-tax charge for approximately \$11,342 as discussed more fully below and in Note #24 of the Notes To Consolidated Financial Statements, and recorded valuation allowances against net domestic deferred tax assets totaling \$21,487 within the Provision for income taxes for continuing operations, explained more fully below and in Note #10 in the Notes to Consolidated Financial Statements. The Company's tax rate may experience volatility until such time that domestic operations achieve sustainable profitability.

### CRITICAL ACCOUNTING POLICIES

Our critical accounting policies are those which we believe require the most subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. The Company bases its estimates on historical experience and on other various assumptions that are deemed reasonable by management under each applicable circumstance. Actual results or amounts could differ from estimates and the differences could have a material impact on the consolidated financial statements. A discussion of our critical accounting policies, the underlying judgments and uncertainties

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(dollars in thousands, except share data)

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affecting their application and the likelihood that materially different amounts would be reported under different conditions or using different assumptions, is as follows:

### Revenue Recognition

Revenues are recognized when title to products and risk of loss are transferred to customers. Additional conditions for recognition of revenue are that collection of sales proceeds is reasonably assured and the Company has no further performance obligations.

Sales terms to certain customers include remittance of discounts if certain conditions are met. Additionally, sales are generally made with a limited right of return under certain conditions. The Company estimates these rebates and estimated returns at the time of sale based on the terms of agreements with customers and historical experience and recognizes revenue net of these estimated costs. The Company continually monitors the adequacy of procedures used to estimate these reductions by comparison of estimated reductions to actual reductions.

### Service Revenue

The Company's contract manufacturing business records revenue as services are performed. In 2003 the Company entered into a contract that contains milestone based payments. Revenue is recorded based on the cost of efforts (since the contract's commencement) up to the reporting date, divided by the total expected contractual costs (from the contract's commencement to the end of the development arrangement), multiplied by the total expected contractual payments under the arrangement. However, revenue would be limited to the amount of nonrefundable cash payments received and the subsequent milestone payments that have become due and payable at the reporting date.

# Asset Valuations and Review For Potential Impairments

Under FAS144, our review of our long-lived assets, principally fixed assets, and other amortizable intangibles requires us to initially estimate the undiscounted future cash flow of these assets, whenever events or changes in circumstances indicate that the carrying amount of these assets may not be fully recoverable. Our review of goodwill and indefinite lived intangibles are done annually in accordance with SFAS 142 utilizing a discounted cash flow analysis that represents fair value. If such analysis indicates that a possible impairment may exist, as described in Note #5 to the accompanying financial statements, we are required to then estimate the fair value of the asset,

determined by third party and internal appraisals and valuations, as deemed appropriate, or estimated discounted future cash flows, which includes making estimates of the timing of the future cash flows, discount rates and reflecting varying degrees of perceived risk. The determination of fair value includes numerous uncertainties, such as the impact of competition on future sales and margin, operating, selling and administrative costs, interest and discount rates, technological changes, consumer demand and governmental regulations. We believe that we have made reasonable estimates and judgments in determining whether our long-lived assets and goodwill have been impaired, however, if there is a material change in the assumptions used in our determination of fair values or if there is a material change in economic conditions or circumstances influencing fair value, we could be required to recognize certain impairment charges in the future.

Environmental and Litigation Contingencies

We periodically assess the potential liabilities related to any lawsuits or claims brought against us. See Note #24 in the accompanying financial statements for a discussion of our current environmental and litigation matters, reserves recorded and our position with respect to any related uncertainties. While it is typically very difficult to determine the timing and ultimate outcome of these actions, we use our best judgment to determine if it is probable that we will incur an expense related to a settlement for such matters and whether a reasonable estimation of such probable loss, if any, can be made. Given the inherent uncertainty

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related to the eventual outcome of litigation and environmental matters, it is possible that all or some of these matters may be resolved for amounts materially different from any provisions that we may have made with respect to their resolution.

Allowance For Doubtful Accounts and Inventory Obsolescence Reserves

The Company maintains allowances for doubtful accounts for estimated losses resulting from the inability of its customers to make required payments. If the financial condition of customers were to deteriorate, this may result in an impairment of their ability to make payments to the Company, and additional allowances may be required.

The Company establishes reserves for its inventories to recognize estimated obsolescence and unusable items on a continual basis. Market conditions surrounding products are also considered periodically to determine if there are any net realizable valuation matters that would require a write down of any related inventories. If market or technological conditions change, it may result in additional inventory reserves and write downs deemed necessary by management.

Income Taxes

The Company applies an asset and liability approach to accounting for income taxes. Deferred tax assets and liabilities are recognized for the expected future tax consequences of temporary differences between the financial statement and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. The recoverability of deferred tax assets is dependent upon the Company's assessment that it is more likely than not that sufficient future taxable income will be generated in the relevant tax jurisdiction to utilize the deferred tax asset. In the event the Company determines that future taxable income will not be sufficient to utilize the deferred tax asset, a valuation allowance is recorded. The Company's valuation allowances primarily relate to net operating loss carryforwards, foreign tax credits, and alternative minimum tax credits in the U.S., and net operating loss carryforwards in certain state and foreign jurisdictions with little or no history of generating taxable income.

Research and Development ("R&D") Including In-Process R&D ("IPR&D")

Many of the Company's products are subject to regulation by governmental authorities, principally the Food and Drug Administration ("FDA") in the United States and equivalent authorities in international markets. Research and development expenses are charged to the consolidated statement of operations when incurred, as the Company considers that regulatory and other uncertainties inherent in the development of new products preclude it from capitalizing development costs.

With respect to completed acquisitions, acquired products or projects that have achieved technical feasibility, signified by FDA or comparable regulatory body approval, are capitalized as intangible assets because it is probable that the costs will give rise to future economic benefits. Estimates of the values of these intangible assets are subject to the estimation process described in "Asset Valuations and Review for Potential Impairments" above.

Acquired products or projects that have not achieved technical feasibility, (i.e., regulatory approval) and no alternative future use are charged to the statement of operations on the date of acquisition. In connection with its acquisitions, the Company generally utilizes independent appraisers in the determination of IPR&D charges. The amount of this charge is determined based on a variety of factors including the estimated future cash flows of the product or project, the likelihood of future benefit from the product or project, and the level of risk associated with future research and development activities related to the product or project.

(dollars in thousands, except share data)

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Employee Benefit Plans

The Company provides a range of benefits to employees and retired employees, including pensions, post-retirement, post employment and health care benefits. The Company records annual amounts relating to these plans based on calculations, which include various actuarial assumptions, including discount rates, assumed rates of return, compensation increases, turnover rates, and health care cost trend rates. The Company reviews its actuarial assumptions on an annual basis and makes modifications to the assumptions based on current rates and trends when it is deemed appropriate to do so. The effect of the modifications is generally recorded and amortized over future periods. The Company believes that the assumptions utilized for recording obligations under its plans are reasonable based on input from actuaries.

### RESULTS OF OPERATIONS

As discussed in Note #14 of the accompanying financial statements, on November 10, 2003, the sale of Rutherford Chemicals was completed and accordingly, the business comprising the Rutherford Chemicals segment is being reported as a discontinued operation in all periods presented.

The following table sets forth, for the periods indicated, certain items from the selected consolidated financial information as a percentage of gross sales:

	YEARS ENDED DECEMBER 31			
	2003	2002		
Gross sales	101.2	100.0% 101.2 45.1	100.1	

Selling, general and administrative expenses	23.4	21.7	22.5
Restructuring and special charges	2.8	1.1	0.6
Research and development expenses	4.2	4.1	4.9
Operating profit	9.6	18.2	16.4
Interest expense, net	2.9	2.8	3.0
Provision for income taxes	6.6	3.2	3.7
Income from continuing operations	0.1	10.1	9.8
Loss on discontinued operations	(13.4)	(1.6)	(2.7)
Net(loss)/income	(13.3)	8.5	7.1

The following tables show the gross sales of the Company's three segments, in dollars and as a percentage of the Company's total gross sales for the years ended December 31, 2003, 2002 and 2001, as well as the gross profit by product segment for 2003 and 2002.

	YEARS ENDED DECEMBER 31,			
	2003	2002		
GROSS SALES Human Health	\$242,165 119,298 44,128	\$231,342 107,870 55,218	\$231,582 102,512 22,461	
Total Gross Sales	\$405,591	\$394,430	\$356,555	
Total Net Revenues	\$410,644	\$399 <b>,</b> 066	\$356,830	
Total Gross Profit		\$177,718 ======	\$157,972 ======	

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(dollars in thousands, except share data)

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	YEARS ENDED DECEMBER 31,		
	2003	2002	2001
GROSS SALES DISTRIBUTION Human Health	59.7% 29.4 10.9	58.7% 27.3 14.0	64.9% 28.8 6.3
Total Gross Sales Distribution	100.0%	100.0%	100.0%

# 2003-2002 GROSS SALES & GROSS PROFIT BY PRODUCT SEGMENT

	2003			2002		
	GROSS	GROSS	GROSS	GROSS	GROSS	GROSS
	SALES	PROFIT	PROFIT %	SALES	PROFIT	PROFIT %
Human Health	\$242,165	\$ 90,521	37.4%	\$231,342	\$ 94,055	40.7%
Bioproducts	119,298	60,056	50.3	107,870	56,614	52.5
Biopharma	44,128	11,829	26.8	55,218	27,049	49.0
Total	\$405,591 ======	\$162,406 ======	40.0%	\$394,430	\$177 <b>,</b> 718	45.1%

Cambrex Corporation restated its results for the second quarter 2002. This restatement resulted from a reassessment of the carrying value of an equity investment in a privately held emerging biotechnology company. The Company concluded that \$4.3 million of the investment should have been impaired as of the second quarter 2002 and the remaining \$0.7 million should have been initially classified as an intangible asset related to a licensing agreement entered into concurrent with the equity investment. The impairment charge of \$4.3 million was recorded in Other expense and a related \$1.5 million tax benefit was recorded in Provision for income taxes and as a deferred tax asset. Net income and Total stockholders' equity decreased by \$2.8 million. This restatement did not have an effect on the Company's cash flows.

Gross sales for 2003 increased 2.8% to \$405,591 from \$394,430 in 2002. Sales in the Human Health and Bioproducts segments increased compared to 2002 more than offsetting the decrease in the Biopharma segments. Gross sales were favorably impacted 7.0% due to the exchange rates reflecting the weakness in the U.S. dollar primarily versus the Euro and Swedish Krona.

The Human Health Segment gross sales in 2003 of \$242,165 were \$10,823 or 4.7% above 2002. Human Health sales were favorably impacted 9.1% due to exchange rates reflecting a weaker U.S. dollar. Excluding the currency impact, the decrease results from the reduced pricing and market share of certain imaging products, lower shipments of a respiratory API due to reduced demand in the U.S., lower shipments of cardiovascular APIs due primarily to the loss of a U.S. customer and lower prices in Europe. Partly offsetting these decreases were higher sales of central nervous system APIs and a hypertension API due to increased demand, signing of a long-term sales agreement for an API to treat Alzheimer's disease and increased sales of crop protection and feed additive products due to high demand and successful implementation of higher capacity production lines.

The Bioproducts Segment gross sales in 2003 of \$119,298 were \$11,428 or 10.6% above 2002. Bioproducts sales were favorably impacted 5.2% due to exchange rates reflecting a weaker U.S. dollar. The increased sales before the impact of foreign currency are primarily due to higher cell therapy services due to increased demand and higher sales of normal human cells and media products due to increased demand, higher pricing and new product launches in Europe. These increases were partly offset by the impact of the sale of the In Vitro diagnostic cell business during the first quarter of 2002.

(dollars in thousands, except share data)

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The Biopharma Segment gross sales in 2003 of \$44,128 were \$11,090 or 20.1% below 2002. The sales decrease primarily reflects the reduced volumes and suite utilization in our Biopharmaceutical manufacturing business driven by the loss of a Biopharmaceiutical customer whose product failed to receive FDA approval, changes in terms of an existing contract and completion of other 2002 contracts that were only partially replaced. Foreign currency had no impact on Biopharma sales.

Export sales from the Company's domestic operations were \$22,100 in 2003 compared to \$23,684 in 2002. International sales from European operations totaled \$223,666 in 2003 compared to \$207,082 in 2002. The \$405,591 of sales in 2003 consisted of \$206,079, \$173,035, \$16,401 and \$10,076 of sales to North America, Europe, Asia and rest of world, respectively.

Gross profit in 2003 was \$162,406 compared to \$177,718 in 2002. Gross margin in 2003 decreased to 40.0% from 45.1% in 2002, reflecting lower margins in all segments. The Biopharma segment gross margins were down significantly compared to the prior year due to lower suite utilization and lower pricing on an existing contract. The Human Health segment margins decreased due to pricing pressures on API's and other fine custom chemicals including a volume-based

rebate adjustment and the unfavorable impact of foreign currency partly offset by favorable product mix. The Bioproducts gross margins decreased primarily due to additional bad debt reserves in 2003 and certain 2002 favorable inventory adjustments which did not repeat in 2003, partly offset by favorable production volumes, pricing, cost reduction activities and the favorable impact of foreign currency.

Selling, general and administrative expenses of \$95,117 or 23.4% as a percentage of gross sales in 2003 increased from \$85,762 or 21.7% in 2002. Sales and marketing expenses increased primarily due to the impact of foreign currency exchange and an investment in the Company's sales force. Higher administrative costs reflect the impact of currency translation due to the weaker U.S. dollar, higher pension expenses, the costs incurred for the ongoing SEC investigation into the restatement of results disclosed in the fourth quarter 2002, the vesting of stock appreciation rights in the fourth quarter 2003 and regulatory compliance costs associated with the Sarbanes-Oxley Act.

Research and development expenses of \$17,123 were 4.2% of gross sales in 2003, compared to \$15,794 or 4.1% of gross sales in 2002. The increase primarily reflects investments in new product technologies for endotoxin detection and molecular biology and the impact of foreign currency exchange.

The 2003 results include a pre-tax provision of \$11,342 (discounted to the present value of the five year pay-out) related to an agreement reached with Mylan Laboratories under which Cambrex will contribute \$12,415 to the settlement of consolidated litigation brought by a class of direct purchasers. Of this amount, \$4,415 has been paid to date with the balance due in equal installments over a five-year period. In exchange, Cambrex received from Mylan a release and full indemnity against future costs or liabilities in related litigation brought by the purchasers, as well as potential future claims related to this matter. The 2002 results include a pre-tax charge of \$4,238 for asset impairment and other charges related to the closure of a small manufacturing facility and other severance charges.

The operating profit in 2003 was \$38,824 compared to \$71,924 in 2002. The results reflect lower gross margins in all segments, the \$11,342 pre-tax charge for the Mylan settlement discussed above and higher operating expenses.

Net interest expense of \$11,840 in 2003 increased \$576 from 2002 reflecting higher average interest rates due primarily to the higher fixed interest rate on certain senior notes issued in 2003, partly offset by the lower average debt due primarily to cash flows from operations and the proceeds from the sale of the Rutherford Chemicals business. The average interest rate was 4.8% for the year 2003 versus 4.3% in 2002.

The provision for income taxes in 2003 resulted in an effective rate of 99.1% as compared with 24.3% in the same period of 2002. The combination of a loss due to the sale of Rutherford Chemicals, the Mylan settlement, and a geographic shift of forecasted income resulted in \$21,487 of domestic deferred tax assets being deemed unlikely to be realized, and as such, a valuation allowance for this amount was recorded against

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these assets in the 2003 continuing operations tax provision. The deferred tax assets deemed unlikely to be realized for financial reporting purposes include foreign tax credit carry-forwards, carrying a five year life from inception, the tax benefit related to domestic net operating losses from continuing operations and research and experimentation tax credits that can be carried forward 20 years, and a credit related to a federal alternative minimum tax that can be carried forward indefinitely. The long carry-forward period for domestic net operating losses and the alternative minimum credit and expected improvements in domestic continuing operations may result in these tax benefits ultimately being realized, however, there is no assurance that such improvements can be achieved.

diluted share versus \$39,955, or \$1.51 per diluted share in 2002. The 2003 income from continuing operations includes a charge of approximately \$21,487 for the deferred tax valuation allowance and a \$11,342 pretax charge for the Mylan settlement both discussed above. The 2002 results include \$4,238 consisting of an asset impairment and other charges related to the closure of a small manufacturing facility and other severance charges and a \$7,344 pre-tax charge for two investment impairments recorded in Other expense.

In the third quarter 2003, the Company announced that an agreement to sell the Rutherford Chemicals business had been signed and on November 10, 2003 the transaction was completed. As a result, this business is being reported as a discontinued operation for all periods presented. The terms of sale resulted in a write-down of assets to fair value of approximately \$53,098 which is based on the selling price, including fees associated with the transaction, subject to working capital and other adjustments. The Company is currently in negotiations with the buyer regarding the working capital adjustment which is not expected to be finalized until first quarter 2004. In 2003, loss on discontinued operations, net of tax was (54,308) compared to (6,546) in 2002. The 2003 results include the write-down of assets discussed above. The loss in 2002 includes pre-tax charges of \$10,000 for Vitamin B-3 litigation and \$10,849 for asset impairment and other charges, pretax benefits of \$2,620 due to a favorable insurance settlement and \$3,760 for a favorable arbitration settlement. In addition to the special items discussed above, the 2003 loss from discontinued operations increased due to unfavorable product mix and higher energy and raw material prices.

The net (loss) income in 2003 was \$(54,063), or \$(2.07) per diluted share versus \$33,409, or \$1.26 per diluted share in the same period a year ago.

The Company's independent auditors informed the Company that there were material weaknesses in the Company's internal controls relating to the adequacy of documentation and level of personnel within the Company's corporate tax department during the fourth quarter of 2003. The Company has and is taking several actions to remediate these weaknesses. Please refer to Item 9A for a more detailed description of this matter.

## 2002 COMPARED TO 2001

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Effective January 1, 2002, the Company adopted Statement of Financial Accounting Standards No. 142, Goodwill and Intangible Assets. The effect of this adoption was to cease amortization of goodwill and certain indefinite-lived intangible assets. On an as adjusted basis to reflect FASB No. 142, 2001 net income would have been \$33,354 versus the \$25,312 reported in 2001.

Gross sales in 2002 increased 10.6% to \$394,430 from \$356,555 in 2001. Sales in Biopharma and Bioproducts increased 145.8% and 5.2%, respectively compared to 2001 while the Human Health sales were relatively flat. Gross sales were favorably impacted 2.2% due to the exchange rates reflecting a weaker U.S. dollar primarily versus the Euro and Swedish Krona.

The Human Health Segment gross sales of \$231,342 were \$240 or 0.1% below 2001. Human Health sales were favorably impacted 2.9% due to exchange rates reflecting a weaker U.S. dollar. Sales decreased due primarily to lower sales of cardiovascular APIs due to customer inventory reductions and competitive pressures, lower sales of an antihistamine product due to fall off in customer demand and the effect of a

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smaller shipment of an anti-infective product for use in clinical trials. Also, feed additive sales were lower due to customer inventory management, and the impact of a customer bringing in-house the manufacture of a performance enhancing polymer product, as well as customer inventory build-ups of another performance enhancing polymer product. Partly offsetting these decreases were increased sales of a new amphetamine product used to treat attention deficit

disorder, higher sales of gastrointestinal APIs to meet increased demand, continued growth of a pharmaceutical intermediate used in therapeutic treatment of end-state kidney disease, higher market share in imaging products worldwide, and higher sales of central nervous system API's due to increased worldwide demand.

The Bioproducts Segment gross sales of \$107,870 were \$5,358 or 5.2% above 2001. Bioproducts sales were favorably impacted 2.0% due to exchange rates reflecting a weaker U.S. dollar. The increased sales were primarily due to higher sales of endotoxin protection products reflecting the impact of a more focused sales force and introduction of FDA compliant software in mid 2002, higher Media and Serum sales (primarily liquid form) due to market share gains in Europe and strong shipments of Normal Human Cells reflecting improved product supply and quality. These increases were partly offset by the impact of the sale of the In Vitro diagnostic cell business during the first quarter of 2002.

The Biopharma Segment gross sales of \$55,218 were \$32,757 or 145.8% above 2001. The increase in sales is due primarily to the acquisitions of the two contract Biopharmaceutical process development and manufacturing businesses that make up this segment that were completed during the second half of 2001. Foreign currency had no impact on Biopharma sales.

Export sales from the Company's domestic operations were \$23,684 in 2002 compared to \$20,934 in 2001. International sales from European operations totaled \$207,082 in 2002 compared to \$199,666 in 2001. The \$394,430 of sales in 2002 consisted of \$216,591, \$150,180, \$17,745 and \$9,914 of sales to North America, Europe, Asia and rest of world, respectively.

Gross profit in 2002 was \$177,718 compared to \$157,972 in 2001. Gross margin in 2002 increased to 45.1% from 44.3% in 2001. The Bioproducts segment margins increased due to favorable product mix and higher volumes. This increase was partially offset by lower margins in the Biopharma segment due to under absorption of fixed costs. Overall, Human Health segment margins were down slightly due to lower volumes partially offset by favorable product mix, which was aided by the Company's hedging strategy and overall higher production at most European plants.

Selling, general and administrative expenses as a percentage of gross sales were 21.7% in 2002 versus 22.5% for 2001 (20.2% on an as adjusted basis considering the adoption of SFAS No. 142.) Excluding the impact of FAS No. 142, higher administrative costs were due primarily to the impact of the second half 2001 Biopharmaceutical manufacturing acquisitions, a reduction of environmental accruals in the second quarter 2001, and higher insurance premiums and employee benefit expenses in 2002.

Research and development expenses of \$15,794 were 4.1% of gross sales in 2002, compared to \$17,379 or 4.9% of gross sales in 2001, reflecting staff reductions and lower overall spending.

The 2002 results include a pre-tax charge of \$4,238 for asset impairment and other charges related to the closure of a small manufacturing facility and other severance expenses. The 2001 results include a pre-tax charge of \$2,022 related to the closure of another small manufacturing facility.

The operating profit in 2002 was \$71,924, compared to \$58,472 in 2001. The results reflect the increased sales in the Bioproduct and Biopharma segments and the reduced amortization expense as a result of the adoption of SFAS No. 142, partially offset by higher administration costs.

Net interest expense of \$11,264 in 2002 increased \$662 from 2001 reflecting the higher average debt balance due to financing the 2001 acquisitions, partly offset by a lower average interest rate. The average interest rate was 4.3% in 2002 versus 5.2% in 2001.

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<sup>(</sup>dollars in thousands, except share data)

The provision for income taxes in 2002 resulted in an effective rate of 24.3% versus 27.4% in 2001. The decrease reflects the tax effect of the special charges, a change in geographic mix of income and the impact of the continuing R&D tax credit programs.

The Company's income from continuing operations in 2002 was \$39,955 or \$1.51 per diluted share compared with \$34,988 or \$1.32 per diluted share in 2001. In addition to the pre-tax charges discussed above, the 2002 results included a \$7,344 pre-tax charge for investment impairments recorded in Other expense.

Due to the sale of the Rutherford Chemicals business during 2003, the Rutherford Chemicals business is being reported as a discontinued operation for all periods presented. Loss on discontinued operations, net of tax was (\$6,546) in 2002 as compared to (\$9,676) in 2001. The loss in 2002 includes pre-tax charges of \$10,000 for Vitamin B-3 litigation, \$10,849 for asset impairment and other charges, pre-tax benefits of \$2,620 due to a favorable insurance settlement and \$3,760 for a favorable arbitration settlement. The loss in 2001 includes pre-tax charge of \$19,053 for restructuring and asset write-downs and \$4,400 pre-tax charge for Vitamin B-3 litigation. Excluding the above items, loss on discontinued operations, net of tax, increased in 2002 primarily due to lower sales volume reflecting lower demand and timing of production campaigns for crop protection products, lower demand for certain performance enhancing chemicals, and continued weakness in the telecommunications and industrial coatings industries.

The Company's net income in 2002 was \$33,409 or \$1.26 per diluted share compared to \$25,312 or \$0.96 per diluted share in 2001.

#### LIQUIDITY AND CAPITAL RESOURCES

Net cash flow from operations was \$73,286 for the year ended December 31, 2003, down from \$104,340 in 2002. The decrease in cash flow is due primarily to lower net income, net cash payments of \$5,198 for settlement and legal costs associated with Vitamin B-3 litigation, \$4,415 cash payment associated with the Mylan settlement, and insurance proceeds received in 2002 related to Rutherford Chemicals. Cash flows from investing activities in 2003 included proceeds from the sale of Rutherford Chemicals, net of expenses, of \$50,215 and capital expenditures of \$37,857. Cash flows from financing activities in 2003 of \$60,588 included net repayments of debt of \$56,253, payment of dividends of \$3,100 and the purchase of treasury stock of \$2,420, partially offset by \$1,130 in proceeds from the exercise of stock options.

Capital expenditures were \$37,857, \$40,443 and \$30,161 in 2003, 2002 and 2001, respectively. In 2003, part of the funds were used for suite expansion at our Baltimore and Hopkinton sites, endotoxin detection and cell therapy manufacturing capabilities at our Walkersville site; R&D lab upgrades at our Milano site and new small scale production equipment for generic pharmaceuticals at our Charles City site.

In November 2001, the Company entered into a \$430,000 Syndicated Revolving Credit Agreement led by JPMorganChase as the Administrative Agent. The agreement consisted of a 364-day renewable senior revolving credit facility for \$161,000 (the "364-Day Facility"), and a 5-year senior revolving credit facility of \$268,750 (the "5-Year Agreement").

In 2003, the Company elected not to renew the 364-Day Facility and this facility expired in November 2003. Concurrently, the 5-Year Agreement was amended with the addition of an "accordion feature" which, if utilized, will allow for the increase of the total commitments of up to \$75,000.

The 5-Year Agreement allows the Company to choose among various interest rate options and to specify the portion of the borrowing to be covered by specific interest rates. Under the 5-Year Agreement the interest rate options available to the Company are the following:

- 2) LIBOR plus an applicable margin that ranges from .575% to 1.20%, or
- 3) Money Market rate plus an applicable margin that ranges from .575% to 1.20%.

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The applicable margin discussed above is based upon the ratio of consolidated funded indebtedness to consolidated modified EBITDA. The Company also pays a facility fee between .15% to .30% on the entire credit facility.

The bank loan is collateralized by dividend and distribution rights associated with a pledge of a portion of stock that the Company owns in a foreign holding company. This foreign holding company owns certain of the Company's non-U.S. operating subsidiaries.

As of December 31, 2003, there was \$105,200 outstanding and \$163,550 undrawn under the 5-year Agreement. Of the undrawn amount, \$61,000 is available to be borrowed as of December 31, 2003 due to limits established in the Credit Agreement.

The Agreement is subject to financial covenants requiring the Company to maintain certain levels of net worth, interest coverage ratio, leverage ratios and limitations on indebtedness. The Company complied with all covenants during 2003.

In June 2003, the Company borrowed \$75,000 in a private offering consisting of 7-year guaranteed senior Notes due in June 2010 with interest payments due semi-annually at an annual rate of 5.31%. During October 2003, the Company borrowed an additional \$25,000 in a private offering consisting of 10-year guaranteed senior Notes due in October 2013 with interest payments due semi-annually at an annual rate of 7.05%. These Notes rank equal with the Company's other senior indebtedness and are collateralized by the same assets as the bank loan described above. The funds were used primarily to pay down existing bank debt and to provide Cambrex with longer term fixed rate debt.

The 2003 and 2002 average interest rates were 4.8% and 4.3%, respectively.

At December 31, 2003 our contractual obligations with initial or remaining terms in excess of one year were as follows:

	TOTAL	2004	2005	2006	2007	2008+
Long Term Debt, including capital						
leases	\$213 <b>,</b> 745	\$1 <b>,</b> 376	\$1,402	\$106 <b>,</b> 617	\$1,438	\$102 <b>,</b> 912
Operating Leases	26,198	3,113	3,657	3,406	3,601	12,421
Purchase obligations	8,095	1,886	1,020	913	913	3,363
Mylan Settlement	8,000	1,600	1,600	1,600	1,600	1,600
Contractual Cash						
Obligations	\$256,038	\$7 <b>,</b> 975	\$7 <b>,</b> 679	\$112 <b>,</b> 536	\$7 <b>,</b> 552	\$120 <b>,</b> 296

See Notes #12 and #23 in the accompanying financial statements for additional information regarding our debt and other commitments.

Management believes that existing sources of capital, together with cash flows from operations, will be sufficient to meet foreseeable cash flow requirements. A key to our access to liquidity is the maintenance of our strong long-term credit ratings and ability to meet debt covenants to maintain certain levels of net worth, an interest coverage ratio and leverage ratios. The Company

met all bank covenants during 2003 and does not anticipate any covenant compliance issues in the coming year. Management also believes that the Company will maintain its strong long-term credit ratings. Any events that change the status of our ability to meet debt covenants or maintain our credit ratings could adversely impact our ability to fund operations.

Our forecasted cash flow from future operations may be adversely affected by various factors including, but not limited to, declines in customer demand, increased competition, the deterioration in general economic and business conditions, as well as other factors (see Risk Factors section of this document for further explanation of factors that may negatively impact our cash flows). Any change in the current status of these factors could adversely impact the Company's ability to fund operating cash flow requirements.

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(dollars in thousands, except share data)

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#### FINANCIAL INSTRUMENTS

In the normal course of business, the Company uses a variety of techniques and instruments, including derivatives, as part of its overall risk management strategy to lower its exposure to market risks arising from adverse changes in interest rates and foreign currency exchange rates.

# Currency Risk Management

The Company's primary market risk relates to exposure to foreign currency exchange rate fluctuations on transactions entered into by international operations which are primarily denominated in the U.S. Dollar, Euro, Swedish Krona and British Pound Sterling currencies. The Company currently uses foreign currency exchange forward contracts to mitigate the effect of short-term foreign exchange rate movements on the Company's operating results. The notional amount of these contracts at December 31, 2003 was \$28,036. The Company estimates the forward contracts to be approximately 66% of the non-local currency exposure during the period. Unrealized foreign exchange contract losses do not subject the Company's actual results to risk as gains or losses on these contracts generally offset gains or losses on the transactions that are hedged.

