

2023 ANNUAL REPORT



## DEAR SHAREHOLDERS,

Durable, reliable, and built-to-last are terms descriptive of Ameris Bancorp in 2023, as we powered through the year with strength and stability.

It's no secret that the financial services industry was tested last year. We believe our diversified business mix and healthy deposit base – along with our team's capital management and commitment to customer relationships – largely contributed to our successful results. Our structure, geographic market coverage, product suite and technology platform are designed to meet today's needs and position the company for future growth.

In 2023, Ameris posted net income of \$269.1 million, or \$3.89 per diluted share. We grew tangible book value by 12.4% and strengthened our balance sheet through strong deposit growth, controlled loan growth, sound asset quality, increased reserves for credit losses and robust capital growth. We increased our tangible common equity ratio to 9.64% and ended the year with total assets of \$25.2 billion. Further, we accomplished this while maintaining a better than peer efficiency ratio of 52.58%.

Building upon our more than 50-year foundation, the Ameris tradition of customer care was enhanced with a new digital platform, making it easier for customers to transact with us when and where they want. Importantly, even with significant technology enhancements, the interpersonal interactions of our front-line teammates to counsel and serve customers remains a priority and the hallmark of our brand.

We believe that Ameris continues to be an attractive investment. Ameris achieved a 14% shareholder return in 2023, and fully 48% shareholder return over the past three years.

For 2024 and beyond, our leadership team and Board of Directors have worked together on a strategic plan to fuel our focus on growing deposits, expanding business banking and delivering an exceptional customer experience.

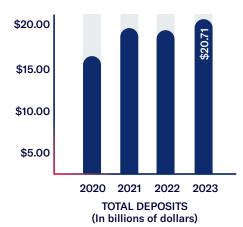
We appreciate your continued interest and confidence in Ameris, and we are well positioned to accelerate our performance in the coming year.

On behalf of all Ameris teammates, thank you.

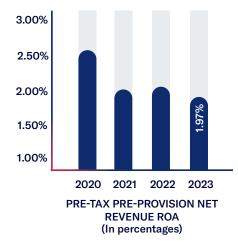
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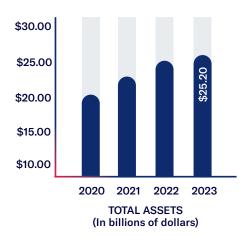
H. Palmer Proctor Jr. Chief Executive Officer

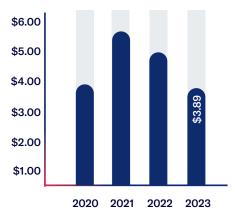
Leo J. Hill Lead Independent Director



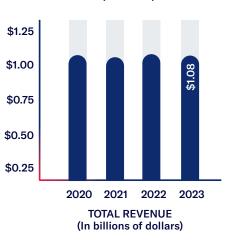




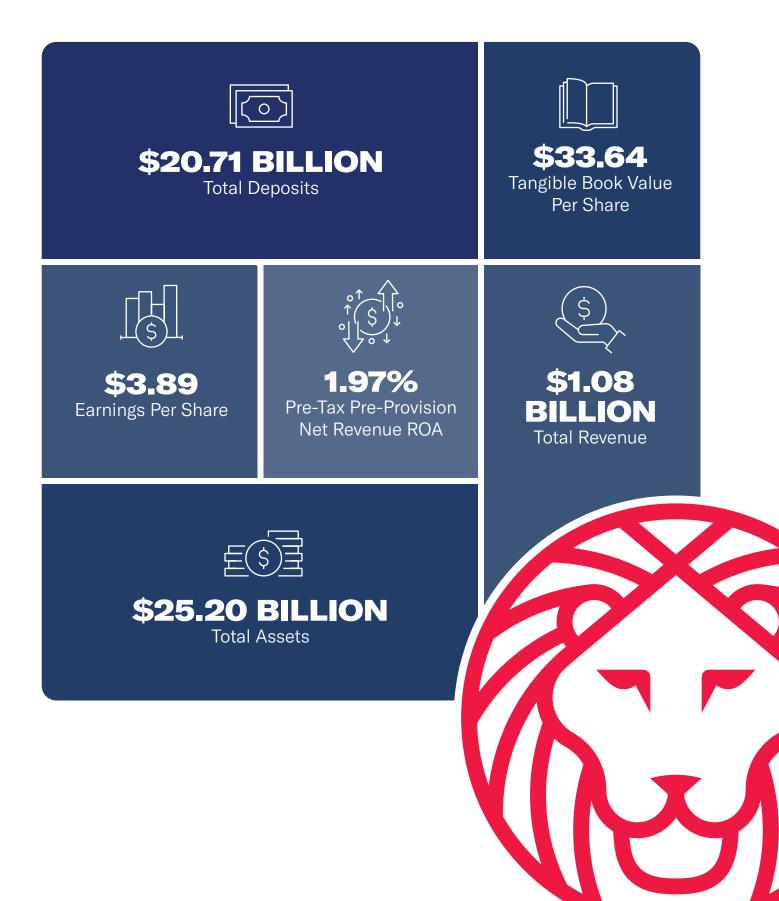




EARNINGS PER SHARE (In dollars)



# Performance



## Enhancing the Customer Experience

In 2023, Ameris continued to invest in the tools, talent and technology to provide an exceptional customer experience. By keeping customers at the center of all that we do, we build lasting relationships, enhance brand reputation and drive long-term profitability to fulfill our purpose of bringing financial peace of mind to the communities we serve, one person at a time.

## New Mobile App and Online Digital Experience

Ameris launched a new mobile app and online platform with enhanced features, including easier navigation and simplified login. Customers now have a comprehensive view of their Ameris deposit, mortgage, lending and credit card accounts all in one place.

| AMERIS BANK  | Accounts Mo                     | ve Money Bill Pay                   | My Cards Communic: | stions More Sign Out  |
|--|---------------------------------|-------------------------------------|--------------------|---|
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|  |                                 |                                     |                    |   |
| ② Display Options                                      |                                 |                                     | E Tile View        | Announcements   |
| OAC & Checking - (DD)                                  | \$5,000.00<br>Current Balance   | \$5,000.00<br>Available Balance (1) |                    | Loans at 0% interest!     Here you go! Loans upto \$10,000 at 0% interest     rate.   |
| Checking and Money Market Total                        | \$5,000.00                      | \$5,000.00                          |                    | (i) b840 Announce   |
| CEB Savings  | \$1,505.68<br>Current Balance ① | \$1,505.68<br>Austable Balance ①    | ≓ Transfers        | Scheduled Cards ① ×   |
| Savings Total  | \$1,605.68                      | \$1,506.88                          |                    | You have no upc   |
| Recent Transactions                                    |                                 |                                     |                    | Available S   |
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| 09/30/2022 INTER                                       | REST                            |                                     | +\$5.68            | BILLLY BANKER VISA  |
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|  |                                 | -                                   | -                  | 🖨 Enable card for use   |
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|  |                                 |                                     |                    | Threshold limits OFF >  |
|  |                                 |                                     |                    | A STATE MANAGEMENT OF A STATE OF |

4 | AMERIS



## **Business Banking Expands**

Ameris expanded its Business Banking team to fuel market growth in high opportunity areas. This enhances our ability to increase deposits, attract new customers and deepen existing customer relationships.



"Our Business Banking products and services play an important role in supporting local businesses and economies, and we have added capabilities to meet increased demand."

- Lawton Bassett, Ameris Bank President



### Voice ID

Ameris introduced new technology in 2023 for teammates to verify callers by the sound of their voice, allowing fast and efficient service with enhanced security. Not only does this technology provide added convenience for customers, it also provides added features designed to thwart fraud attempts to keep customers' funds safe.



## **Meaningful Customer Communication**

Ameris launched quarterly fraud prevention communications to help customers understand what to watch out for and how to better keep their finances secure. Ameris also provides regular emails, newsletters, blogs and online updates with helpful tips for consumers to better manage their money.



## **Opportunity Checking**

Ameris introduced a new checking product in 2023 to provide customers who may not qualify for a standard checking account access to banking services along with financial education tools. Benefits include no overdraft fees, access to a debit card, digital tools to help manage money and financial education to help customers learn about building their credit and participating in the financial system.

# **Enriching Communities**

Ameris Bank is committed to investing in the communities we serve. With a focus on financial equity, the health and well-being of our neighbors, education and mental wellness, we are proud of the investments we make and the time our teammates dedicate to building a brighter future.



## Key Community Partners

- Shepherd Center
- Georgia Coalition Against Domestic Violence
- Estamos Aquí Festival
- American Foundation for Suicide Prevention

Autism Speaks

## **Financial Literacy**

Ameris provided financial education to more than 1,200 high school students, including 14 low-to-moderate income communities. This meaningful training led to higher assessment scores, including a 36% improvement in understanding options to pay for college.

## **Community Lending**

Community Lending for Ameris provides oversight of the bank's commitments to the Community Reinvestment Act and Fair Lending programs.



"Our goal is to provide financial peace of mind to our customers in every area we serve. We are proud of the great work we are doing to help support customers at all stages of their financial journeys. We look forward to the significant impact that our programs, such as 'Ameris Choice,' will have in helping customers with a rate buydown, or down payment or closing cost assistance. This is an example of our commitment to help people achieve homeownership."

- Clyde Anderson, SVP, Director of Community Lending

Ameris Bank Medical Education Center Grand Opening

## **Helping with HEART**

Since 2018, Ameris has donated to rural hospitals through the Georgia HEART Hospital Program, which partners with the Georgia Rural Hospital Tax Credit to increase funding to rural and critical access hospitals throughout the state.

In 2023, Ameris donated \$2 million to 15 hospitals, totaling more than \$10 million over six years!

The Ameris Bank Medical Education Center – an extension of Colquitt Regional Medical Center, a reputable hospital in Moultrie, Ga. – opened in November 2023.

The hospital used the funds provided by Ameris Bank through the Georgia HEART Hospital program to build a state-of-the-art training center that will ultimately enhance the level of care that it provides to the community.



over six years!

- Andrews

# **Empowering Our Teammates**

At Ameris, we believe that happy teammates lead to happy customers. Investing in and empowering our teammates is not just our responsibility, it's a strategic imperative that directly impacts our long-term success. Teammates are differentiators, giving us a competitive advantage built on the foundation of Ameris Bank's strong culture of care.



## **Paid Volunteer Time**

In 2023, Ameris provided each teammate eight hours of paid time to support volunteering and investing in their local communities. Organizations supported ranged from schools and youth groups to food and shelter outreach centers, and more.



## **Strategic Pillars**

The company coalesced around three Strategic Pillars to establish a common and unified focus to grow meaningful business and deposit relationships while providing an exceptional customer experience.



## **Courageous Fund**

The Courageous Fund, established in 2023, is fueled by teammate donations to support fellow teammates facing personal financial hardships. Named for our lion mascot, a symbol of strength and pride, the Courageous Fund provides grants to eligible teammates in need of financial assistance for addressing issues such as hurricane recovery.



## **Learning and Development Programs**

We continued our investment in Learning and Development programs, including leadership development, emotional intelligence, situational leadership and many other topics. For example, the 2023 Innovation Project featured teams from across Ameris who came together focused on improving the customer experience and driving efficiency. In addition to successful outcomes, participants gained new skills such as leadership, cross-training and making valuable connections.



## **Mentor Ameris Program**

The Mentor Ameris Program welcomed the largest-ever class of participants who partnered to foster professional development during their nine-month commitment. Here, mentors are matched with high potential teammates to share their guidance and experiences in this key program to develop talent across all functions of the bank.



## **Employee Resource Groups**

Ameris Employee Resource Groups supported teammates by promoting diversity and inclusion through volunteer initiatives, community outreach and education.



# Executive Team

#### Top row, left to right

Michael T. Pierson Corporate Executive Vice President, Chief Governance Officer, and Corporate Secretary

Jody L. Spencer Corporate Executive Vice President and Chief Legal Officer

**Ross L. Creasy** Corporate Executive Vice President and Chief Information Officer

William D. McKendry Corporate Executive Vice President and Chief Risk Officer

**Douglas D. Strange** Corporate Executive Vice President and Chief Credit Officer

#### Bottom row, left to right

**Nicole S. Stokes, CPA** Corporate Executive Vice President and Chief Financial Officer

Lawton E. Bassett III Corporate Executive Vice President, Chief Banking Officer and Ameris Bank President

H. Palmer Proctor Jr. Chief Executive Officer

James A. LaHaise Corporate Executive Vice President and Chief Strategy Officer

# **Board of Directors**

James B. Miller Jr. Chairman Ameris Bancorp and Ameris Bank

Leo J. Hill Lead Independent Director Ameris Bancorp, Ameris Bank and Transamerica Mutual Funds (Financial Services)

H. Palmer Proctor Jr. CEO and Vice Chairman Ameris Bancorp and Ameris Bank

William I. Bowen Jr. Bowen-Donaldson Home for Funerals (Funeral Services)

Rodney D. Bullard CEO The Same House (Nonprofit)

Wm. Millard Choate Founder and Chairman Choate Construction Company (Construction)

R. Dale Ezzell Owner Wisecards Printing (Print Services) Daniel B. Jeter Chairman and Owner Standard Discount Corporation (Consumer Finance)

Robert P. Lynch CFO Lynch Management Company (Automobile Sales)

Elizabeth A. McCague Chief of Staff Jacksonville Port Authority (Transportation)

Claire E. McLean COO Preferred Capital Securities, LLC (Financial Services)

Gloria A. O'Neal Retired Executive (Financial Services)

William H. Stern President and CEO Stern & Stern and Associates (Real Estate)

Jimmy D. Veal Owner Beachview Event Rentals & Design (Event Services)

# **Community Boards** of Directors

Our Community Boards of Directors are an extension of our bank. They are leaders within our communities and vital to our mission of growing banking relationships. We are honored to have their support, service and expertise.

## Albany, GA

Regional President: Michael T. Lee

Market President: Chris M. Misamore

**Directors:** Reid E. Mills, Chairman Bonny B. Dorough Y. Duncan Moore Jr. J. Austin Turner

### Carolinas

Regional President: H. Richard Sturm

Market President: Ryan A. Earwaker

**Directors:** William H. Stern, Chairman Kirkman Finlay, III Edward G. McDonnell William Weston J. Newton Laurens C. Nicholson A. Rae Phillips

## Douglas, GA

Regional President: Michael T. Lee

Market President: David B. Batchelor

**City President:** M. Shane Shook

Directors: Kevin L. Gilliard, Chairman Faye H. Hennesy Alfred Lott Jr. Donnie H. Smith

## Gainesville & Ocala, FL

Regional President: Brian R. Parks

City President: Michael Carnevale

**Directors:** Thomas P. McIntosh, Chairman Adra B. Kennard Breck A. Weingart

**Director Emeritus:** James D. Salter

### Jacksonville, FL

**Regional President:** Brian R. Parks

Directors: Joseph P. Helow, Chairman Robert M. Bradley Jr. Phillip H. Cury John A. Delaney Major B. Harding Jr. Robert P. Lynch J. Charles Wilson, CPA

### Moultrie, GA

Regional President: Michael T. Lee

Market President: David Buckridge

Directors: Thomas W. Rowell, Chairman Thomas L. Estes, MD R. Plenn Hunnicutt Daniel B. Jeter Lynn L. Jones Jr. J. Mark Mobley Jr.

Director Emeritus: Brooks Sheldon

## Southeast Georgia Coast

Regional President: Michael T. Lee

Market President: James B. Danowski

Market President: James Rogers

**City President St Mary:** Brad Morris

**Directors:** Jimmy D. Veal, Chairman Michael L. Davis Stephen V. Kinney

**Directors Emeritus:** John W. McDill Thomas I. Stafford Jr. J. Thomas Whelchel

### St. Augustine, FL

**Regional President:** Brian R. Parks

Market President: Cecil F. Gibson III

Directors: Mark F. Bailey Sr., Chairman David W. Alban T. Brooks Burkhardt J. Joseph Hatin

Director Emeritus: Melvin A. McQuaig

### Tifton, GA

Regional President: Michael T. Lee

Market President: Joshua S. Bowen

#### Directors:

William I. Bowen Jr., Chairman Austin L. Coarsey Scott R. Fulp, DDS John Alan Lindsey Wesley T. Paulk Fortson B. Turner

**Directors Emeritus:** J. Raymond Fulp

Loran A. Pate

#### Valdosta, GA

Regional President: Michael T. Lee

Market President: William W. Moore III

Directors: Charles E. Smith, Chairman Bart T. Mizell M. Alan Wheeler

**Directors Emeritus:** Doyle Weltzbarker Henry C. Wortman

## Vidalia, GA

Regional President: Michael T. Lee

Market President: David B. Batchelor

Directors: Christopher A. Hopkins, Chairman Pollyann F. Martin Britton J. McDade Jeffery S. McLain

#### Cautionary Note Regarding Forward-Looking Statements

This Annual Report contains statements that constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words "believe", "estimate", "expect", "intend", "anticipate" and similar expressions and variations thereof identify certain of such forward-looking statements, which speak only as of the dates which they were made. Ameris Bancorp undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise. Readers are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and that actual results may differ materially from those indicated in the forward-looking statements as a result of various factors. Readers are cautioned not to place undue reliance on these forward-looking statements. Please refer to Ameris Bancorp's filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K, for a summary of important factors that may affect Ameris Bancorp's forward-looking statements.



## ANNUAL REPORT 2023 FORM 10-K

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### **FORM 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2023, or

□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_.

Commission File Number 001-13901



## **AMERIS BANCORP**

(Exact name of registrant as specified in its charter)

Georgia (State of incorporation) 58-1456434 (IRS Employer ID No.)

3490 Piedmont Road N.E., Suite 1550, Atlanta, Georgia 30305 (Address of principal executive offices)

(404) 639-6500 (Registrant's telephone number, including area code)

#### Securities registered pursuant to Section 12(b) of the Act:

| Title of each class                   | Trading Symbol(s) | Name of each exchange on which registered |
|---------------------------------------|-------------------|---|
| Common Stock, par value \$1 per share | ABCB              | Nasdaq Global Select Market               |

#### Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Securities Exchange Act. Yes  $\Box$  No  $\blacksquare$ 

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T ( $\S$  232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🗷 No  $\Box$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| Large accelerated filer | × | Accelerated filer         |  |
|-------------------------|---|---------------------------|--|
| Non-accelerated filer   |   | Smaller reporting company |  |
|                         |   | Emerging growth company   |  |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C.7262(b)) by the registered public accounting firm that prepared or issued its audit report.

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements.  $\Box$ 

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentivebased compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to \$240.10D-1(b).

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act). Yes  $\Box$  No  $\blacksquare$ 

As of the last business day of the registrant's most recently completed second fiscal quarter, the aggregate market value of the voting and non-voting common equity held by nonaffiliates of the registrant was approximately \$2.23 billion.

#### As of February 20, 2024, the registrant had outstanding 69,030,167 shares of common stock, \$1.00 par value per share.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's Proxy Statement for the 2024 Annual Meeting of Shareholders are incorporated into Part III hereof by reference.

#### AMERIS BANCORP TABLE OF CONTENTS

|          |                           | Page |
|----------|---------------------------|------|
| PART I   |                           |      |
| Item 1.  | Business                  | 4    |
| Item 1A. | Risk Factors              | 16   |
| Item 1B. | Unresolved Staff Comments | 25   |
| Item 1C. | <u>Cybersecurity</u>      | 25   |
| Item 2.  | <b>Properties</b>         | 26   |
| Item 3.  | Legal Proceedings         | 27   |
| Item 4.  | Mine Safety Disclosures   | 27   |

#### PART II

| Item 5.  | <u>Market for Registrant's Common Equity, Related Stockholder Matters and Issuer</u><br><u>Purchases of Equity Securities</u> | 28 |
|----------|---|----|
| Item 6.  | [Reserved]  | 29 |
| Item 7.  | <u>Management's Discussion and Analysis of Financial Condition and Results of</u><br><u>Operations</u>                        | 30 |
| Item 7A. | Quantitative and Qualitative Disclosures About Market Risk  | 54 |
| Item 8.  | Financial Statements and Supplementary Data   | 55 |
| Item 9.  | <u>Changes in and Disagreements With Accountants on Accounting and Financial</u><br><u>Disclosure</u>                         | 55 |
| Item 9A. | Controls and Procedures   | 55 |
| Item 9B. | Other Information   | 55 |
| Item 9C. | <b>Disclosure Regarding Foreign Jurisdictions that Prevent Inspections</b>  | 55 |

### PART III

| Item 10. | Directors, Executive Officers and Corporate Governance  | 56 |
|----------|---|----|
| Item 11. | Executive Compensation  | 56 |
| Item 12. | <u>Security Ownership of Certain Beneficial Owners and Management and Related</u><br><u>Stockholder Matters</u> | 56 |
| Item 13. | Certain Relationships and Related Transactions, and Director Independence                                       | 57 |
| Item 14. | Principal Accountant Fees and Services  | 57 |
| PART IV  |   |    |

| Item 15. | Exhibit and Financial Statement Schedules | 57 |
|----------|---|----|
| Item 16. | Form 10-K Summary                         | 57 |

#### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-K (this "Annual Report") and the documents incorporated by reference herein may contain certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. In some cases, forward-looking statements can be identified by the use of words such as "may," "might," "will," "would," "should," "could," "expect," "plan," "intend," "anticipate," "believe," "estimate," "predict," "probable," "potential," "possible," "target," "continue," "look forward," or "assume," and words of similar import. Forward-looking statements are not historical facts but instead express only management's beliefs regarding future results or events, many of which, by their nature, are inherently uncertain and outside of management's control. It is possible that actual results and events may differ, possibly materially, from the anticipated results or events indicated in these forward-looking statements. Forward-looking statements are not guarantees of future performance, and we caution you not to place undue reliance on these statements.

You should understand that important factors, including, but not limited to, the following, in addition to those described in Part I, Item 1A., "Risk Factors," and elsewhere in this Annual Report, as well as in the documents which are incorporated by reference into this Annual Report, and those described from time to time in our future reports filed with the Securities and Exchange Commission (the "SEC") under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), could cause actual results to differ materially from those expressed in such forward-looking statements:

- the effects of changes in interest rates on the levels, composition and costs of deposits, loan demand, and the values and liquidity of loan collateral, securities and interest-sensitive assets and liabilities;
- the effects of future economic, business and market conditions and changes, including seasonality;
- legislative and regulatory changes, including changes in banking, securities and tax laws, regulations and policies and their application by our regulators;
- the cost and effects of cyber incidents or other failures, interruptions or security breaches of our systems or those of our customers or third-party providers;
- changes in accounting rules, practices and interpretations;
- changes in borrower credit risks and payment behaviors;
- changes in the availability and cost of credit and capital in the financial markets;
- changes in the prices, values and sales volumes of residential and commercial real estate;
- the effects of concentrations in our loan portfolio;
- our ability to resolve nonperforming assets;
- the failure of assumptions and estimates underlying the establishment of reserves for possible credit losses and other estimates and valuations;
- changes in technology or products that may be more difficult, costly or less effective than anticipated; and
- the effects of hurricanes, floods, tornados or other natural disasters, geopolitical events, acts of war or terrorism or other hostilities, public health crises, pandemics or other catastrophic events beyond our control.

Our management believes the forward-looking statements about us are reasonable. However, you should not place undue reliance on them. Any forward-looking statements in this Annual Report and the documents incorporated by reference herein are not guarantees of future performance. They involve risks, uncertainties and assumptions, and actual results, developments and business decisions may differ from those contemplated by those forward-looking statements, and such differences may be material. Many of the factors that will determine these results are beyond our ability to control or predict. We disclaim any duty to update any forward-looking statements, all of which are expressly qualified by the statements in this section.

As used in this Annual Report, the terms "we," "us," "our," "Ameris" and the "Company" refer to Ameris Bancorp and its subsidiaries (unless the context indicates another meaning).

#### ITEM 1. BUSINESS

#### **OVERVIEW**

We are a financial holding company whose business is conducted primarily through our wholly owned banking subsidiary, Ameris Bank (the "Bank"), which provides a full range of banking services to its retail and commercial customers who are primarily concentrated in select markets in Georgia, Alabama, Florida, North Carolina and South Carolina. The Company's executive office is located at 3490 Piedmont Road N.E., Suite 1550, Atlanta, Georgia 30305, our telephone number is (404) 639-6500 and our internet address is www.amerisbank.com. We operate 164 full-service domestic banking offices. We do not operate in any foreign countries. At December 31, 2023, we had approximately \$25.20 billion in total assets, \$20.55 billion in total loans, \$20.71 billion in total deposits and \$3.43 billion of shareholders' equity. Our deposits are insured, up to applicable limits, by the Federal Deposit Insurance Corporation (the "FDIC").

We make our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act available free of charge on our website at www.amerisbank.com as soon as reasonably practicable after we electronically file such material with the SEC. These reports are also available without charge on the SEC's website at www.sec.gov.

#### The Parent Company

Our primary business as a bank holding company is to manage the business and affairs of the Bank. As a bank holding company, we perform certain shareholder and investor relations functions and seek to provide financial support, if necessary, to the Bank.

#### **Ameris Bank**

Our principal subsidiary is the Bank, which is headquartered in Atlanta, Georgia and operates branches primarily concentrated in select markets in Georgia, Alabama, Florida, North Carolina and South Carolina. These branches serve distinct communities in our business areas with autonomy but do so as one bank, leveraging our favorable geographic footprint in an effort to acquire more customers.

#### Strategy

We seek to increase our presence and grow the "Ameris" brand in the markets that we currently serve in Georgia, Alabama, Florida, North Carolina and South Carolina and in neighboring communities that present attractive opportunities for expansion. Management has pursued this objective through an acquisition-oriented growth strategy and a prudent operating strategy. Our community banking philosophy emphasizes personalized service and building broad and deep customer relationships, which has historically provided us with a substantial base of low cost core deposits. Our markets are managed by senior level, experienced decision makers in a decentralized structure that differentiates us from our larger competitors. Management believes that this structure, along with involvement in and knowledge of our local markets, will continue to provide growth and assist in managing risk throughout our Company.

We have maintained our focus on a long-term strategy of expanding and diversifying our franchise in terms of revenues, profitability and asset size. Our growth over the past several years has been enhanced significantly through both organic growth and acquisitions. We expect to continue to enhance our franchise through prudent acquisition activity when appropriate opportunities arise, and we intend to continue to prioritize organic growth in our business lines as well.

Our most recent bank acquisition was of Fidelity Southern Corporation ("Fidelity"), which was completed in July 2019 and which added \$4.0 billion in deposits. In addition, in December 2021, the Bank acquired Balboa Capital Corporation ("Balboa"), a point of sale and direct online provider of lending solutions to small and mid-sized businesses nationwide.

#### **BANKING SERVICES**

#### Lending Activities

*General.* The Company maintains a diversified loan portfolio by providing a broad range of commercial and retail lending services to business entities and individuals. We provide agricultural loans, commercial business loans, commercial and residential real estate construction and mortgage loans, consumer loans, revolving lines of credit and letters of credit. The Company also originates first mortgage residential mortgage loans and generally enters into a commitment to sell these loans in the secondary market. We have not made or participated in foreign, energy-related or subprime loans. In addition, the Company may buy loan participations or portions of national credits from time to time.

At December 31, 2023, our loan portfolio totaled approximately \$20.55 billion, representing approximately 81.5% of our total assets. For additional discussion of our loan portfolio, see "Management's Discussion and Analysis of Financial Condition and Results of Operations – Loans."

*Commercial Real Estate Loans.* This portion of our loan portfolio has grown significantly over the past few years and represents the largest segment of our loan portfolio. Commercial real estate loans include loans secured by owner-occupied commercial buildings for office, storage, retail, farmland and warehouse space. They also include non-owner occupied commercial buildings such as leased retail and office space. These loans also include extensions for the acquisition, development or construction of commercial properties. The loans are underwritten with an emphasis on the viability of the project, the borrower's ability to meet certain minimum debt service requirements and an analysis and review of the collateral and guarantors, if any.

*Residential Real Estate Mortgage Loans.* Ameris originates adjustable and fixed-rate residential mortgage loans. These mortgage loans are generally originated under terms and conditions consistent with secondary market guidelines. Some of these loans will be placed in the Company's loan portfolio; however, a majority are sold in the secondary market. The residential real estate mortgage loans that are included in the Company's loan portfolio are usually owner-occupied and generally amortized over a 20- to 30-year period with three- to five-year maturity or repricing.

*Agricultural Loans*. Our agricultural loans are extended to finance crop production, the purchase of farm-related equipment or farmland and the operations of dairies, poultry producers, livestock producers and timber growers. Agricultural loans typically involve seasonal balance fluctuations. Although we typically look to an agricultural borrower's cash flow as the principal source of repayment, agricultural loans are also generally secured by a security interest in the crops or the farm-related equipment and, in some cases, an assignment of crop insurance and mortgage on real estate. The lending officer visits the borrower regularly during the growing season and re-evaluates the loan in light of the borrower's updated cash flow projections. A portion of our agricultural loans is guaranteed by the Farm Service Agency Guaranteed Loan Program.

*Commercial and Industrial Loans.* Generally, commercial and industrial loans consist of loans made primarily to manufacturers, wholesalers and retailers of goods, service companies, municipalities and other industries. These loans are made for acquisition, expansion, working capital and equipment financing and may be secured by accounts receivable, inventory, equipment, personal guarantees or other assets. The Company monitors these loans by requesting submission of corporate and personal financial statements and income tax returns. The Company has also generated loans which are guaranteed by the U.S. Small Business Administration (the "SBA"). SBA loans are generally underwritten in the same manner as conventional loans generated for the Bank's portfolio. Periodically, a portion of the loans that are secured by the guaranty of the SBA will be sold in the secondary market. Management believes that making such loans helps the local community and also provides Ameris with a source of income and solid future lending relationships as such businesses grow and prosper. During 2021 and 2020, the Company participated in the SBA's Paycheck Protection Program, a temporary product under the SBA's 7(a) loan program created under the Coronavirus Aid, Relief, and Economic Security Act. The primary repayment risk for commercial loans is the failure of the business due to economic or financial factors. The Company also originates, administers and services commercial insurance premium finance loans made to borrowers throughout the United States.

*Consumer Loans.* Our consumer loans include home improvement, home equity, motor vehicle, loans secured by savings accounts and personal credit lines. The terms of these loans typically range from 12 to 240 months and vary based upon the nature of collateral and size of the loan. These loans are generally secured by various assets owned by the consumer.

#### **Credit Administration**

We have sought to maintain a comprehensive lending policy that meets the credit needs of each of the communities served by the Bank, including low and moderate-income customers, and to employ lending procedures and policies consistent with this

approach. All loans are subject to our corporate loan policy and financing guide, which are reviewed annually and updated as needed. Our lending policy requires, among other things, an analysis of the borrower's projected cash flow and ability to service the debt. The loan policy provides that lending officers have sole authority to approve loans of various amounts commensurate with their seniority, experience and needs within the market. Our local market presidents have discretion to approve loans in varying principal amounts up to established limits, and our regional credit officers review and approve loans that exceed such limits.

Individual lending authority is assigned by the Company's Chief Credit Officer, as is the maximum limit of new extensions of credit that may be approved in each market. These approval limits are reviewed annually by the Company and adjusted as needed. All requests for extensions of credit in excess of any of these limits are reviewed by either a market or regional credit officer as appropriate. When the request for approval exceeds the authority level of the market or regional credit officer, the approval of the Company's Chief Credit Officer and/or the Company's loan committee is required. All new loans or modifications to existing loans in excess of \$500,000 are reviewed monthly by the Company's Credit Administration Department with the lender responsible for the credit. In addition, our ongoing loan review program subjects the portfolio to sampling and objective review by our ongoing internal loan review process which is independent of the originating loan officer.

Each lending officer has authority to make loans only in the market area in which his or her Bank office is located and its contiguous counties. Occasionally, our loan committee will approve making a loan outside of the market areas of the Bank, provided the Bank has a prior relationship with the borrower. Our lending policy requires analysis of the borrower's projected cash flow and ability to service the debt.

The Bank originates loans outside of our market areas through our national lines of business, including equipment finance, premium finance and government guaranteed lending.

We actively market our services to qualified lending customers in both the commercial and consumer sectors. Our commercial lending officers actively solicit the business of new companies entering the market as well as longstanding members of that market's business community. Through personalized professional service and competitive pricing, we have been successful in attracting new commercial lending customers. At the same time, we actively advertise our consumer loan products and continually seek to make our lending officers more accessible.

The Bank continually monitors its loan portfolio to identify areas of concern and to enable management to take corrective action when necessary. Local market presidents and lending officers meet periodically to review all past due loans, the status of large loans and certain other credit or economic related matters. Individual lending officers are responsible for collection of past due amounts and monitoring any changes in the financial status of the borrowers. Loans that are serviced by others, such as certain residential mortgage loans and consumer installment home improvement loans, are monitored by the Company's credit officers, although ultimate collection of past due amounts is the responsibility of the servicing agents.

#### **Investment Activities**

Our investment policy is designed to maximize income from funds not needed to meet loan demand in a manner consistent with appropriate liquidity and risk management objectives. Under this policy, our Company may invest in U.S. Treasury obligations, securities issued by U.S. government-sponsored agencies, state and municipal obligations, mortgage-backed securities, corporate obligations and satisfactorily-rated trust preferred obligations. Investments in our portfolio must satisfy certain quality criteria. Our Company's investments must be "investment-grade" as determined by a nationally recognized investment rating service. Investment securities where the Company has determined a certain level of credit risk are periodically reviewed to determine the financial condition of the issuer and to support the Company's decision to continue holding the security. Our Company may purchase non-rated municipal bonds only if the issuer of such bonds is located in the Company's general market area and such bonds are determined by the Company to have a credit risk no greater than the minimum ratings referred to above. Traditionally, the Company has purchased and held investment securities with very high levels of credit quality, favoring investments backed by direct or indirect guarantees of the U.S. government.

While our asset/liability management policy permits our Company to trade securities to improve the quality of yields or marketability or to realign the composition of the portfolio, the Bank historically has not done so to any significant extent.

Our Asset and Liability Committee (the "ALCO Committee") implements the investment policy and portfolio strategies and monitors the portfolio. Reports on all purchases, sales, net profits or losses and market appreciation or depreciation of the bond portfolio are reviewed by our board of directors (the "Board") each quarter. The written investment policy is reviewed annually by the Board and updated as needed.

The Company's securities are held in safekeeping accounts at approved correspondent banks

#### Deposits

The Company provides a full range of deposit accounts and services to both retail and commercial customers. These deposit accounts have a variety of interest rates and terms and consist of interest-bearing and noninterest-bearing accounts, including commercial and retail checking accounts, regular interest-bearing savings accounts, money market accounts, individual retirement accounts and certificates of deposit. Our Bank obtains most of its deposits from individuals and businesses in its market areas.

Brokered deposits are deposits obtained by utilizing an outside broker that is paid a fee. The Bank utilizes brokered deposits to accomplish several purposes, such as (i) acquiring a certain maturity and dollar amount without repricing the Bank's current customers which could increase or decrease the overall cost of deposits and (ii) acquiring certain maturities and dollar amounts to help manage interest rate risk.

#### **Other Funding Sources**

The Federal Home Loan Bank ("FHLB") allows the Company to obtain advances through its credit program. These advances are secured by securities owned by the Company and held in safekeeping by the FHLB, FHLB stock owned by the Company and certain qualifying loans secured by real estate, including residential mortgage loans, home equity lines of credit and commercial real estate loans. The Company maintains credit arrangements with various other financial institutions to purchase federal funds. The Company participates in the Federal Reserve discount window borrowings program.

On September 28, 2020, the Company completed the public offering and sale of \$110.0 million in aggregate principal amount of its 3.875% Fixed-To-Floating Rate Subordinated Notes due 2030. The subordinated notes were sold to the public at par. The subordinated notes will mature on October 1, 2030 and through September 30, 2025 will bear a fixed rate of interest of 3.875% per annum. Beginning October 1, 2025, the interest rate on the subordinated notes resets quarterly to a floating rate per annum equal to the then-current three-month SOFR plus 3.753%.

On December 6, 2019, the Company completed the public offering and sale of \$120.0 million in aggregate principal amount of its 4.25% Fixed-To-Floating Rate Subordinated Notes due 2029. The subordinated notes were sold to the public at par. The subordinated notes will mature on December 15, 2029 and through December 14, 2024 will bear a fixed rate of interest of 4.25% per annum. Beginning December 15, 2024, the interest rate on the subordinated notes resets quarterly to a floating rate per annum equal to the then-current three-month SOFR plus 2.94%. During 2023, the Company repurchased on the open market and subsequently redeemed \$12.0 million in aggregate principal of the 2029 subordinated notes.

On March 13, 2017, the Company completed the public offering and sale of \$75.0 million in aggregate principal amount of its 5.75% Fixed-To-Floating Rate Subordinated Notes due 2027. The subordinated notes were sold to the public at par. The subordinated notes will mature on March 15, 2027 and through March 14, 2022 bore a fixed rate of interest of 5.75% per annum. Beginning March 15, 2022, the interest rate on the subordinated notes resets quarterly to a floating rate per annum equal to the then-current three-month LIBOR plus 3.616%. The Company redeemed these notes in full on the March 15, 2023 interest payment date.

The Company has long-term subordinated deferrable interest debentures with a net book carrying value of \$130.3 million as of December 31, 2023. The majority of these trust preferred securities were assumed as liabilities in previous whole bank acquisitions.

The Company may also enter into repurchase agreements. These repurchase agreements are treated as short-term borrowings and are reflected on the Company's balance sheet as such.

#### MARKET AREAS AND COMPETITION

The banking industry in general, and in the southeastern United States specifically, is highly competitive and dramatic changes continue to occur throughout the industry. While our select market areas in Georgia, Alabama, Florida, North Carolina and South Carolina have experienced strong population growth in recent decades, intense market demands, national and local economic pressures, including a rising interest rate environment, and increased customer awareness of product and service differences among financial institutions have forced banks to diversify their services and become much more cost effective. Over the past few years, our Bank has faced strong competition in attracting deposits at profitable levels. Competition for deposits comes from other commercial banks, thrift institutions, savings banks, internet banks, credit unions, and brokerage

and investment banking firms. Interest rates, online banking capabilities, convenience of office locations and marketing are all significant factors in our Bank's competition for deposits.

Competition for loans comes from other commercial banks, thrift institutions, savings banks, insurance companies, consumer finance companies, credit unions, mortgage companies, leasing companies and other institutional and non-traditional lenders. In order to remain competitive, our Bank has varied interest rates and loan fees to some degree as well as increased the number and complexity of services provided. We have not varied or altered our underwriting standards in any material respect in response to competitor willingness to do so and in some markets have not been able to experience the growth in loans that we would have preferred. Competition is affected by the general availability of lendable funds, general and local economic conditions, current interest rate levels and other factors that are not readily predictable.

Competition among providers of financial products and services continues to increase with consumers having the opportunity to select from a growing variety of traditional and nontraditional alternatives, including FinTech firms. While technological innovation has been central to the development of the financial services industry and to our strategy, tech firms increasingly compete directly with banks for a variety of financial product offerings. Management expects that competition will become more intense in the future due to changes in state and federal laws and regulations and the entry of additional bank and nonbank competitors. Further, the industry continues to consolidate, which affects competition by eliminating some regional and local institutions, while strengthening the franchise of acquirers. See "Supervision and Regulation" under this Item.

#### HUMAN CAPITAL

At Ameris, we consider our teammates to be our greatest strength. At December 31, 2023, the Company employed 2,765 fulltime-equivalent employees, primarily located in our core markets of Georgia, Alabama, Florida, North Carolina and South Carolina.

We take pride in listening to our employees, welcoming unique perspectives, supporting personal and professional growth and developing natural strengths. For example, each year the Company administers an employee engagement survey to gather meaningful insights and data which is used as we continue to make improvements at Ameris and build upon our strong culture. The input obtained from these surveys helps the Board and executive officers to execute on initiatives such as the Ameris Foundation, leadership training and diversity and inclusion initiatives.

Effective and frequent communication is critical to supporting our growing culture and teammate needs and is carried out through regular e-newsletters, executive announcements, and bulletins which provide access to information regarding Company news, alerts and updates, as well as educational opportunities and programs.

#### Support and Benefits

Providing employees with meaningful, competitive and supportive benefits to care for their lives and families is a top priority for the Company. We're proud to offer a comprehensive benefits package that includes medical, dental, vision and life insurance, paid time-off, 401(k) profit-sharing plan participation and an employee stock purchase plan. The Company's 401(k) plan matches 50% of each employee's elective deferral amount, up to the first 8% of the contribution.

The Company's benefits programs also include access to a network of nearby providers with options for either in-person care or virtual visits at any time. Our behavioral health benefit offers support for such issues as alcohol and drug use recovery, medication management, coping with grief and loss, and depression, anxiety and stress management.

#### Personal and Professional Growth

At Ameris, our leaders develop action plans and provide mentorship to help employees reach their aspirations. Our teammates are encouraged to share their goals and dreams, and we take pride in offering professional growth opportunities through our robust learning and development initiatives.

Mentorship at all levels is encouraged throughout our organization, as it supports our culture of learning and commitment to our teammates, new ideas and leadership development. Mentor Ameris is the Bank's formal mentorship program, whereby annually, high potential colleagues are identified as mentees and paired with a selected mentor at the Bank. A total of 27 mentees were selected to participate in the program in 2023, of which 62% were female and 41% were minorities. The program is a nine-month commitment that is designed to encourage a lifelong mentee-mentor relationship.

Launched at the end of 2020, our Leadership Development Program is a self-paced, three-tiered program available to all employees, with coursework specific to leading self, leading others and leading leaders. We believe that effective and meaningful leadership development will further elevate the Company and support us in continuing to attract and retain top

talent. At the end of 2023, we had a total of 424 teammates who were enrolled in or completed the program, of which 73% were female and 38% were minorities.

The development of our employees' skills and knowledge is critical to the success of the Company. Our educational assistance program, which provides for reimbursement of certain education expenses up to \$5,250, encourages personal development through formal education such as a degree, licensing or certification, so that teammates can maintain and improve their skills or knowledge related to their current job or foreseeable-future position at Ameris. The importance of having career development discussions and guidance with employees is shared and reinforced during manager training sessions as well, as the Company recognizes these discussions are critical to establishing pathways for career growth.

#### **Diversity and Inclusion**

Diversity, equity and inclusion represent an integral part of our strategic vision at Ameris. The Company is committed to fostering an equitable work environment that seeks to ensure fair treatment, equality of opportunity, and fairness in access to information and resources for all employees. We believe this is only possible in an environment built on respect and equal dignity, and we believe inclusion builds a culture of belonging by actively inviting the contribution and participation of all people.

As part of that commitment, the Bank appointed its first Diversity and Inclusion Officer in 2020 and established a Diversity Task Force comprised of a diverse group of 29 teammates from across the Company. This group is dedicated to cultivating an environment that supports our strategy to engage, recruit, develop, retain and advance a diverse team of talent, inclusively and equitably. Leaders from this group have established employee resource groups which are meant to bring teammates together from across the Company and offer strong networking opportunities and a forum to listen and to discuss and sponsor programs, activities and empowering resources that foster diversity and inclusion education and awareness. Employee resource groups currently include women in banking, LGBTQIA+, veterans, BIPOC (Black, Indigenous and People of Color), multigenerational, caregivers and mindfulness-mental health.

As of December 31, 2023, females represent 65% of the Company's employee population, and minorities represent 32%. In addition, females represent 43% of the Company's senior management staff, consisting of Vice Presidents and above, and minorities represent 18%.

#### SUPERVISION AND REGULATION

#### General

We are extensively regulated, supervised and examined under federal and state law. Generally, these laws and regulations are intended to protect our Bank's depositors, the FDIC's Deposit Insurance Fund (the "DIF") and the broader banking system, and not our shareholders. These laws and regulations cover all aspects of our business, including lending and collection practices, treatment of our customers, safeguarding deposits, customer privacy and information security, capital structure, liquidity, dividends and other capital distributions, and transactions with affiliates. Such laws and regulations directly and indirectly affect key drivers of our profitability, including, for example, capital and liquidity, product offerings, risk management and costs of compliance. In addition, changes to these laws and regulations, including as a result of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") and regulations promulgated thereunder, have had, and may continue to have, a significant impact on our business, results of operations and financial condition. As a result, the extensive laws and regulations to which we are subject and with which we must comply significantly impact our earnings, results of operations, financial condition and competitive position.

Set forth below is a summary of certain provisions of key federal and state laws that affect the regulation of bank holding companies and banks. The discussion is qualified in its entirety by reference to applicable laws and regulations. Changes in such laws and regulations may have a material effect on our business and prospects.

#### **Supervision and Examination Authorities**

As a bank holding company and financial holding company, Ameris is subject to regulation, supervision and enforcement by the Board of Governors of the Federal Reserve System (the "Federal Reserve"). Our Bank has a Georgia state charter and is subject to regulation, supervision and enforcement by the Georgia Department of Banking and Finance (the "GDBF"). In addition, as a state non-member bank, the Bank is subject to regulation, supervision and enforcement by the FDIC as the Bank's primary federal regulator. The Federal Reserve, the FDIC and the GDBF regularly examine the operations of the Company and the Bank and are given the authority to approve or disapprove mergers, consolidations, the establishment of branches and

similar corporate actions. These agencies also have the power to prevent the continuance or development of unsafe or unsound banking practices or other violations of law.

In addition, the Consumer Financial Protection Bureau (the "CFPB") supervises the Bank with respect to consumer protection laws and regulations.

#### Federal Law Restrictions on the Company's Activities and Investments

As a registered bank holding company, we are subject to regulation under the Bank Holding Company Act (the "BHCA") and to the supervision, examination and reporting requirements of the Federal Reserve.

The BHCA and its implementing regulations prohibit bank holding companies from engaging in certain transactions without the prior approval of the Federal Reserve, including (i) acquiring direct or indirect control of more than 5% of the voting shares of any bank or bank holding company, (ii) acquiring all or substantially all of the assets of any bank and (iii) merging or consolidating with any other bank holding company. In determining whether to approve such a transaction, the Federal Reserve is required to consider a variety of factors, including the competitive impact of the transaction; the financial condition, managerial resources and future prospects of the bank holding companies and banks involved; the convenience and needs of the effectiveness of the parties in combating money laundering activities. The Bank Merger Act imposes similar review and approval requirements in connection with acquisitions and mergers involving banks. Additionally, under the Change in Bank Control Act and the BHCA, a person or company that acquires control of a bank holding company or bank must obtain the non-objection or approval of the Federal Reserve in advance of the acquisition. For a publicly-traded bank holding company such as Ameris, control for purposes of the Change in Bank Control Act is presumed to exist if the acquirer will have 10% or more of any class of the company's voting securities.

The BHCA generally prohibits a bank holding company and its subsidiaries from engaging in, or acquiring control of a company engaged in, activities other than managing or controlling banks, activities that the Federal Reserve has determined to be closely related to banking and certain other permissible nonbanking activities. However, a bank holding company that is qualified and has elected to be a financial holding company may engage in, or acquire control of a company engaged in, an expanded set of financial activities. Effective August 24, 2000, Ameris has elected to be a financial holding company. As such, we may engage in activities that are financial in nature or incidental or complementary to financial activities, including insurance underwriting, securities underwriting and dealing, and making merchant banking investments in commercial and financial companies, provided that we and the Bank coased to be "well capitalized" or "well managed" under applicable regulatory standards, or if the Bank received a rating of less than Satisfactory under the Community Reinvestment Act, our ability to conduct these broader financial activities would be limited.

A provision of the BHCA known as the Volcker Rule limits our and the Bank's ability to engage in proprietary trading (*i.e.*, engaging as principal in any purchase or sale of one or more financial instruments) or to acquire or retain as principal any ownership interest in or sponsor a covered fund, including private equity and hedge funds.

#### Source of Strength

As a bank holding company, we are expected to act as a source of financial strength for the Bank and to commit resources to support the Bank. This support may be required at times when we might not be inclined to provide it. In addition, any capital loans made by us to the Bank will be repaid only after the Bank's deposits and various other obligations are repaid in full.

#### **Payment of Dividends and Other Restrictions**

Ameris is a legal entity separate and distinct from its subsidiaries. The principal source of our cash revenues is dividends from the Bank. Federal and state law limit the Bank's ability to pay dividends to Ameris.

Under Georgia law, the prior approval of the GDBF is required before any cash dividends may be paid by a state bank if: (i) total classified assets at the most recent examination of such bank exceed 80% of the bank's Tier 1 capital (plus allowance for loan losses); (ii) the aggregate amount of dividends declared or anticipated to be declared by the bank in the calendar year exceeds 50% of its net profits for the previous calendar year; or (iii) the ratio of the bank's Tier 1 capital to adjusted total assets is less than 6%. As of December 31, 2023, there was approximately \$149.3 million of retained earnings of our Bank available for payment of cash dividends under applicable regulations without obtaining regulatory approval.

Under federal law, the ability of an insured depository institution such as the Bank to pay dividends or other distributions is restricted or prohibited if (i) the institution would fail to satisfy the regulatory capital conservation buffer requirement following the distribution, (ii) the distribution would cause the institution to become undercapitalized or (iii) the institution is in default of its payment of deposit insurance assessments to the FDIC. In addition, the FDIC has the authority to prohibit the Bank from engaging in an unsafe or unsound banking practice. The payment of dividends could, depending upon the financial condition of the Bank, be deemed to constitute an unsafe or unsound practice in conducting the Bank's business.

As a bank holding company, dividends paid by Ameris to its shareholders are subject to federal law limitations. The Federal Reserve has adopted the policy that a bank holding company should pay cash dividends only to the extent that the company's net income for the past year is sufficient to cover the cash dividends and that the company's rate of earning retention is consistent with the company's capital needs, asset quality and overall financial condition. In addition, a bank holding company is required to consult with or notify the Federal Reserve prior to purchasing or redeeming its outstanding equity securities in certain circumstances, including if the gross consideration for the purchase or redemption, when aggregated with the net consideration paid by the company for all such purchases or redemptions during the preceding 12 months, is equal to 10% or more of the company's consolidated net worth. A bank holding company that is well-capitalized, well-managed and not the subject of any unresolved supervisory issues is exempt from this notice requirement.

#### **Capital Adequacy**

Bank holding companies and banks are required to maintain minimum regulatory capital ratios imposed under both federal and state law. The Federal Reserve and the FDIC, the primary regulators of Ameris and the Bank, respectively, have adopted substantially similar regulatory capital frameworks, which use both risk-based and leverage-based measures of capital adequacy. Under these frameworks, Ameris and the Bank must each maintain a common equity Tier 1 capital to total risk-weighted assets ratio of at least 4.5%, a Tier 1 capital to total risk-weighted assets ratio of at least 6%, a total capital to total risk-weighted assets ratio of at least 8% and a leverage ratio of Tier 1 capital to average total consolidated assets of at least 4%. Ameris and the Bank are also required to maintain a capital conservation buffer of common equity Tier 1 capital of at least 2.5% of risk-weighted assets in addition to the minimum risk-based capital ratios in order to avoid certain restrictions on capital distributions and discretionary bonus payments.

Under the capital rules, common equity Tier 1 capital generally includes certain common stock instruments (plus any related surplus), retained earnings and certain minority interests in consolidated subsidiaries (subject to certain limitations). Additional Tier 1 capital generally includes noncumulative perpetual preferred stock (plus any related surplus) and certain minority interests in consolidated subsidiaries (subject to certain limitations). Tier 2 capital generally includes certain subordinated debt (plus related surplus), certain minority interests in consolidated subsidiaries (subject to certain limitations) and a portion of the allowance for credit losses ("ACL"). Common equity tier 1 capital, additional Tier 1 capital and Tier 2 capital are each subject to various regulatory deductions and adjustments. In general, the risk-based capital standards are designed to make regulatory capital requirements sensitive to differences in risk profile by risk weighting assets and off-balance-sheet exposures based on risk categories.

Failure to meet these capital requirements could subject Ameris and the Bank to a variety of enforcement actions, including the issuance of a capital directive, the termination of deposit insurance by the FDIC and certain other restrictions on our business. In addition, under the FDIC's "prompt corrective action" framework, the FDIC may impose various restrictions, including limitations on growth and the payment of dividends, if the Bank becomes undercapitalized. Under this framework, the Bank is considered to be "well capitalized" if it has a common equity Tier 1 risk-based capital ratio of 6.5% or greater, a Tier 1 risk-based capital ratio of 8% or greater, a total risk-based capital ratio of 10% or greater and a leverage ratio of 5% or greater, and is not subject to any order or written directive by the appropriate regulatory authority to meet and maintain a specific capital level for any capital measure.

The Federal Deposit Insurance Act prohibits an insured bank from accepting brokered deposits or offering interest rates on any deposits significantly higher than the prevailing rate in the bank's normal market area or nationally (depending upon where the deposits are solicited) unless it is "well-capitalized," or is "adequately capitalized" and has received a waiver from the FDIC. A bank that is "adequately capitalized" and that accepts brokered deposits under a waiver from the FDIC may not pay an interest rate on any deposit in excess of 75 basis points over certain prevailing market rates. There are no such restrictions on a bank that is "well-capitalized."

At December 31, 2023, the Company exceeded its minimum capital requirements, inclusive of the capital conservation buffer, on a consolidated basis with common equity Tier 1 capital, Tier 1 capital and total capital equal to 11.23%, 11.23% and 14.45% of its total risk-weighted assets, respectively, and a Tier 1 leverage ratio of 9.93%. At December 31, 2023, the Bank exceeded its minimum capital requirements, inclusive of the capital conservation buffer, with common equity Tier 1 capital

and total capital equal to 12.09%, 12.09% and 13.69% of its total risk-weighted assets, respectively, and a Tier 1 leverage ratio of 10.69%, and was "well-capitalized" for prompt corrective action purposes based on the ratios and guidelines described above.

Under a December 2018 final rule, banking organizations may elect to phase in the regulatory capital effects of the current expected credit losses ("CECL") model, the new accounting standard for credit losses, over three years. In March 2020, the joint federal bank regulatory agencies issued an interim final rule effective March 31, 2020 that allows banking organizations that implemented CECL in 2020 to elect to mitigate the effects of the CECL accounting standard on their regulatory capital for two years. This two-year delay is in addition to the three-year transition period that the agencies had already made available in December 2018. Ameris and the Bank elected to defer the regulatory capital effects of CECL in accordance with the interim final rule. As a result, the effects of CECL on Ameris's and the Bank's regulatory capital were delayed through 2021 and now will be phased-in over a three-year period from January 1, 2022 through December 31, 2024. Under the interim final rule, the amount of adjustments to regulatory capital deferred until the phase-in period includes both the initial impact of a banking organization's adoption of CECL at January 1, 2020 and 25% of subsequent changes in its allowance for credit losses during each quarter of the two-year period ended December 31, 2021.

#### Transactions with Affiliates and Insiders, Tying Arrangements and Lending Limits

The Bank is subject to certain restrictions in its dealings with Ameris and its affiliates. Transactions between banks and any affiliate are governed by Sections 23A and 23B of the Federal Reserve Act. An affiliate of a bank typically is any company or entity that controls or is under common control with the bank, including the bank's parent holding company and non-bank subsidiaries of that holding company. Some but not all subsidiaries of a bank may be exempt from the definition of an affiliate. Generally, Sections 23A and 23B (i) limit the extent to which the bank or its subsidiaries may engage in "covered transactions" with any one affiliate to an amount equal to 10% of the bank's capital stock and surplus, and limit the aggregate of all such transactions with all affiliates to an amount equal to 20% of such capital stock and surplus, and (ii) require that all such transactions be on terms substantially the same, or at least as favorable to the bank or subsidiary, as those that would be provided to a non-affiliate. The term "covered transaction" includes the making of a loan to an affiliate, the purchase of assets from an affiliate, the issuance of a guarantee on behalf of an affiliate and several other types of transactions. Extensions of credit to an affiliate usually must be over-collateralized.

Under section 22 of the Federal Reserve Act, as implemented by the Federal Reserve's Regulation O, restrictions also apply to extensions of credit by a bank to its executive officers, directors, principal shareholders, and their related interests, and to similar individuals at the holding company or affiliates. In general, such extensions of credit (i) may not exceed certain dollar limitations, (ii) must be made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with third parties and (iii) must not involve more than the normal risk of repayment or present other unfavorable features. Certain extensions of credit to these insiders also require the approval of the bank's board of directors. Additionally, the Federal Deposit Insurance Act and Georgia law limit asset sales and purchases between a bank and its insiders.

Under anti-tying rules of federal law, a bank may not extend credit, lease, sell property or furnish any service or fix or vary the consideration for them on the condition that (i) the customer obtain or provide some additional credit, property or service from or to the bank or its holding company or their subsidiaries (other than those related to and usually provided in connection with a loan, discount, deposit or trust service) or (ii) the customer not obtain some other credit, property or service from a competitor, except to the extent reasonable conditions are imposed to assure the soundness of the credit extended. The federal banking agencies have, however, allowed banks to offer combined-balance products and otherwise to offer more favorable terms if a customer obtains two or more traditional bank products. The law authorizes the Federal Reserve to grant additional exceptions by regulation or order.

Under Georgia law, a state bank is generally prohibited from making loans, having obligations or having credit exposure as a counterparty in a derivative transaction to any one borrower in an amount exceeding 15% of the bank's statutory capital base, or 25% of the bank's statutory capital base if the entire amount is secured by good collateral or other ample security (as defined by law).

#### Reserves

Pursuant to regulations of the Federal Reserve, an insured depository institution must maintain reserves against its transaction accounts. Because required reserves generally must be maintained in the form of vault cash, with a pass-through correspondent bank, or in the institution's account at a Federal Reserve Bank, the effect of the reserve requirement may be to reduce the amount of an institution's assets available for lending or investment. During 2020, in response to the COVID-19 pandemic, the

Federal Reserve reduced all reserve requirement ratios to zero. The Federal Reserve indicated that it may adjust reserve requirement ratios in the future if conditions warrant.

#### **FDIC Insurance Assessments**

The Bank's deposits are insured to the maximum extent permitted by the DIF. The Bank is required to pay quarterly premiums, known as assessments, for this deposit insurance coverage. The FDIC uses a risk-based assessment system that imposes insurance premiums as determined by multiplying an insured bank's assessment base by its assessment rate. A bank's deposit insurance assessment base is generally equal to its total assets minus its average tangible equity during the assessment period. The Bank's regular assessments are determined within a range of base assessment rates based in part on the Bank's CAMELS composite rating, taking into account other factors and adjustments. The CAMELS rating system is a supervisory rating system developed to classify a bank's overall condition by taking into account capital adequacy, assets, management capability, earnings, liquidity and sensitivity to market and interest rate risk. The methodology that the FDIC uses to calculate assessment amounts is also based on the FDIC's designated reserve ratio, which is currently 2%. Under the current methodology, the Bank's assessment rates are based on an initial base assessment rate of 5 to 32 cents per \$100 of insured deposits, subject to certain adjustments, and may range from 2.5 to 42 cents after applying adjustments. These rates will remain in effect until the designated reserve ratio meets or exceeds 2%, absent further FDIC action.

The FDIC may terminate the deposit insurance of any insured depository institution, including the Bank, if the FDIC determines after a hearing that the institution has engaged or is engaging in unsafe or unsound banking practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation or order or any condition imposed by an agreement with the FDIC. The FDIC also may suspend deposit insurance temporarily during the hearing process for the permanent termination of insurance if the institution has no tangible capital. Management is not aware of any existing circumstances that would result in termination of the Bank's deposit insurance.

On November 16, 2023, the FDIC approved a final rule to implement a special assessment to recover the loss to the DIF resulting from the closures of Silicon Valley Bank and Signature Bank. The special assessment was determined based on an annual rate of 13.4 basis points applied to an institution's estimated uninsured deposits in excess of \$5 billion over an anticipated eight quarterly assessment periods. The FDIC retains the ability to cease collection early or impose an extended special assessment collection period after the initial eight-quarter collection period to collect the difference between losses and the amounts collected, and impose a one-time final shortfall special assessment after both receiverships terminate. The Company recognized an expense of \$11.6 million in the fourth quarter of 2023 related to the special assessment. On February 23, 2024, the FDIC provided an updated estimated loss to the DIF resulting from the receiverships of approximately \$20.4 billion from the previous estimate of \$16.3 billion. Loss estimates will be periodically updated based on losses incurred and recoveries received. The amount of any additional assessment to the Company is unknown and will be recognized, if applicable, when it becomes reasonably estimable.

#### Federal Home Loan Bank System

Our Company has a correspondent relationship with the FHLB of Atlanta, which is one of 12 regional FHLBs that administer the home financing credit function of banking institutions. Each FHLB is funded primarily from proceeds derived from the sale of consolidated obligations of the FHLB system and makes advances to members in accordance with policies and procedures established by the Board of Directors of the FHLB and subject to the oversight of the Federal Housing Finance Agency. All advances from an FHLB are required to be fully secured by sufficient collateral as determined by the FHLB.

The FHLB of Atlanta offers certain services to our Company, such as processing checks and other items, buying and selling federal funds, handling money transfers and exchanges, shipping coin and currency, providing security and safekeeping of funds or other valuable items, and furnishing limited management information and advice. As compensation for these services, our Company maintains certain balances with the FHLB of Atlanta in interest-bearing accounts.

#### **Real Estate Lending Evaluations**

The federal regulators have adopted uniform standards for evaluations of loans secured by real estate or made to finance improvements to real estate. Banks are required to establish and maintain written internal real estate lending policies consistent with safe and sound banking practices, and appropriate to the size of the institution and the nature and scope of its operations. The regulations establish loan-to-value ratio limitations on real estate loans. Our Company's loan policies establish limits on loan-to-value ratios that are equal to or less than those established in such regulations.

#### **Commercial Real Estate Concentrations**

Under guidance issued by the federal banking regulators, a financial institution will be considered to have a significant commercial real estate ("CRE") concentration risk, and will be subject to enhanced supervisory expectations to manage that risk, if (i) total reported loans for construction, land development and other land ("C&D") represent 100% or more of the institution's tier 1 capital plus the allowance for credit losses attributable to loans and leases or (ii) total CRE loans represent 300% or more of the institution's tier 1 capital plus the allowance for credit losses attributable to loans and leases and the outstanding balance of the institution's CRE loan portfolio has increased by 50% or more during the prior 36 months.

As of December 31, 2023, our C&D concentration as a percentage of capital totaled 74.0% and our CRE concentration, net of owner-occupied loans, as a percentage of capital totaled 281.9%.

#### Branching

The Bank has branch offices in Alabama, Florida, Georgia, North Carolina and South Carolina. Current federal law authorizes interstate acquisitions of banks and bank holding companies without geographic limitation, so long as the acquirer satisfies certain conditions, including that it is "well capitalized" and "well managed." Furthermore, a "well capitalized" and "well managed" bank with its main office in one state is generally authorized to merge with a bank with its main office in another state, subject to certain deposit-percentage limitations, aging requirements and other restrictions. After a bank has established branches in a state through an interstate merger transaction, the bank may establish and acquire additional branches at any location in the state where a bank headquartered in that state could have established or acquired branches under applicable federal or state law.

#### **Community Reinvestment Act**

The Community Reinvestment Act (the "CRA") requires federal bank regulatory agencies to encourage financial institutions to meet the credit needs of low- and moderate-income borrowers in their local communities. The agencies periodically examine the CRA performance of each of the institutions for which they are the primary federal regulator and assign one of four ratings: Outstanding; Satisfactory; Needs to Improve; or Substantial Noncompliance. In order for an insured depository institution and its parent holding company to take advantage of certain regulatory benefits, such as expedited processing of applications and the ability of the holding company to engage in new financial activities, the insured depository institution must maintain a rating of Outstanding or Satisfactory. An institution's size and business strategy determines the type of examination that it will receive. The FDIC evaluates the Bank as a large, retail-oriented institution and applies performance-based lending, investment and service tests. In its most recent CRA evaluation, as of October 31, 2022, the Bank was rated Satisfactory under the CRA.

In October 2023, the federal regulatory agencies issued a joint final rule to modernize the CRA regulatory framework. The final rule is intended, among other things, to adapt to changes in the banking industry, including the expanded role of mobile and online banking, and to tailor performance standards to account for differences in bank size and business models. The final rule introduces new tests under which the performance of banks with over \$2 billion in assets will be assessed. The new rule also includes data collection and reporting requirements, some of which are applicable only to banks with over \$10 billion in assets, such as the Bank. Most provisions of the final rule will become effective on January 1, 2026, and the data reporting requirements will become effective on January 1, 2027.

#### **Debit Interchange Fee Limitations**

Under the Durbin Amendment to the Dodd-Frank Act and the Federal Reserve's implementing regulations, the debit card interchange fee that the Bank charges merchants must be reasonable and proportional to the cost of clearing the transaction. The maximum permissible interchange fee is capped at the sum of \$0.21 plus five basis points of the transaction value for many types of debit interchange transactions. The Bank may also recover \$0.01 per transaction for fraud prevention purposes if it complies with certain fraud-related requirements. The Federal Reserve also has established rules governing routing and exclusivity that require debit card issuers to offer two unaffiliated networks for routing transactions on each debit or prepaid product.

In October 2023, the Federal Reserve issued a proposal under which the maximum permissible interchange fee for an electronic debit transaction would be the sum of 14.4 cents per transaction and 4 basis points multiplied by the value of the transaction. In addition, the fraud-prevention adjustment would increase from a maximum of 1 cent to 1.3 cents. The proposal would adopt an approach for future adjustments to the interchange fee cap, which would occur every other year based on issuer cost data gathered by the Federal Reserve from large debit card issuers.

#### Anti-Money Laundering and Sanctions Compliance

The Bank Secrecy Act, the USA PATRIOT Act of 2001 and other federal laws and regulations require financial institutions, among other things, to institute and maintain an effective anti-money laundering ("AML") program. Under these laws and regulations, the Bank is required to take steps to prevent the use of the Bank to facilitate the flow of illegal or illicit money, to report large currency transactions and to file suspicious activity reports. In addition, the Bank is required to develop and implement a comprehensive AML compliance program, as well as have in place appropriate "know your customer" policies and procedures.

The federal Financial Crimes Enforcement Network of the Department of the Treasury, in addition to other bank regulatory agencies, is authorized to impose significant civil money penalties for violations of these requirements and has recently engaged in coordinated enforcement efforts with state and federal banking regulators, in addition to the U.S. Department of Justice, the CFPB, the Drug Enforcement Administration and the Internal Revenue Service. Violations of AML requirements can also lead to criminal penalties. In addition, the federal banking agencies are required to consider the effectiveness of a financial institution's AML activities when reviewing proposed bank mergers and bank holding company acquisitions.

The Office of Foreign Assets Control ("OFAC") is responsible for administering economic sanctions that affect transactions with designated foreign countries, foreign nationals and others, as defined by various Executive Orders and in various pieces of legislation. OFAC publishes lists of persons, organizations and countries suspected of aiding, harboring or engaging in terrorist acts. If we or the Bank find a name on any transaction, account or wire transfer that is on an OFAC list, we or the Bank must freeze or block such account or transaction, file a suspicious activity report and notify the appropriate authorities. Failure to comply with these sanctions could have serious legal and reputational consequences.

We and the Bank maintain policies, procedures and other internal controls designed to comply with these AML requirements and sanctions programs.

#### **Consumer Protection Laws**

The Bank is subject to a number of federal and state laws designed to protect customers and promote lending to various sectors of the economy and population. These consumer protection laws apply to a broad range of our activities and to various aspects of our business, and include laws relating to interest rates, fair lending, disclosures of credit terms and estimated transaction costs to consumer borrowers, debt collection practices, the use of and the provision of information to consumer reporting agencies, and the prohibition of unfair, deceptive or abusive acts or practices in connection with the offer, sale or provision of consumer financial products and services. These laws include the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Lending Act, the Home Mortgage Disclosure Act, the Real Estate Settlement Procedures Act and the Fair Debt Collection Practices Act, as well as their state law counterparts. At the federal level, most consumer financial protection laws are administered by the CFPB, which supervises the Bank. Among other things, the CFPB has promulgated many mortgage-related rules, including rules related to the ability to repay and qualified mortgage Disclosure Act requirements and appraisal and escrow standards for higher priced mortgages. The mortgage-related final rules issued by the CFPB have materially restructured the origination, servicing and securitization of residential mortgages in the United States, and have imposed significant compliance obligations and costs on mortgage lenders, including the Bank.

Violations of applicable consumer protection laws can result in significant potential liability, including actual damages, restitution and injunctive relief, from litigation brought by customers, state attorneys general and other plaintiffs, as well as enforcement actions by banking regulators and reputational harm.

#### **Financial Privacy and Cybersecurity**

Under the Gramm-Leach-Bliley Act, a financial institution must provide to its customers, at the inception of the customer relationship and annually thereafter, the institution's policies and procedures regarding the handling of customers' nonpublic personal financial information. The Gramm-Leach-Bliley Act also provides that, with certain limited exceptions, an institution may not provide such personal information to unaffiliated third parties unless the institution discloses to the customer that such information may be so provided and the customer is given the opportunity to opt out of such disclosure. Federal law makes it a criminal offense, except in limited circumstances, to obtain or attempt to obtain customer information of a financial nature by fraudulent or deceptive means.

The federal banking agencies pay close attention to the cybersecurity practices of banks, and the agencies include review of an institution's information technology and its ability to thwart cyberattacks in their examinations. An institution's failure to have adequate cybersecurity safeguards in place can result in supervisory criticism, monetary penalties and reputational harm.

In November 2021, the FDIC, the Federal Reserve and the Office of the Comptroller of the Currency issued a joint final rule to establish computer-security incident notification requirements for banking organizations and their bank service providers. Under this rule, a bank must report certain computer-security incidents to its primary federal regulatory as soon as possible and no later than 36 hours after the bank determines that an incident requiring notification has occurred. In addition, bank service providers must notify any affected banking organization customer as soon as possible when the bank service provider determines that it has experienced a computer-security incident that has materially disrupted or degraded, or is reasonably likely to materially disrupt or degrade, services provided to such banking organization for a period of four or more hours.

In July 2023, the SEC issued a final rule that requires disclosure of material cybersecurity incidents, as well as cybersecurity risk management, strategy and governance. Under this rule, banking organizations that are SEC registrants must generally disclose information about a material cybersecurity incident within four business days of determining it is material, with periodic updates as to the status of the incident in subsequent filings as necessary.

State regulators have also been increasingly active in implementing privacy and cybersecurity standards and regulations. Recently, several states adopted regulations requiring certain financial institutions to implement cybersecurity programs, while others recently implemented or modified their data breach notification, information security and data privacy requirements. We expect this trend of state-level activity in these areas to continue, and we routinely monitor developments in the states in which our customers are located.

#### **Climate-Related and Other ESG Developments**

In recent years, federal, state and international lawmakers and regulators have increased their focus on financial institutions' and other companies' risk oversight, disclosures and practices in connection with climate change and other environmental, social and governance ("ESG") matters. In March 2022, the SEC issued a proposed rule on the enhancement and standardization of climate-related disclosures for investors. The proposed rule would require public issuers, including us, to significantly expand the scope of climate-related disclosures in their SEC filings. The SEC has also announced plans to propose rules to require enhanced disclosure regarding human capital management.

#### ITEM 1A. RISK FACTORS

An investment in our Common Stock is subject to risks inherent in our business. The material risks and uncertainties that management believes affect Ameris are described below. Before making an investment decision, you should carefully consider the risks and uncertainties described below, together with all of the other information included or incorporated by reference in this Annual Report. The risks and uncertainties described below are not the only ones facing the Company. Additional risks and uncertainties that management is not aware of or focused on or that management currently deems immaterial may also impair the Company's business operations. This Annual Report is qualified in its entirety by these risk factors.

If any of the following risks or uncertainties actually occurs, the Company's financial condition and results of operations could be materially and adversely affected. If this were to happen, the value of the Common Stock could decline significantly, and you could lose all or part of your investment.

#### **RISKS RELATED TO OUR COMPANY AND INDUSTRY**

#### Our revenues are highly correlated to market interest rates.

Our assets and liabilities are primarily monetary in nature, and as a result, we are subject to significant risks tied to changes in interest rates. Our ability to operate profitably is largely dependent upon net interest income. In 2023, net interest income made up 77.5% of our revenue. Unexpected movement in interest rates, that may or may not change the slope of the current yield curve, could cause our net interest margins to decrease, subsequently decreasing net interest income. In addition, such changes could materially adversely affect the valuation of our assets and liabilities.

At present our one-year interest rate sensitivity position is asset sensitive, such that a gradual increase in interest rates during the next twelve months should have a positive impact on net interest income during that period. However, as with most financial institutions, our results of operations are affected by changes in interest rates and our ability to manage this risk. The difference between interest rates charged on interest-earning assets and interest rates paid on interest-bearing liabilities may be affected by

changes in market interest rates, changes in relationships between interest rate indices, and changes in the relationships between long-term and short-term market interest rates. In addition, the mix of assets and liabilities could change as varying levels of market interest rates might present our customer base with more attractive options.

## Certain changes in interest rates, inflation, deflation or the financial markets could affect demand for our products and our ability to deliver products efficiently.

Loan originations, and potentially loan revenues, could be materially adversely impacted by sharply rising interest rates. Conversely, sharply falling rates could increase prepayments within our securities portfolio lowering interest earnings from those investments. Rising inflation could cause our operating costs related to salaries and benefits, technology and supplies to increase at a faster pace than our revenues. Recently, inflation has been at a higher level than experienced in many decades, which has increased costs and impacted operations for the Company and many of its customers.

The fair market value of our securities portfolio and the investment income from these securities also fluctuate depending on general economic and market conditions. In addition, actual net investment income and/or cash flows from investments that carry prepayment risk, such as mortgage-backed and other asset-backed securities, may differ from those anticipated at the time of investment as a result of interest rate fluctuations. Our capital position could be adversely impacted by declines in the fair market value of our securities portfolio.

## Our concentration of real estate loans subjects the Company to risks that could materially adversely affect our results of operations and financial condition.

The majority of our loan portfolio is secured by real estate, including commercial and industrial, construction and commercial real estate mortgage loans. These types of loans are generally viewed as having more risk of default and are typically larger than residential real estate loans or consumer loans. Because our loan portfolio contains a significant number of commercial and industrial, construction and commercial real estate loans with relatively large balances, the deterioration of one or a few of these loans could cause a significant increase in non-performing loans. Declines in real estate values could cause the revenue stream from those loans to come under stress and require additional provision to the allowance for loan losses. In addition, our ability to dispose of foreclosed real estate and resolve credit quality issues is dependent upon real estate activity and real estate prices, both of which can be highly unpredictable. Increases in non-performing loans have resulted in a net loss of earnings from particular loans, an increase in credit loss expense and an increase in loan charge-offs, and these and future instances could have a material adverse effect on our business, financial condition and results of operations.

#### Our allowance for credit losses may be insufficient.

We maintain allowances for credit losses on loans, securities and off-balance sheet credit exposures. In the case of loans and securities, allowances for credit losses are contra-asset valuation accounts that are deducted from the amortized cost basis of these assets to present the net amount expected to be collected. In the case of off-balance-sheet credit exposures, the allowance for credit losses is a liability account reported as a component of accrued interest payable and other liabilities in our consolidated balance sheets. The amount of each allowance account represents management's best estimate of current expected credit losses on these financial instruments considering available information, from internal and external sources, relevant to assessing exposure to credit loss over the contractual term of the instrument. Relevant available information includes historical credit loss experience, current conditions and reasonable and supportable forecasts. As a result, the determination of the appropriate level of allowance for credit losses inherently involves a high degree of subjectivity and requires us to make significant estimates related to current and expected future credit risks and trends, all of which may undergo material changes. Deterioration in economic conditions, including the possibility of a recession, affecting borrowers and securities issuers; inflation; rising interest rates; new information regarding existing loans, credit commitments and securities holdings; natural disasters and risks related to climate change; and identification of additional problem loans, ratings down-grades and other factors, both within and outside of our control, may require an increase in the allowances for credit losses on loans, securities and off-balance sheet credit exposures. In addition, bank regulatory agencies periodically review our allowance for credit losses and may require an increase in credit loss expense or the recognition of further loan charge-offs, based on judgments different than those of management. Furthermore, if any charge-offs related to loans, securities or off-balance sheet credit exposures in future periods exceed our allowances for credit losses on loans, securities or off-balance sheet credit exposures, we will need to recognize additional credit loss expense to increase the applicable allowance. Any increase in the allowance for credit losses on loans, securities and/or off-balance sheet credit exposures will result in a decrease in net income and, possibly, capital, and may have a material adverse effect on our business, financial condition and results of operations.

#### We are subject to risk arising from conditions in the commercial real estate market.

As of December 31, 2023, commercial real estate mortgage loans comprised approximately 39.8% of our loan portfolio. Commercial real estate mortgage loans generally involve a greater degree of credit risk than residential real estate mortgage

loans because they typically have larger balances and are more affected by adverse conditions in the economy. Because payments on loans secured by commercial real estate often depend upon the successful operation and management of the properties and the businesses which operate from within them, repayment of such loans may be affected by factors outside the borrower's control, such as adverse conditions in the real estate market or the economy or changes in government regulations. In recent years, commercial real estate markets have been particularly impacted by the economic disruption resulting from the COVID-19 pandemic, which has also been a catalyst for the evolution of various remote work options that could impact the long-term performance of some types of office properties within our commercial real estate portfolio. Accordingly, the federal banking regulatory agencies have expressed concerns about weaknesses in the current commercial real estate market. Failures in our risk management policies, procedures and controls could adversely affect our ability to manage this portfolio going forward and could result in an increased rate of delinquencies in, and increased losses from, this portfolio, which, accordingly, could have a material adverse effect on our business, financial condition and results of operations.

#### We are subject to liquidity risk.

We require liquidity to meet our deposit and debt obligations as they come due. Our access to funding sources in amounts adequate to finance our activities or on terms that are acceptable to us could be impaired by factors that affect us specifically or the financial services industry or economy generally. Factors that could reduce our access to liquidity sources include a downturn in the economy in the southeastern United States, difficult credit markets or adverse regulatory actions against us. Our access to deposits may also be affected by the liquidity needs of our depositors. A substantial majority of our liabilities are demand, savings, interest checking and money market deposits, which are payable on demand or upon several days' notice, while by comparison, a substantial portion of our assets are loans, which cannot be called or sold in the same timeframe. We may not be able to replace maturing deposits and advances as necessary in the future, especially if a large number of our depositors sought to withdraw their accounts, regardless of the reason. Our access to deposits may be negatively impacted by, among other factors, periods of low interest rates or higher interest rates which could promote increased competition for deposits, including from new financial technology competitors, or provide customers with alternative investment options. Additionally, negative news about us or the banking industry in general could negatively impact market and/or customer perceptions of the Company, which could lead to a loss of depositor confidence and an increase in deposit withdrawals, particularly among those with uninsured deposits. Furthermore, as we and other regional banking organizations experienced in 2023, the failure of other financial institutions may cause deposit outflows as customers spread deposits among several different banks so as to maximize their amount of FDIC insurance, move deposits to banks deemed "too big to fail" or remove deposits from the banking system entirely. As of December 31, 2023, approximately 43.7% of our deposits were uninsured, and we rely on these deposits for liquidity. A failure to maintain adequate liquidity could have a material adverse effect on our business, financial condition and results of operations.

#### Unrealized losses in our securities portfolio could affect liquidity.

As market interest rates have increased, we have experienced unrealized losses on our available for sale securities portfolio. Unrealized losses related to available for sale securities are reflected in accumulated other comprehensive income in our consolidated balance sheets and reduce the level of our book capital and tangible common equity. However, such unrealized losses do not affect our regulatory capital ratios. We actively monitor our available for securities portfolio and do not currently anticipate the need to realize material losses from the sale of securities for liquidity purposes. Furthermore, we believe it is unlikely that we would be required to sell any such securities before recovery of their amortized cost bases, which may be at maturity. Nonetheless, our access to liquidity sources could be affected by unrealized losses if securities must be sold at a loss; tangible capital ratios continue to decline from an increase in unrealized losses or realized credit losses; the FHLB or other funding sources reduce capacity; or bank regulators impose restrictions on us that impact the level of interest rates we may pay on deposits or our ability to access brokered deposits. Additionally, significant unrealized losses could negatively impact market and/or customer perceptions of the Company, which could lead to a loss of depositor confidence and an increase in deposit withdrawals, particularly among those with uninsured deposits.

#### Cyberattacks or other security breaches could have a material adverse effect on our business.

In the normal course of business, we collect, process and retain sensitive and confidential information regarding our customers. We also have arrangements in place with other third parties through which we share and receive information about their customers who are or may become our customers. Although we devote significant resources and management focus to ensuring the integrity of our systems through information security and business continuity programs, our facilities and systems, and those of third-party service providers, are vulnerable to external or internal security breaches, acts of vandalism, computer viruses, misplaced or lost data, programming or human errors or other similar events. Additionally, information security may be adversely affected by the current or anticipated impact of military conflict, including the current wars in Ukraine and Israel, acts of terrorism or other geopolitical events.

Information security risks for financial institutions like us continue to increase in part because of new technologies, the use of the Internet and telecommunications technologies (including mobile devices) to conduct financial and other business transactions and the increased sophistication and activities of organized crime, perpetrators of fraud, hackers, terrorists and others. In addition to cyberattacks or other security breaches involving the theft of sensitive and confidential information, hackers continue to engage in attacks against financial institutions. These attacks include denial of service attacks designed to disrupt external customer facing services and ransomware attacks designed to deny organizations access to key internal resources or systems. We are not able to anticipate or implement effective preventive measures against all security breaches of these types, especially because the techniques used change frequently and because attacks can originate from a wide variety of sources. We employ detection and response mechanisms designed to contain and mitigate security incidents, but early detection may be thwarted by sophisticated attacks and malware designed to avoid detection.

We rely heavily on communications and information systems to conduct our business. Accordingly, we also face risks related to cyberattacks and other security breaches in connection with our own and third-party systems, processes and data, including credit and debit card transactions that typically involve the transmission of sensitive information regarding our customers through various third parties, including merchant acquiring banks, payment processors, payment card networks (e.g., Visa, MasterCard) and our processors. Some of these parties have in the past been the target of security breaches and cyberattacks, and because the transactions involve third parties and environments such as the point of sale that we do not control or secure, future security breaches or cyberattacks affecting any of these third parties could impact us through no fault of our own, and in some cases we may have exposure and suffer losses for breaches or attacks relating to them. We also rely on numerous other third-party service providers to conduct other aspects of our business operations and face similar risks relating to them. While we conduct security reviews on these third parties, we cannot be sure that their information security protocols are sufficient to withstand a cyberattack or other security breach.

The access by unauthorized persons to, or the improper disclosure by us of, confidential information regarding our customers or our own proprietary information, software, methodologies and business secrets could result in significant legal and financial exposure, supervisory liability, damage to our reputation or a loss of confidence in the security of our systems, products and services, which could have a material adverse effect on our business, financial condition or results of operations. In addition, our industry continues to experience well-publicized attacks or breaches affecting others in our industry that have heightened concern by consumers generally about the security of using credit and debit cards, which have caused some consumers, including our customers, to use our credit and debit cards less in favor of alternative methods of payment and has led to increased regulatory focus on, and potentially new regulations relating to, these methods. Further cyberattacks or other breaches in the future, whether affecting us or others, could intensify consumer concern and regulatory focus and result in reduced use of our cards, increased costs and regulatory penalties, all of which could have a material adverse effect on our business. To the extent we are involved in any future cyberattacks or other breaches, our brand and reputation could be affected, which could also have a material adverse effect on our business, financial condition or results of operations.

#### Our business is highly correlated to local economic conditions in a geographically concentrated part of the United States.

Unlike larger organizations that are more geographically diversified, our banking offices are primarily concentrated in select markets in Georgia, Alabama, Florida, North Carolina and South Carolina. As a result of this geographic concentration, our financial results depend largely upon economic conditions in these market areas. Deterioration in economic conditions in the markets we serve could result in one or more of the following:

- an increase in loan delinquencies;
- an increase in problem assets and foreclosures;
- a decrease in the demand for our products and services; and
- a decrease in the value of collateral for loans, especially real estate, in turn reducing customers' borrowing power, the value of assets associated with problem loans and collateral coverage.

#### We face additional risks due to our mortgage banking activities that could negatively impact net income and profitability.

We sell the majority of the mortgage loans that we originate. The sale of these loans generates noninterest income and can be a source of liquidity for the Bank. Disruption in the secondary market for residential mortgage loans as well as declines in real estate values, among other economic variables, could result in one or more of the following:

- rising interest rates has caused a decline in mortgage originations, which could continue and potentially worsen, negatively impacting our earnings;
- our inability to sell mortgage loans on the secondary market could negatively impact our liquidity position;
- reductions in real estate values could decrease the potential for mortgage originations, which could negatively impact our earnings;

- if it is determined that loans were made in breach of our representations and warranties to the secondary market, we could incur losses associated with the loans; and
- increased compliance requirements could result in higher compliance costs, higher foreclosure proceedings or lower loan origination volume, all which could negatively impact future earnings.

# Legislation and regulatory proposals enacted in response to market and economic conditions may materially adversely affect our business and results of operations.

The banking industry is heavily regulated. We are subject to examinations, supervision and comprehensive regulation by various federal and state agencies. Our compliance with these regulations is costly and restricts certain of our activities. Banking regulations are primarily intended to protect the broader banking system, the FDIC's Deposit Insurance Fund and depositors, not shareholders. The burden imposed by federal and state regulations puts banks at a competitive disadvantage compared to less regulated competitors such as finance companies, mortgage banking companies and leasing companies.

In addition, from time to time, various legislative and regulatory initiatives are introduced in Congress and state legislatures, or by regulatory agencies, that may impact the Company or the Bank. Such initiatives may include proposals to expand or contract the powers of bank holding companies and depository institutions or proposals to substantially change the financial institution regulatory system. Such legislation could change the operating environment of Ameris in substantial and unpredictable ways. If enacted, such legislation could increase or decrease the cost of doing business, limit or expand permissible activities or affect the competitive balance among banks, savings associations, credit unions and other financial institutions. The Company cannot predict whether any such legislation will be enacted, and, if enacted, the effect that it, or any implementing regulations, would have on the financial condition or results of operations of the Company. A change in statutes, regulations or regulatory policies applicable to the Company or the Bank could have a material effect on the business of the Company.

# Our growth and financial performance may be negatively impacted if we are unable to successfully execute our growth plans.

Economic conditions and other factors, such as our ability to identify appropriate markets for expansion, our ability to recruit and retain qualified personnel, our ability to fund earning asset growth at a reasonable and profitable level, sufficient capital to support our growth initiatives, competitive factors and banking laws, will impact our success.

We may seek to supplement our internal growth through acquisitions. We cannot predict with certainty the number, size or timing of acquisitions, or whether any such acquisitions will occur at all. Our acquisition efforts have traditionally focused on targeted banking entities in markets in which we currently operate and markets in which we believe we can compete effectively. However, as consolidation of the financial services industry continues, the competition for suitable acquisition candidates may increase. We may compete with other financial services companies for acquisition opportunities, and many of these competitors have greater financial resources than we do and may be able to pay more for an acquisition. We may not be able to obtain additional financing or, if available, it may not be in amounts and on terms acceptable to us. If we are unable to locate suitable acquisition candidates willing to sell on terms acceptable to us, or we are otherwise unable to obtain additional debt or equity financing necessary for us to continue making acquisitions, we would be required to find other methods to grow our business and we may not grow at the same rate we have in the past, or at all.

Generally, we must receive federal regulatory approval before we can acquire a bank or bank holding company. In determining whether to approve a proposed bank acquisition, federal bank regulators will consider, among other factors, the effect of the acquisition on the competition, financial condition and future prospects. The regulators also review current and projected capital ratios and levels, the competence, experience and integrity of management and its record of compliance with laws and regulations, the convenience and needs of the communities to be served (including both institutions' CRA performance history), and the effectiveness of the acquiring institution in combating money laundering activities. We cannot be certain when or if, or on what terms and conditions, any required regulatory approvals will be granted. We may also be required to sell banks or branches as a condition to receiving regulatory approval, which condition may not be acceptable to us or, if acceptable to us, may reduce the benefits of any acquisition.

In the past, we have utilized de novo branching in new and existing markets as a way to supplement our growth. De novo branching and any acquisition carry with it numerous risks, including the following:

- the inability to obtain all required regulatory approvals;
- significant costs and anticipated operating losses associated with establishing a de novo branch or a new bank;
- the inability to secure the services of qualified senior management;
- the local market may not accept the services of a new bank owned and managed by a bank holding company headquartered outside of the market area of the new bank;

- economic downturns in the new market;
- the inability to obtain attractive locations within a new market at a reasonable cost; and
- the additional strain on management resources and internal systems and controls.

We have experienced to some extent many of these risks with our de novo branching to date.

#### We rely on dividends from the Bank for most of our revenue.

Ameris is a separate and distinct legal entity from its subsidiaries. It receives substantially all of its revenue from dividends from the Bank. These dividends are the principal source of funds to pay dividends on the Common Stock and interest and principal on the Company's debt. Various federal and state laws and regulations limit the amount of dividends that the Bank may pay to the Company. Also, the Company's right to participate in a distribution of assets upon a subsidiary's liquidation or reorganization is subject to the prior claims of the subsidiary's creditors. In the event the Bank is unable to pay dividends to the Company, the Company may not be able to service debt, pay obligations or pay dividends on the Common Stock and its business, financial condition and results of operations may be materially adversely affected. Consequently, cash-based activities, including further investments in the Bank or in support of the Bank, could require borrowings or additional issuances of common or preferred stock.

#### We are subject to regulation by various federal and state entities.

We are subject to the regulations of the SEC, the Federal Reserve, the FDIC, the GDBF, the CFPB and other governmental agencies and regulatory bodies. New regulations issued by these agencies may adversely affect our ability to carry on our business activities. We are subject to various federal and state laws and certain changes in these laws and regulations may adversely affect our operations. Noncompliance with certain of these regulations may impact our business plans, including our ability to branch, offer certain products or execute existing or planned business strategies.

We are also subject to the accounting rules and regulations of the SEC and the Financial Accounting Standards Board. Changes in accounting rules could materially adversely affect the reported financial statements or our results of operations and may also require extraordinary efforts or additional costs to implement. Any of these laws or regulations may be modified or changed from time to time, and we cannot be assured that such modifications or changes will not adversely affect us.

#### We are subject to industry competition which may have an impact upon our success.

Our profitability depends on our ability to compete successfully. We operate in a highly competitive financial services environment. Certain competitors are larger and may have more resources than we do. We face competition in our regional market areas from other commercial banks, savings and loan associations, credit unions, internet banks, mortgage companies, finance companies, mutual funds, insurance companies, brokerage and investment banking firms, and other financial intermediaries that offer similar services. Some of our nonbank competitors are not subject to the same extensive regulations that govern us or our bank subsidiary and may have greater flexibility in competing for business.

Another competitive factor is that the financial services market, including banking services, is undergoing rapid changes with frequent introductions of new technology-driven products and services. Our future success may depend, in part, on our ability to use technology competitively to provide products and services that provide convenience to customers and create additional efficiencies in our operations.

# Changes in the policies of monetary authorities and other government action could materially adversely affect our profitability.

Banking is a business which depends on interest rate differentials for success. In general, the difference between the interest paid by a bank on its deposits and its other borrowings, and the interest received by a bank on its loans and securities holdings, constitutes the major portion of a bank's earnings. Thus, our earnings and growth will be subject to the influence of economic conditions generally, both domestic and foreign, and also to the monetary and fiscal policies of the United States government and its agencies, particularly the Federal Reserve. The Federal Reserve administers monetary policy by setting target interest rates that it attempts to effect, primarily through open market dealings in United States government securities. The Federal Reserve also may specifically target banking institutions through the discount rate at which banks may borrow from the Federal Reserve Banks and the reserve requirements on deposits. The nature and timing of any changes in such policies and their effect on Ameris cannot be known at this time, but could adversely affect our results of operations.

Fiscal policy, the other principal tool of the federal government to oversee the national economy is largely in the hands of Congress through its authority to make taxation and budget decisions, subject to Presidential approval. These decisions may have a significant impact on the economic sectors in which we operate and could adversely affect our results of operations.

# We may need to rely on the financial markets to provide needed capital.

Our Common Stock is listed and traded on the Nasdaq Global Select Market ("Nasdaq"). If the liquidity of the Nasdaq market should fail to operate at a time when we may seek to raise equity capital, or if conditions in the capital markets are adverse, we may be constrained in raising capital. Downgrades in the opinions of the analysts that follow our Company may cause our stock price to fall and significantly limit our ability to access the markets for additional capital. Should these risks materialize, our ability to further expand our operations through internal growth or acquisition may be limited.

# We may invest or spend the proceeds in stock offerings in ways with which you may not agree and in ways that may not earn a profit.

We may choose to use the proceeds of future stock offerings for general corporate purposes, including for possible acquisition opportunities that may become available. It is not known whether suitable acquisition opportunities may become available or whether we will be able to successfully complete any such acquisitions. We may use the proceeds of an offering only to focus on sustaining our organic, or internal, growth or for other purposes. In addition, we may use all or a portion of the proceeds of an offerings, and our use of the proceeds may not yield any profits.

# We face risks related to our operational, technological and organizational infrastructure.

Our ability to grow and compete is dependent on our ability to build or acquire the necessary operational and technological infrastructure and to manage the cost of that infrastructure while we expand. Similar to other large corporations, in our case, operational risk can manifest itself in many ways, such as errors related to failed or inadequate processes, faulty or disabled computer systems, fraud by employees or persons outside of our Company and exposure to external events. We are dependent on our operational infrastructure to help manage these risks. In addition, we are heavily dependent on the strength and capability of our technology systems which we use both to interface with our customers and to manage our internal financial and other systems. Our ability to develop and deliver new products that meet the needs of our existing customers and attract new customers depends in part on the functionality of our technology systems. Additionally, our ability to run our business in compliance with applicable laws and regulations is dependent on these infrastructures.

We continuously monitor our operational and technological capabilities and make modifications and improvements when we believe it will be cost effective to do so. In some instances, we may build and maintain these capabilities ourselves. We also outsource some of these functions to third parties. These third parties may experience errors or disruptions that could adversely impact us and over which we may have limited control. We also face risk from the integration of new infrastructure platforms and/or new third party providers of such platforms into our existing businesses.

# Financial services companies depend on the accuracy and completeness of information about customers and counterparties.

In deciding whether to extend credit or enter into other transactions, the Company may rely on information furnished by or on behalf of customers and counterparties, including financial statements, credit reports and other financial information. The Company may also rely on representations of those customers, counterparties or other third parties, such as independent auditors, as to the accuracy and completeness of that information. Reliance on inaccurate or misleading financial statements, credit reports or other financial information could have a material adverse impact on the Company's business and, in turn, the Company's financial condition and results of operations.

# Reputational risk and social factors may impact our results.

Our ability to originate and maintain accounts is highly dependent upon customer and other external perceptions of our business practices and our financial health. Adverse perceptions regarding our business practices or our financial health could damage our reputation in both the customer and funding markets, leading to difficulties in generating and maintaining accounts as well as in financing them. Adverse developments with respect to the consumer or other external perceptions regarding the practices of our competitors, or our industry as a whole, may also adversely impact our reputation. In addition, adverse reputational impacts on third parties with whom we have important relationships may also adversely impact our reputation. Adverse impacts on our reputation, or the reputation of our industry, may also result in greater regulatory or legislative scrutiny, which may lead to laws, regulations or regulatory actions that may change or constrain the manner in which we engage with our customers and the products we offer. Adverse reputational impacts or events may also increase our litigation risk. We carefully monitor internal and external developments for areas of potential reputational risk and have established governance structures to assist in evaluating such risks in our business practices and decisions, but we cannot be certain that our efforts will completely mitigate these risks.

# We may not be able to attract and retain skilled people.

The Company's success depends, in large part, on its ability to attract and retain key people. Competition for the best people in most activities engaged in by the Company can be intense, and the Company may not be able to hire people or to retain them. The unexpected loss of services of one or more of the Company's key personnel could have a material adverse impact on the Company's business because of their skills, knowledge of the Company's market, years of industry experience and the difficulty of promptly finding qualified replacement personnel.

# We engage in acquisitions of other businesses from time to time. These acquisitions may not produce revenue or earnings enhancements or cost savings at levels or within timeframes originally anticipated and may result in unforeseen integration difficulties.

When appropriate opportunities arise, we will engage in acquisitions of other businesses. Difficulty in integrating an acquired business or company may cause us not to realize expected revenue increases, cost savings, increases in geographic or product presence or other anticipated benefits from any acquisition. The integration could result in higher than expected deposit attrition (run-off), loss of key employees, disruption of our business or the business of the acquired company, or otherwise adversely affect our ability to maintain relationships with customers and employees or achieve the anticipated benefits of the acquisition. We will likely need to make additional investments in equipment and personnel to manage higher asset levels and loan balances as a result of any significant acquisition, which may materially adversely impact our earnings. Also, the negative effect of any divestitures required by regulatory authorities in acquisitions or business combinations may be greater than expected.

Depending on the condition of any institution that we may acquire, any acquisition may, at least in the near term, materially adversely affect our capital and earnings and, if not successfully integrated following the acquisition, may continue to have such effects.

# Natural disasters, geopolitical events, public health crises and other catastrophic events beyond our control could adversely affect us.

Natural disasters such as hurricanes, tropical storms, floods, wildfires, extreme weather conditions and other acts of nature, geopolitical events such as those involving civil unrest, changes in government regimes, terrorism or military conflict, pandemics and other public health crises, and other catastrophic events could adversely affect our business operations and those of our customers, counterparties and service providers, and cause substantial damage and loss to real and personal property, including damage to or destruction of mortgaged properties or our own banking facilities and offices. Natural disasters, geopolitical events, public health crises and other catastrophic events, or concerns about the occurrence of any such events, could impair our borrowers' ability to service their loans, decrease the level and duration of deposits by customers, erode the value of loan collateral, including mortgaged properties, result in an increase in the amount of our non-performing loans and a higher level of non-performing assets, including real estate owned, net charge-offs and provision for loan losses, lead to other operational difficulties and impair our ability to manage our business, which could materially and adversely affected if our key personnel or a significant number of our employees were to become unavailable due to a public health crisis (such as an outbreak of a contagious disease), natural disaster, war, act of terrorism, accident or other reason. Additionally, financial markets may be adversely affected by the current or anticipated impact of military conflict, including the current wars in Ukraine and Israel, acts of terrorism or other geopolitical events.

# **RISKS RELATED TO OUR COMMON STOCK**

# The price of our Common Stock is volatile and may decline.

The trading price of our Common Stock may fluctuate widely as a result of a number of factors, many of which are outside our control. In addition, the stock market is subject to fluctuations in the share prices and trading volumes that affect the market prices of the shares of many companies. These broad market fluctuations have adversely affected and may continue to adversely affect the market price of our Common Stock.

Among the factors that could affect our stock price are:

- actual or anticipated quarterly fluctuations in our operating results and financial condition;
- changes in revenue or earnings estimates or publication of research reports and recommendations by financial analysts or actions taken by rating agencies with respect to our securities or those of other financial institutions;
- failure to meet analysts' revenue or earnings estimates;
- speculation in the press or investment community, or in social media;
- strategic actions by us or our competitors, such as acquisitions or restructurings;

- actions by institutional shareholders;
- the soundness of other financial institutions;
- fluctuations in the stock price and operating results of our competitors;
- general market conditions and, in particular, developments related to market conditions for the financial services industry;
- proposed or adopted regulatory changes or developments, including changes in accounting rules;
- government intervention in the U.S. financial system;
- proposed or adopted changes or developments in tax policies or rates;
- anticipated or pending investigations, proceedings or litigation that involve or affect us; and
- domestic and international economic or financial services industry factors unrelated to our performance.

A significant decline in our stock price could result in substantial losses for individual shareholders and could lead to costly and disruptive securities litigation.

# Securities issued by us, including our Common Stock, are not FDIC insured.

Securities issued by us, including our Common Stock, are not savings or deposit accounts or other obligations of any bank and are not insured by the FDIC, the Deposit Insurance Fund or any other governmental agency or instrumentality, or any private insurer, and are subject to investment risk, including the possible loss of principal.

# Holders of the Company's debt obligations and any shares of the Company's preferred stock that may be outstanding in the future will have priority over the Company's common stock with respect to payment in the event of liquidation, dissolution or winding up and with respect to the payment of interest and preferred dividends.

In the event of any winding up and termination of the Company, our Common Stock would rank below all claims of the holders of the Company's debt and any preferred stock then outstanding. As of December 31, 2023, we had outstanding trust preferred securities and accompanying junior subordinated debentures with a carrying value of \$130.3 million and other subordinated notes payable with a carrying value of \$291.1 million.

Upon the winding up and termination of the Company, holders of our Common Stock will not be entitled to receive any payment or other distribution of assets until after all of our obligations to our debt holders have been satisfied and holders of our senior debt, subordinated debt and junior subordinated debentures issued in connection with trust preferred securities have received any payments and other distributions due to them. In addition, we are required to pay interest on our senior debt, subordinated debentures issued in connection with the Company's trust preferred securities before we pay any dividends on our Common Stock.

# We may borrow funds or issue additional debt and equity securities or securities convertible into equity securities, any of which may be senior to our Common Stock as to distributions and in liquidation, which could negatively affect the value of our Common Stock.

In the future, we may attempt to increase our capital resources by entering into debt or debt-like financing that is unsecured or secured by all or up to all of our assets, or by issuing additional debt or equity securities, which could include issuances of secured or unsecured commercial paper, medium-term notes, senior notes, subordinated notes, preferred stock, common stock or securities convertible into or exchangeable for equity securities. In the event of our liquidation, our lenders and holders of our debt and preferred securities would receive a distribution of our available assets before distributions to the holders of our Common Stock. Because our decision to incur debt and issue securities in our future offerings will depend on market conditions and other factors beyond our control, we cannot predict or estimate with certainty the amount, timing or nature of our future offerings and debt financings. Further, market conditions could require us to accept less favorable terms for the issuance of our securities in the future. In addition, the borrowing of funds or issuance of debt would increase our leverage and decrease our liquidity, and the issuance of additional equity securities would dilute the interests of our existing shareholders.

# You may not receive dividends on the Common Stock.

Holders of our Common Stock are only entitled to receive such dividends as our Board may declare out of funds legally available for such payments. Although we have consistently paid dividends on our Common Stock in recent years, the payment of dividends could be suspended at any time.

# Sales of a significant number of shares of our Common Stock in the public markets, or the perception of such sales, could depress the market price of our Common Stock.

Sales of a substantial number of shares of our Common Stock in the public markets and the availability of those shares for sale could adversely affect the market price of our Common Stock. In addition, future issuances of equity securities, including pursuant to outstanding options, could dilute the interests of our existing shareholders and could cause the market price of our Common Stock to decline. We may issue such additional equity or convertible securities to raise additional capital. Depending on the amount offered and the levels at which we offer the stock, issuances of common or preferred stock could be substantially dilutive to shareholders of our Common Stock. Moreover, to the extent that we issue restricted stock, phantom shares, stock appreciation rights, options or warrants to purchase our Common Stock in the future and those stock appreciation rights, options or warrants to preemptive rights that entitle holders to purchase their pro rata share of any offering of shares of any class or series and, therefore, such sales or offerings could result in increased dilution to our shareholders. We cannot predict with certainty the effect that future sales of our Common Stock would have on the market price of our Common Stock.

# ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

# ITEM 1C. CYBERSECURITY

# **Risk Management and Strategy**

Our Board is regularly involved in oversight of the Company's risk management program, and cybersecurity represents an important component of the Company's overall approach to enterprise risk management ("ERM"). In general, the Company seeks to address cybersecurity risks through a comprehensive, cross-functional approach that is focused on preserving the confidentiality, integrity and availability of the information that the Company collects, stores and uses. Our principal objective for managing cybersecurity risk is to effectively identify and prevent or mitigate the impacts of external threat events or other efforts to penetrate, disrupt or misuse our systems or information.

The underlying controls of our information security program are based on regulatory guidance, recognized best practices and industry standards, including the National Institute of Standards and Technology Cybersecurity Framework. In addition, we leverage certain industry and government associations, third-party benchmarking, audits and threat intelligence feeds to facilitate and promote program effectiveness. Our Corporate Information Security Officer and our Chief Information Officer, to whom the Corporate Information Security Officer reports, as well as key members of their teams, regularly collaborate with peer banks, industry groups and others to consider cybersecurity and incident response issues, trends and best practices. The information security program is periodically reviewed by these individuals and their teams with the goal of addressing evolving threats and conditions. Our enterprise information security team consists of information security professionals with varying degrees of education and experience who are generally subject to professional education and certification requirements.

As one of the critical elements of our overall ERM approach, our cybersecurity program includes a focus on the following key areas:

- *Governance*. As discussed further below, the Board's oversight of cybersecurity risk management is supported by the Enterprise Risk Committee of the Board (the "ERC"), which regularly interacts with the Company's ERM function, Corporate Information Security Officer, Business Continuity Director and other key members of management. The activities of the ERC include a quarterly review of our cybersecurity risk profile, and the ERC provides a report of its activities at each meeting of the full Board.
- *Technical Safeguards.* We deploy technical safeguards that are designed to protect the Company's information systems from cybersecurity threats, including firewalls, intrusion prevention and detection systems, anti-malware functionality and access controls, which are evaluated and improved through vulnerability assessments and cybersecurity threat intelligence.
- *Third-Party Risk Management.* We have designed and maintain a comprehensive, risk-based program in accordance with applicable regulatory standards for identifying and overseeing cybersecurity risks, among others, presented by third parties with whom we engage for the conduct of our business, including vendors, service providers and other external users of our systems, as well as the systems of third parties that could adversely impact our business in the event of a cybersecurity incident affecting those third-party systems.

- *Education and Awareness.* We provide regular, mandatory training for our employees regarding cybersecurity threats as a means to equip them with effective tools to address cybersecurity threats, and to communicate our evolving information security policies, standards, processes and practices.
- *Incident Response Plan.* In addition, we maintain a comprehensive incident response plan that provides a documented framework for responding to actual or potential cybersecurity incidents, including timely notification to appropriate management committees and, as appropriate, the ERC. The incident response plan is overseen by our Business Continuity Director, who reports directly to our Chief Information Officer, and coordinated across multiple parts of the Company, with key members of management included in the implementation and execution of the plan. The incident response plan is updated as appropriate and evaluated at least annually.

We also engage in the periodic assessment and testing of our policies, standards, processes and practices that are designed to address cybersecurity threats and incidents. These efforts include a wide range of activities, including audits, assessments, tabletop exercises, threat modeling, vulnerability and penetration testing and other exercises focused on evaluating the effectiveness of our cybersecurity measures and planning. We regularly engage third parties to perform assessments on our cybersecurity measures, including information security maturity assessments, audits and independent reviews of our information security control environment and operating effectiveness. The results of such assessments, audits and reviews are reported to the ERC, who reports such results to the Board as appropriate, and we tailor our cybersecurity policies, standards, processes and practices as necessary based on the information provided by these assessments, audits and reviews.

The threat posed by cyberattacks and other cybersecurity incidents is significant, notwithstanding our prevention and mitigation systems and processes. To date, we have not experienced cybersecurity threats, including as a result of any previous cybersecurity incidents, that have materially affected or are reasonably likely to affect the Company, including our business strategy, results of operations or financial condition. For additional discussion of risks from cybersecurity threats, see *"Cyberattacks or other security breaches could have a material adverse effect on our business."* in Item 1A., "Risk Factors."

# Governance

The Board, in coordination with the ERC, oversees our ERM process, including specifically the management of risks arising from cybersecurity threats. The Board and the ERC each receive periodic presentations and reports on cybersecurity risks, which address a wide range of topics including recent developments, evolving standards, vulnerability assessments, third-party and independent reviews, the threat environment and information security considerations that may arise with respect to our peers, key vendors and other relevant third parties. If a cybersecurity incident meeting established reporting thresholds should occur, the Board and the ERC would also receive timely information regarding such incident, plus appropriate updates until the situation has been sufficiently resolved.

Our Corporate Information Security Officer, who holds relevant degrees and certifications and has more than 15 years of information technology and information security experience specific to the financial services industry, is charged with managing our enterprise information security function and administering our information security program. This area's roles and responsibilities include cybersecurity risk assessment, vulnerability assessment, defensive operations, threat intelligence and identity access governance, as well as coordination with our Business Continuity Director for additional risk assessment, incident response and business resilience. These responsibilities are addressed by a first line of defense function, with our second line of defense function, including the Corporate Information Security Officer, providing oversight, guidance, monitoring and management of the first line's activities. Through ongoing engagement among these personnel, our Corporate Information Security Officer and other key members of management routinely monitor the prevention, detection, mitigation and remediation of cybersecurity threats and incidents, and report such threats and incidents to the ERC when appropriate.

# **ITEM 2. PROPERTIES**

The Company's corporate headquarters is located at 3490 Piedmont Road N.E., Suite 1550, Atlanta, Georgia 30305. The Company occupies approximately 19,200 square feet at this location plus an additional 90,800 square feet used for a branch location and support services for banking operations, including credit, marketing and operational support. The Company also leases approximately 38,000 square feet in Jacksonville, Florida used for additional corporate support services. Inclusive of the branch at its headquarters, Ameris operates 164 branch locations. Of the 164 branch locations, 137 are owned and 27 are subject to either building or ground leases. Ameris also operates 32 mortgage and loan production offices, all of which are subject to building leases. At December 31, 2023, there were no significant encumbrances on the offices, equipment or other operational facilities owned by Ameris and the Bank. We believe that our properties are suitable for the purposes of our operations.

# **ITEM 3. LEGAL PROCEEDINGS**

Disclosure concerning legal proceedings can be found in Item 8. "Financial Statements and Supplementary Data, Notes to Consolidated Financial Statements, Note 19. Commitments and Contingent Liabilities" under the caption, "Litigation and Regulatory Contingencies," which is incorporated herein by reference.

# **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

#### PART II

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

#### **Market for Our Common Stock**

The Common Stock is listed on Nasdaq under the symbol "ABCB". As of February 20, 2024, there were approximately 2,644 holders of record of the Common Stock. We believe a portion of Common Stock outstanding is held either in nominee name or street name brokerage accounts; therefore, the Company is unable to determine the number of beneficial owners of the Common Stock.

The amount of and nature of any dividends declared on our Common Stock will be determined by our Board in its sole discretion. The Company is required to comply with the restrictions on the payment of dividends in respect of the Common Stock discussed in the section of Part I, Item 1 of this Annual Report captioned "Payment of Dividends and Other Restrictions."

#### **Repurchases of Common Stock**

The following table provides information with respect to purchases made by or on behalf of the Company or any "affiliated purchaser" (as defined in Rule 10b-18(a)(3) under the Exchange Act) of our Common Stock during the three-month period ended December 31, 2023.

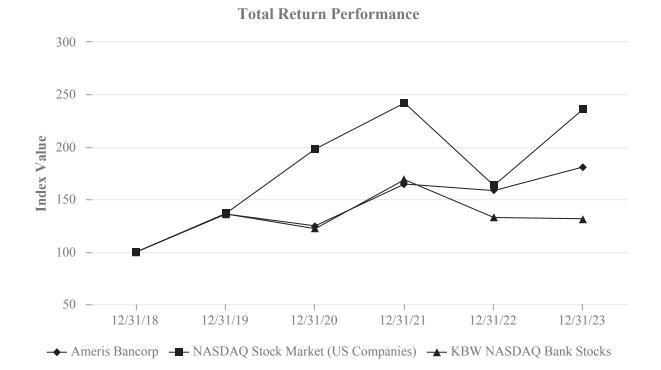
| Period                                     | Total<br>Number of<br>Shares<br>Purchased <sup>(1)</sup> | ge Price<br>er Share | Total Number<br>of Shares<br>Purchased as<br>Part of Publicly<br>Announced<br>Plans or<br>Programs | Do<br>S<br>I | pproximate<br>llar Value of<br>hares That<br>May Yet be<br>Purchased<br>Under the<br>Plans<br>Programs <sup>(2)</sup> |
|--|--|----------------------|--|--------------|---|
| October 1, 2023 through October 31, 2023   | 60,761   | \$<br>37.37          | 60,000   | \$           | 97,759,204  |
| November 1, 2023 through November 30, 2023 | 26,400   | \$<br>37.71          | 26,400   | \$           | 96,763,673  |
| December 1, 2023 through December 31, 2023 |  | \$<br>_              |  | \$           | 96,763,673  |
| Total                                      | 87,161   | \$<br>37.47          | 86,400   | \$           | 96,763,673  |

(1) The shares purchased from October 1, 2023 through October 31, 2023 include 761 shares of common stock surrendered to the Company in payment of the income tax withholding obligations relating to the vesting of shares of restricted stock.

(2) On September 19, 2019, the Company announced that its board of directors authorized the Company to repurchase up to \$100.0 million of its outstanding common stock through October 31, 2020. The Board has subsequently extended the share repurchase program each year since the original authorization, with the most recent extension, which also included the replenishment of the program to \$100.0 million, being announced on October 26, 2023. As a result, the Company is currently authorized to engage in additional share repurchases totaling up to \$100.0 million through October 31, 2024. Repurchases of shares must be made in accordance with applicable securities laws and may be made from time to time in the open market or by negotiated transactions. The amount and timing of repurchases will be based on a variety of factors, including share acquisition price, regulatory limitations and other market and economic factors. The program does not require the Company to repurchase any specific number of shares. As of December 31, 2023, an aggregate of \$3.2 million, or 86,400 shares of the Company's common stock, had been repurchased under the program's October 26, 2023 renewal, which also included the replenishment of the program to \$100.0 million.

# **Performance Graph**

Set forth below is a line graph comparing the change in the cumulative total shareholder return on the Common Stock against the cumulative return of the NASDAQ Stock Market (U.S. Companies) index and the index of KBW NASDAQ Bank Stocks for the five-year period commencing December 31, 2018 and ending December 31, 2023. This line graph assumes an investment of \$100 on December 31, 2018, and reinvestment of dividends and other distributions to shareholders.



|                                    | Period Ending |            |            |            |            |            |  |  |  |
|------------------------------------|---------------|------------|------------|------------|------------|------------|--|--|--|
| Index                              | 12/31/2018    | 12/31/2019 | 12/31/2020 | 12/31/2021 | 12/31/2022 | 12/31/2023 |  |  |  |
| Ameris Bancorp                     | 100.00        | 136.06     | 124.77     | 164.72     | 158.41     | 181.02     |  |  |  |
| NASDAQ Stock Market (US Companies) | 100.00        | 136.69     | 198.10     | 242.03     | 163.28     | 236.17     |  |  |  |
| KBW NASDAQ Bank Stocks             | 100.00        | 136.13     | 122.09     | 168.88     | 132.75     | 131.57     |  |  |  |

Source: S&P Global Market Intelligence

Pursuant to the regulations of the SEC, this performance graph is not "soliciting material," is not deemed filed with the SEC and is not to be incorporated by reference in any filing of the Company under the Securities Act or the Exchange Act.

# ITEM 6. [Reserved]

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

# **OVERVIEW**

During 2023, the Company reported net income of \$269.1 million, or \$3.89 per diluted share, compared with \$346.5 million, or \$4.99 per diluted share, in 2022. The Company's net income as a percentage of average assets for 2023 and 2022 was 1.06% and 1.47%, respectively, while the Company's net income as a percentage of average shareholders' equity was 8.12% and 11.24%, respectively. Reported net income for the year ended December 31, 2023 includes \$142.7 million in provision for credit losses, primarily related to updated economic forecasts and organic growth, partially offset by a reduction in unfunded commitments and the related allowance, compared with a provision of \$71.7 million in 2022 resulting from organic growth in loans and the updated economic forecast. Results for the year ended December 31, 2023 also includes \$11.6 million related to the FDIC special assessment.

Highlights of the Company's performance in 2023 include the following:

- Growth in tangible book value per share<sup>1</sup> of 12.4%, from \$29.92 at the end of 2022 to \$33.64 at the end of 2023
- Adjusted efficiency ratio<sup>1</sup> of 52.58%, compared with 52.48% in 2022
- Organic growth in loans of \$414.1 million, or 2.1%
- Growth in total deposits of \$1.25 billion, or 6.4%
- Nonperforming portfolio assets, excluding government-guaranteed loans, as a percentage of total assets improved to 0.33% at December 31, 2023, compared with 0.34% at December 31, 2022
- Increase in the allowance for credit losses to 1.52% of loans, from 1.04% at December 31, 2022, due to forecasted economic conditions, particularly related to commercial real estate price levels

<sup>1</sup>A reconciliation of non-GAAP financial measures can be found in the following tables.

|  | Year Ended                      |        |
|--|---------------------------------|--------|
|  | December 31,                    |        |
| (dollars in thousands except per share data) | 2023 20                         | 022    |
| Net income available to common shareholders  | \$ 269,105 \$ 346               | 5,540  |
| Adjustment items:                            |                                 |        |
| Merger and conversion charges                | — 1                             | ,212   |
| Gain on sale of mortgage servicing rights    | — (1                            | 1,356) |
| Servicing right impairment (recovery)        | — (21                           | ,824)  |
| FDIC special assessment                      | 11,566                          | —      |
| Natural disaster expenses                    | _                               | 151    |
| Gain on BOLI proceeds                        | (486)                           | (55)   |
| Gain on sale of premises                     | (1,903)                         | (45)   |
| Tax effect of adjustment items (Note 1)      | (2,029) 4                       | 1,792  |
| After-tax adjustment items                   | 7,148 (17                       | 7,125) |
| Adjusted net income                          | <u>\$ 276,253</u> <u>\$ 329</u> | ,415   |
| Total shareholders' equity                   | \$3,426,747 \$3,19              | 7,400  |
| Less:  |                                 |        |
| Goodwill                                     | 1,015,646 1,015                 | ,646   |
| Other intangibles, net                       | 87,949 106                      | 5,194  |
| Total tangible shareholders' equity          | \$2,323,152 \$2,073             | 5,560  |
| Period end number of shares                  | 69,053,341 69,36                | 9,050  |
| Book value per share                         | \$ 49.62 \$ 4                   | 46.09  |
| Tangible book value per share                | \$ 33.64 \$ 2                   | 29.92  |

Note 1: Tax effect is calculated utilizing a 21% rate for taxable adjustments. Gain on BOLI proceeds is non-taxable and no tax effect is included. A portion of the merger and conversion charges for 2022 are nondeductible for tax purposes.