Given a scenario that the operating companies' non-local currency collections match their forecasts, and all exchange rates move 10% against their local currencies, no more than \$2,100 of pre-tax profits for a twelve-month period would be at risk. This is based on unhedged risk of \$21,008. This residual risk allows for an over-forecasting margin of error and prevents over hedging of actual operating risk. As of December 31, 2003, the non-local forecasted currency exposures were \$86,766. Offsetting this exposure is forecasted U.S. Dollar inter-company payments from the combined European sites of \$24,217. Of the remaining \$62,549 forecasted exposure, \$41,541 was partially hedged with major banks and through offsetting inter-company hedge contracts, thereby reducing the non-hedged risk to \$21,008.

# Interest Rate Management

Each of the interest rate options in the Revolving Credit Agreement includes floating rates. This arrangement has the advantage of making lower interest rates available in a declining rate market. However, it also exposes the Company to any upward swings in interest rates. For example, based on the Company's current net debt outstanding, an unexpected annual interest rate increase of 100 basis points (1%) could increase interest expense and thus decrease the Company's after-tax profitability by approximately \$497.

To limit the risk of interest rates rising above a tolerable level, the Company would pay a premium now in order to obtain a fixed interest rate at a predetermined cost in the future. That swap stabilizes interest costs by converting floating or variable rates to fixed rates through a contract with a financial institution. The Company monitors the debt position and market trends to protect it from any unforeseen shifts in interest rates.

The Company has employed a plan to mitigate interest rate risk by entering into interest rate swap agreements to convert floating rates to fixed interest rates. As of December 31, 2003, the Company had eleven interest rate swaps in place with an aggregate notional value of \$95,000, at an average fixed rate of 4.41%, and with varying maturity dates through the year 2006. The Company's strategy has been to cover a portion of outstanding bank debt with interest rate protection. At December 31, 2003, the coverage was approximately 90% of our variable interest rate debt.

#### ENVIRONMENTAL

In connection with laws and regulations pertaining to the protection of the environment, the Company is a party to several environmental remediation investigations and cleanups and, along with other companies, has been named a "potentially responsible party" for certain waste disposal sites ("Superfund sites"). Each of these matters is subject to various uncertainties, and it is possible that some of these matters will be decided unfavorably against the Company. The Company had accruals, included in other non-current liabilities of \$4,900 and \$4,542 at December 31, 2003 and December 31, 2002, respectively, for costs associated with the

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(dollars in thousands, except share data)

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study and remediation of Superfund sites and the Company's current and former operating sites for matters that are probable and reasonably estimable. The increase in the accrual is due to currency fluctuation of \$458, partially offset by \$100 in payments. Included in the liabilities mentioned above are environmental liabilities discussed in the "Sale of Rutherford Chemicals" section below. Based on currently available information and analysis, the Company's accrual represents management's best estimate of what it believes are the probable environmental cleanup related costs of a non-capital nature. After reviewing information currently available, management believes any amounts paid in excess of the accrued liabilities will not have a material effect on its financial position or results of operations. However, these matters, if resolved in a manner different from the estimates could have a material adverse effect on financial condition, operating results and cash flows when resolved in a future reporting period.

# LITIGATION

# Mylan Laboratories

In late, 1998 the Company and its subsidiary Profarmaco S.r.l. (currently known as Cambrex Profarmaco Milano S.r.l., "Profarmaco") were named as defendants (along with Mylan Laboratories, Inc. ("Mylan") and Gyma Laboratories of America, Inc., Profarmaco's distributor in the United States) in a proceeding instituted by the Federal Trade Commission ("FTC") in the United States District Court for the District of Columbia (the "District Court"). The allegations arise from exclusive license agreements between Profarmaco and Mylan covering the drug master files for lorazepam and clorazepate, two active pharmaceutical ingredients ("APIs"). The FTC alleged violations of the Federal Trade Commission Act; including unlawful restraint of trade and conspiracy to monopolize markets for the APIs. A lawsuit making similar allegations against the same parties seeking injunctive relief and treble damages, was filed by the Attorneys General of 31 states in the District Court on behalf of those states and persons in those states who were purchasers of the generic pharmaceuticals.

The same parties including the Company and Profarmaco have also been named in purported class action complaints brought by private plaintiffs in various state courts on behalf of purchasers of the APIs in generic form, making allegations similar to those raised in the FTC's complaint and seeking various forms of relief including treble damages.

On February 9, 2001, a federal court in Washington, DC entered an Order and

Stipulated Permanent Injunction as part of a settlement of the FTC and Attorneys General's suits. Under these settlement documents Mylan agreed to pay over \$140,000 on its own behalf and on behalf of most of the other defendant companies including Cambrex and Profarmaco. In the Order and Injunction, the settling defendants also agreed to monitor certain future conduct. Mylan had been fully covering the costs for the defense and indemnity of Cambrex and Profarmaco under certain obligations set forth in the license agreements. Cambrex agreed to cover separate legal defense costs incurred for Cambrex and Profarmaco on a going forward basis beginning August 1, 2000. The private litigation continues.

On April 7, 2003, Cambrex reached an agreement with Mylan under which Cambrex would contribute \$12,415 to the settlement of consolidated litigation brought by a class of direct purchasers. In exchange, Cambrex and Profarmaco received from Mylan a release and full indemnity against future costs or liabilities in related litigation brought by purchasers, as well as potential future claims related to this matter. Approximately \$4,415 was paid in April 2003 in accordance with the agreement, with the remaining \$8,000 to be paid over the next five years. Cambrex recorded an \$11,342 charge (discounted to the present value due to the five year pay-out) in the first quarter of 2003 as a result of this settlement. As of December 31, 2003, the outstanding balance for this liability was \$7,186.

Vitamin B-3

On May 14, 1998, the Company's Nepera subsidiary, a manufacturer and seller of niacinamide (Vitamin B-3), received a Federal Grand Jury subpoena for the production of documents relating to the

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(dollars in thousands, except share data)

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pricing and possible customer allocation with regard to that product. The Company understands that the subpoena was issued as part of the Federal Government's ongoing anti-trust investigation into various business practices in the vitamin industry generally. In the fourth quarter of 1999, the Company reached a settlement with the Government concerning Nepera's alleged role in Vitamin B-3 violations from 1992 to 1995. On October 13, 2000, the Government settlement was finalized with Nepera entering into a voluntary plea agreement with the Department of Justice. Under this agreement, Nepera entered a plea of guilty to one count of price fixing and market allocation of Vitamin B-3 from 1992 to 1995 in violation of section one of the Sherman Act and agreed to pay a fine of \$4,000. Under the plea agreement, Nepera was placed on probation for one year, which has ended. The fine was paid in February 2001. Nepera has been named as a defendant, along with several other companies, in a number of private civil actions brought on behalf of alleged purchasers of Vitamin B-3.

An accrual of \$6,000 was recorded in the fourth quarter 1999 to cover the anticipated government settlements, related litigation, and legal expenses. Based on discussions with various plaintiffs counsel, as well as current estimates of expenditures for legal fees, an additional accrual of \$4,400 was established in the fourth quarter of 2001. The Company believed that the current reserves would be sufficient to cover resolution of the remaining related litigation matters. However, during 2002, based on information developed during the year, the Company determined that the remaining litigation matters would be more costly than previously anticipated. Therefore, during 2002, the Company increased reserves by \$10,000. The balance of this accrual as of December 31, 2003 was approximately \$3,836. This accrual has been recorded in accrued liabilities.

Litigation in the United States under the U.S. antitrust laws was commenced some years ago by a group of European purchasers. On motion by the Vitamin B-3 defendants, the District Court dismissed the litigation, under the long-standing rule that foreign purchasers cannot sue in U.S. courts under U.S. antitrust statutes. Recently, the Federal Circuit Court reversed the District Court's decision. The Vitamin B-3 defendants, supported by the U.S. Department of Justice, appealed to the United States Supreme Court and the hearing is

currently scheduled for April 2004. The Company strongly believes that the claim should be dismissed, however, the Circuit Court's decision is so unusual that we cannot predict the disposition of this matter.

## Mallinckrodt

During February 1999, the Company's Charles City facility ("CCC") sold several batches of 5-NIPA, an x-ray contrast media raw material, to Mallinckrodt, Inc. In April 1999, Mallinckrodt verbally notified CCC that some of the 5-NIPA batches appeared to be out of specification. CCC requested that Mallinckrodt cease production and return the product for refund or replacement. CCC's quality control tests indicated that the material met the agreed specification, but CCC was ready to issue a credit to Mallinckrodt upon return of the questionable material. Nevertheless, it appears that Mallinckrodt continued to use the material.

In August 1999, Mallinckrodt issued CCC a schedule that summarized the total costs allegedly incurred by Mallinckrodt related to the questionable 5-NIPA in the amount of approximately \$4,800. On July 13, 2000, Mallinckrodt sent CCC a letter claiming that CCC breached its supply agreement by delivering contaminated 5-NIPA to Mallinckrodt and claiming damages for its costs. We responded that, among other things, CCC delivered in-specification material and did not breach the supply agreement. On October 2, 2000, Mallinckrodt filed suit in United States District Court in St. Louis, Missouri alleging, among other things, that CCC breached the supply agreement and claiming significant damages. On December 27, 2000, we filed our answer, denying Mallinckrodt's claims.

Mediation was held in June 2003 but was unsuccessful. A second mediation occurred on November 12, 2003; we did not reach agreement, but continued discussing settlement as we prepared for trial, which had been scheduled for early January 2004. On December 16, 2003, we reached a settlement with Mallinckrodt for \$3,200 which has subsequently been paid. The Company has a \$1,000 deductible under its insurance policy. The Company exhausted a majority of the deductible through the costs of defense which had been previously reserved. The Company has subsequently been reimbursed approximately \$3,000 by its insurance carrier.

 $(\mbox{dollars in thousands, except share data})$ 

# Sale of Rutherford Chemicals

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The Company entered into an agreement for the sale of its Rutherford Chemicals business and completed this transaction on November 10, 2003, subject to working capital adjustments. Under the agreement, the Company provided standard representations and warranties concerning the business, operations, liabilities and financial condition of the Rutherford Chemicals Business. Most of such representations and warranties will survive for a period of thirty days after the Buyer's preparation of its audited financial statements for year-end 2004. Therefore, claims for breaches of such representations would have to be brought during that time frame. Certain specified representations and warranties, such as those relating to employee benefit matters, will survive for longer periods. Under the agreement, the Company has indemnified the Buyer for breaches of representations and warranties, such indemnification is subject to a deductible and a cap at a percentage of the purchase price.

The Company has retained the liabilities associated with existing general litigation matters, including Vitamin B-3 as stated above. With respect to certain pre-closing environmental matters, the Company retains the responsibility for (i) certain existing matters; including violations and off-site liabilities and (ii) completing the on-going remediation at the New York facility. Further, as a result of the sale of the Bayonne, New Jersey facility, the obligation to investigate site conditions and conduct required remediation under the provisions of the New Jersey Industrial Site Recovery Act was triggered; and the Company has retained the responsibility for completion of any such investigation and remediation. With respect to all other pre-closing

environmental liabilities, whether known or unknown, the Buyer is responsible for the management of potential future matters; however, the Buyer and the Company may share the costs of associated remediation with respect to such potential future matters, subject to certain limitations defined in the agreement to the sale.

Class Action Matter

In mid-October, 2003, the Company was notified of a securities class action lawsuit filed against Cambrex and five former and current Company officers. To date, five class action suits have been filed with the New Jersey Federal District Court and we have been served with process in several of the cases. The original and later lawsuits were brought as class actions in the names of purchasers of the Company's common stock from October 21, 1998 through July 25, 2003. The complaints allege that the Company failed to disclose in timely fashion the January 2003 accounting restatement and subsequent SEC investigation, as well as the loss of a significant contract at the Baltimore facility.

Under the rules applicable to class action litigation, the various plaintiffs appeared in Federal Court on January 12, 2004, and the Court designated the lead plaintiff and selected counsel to represent the class. The plaintiff has sixty (60) days to amend the complaint. The Company will have a further forty-five (45) days to file a motion to dismiss. We consider the complaints to be substantially without merit and will vigorously defend against them.

Securities and Exchange Commission

The Securities and Exchange Commission ("SEC") is currently conducting an investigation into the Company's inter-company accounting issue. The investigation began in the first half of 2003 after the Company voluntarily disclosed certain matters related to inter-company accounts for the five year period ending December 31, 2001 that resulted in the restatement of the Company's financial statements for those years. To Cambrex's knowledge, the investigation is limited to this inter-company accounting matter, and the Company does not expect further revisions to its historical financial statements relating to these issues. The Company is fully cooperating with the SEC.

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Other

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The Company enters into standard indemnification agreements in the ordinary course of business including contract provisions for indemnification protecting its customers and suppliers against third party liability for manufacture and sale of Company products that fail to meet product specifications and contract provisions for indemnification protecting licensees against intellectual property infringement related to licensed Company technology or processes. Due to the lack of historical obligations related to these items and the existence of associated insurance coverage, the Company has no liabilities recorded for these items as of December 31, 2003.

As permitted under Delaware law, the Company has agreements whereby we indemnify our officers and directors for certain events or occurrences while the officer or director is, or was serving, at our request in such capacity. The term of the indemnification period is for the officer's or director's lifetime. The maximum potential amount of future payments we could be required to make under these indemnification agreements is unlimited; however, we have a Director and Officer insurance policy that covers a portion of any potential exposure.

The Company believes the estimated fair value of the above indemnification agreements is minimal, and as such, the Company has no liabilities recorded for these agreements as of December 31, 2003.

While it is not possible to predict with certainty the outcome of the above litigation and other matters and various other lawsuits, it is the opinion of management that the ultimate resolution of these proceedings should not have a material adverse effect on the Company's results of operations, cash flows and financial position. These matters, if resolved in an unfavorable manner, could have a material effect on the operating results and cash flows when resolved in a future reporting period.

## IMPACT OF RECENT ACCOUNTING PRONOUNCEMENTS

Accounting for Asset Retirement Obligations

In June 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standard No. 143, "Accounting for Asset Retirement Obligations" ("SFAS 143"). The standard requires that legal obligations associated with the retirement of tangible long-lived assets be recorded at fair value when incurred and was adopted by the Company on January 1, 2003. Adoption of SFAS 143 did not have any effect on the Company's consolidated financial position or results of operations as it has determined its long-lived assets have indeterminate future lives.

Rescission of FAS No. 4, 44 and 64, Amendment of FAS 13, and Technical Corrections as of April 2002

In May 2002, the FASB issued Statement of Financial Accounting Standards No. 145, "Rescission of SFAS No. 4, 44 and 64, Amendment of SFAS 13, and Technical Corrections as of April 2002" ("SFAS 145"). The statement rescinds SFAS 4 (as amended by SFAS 64), which required extraordinary item treatment for gains and losses on extinguishments of debt, and SFAS 44, which does not affect the Company. Additionally, the statement amends certain provisions of SFAS 13 and other existing authoritative pronouncements to make various technical corrections, clarify meanings, or describe their applicability under changed conditions. The provisions of SFAS 145 related to extinguishments of debt are effective for the Company beginning January 1, 2003, and all other provisions are effective for transactions occurring or financial statements issued on or after May 5, 2002. Adoption of SFAS 145 did not have any effect on the Company's consolidated financial position or results of operations.

Accounting for Costs Associated with Exit or Disposal Activities

In June 2002, the FASB issued Statement of Financial Accounting Standard No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" ("SFAS 146"). This Statement addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies Emerging Issues Task

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Force (EITF) Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)." This Statement eliminates the definition and requirements for recognition of exit costs in Issue 94-3, and requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred. SFAS 146 also establishes that fair value is the objective for initial measurement of the liability. SFAS 146 is effective for exit or disposal activities that are initiated after December 31, 2002, with early application encouraged. Any charges associated with future restructuring programs will be recorded in accordance with SFAS 146. This will spread the recognition of the restructuring expenses over a number of accounting periods as compared to EITF 94-3.

Accounting for Stock-Based Compensation -- Transition and Disclosure

In December 2002, the FASB issued Statement of Financial Accounting Standard No. 148, "Accounting for Stock-Based Compensation -- Transition and Disclosure" ("SFAS 148"). This Statement provides alternative methods of

transition for a voluntary change to the fair value based method of accounting for stock-based employees compensation from the intrinsic method. SFAS 148 also amends the disclosure provisions of SFAS 123 and APB Opinion No. 28, "Interim Financial Reporting," to require disclosure in the summary of significant accounting policies of the effects of an entity's accounting policy with respect to stock-based employee compensation on reported net income and earnings per share in annual and interim financial statements. While SFAS 148 does not amend SFAS 123 to require companies to account for employee stock options using the fair value method, the disclosure provisions of SFAS 148 are applicable to all companies with stock-based employee compensation, regardless of whether they account for that compensation using the fair value method of SFAS 123 or the intrinsic value method of APB 25. SFAS 148's amendment of the transition and annual disclosure requirements of SFAS 123 are effective for fiscal years ending after December 15, 2002. The Company has adopted the disclosure provisions of SFAS 148 as of December 31, 2002, and will continue to use the intrinsic value method of APB 25.

Amendment of Statement 133 on Derivative Instruments and Hedging Activities

On April 30, 2003 the FASB issued SFAS 149 "Amendment of Statement 133 on Derivative Instruments and Hedging Activities" which amends SFAS 133. This Statement clarifies under what circumstances a contract with an initial net investment meets the characteristics of a derivative, it also clarifies when a derivative contains a financing component and amends the definition of an underling to conform it to language used in FASB Interpretation No. 45. This statement is effective for contracts entered into or modified after June 30, 2003, except for those provisions of this Statement that relate to SFAS 133 implementation issues that have been effective for fiscal quarters that began prior to June 15, 2003. Adoption of SFAS 149 did not have any effect on the Company's consolidated financial position or results of operations.

Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity

In May 2003, the FASB issued Statement of Financial Accounting Standard No. 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity" ("SFAS 150"). SFAS 150 specifies that instruments within its scope embody obligations of the issuer and that, therefore, the issuer must classify them as liabilities. This statement requires that mandatory redeemable financial instruments, obligations to repurchase the issuer's equity shares by transferring assets, and certain obligations to issue a variable number of shares be classified as liabilities. SFAS 150 is effective at the beginning of the first interim period beginning after June 15, 2003. Adoption of this Statement did not have any effect on the Company's results.

Guarantor's Accounting and Disclosure Requirements for Guarantees

In November 2002, FASB Interpretation No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others" ("FIN 45") was issued. FIN 45

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(dollars in thousands, except share data)

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elaborates on the disclosures to be made by a guarantor in its interim and annual financial statements about its obligations under certain guarantees that it has issued. It also clarifies that a guarantor is required to recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. The initial recognition and initial measurement provisions of this Interpretation are applicable on a prospective basis to guarantees issued or modified after December 31, 2002. The required disclosures are effective for financial statements of interim or annual periods ending after December 15, 2002. The adoption of FIN 45 did not have any effect on the Company's consolidated financial position or results of operations.

In January 2003, FIN No. 46, "Consolidation of Variable Interest Entities" ("FIN 46") was issued. The interpretation provides guidance on consolidating variable interest entities and applies immediately to variable interests created after January 31, 2003. The guidelines of the interpretation will become applicable for the Company in its fourth quarter 2003 financial statements for variable interest entities created before February 1, 2003. The interpretation requires variable interest entities to be consolidated if the equity investment at risk is not sufficient to permit an entity to finance its activities without support from other parties or the equity investors lack certain specified characteristics. The Company has reviewed FIN 46 and determined its impact did not have an effect on the Company's financial position or results of operations.

In December 2003, the FASB issued FIN 46R which requires the application of either FIN 46 or FIN 46R by public entities created prior to February 1, 2003 at the end of the first interim or annual reporting period ending after December 15, 2003. All entities created after January 31, 2003 by public entities were already required to be analyzed under FIN 46, and they must continue to do so, unless FIN 46R is adopted early. FIN 46R will be applicable to all non-SPEs created prior to February 1, 2003 by Public Entities that are not small business issuers at the end of the first interim or annual reporting period ending after March 15, 2004.

Employer's Disclosure about Pensions and Other Postretirement Benefits

In December 2003, the FASB published a revision to SFAS No. 132 "Employers' Disclosure about Pensions and Other Postretirement Benefits an amendment of FASB Statements No. 87, 88, and 106." SFAS No. 132R requires additional disclosures to those in the original SFAS No. 132 about the assets, obligations, cash flows, and net periodic benefit cost of defined benefit pension plans and other defined benefit postretirement plans. The provisions of SFAS No. 132 remain in effect until the provisions of SFAS No. 132R are adopted. SFAS No. 132R is effective for financial statements with fiscal years ending after December 15, 2003. The Company is in compliance with SFAS No. 132R.

On January 12, 2004, the FASB issues Staff Position (FSP) 106-1 which permits a sponsor of a postretirement health care plan that provides a prescription drug benefit to make a one-time election to defer accounting for the effects of the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the Act). The Company has elected to defer the accounting effects of this act. As a result, any measures of the plan APBO or net periodic postretirement benefit cost in the financial statements or accompanying notes do not reflect the effects of the Act on the plan and specific authoritative guidance on the accounting for the federal subsidy is pending and that guidance, when issued, could require the Company to change previously reported information.

Accounting for Revenue Arrangements with Multiple Deliverables

In January 2003, the Emerging Issues Task Force ("EITF") released EITF 00-21: "Accounting for Revenue Arrangements with Multiple Deliverables" ("EITF 00-21"). EITF 00-21 clarifies the timing and recognition of revenue from certain transactions that include the delivery and performance of multiple products or services. EITF 00-21 is effective for revenue arrangements entered into during fiscal periods beginning after June 15, 2003. The Company is in compliance with this EITF.

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In December 2003, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 104 (SAB 104), Revenue Recognition. SAB 104 supersedes SAB 101, Revenue Recognition in Financial Statements to include the guidance from Emerging Issues Task Force EITF 00-21 "Accounting for Revenue Arrangements with Multiple Deliverables." The adoption of SAB 104 did not have a material effect on the Company's consolidated results of operations or financial position.

#### FORWARD-LOOKING STATEMENTS

This document may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and Rule 3B-6 under The Securities Exchange Act of 1934, including, without limitation, statements regarding expected performance, especially expectations with respect to sales, research and development expenditures, earnings per share, capital expenditures, acquisitions, divestitures, collaborations, or other expansion opportunities. These statements may be identified by the fact that they use words such as "expects," "anticipates," "intends," "estimates," "believes" or similar expressions in connection with any discussion of future financial and operating performance. Any forward-looking statements are qualified in their entirety by reference to the factors discussed throughout this Form 10-K. The forward-looking statements contained herein are based on current plans and expectations and involve risks and uncertainties that could cause actual outcomes and results to differ materially from current expectations including but not limited to factors that could affect the Company's forward-looking statements relating to the resolution of the material weaknesses in internal controls discussed in Item 9A of this Annual Report including, among other things: the Company's ability to fully resolve the weaknesses during the three to six month period from the date of filing of this Annual Report; the Company's ability to identify and retain qualified and experienced personnel on both a short and long term basis in its tax department; the Company's ability to design and maintain policies and procedures which enable the Company to avoid any reoccurrence of the matters which gave rise to the material weaknesses; the Company's ability to implement policies and procedures including documentation that meets the internal control over financial reporting requirements of the rules adopted by the Commission pursuant to Section 404 of the Sarbanes-Oxley Act of 2002, the risks and other factors described under the caption "Risk Factors That May Affect Future Results" in this Form 10-K, global economic trends, pharmaceutical outsourcing trends, competitive pricing or product developments, government legislation and/or regulations (particularly environmental issues), tax rate, technology, manufacturing and legal issues, unfavorable results shipments, changes in foreign exchange rates, performance of minority investments, un-collectable receivables, loss on disposition of assets, cancellation or delays in renewal of contracts, and lack of suitable raw materials or packaging materials. Any forward-looking statement speaks only as of the date on which it is made, and the Company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future events or otherwise. New factors emerge from time to time and it is not possible for us to predict which will arise. In addition, we cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

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(dollars in thousands, except share data)

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## ITEM 8 FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

The following consolidated financial statements and selected quarterly financial data of the Company are filed under this item:

	PAGE NUMBER (IN THIS REPORT)
Report of Independent Auditors	43
Consolidated Balance Sheets as of December 31, 2003 and 2002	44
Consolidated Income Statements for the Years Ended December 31, 2003, 2002 and 2001	45

Consolidated Statements of Stockholders' Equity for the Years Ended December 31, 2003, 2002 and 2001	46
Consolidated Statements of Cash Flows for the Years Ended	
December 31, 2003, 2002 and 2001	47
Notes to Consolidated Financial Statements	48
Consolidated Quarterly Financial Data (unaudited) for the	
Years Ended December 31, 2003 and 2002	8.8

The consolidated financial statements and financial statement schedule are filed pursuant to Item 15 of this report.

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## REPORT OF INDEPENDENT AUDITORS

To the Stockholders and Board of Directors of Cambrex Corporation

In our opinion, the consolidated financial statements listed in the accompanying index on page 42 present fairly, in all material respects, the financial position of Cambrex Corporation and Subsidiaries at December 31, 2003 and 2002, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2003 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the accompanying index presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. These financial statements and financial statement schedule are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 5 to the consolidated financial statements, the Company adopted Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets," effective January 1, 2002.

As discussed in Note 2, the 2002 consolidated financial statements have been restated.

/s/: PRICEWATERHOUSECOOPERS LLP

Florham Park, New Jersey February 27, 2004

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CAMBREX CORPORATION AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

See accompanying notes to consolidated financial statements.  $4\,4\,$ 

Total liabilities and stockholders' equity..... \$778,503

CAMBREX CORPORATION AND SUBSIDIARIES

CONSOLIDATED INCOME STATEMENTS
(IN THOUSANDS, EXCEPT PER-SHARE DATA)

YEARS ENDED DECEMBER 31,

\$835,283

	2003	2002  (RESTATED)	2001
Gross sales	\$405,591	\$394,430	\$356,555
	3,780	3,194	3,653
Net sales Other revenues	401,811	391,236	352,902
	8,833	7,830	3,928
Net revenues	410,644	399,066	356,830
	248,238	221,348	198,858
Gross profit.  Selling, general and administrative expenses.  Research and development expenses.  Legal settlement.  Asset impairment and other charges.	162,406 95,117 17,123 11,342	177,718 85,762 15,794  4,238	157,972 80,099 17,379  2,022
Operating profit. Other (income) expenses Interest income. Interest expense. Other net.	38,824	71,924	58,472
	(1,164)	(946)	(967)
	13,004	12,210	11,569
	139	7,890	(323)
Income before income taxes	26,845	52,770	48,193
	26,600	12,815	13,205
Income from continuing operations	\$ 245	\$ 39,955	\$ 34,988
	(54,341)	(8,933)	(13,467)
	(33)	(2,387)	(3,791)
Loss from discontinued operations	(54,308)	(6,546)	(9,676)
Net (loss)/income		\$ 33,409 ======	\$ 25,312 ======
Basic earnings (loss) per share Income from continuing operations	\$ 0.01	\$ 1.54	\$ 1.36
	\$ (2.11)	\$ (0.25)	\$ (0.37)
Net (loss)/income Diluted earnings (loss) per share Income from continuing operations Loss from discontinued operations	\$ (2.10)	\$ 1.29	\$ 0.99
	\$ 0.01	\$ 1.51	\$ 1.32
	\$ (2.08)	\$ (0.25)	\$ (0.36)
Net (loss)/income	, ,	\$ 1.26	\$ 0.96
Basic	25,775	25,954	25,648
Diluted	26,174	26,520	26,495

See accompanying notes to consolidated financial statements. 45

# CAMBREX CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

	SHARES ISSUED	PAR VALUE (\$.10)	ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	DEFERRED COMPENSATION	TREASURY STOCK	COMPREHENSIVE INCOME/(LOSS)
BALANCE AT DECEMBER 31, 2000	27,433,170	\$2,769	\$181,698	\$210,421	\$ 0	\$(13,010)	
Comprehensive income/(loss) Net Income Other comprehensive income/(loss) Foreign currency translation				25,312			\$ 25,312
adjustmentsUnrealized losses on hedging contracts, net of tax							(17,776)
benefit of \$697  Minimum pension liability adjustment, net of tax							(1,770)
benefit of \$469							(791)
Other comprehensive income/(loss)							(20,337)
Comprehensive income							\$ 4,975
Cash dividends at \$0.12 per share	574,655	54	11,016	(3,075)		(3,901)	

COMMON STOCK

exercised			5,034				
BALANCE AT DECEMBER 31, 2001	28,007,825	\$2,823	\$197,748	\$232,658	\$ 0	\$(16,911)	
Comprehensive income/(loss) Net Income as restated Other comprehensive income/(loss)				33,409			33,409
Foreign currency translation adjustments							38,865
contracts, net of tax benefit of \$928 Minimum pension liability adjustment, net of tax							(1,246)
benefit of \$2,891 Other comprehensive							(3,269)
income/(loss) as restated							34,350
Comprehensive income							\$ 67,759 ======
share Purchase of treasury stock				(3,117)		(5,549)	
Retirement of treasury stock Exercise of stock options Tax benefit of stock options	(65,100) 341,200	(7) 16	(2,282) 5,033			2,289	
exercised	39,134		1,662 1,283		(1,561)	330	
BALANCE AT DECEMBER 2002 AS RESTATED	28,323,059	\$2,832	\$203,444	\$262,950	\$(1,561)	\$(19,841)	
Comprehensive income/(loss) Net (loss) Other comprehensive income/(loss)				(54,063)			(54,063)
Foreign currency translation adjustmentsUnrealized gains on hedging contracts, net of tax							41,340
expense of \$52 Minimum pension liability adjustment, net of tax							2,532
expense of \$0 Other comprehensive (loss)							(1,545)  42,327
Comprehensive income							\$(11,736)
Cash dividends at \$0.12 per				(2.100)			======
share  Purchase of treasury stock  Exercise of stock options	122,750	12	1,118	(3,100)		(2,420)	
Other	25,843	3	1,694		(55)	160	
BALANCE AT DECEMBER 2003	28,471,652	\$2,847	\$206,256 ======	\$205,787 ======	\$(1,616)	\$ (22,101) ======	
	ACCUMULATED						
	OTHER COMPREHENSIVE INCOME/(LOSS)	STOCKH EQ	OLDERS'				
BALANCE AT DECEMBER 31, 2000	COMPREHENSIVE INCOME/(LOSS)	STOCKH- EQ  \$33	OLDERS' UITY				
BALANCE AT DECEMBER 31, 2000  Comprehensive income/(loss) Net Income Other comprehensive income/(loss) Foreign currency translation adjustments Unrealized losses on hedging contracts, net of tax benefit of \$697 Minimum pension liability adjustment, net of tax benefit of \$469	COMPREHENSIVE INCOME/(LOSS)  \$(50,883)	\$33	OLDERS' UITY 				
Comprehensive income/(loss) Net Income Other comprehensive income/(loss) Foreign currency translation adjustments Unrealized losses on hedging contracts, net of tax benefit of \$697 Minimum pension liability adjustment, net of tax benefit of \$469. Other comprehensive income/(loss) Comprehensive income.	COMPREHENSIVE INCOME/(LOSS)  \$(50,883)	STOCKH-EQ	OLDERS' UITY  0,995				
Comprehensive income/(loss) Net Income	COMPREHENSIVE INCOME/(LOSS) \$ (50,883)	STOCKH-EQ 	OLDERS' UITY 0,995  5,312				
Comprehensive income/(loss) Net Income Other comprehensive income/(loss) Foreign currency translation adjustments Unrealized losses on hedging contracts, net of tax benefit of \$697 Minimum pension liability adjustment, net of tax benefit of \$469 Other comprehensive income/(loss). Comprehensive income Cash dividends at \$0.12 per share	COMPREHENSIVE INCOME/(LOSS) \$ (50,883)	STOCKH-EQ	OLDERS' UITY 0,995  5,312 0,337)				
Comprehensive income/(loss) Net Income	© COMPREHENSIVE INCOME/(LOSS) \$ (50,883)	\$TOCKH-EQ	OLDERS' UITY 0,995 5,312  0,337) 3,075) 7,169 5,034				
Comprehensive income/(loss) Net Income Other comprehensive income/(loss) Foreign currency translation adjustments Unrealized losses on hedging contracts, net of tax benefit of \$697 Minimum pension liability adjustment, net of tax benefit of \$469 Other comprehensive income/(loss). Comprehensive income. Cash dividends at \$0.12 per share Exercise of stock options Tax benefit of stock options exercised.  BALANCE AT DECEMBER 31, 2001. Comprehensive income/(loss) Net Income as restated Other comprehensive income/(loss) Foreign currency translation adjustments Unrealized losses on hedging contracts, net of tax benefit of \$928 Minimum pension liability adjustment, net of tax benefit of \$2,891	© COMPREHENSIVE INCOME/(LOSS) \$ (50,883)	\$TOCKH-EQ	0.DERS'UUITY 0.995 5,312  0,337) 3,075) 7,169 5,034 5,098				
Comprehensive income/(loss) Net Income. Other comprehensive income/(loss) Foreign currency translation adjustments Unrealized losses on hedging contracts, net of tax benefit of \$697 Minimum pension liability adjustment, net of tax benefit of \$469 Other comprehensive income/(loss) Comprehensive income Cash dividends at \$0.12 per share Exercise of stock options Tax benefit of stock options exercised. BALANCE AT DECEMBER 31, 2001 Comprehensive income/(loss) Net Income as restated Other comprehensive income/(loss) Foreign currency translation adjustments Unrealized losses on hedging contracts, net of tax benefit of \$928 Minimum pension liability adjustment, net of tax benefit of \$2,891. Other comprehensive income/(loss) as restated Other comprehensive income/(loss) as restated	© COMPREHENSIVE INCOME/(LOSS) \$ (50,883)	\$TOCKH-EQ	0.DERS'UUITY 0.995 5,312  0,337) 3,075) 7,169 5,034 5,098				
Comprehensive income/(loss) Net Income Other comprehensive income/(loss) Foreign currency translation adjustments Unrealized losses on hedging contracts, net of tax benefit of \$697 Minimum pension liability adjustment, net of tax benefit of \$469 Other comprehensive income/(loss) Comprehensive income Cash dividends at \$0.12 per share Exercise of stock options Tax benefit of \$tock options exercised BALANCE AT DECEMBER 31, 2001 Comprehensive income/(loss) Net Income as restated Other comprehensive income/(loss) Foreign currency translation adjustments Unrealized losses on hedging contracts, net of tax benefit of \$928 Minimum pension liability adjustment, net of tax benefit of \$2,891 Other comprehensive income/(loss) as restated	© COMPREHENSIVE INCOME/(LOSS) \$ (50,883)	\$TOCKH-EQ	0.DERS'UITY 0.995 5,312  0,337) 3,075) 7,169 5,034 5,098 3,409				
Comprehensive income/(loss) Net Income Other comprehensive income/(loss) Foreign currency translation adjustments Unrealized losses on hedging contracts, net of tax benefit of \$697 Minimum pension liability adjustment, net of tax benefit of \$469 Other comprehensive income/(loss) Comprehensive income Cash dividends at \$0.12 per share Exercise of stock options. Tax benefit of stock options exercised  BALANCE AT DECEMBER 31, 2001 Comprehensive income/(loss) Net Income as restated Other comprehensive income/(loss) Foreign currency translation adjustments Unrealized losses on hedging contracts, net of tax benefit of \$928 Minimum pension liability adjustment, net of tax benefit of \$928 Minimum pension liability adjustment, net of tax benefit of \$2,891 Other comprehensive income/(loss) as restated Comprehensive income Cash dividends at \$0.12 per share Purchase of treasury stock. Retirement of treasury stock. Exercise of stock options	© COMPREHENSIVE INCOME/(LOSS) \$ (50,883)	\$TOCKH-EQ 	OLDERS' UITY				
Comprehensive income/(loss) Net Income. Other comprehensive income/(loss) Foreign currency translation adjustments. Unrealized losses on hedging contracts, net of tax benefit of \$697. Minimum pension liability adjustment, net of tax benefit of \$469. Other comprehensive income/(loss). Comprehensive income. Cash dividends at \$0.12 per share. Exercise of stock options. Tax benefit of stock options exercised. BALANCE AT DECEMBER 31, 2001. Comprehensive income/(loss) Net Income as restated. Other comprehensive income/(loss) Foreign currency translation adjustments. Unrealized losses on hedging contracts, net of tax benefit of \$928. Minimum pension liability adjustment, net of tax benefit of \$2,891. Other comprehensive income/(loss) as restated. Comprehensive income/(loss) as restated. Comprehensive income/ Cash dividends at \$0.12 per share. Purchase of treasury stock. Retirement of treasury stock. Retercised.	© COMPREHENSIVE INCOME/(LOSS) \$ (50,883)	\$TOCKH-EQ	0.DERS'UITY 0.995 5,312  0,337) 3,075) 7,169 5,034 5,098 3,409				
Comprehensive income/(loss) Net Income Other comprehensive income/(loss) Foreign currency translation adjustments Unrealized losses on hedging contracts, net of tax benefit of \$697 Minimum pension liability adjustment, net of tax benefit of \$469 Other comprehensive income/(loss). Comprehensive income Cash dividends at \$0.12 per share Exercise of stock options Tax benefit of stock options exercised  BALANCE AT DECEMBER 31, 2001 Comprehensive income/(loss) Net Income as restated Other comprehensive income/(loss) Foreign currency translation adjustments Unrealized losses on hedging contracts, net of tax benefit of \$928 Minimum pension liability adjustment, net of tax benefit of \$2,891 Other comprehensive income/(loss) as restated Comprehensive income Cash dividends at \$0.12 per share Purchase of treasury stock. Retirement of treasury stock. Exercise of stock options exercised.	© COMPREHENSIVE INCOME/(LOSS) \$ (50,883)	STOCKH-EQ	0.DDERS'UUITY 0.995 5,312  0,337) 3,075) 7,169 5,034 5,098 3,409				
Comprehensive income/(loss) Net Income. Other comprehensive income/(loss) Foreign currency translation adjustments. Unrealized losses on hedging contracts, net of tax benefit of \$697. Minimum pension liability adjustment, net of tax benefit of \$469. Other comprehensive income/(loss). Comprehensive income. Cash dividends at \$0.12 per share. Exercise of stock options. Tax benefit of stock options exercised. BALANCE AT DECEMBER 31, 2001. Comprehensive income/(loss) Net Income as restated. Other comprehensive income/(loss) Foreign currency translation adjustments. Unrealized losses on hedging contracts, net of tax benefit of \$928. Minimum pension liability adjustment, net of tax benefit of \$2,891. Other comprehensive income/(loss) as restated. Comprehensive income/(loss) as restated. Comprehensive income/ Cash dividends at \$0.12 per share. Purchase of treasury stock. Retirement of treasury stock. Retercised.	© COMPREHENSIVE INCOME/(LOSS)  \$ (50,883)  (20,337)  (20,337)  34,350	\$TOCKH-EQ	0.DERS'UITY 0.995 5,312  0,337) 3,075) 7,169 5,034 5,098 3,409				

Foreign currency translation adjustments		
Unrealized gains on hedging		
contracts, net of tax		
expense of \$52		
Minimum pension liability		
adjustment, net of tax		
expense of \$0		
Other comprehensive (loss)	42,327	42,327
Comprehensive income		
Cash dividends at \$0.12 per		
share		(3,100
Purchase of treasury stock		(2,420
Exercise of stock options		1,130
Other		1,802
BALANCE AT DECEMBER 2003	\$ 5,457	\$396,630

See accompanying notes to consolidated financial statements.  $^{46}$ 

# CAMBREX CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS (DOLLARS IN THOUSANDS)

	YEARS ENDED DECEMBER 31,			
	2003	2002	2001	
		(RESTATED)		
Cash flows from operating activities:				
Net (loss) income	\$ (54,063)	\$ 33,409	\$ 25,312	
Depreciation and amortization	35,834	30,838	37,418	
Asset impairments		-,	3,600	
Deferred income tax provision	8,005	(7,973)	(6,524)	
Mylan settlement, net of cash settlements	7,186			
Vitamin B-3 provision, net of cash payments	(5,198)	4,688	(954)	
Trade receivables	5,030	(1,614)	(4,595)	
Inventories	1,017	(952)	(5,034)	
Prepaid expenses and other current assets	1,244	(2,311)	2,166	
Accounts payable and accrued liabilities	10,200	10,483	(12,339)	
Income taxes payable	(2,741)	(4,981)	6,004	
Other non-current assets and liabilities	1,595	1,635	(1,268)	
Non-cash charges and changes in operating assets and				
liabilities	12,079	21,458	(6 <b>,</b> 670)	
Writedown of assets held for sale	53 <b>,</b> 098			
Asset impairments and other charges		10,627	18,070	
Net cash provided from operating activities	73,286	104,340	55,186	
Cash flows from investing activities:				
Capital expenditures	(37,857)	(40,443)	(30,161)	
Acquisition of businesses (net of cash acquired)			(146,640)	
Other investing activities	(1,548)	1,278	390	
Capital expenditures, net of insurance proceeds	671	(9.860)	(12,787)	
Proceeds from sale of Rutherford Chemicals	50,215	(9,000)	(12,707)	
riocceds from safe of Ruenerford Chemicals				
Net cash provided from (used in) investing activities	11,481	(49,025)		
Cash flows from financing activities:				
Dividends	(3,100)	(3,117)	(3,075)	
Net (decrease) increase in short-term debt	(1,071)	(2,737)	1,174	
Long-term debt activity (including current portion):	0.50 611	60.000	004 000	
Borrowings	359,611		284,232	
Repayments	(414,793)		(152,399)	
Proceeds from the stock options exercised	1,130	5,049	11,016	
Purchase of treasury stock	(2,420) 55	(5,549) 282	(3,901) 55	
Other	55	282		
Net cash (used in) provided by financing activities	(60,588)	(49,236)	137,102	
Effect of exchange rate changes on cash	6,819	3,521	(1,115)	
Net increase in cash and cash equivalents	30,998	9,600	1,975	
Cash and cash equivalents at beginning of year	33,296	23,696	21,721	
Cash and cash equivalents at end of year	\$ 64,294	\$ 33,296	\$ 23,696	

	==	======	==		==	
Supplemental disclosure:						
Interest paid, net of capitalized interest	\$	11,725	\$	11,905	\$	11,637
Income taxes paid	\$	18,107	\$	18,512	\$	24,919
Non-cash transactions:						
Additional minimum pension liability eliminated from						
stockholders' equity	\$	(1,224)	\$	(6,920)	\$	(1,260)
Liabilities assumed in connection with acquisition	\$		\$		\$	18,970

See accompanying notes to consolidated financial statements.

#### CAMBREX CORPORATION AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

## (1) THE COMPANY

Cambrex Corporation and Subsidiaries (the "Company" or "Cambrex") primarily provides products and services worldwide to the life sciences industry. As discussed in Note #14, on November 10, 2003, the sale of Rutherford Chemicals was completed and accordingly, the business comprising the Rutherford Chemicals segment is being reported as a discontinued operation in all periods presented. The Company operates in three segments, Human Health, Bioproducts and Biopharma.

## (2) RESTATEMENT OF FINANCIAL RESULTS

Cambrex Corporation restated its results for the second quarter 2002. This restatement resulted from a reassessment of the carrying value of an equity investment in a privately held emerging biotechnology company. The Company concluded that \$4.3 million of the investment should have been impaired as of the second quarter 2002 and the remaining \$0.7 million should have been initially classified as an intangible asset related to a licensing agreement entered into concurrent with the equity investment. The impairment charge of \$4.3 million was recorded in Other expense and a related \$1.5 million tax benefit was recorded in Provision for income taxes and as a deferred tax asset. Net income and total stockholders' equity decreased by \$2.8 million. This restatement did not have an effect on the Company's cash flows.

A summary of the effects of the restatement on the accompanying Consolidated Income Statements and Consolidated Balance Sheet follows:

Consolidated Income Statement

YEAR	ENDE	D
DECEMBER	31,	2002

	AS PREVIOUSLY REPORTED*	AS RESTATED	
Other expense	\$ 3,545 57,115 14,336 42,779	\$ 7,890 52,770 12,815 39,955	
Net income Basic EPS:	36,233 \$ 1.65	33,409	
Income from continuing operations  Net income  Diluted EPS:	\$ 1.40	\$ 1.29	
Income from continuing operations  Net income	\$ 1.61 \$ 1.37	\$ 1.51 \$ 1.26	

## CAMBREX CORPORATION AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

### (2) RESTATEMENT OF FINANCIAL RESULTS -- (CONTINUED)

Consolidated Balance Sheet

	AS OF DECEMBER 31, 200		
	AS PREVIOUSLY REPORTED*	AS RESTATED	
Other intangible assets, net	\$ 49,910	\$ 50,570	
Other assets Total assets	13,143 839,628	8,138 835,283	
Deferred tax liabilities	22,242 425,850	20,721 424,329	
Retained earnings	265,774 \$413,778	262,950 \$410,954	

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# (3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All significant inter-company balances and transactions have been eliminated in consolidation.

# Cash Equivalents

Temporary cash investments with an original maturity of less than three months and virtually no risk of loss in value are considered cash equivalents.

#### Derivative Instruments

Derivative financial instruments are used by the Company primarily for hedging purposes to mitigate a variety of working capital, investment and borrowing risks. The use and mix of hedging instruments can vary depending on business and economic conditions and management's risk assessments. The Company uses a variety of strategies, including foreign currency forward contracts and transaction hedging, to minimize or eliminate foreign currency exchange rate risk associated with substantially all of its foreign currency transactions. Gains and losses on these hedging transactions are generally recorded in earnings in the same period as they are realized, which is usually the same period as the settlement of the underlying transactions. The Company uses interest rate derivative instruments only as hedges or as an integral part of borrowings. As such, the differential to be paid or received in connection with these instruments is accrued and recognized in income as an adjustment to interest expense.

The Company formally documents all relationships between hedging instruments and hedged items, as well as its risk management objectives and strategies for undertaking various hedging relationships. All cash flow hedges

<sup>\*</sup> Reflects discontinued operation and other reclassifications

are linked to transactions and the Company assesses effectiveness at inception and on a quarterly basis. If it is determined that a derivative instrument is not highly effective or the transaction is no longer deemed probable of occurring, the Company discontinues hedge accounting.

Inventories

Inventories are stated at the lower of cost, determined on a first-in, first-out basis, or market. The determination of market value involves assessment of numerous factors, including costs to dispose of inventory and estimated selling prices. Reserves are recorded to reduce carrying value for inventory determined to be damaged, obsolete or otherwise unsaleable.

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## CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

(3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -- (CONTINUED)

Property, Plant and Equipment

Property, plant and equipment is stated at cost, net of accumulated depreciation. Plant and equipment are depreciated on a straight-line basis over the estimated useful lives for each applicable asset group as follows:

Buildings and improvements	 15 to 20 years
Machinery and equipment	 5 to 10 years
Furniture and fixtures	 3 to 5 years

Expenditures for additions, major renewals or betterments are capitalized and expenditures for maintenance and repairs are charged to income as incurred.

When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in operating expenses. Interest is capitalized in connection with the construction and acquisition of assets. The capitalized interest is recorded as part of the cost of the asset to which it relates and is amortized over the asset's estimated useful life. Total interest capitalized in connection with ongoing construction activities in 2003, 2002 and 2001 amounted to \$53, \$1,041 and \$1,482, respectively.

Goodwill and Intangible Assets

Intangible assets are recorded at cost and amortized on a straight-line basis as follows:

Patents	Amortized over the remaining
	life of individual patents
	(average 5 years)
Goodwill	No amortization is being
	recorded in accordance
	with SFAS No. 142
Product technology	5 to 17 years
Non-compete agreements	5 years
Trademarks and other	up to 40 years

The Company continually evaluates the reasonableness of its amortization of intangibles. If it becomes probable that expected future undiscounted cash flows

associated with intangible assets are less than their carrying value, the assets are written down to their fair value. On January 1, 2002 the Company adopted Statement of Financial Accounting Standards ("SFAS") 142, "Goodwill and Other Intangible Assets." SFAS 142 applies to all goodwill and intangibles determined to have indefinite lives. Goodwill and indefinite lived intangibles will not be amortized but will be tested for impairment at least annually. Intangible assets other than goodwill will be amortized over their useful lives and reviewed for impairment in accordance with SFAS 144, "Accounting for the Impairment or Disposal of Long-Lived Assets."

# Impairment of Long-Lived Assets

The Company assesses the impairment of its long-lived assets under SFAS 144, including intangible assets, and property, plant and equipment, whenever economic events or changes in circumstances indicate that the carrying amounts of the assets may not be recoverable. Long lived assets are considered to be impaired when the sum of the undiscounted expected future operating cash flows is less than the carrying amounts of the related assets.

# Revenue Recognition

Revenues are recognized when products are shipped and title and risk of loss has passed to the customer. Royalties are recognized as earned in accordance with royalty agreements. Revenue is recorded net of returns

5.0

## CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

## (3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -- (CONTINUED)

and discounts and allowances offered to customers. The Company estimates returns and discounts at the time of sale based on the terms of the agreements and historical experience. The Company continually evaluates the adequacy of these methods used to estimate returns and discounts. Service based revenue is recognized as work is performed or completed, and payment is assured, in accordance with individual customer contracts.

# Service Revenue

The Company's contract manufacturing business records revenue as services are performed. In 2003 the Company entered into a contract that contains milestone based payments. Revenue would be based on the cost of efforts (since the contract's commencement) up to the reporting date, divided by the total expected contractual costs (from the contract's commencement to the end of the development arrangement), multiplied by the total expected contractual payments under the arrangement. However, revenue would be limited to the amount of nonrefundable cash payments received and the subsequent milestone payments that have become due and payable at the reporting date.

## Income Taxes

Deferred income taxes reflect the differences between assets and liabilities recognized for financial reporting purposes and amounts recognized for tax purposes. Deferred taxes are based on tax laws currently enacted.

The Company and its eligible subsidiaries file a consolidated U.S. income tax return. Certain subsidiaries which are consolidated for financial reporting are not eligible to be included in the consolidated U.S. income tax return. U.S. income taxes are provided on a repatriation of a portion of accumulated foreign earnings and consider applicable foreign tax credits. The repatriation of dividends occurred due to an expected tax law change, and there is no plan to repatriate dividends in the future. Cambrex has adopted a policy to indefinitely reinvest the unremitted earnings of certain non-U.S. subsidiaries, and as such, separate provisions for income taxes have been determined for these entities and

U.S. taxes have not been provided on their unremitted earnings. At December 31, 2003, the cumulative amount of unremitted earnings of non-U.S. subsidiaries was \$47,056.

## Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Environmental Costs

In the ordinary course of business, the Company is subject to extensive and changing federal, state, local and foreign environmental laws and regulations, and has made provisions for the estimated financial impact of environmental cleanup related costs. The Company's policy is to accrue environmental cleanup related costs of a non-capital nature, including estimated litigation costs, when those costs are believed to be probable and can be reasonably estimated. The quantification of environmental exposures requires an assessment of many factors, including changing laws and regulations, advancements in environmental technologies, the quality of information available related to specific sites, the assessment stage of each site investigation, preliminary findings and the length of time involved in remediation or settlement. Such accruals are adjusted as further information develops or circumstances change. For certain matters, the Company expects to share costs with other parties. Costs of future expenditures for environmental remediation obligations are not discounted to

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

# (3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -- (CONTINUED)

their present value. Recoveries of environmental remediation costs from other parties are recorded as assets when their receipt is deemed certain.

# Foreign Currency

The functional currency of the Company's foreign subsidiaries is the applicable local currency. The translation of the applicable foreign currencies into U.S. dollars is performed for balance sheet accounts using current exchange rates in effect at the balance sheet date and for revenue and expense accounts and cash flows using average rates of exchange prevailing during the year. Adjustments resulting from the translation of foreign currency financial statements are accumulated in a separate component of stockholders' equity until the entity is sold or substantially liquidated. Gains or losses relating to transactions of a long-term investment nature are accumulated in stockholders' equity. Gains or losses resulting from foreign currency transactions are included in the results of operations as a component of other revenues in the Consolidated Income Statement. Foreign currency net transaction gain (losses) were \$2,600, \$1,083 and (\$1,876) in 2003, 2002 and 2001, respectively.

## Earnings Per Common Share

All diluted earnings per share are computed on the basis of the weighted average shares of common stock outstanding plus common equivalent shares arising from the effect of dilutive stock options, using the treasury stock method.

Earnings per share calculations are as follows:

	FOR THE YEARS ENDED,			
	2003	2002	2001	
		(RESTATED)		
Numerator:				
Income from continuing operations available to common stockholders	\$ 245	\$39,955	\$34,988	
(Loss) income from discontinued operations available to common stockholders	(54,308)	(6,546)	(9,676)	
(Loss)/income available to common stockholders	\$ (54,063)	\$33,409 ======		
Denominator:				
Basic weighted average shares outstanding Effect of dilutive stock options		25,954 566		
Diluted weighted average shares outstanding (Loss) Earnings per share (basic):		26,520		
<pre>Income from continuing operations</pre>			\$ (0.37)	
Net (loss)/income	\$ (2.10)	\$ 1.29 ======		
(Loss) Earnings per share (diluted):				
<pre>Income from continuing operations</pre>	\$ 0.01 \$ (2.08)	\$ 1.51 \$ (0.25)	\$ 1.32 \$ (0.36)	
Net (loss)/income	\$ (2.07) ======	\$ 1.26 ======	+ 0.30	

For the year ended December 31, 2003, 2002 and 2001, approximately 2,096,000, 1,223,000, and 416,000 shares respectively, were not included in the diluted EPS calculation because the option price was greater than the market price.

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### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

## (3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -- (CONTINUED)

Freight Billing and Costs

The Company bills a portion of freight cost incurred on shipments to customers. Freight costs are reflected in Cost of goods sold and amounts billed to customers are recorded within Net revenues. These amounts are not material to the Company's operating results.

Stock Based Compensation

At December 31, 2003, the Company has seven stock-based employee compensation plans currently in effect, which are described more fully in Note #16. The Company accounts for those plans under the recognition and measurement principles of APB Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations. No stock-based employee compensation cost related to the stock option plans is reflected in net income, as all options granted under those plans had an exercise price equal to the market value of the underlying common stock on the date of grant. The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of FASB Statement No. 123, Accounting for Stock-Based Compensation, to stock-based employee compensation.

FOR THE YEARS ENDED

	2003	2002	2001
		(RESTATED)	
Net (loss) income, as reported	\$ (54,063)	\$33,409	\$25,312
and 2001	(4,981)	(1,714)	(6,994)
Proforma net (loss) income(Loss) earnings per share:	\$(59,044)	\$31,695	\$18,318
Basic - as reported	\$ (2.10)	\$ 1.29	\$ 0.99
Basic - proforma	\$ (2.29)	\$ 1.22	\$ 0.71
Diluted - as reported		\$ 1.26	\$ 0.96
Diluted - proforma		\$ 1.20	\$ 0.69

The pro forma compensation expense of \$4,981, \$1,714, and \$6,994 for 2003, 2002 and 2001, respectively, was calculated based on the fair value, net of tax, of each option primarily using the Black-Scholes option-pricing model for non-performance options and a path dependent model for performance options, with the following assumptions for 2003, 2002 and 2001, respectively: (i) average dividend yield of 0.57%, 0.30% and 0.30% (ii) expected volatility of 40.81%, 33.77% and 30.28%, (iii) risk-free interest rate ranging from 2.75% to 3.95%, 3.84% to 4.84%, and 3.86% to 5.13%, and (iv) expected life of 4-7 years.

In May 2003, the Chief Executive Officer was granted 150,000 incentive stock appreciation rights. These rights vest if Cambrex stock trades at an average price of \$25 or higher for 20 consecutive days prior to his retirement. Upon vesting, the employee is entitled to a cash settlement representing the difference in value between the closing price of Cambrex stock on the day of the grant, which was \$19.30, and the closing price of Cambrex stock on the day the rights are exercised. These rights terminate one year after the employee's retirement. In the fourth quarter of 2003, these rights vested and the Company recorded compensation expense of approximately \$900. These rights will be marked to market until the rights are exercised or expire with the amount being recorded as compensation expense or benefit in the applicable period.

# Comprehensive income

SFAS 130, "Reporting Comprehensive Income," requires foreign currency translation adjustments and certain other items, which were reported separately in stockholders' equity, to be included in other comprehensive income (loss). Included within accumulated other comprehensive (loss) income for the Company are foreign currency translation adjustments, changes in the fair value related to derivative

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

## (3) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -- (CONTINUED)

instruments classified as cash flow hedges, net of related tax benefit, and changes in the minimum pension liability, net of related tax benefit. Total comprehensive income (loss) for the years ended 2003, 2002 and 2001 is included in the Statement of Stockholders' Equity.

The components of Accumulated Other Comprehensive Income (Loss) in Stockholders' Equity are as follows:

	2003	2002	2001
Foreign currency translation			

			======	=======	=======
			\$ 5,457	\$(36,870)	\$(71,220)
${\tt Minimum}$	pension	liability	(6,939)	(5,394)	(2,125)

Software and Development Costs

In 2003, 2002 and 2001, the Company capitalized purchased software from a third party vendor and software development costs incurred under the provisions of SOP 98-1, "Accounting for the Cost of Computer Software Developed or Obtained for Internal Use." Capitalized costs include only (1) external direct costs of materials and services incurred in developing or obtaining internal use software, (2) payroll and payroll-related costs for employees who are directly associated with and who devote substantial time to the internal-use software project, and (3) interest costs incurred, while developing internal-use software. Amortization begins when assets are ready for their intended purpose and were placed in service.

Research and development costs, business process re-engineering costs, training and computer software maintenance costs are expensed as incurred. Software development costs are being amortized using the straight-line method over the expected life of the product.

Segment Information

SFAS 131, "Disclosure about Segments of an Enterprise and Related Information" requires segment information to be prepared using the "management" approach. The management approach is based on the method that management organizes the segments within the Company for making operating decisions and assessing performance. SFAS 131 also requires disclosures about products and services, geographic areas, and major customers.

Reclassification

Certain reclassifications have been made to prior year disclosures to conform with current year presentation.

## (4) ACQUISITIONS

On October 30, 2001, Cambrex Corporation completed the acquisition of Marathon Biopharmaceuticals ("Marathon"), located in Hopkinton, Massachusetts, for approximately \$26,000 in cash through a share purchase of CoPharma Inc. Marathon is a full-service cGMP manufacturer of Biopharmaceutical ingredients and purified bulk biologics for pre-clinical evaluation, clinical trials and commercial scale quantities. This acquisition strengthens Cambrex's existing capabilities for producing pre-clinical, clinical and commercial quantities of bulk biologics. Assets acquired and liabilities assumed have been recorded at their fair estimated fair values. Goodwill was recorded at approximately \$11,035 and other identifiable intangibles were \$2,153. Assets acquired include \$9,900 of fixed assets, \$700 in inventories, \$5,700 deferred tax assets and approximately \$3,400 in accounts payable and accrued liabilities. The goodwill associated with this transaction is not

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## CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

## (4) ACQUISITIONS -- (CONTINUED)

deductible for tax purposes. Subsequent to the acquisition, the company's formal name was changed to Cambrex Bio Science Hopkinton, Inc.

On June 1, 2001, Cambrex Corporation completed its acquisition of the Bio Science Contract Production Corporation ("Bio Science") Biopharmaceutical manufacturing business in Baltimore, Maryland. The business involves the cGMP

manufacture of purified bulk biologics and pharmaceutical ingredients. The total purchase price was approximately \$120,000 in cash, which was funded by an existing line of credit facility. Additional purchase price payments of up to \$25,000 may be made depending on future business performance over the next four years. Assets acquired and liabilities assumed have been recorded at their estimated fair values. Goodwill was recorded at approximately \$117,800, including incremental deal costs. In addition, identifiable intangible assets of \$3,382 have been recorded. Subsequent to the acquisition, the Company's formal name was changed to Cambrex Bio Science Baltimore, Inc.