#### Non-performing Portfolio Assets Reconciliation

|  | Year ]<br>Decem |            |
|--|-----------------|------------|
| (dollars in thousands)                                       | 2023            | 2022       |
| Nonaccrual portfolio loans                                   | \$ 60,961       | \$ 65,221  |
| Other real estate owned                                      | 6,199           | 843        |
| Repossessed assets   | 17              | 28         |
| Accruing loans delinquent 90 days or more                    | 16,988          | 17,865     |
| Non-performing portfolio assets                              | \$ 84,165       | \$ 83,957  |
| Serviced GNMA-guaranteed mortgage nonaccrual loans           | 90,156          | 69,587     |
| Total non-performing assets                                  | \$ 174,321      | \$ 153,544 |
|  |                 |            |
| Total assets   | 25,203,699      | 25,053,286 |
| Non-performing portfolio assets as a percent of total assets | 0.33 %          | 0.34 %     |
| Total non-performing assets as a percent of total assets     | 0.69 %          | 0.61 %     |

|  |             | Ended       |
|--|-------------|-------------|
|  | Decer       | nber 31,    |
| (dollars in thousands except per share data) | 2023        | 2022        |
| Adjusted Noninterest Expense                 |             |             |
| Total noninterest expense                    | \$ 578,281  | \$ 560,655  |
| Adjustment items:                            |             |             |
| Merger and conversion charges                | —           | (1,212)     |
| FDIC special assessment                      | (11,566)    | —           |
| Natural disaster expenses                    | —           | (151)       |
| Gain on sale of premises                     | 1,903       | 45          |
| Adjusted noninterest expense                 | \$ 568,618  | \$ 559,337  |
|  |             |             |
| Total Revenue                                |             |             |
| Net interest income                          | \$ 835,044  | \$ 801,026  |
| Noninterest income                           | 242,828     | 284,424     |
| Total revenue                                | \$1,077,872 | \$1,085,450 |
| Adjusted Total Revenue                       |             |             |
| Net interest income (TE)                     | \$ 838,824  | \$ 804,895  |
| Noninterest income                           | 242,828     | 284,424     |
| Total revenue (TE)                           | 1,081,652   | 1,089,319   |
| Adjustment items:                            |             |             |
| (Gain) loss on securities                    | 304         | (203)       |
| Gain on sale of mortgage servicing rights    | _           | (1,356)     |
| Gain on BOLI proceeds                        | (486)       | (55)        |
| Servicing right impairment (recovery)        | _           | (21,824)    |
| Adjusted total revenue (TE)                  | \$1,081,470 | \$1,065,881 |
| Efficiency ratio                             | 53.65 %     | 51.65 %     |
| Adjusted efficiency ratio (TE)               | 52.58 %     |             |

# CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Ameris has established certain accounting and financial reporting policies to govern the application of accounting principles generally accepted in the United States of America ("GAAP") in the preparation of its financial statements. Our significant accounting policies are described in Note 1 to the consolidated financial statements. Certain accounting policies involve significant judgments and assumptions by management which have a material impact on the carrying value of certain assets and liabilities; management are based on historical experience and other factors which are believed to be reasonable under the circumstances. Because of the nature of the judgments and assumptions made by management, actual results could differ from the judgments and estimates adopted by management which could have a material impact on the carrying values of assets and liabilities and the results of our operations. We believe the following accounting policies applied by Ameris represent critical accounting policies.

#### Allowance for Credit Losses

We believe the allowance for credit losses ("ACL") is a critical accounting policy that requires significant judgments and estimates used in the preparation of our consolidated financial statements. The ACL is a valuation allowance estimated at each balance sheet date in accordance with GAAP that is deducted from financial assets measured at amortized cost to present the net amount expected to be collected on those assets. Management uses a systematic methodology to determine its ACL for loans and certain off-balance-sheet credit exposures. Management considers relevant information including past events, current conditions, and reasonable and supportable forecasts on the collectability of the loan portfolio. The Company's estimate of its ACL involves a high degree of judgment; therefore, management's process for determining expected credit losses may result in a range of expected credit losses. It is possible that others, given the same information, may at any point in time reach a different reasonable conclusion.

Loans which share common risk characteristics are pooled for the purposes of determining the ACL. Management uses the discounted cash flow method or the PD×LGD method, which may be adjusted for qualitative factors, in measuring the ACL for pooled loans. Loans which do not share common risk characteristics are evaluated on an individual basis. When repayment is expected to be from the operation of the collateral, expected credit losses are calculated as the amount by which the amortized cost basis of the loan exceeds the present value of expected cash flows from the operation of the collateral. The expected credit losses may also be calculated, in the alternative, as the amount by which the amortized cost basis of the collateral. When repayment is expected to be from the sale of the collateral, expected credit losses are calculated as the amount by which the amortized cost basis of the loan exceeds the present value of the collateral. When repayment is expected to be from the sale of the collateral, expected credit losses are calculated as the amount by which the amortized cost basis of the loan exceeds the setimated fair value of the collateral. When repayment is expected to be from the sale of the collateral, expected credit losses are calculated as the amount by which the amortized cost basis of the loan exceeds the fair value of the underlying collateral less estimated cost to sell.

Management believes that the ACL is adequate. While management uses available information to recognize expected losses on loans, future additions to the ACL may be necessary based on changes in economic conditions. In addition, various regulatory agencies, as an integral part of their examination processes, periodically review the Company's ACL. Such agencies may require the Company to recognize additions to the ACL based on their judgments about information available to them at the time of their examination.

As discussed in Note 4 to the consolidated financial statements, Management determined the ACL on loans at December 31, 2023 utilizing the Moody's baseline economic forecast. Results by scenario can vary significantly from period to period as both the scenario assumptions and the portfolio composition are changing. If Management utilized the downside 96th percentile S-4 scenario from Moody's holding all other assumptions constant, the quantitative portion of the ACL on loans would have increased approximately \$132.3 million. The S-4 scenario is a downside scenario such that there is a 96% probability that the economy will perform better than the forecast and a 4% probability that the economy will perform worse.

#### Goodwill

Goodwill represents the excess of cost over the fair value of the net assets purchased in business combinations. Goodwill is required to be tested annually for impairment or whenever events occur that may indicate that the recoverability of the carrying amount is not probable. In the event of an impairment, the amount by which the carrying amount exceeds the fair value is charged to earnings. The Company performs its annual impairment testing of goodwill at December 31 of each year and more frequently if a triggering event occurs.

During the second quarter of 2023, the Company assessed the indicators of goodwill impairment and determined a triggering event had occurred due to the sustained decline in the Company's stock price. The Company performed a quantitative analysis of goodwill at the divisions as of June 30, 2023. The Premium Finance Division was measured utilizing a discounted cash flow approach. The Banking Division was measured using multiple approaches. The primary approach for the Banking Division was the discounted cash flow approach, and the Company also used a market approach comparing to similar public companies' multiples and control premiums from transactions during prior distressed periods. The results from each of the primary approaches showed valuation of the reporting unit in excess of carrying value at June 30, 2023. The discounted cash flow approach for the Banking Division resulted in a fair value approximately 8% higher than its carrying value. The discounted cash flow approach for the Banking Division indicated a fair value approximately 20% higher than its carrying value, and the market approach indicated a fair value approximately 9% higher than its carrying value. As a result, management determined no impairment existed at June 30, 2023. Holding all other variables constant, an increase of 1% in the discount rate would reduce the calculated fair value of the Premium Finance Division and Banking Division by approximately 8.8% and 6.9%, respectively.

At December 31, 2023, the Company performed its annual qualitative assessment and determined that it was more likely than not that the reporting units fair values exceeded their carrying values.

See Note 6, "Goodwill and Intangible Assets," in the notes to consolidated financial statements for additional details.

#### **Income Taxes**

As required by GAAP, we use the asset and liability method of accounting for deferred income taxes and provide deferred income taxes for all significant income tax temporary differences. See Note 12, "Income Taxes," in the notes to consolidated financial statements for additional details.

As part of the process of preparing our consolidated financial statements we are required to estimate our income taxes in each of the jurisdictions in which we operate. This process involves estimating our actual current tax exposure together with assessing temporary differences resulting from differing treatment of items, such as the provision for credit losses and gains on FDIC-

assisted transactions, for tax and financial reporting purposes. These differences result in deferred tax assets and liabilities that are included in our consolidated balance sheet.

We must also assess the likelihood that our deferred tax assets will be recovered from future taxable income, and to the extent we believe that recovery is not likely, we must establish a valuation allowance. Significant management judgment is required in determining our provision for income taxes, our deferred tax assets and liabilities and any valuation allowance recorded against our net deferred tax assets. To the extent we establish a valuation allowance or adjust this allowance in a period, we must include an expense within the tax provisions in the statement of income.

# NET INCOME AND EARNINGS PER SHARE

The Company's net income during 2023 was \$269.1 million, or \$3.89 per diluted share, compared with \$346.5 million, or \$4.99 per diluted share, in 2022, and \$376.9 million, or \$5.40 per diluted share, in 2021.

For the fourth quarter of 2023, the Company recorded net income of \$65.9 million, or \$0.96 per diluted share, compared with \$82.2 million, or \$1.18 per diluted share, for the quarter ended December 31, 2022, and \$81.9 million, or \$1.18 per diluted share, for the quarter ended December 31, 2021.

# EARNING ASSETS AND LIABILITIES

Average earning assets were approximately \$23.26 billion in 2023, compared with approximately \$21.41 billion in 2022. The earning asset and interest-bearing liability mix is regularly monitored to maximize the net interest margin and, therefore, increase return on assets and shareholders' equity.

The following statistical information should be read in conjunction with the remainder of "Management's Discussion and Analysis of Financial Condition and Results of Operation" and the consolidated financial statements and related notes included elsewhere in this Annual Report and in the documents incorporated herein by reference.

The following tables set forth the amount of average balance, interest income or interest expense, and average interest rate for each category of interest-earning assets and interest-bearing liabilities, net interest spread and net interest margin on average interest-earning assets. Federally tax-exempt income is presented on a taxable-equivalent basis assuming a 21% federal tax rate.

|   |                    |                                |                                | Year E             | nded Decem                     | ber 31,                        |                    |                                |                                |
|---|--------------------|--------------------------------|--------------------------------|--------------------|--------------------------------|--------------------------------|--------------------|--------------------------------|--------------------------------|
|   |                    | 2023                           |                                |                    | 2022                           | ,                              |                    | 2021                           |                                |
| (dollars in thousands)  | Average<br>Balance | Interest<br>Income/<br>Expense | Average<br>Yield/<br>Rate Paid | Average<br>Balance | Interest<br>Income/<br>Expense | Average<br>Yield/<br>Rate Paid | Average<br>Balance | Interest<br>Income/<br>Expense | Average<br>Yield/<br>Rate Paid |
| Assets  |                    | 1                              |                                |                    | 1                              |                                |                    | I                              |                                |
| Interest-earning assets:  |                    |                                |                                |                    |                                |                                |                    |                                |                                |
| Interest-bearing deposits in banks  | \$ 914,818         | \$ 47,936                      | 5.24 %                         | \$ 1,993,672       | \$ 23,008                      | 1.15 %                         | \$ 2,857,141       | \$ 3,880                       | 0.14 %                         |
| Federal funds sold  |                    | _                              |                                | 10,836             | 77                             | 0.71                           | 20,000             | 42                             | 0.21                           |
| Time deposits in other banks  | _                  | _                              | _                              | _                  | _                              | _                              | 122                | 2                              | 1.64                           |
| Investment securities - taxable   | 1,664,184          | 59,002                         | 3.55                           | 1,123,681          | 34,656                         | 3.08                           | 822,408            | 22,524                         | 2.74                           |
| Investment securities -<br>nontaxable   | 41,679             | 1,690                          | 4.05                           | 39,779             | 1,489                          | 3.74                           | 19,793             | 728                            | 3.68                           |
| Loans held for sale   | 484,070            | 29,711                         | 6.14                           | 718,599            | 29,699                         | 4.13                           | 1,463,614          | 42,651                         | 2.91                           |
| Loans   | 20,154,321         | 1,145,876                      | 5.69                           | 17,521,461         | 808,826                        | 4.62                           | 14,703,956         | 637,861                        | 4.34                           |
| Total interest-earning assets   | 23,259,072         | 1,284,215                      | 5.52                           | 21,408,028         | 897,755                        | 4.19                           | 19,887,034         | 707,688                        | 3.56                           |
| Noninterest-earning assets  | 2,145,801          |                                |                                | 2,236,726          |                                |                                | 1,960,697          |                                |                                |
| Total assets  | \$25,404,873       |                                |                                | \$23,644,754       |                                |                                | \$21,847,731       |                                |                                |
| Liabilities and Shareholders'<br>Equity   |                    |                                |                                |                    |                                |                                |                    |                                |                                |
| Interest-bearing liabilities:   |                    |                                |                                |                    |                                |                                |                    |                                |                                |
| Interest-bearing deposits   |                    |                                |                                |                    |                                |                                |                    |                                |                                |
| NOW Accounts  | \$ 3,878,034       | \$ 69,584                      | 1.79 %                         | \$ 3,675,586       | \$ 14,367                      | 0.39 %                         | \$ 3,400,441       | \$ 3,414                       | 0.10 %                         |
| MMDA  | 5,382,865          | 162,718                        | 3.02                           | 5,128,497          | 33,143                         | 0.65                           | 4,953,748          | 7,847                          | 0.16                           |
| Savings Accounts  | 936,454            | 6,349                          | 0.68                           | 1,005,752          | 1,287                          | 0.13                           | 884,623            | 503                            | 0.06                           |
| Retail CDs  | 2,031,828          | 63,650                         | 3.13                           | 1,604,978          | 7,308                          | 0.46                           | 1,953,927          | 10,575                         | 0.54                           |
| Brokered CDs  | 1,024,606          | 53,716                         | 5.24                           |                    |                                | -                              | 625                | 18                             | 2.88                           |
| Total Interest-Bearing Deposits   | 13,253,787         | 356,017                        | 2.69                           | 11,414,813         | 56,105                         | 0.49                           | 11,193,364         | 22,357                         | 0.20                           |
| Non-deposit funding<br>Federal funds purchased and<br>securities sold under<br>agreements to repurchase | _                  | _                              | _                              | 1,477              | 4                              | 0.27                           | 6,700              | 20                             | 0.30                           |
| FHLB advances   | 1,210,242          | 59,302                         | 4.90                           | 279,409            | 9,710                          | 3.48                           | 48,888             | 775                            | 1.59                           |
| Other borrowings  | 325,260            | 16,870                         | 5.19                           | 393,393            | 19,209                         | 4.88                           | 399,485            | 19,278                         | 4.83                           |
| Subordinated deferrable interest debentures   | 129,310            | 13,202                         | 10.21                          | 127,316            | 7,832                          | 6.15                           | 125,324            | 5,355                          | 4.27                           |
| Total non-deposit funding   | 1,664,812          | 89,374                         | 5.37                           | 801,595            | 36,755                         | 4.59                           | 580,397            | 25,428                         | 4.38                           |
| Total interest-bearing liabilities  | 14,918,599         | 445,391                        | 2.99                           | 12,216,408         | 92,860                         | 0.76                           | 11,773,761         | 47,785                         | 0.41                           |
| Noninterest-bearing demand deposits   | 6,771,464          |                                |                                | 8,005,201          |                                |                                | 7,017,614          |                                |                                |
| Other liabilities   | 401,449            |                                |                                | 340,064            |                                |                                | 228,687            |                                |                                |
| Shareholders' equity  | 3,313,361          |                                |                                | 3,083,081          |                                |                                | 2,827,669          |                                |                                |
| Total liabilities and shareholders' equity  | \$25,404,873       |                                |                                | \$23,644,754       |                                |                                | \$21,847,731       |                                |                                |
| Interest rate spread  |                    |                                | 2.53 %                         |                    |                                | 3.43 %                         |                    |                                | 3.15 %                         |
| Net interest income   |                    | \$838,824                      |                                |                    | \$804,895                      |                                |                    | \$659,903                      |                                |
| Net interest margin   |                    |                                | 3.61 %                         |                    |                                | 3.76 %                         |                    |                                | 3.32 %                         |

# **RESULTS OF OPERATIONS**

#### **Net Interest Income**

Net interest income represents the amount by which interest income on interest-earning assets exceeds interest expense incurred on interest-bearing liabilities. Net interest income is the largest component of our income and is affected by the interest rate environment and the volume and composition of interest-earning assets and interest-bearing liabilities. Our interest-earning assets include loans, investment securities, other investments, interest-bearing deposits in banks, federal funds sold and time deposits in other banks. Our interest-bearing liabilities include deposits, securities sold under agreements to repurchase, other borrowings and subordinated deferrable interest debentures.

**2023 compared with 2022.** For the year ended December 31, 2023, interest income was \$1.28 billion, an increase of \$386.5 million, or 43.2%, compared with the same period in 2022. Average earning assets increased \$1.85 billion, or 8.6%, to \$23.26 billion for the year ended December 31, 2023, compared with \$21.41 billion for 2022. Yield on average earning assets on a taxable equivalent basis increased during 2023 to 5.52%, compared with 4.19% for the year ended December 31, 2022. Average yields on all interest-earning asset categories increased from 2022 to 2023 as market interest rates increased.

Interest expense for the year ended December 31, 2023 was \$445.4 million, an increase of \$352.5 million, or 379.6%, compared with \$92.9 million for the year ended December 31, 2022. During 2023 average interest-bearing liabilities were \$14.92 billion as compared with \$12.22 billion for 2022, an increase of \$2.70 billion, or 22.1%. During 2023, average noninterest-bearing deposit accounts were \$6.77 billion and comprised 33.8% of average total deposits, compared with \$8.01 billion, or 41.2% of average total deposits, during 2022. Costs of interest-bearing deposits increased during 2023 to 2.69%, compared with 0.49% for 2022. This increase reflects a shift in mix of deposits based on customer behavior and increased competition in the market for deposits. The cost of non-deposit funding increased to 5.37% in 2023, compared with 4.59% resulting from an increase in market interest rates.

On a taxable-equivalent basis, net interest income for 2023 was \$838.8 million, compared with \$804.9 million in 2022, an increase of \$33.9 million, or 4.2%. The Company's net interest margin, on a tax equivalent basis, decreased 15 basis points to 3.61% for the year ended December 31, 2023, compared with 3.76% for the year ended December 31, 2022.

**2022 compared with 2021.** For the year ended December 31, 2022, interest income was \$893.9 million, an increase of \$190.8 million, or 27.1%, compared with the same period in 2021. Average earning assets increased \$1.52 billion, or 7.6%, to \$21.41 billion for the year ended December 31, 2022, compared with \$19.89 billion for 2021. Yield on average earning assets on a taxable equivalent basis increased during 2022 to 4.19%, compared with 3.56% for the year ended December 31, 2021. Average yields on all interest-earning asset categories increased from 2021 to 2022 as market interest rates increased.

Interest expense for the year ended December 31, 2022 was \$92.9 million, an increase of \$45.1 million, or 94.3%, compared with \$47.8 million for the year ended December 31, 2021. During 2022 average interest-bearing liabilities were \$12.22 billion as compared with \$11.77 billion for 2021, an increase of \$442.6 million, or 3.8%. During 2022, average noninterest-bearing deposit accounts were \$8.01 billion and comprised 41.2% of average total deposits, compared with \$7.02 billion, or 38.5% of average total deposits, during 2021. Average balances of time deposits amounted to \$1.60 billion and comprised 8.3% of average total deposits during 2022, compared with \$1.95 billion, or 10.7% of average total deposits, during 2021.

On a taxable-equivalent basis, net interest income for 2022 was \$804.9 million, compared with \$659.9 million in 2021, an increase of \$145.0 million, or 22.0%. The Company's net interest margin, on a tax equivalent basis, increased 44 basis points to 3.76% for the year ended December 31, 2022, compared with 3.32% for the year ended December 31, 2021. Accretion expense for 2022 was \$285,000, compared with accretion income of \$16.3 million for 2021.

The summary of changes in interest income and interest expense on a fully taxable equivalent basis resulting from changes in volume and changes in rates for each category of earning assets and interest-bearing liabilities for the years ended December 31, 2023 and 2022 are shown in the following table:

|  | 2023 vs. 2022 |            |    |          |      |          |    | 2022 vs. 2021 |    |         |        |          |  |
|--|---------------|------------|----|----------|------|----------|----|---------------|----|---------|--------|----------|--|
|  | I             | ncrease    |    | Changes  | s Du | e To     | 1  | ncrease       |    | Changes | s Due  | e To     |  |
| (dollars in thousands)   |               | (Decrease) |    | Rate     |      | Volume   |    | (Decrease)    |    | Rate    | Volume |          |  |
| Increase (decrease) in:  |               |            |    |          |      |          |    |               |    |         |        |          |  |
| Income from earning assets:  |               |            |    |          |      |          |    |               |    |         |        |          |  |
| Interest on interest-bearing deposits in banks   | \$            | 24,928     | \$ | 37,379   | \$   | (12,451) | \$ | 19,128        | \$ | 20,301  | \$     | (1,173)  |  |
| Interest on federal funds sold   |               | (77)       |    | —        |      | (77)     |    | 35            |    | 54      |        | (19)     |  |
| Interest on time deposits in other banks   |               | —          |    | —        |      | —        |    | (2)           |    | —       |        | (2)      |  |
| Interest on investment securities - taxable  |               | 24,346     |    | 7,676    |      | 16,670   |    | 12,132        |    | 3,881   |        | 8,251    |  |
| Interest on investment securities - nontaxable   |               | 201        |    | 130      |      | 71       |    | 761           |    | 26      |        | 735      |  |
| Interest on loans held for sale  |               | 12         |    | 9,705    |      | (9,693)  |    | (12,952)      |    | 8,758   |        | (21,710) |  |
| Interest and fees on loans   |               | 337,050    |    | 215,512  |      | 121,538  |    | 170,965       |    | 48,741  |        | 122,224  |  |
| Total interest income  |               | 386,460    |    | 270,402  |      | 116,058  |    | 190,067       |    | 81,761  |        | 108,306  |  |
| Expense from interest-bearing liabilities:   |               |            |    |          |      |          |    |               |    |         |        |          |  |
| Interest expense on interest-bearing deposits  |               |            |    |          |      |          |    |               |    |         |        |          |  |
| Interest on NOW accounts   |               | 55,217     |    | 54,426   |      | 791      |    | 10,953        |    | 10,677  |        | 276      |  |
| Interest on MMDA accounts  |               | 129,575    |    | 127,931  |      | 1,644    |    | 25,296        |    | 25,019  |        | 277      |  |
| Interest on savings accounts   |               | 5,062      |    | 5,151    |      | (89)     |    | 784           |    | 715     |        | 69       |  |
| Interest on retail time deposits   |               | 56,342     |    | 54,398   |      | 1,944    |    | (3,267)       |    | (1,378) |        | (1,889)  |  |
| Interest on brokered time deposits   |               | 53,716     |    | 53,716   |      | _        |    | (18)          |    | —       |        | (18)     |  |
| Total interest expense on interest-bearing deposits                                    |               | 299,912    |    | 295,622  |      | 4,290    |    | 33,748        |    | 35,033  |        | (1,285)  |  |
| Interest expense on non-deposit funding  |               |            |    |          |      |          |    |               |    |         |        |          |  |
| Interest on federal funds purchased and securities sold under agreements to repurchase |               | (4)        |    | _        |      | (4)      |    | (16)          |    | _       |        | (16)     |  |
| Interest on FHLB advances  |               | 49,592     |    | 17,244   |      | 32,348   |    | 8,935         |    | 5,281   |        | 3,654    |  |
| Interest on other borrowings   |               | (2,339)    |    | 988      |      | (3,327)  |    | (69)          |    | 225     |        | (294)    |  |
| Interest on trust preferred securities   |               | 5,370      |    | 5,247    |      | 123      |    | 2,477         |    | 2,392   |        | 85       |  |
| Total interest expense on non-deposit funding  |               | 52,619     | -  | 23,479   |      | 29,140   |    | 11,327        | _  | 7,898   | _      | 3,429    |  |
| Total interest expense   |               | 352,531    |    | 319,101  |      | 33,430   |    | 45,075        |    | 42,931  |        | 2,144    |  |
| Net interest income  | \$            | 33,929     | \$ | (48,699) | \$   | 82,628   | \$ | 144,992       | \$ | 38,830  | \$     | 106,162  |  |

# **Provision for Credit Losses**

The Company's provision for credit losses on loans during 2023 amounted to \$153.5 million, compared with \$52.6 million for 2022 and a release of \$35.1 million for 2021. The increased provision for 2023 was primarily attributable to the updated economic forecast, particularly levels of commercial real estate prices. Net charge-offs in 2023 were 0.25% of average loans, compared with 0.08% in 2022 and 0.04% in 2021. Included in charge-offs for 2023 were \$5.6 million in charge-offs on acquired loans which were fully reserved at acquisition. Excluding those charge-offs, the net charge-off rate for 2023 would have been 0.22%.

At December 31, 2023, non-performing assets amounted to \$174.3 million, or 0.69% of total assets, compared with \$153.5 million, or 0.61% of total assets, at December 31, 2022. Included in non-performing assets were serviced GNMA-guaranteed residential mortgage loans totaling \$90.2 million and \$69.6 million at December 31, 2023 and 2022, respectively. Non-performing assets, excluding GNMA-guaranteed loans, represented 0.33% of total assets at December 31, 2023, compared with 0.34% of total assets at December 31, 2022. Other real estate was approximately \$6.2 million as of December 31, 2023, compared with \$843,000 at December 31, 2022.

The Company's allowance for credit losses on loans at December 31, 2023 was \$307.1 million, or 1.52% of loans compared with \$205.7 million, or 1.04%, and \$167.6 million, or 1.06%, at December 31, 2022 and 2021, respectively. The increase in the allowance for credit losses on loans as a percentage of loans compared with December 31, 2022 was primarily attributable to a decline in forecast economic conditions, particularly commercial real estate price levels, in the Company's CECL model.

The Company's provision for unfunded commitments during 2023 amounted to a release of \$10.9 million, compared with a provision of \$19.2 million for 2022 and \$332,000 for 2021. The allowance for unfunded commitments on off-balance sheet credit exposures is estimated by loan segment at each balance sheet date under the current expected credit loss model using the

same methodologies as portfolio loans, taking into consideration the likelihood that funding will occur as well as any thirdparty guarantees. The decrease in the provision for unfunded commitments was primarily due to a reduction in unfunded commitments during 2023 resulting from a decrease in loan production and funding or completion of existing commitments. The Company recorded a release of provision for other credit losses during 2023 totaling \$6,000, compared with releases of \$139,000 for 2022 and \$616,000 for 2021.

# Noninterest Income

Following is a comparison of noninterest income for 2023, 2022 and 2021.

|   | _ | Years Ended December 31, |         |    |         |    |         |  |  |
|---|---|--------------------------|---------|----|---------|----|---------|--|--|
| (dollars in thousands)                      |   |                          | 2023    |    | 2022    |    | 2021    |  |  |
| Service charges on deposit accounts         |   | \$                       | 46,575  | \$ | 44,499  | \$ | 45,106  |  |  |
| Mortgage banking activity                   |   |                          | 139,885 |    | 184,904 |    | 285,900 |  |  |
| Other service charges, commissions and fees |   |                          | 4,401   |    | 3,875   |    | 4,188   |  |  |
| Net gain (loss) on securities               |   |                          | (304)   |    | 203     |    | 515     |  |  |
| Gain on sale of SBA loans                   |   |                          | 1,557   |    | 5,552   |    | 6,623   |  |  |
| Other noninterest income                    | _ |                          | 50,714  |    | 45,391  |    | 23,212  |  |  |
|   |   | \$                       | 242,828 | \$ | 284,424 | \$ | 365,544 |  |  |

**2023 compared with 2022.** Total noninterest income in 2023 was \$242.8 million, compared with \$284.4 million in 2022, reflecting a decrease of 14.6%, or \$41.6 million.

Service charges on deposit accounts increased \$2.1 million, or 4.7%, to \$46.6 million during 2023 compared with 2022. This increase was primarily attributable to an increase in corporate services charges compared with 2022.

Income from mortgage banking activities decreased \$45.0 million, or 24.3%, to \$139.9 million during 2023 compared with 2022. This decrease was a result of a decline in production and tightening of gain on sale spreads compared with 2022. Also contributing to the decrease was a reduction in recovery of prior mortgage servicing right impairment of \$21.8 million compared with 2022. Total production in the retail mortgage division decreased to \$4.3 billion for 2023, compared with \$5.5 billion for 2022, while gain on sale spreads decreased in 2023 to 2.07% from 2.27% in 2022. The decrease in gain on sale spread is primarily related to competitive pricing pressure from non-bank originators. Noninterest income from the Company's warehouse lending division was \$3.5 million for 2023 compared with \$4.5 million for 2022.

Other service charges, commission and fees increased by \$526,000 to \$4.4 million during 2023, an increase of 13.6% compared with 2022 due primarily to an increase in ATM fees.

Gain on sale of SBA loans decreased by \$4.0 million, or 72.0%, to \$1.6 million during 2023 compared with 2022, while loans sold decreased \$26.2 million, or 52.5%, to \$23.7 million during 2023 compared with 2022.

Other noninterest income increased by \$5.3 million, or 11.7%, to \$50.7 million during 2023 compared with 2022. This increase was primarily due to increases in noninterest income in our equipment finance division, BOLI income, SBA servicing income, merchant fee income and credit card interchange income of \$4.2 million, \$1.9 million, \$1.1 million, \$771,000 and \$760,000, respectively. These increases were partially offset by a reduction in trust income of \$4.4 million in 2023 after exiting this business at the end of 2022.

**2022 compared with 2021.** Total noninterest income in 2022 was \$284.4 million, compared with \$365.5 million in 2021, reflecting a decrease of 22.2%, or \$81.1 million.

Service charges on deposit accounts decreased \$607,000, or 1.3%, to \$44.5 million during 2022 compared with 2021. This decrease was primarily attributable to the elimination of certain overdraft fees on consumer accounts and a reduction in debit card interchange income, partially offset by an increase in corporate services charges compared with 2021.

Income from mortgage banking activities decreased \$101.0 million, or 35.3%, to \$184.9 million during 2022 compared with 2021. This decrease was a result of a decline in production and tightening of gain on sale spreads compared with 2021. Total production in the retail mortgage division decreased to \$5.5 billion for 2022, compared with \$8.9 billion for 2021, while gain on sale spreads decreased in 2022 to 2.27% from 3.31% in 2021. The decrease in gain on sale spread is primarily related to

normalization of pricing in the industry after experiencing record production levels in 2020. Noninterest income from the Company's warehouse lending division was \$4.5 million for 2022 compared with \$4.6 million for 2021.

Other service charges, commission and fees decreased by \$313,000 to \$3.9 million during 2022, a decrease of 7.5% compared with 2021 due primarily to a decrease in ATM fees.

Gain on sale of SBA loans decreased by \$1.1 million, or 16.2%, to \$5.6 million during 2022 compared with 2021, while loans sold decreased \$26.6 million, or 34.8%, to \$50.0 million during 2022 compared with 2021.

Other noninterest income increased by \$22.2 million, or 95.5%, to \$45.4 million during 2022 compared with 2021. This increase was primarily due to increases in noninterest income in our equipment finance division, BOLI income, merchant fee income and gain on sale of mortgage servicing rights of \$18.1 million, \$1.9 million, \$2.0 million and \$1.4 million, respectively. These increases were partially offset by reduction in recovery of prior SBA servicing right impairment of \$906,000 compared with 2021.

#### **Noninterest Expense**

Following is a comparison of noninterest expense for 2023, 2022 and 2021.

|   | <br>Years Ended December 31, |    |         |      |         |  |  |
|---|------------------------------|----|---------|------|---------|--|--|
| (dollars in thousands)                      | 2023                         |    | 2022    | 2021 |         |  |  |
| Salaries and employee benefits              | \$<br>320,110                | \$ | 319,719 | \$   | 337,776 |  |  |
| Occupancy and equipment                     | 51,450                       |    | 51,361  |      | 48,066  |  |  |
| Advertising and marketing                   | 11,856                       |    | 12,481  |      | 8,434   |  |  |
| Amortization of intangible assets           | 18,244                       |    | 19,744  |      | 14,965  |  |  |
| Data processing and communications expenses | 53,486                       |    | 49,228  |      | 45,976  |  |  |
| Legal and other professional fees           | 17,726                       |    | 16,439  |      | 11,920  |  |  |
| Credit resolution-related expenses          | 80                           |    | 29      |      | 3,538   |  |  |
| Merger and conversion charges               | _                            |    | 1,212   |      | 4,206   |  |  |
| FDIC insurance                              | 26,940                       |    | 8,063   |      | 5,614   |  |  |
| Loan servicing expenses                     | 35,283                       |    | 36,835  |      | 26,481  |  |  |
| Other noninterest expenses                  | <br>43,106                   |    | 45,544  |      | 53,148  |  |  |
|   | \$<br>578,281                | \$ | 560,655 | \$   | 560,124 |  |  |

**2023 compared with 2022.** Total noninterest expense increased to \$578.3 million in 2023, compared with \$560.7 million in 2022. Total noninterest expense for 2023 includes approximately \$11.6 million in FDIC special assessment and \$1.9 million in gains on sale of bank premises. Total noninterest expense for 2022 includes approximately \$1.2 million in merger-related charges, \$151,000 in natural disaster expense and \$45,000 in gains on sale of bank premises. Excluding these amounts, expenses in 2023 increased by \$9.3 million, or 1.7%, compared with 2022 levels.

Salaries and benefits increased slightly from \$319.7 million in 2022 to \$320.1 million in 2023. This increase was primarily attributable to a decrease in deferred costs resulting from decreased loan production, nearly offset by a decrease in variable pay resulting from decreased production levels in our retail mortgage division. Salaries and benefits in our mortgage division decreased \$27.5 million, or 25.5%, to \$80.3 million in 2023. Full time equivalent employees decreased from 2,847 at December 31, 2022 to 2,765 at December 31, 2023.

Amortization of intangible assets decreased \$1.5 million, or 7.6%, to \$18.2 million for 2023 compared with \$19.7 million for 2022. This reduction was attributable to a reduction in core deposit intangible amortization.

Data processing and communication expenses increased \$4.3 million, or 8.6%, to \$53.5 million in 2023, compared with \$49.2 million for 2022. This increase is primarily related to technology enhancements implemented utilizing cost saves identified from other areas of the Company.

FDIC insurance increased \$18.9 million, or 234.1%, to \$26.9 million in 2023, compared with \$8.1 million in 2022. Included in FDIC insurance for 2023 was \$11.6 million related to the FDIC special assessment pursuant to the systemic risk determination following the closures of Silicon Valley Bank and Signature Bank in March 2023. Also contributing to the increase in 2023 was an increase in the base assessment rates which took effect during 2023.

Merger and conversion charges were \$1.2 million in 2022, compared with no such charges recorded for 2023. Merger and conversion charges for 2022 were primarily related to the acquisition of Balboa.

Other noninterest expense decreased \$2.4 million, or 5.4%, to \$43.1 million in 2023 from \$45.5 million in 2022, resulting primarily from an increase in deferred costs related to our equipment finance division production and net gains on sale of bank premises. These items were partially offset by increases in fraud and forgery losses, armored car expense, ATM expense, tax and license expense and payment processing expenses related to our equipment finance division. Also contributing to the decrease was a decrease in variable expenses related to our mortgage production.

**2022 compared with 2021.** Total noninterest expense increased slightly to \$560.7 million in 2022, compared with \$560.1 million in 2021. Total noninterest expense for 2022 includes approximately \$1.2 million in merger-related charges, \$151,000 in natural disaster expense and \$45,000 in gains on sale of bank premises. Total noninterest expense for 2021 includes approximately \$4.2 million in merger-related charges and \$510,000 in losses on sale of bank premises. Excluding these amounts, expenses in 2022 increased by \$3.9 million, or 0.7%, compared with 2021 levels.

Salaries and benefits decreased \$18.1 million, or 5.3%, from \$337.8 million in 2021 to \$319.7 million in 2022. This decrease was primarily attributable to a decrease in variable pay resulting from decreased production levels in our retail mortgage division. Salaries and benefits in our mortgage division decreased \$60.0 million, or 35.7%, to \$107.8 million in 2022. This decrease was partially offset by additional salaries and benefits in our equipment finance division resulting from the acquisition of Balboa in December 2021. Full time equivalent employees decreased from 2,865 at December 31, 2021 to 2,847 at December 31, 2022.

Occupancy costs increased \$3.3 million, or 6.9%, from \$48.1 million in 2021 to \$51.4 million in 2022 due primarily to additional amortization resulting from technology projects placed in service in late 2021 and throughout 2022.

Amortization of intangible assets increased \$4.8 million, or 31.9%, to \$19.7 million for 2022 compared with \$15.0 million for 2021. This increase was attributable to our acquisition of Balboa.

Legal and other professional fees increased \$4.5 million, or 37.9%, from \$11.9 million in 2021 to \$16.4 million in 2022, primarily due to additional collection related expenses in our equipment finance division.

Merger and conversion charges were \$1.2 million in 2022, a decrease of \$3.0 million, or 71.2%, compared with \$4.2 million recorded for 2021. Merger and conversion charges for both periods were primarily related to the acquisition of Balboa.

Other noninterest expense decreased \$7.6 million, or 14.3%, to \$45.5 million in 2022 from \$53.1 million in 2021, resulting primarily from a decrease in fraud and forgery losses and an increase in net gain on sale of bank premises. Also contributing to the decrease was a decrease in variable expenses related to our mortgage production

#### **Income Taxes**

Income tax expense is influenced by statutory federal and state tax rates, the amount of taxable income, the amount of taxexempt income and the amount of non-deductible expenses. For the year ended December 31, 2023, the Company recorded income tax expense of approximately \$87.8 million, compared with \$106.6 million recorded in 2022 and \$119.2 million recorded in 2021. The Company's effective tax rate was 24.6%, 23.5% and 24.0% for the years ended December 31, 2023, 2022 and 2021, respectively.

# **BALANCE SHEET COMPARISON**

# LOANS

Management believes that our loan portfolio is adequately diversified. The loan portfolio contains no foreign loans or significant concentrations in any one industry. As of December 31, 2023, approximately 74.2% of our loan portfolio was secured by real estate, compared with 71.1% at December 31, 2022.

The amount of loans outstanding at the indicated dates is shown in the following table according to type of loans.

|  | Decem         | ıber 31,      |
|--|---------------|---------------|
| (dollars in thousands)                     | 2023          | 2022          |
| Commercial, financial and agricultural     | \$ 2,688,929  | \$ 2,679,403  |
| Consumer                                   | 241,552       | 384,037       |
| Indirect automobile                        | 34,257        | 108,648       |
| Mortgage warehouse                         | 818,728       | 1,038,924     |
| Municipal                                  | 492,668       | 509,151       |
| Premium finance                            | 946,562       | 1,023,479     |
| Real estate - construction and development | 2,129,187     | 2,086,438     |
| Real estate - commercial and farmland      | 8,059,754     | 7,604,867     |
| Real estate - residential                  | 4,857,666     | 4,420,306     |
| Loans, net of unearned income              | \$ 20,269,303 | \$ 19,855,253 |

The Company seeks to diversify its loan portfolio across its geographic footprint and in various loan types. Also, the Company's in-house lending limit for a single loan is \$40.0 million for construction loans and \$50.0 million for term loans with stabilized cash flows, which would normally prevent a concentration with a single loan project. Certain lending relationships may contain more than one loan and, consequently, exceed the in-house lending limit. The Company regularly monitors its largest loan relationships to avoid a concentration with a single borrower. The largest 25 loan relationships as of December 31, 2023 based on committed amount are summarized below by type.

| (dollars in thousands)                     | (  | Committed<br>Amount | Average<br>Rate | Average<br>Maturity<br>(months) | %<br>Unsecured | % in<br>Nonaccrual<br>Status |
|--|----|---------------------|-----------------|---------------------------------|----------------|------------------------------|
| Commercial, financial and agricultural     | \$ | 247,432             | 8.77 %          | 20                              | 60.83 %        | <u> </u>                     |
| Mortgage warehouse                         |    | 625,000             | 7.92 %          | 24                              | —              | <u>        %</u>             |
| Real estate - construction and development |    | 764,497             | 7.04 %          | 42                              | —              | <u>         %</u>            |
| Real estate - commercial and farmland      | _  | 851,021             | 5.92 %          | 44                              | —              | <u>          %</u>           |
| Total                                      | \$ | 2,487,950           | 7.05 %          | 36                              | 6.05 %         | %                            |

Total loans as of December 31, 2023, are shown in the following table according to their contractual maturity.

|  |    |                     |    | Сог                                       | itra | ctual Maturity                                 | in: |                       |    |            |
|--|----|---------------------|----|---|------|--|-----|-----------------------|----|------------|
| (dollars in thousands)                     | (  | One Year<br>or Less |    | Over<br>One Year<br>through<br>Five Years |      | Over<br>Five Years<br>through<br>Fifteen Years |     | Over<br>Fifteen Years |    | Total      |
| Commercial, financial and agricultural     | \$ | 353,196             | \$ | 1,750,666                                 | \$   | 567,834  | \$  | 17,233                | \$ | 2,688,929  |
| Consumer                                   |    | 39,099              |    | 105,258                                   |      | 96,239   |     | 956                   |    | 241,552    |
| Indirect automobile                        |    | 10,015              |    | 24,227                                    |      | 15   |     | —                     |    | 34,257     |
| Mortgage warehouse                         |    | 365,225             |    | 453,503                                   |      | —  |     | _                     |    | 818,728    |
| Municipal                                  |    | 12,932              |    | 31,213                                    |      | 392,831  |     | 55,692                |    | 492,668    |
| Premium finance                            |    | 943,750             |    | 2,812                                     |      | _  |     | _                     |    | 946,562    |
| Real estate - construction and development |    | 653,919             |    | 1,357,141                                 |      | 117,245  |     | 882                   |    | 2,129,187  |
| Real estate - commercial and farmland      |    | 785,137             |    | 4,500,599                                 |      | 2,576,221                                      |     | 197,797               |    | 8,059,754  |
| Real estate - residential                  |    | 44,424              |    | 235,726                                   |      | 411,083  |     | 4,166,433             |    | 4,857,666  |
|  | \$ | 3,207,697           | \$ | 8,461,145                                 | \$   | 4,161,468                                      | \$  | 4,438,993             | \$ | 20,269,303 |

Total loans which have maturity dates after one year are summarized below by those loans that have predetermined interest rates and those loans that have floating or adjustable interest rates.

| (dollars in thousands)                     | December 31,<br>2023 |
|--|----------------------|
| Predetermined interest rates               |                      |
| Commercial, financial and agricultural     | \$ 1,822,812         |
| Consumer                                   | 117,063              |
| Indirect automobile                        | 24,242               |
| Municipal                                  | 479,442              |
| Premium finance                            | 2,812                |
| Real estate - construction and development | 370,484              |
| Real estate - commercial and farmland      | 5,495,160            |
| Real estate - residential                  | 2,925,485            |
|  | \$ 11,237,500        |
| Floating or adjustable interest rates      |                      |
| Commercial, financial and agricultural     | \$ 512,921           |
| Consumer                                   | 85,390               |
| Mortgage warehouse                         | 453,503              |
| Municipal                                  | 294                  |
| Real estate - construction and development | 1,104,784            |
| Real estate - commercial and farmland      | 1,779,457            |
| Real estate - residential                  | 1,887,757            |
|  | \$ 5,824,106         |

Commercial and farmland real estate ("CRE") represents the Company's largest loan category. The Company regularly monitors its CRE portfolio against regulatory concentration limits. Additionally, the Company manages its risk in the CRE portfolio through, among other things, established policy limits on loan-to-value or loan-to-cost at or below applicable regulatory guidance, use of internal lending limits on single loans to minimize exposure to a given project, annual reviews of borrowers and guarantors above certain total credit exposure thresholds, minimum required debt service coverage ratios and borrower equity levels. Exceptions to policy must be approved by an individual or committee with appropriate approval authority.

A summary of the Company's CRE portfolio by loan type and credit quality indicator as of December 31, 2023 is below:

| (dollars in thousands)                      | Pass            | È  | 6<br>ther Assets<br>Especially<br>Ientioned) | (S | 7<br>ubstandard) | Total           |
|---|-----------------|----|--|----|------------------|-----------------|
| Farmland                                    | \$<br>158,456   | \$ | _  | \$ | 635              | \$<br>159,091   |
| Multifamily residential                     | 877,970         |    | 50,000                                       |    | _                | 927,970         |
| Owner occupied CRE                          | 1,858,658       |    | 29,668                                       |    | 27,114           | 1,915,440       |
| Non-owner occupied CRE                      | <br>4,973,466   |    | 67,362                                       |    | 16,425           | 5,057,253       |
| Total real estate - commercial and farmland | \$<br>7,868,550 | \$ | 147,030                                      | \$ | 44,174           | \$<br>8,059,754 |

The Company's non-owner occupied portfolio is well diversified. Below is a summary of the non-owner occupied CRE portfolio by property type as of December 31, 2023:

| (dollars in thousands)       | December 31,<br>2023 |
|------------------------------|----------------------|
| Office                       | \$ 1,085,848         |
| Retail                       | 955,003              |
| Strip center, anchored       | 733,951              |
| Warehouse / industrial       | 679,877              |
| Hotel                        | 460,060              |
| Strip center, non-anchored   | 410,799              |
| Mini storage warehouse       | 337,661              |
| Medical office building      | 150,717              |
| Assisted living facilities   | 133,149              |
| Miscellaneous                | 110,188              |
| Total non-owner occupied CRE | \$ 5,057,253         |

# ALLOWANCE AND PROVISION FOR CREDIT LOSSES

The following table sets forth the breakdown of the allowance for credit losses on loans by loan category for the periods indicated. Management believes the allowance can be allocated only on an approximate basis. The allocation of the allowance to each category is not necessarily indicative of future losses and does not restrict the use of the allowance to absorb losses in any other category.

|  | December 31, |                                    |           |                                    |           |                                    |  |  |
|--|--------------|------------------------------------|-----------|------------------------------------|-----------|------------------------------------|--|--|
|  | 20           | 23                                 | 20        | 22                                 | 20        | 21                                 |  |  |
| (dollars in thousands)                     | Amount       | % of<br>Loans to<br>Total<br>Loans | Amount    | % of<br>Loans to<br>Total<br>Loans | Amount    | % of<br>Loans to<br>Total<br>Loans |  |  |
| Commercial, financial and agricultural     | \$ 64,053    | 13 %                               | \$ 39,455 | 13 %                               | \$ 26,829 | 12 %                               |  |  |
| Consumer                                   | 3,902        | 1                                  | 5,413     | 2                                  | 6,097     | 1                                  |  |  |
| Indirect automobile                        | 50           | —                                  | 174       | 1                                  | 476       | 2                                  |  |  |
| Mortgage warehouse                         | 1,678        | 4                                  | 2,118     | 5                                  | 3,231     | 5                                  |  |  |
| Municipal                                  | 345          | 2                                  | 357       | 3                                  | 401       | 4                                  |  |  |
| Premium finance                            | 602          | 5                                  | 1,025     | 5                                  | 2,729     | 5                                  |  |  |
| Real estate – construction and development | 61,017       | 11                                 | 32,659    | 11                                 | 22,045    | 9                                  |  |  |
| Real estate - commercial and farmland      | 110,097      | 40                                 | 67,433    | 38                                 | 77,831    | 43                                 |  |  |
| Real estate - residential                  | 65,356       | 24                                 | 57,043    | 22                                 | 27,943    | 19                                 |  |  |
| Total                                      | \$307,100    | 100 %                              | \$205,677 | 100 %                              | \$167,582 | 100 %                              |  |  |

The following table provides an analysis of the net charge-offs (recoveries) by loan category for the years ended December 31, 2023, 2022 and 2021.

|  |                                     | 2023               |        |                                     | 2022               |        |                                     | 2021               |        |
|--|-------------------------------------|--------------------|--------|-------------------------------------|--------------------|--------|-------------------------------------|--------------------|--------|
|  | Net charge-<br>offs<br>(recoveries) | Average<br>Balance | Rate   | Net charge-<br>offs<br>(recoveries) | Average<br>balance | Rate   | Net charge-<br>offs<br>(recoveries) | Average<br>balance | Rate   |
| Commercial, financial and agricultural           | \$ 43,646                           | \$ 2,687,805       | 1.62 % | \$ 8,681                            | \$ 2,116,723       | 0.41 % | \$ 2,033                            | \$ 1,526,100       | 0.13 % |
| Consumer   | 4,474                               | 308,457            | 1.45   | 4,044                               | 214,162            | 1.89   | 5,309                               | 235,056            | 2.26   |
| Indirect automobile                              | (621)                               | 67,326             | (0.92) | (780)                               | 178,305            | (0.44) | (491)                               | 404,461            | (0.12) |
| Mortgage warehouse                               | _                                   | 963,035            | —      | —                                   | 891,285            |        | _                                   | 827,159            | _      |
| Municipal  | _                                   | 502,849            | _      | _                                   | 531,324            | _      | _                                   | 623,839            | —      |
| Premium finance                                  | 766                                 | 982,442            | 0.08   | 387                                 | 922,551            | 0.04   | (1,202)                             | 752,094            | (0.16) |
| Real estate -<br>construction and<br>development | (949)                               | 2,162,424          | (0.04) | (865)                               | 1,761,853          | (0.05) | (273)                               | 1,493,855          | (0.02) |
| Real estate -<br>commercial and<br>farmland      | 3,693                               | 7,811,671          | 0.05   | 3,349                               | 7,155,542          | 0.05   | 1,279                               | 5,958,257          | 0.02   |
| Real estate -<br>residential                     | (628)                               | 4,668,312          | (0.01) | (301)                               | 3,749,716          | (0.01) | (464)                               | 2,883,135          | (0.02) |
|  | \$ 50,381                           | \$ 20,154,321      | 0.25 % | \$ 14,515                           | \$ 17,521,461      | 0.08 % | \$ 6,191                            | \$ 14,703,956      | 0.04 % |

The following table provides an analysis of the allowance for credit losses on loans held for investment.

|   | December 31, |            |            |  |  |
|---|--------------|------------|------------|--|--|
| (dollars in thousands)  | 2023         | 2022       | 2021       |  |  |
| Allowance for credit losses on loans at end of period                       | \$ 307,100   | \$ 205,677 | \$ 167,582 |  |  |
| Loan balances:  |              |            |            |  |  |
| End of period   | 20,269,303   | 19,855,253 | 15,874,258 |  |  |
| Allowance for credit losses on loans as a percentage of end of period loans | 1.52 %       | 1.04 %     | 1.06 %     |  |  |
| Nonaccrual loans as a percentage of end of period loans                     | 0.75 %       | 0.68 %     | 0.54 %     |  |  |
| Allowance for credit losses to nonaccrual loans at end of period            | 203.22 %     | 152.57 %   | 196.54 %   |  |  |

At December 31, 2023, the allowance for credit losses on loans totaled \$307.1 million, or 1.52% of loans, compared with \$205.7 million, or 1.04% of loans, at December 31, 2022. The increase in the allowance for credit losses on loans as a percentage of loans compared with December 31, 2022 was primarily attributable to declines in forecast economic conditions, particularly levels of commercial real estate prices, compared with 2022. For the year ended December 31, 2023, our net charge off ratio as a percentage of average loans increased to 0.25%, compared with 0.08% for the year ended December 31, 2022. This increase was primarily a result of increased charge-offs in our equipment finance division, which we expanded at the end of 2021, resulting in increased net charge-offs in our commercial, financial and agricultural loan segment. Included in net charge-offs for the year ended December 31, 2023 was \$5.6 million in charge-offs on loans which were fully reserved upon acquisition. Excluding those charge-offs, net charge-offs for 2023 would have been 0.22%.

The provision for credit losses on loans for the year ended December 31, 2023 was \$153.5 million, compared with \$52.6 million for the year ended December 31, 2022. This increase primarily resulted from the updated economic forecast and organic loan growth during 2023. While the forecast level of certain economic variables used in our CECL model improved year over year, the forecast commercial real estate price index declined compared with the forecast used at December 31, 2022. As of December 31, 2023 our ratio of nonperforming assets to total assets had increased to 0.69% from 0.61% at December 31, 2022. Included in non-performing assets were serviced GNMA-guaranteed residential mortgage loans totaling \$90.2 million and \$69.6 million at December 31, 2023 and 2022, respectively. Non-performing assets, excluding GNMA-guaranteed loans, represented 0.33% of total assets at December 31, 2023, compared with 0.34% of total assets at December 31, 2022.

# NONPERFORMING LOANS

A loan is placed on nonaccrual status when, in management's judgment, the collection of the interest income appears doubtful. Interest receivable that has been accrued and is subsequently determined to have doubtful collectability is reversed against interest income. Interest on loans that are classified as nonaccrual is recognized when received. Past due loans are placed on nonaccrual status when principal or interest is past due 90 days or more unless the loan is well secured and in the process of

collection. In some cases, where borrowers are experiencing financial difficulties, loans may be restructured to provide terms significantly different from the original contractual terms. The following table presents an analysis of loans accounted for on a nonaccrual basis and loans contractually past due 90 days or more as to interest or principal payments and still accruing.

|  | December 31, |         |    |         |
|--|--------------|---------|----|---------|
| (dollars in thousands)   |              | 2023    |    | 2022    |
| Nonaccrual loans   |              |         |    |         |
| Commercial, financial and agricultural   | \$           | 8,059   | \$ | 11,094  |
| Consumer   |              | 1,153   |    | 420     |
| Indirect automobile  |              | 299     |    | 346     |
| Real estate - construction and development   |              | 282     |    | 523     |
| Real estate - commercial and farmland  |              | 11,295  |    | 13,203  |
| Real estate - residential <sup>(1)</sup>   |              | 130,029 |    | 109,222 |
| Total  | \$           | 151,117 | \$ | 134,808 |
| Loans contractually past due 90 days or more as to interest or principal payments and still accruing | \$           | 16,988  | \$ | 17,865  |

<sup>(1)</sup> Included in real estate - residential were \$90.2 million and \$69.6 million of serviced GNMA-guaranteed nonaccrual loans at December 31, 2023 and 2022, respectively.

# LIQUIDITY AND INTEREST RATE SENSITIVITY

Liquidity management involves the matching of the cash flow requirements of customers, who may be either depositors desiring to withdraw funds or borrowers needing assurance that sufficient funds will be available to meet their credit needs, and the ability of our Company to meet those needs. We seek to meet liquidity requirements primarily through management of short-term investments (principally interest-bearing deposits in banks) and monthly amortizing loans. Another source of liquidity is the repayment of maturing single payment loans. In addition, our Company maintains relationships with correspondent banks, including the FHLB and the Federal Reserve Bank of Atlanta, which could provide funds on short notice, if needed.

A principal objective of our asset/liability management strategy is to minimize our exposure to changes in interest rates by matching the maturity and repricing horizons of interest-earning assets and interest-bearing liabilities. This strategy is overseen in part through the direction of our ALCO Committee which establishes policies and monitors results to control interest rate sensitivity.

As part of our interest rate risk management policy, the ALCO Committee examines the extent to which its assets and liabilities are "interest rate sensitive" and monitors its interest rate-sensitivity "gap." An asset or liability is considered to be interest rate sensitive if it will reprice or mature within the time period analyzed, usually one year or less. The interest rate-sensitivity gap is the difference between the interest-earning assets and interest-bearing liabilities scheduled to mature or reprice within such time period. A gap is considered positive when the amount of interest rate-sensitive assets exceeds the amount of interest rate-sensitive liabilities exceeds the interest rate-sensitive assets. During a period of rising interest rates, a negative gap would tend to adversely affect net interest income, while a positive gap would tend to result in an increase in net interest income. During a period of falling interest rates, a negative gap would tend to adversely affect net interest income, while a positive gap would tend to adversely affect net interest income, while a positive gap would tend to adversely affect net interest income. If our assets and liabilities were equally flexible and moved concurrently, the impact of any increase or decrease in interest rates on net interest income would be minimal.

A simple interest rate "gap" analysis by itself may not be an accurate indicator of how net interest income will be affected by changes in interest rates. Accordingly, the ALCO Committee also evaluates how the repayment of particular assets and liabilities is impacted by changes in interest rates. Income associated with interest-earning assets and costs associated with interest-bearing liabilities may not be affected uniformly by changes in interest rates. In addition, the magnitude and duration of changes in interest rates may have a significant impact on net interest income. For example, although certain assets and liabilities may have similar maturities or periods of repricing, they may not react identically to changes in market interest rates. Interest rates on certain types of assets and liabilities fluctuate in advance of changes in general market interest rates, while interest rates on other types may lag behind changes in general market rates. In addition, certain assets, such as adjustable rate mortgage loans, have features (generally referred to as "interest rate caps") which limit changes in interest rates on a short-term basis and over the life of the asset. In the event of a change in interest rate gap. The ability of many borrowers to service their debts also may decrease in the event of an interest rate increase.

We manage the mix of asset and liability maturities in an effort to control the effects of changes in the general level of interest rates on net interest income. Except for its effect on the general level of interest rates, inflation does not have a material impact on the balance sheet due to the rate variability and short-term maturities of its earning assets. In particular, approximately 38.4% of earning assets mature or reprice within one year or less. Mortgage loans, generally our loan category with the longest maturity, are usually made with fifteen to thirty year maturities, but a portion is at a variable interest rate with an adjustment between origination date and maturity date.