The above acquisitions have been accounted for under the purchase method of accounting and accordingly the results of operations of the acquisitions are included in the accompanying consolidated financial statements from the date of acquisition. Assets acquired and liabilities assessed have been recorded at their fair values.

## (5) GOODWILL AND INTANGIBLE ASSETS

The Company adopted SFAS 142, "Goodwill and Other Intangible Assets" in the first quarter of fiscal 2002. The effect of this adoption was to cease amortization of goodwill and certain other indefinite-lived intangible assets. The Company has established reporting units based on its current segment structure for purposes of testing goodwill for impairment. Goodwill has been assigned to the reporting units to which the value of the goodwill relates. The Company will evaluate goodwill and other intangible assets at least on an annual basis and whenever events and changes in circumstances suggest that the carrying amount may not be recoverable based on the estimated future cash flows.

In the fourth quarter of 2003, the Company performed the required annual test for impairment. The assessment was made in conjunction with the budgeting process and the long range planning by each reporting unit. The assessment utilized a forecasted discounted cash flow method.

The changes in the carrying amount of goodwill for the years ended December 31, 2003 and 2002, are as follows:

		HUMAN		
	BIOPRODUCTS	HEALTH	BIOPHARMA	
	SEGMENT	SEGMENT	SEGMENT	TOTAL
Balance as of January 1, 2002	\$51,417	\$32 <b>,</b> 032	\$132,524	\$215 <b>,</b> 973
Purchase accounting adjustment	115		(7,186)	(7,071)
Translation Effect	776	4,676		5,452
Balance as of December 31, 2002 Contingent purchase price	\$52 <b>,</b> 308	\$36 <b>,</b> 708	\$125 <b>,</b> 338	\$214,354
adjustment	188			188
Translation Effect	1,291	4,909		6,200
Balance as of December 31, 2003	\$53 <b>,</b> 787	\$41,617	\$125 <b>,</b> 338	\$220,742
	======	======	=======	======

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## CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

# (5) GOODWILL AND INTANGIBLE ASSETS -- (CONTINUED)

Other intangible assets that are not subject to amortization beginning January 1, 2003, consist of the following:

	AS OF DECEMBER 31, 2003	AS OF DECEMBER 31, 2002
Proprietary Process	\$ 1,675	\$ 1 <b>,</b> 675
Trademarks	33,898	33,898
Total	\$35,573	\$35,573
	======	======

# Intangible Assets:

Other intangible assets, which will continue to be amortized, consist of the following:

	AS OF DECEMBER 31, 2003 GROSS CARRYING AMOUNT	AS OF DECEMBER 31, 2002 GROSS CARRYING AMOUNT
		(RESTATED)
Patents. Proprietary Process. Supply Agreements. Trademarks. Unpatented Technology Other. Fully Amortized Assets*	\$ 3,122 6,312 2,110 785 5,912 2,909 2,883	\$ 2,589 5,841 2,100 785 5,490 1,895 2,883
Total	24,033	21,583
Accumulated Amortization	(8,215)	(6,586)
Net	\$15,818 ======	\$14,997 ======

<sup>\*</sup>This category includes certain fully amortized patents, proprietary process and non-compete agreements.

Amortization expense amounted to \$1,626, \$1,554 and \$12,961 for the years ended December 31, 2003, 2002 and 2001, respectively.

The expected future amortization expense related to current intangible assets currently recorded in the future is as follows:  $\frac{1}{2} \left( \frac{1}{2} \right) = \frac{1}{2} \left( \frac{1}{2} \right) \left( \frac{1}{2$ 

For	the	year	ended	December	31,	2004	\$1,656
For	the	year	ended	December	31,	2005	\$1,631
For	the	year	ended	December	31,	2006	\$1,621
For	the	year	ended	December	31,	2007	\$1,603
For	the	year	ended	December	31,	2008	\$1,495

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## CAMBREX CORPORATION AND SUBSIDIARIES

#### (5) GOODWILL AND INTANGIBLE ASSETS -- (CONTINUED)

As adjusted net income and diluted earnings per share for the year ended December 31, 2003, reflecting the adoption of SFAS No. 142, were as follows:

	FOR THE YEAR ENDED DECEMBER 31,			
	2003	2003 2002		
		(RESTATED)		
Net (loss) income as reported	\$ (54,063)	\$33,409	\$25,312	
taxes			8,042 	
Net (loss)income pro forma Diluted (loss) earnings per share as	\$ (54,063)	\$33,409	\$33,354	
reported Add back:	\$ (2.07)	\$ 1.26	\$ 0.96	
Goodwill and other indefinite-lived amortization expense	N/A	N/A	0.30	
Diluted (loss) earnings per share as				
adjusted	\$ (2.07)	\$ 1.26	\$ 1.26	
		======		

## (6) IMPACT OF RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

Accounting for Asset Retirement Obligations

In June 2001, The Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standard No. 143, "Accounting for Asset Retirement Obligations" ("SFAS 143"). The standard requires that legal obligations associated with the retirement of tangible long-lived assets be recorded at fair value when incurred and was adopted by the Company on January 1, 2003. Adoption of SFAS 143 did not have any effect on the Company's consolidated financial position or results of operations as it has determined its long-lived assets have indeterminate future lives.

Rescission of FAS No. 4, 44 and 64, Amendment of FAS 13, and Technical Corrections as of April 2002:

In May 2002, the FASB issued Statement of Financial Accounting Standards No. 145, "Rescission of SFAS No. 4, 44 and 64, Amendment of SFAS 13, and Technical Corrections as of April 2002" ("SFAS 145"). The statement rescinds SFAS 4 (as amended by SFAS 64), which required extraordinary item treatment for gains and losses on extinguishments of debt, and SFAS 44, which does not affect the Company. Additionally, the statement amends certain provisions of SFAS 13 and other existing authoritative pronouncements to make various technical corrections, clarify meanings, or describe their applicability under changed conditions. The provisions of SFAS 145 related to extinguishments of debt are effective for the Company beginning January 1, 2003, and all other provisions are effective for transactions occurring or financial statements issued on or after May 5, 2002. Adoption of SFAS 145 did not have any effect on the Company's consolidated financial position or results of operations.

Accounting for Costs Associated with Exit or Disposal Activities

In June 2002, the FASB issued Statement of Financial Accounting Standard No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" ("SFAS 146"). This Statement addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies Emerging Issues Task Force (EITF) Issue No. 94-3, "Liability Recognition for Certain Employee

Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)." This Statement eliminates the definition and requirements for recognition of exit costs in Issue 94-3, and requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred. SFAS 146 also establishes that fair value is the objective for initial measurement of the liability. SFAS 146 is effective for exit or disposal activities that are initiated after December 31, 2002, with early application encouraged. Any

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

# (6) IMPACT OF RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS -- (CONTINUED)

charges associated with future restructuring programs will be recorded in accordance with SFAS 146. This will spread the recognition of the restructuring expenses over a number of accounting periods as compared to EITF 94-3.

Accounting for Stock-Based Compensation -- Transition and Disclosure

In December 2002, the FASB issued Statement of Financial Accounting Standard No. 148, "Accounting for Stock-Based Compensation -- Transition and Disclosure" ("SFAS 148"). This Statement provides alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employees compensation from the intrinsic method. SFAS 148 also amends the disclosure provisions of SFAS 123 and APB Opinion No. 28, "Interim Financial Reporting," to require disclosure in the summary of significant accounting policies of the effects of an entity's accounting policy with respect to stock-based employee compensation on reported net income and earnings per share in annual and interim financial statements. While SFAS 148 does not amend SFAS 123 to require companies to account for employee stock options using the fair value method, the disclosure provisions of SFAS 148 are applicable to all companies with stock-based employee compensation, regardless of whether they account for that compensation using the fair value method of SFAS 123 or the intrinsic value method of APB 25. SFAS 148's amendment of the transition and annual disclosure requirements of SFAS 123 are effective for fiscal years ending after December 15, 2002. The Company has adopted the disclosures provision of SFAS 148 as of December 31, 2002, and will continue to use the intrinsic value method of APB 25.

Amendment of Statement 133 on Derivative Instruments and Hedging Activities

On April 30, 2003 the Financial Accounting Standards Board issued SFAS 149 "Amendment of Statement 133 on Derivative Instruments and Hedging Activities" which amends SFAS 133. This Statement clarifies under what circumstances a contract with an initial net investment meets the characteristics of a derivative, it also clarifies when a derivative contains a financing component and amends the definition of an underling to conform it to language used in FASB Interpretation No. 45. This statement is effective for contracts entered into or modified after June 30, 2003, except for those provisions of this Statement that relate to SFAS 133 implementation issues that have been effective for fiscal quarters that began prior to June 15, 2003. Adoption of SFAS 149 did not have any effect on the Company's consolidated financial position or results of operations.

Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity  ${}^{\prime}$ 

In May 2003, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standard No. 150, "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity" ("SFAS 150"). SFAS 150 specifies that instruments within its scope embody obligations of the issuer and that, therefore, the issuer must classify them as liabilities. This statement requires that mandatory redeemable financial

instruments, obligations to repurchase the issuer's equity shares by transferring assets, and certain obligations to issue a variable number of shares be classified as liabilities. SFAS 150 is effective at the beginning of the first interim period beginning after June 15, 2003. Adoption of this Statement did not have any effect on the Company's results.

Guarantor's Accounting and Disclosure Requirements for Guarantees

In November 2002, FASB Interpretation No. 45 ("FIN 45"), "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others" was issued. FIN 45 elaborates on the disclosures to be made by a guarantor in its interim and annual financial statements about its obligations under certain guarantees that it has issued. It also clarifies that a guarantor is required to recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

# (6) IMPACT OF RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS -- (CONTINUED)

guarantee. The initial recognition and initial measurement provisions of this Interpretation are applicable on a prospective basis to guarantees issued or modified after December 31, 2002. The required disclosures are effective for financial statements of interim or annual periods ending after December 15, 2002. The adoption of FIN 45 did not have any effect on the Company's consolidated financial position or results of operations.

Consolidation of Variable Interest Entities

In January 2003, FIN No. 46, "Consolidation of Variable Interest Entities" ("FIN 46") was issued. The interpretation provides guidance on consolidating variable interest entities and applies immediately to variable interests created after January 31, 2003. The guidelines of the interpretation will become applicable for the Company in its fourth quarter 2003 financial statements for variable interest entities created before February 1, 2003. The interpretation requires variable interest entities to be consolidated if the equity investment at risk is not sufficient to permit an entity to finance its activities without support from other parties or the equity investors lack certain specified characteristics. The Company has reviewed FIN 46 and determined its impact did not have an effect on the Company's consolidated financial position or results of operations.

In December 2003, the FASB issued FIN 46R which requires the application of either FIN 46 or FIN 46R by public entities created prior to February 1, 2003 at the end of the first interim or annual reporting period ending after December 15, 2003. All entities created after January 31, 2003 by public entities were already required to be analyzed under FIN 46, and they must continue to do so, unless FIN 46R is adopted early. FIN 46R will be applicable to all non-SPEs created prior to February 1, 2003 by Public Entities that are not small business issuers at the end of the first interim or annual reporting period ending after March 15, 2004.

Accounting for Revenue Arrangements with Multiple Deliverables

In January 2003, the Emerging Issues Task Force ("EITF") released EITF 00-21: "Accounting for Revenue Arrangements with Multiple Deliverables." EITF 00-21 clarifies the timing and recognition of revenue from certain transactions that include the delivery and performance of multiple products or services. EITF 00-21 is effective for revenue arrangements entered into during fiscal periods beginning after June 15, 2003. The Company is in compliance with this EITF.

In December 2003, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 104 ("SAB 104"), Revenue Recognition. SAB 104 supersedes

SAB 101, Revenue Recognition in Financial Statements to include the guidance from Emerging Issues Task Force EITF 00-21 "Accounting for Revenue Arrangements with Multiple Deliverables." The adoption of SAB 104 did not have a material effect on the Company's consolidated results of operations or financial position.

Employer's Disclosure about Pension and Other Postretirement Benefits

In December 2003, the FASB published a revision to SFAS No. 132 "Employers' Disclosure about Pensions and Other Postretirement Benefits an amendment of FASB Statements No. 87, 88, and 106." SFAS No. 132R requires additional disclosures to those in the original SFAS No. 132 about the assets, obligations, cash flows, and net periodic benefit cost of defined benefit pension plans and other defined benefit postretirement plans. The provisions of SFAS No. 132 remain in effect until the provisions of SFAS No. 132R are adopted. SFAS No. 132R is effective for financial statements with fiscal years ending after December 15, 2003. The Company is in compliance with SFAS 132R.

On January 12, 2004, the FASB issues Staff Position (FSP) 106-1 which permits a sponsor of a postretirement health care plan that provides a prescription drug benefit to make a one-time election to defer accounting for the effects of the Medicare Prescription Drug, Improvement and Modernization Act of 2003

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## CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

## (6) IMPACT OF RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS -- (CONTINUED)

(the Act). The Company has elected to defer the accounting effects of this act. As a result, any measures of the plan APBO or net periodic postretirement benefit cost in the financial statements or accompanying notes do not reflect the effects of the Act on the plan and specific authoritative guidance on the accounting for the federal subsidy is pending and that guidance, when issued, could require the Company to change previously reported information.

# (7) NET INVENTORIES

Net inventories consist of the following:

	DECEMBER 31,	
	2003	2002
Finished goods	\$42,045	\$38 <b>,</b> 396
Work in process	19,105	16,601
Raw materials	16,601	16,026
Supplies	4,262	3,407
Total	\$82,013	\$74,430
	======	======

### (8) PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consists of the following:

DECEMBER 31,

	2003	2002
Land  Buildings and improvements  Machinery and equipment  Furniture and fixtures  Construction in progress	\$ 11,543 123,727 302,041 16,976 24,285	\$ 10,762 101,167 239,874 12,919 28,921
Total	478,572 (209,425)	393,643 (153,699)
Net	\$ 269,147 ======	\$ 239,944 ======

Depreciation expense was \$34,208, \$29,284 and \$24,457 for the years ended December 31, 2003, 2002 and 2001, respectively.

## (9) ACCRUED LIABILITIES

The components of accrued liabilities are as follows:

	YEARS ENDED DECEMBER 31,	
	2003	2002
Salaries and employee benefits payables Unrealized losses on interest rate swaps	\$19,115 4,215	\$14,015 6,492
Other accrued liabilities	31,192	26,058
Total	\$54 <b>,</b> 522	\$46,565
	======	======

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# CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

# (10) INCOME TAXES

	YEARS E	NDED DECEMB	ER 31,
	2003	2002	2001
		(RESTATED)	
Domestic		\$ 1,615 51,155	
Total	\$ 26,845	\$52,770 ======	\$48,193

The provision for income taxes consists of the following expenses (benefits):

	YEARS	ENDED	DECEMBER	31,
	2003	20	02	2001
		(REST	ATED)	
Current:				
FederalState	\$ 2,060 232	\$	 777	\$ 526
International		20	,011	
			.788	c10 720
	\$18,595 	Ş∠U 	, / 0 0	\$19 <b>,</b> 729
Deferred: Federal	8,980	\$(7	,973)	(5,200)
State International	186 (1,161)			(1,324)
	\$ 8,005	\$(7	,973)	\$(6,524)
Total	\$26,600	\$12 ===	,815	\$13 <b>,</b> 205

The provision for income taxes differs from the statutory Federal income tax rate of 35% for 2003, 2002 and 2001 as follows:

	YEARS E	NDED DECEMB	ER 31,
	2003	2002	2001
		(RESTATED)	
<pre>Income tax at Federal statutory rate</pre>	\$ 9,396	\$18,470	\$16,868
benefits  Difference between Federal statutory rate and	232	505	342
statutory rates on non-U.S. income	(3,480)	(933)	(2,417)
Change in valuation allowance	21,487	(2,455)	
Research and experimentation credits	(1,100)	(1,237)	(995)
Foreign Tax Credits			(454)
Other	65	(1,535)	(139)
	\$26 <b>,</b> 600	\$12 <b>,</b> 815	\$13 <b>,</b> 205
	======	======	======

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# CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

# (10) INCOME TAXES -- (CONTINUED)

The components of deferred tax assets and liabilities as of December 31, 2003 and 2002 relate to temporary differences and carryforwards as follows:

	DECEMBER	31,
200	 )3	2002
		 RESTATED)
	(	VESIWIED)

Current deferred tax assets:

Net operating loss carryforwards (foreign) Inventory	\$ 2,721 2,061 433 7,034 2,000 5,246	\$ 3,309 1,762 695 1,467  3,205
Current deferred tax assets  Valuation allowances	19,495 (10,738)	10,438 (2,726)
Total current deferred tax assets	\$ 8,757	\$ 7,712
Non-current deferred tax assets:		
Foreign tax credits	\$ 15,491	\$10,959
Environmental	594	582
Net operating loss carryforwards (domestic)	34,766	
Employee benefits	4,543	5 <b>,</b> 035
Restructuring	157	8,081
Impairment of investment in securities	2,764	2,764
Research & experimentation tax credits	4,658	3,809
Alternative minimum tax credits	4,155	2 <b>,</b> 095
Non-current deferred tax assets	67,128	33,325
Valuation allowances	(43,031)	(95)
Total non-current deferred tax assets	\$ 24,097	\$33,230
Non-current deferred tax liabilities:		
Depreciation	\$ 23,030	\$25,723
Intangibles	25,071	17,433
Reserves	2,327	10,042
Other	2,865	753
Total non-current deferred tax liabilities	\$ 53,293	\$53 <b>,</b> 951
Total net non-current deferred tax		
liabilities	\$ 29,196	\$20,721
	=======	======

SFAS 109, Accounting for Income Taxes, requires the Company to establish a valuation allowance against deferred tax assets when it is more likely than not that the Company will be unable to realize those deferred tax assets in the future. Based on all available evidence — including the Company's current and past performance, cumulative losses in recent years resulting from domestic operations, as well as from the disposition of the Rutherford Chemicals business, the market environment in which the Company operates, and the utilization of past tax attributes — the Company has established a valuation allowance of \$51,536 against a portion of its domestic deferred tax assets. However, the Company has not recorded a valuation allowance against domestic tax assets which are offset by domestic deferred tax liabilities that are expected to reverse in the future. In addition, the Company has not recorded a valuation allowance against domestic deferred tax assets that the Company could utilize upon the implementation of certain tax planning strategies.

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# CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

## (10) INCOME TAXES -- (CONTINUED)

The Company expects to maintain a full valuation allowance against its net domestic deferred tax assets, subject to the consideration of all prudent and feasible tax planning strategies, until such time as the Company attains an appropriate level of future domestic profitability and the Company is able to conclude that it is more likely than not that its domestic deferred tax assets

are realizable. The change in valuation allowance for the years ended December 31, 2003 and 2002 was \$50,948 and (\$2,455), respectively.

Under the tax laws of the various jurisdictions in which the Company operates, net operating losses (NOLs) may be carried forward, subject to statutory limitations, to reduce taxable income in future years. The tax effect of such NOL carryforwards aggregated approximately \$37,487 and \$3,309 at December 31, 2003 and 2002. These NOLs will expire during the period from 2018 through 2024.

As of December 31, 2003, approximately \$15,491 of foreign tax credits were available as credits against future U.S. income taxes. Under the U.S. Internal Revenue Code, these foreign tax credits will expire in 2005 through 2007 and are offset by a full valuation allowance (see above).

During 2003, the Company derived U.S. income tax benefits from continuing operations of approximately \$412 from an exclusion provided under U.S. income tax laws with respect to certain extraterritorial income (ETI) attributable to foreign trading gross receipts. The World Trade Organization (WTO) ruled that the ETI exclusion represents a prohibited export subsidy under the WTO Agreement on Subsidies and Countervailing Measures. Based upon this ruling, a WTO arbitration panel has determined that the European Union (EU) may impose up to \$4 billion per year in trade sanctions against the U.S., although the EU has yet to impose such sanctions. President George W. Bush has stated that the U.S. will change its tax laws in order to comply with the WTO ruling. Various legislative proposals providing for the repeal of the ETI exclusion have introduced broad-based international tax reforms, but the Bush Administration and Congress have not yet agreed upon a solution to this issue. Since the impact of this matter upon the Company depends upon the actions of the EU and the specific provisions of any tax legislation ultimately enacted by Congress, it is not possible to predict the impact on future financial results. However, if the ETI exclusion is repealed and legislation that would replace the ETI exclusion benefit is not enacted, future results could be negatively impacted.

As a matter of course, the Company is regularly audited by federal, state and foreign tax authorities. From time to time, these audits result in proposed assessments. The Company prevailed in a Swedish tax court case relating to an inter-company financing structure and is currently awaiting the outcome of an appeal by the Swedish tax authorities. The Company believes that its positions comply with applicable law and intends to continue to vigorously defend its positions. The Company believes that it has adequately provided for any probable outcome related to these matters, and it does not anticipate any material earnings impact from their resolution.

During 2003, the Company made a substitute tax election that allowed an Italian subsidiary to step-up the tax basis of certain operating assets and to record a net tax benefit of \$2,000 in its 2003 U.S. GAAP financial statements. For U.S. GAAP purposes, the Company expects to record similar tax benefits relating to the substitute tax election in 2004 and 2005 and moderate additional tax benefits for a period of years thereafter.

# (11) SHORT-TERM DEBT

The Company has lines of credit in Italy with local banks (the "Facility"). The Facility is short-term and provides three types of financing with the following limits: Overdraft Protection of \$8,000, Export Financing of \$8,000 and Advances on Uncleared Deposits of \$300. The Overdraft Protection and Export Financing facilities bear interest at varying rates when utilized, however, Advances on Uncleared Deposits bear no

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# CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

interest. There are no amounts outstanding as of December 31, 2003 and 2002. The 2003 and 2002 average interest rates were 1.7% and 2.2%, respectively.

Short-term debt at December 31, 2003 and 2002 consists of the following:

	DECEMBE	CR 31,
	2003	2002
Current portion of long-term debt	\$1 <b>,</b> 376	\$2,364
	\$1,376 =====	\$2,364

### (12) LONG-TERM DEBT

Long-term debt consists of the following:

	DECEMBER 31,		
	2003	2002	
Bank credit facilities(a)	\$105,200 100,000 8,545	\$257,350  12,448	
Subtotal  Less: current portion	213,745 (1,376)	269,798 (2,364)	
Total	\$212 <b>,</b> 369	\$267,434 ======	

(a) In November 2001, the Company entered into a \$430,000 Syndicated Revolving Credit Agreement led by JPMorganChase as the Administrative Agent. The agreement consisted of a 364-day renewable senior revolving credit facility for \$161,000 (the "364-Day Facility"), and a 5-year senior revolving credit facility of \$268,750 (the "5-Year Agreement").

In 2003, the Company elected not to renew the 364-Day Facility and this facility expired in November 2003. Concurrently, the 5-Year Agreement was amended with the addition of an "accordion feature" which, if utilized, will allow for the increase of the total commitments of up to \$75,000.

The 5-Year Agreement allows the Company to choose among various interest rate options and to specify the portion of the borrowing to be covered by specific interest rates. Under the 5-Year Agreement the interest rate options available to the Company are the following:

- 1) U.S. Prime Rate,
- 2) LIBOR plus an applicable margin that ranges from .575% to 1.20%, or
- 3) Money Market rate plus an applicable margin that ranges from .575% to 1.20%.

The applicable margin discussed above is based upon the ratio of consolidated funded indebtedness to consolidated modified EBITDA of Cambrex Corporation. The Company also pays a commitment fee between .15% to .30% on the

entire credit facility.

The bank loan is collateralized by dividend and distribution rights associated with a pledge of a portion of stock that the Company owns in a foreign holding company. This foreign holding company owns certain of the Company's non-U.S. operating subsidiaries.

As of December 31, 2003, there was \$105,200 outstanding and \$163,550 undrawn under the 5-year Agreement. Of the undrawn amount, \$61,000 is available to be borrowed as of December 31, 2003 due to limits established in the Credit Agreement.

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

## (12) LONG-TERM DEBT -- (CONTINUED)

The Agreement is subject to financial covenants requiring the Company to maintain certain levels of net worth, interest coverage ratio, leverage ratios and limitations on indebtedness. The Company complied with all covenants during 2003.

(b) The Company assumed three capital leases as part of the acquisition of Bio Science Contract Production Corp. in June 2001 of \$12,100. The leases are for buildings, improvements and phone systems. There is \$8,545 outstanding at December 31, 2003. All capital leases are collateralized by their underlying assets.

In June 2003, the Company borrowed \$75,000 in a private offering consisting of 7-year guaranteed senior Notes due in June 2010 with interest payments due semi-annually at an annual rate of 5.31%. During October 2003, the Company borrowed an additional \$25,000 in a private offering consisting of 10-year guaranteed senior Notes due in October 2013 with interest payments due semi-annually at an annual rate of 7.05%. These Notes rank equal with the Company's other senior indebtedness and are collateralized by the same assets as the bank loan described above. The funds were used primarily to pay down existing bank debt and provide Cambrex with longer term fixed rate debt.

The 2003 and 2002 average interest rates were 4.8% and 4.3%, respectively.

Aggregate maturities of long-term debt are as follows:

2004	\$ 1,376
2005	1,402
2006	106,617
2007	1,438
2008	1,462
Thereafter	101,450
Total	\$213,745
	=======

## (13) DERIVATIVES AND FAIR VALUE OF FINANCIAL INSTRUMENTS

The Company uses derivative financial instruments to reduce exposures to market risks resulting from fluctuations in interest rates and foreign exchange rates. The Company does not enter into financial instruments for trading or speculative purposes. The Company is exposed to credit loss in the event of nonperformance by the other parties to the interest rate swap and forward exchange contracts. However, the Company does not anticipate non-performance by

the counterparties.

The Company adopted (SFAS 133) Statement of Financial Accounting Standard No. 133 "Accounting for Derivative Instruments and Hedging Activities," and its corresponding amendments under SFAS No. 138, (referred to hereafter as "SFAS 133"), which establishes accounting and reporting standards for derivative financial instruments. The Company's policy is to enter into forward exchange contracts and/or currency options to hedge foreign currency transactions. This hedging strategy mitigates the impact of short-term foreign exchange rate movements on the Company's operating results primarily in Sweden, Belgium, Great Britain and Italy. The Company's primary market risk relates to exposures to foreign currency exchange rate fluctuations on transactions entered into by these international operations that are denominated primarily in U.S. Dollars, Swedish Krona, British Pound Sterling and Euros. As a matter of policy, the Company does not hedge to protect the translated results of foreign operations. The Company's forward exchange contracts substantially offset gains and losses on the transactions being hedged. The forward exchange contracts have varying maturities with none exceeding twelve months. The Company makes net settlements for forward exchange contracts at maturity, based upon negotiated rates at inception of the contracts. The Company also

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# CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

## (13) DERIVATIVES AND FAIR VALUE OF FINANCIAL INSTRUMENTS -- (CONTINUED)

enters into interest rate swap agreements to reduce the impact of changes in interest rates on its floating rate debt. The swap agreements are contracts to exchange floating rate for fixed interest payments periodically over the life of the agreements without the exchange of the underlying notional debt amounts.

All forward and swap contracts outstanding at December 31, 2003 have been designated as cash flow hedges and, accordingly, changes in the fair value of derivatives are recorded each period in Other Comprehensive Income. Changes in the fair value of the derivative instruments reported in Other Comprehensive Income will be reclassified as earnings in the period in which earnings are impacted by the variability of the cash flows of the hedged item. The ineffective portion of all hedges is recognized in current-period earnings and is immaterial to the Company's financial results. Adoption of this statement resulted in an after tax reduction of other comprehensive income of \$86. The unrealized net loss recorded in accumulated comprehensive income at December 31, 2003 was \$484. This amount will be reclassified into earnings as the underlying forecasted transactions occur. The net gain recognized in earnings related to foreign currency forward contracts during the twelve months ended December 31, 2003 was \$3,020. The net loss on interest rate swap contracts recognized in interest expense was \$3,619 for the twelve months ended December 31, 2003.

# Interest Rate Swap Agreements

The notional amounts provide an indication of the extent of the Company's involvement in such agreements but do not represent its exposure to market risk. The following table shows the notional amounts outstanding, maturity dates, and the weighted average receive and pay rates of interest rate swap agreements as of December 31, 2003.

		WEIGHTED	AVG. RATE
NOTIONAL	MATURITY		
AMOUNTS	DATE	PAY	RECEIVE
\$10,000	2006	4.72%	1.18%

\$10,000	2006	5.05%	1.17%
\$10,000	2005	4.66%	1.17%
\$10,000	2005	4.73%	1.17%
\$ 5,000	2005	3.37%	1.16%
\$10,000	2005	4.75%	1.17%
\$20,000	2005	4.98%	1.18%
\$ 5,000	2005	3.35%	1.16%
\$ 5,000	2004	2.79%	1.16%
\$ 5,000	2004	3.83%	1.16%
\$ 5,000	2004	2.76%	1.16%

Interest expense under these agreements, and the respective debt instruments that they hedge, are recorded at the net effective interest rate of the hedged transactions. The fair value of these agreements was based on quoted market prices and was in a loss position of \$4,146 at December 31, 2003.

Foreign Exchange Instruments

The table below reflects the notional and fair value amounts of foreign exchange contracts at December 31, 2003 and 2002.

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## CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

## (13) DERIVATIVES AND FAIR VALUE OF FINANCIAL INSTRUMENTS -- (CONTINUED)

	2003		2002	
	NOTIONAL AMOUNTS	FAIR VALUE	NOTIONAL AMOUNTS	FAIR VALUE
Forward exchange contracts	\$28,036	\$2,089	\$29,564	\$1,846

The carrying amount reported in the consolidated balance sheets for cash and cash equivalents, accounts receivable, accounts payable and short-term debt approximates fair value because of the immediate or short-term maturity of these financial instruments. The carrying amount reported for long-term debt approximates fair value since approximately 49% of the underlying debt has variable rate terms and reprices quarterly. Of this amount, the Company has interest rate swaps covering the majority of the outstanding debt. An additional 47% of the debt has fixed interest rates, however, these notes have been placed within the last six months and as such, approximates fair value as of December 31, 2003.

# (14) DISCONTINUED OPERATIONS -- SALE OF RUTHERFORD CHEMICALS

Effective January 1, 2002, the operating units that primarily produce specialty and fine chemicals and animal health and agriculture products were combined under a new business unit, Rutherford Chemicals, Inc. Rutherford Chemicals, Inc. includes CasChem, Inc., Bayonne, New Jersey; Heico Chemicals, Inc., Delaware Water Gap, Pennsylvania; Nepera, Inc., Harriman, New York; Zeeland Chemicals, Inc., Zeeland, Michigan; and Seal Sands Chemicals, Limited, Middlesbrough, United Kingdom. In the fourth quarter 2002, the Company announced that it had engaged a financial advisor to assist the Company in investigating strategic alternatives for the Rutherford Chemicals segment. The financial advisor contacted certain parties regarding the Rutherford Chemicals business. On July 31, 2003 the Company's Board of Directors approved a proposed sale of the Rutherford business and on August 7, 2003, the Company announced that an agreement to sell the company had been signed. On October 17, 2003 the Company

announced an agreement which amended the terms of the original agreement and on November 10, 2003 the sale was completed. The revised agreement specifies proceeds for the sale of \$55,000 in cash at closing, a \$2,000 subordinated 12%interest bearing note payable in full in 5 1/2 years from the closing date, and an \$8,000 performance-based cash earn-out as certain future operating profit targets are achieved in each of the next 3 years. These terms result in a write-down of assets to estimated fair value of approximately \$53,098 which is based on the selling price, including fees associated with the transaction, subject to working capital and other adjustments. The Company is currently in discussions with the buyer regarding the final calculation of the working capital adjustment which is expected to be completed in the first half of 2004. The buyer has recently communicated their calculation of the working capital adjustment, which if correct, would result in an unfavorable adjustment to the loss from discontinued operations. The Company believes it has recorded this obligation properly, however, any changes resulting in negotiations with the buyer will be reflected in loss from discontinued operations in future periods. The Company has not included any of the performance based cash earn-out in the computation of the \$53,098 loss and income for discontinued operations will be recorded in future periods if the Company receives any payments under the earn-out arrangement. This loss has not been tax effected as more fully explained in Note #10.

Also, the Company retains the liabilities of the Rutherford Chemicals business associated with existing general litigation matters, including Vitamin B-3 reserves, pre-closing environmental liabilities and post retirement benefits and pension liabilities. See Note #24 for further discussion.

As a result of the signing of the agreement on August 7, 2003, and the completion of the transaction on November 10, 2003, the business comprising the Rutherford Chemicals segment is being reported as a discontinued operation in all periods presented.

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## CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

# (14) DISCONTINUED OPERATIONS -- SALE OF RUTHERFORD CHEMICALS -- (CONTINUED)

The following table shows revenues and loss from the discontinued operations:

	YEARS E	NDED DECEMB	ER 31,
	2003	2002	2001
Revenues	\$108,569 ======	\$127,746 ======	\$142,639 ======
Pre-tax loss from operations of discontinued operations	\$ (1,243)	\$ (8,933)	\$(13,467)
price	\$(53 <b>,</b> 098)	\$	\$
Loss from discontinued operations before income taxes	\$(54,341) ======	\$ (8,933) ======	\$(13,467) ======

The following table shows the carrying amount of the assets and liabilities of the segment that was sold as of December 31, 2002:

The Company performed an asset impairment assessment of the long-lived assets in the Rutherford Chemical segments as of June 30, 2003 under a held for use model. The Company used a probability-weighted undiscounted cash flow model to test for recoverability. This probability assessment was made as of June 30, 2003 and considered all facts and circumstances available at that date, which included the possibility of a sale. The assessment as of June 30, 2003 did not result in any impairment loss.

#### (15) STOCKHOLDERS' EQUITY

The Company has two classes of common shares designated Common Stock and Nonvoting Common Stock. Authorized shares of Common Stock were 100,000,000 at December 31, 2003 and 2002. Authorized shares of Nonvoting Common Stock were 730,746 at December 31, 2003 and 2002.

At December 31, 2003 there were 201,762 of authorized shares of Common Stock reserved for issuance for stock option plans.

Nonvoting Common Stock with a par value of \$.10, has equal rights with Common Stock, with the exception of voting power. Nonvoting Common Stock is convertible, share for share, into Common Stock, subject to any legal requirements applicable to holders restricting the extent to which they may own voting stock. As of December 31, 2003 and 2002, no shares of Nonvoting Common Stock were outstanding.

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## CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

#### (15) STOCKHOLDERS' EQUITY -- (CONTINUED)

The Company held treasury stock of 2,614,910 and 2,487,247 shares at December 31, 2003 and 2002, respectively, and are used for issuance to the Cambrex Savings Plan. In May 2000, the Board of Directors authorized the Company to purchase an additional 1,000,000 shares of Company Stock in the open market from time to time at a price determined by the Share Repurchase Committee. The Company has purchased 419,300 shares under this authorization as of December 31, 2003.

The Company has authorized 5,000,000 shares of Series Preferred Stock, par value \$.10, issuable in series and with rights, powers and preferences as may be fixed by the Board of Directors. At December 31, 2003 and 2002, there was no preferred stock outstanding.

#### (16) STOCK OPTIONS

The Company has seven stock-based compensation plans currently in effect. The 1992 Stock Option Plan ("1992 Plan"), the 1994 Stock Option Plan ("1994 Plan"), the 1996 Performance Stock Option Plan ("1996 Plan"), the 1998 Performance Stock Option Plan ("1998 Plan"), the 2001 Performance Stock Option Plan ("2001 Plan") and the 2003 Performance Stock Option Plan ("2003 Plan") provide for the granting of non-qualified and incentive stock options (ISO) intended to qualify as additional incentives to management and other key employees. The 1996 Plan, the 1998 Plan, the 2001 Plan and the 2003 Plan also provide for the granting of non-qualified stock options to non-employee directors.

The 2000 Employee Performance Stock Option Plan ("2000 Plan") provides for the granting of non-qualified and incentive stock options intended to qualify as additional incentives to non-executive employees.

Certain options granted under the 1996, 1998, 2000, 2001 and 2003 plans may become exercisable six years after the date of grant, subject to acceleration if the publicly traded price of the Company's Common Stock equals or exceeds levels determined by the Committee within certain time periods or in the event of a change in control. Options may also become exercisable based on the passage of time, such that the option becomes fully exercisable in a series of cumulating portions over a four-year period. Options shall have a term of no more than ten years from the date of grants. In addition, stock option awards may be transferred to a member of the Participant's immediate family or to a trust or similar vehicle for the benefit of such transferee.

The Company applies the provisions of APB Opinion No. 25 and related Interpretations in accounting for its stock-based compensation plans. Statement of Financial Accounting Standards No. 123 "Accounting for Stock-Based Compensation" (SFAS 123) establishes financial accounting and reporting standards for stock-based employee compensation plans. The Company has adopted the disclosure only provisions available under SFAS 123. Accordingly, no compensation cost has been recognized for stock option plans under SFAS 123.

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

# (16) STOCK OPTIONS -- (CONTINUED)

122,750 options were exercised during 2003. Shares of Common Stock subject to outstanding options under the stock option plans were as follows:

			OPTIONS OUTST			OPTIONS EX		
				WEIGHTED AVERAGE		OPTIONS EX	VERCISABLE	
	AUTHORIZED FOR ISSUANCE	OUTSTANDING	OPTION PRICE PER SHARE \$	REMAINING CONTRACTUAL LIFE (YRS)	EXERCISE PRICE \$	NUMBER OF SHARES	WEIGHTED AVERAGE EXERCISE PRICE \$	
1992 Plan	300,000	14,850 571,500 204,851 548,932 649,688 133,200 105,500	8.063 7.438 - 11.438 12.375 - 18.675 21.920 - 29.375 29.750 - 46.850 22.063 - 34.750 40.500 - 46.850 34.750 - 37.070	0.99 2.15 5.29 6.85 4.30 6.52 6.84	9.86 13.70 26.01 41.96 23.26 43.62 35.39	3,500 14,850 557,000 172,351 183,663 649,688 43,667 81,000	8.06 9.86 13.60 26.22 42.76 22.69 43.63 44.19	
2001 Plan	750,000	316,750 483,066 245,628	40.125 - 46.850 18.675 - 29.750 36.950 - 46.850	7.25 9.11 8.14	44.23 26.46 39.95	  159,612	  35.28	
2003 Plan	500,000	371,650 51,750	18.675 - 19.425 25.275 - 25.350	9.35 9.91	18.80 25.35	, 	 	
TOTAL SHARES	6,530,000		7.438 - 46.850		28.62	1,865,331	24.72	

		WEIGHT	ED AVERAGE
	NUMBER OF SHARES	EXERCISE PRICE \$	
Outstanding at December 31, 2000	3,561,235 240,144 (628,577) (26,535)	26.18 45.64 18.72 30.62	2,466,080
Outstanding at December 31, 2001	3,146,267	29.10	2,248,352
Granted. Exercised. Cancelled.	583,932 (306,200) (263,284)	34.57 20.21 42.65	
Outstanding at December 31, 2002	3,160,715		1,789,383
Granted. Exercised. Cancelled.	715,900 (122,750) (53,000)	20.99 8.97 37.71	
Outstanding at December 31, 2003	3,700,865		1,865,331

#### (17) RETIREMENT PLANS

Domestic Pension Plans

The Company maintains two U.S. defined-benefit pension plans which cover substantially all eligible employees: (1) the Nepera Hourly Pension Plan (the "Nepera Plan") which covers the union employees at

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

#### (17) RETIREMENT PLANS -- (CONTINUED)

the Harriman, New York plant, and (2) the Cambrex Pension Plan (the "Cambrex Plan") which covers all other eligible employees.

Benefits for the salaried and certain hourly employees are based on salary and years of service, while those for employees covered by a collective bargaining agreement are based on negotiated benefits and years of service. Effective January 1, 2003, newly hired employees (except those covered by collective bargaining) will not participate in these plans. The Company currently is reviewing alternative means of providing retirement benefits for all employees.

The Company's policy is to fund pension costs currently to the full extent required by the Internal Revenue Code. Pension plan assets consist primarily of balanced fund investments.

The net periodic pension expense for both 2003 and 2002 is based on a twelve month period and on valuations of the plans as of January 1. However, the reconciliation of funded status is determined as of the September 30 measurement date.

The funded status of these plans, incorporating fourth quarter contributions, as of September 30, 2003 and 2002 is as follows:

	2003	2002
CHANGE IN BENEFIT OBLIGATION		
Benefit obligation at beginning of year	\$40,326	\$31,942
Service cost	2,598	1,625
Interest cost	2,841	2,339
Curtailments	(1,214)	
Actuarial loss (gain)	4,388	5,995
Benefits paid	(1,672)	(1,575)
Benefit obligation at end of year	\$47,267	\$40,326

#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

# (17) RETIREMENT PLANS -- (CONTINUED)

Major assumptions used in determining the benefit obligation for the Company's domestic pension plans are presented in the following table as weighted averages:

	2003	
WEIGHTED-AVERAGE ASSUMPTIONS AS OF SEPTEMBER 30,		
Discount rate	6.00%	6.75%
Rate of compensation increase	4.50%	4.50%
Fair value of plan assets at beginning of year	\$ 24,621	\$ 26,222
Actual return on plan assets	3,920	(1,566)
Contributions	2,082	1,540
Benefits paid	(1,672)	
Fair value of plan assets at end of year	28 <b>,</b> 951	
Funded status	(18,316)	(15,705)
Unrecognized prior service cost	567	988
Unrecognized net (gain) loss	13,008	12,175
Additional minimum liability	(9,857)	(9,532)
Prepaid (accrued) benefit at September 30,	(14,598)	(12,074)
4th quarter contributions	481	357
Prepaid (accrued) benefit cost at December 31,	\$ (14,117) ======	

The components of net periodic pension cost are as follows:

	2003	2002	2001
COMPONENTS OF NET PERIODIC BENEFIT COST			
Service Cost	\$ 2,598	\$ 1,625	\$ 1,641
Interest Cost	2,841	2,339	2,213
Expected return on plan assets	(2,098)	(2,190)	(2,492)

Amortization of prior service cost	68	38	34
Recognized actuarial (gain) loss	519	88	(167)
Curtailment loss on sale of Rutherford	351		
Net periodic benefit cost	\$ 4,279	\$ 1,900	\$ 1,229
	======	======	======

Major assumptions used in determining the net cost for the Company's domestic pension plans are presented in the following table as weighted averages:

	2003	2002	2001
WEIGHTED-AVERAGE ASSUMPTIONS AS OF SEPTEMBER 30,			
Discount rate	6 75%	6 75%	7 50%
Expected return on plan assets			
Rate of compensation increase	4.50%	5.00%	5.00%

The aggregate ABO (Accumulated Benefit Obligation) of \$43,549\$ exceeds plan assets by \$14,598\$ in 2003 for all qualified domestic plans.

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

## (17) RETIREMENT PLANS -- (CONTINUED)

The Company expects to contribute approximately \$4,859 in cash to its two U.S. defined-benefit pension plans in 2004.

The investment objective is to achieve long-term growth of capital, with exposure to risk set at an appropriate level. The objective shall be accomplished through the utilization of a diversified asset mix consisting of equities (domestic and international) and taxable fixed income securities. The account is to be managed on a fully discretionary basis to obtain the highest total rate of return in keeping with a moderate level of risk.

The allocation of pension plan assets is as follows:

		PERCENT PLAN A	
	TARGET		
ASSET CATEGORY:	ALLOCATION	2003	2002
U. S. Equities	0% - 15%	46.3% 10.1 43.6 	48.0% 13.0 39.0 

The Company has a Supplemental Executive Retirement Plan (SERP) for key executives. This plan is non-qualified and unfunded. It consists of two plans, the Corporate SERP plan and the BioWhittaker SERP Plan.

The benefit obligation for these plans as of September 30, 2003 and 2002 is as follows:

	2003	
CHANGE IN BENEFIT OBLIGATION		
Benefit obligation at beginning of year	\$ 6,136	\$ 5,391
Service cost	251	226
Interest cost	423	396
Amendments		(86)
Actuarial loss (gain)	436	432
Benefits paid	(225)	(223)
Benefit obligation at end of year	7,021	6,136
Funded status	(7,021)	(6,136)
Unrecognized prior service cost	28	32
Unrecognized net (gain) loss	1,995	1,690
Additional minimum liability	(1,718)	(1,386)
Prepaid (accrued) benefit at December 31,	\$(6,716)	\$(5,800)
		======

Major assumptions used in determining the benefit obligation for the Company's SERP Plans are presented in the following table as weighted averages:

	2003	2002
WEIGHTED-AVERAGE ASSUMPTIONS AS OF DECEMBER 31,		
Discount rate  Rate of compensation increase		

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

## (17) RETIREMENT PLANS -- (CONTINUED)

The components of net periodic benefit cost are as follows:

	2003	2002	2001
COMPONENTS OF NET PERIODIC BENEFIT COST			
Service Cost	\$251	\$226	\$254
Interest Cost	423	396	403
Expected return on plan assets			
Amortization of prior service cost	4	15	15
Recognized actuarial (gain) loss	132	114	136
Net periodic benefit cost	\$810	\$751	\$808
	====	====	====

Major assumptions used in determining the net cost for the Company's SERP plans are presented in the following table as weighted averages:

	2003	2002	2001
WEIGHTED-AVERAGE ASSUMPTIONS AS OF DECEMBER 31,			
Discount rate	6.75%	7.50%	7.50%
Expected return on plan assets	N/A	N/A	N/A
Rate of compensation increase	5.00%	5.00%	5.00%

#### International Pension Plans

Certain foreign subsidiaries of the Company maintain pension plans for their employees that conform to the common practice in their respective countries. Based on local laws and customs, some of those plans are not funded. For those plans that are funded, the amount in the trust supporting the plan is actuarially determined, and where applicable, in compliance with local statutes. The funded status of these plans, incorporating fourth quarter contributions, as of December 31, 2003 and 2002 is as follows:

	2003	2002
CHANGE IN BENEFIT OBLIGATION		
Benefit obligation at beginning of year	\$13,664	\$ 9,750
Service cost	633	471
Interest cost	828	598
Plan participants' contribution	(37)	(49)
Prior service cost		(75)
Actuarial loss (gain)	1,232	985
Benefits paid	(134)	(123)
Foreign exchange	3,150	2,107
Benefit obligation at end of year	\$19 <b>,</b> 336	\$13,664
	======	======

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

## (17) RETIREMENT PLANS -- (CONTINUED)

Major assumptions used in determining the benefit obligation for the Company's international pension plans are presented in the following table as weighted averages:

	2003	2002
WEIGHTED AVERAGE ASSUMPTIONS:		
Discount rate	5.20% - 5.50%	
Rate of compensation increase	3.00% - 3.75%	3.00% - 3.50%
CHANGE IN PLAN ASSETS		
Fair value of plan assets at beginning of year	\$ 2,490	\$ 2 <b>,</b> 769
Actual return on plan assets	343	(971)
Company contribution	310	281
Plan participant contribution	145	116

Benefits paid	(134) 584	(123) 418
Fair value of plan assets at end of year	\$ 3,738	\$ 2,490
Funded status Unrecognized actuarial loss. Unrecognized prior service cost. Unrecognized net gain Additional minimum liability. Foreign exchange.	\$ (15,599) 5,766 (85) (442) 85 628	\$ (11,175) 4,037 (75) (409) 71 408
Prepaid (accrued) benefit	\$ (9,647)	\$ (7,143)

The components of the net periodic pension cost is as follows:

	2	003	2002	2001
COMPONENTS OF NET PERIODIC BENEFIT COST				
Service Cost	\$	633	\$471	\$469
Interest Cost		828	598	502
Expected return on plan assets		(182)	(221)	(230)
Amortization of excess plan net		(32)	(27)	(25)
Amortization of prior service cost		127	107	6
Net periodic benefit cost	\$1	,374	\$928	\$722
	==	====	====	====

Major assumptions used in determining the net cost for the Company's international pension plans are presented in the following tables as weighted averages:

	2003	2002	2001
WEIGHTED-AVERAGE ASSUMPTIONS AS OF DECEMBER 31, Discount rate	7.34%	6.90% - 7.60%	7.50% - 9.00%

The aggregate ABO of \$14,257 for international plans exceeds plan assets by  $$10,519 \ \text{in} \ 2003.}$ 

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

## (17) RETIREMENT PLANS -- (CONTINUED)

The Company expects to contribute approximately \$562 in cash to its international pension plans.

Savings Plan

Cambrex makes available to all employees a savings plan as permitted under Sections 401(k) and 401(a) of the Internal Revenue Code. Employee contributions

are matched in part by Cambrex. The cost of this plan amounted to \$2,113, \$1,941 and \$1,094 in 2003, 2002 and 2001, respectively.

Other

The Company has a non-qualified Compensation Plan for Key Executives ("the Deferred Plan"). Under the Deferred Plan, officers and key employees may elect to defer all or any portion of their pre-tax annual bonus and/or annual base salary. Included within other liabilities at December 31, 2003 and 2002 there is \$1,611 and \$1,407, respectively, representing the Company's obligation under the plan. To assist in the funding of this obligation, the Company invests in certain mutual funds and as such, included within other assets at December 31, 2003 and 2002 is \$1,611 and \$1,407, respectively, representing the fair value of these funds. During 1995, the Board amended the Deferred Plan to permit officers and key employees to elect to defer receipt of Company stock which would otherwise have been issued upon the exercise of Company options. Total shares held in trust as of December 31, 2003 and 2002 are 248,504 and 253,378, respectively, and are included as a reduction of equity at cost. The value of the shares held in trust and the corresponding liability of \$6,277 at December 31, 2003 have been recorded in equity. The Deferred Plan is not funded by the Company, but the Company has established a Deferred Compensation Trust Fund which holds the shares issued. In addition, shares are held in trust for restricted stock grants for certain Officers. The number of shares held at December 31, 2003 and 2002 was 73,783 and 85,508, respectively. The fair value of these shares was \$1,864 and \$2,640 at 2003 and 2002, respectively.

#### (18) OTHER POSTRETIREMENT BENEFITS

Cambrex provides postretirement health and life insurance benefits ("postretirement benefits") to all eligible retired employees. Employees who retire at or after age 55 with ten years of service are eligible to participate in the postretirement benefit plans. The Company's responsibility for such premiums for each plan participant is based upon years of service subject to an annual maximum of one thousand dollars. Such plans are self-insured and are not funded.

Effective January 1, 2003, the Company made significant changes to these benefits affecting current and future retirees, both in reducing the level of benefits and reducing the subsidy the Company provides. Certain subsidiaries and all employees hired after December 31, 2002 (excluding those covered by collective bargaining) are not eligible for these benefits.

The Company elected to amortize the transition obligation of \$1,853 over twenty years. Due to plan amendments and the curtailment gain on Rutherford, this transition obligation was fully written off. The net effect upon 2003, 2002 and 2001 pretax operating results, including the amortization of the transition obligation in 2002 and 2001, resulted in a (benefit) cost of \$(688), \$1,100, and \$308, respectively.

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

#### (18) OTHER POSTRETIREMENT BENEFITS -- (CONTINUED)

The periodic postretirement benefit cost includes the following components:

CHANGE IN BENEFIT OBLIGATION		
Accumulated benefit obligation at beginning of year	\$ 7,323	\$ 2,135
Service cost	124	379
Interest cost	198	465
Prior service cost	(3,446)	
Actuarial (gain) loss	(742)	4,513
Curtailment	(737)	
Benefits paid	(188)	(169)
Accumulated benefit obligation at end of year Unrecognized net (loss) gain Unrecognized transition obligation Unrecognized prior service cost	\$ 2,532 \$ (2,139)  1,298	\$ 7,323 \$ (3,830) (926)
Accrued benefit cost at September 30,	\$ 1,691 (48)	\$ 2,567 (45)
Accrued benefit cost at end of year	\$ 1,643	\$ 2,522

	YEARS ENDED DECEMBER		
	2003		2001
COMPONENTS OF NET PERIODIC BENEFIT COST Service cost of benefits earned	\$ 124 198  211 (175) (1,046)	\$ 379 465 93 163	\$ 58 169 93 (12)
Total periodic postretirement benefit cost		\$1,100 =====	\$308 ====

Major assumptions used in determining the benefit obligation and net cost for the Company's postretirement benefits are presented in the following table as weighted averages:

	BENEFIT OBLIGATION		NET COST		
	2003	2002	2003	2002	2001
WEIGHTED-AVERAGE ASSUMPTIONS: Discount rate					8.00% N/A

The assumed health care cost trend rate used to determine the accumulated postretirement benefit obligation is 11% in 2003 decreasing 1% per year to an ultimate rate of 5% (6.5% in 2002). A one-percentage-point increase in the assumed health care cost trend rate would increase the accumulated postretirement benefit obligation by \$110 and would increase the sum of interest and service cost by \$11. A one-percentage-

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CAMBREX CORPORATION AND SUBSIDIARIES

#### (18) OTHER POSTRETIREMENT BENEFITS -- (CONTINUED)

point decrease would lower the accumulated postretirement benefit obligation by \$128 and would raise the sum of interest and service cost by \$13.

# (19) RESTRUCTURING, IMPAIRMENTS AND OTHER CHARGES

#### 2001 Actions

On November 30, 2001, the Company announced a plan to realign its businesses which included the creation of Rutherford Chemicals, Inc., in recognition of the Company's strategic emphasis on the growing opportunities in the Life Sciences Industry. In addition, on November 30, 2001 the Company announced its commitment to a restructuring and cost savings program that included impaired assets, severance, and other costs related to the realignment of the businesses. The restructuring and cost savings program was largely executed in the fourth quarter of 2001, with the remaining actions to be completed by the end of 2002.

In the fourth quarter 2001, Cambrex recorded special pre-tax charges of \$23,075, the majority of which were non-cash items. As a result of the Company's business restructuring which created Rutherford Chemicals, Inc., together with an impairment charge within those businesses, the Company incurred \$18,649 (continuing operations consisted of \$2,022 and discontinued operations consisted of \$16,627) of charges to operating expense, composed of asset write-downs of \$17,243 (continuing, \$1,600, discontinued, \$15,643) and severance costs of \$1,406 (continuing, \$422, discontinued \$984). The Company also incurred \$4,426 of inventory write-downs charged to cost of sales, consisting of \$2,426 associated with discontinued products manufactured at Rutherford Chemical facilities and a separate \$2,000 Bioproducts inventory charge.

The asset write-downs consisted primarily of fixed asset write-offs and impairments. A \$10,000 impairment charge was recorded on certain assets at one of Rutherford's chemical sites, based on the estimated fair value of the assets determined by discounting the expected future cash flows. A \$1,600 impairment was also recorded related to an unused chemical facility to recognize its estimated current fair value. In addition, a \$5,643 charge was recorded to write-off fixed assets related to discontinued product lines at another of Rutherford's chemical sites.

Severance charges, which apply largely to the Company's various chemical sites, relate to involuntary terminations of approximately 62 employees. All affected employees received notification in the fourth quarter 2001. As of December 31, 2002 all 62 employees have been terminated.

#### 2002 Actions

In 2002, Cambrex completed its plan to realign its businesses. In 2002, the Company recorded special pre-tax charges of \$15,087. These charges included: Continuing operations fixed asset impairments of \$1,599, closure costs for a small manufacturing facility of \$1,700 and severance costs of \$939. Discontinued operations consists of fixed asset impairments of \$6,079, a goodwill impairment of \$3,962, inventory write-downs of \$586 (included in cost of sales), dismantling costs of \$100 and severance of \$122.

The fixed asset impairments related to certain assets at a Rutherford Chemicals domestic site, and a domestic site included as parts of continuing operations, and were based on an assessment completed in the third quarter that indicated the return on investment was below management's expectations. As a result, an impairment charge was recorded reflecting the asset value associated with the discontinued product line. The closure costs relate to a domestic facility and include asset write downs, disposal, and other related costs.

Severance charges, which apply to a Rutherford Chemicals domestic site and the Corporate office, relate to the termination of approximately 19 employees. As of January 31, 2003, all these employees have been terminated.

#### CAMBREX CORPORATION AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

#### (19) RESTRUCTURING, IMPAIRMENTS AND OTHER CHARGES -- (CONTINUED)

The accrual balance related to the 2002 actions for severance and other costs included above was approximately \$1,200 at December 31, 2003.

The following table displays the activity related to the 2002 restructuring, impairments and other charges through December 31, 2003 (in millions):

	TOTAL	NON-CASH	CASH	DECEMBER 31, 2002 RESERVE	CASH	DECEMBER 31, 2003 RESERVE
	CHARGES	WRITEOFFS	PAYMENTS	BALANCE	PAYMENTS	BALANCE
Restructuring, Impairments and Other Charges:						
Fixed asset impairments	7.7	(7.7)				
Goodwill impairment	4.0	(4.0)				
Employee severance	1.0			1.0	(0.8)	0.2
Facility closure costs	1.8		(0.2)	1.6	(0.6)	1.0
Total restructuring, impairments and other						
charges	14.5	(11.7)	(0.2)	2.6	(1.4)	1.2
Inventory write-offs	0.6	(0.6)				
Total	15.1	(12.3)	(0.2)	2.6	(1.4)	1.2
	====	=====	====	===	====	===

Facility closure costs and severance costs are expected to be paid by June  $30,\ 2004.$ 

#### (20) OTHER INCOME AND EXPENSE

The Other-net component of Other (income) expense is \$139, \$7,890 and \$(323)\$ for 2003, 2002 and 2001, respectively. The 2003 expense consistsprimarily of a number of asset write-offs totaling approximately \$900 partially offset by an earn-out received of \$(795) on the sale of the In Vitro Diagnostic business that was sold in 2002. The 2002 amount consisted primarily of two equity investment impairments totaling \$7,344 related to investments in emerging technology companies. One company, in which an investment was held, had experienced significant financial difficulties in 2002. This led Cambrex to evaluate the market value of the investment. This evaluation indicated that a decline in the market value was other than temporary and accordingly, an impairment charge was recorded for \$3,089. Cambrex did an assessment in the carrying value of the other investment and concluded that a \$4,255 impairment was necessary in the second quarter 2002. See Note #2 for further detail. Also included in the 2002 expense were \$312 in write-off costs due to a convertible debt arrangement that was abandoned, and \$194 in write-off costs associated with an investment in a joint venture. 2001 consisted primarily of gains on a marketable security, classified as trading, royalty and miscellaneous income partly offset by asset write-offs.

#### (21) SEGMENT INFORMATION

Cambrex is a life sciences company dedicated to providing essential products and services to accelerate drug discover, development and manufacturing processes for human therapeutics. The Company primarily supplies its products and services worldwide to pharmaceutical and Biopharmaceutical companies, generic drug companies, biotech companies and research organizations. In the fourth quarter 2003, the Company began reporting results in three segments: Human Health segment (formerly Human Health and All Other), consisting of Active Pharmaceutical Ingredients and Pharmaceutical Intermediates produced under Food and Drug Administration cGMP for use in the production of prescription and

#### CAMBREX CORPORATION AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

#### (21) SEGMENT INFORMATION -- (CONTINUED)

imaging chemicals used in x-ray contrast media, and other fine custom chemicals derived from organic chemistry; Bioproducts segment (previously part of Biosciences segment), consisting of cell culture, endotoxin detection products and services, electrophoresis and chromatography products; and Biopharma segment (previously part of BioSciences segment), consisting of contract biopharmaceutical process development and manufacturing services. The Company allocates corporate expenses to each of its subsidiaries. The allocation of corporate expenses in 2002 and 2001 have been adjusted to be consistent with a new allocation methodology adopted by the Company in 2003.

No one customer accounts for more than 10% of the Company's total consolidated revenues.