The following table sets forth the distribution of the repricing of our interest-earning assets and interest-bearing liabilities as of December 31, 2023, the interest rate sensitivity gap (i.e., interest rate sensitive assets minus interest rate sensitive liabilities), the cumulative interest rate sensitivity gap, the interest rate sensitivity gap ratio (i.e., interest rate sensitive assets divided by interest rate sensitive liabilities) and the cumulative interest rate sensitivity gap ratio. The table also sets forth the time periods in which earning assets and liabilities will mature or may reprice in accordance with their contractual terms. However, the table does not necessarily indicate the impact of general interest rate movements on the net interest margin since the repricing of various categories of assets and liabilities is subject to competitive pressures and the needs of our customers. In addition, various assets and liabilities indicated as repricing within the same period may in fact reprice at different times within such period and at different rates.

|  | December 31, 2023            |                            |    |                                |    |                         |                       |           |    |            |  |
|--|------------------------------|----------------------------|----|--------------------------------|----|-------------------------|-----------------------|-----------|----|------------|--|
|  | Maturing or Repricing Within |                            |    |                                |    |                         |                       |           |    |            |  |
| (dollars in thousands)                         |                              | Zero to<br>Three<br>Months |    | Three<br>Months to<br>One Year |    | One to<br>Five<br>Years | Over<br>Five<br>Years |           |    | Total      |  |
| Interest-earning assets:                       |                              |                            |    |                                |    |                         |                       |           |    |            |  |
| Interest-bearing deposits in banks             | \$                           | 936,834                    | \$ | —                              | \$ | _                       | \$                    | _         | \$ | 936,834    |  |
| Investment securities                          |                              | 67,176                     |    | 306,138                        |    | 767,175                 |                       | 403,967   |    | 1,544,456  |  |
| Loans held for sale                            |                              | 281,332                    |    | —                              |    | _                       |                       | _         |    | 281,332    |  |
| Loans  |                              | 5,888,256                  |    | 1,374,282                      |    | 6,015,183               |                       | 6,991,582 |    | 20,269,303 |  |
|  |                              | 7,173,598                  |    | 1,680,420                      |    | 6,782,358               |                       | 7,395,549 |    | 23,031,925 |  |
|  |                              |                            |    |                                |    |                         |                       |           |    |            |  |
| Interest-bearing liabilities:                  |                              |                            |    |                                |    |                         |                       |           |    |            |  |
| Interest-bearing demand deposits               |                              | 3,972,479                  |    | _                              |    | _                       |                       | _         |    | 3,972,479  |  |
| Money market deposit accounts                  |                              | 5,968,135                  |    | _                              |    | _                       |                       | —         |    | 5,968,135  |  |
| Savings  |                              | 808,350                    |    | _                              |    | _                       |                       | —         |    | 808,350    |  |
| Time deposits                                  |                              | 1,482,379                  |    | 1,850,687                      |    | 134,088                 |                       | 752       |    | 3,467,906  |  |
| FHLB advances                                  |                              | 150,000                    |    | _                              |    | 30,000                  |                       | 18,460    |    | 198,460    |  |
| Other borrowings                               |                              | _                          |    | 116,704                        |    | 194,422                 |                       | _         |    | 311,126    |  |
| Trust preferred securities                     |                              | 130,315                    | _  | _                              |    |                         |                       |           |    | 130,315    |  |
|  |                              | 12,511,658                 |    | 1,967,391                      |    | 358,510                 |                       | 19,212    |    | 14,856,771 |  |
|  |                              |                            |    |                                |    |                         |                       |           |    |            |  |
| Interest rate sensitivity gap                  | \$                           | (5,338,060)                | \$ | (286,971)                      | \$ | 6,423,848               | \$                    | 7,376,337 | \$ | 8,175,154  |  |
|  |                              |                            |    |                                |    |                         |                       |           |    |            |  |
| Cumulative interest rate sensitivity gap       | \$                           | (5,338,060)                | \$ | (5,625,031)                    | \$ | 798,817                 | \$                    | 8,175,154 |    |            |  |
|  |                              |                            |    |                                | _  |                         |                       |           |    |            |  |
| Interest rate sensitivity gap ratio            |                              | 0.57                       |    | 0.85                           |    | 18.92                   |                       | 384.94    |    |            |  |
|  |                              |                            |    |                                |    |                         |                       |           |    |            |  |
| Cumulative interest rate sensitivity gap ratio |                              | 0.57                       |    | 0.61                           |    | 1.05                    |                       | 1.55      |    |            |  |
|  | _                            | ,                          | =  |                                | _  |                         |                       |           |    |            |  |

# **INVESTMENT PORTFOLIO**

Following is a summary of the carrying value of debt securities available-for-sale as of the end of each reported period:

|  | Decen        | 1ber 31,     |
|--|--------------|--------------|
| (dollars in thousands)                   | 2023         | 2022         |
| U.S. Treasuries                          | \$ 720,877   | \$ 759,534   |
| U.S. government-sponsored agencies       | 985          | 979          |
| State, county and municipal securities   | 28,051       | 34,195       |
| Corporate debt securities                | 10,027       | 15,926       |
| SBA pool securities                      | 51,516       | 27,398       |
| Mortgage-backed securities               | 591,488      | 662,028      |
| Total debt securities available-for-sale | \$ 1,402,944 | \$ 1,500,060 |

Following is a summary of the carrying value of debt securities held-to-maturity as of the end of each reported period:

|  | <br>December 31, |    |         |  |  |
|--|------------------|----|---------|--|--|
| (dollars in thousands)                 | 2023             |    | 2022    |  |  |
| State, county and municipal securities | \$<br>31,905     | \$ | 31,905  |  |  |
| Mortgage-backed securities             | <br>109,607      |    | 102,959 |  |  |
| Total debt securities held-to-maturity | \$<br>141,512    | \$ | 134,864 |  |  |

The amounts of securities available-for-sale and held-to in each category as of December 31, 2023 are shown in the following table according to contractual maturity classifications: (i) one year or less, (ii) after one year through five years, (iii) after five years through ten years and (iv) after ten years.

| Securities available-for-sale (1)  | U.S. Trea           | suries            | U.S. Gover<br>sponsored |                    | State, County and<br>Municipal Securities |                 |  |
|------------------------------------|---------------------|-------------------|-------------------------|--------------------|---|-----------------|--|
| (dollars in thousands)             | Yield<br>Amount (2) |                   | Amount                  | Yield<br>(2)       | Amount                                    | Yield<br>(2)(3) |  |
| One year or less                   | \$ 326,862          | 3.80 %            | \$ _                    | <u> </u>           | \$ 2,270                                  | 3.77 %          |  |
| After one year through five years  | 394,015             | 2.57 %            | 985                     | 2.16 %             | 17,808                                    | 3.99 %          |  |
| After five years through ten years |                     | <u>         %</u> | _                       | <u>          %</u> | 2,021                                     | 4.94 %          |  |
| After ten years                    |                     | %                 |                         | <u>          %</u> | 5,952                                     | 3.63 %          |  |
|                                    | \$ 720,877          | 3.12 %            | \$ 985                  | 2.16 %             | \$ 28,051                                 | 3.96 %          |  |

| Securities available-for-sale (1)  |            | Corporate<br>Securit |              |    | SBA Pool Se | ecurities         | Mortgage-<br>Securi |              |
|------------------------------------|------------|----------------------|--------------|----|-------------|-------------------|---------------------|--------------|
|                                    | Amount (2) |                      | Yield<br>(2) | A  | Amount      | Yield<br>(2)      | Amount              | Yield<br>(2) |
| One year or less                   | \$         | _                    | %            | \$ |             | <u>         %</u> | \$ 59               | 3.20 %       |
| After one year through five years  |            | 8,646                | 6.87 %       |    | 4,956       | 2.09 %            | 285,038             | 3.20 %       |
| After five years through ten years |            | —                    | %            |    | 6,743       | 2.71 %            | 94,556              | 2.89 %       |
| After ten years                    |            | 1,381                | 8.61 %       |    | 39,817      | 5.34 %            | 211,835             | 3.30 %       |
|                                    | \$         | 10,027               | 7.17 %       | \$ | 51,516      | 4.66 %            | \$ 591,488          | 3.19 %       |

| Securities held-to-maturity (1)    | State, Cou<br>Municipal S |                   | Mortgage<br>Securi |              |  |
|------------------------------------|---------------------------|-------------------|--------------------|--------------|--|
|                                    | Amount                    | Yield<br>(2)(3)   | Amount             | Yield<br>(2) |  |
| One year or less                   | \$ —                      | %                 | \$ —               | <u> </u>     |  |
| After one year through five years  | —                         | <u>         %</u> | 11,723             | 1.34 %       |  |
| After five years through ten years | _                         | <u>         %</u> | 65,914             | 2.55 %       |  |
| After ten years                    | 31,905                    | 3.93 %            | 31,970             | 2.66 %       |  |
|                                    | \$ 31,905                 | 3.93 %            | \$ 109,607         | 2.45 %       |  |

(1) The amortized cost and fair value of debt securities are presented based on contractual maturities. Actual cash flows may differ from contractual maturities because borrowers may have the right to prepay obligations without prepayment penalties.

(2) Yields were computed using coupon interest, adding discount accretion or subtracting premium amortization, as appropriate, on a ratable basis over the life of each security. The weighted average yield for each maturity range was computed using the amortized cost of each security in that range.

(3) Yields on securities of state and political subdivisions are stated on a taxable-equivalent basis, using a tax rate of 21%.

The investment portfolio includes securities which are classified as available-for-sale and recorded at fair value with unrealized gains and losses excluded from earnings and reported in accumulated other comprehensive income, net of the related deferred tax effect. Securities classified as held-to-maturity are recorded at amortized cost.

The amortization of premiums and accretion of discounts are recognized in interest income using methods approximating the interest method over the life of the securities. Realized gains and losses, determined on the basis of the cost of specific securities sold, are included in earnings on the trade date.

Management and the ALCO Committee evaluates available-for-sale securities in an unrealized loss position on at least a quarterly basis, and more frequently when economic or market concerns warrant such evaluation, to determine if credit-related impairment exists. Management first evaluates whether they intend to sell or more likely than not will be required to sell an impaired security before recovering its amortized cost basis. If either criteria is met, the entire amount of unrealized loss is recognized in earnings with a corresponding adjustment to the security's amortized cost basis. If either of the above criteria is not met, management evaluates whether the decline in fair value is attributable to credit or resulted from other factors. The Company does not intend to sell these investment securities at an unrealized loss position at December 31, 2023, and it is more

likely than not that the Company will not be required to sell these securities prior to recovery or maturity. Based on the results of management's review, at December 31, 2023, management determined \$69,000 was attributable to credit impairment and decreased the allowance for credit losses accordingly. The remaining \$44.7 million in unrealized loss was determined to be from factors other than credit. The Company's held-to-maturity securities have no expected credit losses and no related allowance for credit losses has been established.

# DEPOSITS

We rely on deposits by our customers as the primary source of funds for the continued growth of our loan and investment securities portfolios. Customer deposits are categorized as either noninterest-bearing deposits or interest-bearing deposits. Noninterest-bearing deposits (or demand deposits) are transaction accounts that provide us with "interest-free" sources of funds. Interest-bearing deposits include NOW, money market, savings and time deposits.

During 2023, total deposits increased \$1.25 billion, or 6.4%, to \$20.71 billion at December 31, 2023, compared with \$19.46 billion at December 31, 2022. This growth was primarily attributable to \$1.14 billion in brokered time deposits, partially offset by a decrease in non-time brokered deposits of \$280.5 million. Non-interest bearing deposits decreased \$1.44 billion, or 18.1%, to \$6.49 billion at December 31, 2023 driven by a shift in customer behavior from rising interest rates which increased competition and alternatives for deposits. Interest-bearing deposits increased \$2.68 billion, or 23.3%, to \$14.22 billion at December 31, 2023.

Average amount of various deposit classes and the average rates paid thereon are presented below.

|                            | Year Ended December 31, |            |          |    |            |                    |
|----------------------------|-------------------------|------------|----------|----|------------|--------------------|
|                            |                         | 202        | 23       |    | 202        | 22                 |
| (dollars in thousands)     |                         | Amount     | Rate     |    | Amount     | Rate               |
| Noninterest-bearing demand | \$                      | 6,771,464  | <u> </u> | \$ | 8,005,201  | <u>          %</u> |
| NOW                        |                         | 3,878,034  | 1.79     |    | 3,675,586  | 0.39               |
| Money market               |                         | 5,382,865  | 3.02     |    | 5,128,497  | 0.65               |
| Savings                    |                         | 936,454    | 0.68     |    | 1,005,752  | 0.13               |
| Retail time deposits       |                         | 2,031,828  | 3.13     |    | 1,604,978  | 0.46               |
| Brokered time deposits     |                         | 1,024,606  | 5.24     |    |            | —                  |
| Total deposits             | \$                      | 20,025,251 | 1.78 %   | \$ | 19,420,014 | 0.29 %             |

At December 31, 2023, the Company had brokered deposits of \$1.14 billion. The amounts of time certificates of deposit issued in amounts of more than \$250,000 as of December 31, 2023, are shown below by category, which is based on time remaining until maturity of (i) three months or less, (ii) over three through six months, (iii) over six months through one year and (iv) over one year.

| (dollars in thousands)               | December 31,<br>2023 |
|--------------------------------------|----------------------|
| Three months or less                 | \$ 268,104           |
| Over three months through six months | 177,888              |
| Over six months through one year     | 297,029              |
| Over one year                        | 30,982               |
| Total                                | \$ 774,003           |

As of December 31, 2023 and 2022, the Company had estimated uninsured deposits of \$9.13 billion and \$9.30 billion, respectively. These estimates were derived using the same methodologies and assumptions used for the Bank's regulatory reporting. Approximately \$2.64 billion, or 29.0%, of the uninsured deposits at December 31, 2023 were for municipalities which are collateralized with investment securities or letters of credit.

# OFF-BALANCE-SHEET ARRANGEMENTS AND CONTRACTUAL OBLIGATIONS

In the ordinary course of business, our Bank has granted commitments to extend credit to approved customers. Generally, these commitments to extend credit have been granted on a temporary basis for seasonal or inventory requirements or for construction period financing and have been approved within the Bank's credit guidelines. Our Bank has also granted commitments to approved customers for financial standby letters of credit. These commitments are recorded in the financial

statements when funds are disbursed or the financial instruments become payable. The Bank uses the same credit policies for these off-balance-sheet commitments as it does for financial instruments that are recorded in the consolidated financial statements. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitment amounts expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

The following table summarizes commitments outstanding at December 31, 2023 and 2022.

|   | Decem        | ıber 31,     |
|---|--------------|--------------|
| (dollars in thousands)  | 2023         | 2022         |
| Commitments to extend credit  | \$ 4,412,818 | \$ 6,318,039 |
| Unused lines of credit  | 386,574      | 345,001      |
| Financial standby letters of credit                                   | 37,546       | 33,557       |
| Mortgage interest rate lock commitments                               | 171,750      | 148,148      |
| Mortgage forward contracts with positive fair value - notional amount | _            | 689,500      |
| Mortgage forward contracts with negative fair value - notional amount | 663,015      |              |
|   | \$ 5,671,703 | \$ 7,534,245 |

The following table summarizes short-term borrowings for the periods indicated.

|   | Year Ended December 31,                       |                 |                    |                 |                    |                 |
|---|---|-----------------|--------------------|-----------------|--------------------|-----------------|
|   | 20  | 23              | 202                | 22              | 20                 | 21              |
| (dollars in thousands)  | Average<br>Balance                            | Average<br>Rate | Average<br>Balance | Average<br>Rate | Average<br>Balance | Average<br>Rate |
| Federal funds purchased and securities sold under agreement to repurchase | <u>\$                                    </u> | %               | \$ 1,477           | 0.27 %          | \$ 6,700           | 0.30 %          |
|   |   | Ŋ               | Year Ended I       | December 31     | ,                  |                 |
|   | 20  | 23              | 202                | 22              | 20                 | 21              |
| (dollars in thousands)  | Total<br>Balance                              |                 | Total<br>Balance   |                 | Total<br>Balance   |                 |
|   |   |                 |                    |                 |                    |                 |

As of December 31, 2023, letters of credit issued by the Federal Home Loan Bank totaling \$950.0 million were used to guarantee the Bank's performance related to a portion of its public fund deposit balances.

The following table sets forth certain information about contractual cash obligations as of December 31, 2023.

|   |               | Payments Due After December 31, 2023 |              |              |             |  |  |  |
|---|---------------|--------------------------------------|--------------|--------------|-------------|--|--|--|
| (dollars in thousands)                      | Total         | 1 Year<br>or Less                    | 1-3<br>Years | 4-5<br>Years | >5<br>Years |  |  |  |
| Deposits without a stated maturity          | \$ 17,240,603 | \$ 17,240,603                        | \$           | \$           | \$ —        |  |  |  |
| Time certificates of deposit                | 3,467,906     | 3,333,066                            | 107,084      | 27,004       | 752         |  |  |  |
| Other borrowings                            | 511,324       | 160,000                              | 25,000       | 15,000       | 311,324     |  |  |  |
| Subordinated deferrable interest debentures | 154,390       | _                                    | _            |              | 154,390     |  |  |  |
| Operating lease obligations                 | 63,060        | 11,245                               | 17,717       | 13,565       | 20,533      |  |  |  |
| Total contractual cash obligations          | \$ 21,437,283 | \$ 20,744,914                        | \$ 149,801   | \$ 55,569    | \$ 486,999  |  |  |  |

At December 31, 2023, estimated costs to complete construction projects in progress and other binding commitments for capital expenditures were not a material amount.

# CAPITAL ADEQUACY

# **Capital Regulations**

The capital resources of the Company are monitored on a periodic basis by state and federal regulatory authorities. During 2023, the Company's capital increased \$229.3 million, primarily due to net income of \$269.1 million, which was partially offset by the cash dividends declared on common shares of \$41.7 million and share repurchases of \$20.3 million. During 2022, the Company's capital increased \$230.9 million, primarily due to net income of \$346.5 million, which was partially offset by the cash dividends declared on common shares of \$41.7 million and the impact to other comprehensive income of \$62.1 million resulting from rising rates on our investment portfolio. For both 2023 and 2022, other capital related transactions, such as share-based compensation, common stock issuances through the exercise of stock options, and issuances of shares of restricted stock accounted for only a small change in the capital of the Company.

Under the regulatory capital frameworks adopted by the Federal Reserve and the FDIC, Ameris and the Bank must each maintain a common equity Tier 1 capital to total risk-weighted assets ratio of at least 4.5%, a Tier 1 capital to total risk-weighted assets ratio of at least 8% and a leverage ratio of Tier 1 capital to average total consolidated assets of at least 4%. Ameris and the Bank are also required to maintain a capital conservation buffer of common equity Tier 1 capital of at least 2.5% of risk-weighted assets in addition to the minimum risk-based capital ratios in order to avoid certain restrictions on capital distributions and discretionary bonus payments.

In March 2020, the Office of the Comptroller of the Currency, the Federal Reserve and the FDIC issued an interim final rule that delays the estimated impact on regulatory capital stemming from the implementation of CECL. The interim final rule provides banking organizations that implement CECL in 2020 the option to delay for two years an estimate of CECL's effect on regulatory capital, relative to the incurred loss methodology's effect on regulatory capital, followed by a three-year transition period. As a result, the Company and Bank elected the five-year transition relief allowed under the interim final rule effective March 31, 2020.

|  | Actu        | Actual Require |             | iired I |             | ess     |
|--|-------------|----------------|-------------|---------|-------------|---------|
| (dollars in thousands)   | Amount      | Percent        | Amount      | Percent | Amount      | Percent |
| <b>Tier 1 Leverage Ratio</b> (tier 1 capital to average assets)          |             |                |             |         |             |         |
| Consolidated   | \$2,417,341 | 9.93 %         | \$ 974,053  | 4.00 %  | \$1,443,288 | 5.93 %  |
| Ameris Bank  | \$2,600,274 | 10.69 %        | \$ 973,023  | 4.00 %  | \$1,627,251 | 6.69 %  |
| <b>CET1 Ratio</b> (common equity tier 1 capital to risk weighted assets) |             |                |             |         |             |         |
| Consolidated   | \$2,417,341 | 11.23 %        | \$1,506,241 | 7.00 %  | \$ 911,100  | 4.23 %  |
| Ameris Bank  | \$2,600,274 | 12.09 %        | \$1,505,318 | 7.00 %  | \$1,094,956 | 5.09 %  |
| <b>Tier 1 Capital Ratio</b> (tier 1 capital to risk weighted assets)     |             |                |             |         |             |         |
| Consolidated   | \$2,417,341 | 11.23 %        | \$1,829,007 | 8.50 %  | \$ 588,334  | 2.73 %  |
| Ameris Bank  | \$2,600,274 | 12.09 %        | \$1,827,886 | 8.50 %  | \$ 772,388  | 3.59 %  |
| <b>Total Capital Ratio</b> (total capital to risk weighted assets)       |             |                |             |         |             |         |
| Consolidated   | \$3,110,025 | 14.45 %        | \$2,259,362 | 10.50 % | \$ 850,663  | 3.95 %  |
| Ameris Bank  | \$2,944,480 | 13.69 %        | \$2,257,977 | 10.50 % | \$ 686,503  | 3.19 %  |

The following table summarizes the regulatory capital levels of Ameris at December 31, 2023.

The required CET1 Ratio, Tier 1 Capital Ratio, and the Total Capital Ratio reflected in the table above include a capital conservation buffer of 2.50%.

# INFLATION

The consolidated financial statements and related consolidated financial data presented herein have been prepared in accordance with GAAP and practices within the banking industry which require the measurement of financial position and operating results in terms of historical dollars without considering the changes in the relative purchasing power of money over time due to inflation. Unlike most industrial companies, virtually all the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a more significant impact on a financial institution's performance than the effects of general levels of inflation.

# **QUARTERLY FINANCIAL INFORMATION**

The following table sets forth certain consolidated quarterly financial information of the Company. This information is derived from unaudited consolidated financial statements, which include, in the opinion of management, all normal recurring adjustments which management considers necessary for a fair presentation of the results for such periods.

|   | Three Months Ended |                   |     |                     |    |             |    |              |
|---|--------------------|-------------------|-----|---------------------|----|-------------|----|--------------|
| (dollars in thousands, except per share data)               | Dec                | ember 31,<br>2023 | Sej | ptember 30,<br>2023 | Ju | ne 30, 2023 | Ma | rch 31, 2023 |
| Selected Income Statement Data:                             |                    |                   |     |                     |    |             |    |              |
| Interest income   | \$                 | 332,214           | \$  | 330,553             | \$ | 321,952     | \$ | 295,716      |
| Interest expense  |                    | 126,113           |     | 122,802             |    | 112,412     |    | 84,064       |
| Net interest income   |                    | 206,101           |     | 207,751             |    | 209,540     |    | 211,652      |
| Provision for credit losses                                 |                    | 22,952            |     | 24,459              |    | 45,516      |    | 49,729       |
| Net interest income after provision for credit losses       |                    | 183,149           |     | 183,292             |    | 164,024     |    | 161,923      |
| Noninterest income  |                    | 56,248            |     | 63,181              |    | 67,349      |    | 56,050       |
| Noninterest expense excluding merger and conversion charges |                    | 149,011           |     | 141,446             |    | 148,403     |    | 139,421      |
| Merger and conversion charges                               |                    |                   |     |                     |    | _           |    |              |
| Income before income taxes                                  |                    | 90,386            |     | 105,027             |    | 82,970      |    | 78,552       |
| Income tax  |                    | 24,452            |     | 24,912              |    | 20,335      |    | 18,131       |
| Net income  | \$                 | 65,934            | \$  | 80,115              | \$ | 62,635      | \$ | 60,421       |
|   |                    |                   |     |                     |    |             |    |              |
| Per Share Data:   |                    |                   |     |                     |    |             |    |              |
| Basic earnings per common share                             | \$                 | 0.96              | \$  | 1.16                | \$ | 0.91        | \$ | 0.87         |
| Diluted earnings per common share                           |                    | 0.96              |     | 1.16                |    | 0.91        |    | 0.87         |
| Common dividends - cash                                     |                    | 0.15              |     | 0.15                |    | 0.15        |    | 0.15         |

|   | Three Months Ended |                    |    |                       |    |             |    |                   |
|---|--------------------|--------------------|----|-----------------------|----|-------------|----|-------------------|
| (dollars in thousands)                                      | Dec                | cember 31,<br>2022 | ,  | September<br>30, 2022 | Ju | ne 30, 2022 |    | March 31,<br>2022 |
| Selected Income Statement Data:                             |                    |                    |    |                       |    |             |    |                   |
| Interest income   | \$                 | 273,642            | \$ | 234,302               | \$ | 202,568     | \$ | 183,374           |
| Interest expense  |                    | 49,505             |    | 21,321                |    | 11,204      |    | 10,830            |
| Net interest income   |                    | 224,137            |    | 212,981               |    | 191,364     |    | 172,544           |
| Provision for credit losses                                 |                    | 32,890             |    | 17,652                |    | 14,924      |    | 6,231             |
| Net interest income after provision for credit losses       |                    | 191,247            |    | 195,329               |    | 176,440     |    | 166,313           |
| Noninterest income  |                    | 48,348             |    | 65,324                |    | 83,841      |    | 86,911            |
| Noninterest expense excluding merger and conversion charges |                    | 134,826            |    | 139,578               |    | 142,196     |    | 142,843           |
| Merger and conversion charges                               |                    | 235                |    | _                     |    |             |    | 977               |
| Income before income taxes                                  |                    | 104,534            |    | 121,075               |    | 118,085     |    | 109,404           |
| Income tax  |                    | 22,313             |    | 28,520                |    | 28,019      |    | 27,706            |
| Net income  | \$                 | 82,221             | \$ | 92,555                | \$ | 90,066      | \$ | 81,698            |
|   |                    |                    |    |                       |    |             |    |                   |
| Per Share Data:   |                    |                    |    |                       |    |             |    |                   |
| Basic earnings per common share                             | \$                 | 1.19               | \$ | 1.34                  | \$ | 1.30        | \$ | 1.18              |
| Diluted earnings per common share                           |                    | 1.18               |    | 1.34                  |    | 1.30        |    | 1.17              |
| Common dividends - cash                                     |                    | 0.15               |    | 0.15                  |    | 0.15        |    | 0.15              |

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed only to U.S. Dollar interest rate changes and, accordingly, we manage exposure by considering the possible changes in the net interest margin. We do not have any trading instruments nor do we classify any portion of the investment portfolio as trading. Finally, we have no exposure to foreign currency exchange rate risk, commodity price risk or other market risks.

Interest rates play a major part in the net interest income of a financial institution. The sensitivity to rate changes is known as "interest rate risk." The repricing of interest-earning assets and interest-bearing liabilities can influence the changes in net interest income. As part of our asset/liability management program, the timing of repriced assets and liabilities is referred to as gap management.

#### **Interest Rate Risk Management**

As indicated by the table below, we are mildly asset sensitive in relation to changes in market interest rates in the one-year and two-year time horizons. Being asset sensitive would result in net interest income increasing in a rising rate environment and decreasing in a declining rate environment.

We use simulation analysis to monitor changes in net interest income due to changes in market interest rates. The simulation of rising, declining and flat interest rate scenarios allow management to monitor and adjust interest rate sensitivity to minimize the impact of market interest rate swings. The analysis of the impact on net interest income over a twelve-month period is subjected to an instantaneous 100 basis point increase or 100 basis point decrease in market rates on net interest income and is monitored on a quarterly basis. Our most recent model projects net interest income would increase if rates rise 100 basis points over the next year.

The following table presents the earnings simulation model's projected impact of a change in interest rates on the projected baseline net interest income for the 12- and 24-month periods commencing January 1, 2024. This change in interest rates assumes parallel shifts in the yield curve and does not take into account changes in the slope of the yield curve.

| Change in<br>Interest Rates | % Change in Projected Baseline<br>Net Interest Income |           |  |  |  |  |
|-----------------------------|---|-----------|--|--|--|--|
| (in bps)                    | 12 Months   | 24 Months |  |  |  |  |
| 300                         | (1.7)%  | 6.1%      |  |  |  |  |
| 200                         | 0.6%  | 5.6%      |  |  |  |  |
| 100                         | 0.6%  | 3.1%      |  |  |  |  |
| (100)                       | (0.8)%  | (3.5)%    |  |  |  |  |
| (200)                       | (1.8)%  | (7.5)%    |  |  |  |  |
| (300)                       | (3.0)%  | (12.0)%   |  |  |  |  |

# **Earnings Simulation Model Results**

In the event of a shift in interest rates, we may take certain actions intended to mitigate the negative impact to net interest income or to maximize the positive impact to net interest income. These actions may include, but are not limited to, restructuring of interest-earning assets and interest-bearing liabilities, seeking alternative funding sources or investment opportunities and modifying the pricing or terms of loans, leases and deposits.

# **Impact of Inflation and Changing Prices**

The consolidated financial statements and related notes presented elsewhere in this report have been prepared in accordance with GAAP. This requires the measurement of financial position and operating results in terms of historical dollars without considering the changes in the relative purchasing power of money over time due to inflation. Unlike most industrial companies, the vast majority of our assets and liabilities are monetary in nature. As a result, interest rates have a greater impact on our performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services.

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Report of Independent Registered Public Accounting Firm Consolidated Balance Sheets – December 31, 2023 and 2022 Consolidated Statements of Income – Years ended December 31, 2023, 2022 and 2021 Consolidated Statements of Comprehensive Income – Years ended December 31, 2023, 2022 and 2021 Consolidated Statements of Shareholders' Equity – Years ended December 31, 2023, 2022 and 2021 Consolidated Statements of Cash Flows – Years ended December 31, 2023, 2022 and 2021 Notes to Consolidated Financial Statements

# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

# **ITEM 9A. CONTROLS AND PROCEDURES**

# **Disclosure Controls and Procedures**

The Company's Chief Executive Officer and Chief Financial Officer have evaluated the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) or 15d-15(e) promulgated under the Exchange Act as of the end of the period covered by this Annual Report, as required by paragraph (b) of Rules 13a-15 or 15d-15 of the Exchange Act. Based on such evaluation, such officers have concluded that, as of the end of the period covered by this Annual Report, the Company's disclosure controls and procedures were effective.

# Management's Report on Internal Control Over Financial Reporting

Management's Report on Internal Control Over Financial Reporting is set forth on page F-2 of this Annual Report.

# **Changes in Internal Control Over Financial Reporting**

During the quarter ended December 31, 2023, there was no change in the Company's internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Rules 13a-15 or 15d-15 of the Exchange Act that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

# **ITEM 9B. OTHER INFORMATION**

During the quarter ended December 31, 2023, no director or Section 16 officer of the Company adopted or terminated any Rule 10b5-1 trading arrangement or any non-Rule 10b5-1 trading arrangement (in each case, as defined in Item 408(a) of Regulation S-K).

# ITEM 9C. DISCLOSURE REGARDING FOREIGN JURISDICTIONS THAT PREVENT INSPECTIONS

Not applicable.

### PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information set forth under the captions "Matters To Be Voted On - Proposal 1 - Election of Directors," "Governance - Director Independence," "Governance - Director Nomination Process and Diversity," "Environmental, Social and Governance Matters," "Board of Directors - Board Members," "Board of Directors - Board Committees," "Board of Directors - Director Compensation," "Information About Our Executive Officers," "Executive Compensation - Employment Agreements," "Audit Matters - Audit Committee Report," "Stock Ownership - Delinquent Section 16(a) Reports" and "Related Party Transactions" in the Proxy Statement to be used in connection with the solicitation of proxies for the Company's 2024 Annual Meeting of Shareholders, to be filed with the SEC, is incorporated herein by reference.

For information regarding amendments to the Company's Bylaws impacting the procedures by which shareholders may recommend nominees for election as directors of the Company, see the discussion of the amendment and restatement of the Company's Bylaws under Item 9B.

#### **Code of Business Conduct and Ethics**

Ameris has adopted a code of business conduct and ethics that is applicable to all employees, including its principal executive officer, principal financial officer, principal accounting officer and controller. The code of business conduct and ethics is available on our website at www.amerisbank.com.

## ITEM 11. EXECUTIVE COMPENSATION

The information set forth under the captions "Board of Directors - Board Committees - Compensation Committee," "Board of Directors - Director Compensation" and "Executive Compensation" in the Proxy Statement to be used in connection with the solicitation of proxies for the Company's 2024 Annual Meeting of Shareholders, to be filed with the SEC, is incorporated herein by reference.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information set forth under the caption "Stock Ownership - Security Ownership of Certain Beneficial Owners and Management" in the Proxy Statement to be used in connection with the solicitation of proxies for the Company's 2024 Annual Meeting of Shareholders, to be filed with the SEC, is incorporated herein by reference.

#### **Equity Compensation Plans**

The following table sets forth certain information with respect to securities to be issued under our equity compensation plans as of December 31, 2023.

| Plan Category  | Number of<br>securities to be<br>issued upon<br>exercise of<br>outstanding<br>options, warrants<br>and rights (1) | Weighted<br>average exercise<br>price of<br>outstanding<br>options, warrants<br>and rights (1) | Number of<br>securities<br>remaining<br>available for<br>future issuance<br>under equity<br>compensation<br>plans (2) |
|--|---|--|---|
|  | (a)   | (b)  | (c)   |
| Equity compensation plans approved by security holders | 146,612   | \$   | 2,382,880   |

- Represents shares issuable upon the vesting of performance stock units ("PSUs") granted under the 2014 Omnibus Equity Compensation Plan and 2021 Omnibus Equity Compensation Plan at target. PSUs are not taken into account in column (b).
- (2) Consists of our 2021 Omnibus Equity Compensation Plan, which provides for the granting to directors, officers and certain other employees of qualified or nonqualified stock options, stock units, stock awards, stock appreciation rights, dividend equivalents and other stock-based awards.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information set forth under the captions "Governance - Director Independence," "Board of Directors - Board Committees" and "Related Party Transactions" in the Proxy Statement to be used in connection with the solicitation of proxies for the Company's 2024 Annual Meeting of Shareholders, to be filed with the SEC, is incorporated herein by reference.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information set forth under the caption "Matters To Be Voted On - Proposal 2 - Ratification of Appointment of Our Registered Independent Public Accounting Firm," "Board of Directors - Board Committees - Audit Committee" and "Audit Matters - Fees and Services" in the Proxy Statement to be used in connection with the solicitation of proxies for the Company's 2024 Annual Meeting of Shareholders, to be filed with the SEC, is incorporated herein by reference.

## PART IV

## ITEM 15. EXHIBIT AND FINANCIAL STATEMENT SCHEDULES

- 1. Financial statements:
  - (a) Ameris Bancorp and Subsidiaries:
    - (i) Consolidated Balance Sheets December 31, 2023 and 2022;
    - (ii) Consolidated Statements of Income Years ended December 31, 2023, 2022 and 2021;
    - (iii) Consolidated Statements of Comprehensive Income Years ended December 31, 2023, 2022 and 2021;
    - (iv) Consolidated Statements of Shareholders' Equity Years ended December 31, 2023, 2022 and 2021;
    - (v) Consolidated Statements of Cash Flows Years ended December 31, 2023, 2022 and 2021; and
    - (vi) Notes to Consolidated Financial Statements.
  - (b) Ameris Bancorp (parent company only):

Parent company only financial information has been included in Note 22 of the Notes to Consolidated Financial Statements.

2. Financial statement schedules:

All schedules are omitted as the required information is inapplicable or the information is presented in the financial statements or related notes.

- 3. A list of the Exhibits required by Item 601 of Regulation S-K to be filed as a part of this Annual Report is shown on the "Exhibit Index" filed herewith.
- 4. Ameris Bancorp and certain of its consolidated subsidiaries are parties to long-term debt instruments with respect to trust preferred securities under which the total amount of securities authorized does not exceed 10% of the total assets of Ameris Bancorp and its subsidiaries on a consolidated basis. Pursuant to paragraph (b)(4)(iii)(A) of Item 601 of Regulation S-K, Ameris Bancorp agrees to furnish a copy of such instruments to the Securities and Exchange Commission upon request.

## ITEM 16. FORM 10-K SUMMARY.

None.

## EXHIBIT INDEX

| Exhibit<br>No. | Description  |
|----------------|--|
| <u>3.1</u>     | Restated Articles of Incorporation of Ameris Bancorp (incorporated by reference to Exhibit 3.1 to Ameris Bancorp's Annual Report on Form 10-K filed with the SEC on February 28, 2023).  |
| <u>3.2</u>     | Bylaws of Ameris Bancorp, as amended and restated through February 23, 2023 (incorporated by reference to Exhibit 3.2 to Ameris Bancorp's Quarterly Report on Form 10-Q filed with the SEC on May 8, 2023).  |
| <u>4.1</u>     | Description of the Registrant's Securities Registered Pursuant to Section 12 of the Securities Exchange Act of 1934  |
| <u>4.2</u>     | Subordinated Debt Indenture dated as of March 13, 2017 by and between Ameris Bancorp and Wilmington Trust, National Association (incorporated by reference to Exhibit 4.1 to Ameris Bancorp's Current Report on Form 8-K filed with the SEC on March 13, 2017).                        |
| <u>4.3</u>     | First Supplemental Indenture, dated as of March 13, 2017, by and between Ameris Bancorp and Wilmington Trust, National Association (incorporated by reference to Exhibit 4.2 to Ameris Bancorp's Current Report on Form 8-K filed with the SEC on March 13, 2017).                     |
| <u>4.4</u>     | Second Supplemental Indenture, dated as of December 6, 2019, by and between Ameris Bancorp and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.2 to Ameris Bancorp's Current Report on Form 8-K filed with the SEC on December 6, 2019).    |
| <u>4.5</u>     | Form of 5.75% Fixed-to-Floating Rate Subordinated Note due 2027 (included as Exhibit A to the First Supplemental Indenture filed as Exhibit 4.2 to Ameris Bancorp's Current Report on Form 8-K filed with the SEC on March 13, 2017).  |
| <u>4.6</u>     | Form of 4.25% Fixed-to-Floating Subordinated Notes due 2029 (incorporated by reference to Exhibit 4.3 to Ameris Bancorp's Current Report on Form 8-K filed with the SEC on December 6, 2019).  |
| <u>4.7</u>     | Form of Global Note representing Fixed/Floating Rate Subordinated Notes due 2030 (incorporated by reference to Exhibit 4.56 to Ameris Bancorp's Annual Report on Form 10-K filed with the SEC on March 9, 2020).   |
| <u>4.8</u>     | Third Supplemental Indenture, dated as of September 28, 2020, by and between Ameris Bancorp and Wilmington Trust, National Association, as trustee (incorporated by reference to Exhibit 4.2 to Ameris Bancorp's Current Report on Form 8-K filed with the SEC on September 28, 2020). |
| <u>4.9</u>     | Form of 3.875% Fixed-to-Floating Subordinated Notes due 2030 (incorporated by reference to Exhibit 4.3 to Ameris Bancorp's Current Report on Form 8-K filed with the SEC on September 28, 2020).   |
| <u>10.1*</u>   | Supplemental Executive Retirement Agreement with Jon S. Edwards, dated as of November 7, 2012 (incorporated by reference to Exhibit 10.3 to Ameris Bancorp's Form 10-Q filed with the SEC on November 9, 2012).  |
| <u>10.2*</u>   | Supplemental Executive Retirement Agreement with Nicole S. Stokes, dated as of November 7, 2012 (incorporated by reference to Exhibit 10.13 to Ameris Bancorp's Annual Report on Form 10-K filed with the SEC on March 1, 2018).   |
| <u>10.3*</u>   | Ameris Bancorp 2014 Omnibus Equity Compensation Plan (incorporated by reference to Appendix A to Ameris Bancorp's Definitive Proxy Statement filed with the SEC on April 17, 2014).  |
| <u>10.4*</u>   | Form of Restricted Stock Grant Agreement (incorporated by reference to Exhibit 99.4 to Ameris Bancorp's Registration Statement on Form S-8 filed with the SEC on November 26, 2014).   |
| <u>10.5*</u>   | Form of Severance Protection and Restrictive Covenants Agreement for executive officers (incorporated by reference to Exhibit 10.1 to Ameris Bancorp's Form 10-Q filed with the SEC on May 10, 2019).  |

| <u>10.6*</u>  | Employment Agreement by and among Ameris Bancorp, Ameris Bank and H. Palmer Proctor, Jr. dated as of December 17, 2018 (incorporated by reference to Exhibit 10.2 to Ameris Bancorp's Form 10-Q filed with the SEC on August 9, 2019).          |
|---------------|---|
| <u>10.7*</u>  | Amendment to Employment Agreement by and among Ameris Bancorp, Ameris Bank and H. Palmer Proctor, Jr. dated as of June 30, 2019 (incorporated by reference to Exhibit 10.3 to Ameris Bancorp's Form 10-Q filed with the SEC on August 9, 2019). |
| <u>10.8*</u>  | Supplemental Executive Retirement Agreement with Lawton E. Bassett, III, dated as of November 7, 2012 (incorporated by reference to Exhibit 10.16 to Ameris Bancorp's Form 10-K filed with the SEC on March 9, 2020).                           |
| <u>10.9*</u>  | Form of Performance Stock Unit Grant Agreement (incorporated by reference to Exhibit 10.17 to Ameris Bancorp's Form 10-K filed with the SEC on March 9, 2020).  |
| <u>10.10*</u> | Supplemental Executive Retirement Agreement with James A. LaHaise, dated as of November 10, 2015 (incorporated by reference to Exhibit 10.15 to Ameris Bancorp's Form 10-K filed with the SEC on February 26, 2021).                            |
| <u>10.11*</u> | Ameris Bancorp 2021 Omnibus Equity Incentive Plan, as amended and restated through July 26, 2022 (incorporated by reference to Exhibit 10.1 to Ameris Bancorp's Form 10-Q filed with the SEC on August 5, 2022).                                |
| <u>10.12*</u> | Form of Restricted Share Award Agreement under the 2021 Omnibus Equity Incentive Plan (incorporated by reference to Exhibit 10.2 to Ameris Bancorp's Form 10-Q filed with the SEC on August 9, 2021).   |
| <u>10.13*</u> | Form of Restricted Share Unit Award Agreement under the 2021 Omnibus Equity Incentive Plan (incorporated by reference to Exhibit 10.3 to Ameris Bancorp's Form 10-Q filed with the SEC on August 9, 2021).                                      |
| <u>10.14*</u> | Form of Performance Unit Award Agreement under the 2021 Omnibus Equity Incentive Plan (incorporated by reference to Exhibit 10.4 to Ameris Bancorp's Form 10-Q filed with the SEC on August 9, 2021).   |
| <u>10.15*</u> | Summary of Director Compensation (incorporated by reference to Exhibit 10.1 to Ameris Bancorp's Form 10-Q filed with the SEC on August 8, 2023).  |
| <u>21.1</u>   | Schedule of Subsidiaries.   |
| <u>23.1</u>   | Consent of KPMG LLP.  |
| <u>31.1</u>   | Rule 13a-14(a)/15d-14(a) Certification by Chief Executive Officer.  |
| <u>31.2</u>   | Rule 13a-14(a)/15d-14(a) Certification by Chief Financial Officer.  |
| <u>32.1</u>   | Section 1350 Certification by Chief Executive Officer.  |
| <u>32.2</u>   | Section 1350 Certification by Chief Financial Officer.  |
| <u>97.1</u>   | Policy for the Recovery of Erroneously Awarded Compensation.  |
| 101.INS       | XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.   |
| 101.SCH       | Inline XBRL Taxonomy Extension Schema Document.   |
| 101.CAL       | Inline XBRL Taxonomy Extension Calculation Linkbase Document.   |
| 101.DEF       | Inline XBRL Taxonomy Extension Definition Linkbase Document.  |
|               |   |

- 101.LAB Inline XBRL Taxonomy Extension Label Linkbase Document.
- 101.PRE Inline XBRL Taxonomy Extension Presentation Linkbase Document.
- 104 Cover Page Interactive Data File the cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.

<sup>\*</sup> Management contract or a compensatory plan or arrangement.

## INDEX TO FINANCIAL STATEMENTS AND SCHEDULES

|  | Page        |
|--|-------------|
|  |             |
| Management's Report on Internal Control Over Financial Reporting                                       | <u>F-2</u>  |
|  |             |
| Reports of Independent Registered Public Accounting Firm (KPMG LLP, Atlanta, GA, Auditor Firm ID: 185) | <u>F-3</u>  |
|  |             |
| Consolidated Balance Sheets - December 31, 2023 and 2022   | <u>F-6</u>  |
|  |             |
| Consolidated Statements of Income - Years ended December 31, 2023, 2022 and 2021                       | <u>F-7</u>  |
|  |             |
| Consolidated Statements of Comprehensive Income - Years ended December 31, 2023, 2022 and 2021         | <u>F-8</u>  |
|  |             |
| Consolidated Statements of Shareholders' Equity - Years ended December 31, 2023, 2022 and 2021         | <u>F-9</u>  |
|  |             |
| Consolidated Statements of Cash Flows - Years ended December 31, 2023, 2022 and 2021                   | <u>F-11</u> |
|  |             |
| Notes to Consolidated Financial Statements   | <u>F-13</u> |
|  |             |

## MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of Ameris Bancorp and subsidiaries (the "Company") is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act. The Company's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2023. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in *Internal Control-Integrated Framework (2013)*. Based on this assessment and those criteria, management believes that the Company maintained effective internal control over financial reporting as of December 31, 2023.

KPMG LLP, the Company's independent registered public accounting firm, has issued a report on the effectiveness of the Company's internal control over financial reporting. That report is included in this Annual Report on page F-5.

/s/ H. Palmer Proctor, Jr. H. Palmer Proctor, Jr. Chief Executive Officer (principal executive officer) /s/ Nicole S. Stokes

Nicole S. Stokes Corporate EVP and Chief Financial Officer (principal accounting and financial officer)

#### **Report of Independent Registered Public Accounting Firm**

To the Shareholders and Board of Directors Ameris Bancorp:

#### Opinion on the Consolidated Financial Statements

We have audited the accompanying consolidated balance sheets of Ameris Bancorp and subsidiaries (the Company) as of December 31, 2023 and 2022, the related consolidated statements of income, comprehensive income, shareholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2023, and the related notes (collectively, the consolidated financial statements). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2023 and 2022, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2023, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated February 28, 2024 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

#### Basis for Opinion

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

#### Critical Audit Matter

The critical audit matter communicated below is a matter arising from the current period audit of the consolidated financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the consolidated financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of a critical audit matter does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

#### Quantitative component of the allowance for credit losses on loans evaluated on a collective basis

As discussed in Notes 1 and 4 to the consolidated financial statements, the Company's total allowance for credit losses on loans as of December 31, 2023 was \$307.1 million, a portion of which related to the quantitative component of the allowance for credit losses on loans evaluated on a collective (pool) basis for the commercial, financial and agricultural, consumer installment, real estate - construction and development, real estate - commercial and farmland and real estate - residential loan segments (the quantitative collective ACL). The Company estimated the quantitative collective ACL utilizing a discounted cash flow (DCF) methodology applied to their loan pools segregated by similar risk characteristics. The Company's DCF methodology generates cash flow projections at the loan level wherein payment expectations are adjusted for estimated prepayment speeds, curtailments, time to recovery, probability of default (PD), and loss given default (LGD). The modeling of expected prepayment speeds and curtailment rates are based on historical internal data, and consider current conditions and reasonable and supportable forecasts of future economic conditions. The Company uses regression analysis of historical internal and peer loss data to determine suitable macroeconomic variables to utilize when modeling lifetime PD and LGD. This analysis also determines how expected PD and LGD will react to forecasted levels of the macroeconomic variables over a reasonable and supportable forecast period. At the end of the four-quarter reasonable and supportable forecast period, the Company reverts to a historical loss rate on a straight-line basis over four quarters. Management leverages economic projections comprising multiple weighted scenarios from an independent third party to inform its macroeconomic variable forecasts over the reasonable and supportable forecast period. A portion of the allowance for credit losses is comprised of qualitative factors for model limitations and risk uncertainty as well as for loan segment specific risks that cannot be addressed in the quantitative methods.

We identified the assessment of the quantitative collective ACL as a critical audit matter. A high degree of audit effort, including specialized skills and knowledge, and subjective and complex auditor judgment was involved in the assessment of the quantitative collective ACL due to significant measurement uncertainty. Specifically, the assessment encompassed the evaluation of the methodology, including the models used to estimate the PDs and LGDs as well as the selection and weighting of the economic projections and selection of macroeconomic variables. The assessment also included an evaluation of the conceptual soundness and performance of the PD and LGD models.

The following are the primary procedures we performed to address this critical audit matter. We evaluated the design and tested the operating effectiveness of certain internal controls related to the Company's measurement of the quantitative collective ACL estimate, including controls over the:

- development of the quantitative collective ACL methodology
- continued use and appropriateness of changes to the PD and LGD models
- selection and weighting of the economic projections and selection of macroeconomic variables
- conceptual soundness and performance of PD and LGD models and
- analysis of the allowance for credit losses results, trends, and ratios.

We evaluated the Company's process to develop the quantitative collective ACL estimate by testing certain sources of data, factors, and assumptions that the Company used, and considered the relevance and reliability of such data, factors, and assumptions. In addition, we involved credit risk professionals with specialized skills and knowledge, who assisted in:

- evaluating the Company's quantitative collective ACL methodology for compliance with U.S. generally accepted accounting principles
- evaluating the selection of the economic projections, including weighting of the economic projections, and selection of
  macroeconomic variables used in the PD and LGD models by comparing them to relevant Company-specific metrics and
  trends and relevant industry practices and
- assessing the conceptual soundness and performance of the PD and LGD models by inspecting model documentation to determine whether the models are suitable for their intended use.

#### /s/ KPMG LLP

We have served as the Company's auditor since 2021.

Atlanta, Georgia February 28, 2024

#### **Report of Independent Registered Public Accounting Firm**

To the Shareholders and Board of Directors Ameris Bancorp:

#### Opinion on Internal Control Over Financial Reporting

We have audited Ameris Bancorp and subsidiaries' (the Company) internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control – Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheets of the Company as of December 31, 2023 and 2022, the related consolidated statements of income, comprehensive income, shareholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2023, and the related notes (collectively, the consolidated financial statements), and our report dated February 28, 2024 expressed an unqualified opinion on those consolidated financial statements.

#### Basis for Opinion

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

#### Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ KPMG LLP

Atlanta, Georgia February 28, 2024

## AMERIS BANCORP AND SUBSIDIARIES Consolidated Balance Sheets December 31, 2023 and 2022 (dollars in thousands, except per share data)

|  | 2023          | 2022                  |
|--|---------------|-----------------------|
| Assets<br>Cash and due from banks  | ¢ 220.470     | ¢ 2045(7              |
|  | \$ 230,470    | \$ 284,567<br>822,565 |
| Interest-bearing deposits in banks<br>Cash and cash equivalents  | 936,834       | 833,565               |
| Cash and cash equivalents  | 1,107,304     | 1,118,132             |
| Debt securities available-for-sale, at fair value, net of allowance for credit losses of \$69 and \$75   | 1,402,944     | 1,500,060             |
| Debt securities held-to-maturity, at amortized cost, net of allowance for credit losses of \$0 and \$0 (fair value of \$122,731 and \$114,538) | 141,512       | 134,864               |
| Other investments  | 71,794        | 110,992               |
| Loans held for sale, at fair value   | 281,332       | 392,078               |
| Loans, net of unearned income  | 20,269,303    | 19,855,253            |
| Allowance for credit losses  | (307,100)     | (205,677)             |
| Loans, net   | 19,962,203    | 19,649,576            |
| Other real estate owned, net   | 6,199         | 843                   |
| Premises and equipment, net  | 216.435       | 220,283               |
| Goodwill   | 1,015,646     | 1,015,646             |
| Other intangible assets, net   | 87,949        | 106,194               |
| Cash value of bank owned life insurance  | 395,778       | 388,405               |
| Other assets   | 454,603       | 416,213               |
| Total assets   | \$ 25,203,699 | \$ 25,053,286         |
| Liabilities  |               |                       |
| Deposits   |               |                       |
| Noninterest-bearing  | \$ 6,491,639  | \$ 7,929,579          |
| Interest-bearing   | 14,216,870    | 11,533,159            |
| Total deposits   | 20,708,509    | 19,462,738            |
| Other borrowings   | 509,586       | 1,875,736             |
| Subordinated deferrable interest debentures, net   | 130,315       | 128,322               |
| Other liabilities  | 428,542       | 389,090               |
| Total liabilities  | 21,776,952    | 21,855,886            |
| Commitments and Contingencies (Note 19)  |               |                       |
| Shareholders' Equity   |               |                       |
| Preferred stock, stated value \$1,000; 5,000,000 shares authorized; 0 shares issued and outstanding  |               | _                     |
| Common stock, par value \$1; 200,000,000 shares authorized; 72,516,079 and 72,263,727 shares issued  | 72,516        | 72,264                |
| Capital surplus  | 1,945,385     | 1,935,211             |
| Retained earnings  | 1,539,957     | 1,311,258             |
| Accumulated other comprehensive income (loss), net of tax  | (35,939)      | (46,507)              |
| Treasury stock, at cost, 3,462,738 and 2,894,677 shares  | (95,172)      | (74,826)              |
|  |               |                       |
| Total shareholders' equity<br>Total liabilities and shareholders' equity   | 3,426,747     | 3,197,400             |

## AMERIS BANCORP AND SUBSIDIARIES Consolidated Statements of Income Years Ended December 31, 2023, 2022 and 2021 (dollars in thousands, except per share data)

| (uonars in thousands, ex                              | (donars in thousands, except per snare data) |            |    |            |    |            |  |
|---|--|------------|----|------------|----|------------|--|
|   |  | 2023       |    | 2022       |    | 2021       |  |
| Interest income                                       |  |            |    |            |    |            |  |
| Interest and fees on loans                            | \$   | 1,172,162  | \$ | 834,969    | \$ | 676,089    |  |
| Interest on taxable securities                        |  | 59,002     |    | 34,656     |    | 22,524     |  |
| Interest on nontaxable securities                     |  | 1,335      |    | 1,176      |    | 575        |  |
| Interest on deposits in other banks                   |  | 47,936     |    | 23,008     |    | 3,882      |  |
| Interest on federal funds sold                        |  |            |    | 77         |    | 42         |  |
| Total interest income                                 |  | 1,280,435  |    | 893,886    |    | 703,112    |  |
| Interest expense                                      |  |            |    |            |    |            |  |
| Interest on deposits                                  |  | 356,017    |    | 56,105     |    | 22,357     |  |
| Interest on other borrowings                          |  | 89,374     |    | 36,755     |    | 25,428     |  |
| Total interest expense                                |  | 445,391    |    | 92,860     |    | 47,785     |  |
| Net interest income                                   |  | 835,044    |    | 801,026    |    | 655,327    |  |
| Provision for loan losses                             |  | 153,515    |    | 52,610     |    | (35,081)   |  |
| Provision for unfunded commitments                    |  | (10,853)   |    | 19,226     |    | 332        |  |
| Provision for other credit losses                     |  | (6)        |    | (139)      |    | (616)      |  |
| Provision for credit losses                           |  | 142,656    |    | 71,697     |    | (35,365)   |  |
| Net interest income after provision for credit losses |  | 692,388    |    | 729,329    |    | 690,692    |  |
| Noninterest income                                    |  |            |    |            |    |            |  |
| Service charges on deposit accounts                   |  | 46,575     |    | 44,499     |    | 45,106     |  |
| Mortgage banking activity                             |  | 139,885    |    | 184,904    |    | 285,900    |  |
| Other service charges, commissions and fees           |  | 4,401      |    | 3,875      |    | 4,188      |  |
| Net gain (loss) on securities                         |  | (304)      |    | 203        |    | 4,188      |  |
| Gain on sale of SBA loans                             |  | 1,557      |    | 5,552      |    | 6,623      |  |
| Other noninterest income                              |  | 50,714     |    | 45,391     |    | 23,212     |  |
| Total noninterest income                              |  | 242,828    |    | 284,424    |    | 365,544    |  |
|   |  |            |    |            |    |            |  |
| Noninterest expense                                   |  |            |    |            |    |            |  |
| Salaries and employee benefits                        |  | 320,110    |    | 319,719    |    | 337,776    |  |
| Occupancy and equipment                               |  | 51,450     |    | 51,361     |    | 48,066     |  |
| Advertising and marketing                             |  | 11,856     |    | 12,481     |    | 8,434      |  |
| Amortization of intangible assets                     |  | 18,244     |    | 19,744     |    | 14,965     |  |
| Data processing and communications expenses           |  | 53,486     |    | 49,228     |    | 45,976     |  |
| Legal and other professional fees                     |  | 17,726     |    | 16,439     |    | 11,920     |  |
| Credit resolution-related expenses                    |  | 80         |    | 29         |    | 3,538      |  |
| Merger and conversion charges                         |  | -          |    | 1,212      |    | 4,206      |  |
| FDIC insurance  |  | 26,940     |    | 8,063      |    | 5,614      |  |
| Loan servicing expenses                               |  | 35,283     |    | 36,835     |    | 26,481     |  |
| Other noninterest expenses                            |  | 43,106     |    | 45,544     |    | 53,148     |  |
| Total noninterest expense                             |  | 578,281    |    | 560,655    |    | 560,124    |  |
| Income before income tax expense                      |  | 356,935    |    | 453,098    |    | 496,112    |  |
| Income tax expense                                    |  | 87,830     |    | 106,558    |    | 119,199    |  |
| Net income  | \$   | 269,105    | \$ | 346,540    | \$ | 376,913    |  |
| Basic earnings per common share                       | \$   | 3.90       | \$ | 5.01       | \$ | 5.43       |  |
| Diluted earnings per common share                     | \$   | 3.89       | \$ | 4.99       | \$ | 5.40       |  |
| Weighted average common shares outstanding            | Ψ  | 5.07       | Ψ  | т.уу       | Ψ  | 5.40       |  |
| Basic   |  | 68,977,453 |    | 69,193,591 |    | 69,431,860 |  |
| Diluted   |  | 69,104,158 |    | 69,419,721 |    | 69,761,394 |  |
|   |  |            |    |            |    | . ,        |  |

## AMERIS BANCORP AND SUBSIDIARIES Consolidated Statements of Comprehensive Income Years Ended December 31, 2023, 2022 and 2021 (dollars in thousands)

|  | 2023          | 2022          | 2021          |
|--|---------------|---------------|---------------|
| Net income   | \$<br>269,105 | \$<br>346,540 | \$<br>376,913 |
|  |               |               |               |
| Other comprehensive income (loss)  |               |               |               |
| Net unrealized holding gains (losses) arising during period on investment securities available-for-sale, net of tax expense (benefit) of \$3,598, (\$16,507) and (\$4,762) | 10,339        | (62,097)      | (17,915)      |
| Reclassification adjustment for losses on investment securities included in earnings, net of tax of \$80, \$0 and \$0  | 229           | _             | _             |
| Total other comprehensive income (loss)  | 10,568        | (62,097)      | (17,915)      |
|  |               |               |               |
| Comprehensive income   | \$<br>279,673 | \$<br>284,443 | \$<br>358,998 |

## AMERIS BANCORP AND SUBSIDIARIES

# Consolidated Statements of Shareholders' Equity

# Years Ended December 31, 2023, 2022 and 2021

# (dollars in thousands, except per share data)

|   | Commo      | n Stock   |                    |                      | Accumulated<br>Other<br>Comprehensive | Treasury Stock |             | Total         |
|---|------------|-----------|--------------------|----------------------|---------------------------------------|----------------|-------------|---------------|
|   | Shares     | Amount    | Capital<br>Surplus | Retained<br>Earnings | Income (Loss),<br>Net of Tax          | Shares         | Amount      | Shareholders' |
| Balance at beginning of period                            | 71,753,705 | \$ 71,754 | \$1,913,285        | \$ 671,510           | \$ 33,505                             | 2,212,224      | \$ (42,966) | \$ 2,647,088  |
| Issuance of restricted shares                             | 99,308     | 99        | 500                | _                    | _                                     | _              | _           | 599           |
| Forfeitures of restricted shares                          | (2,695)    | (3)       | (50)               | _                    | _                                     | _              | _           | (53)          |
| Exercise of stock options                                 | 166,808    | 167       | 4,365              | _                    | _                                     | _              | _           | 4,532         |
| Share-based compensation                                  | _          | _         | 6,713              | _                    | _                                     | _              | _           | 6,713         |
| Purchase of treasury shares                               | _          | _         | _                  | _                    | _                                     | 195,674        | (9,439)     | (9,439)       |
| Net income  | _          | —         | —                  | 376,913              | _                                     | _              | —           | 376,913       |
| Dividends on common shares (\$0.60 per share)             |            |           |                    | (41,987)             | _                                     |                |             | (41,987)      |
| Other comprehensive<br>income (loss) during<br>the period |            | _         |                    |                      | (17,915)                              |                | _           | (17,915)      |
| Balance at December 31, 2021                              | 72,017,126 | \$ 72,017 | \$1,924,813        | \$ 1,006,436         | \$ 15,590                             | 2,407,898      | \$ (52,405) | \$ 2,966,451  |
| Issuance of restricted shares                             | 165,687    | 166       | 1,175              |                      | _                                     | _              | _           | 1,341         |
| Forfeitures of restricted shares                          | (14,889)   | (15)      | (128)              |                      | _                                     | _              | _           | (143)         |
| Exercise of stock options                                 | 95,803     | 96        | 2,703              | _                    | _                                     | _              | _           | 2,799         |
| Share-based compensation                                  | _          | _         | 6,648              |                      | _                                     | _              | _           | 6,648         |
| Purchase of treasury shares                               | _          | _         | _                  |                      | _                                     | 486,779        | (22,421)    | (22,421)      |
| Net income  | —          | _         | —                  | 346,540              | _                                     | —              | —           | 346,540       |
| Dividends on common shares (\$0.60 per share)             | _          | _         | _                  | (41,718)             | _                                     | _              | _           | (41,718)      |
| Other comprehensive<br>income (loss) during<br>the period |            |           |                    |                      | (62,097)                              |                |             | (62,097)      |
| Balance at December 31, 2022                              | 72,263,727 | \$ 72,264 | \$1,935,211        | \$ 1,311,258         | \$ (46,507)                           | 2,894,677      | \$ (74,826) | \$ 3,197,400  |

## AMERIS BANCORP AND SUBSIDIARIES Consolidated Statements of Shareholders' Equity (Continued) Years Ended December 31, 2023, 2022 and 2021 (dollars in thousands, except per share data)

| (activity in chousenas), cheepe per share and                                |            |           |                    |                      |            |                             |                |             |    |                       |
|--|------------|-----------|--------------------|----------------------|------------|-----------------------------|----------------|-------------|----|-----------------------|
|  | Commo      | n Stock   |                    |                      | Acc<br>Com |                             | Treasury Stock |             |    | Total                 |
|  | Shares     | Amount    | Capital<br>Surplus | Retained<br>Earnings | In         | icome (Loss),<br>Net of Tax | Shares         | Amount      | Sh | areholders'<br>Equity |
| Balance at January 1, 2023   | 72,263,727 | \$ 72,264 | \$1,935,211        | \$ 1,311,258         | \$         | (46,507)                    | 2,894,677      | \$ (74,826) | \$ | 3,197,400             |
| Issuance of restricted shares  | 133,430    | 133       | (133)              | _                    |            | _                           | _              | _           |    | _                     |
| Issuance of common<br>shares pursuant to PSU<br>agreements                   | 105,005    | 105       | (105)              | _                    |            | _                           | _              | _           |    | _                     |
| Forfeitures of restricted shares   | (2,083)    | (2)       | (30)               | _                    |            | _                           | _              | _           |    | (32)                  |
| Proceeds from exercise of stock options                                      | 16,000     | 16        | 460                | _                    |            | _                           | _              | _           |    | 476                   |
| Share-based compensation   | _          | _         | 9,982              |                      |            | _                           | _              | _           |    | 9,982                 |
| Purchase of treasury shares  | _          | _         | _                  |                      |            | _                           | 568,061        | (20,346)    |    | (20,346)              |
| Net income   |            |           |                    | 269,105              |            |                             |                |             |    | 269,105               |
| Dividends on common shares (\$0.60 per share)                                | _          | _         | _                  | (41,683)             |            | _                           | _              | _           |    | (41,683)              |
| Other comprehensive<br>income (loss) during<br>the period                    | _          | _         | _                  | _                    |            | 10,568                      | _              | _           |    | 10,568                |
| Cumulative effect of<br>change in accounting<br>principle for ASU<br>2022-02 | _          | _         | _                  | 1,277                |            | _                           | _              | _           |    | 1,277                 |
| Balance at December 31, 2023   | 72,516,079 | \$ 72,516 | \$1,945,385        | \$ 1,539,957         | \$         | (35,939)                    | 3,462,738      | \$ (95,172) | \$ | 3,426,747             |

## AMERIS BANCORP AND SUBSIDIARIES Consolidated Statements of Cash Flows Years Ended December 31, 2023, 2022 and 2021 (dollars in thousands)

|   | 2023        | 2022        | 2021       |
|---|-------------|-------------|------------|
| perating Activities   |             |             |            |
| Net income  | \$ 269,105  | \$ 346,540  | \$ 376,913 |
| Adjustments to reconcile net income to net cash used in operating activities: |             |             |            |
| Depreciation  | 19,112      | 18,416      | 17,225     |
| Net (gains) losses on sale or disposal of premises and equipment              | (1,658)     | 156         | 2,882      |
| Net write-downs on other assets   | —           | _           | 260        |
| Provision for credit losses   | 142,656     | 71,697      | (35,365    |
| Net write-downs and (gains) losses on sale of other real estate owned         | (1,595)     | (1,773)     | 538        |
| Share-based compensation expense  | 9,950       | 6,706       | 7,948      |
| Amortization of intangible assets   | 18,244      | 19,744      | 14,965     |
| Amortization of operating lease right of use assets                           | 11,363      | 12,639      | 15,739     |
| Provision for deferred taxes  | (20,468)    | (35,677)    | 38,411     |
| Net (accretion) amortization of debt securities available-for-sale            | (5,616)     | (644)       | 2,786      |
| Net (accretion) amortization of debt securities held-to-maturity              | (187)       | 37          | 40         |
| Net amortization of other investments   | 1,091       | 722         | 62         |
| Net loss (gain) on securities   | 304         | (203)       | (515       |
| Accretion of discount on purchased loans, net                                 | (910)       | 285         | (16,349    |
| Net amortization on other borrowings  | 843         | 433         | 438        |
| Amortization of subordinated deferrable interest debentures                   | 1,993       | 1,994       | 1,983      |
| Loan servicing asset impairment (recovery)                                    | _           | (21,824)    | (14,530    |
| Originations of mortgage loans held for sale                                  | (3,620,664) | (3,949,676) | (7,780,436 |
| Payments received on mortgage loans held for sale                             | 15,269      | 23,324      | 53,313     |
| Proceeds from sales of mortgage loans held for sale                           | 3,695,259   | 4,493,742   | 7,459,163  |
| Net (gains) losses on mortgage loans held for sale                            | 2,072       | 93,133      | (152,422   |
| Originations of SBA loans   | (27,410)    | (46,479)    | (67,865    |
| Proceeds from sales of SBA loans  | 30,462      | 57,171      | 71,610     |
| Net gains on sales of SBA loans   | (1,557)     | (5,552)     | (6,623     |
| Increase in cash surrender value of bank owned life insurance                 | (8,777)     | (7,305)     | (5,385     |
| Gain on bank owned life insurance proceeds                                    | (486)       | (55)        | (603       |
| Gains on sale of other loans held for sale                                    | _           | _           | (457       |
| Gain on sale of mortgage servicing rights                                     | —           | (1,356)     |            |
| Gain on debt redemption   | (1,148)     | _           |            |
| (Increase) decrease in interest receivable                                    | (9,662)     | (20,125)    | 19,337     |
| Increase (decrease) in interest payable                                       | 26,946      | 6,217       | (1,175     |
| Increase (decrease) in taxes payable  | 2,271       | 5,177       | 7,005      |
| Change attributable to other operating activities                             | 22,157      | (4,991)     | 247        |
| Net cash provided by operating activities                                     | 568,959     | 1,062,473   | 9,140      |

## AMERIS BANCORP AND SUBSIDIARIES Consolidated Statements of Cash Flows (Continued) Years Ended December 31, 2023, 2022 and 2021 (dollars in thousands)

|   |       | 2023         |          | 2022        |         | 2021      |
|---|-------|--------------|----------|-------------|---------|-----------|
| Investing Activities, net of effects of business combinations                 | ~     |              | <i>t</i> |             | <b></b> |           |
| Proceeds from maturities of time deposits in other banks                      | \$    | (20.540)     | \$       | (1.172.222) | \$      | 249       |
| Purchases of securities available-for-sale                                    |       | (30,548)     |          | (1,172,323) |         | (00.255)  |
| Purchases of securities held-to-maturity                                      |       | (8,543)      |          | (57,408)    |         | (80,355)  |
| Proceeds from prepayments and maturities of securities available-for-sale     |       | 142,082      |          | 186,849     |         | 364,907   |
| Proceeds from prepayments and maturities of securities held-to-maturity       |       | 2,082        |          | 2,357       |         | 465       |
| Proceeds from sale of securities available-for-sale                           |       | 5,141        |          |             |         |           |
| Net (increase) decrease in other investments                                  |       | 38,112       |          | (63,959)    |         | (18,897)  |
| Net increase in loans   |       | (485,459)    |          | (3,345,287) |         | (566,237) |
| Payments received on other loans held for sale                                |       |              |          |             |         | 9,136     |
| Purchase of loan pool   |       |              |          | (472,266)   |         | —         |
| Proceeds from sale of mortgage servicing rights                               |       |              |          | 119,845     |         |           |
| Purchases of premises and equipment   |       | (17,531)     |          | (13,568)    |         | (25,448)  |
| Proceeds from sale of premises and equipment                                  |       | 3,925        |          | 46          |         | 1,958     |
| Proceeds from sales of other real estate owned                                |       | 10,655       |          | 5,086       |         | 11,790    |
| Purchase of bank owned life insurance   |       |              |          | (50,000)    |         | (150,000) |
| Proceeds from bank owned life insurance                                       |       | 1,890        |          | 101         |         | 1,309     |
| Proceeds from sales of other loans held for sale                              |       | _            |          |             |         | 156,803   |
| Net cash proceeds paid in acquisitions  |       |              |          | (14,003)    |         | (126,664) |
| Net cash used in investing activities   |       | (338,194)    |          | (4,874,530) |         | (420,984) |
| Financing Activities, net of effects of business combinations                 |       |              |          |             |         |           |
| Net increase (decrease) in deposits   | \$    | 1,245,771    | \$       | (202,815)   | \$      | 2,708,021 |
| Net decrease in securities sold under agreements to repurchase                |       | —            |          | (5,845)     |         | (5,796)   |
| Proceeds from other borrowings  |       | 15,842,000   |          | 3,950,000   |         | —         |
| Repayment of other borrowings   |       | (17,207,845) |          | (2,814,576) |         | (296,325) |
| Proceeds from exercise of stock options                                       |       | 476          |          | 2,799       |         | 4,532     |
| Dividends paid - common stock   |       | (41,649)     |          | (41,610)    |         | (41,798)  |
| Purchase of treasury shares   |       | (20,346)     |          | (22,421)    |         | (9,439)   |
| Net cash provided by (used in) financing activities                           |       | (181,593)    |          | 865,532     |         | 2,359,195 |
|   |       |              |          |             |         |           |
| Net increase (decrease) in cash, cash equivalents and restricted cash         |       | 49,172       |          | (2,946,525) |         | 1,947,351 |
| Cash, cash equivalents and restricted cash at beginning of period             |       | 1,118,132    |          | 4,064,657   |         | 2,117,306 |
| Cash, cash equivalents and restricted cash at end of period                   | \$    | 1,167,304    | \$       | 1,118,132   | \$      | 4,064,657 |
|   |       |              |          |             |         |           |
| Supplemental Disclosures of Cash Flow Information                             |       |              |          |             |         |           |
| Cash paid during the year for:  |       |              |          |             |         |           |
| Interest  | \$    | 418,445      | \$       | 86,643      | \$      | 48,960    |
| Income taxes  | \$    | 101,328      | \$       | 133,894     | \$      | 71,807    |
| Loans transferred to other real estate owned                                  | \$    | 14,416       | \$       | 346         | \$      | 4,258     |
| Loans transferred from loans held for sale to loans held for investment       | \$    | —            | \$       | 196,891     | \$      | 170,435   |
| Loans provided for the sales of other real estate owned                       | \$    | —            | \$       | 2,288       | \$      | 1,052     |
| Right-of-use assets obtained in exchange for new operating lease liabilities  | \$    | 2,827        | \$       | 7,226       | \$      | 12,792    |
| Assets acquired in business combination                                       | \$    | —            | \$       | 3,216       | \$      | 886,553   |
| Liabilities assumed in business combination                                   | \$    |              | \$       | (10,787)    |         | 690,116   |
| Change in unrealized gain (loss) on securities available-for-sale, net of tax | \$    | 10,568       | \$       | (62,097)    | \$      | (17,915)  |
| See notes to consolidated financial s   | taton | anto         |          |             |         |           |

## AMERIS BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Nature of Business**

Ameris Bancorp and subsidiaries (the "Company" or "Ameris") is a financial holding company headquartered in Atlanta, Georgia, and whose primary business is presently conducted by Ameris Bank, its wholly owned banking subsidiary (the "Bank"). Through the Bank, the Company operates a full service banking business and offers a broad range of retail and commercial banking services to its customers concentrated in select markets in Georgia, Alabama, Florida, North Carolina and South Carolina. The Bank also engages in mortgage banking activities, and, as such, originates, acquires, sells and services one-to-four family residential mortgage loans in the Southeast. The Bank also originates, administers and services commercial insurance premium loans, equipment finance loans and SBA loans made to borrowers throughout the United States. The Company and the Bank are subject to the regulations of certain federal and state agencies and are periodically examined by those regulatory agencies.

#### **Basis of Presentation and Accounting Estimates**

The consolidated financial statements include the accounts of the Company and its subsidiaries. Variable Interest Entities for which the Company or its subsidiaries have been determined to be the primary beneficiary are also consolidated. Significant intercompany transactions and balances have been eliminated in consolidation.

In preparing the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheets and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

#### **Acquisition Accounting**

In accounting for business combinations, the Company uses the acquisition method of accounting in accordance with ASC 805, *Business Combinations*. Under the acquisition method of accounting, assets acquired, liabilities assumed and consideration exchanged are recorded at their respective acquisition date fair values. Any identifiable intangible assets that are acquired in a business combination are recognized at fair value on the acquisition date. Identifiable intangible assets are recognized separately if they arise from contractual or other legal rights or if they are separable (i.e., capable of being sold, transferred, licensed, rented or exchanged separately from the entity). If the consideration given exceeds the fair value of the net assets received, goodwill is recognized. Determining the fair value of assets and liabilities is a complicated process involving significant judgment regarding methods and assumptions used to calculate estimated fair values. Fair values are subject to refinement for up to one year after the closing date of the acquisition as additional information regarding the closing date fair values becomes available. In addition, management will assess and record the deferred tax assets and deferred tax liabilities resulting from differences in the carrying value of acquired assets and assumed liabilities for financial reporting purposes and their basis for income tax purposes, including acquired net operating loss carryforwards and other acquired assets with built-in losses that are expected to be settled or otherwise recovered in future periods where the realization of such benefits would be subject to applicable limitations under Section 382 of the Internal Revenue Code of 1986, as amended.

Purchased loans acquired in a business combination are recorded at estimated fair value on their purchase date. Loans which have experienced more-than-insignificant deterioration in credit quality since origination, as determined by the Company's assessment, are considered purchased credit deteriorated ("PCD") loans. At acquisition, expected credit losses for purchased loans with credit deterioration are initially recognized as an allowance for credit losses and are added to the purchase price to determine the amortized cost basis of the loans. Any non-credit discount or premium resulting from acquiring such loans is recognized as an adjustment to interest income over the remaining lives of the loans. Subsequent to the acquisition date, the change in the allowance for credit losses on PCD loans is recognized through provision for credit losses. The non-credit discount or premium is accreted or amortized, respectively, into interest income over the remaining life of the PCD loan on a level-yield basis. Purchased loans which do not meet the criteria to be classified as PCD loans are recorded at fair value as of the acquisition date and no allowance for credit losses is carried over from the seller. The resulting purchase discount or premium is accreted or amortized, respectively, into interest income over the remaining life of the non-PCD loan on a level-yield basis.

## Transfer of financial assets

Transfers of financial assets are accounted for as sales, when control over the assets has been relinquished. Control over transferred assets is deemed to be surrendered when the assets have been isolated from the Company, the transferree obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

## Cash and Cash Equivalents

For purposes of reporting cash flows, cash and cash equivalents include cash on hand, cash items in process of collection, amounts due from banks, interest-bearing deposits in banks, federal funds sold and restricted cash. There was no restricted cash held at either December 31, 2023 and 2022.

## **Investment Securities**

The Company classifies its debt securities in one of three categories: (i) trading, (ii) held-to-maturity or (iii) available-for-sale. Trading securities are bought and held principally for the purpose of selling them in the near term. Held-to-maturity securities are those securities for which the Company has the ability and intent to hold until maturity. All other debt securities are classified as available-for-sale.

Available-for-sale securities are carried at fair value. Unrealized holding gains and losses, net of the related deferred tax effect, on available-for-sale securities are excluded from earnings and are reported in other comprehensive income as a separate component of shareholders' equity until realized. Held-to-maturity securities are carried at amortized cost.

The amortization of premiums and accretion of discounts are recognized in interest income using methods approximating the interest method over the expected life of the securities. Realized gains and losses, determined on the basis of the cost of specific securities sold, are included in earnings on the trade date. The Company has made a policy election to exclude accrued interest from the amortized cost basis of debt securities and report accrued interest in other assets in the consolidated balance sheets. A debt security is placed on nonaccrual status at the time any principal or interest payments become more than 90 days delinquent or if full collection of interest or principal becomes uncertain. Accrued interest for a security placed on nonaccrual is reversed against interest income. There was no accrued interest related to debt securities reversed against interest income for the years ended December 31, 2023, 2022 and 2021. Accrued interest receivable on debt securities totaled \$7.5 million and \$7.7 million as of December 31, 2023, and 2022, respectively.

The Company evaluates available-for-sale securities in an unrealized loss position to determine if credit-related impairment exists. The Company first evaluates whether it intends to sell or more likely than not will be required to sell an impaired security before recovering its amortized cost basis. If either criteria is met, the entire amount of unrealized loss is recognized in earnings with a corresponding adjustment to the security's amortized cost basis. If either of the above criteria is not met, the Company evaluates whether the decline in fair value is attributable to credit or resulted from other factors. If credit-related impairment exists, the Company recognizes an allowance for credit losses ("ACL"), limited to the amount by which the fair value is less than the amortized cost basis. Refer to Note 3 for additional information related to the ACL for available-for-sale securities. Any impairment not recognized through an ACL is recognized in other comprehensive income, net of tax, as a non credit-related impairment.

The Company uses a systematic methodology to determine its ACL for debt securities held-to-maturity considering the effects of past events, current conditions, and reasonable and supportable forecasts on the collectability of the portfolio. The ACL is a valuation account that is deducted from the amortized cost basis to present the net amount expected to be collected on the held-to-maturity portfolio. The Company monitors the held-to-maturity portfolio on a quarterly basis to determine whether a valuation account would need to be recorded. As of December 31, 2023 and 2022, the Company had \$141.5 million and \$134.9 million held-to-maturity securities, respectively, and no related valuation account.

## **Other Investments**

Other investments include Federal Home Loan Bank ("FHLB") stock. These investments do not have readily determinable fair values due to restrictions placed on transferability and therefore are carried at cost. These investments are periodically evaluated for impairment based on ultimate recovery of par value or cost basis. Both cash and stock dividends are reported as income.

Also included in other investments are 57,611 Visa Class B restricted shares owned by the Bank with a carrying value of approximately \$242,000 as of December 31, 2023. These shares are transferable only under limited circumstances until they can be converted into the publicly traded Visa Class A common shares. This conversion will not occur until the settlement of certain litigation which will be indemnified by Visa members, including the Bank. Visa funded an escrow account from its initial public offering to settle these litigation claims. Should this escrow account be insufficient to cover these litigation claims, Visa is entitled to fund additional amounts to the escrow account by reducing each member bank's Visa Class B conversion ratio to unrestricted Visa Class A shares. As of December 31, 2023, the conversion ratio was 1.5875. On January 23, 2024, Visa's common stockholders approved amendments to the Visa's certificate of incorporation authorizing Visa to implement an exchange offer program that would have the effect of releasing transfer restrictions on portions of the Visa's class B common stock. The certificate of incorporation amendments automatically redenominate all shares of class B common stock as class B-1 common stock with no changes to the par value, conversion features, rights and privileges of the class B common stock. The amendments also authorized new classes of class B common stock that will only be issuable in connection with an exchange offer where a preceding class of B common stock was tendered in exchange and retired.

## Loans Held for Sale

Mortgage and SBA loans held for sale are carried at the estimated fair value, as determined by outstanding commitments from third party investors in the secondary market. Adjustments to reflect unrealized gains and losses resulting from changes in fair value of mortgage loans held for sale and realized gains and losses upon ultimate sale of the mortgage loans held for sale are classified as mortgage banking activity in the consolidated statements of income. Adjustments to reflect unrealized gains and losses resulting from changes in fair value of SBA loans held for sale and realized gains and losses upon ultimate sale of the SBA loans held for sale are classified as gain on sale of SBA loans in the consolidated statements of income. Other loans held for sale are carried at the lower of amortized cost or fair value.

#### Servicing Rights

When mortgage and SBA loans are sold with servicing retained, servicing rights are initially recorded at fair value with the income statement effect recorded in mortgage banking activity or gain on sale of SBA loans accordingly. Fair value is based on market prices for comparable servicing contracts, when available or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. All classes of servicing assets are subsequently measured using the amortization method which requires servicing rights to be amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying loans.

Servicing fee income, which is reported on the income statement in mortgage banking activity for serviced mortgage loans and other noninterest income for all other serviced loans, is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal or a fixed amount per loan and are recorded as income when earned. The amortization of servicing rights is netted against loan servicing fee income.

Servicing rights are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. Impairment is determined by stratifying rights into strata based on predominant risk characteristics, such as interest rate, loan type and investor type. Impairment is recognized for a particular stratum through a valuation allowance, to the extent that fair value is less than the carrying amount. If the Company later determines that all or a portion of the impairment no longer exists for a particular stratum, a reduction of the valuation allowance may be recorded as an increase to income. Changes in valuation allowances related to servicing rights are reported in mortgage banking activity and other noninterest income on the income statement. Refer to Note 23 for additional information related to the valuation allowance on servicing rights. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses.

#### Loans

Loans are reported at their outstanding principal balances less unearned income, net of deferred fees, origination costs and unaccreted or unamortized non-credit purchase discounts or premiums, respectively. Interest income is accrued on the outstanding principal balance. For all classes of loans, the accrual of interest on loans is discontinued when, in management's opinion, the borrower may be unable to make payments as they become due, unless the loan is well secured and in the process of collection. Interest income on mortgage and commercial loans is discontinued and placed on nonaccrual status at the time the loan is 90 days delinquent unless the loan is well secured and in process of collection. Mortgage loans and commercial loans are charged off to the extent principal or interest is deemed uncollectible. Consumer loans continue to accrue interest until they are charged off, generally between 90 and 120 days past due, unless the loan is in the process of collection. All interest accrued, but not collected for loans that are placed on nonaccrual or charged off, is reversed against interest income. Interest received on

nonaccrual loans is applied against principal until the loans are returned to accrual status. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

## Allowance for Credit Losses - Loans

Under the current expected credit loss model, the allowance for credit losses ("ACL") on loans is a valuation allowance estimated at each balance sheet date in accordance with GAAP that is deducted from the loans' amortized cost basis to present the net amount expected to be collected on the loans.

The Company estimates the ACL on loans based on the underlying loans' amortized cost basis, which is the amount at which the financing receivable is originated or acquired, adjusted for applicable accretion or amortization of premium, discount, and net deferred fees or costs, collection of cash, and charge-offs. In the event that collection of principal becomes uncertain, the Company has policies in place to reverse accrued interest in a timely manner. Therefore, the Company has made a policy election to exclude accrued interest from the measurement of ACL. Accrued interest receivable on loans is reported in other assets on the consolidated balance sheets and totaled \$79.2 million and \$69.3 million at December 31, 2023 and 2022, respectively.

Expected credit losses are reflected in the allowance for credit losses through a charge to provision for credit losses. The Company measures expected credit losses of loans on a collective (pool) basis, when the loans share similar risk characteristics. Depending on the nature of the pool of loans with similar risk characteristics, the Company estimates a quantitative component which currently uses the discounted cash flow ("DCF") method or the PD×LGD method which may be adjusted for qualitative factors as discussed further below.

The Company's methodologies for estimating the ACL consider available relevant information about the collectability of cash flows, including information about past events, current conditions, and reasonable and supportable forecasts. The methodologies apply historical loss information, adjusted for asset-specific characteristics, economic conditions at the measurement date, and forecasts about future economic conditions over a period that has been determined to be reasonable and supportable, to the identified pools of loans with similar risk characteristics for which the historical loss experience was observed. The Company's methodologies revert back to historical loss information on a straight-line basis over four quarters when it can no longer develop reasonable and supportable forecasts.

The Company has identified the following pools of loans with similar risk characteristics for measuring expected credit losses:

*Commercial, financial, and agricultural* - These loans and leases include both secured and unsecured borrowings for working capital, expansion, crop production, equipment finance and other business purposes. Commercial, financial and agricultural loans also include certain U.S. Small Business Administration ("SBA") loans, including loans outstanding under the SBA's Paycheck Protection Program. Short-term working capital loans are secured by non-real estate collateral such as accounts receivable, crops, inventory and equipment. The Bank evaluates the financial strength, cash flow, management, credit history of the borrower and the quality of the collateral securing the loan. The Bank often requires personal guarantees and secondary sources of repayment on commercial, financial and agricultural loans.

*Consumer* - These loans include home improvement loans, direct automobile loans, boat and recreational vehicle financing, personal lines of credit, and both secured and unsecured personal loans. Consumer loans carry greater risks than other loans, as the collateral can consist of rapidly depreciating assets such as automobiles and equipment that may not provide an adequate source of repayment of the loan in the case of default.

*Indirect automobile* - Indirect automobile loans are secured by automobile collateral, generally new and used cars and trucks from auto dealers that operate within selected states. Repayment of these loans depends largely on the personal income of the borrowers which can be affected by changes in economic conditions such as unemployment levels. Collateral consists of rapidly depreciating assets that may not provide an adequate source of repayment of the loan in the event of default.

*Mortgage warehouse* - Mortgage warehouse facilities are provided to unaffiliated mortgage origination companies and are collateralized by one-to-four family residential loans or mortgage servicing rights. The originator closes new mortgage loans with the intent to sell these loans to third party investors for a profit. The Bank provides funding to the mortgage companies for the period between the origination and their sale of the loan. The Bank has a policy that requires that it separately validate that each residential mortgage loan was underwritten consistent with the underwriting requirements of the final investor or market standards prior to advancing funds. The Bank is repaid with the proceeds received from sale of the mortgage loan to the final investor.

*Municipal* - Municipal loans consists of loans made to counties, municipalities and political subdivisions. The source of repayment for these loans is either general revenue of the municipality or revenues of the project being financed by the loan. These loans may be secured by real estate, machinery, equipment or assignment of certain revenues.

*Premium Finance* - Premium finance provides loans for the acquisition of certain commercial insurance policies. Repayment of these loans is dependent on the cash flow of the insured which can be affected by changes in economic conditions. The Bank has procedures in place to cancel the insurance policy after default by the borrower to minimize the risk of loss.

*Real Estate - Construction and Development* - Construction and development loans include loans for the development of residential neighborhoods, one-to-four family home residential construction loans to builders and consumers, and commercial real estate construction loans, primarily for owner-occupied and investment properties. The Company limits its construction lending risk through adherence to established underwriting procedures.

*Real Estate - Commercial and Farmland -* Commercial real estate loans include loans secured by owner-occupied commercial buildings for office, storage, retail, farmland and warehouse space. They also include non-owner occupied commercial buildings such as leased retail and office space. Lodging (hotel / motel) loans are a subsegment of commercial real estate loans. Commercial real estate loans may be larger in size and may involve a greater degree of risk than one-to-four family residential mortgage loans. Payments on such loans are often dependent on successful operation or management of the properties.

*Real Estate - Residential -* The Company's residential loans include permanent mortgage financing and home equity lines of credit secured by residential properties located within the Bank's market areas. Residential real estate loans also include purchased loan pools secured by residential properties located outside the Bank's market area.

## Discounted Cash Flow Method

The Company uses the discounted cash flow method to estimate expected credit losses for the commercial, financial and agricultural, consumer, real estate - construction and development, real estate - commercial and farmland and real estate - residential loan segments. For each of these loan segments, the Company generates cash flow projections at the loan level wherein payment expectations are adjusted for estimated prepayment speed, curtailments, time to recovery, probability of default, and loss given default. The modeling of expected prepayment speeds and curtailment rates are based on historical internal data. The prepayment speeds additionally utilize a forward-looking third-party prepayment model, which considers current conditions and reasonable and supportable forecasts of future economic conditions.

The Company uses regression analysis of historical internal and peer loss data to determine suitable macroeconomic variables to utilize when modeling lifetime probability of default and loss given default. This analysis also determines how expected probability of default and loss given default will react to forecasted levels of the macroeconomic variables over a reasonable and supportable forecast period. For all loan pools utilizing the DCF method, the Company uses a combination of national and regional data including gross domestic product, commercial real estate price indices, home price indices, unemployment rates, retail sales, and rental vacancy rates depending on the nature of the underlying loan pool and how well that macroeconomic variable correlates to expected future losses.

For all DCF models, management has determined that four quarters represents a reasonable and supportable forecast period and reverts back to a historical loss rate over four quarters on a straight-line basis. Management leverages economic projections comprising multiple weighted scenarios from a reputable and independent third party to inform its macroeconomic variable forecasts over the four-quarter forecast period.

The combination of adjustments for credit expectations (default and loss) and timing expectations (prepayment, curtailment, and time to recovery) produces an expected cash flow stream at the loan level. Loan effective yield is calculated, net of the impacts of prepayment assumptions, and the loan expected cash flows are then discounted at that effective yield to produce a loan-level net present value of expected cash flows ("NPV"). An ACL is established for the difference between the loan's NPV and amortized cost basis.

## PD×LGD Method

The Company uses the PD×LGD method to estimate expected credit losses ("EL") for the indirect automobile, municipal and premium finance loan segments. Under the PD×LGD method, the loss rate is a function of two components: (1) the lifetime default rate ("PD"); and (2) the loss given default ("LGD"). For the indirect automobile and premium finance loan segments, calculations of lifetime default rates and corresponding loss given default rates of static pools are performed. The PD×LGD method uses the default rates and loss given default rates of different static pools to quantify the relationship between those

rates and the credit mix of the pools and applies that relationship on a going forward basis. The Company has not incurred any historical defaults or charge offs in its municipal portfolio. Therefore, in lieu of historical loss rates, the Company applies historical benchmarking PD and LGD ratios provided by a reputable and independent third party to the current municipal loan balance.

## Qualitative Factors

The Company uses qualitative factors for model limitations and risk uncertainty as well as for loan segment specific risks that cannot be addressed in the quantitative methods. Any additional qualitative factor reserves needed will be approved by the Allowance Committee quarterly. Sources for quantitative metrics for qualitative factor adjustments include, but are not limited to, third-party economic and forecast analysis, default rate & loss studies, academic studies, historical loss rate benchmarking (internal & external) and statistical modeling and adjustments.

## Individually Evaluated Assets

Loans that do not share risk characteristics are evaluated on an individual basis. For collateral dependent loans where the Company has determined that foreclosure of the collateral is probable, or where the borrower is experiencing financial difficulty and the Company expects repayment of the loan to be provided substantially through the operation or sale of the collateral, the ACL is measured based on the difference between the fair value of the collateral and the amortized cost basis of the loan as of the measurement date. When repayment is expected to be from the operation of the collateral, expected credit losses are calculated as the amount by which the amortized cost basis of the loan exceeds the present value of expected cash flows from the operation of the collateral. The Company may, in the alternative, measure the expected credit loss as the amount by which the amortized cost basis of the collateral. When repayment is expected to be from the sale of the collateral, expected credit losses are calculated as the amount by which the loan exceeds the estimated fair value of the collateral. When repayment is expected to be from the sale of the collateral, expected credit losses are calculated as the amount by which the amortized cost basis of the loan exceeds the fair value of the collateral. When repayment is expected to be from the sale of the collateral, expected credit losses are calculated as the amount by which the amortized costs basis of the loan exceeds the fair value of the collateral. The Company may, in the alternative, measure the amortized costs basis of the loan exceeds the estimated fair value of the collateral. When repayment is expected to be from the sale of the collateral, expected credit losses are calculated as the amount by which the amortized costs basis of the loan exceeds the fair value of the underlying collateral less estimated cost to sell. The ACL may be zero if the fair value of the collateral at the measurement date exceeds the amortized cost basis of the loan.

The Company's estimate of the ACL reflects losses expected over the remaining contractual life of the loans. The contractual term does not consider extensions, renewals or modifications unless the Company has identified an expected modification.

The Company periodically provides modifications to borrowers experiencing financial difficulty. These modifications include either payment deferrals, term extensions, interest rate reductions, principal forgiveness or combinations of modification types. The determination of whether the borrower is experiencing financial difficulty is made on the date of the modification. When principal forgiveness is provided, the amount of principal forgiveness is charged off against the allowance for credit losses with a corresponding reduction in the amortized cost basis of the loan. Modifications are evaluated to determine if the restructuring results in more than a minor modification, considered to be a change in present value of remaining cash flows under the original instrument and under the modified terms. If the modification is determined to be more than minor, the modification is booked as a new loan and any existing deferred fees or costs are recognized immediately. Otherwise, the modification is booked as a continuation of the existing loan.

## Charge-offs and Recoveries

Loan losses are charged against the allowance when management believes the collection of a loan's principal is unlikely. Subsequent recoveries are credited to the allowance. Consumer loans are charged-off in accordance with the Federal Financial Institutions Examination Council's ("FFIEC") Uniform Retail Credit Classification and Account Management Policy. Commercial loans are charged-off when they are deemed uncollectible, which usually involves a triggering event within the collection effort. If the loan is collateral dependent, the loss is more easily identified and is charged-off when it is identified, usually based upon receipt of an appraisal. However, when a loan has guarantor support, and the guarantor demonstrates willingness and capacity to support the debt, the Company may carry the estimated loss as a reserve against the loan while collection efforts with the guarantor are pursued. If, after collection efforts with the guarantor are complete, the deficiency is still considered uncollectible, the loss is charged-off and any further collections are treated as recoveries. In all situations, when a loan is downgraded to a loan risk rating of 9 (Loss per the regulatory guidance), the uncollectible portion is charged-off.

## Loan Commitments and Financial Instruments

Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit issued to meet customer financing needs. The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for off-balance sheet loan commitments is represented by the contractual amount of those instruments. Such financial instruments are recorded when they are funded.

The Company records an allowance for credit losses on off-balance sheet credit exposures, unless the commitments to extend credit are unconditionally cancelable, through a charge to provision for unfunded commitments in the Company's consolidated statements of income. The ACL on off-balance sheet credit exposures is estimated by loan segment at each balance sheet date under the current expected credit loss model using the same methodologies as portfolio loans, taking into consideration the likelihood that funding will occur as well as any third-party guarantees and is included in other liabilities on the Company's consolidated balance sheets.

## **Premises and Equipment**

Land is carried at cost. Other premises and equipment are carried at cost, less accumulated depreciation computed on the straight-line method over the estimated useful lives of the assets. In general, estimated lives for buildings are up to 40 years, furniture and equipment useful lives range from three to 20 years and the lives of software and computer related equipment range from three to five years. Leasehold improvements are amortized over the life of the related lease, or the related assets, whichever is shorter. Expenditures for major improvements of the Company's premises and equipment are capitalized and depreciated over their estimated useful lives. Minor repairs, maintenance and improvements are charged to operations as incurred. When assets are sold or disposed of, their cost and related accumulated depreciation are removed from the accounts and any gain or loss is reflected in earnings.

## Leases

The Company has entered into various operating leases for certain branch locations, ATM locations, loan production offices, and corporate support services locations. Generally, these leases have initial lease terms of 13 years or less. Many of the leases have one or more lease renewal options. The exercise of lease renewal options is at our sole discretion. The Company does not consider exercise of any lease renewal options reasonably certain. Certain of our lease agreements contain early termination options. No renewal options or early termination options have been included in the calculation of the operating right-of-use assets or operating lease liabilities. Certain of our lease agreements provide for periodic adjustments to rental payments for inflation. At the commencement date of the lease, the Company recognizes a lease liability at the present value of the lease payments not yet paid, discounted using the discount rate for the lease or the Company's incremental borrowing rate. As the majority of the Company's leases do not provide an implicit rate, the Company uses its incremental borrowing rate at the commencement date in determining the present value of lease payments. The incremental borrowing rate is based on the term of the lease. Incremental borrowing rates on January 1, 2019 were used for operating leases that commenced prior to that date. At the commencement date, the company also recognizes a right-of-use asset measured at (i) the initial measurement of the lease liability; (ii) any lease payments made to the lessor at or before the commencement date less any lease incentives received; and (iii) any initial direct costs incurred by the lessee. Leases with an initial term of 12 months or less are not recorded on the balance sheet. For these short-term leases, lease expense is recognized on a straight-line basis over the lease term. At December 31, 2023, the Company had no leases classified as finance leases.

## **Goodwill and Intangible Assets**

Goodwill represents the excess of cost over the fair value of the net assets purchased in business combinations. Goodwill is required to be tested annually for impairment or whenever events occur that may indicate that the recoverability of the carrying amount is not probable. In the event of an impairment, the amount by which the carrying amount exceeds the fair value is charged to earnings. The Company performs its annual impairment testing of goodwill in the fourth quarter of each year. Refer to Note 6 for additional information related to goodwill.

Intangible assets include core deposit premiums from various past bank acquisitions as well as intangible assets recorded in connection with certain non-bank acquisitions for referral relationships, trade names, non-compete agreements and patent assets. Intangible assets are initially recognized based on a valuation performed as of the acquisition date.

Core deposit premiums acquired in various past bank acquisitions are based on the established value of acquired customer deposits. The core deposit premium is amortized over an estimated useful life of seven to ten years.

The referral relationship intangibles are amortized over an estimated useful life of eight to ten years. Trade name intangible assets are being amortized over an estimated useful life of five to seven years. Non-compete agreement and patent intangible assets are being amortized over estimated useful lives of three years and ten years, respectively.

Amortization periods for intangible assets are reviewed annually in connection with the annual impairment testing of goodwill.

## Cash Value of Bank Owned Life Insurance

The Company has purchased life insurance policies on certain officers. The life insurance is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement.

## Other Real Estate Owned

Foreclosed assets acquired through or in lieu of loan foreclosure are held for sale and are initially recorded at fair value less estimated cost to sell. Any write-down to fair value at the time of transfer to foreclosed assets is charged to the allowance for credit losses. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. Costs of improvements are capitalized up to the fair value of the property, whereas costs relating to holding foreclosed assets and subsequent adjustments to the value are charged to operations in credit resolution-related expenses in the consolidated statements of income.

## Income Taxes

Deferred income tax assets and liabilities are the expected future tax amounts for temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates.

In the event the future tax consequences of differences between the financial reporting bases and the tax bases of the assets and liabilities results in deferred tax assets, an evaluation of the probability of being able to realize the future benefits indicated by such assets is required. A valuation allowance is provided for the portion of the deferred tax asset when it is more likely than not that some portion or all of the deferred tax asset will not be realized. In assessing the realizability of the deferred tax assets, management considers the scheduled reversals of deferred tax liabilities, projected future taxable income and tax planning strategies.

The Company evaluates income tax positions using the recognition and cumulative probability measurement thresholds. The Company includes the current and deferred tax effects of its tax positions in the financial statements only when it is more likely than not that the position would be sustained based on their technical merits. For positions that meet that recognition threshold, the Company utilizes the cumulative probability measurement and records the largest amount, considering possible settlement outcomes, that is greater than 50% likely of realization upon settlement with the taxing authorities. In determining whether it is more likely than not that a tax position will be sustained based on its technical merits as of the reporting date, the Company assumes the taxing authority will examine the position and have full knowledge of all relevant information.

The Company recognizes interest and penalties related to income tax matters in other noninterest expenses.

## **Loss Contingencies**

Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated.

## Share-Based Compensation

The Company accounts for its stock compensation plans using a fair value based method whereby compensation cost is measured at the grant date based on the value of the award and is recognized over the service period, which is usually the vesting period. The Company recorded approximately \$10.0 million, \$6.7 million, and \$7.9 million of share-based compensation cost for the years ended December 31, 2023, 2022 and 2021, respectively. The Company recognizes forfeitures as they occur.

## **Treasury Stock**

The Company's repurchases of shares of its common stock are recorded at cost as treasury stock and result in a reduction of shareholders' equity.

## **Earnings Per Share**

Basic earnings per share are computed by dividing net income by the weighted-average number of shares of common stock outstanding during the period. Diluted earnings per common share are computed by dividing net income by the sum of the

weighted-average number of shares of common stock outstanding and the effect of the issuance of potential common shares that are dilutive. Potential common shares consist of stock options and restricted shares for the years ended December 31, 2023, 2022 and 2021, and are determined using the treasury stock method. The Company has determined that certain of its outstanding non-vested stock awards are participating securities, since all dividends on these awards are paid similar to other dividends. The difference between earnings per share calculated under the treasury method versus under the two class method which is required when participating securities exist is immaterial.

Presented below is a summary of the components used to calculate basic and diluted earnings per share.

|   | Years Ended December 31,            |        |                       |           |                     |            |               |  |            |  |            |  |                       |  |               |  |            |  |            |  |                       |  |                       |  |                       |  |                       |  |                       |  |            |  |               |  |                    |  |                     |  |                    |  |                    |  |    |         |
|---|-------------------------------------|--------|-----------------------|-----------|---------------------|------------|---------------|--|------------|--|------------|--|-----------------------|--|---------------|--|------------|--|------------|--|-----------------------|--|-----------------------|--|-----------------------|--|-----------------------|--|-----------------------|--|------------|--|---------------|--|--------------------|--|---------------------|--|--------------------|--|--------------------|--|----|---------|
| (dollars in thousands)  | 2023 2022                           |        | 2023 2022 2021        |           | 2022                |            |               |  |            |  |            |  |                       |  |               |  |            |  |            |  |                       |  |                       |  |                       |  |                       |  |                       |  |            |  |               |  |                    |  |                     |  |                    |  |                    |  |    |         |
| Net income available to common shareholders   | <u>\$ 269,105</u> <u>\$ 346,540</u> |        | \$ 269,105 \$ 346,540 |           | \$ 269,105 \$ 346,5 |            | \$ 269,105 \$ |  | \$ 269,105 |  | \$ 269,105 |  | \$ 269,105 \$ 346,540 |  | \$ 269,105 \$ |  | \$ 269,105 |  | \$ 346,540 |  | 269,105 \$ 346,540 \$ |  | 269,105 \$ 346,540 \$ |  | 269,105 \$ 346,540 \$ |  | \$ 269,105 \$ 346,540 |  | 269,105 \$ 346,540 \$ |  | \$ 346,540 |  | \$ 269,105 \$ |  | 269,105 \$ 346,540 |  | 9,105 \$ 346,540 \$ |  | 269,105 \$ 346,540 |  | 269,105 \$ 346,540 |  | \$ | 376,913 |
|   |                                     |        |                       |           |                     |            |               |  |            |  |            |  |                       |  |               |  |            |  |            |  |                       |  |                       |  |                       |  |                       |  |                       |  |            |  |               |  |                    |  |                     |  |                    |  |                    |  |    |         |
| Weighted average number of common shares outstanding  | 68,97                               | 7,453  | 6                     | 9,193,591 |                     | 69,431,860 |               |  |            |  |            |  |                       |  |               |  |            |  |            |  |                       |  |                       |  |                       |  |                       |  |                       |  |            |  |               |  |                    |  |                     |  |                    |  |                    |  |    |         |
| Effect of dilutive stock options  |                                     | 45     |                       | 17,276    |                     | 61,705     |               |  |            |  |            |  |                       |  |               |  |            |  |            |  |                       |  |                       |  |                       |  |                       |  |                       |  |            |  |               |  |                    |  |                     |  |                    |  |                    |  |    |         |
| Effect of dilutive restricted stock awards  | $\epsilon$                          | 52,534 |                       | 79,536    |                     | 143,001    |               |  |            |  |            |  |                       |  |               |  |            |  |            |  |                       |  |                       |  |                       |  |                       |  |                       |  |            |  |               |  |                    |  |                     |  |                    |  |                    |  |    |         |
| Effect of performance stock units   | 6                                   | 64,126 |                       | 129,318   |                     | 124,828    |               |  |            |  |            |  |                       |  |               |  |            |  |            |  |                       |  |                       |  |                       |  |                       |  |                       |  |            |  |               |  |                    |  |                     |  |                    |  |                    |  |    |         |
| Weighted average number of common shares outstanding used to calculate diluted earnings per share | 69,10                               | 94,158 | 6                     | 9,419,721 |                     | 69,761,394 |               |  |            |  |            |  |                       |  |               |  |            |  |            |  |                       |  |                       |  |                       |  |                       |  |                       |  |            |  |               |  |                    |  |                     |  |                    |  |                    |  |    |         |

For the year ended December 31, 2023, 2022 and 2021, there were no anti-dilutive securities excluded from the computation of earnings per share.

## **Derivative Instruments and Hedging Activities**

The goal of the Company's interest rate risk management process is to minimize the volatility in the net interest margin caused by changes in interest rates. Derivative instruments are used to hedge certain assets or liabilities as a part of this process. The Company is required to recognize certain contracts and commitments as derivatives when the characteristics of those contracts and commitments meet the definition of a derivative. All derivative instruments are required to be carried at fair value on the balance sheet.

## Mortgage Banking Derivatives

The Company maintains a risk management program to manage interest rate risk and pricing risk associated with its mortgage lending activities. Commitments to fund mortgage loans (interest rate locks) to be sold into the secondary market and forward commitments for the future delivery of these mortgage loans are accounted for as free standing derivatives. The fair value of the interest rate lock is recorded at the time the commitment to fund the mortgage loan is executed and is adjusted for the expected exercise of the commitment before the loan is funded. In order to hedge the change in interest rates resulting from its commitments to fund the loans, the Company enters into forward commitments for the future delivery of mortgage loans when interest rate locks are entered into. Fair values of these mortgage derivatives are estimated based on changes in mortgage interest rates from the date the interest on the loan is locked. Changes in the fair values of these derivatives are included in mortgage banking activity in the Company's consolidated statement of income.

## **Customer Derivatives**

The Company also enters into interest rate derivative agreements to facilitate the risk management strategies of certain clients. The Company mitigates this risk by entering into equal and offsetting interest rate swap agreements with highly rated thirdparty financial institutions. The interest rate derivative agreements are free-standing derivatives and are recorded at fair value with any unrealized gain or loss recorded in other noninterest income in the Company's consolidated statements of income. These instruments, and their offsetting positions, are recorded in other assets and other liabilities on the consolidated balance sheets.

## **Risk Participation Agreements**

The Company also may enter into risk participation agreements with a financial institution counterparty for an interest rate derivative contract related to a loan in which the Company may be a participant or the agent bank. The risk participation agreement provides credit protection to the agent bank should the borrower fail to perform on its interest rate derivative contracts with the agent bank. The Company manages its credit risk on risk participation agreements by monitoring the creditworthiness of the borrower, which follows the same credit review process as derivative instruments entered into directly

with the borrower. The notional amount of a risk participation agreement reflects the Company's pro rata share of the derivative instrument, consistent with its share of the related participated loan. Changes in the fair value of the risk participation agreement are recognized directly into earnings.

## **Revenue Recognition**

With the exception of gains/losses on the sale of OREO discussed below, revenue from contracts with customers ("ASC 606 Revenue") is recorded in the service charges on deposit accounts category, the other service charges, commissions and fees category and the other noninterest income category in the Company's consolidated statement of income as part of noninterest income. Substantially all ASC 606 Revenue is recorded in the Banking Division.

**Debit Card Interchange Fees** - The Company earns debit card interchange fees from debit cardholder transactions conducted through various payment networks. Interchange fees from debit cardholders transactions represent a percentage of the underlying transaction amount and are recognized daily, concurrently with the transaction processing services provided to the debit cardholder.

Overdraft Fees - Overdraft fees are recognized at the point in time that the overdraft occurs.

*Other Service Charges on Deposit Accounts* - Other service charges on deposit accounts include both transaction-based fees and account maintenance fees. Transaction based fees, which include wire transfer fees, stop payment charges, statement rendering, and automated clearing house ("ACH") fees, are recognized at the time the transaction is executed as that is the point in time the Company fulfills the customer's request. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of a month, representing the period over which the Company satisfies the performance obligation.

ATM Fees - Transaction-based ATM usage fees are recognized at the time the transaction is executed as that is the point at which the Company satisfies the performance obligation.

*Gains on the Sale of OREO* - The net gains and losses on sales of OREO are recorded in credit resolution related expenses in the Company's consolidated statement of income. The Company records a gain or loss from the sale of OREO when control of the property transfers to the buyer, which generally occurs at the time of an executed deed. When the Company finances the sale of OREO to the buyer, the Company assesses whether the buyer is committed to perform their obligations under the contract and whether collectability of the transaction price is probable. Once these criteria are met, the OREO asset is derecognized and the gain on sale is recorded upon the transfer of control of the property to the buyer. The Company does not provide financing for the sale of OREO unless these criteria are met and the OREO can be derecognized.

*Trust and Wealth Management* - Trust and wealth management income is primarily comprised of fees earned from personal trust administration, estate settlement, investment management, employee benefit plan administration, custody, United States tax code sections 1031/1033 exchanges ("Sections 1031/1033 exchanges") and escrow accounts. Personal trust administration, investment management, employee benefit plan administration and custody fees are generally earned/accrued monthly with billings typically done monthly, and are based on the assets/trust under management or administration and services with certain annual minimum fees provided as outlined in the applicable fee schedule. Sections 1031/1033 exchanges and escrow accounts fees are based on a contractual agreement. The Company's fiduciary obligations are generally satisfied over time and the resulting fees are recognized monthly, based upon the monthly average market value of the assets under management and the applicable fee rate. Payment is typically received in the following month. The Company does not earn performance-based incentives.

## **Comprehensive Income**

The Company's comprehensive income consists of net income and changes in the net unrealized holding gains and losses of securities available-for-sale. These amounts are carried in accumulated other comprehensive income (loss) on the consolidated statements of comprehensive income and are presented net of taxes.

## **Fair Value Measures**

Fair values of assets and liabilities are estimated using relevant market information and other assumptions, as more fully disclosed in Note 17. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular assets and liabilities. Changes in assumptions or in market conditions could significantly affect these estimates.

## **Operating Segments**

The Company has five reportable segments, the Banking Division, the Retail Mortgage Division, the Warehouse Lending Division, the SBA Division and the Premium Finance Division. The Banking Division derives its revenues from the delivery of full service financial services to include commercial loans, consumer loans and deposit accounts. The Retail Mortgage Division derives its revenues from the origination, sales and servicing of one-to-four family residential mortgage loans. The Warehouse Lending Division derives its revenues from the origination and servicing of warehouse lines to other businesses that are secured by underlying one-to-four family residential mortgage loans and residential mortgage servicing rights. The SBA Division derives its revenues from the origination, sales and servicing of SBA loans. The Premium Finance Division derives its revenues from the origination and servicing of services.

The Banking, Retail Mortgage, Warehouse Lending, SBA and Premium Finance Divisions are managed as separate business units because of the different products and services they provide. The Company evaluates performance and allocates resources based on profit or loss from operations. There are no material intersegment sales or transfers.

## Variable Interest Entities

The Company has assumed certain securitization transactions which involve the use of variable interest entities ("VIE"). A VIE is consolidated when it is determined to be the primary beneficiary. When a company has a variable interest in a VIE, it qualitatively assesses whether it has a controlling financial interest in the entity and, if so, whether it is the primary beneficiary. In applying the qualitative assessment to identify the primary beneficiary of a VIE, the company is determined to have a controlling financial interest if it has (i) the power to direct the activities that most significantly impact the economic performance of the VIE, and (ii) the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE. The Company considers the VIE's purpose and design, including the risks that the entity was designed to create and pass through to its variable interest holders.

Economic interest in the securitized and sold assets are generally retained in the form of senior or subordinated interest, cash reserve accounts, residual interest and servicing rights. The Company was determined to be the primary beneficiary of the VIE and the VIEs are consolidated in the Company's financial statements. The securitizations are accounted for as secured borrowings. Each of the securitization facilities was fully redeemed in January 2022.

The investors in the securitizations generally have no recourse to the Company's other assets outside the customary market representation and warranty provisions.

## Accounting Standards Adopted in 2023

ASU No. 2022-02 – *Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures* ("ASU 2022-02"). ASU 2022-02 eliminates the troubled debt restructuring ("TDR") measurement and recognition guidance and requires that entities evaluate whether the modification represents a new loan or a continuation of an existing loan consistent with the accounting for other loan modifications. Additional disclosures relating to modifications to borrowers experiencing financial difficulty are required under ASU 2022-02. ASU 2022-02 also requires disclosure of current-period gross write-offs by year of origination. The Company adopted this ASU effective January 1, 2023 on a prospective basis, except for the amendments related to recognition and measurement of TDRs, which were adopted using the modified retrospective method. The adoption was not material and resulted in a reduction to the allowance for credit losses of \$1.7 million and an increase to retained earnings of \$1.3 million.

ASU No. 2022-06 - Reference Rate Reform (Topic 848): Deferral of the Sunset Date of Topic 848. ASU No. 2022-06 extends the temporary relief in Topic 848 from December 31, 2022 to December 31, 2024. Topic 848 provides optional guidance to ease the potential burden in accounting for or recognizing the effects of reference rate reform on financial reporting. The objective of this guidance is to provide temporary relief during the transition period away from LIBOR toward new interest rate benchmarks. This update was effective upon issuance. The Company adopted the guidance in Topic 848 effective January 1, 2023 and the adoption was not material to the consolidated financial statements.

## **Accounting Standards Pending Adoption**

ASU No. 2023-07 – Segment Reporting (Topic 280): *Improvements to Reportable Segment Disclosures* ("ASU 2023-07"). ASU 2023-07 enhances segment disclosures to include significant segment expenses, disclose the amount of and provide a description of its composition a category of other segment items for items not included in significant segment expenses, require previous annual disclosures in interim periods and identify the position and title of the chief operating decision maker. ASU

2023-07 is effective for annual periods beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024. The amendments of ASU 2023-07 should be applied retrospectively to all periods presented in the financial statements. The Company is currently evaluating the guidance and it is not expected to have a significant impact on the Company's financial position or results of operations but will increase disclosures of reporting segments.

ASU No. 2023-09 - Income Taxes (Topic 740): *Improvements to Income Tax Disclosures ("ASU 2023-09")*. ASU No. 2023-09 provides for enhanced income tax disclosures by, among other things, requiring specific breakout of certain categories in the reconciliation of statutory income tax rate to effective rate, establishing a quantitative threshold for further breakout of reconciling items exceeding the threshold and not already required to be separately disclosed, requiring a qualitative description of the state and local jurisdictions making up the majority (greater than 50%) of the effect of state and local income taxes category, and provide further disaggregation of income taxes paid (net of refunds received) by jurisdiction. ASU 2023-09 is effective for annual periods beginning after December 15, 2024. Early adoption is permitted. The Company is currently evaluating the guidance and it is not expected to have a significant impact on the Company's financial position or results of operations but will increase disclosures of income taxes.

## Reclassifications

Certain reclassifications of prior year amounts have been made to conform with the current year presentations.

## NOTE 2. BUSINESS COMBINATIONS

## **Balboa Capital Corporation**

On December 13, 2021, the Company announced the acquisition of Balboa Capital Corporation ("Balboa"), a point of sale and direct online provider of lending solutions to small and mid-sized businesses nationwide. The acquisition was not material to the financial results of the Company. Goodwill of \$87.6 million and other intangibles of \$68.9 million were recorded in the acquisition. None of the goodwill is expected to be deductible for tax purposes.

## NOTE 3. INVESTMENT SECURITIES

The amortized cost and estimated fair value of securities available-for-sale along with allowance for credit losses, gross unrealized gains and losses are summarized as follows:

| (dollars in thousands)<br>Securities available-for-sale | A  | Amortized<br>Cost |    | Allowance for<br>Credit Losses |    | Gross<br>Unrealized<br>Gains |    | Gross<br>Unrealized<br>Losses | ]  | Estimated<br>Fair<br>Value |
|---|----|-------------------|----|--------------------------------|----|------------------------------|----|-------------------------------|----|----------------------------|
| December 31, 2023                                       |    |                   |    |                                |    |                              |    |                               |    |                            |
| U.S. Treasuries   | \$ | 732,636           | \$ | —                              | \$ | 34                           | \$ | (11,793)                      | \$ | 720,877                    |
| U.S. government-sponsored agencies                      |    | 1,023             |    | _                              |    |                              |    | (38)                          |    | 985                        |
| State, county and municipal securities                  |    | 28,986            |    | _                              |    | 9                            |    | (944)                         |    | 28,051                     |
| Corporate debt securities                               |    | 10,946            |    | (69)                           |    |                              |    | (850)                         |    | 10,027                     |
| SBA pool securities                                     |    | 53,033            |    | _                              |    | 2                            |    | (1,519)                       |    | 51,516                     |
| Mortgage-backed securities                              |    | 621,013           |    | _                              |    | 67                           |    | (29,592)                      |    | 591,488                    |
| Total debt securities available-for-sale                | \$ | 1,447,637         | \$ | (69)                           | \$ | 112                          | \$ | (44,736)                      | \$ | 1,402,944                  |
|   |    |                   |    |                                |    |                              |    |                               |    |                            |
| December 31, 2022                                       |    |                   |    |                                |    |                              |    |                               |    |                            |
| U.S. Treasuries   | \$ | 775,784           | \$ | —                              | \$ | 131                          | \$ | (16,381)                      | \$ | 759,534                    |
| U.S. government-sponsored agencies                      |    | 1,036             |    | —                              |    | —                            |    | (57)                          |    | 979                        |
| State, county and municipal securities                  |    | 35,358            |    | _                              |    | 17                           |    | (1,180)                       |    | 34,195                     |
| Corporate debt securities                               |    | 16,397            |    | (75)                           |    |                              |    | (396)                         |    | 15,926                     |
| SBA pool securities                                     |    | 29,422            |    | _                              |    | 3                            |    | (2,027)                       |    | 27,398                     |
| Mortgage-backed securities                              |    | 701,008           |    |                                |    | 113                          |    | (39,093)                      |    | 662,028                    |
| Total debt securities available-for-sale                | \$ | 1,559,005         | \$ | (75)                           | \$ | 264                          | \$ | (59,134)                      | \$ | 1,500,060                  |

The amortized cost and estimated fair value of securities held-to-maturity along with gross unrealized gains and losses are summarized as follows:

| (dollars in thousands)<br>Securities held-to-maturity | Ar | nortized<br>Cost | Ur | Gross<br>realized<br>Gains | ι  | Gross<br>Inrealized<br>Losses | F  | Estimated<br>Fair<br>Value |
|---|----|------------------|----|----------------------------|----|-------------------------------|----|----------------------------|
| December 31, 2023                                     |    |                  |    |                            |    |                               |    |                            |
| State, county and municipal securities                | \$ | 31,905           | \$ |                            | \$ | (5,051)                       | \$ | 26,854                     |
| Mortgage-backed securities                            |    | 109,607          |    |                            |    | (13,730)                      |    | 95,877                     |
| Total debt securities held-to-maturity                | \$ | 141,512          | \$ |                            | \$ | (18,781)                      | \$ | 122,731                    |
|   |    |                  |    |                            |    |                               |    |                            |
| December 31, 2022                                     |    |                  |    |                            |    |                               |    |                            |
| State, county and municipal securities                | \$ | 31,905           | \$ |                            | \$ | (5,380)                       | \$ | 26,525                     |
| Mortgage-backed securities                            |    | 102,959          |    |                            |    | (14,946)                      |    | 88,013                     |
| Total debt securities held-to-maturity                | \$ | 134,864          | \$ | _                          | \$ | (20,326)                      | \$ | 114,538                    |

The amortized cost and estimated fair value of debt securities available-for-sale and held-to-maturity as of December 31, 2023, by contractual maturity are shown below. Maturities may differ from contractual maturities in mortgage-backed securities because the mortgages underlying the securities may be called or repaid without penalty. Therefore, these securities are not included in the maturity categories in the following maturity summary.

|                                 | Available-for-Sale |                  |    |                            | <br>Held-to-      | Ma | turity                     |
|---------------------------------|--------------------|------------------|----|----------------------------|-------------------|----|----------------------------|
| (dollars in thousands)          | A                  | mortized<br>Cost | ]  | Estimated<br>Fair<br>Value | Amortized<br>Cost |    | Estimated<br>Fair<br>Value |
| Due in one year or less         | \$                 | 331,452          | \$ | 329,133                    | \$<br>_           | \$ | —                          |
| Due from one year to five years |                    | 436,955          |    | 426,410                    | _                 |    | —                          |
| Due from five to ten years      |                    | 9,253            |    | 8,764                      | _                 |    | —                          |
| Due after ten years             |                    | 48,964           |    | 47,149                     | 31,905            |    | 26,854                     |
| Mortgage-backed securities      |                    | 621,013          |    | 591,488                    | <br>109,607       |    | 95,877                     |
|                                 | \$                 | 1,447,637        | \$ | 1,402,944                  | \$<br>141,512     | \$ | 122,731                    |

Securities with a carrying value of approximately \$532.6 million and \$861.6 million at December 31, 2023 and 2022, respectively, serve as collateral to secure public deposits, securities sold under agreements to repurchase and for other purposes required or permitted by law.