The following is a summary of business segment information:

	2003	2002	2001
GROSS SALES Human Health Bioproducts Biopharma	\$242,165 119,298 44,128	\$231,342 107,870 55,218	\$231,582 102,512 22,461
	\$405,591 ======	\$394,430 ======	\$356 <b>,</b> 555 ======
	2003	2002	2001
GROSS PRODUCT SALES DETAIL FOR EACH SEGMENT Human Health:    Active Pharmaceutical Ingredients    Pharmaceutical Intermediates    Imaging Chemicals    Fine Custom Chemicals Other	\$183,632 24,349 9,576 23,863 745	\$172,953 24,194 11,689 21,109 1,397	\$165,991 25,059 8,241 30,461 1,830
Total Human Health	\$242,165	\$231,342	\$231,582
Bioproducts: Cells and Media	\$ 62,161 30,474 26,663	\$ 50,664 27,197 30,009	\$ 45,260 23,724 33,528
Total BioBioproducts	\$119,298	\$107,870	\$102,512
Biopharma: Contract Biopharmaceutical Manufacturing	\$ 44,128	\$ 55,218	\$ 22,461
Total Biopharma	\$ 44,128	\$ 55,218 ======	

GROSS PROFIT Human Health Bioproducts. Biopharma	60,056	56,614	50,440
	\$162,406 ======	\$177,718 ======	\$157,972 ======

#### CAMBREX CORPORATION AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

# (21) SEGMENT INFORMATION -- (CONTINUED)

	2003	2002	2001
		(RESTATED)	
OPERATING PROFIT Human Health Bioproducts Biopharma Corporate	\$ 56,818 17,205 2,256 (37,455)	\$ 59,718 15,306 16,798 (19,898)	\$ 61,056 8,795 5,170 (16,549)
Total Operating Profit	\$ 38,824	\$ 71,924 ======	\$ 58,472 ======
Interest Expense, net Other Expense (income), net Taxes	\$ 11,840 139 26,600	\$ 11,264 7,890 12,815	\$ 10,602 (323) 13,205
Income from continuing operations	\$ 245	\$ 39,955	\$ 34,988
TOTAL ASSETS Human Health Bioproducts. Biopharma. Corporate. Assets of discontinued operations.	\$358,811 197,689 176,467 45,536 	2002 	\$262,842 186,979 169,471 45,554 153,529  \$818,375 ======
CAPITAL SPENDING Human Health. Bioproducts. Biopharma. Corporate.	2003  \$ 15,646 8,477 12,319 1,415	2002  \$ 28,180 6,197 5,098 968	2001  \$ 19,592 2,853 3,595 4,121
	\$ 37,857 ======	\$ 40,443	\$ 30,161 ======

	2003	2002	2001
DEPRECIATION			
Human Health	\$ 25 <b>,</b> 072	\$ 20,409	\$ 18,212
Bioproducts	5,125	4,966	3,521
Biopharma	2,277	2,122	633
Corporate	1,734	1,787	2,091
	\$ 34,208	\$ 29,284	\$ 24,457
	=======	=======	=======

#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

# (21) SEGMENT INFORMATION -- (CONTINUED)

		2003		2002	 2001
AMORTIZATION Human Health Bioproducts Biopharma					
	\$ ==	1,626 =====	\$ ==	1,554 =====	\$ 12,961

#### (22) FOREIGN OPERATIONS AND EXPORT SALES

The following summarized data represents the gross sales and long lived tangible assets for the Company's domestic and foreign entities for 2003, 2002 and 2001:

	DOMESTIC	FOREIGN	TOTAL
2003			
Gross sales	\$181,925	\$223,666	\$405,591
Long-lived tangible assets	122,772	146,375	269,147
Gross sales	\$187,348	\$207,082	\$394,430
Long-lived tangible assets as restated 2001	111,208	128,736	239,944
Gross sales	\$156,889	\$199,666	\$356,555
Long-lived tangible assets	105,626	106,351	211,977

Export sales, included in domestic gross sales, in 2003, 2002 and 2001 amounted to \$22,100, \$23,684, and \$20,934, respectively.

Sales by geographic area consist of the following:

2003	2002	2001

North America	\$206,079	\$216 <b>,</b> 591	\$189,108
Europe	173,035	150,180	141,826
Asia	16,401	17,745	16,401
Other	10,076	9,914	9,220
Total	\$405,591	\$394,430	\$356 <b>,</b> 555
			=======

#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

#### (23) COMMITMENTS

The Company has operating leases expiring on various dates through the year 2012. The leases are primarily for office and laboratory equipment and vehicles. At December 31, 2003, future minimum commitments under non-cancelable operating lease arrangements were as follows:

Year ended December 31:	
2004	\$ 3,113
2005	3,657
2006	3,406
2007	3,601
2008 and thereafter	12,421
Total commitments	\$26,198

Total operating lease expense was \$4,205, \$5,017 and \$3,618 for the years ended December 31, 2003, 2002 and 2001, respectively.

In the first quarter 2003, the Company reached an agreement with Mylan Laboratories, Inc. under which the Company would contribute \$12,415 to the settlement of consolidated litigation brought by a class of direct purchasers. Approximately \$4,415 was paid in April 2003 in accordance with the agreement, with the remaining \$8,000 to be paid over the next five years. At December 31, 2003 future commitments under this agreement were as follows:

Year ended December 31:	
2004	\$1,600
2005	1,600
2006	1,600
2007	1,600
2008	1,600
Total Commitments	\$8,000

#### (24) CONTINGENCIES

The Company is subject to various investigations, claims and legal proceedings covering a wide range of matters that arise in the ordinary course

of its business activities. The Company continually assesses all known facts and circumstances as they pertain to all legal and environmental matters and evaluates the need for reserves and/or disclosures as deemed necessary based on these facts and circumstances.

#### Environmental

In connection with laws and regulations pertaining to the protection of the environment, the Company is a party to several environmental remediation investigations and cleanups and, along with other companies, has been named a "potentially responsible party" for certain waste disposal sites ("Superfund sites"). Each of these matters is subject to various uncertainties, and it is possible that some of these matters will be decided unfavorably against the Company. The Company had accruals, included in other non-current liabilities of \$4,900 and \$4,542 at December 31, 2003 and December 31, 2002, respectively, for costs associated with the study and remediation of Superfund sites and the Company's current and former operating sites for matters

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

#### (24) CONTINGENCIES -- (CONTINUED)

that are probable and reasonably estimable. The increase in the accrual is due to currency fluctuation of \$458, partially offset by \$100 in payments. Included in the liabilities mentioned above are environmental liabilities discussed in the "Sale of Rutherford Chemicals" section of this Note. Based on currently available information and analysis, the Company's accrual represents management's best estimate of what it believes are the probable environmental cleanup related costs of a non-capital nature. After reviewing information currently available, management believes any amounts paid in excess of the accrued liabilities will not have a material effect on its financial position or results of operations. However, these matters, if resolved in a manner different from the estimates could have a material adverse effect on financial condition, operating results and cash flows when resolved in a future reporting period.

#### Litigation

#### Mylan Laboratories

In late, 1998 the Company and its subsidiary Profarmaco S.r.l. (currently known as Cambrex Profarmaco Milano S.r.l., "Profarmaco") were named as defendants (along with Mylan Laboratories, Inc. ("Mylan") and Gyma Laboratories of America, Inc., Profarmaco's distributor in the United States) in a proceeding instituted by the Federal Trade Commission ("FTC") in the United States District Court for the District of Columbia (the "District Court"). The allegations arise from exclusive license agreements between Profarmaco and Mylan covering the drug master files for lorazepam and clorazepate, two active pharmaceutical ingredients ("APIs"). The FTC alleged violations of the Federal Trade Commission Act; including unlawful restraint of trade and conspiracy to monopolize markets for the APIs. A lawsuit making similar allegations against the same parties seeking injunctive relief and treble damages, was filed by the Attorneys General of 31 states in the District Court on behalf of those states and persons in those states who were purchasers of the generic pharmaceuticals.

The same parties including the Company and Profarmaco have also been named in purported class action complaints brought by private plaintiffs in various state courts on behalf of purchasers of the APIs in generic form, making allegations similar to those raised in the FTC's complaint and seeking various forms of relief including treble damages.

On February 9, 2001, a federal court in Washington, DC entered an Order and Stipulated Permanent Injunction as part of a settlement of the FTC and Attorneys General's suits. Under these settlement documents Mylan agreed to pay over

\$140,000 on its own behalf and on behalf of most of the other defendant companies including Cambrex and Profarmaco. In the Order and Injunction, the settling defendants also agreed to monitor certain future conduct. Mylan had been fully covering the costs for the defense and indemnity of Cambrex and Profarmaco under certain obligations set forth in the license agreements. Cambrex agreed to cover separate legal defense costs incurred for Cambrex and Profarmaco on a going forward basis beginning August 1, 2000. The private litigation continues.

On April 7, 2003, Cambrex reached an agreement with Mylan under which Cambrex would contribute \$12,415 to the settlement of consolidated litigation brought by a class of direct purchasers. In exchange, Cambrex and Profarmaco received from Mylan a release and full indemnity against future costs or liabilities in related litigation brought by purchasers, as well as potential future claims related to this matter. Approximately \$4,415 was paid in April 2003 in accordance with the agreement, with the remaining \$8,000 to be paid over the next five years. Cambrex recorded an \$11,342 charge (discounted to the present value due to the five year pay-out) in the first quarter of 2003 as a result of this settlement. As of December 31, 2003, the outstanding balance for this liability was \$7,186.

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

#### (24) CONTINGENCIES -- (CONTINUED)

Vitamin B-3

On May 14, 1998, the Company's Nepera subsidiary, a manufacturer and seller of niacinamide (Vitamin B-3), received a Federal Grand Jury subpoena for the production of documents relating to the pricing and possible customer allocation with regard to that product. The Company understands that the subpoena was issued as part of the Federal Government's ongoing anti-trust investigation into various business practices in the vitamin industry generally. In the fourth quarter of 1999, the Company reached a settlement with the Government concerning Nepera's alleged role in Vitamin B-3 violations from 1992 to 1995. On October 13, 2000, the Government settlement was finalized with Nepera entering into a voluntary plea agreement with the Department of Justice. Under this agreement, Nepera entered a plea of guilty to one count of price fixing and market allocation of Vitamin B-3 from 1992 to 1995 in violation of section one of the Sherman Act and agreed to pay a fine of \$4,000. Under the plea agreement, Nepera was placed on probation for one year, which has ended. The fine was paid in February 2001. Nepera has been named as a defendant, along with several other companies, in a number of private civil actions brought on behalf of alleged purchasers of Vitamin B-3.

An accrual of \$6,000 was recorded in the fourth quarter 1999 to cover the anticipated government settlements, related litigation, and legal expenses. Based on discussions with various plaintiffs counsel, as well as current estimates of expenditures for legal fees, an additional accrual of \$4,400 was established in the fourth quarter of 2001. The Company believed that the current reserves would be sufficient to cover resolution of the remaining related litigation matters. However, during 2002, based on information developed during the year, the Company determined that the remaining litigation matters would be more costly than previously anticipated. Therefore, during 2002, the Company increased reserves by \$10,000. The balance of this accrual as of December 31, 2003 was approximately \$3,836. This accrual has been recorded in accrued liabilities.

Litigation in the United States under the U.S. antitrust laws was commenced some years ago by a group of European purchasers. On motion by the Vitamin B-3 defendants, the District Court dismissed the litigation, under the long-standing rule that foreign purchasers cannot sue in U.S. courts under U.S. antitrust statutes. Recently, the Federal Circuit Court reversed the District Court's

decision. The Vitamin B-3 defendants, supported by the U.S. Department of Justice, appealed to the United States Supreme Court and the hearing is currently scheduled for April 2004. The Company strongly believes that the claim should be dismissed, however, the Circuit Court's decision is so unusual that we cannot predict the disposition of this matter.

#### Mallinckrodt

During February 1999, the Company's Charles City facility ("CCC") sold several batches of 5-NIPA, an x-ray contrast media raw material, to Mallinckrodt, Inc. In April 1999, Mallinckrodt verbally notified CCC that some of the 5-NIPA batches appeared to be out of specification. CCC requested that Mallinckrodt cease production and return the product for refund or replacement. CCC's quality control tests indicated that the material met the agreed specification, but CCC was ready to issue a credit to Mallinckrodt upon return of the questionable material. Nevertheless, it appears that Mallinckrodt continued to use the material.

In August 1999, Mallinckrodt issued CCC a schedule that summarized the total costs allegedly incurred by Mallinckrodt related to the questionable 5-NIPA in the amount of approximately \$4,800. In July 2000, Mallinckrodt sent CCC a letter claiming that CCC breached its supply agreement by delivering contaminated 5-NIPA to Mallinckrodt and claiming damages for its costs. The Company responded that, among other things, CCC delivered in-specification material and did not breach the supply agreement. On October 2, 2000, Mallinckrodt filed suit in United States District Court in St. Louis, Missouri alleging, among other things, that

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

#### (24) CONTINGENCIES -- (CONTINUED)

CCC breached the Supply Agreement and claiming significant damages. On December 27, 2000, the Company filed our answer, denying Mallinckrodt's claims.

Mediation was held in June, 2003 but was unsuccessful. A second mediation occurred in November 2003; we did not reach agreement, but continued discussing settlement as we prepared for trial, which had been scheduled for early January 2004. In December 2003, we reached a settlement with Mallinckrodt for \$3,200 which has subsequently been paid. The Company has a \$1,000 deductible under its insurance policy. The Company exhausted a majority of the deductible through the costs of defense which had been previously reserved. The Company has subsequently been reimbursed approximately \$3,000 by its insurance company.

## Sale of Rutherford Chemicals

As previously announced, the Company entered into an agreement for the sale of its Rutherford Chemicals business. The transaction was completed on November 10, 2003 subject to working capital adjustments. Under the agreement for the sale the Company provided standard representations and warranties concerning the business, operations, liabilities and financial condition of the Rutherford Chemicals Business. Most of such representations and warranties will survive for a period of thirty days after the Buyer's preparation of its audited financial statements for year-end 2004. Therefore, claims for breaches of such representations would have to be brought during that time frame. Certain specified representations and warranties, such as those relating to employee benefit matters, will survive for longer periods. Under the sale agreement, the Company has indemnified the Buyer for breaches of representations and warranties, such indemnification is subject to a deductible and a cap at a percentage of the purchase price.

The Company has retained the liabilities associated with existing general litigation matters, including Vitamin B-3 as stated above. With respect to

certain pre-closing environmental matters, the Company retains the responsibility for (i) certain existing matters; including violations and off-site liabilities, and (ii) completing the on-going remediation at the New York facility. Further, as a result of the sale of the Bayonne, New Jersey facility, the obligation to investigate site conditions and conduct required remediation under the provisions of the New Jersey Industrial Site Recovery Act was triggered; and the Company has retained the responsibility for completion of any such investigation and remediation With respect to all other pre-closing environmental liabilities, whether known or unknown, the Buyer is responsible for the management of potential future matters; however, the Buyer and the Company may share the costs of associated remediation with respect to such potential future matters, subject to certain limitations defined in the agreement for sale.

#### Class Action Matter

In mid-October 2003, the Company was notified of a securities class action lawsuit filed against Cambrex and five former and current Company officers. To date, five class action suits have been filed with the New Jersey Federal District Court and we have been served with process in several of the cases. The original and later lawsuits were brought as class actions in the names of purchasers of the Company's common stock from October 21, 1998 through July 25, 2003. The complaints allege that the Company failed to disclose in timely fashion the January 2003 accounting restatement and subsequent SEC investigation, as well as the loss of a significant contract at the Baltimore facility.

Under the rules applicable to class action litigation, the various plaintiffs appeared in Federal Court on January 12, 2004, and the Court designated the lead plaintiff and selected counsel to represent the class. The plaintiff has sixty (60) days to amend the complaint. The Company will have a further forty-five (45) days to

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#### CAMBREX CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED) (DOLLARS IN THOUSANDS, EXCEPT SHARE DATA)

#### (24) CONTINGENCIES -- (CONTINUED)

file a motion to dismiss. We consider the complaints to be substantially without merit and will vigorously defend against them.

#### Securities and Exchange Commission

The Securities and Exchange Commission ("SEC") is currently conducting an investigation into the Company's inter-company accounting issue. The investigation began in the first half of 2003 after the Company voluntarily disclosed certain matters related to inter-company accounts for the five-year period ending December 31, 2001 that resulted in the restatement of the Company's financial statements for those years. To Cambrex's knowledge, the investigation is limited to this inter-company accounting matter, and the Company does not expect further revisions to its historical financial statements relating to these issues. The Company is fully cooperating with the SEC.

#### Other

The Company has commitments incident to the ordinary course of business including corporate guarantees of financial assurance obligations under certain environmental laws for remediation, closure and/or third party liability requirements of certain of its subsidiaries and a former operating location; contract provisions for indemnification protecting its customers and suppliers, etc. against third party liability for manufacture and sale of Company products that fail to meet product warranties and contract provisions for indemnification protecting licensees against intellectual property infringement related to licensed Company technology or processes.

As permitted under Delaware law, the Company has agreements whereby we indemnify our officers and directors for certain events or occurrences while the officer or director is, or was serving, at our request in such capacity. The term of the indemnification period is for the officer's or director's lifetime. The maximum potential amount of future payments we could be required to maker under these indemnification agreements is unlimited; however, we have a Director and Officer insurance policy that covers a portion of any potential exposure.

The Company believes the estimated fair value of the above indemnification agreements is not significant, and as such the Company has no liabilities recorded for these agreements as of December 31, 2003.

While it is not possible to predict with certainty the outcome of the above litigation matters and various other lawsuits, it is the opinion of management that the ultimate resolution of these proceedings should not have a material adverse effect on the Company's results of operations, cash flows and financial position. These matters, if resolved in an unfavorable manner, could have a material effect on the operating results and cash flows when resolved in a future reporting period.

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#### CAMBREX CORPORATION

# SELECTED QUARTERLY FINANCIAL DATA (IN THOUSANDS, EXCEPT PER SHARE DATA)

	1ST QUARTER	2ND QUARTER	3RD QUARTER	4TH QUARTER	YEAR
	(UNAUDITED) (2)	(UNAUDITED)	(RESTATED) (UNAUDITED) (3)	(UNAUDITED)	
2003					
Gross sales	\$105,231	\$103,116	\$ 95,179	\$102,065	\$405,591
Net revenues	106,986	104,169	96,379	103,110	410,644
Gross profit	45,254	40,209	36,998	39,945	162,406
Income/(loss) from continuing operations	1,564	7,512	(14,901)	6,070	245
Income/(loss) on discontinued operations	795	539	(54,611)	(1,031)	(54,308)
Net income/(loss)	2,359	8,051	(69,512)	5,039	(54,063)
Basic earnings per share:(1)					
Income/(loss) from continuing					
operations	0.06	0.29	(0.58)	0.24	0.01
Income/(loss) on discontinued					
operations	0.03	0.02	(2.12)	(0.04)	(2.11)
Net income/(loss)	0.09	0.31	(2.70)	0.20	(2.10)
Diluted earnings per share: (1)					
Income/(loss) from continuing					
operations	0.06	0.29	(0.58)	0.23	0.01
Income/(loss) on discontinued					
operations	0.03	0.02	(2.12)	(0.04)	(2.08)
Net income/(loss)	0.09	0.31	(2.70)	0.19	(2.07)
Average shares:					
Basic	25,853	25,732	25,721	25,796	25,775
Diluted	26,154	25,973	25,721	26,255	26,174

	1ST QUARTER	2ND QUARTER	3RD QUARTER	4TH QUARTER	YEAR
	(UNAUDITED)	(RESTATED) (UNAUDITED) (4) (5)	(UNAUDITED) (6)	(UNAUDITED) (7)	(RESTATED)
2002					
Gross sales	\$99,618	\$102,705	\$92,332	\$ 99,775	\$394,430
Net revenues	99,383	103,252	94,191	102,240	399,066
Gross profit	43,458	45,918	43,945	44,397	177,718
Income from continuing operations Income/(loss) on discontinued	13,043	8,183	9,283	9,446	39,955
operations	1,947	5,166	(7,186)	(6,473)	(6,546)
Net income	14,990	13,349	2,097	2,973	33,409
<pre>Income from continuing operations Income/(loss) on discontinued</pre>	0.50	0.31	0.36	0.36	1.54
operations	0.08	0.20	(0.28)	(0.25)	(0.25)
Net income Diluted earnings per share:(1)	0.58	0.51	0.08	0.11	1.29
<pre>Income from continuing operations Income/(loss) on discontinued</pre>	0.49	0.31	0.35	0.36	1.51
operations	0.07	0.19	(0.27)	(0.25)	(0.25)

Net income	0.56	0.50	0.08	0.11	1.26
Average shares:					
Basic	25,888	25,991	26,012	25,904	25,954
Diluted	26,591	26,644	26.723	26.284	26,520

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- (1) Earnings per share calculations for each of the quarters are based on the weighted average number of shares outstanding for each period, as such, the sum of the quarters may not necessarily equal the earnings per share amount for the year.
- (2) The first quarter 2003 includes a special pre-tax charge of \$11.3 million recorded in operating expenses for the settlement of certain class action lawsuits involving Mylan Laboratories.
- (3) Cambrex Corporation restated its results for the third quarter 2003. This restatement resulted from the recording of a valuation allowance to the Provision for income taxes of \$5.4 million for deferred tax assets arising from unrealized hedge losses and minimum pension liabilities the benefits of which had previously been included in Accumulated other comprehensive income (loss). The Company also is recording an additional valuation allowance of \$1.5 million for the 2002 tax benefit related to the investment impairment the Company has recorded in the second quarter 2002 (see Note #2 to the consolidated financial statements). These charges in the third quarter 2003 are consistent with the Company's determination that domestic net deferred tax assets were deemed unlikely to be realized and that a valuation allowance must be recognized (see Note #10 to the consolidated financial statements). The total \$6.9 million expense for the two items above is recorded in the third quarter 2003 Provision for income taxes. The Company also recorded a \$1.9 million reduction to Loss

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from discontinued operations due to the reversal of deferred tax liabilities related to the Rutherford Chemicals segment that were not previously taken into consideration in determining such loss from discontinued operations.

- (4) Cambrex Corporation restated its results for the second quarter 2002. This restatement resulted from an assessment of the carrying value of an equity investment in a privately held emerging biotechnology company. The Company concluded that \$4.3 million of the investment should have been impaired as of the second quarter 2002 and the remaining \$0.7 million should have been initially classified as an intangible asset related to a licensing agreement entered into concurrent with the equity investment. The impairment charge of \$4.3 million was recorded in Other expense and a related \$1.5 million tax benefit was recorded in Provision for income taxes and as a deferred tax asset. Net income and total stockholders' equity decreased by \$2.8 million. This restatement did not have an effect on the Company's cash flows.
- (5) The second quarter of 2002 continuing operations also includes additional special charges of \$2.9 million comprised of \$0.4 million expense for fixed asset impairments charged to operating expenses and a \$2.5 million investment write-down recorded in other expense. Discontinued operations include a special benefit of \$5.6 million comprised of a \$3.8 million arbitration award and a \$1.8 million benefit related to an insurance settlement.
- (6) The third quarter of 2002 continuing operations include special charges of \$2.7 million comprised of \$2.1 million for severance and a facility closure which are recorded in operating expenses and an investment write-down of \$0.6 million recorded in other expense. Discontinued operations include net special charges of \$12.1 million comprised of an accrual for Vitamin B-3 settlement and litigation costs of \$6.0 million, \$6.9 million of asset impairments, inventory write-downs and severance and \$0.8 million benefit related to an insurance settlement.
- (7) The fourth quarter 2002 continuing operations include special charges of \$1.7 million comprised of \$0.8 million in severance and \$0.9 million for facility closure costs recorded in operating expenses. Discontinued operations include special charges of \$8.0 million comprised of an accrual for Vitamin B-3 settlement and litigation costs of \$4.0 million and a goodwill impairment of \$4.0 million.

ITEM 9 CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

#### ITEM 9A CONTROLS AND PROCEDURES.

With the participation of the Company's Chief Executive Officer and Chief Financial Officer, management has evaluated the effectiveness of the Company's 'disclosure controls and procedures' (as defined in the Rules 13a-15(e) under the Securities Exchange Act of 1934 (the 'Exchange Act') as of the end of the period covered by this annual report. Disclosure controls and procedures are designed to provide reasonable assurance that the Company is able to meet the objective of filing reports under the Exchange Act that contain disclosure which is recorded, processed, summarized and reported pursuant to the disclosure requirements and within the time periods specified in the rules and forms of the Commission. Based on such evaluation, including consideration of the matter discussed below, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective at the reasonable assurance level at December 31, 2003.

Senior management and the Company's Audit Committee were informed by the Company's independent auditors, PricewaterhouseCoopers LLP, that there were material weaknesses (as defined in AU 325, Communication of Internal Control Related Matters Noted in an Audit, of the AICPA Professional Standards) in the Company's internal controls relating to the adequacy of documentation and level of personnel within the Company's corporate tax department. The insufficient documentation and inadequate level of human resources within the tax department led to untimely identification and resolution of certain tax accounting matters that included matters leading to a restatement of the Company's third quarter 2003 results. These matters included: (i) a valuation allowance to the Provision for income taxes of \$5.4 million for deferred tax assets arising from unrealized interest rate swap losses and minimum pension liabilities, the benefits of which had previously been included in Accumulated other comprehensive income (loss); and (ii) a \$1.9 million reduction to Loss from discontinued operations due to the reversal of deferred tax liabilities related to the Rutherford Chemicals segment that were not previously taken into consideration in determining such loss from discontinued operations.

The Company has taken and is taking the following actions to address these weaknesses in its tax department:

- Retained a consultant with significant experience in managing corporate tax functions to review and complete documentation of critical procedures within the corporate tax department, specifically including documentation requirements, in order to strengthen the reliability and timeliness of the Company's tax accounting and to prepare for internal control audits pursuant to Sarbanes-Oxley Section 404;
- Initiated searches for the two key recently vacated positions a Vice President of Tax and a Tax Manager which are in progress with several candidates for each position having been identified;
- Increased the level of involvement of its external tax advisers pertaining to, among other things, the adequacy and design of the Company's tax strategies and entity structure;
- Increased the level of review and discussion of significant tax matters and supporting documentation with senior finance management;
- Increased the level of discussion and review of tax accounting matters with the Company's independent auditors;
- Identifying interim resources both inside and outside the Company to augment the existing personnel on an interim basis until the weaknesses are remediated.

While the Company is responding to these weaknesses, management estimates that it will take at least three to six months from the date of filing this annual report to fully resolve them. Management believes these weaknesses do not have a material effect on the Company's consolidated financial statements through December 31, 2003, other than the third quarter of 2003 which was restated as described above.

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#### PART III

- ITEM 10 DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT.
- ITEM 11 EXECUTIVE COMPENSATION.
- ITEM 12 SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT.
- ITEM 13 CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.
- ITEM 14 PRINCIPAL ACCOUNTING FEES AND SERVICES.

The information called for by Part III is hereby incorporated by reference to the information set forth under the captions "Principal Stockholders," "Common Stock Ownership by Directors and Executive Officers," "Board of Directors," "Election of Directors," "Section 16(a) Beneficial Ownership Reporting Compliance," "Code of Ethics," "Compensation Committee Interlocks and Insider Participation," "Compensation Committee Report on Executive Compensation," "Executive and Other Compensation," "Executive and Other Compensation," "Executive and Other Compensation," "Audit Committee Report" and "Principal Accounting Firm Fees" in the registrant's definitive proxy statement for the Annual Meeting of Stockholders, to be held April 22, 2004, which meeting involves the election of directors, which definitive proxy statement is being filed with the Securities and Exchange Commission pursuant to Regulation 14A.

In addition, information concerning the registrant's executive officers has been included in Part I under the caption "Executive Officers of the Registrant."

#### PART IV

- ITEM 15 EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K.
- (a) 1. The following consolidated financial statements of the Company are filed as part of this report:

	PAGE NUMBER
	(IN THIS REPORT)
Report of Independent Auditors	43
2002	44
Consolidated Income Statements for the Years Ended December	
31, 2003, 2002 and 2001	45
Consolidated Statement of Stockholders' Equity for the Years	
Ended December 31, 2003, 2002 and 2001	46
Consolidated Statements of Cash Flows for the Years Ended	
December 31, 2003, 2002 and 2001	47
Notes to Consolidated Financial Statements	48
Consolidated Quarterly Financial Data (unaudited) for the	
Years Ended December 31, 2003 and 2002	88

(a) 2. (i) The following schedule to the consolidated financial statements of the Company as filed herein and the Report of Independent Accountants on Financial Statement Schedule are filed as part of this report.

PAGE NUMBER
(IN THIS REPORT)

Schedule II -- Valuation and Qualifying Accounts.....

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All other schedules are omitted because they are not applicable or not required or because the required information is included in the consolidated financial statements of the Company or the notes thereto.

(a) 3. The exhibits filed in this report are listed in the Exhibit Index on pages 95-97

The registrant agrees, upon request of the Securities and Exchange Commission, to file as an exhibit each instrument defining the rights of holders of long-term debt of the registrant and its consolidated subsidiaries

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which has not been filed for the reason that the total amount of securities authorized thereunder does not exceed 10% of the total assets of the registrant and its subsidiaries on a consolidated basis.

(b) Reports on Form 8-K

The following are the Form 8-Ks filed (or furnished) during the fourth quarter, 2003:

October 22, 2003 regarding the press release dated October 17, 2003 announcing the amendment to the August 7, 2003 Asset Purchase Agreement for Rutherford Chemicals.

October 24, 2003 regarding the third quarter 2003 earnings release by Cambrex Corporation dated October 23, 2003.

November 25, 2003 regarding the completed sale of the Rutherford Chemicals business.

January 23, 2004 regarding the press release dated January 22, 2004 announcing the financial results for the fourth quarter and full year of 2003 and providing guidance for 2004.