The following table shows the gross unrealized losses and estimated fair value of available-for-sale securities aggregated by category and length of time that securities have been in a continuous unrealized loss position at December 31, 2023 and 2022.

|   | Less Than 12 Months |                           |    |                      | 12 Months or More |                            |    |                      | Total |                           |    |                     |
|---|---------------------|---------------------------|----|----------------------|-------------------|----------------------------|----|----------------------|-------|---------------------------|----|---------------------|
| (dollars in thousands)<br>Securities available-for-sale | Е                   | stimated<br>Fair<br>Value | τ  | Inrealized<br>Losses | F                 | Estimated<br>Fair<br>Value | I  | Unrealized<br>Losses | E     | stimated<br>Fair<br>Value | U  | nrealized<br>Losses |
| December 31, 2023                                       |                     |                           |    |                      |                   |                            | _  |                      |       |                           |    |                     |
| U.S. Treasuries   | \$                  | 159,667                   | \$ | (827)                | \$                | 537,313                    | \$ | (10,966)             | \$    | 696,980                   | \$ | (11,793)            |
| U.S. government-sponsored agencies                      |                     | —                         |    |                      |                   | 985                        |    | (38)                 |       | 985                       |    | (38)                |
| State, county and municipal securities                  |                     | 1,923                     |    | _                    |                   | 19,754                     |    | (944)                |       | 21,677                    |    | (944)               |
| Corporate debt securities                               |                     | 500                       |    | _                    |                   | 8,527                      |    | (850)                |       | 9,027                     |    | (850)               |
| SBA pool securities                                     |                     | 42                        |    | _                    |                   | 21,267                     |    | (1,519)              |       | 21,309                    |    | (1,519)             |
| Mortgage-backed securities                              |                     | 126                       |    |                      |                   | 566,707                    |    | (29,592)             |       | 566,833                   |    | (29,592)            |
| Total debt securities                                   | \$                  | 162,258                   | \$ | (827)                | \$                | 1,154,553                  | \$ | (43,909)             | \$    | 1,316,811                 | \$ | (44,736)            |

|   | I    | Less Than 12 Months      |    |                     | 12 Months or More |                           |    |                     | Total |                            |    |                     |
|---|------|--------------------------|----|---------------------|-------------------|---------------------------|----|---------------------|-------|----------------------------|----|---------------------|
| (dollars in thousands)<br>Securities available-for-sale |      | timated<br>Fair<br>Value | U  | nrealized<br>Losses | E                 | stimated<br>Fair<br>Value | U  | nrealized<br>Losses | E     | Cstimated<br>Fair<br>Value | -  | nrealized<br>Losses |
| December 31, 2022                                       |      |                          |    |                     |                   |                           |    |                     |       |                            |    |                     |
| U.S. Treasuries   | \$   | 725,250                  | \$ | (16,381)            | \$                |                           | \$ |                     | \$    | 725,250                    | \$ | (16,381)            |
| U. S. government sponsored agencies                     |      | 979                      |    | (57)                |                   | _                         |    | _                   |       | 979                        |    | (57)                |
| State, county and municipal securities                  |      | 27,438                   |    | (1,180)             |                   |                           |    | —                   |       | 27,438                     |    | (1,180)             |
| Corporate debt securities                               |      | 13,271                   |    | (126)               |                   | 1,155                     |    | (270)               |       | 14,426                     |    | (396)               |
| SBA pool securities                                     |      | 17,806                   |    | (1,298)             |                   | 9,329                     |    | (729)               |       | 27,135                     |    | (2,027)             |
| Mortgage-backed securities                              |      | 620,544                  |    | (37,774)            |                   | 16,847                    |    | (1,319)             |       | 637,391                    |    | (39,093)            |
| Total debt securities                                   | \$ 1 | ,405,288                 | \$ | (56,816)            | \$                | 27,331                    | \$ | (2,318)             | \$    | 1,432,619                  | \$ | (59,134)            |

As of December 31, 2023, the Company's available-for-sale security portfolio consisted of 412 securities, 396 of which were in an unrealized loss position. At December 31, 2023, the Company held 310 mortgage-backed securities that were in an unrealized loss position. At December 31, 2023, the Company also held 30 SBA pool securities, 22 state, county and municipal securities, seven corporate securities, 26 U.S. treasury securities and one U.S. government-sponsored agency security that were in an unrealized loss position.

The following table shows the gross unrealized losses and estimated fair value of held-to-maturity securities aggregated by category and length of time that securities have been in a continuous unrealized loss position at December 31, 2023 and 2022:

|   | Less Than 12 Months |                          |    | 12 Months or More |    |                           |    | Total               |    |                           |    |                    |
|---|---------------------|--------------------------|----|-------------------|----|---------------------------|----|---------------------|----|---------------------------|----|--------------------|
| (dollars in thousands)<br>Securities held-to-maturity |                     | timated<br>Fair<br>Value |    | realized          | E  | stimated<br>Fair<br>Value | -  | nrealized<br>Losses | E  | stimated<br>Fair<br>Value |    | realized<br>Losses |
| December 31, 2023                                     |                     | value                    |    | 103303            |    | value                     |    | 103303              | _  | value                     |    | 103303             |
| State, county and municipal securities                | \$                  | _                        | \$ |                   | \$ | 26,854                    | \$ | (5,051)             | \$ | 26,854                    | \$ | (5,051)            |
| Mortgage-backed securities                            |                     | 13,612                   |    | (227)             |    | 82,265                    |    | (13,503)            |    | 95,877                    |    | (13,730)           |
| Total debt securities held-to-maturity                | \$                  | 13,612                   | \$ | (227)             | \$ | 109,119                   | \$ | (18,554)            | \$ | 122,731                   | \$ | (18,781)           |
|   |                     |                          |    |                   |    |                           |    |                     |    |                           |    |                    |
| December 31, 2022                                     |                     |                          |    |                   |    |                           |    |                     |    |                           |    |                    |
| State, county and municipal securities                | \$                  | 16,512                   | \$ | (1,488)           | \$ | 10,013                    | \$ | (3,892)             | \$ | 26,525                    | \$ | (5,380)            |
| Mortgage-backed securities                            |                     | 32,471                   |    | (1,925)           |    | 55,542                    |    | (13,021)            |    | 88,013                    |    | (14,946)           |
| Total debt securities held-to-maturity                | \$                  | 48,983                   | \$ | (3,413)           | \$ | 65,555                    | \$ | (16,913)            | \$ | 114,538                   | \$ | (20,326)           |

As of December 31, 2023, the Company's held-to-maturity security portfolio consisted of 27 securities, all of which were in an unrealized loss position. At December 31, 2023, the Company held 21 mortgage-backed securities and six state, county and municipal securities that were in an unrealized loss position.

At December 31, 2023 and 2022, all of the Company's mortgage-backed securities were obligations of government-sponsored agencies.

Management and the Company's Asset and Liability Committee (the "ALCO Committee") evaluates available-for-sale securities in an unrealized loss position on at least a quarterly basis, and more frequently when economic or market concerns warrant such evaluation, to determine if credit-related impairment exists. Management first evaluates whether they intend to sell or more likely than not will be required to sell an impaired security before recovering its amortized cost basis. If either criteria is met, the entire amount of unrealized loss is recognized in earnings with a corresponding adjustment to the security's amortized cost basis. If either of the above criteria is not met, management evaluates whether the decline in fair value is attributable to credit or resulted from other factors. The Company does not intend to sell these investment securities at an unrealized loss position at December 31, 2023, and it is more likely than not that the Company will not be required to sell these securities prior to recovery or maturity. Based on the results of management's review, at December 31, 2023, management determined \$69,000 was attributable to credit impairment and decreased the allowance for credit losses accordingly. The remaining \$44.7 million in unrealized loss was determined to be from factors other than credit, primarily changes in market interest rates.

|   | For the Years Ended December 31, |      |       |    |       |  |  |  |  |  |
|---|----------------------------------|------|-------|----|-------|--|--|--|--|--|
| (dollars in thousands)                              |                                  | 2023 | 2022  |    | 2021  |  |  |  |  |  |
| Allowance for credit losses                         |                                  |      |       |    |       |  |  |  |  |  |
| Beginning balance                                   | \$                               | 75   | \$    | \$ | 112   |  |  |  |  |  |
| Current-period provision for expected credit losses |                                  | (6)  | 75    |    | (112) |  |  |  |  |  |
| Ending balance                                      | \$                               | 69   | \$ 75 | \$ | _     |  |  |  |  |  |

The Company's held-to-maturity securities have no expected credit losses and no related allowance for credit losses has been established.

The following table is a summary of sales activities in the Company's investment securities available for sale:

|   |    | For the Y | lears Er | ded December 3 | l <b>,</b> |
|---|----|-----------|----------|----------------|------------|
| (dollars in thousands)  | 2  | 023       | 2        | 022 2          | 021        |
| Gross losses on sales of securities                           | \$ | (310)     | \$       | \$             |            |
| Net realized losses on sales of securities available for sale | \$ | (310)     | \$       | \$             |            |
|   |    |           |          |                |            |
| Sales proceeds  | \$ | 5,141     | \$       | \$             |            |

Net gain on securities reported on the consolidated statements of income is comprised of the following:

|   | For the Years Ended December 31, |          |      |    |      |  |  |  |  |
|---|----------------------------------|----------|------|----|------|--|--|--|--|
| (dollars in thousands)  | 2                                | 2023     | 2022 |    | 2021 |  |  |  |  |
| Net realized losses on sales of securities available-for-sale | \$                               | (310) \$ | _    | \$ | —    |  |  |  |  |
| Unrealized holding gains (losses) on equity securities        |                                  | 6        | (67) |    | (17) |  |  |  |  |
| Net realized gains on sales of other investments              |                                  |          | 270  |    | 532  |  |  |  |  |
| Net gain (loss) on securities                                 | \$                               | (304) \$ | 203  | \$ | 515  |  |  |  |  |

## NOTE 4. LOANS AND ALLOWANCE FOR CREDIT LOSSES

## Loans

Loans are stated at amortized cost. Balances within the major loans receivable categories are presented in the following table.

|  | <br>December 31, |       |          |  |  |  |
|--|------------------|-------|----------|--|--|--|
| (dollars in thousands)                     | 2023             | 20    | 22       |  |  |  |
| Commercial, financial and agricultural     | \$<br>2,688,929  | \$ 2  | ,679,403 |  |  |  |
| Consumer                                   | 241,552          |       | 384,037  |  |  |  |
| Indirect automobile                        | 34,257           |       | 108,648  |  |  |  |
| Mortgage warehouse                         | 818,728          | 1     | ,038,924 |  |  |  |
| Municipal                                  | 492,668          |       | 509,151  |  |  |  |
| Premium finance                            | 946,562          | 1     | ,023,479 |  |  |  |
| Real estate – construction and development | 2,129,187        | 2     | ,086,438 |  |  |  |
| Real estate – commercial and farmland      | 8,059,754        | 7     | ,604,867 |  |  |  |
| Real estate – residential                  | 4,857,666        | 4     | ,420,306 |  |  |  |
|  | \$<br>20,269,303 | \$ 19 | ,855,253 |  |  |  |

## Nonaccrual and Past Due Loans

A loan is placed on nonaccrual status when, in management's judgment, the collection of the interest income appears doubtful. Interest receivable that has been accrued and is subsequently determined to have doubtful collectability is charged against interest income. Interest received on loans that are classified as nonaccrual is subsequently applied to principal until the loans are returned to accrual status. The Company's loan policy states that a nonaccrual loan may be returned to accrual status when (i) none of its principal and interest is due and unpaid, and the Company expects repayment of the remaining contractual principal and interest, or (ii) it otherwise becomes well secured and in the process of collection. Restoration to accrual status on any given loan must be supported by a well-documented credit evaluation of the borrower's financial condition and the prospects for full repayment, approved by the Company's Chief Credit Officer. Past due loans are loans whose principal or interest is past due 30 days or more. In some cases, where borrowers are experiencing financial difficulties, loans may be restructured to provide terms significantly different from the original contractual terms.

The following table presents an analysis of loans accounted for on a nonaccrual basis:

|  | D       | ecember 31,    |
|--|---------|----------------|
| (dollars in thousands)                     | 2023    | 2022           |
| Commercial, financial and agricultural     | \$ 8,   | 059 \$ 11,094  |
| Consumer                                   | 1,      | 153 420        |
| Indirect automobile                        |         | 299 346        |
| Real estate – construction and development |         | 282 523        |
| Real estate – commercial and farmland      | 11,     | 295 13,203     |
| Real estate – residential <sup>(1)</sup>   | 130,    | 029 109,222    |
|  | \$ 151, | 117 \$ 134,808 |

<sup>(1)</sup> Included in real estate - residential were \$90.2 million and \$69.6 million of serviced GNMA-guaranteed nonaccrual loans at December 31, 2023 and 2022, respectively.

Interest income recognized on nonaccrual loans during the years ended December 31, 2023 and 2022 was not material.

The following table presents an analysis of nonaccrual loans with no related allowance for credit losses:

| (dollars in thousands)                 | 1ber 31,<br>023 | De | cember 31,<br>2022 |
|--|-----------------|----|--------------------|
| Commercial, financial and agricultural | \$<br>2,049     | \$ | 33                 |
| Real estate – commercial and farmland  | 9,109           |    | 1,464              |
| Real estate – residential              | <br>75,419      |    | 58,734             |
|  | \$<br>86,577    | \$ | 60,231             |

The following tables present an analysis of past-due loans as of December 31, 2023 and 2022:

| (dollars in thousands)   |                                    | Loans<br>30-59<br>Days Past<br>Due   |    | Loans<br>60-89<br>Days<br>Past Due                                       |          | Loans 90<br>or More<br>Days Past<br>Due                                 |          | Total<br>Loans<br>Past Due   | Current<br>Loans  | Total<br>Loans   | Loans 90<br>Days or<br>More Past<br>Due and<br>Still<br>Accruing |   |  |
|--|------------------------------------|--|----|--|----------|---|----------|--|---|--|--|---|--|
| December 31, 2023  |                                    |  |    |  |          |   |          |  |   |  |  |   |  |
| Commercial, financial and agricultural   | \$                                 | 11,023   | \$ | 5,439  | \$       | 9,733   | \$       | 26,195   | \$ 2,662,734  | \$ 2,688,929   | \$   | 5,310   |  |
| Consumer   |                                    | 2,155  |    | 1,037  |          | 498   |          | 3,690  | 237,862   | 241,552  |  |   |  |
| Indirect automobile  |                                    | 153  |    | 17   |          | 78  |          | 248  | 34,009  | 34,257   |  | —   |  |
| Mortgage warehouse   |                                    | _  |    | _  |          | _   |          | —  | 818,728   | 818,728  |  | —   |  |
| Municipal  |                                    | —  |    | —  |          | —   |          | —  | 492,668   | 492,668  |  | —   |  |
| Premium finance  |                                    | 12,379   |    | 6,832  |          | 11,678  |          | 30,889   | 915,673   | 946,562  |  | 11,678  |  |
| Real estate – construction and development   |                                    | 2,094  |    | _  |          | 282   |          | 2,376  | 2,126,811   | 2,129,187  |  | _   |  |
| Real estate – commercial and farmland  |                                    | 5,070  |    | 1,656  |          | 6,352   |          | 13,078   | 8,046,676   | 8,059,754  |  |   |  |
| Real estate - residential  |                                    | 49,976   |    | 19,300   |          | 127,087   |          | 196,363  | 4,661,303   | 4,857,666  |  |   |  |
| Total  | \$                                 | 82,850   | \$ | 34,281   | \$       | 155,708   | \$       | 272,839  | \$19,996,464  | \$20,269,303   | \$   | 16,988  |  |
|  | Loans<br>30-59<br>Days Past<br>Due |  |    |  | _        |   | -        |  |   |  |  |   |  |
| (dollars in thousands)   |                                    | 30-59  |    | Loans<br>60-89<br>Days<br>ast Due  | 01       | oans 90<br>r More<br>ays Past<br>Due                                    | F        | Total<br>Loans<br>Past Due   | Current<br>Loans  | Total<br>Loans   | D<br>Ma<br>D   | oans 90<br>Days or<br>Dore Past<br>Ue and<br>Still<br>Ccruing   |  |
| (dollars in thousands)<br>December 31, 2022  |                                    | 30-59<br>ays Past  |    | 60-89<br>Days  | 01       | r More<br>ays Past  | F        | Loans  |   |  | D<br>Ma<br>D   | ays or<br>ore Past<br>ue and<br>Still   |  |
| ,  |                                    | 30-59<br>ays Past  |    | 60-89<br>Days  | 01       | r More<br>ays Past  | _Р<br>\$ | Loans  |   |  | D<br>Ma<br>D   | ays or<br>ore Past<br>ue and<br>Still   |  |
| December 31, 2022<br>Commercial, financial and   | D                                  | 30-59<br>ays Past<br>Due   | P  | 60-89<br>Days<br>ast Due   | 01<br>Da | r More<br>ays Past<br>Due   |          | Loans<br>Past Due  | Loans   | Loans  | D<br>Mo<br>D<br>Ao   | Pays or<br>ore Past<br>ue and<br>Still<br>ccruing   |  |
| December 31, 2022<br>Commercial, financial and<br>agricultural   | D                                  | <b>30-59</b><br>ays Past<br>Due<br>16,219  | P  | 60-89<br>Days<br>east Due<br>5,451                                       | 01<br>Da | r More<br>ays Past<br>Due<br>11,632                                     |          | Loans<br>ast Due<br>33,302   | Loans \$ 2,646,101  | Loans \$ 2,679,403   | D<br>Mo<br>D<br>Ao   | ays or<br>ore Past<br>ue and<br>Still<br>ccruing<br>3,267   |  |
| December 31, 2022<br>Commercial, financial and<br>agricultural<br>Consumer   | D                                  | <b>30-59</b><br><b>ays Past</b><br><b>Due</b><br>16,219<br>2,539                                 | P  | 60-89<br>Days<br>ast Due<br>5,451<br>3,163                               | 01<br>Da | r More<br>ays Past<br>Due<br>11,632<br>741                              |          | Loans<br>Past Due<br>33,302<br>6,443                                 | Loans \$ 2,646,101 377,594  | Loans \$ 2,679,403 384,037   | D<br>Mo<br>D<br>Ao   | ays or<br>ore Past<br>ue and<br>Still<br>ccruing<br>3,267   |  |
| December 31, 2022<br>Commercial, financial and<br>agricultural<br>Consumer<br>Indirect automobile  | D                                  | <b>30-59</b><br><b>ays Past</b><br><b>Due</b><br>16,219<br>2,539                                 | P  | 60-89<br>Days<br>ast Due<br>5,451<br>3,163                               | 01<br>Da | r More<br>ays Past<br>Due<br>11,632<br>741                              |          | Loans<br>Dast Due<br>33,302<br>6,443<br>810                          | Loans \$ 2,646,101 377,594 107,838  | Loans \$ 2,679,403 384,037 108,648   | D<br>Mo<br>D<br>Ao   | ays or<br>ore Past<br>ue and<br>Still<br>ccruing<br>3,267   |  |
| December 31, 2022<br>Commercial, financial and<br>agricultural<br>Consumer<br>Indirect automobile<br>Mortgage warehouse  | D                                  | <b>30-59</b><br><b>ays Past</b><br><b>Due</b><br>16,219<br>2,539                                 | P  | 60-89<br>Days<br>ast Due<br>5,451<br>3,163                               | 01<br>Da | r More<br>ays Past<br>Due<br>11,632<br>741                              |          | Loans<br>Past Due<br>33,302<br>6,443<br>810<br>—                     | Loans \$ 2,646,101 377,594 107,838 1,038,924  | Loans<br>\$ 2,679,403<br>384,037<br>108,648<br>1,038,924                         | D<br>Mo<br>D<br>Ao   | ays or<br>ore Past<br>ue and<br>Still<br>ccruing<br>3,267   |  |
| December 31, 2022<br>Commercial, financial and<br>agricultural<br>Consumer<br>Indirect automobile<br>Mortgage warehouse<br>Municipal   | D                                  | <b>30-59</b><br><b>ays Past</b><br><b>Due</b><br>16,219<br>2,539<br>466<br>—<br>—                | P  | 60-89<br>Days<br>2ast Due<br>5,451<br>3,163<br>77<br>—<br>—              | 01<br>Da | r More<br>ays Past<br>Due<br>11,632<br>741<br>267<br>—<br>—             |          | Loans<br>Past Due<br>33,302<br>6,443<br>810<br>—<br>—                | Loans<br>\$ 2,646,101<br>377,594<br>107,838<br>1,038,924<br>509,151                         | Loans<br>\$ 2,679,403<br>384,037<br>108,648<br>1,038,924<br>509,151              | D<br>Mo<br>D<br>Ao   | ays or<br>ore Past<br>ue and<br>Still<br>ccruing<br>3,267<br>472<br>—<br>—<br>—<br>—<br>—   |  |
| December 31, 2022Commercial, financial and<br>agriculturalConsumerIndirect automobileMortgage warehouseMunicipalPremium financeReal estate – construction and  | D                                  | <b>30-59</b><br><b>ays Past</b><br><b>Due</b><br>16,219<br>2,539<br>466<br>—<br>13,859           | P  | 60-89<br>Days<br>ast Due<br>5,451<br>3,163<br>77<br>—<br>10,620          | 01<br>Da | r More<br>ays Past<br>Due<br>11,632<br>741<br>267<br>—<br>13,626        |          | Loans<br>Past Due<br>33,302<br>6,443<br>810<br>—<br>38,105           | Loans<br>\$ 2,646,101<br>377,594<br>107,838<br>1,038,924<br>509,151<br>985,374              | Loans<br>\$ 2,679,403<br>384,037<br>108,648<br>1,038,924<br>509,151<br>1,023,479 | D<br>Mo<br>D<br>Ao   | ays or           bays or           ore Past           ue and           Still           ccruing           3,267           472           —           —           13,626 |  |
| December 31, 2022Commercial, financial and<br>agriculturalConsumerIndirect automobileMortgage warehouseMunicipalPremium financeReal estate – construction and<br>developmentReal estate – commercial and | D                                  | <b>30-59</b><br><b>ays Past</b><br><b>Due</b><br>16,219<br>2,539<br>466<br>—<br>13,859<br>25,367 | P  | 60-89<br>Days<br>ast Due<br>5,451<br>3,163<br>77<br>—<br>10,620<br>3,829 | 01<br>Da | r More<br>ays Past<br>Due<br>11,632<br>741<br>267<br>—<br>13,626<br>966 |          | Loans<br>Past Due<br>33,302<br>6,443<br>810<br>—<br>38,105<br>30,162 | Loans<br>\$ 2,646,101<br>377,594<br>107,838<br>1,038,924<br>509,151<br>985,374<br>2,056,276 | Loans<br>\$ 2,679,403 384,037 108,648 1,038,924 509,151 1,023,479 2,086,438      | D<br>Mo<br>D<br>Ao   | ays or           bays or           ore Past           ue and           Still           ccruing           3,267           472           —           —           13,626 |  |

## **Collateral-Dependent Loans**

Collateral-dependent loans are loans where repayment is expected to be provided substantially through the operation or sale of the collateral when the borrower is experiencing financial difficulty. If the Company determines that foreclosure is probable, these loans are written down to the lower of cost or collateral value less estimated costs to sell. When repayment is expected to be from the operation of the collateral, the allowance for credit losses is calculated as the amount by which the amortized cost basis of the financial asset exceeds the present value of expected cash flows from the operation of the collateral. The Company may, in the alternative, measure the allowance for credit loss as the amount by which the amortized cost basis of the financial asset exceeded the estimated fair value of the collateral. As of December 31, 2023 and 2022, there were \$40.4 million and \$41.8 million, respectively, of collateral-dependent loans which are primarily secured by real estate, equipment and receivables.

The following table presents an analysis of collateral-dependent financial assets and related allowance for credit losses:

| (dollars in thousands)                     |    | Decembe | r 31, 2 | December 31, 2022          |         |        |                                   |       |
|--|----|---------|---------|----------------------------|---------|--------|-----------------------------------|-------|
|  | 1  | Balance | for     | owance<br>Credit<br>Losses | Balance |        | Allowance<br>for Credit<br>Losses |       |
| Commercial, financial and agricultural     | \$ | 5,889   | \$      | 567                        | \$      | 7,128  | \$                                | 6,294 |
| Premium finance                            |    | 1,990   |         | 45                         |         | 3,233  |                                   |       |
| Real estate – construction and development |    | 280     |         | 23                         |         | 780    |                                   | 13    |
| Real estate – commercial and farmland      |    | 11,114  |         | 108                        |         | 15,168 |                                   | 1,428 |
| Real estate – residential                  |    | 21,102  |         | 2,654                      |         | 15,464 |                                   | 2,066 |
|  | \$ | 40,375  | \$      | 3,397                      | \$      | 41,773 | \$                                | 9,801 |

## **Credit Quality Indicators**

The Company uses a nine category risk grading system to assign a risk grade to each loan in the portfolio. The following is a description of the general characteristics of the grades:

Pass (Grades 1 - 5) – These grades represent acceptable credit risk to the Company based on factors including creditworthiness of the borrower, current performance and nature of the collateral.

Other Assets Especially Mentioned (Grade 6) – This grade includes loans that exhibit potential weaknesses that deserve management's close attention. If left uncorrected, these weaknesses may result in deterioration of the repayment prospects for the asset or in the Company's credit position at some future date.

Substandard (Grade 7) – This grade represents loans which are inadequately protected by the current credit worthiness and paying capacity of the borrower or of the collateral pledged, if any. These assets exhibit a well-defined weakness or are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. These weaknesses may be characterized by past due performance, operating losses or questionable collateral values.

*Doubtful (Grade 8)* – This grade includes loans which exhibit all of the characteristics of a substandard loan with the added provision that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable or improbable.

Loss (Grade 9) – This grade is assigned to loans which are considered uncollectible and of such little value that their continuance as active assets of the Bank is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing it off.

The following table presents the loan portfolio's amortized cost by class of financing receivable, risk grade and year of origination (in thousands). Generally, current period renewals of credit are underwritten again at the point of renewal and considered current period originations for purposes of the table below. The Company had an immaterial amount of revolving loans which converted to term loans and the amortized cost basis of those loans is included in the applicable origination year. There were no loans risk graded 8 or 9 at December 31, 2023 and 2022.

| Ave all Determiner 31,<br>2023         2022         2021         2020         2019         Prior         Constructed<br>Constructed         Total           Commercial, Financial and Agricultural<br>Risk Grade:         Pass         \$         92,95(1)         \$         758,471         \$         384,820         \$         95,055         \$         56,471         \$         41,095         \$         422,472         \$         2,661,211           6          335         5,722         92         109         451         \$         303         7,512           7         1,512         3,355         3,2271         \$         96,287         \$         60,089         \$         434,621         \$         2,668,299           Current-period gross         \$         7,648         \$         2,831         \$         3,68         \$         5,86,12           Consumer         Current-period gross         \$         7,481         1,410         3,44         1,548         \$         2,991         \$         1,603         \$         5,919         2,5648         \$         1,618         \$         1,603         \$         1,603         \$         1,614         \$         1,205         \$         1,003,703         \$<   |                             |           | Term Loans by Origination Year |      |         |    |         |    |         |    |        |    | Revolving<br>Loans      |    |         |      |           |
|--|-----------------------------|-----------|--------------------------------|------|---------|----|---------|----|---------|----|--------|----|-------------------------|----|---------|------|-----------|
| Risk Grade:       Pass       S       982.95       S       758.471       S       384.830       S       95.055       S       6.471       S       1.905       S       42.27       S       2.60109         Total commercial, francei and age control and generation and g | As of December 31, 2023     | 2023 2022 |                                |      | 2021    |    | 2020    |    | 2019    |    | Prior  |    | Amortized<br>Cost Basis |    | Total   |      |           |
| Pass         S         892,951         S         758,471         S         348,480         S         95,055         S         66,447         S         41,095         S         432,472         S 2,661,321           6  | Commercial, Financi         | ial a     | nd Agricul                     | ltur | al      |    |         |    |         |    |        |    |                         |    |         |      |           |
| 6         —         335         5,722         92         109         451         803         7,512           7         1,512         3,595         3,222         1,140         3,533         5,748         1,346         20,096           Total commercial and ground classical and ground ground classical and ground classical and ground clas          | Risk Grade:                 |           |                                |      |         |    |         |    |         |    |        |    |                         |    |         |      |           |
| 7         1,512         3,595         3,222         1,140         3,533         5,748         1,346         20,096           Total commercial<br>financial agricultural<br>encreme-period gross<br>charge offs         8         8,94,63         5         762,401         5         393,774         5         96,287         5         60,089         5         47,294         5         434,621         5         2,688,929           Current-period gross<br>charge offs         5         7,62,401         5         393,774         5         96,287         5         60,089         5         47,294         5         3,681         5         2,688,929           Current-period gross<br>charge offs         5         7,624         5         1,784         5         1,568         5         2,655         5         1,568         5         434,621         5         2,688,929           Current-period gross<br>for degross         5         1,744         5         1,747         5         5,919         5         2,5988         5         1,603         5         1,416         5         2,145         5         2,41,552           Current-period gross<br>for degross         5         -         5         -         5         -         5         1,61   | Pass                        | \$        | 892,951                        | \$   | 758,471 | \$ | 384,830 | \$ | 95,055  | \$ | 56,447 | \$ | 41,095                  | \$ | 432,472 | \$ 2 | 2,661,321 |
| Total commercial,<br>functional arrows<br>agricultural         S         894,463         S         762,401         S         393,774         S         96,287         S         60,089         S         47,294         S         434,621         S 2,688,929           Current-period gross<br>charge offs         S         7,485         S         26,331         S         18,263         S         1,746         S         1,568         S         434,621         S 2,658,929           Current-period gross<br>charge offs         S         44,736         S         17,661         S         5,878         S         15,838         S         20,937         S         109,214         S         239,918           6         -         -         5         -         -         -         26         -         31           7         154         181         41         334         197         531         165         1,603           7         154         17,847         S         5,919         S         1,649         S         1,205         S         1,474         S         109,379         S         241,552           Total consumer         S         -         S         -         S   | 6                           |           | _                              |      | 335     |    | 5,722   |    | 92      |    | 109    |    | 451                     |    | 803     |      | 7,512     |
| Imagricultand<br>agricultand<br>barger offs         S         894,463         S         762,401         S         393,774         S         96,287         S         60,089         S         47,294         S         434,621         S 2,688,929           Current-period gross<br>charge offs         S         7,485         S         26,331         S         18,263         S         1,746         S         2,851         S         368         S         58,612           Consumer         Fish Grade:         Fish Grade         Fish         Fish         S         2,055         S         1,823         S         20,937         S         109,214         S         23,918           6         -         -         -         -         -         -         26         1,003         S         109,214         S         23,918         5         100,379         S         24,955           Current-period gross         S         1,154         181         411         334         197         5         1,474         S         109,379         S         241,552           Current-period gross         S         1,155         38.8         S         97         S         1,649         S         1,205 </td <td>7</td> <td></td> <td>1,512</td> <td></td> <td>3,595</td> <td></td> <td>3,222</td> <td></td> <td>1,140</td> <td></td> <td>3,533</td> <td></td> <td>5,748</td> <td></td> <td>1,346</td> <td></td> <td>20,096</td>  | 7                           |           | 1,512                          |      | 3,595   |    | 3,222   |    | 1,140   |    | 3,533  |    | 5,748                   |    | 1,346   |      | 20,096    |
| charge offs S 7,485 S 26,331 S 18,263 S 1,746 S 1,568 S 2,851 S 368 S 58,612<br>Consumer<br>Risk Grade:<br>Pass S 44,736 S 17,661 S 5,878 S 25,654 S 15,838 S 20,937 S 109,214 S 239,918<br>6 - 5 - 6 - 7 5 2 - 7 26 - 31<br>Total consumer<br>S 44,890 S 17,847 S 5,919 S 25,988 S 16,035 S 21,494 S 109,379 S 241,552<br>Current-period gross<br>charge offs S 115 S 388 S 97 S 1,649 \$ 1,205 S 1,474 S 370 S 5,298<br>Indirect Automobile<br>Risk Grade:<br>Pass S - S - S - S - S - S 6,086 S 27,646 S - S 3,732<br>Total indirect<br>automobile<br>Risk Grade:<br>Pass S - S - S - S - S - S 6,086 S 27,646 S - S 34,257<br>Current-period gross<br>charge offs S - S - S - S - S - S 5 - S 5 - S 5 - S 155<br>Mortgage Warehouse<br>Risk Grade:<br>Pass S - S - S - S - S - S - S - S - S 155<br>Mortgage Warehouse<br>Risk Grade:<br>Pass S - S - S - S - S - S - S - S - S 772,366 S 772,366<br>Current-period gross<br>charge offs S - S - S - S - S - S - S - S - S - S   | financial and               | \$        | 894,463                        | \$   | 762,401 | \$ | 393,774 | \$ | 96,287  | \$ | 60,089 | \$ | 47,294                  | \$ | 434,621 | \$ 2 | 2,688,929 |
| Risk Grade:       Pass       S       44,736       S       17,661       S       5,878       S       25,654       S       15,838       S       20,937       S       109,214       S       239,918         6       —       5       —       —       —       —       —       —       —       26       —       31         7       154       181       411       3344       197       531       105,379       S       241,552         Current-period gross       S       115       S       388       S       97       S       1,649       S       1,205       S       1,474       S       3070       S       241,552         Current-period gross       S       115       S       388       97       S       1,649       S       1,205       S       1,474       S       3070       S       241,552         Data       Marine       —       S       6,086       S       27,646       S       -       S       33,732         7       —       S       _       S       _       S       _       S       6,086       S       27,646       S       _       S <th< td=""><td></td><td>\$</td><td>7,485</td><td>\$</td><td>26,331</td><td>\$</td><td>18,263</td><td>\$</td><td>1,746</td><td>\$</td><td>1,568</td><td>\$</td><td>2,851</td><td>\$</td><td>368</td><td>\$</td><td>58,612</td></th<>  |                             | \$        | 7,485                          | \$   | 26,331  | \$ | 18,263  | \$ | 1,746   | \$ | 1,568  | \$ | 2,851                   | \$ | 368     | \$   | 58,612    |
| Pass     \$     44,736     \$     17,661     \$     5,878     \$     25,654     \$     15,838     \$     20,937     \$     109,214     \$     239,918       6      5        26      31       7     154     181     411     334     197     5     109,379     \$     241,552       Current-period gross<br>charge offs     \$     115     \$     388     \$     97     \$     1,649     \$     1,205     \$     1,474     \$     370     \$     5,238       Indirect Automobile     S     -     \$     -     \$     1,649     \$     1,205     \$     1,474     \$     370     \$     5,238       Indirect Automobile     \$     -     \$     -     \$     0.6086     \$     27,646     \$     -     \$     3,3,732       7     -     -     -     \$     -     \$     -     \$     6,641     \$     28,116     \$     -     \$     3,3,732       7     -     -     \$     -     \$     -     \$     -     \$     -     \$     -     \$     3,3,732       7  | Consumer                    |           |                                |      |         |    |         |    |         |    |        |    |                         |    |         |      |           |
| 6       -       5       -       -       -       26       -       31         7       154       181       41       334       197       531       165       1,603         Current-period gross<br>charge offs       \$       115       \$       388       \$       97       \$       1,649       \$       1,035       \$       21,494       \$       109,379       \$       241,552         Current-period gross<br>charge offs       \$       115       \$       388       \$       97       \$       1,649       \$       1,205       \$       1,474       \$       370       \$       5,298         Indirect Automobile       Risk Grade:       -       -       -       -       5       470       -       5       33,732         7       -       -       -       -       -       5       470       -       5       33,732         7       -       -       \$       -       \$       5       6,066       \$       27,646       \$       -       \$       34,257         Current-period gross       \$       -       \$       -       \$       -       \$       -       \$       34,257<   | Risk Grade:                 |           |                                |      |         |    |         |    |         |    |        |    |                         |    |         |      |           |
| 7       154       181       41       334       197       531       165       1,603         Total consumer       \$       44,890       \$       17,847       \$       5,919       \$       25,988       \$       16,035       \$       21,494       \$       109,379       \$       241,552         Current-period gross       \$       115       \$       388       \$       97       \$       1,649       \$       1,205       \$       1,474       \$       370       \$       5,298         Indirect Automobile       K       -       \$       .       \$       1,649       \$       1,205       \$       1,474       \$       370       \$       5,298         Indirect Automobile       S       -       \$       -       \$       -       \$       6,086       \$       27,646       \$       -       \$       33,732       7       -       5       470       -       525         Total indirect       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       33,732         Total indirect       \$       \$       \$       \$       \$<   | Pass                        | \$        | 44,736                         | \$   | 17,661  | \$ | 5,878   | \$ | 25,654  | \$ | 15,838 | \$ | 20,937                  | \$ | 109,214 | \$   | 239,918   |
| Total consumer<br>charge offs         S         44,890         S         17,847         S         5,919         S         25,988         S         16,035         S         21,494         S         109,379         S         21,552           Current-period gross<br>charge offs         S         115         S         388         S         97         S         1,649         S         1,205         S         1,474         S         370         S         5,298           Indirect Automobile<br>Risk Grade:         I         -         S         -         S         -         S         4,086         S         27,646         S         -         S         33,732           7         -         -         -         -         -         -         55         470         -         525           Total indirect<br>automobile         S         -         S         -         S         -         S         4,3257           Current-period gross<br>charge offs         S         -         S         -         S         -         S         1,55         S         -         S         3,4257           Current-period gross<br>charge offs         S         -         S         -   | 6                           |           | —                              |      | 5       |    | —       |    | —       |    | —      |    | 26                      |    | —       |      | 31        |
| Current-period gross<br>charge offs         S         115         S         388         S         97         S         1,649         S         1,205         S         1,474         S         370         S         5,298           Indirect Automobile<br>Risk Grade:         Pass         S         -         S         -         S         -         S         0.086         S         27,646         S         -         S         33,732           Total indirect<br>automobile         S         -         S         -         S         -         S         6,086         S         27,646         S         -         S         33,732           Total indirect<br>automobile         S         -         S         -         S         -         S         -         S         470         -         525           Current-period gross<br>charge offs         S         -         S         -         S         -         S         -         S         -         S         41,215         S         -         S         42,257           Current-period gross<br>charge offs         S         -         S         -         S         -         S         -         S         165   | 7                           |           | 154                            |      | 181     |    | 41      |    | 334     |    | 197    |    | 531                     |    | 165     |      | 1,603     |
| charge offs       S       115       S       388       S       97       S       1,649       S       1,205       S       1,474       S       370       S       5,298         Indirect Automobile       Risk Grade:       Pass       S       -       S       -       S       -       S       6,086       S       27,646       S       -       S       33,732         Total indirect automobile       S       -       S       -       S       -       S       6,086       S       27,646       S       -       S       33,732         Total indirect automobile       S       -       S       -       S       -       S       -       S       -       S       33,732         Total indirect automobile       S       -       S       -       S       -       S       -       S       -       S       34,257         Total more offsig gross       S       -       S       -       S       -       S       -       S       -       S       1,515       S       -       S       1,516       S       1,649       S       1,71,56       S       1,64,555       S       2,818,728   | Total consumer              | \$        | 44,890                         | \$   | 17,847  | \$ | 5,919   | \$ | 25,988  | \$ | 16,035 | \$ | 21,494                  | \$ | 109,379 | \$   | 241,552   |
| Risk Grade:       Pass       S       -       S       -       S       -       S       6,086       S       27,64       S       -       S       33,732         Total indirect<br>automobile       S       -       S       -       S       -       S       6,086       S       27,64       S       -       S       33,732         Total indirect<br>automobile       S       -       S       -       S       -       S       6,086       S       27,64       S       -       S       34,257         Current-period gross<br>charge offs       S       -       S       -       S       -       S       -       S       34,257         Mortage Warehouse       S       -       S       -       S       -       S       -       S       155       S       -       S       155         Mortage Warehouse       S       -       S       -       S       -       S       -       S       155       S       -       S       155       Mortage       Machine       S       12,266       S       71,2366       S       71,2366       S       71,236       S       18,8728       818,728       <   |                             | \$        | 115                            | \$   | 388     | \$ | 97      | \$ | 1,649   | \$ | 1,205  | \$ | 1,474                   | \$ | 370     | \$   | 5,298     |
| Pass       S       -       S       -       S       -       S       6.086       S       27.046       S       -       S       33,732         Total indirect<br>automobile       S       -       S       -       S       -       S       -       S       470       -       525         Total indirect<br>automobile       S       -       S       -       S       -       S       6,041       S       28,116       S       -       S       33,732         Current-period gross<br>charge offs       S       -       S       172,366       S<  | Indirect Automobile         |           |                                |      |         |    |         |    |         |    |        |    |                         |    |         |      |           |
| 7       —       —       —       5       470       —       525         Total indirect<br>automobile       S       —       S       _       S       _       S       _       S       225         Current-period gross<br>charge offs       S       —       S       _       S   | Risk Grade:                 |           |                                |      |         |    |         |    |         |    |        |    |                         |    |         |      |           |
| Total indirect<br>automobile         s <td>Pass</td> <td>\$</td> <td>—</td> <td>\$</td> <td>—</td> <td>\$</td> <td>—</td> <td>\$</td> <td>—</td> <td>\$</td> <td>6,086</td> <td>\$</td> <td>27,646</td> <td>\$</td> <td>—</td> <td>\$</td> <td>33,732</td>   | Pass                        | \$        | —                              | \$   | —       | \$ | —       | \$ | —       | \$ | 6,086  | \$ | 27,646                  | \$ | —       | \$   | 33,732    |
| automobile         S         S         S         S         Current-period gross<br>charge offs         S         -         S         -         S         -         S         -         S         28,116         S         -         S         -         S         28,116         S         -         S         S         <   | 7                           |           | _                              |      | _       |    | _       |    | _       |    | 55     |    | 470                     |    | _       |      | 525       |
| charge offs       S <th< td=""><td></td><td>\$</td><td></td><td>\$</td><td></td><td>\$</td><td></td><td>\$</td><td></td><td>\$</td><td>6,141</td><td>\$</td><td>28,116</td><td>\$</td><td></td><td>\$</td><td>34,257</td></th<>  |                             | \$        |                                | \$   |         | \$ |         | \$ |         | \$ | 6,141  | \$ | 28,116                  | \$ |         | \$   | 34,257    |
| Risk Grade:         Pass       \$ $-$ \$ <td></td> <td>\$</td> <td>_</td> <td>\$</td> <td>_</td> <td>\$</td> <td>_</td> <td>\$</td> <td>_</td> <td>\$</td> <td>_</td> <td>\$</td> <td>155</td> <td>\$</td> <td>_</td> <td>\$</td> <td>155</td>  |                             | \$        | _                              | \$   | _       | \$ | _       | \$ | _       | \$ | _      | \$ | 155                     | \$ | _       | \$   | 155       |
| Pass       \$       -       \$       -       \$       -       \$       -       \$       772,366       \$       772,367       \$       8       818,728       \$       818,728       \$       818,728       \$       818,728       \$       818,728       \$       818,728       \$       818,728       \$       912,668       \$       7       1       5       177,156       \$       14,655       \$       208,236   | Mortgage Warehous           | e         |                                |      |         |    |         |    |         |    |        |    |                         |    |         |      |           |
| 6       —       —       —       —       —       46,362       46,362         Total mortgage<br>warehouse       §       —       §       _       §       _       §       _       §       .       §       _       §       .       §       .       §       .       §       .       §       .       §       .       §       .       §       .       §       .       §       .       §       .       §       .       §       .       §       .       §       .  | Risk Grade:                 |           |                                |      |         |    |         |    |         |    |        |    |                         |    |         |      |           |
| Total mortgage<br>warehouse         \$          Municipal         \$         14,216         \$         27,346         \$         48,941         \$         177,156         \$         14,655         \$         208,236         \$         2,118         \$         492,668         \$           Current-period gross         \$         - <th< td=""><td>Pass</td><td>\$</td><td>—</td><td>\$</td><td>—</td><td>\$</td><td>—</td><td>\$</td><td>—</td><td>\$</td><td>—</td><td>\$</td><td>—</td><td>\$</td><td>772,366</td><td>\$</td><td>772,366</td></th<>   | Pass                        | \$        | —                              | \$   | —       | \$ | —       | \$ | —       | \$ | —      | \$ | —                       | \$ | 772,366 | \$   | 772,366   |
| warehouse       \$       -       \$       \$  | 6                           |           |                                |      |         |    |         |    |         |    |        |    |                         |    | 46,362  |      | 46,362    |
| charge offs\$ $-$ \$<  | Total mortgage<br>warehouse | \$        |                                | \$   |         | \$ |         | \$ |         | \$ |        | \$ |                         | \$ | 818,728 | \$   | 818,728   |
| Risk Grade:         Pass       \$       14,216       \$       27,346       \$       48,941       \$       177,156       \$       14,655       \$       208,236       \$       2,118       \$       492,668         Total municipal       \$       14,216       \$       27,346       \$       48,941       \$       177,156       \$       14,655       \$       208,236       \$       2,118       \$       492,668         Current-period gross<br>charge offs       \$       14,216       \$       27,346       \$       48,941       \$       177,156       \$       14,655       \$       208,236       \$       2,118       \$       492,668         Current-period gross<br>charge offs       \$       -       \$  |                             | \$        |                                | \$   |         | \$ |         | \$ |         | \$ |        | \$ |                         | \$ |         | \$   |           |
| Pass       \$       14,216       \$       27,346       \$       48,941       \$       177,156       \$       14,655       \$       208,236       \$       2,118       \$       492,668         Total municipal       \$       14,216       \$       27,346       \$       48,941       \$       177,156       \$       14,655       \$       208,236       \$       2,118       \$       492,668         Current-period gross<br>charge offs       \$       -  | Municipal                   |           |                                |      |         |    |         |    |         |    |        |    |                         |    |         |      |           |
| Total municipal       \$ 14,216       \$ 27,346       \$ 48,941       \$ 177,156       \$ 14,655       \$ 208,236       \$ 2,118       \$ 492,668         Current-period gross<br>charge offs       \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -  | Risk Grade:                 |           |                                |      |         |    |         |    |         |    |        |    |                         |    |         |      |           |
| Current-period gross<br>charge offs       \$       -  | Pass                        | \$        | 14,216                         | \$   | 27,346  | \$ | 48,941  | \$ | 177,156 | \$ | 14,655 | \$ | 208,236                 | \$ | 2,118   | \$   | 492,668   |
| charge offs       \$       -       \$ <th< td=""><td>Total municipal</td><td>\$</td><td>14,216</td><td>\$</td><td>27,346</td><td>\$</td><td>48,941</td><td>\$</td><td>177,156</td><td>\$</td><td>14,655</td><td>\$</td><td>208,236</td><td>\$</td><td>2,118</td><td>\$</td><td>492,668</td></th<>   | Total municipal             | \$        | 14,216                         | \$   | 27,346  | \$ | 48,941  | \$ | 177,156 | \$ | 14,655 | \$ | 208,236                 | \$ | 2,118   | \$   | 492,668   |
| Risk Grade:         Pass       \$ 928,930       \$ 4,038       \$ 1,916       \$ - \$ - \$ - \$ - \$ 934,884         7       10,777       901       11,678         Total premium finance       \$ 939,707       \$ 4,939       \$ 1,916       - \$ - \$ - \$ - \$ - \$ 946,562         Current-period gross  |                             | \$        |                                | \$   |         | \$ |         | \$ |         | \$ |        | \$ |                         | \$ |         | \$   |           |
| Pass       \$ 928,930       \$ 4,038       \$ 1,916       \$ - \$ - \$ - \$ - \$ 934,884         7       10,777       901       -       -       -       -       11,678         Total premium finance       \$ 939,707       \$ 4,939       \$ 1,916       -       \$ - \$ - \$ - \$ - \$ 946,562         Current-period gross       -       -       -       -       \$ - \$ - \$ 946,562   | Premium Finance             |           |                                |      |         |    |         |    |         |    |        |    |                         |    |         |      |           |
| 7       10,777       901       -       -       -       -       11,678         Total premium finance       \$ 939,707       \$ 4,939       \$ 1,916       -       \$ -       \$ -       \$ -       \$ 946,562         Current-period gross       -       -       \$ -       \$ -       \$ -       \$ -       \$ 946,562   | Risk Grade:                 |           |                                |      |         |    |         |    |         |    |        |    |                         |    |         |      |           |
| Total premium<br>finance         \$ 939,707         \$ 4,939         \$ 1,916         \$         \$         \$         \$ 946,562           Current-period gross            \$ 946,562          \$ 946   | Pass                        | \$        | 928,930                        | \$   | 4,038   | \$ | 1,916   | \$ |         | \$ |        | \$ | _                       | \$ |         | \$   | 934,884   |
| finance       \$ 939,707       \$ 4,939       \$ 1,916       \$ \$       \$ \$       \$ 946,562         Current-period gross   | 7                           |           | 10,777                         |      | 901     |    |         |    |         |    |        |    | —                       |    |         |      | 11,678    |
| Current-period gross         \$ 942         \$ 5,316         \$ 309         \$ - \$         \$ - \$         \$ - \$         \$ 6,567   |                             | \$        | 939,707                        | \$   | 4,939   | \$ | 1,916   | \$ |         | \$ |        | \$ |                         | \$ |         | \$   | 946,562   |
|  |                             | \$        | 942                            | \$   | 5,316   | \$ | 309     | \$ |         | \$ |        | \$ |                         | \$ |         | \$   | 6,567     |

|  | Term Loans by Origination Year |            |      |           |    |           |    |           |    |           | F  | Revolving<br>Loans |    |                        |      |           |
|--|--------------------------------|------------|------|-----------|----|-----------|----|-----------|----|-----------|----|--------------------|----|------------------------|------|-----------|
| As of December 31, 2023                                |                                | 2023       |      | 2022      |    | 2021      |    | 2020      |    | 2019      |    | Prior              |    | mortized<br>Cost Basis |      | Total     |
| Real Estate – Constr                                   | uctio                          | on and De  | velo | pment     |    |           |    |           |    |           |    |                    |    |                        |      |           |
| Risk Grade:  |                                |            |      |           |    |           |    |           |    |           |    |                    |    |                        |      |           |
| Pass   | \$                             | 457,077    | \$   | 938,909   | \$ | 505,254   | \$ | 58,840    | \$ | 54,646    | \$ | 30,042             | \$ | 81,662                 | \$ 2 | ,126,430  |
| 6  |                                | —          |      | —         |    | —         |    |           |    | —         |    | 479                |    |                        |      | 479       |
| 7  |                                |            | _    | 266       |    | 1,512     |    |           |    |           | _  | 500                | _  |                        |      | 2,278     |
| Total real estate –<br>construction and<br>development | \$                             | 457,077    | \$   | 939,175   | \$ | 506,766   | \$ | 58,840    | \$ | 54,646    | \$ | 31,021             | \$ | 81,662                 | \$ 2 | ,129,187  |
| Current-period gross charge offs                       | \$                             |            | \$   |           | \$ |           | \$ | _         | \$ |           | \$ | _                  | \$ | _                      | \$   | _         |
| Real Estate – Commo                                    | ercia                          | al and Far | mla  | nd        |    |           |    |           |    |           |    |                    |    |                        |      |           |
| Risk Grade:  |                                |            |      |           |    |           |    |           |    |           |    |                    |    |                        |      |           |
| Pass   | \$                             | 450,315    | \$   | 1,890,498 | \$ | 2,133,833 | \$ | 1,090,735 | \$ | 765,640   | \$ | 1,437,323          | \$ | 100,206                | \$ 7 | ,868,550  |
| 6  |                                | —          |      | 17,131    |    | 53,329    |    |           |    | 30,200    |    | 46,370             |    | —                      |      | 147,030   |
| 7  |                                | 428        |      | 418       |    | 15,578    |    | 2,660     |    | 6,106     |    | 18,984             |    |                        |      | 44,174    |
| Total real estate –<br>commercial and<br>farmland      | \$                             | 450,743    | \$   | 1,908,047 | \$ | 2,202,740 | \$ | 1,093,395 | \$ | 801,946   | \$ | 1,502,677          | \$ | 100,206                | \$ 8 | ,059,754_ |
| Current-period gross charge offs                       | \$                             |            | \$   |           | \$ |           | \$ |           | \$ | 3,151     | \$ | 1,136              | \$ | 40                     | \$   | 4,327     |
| Real Estate - Resider                                  | ntial                          |            |      |           |    |           |    |           |    |           |    |                    |    |                        |      |           |
| Risk Grade:  |                                |            |      |           |    |           |    |           |    |           |    |                    |    |                        |      |           |
| Pass   | \$                             | 714,684    | \$   | 1,425,186 | \$ | 1,148,092 | \$ | 506,137   | \$ | 236,147   | \$ | 423,648            | \$ | 262,968                | \$4  | ,716,862  |
| 6  |                                | 13         |      |           |    | 72        |    | 201       |    | 234       |    | 1,411              |    | 380                    |      | 2,311     |
| 7  |                                | 5,057      |      | 26,171    |    | 28,459    |    | 30,566    | _  | 19,357    |    | 25,263             |    | 3,620                  |      | 138,493   |
| Total real estate -<br>residential                     | \$                             | 719,754    | \$   | 1,451,357 | \$ | 1,176,623 | \$ | 536,904   | \$ | 255,738   | \$ | 450,322            | \$ | 266,968                | \$ 4 | ,857,666  |
| Current-period gross charge offs                       | \$                             | 24         | \$   | 8         | \$ | 27        | \$ | _         | \$ | _         | \$ | 111                | \$ | 89                     | \$   | 259       |
| Total Loans  |                                |            |      |           |    |           |    |           |    |           |    |                    |    |                        |      |           |
| Risk Grade:  |                                |            |      |           |    |           |    |           |    |           |    |                    |    |                        |      |           |
| Pass   | \$ 3                           | 3,502,909  | \$   | 5,062,109 | \$ | 4,228,744 | \$ | 1,953,577 | \$ | 1,149,459 | \$ | 2,188,927          | \$ | 1,761,006              | \$19 | ,846,731  |
| 6  |                                | 13         |      | 17,471    |    | 59,123    |    | 293       |    | 30,543    |    | 48,737             |    | 47,545                 |      | 203,725   |
| 7  |                                | 17,928     |      | 31,532    |    | 48,812    |    | 34,700    |    | 29,248    |    | 51,496             |    | 5,131                  |      | 218,847   |
| Total loans  | \$ .                           | 3,520,850  | \$   | 5,111,112 | \$ | 4,336,679 | \$ | 1,988,570 | \$ | 1,209,250 | \$ | 2,289,160          | \$ | 1,813,682              | \$20 | ,269,303  |
| Current-period gross charge offs                       | \$                             | 8,566      | \$   | 32,043    | \$ | 18,696    | \$ | 3,395     | \$ | 5,924     | \$ | 5,727              | \$ | 867                    | \$   | 75,218    |

|  | Term Loans by Origination Year |      |         |    |         |    |         |    |        |    |        |    |                                |              |
|--|--------------------------------|------|---------|----|---------|----|---------|----|--------|----|--------|----|--------------------------------|--------------|
| As of December 31,<br>2022                         | 2022                           |      | 2021    |    | 2020    |    | 2019    |    | 2018   |    | Prior  |    | Loans<br>mortized<br>ost Basis | Total        |
| Commercial, Financi                                | al and Agricu                  | ltur | al      |    |         |    |         |    |        |    |        |    |                                |              |
| Risk Grade:  |                                |      |         |    |         |    |         |    |        |    |        |    |                                |              |
| Pass   | \$ 1,127,120                   | \$   | 526,043 | \$ | 174,120 | \$ | 109,091 | \$ | 56,657 | \$ | 41,612 | \$ | 621,784                        | \$ 2,656,427 |
| 6  | _                              |      | 13      |    | 94      |    | 183     |    | 895    |    | 1,774  |    | 317                            | 3,276        |
| 7  | 8,565                          |      | 1,214   |    | 1,182   |    | 3,314   |    | 545    |    | 2,759  |    | 2,121                          | 19,700       |
| Total commercial,<br>financial and<br>agricultural | \$ 1,135,685                   | \$   | 527,270 | \$ | 175,396 | \$ | 112,588 | \$ | 58,097 | \$ | 46,145 | \$ | 624,222                        | \$ 2,679,403 |

|  | Term Loans by Origination Year |           |      |           |    |           |    |         |    | Revolving<br>Loans |    |           |    |           |      |           |
|--|--------------------------------|-----------|------|-----------|----|-----------|----|---------|----|--------------------|----|-----------|----|-----------|------|-----------|
| As of December 31, 2022                                |                                | 2022      |      | 2021      |    | 2020      |    | 2019    |    | 2018               |    | Prior     |    | mortized  |      | Total     |
| Consumer   |                                |           |      |           |    |           |    |         |    |                    |    |           |    |           |      |           |
| Risk Grade:  |                                |           |      |           |    |           |    |         |    |                    |    |           |    |           |      |           |
| Pass   | \$                             | 41,487    | \$   | 12,692    | \$ | 37,906    | \$ | 23,454  | \$ | 17,144             | \$ | 13,825    | \$ | 236,113   | \$   | 382,621   |
| 6  |                                | 38        |      |           |    |           |    | _       |    | _                  |    | 98        |    | 196       |      | 332       |
| 7  |                                | 68        |      | 62        |    | 216       |    | 106     |    | 118                |    | 431       |    | 83        |      | 1,084     |
| Total consumer   | \$                             | 41,593    | \$   | 12,754    | \$ | 38,122    | \$ | 23,560  | \$ | 17,262             | \$ | 14,354    | \$ | 236,392   | \$   | 384,037   |
| Indirect Automobile                                    |                                |           |      |           |    |           |    |         |    |                    |    |           |    |           |      |           |
| Risk Grade:  |                                |           |      |           |    |           |    |         |    |                    |    |           |    |           |      |           |
| Pass   | \$                             |           | \$   |           | \$ | _         | \$ | 11,900  | \$ | 50,749             | \$ | 45,120    | \$ | _         | \$   | 107,769   |
| 6  |                                | _         |      | _         |    | _         |    | _       |    | _                  |    | 11        |    | _         |      | 11        |
| 7  |                                |           |      |           |    | _         |    | 41      |    | 149                |    | 678       |    | _         |      | 868       |
| Total indirect<br>automobile                           | \$                             |           | \$   | _         | \$ | _         | \$ | 11,941  | \$ | 50,898             | \$ | 45,809    | \$ | _         | \$   | 108,648   |
| Mortgage Warehouse                                     | e                              |           |      |           |    |           |    |         |    |                    |    |           |    |           |      |           |
| Risk Grade:  |                                |           |      |           |    |           |    |         |    |                    |    |           |    |           |      |           |
| Pass   | \$                             |           | \$   |           | \$ | _         | \$ |         | \$ |                    | \$ |           | \$ | 990,106   | \$   | 990,106   |
| 6  |                                | _         |      | _         |    | _         |    | _       |    | _                  |    | _         |    | 22,831    |      | 22,831    |
| 7  |                                |           |      | _         |    |           |    | _       |    | _                  |    |           |    | 25,987    |      | 25,987    |
| Total mortgage<br>warehouse                            | \$                             | _         | \$   | _         | \$ | _         | \$ | _       | \$ | _                  | \$ | _         | \$ | 1,038,924 | \$   | 1,038,924 |
| Municipal  |                                |           |      |           |    |           |    |         |    |                    |    |           |    |           |      |           |
| Risk Grade:  |                                |           |      |           |    |           |    |         |    |                    |    |           |    |           |      |           |
| Pass   | \$                             | 18,074    | \$   | 46,809    | \$ | 188,507   | \$ | 9,752   | \$ | 4,358              | \$ | 241,651   | \$ | _         | \$   | 509,151   |
| Total municipal  | \$                             | 18,074    | \$   | 46,809    | \$ | 188,507   | \$ | 9,752   | \$ | 4,358              | \$ | 241,651   | \$ | _         | \$   | 509,151   |
| Premium Finance  | -                              |           |      |           |    |           |    |         |    |                    |    |           |    |           |      |           |
| Risk Grade:  |                                |           |      |           |    |           |    |         |    |                    |    |           |    |           |      |           |
| Pass   | \$                             | 1,000,214 | \$   | 9,667     | \$ | 12        | \$ | —       | \$ | _                  | \$ |           | \$ | _         | \$   | 1,009,893 |
| 7  |                                | 13,051    |      | 535       |    |           |    | _       |    |                    |    |           |    |           |      | 13,586    |
| Total premium<br>finance                               | \$                             | 1,013,265 | \$   | 10,202    | \$ | 12        | \$ | _       | \$ |                    | \$ | _         | \$ |           | \$   | 1,023,479 |
| Real Estate – Constru                                  | uctio                          | on and De | velo | opment    |    |           |    |         |    |                    |    |           |    |           |      |           |
| Risk Grade:  |                                |           |      |           |    |           |    |         |    |                    |    |           |    |           |      |           |
| Pass   | \$                             | 834,831   | \$   | 793,723   | \$ | 306,084   | \$ | 69,596  | \$ | 7,934              | \$ | 31,490    | \$ | 27,474    | \$ 2 | 2,071,132 |
| 6  |                                | 277       |      |           |    |           |    | —       |    | 173                |    | 165       |    |           |      | 615       |
| 7  |                                | _         |      | 783       |    | 164       |    | 5       |    | 13,159             |    | 580       |    |           |      | 14,691    |
| Total real estate –<br>construction and<br>development | \$                             | 835 108   | \$   | 794 506   | \$ | 306,248   | \$ | 69,601  | \$ | 21,266             | \$ | 32,235    | \$ | 27 474    | \$   | 2,086,438 |
| Real Estate – Comme                                    | _                              |           | _    |           | -  | 200,210   |    | 07,001  |    | _1,200             |    |           | Ψ  | _,,,,     |      | _,000,100 |
| Risk Grade:  |                                |           |      |           |    |           |    |         |    |                    |    |           |    |           |      |           |
| Pass   | \$                             | 1,739,021 | \$   | 1 975 003 | \$ | 1,085,086 | \$ | 869,116 | \$ | 447,311            | \$ | 1 259 763 | \$ | 110,848   | \$   | 7 486 148 |
| 6  | Ψ                              | 607       | Ψ    | 17,974    | Ψ  |           | Ψ  | 30,841  | Ψ  | 4,801              | Ψ  | 18,289    | Ψ  |           | Ψ    | 72,512    |
| 7  |                                | 387       |      | 2,810     |    | 3,078     |    | 12,007  |    | 6,527              |    | 21,398    |    | _         |      | 46,207    |
| Total real estate –<br>commercial and<br>farmland      | ¢                              |           | ¢    | -         | ¢  |           | ¢  |         | ¢  |                    | ¢  |           | ¢  | 110.949   | ¢    |           |
|  | \$                             | 1,740,013 | \$   | 1,775,787 | \$ | 1,088,164 | \$ | 711,904 | \$ | +50,039            | \$ | 1,299,430 | \$ | 110,040   | ¢    | /,004,00/ |

|                                    | Term Loans by Origination Year |              |              |              |    |         |              |                                  |              |  |  |  |
|------------------------------------|--------------------------------|--------------|--------------|--------------|----|---------|--------------|----------------------------------|--------------|--|--|--|
| As of December 31, 2022            | 2022                           | 2021         | 2020         | 2019         |    | 2018    | Prior        | Loans<br>Amortized<br>Cost Basis | Total        |  |  |  |
| Real Estate - Residen              | tial                           |              |              |              |    |         |              |                                  |              |  |  |  |
| Risk Grade:                        |                                |              |              |              |    |         |              |                                  |              |  |  |  |
| Pass                               | \$ 1,524,021                   | \$ 1,214,724 | \$ 548,968   | \$ 268,821   | \$ | 115,693 | \$ 393,570   | \$ 234,684                       | \$ 4,300,481 |  |  |  |
| 6                                  | 236                            | 145          | 94           | 688          |    | 364     | 2,910        | 600                              | 5,037        |  |  |  |
| 7                                  | 6,735                          | 21,283       | 25,860       | 27,173       |    | 14,396  | 17,665       | 1,676                            | 114,788      |  |  |  |
| Total real estate -<br>residential | \$ 1,530,992                   | \$ 1,236,152 | \$ 574,922   | \$ 296,682   | \$ | 130,453 | \$ 414,145   | \$ 236,960                       | \$ 4,420,306 |  |  |  |
| Total Loans                        |                                |              |              |              |    |         |              |                                  |              |  |  |  |
| Risk Grade:                        |                                |              |              |              |    |         |              |                                  |              |  |  |  |
| Pass                               | \$ 6,284,768                   | \$ 4,578,661 | \$ 2,340,683 | \$ 1,361,730 | \$ | 699,846 | \$ 2,027,031 | \$ 2,221,009                     | \$19,513,728 |  |  |  |
| 6                                  | 1,158                          | 18,132       | 188          | 31,712       |    | 6,233   | 23,247       | 23,944                           | 104,614      |  |  |  |
| 7                                  | 28,806                         | 26,687       | 30,500       | 42,646       |    | 34,894  | 43,511       | 29,867                           | 236,911      |  |  |  |
| Total loans                        | \$ 6,314,732                   | \$ 4,623,480 | \$ 2,371,371 | \$ 1,436,088 | \$ | 740,973 | \$ 2,093,789 | \$ 2,274,820                     | \$19,855,253 |  |  |  |

#### Modifications to Borrowers Experiencing Financial Difficulty

The Company periodically provides modifications to borrowers experiencing financial difficulty. These modifications include either payment deferrals, term extensions, interest rate reductions, principal forgiveness or combinations of modification types. The determination of whether the borrower is experiencing financial difficulty is made on the date of the modification. When principal forgiveness is provided, the amount of principal forgiveness is charged off against the allowance for credit losses with a corresponding reduction in the amortized cost basis of the loan.

The following table shows the amortized cost basis of the loans modified to borrowers experiencing financial difficulty, disaggregated by class of financing receivable and type of concession granted as of December 31, 2023:

| (dollars in thousands)                 | yment<br>ferral | E  | Term<br>xtension | nterest<br>Rate<br>eduction | of<br>Ex<br>an | ibination<br>Term<br>tension<br>d Rate<br>duction | Total        | Percentage<br>of Total<br>Class of<br>Financial<br>Receivable |
|--|-----------------|----|------------------|-----------------------------|----------------|---|--------------|---|
| Commercial, financial and agricultural | \$<br>2,212     | \$ | 2,960            | \$<br>_                     | \$             | —   | \$<br>5,172  | 0.2 %   |
| Real estate - commercial and farmland  | 3,905           |    | 3,101            | 815                         |                | —   | 7,821        | 0.1 %   |
| Real estate – residential              | <br>1,029       |    | 5,539            | <br>                        |                | 804   | <br>7,372    | 0.2 %   |
| Total                                  | \$<br>7,146     | \$ | 11,600           | \$<br>815                   | \$             | 804   | \$<br>20,365 | 0.1 %   |

The Company has unfunded commitments of \$1.5 million to borrowers experiencing financial difficulty for which the Company has modified their loans.

The following table describes the financial effect of the modifications made to borrowers experiencing financial difficulty during the twelve months ended December 31, 2023:

| Payment                                | t Deferral   |
|--|--|
| Loan Type                              | <b>Financial Effect</b>                                      |
| Commercial, financial and agricultural | Payments were deferred for a weighted average of five months |
| Real estate – commercial and farmland  | Payments were deferred for a weighted average of six months  |
| Real estate – residential              | Payments were deferred for a weighted average of four months |

| Ter                                    | m Extension  |
|--|--|
| Loan Type                              | Financial Effect   |
| Commercial, financial and agricultural | Maturity dates were extended for a weighted average of nine months.  |
| Real estate – commercial and farmland  | Maturity dates were extended for an average of 13 months.  |
| Real estate - residential              | Maturity dates were extended for a weighted average of 103 months  |
| Interest                               | Rate Reduction   |
| Loan Type                              | Financial Effect   |
| Real estate - commercial and farmland  | Interest rate was reduced by 4.75%   |
| Combination of Term                    | Extension and Rate Reduction   |
| Loan Type                              | Financial Effect   |
| Real estate - residential              | Maturity date was extended for a weighted average of 120 months and rate was reduced by a weighted average 0.95% |

The Company monitors the performance of the loans that are modified to borrowers experiencing financial difficulty to understand the effectiveness of its modification efforts. The following table depicts the performance of loans that have been modified in the last 12 months:

| (dollars in thousands)                 | <br>Current  | D  | 30-59<br>Days Past Due | D  | 60-89<br>ays Past Due | or More<br>s Past Due | <br>Total    |
|--|--------------|----|------------------------|----|-----------------------|-----------------------|--------------|
| Commercial, financial and agricultural | \$<br>4,018  | \$ | 355                    | \$ | _                     | \$<br>799             | \$<br>5,172  |
| Real estate - commercial and farmland  | 6,692        |    | 1,129                  |    | —                     | _                     | 7,821        |
| Real estate – residential              | <br>5,113    |    | 711                    |    | 442                   | <br>1,106             | <br>7,372    |
| Total                                  | \$<br>15,823 | \$ | 2,195                  | \$ | 442                   | \$<br>1,905           | \$<br>20,365 |

The following table provides the amortized cost basis of financing receivables at December 31, 2023 that had a payment default and were modified in the 12 months before default to borrowers experiencing financial difficulty.

| (dollars in thousands)                 | Term E | xtension | Payment D | eferral |
|--|--------|----------|-----------|---------|
| Commercial, financial and agricultural | \$     | _        | \$        | 1,154   |
| Real estate – commercial and farmland  |        | —        |           | 1,129   |
| Real estate – residential              |        | 2,067    |           | 192     |
| Total                                  | \$     | 2,067    | \$        | 2,475   |

#### **Related Party Loans**

In the ordinary course of business, the Company has granted loans to certain executive officers, directors and their affiliates. These loans are made on substantially the same terms as those prevailing at the time for comparable transaction and do not involve more than normal credit risk. Changes in related party loans are summarized as follows:

|                        | <br>Decem     | ber 3 | 1,       |
|------------------------|---------------|-------|----------|
| (dollars in thousands) | <br>2023      |       | 2022     |
| Balance, January 1     | \$<br>80,746  | \$    | 59,214   |
| Advances               | 61,764        |       | 36,234   |
| Repayments             | <br>(2,453)   |       | (14,702) |
| Ending balance         | \$<br>140,057 | \$    | 80,746   |

#### Allowance for Credit Losses

The allowance for credit losses represents an allowance for expected losses over the remaining contractual life of the assets adjusted for prepayments. The contractual term does not consider extensions, renewals or modifications. The Company segregates the loan portfolio by type of loan and utilizes this segregation in evaluating exposure to risks within the portfolio.

The allowance for credit losses was determined at both December 31, 2023 and 2022 using the Moody's baseline scenario economic forecast representing management's best estimate over the reasonable and supportable forecast period. During the year ended December 31, 2023, the allowance for credit losses increased primarily due to the updated economic forecast and organic loan growth during the period. The current forecast reflects, among other things, a decrease in forecast levels of commercial real estate prices, partially offset by improvements in forecast levels of home prices and gross domestic product compared with the forecast at December 31, 2022.

During the year ended December 31, 2022, the Company purchased a pool of lines of credit secured by cash value life insurance totaling \$472.3 million. This purchase resulted in additions to the allowance for credit losses of approximately \$1.8 million between the commercial, financial and agricultural and consumer loan segments.

The following table details activity in the allowance for credit losses by portfolio segment for the periods indicated. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

| (dollars in thousands)                              | Fin | mmercial,<br>ancial and<br>ricultural | C  | onsumer | <br>Indirect<br>1tomobile | Mortgage<br>Varehouse | 1  | Municipal | -  | Premium<br>Finance |
|---|-----|---------------------------------------|----|---------|---------------------------|-----------------------|----|-----------|----|--------------------|
| Balance, December 31, 2022                          | \$  | 39,455                                | \$ | 5,413   | \$<br>174                 | \$<br>2,118           | \$ | 357       | \$ | 1,025              |
| Adjustment to allowance for adoption of ASU 2022-02 |     | (105)                                 |    | —       | _                         | —                     |    | —         |    | —                  |
| Provision for loan losses                           |     | 68,349                                |    | 2,963   | (745)                     | (440)                 |    | (12)      |    | 343                |
| Loans charged off                                   |     | (58,612)                              |    | (5,298) | (155)                     | —                     |    | —         |    | (6,567)            |
| Recoveries of loans previously charged off          |     | 14,966                                |    | 824     | <br>776                   | <br>                  |    |           |    | 5,801              |
| Balance, December 31, 2023                          | \$  | 64,053                                | \$ | 3,902   | \$<br>50                  | \$<br>1,678           | \$ | 345       | \$ | 602                |

|   | Con | l Estate –<br>struction<br>and<br>elopment | Co | al Estate –<br>mmercial<br>and<br>armland | <br>al Estate –<br>esidential | <br>Total     |
|---|-----|--|----|---|-------------------------------|---------------|
| Balance, December 31, 2022                          | \$  | 32,659                                     | \$ | 67,433                                    | \$<br>57,043                  | \$<br>205,677 |
| Adjustment to allowance for adoption of ASU 2022-02 |     | (37)                                       |    | (722)                                     | (847)                         | (1,711)       |
| Provision for loan losses                           |     | 27,446                                     |    | 47,079                                    | 8,532                         | 153,515       |
| Loans charged off                                   |     | _  |    | (4,327)                                   | (259)                         | (75,218)      |
| Recoveries of loans previously charged off          |     | 949  |    | 634                                       | <br>887                       | <br>24,837    |
| Balance, December 31, 2023                          | \$  | 61,017                                     | \$ | 110,097                                   | \$<br>65,356                  | \$<br>307,100 |

| (dollars in thousands)                     | Fina | nmercial,<br>ancial and<br>ricultural | 0  | Consumer | Indirect<br>utomobile | Mortgage<br>Varehouse | ]  | Municipal | -  | Premium<br>Finance |
|--|------|---------------------------------------|----|----------|-----------------------|-----------------------|----|-----------|----|--------------------|
| Year ended December 31, 2022               |      |                                       |    |          |                       |                       |    |           |    |                    |
| Balance, January 1, 2022                   | \$   | 26,829                                | \$ | 6,097    | \$<br>476             | \$<br>3,231           | \$ | 401       | \$ | 2,729              |
| Provision for loan losses                  |      | 21,307                                |    | 3,360    | (1,082)               | (1,113)               |    | (44)      |    | (1,317)            |
| Loans charged off                          |      | (18,635)                              |    | (4,926)  | (265)                 | _                     |    | _         |    | (5,452)            |
| Recoveries of loans previously charged off |      | 9,954                                 |    | 882      | <br>1,045             | <br>                  |    |           |    | 5,065              |
| Balance, December 31, 2022                 | \$   | 39,455                                | \$ | 5,413    | \$<br>174             | \$<br>2,118           | \$ | 357       | \$ | 1,025              |

|  | Cor | al Estate –<br>nstruction<br>and<br>velopment | Con | nl Estate –<br>nmercial a<br>nd<br>armland | <br>al Estate –<br>esidential | Total         |
|--|-----|---|-----|--|-------------------------------|---------------|
| Year ended December 31, 2022               |     |   |     |  |                               |               |
| Balance, January 1, 2022                   | \$  | 22,045  | \$  | 77,831                                     | \$<br>27,943                  | \$<br>167,582 |
| Provision for loan losses                  |     | 9,749   |     | (7,049)                                    | 28,799                        | 52,610        |
| Loans charged off                          |     | (27)  |     | (3,574)                                    | (196)                         | (33,075)      |
| Recoveries of loans previously charged off |     | 892   |     | 225  | <br>497                       | <br>18,560    |
| Balance, December 31, 2022                 | \$  | 32,659  | \$  | 67,433                                     | \$<br>57,043                  | \$<br>205,677 |

| (dollars in thousands)                     | Fina | nmercial,<br>ncial and<br>icultural | C  | onsumer | Indirect<br>utomobile | lortgage<br>arehouse | N  | Aunicipal | <br>remium<br>Finance |
|--|------|-------------------------------------|----|---------|-----------------------|----------------------|----|-----------|-----------------------|
| Year ended December 31, 2021               |      |                                     |    |         |                       |                      |    |           |                       |
| Balance, January 1, 2021                   | \$   | 7,359                               | \$ | 4,076   | \$<br>1,929           | \$<br>3,666          | \$ | 791       | \$<br>3,879           |
| Provision for loan losses                  |      | 12,071                              |    | 7,330   | (1,944)               | (435)                |    | (390)     | (2,352)               |
| Initial allowance for PCD assets           |      | 9,432                               |    | _       | _                     | —                    |    | —         | _                     |
| Loans charged off                          |      | (7,760)                             |    | (6,248) | (1,188)               | _                    |    | _         | (3,668)               |
| Recoveries of loans previously charged off |      | 5,727                               |    | 939     | <br>1,679             | <br>_                |    | _         | <br>4,870             |
| Balance, December 31, 2021                 | \$   | 26,829                              | \$ | 6,097   | \$<br>476             | \$<br>3,231          | \$ | 401       | \$<br>2,729           |

|  | Сог | Real Estate –<br>Construction<br>and<br>Development |    | Real Estate –<br>Commercial a<br>nd<br>Farmland |    | nl Estate –<br>esidential | Total         |
|--|-----|---|----|---|----|---------------------------|---------------|
| Year ended December 31, 2021               |     |   |    |   |    |                           |               |
| Balance, January 1, 2021                   | \$  | 45,304  | \$ | 88,894  | \$ | 43,524                    | \$<br>199,422 |
| Provision for loan losses                  |     | (23,532)  |    | (9,784)   |    | (16,045)                  | (35,081)      |
| Initial allowance for PCD assets           |     | _   |    | _   |    | _                         | 9,432         |
| Loans charged off                          |     | (233)   |    | (1,852)   |    | (667)                     | (21,616)      |
| Recoveries of loans previously charged off |     | 506   |    | 573   |    | 1,131                     | <br>15,425    |
| Balance, December 31, 2021                 | \$  | 22,045  | \$ | 77,831  | \$ | 27,943                    | \$<br>167,582 |

## Purchased Credit Deteriorated Loans

The Company acquired \$952,000 in PCD loans from Balboa during the year ended December 31, 2021. A reconciliation of the purchase price to the par value, or unpaid principal balance ("UPB"), of the assets is below.

| (dollars in thousands)      | cial, Financial<br>gricultural |
|-----------------------------|--------------------------------|
| Par value (UPB)             | \$<br>10,505                   |
| Allowance for Credit Losses | (9,432)                        |
| Discount                    | (121)                          |
| Purchase Price              | \$<br>952                      |

## NOTE 5. PREMISES AND EQUIPMENT

Premises and equipment are summarized as follows:

|                                      | Decen      | nber 31,   |
|--------------------------------------|------------|------------|
| (dollars in thousands)               | 2023       | 2022       |
| Land                                 | \$ 69,478  | \$ 69,387  |
| Buildings and leasehold improvements | 174,562    | 176,153    |
| Furniture and equipment              | 89,756     | 85,217     |
| Construction in progress             | 3,997      | 2,343      |
| Premises and equipment, gross        | 337,793    | 333,100    |
| Accumulated depreciation             | (121,358)  | (112,817)  |
| Premises and equipment, net          | \$ 216,435 | \$ 220,283 |

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Depreciation expense was approximately \$19.1 million, \$18.4 million and \$17.2 million for the years ended December 31, 2023, 2022 and 2021, respectively.

At December 31, 2023, estimated costs to complete construction projects in progress and other binding commitments for capital expenditures were not a material amount.

## NOTE 6. GOODWILL AND INTANGIBLE ASSETS

The change in the carrying value of goodwill for the years ended December 31, 2023 and 2022 is summarized below for both the total Company and by the Company's reporting units.

|  | <br>December 31, |    |           |  |
|--|------------------|----|-----------|--|
| (dollars in thousands)                                       | 2023             |    | 2022      |  |
| Consolidated   |                  |    |           |  |
| Carrying amount of goodwill at beginning of year             | \$<br>1,015,646  | \$ | 1,012,620 |  |
| Fair value adjustments related to acquisitions in prior year | <br>             |    | 3,026     |  |
| Carrying amount of goodwill at end of year                   | \$<br>1,015,646  | \$ | 1,015,646 |  |
|  |                  |    |           |  |
| Banking  |                  |    |           |  |
| Carrying amount of goodwill at beginning of year             | \$<br>951,148    | \$ | 948,122   |  |
| Fair value adjustments related to acquisitions in prior year | <br>             |    | 3,026     |  |
| Carrying amount of goodwill at end of year                   | \$<br>951,148    | \$ | 951,148   |  |
|  |                  |    |           |  |
| Premium Finance Division                                     |                  |    |           |  |
| Carrying amount of goodwill at beginning of year             | \$<br>64,498     | \$ | 64,498    |  |
| Carrying amount of goodwill at end of year                   | \$<br>64,498     | \$ | 64,498    |  |

During 2022, the Company recorded subsequent goodwill fair value adjustments of \$3.0 million related to the Balboa acquisition.

The Company performs its annual impairment test at December 31 of each year and more frequently if a triggering event occurs. Impairment exists when a reporting unit's carrying value of goodwill exceeds its fair value. The Company performed an interim qualitative assessment at March 31, 2023 considering the decline in the Company's stock price relative to book value and the impact of recent bank failures on the economy and determined that it was more likely than not that each reporting unit's fair value.

During the second quarter of 2023, the Company assessed the indicators of goodwill impairment and determined a triggering event had occurred due to the sustained decline in the Company's stock price. The Company performed a quantitative analysis of goodwill and determined no impairment existed at June 30, 2023. At September 30, 2023, the Company assessed the indicators of goodwill impairment and determined a triggering event had not occurred and no impairment test was performed

At December 31, 2023, the Company performed its annual qualitative assessment and determined that it was more likely than not that the reporting units fair values exceeded their carrying values.

The carrying value of intangible assets as of December 31, 2023 and 2022 was \$87.9 million and \$106.2 million, respectively. Intangible assets are comprised of core deposit intangibles, referral relationships intangibles, trade name intangibles and non-compete agreement intangibles.

The following is a summary of information related to acquired intangible assets:

|                              | As of December 31, 2023                  |         |    |                 | As of December 31, 2022 |                       |    |        |
|------------------------------|--|---------|----|-----------------|-------------------------|-----------------------|----|--------|
| (dollars in thousands)       | Gross Accumulated<br>Amount Amortization |         |    | Gross<br>Amount |                         | cumulated nortization |    |        |
| Amortized intangible assets: |  |         |    |                 |                         |                       |    |        |
| Core deposit premiums        | \$                                       | 86,454  | \$ | 59,045          | \$                      | 99,032                | \$ | 63,518 |
| Referral relationships       |  | 88,651  |    | 29,790          |                         | 88,651                |    | 20,367 |
| Trade names                  |  | 2,734   |    | 1,581           |                         | 2,734                 |    | 1,096  |
| Patent                       |  | 420     |    | 84              |                         | 420                   |    | 42     |
| Non-compete agreements       |  | 570     |    | 380             |                         | 732                   |    | 352    |
|                              | \$                                       | 178,829 | \$ | 90,880          | \$                      | 191,569               | \$ | 85,375 |

The aggregate amortization expense for intangible assets was approximately \$18.2 million, \$19.7 million and \$15.0 million for the years ended December 31, 2023, 2022 and 2021, respectively.

The estimated amortization expense for each of the next five years and thereafter is as follows (in thousands):

| 2024       | \$<br>17,189 |
|------------|--------------|
| 2025       | 15,937       |
| 2026       | 12,394       |
| 2027       | 11,126       |
| 2028       | 10,005       |
| Thereafter | <br>21,298   |
|            | \$<br>87,949 |

## **NOTE 7. DEPOSITS**

The scheduled maturities of time deposits at December 31, 2023 for each of the next five years and thereafter are as follows:

| (dollars in thousands) |              |
|------------------------|--------------|
| 2024                   | \$ 3,333,066 |
| 2025                   | 85,333       |
| 2026                   | 21,751       |
| 2027                   | 16,553       |
| 2028                   | 10,451       |
| Thereafter             | 752          |
|                        | \$ 3,467,906 |

The aggregate amount of time deposits in denominations of \$250,000 or more at December 31, 2023 and 2022 was \$809.2 million and \$381.1 million, respectively.

As of December 31, 2023, the Company had brokered deposits of \$1.14 billion. As of December 31, 2022, the Company had brokered deposits of \$280.5 million.

Deposits from principal officers, directors, and their affiliates at December 31, 2023 and 2022 were \$24.0 million and \$33.5 million, respectively.

## **NOTE 8. OTHER BORROWINGS**

Other borrowings consist of the following:

|   | Decer      | mber 31, |         |
|---|------------|----------|---------|
| (dollars in thousands)  | 2023       | 20       | 22      |
| FHLB borrowings:  |            | _        |         |
| Fixed Rate Advance due January 9, 2023; fixed interest rate of 4.150%   | \$         | \$ 3     | 00,000  |
| Fixed Rate Advance due January 9, 2023; fixed interest rate of 4.110%   |            |          | 50,000  |
| Fixed Rate Advance due January 12, 2023; fixed interest rate of 4.140%  |            |          | 50,000  |
| Fixed Rate Advance due January 13, 2023; fixed interest rate of 4.150%  |            |          | 50,000  |
| Fixed Rate Advance due January 17, 2023; fixed interest rate of 4.170%  |            | 3        | 50,000  |
| Fixed Rate Advance due January 17, 2023; fixed interest rate of 4.250%  |            | 1        | 50,000  |
| Fixed Rate Advance due January 18, 2023; fixed interest rate of 4.260%  |            | 2        | 00,000  |
| Fixed Rate Advance due January 19, 2023; fixed interest rate of 4.230%  |            |          | 50,000  |
| Fixed Rate Advance due January 20, 2023; fixed interest rate of 4.220%  |            | 1        | 50,000  |
| Fixed Rate Advance due January 27, 2023; fixed interest rate of 4.230%  |            | 1        | 00,000  |
| Fixed Rate Advance due January 10, 2024; fixed interest rate of 5.450%  | 50,000     |          |         |
| Fixed Rate Advance due January 17, 2024; fixed interest rate of 5.460%  | 100,000    |          |         |
| Fixed Rate Advance due March 3, 2025; fixed interest rate of 1.208%   | 15,000     |          | 15,000  |
| Fixed Rate Advance due March 2, 2027; fixed interest rate of 1.445%   | 15,000     |          | 15,000  |
| Fixed Rate Advance due March 4, 2030; fixed interest rate of 1.606%   | 15,000     |          | 15,000  |
| Fixed Rate Advance due December 9, 2030; fixed interest rate of 4.550%  | 1,378      |          | 1,389   |
| Fixed Rate Advance due December 9, 2030; fixed interest rate of 4.550%  | 954        |          | 961     |
| Principal Reducing Advance due September 29, 2031; fixed interest rate of 3.095%  | 1,128      |          | 1,275   |
| Subordinated notes payable:   |            |          |         |
| Subordinated notes payable due March 15, 2027 net of unamortized debt issuance cost of \$0 and \$551, respectively; fixed interest rate of 5.75% through March 14, 2022; variable interest rate thereafter at three-month LIBOR plus 3.616% (2027 subordinated notes)                                   |            |          | 74,449  |
| Subordinated notes payable due December 15, 2029 net of unamortized debt issuance cost of \$1,296 and \$1,680, respectively; fixed interest rate of 4.25% through December 14, 2024; variable interest rate thereafter at three-month SOFR plus 2.94% (2029 subordinated notes)                         |            |          | 118,320 |
| Subordinated notes payable due May 31, 2030 net of unaccreted purchase accounting fair value adjustment of \$784 and \$906, respectively; fixed interest rate of 5.875% through May 31, 2025, variable interest rate thereafter at three-month SOFR plus 3.63% (Bank subordinated notes) <sup>(1)</sup> |            |          | 75,906  |
| Subordinated notes payable due October 1, 2030 net of unamortized debt issuance cost of \$1,362 and \$1,564, respectively; fixed interest rate of 3.875% through September 30, 2025; variable interest rate thereafter at three-month SOFR plus 3.753% (2030 subordinated notes)                        |            |          | 108,436 |
|   |            |          |         |
| Other Debt:   |            |          |         |
| Advance from correspondent bank due November 28, 2024; secured by a loan receivable; variable interest rate at one-month SOFR plus 2.50%  | 10,000     |          | _       |
| Advance from correspondent bank due December 1, 2025; secured by a loan receivable; variable interest rate at one-month SOFR plus 2.65%   | 10,000     | _        | _       |
|   | \$ 509,586 | \$ 1,    | 875,736 |

<sup>(1)</sup> Previously was to migrate to three-month LIBOR plus 3.63%, but will now migrate to three-month SOFR plus a comparable tenor spread beginning June 1, 2025 through the end of the term, as three-month LIBOR ceased to be published effective July 1, 2023.

The advances from the FHLB are collateralized by a blanket lien on all eligible first mortgage loans and other specific loans in addition to FHLB stock. At December 31, 2023, \$4.28 billion was available for additional borrowing on lines with the FHLB.

As of December 31, 2023, the Bank maintained credit arrangements with various financial institutions to purchase federal funds up to \$127.0 million.

The Bank also participates in the Federal Reserve discount window borrowings program. At December 31, 2023, the Company had \$3.62 billion of loans pledged at the Federal Reserve discount window and had \$2.67 billion available for borrowing.

#### **Subordinated Notes Payable**

On March 13, 2017, the Company completed the public offering and sale of \$75.0 million in aggregate principal amount of its 5.75% Fixed-To-Floating Rate Subordinated Notes due 2027 (the "2027 subordinated notes"). The 2027 subordinated notes were sold to the public at par pursuant to an underwriting agreement and were issued pursuant to an indenture and a supplemental indenture. The 2027 subordinated notes will mature on March 15, 2027 and through March 14, 2022 will bear a fixed rate of interest of 5.75% per annum, payable semi-annually in arrears on September 15 and March 15 of each year. Beginning March 15, 2022, the interest rate on the 2027 subordinated notes resets quarterly to a floating rate per annum equal to the then-current three-month LIBOR plus 3.616%, payable quarterly in arrears on June 15, September 15, December 15 and March 15, 2022, the Company may, at its option, redeem the 2027 subordinated notes, in whole or in part, at a redemption price equal to 100% of the principal amount plus accrued and unpaid interest. The Company elected to redeem all the outstanding notes on March 15, 2023.

On December 6, 2019, the Company completed the public offering and sale of \$120.0 million in aggregate principal amount of its 4.25% Fixed-To-Floating Rate Subordinated Notes due 2029 (the "2029 subordinated notes"). The 2029 subordinated notes were sold to the public at par pursuant to an underwriting agreement and were issued pursuant to an indenture and a supplemental indenture. The 2029 subordinated notes will mature on December 15, 2029 and through December 14, 2024 will bear a fixed rate of interest of 4.25% per annum, payable semi-annually in arrears on June 15 and December 15 of each year. Beginning December 15, 2024, the interest rate on the 2029 subordinated notes resets quarterly to a floating rate per annum equal to the then-current three-month SOFR plus 2.94%, payable quarterly in arrears on March 15, June 15, September 15 and December 15, 2024, the Company may, at its option, redeem the 2029 subordinated notes, in whole or in part, at a redemption price equal to 100% of the principal amount plus accrued and unpaid interest. During 2023, the Company repurchased on the open market and redeemed \$12.0 million in aggregate principal of the 2029 subordinated notes.

On September 28, 2020, the Company completed the public offering and sale of \$110.0 million in aggregate principal amount of its 3.875% Fixed-To-Floating Rate Subordinated Notes due 2030 (the "2030 subordinated notes"). The 2030 subordinated notes were sold to the public at par pursuant to an underwriting agreement and were issued pursuant to an indenture and a supplemental indenture. The 2030 subordinated notes will mature on October 1, 2030 and through September 30, 2025 will bear a fixed rate of interest of 3.875% per annum, payable semi-annually in arrears on April 1 and October 1 of each year. Beginning October 1, 2025, the interest rate on the 2030 subordinated notes resets quarterly to a floating rate per annum equal to the then-current three-month SOFR plus 3.753%, payable quarterly in arrears on January 1, April 1, July 1 and October 1 of each year to the maturity date or earlier redemption. On any scheduled interest payment date beginning October 1, 2025, the Company may, at its option, redeem the 2030 subordinated notes, in whole or in part, at a redemption price equal to 100% of the principal amount plus accrued and unpaid interest.

The 2029 and 2030 subordinated notes are unsecured and rank equally with all other unsecured subordinated indebtedness of the Company, including any subordinated indebtedness issued in the future under the indenture governing the 2029 and 2030 subordinated notes. The 2029 and 2030 subordinated notes are subordinated in right of payment to all senior indebtedness of the Company. The 2029 and 2030 subordinated notes are obligations of the Company only and are not guaranteed by any subsidiaries, including the Bank. Additionally, the 2029 and 2030 subordinated notes are structurally subordinated to all existing and future indebtedness and other liabilities of the Company's subsidiaries, meaning that creditors of the Company's subsidiaries (including, in the case of the Bank, its depositors) generally will be paid from those subsidiaries' assets before holders of the 2029 and 2030 subordinated notes have any claim to those assets.

As a result of the Fidelity acquisition on July 1, 2019, the Bank assumed \$75.0 million in aggregate principal amount of 5.875% Fixed-To-Floating Rate Subordinated Notes due 2030 (the "Bank subordinated notes"). The Bank subordinated notes were acquired inclusive of an unaccreted purchase accounting fair value adjustment of \$1.3 million. The Bank subordinated notes will mature on May 31, 2030, and through May 31, 2025 will bear a fixed rate of interest of 5.875% per annum, payable semi-annually in arrears on December 1 and June 1 of each year. Beginning on June 1, 2025, the interest rate on the Bank subordinated notes resets quarterly to a floating rate per annum equal to the then-current three-month SOFR plus 3.63%, payable quarterly in arrears on September 1, December 1, March 1 and June 1 of each year to the maturity date or earlier redemption. On any scheduled interest payment date beginning June 1, 2025, the Bank may, at its option, redeem the Bank subordinated notes, in whole or in part, at a redemption price equal to 100% of the principal amount plus accrued and unpaid interest. The Bank subordinated notes of the Bank are unsecured and structurally rank senior to all other unsecured subordinated indebtedness of the Company. The Bank subordinated notes are subordinated in right of payment to all senior indebtedness of the Bank.

For regulatory capital adequacy purposes, the Bank subordinated notes qualify as Tier 2 capital for the Bank and the 2029, 2030 and Bank subordinated notes (collectively "subordinated notes") qualify as Tier 2 capital for the Company. If in the future the subordinated notes no longer qualify as Tier 2 capital, the subordinated notes may be redeemed by the Bank or Company at a redemption price equal to 100% of the principal amount plus accrued and unpaid interest, subject to prior approval by the Board of Governors of the Federal Reserve System.

As a result of the Balboa acquisition in December 2021, the Bank assumed Balboa's \$50.0 million principal amount 5.50% Fixed Rate Subordinated Note due June 1, 2026 (the "Balboa Note"). The Balboa Note was assumed inclusive of an unaccreted purchase accounting fair value adjustment of \$500,000. In January 2022, the Bank fully redeemed the Balboa Note, which was redeemable in whole or in part prior to maturity upon a qualifying change of control or at any time on or after the third anniversary of the issue date.

#### NOTE 9. SUBORDINATED DEFERRABLE INTEREST DEBENTURES

Through formation and various acquisitions, the Company has assumed subordinated deferrable interest debenture obligations related to trusts that issued trust preferred securities. Under applicable accounting standards, the assets and liabilities of such trusts, as well as the related income and expenses, are excluded from the Company's consolidated financial statements. However, the subordinated deferrable interest debentures issued by the Company and purchased by the trusts remain on the consolidated balance sheets. The Company's investment in the common stock of the trusts is included in other assets and totaled \$4.7 million at December 31, 2023 and 2022. In addition, the related interest expense continues to be included in the consolidated statements of income. For regulatory capital purposes, the trust preferred securities qualify as a component of Tier 2 Capital. At any interest payment date, the Company may redeem the debentures at par and thereby cause a redemption of the trust preferred securities in whole or in part.

The following table summarizes the terms of the Company's outstanding subordinated deferrable interest debentures as of December 31, 2023:

|  |                |                         |                                 |                    |                    | December                           | 31, 2023          |
|--|----------------|-------------------------|---------------------------------|--------------------|--------------------|------------------------------------|-------------------|
| (dollars in thousands)<br>Name of Trust        | Issuance Date  | Rate <sup>(1)</sup>     | Rate at<br>December 31,<br>2023 | Maturity Date      | Issuance<br>Amount | Unaccreted<br>Purchase<br>Discount | Carrying<br>Value |
| Prosperity Bank Statutory Trust II             | March 2003     | 3-month SOFR plus 3.15% | 8.77%                           | March 26, 2033     | \$ 4,640           | \$ 732                             | \$ 3,908          |
| Fidelity Southern Statutory Trust I            | June 2003      | 3-month SOFR plus 3.10% | 8.72%                           | June 26, 2033      | 15,464             | 933                                | 14,531            |
| Coastal Bankshares Statutory Trust I           | August 2003    | 3-month SOFR plus 3.15% | 8.81%                           | October 7, 2033    | 5,155              | 755                                | 4,400             |
| Jacksonville Statutory Trust I                 | June 2004      | 3-month SOFR plus 2.63% | 8.27%                           | June 17, 2034      | 4,124              | 630                                | 3,494             |
| Prosperity Banking Capital Trust I             | June 2004      | 3-month SOFR plus 2.57% | 8.16%                           | June 30, 2034      | 5,155              | 1,074                              | 4,081             |
| Merchants & Southern Statutory Trust I         | March 2005     | 3-month SOFR plus 1.90% | 7.54%                           | March 17, 2035     | 3,093              | 710                                | 2,383             |
| Fidelity Southern Statutory Trust II           | March 2005     | 3-month SOFR plus 1.89% | 7.53%                           | March 17, 2035     | 10,310             | 1,616                              | 8,694             |
| Atlantic BancGroup, Inc. Statutory Trust I     | September 2005 | 3-month SOFR plus 1.50% | 7.15%                           | September 15, 2035 | 3,093              | 906                                | 2,187             |
| Coastal Bankshares Statutory Trust II          | December 2005  | 3-month SOFR plus 1.60% | 7.25%                           | December 15, 2035  | 10,310             | 2,739                              | 7,571             |
| Cherokee Statutory Trust I                     | November 2005  | 3-month SOFR plus 1.50% | 7.15%                           | December 15, 2035  | 3,093              | 548                                | 2,545             |
| Prosperity Bank Statutory Trust III            | January 2006   | 3-month SOFR plus 1.60% | 7.25%                           | March 15, 2036     | 10,310             | 3,057                              | 7,253             |
| Merchants & Southern Statutory Trust II        | March 2006     | 3-month SOFR plus 1.50% | 7.15%                           | June 15, 2036      | 3,093              | 840                                | 2,253             |
| Jacksonville Statutory Trust II                | December 2006  | 3-month SOFR plus 1.73% | 7.38%                           | December 15, 2036  | 3,093              | 758                                | 2,335             |
| Ameris Statutory Trust I                       | December 2006  | 3-month SOFR plus 1.63% | 7.28%                           | December 15, 2036  | 37,114             | —                                  | 37,114            |
| Fidelity Southern Statutory Trust III          | August 2007    | 3-month SOFR plus 1.40% | 7.05%                           | September 15, 2037 | 20,619             | 4,549                              | 16,070            |
| Prosperity Bank Statutory Trust IV             | September 2007 | 3-month SOFR plus 1.54% | 7.19%                           | December 15, 2037  | 7,940              | 3,403                              | 4,537             |
| Jacksonville Bancorp, Inc. Statutory Trust III | June 2008      | 3-month SOFR plus 3.75% | 9.40%                           | September 15, 2038 | 7,784              | 825                                | 6,959             |
| Total  |                |                         |                                 |                    | \$ 154,390         | \$ 24,075                          | \$ 130,315        |

<sup>(1)</sup> Rate transitioned to 3-month term SOFR plus a comparable tenor spread adjustment beginning after July 1, 2023 as 3-month LIBOR ceased to be published effective July 1, 2023.

## NOTE 10. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Accumulated other comprehensive income (loss) for the Company consists of changes in net unrealized gains and losses on debt securities available-for-sale. The following tables present a summary of the accumulated other comprehensive income (loss) balances, net of tax, as of December 31, 2023, 2022 and 2021.

| (dollars in thousands)   | (  | Unrealized<br>Gain (Loss)<br>n Securities | Com  | umulated<br>Other<br>prehensive<br>ome (Loss) |  |
|--|----|---|--|---|--|
| Balance, December 31, 2022                                     | \$ | (46,507)                                  | \$   | (46,507)                                      |  |
| Reclassification for losses included in net income, net of tax |    | 229                                       |  | 229   |  |
| Current year changes, net of tax                               |    | 10,339                                    |  | 10,339  |  |
| Balance, December 31, 2023                                     | \$ | (35,939)                                  | \$   | (35,939)                                      |  |
| (dollars in thousands)   | (  | Unrealized<br>Gain (Loss)<br>n Securities | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) |   |  |
| Balance, December 31, 2021                                     | \$ | 15,590                                    | \$   | 15,590  |  |
| Current year changes, net of tax                               |    | (62,097)                                  |  | (62,097)                                      |  |
| Balance, December 31, 2022                                     | \$ | (46,507)                                  | \$   | (46,507)                                      |  |
| (dollars in thousands)   | (  | Unrealized<br>Gain (Loss)<br>n Securities | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) |   |  |
| Balance, December 31, 2020                                     | \$ | 33,505                                    | \$   | 33,505  |  |
| Current year changes, net of tax                               |    | (17,915)                                  |  | (17,915)                                      |  |
| Balance, December 31, 2021                                     | \$ | 15,590                                    | \$   | 15,590  |  |

## NOTE 11. – REVENUE FROM CONTRACTS WITH CUSTOMERS

The following provides information on noninterest income categories that contain ASC 606 Revenue for the periods indicated.

|  | <br>For the Years Ended December 31, |    |        |      |        |  |  |  |  |
|--|--------------------------------------|----|--------|------|--------|--|--|--|--|
| (dollars in thousands)   | 2023 2022                            |    |        | 2021 |        |  |  |  |  |
| Service charges on deposit accounts  |                                      |    |        |      |        |  |  |  |  |
| ASC 606 revenue items  |                                      |    |        |      |        |  |  |  |  |
| Debit card interchange fees  | \$<br>16,161                         | \$ | 15,884 | \$   | 16,798 |  |  |  |  |
| Overdraft fees   | 15,793                               |    | 15,813 |      | 16,113 |  |  |  |  |
| Other service charges on deposit accounts                                    | 14,621                               |    | 12,802 |      | 12,195 |  |  |  |  |
| Total ASC 606 revenue included in service charges on deposits accounts       | 46,575                               |    | 44,499 |      | 45,106 |  |  |  |  |
| Total service charges on deposit accounts                                    | \$<br>46,575                         | \$ | 44,499 | \$   | 45,106 |  |  |  |  |
|  |                                      |    |        |      |        |  |  |  |  |
| Other service charges, commissions and fees                                  |                                      |    |        |      |        |  |  |  |  |
| ASC 606 revenue items  |                                      |    |        |      |        |  |  |  |  |
| ATM fees   | \$<br>3,856                          | \$ | 3,508  | \$   | 3,751  |  |  |  |  |
| Total ASC 606 revenue included in other service charges, commission and fees | 3,856                                |    | 3,508  |      | 3,751  |  |  |  |  |
| Other  | <br>545                              |    | 367    |      | 437    |  |  |  |  |
| Total other service charges, commission and fees                             | \$<br>4,401                          | \$ | 3,875  | \$   | 4,188  |  |  |  |  |

|  |    | For the Years Ended December 31, |    |        |    |        |  |  |  |  |  |  |  |
|--|----|----------------------------------|----|--------|----|--------|--|--|--|--|--|--|--|
| (dollars in thousands)                                     |    | 2023                             |    | 2022   |    | 2021   |  |  |  |  |  |  |  |
|  |    |                                  |    |        |    |        |  |  |  |  |  |  |  |
| Other noninterest income                                   |    |                                  |    |        |    |        |  |  |  |  |  |  |  |
| ASC 606 revenue items                                      |    |                                  |    |        |    |        |  |  |  |  |  |  |  |
| Trust and wealth management                                | \$ | 114                              | \$ | 4,554  | \$ | 4,985  |  |  |  |  |  |  |  |
| Total ASC 606 revenue included in other noninterest income |    | 114                              |    | 4,554  |    | 4,985  |  |  |  |  |  |  |  |
| Other  |    | 50,600                           |    | 40,837 |    | 18,227 |  |  |  |  |  |  |  |
| Total other noninterest income                             | \$ | 50,714                           | \$ | 45,391 | \$ | 23,212 |  |  |  |  |  |  |  |

The following provides information on net gains recognized on the sale of OREO for the periods indicated.

|                                      | For the Years Ended December 3 |       |    |       |    |      |  |  |
|--------------------------------------|--------------------------------|-------|----|-------|----|------|--|--|
| (dollars in thousands)               |                                | 2023  |    | 2022  |    | 2021 |  |  |
| Net gains recognized on sale of OREO | \$                             | 2,214 | \$ | 2,130 | \$ | 131  |  |  |

## NOTE 12. INCOME TAXES

The income tax expense in the consolidated statements of income consists of the following:

|                        | For the Years Ended December 31, |      |          |    |         |  |  |  |  |  |  |
|------------------------|----------------------------------|------|----------|----|---------|--|--|--|--|--|--|
| (dollars in thousands) | 2023                             |      | 2022     |    | 2021    |  |  |  |  |  |  |
| Current - federal      | \$ 84,8                          | 5 \$ | 114,346  | \$ | 67,076  |  |  |  |  |  |  |
| Current - state        | 23,4                             | 3    | 27,889   |    | 13,712  |  |  |  |  |  |  |
| Deferred - federal     | (16,8                            | 2)   | (27,408) |    | 30,321  |  |  |  |  |  |  |
| Deferred - state       | (3,5                             | 6)   | (8,269)  |    | 8,090   |  |  |  |  |  |  |
|                        | \$ 87,8                          | 0 \$ | 106,558  | \$ | 119,199 |  |  |  |  |  |  |

The Company's income tax expense differs from the amounts computed by applying the federal income tax statutory rates to income before income taxes. A reconciliation of the differences is as follows:

|   | For the Years Ended December 31, |         |    |         |    |         |  |  |  |  |  |  |  |
|---|----------------------------------|---------|----|---------|----|---------|--|--|--|--|--|--|--|
| (dollars in thousands)                                  |                                  | 2023    |    | 2022    |    | 2021    |  |  |  |  |  |  |  |
| Federal income statutory rate                           | 21 %                             |         |    | 21 %    |    | 21 %    |  |  |  |  |  |  |  |
| Tax at federal income tax rate                          | \$                               | 74,956  | \$ | 95,151  | \$ | 104,166 |  |  |  |  |  |  |  |
| Change resulting from:                                  |                                  |         |    |         |    |         |  |  |  |  |  |  |  |
| State income tax, net of federal benefit                |                                  | 14,950  |    | 13,763  |    | 18,923  |  |  |  |  |  |  |  |
| Tax-exempt interest                                     |                                  | (1,907) |    | (2,775) |    | (3,479) |  |  |  |  |  |  |  |
| Increase in cash value of bank owned life insurance     |                                  | (1,701) |    | (1,399) |    | (997)   |  |  |  |  |  |  |  |
| Excess tax (benefit) deficiency from stock compensation |                                  | (518)   |    | (510)   |    | (277)   |  |  |  |  |  |  |  |
| Nondeductible merger expenses                           |                                  | —       |    | 167     |    | 142     |  |  |  |  |  |  |  |
| Other   |                                  | 2,050   |    | 2,161   |    | 721     |  |  |  |  |  |  |  |
| Provision for income taxes                              | \$                               | 87,830  | \$ | 106,558 | \$ | 119,199 |  |  |  |  |  |  |  |

The components of deferred income taxes are as follows:

|  | Decen     | ıber 31,  |
|--|-----------|-----------|
| (dollars in thousands)                           | 2023      | 2022      |
| Deferred tax assets                              |           |           |
| Allowance for credit losses                      | \$ 88,494 | \$ 64,742 |
| Deferred compensation                            | 13,822    | 13,287    |
| Deferred loan fees                               | —         | 668       |
| Purchase accounting adjustments                  | 3,442     | 5,153     |
| Other real estate owned                          | 18        | 201       |
| Net operating loss tax carryforward              | 12,779    | 14,070    |
| Tax credit carryforwards                         | 139       | 149       |
| Unrealized loss on securities available for sale | 11,218    | 14,635    |
| Capitalized costs, accrued expenses and other    | 8,297     | 3,432     |
| Lease liability                                  | 15,081    | 16,505    |
|  | 153,290   | 132,842   |
| Deferred tax liabilities                         |           |           |
| Premises and equipment                           | 12,167    | 12,680    |
| Mortgage servicing rights                        | 34,989    | 30,903    |
| Subordinated debentures                          | 6,149     | 6,551     |
| Lease financing                                  | 9,753     | 9,442     |
| Goodwill and intangible assets                   | 22,918    | 24,946    |
| Origination costs                                | 9,984     | 6,239     |
| Right of use lease asset                         | 12,854    | 14,280    |
| Deferred loan fees                               | 318       |           |
|  | 109,132   | 105,041   |
| Net deferred tax asset (liability)               | \$ 44,158 | \$ 27,801 |

At December 31, 2023, the Company had federal net operating loss carryforwards of approximately \$50.7 million which expire at various dates from 2028 to 2036. At December 31, 2023, the Company had state net operating loss carryforwards of approximately \$50.0 million which expire at various dates from 2028 to 2036. The federal net operating loss carryforwards are subject to limitations pursuant to Section 382 of the Internal Revenue Code and are expected to be recovered over the next 13 years. The state net operating loss carryforwards are subject to similar limitations and are expected to be recovered over the next 13 years. Deferred tax assets are recognized for net operating losses because the benefit is more likely than not to be realized.

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income and tax planning strategies in making this assessment. Based on the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, management believes it is more likely than not that the Company will realize the benefits of these deferred tax assets at December 31, 2023.

As described in Note 2 to the consolidated financial statements, in December 2021 Ameris Bank acquired Balboa Capital Corporation. The Company completed its analysis of the tax effects of this transaction during 2022. The consolidated balance sheet reflects this final analysis.

The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax of the various states. The Company is no longer subject to examination by federal taxing authorities for years before 2020 and state taxing authorities for years before 2019.

Although Ameris is unable to determine the ultimate outcome of current and future events, Ameris believes that the liability recorded for uncertain tax positions is adequate. A reconciliation of the beginning and ending amount of unrecognized income tax benefits is as follows.

|   | For the Years Ended December 31, |       |    |         |  |  |  |  |  |  |
|---|----------------------------------|-------|----|---------|--|--|--|--|--|--|
| (dollars in thousands)                          | 2                                | 2022  |    |         |  |  |  |  |  |  |
| Beginning Balance                               | \$                               | 1,001 | \$ | 1,903   |  |  |  |  |  |  |
| Current Activity:                               |                                  |       |    |         |  |  |  |  |  |  |
| Additions for tax positions of prior years      |                                  | 479   |    | 2,319   |  |  |  |  |  |  |
| Additions from acquisitions                     |                                  | _     |    | 1,001   |  |  |  |  |  |  |
| Reductions for statutes of limitations expiring |                                  | (870) |    |         |  |  |  |  |  |  |
| Settlements                                     |                                  | _     |    | (4,222) |  |  |  |  |  |  |
| Ending Balance                                  | \$                               | 610   | \$ | 1,001   |  |  |  |  |  |  |

Accrued interest and penalties related to unrecognized income tax benefits are included as a component of income tax expense. Accrued interest and penalties on unrecognized income tax benefits totaled \$133,000 and \$11,000 as of December 31, 2023 and 2022, respectively. Unrecognized income tax benefits as of December 31, 2023 and 2022, that, if recognized, would affect the effective income tax rate totaled \$582,000 and \$919,000 (net of the federal benefit on state income tax issues), respectively. Accruals of penalties and interest resulted in a expense of \$100 and \$153,000 in 2023 and 2022, respectively. Ameris expects that \$585,000 of uncertain income tax positions will be either settled or resolved during the next twelve months.

## NOTE 13. EMPLOYEE BENEFIT PLANS

The Company has established a retirement plan for eligible employees. The Ameris Bancorp 401(k) Profit Sharing Plan allows a participant to defer a portion of their compensation and provides that the Company will match a portion of the deferred compensation. The Plan also provides for non-elective and discretionary contributions. All full-time and part-time employees are eligible to participate in the Plan provided they have met the eligibility requirements. An employee is eligible to participate in the Plan after 30 days of employment and having attained an age of 18 years.

The aggregate expense under the Plan charged to operations during 2023, 2022 and 2021 amounted to \$7.9 million, \$6.3 million and \$5.4 million, respectively.

### NOTE 14. DEFERRED COMPENSATION PLANS

The Company and the Bank have entered into separate deferred compensation arrangements and supplemental executive retirement plans with certain executive officers and directors. The plans call for certain amounts payable at retirement, death or disability. The estimated present value of the deferred compensation is being accrued over the expected service period. The Company and the Bank have purchased life insurance policies which they intend to use to fund these liabilities. The cash surrender value of the life insurance was \$395.8 million and \$388.4 million at December 31, 2023 and 2022, respectively. The Company and the Bank assumed certain split dollar agreements in the acquisition of Fidelity which provide for death benefits to designated beneficiaries of the executive or director. Accrued deferred compensation of \$257,000 and \$277,000 at December 31, 2023 and 2022, respectively, is included in other liabilities. Accrued supplemental executive retirement plan and split dollar agreement liabilities of \$7.1 million and \$11.3 million at December 31, 2023 and 2022, respectively, is also included in other liabilities. Aggregate compensation expense under the plans was \$78,000, \$776,000 and \$877,000 per year for 2023, 2022 and 2021, respectively, which is included in salaries and employee benefits.

#### NOTE 15. SHARE-BASED COMPENSATION

The Company awards its employees and directors various forms of share-based incentives under certain plans approved by its shareholders. Awards granted under the plans may be in the form of qualified or nonqualified stock options, restricted stock, stock appreciation rights ("SARs"), long-term incentive compensation units consisting of cash and common stock, or any combination thereof within the limitations set forth in the plans. The plans provide that the aggregate number of shares of the Company's common stock which may be subject to award may not exceed 2,784,262 subject to adjustment in certain circumstances to prevent dilution. At December 31, 2023, there were 2,382,880 shares available to be issued under the plans.

All stock options have an exercise price that is equal to the closing fair market value of the Company's stock on the date the options were granted. Options granted under the plans generally vest over a five-year period and have a 10-year maximum term.

The Company did not grant any options during 2023, 2022 or 2021. As of December 31, 2023, there was no unrecognized compensation cost related to options.

As of December 31, 2023, the Company has 257,673 outstanding restricted shares granted under the plans as compensation to certain employees and directors. These shares carry dividend and voting rights. Sales of these shares are restricted prior to the date of vesting, which is one to five years from the date of the grant. Shares issued under the plans are recorded at their fair market value on the date of their grant. The compensation expense is recognized on a straight-line basis over the related vesting period. In 2023, 2022 and 2021, compensation expense related to these grants was approximately \$5.3 million, \$4.4 million, and \$5.3 million, respectively. The total income tax benefit related to these grants was approximately \$770,000, \$293,000 and \$338,000 in 2023, 2022 and 2021, respectively.

It is the Company's policy to issue new shares for stock option exercises and restricted stock rather than issue treasury shares. The Company recognizes share-based compensation expense on a straight-line basis over the options' related vesting term. The Company did not record any share-based compensation expense related to stock options during 2023, 2022 and 2021. The total income tax benefit related to stock options was approximately \$41,000, \$339,000 and \$631,000 in 2023, 2022 and 2021, respectively.

A summary of the activity of non-performance-based options as of and for the years ended December 31, 2023, and 2022 is presented below.

|                                 |          | 2        | 2023                                  |  | 2022 |  |          |        |                                       |  |    |                                       |  |
|---------------------------------|----------|----------|---------------------------------------|--|------|--|----------|--------|---------------------------------------|--|----|---------------------------------------|--|
|                                 | Shares   | Av<br>Ex | eighted<br>verage<br>vercise<br>Price | Weighted<br>Average<br>Contractual<br>Term | Ir   | ggregate<br>htrinsic<br>Value<br>5 (000) | Shares   | A<br>E | eighted<br>verage<br>xercise<br>Price | Weighted<br>Average<br>Contractual<br>Term | Ir | gregate<br>atrinsic<br>Value<br>(000) |  |
| Under option, beginning of year | 16,000   | \$       | 29.69                                 |  |      |  | 117,135  | \$     | 28.79                                 |  |    |                                       |  |
| Exercised                       | (16,000) |          | 29.69                                 |  | \$   | 258                                      | (97,135) |        | 29.22                                 |  | \$ | 1,936                                 |  |
| Forfeited                       | _        |          | _                                     |  |      |  | (4,000)  |        | 29.31                                 |  |    |                                       |  |
| Under option, end of year       |          | \$       | —                                     | 0.00                                       | \$   | —  | 16,000   | \$     | 29.69                                 | 0.05                                       | \$ | 279                                   |  |
| Exercisable at end of year      |          | \$       |                                       | 0.00                                       | \$   |  | 16,000   | \$     | 29.69                                 | 0.05                                       | \$ | 279                                   |  |

A summary of the status of the Company's restricted stock awards as of and for the years ended December 31, 2023, and 2022 is presented below.

|                                       | 2        | 023   | 20        | 022   |
|---------------------------------------|----------|---|-----------|---|
|                                       | Shares   | Weighted<br>Average<br>Grant Date<br>Fair Value | Shares    | Weighted<br>Average<br>Grant Date<br>Fair Value |
| Nonvested shares at beginning of year | 222,280  | \$ 43.31  | 225,869   | \$ 38.06  |
| Granted                               | 133,430  | 44.84   | 165,686   | 47.67   |
| Vested                                | (95,954) | 37.99   | (154,386) | 40.72   |
| Forfeited                             | (2,083)  | 48.00   | (14,889)  | 38.92   |
| Nonvested shares at end of year       | 257,673  | 46.05   | 222,280   | 43.31   |

The balance of unearned compensation related to restricted stock grants as of December 31, 2023, 2022 and 2021 was approximately \$6.1 million, \$5.6 million, and \$3.8 million, respectively. At December 31, 2023, the cost is expected to be recognized over a weighted-average period of 1.7 years.

During 2023 and 2022, the Company issued 42,242 and 35,108 performance stock units ("PSUs") with a weighted average grant date fair value of \$49.21 and \$47.71, respectively, subject to a performance condition tied to tangible book value growth over a three-year period. The 2023 tangible book value awards also contain a potential modifier subject to a total shareholder return ("TSR") performance metric The Company also granted 42,245 and 35,108 PSUs in 2023 and 2022, respectively, subject to a three-year performance metric of return on tangible common equity relative to a market index with a potential modifier subject to a TSR performance metric with a weighted average grant date fair value of \$49.21 and \$48.53, respectively. The fair value of the PSUs subject to TSR at the grant date was determined using a Monte Carlo simulation method. The Company communicates threshold, target and maximum performance PSUs and performance targets to the applicable employees at the beginning of the performance periods. Dividends are not paid in respect of the awards during the performance period, although dividend equivalents do accrue over the life of the award and will vest, if at all, at the same time as the PSUs to

which they relate. The number of PSUs that ultimately vest at the end of the three-year performance period, if any, will be based on the Company's performance relative to the applicable performance metrics. In 2023, 2022 and 2021, the Company recognized compensation cost related to these grants of approximately \$4.6 million, \$2.3 million and \$2.6 million, respectively. The balance of unearned compensation related to PSU grants as of December 31, 2023, 2022 and 2021 was approximately \$4.4 million, \$3.1 million and \$3.2 million, respectively.

A summary of the Company's nonvested PSUs for the years ended December 31, 2023, and 2022 is presented below:

|                                      | 20       | )23        |                                     | 20       | 22        |   |  |
|--------------------------------------|----------|------------|-------------------------------------|----------|-----------|---|--|
|                                      | Shares   | Av<br>Grai | ighted<br>erage<br>nt Date<br>Value | Shares   | Av<br>Gra | eighted<br>verage<br>nt Date<br>r Value |  |
| Nonvested units at beginning of year | 110,254  | \$         | 47.15                               | 121,270  | \$        | 32.71                                   |  |
| Granted                              | 84,487   |            | 49.21                               | 70,216   |           | 48.12                                   |  |
| Vested                               | (43,182) |            | 45.65                               | (68,955) |           | 24.88                                   |  |
| Forfeited                            | (4,947)  |            | 48.92                               | (12,277) |           | 35.19                                   |  |
| Nonvested units at end of year       | 146,612  |            | 48.72                               | 110,254  |           | 47.15                                   |  |

## NOTE 16. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

#### Mortgage Banking Derivatives

The Company maintains a risk management program to manage interest rate risk and pricing risk associated with its mortgage lending activities. This program includes the use of forward contracts and other derivatives that are used to offset changes in value of the mortgage inventory due to changes in market interest rates. Forward contracts to sell primarily fixed-rate mortgage loans are entered into to reduce the exposure to market risk arising from potential changes in interest rates, which could affect the fair value of mortgage loans held for sale and outstanding interest rate lock commitments, which guarantee a certain interest rate if the loan is ultimately funded or granted by the Company as a mortgage loan held for sale. The commitments to sell mortgage loans are at fixed prices and are scheduled to settle at specified dates.