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SCHEDULE II

#### CAMBREX CORPORATION

VALUATION AND QUALIFYING ACCOUNTS
FOR THE YEARS ENDED DECEMBER 31, 2003, 2002 AND 2001
(DOLLARS IN THOUSANDS)

COLUMN A COLUMN B COLUMN C COLUMN D COLUMN E

ADDITIONS

BALANCE CHARGED TO CHARGED TO

CLASSIFICATION	BEGINNING OF YEAR	COST AND EXPENSES	OTHER ACCOUNTS	DEDUCTIONS	END OF YEAR
Year Ended December 31, 2003:  Doubtful trade receivables and returns and allowances	\$ 1,672	\$ 1,806	\$	\$ 197	\$ 3,281
Inventory and obsolescence	Ψ 1 <b>,</b> 072	Ψ 1 <b>,</b> 000	Ÿ	Ψ 157	Ψ 3 <b>,</b> 201
provisions	14,412	1,537		490	15,459
Deferred tax valuation allowance  Year Ended December 31, 2002:  Doubtful trade receivables and returns	2,821	49,502	1,446		53 <b>,</b> 769
and allowances	\$ 1,039	\$ 785	\$	\$ 152	\$ 1,672
provisions	16,246	3,328		5,162	14,412
Deferred tax valuation allowance  Year Ended December 31, 2001:  Doubtful trade receivables and returns	4,885	(2,064)			2,821
and allowances Inventory and obsolescence	\$ 1,061	\$ 130	\$	\$ 152	\$ 1,039
provisions	15,144	2,536		1,434	16,246
Deferred tax valuation allowance	2,689	2,455	(259)		4,885

#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### CAMBREX CORPORATION

By /s/ JAMES A. MACK

James A. Mack

President, Chairman of the Board of Directors

Date: March 15, 2004

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

SIGNATURE	TITLE 	DATE 
	Chairman of the Board of Directors President and Chief Executive Officer	)
	Executive Vice President Chief Financial Officer	)
/s/ ROSINA B. DIXON, M.D.*  Rosina B. Dixon, M.D.	Director	)
/s/ ROY W. HALEY*  Roy W. Haley	Director	)
/s/ KATHRYN RUDIE HARRIGAN, PHD*	Director	)

/s/ LEON J. HENDRIX, JR.*	Director	) March 15, 2004
Leon J. Hendrix, Jr.		
/s/ ILAN KAUFTHAL*	Director	)
Ilan Kaufthal		
/s/ WILLIAM KORB*	Director	)
William Korb		
/s/ ROBERT LEBUHN*	Director	)
Robert LeBuhn		
/s/ JOHN R. MILLER*	Director	)
John R. Miller		
/s/ PETER G. TOMBROS*	Director	)
Peter G. Tombros		
*By /s/ JAMES A. MACK		
James A. Mack Attorney-in-Fact		

# EXHIBIT INDEX

EXHIBIT NO.	DESCRIPTION
3.1	Restated Certificate of Incorporation of registrant(A) Exhibit 3(a).
3.2	By Laws of registrant.(E) Exhibit 4.2.
4.1	Form of Certificate for shares of Common Stock of registrant.(A) Exhibit 4(a).
4.2	Article Fourth of the Restated Certificate of Incorporation.(A) Exhibit 4(b).
4.3	Loan Agreement dated September 21, 1994 by and among the registrant, NBD Bank, N.A., United Jersey Bank, National Westminster Bank NJ, Wachovia Bank of Georgia, N.A., BHF-Bank, The First National Bank of Boston, Chemical Bank New Jersey, N.A., and National City Bank.(K).
4.4	Loan Agreement dated September 16, 1997 by and among the registrant, Chase Manhattan Bank as Administrative Agent and The First National Bank of Chicago as Documentation Agent. The bank group includes 13 domestic banks and 7 international banks.(Q).
4.5	Loan agreements dated November 28, 2001 by and among the registrant, JPMorganChase Bank as administrative agent, JPMorgan Securities Inc. as advisor, lead arranger and bookrunner and Bank of America N.A., The Bank of New York and Fleet National Bank as co-syndication agents.(R).
10.1	Purchase Agreement dated July 11, 1986, as amended, between the registrant and ASAG, Inc.(A) Exhibit 10(r).

10.2	Asset Purchase Agreement dated as of June 5, 1989 between Whittaker Corporation and the registrant.(C) Exhibit 10(a).
10.3	Asset Purchase Agreement dated as of July 1, 1991 between Solvay Animal Health, Inc. and the registrant.(F).
10.4	Asset Purchase Agreement dated as of March 31, 1992 between Hexcel Corporation and the registrant.(H).
10.5	Stock Purchase Agreement dated as of September 15, 1994 between Akzo Nobel AB, Akzo Nobel NV and the registrant, for the purchase of Nobel Chemicals AB.(K).
10.6	Stock Purchase Agreement dated as of September 15, 1994 between Akzo Nobel AB, Akzo Nobel and the registrant, for the purchase of Profarmaco Nobel, S.r.l.(K).
10.7	Stock purchase agreement dated as of October 3, 1997 between BioWhittaker and the registrant.(Q).
10.8	Asset purchase agreement dated as of August 7, 2003 between Rutherford Acquisition Corporation and Cambrex Corporation and The Sellers listed in the asset Purchase agreement. (T).
10.10	1983 Incentive Stock Option Plan, as amended.(B).
10.11	1987 Long-term Incentive Plan.(A) Exhibit(g).
10.12	1987 Stock Option Plan.(B).
10.13	1989 Senior Executive Stock Option Plan.(J).
10.14	1992 Stock Option Plan.(J).
10.15	1993 Senior Executive Stock Option Plan.(J).
10.16	1994 Stock Option Plan.(J).
10.17	1996 Performance Stock Option Plan.(N).
10.18	1998 Performance Stock Option Plan.(S).

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See legend on following page.

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# EXHIBIT INDEX

EXHIBIT NO.	DESCRIPTION
10.19	 2000 Performance Option Plan(S).
10.20	 Form of Employment Agreement between the registrant and its executive officers named in the Revised Schedule of Parties thereto.(D) Exhibit 10.A.
10.21	 Revised Schedule of Parties to Employment Agreement (exhibit 10.20 hereto).(M).
10.22	 Cambrex Corporation Savings Plan.(I).
10.23	 Cambrex Corporation Supplemental Retirement Plan.(L).
10.24	 Deferred Compensation Plan of Cambrex Corporation.(L).
10.25	 Amendment to Deferred Compensation Plan of Cambrex Corporation (Exhibit 10.24 hereto).(P).
10.26	 Cambrex Earnings Improvement Plan.(L).
10.27	 Consulting Agreement dated December 15, 1994 between the registrant and Arthur I. Mendolia.(L).
10.28	 Consulting Agreement dated December 15, 1995 between the registrant and Cyril C. Baldwin, Jr.(L).
10.29	 Consulting Agreement between the registrant and James A. Mack.(L).
10.30.1	 Additional Retirement Payment Agreement dated December 15, 1994 between the registrant and Arthur I. Mendolia.(L).
10.31	 Additional Retirement Payment Agreement dated December 15, 1994 between the registrant and Cyril C. Baldwin, Jr.(L).
10.32	 Additional Retirement Payment Agreement between the registrant and James A. Mack.(L).
10.33	 2001 Performance Stock Option Plan. (M).

10.34	2003 Performance Stock Option Plan.(M).
10.40	Registration Rights Agreement dated as of June 6, 1985 between the registrant and the purchasers of its Class D
	Convertible Preferred stock and 9% Convertible Subordinated Notes due 1997.(A) Exhibit 10(m).
10.41	Administrative Consent Order dated September 16, 1985 of the New Jersey Department of Environmental Protection to Cosan
	Chemical Corporation.(A) Exhibit 10(q).
10.42	Registration Rights Agreement dated as of June 5, 1996
	between the registrant and American Stock Transfer and Trust
	Company.(O) Exhibit 1.
10.50	Manufacturing Agreement dated as of July 1, 1991 between the registrant and A.L. Laboratories, Inc.(G).
21	Subsidiaries of registrant.(M).
23	Consent of PricewaterhouseCoopers LLP to the incorporation
	by reference of its report herein in Registration Statement
	Nos. 333-57404, 333-22017, 33-21374, 33-37791, 33-81780 and
	33-81782 on Form S-8 of the registrant.(M).
24	Powers of Attorney to sign this report.(M).
31.1	CEO Certification pursuant to Section 302 of the
	Sarbanes-Oxley Act of 2002.(M).
31.2	CFO Certification pursuant to Section 302 of the
	Sarbanes-Oxley Act of 2002.(M).
32.1	CEO Certification pursuant to Section 906 of the
	Sarbanes-Oxley Act of 2002.(M).
32.2	CFO Certification pursuant to Section 906 of the
	Sarbanes-Oxley Act of 2002.(M).

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See legend on following page.

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#### EXHIBIT INDEX

- (A) Incorporated by reference to the indicated Exhibit to registrant's Registration Statement on Form S-1 (Registration No. 33-16419).
- (B) Incorporated by reference to registrant's Registration Statement on Form S-8 (Registration No. 33-21374) and Amendment No. 1.
- (C) Incorporated by reference to registrant's Annual Report on Form 10-K dated June 5, 1989.
- (D) Incorporated by reference to the indicated Exhibit to registrant's Annual Report on Form 10-K for 1989.
- (E) Incorporated by reference to the indicated Exhibit to registrant's Registration Statement on Form S-8 (Registration No. 33-37791).
- (F) Incorporated by reference to registrant's Current Report on Form 8-K dated July 1, 1991.
- (G) Incorporated by reference to the registrant's Annual Report on Form 10-K for 1991.
- (H) Incorporated by reference to the registrant's Current Report on Form 8-K dated April 10, 1992 and Amendment No. 1 to its Current Report.
- (I) Incorporated by reference to registrant's Registration Statement on Form S-8 (Registration No. 33-81780) dated July 20, 1994.
- (J) Incorporated by reference to registrant's Registration Statement on Form S-8 (Registration No. 33-81782) dated July 20, 1994.
- (K) Incorporated by reference to registrant's Current Report on Form 8-K dated October 26, 1994.

- (L) Incorporated by reference to the registrant's Annual Report on Form 10-K for 1994.
- (M) Filed herewith.
- (N) Incorporated by reference to registrant's Registration Statement on Form S-8 (Registration No. 333-22017) dated February 19, 1997.
- (O) Incorporated by reference to the registrant's Current Report on Form 8-A dated June 12, 1996.
- (P) Incorporated by reference to the registrant's Annual Report on Form 10-K for 1995.
- (Q) Incorporated by reference to the registrant's Current Report on Form 8-K dated October 8, 1997.
- (R) Incorporated by reference to the registrant's Current Report on Form 8-K dated December 4, 2001.
- (S) Incorporated by reference to registrant's Registration Statement on Form S-8 (Registration No. 333-57404) dated March 22, 2001.
- (T) Incorporated by reference to the registrant's Current Report on Form 8-K dated November 10, 2003.

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EXHIBIT 10.21

# CAMBREX CORPORATION

# ANNUAL REPORT ON FORM 10-K

# REVISED SCHEDULE OF PARTIES

NAME	TITLE	DATE OF AGREEMENT
James A. Mack	President, Chairman of the Board, Chief Executive Officer	02/01/90
Steven M. Klosk	Executive Vice President, Administration	10/21/92
Peter E. Thauer	Senior Vice President, Law and Environment, General Counsel and Corporate Secretary	08/28/89
Salvatore J. Guccione	Executive Vice President, Corporate Strategy and Development	12/14/95
Thomas N. Bird	Vice President, Business Development Life Sciences	07/23/99
Luke M. Beshar	Executive Vice President and Chief Financial Officer	12/05/02

# CAMBREX CORPORATION 2001 PERFORMANCE STOCK OPTION PLAN

#### 1. PURPOSE

The Plan is intended to expand and improve the profitability and prosperity of Cambrex Corporation for the benefit of its Stockholders by permitting the Corporation to grant to its directors and key employees Options to purchase shares of the Corporation's Stock. These awards are intended to provide additional incentive to such personnel by offering them a greater stake in the Corporation's continued success. The Plan is also intended as a means of reinforcing the commonality of interest between the Corporation's stockholders and its directors, officers and other key employees, and as an aid in attracting and retaining directors and key employees of outstanding abilities and specialized skills.

#### 2. DEFINITIONS

For Plan purposes, except where the context otherwise indicates, the following terms shall have the meanings which follow:

- (a) "Agreement" shall mean a written agreement (including any amendment or supplement thereto) between the Corporation and a Participant which specifies the terms and conditions of an Award granted to such Participant.
  - (b) "Award" shall mean a Stock Option granted to a Participant.
- (c) "Beneficiary" shall mean the person or persons who shall receive, if the Participant dies, any Option exercise rights.
  - (d) "Board" shall mean the Board of Directors of the Corporation.
- (e) "Change in Control" shall mean the occurrence of any of the following events:
  - (i) the acquisition (other than from the Corporation) by any person, entity or "group" (within the meaning of Section 13 (d)(3) or 14(d)(2) of the Securities Exchange Act of 1934, as amended, (the "Exchange Act") but excluding for this purpose the Corporation or its subsidiaries or any employee benefit plan of the Corporation or its subsidiaries which acquires beneficial ownership of voting securities of the Corporation) of "beneficial ownership" (within the meaning of Rule 13d-3 promulgated under the Exchange Act) of fifteen percent (15%) or more of either the then outstanding shares of Stock or the combined voting power of the Corporation's then outstanding voting securities entitled to vote generally in the election of directors; or
  - (ii) individuals who, as of the date hereof, constitute the Board (the "Incumbent Board") cease for any reason to constitute at least a majority of the Board; provided that any person becoming a member of the Board subsequent to the date hereof whose election or nomination for election by the Corporation's stockholders (other than an election or nomination of an individual whose initial assumption of office is in connection with an actual or threatened election contest relating to the election of the directors of the Corporation, as such terms are used in Rule 14a-11 of Regulation 14A promulgated under the Exchange Act) was approved by a vote of at least a majority of the directors then comprising the Incumbent Board shall be, for purposes of this Plan, considered a member of the Incumbent Board; or
  - (iii) approval by the stockholders of the Corporation of either a reorganization, or merger, or consolidation, with respect to which

persons who were the stockholders of the Corporation immediately prior to such reorganization, merger or consolidation do not, immediately thereafter, own more than fifty percent (50%) of the combined voting power entitled to vote generally in the election of directors of the reorganized, merged or consolidated entity's then outstanding voting securities, or a liquidation or dissolution of the Corporation, or the sale of all or substantially all of the assets of the Corporation; or

- (iv) any other event or series of events which is determined by a majority of the Incumbent Board to constitute a Change of Control for the purposes of the Plan.
- (f) "Change in Control Price" shall mean the highest price per share paid or offered in any bona fide transaction related to a Change in Control, as determined by the Committee, except that, in the case of Incentive Stock Options, such price shall be the Fair Market Value on the date on which the cash out described in Paragraph 10(a) occurs.
- (g) "Code" shall mean the Internal Revenue Code of 1986, as it may be amended from time to time, and the rules and regulations promulgated thereunder.
- (h) "Committee" shall mean the Compensation Committee, or such other Committee of the Board, which shall be designated by the Board to administer the Plan. The Committee shall be composed of two or more persons as from time to time are appointed to serve by the Board with respect to awards to employees. Each member of the Committee, while serving as such, shall also be a member of the Board, and shall be both an outside director within the meaning of Section 162(m) of the Code and a "non-employee director" within the meaning of Rule 16b-3 of the Exchange Act .
- (i) "Common Stock" shall mean the Class A Common Stock of the Corporation having a par value of \$0.10 per share.
- (j) "Corporation" shall mean Cambrex Corporation, a Delaware corporation.
- (k) "Employee" shall mean any person who is employed on a full time basis by the Corporation or any Subsidiary, including a person who is also a member of the Board, and who is compensated, at least in part, on a regular salary basis.
- (1) "Exchange Act" shall mean the Securities Exchange Act of 1934, as amended.
- (m) "Exercise Price" shall mean the price for which a Participant may exercise his Stock Option to purchase a stated number of shares of Common Stock, established pursuant to Paragraph 6 of the Plan.
- (n) "Fair Market Value" shall mean with respect to any given day, the average of the mean between the highest and lowest reported sales prices on the principal national stock exchange on which the Common Stock is traded, or if such exchange was closed on such day or, if it was open but the Common Stock was not traded on such day, then on the next preceding day that the Common Stock was traded on such exchange, as reported by such responsible reporting service as the Committee may select.
- (o) "Incentive Stock Option" shall mean a Stock Option which is intended to meet and comply with the terms and conditions for an "incentive stock option" as set forth in Section 422 of the Code.
- (p) "Non-Employee Director" shall mean a member of the Board who is not an employee of the Corporation or any Subsidiary.
- (q) "Participant" shall mean a Non-Employee Director or Employee who is granted an Award under the Plan.

- (r) "Plan" shall mean the Cambrex Corporation 1998 Performance Stock Option Plan as set forth herein and as amended from time to time.
- (s) "Stock Option" or "Option" shall mean a right, including an Incentive Stock Option and a Nonqualified Stock Option which does not meet the requirements of Section 422 of the Code, to purchase a stated number of shares of Common Stock subject to such terms and conditions as are set forth in an Agreement and the Plan. Also included in this definition are any other forms of tax "qualified" stock options which may be incorporated and defined in the Code as it may from time to time be amended.
- (t) "Subsidiary Corporation" or "Subsidiary" shall mean any corporation which is a subsidiary corporation of the Corporation as defined in Section  $424\,(\mathrm{f})$  of the Code.

#### 3. ADMINISTRATION

- (a) The Committee shall administer the Plan and, accordingly, it shall have full power to grant Awards, construe and interpret the Plan, establish rules and regulations and perform all other acts it believes reasonable and proper, including the authority to delegate responsibilities to others to assist in administering the Plan.
- (b) The determination of those Employees eligible to receive Awards, and the amount, type and timing of each Award shall rest in the sole discretion of the Committee, subject to the provisions of the Plan.
- (c) Notwithstanding the foregoing, the Plan shall be administered such that any Non-Employee Director participating in the Plan shall continue to be deemed to be a "disinterested person" under Rule 16b-3 of the Exchange Act, as such Rule is in effect on the effective date of the Plan and as it may be subsequently amended, for purposes of such Director's ability to serve on any committee charged with administering any of the Corporation's stock based plans for executive officers intended to qualify for exemptive relief available under Rule 16b-3.

#### 4. COMMON STOCK LIMITS

The total number of shares of Common Stock which may be issued on exercise of Stock Options shall not exceed 750,000 shares, subject to adjustment in accordance with Paragraph 9 of the Plan. No Participant shall be granted Options to purchase more than 100,000 shares of Common Stock in any twelve month period. Shares issued under the Plan may be, in whole or in part, as determined by the Committee, authorized but unissued or reacquired shares of Common Stock. If any Option granted under the Plan shall expire or terminate without having been exercised, the shares subject to such Option shall be available for use under the Plan.

#### 5. ELIGIBILITY FOR PARTICIPATION

- (a) Consistent with Plan objectives, eligibility to become a Participant in the Plan and receive Awards shall be limited to Non-Employee Directors and key Employees.
- (b) No Incentive Stock Option shall be granted to an Employee ineligible at the time to receive such an Option because of owning more than 10% of the Common Stock in accordance with the provisions of Section 422(b)(6) of the Code, unless the Option meets the requirements of Section 422(c)(5) of the Code.

#### 6. STOCK OPTIONS -- TERMS AND CONDITIONS

All Stock Options granted under the Plan shall be evidenced by Agreements which shall be subject to applicable provisions of the Plan, and such other provisions as the Committee may adopt, including the following provisions:

(a) Price: The Exercise Price per share shall not be less than 100% of the Fair Market Value of a share of Common Stock on the date of Award

provided that without shareholder approval no option shall be repriced or rescinded.

- (b) Period: Except as provided in Paragraph 6(f) below, the Committee may establish the term of any Option awarded under the Plan, provided, however, that an Option shall expire no later than ten (10) years from the date of Award.
- (c) Time of Exercise: Subject to the provisions of Paragraph 10 below, the Committee shall establish installment exercise terms in Awards to Employees based on the Company's publicly traded share price, and may establish installment exercise terms based on the passage of time or otherwise, such that the Option becomes fully exercisable in a series of cumulating portions. The Committee may also establish other conditions of exercise as it shall determine and may accelerate the exercisability of any Option granted to an Employee under the Plan.
- (d) Exercise: An Option, or portion thereof, shall be exercised by delivery of a written notice of exercise to the Corporation and payment of the full price of the shares being exercised. Payment may be made: (i) in United States dollars in cash or by check, bank draft or money order payable to the order of the Corporation, or (ii) through the delivery of shares of Common Stock which have been held by a

Participant for at least six months with a value equal to the Option Price, provided that the use by an Employee (but not a Non-Employee Director) of previously acquired shares shall be subject to the approval of the Committee, or (iii) by a combination of both (i) and (ii) above. The Committee shall determine acceptable methods for tendering Common Stock as payment upon exercise of an Option and may impose such limitations and prohibitions on the use of Common Stock to exercise an Option as it deems appropriate. A Participant shall not have any of the rights or privileges of a holder of Common Stock until such time as shares of Common Stock are issued or transferred to the Participant.

- (e) Special Rules for Incentive Stock Options: Notwithstanding any other provision of the Plan, in the case of any Incentive Stock Option granted under the Plan, the following provisions will apply:
  - (i) The aggregate Fair Market Value (determined at the time the Option is granted) of the shares of stock with respect to which Incentive Stock Options are exercisable for the first time by a Participant under the Plan or any other plan of the Corporation or any Subsidiary or any corporation which is a parent corporation (as defined in Section 424(e) of the Code) of the Corporation, in any calendar year, shall not exceed \$100,000 (or such other individual employee maximum as may be in effect from time to time under the Code at the time the Incentive Stock Option is awarded).
  - (ii) Any Participant who disposes of shares of Common Stock acquired on the exercise of an Incentive Stock Option by sale or exchange either (A) within two years after the date of the grant of the Option under which the stock was acquired or (B) within one year after the acquisition of such shares shall notify the Corporation of such disposition and of the amount realized upon such disposition.
- (f) Special Rules for Grants to Non-Employee Directors: Notwithstanding any other provision of the Plan, grants to Non-Employee Directors shall be made pursuant to the following provisions:
  - (i) On the date of the first meeting of the Board after each Annual Meeting of Stockholders of the Company occurring during the term of this Plan, each Non-Employee Director shall receive an award of Non-qualified Options to purchase 2,000 shares of Common Stock;
  - (ii) All options granted to Non-Employee Directors pursuant to paragraph (i) shall have an exercise price equal to the fair market

value of the Common Stock on the date of grant, a term of ten years, and shall become exercisable, subject to the provisions of the Plan, six months after the grant date provided that without shareholder approval no option shall be repriced or rescinded; and

- (iii) Non-Employee Directors shall not be eligible for any grants under the Plan other than those provided for in paragraph (i) above.
- (g) Proceeds on Exercise: The proceeds of the sale of the Common Stock subject to Option are to be added to the general funds of the Corporation and used for its corporate purposes.
- (h) Deferral on Exercise: If the Corporation maintains an appropriate deferred compensation plan available for such purpose, the Committee, in its discretion, may permit a Participant to elect to defer the receipt of Common Stock which would otherwise be issued upon the exercise of Options as provided in such deferred plan.

#### 7. TERMINATION OF EMPLOYMENT

- (a) In the event a Participant (other than a Non-Employee Director) shall cease to be employed by the Corporation or any Subsidiary while he is holding one or more Options, each outstanding Option, or any portion thereof, which is exercisable on the date of such termination shall expire at the earlier of the expiration of its term or the following:
  - (i) one year, in the case of a "non-qualified" Stock Option, and three months, in the case of an Incentive Stock Option, after termination due to normal retirement, late retirement or earlier retirement with Committee consent, under a formal plan or policy of the Corporation;
  - (ii) one year after termination due to disability within the meaning of Section 22(e)(3) of the Code as determined by the Committee;
    - (iii) one year after the Participant's death; or
  - (iv) coincident with the date of termination if due to any other reason, except as and to the extent that the Committee may determine otherwise. In the event of death within the up to three month or one year period set forth in clause (i) above, as appropriate, after normal or early retirement while any portion of the Option remains exercisable, the Committee in its discretion may provide for an extension of the exercise period of up to one year after the Participant's death but not beyond the expiration of the term of the Option.
- (b) For the purposes of this paragraph 7, it shall not be considered a termination of employment when a Participant is placed by the Corporation or any Subsidiary on a military or sick leave or such other type of leave of absence which is considered as continuing intact the employment relationship of the Participant. In the case of such leave of absence the employment relationship shall be continued until the later of the date when such leave equals ninety (90) days or the date when the Participant's right to reemployment with the Corporation or such Subsidiary shall no longer be guaranteed either by statute or contract.

Unless otherwise determined by the Committee, any portion of an Option held by a Participant (other than a Non-Employee Director) that is not exercisable on the date such Participant's employment terminates shall expire as of such termination date.

#### 8. TERMINATION OF SERVICE AS DIRECTOR

(a) In the event a Director shall cease to serve as a Director of the Corporation while he or she is holding one or more Options, each outstanding Option which is exercisable as of the date of such termination shall expire at the earlier of the expiration of its term or the following:

- (i) one year after termination of service due to retirement under a mandatory retirement policy of the Board as may be in effect on the date of such termination of service;
- (ii) one year after termination of service due to disability within the meaning of Section 22(e) (3) of the Code;
- (iii) one year after termination of service due to the Director's death; or
  - (iv) coincident with the date service terminates for any other reason.
- (b) Any Options which have not become exercisable as of the date a Director ceases to serve as a Director of the Corporation shall terminate as of such date.

#### 9. ADJUSTMENTS

In the event that a stock dividend, stock split or other subdivision, recapitalization, reorganization, merger, consolidation or change in the shares of Common Stock, extraordinary cash dividend, spin-off or other similar event affects the Common Stock, then if the Committee shall determine in its sole discretion that such change equitably requires an adjustment in the number or kind of shares which may be awarded under the Plan or in the number or kind of shares covered by any outstanding Options, and/or in such Option's Exercise Price, such adjustments shall be made by the Committee and shall be conclusive and binding upon eligible Participants and for all purposes of the Plan.

#### 10. CHANGE IN CONTROL

- (a) Accelerated Vesting and Payment. Subject to the provisions of Paragraph 10(b) below, in the event of a Change in Control, each Option (including an Option held by a Non-Employee Director) whether or not currently exercisable shall promptly be canceled in exchange for a payment in cash of an amount equal to the excess of the Change of Control Price over the Exercise Price for such Option.
- (b) Alternative Awards. Notwithstanding Paragraph 10(a), no cancellation and cash settlement shall occur with respect to any Award or class of Awards if the Committee reasonably determines in good faith prior to the occurrence of a Change of Control that such Award or class of Awards shall be honored or assumed, or new rights substituted therefor (such honored, assumed or substituted award hereinafter called an

"Alternative Award") by a Participant's employer (or the parent or a subsidiary of such employer) immediately following the Change of Control, provided that any such Alternative Award must:

- (i) be based on stock which is traded on an established securities market, or which will be so traded within 60 days following the Change of Control;
- (ii) provide such Participant (or each Participant in a class of Participants) with rights and entitlements substantially equivalent to or better than the rights and entitlements applicable under such Award;
- (iii) have substantially equivalent economic value to such Award (determined by the Committee as constituted immediately prior to the Change in Control, in its sole discretion, promptly after a Change in Control);
  and
- (iv) have terms and conditions which provide that following a Change of Control, any conditions on a Participant's rights under, or any restrictions or conditions on transfer or exercisability applicable to each such Award, shall be waived or lapse as the case may be.

#### 11. AMENDMENT AND TERMINATION OF PLAN

- (a) The Board, without further approval of the Stockholders, may at any time, and from time to time, suspend or terminate the Plan in whole or in part or amend it from time to time in such respects as the Board may deem appropriate and in the best interests of the Corporation; provided, however, that no such amendment shall be made, without approval of the Stockholders, which would:
  - (i) materially modify the eligibility requirements for Participants;
  - (ii) increase the total number of shares of Common Stock which may be issued pursuant to Stock Options, except as is provided for in accordance with Paragraph 9 under the Plan;
    - (iii) decrease the minimum Exercise Price per share;
    - (iv) extend the period for granting Stock Options;
    - (v) reduce the price or rescind any Option.
- (b) No amendment may be made to Paragraph 6(f) or any other provision of the Plan relating to Options granted to or held by Non-Employee Directors within six months of the last date on which any such provision was amended.
- (c) No amendment, suspension or termination of this Plan shall, without the Participant's consent, alter or impair any of the rights or obligations under any Award theretofore granted to her or him under the Plan.
- (d) The Board may amend the Plan, subject to the limitations cited above, in such manner as it deems necessary to permit the granting of Stock Options meeting the requirements of future amendments or issued regulations, if any, to the Code.

#### 12. GOVERNMENT AND OTHER REGULATIONS

The granting of Stock Options under the Plan and the obligation of the Corporation to issue, or transfer and deliver shares for Stock Options exercised under the Plan shall be subject to all applicable laws, regulations, rules and orders which shall then be in effect.

## 13. UNFUNDED PLAN

The Plan, insofar as it provides for payments, shall be unfunded and the Corporation shall not be required to segregate any assets which may at any time be subject to Awards under the Plan. Any liability of the Corporation to any person with respect to any Award under this Plan shall be based solely upon any contractual obligations which may be created by Agreements reflecting grants or Awards under this Plan.

## 14. MISCELLANEOUS PROVISIONS

- (a) Rights to Continued Employment: No person shall have any claim or right to be granted an Award under the Plan, and the grant of an Award under the Plan shall not be construed as giving any Participant the right to be retained in the employ of the Corporation or any Subsidiary corporation of the Corporation and the Corporation expressly reserves the right at any time to dismiss a Participant with or without cause, free from any liability, or any claim under the Plan, except as provided herein or in an Agreement.
- (b) Rights to Serve as a Director: This Plan shall not impose any obligation on the Company to retain any individual as a Non-Employee Director nor shall it impose any obligation on the part of any Non-Employee Director to remain as a director of the Company, provided that each Non-Employee Director by accepting each award under the Plan shall represent to the Company that it is his good faith intention to continue to serve as a director of the Company until its next annual meeting of stockholders and that he agrees to do so unless a change in circumstances arises.