The Company enters into interest rate lock commitments for residential mortgage loans which commits it to lend funds to a potential borrower at a specific interest rate and within a specified period of time. Interest rate lock commitments that relate to the origination of mortgage loans that, if originated, will be held for sale, are considered derivative financial instruments under applicable accounting guidance. Outstanding interest rate lock commitments expose the Company to the risk that the price of the mortgage loans underlying the commitments may decline due to increases in mortgage interest rates from inception of the rate lock to the funding of the loan and the eventual commitment for sale into the secondary market.

These mortgage banking derivatives are carried at fair value and are not designated in hedge relationships. Fair values are estimated based on changes in mortgage interest rates from the date of the commitments. Changes in the fair values of these mortgage banking derivatives are included as a component of mortgage banking activity in the consolidated statements of income.

#### **Customer Related Derivative Positions**

The Company enters into interest rate derivative contracts to facilitate the risk management strategies of certain clients. The Company mitigates this risk largely by entering into equal and offsetting interest rate swap agreements with highly rated counterparties. The interest rate contracts are free-standing derivatives and are recorded at fair value on the Company's consolidated balance sheets. The credit risk to these clients is evaluated and included in the calculation of fair value. Fair value changes including credit-related adjustments are recorded as a component of other noninterest income.

#### **Risk Participation Agreement**

The Company has entered into a risk participation agreement swap, that is associated with a loan participation, where the Company is not the counterparty to the interest rate swap that is associated with the risk participation sold. The interest rate swap mark to market only impacts the Company if the swap is in a liability position to the counterparty and the customer defaults on payments to the counterparty.

The following table reflects the notional amount and fair value of derivative instruments not designated as hedging instruments included in the consolidated balance sheets as of December 31, 2023 and 2022.

|  |                    | D       | ber 31, 20                          |       | December 31, 2022                        |       |                    |         |                                     |       |  |       |
|--|--------------------|---------|-------------------------------------|-------|--|-------|--------------------|---------|-------------------------------------|-------|--|-------|
|  |                    |         |                                     | Fair  | Value                                    |       |                    |         | Fair Value                          |       |  |       |
| (dollars in thousands)   | Notional<br>Amount |         | Derivative<br>Assets <sup>(1)</sup> |       | Derivative<br>Liabilities <sup>(2)</sup> |       | Notional<br>Amount |         | Derivative<br>Assets <sup>(1)</sup> |       | Derivative<br>Liabilities <sup>(2)</sup> |       |
| Interest rate contracts <sup>(3)</sup>   | \$                 | 736,188 | \$                                  | 5,937 | \$                                       | 6,203 | \$                 | 244,422 | \$                                  | 4,580 | \$                                       | 4,574 |
| Risk participation agreement   |                    | 26,163  |                                     | _     |  | 65    |                    | _       |                                     | _     |  | _     |
| Mortgage derivatives - interest rate lock commitments                            |                    | 171,750 |                                     | 3,636 |  | _     |                    | 148,148 |                                     | 1,434 |  | _     |
| Mortgage derivatives - forward contracts related to mortgage loans held for sale |                    | 663,015 |                                     | _     |  | 5,790 |                    | 689,500 |                                     | 2,499 |  | _     |

<sup>(1)</sup>Derivative assets are included in other assets on the consolidated balance sheets.

<sup>(2)</sup>Derivative liabilities are included in other liabilities on the consolidated balance sheets.

<sup>(3)</sup>Includes interest rate contracts for client swaps and offsetting positions.

The net gains (losses) relating to changes in fair value from derivative instruments not designated as hedging instruments are summarized below for the years ended December 31, 2023, 2022 and 2021.

|   |                           | Year        | End | led Decemb | er 31 | l,       |
|---|---------------------------|-------------|-----|------------|-------|----------|
| (dollars in thousands)                                    | Location                  | <br>2023    |     | 2022       |       | 2021     |
| Interest rate contracts <sup>(1)</sup>                    | Other noninterest income  | \$<br>(272) | \$  | 6          | \$    | —        |
| Risk participation agreement                              | Other noninterest income  | 195         |     | —          |       | —        |
| Interest rate lock commitments                            | Mortgage banking activity | 2,201       |     | (10,506)   |       | (39,816) |
| Forward contracts related to mortgage loans held for sale | Mortgage banking activity | (8,289)     |     | 3,209      |       | 15,705   |

<sup>(1)</sup>Gain (loss) represents net fair value adjustments (including credit related adjustments) for client swaps and offsetting positions.

#### NOTE 17. FAIR VALUE MEASURES

The fair value of an asset or liability is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various assets and liabilities. In cases where quoted market prices are not available, fair value is based on discounted cash flows or other valuation techniques. These techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the asset or liability. The accounting standard for disclosures about the fair value measures excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company.

The Company's loans held for sale under the fair value option are comprised of the following:

|                              | December 31, |         |    |         |
|------------------------------|--------------|---------|----|---------|
| (dollars in thousands)       |              | 2023    |    | 2022    |
| Mortgage loans held for sale | \$           | 281,332 | \$ | 390,583 |
| SBA loans held for sale      |              |         |    | 1,495   |
| Total loans held for sale    | \$           | 281,332 | \$ | 392,078 |

The Company has elected to record mortgage loans held for sale at fair value in order to eliminate the complexities and inherent difficulties of achieving hedge accounting and to better align reported results with the underlying economic changes in value of the loans and related hedge instruments. This election impacts the timing and recognition of origination fees and costs, as well as servicing value, which are now recognized in earnings at the time of origination. Interest income on mortgage loans held for sale is recorded on an accrual basis in the consolidated statement of income under the heading interest income – interest and fees on loans. The servicing value is included in the fair value of the interest rate lock commitments with borrowers. The mark to market adjustments related to mortgage loans held for sale and the associated economic hedges are captured in mortgage banking activities. A net gain of \$6.4 million and net losses of \$35.4 million and \$14.2 million resulting from fair value changes of these mortgage loans were recorded in income during the years ended December 31, 2023, 2022 and 2021, respectively. These amounts do not reflect changes in fair values of related derivative instruments used to hedge exposure to market-related risks associated with these mortgage loans. The Company's valuation of mortgage loans held for sale incorporates an

assumption for credit risk; however, given the short-term period that the Company holds these loans, valuation adjustments attributable to instrument-specific credit risk is nominal. Net losses of \$6.1 million, \$7.3 million and \$24.1 million resulting from changes in the fair value of the related derivative financial instruments used to hedge exposure to the market-related risks associated with these mortgage loans were recorded in income during the years ended December 31, 2023, 2022 and 2021, respectively.

The following table summarizes the difference between the fair value and the principal balance for mortgage loans held for sale measured at fair value as of December 31, 2023 and 2022.

|  | December 3 |            |         |  |  |  |
|--|------------|------------|---------|--|--|--|
| (dollars in thousands)   | 2          | .023       | 2022    |  |  |  |
| Aggregate fair value of mortgage loans held for sale               | \$         | 281,332 \$ | 390,583 |  |  |  |
| Aggregate unpaid principal balance of mortgage loans held for sale |            | 273,915    | 389,610 |  |  |  |
| Past due loans of 90 days or more                                  |            | 781        | —       |  |  |  |
| Nonaccrual loans   |            | 781        |         |  |  |  |
| Unpaid principal balance of nonaccrual loans                       |            | 774        |         |  |  |  |

The following table summarizes the difference between the fair value and the principal balance for SBA loans held for sale measured at fair value as of December 31, 2023 and 2022.

|   | Decem | ber 31,  |
|---|-------|----------|
| (dollars in thousands)  | 2023  | 2022     |
| Aggregate fair value of SBA loans held for sale               | \$    | \$ 1,495 |
| Aggregate unpaid principal balance of SBA loans held for sale | _     | 1,350    |
| Past due loans of 90 days or more                             |       | —        |
| Nonaccrual loans  |       | _        |

The Company utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Securities available-for-sale, loans held for sale and derivative financial instruments are recorded at fair value on a recurring basis. From time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as collateral-dependent loans, loan servicing rights and OREO. Additionally, the Company is required to disclose, but not record, the fair value of other financial instruments.

## Fair Value Hierarchy

The Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 – Quoted prices in active markets for identical assets or liabilities.

Level 2 – Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The following methods and assumptions were used by the Company in estimating the fair value of its assets and liabilities recorded at fair value and for estimating the fair value of its financial instruments:

Cash and Due From Banks and Interest-Bearing Deposits in Banks: Cash and due from banks and interest-bearing deposits in banks are repriced on a short-term basis; as such, the carrying value approximates fair value approximates fair value.

**Debt Securities:** The fair value of debt securities is determined by various valuation methodologies. Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows, and are classified within Level 2 of the valuation hierarchy and includes certain U.S.

agency bonds, mortgage-backed securities, collateralized mortgage and debt obligations, SBA pool securities and municipal securities. The Level 2 fair value pricing is provided by an independent third party and is based upon similar securities in an active market. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy and may include certain residual municipal securities and other less liquid securities.

**Loans Held for Sale:** The Company records mortgage and SBA loans held for sale at fair value under the fair value option. The fair value of loans held for sale is determined on outstanding commitments from third party investors in the secondary markets and is classified within Level 2 of the valuation hierarchy. Other loans held for sale are carried at the lower of cost or fair value.

Loans: The fair value for loans held for investment is estimated using an exit price methodology. An exit price methodology considers expected cash flows that take into account contractual loan terms, as applicable, prepayment expectations, probability of default, loss severity in the event of default, recovery lag and, in the case of variable rate loans, expectations for future interest rate movements. These cash flows are present valued at a risk adjusted discount rate, which considers the cost of funding, liquidity, servicing costs, and other factors. Because observable quoted prices seldom exist for identical or similar assets carried in loans held for investment, Level 3 inputs are primarily used to determine fair value exit pricing. The fair value of collateral-dependent loans is estimated based on discounted cash flows or underlying collateral values, where applicable. When foreclosure is probable, the fair value of collateral-dependent loans is determined based on collateral values less estimated costs to sell. The fair value of collateral dependent-loans for which foreclosure is not probable is measured either using discounted cash flows or estimated collateral value. Management has determined that the majority of collateral-dependent loans are Level 3 assets due to the extensive use of market appraisals.

**Other Real Estate Owned:** The fair value of OREO is determined using certified appraisals and internal evaluations that value the property at its highest and best use by applying traditional valuation methods common to the industry. The Company does not hold any OREO for profit purposes and all other real estate is actively marketed for sale. In most cases, management has determined that additional write-downs are required beyond what is calculable from the appraisal to carry the property at levels that would attract buyers. Because this additional write-down is not based on observable inputs, management has determined that OREO should be classified as Level 3.

**Deposits:** The carrying amount of demand deposits, savings deposits and variable-rate certificates of deposit approximates fair value due to those products having no stated maturity. The fair value of fixed-rate certificates of deposit is estimated based on discounted contractual cash flows using interest rates currently being offered for certificates of similar maturities.

**Other Borrowings:** The carrying amount of variable rate other borrowings approximates fair value and is classified as Level 1. The fair value of fixed rate other borrowings is estimated based on discounted contractual cash flows using the current incremental borrowing rates for similar borrowing arrangements and is classified as Level 2.

**Subordinated Deferrable Interest Debentures:** The fair value of the Company's trust preferred securities is based on discounted cash flows using rates for securities with similar terms and remaining maturities and are classified as Level 2.

**Off-Balance-Sheet Instruments:** Because commitments to extend credit and standby letters of credit are typically made using variable rates and have short maturities, the carrying value and fair value are immaterial for disclosure.

**Derivatives:** The Company has entered into derivative financial instruments to manage interest rate risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of the derivatives. This analysis reflects the contractual terms of the derivative, including the period to maturity, and uses observable market-based inputs, including interest rate curves and implied volatilities. The fair value of the derivatives is determined using the market standard methodology of netting the discounted future fixed cash receipts and the discounted expected variable cash payments. The variable cash payments are based on an expectation of future interest rates (forward curves derived from observable market interest rate curves).

The Company incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting any applicable credit enhancements such as collateral postings, thresholds, mutual puts and guarantees.

Although the Company has determined that the majority of the inputs used to value its derivative fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself or the counterparty. However, as of December 31, 2023, the

Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustment is not significant to the overall valuation of its derivatives. As a result, the Company has determined that its derivative valuation in its entirety is classified in Level 2 of the fair value hierarchy.

The following table presents the fair value measurements of assets and liabilities measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall as of December 31, 2023 and 2022.

|   | Recurring Basis<br>Fair Value Measurements<br>December 31, 2023 |            |    |         |    |         |           |     |  |  |
|---|---|------------|----|---------|----|---------|-----------|-----|--|--|
| (dollars in thousands)                    | ]   | Fair Value |    | Level 1 |    | Level 2 | 2 Level 3 |     |  |  |
| Financial assets:                         |   |            |    |         |    |         |           |     |  |  |
| U.S. Treasuries                           | \$  | 720,877    | \$ | 720,877 | \$ |         | \$        | _   |  |  |
| U.S. government-sponsored agencies        |   | 985        |    |         |    | 985     |           | _   |  |  |
| State, county and municipal securities    |   | 28,051     |    | _       |    | 28,051  |           | _   |  |  |
| Corporate debt securities                 |   | 10,027     |    |         |    | 9,037   |           | 990 |  |  |
| SBA pool securities                       |   | 51,516     |    |         |    | 51,516  |           | _   |  |  |
| Mortgage-backed securities                |   | 591,488    |    |         |    | 591,488 |           |     |  |  |
| Loans held for sale                       |   | 281,332    |    |         |    | 281,332 |           | _   |  |  |
| Derivative financial instruments          |   | 5,937      |    |         |    | 5,937   |           |     |  |  |
| Mortgage banking derivative instruments   |   | 3,636      |    |         |    | 3,636   |           | _   |  |  |
| Total recurring assets at fair value      | \$  | 1,693,849  | \$ | 720,877 | \$ | 971,982 | \$        | 990 |  |  |
| Financial liabilities:                    |   |            |    |         |    |         |           |     |  |  |
| Derivative financial instruments          | \$  | 6,203      | \$ |         | \$ | 6,203   | \$        |     |  |  |
| Mortgage banking derivative instruments   |   | 5,790      |    |         |    | 5,790   |           |     |  |  |
| Total recurring liabilities at fair value | \$  | 11,993     | \$ | _       | \$ | 11,993  | \$        |     |  |  |

|   |    | Recurring Basis<br>Fair Value Measurements<br>December 31, 2022 |    |         |    |           |    |         |  |
|---|----|---|----|---------|----|-----------|----|---------|--|
| (dollars in thousands)                    | ]  | Fair Value  |    | Level 1 |    | Level 2   |    | Level 3 |  |
| Financial assets:                         |    |   |    |         |    |           |    |         |  |
| U.S. Treasuries                           | \$ | 759,534   | \$ | 759,534 | \$ | _         | \$ | _       |  |
| U.S. government-sponsored agencies        |    | 979   |    | _       |    | 979       |    |         |  |
| State, county and municipal securities    |    | 34,195  |    | _       |    | 34,195    |    | _       |  |
| Corporate debt securities                 |    | 15,926  |    | _       |    | 14,771    |    | 1,155   |  |
| SBA pool securities                       |    | 27,398  |    |         |    | 27,398    |    |         |  |
| Mortgage-backed securities                |    | 662,028   |    |         |    | 662,028   |    |         |  |
| Loans held for sale                       |    | 392,078   |    |         |    | 392,078   |    |         |  |
| Derivative financial instruments          |    | 4,580   |    |         |    | 4,580     |    |         |  |
| Mortgage banking derivative instruments   |    | 3,933   |    | _       |    | 3,933     |    | _       |  |
| Total recurring assets at fair value      | \$ | 1,900,651   | \$ | 759,534 | \$ | 1,139,962 | \$ | 1,155   |  |
| Financial liabilities:                    |    |   |    |         |    |           |    |         |  |
| Derivative financial instruments          | \$ | 4,574   | \$ | —       | \$ | 4,574     | \$ |         |  |
| Total recurring liabilities at fair value | \$ | 4,574   | \$ |         | \$ | 4,574     | \$ |         |  |

The following table presents the fair value measurements of assets measured at fair value on a non-recurring basis, as well as the general classification of such instruments pursuant to the valuation hierarchy as of December 31, 2023 and 2022.

| (dollars in thousands)                  | Fa | Level 3 |         |         |    |        |
|---|----|---------|---------|---------|----|--------|
| December 31, 2023                       |    |         |         |         |    |        |
| Collateral-dependent loans              | \$ | 36,978  | \$<br>_ | \$<br>_ | \$ | 36,978 |
| Other real estate owned                 |    | 5,324   |         |         |    | 5,324  |
| Total nonrecurring assets at fair value | \$ | 42,302  | \$<br>  | \$<br>  | \$ | 42,302 |
|   |    |         |         |         |    |        |
| December 31, 2022                       |    |         |         |         |    |        |
| Collateral-dependent loans              | \$ | 31,972  | \$<br>  | \$<br>  | \$ | 31,972 |
| Total nonrecurring assets at fair value | \$ | 31,972  | \$<br>  | \$<br>  | \$ | 31,972 |

The inputs used to determine estimated fair value of collateral-dependent loans include market conditions, loan term, underlying collateral characteristics and discount rates. The inputs used to determine fair value of OREO include market conditions, estimated marketing period or holding period, underlying collateral characteristics and discount rates.

For the years ended December 31, 2023 and 2022, there was not a change in the methods and significant assumptions used to estimate fair value.

The following table shows significant unobservable inputs used in the fair value measurement of Level 3 assets.

| (dollars in thousands)             |    | Fair<br>Value | Valuation<br>Technique                                 | Unobservable<br>Inputs                                    | Range of<br>Discounts | Weighted<br>Average<br>Discount |
|------------------------------------|----|---------------|--|---|-----------------------|---------------------------------|
| As of December 31, 2023            |    |               |  |   |                       |                                 |
| Recurring:                         |    |               |  |   |                       |                                 |
| Debt securities available-for-sale | \$ | 990           | Discounted cash flows                                  | Probability of<br>Default                                 | 11%                   | 11%                             |
| Debt securities available-for-sale | φ  | 990           | Discounted cash nows                                   | Loss Given<br>Default                                     | 42%                   | 42%                             |
| Nonrecurring:                      |    |               |  |   |                       |                                 |
| Collateral-dependent loans         | \$ | 36,978        | Third-party appraisals<br>and discounted cash<br>flows | Collateral discounts and discount rates                   | 11% - 60%             | 28%                             |
| Other real estate owned            | \$ | 5,324         | Third party appraisals and sales contracts             | Collateral<br>discounts and<br>estimated<br>costs to sell | 15% - 33%             | 22%                             |
| As of December 31, 2022            |    |               |  |   |                       |                                 |
| Recurring:                         |    |               |  |   |                       |                                 |
| Debt securities available-for-sale | ¢  | 1 155         | Discounted cash flows                                  | Probability of<br>Default                                 | 12.1%                 | 12.1%                           |
| Debt securities available-for-sale | \$ | 1,155         | Discounted cash flows                                  | Loss Given<br>Default                                     | 41%                   | 41%                             |
| Nonrecurring:                      |    |               |  |   |                       |                                 |
| Collateral-dependent loans         | \$ | 31,972        | Third-party appraisals<br>and discounted cash<br>flows | Collateral<br>discounts and<br>discount rates             | 0% - 48%              | 27%                             |

The carrying amount and estimated fair value of the Company's financial instruments, not shown elsewhere in these financial statements, were as follows.

|  |    |                  | Fair Value Measurements<br>December 31, 2023 |         |           |     |            |            |
|--|----|------------------|--|---------|-----------|-----|------------|------------|
| (dollars in thousands)                           |    | arrying<br>Mount |  | Level 1 | Level 2   |     | Level 3    | Total      |
| Financial assets:                                |    |                  |  |         |           |     |            |            |
| Cash and due from banks                          | \$ | 230,470          | \$   | 230,470 | \$ -      | - 5 | s —        | \$ 230,470 |
| Federal funds sold and interest-bearing accounts |    | 936,834          |  | 936,834 | -         | -   | _          | 936,834    |
| Debt securities held-to-maturity                 |    | 141,512          |  | —       | 122,73    | 1   | —          | 122,731    |
| Loans, net                                       | 19 | 9,925,225        |  | —       | -         | _   | 19,332,899 | 19,332,899 |
| Financial liabilities:                           |    |                  |  |         |           |     |            |            |
| Deposits   | 20 | ),708,509        |  | —       | 20,707,46 | 3   | —          | 20,707,463 |
| Other borrowings                                 |    | 509,586          |  | _       | 501,72    | 3   |            | 501,723    |
| Subordinated deferrable interest debentures      |    | 130,315          |  | —       | 141,40    | 7   | —          | 141,407    |

Fair Value Measurements December 31, 2022

|  |                    | December 51, 2022 |            |            |            |  |
|--|--------------------|-------------------|------------|------------|------------|--|
| (dollars in thousands)                           | Carrying<br>Amount | Level 1           | Level 2    | Level 3    | Total      |  |
| Financial assets:                                |                    |                   |            |            |            |  |
| Cash and due from banks                          | \$ 284,567         | \$ 284,567        | \$         | \$         | \$ 284,567 |  |
| Federal funds sold and interest-bearing accounts | 833,565            | 833,565           | _          | _          | 833,565    |  |
| Debt securities held-to-maturity                 | 134,864            |                   | 114,538    |            | 114,538    |  |
| Loans, net                                       | 19,617,604         |                   | —          | 19,067,612 | 19,067,612 |  |
| Financial liabilities:                           |                    |                   |            |            |            |  |
| Deposits   | 19,462,738         |                   | 19,455,187 | —          | 19,455,187 |  |
| Other borrowings                                 | 1,875,736          |                   | 1,861,850  | —          | 1,861,850  |  |
| Subordinated deferrable interest debentures      | 128,322            |                   | 125,988    | —          | 125,988    |  |

### NOTE 18. LEASES

Operating lease cost was \$12.3 million, \$11.6 million and \$12.3 million for the years ended December 31, 2023, 2022 and 2021, respectively. For the years ended December 31, 2023, 2022 and 2021, sublease income offsetting operating lease cost was not material. Variable rent expense and short-term lease expense were not material for the years ended December 31, 2023 and 2022.

The following table presents the impact of leases on the Company's consolidated balance sheets at December 31, 2023 and 2022:

|                                     |                   | <br>Decem    | ber 3 | ۱,     |
|-------------------------------------|-------------------|--------------|-------|--------|
| (dollars in thousands)              | Location          | 2023         |       | 2022   |
| Operating lease right-of-use assets | Other assets      | \$<br>49,864 | \$    | 56,333 |
| Operating lease liabilities         | Other liabilities | 58,521       |       | 65,088 |

Future maturities of the Company's operating lease liabilities are summarized as follows:

#### (dollars in thousands)

| Year Ended December 31,            | Leas | e Liability |
|------------------------------------|------|-------------|
| 2024                               | \$   | 11,245      |
| 2025                               |      | 9,125       |
| 2026                               |      | 8,592       |
| 2027                               |      | 7,558       |
| 2028                               |      | 6,007       |
| Thereafter                         |      | 20,533      |
| Total lease payments               | \$   | 63,060      |
| Less: Interest                     |      | (4,539)     |
| Present value of lease liabilities | \$   | 58,521      |

| (dollars in thousands)   | s) December 31, |        |    |        |    |        |
|--|-----------------|--------|----|--------|----|--------|
| Supplemental lease information   |                 | 2023   |    | 2022   |    | 2021   |
| Weighted-average remaining lease term (years)  |                 | 7.6    |    | 8.1    |    | 8.3    |
| Weighted-average discount rate   |                 | 1.68 % |    | 1.46 % | )  | 1.36 % |
| Cash paid for amounts included in the measurement of lease liabilities:  |                 |        |    |        |    |        |
| Operating cash flows from operating leases (cash payments)   | \$              | 12,045 | \$ | 12,013 | \$ | 12,334 |
| Operating cash flows from operating leases (lease liability reduction)   | \$              | 12,045 | \$ | 12,064 | \$ | 12,563 |
| Operating lease right-of-use assets obtained in exchange for leases entered into during the year, net of business combinations | \$              | 2,827  | \$ | 7,226  | \$ | 10,426 |

## NOTE 19. COMMITMENTS AND CONTINGENT LIABILITIES

#### Loan Commitments

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. They involve, to varying degrees, elements of credit risk and interest rate risk in excess of the amount recognized in the consolidated balance sheets.

The Company's exposure to credit loss is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments. A summary of the Company's commitments is as follows:

|   |    | December 31, |           |  |  |  |  |  |
|---|----|--------------|-----------|--|--|--|--|--|
| (dollars in thousands)                  | :  | 2023         | 2022      |  |  |  |  |  |
| Commitments to extend credit            | \$ | 4,412,818 \$ | 6,318,039 |  |  |  |  |  |
| Unused home equity lines of credit      |    | 386,574      | 345,001   |  |  |  |  |  |
| Financial standby letters of credit     |    | 37,546       | 33,557    |  |  |  |  |  |
| Mortgage interest rate lock commitments |    | 171,750      | 148,148   |  |  |  |  |  |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. These commitments, predominantly at variable interest rates, generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the customer.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. Collateral is required in instances which the Company deems necessary. The Company has not been required to perform on any material

financial standby letters of credit and the Company has not incurred any losses on financial standby letters of credit for the years ended December 31, 2023 and 2022.

The Company maintains an allowance for credit losses on unfunded commitments which is recorded in other liabilities on the consolidated balance sheet. The following table presents activity in the allowance for unfunded commitments for the periods presented.

|                                    | <br>Yea      | r <u>31,</u> |    |        |  |
|------------------------------------|--------------|--------------|----|--------|--|
| (dollars in thousands)             | 2023         | 2022         |    | 2021   |  |
| Balance at beginning of period     | \$<br>52,411 | \$<br>33,185 | \$ | 32,853 |  |
| Provision for unfunded commitments | <br>(10,853) | <br>19,226   |    | 332    |  |
| Balance at end of period           | \$<br>41,558 | \$<br>52,411 | \$ | 33,185 |  |

#### **Other Commitments**

As of December 31, 2023, letters of credit issued by the FHLB totaling \$950.0 million were used to guarantee the Bank's performance related to a portion of its public fund deposit balances.

#### Litigation and Regulatory Contingencies

From time to time, the Company and the Bank are subject to various legal proceedings, claims and disputes that arise in the ordinary course of business. The Company and the Bank are also subject to regulatory examinations, information gathering requests, inquiries and investigations in the ordinary course of business. Based on the Company's current knowledge and advice of counsel, management presently does not believe that the liabilities arising from these legal and regulatory matters will have a material adverse effect on the Company's consolidated financial condition, results of operations or cash flows. However, it is possible that the ultimate resolution of these legal and regulatory matters could have a material adverse effect on the Company's results of operations and financial condition for any particular period.

The Company's management and its legal counsel periodically assess contingent liabilities, which may result in a loss to the Company but which will only be resolved when one or more future events occur or fail to occur, and such assessment inherently involves an exercise of judgment. In assessing loss contingencies related to legal proceedings that are pending against the Company or unasserted claims that may result in such proceedings, the Company evaluates the perceived merits of any legal proceedings or unasserted claims, as well as the perceived merits of the amount of relief sought or expected to be sought therein. If the assessment of a contingency indicates that it is probable that a material loss has been incurred and the amount of the liability can be estimated, then the estimated liability would be accrued in the Company's financial statements. If the assessment indicates that a potentially material loss contingency is not probable, but is reasonably possible, or is probable but cannot be estimated, then the nature of the contingent liability, together with an estimate of the range of possible loss if determinable and material, would be disclosed. Loss contingencies considered remote are generally not disclosed unless they involve guarantees, in which case the nature of the guarantee would be disclosed.

#### **NOTE 20. REGULATORY MATTERS**

The Bank is subject to certain restrictions on the amount of dividends that may be declared without prior regulatory approval. At December 31, 2023, \$149.3 million of retained earnings were available for dividend declaration without regulatory approval.

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's and Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. Capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Under the regulatory capital frameworks adopted by the Federal Reserve and the FDIC, Ameris and the Bank must each maintain a common equity Tier 1 capital to total risk-weighted assets ratio of at least 4.5%, a Tier 1 capital to total risk-weighted assets ratio of at least 8% and a leverage ratio of Tier 1 capital to average total consolidated assets of at least 4%. Ameris and the Bank are also required to maintain a capital

conservation buffer of common equity Tier 1 capital of at least 2.5% of risk-weighted assets in addition to the minimum riskbased capital ratios in order to avoid certain restrictions on capital distributions and discretionary bonus payments.

In March 2020, the Office of the Comptroller of the Currency, the Federal Reserve and the FDIC issued an interim final rule that delays the estimated impact on regulatory capital stemming from the implementation of CECL. The interim final rule provides banking organizations that implement CECL in 2020 the option to delay for two years an estimate of CECL's effect on regulatory capital, relative to the incurred loss methodology's effect on regulatory capital, followed by a three-year transition period. As a result, the Company and Bank elected the five-year transition relief allowed under the interim final rule effective March 31, 2020.

As of December 31, 2023 and 2022, the most recent notification from the regulatory authorities categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier 1 risk-based, Common Equity Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following table. There are no conditions or events since that notification that management believes have changed the Bank's category. Prompt corrective action provisions are not applicable to bank holding companies.

The Company's and Bank's actual capital amounts and ratios are presented in the following table.

|  | For Capital Adequacy<br>Actual Purposes |         |              |         | To Be Well (<br>Under F<br>Correctiv<br>Provis | Prompt<br>e Action |
|--|---|---------|--------------|---------|--|--------------------|
| (dollars in thousands)   | Amount                                  | Ratio   | Amount       | Ratio   | Amount   | Ratio              |
| As of December 31, 2023  |   |         |              |         |  |                    |
| Tier 1 Leverage Ratio (tier 1 capital to average assets):          |   |         |              |         |  |                    |
| Company  | \$ 2,417,341                            | 9.93 %  | \$ 974,053   | 4.00 %  |  | —N/A—              |
| Bank   | \$ 2,600,274                            | 10.69 % | \$ 973,023   | 4.00 %  | \$ 1,216,279                                   | 5.00 %             |
| CET1 Ratio (common equity tier 1 capital to risk weighted assets): |   |         |              |         |  |                    |
| Company  | \$ 2,417,341                            | 11.23 % | \$ 1,506,241 | 7.00 %  |  | N/A                |
| Bank   | \$ 2,600,274                            | 12.09 % | \$ 1,505,318 | 7.00 %  | \$ 1,397,795                                   | 6.50 %             |
| Tier 1 Capital Ratio (tier 1 capital to risk weighted assets):     |   |         |              |         |  |                    |
| Company  | \$ 2,417,341                            | 11.23 % | \$ 1,829,007 | 8.50 %  |  | N/A                |
| Bank   | \$ 2,600,274                            | 12.09 % | \$ 1,827,886 | 8.50 %  | \$ 1,720,363                                   | 8.00 %             |
| Total Capital Ratio (total capital to risk weighted assets):       |   |         |              |         |  |                    |
| Company  | \$ 3,110,025                            | 14.45 % | \$ 2,259,362 | 10.50 % |  | —N/A—              |
| Bank   | \$ 2,944,480                            | 13.69 % | \$ 2,257,977 | 10.50 % | \$ 2,150,454                                   | 10.00 %            |
|  |   |         |              |         |  |                    |
| As of December 31, 2022  |   |         |              |         |  |                    |
| Tier 1 Leverage Ratio (tier 1 capital to average assets):          |   |         |              |         |  |                    |
| Company  | \$ 2,185,694                            | 9.36 %  | \$ 933,928   | 4.00 %  |  | —N/A—              |
| Bank   | \$ 2,464,589                            | 10.56 % | \$ 933,284   | 4.00 %  | \$ 1,166,605                                   | 5.00 %             |
| CET1 Ratio (common equity tier 1 capital to risk weighted assets): |   |         |              |         |  |                    |
| Company  | \$ 2,185,694                            | 9.86 %  | \$ 1,551,305 | 7.00 %  |  | —N/A—              |
| Bank   | \$ 2,464,589                            | 11.12 % | \$ 1,551,185 | 7.00 %  | \$ 1,440,386                                   | 6.50 %             |
| Tier 1 Capital Ratio (tier 1 capital to risk weighted assets):     |   |         |              |         |  |                    |
| Company  | \$ 2,185,694                            | 9.86 %  | \$ 1,883,727 | 8.50 %  |  | —N/A—              |
| Bank   | \$ 2,464,589                            | 11.12 % | \$ 1,883,581 | 8.50 %  | \$ 1,772,782                                   | 8.00 %             |
| Total Capital Ratio (total capital to risk weighted assets):       |   |         |              |         |  |                    |
| Company  | \$ 2,859,680                            | 12.90 % | \$ 2,326,957 | 10.50 % |  | —N/A—              |
| Bank   | \$ 2,720,253                            | 12.28 % | \$ 2,326,777 | 10.50 % | \$ 2,215,978                                   | 10.00 %            |

The CET1 Ratios, the Tier 1 Capital Ratios, and the Total Capital Ratios displayed in the above table under the heading "For Capital Adequacy Purposes" includes the capital conservation buffer of 2.50% for December 31, 2023 and December 31, 2022.

## NOTE 21. SEGMENT REPORTING

The following table presents selected financial information with respect to the Company's reportable business segments for the years ended December 31, 2023, 2022 and 2021.

|   | Year Ended<br>December 31, 2023 |                     |    |           |                                  |         |                 |         |     |                               |     |           |
|---|---------------------------------|---------------------|----|-----------|----------------------------------|---------|-----------------|---------|-----|-------------------------------|-----|-----------|
| (dollars in thousands)                      |                                 | Banking<br>Division |    |           | Warehouse<br>Lending<br>Division |         | SBA<br>Division |         | I   | remium<br>Finance<br>Division |     | Total     |
| Interest income                             | \$                              | 894,514             | \$ | 212,106   | \$                               | 71,110  | \$              | 18,925  | \$  | 83,780                        | \$  | 1,280,435 |
| Interest expense                            |                                 | 214,036             |    | 123,804   |                                  | 47,271  |                 | 10,507  |     | 49,773                        |     | 445,391   |
| Net interest income                         |                                 | 680,478             |    | 88,302    |                                  | 23,839  |                 | 8,418   |     | 34,007                        |     | 835,044   |
| Provision for credit losses                 |                                 | 129,998             |    | 9,535     |                                  | (440)   |                 | 2,791   |     | 772                           |     | 142,656   |
| Noninterest income                          |                                 | 98,864              |    | 137,145   |                                  | 3,475   |                 | 3,313   |     | 31                            |     | 242,828   |
| Noninterest expense                         |                                 |                     |    |           |                                  |         |                 |         |     |                               |     |           |
| Salaries and employee benefits              |                                 | 223,551             |    | 80,317    |                                  | 2,794   |                 | 4,848   |     | 8,600                         |     | 320,110   |
| Occupancy and equipment expenses            |                                 | 46,083              |    | 4,899     |                                  | 5       |                 | 149     |     | 314                           |     | 51,450    |
| Data processing and communications expenses |                                 | 48,021              |    | 4,836     |                                  | 171     |                 | 134     |     | 324                           |     | 53,486    |
| Other expenses                              |                                 | 100,029             |    | 47,393    |                                  | 873     |                 | 723     |     | 4,217                         |     | 153,235   |
| Total noninterest expense                   |                                 | 417,684             |    | 137,445   |                                  | 3,843   |                 | 5,854   |     | 13,455                        |     | 578,281   |
| Income before income tax expense            |                                 | 231,660             |    | 78,467    |                                  | 23,911  |                 | 3,086   |     | 19,811                        |     | 356,935   |
| Income tax expense                          |                                 | 61,649              |    | 16,478    |                                  | 5,021   |                 | 648     |     | 4,034                         |     | 87,830    |
| Net income                                  | \$                              | 170,011             | \$ | 61,989    | \$                               | 18,890  | \$              | 2,438   | \$  | 15,777                        | \$  | 269,105   |
|   |                                 |                     |    |           |                                  |         |                 |         |     |                               |     |           |
| Total assets                                | \$1                             | 8,041,865           | \$ | 4,916,753 | \$                               | 825,415 | \$              | 249,761 | \$1 | ,169,905                      | \$2 | 5,203,699 |
| Goodwill                                    | \$                              | 951,148             | \$ | —         | \$                               | —       | \$              | —       | \$  | 64,498                        | \$  | 1,015,646 |
| Other intangible assets, net                | \$                              | 81,959              | \$ | _         | \$                               | _       | \$              |         | \$  | 5,990                         | \$  | 87,949    |

|   | Year Ended<br>December 31, 2022 |  |    |           |                               |           |       |         |     |          |     |           |
|---|---------------------------------|--|----|-----------|-------------------------------|-----------|-------|---------|-----|----------|-----|-----------|
| (dollars in thousands)                      |                                 | Retail Warehouse<br>Banking Mortgage Lending SBA<br>Division Division Division |    | F         | remium<br>Tinance<br>Division |           | Total |         |     |          |     |           |
| Interest income                             | \$                              | 628,459  | \$ | 155,533   | \$                            | 43,521    | \$    | 19,850  | \$  | 46,523   | \$  | 893,886   |
| Interest expense                            |                                 | (17,824)   |    | 76,339    |                               | 16,794    |       | 5,126   |     | 12,425   |     | 92,860    |
| Net interest income                         |                                 | 646,283  |    | 79,194    |                               | 26,727    |       | 14,724  |     | 34,098   |     | 801,026   |
| Provision for credit losses                 |                                 | 61,898   |    | 12,351    |                               | (1,074)   |       | (349)   |     | (1,129)  |     | 71,697    |
| Noninterest income                          |                                 | 91,550   |    | 182,039   |                               | 4,537     |       | 6,265   |     | 33       |     | 284,424   |
| Noninterest expense                         |                                 |  |    |           |                               |           |       |         |     |          |     |           |
| Salaries and employee benefits              |                                 | 196,823  |    | 107,810   |                               | 1,973     |       | 5,305   |     | 7,808    |     | 319,719   |
| Occupancy and equipment expenses            |                                 | 45,081   |    | 5,579     |                               | 4         |       | 360     |     | 337      |     | 51,361    |
| Data processing and communications expenses |                                 | 43,957   |    | 4,580     |                               | 187       |       | 116     |     | 388      |     | 49,228    |
| Other expenses                              |                                 | 85,953   |    | 48,224    |                               | 830       |       | 1,387   |     | 3,953    |     | 140,347   |
| Total noninterest expense                   |                                 | 371,814  |    | 166,193   |                               | 2,994     |       | 7,168   |     | 12,486   |     | 560,655   |
| Income before income tax expense            |                                 | 304,121  |    | 82,689    |                               | 29,344    |       | 14,170  |     | 22,774   |     | 453,098   |
| Income tax expense                          |                                 | 75,367   |    | 17,364    |                               | 6,162     |       | 2,976   |     | 4,689    |     | 106,558   |
| Net income                                  | \$                              | 228,754  | \$ | 65,325    | \$                            | 23,182    | \$    | 11,194  | \$  | 18,085   | \$  | 346,540   |
|   |                                 |  |    |           |                               |           |       |         |     |          |     |           |
| Total assets                                | \$1                             | 7,848,972  | \$ | 4,739,612 | \$                            | 1,016,192 | \$    | 256,077 | \$1 | ,192,433 | \$2 | 5,053,286 |
| Goodwill                                    | \$                              | 951,148  | \$ | _         | \$                            | _         | \$    |         | \$  | 64,498   | \$  | 1,015,646 |
| Other intangible assets, net                | \$                              | 97,254   | \$ | _         | \$                            | _         | \$    | _       | \$  | 8,940    | \$  | 106,194   |

|   | Year Ended<br>December 31, 2021 |                     |    |                                |    |                                  |    |                 |    |                               |     |           |
|---|---------------------------------|---------------------|----|--------------------------------|----|----------------------------------|----|-----------------|----|-------------------------------|-----|-----------|
| (dollars in thousands)                      |                                 | Banking<br>Division |    | Retail<br>Mortgage<br>Division |    | Varehouse<br>Lending<br>Division | ]  | SBA<br>Division | Ī  | remium<br>Finance<br>Division |     | Total     |
| Interest income                             | \$                              | 449,955             | \$ | 130,140                        | \$ | 36,784                           | \$ | 56,597          | \$ | 29,636                        | \$  | 703,112   |
| Interest expense                            |                                 | (7,627)             |    | 47,422                         |    | 1,383                            |    | 5,062           |    | 1,545                         |     | 47,785    |
| Net interest income                         |                                 | 457,582             |    | 82,718                         |    | 35,401                           |    | 51,535          |    | 28,091                        |     | 655,327   |
| Provision for credit losses                 |                                 | (32,866)            |    | 2,947                          |    | (514)                            |    | (2,921)         |    | (2,011)                       |     | (35,365)  |
| Noninterest income                          |                                 | 69,664              |    | 281,900                        |    | 4,603                            |    | 9,360           |    | 17                            |     | 365,544   |
| Noninterest expense                         |                                 |                     |    |                                |    |                                  |    |                 |    |                               |     |           |
| Salaries and employee benefits              |                                 | 157,079             |    | 167,796                        |    | 1,130                            |    | 4,856           |    | 6,915                         |     | 337,776   |
| Occupancy and equipment expenses            |                                 | 41,065              |    | 6,206                          |    | 3                                |    | 475             |    | 317                           |     | 48,066    |
| Data processing and communications expenses |                                 | 39,802              |    | 5,551                          |    | 232                              |    | 47              |    | 344                           |     | 45,976    |
| Other expenses                              |                                 | 84,244              |    | 38,295                         |    | 490                              |    | 1,594           |    | 3,683                         |     | 128,306   |
| Total noninterest expense                   |                                 | 322,190             |    | 217,848                        |    | 1,855                            |    | 6,972           |    | 11,259                        |     | 560,124   |
| Income before income tax expense            |                                 | 237,922             |    | 143,823                        |    | 38,663                           |    | 56,844          |    | 18,860                        |     | 496,112   |
| Income tax expense                          |                                 | 64,446              |    | 30,203                         |    | 8,120                            |    | 11,937          |    | 4,493                         |     | 119,199   |
| Net income                                  | \$                              | 173,476             | \$ | 113,620                        | \$ | 30,543                           | \$ | 44,907          | \$ | 14,367                        | \$  | 376,913   |
|   |                                 |                     |    |                                |    |                                  |    |                 |    |                               |     |           |
| Total assets                                | \$1                             | 7,537,221           | \$ | 4,231,767                      | \$ | 760,546                          | \$ | 419,040         | \$ | 909,747                       | \$2 | 3,858,321 |
| Goodwill                                    | \$                              | 948,122             | \$ | —                              | \$ |                                  | \$ | —               | \$ | 64,498                        | \$  | 1,012,620 |
| Other intangible assets, net                | \$                              | 114,048             | \$ |                                | \$ |                                  | \$ |                 | \$ | 11,890                        | \$  | 125,938   |

## NOTE 22. CONDENSED FINANCIAL INFORMATION OF AMERIS BANCORP (PARENT COMPANY ONLY)

## Condensed Balance Sheets December 31, 2023 and 2022 (dollars in thousands)

|   | <br>2023        | <br>2022        |
|---|-----------------|-----------------|
| Assets                                      |                 |                 |
| Cash and due from banks                     | \$<br>165,179   | \$<br>153,099   |
| Investment in subsidiaries                  | 3,611,093       | 3,477,917       |
| Other assets                                | 29,898          | 19,896          |
| Total assets                                | \$<br>3,806,170 | \$<br>3,650,912 |
|   |                 |                 |
| Liabilities                                 |                 |                 |
| Other liabilities                           | \$<br>33,766    | \$<br>23,985    |
| Other borrowings                            | 215,342         | 301,205         |
| Subordinated deferrable interest debentures | 130,315         | 128,322         |
| Total liabilities                           | 379,423         | 453,512         |
| Shareholders' equity                        | 3,426,747       | 3,197,400       |
| Total liabilities and shareholders' equity  | \$<br>3,806,170 | \$<br>3,650,912 |

## Condensed Statements of Income Years Ended December 31, 2023, 2022 and 2021 (dollars in thousands)

|  | <br>2023      | <br>2022      | <br>2021      |
|--|---------------|---------------|---------------|
| Income   |               |               |               |
| Dividends from subsidiaries  | \$<br>175,000 | \$<br>50,000  | \$<br>142,000 |
| Other income   | 462           | 175           | 101           |
| Securities gains   | <br>_         | <br>270       | _             |
| Total income   | 175,462       | 50,445        | <br>142,101   |
|  |               |               |               |
| Expense  |               |               |               |
| Interest expense   | 24,568        | 22,170        | 19,610        |
| Other expense  | <br>13,858    | <br>11,154    | <br>13,031    |
| Total expense  | 38,426        | 33,324        | 32,641        |
|  |               |               |               |
| Income before taxes and equity in undistributed income of subsidiaries | 137,036       | 17,121        | 109,460       |
| Income tax benefit   | <br>10,738    | <br>8,553     | <br>6,878     |
| Income before equity in undistributed income of subsidiaries           | <br>147,774   | 25,674        | 116,338       |
| Equity in undistributed income of subsidiaries                         | <br>121,331   | <br>320,866   | <br>260,575   |
| Net income   | \$<br>269,105 | \$<br>346,540 | \$<br>376,913 |

## **Condensed Statements of Cash Flows** Years Ended December 31, 2023, 2022 and 2021 (dollars in thousands)

|   |    | 2023      |    | 2022      | 2021          |
|---|----|-----------|----|-----------|---------------|
| OPERATING ACTIVITIES  |    |           |    |           |               |
| Net income  | \$ | 269,105   | \$ | 346,540   | \$<br>376,913 |
| Adjustments to reconcile net income to net cash provided by operating activities: |    |           |    |           |               |
| Share-based compensation expense  |    | 9,950     |    | 6,706     | 7,948         |
| Undistributed earnings of subsidiaries  |    | (121,331) |    | (320,866) | (260,575)     |
| Decrease increase in interest payable   |    | (319)     |    | (961)     | (36)          |
| (Increase) decrease in tax receivable   |    | 3,021     |    | 8,596     | (6,238)       |
| Provision for deferred taxes  |    | (1,165)   |    | (649)     | 1,694         |
| Gain on sale of other investments   |    |           |    | (270)     | _             |
| Change attributable to other operating activities                                 |    | 1,188     |    | 200       | 3,678         |
| Total adjustments   | _  | (108,656) |    | (307,244) | <br>(253,529) |
| Net cash provided by operating activities   | _  | 160,449   | _  | 39,296    | <br>123,384   |
| INVESTING ACTIVITIES  |    |           |    |           |               |
| Net (increase) decrease in other investments                                      |    | _         |    | 213       | (4,500)       |
| Investment in subsidiary  |    | _         |    | (65,000)  | _             |
| Net cash used in investing activities   |    | _         | _  | (64,787)  | <br>(4,500)   |
| FINANCING ACTIVITIES  |    |           |    |           |               |
| Purchase of treasury shares   |    | (20,346)  |    | (22,421)  | (9,439)       |
| Dividends paid - common stock   |    | (41,649)  |    | (41,610)  | (41,798)      |
| Repayment of other borrowings   |    | (86,850)  |    |           | _             |
| Proceeds from exercise of stock options   |    | 476       |    | 2,799     | 4,532         |
| Net cash used in by financing activities  | _  | (148,369) |    | (61,232)  | <br>(46,705)  |
| Net change in cash and cash equivalents   |    | 12,080    |    | (86,723)  | 72,179        |
| Cash and cash equivalents at beginning of year                                    |    | 153,099   |    | 239,822   | 167,643       |
| Cash and cash equivalents at end of year  | \$ | 165,179   | \$ | 153,099   | \$<br>239,822 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION                                  |    |           |    |           |               |
| Cash paid during the year for interest  | \$ | 24,887    | \$ | 23,131    | \$<br>19,646  |
| Cash received during the year for income taxes                                    | \$ | (12,593)  |    | (16,499)  | (2,367)       |
|   |    |           |    |           |               |

## **NOTE 23. LOAN SERVICING RIGHTS**

The Company sells certain residential mortgage loans and SBA loans to third parties. All such transfers are accounted for as sales and the continuing involvement in the loans sold is limited to certain servicing responsibilities. The Company has also acquired portfolios of residential mortgage and SBA loans serviced for others. Loan servicing rights are initially recorded at fair value and subsequently recorded at the lower of cost or fair value and are amortized over the remaining service life of the loans, with consideration given to prepayment assumptions. Loan servicing rights are recorded in other assets on the consolidated balance sheets.

The carrying value of the loan servicing rights assets is shown in the table below:

| (dollars in thousands)      | Decen | 1ber 31, 2023 | Decem | 1 ber 31, 2022 |
|-----------------------------|-------|---------------|-------|----------------|
| Loan Servicing Rights       |       |               |       |                |
| Residential mortgage        | \$    | 171,915       | \$    | 147,014        |
| SBA                         |       | 2,737         |       | 3,443          |
| Total loan servicing rights | \$    | 174,652       | \$    | 150,457        |
| Residential Mortgage Loans  |       |               |       |                |

Residential Mortgage Loans

The Company sells certain first-lien residential mortgage loans to third party investors, primarily Federal National Mortgage Association ("FNMA"), Government National Mortgage Association ("GNMA"), and Federal Home Loan Mortgage Corporation ("FHLMC"). The Company retains the related mortgage servicing rights ("MSRs") and receives servicing fees on certain of these loans. The net gain on loan sales, MSRs amortization and recoveries/impairment, and ongoing servicing fees on the portfolio of loans serviced for others are recorded in the consolidated statements of income as part of mortgage banking activity.

During the years ended December 31, 2023, 2022 and 2021, the Company recorded servicing fee income of \$61.8 million, \$70.0 million and \$51.4 million, respectively. Servicing fee income includes servicing fees, late fees and ancillary fees earned for each period.

The table below is an analysis of the activity in the Company's MSRs and impairment:

|   |    | nded December 31, | 31,   |                   |          |  |
|---|----|-------------------|-------|-------------------|----------|--|
| (dollars in thousands)                    |    | 2023              |       | 2022              | 2021     |  |
| Residential mortgage servicing rights     |    |                   |       |                   |          |  |
| Beginning carrying value, net             | \$ | 147,014           | \$    | 206,944 \$        | 130,630  |  |
| Additions                                 |    | 44,305            |       | 64,020            | 93,229   |  |
| Amortization                              |    | (19,404)          |       | (24,995)          | (30,540) |  |
| (Impairment)/recoveries                   |    | _                 |       | 21,824            | 13,625   |  |
| Disposals                                 |    | _                 |       | (120,779)         |          |  |
| Ending carrying value, net                | \$ | 171,915           | \$    | 147,014 \$        | 206,944  |  |
|   |    | Yea               | rs Ei | nded December 31, |          |  |
| (dollars in thousands)                    |    | 2023              |       | 2022              | 2021     |  |
| Residential mortgage servicing impairment |    |                   |       |                   |          |  |
| Beginning balance                         | \$ | _                 | \$    | 25,782 \$         | 39,407   |  |
| Additions                                 |    | _                 |       | _                 | 1,398    |  |
| Recoveries                                |    | _                 |       | (21,824)          | (15,023) |  |
| Reduction due to disposal                 |    |                   |       | (3,958)           | _        |  |
| Ending balance                            | \$ |                   | \$    | — \$              | 25,782   |  |

The key metrics and the sensitivity of the residential mortgage servicing rights fair value to adverse changes in model inputs and/or assumptions are summarized below:

| (dollars in thousands)                                | December 31, 2023 |            | De | December 31, 2022 |  |
|---|-------------------|------------|----|-------------------|--|
| Residential mortgage servicing rights                 |                   |            |    |                   |  |
| Unpaid principal balance of loans serviced for others | \$                | 12,454,454 | \$ | 10,046,052        |  |
| Composition of residential loans serviced for others: |                   |            |    |                   |  |
| FHLMC   |                   | 17.54 %    |    | 16.80 %           |  |
| FNMA  |                   | 50.51 %    |    | 50.09 %           |  |
| GNMA  |                   | 31.95 %    |    | 33.11 %           |  |
| Total   |                   | 100.00 %   |    | 100.00 %          |  |
| Weighted average term (months)                        |                   | 355        |    | 353               |  |
| Weighted average age (months)                         |                   | 27         |    | 22                |  |
| Modeled prepayment speed                              |                   | 8.56 %     |    | 8.22 %            |  |
| Decline in fair value due to a 10% adverse change     |                   | (4,492)    |    | (5,800)           |  |
| Decline in fair value due to a 20% adverse change     |                   | (9,444)    |    | (11,184)          |  |
| Weighted average discount rate                        |                   | 10.98 %    |    | 10.00 %           |  |
| Decline in fair value due to a 10% adverse change     |                   | (5,110)    |    | (6,413)           |  |
| Decline in fair value due to a 20% adverse change     |                   | (11,181)   |    | (12,330)          |  |

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. As indicated, changes in fair value based on adverse changes in model inputs and/or assumptions generally cannot be extrapolated because the relationship of a change in input or assumption to the change in fair value may not be linear. In addition, the effect of an adverse variation in a particular input or assumption on the value of the residential mortgage servicing rights is calculated without changing any other input or assumption. In reality, a change in another factor may magnify or counteract the effect of the change in the first.

#### SBA Loans

All sales of SBA loans, consisting of the guaranteed portion, are executed on a servicing retained basis. These loans, which are partially guaranteed by the SBA, are generally secured by business property such as real estate, inventory, equipment and accounts receivable. The net gain on SBA loan sales, amortization and impairment/recoveries of servicing rights, and ongoing servicing fees are recorded in the consolidated statements of income as part of other noninterest income.

During the years ended December 31, 2023, 2022 and 2021, the Company recorded servicing fee income of \$2.8 million, \$3.6 million and \$4.0 million, respectively. Servicing fee income includes servicing fees, late fees and ancillary fees earned for each period.

The table below is an analysis of the activity in the Company's SBA loan servicing rights and impairment:

|                               | Years Ended December 31, |         |      |         |      |         |
|-------------------------------|--------------------------|---------|------|---------|------|---------|
| (dollars in thousands)        | 2023                     |         | 2022 |         | 2021 |         |
| SBA servicing rights          |                          |         |      |         |      |         |
| Beginning carrying value, net | \$                       | 3,443   | \$   | 5,556   | \$   | 5,839   |
| Additions                     |                          | 392     |      | 889     |      | 954     |
| Amortization                  |                          | (1,098) |      | (3,002) |      | (2,142) |
| (Impairment)/recovery         |                          | _       |      | —       |      | 905     |
| Ending carrying value, net    | \$                       | 2,737   | \$   | 3,443   | \$   | 5,556   |
|                               | Years Ended December 31, |         |      |         |      |         |
| (dollars in thousands)        | 2023                     |         | 2022 |         | 2021 |         |
| SBA servicing impairment      |                          |         |      |         |      |         |
| Beginning balance             | \$                       | _       | \$   | _       | \$   | 905     |
| Additions                     |                          | _       |      | _       |      | _       |
| Recoveries                    |                          |         |      | _       |      | (905)   |
| Ending balance                | \$                       | _       | \$   | _       | \$   |         |

The key metrics and the sensitivity of the SBA servicing rights fair value to adverse changes in model inputs and/or assumptions are summarized below:

| (dollars in thousands)  | Dece | mber 31, 2023 | December 31, 2022 |  |
|---|------|---------------|-------------------|--|
| SBA servicing rights  |      |               |                   |  |
| Unpaid principal balance of loans serviced for others         | \$   | 271,164       | \$ 326,418        |  |
| Weighted average life (in years)                              |      | 3.31          | 3.69              |  |
| Modeled prepayment speed                                      |      | 20.83 %       | 18.24 %           |  |
| Decline in fair value due to a 10% adverse change             |      | (171)         | (177)             |  |
| Decline in fair value due to a 20% adverse change             |      | (327)         | (340)             |  |
| Weighted average discount rate                                |      | 14.70 %       | 19.57 %           |  |
| Decline in fair value due to a 100 basis point adverse change |      | (69)          | (83)              |  |
| Decline in fair value due to a 200 basis point adverse change |      | (135)         | (163)             |  |

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. As indicated, changes in fair value based on adverse changes in model inputs and/or assumptions generally cannot be extrapolated because the relationship of a change in input or assumption to the change in fair value may not be linear. In addition, the effect of an adverse variation in a particular input or assumption on the value of the SBA servicing rights is calculated without

changing any other input or assumption. In reality, a change in another factor may magnify or counteract the effect of the change in the first.

#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

#### **AMERIS BANCORP**

Date: February 28, 2024

By: /s/ H. Palmer Proctor, Jr.

H. Palmer Proctor, Jr., Chief Executive Officer (principal executive officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in their capacities indicated on February 28, 2024.

/s/ H. Palmer Proctor, Jr.

H. Palmer Proctor, Jr., Chief Executive Officer (principal executive officer)

/s/ Nicole S. Stokes

Nicole S. Stokes, Corporate EVP and Chief Financial Officer (principal accounting and financial officer)

/s/ William I. Bowen, Jr.

William I. Bowen, Jr., Director

/s/ Rodney D. Bullard

Rodney D. Bullard, Director

/s/ Wm. Millard Choate

Wm. Millard Choate, Director

/s/ R. Dale Ezzell

R. Dale Ezzell, Director

/s/ Leo J. Hill

Leo J. Hill, Director

/s/ Daniel B. Jeter

Daniel B. Jeter, Director

/s/ Robert P. Lynch Robert P. Lynch, Director

/s/ Elizabeth A. McCague

Elizabeth A. McCague, Director

(Continued)

/s/ Claire E. McLean

Claire E. McLean, Director

/s/ James B. Miller, Jr. James B. Miller, Jr., Chairman

/s/ Gloria A. O'Neal Gloria A. O'Neal, Director

/s/ William H. Stern William H. Stern, Director

/s/ Jimmy D. Veal

Jimmy D. Veal, Director

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# **Common Stock and Dividend Information**

Ameris Bancorp Common Stock is listed on the Nasdaq Global Select Market under the symbol "ABCB." The following table sets forth the dividends declared and the low and high sales prices for the common stock as quoted on Nasdaq during 2023.

| CALENDAR PERIOD | DIVIDENDS | SALES PRICE |         |  |
|-----------------|-----------|-------------|---------|--|
| 2023            |           | Low         | High    |  |
| First Quarter   | \$0.15    | \$34.28     | \$50.54 |  |
| Second Quarter  | \$0.15    | \$28.33     | \$37.18 |  |
| Third Quarter   | \$0.15    | \$33.21     | \$45.34 |  |
| Fourth Quarter  | \$0.15    | \$34.26     | \$53.84 |  |

**Overnight Delivery:** 

Canton, MA 02021

150 Royall St., Suite 101

**Computershare Investor Services** 

## **Shareholder Services**

Computershare is Ameris Bancorp's stock transfer agent and administers all matters related to our stock. You may contact them via:

First Class, Registered or Certified Mail:

Computershare Investor Services P.O. Box 43006 Providence RI 02940-3006

Shareholder Services Number: (800) 568-3476 Investor Centre™ portal: www.computershare.com/investor

If your shares are held in a brokerage account, please contact your broker or financial advisor.

## **Availability of Information**

Upon written request, Ameris Bancorp will provide, without charge, a copy of the Annual Report on Form 10-K, including the financial statements and the financial statement schedules, required to be filed with the Securities and Exchange Commission for the fiscal year 2023.

Please direct requests to:

Ameris Bancorp Investor Relations P.O. Box 105075 Atlanta, GA 30348

investor.relations@amerisbank.com

## **Annual Meeting of Shareholders**

The Annual Meeting of Shareholders of Ameris Bancorp is scheduled for Thursday, June 6, 2024, at 9:30 a.m. (ET). Further details regarding the Annual Meeting will be included in the related proxy materials which will be available at ir.amerisbank.com.







Mixed Sources: Produced using sustainable methods with materials from well-managed forests, controlled sources or recycled wood or fiber.



P.O. Box 105075 | Atlanta, Georgia 30348 amerisbank.com