- (c) No Obligation to Exercise Option: The granting of an Option shall impose no obligation upon the Participant to exercise such Option.
- (d) Who Shall Exercise: During a Participant's lifetime, Options may be exercised only by the Participant except as provided by the Plan or as otherwise specified by the Committee in the case of Options which are not Incentive Stock Options.
- (e) Non-Transferability: An award may be transferred to a member of the Participant's immediate family or to a trust or similar vehicle for the benefit of such immediate family members or to a charitable trust (collectively, the "Permitted Transferees"), provided that except as permitted by this section no award shall be assignable or transferable except by will or the laws of descent and distribution, and except to the extent required by law, no right or interest of any Participant shall be subject to any lien, obligation or liability of the Participant. All rights with respect to awards granted to a Participant under the Plan shall be exercisable during his lifetime only by such Participant or, if applicable, the Permitted Transferees. The rights of a Permitted Transferee shall be limited to the rights conveyed to such Transferee, who shall be subject to and bound by the terms of the agreement or agreements between the Participant and the Corporation."
- (f) Withholding Taxes: The Corporation may require a payment to cover applicable withholding for income and employment taxes in the event of the exercise of a Stock Option. At any time when a Participant is required to pay to the Corporation an amount required to be withheld under applicable income tax laws in connection with the exercise of a Stock Option, the Participant may satisfy this obligation in whole or in part by electing (the "Election") to have the Corporation withhold shares of Common Stock having a value equal to the amount required to be withheld. The value of the shares to be withheld shall be equal to the Fair Market Value of the Common Stock, as determined on the date that the amount of tax to be withheld shall be determined (the "Tax Date"). Each Election must be made prior to the Tax Date pursuant to such rules as the Committee shall establish. The Committee may disapprove of any Election or may suspend or terminate the right to make Elections. An Election is irrevocable.
- (g) Plan Expenses: Any expenses of administering this Plan shall be borne by the Corporation.
- (h) Legal Considerations: The Corporation shall not be required to issue shares of Common Stock under the Plan until all applicable legal, listing or registration requirements, as determined by legal counsel, have been satisfied, including, if necessary, appropriate written representations from Participants.
- (i) Other Plans: Nothing contained herein shall prevent the Corporation from establishing other incentive and benefit plans in which Participants in the Plan may also participate.
- (j) No Warranty of Tax Effect: Except as may be contained in any Agreement, no opinion shall be deemed to be expressed or warranties made as to the effect for foreign, federal, state or local tax purposes of any Awards.
- (k) Construction of Plan: The validity, construction, interpretation, administration and effect of the Plan and of its rules and regulations, and rights relating to the Plan, shall be determined in accordance with the laws of the State of Delaware.

## 15. STOCKHOLDER APPROVAL AND EFFECTIVE DATES

This Plan shall become operative and in effect on such date as it shall be approved by the stockholders of the Corporation. No Option shall be granted hereunder after the expiration of ten years following the date of adoption of the Plan by the Board of Directors.

EXHIBIT 10.34

# CAMBREX CORPORATION 2003 PERFORMANCE STOCK OPTION PLAN

#### 1. PURPOSE

The Plan is intended to expand and improve the profitability and prosperity of Cambrex Corporation for the benefit of its stockholders by permitting the Corporation to grant to its officers, directors and key Employees Options to purchase shares of the Corporation's Common Stock. These awards are intended to provide additional incentive to such personnel by offering them a greater stake in the Corporation's continued success. The Plan is also intended as a means of reinforcing the commonality of interest between the Corporation's stockholders and its directors, officers and other key Employees, and as an aid in attracting and retaining directors and key Employees of outstanding abilities and specialized skills.

#### 2. DEFINITIONS

For Plan purposes, except where the context otherwise indicates, the following terms shall have the meanings which follow:

- (a) "Agreement" shall mean a written agreement (including any amendment or supplement thereto) between the Corporation and a Participant which specifies the terms and conditions of an Award granted to such Participant.
  - (b) "Award" shall mean a Stock Option granted to a Participant.
- (c) "Beneficiary" shall mean the person or persons who shall receive, if the Participant dies, any Option exercise rights.
  - (d) "Board" shall mean the Board of Directors of the Corporation.
- (e) "Change in Control" shall mean the occurrence of any of the following events:
  - (i) the acquisition (other than from the Corporation) by any person, entity or "group" (within the meaning of Section 13 (d)(3) or 14(d)(2) of the Exchange Act but excluding for this purpose the Corporation or its Subsidiaries or any employee benefit plan of the Corporation or its Subsidiaries which acquires beneficial ownership of voting securities of the Corporation) of "beneficial ownership" (within the meaning of Rule 13d-3 promulgated under the Exchange Act) of fifteen percent (15%) or more of either the then outstanding shares of Common Stock or the combined voting power of the Corporation's then outstanding voting securities entitled to vote generally in the election of directors; or
  - (ii) individuals who, as of the date that this Plan becomes effective in accordance with Paragraph 16, constitute the Board (the "Incumbent Board") cease for any reason to constitute at least a majority of the Board; provided that any person becoming a member of the Board subsequent to the date that this Plan becomes effective in accordance with Paragraph 16 whose election or nomination for election by the Corporation's stockholders (other than an election or nomination of an individual whose initial assumption of office is in connection with an actual or threatened election contest relating to the election of the directors of the Corporation) was approved by a vote of at least a majority of the directors then comprising the Incumbent Board shall be, for purposes of this Plan, considered a member of the Incumbent Board; or
    - (iii) approval by the stockholders of the Corporation of either a

reorganization, or merger, or consolidation, with respect to which persons who were the stockholders of the Corporation immediately prior to such reorganization, merger or consolidation do not, immediately thereafter, own more than fifty percent (50%) of the combined voting power entitled to vote generally in the election of directors of the reorganized, merged or consolidated entity's then outstanding voting

securities, or a liquidation or dissolution of the Corporation, or the sale of all or substantially all of the assets of the Corporation; or

- (iv) any other event or series of events which is determined by a majority of the Incumbent Board to constitute a Change in Control for the purposes of the Plan.
- (f) "Change in Control Price" shall mean the highest price per share paid or offered in any bona fide transaction related to a Change in Control, as determined by the Committee, except that, in the case of Incentive Stock Options, such price shall be the Fair Market Value on the date on which the cash out described in Paragraph 10(a) occurs.
- (g) "Code" shall mean the Internal Revenue Code of 1986, as it may be amended from time to time, and the rules and regulations promulgated thereunder.
- (h) "Committee" shall mean the Compensation Committee, or such other Committee of the Board, which shall be designated by the Board to administer the Plan. The Committee shall be composed of two or more persons as from time to time are appointed to serve by the Board with respect to awards to employees. Each member of the Committee, while serving as such, shall also be a member of the Board, and shall be both an outside director within the meaning of Section 162(m) of the Code and a "non-employee director" within the meaning of Rule 16b-3 of the Exchange Act.
- (i) "Common Stock" shall mean the Class A Common Stock of the Corporation having a par value of \$0.10 per share.
- (j) "Corporation" shall mean Cambrex Corporation, a Delaware corporation.
- (k) "Employee" shall mean any person who is employed on a full time basis by the Corporation or any Subsidiary, including a person who is also a member of the Board, and who is compensated, at least in part, on a regular salary basis.
- (1) "Exchange Act" shall mean the Securities Exchange Act of 1934, as amended.
- (m) "Exercise Price" shall mean the price for which a Participant may exercise his Stock Option to purchase a stated number of shares of Common Stock, established pursuant to Paragraph 6 of the Plan.
- (n) "Fair Market Value" shall mean with respect to any given day, the average of the highest and lowest reported sales prices on the principal national stock exchange on which the Common Stock is traded, or if such exchange was closed on such day or, if it was open but the Common Stock was not traded on such day, then on the next preceding day that the Common Stock was traded on such exchange, as reported by such responsible reporting service as the Committee may select.
- (o) "Incentive Stock Option" shall mean a Stock Option which is intended to meet and comply with the terms and conditions for an "incentive stock option" as set forth in Section 422 of the Code.
- (p) "Non-Employee Director" shall mean a member of the Board who is not an Employee.
  - (q) "Participant" shall mean a Non-Employee Director or Employee who

is granted an Award under the Plan.

- (r) "Plan" shall mean the Cambrex Corporation 2003 Performance Stock Option Plan as set forth herein and as amended from time to time.
- (s) "Stock Option" or "Option" shall mean a right, including an Incentive Stock Option and a Non-qualified Stock Option which does not meet the requirements of Section 422 of the Code, to purchase a stated number of shares of Common Stock subject to such terms and conditions as are set forth in an Agreement and the Plan. Also included in this definition are any other forms of tax "qualified" stock options which may be incorporated and defined in the Code as it may from time to time be amended.
- (t) "Subsidiary Corporation" or "Subsidiary" shall mean any corporation which is a subsidiary corporation of the Corporation as defined in Section  $424\,(\mathrm{f})$  of the Code.

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#### 3. ADMINISTRATION

- (a) The Committee shall administer the Plan and, accordingly, it shall have full power to grant Awards, construe and interpret the Plan, establish rules and regulations and perform all other acts it believes reasonable and proper, including the authority to delegate responsibilities to others to assist in administering the Plan.
- (b) The determination of those Employees eligible to receive Awards, and the amount, type and timing of each Award shall rest in the sole discretion of the Committee, subject to the provisions of the Plan.
- (c) The Committee's determinations under the Plan need not be uniform and may be made selectively among Participants, whether or not such Participants are similarly situated. Any determination, decision or action of the Committee in connection with the construction, interpretation, administration, or implementation of the Plan shall be final, conclusive and binding upon all Participants and any person(s) claiming under or through any Participant.
- (d) Notwithstanding the foregoing, the Plan shall be administered such that any Non-Employee Director participating in the Plan shall continue to be deemed to be a "disinterested person" under Rule 16b-3 of the Exchange Act, as such Rule is in effect on the effective date of the Plan and as it may be subsequently amended, for purposes of such Director's ability to serve on any committee charged with administering any of the Corporation's stock based plans for executive officers intended to qualify for exemptive relief available under Rule 16b-3.

# 4. COMMON STOCK LIMITS

The total number of shares of Common Stock which may be issued on exercise of Stock Options shall not exceed 500,000 shares, subject to adjustment in accordance with Paragraph 9 of the Plan. No Participant shall be granted Options to purchase more than 100,000 shares of Common Stock in any twelve month period. Shares issued under the Plan may be, in whole or in part, as determined by the Committee, authorized but unissued or reacquired shares of Common Stock. If any Option granted under the Plan shall expire or terminate without having been exercised, the shares subject to such Option shall be available for use under the Plan.

## 5. ELIGIBILITY FOR PARTICIPATION

- (a) Consistent with Plan objectives, eligibility to become a Participant in the Plan and receive Awards shall be limited to Non-Employee Directors and key Employees.
- (b) No Incentive Stock Option shall be granted to an Employee ineligible at the time to receive such an Option because of owning more than 10% of the Common Stock in accordance with the provisions of Section 422(b)(6) of the Code, unless

the Option meets the requirements of Section 422(c)(5) of the Code.

## 6. STOCK OPTIONS -- TERMS AND CONDITIONS

All Stock Options granted under the Plan shall be evidenced by Agreements which shall be subject to, and shall be deemed to incorporate, the applicable provisions of the Plan, and such other provisions as the Committee may adopt, including the following provisions:

- (a) Price: The Exercise Price per share shall not be less than 100% of the Fair Market Value of a share of Common Stock on the date of Award.
- (b) Period: Except as provided in Paragraph 6(f) below, the Committee may establish the term of any Option awarded under the Plan, provided, however, that an Option shall expire no later than ten (10) years from the date of Award.
- (c) Time of Exercise: Subject to the provisions of Paragraph 10 below, the Committee shall establish installment exercise terms in Awards to Employees based on the Company's publicly traded share price, and may establish installment exercise terms based on the passage of time or otherwise, such that the Option becomes fully exercisable in a series of cumulating portions. The Committee may also

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establish other conditions of exercise as it shall determine and may accelerate the exercisability of any Option granted to an Employee under the Plan.

- (d) Exercise: An Option, or portion thereof, shall be exercised by delivery of a written notice of exercise to the Corporation and payment of the full Exercise Price of the shares being purchased. Payment may be made: (i) in United States dollars in cash or by check, bank draft or money order payable to the order of the Corporation, or (ii) through the delivery of shares of Common Stock which have been held by a Participant for at least six months with a Fair Market Value equal to the Exercise Price, provided that the use by an Employee (but not a Non-Employee Director) of previously acquired shares shall be subject to the approval of the Committee, or (iii) by a combination of both (i) and (ii) above. The Committee shall determine acceptable methods for tendering Common Stock as payment upon exercise of an Option and may impose such limitations and prohibitions on the use of Common Stock to exercise an Option as it deems appropriate. A Participant shall not have any of the rights or privileges of a holder of Common Stock until such time as shares of Common Stock are issued or transferred to the Participant.
- (e) Special Rules for Incentive Stock Options: Notwithstanding any other provision of the Plan, in the case of any Incentive Stock Option granted under the Plan, the following provisions will apply:
  - (i) The aggregate Fair Market Value (determined at the time the Option is granted) of the shares of Common Stock with respect to which Incentive Stock Options are exercisable for the first time by a Participant under the Plan or any other plan of the Corporation or any Subsidiary or any corporation which is a parent corporation (as defined in Section 424(e) of the Code) of the Corporation, in any calendar year, shall not exceed \$100,000 (or such other individual employee maximum as may be in effect from time to time under the Code at the time the Incentive Stock Option is awarded).
  - (ii) Any Participant who disposes of shares of Common Stock acquired on the exercise of an Incentive Stock Option by sale or exchange either (A) within two years after the date of the grant of the Option under which the Common Stock was acquired or (B) within one year after the acquisition of such shares shall notify the Corporation of such disposition and of the amount realized upon such disposition.

- (f) Special Rules for Awards to Non-Employee Directors: Notwithstanding any other provision of the Plan, Awards to Non-Employee Directors shall be made pursuant to the following provisions:
  - (i) On the date of the first meeting of the Board after each Annual Meeting of Stockholders of the Corporation occurring during the term of this Plan, each Non-Employee Director shall receive an Award of Non-qualified Options to purchase 2,000 shares of Common Stock;
  - (ii) All Options awarded to Non-Employee Directors pursuant to paragraph (i) shall have an Exercise Price equal to the Fair Market Value of the Common Stock on the date of grant, shall have a term of ten years, and shall become exercisable, subject to the provisions of the Plan, six months after the grant date; and
  - (iii) Non-Employee Directors shall not be eligible for any Awards under the Plan other than those provided for in paragraph (i) above.
- (g) Proceeds on Exercise: The proceeds of the sale of the Common Stock subject to Options are to be added to the general funds of the Corporation and used for its corporate purposes.
- (h) Deferral on Exercise: If the Corporation maintains an appropriate deferred compensation plan available for such purpose, the Committee, in its discretion, may permit a Participant to elect to defer the receipt of Common Stock which would otherwise be issued upon the exercise of Options as provided in such deferred plan.

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#### 7. TERMINATION OF EMPLOYMENT

- (a) In the event a Participant (other than a Non-Employee Director) shall cease to be employed by the Corporation or any Subsidiary while he is holding one or more Options, each outstanding Option, or any portion thereof, which is exercisable on the date of such termination shall expire unless otherwise determined by the Committee at the earlier of the expiration of its term or the following:
  - (i) one year after termination due to normal retirement, late retirement or earlier retirement with Committee consent, under a formal plan or policy of the Corporation;
  - (ii) one year after termination due to permanent and total disability within the meaning of Section 22(e)(3) of the Code as determined by the Committee;
    - (iii) one year after the Participant's death; or
  - (iv) coincident with the date of termination if due to termination for cause or for any other reason not provided for herein, except as and to the extent that the Committee may determine otherwise. In the event of death within the period set forth in clause (i) above, after normal or early retirement while any portion of the Option remains exercisable, the Committee in its discretion may provide for an extension of the exercise period of up to one year after the Participant's death but not beyond the expiration of the term of the Option.
- (b) For the purposes of this Paragraph 7, it shall not be considered a termination of employment when a Participant is placed by the Corporation or any Subsidiary on a military or sick leave or such other type of leave of absence which is considered as continuing intact the employment relationship of the Participant. In the case of such leave of absence the employment relationship shall be continued until the later of the date when such leave equals ninety (90) days or the date when the Participant's right to reemployment with the Corporation or such Subsidiary shall no longer be guaranteed either by statute

or contract.

- (c) If the Subsidiary for which a Participant is employed ceases to be a Subsidiary of the Corporation, such event shall be deemed to constitute a termination of employment due to resignation for purposes of the Plan.
- (d) Unless otherwise determined by the Committee, any portion of an Option held by a Participant (other than a Non-Employee Director) that is not exercisable on the date such Participant's employment terminates shall expire as of such termination date.

#### 8. TERMINATION OF SERVICE AS A NON-EMPLOYEE DIRECTOR

- (a) In the event a Non-Employee Director shall cease to serve as a director of the Corporation while he or she is holding one or more Options, each outstanding Option which is exercisable as of the date of such termination shall expire at the earlier of the expiration of its term or the following:
  - (i) one year after termination of service due to retirement under a mandatory retirement policy of the Board as may be in effect on the date of such termination of service;
  - (ii) one year after termination of service due to permanent and total disability within the meaning of Section 22(e)(3) of the Code;
  - (iii) one year after termination of service due to the Non-Employee Director's death; or
    - (iv) coincident with the date service terminates for any other reason.
- (b) Any Options which have not become exercisable as of the date a Non-Employee Director ceases to serve as a director of the Corporation shall terminate as of such date.

## 9. ADJUSTMENTS

In the event that a stock dividend, stock split or other subdivision, recapitalization, reorganization, merger, consolidation or change in the shares of Common Stock, extraordinary cash dividend, spin-off or other

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similar event affects the Common Stock, then if the Committee shall determine in its sole discretion that such change equitably requires an adjustment in the number or kind of shares which may be awarded under the Plan or in the number or kind of shares covered by any outstanding Options, and/or in such Option's Exercise Price, such adjustments shall be made by the Committee and shall be conclusive and binding upon all Participants and for all purposes of the Plan.

## 10. CHANGE IN CONTROL

- (a) Accelerated Vesting and Payment. Subject to the provisions of Paragraph 10(b) below, in the event of a Change in Control, each Option (including an Option held by a Non-Employee Director) whether or not currently exercisable shall promptly be canceled in exchange for a payment in cash of an amount equal to the excess of the Change in Control Price over the Exercise Price for such Option.
- (b) Alternative Awards. Notwithstanding Paragraph 10(a), no cancellation and cash settlement shall occur with respect to any Award or class of Awards if the Committee reasonably determines in good faith prior to the occurrence of a Change in Control that such Award or class of Awards shall be honored or assumed, or new rights substituted therefor (such honored, assumed or substituted award hereinafter called an "Alternative Award") by a Participant's employer (or the parent or a subsidiary of such employer) immediately following the Change in Control, provided that any such Alternative Award must:

- (i) be based on stock which is traded on an established securities market, or which will be so traded within  $60\ \mathrm{days}$  following the Change in Control;
- (ii) provide such Participant (or each Participant in a class of Participants) with rights and entitlements substantially equivalent to or better than the rights and entitlements applicable under such Award;
- (iii) have substantially equivalent economic value to such Award (determined by the Committee as constituted immediately prior to the Change in Control, in its sole discretion, promptly after a Change in Control); and
- (iv) have terms and conditions which provide that following a subsequent Change in Control, any conditions on a Participant's rights under, or any restrictions or conditions on transfer or exercisability applicable to each such Award, shall be waived or lapse as the case may be.

## 11. AMENDMENT AND TERMINATION OF PLAN

- (a) The Board, without further approval of the stockholders, may at any time, and from time to time, suspend or terminate the Plan in whole or in part or amend it from time to time in such respects as the Board may deem appropriate and in the best interests of the Corporation; provided, however, that no such amendment shall be made, without approval of the stockholders, which would:
  - (i) materially modify the eligibility requirements for Participants;
  - (ii) increase the total number of shares of Common Stock which may be issued pursuant to Stock Options, except as is provided for in accordance with Paragraph 9 under the Plan;
    - (iii) decrease the minimum Exercise Price per share;
    - (iv) extend the period for granting Stock Options.
- (b) No amendment may be made to Paragraph 6(f) or any other provision of the Plan relating to Options granted to or held by Non-Employee Directors within six months of the last date on which any such provision was amended.
- (c) No amendment, suspension or termination of this Plan shall, without the Participant's consent, alter or impair any of the rights or obligations under any Award theretofore granted to him under the Plan.

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(d) The Board may amend the Plan, subject to the limitations cited above, in such manner as it deems necessary to permit the granting of Stock Options meeting the requirements of future amendments or issued regulations, if any, to the Code.

## 12. GOVERNMENT AND OTHER REGULATIONS

The granting of Stock Options under the Plan and the obligation of the Corporation to issue, or transfer and deliver shares for Stock Options exercised under the Plan shall be subject to all applicable laws, regulations, rules and orders which shall then be in effect.

# 13. UNFUNDED PLAN

The Plan, insofar as it provides for payments, shall be unfunded and the Corporation shall not be required to segregate any assets which may at any time be subject to Awards under the Plan. Any liability of the Corporation to any person with respect to any Award under this Plan shall be based solely upon any contractual obligations which may be created by Agreements reflecting grants or Awards under this Plan.

#### 14. MISCELLANEOUS PROVISIONS

- (a) Rights to Continued Employment: No person shall have any claim or right to be granted an Award under the Plan, and the grant of an Award under the Plan shall not be construed as giving any Participant the right to be retained in the employ of the Corporation or any Subsidiary of the Corporation and the Corporation expressly reserves the right at any time to dismiss a Participant with or without cause, free from any liability, or any claim under the Plan, except as provided herein or in an Agreement.
- (b) Rights to Serve as a Director: This Plan shall not impose any obligation on the Corporation to retain any individual as a Non-Employee Director nor shall it impose any obligation on the part of any Non-Employee Director to remain as a director of the Corporation, provided that each Non-Employee Director by accepting each award under the Plan shall represent to the Corporation that it is his good faith intention to continue to serve as a director of the Corporation until its next annual meeting of stockholders and that he agrees to do so unless a change in circumstances arises.
- (c) No Obligation to Exercise Option: The granting of an Option shall impose no obligation upon the Participant to exercise such Option.
- (d) Who Shall Exercise: During a Participant's lifetime, Options may be exercised only by the Participant except as provided by the Plan or as otherwise specified by the Committee in the case of Options which are not Incentive Stock Options. After the death of a Participant an Option may be exercised only by his Beneficiary in accordance with the terms of the Plan and the Agreement.
- (e) Non-Transferability: An Award may be transferred to a member of the Participant's immediate family or to a trust or similar vehicle for the benefit of such immediate family members or to a charitable trust (collectively, the "Permitted Transferees"), provided that except as permitted by this Section no Award shall be assignable or transferable except by will or the laws of descent and distribution, and except to the extent required by law, no right or interest of any Participant shall be subject to any lien, obligation or liability of the Participant. All rights with respect to Awards granted to a Participant under the Plan shall be exercisable during his lifetime only by such Participant or, if applicable, the Permitted Transferees. The rights of a Permitted Transferee shall be limited to the rights conveyed to such Transferee, who shall be subject to and bound by the terms of the Agreement between the Participant and the Corporation.
- (f) Withholding Taxes: The Corporation may require a payment to cover applicable withholding for income and employment taxes in the event of the exercise of a Stock Option. At any time when a Participant is required to pay to the Corporation an amount required to be withheld under applicable income tax laws in connection with the exercise of a Stock Option, the Participant may satisfy this obligation in whole or in part by electing (the "Election") to have the Corporation withhold shares of Common Stock having a value equal to the amount required to be withheld. The value of the shares to be withheld shall be equal to the Fair Market Value of the Common Stock, as determined on the date that the amount of tax to be withheld shall be

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determined (the "Tax Date"). Each Election must be made prior to the Tax Date pursuant to such rules as the Committee shall establish. The Committee may disapprove of any Election or may suspend or terminate the right to make Elections. An Election is irrevocable.

- (g) Plan Expenses: Any expenses of administering this Plan shall be borne by the Corporation.
- (h) Legal Considerations: The Corporation shall not be required to issue shares of Common Stock under the Plan until all applicable legal, listing or registration requirements, as determined by legal counsel, have been satisfied, including, if necessary, appropriate written representations from Participants.

- (i) Other Plans: Nothing contained herein shall prevent the Corporation from establishing other incentive and benefit plans in which Participants in the Plan may also participate.
- (j) No Warranty of Tax Effect: Except as may be contained in any Agreement, no opinion shall be deemed to be expressed or warranties made as to the effect for foreign, federal, state or local tax purposes of any Awards.
- (k) Construction of Plan: The validity, construction, interpretation, administration and effect of the Plan and of its rules and regulations, and rights relating to the Plan, shall be determined in accordance with the laws of the State of Delaware.

## 15. STOCKHOLDER APPROVAL AND EFFECTIVE DATE

This Plan shall become operative and in effect on such date as it shall be approved by the stockholders of the Corporation. No Option shall be granted hereunder after the expiration of ten years following the date of adoption of the Plan by the Board.

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EXHIBIT 21

# CAMBREX CORPORATION

# SUBSIDIARIES OF REGISTRANT

SUBSIDIARY	INCORPORATED IN:
Cosan Chemical Corporation	New Jersey
Cambrex North Brunswick, Inc	Delaware
Cambrex Charles City, Inc	Iowa
Cambrex Bio Science Walkersville, Inc	Delaware
Cambrex Profarmaco Milano S.r.l	Italy
Cambrex Karlskoga AB	Sweden
Cambrex Bio Science Verviers Sprl	Belgium
Cambrex Bio Science Rockland, Inc	Delaware
Cambrex Bio Science Copenhagen ApS	Denmark
Cambrex Cork Limited	Ireland
Cambrex Profarmaco Landen NV	Belgium
Cambrex Bio Science Nottingham Limited	England
Cambrex Bio Science Baltimore, Inc	Delaware
Cambrex Bio Science Hopkinton, Inc	Delaware

## CAMBREX CORPORATION

# CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statements on Form S-8 (File Nos. 333-57404, 333-22017, 33-21374, 33-37791, 33-81780, and 33-81782) of Cambrex Corporation of our reports dated February 27, 2004 relating to the financial statements and financial statement schedule, which appear in this Form 10-K.

PRICEWATERHOUSECOOPERS LLP

Florham Park, New Jersey March 15, 2004

## POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, that each officer and director of Cambrex Corporation, a Delaware corporation, whose signature appears below constitutes and appoints James A. Mack and Luke M. Beshar, and each of them, his true and lawful attorneys-in-fact and agents, with full power of substitution and resubstitution, for him and in his name, place and stead, in any and all capacities, to sign any and all Annual Reports on Form 10-K which said Cambrex Corporation may be required to file pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 and any and all amendments thereto and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents or their substitutes may lawfully do or cause to be done by virtue hereof.

IN WITNESS WHEREOF each of the undersigned has executed this instrument as of the  $15 \, \mathrm{th}$  day of March  $2004 \, .$ 

/s/ JAMES A. MACK James A. Mack President, Chief Executive Officer Chairman of the Board /s/ LUKE M. BESHAR Luke M. Beshar Executive Vice President and Chief Financial Officer (Principal Financial Officer and Accounting Officer) /s/ ROSINA B. DIXON \_\_\_\_\_\_ Rosina B. Dixon, M.D. Director /s/ ROY W. HALEY \_\_\_\_\_ Roy W. Haley Director /s/ KATHRYN RUDIE HARRIGAN \_\_\_\_\_ Kathryn Rudie Harrigan, PhD Director /s/ LEON J. HENDRIX, JR. \_\_\_\_\_ Leon J. Hendrix, Jr. Director /s/ ILAN KAUFTHAL Ilan Kaufthal Director

/s/ WILLIAM KORB
-----William Korb

# Director

/s/ ROBERT LEBUHN
Robert LeBuhn Director
/s/ JOHN R. MILLER
John R. Miller Director
/s/ PETER G. TOMBROS
Peter G. Tombros Director

EXHIBIT 31.1

#### CAMBREX CORPORATION

CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002 (18 U.S.C. SECTION 1350)

## I, James A. Mack, certify that:

- 1. I have reviewed this annual report on Form 10-K of Cambrex Corporation;
- 2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the periods in which this annual report is being prepared;

# b) [Reserved]

- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

James A. Mack, President Chairman of the Board and Chief Executive Officer

Date: March 15, 2004

EXHIBIT 31.2

#### CAMBREX CORPORATION

CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002 (18 U.S.C. SECTION 1350)

## I, Luke M. Beshar, certify that:

- 1. I have reviewed this annual report on Form 10-K of Cambrex Corporation;
- 2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;

# b) [Reserved]

- c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

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Luke M. Beshar Executive Vice President and Chief Financial Officer

Date: March 15, 2004

## CAMBREX CORPORATION

CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 (18 U.S.C. SECTION 1350)

Pursuant to the requirements of Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Sections 1350 (a) and (b)), the undersigned hereby certifies as follows:

- 1. James A. Mack is the President, Chairman of the Board and Chief Executive Officer of Cambrex Corporation.
- 2. The Company's Form 10-K for the annual period ended December 31, 2003, accompanying this Certification, in the form filed with the Securities and Exchange Commission (the "Report) fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (the "Exchange Act"), and
- 3. The information in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ JAMES A. MACK

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James A. Mack, President Chairman of the Board and Chief Executive Officer

Dated: March 15, 2004

## CAMBREX CORPORATION

CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 (18 U.S.C. SECTION 1350)

Pursuant to the requirements of Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Sections 1350 (a) and (b)), the undersigned hereby certifies as follows:

- 1. Luke M. Beshar is Executive Vice President and Chief Financial Officer of Cambrex Corporation.
- 2. The Company's Form 10-K for the annual period ended December 31, 2003, accompanying this Certification, in the form filed with the Securities and Exchange Commission (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (the "Exchange Act") and
- 3. The information in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ LUKE BESHAR

Luke M. Beshar
Executive Vice President and
Chief Financial Officer

Dated: March 15, 2004